William B. Gallop

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SKILLS

HTML/CSS	<u>Javascript</u>	Back-End	Other Tools
SASS	jQuery	Ruby	Yeoman Scaffolding
COMPASS	Node.js	MongoDB	Building with Grunt/Gulp
Responsive Web Design	Angular.js	Heroku	NPM/Bower Dependency Management
	Underscore.js	Firebase	Git Version Control
	Moment.js	MySQL with Sequel Pro	Adobe Photoshop and InDesign
	JSON/JSONP	_	MockFlow Wireframing
			Agile Project Management
			Testing with Jasmine and Mocha

EDUCATION

The Iron Yard Academy; Charleston, SC

An intensive, 13-week front-end engineering program in Greenville, S.C., taught by developer-pro Calvin Webster.

Charleston Digital Corridor: CODE Camp; Charleston, SC

• Web Basics 101 and 102: Took classes taught by industry leading web development professionals.

May 2014 – April 2014

• Language Competencies: HTML, CSS, and JavaScript

University of Mary Washington: College of Business; Fredericksburg, VA

August2008 –December 2012

Business Administration Major

- Dean's List
- Marketing and Management concentration
- Relevant Coursework: International Marketing, Principles of Marketing, Strategic Marketing, Management Principles, Business Communications, Management Information Systems, Decision Analysis, Research Methods

EXPERIENCE

William Means Real Estate Affiliate of Christie's International, Marketing Assistant

September 2013 - May 2014

- Learned Adobe Photoshop and InDesign to prepare, maintain and distribute Marketing materials, such as brochures and e-blasts
- Was solely responsible for the upkeep of the companies Multiple Listings Service (MLS) Database to display, organize, and record all New, Sold, and Contingently held listings, while also keeping a detailed secondary record of each listing
- Prioritized administrative responsibilities handed down by departmental directors, thirty five agents, and the Broker-in-Charge
- Greeted clients and answered phones while emphasizing the importance of customer service
- Updated social media platforms with information regarding new listings

Aspetto Inc. and American Armor Attire, Sales Executive and Marketing Consultant

August 2012 - May 2013

- Created content used to launch company website and smart phone application
 - o www.shopaspetto.com
- Published content for newsletters, websites, and catalogues, while also maintaining the companies social media platforms
 - o https://www.facebook.com/aspettoinc
- Organized labeling and packaging strategies for both companies
- Trained and managed Marketing interns

University of Mary Washington Athletics Department, Marketing Intern

August 2011 – May 2012

- Established a social media presence for the University of Mary Washington Athletic Department, and it's 22 Varsity Teams
- Reached a fan base of 1,000+ fans on Facebook.com/UMWathletics in under 9 months
- Planned and Executed over 10 promotional campaigns to gain support across the various social media platforms
- Filmed and Edited the 2011-2012 UMW Athletics Highlight Video
- Ordered/Sold Eagle Nation wristbands that made 140% profit