

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Aug 2024 AUG 1-31, 2024							PREV WEEK COMPARISON 08/25-08/31 vs 08/18-08/24			Prev. Year - Aug 2023 AUG 1-31, 2023		Prev. Month - Jul 2024 JUL 1-31, 2024		Pre-Pandemic - Aug 2019 AUG 1-31, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	08/01 - 08/31	31	19,563	10,312,418	527	3,854,847	6,457,570	63%	2,298,260	2,350,546	-2%	10,154,877	2%	9,963,715	3%		
2.	WH SMITH T3 INTL (S12)	2.	08/01 - 08/31	31	10,666	5,277,678	494	2,076,103	3,201,574	61%	1,043,864	1,128,279	-7%	4,826,606	9%	6,032,625	-13%	2,853,104	84.9%
3.	SPACE38 CSP2 T3	3.	08/01 - 08/31	31	5,650	4,973,691	880	2,050,608	2,923,083	59%	1,131,103	1,082,176	4%	4,513,128	10%	5,049,223	-1%	4,870,363	2.1%
4.	THE SHOPPES CSP1	4.	08/01 - 08/31	31	4,656	4,757,210	1,021	2,091,710	2,665,499	56%	1,082,376	1,060,833	2%	4,833,114	-2%	4,026,047	18%	6,897,451	-31.0%
5.	AIRMALL T3 DOM	5.	08/01 - 08/31	31	6,233	3,948,767	633	1,280,433	2,668,333	68%	867,031	926,674	-6%	4,202,347	-6%	4,766,367	-17%	4,076,801	-3.1%
6.	CSP PITX	6.	08/01 - 08/31	31	20,416	3,098,902	151	2,119,926	978,976	32%	703,535	764,179	-7%	2,871,315	8%	3,215,778	-4%		
7.	WH SMITH CEBU T1 NRTH WIN	7.	08/01 - 08/31	31	6,497	1,662,197	255	538,130	1,124,067	68%	408,832	362,675	12%	1,465,993	13%	1,850,203	-10%		
8.	WH SMITH CEBU T1 DDL	8.	08/01 - 08/25	25	5,077	1,182,435	232	359,921	822,513	70%	43,830	316,957	-86%	1,356,910	-13%	1,582,211	-25%	153,470	670.4%
9.	WH SMITH NAIA T3 BUS GATE	9.	08/01 - 08/31	31	3,521	644,532	183	208,838	435,694	68%	123,323	152,409	-19%	662,338	-3%	882,321	-27%		
10.	WH SMITH LAGUINDINGAN	10.	08/01 - 08/31	31	3,089	559,035	180	162,434	396,600	71%	130,525	130,750	-0%	522,000	7%	590,700	-5%		
11.	WH SMITH BACOLOD	11.	08/01 - 08/31	31	2,543	517,392	203	166,682	350,710	68%	130,083	130,075	0%	403,217	28%	658,731	-21%		
12.	WH SMITH T4 -AM	12.	08/01 - 08/31	31	1,702	516,678	303	188,414	328,263	64%	75,399	131,819	-42%	506,336	2%	749,527	-31%	1,598,727	-67.6%
13.	WH SMITH NAIA T3 (S32)	13.	08/01 - 08/31	31	1,601	471,526	294	182,627	288,898	61%	98,953	101,207	-2%	882,874	-47%	545,571	-14%		
14.	AIRMALL ILOILO	14.	08/01 - 08/31	31	551	440,273	799	180,924	259,348	59%	87,065	141,081	-38%			497,821	-12%		
CTS -28 % FOOD, CONVENIENCE & GIFTING Total:					38,362,740		15,461,604	22,901,135	60%	8,224,181	8,779,665	-6%	37,201,058	3%	40,410,845	-5%	20,449,917	87.5%	46%
FRANCHISE STORES																			
15.	7-11 BORA TOUR CENTER	1.	08/01 - 08/31	31	27,236	5,352,309	196	3,264,908	2,087,400	39%	1,060,498	1,270,632	-16%	5,001,517	7%	5,691,293	-6%	5,270,294	1.5%
