

Bel Jou (4 stars)

Location CASTRIES, West Indies  
Reference BEL/BLUEB/17/T4BB  
Special Offer Tactical 4BB - Blue Bay  
Contract Date 13 Nov '17  
Signed off by:

Currency	US Dollar
Booking Dates	13 Nov '17 to 15 Feb '18
Stay Dates	13 Nov '17 to 15 Apr '19
Price On Arrival	No
Maximum Rooms	64
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages		Alloc.	Rel.
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To		
1. Ocean View Room OVR (Ocean View ocea)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7
2. Garden Bungalow GB (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
Bed Types for Rooms 1. Ocean View Room (ocea) - Two Doubles; 2. Garden Bungalow (gard) - King size;

Rates

		1. Ocean View Room		
Dates		1 Adult pr	2 Adults pr	3 Adults pr
05 Jan '18	15 Apr '18	126.00	210.00	275.00
16 Apr '18	20 Dec '18	90.00	150.00	215.00
21 Dec '18	04 Jan '19	156.00	260.00	325.00
05 Jan '19	15 Apr '19	131.00	218.00	283.00

Notes RATES ARE GARDEN BUNGALOW AND HAVE BEEN UPGRADED TO APPLY TO THE OCEAN VIEW ROOMS. NOTE: IN THE EVENT OF OCEAN VIEW BEING CLOSE OUT OR STOP SOLD, CLIENTS WOULD RECEIVE A PARTIAL OCEAN VIEW.

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night

Contract Basis

Room Type	Contract Basis
1. Ocean View Room	Sell & Report
2. Garden Bungalow	On Request

Close Outs

Rooms	Date Range	Type
All	19 Nov '17 21 Nov '17	All
2. GB	22 Nov '17 15 Apr '19	All

Taxes

Government Tax (included in room rates)			
Room Types	All	Date Range	Value
		13 Nov '17 15 Apr '19	10%

Service Charge (included in room rates)			
Room Types	All	Date Range	Value
		13 Nov '17 15 Apr '19	10%

Supplements

Notes Upgrade to private return transfers for just \$30pp return

Facilities

Rooms	Facilities
All	Air Conditioning, Fridge, Hairdryer, Iron and Ironing Board, Room Service, Safety Deposit Box, Shower, Tea and Coffee.

Packages

COMPLIMENTARY RETURN SHARED TRANSFERS			
Room Types		1. Ocean View Room	
Description		Complimentary return shared transfers per person based on min 7nt stay	
Booking Dates		13 Nov '17 to 15 Feb '18	
Holiday Length		7+ Nights Stays only	
Basis		Per Room Per Holiday	
Date Range		All	
13 Nov '17	15 Apr '19	0.00	

ADDED VALUE LAUNCH PACKAGE			
Room Types		1. Ocean View Room	
Description		Stocked mini-bar upon arrival, complimentary bottle of St. Lucian Chairman's Spiced Rum, picnic tour to Pigeon point OR complimentary island tour (Wed or Sat only) + complimentary shuttle to Gros Islet Friday Night Experience (F&B payable locally)	
Booking Dates		13 Nov '17 to 15 Feb '18	
Holiday Length		7+ Nights Stays only	
Basis		Per Room Per Holiday	
Date Range		All	
13 Nov '17	15 Apr '19	0.00	

UPGRADE TO RETURN PRIVATE TRANSFERS			
Room Types		1. Ocean View Room	
Description		Upgrade to return private transfers for \$30pp	
Booking Dates		13 Nov '17 to 15 Feb '18	
Holiday Length		7+ Nights Stays only	
Basis		Per Person Per Holiday	
Date Range		Adult	
13 Nov '17	15 Apr '19	30.00	

Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator
Payment Date	Amount Due
30 Days After Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 30 days of arrival	3 nights

Except for the following Stay Dates:

13 Nov '17 to 20 Dec '17	
Date Cancelled	Cancellation Charge
Within 14 days of arrival	1 nights

16 Apr '18 to 20 Dec '18	
Date Cancelled	Cancellation Charge
Within 14 days of arrival	1 nights

**Bel Jou (4 stars)****Location****Reference****Special Offer****Contract Date****Signed off by:**

CASTRIES, West Indies

BEL/BLUEB/17/T4BB

Tactical 4BB - Blue Bay

13 Nov '17

**Addresses**

Main	
Address	Resort Marketing International Chelmsford Essex CM2 7SY UK 01245 459900 Email greg@resort-marketing.co.uk
Telephone	
Email	

Accounts	
Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK 01245 459900 Telephone Contact Sara Thorne Position Accounts Telephone 01245 459900 Email sara@resort-marketing.co.uk
Telephone	
Contact	
Position	
Telephone	
Email	

Contracting	
Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK 01245 459900 Telephone Contact Greg Armstrong Position Account Director Telephone 01245 459900 Email greg@resort-marketing.co.uk
Telephone	
Contact	
Position	
Telephone	
Email	

Hotel	
Address	BEL JOU La Pensee CASTRIES PO BOX 296 ST LUCIA
Telephone	
Contact	
Position	
Telephone	
Email	

Reservations	
Address	Resort Marketing International Suite C4 Great Baddow Park Chelmsford Essex CM2 7SY UK 01245 459900 Telephone Contact Mark Larner Position Reservations Manager Telephone 01245 459900 Email res@resort-marketing.co.uk
Telephone	
Contact	
Position	
Telephone	
Email	

**Contract Agreement**

<b>For and on behalf of :</b>	
Signed: .....	
Name/Position: .....	
Company: .....	
Date: .....	
<b>Signed on behalf of the hotel:</b>	
Signed: .....	
Name:	Dean La Force
Position:	General Manager
Date:	25 Jan '18