# Nan Li, Ph.D.

Relevance & Personalization Airbnb Inc.

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### Interests

Machine learning and its various applications, such as predictive modeling, search & recommendation, personalization, and NLP

### Education

2008.9.5- Ph.D. in Computer Science, University of California Santa Barbara (UCSB)

♦ Thesis title: Uncovering Interesting Attributed Anomalies in Large Graphs

♦ GPA: **3.99 / 4.0** 

2005.9.1- M.S. in Computer Science, Peking University

2001.9.1- **B.S. in Computer Science**, Wuhan University

### Professional Experiences

2019.12-Now Re

Relevance & Personalization, Airbnb, San Francisco, CA

Machine Learning Engineer

Overview: Improving homes search ranking relevance using deep learning

- Designed and built customized cross neural modules to explicitly capture higher-order feature interactions in our first-pass ranking model; successfully launched it with 0.56% gain in global nights booked
- Further developed a new sequence-of-IDs feature type to encode user engagement histories for better deep personalization; successfully launched it with 0.68% gain in global nights booked
- $\bullet$  Various feature engineering project launches with 1.2% combined gain in global nights booked
- Other work includes incremental learning for ranking, large sparse entity representation learning, etc.

# 2019.02- Messenger Business Ranking, Facebook, Menlo Park, CA

2019.11 Research Scientist

Overview: Person-to-business (P2B) in-thread conversation understanding and automation using NLP and statistical modeling

- Built intent detection models by fine-tuning pre-trained FB BERT models; successfully launched the models for the EN and ES P2B threads with 0.97% combined gain in global appointments booked
- Causal inference on P2B experimental results using generalized linear models to counter page-side biases

### 2017.04- News Feed Integrity, Facebook, Menlo Park, CA

2019.02 Research Scientist

Overview: Optimizing human labeling workflows using machine learning

- Launched model-assisted sampling to increase the fraction of positive examples for human labeling and to tighten the estimated prevalence CI
- Launched a novel labeling workflow using a generative model to estimate aggregated labels with uncertainty and labeler reliability, allowing skipping expensive disagreement escalations, ergo significantly reducing the labeling cost

### 2015.02- Core Methods @ Core Data Science, Facebook, Menlo Park, CA

2017.04 Data Scientist (Machine Learning & Algorithms)

Overview: Ranking, embedding models, text classification, spatial clustering, etc.

### 2014.05- Applied Machine Learning, Apple, Cupertino, CA

2015.02 Data Scientist

Overview: Recommender systems, predictive modeling and analytics for Apple Online Store

### 2013.08- Data Products & Research, oDesk, Redwood City, CA

2014.05 Data Scientist

Overview: Building statistical and machine learning models to solve various data problems in a large online work marketplace

### 2012.12-2013.3 Microsoft Research, Cambridge, UK

Research Intern

Project: User skill ranking and competition outcome prediction

### 2012.6-2012.9 Bing Indexing and Knowledge Team, Microsoft, Bellevue, WA

Research and Software Development Intern

Project: Full-document entity extraction and disambiguation

# 2010.6-2010.9 **Customer Insight & Data Analytics Team, IBM Research**, Yorktown Heights, NY Research Intern

Project: Customer lifetime value maximization using action proxy-driven reinforcement learning