16.	KRISPY KREME T3 DOM	2.	08/01 - 08/31	31	7,746	4,961,300	640	3,232,447	1,728,853	35%	1,067,536	1,092,453	-2%	4,766,579	4%	4,902,650	1%	6,394,481	-22.4%
17.	7-11 MCIA	3.	08/01 - 08/31	31	35,962	4,376,769	121	2,713,597	1,663,172	38%	882,425	974,572	-9%	3,339,230	31%	4,925,957	-11%		
18.	7-11 PITX	4.	08/01 - 08/31	31	56,519	4,172,690	73	2,837,429	1,335,261	32%	872,798	968,124	-9%	5,085,841	-18%	4,377,382	-5%	3,673,447	13.5%
19.	7-11 BORA STATION 3	5.	08/01 - 08/31	31	21,285	3,800,175	178	2,356,108	1,444,066	38%	741,086	933,461	-20%	3,705,275	3%	4,479,168	-15%	5,421,434	-29.9%
20.	MINISO CEBU	6.	08/01 - 08/31	31	2,950	1,701,914	576	780,949	920,964	54%	385,506	390,706	-1%	1,759,074	-3%	2,101,216	-19%		
21.	MINISO T3	7.	08/01 - 08/31	31	2,593	1,531,981	590	694,201	837,780	55%	331,351	360,243	-8%	1,840,616	-17%	1,809,832	-15%	626,789	144.4%
22.	MINISO DRIVE&DINE	8.	08/01 - 08/31	31	1,421	1,053,915	741	646,265	407,649	39%	251,368	234,449	7%	1,018,836	3%	895,989	18%		
23.	KRISPY KREME CSP2	9.	08/01 - 08/31	31	2,424	961,894	396	673,326	288,568	30%	236,529	250,729	-5%	874,990	10%	739,130	30%	1,578,019	-39.0%
CTS -20 % FRANCHISE STORES Total:					27,912,950		17,199,234	10,713,716	38%	5,829,102	6,475,372	-9%	27,391,961	2%	29,922,619	-7%	22,964,465	21.5%	32%
BEAUTY, FASHION & ACCESSORIES																			
24.	BBW T3 DOM	1.	08/01 - 08/31	31	2,067	3,974,895	1,923	1,735,252	2,239,642	56%	825,640	730,290	13%	2,203,220	80%	4,321,860	-8%	2,156,455	84.3%
25.	VS T3 DOM	2.	08/01 - 08/31	31	1,042	3,626,400	3,480	1,590,836	2,035,563	56%	875,610	872,500	0%	2,597,040	40%	3,122,723	16%	2,889,470	25.5%
26.	CITY OF DREAMS	3.	08/01 - 08/31	31	740	3,535,838	4,778	1,542,424	1,993,413	56%	823,719	841,010	-2%	2,275,003	55%	3,681,192	-4%		

SALES COMPARATIVE

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		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	VS T3 LANDSIDE	4.	08/01 - 08/31	31	734	2,446,220	3,332	1,082,709	1,363,510	56%	643,610	519,570	23%	2,327,860	5%	2,256,106	8%	3,120,190	-21.6%	56%
28.	BBW T3 LANDSIDE	5.	08/01 - 08/31	31	1,503	2,408,980	1,602	1,107,316	1,301,663	54%	492,530	417,170	18%	1,677,110	44%	3,237,115	-26%	2,303,050	4.5%	54%
29.	THE RUNWAY T3 INTL (S6)	6.	08/01 - 08/31	31	1,494	2,278,280	1,524	1,120,359	1,157,920	51%	508,354	466,502	8%	770,356	196%	2,615,146	-13%	543,540	319.1%	57%
30.	BEAUTY TO GO-T3 DOM	7.	08/01 - 08/31	31	459	1,949,217	4,246	1,058,773	890,443	46%	485,753	417,125	16%	1,394,100	40%	1,746,102	12%	956,250	103.8%	56%
31.	T3 INTL JO MALONE	8.	08/01 - 08/31	31	248	1,537,890	6,201	819,965	717,924	47%	323,325	466,615	-30%	798,650	93%	881,730	74%	1,474,590	4.2%	53%
