GLM vs XGBM – Part 2a GLM Modelling

Introduction

The goal of this presentation is to compare the results of modelling a Car insurance Pure Premium using a classic GLM vs a XGBM in R.

The thought process shown here is not exhaustive, we are just presenting the main visuals that can ease the overall understanding.

The data in use is a join of 2 database present in the R {CASdatasets} package (link: https://github.com/dutangc/CASdatasets)

- freMTPLfreq.rda
- freMTPLsev.rda
- The codes for these study is enclosed in the repo: https://github.com/william-tiritilli/GLM-vs-GBM---Part-2--- Modelling-/tree/main

Reminder – Data set

```
Rows: 413,960
Columns: 13
$ PolicyID
                                                                      <int> 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33~
$ ClaimNb
                                                                      <db₹> 0.09, 0.84, 0.52, 0.45, 0.15, 0.75, 0.81, 0.05, 0.76, 0.34, 0.10, 0.77, 0.55, 0.19, 0.01, 0.87, 0.80, 0.07, 0.12, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76, 0.76,
$ Exposure
                                                                      <fct> g, g, f, f, g, g, d, d, d, i, f, f, e, e, e, e, e, e, i, i, h, h, j, j, e, i, i, e, e, f, f, f, g, f, f, j, e, e, e, l, l∼
 $ Power
                                                                      <int> 0, 0, 2, 2, 0, 0, 1, 0, 9, 0, 2, 2, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 8, 8, 0, 4, 4, 0, 0, 0, 0, 0, 1, 0, 0, 0, 8, 8, 8, 5, 5~
 $ CarAge
                                                                      <int> 46, 46, 38, 38, 41, 41, 27, 27, 23, 44, 32, 32, 33, 33, 54, 69, 69, 43, 43, 50, 50, 30, 30, 73, 40, 40, 45, 45, 37, 35
 $ DriverAge
                                                                      <fct> "Japanese (except Nissan) or Korean", "Japanese (except Nissan) or Korean", "Japanese (except Nissan) or Korean", "Japanese
 $ Brand
                                                                      <fct> Diesel, Diesel, Regular, Regular, Diesel, Diesel, Regular, Regular, Regular, Regular, Diesel, Diesel, Regular, Regular, Regular, Regular, Regular, Regular, Regular, Regular, Diesel, Diesel, Regular, Regular, Regular, Regular, Regular, Regular, Regular, Diesel, Diesel, Regular, Regular, Regular, Regular, Regular, Diesel, Diesel, Regular, Regular, Regular, Regular, Diesel, Diesel, Regular, Regular, Regular, Regular, Regular, Regular, Regular, Regular, Regular, Diesel, Diesel, Regular, Regular,
 $ Gas
                                                                      <fct> Aquitaine, Aquitaine, Nord-Pas-de-Calais, Nord-Pas-de-Calais, Pays-de-la-Loire, Pays-de-la-Loire, Aquitaine, Aquitaine, Aquitaine, Nord-Pas-de-Calais, Nord-Pas-de-Calais, Pays-de-la-Loire, Pays-de-la-Loire, Aquitaine, Aquitaine, Nord-Pas-de-Calais, Nord-Pa
 $ Region
                                                                      <int> 76, 76, 3003, 3003, 60, 60, 695, 695, 7887, 27000, 23, 23, 1746, 1746, 1746, 781, 1376, 1376, 7752, 7752, 3545, 3545, 366~
 $ Density
$ train
                                                                       < lq l > TRUE, TRUE, TRUE, FALSE, FALSE, TRUE, TRUE, TRUE, TRUE, FALSE, TRUE, TRUE, TRUE, TRUE, TRUE, TRUE, FALSE, TRUE, TRUE, FAL\sim
 $ test
                                                                        <|q|> FALSE, FALSE, FALSE, TRUE, TRUE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, TRUE, FALSE, FALSE, FALSE, FALSE, FALSE, FALSE, FALSE, TRUE, FALSE, FAL
```

10 variables available.

