SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE28 TRAVEL BUDDY T3

| BRAND | | t Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec% |
|--------------------|-----------------|------------------------|------|----------------------|----------|------|-------------------|----------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | + | | | | · | | I <u>.</u> I I |
| ANKER | 22 | 47,780.00 | 12 | 36,500.00 | 30% | 0 | 0.00 | |
| TRAVEL BLUE | 37 | 42,960.00 | 29 | 37,370.00 | | 71 | 57,299.00 | |
| AUKEY | 21 | 34,688.00 | 13 | 25,074.00 | | 0 | 0.00 | l |
| STANLEY | 13 | 32,340.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| USPA | 5 | 21,335.00 | 11 | 66,489.00 | -67% | 12 | 39,820.00 | -46% |
| TENKI | 21 | 13,529.00 | 0 | 0.00 | | 0 | 0.00 | , I |
| ADIDAS | 5. | 8,000.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| MARSHALL-TRI | 1 | 7,399.00 | 0 | 0.00 | | 0 | 0.00 | |
| JBL-TRI | 2 | 6,998.00 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 6 | 4,980.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY-TRI | 3 | 3,297.00 | 1 | 8,799.00 | -62% | 0 | 0.00 | I I I |
| APPLE-TRI | 1 | 1,999.00 | 0 | 0.00 | | 0 | 0.00 | |
| CASIO | 1 | 1,620.00 | 0 | 0.00 | | 0 | 0.00 | I I I |
| BAYONGCIAGA | 0 | 0.00 | 0 | 0.00 | | 1 | 1,195.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 2 | 2,200.00 | -100% | 0 | 0.00 | I I I |
| JUICY COUTURE | 0 | 0.00 | 3 | 18,697.00 | -100% | 0 | 0.00 | l ! |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | | 1 | 1,749.00 | -100% |
| NON-MERCH | 83 ¹ | 0.00 | 34 | 0.00 | | 99 | 0.00 | |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 1 | 5,590.00 | -100% |
| 1-OUTRIGHT Total: | 221 | 226,925.00 | 105 | 195,129.00 | 16% | 185 | 105,653.00 | 114% |
| 2-CONSIGNE | 1 | | | | | 1 | | |
| WANDERSKYE | 104 | 116,442.00 | 71 | 78,429.00 | 48% | 82 | 120,818.00 | -3% |
| U-ELEMENT | 32 | 103,438.00 | 7 | 16,963.00 | 509% | 0 | 0.00 | |
| PACSAFE-C | 14 | 96,156.00 | 12 | 66,318.00 | 44% | 0 | 0.00 | |
| HEYS | 18 | 66,046.00 | 44 | 105,477.40 | -37% | 7 | 11,030.00 | 498% |
| GUESS-C | 10 | 42,780.00 | 13 | 62,474.00 | -31% | 14 | 61,272.00 | -30% |
| IT LUGGAGE-C | 3 | 22,230.00 | 6 | 53,494.00 | -58% | 0 | 0.00 | |
| CABINZERO | 5 | 18,675.00 | 15 | 70,815.00 | -73% | 0 | 0.00 | |
| SMOOTH SKIES-C | 8 | 7,492.00 | 38 | 44,072.00 | -83% | 0 | 0.00 | |
| BG BERLIN-C | 1 | 6,565.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| FILIPINIANA | 8 | 1,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY-C | 1 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| AMERICAN TOURISTER | 0 | 0.00 | 0 | 0.00 | | 32 | 148,058.25 | -100% |
| DELSEY-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,180.00 | -100% |

ATHLEISURE

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE28 TRAVEL BUDDY T3

| BRAND | | nt Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|-------------|------------------------|-------------|---------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | | | | <u></u> | | L |
| EUROO | 0 | 0.00 | 0 | 0.00 | | 5 | 5,765.00 | -100% |
| HAWK-C | 0 | 0.00 | 8 | 11,256.50 | : 1 | 0 | 0.00 | |
| HUG ME | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,797.00 | |
| HYDRAPAK | 0 | 0.00 | 21 | 8,249.00 | : 1 | 0 | 0.00 | |
| SAMSONITE-C | 0 | 0.00 | 0 | 0.00 | 1 | 23 | 271,617.50 | |
