

The Origins of Religious Disbelief: A Dual Inheritance

Approach

*Will M. Gervais**

Nava Caluori†

Sarah R. Schiavone‡

Maxine B. Najle§

Preprint from 15 November 2019

*University of Kentucky Psychology, will.gervais@gmail.com

†University of Virginia Psychology

‡University of California-Davis Psychology

§Blue Labs Analytics, Washington, D.C.

Abstract

Religion is a core feature of human nature, yet a comprehensive scientific account of religion must account for religious disbelief. Despite potentially drastic overreporting of religiosity¹, a third of the world’s 7 billion human inhabitants may actually be atheists—merely people who do not believe in God or gods. The origins of disbelief thus present a key testing ground for theories of religion. Here, we evaluate the predictions of four theoretical approaches to the origins of disbelief, and find considerable support for a dual inheritance (gene-culture coevolutionary) model. Our dual inheritance model² derives from distinct literatures addressing the putative 1) core social cognitive faculties that enable mental representation of gods^{3,4}, 2) motivational antecedents driving people to view some god candidates as strategically important^{5,6}, 3) evolved cultural learning processes that influence which god candidates naïve learners treat as real rather than imaginary^{7–10}, and 4) the intuitive processes that sustain belief in gods^{11,12} and the cognitive reflection that may sometimes undermine it^{13–16}. We explore the varied origins of religious disbelief by treating these factors simultaneously in a large nationally representative (USA, $N = 1417$) dataset with preregistered analyses. Combined, we find that receiving few cultural cues of religious commitment is the most potent predictor of religious disbelief, $\beta = 0.28$, followed distantly by reflective cognitive style, $\beta = 0.13$, and less advanced mentalizing, $\beta = 0.05$. Few cultural cues of faith predicted about a 60% higher atheism rate than did peak cognitive reflection. Further, cognitive reflection may primarily predict reduced religious belief among individuals who witness relatively fewer credible contextual cues of faith in others. This work empirically unites four distinct literatures addressing the origins of religious disbelief, highlights the utility of considering both evolved cognition and cultural learning in religious transmission, emphasizes the dual roles of content-and context-biased social learning, and sheds light on the shared psychological mechanisms that underpin both religious belief and disbelief.

Keywords: atheism; religion; culture; evolution; dual inheritance theory

Introduction

Religion is somewhat an evolutionary puzzle. Organisms like ants and aardvarks tend not to engage in painful and costly collective rituals to prove their faith in unseen ant and aardvark pantheons, respectively. Evolutionary theories of religion have proliferated in recent years, and they make starkly different predictions about the nature and origins of religious disbelief. Thus, the origins of disbelief may prove a crucial testing ground for different theories of religion. Here we test predictions from four theoretical frameworks: secularization, cognitive byproduct, cultural evolution, and an emerging dual inheritance (gene-culture coevolutionary) model of religion² that views both evolved cognition^{##} and specific cultural learning mechanisms¹⁷ as key to the transmission of either faith or atheism^{8,10,18}. This work situates the study of religious disbelief firmly within established theoretical frameworks for studying the evolution of human behavior and contributes to broader discussions of the role of transmitted (versus evoked) culture in core aspects of human nature¹⁹.

Religion simultaneously unites and divides like few other aspects of social life. The sectarian conflicts between groups of religious believers may obscure a more fundamental schism: that between believers and atheists. Atheists—merely people who do not believe in the existence of a God or gods—constitute a large and perhaps growing proportion of earth’s human population. A prominent estimate from the opening decade of the current millennium²⁰ posits the existence of 500-700 million atheists. This estimate is in all likelihood a drastic underestimate¹. Atheism prevalence estimates rely on census and polling data that infer individual beliefs from their self-reports. However, there is potent anti-atheist stigma that transcends national and religious boundaries^{21–23}: even atheists harbor some intuitive moral distrust of atheists worldwide²⁴. Thus, while it is safe to assume that self-reported atheists do not believe in God, it is probably also safe to assume that a great many people privately disbelieve without openly admitting their atheism. Consistent with this, people routinely overreport their religious practices²⁵, and indirect measurement of atheism in the USA reveals a potentially large gulf between some indirect (~26%) and direct (~3%) estimates of atheist prevalence¹. Combining direct estimates and inferences drawn from the few available indirect estimates, we predict that upwards of 2 billion people on earth may in fact be atheists. Many evolutionary theories of religion posit a universal or near-universal implicit theism^{11,26–28}, and may thus be fundamentally incompatible with global atheism that is simultaneously prevalent and deliberately concealed. Therefore, sustained research into the origins of disbelief is necessary to test key assumptions of various evolutionary and cultural theories of religion.

