

Occidental Grand Xcaret (5 stars)  
Location Xcaret, Mexico  
Reference GRA/V/2043/15/T45VSH  
Special Offer Tactical 45VSH  
Contract Date 25 Nov '14  
Signed off by:

Currency	US Dollar
Booking Dates	01 Dec '14 to 03 Mar '15
Stay Dates	01 May '15 to 31 Oct '15
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
2. Deluxe UXX DUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
3. VHols Deluxe Club DC (Unspecified View Unsp)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
4. VHols Deluxe Club UXX DCUXX (Unspecified View Unsp)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
5. Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
6. Junior Suite UXX JUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
7. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
8. Royal Club Luxury UXX RCLUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
9. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
10. Royal Club Junior Suite UXX RCJUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0

**Room Attributes** AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
**Bed Types for Rooms** 1. Deluxe (GPFV) - King size, Twin Double; 2. Deluxe UXX (GPFV) - King size, Twin Double; 3. VHols Deluxe Club (Unsp) - King size, Twin Double; 4. VHols Deluxe Club UXX (Unsp) - King size, Twin Double; 5. Junior Suite (GPFV) - King size, Twin Double; 6. Junior Suite UXX (GPFV) - King size, Twin Double; 7. Royal Club Luxury (GPFOV) - Twin Double; 8. Royal Club Luxury UXX (GPFV) - King size, Twin Double; 9. Royal Club Junior Suite (GPFOV) - King size; 10. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double;

Rates

Dates	1. Deluxe					2. Deluxe UXX					3. VHols Deluxe Club					4. VHols Deluxe Club UXX				
	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate
Dates	5. Junior Suite					6. Junior Suite UXX					7. Royal Club Luxury					8. Royal Club Luxury UXX				
	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate
Dates	9. Royal Club Junior Suite					10. Royal Club Junior Suite UXX														
	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate										

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
1. Deluxe	Sell & Report
2. Deluxe UXX	Sell & Report
3. VHols Deluxe Club	Allocation
4. VHols Deluxe Club UXX	Allocation
5. Junior Suite	Sell & Report
6. Junior Suite UXX	Sell & Report
7. Royal Club Luxury	Sell & Report
8. Royal Club Luxury UXX	Sell & Report
9. Royal Club Junior Suite	Sell & Report
10. Royal Club Junior Suite UXX	Sell & Report

Allocations & Release Periods

Room Type	Dates		Rel.	Alloc.
All	01 May '15	06 Jul '15	5	
	07 Jul '15	31 Aug '15	5	
	01 Sep '15	31 Oct '15	5	
3. VHols Deluxe Club	01 May '15	31 Oct '15		25
4. VHols Deluxe Club UXX	01 May '15	31 Oct '15		25

**Notes** Please note that Occidental Hotels & Resorts stop sale notifications apply to any room allocations

Supplements

Grand Concierge Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Optional	01 May '15 31 Oct '15	10.00	5.00
Basis	Per Person Per Night			
Grand Romance Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Optional	01 May '15 31 Oct '15	20.00	10.00
Basis	Per Person Per Night			

Occidental Grand Xcaret (5 stars)

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Signed off by:

Xcaret, Mexico

GRA/V/2043/15/T45VSH

Tactical 45VSH

25 Nov '14

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

Min/Max Stays

Rooms	Date Range		Min	Max	Days
2. DUX	01 May '15	31 Oct '15	5	0	All
4. DCUXX	01 May '15	31 Oct '15	5	0	All
6. JUX	01 May '15	31 Oct '15	5	0	All
8. RCLUX	01 May '15	31 Oct '15	5	0	All
10. RCJUX	01 May '15	31 Oct '15	5	0	All

Packages

VIRGIN FAVOURITE BENEFITS		
Room Types	All Room Types	
Description	Virgin customers to receive: 10% discount on spa treatments; Fruit basket &bottle of Tequila on arrival; Luxury bath robe &slippers; Discounted green fees (Golf Course TBC); Daily Stocked Mini bar.	
Booking Dates	11 Feb '14 to	
Basis	Per Room Per Holiday	
Date Range	All	
01 May '15	31 Oct '15	0.00

