# WIKTOR MIGASZEWSKI

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#### **Profile**

I am looking for a job of a **Product Manger** in the area of IT, with focus on AI / ML. I worked as a salesman in a hosting company for a year and as a Product Designer in my own company for 12 years. I have broad knowledge of Machine Learning, as I have been doing my own ML projects for 10+ years. I code in Python and my preferred deep learning framework is PyTorch. Recently, I focused on LLM + LangChain solutions, which can be useful in batch processing of documents and numerical data for mid-size and large companies.

I studied Business Administration at Warsaw School of Economics. I worked as a Business Analyst for 8 years, thus having contact with medium level managers in a few multinational companies, presenting data analyses for them on a regular basis. I believe, I can add value in terms of smoothing data processes in large business organizations.

Recently, I called 10 companies in the area of Warsaw and asked them if they would be interested in a loose conversation on the topic of using AI in their processes. 8 of them companies were interested. I believe in selling by creating a relationship, initiated with non-committal presentation and soft knowledge transfer in both directions.

#### **Skills**

On everyday basis, I code in Python and use PyTorch, Pandas, NumPy, Sklearn, Matplotlib. I learned Machine Learning technologies of CNN, some Generative AI (GAN). Currently, I am focused on improving my NLP toolbox with LLMs (ChatGPT, open-source models) paired with LangChain / LlamaIndex libraries, with Vector databases. Github and Dockers experience.



Please visit my GitHub at github.com/wiiiktor/resume to see sample scripts that I wrote.

I hold a certificate for Microsoft Azure Databricks (AI-900).

### Professional career

8-year experience as Business Analyst; my main job was to analyze sales and financial data for companies like Masterfoods, MGA Metro and Whirlpool (Media Mix Modeling of revenue sources, regression, time series, risk analysis).

12 years at Efneo where I was responsible for product design, development and sales in Efneo, as well as client support (usually, clients needed some guidance on how to use the product).

### Education // Language skills

<u>Warsaw School of Economics (SGH)</u>, Marketing and Management profile, with elements of Statistics, Econometrics, Algebra and Logics.

Polish - native, English - C1/C2, German - A2

# PROFESSIONAL CAREER, DETAILS

# 11.2010-07.2023: PRODUCT DESIGNER and SUPPORT at Efneo Sp z o.o.

- sales activities to Western Europe & USA markets, remotely and during trade shows
- for the needs of client support: development of Al/ML-enhanced system (ticket classification, autogenerated email answers, RAG)

# 04.2009-10.2010: BUSINESS ANALYST at Whirlpool Polska

· marketing, sales and financial data analysis

# 03.2007-03.2009: BUSINESS ANALYST at MGA Metro, a group of supermarket chains

MMM / Media Mix Modeling, marketing / advertisement investments efficiency reporting

### 06.2004-12.2006: IT SPECIALIST at MASTERFOODS / MARS Inc.

 cooperation with Brand Managers and IT specialists, in Western Europe & USA in the area of online marketing, as technical advisor

## 08.2002-05.2003: **IT SALESMAN** at **Onyx Sp. z o.o.**

- selling hosting services
- successful introduction of a new product strategy for this company (small system with a SQL database)