

VISHAL MALIK

SALES CONSULTANT

Contact

Address

MUZAFFARNAGAR, Uttar
Pradesh 251309

Phone

+917302188530

E-mail

vm42475@gmail.com

Skills

Sales expertise

Upper intermediate

Product and service sales

Intermediate

Schedule Coordination

Upper intermediate

Public speaking

Upper intermediate

Cold Calling

Upper intermediate

Software

Microsoft Word

Upper intermediate

Microsoft Excel

Upper intermediate

Languages

English

Upper intermediate

Hindi

Upper intermediate

Accomplished Sales Executive with 1+ years of experience in consistently promoting company brand. Passionate expert and valuable business consultant with talents in analysis, consumer knowledge and industry dynamics. Coordinating with customers, retail partners and distribution partners to accomplish sales goals while maintaining strong professional relationships.

Education

2018-06 -

2021-06

Bachelor of Arts

CCS University - Meerut

2012-06 -

2013-06

12TH

Board of High School And Intermediate Education UP -
Muzaffarnagar

Percentage: 57%

2010-06 -

2011-06

10TH

Board of High School And Intermediate Education UP -
Muzaffarnagar

Percentage: 50%

Work History

2022-02 -

2023-07

Senior Associate Sales Consultant

PAISABAZAAR.com, Gurgaon

- Enhanced sales operations through development of new sales strategies, cold calling techniques and customer follow-up.
- Arrange buying parties and solicit sponsorship of such parties to sell merchandise.
- Answer customers' questions, and provide information on procedures or policies.
- Analyzing applicant's financial status, credit and property evaluations.
- Act as an intermediary in negotiations between buyers and sellers, generally representing one or the other.
- Improved customer satisfaction by quickly and effectively addressing inquiries and complaints.
- Provided product information to customers.