

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Jan 2025 JAN 1-26, 2025							PREV WEEK COMPARISON 01/20-01/26 vs 01/13-01/19			Prev. Year - Jan 2024 JAN 1-26, 2024		Last Month - Dec 2024 DEC 1-26, 2024		Pre-Pandemic - Jan 2019 JAN 1-26, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	01/01 - 01/26	26	19,642	10,864,632	553	4,150,045	6,714,586	62%	2,421,771	2,851,849	-15%	10,493,930	4%	7,959,355	37%		
2.	WH SMITH T3 INTL (S12)	2.	01/01 - 01/26	26	10,097	5,087,807	503	1,936,384	3,151,423	62%	1,271,995	1,266,237	0%	5,363,402	-5%	3,807,519	34%	2,119,827	140.0%
3.	SPACE38 CSP2 T3	3.	01/01 - 01/26	26	4,751	4,063,195	855	1,797,893	2,265,302	56%	1,040,092	1,026,799	1%	5,041,359	-19%	4,512,697	-10%	3,659,446	11.0%
4.	AIRMALL T3 DOM	4.	01/01 - 01/26	26	7,288	3,704,135	508	1,430,974	2,273,160	61%	1,104,889	1,057,085	4%	3,543,600	5%	6,418,873	-42%	3,038,531	21.9%
5.	THE SHOPPES CSP1	5.	01/01 - 01/26	26	3,591	3,213,244	894	1,500,794	1,712,450	53%	780,171	845,276	-7%	3,934,880	-18%	3,635,733	-12%	6,786,285	-52.6%
6.	KRISPY KREME T3 DOM	6.	01/01 - 01/26	26	5,181	3,189,050	615	2,072,882	1,116,167	35%	921,770	944,166	-2%	3,446,261	-7%	4,898,175	-35%	4,246,496	-24.9%
7.	CSP PITX	7.	01/01 - 01/26	26	15,962	2,470,732	154	1,646,585	824,147	33%	624,258	629,011	-0%	2,460,623	0%	2,806,911	-12%		
8.	WH SMITH CEBU T1 NRTH WIN	8.	01/01 - 01/26	26	8,471	2,409,978	284	748,377	1,661,601	69%	688,473	558,326	23%	1,387,341	74%	2,029,836	19%		
9.	WH SMITH CLARK IPD	9.	01/01 - 01/26	26	4,636	1,613,860	348	535,841	1,078,019	67%	464,172	436,961	6%			1,316,188	23%		
10.	KRISPY KREME CSP2	10.	01/01 - 01/26	26	3,819	1,385,130	362	969,591	415,539	30%	342,504	342,062	0%	657,366	111%	1,549,959	-11%	1,203,954	15.0%
11.	WH SMITH NAIA T3 BUS GATE	11.	01/01 - 01/26	26	4,068	813,289	199	248,504	564,784	69%	210,746	208,825	0%	490,189	66%	884,301	-8%		
12.	WH SMITH BACOLOD	12.	01/01 - 01/26	26	3,128	671,211	214	233,552	437,658	65%	187,007	173,714	7%	580,914	16%	576,871	16%		
13.	WH SMITH NAIA T3 (S32)	13.	01/01 - 01/26	26	1,892	508,166	268	183,328	324,837	64%	90,662	119,951	-24%	645,013	-21%	503,536	1%		
14.	AIRMALL ILOILO	14.	01/01 - 01/26	26	678	507,501	748	204,607	302,893	60%	146,589	95,746	53%			771,452	-34%		
15.	WH SMITH LAGUINDINGAN	15.	01/01 - 01/26	26	2,638	472,550	179	148,211	324,338	69%	131,280	102,960	27%	451,426	5%	424,810	11%		
16.	WH SMITH CLARK DPD	16.	01/01 - 01/26	26	1,470	462,983	314	163,263	299,719	65%	105,475	106,057	-0%			498,604	-7%		
17.	WH SMITH BICOL	17.	01/01 - 01/26	26	1,643	352,900	214	122,966	229,933	65%	74,598	73,831	1%			339,099	4%		
18.	AIRMALL BOHOL	18.	01/01 - 01/19	19	739	274,038	370	101,801	172,236	63%		90,192	-100%			405,118	-32%		
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:					42,064,409		18,195,608	23,868,801	57%	10,606,460	10,929,051	-2%	38,496,309	9%	43,339,043	-3%	21,054,540	99.7%	40%
