

### USER BEHAVIOUR

2023 ANALYSIS





#### BACKGROUND

2016

Launched in Chicago



5800 Geo-Tracked Bicycles



692 Stations across Chicago



# PRICING PLANS







CASUAL



Full Day Pass



Annual Memberships

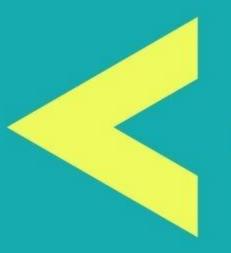




## PREMISE

Annual Members are more profitable than casual riders

CASUAL RIDERS





ANNUAL MEMBERS





## PREMISE

Annual Members are more profitable than casual riders

CASUAL RIDERS



ANNUAL MEMBERS





## OBJECTIVE

How do annual members and casual riders use Cyclistic bikes differently?



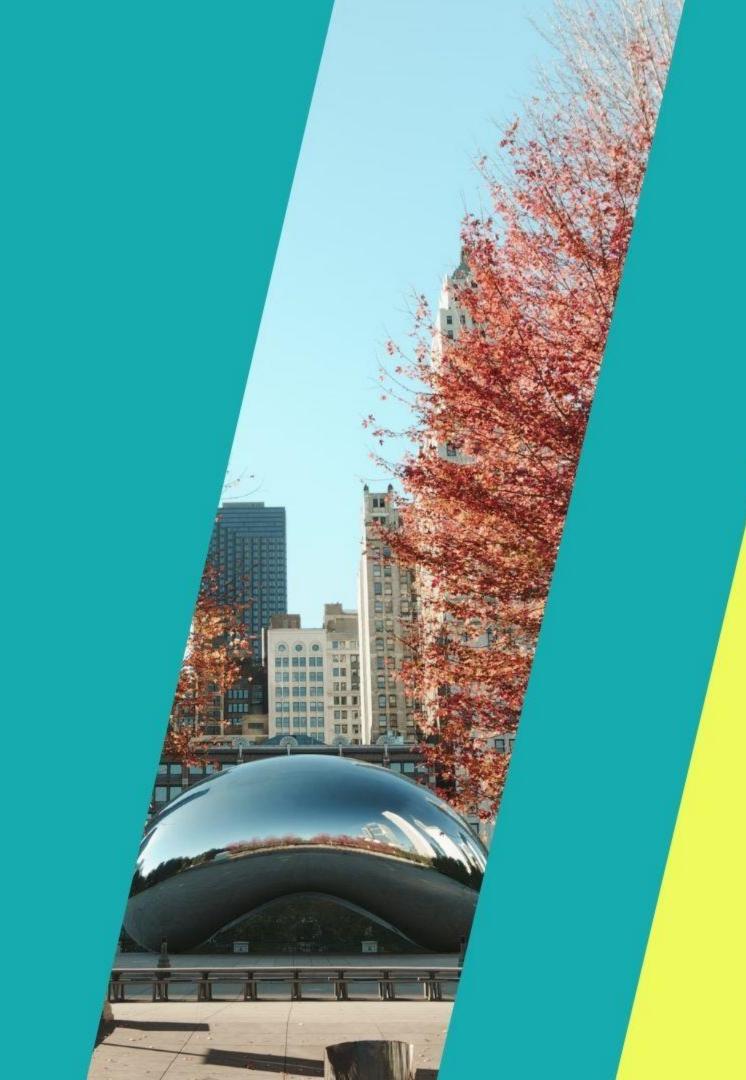
### CONTENT

- 1. ANNUAL OVERVIEW
- 2. RIDE DISTRIBUTION BY TIME
- 3. RIDE DISTRIBUTION BY BIKE TYPE
- 4. INSIGHTS



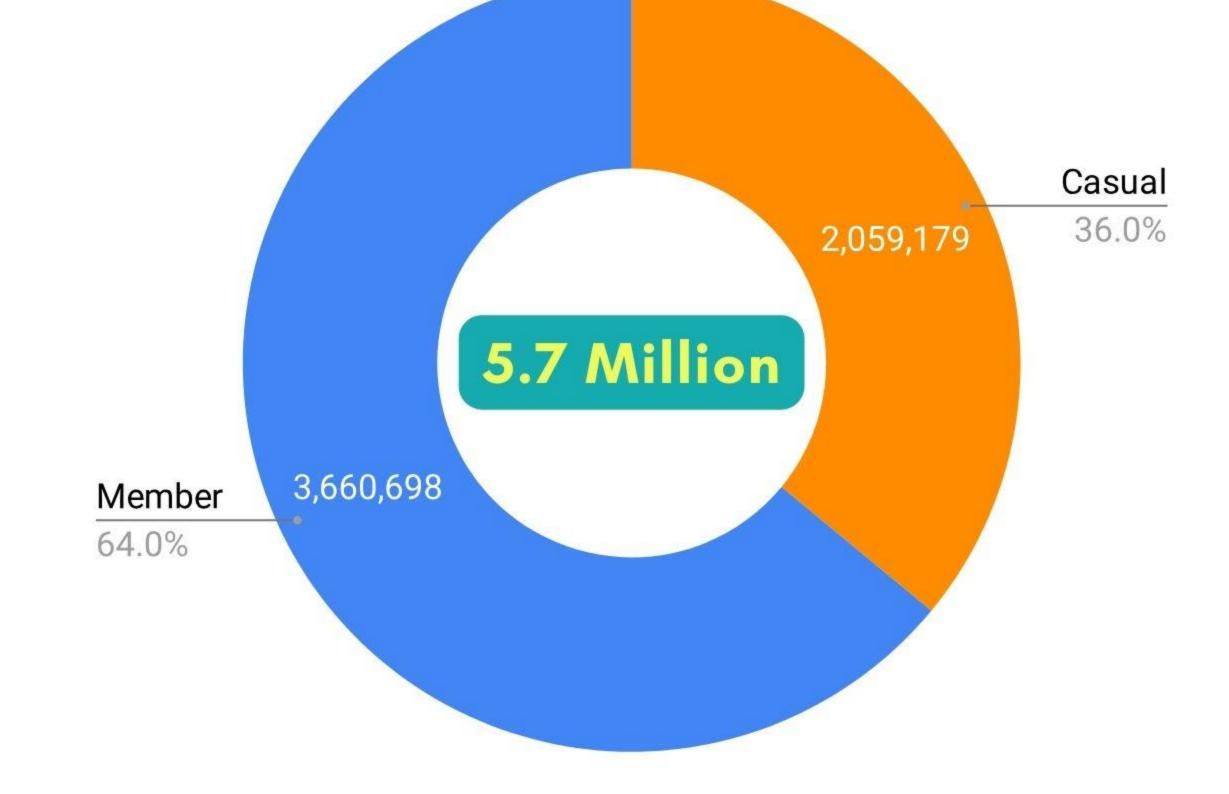
### O1 ANNUAL OVERVIEW

- Total rides in 2023
- Total trip duration in hours
- Average trip duration



# 2023 TOTAL RIDES

5.7 Million total number of rides in 2023

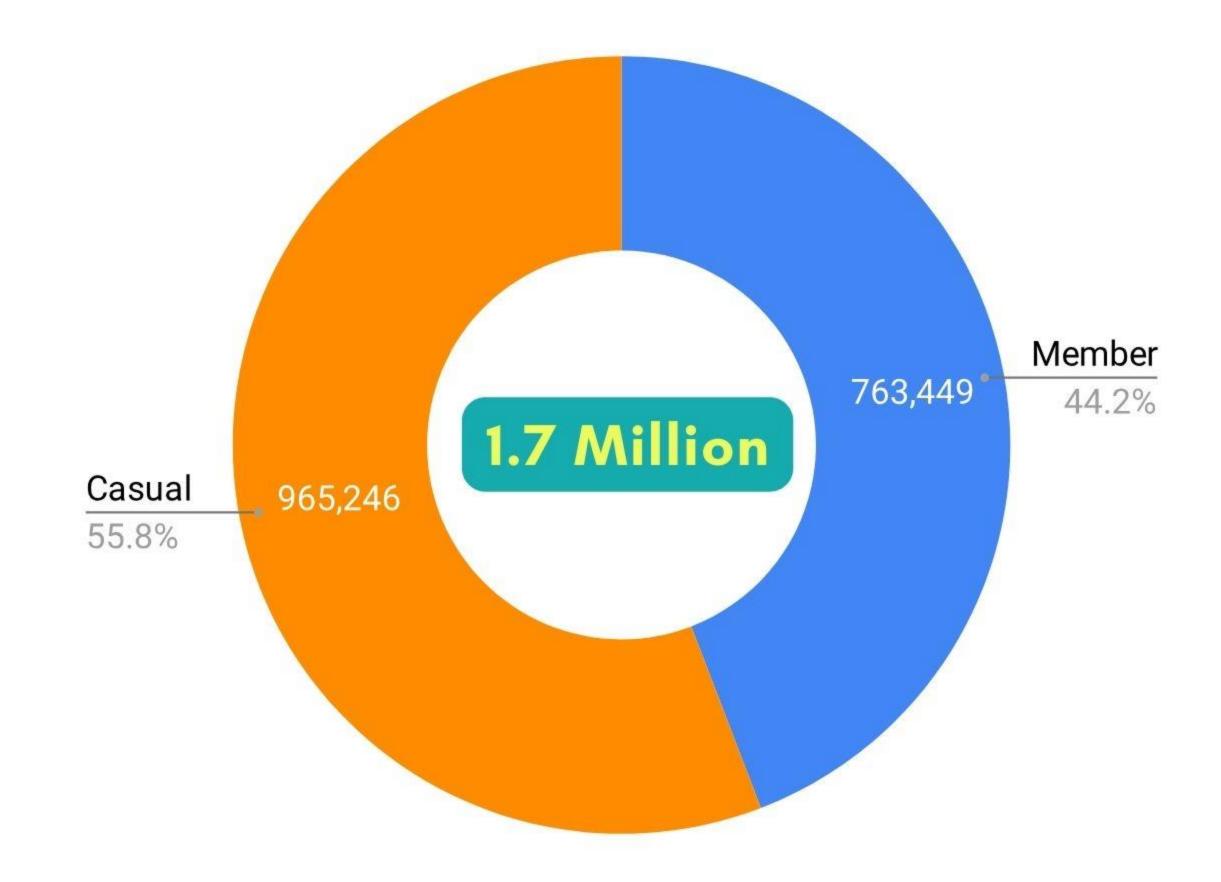


3.7 M - Annual Members 2.0 M - Casual Riders

