

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Oct 2024 OCT 1-27, 2024									PREV WEEK COMPARISON 10/21-10/27 vs 10/14-10/20			Prev. Year - Oct 2023 OCT 1-27, 2023		Last Month - Sep 2024 SEP 1-27, 2024		Pre-Pandemic - Oct 2019 OCT 1-27, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	10/01 - 10/27	27	15,037	7,681,440	510	2,892,111	4,789,328	62%	2,027,089	2,068,789	-2%	8,279,729	-7%	7,503,116	2%			
2.	SPACE38 CSP2 T3	2.	10/01 - 10/27	27	4,112	4,060,778	987	1,686,698	2,374,080	58%	1,060,822	1,136,984	-6%	3,541,850	15%	4,389,959	-7%	3,755,137	8.1%	45%
3.	AIRMALL T3 DOM	3.	10/01 - 10/27	27	5,536	3,666,139	662	1,313,394	2,352,745	64%	988,174	1,077,240	-8%	3,786,485	-3%	2,987,644	23%	3,279,017	11.8%	45%
4.	WH SMITH T3 INTL (S12)	4.	10/01 - 10/27	27	6,986	3,591,339	514	1,444,545	2,146,794	60%	885,031	900,770	-1%	4,040,937	-11%	3,444,471	4%	2,242,306	60.1%	60%
5.	THE SHOPPES CSP1	5.	10/01 - 10/27	27	3,106	3,074,460	989	1,426,878	1,647,581	54%	772,444	853,234	-9%	3,681,267	-16%	3,554,399	-14%	6,124,088	-49.7%	41%
6.	CSP PITX	6.	10/01 - 10/27	27	15,393	2,314,380	150	1,508,761	805,618	35%	505,496	631,543	-19%	2,244,295	3%	2,495,372	-7%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/27	27	6,281	1,577,418	251	520,555	1,056,863	67%	397,265	460,308	-13%	1,167,035	35%	1,194,571	32%			
8.	WH SMITH CLARK IPD	8.	10/01 - 10/27	27	2,333	806,983	345	262,974	544,008	67%	243,443	208,204	16%			671,317	20%			
9.	WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/27	27	3,388	601,570	177	205,169	396,400	66%	150,358	179,725	-16%	420,485	43%	553,182	9%	739,528	-18.6%	59%
10.	WH SMITH BACOLOD	10.	10/01 - 10/27	27	2,598	550,324	211	192,208	358,116	65%	166,782	154,937	7%	579,134	-5%	368,370	49%			
11.	WH SMITH T4 -AM	11.	10/01 - 10/27	27	1,583	445,509	281	188,915	256,593	58%	97,441	123,291	-20%	314,970	41%	373,832	19%	1,439,417	-69.0%	51%
12.	WH SMITH NAIA T3 (S32)	12.	10/01 - 10/27	27	1,301	421,653	324	172,064	249,588	59%	135,021	101,181	33%	528,798	-20%	356,802	18%			
13.	WH SMITH LAGUINDINGAN	13.	10/01 - 10/27	27	2,432	408,540	167	122,628	285,911	70%	108,010	110,010	-1%	401,405	2%	389,680	5%			
14.	WH SMITH BICOL	14.	10/01 - 10/27	26	1,547	273,611	176	96,563	177,047	65%	54,178	80,647	-32%			76,959	256%			
15.	AIRMALL ILOILO	15.	10/01 - 10/27	27	429	268,357	625	114,923	153,433	57%	101,464	61,885	63%			327,162	-18%			
16.	AIRMALL BOHOL	16.	10/02 - 10/20	19	494	201,719	408	78,033	123,685	61%		74,499	-100%							
CTS -26 %		FOOD, CONVENIENCE & GIFTING Total:				29,944,223		12,226,426	17,717,797	59%	7,693,023	8,223,250	-6%	28,986,394	3%	28,686,839	4%	17,579,495	70.3%	47%
FRANCHISE STORES																				
