

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 1 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

ATHLEISURE

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	ADIDAS	1,564	2,215,366.00	195	333,880.00	563%
2	NIKE	978	1,662,681.50	317	705,609.00	135%
3	USPA	180	466,825.00	14	59,476.00	684%
4	TRAVEL BLUE	227	325,435.00	150	193,185.00	68%
5	BATH & BODY WORKS	309	161,320.00	0	0.00	
6	JBL-TRI	46	138,089.00	28	80,223.00	72%
7	DELSEY	15	111,940.00	0	0.00	
8	JANSPORT	89	109,560.00	0	0.00	
9	APPLE-TRI	57	108,816.00	14	31,476.00	245%
10	STANLEY	43	99,110.00	0	0.00	
11	ANKER	51	95,736.00	92	166,465.00	-42%
12	LUXOTTICA	11	64,550.00	0	0.00	
13	THE NORTH FACE-O	18	55,608.00	0	0.00	
14	SWAROVSKI	6	51,945.00	0	0.00	
15	CASIO	17	49,460.00	6	18,690.00	164%
16	SONY-TRI	13	46,619.00	22	54,980.00	-15%
17	VANS	22	42,277.00	0	0.00	
18	CONVERSE	22	39,990.00	1	3,390.00	1079%
19	BURBERRY	32	36,565.00	0	0.00	
20	MINISO	144	35,662.00	0	0.00	
21	XTORM-TRI	29	35,332.00	0	0.00	
22	CHLOE	32	35,200.00	0	0.00	
23	SPERRY	8	33,778.00	1	5,495.00	514%
24	MARSHALL-TRI	9	32,455.00	3	28,233.00	14%
25	BIRKENSTOCK	9	31,806.00	0	0.00	
26	BELKIN	19	28,530.00	0	0.00	
27	AUKEY	6	19,710.00	62	86,262.00	-77%
28	CLINIQUE	5	15,500.00	0	0.00	
29	LANVIN	3	12,240.00	0	0.00	
30	SOL DE JANEIRO	6	11,815.00	0	0.00	
31	SPEEDO	7	10,733.00	5	10,723.00	0%
32	MARC JACOBS	9	9,900.00	0	0.00	
33	GUCCI	8	9,100.00	0	0.00	
34	ELIZABETH ARDEN	4	7,885.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 2 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

ATHLEISURE

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	SENNHEISER-TRI	3	6,973.00	1	11,950.00	-41%
36	ANESSA	3	5,440.00	0	0.00	
37	YVES SAINT LAURENT	1	5,075.00	0	0.00	
38	GIORGIO ARMANI	1	4,935.00	0	0.00	
39	HERSCHEL	1	3,745.00	0	0.00	
40	LEXINGHAM	3	3,550.00	1	1,390.00	155%
41	HUGO BOSS	1	3,500.00	0	0.00	
42	BOYA-TRI	1	3,114.00	0	0.00	
43	REMINGTON-TRI	3	3,057.00	0	0.00	
44	ADIDAS-B4U	3	2,697.00	0	0.00	
45	ADIDAS PH	1	1,800.00	0	0.00	
46	HYDROFLASK-O	1	1,195.00	0	0.00	
47	WONKY-TRI	1	359.00	0	0.00	
48	MINISO-O	2	258.00	0	0.00	
49	BAYONGCIAGA	0	0.00	1	2,195.00	-100%
50	CABEAU	0	0.00	3	10,000.00	-100%
51	DESTINATION TRAVEL	0	0.00	3	2,145.00	-100%
52	EVERLAST	1	0.00	0	0.00	
53	G-SHOCK	0	0.00	1	4,800.00	-100%
54	GIFT BUSINESS	0	0.00	1	300.00	-100%
55	JUICY COUTURE	0	0.00	8	42,612.00	-100%
56	NON-MERCH	2,994	0.00	745	0.00	
57	SILVERLIT-TRI	0	0.00	3	3,897.00	-100%
58	TENKI	0	0.00	3	2,247.00	-100%
1-OUTRIGHT Total:		7,018	6,257,236.50	1,680	1,859,623.00	236%
2-CONSIGNE						
1	MINISO	2,103	998,695.00	1,108	550,572.00	81%
2	FILIPINIANA	1,830	546,645.00	431	162,064.00	237%
3	OAKLEY-C	156	446,862.00	89	238,915.00	87%
4	VERSACE-C	81	440,140.00	9	49,460.00	789%
5	BURBERRY-C	86	415,475.00	14	55,190.00	652%
6	CALVIN KLEIN-C	94	382,545.00	18	37,670.00	915%
7	HEYS	78	382,192.00	68	281,593.30	35%
8	WANDERSKYE	259	363,209.00	307	464,203.00	-21%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 3 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

ATHLEISURE

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
9	MARC JACOBS-C	80	353,610.00	1	7,800.00	4433%
10	SUNNIES STUDIOS-C	502	347,880.00	581	338,770.00	2%
11	SUNNIES FACE	741	323,161.00	0	0.00	
12	QUIKSILVER-C	137	314,220.00	92	175,220.00	79%
13	HUGO BOSS-C	72	298,215.00	7	38,650.00	671%
14	YVES SAINT LAURENT-C	39	294,620.00	2	16,380.00	1698%
15	8A PERFORMANCE	256	291,654.00	143	167,737.00	73%
16	CLINIQUE-C	99	264,775.00	45	109,150.00	142%
17	NESTI DANTE-C	1,333	233,350.00	0	0.00	
18	GIORGIO ARMANI-C	39	220,893.00	7	36,585.00	503%
19	IT LUGGAGE-C	24	203,240.00	14	132,616.00	53%
20	ADIDAS PH-C	375	196,589.00	26	18,720.00	950%
21	MOSSIMO-APP	202	193,647.00	280	281,498.00	-31%
22	ELIZABETH ARDEN-C	111	183,184.00	5	12,205.00	1400%
23	PACSAFE-C	27	171,743.00	32	177,808.00	-3%
24	U-ELEMENT	41	158,109.00	74	143,006.00	10%
25	LEGEND WALKER	33	135,167.00	0	0.00	
26	GUESS-C	26	127,548.00	29	144,742.00	-11%
27	RALPH LAUREN-C	19	119,824.00	1	5,895.00	1932%
28	KROOBERG	140	117,111.00	76	53,454.00	119%
29	BG BERLIN-C	13	116,826.00	13	115,565.00	1%
30	SMOOTH SKIES-C	118	113,802.00	54	47,636.00	138%
31	BVLGARI-C	14	104,805.00	7	48,810.00	114%
32	BILLABONG	56	98,680.00	15	39,190.00	151%
33	ROXY-C	38	90,910.00	21	42,830.00	112%
34	DAVIDOFF-C	22	83,430.00	2	7,790.00	970%
35	MOSCHINO-C	8	36,750.00	0	0.00	
36	HERMES-C	4	33,575.00	1	5,400.00	521%
37	CABINZERO	9	30,481.00	31	128,389.00	-76%
38	CHLOE-C	4	24,360.00	0	0.00	
39	FOR KEEPS-C	87	20,988.00	0	0.00	
40	TRAVEL SENTRY-C	12	18,478.00	0	0.00	
41	GUCCI-C	2	17,765.00	0	0.00	
42	SWAROVSKI-C	3	14,700.00	9	56,470.00	-73%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 4 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

