

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

ATHLEISURE

BRAND		Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	NIKE	124	211,315.00	146	248,401.50	-14%
2	ADIDAS	64	151,800.00	36	82,600.00	83%
3	TRAVEL BLUE	50	60,820.00	43	58,420.00	4%
4	USPA	12	43,878.00	6	35,594.00	23%
5	JANSPORT	45	37,350.00	0	0.00	
6	ANKER	17	36,310.00	7	20,545.00	76%
7	AUKEY	21	33,358.00	8	16,347.00	104%
8	STANLEY	11	27,280.00	0	0.00	
9	VERSACE	2	15,700.00	0	0.00	
10	JBL-TRI	5	11,887.00	0	0.00	
11	SWAROVSKI	1	11,000.00	0	0.00	
12	HERSCHEL	1	7,490.00	0	0.00	
13	APPLE-TRI	4	7,087.00	0	0.00	
14	TENKI	10	7,040.00	0	0.00	
15	MINISO	19	3,281.00	0	0.00	
16	SONY-TRI	2	2,798.00	1	8,799.00	-68%
17	SENNHEISER-TRI	1	2,699.00	0	0.00	
18	HYDROFLASK-O	1	2,690.00	0	0.00	
19	BURBERRY	1	2,465.00	0	0.00	
20	SPEEDO	1	799.00	0	0.00	
21	MINISO-O	1	129.00	0	0.00	
22	BAYONGCIAGA	0	0.00	5	5,075.00	-100%
23	DESTINATION TRAVEL	0	0.00	2	2,290.00	-100%
24	EASTPAK-SL	0	0.00	1	2,990.00	-100%
25	GIFT BUSINESS	0	0.00	4	893.00	-100%
26	JBL	0	0.00	4	3,000.00	-100%
27	JUICY COUTURE	0	0.00	1	6,499.00	-100%
28	LOCAL SCARF	0	0.00	1	499.00	-100%
29	NON-MERCH	389	0.00	258	0.00	
30	PROMOTION CODE	2	0.00	0	0.00	
1-OUTRIGHT Total:		784	677,176.00	523	491,952.50	37%
2-CONSIGNE						
1	MINISO	662	266,468.00	414	180,126.00	47%
2	FILIPINIANA	308	103,275.00	229	72,523.00	42%

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Period: 10/01/2024-10/06/2024

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BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
3 WANDERSKYE	67	96,019.00	36	38,084.00	152%
4 OAKLEY-C	32	86,300.00	32	92,350.00	-6%
5 SUNNIES STUDIOS-C	85	75,945.00	175	108,730.00	-30%
6 QUIKSILVER-C	26	63,740.00	24	44,990.00	41%
7 HEYS	8	61,292.00	14	32,737.00	87%
8 SUNNIES FACE	118	60,096.00	0	0.00	
9 U-ELEMENT	17	54,503.00	9	20,431.00	166%
10 8A PERFORMANCE	40	46,720.00	41	49,879.00	-6%
11 MOSSIMO-APP	52	46,616.00	43	52,970.00	-11%
12 LEGEND WALKER	3	46,057.00	0	0.00	
13 VERSACE-C	6	40,150.00	2	14,200.00	182%
14 GUESS-C	8	39,784.00	3	18,294.00	117%
15 ADIDAS PH-C	67	34,681.00	0	0.00	
16 KROOBERG	40	31,740.00	0	0.00	
17 NESTI DANTE-C	117	22,500.00	0	0.00	
18 RALPH LAUREN-C	3	21,450.00	0	0.00	
19 BILLABONG	5	17,830.00	7	15,610.00	14%
20 PACSAFE-C	3	16,377.00	9	52,781.00	-68%
21 CLINIQUE-C	5	15,125.00	1	3,000.00	404%
22 YVES SAINT LAURENT-C	2	14,102.50	0	0.00	
23 ELIZABETH ARDEN-C	9	10,315.00	0	0.00	
24 CALVIN KLEIN-C	2	9,580.00	0	0.00	
25 CHLOE-C	1	9,300.00	0	0.00	
26 TRAVEL SENTRY-C	5	7,855.00	0	0.00	
27 CABINZERO	2	7,348.00	15	57,595.00	-87%
28 ROXY-C	3	6,980.00	13	33,850.00	-79%
29 HUGO BOSS-C	1	6,300.00	0	0.00	
30 GIORGIO ARMANI-C	1	6,250.00	1	5,950.00	5%
31 BVLGARI-C	1	5,600.00	1	7,500.00	-25%
32 SMOOTH SKIES-C	4	4,426.00	15	15,525.00	-71%
33 DAVIDOFF-C	1	4,100.00	0	0.00	
34 SWAROVSKI-C	1	3,750.00	3	38,900.00	-90%
35 LOCCITANE-C	1	1,900.00	0	0.00	
36 ABERCROMBIE & FITCH-P	0	0.00	1	4,649.00	-100%

