

Blue Haven Hotel (4 stars)
Location Scarborough, West Indies
Reference BLU/BH12/13/T20
Special Offer Tactical 20
Contract Date 25 Jan '13
Signed off by:

Room Types		Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
				AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Superior Ocean View SOV (Ocean View ocea)		Room Only	Rollaway Bed	No	No	No	1	2	3	1	2	1	Yes	2.00	16.99	0	0
2. Deluxe Ocean View DOV (Ocean View ocea)		Room Only		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0
3. Junior Suite Ocean View JSOV (Ocean View ocea)		Room Only		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Superior Ocean View (ocea) - King size; 2. Deluxe Ocean View (ocea) - Twin Double; 3. Junior Suite Ocean View (ocea) - Twin Double;

Rates

Dates	1. Superior Ocean View			2. Deluxe Ocean View			3. Junior Suite Ocean View		
	Base pr	3rd Ad Rate	Child Rate	Base pr	3rd Ad Rate	Child Rate	Base pr	3rd Ad Rate	Child Rate

Base pr=Base Rate Per Room Per Night, 3rd Ad Rate=Third Adult Rate per night, Child Rate=Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Allocations & Release Periods

Room Type	Dates	Rel.
All	20 Nov '12 31 Oct '13	2

Taxes

Tax and Service (included in room rates)			
Room Types	All	Date Range	Value
		04 Jan '13 31 Oct '13	24%

Supplements

All Inclusive Supplement					
Room Types	All	Date Range		Adult	Ch.
Type	Meal Basis	04 Jan '13	31 Oct '13	100.00	50.00
	Upgrade				
Meal Basis	All Inclusive				
Basis	Per Person Per Night				

Bed and Breakfast Supplement					
Room Types	All	Date Range		Adult	Ch.
Type	Meal Basis	04 Jan '13	31 Oct '13	0.00	0.00
	Upgrade				
Meal Basis	Bed and Breakfast				
Basis	Per Person Per Night				

Supplements

Half Board Supplement					
Room Types	All	Date Range		Adult	Ch.
Type	Meal Basis	04 Jan '13	31 Oct '13	50.00	25.00
	Upgrade				
Meal Basis	Half Board				
Basis	Per Person Per Night				

Full Board Supplement					
Room Types	All	Date Range		Adult	Ch.
Type	Meal Basis	04 Jan '13	31 Oct '13	70.00	35.00
	Upgrade				
Meal Basis	Full Board				
Basis	Per Person Per Night				

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Ceiling Fan, Ensuite Bathroom, Hairdryer, Mini Bar, Safe in room, Shower, Telephone in Room, TV.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	04 Jan '13 31 Oct '13	3	0	All

Packages

Wedding Package		
Room Types	All Room Types	
Description	Wedding cake (one layer), 1 bottle of champagne, bridal bouquet of tropical flowers, two witnesses if required, registrar and ministers fees, marriage license, certificate and ceremony , half hour massge for wedding couple. Wedding ceremonies are usually conducted either in the tropical gardens or another picturesque area of the hotel with views of the sea.	
Booking Dates	04 Jan '13 to	
Basis	Per Room Per Package	
Date Range	All	
04 Jan '13	31 Oct '13	500.00

Dive Package - 6 Dives		
Room Types	All Room Types	
Description	Package of 6 dives with PADI Instructor. Prices are in USD, inclusive of taxes (rates have been discounted 20% from Rack). Dives include tanks and weights, equipment rental is additional.	
Booking Dates	04 Jan '13 to	
Basis	Per Person Per Holiday	
Date Range	All	
04 Jan '13	31 Oct '13	182.00

Dive Package - 12 Dives		
Room Types	All Room Types	
Description	Dive Package - 12 dives with PADI certified Instructor Prices are in USD, inclusive of taxes (rates have been discounted 20% from Rack). Dives include tanks and weights, equipment rental is additional.	
Booking Dates	04 Jan '13 to	
Basis	Per Person Per Holiday	
Date Range	All	
04 Jan '13	31 Oct '13	304.00

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Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 13 days of arrival	50.00%
Within 6 days of arrival	100.00%

Addresses

Main	
Address	Bacolet Bay Scarborough West Indies Tobago
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	bluehaven@bluehavenhotel.com
Website	www.bluehavenhotel.com
Contact	Karl Pilstl
Position	Owner
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	kpilstl@yahoo.com

Accounts	
Address	Resort Marketing International Baddow Park, West Hanningfield Road Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	payments@resort-marketing.co.uk
Contact	Sara Thorne
Position	Accounts Manager
Telephone	01245 459900
Email	sara@resort-marketing.co.uk

Addresses

Contracting	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

Reservations	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	res@resort-marketing.co.uk
Contact	Mark Larner
Position	Reservations Manager
Telephone	01245 459900
Email	res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:	
Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

TACTICAL TERMS

These Rates CAN NOT be combined with any other offer or contract.

This offer supersedes all other offers.

Rates are NOT valid unless a signed contract is in place as well as this form signed and returned to Resort Marketing International Fax: 0870 1609651

All rooming lists, vouchers and client invoices must clearly state Tactical Offer 20

Failure to include these will result in the offers not being applied – full contract rates will be invoiced.

Failure to report this offer correctly on the rooming list, client voucher and client invoice will result in the full contract rate being invoiced

Rates must be advertised and featured in late sale tactical flyers/advertising/teletext

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

etc

Bookings are to be made on a STRICT sell and report basis to Resort Marketing International DAILY up to 72 hours prior to the arrival date.

All existing bookings must be reported to Resort Marketing International to res@resort-marketing.co.uk within 24 hours BEFORE the above rates can be applied

Rates are in US Dollars and are PER ROOM PER NIGHT

Taxes and Service charges are subject to change. Any increase is the responsibility of the user

All room types must be featured to validate offers.

No refund on Unused features

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).