

Buccament Bay Resort (5 stars)

Location St Vincent, West Indies  
Reference BUC/TRAV/2/12/11.3  
Special Offer Tactical 11.3 Travel 2 Exclusive  
Contract Date 23 Feb '12  
Signed off by:

|                      |                          |
|----------------------|--------------------------|
| Currency             | US Dollar                |
| Booking Dates        | 23 Feb '12 to 07 Mar '12 |
| Stay Dates           | 23 Feb '12 to 31 Jan '13 |
| Price On Arrival     | No                       |
| Maximum Rooms        | 9                        |
| Completed Stays Only | Yes                      |
| Deposit              | \$0                      |

| Room Types  | Meal Basis    | Extra Bed Type | Attributes |    |    | Occupancy |     |     | Adults |     | Max Children | Allow Infants | Child Ages |       | Teen Ages |    | Alloc. | Rel. |
|---|---------------|----------------|------------|----|----|-----------|-----|-----|--------|-----|--------------|---------------|------------|-------|-----------|----|--------|------|
|   |               |                | AR         | DF | SR | Min       | Std | Max | Min    | Max |              |               | From       | To    | From      | To |        |      |
| 1. Junior Suite Jsui (Garden View gard)                   | All Inclusive |                | No         | No | No | 1         | 2   | 2   | 1      | 2   | 0            | Yes           | 0          | 0     | 0         | 0  |        | 3    |
| 2. Suite 1 Bedroom SU1B (Garden/Ocean View GOV)           | All Inclusive |                | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 3. Master Suite 2 Bedroom MS2B (Garden/Ocean View GOV)    | All Inclusive |                | No         | No | No | 1         | 4   | 5   | 1      | 5   | 2            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 4. 1 Bedroom Garden Villa VIL1B (Garden View gard)        | All Inclusive |                | No         | No | No | 1         | 2   | 4   | 1      | 3   | 2            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 5. 1 Bedroom Beach Front Villa VOV1 (Ocean View ocea)     | All Inclusive |                | No         | No | No | 1         | 2   | 3   | 1      | 3   | 2            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 6. 2 Bedroom Deluxe Garden Villa DV2GV (Garden View gard) | All Inclusive |                | No         | No | No | 1         | 4   | 5   | 1      | 5   | 2            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 7. Dlx Villa Oceanview 2 Bedroom 2BOV (Beachfront (bf))   | All Inclusive | Rollaway Bed   | No         | No | No | 1         | 4   | 5   | 1      | 5   | 2            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 8. Four Bedroom Garden View Villa PVGV (Garden View gard) | All Inclusive |                | No         | No | No | 1         | 8   | 9   | 1      | 8   | 4            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |
| 9. 4 Bedroom Beach Front Villa PV4O (Ocean View ocea)     | All Inclusive |                | No         | No | No | 1         | 8   | 9   | 1      | 8   | 4            | Yes           | 2.00       | 11.99 | 0         | 0  |        | 3    |

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

|                                   |            |             |                    |             |                                  |             |            |                                |             |             |                           |             |             |             |                                  |             |             |             |             |             |                           |             |             |            |            |             |             |            |
|-----------------------------------|------------|-------------|--------------------|-------------|----------------------------------|-------------|------------|--------------------------------|-------------|-------------|---------------------------|-------------|-------------|-------------|----------------------------------|-------------|-------------|-------------|-------------|-------------|---------------------------|-------------|-------------|------------|------------|-------------|-------------|------------|
| 1. Junior Suite                   | 1 Adult pr | 2 Adults pr | 2. Suite 1 Bedroom |             |                                  |             | 1 Adult pr | 2 Adults pr                    | 3 Adults pr | Child Rate  | 3. Master Suite 2 Bedroom |             |             |             | 1 Adult pr                       | 2 Adults pr | 3 Adults pr | 4 Adults pr | 5 Adults pr | Child Rate  | 4. 1 Bedroom Garden Villa |             |             |            | 1 Adult pr | 2 Adults pr | 3 Adults pr | Child Rate |
| 5. 1 Bedroom Beach Front Villa    | 1 Adult pr | 2 Adults pr | 3 Adults pr        | Child Rate  | 6. 2 Bedroom Deluxe Garden Villa |             |            |                                | 1 Adult pr  | 2 Adults pr | 3 Adults pr               | 4 Adults pr | 5 Adults pr | Child Rate  | 7. Dlx Villa Oceanview 2 Bedroom |             |             |             | 1 Adult pr  | 2 Adults pr | 3 Adults pr               | 4 Adults pr | 5 Adults pr | Child Rate |            |             |             |            |
| 8. Four Bedroom Garden View Villa | 1 Adult pr | 2 Adults pr | 3 Adults pr        | 4 Adults pr | 5 Adults pr                      | 6 Adults pr | Child Rate | 9. 4 Bedroom Beach Front Villa |             |             |                           | 1 Adult pr  | 2 Adults pr | 3 Adults pr | 4 Adults pr                      | 5 Adults pr | 6 Adults pr | Child Rate  |             |             |                           |             |             |            |            |             |             |            |