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ATHLEISURE

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
37 ADIDAS PH-P	0	0.00	6	4,794.00	-100%
38 AGATHA RUIZ DE LA PRADA-P	0	0.00	2	2,638.00	-100%
39 ANTONIO BANDERAS-P	0	0.00	1	2,369.00	-100%
40 AVIREX	0	0.00	1	1,198.00	-100%
41 BENETTON-P	0	0.00	3	5,637.00	-100%
42 CACHAREL-P	0	0.00	2	8,258.00	-100%
43 GUY LAROCHE PARIS-P	0	0.00	1	2,269.00	-100%
44 HAWK-C	0	0.00	4	4,639.00	-100%
45 HUF	0	0.00	1	2,298.00	-100%
46 HYDRAPAK	0	0.00	8	3,212.00	-100%
47 ILLEST	0	0.00	7	11,786.00	-100%
48 ISLAND SOUVENIRS	0	0.00	83	29,054.25	-100%
49 IT LUGGAGE-C	0	0.00	3	27,327.00	-100%
50 JEAN PAUL GAULTIER-P	0	0.00	1	7,619.00	-100%
51 MACBETH	0	0.00	16	8,468.00	-100%
52 MARC JACOBS-C	0	0.00	1	8,200.00	-100%
53 MOSSIMO-FW	0	0.00	13	7,717.00	-100%
54 PILI ANI-C	2	0.00	2	800.00	-100%
55 RALPH LAUREN-P	0	0.00	1	8,719.00	-100%
56 SHAKIRA-P	0	0.00	2	2,638.00	-100%
57 SUNGLASS HAVEN	0	0.00	5	75,235.00	-100%
58 THE NORTH FACE	0	0.00	17	67,470.00	-100%
59 TOMS-C	0	0.00	6	20,588.00	-100%
2-CONSIGNE Total:	1,708	1,344,474.50	1,274	1,273,607.25	5%
ATHLEISURE TOTALS:	2,492	2,021,650.50	1,797	1,765,559.75	14%

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Period: 10/01/2024-10/06/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 VICTORIA'S SECRET	1,351	1,237,370.00	1,746	1,204,185.00	2%
2 BATH & BODY WORKS	3,074	1,098,930.00	2,540	951,440.00	15%
3 MAC	220	373,587.50	221	350,445.00	6%
4 JO MALONE	21	142,160.00	45	268,150.00	-46%
5 TRAVEL BLUE	84	122,780.00	88	130,530.00	-5%
6 NIKE	36	81,320.00	0	0.00	
7 VERSACE	11	79,415.00	12	98,410.00	-19%
8 ANKER	39	75,340.00	0	0.00	
9 USPA	9	64,431.00	7	52,293.00	23%
10 CALVIN KLEIN	11	61,905.00	13	79,300.00	-21%
11 BURBERRY	12	58,625.00	11	40,120.00	46%
12 CLINIQUE	18	53,650.00	23	75,650.00	-29%
13 NESTI DANTE	202	42,254.00	0	0.00	
14 RALPH LAUREN	4	37,050.00	1	7,600.00	387%
15 KIEHL'S	15	33,110.00	18	61,990.00	-46%
16 YVES SAINT LAURENT	3	30,300.00	5	43,800.00	-30%
17 BVLGARI	3	30,200.00	4	30,300.00	-0%
18 CHLOE	3	30,075.00	3	0.00	
19 GIORGIO ARMANI	4	25,350.00	13	48,750.00	-48%
20 HUGO BOSS	5	24,120.00	5	0.00	
21 ADIDAS-B4U	43	22,687.00	2	1,440.00	1475%
22 AUKEY	9	17,150.00	0	0.00	
23 DELSEY	1	15,990.00	0	0.00	
24 MARC JACOBS	2	15,300.00	2	16,500.00	-7%
25 DAVIDOFF	3	14,000.00	2	9,600.00	45%
26 LOCCITANE	5	13,700.00	4	11,300.00	21%
27 ALL CHOCOLATES	3	12,000.00	0	0.00	
28 FERRERO ROCHER	8	12,000.00	1	1,490.00	705%
29 HERMES	1	11,900.00	1	6,000.00	98%
30 GUCCI	1	11,800.00	0	0.00	
31 LEXINGHAM	10	10,090.00	12	11,950.00	-15%
32 OGON	2	10,000.00	0	0.00	
33 ADIDAS	10	9,900.00	0	0.00	
34 TOBLERONE	15	9,150.00	6	2,250.00	306%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 BEACH HUT	7	8,400.00	0	0.00	
36 ELIZABETH ARDEN	6	8,000.00	0	0.00	
37 JOHNNIE WALKER	2	6,980.00	2	5,380.00	29%
38 JBL	2	6,394.00	0	0.00	
39 CADBURY	18	6,300.00	0	0.00	
40 JAGERMEISTER	1	3,600.00	0	0.00	
41 NESTLE	11	3,300.00	0	0.00	
42 SOL DE JANEIRO	1	2,700.00	0	0.00	
43 APPLE	1	1,999.00	0	0.00	
44 SONY	1	1,999.00	0	0.00	
45 BELKIN	1	1,250.00	0	0.00	
46 MARS	2	1,200.00	0	0.00	
47 YELLOW TAIL	1	1,200.00	1	1,200.00	0%
48 MINISO-O	5	1,065.00	3	1,997.00	-46%
49 HERSHEY'S	1	1,000.00	3	3,000.00	-66%
50 MAGWAI	1	700.00	2	1,400.00	-50%
51 C&H	2	600.00	7	2,100.00	-71%
52 ALOHA	0	0.00	1	1,100.00	-100%
53 BE RELAX	0	0.00	7	20,400.00	-100%
54 BRIC'S	0	0.00	1	0.00	
55 CHANEL	0	0.00	64	38,000.00	-100%
56 CHIVAS	0	0.00	1	2,690.00	-100%
57 FOSSIL	0	0.00	1	9,660.00	-100%
58 GENERIC	158	0.00	296	21,300.00	-100%
59 JUICY COUTURE	0	0.00	1	8,699.00	-100%
60 KIPLING	0	0.00	1	0.00	
61 LOQI	0	0.00	1	900.00	-100%
62 MAC & JML TESTER	0	0.00	17	0.00	
63 MOSCHINO	0	0.00	2	15,800.00	-100%
64 NON-MERCH	173	0.00	58	0.00	
65 PAPER/PLASTIC BAGS	1	0.00	9	0.00	
66 PATRON	0	0.00	1	5,390.00	-100%
67 PILI ANI	0	0.00	2	800.00	-100%
68 PROMOCODE	42	0.00	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	SBS	0	0.00	1	1,000.00	-100%
70	SWAROVSKI	0	0.00	2	20,300.00	-100%
71	VS PAPER BAGS	353	0.00	24	0.00	
72	VS-TESTER	0	0.00	15	0.00	
1-OUTRIGHT Total:		6,028	3,944,326.50	5,308	3,664,609.00	7%
2-CONSIGNE						
1	SUNNIES STUDIOS	119	102,360.00	0	0.00	
2	HEYS	9	63,981.00	0	0.00	
3	FILIPINIANA	59	21,510.00	0	0.00	
4	WANDERSKYE	10	16,160.00	0	0.00	
5	MINISO	25	4,505.00	0	0.00	
6	USPA-C	0	0.00	2	13,698.00	-100%
2-CONSIGNE Total:		222	208,516.00	2	13,698.00	1422%
BEAUTY, FASHION & ACCESSORIES		6,250	4,152,842.50	5,310	3,678,307.00	12%

