

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Oct 2024 OCT 1-17, 2024								PREV WEEK COMPARISON 10/11-10/17 vs 10/04-10/10			Prev. Year - Oct 2023 OCT 1-17, 2023		Prev. Month - Sep 2024 SEP 1-17, 2024		Pre-Pandemic - Oct 2019 OCT 1-17, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	10/01 - 10/17	17	9,209	4,673,528	507	1,750,176	2,923,351	63%	2,075,886	1,879,165	10%	5,310,308	-12%	4,739,408	-1%			
2.	SPACE38 CSP2 T3	2.	10/01 - 10/17	17	2,487	2,541,456	1,021	1,026,949	1,514,507	60%	1,107,106	1,021,821	8%	2,259,971	12%	2,760,929	-8%	2,345,117	8.3%	46%
3.	WH SMITH T3 INTL (S12)	3.	10/01 - 10/17	17	4,348	2,313,522	532	937,384	1,376,137	59%	964,095	950,660	1%	2,562,481	-10%	2,196,173	5%	1,432,030	61.5%	60%
4.	AIRMALL T3 DOM	4.	10/01 - 10/17	17	3,205	2,108,093	657	741,572	1,366,520	65%	818,082	899,548	-9%	2,440,119	-14%	1,864,866	13%	2,056,487	2.5%	44%
5.	THE SHOPPES CSP1	5.	10/01 - 10/17	17	1,949	1,943,434	997	890,288	1,053,145	54%	847,005	788,398	7%	2,438,961	-20%	2,174,324	-11%	3,728,462	-47.8%	41%
6.	CSP PITX	6.	10/01 - 10/17	17	10,145	1,490,642	146	965,146	525,495	35%	617,832	599,495	3%	1,403,044	6%	1,568,553	-5%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/17	17	3,915	996,961	254	333,397	663,564	67%	445,799	388,242	14%	739,035	35%	746,338	34%			
8.	WH SMITH CLARK IPD	8.	10/01 - 10/17	17	1,402	452,881	323	144,973	307,907	68%	186,653	202,348	-7%			430,119	5%			
9.	WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/17	17	2,061	374,816	181	122,744	252,072	67%	175,381	132,787	32%	254,396	47%	331,634	13%	436,738	-14.1%	59%
10.	WH SMITH BACOLOD	10.	10/01 - 10/17	17	1,516	312,722	206	111,576	201,145	64%	147,317	128,040	15%	308,839	1%	219,696	42%			
11.	WH SMITH T4 -AM	11.	10/01 - 10/17	17	1,023	300,988	294	134,178	166,809	55%	144,558	114,280	26%	201,390	49%	224,813	34%	875,441	-65.6%	52%
12.	WH SMITH LAGUINDINGAN	12.	10/01 - 10/17	17	1,474	248,190	168	75,124	173,065	70%	107,325	104,975	2%	252,975	-2%	234,840	6%			
13.	WH SMITH NAIA T3 (S32)	13.	10/01 - 10/17	17	795	237,229	298	99,857	137,371	58%	99,049	86,155	14%	350,306	-32%	240,095	-1%			
14.	WH SMITH BICOL	14.	10/01 - 10/17	17	1,044	190,833	182	67,323	123,509	65%	78,482	72,307	8%							
15.	AIRMALL BOHOL	15.	10/02 - 10/17	16	410	168,910	411	65,715	103,194	61%	71,659	92,461	-22%							
16.	AIRMALL ILOILO	16.	10/01 - 10/17	17	255	143,358	562	58,995	84,362	59%	93,901	38,427	144%			221,998	-35%			
CTS -27 %		FOOD, CONVENIENCE & GIFTING Total:				18,497,567		7,525,405	10,972,161	59%	7,980,133	7,499,112	6%	18,521,827	0%	17,953,789	3%	10,874,278	70.1%	47%
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	10/01 - 10/17	17	13,538	2,643,316	195	1,612,423	1,030,893	39%	1,113,771	1,079,173	3%	2,193,336	21%	2,465,846	7%	2,789,196	-5.2%	39%
18.	KRISPY KREME T3 DOM	2.	10/01 - 10/17	17	3,669	2,619,299	713	1,702,544	916,754	35%	1,158,991	1,045,099	10%	2,740,622	-4%	2,396,117	9%	3,374,190	-22.3%	22%
19.	7-11 PITX	3.	10/01 - 10/17	17	30,794	2,243,410	72	1,525,519	717,891	32%	908,914	939,018	-3%	2,236,120	0%	2,083,402	8%	1,865,903	20.2%	32%
20.	7-11 MCIA	4.	10/01 - 10/17	17	18,456	2,144,102	116	1,329,343	814,758	38%	869,694	902,042	-3%	1,627,278	32%	2,002,515	7%			
