

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Nov 2024 NOV 1-28, 2024									PREV WEEK COMPARISON 11/22-11/28 vs 11/15-11/21			Prev. Year - Nov 2023 NOV 1-28, 2023		Last Month - Oct 2024 OCT 1-28, 2024		Pre-Pandemic - Nov 2019 NOV 1-28, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	11/01 - 11/28	28	15,943	8,548,322	536	3,204,624	5,343,697	63%	2,260,680	2,194,174	3%	9,035,269	-5%	7,978,594	7%			
2. AIRMALL T3 DOM	2.	11/01 - 11/28	28	7,035	5,158,896	733	2,015,434	3,143,461	61%	1,384,121	1,162,300	19%	3,495,428	48%	3,797,174	36%	3,565,988	44.6%	
3. SPACE38 CSP2 T3	3.	11/01 - 11/28	28	4,441	4,285,140	964	2,677,903	1,607,237	38%	1,048,528	1,149,288	-8%	3,573,010	20%	4,274,035	0%	3,370,541	27.1%	
4. WH SMITH T3 INTL (S12)	4.	11/01 - 11/28	28	8,335	4,027,620	483	1,581,317	2,446,303	61%	989,312	1,038,431	-4%	4,341,099	-7%	3,720,071	8%	2,115,257	90.4%	
5. THE SHOPPES CSP1	5.	11/01 - 11/28	28	3,662	3,902,130	1,065	1,734,734	2,167,396	56%	1,023,480	996,012	2%	3,675,203	6%	3,167,950	23%	6,302,306	-38.0%	
6. CSP PITX	6.	11/01 - 11/28	28	16,525	2,399,813	145	1,568,105	831,707	35%	643,360	588,518	9%	2,263,090	6%	2,386,530	1%			
7. WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/28	28	7,413	1,850,520	249	566,094	1,284,426	69%	496,804	485,600	2%	1,279,429	45%	1,641,658	13%			
8. WH SMITH CLARK IPD	8.	11/01 - 11/28	28	3,246	1,149,957	354	380,872	769,084	67%	344,174	281,347	22%			852,153	35%			
9. WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/28	28	4,004	763,212	190	253,639	509,573	67%	198,325	196,120	1%	452,709	69%	626,667	22%	886,491	-13.9%	
10. WH SMITH NAIA T3 (S32)	10.	11/01 - 11/28	28	1,765	623,868	353	249,343	374,525	60%	168,531	156,722	7%	572,015	9%	445,201	40%			
11. WH SMITH BACOLOD	11.	11/01 - 11/28	28	2,798	543,826	194	174,992	368,834	68%	155,665	128,465	21%	530,649	2%	587,409	-7%			
12. WH SMITH LAGUINDINGAN	12.	11/01 - 11/28	28	2,488	405,325	162	127,336	277,988	69%	121,960	100,630	21%	424,745	-5%	422,750	-4%			
13. AIRMALL ILOILO	13.	11/01 - 11/28	28	443	391,262	883	162,536	228,725	58%	104,628	109,254	-4%			288,151	36%			
14. AIRMALL BOHOL	14.	11/01 - 11/28	28	862	370,785	430	136,581	234,203	63%	88,806	86,335	2%			283,564	31%			
15. WH SMITH BICOL	15.	11/01 - 11/28	27	1,565	285,290	182	98,358	186,932	66%	83,954	71,930	16%			283,514	1%			
16. WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,721	22,638	66%				351,650	-90%	455,289	-92%	1,048,351	-96.7%	
CTS -27 % FOOD, CONVENIENCE & GIFTING Total:					34,740,332		14,943,596	19,796,736	57%	9,112,333	8,745,128	4%	29,994,300	16%	31,210,714	11%	17,288,936	100.9%	
FRANCHISE STORES																			
17. 7-11 BORA TOUR CENTER	1.	11/01 - 11/28	28	27,557	5,343,149	193	3,259,321	2,083,828	39%	1,389,093	1,313,540	5%	4,645,506	15%	4,198,016	27%	4,454,240	19.9%	
18. KRISPY KREME T3 DOM	2.	11/01 - 11/28	28	6,675	4,807,280	720	3,124,732	1,682,548	35%	1,326,746	1,347,973	-1%	4,254,899	13%	4,488,090	7%	5,913,978	-18.7%	