ATHLEISURE

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
43 BEACH HUT-C	5	5,100.00	0	0.00	
44 REEF-C	4	4,030.00	0	0.00	
45 MAGWAI	4	2,380.00	0	0.00	
46 HAWK-C	1	1,899.00	6	7,897.75	-75%
47 ABERCROMBIE-P	0	0.00	1	4,909.00	-100%
48 ADIDAS PH-P	0	0.00	21	16,779.00	-100%
49 AGATHA RUIZ DE LA PRADA-P	0	0.00	11	14,509.00	-100%
50 ANNA SUI-P	0	0.00	1	4,699.00	-100%
51 ANTONIO BANDERAS-P	0	0.00	21	38,269.00	-100%
52 AVIREX	0	0.00	6	7,288.00	-100%
53 AZZARO-P	0	0.00	1	4,309.00	-100%
54 CACHAREL-P	0	0.00	1	4,679.00	-100%
55 CAROLINA HERRERA-P	0	0.00	4	29,536.00	-100%
56 CLINIQUE-P	0	0.00	2	11,138.00	-100%
57 CLUB DE NUIT-P	0	0.00	3	16,507.00	-100%
58 COTY-P	0	0.00	11	9,449.00	-100%
59 DEFEND	0	0.00	1	1,798.00	-100%
60 DIAMOND SUPPLY-C	0	0.00	2	3,598.00	-100%
61 DIESEL-P	0	0.00	1	5,779.00	-100%
62 ESTEE LAUDER-P	0	0.00	1	7,309.00	-100%
63 GRIZZLY	0	0.00	2	4,696.00	-100%
64 GUY LAROCHE PARIS-P	0	0.00	7	15,883.00	-100%
65 HOLLISTER-P	0	0.00	2	4,838.00	-100%
66 HYDRAPAK	0	0.00	10	3,850.00	-100%
67 ILLEST	0	0.00	43	79,914.00	-100%
68 ISLAND SOUVENIRS	0	0.00	119	36,334.25	-100%
69 JEAN PAUL GAULTIER-P	0	0.00	1	8,929.00	-100%
70 JOVAN-P	0	0.00	18	14,562.00	-100%
71 LACOSTE-C	0	0.00	2	10,880.00	-100%
72 MACBETH	0	0.00	90	31,966.00	-100%
73 MAUI AND SONS-C	0	0.00	11	14,078.00	-100%
74 MOSSIMO-FW	0	0.00	167	49,413.00	-100%
75 PACO RABANNE-P	0	0.00	1	7,989.00	-100%
76 PANDORA-C	0	0.00	32	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 5 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

