

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

ATHLEISURE

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	ADIDAS	2,143	3,035,800.00	378	639,080.00	375%
2	NIKE	1,324	2,173,186.00	494	1,079,054.00	101%
3	USPA	189	491,617.00	23	94,063.00	422%
4	TRAVEL BLUE	292	414,469.00	202	257,925.00	60%
5	STANLEY	97	223,751.00	0	0.00	
6	BATH & BODY WORKS	415	214,400.00	0	0.00	
7	JBL-TRI	55	182,779.80	34	101,215.00	80%
8	APPLE-TRI	78	149,977.00	17	38,473.00	289%
9	JANSPORT	117	144,420.00	1	2,490.00	5700%
10	ANKER	67	130,955.30	148	236,890.00	-44%
11	SONY-TRI	22	116,730.00	29	72,251.00	61%
12	DELSEY	15	111,940.00	0	0.00	
13	LUXOTTICA	13	77,050.00	0	0.00	
14	THE NORTH FACE-O	22	67,792.00	0	0.00	
15	BURBERRY	53	66,490.00	0	0.00	
16	SWAROVSKI	8	63,630.00	0	0.00	
17	VANS	29	56,520.00	1	3,998.00	1313%
18	CASIO	18	53,050.00	10	27,090.00	95%
19	CHLOE	42	46,200.00	0	0.00	
20	MINISO	190	46,039.00	0	0.00	
21	CONVERSE	24	43,580.00	3	10,370.00	320%
22	MARSHALL-TRI	11	42,424.00	5	43,237.00	-1%
23	BELKIN	28	42,207.00	0	0.00	
24	XTORM-TRI	32	38,329.00	0	0.00	
25	SPERRY	9	37,624.00	1	5,495.00	584%
26	BIRKENSTOCK	9	31,806.00	0	0.00	
27	GUCCI	24	29,100.00	0	0.00	
28	LANVIN	6	24,480.00	0	0.00	
29	AUKEY	7	20,578.00	99	149,585.00	-86%
30	CLINIQUE	5	15,500.00	0	0.00	
31	MARC JACOBS	12	13,200.00	0	0.00	
32	YVES SAINT LAURENT	2	13,020.00	0	0.00	
33	SOL DE JANEIRO	6	11,815.00	0	0.00	
34	SPEEDO	7	10,733.00	6	14,011.00	-23%

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BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 SENNHEISER-TRI	4	10,213.00	1	11,950.00	-14%
36 ADIDAS PH	5	9,000.00	0	0.00	
37 ELIZABETH ARDEN	4	7,885.00	0	0.00	
38 VERSACE	1	6,700.00	0	0.00	
39 TUNTURI-TRI	3	5,497.00	0	0.00	
40 ANESSA	3	5,440.00	0	0.00	
41 LEXINGHAM	4	5,300.00	1	1,390.00	281%
42 GIORGIO ARMANI	1	4,935.00	0	0.00	
43 DAVID BECKHAM	2	4,600.00	0	0.00	
44 REMINGTON-TRI	4	4,016.00	0	0.00	
45 HERSCHEL	1	3,745.00	0	0.00	
46 ADIDAS-B4U	4	3,596.00	0	0.00	
47 HUGO BOSS	1	3,500.00	0	0.00	
48 NAUTICA	1	3,500.00	0	0.00	
49 BOYA-TRI	1	3,114.00	0	0.00	
50 HYDROFLASK-O	2	2,490.00	0	0.00	
51 MY ARCADE-TRI	1	1,199.00	0	0.00	
52 DESTINATION TRAVEL	1	1,190.00	5	4,745.00	-74%
53 WONKY-TRI	2	718.00	0	0.00	
54 MINISO-O	2	258.00	0	0.00	
55 BAYONGCIAGA	0	0.00	3	3,985.00	-100%
56 CABEAU	0	0.00	3	10,000.00	-100%
57 EVERLAST	1	0.00	0	0.00	
58 G-SHOCK	0	0.00	1	4,800.00	-100%
59 GIFT BUSINESS	0	0.00	3	949.00	-100%
60 JUICY COUTURE	0	0.00	8	42,612.00	-100%
61 LOCAL SCARF	0	0.00	1	990.00	-100%
62 NON-MERCH	-77,679	0.00	1,258	0.00	
63 OGON	0	0.00	2	11,000.00	-100%
64 PEPE JEANS	0	0.00	1	899.00	-100%
65 SILVERLIT-TRI	0	0.00	3	3,897.00	-100%
66 SONY	0	0.00	2	1,390.00	-100%
67 TENKI	0	0.00	21	11,479.00	-100%
68 TRAVEL ON	0	0.00	1	3,190.00	-100%

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	Qty.	Net	Qty.	Net	
1-OUTRIGHT Total:	-72,260	8,328,088.10	2,765	2,888,503.00	188%
2-CONSIGNE					
1 MINISO	2,801	1,277,000.00	1,680	789,410.00	61%
2 FILIPINIANA	2,493	782,265.00	719	256,714.00	204%
3 VERSACE-C	113	613,640.00	14	83,720.00	632%
4 BURBERRY-C	123	593,655.00	18	70,670.00	740%
5 OAKLEY-C	212	592,417.00	136	372,770.00	58%
6 HEYS	140	534,301.00	105	410,608.30	30%
7 MARC JACOBS-C	120	524,580.00	2	14,820.00	3439%
8 SUNNIES STUDIOS-C	674	501,035.00	894	518,965.00	-3%
9 WANDERSKYE	327	479,506.00	435	664,405.00	-27%
10 CALVIN KLEIN-C	117	479,490.00	21	41,720.00	1049%
11 QUIKSILVER-C	219	471,110.00	131	259,110.00	81%
12 SUNNIES FACE	1,101	458,376.00	0	0.00	
13 8A PERFORMANCE	361	406,639.00	234	273,226.00	48%
14 CLINIQUE-C	139	370,175.00	60	147,190.00	151%
15 YVES SAINT LAURENT-C	48	354,935.00	4	33,175.00	969%
16 HUGO BOSS-C	82	353,600.00	8	44,500.00	694%
17 NESTI DANTE-C	1,669	304,970.00	0	0.00	
18 ADIDAS PH-C	562	296,031.00	36	25,920.00	1042%
19 MOSSIMO-APP	300	290,324.00	401	400,930.00	-27%
20 IT LUGGAGE-C	33	283,520.00	19	185,681.00	52%
21 ELIZABETH ARDEN-C	169	275,870.00	7	16,030.00	1620%
22 GIORGIO ARMANI-C	47	274,893.00	11	58,815.00	367%
23 PACSAFE-C	42	267,898.00	45	260,925.00	2%
24 U-ELEMENT	66	232,164.00	101	200,549.00	15%
25 KROOBERG	238	200,325.00	141	101,879.00	96%
26 LEGEND WALKER	44	179,316.00	0	0.00	
27 BILLABONG	88	173,100.00	31	69,530.00	148%
28 GUESS-C	33	171,634.00	41	207,518.00	-17%
29 RALPH LAUREN-C	25	154,677.00	2	12,780.00	1110%
30 SMOOTH SKIES-C	168	152,572.00	81	70,759.00	115%
31 BG BERLIN-C	16	145,039.00	16	137,360.00	5%
32 DAVIDOFF-C	35	135,190.00	3	12,830.00	953%
33 ROXY-C	55	134,860.00	38	89,440.00	50%

