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CIN : L2439MH1944PLC007330

Date: 25 November 2025

DEAR TRADE PARTNER

**Subject: Request for emailing secondary stock & sales statements of Abbott products**

As you may be aware, it is a widely accepted and common practice across the industry to digitize/ generate electronic copy of secondary stock & sales data enabling ease of access, systematic record maintenance, and better collaboration.

As Abbott India Limited ('Abbott') continues our efforts on stockist statements digitization, we require your support and consent to enable our digital data collection concerning sales of Abbott products directly on Abbott system. In this regard, we have created a dedicated Abbott email id: [stockandsales@abbott.com](mailto:stockandsales@abbott.com) and we request you to add this email ID to your billing software to enable sharing data with us on a regular basis. Accordingly, we request you to email your stock & sales statement concerning Abbott products on the 1<sup>st</sup> day of every month.

Your sharing of stock & sales statement in the manner requested above in response to this letter shall be regarded as your acknowledgement and consent for (i) integrating the said Abbott email ID on your billing software; (ii) providing the secondary stock & sales data on 1<sup>st</sup> day of every month on the said Abbott email ID; (iii) Abbott's ownership of the shared data and its discretion to use/share it for its business purposes.

Regardless of the digital statement, stockists are free to use regular means of sharing secondary stock & sales statement for Abbott products to our field team as and when required.

In the event of any technical challenges, you may contact Abbott representative for assistance and resolution.

We thank you for your continued valuable support and kind cooperation.

Yours truly,

For Abbott India Limited

Richa Tripathi  
Associate Director, SFE & PMO