**Location** Cancun, Mexico

Reference GRA/IN16/18/GOP1819INT Special Offer 2018 - 2019 Interline Rates

Contract Date 16 Jan '18

Signed off by:

Currency US Dollar Booking Dates 16 Jan '18 to 30 Apr '19 Stay Dates 16 Jan '18 to 30 Apr '19

Price On Arrival No
Maximum Rooms 595
Completed Stays Yes
Only
Deposit \$0

		Extra Bed	Α	ttribu	tes	Occ	cupancy	y	Adult	s	Max	Allow	Child A	Ages	Teen A	ges		
Room Types	Meal Basis	Type	AR	DF	SR	Min	Std N	Лах	Min M	1ax	Children	Infants	From	То	From	To	Alloc.	Rel.
Standard std (Unspecified View Unsp)	All Inclusive		No	No	No	1	5	5	1	4	3	Yes	2.00	12.99	0	0		5
2. Sunset View SV (Unspecified View Unsp)	All Inclusive		No	No	No	1	5	5	1	3	3	Yes	2.00	12.99	0	0		5
3. Ocean View OCEA (Ocean View ocea)	All Inclusive		No	No	No	1	5	5	1	3	3	Yes	2.00	12.99	0	0		5

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

#### Rates

					1. Standard	t					2. Suns	set View					3. Ocea	an View		
			2 Adults	3 Adults	4 Adults	1st Child	2nd Child	3rd Child		2 Adults	3 Adults	1st Child	2nd Child	3rd Child		2 Adults	3 Adults	1st Child	2nd Child	3rd Child
Dates		1 Adult pr	pr	pr	pr	Rate	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate	Rate	1 Adult pr	pr	pr	Rate	Rate	Rate
16 Jan '18	15 Feb '18	122.00	155.00	222.00	289.00	33.00	0.00	21.00	129.00	169.00	243.00	40.00	0.00	21.00	143.00	197.00	285.00	54.00	0.00	21.00
16 Feb '18	07 Apr '18	133.00	176.00	254.00	333.00	43.00	0.00	21.00	140.00	190.00	275.00	50.00	0.00	21.00	154.00	218.00	317.00	64.00	0.00	21.00
08 Apr '18	05 Jul '18	116.00	143.00	204.00	266.00	27.00	0.00	21.00	123.00	157.00	225.00	34.00	0.00	21.00	137.00	185.00	267.00	48.00	0.00	21.00
06 Jul '18	19 Aug '18	123.00	156.00	224.00	293.00	33.00	0.00	21.00	130.00	170.00	245.00	40.00	0.00	21.00	144.00	198.00	287.00	54.00	0.00	21.00
20 Aug '18	21 Dec '18	115.00	140.00	200.00	260.00	25.00	0.00	21.00	122.00	154.00	221.00	32.00	0.00	21.00	136.00	182.00	263.00	46.00	0.00	21.00
22 Dec '18	03 Jan '19	156.00	222.00	323.00	424.00	66.00	0.00	21.00	163.00	236.00	344.00	73.00	0.00	21.00	177.00	264.00	386.00	87.00	0.00	21.00
04 Jan '19	14 Feb '19	127.00	164.00	236.00	307.00	37.00	0.00	21.00	134.00	178.00	257.00	44.00	0.00	21.00	148.00	206.00	299.00	58.00	0.00	21.00
15 Feb '19	30 Apr '19	138.00	187.00	270.00	353.00	49.00	0.00	21.00	145.00	201.00	291.00	56.00	0.00	21.00	159.00	229.00	333.00	70.00	0.00	21.00

<sup>1</sup> Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 4 Adults pr=Four Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night, 3rd Child Rate=Third Child Rate per night

#### **Contract Basis**

Room Type	Contract	Contract Basis					
All	Sell & R	Sell & Report					
Taxes							
IAH (included in ro	oom rates)						
Room Types	All	<b>Date Range</b> 16 Jan '18	30 Apr '19	Value 3%			
IVA (included in ro	oom rates)						
Room Types	All	Date Range 16 Jan '18	30 Apr '19	Value 16%			

# Special Offers

Free Children when sharing with 2 Adults

Number of Free Children 2

Room Types All Room Types
Booking Dates 16 Jan '18 to 30 Apr '19

Stay Dates Stays between 16 Jan '18 and 30 Apr '19 only

Passengers 2+ Adults only
Combinable Yes

## **Facilities**

Rooms	Facilities
All	1 King or Twin Double Beds, Air Conditioning, Complimentary WiFi, Flat Screen LCD TV, Hairdryer, Radio Alarm Clock, Safe in room, Telephone.

## Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	30 Mar '18	17 Apr '18	3	0	All
	15 Jul '18	24 Aug '18	3	0	All
	23 Dec '18	03 Jan '19	3	0	All
	30 Mar '19	30 Apr '19	3	0	All

Location Reference Special Offer **Contract Date** Signed off by:

Cancun, Mexico GRA/IN16/18/GOP1819INT 2018 - 2019 Interline Rates 16 Jan '18

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity '18

Room Types

All Room Types

UP TO 50 GUESTS ADDITIONAL PERSON \$55 USD Description

NO HOTEL GUEST \$70 USD Inclusions: • Auto Smart for the wedding couple – only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding dav.\* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 quests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 quests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Turndown service. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk 16 Jan '18 to 30 Apr '19

