

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Jan 2025 JAN 1-16, 2025							PREV WEEK COMPARISON 01/10-01/16 vs 01/03-01/09			Prev. Year - Jan 2024 JAN 1-16, 2024		Last Month - Dec 2024 DEC 1-16, 2024		Pre-Pandemic - Jan 2019 JAN 1-16, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	01/01 - 01/16	16	12,717	7,222,266	567	2,778,762	4,443,504	62%	3,016,012	3,402,878	-11%	6,792,588	6%	4,981,541	45%		
2.	WH SMITH T3 INTL (S12)	2.	01/01 - 01/16	16	6,358	3,251,400	511	1,241,283	2,010,116	62%	1,263,451	1,618,435	-21%	3,577,840	-9%	2,283,972	42%	1,306,095	148.9%
3.	SPACE38 CSP2 T3	3.	01/01 - 01/16	16	2,989	2,602,266	870	1,137,689	1,464,577	56%	1,113,448	1,176,153	-5%	3,461,614	-25%	2,933,323	-11%	2,274,078	14.4%
4.	AIRMALL T3 DOM	4.	01/01 - 01/16	16	4,338	2,143,138	494	807,604	1,335,534	62%	1,056,504	830,266	27%	1,962,242	9%	3,564,629	-40%	1,717,289	24.7%
5.	THE SHOPPES CSP1	5.	01/01 - 01/16	16	2,276	2,047,630	899	951,911	1,095,718	54%	858,777	916,568	-6%	2,603,086	-21%	2,427,859	-16%	4,194,269	-51.1%
6.	KRISPY KREME T3 DOM	6.	01/01 - 01/16	16	3,050	1,834,905	601	1,192,688	642,216	35%	911,027	749,862	21%	2,085,062	-12%	2,866,817	-36%	2,250,867	-18.4%
7.	CSP PITX	7.	01/01 - 01/16	16	9,713	1,547,786	159	1,034,879	512,907	33%	608,083	670,375	-9%	1,540,377	0%	1,462,208	6%		
8.	WH SMITH CEBU T1 NRTH WIN	8.	01/01 - 01/16	16	5,296	1,484,742	280	451,145	1,033,596	70%	607,488	676,493	-10%	871,344	70%	1,122,413	32%		
9.	WH SMITH CLARK IPD	9.	01/01 - 01/16	16	2,721	967,138	355	325,749	641,388	66%	445,337	369,237	20%			771,636	25%		
10.	KRISPY KREME CSP2	10.	01/01 - 01/16	16	2,589	919,919	355	643,943	275,975	30%	381,670	384,164	-0%	426,469	116%	824,215	12%	795,555	15.6%
11.	WH SMITH NAIA T3 BUS GATE	11.	01/01 - 01/16	16	2,517	504,755	200	153,501	351,253	70%	205,237	234,379	-12%	298,751	69%	538,129	-6%		
12.	WH SMITH BACOLOD	12.	01/01 - 01/16	16	1,899	405,570	213	142,087	263,482	65%	164,860	185,935	-11%	393,595	3%	346,164	17%		
13.	WH SMITH NAIA T3 (S32)	13.	01/01 - 01/16	16	1,359	380,797	280	130,669	250,128	66%	139,954	180,672	-22%	432,625	-12%	287,290	33%		
14.	AIRMALL ILOILO	14.	01/01 - 01/16	16	401	329,637	822	137,175	192,461	58%	139,579	142,663	-2%			429,275	-23%		
15.	WH SMITH CLARK DPD	15.	01/01 - 01/16	16	896	304,900	340	112,233	192,666	63%	98,919	158,346	-37%			238,656	28%		
16.	WH SMITH LAGUINDINGAN	16.	01/01 - 01/16	16	1,649	300,060	181	95,117	204,942	68%	119,595	137,765	-13%	303,750	-1%	246,220	22%		
17.	AIRMALL BOHOL	17.	01/01 - 01/16	16	654	251,558	384	93,715	157,842	63%	103,782	123,399	-15%			250,830	0%		
18.	WH SMITH BICOL	18.	01/01 - 01/16	16	1,077	248,537	230	86,830	161,706	65%	103,680	121,014	-14%			168,889	47%		
