## PIZZA SALES SQL QUERIES

- -- KPI's Requirement
- -- Total Revenue: The sum of the total price of all pizza orders

SELECT SUM(total\_price) AS Total\_Revenue FROM pizza\_sales

```
Total_Revenue
1 817860.05083847
```

-- Average Order by Value: The average amount spent per order, calculated by dividing the total revenue by the total number of orders

```
SELECT SUM(total_price) / COUNT(DISTINCT order_id) AS Avg_Order_Value FROM pizza_sales

Avg_Order_Value

1 38.3072623343546
```

-- Total Pizzas Sold: The sum of the quantities of all pizzas sold

```
SELECT SUM(quantity) AS Total_Pizza_Sold FROM pizza_sales
```

```
Total_Pizza_Sold
1 49574
```

-- Total Orders: The total number of orders placed

SELECT COUNT(DISTINCT order\_id) AS Total\_orders FROM pizza\_sales

```
Total_orders
1 21350
```

-- Average Pizzas per Order: The average number of pizzas sold per order, calculated by dividing the total number of pizzas sold by the total number of orders

FROM pizza sales

|   | Avg_Pizza_Order |
|---|-----------------|
| 1 | 2.32            |

-----

```
-- CHARTS REQUIREMENT
```

-- Daily Trend for Total Orders

FROM pizza\_sales

GROUP BY DATENAME(DW, order\_date)

|   | order_day | Total_orders |
|---|-----------|--------------|
| 1 | Saturday  | 3158         |
| 2 | Wednesday | 3024         |
| 3 | Monday    | 2794         |
| 4 | Sunday    | 2624         |
| 5 | Friday    | 3538         |
| 6 | Thursday  | 3239         |
| 7 | Tuesday   | 2973         |

-- Monthly Trend for Total Orders

FROM pizza\_sales

GROUP BY DATENAME(MONTH, order\_date)

ORDER BY Total\_orders DESC

|    | Month_Name | Total_orders |
|----|------------|--------------|
| 1  | July       | 1935         |
| 2  | May        | 1853         |
| 3  | January    | 1845         |
| 4  | August     | 1841         |
| 5  | March      | 1840         |
| 6  | April      | 1799         |
| 7  | November   | 1792         |
| 8  | June       | 1773         |
| 9  | February   | 1685         |
| 10 | December   | 1680         |
| 11 | September  | 1661         |
| 12 | October    | 1646         |

-- Percentage of Sales by Pizza Category

```
SELECT pizza_category,
```

```
SUM(total_price) AS total_sales,
SUM(total_price) * 100 / (SELECT sum(total_price)
```

FROM pizza\_sales) AS

perc\_of\_sales
FROM pizza\_sales
CROUP BY pizza\_sales

GROUP BY pizza\_category

|   | pizza_category | total_sales      | perc_of_sales    |
|---|----------------|------------------|------------------|
| 1 | Classic        | 220053.100021362 | 26.9059602306976 |
| 2 | Chicken        | 195919.5         | 23.9551375322885 |
| 3 | Veggie         | 193690.451004028 | 23.6825910258677 |
| 4 | Supreme        | 208196.99981308  | 25.4563112111462 |

```
-- filtering for january
SELECT pizza_category,
               SUM(total_price) AS total_sales,
               SUM(total_price) * 100 / (SELECT sum(total_price)
                                                                     FROM pizza_sales
                                                                     WHERE MONTH(order_date)
= 1) AS perc_of_sales
FROM pizza_sales
WHERE MONTH(order_date) = 1 -- (filtering for january)
GROUP BY pizza_category
      pizza category
                                     perc of sales
                    total sales
 1
      Classic
                    18619.4000015259
                                      26.6779189176038
 2
                    16188.75
                                      23.1952780348435
      Chicken
 3
      Veggie
                    17055.4000778198
                                      24.4370162489706
                    17929.7499866486
                                      25.6897867985821
      Supreme
-- Percentage of Sales by Pizza Size
SELECT pizza_size,
               SUM(total_price) AS total_sales,
               SUM(total_price) * 100 / (SELECT sum(total_price)
                                                                     FROM pizza_sales) AS
perc_of_sales
FROM pizza_sales
GROUP BY pizza size
ORDER BY perc of sales DESC
      pizza_size
                total_sales
                                  perc_of_sales
                                  45.8903330244889
 1
      L
                 375318.701004028
 2
      Μ
                 249382.25
                                  30.492044420599
 3
      S
                 178076.49981308
                                  21.7734684107037
 4
      XL
                 14076
                                  1.72107684995364
 5
      XXL
                 1006.6000213623
                                  0.123077294254725
--refining decimals
SELECT pizza_size,
               CAST(SUM(total_price) AS decimal(10,2)) AS total_sales,
               CAST(SUM(total_price) * 100 / (SELECT sum(total_price)
                                                                     FROM pizza_sales) AS
decimal(10,2)) AS perc of sales
FROM pizza sales
GROUP BY pizza_size
ORDER BY perc_of_sales DESC
      pizza size
                total sales
                           perc_of_sales
                 375318.70
 1
      L
                           45.89
 2
                 249382.25
      Μ
                           30.49
 3
      S
                 178076.50
                           21.77
 4
      ΧL
                 14076.00
                           1.72
 5
      XXL
                 1006.60
                           0.12
```

```
--for 1st quarter
```

