

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Dec 2024									PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019		
	DEC 1-15, 2024									12/09-12/15 vs 12/02-12/08			DEC 1-15, 2023		NOV 1-15, 2024		DEC 1-15, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	12/01 - 12/15	15	8,520	4,667,172	547	1,731,318	2,935,853	63%	2,153,100	2,117,884	1%	4,128,415	13%	4,453,816	5%			
2. AIRMALL T3 DOM	2.	12/01 - 12/15	15	3,929	3,359,493	855	1,347,239	2,012,254	60%	1,698,619	1,442,376	17%	2,175,535	54%	2,742,050	23%	1,933,485	73.7%	47%
3. SPACE38 CSP2 T3	3.	12/01 - 12/15	15	2,600	2,772,625	1,066	1,098,216	1,674,409	60%	1,224,448	1,351,854	-9%	2,249,495	23%	2,227,374	24%	1,917,701	44.5%	45%
4. THE SHOPPES CSP1	4.	12/01 - 12/15	15	2,061	2,316,833	1,124	994,441	1,322,391	57%	1,016,896	1,113,775	-8%	2,048,595	13%	2,069,475	12%	3,607,183	-35.7%	42%
5. WH SMITH T3 INTL (S12)	5.	12/01 - 12/15	15	4,344	2,134,989	491	830,238	1,304,751	61%	999,636	966,784	3%	2,335,177	-9%	2,170,393	-2%	1,236,015	72.7%	60%
6. CSP PITX	6.	12/01 - 12/15	15	9,022	1,345,257	149	877,402	467,854	35%	650,635	574,407	13%	1,259,285	7%	1,262,614	7%			
7. WH SMITH CEBU T1 NRTH WIN	7.	12/01 - 12/15	15	4,246	1,048,311	246	324,455	723,855	69%	513,352	472,411	8%	738,705	42%	927,594	13%			
8. WH SMITH CLARK IPD	8.	12/01 - 12/15	15	1,867	727,691	389	249,740	477,950	66%	381,557	301,351	26%			551,646	32%			
9. WH SMITH NAIA T3 BUS GATE	9.	12/01 - 12/15	15	2,523	511,145	202	157,161	353,983	69%	216,175	257,670	-16%	278,714	83%	392,417	30%	534,525	-4.3%	60%
10. AIRMALL ILOILO	10.	12/01 - 12/15	15	406	398,740	982	171,102	227,637	57%	165,719	129,932	27%			184,290	116%			
11. WH SMITH BACOLOD	11.	12/01 - 12/15	15	1,426	312,989	219	105,457	207,531	66%	143,966	150,633	-4%	278,793	12%	275,056	14%			
12. WH SMITH NAIA T3 (S32)	12.	12/01 - 12/15	15	884	276,032	312	108,009	168,022	61%	133,837	118,462	12%	273,530	1%	326,302	-15%			
13. WH SMITH LAGUINDINGAN	13.	12/01 - 12/15	15	1,310	229,050	174	76,321	152,728	67%	105,890	102,590	3%	236,334	-3%	200,285	14%			
14. AIRMALL BOHOL	14.	12/01 - 12/15	15	516	228,920	443	83,289	145,630	64%	119,175	100,715	18%			208,889	10%			
15. WH SMITH CLARK DPD	15.	12/05 - 12/15	11	706	212,326	300	71,012	141,313	67%	156,497	55,829	180%							
16. WH SMITH BICOL	16.	12/01 - 12/15	15	794	156,074	196	54,880	101,193	65%	79,464	64,370	23%			144,753	8%			
CTS -23 % FOOD, CONVENIENCE & GIFTING Total:					20,697,650		8,280,288	12,417,361	60%	9,758,970	9,321,045	4%	16,002,583	29%	18,136,958	14%	9,228,911	124.2%	47%
