# **Occidental Grand Xcaret (5 stars)**

Location Xcaret, Mexico Reference GRA/BAH/14/T37 **Special Offer** Tactical 37 - BA Holidays

**Contract Date** 21 Aug '14

Signed off by:

| Currency             | US Dollar                |
|----------------------|--------------------------|
| <b>Booking Dates</b> | 21 Aug '14 to 02 Oct '14 |
| Stay Dates           | 01 Sep '14 to 13 Apr '15 |
| Price On Arrival     | No                       |
| Maximum Rooms        | 9                        |
| Completed Stays      | Yes                      |
| Only                 |                          |
| Denosit              | 0.2                      |

| Room Types                               | Meal Basis      | Extra Bed<br>Type | AR | Attribu | tes<br>SR | Occ<br>Min | cupanc<br>Std I | •         | Adul<br>Min M |           | Max<br>Children | Allow<br>Infants | Child . | Ages<br>To | Teen A<br>From | Ages<br>To |
|--|-----------------|-------------------|----|---------|-----------|------------|-----------------|-----------|---------------|-----------|-----------------|------------------|---------|------------|----------------|------------|
| Deluxe dixe (Garden/Pool/Forest View     | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | viax<br>4 | 1             | //ax<br>3 |                 | Yes              |         | 12.99      | 0              | 0          |
| GPFV)                                    | All liliciusive | Nollaway Deu      | NO | NO      | NO        | '          | 2               | 4         | '             | 3         | 2               | 165              | 3.00    | 12.33      | U              | U          |
| 2. Deluxe UXX DUX (Garden/Pool/Forest    | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| View GPFV)                               |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |
| 3. Junior Suite Jsui (Garden/Pool/Forest | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| View GPFV)                               |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |
| Junior Suite UXX JUX                     | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| (Garden/Pool/Forest View GPFV)           |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |
| <ol><li>Royal Club Luxury RCL</li></ol>  | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| (Garden/Pool/Forest/Ocean view GPFOV)    |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |
| Royal Club Luxury UXX RCLUX              | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| (Garden/Pool/Forest View GPFV)           |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |
| 7. Royal Club Junior Suite RCJS          | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| (Garden/Pool/Forest/Ocean view GPFOV)    |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |
| Royal Club Junior Suite UXX RCJUX        | All Inclusive   | Rollaway Bed      | No | No      | No        | 1          | 2               | 4         | 1             | 3         | 2               | Yes              | 3.00    | 12.99      | 0              | 0          |
| (Garden/Pool/Forest View GPFV)           |                 |                   |    |         |           |            |                 |           |               |           |                 |                  |         |            |                |            |

**Room Attributes** Bed Types for Rooms AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

1. Deluxe (GPFV) - King size, Twin Double; 2. Deluxe UXX (GPFV) - King size, Twin Double; 3. Junior Suite (GPFV) - King size, Twin Double; 4. Junior Suite UXX (GPFV) - King size, Twin Double; size, Twin Double; 5. Royal Club Luxury (GPFOV) - Twin Double; 6. Royal Club Luxury UXX (GPFV) - King size, Twin Double; 7. Royal Club Junior Suite (GPFOV) - King size; 8. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double;

### Rates

| itatos |            |          |             |           |           |            |                       |          |           |           |   |          |            |           |           |   |          |             |           |           |
|--------|------------|----------|-------------|-----------|-----------|------------|-----------------------|----------|-----------|-----------|---|----------|------------|-----------|-----------|---|----------|-------------|-----------|-----------|
|        |            |          | 1. Deluxe   |           |           |            | 2.                    | Deluxe U | ΚX        |           |   | 3.       | Junior Sui | ite       |           |   | 4. Ju    | ınior Suite | UXX       |           |
|        |            | 2 Adults | 3 Adults    | 1st Child | 2nd Child |            | 2 Adults              | 3 Adults | 1st Child | 2nd Child |   | 2 Adults | 3 Adults   | 1st Child | 2nd Child |   | 2 Adults | 3 Adults    | 1st Child | 2nd Child |
| Dates  | 1 Adult pr | pr       | pr          | Rate      | Rate      | 1 Adult pr | pr                    | pr       | Rate      | Rate      | 1 Adult pr                                | pr       | pr         | Rate      | Rate      | 1 Adult pr                                    | pr       | pr          | Rate      | Rate      |
|        |            |          |             |           |           |            |                       |          |           |           |   |          |            |           |           |   |          |             |           |           |
|        |            | 5. R     | oyal Club L | uxury     |           |            | Royal Club Luxury UXX |          |           |           | <ol><li>Royal Club Junior Suite</li></ol> |          |            |           |           | <ol><li>Royal Club Junior Suite UXX</li></ol> |          |             |           |           |
|        |            | 2 Adults | 3 Adults    | 1st Child | 2nd Child |            | 2 Adults              | 3 Adults | 1st Child | 2nd Child |   | 2 Adults | 3 Adults   | 1st Child | 2nd Child |   | 2 Adults | 3 Adults    | 1st Child | 2nd Child |
| Dates  | 1 Adult pr |          | pr          | Rate      | Rate      | 1 Adult pr | pr                    | pr       | Rate      | Rate      | 1 Adult pr                                | pr       | pr         | Rate      | Rate      | 1 Adult pr                                    | nr       | pr          | Rate      | Rate      |

<sup>1</sup> Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

## **Contract Basis**

| Room Type | Contract Basis |
|-----------|----------------|
| All       | Sell & Report  |

## **Allocations & Release Periods**

| Room Type | Dates      |            | Rel. |
|-----------|------------|------------|------|
| All       | 01 Sep '14 | 22 Dec '14 | 5    |
|           | 23 Dec '14 | 13 Apr '15 | 10   |

| Supplement                  | ts  |  |                    |                     |  |
|-----------------------------|---|--|--------------------|---------------------|--|
| Christmas Eve               | e Gala Supplemen                            | it   |                    |                     |  |
| Room Types<br>Type<br>Basis | All<br>Mandatory<br>Per Person Per<br>Night | <b>Date Range</b><br>24 Dec '14 24 Dec '14 | <b>Adult</b> 65.00 | <b>Ch.</b><br>33.00 |  |
| New Year's Ev               | ve Supplement                               |  |                    |                     |  |
| Room Types<br>Type<br>Basis | All<br>Mandatory<br>Per Person Per<br>Night | <b>Date Range</b><br>31 Dec '14 31 Dec '14 | <b>Adult</b> 80.00 | <b>Ch.</b><br>40.00 |  |

# **Facilities**

| ROUIIIS | racilities  |
|---------|---|
| All     | 110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling |
|         | Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing          |
|         | Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room,         |
|         | Shower, Tea and Coffee, Telephone in Room, TV.                            |
|         |   |

# Min/Max Stays

| Rooms           | Date Range               |            | Min | Max | Days |
|-----------------|--------------------------|------------|-----|-----|------|
| 2. DUX          | 01 Sep '14               | 13 Apr '15 | 5   | 0   | All  |
| 4. JUX          | 01 Sep '14               | 13 Apr '15 | 5   | 0   | All  |
| 6. RCLUX        | 01 Sep '14               | 13 Apr '15 | 5   | 0   | All  |
| 8. RCJUX<br>All | 01 Sep '14<br>23 Dec '14 |            |     |     | All  |
|                 |                          |            |     |     |      |

# **Payment Terms**

| Payee Details  |  |
|----------------|--|
| Payee Name     | OWM Overseas World Marketing               |
| Bank Name      | Citibank, FSB                              |
| Bank Address   | 8750 Doral Blvd<br>Miami<br>Florida<br>USA |
| Account Name   | OWM OVERSEAS WORLD MARKETING, LTD          |
| Account Number | 3200301722                                 |
| Swift Code     | CITIUS33                                   |
| IBAN           | 266086554                                  |
| Charge Paid By | Split                                      |

| Payment Date          | Amount Due |
|-----------------------|------------|
| 30 Davs After Arrival | 100.00%    |

# Occidental Grand Xcaret (5 stars)

Location Reference Special Offer Contract Date Signed off by: Xcaret, Mexico GRA/BAH/14/T37 Tactical 37 - BA Holidays

21 Aug '14

# **Cancellation Policy**

| Date Cancelled           | Cancellation Charge |
|--------------------------|---------------------|
| Within 3 days of arrival | 1 nights            |

Except for the following Stay Dates:

## 23 Dec '14 to 05 Jan '15

| Date Cancelled           | Cancellation Charge |
|--------------------------|---------------------|
| Within 3 days of arrival | 100.00%             |

### **Addresses**

| Main  |   |
|---|---|
| Accounts  |   |
| Address   | Overseas World Marketing<br>V.V Parque Industrial Itabo<br>Av. Lope de Vega No. 19<br>Santo Domingo<br>Dominican Republic             |
| Telephone<br>Email<br>Contact<br>Position<br>Telephone<br>Fax | 809 473 5500 overseasworldmarketing@do.occidentalhotels.com Rodolfo Limardo Credit & Collections Supervisor 809 473 5500 809 487 5994 |
| Email   | paymentdetails@do.occidentalhotels.com  |
| Contracting   |   |
| Address   | Occidental Hotels & Resorts UK Office   |

| Add | ress |  |
|-----|------|--|
|     |      |  |
|     |      |  |
|     |      |  |

Telephone Fax Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom 01245 45 99 00 01245 462 978

Website www.occidental-hoteles.com

Contact Greg Armstrong
Position Account Director
Telephone 01245 45 99 00
Fax 01245 462 978

Email greg@resort-marketing.co.uk

Mobile 07739351220

## Addresses

| Hotel   |  |
|---|--|
| Address  Telephone Fax Contact Position Telephone | Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico 984 87 15400 984 87 15406 David Ocete General Manager 984 87 15400 |
| Fax   | 984 87 15406   |
| Email   | DOCETE@mx.occidentalhotels.com   |
| Reservations                                      |  |
| Address   | Resort Marketing International Ltd.<br>Suite C4, Baddow Park<br>Great Baddow<br>Essex<br>CM2 7SY   |

United Kingdom

Reservations Team

01245 459900 01245 459901

01245 459900

#### Contract Agreement

Telephone

Fax

Email

Email

Contact Telephone

| Signed on behalf of the hotel: |  |  |  |
|--------------------------------|--|--|--|
| Signed:                        |  |  |  |
| Name:                          |  |  |  |
| Position:                      |  |  |  |
| Date:                          |  |  |  |

res@resort-marketing.co.uk

res@resort-marketing.co.uk

## **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

TACTICAL 37 GRAND XCARET

All terms and conditions apply as per main contract including all cancelation policies.

Please note these rates will replace those ones previously given.

This special offer is offered on strict proviso that rates are marketed as a special offer

Please state Tactical number T37 when reporting bookings.

All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

Tactical contracts are valid for new bookings only. Amendment to existing

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reservations is not permitted using a tactical rate contract / different tactical rate contract. It is explicitly prohibited for an existing reservation to be cancelled and subsequently rebooked on a tactical contract; should this occur, the original booking rate will apply.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*