Four Atheisms

While it is clear that a (perhaps unrecognized) large proportion of the global population does not believe in gods, what cognitive, motivational, and cultural factors predict religious disbelief? Distinct research trajectories have considered the preconditions for sustained belief in any given god. To currently believe in a god, one 1) must be able to mentally represent gods, 2) must be motivated to ‘interact’ with gods, 3) must receive credible cultural cues that some gods are real, and 4) must intuitively maintain this belief over time. Tweaks to any of these four components may instead yield disbelief in gods. Separate lines of research partially support this supposition. First, *mindblind atheism* describes the pattern whereby individual differences in mentalizing abilities (one key component of mind perception) predict religious disbelief⁴ in at least some samples²⁹. Second, *apatheism* describes the pattern whereby, although religion flourishes where life is unstable, existential security predicts reduced religiosity^{5,30}. Third, *inCREDulous atheism* describes the pattern whereby a lack of credibility enhancing displays (CREDs)¹⁷ that one ought to believe in any gods is a good global predictor of atheism⁹. Finally, *analytic atheism* describes the pattern whereby people who reflectively override their intuitions tend to be less religious than those who ‘go with their guts’¹⁶, although the magnitude and consistency of this relation is debatable³¹. Although these four ‘brands’ of atheism relate to religious disbelief in isolation, little work considers their operation in conjunction³².

Four Theories

Different theoretical approaches make divergent predictions about which sources of atheism (*mindblind*, *apatheism*, *inCREDulous*, or *analytic*) are most important predictors. First, secularization models^{5,30} posit that increases in existential security (wealth, health, education, etc.) reduce religious motivation; this approach is common in sociology of religion³⁰ and in social psychology under the banner of compensatory control⁵. Second, cognitive science of religion and evolutionary psychology often view religion as a cognitive byproduct of other mental adaptations^{11,27,33}, such as mind perception³ or predator detection¹. In this view, challenges in the core cognitive faculties underlying such adaptations (e.g., advanced mentalizing) would predict disbelief, but the primary route to disbelief is people overriding their religious intuitions via effortful cognitive reflection [2]. Third, cultural evolutionary models highlight the social learning processes^{34,35} underpinning religious belief and disbelief, and largely predict that context-biased social learning-especially CREDs¹⁷-would be strongly associated with degrees of religious belief. Finally, dual inheritance theory integrates these various perspectives, and predicts that CREDs would be most important, followed by other factors such as cognitive reflection, mentalizing, and perhaps existential security. Table 1 depicts predictions derived from each of

¹Though highly cited and widely discussed, there is a lack of actual empirical evidence supporting a Hyperactive Agency Detection Device and its contribution to religious cognition.

Table 1: Predictions From Prominent Theories

Theory	Discipline	mindblind	apatheist	inCREDulous	analytic
Secularization	Sociology & Social Psych		+	+	+
Cognitive Byproduct	Ev Psych & Cog Sci Rel	+	+		
Social Learning	Cultural Evolution			+	+
Dual Inheritance	Gene-Culture Coevolution	+	indirect	+	+

Note:

Terminology

¹ mindblind = relatively lower in advanced mentalizing

² apatheist = relatively more existentially secure

³ inCREDulous = exposed to relatively fewer religious CREDs

⁴ Analytic = scoring relatively higher on cognitive reflection

these perspectives. By simultaneously considering mindblind atheism, apatheism, inCREDulous atheism, and analytic atheism, we are able to evaluate the suitability of four prominent theoretical approaches from separate academic subdisciplines for understanding the origins of religious disbelief.

We preregistered a set of analyses that pit secularization, cognitive byproduct, socialization, and dual inheritance models against each other. Specifically, we posed three broad questions:

I. *What are the relative contributions of each factor when considered simultaneously?*

II. *How do the factors interact with each other in predicting belief and disbelief?*

III. *Does early work on each individual factor successfully replicate in a nationally representative sample?*

To approach these questions, we contracted a nationally representative sample of USA adults ($N = 1417$) from GfK. Primarily, we were interested in predicting degrees of religious belief and disbelief with measures of 1) advanced mentalizing, 2) existential security, 3) theoretically modeled cues of cultural exposure to credible cues of religiosity (CREDs), and 4) reflective versus intuitive cognitive style. For robustness, we also included a number of demographic and psychological covariates. Full materials, data, and code are available on GitHub.

Results

Relative Contributions

Our most important analyses considered the relative contributions of all four factors operating in concert. As preregistered, we conducted two analyses in which the four core factors predict individual differences in belief and disbelief, both in the presence and absence of additional covariates. In our full model (see Table 2 and Figure 1), few credible displays of faith proved to be by far the most powerful predictor of religious

Table 2: Predicting Disbelief: Full Model Summary

Variable	Beta	HPDI	Pr
mindblind	0.05	[-0.01, 0.11]	0.95
mentalizing (quad)	0.01	[-0.02, 0.04]	0.81
apatheism	-0.02	[-0.08, 0.04]	0.21
inCREDulous	0.28	[0.23, 0.34]	> 0.99
analytic	0.13	[0.08, 0.19]	> 0.99
Age	0.01	[-0.04, 0.07]	0.69
Education	0.04	[-0.02, 0.1]	0.92
Male	0.07	[0.02, 0.13]	> 0.99
Social Lib	0.43	[0.35, 0.52]	> 0.99
Economic Cons	0.04	[-0.05, 0.12]	0.82
Extraversion	0.02	[-0.03, 0.08]	0.82
Conscientiousness	0.01	[-0.04, 0.07]	0.71
Neuroticism	0.00	[-0.06, 0.07]	0.56
Low Agreeableness	0.10	[0.04, 0.17]	> 0.99
Openness	0.07	[0.01, 0.13]	> 0.99
Honesty/Humility	0.04	[-0.02, 0.1]	0.91

