

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Nov 2024 NOV 1-17, 2024								PREV WEEK COMPARISON 11/11-11/17 vs 11/04-11/10			Prev. Year - Nov 2023 NOV 1-17, 2023		Last Month - Oct 2024 OCT 1-17, 2024		Pre-Pandemic - Nov 2019 NOV 1-17, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	11/01 - 11/17	17	9,600	5,130,736	534	1,928,588	3,202,147	62%	2,094,206	2,138,433	-2%	5,488,906	-7%	4,673,528	10%			
2.	AIRMALL T3 DOM	2.	11/01 - 11/17	17	4,127	3,047,421	738	1,179,707	1,867,713	61%	1,109,291	1,386,799	-20%	2,104,241	45%	2,108,093	45%	2,135,079	42.7%	47%
3.	SPACE38 CSP2 T3	3.	11/01 - 11/17	17	2,633	2,574,640	977	1,953,857	620,783	24%	1,116,970	1,030,426	8%	2,107,475	22%	2,541,456	1%	2,078,022	23.8%	45%
4.	WH SMITH T3 INTL (S12)	4.	11/01 - 11/17	17	5,072	2,501,934	493	991,879	1,510,055	60%	1,061,880	1,010,452	5%	2,472,402	1%	2,313,522	8%	1,284,462	94.7%	59%
5.	THE SHOPPES CSP1	5.	11/01 - 11/17	17	2,199	2,409,666	1,095	1,083,701	1,325,965	55%	1,050,716	990,286	6%	2,113,697	14%	1,943,434	24%	3,787,596	-36.3%	41%
6.	CSP PITX	6.	11/01 - 11/17	17	10,091	1,443,362	143	937,142	506,219	35%	543,681	598,793	-9%	1,378,030	5%	1,490,642	-3%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/17	17	4,217	1,070,609	253	320,962	749,646	70%	463,613	467,662	-0%	777,968	38%	996,961	7%			
8.	WH SMITH CLARK IPD	8.	11/01 - 11/17	17	1,855	630,843	340	205,900	424,943	67%	248,079	252,568	-1%			452,881	39%			
9.	WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/17	17	2,356	455,092	193	153,438	301,653	66%	185,708	207,611	-10%	286,134	59%	374,816	21%	514,643	-11.5%	61%
10.	WH SMITH NAIA T3 (S32)	10.	11/01 - 11/17	17	1,073	383,649	357	155,925	227,723	59%	187,691	130,657	43%	341,320	12%	237,229	62%			
11.	WH SMITH BACOLOD	11.	11/01 - 11/17	17	1,653	318,066	192	103,676	214,390	67%	118,430	127,919	-7%	318,631	0%	312,722	2%			
12.	AIRMALL BOHOL	12.	11/01 - 11/17	17	508	240,749	473	90,707	150,042	62%	94,763	92,272	2%			168,910	43%			
13.	WH SMITH LAGUINDINGAN	13.	11/01 - 11/17	17	1,342	226,465	168	68,031	158,433	70%	95,440	94,985	0%	258,325	-12%	248,190	-9%			
14.	AIRMALL ILOILO	14.	11/01 - 11/17	17	244	203,845	835	78,412	125,432	62%	62,804	95,642	-34%			143,358	42%			
15.	WH SMITH BICOL	15.	11/01 - 11/17	16	884	146,363	165	49,664	96,699	66%	48,891	69,113	-29%			190,833	-23%			
16.	WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,721	22,638	66%				196,770	-83%	300,988	-89%	736,155	-95.3%	49%
CTS -27 % FOOD, CONVENIENCE & GIFTING Total:						20,817,804		9,313,319	11,504,485	55%	8,482,166	8,693,622	-2%	17,843,903	17%	18,497,567	13%	10,535,960	97.5%	47%
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	11/01 - 11/17	17	16,524	3,214,499	194	1,960,844	1,253,654	39%	1,317,259	1,321,602	-0%	2,751,791	17%	2,643,316	22%	2,583,931	24.4%	39%
18.	KRISPY KREME T3 DOM	2.	11/01 - 11/17	17	3,684	2,778,154	754	1,805,800	972,353	35%	1,237,635	1,110,456	11%	2,334,704	19%	2,619,299	6%	3,615,720	-23.1%	22%
19.	7-11 PITX	3.	11/01 - 11/17	17	29,998	2,264,147	75	1,539,619	724,527	32%	921,605	945,554	-2%	2,158,882	5%	2,243,410	1%	1,840,948	22.9%	32%
20.	7-11 MCIA	4.	11/01 - 11/17	17	18,252	2,112,231	115	1,309,583	802,647	38%	898,674	856,039	4%	1,901,821	11%	2,156,555	-2%			
21.	7-11 BORA STATION 3	5.	11/01 - 11/17	17	9,885	1,812,498	183	1,123,749	688,749	38%	521,074	788,941	-33%	2,224,545	-19%	2,112,592	-14%	2,116,124	-14.3%	38%
22.	MINISO T3	6.	11/01 - 11/17	17	2,012	1,555,767	773	684,473	871,294	56%	502,276	710,303	-29%	809,737	92%	1,007,141	54%	1,748,321	-11.0%	43%
23.	MINISO CEBU	7.	11/01 - 11/17	17	2,159	1,339,063	620	615,609	723,453	54%	567,827	530,357	7%	810,841	65%	1,032,530	30%			
24.	MINISO DRIVE&DINE	8.	11/01 - 11/17	17	1,152	850,570	738	529,071	321,498	38%	238,897	317,892	-24%	549,810	55%	633,796	34%			
25.	KRISPY KREME CSP2	9.	11/01 - 11/14	14	1,442	605,414	419	423,790	181,624	30%	162,588	277,459	-41%	374,439	62%	866,125	-30%	845,279	-28.3%	25%
CTS -21 % FRANCHISE STORES Total:						16,532,346		9,992,542	6,539,803	40%	6,367,839	6,858,608	-7%	13,916,573	19%	15,314,768	8%	12,750,324	29.6%	33%
RESTO																				
26.	CAFE EXPRESS- T1	1.	11/01 - 11/17	17	9,685	4,421,162	456	1,458,983	2,962,179	67%	1,821,226	1,790,018	1%	5,017,988	-12%	4,135,397	7%	2,674,996	65.2%	67%

