

Bel Jou (4 stars)

Location CASTRIES, West Indies
Reference BEL/BJB2B/18/BJ1820B2B
Special Offer Annual 2018 - 2020 B2B Contract
Contract Date 16 Feb '18
Signed off by:

Currency	US Dollar
Booking Dates	16 Feb '18 to 15 Apr '20
Stay Dates	16 Feb '18 to 15 Apr '20
Price On Arrival	No
Maximum Rooms	64
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages		Alloc.	Rel.
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To		
1. Garden Bungalow GB (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7
2. Garden View Room GVR (Garden View gard)	All Inclusive		No	No	No	1	2	2	1	2	0	No	0	0	0	0		7
3. Partial Ocean View ParOV (Partial Ocean View POV)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7
4. Ocean View Room OVR (Ocean View ocea)	All Inclusive		No	No	No	1	2	3	1	3	0	No	0	0	0	0		7

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Garden Bungalow (gard) - King size; 2. Garden View Room (gard) - Double; 3. Partial Ocean View (POV) - Two Doubles; 4. Ocean View Room (ocea) - Two Doubles;

Rates

Dates		1. Garden Bungalow		2. Garden View Room		3. Partial Ocean View			4. Ocean View Room		
		1 Adult pr	2 Adults pr	1 Adult pr	2 Adults pr	1 Adult pr	2 Adults pr	3 Adults pr	1 Adult pr	2 Adults pr	3 Adults pr
16 Feb '18	15 Apr '18	158.00	264.00	172.00	286.00	185.00	308.00	373.00	203.00	338.00	403.00
16 Apr '18	20 Dec '18	116.00	194.00	130.00	216.00	143.00	238.00	303.00	161.00	268.00	333.00
21 Dec '18	04 Jan '19	182.00	304.00	196.00	326.00	209.00	348.00	413.00	227.00	378.00	443.00
05 Jan '19	15 Apr '19	163.00	272.00	176.00	294.00	190.00	316.00	381.00	208.00	346.00	411.00
16 Apr '19	20 Dec '19	122.00	203.00	136.00	226.00	149.00	248.00	313.00	167.00	279.00	344.00
21 Dec '19	04 Jan '20	190.00	316.00	203.00	339.00	217.00	362.00	427.00	236.00	393.00	458.00
05 Jan '20	15 Apr '20	170.00	283.00	184.00	306.00	197.00	329.00	394.00	216.00	360.00	425.00

1 Adult pr=One Adult per room per night, 2 Adults pr=Two Adults per room per night, 3 Adults pr=Three Adults per room per night

Contract Basis

Room Type	Contract Basis
All	Sell & Report

Taxes

Government Tax (included in room rates)				
Room Types	All	Date Range		Value
		16 Feb '18	15 Apr '20	10%
Service Charge (included in room rates)				
Room Types	All	Date Range		Value
		16 Feb '18	15 Apr '20	10%

Facilities

Rooms	Facilities
All	Air Conditioning, Fridge, Hairdryer, Iron and Ironing Board, Room Service, Safety Deposit Box, Shower, Tea and Coffee.

Min/Max Stays

Rooms	Date Range		Min	Max	Days
All	16 Feb '18	20 Dec '18	3	0	All
	21 Dec '18	04 Jan '19	5	0	All
	05 Jan '19	20 Dec '19	3	0	All
	21 Dec '19	04 Jan '20	5	0	All
	05 Jan '20	15 Apr '20	3	0	All

Discounts

Early Bird Discount % (Discount Percentage)			
Room Types	All Room Types		
Booking Dates	16 Feb '18 to 31 Oct '18		
Stay Date Type	Stay Within		
Combinable	Yes		
Dates	Val	ue	
15 Dec '18	15 Apr '20	20.00	

Payment Terms

Payee Details	
Payee Name	Resort Marketing International
Bank Name	Barclays Bank
Bank Address	20 The Town Enfield UK
Account Name	Resort Marketing International Ltd Dollar Account
Account Number	66519000
Sort Code	20-29-77
Swift Code	BARCGB22
IBAN	GB05BARC20297766519000
Charge Paid By	Tour Operator

Payment Date	Amount Due
21 Days Before Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 30 days of arrival	3 nights

Except for the following Stay Dates:

16 Apr '18 to 20 Dec '18

Date Cancelled	Cancellation Charge
Within 14 days of arrival	1 nights

Addresses

Main	
Address	Resort Marketing International Chelmsford Essex CM2 7SY UK
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

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CASTRIES, West Indies

BEL/BJB2B/18/BJ1820B2B

Annual 2018 - 2020 B2B Contract

16 Feb '18

Addresses

Accounts	
Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK
Telephone	01245 459900
Contact	Sara Thorne
Position	Accounts
Telephone	01245 459900
Email	sara@resort-marketing.co.uk

Contracting	
Address	Suite C4 Baddow Park Chelmsford Essex CM2 7SY UK
Telephone	01245 459900
Contact	Greg Armstrong
Position	Account Director
Telephone	01245 459900
Email	greg@resort-marketing.co.uk

Hotel	
Address	BEL JOU La Pensee CASTRIES PO BOX 296 ST LUCIA

Reservations	
Address	Resort Marketing International Suite C4 Great Baddow Park Chelmsford Essex CM2 7SY UK
Telephone	01245 459900
Contact	Mark Larner
Position	Reservations Manager
Telephone	01245 459900
Email	res@resort-marketing.co.uk

Contract Agreement

For and on behalf of :	
Signed:
Name/Position:
Company:
Date:
Signed on behalf of the hotel:	
Signed:
Name:	Dean La Force
Position:	General Manager
Date:	16 Feb '18