

## SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Jan 2025									PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019		
	JAN 1-22, 2025									01/16-01/22 vs 01/09-01/15			JAN 1-22, 2024		DEC 1-22, 2024		JAN 1-22, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	01/01 - 01/22	22	16,974	9,504,842	559	3,639,566	5,865,275	62%	2,654,155	3,064,147	-13%	9,153,573	4%	6,884,053	38%			
2. WH SMITH T3 INTL (S12)	2.	01/01 - 01/22	22	8,723	4,410,718	505	1,679,134	2,731,584	62%	1,333,240	1,294,093	3%	4,700,417	-6%	3,236,506	36%	1,772,798	148.7%	
3. SPACE38 CSP2 T3	3.	01/01 - 01/22	22	4,030	3,459,191	858	1,522,262	1,936,928	56%	1,003,712	1,107,638	-9%	4,408,241	-22%	4,088,619	-15%	3,011,689	14.8%	
4. AIRMALL T3 DOM	4.	01/01 - 01/22	22	6,035	2,983,659	494	1,135,167	1,848,492	62%	1,019,781	995,185	2%	2,906,143	3%	5,370,348	-44%	2,455,916	21.4%	
5. THE SHOPPES CSP1	5.	01/01 - 01/22	22	3,080	2,804,487	910	1,303,025	1,501,461	54%	835,918	942,975	-11%	3,459,048	-19%	3,238,380	-13%	5,623,167	-50.1%	
6. KRISPY KREME T3 DOM	6.	01/01 - 01/22	22	4,276	2,590,701	605	1,683,955	906,745	35%	889,562	882,481	0%	2,863,379	-10%	4,257,982	-39%	3,406,492	-23.9%	
7. CSP PITX	7.	01/01 - 01/22	22	13,333	2,087,887	156	1,393,469	694,418	33%	621,716	598,943	3%	2,068,658	1%	2,208,396	-5%			
8. WH SMITH CEBU T1 NRTH WIN	8.	01/01 - 01/22	22	7,217	2,029,706	281	624,050	1,405,655	69%	633,373	594,913	6%	1,164,974	74%	1,633,839	24%			
9. WH SMITH CLARK IPD	9.	01/01 - 01/22	22	3,775	1,321,564	350	440,369	881,195	67%	426,349	410,189	3%			1,125,302	17%			
10. KRISPY KREME CSP2	10.	01/01 - 01/22	22	3,293	1,187,931	360	831,551	356,379	30%	324,669	371,370	-12%	566,009	110%	1,306,044	-9%	1,041,873	14.0%	
11. WH SMITH NAIA T3 BUS GATE	11.	01/01 - 01/22	22	3,477	701,707	201	215,075	486,631	69%	231,552	214,133	8%	412,207	70%	737,095	-5%			
12. WH SMITH BACOLOD	12.	01/01 - 01/22	22	2,649	561,831	212	194,036	367,795	65%	177,376	177,315	0%	517,315	9%	492,563	14%			
13. WH SMITH NAIA T3 (S32)	13.	01/01 - 01/22	22	1,679	450,138	268	157,414	292,724	65%	88,756	148,829	-40%	566,526	-21%	429,637	5%			
14. AIRMALL ILOILO	14.	01/01 - 01/22	22	536	424,667	792	173,669	250,997	59%	105,979	149,990	-29%			633,875	-33%			
15. WH SMITH CLARK DPD	15.	01/01 - 01/22	22	1,240	399,018	321	143,235	255,782	64%	105,578	102,339	3%			367,155	9%			
16. WH SMITH LAGUINDINGAN	16.	01/01 - 01/22	22	2,175	388,045	178	123,295	264,749	68%	106,440	120,300	-11%	392,274	-1%	343,060	13%			
17. WH SMITH BICOL	17.	01/01 - 01/22	22	1,406	308,852	219	107,678	201,173	65%	73,460	107,030	-31%			268,804	15%			
18. AIRMALL BOHOL	18.	01/01 - 01/19	19	739	274,038	370	101,801	172,236	63%	34,440	114,291	-69%			350,504	-22%			
