

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Nov 2024 NOV 1-30, 2024									PREV WEEK COMPARISON 11/24-11/30 vs 11/17-11/23			Prev. Year - Nov 2023 NOV 1-30, 2023		Last Month - Oct 2024 OCT 1-30, 2024		Pre-Pandemic - Nov 2019 NOV 1-30, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	11/01 - 11/30	30	17,281	9,341,039	540	3,460,028	5,881,011	63%	2,346,538	2,194,430	6%	9,639,201	-3%	8,504,034	10%			
2.	AIRMALL T3 DOM	2.	11/01 - 11/30	30	7,494	5,604,410	747	2,188,121	3,416,288	61%	1,347,225	1,334,537	0%	3,805,103	47%	4,182,545	34%	3,867,824	44.8%	
3.	SPACE38 CSP2 T3	3.	11/01 - 11/30	30	4,875	4,722,589	968	2,845,008	1,877,580	40%	1,181,319	1,117,045	5%	3,801,157	24%	4,543,491	4%	3,637,602	29.8%	
4.	WH SMITH T3 INTL (S12)	4.	11/01 - 11/30	30	9,056	4,371,498	482	1,694,256	2,677,242	61%	1,045,713	993,035	5%	4,655,015	-6%	3,978,977	10%	2,328,392	87.7%	
5.	THE SHOPPES CSP1	5.	11/01 - 11/30	30	3,982	4,244,035	1,065	1,871,107	2,372,928	56%	1,079,735	917,530	17%	3,909,513	9%	3,351,913	27%	6,878,093	-38.2%	
6.	CSP PITX	6.	11/01 - 11/30	30	17,943	2,615,433	145	1,707,460	907,973	35%	649,630	589,463	10%	2,419,095	8%	2,541,330	3%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/30	30	8,025	1,992,979	248	605,564	1,387,414	70%	497,395	502,469	-1%	1,380,243	44%	1,742,268	14%			
8.	WH SMITH CLARK IPD	8.	11/01 - 11/30	30	3,552	1,279,730	360	423,143	856,586	67%	383,528	297,567	28%			909,757	41%			
9.	WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/30	30	4,339	826,992	190	268,927	558,065	67%	198,758	195,787	1%	481,045	72%	701,322	18%	952,960	-13.2%	
10.	WH SMITH NAIA T3 (S32)	10.	11/01 - 11/30	30	1,928	689,087	357	277,759	411,327	60%	183,262	158,794	15%	608,212	13%	470,312	47%			
11.	WH SMITH BACOLOD	11.	11/01 - 11/30	30	2,984	582,822	195	184,590	398,231	68%	147,700	142,420	3%	564,254	3%	614,296	-5%			
12.	AIRMALL ILOILO	12.	11/01 - 11/30	30	497	441,654	888	188,012	253,641	57%	123,826	122,063	1%			320,101	38%			
13.	WH SMITH LAGUINDINGAN	13.	11/01 - 11/30	30	2,675	441,225	164	145,734	295,490	67%	122,440	102,380	19%	447,865	-1%	442,155	0%			
14.	AIRMALL BOHOL	14.	11/01 - 11/30	30	929	397,815	428	143,880	253,934	64%	92,237	87,839	5%			302,184	32%			
15.	WH SMITH BICOL	15.	11/01 - 11/30	29	1,657	308,920	186	106,218	202,701	66%	77,669	86,498	-10%			319,372	-3%			
16.	WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,729	22,630	66%				379,415	-91%	497,454	-93%	1,100,968	-96.8%	
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:						37,894,593		16,121,543	21,773,049	57%	9,476,980	8,841,860	7%	32,090,122	18%	33,421,514	13%	18,765,842	101.9%	
