Ptg. 2/12

# MOTOR VEHICLE RETAIL INSTALLMENT SALES CONTRACT SIMPLE FINANCE CHARGE

		Dealer Number		Contract Number			
BUYER				SELLER/CREDITOR			
ADDRESS		STATE		ADDRESS		STATE	ZIP
HONE				PHONE			
DDRESS							
		STATE					
he Buyer is re- ROMISE TO F hoose to purch ny other chargerson signs as	ferred to as "you" of PAY: The credit properties the vehicle copes in this contracts a buyer, you agr	or "your." The Seller is ice is shown below as on credit according to t. You agree to make p	referred to as "we set the "Total Sales the terms of this payments in U.S. fmises in this agreed the vehicle in a	contract. You agree to unds according to the ement even if the othe	e" is also she pay us the A Payment Sc	own below. By si Amount Finance thedule in this co	eller. igning this contract, you d, Finance Charge, ar ontract. If more than or /HICH PURCHASED
YEAR	MAKE MODE	L VEHICLE IDEN	TIFICATION NUMB	ER NEW	DATOR	UNLESS OTHER	MILY, OR HOUSEHOLD, WISE INDICATED BELOW
				☐ DEMONSTI		of the Texas Finance	below is checked, Chapter 353 Code applies to this Contract. OR COMMERCIAL
				USED	EXECUTIVE	☐ AGRICULTUE	
	FEDERA	L TRUTH-IN-LENDING			PROPE	ERTY INSURANCE. Y	ou must keep the collateral
ANNUAL PERCENTAGE RATE  The cost of your credit as a yearly rate	GE CHARGI The dolla amount th credit will	Financed The amount of credit provided to you or on your behalf.	will have paid a	Price The total cost of your purchase on credit, including your down	owe. Yo all that propert proof o be auth us proo person or loss. If a ficates	ou must keep this instance you owe under this ty insurance from an finsurance you alrest to do business of of property insurance to be paid under the purpose of the contract of the paid under the purpose of the contract of the paid under the purpose of the contract of the paid under the purpose of the contract of the paid under the purpose of the contract of the c	or loss in the amount you surance until you have paid s contract. You may obtain myone you want or provide eady have. The insurer must as in Texas. You agree to give ce. You must name us as the policy in the event of damage cked below, policies or certicompanies will describe the
Number of Payments	Amount o	of When	Payments re Due				74151CC.
	\$	Monthly beginnin Or as follows	g		Lii		al Credit isability Insurance
Late Charge: If	we do not receive you	ur entire payment within 15 ay a late charge of 5% of t	days after it is due (	0 days if you are buying a	Credit lif required	fe insurance and cred to obtain credit. They was	lit disability insurance are not will not be provided unless you a cost. Your decision to buy or
Prepayment. If	you pay all that you o	we early, you will not have curity interest in the vehicle	to pay a penalty.	it.	not buy	these insurance covera proval process.	ages will not be a factor in the
Additional Info	rmation: See this dod	,	0 1	default, security interests,	☐ Credi	it Life, one buyer	\$ Term
1 Cash Price (in	cluding any accessorie	TEMIZATION OF AMOUNT es, services, taxes,			☐ Credit	t Disability, one buyer	\$ Term \$ Term
	\$\$ \$	_,, and	\$ \$			Disability, both buyers \$	\$ Term
Gross Ti	rade-In	er "0" and see Line 4A belov		\$		(Insurance	Company)
= Net Tr	ff Made By Seller ade In		;	\$	Credit lif	(Home Offic	ce Address)  the amount you would owe if
+ Cash + Mfrs. I			;	\$	you paid does not	all your payments on t cover any increase in	time. Credit disability insurance your payment or in the number
Total Do	wnpayment			\$(2	<sup>2)</sup> premium	erm of the insurance in is not fixed or appro	is 121 months or longer, the oved by the Texas Insurance
4 Other Charges	•	id to Others on Your Behalf		\$(3		sioner. nt the insurance indic	ated above.
A Net trade-in		,		\$	X Ruyar's	signature	Date
Company o	ional Credit Insurance r Companies.					er's signature	
