

*Read the following sample introductions. Then in small groups, identify the techniques or technique used in each one.*

1. Karate, which literally means “the art of empty hands” is the most widely practiced of all the martial arts. It is a primarily a means of self-defense that uses the body as weapon for striking, kicking, and blocking. Having originated in the ancient Orient, the art of karate is more than 1,000 years old. It developed first as a form of monastic training and later became a method of self-defense. During the seventeenth century, karate became highly developed as an art on the Japanese island of Okinawa. Over the years, the ancient art has gained much popularity, and today karate is practiced throughout the world. More than a method combat, karate emphasizes self-discipline, positive attitude, and high moral purpose.

Technique(s) \_\_\_\_\_

2. One student looks at his neighbor’s exam paper and quickly copies the answers. Another student finds out the questions on a test before her class takes it and tells her friends. Still another student sneaks a sheet of paper with formulas written on it into the test room. What about you? Would you be tempted to cheat on an exam if you knew you wouldn’t get caught? According to a national survey, 40 % of American teenagers would cheat under that condition. What is causing this epidemic of cheating in our schools? Most students cheat on tests because they feel pressure to get into a good college, because they want to avoid the hours of studying they need in order to get high grades, or simply because they are not concerned with honesty.

Technique(s) \_\_\_\_\_

3. Homicides cause the deaths of more children in Washington, D.C., than any other single type of injury, including car accidents, house fires, or drowning. Unfortunately, this phenomenon is not exclusive to Washington. The overcrowded neighborhoods of many big American cities, such as Detroit, Dallas, St. Louis, Atlanta, Miami, are all plagued with senseless violent crime. Types of violent crime range from arson and burglary to assault, murder, and rape. The solution to this growing problem is not to build more and bigger prisons, but rather to examine and deal with the causes: easy access to gun, drug use, and overwhelming poverty.

Technique(s) \_\_\_\_\_

4. Misty, a-five-month-old German shepherd puppy, goes to the hospital twice a week, but not to see veterinarian. At this Veteran’s Administration hospital, Misty is helping doctors – not the other way around. In what may seem like a role reversal, animals like Misty are visiting the halls of human illness to relieve a type of pain doctors cannot treat. Their therapy is love, both giving it and helping others return it to them. Pets ranging from dogs to tropical fish are showing up as therapists in hospitals, nursing homes, prisons, and other institutions.

Technique(s) \_\_\_\_\_

5. It is often said that “Two head are better than one”. For the past two years, the job of secretary in my office has been shared very successfully by two people. This “job sharing” arrangement has worked out quite well for all involved. All over the business world, the interest in flexible employment arrangements, like job-sharing, is growing. Employers are beginning to realize that there are many talented people out there who are looking for alternatives to traditional patterns of employment. In a job-sharing arrangement, a full-time job is shared by two people. As an executive in a multinational firm, I feel that job-sharing is one way that organizations can meet the growing diversity of employees’ need. Not only is job-sharing helpful to employees, it also offers several advantages to employers. With two people working together, tasks tend to be completed more quickly, a wider range of skills is brought to the job, and most importantly, production is increased.

Technique(s) \_\_\_\_\_

## ESSAY

### Latin Pop Music Hits the United States

Since the late 1990s, Latin music has exploded onto the U.S. music scene like never before. There has been steady increase in the record sales of Latin music albums and a remarkable growth in the number of radio stations devoted to Latin music. Musical talents from Spanish-speaking world have broken the U.S. market wide open. In the process, they have added a little Latin spice and given American musicians some friendly competition. With sales at the top of the charts and Latin music sensations continuing to grow in popularity, Latin music is not just another fad: it is here to stay. Every revolution has its leaders and the recent Latin invitation, as it has been called, certainly has a few pioneering rockers that have helped to sat the satge for the Latin pop explosion. Singers such as Gloria Estefan, Ricky Martin, and Shakira have been particularly helpful in bringing Latin beats to U.S. sound waves.

