

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Dec 2024							PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019		
			DEC 1-31, 2024							12/25-12/31 vs 12/18-12/24			DEC 1-31, 2023		NOV 1-30, 2024		DEC 1-31, 2019		
PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%		
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	12/01 - 12/31	31	17,729	9,704,554	547	3,677,141	6,027,412	62%	2,350,172	2,107,416	11%	8,807,208	10%	9,341,039	4%			
2. AIRMALL T3 DOM	2.	12/01 - 12/31	31	9,635	7,514,951	779	3,057,125	4,457,826	59%	1,487,343	2,230,367	-33%	5,539,290	36%	5,604,410	34%	5,240,014	43.4%	
3. SPACE38 CSP2 T3	3.	12/01 - 12/31	31	5,287	5,170,549	977	2,062,919	3,107,630	60%	845,866	1,225,158	-30%	4,742,940	9%	4,722,589	9%	4,126,100	25.3%	
4. WH SMITH T3 INTL (S12)	4.	12/01 - 12/31	31	9,369	4,614,062	492	1,772,406	2,841,655	62%	1,118,945	1,044,323	7%	5,084,506	-9%	4,371,498	6%	2,447,095	88.5%	
5. THE SHOPPES CSP1	5.	12/01 - 12/31	31	3,892	4,255,289	1,093	1,824,468	2,430,821	57%	833,968	825,483	1%	4,261,089	0%	4,244,035	0%	7,762,990	-45.1%	
6. CSP PITX	6.	12/01 - 12/31	31	22,555	3,486,996	154	2,264,580	1,222,415	35%	992,870	927,482	7%	3,018,317	16%	2,615,433	33%			
7. WH SMITH CEBU T1 NRTH WIN	7.	12/01 - 12/31	31	9,807	2,588,001	263	799,128	1,788,872	69%	763,578	628,505	21%	1,706,030	52%	1,992,979	30%			
8. WH SMITH CLARK IPD	8.	12/01 - 12/31	31	4,693	1,666,675	355	544,213	1,122,462	67%	444,909	405,581	9%			1,279,730	30%			
9. WH SMITH NAIA T3 BUS GATE	9.	12/01 - 12/31	31	5,278	1,072,336	203	329,617	742,718	69%	260,105	245,879	5%	691,566	55%	826,992	30%	1,234,851	-13.1%	
10. AIRMALL ILOILO	10.	12/01 - 12/31	31	882	906,729	1,028	375,808	530,920	59%	189,119	276,745	-31%			441,654	105%			
11. WH SMITH BACOLOD	11.	12/01 - 12/31	31	3,160	723,833	229	248,654	475,179	66%	186,914	164,264	13%	665,114	9%	582,822	24%			
12. WH SMITH NAIA T3 (S32)	12.	12/01 - 12/31	31	2,215	635,609	286	288,050	347,559	55%	172,840	161,380	7%	621,148	2%	689,087	-8%			
13. WH SMITH CLARK DPD	13.	12/05 - 12/30	26	1,858	607,614	327	205,325	402,288	66%	165,070	189,478	-12%							
14. WH SMITH LAGUINDINGAN	14.	12/01 - 12/31	31	2,888	538,860	186	179,613	359,246	67%	152,850	124,410	22%	574,464	-6%	441,225	22%			
15. AIRMALL BOHOL	15.	12/01 - 12/31	31	1,247	525,188	421	191,755	333,432	63%	142,745	111,663	27%			397,815	32%			
16. WH SMITH BICOL	16.	12/01 - 12/31	31	2,052	432,777	210	155,033	277,743	64%	134,693	115,359	16%			308,920	40%			
CTS -22 % FOOD, CONVENIENCE & GIFTING Total:					44,444,027		17,975,842	26,468,185	60%	10,241,990	10,783,496	-5%	35,711,676	24%	37,860,233	17%	20,811,053	113.5%	
FRANCHISE STORES																			
17. 7-11 BORA TOUR CENTER	1.	12/01 - 12/31	31	30,912	6,528,735	211	3,982,528	2,546,206	39%	1,961,629	1,365,414	43%	5,614,974	16%	5,764,468	13%	5,114,304	27.6%	
