

MONTHLY SALES REPORT - Net
As of 11/30/2024

Stores		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
FOOD, CONVENIENCE &														
1	WH SMITH NAIA T1 DEP	1	12,219,345	9,581,552	9,517,651	8,783,633	8,912,713	10,201,676	9,963,715	10,312,418	8,399,737	8,802,486	9,341,039	106,035,970
2	WH SMITH T3 INTL (S12)	2	6,253,417	5,356,778	5,525,700	5,318,275	6,029,695	5,726,589	6,032,625	5,278,277	3,885,105	4,117,657	4,371,498	57,895,621
3	SPACE38 CSP2 T3	3	5,901,324	5,126,454	4,976,202	4,782,939	5,148,017	5,179,039	5,049,223	4,973,691	4,771,654	4,727,367	4,722,589	55,358,503
4	AIRMAIL T3 DOM	4	4,357,317	4,484,075	4,689,925	4,117,169	4,968,395	4,686,988	4,766,367	3,948,767	3,347,477	4,435,405	5,604,410	49,406,300
5	THE SHOPPES CSP1	5	4,607,596	3,987,288	4,349,287	3,867,924	3,927,910	4,135,585	4,026,047	4,757,210	3,893,770	3,466,057	4,244,035	45,262,714
6	WH SMITH CEBU T2 DEP	6	8,410,932	7,384,218	7,603,856	6,724,205	6,428,096	3,107,903						39,659,213
7	CSP PITX	7	2,944,068	2,629,785	2,761,140	2,349,604	3,016,242	2,955,368	3,215,778	3,098,902	2,807,172	2,659,560	2,615,433	31,053,056
8	WH SMITH CEBU T1 NRTH WIN	8	1,648,769	1,712,747	1,940,184	1,950,214	1,720,849	1,661,698	1,850,203	1,662,197	1,319,250	1,800,135	1,992,979	19,259,229
9	WH SMITH CEBU T1 DDL	9	1,451,312	1,379,298	1,438,523	1,507,673	1,581,984	1,359,831	1,582,211	1,182,435				11,483,271
10	WH SMITH NAIA T3 BUS GATE	10	592,183	596,731	582,756	801,790	815,093	793,789	882,321	644,532	612,070	738,271	826,992	7,886,531
11	WH SMITH BACOLOD	11	678,984	626,184	612,715	666,582	689,659	701,933	658,731	517,392	418,635	637,366	582,822	6,791,006
12	WH SMITH T4 -AM	12	682,301	671,301	815,767	800,978	724,407	827,911	749,527	516,678	432,212	508,624	34,360	6,764,069
13	WH SMITH CEBU T2 ARR	13	1,347,295	1,095,818	1,115,092	1,094,415	1,119,802	539,331						6,311,755
14	WH SMITH NAIA T3 (S32)	14	761,891	528,023	529,142	613,669	617,861	587,961	545,571	471,526	393,737	491,182	689,087	6,229,653
15	WH SMITH LAGUINDINGAN	15	513,809	437,026	527,260	495,770	577,820	529,275	590,700	559,035	438,985	452,865	441,225	5,563,770
16	AIRMAIL ILOILO	16		219,886	520,060	485,768	435,573	430,758	497,821	440,273	362,756	356,454	441,654	4,191,003
17	WH SMITH CLARK IPD	17									759,768	934,243	1,279,730	2,973,741
18	WH SMITH BICOL	18								99,799	327,417	308,920		736,136
19	AIRMAIL BOHOL	19									311,994	397,815		709,809
20	WH SMITH CEBU T1 DPD06	20												0
CTS 30% Total FOOD, CONVENIEN:			52,370,548	45,817,170	47,505,266	44,360,614	46,714,122	43,425,640	40,410,845	38,363,339	31,942,130	34,767,085	37,894,593	463,571,358
FRANCHISE STORES														
21	7-11 BORA TOUR CENTER	1	5,692,025	5,617,670	5,787,153	5,658,865	5,676,606	5,919,463	5,691,293	5,352,309	4,334,897	4,631,690	5,764,468	60,126,444
22	KRISPY KREME T3 DOM	2	4,314,488	4,297,773	4,876,868	4,444,329	4,637,002	4,761,615	4,902,650	4,961,300	4,456,507	5,121,529	5,138,856	51,912,921
23	7-11 BORA STATION 3	3	5,034,162	5,124,286	5,140,677	5,049,592	4,982,597	4,842,931	4,479,168	3,800,175	3,015,183	3,675,910	3,034,465	48,179,150
24	7-11 PITX	4	4,372,198	3,888,551	4,299,169	4,275,164	4,896,360	4,703,749	4,377,382	4,172,690	3,783,549	4,050,905	4,134,062	46,953,784
25	7-11 MCIA	5	4,247,488	3,876,022	4,012,442	4,269,928	4,391,962	4,531,403	4,925,957	4,376,769	3,574,520	3,949,947	4,111,458	46,267,898
26	MINISO CEBU	6	1,749,432	1,558,505	1,659,573	1,747,546	1,802,604	1,925,531	2,101,216	1,701,914	1,396,933	2,108,681	2,399,762	20,151,699
27	MINISO T3	7	2,058,008	1,405,937	1,602,153	1,286,553	1,482,699	1,465,019	1,809,832	1,532,140	1,702,182	2,101,858	2,306,291	18,752,677
28	MINISO DRIVE&DINE	8	1,157,116	882,557	1,111,297	834,477	866,318	1,037,355	895,989	1,053,915	976,444	1,276,141	1,351,380	11,442,994
29	KRISPY KREME CSP2	9	777,430	663,622	770,781	731,962	859,529	754,332	739,130	961,894	1,561,092	1,607,527	1,473,610	10,900,914
CTS 21% Total FRANCHISE STORE:			29,402,351	27,314,927	29,260,116	28,298,419	29,595,681	29,941,401	29,922,619	27,913,109	24,801,310	28,524,190	29,714,355	314,688,485
RESTO														
30	SUBWAY T1	1	9,882,571	8,749,554	9,607,097	8,542,228	8,365,121	8,803,696	9,036,422	8,654,107	7,169,508	8,060,544	8,017,856	94,888,707
31	CAFE EXPRESS- T1	2	9,278,161	8,404,791	9,016,520	7,996,059	8,171,485	8,545,700	8,616,702	8,186,003	7,044,610	7,990,652	7,852,196	91,102,886
32	SUBWAY T3	3	3,265,382	2,854,421	3,479,776	3,397,445	3,335,141	3,285,433	3,381,406	3,270,456	3,338,339	3,712,256	4,127,727	37,447,785
33	ILLY CAFE- ROCKWELL	4	1,372,437	1,243,073	1,321,761	1,328,551	1,487,199	1,450,835	1,358,529	1,474,763	1,437,941	1,230,085	1,304,439	15,009,618
34	CAFE EXPRESS- T3 LOUNGE	5	610,416	652,355	644,005	922,935	954,548	876,281	938,396	890,804	864,722	1,020,748	1,056,703	9,431,920