RESTO																			
19.	CAFE EXPRESS- T1	1.	01/01 - 01/26	26	15,414	7,600,756	493	2,508,249	5,092,507	67%	1,878,657	1,955,323	-3%	7,921,787	-4%	7,544,573	1%	4,329,783	75.5%
20.	SUBWAY T1	2.	01/01 - 01/26	26	13,910	7,584,303	545	2,502,820	5,081,483	67%	1,882,542	2,003,305	-6%	8,401,639	-10%	7,433,779	2%		
21.	SUBWAY T3	3.	01/01 - 01/26	26	11,617	4,223,641	363	1,393,801	2,829,839	67%	1,076,857	1,147,833	-6%	2,789,001	51%	4,136,991	2%		
22.	ILLY CAFE- ROCKWELL	4.	01/01 - 01/26	26	2,743	1,250,349	455	425,118	825,230	66%	299,514	328,979	-8%	1,145,499	9%	1,499,392	-17%	755,708	65.4%
23.	SUBWAY CLARK	5.	01/01 - 01/26	26	2,797	1,112,638	397	367,170	745,467	67%	272,355	252,404	7%			1,488,694	-25%		
24.	SUBWAY BATANGAS	6.	01/01 - 01/26	26	26	1,013,873	38,995	334,578	679,295	67%	269,391	261,723	2%			258,108	293%		
25.	CAFE EXPRESS- T3 ARRV	7.	01/01 - 01/26	26	4,169	873,548	209	288,270	585,277	67%	214,032	239,381	-10%	461,965	89%	1,049,037	-17%	451,687	93.3%
26.	CAFE EXPRESS- T3 LOUNGE	8.	01/01 - 01/26	26	3,106	808,268	260	266,728	541,540	67%	236,448	225,509	4%	517,816	56%	936,959	-14%	1,213,776	-33.4%
27.	CAFE EXPRESS- T3 SPACE32	9.	01/01 - 01/26	26	2,402	731,180	304	241,289	489,890	67%	157,183	192,968	-18%	449,964	62%	665,810	10%		
28.	CAFE EXPRESS- BATANGAS	10.	01/01 - 01/26	26	1,688	503,706	298	166,223	337,483	67%	135,118	125,960	7%			676,552	-26%		
29.	ILLY CAFE- OPUS MALL	11.	01/01 - 01/26	26	1,222	311,007	254	102,632	208,374	67%	63,934	73,780	-13%			372,261	-16%		

SALES COMPARATIVE

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STORE		CURRENT - Jan 2025								PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019		
		JAN 1-26, 2025								01/20-01/26 vs 01/13-01/19			JAN 1-26, 2024		DEC 1-26, 2024		JAN 1-26, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
30. CAFE EXPRESS- KALIBO	12.	01/01 - 01/26	26	277	57,477	207	18,967	38,509	67%	13,071	18,606	-29%	49,264	17%	50,172	15%			
CTS -19 %		RESTO Total:			26,070,751		8,615,851	17,454,899	67%	6,499,108	6,825,775	-4%	21,736,939	20%	26,112,332	0%	6,750,956	286.1%	67%
FRANCHISE STORES																			
31. 7-11 BORA TOUR CENTER	1.	01/01 - 01/26	26	29,451	6,023,435	204	3,674,295	2,349,140	39%	1,620,774	1,467,188	10%	4,791,929	26%	5,060,630	19%	4,899,276	22.9%	39%
32. 7-11 BORA STATION 3	2.	01/01 - 01/26	26	27,411	5,356,916	195	3,321,288	2,035,628	38%	1,440,406	1,288,634	11%	4,104,297	31%	4,329,522	24%	5,181,058	3.3%	38%
33. 7-11 MCIA	3.	01/01 - 01/26	26	32,420	4,066,816	125	2,521,425	1,545,390	38%	1,013,687	1,126,318	-10%	3,612,642	13%	3,903,230	4%			
34. 7-11 PITX	4.	01/01 - 01/26	26	46,902	3,643,130	77	2,477,328	1,165,801	32%	903,946	937,457	-3%	3,720,578	-2%	4,238,267	-14%			