First model

```
Call:
qlm(formula = ClaimNb \sim DriverAge + Region + Density, family = poisson(link = "log"),
    data = df, subset = train, offset = log(Exposure))
Coefficients:
                         Estimate Std. Error z value Pr(>|z|)
                        -2.196e+00 3.275e-02 -67.051 < 2e-16 ***
(Intercept)
DriverAge
                        -1.111e-02 6.435e-04 -17.270 < 2e-16 ***
RegionAguitaine
                        1.959e-01 3.780e-02 5.184 2.17e-07 ***
                        1.241e-01 5.502e-02 2.256 0.02410 *
RegionBasse-Normandie
RegionBretagne
                         9.679e-02 3.016e-02
                                             3.209 0.00133 **
RegionHaute-Normandie
                        8.427e-02 7.898e-02 1.067 0.28599
RegionIle-de-France
                        2.533e-01 3.259e-02
                                             7.770 7.85e-15 ***
RegionLimousin
                        3.383e-01 8.037e-02 4.209 2.57e-05 ***
RegionNord-Pas-de-Calais 2.789e-01 3.908e-02 7.136 9.61e-13 ***
RegionPays-de-la-Loire 1.354e-01 3.225e-02
                                             4.199 2.68e-05 ***
RegionPoitou-Charentes
                        1.592e-01 4.281e-02 3.719 0.00020 ***
Density
                        1.414e-05 2.130e-06
                                             6.638 3.18e-11 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for poisson family taken to be 1)
    Null deviance: 80222 on 289487 degrees of freedom
Residual deviance: 79605 on 289476 degrees of freedom
AIC: 102834
Number of Fisher Scoring iterations: 6
```

Analysis of Deviance

```
### Analysis of Deviance
 anova(m1, test = "Chisq")
Analysis of Deviance Table
Model: poisson, link: log
Response: ClaimNb
Terms added sequentially (first to last)
          Df Deviance Resid. Df Resid. Dev Pr(>Chi)
                         289487
                                     80222
NULL
DriverAge 1
               344.08
                         289486
                                     79878 < 2.2e-16 ***
               230.61
                         289477
Region
Density
                42.24
                         289476
                                     79605 8.092e-11 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '
```

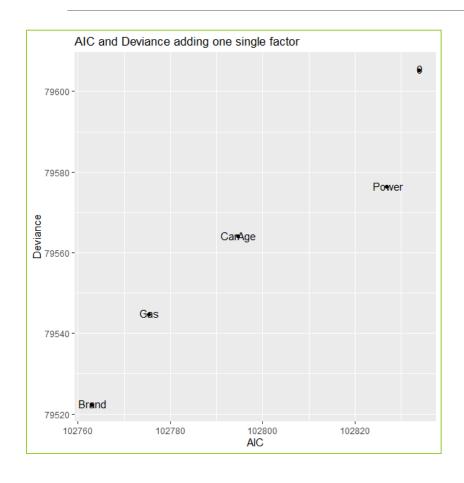
The table show how the Deviance changes as we add term to the model.

Second column: Degree of Freedom: the contribution t the number of parameters estimated by adding the variable.

Third column: the Deviance for the variable being added.

Here we had 3 variables. If we add the variable Region, we estimate 9 additional parameters, and the residual Deviance would drop by 230.61, which can be considered as a good investment. Moreover, the last column shows that it is significant at the 1% level.

GLM - AIC and Deviance representation

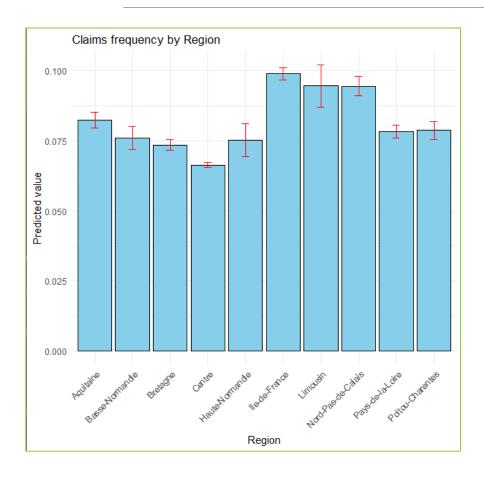


After having set a simple model for Claims frequency with only 3 predictors, we want to understand the potential gain of adding the other predictors to this first model.

To do that, we successively add a factor to the equation and compute the AIC and Deviance for the new model with 4 variables.

"Brand" has the biggest impact in decreasing both AIC and the Deviance. However, "Power" appears behind.

Binning categorical



As we saw in part 1 that some Region can be binned together.