# 2023 TOTAL RIDE HOURS

1.7 Million hours of total trip duration in 2023

56% - Casual Riders 44% - Annual Members





### PURPOSE OF RIDE

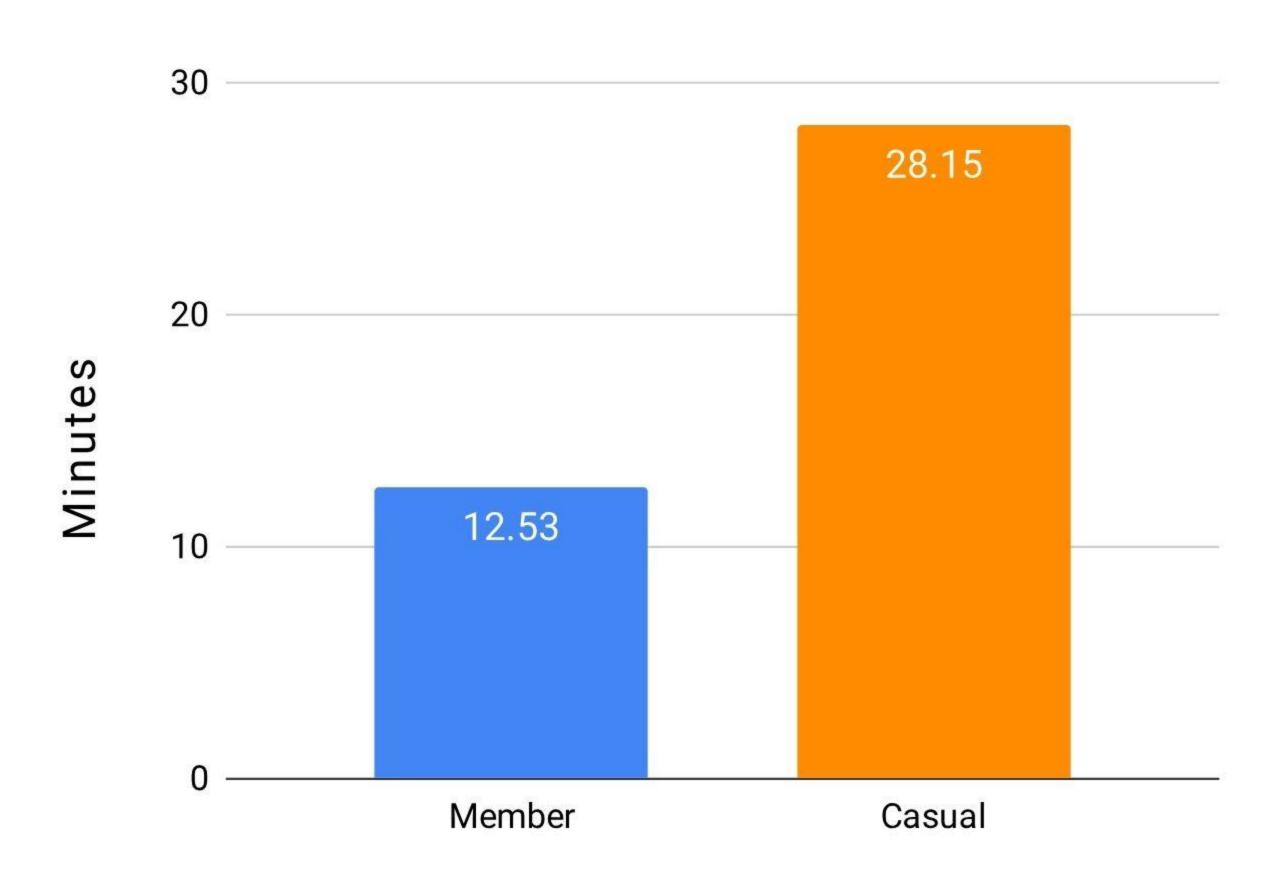
- COMMUTE
- LEISURE & RECREATION
- HEALTH & FITNESS
- EXPLORING THE CITY



# 2023 AVERAGE TRIP DURATION

Average trip duration of casual riders is 2.24 times more than that of an annual member





# 02 RIDES DISTRIBUTION BY TIME

- Rides by the month of the year
- Rides by the day of the week
- Rides by the time of the day



