

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Oct 2024 OCT 1-13, 2024								PREV WEEK COMPARISON 10/07-10/13 vs 09/30-10/06			Prev. Year - Oct 2023 OCT 1-13, 2023		Prev. Month - Sep 2024 SEP 1-13, 2024		Pre-Pandemic - Oct 2019 OCT 1-13, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	10/01 - 10/13	13	7,053	3,585,561	508	1,336,837	2,248,723	63%	2,021,784	1,881,380	7%	4,023,808	-11%	3,505,206	2%		
2.	SPACE38 CSP2 T3	2.	10/01 - 10/13	13	1,912	1,862,971	974	763,780	1,099,190	59%	1,012,499	966,327	4%	1,773,399	5%	2,054,735	-9%	1,871,664	-0.4%
3.	WH SMITH T3 INTL (S12)	3.	10/01 - 10/13	13	3,392	1,805,538	532	733,027	1,072,510	59%	989,207	951,389	3%	1,989,331	-9%	1,657,805	9%	1,132,828	59.3%
4.	AIRMALL T3 DOM	4.	10/01 - 10/13	13	2,415	1,600,725	662	552,454	1,048,271	65%	789,581	925,479	-14%	1,903,016	-16%	1,393,606	15%	1,618,996	-1.1%
5.	THE SHOPPES CSP1	5.	10/01 - 10/13	13	1,455	1,448,780	995	645,778	803,002	55%	761,968	768,756	-0%	1,918,002	-24%	1,579,537	-8%	2,910,598	-50.2%
6.	CSP PITX	6.	10/01 - 10/13	13	8,021	1,177,339	146	762,306	415,032	35%	602,123	667,520	-9%	1,062,927	11%	1,154,546	2%		
7.	WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/13	13	2,853	719,844	252	247,462	472,381	66%	381,754	379,918	0%	580,603	24%	526,463	37%		
8.	WH SMITH CLARK IPD	8.	10/01 - 10/13	13	1,089	355,336	326	114,325	241,010	68%	201,581	193,229	4%			325,199	9%		
9.	WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/13	13	1,545	271,486	175	87,172	184,313	68%	145,038	152,402	-4%	199,787	36%	259,578	5%	358,501	-24.2%
10.	WH SMITH BACOLOD	10.	10/01 - 10/13	13	1,121	228,605	203	76,992	151,612	66%	130,370	110,075	18%	223,827	2%	159,431	43%		
11.	WH SMITH T4 -AM	11.	10/01 - 10/13	13	775	224,777	290	97,230	127,546	57%	135,832	119,835	13%	160,615	40%	157,648	43%	701,037	-67.9%
12.	WH SMITH LAGUINDINGAN	12.	10/01 - 10/13	13	1,114	190,520	171	57,901	132,618	70%	108,315	99,325	9%	194,075	-2%	182,580	4%		
13.	WH SMITH NAIA T3 (S32)	13.	10/01 - 10/13	13	604	185,451	307	76,536	108,914	59%	97,231	99,950	-2%	272,900	-32%	163,277	14%		
14.	WH SMITH BICOL	14.	10/01 - 10/13	13	799	138,786	173	48,854	89,931	65%	70,338	73,998	-4%						
15.	AIRMALL BOHOL	15.	10/02 - 10/13	12	282	127,220	451	49,852	77,367	61%	89,441	37,779	136%						
16.	AIRMALL ILOILO	16.	10/01 - 10/13	13	187	105,008	561	44,006	61,001	58%	67,650	40,598	66%			174,033	-40%		
CTS -26 %		FOOD, CONVENIENCE & GIFTING Total:				14,027,950		5,694,519	8,333,430	59%	7,604,715	7,467,963	1%	14,302,292	-2%	13,293,648	6%	8,593,627	63.2%
FRANCHISE STORES																			
17.	KRISPY KREME T3 DOM	1.	10/01 - 10/13	13	2,823	2,018,820	715	1,312,233	706,587	35%	1,099,609	1,083,304	1%	2,048,766	-1%	1,787,737	13%	2,666,748	-24.2%
18.	7-11 BORA TOUR CENTER	2.	10/01 - 10/13	13	9,961	2,005,452	201	1,223,326	782,126	39%	1,074,223	1,057,487	1%	1,637,485	22%	1,846,849	9%	2,208,611	-9.1%
19.	7-11 PITX	3.	10/01 - 10/13	13	24,441	1,735,656	71	1,180,246	555,409	32%	908,203	959,200	-5%	1,670,206	4%	1,544,499	12%	1,435,434	20.9%
20.	7-11 MCIA	4.	10/01 - 10/13	13	14,149	1,652,840	116	1,024,761	628,079	38%	893,126	881,695	1%	1,241,508	33%	1,510,067	9%		
21.	7-11 BORA STATION 3	5.	10/01 - 10/13	13	9,641	1,579,289	163	979,159	600,129	38%	903,606	760,989	18%	1,170,430	35%	1,190,052	33%	2,190,738	-27.9%
22.	MINISO T3	6.	10/01 - 10/13	13	1,303	791,047	607	361,896	429,151	54%	453,809	393,719	15%	632,051	25%	655,152	21%	1,428,418	-44.6%
23.	MINISO CEBU	7.	10/01 - 10/13	13	1,305	719,565	551	325,620	393,945	55%	399,654	359,682	11%	562,556	28%	574,053	25%		
24.	KRISPY KREME CSP2	8.	10/01 - 10/13	13	1,509	681,662	451	477,163	204,498	30%	389,950	348,726	11%	337,086	102%	606,834	12%	590,019	15.5%
25.	MINISO DRIVE&DINE	9.	10/01 - 10/13	13	714	529,185	741	323,926	205,258	39%	280,679	278,066	0%	376,425	41%	330,460	60%		
CTS -22 %		FRANCHISE STORES Total:				11,713,519		7,208,333	4,505,186	38%	6,402,861	6,122,871	4%	9,676,517	21%	10,045,706	17%	10,519,971	11.3%
RESTO																			
26.	CAFE EXPRESS- T1	1.	10/01 - 10/13	13	7,078	3,128,811	442	1,032,507	2,096,303	67%	1,664,811	1,708,513	-2%	3,893,136	-20%	2,997,631	4%	1,833,532	70.6%

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STORE	CURRENT - Oct 2024 OCT 1-13, 2024									PREV WEEK COMPARISON 10/07-10/13 vs 09/30-10/06			Prev. Year - Oct 2023 OCT 1-13, 2023		Prev. Month - Sep 2024 SEP 1-13, 2024		Pre-Pandemic - Oct 2019 OCT 1-13, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T1	2.	10/01 - 10/13	13	7,313	3,087,971	422	1,019,030	2,068,941	67%	1,684,079	1,636,511	2%	3,335,513	-7%	2,982,659	4%			
28. SUBWAY T3	3.	10/01 - 10/13	13	4,619	1,594,594	345	526,216	1,068,378	67%	853,785	860,693	-0%			1,390,101	15%			
29. ILLY CAFE- ROCKWELL	4.	10/01 - 10/13	13	1,262	553,537	438	188,202	365,334	66%	286,771	297,590	-3%	506,264	9%	571,024	-3%	353,840	56.4%	
30. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/13	13	1,547	415,306	268	137,051	278,255	67%	215,757	221,961	-2%	235,002	77%	371,004	12%	303,548	36.8%	
31. CAFE EXPRESS- T3 ARRV	6.	10/01 - 10/13	13	1,235	310,624	251	102,506	208,118	67%	162,412	169,626	-4%	194,393	60%	252,432	23%	129,886	139.1%	
32. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/13	13	703	218,879	311	72,230	146,649	67%	112,258	120,296	-6%	169,725	29%	232,883	-6%			
33. ILLY CAFE- OPUS MALL	8.	10/12 - 10/13	2	137	70,338	513	23,211	47,126	67%	70,338									
34. CAFE EXPRESS- KALIBO	9.	10/01 - 10/10	10	52	11,214	215	3,700	7,513	67%	1,075	10,982	-90%	18,816	-40%	19,349	-42%			
CTS -18 %	RESTO Total:				9,391,279		3,104,657	6,286,621	67%	5,051,290	5,026,174	0%	8,352,852	12%	8,817,087	7%	2,620,808	258.3%	
BEAUTY, FASHION & ACCESSORIES																			
35. VS T3 DOM	1.	10/01 - 10/13	13	463	1,555,190	3,358	673,344	881,845	57%	881,520	762,060	15%	1,494,610	4%	1,660,760	-6%	1,300,290	19.6%	
36. BBW T3 DOM	2.	10/01 - 10/13	13	728	1,485,110	2,039	611,099	874,010	59%	881,780	713,350	23%	1,174,560	26%	1,440,480	3%	775,530	91.4%	
37. CITY OF DREAMS	3.	10/01 - 10/13	13	317	1,267,518	3,998	558,915	708,602	56%	694,228	661,644	4%	1,010,677	25%	1,486,948	-15%			
38. VS T3 LANDSIDE	4.	10/01 - 10/13	13	298	1,008,210	3,383	438,679	569,530	56%	510,320	581,330	-12%	1,023,860	-2%	996,680	1%	1,099,524	-8.3%	
39. BBW T3 LANDSIDE	5.	10/01 - 10/13	13	448	945,790	2,111	392,664	553,125	58%	471,670	559,550	-15%	786,080	20%	839,640	13%	928,345	1.8%	
40. THE RUNWAY T3 INTL (S6)	6.	10/01 - 10/13	13	579	932,582	1,610	474,062	458,519	49%	549,638	449,334	22%	401,476	132%	882,905	6%	169,862	449.0%	
41. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/13	13	212	740,875	3,494	338,412	402,462	54%	375,728	418,355	-10%	549,030	35%	562,430	32%	385,951	91.9%	
42. MAC T3 DOM	8.	10/01 - 10/13	13	141	437,042	3,099	208,247	228,794	52%	195,027	279,622	-30%	513,000	-15%	544,670	-20%	598,437	-26.9%	
43. MAC T3 INTL	9.	10/01 - 10/13	13	98	275,520	2,811	129,345	146,174	53%	143,947	150,617	-4%	186,150	48%	237,240	16%	624,110	-55.8%	
44. T3 INTL JO MALONE	10.	10/02 - 10/13	11	33	260,715	7,900	112,794	147,920	57%	118,555	156,960	-24%	417,850	-38%	206,250	26%	657,745	-60.3%	
45. BEAUTY TO GO-KALIBO	11.	10/01 - 10/13	12	33	70,842	2,146	29,681	41,160	58%	37,248	33,594	10%	205,680	-66%	55,329	28%	905,283	-92.1%	
46. T3 INTL KIEHLS	12.	10/01 - 10/12	10	20	69,557	3,477	41,050	28,506	41%	36,447	37,060	-1%	122,930	-43%	231,975	-70%	1,158,694	-93.9%	
CTS -17 %	BEAUTY, FASHION & ACCESSORIES Total:				9,048,952		4,008,298	5,040,653	56%	4,896,109	4,803,477	1%	7,885,903	15%	9,145,307	-1%	8,603,772	5.1%	
ATHLEISURE																			
47. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/13	13	1,735	3,280,831	1,890	2,115,019	1,165,811	36%	1,810,655	1,702,453	6%	2,519,931	30%	3,767,742	-13%	2,759,837	18.8%	
48. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/13	13	290	709,699	2,447	415,598	294,100	41%	424,821	334,140	27%	712,676	0%	1,147,558	-38%	855,515	-17.0%	
49. T3 INTL SPACE5	3.	10/01 - 10/13	13	955	559,638	586	396,186	163,451	29%	293,041	315,900	-7%	334,054	68%	679,555	-18%	182,840	206.0%	
CTS -9 %	ATHLEISURE Total:				4,550,168		2,926,804	1,623,363	36%	2,528,517	2,352,493	7%	3,566,661	28%	5,594,855	-19%	3,798,193	19.7%	
OUTLETS																			
50. NLEX DRIVE&DINE	1.	10/01 - 10/13	13	255	589,626	2,312	313,667	275,958	47%	361,386	260,809	38%	402,215	47%	480,087	23%	474,944	24.1%	

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STORE	CURRENT - Oct 2024 OCT 1-13, 2024									PREV WEEK COMPARISON 10/07-10/13 vs 09/30-10/06			Prev. Year - Oct 2023 OCT 1-13, 2023		Prev. Month - Sep 2024 SEP 1-13, 2024		Pre-Pandemic - Oct 2019 OCT 1-13, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. SLEX	2.	10/01 - 10/13	13	301	585,386	1,944	328,163	257,222	44%	266,819	364,434	-26%	620,314	-6%	559,143	5%	480,916	21.7%	41%
52. BORACAY	3.	10/01 - 10/13	13	358	504,616	1,409	296,450	208,166	41%	264,703	269,921	-1%	323,645	56%	335,720	50%	1,556,522	-67.5%	45%
53. CLARK PUREGOLD	4.	10/01 - 10/13	13		491,779		246,265	245,514	50%	295,068	213,703	38%	519,417	-5%	350,852	40%	785,782	-37.4%	46%
54. NLEX BALAGTAS	5.	10/01 - 10/13	13	244	454,812	1,863	249,034	205,777	45%	232,013	243,313	-4%	429,069	6%	409,652	11%	577,773	-21.2%	42%
55. FR PITX	6.	10/01 - 10/13	13	277	437,574	1,579	255,825	181,748	42%	223,628	241,866	-7%	382,761	14%	405,053	8%			
56. SUBIC FREEPORT	7.	10/01 - 10/13	13	118	368,376	3,121	196,762	171,614	47%	213,682	171,340	24%	278,918	32%	376,141	-2%	475,578	-22.5%	42%
57. NLEX MEGA STATION	8.	10/01 - 10/13	13	197	345,702	1,754	189,582	156,120	45%	152,054	228,264	-33%	475,023	-27%	374,207	-8%	768,052	-54.9%	44%
58. CEBU PUEBLO VERDE	9.	10/01 - 10/13	13	147	323,526	2,200	183,725	139,801	43%	159,370	181,491	-12%	206,835	56%	299,459	8%	317,812	1.7%	46%
CTS - 8 %	OUTLETS Total:				4,101,401		2,259,477	1,841,924	45%	2,168,726	2,175,143	-0%	3,638,200	13%	3,590,319	14%	5,437,382	-24.5%	45%
ECOMMERCE																			
59. SHOPEE	1.	10/01 - 10/12	11	356	359,650	1,010	150,985	208,664	58%	271,583	120,666	125%	248,505	45%	256,073	40%			
CTS - 1 %	ECOMMERCE Total:				359,650		150,985	208,664	58%	271,583	120,666	125%	248,505	45%	256,073	40%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				53,192,921		25,353,075	27,839,846	52%	28,923,804	28,068,790	3%	47,670,933	12%	50,742,997	5%	39,573,756	34.4%	120%

RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/13	13	9,156	3,690,292	403	1,734,437	1,955,855	53%	1,954,192	2,044,819	-4%	2,979,252	24%	3,938,494	-6%			
2. T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/13	13	3,792	1,410,477	371	662,924	747,553	53%	732,619	769,734	-4%	1,085,011	30%	1,194,531	18%			
3. T3 BURGER- WENDY'S PITX	3.	10/01 - 10/13	13	4,630	1,372,664	296	645,152	727,512	53%	717,572	754,018	-4%	1,212,008	13%	1,331,396	3%			
4. T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/13	13	1,868	869,372	465	408,605	460,767	53%	451,964	502,570	-10%	449,005	94%	785,158	11%			
5. T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/13	13	1,141	572,540	501	269,093	303,446	53%	287,740	310,855	-7%	462,106	24%	473,173	21%			
6. T3 BURGER- WENDY'S YELLOW	6.	10/01 - 10/13	13	229	197,890	864	71,240	126,650	64%	102,076	120,293	-15%	182,477	8%	157,406	26%			
7. T3 BURGER- WENDY'S PANCAK	7.	10/01 - 10/13	13	178	185,934	1,044	66,936	118,998	64%	101,880	110,888	-8%	237,221	-22%	187,361	-1%			
CTS - 64 %	RESTO - WENDY'S Total:				8,299,173		3,858,390	4,440,782	54%	4,348,045	4,613,180	-5%	6,607,084	26%	8,067,522	3%	0		
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	10/01 - 10/13	12	461	1,804,325	3,913	986,373	817,951	45%	996,745	945,910	5%	1,646,290	10%	1,555,477	16%			
9. POD1	2.	10/01 - 10/13	12	200	935,825	4,679	541,712	394,112	42%	367,995	615,875	-40%	1,345,359	-30%	722,765	29%	5,676,683	-83.5%	80%
10. POD3	3.	10/01 - 10/13	12	261	766,112	2,935	408,252	357,859	47%	437,828	362,429	20%	694,359	10%	559,715	37%	2,388,202	-67.9%	80%
11. PLAYGROUND	4.	10/01 - 10/13	12	257	613,823	2,388	331,378	282,445	46%	250,074	434,463	-42%	574,008	7%	657,900	-7%	957,130	-35.8%	42%
12. POD2	5.	10/03 - 10/13	9	17	393,120	23,124	163,898	229,221	58%	159,795	233,325	-31%	468,800	-16%	235,930	67%	2,514,004	-84.3%	71%

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	OCT 1-13, 2024								10/07-10/13 vs 09/30-10/06			OCT 1-13, 2023		SEP 1-13, 2024		OCT 1-13, 2019			
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
3. POD4	6.	10/01 - 10/13	12	89	212,602	2,388	121,830	90,771	43%	129,938	101,165	28%	202,899	5%	170,813	24%	382,391	-44.4%	86%
CTS -36 %		MTR SALES Total:			4,725,808		2,553,445	2,172,362	46%	2,342,375	2,693,168	-13%	4,931,715	-4%	3,902,601	21%	11,918,411	-60.3%	75%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			13,024,981		6,411,835	6,613,145	51%	6,690,420	7,306,348	-8%	11,538,799	13%	11,970,123	9%	11,918,411	9.2%	97%
GRAND TOTAL:					66,217,903		31,764,910	34,452,992	51.0%	35,614,225	35,375,138	-8%	59,209,732	12%	62,713,121	6%	51,492,167	28.5%	52%