17.	KRISPY KREME T3 DOM	1.	10/01 - 10/27	27	5,881	4,329,006	736	2,822,464	1,506,542	35%	1,180,530	1,129,655	4%	4,490,881	-4%	3,953,345	10%	5,411,400	-20.0%	22%
18.	7-11 BORA TOUR CENTER	2.	10/01 - 10/27	27	20,676	4,054,443	196	2,473,210	1,581,232	39%	912,240	1,136,750	-19%	3,676,611	10%	3,915,183	4%	4,339,922	-6.5%	39%
19.	7-11 PITX	3.	10/01 - 10/27	27	47,857	3,493,490	72	2,375,573	1,117,917	32%	821,325	936,509	-12%	3,591,580	-3%	3,368,836	4%	3,049,645	14.5%	32%
20.	7-11 MCIA	4.	10/01 - 10/27	27	29,524	3,452,304	116	2,140,428	1,311,875	38%	915,074	885,790	3%	2,699,300	28%	3,214,597	7%			
21.	7-11 BORA STATION 3	5.	10/01 - 10/27	27	18,889	3,237,796	171	2,007,433	1,230,362	38%	665,760	992,746	-32%	2,931,463	10%	2,700,871	20%	4,152,548	-22.0%	38%
22.	MINISO CEBU	6.	10/01 - 10/27	27	3,147	1,786,092	567	810,723	975,368	55%	554,469	512,057	8%	1,170,718	53%	1,264,816	41%			
23.	MINISO T3	7.	10/01 - 10/27	27	3,050	1,746,226	572	802,240	943,986	54%	491,066	464,113	5%	1,222,488	43%	1,534,256	14%	2,970,731	-41.2%	42%
24.	KRISPY KREME CSP2	8.	10/01 - 10/27	27	3,099	1,395,680	450	976,976	418,704	30%	339,966	374,051	-9%	647,283	116%	1,362,255	2%	1,166,560	19.6%	25%
25.	MINISO DRIVE&DINE	9.	10/01 - 10/27	27	1,519	1,133,155	745	695,457	437,697	39%	281,723	322,246	-12%	720,717	57%	766,115	48%			
CTS -21 %		FRANCHISE STORES Total:				24,628,196		15,104,508	9,523,687	39%	6,162,157	6,753,919	-8%	21,151,044	16%	22,080,277	12%	21,090,806	16.7%	33%
BEAUTY, FASHION & ACCESSORIES																				
26.	BBW T3 DOM	1.	10/01 - 10/26	26	1,790	3,686,339	2,059	1,786,131	1,900,207	52%	1,184,082	1,017,147	16%	2,522,780	46%	3,037,230	21%	1,817,630	102.8%	52%

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Oct 2024									PREV WEEK COMPARISON			Prev. Year - Oct 2023		Last Month - Sep 2024		Pre-Pandemic - Oct 2019		
	OCT 1-27, 2024									10/21-10/27 vs 10/14-10/20			OCT 1-27, 2023		SEP 1-27, 2024		OCT 1-27, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. VS T3 DOM	2.	10/01 - 10/27	27	977	3,428,590	3,509	1,491,375	1,937,214	57%	903,140	970,260	-6%	2,928,510	17%	3,279,140	5%	2,750,210	24.6%	58%
28. CITY OF DREAMS	3.	10/01 - 10/27	27	648	2,953,742	4,558	1,279,449	1,674,292	57%	943,521	742,703	27%	1,934,433	53%	3,130,095	-6%			
29. VS T3 LANDSIDE	4.	10/01 - 10/27	27	777	2,502,620	3,220	1,219,957	1,282,662	51%	839,431	654,979	28%	2,163,440	16%	2,250,540	11%	2,290,869	9.2%	57%
30. BBW T3 LANDSIDE	5.	10/01 - 10/27	27	1,070	2,286,247	2,136	1,098,744	1,187,502	52%	687,361	653,096	5%	1,629,430	40%	1,817,690	26%	2,013,155	13.5%	52%
31. THE RUNWAY T3 INTL (S6)	6.	10/01 - 10/27	27	1,204	1,997,187	1,658	998,428	998,758	50%	533,162	531,443	0%	893,152	124%	1,763,469	13%	386,144	417.2%	61%
32. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/26	26	441	1,693,442	3,840	856,695	836,746	49%	440,475	512,092	-13%	1,070,240	58%	1,407,409	20%	855,772	97.8%	55%
33. MAC T3 DOM	8.	10/01 - 10/27	27	352	1,098,135	3,119	514,639	583,495	53%	345,582	315,510	9%	1,035,865	6%	1,131,205	-3%	1,204,305	-8.8%	50%
34. T3 INTL JO MALONE	9.	10/02 - 10/27	25	70	571,095	8,158	242,140	328,954	58%	111,015	199,365	-44%	632,750	-10%	582,170	-2%	1,282,197	-55.4%	49%
35. MAC T3 INTL	10.	10/01 - 10/27	27	207	551,110	2,662	255,053	296,056	54%	137,512	138,077	-0%	439,020	26%	468,217	18%	1,134,860	-51.4%	52%
36. T3 INTL KIEHLS	11.	10/01 - 10/27	22	53	201,297	3,798	122,366	78,930	39%	79,612	52,127	52%	244,830	-18%	405,440	-50%	1,797,778	-88.8%	46%
37. BEAUTY TO GO-KALIBO	12.	10/01 - 10/27	24	64	169,301	2,645	73,621	95,679	57%	79,082	19,377	308%	353,288	-52%	160,712	5%	1,897,655	-91.0%	55%
CTS -18 %	BEAUTY, FASHION & ACCESSORIES Total:				21,139,105		9,938,604	11,200,501	53%	6,283,976	5,806,177	8%	15,847,738	33%	19,433,318	9%	17,430,576	21.2%	53%
RESTO																			
38. SUBWAY T1	1.	10/01 - 10/27	27	16,216	6,872,507	423	2,267,927	4,604,580	67%	1,955,512	1,829,023	6%	6,840,738	0%	6,455,324	6%			
39. CAFE EXPRESS- T1	2.	10/01 - 10/27	27	15,061	6,814,778	452	2,248,877	4,565,901	67%	1,900,012	1,785,954	6%	8,060,788	-15%	6,338,406	8%	3,944,607	72.7%	67%
40. SUBWAY T3	3.	10/01 - 10/27	27	9,614	3,252,558	338	1,073,344	2,179,213	67%	816,913	841,049	-2%			2,991,492	9%			
41. ILLY CAFE- ROCKWELL	4.	10/01 - 10/27	27	2,399	1,132,257	471	384,967	747,290	66%	301,855	276,865	9%	1,099,216	3%	1,273,501	-11%	679,093	66.7%	66%
42. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/27	27	3,131	870,537	278	287,277	583,260	67%	228,839	226,392	1%	501,885	73%	789,030	10%	799,832	8.8%	67%
43. CAFE EXPRESS- T3 ARRIV	6.	10/01 - 10/27	27	2,530	645,278	255	212,941	432,336	67%	181,641	153,012	18%	400,065	61%	521,675	24%	262,594	145.7%	67%
44. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/27	27	1,497	466,141	311	153,826	312,314	67%	139,182	108,079	28%	340,496	37%	472,156	-1%			
45. ILLY CAFE- OPUS MALL	8.	10/12 - 10/27	16	581	271,794	467	89,692	182,102	67%	94,304	107,151	-11%							
46. CAFE EXPRESS- KALIBO	9.	10/01 - 10/27	27	210	45,350	215	14,965	30,384	67%	13,498	14,499	-6%	40,714	11%	36,057	26%			
CTS -18 %	RESTO Total:				20,371,204		6,733,820	13,637,384	67%	5,631,759	5,342,028	5%	17,283,905	18%	18,877,644	8%	5,686,128	258.2%	67%
ATHLEISURE																			
47. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/27	27	3,920	7,636,260	1,948	5,067,221	2,569,038	34%	2,332,411	2,023,018	15%	5,005,779	53%	7,542,872	1%	5,684,957	34.3%	31%
48. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/27	27	654	1,688,872	2,582	992,467	696,404	41%	496,607	482,566	2%	1,383,997	22%	1,990,197	-15%	1,730,698	-2.4%	38%
49. T3 INTL SPACE5	3.	10/01 - 10/27	27	1,947	1,121,020	575	800,539	320,480	29%	295,968	265,414	11%	628,907	78%	1,367,501	-18%	432,435	159.2%	66%
CTS -9 %	ATHLEISURE Total:				10,446,152		6,860,229	3,585,923	34%	3,124,986	2,770,998	12%	7,018,683	49%	10,900,570	-4%	7,848,090	33.1%	35%
OUTLETS																			
50. SLEX	1.	10/01 - 10/27	27	668	1,346,916	2,016	755,229	591,686	44%	355,919	405,610	-12%	1,530,734	-12%	1,254,404	7%	1,024,524	31.4%	40%

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STORE	CURRENT - Oct 2024 OCT 1-27, 2024									PREV WEEK COMPARISON 10/21-10/27 vs 10/14-10/20			Prev. Year - Oct 2023 OCT 1-27, 2023		Last Month - Sep 2024 SEP 1-27, 2024		Pre-Pandemic - Oct 2019 OCT 1-27, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX DRIVE&DINE	2.	10/01 - 10/27	27	510	1,233,299	2,418	663,103	570,195	46%	330,986	312,687	5%	776,520	59%	1,074,375	15%	1,088,778	13.2%	49%
52. CLARK PUREGOLD	3.	10/01 - 10/27	27		1,223,691		636,248	587,443	48%	249,134	482,778	-48%	1,084,978	13%	714,895	71%	2,174,506	-43.7%	50%
53. NLEX MEGA STATION	4.	10/01 - 10/27	27	498	963,133	1,934	531,501	431,631	45%	299,220	318,210	-5%	1,001,023	-4%	870,364	11%	1,750,463	-44.9%	44%
54. SUBIC FREEPORT	5.	10/01 - 10/27	27	286	945,211	3,304	515,775	429,435	45%	146,855	429,979	-65%	647,186	46%	741,742	27%	1,036,107	-8.7%	41%
55. NLEX BALAGTAS	6.	10/01 - 10/27	27	471	925,945	1,965	504,906	421,038	45%	209,152	261,981	-20%	1,020,249	-9%	863,825	7%	1,247,610	-25.7%	44%
56. BORACAY	7.	10/01 - 10/27	27	634	887,938	1,400	521,798	366,140	41%	162,428	220,893	-26%	740,145	20%	733,607	21%	3,212,586	-72.3%	45%
57. CEBU PUEBLO VERDE	8.	10/01 - 10/27	27	433	830,235	1,917	480,573	349,662	42%	173,175	333,533	-48%	610,468	36%	579,415	43%	642,848	29.1%	44%
58. FR PITX	9.	10/01 - 10/27	27	530	806,380	1,521	480,732	325,647	40%	170,351	198,454	-14%	769,900	5%	826,422	-2%			
59. TRAVEL HUB BATANGAS	10.	10/18 - 10/27	10	209	168,525	806	104,371	64,153	38%	127,691	40,834	212%							
CTS -8 %	OUTLETS Total:				9,331,277		5,194,242	4,137,034	44%	2,224,914	3,004,961	-25%	8,181,209	14%	7,659,051	22%	12,177,424	-23.3%	45%
ECOMMERCE																			
60. SHOPEE	1.	10/01 - 10/12	11	356	359,650	1,010	150,985	208,664	58%				383,397	-6%	471,120	-24%			
CTS -0 %	ECOMMERCE Total:				359,650		150,985	208,664	58%				383,397	-6%	471,120	-24%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				116,219,810		56,208,816	60,010,993	52%	31,120,817	31,901,334	-2%	98,852,371	18%	108,108,822	8%	81,812,522	42.0%	121%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/27	27	19,124	7,798,522	407	3,665,305	4,133,217	53%	2,068,052	2,040,177	1%	6,312,186	24%	8,270,561	-6%			