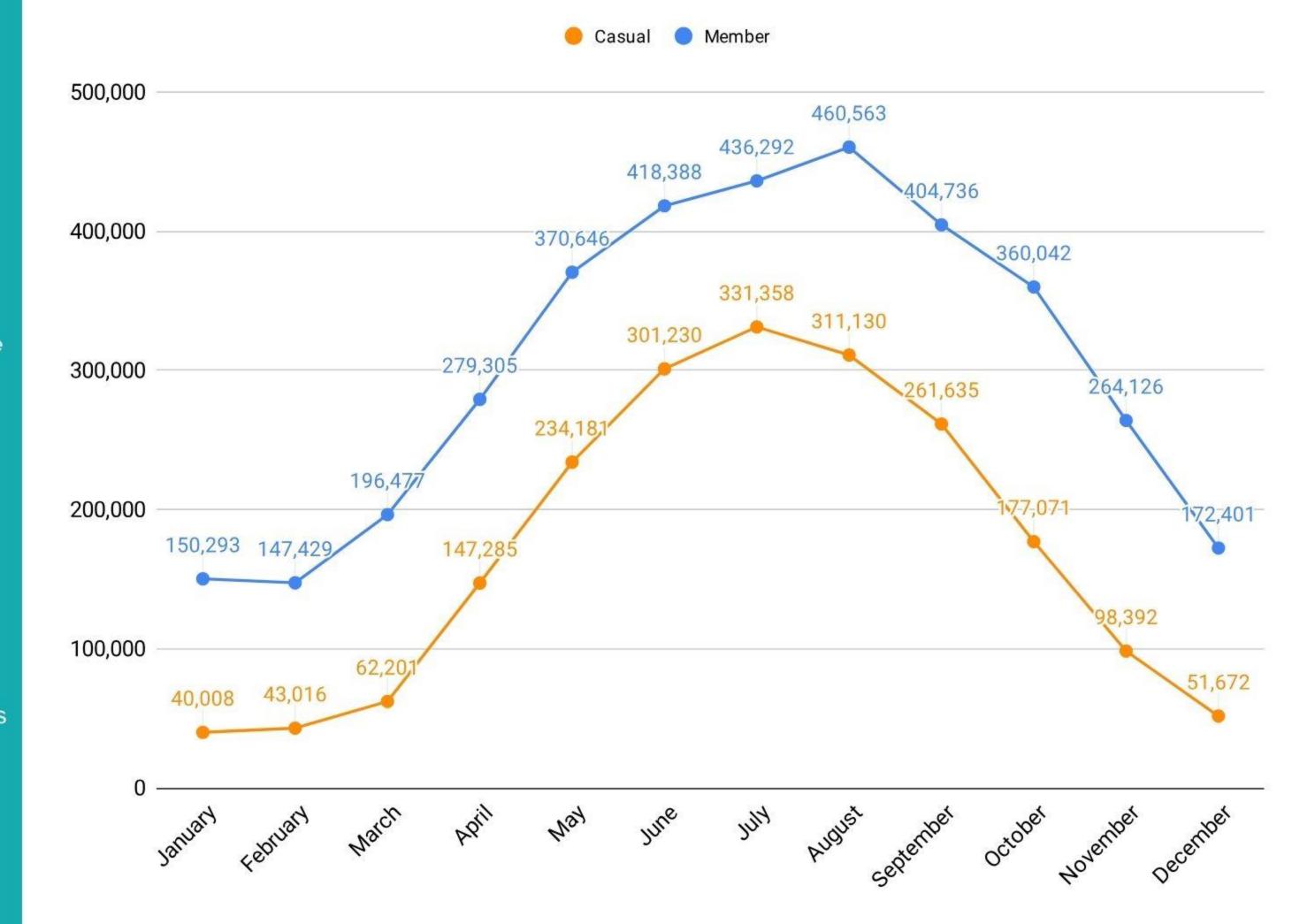
### RIDES BY MONTH

Usage dictated by climate

Lowest in the Winter Highest in the Summer

Slowest Month – Jan Busiest Month – Aug

In Winters Annual Members are riding Cyclistic
3.5 times more than
Casual Riders



