

REAL ESTATE VALUATION USING LINEAR REGRESSION

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Datacleaning:

- Webscraping Immoweb

Score of our model/prosperity index

Dataset quality

- Improve consistency of data
- Data on Immoweb

Data on Immoweb (e.g.)

- Completeness of data
- Total m² ↔ habitable m²
- 4 rooms ↔ 3 rooms
- Price all units ↔ 1 unit

Linear Model implementation



Model training

- **Volume of data**
- **Clean data**
- **Numerical data**
- **Nomalized data**



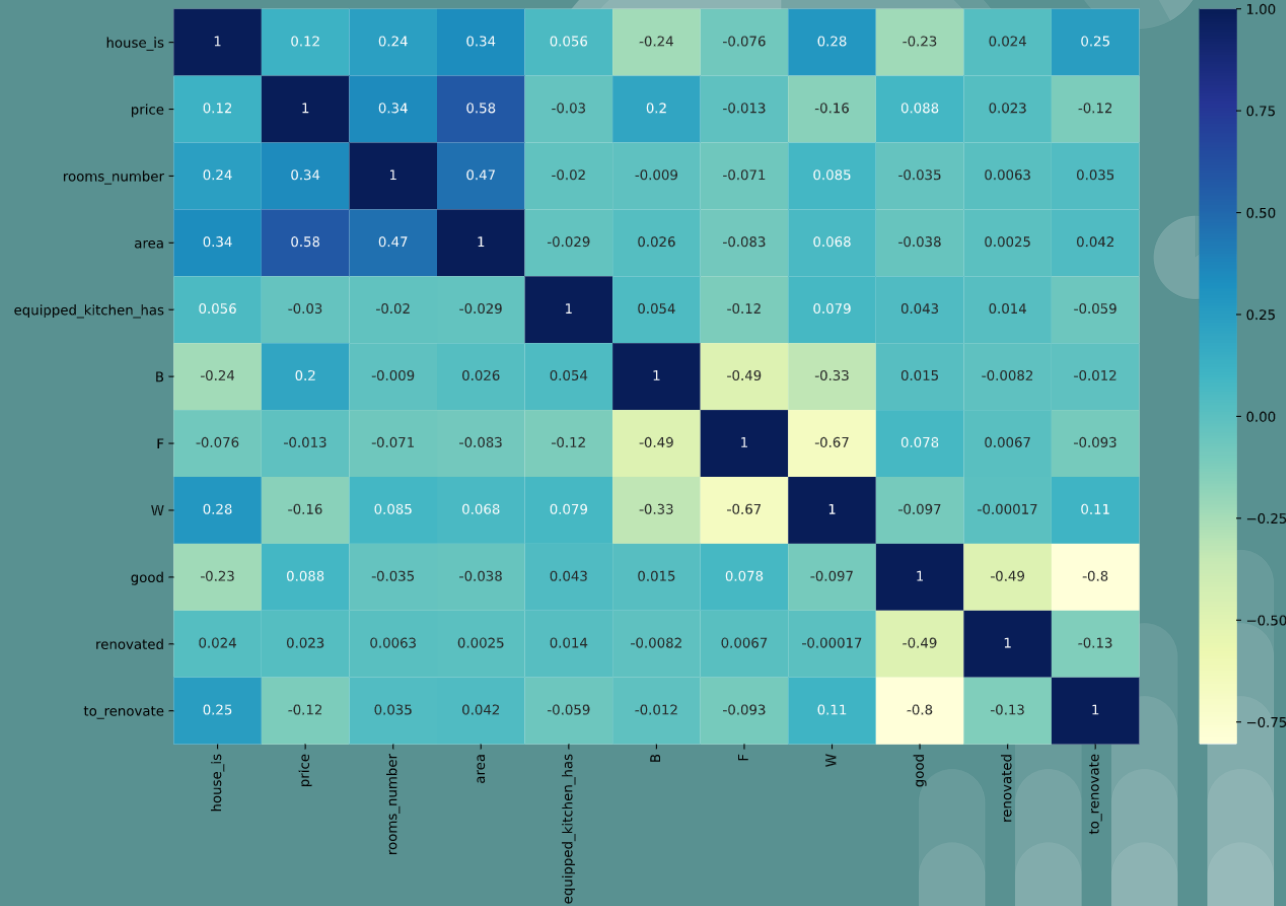
Data selected in the model

Data Set shape (11288, 10)

