

**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 1 of 25

**Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**ATHLEISURE**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	NIKE	454	726,842.50	307	615,776.45	18%
2	ADIDAS	370	562,642.00	170	285,140.00	97%
3	TRAVEL BLUE	163	224,055.00	174	172,335.00	30%
4	STANLEY	74	161,452.50	0	0.00	
5	ANKER	71	149,374.00	49	79,680.00	87%
6	BATH & BODY WORKS	295	122,120.00	2	0.00	
7	USPA	22	91,670.00	8	40,752.20	124%
8	AUKEY	31	74,927.00	16	35,673.00	110%
9	SWAROVSKI	5	55,760.00	0	0.00	
10	JANSPORT	60	49,800.00	0	0.00	
11	APPLE-TRI	16	41,584.00	12	26,478.00	57%
12	JBL-TRI	9	32,333.00	15	42,035.00	-23%
13	LEXINGHAM	17	23,750.00	1	1,400.00	1596%
14	LUXOTTICA	2	21,675.00	0	0.00	
15	SONY-TRI	8	16,932.00	3	7,727.10	119%
16	MARSHALL-TRI	2	15,648.00	3	28,497.10	-45%
17	SPERRY	2	12,990.00	0	0.00	
18	CASIO	7	12,864.00	2	12,642.00	1%
19	SOL DE JANEIRO	5	10,880.00	0	0.00	
20	BIRKENSTOCK	2	10,280.00	0	0.00	
21	BELKIN	7	9,985.00	0	0.00	
22	MINISO	53	9,017.00	0	0.00	
23	HYDROFLASK-O	3	7,538.00	0	0.00	
24	TENKI	4	7,506.00	0	0.00	
25	VERSACE	1	6,700.00	1	6,500.00	3%
26	CHLOE	3	6,600.00	0	0.00	
27	BURBERRY	2	4,665.00	0	0.00	
28	SPEEDO	6	4,494.00	0	0.00	
29	VANS	1	3,998.00	0	0.00	
30	CONVERSE	1	3,590.00	0	0.00	
31	TRAVEL ON	1	2,190.00	0	0.00	
32	XTORM-TRI	1	1,259.00	0	0.00	
33	ELIZABETH ARDEN	1	650.00	0	0.00	
34	LOCAL SCARF	1	399.00	4	2,040.00	-80%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 2 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**ATHLEISURE**

BRAND		Current Sales		Previous Year		Inc/Dec%
		11/01/2024-11/17/2024		11/01/2023-11/17/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	BITE BLOCK - C	1	270.00	2	540.00	-50%
36	MINISO-O	2	258.00	0	0.00	
37	BAYONGCIAGA	0	0.00	4	3,880.00	-100%
38	CABEAU	0	0.00	5	16,800.00	-100%
39	CLINIQUE	0	0.00	1	5,569.00	-100%
40	DELSEY	0	0.00	1	18,990.00	-100%
41	DESTINATION TRAVEL	0	0.00	2	2,490.00	-100%
42	GIFT BUSINESS	0	0.00	4	1,048.00	-100%
43	JBL	0	0.00	5	3,750.00	-100%
44	NON-MERCH	1,268	0.00	501	0.00	
45	OGON	0	0.00	1	3,300.00	-100%
1-OUTRIGHT Total:		2,971	2,486,698.00	1,293	1,413,042.85	75%
2-CONSIGNE						
1	MINISO	1,649	744,111.00	845	321,875.00	131%
2	FILIPINIANA	1,231	387,365.00	417	153,325.00	152%
3	WANDERSKYE	246	354,977.00	49	61,761.00	474%
4	OAKLEY-C	87	264,885.00	64	186,020.00	42%
5	SUNNIES STUDIOS-C	308	214,980.00	410	253,675.00	-15%
6	PACSAFE-C	37	204,293.00	18	106,612.00	91%
7	IT LUGGAGE-C	22	185,146.00	7	54,913.00	237%
8	HEYS	31	175,869.00	44	187,346.80	-6%
9	SUNNIES FACE	379	165,656.00	0	0.00	
10	8A PERFORMANCE	140	164,958.00	100	121,040.00	36%
11	VERSACE-C	29	155,025.00	4	21,000.00	638%
12	QUIKSILVER-C	70	125,600.00	57	116,340.00	7%
13	MOSSIMO-APP	131	121,795.00	149	156,408.00	-22%
14	BURBERRY-C	19	120,510.00	1	2,900.00	4055%
15	CALVIN KLEIN-C	28	119,645.00	2	12,300.00	872%
16	U-ELEMENT	43	111,367.00	31	67,459.00	65%
17	GIORGIO ARMANI-C	18	107,564.00	2	9,350.00	1050%
18	KROOBERG	130	105,762.00	0	0.00	
19	HUGO BOSS-C	20	98,215.00	0	0.00	
20	YVES SAINT LAURENT-C	13	95,504.00	1	4,150.00	2201%
21	ELIZABETH ARDEN-C	53	92,654.00	0	0.00	

