

Buccament Bay Resort (5 stars)
Location St Vincent, West Indies
Reference BUC/BB11/12/T11
Special Offer Tactical 11
Contract Date 16 Dec '11
Signed off by:

Currency	US Dollar
Booking Dates	16 Dec '11 to 16 Mar '12
Stay Dates	04 Jan '12 to 31 Jan '13
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages		Alloc.	Rel.
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To		
1. Junior Suite Jsui (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	Yes	0	0	0	0		3
2. Suite 1 Bedroom SU1B (Garden/Ocean View GOV)	All Inclusive		No	No	No	1	2	4	1	3	2	Yes	2.00	11.99	0	0		3
3. Master Suite 2 Bedroom MS2B (Garden/Ocean View GOV)	All Inclusive		No	No	No	1	4	5	1	5	2	Yes	2.00	11.99	0	0		3
4. 1 Bedroom Garden Villa VIL1B (Garden View gard)	All Inclusive		No	No	No	1	2	4	1	3	2	Yes	2.00	11.99	0	0		3
5. 1 Bedroom Beach Front Villa VOV1 (Ocean View ocea)	All Inclusive		No	No	No	1	2	3	1	3	2	Yes	2.00	11.99	0	0		3
6. 2 Bedroom Deluxe Garden Villa DV2GV (Garden View gard)	All Inclusive		No	No	No	1	4	5	1	5	2	Yes	2.00	11.99	0	0		3
7. Dlxe Villa Oceanview 2 Bedroom 2BOV (Beachfront (bf))	All Inclusive	Rollaway Bed	No	No	No	1	4	5	1	5	2	Yes	2.00	11.99	0	0		3
8. Four Bedroom Garden View Villa PVGV (Garden View gard)	All Inclusive		No	No	No	1	8	9	1	8	4	Yes	2.00	11.99	0	0		3
9. 4 Bedroom Beach Front Villa PV4O (Ocean View ocea)	All Inclusive		No	No	No	1	8	9	1	8	4	Yes	2.00	11.99	0	0		3

Room Attributes **AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms**

Rates

Dates	1. Junior Suite		2. Suite 1 Bedroom				3. Master Suite 2 Bedroom					4. 1 Bedroom Garden Villa				5. 1 Bedroom Beach Front Villa		
	2 Adults	1 Adult	2 Adults	3 Adults	Child	1 Adult	2 Adults	3 Adults	4 Adults	5 Adults	Child	2 Adults	3 Adults	Child	1 Adult	2 Adults	3 Adults	Child
	pr	pr	pr	pr	Rate	pr	pr	pr	pr	pr	Rate	pr	pr	Rate	pr	pr	pr	Rate

Dates	6. 2 Bedroom Deluxe Garden Villa						7. Dlxe Villa Oceanview 2 Bedroom						8. Four Bedroom Garden View Villa					
	2 Adults	3 Adults	4 Adults	5 Adults	Child	1 Adult	2 Adults	3 Adults	4 Adults	5 Adults	Child	2 Adults	3 Adults	4 Adults	5 Adults	6 Adults	Child	Rate
	pr	pr	pr	pr	Rate	pr	pr	pr	pr	pr	Rate	pr	pr	pr	pr	pr	Rate	

Dates	9. 4 Bedroom Beach Front Villa						
	2 Adults	3 Adults	4 Adults	5 Adults	6 Adults	Child	Rate
	pr	pr	pr	pr	pr	pr	

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, Child Rate=Child Rate per night, 4 Adults pr=Four Adults per room per night, 5 Adults pr=Five Adults per room per night, 6 Adults pr=Six Adults per room per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Taxes

Government Tax (included in room rates)			
Room Types	All	Date Range	Value
		04 Jan '12 31 Jan '13	7%

Service Charge (included in room rates)			
Room Types	All	Date Range	Value
		04 Jan '12 31 Jan '13	10%

Facilities

Rooms	Facilities
All	Air Conditioning, Balcony - Child Friendly, Bathrobes, Beach Towels, CD Player in room, Ceiling Fan, Coffee Maker, Complimentary WiFi, DVD in room, Ensuite Bathroom, Flat Screen LCD TV, Fridge, Hairdryer, Iron and Ironing Board, Mini Bar, Patio, Pillow Menu, Safe in room, Shower, Sun Umbrellas & sun beds, Telephone in Room.