Likelihood ratio test

```
Model 1: ClaimNb ~ DriverAge + Region + Density + CarAge + Brand + Gas

Model 2: ClaimNb ~ DriverAge + Region3 + Density + CarAge + Brand + Gas

#Df LogLik Df Chisq Pr(>Chisq)

1 20 -51310

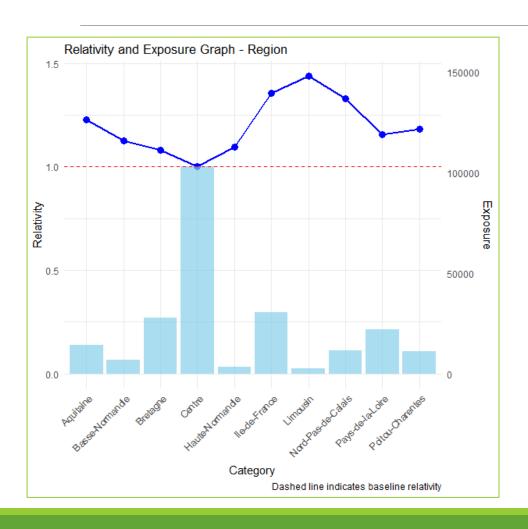
2 14 -51335 -6 49.475 5.989e-09 ***

---

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

But, according to the LRT test in R, keeping the original model makes sense. Here we reject H0. The first model provides a significant better fit than the 2nd.

Relativities – Example on Regions

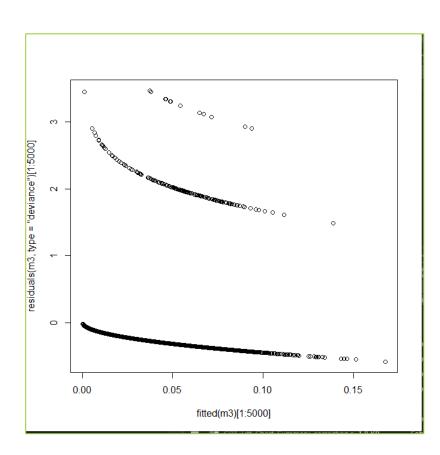


We can compare the different coefficients of the model, here we represent the variable Region where the "Centre" has been chosen as the base level.

The blue line shows the exponential of the fitted parameter estimates.

We observe that Aquitaine's is 1.23: This means the model estimates that - all other factor being constant - the exposure from the region Aquitaine will have a relativity of 23% times that expected for exposures at the region Centre.

Deviance Residuals



Residuals are used to check the appropriateness of a chosen response distribution, and for outlying values. The residuals $-^i = yi - y^i$, and their studentized version are central to model checking for the normal linear model. Let's check the look of this graph:

Centered Residuals: The crunched residuals seem to be mostly centered around 0, which is a good sign. It means the model is generally unbiased in its predictions.

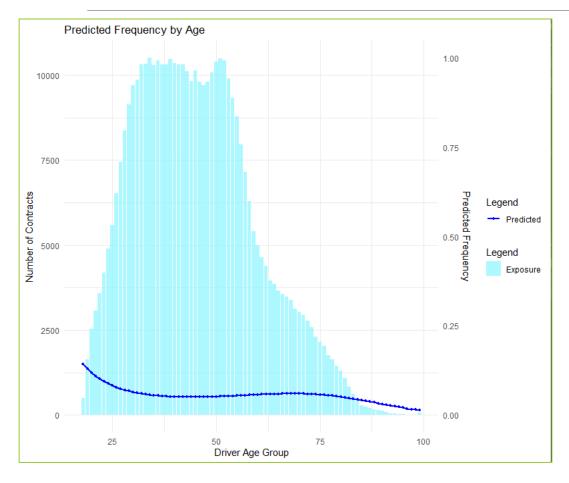
Systematic Patterns: There doesn't appear to be a clear pattern in the residuals relative to the fitted values, which suggests that the model captures the main structure in the data.

Spread of Residuals: The spread of residuals appears to be relatively constant, which is important for assuming homoscedasticity (constant variance). However, there are a few negative outliers (points with residuals around -0.2) that might warrant further investigation. These could represent extreme cases or points where the model struggles to fit the data accurately.

Horizontal Bands: The horizontal bands in the residuals reflect the discrete nature of the claims frequency data (integer counts). This is expected in a Poisson regression model.

Overdispersion?

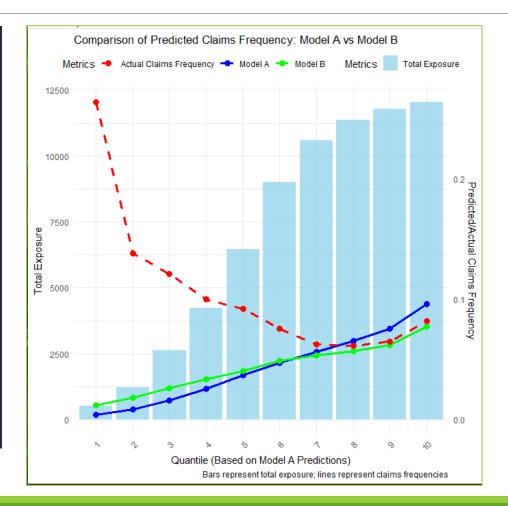
Predicted claims frequency by Driver age



A representation of the claims frequency for each Driver age.

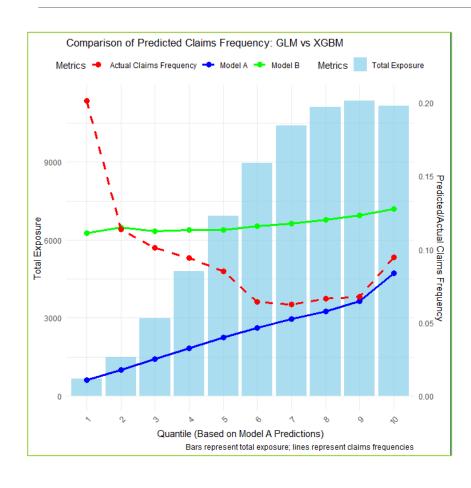
Lift Chart