# RIDES BY THE DAY OF THE WEEK

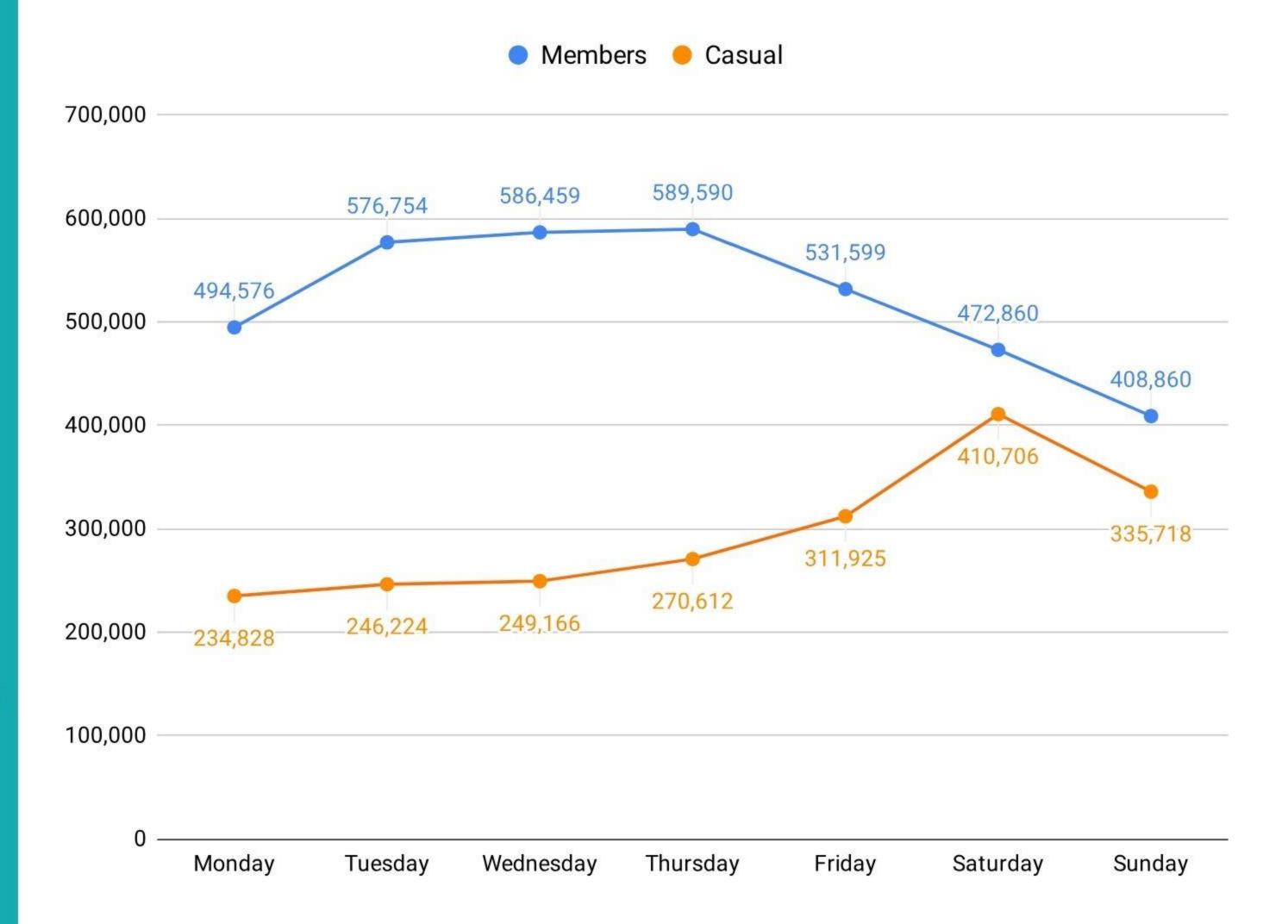
Different behaviour seen

Thurs, Fri, Sat

Members – Decline

Casual Riders – Increase

Casual Riders use
Cyclistic almost double on
Saturday than they do on
Monday

