# Occidental Grand Xcaret (5 stars)

Location Xcaret, Mexico GRA/BAH/12/T89B

Special Offer Tactical 89 - BA Hols Sep Campaign

Contract Date 31 Jul '12

Signed off by:

Currency	US Dollar
Booking Dates	15 Aug '12 to 31 Oct '12
Stay Dates	10 Sep '12 to 30 Apr '13
Price On Arrival	No
Maximum Rooms	9
Completed Stays	Yes
Only	
Deposit	\$0

		Extra Bed	A	Attribut	es	Осс	upanc	у	Adults	;	Max	Allow	Child	Ages	Teen A	ges
Room Types	Meal Basis	Type	AR	DF	SR	Min	Std N	Лах	Min Ma	ах	Children	Infants	From	То	From	То
Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
Grand Concierge Deluxe GCD     (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
Grand Romance Deluxe GRD     (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
5. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
6. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
7. Royal Club Master Suites RCMS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	4	2	Yes	3.00	12.99	0	0

Room Attributes
Bed Types for Rooms

AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

1. Deluxe (GPFV) - King size, Twin Double; 2. Junior Suite (GPFV) - King size, Twin Double; 3. Grand Concierge Deluxe (GPFV) - King size, Twin Double; 4. Grand Romance Deluxe (GPFOV) - King size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Junior Suite (GPFOV) - King size; 7. Royal Club Master Suites (GPFOV) - Double. Twin Double:

### Rates

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		1. Deluxe			2. Junior Suite			3. Grand Concierge Deluxe					Grand Romance Deluxe								
				3rd Ad	1st Child 2	2nd Child			3rd Ad	1st Child	2nd Child			3rd Ad	1st Child	2nd Child			3rd Ad	1st Child	2nd Child
ı	Dates	Base pp	1 Adult pr	Rate	Rate	Rate	Base pp	1 Adult pr	Rate	Rate	Rate	Base pp	1 Adult pr	Rate	Rate	Rate	Base pp	1 Adult pr	Rate	Rate	Rate
			5. Royal Club Luxury			6. Royal Club Junior Suite			7. Royal Club Master Suites												
			, , , , ,																		

SINGLE PARENT OFFER - One Adult and one child sharing the room will be charged as follows: 1 Single Adult rate plus 1 Child Rate (or 2 children as applicable) Rates may not be sold to any third parties, including internert accounts. Rates are only vaild for F.I.T package sales only. Grand Concierge rooms Concierge service, Wireless internet connection, fruit basket, bottle of wine, turn down service, 10% discount spa treatment, superior room amenties including a bath robe. Grand Romance Rooms Bottle of champagne, chocolate covered strawberries, one hour massage in room per couple, first morning breakfast in bed, romantic dinner, turn down service, 10% discount on spa treatments, surprise gift and special amenties for romantic occassions. Royal Club Luxury: Elegantly appointed room with concierge service, room service, hydro-massage styled bath, DVD Player, coffee maker and other exclusive amentities.

Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

#### Contract Basis

Contract Basis	
Room Type	Contract Basis
1. Deluxe	Sell & Report
2. Junior Suite	Sell & Report
3. Grand Concierge	Sell & Report
Deluxe	
4. Grand Romance Deluxe	Sell & Report
5. Royal Club Luxury	Sell & Report
6. Royal Club Junior Suite	Sell & Report
7. Royal Club Master	On Request
Suites	

## **Allocations & Release Periods**

Dates		Rel.
30 Aug '12	31 Aug '12	5
01 Sep '12	31 Oct '12	5
01 Nov '12	30 Nov '12	5
01 Dec '12	20 Dec '12	10
	30 Aug '12 01 Sep '12 01 Nov '12	30 Aug '12 31 Aug '12 01 Sep '12 31 Oct '12 01 Nov '12 30 Nov '12

## Supplements

Oupplement	.3		
Christmas Eve	Christmas Eve Gala Dinner		
Room Types Type Basis	All Mandatory Per Person Per Supplement		
New Years Ev	e Gala Dinner		
Room Types Type Basis	All Mandatory Per Person Per		
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## **Facilities**

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

#### Free Offers

Free Offer Type (A	pplies to all Room Types)
Honeymoon	10% massage discount voucher
	Breakfast in bed once per stay
	Flower arrangement in room
	Room upgrade subject to availabilty
	Special announcement during show
	Special Check In

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Location Reference Special Offer Xcaret, Mexico GRA/BAH/12/T89B

Tactical 89 - BA Hols Sep Campaign 31 Jul '12

Contract Date Signed off by:

Amount Due

100.00%

# **Payment Terms**

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd
	Miami
	Florida
	USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

# 21 Days Before Arrival Cancellation Policy

Payment Date

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

## Addresses

Overseas World Marketing
V.V Parque Industrial Itabo
Av. Lope de Vega No. 19
Santo Domingo
Dominican Republic
809 473 5500
overseasworldmarketing@do.occidentalhotels.com
Rodolfo Limardo
Credit & Collections Supervisor
809 473 5500
809 487 5994
paymentdetails@do.occidentalhotels.com

# Addresses

Addresses	
Contracting	
Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 45 99 00
Fax	01245 462 978
Website	www.occidental-hoteles.com
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 45 99 00
Fax	01245 462 978
Email Mobile	greg@resort-marketing.co.uk 07739351220
Hotel	
Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico
Telephone	984 87 15400
Fax	984 87 15406
Contact	David Ocete
Position	General Manager
Telephone	984 87 15400
Fax	984 87 15406
Email	DOCETE@mx.occidentalhotels.com
Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 459900
Fax	01245 459901
Email	res@resort-marketing.co.uk
Contact	Reservations Team
Telephone	01245 459900
Email	res@resort-marketing.co.uk

## **Contract Agreement**

Signed on behalf of the hotel:	
Signed:	
Name:	
Position:	
Date:	

## **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

All terms and conditions apply as per main contract including all cancelation policies.

Please note these rates will replace those ones previously given.

This special offer is offered on strict proviso that rates are marketed as a special offer.

Please state Tactical number T89B when reporting bookings.

All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*