Bel Jou (4 stars)

Location Reference Special Offer CASTRIES, West Indies BEL/V2043/17/BJ1719VH Annual 2017 - 2019 Contract VH

Contract Date 19 Jul '17

Signed off by:

Currency US Dollar

**Booking Dates** 19 Jun '17 to 31 Oct '19 **Stay Dates** 19 Jun '17 to 31 Oct '19

Price On Arrival No Maximum Rooms 64 Completed Stays Yes

Only Deposit \$0

		Extra Bed	P	Attribu	tes	Occ	cupano	:y	Adul	lts	Max	Allow	Child A	ges	Teen A	ges		
Room Types	Meal Basis	Type	AR	DF	SR	Min	Std	Max	Min I	Max	Children	Infants	From	To	From	To	Alloc.	Rel.
1. Garden Bungalow GB (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7
2. Garden View Room GVR (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7
3. Partial Ocean View ParOV (Partial Ocean View POV)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7
4. Ocean View Room OVR (Ocean View ocea)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7

Room Attributes

AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Bed Types for Rooms 1. Garden Bunga

1. Garden Bungalow (gard) - King size; 2. Garden View Room (gard) - Double; 3. Partial Ocean View (POV) - Two Doubles; 4. Ocean View Room (ocea) - Two Doubles;

### Rates

		1. Ga Bung		2. Garde Roo		3. Pai	rtial Ocean	View	4. Oc	ean View I	Room
			2 Adults		2 Adults		2 Adults	3 Adults		2 Adults	3 Adults
Dates		1 Adult pr	pr	1 Adult pr	pr	1 Adult pr	pr	pr	1 Adult pr	pr	pr
05 Jan '18	15 Apr '18	150.00	250.00	163.00	272.00	176.00	294.00	359.00	194.00	324.00	389.00
16 Apr '18	20 Dec '18	108.00	180.00	121.00	202.00	134.00	224.00	289.00	152.00	254.00	319.00
21 Dec '18	04 Jan '19	174.00	290.00	187.00	312.00	200.00	334.00	399.00	218.00	364.00	429.00
05 Jan '19	15 Apr '19	155.00	258.00	168.00	280.00	181.00	302.00	367.00	199.00	332.00	397.00
16 Apr '19	31 Oct '19	108.00	180.00	121.00	202.00	134.00	224.00	289.00	152.00	254.00	319.00

<sup>1</sup> Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night

Contract	<b>Basis</b>
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Room Type	Contract Basis
All	Sell & Report

# **Close Outs**

Rooms	Date Range	Туре
All	19 Nov '17 21 Nov '17	All

# **Taxes**

Government Tax (includ	ed in room rates)			
Room Types	All	Date Range 19 Jun '17	31 Oct '19	Value 10%
Service Charge (include	d in room rates)			
Room Types	All	<b>Date Range</b> 19 Jun '17	31 Oct '19	Value 10%

## **Facilities**

Rooms	Facilities
All	Air Conditioning, Fridge, Hairdryer, Iron and Ironing Board, Room Service, Safety Deposit Box, Shower, Tea and Coffee.

## **Special Offers**

Early Bird Discount %	(Discount Percentage)
Room Types	All Room Types
Booking Dates	04 Jan '18 to 30 Apr '18
Stay Date Type	Stay Within
Combinable	Yes
Dates	Value
16 Apr '19 31 Oct '19	17.00%

# Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
14 Days After Arrival	100.00%

## **Cancellation Policy**

Date Cancelled	Cancellation Charge
Within 30 days of arrival	3 nights

Except for the following Stay Dates:

#### 19 Jun '17 to 20 Dec '17

Date Cancelled	Cancellation Charge
Within 14 days of arrival	1 nights

# 16 Apr '18 to 20 Dec '18

Date Cancelled	Cancellation Charge
Within 14 days of arrival	1 nights

#### Addresses

Main	
Address	Resort Marketing International Chelmsford Essex CM2 7SY UK
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

# Bel Jou (4 stars)

Location Reference Special Offer Contract Date

CASTRIES, West Indies BEL/V2043/17/BJ1719VH Annual 2017 - 2019 Contract VH 19 Jul '17

Signed off by:

# **Addresses**

Accounts	
Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK
Telephone Contact Position Telephone Email	01245 459900 Sara Thorne Accounts 01245 459900 sara@resort-marketing.co.uk

С	Ol	ntı	ra	ct	ing	

Suite C4 Address Baddow Park Chelmsford Essex CM2 7SY UK 01245 459900 Telephone Contact Greg Armstrong Position Account Director Telephone 01245 459900 Email greg@resort-marketing.co.uk

Hotel	
Address	

BEL JOU La Pensee **CASTRIES** PO BOX 296 ST LUCIA

## Reservations

Address Resort Marketing International Suite C4 Great Baddow Park Chelmsford Essex CM2 7SY UK Telephone 01245 459900 Contact Mark Larner Position Reservations Manager Telephone 01245 459900 Email res@resort-marketing.co.uk

Contract /	Agreement		
Signed on behalf of the hotel:			
Signed:			
Name:			
Position:			
Date:			