

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Nov 2024									PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
	NOV 1-10, 2024									11/04-11/10 vs 10/28-11/03			NOV 1-10, 2023		OCT 1-10, 2024		NOV 1-10, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	11/01 - 11/10	10	5,746	3,036,529	528	1,138,143	1,898,386	63%	2,138,433	2,019,142	5%	3,188,568	-5%	2,597,642	17%			
2. AIRMALL T3 DOM	2.	11/01 - 11/10	10	2,600	1,938,130	745	726,281	1,211,848	63%	1,386,799	1,320,597	5%	1,198,646	62%	1,290,011	50%	1,210,496	60.1%	
3. SPACE38 CSP2 T3	3.	11/01 - 11/10	10	1,538	1,457,670	947	613,657	844,012	58%	1,030,426	1,093,832	-5%	1,230,928	18%	1,434,350	2%	1,209,622	20.5%	
4. WH SMITH T3 INTL (S12)	4.	11/01 - 11/10	10	2,998	1,440,054	480	573,450	866,603	60%	1,010,452	955,918	5%	1,419,357	1%	1,349,427	7%	722,849	99.2%	
5. THE SHOPPES CSP1	5.	11/01 - 11/10	10	1,251	1,358,950	1,086	615,388	743,561	55%	990,286	760,260	30%	1,239,806	10%	1,096,428	24%	2,241,829	-39.3%	
6. CSP PITX	6.	11/01 - 11/10	10	6,290	899,681	143	583,521	316,160	35%	598,793	646,067	-7%	830,605	8%	872,809	3%			
7. WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/10	10	2,422	606,995	250	182,754	424,241	70%	467,662	362,049	29%	451,465	34%	551,162	10%			
8. WH SMITH CLARK IPD	8.	11/01 - 11/10	10	1,135	382,764	337	124,743	258,020	67%	252,568	257,456	-1%			266,228	44%			
9. WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/10	10	1,412	269,384	190	90,910	178,473	66%	207,611	198,474	4%	153,312	76%	199,435	35%	318,170	-15.3%	
10. WH SMITH BACOLOD	10.	11/01 - 11/10	10	1,044	199,636	191	64,635	135,001	68%	127,919	158,759	-19%	198,075	1%	165,405	21%			
11. WH SMITH NAIA T3 (S32)	11.	11/01 - 11/10	10	580	195,958	337	82,005	113,952	58%	130,657	134,830	-3%	199,237	-2%	138,180	42%			
12. AIRMALL BOHOL	12.	11/01 - 11/10	10	304	145,986	480	56,120	89,865	62%	92,272	89,954	2%			97,251	50%			
13. AIRMALL ILOILO	13.	11/01 - 11/10	10	144	141,041	979	54,491	86,549	61%	95,642	133,496	-28%			49,457	185%			
14. WH SMITH LAGUINDINGAN	14.	11/01 - 11/10	10	765	131,025	171	40,334	90,690	69%	94,985	80,365	18%	158,075	-17%	140,865	-7%			
15. WH SMITH BICOL	15.	11/01 - 11/10	10	597	97,472	163	32,957	64,515	66%	69,113	82,165	-15%			112,351	-13%			
16. WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,721	22,638	66%		97,475	-100%	100,760	-66%	156,430	-78%	539,496	-93.6%	
CTS -27 % FOOD, CONVENIENCE & GIFTING Total:					12,335,638		4,991,119	7,344,519	60%	8,693,622	8,390,843	3%	10,368,839	19%	10,517,434	17%	6,242,464	97.6%	
FRANCHISE STORES																			
17. 7-11 BORA TOUR CENTER	1.	11/01 - 11/10	10	9,474	1,897,239	200	1,157,316	739,923	39%	1,321,602	1,152,883	14%	1,622,443	17%	1,529,544	24%	1,509,137	25.7%	
18. KRISPY KREME T3 DOM	2.	11/01 - 11/10	10	2,052	1,540,518	750	1,001,337	539,181	35%	1,110,456	1,222,584	-9%	1,365,722	13%	1,460,307	5%	2,072,299	-25.6%	
19. 7-11 PITX	3.	11/01 - 11/10	10	17,609	1,355,290	76	921,597	433,692	32%	945,554	967,150	-2%	1,271,663	7%	1,334,495	2%	1,064,797	27.2%	
20. 7-11 BORA STATION 3	4.	11/01 - 11/10	10	6,999	1,291,424	184	800,682	490,741	38%	788,941	940,596	-16%	1,341,949	-4%	1,130,861	14%	1,113,294	16.0%	
