

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Mar 2025 MAR 1-16, 2025								PREV WEEK COMPARISON 03/10-03/16 vs 03/03-03/09			Prev. Year - Mar 2024 MAR 1-16, 2024		Last Month - Feb 2025 FEB 1-16, 2025		Pre-Pandemic - Mar 2019 MAR 1-16, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	03/01 - 03/16	16	10,221	5,654,140	553	2,153,796	3,500,344	62%	2,256,562	2,539,451	-11%	4,908,962	15%	6,131,567	-8%			
2.	THE SHOPPES CSP1	2.	03/01 - 03/16	16	2,698	2,774,627	1,028	1,148,704	1,625,923	59%	1,151,035	1,246,454	-7%	2,178,422	27%	2,183,133	27%	3,811,065	-27.1%	40%
3.	AIRMALL T3 DOM	3.	03/01 - 03/16	16	5,073	2,735,977	539	947,012	1,788,965	65%	1,156,113	1,105,724	4%	2,366,466	16%	2,658,176	3%	2,500,934	9.3%	48%
4.	WH SMITH T3 INTL (S12)	4.	03/01 - 03/16	16	6,068	2,669,363	439	980,465	1,688,897	63%	1,125,869	1,112,917	1%	2,841,193	-6%	3,160,544	-16%	1,265,503	110.9%	60%
5.	KRISPY KREME T3 DOM	5.	03/01 - 03/16	16	3,430	2,336,109	681	1,518,471	817,638	35%	1,050,833	994,915	5%	2,422,326	-4%	2,437,282	-4%	3,321,955	-29.6%	22%
6.	CSP PITX	6.	03/01 - 03/16	16	9,388	1,386,625	147	911,531	475,093	34%	572,585	589,215	-2%	1,370,350	1%	1,554,461	-11%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	03/01 - 03/16	16	4,719	1,307,389	277	415,951	891,437	68%	586,328	540,209	8%	971,443	35%	1,339,565	-2%			
8.	WH SMITH CLARK IPD	8.	03/01 - 03/16	16	2,926	1,053,157	359	351,083	702,073	67%	403,843	477,050	-15%			1,163,007	-9%			
9.	WH SMITH NAIA T3 BUS GATE	9.	03/01 - 03/16	16	2,395	479,971	200	151,433	328,538	68%	204,964	205,714	-0%	314,813	52%	502,502	-4%			
10.	WH SMITH NAIA T3 (S32)	10.	03/01 - 03/16	16	1,414	479,587	339	162,627	316,960	66%	212,030	197,282	7%	273,823	75%	337,563	42%			
11.	AIRMALL ILOILO	11.	03/01 - 03/16	16	310	317,170	1,023	118,999	198,170	62%	104,500	166,385	-37%	243,964	30%	360,395	-12%			
12.	WH SMITH BACOLOD	12.	03/01 - 03/16	16	1,459	295,715	202	91,055	204,659	69%	109,860	121,650	-9%	282,681	5%	340,573	-13%			
13.	WH SMITH LAGUINDINGAN	13.	03/01 - 03/16	16	1,669	292,240	175	91,939	200,300	69%	131,710	117,125	12%	266,690	10%	241,255	21%			
14.	WH SMITH BICOL	14.	03/01 - 03/16	16	897	202,797	226	74,791	128,005	63%	68,974	90,418	-23%			247,877	-18%			
15.	WH SMITH CLARK DPD	15.	03/01 - 03/16	16	740	198,596	268	67,249	131,346	66%	97,225	84,791	14%			226,017	-12%			
16.	AIRMALL BOHOL	16.	03/01 - 03/16	16	464	152,904	329	54,539	98,364	64%	74,109	53,525	38%			161,065	-5%			
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:						22,336,371		9,239,652	13,096,718	59%	9,306,542	9,642,829	-3%	18,441,137	21%	23,044,988	-3%	10,899,458	104.9%	39%
RESTO																				
17.	SUBWAY T1	1.	03/01 - 03/16	16	9,395	4,286,906	456	1,414,679	2,872,227	67%	1,837,516	1,911,068	-3%	4,814,296	-11%	4,302,424	0%			
18.	CAFE EXPRESS- T1	2.	03/01 - 03/16	16	9,142	4,062,115	444	1,340,498	2,721,617	67%	1,736,891	1,793,477	-3%	4,541,817	-11%	4,161,107	-2%	2,580,341	57.4%	67%
19.	SUBWAY T3	3.	03/01 - 03/16	16	7,548	2,575,135	341	849,794	1,725,340	67%	1,156,038	1,070,124	8%	1,773,635	45%	2,457,788	5%			
20.	ILLY CAFE- ROCKWELL	4.	03/01 - 03/16	16	1,747	780,982	447	265,534	515,448	66%	301,918	328,443	-8%	734,737	6%	751,740	4%	493,556	58.2%	66%
21.	SUBWAY BATANGAS	5.	03/01 - 03/16	16	1,961	568,290	289	187,535	380,754	67%	249,235	235,610	5%			588,679	-3%			
22.	CAFE EXPRESS- T3 ARRV	6.	03/01 - 03/16	16	2,654	545,719	205	180,087	365,631	67%	241,960	228,062	6%	286,813	90%	518,785	5%	263,260	107.2%	70%
23.	SUBWAY CLARK	7.	03/01 - 03/16	16	1,291	479,475	371	158,226	321,248	67%	187,841	225,311	-16%			514,140	-7%			
24.	CAFE EXPRESS- T3 LOUNGE	8.	03/01 - 03/16	16	1,648	426,371	258	140,702	285,669	67%	175,725	178,956	-1%	318,968	34%	456,869	-7%	522,157	-18.3%	67%
25.	CAFE EXPRESS- T3 SPACE32	9.	03/01 - 03/16	16	1,367	377,537	276	124,587	252,950	67%	164,038	166,902	-1%	231,810	63%	353,021	7%			
26.	CAFE EXPRESS- BATANGAS	10.	03/01 - 03/16	16	908	275,409	303	90,885	184,524	67%	121,572	112,082	8%			256,424	7%			
27.	ILLY CAFE- OPUS MALL	11.	03/01 - 03/16	16	476	185,048	388	61,066	123,982	67%	77,830	65,097	19%			203,619	-9%			
28.	CAFE EXPRESS- KALIBO	12.	03/01 - 03/16	16	143	28,787	201	9,499	19,287	67%	12,456	12,872	-3%	42,870	-33%	46,241	-38%			

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Mar 2025								PREV WEEK COMPARISON			Prev. Year - Mar 2024		Last Month - Feb 2025		Pre-Pandemic - Mar 2019		
		MAR 1-16, 2025								03/10-03/16 vs 03/03-03/09			MAR 1-16, 2024		FEB 1-16, 2025		MAR 1-16, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -20 %		RESTO Total:			14,591,781		4,823,097	9,768,683	67%	6,263,024	6,328,009	-1%	12,744,949	14%	14,610,843	0%	3,859,316	278.0%	67%
FRANCHISE STORES																			
29. 7-11 BORA TOUR CENTER	1.	03/01 - 03/16	16	16,806	3,344,122	198	2,039,914	1,304,207	39%	1,405,072	1,491,850	-5%	2,899,524	15%	3,470,267	-4%	3,052,824	9.5%	39%
30. 7-11 BORA STATION 3	2.	03/01 - 03/16	16	14,617	2,703,515	184	1,676,179	1,027,335	38%	1,176,201	1,162,508	1%	2,701,569	0%	3,027,723	-11%	3,343,559	-19.1%	38%
31. 7-11 MCIA	3.	03/01 - 03/16	16	17,930	2,202,649	122	1,365,642	837,006	38%	982,023	948,613	3%	2,061,004	7%	2,303,145	-4%			
32. 7-11 PITX	4.	03/01 - 03/16	16	29,709	2,155,569	72	1,465,787	689,782	32%	946,239	893,786	5%	2,161,939	0%	2,211,964	-3%			