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 3 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**ATHLEISURE**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
22 CLINIQUE-C	36	92,650.00	7	21,000.00	341%
23 NESTI DANTE-C	536	90,375.00	0	0.00	
24 LEGEND WALKER	7	81,823.00	0	0.00	
25 RALPH LAUREN-C	12	75,486.00	0	0.00	
26 GUESS-C	13	73,874.00	14	72,372.00	2%
27 BVLGARI-C	10	72,620.00	1	7,700.00	843%
28 SMOOTH SKIES-C	59	56,981.00	37	42,764.00	33%
29 ROXY-C	31	55,910.00	17	45,690.00	22%
30 CHLOE-C	7	55,130.00	0	0.00	
31 BILLABONG	33	48,620.00	24	51,640.00	-5%
32 MOSCHINO-C	10	48,160.00	1	0.00	
33 DAVIDOFF-C	11	43,280.00	2	8,200.00	427%
34 CABINZERO	13	41,587.00	21	76,889.00	-45%
35 BG BERLIN-C	5	36,971.00	1	10,399.00	255%
36 ADIDAS PH-C	64	36,775.00	12	8,640.00	325%
37 SWAROVSKI-C	3	34,225.00	10	91,990.00	-62%
38 MARC JACOBS-C	5	27,130.00	1	7,800.00	247%
39 HERMES-C	3	20,910.00	0	0.00	
40 TRAVEL SENTRY-C	9	9,871.00	0	0.00	
41 FOR KEEPS-C	14	6,440.00	0	0.00	
42 GUCCI-C	1	6,375.00	0	0.00	
43 BEACH HUT-C	1	1,020.00	0	0.00	
44 SPEEDO-C	1	299.00	0	0.00	
45 ABERCROMBIE & FITCH-P	0	0.00	2	9,558.00	-100%
46 ABERCROMBIE-P	0	0.00	3	14,367.00	-100%
47 ADIDAS PH-P	0	0.00	16	12,784.00	-100%
48 AGATHA RUIZ DE LA PRADA-P	0	0.00	3	3,957.00	-100%
49 AIGNER-P	0	0.00	1	3,319.00	-100%
50 ANTONIO BANDERAS-P	0	0.00	14	27,286.00	-100%
51 AVIREX	0	0.00	2	2,396.00	-100%
52 BATH & BODY WORKS-C	0	0.00	2	2,450.00	-100%
53 BENETTON-P	0	0.00	1	1,879.00	-100%
54 CAROLINA HERRERA-P	0	0.00	4	33,896.00	-100%
55 CLINIQUE-P	0	0.00	1	5,569.00	-100%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 4 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**ATHLEISURE**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
56 COTY-P	0	0.00	15	12,995.00	-100%
57 DESIGN GO-C	0	0.00	6	5,340.00	-100%
58 ESTEE LAUDER-P	0	0.00	2	14,408.00	-100%
59 GO TRAVEL-C	0	0.00	2	4,580.00	-100%
60 HAWK-C	0	0.00	6	8,737.00	-100%
61 HOLLISTER-P	0	0.00	2	4,838.00	-100%
62 HUF	0	0.00	1	2,198.00	-100%
63 HYDRAPAK	0	0.00	6	2,024.00	-100%
64 ILLEST	0	0.00	15	29,670.00	-100%
65 ISLAND SOUVENIRS	0	0.00	91	29,180.25	-100%
66 JBL-C	0	0.00	1	750.00	-100%
67 JOVAN-P	0	0.00	12	9,768.00	-100%
68 MACBETH	0	0.00	45	15,025.00	-100%
69 MAUI AND SONS-C	0	0.00	7	8,228.00	-100%
70 MOSSIMO-FW	0	0.00	67	28,353.00	-100%
71 PILI ANI-C	0	0.00	5	2,450.00	-100%
72 PRAIA PILIPINAS	0	0.00	1	550.00	-100%
73 RALPH LAUREN-P	0	0.00	1	6,259.00	-100%
74 SANTA CRUZ-C	0	0.00	2	4,396.00	-100%
75 SUNGLASS HAVEN	0	0.00	13	180,167.00	-100%
76 SWATCH-C	0	0.00	2	10,600.00	-100%
77 THE NORTH FACE	0	0.00	20	84,360.00	-100%
78 THE RAIL	0	0.00	4	4,792.00	-100%
79 TOMS-C	0	0.00	15	54,770.00	-100%
80 VICTORIA'S SECRET-C	0	0.00	8	5,300.00	-100%
81 Z-ZOOM	0	0.00	1	1,990.00	-100%
<b>2-CONSIGNE Total:</b>	<b>5,568</b>	<b>5,132,393.00</b>	<b>2,748</b>	<b>2,930,748.05</b>	<b>75%</b>
<b>ATHLEISURE TOTALS:</b>	<b>8,539</b>	<b>7,619,091.00</b>	<b>4,041</b>	<b>4,343,790.90</b>	<b>75%</b>

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 5 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**BEAUTY, FASHION & ACCESSORIES**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	VICTORIA'S SECRET	6,081	4,629,319.00	5,035	3,236,902.00	43%
2	BATH & BODY WORKS	6,459	2,050,022.00	8,923	3,093,655.00	-33%
3	MAC	666	1,086,815.00	637	857,959.50	26%
4	JO MALONE	124	537,167.50	77	433,720.00	23%
5	TRAVEL BLUE	330	518,440.00	283	380,114.00	36%
6	NIKE	178	280,145.00	2	13,340.00	2000%
7	VERSACE	28	219,120.00	17	115,890.00	89%
8	KIEHL'S	52	166,742.50	80	188,945.00	-11%
9	ANKER	73	156,447.00	0	0.00	
10	USPA	24	134,636.00	25	123,975.00	8%
11	CALVIN KLEIN	20	113,540.00	34	146,875.00	-22%
12	ADIDAS	71	97,850.00	1	6,500.00	1405%
13	STANLEY	37	93,610.00	0	0.00	
14	BVLGARI	6	72,800.00	4	32,130.00	126%
15	LEXINGHAM	45	69,895.00	26	24,930.00	180%
16	NESTI DANTE	235	67,758.00	0	0.00	
17	YVES SAINT LAURENT	5	57,200.00	10	81,845.00	-30%
18	TUMI	2	48,780.00	0	0.00	
19	SWAROVSKI	3	48,750.00	2	17,000.00	186%
20	APPLE	11	47,289.00	3	6,997.00	575%
21	RALPH LAUREN	6	44,000.00	4	25,945.00	69%
22	GIORGIO ARMANI	6	41,370.00	10	57,105.00	-27%
23	DELSEY	2	31,980.00	0	0.00	
24	DAVIDOFF	6	31,060.00	27	126,815.00	-75%
25	JOHNNIE WALKER	7	30,830.00	12	68,180.00	-54%
26	ELIZABETH ARDEN	13	28,570.00	20	20,800.00	37%
27	JBL	10	28,418.00	11	37,939.00	-25%
28	TOBLERONE	56	27,710.00	19	10,250.00	170%
29	HUGO BOSS	3	24,300.00	16	81,500.00	-70%
30	ALL CHOCOLATES	5	20,000.00	0	0.00	
31	BURBERRY	4	18,130.00	18	110,300.00	-83%
32	DALMORE	1	16,190.00	2	32,380.00	-50%
33	SONY	5	15,919.00	4	14,696.00	8%
34	LOCCITANE	9	15,500.00	11	45,800.00	-66%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 6 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**BEAUTY, FASHION & ACCESSORIES**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
35 JANSPORT	18	14,940.00	0	0.00	
36 FERRERO ROCHER	9	13,500.00	9	13,410.00	0%
37 AUKEY	13	12,960.00	0	0.00	
38 MARS	14	12,600.00	4	4,400.00	186%
39 CADBURY	35	12,250.00	19	6,650.00	84%
40 CLINIQUE	3	11,150.00	46	127,200.00	-91%
41 CHIVAS	4	10,760.00	2	5,380.00	100%
42 NESTLE	34	10,200.00	1	2,100.00	385%
43 BELKIN	3	8,450.00	0	0.00	
44 TRAVEL BLUE-C	5	7,850.00	0	0.00	
45 MARSHALL	1	7,599.00	1	7,399.00	2%
46 BEACH HUT	6	7,200.00	2	2,800.00	157%
47 JACK DANIEL'S	2	6,980.00	0	0.00	
48 MARC JACOBS	1	6,300.00	7	57,650.00	-89%
49 MINISO-O	9	6,181.00	4	3,596.00	71%
50 C&H	20	6,000.00	9	2,700.00	122%
51 JOSE CUERVO	3	6,000.00	0	0.00	
52 TANQUERAY	1	3,490.00	0	0.00	
53 L'OREAL	1	3,050.00	0	0.00	
54 YELLOW TAIL	2	2,400.00	10	12,000.00	-80%
55 ADIDAS-B4U	4	1,999.00	33	23,688.00	-91%
56 KISSNY	2	1,560.00	4	1,600.00	-2%
57 ALOHA	0	0.00	2	2,200.00	-100%
58 B & D	0	0.00	1	1,150.00	-100%
59 BE RELAX	0	0.00	31	89,920.00	-100%
60 BITE BLOCK	0	0.00	1	170.00	-100%
61 BRIC'S	0	0.00	1	6,350.00	-100%
62 CHANEL	0	0.00	81	40,500.00	-100%
63 ESTEE LAUDER	0	0.00	2	15,800.00	-100%
64 GENERIC	715	0.00	482	13,650.00	-100%
65 GLENFIDDICH	0	0.00	1	5,190.00	-100%
66 GUCCI	0	0.00	2	14,600.00	-100%
67 HENNESSY	0	0.00	4	24,960.00	-100%
68 HERMES	0	0.00	1	8,820.00	-100%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 7 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

## BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	HERSHEY'S	0	0.00	11	19,800.00	-100%
70	JACOBSEN	0	0.00	1	1,500.00	-100%
71	JUICY COUTURE	0	0.00	1	8,999.00	-100%
72	KETELONE	0	0.00	1	2,990.00	-100%
73	LACOSTE	0	0.00	2	14,350.00	-100%
74	LOQI	0	0.00	2	1,800.00	-100%
75	MAC & JML TESTER	0	0.00	77	0.00	
76	MOSCHINO	0	0.00	4	26,100.00	-100%
77	NON-MERCH	392	0.00	105	0.00	
78	OGON	0	0.00	1	3,500.00	-100%
79	ORIGINS	0	0.00	3	4,350.00	-100%
80	PAPER/PLASTIC BAGS	0	0.00	65	0.00	
81	PILI ANI	0	0.00	1	1,600.00	-100%
82	PROMOCODE	113	0.00	0	0.00	
83	REMY MARTIN	0	0.00	1	10,990.00	-100%
84	SAVONILLE	0	0.00	1	300.00	-100%
85	SBS	0	0.00	2	2,400.00	-100%
86	SWATCH	0	0.00	2	17,950.00	-100%
87	TD FRANCE	0	0.00	2	3,200.00	-100%
88	TEQUILA ROSE	0	0.00	1	1,800.00	-100%
89	VS PAPER BAGS	211	0.00	32	0.00	
1-OUTRIGHT Total:		16,204	11,043,722.00	16,388	10,007,999.50	10%
2-CONSIGNE						
9	SUNNIES STUDIOS	414	351,585.00	0	0.00	
2	HEYS	25	150,245.00	0	0.00	
3	FILIPINIANA	184	61,745.00	0	0.00	
4	WANDERSKYE	11	26,609.00	0	0.00	
5	FOR KEEPS-C	19	9,076.00	0	0.00	
6	MINISO	1	399.00	0	0.00	
7	JUICY COUTURE-C	0	0.00	1	6,749.10	-100%
8	USPA-C	0	0.00	6	27,994.00	-100%
2-CONSIGNE Total:		654	599,659.00	7	34,743.10	1625%
BEAUTY, FASHION & ACCESSORIES		16,858	11,643,381.00	16,395	10,042,742.60	15%

RunDate:

RunTime 01:18 pm

**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 8 of 25

**Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	GOLDILOCKS OUTRIGHT	16,989	2,821,362.71	26,657	3,667,145.75	-23%
2	TRAVEL BLUE	970	1,302,203.00	1,430	1,866,381.00	-30%
3	ALL CHOCOLATES FUNSIZE	330	1,153,300.00	126	427,890.00	169%
4	PREMIER	12,929	1,053,708.57	12,197	663,048.63	58%
5	PASALUBONG PACK	345	987,185.00	329	894,360.00	10%
6	TOBLERONE	1,523	554,415.00	1,803	354,420.00	56%
7	MARS	1,671	548,899.00	2,211	525,796.00	4%
8	EVIAN	1,849	417,052.86	3,571	711,900.00	-41%
9	SKETCHBOOKS	220	273,410.00	8	9,150.00	2888%
10	LEXINGHAM	168	260,500.00	127	142,450.00	82%
11	HERSHEY'S	860	254,559.00	757	281,397.50	-9%
12	NESTLE	1,213	253,530.00	249	71,270.00	255%
13	RED RIBBON	2,850	244,110.00	0	0.00	
14	CADBURY	859	213,995.00	556	134,144.00	59%
15	MENTOS	2,065	213,790.00	1,527	145,365.00	47%
16	POCARI	1,452	211,750.00	1,993	239,160.00	-11%
17	COCA COLA	2,161	210,381.43	3,910	425,430.00	-50%
18	CANDY CORNER	748	162,175.00	1,558	323,470.00	-49%
19	FRITO LAY	1,258	161,234.00	1,448	264,892.00	-39%
20	TROLI	694	139,325.00	667	79,125.00	76%
21	PRINGLES	580	122,033.00	1,125	248,880.00	-50%
22	GATORADE	1,198	117,720.00	2,655	260,080.00	-54%
23	SAN MIGUEL	887	116,340.00	2,027	242,020.00	-51%
24	MICHELLE'S OUTRIGHT	577	110,741.00	390	80,950.00	36%
25	PITX PURIFIED WATER	4,356	108,893.75	2,792	69,800.00	56%
26	COOL & CLEAN	1,077	106,822.86	1,244	124,400.00	-14%
27	HAPPY HEARTS-O	176	99,082.00	0	0.00	
28	JACK & JILL	1,036	94,700.00	1,224	98,932.00	-4%
29	KATINKO	505	93,060.00	0	0.00	
30	SANICARE	1,056	91,230.00	916	81,995.00	11%
31	WILKINS	1,015	88,900.00	8,697	755,516.16	-88%
32	LOTTE	305	86,950.00	203	27,035.00	221%
33	SMART C	867	86,700.00	1,350	135,000.00	-35%
34	JOHNNIE WALKER	19	74,880.00	40	143,080.00	-47%

RunDate:

RunTime 01:18 pm



# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 9 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
35	HARIBO	489	67,050.00	688	102,240.00	-34%
36	MOGU MOGU	663	64,940.00	1,216	119,640.00	-45%
37	DOUBLEMINT	2,032	64,215.00	2,735	79,850.00	-19%
38	STREPSILS	327	57,210.00	445	80,480.00	-28%
39	CALVIN KLEIN	12	57,120.00	0	0.00	
40	GROOVY	263	54,930.00	270	50,640.00	8%
41	FERRERO ROCHER	159	54,310.00	176	102,805.00	-47%
42	GIFT BUSINESS	711	52,805.00	249	48,658.00	8%
43	MARLBORO	141	49,350.00	782	273,700.00	-81%
44	VICTORIA'S SECRET	54	48,769.75	2	1,520.00	3108%
45	FLAMINGO	209	47,050.00	598	123,100.00	-61%
46	CHEETOS	159	45,785.00	442	130,865.00	-65%
47	CLINIQUE	15	44,625.00	0	0.00	
48	VOLVIC	305	44,267.14	0	0.00	
49	KIRKLAND	20	44,000.00	0	0.00	
50	FISHERMAN'S FRIEND	377	43,440.00	296	36,450.00	19%
51	BROWNIES UNLIMITED	119	43,125.00	0	0.00	
52	OISHI	598	39,534.00	829	72,924.00	-45%
53	RICOLA	264	39,405.00	61	9,150.00	330%
54	FRUITELLA	437	39,140.00	82	6,560.00	496%
55	STARBUCKS	163	38,390.00	0	0.00	
56	REDBULL	236	37,760.00	427	68,320.00	-44%
57	REBISCO	70	37,420.00	16	9,120.00	310%
58	POCKY	410	37,200.00	276	33,200.00	12%
59	YVES SAINT LAURENT	5	35,915.00	0	0.00	
60	ROYAL	449	35,125.00	813	72,550.00	-51%
61	TIC TAC	585	33,230.00	1,272	68,880.00	-51%
62	SPRITE	423	32,935.00	717	56,910.00	-42%
63	LEMON DOU	214	31,950.00	504	75,450.00	-57%
64	LINDT	99	31,030.00	0	0.00	
65	LOACKER	182	30,760.00	327	55,692.50	-44%
66	7D	87	29,400.00	0	0.00	
67	FOX'S	181	28,550.00	31	3,100.00	820%
68	ELIZABETH ARDEN	12	28,435.00	0	0.00	