| TARGUS | 0 | 0.00 | 0 | 0.00 | : 1 | 5 | 34,145.00 | |
| TRAVELON | 0 | 0.00 | 0 | 0.00 | | 26 | 61,080.00 | |
| VICTORINOX | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 8,980.00 | |
| WORLD TRAVELER-C | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 24,120.00 | -100% |
| 2-CONSIGNE Total: | 204 | 482,774.00 | 235 | 517,547.90 | -6% | 209 | 749,862.75 | -35% |
| TOTALS: | 425 | 709,699.00 | 340 | 712,676.90 | -0% | 394 | 855,515.75 | -17% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

T3 INTL SPACE5

| BRAND | Curre | ent Sales 4-10/13/2024 | Las | st Year 23-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|--------|---------------------------|-------------|--------------------------|-------------|--------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | | | | L I |
| MINISO-O | 1 | 129.00 | 0 | 0.00 | 1 | 0 | 0.00 | l ! |
| JBL | 0 | 0.00 | 8 | 6,000.00 | | 0 | 0.00 | |
| MAC | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| PANDORA | 0 | 0.00 | 0 | 0.00 | : 1 | 35 | 182,840.00 | |
| 1-OUTRIGHT Total: | 1 | 129.00 | 8 | 6,000.00 | -97% | 35 | 182,840.00 | |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| MINISO | 1,361 | 559,509.00 | 746 | 328,054.00 | ¦ 70% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 1,361 | 559,509.00 | 746 | 328,054.00 | 70% | 0 | 0.00 | ⊢ |
| TOTALS: | 1,362 | 559,638.00 | 754 | 334,054.00 | 67% | 35 | 182,840.00 | 206% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES LEFT WING

| BRAND | | nt Sales I-10/13/2024 | Last | Year 3-10/13/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 -10/13/2019 | Inc/Dec% |
|--------------------|----------------|--------------------------|----------------------|----------------------|-------------|-------------------------------|-------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | | | | I. |
| NIKE | 175 | 305,004.00 | 216 | 340,070.00 | -10% | 0 ! | 0.00 | |
| ADIDAS | 101 | 239,200.00 | 77 | 170,500.00 | i I | 0 | 0.00 | |
| JANSPORT | 33 | 27,390.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 4 | 7,560.00 | 18 | 31,630.00 | -76% | 4 | 6,000.00 | 26% |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 1,190.00 | -100% | 0 | 0.00 | 1 |
| NESTI DANTE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 200.00 | -100% |
| NON-MERCH | 185 | 0.00 | 253 | 0.00 | | 0 | 0.00 | ! |
| 1-OUTRIGHT Total: | 498 | 579,154.00 | 565 | 543,390.00 | 6% | 5 | 6,200.00 | 9241% |
| 2-CONSIGNE | | ; ; ; | ; ; ; | | 1 1 1 | ; ; ; | | |
| LEGEND WALKER | 2 | 24,048.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | 1 1 1 |
| WANDERSKYE | 5 | 11,215.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| HEYS | 1 | 7,899.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| FILIPINIANA | 26 | 6,110.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| BRIC'S-C | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 151,740.00 | -100% |
| CASIO-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 37,985.00 | -100% |
| COCCINELLE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 8,350.00 | -100% |
| FOSSIL-C | 0 | 0.00 | 0 | 0.00 | | 7 | 49,600.00 | -100% |
| LUXOTTICA-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 9,000.00 | -100% |
| NESTI DANTE-C | 0 | 0.00 | 0 | 0.00 | 1 | 38 | 7,375.00 | -100% |
| SWAROVSKI-C | 0 | 0.00 | 0 | 0.00 | 1 | 15¦ | 122,110.00 | -100% |
