

Blue Haven Hotel (4 stars)  
Location Scarborough, West Indies  
Reference BLU/BAH/17/BAHT59  
Special Offer Tactical 59  
Contract Date 15 Dec '17  
Signed off by:

Room Types		Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max Children	Allow Infants	Child Ages		Teen Ages	
				AR	DF	SR	Min	Std	Max	Min	Max			From	To	From	To
1. Superior Ocean View SOV (Ocean View ocea)		Room Only	Rollaway Bed	No	No	No	1	2	3	1	2	1	Yes	2.00	16.99	0	0
2. Deluxe Ocean View DOV (Ocean View ocea)		Room Only		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0
3. Junior Suite Ocean View JSOV (Ocean View ocea)		Room Only		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
Bed Types for Rooms 1. Superior Ocean View (ocea) - King size; 2. Deluxe Ocean View (ocea) - Twin Double; 3. Junior Suite Ocean View (ocea) - Twin Double;

Rates

1. Superior Ocean View		1 Adult pr	2 Adults pr	1st Child Rate
04 Jan '18	07 Apr '18	208.00	208.00	25.00
08 Apr '18	30 Nov '18	167.00	167.00	16.00

2. Deluxe Ocean View		1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate
04 Jan '18	07 Apr '18	246.00	246.00	296.00	25.00	25.00
08 Apr '18	30 Nov '18	197.00	197.00	232.00	16.00	16.00

3. Junior Suite Ocean View		1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate
04 Jan '18	07 Apr '18	315.00	315.00	365.00	25.00	25.00
08 Apr '18	30 Nov '18	247.00	247.00	282.00	16.00	16.00

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 1st Child Rate=First Child Rate per night, 3 Adults pr=Three Adults per room per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Allocations & Release Periods

Room Type	Dates		Rel.
All	21 Sep '17	21 Dec '17	2
	22 Dec '17	03 Jan '18	7
	04 Jan '18	30 Nov '18	2

Taxes

Tax and Service (included in room rates)			
Room Types	All	Date Range	Value
		16 Dec '17	30 Nov '18 24%

Supplements

All Inclusive Supplement					
Room Types	All	Date Range	Adult	Ch.	
Type	Meal Basis	21 Sep '17 15 Dec '17	71.00	36.00	
	Upgrade	16 Dec '17 09 Apr '18	95.00	48.00	
Meal Basis	All Inclusive	10 Apr '18 30 Nov '18	71.00	36.00	
Basis	Per Person Per Night				

Half Board Supplement					
Room Types	All	Date Range	Adult	Ch.	
Type	Meal Basis	21 Sep '17 15 Dec '17	36.00	17.00	
	Upgrade	16 Dec '17 09 Apr '18	48.00	23.00	
Meal Basis	Half Board	10 Apr '18 30 Nov '18	36.00	17.00	
Basis	Per Person Per Night				

Supplements

Full Board Supplement					
Room Types	All	Date Range	Adult	Ch.	
Type	Meal Basis	21 Sep '17 15 Dec '17	53.00	26.00	
	Upgrade	16 Dec '17 09 Apr '18	70.00	35.00	
Meal Basis	Full Board	10 Apr '18 30 Nov '18	53.00	26.00	
Basis	Per Person Per Night				

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Ceiling Fan, Ensuite Bathroom, Hairdryer, Mini Bar, Safe in room, Shower, Telephone in Room, TV.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	21 Sep '17 30 Nov '18	3	0	All

Special Offers

25% Discount - Book by 31 Jan 17 (Discount Percentage)					
Room Types	All Room Types				
Booking Dates	16 Dec '17 to 31 Jan '18				
Stay Date Type	Stay Within				
Combinable	Yes				
Dates	Adult				
05 Jan '18	30 Nov '18	25.00%			

Free Breakfast Offer (Value Added)	
Room Types	All Room Types
Booking Dates	16 Dec '17 to 31 Jan '18
Stay Dates	Arrivals between 16 Dec '17 and 30 Nov '18 only
Value Added Description	Free Full Breakfast
Combinable	Yes

Packages

WEDDING PACKAGE		
Room Types	All Room Types	
Description	Wedding cake (one layer), 1 bottle of champagne, bridal bouquet of tropical flowers, two witnesses if required, registrar and ministers fees, marriage license, certificate and ceremony , half hour massge for wedding couple. Wedding ceremonies are usually conducted either in the tropical gardens or another picturesque area of the hotel with views of the sea.	
Booking Dates	16 Dec '17 to 31 Jan '18	
Holiday Length	3+ Nights Stays only	
Basis	Per Room Per Holiday	
Date Range	All	
16 Dec '17	30 Nov '18	500.00

FREE WEDDING PACKAGE		
Room Types	All Room Types	
Description	Free basic wedding package for couples staying 14 nights or more in a deluxe room or above.	
Booking Dates	16 Dec '17 to 31 Jan '18	
Holiday Length	14+ Nights Stays only	
Basis	Per Room Per Holiday	
Date Range	All	
16 Dec '17	30 Nov '18	0.00

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**Contract Date** 15 Dec '17  
**Signed off by:**

### Packages

Dive Package - 6 Dives		
Room Types	All Room Types	
Description	Package of 6 dives with PADI Instructor. Prices are in USD, inclusive of taxes (rates have been discounted 20% from Rack). Dives include tanks and weights, equipment rental is additional.	
Booking Dates	16 Dec '17 to 31 Jan '18	
Holiday Length	3+ Nights Stays only	
Basis	Per Person Per Holiday	
<b>Date Range</b>	<b>All</b>	
16 Dec '17	30 Nov '18	182.00

Dive Package - 12 Dives		
Room Types	All Room Types	
Description	Dive Package - 12 dives with PADI certified Instructor. Prices are in USD, inclusive of taxes (rates have been discounted 20% from Rack). Dives include tanks and weights, equipment rental is additional.	
Booking Dates	16 Dec '17 to 31 Jan '18	
Holiday Length	3+ Nights Stays only	
Basis	Per Person Per Holiday	
<b>Date Range</b>	<b>All</b>	
16 Dec '17	30 Nov '18	304.00

### Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

### Cancellation Policy

Date Cancelled	Cancellation Charge
Within 13 days of arrival	50.00%
Within 6 days of arrival	100.00%

Except for the following Stay Dates:

#### 22 Dec '17 to 03 Jan '18

Date Cancelled	Cancellation Charge
Within 28 days of arrival	100.00%

### Addresses

Main	
Address	Bacolet Bay Scarborough West Indies Tobago
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	bluehaven@bluehavenhotel.com
Website	www.bluehavenhotel.com
Contact	Karl Pilstl
Position	Owner
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	kpilstl@yahoo.com

Accounts	
Address	Resort Marketing International Baddow Park, West Hanningfield Road Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	payments@resort-marketing.co.uk
Contact	Sara Thorne
Position	Accounts Manager
Telephone	01245 459900
Email	sara@resort-marketing.co.uk

Contracting	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

Reservations	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	res@resort-marketing.co.uk
Contact	Mark Larnar
Position	Reservations Manager
Telephone	01245 459900
Email	res@resort-marketing.co.uk

### Contract Agreement

For and on behalf of :	
Signed:	.....
Name/Position:	.....
Company:	.....
Date:	.....
Signed on behalf of the hotel:	
Signed:	.....
Name:	Karl Pilstl
Position:	Managing Director
Date:	05 Jan '18