

**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**ATHLEISURE**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	NIKE	532	860,766.50	358	729,171.45	18%
2	ADIDAS	541	812,193.00	196	333,540.00	143%
3	TRAVEL BLUE	206	289,929.00	221	226,720.00	27%
4	STANLEY	85	186,499.50	0	0.00	
5	ANKER	90	182,293.00	68	103,725.00	75%
6	BATH & BODY WORKS	295	122,120.00	2	0.00	
7	USPA	28	110,709.20	9	46,251.20	139%
8	AUKEY	37	88,007.00	25	50,897.00	72%
9	JANSPORT	72	59,760.00	0	0.00	
10	SWAROVSKI	5	55,760.00	0	0.00	
11	APPLE-TRI	18	46,682.00	13	29,967.00	55%
12	JBL-TRI	11	37,671.00	19	59,387.00	-36%
13	LEXINGHAM	26	35,000.00	1	1,400.00	2400%
14	LUXOTTICA	2	21,675.00	0	0.00	
15	SONY-TRI	10	21,240.00	5	12,425.10	70%
16	MARSHALL-TRI	3	18,047.00	4	35,896.10	-49%
17	CASIO	11	16,872.00	3	21,082.00	-19%
18	SOL DE JANEIRO	6	13,175.00	0	0.00	
19	SPERRY	2	12,990.00	0	0.00	
20	MINISO	69	11,471.00	0	0.00	
21	BIRKENSTOCK	2	10,280.00	0	0.00	
22	SPEEDO	7	10,182.00	0	0.00	
23	BELKIN	7	9,985.00	0	0.00	
24	CHLOE	4	8,800.00	0	0.00	
25	HYDROFLASK-O	3	7,538.00	0	0.00	
26	TENKI	4	7,506.00	0	0.00	
27	VERSACE	1	6,700.00	1	6,500.00	3%
28	LANVIN	1	5,100.00	0	0.00	
29	BURBERRY	2	4,665.00	0	0.00	
30	VANS	1	3,998.00	0	0.00	
31	CONVERSE	1	3,590.00	0	0.00	
32	XTORM-TRI	2	2,758.00	0	0.00	
33	CLINIQUE	1	2,500.00	1	5,569.00	-55%
34	TRAVEL ON	1	2,190.00	0	0.00	

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

**ATHLEISURE**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	ANESSA	1	1,360.00	0	0.00	
36	ELIZABETH ARDEN	1	650.00	0	0.00	
37	LOCAL SCARF	1	399.00	4	2,040.00	-80%
38	BITE BLOCK - C	1	270.00	2	540.00	-50%
39	MINISO-O	2	258.00	0	0.00	
40	BAYONGCIAGA	0	0.00	5	4,875.00	-100%
41	CABEAU	0	0.00	5	16,800.00	-100%
42	DELSEY	0	0.00	1	18,990.00	-100%
43	DESTINATION TRAVEL	0	0.00	3	2,890.00	-100%
44	GIFT BUSINESS	0	0.00	5	1,348.00	-100%
45	GIORGIO ARMANI	0	0.00	1	4,600.00	-100%
46	JBL	0	0.00	5	3,750.00	-100%
47	NON-MERCH	1,542	0.00	591	0.00	
48	OGON	0	0.00	1	3,300.00	-100%
1-OUTRIGHT Total:		3,634	3,091,589.20	1,549	1,721,663.85	79%
2-CONSIGNE						
49	MINISO	1,977	911,685.00	1,070	424,420.00	114%
50	FILIPINIANA	1,491	467,160.00	527	190,545.00	145%
51	WANDERSKYE	298	423,305.00	83	124,677.00	239%
52	OAKLEY-C	109	338,035.00	82	248,630.00	35%
53	SUNNIES STUDIOS-C	389	284,005.00	498	310,280.00	-8%
54	HEYS	43	237,160.00	51	220,702.40	7%
55	IT LUGGAGE-C	26	225,278.00	11	92,849.00	142%
56	PACSAFE-C	40	219,880.00	23	137,628.00	59%
57	SUNNIES FACE	490	214,030.00	0	0.00	
58	VERSACE-C	40	212,655.00	7	38,000.00	459%
59	8A PERFORMANCE	152	177,626.00	134	162,626.00	9%
60	QUIKSILVER-C	84	167,420.00	63	129,100.00	29%
61	CLINIQUE-C	60	160,650.00	13	39,000.00	311%
62	U-ELEMENT	59	153,526.00	45	100,765.00	52%
63	MOSSIMO-APP	158	148,558.00	197	202,104.00	-26%
64	CALVIN KLEIN-C	32	138,020.00	3	16,800.00	721%
65	BURBERRY-C	22	135,785.00	4	11,600.00	1070%
66	YVES SAINT LAURENT-C	17	126,276.00	2	8,300.00	1421%

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**ATHLEISURE**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
19 KROOBERG	156	125,127.00	0	0.00	
20 GIORGIO ARMANI-C	20	119,550.00	3	14,300.00	736%
21 ELIZABETH ARDEN-C	66	109,698.00	0	0.00	
22 NESTI DANTE-C	628	105,025.00	0	0.00	
23 HUGO BOSS-C	21	104,845.00	2	10,800.00	870%
24 LEGEND WALKER	8	93,182.00	0	0.00	
25 BVLGARI-C	12	90,895.00	2	13,400.00	578%
26 RALPH LAUREN-C	14	89,087.00	0	0.00	
27 ROXY-C	41	87,310.00	19	50,950.00	71%
28 GUESS-C	13	73,874.00	15	79,870.00	-7%
29 BILLABONG	43	69,590.00	26	56,720.00	22%
30 SMOOTH SKIES-C	69	66,071.00	45	52,556.00	25%
31 CHLOE-C	8	63,035.00	0	0.00	
32 CABINZERO	18	57,272.00	25	94,925.00	-39%
33 MOSCHINO-C	11	53,410.00	1	0.00	
34 DAVIDOFF-C	13	50,250.00	5	20,100.00	150%
35 SWAROVSKI-C	4	44,725.00	10	91,990.00	-51%
36 ADIDAS PH-C	73	41,672.00	15	10,800.00	285%
37 BG BERLIN-C	5	36,971.00	3	33,517.00	10%
38 MARC JACOBS-C	6	32,590.00	3	23,100.00	41%
39 HERMES-C	3	20,910.00	0	0.00	
40 TRAVEL SENTRY-C	11	13,189.00	0	0.00	
41 FOR KEEPS-C	23	8,440.00	0	0.00	
42 GUCCI-C	1	6,375.00	0	0.00	
43 BEACH HUT-C	2	2,040.00	0	0.00	
44 MAGWAI	1	595.00	0	0.00	
45 SPEEDO-C	1	299.00	0	0.00	
46 ABERCROMBIE & FITCH-P	0	0.00	3	14,467.00	-100%
47 ABERCROMBIE-P	0	0.00	4	19,276.00	-100%
48 ADIDAS PH-P	0	0.00	18	14,382.00	-100%
49 AGATHA RUIZ DE LA PRADA-P	0	0.00	5	6,595.00	-100%
50 AIGNER-P	0	0.00	1	3,319.00	-100%
51 ANTONIO BANDERAS-P	0	0.00	16	30,864.00	-100%
52 AVIREX	0	0.00	2	2,396.00	-100%

