



## **FIT Rate Agreement: 'WHOLESALE NET' EUROS 2022/2023**

**Anantara Iko Mauritius Resort & Villas**

**Air Voyages**

**c/o Iko (Mauritius) Hotel Limited, BRN C10096417**

**Name: Jenna Perrier**

**Name: Rebeka Hossen**

**Position: Director of Sales & Marketing**

**Position: Responsable Communication**

**Address : Le Chaland Resort Village**

**Address: 7 rue Charles Gounod,**

**Plaine Magnien – 51 510 Mauritius**

**97400, Saint Denis Reunion**

**Tel: + 230 651 5000 - Fax: +230 651 5005**

**Tel: 262 262 85 10 00**

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**Email: [rebeka@airvoyages.fr](mailto:rebeka@airvoyages.fr)**

**Referred to as 'Hotel'**

**Referred to as 'TO'**

**NET TO RATES 2022 / 2023- on Bed & Breakfast Basis**

**From 1st November 2022 to 31st October 2023**

Room categories	Low	Shoulder	High	Peak
	01/05/2023 - 30/09/2023	01/12/2022 - 15/12/2022 05/01/2023 - 31/03/2023 16/04/2023 - 30/04/2023	01/11/2022 - 30/11/2022 16/12/2022 - 22/12/2022 01/04/2023 - 15/04/2023 01/10/2023 - 31/10/2023	23/12/2022 - 04/01/2023 (Minimum length of stay - 5 nights)
Premier Garden View 68 units- 55 sqm	EUR 240	EUR 330	EUR 395	EUR 775
Deluxe Garden Room 38 units - 55 sqm	EUR 270	EUR 360	EUR 425	EUR 810
Deluxe Beach Access Room 18 units- 55 sqm	EUR 315	EUR 415	EUR 485	EUR 910
Deluxe Ocean View 34 units- 55 sqm	EUR 350	EUR 460	EUR 555	EUR 960
Garden View Suite 2 units- 115 sqm	EUR 455	EUR 640	EUR 780	EUR 1,500
Ocean View Suite 4 units- 115 sqm	EUR 610	EUR 810	EUR 985	EUR 1,720
2 Bedrooms Pool Villa 2 units - 208 sqm	EUR 995	EUR 1,380	EUR 1,500	EUR 2,450
4 Bedrooms Pool Villa 6 units - 330 sqm	EUR 1,495	EUR 1,840	EUR 2,220	EUR 3,500
EXTRA PERSON POLICY – Supplement applicable above BED & BREAKFAST basis Rate per Adult/ Teen/ Child per night				
	Low	Shoulder	High	Peak
Child (0- 11.99 Years )	Free of Charge	Free of Charge	Free of charge	Free of charge
Teenager (12 to 17.99 Years)	EUR 75	EUR 75	EUR 75	EUR 115
Adult (>18 Years)	EUR 115	EUR 115	EUR 115	EUR 170
Meal Plan supplement - Applicable above BED & BREAKFAST basis				
		Adult	Teenager 12 to 17.99Y	Child 0 to 11.99Y
Half Board		EUR 45	EUR 38	FOC
Full Board		EUR 75	EUR 55	FOC
All Inclusive		EUR 105	EUR 80	FOC

Maximum Occupancies	
<b>Rooms:</b> Premier Garden View - Deluxe Garden Room - Deluxe Beach Access - Deluxe Ocean View Room	<b>3 PAX</b> (3 Adults OR 2 Adults + 1 Teen or 1 Child )
<b>Suites:</b> Garden View Suite - Ocean View Suite	<b>3 PAX + 1 Child</b> (3 Adults + 1 child OR 2 Adults + 1 Teen + 1 Child)
<b>Villa:</b> Two Bedroom Pool Villa	<b>4 PAX + 2 children</b> (4 Adults + 2 Children OR 2 Adults + 2 Teens + 2 Children)
<b>Villa:</b> Four Bedroom Pool Villa	<b>8 PAX + 4 children</b> (8 Adults + 4 Children OR 4 Adults + 4 Teens + 4 Children)

Note: Extra Bed- 1m80 x 90 cm- Rollaway

#### **Child Policy: Children are considered as from 0 to 11.99 years' old**

- Children 0-11.99 years old – sharing with parents the existing bedding or in an extra bed or Baby cot is free of charge on parent's meal plan (see in Meals conditions).
- Teen 12-17.99 years old - sharing with parents the existing room will pay the teenager rate for extra bed.
- Children from below 11.99 years old are FOC on parent's meal plan booked.