```
m.nb(formula = ClaimNb \sim bs(DriverAge) + Region + Density +
    bs(CarAge) + Brand + Gas + log(Exposure), data = df, subset = train,
    init.theta = 0.3550200491, link = log)
Coefficients:
                                         Estimate Std. Error z value Pr(>|z|)
                                        -2.102e+00 5.828e-02 -36.063 < 2e-16 ***
(Intercept)
                                        -2.607e+00 1.579e-01 -16.512 < 2e-16 ***
bs(DriverAge)1
bs(DriverAge)2
                                        9.174e-01 1.678e-01
                                                               5.466 4.61e-08 ***
                                                              -9.709 < 2e-16 ***
bs(DriverAge)3
                                        -2.409e+00 2.481e-01
                                                               3.130 0.001750 **
RegionAquitaine
                                        1.288e-01 4.117e-02
RegionBasse-Normandie
                                        1.187e-01 5.931e-02
                                                               2.001 0.045352 *
RegionBretagne
                                                   3.254e-02
                                                               3.282 0.001032
RegionHaute-Normandie
                                        -5.699e-02 8.376e-02
                                                               -0.680 0.496262
                                                               6.685 2.31e-11 ***
RegionIle-de-France
                                        2.487e-01 3.721e-02
                                                               4.031 5.55e-05 ***
RegionLimousin
                                        3.528e-01 8.751e-02
RegionNord-Pas-de-Calais
                                        1.866e-01 4.278e-02
                                                               4.362 1.29e-05 ***
RegionPays-de-la-Loire
                                                               4.153 3.28e-05 ***
                                        1.443e-01 3.475e-02
RegionPoitou-Charentes
                                        1.540e-01 4.614e-02
                                                               3.337 0.000847 ***
                                                               6.236 4.49e-10 ***
Density
bs(CarAge)1
                                        1.459e-05 2.339e-06
                                                   2.244e-01
                                                               5.581 2.40e-08 ***
bs (CarAge) 2
                                        -7.378e+00
                                                   9.497e-01
                                                              -7.768 7.95e-15 ***
bs (CarAge) 3
                                        -2.560e-01 1.086e+00
                                                               -0.236 0.813580
BrandFiat
                                        8.140e-02 4.797e-02
BrandJapanese (except Nissan) or Korean -2.332e-01 3.441e-02
                                                               -6.777 1.23e-11 ***
                                                               3.339 0.000842 ***
BrandMercedes, Chrysler or BMW
                                         1.490e-01 4.462e-02
BrandOpel, General Motors or Ford
                                        1.184e-01 3.284e-02
                                                               3.606 0.000311 ***
                                                   6.159e-02
                                                               1.155 0.248091
BrandVolkswagen, Audi, Skoda or Seat
                                                               3.504 0.000458 ***
                                                   3.476e-02
                                                               6.261 3.83e-10 ***
                                        1.255e-01 2.004e-02
GasDiesel
                                        5.479e-01 1.284e-02 42.660 < 2e-16 ***
log(Exposure)
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for Negative Binomial(0.355) family taken to be 1)
    Null deviance: 60661 on 289487 degrees of freedom
Residual deviance: 57484 on 289463 degrees of freedom
AIC: 99765
Number of Fisher Scoring iterations: 1
              Theta: 0.3550
         Std. Err.: 0.0151
2 x log-likelihood: -99713.4370
```



We can compare two models by using a double Lift plot. Here, the model B (Negative Binomial) is closer to the observation than the model A (Poisson). We will keep the NB model for the exercise.

Lift Chart: GLM vs XGBM



Bibliography

Generalized Linear Models for Insurance Data (P. de Jong, G. Heller)

A Practitioner's Guide to Generalized Linear Models (D. Anderson and al.)

Predictive Modelling Application in Actuarial Science (E. Frees and Al.)