

RÉSUMÉ

SUPRIYA RANI

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Career Objective

To equip me with the latest technologies in the field of electronics engineering and related to strengthen my armory with smart qualities, so that I can be a smart and effective contributor to my organization.

Experience:

MARCH 2021–TILL PRESENT

Business Development Engineer • Netsquare Automation Pvt. Ltd, New Delhi

Key Responsibilities:

- Take a lead role in the development of market plans and strategies to promote company's products.
- Analyze existing and potential market to identify and secures business opportunities.
- Identify new trends and customer needs, building a short/medium/long-term sales pipeline in accordance with targets.

March 2019 – July 2020

Business Development and Proposal Engineer • NASA Process Automation, New Delhi

Key Responsibilities:

- Responsible to sales of products in industries.
- Handle and maintain business relations with customers.
- Responsible for sales reporting to concerned manager with weekly reports

August 2018 – February 2019

Internship Trainee • Automation Engineer A.B Pvt. Ltd, Noida

Key Responsibilities:

Accept lawful instruction given by seniors in regard to work, training and instruction in the workplace. Attend/participate in the formal training process, be it face to face sessions or online activities.

Educational Qualification

- Academic Qualification : B TECH, Electronic and Communication
Grade: First Class

ACHARYA INSTITUTE OF TECHNOLOGY, BANGALORE

Completed 4Yrs of Engineering in **ELECTRONICS AND COMMUNICATION** and got trained in **Hardware & Networking**, Switching, VLSI and Embedded system, and Basic of C programming.

INFOSYS CAMPUS CONNECTS PROGRAM

Attended **Infosys campus connect Foundation Program** organized by **Acharya Institute Of Technology**, Bangalore in association with **Infosys**.

Additional Courses:-

AUTOMATION ENGINEERING TRAINING , NOIDA

Trained in PLC Programming (Worked on ladder Diagram with own the practical experience).

SCADA

HMI

CCNA

Hardware and Networking

Motor Drives and E-Plan

Certification:

- **The fundamentals of digital marketing**

Google Digital Garage Issued Dec 2020 · No Expiration Date

Basic Computer Skills

Microsoft Office

MS Word

MS PowerPoint

MS Excel

Area of Interest

Sales and marketing,
product management
Networking

Negotiations and
cost-savings.

Personality Traits

Team Player
Good Listener
Task Oriented
Good Planner
Adjustability

Language Proficiency

English
Hindi

Activities and Interests

Visiting new places and meeting new people
Playing Badminton

Personal Details

Date of Birth	: September 11, 1994
Nationality	: Indian
Gender	: Female
Marital status	: Unmarried
Father's Name	: Mr.Sanjiv Ranjan Prabhakar
Mother's Name	: Mrs. Kiran Sinha
Permanent Address	: Supriya Rani D/O Sanjiv Ranjan Prabhakar Nala Road , RK Mission Lane , Langertoli Gali Umma Niketan Bhawan P.S- Kadamkuan, Dist.- Patna (Bihar) Pin- 800004

Declaration

I hereby declare that all the information given above is true to the best of my knowledge.

SUPRIYA RANI

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