Disability		\$		\$			
D Official Fee	s Paid to Government A	· ·		\$	a l	nd Debt Cancel	ance Coverages lation Agreement be dependent on the purchase
2) to		for		\$ \$	agreeme	ent described below. It v	be dependent on the purchase ages or the debt cancellation will not be provided unless you that cost. The credit approval
	ellation Agreement Fee	Paid to the Seller		\$ \$	process	will not be affected by ee coverages or the del	ktra cost. The credit approval whether or not you buy these bt cancellation agreement. Term in
G Sales Tax (i	rentory Tax (if Not Inclu f Not Included in Cash	Price)		\$ \$	Coverag GAP*	je	Months Premium or Fee
	s (if Not Included in Cas It License and/or Regis	/	;	\$			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
	nt Certificate of Title Fee			\$ \$	Debt Ca	ncellation Agreement**	\$
L Deputy Ser	It Vehicle Inspection Fe vice Fee Paid to Deale	r		\$ \$		(Insurance	Company)
A DOCUM BUT MAY DOCUME	ENTARY FEE IS NOT BE CHARGED TO	BUYERS FOR HANDLIN EXCEED A REASONABL	CUMENTARY FEE IS G DOCUMENTS REI	NOT REQUIRED BY LAW, LATING TO THE SALE. A TO BY THE PARTIES. THIS	will pay u	us the difference betwee policy and the amount ductible. You can cancel	be a total loss, GAP insurance een the proceeds of your basic you owe on the vehicle, minus I that insurance without charge
CARGO E DE LA DO UNA CAN	OCUMENTAL. PERO CUMENTACIÓN EL RI	ÉSTE PODRÍA COBRAR ELACIÓN CON LA VENTA. ACORDADA POR LAS PAR	SE A LOS COMPRA JN CARGO DOCUMEI	EE QUE SE IMPONGA UN DORES POR EL MANEJO NTAL NO PUEDE EXCEDER CIÓN SE EXIGE POR LEY.	UNDER OR THE CANCEL cancellat from the	THIS CONTRACT IN T FT OF THE VEHICLE LLATION AGREEMEN tion agreement without	s contract.  TAIN AMOUNTS YOU OWE THE CASE OF A TOTAL LOSS E AS STATED IN THE DEBT  VT. You can cancel the debt t charge for a period of 30 days or for the period stated in the debt
describe pu		for Plate Transfer Fe	e	6	If the box above is Texas Ins	next to a premium for a marked, that premium surance Commissioner.	an insurance coverage included is not fixed or approved by the Adebt cancellation agreement
to to		for	,	\$ \$	is not ins Credit C	surance and is regulated ommissioner.	d by the Office of the Consumer
to		for		\$		premiums or fees includ coverages and debt can	ded above, you want the related cellation agreement.
to to		for for		\$ 	Buyer's	signature	Date
to		for		<b>\$</b>	Co-Buye	er's signature	Date
to to		for for		\$ \$	DOES	S NOT INCL! ERAGE FOR PE	CE: THIS CONTRACT UDE INSURANCE ERSONAL LIABILITY
5 Amount Finance		Paid to Others on Your Beh	<u>alt</u>	\$(4 \$(5	+)	PROPERTY DA	AMAGE CAUSED TO
		CONSU	MER CREDIT C	OMMISSIONER NO	OTICE		
To contact							This contract is
				ne Consumer Credit can be contacted re			amar Blvd., Austin, complaints.
The Approx	al Daysantas	va Data may ba		with the Colley	The Colle		
		receive a part o			THE Selle	i illay assi	gn this contrac
Any change to	this contract must b	pe in writing. Both you a	ınd we must sian it.	No oral changes to this	contract are	enforceable.	
,				The commentation of the comment			
		omante		Co-Buyer X			
CONSUME		otice to the buyer					s any blank spaces.
	der certain co						dvance all that you act to protect your
BUYER'S A ACKNOWLE WE GAVE IT	CKNOWLEDGE DGE RECEIPT TO YOU, AND Y	OF A COMPLETE OUWERE FREE TO	D COPY OF IT. TAKE IT AND I	YOU CONFIRM THA REVIEW IT. YOU AC	AT BEFORI KNOWLED	E YOU SIGNED GETHAT YOU	CONTRACT AND THIS CONTRACT, HAVE READ BOTH SIGNING BELOW.
Buyer Signs		,		Co-Buyer Signs X		ŕ	
Co-Buyers and (	Other Owners — A co		esponsible for paying t	he entire debt. An other owr			
Other owner signs	s here X		Date	Address			Title
THIS CONTRACT	IS NOT VALID UNTIL	YOU AND WE SIGN IT.					
Seller assigns its	interest in this contract	to	<del></del>	(A	ssignee) under	the terms of Seller's a	agreement(s) with Assignee.