RunDate:

RunTime 01:18 pm

**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 10 of 25

**Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
69	VITA COCO	276	27,571.43	337	33,500.00	-17%
70	BURBERRY	12	27,200.00	0	0.00	
71	DINGDONG	565	26,950.00	64	3,200.00	742%
72	HAPPY	274	26,600.00	0	0.00	
73	LCTI	92	26,160.00	0	0.00	
74	HUGO BOSS	4	25,500.00	0	0.00	
75	BEACH HUT	37	25,495.00	42	32,250.00	-20%
76	PEANUT KISSES	56	25,200.00	0	0.00	
77	VERSACE	4	25,075.00	0	0.00	
78	EMY'S	76	24,850.00	0	0.00	
79	NUTELLA	79	24,850.00	0	0.00	
80	ICE BREAKER	127	24,320.00	362	66,300.00	-63%
81	CHIVAS REGAL	8	24,000.00	6	18,000.00	33%
82	BATH & BODY WORKS	57	21,650.00	0	0.00	
83	GENERIC MERCHANDISE	60	20,800.00	0	0.00	
84	WHITEFLOWER	113	20,750.00	0	0.00	
85	CHIPS AHOY	161	20,630.00	224	24,473.00	-15%
86	MERBA	88	20,590.00	21	4,950.00	315%
87	KINDER JOY	230	20,420.00	511	47,960.00	-57%
88	TY	40	20,100.00	0	0.00	
89	ZAINI	77	18,830.00	0	0.00	
90	DAVIDOFF	4	18,445.00	0	0.00	
91	GIORGIO ARMANI	3	17,809.00	0	0.00	
92	KINDER BUENO	164	17,664.00	365	41,680.00	-57%
93	RALPH LAUREN	3	17,384.00	0	0.00	
94	GREEN CROSS	186	16,825.00	212	15,675.00	7%
95	NESTI DANTE	54	15,250.00	0	0.00	
96	SABROSO	10	15,000.00	0	0.00	
97	SKITTLES	165	14,900.00	262	24,130.00	-38%
98	NONGSHIM	70	14,700.00	363	74,650.00	-80%
99	CEBU DRIED MANGOES-O	32	14,450.00	0	0.00	
100	SISTER	143	14,300.00	247	24,700.00	-42%
101	JINRO	69	13,780.00	72	14,400.00	-4%
102	BAILEYS	8	13,600.00	2	2,800.00	385%

RunDate:

RunTime 01:18 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 11 of 25

## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
103 JACK DANIELS	5	13,600.00	3	9,600.00	41%
104 RUFFLES	48	13,304.00	197	60,694.00	-78%
105 C&H	53	13,030.00	90	19,960.00	-34%
106 FUNDADOR	9	12,400.00	13	13,000.00	-4%
107 DON PAPA	4	12,000.00	0	0.00	
108 TRUNKI	2	12,000.00	0	0.00	
109 CHLOE	2	11,305.00	0	0.00	
110 CHUPA CHUPS	54	9,920.00	94	9,600.00	3%
111 GLENLIVET	2	8,000.00	0	0.00	
112 HENNESSY	1	8,000.00	3	14,800.00	-45%
113 HOMI	80	8,000.00	0	0.00	
114 SMARTFOOD	31	7,750.00	94	19,935.00	-61%
115 MONDE	159	7,530.00	105	5,250.00	43%
116 GROWERS	75	7,500.00	346	34,300.00	-78%
117 JOSE CUERVO	3	7,200.00	1	2,000.00	260%
118 E-VIPO	143	7,150.00	186	9,300.00	-23%
119 ES	16	6,640.00	0	0.00	
120 BACARDI	4	6,600.00	8	8,600.00	-23%
121 ALFONSO	8	6,100.00	12	14,800.00	-58%
122 ELIZABETH ARDEN	5	6,035.00	0	0.00	
123 OFF	20	6,000.00	46	12,920.00	-53%
124 OGON	2	5,740.00	1	2,800.00	105%
125 M.Y. SAN	95	5,700.00	33	1,980.00	187%
126 WOOD	4	5,500.00	0	0.00	
127 PAPER MACHE	9	5,400.00	0	0.00	
128 CASINO	72	5,070.00	89	5,920.00	-14%
129 HAITAI	34	5,040.00	0	0.00	
130 ALOHA	6	4,800.00	41	25,140.00	-80%
131 SMIRNOFF	4	4,800.00	6	7,200.00	-33%
132 SBS	11	4,680.00	3	6,900.00	-32%
133 NC	18	4,500.00	0	0.00	
134 PERRIER WATER	26	4,500.00	200	30,000.00	-85%
135 YELLOW TAIL	5	4,500.00	12	10,620.00	-57%
136 VERSACE	1	4,250.00	0	0.00	

RunDate:

