

Blue Haven Hotel (4 stars)  
Location Scarborough, West Indies  
Reference BLU/BH12/17/BHT60  
Special Offer Blue Haven T60  
Contract Date 15 Dec '17  
Signed off by:

Room Types		Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max Children	Allow Infants	Child Ages		Teen Ages	
				AR	DF	SR	Min	Std	Max	Min	Max			From	To	From	To
1. Superior Ocean View SOV (Ocean View ocea)		All Inclusive	Rollaway Bed	No	No	No	1	2	3	1	2	1	Yes	2.00	16.99	0	0
2. Deluxe Ocean View DOV (Ocean View ocea)		All Inclusive		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0
3. Junior Suite Ocean View JSOV (Ocean View ocea)		All Inclusive		No	No	No	1	2	4	1	3	2	Yes	2.00	16.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms  
Bed Types for Rooms 1. Superior Ocean View (ocea) - King size; 2. Deluxe Ocean View (ocea) - Twin Double; 3. Junior Suite Ocean View (ocea) - Twin Double;

Rates

		1. Superior Ocean View			2. Deluxe Ocean View				3. Junior Suite Ocean View				
		2 Adults		1st Child	2 Adults		3 Adults	1st Child	2 Adults		3 Adults	1st Child	2nd Child
Dates		1 Adult pr	pr	Rate	1 Adult pr	pr	pr	Rate	1 Adult pr	pr	pr	Rate	Rate
04 Jan '18	07 Apr '18	311.00	311.00	0.00	352.00	352.00	483.00	0.00	425.00	425.00	556.00	0.00	0.00
08 Apr '18	30 Apr '18	276.00	276.00	0.00	303.00	303.00	425.00	0.00	353.00	353.00	475.00	0.00	0.00
01 May '18	31 Oct '18	263.00	263.00	0.00	289.00	289.00	405.00	0.00	336.00	336.00	452.00	0.00	0.00
01 Nov '18	30 Nov '18	276.00	276.00	0.00	303.00	303.00	425.00	0.00	353.00	353.00	475.00	0.00	0.00

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 1st Child Rate=First Child Rate per night, 3 Adults pr=Three Adults per room per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Allocations & Release Periods

Room Type	Dates		Rel.
All	02 Nov '17	21 Apr '18	7
	22 Apr '18	31 Oct '18	2
	01 Nov '18	30 Nov '18	7

Taxes

Tax and Service (included in room rates)			
Room Types	All	Date Range	Value
		16 Dec '17	30 Nov '18 24%

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Ceiling Fan, Ensuite Bathroom, Hairdryer, Mini Bar, Safe in room, Shower, Telephone in Room, TV.

Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	02 Nov '17	21 Dec '17	3	0	All
	22 Dec '17	03 Jan '18	7	0	All
	04 Jan '18	30 Nov '18	3	0	All

Packages

FREE WEDDING PACKAGE	
Room Types	All Room Types
Description	Wedding cake (one layer), 1 bottle of champagne, bridal bouquet of tropical flowers, two witnesses if required, registrar and ministers fees, marriage license, certificate and ceremony , half hour massge for wedding couple. Wedding ceremonies are usually conducted either in the tropical gardens or another picturesque area of the hotel with views of the sea.
Booking Dates	16 Dec '17 to 31 Jan '18
Holiday Length	14+ Nights Stays only
Basis	Per Room Per Package
Date Range	All
16 Dec '17	30 Nov '18 0.00

PAID WEDDING PACKAGE	
Room Types	All Room Types
Description	Wedding cake (one layer), 1 bottle of champagne, bridal bouquet of tropical flowers, two witnesses if required, registrar and ministers fees, marriage license, certificate and ceremony , half hour massge for wedding couple. Wedding ceremonies are usually conducted either in the tropical gardens or another picturesque area of the hotel with views of the sea.
Booking Dates	16 Dec '17 to 31 Jan '18
Holiday Length	3-14 Nights Stays only
Basis	Per Room Per Holiday
Date Range	All
16 Dec '17	30 Nov '18 500.00

Packages

HONEYMOON PACKAGE	
Room Types	All Room Types
Description	Honeymoon couples to receive free 30 minute spa treatment (max 2 per room). Sparkling wine & fruit in room on arrival
Booking Dates	16 Dec '17 to 31 Jan '18
Holiday Length	3+ Nights Stays only
Basis	Per Room Per Holiday
Date Range	All
16 Dec '17	30 Nov '18 0.00

25th & 50th WEDDING ANNIVERSARY PACKAGE	
Room Types	All Room Types
Description	25th & 50th Wedding Anniversary couples to receive free 30 minute spa treatment (max 2 per room). Sparkling wine & fruit in room on arrival
Booking Dates	16 Dec '17 to 31 Jan '18
Holiday Length	3+ Nights Stays only
Basis	Per Room Per Holiday
Date Range	All
16 Dec '17	30 Nov '18 0.00

## Blue Haven Hotel (4 stars)

**Location** Scarborough, West Indies  
**Reference** BLU/BH12/17/BHT60  
**Special Offer** Blue Haven T60  
**Contract Date** 15 Dec '17  
**Signed off by:**

### Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

### Cancellation Policy

Date Cancelled	Cancellation Charge
Within 13 days of arrival	50.00%
Within 6 days of arrival	100.00%

### Other Information

Terms and Conditions
Blue Haven Hotel reserves the right to supersede this contract for 1st edition 2017 contract.

### Addresses

Main	
Address	Bacolet Bay Scarborough West Indies Tobago
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	bluehaven@bluehavenhotel.com
Website	www.bluehavenhotel.com
Contact	Karl Pilstl
Position	Owner
Telephone	(868)-660-7400
Fax	(868)-660-7900
Email	kpilstl@yahoo.com

### Addresses

Accounts	
Address	Resort Marketing International Baddow Park, West Hanningfield Road Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	payments@resort-marketing.co.uk
Contact	Sara Thorne
Position	Accounts Manager
Telephone	01245 459900
Email	sara@resort-marketing.co.uk

Contracting	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

Reservations	
Address	Resort Marketing International Suite C4, Baddow Park Great Baddow Essex CM2 7SY England
Telephone	01245 459900
Email	res@resort-marketing.co.uk
Contact	Mark Larnar
Position	Reservations Manager
Telephone	01245 459900
Email	res@resort-marketing.co.uk

### Contract Agreement

For and on behalf of :	
Signed:	.....
Name/Position:	.....
Company:	.....
Date:	.....
Signed on behalf of the hotel:	
Signed:	.....
Name:	Karl Pilstl
Position:	Managing Director
Date:	09 Feb '18