Location Cancun, Mexico

Reference GRA/V2043/17/VHGORM1718 **Special Offer** Annual 2017 - 2018 Contract 21 Feb '17

**Contract Date** 

Signed off by:

Currency US Dollar **Booking Dates** 21 Feb '17 to 30 Apr '19 Stay Dates 21 Feb '17 to 31 Oct '19 Price On Arrival No

Maximum Rooms 50 Completed Stays Yes

Deposit	\$0	

		Extra Bed	A	Attribu	tes	Oc	cupan	су	Adu	Its	Max	Allow	Child	Ages	Teen A	ges		
Room Types	Meal Basis	Туре	AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To	Alloc.	Rel.
Standard std (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0	4	5
2. Garden View GDV (Garden View gard)	All Inclusive		No	No	No	1	2	4	1	4	2	Yes	2.00	12.99	0	0	16	5
3. Deluxe Terrace Room DTR (Garden View	All Inclusive		No	No	No	1	2	4	1	4	2	Yes	2.00	12.99	0	0	4	5
gard)																		
4. Family Room Fam (Garden View gard)	All Inclusive		No	No	No	1	2	4	1	4	2	Yes	2.00	12.99	0	0	3	5
5. Family Suite FamSui (Garden View gard)	All Inclusive		No	No	No	1	2	5	1	5	3	Yes	2.00	12.99	0	0	3	5
6. Pool/Garden Room PGR (Pool/Garden	All Inclusive		No	No	No	1	2	3	1	3	2	Yes	2.00	12.99	0	0		5
View PGV)																		
7. Ocean Front OCT (Ocean Front OF)	All Inclusive		No	No	No	1	3	3	1	3	2	Yes	2.00	12.99	0	0		5
8. Sian Ka'an SK (Unspecified View Unsp)	All Inclusive		No	No	No	1	3	3	1	3	0	No	0	0	0	0		5

Room Attributes **Bed Types for Rooms**  AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

1. Standard (gard) - King size, Twin Double; 2. Garden View (gard) - King size, Twin Double; 3. Deluxe Terrace Room (gard) - King size, Twin Double; 4. Family Room (gard) - 2 x King Size, Single Bed, Twin Double; 5. Family Suite (gard) - 2 x King Size, Single Bed; 6. Pool/Garden Room (PGV) - King size, Twin Double; 7. Ocean Front (OF) - King size, Twin Double; 8. Sian Ka'an (Unsp) - King size, Twin Double;

### Rates

		1. Sta	ndard			2. Gard	en View				3	. Deluxe Te	errace Roo	m				4. Fami	ly Room		
			2 Adults		2 Adults	3 Adults	4 Adults	1st Child	2nd Child		2 Adults	3 Adults	4 Adults	1st Child	2nd Child		2 Adults	3 Adults	4 Adults	1st Child	2nd Child
Dates		1 Adult pr	pr	1 Adult pr	pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr	pr	Rate	Rate
04 Jan '18	14 Feb '18	127.00	164.00	134.00	178.00	257.00	336.00	0.00	0.00	139.00	188.00	272.00	356.00	0.00	0.00	144.00	198.00	287.00	376.00	0.00	0.00
15 Feb '18	06 Apr '18	143.00	196.00	150.00	210.00	305.00	400.00	0.00	0.00	155.00	220.00	320.00	420.00	0.00	0.00	160.00	230.00	335.00	440.00	0.00	0.00
07 Apr '18	09 Jul '18	113.00	136.00	120.00	150.00	215.00	280.00	0.00	0.00	125.00	160.00	230.00	300.00	0.00	0.00	130.00	170.00	245.00	320.00	0.00	0.00
10 Jul '18	24 Aug '18	124.00	157.00	131.00	171.00	247.00	322.00	0.00	0.00	136.00	181.00	262.00	342.00	0.00	0.00	141.00	191.00	277.00	362.00	0.00	0.00
25 Aug '18	21 Dec '18	108.00	126.00	115.00	140.00	200.00	260.00	0.00	0.00	120.00	150.00	215.00	280.00	0.00	0.00	125.00	160.00	230.00	300.00	0.00	0.00
22 Dec '18	03 Jan '19	155.00	220.00	162.00	234.00	341.00	448.00	0.00	0.00	167.00	244.00	356.00	468.00	0.00	0.00	172.00	254.00	371.00	488.00	0.00	0.00
04 Jan '19	14 Feb '19	127.00	164.00	134.00	178.00	257.00	336.00	0.00	0.00	139.00	188.00	272.00	356.00	0.00	0.00	144.00	198.00	287.00	376.00	0.00	0.00
15 Feb '19	30 Apr '19	143.00	196.00	150.00	210.00	305.00	400.00	0.00	0.00	155.00	220.00	320.00	420.00	0.00	0.00	160.00	230.00	335.00	440.00	0.00	0.00
01 May '19	09 Jul '19	113.00	136.00	120.00	150.00	215.00	280.00	0.00	0.00	125.00	160.00	230.00	300.00	0.00	0.00	130.00	170.00	245.00	320.00	0.00	0.00
10 Jul '19	24 Aug '19	124.00	157.00	131.00	171.00	247.00	322.00	0.00	0.00	136.00	181.00	262.00	342.00	0.00	0.00	141.00	191.00	277.00	362.00	0.00	0.00
25 Aug '19	31 Oct '19	108.00	126.00	115.00	140.00	200.00	260.00	0.00	0.00	120.00	150.00	215.00	280.00	0.00	0.00	125.00	160.00	230.00	300.00	0.00	0.00

