

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Sep 2024 SEP 1-29, 2024							PREV WEEK COMPARISON 09/23-09/29 vs 09/16-09/22			Prev. Year - Sep 2023 SEP 1-29, 2023		Prev. Month - Aug 2024 AUG 1-29, 2024		Pre-Pandemic - Sep 2019 SEP 1-29, 2019			
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	09/01 - 09/29	29	15,649	8,082,133	516	3,095,048	4,987,085	62%	1,829,533	2,140,147	-14%	8,879,806	-9%	9,560,319	-15%			
2.	SPACE38 CSP2 T3	2.	09/01 - 09/29	29	4,706	4,655,799	989	1,871,481	2,784,318	60%	1,075,392	1,077,250	-0%	3,698,654	26%	4,640,974	0%	3,784,133	23.0%	45%
3.	THE SHOPPES CSP1	3.	09/01 - 09/29	29	3,636	3,811,826	1,048	1,681,563	2,130,262	56%	910,065	1,007,408	-9%	3,860,420	-1%	4,455,573	-14%	5,905,048	-35.4%	41%
4.	WH SMITH T3 INTL (S12)	4.	09/01 - 09/29	29	7,565	3,750,046	495	1,517,601	2,232,445	60%	920,060	894,893	2%	4,319,282	-13%	4,986,437	-25%	2,328,596	61.0%	60%
5.	AIRMALL T3 DOM	5.	09/01 - 09/29	29	3,871	3,233,142	835	1,088,832	2,144,309	66%	841,663	762,073	10%	3,752,677	-14%	3,721,877	-13%	3,329,486	-2.8%	46%
6.	CSP PITX	6.	09/01 - 09/29	29	17,927	2,714,867	151	1,811,161	903,706	33%	641,234	687,170	-6%	2,446,821	11%	2,862,310	-5%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	09/01 - 09/29	29	5,197	1,277,421	245	437,713	839,707	66%	303,690	330,230	-8%	1,213,267	5%	1,561,182	-18%			
8.	WH SMITH CLARK IPD	8.	09/03 - 09/29	27	2,202	720,294	327	238,000	482,293	67%	162,395	183,135	-11%							
9.	WH SMITH NAIA T3 BUS GATE	9.	09/01 - 09/29	29	3,327	586,116	176	180,768	405,347	69%	149,206	146,012	2%	461,695	27%	608,247	-4%	550,436	6.4%	60%
10.	WH SMITH LAGUINDINGAN	10.	09/01 - 09/29	29	2,514	421,865	167	125,141	296,723	70%	114,655	98,980	15%	402,505	5%	527,770	-20%			
11.	WH SMITH BACOLOD	11.	09/01 - 09/29	29	1,853	406,795	219	138,864	267,930	66%	112,160	100,509	11%	506,514	-20%	483,597	-16%			
12.	WH SMITH T4 -AM	12.	09/01 - 09/29	29	1,389	401,322	288	156,330	244,991	61%	97,065	116,694	-16%	276,489	45%	492,810	-19%	1,496,057	-73.1%	50%
13.	WH SMITH NAIA T3 (S32)	13.	09/01 - 09/29	29	1,162	382,007	328	151,598	230,408	60%	72,415	110,394	-34%	652,173	-41%	425,693	-10%			
14.	AIRMALL ILOILO	14.	09/01 - 09/29	29	466	359,516	771	172,918	186,597	52%	68,526	103,947	-34%			419,268	-14%			
15.	WH SMITH BICOL	15.	09/20 - 09/29	10	473	94,249	199	32,555	61,693	65%	67,340	26,909	150%							
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:																				
FRANCHISE STORES																				
16.	KRISPY KREME T3 DOM	1.	09/01 - 09/29	29	6,201	4,292,413	692	2,776,678	1,515,735	35%	1,196,108	1,004,603	19%	4,169,234	3%	4,617,522	-7%	5,583,950	-23.1%	22%
