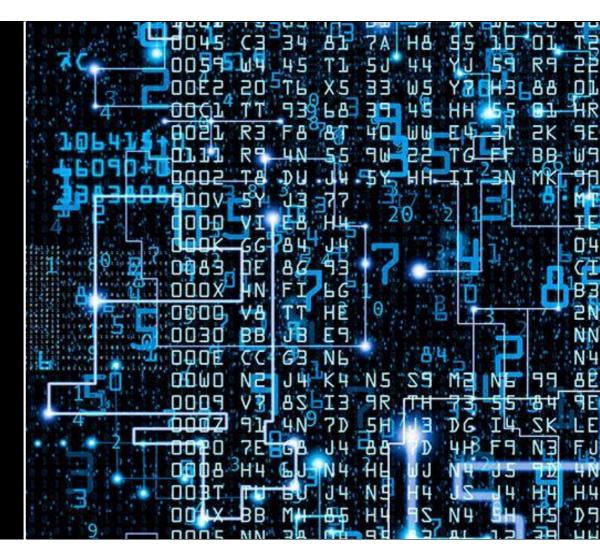


MS in Data Science program

"To fulfill my goal of becoming a global solution provider"

Written by Minseok Oh Dec, 2022

Prepared for **Northeastern University**



Northeastern University CONTENTS

My approach & Understanding

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- 7. Why Northeastern ? (My direction of research)

To be CLEAR... Self Introduction (Personal)

✓ Understand how to collaborate and share things with each other than staying in individual happiness Experience the level of creativity allowed in Canada, I had a dream of going abroad, on a bigger stage











- ✓ Have been grateful and satisfied with all the things given to me a stable family, faith and love, and finan cial leisure that does not overflow. If I hadn't practiced sharing, such as IT Volunteer work in Ecuador and supporting students in Zimbabwe, I might have lived a very personal life. However, through such a preciou s experience, I hoped for a shared future rather than staying in individual happiness.
- ✓ When I was in Canada, I saw firsthand the degree of diversity accepted and appreciated in Canada and the level of creativity allowed. I was moved by the possibilities that an open society can bring to its members. Since then, I had a dream of going abroad, on a bigger stage. To this end, I made endless efforts, such as a Master degree program and studying English, and came to Oracle, which would become a stepping stone to my future dream. At Oracle, I had a lot of experience, such as carrying out overseas projects with global experts.
- ✓ Now is the time to take the next step toward my dream. My next destination is Northeastern University, and I want to work at a global tech company for 3 years, understand the flow of the US and global markets, and start my own business in 5 years.

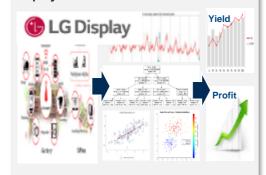


To be CLEAR... Self Introduction (Professional)

✓ Ready to share my experiences in the field of data science, and be confident to create synergy in research activities and collaborate with colleagues at Northeastern University, Khoury College of Computer Science

My expertise in Data Science field and my enthusiasm for learning

- Data Scientist (LG Display) ('13.01~'19.05)
- "Provide business value by analyzing data and developing models so as to excavate insights for the front-line employees"



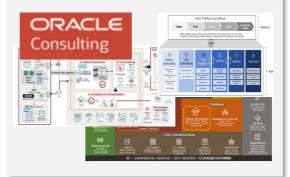
- Implement multiple ML/data analysis projects
- → Develop an anomaly detection and monitoring system with ANN algorism, enabling early error detection of pixel deposition facilities. (Reduced annual defect rate by 0.2%)
- Python, SAS(JMP), Spotfire, Matlab,T Excel.

- KAIST Master of Science in Information Management ('16.09~'19.01)
- "An interdisciplinary program that combines data analysis, strategy, and management (Lectures: Business Analytics, Big data Analysis, App development, IT system Design, IT business Management)"



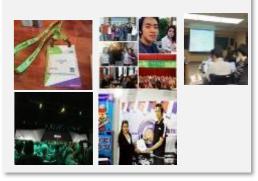
- Research: Expected Values on the Continuous Intention to Use IoT Products from the Perspective of Expectation-Confirmation Theory (user, survey data)
- Data analysis & ML Projects with startup companies (Recommendation system, churn &conversion rate, target marketing, and log data analysis)
- ▶ Python, SPSS, Smart PLS, MySQL OracleDB

- AI/ML & Data platform Consultant (Oracle) ('19.05~present)
- "Provide consulting services to design data architecture and develop AI/ML & Data platform to build data-driven enterprise"



