



Khushi Dubey

BUSINESS DEVELOPMENT MANAGER

PROFILE

I am a business development manager with holistic knowledge of development and sales. I am also experienced in coordinating with previous client, new leads.

SKILLS

- Project Management
- Sales Lead Development
- Budgeting and Cost Analysis
- Enterprise Resource Planning
- Staff and User Training
- Process Improvement

AWARDS

- Most Outstanding Employee of the Year, Lido, 2019
- Best Thesis On Management, University of Allahabad, 2020

WORK EXPERIENCE

Business Development Manager

Lido Learning | July 2019—August 2022

- Conduct day-to-day project coordination, planning, and implementation across multiple teams, generating new leads, meeting clients, effective team work.

Nextgen Technology | October 2022 - June 2023 Prayagraj

- Managed complex projects from start to finish
- Collaborated with renowned doctors for sale generation from behalf of sales team.

EDUCATIONAL HISTORY

Allahabad State University

Bachelor's in Law | 2020 to 2023

- Studied planning, coordination, and ethics along with in depth legal studies
- Worked with lawyers on launching new apps and services

Bachelor of Arts

BA In Philosophy | 2017 - 2020

- learn about various aspects of philosophy
- Learned Time Management
- Thesis involved studying severa