Note:

¹ Mentalizing (quad) = quadratic effect of mentalizing

² Beta = standardized beta

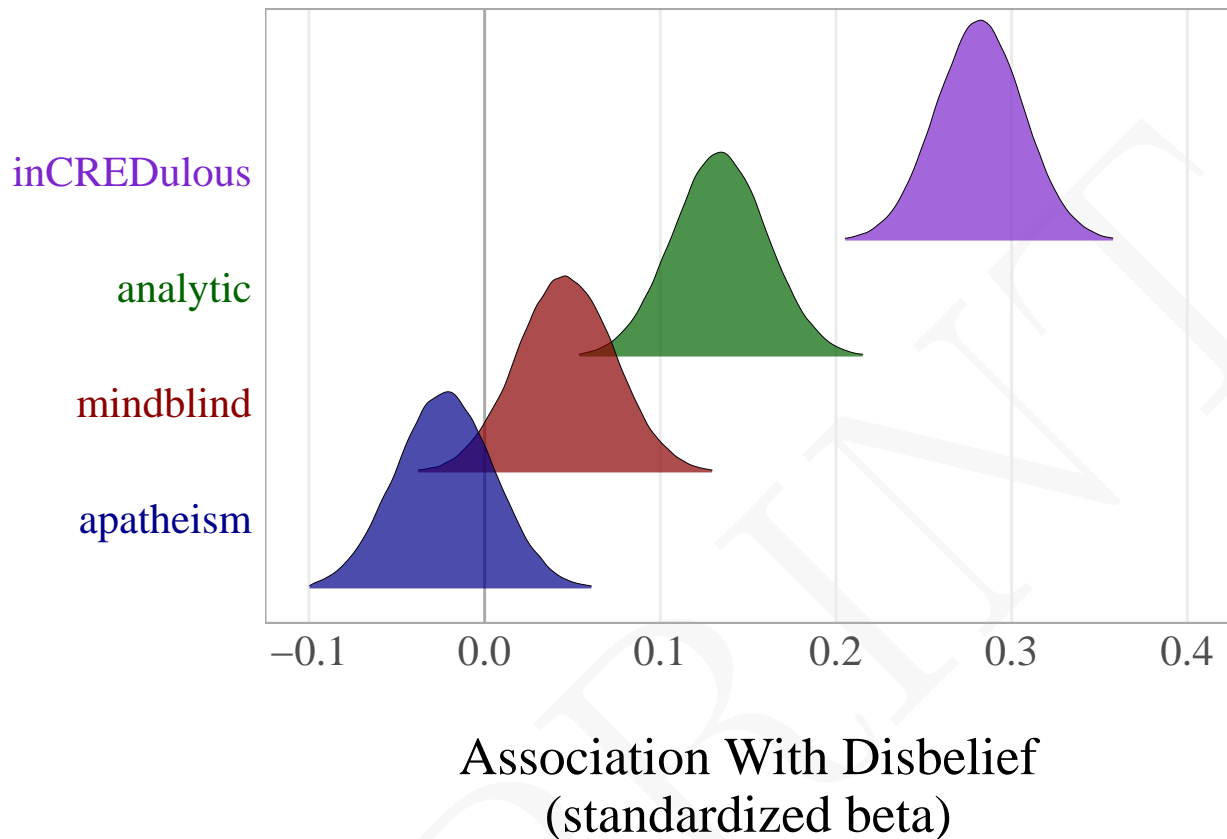
³ HPDI = 97% Highest posterior density interval

⁴ Pr = posterior probability of Beta > 0

disbelief. Credibility enhancing displays of faith predict belief, and their absence predicts atheism, $\beta = 0.28$,
 $[0.23, 0.34]^2$, $P(\beta > 0 \mid data) = 1^3$. Cognitive reflection remained a consistent predictor of religious disbelief,
 $\beta = 0.13$, $[0.08, 0.19]$, $P(\beta > 0 \mid data) = 1$, but following earlier cross-cultural work³¹ its predictive power
was quite meager. Mentalizing challenges were only weakly associated with disbelief, $\beta = 0.05$, $[-0.01, 0.11]$,
 $P(\beta > 0 \mid data) = 0.95$, and existential security predicted essentially nothing.

²values in brackets are 97% highest posterior density interval (HPDI).

³ $P(\beta > 0 \mid data) = 1$ indicates a posterior probability exceeding .99.



