

Iberostar Laguna Azul (4½ stars)  
Location Varadero, Cuba  
Reference IBE/PUB/14/CVIBLGS14  
Contract Date 22 Jan '14  
Signed off by:

Currency	US Dollar
Booking Dates	13 Jan '14 to 30 Apr '15
Stay Dates	01 May '14 to 30 Apr '15
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Standard std (Unspecified View Unsp)	All Inclusive		No	No	No	1	2	3	1	3	1	Yes	3.00	12.99	0	0
2. Standard std (Sea View Sea View)	All Inclusive		No	No	No	1	2	3	1	3	1	Yes	3.00	12.99	0	0
3. Suite sui (Unspecified View Unsp)	All Inclusive		No	No	No	1	2	3	1	3	1	Yes	3.00	12.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms

Rates

1. Standard							2. Standard							3. Suite						
1 Adult pr							1 Adult pr							1 Adult pr						
2 Adults pr							2 Adults pr							2 Adults pr						
3 Adults pr							3 Adults pr							3 Adults pr						
1st Child Rate							1st Child Rate							1st Child Rate						
2nd Child Rate							2nd Child Rate							2nd Child Rate						
1st Youth Rate							1st Youth Rate							1st Youth Rate						

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night, 1st Youth Rate=First Youth Rate per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Supplements

From Havana Airport - Seat in Bus - 1 Way (20pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	20.00
Basis	Per Person Per Supplement		
From Havana Airport - Seat in Bus - Round Trip (40pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	40.00
Basis	Per Person Per Supplement		
From Havana Airport - Private - 1 Way (85/vehicle 1-2 pax)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	85.00
Basis	Per Person Per Supplement		
From Havana Airport - Private - Round Trip (170/vehicle 1-2 pax)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	170.00
Basis	Per Person Per Supplement		
From Havana Hotels - Seat in Bus - 1 Way (20pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	20.00
Basis	Per Person Per Supplement		
From Havana Hotels - Seat in Bus - Round Trip (40pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	40.00
Basis	Per Person Per Supplement		

Supplements

From Havana Hotels - Private - 1 Way (82/vehicle 1-2 pax)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	82.00
Basis	Per Person Per Supplement		
From Havana Hotels - Private - Round Trip (164/vehicle 1-2 pax)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	164.00
Basis	Per Person Per Supplement		
From Havana Hotels - Sightseeing - 1 Way (50pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	50.00
Basis	Per Person Per Supplement		
From Vinales Hotels - Sightseeing - 1 Way (90pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	90.00
Basis	Per Person Per Supplement		
From Trinidad Hotels - Sightseeing - 1 Way (90pp)			
Room Types	All	Date Range	Value
Type	Optional	13 Jan '14 30 Apr '15	90.00
Basis	Per Person Per Supplement		

Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator
Payment Date	
Amount Due	
60 Days Before Arrival	
100.00%	

Contract Agreement

Signed on behalf of the hotel:	
Signed:	
Name:	
Position:	
Date:	

Terms And Conditions  
Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

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**Contract Date** 22 Jan '14  
**Signed off by:**

**Public**

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\*\*\*Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).\*\*\*