| 2-CONSIGNE Total: | 34 | 49,272.00 | | 0.00 | ; | 81 | 386,160.00 | -87% |
| TOTALS: | 532 | 628,426.00 | 565 | 543,390.00 | 15% | 86 | 392,360.00 | 60% |
| | | 1 | | | | | | 1 |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | nt Sales I-10/13/2024 | Last | Year -10/13/2023 | Inc/Dec% | 20° | 19 -10/13/2019 | Inc/Dec% |
|--------------------|------|--------------------------|----------|---------------------|----------|---------------------|-------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | | | | L |
| USPA | 27 | 110,413.00 | 3 | 13,097.00 | 743% | 2 | 8,398.00 | ; ¦ 1214% |
| NIKE | 66 | 102,580.00 | 57¦ | 120,296.50 | | 113 | 219,855.50 | |
| TRAVEL BLUE | 89 | 102,545.00 | 42 | 51,830.00 | 1 | 35 | 34,500.00 | I |
| ANKER | 34 | 81,720.00 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 60 | 49,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| AUKEY | 25 | 39,387.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADIDAS | 18 | 31,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| LUXOTTICA | 2 | 27,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| STANLEY | 10 | 24,640.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| VERSACE | 3 | 21,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARSHALL-TRI | 2 | 20,598.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| JBL-TRI | 9 | 12,723.00 | 0 | 0.00 | | 0 | 0.00 | |
| SWAROVSKI | 1 | 11,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| HERSCHEL | 1 | 7,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| MINISO | 36 | 5,664.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| BURBERRY | 2 | 5,365.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY-TRI | 1 | 5,299.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| APPLE-TRI | 3 | 5,088.00 | 0 | 0.00 | | 0 | 0.00 | |
| CONVERSE | 1 | 3,390.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| SENNHEISER-TRI | 1 | 2,699.00 | 0 | 0.00 | | 0 | 0.00 | |
| HYDROFLASK-O | 1 | 2,690.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| SPEEDO | 1 | 799.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| DESTINATION TRAVEL | 1 | 400.00 | 9 | 9,530.00 | 1 | 0 | 0.00 | I |
| BAYONGCIAGA | 0, | 0.00 | 8 | 8,460.00 | : 1 | 0 | 0.00 | |
| BITE BLOCK - C | 0 | 0.00 | 2 | 540.00 | 1 | 0 | 0.00 | I |
| CLINIQUE | 0, | 0.00 | 0 | 0.00 | | 1! | 3,679.00 | , i |
| EASTPAK-SL | 0 | 0.00 | 1 | 2,990.00 | 1 | 0 | 0.00 | I |
| EVERLAST | | 0.00 | 0 | 0.00 | | 30 | 31,749.00 | |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 4,193.00 | I |
| GIFT BUSINESS | | 0.00 | 10¦ | 1,939.00 | : 1 | 4 | 699.00 | |
| GIORGIO ARMANI | 0 | 0.00 | 10 | 5,800.00 | 1 | 0 | 0.00 | I |
| HUGO | | 0.00 | 0 | 0.00 | | 0¦ | 0.00 | |
| ISLAND GIRL | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,390.00 | 1 |
| KIPLING-SL | 0 | 0.00 | 0; 1; | 9,600.00 | | 2¦ 0¦ | 2,390.00 | |
| NIFLING-SL | U | U.UU i | 11 | 7,000.00 | -100% | U ₁ ! | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | nt Sales I-10/13/2024 | Last 10/01/2023 | Year 3-10/13/2023 | Inc/Dec% | 20 ² 10/01/2019 | 19 9-10/13/2019 | Inc/Dec% |
|----------------------|------|--------------------------|--------------------|----------------------|----------|-------------------------------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | - |
| LEXINGHAM | 0 | 0.00 | 1 | 1,000.00 | -100% | 0 ! | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 1 | 499.00 | -100% | 0 | 0.00 | |
