

Occidental Grand Xcaret (5 stars)
Location Xcaret, Mexico
Reference GRA/GXTTA/14/T38A
Special Offer Tactical 38 A
Contract Date 26 Aug '14
Signed off by:

Currency	US Dollar
Booking Dates	01 Sep '14 to 04 Nov '14
Stay Dates	01 Sep '14 to 13 Apr '15
Price On Arrival	No
Maximum Rooms	0
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
2. Deluxe UXX DUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0
3. Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
4. Junior Suite UXX JUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0
5. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
6. Royal Club Luxury UXX RCLUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0
7. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
8. Royal Club Junior Suite UXX RCJUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Deluxe (GPFV) - King size, Twin Double; 2. Deluxe UXX (GPFV) - King size, Twin Double; 3. Junior Suite (GPFV) - King size, Twin Double; 4. Junior Suite UXX (GPFV) - King size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Luxury UXX (GPFV) - King size, Twin Double; 7. Royal Club Junior Suite (GPFOV) - King size; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double;

Rates

Dates	1. Deluxe					2. Deluxe UXX					3. Junior Suite					4. Junior Suite UXX				
	1 Adult	2 Adults	3 Adults	1st Child	2nd Child	1 Adult	2 Adults	3 Adults	1st Child	2nd Child	1 Adult	2 Adults	3 Adults	1st Child	2nd Child	1 Adult	2 Adults	3 Adults	1st Child	2nd Child
	pr	pr	pr	Rate	Rate	pr	pr	pr	Rate	Rate	pr	pr	pr	Rate	Rate	pr	pr	pr	Rate	Rate

Dates	5. Royal Club Luxury					6. Royal Club Luxury UXX					7. Royal Club Junior Suite					8. Royal Club Junior Suite UXX				
	1 Adult	2 Adults	3 Adults	1st Child	2nd Child	1 Adult	2 Adults	3 Adults	1st Child	2nd Child	1 Adult	2 Adults	3 Adults	1st Child	2nd Child	1 Adult	2 Adults	3 Adults	1st Child	2nd Child
	pr	pr	pr	Rate	Rate	pr	pr	pr	Rate	Rate	pr	pr	pr	Rate	Rate	pr	pr	pr	Rate	Rate

Notes Single Parent Offer - When one adult and one child are sharing the room, they will be charged at the single adult rate and second child rate. The first child is only free when sharing with 2 full paying adults.
1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Allocations & Release Periods

Room Type	Dates		Rel.
All	01 Sep '14 23 Dec '14	22 Dec '14 13 Apr '15	5 10

Supplements

Grand Concierge Upgrade				
Room Types	All	Date Range	Adult	Ch.
Type	Optional	01 Sep '14 13 Apr '15	10.00	5.00
Basis	Per Person Per Night			
Grand Romance Upgrade				

Supplements

Room Types	All	Date Range	Value	
Type	Optional	01 Sep '14 13 Apr '15	20.00	
Basis	Per Person Per Night			
Christmas Eve Gala Dinner				
Room Types	All	Date Range	Adult	Ch.
Type	Mandatory	24 Dec '14 24 Dec '14	65.00	33.00
Basis	Per Person Per Night			
New Years Eve Gala Dinner				
Room Types	All	Date Range	Adult	Ch.
Type	Mandatory	31 Dec '14 31 Dec '14	80.00	40.00
Basis	Per Person Per Night			

Notes Grand Concierge Upgrade Includes: Fruit Basket, Bottle of Wine, Turn Down Service, 10% Discount on Spa Treatments, Superior Room Amenities including Bath Robes. Grand Romance Upgrade Includes: Bottle of Champagne, Chocolate Covered Strawberries, One Hour Massage in Room Per Couple, First Morning

Breakfast in Bed, Romantic Dinner, Turn Down Service, 10% Discount on Spa Treatments, Surprise Gift and Special Amenities for Romantic Occasions.

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	23 Dec '14	03 Jan '15	7	0	All

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Free Offers

Free Offer Type (Applies to all Room Types)	
Honeymoon	10% massage discount voucher Breakfast in bed once per stay Flower arrangement in room Room upgrade subject to availability Special announcement during show Special Check In

Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

Except for the following Stay Dates:

23 Dec '14 to 03 Jan '15

Date Cancelled	Cancellation Charge
Within 14 days of arrival	100.00%
Within 3 days of arrival	100.00%

Addresses

Main

Addresses

Accounts	
Address	Overseas World Marketing V.V Parque Industrial Itabo Av. Lope de Vega No. 19 Santo Domingo Dominican Republic 809 473 5500 Email overseasworldmarketing@do.occidentalhotels.com Contact Rodolfo Limardo Position Credit & Collections Supervisor Telephone 809 473 5500 Fax 809 487 5994 Email paymentdetails@do.occidentalhotels.com

Contracting	
Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom Telephone 01245 45 99 00 Fax 01245 462 978 Website www.occidental-hoteles.com Contact Greg Armstrong Position Account Director Telephone 01245 45 99 00 Fax 01245 462 978 Email greg@resort-marketing.co.uk Mobile 07739351220

Hotel	
Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico Telephone 984 87 15400 Fax 984 87 15406 Contact David Ocete Position General Manager Telephone 984 87 15400 Fax 984 87 15406 Email DOCETE@mx.occidentalhotels.com

Addresses

Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom Telephone 01245 459900 Fax 01245 459901 Email res@resort-marketing.co.uk Contact Reservations Team Telephone 01245 459900 Email res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:

Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

TACTICAL 38A GRAND XCARET

All terms and conditions apply as per main contract including all cancelation policies.

Please note these rates will replace those ones previously given.
This special offer is offered on strict proviso that rates are marketed as a special offer.

Please state Tactical number T38A when reporting bookings.
All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

Tactical contracts are valid for new bookings only. Amendment to existing reservations is not permitted using a tactical rate contract / different tactical rate contract. It is explicitly prohibited for an existing reservation to be cancelled and subsequently rebooked on a tactical contract; should this occur, the original booking rate will apply.

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).