RunTime 01:18 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 12 of 25

## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
137 BROOKSIDE	4	4,200.00	0	0.00	
138 BELGIAN	9	4,050.00	0	0.00	
139 ADG	10	4,000.00	0	0.00	
140 NISSIN	66	3,930.00	297	19,810.00	-80%
141 CALBEE	41	3,730.00	36	2,880.00	29%
142 KOPIKO	74	3,700.00	0	0.00	
143 WANG	18	3,600.00	61	12,200.00	-70%
144 GREAT TASTE	71	3,550.00	178	8,900.00	-60%
145 HAVAIANAS	3	3,347.00	0	0.00	
146 MEIJI MACADEMIA	14	3,300.00	0	0.00	
147 HARDYS	3	2,900.00	6	4,800.00	-39%
148 REXONA	9	2,750.00	48	14,730.00	-81%
149 LISTERINE	15	2,700.00	92	16,560.00	-83%
150 MINISO	5	2,500.00	0	0.00	
151 BC NEW YORKERS	9	2,400.00	0	0.00	
152 EFFICASCENT	18	2,400.00	44	5,150.00	-53%
153 VICKS	16	2,400.00	117	21,480.00	-88%
154 CROCO	15	2,250.00	0	0.00	
155 LAMPEIN	15	2,250.00	29	4,350.00	-48%
156 CLINIQUE	1	2,125.00	0	0.00	
157 GUCCI	1	2,125.00	0	0.00	
158 MICHELLES OUTRIGHT	8	2,000.00	2	400.00	400%
159 GOYA	46	1,980.00	152	13,600.00	-85%
160 MARC JACOBS	1	1,870.00	0	0.00	
161 VASELINE	7	1,860.00	6	1,800.00	3%
162 HI-HO	32	1,600.00	0	0.00	
163 OMEGA	8	1,600.00	17	3,400.00	-52%
164 DOVE	4	1,510.00	16	5,485.00	-72%
165 ABSOLUT	1	1,500.00	2	300.00	400%
166 GILLET	10	1,500.00	4	600.00	150%
167 GRANNY GOOSE	14	1,400.00	22	1,760.00	-20%
168 MILKY WAY	2	1,400.00	1	600.00	133%
169 FIBISCO	16	1,340.00	247	17,092.00	-92%
170 YANYAN	14	1,320.00	58	5,800.00	-77%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 13 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
171 MANZANILLA	13	1,300.00	2	200.00	550%
172 BIODERM	13	1,200.00	27	2,700.00	-55%
173 NOTTAGE HILLS	1	1,200.00	0	0.00	
174 ANOMEO	3	1,150.00	0	0.00	
175 MISHMASH	7	1,080.00	0	0.00	
176 CANADA DRY	8	1,050.00	34	5,100.00	-79%
177 SISLEY	1	1,028.50	0	0.00	
178 DELFI	14	950.00	42	3,900.00	-75%
179 THE GADGET SHOP	1	900.00	2	1,490.00	-39%
180 VANDEN	1	800.00	0	0.00	
181 TEAM MANILA	2	758.00	0	0.00	
182 HAWAIIAN HOST	1	700.00	25	16,250.00	-95%
183 DUREX	2	600.00	7	2,050.00	-70%
184 PAMPERS	4	600.00	0	0.00	
185 ANTHILL	2	598.00	0	0.00	
186 LOCAL SCARF	3	597.00	11	8,246.00	-92%
187 LOQI	1	560.00	2	2,000.00	-72%
188 ESKINOL	4	520.00	5	625.00	-16%
189 JACOBSEN'S	2	500.00	3	750.00	-33%
190 MAUNA LOA	1	500.00	5	4,000.00	-87%
191 RHEA ACEITE	5	500.00	15	1,500.00	-66%
192 GENERIC	9	450.00	0	0.00	
193 PONDS	1	450.00	1	180.00	150%
194 SUNNIES STUDIOS	1	399.00	0	0.00	
195 MONIEGOLD BANGKOK	13	390.00	80	11,400.00	-96%
196 ISLA	1	250.00	0	0.00	
197 METHYL	2	240.00	9	1,080.00	-77%
198 VSF	2	180.00	0	0.00	
199 BRONCHO	2	160.00	24	1,920.00	-91%
200 MILLENNIUM	1	150.00	0	0.00	
201 OKAMOTO	1	130.00	0	0.00	
202 NERDS	1	100.00	0	0.00	
203 PANDA	1	25.00	0	0.00	
204 ALFONSOS	0	0.00	3	300.00	-100%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 14 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
205 BAYONGCIAGA	0	0.00	2	1,590.00	-100%
206 BENETTON	0	0.00	1	0.00	
207 BOY BAWANG OUTRIGHT	0	0.00	195	18,560.00	-100%
208 BUNDLE	524	0.00	0	0.00	
209 BUNDLE PROMO	942	0.00	1	995.00	-100%
210 CABEAU	0	0.00	3	4,490.00	-100%
211 CLOUD 9	0	0.00	291	12,665.00	-100%
212 COMBOS	0	0.00	17	6,680.00	-100%
213 CRICKET	0	0.00	76	3,800.00	-100%
214 DELICO	0	0.00	12	4,800.00	-100%
215 DESTINATION TRAVEL	0	0.00	6	4,500.00	-100%
216 DORITOS	0	0.00	7	2,100.00	-100%
217 DR HWELWAY	0	0.00	1	120.00	-100%
218 ECO BAG	0	0.00	18	4,500.00	-100%
219 FILIPINIANA-O	0	0.00	5	2,020.00	-100%
220 FIT BAR	0	0.00	29	2,900.00	-100%
221 GLENFIDDICH	0	0.00	1	7,500.00	-100%
222 GREY GOOSE	0	0.00	3	12,500.00	-100%
223 GUMMI POP	0	0.00	3	600.00	-100%
224 ISLAND GIRL	0	0.00	1	950.00	-100%
225 JBL	0	0.00	1	900.00	-100%
226 JELLY BEAN	0	0.00	3	1,800.00	-100%
227 JIM BEAM	0	0.00	2	6,000.00	-100%
228 KETTLE KORN	0	0.00	70	5,960.00	-100%
229 KISSNY	0	0.00	1	500.00	-100%
230 LA2PU	0	0.00	1	100.00	-100%
231 LOCAL HEADWRAP	0	0.00	1	400.00	-100%
232 MARIANI	0	0.00	34	5,850.00	-100%
233 MASSIMO	0	0.00	5	1,425.00	-100%
234 MEGASCENT	0	0.00	3	750.00	-100%
235 MEIJI	0	0.00	6	1,500.00	-100%
236 MIGHTY BOND	0	0.00	7	1,130.00	-100%
237 MODESS	0	0.00	1	150.00	-100%
238 MONIEGOLD	0	0.00	1	150.00	-100%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 15 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
239 MONIEGOLD CONSIGN	0	0.00	9	1,350.00	-100%
240 MONIEGOLD OUTRIGHT	0	0.00	5	750.00	-100%
241 NIVEA	0	0.00	3	300.00	-100%
242 NON-MERCH	117,320	0.00	2,144	808.50	-100%
243 PAPER/PLASTIC BAGS	0	0.00	413	2,530.00	-100%
244 PATRICK	0	0.00	3	750.00	-100%
245 PEJOY	0	0.00	2	240.00	-100%
246 PEPSI	0	0.00	20	1,330.00	-100%
247 PIKNIK	0	0.00	8	1,550.00	-100%
248 PLASTIC/PAPER BAG	74	0.00	0	0.00	
249 REMY MARTIN	0	0.00	1	3,200.00	-100%
250 RONDOLETTI	0	0.00	23	21,560.00	-100%
251 SENNHEISER	-1	0.00	0	0.00	
252 SNACK BOX	0	0.00	5	950.00	-100%
253 STORCK	0	0.00	1	300.00	-100%
254 TANGQUERAY	0	0.00	1	2,050.00	-100%
255 THATS FRUTEE	0	0.00	2	800.00	-100%
256 TIFFANY	0	0.00	157	29,800.00	-100%
257 TIFFANY ECLAIRS OUTRIGHT	0	0.00	1	1,295.00	-100%
258 TIGER	0	0.00	13	520.00	-100%
259 TRUFETTES	0	0.00	1	1,300.00	-100%
260 TRUFFETTES DE FRANCE	0	0.00	1	1,300.00	-100%
261 VIEIRA	0	0.00	48	2,050.00	-100%
262 VOORTMAN	0	0.00	6	2,150.00	-100%
263 WHISPER	0	0.00	1	100.00	-100%
264 WHSMITH	47	0.00	1	0.00	
265 WHSMITH BAGS	100,366	0.00	3,353	500.00	-100%
266 WITORS	0	0.00	7	1,050.00	-100%
267 WOLF BLASS	0	0.00	5	3,750.00	-100%
268 WONKA	0	0.00	1	100.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>299,612</b>	<b>15,365,404.00</b>	<b>110,489</b>	<b>16,355,931.04</b>	<b>-6%</b>
<b>2-CONSIGNE</b>					
1 LCTI	8,123	1,019,620.00	9,013	1,198,355.00	-14%
2 MUHLACH	1,771	876,850.00	1,348	617,500.00	42%