| NON-MERCH | 556 | 0.00 | 240 | 0.00 | | 434 | 0.00 | |
| PROMOTION CODE | 7 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 4! | 3,580.00 | -100% |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | i i | 3 | 6,291.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 4 | 14,360.00 | -100% |
| 1-OUTRIGHT Total: | 957 | 674,590.00 | 376 | 225,581.50 | 199% | 633 | 329,694.50 | 104% |
| 2-CONSIGNE | | | | | | | | |
| FILIPINIANA | 634 | 217,245.00 | 398 | 133,245.00 | 63% | 35 | 13,066.00 | 1562% |
| SUNNIES STUDIOS-C | 205 | 177,665.00 | 340 | 216,875.00 | -18% | 262 | 111,350.00 | ¦ 59% |
| OAKLEY-C | 63 | 172,935.00 | 55 | 152,075.00 | 13% | 37 ¹ | 67,845.20 | 154% |
| QUIKSILVER-C | 52 | 147,180.00 | 49 | 94,940.00 | 55% | 1 | 1,790.00 | ¦ 8122% |
| 8A PERFORMANCE | 111 | 138,659.00 | 100 | 118,360.00 | 17% | 0 | 0.00 | |
| SUNNIES FACE | 260 | 131,277.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| VERSACE-C | 16 | 101,125.00 | 4 | 27,000.00 | 274% | 0 | 0.00 | |
| MOSSIMO-APP | 111 | 89,125.00 | 76 | 95,840.00 | -7% | 32 | 37,180.00 | 139% |
| LEGEND WALKER | 5 | 77,935.00 | 0 | 0.00 | | 0 | 0.00 | |
| WANDERSKYE | 41 | 72,775.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ADIDAS PH-C | 124 | 65,163.00 | 0 | 0.00 | | 0 | 0.00 | |
| KROOBERG | 82 | 62,188.00 | 0 | 0.00 | | 165 | 67,595.00 | -7% |
| CLINIQUE-C | 20 | 57,025.00 | 2 | 6,000.00 | 850% | 0 | 0.00 | |
| BURBERRY-C | 9 | 48,880.00 | 0 | 0.00 | i | 0 | 0.00 | ' |
| NESTI DANTE-C | 215 | 43,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| U-ELEMENT | 13 | 34,737.00 | 9 | 22,741.00 | 52% | 0 | 0.00 | 1 |
| BILLABONG | 12 | 34,440.00 | 11 | 25,070.00 | 37% | 0 | 0.00 | |
| YVES SAINT LAURENT-C | 4 | 32,285.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| PACSAFE-C | 4 | 31,286.00 | 7 | 37,873.00 | -17% | 16 ¹ | 71,544.00 | -56% |
| RALPH LAUREN-C | 4 | 30,200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| HUGO BOSS-C | 4 | 25,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ELIZABETH ARDEN-C | 17 | 24,905.00 | 0 | 0.00 | | 0 | 0.00 | |
| BG BERLIN-C | 3 | 23,895.00 | 0 | 0.00 | | 0 | 0.00 | |
| BVLGARI-C | 3 | 21,700.00 | 1 | 7,500.00 | 189% | 0 | 0.00 | 1 |
| CALVIN KLEIN-C | 4 | 21,080.00 | 2 | 9,000.00 | 134% | 0 | 0.00 | l I |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES T3 LANDSIDE

| BRAND | Current 10/01/2024- | | Last ' | Year -10/13/2023 | Inc/Dec% | 201 ⁹ -10/01/2019 | | Inc/Dec% |
|---------------------------|------------------------|-----------|----------|---------------------|----------|---------------------------------|-----------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. 10/01/2019- | Net | |
| 2-CONSIGNE | | | | | | | | L I |
| ROXY-C | - - - | 19,220.00 | 20 | 49,880.00 | -61% | 0 | 0.00 | ! ! ! |
| GIORGIO ARMANI-C | 3 | 18,550.00 | 1 | 5,950.00 | 1 | 0 | 0.00 | |
| HEYS | 2 | 15,998.00 | 4! | 23,036.00 | | 5 | 24,950.00 | I |
| TRAVEL SENTRY-C | 6 | 9,404.00 | 0 | 0.00 | | 0 | 0.00 | i |
| CHLOE-C | 1 | 9,300.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| DAVIDOFF-C | 2 | 8,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| GUESS-C | 1 | 5,898.00 | 0! | 0.00 | l | 0 | 0.00 | I |
| SWAROVSKI-C | 1 | 3,950.00 | 6 | 62,500.00 | 1 | 2 | 21,040.00 | |
