

William Hoffman



21321 Jackson rd. ✕ South Bend, IN 46614 ✕ Phone: 574-334-6271 ✕ E-Mail: Whoffman1989@gmail.com

Objective

Seeking an opportunity with an established company that enables me to increase my technical experience, improve my skills, expand my knowledge and fulfill my personal ambitions, with possible opportunities for advancement.

Experience

Gosiger Inc.

March 2017 – Present

108 McDonough Street, Dayton, OH 45402

Phone: 937-228-5174

- Territory Sales Manager
 - Managed a 5 county territory covering Okuma, Hardinge, Nomura Swiss, and BTB Rotary Transfer Machines
 - Active project manager for all Automation, Turnkey, and “Sharekey” projects in my territory
 - Kept up to date info using CRM software (Infor) to maintain optimal customer coverage and communication
 - Managed my own schedule to incorporate Cold Calling, Projects, Meetings, and Training
 - Conducted my own product promotions in order to stay competitive and keep the customer at the highest level of innovation possible within their industry

CIMtek LLC

April 2016 – March 2017

N94W14530 Garwin Mace Dr. Menomonee Falls, WI 53051 Phone: 874-628-9942

- Territory Sales Manager
 - Managed a 5 state territory covering 12 different product lines
 - Worked together with customers to provide them with solutions, not just products
 - Participated in cross functional team workshops for turnkey projects as a tooling representative
 - Worked with multiple distributors, conducting regular sales meetings, to keep them up to date on new products and promotions
 - Participated on engineering projects, providing feedback needed to improve manufactured products

General Sheet Metal Works LLC

March 2016 – April 2016

1902 S. Main Street South Bend, IN 46613

Phone: 574-288-0611

- 3rd Shift Production Manager
 - Worked together with supervisors to exceed the expected production performance
 - Lead multiple 5S projects throughout facility to streamline production
 - Interviewed all new incoming 3rd shift production workers with their respected supervisor
 - Assisted with value stream mapping for new facility

Pangaea Industries LLC

March 2013 – March 2016

3702 W. Sample Street Unit 4060 South Bend, IN 46619

Phone: 574-850-5840



- Plant Manager
 - Programmed, Set-up and ran Doosan CNC Lathes & Mills
 - Oversaw day to day operations and managed production schedule
 - Managed internal improvement projects
 - Worked with all outside vendors regarding material, tooling, and shipping

Dynamic Metals LLC

April 2011 – March 2013

54347 Highland Blvd. Elkhart, IN 46514

Phone: 574-295-5525

- Engineering Technician
 - Set-up and ran HAAS CNC Mills, Amada & Mazak Lasers, and Accurpress Brake Presses
 - Programmed CNC mill programs using EdgeCAM software
 - Managed internal improvement projects
 - Designed and Built CNC mill fixtures using AutoCAD and Inventor 3D modeling software

Daman Products Co. Inc

August 2010 – April 2011 & January 2008 – April 2009

1811 N. Home St. Mishawaka, IN 46545

Phone: 574-259-7841

- CNC Operator
 - Set-up and Operated Vertical and Horizontal Mazak CNC Mills & Manual Mills
 - Performed first piece quality inspections using calipers, micrometers, air gauges, etc
 - Prepared and Packaged final product for shipment
 - Participated in continuous improvement projects in a lean manufacturing environment

Modineer Co.

September 2009 – September 2010

2190 Industrial Drive Niles, MI 49120

Phone: 269-683-2550

- Brake Press Operator
 - Set-up and Operated Accurpress Brake Presses
 - Operated Mazak lasers
 - Performed first piece quality inspections using calipers, and a height gauge
 - Prototyped new products that involved laser and brake press work

Education

Riley High School

2007 - 2008

Received a Core 40 Diploma

Marian High School

2004 - 2007