33. MINISO CEBU	5.	03/01 - 03/16	16	1,177	813,579	691	376,792	436,786	54%	365,872	323,129	13%	784,455	4%	1,009,327	-19%			
34. MINISO DRIVE&DINE	6.	03/01 - 03/16	16	763	557,943	731	355,245	202,697	36%	220,873	222,969	-0%	522,525	7%	582,991	-4%			
35. MINISO T3	7.	03/01 - 03/16	16	731	470,715	643	219,784	250,931	53%	281,143	162,732	72%	816,121	-42%	392,040	20%			
CTS -17 %		FRANCHISE STORES Total:			12,248,094		7,499,347	4,748,747	39%	5,377,425	5,205,590	3%	11,947,138	3%	12,997,459	-6%	6,396,383	91.4%	38%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	03/01 - 03/16	16	630	1,992,990	3,163	859,044	1,133,945	57%	820,910	862,700	-4%	1,436,600	39%	1,954,034	2%	1,488,750	33.8%	60%
37. THE RUNWAY T3 INTL (S6)	2.	03/01 - 03/16	16	1,055	1,597,804	1,514	777,683	820,120	51%	643,071	688,250	-6%	711,664	125%	1,765,448	-9%	461,700	246.0%	60%
38. CITY OF DREAMS	3.	03/01 - 03/16	16	361	1,531,116	4,241	722,615	808,500	53%	725,172	621,346	16%	1,413,503	8%	1,470,928	4%			
39. BBW T3 LANDSIDE	4.	03/01 - 03/16	16	657	1,241,442	1,889	516,782	724,659	58%	570,816	507,206	12%	855,950	45%	1,714,485	-28%	844,740	46.9%	64%
40. VS T3 LANDSIDE	5.	03/01 - 03/16	16	341	1,040,394	3,051	467,440	572,953	55%	468,250	436,402	7%	1,147,710	-9%	1,529,545	-32%	1,371,050	-24.1%	59%
41. MAC T3 DOM	6.	03/01 - 03/16	16	320	882,360	2,757	463,804	418,555	47%	377,010	350,820	7%	324,960	172%	795,268	11%	932,510	-5.3%	54%
42. T3 INTL JO MALONE	7.	03/01 - 03/16	16	40	299,550	7,488	131,770	167,779	56%	126,950	132,100	-3%	411,175	-27%	536,900	-44%	535,680	-44.0%	53%
43. BTG - CLARK DPD	8.	03/01 - 03/16	16	115	258,148	2,244	118,569	139,578	54%	111,760	115,634	-3%			314,485	-18%			
44. BBW T3 INTL	9.	03/08 - 03/16	9	132	216,077	1,636	81,909	134,167	62%	166,917	49,160	239%							
45. BEAUTY TO GO-KALIBO	10.	03/01 - 03/16	13	25	69,407	2,776	27,448	41,958	60%	20,557	41,630	-50%	205,187	-66%	169,186	-59%	1,139,259	-93.9%	57%
46. T3 INTL KIEHLS	11.	03/02 - 03/16	11	15	67,500	4,500	32,387	35,112	52%	29,700	35,950	-17%	118,400	-43%	100,102	-33%	456,675	-85.2%	53%
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:			9,196,788		4,199,457	4,997,330	54%	4,061,113	3,841,198	5%	6,625,149	39%	10,350,381	-11%	7,230,364	27.1%	58%
OUTLETS																			
47. SLEX	1.	03/01 - 03/16	16	479	1,025,529	2,140	617,713	407,815	40%	441,316	385,965	14%	149,897	584%	899,675	14%	743,217	37.9%	43%
48. NLEX BALAGTAS	2.	03/01 - 03/16	16	415	979,695	2,360	564,220	415,475	42%	390,189	474,092	-17%	754,671	30%	783,900	25%	594,002	64.9%	46%
49. BORA ISLAND SOUVENIRS	3.	03/01 - 03/16	16		938,860		563,316	375,544	40%	391,119	431,430	-9%	895,623	5%	995,596	-6%			
50. NLEX MEGA STATION	4.	03/01 - 03/16	16	417	931,771	2,234	532,557	399,214	43%	309,724	416,905	-25%	544,844	71%	559,252	67%	851,153	9.4%	39%
51. BORACAY	5.	03/01 - 03/16	16	740	928,632	1,254	591,648	336,983	36%	437,664	380,783	14%	565,479	64%	936,554	-1%	1,340,978	-30.7%	46%
52. CLARK PUREGOLD	6.	03/01 - 03/16	16		772,606		450,648	321,958	42%	374,308	233,085	60%	717,486	8%	862,941	-10%	817,379	-5.4%	54%
53. NLEX DRIVE&DINE	7.	03/01 - 03/16	16	365	730,334	2,000	435,094	295,239	40%	269,742	324,020	-16%	520,428	40%	772,285	-5%			
54. FR PITX	8.	03/01 - 03/16	16	403	643,140	1,595	417,828	225,311	35%	239,856	284,331	-15%	516,504	25%	636,453	1%			

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STORE	CURRENT - Mar 2025 MAR 1-16, 2025									PREV WEEK COMPARISON 03/10-03/16 vs 03/03-03/09			Prev. Year - Mar 2024 MAR 1-16, 2024		Last Month - Feb 2025 FEB 1-16, 2025		Pre-Pandemic - Mar 2019 MAR 1-16, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
55. SUBIC FREEPORT	9.	03/01 - 03/16	16	224	555,556	2,480	345,184	210,371	38%	231,838	229,291	1%	551,826	1%	480,842	16%	802,739	-30.7%	43%
56. CEBU PUEBLO VERDE	10.	03/01 - 03/16	16	220	426,873	1,940	248,921	177,952	42%	212,301	150,440	41%	220,195	94%	476,967	-11%	511,391	-16.5%	39%
57. TRAVEL HUB BATANGAS	11.	03/01 - 03/16	16	217	240,725	1,109	148,485	92,240	38%	90,647	102,544	-11%			241,664	0%			
CTS -11 %	OUTLETS Total:				8,173,725		4,915,618	3,258,107	40%	3,388,708	3,412,890	-0%	5,436,958	50%	7,646,136	7%	5,660,862	44.3%	45%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	03/01 - 03/16	16	2,808	4,972,002	1,770	3,333,035	1,638,967	33%	2,050,435	2,131,860	-3%	3,172,667	57%	6,468,093	-23%	3,351,534	48.3%	33%
59. T3 INTL SPACE5	2.	03/01 - 03/16	16	1,039	661,144	636	468,748	192,395	29%	318,605	277,807	14%	635,510	4%	408,691	62%	394,480	67.5%	62%
60. DFP FIESTAMALL	3.	03/01 - 03/16	13	56	171,895	3,069	126,884	45,010	26%	36,904	112,776	-67%			122,980	40%			
61. DFP LUXEMALL	4.	03/01 - 03/16	11	21	49,865	2,374	31,940	17,925	36%	21,728	16,942	28%			66,838	-25%			
CTS -8 %	ATHLEISURE Total:				5,854,907		3,960,608	1,894,299	32%	2,427,673	2,539,386	-4%	3,808,177	54%	7,066,603	-17%	3,746,014	56.2%	36%
ECOMMERCE																			
62. SHOPEE	1.	03/01 - 03/13	11	416	423,704	1,018	214,952	208,751	49%	152,415	227,094	-32%	348,429	22%	533,386	-21%			
63. TIK-TOK	2.	03/01 - 03/10	11	6	2,181	363	1,433	748	34%	570	906	-37%			1,715	27%			
CTS -1 %	ECOMMERCE Total:				425,885		216,386	209,499	49%	152,985	228,000	-32%	348,429	22%	535,101	-20%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				72,827,553		34,854,166	37,973,386	52%	30,977,472	31,197,904	-0%	59,351,940	23%	76,251,513	-4%	37,792,399	92.7%	157%

RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	03/01 - 03/16	16	11,656	4,658,252	399	2,189,378	2,468,873	53%	1,975,859	1,992,031	-0%	3,955,618	18%	4,497,939	4%			
2.	T3 BURGER- WENDY'S CLARK	2.	03/01 - 03/16	16	3,332	1,598,814	479	751,442	847,371	53%	678,302	669,830	1%	993,414	61%	1,832,151	-13%			
3.	T3 BURGER- WENDY'S BACOR	3.	03/01 - 03/16	16	4,128	1,553,350	376	730,074	823,275	53%	661,942	635,618	4%	1,738,781	-11%	1,587,450	-2%			
4.	T3 BURGER- WENDY'S PITX	4.	03/01 - 03/16	16	4,853	1,316,577	271	618,791	697,785	53%	583,263	527,609	10%	1,598,551	-18%	1,469,237	-10%			
5.	T3 BURGER- WENDY'S MEXICO	5.	03/01 - 03/16	16	2,071	1,142,172	551	536,820	605,351	53%	438,469	488,112	-10%	745,935	53%	1,016,716	12%			
6.	T3 BURGER- WENDY'S YELLOW	6.	03/01 - 03/16	16	381	388,208	1,018	139,755	248,453	64%	147,554	153,828	-4%	315,624	23%	426,667	-9%			
7.	T3 BURGER- WENDY'S PANCAK	7.	03/01 - 03/16	16	367	342,201	932	123,192	219,009	64%	136,014	132,225	2%	355,486	-4%	388,213	-12%			
CTS -75 %			RESTO - WENDY'S Total:			10,999,576		5,089,455	5,910,120	54%	4,621,407	4,599,255	0%	9,703,412	13%	11,218,376	-2%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	03/01 - 03/16	16	536	1,473,505	2,749	792,476	681,028	46%	662,260	590,685	12%	2,455,760	-40%	1,016,740	45%			
9.	POD3	2.	03/01 - 03/16	16	371	851,331	2,294	818,599	32,731	4%	344,034	395,830	-13%	804,827	6%	1,088,806	-22%	3,646,287	-76.6%	58%

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	MAR 1-16, 2025									03/10-03/16 vs 03/03-03/09			MAR 1-16, 2024		FEB 1-16, 2025		MAR 1-16, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
10. POD2	3.	03/01 - 03/16	13	27	558,930	20,701	272,973	285,956	51%	118,250	379,616	-68%	339,715	65%	545,525	2%	360,406	55.0%	70%
11. POD1	4.	03/01 - 03/16	16	84	470,620	5,602	313,367	157,252	33%	185,504	195,404	-5%	1,478,340	-68%	724,290	-35%	4,615,604	-89.8%	49%
12. POD4	5.	03/01 - 03/16	16	152	283,490	1,865	165,811	117,678	42%	118,333	136,331	-13%	222,481	27%	314,130	-10%	388,882	-27.1%	56%
CTS -25 %		MTR SALES Total:			3,637,876		2,363,228	1,274,648	35%	1,428,381	1,697,866	-15%	5,301,123	-31%	3,689,491	-1%	9,011,181	-59.6%	54%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			14,637,453		7,452,684	7,184,769	49%	6,049,789	6,297,122	-3%	15,004,535	-2%	14,907,867	-2%	9,011,181	62.4%	167%
		GRAND TOTAL:			87,465,006		42,306,850	45,158,156	49.0%	37,027,262	37,495,027	-1%	74,356,476	18%	91,159,380	-4%	46,803,580	86.8%	47%

CTS - Contribution to Sales
Incomplete Days or Period