

Sephora Predict product Price

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Introduction:

Sephora represents one of the largest marketplaces on the world. People use its products on a daily basis to order skin care, makeup, perfumes, and even web hosting services.



Problem Statement

 analyze product based on several variables, determine what variables affect product price the most, then build a model that can predict the price of a Product.

 The goal Predict the price of product based on the features available



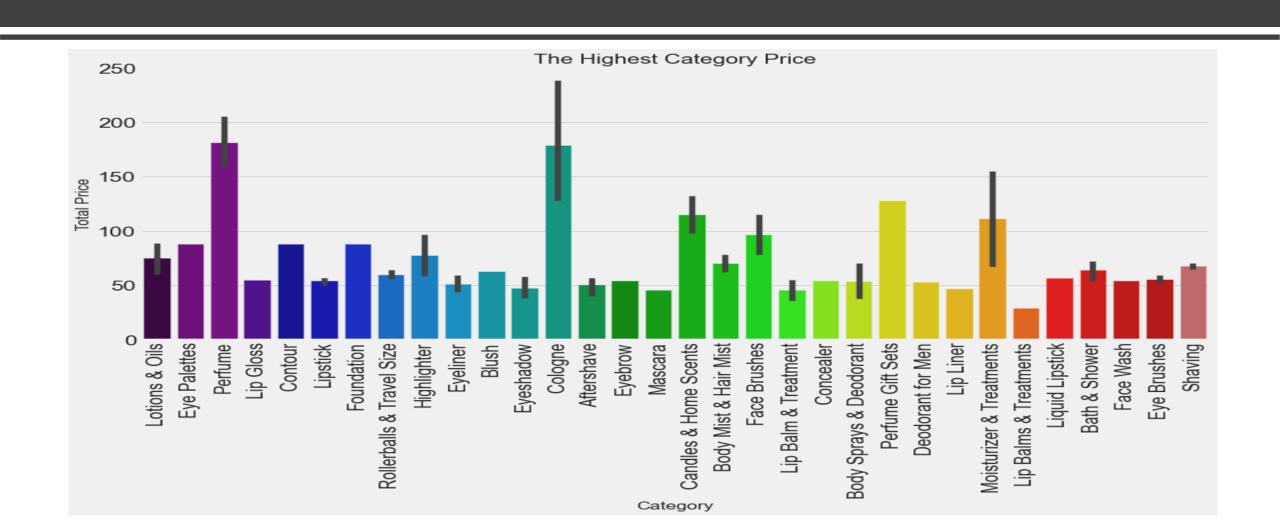
Dataset

- https://www.kaggle.com/raghadalharbi/allproducts-available-on-sephora-website
- kaggle.com
- Sephora Website
- More than 9,000 Products with their Ratings and Ingredient Lists
- Has a total of 9268 rows and 21 columns



