LocationCancun, MexicoReferenceGRA/GOC/16/1ED17Special OfferAnnual 2017 Contract

Contract Date 02 Dec '16

Signed off by:

 Currency
 US Dollar

 Booking Dates
 02 Dec '16 to 14 Aug '17

 Stay Dates
 02 Dec '16 to 30 Apr '18

 Price On Arrival
 No

Maximum Rooms 1454
Completed Stays Yes
Only
Deposit \$0

		Extra Bed	Α	ttribut	es	Occ	cupand	y	Adult	ts	Max	Allow	Child A	Ages	Teen A	ges		
Room Types	Meal Basis	Type	AR	DF	SR	Min	Std I	Max	Min N	Иах	Children	Infants	From	То	From	To	Alloc.	Rel.
Standard std (Unspecified View Unsp)	All Inclusive		No	No	No	1	4	4	1	3	2	Yes	2.00	12.99	0	0		5
2. Sunset View SV (Unspecified View Unsp)	All Inclusive		No	No	No	1	4	4	1	3	2	Yes	2.00	12.99	0	0		5
3. Ocean View OCEA (Ocean View ocea)	All Inclusive		No	No	No	1	4	4	1	3	2	Yes	2.00	12.99	0	0		5

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

# Rates

	1. Standard			2. Sunset View				3. Ocean View							
		2 Adults	3 Adults	1st Child	2nd Child		2 Adults	3 Adults	1st Child	2nd Child		2 Adults	3 Adults	1st Child	2nd Child
Dates	1 Adult pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

### **Contract Basis**

Room Type	Contract Basis		
All	Sell & Report		
Taxes			
IAH (included in room rates)			

### IAH (included in room rates)

Room Types	All	Date Range 02 Dec '16	30 Apr '18	Value 3%
IVA (included in room ra	tes)			
Room Types	All	Date Range 02 Dec '16	30 Apr '18	Value 16%

# **Facilities**

Rooms	Facilities
All	1 King or Twin Double Beds, Air Conditioning, Flat Screen LCD TV, lpod Set, Iron and Ironing Board, Mini Bar.

# Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	23 Dec '16	03 Jan '17	3	0	All
	01 Apr '17	17 Apr '17	3	0	All
	15 Jul '17	24 Aug '17	3	0	All
	23 Dec '17	03 Jan '18	3	0	All
	30 Mar '18	16 Apr '18	3	0	All

Location Reference Special Offer **Contract Date** Signed off by: Cancun, Mexico GRA/GOC/16/1FD17 Annual 2017 Contract 02 Dec '16

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity

Room Types Description

All Room Types

UP TO 50 GUESTS ADDITIONAL PERSON \$53 USD NO HOTEL GUEST \$68 USD Inclusions: • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding day.\* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 quests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 quests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & Dispersion and Samp; set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. • Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Turndown service. • Romantic decoration in couple's room & amp; aromatherapy. • "U & amp; Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.\* • O Weddings surprise present. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

Booking Dates 02 Dec '16 to

Per Room Per Holiday Basis

Date Range ΑII 02 Dec '16 30 Apr '18 5590.00

# **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Love

Room Types Description

All Room Types

UP TO 40 GUESTS ADDITIONAL PERSON \$39 USD NO HOTEL GUEST \$45 USD • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & amp; set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & amp; aromatherapy. • "U & amp; Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm.\* • Turndown service. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

**Booking Dates** Basis

Per Room Per Holiday

Date Range 02 Dec '16 30 Apr '18

2160.00

02 Dec '16 to

# **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Mavan

Room Types Description

All Room Types

Per Room Per Holiday

ΑII

1350.00

UP TO 50 GUESTS ADDITIONAL PERSON \$33 USD NO HOTEL GUEST \$45 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in wedding couple's room. • Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person, • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple 's room. • Romantic decoration in couple's room. • "U &amp:Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk 02 Dec '16 to

**Booking Dates** 

Basis

Date Range 02 Dec '16 30 Apr '18

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Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico GRA/GOC/16/1ED17 Annual 2017 Contract 02 Dec '16

## **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember

Room Types All Room Types

Description PACKAGE AVAILABLE COMPLIMENTARY WHEN 65

ROOM NIGHTS BOOKED - Email res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$30 USD NO HOTEL GUEST \$45 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at 4 pm.\* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & amp; set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - maximum 4 bottles. • Dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy

of chef in couple's room. • Romantic decoration in

vows at the same costs \* Subject to availability.

couple's room. • "U &Me" dinner reservation in

specialty restaurant for the couple. • Late Check-out at 4 pm.\* • These packages are also available for renewal of

Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

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Booking Dates 02 Dec '16 to
Basis Per Room Per Holiday