Gloria Estefan was one of the Latin American artists to successfully incorporate Latin beats and sound with American pop music to produce hut songs across the United States. With her group, The Miami Sound Machine, Estefan began incorporating Cuban sounds into her her-pop inspired music early in the 1990s. She quickly gained recognition as a powerful Latin singer whose unique music won the heats and ears of many American music lovers. Pioneering artists such as Gloria Estefan have paved the way for Latin superstars who followed. The helped tune the American ear to Latin music and continue to play an integral role in the developing Latin pop scene.

One of the more recent Latin pop sensation, and quite possibly the most successful is Puerto Rico native Ricky Martin. Martin's unforgettable performance at the 1999Grammy awards made the singer one of the most famous pop icons of the late 1990s. Soon after his performance, Martin began grinding outs such fiercely Latin-inspired hits as "Living La Vida Loca" and "Shake Your Bon-Bon", which earned the singer worldwide respect and helped to secure his role as king of Latin pop music. In this respect, Ricky Martin set the stage for an unmistakable Latin pop sound that quickly dismissed any doubts about the future of Latin pop music all over the America.

The latest Latin sensation to arrive on the American pop scene is Columbian singer Shakira. Shakira's long awaited American debut album, *Laundry Service*, introduced antique combination of Latin sounds and American pop-rock that has captivated critics and secured her a spot in the American pop scene. Shakira's distinctive style and unmistakable voice have been wholeheartedly embraced by the U.S. public. Her first single, "Wherever Whenever" met great success. Shakira is sure to have no problem challenging the American music history.

Clearly Latin music has had a growing effect on current pop trends. With Latin vocalists such as Gloria Estefan paving the way and others like Ricky Martin setting the stage for Latin pop music sensations such as Shakira, Latin pop will not be leaving the United States any time soon. In sort, if the successes of the later artists are any indication, Latin pop music will continue to grow as a driving force in the American music industry of tomorrow.

## PARAGRAF

The story of the Earth's ocean begins 200 million years ago when the Earth was just a ball of hot rock. At first, its surface was covered with erupting volcanoes, which released huge amounts of gas, including a gas made up water particles, called water vapor. Eventually the Earth cooled, causing the water vapor to turn back into liquid water and fall from the skies as torrential rain. The rain lasted for thousands and thousands of years. Finally, rainwater filled all the hollows around the Earth's surface, forming oceans and seas. Today, water covers almost three-quarters of the Earth's surface and over 97 percent of all this water is stored in the Earth's four huge oceans: the Pacific, Atlantic, Indian, and Arctic Oceans.

The following is several different paragraphs from one another. Identify the name of these paragraphs, whether Introductory Paragraph, Supporting paragraph, or Concluding Paragraph. Give the reasons to support your answer.

1. As I have known, low-income senior citizens make up approximately 30 percent of the elderly population. These people are among the most vulnerable members of society because they depend so heavily on government programs for food, shelter, and medical needs. They are the ones who will suffer most severely if the government cuts back on its social programs.
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2. When Larry Bird retired from basketball, the sport lost one of its brightest stars – not only for the pure skill he brought to the game, but more importantly for the inspiration that he brought to both players and fans. Because of his skills, his work ethic, his value system, and his deep understanding of team dynamics, he always be known as “Larry Legend”. Will there ever be another one as talented and selfless as Larry ?
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3. Another solution to the dangerous energy situation is to improve our conservation efforts. For example, all of us must get in habit of recycling whatever we can. We have to install high efficiency light bulbs in our homes and offices and turn off the lights in rooms that we are not using. It would also help if we biked, walked, carpooled, or used public transportation more and used our cars less. Unfortunately, improvements in both conservation and efficiency are only temporary solutions. They extend the useful life of our current fuels, but they do not explain what we will do when these fuels run off.

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4. Last week when I received acceptances from my top two choices for college, Stare and Greenwell, I knew had difficult decision to make. Although I had talked to friends and relatives who had attended both schools and had visited both campuses many times, I couldn't make up my mind. It was only after I analyzed the similarities and differences between the two schools that I finally came to my decision to begin classes at Greenwell in the fall.
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