CTS -31 %	FOOD, CONVENIENCE & GIFTING Total:				35,888,988		15,468,760	20,420,227	57%	10,666,062	11,396,166	-6%	33,178,769	8%	36,972,167	-3%	17,311,938	107.3%	
RESTO																			
19. CAFE EXPRESS- T1	1.	01/01 - 01/22	22	13,256	6,589,014	497	2,174,374	4,414,639	67%	2,034,279	2,037,955	-0%	6,794,113	-3%	6,250,221	5%	3,673,003	79.3%	
20. SUBWAY T1	2.	01/01 - 01/22	22	11,602	6,478,858	558	2,138,023	4,340,835	67%	1,924,602	2,133,539	-9%	7,141,614	-9%	6,281,465	3%			
21. SUBWAY T3	3.	01/01 - 01/22	22	9,839	3,593,632	365	1,185,898	2,407,733	67%	1,126,185	1,128,236	-0%	2,421,228	48%	3,515,419	2%			
22. ILLY CAFE- ROCKWELL	4.	01/01 - 01/22	22	2,298	1,046,494	455	355,808	690,686	66%	322,341	337,636	-4%	1,025,726	2%	1,230,242	-15%	640,284	63.4%	
23. SUBWAY CLARK	5.	01/01 - 01/22	22	2,353	992,066	421	327,382	664,684	67%	256,125	306,791	-16%			1,239,029	-20%			
24. SUBWAY BATANGAS	6.	01/01 - 01/22	22	22	846,954	38,497	279,495	567,459	67%	256,564	267,012	-3%							
25. CAFE EXPRESS- T3 ARRV	7.	01/01 - 01/22	22	3,554	740,474	208	244,356	496,117	67%	225,033	246,950	-8%	398,425	86%	886,617	-16%	377,399	96.2%	
26. CAFE EXPRESS- T3 LOUNGE	8.	01/01 - 01/22	22	2,658	681,530	256	224,905	456,625	67%	240,207	214,804	11%	435,753	56%	802,277	-15%	1,011,974	-32.6%	
27. CAFE EXPRESS- T3 SPACE32	9.	01/01 - 01/22	22	2,107	645,914	306	213,151	432,762	67%	180,672	212,712	-15%	402,577	60%	555,853	16%			
28. CAFE EXPRESS- BATANGAS	10.	01/01 - 01/22	22	1,420	425,038	299	140,262	284,775	67%	140,494	114,177	23%			476,374	-11%			
29. ILLY CAFE- OPUS MALL	11.	01/01 - 01/22	22	1,088	265,022	243	87,457	177,564	67%	75,215	79,424	-5%			288,619	-8%			

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STORE		CURRENT - Jan 2025								PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019			
		JAN 1-22, 2025								01/16-01/22 vs 01/09-01/15			JAN 1-22, 2024		DEC 1-22, 2024		JAN 1-22, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
RESTO																				
30.	CAFE EXPRESS- KALIBO	12.	01/01 - 01/22	22	244	50,014	204	16,504	33,509	67%	11,141	21,426	-47%	38,819	29%	45,317	10%			
CTS -19 %		RESTO Total:				22,355,016		7,387,620	14,967,395	67%	6,792,862	7,100,668	-4%	18,658,257	20%	21,571,437	4%	5,702,660	292.0%	67%
FRANCHISE STORES																				
31.	7-11 BORA TOUR CENTER	1.	01/01 - 01/22	22	24,821	5,102,697	205	3,112,645	1,990,052	39%	1,535,988	1,588,150	-3%	4,034,648	26%	4,084,970	25%	4,257,111	19.8%	39%
32.	7-11 BORA STATION 3	2.	01/01 - 01/22	22	22,629	4,464,449	197	2,767,958	1,696,490	38%	1,337,874	1,290,263	3%	3,523,505	27%	3,416,318	31%	4,464,892	-0.0%	38%
33.	7-11 MCIA	3.	01/01 - 01/22	22	27,711	3,489,052	125	2,163,212	1,325,839	38%	1,105,782	1,084,765	1%	3,064,307	14%	3,264,888	7%			
