

Used truck sales growth 'will be a stretch'

Used Class 8 unit sales sank 16% month-over-month in November, according to the latest "State of the Industry: U.S. Classes 3-8 Used Trucks" report from ACT Research Co.

The comparison follows a strong October for used truck sales.

"The good news is that prices in November saw a sharp increase over October and year-over-year," says Steve Tam, vice president of the commercial vehicle sector for ACT.

"Prices were also able to hang onto positive territory year-to-date. Looking forward to 2013, prices are likely to remain elevated, though growth will be a stretch."

The report from ACT provides data on the average used price for the top-selling Class 8 model for each of the major truck original equipment manufacturers -- Freightliner (Daimler Trucks North America LLC); Kenworth and Peterbilt (Paccar Inc.); International (Navistar Inc.); and Volvo and Mack (Volvo AB).

For subscription information to the full report or more information on ACT, visit www.actresearch.net.