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, Child Rate=Child Rate per night, 4 Adults pr=Four Adults per room per night, 5 Adults pr=Five Adults per room per night, 6 Adults pr=Six Adults per room per night

Contract Basis

|           |                |
|-----------|----------------|
| Room Type | Contract Basis |
| All       | Sell & Report  |

Taxes

|   |     |                       |       |
|---|-----|-----------------------|-------|
| Government Tax (included in room rates) |     |                       |       |
| Room Types                              | All | Date Range            | Value |
|   |     | 23 Feb '12 31 Jan '13 | 7%    |
| Service Charge (included in room rates) |     |                       |       |
| Room Types                              | All | Date Range            | Value |
|   |     | 23 Feb '12 31 Jan '13 | 10%   |

Facilities

|       |   |
|-------|---|
| Rooms | Facilities  |
| All   | Air Conditioning, Balcony - Child Friendly, Bathrobes, Beach Towels, CD Player in room, Ceiling Fan, Coffee Maker, Complimentary WiFi, DVD in room, Ensuite Bathroom, Flat Screen LCD TV, Fridge, Hairdryer, Iron and Ironing Board, Mini Bar, Patio, Pillow Menu, Safe in room, Shower, Sun Umbrellas & sun beds, Telephone in Room. |

Min/Max Stays

|       |                       |     |     |      |
|-------|-----------------------|-----|-----|------|
| Rooms | Date Range            | Min | Max | Days |
| All   | 21 Dec '12 03 Jan '13 | 7   | 0   | All  |

Packages

|                            |  |
|----------------------------|--|
| Upgraded Honeymoon Package |  |
| Room Types                 | All Room Types   |
| Description                | - Private Transfers to and from St Vincent airport to resort - Champagne and Chocolate covered strawberries on arrival - Fresh flowers and exotic fruit plate on arrival - Side by Side Couples Massage (90 minutes) - Facial per person (60 minutes) - Champagne Breakfast in Bed on the first morning after arrival - Candlelit Beachfront dinner - Special Honeymoon Turndown Service each evening with petit Fours - Earn FREE nights for an anniversary stay at any Harlequin Hotel – Stay a minimum of 7 nights and receive 2 free nights on your 1st anniversary date (booked through original Tour Operator by presenting a certificate) |
| Booking Dates              | 20 Feb '11 to  |
| Holiday Length Basis       | 3+ Nights Stays only Per Room Per Holiday  |
| Date Range                 | All  |
| 23 Feb '12 06 Jan '13      | 899.00   |

## Buccament Bay Resort (5 stars)

### Location

St Vincent, West Indies

### Reference

BUC/TRAV/2/12/11.3

### Special Offer

Tactical 11.3 Travel 2 Exclusive

### Contract Date

23 Feb '12

### Signed off by:

## Packages

|                            |  |
|----------------------------|--|
| Standard Honeymoon Package |  |
| Room Types                 | All Room Types   |
| Description                | - Bottle of Champagne and exotic fruit basket on arrival<br>- Breakfast in Bed the first morning after arrival - 25% off First Spa Treatments - Romantic Beachfront Dinner |
| Booking Dates              | 20 Feb '11 to  |
| Holiday Length             | 7+ Nights Stays only   |
| Basis                      | Per Room Per Holiday   |

## Payment Terms

|                |   |
|----------------|---|
| Payee Details  |   |
| Payee Name     | Resort Marketing International                    |
| Bank Name      | Barclays Bank                                     |
| Bank Address   | 20 The Town<br>Enfield<br>UK                      |
| Account Name   | Resort Marketing International Ltd Dollar Account |
| Account Number | 66519000  |
| Sort Code      | 20-29-77  |
| Swift Code     | BARCGB22  |
| IBAN           | GB05BARC20297766519000                            |
| Charge Paid By | Tour Operator                                     |

|                        |            |
|------------------------|------------|
| Payment Date           | Amount Due |
| 21 Days Before Arrival | 100.00%    |

## Cancellation Policy

|                            |                     |
|----------------------------|---------------------|
| Date Cancelled             | Cancellation Charge |
| Within 150 days of arrival | 1 nights            |
| Within 30 days of arrival  | 50.00%              |
| Within 20 days of arrival  | 100.00%             |