32.	MAC T3 DOM	9.	08/01 - 08/31	31	346	971,055	2,806	436,547	534,507	55%	220,650	241,250	-8%	824,450	18%	783,755	24%	1,513,850	-35.8%	57%
33.	MAC T3 INTL	10.	08/01 - 08/31	31	220	530,225	2,410	218,559	311,665	59%	153,950	134,460	14%	320,260	66%	374,800	41%	1,229,430	-56.8%	57%
34.	T3 INTL KIEHLS	11.	08/01 - 08/31	27	61	254,128	4,166	143,786	110,341	43%	72,740	46,275	57%	232,420	9%	159,906	59%	2,192,698	-88.4%	48%
35.	BEAUTY TO GO-KALIBO	12.	08/01 - 08/31	27	66	206,195	3,124	88,671	117,523	57%	72,780	50,100	45%	505,360	-59%	198,783	4%	1,985,951	-89.6%	63%
CTS -17 %		BEAUTY, FASHION & ACCESSORIES Total:				23,719,323		10,945,204	12,774,118	54%	5,498,661	5,202,867	5%	15,925,829	49%	23,379,218	1%	20,365,474	16.4%	55%
RESTO																				
36.	SUBWAY T1	1.	08/01 - 08/31	31	19,372	8,654,107	446	2,855,855	5,798,251	67%	1,794,837	2,018,936	-11%	7,708,445	12%	9,036,422	-4%			
37.	CAFE EXPRESS- T1	2.	08/01 - 08/31	31	18,804	8,186,003	435	2,701,381	5,484,622	67%	1,629,271	1,926,779	-15%	9,935,677	-18%	8,616,702	-5%	4,993,475	63.9%	67%
38.	SUBWAY T3	3.	08/01 - 08/31	31	10,008	3,270,456	326	1,079,250	2,191,205	67%	780,795	771,576	1%			3,381,406	-3%			
39.	ILLY CAFE- ROCKWELL	4.	08/01 - 08/31	31	3,656	1,474,763	403	501,419	973,343	66%	347,864	355,487	-2%	1,295,446	14%	1,358,529	9%	898,579	64.1%	66%
40.	CAFE EXPRESS- T3 LOUNGE	5.	08/01 - 08/31	31	3,602	890,804	247	293,965	596,838	67%	204,828	213,915	-4%	577,882	54%	938,396	-5%	837,300	6.3%	67%
41.	CAFE EXPRESS- T3 ARRIV	6.	08/01 - 08/31	31	2,544	604,093	237	199,350	404,742	67%	140,038	143,726	-2%	528,719	14%	679,261	-11%	398,866	51.4%	67%
42.	CAFE EXPRESS- T3 SPACE32	7.	08/01 - 08/31	31	1,551	479,868	309	158,356	321,512	67%	120,043	119,516	0%	424,181	13%	485,262	-1%			
43.	CAFE EXPRESS- KALIBO	8.	08/01 - 08/29	29		52,831		17,434	35,397	67%	12,859	11,002	16%	97,426	-46%	67,038	-21%			
CTS -17 %		RESTO Total:				23,612,928		7,807,013	15,805,914	67%	5,030,539	5,560,941	-9%	20,567,780	15%	24,563,019	-4%	7,128,221	231.2%	67%
ATHLEISURE																				
44.	THE SHOPPES T3 LANDSIDE	1.	08/01 - 08/31	31	4,468	8,562,214	1,916	5,645,056	2,917,157	34%	1,906,957	1,963,628	-2%	6,667,059	28%	7,929,603	8%	7,104,814	20.5%	32%
45.	SPACE28 TRAVEL BUDDY T3	2.	08/01 - 08/31	31	674	1,946,063	2,887	1,157,356	788,707	41%	440,570	376,296	17%	1,706,443	14%	2,185,314	-11%	2,049,514	-5.0%	36%
46.	T3 INTL SPACE5	3.	08/01 - 08/31	31	2,489	1,391,096	558	1,032,730	358,365	26%	305,301	296,174	3%	864,241	61%	1,681,327	-17%	881,350	57.8%	64%