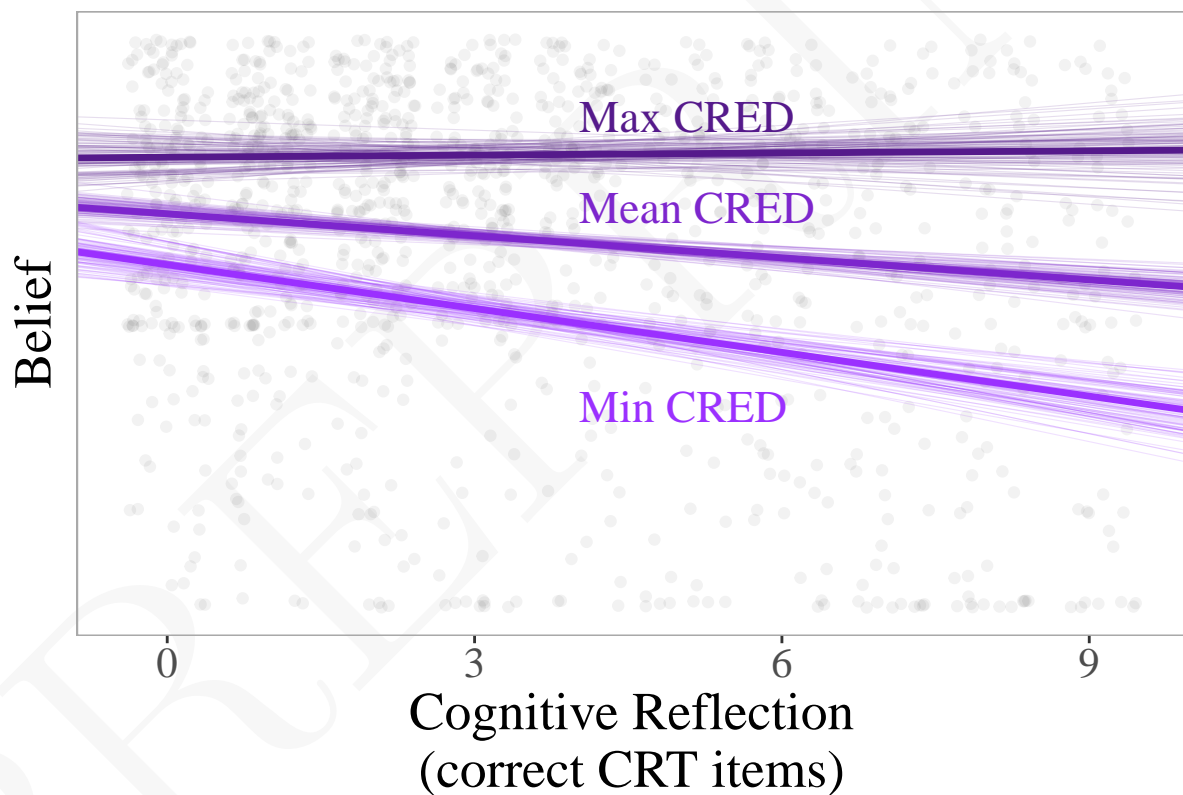
118

119 **Atheism: Binary Measure**

120 We also measured religious disbelief with a simple binary (No, Yes) belief in God item. We ran our full
 121 model analysis as a logistic model predicting atheism rates on the binary measure. Results closely matched
 122 the full model using a continuous measure of disbelief. Aside from demographic covariates, only fewer
 123 religious CREDs, $\beta = 0.83$, $[0.61, 1.05]$, $P(\beta > 0 \mid \text{data}) = 1$, and more cognitive reflection, β
 124 $= 0.38$, $[0.17, 0.59] = P(\beta > 0 \mid \text{data}) = 1$, predicted atheism. However, inCREDulous atheism was
 125 more evident than analytic atheism. To illustrate, we considered the posterior produced by our model,
 126 marginalized at various levels of our predictors. Our model predicts that an otherwise completely typical
 127 person who absolutely maxed out performance on cognitive reflection would have about a 20% chance of
 128 being an atheist, $P(\text{atheism} \mid \text{analytic}) = 0.2$, $[0.13, 0.28]$. In contrast, someone of typical cognitive reflection
 129 but minimal religious CREDs would have a 30% chance of atheism, $P(\text{atheism} \mid \text{inCREDulous}) = 0.31$,
 130 $[0.24, 0.39]$. Simply, inCREDulous atheism predicted about 160% as many atheists as did analytic atheism,
 131 , $\text{relative risk} = 1.59$, $[0.95, 2.33]$, $P(\text{inCREDulous} > \text{analytic} \mid \text{data}) = 0.99$. This relative difference in
 132 predictive strength, replicated across continuous and binary measures of disbelief, is much more consistent
 133 with some theoretical approaches than others.