☐ Assigned without recourse

☐ Assigned with limited recourse

Title

Assigned with recourse

### FINANCE CHARGE AND PAYMENTS

- **HOW WE FIGURE THE FINANCE CHARGE.** We figure the Finance Charge using the true daily earnings method as defined by the Texas Finance Code. Under the true daily earnings method, the Finance Charge will be figured by applying the daily rate to the unpaid portion of the Amount Financed for the number of days the unpaid portion of the Amount Financed is outstanding. The daily rate is 1/365<sup>th</sup> of the Annual Percentage Rate. The unpaid portion of the Amount Financed does not include late charges or return check charges.
- HOW WE WILL APPLY YOUR PAYMENTS. We will apply your payments in the following order:
  - 1. earned but unpaid finance charge; and
  - 2. to anything else you owe under this agreement.
- HOW LATE OR EARLY PAYMENTS CHANGE WHAT YOU MUST PAY. We based the Finance Charge, Total of Payments, and Total Sale Price as if all payments were made as scheduled. If you do not timely make all your payments in at least the correct amount, you will have to pay more Finance Charge. If that happens, your last payment will be more than your final scheduled payment, or at our option, you will have to pay more payments of the same amount as your scheduled payment with a smaller last payment. If you make scheduled payments early, your Finance Charge will be reduced (less). If you make your scheduled payments late, your Finance Charge will increase. We will send you a notice telling you about these changes before the final scheduled payment is due.
- INTEREST AFTER MATURITY. If you do not pay all you owe when the final payment becomes due, or you do not pay all you owe if we demand payment in full under this contract, you will pay an interest charge on the amount that is still unpaid. That interest charge will be the higher rate of 18% per year or the maximum rate allowed by law, if that rate is higher. The interest charge for this amount will begin the day after the final payment becomes due.
- **TRANSFER OF RIGHTS.** We may transfer this contract to another person. That person will then have all our rights, privileges, and remedies.
- SPECIAL PROVISIONS FOR BALLOON PAYMENT CONTRACTS. A balloon payment is a scheduled payment more than twice the amount of the average of your scheduled payments, other than the downpayment, that are due before the balloon payment. You can pay all you owe when the balloon payment is due and keep your vehicle. If you buy the vehicle primarily for personal, family, or household use, you can enter into a new written agreement to refinance the balloon payment when due without a refinancing fee. If you refinance the balloon payment, your periodic payments will not be larger or more often than the payments in this contract. The annual percentage rate in the new agreement will not be more than the Annual Percentage Rate in this contract. This provision does not apply if your Payment Schedule has been adjusted to your seasonal or irregular income.