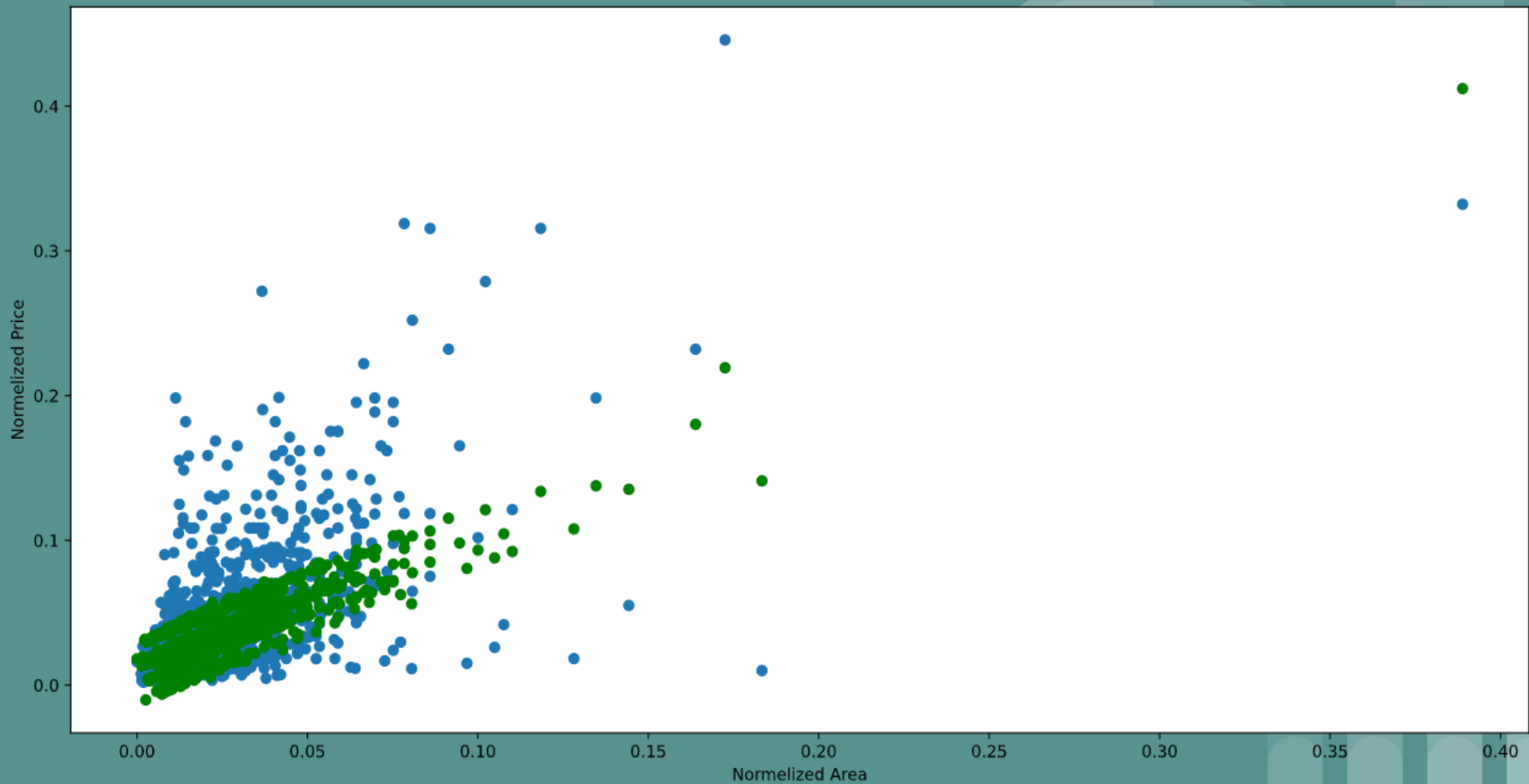
Target : Price

Features : m = 10

- House is
- Rooms numbes
- Area
- Equiped kitchen has
- B (Brussels)
- F (Flanders)
- W (Wallonia)
- Good
- Renovated
- To_renovated