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BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
34 BVLGARI-C	17	132,090.00	8	53,940.00	144%
35 MOSCHINO-C	15	69,440.00	5	20,470.00	239%
36 CABINZERO	17	61,003.00	43	181,187.00	-66%
37 GUCCI-C	4	36,210.00	0	0.00	
38 HERMES-C	4	33,575.00	1	5,400.00	521%
39 FOR KEEPS-C	107	29,349.00	0	0.00	
40 CHLOE-C	4	24,360.00	0	0.00	
41 SWAROVSKI-C	4	21,675.00	13	81,040.00	-73%
42 TRAVEL SENTRY-C	13	19,477.00	0	0.00	
43 BEACH HUT-C	6	6,120.00	0	0.00	
44 MAGWAI	7	4,165.00	0	0.00	
45 REEF-C	4	4,030.00	0	0.00	
46 HAWK-C	1	1,899.00	6	7,897.75	-75%
47 ABERCROMBIE & FITCH-P	0	0.00	1	4,909.00	-100%
48 ABERCROMBIE-P	0	0.00	2	9,698.00	-100%
49 ADIDAS PH-P	0	0.00	30	23,970.00	-100%
50 AGATHA RUIZ DE LA PRADA-P	0	0.00	12	15,828.00	-100%
51 AIGNER-P	0	0.00	1	3,679.00	-100%
52 ANNA SUI-P	0	0.00	1	4,699.00	-100%
53 ANTONIO BANDERAS-P	0	0.00	25	45,425.00	-100%
54 AVIREX	0	0.00	6	7,288.00	-100%
55 AZZARO-P	0	0.00	1	4,309.00	-100%
56 CACHAREL-P	0	0.00	2	8,258.00	-100%
57 CAROLINA HERRERA-P	0	0.00	6	45,464.00	-100%
58 CLINIQUE-P	0	0.00	2	11,138.00	-100%
59 CLUB DE NUIT-P	0	0.00	5	25,455.00	-100%
60 COTY-P	0	0.00	12	10,338.00	-100%
61 DEA-C	0	0.00	1	690.00	-100%
62 DEFEND	0	0.00	2	2,996.00	-100%
63 DIAMOND SUPPLY-C	0	0.00	3	5,577.00	-100%
64 DIESEL-P	0	0.00	5	27,545.00	-100%
65 ESTEE LAUDER-P	0	0.00	2	14,408.00	-100%
66 GRIZZLY	0	0.00	4	8,903.00	-100%
67 GUY LAROCHE PARIS-P	0	0.00	10	22,690.00	-100%

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ATHLEISURE

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
68 HOLLISTER-P	0	0.00	2	4,838.00	-100%
69 HUF	0	0.00	1	2,198.00	-100%
70 HYDRAPAK	0	0.00	10	3,850.00	-100%
71 ILLEST	0	0.00	54	98,292.00	-100%
72 ISLAND SOUVENIRS	0	0.00	185	58,688.00	-100%
73 JEAN PAUL GAULTIER-P	0	0.00	2	15,868.00	-100%
74 JOVAN-P	0	0.00	26	21,094.00	-100%
75 LACOSTE-C	0	0.00	2	10,880.00	-100%
76 MACBETH	0	0.00	144	55,969.00	-100%
77 MAUI AND SONS-C	0	0.00	14	17,972.00	-100%
78 MOSSIMO-FW	0	0.00	258	76,422.00	-100%
79 PACO RABANNE-P	0	0.00	2	15,028.00	-100%
80 PANDORA-C	0	0.00	72	0.00	
81 PILI ANI-C	0	0.00	9	3,350.00	-100%
82 RALPH LAUREN-P	0	0.00	2	14,038.00	-100%
83 SANTA CRUZ-C	0	0.00	2	7,007.00	-100%
84 SKULLCANDY-C	0	0.00	1	12,690.00	-100%
85 SONY-C	0	0.00	1	695.00	-100%
86 SUNGLASS HAVEN	0	0.00	23	357,917.00	-100%
87 SWATCH-C	0	0.00	3	16,800.00	-100%
88 THE NORTH FACE	0	0.00	53	212,910.00	-100%
89 THE RAIL	0	0.00	3	3,594.00	-100%
90 TOMS-C	0	0.00	10	35,380.00	-100%
91 VICTORIA'S SECRET-C	0	0.00	4	2,650.00	-100%
92 Z-ZOOM	0	0.00	1	1,990.00	-100%
2-CONSIGNE Total:	12,863	12,908,500.00	6,527	7,535,271.05	71%
ATHLEISURE TOTALS:	-59,397	21,236,588.10	9,292	10,423,774.05	103%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 VICTORIA'S SECRET	70,478	13,395,730.00	12,441	9,262,502.50	44%
2 BATH & BODY WORKS	26,274	8,599,550.00	22,708	7,949,312.00	8%
3 MAC	1,430	2,046,933.50	1,529	1,913,259.29	6%
4 JO MALONE	257	1,311,235.00	357	1,009,255.00	29%
5 TRAVEL BLUE	652	942,880.00	669	943,455.00	-0%
6 NIKE	393	684,637.00	2	12,380.50	5429%
7 ADIDAS	383	564,950.00	0	0.00	
8 VERSACE	81	539,840.00	187	559,990.00	-3%
9 USPA	71	359,572.00	33	189,450.50	89%
10 JBL	92	350,625.00	8	41,025.20	754%
11 BURBERRY	53	268,292.00	30	123,960.00	116%
12 CALVIN KLEIN	47	250,314.00	53	255,050.00	-1%
13 KIEHL'S	95	218,172.50	86	286,321.50	-23%
14 ANKER	102	214,415.00	17	32,582.50	558%
15 YVES SAINT LAURENT	25	202,598.00	26	222,485.00	-8%
16 APPLE	77	187,324.00	5	11,695.10	1501%
17 JOHNNIE WALKER	24	160,660.00	22	90,478.00	77%
18 GIORGIO ARMANI	18	142,942.00	43	312,940.00	-54%
19 HUGO BOSS	22	140,835.00	20	108,220.00	30%
20 SWAROVSKI	10	139,500.00	3	36,950.00	277%
21 CLINIQUE	49	135,925.00	160	402,620.00	-66%
22 DAVIDOFF	25	116,885.00	41	175,080.00	-33%
23 BVLGARI	11	105,205.00	17	116,030.00	-9%
24 TUMI	4	79,560.00	0	0.00	
25 TOBLERONE	144	77,050.00	109	47,620.00	61%
26 ADIDAS-B4U	142	74,957.00	144	91,152.00	-17%
27 ELIZABETH ARDEN	35	74,928.00	88	174,705.00	-57%
28 NESTI DANTE	311	74,333.00	0	0.00	
29 SONY	14	70,389.00	8	26,092.00	169%
30 HERMES	6	66,700.00	5	35,060.00	90%
31 CHLOE	9	66,060.00	7	69,140.00	-4%
32 MARC JACOBS	10	61,100.00	18	150,170.00	-59%
33 ALL CHOCOLATES	14	56,000.00	0	0.00	
34 STANLEY	21	54,010.00	0	0.00	

