# William Walter Horn III

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#### **EDUCATION**

University of North Florida, Coggins College of Business

Jacksonville, FL

B.B.A. Marketing (GPA: 3.70), Dean's List Student

Sep 2023 - Dec 2025

Florida State College at Jacksonville, FSCJ Business Program

A.S. Business Administration (GPA: 3.71), Bright Futures Scholarship Recipient

Sep 2021 – May 2023

**Selected Coursework:** Consumer Behavior, Marketing Analytics, Strategic Marketing, Social Media Marketing, Digital Marketing Strategy, International Marketing, International Logistics

### **EXPERIENCE**

SOLO Brand Oct 2022 – Present

Sole Proprietor

- Solo is an electronic music project I started as well as now being a graphic design business (Solo Music and Solo Design) that I run and manage all aspects of.
- Manage and market my brand on social media (Instagram, X, TikTok, and Soundcloud). Grew from 0 to 8000+ followers across social medias in just two years.
- Create all logos, graphics, cover arts, videos, and pictures for Solo Music.
- Communicate with graphic design clients about their needs and produce professional results in a timely manner.

Brix Taphouse Jan 2023 – Present

Server / Bartender

- Consistently earned 90% positive feedback ratings by establishing rapport with patrons and providing friendly, responsive service.
- Demonstrated exceptional multitasking skills during peak hours, accurately managing up to 12 tables.

### Jacksonville Beach Ocean Rescue

May 2020 – Dec 2022

Lifeguard / First Responder

- Monitored ocean to ensure safety of all swimmers.
- Performed water rescues and administered first aid or basic life support when necessary, maintaining a calm and professional demeanor.
- Maintained accurate records of incidents, accidents, and treatments in accordance with established protocols

**TacoLu** May 2020 – Dec 2022

Host / Busser / Line Cook / Server

• This was my first job at fifteen years old. I started as a host and overtime I showed good work ethic and professionalism and moved up to through various positions.

# SKILLS

**Technical Skills:** Graphic Design (Photoshop, Illustrator, Blender), Video Editing (Premiere Pro, Davinci Resolve), Social Media Marketing, Management and Operations, Communication, Coding (basic HTML, CSS), Audio Engineering and Sound Design (Ableton Live)

**Languages:** English (Fluent), Spanish (Intermediate)

Please contact me with any further questions. Thank you!