

Grand Oasis Palm (5 stars)
Location Cancun, Mexico
Reference GRA/V2043/18/VHOLSSTAFF
Special Offer 2018 - 2019 Virgin Holidays Staff Rates
Contract Date 22 Feb '18
Signed off by:

Currency	US Dollar
Booking Dates	16 Jan '18 to 30 Apr '19
Stay Dates	16 Jan '18 to 30 Apr '19
Price On Arrival	No
Maximum Rooms	595
Completed Stays Only	Yes
Deposit	\$0

Room Types		Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max Children	Allow Infants	Child Ages		Teen Ages		Alloc.	Rel.
				AR	DF	SR	Min	Std	Max	Min	Max			From	To	From	To		
1. Standard std (Unspecified View Unsp)		All Inclusive		No	No	No	1	5	5	1	4	3	Yes	2.00	12.99	0	0		5
2. Sunset View SV (Unspecified View Unsp)		All Inclusive		No	No	No	1	5	5	1	3	3	Yes	2.00	12.99	0	0		5
3. Ocean View OCEA (Ocean View ocea)		All Inclusive		No	No	No	1	5	5	1	3	3	Yes	2.00	12.99	0	0		5

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

		1. Standard							2. Sunset View						3. Ocean View					
Dates		1 Adult pr	2 Adults pr	3 Adults pr	4 Adults pr	1st Child Rate	2nd Child Rate	3rd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	3rd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	3rd Child Rate
16 Feb '18	07 Apr '18	133.00	176.00	254.00	333.00	43.00	0.00	21.00	140.00	190.00	275.00	50.00	0.00	21.00	154.00	218.00	317.00	64.00	0.00	21.00
08 Apr '18	05 Jul '18	116.00	143.00	204.00	266.00	27.00	0.00	21.00	123.00	157.00	225.00	34.00	0.00	21.00	137.00	185.00	267.00	48.00	0.00	21.00
06 Jul '18	19 Aug '18	123.00	156.00	224.00	293.00	33.00	0.00	21.00	130.00	170.00	245.00	40.00	0.00	21.00	144.00	198.00	287.00	54.00	0.00	21.00
20 Aug '18	21 Dec '18	115.00	140.00	200.00	260.00	25.00	0.00	21.00	122.00	154.00	221.00	32.00	0.00	21.00	136.00	182.00	263.00	46.00	0.00	21.00
22 Dec '18	03 Jan '19	156.00	222.00	323.00	424.00	66.00	0.00	21.00	163.00	236.00	344.00	73.00	0.00	21.00	177.00	264.00	386.00	87.00	0.00	21.00
04 Jan '19	14 Feb '19	127.00	164.00	236.00	307.00	37.00	0.00	21.00	134.00	178.00	257.00	44.00	0.00	21.00	148.00	206.00	299.00	58.00	0.00	21.00
15 Feb '19	30 Apr '19	138.00	187.00	270.00	353.00	49.00	0.00	21.00	145.00	201.00	291.00	56.00	0.00	21.00	159.00	229.00	333.00	70.00	0.00	21.00

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 4 Adults pr=Four Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night, 3rd Child Rate=Third Child Rate per night

Contract Basis

Room Type	Contract Basis
All	On Request

Taxes

IAH (included in room rates)			
Room Types	All	Date Range	Value
		16 Jan '18 30 Apr '19	3%

IVA (included in room rates)			
Room Types	All	Date Range	Value
		16 Jan '18 30 Apr '19	16%

Facilities

Rooms	Facilities
All	1 King or Twin Double Beds, Air Conditioning, Complimentary WiFi, Flat Screen LCD TV, Hairdryer, Radio Alarm Clock, Safe in room, Telephone.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	30 Mar '18 17 Apr '18	3	0	All
	15 Jul '18 24 Aug '18	3	0	All
	23 Dec '18 03 Jan '19	3	0	All
	30 Mar '19 30 Apr '19	3	0	All

Special Offers

Free Children when sharing with 2 Adults	
Number of Free Children	
Room Types	All Room Types
Booking Dates	16 Jan '18 to 30 Apr '19
Stay Dates	Stays between 16 Jan '18 and 30 Apr '19 only
Passengers	2+ Adults only
Combinable	Yes

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Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity '18	
Room Types	All Room Types
Description	UP TO 50 GUESTS ADDITIONAL PERSON \$55 USD NO HOTEL GUEST \$70 USD Inclusions: • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding day.* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 guests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 guests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambient music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. • Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Turndown service. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.* • O Weddings surprise present. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	16 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
16 Jan '18	30 Apr '19
5750.00	

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Love '18	
Room Types	All Room Types
Description	UP TO 40 GUESTS ADDITIONAL PERSON \$40 USD NO HOTEL GUEST \$46 USD • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambient music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm.* • Turndown service. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	16 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
16 Jan '18	30 Apr '19
2225.00	

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Mayan '18	
Room Types	All Room Types
Description	UP TO 50 GUESTS ADDITIONAL PERSON \$34 USD NO HOTEL GUEST \$46 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in wedding couple's room. • Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple 's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.* • O Weddings surprise present. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	16 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
16 Jan '18	30 Apr '19
1390.00	

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Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember '18	
Room Types	All Room Types
Description	PACKAGE AVAILABLE COMPLIMENTARY WHEN 65 ROOM NIGHTS BOOKED – Email res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$31 USD NO HOTEL GUEST \$46 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at 4 pm.* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – maximum 4 bottles. • Dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.* • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	16 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
16 Jan '18	30 Apr '19
	1115.00

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony '18	
Room Types	All Room Types
Description	UP TO 6 GUESTS ADDITIONAL PERSON \$26 USD NO HOTEL GUEST \$36 USD (MAXIMUM 15 GUESTS) • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple*. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in couple's room. • Professional services by a Wedding planner. • Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Wedding dinner in specialty restaurant and drinks for 2 hours (Set menu starting at 10 people). • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	16 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
16 Jan '18	30 Apr '19
	740.00

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi 18	
Room Types	All Room Types
Description	UP TO 50 GUESTS. ADDITIONAL PERSON \$98 USD NON-HOTEL GUEST \$150 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding—at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonniere for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). • Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. • These packages are also available for renewal of vows at the same costs Reduced package available at USD\$10,300USD includes only Ceremony & Reception, available on request. * Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	16 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
16 Jan '18	30 Apr '19
	14500.0
	0

Payment Terms

Payee Details	
Payee Name	Oasis Hotels & Resorts
Bank Name	Bank of America
Bank Address	3595 Peachtree Industrial Boulevard Duluth, GA 30096
Account Name	Travamerica Inc
Account Number	334030246979
Swift Code	BOFAUS3N
Charge Paid By	Tour Operator
Payment Date	Amount Due
21 Days Before Arrival	100.00%

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Cancellation Policy

Date Cancelled	Cancellation Charge
Within 0 days of arrival	0.00%

Except for the following Stay Dates:

01 Mar '19 to 31 Mar '19

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

21 Dec '18 to 04 Jan '19

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

01 Mar '18 to 31 Mar '18

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

Addresses

Main	
Address	Grand Oasis Palm Blvd. Kukulcán Km 4.5 Sección C Lote 1, Zona Cancún, QROO, 77500 Mexico
Telephone	9982409505
Email	robin@oasishoteles.com

Accounts	
Address	Travamerica 3595 Peachtree Industrial Boulevard Duluth, GA 30096 US
Contact	Cathy Mitchell
Position	Accounts Contact
Telephone	770 6621810
Email	cmitchell@travamerica.com

Contracting	
Address	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email	greg@resort-marketing.co.uk
Contact	Greg Armstrong
Position	Account Director
Telephone	01245459900
Email	greg@resort-marketing.co.uk

Addresses

Hotel	
Address	GRAND OASIS PALM Blvd. Kukulcán Km 4.5 Sección C Lote 1, Zona Hotelera, Cancun 77500 Mexico
Contact	Robin Perez
Position	Customer Service Manager
Telephone	9982409505
Email	robin@oasishoteles.com

Reservations	
Address	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email	res@resort-marketing.co.uk
Contact	Mark Larner
Position	Reservations Manager
Telephone	01245459900
Email	res@resort-marketing.co.uk

Contract Agreement

For and on behalf of :	
Signed:
Name/Position:
Company:
Date:
Signed on behalf of the hotel:	
Signed:
Name:
Position:
Date:	22 Feb '18

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.
GRAND OASIS PALM

2018 - 2019 Virgin Holidays Staff Rates

EXCLUSIVE TERRITORY: This contract is issued subject to current close outs – this contract is not to be loaded and sold until close outs for this hotel have been received and actioned.

The operator agrees that they will only market for resale rooms in the following market area, and will not advertise, promote or solicit sales outside the EUROPEAN MARKET, Any violation of this covenant shall be grounds for immediate cancellation of this agreement. the clauses and information on this contract are confidential and both contracting parts are committed to not diffuse any conditions on the contract, this contract will be rendered invalid in event of "force majeure" or circumstances beyond our control (war, strikes, catastrophes and others) any modification of this document must be in writing and mutual agreement, all photographs and texts must be authorized by Hotels Oasis to be included in any brochure, website, etc. Hoteles Oasis will not pay brochure or marketing contribution in the event that we detect any text or photo published that has not been previously authorized. BOOKING PROCEDURES : INDIVIDUAL RESERVATIONS. the operator will report the number of rooms sold on a daily basis via email or interface, The number of rooms sold and/or guaranteed with full pre-payment at the time of cut-off will be held on a firm basis. Additional rooms requires after the cut-off date are on request basis only. and should be made through travamerica's reservation office via fax 770-453-7777 or email reservations@oasishotels.com, Rooming list must be at Travamerica's office according to applicable cut off after which no name changes shall be allowed. The Above stipulations are included to insure fairness and financial success to all concerned. However, every effort will be made on behalf of travamerica to personally assist the Operator in clearing any space required which cannot be confirmed through the normal channels. A bi weekly sales report forecasting 90 days out and full recap should be email to Atlanta office to attention Reservations Manager at (770) 453-7777 email reservation@oasishotels.com. STUDENT/ YOUTH POLICY (YEAR ROUND) Student / Youth travelers are defined as any guest 24 years of age and younger traveling without legal parent/ guardian and is applicable at ALL Oasis properties on a year round basis. As a general rule, Oasis Cancun will be the only property that will accept Student/Youth groups (not applicable to family travel) Any guests meeting above definition of student/ youth traveler are subject to the following conditions: Upon check -in, passengers will be required to pay a one-time student/youth Resort Fee in the amount of \$30.00 USD (cash only). Policy is mandatory, per person and not refundable. Operator is obligated to inform all Students/ Youths of this charge. Credit Card issued to persons other than guest (i.e., parent, spouse, etc.) are not accepted in Mexico. Minimum age requirement for hotel check-in is 18 years of age. All rooms require one person that is at least 18 when occupied by 17 year old passenger, All Students under legal age of 18 required a notarized letter consent from parent/legal guardian providing authorization and taking responsibility for the guest. No passenger under the age of 17 years of age is allowed to occupy any room without a parent or legal guardian accompanying them. Any student group traveling with guests under the age of 18 will require chaperone (s). One chaperone is requires per 1-19 students/ youths under the age of 18, The minimum age requirement for chaperone is 25. All students will be assigned a social bracelet for ID purposes this policy is applicable year around. PLEASE NOTE the legal drinking age in Mexico is 18, Note: Student/

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Youth Groups ARE not accepted at any other Oasis Resort and each individual resort reserves the right to deny check-in. CANCELATTIONS. Due to the difficulties in accurately assessing damages, Travamerica will retain as liquidated damages and not as a penalty for full cancellations or occupancy reduction TWO NIGHTS room revenue will be charged for all year; with the exception of December 19 - January 4 where the full stay room revenue will be charged when cancelled within 90 days of arrival. WITHIN 21 DAYS: January 5- January 19, WITHIN 14 DAYS: January 20 - April 20, WITHIN 7 DAYS : April 21 - December 18. No shows: all periods will be assessed at full stay Group Bookings: Groups (15+rooms) booked through FIT without Group Contract will assess the same cancellation policy as defined in the Group Addendum (See Addendum). Refunds. All refund requests for reservations cancelled within the parameters of cancellations section of this contract should be sent to customerservice@oasishotels.com No deductions will be taken from invoices for late arrival or early departure. All refunds must be requested directly from travamerica customer service at customerservice@oasishotels.com All claim for refunds/compensation must be filed within 90 days of completion of travel or said claim shall be deemed to have been waived and released. Upon agreement of compensation, Operator has 90 days to execute agreed compensation. Expiration of offer is final and no additional compensation will be offered. No refund or credit will be authorized or applied without written authorization from travamerica, Inc. . Late Arrivals / Early departures: No deductions will be taken from invoices for late arrival, early departure or reduction in room occupancy. contracted check in time is 3pm guests arriving after midnight will be considered an arrival of the previous day and invoiced as such. Check Out is 12pm Guest may request late check out at the hotel and pay surcharge directly to the hotel (based on availability). PAYMENTS . Prepayment of 100% is required 30 days after invoice date deliverance unless travamerica has approved, in writing other specific billing arrangements. All non-prepayment agreements must establish credit with travamerica based on the following terms; All invoices are due and payable no later than 15 days after invoice date. Payments not received as contracted will be subject to a 1.5% late fee. The payment options available are: A.1 by wire transfer to: Bank of America 3596 Peachtree industrial Blvd. Duluth, GA 30096 account #334030246979.