34.	7-11 PITX	4.	01/01 - 01/22	22	39,972	3,113,727	77	2,117,334	996,392	32%	941,448	910,809	3%	3,195,886	-3%	3,452,586	-10%			
35.	MINISO CEBU	5.	01/01 - 01/22	22	2,894	1,718,518	593	793,591	924,926	54%	511,847	443,681	15%	1,258,707	37%	1,961,663	-12%			
36.	MINISO DRIVE&DINE	6.	01/01 - 01/22	22	1,312	903,909	688	575,377	328,532	36%	231,288	244,362	-5%	905,764	0%	1,736,901	-48%			
37.	MINISO T3	7.	01/01 - 01/22	22	1,459	831,117	569	383,769	447,347	54%	272,653	281,533	-3%	1,581,752	-47%	1,597,312	-48%			
CTS -17 %		FRANCHISE STORES Total:				19,623,472		11,913,889	7,709,582	39%	5,936,881	5,843,567	1%	17,564,572	12%	19,514,640	1%	8,722,004	124.9%	38%
BEAUTY, FASHION & ACCESSORIES																				
38.	BBW T3 LANDSIDE	1.	01/01 - 01/22	22	1,816	3,589,300	1,976	2,125,465	1,463,834	41%	1,073,814	1,127,432	-4%	2,825,239	27%	5,975,323	-40%	1,283,793	179.5%	54%
39.	THE RUNWAY T3 INTL (S6)	2.	01/01 - 01/22	22	1,396	2,097,652	1,502	1,103,739	993,913	47%	579,410	679,479	-14%	798,591	163%	2,195,256	-4%	401,740	422.1%	56%
40.	CITY OF DREAMS	3.	01/01 - 01/22	22	446	2,022,498	4,534	931,457	1,091,040	54%	671,940	494,451	35%	1,582,765	28%	3,695,693	-45%			
41.	VS T3 DOM	4.	01/01 - 01/22	22	668	2,015,740	3,017	922,149	1,093,590	54%	676,695	684,240	-1%	2,330,706	-14%	5,503,033	-63%	1,446,121	39.3%	57%
42.	VS T3 LANDSIDE	5.	01/01 - 01/22	22	595	1,715,637	2,883	833,892	881,744	51%	548,425	566,730	-3%	2,542,215	-33%	3,383,368	-49%	1,608,598	6.6%	53%
43.	MAC T3 DOM	6.	01/01 - 01/22	22	282	904,549	3,207	459,239	445,309	49%	375,931	214,025	75%	621,215	46%	1,029,145	-12%	1,114,720	-18.8%	52%
44.	T3 INTL JO MALONE	7.	01/01 - 01/22	22	147	904,370	6,152	446,998	457,371	51%	206,920	297,635	-30%	479,315	89%	841,275	7%	1,128,922	-19.8%	49%
45.	BTG - CLARK DPD	8.	01/01 - 01/22	22	247	733,904	2,971	401,354	332,549	45%	224,505	190,488	17%			1,131,279	-35%			
46.	MAC T3 INTL	9.	01/01 - 01/22	22	160	526,801	3,292	238,404	288,396	55%	191,001	136,990	39%	261,590	101%	382,586	38%	861,730	-38.8%	52%
47.	BEAUTY TO GO-KALIBO	10.	01/01 - 01/22	18	59	179,305	3,039	84,774	94,530	53%	55,510	60,904	-8%	296,326	-39%	185,909	-4%	1,510,848	-88.1%	53%
48.	T3 INTL KIEHLS	11.	01/02 - 01/22	13	25	84,100	3,364	39,818	44,281	53%	35,950	32,800	9%	150,050	-44%	139,912	-40%	809,535	-89.6%	48%
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:				14,773,856		7,587,293	7,186,562	49%	4,640,101	4,485,174	3%	11,888,013	24%	24,462,780	-40%	10,166,008	45.3%	53%
OUTLETS																				
49.	BORACAY	1.	01/01 - 01/22	22	1,213	1,772,770	1,461	1,069,613	703,156	40%	574,994	478,597	20%	1,057,715	68%	1,360,474	30%	1,043,430	69.8%	42%
50.	SLEX	2.	01/01 - 01/22	22	625	1,418,985	2,270	841,178	577,807	41%	370,312	377,356	-1%	926,335	53%	3,078,193	-54%	947,008	49.8%	44%
