Linearizing max/min

Operations Research I: Models & Applications Nonlinear Programming

Ling-Chieh Kung

Department of Information Management National Taiwan University Introduction

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- **▶** Introduction.
- ► The EOQ model.
- ▶ Portfolio optimization.
- ▶ Linearizing maximum/minimum functions.
- Linearizing products of decision variables.

Example: pricing a single good

- \triangleright A retailer buys one product at a unit cost c.
- ightharpoonup It chooses a unit retail price p.
- ▶ The demand is a function of p: D(p) = a bp.
- ▶ How to formulate the problem of finding the profit-maximizing price?
 - Parameters: a > 0, b > 0, c > 0.
 - \triangleright Decision variable: p.
 - ightharpoonup Constraint: $p \geq 0$.
 - ► Formulation:

$$\max_{p} \quad (p-c)(a-bp)$$
s.t. $p \ge 0$

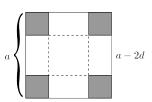
or

$$\max_{p \ge 0} (p - c)(a - bp).$$

Example: folding a piece of paper

- ► We are given a piece of square paper whose edge length is a.
- ▶ We want to cut down four small squares, each with edge length d, at the four corners.
- ▶ We then fold this paper to create a container.
- ► How to choose d to maximize the volume of the container?

$$\max_{d \in [0, \frac{a}{2}]} (a - 2d)^2 d.$$





Example: locating a hospital

- \blacktriangleright In a country, there are n cities, each lies at location (x_i, y_i) .
- \blacktriangleright We want to locate a hospital at location (x,y) to minimize the average Euclidean distance from the cities to the hospital.

$$\min_{x,y} \sum_{i=1}^{n} \sqrt{(x-x_i)^2 + (y-y_i)^2}.$$

Nonlinear Programming

- ▶ In all the three examples, the programs are by nature **nonlinear**.
 - ▶ Because the trade off can only be modeled in a nonlinear way.
- ▶ In general, a **nonlinear program** (NLP) can be formulated as

$$\begin{aligned} & \min_{x \in \mathbb{R}^n} & f(x) \\ & \text{s.t.} & g_i(x) \leq b_i & \forall i = 1, ..., m. \end{aligned}$$

- $x \in \mathbb{R}^n$: there are *n* decision variables.
- ightharpoonup There are m constraints.
- ▶ This is an LP if f and g_i s are all linear in x.
- ▶ This is an NLP if at least one of f and g_i s is nonlinear in x.
- ► The study of formulating and optimizing NLPs is **Nonlinear Programming** (also abbreviated as NLP).
 - ▶ Formulation is easy but optimization is hard.

Road map

- ► Introduction
- ► The EOQ model.
- ▶ Portfolio optimization.
- ▶ Linearizing maximum/minimum functions.
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Motivating example

- ▶ IM Airline uses 500 taillights per year. It purchases these taillights from a manufacturer at a unit price \$500.
- ► Taillights are consumed at a **constant rate** throughout a year.
- ▶ Whenever IM Airline places an order, an **ordering cost** of \$5 is incurred regardless of the order quantity.
- ▶ The **holding cost** is 2 cents per taillight per month.
- ▶ IM Airline wants to minimize the total cost, which is the sum of ordering, purchasing, and holding costs.
- ▶ How much to order? When to order?
 - ▶ What is the benefit of having a small or large order?

The EOQ model

- ► IM Airline's question may be answered with the economic order quantity (EOQ) model.
- ▶ We look for the order quantity that is the most economic.
 - ▶ We look for a **balance** between the ordering cost and holding cost.
- ► Technically, we will formulate an NLP whose optimal solution is the optimal order quantity.
- ► Assumptions for the (most basic) EOQ model:
 - ▶ Demand is deterministic and occurs at a constant rate.
 - Regardless the order quantity, a fixed ordering cost is incurred.
 - No shortage is allowed.
 - ► The ordering lead time is zero.
 - ► The inventory holding cost is constant.