Min/Max Stays

Rooms	Date Range	Min	Max	Days
All	21 Dec '12 03 Jan '13	7	0	All

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Packages

Upgraded Honeymoon Package	
Room Types	All Room Types
Description	- Private Transfers to and from St Vincent airport to resort - Champagne and Chocolate covered strawberries on arrival - Fresh flowers and exotic fruit plate on arrival - Side by Side Couples Massage (90 minutes) - Facial per person (60 minutes) - Champagne Breakfast in Bed on the first morning after arrival - Candlelit Beachfront dinner - Special Honeymoon Turndown Service each evening with petit Fours - Earn FREE nights for an anniversary stay at any Harlequin Hotel – Stay a minimum of 7 nights and receive 2 free nights on your 1st anniversary date (booked through original Tour Operator by presenting a certificate)
Booking Dates	20 Feb '11 to
Holiday Length	3+ Nights Stays only
Basis	Per Room Per Holiday
Date Range	All
04 Jan '12	06 Jan '13
	899.00

Standard Honeymoon Package	
Room Types	All Room Types
Description	- Bottle of Champagne and exotic fruit basket on arrival - Breakfast in Bed the first morning after arrival - 25% off First Spa Treatments - Romantic Beachfront Dinner
Booking Dates	20 Feb '11 to
Holiday Length	7+ Nights Stays only
Basis	Per Room Per Holiday

Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 150 days of arrival	1 nights
Within 30 days of arrival	50.00%
Within 20 days of arrival	100.00%

Other Information

Terms and Conditions	
Free Academy Guests can enjoy the use of the Liverpool Football Academy, Pat Cash Tennis Academy and the Performing Arts Academy, where they will enjoy world class training and coaching. Group and Individual lessons on a bookable basis Group Lessons are part of the All Inclusive Package for 2012. Individual coaching is charged locally at \$70 per hour Performing Arts Academy will be available during School Holidays Football and Tennis Academies available throughout the Year	
HARLEQUIN PLATINUM ALL INCLUSIVE PLAN All meals and drinks to include; breakfast, lunch, Afternoon tea and dinner. Premium Drinks by the glass. Applicable in all of the hotel's restaurants and cafes including HQ; signature dishes and premium wines/champagne can be purchased at a supplement in all restaurants Mini bar - soft drinks replenished 3 times weekly Non motorised watersports; use of the tennis, football and performing arts academy;s on a group class and 1 to 1 basis - Included as part of the package for 2011 Little Harlequins Kids club Daily Sunset Cruise including Rum punches and soft drinks	
NOT INCLUDED Motorised Watersports, diving and snorkelling trips Spa by ESPA Excursions Babysitting Services - \$20 per child per hour, with a 25% discount for the 2nd / 3rd child Retail Shops	

Addresses

Main	
Address	Buccament Bay Layout St Vincent St Vincent and the Grenadines
Accounts	
Address	Resort Marketing International 17-19 Richmond Road, Dukes park Chelmsford Essex CM2 6UA UK
Telephone	01245 459900
Fax	01245 462978
Email	payments@resort-marketing.co.uk
Website	www.resort-marketing.co.uk
Contact	Wendy Edgar
Position	Accounts Manager
Telephone	01245 459900
Fax	01245 462978
Email	wendy@resort-marketing.co.uk

Addresses

Contracting	
Address	Resort Marketing International 17-19 Richmond Road, Dukes Park Chelmsford Essex CM2 6UA UK
Telephone	01245 459900
Fax	01245 462978
Email	kym@resort-marketing.co.uk
Website	www.resort-marketing.co.uk
Contact	Colin Pegler
Position	Managing Director
Telephone	01245 459900
Fax	01245 462978
Email	colin@resort-marketing.co.uk
Reservations	
Address	Resort-Marketing International 17-19 Richmond Road, Dukes Park Chelmsford Essex CM2 6UA UKq
Telephone	01245 459900
Fax	01245 462978
Email	res@resort-marketing.co.uk
Website	www.resort-marketing.co.uk
Contact	Mark larnar
Position	Reservations Manager
Telephone	01245 459900
Fax	01245 462978
Email	res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:	
Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.
MINIMUM MARK UP IS 10%

TACTICAL TERMS

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Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

These Rates CAN NOT be combined with any other offer

Rates are NOT valid unless a signed contract is in place as well as this form signed and returned to Resort Marketing International Fax: 01245 462 978

All rooming lists, vouchers and client invoices must clearly state Tactical Offer 11. Failure to include these will result in the offers not being applied – full contract rates will be invoiced.

Failure to report this offer correctly on the rooming list, client voucher and client invoice will result in the full contract rate being invoiced

Rates must be advertised and featured in late sale tactical flyers/advertising/teletext etc

Bookings are to be made on a STRICT sell and report basis to Resort Marketing International DAILY up to 72 hours prior to the arrival date.

All existing bookings must be reported to Resort Marketing International to res@resort-marketing.co.uk within 24 hours BEFORE the above rates can be applied

Rates are in US Dollars and are PER ROOM PER NIGHT

Taxes and Service charges are subject to change. Any increase is the responsibility of the user

All room types must be featured to validate offers.

No refund on Unused features

Cancellation charge of 1 night is applicable within 150 days before departure. Minimum charge is therefore \$601

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).