ATHLEISURE

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
77 PILI ANI-C	0	0.00	9	3,350.00	-100%
78 RALPH LAUREN-P	0	0.00	1	6,259.00	-100%
79 SANTA CRUZ-C	0	0.00	2	7,007.00	-100%
80 SKULLCANDY-C	0	0.00	1	12,690.00	-100%
81 SONY-C	0	0.00	1	695.00	-100%
82 SUNGLASS HAVEN	0	0.00	15	230,655.00	-100%
83 SWATCH-C	0	0.00	2	9,900.00	-100%
84 THE NORTH FACE	0	0.00	42	156,220.00	-100%
85 THE RAIL	0	0.00	2	2,396.00	-100%
86 TOMS-C	0	0.00	7	25,486.00	-100%
87 VICTORIA'S SECRET-C	0	0.00	4	2,650.00	-100%
2-CONSIGNE Total:	9,387	9,343,262.00	4,297	5,121,076.30	82%
ATHLEISURE TOTALS:	16,405	15,600,498.50	5,977	6,980,699.30	123%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 6 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	VICTORIA'S SECRET	65,821	9,906,358.00	9,231	6,425,206.50	54%
2	BATH & BODY WORKS	19,492	6,447,640.00	15,720	5,413,448.00	19%
3	MAC	953	1,412,981.50	1,171	1,430,771.43	-1%
4	JO MALONE	176	841,275.00	233	738,875.00	13%
5	TRAVEL BLUE	439	643,210.00	486	674,330.00	-4%
6	NIKE	294	499,785.00	1	6,445.00	7654%
7	ADIDAS	265	393,450.00	0	0.00	
8	VERSACE	58	388,660.00	107	276,400.00	40%
9	JBL	66	258,800.00	6	35,627.00	626%
10	USPA	40	206,003.00	21	114,401.30	80%
11	CALVIN KLEIN	35	191,674.00	30	156,850.00	22%
12	YVES SAINT LAURENT	21	174,197.00	15	130,800.00	33%
13	ANKER	79	158,483.00	4	7,321.50	2064%
14	BURBERRY	30	156,247.00	19	86,900.00	79%
15	KIEHL'S	65	146,762.50	56	199,061.50	-26%
16	APPLE	48	134,307.00	5	11,695.10	1048%
17	GIORGIO ARMANI	15	117,042.00	28	214,525.00	-45%
18	HUGO BOSS	17	112,075.00	14	84,000.00	33%
19	JOHNNIE WALKER	12	101,780.00	15	61,921.00	64%
20	CLINIQUE	35	95,800.00	111	279,510.00	-65%
21	BVLGARI	9	90,925.00	11	74,970.00	21%
22	SWAROVSKI	5	79,800.00	1	14,200.00	461%
23	DAVIDOFF	16	74,200.00	32	140,740.00	-47%
24	NESTI DANTE	291	71,833.00	0	0.00	
25	TUMI	3	67,670.00	0	0.00	
26	SONY	12	67,191.00	8	26,092.00	157%
27	CHLOE	9	66,060.00	4	38,960.00	69%
28	HERMES	5	59,300.00	3	15,600.00	280%
29	ADIDAS-B4U	112	59,166.00	81	52,560.00	12%
30	MARC JACOBS	7	57,800.00	13	116,040.00	-50%
31	ALL CHOCOLATES	14	56,000.00	0	0.00	
32	ELIZABETH ARDEN	24	52,113.00	68	138,270.00	-62%
33	TOBLERONE	100	47,150.00	68	29,225.00	61%
34	INSTA360	1	38,990.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 7 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	RALPH LAUREN	5	36,283.00	6	39,830.00	-8%
36	LEXINGHAM	32	34,855.00	85	91,835.00	-62%
37	LOCCITANE	12	33,120.00	37	64,700.00	-48%
38	BEACH HUT	24	28,800.00	0	0.00	
39	NESTLE	72	21,600.00	5	10,290.00	109%
40	SOL DE JANEIRO	9	20,500.00	0	0.00	
41	FERRERO ROCHER	12	18,000.00	9	13,112.00	37%
42	XTORM	14	16,823.00	0	0.00	
43	BELKIN	10	16,204.00	0	0.00	
44	MARS	17	14,000.00	8	8,690.00	61%
45	JACK DANIEL'S	4	13,960.00	3	10,470.00	33%
46	STANLEY	5	13,640.00	0	0.00	
47	GUCCI	1	13,400.00	9	75,730.00	-82%
48	MINISO-O	63	12,667.00	19	14,997.40	-15%
49	JANSPORT	11	12,450.00	0	0.00	
50	CHIVAS	4	10,760.00	4	10,760.00	0%
51	L'OREAL	10	10,500.00	6	6,410.00	63%
52	CADBURY	24	8,400.00	40	13,965.00	-39%
53	MARSHALL	3	7,419.00	2	18,598.00	-60%
54	YELLOW TAIL	6	7,200.00	9	10,440.00	-31%
55	GLENLIVET	1	6,800.00	0	0.00	
56	C&H	22	6,600.00	17	5,040.00	30%
57	MAGWAI	9	6,300.00	0	0.00	
58	HENNESSY	1	4,990.00	3	14,471.00	-65%
59	LANVIN	1	3,570.00	0	0.00	
60	ANESSA	1	1,600.00	0	0.00	
61	JAGERMEISTER	1	1,500.00	2	3,000.00	-50%
62	SENNHEISER	1	1,279.00	1	3,200.00	-60%
63	AUKEY	2	1,269.00	1	1,900.00	-33%
64	ALOHA	0	0.00	8	8,690.00	-100%
65	B & D	0	0.00	1	1,150.00	-100%
66	BE RELAX	0	0.00	19	57,500.00	-100%
67	BITE BLOCK	0	0.00	1	170.00	-100%
68	BRIC'S	0	0.00	1	6,900.00	-100%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 8 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 CABEAU	0	0.00	1	2,800.00	-100%
70 CHANEL	0	0.00	142	72,300.00	-100%
71 DEA	0	0.00	2	500.00	-100%
72 ESTEE LAUDER	0	0.00	5	32,800.00	-100%
73 GENERIC	1,665	0.00	699	22,750.00	-100%
74 HERSHEY'S	0	0.00	14	25,140.00	-100%
75 JACOBSEN	0	0.00	2	3,000.00	-100%
76 JUICY COUTURE	0	0.00	5	43,495.10	-100%
77 KETELONE	0	0.00	1	2,990.00	-100%
78 KISSNY	1	0.00	4	1,550.00	-100%
79 LACOSTE	0	0.00	12	77,795.00	-100%
80 LOQI	0	0.00	6	5,400.00	-100%
81 MAC & JML TESTER	0	0.00	100	0.00	
82 MOSCHINO	0	0.00	12	7,500.00	-100%
83 NON-MERCH	792	0.00	317	0.00	
84 OGON	0	0.00	1	4,000.00	-100%
85 PAPER/PLASTIC BAGS	8	0.00	58	0.00	
86 PATRON	0	0.00	3	21,431.00	-100%
87 PILI ANI	0	0.00	23	5,350.00	-100%
88 PROMOCODE	98	0.00	0	0.00	
89 RONDOLETTI	0	0.00	10	12,870.00	-100%
90 SAVONILLE	0	0.00	3	600.00	-100%
91 SBS	0	0.00	1	2,500.00	-100%
92 SWATCH	0	0.00	3	24,050.00	-100%
93 TANQUERAY	0	0.00	2	6,980.00	-100%
94 TD FRANCE	0	0.00	3	4,800.00	-100%
95 VS PAPER BAGS	10	0.00	650	0.00	
96 VS-TESTER	0	0.00	57	0.00	
97 WOLF BLASS	0	0.00	4	6,400.00	-100%
1-OUTRIGHT Total:	91,520	23,659,217.00	29,998	17,873,594.83	32%
2-CONSIGNE					
1 SUNNIES STUDIOS	556	498,840.00	0	0.00	
2 HEYS	16	125,314.00	0	0.00	
3 FILIPINIANA	263	103,410.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 9 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
4 WANDERSKYE	22	62,678.00	0	0.00	
5 FOR KEEPS-C	55	13,321.00	0	0.00	
6 USPA-C	0	0.00	11	70,089.00	-100%
2-CONSIGNE Total:	912	803,563.00	11	70,089.00	1046%
BEAUTY, FASHION & ACCESSORIES	92,432	24,462,780.00	30,009	17,943,683.83	36%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 10 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	GOLDILOCKS OUTRIGHT	23,112	3,655,342.43	34,951	4,432,458.71	-17%