CTS -32 % FOOD, CONVENIENCE & GIFTING Total:					26,747,008		11,516,988	15,230,019	57%	11,337,408	12,078,608	-6%	24,749,347	8%	25,744,071	4%	12,538,156	113.3%	41%
RESTO																			
19.	CAFE EXPRESS- T1	1.	01/01 - 01/16	16	9,742	4,847,113	497	1,599,547	3,247,566	67%	2,028,426	2,262,373	-10%	5,127,910	-5%	4,085,245	19%	2,683,026	80.6%
20.	SUBWAY T1	2.	01/01 - 01/16	16	8,413	4,837,518	575	1,596,381	3,241,137	67%	2,093,684	2,186,719	-4%	5,250,229	-8%	4,263,486	13%		
21.	SUBWAY T3	3.	01/01 - 01/16	16	7,112	2,227,657	313	735,126	1,492,530	67%	737,678	1,188,056	-37%	1,757,525	27%	2,480,291	-10%		
22.	SUBWAY CLARK	4.	01/01 - 01/16	16	1,785	781,364	437	257,850	523,514	67%	269,635	405,737	-33%			900,385	-13%		
23.	ILLY CAFE- ROCKWELL	5.	01/01 - 01/16	16	1,670	761,176	455	258,800	502,376	66%	335,318	315,851	6%	774,749	-2%	874,492	-13%	469,453	62.1%
24.	SUBWAY BATANGAS	6.	01/01 - 01/16	16	16	622,762	38,922	205,511	417,251	67%	269,292	265,413	1%						
25.	CAFE EXPRESS- T3 ARRV	7.	01/01 - 01/16	16	2,638	550,821	208	181,771	369,050	67%	246,809	235,915	4%	296,776	86%	612,182	-10%	281,541	95.6%
26.	CAFE EXPRESS- T3 SPACE32	8.	01/01 - 01/16	16	1,592	490,521	308	161,871	328,649	67%	206,831	209,084	-1%	316,918	55%	352,538	39%		
27.	CAFE EXPRESS- T3 LOUNGE	9.	01/01 - 01/16	16	1,836	474,098	258	156,452	317,645	67%	217,014	199,836	8%	305,994	55%	566,241	-16%	656,518	-27.7%
28.	CAFE EXPRESS- BATANGAS	10.	01/01 - 01/16	16	1,019	298,365	292	98,460	199,905	67%	111,091	132,655	-16%			218,207	37%		
29.	ILLY CAFE- OPUS MALL	11.	01/01 - 01/16	16	616	197,481	320	65,168	132,312	67%	77,743	82,326	-5%			205,170	-4%		

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STORE		CURRENT - Jan 2025								PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019				
		JAN 1-16, 2025								01/10-01/16 vs 01/03-01/09			JAN 1-16, 2024		DEC 1-16, 2024		JAN 1-16, 2019				
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%		
REGENT TRAVEL RETAIL STORES																					
RESTO																					
30. CAFE EXPRESS- KALIBO	12.	01/01 - 01/16	16	206	41,260	200	13,615	27,644	67%	22,425	14,129	58%	30,196	37%	36,050	14%					
CTS -19 %		RESTO Total:					16,130,142		5,330,558	10,799,583	67%	6,615,953	7,498,099	-11%	13,860,301	16%	14,594,292	11%	4,090,540	294.3%	67%
FRANCHISE STORES																					
31. 7-11 BORA TOUR CENTER	1.	01/01 - 01/16	16	18,200	3,759,992	206	2,293,595	1,466,397	39%	1,560,414	1,633,280	-4%	3,020,084	24%	3,054,396	23%	3,041,126	23.6%		39%	
32. 7-11 BORA STATION 3	2.	01/01 - 01/16	16	16,816	3,330,271	198	2,064,768	1,265,503	38%	1,292,825	1,506,225	-14%	2,570,980	30%	2,409,676	38%	3,425,449	-2.7%		38%	
33. 7-11 PITX	3.	01/01 - 01/16	16	29,236	2,298,136	78	1,562,732	735,403	32%	910,809	1,048,247	-13%	2,416,671	-5%	2,365,817	-3%					