**Note: The resort doesn't have a Kid's club, activities available for Teens (12 Years & above)**

#### **Meal Plan**

**Note: Offers and discounts are not applicable on meal plan supplement**

Half Board, Full Board and All Inclusive (All In) are on dine-around basis and available in either after the following restaurants (based on weekly operations scheduling).:

- All Day Dining Restaurant – Horizon - breakfast, lunch and dinner.
- Sea Fire Salt Restaurant – Dinner only - Pre-booking required. Certain menu items will come with a surcharge.
- Bon Manzer- Health Conscious Food — Lunch and Dinner (Half Board, Full Board & All-Inclusive Guests) - Certain menu items will come with a surcharge. Note that this is a nonalcoholic restaurant.

Bed & Breakfast, Half Board and Full Board meal plans only refer to food and do not include any beverage.

**Meal plans are not eligible to be used for any special meals, events, private dining or In Room or In Villa Dining (Room Service). Only relevant to dining within the available restaurants.**

**General Policies:**

- Rates outlined in this contract are quoted in Euros (EUR) per night per room or villas and valid for European markets (UE, CIS and Russia), except UK, Ireland and Scotland, Asia, Middle East, Africa, Americas and Oceania.
- Rates are on Bed and Breakfast basis and includes daily breakfast at our All-Day Dining Restaurant.
- The All-Day dining restaurant will offer either a buffet or A La Carte Menu.
- Breakfast and meal plans are served in the main restaurant, during normal operating hours.
- Clients will also have access to our A La Carte restaurants (based on weekly operations scheduling).  
In these restaurants a credit will be applicable per adult.
- Rates include 15% value added tax (VAT).
- Room rates are applicable for the aforementioned Tour Operator only. Should the guest pay on his own account, regular published rates will apply. The aforesaid special contract rates are offered to the Tour Operator, expressly and solely for wholesale use and must be “bundled” with another travel component, such as car rental, air fare or tour package.
- Wholesale rates quoted in this document are not applicable to groups of ten rooms or more.
- Rates must be packaged on the understanding that the Hotel will be featured in promotional brochures with images and editorial and that a minimum 20% mark-up on the Wholesale rates will be applied to all Packages and Group Tour Programs below 10 rooms.
- The above rates are confidential and shall not be published/distributed to any of the B2C channels which are connected with any of the Meta Search Engines (Kayak, TripAdvisor, Trivago, Hotels combined, etc.) or/ & cannot be sold below the BEST AVAILABLE RATE offered by the hotel. If “TO” is unable to implement the measures mentioned above as guaranteed, “TO” shall stop the direct distribution of rates with any Meta search or B2C websites. “TO” will/should continue this protocol and best practice so that third parties do not distribute rates, from dynamic contracts, below the best available rate to final customers.
- Any amendment to a booking such as: name change, change in the date of arrival, change in the date of departure; will be considered as a new booking and the rates and offers applicable at the time of receiving the amendment will be applied accordingly.
- Commission, if any, will be paid only after check-out and not at the time of making a reservation or payment.
- Should the Mauritian Government impose additional taxes/ VAT /levies, the Hotel reserves the right to adjust the contract rates accordingly irrespective of the existing contract.
- All dates mentioned in this agreement are “inclusive”.
- All guests must provide a credit card or cash deposit upon check-in as a guarantee of their consumptions during their stay.

***For all bookings with stay dates during season 2023/2024 and booked prior to 31/03/23, please use these current 2022/23 rates. Use the same periods and the same offers (Valid for a maximum of 10 Rooms).***

**Check-in / Check-out Time:**

- Check-in time is from 14:00 hours on day of arrival. Rooms requiring check-in prior to 14:00 hours will require a pre-booking to guarantee early check-in. Pre-booking of rooms will be charged at 100% of the daily contracted room rate and should be requested at time of reservation.
- Check-out time is 12:00 hours. Late departures up to 18:00 hours are subject to availability, at 50% of the daily contracted room rate, without offers, and can be confirmed 48h in advance. For any check outs after 18:00 hours, the regular published daily rate will be applicable subject to availability.
- Early departures: Once check-in formalities have been completed, guests will be charged accommodation for the full duration of the reserved stay.