2	ALL CHOCOLATES FUNSIZE	596	2,079,700.00	306	1,040,400.00	99%
3	TRAVEL BLUE	1,481	1,982,435.00	1,960	2,556,761.00	-22%
4	PASALUBONG PACK	611	1,796,610.00	557	1,538,080.00	16%
5	PREMIER	17,632	1,441,494.00	23,663	1,454,041.96	-0%
6	MARS	3,230	1,082,708.00	3,384	881,675.00	22%
7	TOBLERONE	2,680	965,980.00	3,146	706,270.00	36%
8	EVIAN	3,367	773,192.86	5,403	1,034,585.71	-25%
9	HERSHEY'S	1,639	549,779.00	1,241	711,851.00	-22%
10	SKETCHBOOKS	401	486,620.00	7	8,200.00	5834%
11	RED RIBBON	4,738	404,975.00	0	0.00	
12	CADBURY	1,481	379,421.00	870	212,902.50	78%
13	NESTLE	1,741	358,690.00	306	144,220.00	148%
14	LEXINGHAM	208	342,070.00	201	219,820.00	55%
15	POCARI	2,194	329,400.00	3,486	416,185.00	-20%
16	MENTOS	3,144	326,000.00	1,990	196,620.00	65%
17	CANDY CORNER	1,241	286,500.00	2,283	480,090.00	-40%
18	FRITO LAY	2,409	272,542.00	1,846	363,496.00	-25%
19	COCA COLA	2,815	265,130.00	5,316	569,070.00	-53%
20	GATORADE	2,025	199,942.86	4,632	458,400.00	-56%
21	JACK & JILL	2,113	183,250.00	2,795	237,188.00	-22%
22	PITX PURIFIED WATER	6,710	167,746.25	4,383	109,575.00	53%
23	HARIBO	1,158	164,325.00	1,130	168,480.00	-2%
24	MICHELLE'S OUTRIGHT	810	157,473.00	558	104,350.00	50%
25	TROLLI	666	154,310.00	1,296	157,670.00	-2%
26	PRINGLES	745	152,518.00	1,184	276,685.00	-44%
27	COOL & CLEAN	1,550	150,800.00	2,448	244,800.00	-38%
28	SMART C	1,479	148,500.00	388	38,600.00	284%
29	GIFT BUSINESS	1,170	144,132.00	328	66,131.00	117%
30	LOTTE	395	140,180.00	98	59,125.00	137%
31	NIKE	87	136,422.00	0	0.00	
32	SANICARE	1,599	136,325.00	973	94,885.00	43%
33	JOHNNIE WALKER	52	130,890.00	89	229,200.00	-42%
34	VERSACE	20	126,650.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 11 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 BATH & BODY WORKS	254	126,350.00	0	0.00	
36 FLAMINGO	510	123,250.00	598	123,050.00	0%
37 HAPPY HEARTS-O	250	119,687.00	0	0.00	
38 STREPSILS	652	115,050.00	825	144,130.00	-20%
39 SAN MIGUEL	868	110,230.00	2,891	353,710.00	-68%
40 REBISCO	206	107,910.00	139	71,260.00	51%
41 MOGU MOGU	1,057	105,291.43	1,386	138,480.00	-23%
42 WILKINS	839	104,048.57	5,153	502,385.01	-79%
43 CHEETOS	340	99,460.00	475	143,260.00	-30%
44 VICTORIA'S SECRET	112	88,910.00	2	1,440.00	6074%
45 JBL	42	88,800.00	6	5,400.00	1544%
46 CLINIQUE	30	88,400.00	0	0.00	
47 DOUBLEMINT	2,881	86,982.00	3,609	104,495.00	-16%
48 CALVIN KLEIN	18	84,575.00	0	0.00	
49 7D	239	84,400.00	0	0.00	
50 NESTI DANTE	302	79,800.00	0	0.00	
51 ABSOLUTE	983	78,571.43	0	0.00	
52 RICOLA	521	77,850.00	46	6,900.00	1028%
53 FERRERO ROCHER	161	77,720.00	257	207,900.00	-62%
54 VITA COCO	741	74,100.00	946	94,250.00	-21%
55 TIC TAC	1,253	71,130.00	1,539	82,495.00	-13%
56 SONY	27	69,900.00	8	6,200.00	1027%
57 ELIZABETH ARDEN	30	69,830.00	0	0.00	
58 KATINKO	397	69,470.00	0	0.00	
59 BURBERRY	23	69,190.00	0	0.00	
60 MARLBORO	189	65,800.00	1,167	408,450.00	-83%
61 GROOVY	295	64,960.00	301	59,520.00	9%
62 POCKY	701	62,540.00	725	79,930.00	-21%
63 LEMON DOU	411	61,530.00	560	82,380.00	-25%
64 REDBULL	384	61,440.00	624	99,520.00	-38%
65 VOLVIC	389	57,060.00	419	42,560.00	34%
66 DINGDONG	1,209	56,350.00	520	26,000.00	116%
67 FRUITELLA	596	55,780.00	504	40,245.00	38%
68 KIRKLAND	24	54,500.00	16	34,800.00	56%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 12 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 JACK DANIELS	15	51,400.00	18	57,600.00	-10%
70 NUTELLA	157	51,100.00	0	0.00	
71 OISHI	629	51,024.00	840	73,824.00	-30%
72 CHIVAS REGAL	17	51,000.00	6	18,000.00	183%
73 ROYAL	650	48,150.00	1,069	93,990.00	-48%
74 KINDER BUENO	417	45,780.00	719	82,176.00	-44%
75 SPRITE	557	45,155.00	945	82,630.00	-45%
76 LINDT	152	43,260.00	0	0.00	
77 CEBU DRIED MANGOES-O	92	41,950.00	0	0.00	
78 DAVIDOFF	9	41,735.00	0	0.00	
79 STARBUCKS	163	39,760.00	0	0.00	
80 FISHERMAN'S FRIEND	337	39,000.00	726	88,830.00	-56%
81 CHLOE	8	38,420.00	0	0.00	
82 LOACKER	215	38,224.00	467	78,370.00	-51%
83 KINDER JOY	430	37,500.00	871	81,135.00	-53%
84 HAPPY	372	36,000.00	0	0.00	
85 RALPH LAUREN	6	35,788.00	0	0.00	
86 EMY'S	110	35,000.00	0	0.00	
87 SKITTLES	374	33,900.00	397	36,505.00	-7%
88 BEACH HUT	36	33,800.00	70	51,050.00	-33%
89 CHIPS AHOY	297	31,110.00	336	35,797.00	-13%
90 C&H	128	30,410.00	126	26,440.00	15%
91 GLENFIDDICH	4	30,000.00	2	13,500.00	122%
92 ICE BREAKER	162	29,880.00	414	79,950.00	-62%
93 GREEN CROSS	331	29,100.00	360	28,150.00	3%
94 PATRON	3	25,500.00	1	5,800.00	339%
95 WHITEFLOWER	143	24,700.00	0	0.00	
96 GIORGIO ARMANI	3	24,609.00	0	0.00	
97 TY	46	24,270.00	6	2,970.00	717%
98 MERBA	97	24,070.00	61	15,050.00	59%
99 GLENLIVET	6	24,000.00	0	0.00	
100 MONDE	565	23,800.00	213	10,650.00	123%
101 FOX'S	125	22,850.00	7	700.00	3164%
102 HUGO BOSS	4	22,100.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 13 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 FUNDADOR	16	20,800.00	24	26,600.00	-21%
104 SISTER	205	20,500.00	409	40,700.00	-49%
105 ALFONSO	17	18,350.00	27	29,950.00	-38%
106 BROWNIES UNLIMITED	42	17,975.00	0	0.00	
107 ZAINI	73	17,600.00	0	0.00	
108 LCTI	64	17,570.00	0	0.00	
109 BACARDI	10	16,800.00	14	17,000.00	-1%
110 GENERIC MERCHANDISE	39	16,550.00	8	2,000.00	727%
111 SABROSO	10	15,000.00	0	0.00	
112 JBL-TRI	6	14,794.00	0	0.00	
113 NISSIN	247	14,320.00	658	45,500.00	-68%