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## Sales Ranking By Business Unit

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**ATHLEISURE**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
53 BATH & BODY WORKS-C	0	0.00	2	2,450.00	-100%
54 BENETTON-P	0	0.00	1	1,879.00	-100%
55 CAROLINA HERRERA-P	0	0.00	6	47,354.00	-100%
56 CLINIQUE-P	0	0.00	1	5,569.00	-100%
57 COTY-P	0	0.00	18	15,582.00	-100%
58 DEFEND	0	0.00	2	3,596.00	-100%
59 DESIGN GO-C	0	0.00	6	5,340.00	-100%
60 ESTEE LAUDER-P	0	0.00	2	14,408.00	-100%
61 GO TRAVEL-C	0	0.00	5	11,450.00	-100%
62 HAWK-C	0	0.00	7	9,896.75	-100%
63 HOLLISTER-P	0	0.00	2	4,838.00	-100%
64 HUF	0	0.00	1	2,198.00	-100%
65 HYDRAPAK	0	0.00	7	2,343.00	-100%
66 ILLEST	0	0.00	24	45,852.00	-100%
67 ISLAND SOUVENIRS	0	0.00	115	38,297.50	-100%
68 JBL-C	0	0.00	1	750.00	-100%
69 JOVAN-P	0	0.00	12	9,768.00	-100%
70 MACBETH	0	0.00	52	17,888.00	-100%
71 MAUI AND SONS-C	0	0.00	8	9,526.00	-100%
72 MOSSIMO-FW	0	0.00	84	34,966.00	-100%
73 PACO RABANNE-P	0	0.00	2	15,398.00	-100%
74 PILI ANI-C	0	0.00	6	2,800.00	-100%
75 PRAIA PILIPINAS	0	0.00	2	1,650.00	-100%
76 RALPH LAUREN-P	0	0.00	1	6,259.00	-100%
77 SANTA CRUZ-C	0	0.00	2	4,396.00	-100%
78 SUNGLASS HAVEN	0	0.00	16	254,414.00	-100%
79 SWATCH-C	0	0.00	2	10,600.00	-100%
80 THE NORTH FACE	0	0.00	23	101,130.00	-100%
81 THE RAIL	0	0.00	5	5,990.00	-100%
82 TOMS-C	0	0.00	18	64,764.00	-100%
83 VICTORIA'S SECRET-C	0	0.00	8	5,300.00	-100%
84 Z-ZOOM	0	0.00	1	1,990.00	-100%
<b>2-CONSIGNE Total:</b>	<b>6,758</b>	<b>6,307,081.00</b>	<b>3,478</b>	<b>3,860,995.65</b>	<b>63%</b>

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

## BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
1 VICTORIA'S SECRET	7,590	5,724,373.00	6,335	4,150,742.00	37%
2 BATH & BODY WORKS	8,128	2,575,856.00	11,115	3,816,540.00	-32%
3 MAC	838	1,369,882.50	802	1,091,654.50	25%
4 JO MALONE	157	664,807.50	96	574,520.00	15%
5 TRAVEL BLUE	391	610,900.00	352	463,234.00	31%
6 NIKE	239	392,745.00	3	20,085.00	1855%
7 VERSACE	35	273,320.00	17	115,890.00	135%
8 ANKER	94	196,501.00	0	0.00	
9 KIEHL'S	62	188,142.50	91	224,595.00	-16%
10 USPA	30	171,590.00	30	157,370.00	9%
11 ADIDAS	108	150,150.00	2	13,000.00	1055%
12 CALVIN KLEIN	27	148,765.00	38	166,975.00	-10%
13 STANLEY	39	98,670.00	0	0.00	
14 LEXINGHAM	52	81,040.00	28	27,680.00	192%
15 NESTI DANTE	279	78,947.00	0	0.00	
16 BVLGARI	6	72,800.00	7	53,430.00	36%
17 YVES SAINT LAURENT	6	65,600.00	10	81,845.00	-19%
18 APPLE	14	63,786.00	5	10,995.00	480%
19 RALPH LAUREN	8	60,800.00	4	25,945.00	134%
20 GIORGIO ARMANI	8	57,770.00	11	63,855.00	-9%
21 JOHNNIE WALKER	9	52,510.00	14	76,760.00	-31%
22 TUMI	2	48,780.00	0	0.00	
23 SWAROVSKI	3	48,750.00	3	20,200.00	141%
24 DAVIDOFF	7	35,940.00	32	148,855.00	-75%
25 TOBLERONE	69	35,410.00	37	21,700.00	63%
26 JBL	12	35,136.00	12	40,938.00	-14%
27 DELSEY	2	31,980.00	0	0.00	
28 HUGO BOSS	4	31,800.00	20	102,700.00	-69%
29 ELIZABETH ARDEN	15	31,540.00	35	51,250.00	-38%
30 BURBERRY	5	29,430.00	22	134,000.00	-78%
31 SONY	8	21,116.00	5	15,395.00	37%
32 ALL CHOCOLATES	5	20,000.00	0	0.00	
33 CLINIQUE	5	16,950.00	56	157,200.00	-89%
34 DALMORE	1	16,190.00	2	32,380.00	-50%

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## Sales Ranking By Business Unit

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**BEAUTY, FASHION & ACCESSORIES**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
35 LOCCITANE	9	15,500.00	13	49,400.00	-68%
36 FERRERO ROCHER	10	15,000.00	9	13,410.00	11%
37 JANSPOUT	18	14,940.00	0	0.00	
38 CADBURY	41	14,350.00	19	6,650.00	115%
39 MARS	15	13,200.00	4	4,400.00	200%
40 AUKEY	13	12,960.00	0	0.00	
41 BELKIN	5	11,460.00	0	0.00	
42 CHIVAS	4	10,760.00	2	5,380.00	100%
43 NESTLE	35	10,500.00	1	2,100.00	400%
44 TRAVEL BLUE-C	6	9,540.00	0	0.00	
45 BEACH HUT	7	8,400.00	2	2,800.00	200%
46 MARSHALL	1	7,599.00	2	14,798.00	-48%
47 C&H	25	7,500.00	12	3,600.00	108%
48 JACK DANIEL'S	2	6,980.00	0	0.00	
49 MINISO-O	10	6,900.00	8	6,902.00	-0%
50 MARC JACOBS	1	6,300.00	7	57,650.00	-89%
51 JOSE CUERVO	3	6,000.00	0	0.00	
52 TANQUERAY	1	3,490.00	0	0.00	
53 L'OREAL	2	3,400.00	0	0.00	
54 YELLOW TAIL	2	2,400.00	10	12,000.00	-80%
55 KISSNY	4	2,160.00	4	1,600.00	35%
56 ADIDAS-B4U	4	1,999.00	39	28,008.00	-92%
57 ALOHA	0	0.00	8	8,800.00	-100%
58 B & D	0	0.00	1	1,150.00	-100%
59 BE RELAX	0	0.00	34	99,020.00	-100%
60 BFY TESTER	0	0.00	2	0.00	
61 BITE BLOCK	0	0.00	2	340.00	-100%
62 BRIC'S	0	0.00	2	13,350.00	-100%
63 CABEAU	0	0.00	1	3,700.00	-100%
64 CHANEL	0	0.00	118	63,300.00	-100%
65 CHLOE	0	0.00	2	21,500.00	-100%
66 ESTEE LAUDER	0	0.00	2	15,800.00	-100%
67 GENERIC	868	0.00	604	14,850.00	-100%
68 GLENFIDDICH	0	0.00	1	5,190.00	-100%

