

# SAJAL KUMAR UPADHYAY

## CONTACT



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## SKILLS

- Results-based leadership
- Inventory control
- Sales management
- Operational planning
- Customer experience
- Team leadership
- MS Office proficient
- Sales team motivation

## LANGUAGES

English, Hindi: First Language

Enthusiastic Store Manager competent with assessing performance indicators and leading sales teams towards optimal success. Strategic thinker who effectively collaborates with executives to launch new marketing initiatives.

## EXPERIENCE

August 2021 - Current

**Store Manager *Lenskart.com***, Greater Noida, india

- Reorganised sales floor to improve visual merchandising displays.
- Managed sales records, reconciled cash and made bank deposits while performing store opening and closing duties.
- Enthusiastically interacted with customers and executive leaders to boost sales and team morale.
- Managed cash and reconciled tills with rigorous security measures.
- Trained and supervised team to deliver on store sales targets.
- Taught staff to delivery outstanding customer service through strong training programs and ongoing mentoring.

October 2018 - August 2021

**Optometrist *Lenskart.com***, Ghaziabad, India

- Eye testing
- Managed own clinical workload to meet daily targets
- Contact lens consultant
- Attentively listened to concerns and issues to better understand customer needs, requirements and diagnose problems.
- Meet the daily sales target
- Meet with customer expectation as per requirements

## EDUCATION

2018

**Diploma in optometry**

**ROTARY INSTITUTE OF PERAMEDICAL SCIENCE**, Chanduasi, UP

2016

**HSC**

**S M INTER COLLEGE**, Chanduasi, UP

2014

**10th**

**W M S S H SCHOOL**, Sambhal, UP

**B.Opt. pursuing**

**TATA INSTITUTE OF SOCIAL SCIENCE**, Mumbai, MH