Simple Linear Regression Model - Prediction Score 45 %

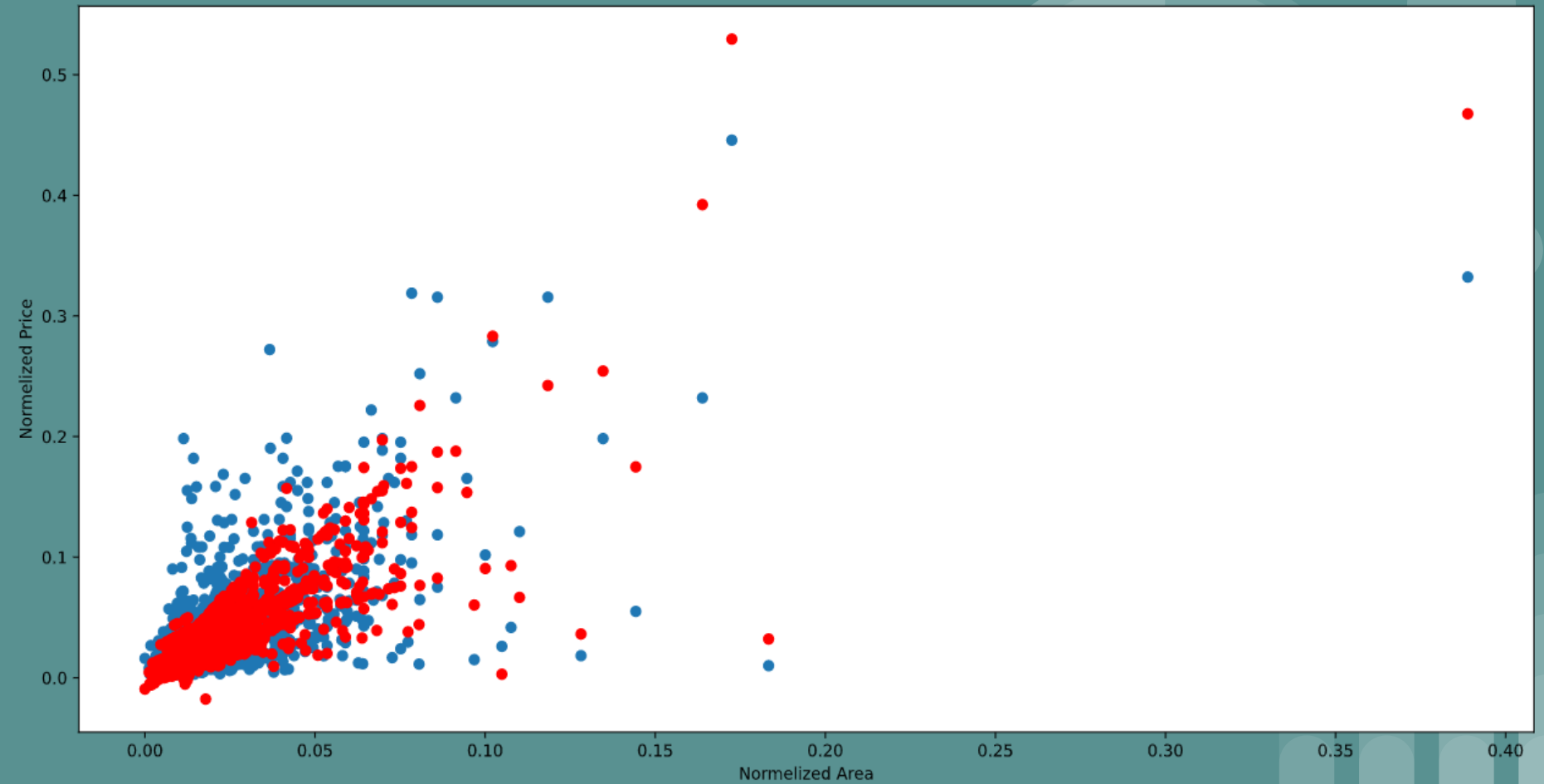


Improve the model

- Making hypotheses
- Analyse again the features