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Group by Business Concept

STORE		CURRENT - Nov 2024 NOV 1-17, 2024								PREV WEEK COMPARISON 11/11-11/17 vs 11/04-11/10			Prev. Year - Nov 2023 NOV 1-17, 2023		Last Month - Oct 2024 OCT 1-17, 2024		Pre-Pandemic - Nov 2019 NOV 1-17, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T1	2.	11/01 - 11/17	17	10,723	4,367,775	407	1,441,365	2,926,409	67%	1,799,264	1,771,070	1%	4,261,350	2%	4,113,865	6%			
28. SUBWAY T3	3.	11/01 - 11/17	17	6,489	2,186,775	336	721,636	1,465,139	67%	904,382	875,243	3%			2,053,776	6%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/17	17	1,687	768,586	455	261,319	507,266	66%	327,663	264,900	23%	680,740	13%	667,446	15%	488,496	57.3%	66%
30. CAFE EXPRESS- T3 ARRV	5.	11/01 - 11/17	17	3,150	584,257	185	192,804	391,452	67%	262,231	255,143	2%	285,225	105%	399,836	46%	191,435	205.1%	70%
31. CAFE EXPRESS- T3 LOUNGE	6.	11/01 - 11/17	17	2,133	570,446	267	188,247	382,199	67%	237,298	237,806	-0%	289,482	97%	553,908	3%	654,225	-12.8%	67%
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/17	17	1,235	394,478	319	130,177	264,300	67%	178,329	156,323	14%	214,078	84%	276,951	42%			
33. ILLY CAFE- OPUS MALL	8.	11/01 - 11/17	17	544	213,517	392	70,460	143,056	67%	74,711	75,024	-0%			105,358	103%			
34. CAFE EXPRESS- KALIBO	9.	11/01 - 11/17	17	170	31,401	184	10,362	21,039	67%	11,699	12,399	-5%	36,658	-14%	27,557	14%			
CTS -17 %		RESTO Total:			13,538,401		4,475,358	9,063,042	67%	5,616,807	5,437,931	3%	10,785,524	26%	12,334,097	10%	4,009,153	237.6%	67%
BEAUTY, FASHION & ACCESSORIES																			
35. VS T3 DOM	1.	11/01 - 11/17	17	723	2,441,140	3,376	1,047,729	1,393,410	57%	907,590	996,630	-8%	1,681,627	45%	2,008,820	22%	1,820,150	34.1%	58%
36. VS T3 LANDSIDE	2.	11/01 - 11/17	17	610	1,977,959	3,242	1,072,156	905,802	46%	834,991	801,743	4%	1,398,670	41%	1,228,050	61%	1,594,395	24.0%	57%
37. BBW T3 LANDSIDE	3.	11/01 - 11/17	17	907	1,939,492	2,138	1,025,076	914,415	47%	818,413	722,193	13%	1,133,635	71%	1,206,209	61%	1,429,570	35.6%	52%
38. CITY OF DREAMS	4.	11/01 - 11/17	17	442	1,823,873	4,126	788,704	1,035,168	57%	788,830	763,056	3%	1,143,448	60%	1,612,419	13%			
39. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/17	17	982	1,598,355	1,627	817,845	780,509	49%	667,934	632,700	5%	557,616	187%	1,221,893	31%	306,354	421.7%	62%
40. MAC T3 DOM	6.	11/01 - 11/17	17	238	735,602	3,090	359,748	375,853	51%	326,140	344,302	-5%	542,149	36%	586,455	25%	777,919	-5.4%	49%
41. T3 INTL JO MALONE	7.	11/01 - 11/17	17	66	537,167	8,138	248,300	288,866	54%	224,680	207,842	8%	400,620	34%	341,955	57%	591,684	-9.2%	48%
42. MAC T3 INTL	8.	11/01 - 11/17	17	123	351,212	2,855	154,890	196,322	56%	140,820	151,807	-7%	315,810	11%	328,135	7%	744,651	-52.8%	50%
43. T3 INTL KIEHLS	9.	11/01 - 11/17	14	37	153,992	4,161	78,304	75,687	49%	56,725	67,595	-16%	176,145	-13%	86,092	79%	611,686	-74.8%	47%
44. BEAUTY TO GO-KALIBO	10.	11/01 - 11/17	14	37	84,587	2,286	32,773	51,813	61%	45,654	28,007	63%	175,309	-52%	83,370	1%	970,054	-91.2%	58%
