

Roth 401k vs. 401k

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Abstract

This article compares the final return of Roth 401k and 401k based on tax law. Assume the investor has enough money to reach the Roth 401k limit, this article recommends to invest in Roth 401k for most people. Moreover, if you already have a 401k from former employer or IRA, a Roth conversion to move the whole amount to a Roth IRA and pay income tax on the converted amount now is recommended, as long as the amount to be converted does not bring your gross income to the next tax bucket. A detailed formula is deduced in this article. A read-only Google Sheet at <http://tinyurl.com/401kroth> shows the same formula. Feel free to make a copy of the Google Sheet and change the numbers to get your own conclusion that fits your individual financial situation.

This article can be found by <http://tinyurl.com/401kroth-pdf>.

1 Introduction

This document compares the the final return between Roth 401k and 401k. The short conclusion is that in most practical cases, Roth 401k is better.

As a simplified formula, assume money is withdrawn after no other source of income, therefore, the income tax rate at the time of withdraw equals to today's capital gain tax rate. If Equation 1 is true, Roth 401k works better than 401k.

$$\frac{1}{T_{fut}} - \frac{1}{T_{now}} < 1 - \frac{1}{R} \quad (1)$$

T_{now} is the current income tax rate that you pay before you can invest in Roth 401k. T_{fut} is the future income tax rate that you pay when withdraw from

regular 401k. R is the total return on investment when you retire and sell all 401k. If the assumption of $T_{fut} = T_{now}$ is not true, the actual formula was shown in Equation 26 at the end of the article.

A hidden assumption of this article is that the investor must reach the Roth 401k annual limit. This means at least \$19,500 after-tax money needs to be saved for retirement as of 2020.

Let's use an example to show the meaning of this formula. Assume today's income tax rate is 43%, and the tax rate and capital gain rate at the withdraw time is 33%, and the total return is 5 (\$1 invested becomes \$5 in the end. If the annual return is 8%, the total return is 5.03 after 21 years). Now the formula becomes:

$$\frac{1}{0.33} - \frac{1}{0.43} < 1 - \frac{1}{5} \quad (2)$$

This becomes Equation 3 and is true:

$$0.70 < 0.80 \quad (3)$$

Therefore, Roth 401k works better than 401k. You can make a copy of the Google Sheet at <http://tinyurl.com/401kroth> and play with the numbers to make the formula fit your specific case.

If you believe the future tax rate will drop more, then 401k works better. You need to make your own speculation about the future tax rate. Looking at history, the current income tax rate is not high as of 2020, and therefore, we may not see much decrease of the tax rate drop when you withdraw money from the retirement account in the future.

As discussed in Section 4, the Roth conversion becomes the same problem so it is recommended to convert all your IRA or earlier 401k to Roth IRA and pay tax out of pocket now as long as this doesn't move your gross income to the next tax bucket level.

The rest of the article deduces the above formula in a step by step manner.

2 Notions

The following notions are used:

- R : the total return on investment when you retire and sell all 401k.
- T_{now} : the current income tax rate that you pay before you can invest in Roth 401k.
- T_{fut} : the future income tax rate that you pay when withdraw from regular 401k.
- T_{cap} : the long term capital gain tax rate that you pay when sell your regular investment that is outside of regular 401k or Roth 401k.
- T'_{fut} : see definition in Equation 8 and used to calculate the amount of tax to be paid with tax rate T_{fut} .
- T'_{cap} : see definition in Equation 14 and used to calculate the amount of tax to be paid with tax rate T_{cap} .
- C : the cap of 401k or Roth 401k, which is \$18,000 in 2020.
- M_0 : the initial amount of money for investing into either Roth 401k or regular 401k.
- I_{reg} : the initial amount of after-tax money invested into the regular investment amount, after the regular 401k is filled to the cap.
- M_{reg} : the total amount of after-tax money of the regular investment amount after liquidation
- $M_{401konly}$: the total amount of after-tax money after they are withdrawn from the regular 401k.
- M_{Roth} : the total investment return of using Roth 401k.
- M_{401k} : the total investment return of using regular 401k plus regular investment, so $M_{401k} = M_{reg} + M_{401konly}$.

3 401k or Roth 401k

3.1 Initial Pre-tax Investment

Assume initially you have enough pre-tax money that after paying tax, can just fill the limit of Roth 401k. Therefore we have:

$$M_0 - M_0 \cdot T_{now} = C \quad (4)$$

It is easy to calculate M_0 from Equation 5:

$$M_0 = \frac{C}{1 - T_{now}} \quad (5)$$

3.2 Roth 401k

If Roth 401k is used, the initial money is C and it grows tax-free by R , so the final amount is:

$$M_{Roth} = C \cdot R \quad (6)$$

3.3 Regular 401k

The same amount M_0 will be invested, where C pre-tax dollars will be put into the regular 401k, and the rest put into a regular investment account (not the Roth 401k nor the regular 401k) where everything grows with tax deferred. At the end, the 401k account will pay the future income tax of T_{fut} , and the regular investment will pay a future capital gain tax of T_{cap} .