17.	7-11 BORA TOUR CENTER	2.	09/01 - 09/29	29	19,880	4,208,639	211	2,567,270	1,641,369	39%	904,375	1,166,693	-22%	3,798,348	11%	5,062,448	-17%	4,644,346	-9.3%	39%
18.	7-11 PITX	3.	09/01 - 09/29	29	50,884	3,651,801	71	2,483,225	1,168,576	32%	915,997	898,009	2%	4,015,110	-9%	3,894,450	-6%	3,533,242	3.3%	32%
19.	7-11 MCIA	4.	09/01 - 09/29	29	30,197	3,452,539	114	2,140,574	1,311,964	38%	842,734	847,447	-0%	2,866,784	20%	4,105,228	-16%			
20.	7-11 BORA STATION 3	5.	09/01 - 09/29	29	16,949	2,929,877	172	1,816,524	1,113,353	38%	863,325	685,254	25%	2,510,472	17%	3,606,700	-19%	3,109,217	-5.7%	38%
21.	MINISO T3	6.	09/01 - 09/29	29	2,783	1,645,700	591	753,800	891,900	54%	386,144	467,386	-17%	1,452,340	13%	1,422,625	16%	3,092,753	-46.7%	43%
22.	KRISPY KREME CSP2	7.	09/01 - 09/29	29	3,391	1,504,077	443	1,052,854	451,223	30%	398,058	391,080	1%	724,873	107%	925,012	63%	1,351,332	11.3%	25%
23.	MINISO CEBU	8.	09/01 - 09/29	29	2,563	1,357,162	529	621,176	735,986	54%	337,742	340,870	-0%	1,309,304	4%	1,606,580	-16%			
24.	MINISO DRIVE&DINE	9.	09/01 - 09/29	29	1,497	950,786	635	864,227	86,559	9%	287,392	204,296	40%	818,073	16%	981,628	-3%			
CTS -21 % FRANCHISE STORES Total:																				
BEAUTY, FASHION & ACCESSORIES																				
25.	VS T3 DOM	1.	09/01 - 09/29	29	1,005	3,605,750	3,587	1,588,204	2,017,545	56%	843,260	850,560	-0%	2,674,730	35%	3,391,740	6%	2,518,625	43.1%	50%
26.	CITY OF DREAMS	2.	09/01 - 09/29	29	747	3,360,901	4,499	1,505,259	1,855,641	55%	691,802	886,291	-21%	2,017,184	67%	3,263,023	3%			

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Sep 2024 SEP 1-29, 2024								PREV WEEK COMPARISON 09/23-09/29 vs 09/16-09/22			Prev. Year - Sep 2023 SEP 1-29, 2023		Prev. Month - Aug 2024 AUG 1-29, 2024		Pre-Pandemic - Sep 2019 SEP 1-29, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	BBW T3 DOM	3.	09/01 - 09/29	29	1,566	3,277,480	2,092	1,348,668	1,928,811	59%	830,440	765,920	8%	2,255,850	45%	3,732,115	-12%	1,974,965	65.9%	51%
28.	VS T3 LANDSIDE	4.	09/01 - 09/29	29	687	2,452,880	3,570	1,079,470	1,373,409	56%	714,400	563,920	26%	2,701,030	-9%	2,247,870	9%	2,672,495	-8.2%	47%
29.	BBW T3 LANDSIDE	5.	09/01 - 09/29	29	975	2,018,670	2,070	827,620	1,191,049	59%	558,400	477,980	16%	1,503,890	34%	2,266,810	-11%	2,051,027	-1.5%	50%
30.	THE RUNWAY T3 INTL (S6)	6.	09/01 - 09/29	29	1,328	1,929,848	1,453	965,274	964,573	50%	481,546	450,463	6%	784,387	146%	2,105,394	-8%	731,367	163.8%	61%
31.	BEAUTY TO GO-T3 DOM	7.	09/01 - 09/29	29	353	1,508,680	4,273	719,166	789,514	52%	388,086	455,385	-14%	1,301,620	16%	1,829,295	-18%	898,871	67.8%	57%
32.	MAC T3 DOM	8.	09/01 - 09/29	29	438	1,287,937	2,940	631,794	656,142	51%	397,970	226,647	75%	776,330	66%	908,455	42%	1,198,002	7.5%	52%