21. 7-11 MCIA	5.	11/01 - 11/10	10	10,561	1,216,268	115	754,086	462,181	38%	858,751	855,159	0%	1,133,463	7%	1,274,407	-5%			
22. MINISO T3	6.	11/01 - 11/10	10	908	1,053,491	1,160	449,022	604,468	57%	710,303	698,819	1%	454,930	132%	559,685	88%	1,023,967	2.8%	
23. MINISO CEBU	7.	11/01 - 11/10	10	833	771,235	925	353,398	417,836	54%	530,357	558,483	-5%	482,906	60%	559,734	38%			
24. MINISO DRIVE&DINE	8.	11/01 - 11/10	10	531	611,672	1,151	380,527	231,145	38%	317,892	436,766	-27%	340,277	80%	322,730	90%			
25. KRISPY KREME CSP2	9.	11/01 - 11/10	10	1,044	442,826	424	309,978	132,847	30%	277,459	377,213	-26%	197,995	124%	495,837	-11%	488,816	-9.4%	
CTS -22 % FRANCHISE STORES Total:					10,179,966		6,127,947	4,052,019	40%	6,861,319	7,209,657	-4%	8,211,351	24%	8,667,604	17%	7,272,312	39.9%	
RESTO																			
26. CAFE EXPRESS- T1	1.	11/01 - 11/10	10	5,862	2,599,936	443	857,978	1,741,957	67%	1,790,018	1,985,791	-9%	2,969,409	-12%	2,415,503	8%	1,585,602	63.9%	

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STORE		CURRENT - Nov 2024 NOV 1-10, 2024								PREV WEEK COMPARISON 11/04-11/10 vs 10/28-11/03			Prev. Year - Nov 2023 NOV 1-10, 2023		Last Month - Oct 2024 OCT 1-10, 2024		Pre-Pandemic - Nov 2019 NOV 1-10, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T1	2.	11/01 - 11/10	10	6,413	2,568,510	400	847,608	1,720,901	67%	1,771,070	1,985,475	-10%	2,323,561	11%	2,339,965	10%			
28. SUBWAY T3	3.	11/01 - 11/10	10	3,750	1,282,393	341	423,189	859,203	67%	875,243	866,848	0%			1,227,236	4%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/10	10	965	440,922	456	149,913	291,009	66%	264,900	273,849	-3%	384,971	15%	376,562	17%	300,229	46.8%	
30. CAFE EXPRESS- T3 LOUNGE	5.	11/01 - 11/10	10	1,272	333,147	261	109,938	223,209	67%	237,806	245,552	-3%	158,388	110%	325,811	2%	388,970	-14.3%	
31. CAFE EXPRESS- T3 ARRV	6.	11/01 - 11/10	10	1,760	322,025	182	106,268	215,757	67%	255,143	145,843	74%	163,235	97%	244,308	32%	112,853	185.3%	
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/10	10	673	216,149	321	71,329	144,819	67%	156,323	135,350	15%	120,545	79%	172,055	26%			
33. ILLY CAFE- OPUS MALL	8.	11/01 - 11/10	10	344	138,806	403	45,806	93,000	67%	75,024	101,917	-26%							
34. CAFE EXPRESS- KALIBO	9.	11/01 - 11/10	10	106	19,702	185	6,501	13,200	67%	12,399	14,235	-12%	20,947	-6%	14,477	36%			
CTS -17 %		RESTO Total:			7,921,593		2,618,535	5,303,058	67%	5,437,931	5,754,864	-5%	6,141,058	29%	7,115,920	11%	2,387,655	231.7%	
BEAUTY, FASHION & ACCESSORIES																			
35. VS T3 DOM	1.	11/01 - 11/10	10	427	1,533,550	3,591	659,339	874,210	57%	996,630	1,276,860	-21%	984,667	56%	1,157,140	33%	1,104,610	38.8%	
36. VS T3 LANDSIDE	2.	11/01 - 11/10	10	353	1,142,968	3,237	619,835	523,132	46%	801,743	751,819	6%	837,360	36%	789,440	45%	978,061	16.8%	
37. BBW T3 LANDSIDE	3.	11/01 - 11/10	10	517	1,121,079	2,168	578,547	542,531	48%	722,193	708,373	1%	650,520	72%	732,740	53%	803,460	39.5%	
38. CITY OF DREAMS	4.	11/01 - 11/10	10	250	1,035,043	4,140	442,793	592,249	57%	763,056	660,834	15%	558,257	85%	965,384	7%			
39. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/10	10	561	930,421	1,658	463,964	466,456	50%	632,700	612,733	3%	311,459	199%	644,988	44%	203,205	357.8%	