| LOCCITANE-C | 1 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 | I |
| BEACH HUT-C | 1 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY-C | 1 | 990.00 | 0 | 0.00 | | 0 | 0.00 | I |
| MAGWAI | 1 | 700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| 90210-P | 0 | 0.00 | 0 | 0.00 | l | 1 | 419.00 | I |
| ABERCROMBIE & FITCH-P | 0 | 0.00 | 2; | 9,298.00 | | 0 | 0.00 | i |
| ABERCROMBIE-P | 0 | 0.00 | 0! | 0.00 | l | 8 | 25,452.00 | I |
| ADIDAS PH-P | 0, | 0.00 | 17¦ | 13,583.00 | | 0 | 0.00 | i |
| AGATHA RUIZ DE LA PRADA-P | 0 | 0.00 | 7 | 9,233.00 | | 0 | 0.00 | 1 |
| ANTONIO BANDERAS-P | 0 | 0.00 | 1 | 2,369.00 | | 0; 2; | 3,158.00 | i |
| ARIANA GRANDE-P | 0 | 0.00 | 0 | 0.00 | l | 2! | 5,798.00 | I |
| ARTIART | 0, | 0.00 | 0 | 0.00 | 1 | 10¦ | 9,600.00 | i |
| AVIREX | 0 | 0.00 | i i | 2,396.00 | | 0 | 0.00 | I |
| AZZARO-P | 0, | 0.00 | 2¦ 2¦ | 7,158.00 | | 0 | 0.00 | |
| BENETTON-P | 0 | 0.00 | 8! | 15,032.00 | | 18! | 23,562.00 | I |
| BERRISOM-C | 0, | 0.00 | 0 | 0.00 | | 10; 1 | 560.00 | i |
| BVLGARI-P | 0 | 0.00 | 0 | 0.00 | l | 3 | 14,617.00 | I |
| CABINZERO | 0 | 0.00 | 11 | 33,559.00 | 1 | 1 | 16,796.00 | i |
| CACHAREL-P | 0 | 0.00 | 2 | 8,258.00 | | 0! | 0.00 | I |
| CALVIN KLEIN-P | 0 | 0.00 | 0 | 0.00 | | 1 | 3,569.00 | i |
| CAROLINA HERRERA-P | 0 | 0.00 | 0 | 0.00 | | 1 | 6,199.00 | I |
| CLINIQUE-P | 0, | 0.00 | 1 | 5,569.00 | | 1 | 3,889.00 | i |
| CLUB CLIO-C | 0 | 0.00 | 0 | 0.00 | | 11 | 14,960.00 | I |
| COTY-P | 0, | 0.00 | 0 | 0.00 | | 1 | 849.00 | i |
| DAVIDOFF-P | 0 | 0.00 | 0 | 0.00 | | 11 | 4,939.00 | 1 |
| DC-C | 0, | 0.00 | 0 | 0.00 | | 6 | 14,370.00 | i |
| | | 0.00 | | 0.00 | | | 17,010.00 | - 10070 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES T3 LANDSIDE

| BRAND | Current S 10/01/2024-10 | 1 | Last ' | Year -10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|----------------------------------|----------------------------|------|------------|---------------------|----------|---------------|------------------|--------------|
| | | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | + | | | | | | I_ I |
| DEFUNC | 0 | 0.00 | 0 | 0.00 | i i | 4 | 3,460.00 | -100% |
| DOLCE & GABBANA-P | 0 | 0.00 | 0 | 0.00 | | 1 | 6,569.00 | , I |
| ED HARDY | 0' | 0.00 | 0 | 0.00 | 1 | 27 | 19,590.80 | l |
| FERRARI-P | 0 | 0.00 | 0 | 0.00 | | 3 | 9,477.00 | , I |
| FITFLOP-C | 0' | 0.00 | 0 | 0.00 | 1 | 16 | 78,170.00 | l |
| FOSSIL-C | 0 | 0.00 | 0 | 0.00 | | 10, | 5,300.00 | |
| FRESH-P | 0' | 0.00 | 0 | 0.00 | 1 | 12 | 6,885.10 | l |
| GUY LAROCHE PARIS-P | 0 | 0.00 | 1 | 2,269.00 | | 0 | 0.00 | , I |
| HALO | 0' | 0.00 | 0 | 0.00 | 1 | 7 | 2,933.00 | l |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 26 | 6,931.00 | , I |
| HOLIKA-C | 0 | 0.00 | 0 | 0.00 | 1 | 32 | 15,162.00 | l |
| HOLLISTER-P | 0 | 0.00 | 0; 1; | 2,419.00 | | 2¦ | 3,578.00 | i |
| HUF | 0 | 0.00 | 1 | 4,496.00 | 1 | 0! | 0.00 | l |
| HUG ME | 0 | 0.00 | 2¦ 0¦ | 0.00 | | 6¦ | 3,594.00 | , I |
| HUGO-P | 0 | 0.00 | 0 | 0.00 | 1 | 0; ; 1; | 5,209.00 | l |
| HYDRAPAK | 0 | 0.00 | 0 | 0.00 | | 1 ' 4 | 6,904.00 | , I |
| IFROGZ | 0 | 0.00 | 0 | 0.00 | 1 | 6¦ 1 | 1,990.00 | l |
| ILLEST | 0 | 0.00 | 17 | 27,366.00 | | 0 | 0.00 | , I |
| IPANEMA | į i | 0.00 | 1 | | 1 | i | | l |
| ISLAND SOUVENIRS | 0, | 0.00 | 0¦ 170¦ | 0.00 | | 28 | 39,490.00 | , I |
| | i i | 1 | 1 | 60,124.50 | 1 | 305 | 56,550.75 | l |