## Other Information

|  |
|--|
| Terms and Conditions   |
| Free Academy<br>Guests can enjoy the use of the Liverpool Football Academy, Pat Cash Tennis Academy and the Performing Arts Academy, where they will enjoy world class training and coaching. Group and Individual lessons on a bookable basis<br>Group Lessons are part of the All Inclusive Package for 2012. Individual coaching is charged locally at \$70 per hour<br>Performing Arts Academy will be available during School Holidays<br>Football and Tennis Academies available throughout the Year |

|  |
|--|
| HARLEQUIN PLATINUM ALL INCLUSIVE PLAN<br>All meals and drinks to include; breakfast, lunch, Afternoon tea and dinner.<br>Premium Drinks by the glass.<br>Applicable in all of the hotel's restaurants and cafes including HQ; signature dishes and premium wines/champagne can be purchased at a supplement in all restaurants<br>Mini bar - soft drinks replenished 3 times weekly<br>Non motorised watersports; use of the tennis, football and performing arts academy;s on a group class and 1 to 1 basis - Included as part of the package for 2011<br>Little Harlequins Kids club<br>Daily Sunset Cruise including Rum punches and soft drinks |
|--|

|   |
|---|
| NOT INCLUDED<br>Motorised Watersports, diving and snorkelling trips<br>Spa by ESPA<br>Excursions<br>Babysitting Services - \$20 per child per hour, with a 25% discount for the 2nd / 3rd child<br>Retail Shops |
|---|

## Addresses

|         |   |
|---------|---|
| Main    |   |
| Address | Buccament Bay<br>Layou<br>St Vincent<br>St Vincent and the Grenadines |

|           |   |
|-----------|---|
| Accounts  |   |
| Address   | Resort Marketing International<br>17-19 Richmond Road, Dukes park<br>Chelmsford<br>Essex<br>CM2 6UA<br>UK |
| Telephone | 01245 459900  |
| Fax       | 01245 462978  |
| Email     | payments@resort-marketing.co.uk   |
| Website   | www.resort-marketing.co.uk  |
| Contact   | Wendy Edgar   |
| Position  | Accounts Manager  |
| Telephone | 01245 459900  |
| Fax       | 01245 462978  |
| Email     | wendy@resort-marketing.co.uk  |

## Addresses

|             |   |
|-------------|---|
| Contracting |   |
| Address     | Resort Marketing International<br>17-19 Richmond Road, Dukes Park<br>Chelmsford<br>Essex<br>CM2 6UA<br>UK |
| Telephone   | 01245 459900  |
| Fax         | 01245 462978  |
| Email       | kym@resort-marketing.co.uk  |
| Website     | www.resort-marketing.co.uk  |
| Contact     | Colin Pegler  |
| Position    | Managing Director   |
| Telephone   | 01245 459900  |
| Fax         | 01245 462978  |
| Email       | colin@resort-marketing.co.uk  |

|              |  |
|--------------|--|
| Reservations |  |
| Address      | Resort-Marketing International<br>17-19 Richmond Road, Dukes Park<br>Chelmsford<br>Essex<br>CM2 6UA<br>UKq |
| Telephone    | 01245 459900   |
| Fax          | 01245 462978   |
| Email        | res@resort-marketing.co.uk   |
| Website      | www.resort-marketing.co.uk   |
| Contact      | Mark Iarner  |
| Position     | Reservations Manager   |
| Telephone    | 01245 459900   |
| Fax          | 01245 462978   |
| Email        | res@resort-marketing.co.uk   |

## Contract Agreement

|                                |       |
|--------------------------------|-------|
| Signed on behalf of the hotel: |       |
|                                |       |
| Signed:                        | ..... |
| Name:                          | ..... |
| Position:                      | ..... |
| Date:                          | ..... |

## Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

MINIMUM MARK UP IS 10%

TACTICAL TERMS

## Buccament Bay Resort (5 stars)

|                       |                                  |
|-----------------------|----------------------------------|
| <b>Location</b>       | St Vincent, West Indies          |
| <b>Reference</b>      | BUC/TRAV2/12/11.3                |
| <b>Special Offer</b>  | Tactical 11.3 Travel 2 Exclusive |
| <b>Contract Date</b>  | 23 Feb '12                       |
| <b>Signed off by:</b> |                                  |

### Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

These Rates CAN NOT be combined with any other offer

Rates are NOT valid unless a signed contract is in place as well as this form signed and returned to Resort Marketing International Fax: 01245 462 978

All rooming lists, vouchers and client invoices must clearly state Tactical Offer 11. Failure to include these will result in the offers not being applied – full contract rates will be invoiced.

Failure to report this offer correctly on the rooming list, client voucher and client invoice will result in the full contract rate being invoiced

Rates must be advertised and featured in late sale tactical flyers/advertising/teletext etc

Bookings are to be made on a STRICT sell and report basis to Resort Marketing International DAILY up to 72 hours prior to the arrival date.

All existing bookings must be reported to Resort Marketing International to [res@resort-marketing.co.uk](mailto:res@resort-marketing.co.uk) within 24 hours BEFORE the above rates can be applied

Rates are in US Dollars and are PER ROOM PER NIGHT

Taxes and Service charges are subject to change. Any increase is the responsibility of the user

All room types must be featured to validate offers.

No refund on Unused features

Cancellation charge of 1 night is applicable within 150 days before departure. Minimum charge is therefore \$601

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*