33.	T3 INTL JO MALONE	9.	09/01 - 09/29	27	77	596,970	7,752	262,971	333,998	56%	130,020	202,700	-35%	557,450	7%	1,452,810	-59%	1,050,940	-43.1%	53%
34.	MAC T3 INTL	10.	09/01 - 09/29	29	218	515,767	2,365	238,525	277,242	54%	118,380	103,377	14%	334,735	54%	491,125	5%	1,042,550	-50.5%	54%
35.	T3 INTL KIEHLS	11.	09/01 - 09/29	29	105	416,005	3,961	270,370	145,634	35%	74,610	88,670	-15%	235,395	77%	222,238	87%	1,184,554	-64.8%	47%
36.	BEAUTY TO GO-KALIBO	12.	09/01 - 09/29	24	78	168,911	2,165	69,717	99,193	59%	25,906	87,307	-70%	289,907	-42%	184,215	-8%	1,526,658	-88.9%	61%
CTS -18 % BEAUTY, FASHION & ACCESSORIES Total:						21,139,801		9,507,044	11,632,756	55%	5,254,820	5,159,221	1%	15,432,508	37%	22,095,090	-4%	16,850,055	25.4%	52%
RESTO																				
37.	SUBWAY T1	1.	09/01 - 09/29	29	17,830	6,936,889	389	2,289,173	4,647,715	67%	1,682,777	1,801,705	-6%	7,193,276	-4%	8,115,167	-15%			
38.	CAFE EXPRESS- T1	2.	09/01 - 09/29	29	15,675	6,800,097	433	2,244,032	4,556,065	67%	1,589,037	1,711,225	-7%	8,429,032	-19%	7,696,357	-12%	3,983,336	70.7%	67%
39.	SUBWAY T3	3.	09/01 - 09/29	29	9,738	3,218,455	330	1,062,090	2,156,365	67%	773,027	784,063	-1%			3,009,608	7%			
40.	ILLY CAFE- ROCKWELL	4.	09/01 - 09/29	29	2,952	1,407,116	476	478,419	928,697	66%	319,975	345,451	-7%	1,104,282	27%	1,357,561	4%	778,734	80.6%	66%
41.	CAFE EXPRESS- T3 LOUNGE	5.	09/01 - 09/29	29	3,137	842,310	268	277,962	564,347	67%	196,792	218,744	-10%	459,432	83%	833,458	1%	747,919	12.6%	67%
42.	CAFE EXPRESS- T3 ARRIV	6.	09/01 - 09/29	29	2,203	560,609	254	185,001	375,608	67%	128,155	131,368	-2%	461,689	21%	566,075	-1%	314,206	78.4%	67%
43.	CAFE EXPRESS- T3 SPACE32	7.	09/01 - 09/29	29	1,506	504,747	335	166,566	338,181	67%	102,216	127,854	-20%	343,265	47%	440,015	15%			
44.	CAFE EXPRESS- KALIBO	8.	09/01 - 09/29	29	201	38,269	190	12,629	25,640	67%	6,965	8,285	-15%	51,111	-25%	52,831	-28%			
CTS -17 % RESTO Total:						20,308,496		6,715,875	13,592,621	67%	4,798,948	5,128,698	-6%	18,042,089	13%	22,071,075	-8%	5,824,197	248.6%	67%
ATHLEISURE																				
45.	THE SHOPPES T3 LANDSIDE	1.	09/01 - 09/29	29	4,093	8,016,050	1,958	5,187,381	2,828,668	35%	1,678,060	1,957,339	-14%	5,605,056	43%	7,898,577	1%	5,845,949	37.1%	31%
46.	SPACE28 TRAVEL BUDDY T3	2.	09/01 - 09/29	29	733	2,102,934	2,868	1,254,261	848,672	40%	430,978	411,267	4%	1,856,254	13%	1,804,991	17%	1,896,070	10.9%	37%
47.	T3 INTL SPACE5	3.	09/01 - 09/29	29	2,491	1,469,692	590	1,047,917	421,774	29%	335,168	348,949	-3%	772,746	90%	1,301,660	13%	591,850	148.3%	64%
CTS -10 % ATHLEISURE Total:						11,588,676		7,489,560	4,099,116	35%	2,444,206	2,717,555	-10%	8,234,057	41%	11,005,229	5%	8,333,869	39.0%	34%
OUTLETS																				
