

Ashish Sharma

Head of Global Sales and Consulting
Global Financial Institutions Payment Services
Wells Fargo & Company



In October 2006, Mr. Sharma took over the responsibility for overseeing Wells Fargo's sales and business development team of the Global Payment Services Group. His product team provides sales and marketing support to Wells Fargo's Global Financial Institutions and Trade Services customer base and business-line of relationship managers and representative offices in 33 countries.

Prior to joining Wells Fargo, Mr. Sharma was Senior Vice President and Global Product Sales and Strategic Planning Director for Union Bank of California's (UBOC) International Banking Group. In this role, Mr. Sharma was heading up the financial management, product sales and development for trade and payment products, and strategic planning units for the International Banking Group. He had been with UBOC since 1989 and become part of Wachovia team with the UBOC correspondent banking business acquired by Wachovia, an effort which he led for UBOC.

A native of New Delhi, India, he has a Bachelor of Commerce from India. He earned his MBA from California State University, Los Angeles. Active in the community, Mr. Sharma was recently elected to the Board of Directors for Japan Society of Northern California.

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