

Bel Jou (4 stars)

Location CASTRIES, West Indies  
Reference BEL/V2043/17/BJV17/18  
Special Offer Vhols 2017 - 2018  
Contract Date 14 Feb '17  
Signed off by:

|                      |                          |
|----------------------|--------------------------|
| Currency             | US Dollar                |
| Booking Dates        | 14 Feb '17 to 15 Nov '17 |
| Stay Dates           | 14 Feb '17 to 31 Dec '18 |
| Price On Arrival     | No                       |
| Maximum Rooms        | 64                       |
| Completed Stays Only | Yes                      |
| Deposit              | \$0                      |

| Room Types   | Meal Basis    | Extra Bed Type | Attributes |    |    | Occupancy |     |     | Adults |     | Max      | Allow   | Child Ages |    | Teen Ages |    | Alloc. | Rel. |
|--|---------------|----------------|------------|----|----|-----------|-----|-----|--------|-----|----------|---------|------------|----|-----------|----|--------|------|
|  |               |                | AR         | DF | SR | Min       | Std | Max | Min    | Max | Children | Infants | From       | To | From      | To |        |      |
| 1. Garden Twin Room GTR (Garden View gard)           | All Inclusive |                | No         | No | No | 1         | 2   | 2   | 1      | 2   | 0        | No      | 0          | 0  | 0         | 0  |        | 3    |
| 2. Partial Ocean View ParOV (Partial Ocean View POV) | All Inclusive |                | No         | No | No | 1         | 2   | 2   | 1      | 2   | 0        | No      | 0          | 0  | 0         | 0  |        | 3    |
| 3. Ocean View Room OVR (Ocean View ocea)             | All Inclusive |                | No         | No | No | 1         | 2   | 2   | 1      | 2   | 0        | No      | 0          | 0  | 0         | 0  |        | 3    |

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

|            |            | 1. Garden Twin Room |        | 2. Partial Ocean View |        | 3. Ocean View Room |        |
|------------|------------|---------------------|--------|-----------------------|--------|--------------------|--------|
|            |            | 2 Adults            |        | 2 Adults              |        | 2 Adults           |        |
| Dates      |            | 1 Adult pr          | pr     | 1 Adult pr            | pr     | 1 Adult pr         | pr     |
| 05 Jan '18 | 06 Apr '18 | 220.00              | 280.00 | 250.00                | 310.00 | 280.00             | 340.00 |
| 07 Apr '18 | 31 May '18 | 110.00              | 170.00 | 140.00                | 200.00 | 170.00             | 230.00 |
| 01 Jun '18 | 30 Jun '18 | 100.00              | 160.00 | 130.00                | 190.00 | 160.00             | 220.00 |
| 01 Jul '18 | 31 Aug '18 | 130.00              | 190.00 | 160.00                | 220.00 | 190.00             | 250.00 |
| 01 Sep '18 | 30 Sep '18 | 100.00              | 160.00 | 130.00                | 190.00 | 160.00             | 220.00 |
| 01 Oct '18 | 20 Dec '18 | 130.00              | 190.00 | 160.00                | 220.00 | 190.00             | 250.00 |
| 21 Dec '18 | 31 Dec '18 | 230.00              | 290.00 | 260.00                | 320.00 | 290.00             | 350.00 |

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night

Contract Basis

|           |                |
|-----------|----------------|
| Room Type | Contract Basis |
| All       | Sell & Report  |

Taxes

|   |     |            |            |       |
|---|-----|------------|------------|-------|
| Government Tax (included in room rates) |     |            |            |       |
| Room Types                              | All | Date Range |            | Value |
|   |     | 14 Feb '17 | 31 Dec '18 | 10%   |

|   |     |            |            |       |
|---|-----|------------|------------|-------|
| Service Charge (included in room rates) |     |            |            |       |
| Room Types                              | All | Date Range |            | Value |
|   |     | 14 Feb '17 | 31 Dec '18 | 10%   |

