

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Mar 2025 MAR 1-9, 2025								PREV WEEK COMPARISON 03/03-03/09 vs 02/24-03/02			Prev. Year - Mar 2024 MAR 1-9, 2024		Last Month - Feb 2025 FEB 1-9, 2025		Pre-Pandemic - Mar 2019 MAR 1-9, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	03/01 - 03/09	9	6,124	3,397,577	554	1,293,678	2,103,899	62%	2,539,451	2,735,271	-7%	3,008,665	13%	3,334,934	2%			
2.	THE SHOPPES CSP1	2.	03/01 - 03/09	9	1,524	1,623,592	1,065	657,992	965,599	59%	1,246,454	1,426,371	-12%	1,274,517	27%	1,068,138	52%	2,067,852	-21.4%	40%
3.	AIRMALL T3 DOM	3.	03/01 - 03/09	9	2,907	1,579,864	543	548,723	1,031,140	65%	1,105,724	1,389,749	-20%	1,339,474	18%	1,494,559	6%	1,353,013	16.7%	49%
4.	WH SMITH T3 INTL (S12)	4.	03/01 - 03/09	9	3,487	1,543,493	442	565,569	977,924	63%	1,112,917	1,425,790	-21%	1,587,447	-3%	1,800,518	-14%	707,510	118.1%	60%
5.	KRISPY KREME T3 DOM	5.	03/01 - 03/09	9	1,926	1,285,276	667	835,429	449,846	35%	994,915	1,066,688	-6%	1,336,387	-4%	1,423,302	-10%	1,944,086	-33.8%	22%
6.	CSP PITX	6.	03/01 - 03/09	9	5,430	814,040	149	533,823	280,217	34%	589,215	620,646	-5%	765,896	6%	818,551	-1%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	03/01 - 03/09	9	2,653	721,060	271	225,242	495,817	69%	540,209	603,721	-10%	582,897	24%	716,667	1%			
8.	WH SMITH CLARK IPD	8.	03/01 - 03/09	9	1,786	649,313	363	216,069	433,244	67%	477,050	533,957	-10%			655,847	-1%			
9.	WH SMITH NAIA T3 BUS GATE	9.	03/01 - 03/09	9	1,416	275,007	194	85,902	189,105	69%	205,714	189,372	8%	173,735	58%	280,886	-2%			
10.	WH SMITH NAIA T3 (S32)	10.	03/01 - 03/09	9	825	267,557	324	89,997	177,560	66%	197,282	210,539	-6%	156,375	71%	157,154	70%			
11.	WH SMITH BACOLOD	11.	03/01 - 03/09	9	876	185,855	212	79,452	106,402	57%	121,650	172,565	-29%	141,135	32%	172,268	8%			
12.	WH SMITH LAGUINDINGAN	12.	03/01 - 03/09	9	951	160,530	168	50,423	110,106	69%	117,125	130,800	-10%	155,355	3%	137,955	16%			
13.	WH SMITH BICOL	13.	03/01 - 03/09	9	542	133,823	246	50,284	83,538	62%	90,418	101,898	-11%			141,614	-6%			
14.	WH SMITH CLARK DPD	14.	03/01 - 03/09	9	380	101,371	266	31,988	69,382	68%	84,791	85,849	-1%			127,204	-20%			
15.	AIRMALL ILOILO	15.	03/01 - 03/03	3	54	60,720	1,124	21,458	39,261	65%	14,435	120,314	-88%	135,401	-55%	182,193	-67%			
16.	AIRMALL BOHOL	16.	03/01 - 03/05	5	136	48,645	357	17,678	30,966	64%	23,375	64,850	-63%			105,685	-54%			
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:						12,847,728		5,303,714	7,544,013	59%	9,460,729	10,878,384	-13%	10,657,288	21%	12,617,480	2%	6,072,463	111.5%	39%
RESTO																				
17.	SUBWAY T1	1.	03/01 - 03/09	9	5,204	2,449,390	470	808,298	1,641,091	67%	1,911,068	1,930,091	-0%	2,867,490	-15%	2,375,229	3%			
18.	CAFE EXPRESS- T1	2.	03/01 - 03/09	9	5,110	2,325,224	455	767,323	1,557,900	67%	1,793,477	1,891,780	-5%	2,752,268	-16%	2,315,486	0%	1,484,882	56.5%	67%
19.	SUBWAY T3	3.	03/01 - 03/09	9	4,222	1,419,097	336	468,302	950,795	67%	1,070,124	1,090,453	-1%	1,040,405	36%	1,341,063	6%			