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Sales Ranking By Business Unit

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 GOLDSILVER OUTRIGHT	5,436	838,423.43	10,370	1,440,433.21	-41%
2 TRAVEL BLUE	352	490,145.00	603	822,646.00	-40%
3 PASALUBONG PACK	143	388,705.00	159	445,345.00	-12%
4 PREMIER	3,667	292,974.00	4,768	259,682.85	12%
5 ALL CHOCOLATES FUNSIZE	77	269,500.00	82	278,800.00	-3%
6 TOBLERONE	355	179,785.00	706	127,910.00	40%
7 MARS	713	159,033.00	778	194,990.00	-18%
8 HERSHEY'S	348	121,791.00	1,085	128,604.00	-5%
9 EVIAN	444	96,400.00	1,467	265,450.00	-63%
10 LEXINGHAM	53	90,440.00	44	53,390.00	69%
11 RED RIBBON	998	81,685.00	0	0.00	
12 COCA COLA	719	70,195.00	1,528	163,690.00	-57%
13 MENTOS	643	67,530.00	745	71,120.00	-5%
14 POCARI	400	58,550.00	497	59,640.00	-1%
15 NESTLE	346	54,960.00	70	20,990.00	161%
16 CANDY CORNER	289	52,085.00	487	97,560.00	-46%
17 FRITO LAY	381	51,300.00	322	67,727.00	-24%
18 GATORADE	504	49,260.00	1,069	105,360.00	-53%
19 TROLLI	208	46,500.00	128	15,730.00	195%
20 WILKINS	472	43,171.43	2,776	247,048.57	-82%
21 PRINGLES	228	43,085.00	430	93,645.00	-53%
22 PITX PURIFIED WATER	1,711	42,736.79	965	24,125.00	77%
23 JOHNNIE WALKER	14	41,800.00	16	54,300.00	-23%
24 MICHELLE'S OUTRIGHT	197	40,281.00	154	29,250.00	37%
25 SAN MIGUEL	287	38,250.00	663	79,960.00	-52%
26 JACK & JILL	403	36,340.00	908	67,928.00	-46%
27 FERRERO ROCHER	70	34,685.00	97	46,580.00	-25%
28 COOL & CLEAN	327	32,280.00	501	50,100.00	-35%
29 CADBURY	122	31,110.00	284	51,520.00	-39%
30 SANICARE	353	29,590.00	288	27,925.00	5%
31 CHEETOS	100	27,730.00	105	31,690.00	-12%
32 FLAMINGO	140	26,750.00	222	42,400.00	-36%
33 DOUBLEMINT	808	25,650.00	430	12,550.00	104%
34 HARIBO	185	25,620.00	248	36,430.00	-29%