GRAND CONCIERGE DELUXE PACKAGE

Room Types	All Room Types	
Description	Grand Concierge Upgrade Includes: Fruit Basket, Bottle of Wine, Turn Down Service, 10% Discount on Spa Treatments, Superior Room Amenities including Bath Robes.	
Booking Dates	11 Feb '14 to	
Basis	Per Room Per Holiday	
Date Range	All	
01 May '15	31 Oct '15	0.00

GRAND ROMANCE DELUXE PACKAGE

Room Types	All Room Types	
Description	Grand Romance Upgrade Includes: Bottle of Champagne, Chocolate Covered Strawberries, One Hour Massage in Room Per Couple, First Morning Breakfast in Bed, Romantic Dinner, Turn Down Service, 10% Discount on Spa Treatments, Surprise Gift and Special Amenities for Romantic Occasions.	
Booking Dates	11 Feb '14 to	
Basis	Per Room Per Holiday	
Date Range	All	
01 May '15	31 Oct '15	0.00

Packages

VIRGIN CLUB BENEFITS		
Room Types	All Room Types	
Description	Virgin Club Upgrade includes: Rooms in Virgin Block 22, Private area around swimming pool adjacent to block 22 with- (private waiter service (9am-5pm daily), Cold towels, fresh fruits &juices, upgraded sun loungers), Welcome massage treatment at the spa per adult per week, Upgraded room amenities including ETRO Toiletries, Nightly Turn Down Service, Bath Robe, slippers. Private Check in &Check out &Priority luggage delivery for Virgin Club guests.	
Booking Dates	11 Feb '14 to	
Basis	Per Room Per Week	
Date Range	All	
01 May '15	31 Oct '15	0.00

Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

Payment Date	Amount Due
14 Days After Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

Addresses

Main
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Addresses

Accounts	
Address	Overseas World Marketing V.V Parque Industrial Itabo Av. Lope de Vega No. 19 Santo Domingo Dominican Republic
Telephone	809 473 5500
Email	overseasworldmarketing@do.occidentalhotels.com
Contact	Rodolfo Limardo
Position	Credit & Collections Supervisor
Telephone	809 473 5500
Fax	809 487 5994
Email	paymentdetails@do.occidentalhotels.com

Contracting

Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 45 99 00
Fax	01245 462 978
Website	www.occidental-hoteles.com
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 45 99 00
Fax	01245 462 978
Email	greg@resort-marketing.co.uk
Mobile	07739351220

Hotel

Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico
Telephone	984 87 15400
Fax	984 87 15406
Contact	David Ocete
Position	General Manager
Telephone	984 87 15400
Fax	984 87 15406
Email	DOCETE@mx.occidentalhotels.com

## Occidental Grand Xcaret (5 stars)

**Location** Xcaret, Mexico  
**Reference** GRA/V/2043/15/T45VSH  
**Special Offer** Tactical 45VSH  
**Contract Date** 25 Nov '14  
**Signed off by:**

### Addresses

Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 459900
Fax	01245 459901
Email	res@resort-marketing.co.uk
Contact	Reservations Team
Telephone	01245 459900
Email	res@resort-marketing.co.uk

### Contract Agreement

Signed on behalf of the hotel:	
Signed:	.....
Name:	.....
Position:	.....
Date:	.....

### Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

TACTICAL 45VSH GRAND XCARET

All terms and conditions apply as per main contract including all cancellation policies.

Please note these rates will replace those ones previously given.  
This special offer is offered on strict proviso that rates are marketed as a special offer.

Please state Tactical number T45VSH when reporting bookings.  
All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

Tactical contracts are valid for new bookings only. Amendment to existing reservations is not permitted using a tactical rate contract / different tactical rate contract. It is explicitly prohibited for an existing reservation to be cancelled and subsequently rebooked on a tactical contract; should this occur, the original booking rate will apply.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*