

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Sep 2024 SEP 1-22, 2024							PREV WEEK COMPARISON 09/16-09/22 vs 09/09-09/15			Prev. Year - Sep 2023 SEP 1-22, 2023		Prev. Month - Aug 2024 AUG 1-22, 2024		Pre-Pandemic - Sep 2019 SEP 1-22, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	09/01 - 09/22	22	12,050	6,252,600	518	2,396,966	3,855,633	62%	2,140,147	1,928,900	10%	6,788,826	-8%	7,298,564	-14%		
2.	SPACE38 CSP2 T3	2.	09/01 - 09/22	22	3,664	3,580,407	977	1,440,970	2,139,436	60%	1,077,250	1,227,866	-12%	2,796,910	28%	3,517,606	2%	2,861,685	25.1%
3.	THE SHOPPES CSP1	3.	09/01 - 09/22	22	2,828	2,901,760	1,026	1,287,968	1,613,792	56%	1,007,408	859,986	17%	2,877,618	1%	3,351,766	-13%	4,497,235	-35.4%
4.	WH SMITH T3 INTL (S12)	4.	09/01 - 09/22	22	5,820	2,829,986	486	1,140,440	1,689,545	60%	894,893	877,991	1%	3,166,871	-11%	3,893,522	-27%	1,708,793	65.6%
5.	AIRMALL T3 DOM	5.	09/01 - 09/22	22	2,821	2,391,479	847	789,749	1,601,729	67%	762,073	799,846	-4%	2,657,379	-10%	2,730,472	-12%	2,471,868	-3.2%
6.	CSP PITX	6.	09/01 - 09/22	22	13,634	2,073,633	152	1,391,336	682,296	33%	687,170	662,341	3%	1,876,475	11%	2,136,682	-3%		
7.	WH SMITH CEBU T1 NRTH WIN	7.	09/01 - 09/22	22	3,937	973,730	247	331,471	642,259	66%	330,230	316,829	4%	900,392	8%	1,140,801	-15%		
8.	WH SMITH CLARK IPD	8.	09/03 - 09/22	20	1,686	557,899	330	186,351	371,547	67%	183,135	208,517	-12%						
9.	WH SMITH NAIA T3 BUS GATE	9.	09/01 - 09/22	22	2,553	436,910	171	138,613	298,296	68%	146,012	149,188	-2%	338,842	29%	474,375	-8%	339,116	28.8%
10.	WH SMITH NAIA T3 (S32)	10.	09/01 - 09/22	22	923	309,592	335	125,944	183,647	59%	110,394	83,634	31%	505,286	-39%	340,497	-9%		
11.	WH SMITH LAGUINDINGAN	11.	09/01 - 09/22	22	1,865	307,210	164	89,366	217,843	71%	98,980	100,520	-1%	296,850	3%	393,410	-22%		
12.	WH SMITH T4 -AM	12.	09/01 - 09/22	22	1,015	304,257	299	115,999	188,257	62%	116,694	101,035	15%	209,215	45%	411,584	-26%	1,132,739	-73.1%
13.	WH SMITH BACOLOD	13.	09/01 - 09/22	22	1,367	294,635	215	100,871	193,763	66%	100,509	97,775	2%	385,889	-24%	347,164	-15%		
14.	AIRMALL ILOILO	14.	09/01 - 09/22	22	350	290,990	831	136,853	154,136	53%	103,947	86,671	19%			292,544	-1%		
15.	WH SMITH BICOL	15.	09/20 - 09/22	3	79	26,909	340	9,814	17,094	64%	26,909								
CTS -27 % FOOD, CONVENIENCE & GIFTING Total:						23,532,000		9,682,719	13,849,281	59%	7,785,754	7,501,101	3%	22,800,556	3%	26,328,990	-11%	13,011,437	80.8%
FRANCHISE STORES																			
16.	7-11 BORA TOUR CENTER	1.	09/01 - 09/22	22	16,172	3,285,297	203	2,004,031	1,281,266	39%	1,147,727	1,023,412	12%	2,856,854	15%	3,906,086	-16%	3,515,888	-6.5%
17.	KRISPY KREME T3 DOM	2.	09/01 - 09/22	22	4,601	3,096,305	672	1,999,208	1,097,097	35%	1,004,603	1,020,882	-1%	3,089,866	0%	3,540,527	-13%	4,174,119	-25.8%
18.	7-11 PITX	3.	09/01 - 09/22	22	37,810	2,728,331	72	1,855,265	873,066	32%	890,537	914,009	-2%	3,100,606	-12%	3,000,466	-9%	2,681,264	1.7%
19.	7-11 MCIA	4.	09/01 - 09/22	22	22,845	2,578,538	112	1,598,693	979,844	38%	816,181	848,883	-3%	2,128,886	21%	3,194,017	-19%		
20.	7-11 BORA STATION 3	5.	09/01 - 09/22	22	11,772	2,066,552	175	1,281,262	785,290	38%	685,254	668,537	2%	1,891,133	9%	2,754,204	-25%	2,139,566	-3.4%
21.	MINISO T3	6.	09/01 - 09/22	22	2,131	1,259,556	591	576,645	682,910	54%	467,386	367,722	27%	1,102,694	14%	1,093,308	15%	2,368,557	-46.8%
22.	KRISPY KREME CSP2	7.	09/01 - 09/22	22	2,588	1,106,019	427	774,213	331,805	30%	391,080	314,162	24%	556,985	99%	648,260	71%	1,027,611	7.6%
23.	MINISO CEBU	8.	09/01 - 09/22	22	1,927	1,019,420	529	467,765	551,655	54%	340,870	310,451	9%	973,273	5%	1,189,790	-14%		
24.	MINISO DRIVE&DINE	9.	09/01 - 09/22	22	1,134	663,394	585	684,336	-20,942	-3%	204,296	212,061	-3%	611,134	9%	726,375	-9%		
CTS -20 % FRANCHISE STORES Total:						17,803,415		11,241,422	6,561,993	37%	5,947,937	5,680,123	4%	16,311,434	9%	20,053,037	-11%	15,907,007	11.9%
BEAUTY, FASHION & ACCESSORIES																			
25.	VS T3 DOM	1.	09/01 - 09/22	22	747	2,762,490	3,698	1,222,585	1,539,904	56%	850,560	977,550	-12%	1,939,900	42%	2,467,210	12%	1,829,545	50.9%
26.	CITY OF DREAMS	2.	09/01 - 09/22	22	582	2,669,099	4,586	1,209,663	1,459,435	55%	886,291	849,415	4%	1,568,894	70%	2,523,811	6%		

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Sep 2024 SEP 1-22, 2024								PREV WEEK COMPARISON 09/16-09/22 vs 09/09-09/15			Prev. Year - Sep 2023 SEP 1-22, 2023		Prev. Month - Aug 2024 AUG 1-22, 2024		Pre-Pandemic - Sep 2019 SEP 1-22, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	BBW T3 DOM	3.	09/01 - 09/22	22	1,167	2,447,040	2,096	1,007,504	1,439,535	59%	765,920	792,560	-3%	1,540,060	59%	2,942,455	-17%	1,477,327	65.6%	52%
28.	VS T3 LANDSIDE	4.	09/01 - 09/22	22	506	1,738,480	3,435	769,668	968,811	56%	563,920	575,960	-2%	2,002,210	-13%	1,660,200	5%	2,106,005	-17.4%	47%
29.	BBW T3 LANDSIDE	5.	09/01 - 09/22	22	716	1,460,270	2,039	598,334	861,935	59%	477,980	471,010	1%	1,002,110	46%	1,815,520	-20%	1,569,222	-6.9%	51%
30.	THE RUNWAY T3 INTL (S6)	6.	09/01 - 09/22	22	989	1,448,302	1,464	722,847	725,454	50%	450,463	437,247	3%	644,168	125%	1,597,518	-9%	497,524	191.1%	61%
31.	BEAUTY TO GO-T3 DOM	7.	09/01 - 09/22	22	265	1,120,594	4,228	533,935	586,658	52%	455,385	312,044	45%	960,290	17%	1,303,535	-14%	685,971	63.3%	57%
32.	MAC T3 DOM	8.	09/01 - 09/22	22	334	889,967	2,664	422,246	467,721	53%	226,647	330,350	-31%	563,135	58%	676,255	32%	877,314	1.4%	53%
33.	T3 INTL JO MALONE	9.	09/01 - 09/22	20	60	466,950	7,782	206,678	260,271	56%	202,700	166,800	21%	388,750	20%	1,014,565	-54%	821,160	-43.1%	53%
34.	MAC T3 INTL	10.	09/01 - 09/22	22	176	397,387	2,257	185,284	212,103	53%	103,377	148,860	-30%	279,975	42%	341,865	16%	726,270	-45.2%	54%
35.	T3 INTL KIEHLS	11.	09/01 - 09/22	22	84	341,395	4,064	215,856	125,538	37%	88,670	130,865	-32%	161,245	112%	176,103	94%	958,227	-64.3%	47%
36.	BEAUTY TO GO-KALIBO	12.	09/01 - 09/22	18	68	143,005	2,103	58,152	84,852	59%	87,307	16,239	437%	193,319	-26%	119,225	20%	1,222,485	-88.3%	61%
CTS -18 %		BEAUTY, FASHION & ACCESSORIES Total:				15,884,981		7,152,757	8,732,223	55%	5,159,221	5,208,900	-0%	11,244,056	41%	16,638,262	-5%	12,771,051	24.3%	52%
RESTO																				
37.	SUBWAY T1	1.	09/01 - 09/22	22	13,488	5,254,111	389	1,733,856	3,520,254	67%	1,801,705	1,572,612	14%	5,475,919	-4%	6,245,305	-16%			
38.	CAFE EXPRESS- T1	2.	09/01 - 09/22	22	11,801	5,211,060	441	1,719,649	3,491,410	67%	1,711,225	1,612,697	6%	6,352,781	-18%	6,012,502	-13%	3,005,382	73.3%	67%
39.	SUBWAY T3	3.	09/01 - 09/22	22	7,324	2,445,427	333	806,991	1,638,436	67%	784,063	775,472	1%			2,270,947	8%			
40.	ILLY CAFE- ROCKWELL	4.	09/01 - 09/22	22	2,272	1,087,141	478	369,628	717,513	66%	345,451	332,300	3%	820,608	32%	975,943	11%	608,804	78.5%	66%
41.	CAFE EXPRESS- T3 LOUNGE	5.	09/01 - 09/22	22	2,369	645,518	272	213,020	432,497	67%	218,744	211,789	3%	333,183	94%	607,934	6%	553,579	16.6%	67%
42.	CAFE EXPRESS- T3 ARRIV	6.	09/01 - 09/22	22	1,671	432,454	258	142,710	289,744	67%	131,368	141,200	-6%	338,416	28%	421,378	3%	236,884	82.5%	67%
43.	CAFE EXPRESS- T3 SPACE32	7.	09/01 - 09/22	22	1,177	402,530	341	132,835	269,695	67%	127,854	129,686	-1%	258,418	56%	329,884	22%			
44.	CAFE EXPRESS- KALIBO	8.	09/01 - 09/22	22	160	31,304	195	10,330	20,973	67%	8,285	11,046	-25%	41,071	-24%	36,583	-14%			
CTS -17 %		RESTO Total:				15,509,548		5,129,022	10,380,525	67%	5,128,698	4,786,805	7%	13,620,398	14%	16,900,479	-8%	4,404,650	252.1%	67%
ATHLEISURE																				
45.	THE SHOPPES T3 LANDSIDE	1.	09/01 - 09/22	22	3,159	6,337,989	2,006	4,111,801	2,226,187	35%	1,957,339	2,091,617	-6%	4,150,280	53%	6,085,354	4%	4,322,212	46.6%	31%
46.	SPACE28 TRAVEL BUDDY T3	2.	09/01 - 09/22	22	563	1,671,956	2,969	1,001,031	670,924	40%	411,267	496,167	-17%	1,367,249	22%	1,384,920	21%	1,394,730	19.8%	36%
47.	T3 INTL SPACE5	3.	09/01 - 09/22	22	1,915	1,134,524	592	817,272	317,251	28%	348,949	358,181	-2%	605,405	87%	984,507	15%	456,500	148.5%	65%
CTS -10 %		ATHLEISURE Total:				9,144,469		5,930,106	3,214,363	35%	2,717,555	2,945,965	-7%	6,122,934	49%	8,454,782	8%	6,173,442	48.1%	35%
OUTLETS																				
48.	SLEX	1.	09/01 - 09/22	22	524	1,027,820	1,961	575,897	451,922	44%	254,715	401,122	-36%	944,399	9%	1,069,033	-4%	968,123	6.1%	42%
49.	NLEX DRIVE&DINE	2.	09/01 - 09/22	22	474	918,769	1,938	518,886	399,883	44%	270,303	347,802	-22%	564,253	63%	879,363	4%	856,999	7.2%	49%
50.	NLEX MEGA STATION	3.	09/01 - 09/22	22	401	768,169	1,915	456,075	312,093	41%	290,901	208,676	39%	634,388	21%	714,940	7%	1,301,300	-40.9%	43%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX BALAGTAS	4.	09/01 - 09/22	22	514	735,592	1,431	417,318	318,273	43%	223,048	276,748	-19%	757,408	-3%	969,353	-24%	968,044	-24.0%	45%
52. FR PITX	5.	09/01 - 09/22	22	468	722,153	1,543	420,983	301,169	42%	244,386	222,438	9%	781,884	-8%	943,608	-23%			
53. SUBIC FREEPORT	6.	09/01 - 09/22	22	280	671,589	2,398	376,621	294,967	44%	210,950	219,300	-3%	509,461	32%	526,309	28%	967,462	-30.5%	42%
54. CLARK PUREGOLD	7.	09/01 - 09/22	22		617,639		342,077	275,561	45%	196,954	173,525	13%	781,149	-21%	696,893	-11%	1,085,342	-43.0%	43%
55. BORACAY	8.	09/01 - 09/22	22	472	572,358	1,212	313,463	258,895	45%	182,630	180,126	1%	613,553	-7%	702,593	-19%	1,866,557	-69.3%	45%
56. CEBU PUEBLO VERDE	9.	09/01 - 09/22	22	222	495,761	2,233	280,426	215,334	43%	110,867	199,590	-44%	393,600	26%	567,682	-13%	559,436	-11.3%	43%
CTS -7 %		OUTLETS Total:			6,529,852		3,701,750	2,828,101	43%	1,984,757	2,229,329	-10%	5,980,099	9%	7,069,778	-8%	8,573,267	-23.8%	44%
ECOMMERCE																			
57. SHOPEE	1.	09/02 - 09/21	18	426	367,423	862	156,279	211,143	57%	100,772	151,740	-33%	312,498	18%	345,597	6%			
CTS -0 %		ECOMMERCE Total:			367,423		156,279	211,143	57%	100,772	151,740	-33%	312,498	18%	345,597	6%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			88,771,690		42,994,058	45,777,632	52%	28,824,695	28,503,964	1%	76,391,978	16%	95,790,927	-7%	60,840,856	45.9%	126%

RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	09/01 - 09/22	22	16,551	6,699,263	404	3,148,653	3,550,609	53%	2,093,795	2,099,368	-0%	4,704,836	42%	6,185,635	8%			
2. T3 BURGER- WENDY'S PITX	2.	09/01 - 09/22	22	8,083	2,424,640	299	1,139,580	1,285,059	53%	800,603	825,431	-3%	2,496,810	-3%	2,922,494	-17%			
3. T3 BURGER- WENDY'S BACOR	3.	09/01 - 09/22	22	5,956	2,208,889	370	1,038,178	1,170,711	53%	732,205	747,698	-2%	1,968,189	12%	2,549,790	-13%			
4. T3 BURGER- WENDY'S CLARK	4.	09/01 - 09/22	22	2,944	1,380,386	468	648,781	731,604	53%	418,158	470,576	-11%	126,365	992%	1,938,534	-29%			
5. T3 BURGER- WENDY'S MEXICO	5.	09/01 - 09/22	22	1,812	910,458	502	427,915	482,543	53%	300,508	291,499	3%	634,204	44%	1,053,698	-14%			
6. T3 BURGER- WENDY'S PANCAK	6.	09/01 - 09/22	22	373	368,803	988	132,769	236,034	64%	104,864	130,714	-19%	359,053	3%	382,189	-4%			
7. T3 BURGER- WENDY'S YELLOW	7.	09/01 - 09/22	22	338	289,867	857	104,352	185,515	64%	85,524	87,593	-2%	261,157	11%	330,534	-12%			
CTS -64 %	RESTO - WENDY'S Total:				14,282,308		6,640,231	7,642,077	54%	4,535,660	4,652,882	-2%	10,550,616	35%	15,362,876	-7%	0		
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	09/01 - 09/22	22	774	2,951,260	3,812	1,596,514	1,354,745	46%	1,140,843	883,900	29%	2,092,728	41%	3,572,459	-17%			
9. POD1	2.	09/01 - 09/22	22	370	1,518,330	4,103	866,338	651,991	43%	686,910	376,100	82%	1,127,858	35%	2,272,695	-33%	6,428,794	-76.3%	82%
10. POD3	3.	09/01 - 09/22	22	415	1,113,565	2,683	597,754	515,810	46%	470,220	268,829	74%	1,290,272	-14%	1,447,342	-23%	3,783,360	-70.5%	80%
11. PLAYGROUND	4.	09/01 - 09/22	22	290	1,014,372	3,497	620,402	393,970	39%	287,127	304,894	-5%	993,566	2%	1,157,082	-12%	1,227,288	-17.3%	44%
12. POD2	5.	09/02 - 09/21	13	20	480,290	24,014	212,661	267,628	56%	244,360	68,240	258%	941,010	-49%	537,515	-11%	3,871,063	-87.5%	72%
13. PLUG AND PLAY	6.	09/01 - 09/16	16	151	357,940	2,370	198,353	159,586	45%	18,087	197,553	-90%	413,161	-13%	775,790	-54%	714,173	-49.8%	83%
14. POD4	7.	09/01 - 09/22	22	100	288,930	2,889	153,251	135,678	47%	100,613	101,179	-0%	205,566	41%	685,534	-58%	421,892	-31.5%	89%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
5. AVIATOR	8.	09/01 - 09/12	12	96	235,474	2,452	122,620	112,853	48%		88,905	-100%	484,588	-51%	429,324	-45%	636,876	-63.0%	91%
6. SWEETS AND STUFF	9.	09/01 - 09/19	19	482	227,764	472	129,637	98,126	43%	27,209	75,684	-64%	749,092	-70%	577,782	-61%			
CTS -36 %		MTR SALES Total:			8,187,926		4,497,535	3,690,390	45%	2,975,370	2,365,284	25%	8,297,843	-1%	11,455,525	-29%	17,083,448	-52.0%	77%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			22,470,234		11,137,766	11,332,467	50%	7,511,031	7,018,166	7%	18,848,460	19%	26,818,401	-16%	17,083,448	31.5%	110%
GRAND TOTAL:					111,241,925		54,131,824	57,110,100	50.0%	36,335,727	35,522,131	7%	95,240,438	17%	122,609,329	-9%	77,924,304	42.7%	51%