#### **CHAITAN KAMBLE**

### **Merchandise and Supply Planner**

Mob: +91-9029634931 | E-mail: <a href="mailto:chaitankamble45@gmail.com">chaitankamble45@gmail.com</a> | Dombivli, Mumbai

**Career Objective:** In quest of a promising and challenging career in Supply and Merchandise Planning where I can utilize my expertise and experience towards achieving and exceeding the set organizational goals



### **SUMMARY**

- 3+ years of expertise in Planning and Inventory Management with a strong proficiency in Reporting and Data Analytics
- Managing Demand, Inventory and Replenishment Planning for 16+ stores across Middle East with 450+ categories
- Analyzing consumer buying pattern to advise buyers resulting in maintaining optimal level of stocks at each store
- Having strong analytical, technical skill and proficiency in MS Excel, Just Enough, Oracle Retail and Power BI

### **EDUCATION**

Diploma in Computer Technology (2013)

Bachelor of Engineering in Computer Science (2016)

BVIT, NAVI MUMBAI PVPPCOE

### **EXPERIENCE PROFILE**

### Merchandise and Supply Planner (Jun 2020 - July 2023)

**BMA International FZE, UAE** 

- Managing inventory for 100+ categories (Apparel and Non-apparel) across GCC
- Managing inventory planning for different sources of supplies (Group, Manufacturing, Import and Local)
- Managing Pre-Season and In-Season OTB Planning for socks, perfume, undergarment 365 lines etc.
- Preparing weekly performance reports about stock sales, GP, and sales mix for the trade meeting
- Preparing Sales Forecast Model on weekly, monthly, and annual basis for each category
- Managing and controlling markdown based on aging, sell through, weeks of cover and season change
- Reviewing sell through on category level and informed decisions for any necessary changes
- Statistical forecasting of 365/Universal Merchandise based on their performance
- Collaborating with Planners for Range Plan of each merchandise.
- Defining and allocating budget for each category
- Providing details on product and price grading
- Responsible for stock allocation and replenishment

## Department Administrator (May 2019 - May 2020)

**BMA International FZE, UAE** 

- Stock distribution for stores over 15 stores.
- Replenishing stocks in each store on size level based on their performance
- Liaising with Buying and Planning Team for stock availability by providing feedbacks on stock level in each category
- Coordinating with country heads and regional inventory teams for optimal inventory at stores
- Collaborating with planner for proper statistical forecasts of 365 merchandise
- Supervising warehouse and logistics team to prioritize the required shipment and its processing
- Consolidating stocks of required merchandise to improve overall sell through and reduce markdowns.
- Promotions sku's upload in Microsoft dynamics aged stocks.
- Informing stores for updated promotion sku's to be display.
- Purchase Order Creation.
- Sending purchase order to finance for approval.

#### Analyst (Jan 2018 - Apr 2019)

eClerx Services Ltd, MUMBAI

- Process of Stock Market dealing with loan request of demo units (ES, CS, STORAGE, SERVER).
- Risk Management of Loans request, Loan approval, Inventory updates, Loan Collections desk through valuation of IDEM.
- Responsible for booking the loan request and approval, follow up on ISR Emails.
- Valuable presence in the client's Weekly call for regular updates and necessary changes.
- Updates the Salesforce (SFDC) and campaign for EMEA LOAN DEPORT contract.
- Developed analytical reports for start of day and End of the day.
- Performed analytics on ETT reports. supply and demands of bonds in auction for weekly reports with clients.
- Liaised in with team to innovate a new trade idea basis on the automation.



### **ACHIEVEMENTS**

- Driven projects on Shrinkage management through effective Vendor negotiations
- Reduced the depth of the merchandise and increased the options resulted in reduced markdown, increased sell through, GP and stock turn ratio by reviewing category wise performance
- Defined MDQ on category level based on sales mix, space mix and WOC
- Increased visibility of each group stocks (combined by item code) for each style

### **TECHINCALSKILLS**



# **PERSONAL DETAILS**

Date of birth: 26th NOV 1993

• Languages known: English, Marathi, Hindi

Marital status: MarriedNationality: Indian

Visa status: Residence Visa - Company Sponsorship | Work Location: JAFZA, UAE

Address: Sharjah, Dubai, United Arab Emirates

## **DECLARATION**

I hereby confirm the above-mentioned information is true and correct to the best of my knowledge and belief

**CHAITAN KAMBLE**