FRANCHISE STORES																			
17. 7-11 BORA TOUR CENTER	1.	12/01 - 12/15	15	13,938	2,901,169	208	1,769,713	1,131,456	39%	1,384,482	1,326,854	4%	2,361,397	23%	2,837,651	2%	2,407,071	20.5%	39%
18. KRISPY KREME T3 DOM	2.	12/01 - 12/15	15	3,553	2,665,011	750	1,732,257	932,754	35%	1,374,691	1,072,578	28%	2,770,030	-4%	2,326,497	15%	2,967,068	-10.1%	22%
19. 7-11 BORA STATION 3	3.	12/01 - 12/15	15	12,587	2,264,923	179	1,404,252	860,671	38%	1,123,809	1,020,232	10%	1,920,413	18%	1,665,972	36%	1,893,222	19.6%	38%
20. 7-11 PITX	4.	12/01 - 12/15	15	29,198	2,225,520	76	1,513,353	712,166	32%	1,054,723	1,018,809	3%	2,167,332	3%	2,004,610	11%	1,743,745	27.6%	32%
21. 7-11 MCIA	5.	12/01 - 12/15	15	17,991	2,141,727	119	1,327,870	813,856	38%	1,021,395	958,901	6%	1,846,308	16%	1,888,586	13%			
22. MINISO CEBU	6.	12/01 - 12/15	15	2,016	1,283,463	636	597,165	686,297	53%	613,281	590,625	3%	795,824	61%	1,160,719	11%			
23. MINISO T3	7.	12/01 - 12/15	15	1,712	1,065,596	622	558,049	507,546	48%	549,930	430,334	27%	795,456	34%	1,317,252	-19%	1,619,296	-34.1%	43%
24. MINISO DRIVE&DINE	8.	12/01 - 12/15	15	1,245	1,050,951	844	664,024	386,926	37%	571,754	365,003	56%	855,929	23%	744,376	41%			
25. KRISPY KREME CSP2	9.	12/01 - 12/15	15	1,623	706,087	435	491,679	214,407	30%	332,404	314,801	5%	410,056	72%	649,637	9%	720,716	-2.0%	25%
CTS -18 % FRANCHISE STORES Total:					16,304,450		10,058,367	6,246,083	38%	8,026,472	7,098,141	13%	13,922,748	17%	14,595,303	12%	11,351,119	43.6%	33%
BEAUTY, FASHION & ACCESSORIES																			
26. BBW T3 LANDSIDE	1.	12/01 - 12/15	15	2,132	3,961,330	1,858	2,421,117	1,540,212	39%	2,082,548	1,616,653	28%	1,212,148	227%	1,640,288	142%	1,835,110	115.8%	51%

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		DEC 1-15, 2024								12/09-12/15 vs 12/02-12/08			DEC 1-15, 2023		NOV 1-15, 2024		DEC 1-15, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	VS T3 DOM	2.	12/01 - 12/15	15	1,126	3,624,730	3,219	1,935,480	1,689,249	47%	1,734,052	1,603,127	8%	1,974,999	84%	2,192,600	65%	1,719,854	110.7%	60%
28.	CITY OF DREAMS	3.	12/01 - 12/15	15	457	2,392,299	5,234	1,095,657	1,296,641	54%	1,248,895	1,001,984	24%	1,170,492	104%	1,601,534	49%			
29.	VS T3 LANDSIDE	4.	12/01 - 12/15	15	707	2,281,283	3,226	1,343,453	937,829	41%	1,085,519	1,048,237	3%	1,798,234	27%	1,700,957	34%	1,627,835	40.1%	57%
30.	THE RUNWAY T3 INTL (S6)	5.	12/01 - 12/15	15	884	1,409,800	1,594	763,957	645,842	46%	745,779	547,622	36%	649,921	117%	1,370,242	3%	207,874	578.1%	64%
31.	BTG - CLARK DPD	6.	12/01 - 12/15	15	247	711,985	2,882	378,995	332,989	47%	370,193	300,075	23%							
