WESTON BELL

Salt Lake City, UT | 801-400-9343 | westongb@outlook.com

| LinkedIn: https://www.linkedin.com/in/weston-bell-aa516228/| GitHub: https://github.com/westongb

SKILLS

HTML/CSS

Git

JavaScript/JSON

ReactJS

NodelS

RESTful APIs

Express

MongoDB

Aws S3

PROJECTS

WestonGBell.com Dates 7/12/2020 - 8/4/2020

- Personal Portfolio Site showcasing my experience, background and resume.
- Website: www.WestonGBell.com
- Technologies used: Html, CSS, JavaScript, Bootstrap

King of the Kingdom Dates 9/16/2019 - 6/4/2020

- King of the Kingdom is a tool designed to help us nerdy men start to level up our REAL LIFE, not just their playable characters.
- Website: <u>king-of-the-kingdom.herokuapp.com/</u> GitHub: <u>github.com/westongb/roundtable2</u>
- Technologies used: Html, CSS, JavaScript, React, NodeJS, Express, MongoDB

INDUSTRY EXPERIENCE

Helio Training
Salt Lake City, Utah
Admissions Advisor
2017-Current

- Developed customized sales techniques to successfully enroll students coding bootcamp.
- Developed and Managed lead funnels, conversion and cancellation reporting.
- Generated leads through student referrals and local marketing efforts.

Alder Orem, Utah Billing Manager 2014-2016

- Managed billing department of nine collectors.
 - Work with Development Team to develop and implement new software solution for call center.
 - Payroll and Commissions calculations
 - Trained and mentored new hires and seasoned collectors

White Water Technologies

Account Manager

South Jordan, Utah 2011-2013

- Acquisition of new customers
- Provided customer service and technical support for all customers in Wyoming, Nevada and Utah

Platinum Protection American Fork, Utah

Administrative Coordinator (Collections Department)

2008-2010

- Implemented and assisted in design of proprietary CRM for the company
- Administered company performance management reports and agent commissions
- Created presentations for Quarterly meetings of the Board of Directors
- Developed new processes and procedures to make the department more efficient

EDUCATION

Bachelor's of Science-Economics
Brigham Young University

2011