

Emily Weston

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Technical Skills

Languages: HTML, CSS, JavaScript, Python, C# **Frameworks/Libraries:** React, Express, Node.js, ASP.NET, Flask, Entity Framework Core, AJAX, Bcrypt, Bootstrap, Jinja2, JSX **Databases:** MongoDB, MySQL **Tools:** Visual Studio Code, Github, SCRUM, Agile **Additional Skills:** Encompass LOS, Velocity CRM, TotalExpert CRM, LoanBeam, CXOne

Technical Projects

Read To Me | Full Stack Developer | *A reading fluency website for school-aged children to record video and audio of themselves reading text passages to increase their reading fluency, built using Python, Flask, MySQL, & APIs.*

- Implemented MediaCapture API, MediaRecorder API, and Streams API for video and audio recording and playback.
- Designed database using MySQL to ensure only registered and logged in users have access to recording features.
- Conceptualized project using Trello and followed the Agile Development Process to create an MVP to go live with.
- Researched WCAG 2.0 accessibility standards to assist struggling readers in easily navigating the user interface.

TickIt Bug Tracker | Full Stack Developer | Software bug tracker, built using C#, ASP.NET, & MySQL

- Utilized Bootstrap and custom CSS to create an intuitive and minimalist user-interface and landing page.
- Established database using MYSQL and made back-end calls using LINQ to query the database and display tickets associated with all users, currently logged-in user, and assign new users to unassigned tickets.
- Implemented validations to verify ticket information can only be edited or deleted by the user who created the ticket.

Professional Experience

Guaranteed Rate | *Mortgage Sales Trainer & Mortgage Specialist* | Aug 2019 - Sept 2022

- Received an average of 12-15 new prospective applicants daily across 9 states and 4 time zones while project managing an average active personal pipeline of 20 loans or \$7M and closing an average of \$2M per month.
- Onboarded 100+ loan officers with 90 -120 days of individualized, daily technical training which increased the division's speed to loan closing and reduced the average errors in an application upon submission from 40 to 4.
- Researched, designed, and presented over 100 synchronous, remote trainings for 35-150 person sales teams using adult learning theory best practices and methodologies to increase loan officer KPIs and overall sales team retention.

Valley Bank | *Mortgage Sales Assistant* | Jul 2017 - Aug 2019

- Technical support to over 14 loan officers and 4 sales assistants which resulted in over \$70M of monthly production.
- Project managed an average active pipeline of \$5M and origination of over \$25M annually while promoting CRA initiatives and cross-selling banking products including personal and commercial to increase customer retention.
- Deployed targeted email and social media campaigns to increase visibility which resulted in new referral business.

River of Life Assembly of God | *Ministry Coordinator* | May 2015 - Jul 2017

- Spearheaded the implementation of an electronic ticketing system to track available seats for 1,500 attendees across 6 performances to a free, annual event and secured over \$10K in sponsorships from local businesses.
- Recruited and headed 4 diverse volunteer teams with 100+ direct reports for weekly and monthly events.
- Researched and launched a texting app for guest experience that increased retention and engagement by 50%.
- Overhauled UX/UI for the website and weekly newsletter which increased open & click rates and ease of use.

Education

Coding Dojo Oct 2022 - Feb 2023

- *Immersive Full-Stack Training Program in Python, C#/.NET, & MERN*

Harvard University through EDX 2022

- *CS50T: Introduction to Computer Science - Understanding Technology*

Florida Gulf Coast University 2015

- *BA in Elementary Education (K-6), additional Reading & ESOL Endorsements, Magna Cum Laude*
- Awarded: Advancement in Teaching (AIT) Grant as an immediate, full-time second grade teacher in a Title 1 School.