18. KRISPY KREME T3 DOM	2.	12/01 - 12/31	31	7,909	5,721,762	723	3,719,145	2,002,616	35%	1,041,331	1,582,612	-34%	5,986,526	-4%	5,138,856	11%	6,703,833	-14.6%	
19. 7-11 BORA STATION 3	3.	12/01 - 12/31	31	28,957	5,718,052	197	3,545,192	2,172,860	38%	1,869,343	1,301,480	43%	4,698,282	22%	3,034,465	88%	4,148,672	37.8%	
20. 7-11 PITX	4.	12/01 - 12/31	31	62,318	5,133,579	82	3,490,833	1,642,745	32%	1,293,923	1,313,994	-1%	5,244,731	-2%	4,134,062	24%	3,657,363	40.3%	
21. 7-11 MCIA	5.	12/01 - 12/31	31	38,055	4,665,092	122	2,892,357	1,772,735	38%	1,067,741	1,156,527	-7%	4,165,294	12%	4,111,458	13%			
22. MINISO CEBU	6.	12/01 - 12/31	31	4,669	3,002,684	643	1,439,747	1,562,937	52%	772,676	780,369	-0%	2,085,184	44%	2,399,762	25%			
23. MINISO DRIVE&DINE	7.	12/01 - 12/31	31	3,326	2,769,773	832	1,753,299	1,016,473	37%	737,623	852,003	-13%	2,567,752	8%	1,351,380	105%			
24. MINISO T3	8.	12/01 - 12/31	31	3,688	2,144,350	581	1,202,307	942,043	44%	395,533	534,474	-25%	2,100,546	2%	2,306,291	-7%	3,804,309	-43.6%	
25. KRISPY KREME CSP2	9.	12/01 - 12/31	31	4,634	1,898,698	409	1,326,507	572,191	30%	451,368	562,778	-19%	898,593	111%	1,473,610	29%	1,591,560	19.2%	
CTS -19 % FRANCHISE STORES Total:					37,582,729		23,351,920	14,230,809	38%	9,591,170	9,449,655	1%	33,361,886	13%	29,714,355	26%	25,020,043	50.2%	
BEAUTY, FASHION & ACCESSORIES																			
26. BBW T3 LANDSIDE	1.	12/01 - 12/31	31	3,987	7,901,128	1,981	4,758,536	3,142,591	40%	1,423,881	1,983,457	-28%	2,851,672	177%	4,145,005	91%	3,739,487	111.2%	

SALES COMPARATIVE

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STORE		CURRENT - Dec 2024 DEC 1-31, 2024								PREV WEEK COMPARISON 12/25-12/31 vs 12/18-12/24			Prev. Year - Dec 2023 DEC 1-31, 2023		Last Month - Nov 2024 NOV 1-30, 2024		Pre-Pandemic - Dec 2019 DEC 1-31, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. VS T3 DOM	2.	12/01 - 12/31	31	2,158	7,400,784	3,429	3,979,752	3,421,031	46%	1,285,839	1,850,637	-30%	4,793,195	54%	5,047,199	47%	3,853,966	92.0%	59%
28. CITY OF DREAMS	3.	12/01 - 12/31	31	1,003	5,166,951	5,151	2,414,612	2,752,338	53%	1,038,987	1,316,160	-21%	2,848,640	81%	3,416,567	51%			
29. VS T3 LANDSIDE	4.	12/01 - 12/31	31	1,487	4,653,935	3,129	2,709,832	1,944,102	42%	900,891	1,246,912	-27%	4,021,588	16%	3,852,239	21%	3,902,390	19.2%	55%
30. THE RUNWAY T3 INTL (S6)	5.	12/01 - 12/31	31	1,928	3,147,864	1,632	1,696,458	1,451,405	46%	735,855	797,624	-7%	1,290,866	144%	2,776,345	13%	534,667	488.7%	62%
31. BTG - CLARK DPD	6.	12/01 - 12/31	31	570	1,583,558	2,778	864,168	719,389	45%	335,946	408,854	-17%			272,110	482%			
32. MAC T3 DOM	7.	12/01 - 12/31	31	425	1,423,205	3,348	668,931	754,273	53%	291,636	394,439	-26%	1,375,385	3%	1,457,530	-2%	1,801,684	-21.0%	50%
33. T3 INTL JO MALONE	8.	12/01 - 12/31	31	171	1,311,235	7,668	676,884	634,350	48%	369,300	365,930	0%	974,505	35%	926,487	42%	1,182,610	10.8%	49%