The initial amount of money in 401k is C , and it becomes $C \cdot R$ at retirement time. All this amount are pre-tax and must pay the tax rate of T_{fut} . So the money left after paying the future income tax is:

$$C \cdot R \cdot (1 - T_{fut}) \quad (7)$$

Define T'_{fut} as in Equation 8:

$$T'_{fut} = R \cdot (1 - T_{fut}) \quad (8)$$

Then Equation 7 can be simplified to:

$$C \cdot T'_{fut} \quad (9)$$

After investing in 401k, there are $M_0 - C$ pre-tax money left. After expanding M_0 based on Equation 4, we get:

$$M_0 - C = \frac{C}{1 - T_{now}} - C = \frac{C \cdot T_{now}}{1 - T_{now}} \quad (10)$$

This amount needs to pay tax at rate T_{now} so it needs to multiple $1 - T_{now}$ and get the after-tax amount for the regular investment account:

$$I_{reg} = \frac{C \cdot T_{now}}{1 - T_{now}} (1 - T_{now}) = C \cdot T_{now} \quad (11)$$

This money will grow by R times, where capital gain is:

$$C \cdot T_{now} \cdot (R - 1) \quad (12)$$

After paying a capital gain tax T_{cap} at the end, the money left is:

$$C \cdot T_{now} \cdot (R - (R - 1) \cdot T_{cap}) \quad (13)$$

Define T'_{cap} as in the equation below:

$$T'_{cap} = R - (R - 1) \cdot T_{cap} \quad (14)$$

Then Equation 13 can be simplified to below, which is the after tax amount in the regular investment account:

$$C \cdot T_{now} \cdot T'_{cap} \quad (15)$$

Therefore, the total money left using 401k and regular investment account will be the sum of Equation 9 and 15:

$$M_{401k} = C \cdot T'_{fut} + C \cdot T_{now} \cdot T'_{cap} \quad (16)$$

3.4 Roth 401k vs. 401k

Now we can compare M_{Roth} (in Equation 6) and M_{401k} (in Equation 16) to see which one is better. If Roth 401k is better, the following equation will holds:

$$M_{Roth} - M_{401k} > 0 \quad (17)$$

This can be written as:

$$C \cdot R - (C \cdot T'_{fut} + C \cdot T_{now} \cdot T'_{cap}) > 0 \quad (18)$$

Since C does not change the sign of the expression, it is removed:

$$R - T'_{fut} - T_{now} \cdot T'_{cap} > 0 \quad (19)$$

Replace T'_{fut} based on Equation 8, now we get:

$$T_{fut} \cdot R - T_{now}(R - (R - 1) \cdot T_{cap}) > 0 \quad (20)$$

Which can be rewritten to:

$$T_{fut}R - T_{now}R + T_{now}T_{cap}(R - 1) > 0 \quad (21)$$

And then:

$$(T_{fut} - T_{now} + T_{now}T_{cap})R - T_{now}T_{cap} > 0 \quad (22)$$

$$(T_{fut} - T_{now} + T_{now}T_{cap})R > T_{now}T_{cap} \quad (23)$$

To simplify Equation 23, we divide $RT_{now}T_{cap}$ and get:

$$\frac{T_{fut} - T_{now} + T_{now}T_{cap}}{T_{now}T_{cap}} > \frac{1}{R} \quad (24)$$

$$\frac{T_{fut}}{T_{now}T_{cap}} - \frac{1}{T_{cap}} + 1 > \frac{1}{R} \quad (25)$$

$$\frac{1}{T_{cap}} - \frac{T_{fut}}{T_{now}T_{cap}} < 1 - \frac{1}{R} \quad (26)$$

If we assume $T_{cap} = T_{fut}$, Equation 26 can be rewritten as:

$$\frac{1}{T_{fut}} - \frac{1}{T_{now}} < 1 - \frac{1}{R} \quad (27)$$

When the simplified Equation 27 is true, Roth 401k works better than 401k.

4 Roth Conversion With Extra Money

Now let's consider a different problem. Assume you already have 401k, and now want to decide whether it should be converted to Roth 401k after paying income tax.

Assume there are C dollars in the 401k. If this is converted to Roth 401k, C is considered taxable income. Therefore, $C \cdot T_{now}$ tax dollar is needed. In summary:

- Without conversion: 401k has C ; regular account has $C \cdot T_{now}$.
- With Roth conversion: Roth 401k has C ; regular account has no money.

Compare this with Equation 6 and Equation 11, you can find they are exactly the same. Therefore, the same conclusion as in the end of Section 3.4 applies: your current 401k should be converted to Roth 401k.

Please note that such conversion will increase your taxable income on that year. Therefore, please watch your gross income and make such conversion won't bump you into the next tax bucket!

5 Roth Conversion Without Extra Money

Section 4 assumes you have extra money to pay tax when converting to Roth 401k. This is the recommended method because it doesn't reduce your money in the account with tax benefit. However, if you don't have extra money and must pay tax using money withdrawn from 401k, then we have:

- Without conversion: 401k has C .
- With Roth conversion: Roth 401k has $C \cdot (1 - T_{now})$.

Now the comparison is quite simple since there is no regular investment account. In the future, after money grows by R :

- Without conversion: 401k has $C \cdot R$.
- With Roth conversion: Roth 401k has $C \cdot R \cdot (1 - T_{now})$.

Now withdraw money from 401k and Roth 401k:

- Without conversion: 401k after withdraw pays T_{now} and you have $C \cdot R \cdot (1 - T_{fut})$ left.
- With Roth conversion: Roth 401k still has the same amount $C \cdot R \cdot (1 - T_{now})$.

Therefore, who is the winner will be solely depend on whether the tax rate in the future. If the future tax rate is lower, 401k is better and no Roth conversion should have been done; if the future tax rate is higher, 401k is better and Roth conversion is better.