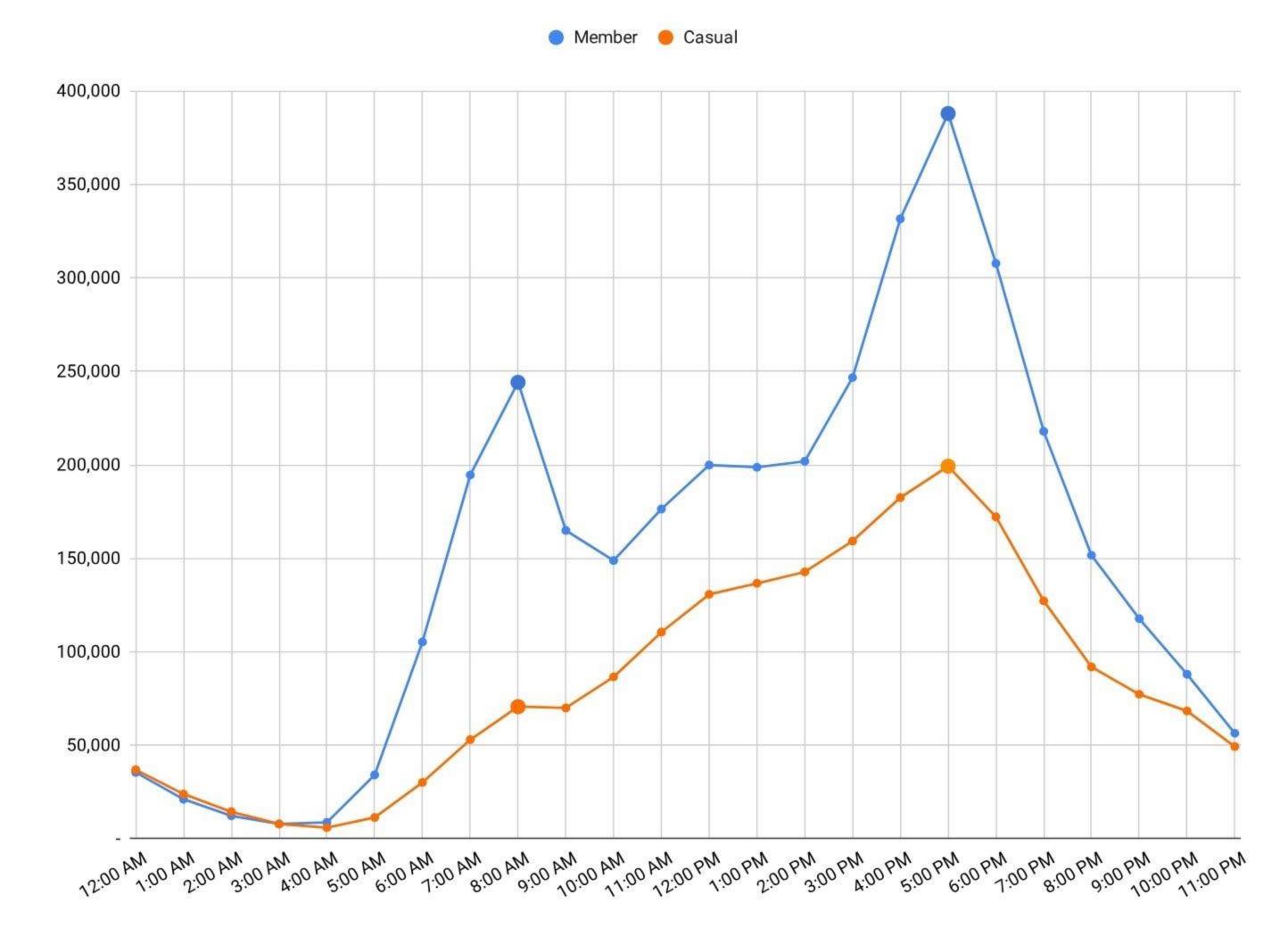


#### RIDES BY THE HOUR

8AM & 5PM Member surge

Casual riders have a steady rise from 5AM to 5PM

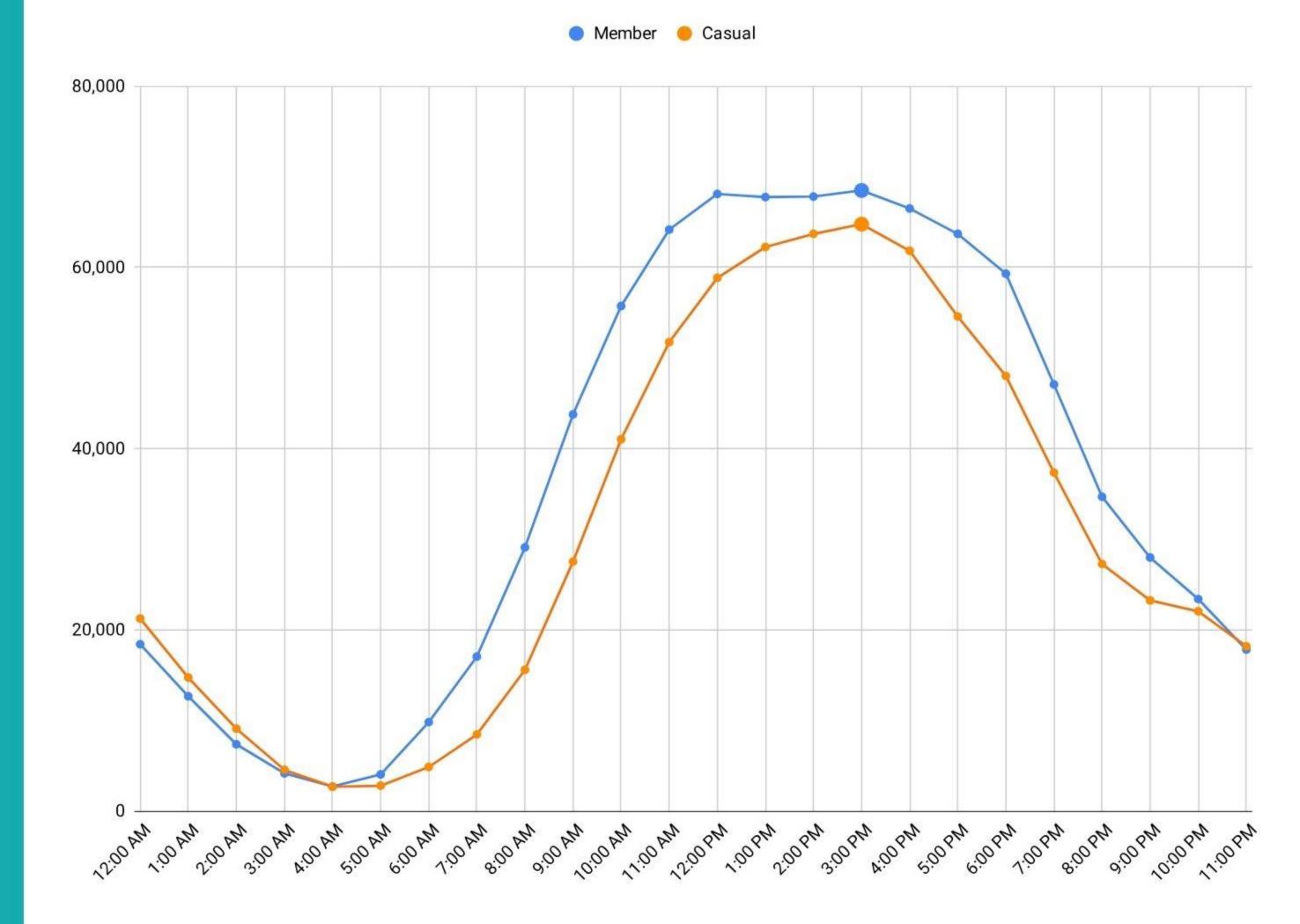
Sharp decline post 5PM



# RIDES BY THE HOUR on SAT & SUN

A round peak froms between 11 AM & 5 PM

