

Occidental Grand Cozumel (5 stars)

Location Cozumel, Mexico  
Reference GRA/GCOZ/13/T10  
Special Offer Tactical 10  
Contract Date 24 Jun '13  
Signed off by:

Currency	US Dollar
Booking Dates	01 Jul '13 to 17 Sep '13
Stay Dates	01 Jul '13 to 31 Jan '14
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Deluxe dlxe (Garden View gard)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
2. Grand Concierge Deluxe GCD (Garden/Ocean View GOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
3. Grand Romance Deluxe GRD (Garden/Ocean View GOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
4. Royal Club Luxury RCL (Garden/Ocean View GOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
Bed Types for Rooms 1. Deluxe (gard) - Double, King size; 2. Grand Concierge Deluxe (GOV) - Double, King size; 3. Grand Romance Deluxe (GOV) - Double, King size; 4. Royal Club Luxury (GOV) - Double, King size;

Rates

Dates	1. Deluxe					2. Grand Concierge Deluxe					3. Grand Romance Deluxe					4. Royal Club Luxury				
	Base pp	1 Adult pr	3rd Ad	1st Child	2nd Child	Base pp	1 Adult pr	3rd Ad	1st Child	2nd Child	Base pp	1 Adult pr	3rd Ad	1st Child	2nd Child	Base pp	1 Adult pr	3rd Ad	1st Child	2nd Child
			Rate	Rate	Rate			Rate	Rate	Rate			Rate	Rate	Rate			Rate	Rate	Rate
Notes	SINGLE PARENT OFFER - One Adult and one child sharing the room will be charged as follows: 1 Single Adult rate plus 1 Child Rate (or 2 children as applicable) Rates may not be sold to any third parties, including internet accounts. Rates are only valid for F.I.T package sales only.																			
Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night																				

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Allocations & Release Periods

Room Type	Dates		Rel.
All	01 Jul '13	31 Oct '13	5
	01 Nov '13	22 Dec '13	5
	23 Dec '13	05 Jan '14	10
	06 Jan '14	31 Jan '14	5

Supplements

Christmas Eve Gala Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Mandatory	24 Dec '13 24 Dec '13	65.00	33.00
Basis	Per Person Per Supplement			
New Year's Eve Gala Supplement				
Room Types	All	Date Range	Adult	Ch.
Type	Mandatory	31 Dec '13 31 Dec '13	80.00	40.00
Basis	Per Person Per Supplement			

Facilities

Rooms	Facilities
All	120 Voltage, Air Conditioning, Balcony, Bath Tub, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV, Umbrellas.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	23 Dec '13 05 Jan '14	7	0	All

Free Offers

Free Offer Type (Applies to all Room Types)	
Honeymoon	10% massage discount voucher Breakfast in bed once per stay Room upgrade subject to availability Special announcement during show Special Check In Special turn down service

Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split
Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

Except for the following Stay Dates:

23 Dec '13 to 03 Jan '14	
Date Cancelled	Cancellation Charge
Within 3 days of arrival	100.00%

Addresses

Main	
Accounts	
Address	Overseas World Marketing V.V. Parque Industrial Itabo Av.Lope de Vega No. 19 Santo Domingo Dominican Republic
Telephone	809 473 5500
Email	overseasworldmarketing@do.occidentalhotels.com
Contact	Rodolfo Limardo
Position	Credit & Collections Supervisor
Telephone	809 473 5500
Fax	809 487 5994
Email	paymentdetails@do.occidentalhotels.com

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**Location** Cozumel, Mexico  
**Reference** GRA/GCOZ/13/T10  
**Special Offer** Tactical 10  
**Contract Date** 24 Jun '13  
**Signed off by:**

### Addresses

Contracting	
Address	Occidental Hotels & Resort UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom 01245 45 99 00 01245 462 978 www.occidental-hoteles.com
Telephone	
Fax	
Website	
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 45 99 00
Fax	01245 462 978
Email	greg@resort-marketing.co.uk
Mobile	07739351220

Hotel	
Address	Kilometro 17.5, Carretera Sur, San Francisco Palancar Quintana Roo Cozumel 77600 Mexico 52 987 87 29730 52 987 87 29745 Jose Maria Figueroa General Manager 52 987 87 29730 52 987 87 29745 jmfigueroa@mx.occidentalhotels.com
Telephone	
Fax	
Contact	
Position	
Telephone	
Fax	
Email	

Reservations	
Address	Occidental Hotels & Resorts UK Office Baddow Park Great Baddow Essex CM2 7SY United Kingdom 01245 459900 res@resort-marketing.co.uk
Telephone	
Email	
Contact	Mark Larner
Position	Operations Supervisor
Telephone	01245459900
Email	res@resort-marketing.co.uk

### Contract Agreement

Signed on behalf of the hotel:	
Signed:	.....
Name:	.....
Position:	.....
Date:	.....

### Terms And Conditions

**Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.**

All terms and conditions apply as per main contract including all cancellation policies.

Please note these rates will replace those ones previously given.

This special offer is offered on strict proviso that rates are marketed as a special offer.

Please state Tactical number T10 when reporting bookings.

All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*