- Change model



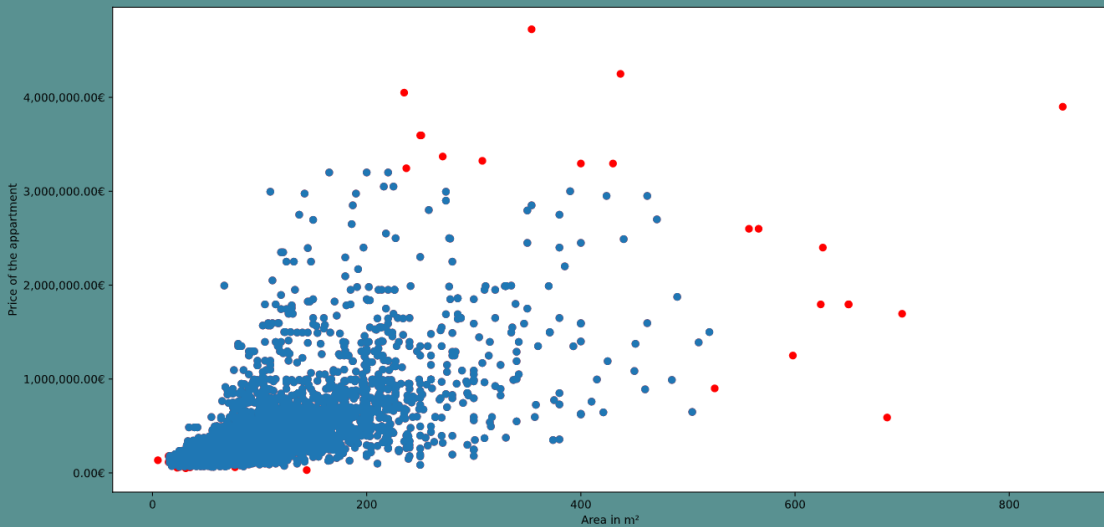
Polynomial regression (degree 3) - Prediction Score 63 %



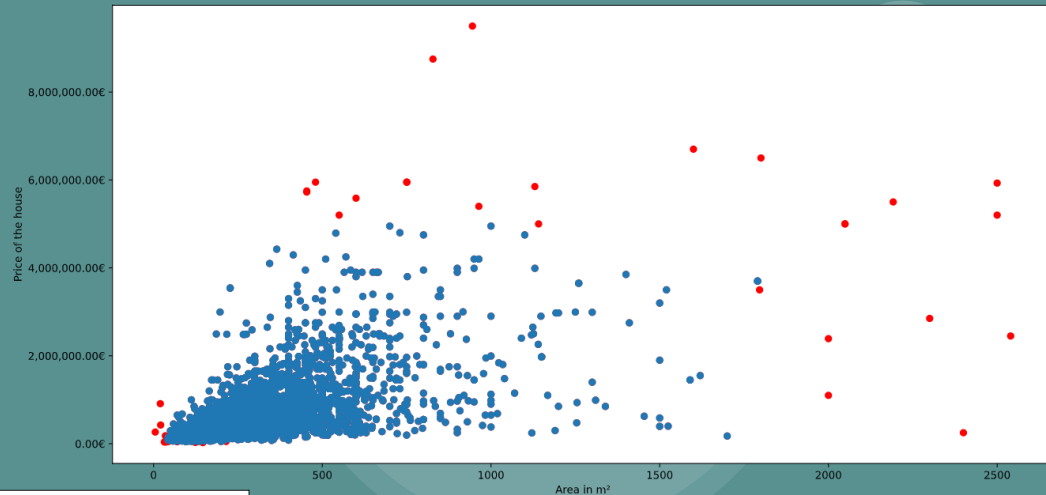
Hypothese:

