

# WESTON BELL

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## SKILLS

- HTML/CSS
- Git
- JavaScript/JSON
- ReactJS
- NodeJS
- RESTful APIs
- Express
- MongoDB
- Aws S3

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## PROJECTS

### WestonGBell.com    Dates

- Personal Portfolio Site showcasing my experience, background and resume.
- Website: [www.WestonGBell.com](http://www.WestonGBell.com)
- Technologies used: Html, CSS, JavaScript

### King of the Kingdom    Dates

- King of the Kingdom is a tool designed to help us nerdy men start to level up our REAL LIFE, not just their playable characters.
- Website: [king-of-the-kingdom.herokuapp.com/](http://king-of-the-kingdom.herokuapp.com/)    GitHub: [github.com/westongb/roundtable2](https://github.com/westongb/roundtable2)
- Technologies used: Html, CSS, JavaScript, React, NodeJS, Express, MongoDB

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## INDUSTRY EXPERIENCE

### Helio Training

Salt Lake City, Utah

#### Admissions Advisor

2017-Current

- Developed customized sales techniques to successfully enroll students coding bootcamp.
- Developed and Managed lead funnels, conversion and cancellation reporting.
- Generated leads through student referrals and local marketing efforts.

### Alder

Orem, Utah

#### Billing Manager

2014-2016

- Managed billing department of nine collectors.
- Work with Development Team to develop and implement new software solution for call center.
- Payroll and Commissions calculations
- Trained and mentored new hires and seasoned collectors

### White Water Technologies

South Jordan, Utah

#### Account Manager

2011-2013

- Acquisition of new customers
- Provided customer service and technical support for all customers in Wyoming, Nevada and Utah

### Platinum Protection

American Fork, Utah

#### Administrative Coordinator (Collections Department)

2008-2010

- Implemented and assisted in design of proprietary CRM for the company
- Administered company performance management reports and agent commissions
- Created presentations for Quarterly meetings of the Board of Directors
- Developed new processes and procedures to make the department more efficient

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## EDUCATION

Bachelor's of Science-Economics

2011

Brigham Young University

Provo, Utah