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Brand Management in the Age of Digitalization

By Eva Niesing

GRIN Verlag GmbH Aug 2014, 2014. Taschenbuch. Book
Condition: Neu. 211x149x6 mm. Neuware - Studienarbeit aus dem Jahr 2014 im Fachbereich BWL - Marketing, Unternehmenskommunikation, CRM, Marktforschung, Social Media, Note: 1,3, Westfälische Wilhelms-Universität Münster, Sprache: Deutsch, Abstract: It's a lonely, scary time to be a brand manager (Fournier and Avery 2011, p. 193). Fournier and Avery's statement reflects that the brand management in times of the Web 2.0 has become a very complex and challenging undertaking. In this participatory online environment consumers are empowered to actively take part in the BM process instead of remaining passive receivers of the company's brand messages. Millions of people create and publish their own brand messages, also called brand related user generated content, in form of for instance YouTube videos, Amazon product reviews, Facebook groups and blog entries. Due to technological advances and the characteristics of the Web 2.0, these contributions from brand fans or brand critics can disseminate quickly and achieve important reach. Consequently, user generated brand messages represent important additional brand touch points next to the company's brand messages and may have a significant influence on the brand image (Burmans 2010, pp. 1 f.; Musser and O'Reilly...



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