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## Sales Ranking By Business Unit

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**BEAUTY, FASHION & ACCESSORIES**

BRAND		Current Sales		Previous Year		Inc/Dec%
		11/01/2024-11/21/2024		11/01/2023-11/21/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	GUCCI	0	0.00	3	22,400.00	-100%
70	HENNESSY	0	0.00	7	42,430.00	-100%
71	HERMES	0	0.00	1	8,820.00	-100%
72	HERSHEY'S	0	0.00	15	25,300.00	-100%
73	JACOBSEN	0	0.00	1	1,500.00	-100%
74	JUICY COUTURE	0	0.00	1	8,999.00	-100%
75	KETELONE	0	0.00	1	2,990.00	-100%
76	LACOSTE	0	0.00	4	27,750.00	-100%
77	LOQI	0	0.00	3	2,700.00	-100%
78	MAC & JML TESTER	0	0.00	99	0.00	
79	MOSCHINO	0	0.00	6	35,900.00	-100%
80	NON-MERCH	539	0.00	140	0.00	
81	OGON	0	0.00	2	8,500.00	-100%
82	ORIGINS	0	0.00	3	4,350.00	-100%
83	PAPER/PLASTIC BAGS	0	0.00	87	0.00	
84	PILI ANI	0	0.00	3	2,500.00	-100%
85	PROMOCODE	140	0.00	0	0.00	
86	REMY MARTIN	0	0.00	1	10,990.00	-100%
87	RONDOLETTI	0	0.00	1	1,300.00	-100%
88	SAVONILLE	0	0.00	1	300.00	-100%
89	SBS	0	0.00	3	3,400.00	-100%
90	SWATCH	0	0.00	2	17,950.00	-100%
91	TD FRANCE	0	0.00	2	3,200.00	-100%
92	TEQUILA ROSE	0	0.00	1	1,800.00	-100%
93	VS PAPER BAGS	233	0.00	60	0.00	
94	VS-TESTER	0	0.00	1	0.00	
1-OUTRIGHT Total:		20,256	13,693,315.50	20,541	12,548,510.50	9%
2-CONSIGNE						
1	SUNNIES STUDIOS	497	426,810.00	0	0.00	
2	HEYS	31	192,209.00	0	0.00	
3	FILIPINIANA	201	67,315.00	0	0.00	
4	WANDERSKYE	13	39,367.00	0	0.00	
5	FOR KEEPS-C	20	9,316.00	0	0.00	
6	MINISO	1	399.00	0	0.00	

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### Sales Ranking By Business Unit

## BEAUTY, FASHION & ACCESSORIES

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	GOLDILOCKS OUTRIGHT	20,338	3,397,399.71	33,234	4,527,338.25	-24%
2	TRAVEL BLUE	1,213	1,617,657.00	1,818	2,364,046.00	-31%
3	ALL CHOCOLATES FUNSIZE	394	1,376,300.00	161	546,890.00	151%
4	PREMIER	15,911	1,298,557.14	15,044	813,390.07	59%
5	PASALUBONG PACK	435	1,248,630.00	393	1,069,195.00	16%
6	MARS	2,076	687,569.00	2,772	667,938.00	2%
7	TOBLERONE	1,870	677,685.00	2,458	506,860.00	33%
8	EVIAN	2,391	541,252.86	4,578	924,218.57	-41%
9	SKETCHBOOKS	269	330,500.00	11	13,100.00	2422%
10	LEXINGHAM	210	326,480.00	154	171,390.00	90%
11	HERSHEY'S	1,077	317,464.00	946	351,897.50	-9%
12	NESTLE	1,456	306,760.00	302	87,320.00	251%
13	RED RIBBON	3,582	306,080.00	0	0.00	
14	CADBURY	1,040	265,289.00	727	175,359.00	51%
15	POCARI	1,806	263,400.00	2,518	302,160.00	-12%
16	MENTOS	2,553	263,370.00	1,809	173,565.00	51%
17	COCA COLA	2,714	262,301.43	4,818	524,150.00	-49%
18	CANDY CORNER	955	208,825.00	1,859	387,520.00	-46%
19	FRITO LAY	1,616	205,148.00	1,847	344,802.00	-40%
20	TROLI	851	170,345.00	912	110,935.00	53%
21	SAN MIGUEL	1,150	151,780.00	2,527	302,580.00	-49%
22	GATORADE	1,520	149,520.00	3,456	338,780.00	-55%
23	PRINGLES	657	138,833.00	1,369	304,865.00	-54%
24	MICHELLE'S OUTRIGHT	704	136,027.00	481	99,050.00	37%
25	COOL & CLEAN	1,336	132,562.86	1,582	158,200.00	-16%
26	PITX PURIFIED WATER	5,269	131,718.75	3,548	88,700.00	48%
27	JACK & JILL	1,390	126,350.00	1,461	119,352.00	5%
28	HAPPY HEARTS-O	203	113,884.00	0	0.00	
29	SANICARE	1,274	112,090.00	1,081	96,140.00	16%
30	KATINKO	608	111,880.00	0	0.00	
31	SMART C	1,110	111,000.00	1,530	153,000.00	-27%
32	JOHNNIE WALKER	29	109,480.00	50	166,480.00	-34%
33	WILKINS	1,220	108,240.00	10,746	934,771.87	-88%
34	LOTTE	374	107,800.00	505	52,380.00	105%

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**REGENT TRAVEL RETAIL GROUP**

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
35	HARIBO	608	84,300.00	872	129,660.00	-34%
36	DOUBLEMINT	2,589	81,455.00	3,509	102,335.00	-20%
37	MOGU MOGU	822	80,700.00	1,440	141,720.00	-43%
38	STREPSILS	404	70,890.00	497	90,000.00	-21%
39	FERRERO ROCHER	200	70,320.00	222	127,835.00	-44%
40	CALVIN KLEIN	15	70,300.00	0	0.00	
41	VICTORIA'S SECRET	72	69,169.75	2	1,520.00	4450%
42	GIFT BUSINESS	810	69,133.00	325	64,765.00	6%
43	GROOVY	310	66,470.00	359	66,170.00	0%
44	VOLVIC	463	65,957.14	1	100.00	65857%
45	MARLBORO	183	64,050.00	1,040	364,000.00	-82%
46	FLAMINGO	279	63,550.00	741	149,400.00	-57%
47	CHEETOS	206	58,785.00	590	175,295.00	-66%
48	CLINIQUE	18	53,550.00	0	0.00	
49	STARBUCKS	222	52,960.00	0	0.00	
50	RICOLA	346	51,705.00	64	9,600.00	438%
51	FISHERMAN'S FRIEND	442	50,880.00	341	42,210.00	20%
52	ELIZABETH ARDEN	23	48,794.00	0	0.00	
53	LINDT	157	48,730.00	0	0.00	
54	KIRKLAND	22	48,400.00	0	0.00	
55	REBISCO	91	48,400.00	16	9,120.00	430%
56	POCKY	532	48,180.00	360	43,330.00	11%
57	OISHI	703	46,244.00	1,001	88,264.00	-47%
58	BROWNIES UNLIMITED	131	46,000.00	0	0.00	
59	FRUITELLA	510	45,640.00	100	8,000.00	470%
60	ROYAL	577	45,575.00	1,017	91,250.00	-50%
61	REDBULL	282	45,120.00	558	89,280.00	-49%
62	TIC TAC	754	42,900.00	1,601	86,120.00	-50%
63	LEMON DOU	287	42,855.00	638	95,550.00	-55%
64	SPRITE	536	42,120.00	858	69,550.00	-39%
65	LOACKER	218	37,204.00	428	72,332.50	-48%
66	VITA COCO	366	36,571.43	490	48,800.00	-25%
67	CHIVAS REGAL	12	36,000.00	6	18,000.00	100%
68	YVES SAINT LAURENT	5	35,915.00	0	0.00	

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# **REGENT TRAVEL RETAIL GROUP**

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## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
69 FOX'S	223	35,850.00	36	3,600.00	895%
70 DINGDONG	749	35,550.00	73	3,650.00	873%
71 BEACH HUT	50	35,445.00	47	37,350.00	-5%
72 LCTI	122	35,080.00	0	0.00	
73 VERSACE	6	35,020.00	0	0.00	
74 BATH & BODY WORKS	76	34,100.00	0	0.00	
75 7D	102	33,900.00	0	0.00	
76 HAPPY	310	30,200.00	0	0.00	
77 NUTELLA	94	30,100.00	0	0.00	
78 ICE BREAKER	155	29,760.00	459	85,150.00	-65%
79 PEANUT KISSES	65	29,250.00	0	0.00	
80 BURBERRY	13	29,070.00	0	0.00	
81 GIORGIO ARMANI	5	28,095.00	0	0.00	
82 NESTI DANTE	104	27,450.00	0	0.00	
83 EMY'S	83	26,950.00	0	0.00	
84 WHITEFLOWER	153	26,950.00	0	0.00	
85 KINDER JOY	297	26,420.00	634	59,695.00	-55%
86 HUGO BOSS	4	25,500.00	0	0.00	
87 GENERIC MERCHANDISE	73	25,450.00	0	0.00	
88 MERBA	106	25,165.00	24	5,650.00	345%
89 DON PAPA	8	24,000.00	0	0.00	
90 TY	45	22,575.00	0	0.00	
91 CHIPS AHOY	178	22,510.00	297	31,653.00	-28%
92 GREEN CROSS	243	21,975.00	282	21,210.00	3%
93 ZAINI	85	21,230.00	0	0.00	
94 KINDER BUENO	198	21,024.00	474	54,440.00	-61%
95 DAVIDOFF	4	18,445.00	0	0.00	
96 SKITTLES	198	17,800.00	325	29,800.00	-40%
97 RALPH LAUREN	3	17,384.00	0	0.00	
98 BAILEYS	10	17,000.00	3	4,200.00	304%
99 SISTER	168	16,800.00	314	31,400.00	-46%
100 SABROSO	11	16,500.00	0	0.00	
101 NONGSHIM	78	16,400.00	475	98,000.00	-83%
102 JINRO	81	16,180.00	93	18,600.00	-13%

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**REGENT TRAVEL RETAIL GROUP**

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
103 RUFFLES	59	16,144.00	237	72,802.00	-77%
104 FUNDADOR	11	15,400.00	13	13,000.00	18%
105 C&H	62	15,040.00	120	26,670.00	-43%
106 CEBU DRIED MANGOES-O	33	14,800.00	0	0.00	
107 JACK DANIELS	5	13,600.00	4	12,800.00	6%
108 HOMI	123	12,300.00	0	0.00	
109 TRUNKI	2	12,000.00	0	0.00	
110 CHLOE	2	11,305.00	0	0.00	
111 CHUPA CHUPS	59	10,720.00	115	11,420.00	-6%
112 MONDE	215	9,880.00	150	7,500.00	31%
113 ALFONSO	10	9,200.00	15	19,300.00	-52%
114 SMARTFOOD	35	8,750.00	116	24,515.00	-64%
115 GROWERS	86	8,600.00	428	42,500.00	-79%
116 ES	22	8,520.00	0	0.00	
117 GLENFIDDICH	2	8,500.00	1	7,500.00	13%
118 E-VIPO	166	8,300.00	238	11,900.00	-30%
119 BACARDI	5	8,100.00	12	13,800.00	-41%
120 ALOHA	11	8,000.00	50	29,940.00	-73%
121 GLENLIVET	2	8,000.00	0	0.00	
122 HENNESSY	1	8,000.00	4	19,300.00	-58%
123 PERRIER WATER	46	7,950.00	256	38,400.00	-79%
124 JOSE CUERVO	3	7,200.00	1	2,000.00	260%
125 OFF	24	7,200.00	54	15,320.00	-53%
126 SMIRNOFF	6	7,200.00	6	7,200.00	0%
127 M.Y. SAN	112	6,720.00	67	4,020.00	67%
128 HAITAI	43	6,660.00	0	0.00	
129 MEIJI MACADEMIA	28	6,300.00	0	0.00	
130 CASINO	84	5,920.00	109	7,120.00	-16%
131 OGON	2	5,740.00	2	5,600.00	2%
132 NISSIN	93	5,560.00	381	25,610.00	-78%
133 MINISO	11	5,550.00	0	0.00	
134 WOOD	4	5,500.00	0	0.00	
135 PAPER MACHE	9	5,400.00	0	0.00	
136 NC	21	5,250.00	0	0.00	

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
137 SBS	12	5,180.00	3	6,900.00	-24%
138 GREY GOOSE	1	5,000.00	4	17,000.00	-70%
139 ADG	12	4,800.00	0	0.00	
140 KOPIKO	94	4,700.00	0	0.00	
141 WANG	23	4,600.00	90	18,000.00	-74%
142 BELGIAN	10	4,500.00	0	0.00	
143 CALBEE	48	4,500.00	42	3,280.00	37%
144 YELLOW TAIL	5	4,500.00	14	12,420.00	-63%
145 GREAT TASTE	87	4,350.00	211	10,550.00	-58%
146 HAVAIANAS	4	4,296.00	0	0.00	
147 BROOKSIDE	4	4,200.00	0	0.00	
148 VICKS	23	3,450.00	150	27,130.00	-87%
149 ABSOLUT	2	3,300.00	3	450.00	633%
150 LISTERINE	17	3,060.00	112	20,160.00	-84%
151 REXONA	10	3,050.00	56	17,190.00	-82%
152 GOYA	79	2,990.00	193	17,530.00	-82%
153 HARDYS	3	2,900.00	6	4,800.00	-39%
154 EFFICASCENT	22	2,850.00	59	6,950.00	-58%
155 MICHELLES OUTRIGHT	11	2,750.00	2	400.00	587%
156 BC NEW YORKERS	10	2,650.00	0	0.00	
157 LAMPEIN	17	2,550.00	34	5,100.00	-50%
158 HI-HO	49	2,450.00	0	0.00	
159 CROCO	16	2,400.00	0	0.00	
160 CLINIQUE	1	2,125.00	0	0.00	
161 GUCCI	1	2,125.00	0	0.00	
162 VASELINE	8	2,040.00	9	2,775.00	-26%
163 YANYAN	20	2,040.00	70	7,000.00	-70%
164 GILLET	13	1,950.00	5	750.00	160%
165 FIBISCO	24	1,880.00	333	23,772.00	-92%
166 MARC JACOBS	1	1,870.00	0	0.00	
167 OMEGA	9	1,800.00	18	3,600.00	-50%
168 BIODERM	18	1,700.00	35	3,500.00	-51%
169 GRANNY GOOSE	17	1,660.00	26	2,080.00	-20%
170 DOVE	4	1,510.00	18	5,985.00	-74%