Parameters and the decision variable

▶ Parameters:

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\begin{split} D &= \text{annual demand (units)}, \\ K &= \text{unit ordering cost (\$)}, \\ h &= \text{unit holding cost per year (\$), and} \\ p &= \text{unit purchasing cost (\$)}. \end{split}
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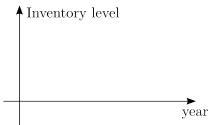
▶ Decision variable:

$$q =$$
order quantity per order (units).

- ▶ Objective: Minimizing annual total cost.
- ► For all our calculations, we will use **one year** as our time unit. Therefore, *D* can be treated as the demand **rate**.

Inventory level

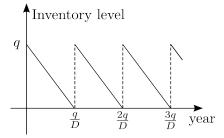
- ► To formulate the problem, we need to understand how the **inventory level** is affected by our decision.
 - ▶ The number of inventory we have on hand.
- ▶ Because there is no ordering lead time, we will always place an order when the inventory level is zero.
- ▶ As inventory is consumed at a constant rate, the inventory level will change by time like this:



Linearizing max/min

Inventory level by time

► The same situation will **repeat** again and again:



In average, how many units are stored?

Annual costs

- ▶ Annual holding cost = $h \times \frac{q}{2} = \frac{hq}{2}$.
 - For one year, the length of the time period is 1 and the inventory level is $\frac{q}{2}$ in average.
- ightharpoonup Annual purchasing cost = pD.
 - \blacktriangleright We need to buy D units regardless the order quantity q.
- ▶ Annual ordering cost = $K \times \frac{D}{q} = \frac{KD}{q}$.
 - ▶ The number of orders in a year is $\frac{D}{q}$.
- ▶ The NLP for optimizing the ordering decision is

$$\min_{q \ge 0} \frac{KD}{q} + pD + \frac{hq}{2}.$$

▶ As pD is just a constant, a more relevant objective function is $TC(q) = \frac{KD}{q} + \frac{hq}{2}$.

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Road map

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Motivating example

▶ We are going to invest \$100,000 in three stocks:

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Stock	Current price	Expected future price
1	\$50	\$55
2	\$40	\$50
3	\$25	\$20

- ► How to allocate our budget?
 - ▶ What if we want to maximize our expected profit?

Linearizing max/min

Maximize the expected profit

If we want to maximize our expected profit, we may let x_i be the share of stock i purchased and formulate the following linear program

Portfolio optimization

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- ▶ The best strategy may be easily obtained:
 - ▶ We should purchase 2,500 shares of stock 2.
 - ► Our expected profit will be \$125,000.

Considering the risk

- ► Sometimes we consider not only expected profit but also **risk**.
- ▶ There are plenty of ways to measure risk.
- ➤ The Nobel Economics Prize Laureates in 1990, Markowitz and Sharpe, suggest:
 - ▶ The total revenue is random.
 - ▶ The larger the **variance** of the total revenue, the higher is the risk.
- ► We may minimize the total variance while ensuring a certain expected revenue.

variance

Let X be a random variable, μ be its expected value, and x_i be the *i*th possible realization, and $\Pr(X = x_i)$ be the probability for x_i to occur. The variance of X is

$$Var(X) = \sum_{i=1}^{n} Pr(X = x_i)(x_i - \mu)^2.$$

- ▶ Let's assume the future price for stock 1 may be \$65 or \$45, each with the probability 50%.
 - ▶ If we buy one share, the variance is $\frac{1}{2}(65-55)^2 + \frac{1}{2}(45-55)^2 = 100$.
 - ► The variance of buying two shares is $\frac{1}{2}(130-110)^2+\frac{1}{2}(90-110)^2=400$.
 - ▶ The variance of buying x_1 shares is $100x_1^2$.
- ▶ In general, $Var(bX) = b^2Var(X)$ for all b > 0.

Minimizing the risk

- ▶ For our example, let the variances of buying one share or stocks 1, 2, and 3 be 100, 1600, and 100, respectively.
- ightharpoonup Accordingly, when we buy x_i shares of stock i, the variance of the total revenue is

$$100x_1^2 + 1600x_2^2 + 100x_3^2.$$

▶ If the minimum required expected revenue is *R*, we may formulate the **nonlinear program**

- ightharpoonup Given different values of R, we may get different optimal portfolios.
 - ▶ Buying stock 1 is a must.
 - ▶ Sometimes even buying stock 3 is necessary.



