

Siddhesh Patil

MBA OPERATIONS, B.E. I Navi Mumbai, IN 410206 | 8169477163 | sidpatil271097@gmail.com

Professional Summary

To be a successful leader in operations management where I can utilize my potential and capabilities to achieve the organizational objectives and seize the opportunities for professional development. I have good understanding of Supply chain management, Project Management, Quality Management Systems.

Experience

SENIOR ASSOCIATE COMMERCIAL PROCUREMENT | 11/2022 - 06/2023

JSW GBS - NAVI MUMBAI, IN

Tasks Purchase Requisition To Purchase Order Processing. Payment processing,

Ariba – Vendors training & Issue solving, SOA follow-up. Vendor management, vendor onboarding & contracts. To reach different suppliers, offers collection, negotiate and form good business relationship

- Created comprehensive reports and delivered presentations to high-level stakeholders.
- Trained junior associates in proper procedures, team policies and strategies for success.
- Sourced new vendors for purchasing needs.
- Validated business needs, informing procurement planning and sourcing decisions.

BUSINESS DEVELOPMENT EXECUTIVE | 11/2021 - 11/2022

PSA AMEYA PVT. LTD. - NAVI MUMBAI, IN

Key responsibilities: Marketing and sales operations Data Analyst MIS Reporting Customer support and service Operations management

- Developed business growth plans by identifying key clients, critical targets and priority service lines.
- Delivered performance updates, quarterly business reviews and planning meetings.
- Created effective marketing, sales and promotional initiatives to drive revenue.

INTERNSHIP- MANAGEMENT INTERN | 05/2021 - 07/2021

SARADA EQUIPMENTS | - NAVI MUMBAI, IN

Key responsibilities: Assistant operations manager Planning and reporting for continuous progress. Operation's and maintains activities of equipment's at construction sites.

- Learnt problem-solving strategies and conflict management working closely with mentors.

INTERNSHIP-MANAGEMENT TRAINEE | 06/2018 - 06/2018

HYUNDAI MOBIS - NAVI MUMBAI, IN

Automotive department trainee

- Developed technical management knowledge in practical environment using theories already studied.

Core Qualifications

- Problem Solving
- MS OFFICE- Excel, Power point, Word.
- Adaptable, Fast learner
- Decision Making & Multitasking
- Communications
- Market analysis
- Budget analysis
- Customer assistance
- Supplier relations

Education

BVIMSR (Bharati Vidyapeeth's Institute) - CBD, BELAPUR | MBA

Operations Management

9.66 CGPA

SARASWATI COLLEGE OF ENGINEERING - KHARGHAR, NAVI MUMBAI | Bachelor of Engineering

Automobile Engineering

9.84 CGPA

T.H.W.JR COLLEGE PHUNDE - URAN, NAVI MUMBAI | HSC

SCIENCE

74.40 %

K.B.P.V.PIRKON - URAN NAVI MUMBAI | SSC

88.60%

Certifications

- Excel for Buisness Analytics
- SAP ERP Essential Training
- Product Management
- Six Sigma- Define and measure
- Warehouse Supervisor

Interests

- Cricket
- Automobiles
- News, Politics,Social
- Internet exploring
- Trekking , travelling