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# **REGENT TRAVEL RETAIL GROUP**

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## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
171 HAWAIIAN HOST	2	1,400.00	38	24,700.00	-94%
172 MILKY WAY	2	1,400.00	2	1,200.00	16%
173 MANZANILLA	13	1,300.00	8	800.00	62%
174 CANADA DRY	9	1,200.00	39	5,850.00	-79%
175 NOTTAGE HILLS	1	1,200.00	0	0.00	
176 ANOMEIO	3	1,150.00	0	0.00	
177 MISHMASH	7	1,080.00	0	0.00	
178 SISLEY	1	1,028.50	0	0.00	
179 DELFI	14	950.00	47	4,400.00	-78%
180 DUREX	3	900.00	11	3,200.00	-71%
181 THE GADGET SHOP	1	900.00	2	1,490.00	-39%
182 VANDEN	1	800.00	0	0.00	
183 TEAM MANILA	2	758.00	0	0.00	
184 PAMPERS	4	600.00	1	150.00	300%
185 RHEA ACEITE	6	600.00	16	1,600.00	-62%
186 ANTHILL	2	598.00	0	0.00	
187 LOCAL SCARF	3	597.00	15	10,335.00	-94%
188 LOQI	1	560.00	2	2,000.00	-72%
189 ESKINOL	4	520.00	5	625.00	-16%
190 JACOBSEN'S	2	500.00	3	750.00	-33%
191 MAUNA LOA	1	500.00	7	5,200.00	-90%
192 GENERIC	10	450.00	0	0.00	
193 PONDS	1	450.00	1	180.00	150%
194 SUNNIES STUDIOS	1	399.00	0	0.00	
195 MONIEGOLD BANGKOK	13	390.00	92	13,200.00	-97%
196 MASTER	1	280.00	0	0.00	
197 BRONCHO	3	240.00	29	2,320.00	-89%
198 METHYL	2	240.00	9	1,080.00	-77%
199 MY SAN	4	240.00	0	0.00	
200 NERDS	2	200.00	0	0.00	
201 VSF	2	180.00	0	0.00	
202 MIGHTY BOND	1	170.00	10	1,640.00	-89%
203 MILLENNIUM	1	150.00	0	0.00	
204 OKAMOTO	1	130.00	0	0.00	

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# **REGENT TRAVEL RETAIL GROUP**

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## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
205 PANDA	1	25.00	0	0.00	
206 ALFONSOS	0	0.00	3	300.00	-100%
207 BAYONGCIAGA	0	0.00	3	3,090.00	-100%
208 BELGIAN BUTTER	0	0.00	1	350.00	-100%
209 BENETTON	0	0.00	1	0.00	
210 BOY BAWANG OUTRIGHT	0	0.00	225	21,360.00	-100%
211 BUNDLE	676	0.00	0	0.00	
212 BUNDLE PROMO	1,160	0.00	2	1,990.00	-100%
213 CABEAU	0	0.00	3	4,490.00	-100%
214 CLOUD 9	0	0.00	339	14,940.00	-100%
215 COMBOS	0	0.00	23	9,060.00	-100%
216 CRICKET	0	0.00	101	5,050.00	-100%
217 DELICO	0	0.00	15	6,000.00	-100%
218 DESTINATION TRAVEL	0	0.00	11	9,500.00	-100%
219 DORITOS	0	0.00	8	2,400.00	-100%
220 DR HWELWAY	0	0.00	1	120.00	-100%
221 ECO BAG	0	0.00	22	5,500.00	-100%
222 FILIPINIANA-O	0	0.00	5	2,020.00	-100%
223 FIT BAR	0	0.00	35	3,500.00	-100%
224 GUMMI POP	0	0.00	7	1,400.00	-100%
225 ISLAND GIRL	0	0.00	1	950.00	-100%
226 JAGERMEISTER	0	0.00	2	3,000.00	-100%
227 JBL	0	0.00	4	3,600.00	-100%
228 JELLY BEAN	0	0.00	4	2,400.00	-100%
229 JIM BEAM	0	0.00	3	8,000.00	-100%
230 KETTLE KORN	0	0.00	81	7,060.00	-100%
231 KISSNY	0	0.00	1	500.00	-100%
232 LA2PU	0	0.00	1	100.00	-100%
233 LOCAL HEADWRAP	0	0.00	3	1,200.00	-100%
234 MARIANI	0	0.00	40	7,200.00	-100%
235 MASSIMO	0	0.00	5	1,425.00	-100%
236 MEGASCENT	0	0.00	6	1,500.00	-100%
237 MEIJI	0	0.00	8	2,000.00	-100%
238 MODESS	0	0.00	1	150.00	-100%

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
239 MONIE GOLD	0	0.00	1	150.00	-100%
240 MONIEGOLD	0	0.00	2	300.00	-100%
241 MONIEGOLD CONSIGN	0	0.00	11	1,650.00	-100%
242 MONIEGOLD OUTRIGHT	0	0.00	7	1,050.00	-100%
243 NIVEA	0	0.00	4	400.00	-100%
244 NON-MERCH	119,938	0.00	2,218	808.50	-100%
245 PAPER/PLASTIC BAGS	0	0.00	586	3,350.00	-100%
246 PATRICK	0	0.00	4	1,000.00	-100%
247 PEJOY	0	0.00	4	480.00	-100%
248 PEPSI	0	0.00	23	1,540.00	-100%
249 PIKNIK	0	0.00	11	2,150.00	-100%
250 PLASTIC/PAPER BAG	88	0.00	0	0.00	
251 REMY MARTIN	0	0.00	2	6,400.00	-100%
252 RONDOLETTI	0	0.00	29	26,840.00	-100%
253 SENNHEISER	-1	0.00	0	0.00	
254 SNACK BOX	0	0.00	14	2,300.00	-100%
255 SONY	0	0.00	2	1,400.00	-100%
256 STORCK	0	0.00	1	300.00	-100%
257 TANGQUERAY	0	0.00	1	2,050.00	-100%
258 THATS FRUTEE	0	0.00	5	2,000.00	-100%
259 TIFFANY	0	0.00	206	39,480.00	-100%
260 TIFFANY ECLAIRS OUTRIGHT	0	0.00	1	1,295.00	-100%
261 TIGER	0	0.00	14	560.00	-100%
262 TRUFETTES	0	0.00	1	1,300.00	-100%
263 TRUFFETTES DE FRANCE	0	0.00	1	1,300.00	-100%
264 VIEIRA	0	0.00	54	2,650.00	-100%
265 VOORTMAN	0	0.00	10	3,750.00	-100%
266 WHISPER	0	0.00	2	200.00	-100%
267 WHSMITH	47	0.00	1	0.00	
268 WHSMITH BAGS	102,238	0.00	4,138	1,000.00	-100%
269 WITORS	0	0.00	7	1,050.00	-100%
270 WOLF BLASS	0	0.00	5	3,750.00	-100%
271 WONKA	0	0.00	1	100.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>323,239</b>	<b>18,987,250.57</b>	<b>137,849</b>	<b>20,501,995.26</b>	<b>-7%</b>