Booking Dates

Date Range All 16 Jan '18 30 Apr '19 5750.00

Per Room Per Holiday

Date Range

Basis

Booking Dates

16 Jan '18 30 Apr '19

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Love '18

Room Types Description

All Room Types

UP TO 40 GUESTS ADDITIONAL PERSON \$40 USD NO HOTEL GUEST \$46 USD • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & aromatherapy. • "U & Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. . Late Check-out at 4 pm.\* • Turndown service. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

16 Jan '18 to 30 Apr '19

Per Room Per Holiday 2225.00

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Mayan '18

Room Types Description

All Room Types UP TO 50 GUESTS ADDITIONAL PERSON \$34 USD NO HOTEL GUEST \$46 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance

Concierge. • VIP amenities in wedding couple's room. •

Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. •

Bottle of domestic sparkling wine with special courtesy

couple's room. • "U & Me" dinner reservation in specialty

restaurant for the couple. • Late Check-out at 4 pm.\* • O

Weddings surprise present. • These packages are also

Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

of chef in couple 's room. • Romantic decoration in

available for renewal of yows at the same costs \*

**Booking Dates** 

Basis Date Range 16 Jan '18 30 Apr '19

ΑII 1390.00

16 Jan '18 to 30 Apr '19

Per Room Per Holiday

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Location Reference Special Offer **Contract Date** Signed off by:

Cancun, Mexico GRA/IN16/18/GOP1819INT 2018 - 2019 Interline Rates 16 Jan '18

### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember '18

Room Types All Room Types

Description PACKAGE AVAILABLE COMPLIMENTARY WHEN 65

ROOM NIGHTS BOOKED - Email

res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$31 USD NO HOTEL GUEST \$46 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at 4 pm.\* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace

or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - maximum 4 bottles. • Dinner

hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room. • "U & Me" dinner reservation in specialty restaurant for

in specialty restaurant with set menu and drinks for 2

the couple. • Late Check-out at 4 pm.\* • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may

apply. Request full T&C's from res@resort-marketing.co.uk

**Booking Dates** 16 Jan '18 to 30 Apr '19 Per Room Per Holiday

Date Range ΑII 30 Apr '19 16 Jan '18 1115.00

## **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony '18

Room Types All Room Types

Description UP TO 6 GUESTS ADDITIONAL PERSON \$26 USD NO HOTEL GUEST \$36 USD (MAXIMUM 15 GUESTS)

• VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple\*. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in couple's room. • Professional services by a Wedding planner. • Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Wedding dinner in specialty restaurant and drinks for 2 hours (Set menu starting at 10 people). • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request

full T&C's from res@resort-marketing.co.uk

**Booking Dates** 16 Jan '18 to 30 Apr '19

Basis Per Room Per Holiday

Date Range

16 Jan '18 30 Apr '19 740.00

## **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi 18

Room Types All Room Types

Description UP TO 50 GUESTS. ADDITIONAL PERSON \$98 USD

NON-HOTEL GUEST \$150 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding—at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonnière for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). . Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. • These packages are also available for renewal of vows at the same costs Reduced package available at USD\$10,300USD includes only Ceremony & Reception, available on request. \* Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from res@resort-marketing.co.uk 16 Jan '18 to 30 Apr '19

**Booking Dates** 

Basis Per Room Per Holiday

Date Range ΑII 16 Jan '18 30 Apr '19

14500.0

#### **Payment Terms**

Payee Details Oasis Hotels & Resorts Payee Name Bank Name Bank of America

Bank Address 3595 Peachtree Industrial Boulevard

Duluth, GA 30096

Account Name Travamerica Inc Account Number 334030246979 Swift Code **BOFAUS3N** Charge Paid By **Tour Operator** 

Payment Date Amount Due 100.00% 21 Days Before Arrival

Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico GRA/IN16/18/GOP1819INT 2018 - 2019 Interline Rates

16 Jan '18

Cancellation	Policy

Date Cancelled	Cancellation Charge
Within 7 days of arrival	2 nights
Within 0 days of arrival	100.00%

## Except for the following Stay Dates:

## 20 Jan '19 to 01 Apr '19

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

### 05 Jan '19 to 19 Jan '19

Date Cancelled	Cancellation Charge
Within 21 days of arrival Within 0 days of arrival	2 nights 100.00%
,	

#### 19 Dec '18 to 04 Jan '19

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

### 20 Jan '18 to 01 Apr '18

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

#### 16 Jan '18 to 19 Jan '18

Date Cancelled	Cancellation Charge
Within 21 days of arrival	2 nights
Within 0 days of arrival	100.00%

#### Addresses

Main	
Address	Grand Oasis Palm
	Blvd. Kukulcán
	Km 4.5 Sección C Lote 1, Zona
	Cancún, QROO,
	77500
	Mexico
Telephone	9982409505
Email	robin@oasishoteles.com

Accounts	
Address	Travamerica 3595 Peachtree Industrial Boulevard Duluth,
	GA 30096 US
Contact	Cathy Mitchell
Position	Accounts Contact
Telephone	770 6621810
Email	cmitchell@travamerica.com

## Addresses

Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
01245459900 greg@resort-marketing.co.uk Greg Armstrong Account Director 01245459900 greg@resort-marketing.co.uk
greg@resort-marketing.co.uk
GRAND OASIS PALM Blvd. Kukulcán Km 4.5 Sección C Lote 1, Zona Hotelera, Cancun 77500 Mexico
Robin Perez Customer Service Manager 9982409505 robin@oasishoteles.com
Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England
01245459900 res@resort-marketing.co.uk Mark Larner Reservations Manager 01245459900 res@resort-marketing.co.uk

## **Contract Agreement**

Signed on behalf of the hotel:		
Signed:		
Name:		
Position:		
Date:		