

Occidental Grand Xcaret (5 stars)
Location Xcaret, Mexico
Reference GRA/V2043/13/T18V
Special Offer Tactical 18 V
Contract Date 18 Oct '13
Signed off by:

Currency	US Dollar
Booking Dates	18 Oct '13 to 06 Jun '14
Stay Dates	18 Oct '13 to 31 Oct '14
Price On Arrival	No
Maximum Rooms	9
Completed Stays Only	Yes
Deposit	\$0

Room Types	Meal Basis	Extra Bed Type	Attributes			Occupancy			Adults		Max	Allow	Child Ages		Teen Ages	
			AR	DF	SR	Min	Std	Max	Min	Max	Children	Infants	From	To	From	To
1. Deluxe dlxe (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
2. Deluxe Cruise DXCS (Unspecified View Unsp)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
3. Deluxe UXX DUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0
4. Deluxe Cruise UXX DLXCU (Unspecified View Unsp)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
5. Junior Suite Jsui (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
6. Junior Suite UXX JUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0
7. Royal Club Luxury RCL (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
8. Royal Club Luxury UXX RCLUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0
9. Royal Club Junior Suite RCJS (Garden/Pool/Forest/Ocean view GPFOV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	Yes	3.00	12.99	0	0
10. Royal Club Junior Suite UXX RCJUX (Garden/Pool/Forest View GPFV)	All Inclusive	Rollaway Bed	No	No	No	1	2	4	1	3	2	No	3.00	12.99	0	0

Room Attributes AR=Adjoining Rooms; DF=Disabled Facilities; SR=Smoking Rooms
Bed Types for Rooms 1. Deluxe (GPFV) - King size, Twin Double; 2. Deluxe Cruise (Unsp) - King size, Twin Double; 3. Deluxe UXX (GPFV) - King size, Twin Double; 4. Deluxe Cruise UXX (Unsp) - King size, Twin Double; 5. Junior Suite (GPFV) - King size, Twin Double; 6. Junior Suite UXX (GPFV) - King size, Twin Double; 7. Royal Club Luxury (GPFOV) - Twin Double; 8. Royal Club Luxury UXX (GPFV) - King size, Twin Double; 9. Royal Club Junior Suite (GPFOV) - King size; 10. Royal Club Junior Suite UXX (GPFV) - King size, Twin Double;

Rates

Dates	1. Deluxe					2. Deluxe Cruise					3. Deluxe UXX					4. Deluxe Cruise UXX				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate
Dates	5. Junior Suite					6. Junior Suite UXX					7. Royal Club Luxury					8. Royal Club Luxury UXX				
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate
Dates	9. Royal Club Junior Suite					10. Royal Club Junior Suite UXX														
	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate	Base pp	1 Adult pr	3rd Ad Rate	1st Child Rate	2nd Child Rate										

Base pp=Base Rate Per Person Per Night, 1 Adult pr=One Adult per room per night, 3rd Ad Rate=Third Adult Rate per night, 1st Child Rate=First Child Rate per night, 2nd Child Rate=Second Child Rate per night

Contract Basis

Room Type	Contract Basis
1. Deluxe	Sell & Report
2. Deluxe Cruise	Allocation
3. Deluxe UXX	Sell & Report
4. Deluxe Cruise UXX	Allocation
5. Junior Suite	Sell & Report
6. Junior Suite UXX	Sell & Report
7. Royal Club Luxury	Sell & Report
8. Royal Club Luxury UXX	Sell & Report
9. Royal Club Junior Suite	Sell & Report
10. Royal Club Junior Suite UXX	Sell & Report

Allocations & Release Periods

Room Type	Dates		Rel.	Alloc.
All	18 Oct '13	22 Dec '13	5	
	23 Dec '13	05 Jan '14	10	
	06 Jan '14	30 Apr '14	5	
2. Deluxe Cruise	18 Oct '13	31 Oct '13		5
	01 Nov '13	30 Apr '14		
	01 May '14	31 Oct '14		
4. Deluxe Cruise UXX	18 Oct '13	31 Oct '13		5
	01 Nov '13	30 Apr '14		
	01 May '14	31 Oct '14		