 Date Range
 All

 02 Dec '16
 30 Apr '18
 1080.00

# **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony

Room Types All Room Types

Description UP TO 6 GUESTS ADDITIONAL PERSON \$25 USD NO HOTEL GUEST \$35 USD (MAXIMUM 15 GUESTS)

NO NOTEL GUEST \$35 USD (MAXIMUM 15 GUESTS)

VIP bracelet for wedding couple. • Private VIP

check-in for wedding couple. • Room upgrade for

wedding couple\*. • Welcome drink during check-in. •

Wedding Romance Concierge. • VIP amenities in

couple's room. • Professional services by a Wedding

planner. • Minister fees included. • Special wedding

location on terrace or on the beach. • Exclusive decor

with our special O Wedding arch & Decial wedding

Bridal bouquet and groom's boutonniere (tropical local

flowers). • Wedding dinner in specialty restaurant and

drinks for 2 hours (Set menu starting at 10 people). •

Bottle of domestic sparkling wine with special courtesy

of chef in couple's room. • These packages are also

available for renewal of vows at the same costs \*

Subject to availability. Restrictions may apply. Request

full T&C's from res@resort-marketing.co.uk 02 Dec '16 to

Booking Dates 02 Dec '16 to
Basis Per Room Per Holiday

**Date Range** All 02 Dec '16 30 Apr '18 720.00

# Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi

Room Types All Room Types

Description UP TO 50 (

UP TO 50 GUESTS, ADDITIONAL PERSON \$95 USD NON-HOTEL GUEST \$145 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding-at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonnière for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). . Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. Reduced package available at USD\$10,000USD includes only Ceremony &Reception, available on request. • These packages are also available for renewal of vows at the same costs \* Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from

res@resort-marketing.co.uk

Booking Dates 02 Dec '16 to

Basis Per Room Per Holiday

ΔΙΙ

Date Range

02 Dec '16 30 Apr '18 14000.0

#### **Payment Terms**

Payee Details
Payee Name Oasis Hotels & Resorts
Bank Name Bank of America

Bank Address 3595 Peachtree Industrial Boulevard

Duluth, GA 30096

Account Name Travamerica Inc
Account Number 334030246979
Swift Code BOFAUS3N
Charge Paid By Tour Operator

Payment Date Amount Due
21 Days Before Arrival 100.00%

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Location Reference Special Offer **Contract Date** Signed off by:

100.00%

Cancun, Mexico GRA/GOC/16/1ED17 Annual 2017 Contract

02 Dec '16

Date Cancelled	Cancellation Charge
Within 7 days of arrival	2 nights
Within 0 days of arrival	100.00%
Except for the following Stay Dates:	
19 Dec '16 to 04 Jan '17	
Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%
05 Jan '17 to 19 Jan '17	
Date Cancelled	Cancellation Charge
Within 21 days of arrival	2 nights
Within 0 days of arrival	100.00%
20 Jan '17 to 01 Apr '17	
Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%
19 Dec '17 to 04 Jan '18	
Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%
05 Jan '18 to 19 Jan '18	
Date Cancelled	Cancellation Charge
Within 21 days of arrival	2 nights
Within 0 days of arrival	100.00%
20 Jan '18 to 01 Apr '18	
Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights

	-1		
Α	a	a	resses

Within 0 days of arrival

Addresses		
Main		
Address	Grand Oasis Cancun Boulevard Kukulcan Km. 16.5 Lotes 45-47, Zona Hoteler Cancún, QROO, 77500 Mexico	
Telephone	9982409505	
Email	robin@oasishoteles.com	
Accounts		
Address	Travamerica 3595 Peachtree Industrial Boulevard Duluth, GA 30096 US	
Contact	Cathy Mitchell	
Position	Accounts Contact	
Telephone	770 6621810	
Email	cmitchell@travamerica.com	

# Addresses

1441.0000	
Contracting	
Address	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England 01245459900
Email	greg@resort-marketing.co.uk
Contact Position	Greg Armstrong Account Director
Telephone	01245459900
Email	greg@resort-marketing.co.uk
Hotel	
Address	Grand Oasis Cancun Boulevard Kukulcan Km. 16.5 Lotes 45-47, Zona Hoteler Cancún, Q.R., 77500 Mexico
Contact	Robin Perez
Position	Customer Service Manager
Telephone	9982409505
Email	robin@oasishoteles.com
Reservations	
Address	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email	res@resort-marketing.co.uk
Contact Position	Mark Larner
Telephone	Reservations Manager 01245459900
Email	res@resort-marketing.co.uk

Contract .	Agreement
Signed on	behalf of the hotel:
Signed:	
Name:	
Position:	
Date:	

# **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*