19. 7-11 PITX	3.	11/01 - 11/28	28	50,230	3,764,648	74	2,559,961	1,204,687	32%	975,449	942,750	3%	3,582,766	5%	3,620,776	4%	3,110,421	21.0%	
20. 7-11 MCIA	4.	11/01 - 11/28	28	30,676	3,708,132	120	2,299,042	1,409,090	38%	961,453	1,014,062	-5%	3,173,405	17%	3,563,149	4%			
21. 7-11 BORA STATION 3	5.	11/01 - 11/28	28	15,996	2,797,163	174	1,734,241	1,062,921	38%	665,629	537,155	23%	3,687,416	-24%	3,340,378	-16%	3,700,502	-24.4%	
22. MINISO CEBU	6.	11/01 - 11/28	28	3,670	2,249,464	612	1,038,384	1,211,079	54%	580,709	609,798	-4%	1,392,050	62%	1,879,406	20%			
23. MINISO T3	7.	11/01 - 11/28	28	3,093	2,170,235	701	1,026,480	1,143,754	53%	446,541	482,359	-7%	1,357,927	60%	1,839,396	18%	2,892,595	-24.9%	
24. KRISPY KREME CSP2	8.	11/01 - 11/28	28	3,277	1,342,110	409	939,477	402,633	30%	388,277	348,418	11%	716,305	87%	1,443,289	-7%	1,417,753	-5.3%	
25. MINISO DRIVE&DINE	9.	11/01 - 11/28	28	1,711	1,236,766	722	767,941	468,825	38%	308,204	216,150	42%	1,051,081	18%	1,160,837	7%			
CTS -21 % FRANCHISE STORES Total:					27,418,950		16,749,581	10,669,369	39%	7,042,104	6,812,209	3%	23,861,359	15%	25,533,340	7%	21,489,493	27.5%	
RESTO																			
26. SUBWAY T1	1.	11/01 - 11/28	28	18,181	7,417,055	407	2,447,628	4,969,426	67%	1,993,709	1,864,353	6%	7,405,085	0%	7,152,453	4%			

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. CAFE EXPRESS- T1	2.	11/01 - 11/28	28	16,083	7,242,705	450	2,390,092	4,852,612	67%	1,834,253	1,783,964	2%	8,285,101	-13%	7,072,609	2%	4,413,864	64.0%	67%
28. SUBWAY T3	3.	11/01 - 11/28	28	11,161	3,774,192	338	1,245,483	2,528,708	67%	1,036,114	983,227	5%			3,361,781	12%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/28	28	2,667	1,240,792	465	421,869	818,923	66%	332,747	343,947	-3%	1,228,945	1%	1,160,415	7%	769,945	61.1%	66%
30. CAFE EXPRESS- T3 ARRV	5.	11/01 - 11/28	28	5,626	1,052,737	187	347,403	705,333	67%	302,019	290,392	4%	490,224	115%	663,732	59%	298,096	253.1%	70%
31. CAFE EXPRESS- T3 LOUNGE	6.	11/01 - 11/28	28	3,574	969,582	271	319,962	649,620	67%	264,547	224,620	17%	495,579	96%	911,798	6%	1,100,994	-11.9%	67%
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/28	28	2,126	649,640	305	214,381	435,259	67%	153,635	195,362	-21%	350,977	85%	486,341	34%			
33. SUBWAY CLARK	8.	11/20 - 11/28	9	1,668	512,320	307	169,065	343,254	67%	413,346	98,974	317%							
34. ILLY CAFE- OPUS MALL	9.	11/01 - 11/28	28	852	334,750	392	110,467	224,283	67%	87,920	79,730	10%			280,774	19%			
35. CAFE EXPRESS- KALIBO	10.	11/01 - 11/28	28	285	50,000	175	16,500	33,500	67%	15,371	8,357	83%	57,682	-13%	49,901	0%			
CTS -18 %	RESTO Total:				23,243,779		7,682,855	15,560,924	67%	6,433,666	5,872,929	9%	18,313,595	27%	21,139,808	10%	6,582,900	253.0%	67%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	11/01 - 11/28	28	1,323	4,447,754	3,361	2,074,412	2,373,341	53%	1,331,514	1,107,960	20%	2,906,537	53%	3,548,530	25%	3,089,510	43.9%	57%