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	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 MOGU MOGU	258	24,980.00	630	62,320.00	-59%
36 KATINKO	138	23,250.00	0	0.00	
37 VICTORIA'S SECRET	27	22,170.00	0	0.00	
38 SMART C	207	18,620.00	125	12,500.00	48%
39 LOTTE	97	18,290.00	30	12,400.00	47%
40 VITA COCO	169	16,900.00	204	20,125.00	-16%
41 GROOVY	122	16,650.00	40	9,170.00	81%
42 GLENFIDDICH	2	15,000.00	0	0.00	
43 REDBULL	93	14,880.00	88	14,080.00	5%
44 KINDER JOY	230	13,400.00	260	23,670.00	-43%
45 MARLBORO	38	13,300.00	345	120,750.00	-88%
46 ROYAL	261	12,695.00	100	8,000.00	58%
47 RUFFLES	56	12,584.00	69	17,992.00	-30%
48 TIC TAC	216	12,520.00	350	19,160.00	-34%
49 FISHERMAN'S FRIEND	105	12,480.00	172	21,870.00	-42%
50 VOLVIC	81	11,850.00	0	0.00	
51 SPRITE	166	11,680.00	232	21,190.00	-44%
52 NONGSHIM	59	11,600.00	119	21,035.00	-44%
53 LOACKER	141	11,130.00	63	10,755.00	3%
54 POCKY	105	10,930.00	114	15,120.00	-27%
55 MERBA	68	10,720.00	25	4,525.00	136%
56 LEMON DOU	70	10,470.00	162	24,240.00	-56%
57 STARBUCKS	44	10,120.00	0	0.00	
58 ZAINI	39	9,800.00	0	0.00	
59 FRUITELLA	101	9,600.00	100	8,000.00	20%
60 SKITTLES	108	9,500.00	122	11,840.00	-19%
61 NUTELLA	26	9,100.00	0	0.00	
62 KINDER BUENO	76	8,820.00	131	15,120.00	-41%
63 ICE BREAKER	50	8,720.00	78	14,000.00	-37%
64 GENERIC MERCHANDISE	29	8,500.00	6	1,500.00	466%
65 GLENLIVET	2	8,000.00	0	0.00	
66 HENNESSY	1	8,000.00	1	4,500.00	77%
67 OISHI	95	7,940.00	96	7,636.00	3%
68 BEACH HUT	11	7,700.00	16	10,650.00	-27%