RunDate:

RunTime 01:18 pm

**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 16 of 25

**Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>						
3	ISLAND SOUVENIRS	2,492	802,781.00	1,685	573,501.50	39%
4	7D CONSIGN	820	255,305.00	1,053	222,860.00	14%
5	EMY'S-C	911	224,250.00	1,520	287,390.00	-21%
6	CEBU LUCKY	714	191,220.00	812	170,980.00	11%
7	7D PASPACK	71	171,875.00	180	295,460.00	-41%
8	JOANNA	642	154,490.00	372	84,550.00	82%
9	FILIPINIANA	465	137,076.00	1,426	406,533.00	-66%
10	JOVYS	409	128,235.00	424	142,150.00	-9%
11	ES	338	115,405.00	294	78,100.00	47%
12	BONG BONG'S CONSIGN	671	115,360.00	1,454	234,060.00	-50%
13	ABE KENI	380	114,750.00	706	178,620.00	-35%
14	ADG	386	98,000.00	493	112,425.00	-12%
15	CEBU BRAND CONSIGN	203	80,890.00	316	112,980.00	-28%
16	BAHAGHARI	318	69,860.00	618	108,980.00	-35%
17	MAGICMELT	709	58,205.71	1,153	94,235.00	-38%
18	LOLA NUTTYS	232	57,610.00	0	0.00	
19	PHIL BRAND CONSIGN	176	57,350.00	230	49,400.00	16%
20	LA2PU	223	54,860.00	91	18,020.00	204%
21	AIZA'S	193	52,045.00	290	61,795.00	-15%
22	EDNA'S	301	50,590.00	435	65,295.00	-22%
23	MARKYS	260	50,590.00	293	46,600.00	8%
24	CHOWEE	219	43,000.00	0	0.00	
25	MARISSA	260	41,860.00	513	72,390.00	-42%
26	BLEEVES	34	40,800.00	54	64,800.00	-37%
27	HEYS	8	38,899.00	0	0.00	
28	AZATRI	130	37,000.00	0	0.00	
29	CEBU DRIED MANGOES	73	33,320.00	145	62,150.00	-46%
30	G'S DELIGHT	120	31,770.00	147	28,200.00	12%
31	CHOCOVRON	154	24,380.00	109	14,610.00	66%
32	ILOCOS CHICHACORN	71	21,400.00	91	20,950.00	2%
33	QUICKMELT	31	19,530.00	0	0.00	
34	THE RAINS	44	18,480.00	97	27,160.00	-31%
35	LOUISE	137	16,440.00	123	13,530.00	21%
36	SHIENAS	81	15,440.00	0	0.00	

RunDate:

RunTime 01:18 pm



**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 17 of 25

**Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>						
37	SD	72	12,460.00	257	41,330.00	-69%
38	JUAN CALAMANSI	29	12,040.00	31	9,840.00	22%
39	ERENETA MANALOTO	26	10,920.00	0	0.00	
40	BEA'S	66	10,160.00	41	4,510.00	125%
41	JUAN	22	9,240.00	0	0.00	
42	CEBU BRAND	23	8,050.00	47	12,220.00	-34%
43	RK	29	7,220.00	0	0.00	
44	CHRISTINE	56	6,435.00	165	19,550.00	-67%
45	ADORA	31	6,410.00	74	13,840.00	-53%
46	ZUMIGUI-C	27	6,190.00	38	10,310.00	-39%
47	JACOBINA	32	6,160.00	41	7,760.00	-20%
48	KAT-LEINE'S	13	5,340.00	118	35,530.00	-84%
49	MBD	12	5,330.00	57	12,000.00	-55%
50	COCO-C	21	4,200.00	65	11,050.00	-61%
51	SNACKERS	14	3,480.00	0	0.00	
52	CACAO	8	3,120.00	0	0.00	
53	CEBU DRIED	27	2,970.00	95	15,420.00	-80%
54	PEANUT BRITTLE	34	2,460.00	26	2,740.00	-10%
55	CREAMBAR	12	2,400.00	91	17,150.00	-86%
56	BOY BAWANG	18	2,160.00	11	715.00	202%
57	PRAIA PILIPINAS	28	1,680.00	1	1,200.00	40%
58	OH NUTS	3	1,500.00	39	14,980.00	-89%
59	MONDRAGON	3	1,125.00	3	900.00	25%
60	FUNGOOFUN CONSIGN	1	899.00	1	899.00	0%
61	PIK-A-PIKEL	2	740.00	7	3,365.00	-78%
62	WOW MANI CONSIGN	1	175.00	6	2,680.00	-93%
63	8A PERFORMANCE	0	0.00	1	1,559.00	-100%
64	ALIBABA	0	0.00	31	4,235.00	-100%
65	AMERYS	0	0.00	7	2,050.00	-100%
66	ASHLEY	0	0.00	3	1,950.00	-100%
67	BAGUIO	0	0.00	5	2,100.00	-100%
68	CELEBRATE	0	0.00	1	620.00	-100%
69	DAVAO SWEET	0	0.00	182	29,545.00	-100%
70	DELFAS	0	0.00	18	8,870.00	-100%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 18 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**FOOD, CONVENIENCE & GIFTING**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
71 EMPERORS	0	0.00	10	4,750.00	-100%
72 ENG SENG	0	0.00	2	320.00	-100%
73 GOLDEN CITY	0	0.00	5	700.00	-100%
74 HOUSE OF POLVORON	0	0.00	9	1,300.00	-100%
75 JOVY'S	0	0.00	4	560.00	-100%
76 MACBETH	0	0.00	1	299.75	-100%
77 MARISSA'S	0	0.00	6	720.00	-100%
78 NATCHA	0	0.00	1	100.00	-100%
79 NATHANIEL'S	0	0.00	8	1,440.00	-100%
80 PENUT BAR	0	0.00	35	3,500.00	-100%
81 PHIL. BRAND DRIED MANGOES	0	0.00	3	620.00	-100%
82 ROMANAS	0	0.00	4	1,800.00	-100%
83 RUBY	0	0.00	169	23,570.00	-100%
84 SPECIAL BAGNET	0	0.00	3	750.00	-100%
85 SUNDRY	0	0.00	7	990.00	-100%
86 VHONYTIFF	0	0.00	3	495.00	-100%
87 WANDERSKYE	0	0.00	1	745.00	-100%
88 WOW MANI OUTRIGHT	0	0.00	2	1,200.00	-100%
89 XXJXOVY'S	0	0.00	4	640.00	-100%
<b>2-CONSIGNE Total:</b>	<b>22,780</b>	<b>5,452,400.71</b>	<b>27,224</b>	<b>5,796,997.25</b>	<b>-5%</b>
<b>FOOD, CONVENIENCE &amp; GIFTING</b>	<b>322,392</b>	<b>20,817,804.71</b>	<b>137,713</b>	<b>22,152,928.29</b>	<b>-6%</b>