114 SMARTFOOD	56	13,875.00	77	17,130.00	-19%
115 BAILEYS	8	13,600.00	11	15,400.00	-11%
116 RUFFLES	45	13,500.00	233	66,030.00	-79%
117 OFF	42	12,600.00	38	10,780.00	16%
118 YELLOW TAIL	14	12,600.00	33	28,710.00	-56%
119 ABSOLUT	7	12,150.00	4	600.00	1925%
120 JOSE CUERVO	5	12,000.00	7	15,200.00	-21%
121 APPLE-TRI	6	11,994.00	0	0.00	
122 MINISO	21	11,795.00	0	0.00	
123 YANYAN	109	11,760.00	121	12,100.00	-2%
124 CHUPA CHUPS	65	11,650.00	209	23,730.00	-50%
125 PEANUT KISSES	25	11,250.00	0	0.00	
126 JINRO	53	10,600.00	92	18,400.00	-42%
127 MEIJI MACADEMIA	40	10,200.00	0	0.00	
128 GROWERS	90	8,900.00	308	32,500.00	-72%
129 ALOHA	12	8,800.00	66	39,400.00	-77%
130 HAVAIANAS	8	8,442.00	0	0.00	
131 ES	24	8,430.00	0	0.00	
132 BROOKSIDE	6	8,400.00	0	0.00	
133 HENNESSY	1	8,000.00	4	20,200.00	-60%
134 MARC JACOBS	1	7,800.00	0	0.00	
135 REMY MARTIN	1	7,300.00	2	6,400.00	14%
136 HI-HO	145	7,100.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 14 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 CALBEE	66	6,990.00	141	10,560.00	-33%
138 PAPER MACHE	7	6,600.00	0	0.00	
139 CABEAU	2	6,200.00	1	1,495.00	314%
140 MAUNA LOA	13	6,200.00	24	14,850.00	-58%
141 SBS	17	6,200.00	3	7,600.00	-18%
142 M.Y. SAN	101	5,880.00	30	1,800.00	226%
143 WANG	29	5,800.00	8	1,600.00	262%
144 WOOD	4	5,500.00	0	0.00	
145 BC NEW YORKERS	19	5,150.00	0	0.00	
146 HARDYS	5	4,900.00	3	2,400.00	104%
147 HAITAI	27	4,860.00	0	0.00	
148 HOMI	48	4,800.00	0	0.00	
149 BELGIAN	11	4,250.00	0	0.00	
150 VASELINE	16	4,230.00	24	5,550.00	-23%
151 ADG	10	4,000.00	0	0.00	
152 EFFICASCENT	32	4,000.00	48	6,500.00	-38%
153 JIM BEAM	2	4,000.00	11	24,000.00	-83%
154 NONGSHIM	36	3,950.00	273	45,525.00	-91%
155 LISTERINE	21	3,780.00	39	7,020.00	-46%
156 HAWAIIAN HOST	5	3,700.00	71	46,150.00	-91%
157 SMIRNOFF	3	3,600.00	9	10,800.00	-66%
158 PENFOLDS	1	3,590.00	1	3,590.00	0%
159 WONKA	10	3,500.00	18	5,840.00	-40%
160 MICHELLES OUTRIGHT	14	3,350.00	15	3,500.00	-4%
161 CASINO	42	3,300.00	166	11,725.00	-71%
162 CROCO	20	3,000.00	0	0.00	
163 DON PAPA	1	3,000.00	0	0.00	
164 GREAT TASTE	56	2,800.00	225	11,250.00	-75%
165 ADIDAS	2	2,600.00	0	0.00	
166 REXONA	8	2,500.00	51	15,870.00	-84%
167 VICKS	15	2,250.00	131	21,840.00	-89%
168 LOQI	4	2,240.00	9	7,200.00	-68%
169 LAMPEIN	13	1,950.00	41	6,150.00	-68%
170 FIBISCO	24	1,940.00	556	42,900.00	-95%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 15 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 MY SAN	30	1,800.00	0	0.00	
172 DESTINATION TRAVEL	2	1,700.00	3	1,900.00	-10%
173 GRANNY GOOSE	19	1,700.00	4	256.00	564%
174 PAMPERS	11	1,650.00	2	300.00	450%
175 BIODERM	15	1,500.00	20	1,900.00	-21%
176 CANADA DRY	10	1,500.00	60	9,000.00	-83%
177 KISSNY	3	1,500.00	0	0.00	
178 ANOMEO	4	1,400.00	0	0.00	
179 MILKY WAY	2	1,400.00	0	0.00	
180 OMEGA	7	1,400.00	24	4,800.00	-70%
181 FILIPINIANA-O	4	1,260.00	8	3,575.00	-64%
182 NOTTAGE HILLS	1	1,200.00	0	0.00	
183 GILLET	7	1,050.00	6	900.00	16%
184 PERRIER WATER	6	1,050.00	240	36,000.00	-97%
185 DUREX	3	900.00	9	2,550.00	-64%
186 MANZANILLA	9	900.00	28	2,800.00	-67%
187 MEIJI	3	900.00	9	2,250.00	-60%
188 PONDS	2	900.00	2	630.00	42%
189 RONDOLETTI	4	900.00	25	21,700.00	-95%
190 ADIDAS-B4U	1	899.00	0	0.00	
191 E-VIPO	17	850.00	224	11,200.00	-92%
192 JACOBSEN'S	5	850.00	5	1,250.00	-32%
193 GOYA	9	820.00	411	32,160.00	-97%
194 DELFI	16	800.00	29	2,400.00	-66%
195 RHEA ACEITE	7	700.00	5	500.00	40%
196 MILLENNIUM	4	600.00	0	0.00	
197 SHAMROCK	3	600.00	0	0.00	
198 MIGHTY BOND	3	510.00	4	560.00	-8%
199 WHSMITH BAGS	15,282	500.00	4,912	4,595.00	-89%
200 METHYL	4	480.00	6	720.00	-33%
201 VSF	2	360.00	0	0.00	
202 MASTER	1	280.00	2	550.00	-49%
203 NERDS	2	200.00	1	250.00	-20%
204 DOVE	1	160.00	19	5,540.00	-97%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 16 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 ALFONSOS	0	0.00	10	440.00	-100%
206 B & D	0	0.00	2	1,610.00	-100%
207 BIJOUX TERNER	-1	0.00	0	0.00	
208 BITE BLOCK	0	0.00	1	295.00	-100%
209 BLOOM & GROW	0	0.00	1	2,700.00	-100%
210 BOY BAWANG OUTRIGHT	0	0.00	124	12,360.00	-100%
211 BRONCHO	0	0.00	24	1,920.00	-100%
212 BUNDLE	907	0.00	0	0.00	
213 BUNDLE PROMO	1,896	0.00	1	995.00	-100%
214 CLOUD 9	0	0.00	211	9,050.00	-100%
215 COMBOS	0	0.00	22	8,800.00	-100%
216 COPPENRATH	0	0.00	7	2,800.00	-100%
217 CRICKET	0	0.00	130	6,500.00	-100%
218 DELICO	0	0.00	19	7,600.00	-100%
219 DORITOS	0	0.00	8	1,570.00	-100%
220 DR HWELWAY	0	0.00	3	360.00	-100%
221 DR. GERARD	0	0.00	5	1,500.00	-100%
222 ECO BAG	0	0.00	4	1,000.00	-100%
223 ESKINOL	0	0.00	1	125.00	-100%
224 FIT BAR	0	0.00	43	4,260.00	-100%
225 GENERIC	6	0.00	0	0.00	
226 GREY GOOSE	0	0.00	6	27,000.00	-100%
227 GUMMI POP	0	0.00	12	2,260.00	-100%
228 HEALTHY TROPICS	0	0.00	2	380.00	-100%
229 JAGERMEISTER	0	0.00	5	7,500.00	-100%
230 JELLY BEAN	0	0.00	3	1,800.00	-100%
231 KETTLE KORN	0	0.00	160	16,000.00	-100%
232 LOCAL HEADWRAP	0	0.00	4	1,600.00	-100%
233 LOCAL SCARF	0	0.00	12	6,173.00	-100%
234 MANGO	0	0.00	1	850.00	-100%
235 MARIANI	0	0.00	6	1,800.00	-100%
236 MASSIMO	0	0.00	3	750.00	-100%
237 MEGASCENT	0	0.00	8	2,000.00	-100%
238 MISHMASH	0	0.00	2	1,500.00	-100%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 17 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
239 MODESS	0	0.00	2	300.00	-100%
240 MONIE GOLD	0	0.00	1	150.00	-100%
241 MONIEGOLD BANGKOK	0	0.00	145	21,750.00	-100%