32.	MAC T3 DOM	7.	12/01 - 12/15	15	180	612,275	3,401	286,653	325,621	53%	299,715	289,000	3%	696,645	-12%	661,647	-7%	809,047	-24.3%	52%
33.	T3 INTL JO MALONE	8.	12/01 - 12/15	15	61	530,240	8,692	269,577	260,662	49%	199,035	243,340	-18%	467,445	13%	461,142	15%	531,155	-0.1%	50%
34.	MAC T3 INTL	9.	12/01 - 12/15	15	108	241,730	2,238	116,372	125,357	52%	105,512	115,518	-8%	297,041	-19%	291,355	-17%	598,614	-59.6%	51%
35.	T3 INTL KIEHLS	10.	12/01 - 12/15	14	27	113,340	4,197	56,700	56,639	50%	68,300	42,490	60%	129,921	-13%	129,427	-12%	491,254	-76.9%	47%
36.	BEAUTY TO GO-KALIBO	11.	12/01 - 12/12	12	25	92,855	3,714	39,822	53,032	57%	13,284	43,673	-69%	153,788	-40%	62,952	48%	780,200	-88.0%	57%
CTS -18 %		BEAUTY, FASHION & ACCESSORIES Total:				15,971,867		8,707,789	7,264,077	45%	7,952,832	6,851,719	16%	8,550,635	87%	10,112,145	58%	8,600,945	85.6%	55%
RESTO																				
37.	SUBWAY T1	1.	12/01 - 12/15	15	8,765	4,201,271	479	1,386,419	2,814,851	67%	1,830,721	2,065,149	-11%	3,898,945	8%	3,847,465	9%			
38.	CAFE EXPRESS- T1	2.	12/01 - 12/15	15	8,260	3,844,692	465	1,268,748	2,575,943	67%	1,801,085	1,759,762	2%	3,857,306	0%	3,904,352	-2%	1,999,253	92.3%	67%
39.	SUBWAY T3	3.	12/01 - 12/15	15	6,347	2,320,194	365	765,664	1,554,530	67%	1,041,273	1,083,300	-3%	368,346	530%	1,898,089	22%			
40.	SUBWAY CLARK	4.	12/01 - 12/15	15	2,165	843,632	389	278,398	565,233	67%	374,667	396,949	-5%							
41.	ILLY CAFE- ROCKWELL	5.	12/01 - 12/15	15	1,772	833,504	470	283,391	550,112	66%	388,743	352,258	10%	718,418	16%	608,473	37%	511,977	62.8%	66%
42.	CAFE EXPRESS- T3 ARRIV	6.	12/01 - 12/15	15	2,938	580,778	197	191,657	389,121	67%	276,629	271,816	1%	262,265	121%	507,862	14%	135,831	327.5%	67%
43.	CAFE EXPRESS- T3 LOUNGE	7.	12/01 - 12/15	15	1,970	531,043	269	175,244	355,799	67%	243,147	259,474	-6%	357,018	49%	505,191	5%	585,058	-9.2%	67%
44.	CAFE EXPRESS- T3 SPACE32	8.	12/01 - 12/15	15	1,084	328,908	303	108,539	220,368	67%	166,673	141,260	17%	221,366	49%	328,835	0%			
45.	ILLY CAFE- BATANGAS	9.	12/02 - 12/15	14	638	200,249	313	66,082	134,167	67%	98,102	102,147	-3%							
46.	ILLY CAFE- OPUS MALL	10.	12/01 - 12/15	15	586	199,177	339	65,728	133,448	67%	85,382	85,914	-0%			173,799	15%			
47.	CAFE EXPRESS- KALIBO	11.	12/01 - 12/15	15	173	34,412	198	11,356	23,056	67%	18,376	10,052	82%	22,734	51%	28,312	22%			
CTS -15 %		RESTO Total:				13,917,864		4,601,230	9,316,634	67%	6,324,803	6,528,086	-3%	9,706,402	43%	11,802,381	18%	3,232,121	330.6%	67%
OUTLETS																				