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Stores		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
RESTO														
35 CAFE EXPRESS- T3 ARRIV	6	546,881	494,241	541,588	526,140	557,984	614,828	679,261	604,093	582,024	724,239	1,133,685		7,004,970
36 CAFE EXPRESS- T3 SPACE32	7	525,948	406,830	435,141	450,203	469,907	452,566	485,262	479,868	518,422	541,666	699,044		5,464,863
37 ILLY CAFE- OPUS MALL	8										309,930	379,067		688,998
38 CAFE EXPRESS- KALIBO	9	60,060	47,940	69,538	60,937	64,049	68,443	67,038	52,831	39,112	52,282	58,244		640,479
39 SUBWAY CLARK	10											626,520		626,520
CTS 17% Total RESTO:		25,541,859	22,853,208	25,115,429	23,224,502	23,405,438	24,097,787	24,563,019	23,612,928	20,994,682	23,642,407	25,255,486	0	262,306,750
BEAUTY, FASHION &														
40 VS T3 DOM	1	3,090,825	2,854,756	3,050,465	2,880,036	3,569,970	4,480,229	3,122,723	3,626,400	3,694,140	4,168,530	5,047,199		39,585,274
41 BBW T3 DOM	2	4,187,850	2,779,930	3,115,810	3,072,890	3,399,390	3,141,560	4,321,860	3,974,895	3,387,500	3,686,339			35,068,024
42 CITY OF DREAMS	3	2,275,763	2,599,655	2,758,352	2,362,696	3,312,056	3,370,068	3,681,192	3,535,838	3,449,255	3,342,589	3,416,567		34,104,032
43 VS T3 LANDSIDE	4	3,401,534	2,286,364	2,210,786	1,927,822	2,540,400	3,102,830	2,256,106	2,446,220	2,536,320	2,913,214	3,852,239		29,473,835
44 BBW T3 LANDSIDE	5	3,302,769	1,554,740	1,732,560	1,895,110	2,058,160	1,953,640	3,237,115	2,408,980	2,104,100	2,595,734	4,145,005		26,987,913
45 THE RUNWAY T3 INTL (S6)	6	1,137,588	1,158,125	1,448,608	1,516,917	1,680,907	2,145,973	2,615,146	2,278,280	1,996,238	2,312,199	2,776,345		21,066,326
46 BTG - NAIA T3 DOM	7	1,281,597	1,360,939	1,663,298	1,632,632	1,877,866	2,022,631	1,746,102	1,949,217	1,561,888	1,693,442			16,789,613
47 MAC T3 DOM	8	824,960	909,470	634,883	553,004	875,430	785,170	783,755	971,055	1,325,545	1,286,312	1,457,530		10,407,115
48 T3 INTL JO MALONE	9	690,765	843,250	845,135	739,640	732,730	629,100	881,730	1,537,890	611,770	704,522	926,487		9,143,020
49 MAC T3 INTL	10	369,180	554,190	403,002	325,508	361,180	338,900	374,800	530,225	534,812	646,990	605,608		5,044,396
50 T3 INTL KIEHLS	11	197,800	253,360	245,320	248,800	162,190	264,100	159,906	254,128	419,955	229,632	226,735		2,661,926
51 BTG - KALIBO	12	365,656	363,443	348,893	140,558	166,950	159,772	198,783	206,195	168,911	221,331	168,611		2,509,103
52 BTG - CLARK DPD	13											272,110		272,110
CTS 15% Total BEAUTY, FASHION:		21,126,288	17,518,222	18,457,114	17,295,614	20,737,229	22,393,973	23,379,218	23,719,323	21,790,435	23,800,835	22,894,436	0	233,112,690
ATHLEISURE														
53 THE SHOPPES T3 LANDSIDE	1	5,130,027	4,519,293	5,354,084	5,489,512	5,966,095	5,836,605	6,117,596	6,458,242	6,478,579	7,069,511	8,102,363		66,521,910