21.	7-11 BORA STATION 3	5.	10/01 - 10/17	17	12,849	2,112,592	164	1,309,807	802,785	38%	981,731	817,831	20%	1,625,438	30%	1,534,276	38%	2,693,235	-21.5%	38%
22.	MINISO CEBU	6.	10/01 - 10/16	16	1,711	961,939	562	435,059	526,879	55%	459,529	409,742	12%	697,433	38%	722,658	33%			
23.	MINISO T3	7.	10/01 - 10/16	16	1,580	951,574	602	435,485	516,088	54%	441,463	418,070	5%	778,834	22%	852,570	12%	1,694,232	-43.8%	42%
24.	KRISPY KREME CSP2	8.	10/01 - 10/17	17	1,877	866,125	461	606,287	259,837	30%	370,287	371,853	-0%	433,983	100%	826,322	5%	730,599	18.5%	25%
25.	MINISO DRIVE&DINE	9.	10/01 - 10/16	16	820	598,538	729	365,482	233,056	39%	299,596	250,490	19%	499,041	20%	477,570	25%			
CTS -22 %		FRANCHISE STORES Total:				15,140,898		9,321,952	5,818,945	38%	6,603,981	6,233,322	5%	12,832,089	18%	13,361,280	13%	13,147,357	15.1%	33%
RESTO																				
26.	CAFE EXPRESS- T1	1.	10/01 - 10/17	17	9,241	4,135,397	447	1,364,681	2,770,716	67%	1,719,894	1,692,611	1%	5,099,312	-19%	3,936,661	5%	2,410,552	71.5%	67%

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Group by Business Concept

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																		
RESTO																		
27. SUBWAY T1	2.	10/01 - 10/17	17	9,741	4,113,865	422	1,357,575	2,756,289	67%	1,773,899	1,690,558	4%	4,351,322	-5%	3,903,405	5%		
28. SUBWAY T3	3.	10/01 - 10/17	17	6,022	2,053,776	341	677,746	1,376,030	67%	826,539	879,174	-5%			1,886,723	9%		
29. ILLY CAFE- ROCKWELL	4.	10/01 - 10/17	17	1,551	667,446	430	226,931	440,514	66%	290,883	285,012	2%	687,192	-3%	805,605	-17%	432,201	54.4%
30. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/17	17	2,064	553,908	268	182,789	371,118	67%	228,097	208,953	9%	311,211	78%	484,259	14%	398,863	38.8%
31. CAFE EXPRESS- T3 ARRIV	6.	10/01 - 10/17	17	1,615	399,836	247	131,946	267,890	67%	155,528	179,736	-13%	246,634	62%	347,585	15%	165,448	141.6%
32. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/17	17	901	276,951	307	91,394	185,557	67%	104,896	125,501	-16%	223,350	24%	309,187	-10%		
33. ILLY CAFE- OPUS MALL	8.	10/12 - 10/17	6	231	105,358	456	34,768	70,590	67%	105,358								
34. CAFE EXPRESS- KALIBO	9.	10/01 - 10/17	17	120	27,557	229	9,093	18,463	67%	13,079	7,506	74%	25,489	8%	26,236	5%		
CTS -18 %	RESTO Total:				12,334,097		4,076,926	8,257,171	67%	5,218,177	5,069,054	2%	10,944,514	13%	11,699,663	5%	3,407,065	262.0%
BEAUTY, FASHION & ACCESSORIES																		
35. VS T3 DOM	1.	10/01 - 10/17	17	599	2,008,820	3,353	872,007	1,136,812	57%	851,680	828,920	2%	1,951,270	3%	2,089,960	-4%	1,646,130	22.0%
36. BBW T3 DOM	2.	10/01 - 10/17	17	959	1,958,210	2,041	805,996	1,152,213	59%	891,180	785,410	13%	1,522,830	29%	1,878,430	4%	1,078,215	81.6%
37. CITY OF DREAMS	3.	10/01 - 10/17	17	401	1,612,419	4,020	710,196	902,222	56%	647,035	635,773	1%	1,261,829	28%	2,015,350	-20%		
38. VS T3 LANDSIDE	4.	10/01 - 10/17	17	377	1,228,050	3,257	534,449	693,600	56%	438,610	619,440	-29%	1,371,370	-10%	1,307,750	-6%	1,431,867	-14.2%
39. THE RUNWAY T3 INTL (S6)	5.	10/01 - 10/17	17	756	1,221,893	1,616	620,960	600,932	49%	576,905	469,653	22%	529,985	131%	1,102,932	11%	218,830	458.3%
