



## How to Sell Overcome Fear of Rejection: Learn Time Management, Goal Setting More

By Owen Parr

Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Never be unemployed. You too can join the ranks of the millions of successful people. Dont cap your income by just a job. Uncap your earnings and potential; assure the security of your family, by joining the millions of sales professional. Start you training today. Act now! Look around you. Everything you see was bought and sold by someone. if you are considering a sales job, are in one, but are wallowing in the valley of mediocrity, or just need a starter match to get back on track, this book is for you. Learn: 1 How to overcome fear of rejection. 2 How to be persistent, without being a pain in the you know what. 3 The four different types of time how to manage them. 4 How to add value to your sales relationships. 5 The difference between clients and customers. 6 How to set short and long-term goals that work. 7 How to motivate yourself without relying on others. 8 How to promote yourself. 9 How to spot customer wants and needs....



## Reviews

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