48.	SLEX	1.	09/01 - 09/29	29	676	1,411,555	2,088	801,933	609,621	43%	383,735	254,715	50%	1,176,386	20%	1,441,648	-2%	1,247,792	13.1%	43%
49.	NLEX DRIVE&DINE	2.	09/01 - 09/29	29	606	1,191,652	1,966	670,785	520,867	44%	272,883	270,303	0%	768,758	55%	1,315,236	-9%	1,117,991	6.5%	49%
50.	NLEX BALAGTAS	3.	09/01 - 09/29	29	663	979,041	1,476	554,924	424,117	43%	243,449	223,048	9%	1,074,224	-9%	1,319,118	-26%	1,293,938	-24.3%	44%

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STORE	CURRENT - Sep 2024 SEP 1-29, 2024									PREV WEEK COMPARISON 09/23-09/29 vs 09/16-09/22			Prev. Year - Sep 2023 SEP 1-29, 2023		Prev. Month - Aug 2024 AUG 1-29, 2024		Pre-Pandemic - Sep 2019 SEP 1-29, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX MEGA STATION	4.	09/01 - 09/29	29	523	966,800	1,848	568,474	398,325	41%	198,631	290,901	-31%	878,566	10%	1,102,207	-12%	1,774,846	-45.5%	43%
52. FR PITX	5.	09/01 - 09/29	29	582	899,685	1,545	523,904	375,780	42%	177,532	244,386	-27%	978,853	-8%	1,184,638	-24%			
53. SUBIC FREEPORT	6.	09/01 - 09/29	29	382	834,340	2,184	470,925	363,415	44%	162,751	210,950	-22%	715,993	17%	963,463	-13%	1,732,303	-51.8%	45%
54. CLARK PUREGOLD	7.	09/01 - 09/29	29		832,102		468,195	363,906	44%	214,463	196,954	8%	968,814	-14%	1,043,119	-20%	1,397,425	-40.4%	45%
55. BORACAY	8.	09/01 - 09/29	29	625	790,207	1,264	452,942	337,264	43%	217,848	182,630	19%	877,511	-10%	959,880	-18%	2,510,263	-68.5%	45%
56. CEBU PUEBLO VERDE	9.	09/01 - 09/29	29	293	649,528	2,216	362,117	287,411	44%	153,767	110,867	38%	491,394	32%	805,716	-19%	701,366	-7.3%	43%
CTS -7 %	OUTLETS Total:				8,554,913		4,874,203	3,680,709	43%	2,025,061	1,984,757	2%	7,930,503	8%	10,135,029	-16%	11,775,928	-27.3%	45%
ECOMMERCE																			
57. SHOPEE	1.	09/02 - 09/28	24	560	491,649	877	204,350	287,298	58%	124,226	100,772	23%	404,638	22%	446,389	10%			
CTS -0 %	ECOMMERCE Total:				491,649		204,350	287,298	58%	124,226	100,772	23%	404,638	22%	446,389	10%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			116,973,939		56,566,944	60,406,994	52%	28,144,542	28,882,401	-2%	102,178,646	14%	126,721,072	-8%	81,492,652	43.5%	125%

RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	09/01 - 09/29	29	21,663	8,877,646	409	4,172,493	4,705,152	53%	2,178,383	2,093,795	4%	6,277,937	41%	8,458,412	5%			
2. T3 BURGER- WENDY'S PITX	2.	09/01 - 09/29	29	10,796	3,255,193	301	1,529,940	1,725,252	53%	830,553	800,603	3%	3,189,817	2%	3,784,702	-14%			
3. T3 BURGER- WENDY'S BACOR	3.	09/01 - 09/29	29	8,028	2,950,735	367	1,386,845	1,563,890	53%	741,846	732,205	1%	2,602,905	13%	3,302,836	-11%			
4. T3 BURGER- WENDY'S CLARK	4.	09/01 - 09/29	29	3,796	1,788,816	471	840,743	948,072	53%	408,430	418,158	-2%	408,403	338%	2,505,127	-29%			