48.	SLEX	1.	12/01 - 12/15	15	700	1,975,762	2,822	1,167,175	808,587	41%	1,111,887	675,972	64%	1,057,526	87%	954,835	107%	929,445	112.5%	42%
49.	CLARK PUREGOLD	2.	12/01 - 12/15	15		1,612,715		900,665	712,050	44%	988,730	539,981	83%	1,146,767	41%	567,451	184%	1,317,711	22.3%	45%
50.	NLEX DRIVE&DINE	3.	12/01 - 12/15	15	596	1,601,541	2,687	875,251	726,290	45%	899,209	593,116	51%	1,035,470	55%	877,659	82%	894,998	78.9%	50%
51.	NLEX BALAGTAS	4.	12/01 - 12/15	15	587	1,403,790	2,391	764,980	638,809	46%	747,971	607,426	23%	960,335	46%	486,229	189%	1,002,578	40.0%	44%
52.	NLEX MEGA STATION	5.	12/01 - 12/15	15	554	1,270,848	2,293	733,608	537,239	42%	528,191	569,187	-7%	929,168	37%	714,389	78%	1,818,743	-30.1%	43%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
53. CEBU PUEBLO VERDE	6.	12/01 - 12/15	15	550	1,264,918	2,299	735,100	529,817	42%	754,484	395,718	90%	630,695	101%	426,876	196%	869,256	45.5%	46%
54. SUBIC FREEPORT	7.	12/01 - 12/15	15	372	1,142,816	3,072	609,227	533,588	47%	562,345	398,612	41%	745,381	53%	549,831	108%	1,193,411	-4.2%	40%
55. FR PITX	8.	12/01 - 12/15	15	602	1,051,780	1,747	623,271	428,508	41%	575,921	416,000	38%	827,635	27%	507,302	107%			
56. BORACAY	9.	12/01 - 12/15	15	523	711,032	1,359	421,256	289,776	41%	353,999	318,290	11%	636,221	12%	518,696	37%	1,401,100	-49.2%	45%
57. TRAVEL HUB BATANGAS	10.	12/01 - 12/15	15	335	294,571	879	167,629	126,941	43%	159,581	99,662	60%			223,398	32%			
CTS -14 %	OUTLETS Total:				12,329,777		6,998,168	5,331,608	43%	6,682,322	4,613,968	44%	7,969,203	55%	5,826,670	112%	9,427,246	30.7%	44%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	12/01 - 12/15	15	3,735	8,201,296	2,195	6,183,989	2,017,306	25%	3,672,096	3,909,329	-6%	2,909,359	182%	4,755,669	72%	3,906,765	109.9%	33%
59. SPACE28 TRAVEL BUDDY T3	2.	12/01 - 12/15	15	442	1,291,855	2,922	833,807	458,047	35%	583,654	594,633	-1%	1,169,933	10%	1,156,858	12%	1,412,690	-8.5%	38%
60. T3 INTL SPACE5	3.	12/01 - 12/15	15	969	683,480	705	503,244	180,235	26%	352,897	285,891	23%	340,197	101%	671,984	2%	385,130	77.4%	60%
CTS -11 %	ATHLEISURE Total:				10,176,631		7,521,041	2,655,589	26%	4,608,647	4,789,853	-3%	4,419,490	130%	6,584,511	55%	5,704,586	78.3%	36%
ECOMMERCE																			
61. SHOPEE	1.	12/02 - 12/14	12	723	649,302	898	320,664	328,637	51%	365,563	283,739	28%	529,468	23%	397,884	63%			
CTS -1 %	ECOMMERCE Total:				649,302		320,664	328,637	51%	365,563	283,739	28%	529,468	23%	397,884	63%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				90,047,543		46,487,551	43,559,991	48%	43,719,611	39,486,552	10%	61,100,531	47%	67,455,855	33%	47,544,930	89.3%	129%

