

Occidental Grand Xcaret (5 stars)  
Location Xcaret, Mexico  
Reference GRA/GXTA/14/T17A  
Special Offer Tactical 17A  
Contract Date 07 Oct '13  
Signed off by:

Currency	US Dollar
Booking Dates	07 Oct '13 to 30 Nov '13
Stay Dates	01 May '14 to 31 Oct '14
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages		Alloc.	Rel.
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To		
1. Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	Yes	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0		5
2. Deluxe UXX DUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0		5
3. Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0		5
4. Junior Suite UXX JUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0		5
5. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0		5
6. Royal Club Luxury UXX RCLUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0		5
7. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0		5
8. Royal Club Junior Suite UXX RCJUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0		5

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
Bed Types for Rooms 1. Deluxe (GPFV) - King size, Twin Double; 2. Deluxe UXX (GPFV) - King size, Twin Double; 3. Junior Suite (GPFV) - King size, Twin Double; 4. Junior Suite UXX (GPFV) - King size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Luxury UXX (GPFV) - King size, Twin Double; 7. Royal Club Junior Suite (GPFOV) - King size; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double;

Rates

Dates	1. Deluxe					2. Deluxe UXX					3. Junior Suite					4. Junior Suite UXX				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate
Dates	5. Royal Club Luxury					6. Royal Club Luxury UXX					7. Royal Club Junior Suite					8. Royal Club Junior Suite UXX				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate

Notes Single Parent Offer - When one adult and one child are sharing the room, they will be charged at the single adult rate and second child rate. The first child is only free when sharing with 2 full paying adults.

Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Supplements

Grand Concierge Upgrade				
Room Types	All	Date Range	Adult	Ch.
Type	Optional	01 May '14 31 Oct '14	10.00	5.00
Basis	Per Person Per Night			
Grand Romance Upgrade				
Room Types	All	Date Range	Adult	
Type	Optional	01 May '14 31 Oct '14	20.00	
Basis	Per Person Per Night			

Notes Grand Concierge Upgrade Includes: Fruit Basket, Bottle of Wine, Turn Down Service, 10% Discount on Spa Treatments, Superior Room Amenities including Bath Robes. Grand Romance Upgrade Includes: Bottle of Champagne, Chocolate Covered Strawberries, One Hour Massage in Room Per Couple, First Morning Breakfast in Bed, Romantic Dinner, Turn Down Service, 10% Discount on Spa Treatments, Surprise Gift and Special Amenities for Romantic Occasions.

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

Payment Date	Amount Due
14 Days After Arrival	100.00%

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**Location** Xcaret, Mexico  
**Reference** GRA/GXTA/14/T17A  
**Special Offer** Tactical 17A  
**Contract Date** 07 Oct '13  
**Signed off by:**

### Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

### Addresses

Main
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Accounts	
Address	Overseas World Marketing V.V Parque Industrial Itabo Av. Lope de Vega No. 19 Santo Domingo Dominican Republic
Telephone	809 473 5500
Email	overseasworldmarketing@do.occidentalhotels.com
Contact	Rodolfo Limardo
Position	Credit & Collections Supervisor
Telephone	809 473 5500
Fax	809 487 5994
Email	paymentdetails@do.occidentalhotels.com

Contracting	
Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 45 99 00
Fax	01245 462 978
Website	www.occidental-hoteles.com
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 45 99 00
Fax	01245 462 978
Email	greg@resort-marketing.co.uk
Mobile	07739351220

Hotel	
Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico
Telephone	984 87 15400
Fax	984 87 15406
Contact	David Ocete
Position	General Manager
Telephone	984 87 15400
Fax	984 87 15406
Email	DOCETE@mx.occidentalhotels.com

### Addresses

Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 459900
Fax	01245 459901
Email	res@resort-marketing.co.uk
Contact	Reservations Team
Telephone	01245 459900
Email	res@resort-marketing.co.uk

### Contract Agreement

<b>Signed on behalf of the hotel:</b>
Signed: .....
Name: .....
Position: .....
Date: .....

### Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**  
TACTICAL 17A

All terms and conditions apply as per main contract including all cancellation policies.  
Please note these rates will replace those ones previously given.  
This special offer is offered on strict proviso that rates are marketed as a special offer.  
Please state Tactical number T17A when reporting bookings.  
All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*