Hypothesized Interactions

Next, we probed for preregistered interactions among the four factors⁴ finding an interaction between cultural learning and reflective cognitive style, $\beta = 0.08$, $[0.03, 0.12]$, $P(\beta > 0 \mid \text{data}) = 1$. We considered the association between disbelief and reflective cognitive style among those comparatively high and low on credible cultural cues of religious belief (Figure 2), finding that reflective cognitive style primarily predicts religious disbelief among those who were also comparatively low in cultural exposure to credible religious cues of faith. Indeed, cognitive reflection moderately predicted religious disbelief among those with the fewest religious CREDs, $\beta = -0.26$, $[-0.35, -0.15]$, $P(\beta > 0 \mid \text{data}) = 0$, but not at all among those highest in religious CREDs, $\beta = 0.01$, $[-0.1, 0.13]$, $P(\beta > 0 \mid \text{data}) = 0.6$. These patterns highlight the interactive roles of cultural context and evolved intuitions on religious cognition, as predicted by dual inheritance theories.



Individual Replications

Finally, we tested each candidate factor in isolation, merely to replicate previous work. In individual replication analyses (Table 3, Figure 3 A-D), inCREDulous atheism, analytic atheism, and to a lesser extent

⁴Preregistered analyses probing for interactions with mentalizing yielded nothing of note and are summarized in the Online Supplement.

Table 3: Predicting Disbelief: Individual Replication Analyses

Variable	Beta	HPDI	Pr
mindblind	0.06	[0, 0.12]	0.98
mentalizing (quad)	0.02	[-0.02, 0.06]	0.89
apatheism	-0.03	[-0.09, 0.02]	0.1
inCREDulous	0.38	[0.32, 0.43]	>0.99
analytic	0.18	[0.12, 0.24]	>0.99

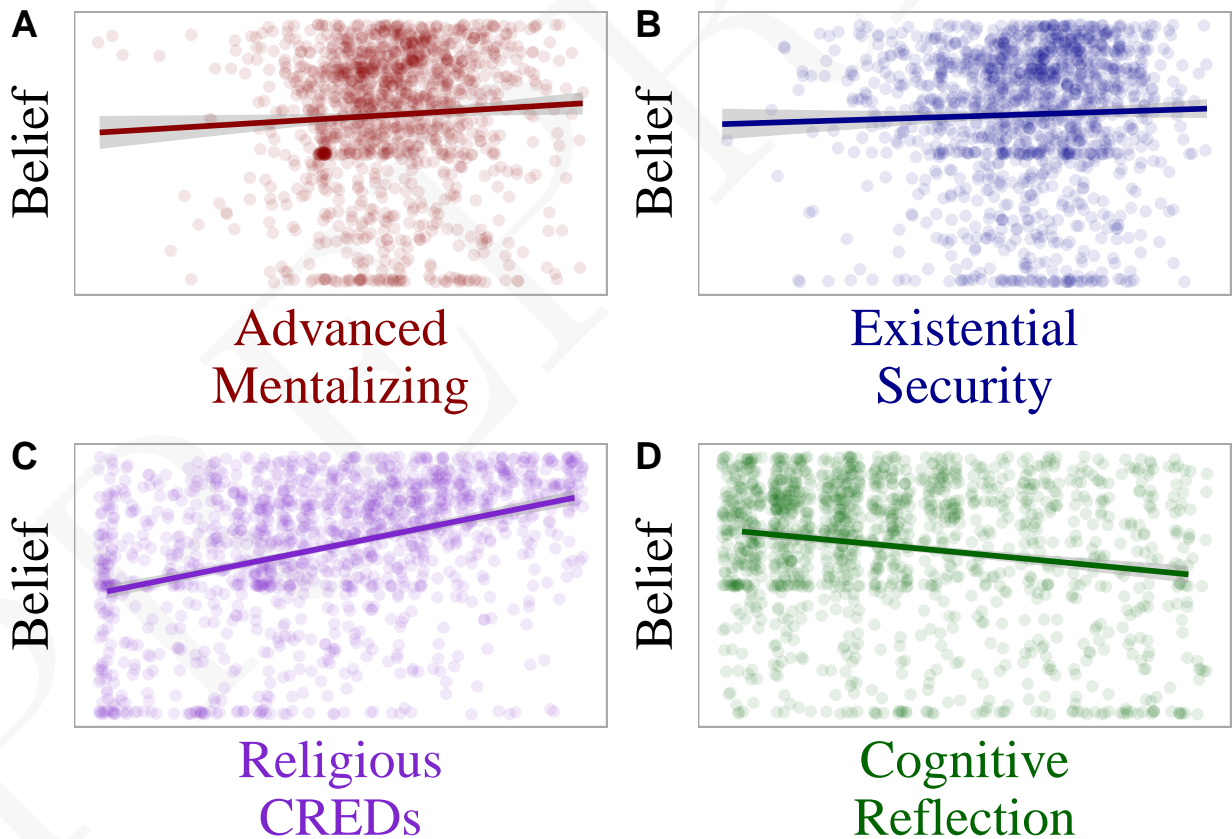
Note:

¹ Beta = standardized beta

² HPDI = 97% Highest posterior density interval

³ Pr = posterior probability of Beta > 0

mindblind atheism replicated previous work. Apatheism was not evident in this sample. That one of the candidate factors culled from existing literature did not appear as a robust predictor may suggest tempered enthusiasm for its utility as a predictor of individual differences in religiosity more broadly, although existential security is still quite useful in analyzing larger-scale regional and international trends.