SELECT pizza\_size,

CAST(SUM(total\_price) AS decimal(10,2)) AS total\_sales,
CAST(SUM(total\_price) \* 100 / (SELECT sum(total\_price)

FROM pizza\_sales WHERE

DATEPART(quarter, order\_date)=1) AS decimal(10,2)) AS perc\_of\_sales

FROM pizza\_sales

WHERE DATEPART(quarter, order\_date) = 1

GROUP BY pizza\_size

ORDER BY perc\_of\_sales DESC

|   | pizza_size | total_sales | perc_of_sales |
|---|------------|-------------|---------------|
| 1 | L          | 95229.65    | 46.37         |
| 2 | M          | 61159.00    | 29.78         |
| 3 | S          | 45384.25    | 22.10         |
| 4 | XL         | 3289.50     | 1.60          |
| 5 | XXL        | 287.60      | 0.14          |

-- Top & Worst 5 Sellers by Revenue, Total Quantity, and Total Orders

## SELECT TOP 5 pizza\_name,

SUM(total\_price) as total\_revenue

FROM pizza\_sales

GROUP BY pizza\_name

ORDER BY total\_revenue DESC

|   | pizza_name                   | total_revenue |
|---|------------------------------|---------------|
| 1 | The Thai Chicken Pizza       | 43434.25      |
| 2 | The Barbecue Chicken Pizza   | 42768         |
| 3 | The California Chicken Pizza | 41409.5       |
| 4 | The Classic Deluxe Pizza     | 38180.5       |
| 5 | The Spicy Italian Pizza      | 34831.25      |

## SELECT TOP 5 pizza\_name,

SUM(total\_price) as total\_revenue

FROM pizza\_sales

GROUP BY pizza\_name

ORDER BY total revenue ASC

|   | pizza_name                | total_revenue    |
|---|---------------------------|------------------|
| 1 | The Brie Carre Pizza      | 11588.4998130798 |
| 2 | The Green Garden Pizza    | 13955.75         |
| 3 | The Spinach Supreme Pizza | 15277.75         |
| 4 | The Mediterranean Pizza   | 15360.5          |
| 5 | The Spinach Pesto Pizza   | 15596            |

SELECT TOP 5 pizza\_name,

SUM(quantity) as total\_quantity

FROM pizza\_sales

GROUP BY pizza\_name

ORDER BY total\_quantity DESC

|   | pizza_name                 | total_quantity |
|---|----------------------------|----------------|
| 1 | The Classic Deluxe Pizza   | 2453           |
| 2 | The Barbecue Chicken Pizza | 2432           |
| 3 | The Hawaiian Pizza         | 2422           |
| 4 | The Pepperoni Pizza        | 2418           |
| 5 | The Thai Chicken Pizza     | 2371           |

SELECT TOP 5 pizza\_name,

SUM(quantity) as total\_quantity

FROM pizza\_sales

GROUP BY pizza\_name

ORDER BY total\_quantity ASC

|   | pizza_name                | total_quantity |
|---|---------------------------|----------------|
| 1 | The Brie Carre Pizza      | 490            |
| 2 | The Mediterranean Pizza   | 934            |
| 3 | The Calabrese Pizza       | 937            |
| 4 | The Spinach Supreme Pizza | 950            |
| 5 | The Soppressata Pizza     | 961            |

SELECT TOP 5 pizza\_name,

COUNT(DISTINCT order\_id) as total\_orders

FROM pizza\_sales

GROUP BY pizza\_name

ORDER BY total\_orders DESC

|   | pizza_name                 | total_orders |
|---|----------------------------|--------------|
| 1 | The Classic Deluxe Pizza   | 2329         |
| 2 | The Hawaiian Pizza         | 2280         |
| 3 | The Pepperoni Pizza        | 2278         |
| 4 | The Barbecue Chicken Pizza | 2273         |
| 5 | The Thai Chicken Pizza     | 2225         |

SELECT TOP 5 pizza\_name,

COUNT(DISTINCT order\_id) as total\_orders

FROM pizza\_sales
GROUP BY pizza\_name

ORDER BY total\_orders ASC

|   | pizza_name                | total_orders |
|---|---------------------------|--------------|
| 1 | The Brie Carre Pizza      | 480          |
| 2 | The Mediterranean Pizza   | 912          |
| 3 | The Spinach Supreme Pizza | 918          |
| 4 | The Calabrese Pizza       | 918          |
| 5 | The Chicken Pesto Pizza   | 938          |