40. BBW T3 LANDSIDE	6.	10/01 - 10/17	17	586	1,206,209	2,058	500,176	706,032	59%	473,469	553,150	-14%	1,088,760	11%	1,126,190	7%	1,200,080	0.5%
41. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/17	17	254	893,458	3,517	414,064	479,393	54%	317,125	408,702	-22%	693,140	29%	845,323	6%	530,451	68.4%
42. MAC T3 DOM	8.	10/01 - 10/17	17	186	586,455	3,152	274,411	312,043	53%	223,020	225,117	-0%	668,320	-12%	717,720	-18%	805,734	-27.2%
43. T3 INTL JO MALONE	9.	10/02 - 10/17	15	44	341,955	7,771	149,879	192,075	56%	118,140	171,815	-31%	464,550	-26%	309,350	11%	792,955	-56.8%
44. MAC T3 INTL	10.	10/01 - 10/17	17	120	328,135	2,734	152,067	176,067	54%	115,322	141,725	-18%	245,730	34%	322,710	2%	761,360	-56.9%
45. T3 INTL KIEHLS	11.	10/01 - 10/17	13	25	86,092	3,443	50,480	35,611	41%	26,175	51,642	-49%	131,130	-34%	268,675	-68%	1,360,981	-93.6%
46. BEAUTY TO GO-KALIBO	12.	10/01 - 10/17	15	40	83,370	2,084	35,032	48,337	58%	31,817	44,845	-29%	234,950	-65%	97,140	-14%	1,120,158	-92.5%
CTS -17 %	BEAUTY, FASHION & ACCESSORIES Total:				11,555,066		5,119,722	6,435,343	56%	4,710,478	4,936,193	-4%	10,163,864	14%	12,081,530	-4%	10,946,761	5.5%
ATHLEISURE																		
47. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/17	17	2,278	4,300,085	1,887	2,774,970	1,525,114	35%	1,797,620	1,788,101	0%	3,256,134	32%	4,973,776	-14%	3,541,574	21.4%
48. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/17	17	389	981,941	2,524	568,089	413,852	42%	476,173	383,429	24%	927,270	6%	1,379,006	-29%	1,017,820	-3.5%
49. T3 INTL SPACE5	3.	10/01 - 10/17	17	1,222	706,442	578	503,732	202,709	29%	274,050	298,048	-8%	425,340	66%	876,092	-19%	292,135	141.8%
CTS -9 %	ATHLEISURE Total:				5,988,468		3,846,792	2,141,675	36%	2,547,843	2,469,578	3%	4,608,744	30%	7,228,874	-17%	4,851,529	23.4%
OUTLETS																		
50. SLEX	1.	10/01 - 10/17	17	382	744,595	1,949	418,487	326,108	44%	340,380	283,386	20%	911,813	-18%	860,689	-13%	607,684	22.5%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX DRIVE&DINE	2.	10/01 - 10/17	17	303	722,407	2,384	383,083	339,323	47%	346,652	307,455	12%	558,432	29%	696,979	4%	588,528	22.7%	49%
52. CLARK PUREGOLD	3.	10/01 - 10/17	17		649,935		331,576	318,358	49%	343,304	217,947	57%	737,606	-12%	482,078	35%	1,196,558	-45.6%	47%
53. BORACAY	4.	10/01 - 10/17	17	437	614,329	1,405	359,855	254,473	41%	257,558	283,492	-9%	403,898	52%	450,050	37%	1,985,452	-69.0%	45%
54. SUBIC FREEPORT	5.	10/01 - 10/17	17	162	605,570	3,738	331,831	273,738	45%	356,096	204,275	74%	415,075	46%	478,065	27%	613,649	-1.3%	42%
55. NLEX BALAGTAS	6.	10/01 - 10/17	17	294	557,405	1,895	304,894	252,510	45%	245,820	240,271	2%	587,587	-5%	568,704	-2%	687,386	-18.9%	42%
56. FR PITX	7.	10/01 - 10/17	17	348	551,611	1,585	321,201	230,410	42%	219,028	235,633	-7%	497,338	11%	572,424	-4%			
57. NLEX MEGA STATION	8.	10/01 - 10/17	17	274	507,122	1,850	279,041	228,081	45%	261,181	191,946	36%	639,893	-21%	526,707	-4%	946,531	-46.4%	43%
58. CEBU PUEBLO VERDE	9.	10/01 - 10/17	17	202	423,332	2,095	244,685	178,647	42%	207,302	168,489	23%	405,255	4%	407,140	4%	400,846	5.6%	45%