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	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 C&H	33	7,700.00	48	10,810.00	-28%
70 ROSAL	40	7,700.00	0	0.00	
71 REMY MARTIN	1	7,300.00	0	0.00	
72 LINDT	19	6,950.00	0	0.00	
73 CHIPS AHOY	60	6,855.00	59	6,560.00	4%
74 YELLOW TAIL	7	6,300.00	2	1,710.00	268%
75 NC	25	6,250.00	0	0.00	
76 HAPPY HEARTS-O	13	5,387.00	0	0.00	
77 BATH & BODY WORKS	14	5,250.00	1	350.00	1400%
78 ALFONSO	3	5,200.00	3	2,500.00	108%
79 BELGIAN	11	4,950.00	0	0.00	
80 BACARDI	3	4,800.00	1	1,000.00	380%
81 SISTER	47	4,700.00	91	9,100.00	-48%
82 TY	9	4,655.00	0	0.00	
83 SMARTFOOD	19	4,500.00	12	2,110.00	113%
84 MONDE	89	4,320.00	74	3,685.71	17%
85 FUNDADOR	4	4,100.00	1	900.00	355%
86 ABSOLUT	2	4,000.00	3	450.00	788%
87 WHITEFLOWER	21	3,550.00	0	0.00	
88 BROWNIES UNLIMITED	14	3,500.00	0	0.00	
89 JACK DANIELS	1	3,500.00	4	12,800.00	-72%
90 HARDYS	4	3,400.00	0	0.00	
91 PERRIER WATER	20	3,250.00	36	5,400.00	-39%
92 HOMI	32	3,200.00	0	0.00	
93 JINRO	16	3,200.00	9	1,800.00	77%
94 GIFT BUSINESS	14	2,729.00	73	14,185.00	-80%
95 7D	10	2,700.00	0	0.00	
96 NISSIN	42	2,550.00	155	10,150.00	-74%
97 JOSE CUERVO	1	2,400.00	1	2,000.00	20%
98 OFF	8	2,400.00	12	3,480.00	-31%
99 HAITAI	13	2,340.00	0	0.00	
100 NESTI DANTE	8	2,250.00	0	0.00	
101 ALOHA	3	2,200.00	31	17,300.00	-87%
102 KIRKLAND	1	2,200.00	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 HAVAIANAS	2	2,148.00	0	0.00	
104 GOYA	37	2,060.00	151	11,031.43	-81%
105 LCTI	9	2,040.00	0	0.00	
106 JIM BEAM	1	2,000.00	1	2,000.00	0%
107 M.Y. SAN	34	1,920.00	0	0.00	
108 STREPSILS	11	1,890.00	222	39,190.00	-95%
109 CROCO	12	1,800.00	0	0.00	
110 CEBU DRIED MANGOES-O	5	1,750.00	0	0.00	
111 EMY'S	5	1,750.00	0	0.00	
112 FLORBU	13	1,560.00	0	0.00	
113 BC NEW YORKERS	6	1,500.00	0	0.00	
114 CHUPA CHUPS	15	1,400.00	37	4,100.00	-65%
115 HAWAIIAN HOST	2	1,400.00	18	11,700.00	-88%
116 ANOMEIO	3	1,350.00	0	0.00	
117 E-VIPO	26	1,300.00	118	5,900.00	-77%
118 EFFICASCENT	10	1,250.00	8	900.00	38%
119 ADG	3	1,200.00	0	0.00	
120 BAILEYS	1	1,200.00	0	0.00	
121 GILLET	8	1,200.00	6	900.00	33%
122 MEIJI MACADEMIA	4	1,200.00	0	0.00	
123 SMIRNOFF	1	1,200.00	0	0.00	
124 DESTINATION TRAVEL	1	1,100.00	2	1,500.00	-26%
125 WOOD	1	1,000.00	0	0.00	
126 MONIE GOLD	31	930.00	0	0.00	
127 CHIQUILIN	9	900.00	0	0.00	
128 GREAT TASTE	18	900.00	148	7,400.00	-87%
129 DINGDONG	17	850.00	107	5,350.00	-84%
130 WANG	4	800.00	0	0.00	
131 DOVE	3	770.00	0	0.00	
132 MILKY WAY	1	700.00	0	0.00	
133 FIBISCO	8	660.00	122	9,440.00	-93%
134 CALBEE	8	640.00	56	4,360.00	-85%
135 GENERIC	4	600.00	0	0.00	
136 GROWERS	6	600.00	144	15,500.00	-96%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 MONIEGOLD BANGKOK	4	600.00	40	6,000.00	-90%
138 THE GADGET SHOP	1	600.00	0	0.00	
139 CASINO	8	590.00	18	1,240.00	-52%
140 ES	1	520.00	0	0.00	
141 OKAMOTO	4	520.00	0	0.00	
142 BIODERM	5	500.00	7	700.00	-28%
143 GRANNY GOOSE	5	500.00	6	480.00	4%
144 MICHELLES OUTRIGHT	2	500.00	0	0.00	
145 LAMPEIN	3	450.00	12	1,800.00	-75%
146 VICKS	3	450.00	68	11,560.00	-96%
147 MONIEGOLD	14	420.00	0	0.00	
148 GREEN CROSS	6	400.00	126	9,710.00	-95%
149 FILIPINIANA-O	1	380.00	4	1,650.00	-76%
150 LISTERINE	2	360.00	18	3,240.00	-88%
151 VASELINE	1	330.00	1	325.00	1%
152 YANYAN	3	320.00	21	2,100.00	-84%
153 CANADA DRY	2	300.00	14	2,100.00	-85%
154 OMEGA	1	200.00	1	200.00	0%
155 MIGHTY BOND	1	170.00	7	1,130.00	-84%
156 PAMPERS	1	150.00	0	0.00	
157 COCON	1	120.00	0	0.00	
158 MANZANILLA	1	100.00	1	100.00	0%
159 NERDS	1	100.00	0	0.00	
160 VOORTMAN	2	80.00	1	300.00	-73%
161 FIT BAR	2	24.00	14	1,000.00	-97%
162 ALFONSOS	0	0.00	3	300.00	-100%
163 BARONI	0	0.00	5	1,250.00	-100%
164 BAYONGCIAGA	0	0.00	1	1,195.00	-100%
165 BERYLS	0	0.00	3	560.00	-100%
166 BOY BAWANG OUTRIGHT	0	0.00	66	5,920.00	-100%
167 BRONCHO	0	0.00	5	400.00	-100%
168 BUNDLE PROMO	195	0.00	0	0.00	
169 CABEAU	0	0.00	2	2,395.00	-100%
170 CHIVAS REGAL	0	0.00	1	3,000.00	-100%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 CLOUD 9	0	0.00	51	2,300.00	-100%
172 COMBOS	0	0.00	18	7,120.00	-100%
173 CRICKET	0	0.00	45	2,250.00	-100%
174 DELFI	0	0.00	13	1,250.00	-100%
175 DELICO	0	0.00	5	2,000.00	-100%
176 DON PAPA	0	0.00	1	3,000.00	-100%
177 DORITOS	0	0.00	23	2,108.00	-100%
178 DR HWELWAY	0	0.00	2	240.00	-100%
179 DUREX	0	0.00	3	900.00	-100%
180 ECO BAG	0	0.00	13	3,250.00	-100%
181 ESKINOL	0	0.00	1	125.00	-100%
182 FOX'S	0	0.00	2	200.00	-100%
183 GREY GOOSE	0	0.00	1	4,500.00	-100%
184 GUMMI POP	0	0.00	2	400.00	-100%
185 JBC	0	0.00	12	600.00	-100%
186 JELLY BEAN	0	0.00	1	600.00	-100%
187 KETTLE KORN	0	0.00	56	5,600.00	-100%
188 LOCAL SCARF	0	0.00	1	990.00	-100%
189 LOQI	0	0.00	4	3,200.00	-100%
190 MARIANI	0	0.00	33	5,040.00	-100%
