# Occidental Grand Xcaret (5 stars)

LocationXcaret, MexicoReferenceGRA/TS/14/T28Special OfferTactical 28Contract Date05 Jun '14

Signed off by:

| Currency             | US Dollar                |
|----------------------|--------------------------|
| <b>Booking Dates</b> | 06 Jun '14 to 10 Jul '14 |
| Stay Dates           | 06 Jun '14 to 22 Dec '14 |
| Price On Arrival     | No                       |
| Maximum Rooms        | 9                        |
| Completed Stays      | Yes                      |
| Only                 |                          |
| Deposit              | \$0                      |
|                      |                          |

|   |               | Extra Bed    | A  | Attribut | ies | Occ | upanc | y           | Adults | 3  | Max      | Allow   | Child | Ages  | Teen A | ges |        |      |
|---|---------------|--------------|----|----------|-----|-----|-------|-------------|--------|----|----------|---------|-------|-------|--------|-----|--------|------|
| Room Types  | Meal Basis    | Type         | AR | DF       | SR  | Min | Std N | <b>Л</b> ах | Min Ma | ax | Children | Infants | From  | То    | From   | То  | Alloc. | Rel. |
| Deluxe dlxe (Garden/Pool/Forest View GPFV)                            | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| Deluxe UXX DUX (Garden/Pool/Forest View GPFV)                         | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| Junior Suite Jsui (Garden/Pool/Forest View GPFV)                      | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| 4. Junior Suite UXX JUX (Garden/Pool/Forest View GPFV)                | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| 5. Royal Club Luxury RCL<br>(Garden/Pool/Forest/Ocean view GPFOV)     | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| 6. Royal Club Luxury UXX RCLUX (Garden/Pool/Forest View GPFV)         | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| 7. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV) | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |
| 8. Royal Club Junior Suite UXX RCJUX (Garden/Pool/Forest View GPFV)   | All Inclusive | Rollaway Bed | No | No       | No  | 1   | 2     | 4           | 1      | 3  | 2        | Yes     | 3.00  | 12.99 | 0      | 0   |        | 5    |

# Room Attributes Bed Types for Rooms

AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

1. Deluxe (GPFV) - King size, Twin Double; 2. Deluxe UXX (GPFV) - King size, Twin Double; 3. Junior Suite (GPFV) - King size, Twin Double; 4. Junior Suite UXX (GPFV) - King size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Luxury UXX (GPFV) - King size, Twin Double; 7. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double; 7. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double; 9. Royal Club Junior Sui

### Rates

| Nates |            |           |             |           |                   |            |                        |             |                 |           |            |          |                     |           |           |            |                           |            |           |           |
|-------|------------|-----------|-------------|-----------|-------------------|------------|------------------------|-------------|-----------------|-----------|------------|----------|---------------------|-----------|-----------|------------|---------------------------|------------|-----------|-----------|
|       |            | 1. Deluxe |             |           | ixe 2. Deluxe UXX |            |                        |             | 3. Junior Suite |           |            |          | 4. Junior Suite UXX |           |           |            |                           |            |           |           |
|       |            | 2 Adults  | 3 Adults    | 1st Child | 2nd Child         |            | 2 Adults               | 3 Adults    | 1st Child       | 2nd Child |            | 2 Adults | 3 Adults            | 1st Child | 2nd Child |            | 2 Adults                  | 3 Adults   | 1st Child | 2nd Child |
| Dates | 1 Adult pr | - pr      | pr          | Rate      | Rate              | 1 Adult pr | pr                     | pr          | Rate            | Rate      | 1 Adult pr | pr       | pr                  | Rate      | Rate      | 1 Adult pr | pr                        | pr         | Rate      | Rate      |
|       |            |           |             |           |                   |            |                        |             |                 |           |            |          |                     |           |           |            |                           |            |           |           |
|       |            | 5. R      | oyal Club L | uxury     |                   |            | <ol><li>Roya</li></ol> | al Club Lux | ury UXX         |           |            | 7. Roya  | al Club Juni        | ior Suite |           |            | <ol><li>Royal C</li></ol> | lub Junior | Suite UXX |           |
|       |            | 2 Adults  | 3 Adults    | 1st Child | 2nd Child         |            | 2 Adults               | 3 Adults    | 1st Child       | 2nd Child |            | 2 Adults | 3 Adults            | 1st Child | 2nd Child |            | 2 Adults                  | 3 Adults   | 1st Child | 2nd Child |
| Dates | 1 Adult pr | - pr      | pr          | Rate      | Rate              | 1 Adult pr | pr                     | pr          | Rate            | Rate      | 1 Adult pr | pr       | pr                  | Rate      | Rate      | 1 Adult pr | pr                        | pr         | Rate      | Rate      |

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate per night per night, 2nd Child Rate per

# **Contract Basis**

Room Type

| All                         | Sell                                       | Sell & Report                              |                       |  |  |  |  |
|-----------------------------|--|--|-----------------------|--|--|--|--|
| Supplement                  | ts   |  |                       |  |  |  |  |
| Grand Roman                 | nce Upgrade                                |  |                       |  |  |  |  |
| Room Types<br>Type<br>Basis | All<br>Optional<br>Per Person Per<br>Night | <b>Date Range</b><br>06 Jun '14 22 Dec '14 | <b>Value</b><br>20.00 |  |  |  |  |
| Grand Concie                | rge Upgrade                                |  |                       |  |  |  |  |
| Room Types<br>Type<br>Basis | All<br>Optional<br>Per Person Per          | Date Range<br>06 Jun '14 22 Dec '14        | <b>Value</b><br>10.00 |  |  |  |  |

Contract Basis

#### Notes

Night

Grand Concierge upgrade includes: Fruit basket, bottle of wine, turn down service, 10% discount on spa treatments, superior room amenities including bathrobes. Grand Romance upgrade includes: bottle of champagne, chocolate strawberries, one hour massage in room per couple, first morning breakfast in bed, romantic dinner, turn down service, 10% discount on spa treatments, surprise gift and special amenities for romantic occasions.

### **Facilities**

| Rooms | Facilities  |
|-------|---|
| All   | 110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling |
|       | Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing          |
|       | Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room,         |
|       | Shower, Tea and Coffee, Telephone in Room, TV.                            |
|       |   |

# **Payment Terms**

| ayinent remis  |                                   |
|----------------|-----------------------------------|
| Payee Details  |                                   |
| Payee Name     | OWM Overseas World Marketing      |
| Bank Name      | Citibank, FSB                     |
| Bank Address   | 8750 Doral Blvd                   |
|                | Miami                             |
|                | Florida                           |
|                | USA                               |
| Account Name   | OWM OVERSEAS WORLD MARKETING, LTD |
| Account Number | 3200301722                        |
| Swift Code     | CITIUS33                          |
| IBAN           | 266086554                         |
| Charge Paid By | Split                             |

| Payment Date           | Amount Due |
|------------------------|------------|
| 21 Days Before Arrival | 100.00%    |

# **Occidental Grand Xcaret (5 stars)**

Location Xcaret, Mexico Reference GRA/TS/14/T28 Special Offer Tactical 28 **Contract Date** 05 Jun '14 Signed off by:

**Cancellation Policy** 

| Date Cancelled           | Cancellation Charge |
|--------------------------|---------------------|
| Within 3 days of arrival | 1 nights            |

# **Addresses**

| Main      |  |
|-----------|--|
| Accounts  |  |
| Address   | Overseas World Marketing                       |
|           | V.V Parque Industrial Itabo                    |
|           | Av. Lope de Vega No. 19                        |
|           | Santo Domingo                                  |
|           | Dominican Republic                             |
| Telephone | 809 473 5500                                   |
| Email     | overseasworldmarketing@do.occidentalhotels.com |
| Contact   | Rodolfo Limardo                                |
| Position  | Credit & Collections Supervisor                |
| Telephone | 809 473 5500                                   |
| Fax       | 809 487 5994                                   |
| Email     | paymentdetails@do.occidentalhotels.com         |

| tract |  |
|-------|--|
|       |  |
|       |  |

| Contracting |  |
|-------------|--|
| Address     | Occidental Hotels & Resorts UK Office<br>Suite C4, Baddow Park<br>Great Baddow<br>Essex<br>CM2 7SY<br>United Kingdom |
| Telephone   | 01245 45 99 00   |
| Fax         | 01245 462 978  |
| Website     | www.occidental-hoteles.com   |
| Contact     | Greg Armstrong   |
| Position    | Account Director   |
| Telephone   | 01245 45 99 00   |
| Fax         | 01245 462 978  |
| Email       | greg@resort-marketing.co.uk  |
| Mobile      | 07739351220  |
|             |  |

| Hotel     |                                |
|-----------|--------------------------------|
| Address   | Ctra. Fed Puerto Juarez        |
|           | Chetumal Km 282 No. 307 77710  |
|           | Solidaridad                    |
|           | Quintana Roo                   |
|           | Mexico                         |
| Telephone | 984 87 15400                   |
| Fax       | 984 87 15406                   |
| Contact   | David Ocete                    |
| Position  | General Manager                |
| Telephone | 984 87 15400                   |
| Fax       | 984 87 15406                   |
| Email     | DOCETE@mx.occidentalhotels.com |

## Addresses

| Reservations   |  |
|--|--|
| Address  | Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom            |
| Telephone<br>Fax<br>Email<br>Contact<br>Telephone<br>Email | 01245 459900 01245 459901 res@resort-marketing.co.uk Reservations Team 01245 459900 res@resort-marketing.co.uk |

## Contract Agreement

| Signed on behalf of the hotel: |  |  |
|--------------------------------|--|--|
| Signed on behan of the notes.  |  |  |
|                                |  |  |
| Signed:                        |  |  |
| Name:                          |  |  |
| ivame.                         |  |  |
| Position:                      |  |  |
| i osidon.                      |  |  |
| Date:                          |  |  |
| Date.                          |  |  |

### **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

TACTICAL 28 GRAND XCARET

All terms and conditions apply as per main contract including all cancelation

Please note these rates will replace those ones previously given.

This special offer is offered on strict proviso that rates are marketed as a special

Please state Tactical number T28 when reporting bookings.

All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*