## YOUR OTHER PROMISES TO US

- USE AND TRANSFER OF THE VEHICLE. You will not sell or transfer the vehicle without our written permission. If you do sell or transfer the vehicle, this will not release you from your obligations under this contract, and we may charge you a transfer of equity fee of \$25.00 (\$50 for a heavy commercial vehicle). You will promptly tell us in writing if you change your address or the address where you keep the vehicle. We agree you may remove the vehicle from the U.S. for 72 hours or less, if the vehicle will continue to be covered by the insurance this contract requires. Otherwise, you agree not to remove the vehicle from the U.S. without our written permission.
- CARE OF THE VEHICLE. You agree to keep the vehicle free from all liens, and claims except those that secure this contract. You will timely pay all taxes, fines, or charges pertaining to the vehicle. You will keep the vehicle in good repair. You will not allow the vehicle to be seized or placed in jeopardy or use it illegally. You must pay all you owe even if the vehicle is lost, damaged or destroyed. If a third party takes a lien or claim against or possession of the vehicle, we may pay the third party any cost required to free the vehicle from all liens or claims. We may immediately demand that you pay us the amount paid to the third party for the vehicle. If you do not pay this amount, we may repossess the vehicle and add that amount to the amount you owe. If we do not repossess the vehicle, we may still demand that you pay us, but we cannot compute a finance charge on this amount. SECURITY INTEREST. To secure all that you owe on this contract and all your
- promises in it, you give us a security interest in: The vehicle including all accessories and parts now or later attached
  - and any other goods financed in this contract;
  - All insurance proceeds and other proceeds received for the vehicle; Any insurance policy, service contract or other contract financed by us
  - and any proceeds of those contracts; and Any refunds of charges included in this contract for insurance, or service
  - This security interest also secures any extension or modification of this contract.

The certificate of title must show our security interest in the vehicle. AGREEMENT TO KEEP VEHICLE INSURED. You agree to have physical

- damage insurance covering loss or damage to the vehicle for the term of this contract. The insurance must cover our interest in the vehicle. OUR RIGHT TO PURCHASE REQUIRED INSURANCE IF YOU FAIL TO
- KEEP THE VEHICLE INSURED. If you fail to give us proof that you have insurance, we may buy physical damage insurance. We may buy insurance that covers your interest and our interest in the vehicle, or we may buy insurance that covers our interest only. You will pay the premium for the insurance and a finance charge at the contract rate. If we obtain collateral protection insurance, we will mail notice to your last known address shown in our file. PHYSICAL DAMAGE INSURANCE PROCEEDS. You must use physical damage insurance proceeds to repair the vehicle, unless we agree otherwise
- in writing. However, if the vehicle is a total loss, you must use the insurance proceeds to pay what you owe us. You agree that we can use any proceeds from insurance to repair the vehicle, or we may reduce what you owe under this contract. If we apply insurance proceeds to the amount you owe, they will be applied to your payments in the reverse order of when they are due. If your insurance on the vehicle or credit insurance doesn't pay all you owe, you must pay what is still owed. Once all amounts owed under this contract are paid, any remaining proceeds will be paid to you.

RETURNED INSURANCE PREMIUMS AND SERVICE CONTRACT **CHARGES.** If we get a refund on insurance or service contracts, or other contracts included in the cash price, we will subtract it from what you owe. Once all amounts

owed under this contract are paid, any remaining refunds will be paid to you.

**APPLICATION OF CREDITS.** Any credit that reduces your debt will apply to your payments in the reverse order of when they are due, unless we decide to apply it to another part of your debt. The amount of the credit and all finance charge or interest on the credit will be applied to your payments in the reverse order of your payments.