Expolarity
Data
Analysis

The highest Category based on Price

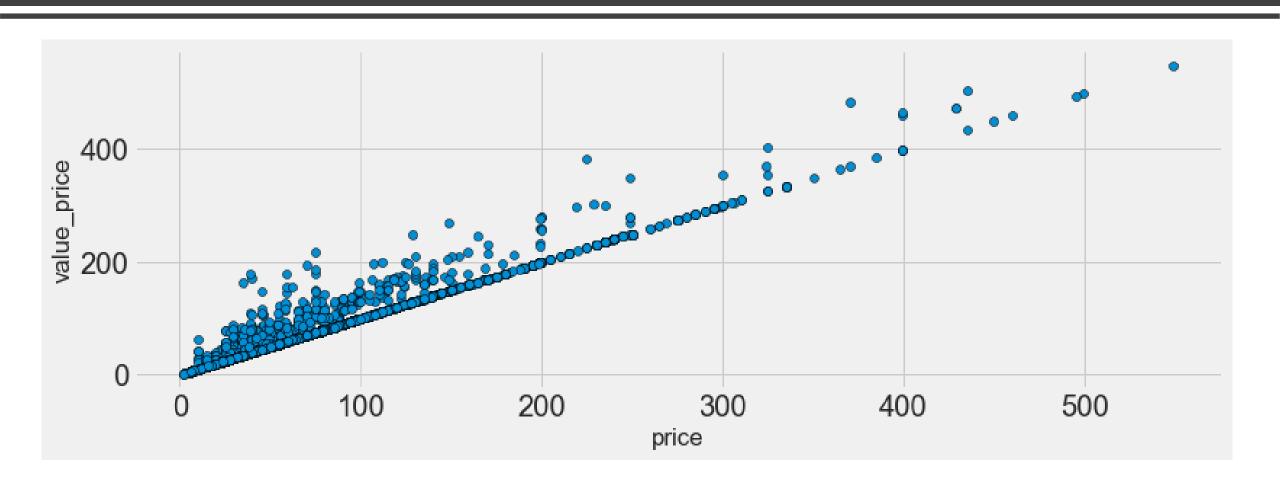


Visualization

Value price higher coloration with price and online only

		_							
rating		0.081	0.095	0.02	0.0019	-0.12	-0.0019	-0.13	0.0062
number_of_reviews	0.081	1	0.75	-0.084	-0.089	-0.14	0.0038	-0.067	0.00074
love	0.095	0.75		-0.089	-0.091	-0.14	0.051	-0.047	-0.0029
price	0.02	-0.084	-0.089	1	0.98	0.12	-0.18	0.015	-0.0097
value_price	0.0019	-0.089	-0.091	0.98	1	0.13	-0.16	0.08	-0.0099
online_only	-0.12	-0.14	-0.14	0.12	0.13	1	-0.078	0.097	-0.01
exclusive	-0.0019	0.0038	0.051	-0.18	-0.16	-0.078		0.17	0.0028
limited_edition	-0.13	-0.067	-0.047	0.015	0.08	0.097	0.17	1	0.015
limited_time_offer	0.0062	0.00074	-0.0029	-0.0097	-0.0099	-0.01	0.0028	0.015	1
	rating	number_of_reviews	love	price	value_price	online_only	exclusive	limited_edition	limited_time_offer

The highest price highest value price





Feature Engineering

- Create dummy variables for the categorical features
- Handle outliers in the target variable



Regression Algorithms

XGBoost Algorithm

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R2 on Traing set : 0.8195442843885937
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R2 on Validation set : 0.7081371579318474

Error Table

Mean Absolute Error : 0.059941945145433245

Mean Squared Error : 0.007068365883478215

Root Mean Squared Error : 0.08407357422804275

Random Forest

R2 on Traing set : 0.9589680768507084

R2 on Validation set : 0.7219987992161072

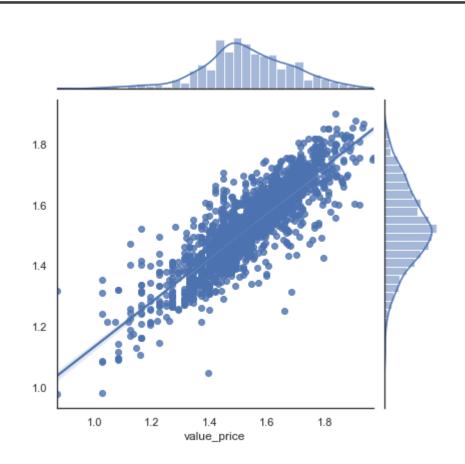
Error Table

Mean Absolute Error : 0.055895392402975703

Mean Squared Error : 0.006732663155277563

Root Mean Squared Error : 0.08205280711394074

Ridge Algorithm



R2 on Traing set : 0.804965637330968

R2 on Validation set : 0.7476897832258586

Error Table

Mean Absolute Error : 0.055101920084600915

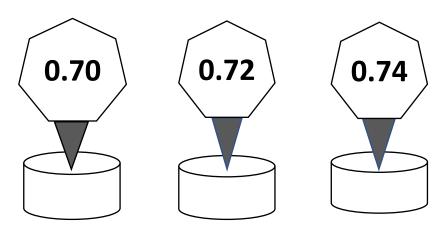
Mean Squared Error : 0.0061104761252303895

Root Mean Squared Error : 0.078169534508211



Conclusion:

Results of the R2 (validation) for the three models:



Ridge Regression Algorithm has the best results!



Thank you!

Any Questions?