

# Will Smith

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## EDUCATION

### Davidson College

Davidson, NC

*Bachelor of Arts, Economics, Minor in Applied Mathematics*

*Expected May 2021*

- **Cumulative GPA:** 3.80 **Major GPA:** 3.85
- **Select Coursework:** Econometrics, Microeconomic Theory, Latin American Economic Development, Calculus, Linear Algebra

### Adjacent Academies – Davidson in Silicon Valley

*Spring 2020 - San Francisco, CA*

- **Program:** Connecting liberal arts students to the dynamic tech hub in the Bay Area through intensive, project-based web development, learning, and networking with tech and business professionals
- **Coursework:** Critical Web Design, Explorations in Computer Science, Science Fiction and Technology, Practicum

### Pontificia Universidad Católica del Perú – Institute for Study Abroad (IFSA)

*Fall 2019 - Lima, Peru*

- **Program:** Linguistic and cultural immersion through homestay with local family and enriching travel opportunities
- **Coursework:** Agrarian Economics, Prehistory and Civilizations of Peru, Peruvian Social Reality, Advanced Spanish Writing

## EXPERIENCE

### Summit Coffee Co. – Barista

*August 2018 – May 2019 - Davidson, NC*

- Worked and communicated effectively with coworkers to deliver excellent service, drinks, and food to customers
- Collaborated to prepare the café for expected demand and improve craft of making coffee drinks
- During high-volume rushes, facilitated and managed necessary tasks to optimize customer experience and team morale

### Waffle House, Inc. – Operations Intern

*June – July 2018 - Atlanta, GA and Birmingham, AL*

- Trained as a Unit Manager, ensuring outstanding service to customers and efficient operation of the restaurant unit
- Shadowed heads of People, Real Estate, Sales, Controlling, and Operations at the Support Team headquarters in Atlanta
- Learned from Co-Founder, Joe Rogers, Jr., the priority of people over profits when building a successful service operation
- Conducted inventory and shift preparation, recording critical details of food cost and discipline of procedures

### Royal Cup Coffee and Tea – Supply Chain Analyst

*Summer 2017 - Birmingham, AL*

- Observed and analyzed processes in Royal Cup's direct shipping warehouse to target actions for improved cost efficiency
- Tabulated case quantities, prices, and sales frequency of 264 products shipped in less-than-case quantities ("eaches")
- "Picked" orders manually in the warehouse to gain insight into both general and specific operations needs
- Recommended specific updates to Royal Cup's selection of products available as "eaches" to home and business customers

## LEADERSHIP AND CAMPUS INVOLVEMENT

### Davidson Outdoors (DO)

Davidson, NC

*Trip Leader*

*Spring 2018 – Present*

*Treasurer*

*August 2018 – May 2019*

- Transformed an antiquated budgeting process by creating a Google cloud-based accounting system to manage the \$100,000+ organizational budget, tabulating all expenses and strategically allocating funds for program activities
- Secured our highest-ever budget for FY20, a 17% increase, by emphasizing these improvements through grant requests
- Lead and instruct Davidson College students during excursions such as backpacking and the first-year "Odyssey" program
- Facilitate the personal and group development of 8-person crews by incorporating select challenges, such as backpacking, canoeing, and navigating a challenge course

### Reformed University Fellowship (RUF) – Student Member

*August 2017 – Present - Davidson, NC*

## SKILLS & INTERESTS

- Proficient in Microsoft Office (Excel, Word, Outlook, PowerPoint), statistical packages STATA and R
- Actively learning and working in JavaScript, HTML, CSS, Python
- Speak and write fluently in Spanish as a result of six years of courses and living in Lima, Peru for the fall of 2019
- Learning about innovators and companies that challenge the status quo in their industries
- Most interested in utilizing my expanding skill set to facilitate and streamline business and productive operations