## IF YOU PAY LATE OR BREAK YOUR OTHER PROMISES

- LATE CHARGE. You will pay us a late charge as agreed to in this contract
- **DEFAULT.** You will be in default if:
  - You do not pay any amount when it is due; 1.
  - You give false, incomplete, or misleading information on a credit
  - You file bankruptcy, bankruptcy is filed against you, or the vehicle becomes involved in a bankruptcy.
  - You allow a judgment to be entered against you or the collateral; or
  - You break any of your promises in this agreement.
  - If you default, we can exercise our rights under this contract and our other rights
- OUR RIGHT TO DEMAND PAYMENT IN FULL. If you default, or we believe in good faith that you are not going to keep any of your promises, we can demand that you immediately pay all that you owe. We don't have to give you notice that we are demanding or intend to demand immediate payment of all that you owe. **REPOSSESSION.** If you default, we may repossess the vehicle from you if we
- do so peacefully. If your vehicle has an electronic tracking device, you agree that we may use the device to find the vehicle. If any personal items are in the vehicle, we can store them for you and give you written notice at your last known address shown on our records within 15 days of discovering that we have your personal items. If you do not ask for these items back within 31 days from the day we mail or deliver the notice to you, we may dispose of them as applicable law allows. Any accessory, equipment, or replacement part stays with the vehicle.
- YOUR RIGHT TO REDEEM. If we take your vehicle, we will tell you how much you have to pay to get it back. If you do not pay us to get the vehicle back, we can sell it or take other action allowed by law. Your right to redeem ends when the vehicle is sold or we have entered into a contract for sale or accepted the collateral as full or partial satisfaction of a contract.
- **DISPOSITION OF THE VEHICLE.** If you don't pay us to get the vehicle back, we can sell it or take other action allowed by law. We will send you notice at least 10 days before we sell it. We can use the money we get from selling it to pay allowed expenses and to reduce the amount you owe. Allowed expenses are expenses we pay as a direct result of taking the vehicle, holding it, preparing it for sale, and selling it. If any money is left, we will pay it to you unless we must pay it to someone else. If the money from the sale is not enough to pay all you owe, you must pay the rest of what you owe us plus interest. If we take or sell the vehicle, you will give us the certificate of title and any other document required by state law to record transfer of title.
- COLLECTION COSTS. If we hire an attorney who is not our employee to enforce this contract, you will pay reasonable attorney's fees and court costs as the applicable law allows. You will also pay our reasonable out-of-pocket expenses incurred in connection with retaking, holding, and selling the vehicle as the applicable law allows.
- CANCELLATION OF OPTIONAL INSURANCE AND SERVICE CONTRACTS. This contract may contain charges for insurance or service contracts or for services included in the cash price. If you default, you agree that we can claim benefits under these contracts to the extent allowable, and terminate them to obtain refunds of unearned charges to reduce what you owe or repair the vehicle. If the vehicle is a total loss because it is damaged or stolen, we may claim benefits under these contracts and cancel them to obtain refunds of unearned charges to reduce what you owe.

## INTEGRATION AND SEVERABILITY CLAUSE

This contract contains the entire agreement between you and us relating to the sale and financing of the vehicle. If any part of this contract is not valid, all other parts stay valid.

#### **LEGAL LIMITATIONS ON OUR RIGHTS** If we don't enforce our rights every time, we can still enforce them later. We

will exercise all of our rights in a lawful way. You don't have to pay finance charge or other amounts that are more than the law allows. This provision prevails over all other parts of this contract and over all our other acts.

# **SELLER'S DISCLAIMER OF WARRANTIES**

Unless the seller makes a written warranty, or enters into a service contract within 90 days from the date of this contract, the seller makes no warranties, express or implied, on the vehicle, and there will be no implied warranties of merchantability or of fitness for a particular purpose.

This provision does not affect any warranties covering the vehicle that the vehicle manufacturer may provide. Used Car Buyers Guide. The information you see on the window form for

- this vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale. Spanish Translation: Guía para compradors de vehículos usados. La información que ve en el formulario de la ventanilla para este vehículo forma parte del presente contrato. La información del formulario de la ventanilla deja sin efecto toda disposición en contrario contenida en el contrato de venta. APPLICABLE LAW
- Federal and Texas law apply to this contract.

THE SELLER OF GOODS OR SERVICES OBTAINED PURSUANT HERETO OR WITH THE PROCEEDS HEREOF. RECOVERY HEREUNDER BY THE DEBTOR SHALL NOT EXCEED AMOUNTS PAID BY THE DEBTOR HEREUNDER. This PROVISION applies to this contract only if the vehicle financed in the contract was purchased for personal, family, or household use.