					5. Fami	ily Suite					6. Po	ol/Garden l	Room			7.	Ocean Fro	ont		8.	Sian Ka'a	ın
			2 Adults	3 Adults	4 Adults	5 Adults	1st Child	2nd Child	3rd Child		2 Adults	3 Adults	1st Child	2nd Child		2 Adults	3 Adults	1st Child	2nd Child		2 Adults	3 Adults
Dates		1 Adult pr	pr	pr	pr	pr	Rate	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr
04 Jan '18	14 Feb '18	169.00	248.00	362.00	476.00	590.00	0.00	0.00	21.00	149.00	208.00	302.00	0.00	0.00	157.00	224.00	326.00	0.00	0.00	184.00	277.00	406.00
15 Feb '18	06 Apr '18	185.00	280.00	410.00	540.00	670.00	0.00	0.00	21.00	165.00	240.00	350.00	0.00	0.00	173.00	256.00	374.00	0.00	0.00	200.00	309.00	454.00
07 Apr '18	09 Jul '18	155.00	220.00	320.00	420.00	520.00	0.00	0.00	21.00	135.00	180.00	260.00	0.00	0.00	143.00	196.00	284.00	0.00	0.00	170.00	249.00	364.00
10 Jul '18	24 Aug '18	166.00	241.00	352.00	462.00	573.00	0.00	0.00	21.00	146.00	201.00	292.00	0.00	0.00	154.00	217.00	316.00	0.00	0.00	180.00	270.00	395.00
25 Aug '18	21 Dec '18	150.00	210.00	305.00	400.00	495.00	0.00	0.00	21.00	130.00	170.00	245.00	0.00	0.00	138.00	186.00	269.00	0.00	0.00	165.00	239.00	349.00
22 Dec '18	03 Jan '19	197.00	304.00	446.00	588.00	730.00	0.00	0.00	21.00	177.00	264.00	386.00	0.00	0.00	185.00	280.00	410.00	0.00	0.00	212.00	333.00	490.00
04 Jan '19	14 Feb '19	169.00	248.00	362.00	476.00	590.00	0.00	0.00	21.00	149.00	208.00	302.00	0.00	0.00	157.00	224.00	326.00	0.00	0.00	184.00	277.00	406.00
15 Feb '19	30 Apr '19	185.00	280.00	410.00	540.00	670.00	0.00	0.00	21.00	165.00	240.00	350.00	0.00	0.00	173.00	256.00	374.00	0.00	0.00	200.00	309.00	454.00
01 May '19	09 Jul '19	155.00	220.00	320.00	420.00	520.00	0.00	0.00	21.00	135.00	180.00	260.00	0.00	0.00	143.00	196.00	284.00	0.00	0.00	170.00	249.00	364.00
10 Jul '19	24 Aug '19	166.00	241.00	352.00	462.00	573.00	0.00	0.00	21.00	146.00	201.00	292.00	0.00	0.00	154.00	217.00	316.00	0.00	0.00	180.00	270.00	395.00
25 Aug '19	31 Oct '19	150.00	210.00	305.00	400.00	495.00	0.00	0.00	21.00	130.00	170.00	245.00	0.00	0.00	138.00	186.00	269.00	0.00	0.00	165.00	239.00	349.00

