

Grand Oasis Tulum (5 stars)
Location Akumal, Mexico
Reference GRA/GOT/18/2ED1718V3
Special Offer 2ED 2017 - 2018 Contract V3
Contract Date 17 Jan '18
Signed off by:

Currency	US Dollar
Booking Dates	17 Jan '18 to 30 Apr '19
Stay Dates	17 Jan '18 to 30 Apr '19
Price On Arrival	No
Maximum Rooms	0
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Garden View GDV (Garden View gard)	All Inclusive		No	No	No	1	3	4	1	3	2	Yes	2.00	12.99	0	0
2. Ocean Front OCT (Ocean Front OF)	All Inclusive		No	No	No	1	3	4	1	3	2	Yes	2.00	12.99	0	0
3. Sian Ka'an SK (Unspecified View Unsp)	All Inclusive		No	No	No	1	3	3	1	3	0	No	0	0	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

		1. Garden View					2. Ocean Front					3. Sian Ka'an		
		2 Adults	3 Adults	1st Child	2nd Child		2 Adults	3 Adults	1st Child	2nd Child		2 Adults	3 Adults	
Dates		1 Adult pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate	1 Adult pr	pr	pr
16 Feb '18	07 Apr '18	153.00	216.00	314.00	63.00	0.00	167.00	244.00	356.00	77.00	0.00	197.00	304.00	446.00
08 Apr '18	05 Jul '18	142.00	194.00	281.00	52.00	0.00	156.00	222.00	323.00	66.00	0.00	186.00	282.00	413.00
06 Jul '18	19 Aug '18	152.00	214.00	311.00	62.00	0.00	166.00	242.00	353.00	76.00	0.00	196.00	302.00	443.00
20 Aug '18	21 Dec '18	140.00	190.00	275.00	50.00	0.00	154.00	218.00	317.00	64.00	0.00	184.00	278.00	407.00
22 Dec '18	03 Jan '19	210.00	330.00	485.00	120.00	0.00	224.00	358.00	527.00	134.00	0.00	254.00	418.00	617.00
04 Jan '19	14 Feb '19	147.00	204.00	296.00	57.00	0.00	161.00	232.00	338.00	71.00	0.00	191.00	292.00	428.00
15 Feb '19	30 Apr '19	153.00	216.00	314.00	63.00	0.00	167.00	244.00	356.00	77.00	0.00	197.00	304.00	446.00

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Allocations & Release Periods

Room Type	Dates	Rel.
All	31 Aug '17 30 Apr '19	5

Taxes

IAH (included in room rates)			
Room Types	All	Date Range	Value
		17 Jan '18 30 Apr '19	3%
IVA (included in room rates)			
Room Types	All	Date Range	Value
		17 Jan '18 30 Apr '19	16%

Facilities

Rooms	Facilities
All	1 King or Two Beds, Air Conditioning, Coffee Maker, Flat Screen LCD TV, Hairdryer, Room Service, USB Ports.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	23 Dec '17 03 Jan '18	3	0	All
	30 Mar '18 17 Apr '18	3	0	All
	15 Jul '18 24 Aug '18	3	0	All
	23 Dec '18 03 Jan '19	3	0	All
	30 Mar '19 30 Apr '19	3	0	All

Special Offers

Free Children when sharing with 2 Adults	
Number of Free Children	2
Room Types	All Room Types
Booking Dates	31 Aug '17 to 30 Apr '19
Stay Dates	Stays between 31 Aug '17 and 30 Apr '19 only
Passengers	2+ Adults only
Combinable	Yes
Notes	2 Free children when staying with 2+ adults.

Early Bird Discount % (Discount Percentage)		
Room Types	All Room Types	
Booking Dates	17 Jan '18 to 31 Aug '18	
Stay Date Type	Stay Within	
Combinable	Yes	
Dates	Adult	
22 Dec '18 30 Apr '19	10.00%	

Discounts

TACTICAL 9 - GARDEN VIEW (Discount Percentage)		
Room Types	1. Garden View	
Booking Dates	01 Mar '18 to 30 Apr '18	
Stay Date Type	Stay Within	
Combinable	Yes	
Dates	Val	ue
08 Apr '18 05 Jul '18	26.	00
06 Jul '18 31 Oct '18	7.0	0
01 Nov '18 21 Dec '18	52.	00

Discounts

TACTICAL 9 - OCEAN FRONT (Discount Percentage)		
Room Types	2. Ocean Front	
Booking Dates	01 Mar '18 to 30 Apr '18	
Stay Date Type	Stay Within	
Combinable	Yes	
Dates	Val	ue
08 Apr '18 05 Jul '18	24.	00
06 Jul '18 31 Oct '18	9.0	0
01 Nov '18 21 Dec '18	50.	00

TACTICAL 9 - SIAN KA'AN (Discount Percentage)		
Room Types	3. Sian Ka'an	
Booking Dates	01 Mar '18 to 30 Apr '18	
Stay Date Type	Stay Within	
Combinable	Yes	
Dates	Val	ue
08 Apr '18 05 Jul '18	15.	00
06 Jul '18 19 Aug '18	2.0	0
20 Aug '18 31 Oct '18	7.0	0
01 Nov '18 21 Dec '18	38.	00

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Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity '18	
Room Types	All Room Types
Description	UP TO 50 GUESTS ADDITIONAL PERSON \$55USD NO HOTEL GUEST \$70USD Inclusions: • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding day.* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 guests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 guests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. • Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.* • O Weddings surprise present. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	17 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
17 Jan '18	30 Apr '19
5750.00	

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Love '18	
Room Types	All Room Types
Description	UP TO 40 GUESTS ADDITIONAL PERSON \$40 USD NO HOTEL GUEST \$46 USD • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm.* • Turndown service. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	17 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
17 Jan '18	30 Apr '19
2225.00	

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Mayan '18	
Room Types	All Room Types
Description	UP TO 50 GUESTS ADDITIONAL PERSON \$34 USD NO HOTEL GUEST \$46 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in wedding couple's room. • Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple 's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.* • O Weddings surprise present. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	17 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
17 Jan '18	30 Apr '19
1390.00	

Grand Oasis Tulum (5 stars)

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17 Jan '18

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember '18	
Room Types	All Room Types
Description	PACKAGE AVAILABLE COMPLIMENTARY WHEN 65 ROOM NIGHTS BOOKED – Email res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$31 USD NO HOTEL GUEST \$46 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at 4 pm.* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine – maximum 4 bottles. • Dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.* • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	17 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
17 Jan '18	30 Apr '19
	1115.00

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony '18	
Room Types	All Room Types
Description	UP TO 6 GUESTS ADDITIONAL PERSON \$26 USD NO HOTEL GUEST \$36 USD (MAXIMUM 15 GUESTS) • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple*. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in couple's room. • Professional services by a Wedding planner. • Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Wedding dinner in specialty restaurant and drinks for 2 hours (Set menu starting at 10 people). • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • These packages are also available for renewal of vows at the same costs * Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	17 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
17 Jan '18	30 Apr '19
	740.00

Packages

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi 18	
Room Types	All Room Types
Description	UP TO 50 GUESTS. ADDITIONAL PERSON \$98 USD NON-HOTEL GUEST \$150 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding—at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonniere for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). • Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. • These packages are also available for renewal of vows at the same costs Reduced package available at USD\$10,300USD includes only Ceremony & Reception, available on request. * Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from res@resort-marketing.co.uk
Booking Dates	17 Jan '18 to 30 Apr '19
Basis	Per Room Per Holiday
Date Range	All
17 Jan '18	30 Apr '19
	14500.0
	0

Payment Terms

Payee Details	
Payee Name	Oasis Hotels & Resorts
Bank Name	Bank of America
Bank Address	3595 Peachtree Industrial Boulevard Duluth, GA 30096
Account Name	Travamerica Inc
Account Number	334030246979
Swift Code	BOFAUS3N
Charge Paid By	Tour Operator
Payment Date	Amount Due
21 Days Before Arrival	100.00%

Grand Oasis Tulum (5 stars)

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Cancellation Policy

Date Cancelled	Cancellation Charge
Within 7 days of arrival	2 nights
Within 0 days of arrival	100.00%

Except for the following Stay Dates:

19 Dec '17 to 04 Jan '18

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

20 Jan '19 to 01 Apr '19

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

05 Jan '19 to 19 Jan '19

Date Cancelled	Cancellation Charge
Within 21 days of arrival	2 nights
Within 0 days of arrival	100.00%

19 Dec '18 to 04 Jan '19

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

20 Jan '18 to 01 Apr '18

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

05 Jan '18 to 19 Jan '18

Date Cancelled	Cancellation Charge
Within 21 days of arrival	2 nights
Within 6 days of arrival	3 nights
Within 0 days of arrival	100.00%

Addresses

Main	
Address	Grand Oasis Tulum Carr. Chetumal-Puerto Juarez, KM 251, Akumal, Cancún, QROO, 77780 Mexico
Telephone	9982409505
Email	robin@oasishoteles.com

Addresses

Accounts	
Address	Travamerica 3595 Peachtree Industrial Boulevard Duluth, GA 30096 US
Contact	Cathy Mitchell
Position	Accounts Contact
Telephone	770 6621810
Email	cmitchell@travamerica.com

Contracting

Address	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email	greg@resort-marketing.co.uk
Contact	Greg Armstrong
Position	Account Director
Telephone	01245459900
Email	greg@resort-marketing.co.uk

Hotel

Address	Grand Oasis Tulum Carr. Chetumal-Puerto Juarez, KM 251, Akumal, Cancún, Q.R., 77780 Mexico
Contact	Robin Perez
Position	Customer Service Manager
Telephone	9982409505
Email	robin@oasishoteles.com

Reservations

Address	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
Telephone	01245459900
Email	res@resort-marketing.co.uk
Contact	Mark Larner
Position	Reservations Manager
Telephone	01245459900
Email	res@resort-marketing.co.uk

Contract Agreement

For and on behalf of :
Signed:
Name/Position:
Company:
Date:
Signed on behalf of the hotel:
Signed:
Name:
Position:
Date: 06 Mar '18