34. 7-11 MCIA	4.	01/01 - 01/12	12	15,065	1,926,810	127	1,194,622	732,187	38%	479,412	1,131,722	-57%	2,218,934	-13%	2,285,007	-16%					
35. MINISO CEBU	5.	01/01 - 01/16	16	2,132	1,257,911	590	579,849	678,061	54%	419,958	658,033	-36%	900,901	40%	1,363,421	-8%					
36. MINISO DRIVE&DINE	6.	01/01 - 01/16	16	1,012	685,865	677	436,361	249,504	36%	223,024	321,863	-30%	707,456	-3%	1,087,544	-37%					
37. MINISO T3	7.	01/01 - 01/16	16	1,036	592,059	571	274,573	317,485	54%	274,642	262,874	4%	1,201,189	-51%	1,130,463	-48%					
CTS -16 %		FRANCHISE STORES Total:					13,851,046		8,406,503	5,444,543	39%	5,161,086	6,562,246	-21%	13,036,217	6%	13,696,326	1%	6,466,576	114.1%	38%
BEAUTY, FASHION & ACCESSORIES																					
38. BBW T3 LANDSIDE	1.	01/01 - 01/16	16	1,308	2,681,835	2,050	1,594,897	1,086,937	41%	1,140,438	1,141,443	-0%	2,231,174	20%	4,195,615	-36%	996,459	169.1%		53%	
39. THE RUNWAY T3 INTL (S6)	2.	01/01 - 01/16	16	1,054	1,601,576	1,519	845,047	756,528	47%	650,863	712,553	-8%	633,723	153%	1,506,495	6%	319,420	401.4%		56%	
40. VS T3 DOM	3.	01/01 - 01/16	16	456	1,437,930	3,153	651,628	786,301	55%	691,220	631,890	9%	1,588,543	-9%	3,938,876	-63%	1,010,784	42.2%		56%	
41. CITY OF DREAMS	4.	01/01 - 01/16	16	314	1,434,844	4,569	654,303	780,540	54%	529,769	650,902	-18%	1,193,902	20%	2,477,858	-42%					
42. VS T3 LANDSIDE	5.	01/01 - 01/16	16	423	1,225,770	2,897	600,298	625,471	51%	536,533	560,087	-4%	1,953,314	-37%	2,410,393	-49%	1,169,593	4.8%		52%	
43. T3 INTL JO MALONE	6.	01/01 - 01/16	16	121	758,930	6,272	378,254	380,675	50%	316,100	327,305	-3%	379,265	100%	555,305	37%	844,870	-10.1%		48%	
44. MAC T3 DOM	7.	01/01 - 01/16	16	183	583,422	3,188	300,297	283,124	49%	231,251	280,364	-17%	423,255	38%	688,175	-15%	838,210	-30.3%		52%	
45. BTG - CLARK DPD	8.	01/01 - 01/16	16	186	535,368	2,878	298,333	237,034	44%	190,578	253,386	-24%			762,612	-30%					
46. MAC T3 INTL	9.	01/01 - 01/16	16	109	365,140	3,349	162,748	202,391	55%	154,470	175,950	-12%	166,755	119%	257,325	42%	609,210	-40.0%		53%	
47. BEAUTY TO GO-KALIBO	10.	01/01 - 01/15	12	36	123,795	3,438	62,796	60,998	49%	47,376	62,931	-24%	225,967	-45%	135,818	-9%	1,008,243	-87.7%		53%	
48. T3 INTL KIEHLS	11.	01/02 - 01/16	9	18	55,100	3,061	25,667	29,432	53%	24,100	22,750	5%	113,100	-51%	124,177	-56%	516,920	-89.3%		48%	
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:					10,803,710		5,574,272	5,229,437	48%	4,512,698	4,819,561	-6%	8,908,999	21%	17,052,649	-37%	7,313,709	47.7%	52%
OUTLETS																					
49. BORACAY	1.	01/01 - 01/16	16	906	1,274,039	1,406	758,170	515,868	40%	498,889	513,033	-2%	785,820	62%	784,514	62%	547,425	132.7%		41%	
50. SLEX	2.	01/01 - 01/16	16	472	1,091,625	2,312	645,503	446,121	41%	385,831	526,908	-26%	752,967	45%	2,134,412	-49%	637,250	71.3%		43%	
51. NLEX MEGA STATION	3.	01/01 - 01/16	16	506	972,736	1,922	578,226	394,509	41%	310,237	476,991	-34%	701,159	39%	1,349,720	-28%	1,146,287	-15.1%		42%	
52. NLEX DRIVE&DINE	4.	01/01 - 01/16	16	403	883,139	2,191	511,179	371,960	42%	380,847	357,299	6%	539,307	64%	1,733,461	-49%					
53. NLEX BALAGTAS	5.	01/01 - 01/16	16	386	822,944	2,131	481,546	341,398	41%	356,960	365,723	-2%	685,718	20%	1,513,912	-46%	719,994	14.2%		43%	

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	JAN 1-16, 2025								01/10-01/16 vs 01/03-01/09			JAN 1-16, 2024		DEC 1-16, 2024		JAN 1-16, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																		
OUTLETS																		
54. BORA ISLAND SOUVENIRS	6.	01/07 - 01/16	10	794,503		476,701	317,801	40%	600,358	194,145	209%	803,287	-1%					
55. FR PITX	7.	01/01 - 01/16	16	793,634	1,660	489,620	304,014	38%	352,127	335,311	5%	544,110	46%	1,141,594	-30%			
56. CLARK PUREGOLD	8.	01/01 - 01/16	16	621,416		337,378	284,037	46%	272,032	232,440	17%	633,477	-2%	1,678,230	-63%	704,135	-11.7%	51%
57. SUBIC FREEPORT	9.	01/01 - 01/16	16	572,973	2,628	321,204	251,768	44%	173,383	274,531	-36%	383,624	49%	1,227,779	-53%	794,030	-27.8%	40%
58. CEBU PUEBLO VERDE	10.	01/01 - 01/16	16	441,196	2,195	264,064	177,131	40%	254,554	152,056	67%	294,022	50%	1,337,524	-67%	504,974	-12.6%	36%
59. TRAVEL HUB BATANGAS	11.	01/01 - 01/16	16	288,035	888	170,615	117,419	41%	119,681	119,551	0%			304,659	-5%			
CTS -10 %	OUTLETS Total:			8,556,243		5,034,211	3,522,032	41%	3,704,902	3,547,991	4%	6,123,494	40%	13,205,809	-35%	5,054,097	69.2%	43%
ATHLEISURE																		
60. THE SHOPPES T3 LANDSIDE	1.	01/01 - 01/16	16	5,662,392	1,957	3,965,399	1,696,992	30%	2,424,240	2,483,979	-2%	4,138,613	37%	8,639,639	-34%	3,022,045	87.3%	36%
61. SPACE28 TRAVEL BUDDY T3	2.	01/01 - 01/16	16	1,264,976	3,026	770,777	494,198	39%	559,463	555,446	0%	1,439,619	-12%	1,345,112	-6%	905,678	39.6%	40%
62. T3 INTL SPACE5	3.	01/01 - 01/16	16	454,748	708	325,830	128,917	28%	280,302	141,601	97%	543,597	-16%	734,991	-38%	385,890	17.8%	64%
63. DFP FIESTAMALL	4.	01/02 - 01/13	12	94,246	2,617	59,559	34,687	37%	45,776	47,458	-3%							
64. DFP LUXEMALL	5.	01/02 - 01/16	11	64,810	2,945	40,697	24,112	37%	43,436	20,361	113%							
CTS -9 %	ATHLEISURE Total:			7,541,173		5,162,264	2,378,908	32%	3,353,218	3,248,845	3%	6,121,829	23%	10,719,742	-30%	4,313,613	74.8%	39%
ECOMMERCE																		
65. SHOPEE	1.	01/02 - 01/11	9	459,148	972	218,671	240,476	52%	74,769	245,922	-69%	276,052	66%	697,782	-34%			