### Selected Publications

### **Conference Publications**

- Nan Li, Huan Sun, Kyle Chipman, Jemin George, and Xifeng Yan, "A Probabilistic Approach to Uncovering Attributed Graph Anomalies", *Proc. of the 2014 SIAM International Conference on Data Mining (SDM'14)*, Philadelphia, Pennsylvania, April 2014.
- Nan Li, Ziyu Guan, Lijie Ren, Jian Wu, Jiawei Han, and Xifeng Yan. gIceberg: Towards Iceberg Analysis in Large Graphs. *Proc. of the 2013 IEEE International Conference on Data Engineering (ICDE'13)*, pp. 1021-1032, Brisbane, Australia, April 2013.
- Nan Li, Xifeng Yan, Zhen Wen, and Arijit Khan. Density index and proximity search in large graphs. *Proc. of the 2012 ACM International Conference on Information and Knowledge Management (CIKM'12)*, pp. 235-244, Maui, HI, USA, October 2012.
- Arijit Khan, **Nan Li**, Xifeng Yan, Ziyu Guan, Supriyo Chakraborty, and Shu Tao. Neighborhood based fast graph search in large networks. *Proc. of the 2011 International Conference on Management of Data (SIGMOD'11)*, pp. 901-912, Athens, Greece, June 2011.
- Nan Li and Naoki Abe. Temporal cross-sell optimization using action proxy-driven reinforcement learning. *Proc. of the ICDM 2011 Workshop on Optimization Based Methods for Emerging Data Mining Problems (ICDMW'11)*, pp. 259-266, Vancouver, Canada, December 2011.
- Charu Aggarwal and **Nan Li**. On node classification in dynamic content-based networks. *Proc. of the 2011 SIAM International Conference on Data Mining (SDM'11)*, pp. 355-366, Phoenix, AZ, USA, April 2011.
- Nan Li, Yinghui Yang, and Xifeng Yan. Cross-selling optimization for customized promotion. *Proc. of the 2010 SIAM International Conference on Data Mining (SDM'10)*, pp. 918-929, Columbus, Ohio, USA, April 2010.

### **Archive**

• Tobias G. Tiecke, Xianming Liu, Amy Zhang, Andreas Gros, **Nan Li**, Gregory Yetman, Talip Kilic, Siobhan Murray, Brian Blankespoor, Espen B. Prydz, Hai-Anh H. Dang, "Mapping the world population one building at a time", *CoRR abs/1712.05839* (2017).

#### **Journal Publications**

- Charu Aggarwal and **Nan Li**. On supervised mining of dynamic content-based networks. *Statistical Analysis and Data Mining*, 5(1):16–34, 2012.
- Nan Li and Desheng Dash Wu. Using text mining and sentiment analysis for online forums hotspot detection and forecast. *Decision Support Systems*, 48(2):354–368, 2010.
- Nan Li, Xun Liang, Xinli Li, Chao Wang, and Desheng Dash Wu. Network environment and financial risk using machine learning and sentiment analysis. *Human and Ecological Risk Assessment*, 15(2):227–252, 2009.

## Academic Experiences & Awards

### 2009.1-2013.9 Research Assistant at Department of Computer Science, UCSB,

Advisor: Prof. Xifeng Yan

Topics: Data mining, applied machine learning, graph mining, anomaly detection, social network analysis, business analytics and optimization

- Project area: Graph anomaly detection using machine learning
- a) gAnomaly: a regularized mixture model for anomaly detection in graphs.
- Project area: Creating algorithms to efficiently and effectively index and query largescale graphs
- a) gDensity: label-based proximity search via density indexing;b) gIceberg: graph iceberg search via local aggregate scoring.

### Speaker/Attendee Workshops

- 2012 Grace Hopper Celebration of Women in Computing, Baltimore, MD, Oct 3-6, 2012.
- Invited speaker at 2009 Google Workshop for Women Engineers, Mountain View, CA, Jan 22-25, 2009.
- 2009 Grad Cohort Program, San Mateo, CA, Mar 27-28, 2009.

### Reviewer **Iournals**

IEEE Transactions on Neural Networks, Journal of Neurocomputing.

### Conferences

VLDB'14, KDD'13, WWW'13, ICDM'12, SIGMOD'11, SDM'11, KDD'10, SDM'10, SIGMOD'10, ICDM'10, ICDM'09, ICDE'09, ISNN'07.

2012 2012 CIKM Student Travel Grant

2012 2012 Grace Hopper Scholarship

2011 2011 SDM Conference Travel Award

2010 2010 SDM Conference Travel Award

2008-2009 UCSB Department of Computer Science Merit Fellowship

UCSB Department of Computer Science Teaching Assistantship