- Remove outlier

Outlier apartment



Outlier house

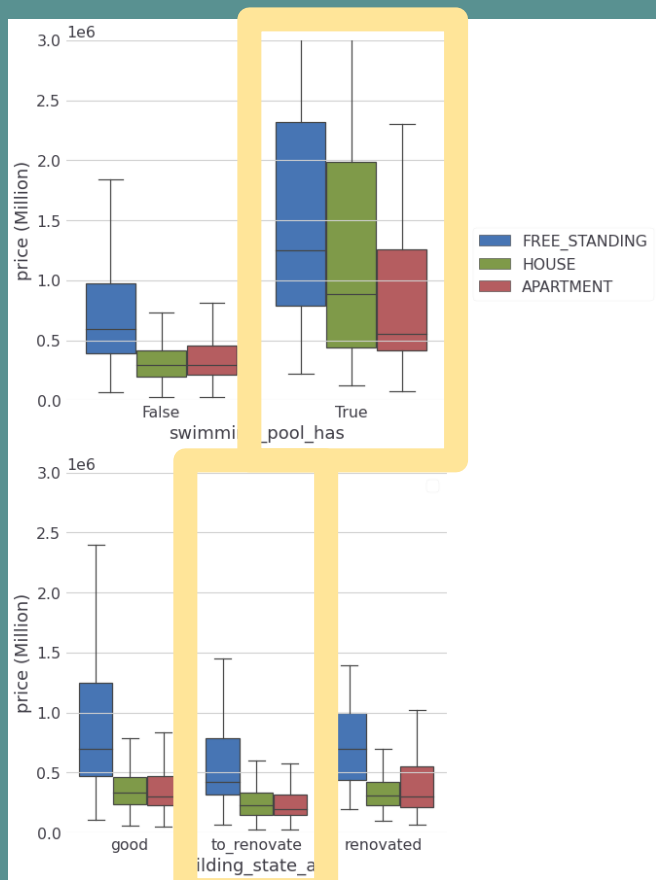


- The score loose 5 %

How to reduce model complexity?

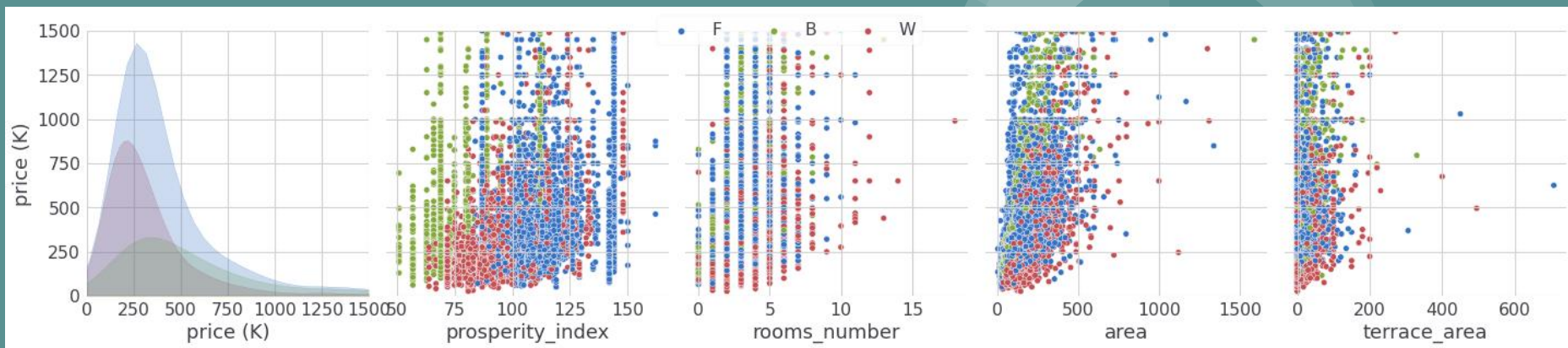


Price sensitivity to attributes



- Sensitivity to 3 logical property categories
- Swimming pool and need for renovation influence the price
- No effect found for:
 - Terrace
 - Garden
 - Equipped kitchen
 - Open fire
- A constant for Swimming pool and to_renovate