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	11/01 - 11/30	30	29,596	5,764,468	194	3,516,325	2,248,142	39%	1,413,745	1,315,286	7%	4,931,459	17%	4,469,025	29%	4,803,838	19.9%	
18.	KRISPY KREME T3 DOM	2.	11/01 - 11/30	30	7,151	5,138,856	718	3,340,256	1,798,599	35%	1,302,075	1,273,211	2%	4,578,741	12%	4,889,338	5%	6,469,665	-20.5%	
19.	7-11 PITX	3.	11/01 - 11/30	30	54,867	4,134,062	75	2,811,162	1,322,900	32%	1,037,212	951,661	8%	3,827,499	8%	3,884,943	6%	3,396,795	21.7%	
20.	7-11 MCIA	4.	11/01 - 11/30	30	33,706	4,111,458	121	2,549,104	1,562,354	38%	1,057,735	1,003,982	5%	3,412,462	20%	3,814,570	8%			
21.	7-11 BORA STATION 3	5.	11/01 - 11/30	30	17,448	3,034,465	173	1,881,368	1,153,096	38%	709,604	578,538	22%	3,929,810	-23%	3,535,164	-14%	3,983,223	-23.8%	
22.	MINISO CEBU	6.	11/01 - 11/30	30	3,945	2,399,762	608	1,108,742	1,291,019	54%	552,914	613,606	-9%	1,493,617	61%	2,023,751	19%			
23.	MINISO T3	7.	11/01 - 11/30	30	3,313	2,306,291	696	1,093,784	1,212,507	53%	439,282	474,954	-7%	1,434,813	61%	1,993,124	16%	3,117,779	-26.0%	
24.	KRISPY KREME CSP2	8.	11/01 - 11/30	30	3,597	1,473,610	409	1,031,527	442,083	30%	405,090	362,690	11%	772,223	91%	1,546,284	-5%	1,553,981	-5.1%	
25.	MINISO DRIVE&DINE	9.	11/01 - 11/30	30	1,901	1,351,380	710	839,980	511,400	38%	297,017	247,434	20%	1,085,568	24%	1,238,684	9%			
CTS -21 % FRANCHISE STORES Total:						29,714,355		18,172,252	11,542,103	39%	7,214,677	6,821,365	5%	25,466,196	17%	27,394,886	8%	23,325,283	27.3%	
RESTO																				
26.	SUBWAY T1	1.	11/01 - 11/30	30	19,535	8,017,856	410	2,645,892	5,371,963	67%	1,990,065	1,931,578	3%	7,966,735	1%	7,746,636	4%			

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Nov 2024									PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
	NOV 1-30, 2024									11/24-11/30 vs 11/17-11/23			NOV 1-30, 2023		OCT 1-30, 2024		NOV 1-30, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. CAFE EXPRESS- T1	2.	11/01 - 11/30	30	17,426	7,852,196	450	2,591,224	5,260,971	67%	1,916,439	1,790,669	7%	8,882,506	-12%	7,656,753	3%	4,780,023	64.2%	67%
28. SUBWAY T3	3.	11/01 - 11/30	30	12,183	4,127,727	338	1,362,149	2,765,577	67%	1,090,989	994,091	9%			3,573,659	16%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/30	30	2,807	1,304,439	464	443,509	860,930	66%	280,407	340,823	-17%	1,293,838	1%	1,230,085	6%	848,583	53.7%	66%
30. CAFE EXPRESS- T3 ARRV	5.	11/01 - 11/30	30	6,038	1,133,685	187	374,116	759,569	67%	290,234	286,497	1%	527,254	115%	699,038	62%	319,249	255.1%	70%
31. CAFE EXPRESS- T3 LOUNGE	6.	11/01 - 11/30	30	3,882	1,056,703	272	348,712	707,991	67%	263,001	245,817	6%	532,035	99%	979,943	8%	1,172,989	-9.9%	67%
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/30	30	2,225	699,044	314	230,684	468,360	67%	157,073	180,579	-13%	376,783	86%	519,908	34%			