37. BBW T3 LANDSIDE	2.	11/01 - 11/28	28	1,676	3,588,762	2,141	1,936,777	1,651,984	46%	1,152,666	931,637	23%	1,920,515	87%	2,353,505	52%	2,399,645	49.5%	52%
38. VS T3 LANDSIDE	3.	11/01 - 11/28	28	1,028	3,406,821	3,314	1,837,804	1,569,016	46%	1,077,943	734,656	46%	2,545,580	34%	2,560,871	33%	2,674,052	27.4%	57%
39. CITY OF DREAMS	4.	11/01 - 11/28	28	753	3,045,521	4,044	1,351,141	1,694,379	56%	692,876	850,059	-18%	1,940,207	57%	3,019,264	1%			
40. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/28	28	1,636	2,541,214	1,553	1,319,681	1,221,532	48%	650,400	623,478	4%	857,698	196%	2,058,860	23%	545,684	365.6%	62%
41. MAC T3 DOM	6.	11/01 - 11/28	28	413	1,312,725	3,178	625,405	687,319	52%	368,917	355,342	3%	962,069	36%	1,145,150	15%	1,323,733	-0.8%	50%
42. T3 INTL JO MALONE	7.	11/01 - 11/28	28	106	838,007	7,905	383,453	454,553	54%	173,200	222,110	-22%	676,077	24%	591,495	42%	1,175,443	-28.7%	47%
43. MAC T3 INTL	8.	11/01 - 11/28	28	214	565,183	2,641	245,876	319,306	56%	139,108	153,700	-9%	499,835	13%	574,162	-2%	1,164,389	-51.4%	50%
44. T3 INTL KIEHLS	9.	11/01 - 11/28	23	50	212,335	4,246	106,704	105,630	50%	36,942	56,660	-34%	261,935	-19%	207,277	2%	960,482	-77.8%	47%
45. BTG - CLARK DPD	10.	11/22 - 11/28	7	87	183,576	2,110	84,403	99,172	54%	183,576									
46. BEAUTY TO GO-KALIBO	11.	11/01 - 11/27	24	59	135,964	2,304	55,816	80,147	59%	41,988	32,374	29%	288,044	-53%	171,801	-21%	1,708,968	-92.0%	56%
CTS -16 %	BEAUTY, FASHION & ACCESSORIES Total:				20,277,862		10,021,477	10,256,385	51%	5,849,131	5,067,976	15%	12,858,497	58%	16,230,916	25%	15,041,907	34.8%	54%
ATHLEISURE																			
47. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/28	28	4,941	9,780,509	1,979	6,893,445	2,887,063	30%	2,901,380	2,541,514	14%	5,447,465	80%	7,942,451	23%	5,608,227	74.3%	33%
48. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/28	28	812	2,232,655	2,749	1,371,152	861,502	39%	644,122	521,655	23%	1,813,171	23%	1,745,666	28%	2,041,727	9.3%	38%
49. T3 INTL SPACE5	3.	11/01 - 11/28	28	2,011	1,231,308	612	897,916	333,391	27%	300,300	302,972	-0%	638,030	93%	1,167,673	5%	591,745	108.0%	59%
CTS -10 %	ATHLEISURE Total:				13,244,472		9,162,515	4,081,957	31%	3,845,802	3,366,141	14%	7,898,667	68%	10,855,790	22%	8,241,700	60.7%	36%
OUTLETS																			
50. SLEX	1.	11/01 - 11/28	28	710	1,618,377	2,279	901,900	716,476	44%	416,684	290,990	43%	1,598,454	1%	1,376,740	18%	1,559,422	3.7%	42%

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STORE		CURRENT - Nov 2024 NOV 1-28, 2024								PREV WEEK COMPARISON 11/22-11/28 vs 11/15-11/21			Prev. Year - Nov 2023 NOV 1-28, 2023		Last Month - Oct 2024 OCT 1-28, 2024		Pre-Pandemic - Nov 2019 NOV 1-28, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX DRIVE&DINE	2.	11/01 - 11/28	28	673	1,593,224	2,367	831,370	761,853	48%	352,899	403,712	-12%	1,209,857	32%	1,259,236	27%	1,392,651	14.4%	48%
52. CLARK PUREGOLD	3.	11/01 - 11/28	28		1,395,185		764,109	631,076	45%	492,380	389,431	26%	1,622,453	-14%	1,279,103	9%	1,633,579	-14.5%	45%