Correlations with price



Wallonia

Flanders

Brussels

price

0.25

prosperity_index

0.2

rooms_number

0.52

area

0.24

0.12

0.064

terrace_area

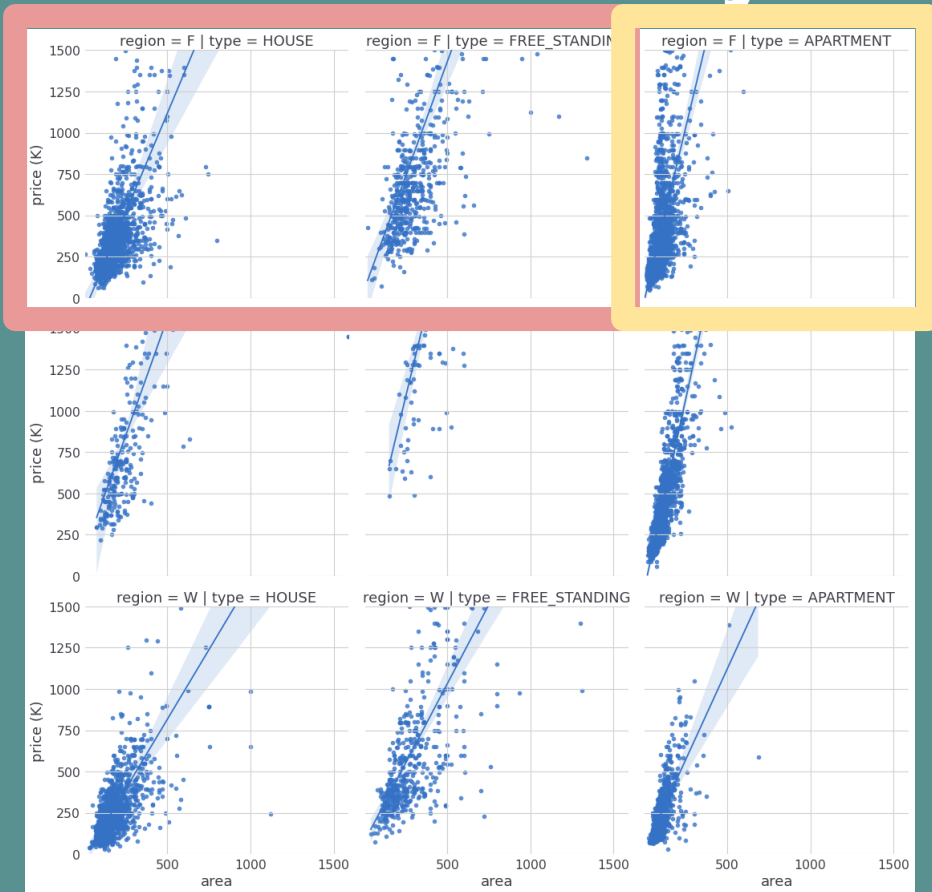
garden_area

land_surface

1.0

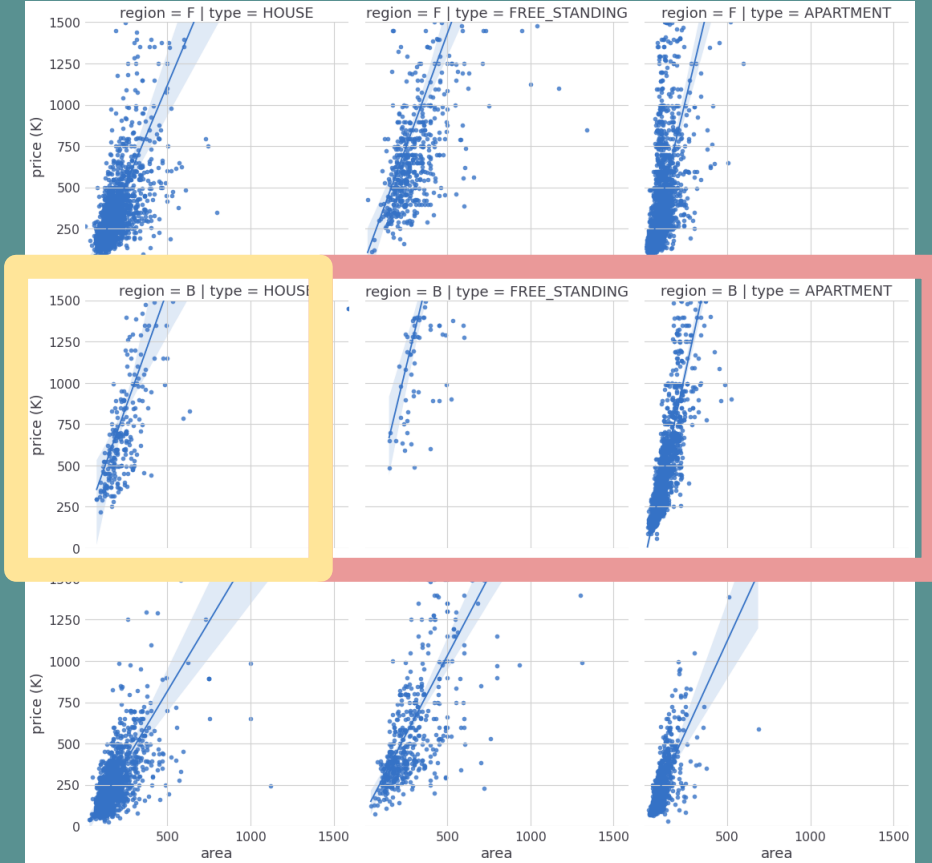