34. MAC T3 INTL	9.	12/01 - 12/31	31	244	621,228	2,546	294,819	326,408	53%	190,399	156,007	22%	535,124	16%	605,608	3%	1,253,811	-50.4%	50%
35. BEAUTY TO GO-KALIBO	10.	12/01 - 12/29	24	65	208,523	3,208	95,432	113,090	54%	13,635	49,253	-72%	295,853	-30%	168,611	24%	1,353,360	-84.5%	58%
36. T3 INTL KIEHLS	11.	12/01 - 12/30	27	50	191,722	3,834	97,755	93,966	49%	38,175	25,545	49%	259,611	-26%	226,735	-15%	1,022,812	-81.2%	47%
CTS -17 %	BEAUTY, FASHION & ACCESSORIES Total:				33,610,134		18,257,184	15,352,949	46%	6,624,544	8,594,818	-22%	19,246,440	75%	22,894,436	47%	18,644,789	80.2%	54%
RESTO																			
37. CAFE EXPRESS- T1	1.	12/01 - 12/31	31	17,688	8,963,861	506	2,958,074	6,005,787	67%	2,104,527	2,525,197	-16%	8,768,202	2%	7,816,688	15%	4,536,221	97.6%	67%
38. SUBWAY T1	2.	12/01 - 12/31	31	17,486	8,820,182	504	2,910,660	5,909,522	67%	1,980,027	2,299,726	-13%	8,770,166	1%	8,017,856	10%			
39. SUBWAY T3	3.	12/01 - 12/31	31	13,307	4,880,571	366	1,610,588	3,269,983	67%	1,022,314	1,213,320	-15%	1,898,957	157%	4,127,727	18%			
40. ILLY CAFE- ROCKWELL	4.	12/01 - 12/31	31	3,869	1,808,892	467	615,023	1,193,869	66%	448,701	439,239	2%	1,609,298	12%	1,351,334	34%	1,096,588	64.9%	66%
41. SUBWAY CLARK	5.	12/01 - 12/31	31	4,325	1,794,347	414	592,134	1,202,212	67%	438,739	401,625	9%			626,520	186%			
42. CAFE EXPRESS- T3 ARRV	6.	12/01 - 12/31	31	6,060	1,228,580	202	405,431	823,149	67%	264,712	308,497	-14%	616,288	99%	1,133,685	8%	332,491	269.5%	67%
43. CAFE EXPRESS- T3 LOUNGE	7.	12/01 - 12/31	31	4,069	1,100,062	270	363,020	737,042	67%	225,987	279,522	-19%	760,261	45%	1,056,703	4%	1,337,144	-17.7%	67%
44. ILLY CAFE- BATANGAS	8.	12/02 - 12/31	30	2,856	871,153	305	287,480	583,672	67%	267,223	377,072	-29%							
45. CAFE EXPRESS- T3 SPACE32	9.	12/01 - 12/31	31	2,505	803,908	320	265,289	538,618	67%	193,724	236,694	-18%	454,659	77%	699,044	15%			
46. SUBWAY BATANGAS	10.	12/23 - 12/31	9	9	545,180	60,575	179,909	365,270	67%	401,115	144,065	178%							
47. ILLY CAFE- OPUS MALL	11.	12/01 - 12/31	31	1,249	451,586	361	149,023	302,563	67%	138,132	99,733	38%			379,067	19%			
48. CAFE EXPRESS- KALIBO	12.	12/01 - 12/31	31	306	60,151	196	19,850	40,301	67%	12,240	9,994	22%	55,231	9%	58,244	3%			
CTS -16 %	RESTO Total:				31,328,480		10,356,487	20,971,992	67%	7,497,447	8,334,688	-10%	22,933,066	37%	25,266,873	24%	7,302,445	329.0%	67%
OUTLETS																			
49. SLEX	1.	12/01 - 12/31	31	1,722	4,413,098	2,562	2,624,010	1,789,087	41%	1,052,677	1,080,628	-2%	2,877,867	53%	1,879,735	135%	2,194,528	101.0%	42%
50. NLEX DRIVE&DINE	2.	12/01 - 12/31	31	1,529	3,979,889	2,602	2,241,070	1,738,819	44%	992,088	1,138,334	-12%	2,347,236	70%	1,824,797	118%	2,191,034	81.6%	48%