Discussion

Summary

Overall, these results present one of the most comprehensive available analyses of the cognitive, cultural, and motivational factors that predict individual differences in religious belief and disbelief in the USA. They also speak directly to competing theoretical models of religious disbelief, culled from sociology, social psychology, evolutionary psychology, cognitive science of religion, cultural evolution, and gene-culture coevolution. Consistent inferences emerged, suggesting that the most potent predictor of disbelief is—by a wide margin—lack of exposure to credibility enhancing displays of religious faith. Once this context-biased cultural learning mechanism is accounted for, reflective cognitive style predicts some people being slightly more prone to religious disbelief than their cultural upbringing might otherwise suggest. That said, this relationship was relatively modest. Advanced mentalizing was a consistent but weak predictor of religious belief, and existential security did not meaningfully predict belief and disbelief in this nationally representative sample.

Theoretical Implications

We hoped to test predictions about the origins of disbelief from four theoretical perspectives: secularization, cognitive byproduct, socialization, and dual inheritance. Comparing the predictions in Table 1 with the results of Figure 1, it is clear that our results are most consistent with dual process theories. Indeed, this was the only theoretical perspective that predicted prominent roles for both inCREDulous atheism and analytic atheism. Given the primacy of cultural learning in our data, any model that does not rely heavily on context-biased cultural learning is likely a poor fit for explaining the origins of religious disbelief. By extension, such models fail as evolutionary accounts of religion. Indeed, continuous variability in entirely ordinary levels of cultural exposure to religion consistently predicted rates of disbelief. Simply growing up in a home with few credible displays of faith yielded disbelief, contra prior assertions from the cognitive science of religion that disbelief results from “special cultural conditions” and “a good degree of cultural scaffolding”²⁸. Instead, disbelief emerges quite naturally and easily in the absence of repeated and credible cues of others’ belief.

Analytic atheism is perhaps the most discussed avenue to disbelief in the literature¹³ and broader culture³⁶, but its popularity may overstate its actual influence. Although in this sample overall there was some evidence of analytic atheism, the pattern appears to vary by religious exposure, and sufficient religious CREDs effectively buffered believers against the putatively corrosive influence of reflective cognition on faith. Despite claims that atheism generally requires cognitive effort or reflection¹¹, analytic atheism—as in other

recent work³¹—does not appear to be an especially general or powerful phenomenon.

It is initially puzzling that existential security proved impotent in our analyses, as it appears to be an important factor in explaining cross-cultural differences in religiosity. Further, it has proven successful in experimental work^{5,37}, although these experimental insights may be less robust than initially assumed³⁸. It is possible that our analyses were at the wrong level of analysis to capture the influence of existential security, which may act as a precursor to other cultural forces. There may actually be a two-stage generational process whereby existential security drives down religious behavior in one generation, leading the subsequent generation to atheism as they do not witness credibility enhancing displays of faith. This longitudinal societal prediction merits future investigation.

Finally, this work has implications beyond religion. Presumably, many beliefs arise from an interaction between core cognitive faculties, motivation, cultural exposure, and cognitive style. The general dual inheritance framework adopted here may prove fruitful for other sorts of beliefs elsewhere. Indeed, a thorough exploration of the degree to which different beliefs are predicted by cultural exposure relative to other cognitive factors may be useful for exploring content- versus context-biased cultural learning, and the contributions of transmitted and evoked culture. As this is a prominent point of contention between different schools of human evolutionary thought, such as evolutionary psychology and cultural evolution, further targeted investigation is needed.

Metascientific Implications

This work suggests three broader meta-scientific points. First, we illustrate a sort of *replication-plus* approach to forensically evaluating the literature while simultaneously testing and advancing theory. We conducted preregistered replications of four distinct findings from four different literatures, attesting to their relative strength or weakness. This is of course intrinsically valuable. However, these four replications gain theoretical significance when combined, as we were able to directly evaluate the suitability of four prominent theoretical perspectives on the origins of disbelief. *Replication-plus* approaches may prove similarly useful in other domains. Second, of the four candidate factors we tested, one (credibility enhancing displays) is derived from formal theoretical modeling in gene-culture coevolution, while the other three emerged from verbal argumentation. In terms of predicting large-scale real-world patterns, the formally modeled theory empirically outclassed the three ‘veories’.⁵ Verbal theorizing is an important step in the research process, but formal theorizing is an indispensable tool as well³⁹. Formal models are obviously wrong yet, they are useful mental prostheses simply because they are precisely and transparently wrong¹⁹. Further development

⁵‘veories’ are verbal theories, the intuitive verbal models that predominate much of psychology, and are a useful first step in formal theorizing.

in theory can circumvent methodological challenges to replicability⁴⁰, sharpen thinking beyond statistical decision desiderata⁴¹, and spur scientific discovery⁴². Third, most psychology research nowadays emerges from convenience samples of undergraduates and Mechanical Turk workers. These samples are fine for some purposes, but representative samples are necessary for others. While our nationally representative sampling allows us to generalize beyond samples we can access for free (in lab) or cheap (MTurk), even a large nationally representative sample barely scratches the surface of human diversity^{43,44}. As such, we encourage similar analyses across different cultures³². This is especially necessary because cultural cues themselves emerged as the strongest predictor of belief and disbelief. If this general pattern holds across societies, we predict that—beyond religion—theories developed by WEIRD researchers to explain the weird mental states of WEIRD participants will continue to ever more precisely answer only an outlier of an outlier of our most important scientific questions about human nature.