**ALL INCLUSIVE INCLUSIONS**

**A. Meals**

**Breakfast**

Buffet Breakfast at Horizon 07h00 - 10h30

**Buffet or 'A La Carte' Lunch**

Horizon 12h00 - 15h00

Bon Manzer 12h00 – 21h00

Karokan 12h00 -21h30

**Buffet or 'A La Carte' Dinner**

Horizon 18h30 - 22h00

Sea.Fire.Salt 19h00 - 23h00

Bon Manzer 19h00 - 21h00

Selection of takeaway lunches available on pre-booking basis. (24-hour)

**B. Beverages**

Karokan 10h00 - 23h30

Sea.Fire.Salt 16h00 - 23h30

Selection of local mineral water, soft drinks, juices, local beers, spirits, wines and daily cocktails

Minibar with local mineral water, soft drinks, juices and local beers. The minibar is replenished once a day

### **Additional Inclusions**

- Access to wellness and active wellbeing program including  
Holistic activities available twice daily (Yoga, Tai Chi, Meditation)  
Cultural immersion such as Cooking demo, language classes, rum tasting
- Access to Floodlit Tennis courts
- Access to Library
- Access to Fitness Center (24/7)
- Non-motorized water sports activities (weather dependent) including glass bottom boat trip in the Marine park  
(Weekly schedule available)
- Tea & coffee machine facilities in the room
- Free Resort's WIFI

**Note: The resort doesn't have a Kid's club, activities available for Teens (12 Years & above)**

### **Terms and Conditions**

- All Inclusive Beverage Selections is available from 10am to 11:30pm – daily
- Dinner at Sea.Fire.Salt requires pre booking. A credit per adult for HB, FB and AI guests will be applicable.
- All-inclusive package starts from 1400 on the day of check in and ends at 1200 (noon) on the day of check out
- Families, guests sharing rooms or travelling as a party must always be under the same package conditions (also applies for children)
- No compensation in cash or kind will be offered for non-consumed items
- The hotel reserves the right to close any restaurant, based on operational requirements, or for special events and activities.
- All drinks and food items are for personal consumption only and must be ordered one at a time
- No take away orders from restaurants can be made on All Inclusive Packages
- Some A La Carte menu items have an additional supplement that is not included in All Inclusive or meal plan
- All food restrictions must be informed to the Resort at the time of reservation
- The Resort is not a full All-Inclusive Resort and as such certain menus items in the restaurants and bars may be available at a supplement charge for all bookings on all meal plans and all-inclusive packages
- Restaurants and bars operate within the resort schedules and as such some restaurants and bars may be close at certain times
- Changing in hours, selection and availability are possible and the Resort reserve the right to do so without prior notice

### Not Included

- All chocolates, snacks, wines and spirits from Mini Bar
- Tobacco Products
- Telephone, Fax, Postal services
- Laundry, Ironing (in-room ironing facilities available upon request), Dry Cleaning
- Items from Resort Boutique Shop
- In-Room Dining (Room Service) – Tray charge apply
- Car and or Scooter rental
- All other excursions and activities(added) (apart from those listed as included)
- All spa and salon treatments & retail items
- Doctor and medications
- Babysitting Services

### Allotment:

Season	Release	Premier Garden View (68 units)	Deluxe Garden (38 units)	Deluxe Beach Access (18 units)	Deluxe Ocean View (34 units)	Garden View Suite (2 units)	Ocean View Suite (4 units)	Two Bedroom Pool Villas (2 units)	Anantara Four Bedroom Pool Villas (6 units)
All Seasons	72 hours	FS	FS	FS	FS	OR	OR	OR	OR

### Amenities:

Wedding & Anniversary	Anniversary cake, congratulatory card. (Wedding Certificate or proof of marriage must be provided)
Birthday	Birthday cake, congratulatory card (as per passport date of birth)