RunDate:

RunTime 01:18 pm

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

### Sales Ranking By Business Unit

## FRANCHISE STORES

RunDate:  
RunTime 01:18 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 20 of 25

## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**OUTLETS**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
1	BATH & BODY WORKS	5,922	1,474,371.66	10,398	1,062,557.78	38%
2	VICTORIA'S SECRET	2,663	1,154,713.77	768	506,247.98	128%
3	USPA	238	724,301.72	127	505,332.16	43%
4	CLINIQUE	150	413,796.80	0	0.00	
5	NIKE	250	363,910.00	135	231,362.00	57%
6	ADIDAS	91	119,340.00	37	72,449.00	64%
7	ADIDAS PH	187	108,202.75	80	53,783.98	101%
8	IPANEMA-O	295	79,844.58	0	0.00	
9	JANSPORT	87	72,297.08	0	0.00	
10	NESTI DANTE	449	71,880.84	0	0.00	
11	DELSEY	5	67,950.00	1	11,856.57	473%
12	SPEEDO	47	67,105.00	0	0.00	
13	MINISO	191	61,809.00	39	14,321.00	331%
14	THE NORTH FACE-O	11	45,289.00	0	0.00	
15	BEACH HUT	52	42,730.00	0	0.00	
16	CALVIN KLEIN	8	28,189.90	4	14,954.37	88%
17	KEDS	12	28,080.00	0	0.00	
18	VERSACE	6	25,600.00	1	6,100.00	319%
19	HAVAIANAS	19	21,981.00	28	32,022.00	-31%
20	BURBERRY	11	15,363.12	5	12,180.00	26%
21	CHLOE	4	13,220.00	2	9,720.30	36%
22	REBISCO	23	12,320.00	0	0.00	
23	HUGO	2	12,172.00	4	22,007.05	-44%
24	TOBLERONE	33	10,380.00	0	0.00	
25	TRAVEL BLUE	8	9,842.00	7	3,675.00	167%
26	DAVIDOFF	2	8,720.00	2	10,940.63	-20%
27	FITFLOP-SL	3	7,764.55	2	5,015.05	54%
28	PASALUBONG PACK	5	7,185.00	0	0.00	
29	ACCEL	7	6,965.00	19	20,223.00	-65%
30	VERSACE-B4U	1	6,932.94	1	6,827.12	1%
31	ANKER	5	5,830.00	0	0.00	
32	PROMOTION CODE	41	5,795.00	0	0.00	
33	GIORGIO ARMANI	1	5,720.00	2	10,210.00	-43%
34	GOLDILOCKS OUTRIGHT	21	4,900.00	0	0.00	

RunDate:

RunTime 01:18 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 21 of 25

## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**OUTLETS**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>						
35	GIFT BUSINESS	22	4,736.00	129	30,671.68	-84%
36	QUIKSILVER	1	4,490.00	0	0.00	
37	FERRAGAMO	1	3,704.00	0	0.00	
38	DOUGHNUT-SL	1	2,799.00	1	2,799.00	0%
39	NESTLE	21	2,620.00	0	0.00	
40	MARS	17	2,560.00	0	0.00	
41	JOCKEY	6	2,555.00	0	0.00	
42	KISSNY	7	2,521.38	13	3,858.87	-34%
43	VANS-SL	2	2,400.00	9	10,800.00	-77%
44	COCO CABANA	2	2,398.00	0	0.00	
45	HERSHEY'S	15	2,300.00	0	0.00	
46	CHAMPION	11	2,189.00	16	10,459.05	-79%
47	LINDT	6	1,850.00	0	0.00	
48	FRITO LAY	22	1,700.00	0	0.00	
49	SEA TO SUMMIT-O	1	1,690.00	0	0.00	
50	PRINGLES	8	1,400.00	0	0.00	
51	LEXINGHAM	1	1,390.00	0	0.00	
52	CADBURY	12	1,200.00	0	0.00	
53	TROLI	13	1,200.00	0	0.00	
54	YELLOW TAIL	1	950.00	0	0.00	
55	GO TRAVEL	2	949.00	0	0.00	
56	CANDY CORNER	4	900.00	0	0.00	
57	ELIZABETH ARDEN	2	900.00	3	4,728.00	-80%
58	STANCE	2	800.00	1	400.00	100%
59	CHEETOS	4	750.00	0	0.00	
60	FLAMINGO	6	500.00	87	7,900.00	-93%
61	HARIBO	2	300.00	0	0.00	
62	C&H	1	250.00	0	0.00	
63	MERBA	1	250.00	0	0.00	
64	KINDER BUENO	2	240.00	0	0.00	
65	ICE BREAKER	1	180.00	0	0.00	
66	SKITTLES	3	160.00	0	0.00	
67	TIC TAC	3	150.00	0	0.00	
68	EVERLAST	1	149.00	2	600.00	-75%

RunDate:

RunTime 01:18 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 22 of 25

## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**OUTLETS**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>1-OUTRIGHT</b>					
69 MENTOS	3	100.00	0	0.00	
70 DOUBLEMINT	3	90.00	0	0.00	
71 GROOVY	1	80.00	12	2,280.00	-96%
72 POCKY	2	80.00	0	0.00	
73 CONVERSE	1	58.10	4	225.66	-74%
74 SANICARE	1	50.00	0	0.00	
75 B & D	0	0.00	6	1,692.45	-100%
76 BAYONGCIAGA	0	0.00	5	2,500.00	-100%
77 BRIC'S-SL	0	0.00	1	3,000.00	-100%
78 BUNDLE	29	0.00	0	0.00	
79 BVLGARI	0	0.00	1	5,380.00	-100%
80 CHRISTIAN DIOR	0	0.00	1	350.00	-100%
81 DESTINATION TRAVEL	0	0.00	2	2,078.00	-100%
82 DOUGHNUT	0	0.00	1	2,861.10	-100%
83 EMPORIO ARMANI	0	0.00	1	2,199.00	-100%
84 EVITA PERONI	0	0.00	1	349.00	-100%
85 FILIPINIANA-O	0	0.00	3	1,797.00	-100%
86 GATTINONI ROMA	0	0.00	2	400.00	-100%
87 GOYA	10	0.00	0	0.00	
88 GUCCI	2	0.00	0	0.00	
89 HURLEY	0	0.00	1	250.00	-100%
90 KIPLING	0	0.00	1	2,899.00	-100%
91 LIBBEY	0	0.00	389	4,517.00	-100%
92 LOCAL SCARF	0	0.00	7	1,061.88	-100%
93 MANTYX	0	0.00	2	673.20	-100%
94 MARC JACOBS	1	0.00	0	0.00	
95 MICHAEL KORS	0	0.00	1	1,000.00	-100%
96 MISHMASH	0	0.00	17	3,241.00	-100%
97 NON-MERCH	1,971	0.00	3,168	0.00	
98 OPI	0	0.00	8	2,250.00	-100%
99 PACSAFE	0	0.00	1	850.00	-100%
100 PAPER/PLASTIC BAGS	188	0.00	410	0.00	
101 PEPE JEANS	0	0.00	2	1,394.00	-100%
102 POLAROID	0	0.00	2	2,021.14	-100%

RunDate:

RunTime 01:18 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 23 of 25

## **Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**OUTLETS**

BRAND		Current Sales		Previous Year		Inc/Dec%
		11/01/2024-11/17/2024		11/01/2023-11/17/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
103	PRADA	0	0.00	1	3,399.00	-100%
104	RALPH LAUREN	0	0.00	1	3,760.00	-100%
105	ROCKET DOG	0	0.00	1	500.00	-100%
106	SPERRY	0	0.00	1	5,495.00	-100%
107	SPRAYGROUND	0	0.00	1	850.00	-100%
108	SUNNIES STUDIOS	0	0.00	2	500.00	-100%
109	TEVA	0	0.00	1	558.90	-100%
110	THE BALM	0	0.00	6	3,350.00	-100%
111	VANS	0	0.00	6	16,693.90	-100%
112	VOLCOM-SL	0	0.00	1	800.00	-100%
1-OUTRIGHT Total:		13,266	5,158,091.19	15,993	2,765,177.82	86%
2-CONSIGNE						
1	KROOBERG	677	425,129.86	977	518,909.01	-18%
2	PORTGEAR	185	290,530.23	0	0.00	
3	HEYS	41	223,707.52	36	185,799.13	20%
4	SUNNIES STUDIOS-C	110	91,311.00	0	0.00	
5	BG BERLIN-C	5	52,323.46	6	62,319.86	-16%
6	AIRFIT	98	50,213.79	0	0.00	
7	BANGE-C	22	49,629.61	16	45,460.45	9%
8	8A PERFORMANCE	52	45,174.00	127	139,804.20	-67%
9	GENERIC-C	60	40,139.13	60	45,769.90	-12%
10	OZUKO	24	34,957.88	29	43,202.13	-19%
11	IT LUGGAGE-C	4	33,717.31	9	76,462.58	-55%
12	DTBG-C	22	32,942.55	33	60,106.43	-45%
13	ZILLA	40	27,773.00	28	24,266.75	14%
14	XO	59	27,732.00	60	34,158.95	-18%
15	MARK RYDEN-C	11	27,123.00	16	46,562.77	-41%
16	FUNGOOFUN-C	21	26,053.95	34	42,979.97	-39%
17	GLAXUNTE	151	22,973.00	0	0.00	
18	SMOOTH SKIES-C	20	22,008.08	34	35,715.12	-38%
19	MOSSIMO-APP	19	19,353.75	0	0.00	
20	KAKA-C	7	15,370.00	12	24,677.92	-37%
21	LEGEND WALKER	1	12,079.00	0	0.00	
22	FILIPINIANA	29	11,964.19	33	15,308.05	-21%

RunDate:

RunTime 01:18 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 24 of 25

## Sales Ranking By Business Unit

Period: 11/01/2024-11/17/2024

**OUTLETS**

BRAND		Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>						
23	LES PERLES	4	11,809.20	5	10,539.00	12%
24	TANKROCK-C	11	11,737.97	12	13,866.12	-15%
25	WEKOME	9	10,385.00	0	0.00	
26	TRAVEL SENTRY-C	5	8,695.00	0	0.00	
27	AWEI	7	8,578.00	6	3,840.80	123%
28	CLINIQUE-C	3	8,400.00	0	0.00	
29	GOLF-C	14	8,283.80	17	7,024.36	17%
30	PRAIA PILIPINAS	16	6,734.00	25	8,555.00	-21%
31	SOFISTICA	6	5,040.00	0	0.00	
32	GIFT BUSINESS-C	6	4,766.14	6	2,664.00	78%
33	YOUBAO-C	1	4,332.00	4	7,435.67	-41%
34	PLEXTONE	6	3,948.00	0	0.00	
35	XO-C	9	3,512.50	6	2,234.89	57%
36	TRIBU	4	3,166.00	0	0.00	
37	XIPIN-C	6	2,449.32	1	279.15	777%
38	OPTIMUS-C	1	2,443.00	2	4,886.00	-50%
39	BLUEDIO-C	3	2,397.00	1	799.00	200%
40	OME-C	5	2,290.00	0	0.00	
41	ZILLA-C	4	2,151.46	6	6,664.38	-67%
42	RIDER	1	1,395.00	0	0.00	
43	XIPIN	4	1,313.00	8	2,274.00	-42%
44	PICTET FINO	3	993.00	5	2,631.00	-62%
45	ZUMIGUI-C	5	566.00	5	1,280.00	-55%
46	VIDVIE	1	375.00	0	0.00	
47	BASIC-C	0	0.00	929	431,303.55	-100%
48	BOONA-C	0	0.00	6	4,392.48	-100%
49	CELEBRAT-C	0	0.00	121	5,843.00	-100%
50	D-POWER-C	0	0.00	16	4,294.00	-100%
51	FUBU-C	0	0.00	982	995,675.40	-100%
52	ISLAND SOUVENIRS	0	0.00	582	196,982.75	-100%
53	KATE SPADE-MC	0	0.00	1	3,814.80	-100%
54	KELOE-C	0	0.00	2	1,900.00	-100%
55	KVLR-C	0	0.00	1	2,839.00	-100%
56	LENOVO-C	0	0.00	5	5,341.87	-100%

RunDate:

RunTime 01:18 pm



**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 25 of 25

**Sales Ranking By Business Unit**

Period: 11/01/2024-11/17/2024

**OUTLETS**

BRAND	Current Sales 11/01/2024-11/17/2024		Previous Year 11/01/2023-11/17/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
<b>2-CONSIGNE</b>					
57 LIME-C	0	0.00	8	6,926.00	-100%
58 MACBETH	0	0.00	48	12,162.15	-100%
59 MIMAX-C	0	0.00	1	324.50	-100%
60 MOSSIMO-FW	0	0.00	357	131,050.89	-100%
61 PYXIS-C	0	0.00	11	2,209.00	-100%
62 SOLATEK	0	0.00	12	10,439.40	-100%
63 TO TRAVEL TO LIVE	0	0.00	5	1,618.00	-100%
64 TOMS-C	0	0.00	4	12,214.00	-100%
65 VIPFAN-C	0	0.00	37	25,183.00	-100%
66 WINGMAN-C	0	0.00	6	2,574.00	-100%
2-CONSIGNE Total:	1,792	1,697,966.70	4,753	3,333,564.38	-49%
OUTLETS TOTALS:	15,058	6,856,057.89	20,746	6,098,742.20	12%

RunDate:  
RunTime 01:18 pmPrepared By:  
Willie

Noted By: