

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Sep 2024 SEP 1-19, 2024							PREV WEEK COMPARISON 09/13-09/19 vs 09/06-09/12			Prev. Year - Sep 2023 SEP 1-19, 2023		Prev. Month - Aug 2024 AUG 1-19, 2024		Pre-Pandemic - Sep 2019 SEP 1-19, 2019			
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	09/01 - 09/19	19	10,219	5,293,786	518	2,023,679	3,270,106	62%	2,070,398	1,929,753	7%	5,896,948	-10%	6,340,732	-17%			
2.	SPACE38 CSP2 T3	2.	09/01 - 09/19	19	3,135	3,014,824	961	1,218,916	1,795,908	60%	1,104,298	1,112,435	-0%	2,429,000	24%	3,094,369	-3%	2,481,399	21.4%	45%
3.	WH SMITH T3 INTL (S12)	3.	09/01 - 09/19	19	5,026	2,431,667	483	978,957	1,452,710	60%	901,344	875,922	2%	2,772,158	-12%	3,459,785	-30%	1,475,511	64.8%	60%
4.	THE SHOPPES CSP1	4.	09/01 - 09/19	19	2,396	2,421,339	1,010	1,074,806	1,346,532	56%	963,009	780,409	23%	2,510,207	-4%	2,937,646	-18%	3,785,007	-36.0%	41%
5.	AIRMALL T3 DOM	5.	09/01 - 09/19	19	2,420	2,032,024	839	670,380	1,361,644	67%	817,827	704,611	16%	2,165,880	-6%	2,355,182	-14%	2,015,401	0.8%	47%
6.	CSP PITX	6.	09/01 - 09/19	19	11,429	1,730,857	151	1,160,338	570,519	33%	665,791	650,593	2%	1,641,290	5%	1,831,903	-6%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	09/01 - 09/19	19	3,423	841,491	245	282,975	558,516	66%	370,350	254,159	45%	742,922	13%	1,008,167	-17%			
8.	WH SMITH CLARK IPD	8.	09/03 - 09/19	17	1,409	466,447	331	155,648	310,798	67%	169,546	227,966	-25%							
9.	WH SMITH NAIA T3 BUS GATE	9.	09/01 - 09/19	19	2,205	373,039	169	111,610	261,428	70%	142,554	147,265	-3%	290,007	29%	397,160	-6%	251,476	48.3%	59%
10.	WH SMITH NAIA T3 (S32)	10.	09/01 - 09/19	19	805	272,489	338	111,359	161,129	59%	120,720	84,673	42%	438,942	-38%	299,401	-9%			
11.	WH SMITH T4 -AM	11.	09/01 - 09/19	19	885	261,092	295	100,065	161,026	62%	120,304	95,047	26%	185,090	41%	349,585	-25%	957,591	-72.7%	50%
12.	WH SMITH LAGUINDINGAN	12.	09/01 - 09/19	19	1,583	259,720	164	75,085	184,634	71%	91,310	102,220	-10%	257,575	1%	339,710	-24%			
13.	AIRMALL ILOILO	13.	09/01 - 09/19	19	299	251,427	840	119,525	131,901	52%	85,014	100,738	-15%			232,097	8%			
14.	WH SMITH BACOLOD	14.	09/01 - 09/19	19	1,146	248,381	216	85,788	162,592	65%	103,800	86,415	20%	325,989	-24%	297,684	-17%			
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:					19,898,588		8,169,138	11,729,449	59%	7,726,268	7,152,211	8%	19,656,012	1%	22,943,425	-13%	10,966,386	81.4%	47%	
FRANCHISE STORES																				
15.	7-11 BORA TOUR CENTER	1.	09/01 - 09/19	19	13,767	2,804,146	203	1,710,529	1,093,616	39%	1,134,630	1,016,718	11%	2,448,867	15%	3,360,027	-17%	3,011,739	-6.8%	39%
16.	KRISPY KREME T3 DOM	2.	09/01 - 09/19	19	3,996	2,654,689	664	1,712,157	942,531	36%	1,049,150	1,021,298	2%	2,674,515	-1%	3,108,173	-15%	3,520,191	-24.5%	22%
17.	7-11 PITX	3.	09/01 - 09/19	19	32,343	2,307,351	71	1,568,999	738,352	32%	902,721	862,413	4%	2,684,167	-14%	2,605,524	-11%	2,333,122	-1.1%	32%
18.	7-11 MCIA	4.	09/01 - 09/19	19	19,870	2,254,913	113	1,398,046	856,866	38%	873,984	812,154	7%	1,806,609	25%	2,786,950	-19%			
19.	7-11 BORA STATION 3	5.	09/01 - 09/19	19	9,391	1,720,896	183	1,066,956	653,940	38%	621,031	673,577	-7%	1,591,447	8%	2,385,660	-28%	1,863,443	-7.6%	38%
20.	MINISO T3	6.	09/01 - 09/19	19	1,769	1,036,745	586	475,357	561,387	54%	442,365	330,649	33%	954,642	9%	947,413	9%	2,039,635	-49.1%	43%
21.	KRISPY KREME CSP2	7.	09/01 - 09/19	19	2,210	927,266	419	649,086	278,180	30%	364,999	336,716	8%	486,956	90%	563,219	65%	874,345	6.0%	25%
22.	MINISO CEBU	8.	09/01 - 09/19	19	1,645	871,078	529	400,867	470,210	54%	339,440	302,179	12%	829,368	5%	1,037,919	-16%			
23.	MINISO DRIVE&DINE	9.	09/01 - 09/19	19	903	526,498	583	598,059	-71,560	-14%	209,154	188,628	10%	563,693	-7%	677,992	-22%			
CTS -20 % FRANCHISE STORES Total:					15,103,586		9,580,059	5,523,526	37%	5,937,477	5,544,334	7%	14,040,267	8%	17,472,880	-14%	13,642,478	10.7%	33%	
BEAUTY, FASHION & ACCESSORIES																				
24.	VS T3 DOM	1.	09/01 - 09/19	19	630	2,334,580	3,705	1,038,449	1,296,130	56%	847,360	980,440	-13%	1,588,180	47%	2,115,830	10%	1,582,125	47.5%	49%
25.	CITY OF DREAMS	2.	09/01 - 09/19	19	495	2,291,466	4,629	1,039,784	1,251,681	55%	875,280	766,491	14%	1,435,744	60%	2,127,082	8%			
26.	BBW T3 DOM	3.	09/01 - 09/19	19	1,002	2,077,670	2,073	854,316	1,223,353	59%	748,700	820,740	-8%	1,324,920	57%	2,647,685	-22%	1,241,782	67.3%	52%

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Sep 2024 SEP 1-19, 2024								PREV WEEK COMPARISON 09/13-09/19 vs 09/06-09/12			Prev. Year - Sep 2023 SEP 1-19, 2023		Prev. Month - Aug 2024 AUG 1-19, 2024		Pre-Pandemic - Sep 2019 SEP 1-19, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	VS T3 LANDSIDE	4.	09/01 - 09/19	19	420	1,483,830	3,532	659,287	824,542	56%	576,630	605,320	-4%	1,769,260	-16%	1,414,810	5%	1,784,675	-16.8%	47%
28.	BBW T3 LANDSIDE	5.	09/01 - 09/19	19	613	1,257,340	2,051	514,728	742,611	59%	492,730	445,730	10%	876,070	44%	1,658,230	-24%	1,334,162	-5.7%	51%
29.	THE RUNWAY T3 INTL (S6)	6.	09/01 - 09/19	19	824	1,210,949	1,469	606,399	604,549	50%	388,218	492,278	-21%	581,429	108%	1,408,573	-14%	453,617	166.9%	61%
30.	BEAUTY TO GO-T3 DOM	7.	09/01 - 09/19	19	238	968,227	4,068	459,082	509,144	53%	458,267	305,019	50%	815,210	19%	1,120,641	-14%	596,890	62.2%	57%
31.	MAC T3 DOM	8.	09/01 - 09/19	19	296	770,510	2,603	363,542	406,967	53%	275,840	338,970	-18%	445,945	73%	574,855	34%	717,330	7.4%	54%
32.	T3 INTL JO MALONE	9.	09/01 - 09/19	17	47	351,950	7,488	156,650	195,299	55%	167,250	119,750	39%	374,800	-6%	843,420	-58%	730,610	-51.8%	53%
33.	MAC T3 INTL	10.	09/01 - 09/19	19	155	347,470	2,241	162,326	185,143	53%	120,030	138,950	-13%	229,395	51%	267,265	30%	569,590	-38.9%	54%
34.	T3 INTL KIEHLS	11.	09/01 - 09/19	19	69	275,820	3,997	173,618	102,201	37%	47,975	158,065	-69%	137,745	100%	149,368	85%	848,328	-67.4%	47%
35.	BEAUTY TO GO-KALIBO	12.	09/01 - 09/19	15	55	121,132	2,202	49,724	71,407	59%	67,453	32,399	108%	176,929	-32%	111,925	8%	1,009,111	-87.9%	60%
CTS -18 %		BEAUTY, FASHION & ACCESSORIES Total:				13,490,944		6,077,910	7,413,033	55%	5,065,733	5,204,152	-2%	9,755,627	38%	14,439,684	-7%	10,868,221	24.1%	52%
RESTO																				
36.	CAFE EXPRESS- T1	1.	09/01 - 09/19	19	10,044	4,405,241	438	1,453,729	2,951,512	67%	1,640,267	1,664,532	-1%	5,455,044	-19%	5,181,942	-15%	2,525,719	74.4%	67%
37.	SUBWAY T1	2.	09/01 - 09/19	19	11,334	4,343,124	383	1,433,231	2,909,893	67%	1,579,741	1,630,039	-3%	4,736,160	-8%	5,400,060	-20%			
38.	SUBWAY T3	3.	09/01 - 09/19	19	6,278	2,102,114	334	693,697	1,408,416	67%	826,058	712,048	16%			1,962,648	7%			
39.	ILLY CAFE- ROCKWELL	4.	09/01 - 09/19	19	1,876	882,523	470	300,057	582,465	66%	342,632	316,462	8%	720,721	22%	867,999	2%	490,960	79.7%	66%
40.	CAFE EXPRESS- T3 LOUNGE	5.	09/01 - 09/19	19	2,117	572,786	270	189,019	383,767	67%	230,699	210,118	9%	279,383	105%	521,418	10%	483,455	18.4%	67%
41.	CAFE EXPRESS- T3 ARRV	6.	09/01 - 09/19	19	1,490	379,127	254	125,111	254,015	67%	146,994	125,871	16%	296,942	28%	357,661	6%	199,850	89.7%	67%
42.	CAFE EXPRESS- T3 SPACE32	7.	09/01 - 09/19	19	996	337,875	339	111,499	226,376	67%	123,482	120,871	2%	227,557	48%	279,511	21%			
43.	CAFE EXPRESS- KALIBO	8.	09/01 - 09/19	19	146	28,609	195	9,441	19,168	67%	11,224	7,473	50%	33,640	-15%	31,651	-10%			
CTS -17 %		RESTO Total:				13,051,402		4,315,788	8,735,614	67%	4,901,102	4,787,417	2%	11,749,450	11%	14,602,892	-11%	3,699,986	252.7%	67%
ATHLEISURE																				
44.	THE SHOPPES T3 LANDSIDE	1.	09/01 - 09/19	19	2,716	5,450,509	2,006	3,533,947	1,916,561	35%	2,023,391	2,173,752	-6%	3,677,864	48%	5,264,540	4%	3,642,747	49.6%	31%
45.	SPACE28 TRAVEL BUDDY T3	2.	09/01 - 09/19	19	476	1,473,138	3,094	884,383	588,755	40%	419,359	475,728	-11%	1,157,335	27%	1,259,316	17%	1,197,887	22.9%	36%
46.	T3 INTL SPACE5	3.	09/01 - 09/19	19	1,682	995,293	591	722,852	272,440	27%	383,765	371,190	3%	536,533	86%	863,186	15%	392,100	153.8%	65%
CTS -11 %		ATHLEISURE Total:				7,918,940		5,141,183	2,777,757	35%	2,826,515	3,020,670	-6%	5,371,732	47%	7,387,043	7%	5,232,734	51.3%	35%
OUTLETS																				
47.	SLEX	1.	09/01 - 09/19	19	461	916,676	1,988	512,526	404,149	44%	393,440	325,065	21%	831,395	10%	977,610	-6%	782,082	17.2%	43%
48.	NLEX DRIVE&DINE	2.	09/01 - 09/19	19	391	770,874	1,971	434,809	336,064	44%	325,735	288,862	12%	512,116	51%	778,056	-1%	663,874	16.1%	50%
49.	FR PITX	3.	09/01 - 09/19	19	410	637,067	1,553	369,895	267,171	42%	282,360	179,370	57%	717,764	-11%	851,928	-25%			
50.	NLEX BALAGTAS	4.	09/01 - 09/19	19	430	619,843	1,441	355,965	263,878	43%	252,594	227,692	10%	643,966	-4%	851,547	-27%	794,276	-21.9%	45%

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STORE	CURRENT - Sep 2024 SEP 1-19, 2024									PREV WEEK COMPARISON 09/13-09/19 vs 09/06-09/12			Prev. Year - Sep 2023 SEP 1-19, 2023		Prev. Month - Aug 2024 AUG 1-19, 2024		Pre-Pandemic - Sep 2019 SEP 1-19, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX MEGA STATION	5.	09/01 - 09/19	19	325	580,617	1,786	349,019	231,597	40%	213,635	211,648	0%	538,478	8%	652,234	-11%	1,102,364	-47.3%	44%
52. SUBIC FREEPORT	6.	09/01 - 09/19	19	231	541,477	2,344	301,120	240,357	44%	224,437	135,293	65%	448,653	21%	457,678	18%	798,860	-32.2%	43%
53. CLARK PUREGOLD	7.	09/01 - 09/19	19		517,846		281,847	235,999	46%	213,920	171,754	24%	643,697	-20%	614,497	-16%	865,466	-40.1%	47%
54. BORACAY	8.	09/01 - 09/19	19	396	494,609	1,249	284,030	210,579	43%	185,263	175,386	5%	524,171	-6%	629,768	-21%	1,560,460	-68.3%	45%
55. CEBU PUEBLO VERDE	9.	09/01 - 09/19	19	190	442,298	2,327	250,082	192,216	43%	167,800	162,862	3%	358,035	24%	523,495	-16%	456,248	-3.0%	43%
CTS - 7 %	OUTLETS Total:				5,521,310		3,139,296	2,382,013	43%	2,259,186	1,877,936	20%	5,218,279	6%	6,336,817	-13%	7,023,634	-21.3%	45%
ECOMMERCE																			
56. SHOPEE	1.	09/02 - 09/19	16	398	347,260	872	148,324	198,935	57%	101,142	167,139	-39%	271,645	28%	304,433	14%			
CTS - 0 %	ECOMMERCE Total:				347,260		148,324	198,935	57%	101,142	167,139	-39%	271,645	28%	304,433	14%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				75,332,033		36,571,701	38,760,331	51%	28,817,424	27,753,862	3%	66,063,015	14%	83,487,176	-10%	51,433,441	46.4%	128%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	09/01 - 09/15	15	11,279	4,605,467	408	2,164,569	2,440,897	53%	2,099,368	2,160,250	-2%	3,281,033	40%	4,144,335	11%		
2.	T3 BURGER- WENDY'S PITX	2.	09/01 - 09/15	15	5,417	1,624,036	299	763,297	860,739	53%	825,431	672,213	22%	1,697,065	-4%	1,810,701	-10%		
3.	T3 BURGER- WENDY'S BACOR	3.	09/01 - 09/15	15	3,887	1,476,684	379	694,041	782,642	53%	747,698	596,296	25%	1,348,125	10%	1,756,233	-16%		
4.	T3 BURGER- WENDY'S CLARK	4.	09/01 - 09/15	15	1,985	962,227	484	452,246	509,980	53%	470,576	440,392	6%			1,276,281	-25%		
5.	T3 BURGER- WENDY'S MEXICO	5.	09/01 - 09/15	15	1,221	609,950	499	286,676	323,273	53%	291,499	232,462	25%	378,124	61%	652,845	-7%		
6.	T3 BURGER- WENDY'S PANCAK	6.	09/01 - 09/15	15	267	263,938	988	95,017	168,920	64%	130,714	101,273	29%	243,341	8%	251,313	5%		
7.	T3 BURGER- WENDY'S YELLOW	7.	09/01 - 09/15	15	230	204,342	888	73,563	130,779	64%	87,593	83,226	5%	189,366	8%	213,301	-4%		
CTS - 58 %		RESTO - WENDY'S Total:				9,746,647		4,529,413	5,217,234	54%	4,652,882	4,286,115	8%	7,137,057	37%	10,105,013	-4%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	09/01 - 09/19	19	645	2,473,382	3,834	1,338,214	1,135,167	46%	1,079,315	855,825	26%	1,766,378	40%	3,156,109	-22%		
9.	POD1	2.	09/01 - 09/19	19	315	1,271,030	4,035	721,369	549,660	43%	579,805	386,075	50%	990,658	28%	1,966,280	-35%	5,581,757	-77.2%
10.	POD3	3.	09/01 - 09/19	19	362	982,118	2,713	524,608	457,509	47%	494,872	248,939	98%	1,087,201	-10%	1,280,477	-23%	3,252,519	-69.8%
11.	PLAYGROUND	4.	09/01 - 09/19	19	235	878,101	3,736	543,104	334,996	38%	259,366	314,340	-17%	884,721	-1%	1,017,898	-14%	1,004,989	-12.6%
12.	POD2	5.	09/02 - 09/19	12	18	408,780	22,710	176,479	232,300	57%	197,850	157,100	25%	884,320	-54%	531,625	-23%	3,181,907	-87.1%
13.	PLUG AND PLAY	6.	09/01 - 09/16	16	151	357,940	2,370	198,353	159,586	45%	90,568	182,593	-50%	360,700	-1%	695,669	-49%	626,662	-42.8%
14.	POD4	7.	09/01 - 09/19	19	86	248,209	2,886	131,482	116,726	47%	87,773	104,268	-15%	170,305	46%	628,212	-60%	379,885	-34.6%
15.	AVIATOR	8.	09/01 - 09/12	12	96	235,474	2,452	122,620	112,853	48%		159,270	-100%	428,573	-45%	366,204	-36%	561,856	-58.0%

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STORE	CURRENT - Sep 2024								PREV WEEK COMPARISON			Prev. Year - Sep 2023		Prev. Month - Aug 2024		Pre-Pandemic - Sep 2019		
	SEP 1-19, 2024								09/13-09/19 vs 09/06-09/12			SEP 1-19, 2023		AUG 1-19, 2024		SEP 1-19, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																		
MTR SALES																		
6. SWEETS AND STUFF	9.	09/01 - 09/19	19	482	227,764	472	129,637	98,126	43%	56,624	107,262	-47%	651,105	-65%	532,702	-57%		
CTS -42 %		MTR SALES Total:			7,082,798		3,885,870	3,196,928	45%	2,846,175	2,515,673	13%	7,223,962	-2%	10,175,178	-30%	14,589,576	-51.4%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			16,829,446		8,415,283	8,414,162	50%	7,499,057	6,801,788	10%	14,361,019	17%	20,280,191	-17%	14,589,576	15.3%
		GRAND TOTAL:			92,161,479		44,986,985	47,174,493	50.0%	36,316,482	34,555,651	10%	80,424,034	15%	103,767,368	-11%	66,023,017	39.5%