40. MAC T3 DOM	6.	11/01 - 11/10	10	133	409,462	3,078	191,440	218,022	53%	344,302	253,337	35%	333,384	23%	363,435	13%	421,465	-2.8%	
41. T3 INTL JO MALONE	7.	11/01 - 11/10	10	36	312,487	8,680	143,941	168,546	54%	207,842	238,072	-12%	215,870	45%	223,815	40%	297,950	4.8%	
42. MAC T3 INTL	8.	11/01 - 11/10	10	72	210,392	2,922	94,737	115,654	55%	151,807	154,465	-1%	163,605	29%	212,812	-1%	377,126	-44.2%	
43. T3 INTL KIEHLS	9.	11/01 - 11/10	8	21	97,267	4,631	50,461	46,805	48%	67,595	58,007	16%	78,845	23%	59,917	62%	304,241	-68.0%	
44. BEAUTY TO GO-KALIBO	10.	11/01 - 11/10	8	18	38,933	2,162	15,019	23,913	61%	28,007	62,956	-55%	110,949	-65%	51,553	-24%	601,798	-93.5%	
CTS -15 %		BEAUTY, FASHION & ACCESSORIES Total:			6,831,604		3,260,080	3,571,523	52%	4,715,876	4,777,457	-1%	4,244,916	61%	5,201,225	31%	5,091,917	34.1%	
ATHLEISURE																			
45. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/10	10	1,610	3,288,216	2,042	2,290,361	997,854	30%	2,193,096	2,471,418	-11%	1,785,800	84%	2,502,465	31%	1,758,222	87.0%	
46. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/10	10	254	711,225	2,800	429,075	282,149	40%	475,137	537,553	-11%	433,057	64%	505,768	41%	697,565	1.9%	
47. T3 INTL SPACE5	3.	11/01 - 11/10	10	758	454,139	599	326,244	127,894	28%	319,310	341,449	-6%	154,976	193%	432,392	5%	199,535	127.5%	
CTS -10 %		ATHLEISURE Total:			4,453,580		3,045,681	1,407,898	32%	2,987,543	3,350,420	-10%	2,373,833	88%	3,440,625	29%	2,655,322	67.7%	
OUTLETS																			
48. SLEX	1.	11/01 - 11/10	10	304	703,592	2,314	393,547	310,044	44%	359,560	498,300	-27%	581,962	21%	404,215	74%	666,986	5.4%	
49. NLEX DRIVE&DINE	2.	11/01 - 11/10	10	291	669,089	2,299	348,354	320,734	48%	360,210	448,201	-19%	336,794	99%	375,754	78%	547,020	22.3%	
50. NLEX MEGA STATION	3.	11/01 - 11/10	10	284	548,054	1,929	304,579	243,474	44%	267,042	396,324	-32%	508,863	8%	245,941	123%	1,016,054	-46.0%	

SALES COMPARATIVE

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STORE	CURRENT - Nov 2024 NOV 1-10, 2024									PREV WEEK COMPARISON 11/04-11/10 vs 10/28-11/03			Prev. Year - Nov 2023 NOV 1-10, 2023		Last Month - Oct 2024 OCT 1-10, 2024		Pre-Pandemic - Nov 2019 NOV 1-10, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. SUBIC FREEPORT	4.	11/01 - 11/10	10	146	450,465	3,085	237,013	213,451	47%	315,593	279,099	13%	371,579	21%	249,474	81%	715,954	-37.0%	41%
52. CLARK PUREGOLD	5.	11/01 - 11/10	10		447,707		247,514	200,193	45%	236,659	413,946	-42%	544,387	-18%	306,630	46%	573,982	-21.9%	49%
53. BORACAY	6.	11/01 - 11/10	10	246	350,886	1,426	200,925	149,960	43%	226,675	209,613	8%	443,434	-21%	356,770	-2%	1,125,608	-68.8%	44%
54. FR PITX	7.	11/01 - 11/10	10	225	343,431	1,526	200,324	143,106	42%	248,071	231,848	6%	312,682	10%	332,583	3%			
55. NLEX BALAGTAS	8.	11/01 - 11/10	10	201	338,338	1,683	205,095	133,243	39%	239,551	252,598	-5%	458,851	-26%	311,584	9%	584,096	-42.0%	44%
56. CEBU PUEBLO VERDE	9.	11/01 - 11/10	10	163	305,185	1,872	174,759	130,426	43%	177,181	211,894	-16%	188,150	62%	216,030	41%	312,500	-2.3%	41%
57. TRAVEL HUB BATANGAS	10.	11/01 - 11/10	10	175	169,584	969	97,854	71,729	42%	115,867	128,749	-10%							