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 BEACH HUT	39	47,200.00	1	1,260.00	3646%
36 LEXINGHAM	41	46,485.00	102	111,080.00	-58%
37 INSTA360	1	38,990.00	0	0.00	
38 RALPH LAUREN	5	36,283.00	9	58,750.00	-38%
39 LOCCITANE	14	35,525.00	47	92,360.00	-61%
40 GUCCI	3	34,700.00	11	95,460.00	-63%
41 JACK DANIEL'S	9	31,410.00	4	13,611.00	130%
42 SOL DE JANEIRO	11	25,900.00	0	0.00	
43 CHIVAS	9	24,210.00	8	20,444.00	18%
44 NESTLE	78	23,400.00	7	14,070.00	66%
45 BELKIN	14	22,804.00	0	0.00	
46 GLENLIVET	3	20,400.00	0	0.00	
47 MINISO-O	99	20,171.00	27	20,895.50	-3%
48 MARSHALL	7	19,676.00	5	51,535.30	-61%
49 FERRERO ROCHER	12	18,000.00	15	21,307.00	-15%
50 MOSCHINO	3	17,910.00	16	7,500.00	138%
51 JANSPOOT	15	17,430.00	0	0.00	
52 XTORM	14	16,823.00	0	0.00	
53 MARS	17	14,000.00	20	20,680.00	-32%
54 L'OREAL	11	10,850.00	9	8,710.00	24%
55 HENNESSY	2	9,980.00	4	21,212.00	-52%
56 CADBURY	24	8,400.00	50	17,115.00	-50%
57 MAGWAI	12	8,400.00	0	0.00	
58 C&H	26	7,800.00	20	5,880.00	32%
59 YELLOW TAIL	6	7,200.00	17	19,080.00	-62%
60 PENFOLDS	2	7,180.00	0	0.00	
61 LANVIN	2	7,140.00	0	0.00	
62 JAGERMEISTER	3	6,600.00	3	4,350.00	51%
63 ANESSA	4	6,400.00	0	0.00	
64 GLENFIDDICH	1	5,190.00	3	14,013.00	-62%
65 JOSE CUERVO	2	4,000.00	0	0.00	
66 TANQUERAY	1	3,490.00	2	6,980.00	-50%
67 AUKEY	3	2,469.00	5	9,532.00	-74%
68 SENNHEISER	1	1,279.00	1	3,200.00	-60%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 TUNTURI	1	1,139.00	0	0.00	
70 ALOHA	0	0.00	16	16,720.00	-100%
71 B & D	0	0.00	2	2,185.00	-100%
72 BE RELAX	0	0.00	21	63,700.00	-100%
73 BITE BLOCK	0	0.00	3	510.00	-100%
74 BRIC'S	0	0.00	1	6,900.00	-100%
75 CABEAU	0	0.00	1	2,800.00	-100%
76 CHANEL	0	0.00	199	100,800.00	-100%
77 DALMORE	0	0.00	1	14,571.00	-100%
78 DEA	0	0.00	2	500.00	-100%
79 ESTEE LAUDER	0	0.00	8	52,460.00	-100%
80 GENERIC	2,119	0.00	1,030	31,050.00	-100%
81 HERSHEY'S	0	0.00	18	29,910.00	-100%
82 INTEGRAL	0	0.00	1	891.00	-100%
83 JACOBSEN	0	0.00	2	3,000.00	-100%
84 JUICY COUTURE	0	0.00	5	43,495.10	-100%
85 KETELONE	0	0.00	1	2,990.00	-100%
86 KISSNY	1	0.00	9	3,150.00	-100%
87 LACOSTE	0	0.00	15	95,835.00	-100%
88 LOQI	0	0.00	7	6,210.00	-100%
89 MAC & JML TESTER	0	0.00	136	0.00	
90 MOET & CHANDON	0	0.00	1	8,091.00	-100%
91 NON-MERCH	1,118	0.00	497	0.00	
92 OGON	0	0.00	2	7,150.00	-100%
93 PAPER/PLASTIC BAGS	75	0.00	94	0.00	
94 PATRON	0	0.00	3	21,431.00	-100%
95 PILI ANI	0	0.00	29	7,300.00	-100%
96 PROMOCODE	98	0.00	0	0.00	
97 RONDOLETTI	0	0.00	11	14,170.00	-100%
98 SAVONILLE	0	0.00	4	1,200.00	-100%
99 SBS	0	0.00	1	2,500.00	-100%
100 SWATCH	0	0.00	5	39,070.00	-100%
101 TD FRANCE	0	0.00	5	7,680.00	-100%
102 VS PAPER BAGS	10	0.00	1,477	0.00	

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
103	VS-TESTER	0	0.00	95	0.00	
104	WOLF BLASS	0	0.00	4	6,400.00	-100%
1-OUTRIGHT Total:		105,295	32,442,941.00	42,928	25,880,674.99	25%
2-CONSIGNE						
1	SUNNIES STUDIOS	801	727,505.00	0	0.00	
2	HEYS	25	183,125.00	0	0.00	
3	FILIPINIANA	358	134,290.00	0	0.00	
4	WANDERSKYE	29	100,511.00	0	0.00	
5	FOR KEEPS-C	79	21,762.00	0	0.00	
6	USPA-C	0	0.00	14	82,536.00	-100%
2-CONSIGNE Total:		1,292	1,167,193.00	14	82,536.00	1314%
BEAUTY, FASHION & ACCESSORIES		106,587	33,610,134.00	42,942	25,963,210.99	29%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	GOLDILOCKS OUTRIGHT	31,999	5,110,374.43	50,056	6,426,751.21	-20%
2	TRAVEL BLUE	2,156	2,880,715.00	3,006	3,918,436.00	-26%
3	ALL CHOCOLATES FUNSIZE	769	2,682,800.00	426	1,448,400.00	85%
4	PASALUBONG PACK	794	2,320,620.00	760	2,097,520.00	10%
5	PREMIER	27,158	2,223,027.71	30,952	1,851,347.67	20%
6	MARS	4,569	1,519,518.00	5,265	1,317,730.00	15%
7	TOBLERONE	3,511	1,320,975.00	4,379	1,000,325.00	32%
8	EVIAN	5,173	1,186,942.86	8,435	1,613,078.57	-26%
9	SKETCHBOOKS	599	727,100.00	11	13,750.00	5188%
10	HERSHEY'S	2,241	713,757.00	1,791	1,012,178.00	-29%
11	RED RIBBON	6,766	588,190.00	0	0.00	
12	MENTOS	4,830	502,050.00	2,741	270,660.00	85%
13	POCARI	3,295	494,807.14	5,570	662,060.00	-25%
14	NESTLE	2,459	483,370.00	405	192,240.00	151%
15	CADBURY	1,840	464,181.00	1,244	310,902.50	49%
16	LEXINGHAM	279	456,220.00	282	313,010.00	45%
17	CANDY CORNER	1,990	454,880.00	3,656	750,090.00	-39%
18	COCA COLA	4,493	405,829.29	7,781	834,990.00	-51%
19	FRITO LAY	3,482	394,594.00	2,950	596,390.00	-33%
20	JACK & JILL	3,396	298,890.00	4,236	359,268.00	-16%
21	GATORADE	2,983	294,362.86	6,856	678,840.00	-56%
22	PITX PURIFIED WATER	11,286	282,136.25	6,973	174,325.00	61%
23	COOL & CLEAN	2,429	238,480.00	3,454	345,400.00	-30%
24	TROLLI	1,102	234,190.00	1,822	224,550.00	4%
25	PRINGLES	1,058	226,628.00	1,804	420,635.00	-46%
26	MICHELLE'S OUTRIGHT	1,159	224,795.00	725	139,950.00	60%
27	HARIBO	1,589	224,025.00	1,631	243,330.00	-7%
28	JOHNNIE WALKER	73	219,680.00	126	325,400.00	-32%
29	SMART C	2,157	216,300.00	834	83,100.00	160%
30	SANICARE	2,454	209,355.00	1,670	158,575.00	32%
31	NIKE	132	202,687.00	0	0.00	
32	GIFT BUSINESS	1,629	200,858.20	478	98,891.00	103%
33	BATH & BODY WORKS	389	198,950.00	0	0.00	
34	LOTTE	513	188,620.00	127	77,325.00	143%

