

# WILLIAM MILES

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## EDUCATION

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**The Fuqua School of Business, Duke University** 2022–present

Ph.D. in Business Administration (Strategy)

Advisors: Sharique Hasan, Ashish Arora, Wesley M. Cohen

**Rice University** 2018–2022

B.A. Economics and Management, with Honors

## RESEARCH

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### Under review

1. “From Founders to Funders: Generalized Reciprocity, Embeddedness, and Entrepreneurs’ Participation in Angel Investing”, with A. Piazza

### Working papers

1. “If you only had one shot: Strategic experimentation in high-technology industries”, with A. Arora and S. Hasan

### Work in progress

1. “Blockbusters Products and the Direction of Technological Change”, with W. Cohen, M. Higgins, and Y. Shibuya
2. “Opinion Trumps Facts: Entrepreneurship and Competitive Dynamics in Political News”, with A. Chatterji, S. Hasan, and D. Shvadron

## AWARDS, FELLOWSHIPS, AND HONORS

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### Duke University

Doctoral Fellowship 2022–2027

### Rice University

The Peter Mieszkowski Prize for Honors Program Research 2022

Honors in Economics 2022

Rice Undergraduate Scholars Program 2021–2022

International Rice Grant 2018–2022

President’s Honor Roll 2020

## CASES

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William Miles, Caleb Walker, and Ronnie Chatterji. “Pasqal’s Dilemma” 2024

## TEACHING EXPERIENCE

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### Duke University

Instructor for PhD Summer Bootcamp in Statistical Programming	August 2024
Teaching Assistant for Leading Business in a Complex World (MBA)	August 2024
Teaching Assistant for Strategic Implementation (MBA)	2024–present
Teaching Assistant for Business and Common Purpose (MBA)	2024–present
Teaching Assistant for Core Strategy (MBA, MMS, and EMBA)	2023–present

### Rice University

Teaching Assistant for BUSI 343 Financial Management (undergraduate)	2022
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## INVITED PRESENTATIONS (SCHEDULED\*)

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Academy of Management Symposium: “Emergence and Growth Strategy of Entrepreneurial Firms: Evidence Based on Large-Scale Data	August 2024
Doctoral Consortium on Emerging Markets, Rice University	May 2024

## RELEVANT POSITIONS

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### Jones Graduate School of Business, Rice University

Research Assistant for Prof. Kate Odziemkowska	2022
Research Assistant for Prof. Alessandro Piazza	2020-2022

## SERVICE

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Ad hoc reviewer for <i>Organization Science</i>	2024–present
Journal analytics at <i>Organization Science</i>	2023–present
Ad hoc reviewer for <i>Management Science</i>	2023–present
Conference on Field Experiments in Strategy (CFXS) assistant organizer	2023

## PROGRAMMING AND SOFTWARE SKILLS

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Proficient: R, Python, Stata, L<sup>A</sup>T<sub>E</sub>X, Unix, Google Big Query  
Novice: Git, MongoDB, Javascript, HTML, CSS

## OTHER AWARDS

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DipABRSM Saxophone (Distinction)	2018
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