NOTICE: ANY HOLDER OF THIS CONSUMER CREDIT CONTRACT IS SUBJECT TO ALL CLAIMS AND DEFENSES WHICH THE DEBTOR COULD ASSERT AGAINST

**ARBITRATION CLAUSE** PLEASE REVIEW - IMPORTANT - AFFECTS YOUR LEGAL RIGHTS

# 1. EITHER YOU OR WE MAY CHOOSE TO HAVE ANY DISPUTE BETWEEN US DECIDED BY ARBITRATION AND NOT IN COURT OR BY JURY TRIAL

- IF A DISPUTE IS ARBITRATED, YOU WILL GIVE UP YOUR RIGHT TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER ON ANY CLASS CLAIM YOU MAY HAVE AGAINST US INCLUDING ANY RIGHT TO CLASS ARBITRATION OR ANY CONSOLIDATION OF INDIVIDUAL ARBITRATIONS. 3. DISCOVERY AND RIGHTS TO APPEAL IN ARBITRATION ARE GENERALLY MORE LIMITED THAN IN A LAWSUIT, AND OTHER RIGHTS THAT YOU AND WE WOULD HAVE IN COURT MAY NOT BE AVAILABLE IN ARBITRATION.
- Any claim or dispute, whether in contract, tort, statute or otherwise (including the interpretation and scope of this Arbitration Clause, and the arbitrability of the claim or dispute), between you and us or our employees, agents, successors or assigns, which arises out of or relates to your credit application, purchase or

condition of this vehicle, this contract or any resulting transaction or relationship (including any such relationship with third parties who do not sign this contract) shall, at your or our election, be resolved by neutral, binding arbitration and not by a court action. If federal law provides that a claim or dispute is not subject to binding arbitration, this Arbitration Clause shall not apply to such claim or dispute. Any claim or dispute is to be arbitrated by a single arbitrator on an individual basis and not as a class action. You expressly waive any right you may have to

Arbitration shall be conducted by the American Arbitration Association, 1633 Broadway, 10th Floor, New York, New York 10019 (www.adr.org), or any other organization that you choose subject to our approval. You may get a copy of the rules of these organizations by contacting the arbitration organization or visiting its website.

Arbitrators shall be attorneys or retired judges and shall be selected pursuant to the applicable rules. The arbitrator shall apply governing substantive law in making an award. The arbitration hearing shall be conducted in the federal district in which you reside unless the Creditor-Seller is a party to the claim or dispute, in which case the hearing will be held in the federal district where this contract was executed.

We will advance your filing, administration, service or case management fee and your arbitrator or hearing fee all up to a maximum of \$2500, which may be reimbursed by decision of the arbitrator at the arbitrator's discretion. Each party shall be responsible for its own attorney, expert and other fees, unless awarded by the arbitrator under applicable law.

If the chosen arbitration organization's rules conflict with this Arbitration Clause, then the provisions of this Arbitration Clause shall control. The arbitrator's award shall be final and binding on all parties, except that in the event the arbitrator's award for a party is \$0 or against a party is in excess of \$100,000, or includes an award of injunctive relief against a party, that party may request a new arbitration under the rules of the arbitration organization by a three-arbitrator panel. The appealing party requesting new arbitration shall be responsible for the filing fee and other arbitration costs subject to a final determination by the arbitrators of a fair apportionment of costs.

Any arbitration under this Arbitration Clause shall be governed by the Federal Arbitration Act (9 U.S.C. § 1 et. seq.) and not by any state law concerning arbitration. You and we retain any rights to self-help remedies, such as repossession. You and we retain the right to seek remedies in small claims court for disputes or

claims within that court's jurisdiction, unless such action is transferred, removed or appealed to a different court. Neither you nor we waive the right to arbitrate by using self-help remedies or filing suit. Any court having jurisdiction may enter judgment on the arbitrator's award. This Arbitration Clause shall survive any termination, payoff or transfer of this

If any part of this Arbitration Clause, other than waivers of class action rights, is deemed or found to be unenforceable for any reason, the remainder shall remain enforceable. If a waiver of class action rights is deemed or found to be unenforceable for any reason in a case in which class action allegations have been made, the remainder of this Arbitration Clause shall be unenforceable. Not withstanding any other provision of this Arbitration Clause, the validity and scope of the waiver of class action rights shall be decided by the court and not by the arbitrator.

contract.