54 SPACE28 TRAVEL BUDDY T3	2	2,606,486	2,242,898	2,485,821	2,137,902	2,103,065	2,048,787	2,185,314	1,946,063	2,152,196	1,990,337	2,499,406		24,398,279
55 THE SHOPPES LEFT WING	3	2,048,999	1,382,211	1,662,585	1,668,403	1,597,368	1,804,428	1,812,007	2,103,972	1,769,749	1,942,907	2,833,709		20,626,339
56 T3 INTL SPACE5	4	979,454	974,557	1,403,542	1,260,084	1,766,785	1,383,719	1,681,327	1,391,096	1,518,995	1,327,640	1,319,631		15,006,830
CTS 8% Total ATHLEISURE:		10,764,967	9,118,960	10,906,032	10,555,901	11,433,313	11,073,539	11,796,245	11,899,374	11,919,519	12,330,395	14,755,109	0	126,553,359
OUTLETS														
57 CLARK PUREGOLD	1	1,238,014	1,323,009	1,405,989	1,326,027	1,101,114	1,232,543	1,440,450	1,134,853	849,094	1,427,822	1,547,487		14,026,408
58 NLEX BALAGTAS	2	1,173,060	978,364	1,458,397	1,402,849	1,593,262	1,331,214	1,391,925	1,399,593	999,555	1,079,756	1,137,059		13,945,040
59 NLEX DRIVE&DINE	3	1,014,223	910,622	1,220,954	1,174,897	1,190,955	1,338,088	1,131,500	1,425,070	1,224,222	1,372,621	1,824,797		13,827,955
60 NLEX MEGA STATION	4	1,224,896	927,261	1,492,783	1,304,191	1,206,661	1,302,684	1,064,151	1,210,515	1,001,416	1,078,446	1,553,689		13,366,697
61 BORACAY	5	1,473,444	1,366,127	1,230,316	1,171,827	1,303,419	1,426,008	1,270,239	1,016,210	820,215	973,341	1,179,062		13,230,214
62 FR PITX	6	1,076,579	922,068	1,110,449	1,012,009	1,365,320	1,189,329	1,130,358	1,275,226	927,606	942,868	1,114,359		12,066,174
63 SUBIC FREEPORT	7	827,896	939,745	1,326,997	1,160,872	1,049,595	1,373,136	1,026,899	999,336	850,986	1,089,438	1,139,537		11,784,442
64 BORA ISLAND SOUVENIRS	8	1,544,887	1,553,271	1,925,574	1,879,422	1,706,768	2,314,859	314,353						11,239,136
65 SLEX	9	1,101,055	435,304	400,076	378,644	342,631	177,102	421,791	1,545,830	1,457,422	1,501,184	1,879,735		9,640,778

RunDate:

RunTime 12:59 pm

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Stores	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
OUTLETS													
66 CEBU PUEBLO VERDE 10	404,488	386,358	396,579	497,583	489,303	429,451	298,748	847,198	666,863	914,125	1,079,252		6,409,954
67 TRAVEL HUB BATANGAS 11										243,557	425,543		669,100
CTS 8% Total OUTLETS:	11,078,546	9,742,134	11,968,119	11,308,326	11,349,033	12,114,418	9,490,419	10,853,835	8,797,382	10,623,162	12,880,523	0	120,205,903
ECOMMERCE													
68 SHOPEE 1	529,941	478,426	448,635	295,704	356,001	419,962	528,215	481,772	497,861	649,690	729,868		5,416,075
69 LAZADA 2	93,602	49,298	48,812	37,568	18,573								247,855
CTS 0% Total ECOMMERCE:	623,543	527,724	497,447	333,272	374,574	419,962	528,215	481,772	497,861	649,690	729,868	0	5,663,930
GRAND TOTAL:	150,908,105	132,892,348	143,709,525	135,376,651	143,609,394	143,466,722	140,090,582	136,843,683	120,743,322	134,337,767	144,124,373	0	1,526,102,478