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Go Out and Sell Something: The Recession-Proof Guide to a Successful Sales Career

By Rollis Fontenot III

Rollis Fontenot III. Paperback. Book Condition: New. Paperback. 154 pages. A very popular saying is that the only constant is change. Our economy and the job market continue to fluctuate, but many salespeople thrive through the ups and downs of the economy. Whats their secret They maintain tried-and-true strategies, and they maintain the proper mindset. And thats what this guide is all about. It is designed to help you navigate your journey toward success in the wonderful career of selling, regardless of the economic climate. -----

-----Notice what are people saying about Go Out and Sell Something! . . Go Out and Sell Something is an extremely useful book for the sales person looking to not only survive but thrive in the current economy. With unemployment at an all time high, more and more people are getting into commission based sales. Rollis book not only takes proven sales strategies and puts them in an easy to read format, he provides action plans at the end of each topic to help sales people implement the concepts presented. Dont miss this book if you want to turn professional in sales. Ron Marks, Author of Managing for Sales Results published by John Wiley...



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