CTS -8 %		OUTLETS Total:			5,376,309		2,974,655	2,401,653	45%	2,577,324	2,132,897	20%	5,156,898	4%	5,042,839	7%	7,026,638	-23.4%	45%
ECOMMERCE																			
59. SHOPEE	1.	10/01 - 10/12	11	356	359,650	1,010	150,985	208,664	58%	112,109	185,784	-39%	302,253	19%	322,096	12%			
CTS -1 %		ECOMMERCE Total:			359,650		150,985	208,664	58%	112,109	185,784	-39%	302,253	19%	322,096	12%	0		
REGENT TRAVEL RETAIL TOTAL					69,252,057		33,016,441	36,235,616	52%	29,750,046	28,525,941	4%	62,530,192	11%	67,690,074	2%	50,253,631	37.8%	124%
CTS - Contribution to Sales Incomplete Days or Period																			

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																		
1.	T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/13	13	9,156	3,690,292	403	1,734,437	1,955,855	53%	1,954,192	2,044,819	-4%	2,979,252	24%	3,938,494	-6%	
2.	T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/13	13	3,792	1,410,477	371	662,924	747,553	53%	732,619	769,734	-4%	1,085,011	30%	1,194,531	18%	
3.	T3 BURGER- WENDY'S PITX	3.	10/01 - 10/13	13	4,630	1,372,664	296	645,152	727,512	53%	717,572	754,018	-4%	1,212,008	13%	1,331,396	3%	
4.	T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/13	13	1,868	869,372	465	408,605	460,767	53%	451,964	502,570	-10%	449,005	94%	785,158	11%	
5.	T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/13	13	1,141	572,540	501	269,093	303,446	53%	287,740	310,855	-7%	462,106	24%	473,173	21%	
6.	T3 BURGER- WENDY'S YELLOW	6.	10/01 - 10/13	13	229	197,890	864	71,240	126,650	64%	102,076	120,293	-15%	182,477	8%	157,406	26%	
7.	T3 BURGER- WENDY'S PANCAK	7.	10/01 - 10/13	13	178	185,934	1,044	66,936	118,998	64%	101,880	110,888	-8%	237,221	-22%	187,361	-1%	
CTS -56 %		RESTO - WENDY'S Total:				8,299,173		3,858,390	4,440,782	54%	4,348,045	4,613,180	-5%	6,607,084	26%	8,067,522	3%	0
MTR SALES																		
8.	PERFUMES AND COSMETICS	1.	10/01 - 10/17	17	626	2,433,880	3,887	1,333,385	1,100,495	45%	1,083,115	1,010,925	7%	2,057,280	18%	2,133,657	14%	
9.	POD1	2.	10/01 - 10/17	17	263	1,235,265	4,696	710,389	524,875	42%	417,835	528,085	-20%	1,686,028	-27%	1,159,615	7%	6,545,772 -81.1% 80%
10.	POD3	3.	10/01 - 10/17	17	370	1,101,554	2,977	592,469	509,085	46%	576,101	407,542	41%	894,744	23%	874,948	26%	3,033,786 -63.6% 80%
11.	PLAYGROUND	4.	10/01 - 10/17	17	369	843,357	2,285	467,642	375,715	45%	335,905	317,436	5%	644,631	31%	782,579	8%	1,142,785 -26.2% 42%
12.	POD2	5.	10/03 - 10/17	12	22	549,285	24,967	230,171	319,113	58%	198,195	279,915	-29%	566,150	-3%	342,310	60%	2,907,174 -81.1% 72%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
3. POD4	6.	10/01 - 10/17	17	154	348,560	2,263	203,399	145,160	42%	195,831	136,204	43%	236,529	47%	222,003	57%	464,356	-24.9%	87%
CTS -44 %		MTR SALES Total:			6,511,903		3,537,457	2,974,445	46%	2,806,983	2,680,109	4%	6,085,362	7%	5,515,112	18%	14,093,875	-53.7%	76%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			14,811,076		7,395,848	7,415,228	50%	7,155,028	7,293,290	-1%	12,692,446	17%	13,582,634	9%	14,093,875	5.0%	90%
GRAND TOTAL:					84,063,133		40,412,289	43,650,844	50.0%	36,905,074	35,819,231	-1%	75,222,639	12%	81,272,709	3%	64,347,506	30.6%	51%