

# Charles E. Kohler

Executive Vice President, Deputy Head of Global Payment Services  
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Charles Kohler is an executive vice president and deputy head of Wells Fargo Global Payment Services (GPS). Based in New York City, Charles oversees the sales, liability, and liquidity product teams. GPS provides payment services, deposit products, risk management, and product strategies for domestic and international financial institutions.

Prior to joining Wells Fargo, Charles worked at Deutsche Bank in New York as the managing director of sales and relationship management for financial institutions in the Americas. He was responsible for developing and implementing strategic and tactical sales initiatives for foreign exchange, treasury clearing and commercial payments, investment products, wholesale solutions, trade finance, global custody, securities clearing, and corporate trust services.

Charles has more than 25 years of financial experience, having worked at Deutsche Bank, Bankers Trust Company, and KPMG Peat Marwick. In addition to New York, he has lived and worked in Philadelphia, London, and Hong Kong.

Charles has a bachelor's of science from Villanova University in Pennsylvania and an MBA from the Fuqua School of Business at Duke University in Durham, N.C.

Originally from Wayne, N.J., he currently lives in Bernardsville, N.J., with his wife and two adult children.

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