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FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	FLAMINGO	790	188,200.00	842	175,000.00	7%
36	SAN MIGUEL	1,436	185,300.00	4,106	503,660.00	-63%
37	HAPPY HEARTS-O	400	181,475.00	0	0.00	
38	MOGU MOGU	1,582	157,791.43	1,877	187,540.00	-15%
39	STREPSILS	847	149,550.00	1,099	192,790.00	-22%
40	REBISCO	284	149,230.00	267	137,840.00	8%
41	VERSACE	23	147,050.00	0	0.00	
42	ABSOLUTE	1,508	140,731.43	0	0.00	
43	CHEETOS	469	137,430.00	919	278,950.00	-50%
44	VICTORIA'S SECRET	156	134,040.00	2	1,440.00	9208%
45	WILKINS	1,108	132,998.57	10,368	1,013,956.44	-86%
46	DOUBLEMINT	4,230	129,270.00	5,691	165,125.00	-21%
47	KATINKO	715	127,150.00	0	0.00	
48	JBL	55	121,500.00	11	9,900.00	1127%
49	SONY	46	116,500.00	14	10,700.00	988%
50	CLINIQUE	39	113,000.00	0	0.00	
51	7D	327	110,600.00	0	0.00	
52	MARLBORO	315	110,600.00	1,748	611,800.00	-81%
53	RICOLA	722	107,685.00	76	11,400.00	844%
54	NESTI DANTE	411	105,850.00	0	0.00	
55	CALVIN KLEIN	22	104,805.00	0	0.00	
56	VITA COCO	1,037	103,700.00	1,489	148,275.00	-30%
57	POCKY	1,298	98,020.00	1,124	122,470.00	-19%
58	FRUITELLA	979	90,640.00	658	52,490.00	72%
59	GROOVY	415	90,490.00	433	84,650.00	6%
60	VOLVIC	625	90,240.00	959	107,336.00	-15%
61	REDBULL	539	86,400.00	905	144,480.00	-40%
62	ELIZABETH ARDEN	35	84,763.00	0	0.00	
63	LEMON DOU	555	82,710.00	825	121,710.00	-32%
64	FERRERO ROCHER	176	82,695.00	421	316,605.00	-73%
65	TIC TAC	1,439	81,880.00	2,641	138,590.00	-40%
66	CHIVAS REGAL	27	81,000.00	11	33,000.00	145%
67	KIRKLAND	34	79,500.00	23	50,200.00	58%
68	DINGDONG	1,688	78,475.00	793	39,650.00	97%

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 OISHI	975	78,200.00	1,254	110,092.00	-28%
70 SPRITE	941	73,810.00	1,526	133,870.00	-44%
71 ROYAL	1,052	73,115.00	1,679	144,460.00	-49%
72 BURBERRY	24	71,060.00	0	0.00	
73 FISHERMAN'S FRIEND	609	70,680.00	897	110,340.00	-35%
74 NUTELLA	201	66,150.00	0	0.00	
75 KINDER BUENO	558	60,900.00	1,049	120,776.00	-49%
76 RALPH LAUREN	10	60,897.00	0	0.00	
77 LOACKER	350	60,790.00	712	118,555.00	-48%
78 JACK DANIELS	17	57,300.00	29	92,800.00	-38%
79 KINDER JOY	644	57,200.00	1,432	133,225.00	-57%
80 SKITTLES	617	56,100.00	696	65,100.00	-13%
81 BEACH HUT	59	53,395.00	95	73,300.00	-27%
82 HAPPY	556	52,420.00	0	0.00	
83 DAVIDOFF	11	51,595.00	0	0.00	
84 EMY'S	164	51,450.00	0	0.00	
85 LINDT	175	50,670.00	0	0.00	
86 STARBUCKS	209	50,480.00	0	0.00	
87 CHIPS AHOY	460	50,039.00	486	49,680.00	0%
88 ICE BREAKER	239	44,880.00	602	114,850.00	-60%
89 CEBU DRIED MANGOES-O	98	44,050.00	0	0.00	
90 CHLOE	10	41,480.00	0	0.00	
91 C&H	169	40,640.00	172	36,030.00	12%
92 SISTER	399	39,900.00	587	58,550.00	-31%
93 GREEN CROSS	455	39,600.00	539	41,950.00	-5%
94 GLENFIDDICH	5	38,500.00	5	31,500.00	22%
95 LCTI	141	34,600.00	0	0.00	
96 MONDE	772	32,780.00	262	13,100.00	150%
97 TY	61	32,195.00	31	15,345.00	109%
98 WHITEFLOWER	183	31,850.00	0	0.00	
99 MERBA	125	31,620.00	78	18,200.00	73%
100 ALFONSO	29	30,900.00	47	47,200.00	-34%
101 FUNDADOR	24	29,000.00	35	38,050.00	-23%
102 HUGO BOSS	5	28,900.00	0	0.00	

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 FOX'S	149	28,050.00	7	700.00	3907%
104 GLENLIVET	7	28,000.00	0	0.00	
105 PEANUT KISSES	60	27,000.00	0	0.00	
106 PATRON	3	25,500.00	2	11,600.00	119%
107 GIORGIO ARMANI	3	24,609.00	0	0.00	
108 ZAINI	99	24,600.00	0	0.00	
109 SMARTFOOD	116	24,075.00	168	36,715.00	-34%
110 YELLOW TAIL	26	23,400.00	52	45,360.00	-48%
111 GENERIC MERCHANDISE	53	22,300.00	34	8,500.00	162%
112 NISSIN	379	22,030.00	1,009	69,440.00	-68%
113 BACARDI	13	21,600.00	18	21,200.00	1%
114 RUFFLES	71	21,000.00	385	112,000.00	-81%
115 OFF	69	20,700.00	61	17,320.00	19%
116 BROWNIES UNLIMITED	54	19,975.00	0	0.00	
117 MINISO	32	19,925.00	0	0.00	
118 SABROSO	13	19,500.00	0	0.00	
119 CHUPA CHUPS	89	16,950.00	280	31,420.00	-46%
120 YANYAN	145	15,500.00	176	17,600.00	-11%
121 BAILEYS	9	15,300.00	14	19,600.00	-21%
122 JBL-TRI	6	14,794.00	0	0.00	
123 JOSE CUERVO	6	14,400.00	12	26,200.00	-45%
124 PENFOLDS	4	14,260.00	1	3,590.00	297%
125 MARC JACOBS	4	13,410.00	0	0.00	
126 SMIRNOFF	11	13,200.00	11	13,200.00	0%
127 SBS	32	13,120.00	4	10,300.00	27%
128 JINRO	65	13,000.00	135	27,000.00	-51%
129 ALOHA	17	12,800.00	90	53,650.00	-76%
130 ES	36	12,750.00	0	0.00	
131 ABSOLUT	7	12,150.00	8	1,200.00	912%
132 ADG	32	12,000.00	0	0.00	
133 APPLE-TRI	6	11,994.00	0	0.00	
134 GROWERS	117	11,700.00	400	42,240.00	-72%
135 HAVAIANAS	11	11,689.00	0	0.00	
136 MAUNA LOA	23	11,600.00	28	18,000.00	-35%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 MEIJI MACADEMIA	46	11,400.00	0	0.00	
138 CALBEE	114	11,370.00	192	14,640.00	-22%
139 BROOKSIDE	8	11,200.00	0	0.00	
140 PAPER MACHE	11	10,600.00	0	0.00	
141 WANG	53	10,600.00	8	1,600.00	562%
142 HI-HO	216	10,550.00	0	0.00	
143 JIM BEAM	5	10,000.00	11	24,000.00	-58%
144 HOMI	92	9,200.00	0	0.00	
145 HENNESSY	1	8,000.00	5	24,700.00	-67%
146 HAITAI	43	7,740.00	0	0.00	
147 REMY MARTIN	1	7,300.00	5	16,000.00	-54%
148 M.Y. SAN	124	7,260.00	30	1,800.00	303%
149 YVES SAINT LAURENT	1	7,183.00	0	0.00	
150 BC NEW YORKERS	25	6,700.00	0	0.00	
151 CABEAU	2	6,200.00	1	1,495.00	314%
152 EFFICASCENT	47	5,900.00	70	9,550.00	-38%
153 HARDYS	6	5,800.00	9	7,400.00	-21%
154 WOOD	4	5,500.00	0	0.00	
155 VASELINE	18	4,740.00	37	9,025.00	-47%
156 CASINO	59	4,640.00	240	16,850.00	-72%
157 NONGSHIM	39	4,550.00	324	53,500.00	-91%
158 GREAT TASTE	90	4,500.00	387	19,350.00	-76%
159 MICHELLES OUTRIGHT	18	4,350.00	30	6,900.00	-36%
160 DESTINATION TRAVEL	4	4,300.00	12	6,200.00	-30%
161 BELGIAN	11	4,250.00	0	0.00	
162 LISTERINE	23	4,140.00	48	8,640.00	-52%
163 SHAMROCK	20	4,000.00	0	0.00	
164 CANADA DRY	26	3,900.00	112	16,800.00	-76%
165 WONKA	11	3,850.00	22	6,320.00	-39%
166 HAWAIIAN HOST	5	3,700.00	87	56,550.00	-93%
167 CROCO	22	3,300.00	0	0.00	
168 GRANNY GOOSE	34	3,200.00	5	336.00	852%
169 DON PAPA	1	3,000.00	1	3,000.00	0%
170 LAMPEIN	20	3,000.00	59	8,850.00	-66%