191 MASSIMO	0	0.00	15	2,250.00	-100%
192 MASTER	0	0.00	1	275.00	-100%
193 MAUNA LOA	0	0.00	6	3,000.00	-100%
194 MEGASCENT	0	0.00	3	750.00	-100%
195 MINISO-O	0	0.00	1	450.00	-100%
196 MISHMASH	0	0.00	1	750.00	-100%
197 MODESS	0	0.00	6	900.00	-100%
198 MONIEGOLD OUTRIGHT	0	0.00	1	150.00	-100%
199 NON-MERCH	3,869	0.00	587	195.00	-100%
200 OREO	0	0.00	2	400.00	-100%
201 PAPER/PLASTIC BAGS	0	0.00	207	0.00	
202 PATRICK	0	0.00	1	250.00	-100%
203 PENFOLDS	0	0.00	1	3,490.00	-100%
204 PEPSI	0	0.00	24	1,680.00	-100%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
205	PIK-A-PIKEL	0	0.00	2	600.00	-100%
206	PIKNIK	0	0.00	1	100.00	-100%
207	PONDS	0	0.00	2	360.00	-100%
208	REBISCO	0	0.00	39	20,530.00	-100%
209	REXONA	0	0.00	9	2,820.00	-100%
210	RHEA ACEITE	0	0.00	1	100.00	-100%
211	RICOLA	0	0.00	21	3,150.00	-100%
212	RONDOLETTI	0	0.00	4	1,120.00	-100%
213	SBS	0	0.00	2	3,060.00	-100%
214	SKETCHBOOKS	0	0.00	5	3,000.00	-100%
215	SNACK BOX	0	0.00	4	1,000.00	-100%
216	STORCK	0	0.00	1	300.00	-100%
217	TANGQUERAY	0	0.00	1	2,050.00	-100%
218	TIFFANY	0	0.00	31	5,650.00	-100%
219	TIGER	0	0.00	3	120.00	-100%
220	VIEIRA	0	0.00	4	400.00	-100%
221	WHSMITH	181	0.00	0	0.00	
222	WHSMITH BAGS	2,500	0.00	1,631	500.00	-100%
223	WITORS	0	0.00	42	5,530.00	-100%
224	WOLF BLASS	0	0.00	3	3,550.00	-100%
1-OUTRIGHT Total:		32,530	4,608,777.64	41,823	6,425,037.77	-28%
2-CONSIGNE						
1	LCTI	3,054	376,530.00	2,606	316,515.00	18%
2	ISLAND SOUVENIRS	761	250,529.00	492	152,461.75	64%
3	MUHLACH	499	246,300.00	433	195,800.00	25%
4	EMY'S-C	346	86,790.00	373	70,610.00	22%
5	7D CONSIGN	236	78,650.00	473	122,500.00	-35%
6	CEBU LUCKY	331	78,320.00	282	58,080.00	34%
7	7D PASPACK	23	62,750.00	94	180,480.00	-65%
8	FILIPINIANA	203	57,930.00	560	139,421.00	-58%
9	BONG BONG'S CONSIGN	307	51,040.00	504	80,475.00	-36%
10	ADG	135	33,580.00	128	29,175.00	15%
11	LOLA NUTTYS	110	29,620.00	0	0.00	
12	JOANNA	139	28,420.00	148	31,750.00	-10%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
13 ABE KENI	95	28,235.00	186	45,070.00	-37%
14 ES	84	27,130.00	75	25,110.00	8%
15 BAHAGHARI	130	26,930.00	95	25,300.00	6%
16 MARISSA	157	25,520.00	321	44,460.00	-42%
17 CEBU DRIED MANGOES	48	22,800.00	80	51,300.00	-55%
18 JOVYS	87	22,175.00	289	64,300.00	-65%
19 MARKYS	108	20,570.00	70	11,190.00	83%
20 QUICKMELT	32	20,160.00	0	0.00	
21 BLEEVES	15	18,000.00	45	54,000.00	-66%
22 CEBU BRAND CONSIGN	40	17,035.00	158	61,485.00	-72%
23 MAGICMELT	149	14,795.00	485	40,250.00	-63%
24 AZATRI	36	13,050.00	0	0.00	
25 AIZA'S	42	12,850.00	77	19,690.00	-34%
26 HEYS	2	12,799.00	0	0.00	
27 CHOWEE	56	11,170.00	0	0.00	
28 ILOCOS CHICHACORN	34	9,890.00	38	8,870.00	11%
29 EDNA'S	66	9,330.00	195	28,425.00	-67%
30 PHIL BRAND CONSIGN	25	8,640.00	55	11,840.00	-27%
31 CHOCOVRON	50	7,640.00	29	3,910.00	95%
32 SHIENAS	37	7,280.00	0	0.00	
33 LA2PU	33	7,270.00	35	6,140.00	18%
34 ADORA	26	5,130.00	26	4,840.00	5%
35 G'S DELIGHT	16	4,320.00	78	15,250.00	-71%
36 SD	24	4,100.00	40	6,520.00	-37%
37 LOUISE	31	3,720.00	0	0.00	
38 CHRISTINE	23	3,245.00	88	10,735.00	-69%
39 BEA'S	20	3,200.00	37	3,820.00	-16%
40 CEBU DRIED	17	3,040.00	13	2,065.00	47%
41 CEBU BRAND	8	2,800.00	21	5,460.00	-48%
42 CACAO	7	2,640.00	0	0.00	
43 RK	10	2,550.00	0	0.00	
44 JACOBINA	11	2,500.00	15	2,750.00	-9%
45 MBD	7	2,390.00	43	12,085.00	-80%
46 CREAMBAR	9	1,800.00	36	6,360.00	-71%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
47 ERENETA MANALOTO	4	1,680.00	0	0.00	
48 THE RAINS	4	1,680.00	2	560.00	200%
49 COCO-C	8	1,600.00	56	9,520.00	-83%
50 JUAN CALAMANSI	4	1,400.00	12	3,600.00	-61%
51 WOW MANI CONSIGN	3	1,305.00	3	740.00	76%
52 ZUMIGUI-C	5	1,230.00	25	6,540.00	-81%
53 MONDRAGON	2	750.00	0	0.00	
54 PIK-A-PIKEL	2	740.00	7	2,900.00	-74%
55 SNACKERS	3	630.00	0	0.00	
56 OH NUTS	1	500.00	19	8,785.00	-94%
57 ALIBABA	0	0.00	12	1,540.00	-100%
58 AMERYS	0	0.00	14	2,900.00	-100%
59 BAGUIO	0	0.00	3	420.00	-100%
60 BOY BAWANG	0	0.00	24	1,560.00	-100%
61 DAVAO SWEET	0	0.00	31	4,205.00	-100%
62 DELFAS	0	0.00	7	3,110.00	-100%
63 EMPERORS	0	0.00	2	950.00	-100%
64 ENG BEE TIN	0	0.00	113	16,950.00	-100%
65 GOLDEN CITY	0	0.00	1	140.00	-100%
66 HOUSE OF POLVORON	0	0.00	6	1,200.00	-100%
67 JOVY'S	0	0.00	3	420.00	-100%
68 JUAN	0	0.00	2	640.00	-100%
69 KAT-LEINE'S	0	0.00	26	8,540.00	-100%
70 KING	0	0.00	5	1,500.00	-100%
71 PEANUT BRITTLE	0	0.00	3	150.00	-100%
72 PENUT BAR	0	0.00	14	1,400.00	-100%
73 PHIL. BRAND DRIED MANGOES	0	0.00	2	320.00	-100%
74 PRAIA PILIPINAS	0	0.00	1	1,000.00	-100%
75 ROMANAS	0	0.00	4	1,540.00	-100%
76 RUBY	0	0.00	35	5,070.00	-100%
77 SUNDRY	0	0.00	6	910.00	-100%
78 VHONYTIFF	0	0.00	10	1,650.00	-100%
2-CONSIGNE Total:	7,715	1,776,678.00	9,171	2,037,252.75	-12%