242 MONIEGOLD CONSIGN	0	0.00	13	1,950.00	-100%
243 MONIEGOLD OUTRIGHT	0	0.00	4	600.00	-100%
244 NIVEA	0	0.00	2	200.00	-100%
245 NON-MERCH	15,420	0.00	1,297	2,245.00	-100%
246 OAKLEY	0	0.00	1	876.00	-100%
247 OREO	0	0.00	6	1,800.00	-100%
248 PANDA	0	0.00	8	200.00	-100%
249 PAPER/PLASTIC BAGS	0	0.00	2,741	2,400.00	-100%
250 PATRICK	0	0.00	2	500.00	-100%
251 PEJOY	0	0.00	3	360.00	-100%
252 PEPSI	0	0.00	69	4,830.00	-100%
253 PH CARE	0	0.00	1	100.00	-100%
254 PIK-A-PIKEL	0	0.00	2	600.00	-100%
255 PIKNIK	0	0.00	16	3,160.00	-100%
256 PLASTIC/PAPER BAG	116	0.00	0	0.00	
257 QUAKER	-1	0.00	0	0.00	
258 SKROSS	-8	0.00	0	0.00	
259 SNACK BOX	0	0.00	8	1,200.00	-100%
260 STORCK	0	0.00	3	900.00	-100%
261 THATS FRUTEE	0	0.00	2	800.00	-100%
262 THE KASE	0	0.00	3	0.00	
263 TIFFANY	0	0.00	271	31,700.00	-100%
264 TIFFANY ECLAIRS OUTRIGHT	0	0.00	9	3,600.00	-100%
265 TIGER	0	0.00	11	440.00	-100%
266 VIEIRA	0	0.00	40	1,700.00	-100%
267 VITA MILK	0	0.00	1	0.00	
268 VOORTMAN	0	0.00	18	6,400.00	-100%
269 WHISPER	0	0.00	1	100.00	-100%
270 WHSMITH	0	0.00	7	0.00	
271 WITORS	0	0.00	18	10,800.00	-100%
272 WOLF BLASS	0	0.00	1	1,400.00	-100%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 18 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT Total:	154,924	24,694,097.82	157,435	24,200,582.89	2%
2-CONSIGNE					
1 LCTI	11,135	1,393,480.00	10,801	1,319,775.00	5%
2 MUHLACH	2,147	1,049,900.00	1,639	770,600.00	36%
3 ISLAND SOUVENIRS	2,048	655,568.75	2,344	764,288.00	-14%
4 7D CONSIGN	1,596	488,235.00	1,271	326,760.00	49%
5 EMY'S-C	1,172	311,330.00	1,635	311,240.00	0%
6 7D PASPACK	118	281,850.00	191	358,210.00	-21%
7 CEBU LUCKY	961	221,660.00	901	284,270.00	-22%
8 FILIPINIANA	802	207,640.00	1,716	469,503.00	-55%
9 JOANNA	796	193,940.00	580	131,840.00	47%
10 ES	394	138,230.00	326	92,190.00	49%
11 BONG BONG'S CONSIGN	799	127,915.00	1,561	249,485.00	-48%
12 BAHAGHARI	557	118,530.00	649	118,680.00	-0%
13 ABE KENI	407	115,700.00	693	177,770.00	-34%
14 ADG	409	99,600.00	876	209,820.00	-52%
15 PHIL BRAND CONSIGN	305	99,120.00	260	77,290.00	28%
16 MAGICMELT	1,120	96,337.50	1,310	102,935.00	-6%
17 LOLA NUTTYS	364	91,390.00	0	0.00	
18 CHOWEE	461	87,600.00	0	0.00	
19 JOVYS	333	87,155.00	344	118,430.00	-26%
20 LA2PU	339	84,880.00	119	22,720.00	273%
21 CEBU BRAND CONSIGN	157	77,690.00	356	133,740.00	-41%
22 EDNA'S	437	65,790.00	393	56,045.00	17%
23 MARKYS	296	57,980.00	420	65,140.00	-10%
24 ILOCOS CHICHACORN	180	54,740.00	170	36,560.00	49%
25 MARISSA	297	50,280.00	481	68,120.00	-26%
26 AZATRI	137	46,100.00	0	0.00	
27 AIZA'S	161	42,915.00	409	93,240.00	-53%
28 BLEEVES	31	37,200.00	89	106,800.00	-65%
29 SHIENAS	179	34,275.50	0	0.00	
30 G'S DELIGHT	119	31,680.00	200	38,250.00	-17%
31 HEYS	7	29,799.00	0	0.00	
32 JUAN	50	21,000.00	0	0.00	
33 MBD	58	19,800.00	36	8,635.00	129%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 19 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
34 SD	99	17,290.00	261	37,665.00	-54%
35 CHOCOVRON	115	15,760.00	115	16,490.00	-4%
36 LOUISE	115	13,800.00	253	27,830.00	-50%
37 ADORA	73	13,670.00	85	15,230.00	-10%
38 JACOBINA	59	13,270.00	60	10,950.00	21%
39 ZUMIGUI-C	48	12,900.00	111	25,980.00	-50%
40 THE RAINS	30	12,600.00	37	10,360.00	21%
41 JUAN CALAMANSI	30	12,460.00	34	10,640.00	17%
42 RK	46	11,730.00	43	10,580.00	10%
43 BEA'S	66	10,560.00	66	7,040.00	50%
44 CEBU DRIED MANGOES	25	10,020.00	167	131,180.00	-92%
45 CEBU BRAND	18	6,300.00	71	18,460.00	-65%
46 CHRISTINE	50	5,610.00	216	24,850.00	-77%
47 ERENETA MANALOTO	12	5,040.00	21	8,820.00	-42%
48 CREAMBAR	22	4,400.00	139	25,790.00	-82%
49 PHIL. BRAND DRIED MANGOES	44	4,400.00	2	600.00	633%
50 WOW MANI CONSIGN	5	3,900.00	7	4,200.00	-7%
51 CACAO	9	3,720.00	0	0.00	
52 CEBU DRIED	31	3,410.00	133	24,640.00	-86%
53 COCO-C	17	3,400.00	176	29,920.00	-88%
54 SNACKERS	10	3,000.00	66	11,550.00	-74%
55 PRAIA PILIPINAS	48	2,880.00	0	0.00	
56 DELFAS	2	1,260.00	31	14,330.00	-91%
57 KAT-LEINE'S	4	1,230.00	127	35,150.00	-96%
58 PEANUT BRITTLE	6	720.00	111	9,700.00	-92%
59 BOY BAWANG	4	480.00	39	4,020.00	-88%
60 TERESA'S PASALUBONG	1	442.00	0	0.00	
61 ADDAS	1	350.00	0	0.00	
62 RUBY	1	130.00	231	32,230.00	-99%
63 8A PERFORMANCE	0	0.00	3	2,957.00	-100%
64 ALIBABA	0	0.00	25	3,410.00	-100%
65 AMERYS	0	0.00	29	5,600.00	-100%
66 BAGUIO	0	0.00	2	800.00	-100%
67 CARL'S-C	0	0.00	1	220.00	-100%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 20 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
68 DAVAO SWEET	0	0.00	251	39,170.00	-100%
69 EMPERORS	0	0.00	7	3,325.00	-100%
70 ENG SENG	0	0.00	3	480.00	-100%
71 FUNGOOFUN CONSIGN	0	0.00	2	5,198.00	-100%
72 GREEN JAGZ HOUSE BRAND	0	0.00	1	160.00	-100%
73 HOUSE OF POLVORON	0	0.00	17	2,330.00	-100%
74 JOVY'S	0	0.00	1	400.00	-100%
75 KING	0	0.00	28	8,400.00	-100%
76 KROOBERG	0	0.00	2	798.00	-100%
77 MONDRAGON	0	0.00	3	900.00	-100%
78 NATCHA	0	0.00	2	200.00	-100%
79 NATHANIEL'S	0	0.00	2	360.00	-100%
80 OH NUTS	0	0.00	57	21,235.00	-100%
81 PENUT BAR	0	0.00	47	4,700.00	-100%
82 PIK-A-PIKEL	0	0.00	2	740.00	-100%
83 RICAHA	0	0.00	15	4,125.00	-100%
84 SEVILLA'S	0	0.00	1	140.00	-100%
85 SUNDRY	0	0.00	10	1,815.00	-100%
86 VHONYTIFF	0	0.00	108	17,820.00	-100%
87 WANDERSKYE	0	0.00	1	745.00	-100%
88 XXJXOVY'S	0	0.00	6	960.00	-100%
2-CONSIGNE Total:	29,363	6,714,042.75	32,998	7,187,529.00	-6%
FOOD, CONVENIENCE & GIFTING	184,287	31,408,140.57	190,433	31,388,111.89	0%

RunDate: 12/23/2024

RunTime 12:45 pm

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Sales Ranking By Business Unit

FRANCHISE STORES

RunDate: 12/23/2024
RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 22 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	19,975	4,723,960.75	6,607	2,223,193.29	112%
2	VICTORIA'S SECRET	9,077	3,294,580.92	2,951	1,565,953.97	110%
3	SKECHERS	1,113	1,980,366.11	0	0.00	
4	USPA	609	1,857,566.84	430	1,290,612.98	43%
5	NIKE	770	1,118,423.30	192	319,330.00	250%
6	CLINIQUE	308	844,355.66	155	335,569.42	151%
7	ADIDAS	401	607,523.00	55	97,830.00	520%
8	NESTI DANTE	2,086	328,842.13	23	2,027.00	16123%
9	ADIDAS PH	519	282,722.87	251	180,766.48	56%
10	CALVIN KLEIN	43	167,961.03	19	78,623.53	113%
11	MINISO	440	146,040.20	110	41,940.00	248%
12	IPANEMA-O	372	136,696.26	0	0.00	
13	DELSEY	9	114,113.00	2	24,077.60	373%
14	VERSACE	23	99,040.00	0	0.00	
15	SPEEDO	56	78,029.00	27	45,781.00	70%
16	BEACH HUT	87	68,952.00	0	0.00	
17	JANSPORT	72	61,747.33	0	0.00	
18	HAVAIANAS	59	56,921.00	64	75,236.20	-24%
19	BURBERRY	30	42,860.00	6	14,921.62	187%
20	RALPH LAUREN	8	41,708.82	3	13,800.00	202%
21	REBISCO	73	38,070.00	0	0.00	
22	VERSACE-B4U	7	37,833.92	0	0.00	
23	CONVERSE	15	35,595.00	3	166.64	21260%
24	GIORGIO ARMANI	6	30,480.00	4	18,200.00	67%
25	GOLDILOCKS OUTRIGHT	107	28,250.00	0	0.00	
26	DAVIDOFF	6	24,889.82	2	9,604.10	159%
27	KEDS	12	23,106.00	0	0.00	
28	GIFT BUSINESS	78	18,621.47	245	53,888.58	-65%
29	ELIZABETH ARDEN	6	17,669.79	55	84,243.65	-79%
30	PROMOTION CODE	64	17,543.00	0	0.00	
31	THE NORTH FACE-O	4	16,093.00	0	0.00	
32	JOCKEY	38	15,023.00	0	0.00	
33	MARS	61	13,550.00	0	0.00	
34	HUGO	2	13,023.85	4	23,080.00	-43%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 23 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 VANS	4	12,783.64	11	29,102.20	-56%
36 DAVID BECKHAM	6	12,460.00	0	0.00	
37 CHLOE	9	11,120.00	3	13,936.82	-20%
38 TOBLERONE	61	11,110.00	0	0.00	
39 ACCEL	11	10,817.50	13	13,529.75	-20%
40 PASALUBONG PACK	7	10,570.00	3	3,997.00	164%
41 SEA TO SUMMIT-O	6	9,940.00	0	0.00	
42 VANS-SL	8	8,700.00	38	36,572.00	-76%
43 CHAMPION	17	7,962.40	13	7,106.00	12%
44 SPERRY	2	7,694.00	3	16,485.00	-53%
45 MOSCHINO	1	6,800.00	0	0.00	
46 TRAVEL BLUE	5	6,583.70	12	14,690.00	-55%
47 NESTLE	52	6,490.00	0	0.00	
48 COCO CABANA	5	5,395.00	0	0.00	
49 PRINGLES	29	5,000.00	0	0.00	
50 QUIKSILVER	1	4,990.00	0	0.00	
51 JOHNNIE WALKER	2	4,400.00	0	0.00	
52 ANKER	4	4,140.00	0	0.00	
53 HERSHEY'S	27	4,100.00	0	0.00	
54 GROOVY	17	3,960.00	15	2,350.00	68%
55 FLAMINGO	37	3,500.00	53	5,250.00	-33%
56 AUKEY	2	3,360.00	0	0.00	
57 DESTINATION TRAVEL	3	3,289.00	5	4,755.00	-30%
58 SWATCH	1	2,700.00	0	0.00	
59 THE BALM	6	2,650.00	16	10,400.00	-74%
60 DOUGHNUT-SL	1	2,519.00	8	20,792.00	-87%
61 LEXINGHAM	2	2,500.00	0	0.00	
62 TROLLI	26	2,420.00	0	0.00	
63 FRITO LAY	27	2,400.00	0	0.00	
64 CHEETOS	9	2,250.00	0	0.00	
65 GUCCI	5	2,200.00	0	0.00	
66 EMPORIO ARMANI	1	2,199.00	1	2,399.00	-8%
67 LINDT	6	1,850.00	0	0.00	
68 MISHMASH	7	1,832.20	8	2,435.66	-24%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 24 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 RUBBERMAID	1	1,812.57	0	0.00	
70 SWAROVSKI	1	1,679.00	0	0.00	
71 KISSNY	7	1,654.72	60	11,383.86	-85%
72 MERBA	6	1,250.00	0	0.00	
73 MARC JACOBS	4	1,100.00	0	0.00	
74 HIGH SIERRA	2	1,000.00	5	2,500.00	-60%
75 ICE BREAKER	5	900.00	0	0.00	
76 CANDY CORNER	5	850.00	0	0.00	
77 GATTINONI ROMA	1	850.00	0	0.00	
78 KINDER BUENO	9	840.00	0	0.00	
79 MENTOS	10	800.00	0	0.00	
80 HARIBO	6	750.00	0	0.00	
81 OPI	3	750.00	1	250.00	200%
82 RICOLA	5	750.00	0	0.00	
83 POCKY	12	720.00	0	0.00	
84 SMARTFOOD	4	720.00	0	0.00	
85 C&H	3	700.00	0	0.00	
86 KINDER JOY	8	600.00	0	0.00	
87 REVLON	1	575.00	0	0.00	
88 BILLABONG-SL	1	500.00	0	0.00	
89 CADBURY	1	500.00	0	0.00	
90 SKITTLES	6	400.00	0	0.00	
91 EVERLAST	1	399.00	15	6,841.40	-94%
92 LOCAL SCARF	1	378.82	5	815.22	-53%
93 DOUBLEMINT	14	360.00	0	0.00	
94 BILLABONG	1	350.82	0	0.00	
95 LOACKER	4	310.00	0	0.00	
96 TIC TAC	8	300.00	0	0.00	
97 MICHELLE'S OUTRIGHT	1	250.00	0	0.00	
98 SANICARE	5	141.14	0	0.00	
99 NON-MERCH	4,965	10.00	7,242	0.00	
100 ARAMIS	0	0.00	1	499.00	-100%
101 ASICS-SL	0	0.00	1	1,200.00	-100%
102 B & D	0	0.00	2	560.05	-100%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 25 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
103	BAYONGCIAGA	0	0.00	7	3,500.00	-100%
104	BENETTON	1	0.00	0	0.00	
105	BRIC'S-SL	0	0.00	3	9,000.00	-100%
106	BUNDLE	68	0.00	0	0.00	
107	DOUGHNUT	0	0.00	1	2,142.00	-100%
108	EASTPAK-SL	0	0.00	5	3,836.05	-100%
109	FILIPINIANA-O	0	0.00	3	1,397.00	-100%
110	FITFLOP-SL	0	0.00	8	16,113.47	-100%
111	GIORGIO ARMANI-B4U	0	0.00	3	17,478.74	-100%
112	GO TRAVEL	0	0.00	3	2,727.00	-100%
113	GOYA	5	0.00	0	0.00	
114	INNISFREE	0	0.00	4	500.00	-100%
115	ISLA	0	0.00	1	110.80	-100%
116	LEADERS	0	0.00	1	50.00	-100%
117	MEDIHEAL	0	0.00	2	100.00	-100%
118	O'NEILL	0	0.00	-1	-500.00	-100%
119	ORIGINS-O	0	0.00	4	650.00	-100%
120	PACSAFE	0	0.00	2	1,700.00	-100%
121	PAPER/PLASTIC BAGS	633	0.00	1,012	0.00	
122	PEPE JEANS	0	0.00	2	1,398.00	-100%
123	SPRAYGROUND	0	0.00	1	850.00	-100%
124	STANCE	0	0.00	1	990.00	-100%
1-OUTRIGHT Total:		42,751	16,595,045.58	19,804	6,768,739.08	145%
2-CONSIGNE						
1	KROOBERG	1,258	800,704.81	1,457	904,622.34	-11%
2	PORTGEAR	273	422,440.16	0	0.00	
3	HEYS	86	376,938.84	47	165,677.41	127%
4	AIRFIT	238	150,356.51	0	0.00	
5	SUNNIES STUDIOS-C	146	137,751.50	0	0.00	
6	IT LUGGAGE-C	13	114,957.80	17	145,323.77	-20%
7	BANGE-C	42	109,764.89	49	135,287.28	-18%
8	MOSSIMO-APP	87	100,121.75	0	0.00	
9	GENERIC-C	119	88,565.13	125	92,332.25	-4%
10	8A PERFORMANCE	101	87,104.40	274	281,636.00	-69%

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 26 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
11 SOFISTICA	92	80,307.60	0	0.00	
12 BG BERLIN-C	8	78,579.38	5	54,315.00	44%
13 XO	149	74,785.00	151	83,435.75	-10%
14 SMOOTH SKIES-C	51	54,236.70	77	101,461.17	-46%
15 ZILLA	73	52,253.75	109	84,195.50	-37%
16 DTBG-C	36	50,691.07	41	65,051.70	-22%
17 FUNGOOFUN-C	35	46,367.71	23	29,686.84	56%
18 TANKROCK-C	42	43,145.09	31	33,248.96	29%
19 KAKA-C	19	42,263.00	28	51,934.00	-18%
20 MARK RYDEN-C	18	41,293.54	14	39,257.66	5%
21 OZUKO	29	40,197.42	41	56,553.50	-28%
22 GLAXUNTE	209	32,386.00	0	0.00	
23 AWEI	37	29,232.00	14	17,866.10	63%
24 SPOOLE CO	105	20,439.80	0	0.00	
25 WEKOME	24	20,136.50	0	0.00	
26 TRAVEL SENTRY-C	14	18,886.00	0	0.00	
27 FILIPINIANA	39	15,521.00	202	43,546.95	-64%
28 TRIBU	19	13,981.00	0	0.00	
29 GOLF-C	37	11,232.45	34	13,841.00	-18%
30 PRAIA PILIPINAS	20	10,530.00	23	5,107.00	106%
31 LES PERLES	6	8,588.73	6	19,063.79	-54%
32 OPTIMUS-C	3	7,329.00	1	2,443.00	200%
33 CALVIN KLEIN-P	2	7,000.00	0	0.00	
34 XO-C	14	6,588.94	10	9,517.59	-30%
35 GIFT BUSINESS-C	13	6,054.60	3	1,887.00	220%
36 BURBERRY-C	2	5,800.00	0	0.00	
37 KAKUSIGA-C	1	5,599.00	0	0.00	
38 XIPIN	23	4,860.00	56	16,344.00	-70%
39 ZILLA-C	7	4,743.91	12	11,473.16	-58%
40 PICTET FINO	11	4,572.00	15	8,423.40	-45%
41 PLEXTONE	7	4,472.00	0	0.00	
42 RIDER	4	4,224.00	0	0.00	
43 BLUEDIO-C	4	3,196.00	6	4,794.00	-33%
44 OME-C	3	2,917.00	0	0.00	

RunDate: 12/23/2024

RunTime 12:45 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 27 of 28

Sales Ranking By Business Unit

Period: 12/01/2024-12/22/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/22/2024		Previous Year 12/01/2023-12/22/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
45 ADIDAS PH-C	3	2,697.00	0	0.00	
46 CLINIQUE-C	1	2,500.00	0	0.00	
47 IPANEMA	1	2,295.00	0	0.00	
48 VIDVIE	1	1,998.00	0	0.00	
49 XMOWI-C	1	1,998.00	0	0.00	
50 XIPIN-C	6	1,919.16	1	497.79	285%
51 MIMAX-C	2	1,648.00	2	1,408.00	17%
52 INCIPIO	1	1,195.00	0	0.00	
53 ROMIX	1	1,150.00	4	3,028.60	-62%
54 BOONA-C	1	888.00	3	2,199.00	-59%
55 UNITEK	1	810.00	0	0.00	
56 TO TRAVEL TO LIVE	2	680.00	7	2,339.00	-70%
57 IPIPOO-C	1	504.00	3	1,512.00	-66%
58 ZUMIGUI-C	3	390.00	11	2,580.00	-84%
59 BASIC-C	0	0.00	2,102	1,011,890.22	-100%
60 CELEBRAT-C	0	0.00	192	19,070.00	-100%
61 D-POWER-C	0	0.00	34	11,456.00	-100%
62 FUBU-C	0	0.00	3,270	1,965,802.16	-100%
63 HALO	2	0.00	0	0.00	
64 ISLAND SOUVENIRS	0	0.00	682	237,654.75	-100%
65 KELOE-C	0	0.00	2	1,900.00	-100%
66 KVL R-C	0	0.00	1	2,839.00	-100%
67 LENOVO-C	0	0.00	7	7,637.30	-100%
68 LIME-C	0	0.00	10	9,380.00	-100%
69 MACBETH	0	0.00	143	42,341.06	-100%
70 MOSSIMO-FW	0	0.00	1,387	322,879.95	-100%
71 MUV-C	0	0.00	1	960.00	-100%
72 OEM-C	0	0.00	1	429.00	-100%
73 PYXIS-C	0	0.00	7	1,383.00	-100%
74 SOLATEK	0	0.00	10	8,699.50	-100%
75 TOMS-C	0	0.00	6	15,190.00	-100%
76 UNBRANDED	0	0.00	2	1,700.00	-100%
77 VIPFAN-C	0	0.00	43	30,227.00	-100%
78 YOUBAO-C	0	0.00	4	4,368.00	-100%

RunDate: 12/23/2024

RunTime 12:45 pm

Prepared By:

Willie

Noted By:

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Sales Ranking By Business Unit

OUTLETS

RunDate: 12/23/2024
RunTime 12:45 pm

Noted By:

Willie