## Bel Jou (4 stars)

Location Reference Special Offer CASTRIES, West Indies BEL/V2043/18/BJ1820VH Annual 2018 - 2020 Contract VH

Contract Date 16 Feb '18

Signed off by:

CurrencyUS DollarBooking Dates16 Feb '18 to 15 Apr '20Stay Dates16 Feb '18 to 15 Apr '20

Price On Arrival No
Maximum Rooms 64
Completed Stays Yes
Only
Deposit \$0

		Extra Bed	A	Attribu	tes	Occ	cupan	су	Adul	ts	Max	Allow	Child A	ges	Teen A	ges		
Room Types	Meal Basis	Type	AR	DF	SR	Min	Std	Max	Min I	Max	Children	Infants	From	То	From	То	Alloc.	Rel.
1. Garden Bungalow GB (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7
2. Garden View Room GVR (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7
3. Partial Ocean View ParOV (Partial Ocean View POV)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7
4. Ocean View Room OVR (Ocean View ocea)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Bed Types for Rooms 1. Garden Bungalow (gard) - King size; 2. Garden View Room (gard) - Double; 3. Partial Ocean View (POV) - Two Doubles; 4. Ocean View Room (ocea) - Two Doubles;

Amount Due

100.00%

#### Rates

		1. Gai Bunga		2. Garde Roo		3. Par	tial Ocean	View	4. Oc	ean View I	Room
			2 Adults		2 Adults		2 Adults	3 Adults		2 Adults	3 Adults
Dates		1 Adult pr	pr	1 Adult pr	pr	1 Adult pr	pr	pr	1 Adult pr	pr	pr
16 Apr '18	20 Dec '18	108.00	180.00	121.00	202.00	134.00	224.00	289.00	152.00	254.00	319.00
21 Dec '18	04 Jan '19	174.00	290.00	187.00	312.00	200.00	334.00	399.00	218.00	364.00	429.00
05 Jan '19	15 Apr '19	155.00	258.00	168.00	280.00	181.00	302.00	367.00	199.00	332.00	397.00
16 Apr '19	20 Dec '19	111.00	185.00	125.00	208.00	139.00	231.00	296.00	157.00	262.00	327.00
21 Dec '19	04 Jan '20	179.00	299.00	193.00	321.00	206.00	344.00	409.00	225.00	375.00	440.00
05 Jan '20	15 Apr '20	160.00	266.00	173.00	288.00	187.00	311.00	376.00	205.00	342.00	407.00

<sup>1</sup> Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night

#### **Contract Basis**

Room Type	Contract Basis				
All	Sell & Report				
Taxes					
Government Tax (included	in room rates)				
Room Types A	II	<b>Date Range</b> 16 Feb '18	15 Apr '20	Value 10%	
Service Charge (included	in room rates)				
Room Types A	II	<b>Date Range</b> 16 Feb '18	15 Apr '20	Value 10%	

#### **Facilities**

Rooms	Facilities
All	Air Conditioning, Hairdryer, Iron and Ironing Board, Room Service, Safety Deposit Box, Shower, Tea and Coffee.

#### Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	16 Feb '18	20 Dec '18	3	0	All
	21 Dec '18	04 Jan '19	5	0	All
	05 Jan '19	20 Dec '19	3	0	All
	21 Dec '19	04 Jan '20	5	0	All
	05 Jan '20	15 Apr '20	3	0	All

## Discounts

Early Bird Discount % (Discount Percentage)			
Room Types Booking Dates Stay Date Type Combinable		All Room Types 16 Feb '18 to 31 Oct '18 Stay Within Yes	
Dates	Val		
15 Dec 15 Apr '18 '20	<b>ue</b> 17. 00		

### Payment Terms

Payment Date

30 Days After Arrival

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Date Cancelled	Cancellation Charge
Within 7 days of arrival	100.00%
Except for the following Stay Dates:	
16 Feb '18 to 15 Apr '18	
Date Cancelled	Cancellation Charge
Within 30 days of arrival	3 nights
16 Apr '18 to 20 Dec '18	
Date Cancelled	Cancellation Charge

## 21 Dec '18 to 15 Apr '19

Date Cancelled	Cancellation Charge
Within 30 days of arrival	3 nights

#### 16 Apr '19 to 20 Dec '19 Date Cancelled

Date Cancelled	Cancellation Charge
Within 14 days of arrival	1 nights
21 Dec '19 to 15 Apr '20	

## 21 Dec '19 to 15 Apr '20

Date Cancelled	Cancellation Charge
Within 30 days of arrival	3 nights

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Location Reference Special Offer Contract Date Signed off by: CASTRIES, West Indies BEL/V2043/18/BJ1820VH Annual 2018 - 2020 Contract VH 16 Feb '18

#### **Addresses**

Main	
Address Telephone Email	Resort Marketing International Chelmsford Essex CM2 7SY UK 01245 459900 greg@resort-marketing.co.uk
Accounts	
Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK
Telephone Contact Position Telephone	01245 459900 Sara Thorne Accounts 01245 459900
Email	sara@resort-marketing.co.uk

(	Contracting	
,	Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK
1	Telephone Contact Position Telephone Email	01245 459900 Greg Armstrong Account Director 01245 459900 greg@resort-marketing.co.uk
Ĭ	Hotel	

BEL JOU La Pensee CASTRIES PO BOX 296 ST LUCIA

# Reservations

Address

Address	Resort Marketing International	
	Suite C4 Great Baddow Park	
	Chelmsford	
	Essex	
	CM2 7SY	
	UK	
Telephone	01245 459900	
Contact	Mark Larner	
Position	Reservations Manager	
Telephone	01245 459900	
Email	res@resort-marketing.co.uk	

## **Contract Agreement**

Signed on behalf of the hotel:		
Signed:		
Name:		
Position:		
Date:		

#### **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*