- Implemented multiple AI/ML & data platform projects (Industry: pharmaceutical, distribution, manufacturing, insurance, banking)
- Engage in proof-of-concept work or product demonstration for clients to deliver data strategy and insight based on clients' requirements.
- ► Python, Oracle solution (OML, OAC, Data Science, Al Service)

- Enthusiasm for learning (~Continuous)
- "Externally activities to improve my te chnical knowledge in Data Science and academic subjects"



External efforts:

Oracle professional training

(Analytics, Database, Cloud Infrastructure, Architecture)

Courses (Linear Algebra, Multivariate Calculus, Statistical Inference, Randomized Algorithms, Data Structure)

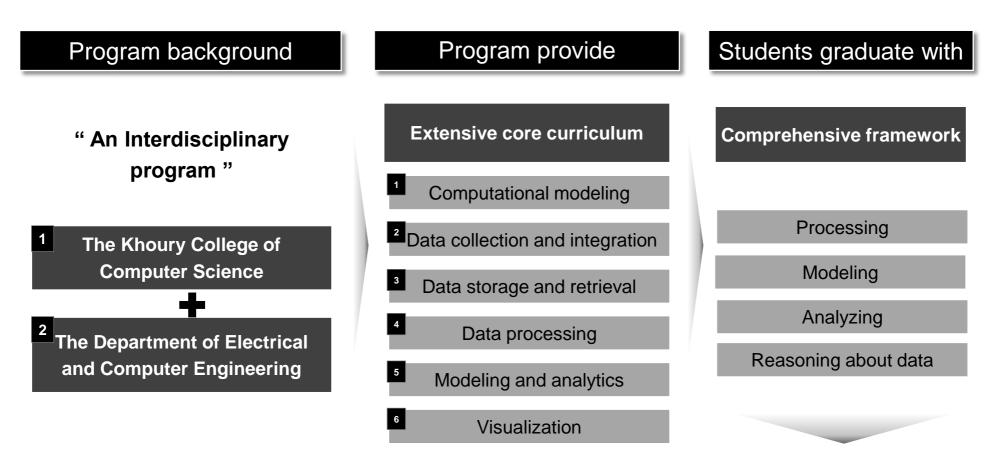
Conference & Volunteer work

(KORMS conference, NVIDIA GTC 2018, IT Education volunteer(Ecuador))⁴

To be CLEAR... My understanding of MS in Data Science at Northeastern University

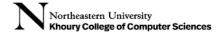
✓ MS in Data Science program offers an extensive core curriculum enabling students to develop depth in ranging from computational modeling to visualization in order to become a data scientist and an engineer

Northeastern's MS in Data Science program overview



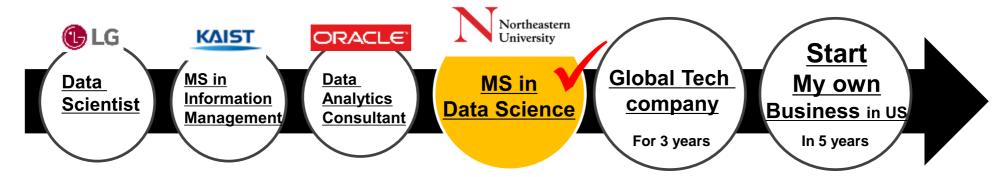


Goal: "Become a data scientist or a data engineer in a fast-growing field "



To be CLEAR... Why Northeastern's MS in Data Science ? (My Progress)

✓ Having master's degree from Northeastern which is the best Data Science program across the globe is a
prerequisite for my future objective to start my own business



- ✓ In 2019, I decided to pursue my journey at Oracle in order to aid in preliminary work for companies in a variety of industries seeking to start data transformation. Oracle allows me to develop into a better-equipped analyst and entrepreneur. I'm able to understand different market demands by facing unmet needs by serving consulting services to multiple clients in a diversity of industries. I plan to develop my own solution for the existing numerous Small and Midsize Businesses (SMB) each with its unique set of needs. With the lessons from my career and degree program, I aspire to develop AI and ML-based solution packages that will help SMBs in their operations across the world.
- Having a master's degree from Northeastern which is the best Data Science program across the globe is a prerequisite for my future objective to start my own business. I will make my partners and, expand my technical and theoretical knowledge. Also, I will have time to quench my thirst by reading and understanding various research papers and finding things that can be applied. Moreover, I will publish a research paper within my interest to deepen my knowledge. I'm certain that I will be able to accomplish my goals and create meaningful results by partaking in the MS in Data Science program at Northeastern University.