**Promotions:**

Promotion	Benefits	Conditions
<b>EBO OFFER</b>  <b>Early booking – 25% discount</b>	Book up to <b>30 days</b> prior to arrival  Get <b>25 % discount</b> on contracted rate  <b>Booking Code: EBO</b>	<ul style="list-style-type: none"> <li>• The EBO offer is <b>NOT</b> combinable with <b>any other offer</b> except the <b>COMBO and SINGLE offer</b>.</li> <li>• The EBO offer is valid on the Bed and Breakfast double occupancy rate as per rate sheet.</li> <li>• EBO is applicable on all seasons</li> <li>• 'EBO Offer' must be mentioned on all communication to avail the promotion.</li> <li>• The promotion <b>is valid year-round</b>.</li> </ul>
<b>LS3 Long Stay 4 nights</b>	Stay <b>4 consecutive nights</b> Get <b>30% discount</b> on contracted rate  <b>Booking Code: LS3</b>	<ul style="list-style-type: none"> <li>• The LS3 offer is <b>NOT</b> combinable with <b>any other offer</b> except the <b>COMBO and SINGLE offer</b>.</li> <li>• The LS3 offer is valid on the Bed and Breakfast double occupancy rate as per rate sheet.</li> <li>• "LS3" must be mentioned on all communication to avail the promotion.</li> <li>• The promotion is valid year-round <b>EXCLUDING PEAK</b></li> </ul>
<b>Family Offer</b>	Book a second room occupied by children below 17.99 Years old  Get <b>50% discount</b> on contracted rate on the second room  <b>Booking Code: FAM50</b>	<ul style="list-style-type: none"> <li>• The FAM50 is <b>NOT</b> combinable with <b>any other offer</b>. However other offers are applicable on the Parent's room (first room).</li> <li>• The FAM50 offer is valid on <b>the second room</b> if occupied by children below 17.99 Years old <b>ONLY</b>; valid on the Bed and Breakfast double occupancy rate as per rate sheet.</li> <li>• "FAM50" must be mentioned on all communication to avail the promotion.</li> <li>• The promotion <b>is valid year-round</b>.</li> </ul>
<b>COMBO Offer</b>	Book 2 Minor Hotels during the same trip and get 5 % on top of your offers  <b>Booking Code: COMBO5</b>	<ul style="list-style-type: none"> <li>• The <b>COMBO5</b> is combinable with <b>EBO or LS3 and SINGLE5</b> offers but not with any other offers.</li> <li>• The COMBO5 offer is valid on the Bed and Breakfast double occupancy rate as per rate sheet.</li> <li>• "COMBO5" must be mentioned on all communication to avail the promotion.</li> <li>• The promotion <b>is valid year-round</b>.</li> <li>• The 5 % additional discount applies on the Bed and Breakfast room in <b>Anantara Iko Mauritius Resort &amp; Villas only</b>.</li> <li>• Booking of other MINOR hotel can be done via any other channel as soon as upon booking, the reservation number of the <b>2<sup>nd</sup> MINOR hotel booking is provided</b>.</li> </ul>



<p><b>SINGLE Offer</b></p>	<p>Book on Single occupancy and get 5% on top of your offers</p> <p><b>Booking Code: SINGLE5</b></p>	<ul style="list-style-type: none"> <li>• The <b>SINGLE5</b> is combinable with <b>EBO</b> or <b>LS3</b> and <b>COMBO5</b> offers but not with any other offers.</li> <li>• “SINGLE5” must be mentioned on all communication to avail the promotion.</li> <li>• The promotion is valid year-round.</li> <li>• The 5 % is valid on the Bed and Breakfast double occupancy rate as per rate sheet.</li> <li>• In case of Single parent with Child/Teen, supplement applies as per extra bed policy. Maximum of 2 Children/teens allowed.</li> </ul>
<p><b>HM50</b> Minimum stay 3 nights</p>	<ul style="list-style-type: none"> <li>• One Complimentary <b>Bottle of Sparkling</b> (Bubbles) in room on arrival</li> <li>• <b>45 mins Spa treatment</b> per couple per stay</li> <li>• <b>Fruit basket &amp; Welcome cake</b> upon arrival</li> <li>• One <b>romantic bath</b> and <b>special turndown</b> during the stay</li> <li>• One <b>romantic breakfast</b> during stay</li> <li>• One <b>Romantic Candlelight Dinner</b> for HB, FB and AI Guests (Special menu with no extra set up charges)</li> </ul>	<ul style="list-style-type: none"> <li>• HM50 is combinable with EBO, LS3, COMBO5 &amp; SINGLE5, added values will be offered during the stay.</li> <li>• “HM50” must be mentioned on all communication to avail the promotion.</li> <li>• A copy of <b>Wedding Certificate or proof of marriage</b> must be presented <b>upon booking</b>, if not, clients must present it at the time of check in, dated not more than 6 months. Couples getting married at Anantara Mauritius Resort &amp; Villas may also get this offer.</li> <li>• The HM50 Offer is also Valid for PACS, same sex wedding – and wedding anniversary: 5th, 10th, 15th, 20th and every 5th anniversary...</li> <li>• For the wedding anniversary, the offer is valid within 1-month pre or post-date of anniversary and copy of wedding certificate should be provided upon booking.</li> <li>• The promotion <b>is valid year-round</b>.</li> </ul>

**Cancellation, No-Show, Early Departure:**

The Hotel will charge for cancellations as follows:

Period	Minimum Notice	Late Cancellation Charges
Low, Shoulder, High	If cancelled up to 7 days prior to arrival	No charge
	If cancelled less than 7 days prior to arrival; no-show or early departure	Cancellation fees representing 100% of the total booking
Peak	If cancelled up to 30 days prior to arrival	No charge
	If cancelled less than 30 days prior to arrival; no show or early departure	Cancellation fees representing 100% of the total booking

**Amendments:**

Amendments to this agreement shall only be valid if made in writing and signed by designated representatives from the Hotel. The waiver of any terms of this agreement on one particular occasion shall not be deemed as a waiver of such terms for any future occasions. Any such waivers are at the discretion of the Hotel.

Booking Procedure: The Tour Operator agrees to provide written orders for bookings, including the payment method before the guest's arrival. Published rates will be charged directly to the guest at check-in in the absence of written confirmation or payment from the Tour Operator. The age of the children and flight details must be provided at the time of the booking.

**For any information's or inquiries:**

Jenna Perrier - Director of Sales & Marketing  
M: +230 57 48 24 52 | E: [jperrier@anantara.com](mailto:jperrier@anantara.com)

**For Reservations: (In process)**

Direct line: **Tel: 00 230 651 5000** – E: [res.amau@anantara.com](mailto:res.amau@anantara.com)

**Terms of Payment:**

Unless credit facilities have been established with the Hotel, full pre-payment is required for each reservation as follows:

- Peak Season: Thirty 30) days prior to arrival
- High- Shoulder -Low Season: Seven (7) days prior to arrival

**Bank Details:**

Payment	Pre-payment is required unless prior credit arrangements have been established. Refer to the attached Terms & Conditions for full pre-payment and credit application details.
Account Name	Anantara Iko Mauritius Resort & Villas Iko (Mauritius) Hotel Limited, BRN C10096417
Account Number	000447050303
Bank	The Mauritius Commercial Bank Ltd
Branch	Sir William Newton Street, Port-Louis, Republic of Mauritius
Swift Code	MCBLMUMU
IBAN	MU69MCBL0901000447050303000EUR

- All payments should be made in cash, by bank transfer.
- **Bank transaction fees should be borne by the Travel Partner** directly and not to be deducted from deposit amounts.
- Bank transfers will be deemed as completed once confirmed as received by hotel accounts team.

**Billing:**

The Hotel's credit manager will provide credit terms under a separate cover. Failure to comply with credit terms may result in suspension of the Hotel's obligations of this agreement.

**Voucher:**

If the Hotel approves credit terms, the TO agrees to provide the Hotel with a sample voucher for FIT bookings for reference.

**Overbooking:**

The Hotel reserves the right to overbook, which may result in some guests being relocated. In this event, the Hotel will secure, and the TO agrees to accept, alternative accommodation of at least an equal standard but is not liable to pay compensation to the TO or any individual Hotel guests.

**Tax Fluctuations:**

Should the Mauritian Government impose additional taxes/ VAT /levies, the Hotel reserves the right to adjust the contract rates accordingly irrespective of the existing contract.

**Force Majeure:**

By signing this agreement, the Hotel shall not be held liable or responsible for failure to execute arrangements specified herein directly or indirectly occurred by or through or in consequence of war, strikes, riots and Acts of God or conditions beyond the control of the Hotel.

**Discovery Rewards Global Hotel Alliance (GHA):**

The TO and/or its customer will not be eligible for GHA rewards based on any confirmed reservations based upon this Agreement. It will be the TO's responsibility to make this known to all booking's parties.

**Internet Keyword Marketing:**

The TO shall not bid on or purchase internet placement rights for the Marks or, except as stated above, use any of the Marks in any manner in any of its advertising, including but not limited to Internet and web advertising, without the express written consent of Hotel.

**Brand Loyal Marketing and Onward Distribution:**

The TO shall not target, solicit, or otherwise make use of loyal customers (i.e. customers expressing a preference for and Anantara brand). Unpublished rates are offered by the Hotel expressly and solely for provider use. The offering or distribution of unpublished rates or any other data or information provided by the Hotel hereunder, through any internet site, global distribution system or booking sites, is expressly forbidden, except if the TO notifies the Hotel and the Hotel approves such redistribution in writing.

**Brochures:**

The TO will feature the Hotel in its tour program (s) and brochure (s) on a full page as an upscale Hotel and include a photograph of the Hotel when appropriate. The Hotel will provide the TO with such pictures, descriptive text and Hotel logos to enable them to advertise, market and sell accommodation at The Hotel as part of a package/Program.

The TO must ensure that the information included by it or on its behalf in any brochure or marketing material is accurate and updated as may be appropriate from time to time and approved by the Hotel prior to publication and shall indemnify the Hotel in respect of claims arising there from.

The TO shall at its own expense provide the Hotel with the Package/Program information and a copy of any brochure or marketing literature produced by it or on its behalf featuring the Hotel, as soon as it is available.

**Predatory Advertising:**

The TO shall not use and shall prohibit all web sites within its control from using, any predatory advertising methods designed to generate traffic from Anantara sites, or any other sites that exclusively promote Anantara brands, for which the TO has no contractual rights for the online promotion of any products or services other than Anantara Hotels. A predatory advertising method is an advertising method that creates or overlays links or banners on web sites, spawns' browser window, or utilizes any other method to generate traffic from a web site without that web site owner's knowledge, permission, and participation.

**Disputes:**

The Hotel shall have the absolute right at any time by giving notice in writing to the TO to cancel this Agreement forthwith including current and future reservations on the occurrence of any of the following events:

- Non-compliance with agreed trading terms.
- If the TO enters into bankruptcy or liquidation whether compulsory or voluntarily (other than for the purposes of amalgamation or reconstruction) or compounds with its or their creditors or takes or suffers any similar action in consequence of debt or is served with notice of or relating to bankruptcy or liquidation proceedings or if execution is levied against any of the assets of the TO.
- If the Hotel cannot operate properly or at all, due to fire, storm, typhoon, earthquake, war, explosion, bombing, civil commotion, riot, disturbance or political unrest, or any other circumstance(s), event(s), or other force major condition(s) beyond its control or if its license to operate as a Hotel is revoked, cancelled or suspended. Upon any change in the composition or ownership of the Hotel.

It is expressly agreed and declared that the proper law of the Agreement is the Law of Mauritius and that any disputes, action or other matters arising there under shall be determined in a court of Law in Mauritius.

**Termination:**

This Agreement can be terminated by either party, without penalty, for any reason upon thirty days' prior written notification to the other party. Termination of this Agreement shall not extinguish the rights or obligations of the parties hereunder with respect to indemnification, trademarks, ownership and disposition of information, confidentiality, and accounting. Hotel reserves the right to terminate this agreement immediately on written notification to the TO.



**On Behalf of the Hotel,**

**Anantara Iko Mauritius Resort & Villas**

**c/o Iko (Mauritius) Hotel Limited, BRN C10096417**

**On Behalf of the Company,**

**Date: 8 June 2022**

**Jenna Perrier**

**Director of Sales & Marketing**

**Date: 26/08/2022**

**Company: AIR VOYAGES**

**Name: Mohammad GANGAT**

**Position: Manager**

A handwritten signature in black ink, enclosed within a large, loopy oval. The signature appears to read "Mohammad Gangat".

**Company Stamp:**

**AIR VOYAGES**

40, Rue des Bons Enfants  
97410 St Pierre - Reunion

**Director of Finance**

**Pascal Bertrand**

**General Manager**