Coda

The importance of transmitted culture and context-biased cultural learning as a predictor of belief and disbelief cannot be overstated. Combined, the data we collected suggest that if you are guessing whether or not individuals are believers or atheists, you are better off knowing how their parents behaved—Did they tithe? Pray regularly? Attend synagogue?—than how they themselves process information. Further, our interaction analyses suggest perhaps that sufficiently strong cultural exposure yields sustained religious commitment, even in the face of the putatively corrosive influence of cognitive reflection. Theoretically, these results fit well with dual inheritance theories of religion ##, as evolved cognitive capacities for cultural learning prove to be the most potent predictor of individual differences in the cross-culturally universal display of religious belief. In an applied sense, they also speak to the shared cognitive and cultural forces that generate, depending on circumstances, either belief or disbelief. Atheists are becoming increasingly common in the world, not because human psychology is fundamentally changing, but rather because evolved cognition remains stable in the face of a rapidly changing cultural context that is itself the product of a coevolutionary process. Faith emerges in some cultural contexts, and atheism is the natural result in others.

Methods

Nava takes first pass at methods.

Sample

Some sample stuff here.

242 **Measures**

243 Nava spells out measures here

244 **Analytic Strategy**

245 Will does a brief intro on Bayes stuff.

Acknowledgements

This research was supported by a grant to W.M.G. from the John Templeton Foundation (48275). The content is solely the responsibility of the authors and does not necessarily represent the official views of its funders. The funders had no role in study design, data collection and analysis, decision to publish or preparation of the manuscript.

Author Contributions

WMG designed the study, with survey revision and implementation from MBN and SRS. WMG performed the primary analyses and NC performed descriptive analyses. WMG wrote the manuscript with NC. All authors approved the final manuscript.

References

1. Gervais, W. M. & Najle, M. B. How many atheists are there. *Social Psychological and Personality Science* **9**, 3–11 (2018).
2. Norenzayan, A. & Gervais, W. M. The origins of religious disbelief. *Trends in cognitive sciences* **17**, 20–25 (2013).
3. Gervais, W. M. Perceiving Minds and Gods How Mind Perception Enables, Constrains, and Is Triggered by Belief in Gods. *Perspectives on Psychological Science* **8**, 380–394 (2013).
4. Norenzayan, A., Gervais, W. M. & Trzesniewski, K. H. Mentalizing deficits constrain belief in a personal God. *PloS one* **7**, e36880 (2012).
5. Kay, A. C., Gaucher, D., Napier, J. L., Callan, M. J. & Laurin, K. God and the government: Testing a compensatory control mechanism for the support of external systems. *Journal of personality and social psychology* **95**, 18 (2008).
6. Gray, K. & Wegner, D. M. Blaming God for our pain: Human suffering and the divine mind. *Personality and Social Psychology Review* **14**, 7–16 (2010).
7. Gervais, W. M. & Henrich, J. The Zeus problem: Why representational content biases cannot explain faith in gods. *Journal of Cognition and Culture* **10**, 3–4 (2010).
8. Gervais, W. M., Willard, A. K., Norenzayan, A. & Henrich, J. The cultural transmission of faith: Why innate intuitions are necessary, but insufficient, to explain religious belief. *Religion* **41**, 389–410 (2011).
9. Gervais, W. M. & Najle, M. B. Learned faith: The influences of evolved cultural learning mechanisms on belief in Gods. *Psychology of Religion and Spirituality* **7**, 327 (2015).
10. Lanman, J. The importance of religious displays for belief acquisition and secularization. *Journal of Contemporary Religion* **27**, 49–65 (2012).
11. Boyer, P. Being human: Religion: Bound to believe? *Nature* **455**, 1038–1039 (2008).
12. Kelemen, D. Are children ‘intuitive theists’? Reasoning about purpose and design in nature. *Psychological Science* **15**, 295–301 (2004).
13. Gervais, W. M. & Norenzayan, A. Analytic thinking promotes religious disbelief. *Science* **336**, 493–496 (2012).
14. Pennycook, G., Cheyne, J. A., Seli, P., Koehler, D. J. & Fugelsang, J. A. Analytic cognitive style predicts religious and paranormal belief. *Cognition* **123**, 335–346 (2012).
15. Shenhav, A., Rand, D. G. & Greene, J. D. Divine intuition: Cognitive style influences belief in God. *Journal of Experimental Psychology: General* **141**, 423 (2012).
16. Pennycook, G., Ross, R. M., Koehler, D. J. & Fugelsang, J. A. Atheists and Agnostics Are More

Reflective than Religious Believers: Four Empirical Studies and a Meta-Analysis. *PloS one* **11**, e0153039 (2016).