RTRG AFFILIATES

RESTO - WENDY'S																						
1.	T3 BURGER- WENDY'S NAIA	1.	12/01 - 12/15	15	13,006	5,342,851	410	2,511,140	2,831,711	53%	2,505,055	2,473,555	1%	4,480,559	19%	5,085,272	5%					
2.	T3 BURGER- WENDY'S BACOR	2.	12/01 - 12/15	15	5,240	2,228,342	425	1,047,321	1,181,021	53%	1,097,296	970,127	13%	1,902,489	17%	1,564,531	42%					
3.	T3 BURGER- WENDY'S PITX	3.	12/01 - 12/15	15	6,040	1,909,036	316	897,247	1,011,789	53%	918,527	825,217	11%	1,779,199	7%	1,489,447	28%					
4.	T3 BURGER- WENDY'S CLARK	4.	12/01 - 12/15	15	3,376	1,594,975	472	749,638	845,337	53%	739,587	732,467	0%	605,013	164%	1,435,042	11%					
5.	T3 BURGER- WENDY'S MEXICO	5.	12/01 - 12/15	15	2,076	1,194,974	575	561,638	633,336	53%	502,270	465,294	7%	859,429	39%	1,176,970	2%					
6.	T3 BURGER- WENDY'S PANCAK	6.	12/01 - 12/15	15	367	355,684	969	128,046	227,638	64%	140,068	151,863	-7%	387,516	-8%	325,852	9%					
7.	T3 BURGER- WENDY'S YELLOW	7.	12/01 - 12/15	15	354	296,895	838	106,882	190,013	64%	147,430	99,409	48%	271,992	9%	301,282	-1%					
CTS -72 %			RESTO - WENDY'S Total:					12,922,761		6,001,913	6,920,847	54%	6,050,236	5,717,935	5%	10,286,200	26%	11,378,399	14%	0		
MTR SALES																						
8.	PERFUMES AND COSMETICS	1.	12/01 - 12/15	15	411	1,865,170	4,538	1,028,774	836,395	45%	1,073,880	608,440	76%	2,979,770	-37%	1,920,320	-3%					
9.	PLAYGROUND	2.	12/01 - 12/15	15	330	963,091	2,918	508,179	454,912	47%	407,240	362,461	12%	643,062	50%	640,996	50%	733,710	31.2%	41%		

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
10. POD3	3.	12/01 - 12/15	15	322	805,439	2,501	450,939	354,500	44%	372,129	326,337	14%	603,071	34%	964,017	-16%	1,728,402	-53.3%	57%
11. POD1	4.	12/01 - 12/15	15	118	550,410	4,664	316,879	233,530	42%	264,850	244,950	8%	1,363,004	-60%	629,050	-13%	4,917,534	-88.8%	43%
12. POD2	5.	12/01 - 12/15	13	25	495,880	19,835	209,013	286,866	58%	330,380	142,270	132%	436,300	14%	694,810	-29%	2,633,882	-81.1%	56%
13. POD4	6.	12/01 - 12/15	15	168	419,547	2,497	246,949	172,597	41%	272,686	133,031	104%	188,981	122%	313,305	34%	314,837	33.2%	54%
CTS -28 %		MTR SALES Total:			5,099,538		2,760,736	2,338,801	46%	2,721,166	1,817,489	49%	6,214,189	-18%	5,162,498	-1%	10,328,366	-50.6%	49%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			18,022,299		8,762,650	9,259,649	51%	8,771,403	7,535,424	16%	16,500,390	9%	16,540,897	9%	10,328,366	74.4%	160%
GRAND TOTAL:					108,069,843		55,250,202	52,819,640	51.0%	52,491,015	47,021,977	16%	77,600,921	39%	83,996,753	29%	57,873,296	86.7%	45%