Managerial implications

- \triangleright Given different values of R, we can get different optimal portfolios.
 - ▶ The higher expected revenue we want, the higher the risk is.



Compact formulation

- \triangleright We invest B in n stocks. The minimum required expected revenue is R.
- For stock i, the current price is p_i , expected future price is μ_i , and variance of buying one share is σ_i^2 .

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- \triangleright Let x_i be the shares of stock i we buy.
- ► The compact formulation is

$$\min \sum_{i=1}^{n} \sigma_i^2 x_i^2$$
s.t.
$$\sum_{i=1}^{n} p_i x_i \le B$$

$$\sum_{i=1}^{n} u_i x_i \ge R$$

$$x_i > 0 \quad \forall i = 1, \dots, n.$$

Correlation among stock prices

- ▶ The price among stocks are typically correlated.
- ▶ Let σ_{ij} be the **covariance** between stocks i and j.
- ▶ The extended formulation is

$$\min \sum_{i=1}^{n} \sigma_i^2 x_i^2 + 2 \sum_{i=1}^{n} \sum_{j=i+1}^{n} \sigma_{ij} x_i x_j$$
s.t.
$$\sum_{i=1}^{n} p_i x_i \le B$$

$$\sum_{i=1}^{n} u_i x_i \ge R$$

$$x_i \ge 0 \quad \forall i = 1, ..., n.$$

Linearizing max/min

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- ▶ Suppose that we want to allocate \$1000 to two persons in a **fair** way.
- ▶ We adopt the following measurement of fairness: The smaller the difference between the two amounts, the fairer the allocation is.
- ▶ Obviously the answer is to give each person \$500.
- ▶ May we formulate a linear program to solve this problem?

Fair allocation: the first attempt

- \blacktriangleright Let x_i be the amount allocated to person i, i = 1, 2.
- ▶ Is the following formulation correct?

min
$$x_2 - x_1$$

s.t. $x_1 + x_2 = 1000$
 $x_i \ge 0 \quad \forall i = 1, 2.$

Portfolio optimization

- Let x_i be the amount allocated to person i, i = 1, 2.
- ▶ The following formulation is correct:

$$\begin{aligned} & \min & |x_2 - x_1| \\ & \text{s.t.} & x_1 + x_2 = 1000 \\ & x_i \geq 0 & \forall i = 1, 2. \end{aligned}$$

- \blacktriangleright However, the absolute function $|\cdot|$ is **nonlinear!**
- ▶ Is it possible to linearize this problem as a linear program?

First, let w be the absolute difference: $w = |x_2 - x_1|$:

min
$$w$$

s.t. $x_1 + x_2 = 1000$
 $w = |x_2 - x_1|$
 $x_i \ge 0 \quad \forall i = 1, 2.$

▶ We may change this equality constraint to an inequality:

min
$$w$$

s.t. $x_1 + x_2 = 1000$
 $w \ge |x_2 - x_1|$
 $x_i \ge 0 \quad \forall i = 1, 2.$

Why?

Linearizing the second attempt

Now, notice that $|x_2 - x_1| = \max\{x_2 - x_1, x_1 - x_2\}$ and

$$w \ge \max\{x_2 - x_1, x_1 - x_2\} \quad \Leftrightarrow \quad w \ge x_2 - x_1 \text{ and } w \ge x_1 - x_2.$$

▶ Therefore, the linear program we want is

min
$$w$$

s.t. $x_1 + x_2 = 1000$
 $w \ge x_2 - x_1$
 $w \ge x_1 - x_2$
 $x_i \ge 0 \quad \forall i = 1, 2.$

▶ May we solve this LP and get the (500, 500) allocation?