53. NLEX MEGA STATION	4.	11/01 - 11/28	28	659	1,329,212	2,017	736,523	592,688	45%	316,196	333,484	-5%	1,332,676	0%	985,247	35%	2,561,889	-48.1%	43%
54. BORACAY	5.	11/01 - 11/28	28	742	1,077,503	1,452	623,762	453,741	42%	298,778	302,064	-1%	1,241,740	-13%	906,704	19%	3,006,176	-64.1%	45%
55. SUBIC FREEPORT	6.	11/01 - 11/28	28	342	992,617	2,902	528,837	463,780	47%	254,004	213,377	19%	1,225,733	-19%	968,463	2%	1,687,042	-41.1%	43%
56. NLEX BALAGTAS	7.	11/01 - 11/28	28	558	986,692	1,768	567,177	419,514	43%	274,051	251,543	8%	1,387,284	-29%	958,616	3%	1,693,063	-41.7%	45%
57. FR PITX	8.	11/01 - 11/28	28	649	980,749	1,511	568,612	412,137	42%	236,561	292,978	-19%	1,011,949	-3%	832,131	18%			
58. CEBU PUEBLO VERDE	9.	11/01 - 11/28	28	411	851,009	2,070	476,177	374,831	44%	176,442	266,273	-33%	614,586	38%	850,117	0%	1,008,394	-15.6%	43%
59. TRAVEL HUB BATANGAS	10.	11/01 - 11/28	27	473	391,276	827	222,213	169,062	43%	100,135	75,596	32%			189,898	106%			
CTS -9 %		OUTLETS Total:			11,215,846		6,220,683	4,995,163	45%	2,918,133	2,819,451	3%	11,244,735	0%	9,606,258	17%	14,542,219	-22.8%	44%
ECOMMERCE																			
60. SHOPEE	1.	11/04 - 11/26	20	691	638,082	923	267,259	370,822	58%	119,401	145,739	-18%	420,332	52%	622,253	3%			
CTS -0 %		ECOMMERCE Total:			638,082		267,259	370,822	58%	119,401	145,739	-18%	420,332	52%	622,253	3%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			130,779,326		65,047,968	65,731,358	50%	35,320,572	32,829,576	7%	104,591,488	25%	115,199,079	14%	83,187,157	57.2%	126%
RTRG AFFILIATES																			
RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/24	24	20,560	8,482,267	412	3,986,665	4,495,601	53%	2,715,519	2,436,090	11%	6,108,197	39%	6,831,122	24%			
2. T3 BURGER- WENDY'S BACOR	2.	11/01 - 11/24	24	6,606	2,628,217	397	1,235,262	1,392,955	53%	797,139	717,459	11%	2,310,842	14%	2,581,546	2%			
3. T3 BURGER- WENDY'S PITX	3.	11/01 - 11/24	24	8,011	2,489,802	310	1,170,207	1,319,595	53%	786,018	663,545	18%	2,599,609	-4%	2,419,563	3%			
4. T3 BURGER- WENDY'S CLARK	4.	11/01 - 11/24	24	5,180	2,402,108	463	1,128,991	1,273,117	53%	816,190	589,591	38%	1,181,274	103%	1,747,229	37%			
5. T3 BURGER- WENDY'S MEXICO	5.	11/01 - 11/24	24	3,024	1,783,086	589	838,050	945,035	53%	467,234	377,492	23%	1,473,187	21%	1,114,453	60%			
6. T3 BURGER- WENDY'S PANCAK	6.	11/01 - 11/24	24	494	488,550	988	175,878	312,672	64%	120,009	100,807	19%	594,473	-18%	335,958	45%			
7. T3 BURGER- WENDY'S YELLOW	7.	11/01 - 11/24	24	497	445,294	895	160,305	284,988	64%	121,677	84,773	43%	569,233	-22%	352,534	26%			
CTS -100 %		RESTO - WENDY'S Total:			18,719,327		8,695,361	10,023,966	54%	5,823,790	4,969,760	17%	14,836,818	26%	15,382,409	22%	0		
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			18,719,327		8,695,361	10,023,966	54%	5,823,790	4,969,760	17%	14,836,818	26%	15,382,409	22%	0		
GRAND TOTAL:					149,498,654		73,743,329	75,755,324	54.0%	41,144,362	37,799,337	17%	119,428,307	25%	130,581,489	14%	83,187,157	79.7%	44%