



GARIMA MISHRA

BUSINESS
DEVELOPMENT
EXECUTIVE

Contact

Address

INDIA

Phone

+91-9170871205

E-mail

MGARIMA713@GMAIL.COM

Skills

PROBLEM SOLVING,
PRESSURE HANDLING,
TEAMWORK, EMPATHY,
CUSTOMER SERVICE,
COMPUTER
SKILLS, LANGUAGE SKILL

I am a Business Development Executive with 3 years of experience in Financial company Globe Money, and one year of experience in Health care company Cryoviva. I have a total 4 years of experience, I have also done short term projects and training in Marketing and Hr.

I have also attended National and International conferences , and have got First Prize in International conference held in Indra Gandhi Prathisthan Lucknow.

Work History

2017-01 -
2020-07

BUISNESS DEVELOPMENT EXECUTIVE

GLOBE MONEY, LUCKNOW

Leads were provided by the company , and we called on those leads, and tried to open Demat accounts of customers. The company has also tie-up with different companies like MAX BUPA, SUN PHARMA LIFE INSURANCE etc.I tried to sell the Life and Health insurance of these companies , and generated revenue from that.

2016-03 -
2016-11

BUISNESS DEVELOPMENT EXECUTIVE

CRYOVIVA, GURUGRAM

CRYOVIVA is a STEM CELL PRESERVATION COMPANY,where we got the leads on CRM portal , and we called on those leads, and tried to convince the parents to preserve their child stem cells in our company, and we generated revenue from that.

Education

2007-06 -
2008-06

High School Diploma

GIRLS GOVERNMENT INTER COLLEGE - LAKHIMPUR
KHERI U.P.

2008-07 -
2009-07

SENIOR SECONDARY EDUCATION: PCB

GIRLS GOVERNMENT INTER COLLEGE - LAKHIMPUR
KHERI U.P.

2011-08 -
2015-07

BTECH: Biotechnology

AMITY UNIVERSITY LUCKNOW - LUCKNOW

2020-08 -
2022-07

MBA: MARKETING AND HR

PRANVEER SINGH INSTITUTE OF TECHNOLOGY -
KANPUR

Certifications

| | |
|---------|--------------------------------------|
| 2020-06 | Digital marketing certificate |
| 2021-06 | Certificate course in human resource |
| 2013-10 | National conference |
| 2014-02 | International conference |
| 2021-06 | Fundamental of hr |

singing, travelling, poem writing

I like to sing Bollywood songs, Love to write Hindi poems like- MAA, BETIYAN.., I have travelled many places like- ORISA, RAMESHWARAM, DWARIKA, KEDARNATH, BADRINATH ..and many other places..

Additional Information

I have computer proficiency also- CCC
MS OFFICE
BASIC EXCEL