

Occidental Grand Xcaret (5 stars)

Location Xcaret, Mexico  
Reference GRA/HOLPL/12/T95T  
Special Offer Tactical 95 - THP  
Contract Date 31 Oct '12  
Signed off by:

|                      |                          |
|----------------------|--------------------------|
| Currency             | US Dollar                |
| Booking Dates        | 12 Nov '12 to 27 Nov '12 |
| Stay Dates           | 12 Nov '12 to 30 Jun '13 |
| Price On Arrival     | No                       |
| Maximum Rooms        | 9                        |
| Completed Stays Only | Yes                      |
| Deposit              | \$0                      |

| Room Types  | Meal Basis    | Extra Bed Type | Attributes |    |    | Occupancy |     |     | Adults |     | Max      | Allow   | Child Ages |       | Teen Ages |    |
|---|---------------|----------------|------------|----|----|-----------|-----|-----|--------|-----|----------|---------|------------|-------|-----------|----|
|   |               |                | AR         | DF | SR | Min       | Std | Max | Min    | Max | Children | Infants | From       | To    | From      | To |
| 1. Deluxe dlxe (Garden/Pool/Forest View GPFV)                         | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 2. Junior Suite Jsui (Garden/Pool/Forest View GPFV)                   | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 3. Grand Concierge Deluxe GCD (Garden/Pool/Forest View GPFV)          | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 4. Grand Romance Deluxe GRD (Garden/Pool/Forest/Ocean view GPFOV)     | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 5. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)        | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 6. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV) | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
Bed Types for Rooms 1. Deluxe (GPFV) - King size, Twin Double; 2. Junior Suite (GPFV) - King size, Twin Double; 3. Grand Concierge Deluxe (GPFV) - King size, Twin Double; 4. Grand Romance Deluxe (GPFOV) - King size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Junior Suite (GPFOV) - King size;

Rates

| Dates | 1. Deluxe |            |             |                |                | 2. Junior Suite |            |             |                |                | 3. Grand Concierge Deluxe |            |             |                |                | 4. Grand Romance Deluxe |            |             |                |                |
|-------|-----------|------------|-------------|----------------|----------------|-----------------|------------|-------------|----------------|----------------|---------------------------|------------|-------------|----------------|----------------|-------------------------|------------|-------------|----------------|----------------|
|       | Base pp   | 1 Adult pr | 3rd Ad Rate | 1st Child Rate | 2nd Child Rate | Base pp         | 1 Adult pr | 3rd Ad Rate | 1st Child Rate | 2nd Child Rate | Base pp                   | 1 Adult pr | 3rd Ad Rate | 1st Child Rate | 2nd Child Rate | Base pp                 | 1 Adult pr | 3rd Ad Rate | 1st Child Rate | 2nd Child Rate |
|       |           |            |             |                |                |                 |            |             |                |                |                           |            |             |                |                |                         |            |             |                |                |

| Dates | 5. Royal Club Luxury |            |             |                |                | 6. Royal Club Junior Suite |            |             |                |                |
|-------|----------------------|------------|-------------|----------------|----------------|----------------------------|------------|-------------|----------------|----------------|
|       | Base pp              | 1 Adult pr | 3rd Ad Rate | 1st Child Rate | 2nd Child Rate | Base pp                    | 1 Adult pr | 3rd Ad Rate | 1st Child Rate | 2nd Child Rate |

Notes SINGLE PARENT OFFER - One Adult and one child sharing the room will be charged as follows: 1 Single Adult rate plus 1 Child Rate (or 2 children as applicable) Rates may not be sold to any third parties, including internert accounts. Rates are only vaild for F.I.T package sales only. Grand Concierge rooms Concierge service, Wireless internet connection, fruit basket, bottle of wine, turn down service, 10% discount spa treatment, superior room amenities including a bath robe. Grand Romance Rooms Bottle of champagne, chocolate covered strawberries, one hour massage in room per couple, first morning breakfast in bed, romantic dinner, turn down service, 10% discount on spa treatments, surprise gift and special amenities for romantic occassions. Royal Club Luxury: Elegantly appointed room with concierge service, room service, hydro-massage styled bath, DVD Player, coffee maker and other exclusive amenities.

Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

|           |                |
|-----------|----------------|
| Room Type | Contract Basis |
| All       | Sell & Report  |

Allocations & Release Periods

| Room Type | Dates      |            | Rel. |
|-----------|------------|------------|------|
| All       | 01 Nov '12 | 30 Nov '12 | 5    |
|           | 01 Dec '12 | 20 Dec '12 | 10   |

Supplements

|                           |                           |
|---------------------------|---------------------------|
| Christmas Eve Gala Dinner |                           |
| Room Types                | All                       |
| Type                      | Mandatory                 |
| Basis                     | Per Person Per Supplement |
| New Years Eve Gala Dinner |                           |
| Room Types                | All                       |
| Type                      | Mandatory                 |
| Basis                     | Per Person Per Supplement |

Facilities

| Rooms | Facilities  |
|-------|---|
| All   | 110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV. |

Free Offers

| Free Offer Type (Applies to all Room Types) |  |
|---|--|
| Honeymoon                                   | 10% massage discount voucher<br>Breakfast in bed once per stay<br>Flower arrangement in room<br>Room upgrade subject to availability<br>Special announcement during show<br>Special Check In |

Payment Terms

| Payee Details  |  |
|----------------|--|
| Payee Name     | OWM Overseas World Marketing               |
| Bank Name      | Citibank, FSB                              |
| Bank Address   | 8750 Doral Blvd<br>Miami<br>Florida<br>USA |
| Account Name   | OWM OVERSEAS WORLD MARKETING, LTD          |
| Account Number | 3200301722                                 |
| Swift Code     | CITIUS33                                   |
| IBAN           | 266086554                                  |
| Charge Paid By | Split                                      |

| Payment Date           | Amount Due |
|------------------------|------------|
| 21 Days Before Arrival | 100.00%    |

Cancellation Policy

| Date Cancelled           | Cancellation Charge |
|--------------------------|---------------------|
| Within 3 days of arrival | 1 nights            |

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**Location** Xcaret, Mexico  
**Reference** GRA/HOLPL/12/T95T  
**Special Offer** Tactical 95 - THP  
**Contract Date** 31 Oct '12  
**Signed off by:**

### Addresses

| Main      |   |
|-----------|---|
| Accounts  |   |
| Address   | Overseas World Marketing<br>V.V Parque Industrial Itabo<br>Av. Lope de Vega No. 19<br>Santo Domingo<br>Dominican Republic<br>809 473 5500<br>overseasworldmarketing@do.occidentalhotels.com<br>Rodolfo Limardo<br>Credit & Collections Supervisor<br>809 473 5500<br>809 487 5994<br>paymentdetails@do.occidentalhotels.com |
| Telephone |   |
| Email     |   |
| Contact   |   |
| Position  |   |
| Telephone |   |
| Fax       |   |
| Email     |   |

| Contracting |  |
|-------------|--|
| Address     | Occidental Hotels & Resorts UK Office<br>Suite C4, Baddow Park<br>Great Baddow<br>Essex<br>CM2 7SY<br>United Kingdom<br>01245 45 99 00<br>01245 462 978<br>www.occidental-hoteles.com<br>Greg Armstrong<br>Account Director<br>01245 45 99 00<br>01245 462 978<br>greg@resort-marketing.co.uk<br>07739351220 |
| Telephone   |  |
| Fax         |  |
| Website     |  |
| Contact     |  |
| Position    |  |
| Telephone   |  |
| Fax         |  |
| Email       |  |
| Mobile      |  |

| Hotel     |   |
|-----------|---|
| Address   | Ctra. Fed Puerto Juarez<br>Chetumal Km 282 No. 307 77710<br>Solidaridad<br>Quintana Roo<br>Mexico<br>984 87 15400<br>984 87 15406<br>David Ocete<br>General Manager<br>984 87 15400<br>984 87 15406<br>DOCETE@mx.occidentalhotels.com |
| Telephone |   |
| Fax       |   |
| Contact   |   |
| Position  |   |
| Telephone |   |
| Fax       |   |
| Email     |   |

### Addresses

| Reservations |   |
|--------------|---|
| Address      | Resort Marketing International Ltd.<br>Suite C4, Baddow Park<br>Great Baddow<br>Essex<br>CM2 7SY<br>United Kingdom<br>01245 459900<br>01245 459901<br>res@resort-marketing.co.uk<br>Reservations Team<br>01245 459900<br>res@resort-marketing.co.uk |
| Telephone    |   |
| Fax          |   |
| Email        |   |
| Contact      |   |
| Telephone    |   |
| Email        |   |

### Contract Agreement

| Signed on behalf of the hotel: |       |
|--------------------------------|-------|
| Signed:                        | ..... |
| Name:                          | ..... |
| Position:                      | ..... |
| Date:                          | ..... |

### Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

All terms and conditions apply as per main contract including all cancelation policies.  
Please note these rates will replace those ones previously given.  
This special offer is offered on strict proviso that rates are marketed as a special offer.  
Please state Tactical number T95T when reporting bookings.  
All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*