Solving the linear program

► Consider the LP

min
$$w$$

s.t. $x_1 + x_2 = 1000$
 $w \ge x_2 - x_1$
 $w \ge x_1 - x_2$
 $x_i \ge 0 \quad \forall i = 1, 2.$

▶ The equality constraint means that $x_2 = 1000 - x_1$:

min
$$w$$

s.t. $w \ge 1000 - 2x_1$
 $w \ge 2x_1 - 1000$
 $x_1 \ge 0$.

▶ Would you graphically solve the LP?

Linearizing constraints

- ▶ The technique we just applied can be generalized.
- ▶ When a **maximum** function is at the **smaller** side of an inequality:

$$y \ge \max\{x_1, x_2\} \quad \Leftrightarrow \quad y \ge x_1 \text{ and } y \ge x_2.$$

 \triangleright y, x_1 , and x_2 can be variables, parameters, or a function of them:

$$y + x_1 + 3 \ge \max\{x_1 - x_3, 2x_2 + 4\}$$

 $\Leftrightarrow y + x_1 + 3 \ge x_1 - x_3 \text{ and } y + x_1 + 3 \ge 2x_2 + 4.$

▶ There may be more than two terms in the maximum function:

$$y \ge \max_{i=1}^{n} \{x_i\} \quad \Leftrightarrow \quad y \ge x_i \quad \forall i = 1, ..., n.$$

A minimum function at the larger side can also be linearized.

$$y + x_1 \le \min\{x_1 - x_3, 2x_2 + 4, 0\}$$

 $\Leftrightarrow y + x_1 \le x_1 - x_3, y + x_1 \le 2x_2 + 4, \text{ and } y + x_1 \le 0.$

- ► This technique does not apply to:
 - A maximum function at the larger side: $y \le \max\{x_1, x_2\}$ is not equivalent to $y \le x_1$ and $y \le x_2$.
 - A minimum function at the smaller side: $y \ge \min\{x_1, x_2\}$ is not equivalent to $y \ge x_1$ and $y \ge x_2$.
 - ▶ A maximum or minimum function in an equality.

Linearizing the objective function

▶ When we minimize a maximum function:

$$\min \max\{x_1, x_2\} \quad \Leftrightarrow \quad \begin{array}{ll} \min & w \\ \text{s.t.} & w \ge x_1 \\ & w \ge x_2. \end{array}$$

- \triangleright x_1 and x_2 can be variables, parameters, or a function of them.
- ► There may be other constraints.
- ► The objective function may contain other terms.
- Similarly, when we maximize a minimum function:

$$\max_{\text{s.t.}} \min\{x_1, x_2, 2x_3 + 5\} + x_4 \\ \text{s.t.} \quad 2x_1 + x_2 - x_4 \le x_3.$$

$$\max_{\text{s.t.}} w + x_4 \\ \text{s.t.} \quad w \le x_1 \\ w \le x_2 \\ w \le 2x_3 + 5 \\ 2x_1 + x_2 - x_4 \le x_3.$$

Linearizing the objective function

- ► This technique does not apply to:
 - Maximizing a maximum function.
 - ► Minimizing a minimum function.
- Finally, an **absolute function** is just a maximum function:

$$|x| = \max\{x, -x\}.$$

- Minimizing an absolute function can be linearized.
- ▶ An absolute function at the smaller side of an inequality can be linearized.

- In a country, there are n cities, each lies at location (x_i, y_i) .
- \triangleright We want to locate a hospital at location (x, y) to minimize the average Manhattan distance from the cities to the hospital.

Portfolio optimization

$$\min_{x,y} \sum_{i=1}^{n} (|x - x_i| + |y - y_i|).$$

This may be linearized to

min
$$\sum_{i=1}^{n} (u_i + v_i)$$
s.t. $u_i \ge x - x_i, u_i \ge x_i - x \quad \forall i = 1, ..., n$
 $v_i > y - y_i, v_i > y_i - y \quad \forall i = 1, ..., n$

Linearizing max/min

Road map

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- ▶ In many cases, we see **products** of decision variables.
- ▶ This can be linearized if the two variables are:
 - ▶ A binary one and a continuous variable.
 - ► Two binary ones.
- ▶ This cannot be linearized if the variables are both continuous.
- ▶ Let's use examples to see how to do this.