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Sales Ranking By Business Unit

FOOD, CONVENIENCE & GIFTING

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35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Sales Ranking By Business Unit

FRANCHISE STORES

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

OUTLETS

BRAND		Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	1,723	372,296.54	701	224,775.20	65%
2	VICTORIA'S SECRET	695	325,765.92	148	115,205.17	182%
3	USPA	93	278,197.00	30	124,698.92	123%
4	NIKE	72	108,241.00	36	64,420.00	68%
5	CLINIQUE	35	102,001.54	0	0.00	
6	ADIDAS	38	54,320.00	7	10,000.00	443%
7	ADIDAS PH	32	23,139.29	16	11,455.78	101%
8	NESTI DANTE	141	22,015.10	14	1,146.00	1821%
9	BEACH HUT	26	21,828.00	0	0.00	
10	CALVIN KLEIN	5	21,318.22	0	0.00	
11	JANSPORT	18	14,940.00	0	0.00	
12	TOMFORD	1	14,480.00	0	0.00	
13	SPEEDO	9	11,715.50	0	0.00	
14	HAVAIANAS	10	10,490.00	0	0.00	
15	CHLOE	1	9,044.98	0	0.00	
16	MINISO	20	5,240.00	9	4,791.00	9%
17	QUIKSILVER	2	5,080.00	1	1,200.00	323%
18	GIORGIO ARMANI	1	5,000.00	0	0.00	
19	VERSACE-B4U	1	4,986.67	0	0.00	
20	VERSACE	1	4,800.00	0	0.00	
21	THE NORTH FACE-O	1	4,499.00	0	0.00	
22	DAVIDOFF	1	4,240.00	0	0.00	
23	VANS-SL	3	3,600.00	7	8,400.00	-57%
24	JOCKEY	6	3,215.00	0	0.00	
25	IZOD-SL	1	2,480.28	0	0.00	
26	BURBERRY	1	2,320.00	1	2,900.00	-20%
27	TRAVEL BLUE	1	1,490.00	3	3,509.00	-57%
28	SEA TO SUMMIT-O	1	1,290.00	0	0.00	
29	COCO CABANA	1	1,199.00	0	0.00	
30	TOBLERONE	3	1,050.00	0	0.00	
31	ACCEL	1	995.00	6	5,214.00	-80%
32	THE BALM	2	650.00	5	2,500.00	-74%
33	GIFT BUSINESS	3	466.90	30	7,227.27	-93%
34	PASALUBONG PACK	1	200.00	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

