# **WESTON BELL**

Salt Lake City, UT | 801-400-9343 | westongb@outlook.com

| LinkedIn: https://www.linkedin.com/in/weston-bell-aa516228/| Website: westongbell.com

#### **S**KILLS

HTML/CSS

Git

JavaScript/JSON

Postgresql

ReactJS

NodelS

RESTful APIs

Express

MongoDB

· VueJS

## **PROJECTS**

#### **HanymanSLC** D

Dates 7/12/2020 - 9/4/2020

- Website for Handyman Business based out of SLC UT.
- Website: <a href="https://handymanslc.herokuapp.com">handymanslc.herokuapp.com</a> GitHub: <a href="github.com/westongb/roundtable2">github.com/westongb/roundtable2</a>
- Technologies used: Html, CSS, JavaScript, VueJs, NodeJs, Express

# **King of the Kingdom** D

Dates 9/16/2019 - 6/4/2020

- King of the Kingdom is a tool designed to help us nerdy men start to level up our REAL LIFE, not just our playable characters.
- Website: king-of-the-kingdom.herokuapp.com/ GitHub: github.com/westongb/roundtable2
- Technologies used: Html, CSS, JavaScript, ReactJS, NodeJS, Express, MongoDB

#### **INDUSTRY EXPERIENCE**

#### Helio Training Admissions Advisor

Salt Lake City, Utah 2017-Current

- Developed customized sales techniques to successfully enroll students in coding bootcamp.
- Developed and Managed lead funnels, conversion and cancellation reporting.
- Generated leads through student referrals and local marketing efforts.

### Alder Billing Manager

Orem, Utah 2014-2016

- Managed billing department of nine collectors.
- Work with Development Team to develop and implement new software solution for call center.
- Generated Payroll and Commissions calculations
- Trained and mentored new hires and seasoned collectors

# White Water Technologies Account Manager

South Jordan, Utah 2011-2013

- Acquired new customers
- Provided customer service and technical support for all customers in Wyoming, Nevada and Utah

#### **Platinum Protection**

American Fork, Utah

#### Administrative Coordinator- Collections Department

2008-2010

- Implemented and assisted in design of proprietary CRM for the company
- Administered company performance management reports and agent commissions
- Created presentations for Quarterly meetings of the Board of Directors
- Developed new processes and procedures to make the department more efficient

# **EDUCATION**