Scenario 1A

- ▶ A company makes and sells two products with two limited resources.
- ▶ Making each product requires a setup cost.
- ▶ Making both products results in some **reduction** on the setup cost.
- ► The formulation:

$$\begin{aligned} & \max \quad 10x_1 + 12x_2 - 20z_1 - 25z_2 + 10z_1z_2 \\ & \text{s.t.} \quad 2x_1 + x_2 \leq 6 \\ & x_1 + 2x_2 \leq 8 \\ & x_1 \leq 3z_1 \\ & x_2 \leq 4z_2 \\ & x_1, x_2 \geq 0 \\ & z_1, z_2 \in \{0, 1\}. \end{aligned}$$

ightharpoonup May we linearize $z_1 z_2$?

Linearization for Scenario 1A

- ightharpoonup Let's introduce $w = z_1 z_2$.
- As w appears in a maximization objective function, it suffices to introduce $w < z_1$ and $w < z_2$ to make $w = z_1 z_2$.
- ▶ In the formulation:

$$\max \quad 10x_1 + 12x_2 - 20z_1 \\ - 25z_2 + 10z_1z_2$$
 s.t. ...

$$\max \quad 10x_1 + 12x_2 - 20z_1 \\ -25z_2 + 10w$$
s.t. ...
$$w \le z_1 \\ w \le z_2 \\ w \in \{0, 1\}.$$

Scenario 1B

- ▶ A company makes and sells two products with two limited resources.
- ▶ Making each product requires a setup cost.
- ▶ Making both products results in some additional setup cost.
- ► The formulation:

$$\begin{array}{ll} \max & 10x_1 + 12x_2 - 20z_1 - 25z_2 - 10z_1z_2 \\ \text{s.t.} & 2x_1 + x_2 \leq 6 \\ & x_1 + 2x_2 \leq 8 \\ & x_1 \leq 3z_1 \\ & x_2 \leq 4z_2 \\ & x_1, x_2 \geq 0 \\ & z_1, z_2 \in \{0, 1\}. \end{array}$$

ightharpoonup May we linearize $z_1 z_2$?

Linearization for Scenario 1B

- Let's still introduce $w = z_1 z_2$.
- As w now appears in a "minimization" objective function, $w \leq z_1$ and $w \leq z_2$ does not make $w = z_1 z_2$.
- lack Instead, let's use $w > z_1 + z_2 1$.
- ▶ In the formulation:

$$\max \quad 10x_1 + 12x_2 - 20z_1 \\ -25z_2 - 10z_1z_2$$
 s.t. ...

$$\max 10x_1 + 12x_2 - 20z_1 - 25z_2 - 10w$$
s.t. ...

$$w \ge z_1 + z_2 - 1$$

$$w \in \{0, 1\}.$$

Scenario 1C with linearization

- ▶ What if a product term appears in a **constraint**?
- ▶ It matters whether it appears at the "larger" or "smaller" side.
- If it is at the "larger" side, it may be linearized as if it appears in a maximization objective function (because the product term should be 1 only if both terms are 1).
- ► For example:

max ...
s.t.
$$x \le 5z_1z_2$$

 $x \ge 0$
 $z_1, z_2 \in \{0, 1\}.$

$$\begin{array}{ll} \max & \dots \\ \text{s.t.} & x \leq 5w \\ & x \geq 0 \\ & z_1, z_2 \in \{0, 1\} \\ & w \leq z_1, w \leq z_2 \\ & w \in \{0, 1\}. \end{array}$$

- ▶ If the product term is at the "smaller" side, it may be linearized as if it appears in a minimization objective function (because the product term cannot be 1 if either term is 1).
- For example:

$$\begin{array}{ll} \max & \dots \\ \text{s.t.} & x \geq 5z_1z_2 \\ & x \geq 0 \\ & z_1, z_2 \in \{0, 1\}. \end{array}$$

max s.t. x > 5wx > 0 $z_1, z_2 \in \{0, 1\}$ $w > z_1 + z_2 - 1$ $w \in \{0, 1\}.$