CTS -9 %		ATHLEISURE Total:				11,899,374		7,835,143	4,064,231	34%	2,652,828	2,636,098	0%	9,237,743	29%	11,796,245	1%	10,035,678	18.5%	35%
OUTLETS																				
47.	SLEX	1.	08/01 - 08/31	31	728	1,545,830	2,123	842,770	703,060	45%	352,023	375,946	-6%	1,435,561	8%	421,791	266%	1,397,895	10.5%	43%
48.	NLEX DRIVE&DINE	2.	08/01 - 08/31	31	675	1,425,070	2,111	760,368	664,702	47%	452,255	346,271	30%	1,072,135	33%	1,131,500	26%	432,851	229.2%	47%
49.	NLEX BALAGTAS	3.	08/01 - 08/31	31	960	1,399,593	1,457	802,863	596,730	43%	272,004	327,500	-16%	1,100,316	27%	1,391,925	1%	1,533,702	-8.7%	43%
50.	FR PITX	4.	08/01 - 08/31	31	819	1,275,489	1,557	755,191	520,297	41%	255,435	257,953	-0%	1,071,654	19%	1,130,358	13%			

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX MEGA STATION	5.	08/01 - 08/31	31	653	1,210,515	1,853	680,003	530,512	44%	406,848	263,746	54%	947,846	28%	1,064,151	14%	2,261,895	-46.4%	43%
52. CLARK PUREGOLD	6.	08/01 - 08/31	31		1,125,838		669,825	456,012	41%	309,978	331,175	-6%	880,597	28%	1,440,450	-22%	1,499,408	-24.9%	54%
53. BORACAY	7.	08/01 - 08/31	31	752	1,016,210	1,351	589,625	426,585	42%	215,907	210,545	2%	1,226,030	-17%	1,270,239	-20%	2,564,837	-60.3%	44%
54. SUBIC FREEPORT	8.	08/01 - 08/31	31	465	999,336	2,149	573,899	425,436	43%	321,598	295,758	8%	872,285	15%	1,026,899	-3%	1,309,162	-23.6%	37%
55. CEBU PUEBLO VERDE	9.	08/01 - 08/31	31	470	847,198	1,802	481,306	365,891	43%	206,388	168,052	22%	575,406	47%	298,748	184%	855,176	-0.9%	43%
CTS - 8 %	OUTLETS Total:				10,845,083		6,155,855	4,689,228	43%	2,792,438	2,576,949	8%	9,181,834	18%	9,176,065	18%	11,854,930	-8.5%	44%
ECOMMERCE																			
56. SHOPEE	1.	08/01 - 08/27	20	421	415,431	986	172,047	243,383	59%	30,598	80,400	-61%	489,981	-15%	539,344	-23%			
CTS - 0 %	ECOMMERCE Total:				415,431		172,047	243,383	59%	30,598	80,400	-61%	489,981	-15%	539,344	-23%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			136,767,831		65,576,103	71,191,727	52%	30,058,349	31,312,294	-4%	119,996,189	14%	139,787,358	-2%	92,798,687	47.3%	129%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	08/01 - 08/31	31	22,213	9,077,859	408	4,266,593	4,811,265	53%	2,226,107	2,269,166	-1%	8,392,684	8%	9,284,990	-2%		
2.	T3 BURGER- WENDY'S PITX	2.	08/01 - 08/31	31	12,990	4,044,729	311	1,901,022	2,143,706	53%	835,823	896,556	-6%	4,106,998	-2%	3,769,424	7%		
3.	T3 BURGER- WENDY'S BACOR	3.	08/01 - 08/31	31	9,476	3,537,162	373	1,662,466	1,874,696	53%	719,198	803,093	-10%	3,532,971	0%	3,453,292	2%		
4.	T3 BURGER- WENDY'S CLARK	4.	08/01 - 08/31	31	5,591	2,659,692	475	1,250,055	1,409,636	53%	531,050	640,627	-17%			3,173,553	-16%		