CTS -9 %		OUTLETS Total:			4,326,335		2,409,970	1,916,365	44%	2,546,413	3,070,574	-17%	3,746,706	15%	2,798,984	55%	5,542,204	-21.9%	44%
ECOMMERCE																			
58. SHOPEE	1.	11/04 - 11/07	4	120	111,756	931	45,753	66,002	59%	111,756	50,396	121%	61,890	81%	240,735	-54%			
CTS -0 %		ECOMMERCE Total:			111,756		45,753	66,002	59%	111,756	50,396	121%	61,890	81%	240,735	-54%	0		
REGENT TRAVEL RETAIL TOTAL					46,160,474		22,499,088	23,661,385	51%	31,354,462	32,604,212	-3%	35,148,595	31%	37,982,529	22%	29,191,876	58.1%	120%
CTS - Contribution to Sales Incomplete Days or Period																			

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/10	10	8,335	3,330,657	399	1,565,408	1,765,248	53%	2,346,628	2,232,793	5%	2,547,934	31%	2,830,899	18%		
2.	T3 BURGER- WENDY'S BACOR	2.	11/01 - 11/10	10	2,763	1,113,618	403	523,400	590,217	53%	717,037	806,304	-11%	888,531	25%	998,561	12%		
3.	T3 BURGER- WENDY'S PITX	3.	11/01 - 11/10	10	3,363	1,040,238	309	488,912	551,326	53%	682,426	842,060	-18%	1,091,551	-5%	1,026,688	1%		
4.	T3 BURGER- WENDY'S CLARK	4.	11/01 - 11/10	10	2,089	996,326	476	468,273	528,052	53%	685,210	647,178	5%	472,876	111%	650,649	53%		
5.	T3 BURGER- WENDY'S MEXICO	5.	11/01 - 11/10	10	1,511	938,358	621	441,028	497,330	53%	489,922	624,117	-21%	785,863	19%	419,962	123%		
6.	T3 BURGER- WENDY'S PANCAK	6.	11/01 - 11/10	10	283	267,734	946	96,384	171,349	64%	126,138	246,983	-48%	321,481	-17%	130,850	105%		
7.	T3 BURGER- WENDY'S YELLOW	7.	11/01 - 11/10	10	244	238,843	978	85,983	152,859	64%	88,158	218,452	-59%	343,871	-31%	143,422	67%		
CTS -71 %		RESTO - WENDY'S Total:				7,925,776		3,669,391	4,256,385	54%	5,135,521	5,617,890	-8%	6,452,111	23%	6,201,034	28%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	11/01 - 11/10	10	341	1,291,410	3,787	706,471	584,938	45%	849,800	940,480	-9%	1,210,201	7%	1,350,765	-4%		
9.	POD3	2.	11/01 - 11/10	10	228	673,347	2,953	367,709	305,637	45%	483,414	375,961	28%	437,621	54%	525,452	28%	1,260,628	-46.5%
10.	POD1	3.	11/01 - 11/10	10	88	453,960	5,158	261,402	192,557	42%	284,470	355,965	-20%	924,155	-51%	817,430	-44%	2,410,184	-81.1%
11.	PLAYGROUND	4.	11/01 - 11/10	10	178	316,349	1,777	175,906	140,442	44%	225,552	328,699	-31%	380,455	-17%	507,452	-38%	471,472	-32.9%
12.	POD2	5.	11/01 - 11/10	8	15	280,190	18,679	111,229	168,960	60%	195,560	236,310	-17%	192,950	45%	351,090	-20%	1,270,520	-77.9%
13.	POD4	6.	11/01 - 11/10	10	85	218,163	2,566	134,273	83,889	38%	148,576	154,113	-3%	94,045	132%	152,729	43%	168,395	29.5%

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	NOV 1-10, 2024								11/04-11/10 vs 10/28-11/03			NOV 1-10, 2023		OCT 1-10, 2024		NOV 1-10, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -29 %	MTR SALES Total:			3,233,419		1,756,993	1,476,425	46%	2,187,372	2,391,528	-8%	3,239,428	0%	3,704,920	-13%	5,581,200	-42.0%	51%
CTS - Contribution to Sales Incomplete Days or Period	RTRG AFFILIATES TOTAL			11,159,195		5,426,384	5,732,811	51%	7,322,894	8,009,418	-8%	9,691,539	15%	9,905,954	13%	5,581,200	99.9%	174%
GRAND TOTAL:				57,319,670		27,925,473	29,394,196	51.0%	38,677,357	40,613,631	-4%	44,840,135	28%	47,888,484	20%	34,773,076	64.8%	46%