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 RONDOLETTI	11	3,000.00	28	23,980.00	-87%
172 TRUNKI	1	3,000.00	0	0.00	
173 OMEGA	14	2,800.00	36	7,200.00	-61%
174 ADIDAS	2	2,600.00	0	0.00	
175 FIBISCO	30	2,540.00	862	66,540.00	-96%
176 REXONA	8	2,500.00	74	23,100.00	-89%
177 VICKS	16	2,400.00	172	27,960.00	-91%
178 FILIPINIANA-O	5	2,355.00	9	4,575.00	-48%
179 LOQI	4	2,240.00	12	9,760.00	-77%
180 ANOMEO	6	2,200.00	0	0.00	
181 GUCCI	1	2,125.00	0	0.00	
182 PAMPERS	14	2,100.00	4	600.00	250%
183 LOCAL SCARF	4	2,047.00	16	7,521.00	-72%
184 BIODERM	21	2,000.00	32	3,100.00	-35%
185 MY SAN	30	1,800.00	0	0.00	
186 ADIDAS-B4U	2	1,798.00	0	0.00	
187 KISSNY	3	1,500.00	0	0.00	
188 MILKY WAY	2	1,400.00	0	0.00	
189 PONDS	3	1,350.00	6	1,890.00	-28%
190 DELFI	26	1,300.00	53	4,200.00	-69%
191 DUREX	4	1,200.00	18	5,100.00	-76%
192 GILLET	8	1,200.00	15	2,250.00	-46%
193 MANZANILLA	12	1,200.00	40	4,000.00	-70%
194 NOTTAGE HILLS	1	1,200.00	0	0.00	
195 MASTER	4	1,120.00	2	550.00	103%
196 KOPIKO	22	1,100.00	0	0.00	
197 PERRIER WATER	6	1,050.00	297	44,550.00	-97%
198 GOYA	12	1,000.00	502	40,370.00	-97%
199 MEIJI	3	900.00	15	3,750.00	-76%
200 RHEA ACEITE	9	900.00	7	700.00	28%
201 E-VIPO	17	850.00	307	15,350.00	-94%
202 JACOBSEN'S	5	850.00	9	2,250.00	-62%
203 MILLENNIUM	5	750.00	0	0.00	
204 MIGHTY BOND	4	680.00	4	560.00	21%

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 METHYL	5	600.00	11	1,320.00	-54%
206 VSF	3	540.00	0	0.00	
207 WHSMITH BAGS	21,326	500.00	6,487	5,690.00	-91%
208 DOVE	2	320.00	26	7,400.00	-95%
209 MANTYX	1	200.00	0	0.00	
210 NERDS	2	200.00	1	250.00	-20%
211 GENERIC	21	150.00	0	0.00	
212 ESKINOL	1	130.00	3	375.00	-65%
213 BRONCHO	1	80.00	33	2,640.00	-96%
214 ALFONSOS	0	0.00	11	540.00	-100%
215 B & D	0	0.00	2	1,610.00	-100%
216 BAYONGCIAGA	0	0.00	1	795.00	-100%
217 BENETTON	0	0.00	1	2,395.00	-100%
218 BIJOUX TERNER	-1	0.00	0	0.00	
219 BITE BLOCK	0	0.00	1	295.00	-100%
220 BLOOM & GROW	0	0.00	1	2,700.00	-100%
221 BOY BAWANG OUTRIGHT	0	0.00	173	17,100.00	-100%
222 BUNDLE	1,089	0.00	0	0.00	
223 BUNDLE PROMO	2,713	0.00	1	995.00	-100%
224 CLOUD 9	0	0.00	270	11,825.00	-100%
225 COMBOS	0	0.00	37	13,800.00	-100%
226 COPPENRATH	0	0.00	10	4,000.00	-100%
227 CRICKET	0	0.00	196	9,800.00	-100%
228 DELICO	0	0.00	33	11,760.00	-100%
229 DORITOS	0	0.00	12	2,770.00	-100%
230 DR HWELWAY	0	0.00	6	720.00	-100%
231 DR. GERARD	0	0.00	6	1,800.00	-100%
232 ECO BAG	0	0.00	30	7,500.00	-100%
233 FIT BAR	0	0.00	63	6,180.00	-100%
234 GO TRAVEL	0	0.00	2	780.00	-100%
235 GREY GOOSE	0	0.00	7	31,500.00	-100%
236 GUMMI POP	0	0.00	17	3,040.00	-100%
237 HEALTHY TROPICS	0	0.00	2	380.00	-100%
238 JAGERMEISTER	0	0.00	7	10,500.00	-100%

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BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
239 JELLY BEAN	0	0.00	3	1,800.00	-100%
240 KETTLE KORN	0	0.00	232	22,930.00	-100%
241 LOCAL HEADWRAP	0	0.00	4	1,600.00	-100%
242 MANGO	0	0.00	1	850.00	-100%
243 MARIANI	0	0.00	10	3,000.00	-100%
244 MASSIMO	0	0.00	4	1,000.00	-100%
245 MEGASCENT	0	0.00	10	2,500.00	-100%
246 MISHMASH	0	0.00	4	3,000.00	-100%
247 MODESS	0	0.00	6	900.00	-100%
248 MONIE GOLD	0	0.00	4	600.00	-100%
249 MONIEGOLD	0	0.00	2	300.00	-100%
250 MONIEGOLD BANGKOK	0	0.00	181	27,150.00	-100%
251 MONIEGOLD CONSIGN	0	0.00	20	3,000.00	-100%
252 MONIEGOLD OUTRIGHT	0	0.00	20	3,000.00	-100%
253 NIVEA	0	0.00	2	200.00	-100%
254 NON-MERCH	23,010	0.00	1,556	2,980.00	-100%
255 OAKLEY	0	0.00	1	876.00	-100%
256 OREO	0	0.00	10	3,000.00	-100%
257 PANDA	0	0.00	8	200.00	-100%
258 PAPER/PLASTIC BAGS	0	0.00	3,549	2,980.00	-100%
259 PATRICK	0	0.00	2	500.00	-100%
260 PEJOY	0	0.00	4	480.00	-100%
261 PEPSI	0	0.00	69	4,830.00	-100%
262 PH CARE	0	0.00	1	100.00	-100%
263 PIK-A-PIKEL	0	0.00	2	600.00	-100%
264 PIKNIK	0	0.00	20	4,160.00	-100%
265 PLASTIC/PAPER BAG	161	0.00	0	0.00	
266 QUAKER	-2	0.00	0	0.00	
267 SKROSS	-14	0.00	0	0.00	
268 SNACK BOX	0	0.00	14	1,850.00	-100%
269 STORCK	0	0.00	4	1,200.00	-100%
270 THATS FRUTEE	0	0.00	4	1,600.00	-100%
271 THE KASE	0	0.00	3	0.00	
272 TIFFANY	0	0.00	379	45,885.00	-100%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales		Previous Year		Inc/Dec%
		12/01/2024-12/31/2024		12/01/2023-12/31/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
273	TIFFANY ECLAIRS OUTRIGHT	0	0.00	9	3,600.00	-100%
274	TIGER	0	0.00	14	560.00	-100%
275	VIEIRA	0	0.00	43	1,760.00	-100%
276	VITA MILK	0	0.00	1	0.00	
277	VOORTMAN	0	0.00	32	9,190.00	-100%
278	WHISPER	0	0.00	2	200.00	-100%
279	WHSMITH	0	0.00	13	0.00	
280	WITORS	0	0.00	24	14,400.00	-100%
281	WOLF BLASS	0	0.00	2	2,800.00	-100%
1-OUTRIGHT Total:		227,031	34,946,903.16	230,790	35,722,216.39	-2%
2-CONSIGNE						
1	LCTI	17,596	2,169,150.00	15,629	1,913,430.00	13%
2	MUHLACH	2,988	1,450,450.00	2,337	1,092,000.00	32%
3	ISLAND SOUVENIRS	2,768	903,524.75	3,255	1,083,620.25	-16%
4	7D CONSIGN	2,043	616,955.00	2,093	523,860.00	17%
5	EMY'S-C	1,588	416,200.00	2,474	470,880.00	-11%
6	7D PASPACK	143	346,750.00	257	481,230.00	-27%
7	CEBU LUCKY	1,319	303,690.00	1,305	381,170.00	-20%
8	FILIPINIANA	1,071	278,029.00	2,529	689,372.00	-59%
9	JOANNA	1,129	276,490.00	879	196,960.00	40%
10	ES	551	200,235.00	483	142,220.00	40%
11	BONG BONG'S CONSIGN	1,180	191,030.00	2,360	374,910.00	-49%
12	ABE KENI	619	179,425.00	1,011	254,015.00	-29%
13	BAHAGHARI	765	164,540.00	816	152,020.00	8%
14	ADG	620	152,700.00	1,180	282,330.00	-45%
15	MAGICMELT	1,733	150,657.50	1,989	155,955.00	-3%
16	PHIL BRAND CONSIGN	423	142,470.00	403	119,190.00	19%
17	LOLA NUTTYS	509	131,360.00	0	0.00	
18	JOVYS	426	113,535.00	696	205,740.00	-44%
19	CHOWEE	585	112,000.00	4	800.00	13900%
20	LA2PU	433	108,810.00	206	40,320.00	169%
21	CEBU BRAND CONSIGN	183	90,165.00	511	175,540.00	-48%
22	MARKYS	465	89,380.00	650	99,820.00	-10%
23	EDNA'S	595	88,900.00	524	72,320.00	22%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
24	BLEEVES	67	80,400.00	139	166,800.00	-51%
25	ILOCOS CHICHACORN	226	68,690.00	252	55,170.00	24%
26	AIZA'S	250	67,540.00	535	125,905.00	-46%
27	MARISSA	377	62,760.00	813	115,020.00	-45%
28	AZATRI	183	58,150.00	0	0.00	
29	SHIENAS	272	50,012.50	23	3,385.00	1377%
30	G'S DELIGHT	173	46,170.00	267	51,000.00	-9%
31	HEYS	8	36,399.00	0	0.00	
32	MBD	87	31,550.00	60	14,805.00	113%
33	SD	169	28,690.00	394	57,340.00	-49%
34	CHOCOVRON	195	26,570.00	150	21,130.00	25%
35	JUAN	58	24,360.00	2	640.00	3706%
36	BEA'S	136	21,760.00	152	16,020.00	35%
37	ADORA	112	21,080.00	137	25,730.00	-18%
38	LOUISE	175	21,000.00	312	34,320.00	-38%
39	JUAN CALAMANSI	46	19,040.00	48	14,880.00	27%
40	JACOBINA	80	17,650.00	79	14,340.00	23%
41	ZUMIGUI-C	64	17,070.00	159	37,580.00	-54%
42	RK	67	16,826.00	67	16,770.00	0%
43	CEBU DRIED MANGOES	27	16,620.00	226	157,850.00	-89%
44	THE RAINS	33	13,860.00	62	17,260.00	-19%
45	CEBU BRAND	28	9,800.00	111	28,860.00	-66%
46	COCO-C	47	9,400.00	198	33,660.00	-72%
47	CHRISTINE	72	8,060.00	267	31,010.00	-74%
48	CREAMBAR	32	6,400.00	235	43,150.00	-85%
49	PHIL. BRAND DRIED MANGOES	63	6,360.00	5	1,100.00	478%
50	ERENETA MANALOTO	14	5,880.00	40	16,800.00	-65%
51	CACAO	11	4,560.00	0	0.00	
52	WOW MANI CONSIGN	7	4,340.00	17	8,520.00	-49%
53	CEBU DRIED	38	4,180.00	156	29,980.00	-86%
54	SNACKERS	13	3,900.00	83	14,525.00	-73%
55	PRAIA PILIPINAS	54	3,309.00	0	0.00	
56	QUICKMELT	4	2,520.00	0	0.00	
57	DELFA'S	4	2,100.00	36	16,700.00	-87%

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Period: 12/01/2024-12/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
58	KAT-LEINE'S	4	1,230.00	175	49,110.00	-97%
59	PEANUT BRITTLE	6	720.00	119	10,150.00	-92%
60	BOY BAWANG	4	480.00	74	7,425.00	-93%
61	TERESA'S PASALUBONG	1	442.00	0	0.00	
62	ADDAS	1	350.00	0	0.00	
63	ROMANAS	1	320.00	0	0.00	
64	RUBY	1	130.00	335	47,370.00	-99%
65	8A PERFORMANCE	0	0.00	3	2,957.00	-100%
66	ALIBABA	0	0.00	40	5,170.00	-100%
67	AMERYS	0	0.00	44	9,250.00	-100%
68	BAGUIO	0	0.00	3	1,200.00	-100%
69	CARL'S-C	0	0.00	1	220.00	-100%
70	DAVAO SWEET	0	0.00	344	52,495.00	-100%
71	EMPERORS	0	0.00	7	3,325.00	-100%
72	ENG SENG	0	0.00	3	480.00	-100%
73	FUNGOOFUN CONSIGN	0	0.00	2	5,198.00	-100%
74	GREEN JAGZ HOUSE BRAND	0	0.00	1	160.00	-100%
75	HOUSE OF POLVORON	0	0.00	22	3,330.00	-100%
76	JOVY'S	0	0.00	1	400.00	-100%
77	KING	0	0.00	38	11,400.00	-100%
78	KROOBERG	0	0.00	2	798.00	-100%
79	MONDRAGON	0	0.00	6	1,800.00	-100%
80	NATCHA	0	0.00	3	300.00	-100%
81	NATHANIEL'S	0	0.00	3	540.00	-100%
82	OH NUTS	0	0.00	74	28,285.00	-100%
83	PENUT BAR	0	0.00	53	5,300.00	-100%
84	PIK-A-PIKEL	0	0.00	3	1,265.00	-100%
85	RICAH	0	0.00	32	8,800.00	-100%
86	SEVILLA'S	0	0.00	1	140.00	-100%
87	SHIRO'S	0	0.00	8	1,600.00	-100%
88	SUNDRY	0	0.00	15	2,545.00	-100%
89	VHONYTIFF	0	0.00	133	21,945.00	-100%
90	WANDERSKYE	0	0.00	1	745.00	-100%
91	XXJXOVY'S	0	0.00	17	2,720.00	-100%

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FOOD, CONVENIENCE & GIFTING

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Sales Ranking By Business Unit

FRANCHISE STORES

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	27,779	6,727,349.81	9,480	3,223,611.40	108%
2	VICTORIA'S SECRET	13,135	4,794,644.80	4,520	2,449,730.37	95%
3	SKECHERS	1,618	2,946,402.02	0	0.00	
4	USPA	917	2,783,924.61	657	1,971,422.48	41%
5	NIKE	1,287	1,850,053.30	344	555,175.50	233%
6	CLINIQUE	457	1,263,564.91	234	502,091.50	151%
7	ADIDAS	709	1,094,913.00	117	183,260.00	497%
8	NESTI DANTE	2,911	473,044.84	37	4,216.75	11118%
9	ADIDAS PH	825	455,324.36	305	219,398.84	107%
10	MINISO	895	296,585.20	199	73,032.00	306%
11	IPANEMA-O	614	238,340.36	0	0.00	
12	VERSACE	52	231,600.00	5	24,160.00	858%
13	CALVIN KLEIN	49	192,041.03	23	94,129.98	104%
14	SPEEDO	116	167,511.30	61	105,948.00	58%
15	DELSEY	12	149,385.00	2	24,077.60	520%
16	HAVAIANAS	114	108,146.00	112	129,168.80	-16%
17	BEACH HUT	140	107,120.00	0	0.00	
18	JANSPORT	99	90,399.03	0	0.00	
19	REBISCO	162	85,850.00	0	0.00	
20	BURBERRY	54	57,290.35	7	17,241.62	232%
21	PROMOTION CODE	136	52,593.00	0	0.00	
22	VERSACE-B4U	9	50,010.01	0	0.00	
23	GIORGIO ARMANI	9	46,200.00	5	21,720.00	112%
24	THE NORTH FACE-O	13	46,027.00	0	0.00	
25	RALPH LAUREN	9	45,828.82	3	13,800.00	232%
26	CONVERSE	18	42,994.00	4	222.01	19265%
27	GOLDILOCKS OUTRIGHT	160	42,690.00	0	0.00	
28	KEDS	17	32,142.00	0	0.00	
29	ELIZABETH ARDEN	10	29,119.79	79	116,232.05	-74%
30	JOCKEY	66	28,275.20	0	0.00	
31	DAVID BECKHAM	13	27,560.00	0	0.00	
32	ANKER	18	27,370.00	0	0.00	
33	PASALUBONG PACK	20	25,930.00	10	13,490.00	92%
34	GIFT BUSINESS	109	25,704.25	388	82,751.56	-68%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	HUGO	4	25,503.85	5	27,910.00	-8%
36	DAVIDOFF	6	24,889.82	3	13,844.10	79%
37	MARS	101	19,380.00	0	0.00	
38	SPERRY	5	19,235.00	4	17,685.00	8%
39	VANS	6	17,554.34	14	40,596.20	-56%
40	TOBLERONE	92	17,485.00	0	0.00	
41	SEA TO SUMMIT-O	8	12,920.00	0	0.00	
42	QUIKSILVER	3	12,470.00	0	0.00	
43	CHLOE	19	12,220.00	5	21,428.82	-42%
44	GIORGIO ARMANI-B4U	2	11,554.25	4	24,115.30	-52%
45	ACCEL	12	11,517.50	21	21,687.25	-46%
46	CHAMPION	26	10,957.40	29	17,088.32	-35%
47	NESTLE	90	10,840.00	0	0.00	
48	VANS-SL	9	9,900.00	48	47,522.00	-79%
49	AUKEY	6	9,489.00	0	0.00	
50	HERSHEY'S	62	8,900.00	0	0.00	
51	PRINGLES	48	8,600.00	0	0.00	
52	TRAVEL BLUE	7	8,123.70	13	16,180.00	-49%
53	FLAMINGO	85	7,500.00	135	12,450.00	-39%
54	COCO CABANA	7	7,393.00	0	0.00	
55	MOSCHINO	1	6,800.00	1	1,840.00	269%
56	LEXINGHAM	5	6,670.00	0	0.00	
57	GROOVY	31	6,520.00	25	4,210.00	54%
58	NAUTICA	2	6,300.00	0	0.00	
59	TROLLI	63	6,060.00	0	0.00	
60	FRITO LAY	62	5,750.00	0	0.00	
61	FITFLOP-SL	2	5,249.70	12	26,110.07	-79%
62	THE BALM	10	4,650.00	21	12,750.00	-63%
63	CANDY CORNER	26	4,500.00	0	0.00	
64	KIPLING	1	4,499.00	0	0.00	
65	JOHNNIE WALKER	2	4,400.00	0	0.00	
66	RUBBERMAID	2	4,311.57	0	0.00	
67	CHIVAS REGAL	2	3,800.00	0	0.00	
68	CHEETOS	14	3,500.00	0	0.00	

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 GUCCI	18	3,450.00	0	0.00	
70 KISSNY	14	3,447.92	91	17,306.82	-80%
71 MARC JACOBS	14	3,300.00	0	0.00	
72 DESTINATION TRAVEL	3	3,289.00	8	7,392.00	-55%
73 SWATCH	1	2,700.00	0	0.00	
74 MISHMASH	9	2,655.54	12	3,512.99	-24%
75 DOUGHNUT-SL	1	2,519.00	11	29,189.00	-91%
76 MENTOS	44	2,500.00	0	0.00	
77 EMPORIO ARMANI	1	2,199.00	1	2,399.00	-8%
78 LINDT	8	2,150.00	0	0.00	
79 MERBA	9	2,000.00	0	0.00	
80 CADBURY	4	1,960.00	0	0.00	
81 POCKY	31	1,840.00	0	0.00	
82 OPI	4	1,700.00	2	500.00	240%
83 SWAROVSKI	1	1,679.00	0	0.00	
84 HARIBO	12	1,650.00	0	0.00	
85 ICE BREAKER	9	1,620.00	0	0.00	
86 KINDER JOY	17	1,500.00	0	0.00	
87 RICOLA	10	1,500.00	0	0.00	
88 C&H	6	1,400.00	0	0.00	
89 SMARTFOOD	8	1,260.00	0	0.00	
90 LOACKER	12	1,220.00	0	0.00	
91 FERRERO ROCHER	1	1,200.00	0	0.00	
92 DOUBLEMINT	48	1,080.00	0	0.00	
93 EASTPAK-SL	2	1,000.00	5	3,836.05	-73%
94 HIGH SIERRA	2	1,000.00	5	2,500.00	-60%
95 TIC TAC	21	900.00	0	0.00	
96 GATTINONI ROMA	1	850.00	0	0.00	
97 SPRAYGROUND	1	850.00	4	3,400.00	-75%
98 KINDER BUENO	9	840.00	0	0.00	
99 LOCAL SCARF	2	819.90	14	3,597.74	-77%
100 MICHELLE'S OUTRIGHT	3	750.00	0	0.00	
101 SKITTLES	11	720.00	0	0.00	
102 FILIPINIANA-O	2	698.00	3	1,397.00	-50%

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Period: 12/01/2024-12/31/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 REVLON	1	575.00	1	1,650.00	-65%
104 BILLABONG-SL	1	500.00	0	0.00	
105 EVERLAST	1	399.00	15	6,841.40	-94%
106 BILLABONG	1	350.82	0	0.00	
107 WONKA	1	350.00	0	0.00	
108 B & D	1	292.25	5	1,391.15	-78%
109 MANTYX	1	150.00	0	0.00	
110 SANICARE	5	141.14	0	0.00	
111 FRUITELLA	1	100.00	0	0.00	
112 MEDIHEAL	1	50.00	2	100.00	-50%
113 NON-MERCH	8,271	10.00	11,122	0.00	
114 ARAMIS	0	0.00	1	499.00	-100%
115 ASICS-SL	0	0.00	1	1,200.00	-100%
116 BAYONGCIAGA	0	0.00	11	5,500.00	-100%
117 BENETTON	1	0.00	0	0.00	
118 BRIC'S-SL	0	0.00	3	9,000.00	-100%
119 BUNDLE	136	0.00	0	0.00	
120 BVLGARI	0	0.00	1	3,480.00	-100%
121 DOUGHNUT	0	0.00	1	2,142.00	-100%
122 GO TRAVEL	0	0.00	3	2,727.00	-100%
123 GOYA	30	0.00	0	0.00	
124 INNISFREE	0	0.00	4	500.00	-100%
125 ISLA	0	0.00	2	221.60	-100%
126 LEADERS	0	0.00	1	50.00	-100%
127 O'NEILL	0	0.00	-1	-500.00	-100%
128 ORIGINS-O	0	0.00	5	1,500.00	-100%
129 PACSAFE	0	0.00	5	4,250.00	-100%
130 PAPER/PLASTIC BAGS	833	0.00	1,556	0.00	
131 PEPE JEANS	0	0.00	3	1,997.00	-100%
132 PRADA	0	0.00	1	3,399.00	-100%
133 STANCE	0	0.00	3	1,790.00	-100%
1-OUTRIGHT Total:	62,997	25,036,542.68	29,833	10,253,066.27	144%
2-CONSIGNE					
1 KROOBERG	2,029	1,307,462.19	2,365	1,428,795.88	-8%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
2	PORTGEAR	380	598,572.02	0	0.00	
3	HEYS	120	541,506.29	74	266,207.01	103%
4	SUNNIES STUDIOS-C	260	247,258.50	0	0.00	
5	AIRFIT	297	179,428.56	0	0.00	
6	8A PERFORMANCE	167	151,946.40	432	451,212.00	-66%
7	GENERIC-C	202	149,288.29	160	120,837.58	23%
8	BANGE-C	54	143,516.50	69	186,076.58	-22%
9	MOSSIMO-APP	122	136,005.75	0	0.00	
10	IT LUGGAGE-C	15	129,617.80	26	217,635.33	-40%
11	XO	244	117,382.20	207	108,467.75	8%
12	SOFISTICA	129	112,255.35	0	0.00	
13	BG BERLIN-C	9	83,149.53	8	88,992.00	-6%
14	ZILLA	107	79,521.00	172	131,530.75	-39%
15	SPOOLE CO	373	75,299.80	0	0.00	
16	FUNGGOOFUN-C	54	72,327.46	33	44,866.99	61%
17	SMOOTH SKIES-C	66	70,538.50	84	109,671.88	-35%
18	DTBG-C	50	68,154.07	67	105,327.75	-35%
19	OZUKO	45	64,822.12	54	79,662.00	-18%
20	TANKROCK-C	62	63,949.84	37	38,628.56	65%
21	KAKA-C	26	59,128.00	39	74,306.00	-20%
22	GLAXUNTE	368	55,020.00	0	0.00	
23	AWEI	56	52,176.00	17	21,253.90	145%
24	MARK RYDEN-C	22	51,814.54	31	80,100.27	-35%
25	WEKOME	42	32,966.35	0	0.00	
26	GOLF-C	68	31,670.35	44	17,023.00	86%
27	LEGEND WALKER	3	31,197.00	0	0.00	
28	TRAVEL SENTRY-C	20	27,880.00	0	0.00	
29	TRIBU	38	27,712.00	0	0.00	
30	FILIPINIANA	70	25,587.56	449	75,351.24	-66%
31	PRAIA PILIPINAS	46	20,314.00	33	12,677.00	60%
32	LES PERLES	9	17,698.18	13	36,796.32	-51%
33	GIFT BUSINESS-C	18	10,993.11	9	5,421.00	102%
34	PICTET FINO	23	10,023.00	26	14,308.72	-29%
35	OPTIMUS-C	4	9,772.00	2	4,886.00	100%

RunDate: 01/02/2025

RunTime 02:25 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
36 XIPIN	43	8,760.00	93	26,145.00	-66%
37 XO-C	17	8,503.75	16	13,505.67	-37%
38 PLEXTONE	13	8,420.00	0	0.00	
39 RIDER	7	7,732.00	0	0.00	
40 ZILLA-C	11	7,546.87	18	19,125.95	-60%
41 CALVIN KLEIN-P	2	7,000.00	0	0.00	
42 OME-C	8	6,902.00	0	0.00	
43 YOUBAO-C	2	6,276.00	10	10,693.00	-41%
44 BURBERRY-C	2	5,800.00	0	0.00	
45 KAKUSIGA-C	1	5,599.00	0	0.00	
46 BLUEDIO-C	6	4,794.00	8	6,392.00	-25%
47 VIDVIE	2	3,996.00	0	0.00	
48 IPANEMA	2	3,731.00	0	0.00	
49 ADIDAS PH-C	3	2,697.00	0	0.00	
50 CLINIQUE-C	1	2,500.00	0	0.00	
51 XIPIN-C	7	2,213.21	1	497.79	344%
52 XMOWI-C	1	1,998.00	0	0.00	
53 ROMIX	2	1,990.00	5	3,833.60	-48%
54 MIMAX-C	3	1,648.00	4	2,816.00	-41%
55 BOONA-C	2	1,610.00	8	5,875.00	-72%
56 KABINU-C	1	1,470.25	0	0.00	
57 INCIPIO	1	1,195.00	0	0.00	
58 LENOVO-C	1	1,113.75	11	11,187.80	-90%
59 TO TRAVEL TO LIVE	3	1,020.00	11	3,699.00	-72%
60 UNITEK	1	810.00	0	0.00	
61 ZUMIGUI-C	5	570.00	17	3,840.00	-85%
62 IPIPOO-C	1	504.00	5	2,800.00	-82%
63 ONDA-C	2	398.00	0	0.00	
64 BASIC-C	0	0.00	3,164	1,526,037.27	-100%
65 BATH & BODY WORKS	0	0.00	1	770.00	-100%
66 CELEBRAT-C	0	0.00	318	28,094.00	-100%
67 D-POWER-C	0	0.00	47	14,823.00	-100%
68 FUBU-C	0	0.00	4,369	2,760,312.48	-100%
69 HALO	2	0.00	0	0.00	

RunDate: 01/02/2025

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REGENT TRAVEL RETAIL GROUP

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Sales Ranking By Business Unit

Period: 12/01/2024-12/31/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/31/2024		Previous Year 12/01/2023-12/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
70 ISLAND SOUVENIRS	0	0.00	682	237,654.75	-100%
71 KELOE-C	0	0.00	2	1,900.00	-100%
72 KVL-R-C	0	0.00	3	8,891.20	-100%
73 LIME-C	0	0.00	12	11,176.00	-100%
74 MACBETH	0	0.00	239	73,253.94	-100%
75 MAUI AND SONS-C	0	0.00	25	17,075.00	-100%
76 MOSSIMO-FW	0	0.00	1,874	441,946.60	-100%
77 MUV-C	0	0.00	1	960.00	-100%
78 OEM-C	0	0.00	1	429.00	-100%
79 PYXIS-C	0	0.00	9	1,771.00	-100%
80 SOLATEK	0	0.00	27	23,337.70	-100%
81 TOMS-C	0	0.00	12	36,829.00	-100%
82 UNBRANDED	0	0.00	3	2,550.00	-100%
83 VIPFAN-C	0	0.00	77	57,593.00	-100%
2-CONSIGNE Total:	5,750	4,962,752.08	15,524	9,075,850.26	-45%
OUTLETS TOTALS:	68,747	29,999,294.77	45,357	19,328,916.53	55%

RunDate: 01/02/2025

RunTime 02:25 pm

Prepared By:

Willie

Noted By: