

MONTHLY SALES REPORT - Net
As of 09/30/2024

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Stores		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
FOOD, CONVENIENCE &														
1	WH SMITH NAIA T1 DEP	1	12,219,345	9,581,552	9,517,651	8,783,633	8,912,713	10,201,676	9,963,715	10,312,418	8,399,737			87,892,444
2	WH SMITH T3 INTL (S12)	2	6,253,417	5,356,778	5,525,700	5,318,275	6,029,695	5,726,589	6,032,625	5,278,277	3,885,105			49,406,465
3	SPACE38 CSP2 T3	3	5,901,324	5,126,454	4,976,202	4,782,939	5,148,017	5,179,039	5,049,223	4,973,691	4,771,654			45,908,547
4	WH SMITH CEBU T2 DEP	4	8,410,932	7,384,218	7,603,856	6,724,205	6,428,096	3,107,903						39,659,213
5	AIRMAIL T3 DOM	5	4,357,317	4,484,075	4,689,925	4,117,169	4,968,395	4,686,988	4,766,367	3,948,767	3,347,477			39,366,483
6	THE SHOPPES CSP1	6	4,607,596	3,987,288	4,349,287	3,867,924	3,927,910	4,135,585	4,026,047	4,757,210	3,893,770			37,552,621
7	CSP PITX	7	2,944,068	2,629,785	2,761,140	2,349,604	3,016,242	2,955,368	3,215,778	3,098,902	2,807,172			25,778,062
8	WH SMITH CEBU T1 NRTH WIN	8	1,648,769	1,712,747	1,940,184	1,950,214	1,720,849	1,661,698	1,850,203	1,662,197	1,319,250			15,466,114
9	WH SMITH CEBU T1 DDL	9	1,451,312	1,379,298	1,438,523	1,507,673	1,581,984	1,359,831	1,582,211	1,182,435				11,483,271
10	WH SMITH NAIA T3 BUS GATE	10	592,183	596,731	582,756	801,790	815,093	793,789	882,321	644,532	612,070			6,321,267
11	WH SMITH CEBU T2 ARR	11	1,347,295	1,095,818	1,115,092	1,094,415	1,119,802	539,331						6,311,755
12	WH SMITH T4 -AM	12	682,301	671,301	815,767	800,978	724,407	827,911	749,527	516,678	432,212			6,221,085
13	WH SMITH BACOLOD	13	678,984	626,184	612,715	666,582	689,659	701,933	658,731	517,392	418,635			5,570,817
14	WH SMITH NAIA T3 (S32)	14	761,891	528,023	529,142	613,669	617,861	587,961	545,571	471,526	393,737			5,049,384
15	WH SMITH LAGUINDINGAN	15	513,809	437,026	527,260	495,770	577,820	529,275	590,700	559,035	438,985			4,669,680
16	AIRMAIL ILOILO	16		219,886	520,060	485,768	435,573	430,758	497,821	440,273	362,756			3,392,895
17	WH SMITH CLARK IPD	17									759,768			759,768
18	WH SMITH BICOL	18								99,799				99,799
CTS 31% Total FOOD, CONVENIEN:			52,370,548	45,817,170	47,505,266	44,360,614	46,714,122	43,425,640	40,410,845	38,363,339	31,942,130	0	0	390,909,678
FRANCHISE STORES														
19	7-11 BORA TOUR CENTER	1	5,692,025	5,617,670	5,787,153	5,658,865	5,676,606	5,919,463	5,691,293	5,352,309	4,334,897			49,730,285
20	KRISPY KREME T3 DOM	2	4,314,488	4,297,773	4,876,868	4,444,329	4,637,002	4,761,615	4,902,650	4,961,300	4,456,507			41,652,536
21	7-11 BORA STATION 3	3	5,034,162	5,124,286	5,140,677	5,049,592	4,982,597	4,842,931	4,479,168	3,800,175	3,015,183			41,468,775
22	7-11 PITX	4	4,372,198	3,888,551	4,299,169	4,275,164	4,896,360	4,703,749	4,377,382	4,172,690	3,783,549			38,768,816
23	7-11 MCIA	5	4,247,488	3,876,022	4,012,442	4,269,928	4,391,962	4,531,403	4,925,957	4,376,769	3,574,520			38,206,493
24	MINISO CEBU	6	1,749,432	1,558,505	1,659,573	1,747,546	1,802,604	1,925,531	2,101,216	1,701,914	1,396,933			15,643,256
25	MINISO T3	7	2,058,008	1,405,937	1,602,153	1,286,553	1,482,699	1,465,019	1,809,832	1,532,140	1,702,182			14,344,527
26	MINISO DRIVE&DINE	8	1,157,116	882,557	1,111,297	834,477	866,318	1,037,355	895,989	1,053,915	980,347			8,819,374
27	KRISPY KREME CSP2	9	777,430	663,622	770,781	731,962	859,529	754,332	739,130	961,894	1,561,092			7,819,777
CTS 21% Total FRANCHISE STORE:			29,402,351	27,314,927	29,260,116	28,298,419	29,595,681	29,941,401	29,922,619	27,913,109	24,805,213	0	0	256,453,842
RESTO														
28	SUBWAY T1	1	9,882,571	8,749,554	9,607,097	8,542,228	8,365,121	8,803,696	9,036,422	8,654,107	7,169,508			78,810,307
29	CAFE EXPRESS- T1	2	9,278,161	8,404,791	9,016,520	7,996,059	8,171,485	8,545,700	8,616,702	8,186,003	7,044,610			75,260,036
30	SUBWAY T3	3	3,265,382	2,854,421	3,479,776	3,397,445	3,335,141	3,285,433	3,381,406	3,270,456	3,338,339			29,607,802
31	ILLY CAFE- ROCKWELL	4	1,372,437	1,243,073	1,321,761	1,328,551	1,487,199	1,450,835	1,358,529	1,474,763	1,437,941			12,475,093
32	CAFE EXPRESS- T3 LOUNGE	5	610,416	652,355	644,005	922,935	954,548	876,281	938,396	890,804	864,722			7,354,467
33	CAFE EXPRESS- T3 ARRV	6	546,881	494,241	541,588	526,140	557,984	614,828	679,261	604,093	582,024			5,147,045
34	CAFE EXPRESS- T3 SPACE32	7	525,948	406,830	435,141	450,203	469,907	452,566	485,262	479,868	518,422			4,224,151