0.5

Price sensitivity to area (m²)



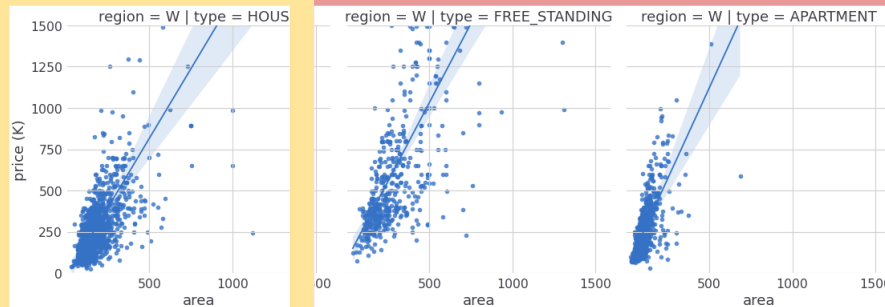
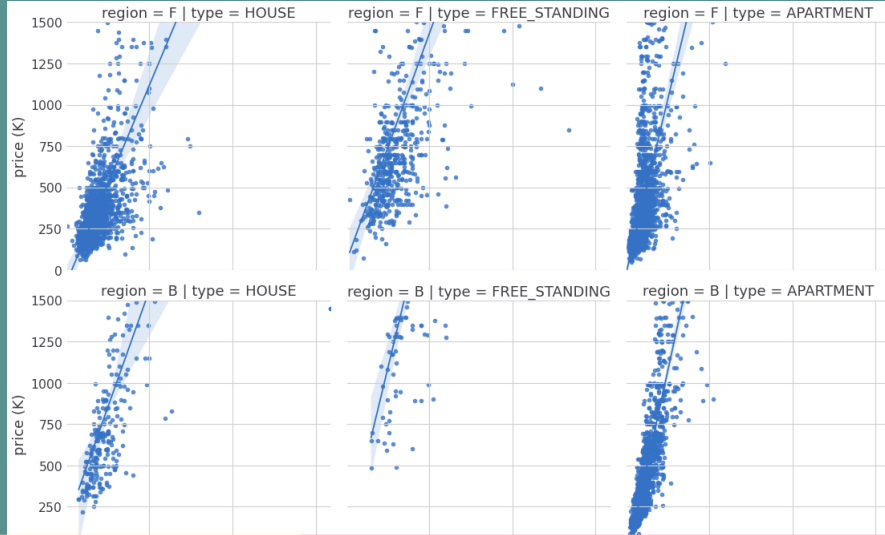
- Lowest in Wallonia
- Highest in Brussels
- Depends on property type
 - 2 factors for Flanders

Price sensitivity to area (m²)