5. T3 BURGER- WENDY'S MEXICO	5.	09/01 - 09/29	29	2,475	1,253,560	506	589,173	664,387	53%	343,101	300,508	14%	857,869	46%	1,788,104	-30%			
6. T3 BURGER- WENDY'S PANCAK	6.	09/01 - 09/29	29	516	520,800	1,009	187,488	333,312	64%	151,997	104,864	44%	465,018	12%	648,183	-20%			
7. T3 BURGER- WENDY'S YELLOW	7.	09/01 - 09/29	29	497	419,700	844	151,092	268,608	64%	129,832	85,524	51%	372,796	13%	530,080	-21%			
CTS -65 %	RESTO - WENDY'S Total:				19,066,453		8,857,778	10,208,675	54%	4,784,145	4,535,660	5%	14,174,749	35%	21,017,446	-9%	0		
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	09/01 - 09/29	29	1,000	3,851,227	3,851	2,091,828	1,759,398	46%	899,967	1,140,843	-21%	2,726,888	41%	5,070,484	-24%			
9. POD1	2.	09/01 - 09/29	29	450	1,840,715	4,090	1,053,486	787,228	43%	322,385	686,910	-53%	1,687,508	9%	2,988,875	-38%	8,347,618	-77.9%	83%
10. POD3	3.	09/01 - 09/29	29	550	1,500,442	2,728	803,603	696,839	46%	386,877	470,220	-17%	1,691,783	-11%	1,941,151	-23%	5,020,454	-70.1%	80%
11. PLAYGROUND	4.	09/01 - 09/29	29	445	1,242,375	2,791	747,910	494,465	40%	228,003	287,127	-20%	1,314,976	-6%	1,471,402	-16%	1,704,984	-27.1%	44%
12. POD2	5.	09/02 - 09/29	15	23	536,080	23,307	244,207	291,872	54%	55,790	244,360	-77%	1,317,570	-59%	857,480	-37%	5,148,038	-89.5%	71%
13. POD4	6.	09/01 - 09/29	29	140	378,112	2,700	199,322	178,789	47%	89,182	100,613	-11%	293,744	29%	846,242	-55%	549,740	-31.2%	90%
14. PLUG AND PLAY	7.	09/01 - 09/16	16	151	357,940	2,370	198,353	159,586	45%		18,087	-100%	541,200	-34%	994,104	-64%	1,070,407	-66.5%	85%

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STORE	CURRENT - Sep 2024								PREV WEEK COMPARISON			Prev. Year - Sep 2023		Prev. Month - Aug 2024		Pre-Pandemic - Sep 2019					
	SEP 1-29, 2024								09/23-09/29 vs 09/16-09/22			SEP 1-29, 2023		AUG 1-29, 2024		SEP 1-29, 2019					
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%			
RTRG AFFILIATES																					
MTR SALES																					
5. AVIATOR	8.	09/01 - 09/12	12	96	235,474	2,452	122,620	112,853	48%			670,195	-65%	659,499	-64%	788,846	-70.1%	92%			
6. SWEETS AND STUFF	9.	09/01 - 09/19	19	482	227,764	472	129,637	98,126	43%		27,209	-100%	964,461	-76%	721,585	-68%					
CTS -35 %			MTR SALES Total:				10,170,131		5,590,969	4,579,161	45%	1,982,204	2,975,370	-33%	11,208,327	-9%	15,550,824	-35%	22,630,087	-55.0%	77%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			29,236,584		14,448,747	14,787,837	51%	6,766,350	7,511,031	-9%	25,383,076	15%	36,568,271	-20%	22,630,087	29.1%	112%		
GRAND TOTAL:					146,210,523		71,015,691	75,194,832	51.0%	34,910,893	36,393,433	-4%	127,561,723	15%	163,289,343	-10%	104,122,739	40.4%	51%		