51.	BORA ISLAND SOUVENIRS	3.	01/07 - 01/22	16		1,245,714		747,428	498,285	40%	514,313	630,968	-18%	1,102,993	13%					
52.	NLEX MEGA STATION	4.	01/01 - 01/22	22	647	1,232,798	1,905	734,833	497,964	40%	319,394	280,293	13%	972,956	27%	2,102,037	-41%	1,452,872	-15.1%	42%
53.	NLEX BALAGTAS	5.	01/01 - 01/22	22	562	1,170,869	2,083	690,310	480,559	41%	392,393	331,029	18%	907,037	29%	2,435,987	-52%	923,646	26.7%	44%

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	JAN 1-22, 2025									01/16-01/22 vs 01/09-01/15			JAN 1-22, 2024		DEC 1-22, 2024		JAN 1-22, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. NLEX DRIVE&DINE	6.	01/01 - 01/22	22	527	1,127,459	2,139	654,709	472,750	42%	301,748	363,564	-17%	750,486	50%	2,630,795	-57%			
55. FR PITX	7.	01/01 - 01/22	22	649	1,082,194	1,667	675,692	406,502	38%	350,822	332,047	5%	764,914	41%	1,749,271	-38%			
56. CLARK PUREGOLD	8.	01/01 - 01/22	22		817,225		440,405	376,820	46%	237,254	282,913	-16%	925,262	-12%	2,386,708	-66%	972,590	-15.9%	
57. SUBIC FREEPORT	9.	01/01 - 01/22	22	288	802,815	2,787	455,926	346,888	43%	240,587	166,583	44%	517,269	55%	1,705,646	-53%	1,033,345	-22.3%	
58. CEBU PUEBLO VERDE	10.	01/01 - 01/22	22	301	646,954	2,149	391,137	255,816	40%	227,190	244,748	-7%	404,488	60%	1,886,832	-66%	631,031	2.5%	
59. TRAVEL HUB BATANGAS	11.	01/01 - 01/22	22	444	407,101	916	242,607	164,494	40%	123,805	123,271	0%			624,483	-35%			
CTS -10 %		OUTLETS Total:			11,724,887		6,943,843	4,781,044	41%	3,652,818	3,611,371	1%	8,329,460	41%	19,960,430	-41%	7,003,925	67.4%	
ATHLEISURE																			
60. THE SHOPPES T3 LANDSIDE	1.	01/01 - 01/22	22	3,934	7,576,114	1,925	5,349,516	2,226,597	29%	2,312,729	2,339,447	-1%	5,474,851	38%	12,506,609	-39%	4,044,793	87.3%	
61. SPACE28 TRAVEL BUDDY T3	2.	01/01 - 01/22	22	559	1,693,936	3,030	1,039,361	654,574	39%	496,876	589,622	-15%	1,969,356	-14%	2,034,179	-17%	1,221,648	38.6%	
62. T3 INTL SPACE5	3.	01/01 - 01/22	22	1,065	735,023	690	530,001	205,021	28%	313,223	266,334	17%	719,267	2%	1,059,710	-31%	547,310	34.2%	
63. DFP FIESTAMALL	4.	01/02 - 01/20	17	66	194,369	2,944	121,257	73,112	38%	100,123	55,470	80%			33,707	477%			
64. DFP LUXEMALL	5.	01/02 - 01/20	12	23	66,276	2,881	41,609	24,666	37%	11,252	36,803	-69%							
CTS -9 %		ATHLEISURE Total:			10,265,719		7,081,747	3,183,972	31%	3,234,204	3,287,677	-1%	8,163,474	26%	15,634,205	-34%	5,813,752	76.5%	
ECOMMERCE																			
65. SHOPEE	1.	01/02 - 01/20	15	867	803,698	926	387,444	416,253	52%	190,429	260,895	-27%	402,820	100%	968,835	-17%			
CTS -1 %		ECOMMERCE Total:			803,698		387,444	416,253	52%	190,429	260,895	-27%	402,820	100%	968,835	-17%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				115,435,638		56,770,600	58,665,037	51%	35,113,358	35,985,520	-2%	98,185,368	18%	139,084,497	-17%	54,720,290	110.9%	

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	01/01 - 01/19	19	14,326	5,995,100	418	2,817,697	3,177,403	53%	2,219,435	2,230,951	-0%	5,135,738	17%	6,808,027	-12%			
2. T3 BURGER- WENDY'S CLARK	2.	01/01 - 01/19	19	5,207	2,922,075	561	1,373,375	1,548,699	53%	986,927	968,382	1%	1,204,233	143%	2,087,001	40%			
3. T3 BURGER- WENDY'S BACOR	3.	01/01 - 01/19	19	4,510	1,839,321	407	864,480	974,840	53%	683,804	665,933	2%	1,928,262	-5%	2,858,292	-36%			
4. T3 BURGER- WENDY'S MEXICO	4.	01/01 - 01/19	19	2,734	1,707,684	624	802,611	905,072	53%	461,863	423,381	9%	1,079,505	58%	1,431,876	19%			
5. T3 BURGER- WENDY'S PITX	5.	01/01 - 01/19	19	5,697	1,611,459	282	757,386	854,073	53%	559,174	508,005	10%	2,120,510	-24%	2,385,292	-32%			
6. T3 BURGER- WENDY'S YELLOW	6.	01/01 - 01/19	19	498	461,867	927	166,272	295,594	64%	146,894	105,069	39%	377,550	22%	355,919	30%			
7. T3 BURGER- WENDY'S PANCAK	7.	01/01 - 01/19	19	456	454,486	996	163,615	290,871	64%	112,944	123,786	-8%	496,811	-9%	415,604	9%			
CTS -69 %	RESTO - WENDY'S Total:				14,991,994		6,945,438	8,046,555	54%	5,171,045	5,025,509	2%	12,342,614	21%	16,342,015	-8%	0		

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	JAN 1-22, 2025									01/16-01/22 vs 01/09-01/15			JAN 1-22, 2024		DEC 1-22, 2024		JAN 1-22, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	01/01 - 01/22	22	419	1,871,825	4,467	1,024,914	846,910	45%	668,090	564,290	18%	2,881,350	-35%	2,889,795	-35%			
9. POD3	2.	01/01 - 01/22	22	552	1,299,277	2,353	716,214	583,062	45%	428,456	441,719	-3%	1,031,181	26%	1,019,474	27%	4,932,622	-73.6%	57%
10. POD1	3.	01/01 - 01/22	22	195	1,068,944	5,481	602,965	465,978	44%	274,904	321,570	-14%	1,480,970	-28%	756,555	41%	7,452,022	-85.6%	49%
11. POD2	4.	01/01 - 01/22	16	37	886,390	23,956	361,718	524,671	59%	216,120	257,230	-15%	520,000	70%	733,795	21%			
12. PLAYGROUND	5.	01/01 - 01/22	22	324	879,002	2,712	485,739	393,262	45%	277,350	322,214	-13%	1,016,800	-14%	1,344,672	-35%			
13. POD4	6.	01/01 - 01/22	22	275	655,661	2,384	382,542	273,118	42%	200,727	187,772	6%	375,910	74%	740,400	-11%	653,905	0.2%	58%
CTS -31 %	MTR SALES Total:				6,661,099		3,574,094	3,087,005	46%	2,065,647	2,094,795	-1%	7,306,212	-9%	7,484,691	-11%	13,038,549	-48.9%	53%
RTRG AFFILIATES TOTAL					21,653,093		10,519,532	11,133,560	51%	7,236,692	7,120,304	1%	19,648,826	10%	23,826,706	-9%	13,038,549	66.0%	151%
GRAND TOTAL:					137,088,731		67,290,132	69,798,598	51.0%	42,350,050	43,105,825	-1%	117,834,195	16%	162,911,204	-16%	67,758,839	102.3%	47%

CTS - Contribution to Sales  
Incomplete Days or Period