20.	ILLY CAFE- ROCKWELL	4.	03/01 - 03/09	9	1,031	479,064	464	162,881	316,182	66%	328,443	324,718	1%	425,939	12%	453,544	6%	293,944	62.9%	66%
21.	SUBWAY BATANGAS	5.	03/01 - 03/09	9	9	319,055	35,450	105,288	213,767	67%	235,610	267,482	-11%			305,659	4%			
22.	CAFE EXPRESS- T3 ARRV	6.	03/01 - 03/09	9	1,494	303,758	203	100,240	203,518	67%	228,062	239,912	-4%	147,685	106%	283,992	7%	148,297	104.8%	70%
23.	SUBWAY CLARK	7.	03/01 - 03/09	9	779	291,633	374	96,239	195,394	67%	225,311	234,795	-4%			300,881	-3%			
24.	CAFE EXPRESS- T3 LOUNGE	8.	03/01 - 03/09	9	996	250,646	251	82,713	167,933	67%	178,956	203,499	-12%	168,756	49%	249,994	0%	291,043	-13.8%	67%
25.	CAFE EXPRESS- T3 SPACE32	9.	03/01 - 03/09	9	757	213,499	282	70,454	143,044	67%	166,902	180,991	-7%	135,226	58%	192,615	11%			
26.	CAFE EXPRESS- BATANGAS	10.	03/01 - 03/09	9	498	153,837	308	50,766	103,071	67%	112,082	119,855	-6%			143,650	7%			
27.	ILLY CAFE- OPUS MALL	11.	03/01 - 03/09	9	316	107,218	339	35,382	71,836	67%	65,097	72,027	-9%			115,731	-7%			
28.	CAFE EXPRESS- KALIBO	12.	03/01 - 03/09	9	80	16,331	204	5,389	10,941	67%	12,872	15,691	-17%	25,450	-36%	18,974	-14%			

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		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -20 %		RESTO Total:			8,328,757		2,753,280	5,575,476	67%	6,328,009	6,571,300	-3%	7,563,223	10%	8,096,825	3%	2,218,167	275.4%	67%
FRANCHISE STORES																			
29. 7-11 BORA TOUR CENTER	1.	03/01 - 03/09	9	9,632	1,939,050	201	1,182,820	756,229	39%	1,491,850	1,553,414	-3%	1,615,709	20%	1,909,403	2%	1,815,646	6.7%	39%
30. 7-11 BORA STATION 3	2.	03/01 - 03/09	9	8,350	1,527,314	182	946,934	580,379	38%	1,162,508	1,148,824	1%	1,486,910	3%	1,765,582	-13%	1,888,353	-19.1%	38%
31. 7-11 MCIA	3.	03/01 - 03/09	9	10,028	1,220,625	121	756,787	463,837	38%	948,613	1,013,891	-6%	1,170,059	4%	1,286,517	-5%			
32. 7-11 PITX	4.	03/01 - 03/09	9	16,831	1,188,480	70	808,166	380,313	32%	872,936	957,923	-8%	1,225,148	-3%	1,144,723	4%			
33. MINISO CEBU	5.	03/01 - 03/09	9	525	447,707	852	203,912	243,794	54%	323,129	446,026	-27%	475,412	-6%	544,517	-18%			
34. MINISO DRIVE&DINE	6.	03/01 - 03/09	9	424	337,069	794	215,265	121,803	36%	222,969	190,358	17%	322,322	5%	328,097	3%			
35. MINISO T3	7.	03/01 - 03/09	9	244	189,572	776	86,138	103,433	55%	162,732	51,059	218%	469,518	-60%	216,866	-13%			
CTS -16 %		FRANCHISE STORES Total:			6,849,818		4,200,026	2,649,791	39%	5,184,740	5,361,497	-3%	6,765,080	1%	7,195,709	-5%	3,703,999	84.9%	38%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	03/01 - 03/09	9	370	1,172,080	3,167	505,140	666,939	57%	862,700	911,980	-5%	740,450	58%	1,006,854	16%	788,660	48.6%	60%
37. THE RUNWAY T3 INTL (S6)	2.	03/01 - 03/09	9	642	954,733	1,487	447,998	506,734	53%	688,250	747,645	-7%	405,973	135%	1,012,399	-6%	207,920	359.1%	61%
38. CITY OF DREAMS	3.	03/01 - 03/09	9	194	805,944	4,154	379,270	426,673	53%	621,346	609,994	1%	667,805	21%	752,123	7%			
39. BBW T3 LANDSIDE	4.	03/01 - 03/09	9	344	670,626	1,949	278,240	392,385	59%	507,206	717,105	-29%	473,400	42%	952,483	-30%	441,350	51.9%	64%
40. VS T3 LANDSIDE	5.	03/01 - 03/09	9	189	572,144	3,027	260,913	311,230	54%	436,402	553,280	-21%	637,310	-10%	877,345	-35%	763,920	-25.1%	59%
41. MAC T3 DOM	6.	03/01 - 03/09	9	184	505,350	2,746	268,244	237,105	47%	350,820	413,306	-15%	187,885	169%	428,870	18%	470,140	7.4%	54%
42. T3 INTL JO MALONE	7.	03/01 - 03/09	9	24	172,600	7,191	73,502	99,097	57%	132,100	135,750	-2%	192,530	-10%	345,200	-50%	290,890	-40.6%	53%
43. BTG - CLARK DPD	8.	03/01 - 03/09	9	61	146,388	2,399	65,095	81,292	56%	115,634	116,320	-0%			169,179	-13%			
44. BBW T3 INTL	9.	03/08 - 03/09	2	34	49,160	1,445	18,779	30,380	62%	49,160									
45. BEAUTY TO GO-KALIBO	10.	03/01 - 03/08	8	18	48,850	2,713	17,865	30,984	63%	41,630	34,712	19%	126,417	-61%	62,287	-22%	655,255	-92.5%	56%
46. T3 INTL KIEHLS	11.	03/02 - 03/08	6	10	37,800	3,780	19,571	18,228	48%	35,950	30,100	19%	87,550	-57%	61,102	-38%	246,955	-84.6%	53%
CTS -12 %		BEAUTY, FASHION & ACCESSORIES Total:			5,135,675		2,334,619	2,801,055	55%	3,841,198	4,270,192	-10%	3,519,320	46%	5,667,842	-9%	3,865,090	32.8%	58%
OUTLETS																			
47. NLEX MEGA STATION	1.	03/01 - 03/09	9	286	622,047	2,174	357,761	264,285	42%	416,905	366,971	13%	283,557	119%	367,953	69%	447,103	39.1%	39%
48. NLEX BALAGTAS	2.	03/01 - 03/09	9	245	589,506	2,406	342,024	247,481	42%	474,092	360,783	31%	384,517	53%	450,341	31%	372,858	58.1%	47%
49. SLEX	3.	03/01 - 03/09	9	283	584,213	2,064	358,043	226,169	39%	385,965	464,623	-16%	78,457	645%	510,720	14%	396,210	47.4%	44%
50. BORA ISLAND SOUVENIRS	4.	03/01 - 03/09	9		536,958		322,175	214,783	40%	420,648	486,564	-13%	484,802	11%	496,402	8%			
51. BORACAY	5.	03/01 - 03/09	9	396	490,967	1,239	313,203	177,764	36%	380,783	447,402	-14%	274,618	79%	497,279	-1%	807,633	-39.2%	46%
52. NLEX DRIVE&DINE	6.	03/01 - 03/09	9	227	460,592	2,029	279,232	181,360	39%	324,020	322,666	0%	296,659	55%	466,305	-1%			
53. FR PITX	7.	03/01 - 03/09	9	249	403,284	1,619	261,537	141,746	35%	284,331	312,316	-8%	294,310	37%	359,577	12%			
54. CLARK PUREGOLD	8.	03/01 - 03/09	9		398,298		241,988	156,309	39%	233,085	302,505	-22%	360,023	11%	494,393	-19%	479,612	-16.9%	56%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
55. SUBIC FREEPORT	9.	03/01 - 03/09	9	124	323,718	2,610	197,595	126,122	39%	229,291	256,079	-10%	298,814	8%	312,810	3%	356,240	-9.1%	42%
56. CEBU PUEBLO VERDE	10.	03/01 - 03/09	9	118	214,572	1,818	124,943	89,629	42%	150,440	163,514	-7%	141,867	51%	281,941	-24%	318,873	-32.7%	39%
57. TRAVEL HUB BATANGAS	11.	03/01 - 03/09	9	129	150,078	1,163	90,858	59,220	39%	102,544	121,577	-15%			120,677	24%			
CTS -11 %	OUTLETS Total:				4,774,235		2,889,364	1,884,871	39%	3,402,108	3,605,003	-5%	2,897,627	65%	4,358,402	10%	3,178,531	50.2%	45%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	03/01 - 03/09	9	1,665	2,921,567	1,754	1,947,427	974,140	33%	2,131,860	2,490,915	-14%	1,720,786	70%	3,709,247	-21%	2,003,203	45.8%	33%
59. T3 INTL SPACE5	2.	03/01 - 03/09	9	529	342,539	647	234,649	107,889	31%	277,807	244,781	13%	402,565	-15%	212,608	61%	193,500	77.0%	63%
60. DFP FIESTAMALL	3.	03/01 - 03/09	8	40	134,990	3,374	102,908	32,081	24%	112,776	51,660	118%			82,709	63%			
61. DFP LUXEMALL	4.	03/01 - 03/09	6	13	28,136	2,164	17,947	10,189	36%	16,942	19,500	-13%			43,162	-35%			
CTS -8 %	ATHLEISURE Total:				3,427,233		2,302,932	1,124,301	33%	2,539,386	2,806,857	-9%	2,123,351	61%	4,047,727	-15%	2,196,703	56.0%	36%
ECOMMERCE																			
62. SHOPEE	1.	03/01 - 03/07	6	253	241,830	955	122,928	118,901	49%	197,635	225,885	-12%	239,913	1%	272,812	-11%			
63. TIK-TOK	2.	03/01 - 03/06	6	4	1,401	350	909	491	35%	696	2,383	-70%							
CTS -1 %	ECOMMERCE Total:				243,231		123,837	119,393	49%	198,331	228,268	-13%	239,913	1%	272,812	-11%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				41,606,679		19,907,776	21,698,903	52%	30,954,503	33,721,503	-8%	33,765,804	23%	42,256,800	-2%	21,234,956	95.9%	159%

## RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	03/01 - 03/09	9	6,648	2,682,392	403	1,260,724	1,421,668	53%	1,992,031	2,121,705	-6%	2,190,423	22%	2,489,887	8%			
2.	T3 BURGER- WENDY'S CLARK	2.	03/01 - 03/09	9	1,892	920,512	486	432,640	487,871	53%	669,830	818,003	-18%	622,237	48%	1,087,589	-15%			
3.	T3 BURGER- WENDY'S BACOR	3.	03/01 - 03/09	9	2,355	891,407	378	418,961	472,445	53%	635,618	688,992	-7%	1,020,072	-13%	863,576	3%			
4.	T3 BURGER- WENDY'S PITX	4.	03/01 - 03/09	9	2,678	733,313	273	344,657	388,656	53%	527,609	601,723	-12%	957,421	-23%	800,491	-8%			
5.	T3 BURGER- WENDY'S MEXICO	5.	03/01 - 03/09	9	1,239	703,702	567	330,740	372,962	53%	488,112	405,555	20%	409,831	72%	617,037	14%			
6.	T3 BURGER- WENDY'S YELLOW	6.	03/01 - 03/09	9	23,315	240,653	10	86,635	154,018	64%	153,828	133,901	14%	178,956	34%	241,461	0%			
7.	T3 BURGER- WENDY'S PANCAK	7.	03/01 - 03/09	9	212	206,186	972	74,227	131,959	64%	132,225	125,838	5%	195,957	5%	251,761	-18%			
CTS -74 %			RESTO - WENDY'S Total:					2,948,586	3,429,581	54%	4,599,255	4,895,721	-6%	5,574,900	14%	6,351,805	0%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	03/01 - 03/09	9	322	811,245	2,519	442,413	368,831	45%	590,685	545,425	8%	1,378,370	-41%	536,590	51%			
9.	POD3	2.	03/01 - 03/09	9	217	507,296	2,337	303,359	203,936	40%	395,830	362,725	9%	450,978	12%	660,159	-23%	2,230,476	-77.2%	57%

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RTRG AFFILIATES																			
MTR SALES																			
10. POD2	3.	03/01 - 03/09	8	21	440,680	20,984	205,121	235,558	53%	379,616	291,936	30%	198,145	122%	447,375	-1%	184,960	138.2%	74%
11. POD1	4.	03/01 - 03/09	9	50	285,116	5,702	192,920	92,195	32%	195,404	296,882	-34%	835,480	-66%	289,040	-1%	2,656,406	-89.2%	49%
12. POD4	5.	03/01 - 03/09	9	82	165,157	2,014	97,406	67,751	41%	136,331	149,930	-9%	139,756	18%	162,389	2%	240,820	-31.4%	57%
CTS -26 %		MTR SALES Total:			2,209,495		1,241,221	968,273	44%	1,697,866	1,646,898	3%	3,002,729	-26%	2,095,553	5%	5,312,663	-58.4%	53%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			8,587,663		4,189,808	4,397,855	51%	6,297,122	6,542,619	-3%	8,577,630	0%	8,447,358	2%	5,312,663	61.6%	161%
GRAND TOTAL:					50,194,343		24,097,584	26,096,758	51.0%	37,251,626	40,264,123	-7%	42,343,434	19%	50,704,159	-1%	26,547,619	89.0%	47%