2.	T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/27	27	7,795	2,945,771	377	1,384,512	1,561,258	53%	622,585	912,707	-31%	2,406,789	22%	2,685,453	10%			
3.	T3 BURGER- WENDY'S PITX	3.	10/01 - 10/27	27	9,161	2,708,370	295	1,272,934	1,435,436	53%	602,016	733,689	-17%	2,770,730	-2%	2,974,355	-9%			
4.	T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/27	27	4,231	2,001,022	472	940,480	1,060,542	53%	630,035	501,614	25%	1,072,299	87%	1,647,479	21%			
5.	T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/27	27	2,466	1,278,931	518	601,097	677,833	53%	274,262	432,129	-36%	1,016,958	26%	1,074,698	19%			
6.	T3 BURGER- WENDY'S YELLOW	6.	10/01 - 10/27	27	427	407,906	955	146,846	261,060	64%	88,760	121,255	-26%	406,596	0%	354,698	15%			
7.	T3 BURGER- WENDY'S PANCAK	7.	10/01 - 10/27	27	413	402,760	975	144,993	257,766	64%	106,299	110,526	-3%	544,522	-26%	443,020	-9%			
CTS -64 %		RESTO - WENDY'S Total:				17,543,286		8,156,171	9,387,115	54%	4,392,012	4,852,101	-9%	14,530,083	21%	17,450,267	1%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	10/01 - 10/27	27	950	3,777,944	3,976	2,076,661	1,701,282	45%	798,499	1,036,125	-22%	3,354,970	13%	3,622,472	4%			
9.	POD1	2.	10/01 - 10/27	27	427	1,939,410	4,541	1,101,417	837,992	43%	498,510	441,615	12%	2,746,408	-29%	1,716,215	13%	8,907,832	-78.2%	78%
10.	POD3	3.	10/01 - 10/27	27	616	1,663,336	2,700	904,694	758,641	46%	391,661	465,078	-15%	1,416,873	17%	1,344,312	24%	4,588,596	-63.7%	80%
11.	PLAYGROUND	4.	10/01 - 10/27	27	594	1,317,344	2,217	750,215	567,129	43%	320,192	346,219	-7%	887,304	48%	1,185,494	11%	1,682,329	-21.6%	42%

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	OCT 1-27, 2024									10/21-10/27 vs 10/14-10/20			OCT 1-27, 2023		SEP 1-27, 2024		OCT 1-27, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
12. POD2	5.	10/03 - 10/26	19	33	828,195	25,096	342,254	485,940	59%	161,780	231,795	-30%	806,650	3%	480,290	72%	4,204,093	-80.3%	70%
13. POD4	6.	10/01 - 10/27	27	231	519,899	2,250	302,345	217,553	42%	128,299	157,880	-18%	340,289	53%	349,235	49%	696,705	-25.3%	83%
CTS -36 %	MTR SALES Total:				10,046,129		5,477,589	4,568,540	45%	2,298,941	2,678,713	-14%	9,552,496	5%	8,698,019	15%	20,079,556	-49.9%	74%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			27,589,416		13,633,760	13,955,655	51%	6,690,954	7,530,814	-11%	24,082,580	15%	26,148,286	6%	20,079,556	37.4%	120%
GRAND TOTAL:					143,809,226		69,842,577	73,966,649	51.0%	37,811,771	39,432,148	-4%	122,934,951	17%	134,257,108	7%	101,892,079	41.1%	50%