CTS -15 %		BEAUTY, FASHION & ACCESSORIES Total:			11,643,381		5,625,531	6,017,849	52%	4,811,777	4,715,876	2%	7,525,029	55%	8,703,398	34%	8,846,465	31.6%	54%
ATHLEISURE																			
45. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/17	17	2,808	5,529,299	1,969	3,854,177	1,675,121	30%	2,241,083	2,193,096	2%	3,119,537	77%	4,300,085	29%	3,387,053	63.2%	33%
46. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/17	17	490	1,328,858	2,711	806,634	522,223	39%	617,633	475,137	29%	897,878	48%	981,941	35%	1,185,773	12.0%	37%
47. T3 INTL SPACE5	3.	11/01 - 11/17	17	1,304	760,934	583	554,007	206,926	27%	306,795	319,310	-3%	326,375	133%	706,442	8%	384,825	97.7%	59%
CTS -10 %		ATHLEISURE Total:			7,619,091		5,214,818	2,404,272	32%	3,165,511	2,987,543	5%	4,343,790	75%	5,988,468	27%	4,957,652	53.6%	36%
OUTLETS																			
48. SLEX	1.	11/01 - 11/17	17	460	1,063,427	2,311	601,215	462,211	43%	359,835	359,560	0%	900,162	18%	744,595	43%	1,068,741	-0.4%	42%
49. NLEX DRIVE&DINE	2.	11/01 - 11/17	17	436	1,003,103	2,300	524,796	478,306	48%	334,014	360,210	-7%	665,469	51%	722,407	39%	901,320	11.2%	49%
50. NLEX MEGA STATION	3.	11/01 - 11/17	17	430	878,763	2,043	485,669	393,093	45%	330,708	267,042	23%	799,550	10%	507,122	73%	1,721,032	-48.9%	43%

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Group by Business Concept

STORE	CURRENT - Nov 2024								PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
	NOV 1-17, 2024								11/11-11/17 vs 11/04-11/10			NOV 1-17, 2023		OCT 1-17, 2024		NOV 1-17, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																		
OUTLETS																		
51. CLARK PUREGOLD	4.	11/01 - 11/17	17															
				716,214		394,030	322,183	45%	263,039	242,126	8%	875,364	-18%	649,935	10%	910,883	-21.3%	46%
52. BORACAY	5.	11/01 - 11/17	17	451	1,386	361,800	263,619	42%	274,534	226,675	21%	674,105	-7%	614,329	2%	1,900,224	-67.0%	45%
53. FR PITX	6.	11/01 - 11/17	17	397	1,543	353,895	258,894	42%	269,358	248,071	8%	534,491	15%	551,611	11%			
54. SUBIC FREEPORT	7.	11/01 - 11/17	17	213	2,839	319,134	285,779	47%	154,447	315,593	-51%	594,937	2%	604,051	0%	1,088,568	-44.4%	42%
55. NLEX BALAGTAS	8.	11/01 - 11/17	17	337	1,743	339,684	247,929	42%	249,275	239,551	4%	749,526	-22%	557,405	5%	1,023,346	-42.5%	45%
56. CEBU PUEBLO VERDE	9.	11/01 - 11/17	17	267	2,017	303,341	235,318	44%	233,473	177,181	31%	305,135	77%	423,332	27%	569,619	-5.4%	43%
57. TRAVEL HUB BATANGAS	10.	11/01 - 11/16	16	241	934	128,770	96,382	43%	55,568	115,867	-52%							
CTS -9 %		OUTLETS Total:																
				6,856,057		3,812,339	3,043,718	44%	2,524,255	2,551,880	-1%	6,098,742	12%	5,374,790	28%	9,183,738	-25.3%	44%
ECOMMERCE																		
58. SHOPEE	1.	11/04 - 11/16	12	450	929	178,111	240,046	57%	279,658	138,500	101%	294,397	42%	453,147	-8%			
CTS -1 %		ECOMMERCE Total:														0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL																
				77,425,240		38,612,020	38,813,219	50%	31,248,014	31,383,962	-0%	60,807,961	27%	66,666,237	16%	50,283,293	53.9%	121%

## RTRG AFFILIATES

RESTO - WENDY'S																		
1.	T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/17	17	14,391	5,766,748	400	2,710,371	3,056,376	53%	2,436,090	2,346,628	3%	4,307,311	34%	4,865,527	19%	
2.	T3 BURGER- WENDY'S BACOR	2.	11/01 - 11/17	17	4,615	1,831,077	396	860,606	970,471	53%	717,459	717,037	0%	1,571,419	17%	1,831,100	0%	
3.	T3 BURGER- WENDY'S PITX	3.	11/01 - 11/17	17	5,511	1,703,784	309	800,778	903,005	53%	663,545	682,426	-2%	1,859,966	-8%	1,757,586	-3%	
4.	T3 BURGER- WENDY'S CLARK	4.	11/01 - 11/17	17	3,405	1,585,918	465	745,381	840,536	53%	589,591	685,210	-13%	830,271	91%	1,157,554	37%	
5.	T3 BURGER- WENDY'S MEXICO	5.	11/01 - 11/17	17	2,176	1,315,851	604	618,450	697,401	53%	377,492	489,922	-22%	1,132,350	16%	721,625	82%	
6.	T3 BURGER- WENDY'S PANCAK	6.	11/01 - 11/17	17	375	368,541	982	132,674	235,866	64%	100,807	126,138	-20%	450,681	-18%	241,703	52%	
7.	T3 BURGER- WENDY'S YELLOW	7.	11/01 - 11/17	17	352	323,616	919	116,502	207,114	64%	84,773	88,158	-3%	443,157	-27%	257,946	25%	
CTS -69 %			RESTO - WENDY'S Total:			12,895,537		5,984,765	6,910,772	54%	4,969,760	5,135,521	-3%	10,595,159	22%	10,833,046	19%	0
MTR SALES																		
8.	PERFUMES AND COSMETICS	1.	11/01 - 11/17	17	549	2,109,495	3,842	1,155,754	953,740	45%	818,085	849,800	-3%	1,843,511	14%	2,433,880	-13%	
9.	POD3	2.	11/01 - 11/17	17	403	1,081,488	2,683	586,291	495,196	46%	408,141	483,414	-15%	806,186	34%	1,101,554	-2%	2,437,162
10.	PLAYGROUND	3.	11/01 - 11/17	17	349	791,647	2,268	453,616	338,031	43%	475,298	225,552	110%	531,704	49%	843,357	-6%	891,516
11.	POD2	4.	11/01 - 11/17	14	31	766,610	24,729	298,537	468,072	61%	486,420	195,560	148%	427,570	79%	549,285	40%	2,078,214
12.	POD1	5.	11/01 - 11/17	17	152	749,700	4,932	427,851	321,848	43%	295,740	284,470	3%	1,659,285	-55%	1,235,265	-39%	4,261,167
13.	POD4	6.	11/01 - 11/17	17	142	358,317	2,523	219,779	138,537	39%	140,154	148,576	-5%	183,895	95%	348,560	3%	357,470

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	NOV 1-17, 2024								11/11-11/17 vs 11/04-11/10			NOV 1-17, 2023		OCT 1-17, 2024		NOV 1-17, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -31 %	MTR SALES Total:			5,857,257		3,141,830	2,715,427	46%	2,623,838	2,187,372	19%	5,452,151	7%	6,511,903	-10%	10,025,530	-41.5%	51%
CTS - Contribution to Sales Incomplete Days or Period	RTRG AFFILIATES TOTAL			18,752,795		9,126,595	9,626,199	51%	7,593,599	7,322,894	3%	16,047,310	17%	17,344,949	8%	10,025,530	87.0%	160%
GRAND TOTAL:				96,178,035		47,738,616	48,439,419	51.0%	38,841,614	38,706,856	3%	76,855,271	25%	84,011,186	14%	60,308,823	59.4%	46%