OUTLETS

BRAND		Current Sales		Previous Year		Inc/Dec%
		10/01/2024-10/06/2024		10/01/2023-10/06/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	B & D	0	0.00	1	282.90	-100%
36	BAYONGCIAGA	0	0.00	1	500.00	-100%
37	BRIC'S-SL	0	0.00	2	6,500.00	-100%
38	CHAMPION	0	0.00	3	2,075.02	-100%
39	DELSEY	0	0.00	3	37,266.64	-100%
40	DESTINATION TRAVEL	0	0.00	1	1,039.00	-100%
41	DOUGHNUT	0	0.00	1	2,895.78	-100%
42	DOUGHNUT-SL	0	0.00	1	2,799.00	-100%
43	EVERLAST	0	0.00	2	610.39	-100%
44	FILIPINIANA-O	0	0.00	2	898.00	-100%
45	FITFLOP-SL	0	0.00	1	1,200.00	-100%
46	GOYA	5	0.00	0	0.00	
47	HELLO GORGEOUS	0	0.00	2	100.00	-100%
48	HIGH SIERRA	0	0.00	1	851.70	-100%
49	KIPLING	0	0.00	1	4,499.00	-100%
50	KISSNY	0	0.00	2	489.48	-100%
51	LOCAL SCARF	0	0.00	1	299.00	-100%
52	MISHMASH	0	0.00	4	961.86	-100%
53	NON-MERCH	634	0.00	824	0.00	
54	OPI	0	0.00	1	250.00	-100%
55	PAPER/PLASTIC BAGS	53	0.00	113	0.00	
56	PARKLAND	0	0.00	3	2,552.10	-100%
57	RALPH LAUREN	0	0.00	1	2,753.83	-100%
58	VANS	0	0.00	1	1,247.62	-100%
1-OUTRIGHT Total:		3,642	1,442,594.94	1,986	657,513.66	119%
2-CONSIGNE						
1	KROOBERG	195	125,995.65	200	128,655.46	-2%
2	PORTGEAR	47	86,309.37	0	0.00	
3	HEYS	11	44,183.52	15	64,574.14	-31%
4	SUNNIES STUDIOS-C	39	36,501.50	0	0.00	
5	FUBU-C	35	29,996.55	312	378,112.45	-92%
6	MARK RYDEN-C	8	21,185.00	4	9,644.00	119%
7	MOSSIMO-APP	12	16,780.00	0	0.00	
8	BG BERLIN-C	2	14,649.00	1	11,559.00	26%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

OUTLETS

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
9 GENERIC-C	15	11,098.45	16	11,584.75	-4%
10 8A PERFORMANCE	14	11,008.00	50	49,464.00	-77%
11 AIRFIT	15	10,659.25	0	0.00	
12 BANGE-C	3	9,436.35	4	12,347.75	-23%
13 LES PERLES	2	7,699.65	2	959.60	702%
14 KAKA-C	3	7,310.00	3	6,430.00	13%
15 XO	15	7,295.00	18	10,827.00	-32%
16 TANKROCK-C	7	6,506.00	5	6,422.13	1%
17 OZUKO	3	6,043.00	7	8,897.00	-32%
18 DTBG-C	1	5,432.50	9	14,375.90	-62%
19 SMOOTH SKIES-C	3	4,442.99	5	6,705.58	-33%
20 FUNGOOFUN-C	3	4,018.05	10	13,858.57	-71%
21 AWEI	2	3,996.00	2	1,807.25	121%
22 SOFISTICA	3	3,000.00	0	0.00	
23 TRAVEL SENTRY-C	2	2,798.00	0	0.00	
24 GLAXUNTE	10	2,365.00	0	0.00	
25 MOSSIMO-FW	5	2,096.44	129	43,256.13	-95%
26 VIDVIE	1	1,998.00	0	0.00	
27 OME-C	1	1,417.00	0	0.00	
28 WEKOME	1	1,182.30	0	0.00	
29 ADIDAS PH-C	1	899.00	0	0.00	
30 BOONA-C	1	777.00	1	888.00	-12%
31 GOLF-C	3	750.00	2	458.00	63%
32 PICTET FINO	2	634.00	4	1,729.74	-63%
33 ZUMIGUI-C	3	480.00	5	1,180.00	-59%
34 ZILLA	1	450.00	9	6,409.00	-92%
35 FILIPINIANA	3	349.22	17	4,157.00	-91%
36 XO-C	1	338.22	1	792.12	-57%
37 BASIC-C	0	0.00	263	120,736.85	-100%
38 CELEBRAT-C	0	0.00	79	3,269.00	-100%
39 D-POWER-C	0	0.00	8	1,572.00	-100%
40 GIFT BUSINESS-C	0	0.00	1	1,209.00	-100%
41 ISLAND SOUVENIRS	0	0.00	147	53,132.75	-100%
42 IT LUGGAGE-C	0	0.00	1	10,509.00	-100%

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REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 10/01/2024-10/06/2024

OUTLETS

BRAND	Current Sales 10/01/2024-10/06/2024		Previous Year 10/01/2023-10/06/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
43 KELOE-C	0	0.00	1	950.00	-100%
44 KVL R-C	0	0.00	2	7,593.78	-100%
45 LENOVO-C	0	0.00	1	776.25	-100%
46 LIME-C	0	0.00	8	8,284.00	-100%
47 MACBETH	0	0.00	38	11,972.02	-100%
48 OEM-C	0	0.00	1	429.00	-100%
49 PRAIA PILIPINAS	0	0.00	2	558.00	-100%
50 PYXIS-C	0	0.00	5	845.00	-100%
51 SOLATEK	0	0.00	4	3,419.80	-100%
52 TOMS-C	0	0.00	2	6,296.00	-100%
53 VIPFAN-C	0	0.00	28	21,722.00	-100%
54 WINGMAN-C	0	0.00	1	429.00	-100%
55 XIPIN	0	0.00	4	780.00	-100%
56 ZILLA-C	0	0.00	2	2,151.03	-100%
2-CONSIGNE Total:	473	490,080.01	1,429	1,051,729.05	-53%
OUTLETS TOTALS:	4,115	1,932,674.95	3,415	1,709,242.71	13%

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Prepared By:

Willie

Noted By: