

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Jan 2025 JAN 1-31, 2025							PREV WEEK COMPARISON 01/25-01/31 vs 01/18-01/24			Prev. Year - Jan 2024 JAN 1-31, 2024		Last Month - Dec 2024 DEC 1-31, 2024		Pre-Pandemic - Jan 2019 JAN 1-31, 2019						
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%			
REGENT TRAVEL RETAIL STORES																							
FOOD, CONVENIENCE & GIFTING																							
1.	WH SMITH NAIA T1 DEP	1.	01/01 - 01/31	31	22,751	12,586,269	553	4,804,924	7,781,345	62%	2,399,023	2,546,642	-5%	12,219,345	3%	9,704,554	30%						
2.	WH SMITH T3 INTL (S12)	2.	01/01 - 01/31	31	11,903	5,973,940	501	2,270,160	3,703,779	62%	1,211,008	1,325,362	-8%	6,253,417	-4%	4,614,062	29%	2,461,524	142.6%				
3.	SPACE38 CSP2 T3	3.	01/01 - 01/31	31	5,573	4,677,661	839	2,034,978	2,642,682	56%	875,314	1,091,680	-19%	5,901,324	-21%	5,170,549	-10%	4,373,822	6.9%				
4.	AIRMALL T3 DOM	4.	01/01 - 01/31	31	8,741	4,629,901	529	1,809,558	2,820,343	61%	1,295,327	1,016,492	27%	4,357,317	6%	7,514,951	-38%	3,683,687	25.6%				
5.	KRISPY KREME T3 DOM	5.	01/01 - 01/31	31	6,237	3,931,121	630	2,555,228	1,375,892	35%	1,078,483	869,069	24%	4,314,488	-9%	5,721,762	-31%	5,194,237	-24.3%				
6.	THE SHOPPES CSP1	6.	01/01 - 01/31	31	4,198	3,736,368	890	1,714,469	2,021,899	54%	764,592	789,924	-3%	4,607,596	-19%	4,255,289	-12%	8,144,352	-54.1%				
7.	CSP PITX	7.	01/01 - 01/31	31	18,781	2,892,195	153	1,929,012	963,182	33%	648,342	602,306	7%	2,944,068	-2%	3,486,996	-17%						
8.	WH SMITH CEBU T1 NRTH WIN	8.	01/01 - 01/31	31	9,976	2,851,848	285	892,710	1,959,137	69%	624,541	666,374	-6%	1,648,769	73%	2,588,001	10%						
9.	WH SMITH CLARK IPD	9.	01/01 - 01/31	31	5,659	1,952,647	345	647,129	1,305,518	67%	492,682	422,422	16%			1,666,675	17%						
10.	KRISPY KREME CSP2	10.	01/01 - 01/31	31	4,490	1,630,807	363	1,136,061	494,746	30%	360,818	306,304	17%	777,430	110%	1,898,698	-14%	1,406,318	15.9%				
11.	WH SMITH NAIA T3 BUS GATE	11.	01/01 - 01/31	31	4,786	968,753	202	295,481	673,271	69%	212,396	218,276	-2%	592,183	64%	1,072,336	-10%						
12.	WH SMITH BACOLOD	12.	01/01 - 01/31	31	3,596	775,177	215	270,261	504,916	65%	145,271	197,116	-26%	678,984	14%	723,833	7%						
13.	AIRMALL ILOILO	13.	01/01 - 01/31	31	808	598,254	740	246,225	352,028	59%	139,078	113,049	23%			906,729	-34%						
14.	WH SMITH NAIA T3 (S32)	14.	01/01 - 01/31	31	2,118	591,144	279	227,096	364,047	62%	114,087	85,881	32%	761,891	-22%	635,609	-7%						
15.	WH SMITH LAGUINDINGAN	15.	01/01 - 01/31	31	3,079	558,300	181	174,998	383,301	69%	125,575	114,570	9%	513,809	9%	538,860	4%						
16.	WH SMITH CLARK DPD	16.	01/01 - 01/31	31	1,745	539,363	309	187,621	351,741	65%	115,780	105,663	9%			623,344	-13%						
17.	AIRMALL BOHOL	17.	01/01 - 01/31	31	1,196	423,385	354	154,389	268,995	64%	79,839	81,127	-1%			525,188	-19%						
18.	WH SMITH BICOL	18.	01/01 - 01/31	31	1,930	400,380	207	139,282	261,097	65%	69,045	72,113	-4%			432,777	-7%						
CTS -31 %			FOOD, CONVENIENCE & GIFTING Total:					49,717,520			21,489,591	28,227,928	57%	10,751,204	10,624,375	1%	45,570,626	9%	52,080,218	-5%	25,263,942	96.7%	40%
			RESTO																				
19.	SUBWAY T1	1.	01/01 - 01/31	31	16,711	8,917,003	533	2,942,611	5,974,392	67%	1,868,582	1,910,837	-2%	9,882,571	-10%	8,820,182	1%						
20.	CAFE EXPRESS- T1	2.	01/01 - 01/31	31	18,089	8,850,009	489	2,920,503	5,929,506	67%	1,745,400	1,959,968	-10%	9,278,161	-5%	8,963,861	-1%	5,164,645	71.3%	67%			
21.	SUBWAY T3	3.	01/01 - 01/31	31	13,697	4,951,606	361	1,634,030	3,317,576	67%	1,056,580	1,096,308	-3%	3,265,382	52%	4,880,571	1%						
22.	ILLY CAFE- ROCKWELL	4.	01/01 - 01/31	31	3,212	1,429,056	444	485,879	943,177	66%	316,726	308,414	2%	1,372,437	4%	1,808,892	-21%	869,601	64.3%	66%			
23.	SUBWAY CLARK	5.	01/01 - 01/31	31	3,292	1,322,476	401	436,417	886,059	67%	300,025	247,361	21%			1,794,347	-26%						
24.	SUBWAY BATANGAS	6.	01/01 - 01/31	31	31	1,194,506	38,532	394,187	800,319	67%	269,465	252,656	6%			545,180	119%						
25.	CAFE EXPRESS- T3 ARRV	7.	01/01 - 01/31	31	4,861	1,018,229	209	336,015	682,213	67%	209,541	213,661	-1%	546,881	86%	1,228,580	-17%	523,735	94.4%	70%			
26.	CAFE EXPRESS- T3 LOUNGE	8.	01/01 - 01/31	31	3,663	955,561	260	315,335	640,226	67%	209,837	240,446	-12%	610,416	57%	1,100,062	-13%	1,456,547	-34.3%	67%			
27.	CAFE EXPRESS- T3 SPACE32	9.	01/01 - 01/31	31	2,768	840,873	303	277,488	563,385	67%	154,842	164,218	-5%	525,948	60%	803,908	5%						
28.	CAFE EXPRESS- BATANGAS	10.	01/01 - 01/31	31	1,978	589,573	298	194,559	395,014	67%	119,732	145,002	-17%			871,153	-32%						
29.	ILLY CAFE- OPUS MALL	11.	01/01 - 01/31	31	1,366	362,476	265	119,617	242,859	67%	82,625	74,736	10%			451,586	-20%						

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Jan 2025								PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019			
		JAN 1-31, 2025								01/25-01/31 vs 01/18-01/24			JAN 1-31, 2024		DEC 1-31, 2024		JAN 1-31, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
RESTO																				
30.	CAFE EXPRESS- KALIBO	12.	01/01 - 01/31	31	307	63,238	205	20,868	42,369	67%	12,308	8,007	53%	60,060	5%	60,151	5%			
CTS -19 %		RESTO Total:				30,494,612		10,077,512	20,417,099	67%	6,345,668	6,621,620	-4%	25,541,859	19%	31,328,480	-3%	8,014,530	280.4%	67%
FRANCHISE STORES																				
31.	7-11 BORA TOUR CENTER	1.	01/01 - 01/31	31	35,025	7,170,549	204	4,374,035	2,796,514	39%	1,596,987	1,596,372	0%	5,692,025	26%	6,528,735	10%	5,799,158	23.6%	39%
32.	7-11 BORA STATION 3	2.	01/01 - 01/31	31	32,449	6,321,977	194	3,919,625	2,402,351	38%	1,363,131	1,454,162	-6%	5,034,162	26%	5,718,052	11%	6,127,007	3.1%	38%
33.	7-11 MCIA	3.	01/01 - 01/31	31	38,239	4,820,679	126	2,988,820	1,831,858	38%	1,021,493	1,066,536	-4%	4,247,488	13%	4,665,092	3%			
34.	7-11 PITX	4.	01/01 - 01/31	31	55,460	4,247,654	76	2,888,405	1,359,249	32%	868,154	928,532	-6%	4,372,198	-3%	5,133,579	-17%			
35.	MINISO CEBU	5.	01/01 - 01/31	31	3,859	2,272,393	588	1,051,094	1,221,299	54%	443,051	462,324	-4%	1,749,432	30%	3,002,684	-24%			
36.	MINISO DRIVE&DINE	6.	01/01 - 01/31	31	1,697	1,167,374	687	742,347	425,027	36%	208,141	255,174	-18%	1,157,116	1%	2,769,773	-58%			
37.	MINISO T3	7.	01/01 - 01/31	31	1,902	1,072,967	564	495,259	577,708	54%	187,433	253,481	-26%	2,058,008	-48%	2,081,121	-48%			
CTS -17 %		FRANCHISE STORES Total:				27,073,596		16,459,588	10,614,007	39%	5,688,391	6,016,583	-5%	24,310,432	11%	29,899,040	-9%	11,926,166	127.0%	38%
BEAUTY, FASHION & ACCESSORIES																				
38.	BBW T3 LANDSIDE	1.	01/01 - 01/31	31	2,433	4,866,392	2,000	2,882,930	1,983,461	41%	980,142	1,076,196	-8%	3,302,769	47%	7,901,128	-38%	1,735,858	180.3%	56%
39.	VS T3 DOM	2.	01/01 - 01/31	31	1,183	3,498,965	2,957	1,762,709	1,736,255	50%	1,143,545	842,690	35%	3,090,825	13%	7,400,784	-53%	2,245,931	55.7%	59%
40.	THE RUNWAY T3 INTL (S6)	3.	01/01 - 01/31	31	2,117	3,114,490	1,471	1,652,797	1,461,692	47%	867,405	526,615	64%	1,137,588	174%	3,147,864	-1%	693,780	348.9%	54%
41.	CITY OF DREAMS	4.	01/01 - 01/31	31	641	2,879,806	4,492	1,356,464	1,523,341	53%	679,477	741,976	-8%	2,275,763	27%	5,166,951	-44%			
42.	VS T3 LANDSIDE	5.	01/01 - 01/31	31	1,002	2,687,490	2,682	1,508,175	1,179,314	44%	765,112	608,327	25%	3,401,534	-21%	4,653,935	-42%	2,208,788	21.6%	55%
43.	MAC T3 DOM	6.	01/01 - 01/31	31	443	1,414,176	3,192	732,848	681,327	48%	430,933	330,721	30%	824,960	71%	1,423,205	-1%	1,761,790	-19.7%	53%
44.	T3 INTL JO MALONE	7.	01/01 - 01/31	31	210	1,303,655	6,207	634,665	668,989	51%	356,995	169,740	110%	690,765	89%	1,311,235	-1%	1,642,011	-20.6%	48%
45.	BTG - CLARK DPD	8.	01/01 - 01/31	31	369	1,085,671	2,942	626,282	459,388	42%	290,512	245,086	18%			1,583,558	-31%			
46.	MAC T3 INTL	9.	01/01 - 01/31	31	250	768,841	3,075	367,573	401,267	52%	185,946	192,510	-3%	369,180	108%	621,228	24%	1,344,645	-42.8%	51%
47.	BEAUTY TO GO-KALIBO	10.	01/01 - 01/31	25	82	224,959	2,743	105,486	119,472	53%	40,165	59,609	-32%	365,656	-38%	208,523	8%	2,219,440	-89.8%	52%
48.	T3 INTL KIEHLS	11.	01/02 - 01/31	18	39	131,985	3,384	63,422	68,562	52%	45,635	18,500	146%	197,800	-33%	191,722	-31%	1,282,145	-89.7%	48%
CTS -14 %		BEAUTY, FASHION & ACCESSORIES Total:				21,976,430		11,693,357	10,283,072	47%	5,785,867	4,811,970	20%	15,656,841	40%	33,610,134	-35%	15,134,389	45.2%	53%
OUTLETS																				
49.	BORACAY	1.	01/01 - 01/31	31	1,739	2,358,259	1,356	1,446,043	912,216	39%	464,826	531,375	-12%	1,473,444	60%	2,747,288	-14%	1,926,306	22.4%	44%
50.	SLEX	2.	01/01 - 01/31	31	850	1,896,684	2,231	1,128,727	767,956	40%	442,461	301,115	46%	1,101,055	72%	4,413,098	-57%	1,273,223	48.9%	44%
