# Allegro Papagayo (4 stars)

Location Papagayo, Costa Rica Reference ALL/V2043/13/VI13 Special Offer 2013 Virgin Contract - 1st Edition

**Contract Date** 03 Feb '12

Signed off by:

Currency US Dollar **Booking Dates** 31 Jan '12 to 31 Jan '14 Stay Dates 06 Jan '13 to 31 Jan '14

Price On Arrival No **Maximum Rooms** 9 Completed Stays Yes Only Deposit \$0

|   |               | Extra Bed    | P  | ttribu | tes | Occ | cupano | у   | Adul  | ts  | Max      | Allow   | Child | Ages  | Teen A | ges |
|---|---------------|--------------|----|--------|-----|-----|--------|-----|-------|-----|----------|---------|-------|-------|--------|-----|
| Room Types                                | Meal Basis    | Type         | AR | DF     | SR  | Min | Std I  | Иах | Min I | Иaх | Children | Infants | From  | То    | From   | То  |
| Superior sup (Garden View gard)           | All Inclusive | Rollaway Bed | No | No     | No  | 1   | 2      | 4   | 1     | 3   | 2        | Yes     | 3.00  | 11.99 | 12     | 15  |
| 2. Superior Ocean View SOV (Bay View Bay) | All Inclusive | Rollaway Bed | No | No     | No  | 1   | 2      | 4   | 1     | 3   | 2        | Yes     | 3.00  | 11.99 | 12     | 15  |

**Room Attributes** AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

**Bed Types for Rooms** 1. Superior (gard) - King size, Twin Double; 2. Superior Ocean View (Bay) - King size, Twin Double;

## Rates

|       | 1. Superior |            |        |           | 2. Superior Ocean View |       |         |            |        |           |           |       |
|-------|-------------|------------|--------|-----------|------------------------|-------|---------|------------|--------|-----------|-----------|-------|
|       |             |            | 3rd Ad | 1st Child | 2nd Child              | Youth |         |            | 3rd Ad | 1st Child | 2nd Child | Youth |
| Dates | Base pp     | 1 Adult pr | Rate   | Rate      | Rate                   | Rate  | Base pp | 1 Adult pr | Rate   | Rate      | Rate      | Rate  |

SINGLE PARENT OFFER - One adult and one child sharing a room will be charged as follows: 1x Single adult rate = 1 x child rate (or 2 children as applicable). Rates may not be sold to any 3rd parties, including internet accounts. Rates are only valid for F.I.T package sales only.

Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate per night, 2nd Child Rate=Second Child Rate per night, Youth Rate=Youth Rate per night

### **Contract Basis**

| Room Type | Contract Basis |
|-----------|----------------|
| All       | Sell & Report  |

### **Allocations & Release Periods**

| Room Type | Dates      |            | Rel. |
|-----------|------------|------------|------|
| All       | 06 Jan '13 | 15 Feb '13 | 5    |
|           | 16 Feb '13 | 23 Feb '13 | 10   |
|           | 24 Feb '13 | 27 Mar '13 | 5    |
|           | 28 Mar '13 | 13 Apr '13 | 10   |
|           | 14 Apr '13 | 30 Jun '13 | 5    |
|           | 01 Jul '13 | 31 Aug '13 | 10   |
|           | 01 Sep '13 | 22 Dec '13 | 5    |
|           | 23 Dec '13 | 05 Jan '14 | 10   |
|           | 06 Jan '14 | 31 Jan '14 | 5    |

#### Supplements

| Christmas Eve                  | e Gala Supplemen                                 | τ  |                    |                  |                   |  |
|--------------------------------|--|--|--------------------|------------------|-------------------|--|
| Room Types<br>Type<br>Basis    | All<br>Mandatory<br>Per Person Per<br>Supplement | <b>Date Range</b><br>24 Dec '13 24 Dec '13 | <b>Adult</b> 50.00 | <b>Ch.</b> 25.00 | <b>Yth.</b> 50.00 |  |
| New Year's Eve Gala Supplement |  |  |                    |                  |                   |  |

|               |   | ***                   |       |       |       |  |
|---------------|---|-----------------------|-------|-------|-------|--|
| Room Types    | All                                       | Date Range            | Adult | Ch.   | Yth.  |  |
| Type<br>Basis | Mandatory<br>Per Person Per<br>Supplement | 31 Dec '13 31 Dec '13 | 60.00 | 30.00 | 60.00 |  |
|               | ouppierrient                              |                       |       |       |       |  |

