W. BEN STUECK

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Experience

Microsoft - Applications and Services Group, Seattle, WA   August 2013 - Present
Senior Analyst Business Development and Strategy
- Structured and analyzed strategic partnerships within Bing, Skype, and Microsoft Advertising by building financial models and leading discussions across business development, engineering, finance, and legal
- Finance Deal Lead for the Bing search distribution team – managed the approval process and completed analysis for 5+ partnerships which are forecasted to generate $50M+ in FY15
- Partnered with the analytics group to ensure proper instrumentation, data collection, and performance reporting

Goldman Sachs, New York, NY   Summer 2012
Sales and Trading Summer Analyst
- Worked with trading and sales on the High Yield/Distressed Credit, Mortgages, and Equity Volatility desks
- Modeled and helped execute trades for corporate bonds, CDS, MBS/CMBS, and equity derivatives

Morgan Stanley, New York, NY   Winter 2012
Institutional Equity Sales and Trading Intern
- Rotated between the single name options, index options, exotic derivatives, and automated market making desks
- Studied theory, pricing, and trading strategy behind options and other derivative instruments

Trusted Insight, Inc., New York, NY   Summer 2011
Software Developer
- Developed an on-line alternative investments marketplace that connects institutional investors and fund managers
- Redesigned back-end implementation using Django and PostgreSQL while working alongside UX consultant

Gym-Pact, Boston, MA   February 2011 - May 2011
Lead Developer
- Led the development of Gym-Pact (now Pact), an app that allows users to fine themselves for missing a workout
- Built website using Ruby on Rails and deployed on the Heroku cloud application platform

Rockwell Collins, Duluth, GA   Summer 2010
Undergraduate Technical Intern
- Developed device drivers for satellite communication hardware using Tcl programming language

Education

Massachusetts Institute of Technology, Cambridge, MA   June 2013
Bachelor of Science degree in Electrical Engineering and Computer Science
- GPA 4.4/5.0
- Accepted into the Masters of Engineering Degree Program

Activities and Projects

MIT Web Programming Competition   Winter 2011
Finalist
- Created a video game website, built on Ruby on Rails, that allows Halo: Reach players to find online teammates
- Designed an algorithm to classify playing styles based on player statistics scraped from the Bungie.net API

Skills and Interests

- Programming Languages - Python, Java, Ruby, and Tcl
- Web Development - Rails, Django, HTML, CSS, JavaScript, jQuery, SQL, and Git
- MIT Varsity Baseball, Social Chair and Steward - Chi Phi Fraternity