<sup>1</sup> Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 4 Adults pr=Four Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate=Second Child Rate per night, 2nd Child Rate=Second Chil night, 5 Adults pr=Five Adults per room per night, 3rd Child Rate=Third Child Rate per night

Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract

21 Feb '17

#### **Contract Basis**

Room Type	Contract Basis
1. Standard	Allocation
2. Garden View	Allocation
3. Deluxe Terrace Room	Allocation
4. Family Room	Allocation
5. Family Suite	Allocation
6. Pool/Garden Room	Sell & Report
7. Ocean Front	Sell & Report
8. Sian Ka'an	Sell & Report

#### **Close Outs**

Rooms	Date Range		Туре
8. SK	29 Sep '17 31 Oct '	19	All
All	28 Dec '17 04 Jan '	18	All
	25 Feb '18 26 Feb '	'18	All

#### Taxes

IAH (included in ro	om rates)			
Room Types	All	<b>Date Range</b> 21 Feb '17 31 Oct '1	<b>Value</b> 9 3%	
IVA (included in roo	om rates)			
Room Types	All	<b>Date Range</b> 21 Feb '17 31 Oct '1	<b>Value</b> 9 16%	

#### **Facilities**

Rooms	Facilities
All	1 King or Twin Double Beds, Air Conditioning, Bathroom Amenities, Beach Towels, Complimentary WiFi, Ensuite Bathroom, Flat Screen LCD TV, Hairdryer, Ipod Set, Iron and Ironing Board, Mini Bar, Radio Alarm Clock, Safe in room, Telephone.

#### Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	29 Jan '18	29 Mar '18	4	0	All
	30 Mar '18	13 Apr '18	7	0	All
	14 Apr '18	21 Dec '18	4	0	All
	22 Dec '18	03 Jan '19	7	0	All
	04 Jan '19	07 Apr '19	4	0	All
	08 Apr '19	30 Apr '19	7	0	All
	01 May '19	31 Oct '19	4	0	All

### **Special Offers**

Free Children when sharir	ng with 2 Adults
Number of Free Children Room Types Booking Dates Stay Dates Passengers Combinable Notes	2 All Room Types 13 Apr '17 to 30 Apr '19 Stays between 21 Feb '17 and 31 Oct '19 only 2+ Adults only Yes Up to two children stay free when sharing with two adults. 1 adult and 1 child will therefore be charged as two adults.

Early Bird Discount %	(Discount	Percentage
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Room Types 2. Garden View, 3. Deluxe Terrace Room, 4. Family