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>						
1	LCTI	9,893	1,239,070.00	11,049	1,456,745.00	-14%
2	MUHLACH	2,141	1,058,300.00	1,688	773,600.00	36%
3	ISLAND SOUVENIRS	2,983	956,679.00	2,144	726,454.25	31%
4	7D CONSIGN	1,069	339,380.00	1,272	265,390.00	27%
5	EMY'S-C	1,137	281,510.00	1,880	353,440.00	-20%
6	CEBU LUCKY	877	227,820.00	1,048	255,450.00	-10%
7	7D PASPACK	79	194,125.00	196	327,660.00	-40%
8	JOANNA	717	173,260.00	467	105,670.00	63%
9	FILIPINIANA	584	166,466.00	1,821	522,398.00	-68%
10	JOVYS	491	148,705.00	501	174,340.00	-14%
11	BONG BONG'S CONSIGN	849	144,760.00	1,805	291,090.00	-50%
12	ABE KENI	469	140,055.00	831	207,450.00	-32%
13	ES	405	137,660.00	346	94,505.00	45%
14	ADG	525	131,735.00	544	123,815.00	6%
15	CEBU BRAND CONSIGN	253	97,200.00	412	147,710.00	-34%
16	BAHAGHARI	403	88,460.00	782	134,460.00	-34%
17	LOLA NUTTYS	297	75,020.00	0	0.00	
18	PHIL BRAND CONSIGN	237	74,820.00	364	84,640.00	-11%
19	LA2PU	302	73,980.00	124	24,980.00	196%
20	AIZA'S	255	68,560.00	332	71,285.00	-3%
21	MAGICMELT	801	66,945.71	1,414	114,480.00	-41%
22	MARISSA	378	60,780.00	751	106,050.00	-42%
23	CHOWEE	294	57,600.00	0	0.00	
24	MARKYS	295	57,540.00	358	57,010.00	0%
25	EDNA'S	328	55,700.00	537	80,865.00	-31%
26	CEBU DRIED MANGOES	116	52,360.00	202	82,050.00	-36%
27	BLEEVEES	43	51,600.00	85	102,000.00	-49%
28	AZATRI	141	39,200.00	0	0.00	
29	HEYS	8	38,899.00	0	0.00	
30	G'S DELIGHT	133	35,190.00	187	36,050.00	-2%
31	ILOCOS CHICHACORN	112	33,420.00	124	28,660.00	16%
32	CHOCOVRON	195	30,190.00	141	20,260.00	49%
33	THE RAINS	50	21,000.00	114	31,920.00	-34%
34	QUICKMELT	31	19,530.00	0	0.00	

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>						
35	LOUISE	156	18,720.00	162	17,820.00	5%
36	SHIENAS	95	17,395.00	0	0.00	
37	JUAN CALAMANSI	36	14,980.00	50	15,840.00	-5%
38	SD	84	14,680.00	297	47,685.00	-69%
39	BEA'S	97	14,560.00	56	6,070.00	139%
40	JUAN	32	13,440.00	0	0.00	
41	ERENETA MANALOTO	27	11,340.00	0	0.00	
42	CEBU BRAND	29	10,150.00	55	14,300.00	-29%
43	CHRISTINE	68	7,755.00	194	22,865.00	-66%
44	ZUMIGUI-C	34	7,730.00	53	13,870.00	-44%
45	ADORA	36	7,620.00	108	20,170.00	-62%
46	RK	30	7,510.00	0	0.00	
47	JACOBINA	37	7,190.00	56	10,310.00	-30%
48	KAT-LEINE'S	17	6,950.00	137	40,650.00	-82%
49	MBD	11	4,690.00	69	14,830.00	-68%
50	CACAO	12	4,680.00	0	0.00	
51	SNACKERS	17	4,380.00	21	3,675.00	19%
52	COCO-C	21	4,200.00	94	15,980.00	-73%
53	ENG BEE TIN	23	4,140.00	0	0.00	
54	CEBU DRIED	34	3,740.00	126	20,935.00	-82%
55	PEANUT BRITTLE	50	3,720.00	29	3,040.00	22%
56	BOY BAWANG	22	2,640.00	22	1,430.00	84%
57	OH NUTS	5	2,500.00	46	17,915.00	-86%
58	CREAMBAR	12	2,400.00	116	21,400.00	-88%
59	MONDRAGON	5	1,875.00	3	900.00	108%
60	PRAIA PILIPINAS	30	1,800.00	1	1,200.00	50%
61	FUNGOOFUN CONSIGN	1	899.00	1	899.00	0%
62	PIK-A-PIKEL	2	740.00	12	5,835.00	-87%
63	DELFA	1	630.00	20	9,740.00	-93%
64	WOW MANI CONSIGN	1	175.00	11	5,060.00	-96%
65	8A PERFORMANCE	0	0.00	1	1,559.00	-100%
66	ALIBABA	0	0.00	35	4,730.00	-100%
67	AMERYS	0	0.00	8	2,200.00	-100%
68	ASHLEY	0	0.00	3	1,950.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
69 BAGUIO	0	0.00	5	2,100.00	-100%
70 CELEBRATE	0	0.00	1	620.00	-100%
71 DAVAO SWEET	0	0.00	243	39,410.00	-100%
72 EMPERORS	0	0.00	11	5,225.00	-100%
73 ENG SENG	0	0.00	4	780.00	-100%
74 GOLDEN CITY	0	0.00	5	700.00	-100%
75 HOUSE OF POLVORON	0	0.00	14	1,900.00	-100%
76 JOVY'S	0	0.00	4	560.00	-100%
77 MACBETH	0	0.00	1	299.75	-100%
78 MARISSA'S	0	0.00	6	720.00	-100%
79 NATCHA	0	0.00	1	100.00	-100%
80 NATHANIEL'S	0	0.00	10	1,800.00	-100%
81 PENUT BAR	0	0.00	42	4,200.00	-100%
82 PHIL. BRAND DRIED MANGOES	0	0.00	4	920.00	-100%
83 ROMANAS	0	0.00	4	1,800.00	-100%
84 RUBY	0	0.00	216	30,760.00	-100%
85 SPECIAL BAGNET	0	0.00	3	750.00	-100%
86 SUNDRY	0	0.00	10	1,620.00	-100%
87 VHONYTIFF	0	0.00	8	1,320.00	-100%
88 WANDERSKYE	0	0.00	1	745.00	-100%
89 WOW MANI OUTRIGHT	0	0.00	3	1,800.00	-100%
90 XXJXOVY'S	0	0.00	4	640.00	-100%
<b>2-CONSIGNE Total:</b>	<b>27,916</b>	<b>6,640,748.71</b>	<b>33,905</b>	<b>7,242,055.00</b>	<b>-8%</b>
<b>FOOD, CONVENIENCE &amp; GIFTING</b>	<b>351,155</b>	<b>25,627,999.29</b>	<b>171,754</b>	<b>27,744,050.26</b>	<b>-7%</b>