Scenario 2A

- ▶ A company makes and sells two products with two limited resources.
- ▶ Doing the business requires a fixed payment to the local government. If the payment is not made, the products cannot be sold regardless of the production quantity.
- ► The formulation:

$$\begin{aligned} & \max \quad (10x_1 + 12x_2)z - 15z \\ & \text{s.t.} \quad 2x_1 + x_2 \leq 6 \\ & x_1 + 2x_2 \leq 8 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}. \end{aligned}$$

May we linearize x_1z and x_2z ?

- ▶ Hopefully we may make $w_1 = x_1 z$ and $w_2 = x_2 z$.
- For w_1 , however, we cannot simply impose $w_1 < x_1$ and $w_1 < z$.
 - ► The latter is too tight!
 - We should "**remove**" the constraint when z = 1. In other words, the RHS should contain a value that is an **upper bound** of x_1 .
 - ► In this example, 3 works (why?).
- ▶ In the formulation:

$$\max_{\text{s.t.}} (10x_1 + 12x_2)z - 15z$$
s.t. ...

$$\max 10w_1 + 12w_2 - 15z$$
s.t. ...

...
$$w_1 \le x_1, w_1 \le 3z$$
 $w_2 \le x_2, w_2 \le 4z$ $z \in \{0, 1\}.$

Scenario 2B

- ► A company may run two production processes to fulfill the demands for two products if it **accepts an order**.
- ► The formulation:

$$\max \quad 50z - (10x_1 + 12x_2)z$$
s.t.
$$2x_1 + x_2 \ge 6$$

$$x_1 + 2x_2 \ge 8$$

$$x_1, x_2 \ge 0$$

$$z \in \{0, 1\}.$$

ightharpoonup May we linearize x_1z and x_2z ?

Linearization for Scenario 2B

- Let's still introduce $w_1 = x_1 z$ and $w_2 = x_2 z$.
- \triangleright As w now appears in a "minimization" objective function, w should be lower bounded rather than upper bounded.
- ▶ Let's use $w_1 \ge x_1 8(1-z)$ and $w_2 \ge x_2 6(1-z)$ and
- ▶ In the formulation:

Scenario 2C with linearization

▶ When a product term appears at the "larger" side of a **constraint**, it may be linearized as if it appears in a maximization objective function (should be upper bounded).

Portfolio optimization

► For example:

$$\begin{array}{ll} \max & \dots \\ \text{s.t.} & x_1z \geq 5x_2 \\ & x_1 + x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}. \end{array}$$

 $\begin{array}{ll} \max & \dots \\ \text{s.t.} & w \geq 5x_2 \\ & x_1 + x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\} \\ & w \leq x_1, w \leq 10z \\ & w \geq 0. \end{array}$

- ▶ When a product term appears at the "smaller" side of a **constraint**, it may be linearized as if it appears in a minimization objective function (should be lower bounded).
- For example:

$$\begin{array}{ll} \max & \dots \\ \text{s.t.} & x_1z \leq 5x_2 \\ & x_1 + x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}. \end{array}$$

```
max
 s.t. w < 5x_2
      x_2 < 10
      x_1, x_2 > 0
      z \in \{0, 1\}
      w > x_1 - 10(1-z)
      w > 0.
```

Concluding remarks

- ▶ Why linearization?
- ▶ Roughly speaking, to **solve** a mathematical program:
 - Solving a linear program is easy.
 - ▶ Solving a linear integer program is doable.
 - Solving a nonlinear program can be hard.
 - ► Solving a nonlinear integer program is typically very hard.
- ▶ Ways to solve mathematical programs (and the difficulty for solving each type of programs) will be introduced in other courses/modules.
- ▶ In general, when facing an optimization problem, we should try to formulate a program that "can be (easily) solved."
 - ► That is why linearization is important.
 - ▶ To apply Operations Research in practice, being able to estimate the **solvability** of the formulation is also important.