51. NLEX MEGA STATION	3.	12/01 - 12/31	31	1,579	3,620,990	2,293	2,099,786	1,521,203	42%	1,207,093	963,317	25%	2,234,374	62%	1,553,689	133%	4,725,499	-23.3%	43%
52. NLEX BALAGTAS	4.	12/01 - 12/31	31	1,538	3,575,417	2,324	2,027,063	1,548,353	43%	856,747	1,061,000	-19%	2,500,898	43%	1,137,059	214%	2,496,070	43.2%	44%

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STORE	CURRENT - Dec 2024								PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019				
	DEC 1-31, 2024								12/25-12/31 vs 12/18-12/24			DEC 1-31, 2023		NOV 1-30, 2024		DEC 1-31, 2019				
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%		
REGENT TRAVEL RETAIL STORES																				
OUTLETS																				
53. CLARK PUREGOLD	5.	12/01 - 12/31	31			3,146,571		1,739,020	1,407,550	45%	554,485	837,495	-33%	2,289,576	37%	1,547,487	103%	2,979,458	5.6%	44%
54. BORACAY	6.	12/01 - 12/31	31	1,717		2,747,288	1,600	1,640,680	1,106,608	40%	1,072,174	814,433	31%	1,744,227	58%	1,179,961	133%	3,376,411	-18.6%	45%
55. FR PITX	7.	12/01 - 12/31	31	1,494		2,536,064	1,697	1,542,617	993,447	39%	595,411	709,040	-16%	1,893,475	34%	1,114,359	128%			
56. SUBIC FREEPORT	8.	12/01 - 12/31	31	856		2,494,059	2,913	1,348,456	1,145,603	46%	567,588	643,869	-11%	1,882,677	32%	1,139,537	119%	2,949,020	-15.4%	40%
57. CEBU PUEBLO VERDE	9.	12/01 - 12/31	31	1,095		2,418,150	2,208	1,418,031	1,000,118	41%	331,120	676,805	-51%	1,558,581	55%	1,079,252	124%	2,271,523	6.4%	46%
58. TRAVEL HUB BATANGAS	10.	12/01 - 12/31	31	1,258		1,067,765	848	621,251	446,514	42%	265,072	484,711	-45%			425,543	151%			
CTS -15 %	OUTLETS Total:					29,999,294		17,301,988	12,697,305	42%	7,494,459	8,409,635	-10%	19,328,916	55%	12,881,422	133%	23,183,544	29.3%	44%
ATHLEISURE																				
59. THE SHOPPES T3 LANDSIDE	1.	12/01 - 12/31	31	7,882		17,044,077	2,162	10,651,121	6,392,955	38%	3,187,841	4,621,665	-31%	6,966,412	145%	10,936,072	56%	8,660,994	96.7%	32%
60. SPACE28 TRAVEL BUDDY T3	2.	12/01 - 12/31	31	998		2,825,376	2,831	1,822,928	1,002,448	35%	633,288	738,926	-14%	2,652,486	7%	2,499,406	13%	2,680,151	5.4%	38%
61. T3 INTL SPACE5	3.	12/01 - 12/31	31	2,034		1,367,134	672	1,001,547	365,586	27%	208,451	387,409	-46%	804,875	70%	1,319,631	4%	864,470	58.1%	56%
CTS -11 %	ATHLEISURE Total:					21,236,588		13,475,597	7,760,990	37%	4,029,581	5,748,000	-29%	10,423,774	104%	14,755,109	44%	12,205,616	73.9%	35%
ECOMMERCE																				
62. SHOPEE	1.	12/02 - 12/28	22	1,233		1,210,449	981	592,053	618,395	51%	140,344	318,175	-55%	846,704	43%	729,463	66%			
CTS -1 %	ECOMMERCE Total:					1,210,449		592,053	618,395	51%	140,344	318,175	-55%	846,704	43%	729,463	66%	0		
REGENT TRAVEL RETAIL TOTAL						199,411,703		101,311,074	98,100,629	49%	45,619,538	51,638,469	-11%	141,852,465	41%	144,101,894	38%	107,167,491	86.0%	132%
CTS - Contribution to Sales Incomplete Days or Period																				

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	12/01 - 12/31	30	25,272	10,849,838	429	5,099,424	5,750,414	53%	2,428,651	2,343,079	3%	9,695,169	12%	10,952,251	-1%		
2.	T3 BURGER- WENDY'S BACOR	2.	12/01 - 12/31	31	11,185	4,892,854	437	2,299,641	2,593,212	53%	1,140,530	1,212,157	-5%	4,233,179	16%	3,346,032	46%		
3.	T3 BURGER- WENDY'S CLARK	3.	12/01 - 12/31	31	8,325	4,141,065	497	1,946,300	2,194,764	53%	1,202,224	1,104,713	8%	1,937,127	114%	3,035,314	36%		
4.	T3 BURGER- WENDY'S PITX	4.	12/01 - 12/31	31	12,717	4,131,278	324	1,941,700	2,189,577	53%	942,159	1,037,297	-9%	4,195,619	-2%	3,259,794	27%		
5.	T3 BURGER- WENDY'S MEXICO	5.	12/01 - 12/31	31	5,046	3,280,982	650	1,542,061	1,738,920	53%	1,417,606	555,582	155%	2,258,369	45%	2,182,963	50%		
6.	T3 BURGER- WENDY'S PANCAK	6.	12/01 - 12/31	31	948	951,548	1,003	342,557	608,991	64%	388,574	190,224	104%	1,060,459	-10%	593,588	60%		
7.	T3 BURGER- WENDY'S YELLOW	7.	12/01 - 12/31	31	908	826,920	910	297,691	529,229	64%	324,471	186,399	74%	832,482	-1%	543,667	52%		
CTS -73 %		RESTO - WENDY'S Total:				29,074,487		13,469,377	15,605,110	54%	7,844,219	6,629,454	18%	24,212,407	20%	23,913,611	22%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	12/01 - 12/31	31	849	3,880,605	4,570	2,107,327	1,773,277	46%	747,940	975,455	-23%	6,179,728	-37%	3,727,240	4%		

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Group by Business Concept

STORE	CURRENT - Dec 2024 DEC 1-31, 2024									PREV WEEK COMPARISON 12/25-12/31 vs 12/18-12/24			Prev. Year - Dec 2023 DEC 1-31, 2023		Last Month - Nov 2024 NOV 1-30, 2024		Pre-Pandemic - Dec 2019 DEC 1-31, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
9. PLAYGROUND	2.	12/01 - 12/31	31	749	1,901,571	2,538	1,030,204	871,366	46%	430,008	406,259	5%	1,658,256	15%	1,553,756	22%	2,397,566	-20.6%	39%
10. POD3	3.	12/01 - 12/31	28	631	1,496,490	2,371	826,016	670,474	45%	375,188	189,069	98%	1,593,234	-6%	1,960,460	-24%	4,012,007	-62.6%	56%
11. POD4	4.	12/01 - 12/31	30	481	1,122,973	2,334	673,515	449,457	40%	310,202	307,959	0%	482,168	133%	640,767	75%	839,563	33.7%	53%
12. POD1	5.	12/01 - 12/31	30	225	1,062,805	4,723	611,294	451,510	42%	230,660	200,035	15%	3,137,772	-66%	1,504,010	-29%	10,925,416	-90.2%	43%
13. POD2	6.	12/01 - 12/31	24	50	1,028,615	20,572	433,266	595,348	58%	174,800	245,605	-28%	1,075,895	-4%	1,209,495	-15%	5,848,445	-82.4%	56%
CTS -27 %			MTR SALES Total:		10,493,060		5,681,624	4,811,435	46%	2,268,798	2,324,382	-2%	14,127,054	-26%	10,595,728	-1%	24,022,999	-56.3%	49%
CTS - Contribution to Sales Incomplete Days or Period			RTRG AFFILIATES TOTAL		39,567,547		19,151,002	20,416,545	52%	10,113,018	8,953,837	12%	38,339,461	3%	34,509,340	15%	24,022,999	64.7%	160%
GRAND TOTAL:				238,979,251		120,462,077	118,517,174	52.0%	55,732,556	60,592,306	-8%	180,191,926	33%	178,611,234	34%	131,190,490	82.1%	45%	