35. MINISO CEBU	5.	01/01 - 01/26	26	3,318	1,964,866	592	907,650	1,057,215	54%	455,011	464,748	-2%	1,477,253	33%	2,452,849	-20%			
36. MINISO DRIVE&DINE	6.	01/01 - 01/26	26	1,548	1,056,468	682	672,175	384,292	36%	212,832	231,578	-8%	993,390	6%	2,310,561	-54%			
37. MINISO T3	7.	01/01 - 01/26	26	1,659	945,644	570	435,931	509,712	54%	224,133	267,147	-16%	1,780,572	-47%	1,866,844	-49%			
CTS -17 %		FRANCHISE STORES Total:			23,057,276		14,010,096	9,047,180	39%	5,870,791	5,783,072	1%	20,480,663	13%	24,161,906	-5%	10,080,335	128.7%	38%
BEAUTY, FASHION & ACCESSORIES																			
38. BBW T3 LANDSIDE	1.	01/01 - 01/26	26	2,128	4,198,117	1,972	2,484,727	1,713,389	41%	1,041,840	1,047,624	-0%	3,049,239	38%	6,841,231	-39%	1,515,853	176.9%	55%
39. VS T3 DOM	2.	01/01 - 01/26	26	916	2,707,924	2,956	1,344,850	1,363,073	50%	984,594	685,215	43%	2,696,717	0%	6,510,190	-58%	1,802,231	50.2%	58%
40. THE RUNWAY T3 INTL (S6)	3.	01/01 - 01/26	26	1,674	2,460,716	1,469	1,304,883	1,155,832	47%	606,175	555,290	9%	932,209	164%	2,646,046	-7%	537,590	357.7%	54%
41. CITY OF DREAMS	4.	01/01 - 01/26	26	534	2,388,357	4,472	1,110,570	1,277,786	54%	670,427	538,553	24%	1,794,312	33%	4,363,141	-45%			
42. VS T3 LANDSIDE	5.	01/01 - 01/26	26	781	2,133,064	2,731	1,149,345	983,718	46%	650,920	570,482	14%	2,950,476	-28%	3,949,189	-46%	1,851,258	15.2%	54%
43. MAC T3 DOM	6.	01/01 - 01/26	26	357	1,137,587	3,186	571,195	566,391	50%	406,088	300,539	35%	721,185	58%	1,213,298	-6%	1,390,970	-18.2%	53%
44. T3 INTL JO MALONE	7.	01/01 - 01/26	26	170	1,033,485	6,079	503,271	530,213	51%	209,835	286,060	-26%	545,815	89%	1,090,305	-5%	1,329,239	-22.2%	48%
45. BTG - CLARK DPD	8.	01/01 - 01/26	26	311	883,565	2,841	484,876	398,688	45%	258,500	194,362	32%			1,321,367	-33%			
46. MAC T3 INTL	9.	01/01 - 01/26	26	198	630,317	3,183	287,467	342,849	54%	156,519	195,988	-20%	284,830	121%	473,068	33%	1,035,485	-39.1%	52%
47. BEAUTY TO GO-KALIBO	10.	01/01 - 01/26	21	70	198,268	2,832	94,744	103,523	52%	55,898	24,113	131%	328,796	-40%	194,888	2%	1,849,343	-89.2%	53%
48. T3 INTL KIEHLS	11.	01/02 - 01/26	15	27	93,100	3,448	43,494	49,605	53%	19,550	35,100	-44%	172,250	-46%	171,727	-46%	964,885	-90.3%	48%
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:			17,864,500		9,379,427	8,485,073	47%	5,060,346	4,433,326	14%	13,475,830	33%	28,774,451	-38%	12,276,854	45.5%	53%
OUTLETS																			
49. BORACAY	1.	01/01 - 01/26	26	1,467	2,078,934	1,417	1,261,576	817,357	39%	517,089	571,673	-9%	1,267,873	64%	1,967,058	6%	1,392,275	49.3%	43%
50. SLEX	2.	01/01 - 01/26	26	733	1,640,731	2,238	977,705	663,025	40%	307,087	407,571	-24%	999,897	64%	3,687,131	-56%	1,124,615	45.8%	44%
51. BORA ISLAND SOUVENIRS	3.	01/07 - 01/26	20		1,534,516		920,710	613,806	40%	477,370	542,114	-11%	1,296,528	18%					
52. NLEX MEGA STATION	4.	01/01 - 01/26	26	772	1,451,532	1,880	866,753	584,778	40%	307,811	328,778	-6%	1,076,838	35%	2,751,322	-47%	1,612,874	-10.0%	42%
53. NLEX BALAGTAS	5.	01/01 - 01/26	26	689	1,421,985	2,063	841,486	580,498	41%	365,576	394,714	-7%	1,020,150	39%	2,913,029	-51%	1,032,232	37.7%	44%

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STORE	CURRENT - Jan 2025 JAN 1-26, 2025									PREV WEEK COMPARISON 01/20-01/26 vs 01/13-01/19			Prev. Year - Jan 2024 JAN 1-26, 2024		Last Month - Dec 2024 DEC 1-26, 2024		Pre-Pandemic - Jan 2019 JAN 1-26, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. NLEX DRIVE&DINE	6.	01/01 - 01/26	26	627	1,327,843	2,117	773,829	554,013	42%	291,505	312,740	-6%	882,376	50%	3,266,600	-59%			
55. FR PITX	7.	01/01 - 01/26	26	753	1,242,503	1,650	775,185	467,318	38%	277,445	363,244	-23%	907,379	37%	2,110,339	-41%			
56. CLARK PUREGOLD	8.	01/01 - 01/26	26		1,017,021		554,645	462,376	45%	280,678	247,711	13%	1,059,404	-4%	2,777,137	-63%	1,149,982	-11.5%	51%
57. SUBIC FREEPORT	9.	01/01 - 01/26	26	349	942,899	2,701	538,863	404,036	43%	238,686	197,099	21%	623,282	51%	2,091,387	-55%	1,209,450	-22.0%	42%
58. CEBU PUEBLO VERDE	10.	01/01 - 01/26	26	358	763,554	2,132	463,984	299,570	39%	192,635	265,201	-27%	404,488	89%	2,181,571	-65%	701,391	8.8%	39%
59. TRAVEL HUB BATANGAS	11.	01/01 - 01/26	26	529	486,907	920	287,512	199,395	41%	144,782	129,056	12%			874,811	-44%			
CTS -10 %	OUTLETS Total:				13,908,430		8,262,253	5,646,177	41%	3,400,669	3,759,905	-9%	9,538,220	46%	24,620,390	-44%	8,222,821	69.1%	44%
ATHLEISURE																			
60. THE SHOPPES T3 LANDSIDE	1.	01/01 - 01/26	26	4,695	9,034,316	1,924	6,422,441	2,611,875	29%	2,362,204	2,364,146	-0%	6,278,035	44%	14,752,908	-39%	4,757,234	89.9%	33%
61. SPACE28 TRAVEL BUDDY T3	2.	01/01 - 01/26	26	642	1,941,788	3,024	1,196,229	745,558	38%	469,652	481,064	-2%	2,246,292	-14%	2,342,432	-17%	1,428,677	35.9%	40%
62. T3 INTL SPACE5	3.	01/01 - 01/26	26	1,301	885,413	680	638,459	246,953	28%	301,773	319,219	-5%	840,032	5%	1,251,784	-29%	664,160	33.3%	63%
63. DFP FIESTAMALL	4.	01/02 - 01/26	22	92	275,500	2,994	175,201	100,299	36%	99,840	82,726	20%			83,687	229%			
64. DFP LUXEMALL	5.	01/02 - 01/26	18	44	133,784	3,040	85,916	47,867	36%	68,974	11,635	492%			13,754	873%			
CTS -9 %	ATHLEISURE Total:				12,270,802		8,518,248	3,752,554	31%	3,302,443	3,258,791	1%	9,364,359	31%	18,444,566	-33%	6,850,072	79.1%	38%
ECOMMERCE																			
65. SHOPEE	1.	01/02 - 01/20	15	867	803,698	926	387,444	416,253	52%	62,476	282,074	-77%	475,468	69%	1,138,182	-29%			
CTS -1 %	ECOMMERCE Total:				803,698		387,444	416,253	52%	62,476	282,074	-77%	475,468	69%	1,138,182	-29%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				136,039,869		67,368,930	68,670,938	50%	34,802,295	35,271,997	-1%	113,567,790	20%	166,590,871	-18%	65,235,580	108.5%	174%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																		
1. T3 BURGER- WENDY'S NAIA	1.	01/01 - 01/26	26	19,545	8,119,849	415	3,816,329	4,303,520	53%	2,124,749	2,219,435	-4%	6,895,153	18%	9,116,283	-11%		
2. T3 BURGER- WENDY'S CLARK	2.	01/01 - 01/26	26	7,027	3,832,461	545	1,801,256	2,031,204	53%	910,386	986,927	-7%	1,533,719	150%	3,275,936	17%		
3. T3 BURGER- WENDY'S BACOR	3.	01/01 - 01/26	26	6,305	2,511,371	398	1,180,344	1,331,027	53%	672,050	683,804	-1%	2,598,481	-3%	4,126,437	-39%		
4. T3 BURGER- WENDY'S MEXICO	4.	01/01 - 01/26	26	3,542	2,199,300	620	1,033,671	1,165,629	53%	491,616	461,863	6%	1,394,185	58%	2,318,607	-5%		
5. T3 BURGER- WENDY'S PITX	5.	01/01 - 01/26	26	7,886	2,176,598	276	1,023,001	1,153,597	53%	565,138	559,174	1%	2,820,283	-23%	3,526,718	-38%		
6. T3 BURGER- WENDY'S YELLOW	6.	01/01 - 01/26	26	638	615,649	964	221,633	394,015	64%	153,782	146,894	4%	530,340	16%	633,251	-3%		
7. T3 BURGER- WENDY'S PANCAK	7.	01/01 - 01/26	26	580	576,114	993	207,401	368,713	64%	121,628	112,944	7%	653,271	-12%	705,622	-18%		
CTS -72 %	RESTO - WENDY'S Total:				20,031,346		9,283,638	10,747,707	54%	5,039,352	5,171,045	-2%	16,425,435	22%	23,702,856	-15%	0	

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STORE		CURRENT - Jan 2025 JAN 1-26, 2025								PREV WEEK COMPARISON 01/20-01/26 vs 01/13-01/19			Prev. Year - Jan 2024 JAN 1-26, 2024		Last Month - Dec 2024 DEC 1-26, 2024		Pre-Pandemic - Jan 2019 JAN 1-26, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																				
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	01/01 - 01/26	26	485	2,149,715	4,432	1,172,633	977,081	45%	630,135	553,860	13%	3,450,060	-38%	3,287,620	-35%			
9.	POD3	2.	01/01 - 01/26	26	651	1,506,827	2,314	831,783	675,043	45%	392,614	408,718	-3%	1,152,505	31%	1,201,258	25%	5,984,844	-74.8%	57%
10.	POD1	3.	01/01 - 01/26	26	228	1,223,894	5,367	692,701	531,192	43%	235,840	308,654	-23%	1,807,290	-32%	857,735	43%	8,762,462	-86.0%	49%
11.	POD2	4.	01/01 - 01/26	19	45	1,137,820	25,284	457,771	680,048	60%	307,280	350,650	-12%	594,300	91%	862,815	32%			
12.	PLAYGROUND	5.	01/01 - 01/26	26	370	1,014,208	2,741	559,537	454,671	45%	247,737	277,210	-10%	1,162,769	-13%	1,555,500	-35%			
13.	POD4	6.	01/01 - 01/26	26	300	731,679	2,438	430,051	301,627	41%	166,776	159,237	4%	417,984	75%	903,415	-19%	789,175	-7.2%	58%
CTS -28 %		MTR SALES Total:				7,764,143		4,144,478	3,619,665	47%	1,980,382	2,058,329	-3%	8,584,909	-10%	8,668,343	-10%	15,536,481	-50.0%	53%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL				27,795,490		13,428,117	14,367,373	52%	7,019,734	7,229,374	-2%	25,010,345	11%	32,371,200	-14%	15,536,481	78.9%	161%
		GRAND TOTAL:				163,835,359		80,797,047	83,038,312	52.0%	41,822,030	42,501,371	-1%	138,578,135	18%	198,962,072	-18%	80,772,061	102.8%	47%