Room, 5. Family Suite, 6. Pool/Garden Room, 7. Ocean

Front, 8. Sian Ka'an

Booking Dates 21 Feb '17 to 31 Aug '18

Stay Date Type Stay Within Combinable Yes

**Dates**01 Nov '18 31 Oct '19 10.00%

#### Early Bird Discount % (Discount Percentage)

Room Types 2. Garden View, 3. Deluxe Terrace Room, 4. Family

Room, 5. Family Suite, 6. Pool/Garden Room, 7. Ocean

Front, 8. Sian Ka'an

Booking Dates 21 Feb '17 to 28 Feb '18

Stay Date Type Stay Within

Combinable Yes

Dates Adult

01 May '18 31 Oct '18 15.00%

#### Early Bird Discount % (Discount Percentage)

Room Types 2. Garden View, 3. Deluxe Terrace Room, 4. Family

Room, 5. Family Suite, 6. Pool/Garden Room, 7. Ocean

Front, 8. Sian Ka'an

Booking Dates 21 Feb '17 to 07 Feb '18 Stay Date Type Stay Within

Stay Date Type Stay Willin

Combinable Yes

Dates Adult 01 Nov '17 06 Apr '18 10.00% 07 Apr '18 30 Apr '18 15.00%

#### VHOT - LONG STAY OFFER (Discount Value)

Room Types 2. Garden View, 3. Deluxe Terrace Room, 4. Family

Room, 5. Family Suite, 6. Pool/Garden Room, 7. Ocean

Front, 8. Sian Ka'an

Booking Dates 14 Dec '17 to 07 Feb '18 Stay Date Type Stay Within

Passengers 1-3 Adults only
Holiday Length 14+ Nights Stays only
Discount Basis Per Room Per Night

Combinable Yes

Dates

21 Feb '17 31 Oct '19 10.00

#### **Packages**

FREE WIFI AND SAFETY DEPOSIT BOX
Room Types All Room Types

Description Complimentary wifi access and complimentary safety

deposit box access in room

Booking Dates 21 Feb '17 to 30 Apr '19
Basis Per Room Per Holiday

**Date Range** All 21 Feb '17 31 Oct '19 0.00

Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract 21 Feb '17

## **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity

Room Types All Room Types

Description

UP TO 50 GUESTS ADDITIONAL PERSON \$53 USD NO HOTEL GUEST \$68 USD Inclusions: • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding dav.\* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 quests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 quests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Turndown service. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

Booking Dates Basis

**Date Range** All 21 Feb '17 31 Oct '19 5590.00

21 Feb '17 to 20 Dec '17 Per Room Per Holiday **Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Love

Room Types Description All Room Types

UP TO 40 GUESTS ADDITIONAL PERSON \$39 USD NO HOTEL GUEST \$45 USD • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. . Late Check-out at 4 pm.\* • Turndown service. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk 21 Feb '17 to 20 Dec '17 Per Room Per Holiday

Booking Dates Basis

**Date Range** 21 Feb '17 31 Oct '19 **AII** 2160.00

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Mayan

Room Types
Description

All Room Types

UP TO 50 GUESTS ADDITIONAL PERSON \$33 USD NO HOTEL GUEST \$45 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in wedding couple's room. • Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple 's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk 21 Feb '17 to 20 Dec '17

Booking Dates

Basis

Date Range
21 Feb '17 31 Oct '19

**AII** 1350.00

Per Room Per Holiday

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Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract 21 Feb '17

#### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember

Room Types All Room Types

Description PACKAGE AVAILABLE COMPLIMENTARY WHEN 65

apply. Request full T&C's from

res@resort-marketing.co.uk

21 Feb '17 to 20 Dec '17

Per Room Per Holiday

ROOM NIGHTS BOOKED - Email res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$30 USD NO HOTEL GUEST \$45 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at 4 pm.\* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - maximum 4 bottles. • Dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may

Booking Dates Basis

 Date Range
 All

 21 Feb '17
 31 Oct '19
 1080.00

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony

Room Types All Room Types

Description UP TO 6 GUESTS ADDITIONAL PERSON \$25 USD

NO HOTEL GUEST \$35 USD (MAXIMUM 15 GUESTS) • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple\*. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in couple's room. • Professional services by a Wedding planner. • Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Wedding dinner in specialty restaurant and drinks for 2 hours (Set menu starting at 10 people). • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request

full T&C's from res@resort-marketing.co.uk
Booking Dates 21 Feb '17 to 20 Dec '17

Basis Per Room Per Holiday

**Date Range**21 Feb '17 31 Oct '19 720.00

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi

Room Types Description All Room Types UP TO 50 GUESTS, ADDITIONAL PERSON \$95 USD NON-HOTEL GUEST \$145 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding—at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonnière for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). • Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. Reduced package available at USD\$10,000USD includes only Ceremony & Reception, available on request. • These packages are also available for renewal of vows at the same costs \* Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from res@resort-marketing.co.uk

Booking Dates Basis

**Date Range** 21 Feb '17 31 Oct '19 **AII** 14000.0

21 Feb '17 to 20 Dec '17

Per Room Per Holiday

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Location Reference Special Offer **Contract Date** Signed off by: Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract 21 Feb '17

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity '18

Room Types Description

All Room Types

UP TO 50 GUESTS ADDITIONAL PERSON \$55 USD NO HOTEL GUEST \$70 USD Inclusions: • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding dav.\* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 quests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 quests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Turndown service. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

Booking Dates

Date Range All 21 Feb '17 31 Oct '19 5750.00

21 Dec '17 to 30 Apr '19 Per Room Per Holiday

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Love '18

Room Types Description

All Room Types

UP TO 40 GUESTS ADDITIONAL PERSON \$40 USD NO HOTEL GUEST \$46 USD • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. . Late Check-out at 4 pm.\* • Turndown service. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

Booking Dates Basis

Date Range 21 Feb '17 31 Oct '19

2225.00

21 Dec '17 to 30 Apr '19 Per Room Per Holiday

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Mayan '18

Room Types Description

All Room Types

UP TO 50 GUESTS ADDITIONAL PERSON \$34 USD NO HOTEL GUEST \$46 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in wedding couple's room. • Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple 's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk 21 Dec '17 to 30 Apr '19

**Booking Dates** Basis

Date Range 21 Feb '17 31 Oct '19

ΑII 1390.00

Per Room Per Holiday

Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract 21 Feb '17

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember '18

Room Types All Room Types

Description PACKAGE AVAILABLE COMPLIMENTARY WHEN 65

ROOM NIGHTS BOOKED - Email

res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$31 USD NO HOTEL GUEST \$46 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at

Concierge. • Vir amenities in room. • Late creek-out at 4 pm.\* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutdonniere (tropical local flowers). • Sound

equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – maximum 4 bottles. • Dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in

couple's room. • Romantic decoration in couple's room.
• "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • These packages are also available for renewal of vows at the

same costs \* Subject to availability. Restrictions may apply. Request full T&C's from

res@resort-marketing.co.uk
Booking Dates 21 Dec '17 to 30 Apr '19
Basis Per Room Per Holiday

**Date Range** 21 Feb '17 31 Oct '19 1115.00

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony '18

Room Types All Room Types

Description UP TO 6 GUESTS ADDITIONAL PERSON \$26 USD NO HOTEL GUEST \$36 USD (MAXIMUM 15 GUESTS)

VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple. • Room upgrade for wedding couple\*. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in couple's room. • Professional services by a Wedding planner. • Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Wedding dinner in specialty restaurant and drinks for 2 hours (Set menu starting at 10 people). • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request

full T&C's from res@resort-marketing.co.uk

Booking Dates 21 Dec '17 to 30 Apr '19
Basis Per Room Per Holiday

**Date Range**21 Feb '17 31 Oct '19 740.00

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi 18

Room Types All Room Types

Description

UP TO 50 GUESTS. ADDITIONAL PERSON \$98 USD NON-HOTEL GUEST \$150 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding—at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonnière for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). . Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. • These packages are also available for renewal of vows at the same costs Reduced package available at \$10,300USD includes only Ceremony & Reception, available on request. \* Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from res@resort-marketing.co.uk

Booking Dates Basis

tes 21 Dec '17 to 30 Apr '19 Per Room Per Holiday

**Date Range** All 21 Feb '17 31 Oct '19 145

14500.0 0

## **Payment Terms**

Payee Details
Payee Name Oasis Hotels & Resorts
Bank Name Bank of America

Bank Address 3595 Peachtree Industrial Boulevard

Duluth, GA 30096

Account Name Travamerica Inc
Account Number 334030246979
Swift Code BOFAUS3N
Charge Paid By Tour Operator

Payment Date Amount Due
14 Days After Arrival 100.00%

Location Reference Special Offer **Contract Date** Signed off by: Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract

21 Feb '17

Date Cancelled	Cancellation Charge
Within 7 days of arrival	2 nights
Within 0 days of arrival	100.00%
Except for the following Stay Dates:	
21 Feb '17 to 01 Apr '17	
Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%
19 Dec '17 to 04 Jan '18	
Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%
05 Jan '18 to 19 Jan '18	
Date Cancelled	Cancellation Charge
Within 21 days of arrival Within 0 days of arrival	2 nights 100.00%
20 Jan '18 to 01 Apr '18	
Date Cancelled	Cancellation Charge
Within 14 days of arrival Within 0 days of arrival	2 nights 100.00%
19 Dec '18 to 04 Jan '19	
Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%
05 Jan '19 to 19 Jan '19	
Date Cancelled	Cancellation Charge
Within 21 days of arrival	2 nights
Within 0 days of arrival	100.00%
20 Jan '19 to 31 Jan '19	
Date Cancelled	Cancellation Charge
Within 14 days of arrival Within 0 days of arrival	2 nights 100.00%

Addresses	Add	dres	ses
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Addresses	
Main	
Address  Telephone Email Website	Carr. Chetumal-Puerto Juarez, KM 251,Akumal, Quintanna Roo Riviera Maya 77780 Mexico 9982409505 robin@oasishoteles.com www.oasis-hoteles.com/

Addresses	
Accounts	
Address	Travamerica 3595 Peachtree Industrial Boulevard Duluth, GA 30096 US
Telephone Email Contact	770 6621810 cmitchell@travamerica.com Cathy Mitchell
Telephone Email	770 6621810 cmitchell@travamerica.com
Contracting	
Address	Resort Marketing International Unit C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email Contact	greg@resort-marketing.co.uk Greg Armstrong
Position	Account Director
Telephone	01245459900
Email	greg@resort-marketing.co.uk
Hotel	
Address	Grand Oasis Riviera Maya Carr. Chetumal-Puerto Juarez, KM 251, Akumal, Cancún, Q.R., 77780 Mexico
Telephone	9982409505
Email Contact	robin@oasishoteles.com Robin Perez
Position	Customer Services Manager
Telephone	9982409505
Email	robin@oasishoteles.com
Reservations	
Address	Resort Marketing International Unit C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email	res@resort-marketing.co.uk
Contact Position	Mark Larner Res & Ops Manager
Telephone	01245459900
Email	res@resort-marketing.co.uk

## **Contract Agreement**

Signed on behalf of the hotel:			
Signed:			
Name:			
Position:			
Date:			

#### **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

GRAND OASIS RIVIERA MAYA

Annual 2017 - 2018 Virgin Holidays Contract

EXCLUSIVE TERRITORY: This contract is issued subject to current close outs this contract is not to be loaded and sold until close outs for this hotel have been received and actioned.

The operator agrees that they will only market for resale rooms in the following market area, and will not advertise, promote or solicit sales outside the EUROPEAN MARKET, Any violation of this covenant shall be grounds for immediate cancellation of this agreement, the clauses and information on this contract are confidential and both contracting parts are committed to not diffuse any conditions on the contract, this contract will be rendered invalid in event of "force majeure" or circumstances beyond our control ( war, strikes, catastrophes and others) any modification of this document must be in writing and mutual agreement, all photographs and texts must be authorized by Hotels Oasis to be included in any brochure, website, etc. Hoteles Oasis will not pay brochure or marketing contribution in the event that we detect any text or photo published that has not been previously authorized. BOOKING PROCEDURES: INDIVIDUAL RESERVATIONS, the operator will report the number of rooms sold on a daily basis via email or interface, The number of rooms sold and/or guaranteed with full pre-payment at the time of cut-off will be held on a firm basis. Additional rooms requires after the cut-off date are on request basis only, and should be made through travamerica's reservation office via fax 770-453-7777 or email reservations@oasishotels.com, Rooming list must be at Travamerica's office according to applicable cut off after which no name changes shall be allowed. The Above stipulations are included to insure fairness and financial success to all concerned. However, every effort will be made on behalf of travamerica to personally assist the Operator in clearing any space required which cannot be confirmed through the normal channels. A bi weekly sales report forecasting 90 days out and full recap should be email to Atlanta office to attention Reservations Manager at (770) 453-7777 email reservation@oasishotels.com. STUDENT/ YOUTH POLICY (YEAR ROUND) Student / Youth travelers are defined as any quest 24 years of age and younger traveling without legal parent/ guardian and is applicable at ALL Oasis properties on a year round basis. As a general rule, Oasis Cancun will be the only property that will accept Student/Youth groups (not applicable to family travel) Any guests meeting above definition of student/ youth traveler are subject to the following conditions: Upon check -in, passengers will be required to pay a one-time student/youth Resort Fee in the amount of \$30.00 USD

Location Reference Special Offer Contract Date Cancun, Mexico GRA/V2043/17/VHGORM1718 Annual 2017 - 2018 Contract

Contract Date 21 Feb '17 Signed off by:

#### **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

(cash only). Policy is mandatory, per person and not refundable. Operator is obligated to inform all Students/ Youths of this charge. Credit Card issued to persons other that quest (i.e., parent, spouse, etc.) are not accepted in Mexico. Minimum age requirement for hotel check-in is 18 years of age. All rooms require one person that is at least 18 when occupied by 17 year old passenger. All Students under legal age of 18 required a notarized letter consent from parent/legal guardian providing authorization and taking responsibility for the quest. No passenger under the age of 17 years of age is allowed to occupy any room without a parent or legal guardian accompanying them. Any student group traveling with guests under the age of 18 will require chaperone (s). One chaperone is requires per 1-19 students/ youths under the age of 18. The minimum age requirement for chaperone is 25. All students will be assigned a social bracelet for ID purposes this policy is applicable year around. PLEASE NOTE the legal drinking age in Mexico is 18, Note: Student/ Youth Groups ARE not accepted at any other Oasis Resort and each individual resort reserves the right to deny check-in. CANCELATTIONS. Due to the difficulties in accurately assessing damages, Travamerica will retain as liquidated damages and not as a penalty for full cancellations or occupancy reduction TWO NIGHTS room revenue will be charged for all year; with the exception of December 19 -January 4 where the full stay room revenue will be charged when cancelled within 90 days of arrival. WITHIN 21 DAYS: January 5- January 19, WITHIN 14 DAYS: January 20 - April 20, WITHIN 7 DAYS: April 21 - December 18. No shows: all periods will be assessed at full stay Group Bookings: Groups (15+rooms) booked through FIT without Group Contract will assess the same cancellation policy as defined in the Group Addendum ( See Addendum). Refunds. All refund requests for reservations cancelled within the parameters of cancellations section of this contract should be sent to customerservice@oasishotels.com No deductions will be taken from invoices for late arrival or early departure. All refunds must be requested directly from travamerica customer service at customerservice@oasishotels.com Al claim for refunds/compensation must be filed within 90 days of completion of travel or said claim shall be deemed to have been waived and released. Upon agreement of compensation, Operator has 90 days to execute agreed compensation. Expiration of offer is final and no additional compensation will be offered. No refund or credit will be authorized or applied without written authorization from travamerica. Inc., Late Arrivals / Early departures: No deductions will be taken from invoices for late arrival, early departure or reduction in room occupancy. contracted check in time is 3pm guests arriving after midnight will be considered an arrival of the previous day and invoiced as such. Check Out is 12pm Guest may request late check out at the hotel and pay surcharge directly to the hotel (based on availability). PAYMENTS . Prepayment of 100% is required 30 days after invoice date deliverance unless travamerica has approved, in writing other specific billing arrangements. All non-prepayment agreements must establish credit with travamerica based on the following terms; All invoices are due and payable no later than 15 days after invoice date. Payments not received as contracted will be subject to a 1.5% late fee. The payment options available are: A.1 by wire transfer to: Bank of America 3596 Peachtree industrial Blvd. Duluth, GA 30096 account #334030246979.