Supplements

Grand Concierge Upgrade			
Room Types	All	Date Range	Value
Type	Optional	18 Oct '13 31 Oct '14	10.00
Basis	Per Person Per Night		
Grand Romance Upgrade			
Room Types	All	Date Range	Value
Type	Optional	18 Oct '13 31 Oct '14	20.00
Basis	Per Person Per Night		

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Supplements

Christmas Eve Gala Dinner				
Room Types	All	Date Range	24 Dec '13	24 Dec '13
Type	Mandatory	Adult	65.00	33.00
Basis	Per Person Per Supplement			

New Year's Eve Gala Dinner				
Room Types	All	Date Range	31 Dec '13	31 Dec '13
Type	Mandatory	Adult	80.00	40.00
Basis	Per Person Per Supplement			

Notes Grand Concierge upgrade includes: Fruit basket, bottle of wine, turn down service, 10% discount on spa treatments, superior room amenities including bathrobes. Grand Romance upgrade includes: bottle of champagne, chocolate strawberries, one hour massage in room per couple, first morning breakfast in bed, romantic dinner, turn down service, 10% discount on spa treatments, surprise gift and special amenities for romantic occasions.

Facilities

Rooms	Facilities
All	110 Voltage, Air Conditioning, Balcony, Balcony - Child Friendly, Ceiling Fan, Coffee Maker, Ensuite Bathroom, Hairdryer, Iron and Ironing Board, Mini Bar, Movies in room, Radio Alarm Clock, Safe in room, Shower, Tea and Coffee, Telephone in Room, TV.

Payment Terms

Payee Details	
Payee Name	OWM Overseas World Marketing
Bank Name	Citibank, FSB
Bank Address	8750 Doral Blvd Miami Florida USA
Account Name	OWM OVERSEAS WORLD MARKETING, LTD
Account Number	3200301722
Swift Code	CITIUS33
IBAN	266086554
Charge Paid By	Split

Payment Date	Amount Due
14 Days After Arrival	100.00%

Cancellation Policy

Date Cancelled	Cancellation Charge
Within 3 days of arrival	1 nights

Except for the following Stay Dates:

23 Dec '13 to 03 Jan '14

Date Cancelled	Cancellation Charge
Within 3 days of arrival	100.00%

Addresses

Main	
Accounts	
Address	Overseas World Marketing V.V Parque Industrial Itabo Av. Lope de Vega No. 19 Santo Domingo Dominican Republic 809 473 5500 Telephone Email overseasworldmarketing@do.occidentalhotels.com Contact Rodolfo Limardo Position Credit & Collections Supervisor Telephone 809 473 5500 Fax 809 487 5994 Email paymentdetails@do.occidentalhotels.com

Contracting	
Address	Occidental Hotels & Resorts UK Office Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom 01245 45 99 00 Telephone Fax 01245 462 978 Website www.occidental-hoteles.com Contact Greg Armstrong Position Account Director Telephone 01245 45 99 00 Fax 01245 462 978 Email greg@resort-marketing.co.uk Mobile 07739351220

Hotel	
Address	Ctra. Fed Puerto Juarez Chetumal Km 282 No. 307 77710 Solidaridad Quintana Roo Mexico Telephone 984 87 15400 Fax 984 87 15406 Contact David Ocete Position General Manager Telephone 984 87 15400 Fax 984 87 15406 Email DOCETE@mx.occidentalhotels.com

Addresses

Reservations	
Address	Resort Marketing International Ltd. Suite C4, Baddow Park Great Baddow Essex CM2 7SY United Kingdom 01245 459900 Telephone Fax 01245 459901 Email res@resort-marketing.co.uk Contact Reservations Team Telephone 01245 459900 Email res@resort-marketing.co.uk

Contract Agreement

Signed on behalf of the hotel:	
Signed:
Name:
Position:
Date:

Terms And Conditions

Terms and Conditions apply. See original full contract or apply for a copy of full terms care of RMI. Full terms and conditions apply and form part of this contract.

All terms and conditions apply as per main contract including all cancelation policies.
Please note these rates will replace those ones previously given.
This special offer is offered on strict proviso that rates are marketed as a special offer.
Please state Tactical number T18V when reporting bookings.
All rates must be marketed and reported as a special offer with all promotional material forwarded to the UK office.

Bank charges are the sole responsibility of the Tour Operator and MUST be paid by the Tour Operator (as per hotel contract clause).