5.	T3 BURGER- WENDY'S MEXICO	5.	08/01 - 08/31	31	3,532	1,896,937	537	891,560	1,005,376	53%	704,416	417,050	68%	1,395,681	36%	1,578,607	20%		
6.	T3 BURGER- WENDY'S PANCAK	6.	08/01 - 08/31	31	661	675,743	1,022	243,267	432,475	64%	226,560	162,179	39%	702,073	-4%	592,401	14%		
7.	T3 BURGER- WENDY'S YELLOW	7.	08/01 - 08/31	31	661	546,314	826	196,673	349,641	64%	179,743	127,312	41%	513,324	6%	526,178	4%		
CTS - 58 %		RESTO - WENDY'S Total:				22,438,438		10,411,639	12,026,798	54%	5,422,898	5,315,987	2%	18,643,732	20%	22,378,447	0%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	08/01 - 08/31	31	1,404	5,334,344	3,799	2,946,684	2,387,660	45%	1,352,055	1,260,735	7%	3,410,920	56%	5,291,773	1%		
9.	POD1	2.	08/01 - 08/31	31	735	3,226,395	4,389	1,816,066	1,410,328	44%	749,735	742,280	1%	3,470,854	-7%	2,627,290	23%	11,990,123	-73.0%
10.	POD3	3.	08/01 - 08/31	31	750	2,010,823	2,681	1,103,191	907,631	45%	401,848	450,805	-10%	2,036,502	-1%	2,056,821	-2%	6,531,555	-69.2%
11.	PLAYGROUND	4.	08/01 - 08/31	31	352	1,510,156	4,290	792,592	717,564	48%	282,884	273,203	3%	2,294,988	-34%	1,238,041	22%		
12.	PLUG AND PLAY	5.	08/01 - 08/31	31	403	1,073,201	2,663	606,794	466,406	43%	227,926	201,850	12%	725,275	48%	1,464,500	-27%	168,889	535.4%
13.	POD2	6.	08/01 - 08/31	21	36	895,980	24,888	403,117	492,862	55%	305,090	134,100	127%	1,804,240	-50%	764,965	17%	5,385,994	-83.3%
14.	POD4	7.	08/01 - 08/31	31	385	874,800	2,272	512,449	362,350	41%	149,652	124,601	20%	342,178	156%	1,284,122	-32%	738,852	18.3%
15.	SWEETS AND STUFF	8.	08/01 - 08/31	31	1,306	764,992	585	311,414	453,577	59%	145,972	127,008	14%	1,255,791	-39%	1,187,045	-36%		

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STORE	CURRENT - Aug 2024 AUG 1-31, 2024								PREV WEEK COMPARISON 08/25-08/31 vs 08/18-08/24			Prev. Year - Aug 2023 AUG 1-31, 2023		Prev. Month - Jul 2024 JUL 1-31, 2024		Pre-Pandemic - Aug 2019 AUG 1-31, 2019			
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
6. AVIATOR	9.	08/01 - 08/31	31	386	706,228	1,829	335,842	370,385	52%	218,849	144,395	51%	999,689	-29%	770,783	-8%	53,940	1209.2%	84%
CTS -42 %		MTR SALES Total:			16,396,921		8,828,153	7,568,767	46%	3,834,012	3,458,978	10%	16,340,439	0%	16,685,342	-2%	24,869,354	-34.0%	84%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			38,835,359		19,239,793	19,595,566	50%	9,256,911	8,774,966	5%	34,984,172	11%	39,063,790	-1%	24,869,354	56.1%	141%
GRAND TOTAL:					175,603,191		84,815,897	90,787,294	50.0%	39,315,260	40,087,261	-1%	154,980,361	13%	178,851,148	-2%	117,668,042	49.2%	53%