

Blue Haven Hotel (4 stars)
Location Scarborough, West Indies
Reference BLU/KENWO/13/T32
Special Offer Tactical 32
Contract Date 03 Dec '13
Signed off by:

Currency	US Dollar
Booking Dates	03 Dec '13 to 31 Jan '14
Stay Dates	03 Dec '13 to 08 Apr '14
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages		Alloc.	Rel.
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To		
1. Superior Ocean View SOV (Ocean View ocea)	Room Only	Rollaway Bed	No	No	No	1	2	3	1	2	1	Yes	2.00	16.99	0	0		2
2. Deluxe Ocean View DOV (Ocean View ocea)	Room Only		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0		2
3. Junior Suite Ocean View JSOV (Ocean View ocea)	Room Only		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0		2

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Superior Ocean View (ocea) - King size; 2. Deluxe Ocean View (ocea) - Twin Double; 3. Junior Suite Ocean View (ocea) - Twin Double;

Rates

Dates	1. Superior Ocean View	2. Deluxe Ocean View	3. Junior Suite Ocean View
	Base pr Child Rate	Base pr 3rd Ad Rate Child Rate	Base pr 3rd Ad Rate Child Rate

Base pr=Base Rate Per Room Per Night, Child Rate=Child Rate per night, 3rd Ad Rate=Third Adult Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Taxes

Tax and Service (included in room rates)				
Room Types	All	Date Range	Value	
		03 Dec '13 08 Apr '14	24%	

Supplements

All Inclusive Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Meal Basis	03 Dec '13 20 Dec '13	50.00	50.00
	Upgrade	21 Dec '13 08 Apr '14	85.00	50.00
Meal Basis	All Inclusive			
Basis	Per Person Per Night			

Bed and Breakfast Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Meal Basis	03 Dec '13 08 Apr '14	0.00	0.00
	Upgrade			
Meal Basis	Bed and Breakfast			
Basis	Per Person Per Night			

Half Board Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Meal Basis	03 Dec '13 08 Apr '14	50.00	25.00
	Upgrade			
Meal Basis	Half Board			
Basis	Per Person Per Night			

Supplements

Full Board Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Meal Basis	03 Dec '13 08 Apr '14	70.00	35.00
	Upgrade			
Meal Basis	Full Board			
Basis	Per Person Per Night			

Notes NOTE - All inclusive supp rate until 20 Dec '13 represents a 50% discount from annual rate

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Ceiling Fan, Ensuite Bathroom, Hairdryer, Mini Bar, Safe in room, Shower, Telephone in Room, TV.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	03 Dec '13 08 Apr '14	3	0	All

Packages

Wedding Package				
Room Types	All Room Types			
Description	Wedding cake (one layer), 1 bottle of champagne, bridal bouquet of tropical flowers, two witnesses if required, registrar and ministers fees, marriage license, certificate and ceremony , half hour massge for wedding couple. Wedding ceremonies are usually conducted either in the tropical gardens or another picturesque area of the hotel with views of the sea.			
Booking Dates	31 May '13 to			
Basis	Per Room Per Package			
Date Range	All			
03 Dec '13 08 Apr '14	500.00			

Packages

Dive Package - 6 Dives	
Room Types	All Room Types
Description	Package of 6 dives with PADI Instructor. Prices are in USD, inclusive of taxes (rates have been discounted 20% from Rack). Dives include tanks and weights, equipment rental is additional.
Booking Dates	31 May '13 to
Basis	Per Person Per Holiday
Date Range	All
03 Dec '13 15 Dec '13	182.00

Dive Package - 12 Dives	
Room Types	All Room Types
Description	Dive Package - 12 dives with PADI certified Instructor Prices are in USD, inclusive of taxes (rates have been discounted 20% from Rack). Dives include tanks and weights, equipment rental is additional.
Booking Dates	31 May '13 to
Basis	Per Person Per Holiday
Date Range	All
03 Dec '13 15 Dec '13	304.00

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Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 13 days of arrival	50.00%
Within 6 days of arrival	100.00%

Addresses

Main	
Address	Bacolet Bay Scarborough West Indies Tobago
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	bluehaven@bluehavenhotel.com
Website	www.bluehavenhotel.com
Contact	Karl Pilstl
Position	Owner
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	kpilstl@yahoo.com

Accounts	
Address	Resort Marketing International Baddow Park, West Hanningfield Road Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	payments@resort-marketing.co.uk
Contact	Sara Thorne
Position	Accounts Manager
Telephone	01245 459900
Email	sara@resort-marketing.co.uk

Addresses

Contracting	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

Reservations	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	res@resort-marketing.co.uk
Contact	Mark Larner
Position	Reservations Manager
Telephone	01245 459900
Email	res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:	
Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

TACTICAL TERMS

These Rates CAN NOT be combined with any other offer or contract.

This offer supersedes all other offers.

Rates are NOT valid unless a signed contract is in place as well as this form signed and returned to Resort Marketing International Fax: 0870 1609651

All rooming lists, vouchers and client invoices must clearly state Tactical Offer 32

Failure to include these will result in the offers not being applied – full contract rates will be invoiced.

Failure to report this offer correctly on the rooming list, client voucher and client invoice will result in the full contract rate being invoiced

Rates must be advertised and featured in late sale tactical flyers/advertising/teletext

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

etc

Bookings are to be made on a STRICT sell and report basis to Resort Marketing International DAILY up to 72 hours prior to the arrival date.

All existing bookings must be reported to Resort Marketing International to res@resort-marketing.co.uk within 24 hours BEFORE the above rates can be applied

Rates are in US Dollars and are PER ROOM PER NIGHT

Taxes and Service charges are subject to change. Any increase is the responsibility of the user

All room types must be featured to validate offers.

No refund on Unused features

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).