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RESTO														
35 CAFE EXPRESS- KALIBO	8	60,060	47,940	69,538	60,937	64,049	68,443	67,038	52,831	39,112				529,952
CTS 17%	Total RESTO:	25,541,859	22,853,208	25,115,429	23,224,502	23,405,438	24,097,787	24,563,019	23,612,928	20,994,682	0	0	0	213,408,857
BEAUTY, FASHION &														
36 BBW T3 DOM	1	4,187,850	2,779,930	3,115,810	3,072,890	3,399,390	3,141,560	4,321,860	3,974,895	3,387,500				31,381,685
37 VS T3 DOM	2	3,090,825	2,854,756	3,050,465	2,880,036	3,569,970	4,480,229	3,122,723	3,626,400	3,694,140				30,369,545
38 CITY OF DREAMS	3	2,275,763	2,599,655	2,758,352	2,362,696	3,312,056	3,370,068	3,681,192	3,535,838	3,449,255				27,344,876
39 VS T3 LANDSIDE	4	3,401,534	2,286,364	2,210,786	1,927,822	2,540,400	3,102,830	2,256,106	2,446,220	2,536,320				22,708,382
40 BBW T3 LANDSIDE	5	3,302,769	1,554,740	1,732,560	1,895,110	2,058,160	1,953,640	3,237,115	2,408,980	2,104,100				20,247,174
41 THE RUNWAY T3 INTL (S6)	6	1,137,588	1,158,125	1,448,608	1,516,917	1,680,907	2,145,973	2,615,146	2,278,280	1,996,238				15,977,782
42 BEAUTY TO GO-T3 DOM	7	1,281,597	1,360,939	1,663,298	1,632,632	1,877,866	2,022,631	1,746,102	1,949,217	1,561,888				15,096,171
43 MAC T3 DOM	8	824,960	909,470	634,883	553,004	875,430	785,170	783,755	971,055	1,325,545				7,663,272
44 T3 INTL JO MALONE	9	690,765	843,250	845,135	739,640	732,730	629,100	881,730	1,537,890	611,770				7,512,010
45 MAC T3 INTL	10	369,180	554,190	403,002	325,508	361,180	338,900	374,800	530,225	534,812				3,791,798
46 T3 INTL KIEHLS	11	197,800	253,360	245,320	248,800	162,190	264,100	159,906	254,128	419,955				2,205,559
47 BEAUTY TO GO-KALIBO	12	365,656	363,443	348,893	140,558	166,950	159,772	198,783	206,195	168,911				2,119,161
CTS 15%	Total BEAUTY, FASHION:	21,126,288	17,518,222	18,457,114	17,295,614	20,737,229	22,393,973	23,379,218	23,719,323	21,790,435	0	0	0	186,417,418
ATHLEISURE														
48 THE SHOPPES T3 LANDSIDE	1	5,130,027	4,519,293	5,354,084	5,489,512	5,966,095	5,836,605	6,117,596	6,458,242	6,478,579				51,350,035
49 SPACE28 TRAVEL BUDDY T3	2	2,606,486	2,242,898	2,485,821	2,137,902	2,103,065	2,048,787	2,185,314	1,946,063	2,152,196				19,908,535
50 THE SHOPPES LEFT WING	3	2,048,999	1,382,211	1,662,585	1,668,403	1,597,368	1,804,428	1,812,007	2,103,972	1,769,749				15,849,723
51 T3 INTL SPACES	4	979,454	974,557	1,403,542	1,260,084	1,766,785	1,383,719	1,681,327	1,391,096	1,518,995				12,359,559
CTS 8%	Total ATHLEISURE:	10,764,967	9,118,960	10,906,032	10,555,901	11,433,313	11,073,539	11,796,245	11,899,374	11,919,519	0	0	0	99,467,853
OUTLETS														
52 NLEX BALAGTAS	1	1,173,060	978,364	1,458,397	1,402,849	1,593,262	1,331,214	1,391,925	1,399,593	999,555				11,728,223
53 BORA ISLAND SOUVENIRS	2	1,544,887	1,553,271	1,925,574	1,879,422	1,706,768	2,314,859	314,353						11,239,136
54 BORACAY	3	1,473,444	1,366,127	1,230,316	1,171,827	1,303,419	1,426,008	1,270,239	1,016,210	820,215				11,077,811
55 CLARK PUREGOLD	4	1,238,014	1,323,009	1,405,989	1,326,027	1,101,114	1,232,543	1,440,450	1,134,853	849,094				11,051,098
56 NLEX MEGA STATION	5	1,224,896	927,261	1,492,783	1,304,191	1,206,661	1,302,684	1,064,151	1,210,515	1,001,416				10,734,561
57 NLEX DRIVE&DINE	6	1,014,223	910,622	1,220,954	1,174,897	1,190,955	1,338,088	1,131,500	1,425,070	1,224,222				10,630,536
58 FR PITX	7	1,076,579	922,068	1,110,449	1,012,009	1,365,320	1,189,329	1,130,358	1,275,226	927,606				10,008,947
59 SUBIC FREEPORT	8	827,896	939,745	1,326,997	1,160,872	1,049,595	1,373,136	1,026,899	999,336	850,986				9,555,466
60 SLEX	9	1,101,055	435,304	400,076	378,644	342,631	177,102	421,791	1,545,830	1,457,422				6,259,858
61 CEBU PUEBLO VERDE	10	404,488	386,358	396,579	497,583	489,303	429,451	298,748	847,198	666,863				4,416,576
CTS 8%	Total OUTLETS:	11,078,546	9,742,134	11,968,119	11,308,326	11,349,033	12,114,418	9,490,419	10,853,835	8,797,382	0	0	0	96,702,217
ECOMMERCE														
62 SHOPEE	1	529,941	478,426	448,635	295,704	356,001	431,911	539,344	491,573	524,248				4,095,783

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Prepared By:

Noted By:

Willie