

Occidental Grand Xcaret (5 stars)

Location Xcaret, Mexico
Reference GRA/V2043/13/T1VH
Special Offer TACTICAL 1
Contract Date 20 Nov '12
Signed off by:

Currency	US Dollar
Booking Dates	18 Dec '12 to 02 Mar '13
Stay Dates	06 Jan '13 to 31 Oct '13
Price On Arrival	No
Maximum Rooms	0
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
2. Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
3. Virgin Deluxe Club Room VDCR (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
4. Grand Concierge Deluxe GCD (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
5. Grand Romance Deluxe GRD (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
6. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
7. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Deluxe (GPFV) - King size, Twin Double; 2. Junior Suite (GPFV) - King size, Twin Double; 3. Virgin Deluxe Club Room (GPFV) - King size, Twin Double; 4. Grand Concierge Deluxe (GPFV) - King size, Twin Double; 5. Grand Romance Deluxe (GPFOV) - King size, Twin Double; 6. Royal Club Luxury (GPFOV) - Twin Double; 7. Royal Club Junior Suite (GPFOV) - King size;

Rates

Dates	1. Deluxe					2. Junior Suite					3. Virgin Deluxe Club Room					4. Grand Concierge Deluxe				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate

Dates	5. Grand Romance Deluxe					6. Royal Club Luxury					7. Royal Club Junior Suite				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate

Notes Virgin Guests will be allocated in an exclusive Virgin Holidays block in the hotel - subject to final confirmation at time of contract issue. SINGLE PARENT OFFER - One Adult and one child sharing the room will be charged as follows: 1 Single Adult rate plus 1 Child Rate (or 2 children as applicable) Rates may not be sold to any third parties, including internet accounts. Rates are only valid for F.I.T package sales only. Grand Concierge rooms Concierge service, Wireless internet connection, fruit basket, bottle of wine, turn down service, 10% discount spa treatment, superior room amenities including a bath robe. Grand Romance Rooms Bottle of champagne, chocolate covered strawberries, one hour massage in room per couple, first morning breakfast in bed, romantic dinner, turn down service, 10% discount on spa treatments, surprise gift and special amenities for romantic occasions. Royal Club Luxury: Elegantly appointed room with concierge service, room service, hydro-massage styled bath, DVD Player, coffee maker and other exclusive amenities. XCARET PARK PASS OFFER NOT INCLUDED ON THIS TACTICAL

Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
1. Deluxe	Sell & Report
2. Junior Suite	Sell & Report
3. Virgin Deluxe Club Room	Sell & Report
4. Grand Concierge Deluxe	Sell & Report
5. Grand Romance Deluxe	Sell & Report
6. Royal Club Luxury	On Request
7. Royal Club Junior Suite	On Request

Allocations & Release Periods

Room Type	Dates		Rel.
All	06 Jan '13	31 Jan '13	5
	01 Feb '13	07 Apr '13	10
	08 Apr '13	31 Oct '13	5

Supplements

Christmas Gala Dinner	
Room Types	All
Type	Mandatory
Basis	Per Person Per Supplement
New Years Eve Gala Dinner	
Room Types	All
Type	Mandatory
Basis	Per Person Per Supplement

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

Payment Date	Amount Due
14 Days After Arrival	100.00%

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Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

Addresses

Main

Accounts	
Address	Overseas World Marketing V.V Parque Industrial Itabo Av. Lope de Vega No. 19 Santo Domingo Dominican Republic
Telephone	809 473 5500
Email	overseasworldmarketing@do.occidentalhotels.com
Contact	Rodolfo Limardo
Position	Credit & Collections Supervisor
Telephone	809 473 5500
Fax	809 487 5994
Email	paymentdetails@do.occidentalhotels.com

Contracting	
Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 45 99 00
Fax	01245 462 978
Website	www.occidental-hoteles.com
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 45 99 00
Fax	01245 462 978
Email	greg@resort-marketing.co.uk
Mobile	07739351220

Hotel	
Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico
Telephone	984 87 15400
Fax	984 87 15406
Contact	David Ocete
Position	General Manager
Telephone	984 87 15400
Fax	984 87 15406
Email	DOCETE@mx.occidentalhotels.com

Addresses

Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom
Telephone	01245 459900
Fax	01245 459901
Email	res@resort-marketing.co.uk
Contact	Reservations Team
Telephone	01245 459900
Email	res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:
Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

All terms and conditions apply as per main contract including all cancelation policies.

Please note these rates will replace those ones previously given.

This special offer is offered on strict proviso that rates are marketed as a special offer.

Please state Tactical number T1VH when reporting bookings.

All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).