## **Facilities**

| Rooms | Facilities   |
|-------|--|
| All   | 110 Voltage, Air Conditioning, Balcony, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Fridge, Hairdryer, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV. |

### Min/Max Stays

| Rooms | Date Range        | Min    | Max | Days |  |
|-------|-------------------|--------|-----|------|--|
| All   | 23 Dec '13 03 Jar | n'14 7 | 0   | All  |  |

## **Payment Terms**

| Payee Details          |                                   |
|------------------------|-----------------------------------|
| Payee Name             | OWM Overseas World Marketing      |
| Bank Name              | Citibank, FSB                     |
| Bank Address           | 8750 Doral Blvd                   |
|                        | Miami                             |
|                        | Florida                           |
|                        | USA                               |
| Account Name           | OWM OVERSEAS WORLD MARKETING, LTD |
| Account Number         | 3200301722                        |
| Swift Code             | CITIUS33                          |
| IBAN                   | 266086554                         |
| Charge Paid By         | Split                             |
| D                      | Amazini Dira                      |
| Payment Date           | Amount Due                        |
| 21 Days Refore Arrival | 100 00%                           |

| Payment Date           | Amount Due |
|------------------------|------------|
| 21 Days Before Arrival | 100.00%    |

## **Cancellation Policy**

| Date Cancelled           | Cancellation Charge |
|--------------------------|---------------------|
| Within 3 days of arrival | 1 nights            |

Except for the following Stay Dates:

#### 23 Dec '13 to 03 Jan '14

| Date Cancelled           | Cancellation Charge |
|--------------------------|---------------------|
| Within 3 days of arrival | 100.00%             |

### Addresses

Main

#### Addresses

| Accounts         |  |
|------------------|--|
| Address          | Overseas World Marketing                       |
|                  | V.V Parque Industrial Itabo                    |
|                  | Av. Lope de Vega No. 19                        |
|                  | Santo Domingo                                  |
|                  | Dominican Republic                             |
| Telephone        | 809 473 5500                                   |
| Email            | overseasworldmarketing@do.occidentalhotels.com |
| Contact          | Rodolfo Limardo                                |
| Position         | Credit & Collections Supervisor                |
| Telephone        | 809 473 5500                                   |
| Fax <sup>·</sup> | 809 487 5994                                   |
| Email            | paymentdetails@do.occidentalhotels.com         |

| Contracting |                                       |
|-------------|---------------------------------------|
| Address     | Occidental Hotels & Resorts UK Office |
|             | Suite C4, Baddow Park                 |
|             | Great Baddow                          |
|             | Essex                                 |
|             | CM2 7SY                               |
|             | United Kingdom                        |
| Telephone   | 01245 45 99 00                        |
| Fax         | 01245 462 978                         |
| Website     | www.occidentalhotels.com              |
| Contact     | Greg Armstrong                        |
| Position    | Account Director                      |
| Telephone   | 01245 45 99 00                        |
| Fax         | 01245 462 978                         |
| Email       | greg@resort-marketing.co.uk           |
| Mobile      | 07739351220                           |

## Allegro Papagayo (4 stars)

Location Reference Special Offer **Contract Date** 

Papagayo, Costa Rica ALL/V2043/13/VI13

2013 Virgin Contract - 1st Edition 03 Feb '12

Signed off by:

#### Addresses

| Hotel     |                                  |
|-----------|----------------------------------|
| Address   | Playa Manzanillo                 |
|           | Guanacaste                       |
|           | P.O Box 48-5000                  |
|           | Costa Rica                       |
| Telephone | 506 690 9900                     |
| Fax       | 506 690 9910                     |
| Contact   | Alberto Santana                  |
| Position  | General Manager                  |
| Telephone | 506 690 9900                     |
| Fax       | 506 690 9910                     |
| Email     | asantana@cr.occidentalhotels.com |

#### Reservations

Address Occidental Hotels & Resorts UK Office

Suite C4, Baddow Park

**Great Baddow** Essex

CM2 7SY

United Kingdom Telephone 01245 459900 Fax 01245 462978

Website www.occidentalhotels.com Contact Mark Larner

Position Reservations Manager Telephone 01245 459900 Fax 01245 462978

Fmail res@resort-marketing.co.uk

#### Contract Agreement

| Signed on behalf of the hotel: |  |  |
|--------------------------------|--|--|
|                                |  |  |
| Signed:                        |  |  |
| Name:                          |  |  |
| Position:                      |  |  |
| Date:                          |  |  |

## **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

This TOUR OPERATOR AGREEMENT (the "Agreement") is made by and between STANDARD GLOBAL INTERCOM, LTD. ("STANDARD"), and the Tour Operator appearing at the bottom of this page ("Tour Operator"). RECITALS

WHEREAS, STANDARD is the agent and representative of the hotels named in Page 2 hereto (the "Hotels") for the purpose of marketing the Hotels and contracting with Tour Operators:

WHEREAS, Tour Operator is in the business of selling tours to individuals (the "Clients"), Tour Operator desires to have rooms at the Hotels available for booking

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at pre-determined terms, prices and dates; and STANDARD desires to make rooms available at the Hotels to Tour Operator, subject to the terms and conditions of this Agreement

NOW, THEREFORE, in consideration of the above premises and other good and valuable consideration, the parties hereby agree as follows:

#### **ARTICLE 1 - ALLOTMENTS**

- 1.1. STANDARD shall provide Tour Operator with the right to book rooms at the Hotels during the periods, at the prices and for a number of room nights up to the number allotted, all as set forth in Page 2, subject to the terms and conditions of this
- 1.2. Tour Operator shall deliver weekly via facsimile to the applicable Hotels a Sales Report covering a minimum of ninety (90) days from the date of the Sales Report. If this requirement is not followed, then STANDARD shall have the right to reduce and/or cancel the unreserved rooms allotted to Tour Operator, as reasonably determined by STANDARD.
- 1.3. Group Sales. This Agreement is not applicable to group bookings. ARTICLE 2 - RESERVATIONS
- 2.1. All reservations and reservation changes shall be confirmed in writing by Tour Operator delivering a Rooming List to the Hotels in accordance with the notice provisions of Article 6.4 of this Agreement. Reservations or changes received by other means will not be binding on Hotel or STANDARD.
- 2.2. Reservations will not be accepted unless made and confirmed in writing by Tour Operator by a specified cut-off date. The cut-off date for any booking will be the date which is the number of days prior to the arrival of Client at the Hotels shown on Page 2

#### ARTICLE 3 - LIMITATIONS OF LIABILITY

- 3.1. All complaints by Tour Operator, for itself or its Clients, shall be forwarded in writing by Tour Operator or its Clients to the address of the Hotels to the attention of the General Manager of each Hotel for his/her investigation and resolution. All complaints must be received within forty-five (45) days of the departure date of the Client. The Hotels and/or STANDARD shall not be liable or responsible for complaints made after forty five (45) days from the date of departure by the Client. The Hotels shall make reasonable efforts to resolve the complaint in a reasonable
- 3.2. STANDARD and the Hotel shall have no responsibility or liability to Tour Operator or its Clients for any loss, damage, delay or prevention of the completion of any booking resulting from an act of god, seizure under local process, quarantine restrictions, computer failure, fire, fog, volcanic eruption, smog, earthquake, flood, windstorm, weather, mechanical difficulties, riots or civil commotions, strikes, labor stoppage (whether resulting from disputes between the Hotel and its employees, or between other parties), war or any other acts, matter or things, whether or not of a similar nature, which are beyond the control of STANDARD or the Hotels, as the case may be. If the Hotels are not available for a booking or to complete a booking as a result of any of the foregoing force majeure events, the Hotels shall either provide alternative accommodations to the Clients or refund the portion of any payments received with respect to the unused booking.
- 3.3. Neither party hereto shall be liable to the other (or to any Client) for economic or consequential damages (including lost profits or savings), or for indirect, special or incidental damages, even if informed of their possibility.
- 3.4. Tour Operator shall not seek indemnification from STANDARD or the Hotels or seek to hold STANDARD or the Hotels liable (under the terms of this Agreement, another agreement or other applicable law) for any cost, loss, damage or expense

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(including legal fees) in respect of the claims of any Client or other third party arising out of a booking under this Agreement, unless Tour Operator has given STANDARD or the Hotels prompt written notice of such claim and an opportunity to defend such claim with counsel of its selection. STANDARD and the Hotels will not be liable for any settlement or compensation paid by Tour Operator without the prior written consent of STANDARD or the Hotels.

3.5. In any case of overbooking, the liability of STANDARD and the Hotel shall be limited to provide alternative accommodations to the Client, it being understood that such alternative accommodations shall be of equal or superior standard. ARTICLE 4 - CANCELLATIONS known as a "Stop Sales" notice) for any booking period. Tour Operator shall have

forty-eight (48) hours from receipt of a Black-Out notice in which to report, in writing, all existing reservations for the dates covered by the notice. Reservation changes or cancellations will not be accepted for periods covered by a Black-out notice once it becomes effective. STANDARD and the Hotels reserve the right to cancel any reservation for the period covered by a Black-out notice.

- 4.2. Tour Operator shall give the Hotels prompt written notice of all canceled reservations. The Tour Operator shall pay Hotels a cancellation charge equal to one (1) night stay on the all-inclusive plan for any reservation canceled three (3) days or less prior to the Client arrival date; provided, however, that the cancellation of any reservation falling within the period December 23 to January 3 (both inclusive) shall be subject to a cancellation charge equal to the entire stay. 4.3. With regard to "No-Shows" - i.e., Clients who do not arrive and check in at the Hotels on the date specified in the reservation confirmation - Tour Operator will pay Hotels a No-Show charge equal to two (2) nights on the all-inclusive plan.
- ARTICLE 5 PAYMENTS 5.1. All confirmed reservations shall be paid in full prior to the Client arrival date. All payments made under this Agreement shall clearly indicate; Client name; Hotel confirmation number; arrival date; departure date; type of room; and the Tour Operator making the booking.
- 5.2. Notwithstanding Article 5.1., STANDARD extends a credit to the Tour Operator for a period of days upon receipt of invoices under the following conditions, which, in the meantime, assures the credit: (mark with "X" the applicable provision, if
- Deposit: Under this credit option, the Deposit can be jointly deposited with other accounts of STANDARD. The Deposit will not reflect interests in favour of the Tour Operator. If Tour Operator fails to keep the credit conditions. as set forth above. STANDARD will transfer the Deposit of the Tour Operator to the overdue accounts. and will change the payment terms to pre-payment at its sole discretion.
- [ ] Certificate of Credit "Stand By" Irrevocable: Under this credit option, the Tour Operator shall open the Certificate of Credit to the order of STANDARD in a bank under consent of STANDARD. The Certificate of Credit will meet, but not limitative, the following requirements:
- (i) The Certificate of Credit will be effective for one year and one additional month, as of the date specified in this agreement.
- (ii) The Certificate of Credit will include, at least, the following terms and conditions: (a) bank, (b) amount, (c) issuance and expiration date and (d) beneficiary name.
- (iii) The Certificate of Credit will establish the payment at the first requirement of STANDARD, STANDARD will send a letter to the bank expressing the breaching of this agreement and attaching a copy of thereto.
- 5.3. STANDARD has appointed Overseas World Marketing, Ltd ("Overseas") as its agent for billing and collecting amounts owed to STANDARD

## Allegro Papagayo (4 stars)

LocationPapagayo, Costa RicaReferenceALL/V2043/13/VI13Special Offer2013 Virgin Contract - 1st Edition

Contract Date 03 Feb '12

Signed off by:

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under this agreement. Overseas is located at: Overseas World Marketing, Ltd

Parque Industrial Itabo, Av. Lope de Vega No. 19

Suite 103, Ens. Naco

Santo Domingo, Dominican Republic

Tel: (809) 473-5500, Fax: (809) 472-5548

5.4. All payments hereunder shall be made in [CURRENCY], by wire transfer, bank certified check or company check. Personal checks will not be accepted. All checks shall be made payable to STANDARD GLOBAL INTERCOM, LTD., followed by

the name of the Hotel, and mailed to the Overseas address detailed above. Wire transfers shall be made as follows:

Bank: CITIBANK, FSB 8750 Doral Blvd

Miami, FL 33178, USA

ABA Number: 266086554, SWIFT Number: CITIUS33

Account Name: Overseas World Marketing, Ltd

Bank Account No: 32200301722

- 5.5. If Tour Operator fails to make any payment as and when required by the terms of this Agreement, STANDARD shall be entitled to terminate this Agreement by written notice to Tour Operator. All late payments shall accrue interest from the due date of the applicable invoice until paid at a rate equal to the lower of (i) eighteen percent (18%) per annum or (ii) the highest rate allowed by law.
- 5.6. Tour Operator will reimburse STANDARD for bank charges incurred as a result of the dishonor of any check issued by Tour Operator.
- 5.7. All payments by Tour Operator are due in full, without any right of set-off or counterclaim.

#### ARTICLE 6 - MISCELLANEOUS

- 6.1. Each party represents and warrants to the other that the execution, delivery and performance of this Agreement by such party is within the lawful authority of such party and will not constitute a breach or violation of any agreement, indenture, deed of trust, mortgage or loan agreement, or other instrument, license, judgment, decree, order, statute, ordinance or governmental rule or regulation relating to or affecting such party, and that the execution and delivery of this Agreement and the actions contained herein have been duly authorized.
- 6.2. While this Agreement remains in effect, Tour Operator may use certain trademarks (the "Trademarks") owned by STANDARD, the Hotel or companies belonging to the same Group for the limited purpose of marketing Hotel rooms allotted to Tour Operator hereunder. Tour Operator acknowledges that the Trademarks are the sole property of STANDARD, the Hotel and/or companies belonging to the same Group.
- 6.3. Tour Operator shall act solely as an independent contractor in the performance of its obligations under this Agreement. Nothing herein shall constitute or be construed to be or create a partnership or joint venture between STANDARD and/or the Hotels, on the one hand, and Tour Operator, on the other hand, or be construed to appoint or constitute Tour Operator as an agent of STANDARD or the Hotels for any purpose.
- 6.4. Any notice required or permitted to be given under this Agreement shall be in writing and shall be deemed received and delivered: (i) when delivered by hand with appropriate executed affidavit or receipt of delivery, (ii) one day after delivery by recognized overnight courier or (iii) when sent by fax followed by one of the other methods and addressed or faxed to, as applicable, the address of Tour Operator shown on Page 2, the address of the Hotel also shown on Page 2, or the address of

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STANDARD as follows:

STANDARD Corporation N.V.

Parque Industrial Itabo, Av. Lope de Vega No. 19

Suite 103-2. Ens. Naco

Santo Domingo, República Dominicana

Tel: (809) 473-5507, Fax: (809) 472-5452

6.5. This Agreement shall be governed by the laws of Netherlands Antilles, excluding its conflict of laws provisions; provided, however, that any claim based upon acts, omissions or occurrences at the Hotel shall be governed by the laws of the place where the Hotel is located. Each party hereto irrevocably agrees to refer over the jurisdiction of the Curaçao courts any matters arising this agreement, where each party irrevocably waives any applicable law.

- 6.6. This Agreement, together with the Exhibits hereto, constitute the entire understanding and agreement between the parties with regard to the subject matter hereof.
- 6.7. Each party agrees that the contents of this Agreement are confidential and that it shall not disclose to any other person such contents or any other confidential or proprietary information that it receives from the other party hereunder without the express written approval of the other party.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the \_\_\_\_ of the year \_\_\_\_ to be effective as of the

Effective Date specified in Page 2.

STANDARD GLOBAL INTERCOM, LTD.

By: Ventura Serra

TOUR OPERATOR:

4.1

STANDARD and the Hotels reserve the right to issue a "Black-Out"

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*