11 PM to 3 AM, Casual riders have taken more rides than Annual Members on Sat & Suns



# O3 RIDES DISTRIBUTION BY BIKE TYPE

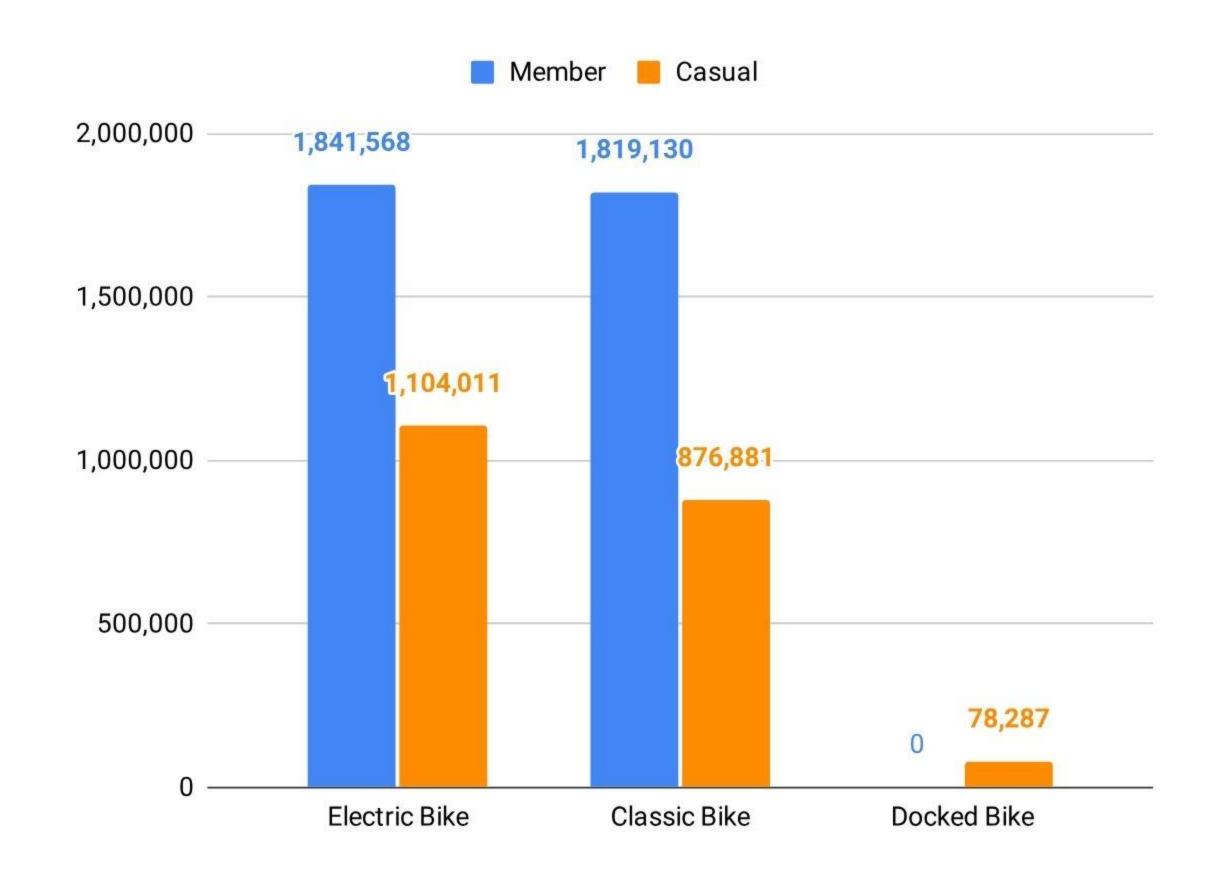
- Classic vs Electric vs Docked
- Average Trip Duration of each type