33. SUBWAY CLARK	8.	11/20 - 11/30	11	1,962	626,520	319	206,751	419,768	67%	389,781	236,739	64%							
34. ILLY CAFE- OPUS MALL	9.	11/01 - 11/30	30	908	379,067	417	125,092	253,975	67%	100,352	86,002	16%			299,789	26%			
35. CAFE EXPRESS- KALIBO	10.	11/01 - 11/30	30	326	58,244	178	19,220	39,023	67%	19,342	8,263	134%	59,499	-2%	51,267	14%			
CTS -18 %		RESTO Total:			25,255,486		8,347,354	16,908,131	67%	6,497,688	6,101,062	6%	19,638,652	29%	22,757,084	11%	7,120,846	254.6%	67%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	11/01 - 11/30	30	1,532	5,047,199	3,294	2,407,485	2,639,713	52%	1,515,419	1,197,660	26%	3,109,417	62%	3,879,240	30%	3,332,540	51.4%	57%
37. BBW T3 LANDSIDE	2.	11/01 - 11/30	30	2,013	4,145,005	2,059	2,282,943	1,862,061	45%	1,426,854	927,228	53%	2,061,315	101%	2,480,405	67%	2,652,510	56.2%	52%
38. VS T3 LANDSIDE	3.	11/01 - 11/30	30	1,185	3,852,239	3,250	2,092,428	1,759,810	46%	1,198,046	842,720	42%	2,719,460	42%	2,745,334	40%	2,957,024	30.2%	57%
39. CITY OF DREAMS	4.	11/01 - 11/30	30	816	3,416,567	4,186	1,530,510	1,886,056	55%	818,363	864,140	-5%	2,082,411	64%	3,276,915	4%			
40. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/30	30	1,774	2,776,345	1,565	1,463,945	1,312,399	47%	704,254	589,219	19%	949,063	193%	2,238,695	24%	578,619	379.8%	62%
41. MAC T3 DOM	6.	11/01 - 11/30	30	452	1,457,530	3,224	693,388	764,141	52%	419,222	342,022	22%	1,037,574	40%	1,218,897	20%	1,423,538	2.3%	50%
42. T3 INTL JO MALONE	7.	11/01 - 11/30	30	117	926,487	7,918	427,901	498,586	54%	216,175	185,495	16%	741,577	25%	686,132	35%	1,265,823	-26.8%	47%
43. MAC T3 INTL	8.	11/01 - 11/30	30	232	605,608	2,610	263,836	341,771	56%	137,283	150,795	-8%	535,675	13%	633,390	-4%	1,242,374	-51.2%	50%
44. BTG - CLARK DPD	9.	11/22 - 11/30	9	106	272,110	2,567	127,745	144,364	53%	203,813	68,297	198%							
45. T3 INTL KIEHLS	10.	11/01 - 11/30	25	54	226,735	4,198	113,578	113,156	50%	47,937	38,910	23%	265,885	-15%	225,297	1%	1,102,866	-79.4%	47%
46. BEAUTY TO GO-KALIBO	11.	11/01 - 11/30	26	65	168,611	2,594	76,544	92,066	55%	70,545	21,515	227%	344,833	-51%	219,641	-23%	1,884,869	-91.0%	56%
CTS -16 %		BEAUTY, FASHION & ACCESSORIES Total:			22,894,436		11,480,308	11,414,127	50%	6,757,912	5,228,001	29%	13,847,210	65%	17,603,947	30%	16,440,163	39.2%	54%
ATHLEISURE																			
47. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/30	30	5,483	10,936,072	1,994	7,751,025	3,185,047	29%	3,304,585	2,490,843	32%	5,810,910	88%	8,643,698	27%	6,170,037	77.2%	33%
48. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/30	30	896	2,499,406	2,789	1,545,885	953,520	38%	782,723	455,145	71%	1,969,207	27%	1,894,734	32%	2,231,693	11.9%	38%
49. T3 INTL SPACE5	3.	11/01 - 11/30	30	2,133	1,319,631	618	967,618	352,013	27%	297,537	303,895	-2%	682,307	93%	1,266,265	4%	613,135	115.2%	59%
CTS -10 %		ATHLEISURE Total:			14,755,109		10,264,528	4,490,580	30%	4,384,845	3,249,883	34%	8,462,425	74%	11,804,697	25%	9,014,865	63.6%	36%
OUTLETS																			
50. SLEX	1.	11/01 - 11/30	30	808	1,879,735	2,326	1,048,044	831,691	44%	556,396	336,329	65%	1,701,630	10%	1,441,689	30%	1,673,287	12.3%	42%

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STORE	CURRENT - Nov 2024 NOV 1-30, 2024									PREV WEEK COMPARISON 11/24-11/30 vs 11/17-11/23			Prev. Year - Nov 2023 NOV 1-30, 2023		Last Month - Oct 2024 OCT 1-30, 2024		Pre-Pandemic - Nov 2019 NOV 1-30, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX DRIVE&DINE	2.	11/01 - 11/30	30	739	1,824,797	2,469	949,694	875,103	48%	512,850	376,402	36%	1,281,664	42%	1,332,078	37%	1,493,175	22.2%	48%
52. NLEX MEGA STATION	3.	11/01 - 11/30	30	729	1,553,689	2,131	858,854	694,834	45%	406,150	348,311	16%	1,403,038	11%	1,041,097	49%	2,813,902	-44.7%	43%
53. CLARK PUREGOLD	4.	11/01 - 11/30	30		1,547,487		845,362	702,124	45%	493,330	391,092	26%	1,658,403	-7%	1,391,486	11%	1,762,800	-12.2%	44%
54. BORACAY	5.	11/01 - 11/30	30	821	1,179,062	1,436	679,335	499,726	42%	328,493	282,681	16%	1,313,934	-10%	947,254	24%	3,305,295	-64.3%	45%
55. SUBIC FREEPORT	6.	11/01 - 11/30	30	384	1,139,537	2,967	608,182	531,354	47%	302,043	271,531	11%	1,270,922	-10%	1,077,603	6%	1,824,940	-37.5%	43%
56. NLEX BALAGTAS	7.	11/01 - 11/30	30	635	1,137,059	1,790	653,437	483,622	43%	352,711	229,977	53%	1,467,916	-23%	1,031,765	10%	1,856,754	-38.7%	45%
57. FR PITX	8.	11/01 - 11/30	30	721	1,114,359	1,545	642,324	472,034	42%	306,229	227,546	34%	1,068,982	4%	917,094	22%			
58. CEBU PUEBLO VERDE	9.	11/01 - 11/30	30	504	1,079,252	2,141	602,176	477,075	44%	354,389	249,245	42%	653,756	65%	889,643	21%	1,136,757	-5.0%	43%
59. TRAVEL HUB BATANGAS	10.	11/01 - 11/30	29	511	425,543	832	239,793	185,749	44%	105,813	94,578	11%			220,992	93%			
CTS -9 %		OUTLETS Total:			12,880,523		7,127,206	5,753,317	45%	3,718,406	2,807,696	32%	11,820,250	9%	10,290,704	25%	15,866,915	-18.8%	44%
ECOMMERCE																			
60. SHOPEE	1.	11/04 - 11/29	23	806	729,868	905	308,496	421,371	58%	183,840	127,870	43%	450,597	62%	637,426	15%			
CTS -1 %		ECOMMERCE Total:			729,868		308,496	421,371	58%	183,840	127,870	43%	450,597	62%	637,426	15%	0		
REGENT TRAVEL RETAIL TOTAL					144,124,373		71,821,691	72,302,681	50%	38,234,350	33,177,739	15%	111,775,455	29%	123,910,260	16%	90,533,917	59.1%	123%
CTS - Contribution to Sales Incomplete Days or Period																			

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/30	30	26,120	10,952,251	419	5,147,558	5,804,693	53%	2,821,734	2,679,454	5%	7,730,174	42%	8,711,280	26%		
2.	T3 BURGER- WENDY'S BACOR	2.	11/01 - 11/30	30	8,377	3,346,032	399	1,572,635	1,773,397	53%	877,339	740,986	18%	2,955,766	13%	3,220,581	4%		
3.	T3 BURGER- WENDY'S PITX	3.	11/01 - 11/30	30	10,464	3,259,794	311	1,532,103	1,727,690	53%	898,750	745,590	20%	3,292,545	-1%	3,038,814	7%		
4.	T3 BURGER- WENDY'S CLARK	4.	11/01 - 11/30	30	6,603	3,035,314	459	1,426,597	1,608,716	53%	741,069	769,312	-3%	1,445,625	110%	2,248,617	35%		
5.	T3 BURGER- WENDY'S MEXICO	5.	11/01 - 11/30	30	3,737	2,182,963	584	1,025,992	1,156,970	53%	547,759	387,384	41%	1,864,741	17%	1,401,237	56%		
6.	T3 BURGER- WENDY'S PANCAK	6.	11/01 - 11/30	30	597	593,588	994	213,691	379,896	64%	146,324	104,498	40%	786,973	-25%	470,443	26%		
7.	T3 BURGER- WENDY'S YELLOW	7.	11/01 - 11/30	30	600	543,667	906	195,720	347,947	64%	133,606	98,874	35%	737,093	-26%	455,583	19%		
CTS -69 %		RESTO - WENDY'S Total:				23,913,611		11,114,299	12,799,312	54%	6,166,584	5,526,100	11%	18,812,920	27%	19,546,558	22%	0%	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	11/01 - 11/30	30	929	3,727,240	4,012	2,040,519	1,686,720	45%	878,945	857,315	2%	3,189,651	17%	4,108,099	-9%		
9.	POD3	2.	11/01 - 11/30	30	706	1,960,460	2,776	1,091,592	868,868	44%	497,418	451,252	10%	1,284,006	53%	1,818,999	8%	4,513,644	-56.5%
10.	PLAYGROUND	3.	11/01 - 11/30	30	626	1,553,756	2,482	872,266	681,489	44%	421,867	437,599	-3%	877,612	77%	1,534,117	1%	1,644,214	-5.5%
11.	POD1	4.	11/01 - 11/30	30	275	1,504,010	5,469	853,054	650,955	43%	406,930	430,230	-5%	3,074,835	-51%	2,079,145	-28%	8,149,018	-81.5%

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STORE	CURRENT - Nov 2024									PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
	NOV 1-30, 2024									11/24-11/30 vs 11/17-11/23			NOV 1-30, 2023		OCT 1-30, 2024		NOV 1-30, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
2. POD2	5.	11/01 - 11/30	23	50	1,209,495	24,189	470,361	739,133	61%	184,360	313,525	-41%	703,840	72%	900,025	34%	4,012,217	-69.8%	60%
3. POD4	6.	11/01 - 11/30	30	283	640,767	2,264	377,368	263,398	41%	160,026	155,655	2%	321,603	99%	585,017	10%	726,718	-11.8%	52%
CTS -31 %		MTR SALES Total:			10,595,728		5,705,162	4,890,565	46%	2,549,546	2,645,576	-3%	9,451,547	12%	11,025,403	-4%	19,045,812	-44.3%	50%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			34,509,340		16,819,462	17,689,878	51%	8,716,130	8,171,677	6%	28,264,468	22%	30,571,961	13%	19,045,812	81.1%	148%
GRAND TOTAL:					178,633,713		88,641,153	89,992,560	51.0%	46,950,480	41,349,416	6%	140,039,924	28%	154,482,221	16%	109,579,730	63.0%	45%