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## Sales Ranking By Business Unit

## FRANCHISE STORES

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

OUTLETS

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	BATH & BODY WORKS	6,865	1,743,517.04	11,294	1,367,308.49	27%
2	VICTORIA'S SECRET	3,292	1,415,260.02	1,018	694,755.29	103%
3	USPA	269	826,850.37	149	587,689.15	40%
4	CLINIQUE	192	525,727.73	0	0.00	
5	NIKE	307	447,225.00	163	276,922.00	61%
6	ADIDAS	109	149,540.00	44	87,449.00	71%
7	ADIDAS PH	250	142,481.75	96	65,367.07	117%
8	IPANEMA-O	376	101,091.76	0	0.00	
9	NESTI DANTE	558	91,101.99	0	0.00	
10	JANSPORT	99	82,257.08	0	0.00	
11	MINISO	247	80,373.00	52	19,338.00	315%
12	SPEEDO	54	75,104.00	0	0.00	
13	DELSEY	5	67,950.00	2	24,355.57	178%
14	BEACH HUT	59	49,492.00	0	0.00	
15	THE NORTH FACE-O	12	49,288.00	0	0.00	
16	KEDS	14	32,690.00	1	500.00	6438%
17	CALVIN KLEIN	9	31,789.90	8	34,441.78	-7%
18	VERSACE	7	29,600.00	1	6,100.00	385%
19	HAVAIANAS	20	22,930.00	40	46,260.00	-50%
20	REBISCO	31	16,390.00	0	0.00	
21	CHLOE	5	15,420.00	6	26,507.54	-41%
22	BURBERRY	14	15,363.12	5	12,180.00	26%
23	DAVIDOFF	3	14,416.81	2	10,940.63	31%
24	HUGO	2	12,172.00	4	22,007.05	-44%
25	TRAVEL BLUE	9	11,633.00	7	3,675.00	216%
26	GOLDILOCKS OUTRIGHT	40	11,070.00	0	0.00	
27	TOBLERONE	36	10,950.00	0	0.00	
28	PROMOTION CODE	48	9,993.00	0	0.00	
29	QUIKSILVER	2	8,980.00	0	0.00	
30	FITFLOP-SL	3	7,764.55	18	12,815.05	-39%
31	PASALUBONG PACK	5	7,185.00	0	0.00	
32	ACCEL	7	6,965.00	21	21,813.00	-68%
33	VERSACE-B4U	1	6,932.94	1	6,827.12	1%
34	GIFT BUSINESS	30	6,030.00	173	39,031.39	-84%

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# **REGENT TRAVEL RETAIL GROUP**

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## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**OUTLETS**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
35	ANKER	5	5,830.00	0	0.00	
36	GIORGIO ARMANI	1	5,720.00	2	10,210.00	-43%
37	VANS	1	3,998.00	6	16,693.90	-76%
38	FERRAGAMO	1	3,704.00	0	0.00	
39	COCO CABANA	3	3,597.00	0	0.00	
40	NESTLE	27	3,120.00	0	0.00	
41	MARS	22	2,940.00	0	0.00	
42	HERSHEY'S	19	2,900.00	0	0.00	
43	LINDT	10	2,900.00	0	0.00	
44	KISSNY	8	2,874.84	15	4,158.87	-30%
45	DOUGHNUT-SL	1	2,799.00	2	5,598.00	-50%
46	CHAMPION	14	2,786.00	21	13,482.76	-79%
47	FRITO LAY	33	2,600.00	0	0.00	
48	JOCKEY	6	2,555.00	0	0.00	
49	VANS-SL	2	2,400.00	30	21,000.00	-88%
50	GUCCI	4	2,229.84	0	0.00	
51	MARC JACOBS	2	2,200.00	0	0.00	
52	CADBURY	18	1,800.00	0	0.00	
53	PRINGLES	10	1,800.00	0	0.00	
54	SEA TO SUMMIT-O	1	1,690.00	0	0.00	
55	LEXINGHAM	1	1,390.00	0	0.00	
56	NALGENE-O	2	1,380.00	0	0.00	
57	TROLI	17	1,380.00	0	0.00	
58	CHEETOS	6	1,250.00	0	0.00	
59	CANDY CORNER	6	1,200.00	0	0.00	
60	YELLOW TAIL	1	950.00	0	0.00	
61	GO TRAVEL	2	949.00	0	0.00	
62	ELIZABETH ARDEN	2	900.00	8	18,092.00	-95%
63	STANCE	2	800.00	1	400.00	100%
64	MISHMASH	1	528.57	17	3,241.00	-83%
65	FLAMINGO	6	500.00	111	9,900.00	-94%
66	MERBA	2	500.00	0	0.00	
67	C&H	2	450.00	0	0.00	
68	KINDER BUENO	3	360.00	0	0.00	

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# **REGENT TRAVEL RETAIL GROUP**

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## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**OUTLETS**

BRAND		Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
69	HARIBO	2	300.00	0	0.00	
70	KINDER JOY	4	300.00	0	0.00	
71	LOACKER	2	240.00	0	0.00	
72	TIC TAC	5	200.00	0	0.00	
73	ICE BREAKER	1	180.00	0	0.00	
74	SKITTLES	4	160.00	0	0.00	
75	EVERLAST	1	149.00	22	3,600.00	-95%
76	GROOVY	2	140.00	13	2,480.00	-94%
77	MENTOS	3	100.00	0	0.00	
78	DOUBLEMINT	3	90.00	0	0.00	
79	POCKY	2	80.00	0	0.00	
80	CONVERSE	1	58.10	4	225.66	-74%
81	SANICARE	1	50.00	2	56.78	-11%
82	B & D	0	0.00	6	1,692.45	-100%
83	BAYONGCIAGA	0	0.00	5	2,500.00	-100%
84	BILLABONG-SL	0	0.00	1	1,500.00	-100%
85	BRIC'S-SL	0	0.00	2	6,000.00	-100%
86	BUNDLE	41	0.00	0	0.00	
87	BVLGARI	0	0.00	2	8,860.00	-100%
88	CHRISTIAN DIOR	0	0.00	3	1,050.00	-100%
89	DESTINATION TRAVEL	0	0.00	3	3,117.00	-100%
90	DOUGHNUT	0	0.00	3	7,704.39	-100%
91	EMPORIO ARMANI	0	0.00	1	2,199.00	-100%
92	EVITA PERONI	0	0.00	1	349.00	-100%
93	FERRARI	0	0.00	1	3,840.00	-100%
94	FILIPINIANA-O	0	0.00	3	1,797.00	-100%
95	GATTINONI ROMA	0	0.00	2	400.00	-100%
96	GOYA	10	0.00	0	0.00	
97	HURLEY	0	0.00	1	250.00	-100%
98	KIPLING	0	0.00	1	2,899.00	-100%
99	LIBBEY	0	0.00	389	4,517.00	-100%
100	LOCAL SCARF	0	0.00	9	1,510.88	-100%
101	MANTYX	0	0.00	3	1,007.22	-100%
102	MICHAEL KORS	0	0.00	1	1,000.00	-100%