CTS -1 %	ECOMMERCE Total:			459,148		218,671	240,476	52%	74,769	245,922	-69%	276,052	66%	697,782	-34%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL			84,088,472		41,243,470	42,845,001	51%	34,760,035	38,001,273	-8%	73,076,242	15%	95,710,673	-12%	39,776,694	111.4%	184%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																		
1. T3 BURGER- WENDY'S NAIA	1.	01/01 - 01/12	12	3,775,664	429	1,774,562	2,001,102	53%	2,230,951	2,182,763	2%	3,317,580	14%	4,195,796	-10%			
2. T3 BURGER- WENDY'S CLARK	2.	01/01 - 01/12	12	1,935,147	574	909,519	1,025,628	53%	968,382	1,258,901	-23%	880,081	120%	1,227,296	58%			
3. T3 BURGER- WENDY'S MEXICO	3.	01/01 - 01/12	12	1,245,820	652	585,535	660,284	53%	423,381	1,110,721	-61%	750,590	66%	901,531	38%			
4. T3 BURGER- WENDY'S BACOR	4.	01/01 - 01/12	12	1,155,516	408	543,092	612,423	53%	665,933	730,560	-8%	1,209,265	-4%	1,626,603	-29%			
5. T3 BURGER- WENDY'S PITX	5.	01/01 - 01/12	12	1,052,285	296	494,574	557,711	53%	508,005	701,013	-27%	1,389,805	-24%	1,419,758	-26%			
6. T3 BURGER- WENDY'S PANCAK	6.	01/01 - 01/12	12	341,542	1,001	122,955	218,586	64%	123,786	307,969	-59%	358,464	-5%	261,565	31%			
7. T3 BURGER- WENDY'S YELLOW	7.	01/01 - 01/12	12	314,972	960	113,390	201,582	64%	105,069	290,173	-63%	260,315	21%	198,513	59%			
CTS -67 %	RESTO - WENDY'S Total:			9,820,949		4,543,629	5,277,319	54%	5,025,509	6,582,103	-23%	8,166,103	20%	9,831,066	0%	0		

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	JAN 1-16, 2025									01/10-01/16 vs 01/03-01/09			JAN 1-16, 2024		DEC 1-16, 2024		JAN 1-16, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	01/01 - 01/16	16	294	1,276,580	4,342	697,479	579,100	45%	561,445	545,640	2%	2,006,850	-36%	1,986,225	-36%			
9. POD3	2.	01/01 - 01/16	16	401	958,369	2,389	530,544	427,824	45%	457,036	401,886	13%	798,777	20%	897,041	7%	3,451,975	-72.2%	
10. POD1	3.	01/01 - 01/16	16	149	819,304	5,498	465,354	353,949	43%	314,544	432,710	-27%	774,230	6%	578,070	42%	5,499,367	-85.1%	
11. POD2	4.	01/01 - 01/14	11	28	670,270	23,938	276,380	393,889	59%	257,230	190,450	35%	386,200	74%	569,630	18%			
12. PLAYGROUND	5.	01/01 - 01/16	16	231	648,336	2,806	351,867	296,468	46%	350,977	255,790	37%	703,766	-8%	995,377	-35%			
13. POD4	6.	01/01 - 01/16	16	213	483,989	2,272	278,700	205,288	42%	186,021	260,618	-28%	291,728	66%	458,724	6%	473,205	2.2%	
CTS -33 %	MTR SALES Total:				4,856,848		2,600,326	2,256,521	46%	2,127,253	2,087,094	1%	4,961,552	-2%	5,485,068	-11%	9,424,547	-48.4%	
RTRG AFFILIATES TOTAL					14,677,797		7,143,956	7,533,840	51%	7,152,762	8,669,197	-17%	13,127,655	12%	15,316,134	-4%	9,424,547	55.7%	
GRAND TOTAL:					98,766,269		48,387,427	50,378,842	51.0%	41,912,798	46,670,470	-10%	86,203,897	15%	111,026,808	-11%	49,201,241	100.7%	

CTS - Contribution to Sales
Incomplete Days or Period