

Blau Marina Varadero (5 stars)

Location Varadero, Cuba  
Reference BLA/C4A/14/9DE9  
Contract Date 16 Jun '14  
Signed off by:

|                      |                          |
|----------------------|--------------------------|
| Currency             | US Dollar                |
| Booking Dates        | 13 Jan '14 to 30 Apr '15 |
| Stay Dates           | 13 Jan '14 to 30 Apr '15 |
| Price On Arrival     | No                       |
| Maximum Rooms        | 9                        |
| Completed Stays Only | Yes                      |
| Deposit              | \$0                      |

| Room Types                              | Meal Basis    | Extra Bed Type | Attributes |    |    | Occupancy |     |     | Adults |     | Max      | Allow   | Child Ages |       | Teen Ages |    |
|---|---------------|----------------|------------|----|----|-----------|-----|-----|--------|-----|----------|---------|------------|-------|-----------|----|
|   |               |                | AR         | DF | SR | Min       | Std | Max | Min    | Max | Children | Infants | From       | To    | From      | To |
| 1. Standard std (Unspecified View Unsp) | All Inclusive |                | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 2. Standard std (Sea View Sea View)     | All Inclusive |                | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 3. Suite sui (Unspecified View Unsp)    | All Inclusive |                | No         | No | No | 1         | 2   | 4   | 1      | 2   | 2        | Yes     | 3.00       | 12.99 | 0         | 0  |
| 4. Ocean View OCEA (Ocean View ocea)    | All Inclusive |                | No         | No | No | 1         | 2   | 3   | 1      | 3   | 1        | Yes     | 3.00       | 12.99 | 0         | 0  |

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

|               |            |             |             |                |                |                |             |            |             |             |                |                |                |          |            |             |             |                |                |                |
|---------------|------------|-------------|-------------|----------------|----------------|----------------|-------------|------------|-------------|-------------|----------------|----------------|----------------|----------|------------|-------------|-------------|----------------|----------------|----------------|
| 1. Standard   | 1 Adult pr | 2 Adults pr | 3 Adults pr | 1st Child Rate | 2nd Child Rate | 1st Youth Rate | 2. Standard | 1 Adult pr | 2 Adults pr | 3 Adults pr | 1st Child Rate | 2nd Child Rate | 1st Youth Rate | 3. Suite | 1 Adult pr | 2 Adults pr | 3 Adults pr | 1st Child Rate | 2nd Child Rate | 1st Youth Rate |
| 4. Ocean View | 1 Adult pr | 2 Adults pr | 3 Adults pr | 1st Child Rate | 2nd Child Rate | 1st Youth Rate |             |            |             |             |                |                |                |          |            |             |             |                |                |                |

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night, 1st Youth Rate=First Youth Rate per night

Contract Basis

|           |                |
|-----------|----------------|
| Room Type | Contract Basis |
| All       | Sell & Report  |

Supplements

|  |                           |            |            |        |
|--|---------------------------|------------|------------|--------|
| From Havana Airport - Seat in Bus - 1 Way (20pp)                 |                           |            |            |        |
| Room Types   | All                       | Date Range |            | Value  |
| Type   | Optional                  | 13 Jan '14 | 30 Apr '15 | 23.00  |
| Basis  | Per Person Per Supplement |            |            |        |
| From Havana Airport - Seat in Bus - Round Trip (40pp)            |                           |            |            |        |
| Room Types   | All                       | Date Range |            | Value  |
| Type   | Optional                  | 13 Jan '14 | 30 Apr '15 | 46.00  |
| Basis  | Per Person Per Supplement |            |            |        |
| From Havana Airport - Private - 1 Way (85/vehicle 1-2 pax)       |                           |            |            |        |
| Room Types   | All                       | Date Range |            | Value  |
| Type   | Optional                  | 13 Jan '14 | 30 Apr '15 | 97.75  |
| Basis  | Per Person Per Supplement |            |            |        |
| From Havana Airport - Private - Round Trip (170/vehicle 1-2 pax) |                           |            |            |        |
| Room Types   | All                       | Date Range |            | Value  |
| Type   | Optional                  | 13 Jan '14 | 30 Apr '15 | 195.50 |
| Basis  | Per Person Per Supplement |            |            |        |
| From Havana Hotels - Seat in Bus - 1 Way (20pp)                  |                           |            |            |        |
| Room Types   | All                       | Date Range |            | Value  |
| Type   | Optional                  | 13 Jan '14 | 30 Apr '15 | 23.00  |
| Basis  | Per Person Per Supplement |            |            |        |

Supplements

|   |                           |            |            |        |
|---|---------------------------|------------|------------|--------|
| From Havana Hotels - Seat in Bus - Round Trip (40pp)            |                           |            |            |        |
| Room Types  | All                       | Date Range |            | Value  |
| Type  | Optional                  | 13 Jan '14 | 30 Apr '15 | 46.00  |
| Basis   | Per Person Per Supplement |            |            |        |
| From Havana Hotels - Private - 1 Way (82/vehicle 1-2 pax)       |                           |            |            |        |
| Room Types  | All                       | Date Range |            | Value  |
| Type  | Optional                  | 13 Jan '14 | 30 Apr '15 | 94.30  |
| Basis   | Per Person Per Supplement |            |            |        |
| From Havana Hotels - Private - Round Trip (164/vehicle 1-2 pax) |                           |            |            |        |
| Room Types  | All                       | Date Range |            | Value  |
| Type  | Optional                  | 13 Jan '14 | 30 Apr '15 | 188.60 |
| Basis   | Per Person Per Supplement |            |            |        |
| From Havana Hotels - Sightseeing - 1 Way (50pp)                 |                           |            |            |        |
| Room Types  | All                       | Date Range |            | Value  |
| Type  | Optional                  | 13 Jan '14 | 30 Apr '15 | 57.50  |
| Basis   | Per Person Per Supplement |            |            |        |
| From Vinales Hotels - Sightseeing - 1 Way (90pp)                |                           |            |            |        |
| Room Types  | All                       | Date Range |            | Value  |
| Type  | Optional                  | 13 Jan '14 | 30 Apr '15 | 103.50 |
| Basis   | Per Person Per Supplement |            |            |        |
| From Trinidad Hotels - Sightseeing - 1 Way (90pp)               |                           |            |            |        |
| Room Types  | All                       | Date Range |            | Value  |
| Type  | Optional                  | 13 Jan '14 | 30 Apr '15 | 103.50 |
| Basis   | Per Person Per Supplement |            |            |        |

Payment Terms

|                        |   |
|------------------------|---|
| Payee Details          |   |
| Payee Name             | Resort Marketing International                    |
| Bank Name              | Barclays Bank                                     |
| Bank Address           | 20 The Town<br>Enfield<br>UK                      |
| Account Name           | Resort Marketing International Ltd Dollar Account |
| Account Number         | 66519000  |
| Sort Code              | 20-29-77  |
| Swift Code             | BARCGB22  |
| IBAN                   | GB05BARC20297766519000                            |
| Charge Paid By         | Tour Operator                                     |
| Payment Date           |   |
| 60 Days Before Arrival |   |
| Amount Due             |   |
| 100.00%                |   |

Contract Agreement

|                                |  |
|--------------------------------|--|
| Signed on behalf of the hotel: |  |
| Signed:                        |  |
| Name:                          |  |
| Position:                      |  |
| Date:                          |  |

**Blau Marina Varadero (5 stars)**

|                       |                 |
|-----------------------|-----------------|
| <b>Location</b>       | Varadero, Cuba  |
| <b>Reference</b>      | BLA/C4A/14/9DE9 |
| <b>Contract Date</b>  | 16 Jun '14      |
| <b>Signed off by:</b> |                 |

**Terms And Conditions**

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*