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# **REGENT TRAVEL RETAIL GROUP**

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## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**OUTLETS**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
103 NON-MERCH	2,351	0.00	4,127	0.00	
104 OPI	0	0.00	8	2,250.00	-100%
105 PACSAFE	0	0.00	1	850.00	-100%
106 PAPER/PLASTIC BAGS	224	0.00	507	0.00	
107 PEPE JEANS	0	0.00	2	1,394.00	-100%
108 POLAROID	0	0.00	2	2,021.14	-100%
109 PRADA	0	0.00	2	5,998.00	-100%
110 RALPH LAUREN	0	0.00	3	13,630.00	-100%
111 ROCKET DOG	0	0.00	1	500.00	-100%
112 SAUCONY	0	0.00	11	2,544.00	-100%
113 SPERRY	0	0.00	1	5,495.00	-100%
114 SPRAYGROUND	0	0.00	1	850.00	-100%
115 SUNNIES STUDIOS	0	0.00	2	500.00	-100%
116 TEVA	0	0.00	1	558.90	-100%
117 THE BALM	0	0.00	8	4,350.00	-100%
118 VOLCOM-SL	0	0.00	1	800.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>15,878</b>	<b>6,200,563.41</b>	<b>18,474</b>	<b>3,569,356.08</b>	<b>73%</b>
<b>2-CONSIGNE</b>					
1 KROOBERG	803	509,424.24	1,344	712,089.65	-28%
2 PORTGEAR	222	351,067.72	0	0.00	
3 HEYS	48	259,460.36	47	241,688.35	7%
4 SUNNIES STUDIOS-C	133	109,291.00	0	0.00	
5 IT LUGGAGE-C	8	70,111.74	9	76,462.58	-8%
6 BG BERLIN-C	6	63,882.46	7	73,878.86	-13%
7 BANGE-C	26	61,237.61	22	64,367.95	-4%
8 AIRFIT	113	58,521.56	0	0.00	
9 8A PERFORMANCE	61	53,356.00	162	180,376.20	-70%
10 GENERIC-C	73	48,428.83	80	62,769.50	-22%
11 DTBG-C	27	38,212.55	41	73,611.13	-48%
12 OZUKO	26	37,355.88	33	47,998.13	-22%
13 MARK RYDEN-C	14	35,852.14	16	46,562.77	-23%
14 XO	74	35,006.00	69	38,073.95	-8%
15 ZILLA	49	33,328.00	43	36,553.50	-8%
16 FUNGOOFUN-C	24	30,308.95	39	49,979.36	-39%

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Business Unit

Period: 11/01/2024-11/21/2024

**OUTLETS**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
17 GLAXUNTE	200	29,835.00	0	0.00	
18 MOSSIMO-APP	24	25,196.75	0	0.00	
19 LEGEND WALKER	2	24,318.00	0	0.00	
20 SMOOTH SKIES-C	22	23,966.08	41	42,998.12	-44%
21 KAKA-C	9	20,767.50	17	35,687.92	-41%
22 LES PERLES	5	17,339.03	8	17,674.44	-1%
23 WEKOME	11	14,800.00	0	0.00	
24 TANKROCK-C	12	14,351.46	13	14,465.12	-0%
25 FILIPINIANA	33	14,114.19	48	20,705.26	-31%
26 AWEI	10	11,875.00	7	6,005.80	97%
27 CLINIQUE-C	4	11,200.00	0	0.00	
28 GOLF-C	19	9,512.80	23	9,207.71	3%
29 TRAVEL SENTRY-C	5	8,695.00	0	0.00	
30 PRAIA PILIPINAS	18	7,672.00	26	8,674.00	-11%
31 SOFISTICA	8	6,880.00	0	0.00	
32 YOUBAO-C	2	6,276.00	5	8,989.67	-30%
33 GIFT BUSINESS-C	6	4,766.14	6	2,664.00	78%
34 XO-C	10	4,744.78	7	2,624.58	80%
35 PLEXTONE	6	3,948.00	0	0.00	
36 PICTET FINO	8	3,218.46	6	3,471.00	-7%
37 BLUEDIO-C	4	3,196.00	1	799.00	300%
38 TRIBU	4	3,166.00	0	0.00	
39 OME-C	6	2,675.00	0	0.00	
40 XIPIN-C	6	2,449.32	1	279.15	777%
41 OPTIMUS-C	1	2,443.00	2	4,886.00	-50%
42 ZILLA-C	5	2,386.38	9	10,115.92	-76%
43 RIDER	1	1,395.00	0	0.00	
44 XIPIN	4	1,313.00	10	2,664.00	-50%
45 ZUMIGUI-C	5	566.00	7	1,640.00	-65%
46 VIDVIE	1	375.00	0	0.00	
47 BASIC-C	0	0.00	1,172	545,791.40	-100%
48 BOONA-C	0	0.00	7	5,114.48	-100%
49 CELEBRAT-C	0	0.00	172	6,955.00	-100%
50 D-POWER-C	0	0.00	28	7,833.00	-100%

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**REGENT TRAVEL RETAIL GROUP**

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**Sales Ranking By Business Unit**

Period: 11/01/2024-11/21/2024

**OUTLETS**

BRAND	Current Sales 11/01/2024-11/21/2024		Previous Year 11/01/2023-11/21/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
51 EVERLAST-C	0	0.00	6	900.00	-100%
52 FUBU-C	0	0.00	1,385	1,310,331.41	-100%
53 IPIPOO-C	0	0.00	1	290.00	-100%
54 ISLAND SOUVENIRS	0	0.00	707	238,261.75	-100%
55 KATE SPADE-MC	0	0.00	1	3,814.80	-100%
56 KELOE-C	0	0.00	3	2,850.00	-100%
57 KVL R-C	0	0.00	1	2,839.00	-100%
58 LENOVO-C	0	0.00	6	6,599.62	-100%
59 LIME-C	0	0.00	8	6,926.00	-100%
60 MACBETH	0	0.00	76	19,319.73	-100%
61 MIMAX-C	0	0.00	2	544.00	-100%
62 MOSSIMO-FW	0	0.00	454	165,976.12	-100%
63 PYXIS-C	0	0.00	14	2,816.00	-100%
64 SOLATEK	0	0.00	15	13,019.25	-100%
65 TO TRAVEL TO LIVE	0	0.00	7	2,298.00	-100%
66 TOMS-C	0	0.00	5	15,012.00	-100%
67 VIPFAN-C	0	0.00	40	27,880.00	-100%
68 WINGMAN-C	0	0.00	7	3,003.00	-100%
2-CONSIGNE Total:	2,158	2,078,285.92	6,266	4,286,338.18	-51%
OUTLETS TOTALS:	18,036	8,278,849.33	24,740	7,855,694.26	5%

RunDate:  
RunTime 01:13 pmPrepared By:  
Willie

Noted By: