

## SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Nov 2024							PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
			NOV 1-14, 2024							11/08-11/14 vs 11/01-11/07			NOV 1-14, 2023		OCT 1-14, 2024		NOV 1-14, 2019		
PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%		
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	11/01 - 11/14	14	7,745	4,093,466	528	1,534,297	2,559,169	63%	2,122,986	1,970,480	7%	4,517,349	-9%	3,879,665	6%			
2. AIRMALL T3 DOM	2.	11/01 - 11/14	14	3,485	2,612,475	749	997,111	1,615,363	62%	1,275,904	1,336,571	-4%	1,747,044	50%	1,699,973	54%	1,715,039	52.3%	47%
3. SPACE38 CSP2 T3	3.	11/01 - 11/14	14	2,109	2,087,324	989	1,746,681	340,642	16%	1,122,684	964,640	16%	1,747,130	19%	2,074,212	1%	1,695,840	23.0%	45%
4. WH SMITH T3 INTL (S12)	4.	11/01 - 11/14	14	4,172	1,999,876	479	794,519	1,205,356	60%	1,025,979	973,896	5%	2,032,899	-2%	1,924,970	4%	1,025,429	95.0%	59%
5. THE SHOPPES CSP1	5.	11/01 - 11/14	14	1,708	1,885,327	1,103	842,598	1,042,728	55%	982,617	902,710	8%	1,744,425	8%	1,600,514	18%	3,126,104	-39.6%	41%
6. CSP PITX	6.	11/01 - 11/14	14	8,163	1,167,934	143	758,399	409,534	35%	558,267	609,666	-8%	1,155,425	1%	1,256,454	-7%			
7. WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/14	14	3,456	868,115	251	261,626	606,489	70%	479,105	389,010	23%	639,615	36%	786,924	10%			
8. WH SMITH CLARK IPD	8.	11/01 - 11/14	14	1,522	524,436	344	170,839	353,596	67%	264,386	260,050	1%			392,221	34%			
9. WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/14	14	1,921	368,767	191	122,296	246,471	67%	191,770	176,997	8%	242,047	52%	295,907	25%	423,644	-12.9%	61%
10. WH SMITH NAIA T3 (S32)	10.	11/01 - 11/14	14	831	298,615	359	122,526	176,088	59%	159,863	138,752	15%	283,237	5%	204,312	46%			
11. WH SMITH BACOLOD	11.	11/01 - 11/14	14	1,386	259,696	187	83,605	176,091	68%	119,214	140,482	-15%	261,337	-1%	251,510	3%			
12. AIRMALL BOHOL	12.	11/01 - 11/14	14	431	195,644	453	74,540	121,103	62%	90,703	104,940	-13%			137,510	42%			
13. WH SMITH LAGUINDINGAN	13.	11/01 - 11/14	14	1,100	182,735	166	55,079	127,655	70%	92,820	89,915	3%	213,700	-14%	208,670	-12%			
14. AIRMALL ILOILO	14.	11/01 - 11/14	14	198	177,380	895	68,542	108,837	61%	62,017	115,363	-46%			116,318	52%			
15. WH SMITH BICOL	15.	11/01 - 11/14	14	807	129,406	160	43,739	85,667	66%	59,880	69,526	-13%			150,021	-14%			
16. WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,721	22,638	66%		34,360	-100%	155,970	-78%	242,603	-86%	649,346	-94.7%	50%
CTS -27 % FOOD, CONVENIENCE & GIFTING Total:					16,885,559		7,688,125	9,197,434	54%	8,608,198	8,277,361	3%	14,740,184	15%	15,221,787	11%	8,635,404	95.5%	47%
FRANCHISE STORES																			
17. 7-11 BORA TOUR CENTER	1.	11/01 - 11/14	14	13,403	2,640,515	197	1,610,714	1,029,801	39%	1,364,687	1,275,828	6%	2,303,612	15%	2,152,051	23%	2,106,482	25.3%	39%
18. KRISPY KREME T3 DOM	2.	11/01 - 11/14	14	2,853	2,132,559	747	1,386,163	746,395	35%	1,116,721	1,015,837	9%	1,883,701	13%	2,187,436	-3%	2,851,347	-25.2%	22%
19. 7-11 PITX	3.	11/01 - 11/14	14	24,678	1,859,197	75	1,264,254	594,943	32%	943,629	915,568	3%	1,772,137	5%	1,852,213	0%	1,488,358	24.9%	32%
20. 7-11 MCIA	4.	11/01 - 11/14	14	14,981	1,732,616	115	1,074,222	658,394	38%	880,446	852,170	3%	1,571,411	10%	1,781,138	-3%			
21. 7-11 BORA STATION 3	5.	11/01 - 11/14	14	8,667	1,594,378	183	988,514	605,863	38%	602,687	991,691	-39%	1,866,868	-15%	1,706,820	-7%	1,639,661	-2.7%	38%
22. MINISO T3	6.	11/01 - 11/14	14	1,640	1,316,593	802	569,700	746,892	57%	563,865	752,727	-25%	661,210	99%	850,796	55%	1,367,517	-3.7%	43%
23. MINISO CEBU	7.	11/01 - 11/14	14	1,747	1,058,956	606	485,956	573,000	54%	559,054	499,902	11%	673,416	57%	786,021	35%			
24. MINISO DRIVE&DINE	8.	11/01 - 11/14	14	941	712,411	757	443,391	269,020	38%	295,845	416,566	-28%	495,366	44%	551,460	29%			
25. KRISPY KREME CSP2	9.	11/01 - 11/14	14	1,442	605,414	419	423,790	181,624	30%	275,638	329,775	-16%	303,745	99%	723,543	-16%	658,039	-7.9%	25%
CTS -22 % FRANCHISE STORES Total:					13,652,643		8,246,707	5,405,935	40%	6,602,575	7,050,068	-6%	11,531,469	18%	12,591,481	8%	10,111,407	35.0%	33%
RESTO																			
26. CAFE EXPRESS- T1	1.	11/01 - 11/14	14	8,124	3,624,487	446	1,196,080	2,428,406	67%	1,830,986	1,793,501	2%	4,099,393	-12%	3,417,735	6%	2,160,445	67.7%	67%

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STORE	CURRENT - Nov 2024 NOV 1-14, 2024									PREV WEEK COMPARISON 11/08-11/14 vs 11/01-11/07			Prev. Year - Nov 2023 NOV 1-14, 2023		Last Month - Oct 2024 OCT 1-14, 2024		Pre-Pandemic - Nov 2019 NOV 1-14, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T1	2.	11/01 - 11/14	14	8,758	3,558,991	406	1,174,467	2,384,524	67%	1,780,460	1,778,530	0%	3,389,409	5%	3,363,994	6%			
28. SUBWAY T3	3.	11/01 - 11/14	14	5,191	1,754,850	338	579,100	1,175,749	67%	904,400	850,450	6%			1,704,214	3%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/14	14	1,270	564,098	444	191,793	372,304	66%	283,505	280,593	1%	574,545	-2%	575,019	-2%	368,781	52.9%	
30. CAFE EXPRESS- T3 LOUNGE	5.	11/01 - 11/14	14	1,777	480,414	270	158,536	321,878	67%	244,158	236,256	3%	229,420	109%	454,135	6%	544,754	-11.8%	
31. CAFE EXPRESS- T3 ARRV	6.	11/01 - 11/14	14	2,513	460,325	183	151,907	308,418	67%	263,862	196,462	34%	232,842	98%	329,462	40%	157,998	191.3%	
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/14	14	950	300,642	316	99,211	201,430	67%	151,218	149,423	1%	175,722	71%	237,348	27%			
33. ILLY CAFE- OPUS MALL	8.	11/01 - 11/14	14	424	167,099	394	55,142	111,956	67%	76,129	90,970	-16%			77,192	116%			
34. CAFE EXPRESS- KALIBO	9.	11/01 - 11/14	14	131	26,272	200	8,669	17,602	67%	11,817	14,454	-18%	31,527	-17%	20,044	31%			
CTS -18 %	RESTO Total:				10,937,183		3,614,911	7,322,271	67%	5,546,538	5,390,644	2%	8,732,861	25%	10,179,146	7%	3,231,979	238.4%	
BEAUTY, FASHION & ACCESSORIES																			
35. VS T3 DOM	1.	11/01 - 11/14	14	579	2,008,280	3,468	863,121	1,145,158	57%	928,140	1,080,140	-14%	1,392,957	44%	1,685,680	19%	1,469,580	36.6%	
36. VS T3 LANDSIDE	2.	11/01 - 11/14	14	482	1,594,222	3,307	861,009	733,212	46%	787,830	806,392	-2%	1,188,430	34%	1,062,900	50%	1,297,562	22.8%	
37. BBW T3 LANDSIDE	3.	11/01 - 11/14	14	692	1,504,459	2,174	795,925	708,533	47%	741,559	762,900	-2%	959,165	57%	1,010,160	49%	1,049,015	43.4%	
38. CITY OF DREAMS	4.	11/01 - 11/14	14	362	1,502,586	4,150	646,402	856,183	57%	783,093	719,493	8%	956,588	57%	1,315,117	14%			
39. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/14	14	776	1,267,336	1,633	637,524	629,811	50%	623,316	644,020	-3%	464,866	173%	1,007,052	26%	249,454	408.0%	
40. MAC T3 DOM	6.	11/01 - 11/14	14	190	588,465	3,097	278,804	309,660	53%	293,012	295,452	-0%	451,509	30%	488,230	21%	596,514	-1.3%	
41. T3 INTL JO MALONE	7.	11/01 - 11/14	14	52	442,697	8,513	206,571	236,126	53%	254,702	187,995	35%	328,420	35%	293,055	51%	453,715	-2.4%	
42. MAC T3 INTL	8.	11/01 - 11/14	14	94	272,375	2,897	122,465	149,909	55%	133,067	139,307	-4%	217,305	25%	285,867	-5%	582,072	-53.2%	
43. T3 INTL KIEHLS	9.	11/01 - 11/11	9	25	107,782	4,311	54,928	52,853	49%	43,725	64,057	-31%	139,845	-23%	77,867	38%	471,126	-77.1%	
44. BEAUTY TO GO-KALIBO	10.	11/01 - 11/14	11	25	61,602	2,464	23,124	38,477	62%	46,018	15,584	195%	155,479	-60%	77,242	-20%	794,711	-92.2%	
CTS -15 %	BEAUTY, FASHION & ACCESSORIES Total:				9,349,805		4,489,877	4,859,927	52%	4,634,463	4,715,341	-1%	6,254,564	49%	7,303,171	28%	6,963,751	34.2%	
ATHLEISURE																			
45. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/14	14	2,172	4,337,614	1,997	3,016,116	1,321,497	30%	2,102,371	2,235,243	-5%	2,556,750	70%	3,547,756	22%	2,595,838	67.0%	
46. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/14	14	386	1,066,878	2,763	648,506	418,371	39%	564,915	501,963	12%	686,286	55%	765,867	39%	964,374	10.6%	
47. T3 INTL SPACE5	3.	11/01 - 11/14	14	1,078	628,036	582	455,615	172,420	27%	314,909	313,127	0%	238,288	164%	602,318	4%	302,525	107.5%	
CTS -10 %	ATHLEISURE Total:				6,032,528		4,120,238	1,912,289	32%	2,982,195	3,050,333	-2%	3,481,325	73%	4,915,941	23%	3,862,737	56.1%	
OUTLETS																			
48. SLEX	1.	11/01 - 11/14	14	381	910,702	2,390	515,879	394,822	43%	406,678	504,023	-19%	747,638	22%	614,874	48%	866,005	5.1%	
49. NLEX DRIVE&DINE	2.	11/01 - 11/14	14	366	836,612	2,285	438,221	398,390	48%	378,843	457,769	-17%	572,056	46%	634,238	32%	729,320	14.7%	
50. NLEX MEGA STATION	3.	11/01 - 11/14	14	342	679,531	1,986	377,142	302,388	44%	286,108	393,422	-27%	687,529	-1%	404,654	68%	1,286,845	-47.1%	

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Group by Business Concept

STORE	CURRENT - Nov 2024 NOV 1-14, 2024									PREV WEEK COMPARISON 11/08-11/14 vs 11/01-11/07			Prev. Year - Nov 2023 NOV 1-14, 2023		Last Month - Oct 2024 OCT 1-14, 2024		Pre-Pandemic - Nov 2019 NOV 1-14, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. SUBIC FREEPORT	4.	11/01 - 11/14	14	177	525,234	2,967	277,382	247,852	47%	280,544	244,690	14%	489,461	7%	399,222	32%	818,735	-35.8%	41%
52. CLARK PUREGOLD	5.	11/01 - 11/14	14		504,951		279,155	225,795	45%	218,221	286,730	-23%	746,057	-32%	521,442	-3%	671,622	-24.8%	49%
53. BORACAY	6.	11/01 - 11/14	14	337	476,660	1,414	274,845	201,815	42%	258,103	218,556	18%	568,005	-16%	529,727	-10%	1,491,636	-68.0%	45%
54. NLEX BALAGTAS	7.	11/01 - 11/14	14	262	461,097	1,759	270,877	190,219	41%	256,770	204,327	25%	634,801	-27%	470,690	-2%	802,298	-42.5%	44%
55. FR PITX	8.	11/01 - 11/14	14	297	451,209	1,519	263,460	187,749	42%	252,391	198,818	26%	421,453	7%	469,452	-4%			
56. CEBU PUEBLO VERDE	9.	11/01 - 11/14	14	206	408,293	1,982	232,446	175,847	43%	175,107	233,186	-24%	260,765	57%	338,069	21%	400,438	1.9%	42%
57. TRAVEL HUB BATANGAS	10.	11/01 - 11/14	14	230	215,545	937	123,236	92,308	43%	99,554	115,991	-14%							
CTS -9 %		OUTLETS Total:			5,469,839		3,052,649	2,417,189	44%	2,612,323	2,857,515	-8%	5,127,771	7%	4,382,372	25%	7,066,902	-22.5%	44%
ECOMMERCE																			
58. SHOPEE	1.	11/04 - 11/07	4	120	111,756	931	45,753	66,002	59%		111,756	-100%	259,149	-57%	391,778	-71%			
59. LAZADA	2.												51,142	-100%					
CTS -0 %		ECOMMERCE Total:			111,756		45,753	66,002	59%		111,756	-100%	310,291	-64%	391,778	-71%	0		
REGENT TRAVEL RETAIL TOTAL					62,439,316		31,258,265	31,181,050	50%	30,986,295	31,453,020	-1%	50,178,467	24%	54,985,678	14%	39,872,183	56.5%	126%
CTS - Contribution to Sales Incomplete Days or Period																			

## RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/10	10	8,335	3,330,657	399	1,565,408	1,765,248	53%	2,346,628	2,232,793	5%	2,547,934	31%	2,830,899	18%		
2.	T3 BURGER- WENDY'S BACOR	2.	11/01 - 11/10	10	2,763	1,113,618	403	523,400	590,217	53%	717,037	806,304	-11%	888,531	25%	998,561	12%		
3.	T3 BURGER- WENDY'S PITX	3.	11/01 - 11/10	10	3,363	1,040,238	309	488,912	551,326	53%	682,426	842,060	-18%	1,091,551	-5%	1,026,688	1%		
4.	T3 BURGER- WENDY'S CLARK	4.	11/01 - 11/10	10	2,089	996,326	476	468,273	528,052	53%	685,210	647,178	5%	472,876	111%	650,649	53%		
5.	T3 BURGER- WENDY'S MEXICO	5.	11/01 - 11/10	10	1,511	938,358	621	441,028	497,330	53%	489,922	624,117	-21%	785,863	19%	419,962	123%		
6.	T3 BURGER- WENDY'S PANCAK	6.	11/01 - 11/10	10	283	267,734	946	96,384	171,349	64%	126,138	246,983	-48%	321,481	-17%	130,850	105%		
7.	T3 BURGER- WENDY'S YELLOW	7.	11/01 - 11/10	10	244	238,843	978	85,983	152,859	64%	88,158	218,452	-59%	343,871	-31%	143,422	67%		
CTS -63 %		RESTO - WENDY'S Total:				7,925,776		3,669,391	4,256,385	54%	5,135,521	5,617,890	-8%	6,452,111	23%	6,201,034	28%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	11/01 - 11/14	14	458	1,823,040	3,980	1,000,578	822,461	45%	884,880	938,160	-5%	1,591,281	15%	2,062,015	-12%		
9.	POD3	2.	11/01 - 11/14	14	322	901,149	2,798	488,497	412,651	46%	410,129	491,020	-16%	691,877	30%	946,356	-5%	1,911,117	-52.8%
10.	POD1	3.	11/01 - 11/14	14	124	596,910	4,813	344,122	252,787	42%	246,780	350,130	-29%	1,334,635	-55%	1,056,495	-44%	3,394,194	-82.4%
11.	PLAYGROUND	4.	11/01 - 11/14	14	263	542,927	2,064	303,058	239,868	44%	331,937	210,990	57%	439,303	24%	707,610	-23%	707,312	-23.2%
12.	POD2	5.	11/01 - 11/14	11	25	534,090	21,363	209,645	324,444	61%	381,870	152,220	150%	333,820	60%	540,635	-1%	1,715,298	-68.8%

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	NOV 1-14, 2024									11/08-11/14 vs 11/01-11/07			NOV 1-14, 2023		OCT 1-14, 2024		NOV 1-14, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
13. POD4	6.	11/01 - 11/14	14	120	302,752	2,522	185,367	117,384	39%	133,537	169,215	-21%	145,100	109%	285,878	6%	254,109	19.1%	52%
CTS -37 %		MTR SALES Total:			4,700,868		2,531,270	2,169,597	46%	2,389,133	2,311,735	3%	4,536,017	4%	5,598,991	-16%	7,982,032	-41.1%	51%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			12,626,644		6,200,662	6,425,982	51%	7,524,654	7,929,625	-5%	10,988,128	15%	11,800,025	7%	7,982,032	58.1%	138%
GRAND TOTAL:					75,065,960		37,458,927	37,607,033	51.0%	38,510,950	39,382,645	-2%	61,166,595	23%	66,785,704	12%	47,854,215	56.8%	46%