Facilities

|       |  |
|-------|--|
| Rooms | Facilities   |
| All   | Air Conditioning, Fridge, Hairdryer, Iron and Ironing Board, Room Service, Safety Deposit Box, Shower, Tea and Coffee. |

Min/Max Stays

|       |                       |     |     |      |
|-------|-----------------------|-----|-----|------|
| Rooms | Date Range            | Min | Max | Days |
| All   | 14 Feb '17 31 Dec '18 | 5   | 0   | All  |

Payment Terms

|                |   |
|----------------|---|
| Payee Details  |   |
| Payee Name     | Resort Marketing International                    |
| Bank Name      | Barclays Bank                                     |
| Bank Address   | 20 The Town<br>Enfield<br>UK                      |
| Account Name   | Resort Marketing International Ltd Dollar Account |
| Account Number | 66519000  |
| Sort Code      | 20-29-77  |
| Swift Code     | BARCGB22  |
| IBAN           | GB05BARC20297766519000                            |
| Charge Paid By | Tour Operator                                     |

|                       |            |
|-----------------------|------------|
| Payment Date          | Amount Due |
| 14 Days After Arrival | 100.00%    |

Cancellation Policy

|                           |                     |
|---------------------------|---------------------|
| Date Cancelled            | Cancellation Charge |
| Within 21 days of arrival | 100.00%             |

Except for the following Stay Dates:

21 Dec '17 to 02 Jan '18

|                           |                     |
|---------------------------|---------------------|
| Date Cancelled            | Cancellation Charge |
| Within 90 days of arrival | 100.00%             |

21 Dec '18 to 31 Dec '18

Cancellation Policy

|                           |                     |
|---------------------------|---------------------|
| Date Cancelled            | Cancellation Charge |
| Within 90 days of arrival | 100.00%             |

Addresses

|           |  |
|-----------|--|
| Main      |  |
| Address   | Resort Marketing International<br>Chelmsford<br>Essex<br>CM2 7SY<br>UK |
| Telephone | 01245 459900   |
| Email     | greg@resort-marketing.co.uk  |

|           |   |
|-----------|---|
| Accounts  |   |
| Address   | Suite C4<br>Baddow Park<br>Chelmsford<br>Essex<br>CM2 7SY<br>UK |
| Telephone | 01245 459900  |
| Contact   | Sara Thorne   |
| Position  | Accounts  |
| Telephone | 01245 459900  |
| Email     | sara@resort-marketing.co.uk                                     |

## Bel Jou (4 stars)

**Location**

**Reference**

**Special Offer**

**Contract Date**

**Signed off by:**

CASTRIES, West Indies

BEL/V/2043/17/BJV17/18

Vhols 2017 - 2018

14 Feb '17

### Addresses

| Contracting |   |
|-------------|---|
| Address     | Suite C4<br>Baddow Park<br>Chelmsford<br>Essex<br>CM2 7SY<br>UK |
| Telephone   | 01245 459900  |
| Contact     | Greg Armstrong  |
| Position    | Account Director  |
| Telephone   | 01245 459900  |
| Email       | greg@resort-marketing.co.uk                                     |

| Hotel   |  |
|---------|--|
| Address | BEL JOU<br>La Pensee<br>CASTRIES<br>PO BOX 296<br>ST LUCIA |

| Reservations |  |
|--------------|--|
| Address      | Resort Marketing International<br>Suite C4 Great Baddow Park<br>Chelmsford<br>Essex<br>CM2 7SY<br>UK |
| Telephone    | 01245 459900   |
| Contact      | Mark Larner  |
| Position     | Reservations Manager   |
| Telephone    | 01245 459900   |
| Email        | res@resort-marketing.co.uk   |

### Contract Agreement

| For and on behalf of :         |                 |
|--------------------------------|-----------------|
| Signed:                        | .....           |
| Name/Position:                 | .....           |
| Company:                       | .....           |
| Date:                          | .....           |
| Signed on behalf of the hotel: |                 |
| Signed:                        | .....           |
| Name:                          | Dean La Force   |
| Position:                      | General Manager |
| Date:                          | 16 Mar '18      |