17. Henrich, J. The evolution of costly displays, cooperation and religion. *Evolution and Human Behavior* **30**, 244–260 (2009).

18. Geertz, A. W. & Markússon, G. I. Religion is natural, atheism is not: On why everybody is both right and wrong. *Religion* **40**, 152–165 (2010).

19. Laland, K. N. & Brown, G. R. *Sense and Nonsense: Evolutionary Perspectives on Human Behaviour*. (OUP Oxford, 2011).

20. Zuckerman, P. Atheism: Contemporary numbers and patterns. (2007).

21. Edgell, P., Gerteis, J. & Hartmann, D. Atheists as ‘other’: Moral boundaries and cultural membership in American society. *American Sociological Review* **71**, 211–234 (2006).

22. Gervais, W. M., Shariff, A. F. & Norenzayan, A. Do you believe in atheists? Distrust is central to anti-atheist prejudice. *Journal of personality and social psychology* **101**, 1189 (2011).

23. Gervais, W. M. Everything is permitted? People intuitively judge immorality as representative of atheists. *PloS one* **9**, e92302 (2014).

24. Gervais, W. M. *et al.* Global evidence of extreme intuitive moral prejudice against atheists. *Nature Human Behaviour* **1**, s41562–017–0151 (2017).

25. Hadaway, C. K., Marler, P. L. & Chaves, M. What the polls don’t show: A closer look at US church attendance. *American Sociological Review* 741–752 (1993).

26. Bering, J. M. Atheism is only skin deep: Geertz and Markússon rely mistakenly on sociodemographic data as meaningful indicators of underlying cognition. *Religion* **40**, 166–168 (2010).

27. Barrett, J. L. *Why would anyone believe in God?* (AltaMira Press, 2004).

28. Barrett, J. L. The relative unnaturalness of atheism: On why Geertz and Markusson are both right and wrong. *Religion* **40**, 169–172 (2010).

29. Maij, D. L. R. *et al.* Mentalizing skills do not differentiate believers from non-believers, but credibility enhancing displays do. *PLOS ONE* **12**, e0182764 (2017).

30. Inglehart, R. & Norris, P. *Sacred and secular: Religion and politics worldwide*. (Cambridge University Press, 2004).

31. Gervais, W. M. *et al.* Analytic atheism: A cross-culturally weak and fickle phenomenon? *Judgment and Decision Making* **13**, 268–274 (2018).

32. Willard, A. K. & Cingl, L. Testing theories of secularization and religious belief in the Czech Republic and Slovakia. *Evolution and Human Behavior* **38**, 604–615 (2017).

33. Kirkpatrick, L. A. Toward an evolutionary psychology of religion and personality. *Journal of Personality* **67**, 921–952 (1999).
34. Rendell, L. *et al.* Cognitive culture: Theoretical and empirical insights into social learning strategies. *Trends in Cognitive Sciences* **15**, 68–76 (2011).
35. Boyd, R., Richerson, P. J. & Henrich, J. The cultural niche: Why social learning is essential for human adaptation. *Proceedings of the National Academy of Sciences* **108**, 10918–10925 (2011).
36. Dawkins, R. *The God Delusion*. (Houghton Mifflin Co., 2006).
37. Kay, A. C., Shepherd, S., Blatz, C. W., Chua, S. N. & Galinsky, A. D. For God (or) country: The hydraulic relation between government instability and belief in religious sources of control. *Journal of personality and social psychology* **99**, 725 (2010).
38. Hoogeveen, S., Wagenmakers, E.-J., Kay, A. C. & Elk, M. van. Compensatory Control and Belief in God: A Registered Replication Report Across Two Countries. (2019) doi:10.31234/osf.io/vqu2x.
39. Smaldino, P. E. Models Are Stupid, and We Need More of Them. in *Computational Social Psychology* (eds. Vallacher, R. R., Read, S. J. & Nowak, A.) 311–331 (Routledge, 2017). doi:10.4324/9781315173726-14.
40. Muthukrishna, M. & Henrich, J. A problem in theory. *Nature Human Behaviour* **3**, 221–229 (2019).
41. Navarro, D. J. Between the Devil and the Deep Blue Sea: Tensions Between Scientific Judgement and Statistical Model Selection. *Computational Brain & Behavior* (2018) doi:10.1007/s42113-018-0019-z.
42. Devezer, B., Nardin, L. G., Baumgaertner, B. & Buzbas, E. O. Scientific discovery in a model-centric framework: Reproducibility, innovation, and epistemic diversity. *PLOS ONE* **14**, e0216125 (2019).
43. Rad, M. S., Martingano, A. J. & Ginges, J. Toward a psychology of *Homo Sapiens* : Making psychological science more representative of the human population. *Proceedings of the National Academy of Sciences* **115**, 11401–11405 (2018).
44. Henrich, J., Heine, S. J. & Norenzayan, A. The weirdest people in the world? *Behavioral and Brain Sciences* **33**, 61–83 (2010).