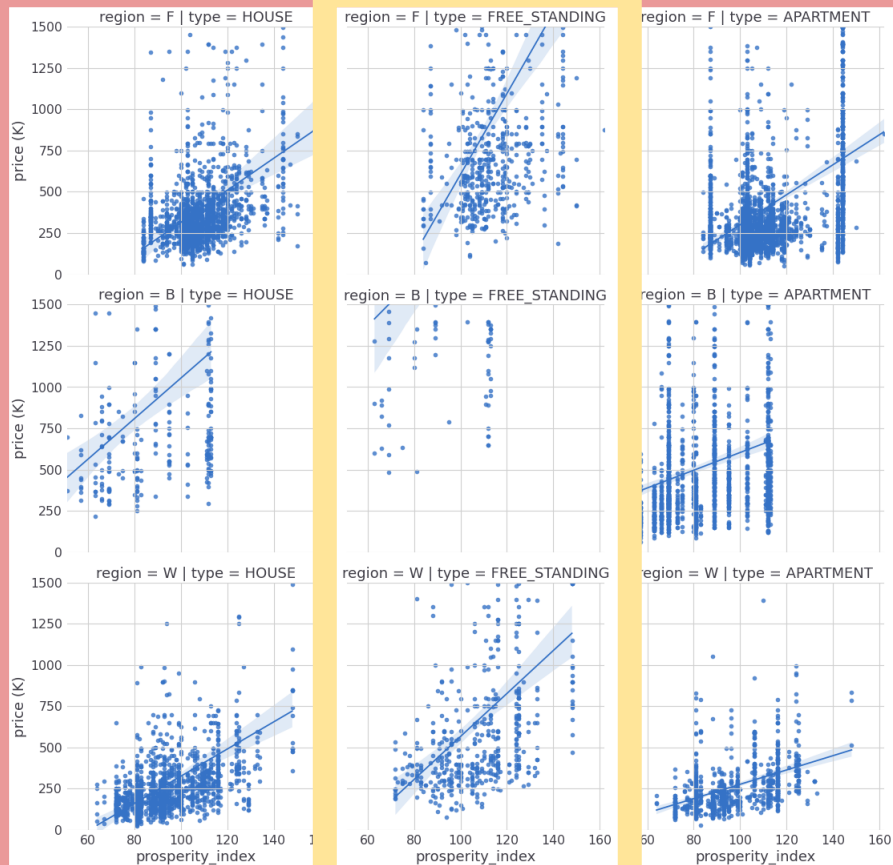
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Price sensitivity to area (m²)



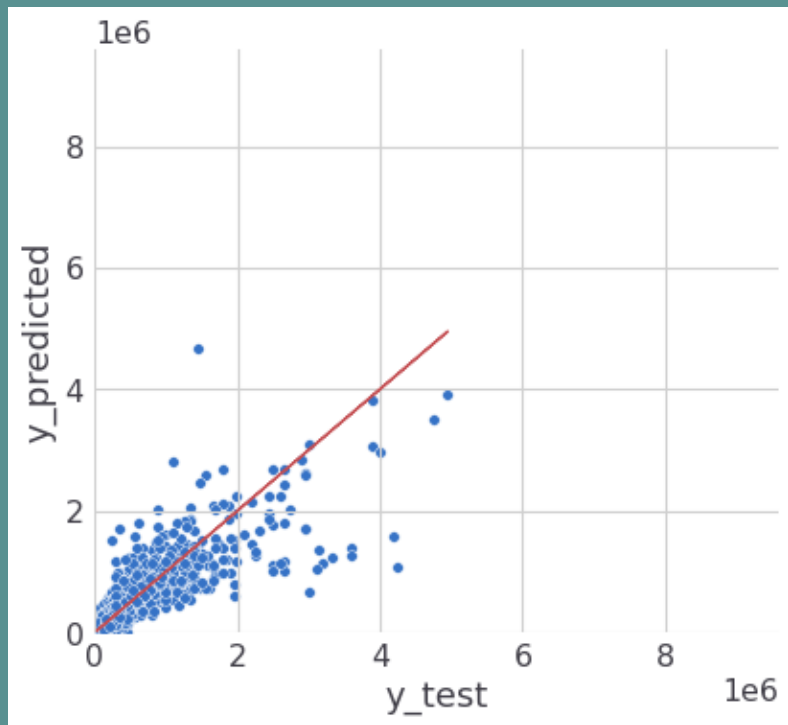
- Lowest in Wallonia
- Highest in Brussels
- Depends on property type
 - 2 factors for Flanders
 - 2 factors for Brussels
 - 2 factors for Wallonia

Price sensitivity to prosperity



- Highest for free standing houses
 - 2 factors
- Highest intercept in Brussels
 - 1 constant per region

Simplified 3rd degree Regression model



- 13 factors + INTERCEPT
 - Found coefficients are very large
- R^2 (test & train): 62%