51.	BORA ISLAND SOUVENIRS	3.	01/07 - 01/31	25		1,896,259		1,137,755	758,503	40%	495,806	509,281	-2%	1,544,887	23%					
52.	NLEX BALAGTAS	4.	01/01 - 01/31	31	793	1,646,937	2,076	972,354	674,583	41%	376,730	378,670	-0%	1,173,060	40%	3,575,417	-54%	1,152,857	42.8%	44%
53.	NLEX MEGA STATION	5.	01/01 - 01/31	31	878	1,624,839	1,850	976,055	648,783	40%	330,383	282,166	17%	1,224,896	33%	3,620,990	-55%	1,845,567	-11.9%	43%

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Jan 2025									PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019		
	JAN 1-31, 2025									01/25-01/31 vs 01/18-01/24			JAN 1-31, 2024		DEC 1-31, 2024		JAN 1-31, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. NLEX DRIVE&DINE	6.	01/01 - 01/31	31	710	1,491,110	2,100	866,687	624,422	42%	297,112	291,577	1%	1,014,223	47%	3,979,889	-63%			
55. FR PITX	7.	01/01 - 01/31	31	876	1,420,619	1,621	887,495	533,124	38%	270,123	286,731	-5%	1,076,579	32%	2,533,054	-44%			
56. CLARK PUREGOLD	8.	01/01 - 01/31	31		1,165,955		640,418	525,537	45%	247,623	282,878	-12%	1,238,014	-6%	3,146,571	-63%	1,311,538	-11.1%	51%
57. SUBIC FREEPORT	9.	01/01 - 01/31	31	396	1,051,840	2,656	605,436	446,404	42%	190,599	257,459	-25%	827,896	27%	2,494,059	-58%	1,404,185	-25.0%	41%
58. CEBU PUEBLO VERDE	10.	01/01 - 01/31	31	426	901,953	2,117	546,524	355,428	39%	205,523	213,201	-3%	404,488	123%	2,418,150	-63%	860,673	4.7%	40%
59. TRAVEL HUB BATANGAS	11.	01/01 - 01/31	31	634	581,895	917	348,960	232,935	40%	151,043	131,451	14%			1,067,765	-46%			
CTS -10 %	OUTLETS Total:				16,036,354		9,556,459	6,479,894	40%	3,472,233	3,465,911	0%	11,078,546	45%	29,996,284	-47%	9,774,351	64.0%	44%
ATHLEISURE																			
60. THE SHOPPES T3 LANDSIDE	1.	01/01 - 01/31	31	5,731	10,950,098	1,910	7,810,377	3,139,720	29%	2,765,784	2,224,327	24%	7,179,026	53%	17,044,077	-36%	5,630,870	94.4%	33%
61. SPACE28 TRAVEL BUDDY T3	2.	01/01 - 01/31	31	740	2,212,596	2,989	1,363,472	849,124	38%	343,100	525,063	-34%	2,606,486	-15%	2,825,376	-22%	1,674,546	32.1%	41%
62. T3 INTL SPACE5	3.	01/01 - 01/31	31	1,563	1,072,146	685	774,385	297,760	28%	262,064	321,142	-18%	979,454	9%	1,367,134	-22%	763,400	40.4%	63%
63. DFP FIESTAMALL	4.	01/02 - 01/30	26	99	294,496	2,974	186,977	107,519	37%	81,012	94,068	-13%			145,228	103%			
64. DFP LUXEMALL	5.	01/02 - 01/29	20	46	136,853	2,975	87,835	49,018	36%	40,806	31,236	30%			35,188	289%			
CTS -9 %	ATHLEISURE Total:				14,666,190		10,223,047	4,443,142	30%	3,492,768	3,195,837	9%	10,764,967	36%	21,417,004	-32%	8,068,816	81.7%	37%
ECOMMERCE																			
65. SHOPEE	1.	01/02 - 01/31	23	1,186	1,006,119	848	501,258	504,861	50%	146,822	191,468	-23%	529,941	90%	1,423,285	-29%			
CTS -1 %	ECOMMERCE Total:				1,006,119		501,258	504,861	50%	146,822	191,468	-23%	529,941	90%	1,423,285	-29%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				160,970,823		80,000,815	80,970,008	50%	35,682,956	34,927,766	2%	133,453,214	21%	199,754,447	-19%	78,182,197	105.8%	171%

RTRG AFFILIATES

RESTO - WENDY'S																		
1. T3 BURGER- WENDY'S NAIA	1.	01/01 - 01/31	31	23,062	9,536,337	413	4,482,078	5,054,259	53%	2,023,217	2,113,285	-4%	8,114,436	18%	10,849,838	-12%		
2. T3 BURGER- WENDY'S CLARK	2.	01/01 - 01/31	31	8,296	4,516,039	544	2,122,538	2,393,501	53%	961,755	920,147	4%	1,765,682	156%	4,141,065	9%		
3. T3 BURGER- WENDY'S BACOR	3.	01/01 - 01/31	31	7,362	2,894,041	393	1,360,199	1,533,841	53%	644,422	651,825	-1%	3,053,427	-5%	4,892,854	-41%		
4. T3 BURGER- WENDY'S PITX	4.	01/01 - 01/31	31	9,542	2,654,975	278	1,247,838	1,407,137	53%	665,387	567,658	17%	3,318,501	-20%	4,131,278	-36%		
5. T3 BURGER- WENDY'S MEXICO	5.	01/01 - 01/31	31	4,022	2,456,531	610	1,154,569	1,301,961	53%	509,454	482,330	5%	1,657,657	48%	3,280,982	-25%		
6. T3 BURGER- WENDY'S YELLOW	6.	01/01 - 01/31	31	714	694,515	972	250,025	444,489	64%	175,638	122,602	43%	646,723	7%	826,920	-16%		
7. T3 BURGER- WENDY'S PANCAK	7.	01/01 - 01/31	31	672	657,892	979	236,841	421,050	64%	150,908	99,587	51%	829,098	-21%	951,548	-31%		
CTS -71 %	RESTO - WENDY'S Total:				23,410,334		10,854,092	12,556,241	54%	5,130,783	4,957,438	3%	19,385,528	21%	29,074,487	-19%	0	

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Jan 2025 JAN 1-31, 2025								PREV WEEK COMPARISON 01/25-01/31 vs 01/18-01/24			Prev. Year - Jan 2024 JAN 1-31, 2024		Last Month - Dec 2024 DEC 1-31, 2024		Pre-Pandemic - Jan 2019 JAN 1-31, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	01/01 - 01/31	31	564	2,513,965	4,457	1,367,573	1,146,391	46%	494,460	669,135	-26%	3,968,620	-37%	3,880,605	-35%		
9.	POD3	2.	01/01 - 01/31	31	765	1,806,650	2,361	1,000,516	806,133	45%	436,854	353,969	23%	1,355,167	33%	1,496,490	21%	6,996,634	
10.	POD2	3.	01/01 - 01/31	24	61	1,660,870	27,227	670,045	990,824	60%	725,480	244,620	196%	807,815	106%	1,028,615	61%		
11.	POD1	4.	01/01 - 01/31	31	282	1,483,509	5,260	835,713	647,795	44%	367,715	215,940	70%	2,308,800	-36%	1,062,805	40%	10,629,492	
12.	PLAYGROUND	5.	01/01 - 01/31	31	408	1,087,798	2,666	603,298	484,500	45%	112,889	282,137	-59%	1,364,267	-20%	1,901,571	-43%		
13.	POD4	6.	01/01 - 01/31	31	342	848,871	2,482	495,330	353,540	42%	176,297	169,275	4%	490,835	73%	1,122,973	-24%	943,675	
CTS -29 %		MTR SALES Total:				9,401,663		4,972,478	4,429,185	47%	2,313,695	1,935,076	19%	10,295,505	-9%	10,493,060	-10%	18,569,801	
RTRG AFFILIATES TOTAL						32,811,997		15,826,570	16,985,427	52%	7,444,479	6,892,514	8%	29,681,033	11%	39,567,547	-17%	18,569,801	
CTS - Contribution to Sales Incomplete Days or Period																			
GRAND TOTAL:						193,782,821		95,827,385	97,955,435	52.0%	43,127,435	41,820,281	8%	163,134,247	19%	239,321,995	-19%	96,751,998	

CTS - Contribution to Sales
Incomplete Days or Period