

Occidental Grand Xcaret (5 stars)
Location Xcaret, Mexico
Reference GRA/V2043/12/V78
Special Offer Tactical 78 Virgin Exclusive
Contract Date 06 Dec '11
Signed off by:

Currency	US Dollar
Booking Dates	22 Dec '11 to 09 Mar '12
Stay Dates	06 Jan '12 to 22 Dec '12
Price On Arrival	No
Maximum Rooms	0
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
2. Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
3. Grand Concierge Deluxe GCD (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
4. Grand Romance Deluxe GRD (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
5. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
6. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
7. Royal Club Master Suites RCMS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive		No	No	No	1	2	4	1	4	2	Yes	3.00	12.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Deluxe (GPFV) - King size, Twin Double; 2. Junior Suite (GPFV) - King size, Twin Double; 3. Grand Concierge Deluxe (GPFV) - King size, Twin Double; 4. Grand Romance Deluxe (GPFOV) - King size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Junior Suite (GPFOV) - King size; 7. Royal Club Master Suites (GPFOV) - Double, Twin Double;

Rates

Dates	1. Deluxe					2. Junior Suite					3. Grand Concierge Deluxe					4. Grand Romance Deluxe				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate
Dates																				

Dates	5. Royal Club Luxury					6. Royal Club Junior Suite				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate
Dates										

Notes Virgin Guests will be allocated in an exclusive Virgin Holidays block in the hotel.
Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
1. Deluxe	Sell & Report
2. Junior Suite	Sell & Report
3. Grand Concierge Deluxe	Sell & Report
4. Grand Romance Deluxe	Sell & Report
5. Royal Club Luxury	On Request
6. Royal Club Junior Suite	On Request
7. Royal Club Master Suites	On Request

Allocations & Release Periods

Room Type	Dates		Rel.
All	06 Jan '12	17 Feb '12	5
	18 Feb '12	25 Feb '12	10
	26 Feb '12	16 Apr '12	5
	17 Apr '12	30 Apr '12	10
	01 May '12	31 Oct '12	5

Supplements

Christmas Gala Dinner	
Room Types	All
Type	Mandatory
Basis	Per Person Per Supplement

New Years Eve Gala Dinner	
Room Types	All
Type	Mandatory
Basis	Per Person Per Supplement

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

Free Offers

Free Offer Type (Applies to all Room Types)	
Honeymoon	10% massage discount voucher Breakfast in bed once per stay Flower arrangement in room Room upgrade subject to availability Special Check In
Virgin Exclusive	10% Discount on Spa Treatments Park Pass is Max 2 per room Fruit Basket & Bottle of Tequila on arrival Per room Luxury Bath Robe & Slippers

Notes Virgin Holidays Exclusive Rates and Packages are subject to a DPS in the 2012 Mexico Brochure \$20,000 Marketing Funds agreed, subject to a full marketing plan agreed by Occidental

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Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

Payment Date	Amount Due
30 Days After Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

Other Information

Terms and Conditions
These rates are for the Virgin 2012 2nd Edition Brochure only. The hotel reserves the right to increase the rates for the 2013 1st Edition Programme.

Addresses

Main	
Accounts	
Address	Overseas World Marketing V.V Parque Industrial Itabo Av. Lope de Vega No. 19 Santo Domingo Dominican Republic
Telephone	809 473 5500
Email	overseasworldmarketing@do.occidentalhotels.com
Contact	Rodolfo Limardo
Position	Credit & Collections Supervisor
Telephone	809 473 5500
Fax	809 487 5994
Email	paymentdetails@do.occidentalhotels.com

Addresses

Contracting	
Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 45 99 00
Fax	01245 462 978
Website	www.occidental-hoteles.com
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 45 99 00
Fax	01245 462 978
Email	greg@resort-marketing.co.uk
Mobile	07739351220

Hotel	
Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico
Telephone	984 87 15400
Fax	984 87 15406
Contact	David Ocete
Position	General Manager
Telephone	984 87 15400
Fax	984 87 15406
Email	DOCETE@mx.occidentalhotels.com

Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 459900
Fax	01245 459901
Email	res@resort-marketing.co.uk
Contact	Reservations Team
Telephone	01245 459900
Email	res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:	
Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

All terms and conditions apply as per main contract including all cancellation policies.

Please note these rates will replace those ones previously given.

This special offer is offered on strict proviso that rates are marketed as a special offer.

Please state Tactical number T78 when reporting bookings.

All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).