

Grand Oasis Tulum (5 stars)  
Location Akumal, Mexico  
Reference GRA/GOT/17/T2  
Special Offer Tactical 2 Contract  
Contract Date 16 May '17  
Signed off by:

Currency	US Dollar
Booking Dates	16 May '17 to 15 Jul '17
Stay Dates	16 May '17 to 21 Dec '17
Price On Arrival	No
Maximum Rooms	0
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages		Alloc.	Rel.
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To		
1. Garden View GDV (Garden View gard)	All Inclusive		No	No	No	1	3	3	1	3	2	Yes	2.00	12.99	0	0		5
2. Ocean Front OCT (Ocean Front OF)	All Inclusive		No	No	No	1	3	4	1	3	2	Yes	2.00	12.99	0	0		5
3. Sian Ka'an SK (Unspecified View Unsp)	All Inclusive		No	No	No	1	3	3	1	3	2	Yes	2.00	12.99	0	0		5

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

Dates	1. Garden View					2. Ocean Front					3. Sian Ka'an				
	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate	1 Adult pr	2 Adults pr	3 Adults pr	1st Child Rate	2nd Child Rate

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Taxes

IAH (included in room rates)				
Room Types	All	Date Range		Value
		16 May '17	21 Dec '17	3%

IVA (included in room rates)				
Room Types	All	Date Range		Value
		16 May '17	21 Dec '17	16%

Facilities

Rooms	Facilities
All	1 King or Two Beds, Air Conditioning, Coffee Maker, Flat Screen LCD TV, Hairdryer, Room Service, USB Ports.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	15 Jul '17	24 Aug '17	3	0 All

Payment Terms

Payee Details	
Payee Name	Oasis Hotels & Resorts
Bank Name	Bank of America
Bank Address	3595 Peachtree Industrial Boulevard Duluth, GA 30096
Account Name	Travamerica Inc
Account Number	334030246979
Swift Code	BOFAUS3N
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 7 days of arrival	2 nights
Within 0 days of arrival	100.00%

Except for the following Stay Dates:

19 Dec '17 to 21 Dec '17

Date Cancelled	Cancellation Charge
Within 90 days of arrival	100.00%

Addresses

Main	
Address	Grand Oasis Tulum Carr. Chetumal-Puerto Juarez, KM 251, Akumal, Cancún, QROO, 77780 Mexico 9982409505 robin@oasishoteles.com
Telephone	
Email	

Accounts	
Address	Travamerica 3595 Peachtree Industrial Boulevard Duluth, GA 30096 US
Contact	Cathy Mitchell
Position	Accounts Contact
Telephone	770 6621810
Email	cmitchell@travamerica.com

Addresses

Contracting	
Address	Resort Marketing International Suite C4, Badow Business Park Great Badow Essex CM2 7SY England 01245459900
Telephone	
Email	greg@resort-marketing.co.uk
Contact	Greg Armstrong
Position	Account Director
Telephone	01245459900
Email	greg@resort-marketing.co.uk

Hotel	
Address	Grand Oasis Tulum Carr. Chetumal-Puerto Juarez, KM 251, Akumal, Cancún, Q.R., 77780 Mexico
Contact	Robin Perez
Position	Customer Service Manager
Telephone	9982409505
Email	robin@oasishoteles.com

Reservations	
Address	Resort Marketing International Suite C4, Badow Business Park Great Badow Essex CM2 7SY England 01245459900
Telephone	
Email	res@resort-marketing.co.uk
Contact	Mark Lerner
Position	Reservations Manager
Telephone	01245459900
Email	res@resort-marketing.co.uk

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**Location** Akumal, Mexico  
**Reference** GRA/GOT/17/T2  
**Special Offer** Tactical 2 Contract  
**Contract Date** 16 May '17  
**Signed off by:**

### Contract Agreement

Signed on behalf of the hotel:	
Signed:	_____
Name:	_____
Position:	_____
Date:	_____

### Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

GRAND OASIS TULUM

TACTICAL 2 CONTRACT

EXCLUSIVE TERRITORY: This contract is issued subject to current close outs – this contract is not to be loaded and sold until close outs for this hotel have been received and actioned.

The operator agrees that they will only market for resale rooms in the following market area, and will not advertise, promote or solicit sales outside the EUROPEAN MARKET, Any violation of this covenant shall be grounds for immediate cancellation of this agreement. the clauses and information on this contract are confidential and both contracting parts are committed to not diffuse any conditions on the contract, this contract will be rendered invalid in event of “force majeure” or circumstances beyond our control ( war, strikes, catastrophes and others) any modification of this document must be in writing and mutual agreement, all photographs and texts must be authorized by Hotels Oasis to be included in any brochure, website, etc. Hoteles Oasis will not pay brochure or marketing contribution in the event that we detect any text or photo published that has not been previously authorized. BOOKING PROCEDURES : INDIVIDUAL RESERVATIONS. the operator will report the number of rooms sold on a daily basis via email or interface, The number of rooms sold and/or guaranteed with full pre-payment at the time of cut-off will be held on a firm basis. Additional rooms requires after the cut-off date are on request basis only. and should be made through travamerica’s reservation office via fax 770-453-7777 or email reservations@oasishotels.com, Rooming list must be at Travamerica’s office according to applicable cut off after which no name changes shall be allowed. The Above stipulations are included to insure fairness and financial success to all concerned. However, every effort will be made on behalf of travamerica to personally assist the Operator in clearing any space required which cannot be confirmed through the normal channels. A bi weekly sales report forecasting 90 days out and full recap should be email to Atlanta office to attention Reservations Manager at (770) 453-7777 email reservation@oasishotels.com. STUDENT/ YOUTH POLICY (YEAR ROUND) Student / Youth travelers are defined as any guest 24 years of age and younger traveling without legal parent/ guardian and is applicable at ALL Oasis properties on a year round basis. As a general rule, Oasis Cancun will be the only property that will accept Student/Youth groups (not applicable to family travel) Any guests meeting above definition of student/ youth traveler are subject to the following conditions: Upon check -in, passengers will be required to pay a one-time student/youth Resort Fee in the amount of \$30.00 USD

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(cash only). Policy is mandatory, per person and not refundable. Operator is obligated to inform all Students/ Youths of this charge. Credit Card issued to persons other than guest (i.e., parent, spouse, etc.) are not accepted in Mexico. Minimum age requirement for hotel check-in is 18 years of age. All rooms require one person that is at least 18 when occupied by 17 year old passenger, All Students under legal age of 18 required a notarized letter consent from parent/legal guardian providing authorization and taking responsibility for the guest. No passenger under the age of 17 years of age is allowed to occupy any room without a parent or legal guardian accompanying them. Any student group traveling with guests under the age of 18 will require chaperone (s). One chaperone is required per 1-19 students/ youths under the age of 18, The minimum age requirement for chaperone is 25. All students will be assigned a social bracelet for ID purposes this policy is applicable year around. PLEASE NOTE the legal drinking age in Mexico is 18, Note: Student/ Youth Groups ARE not accepted at any other Oasis Resort and each individual resort reserves the right to deny check-in. CANCELLATIONS. Due to the difficulties in accurately assessing damages, Travamerica will retain as liquidated damages and not as a penalty for full cancellations or occupancy reduction TWO NIGHTS room revenue will be charged for all year; with the exception of December 19 - January 4 where the full stay room revenue will be charged when cancelled within 90 days of arrival. WITHIN 21 DAYS: January 5- January 19, WITHIN 14 DAYS: January 20 - April 20, WITHIN 7 DAYS : April 21 - December 18. No shows: all periods will be assessed at full stay Group Bookings: Groups (15+rooms) booked through FIT without Group Contract will assess the same cancellation policy as defined in the Group Addendum ( See Addendum). Refunds. All refund requests for reservations cancelled within the parameters of cancellations section of this contract should be sent to customerservice@oasishotels.com No deductions will be taken from invoices for late arrival or early departure. All refunds must be requested directly from travamerica customer service at customerservice@oasishotels.com All claim for refunds/compensation must be filed within 90 days of completion of travel or said claim shall be deemed to have been waived and released. Upon agreement of compensation, Operator has 90 days to execute agreed compensation. Expiration of offer is final and no additional compensation will be offered. No refund or credit will be authorized or applied without written authorization from travamerica, Inc. . Late Arrivals / Early departures: No deductions will be taken from invoices for late arrival, early departure or reduction in room occupancy. contracted check in time is 3pm guests arriving after midnight will be considered an arrival of the previous day and invoiced as such. Check Out is 12pm Guest may request late check out at the hotel and pay surcharge directly to the hotel (based on availability). PAYMENTS . Prepayment of 100% is required 30 days after invoice date deliverance unless travamerica has approved, in writing other specific billing arrangements. All non-prepayment agreements must establish credit with travamerica based on the following terms; All invoices are due and payable no later than 15 days after invoice date. Payments not received as contracted will be subject to a 1.5% late fee. The payment options available are: A.1 by wire transfer to: Bank of America 3596 Peachtree industrial Blvd. Duluth, GA 30096 account #334030246979.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*