# 2023 RIDES BY BIKE TYPE

Casual riders use electric bike 25% more than the classic bike

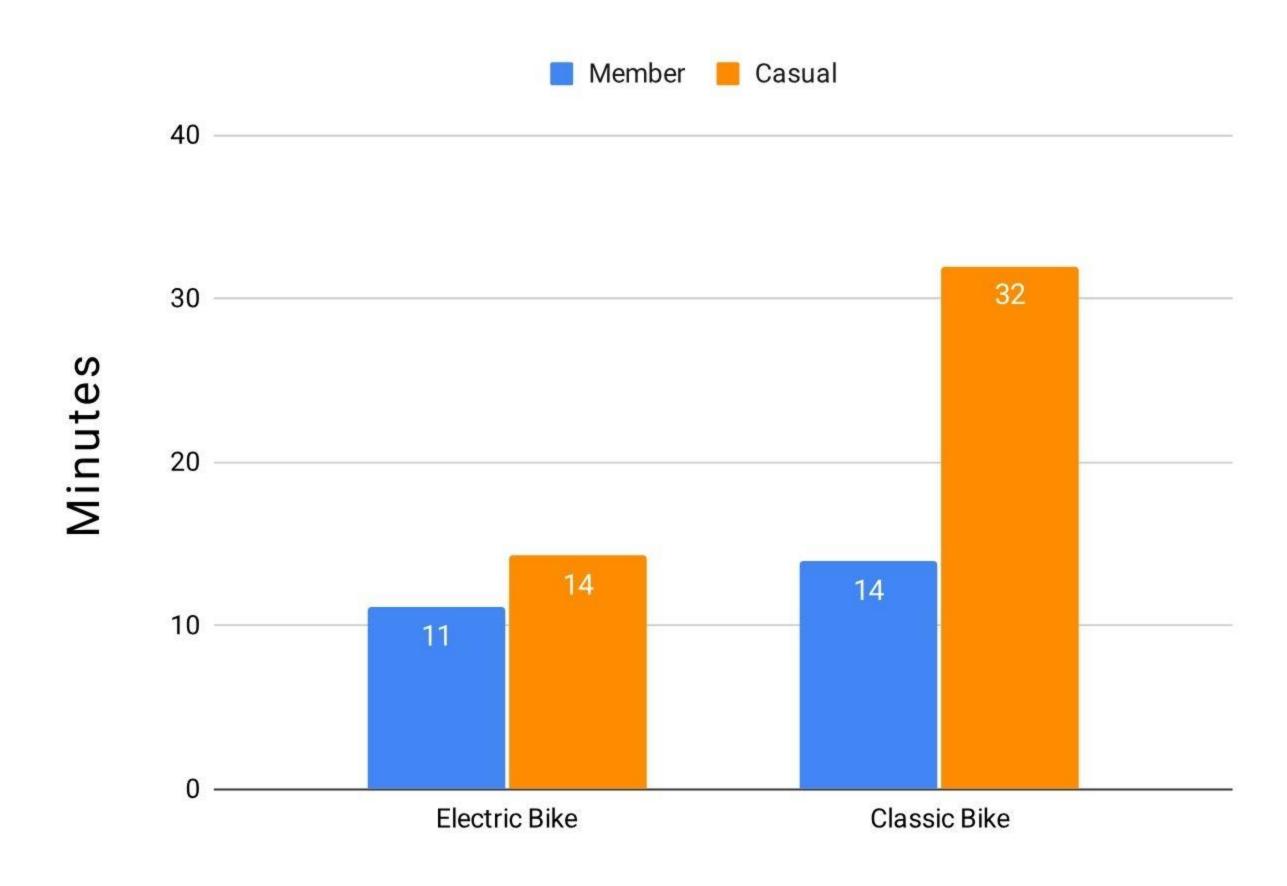
Members use electric and classic bike equally. They don't use docked bikes at all.



# AVERAGE RIDE DURATION BY BIKE TYPE

Both user spend more time on Classic Bikes than on Electric bikes.

27% higher for Members129% higher for Casual R.



### 04 INSIGHTS

- 1. Observed Differences
- 2. Plausible Purpose of Rides
- 3. Considerations



# OBSERVED DIFFERENCES

	Casual	2023 Metric	Member
	36% - 2.0 Million	Total Rides	64% - 3.7 Million
	56% – 965k Hours	Total Ride Hours	34% – 763k Hours
I	28.15 Minutes	Average Trip Duration	12.53 Minutes
	Saturday & Sunday	2 Most Busiest Days	Wednesday & Thursday
	Monday & Tueday	2 Most Slowest Days	Saturday & Sunday



# PURPOSE OF RIDES

Casual	Priority	Member
Leisure	1	Commute to Work
Getting around the city	2	Getting around the city
Health & Fitness	3	Leisure
Commute to Work	4	Health & Fitness





### CONSIDERATIONS

- 1. The scope of the analysis is limited due to lack other data points.
- 2. The purpose of rides are plausible but can't be verified without additional data points.
- 3. Additional data points such as:
  - a. Pricing Structure of the bikes
  - b. Fleet distribution across the city
  - c. Contextual information of the docking stations
  - d. Demographic data of the users