**Location** Cancun, Mexico

Reference GRA/GOS/16/SENS1ED17 Special Offer Annual 2017 Contract

Contract Date 02 Dec '16

Signed off by:

 Currency
 US Dollar

 Booking Dates
 02 Dec '16 to 14 Aug '17

 Stay Dates
 02 Dec '16 to 30 Apr '18

Price On Arrival No
Maximum Rooms 0
Completed Stays Yes
Only
Deposit \$0

		Extra Bed	P	ttribu	tes	Oce	cupano	у	Adu	lts	Max	Allow	Child Ag	ges	Teen A	ges		
Room Types	Meal Basis	Туре	AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To	Alloc.	Rel.
Standard std (Unspecified View Unsp)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		5
2. Ocean View OCEA (Ocean View ocea)	All Inclusive		No	No	No	1	3	3	1	3	0	No	0	0	0	0		5
3. Sian Ka'an SK (Unspecified View Unsp)	All Inclusive		No	No	No	1	3	3	1	3	0	No	0	0	0	0		5

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

### Rates

	1	1. Standard		2.	Ocean Vie	ew	3. Sian Ka'an			
		2 Adults	3 Adults		2 Adults	3 Adults		2 Adults	3 Adults	
Dates	1 Adult pr	pr	pr	1 Adult pr	pr	pr	1 Adult pr	pr	pr	

<sup>1</sup> Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night

#### **Contract Basis**

Room Type	Contract Basis
All	Sell & Report

### **Taxes**

IAH (included in ro	om rates)				
Room Types	All	Date Range 02 Dec '16	30 Apr '18	Value 3%	
IVA (included in roo	om rates)				
Room Types	All	Date Range 02 Dec '16	30 Apr '18	Value 16%	

## **Facilities**

Rooms	Facilities	
All	1 King or Two Beds, Air Conditioning, Bathrobes, Coffee Maker, Flat Screen LCD TV, Hairdryer, Mini Bar, Radio Alarm Clock, Safe in room, USB Ports.	

## Min/Max Stays

Rooms	Date Range		Min	Max	Days	
All	23 Dec '16	03 Jan '17	3	0	All	
	01 Apr '17	17 Apr '17	3	0	All	
	15 Jul '17	24 Aug '17	3	0	All	
	23 Dec '17	03 Jan '18	3	0	All	
	30 Mar '18	16 Apr '18	3	0	All	

Location Cancun, Mexico Reference GRA/GOS/16/SFNS1FD17 Special Offer Annual 2017 Contract **Contract Date** 02 Dec '16 Signed off by:

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Eternity

Room Types All Room Types

Description

UP TO 50 GUESTS ADDITIONAL PERSON \$53 USD NO HOTEL GUEST \$68 USD Inclusions: • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for the entire wedding group. • Room upgrade for wedding couple to bridal suite (room + make up room) - wedding dav.\* • Room upgrade, VIP bracelets, late check-out at 4 pm and 2 internet codes for 2 more rooms (all benefits to the same rooms).\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in room - wedding couple. • Professional services by a Wedding planner. • Special tasting of wedding dinner menu, only for set menu style dinner for wedding couple (must arrive 4 days before wedding date). • Rehearsal ceremony for bridal party. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 30 quests. • 30% discount on Spa treatments - wedding couple. • 30% discount on spa treatments for wedding couple. • Hairdresser and makeup test for the bride (before wedding day). • Catering service in nuptial suite for the bride and bridesmaids while getting ready (up to 8 quests). • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & Dispersion and Samp; set up in white with colored ribbons choice. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Desserts variety. • Private poolside/ beachside dinner with welcome drink, open domestic bar for 3 hours during dinner + DJ with music and lights. • Wedding cake + dessert variety. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Turndown service. • Romantic decoration in couple's room & amp; aromatherapy. • "U & amp; Me" dinner reservation in specialty restaurant for the couple. • Gourmet breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm for wedding couple.\* • O Weddings surprise present. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

Booking Dates

02 Dec '16 to

Per Room Per Holiday Basis

Date Range ΑII 02 Dec '16 30 Apr '18 5590.00 **Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Love

Room Types Description

All Room Types

UP TO 40 GUESTS ADDITIONAL PERSON \$39 USD NO HOTEL GUEST \$45 USD • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • Internet code for wedding couple. • VIP amenities in wedding couple's room. • Professional services by a Wedding planner. • Rehearsal semi private dinner in specialty restaurant for 2 hours with set menu for 20 guests. • Rehearsal ceremony for bridal party. • 20% discount on spa treatments for the wedding couple. • Judges or Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & amp; set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Special floral centerpiece on the bridal table (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - 1 glass per person. • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • 2 hours of private poolside/beachside cocktail party with open domestic bar + DJ with music and lights. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room & amp; aromatherapy. • "U & amp; Me" dinner reservation in specialty restaurant for the couple. • Breakfast in newlywed's room the day after the wedding. • Late Check-out at 4 pm.\* • Turndown service. • These packages are also available for renewal of vows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk

**Booking Dates** Basis

Per Room Per Holiday

Date Range 02 Dec '16 30 Apr '18

2160.00

02 Dec '16 to

**Packages** 

WEDDING PACKAGE & RENEWAL OF VOWS - O Mavan

Room Types Description

All Room Types

UP TO 50 GUESTS ADDITIONAL PERSON \$33 USD NO HOTEL GUEST \$45 USD "Traditional cultural ceremony where a Mayan Priest (Shaman) blesses the love of a wedding couple in harmony with the nature and requests the approval of the Gods, the Four Elements and the Seven Spiritual Directions. The smoke of copal cleans all souls and allow an eternal blessing of love, while the sound of seashells and the colours of flowers enhance this special occasion." • Auto Smart for the wedding couple - only 1 day. • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in wedding couple's room. • Professional services by a Wedding Planner. • Rehearsal ceremony for bridal party. • 10% discount on spa treatments for the wedding couple. • Fees for the religious Mayan officer "Shaman". • Marriage ceremony with music of drums and sea shells. • Ceremony performed in Mayan language and translated into English. • Special wedding location on the beach. • Exclusive decor with our special O Wedding arch, set up in white and traditional Mayan altar. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Celebration toast after the ceremony with domestic sparkling wine – 1 glass per person, • Semi private dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple 's room. • Romantic decoration in couple's room. • "U &amp:Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • O Weddings surprise present. • These packages are also available for renewal of yows at the same costs \* Subject to availability. Restrictions may apply. Request full T&C's from res@resort-marketing.co.uk 02 Dec '16 to

**Booking Dates** 

Basis Date Range

02 Dec '16 30 Apr '18

ΑII 1350.00

Per Room Per Holiday

Location Cancun, Mexico Reference GRA/GOS/16/SENS1ED17 Special Offer Annual 2017 Contract **Contract Date** 02 Dec '16 Signed off by:

#### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Remember

Room Types All Room Types

PACKAGE AVAILABLE COMPLIMENTARY WHEN 65 Description

ROOM NIGHTS BOOKED - Email

res@resort-marketing.co.uk to book complimentary package. UP TO 25 GUESTS ADDITIONAL PERSON \$30 USD NO HOTEL GUEST \$45 USD • VIP bracelet for wedding couple. • Private VIP check-in for wedding couple. • Room upgrade for wedding couple.\* • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in room. • Late check-out at 4 pm.\* • Turndown service. • Professional services by a Wedding planner. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & amp; set up in white. • Bridal bouquet and groom's boutonniere (tropical local flowers). • Sound equipment with ambiance music and microphone during ceremony. • Celebration toast after the ceremony with domestic sparkling wine - maximum 4 bottles. • Dinner in specialty restaurant with set menu and drinks for 2 hours. • Wedding cake. • Turndown service. • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • Romantic decoration in couple's room. • "U &Me" dinner reservation in specialty restaurant for the couple. • Late Check-out at 4 pm.\* • These packages are also available for renewal of vows at the same costs \* Subject to availability.

Restrictions may apply. Request full T&C's from

res@resort-marketing.co.uk

**Booking Dates** 02 Dec '16 to

Per Room Per Holiday

Date Range ΔΙΙ 02 Dec '16 30 Apr '18 1080.00

## **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Ceremony

Room Types All Room Types

UP TO 6 GUESTS ADDITIONAL PERSON \$25 USD Description NO HOTEL GUEST \$35 USD (MAXIMUM 15 GUESTS)

 VIP bracelet for wedding couple.
 Private VIP check-in for wedding couple. • Room upgrade for wedding couple\*. • Welcome drink during check-in. • Wedding Romance Concierge. • VIP amenities in couple's room. • Professional services by a Wedding planner. • Minister fees included. • Special wedding location on terrace or on the beach. • Exclusive decor with our special O Wedding arch & Dispersion with our special O We Bridal bouquet and groom's boutonniere (tropical local flowers). • Wedding dinner in specialty restaurant and drinks for 2 hours (Set menu starting at 10 people). • Bottle of domestic sparkling wine with special courtesy of chef in couple's room. • These packages are also available for renewal of vows at the same costs \*

Subject to availability. Restrictions may apply. Request

full T&C's from res@resort-marketing.co.uk **Booking Dates** 02 Dec '16 to

Basis Per Room Per Holiday

Date Range 02 Dec '16 30 Apr '18 720.00

#### **Packages**

WEDDING PACKAGE & RENEWAL OF VOWS - O Saptapadi

Room Types All Room Types

UP TO 50 GUESTS, ADDITIONAL PERSON \$95 USD Description

NON-HOTEL GUEST \$145 USD The beauty, colour and timeless traditions of a South Asian wedding ritual meet the ease and romance of a gorgeous destination wedding-at Oasis! We offer a fabulous, flexible fusion of cultures—with the unique flourishes to make your day absolutely perfect. SANGHEET WELCOME NIGHT • Special international cocktails for 2 hours. • Gourmet canapés (8 pieces per person). • DJ and dance floor with laser lights. • Setup included: cocktail lounge and high tables. MENDHI HENNA PARTY • Tea station during event (water, juices, sodas). • Fruit variety. • Comfortable setup for the bride and henna artist. Area assigned varies by resort. GHAROLI • Open domestic bar for 1 hour. • Reserved area poolside or beach. CEREMONY • Special O Wedding mandap. • Tiffany chairs with choice of coloured ribbons. • Bouquet and boutonnière for wedding couple. • Music and microphone during the ceremony. • Tea station during event (water, juices, sodas). . Toast after ceremony with sparkling wine. PRIVATE RECEPTION • Luxury, private Hindu buffet-style dinner with open international bar for 3 hours during dinner. • DJ and dance floor with laser lights during dinner. • Exclusive setup with a round table, tiffany chairs, coloured ribbons and elegant decoration. • These packages are also available for renewal of yows at the same costs Reduced package available at USD\$10,000USD includes only Ceremony &Reception, available on request. \* Restrictions may apply. 80% of guests must be staying at the hotel. Request full T&C's from res@resort-marketing.co.uk

**Booking Dates** 

Basis Per Room Per Holiday

Date Range ΑII

02 Dec '16 30 Apr '18 14000.0

## **Payment Terms**

Payee Details Oasis Hotels & Resorts Payee Name Bank Name Bank of America Bank Address 3595 Peachtree Industrial Boulevard

Duluth, GA 30096

02 Dec '16 to

Account Name Travamerica Inc Account Number 334030246979 Swift Code **BOFAUS3N** Charge Paid By **Tour Operator** 

Payment Date Amount Due 100.00% 21 Days Before Arrival

Location Reference Special Offer Contract Date Signed off by: Cancun, Mexico

GRA/GOS/16/SENS1ED17 Annual 2017 Contract

02 Dec '16

<b>Cancellation Policy</b>	
Date Cancelled	

Date Cancelled	Cancellation Charge
Within 7 days of arrival	2 nights
Within 0 days of arrival	100.00%

## Except for the following Stay Dates:

#### 19 Dec '16 to 04 Jan '17

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

#### 05 Jan '17 to 19 Jan '17

Date Cancelled	Cancellation Charge
Within 21 days of arrival Within 0 days of arrival	2 nights 100.00%

#### 20 Jan '17 to 01 Apr '17

Date Cancelled	Cancellation Charge
Within 14 days of arrival	2 nights
Within 0 days of arrival	100.00%

#### 19 Dec '17 to 04 Jan '18

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

#### 05 Jan '18 to 19 Jan '18

Date Cancelled	Cancellation Charge	
Within 21 days of arrival	2 nights	
Within 0 days of arrival	100.00%	

#### 20 Jan '18 to 01 Apr '18

20 can 10 to 0174pt 10	
Date Cancelled	Cancellation Charge
Within 14 days of arrival Within 0 days of arrival	2 nights 100.00%
William O days of arrival	100.0070

#### Addresses

Main		
Address Telephone Email	Grand Oasis Sens Blvd. Kukulkan Km. 19.5 Lote 50, Zona Hoteler Cancún, Q.R., 77500 Mexico 9982409505 robin@oasishoteles.com	
Accounts		
Address  Contact Position Telephone Email	Travamerica 3595 Peachtree Industrial Boulevard Duluth, GA 30096 US Cathy Mitchell Accounts Contact 1-770 6621810 cmitchell@travamerica.com	

## Addresses

Contracting	
Address  Telephone Email Contact Position Telephone Email	Resort Marketing International Suite C4, Baddow Business Park Great Baddow Essex CM2 7SY England 01245459900 greg@resort-marketing.co.uk Greg Armstrong Account Director 01245459900 greg@resort-marketing.co.uk
Hotel	
Address	GRAND OASIS SENS Blvd. Kukulkan Km. 19.5 Lote 50, Zona Hotelera, Cancun 77500 Mexico
Contact	Robin Perez
Position	Customer Service Manager
Telephone Email	9982409505 robin@oasishoteles.com

# Reservations Address Resort Marketing International

/ luul 000	resort warketing international
	Suite C4, Baddow Business Park
	Great Baddow
	Essex
	CM2 7SY
	England
Telephone	01245459900
Email	res@resort-marketing.co.uk
Contact	Mark Larner
Position	Reservations Manager
Telephone	01245459900
Email	res@resort-marketing.co.uk

#### Contract Agreement

Contract Agreement			
Signed on	Signed on behalf of the hotel:		
Signed:			
Name:			
Position:			
Date:			

#### **Terms And Conditions**

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*