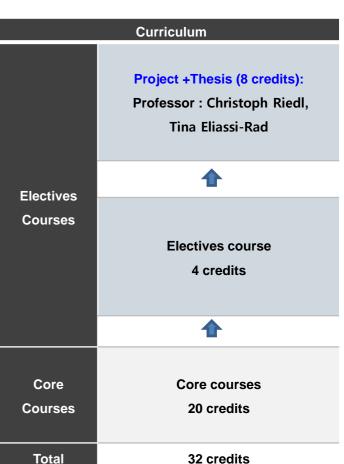




To be CLEAR... My course schedule at Northeastern University

Quench my thirst through the core and elective courses (In particular **) to fulfill my future objective Plan to take 4 semesters (32 credits): Cores 20 credits, Electives 12credits (Course + Project and thesis)

	Year 1		Year 2		Curriculum	
Calendar	Fall	Spring	Fall	Spring	Electives Courses Core Courses	Project +The Professor : C Tina Eli
Credits	8 credits	8 credits	8 credits	8 credits		
1	DS 5110: Introduction to Data Manage ment and Processing	DS 5230: Unsupervised Machine Learning and Data Mining	CS 5800: ★ Algorithms	CS 6120: ★ Natural Language Processing		1
2	DS 5220: Supervised Machine Learning and Learning Theory	DS 7995: ★ Project	DS 7990:★ Thesis	DS 5500: Capstone: Applications in Data Science		Elective 4 cr
3						1
4						Core o 20 c
					Total	32 c



Important courses for me to enhance my knowledge are needed

X Graduate Requirement: 32 credits





To be CLEAR... My research and area of interest

✓ Would like to work on developing methods to promote the use of machine learning, especially with regard to social & behavioral data analysis, recommendation systems, and supporting decision-making

My interest in Data Science

- ✓ Recommendation model
- ✓ Time-series analysis
- ✓ Sales & demand forecasting
- ✓ Customer segmentation
- ✓ Anomaly detection
- ✓ Customer satisfaction prediction
- ✓ Social media analysis

Deepen my knowledge at Northeastern

- ✓ Explainable recommendation
- √ Graph-based recommendation
- ✓ Sentiment-based recommendation
- ✓ Media (cartoon, music, book) recommendation
- ✓ Fake review detection
- ✓ Development of driver factors
 (Find out factors affecting the model's performance)
- ✓ Continuous decision-making under uncertainty
- ✓ Customer Personalization Service
- ✓ Forecasting for new launching products (Without historical data)
- Define the patterns using social data



To be CLEAR... Why Northeastern's MS in Data Science ? (My direction of research)

✓ Deeply impressed by Christophe and Tina's work, I would like to work with them on developing key factors that play important roles in decision-making in complex market dynamics and reflecting them in business

Based On Experiences

LG Display

Data Scientist

"Sharpened my skillset in Data Science filed"

- Validate factors by using statistical methods
- Development of prediction models and monitoring systems
 - Opportunities to analyze big data

KAIST

MS in Information Management

" Broaden my standpoints in Data Science filed "

- Work with various industry startup companies
- Experience multiple types of data, recommendation system
- Publish research paper (User expectation, continuous use)
 - Understand Data-driven strategy

Oracle

AI/ML Data platform consultant

"Apply to real cases & Experience end-to-end service"

- Provide data management strategy for clients
- Implement AI/ML, data platform consulting projects (Market Basket Analysis, forecasting system, etc.)
- Understand architecture with Oracle's strong data product lineup

External efforts

course, training

" Enhance academic & technical knowledge "

- Attend several mathematical and data coursework
- Take professional training courses and earn certificates
 - Attend academic & Global AI conference

My topic of Thesis

Find key factors that are important roles in decision-making

- → Analyze human behavior and characteristics to find new meanings and use them for marketing and business strategy
- → Develop key factors that are important roles in the market demand and product sales (Decision-making)

Desire to work with faculty at Northeastern



Christoph Riedl

Quantifying collective intelligence in human groups



→ The study supports the conclusion that a robust CI factor characterizes a group's ability to work together across a diverse set of tasks.

Complex Contagion in Viral Marketing

→ Study the causal foundation of complex contagions in a country-scale viral marketing field experiment.





Tina Eliassi-Rad



Analysis and Visualization Considerations for Quantitative Social Science Research Using Social Media Data

→ Research using social media data to increase understanding of human behavior



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