| ISSEY MIYAKI-P | 0 | 0.00 | 0 | 0.00 | | 1; | 4,419.00 | , I |
| IT LUGGAGE-C | 0 | 0.00 | 1 | 7,989.00 | 1 | 0; | 0.00 | l |
| JANSPORT-C | 0 | 0.00 | 0 | 0.00 | | 6; | 15,440.00 | |
| JAYJUN-C JEAN PAUL GAULTIER-P | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 3,960.00 | l |
| | 0 | 0.00 | 1¦ | 7,619.00 | i I | 0; | 0.00 | , I |
| JOVAN-P | U ₁ | 0.00 | 2 | 1,778.00 | 1 | 0¦ | 0.00 | l |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | | 12 | 5,620.00 | i |
| LACOSTE-P | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 11,148.00 | l |
| LANVIN-P | 0 | 0.00 | 0 | 0.00 | | 2 | 11,558.00 | |
| LASPLASH-C | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 3,938.00 | l |
| LEADERS-C | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 3,000.00 | |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 28,512.00 | l |
| MACBETH | 0 | 0.00 | 88 | 35,183.00 | | 0 | 0.00 | |
| MARC JACOBS-C | 0 | 0.00 | 1 | 8,200.00 | -100% | 0 | 0.00 | l I |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | ent Sales | | st Year 23-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|-------------------|------------------|----------------------|-------|--------------------------|----------------|----------|----------------------|------------------|
| | Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | 1 | Qty. \ | 9-10/13/2019 Net | ! ! |
| 2-CONSIGNE | | | | | <u> </u> | · - | | L I |
| MARSHALL | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 14,340.00 | ¦ ¦ -100% |
| MEDIHEAL-C | 0¦ | 0.00 | 0 | 0.00 | : 1 | 2¦ 4¦ | 5,830.00 | , 1 |
| MOMAX | i | 0.00 | i | 0.00 | 1 | 1 | • | I |
| MOPHIE | 0 | | 0; | | : 1 | 3 | 6,270.00 2,790.00 | , i |
| | 0 | 0.00 | 0 | 0.00 | 1 | 1 | • | I |
| MOSSIMO-FW | 0 | 0.00 | 27 | 16,863.00 | ; I | 0 | 0.00 | , i |
| NALGENE | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 5,690.00 | 1 |
| NIKE-P | 0 | 0.00 | 0 | 0.00 | : 1 | 4 | 2,563.10 | |
| PACO RABANNE-P | 0 | 0.00 | 1 | 7,039.00 | 1 | 1¦ | 5,359.00 | 1 |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | : 1 | 21 | 10,900.00 | , i |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | 1 | 15¦ | 32,080.00 | I |
| PERIPERA-C | 0 | 0.00 | 0 | 0.00 | : 1 | 34 | 27,655.00 | |
| PERRY ELLIS-P | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 5,798.00 | -100% |
| PILI ANI-C | 4 | 0.00 | 3 | 1,050.00 | : 1 | 0 | 0.00 | |
| RALPH LAUREN-P | 0 | 0.00 | 1 | 8,719.00 | -100% | 0 | 0.00 | |
| REEF-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 18 | 24,068.00 | -100% |
| REVA-C | 0 | 0.00 | 0 | 0.00 | 1 | 97 | 33,803.00 | -100% |
| RIDER | 0 | 0.00 | 0 | 0.00 | | 9 | 14,903.00 | -100% |
| SALOMON-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 12,980.00 | -100% |
| SANTA CRUZ-C | 0 | 0.00 | 3 | 6,465.00 | -100% | 0 | 0.00 | 1 |
| SEA TO SUMMIT | 0 | 0.00 | 0 | 0.00 | 1 | 24 | 28,360.00 | -100% |
| SHAKIRA-P | 0 | 0.00 | 6 | 7,914.00 | -100% | 4 | 5,276.00 | -100% |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 17,630.80 | -100% |
| SUNGLASS HAVEN | 0 | 0.00 | 10 | 172,800.00 | -100% | 25 | 226,654.00 | -100% |
| TCFS-C | 0 | 0.00 | 0 | 0.00 | i I | 1 | 1,160.00 | -100% |
| THE BALM-C | 0 | 0.00 | 0 | 0.00 | 1 | 14 | 23,680.00 | -100% |
| THE BODY SHOP-C | 0 | 0.00 | 0 | 0.00 | : 1 | 358 | 236,475.00 | i |
| THE NORTH FACE | 0 | 0.00 | 33 | 136,550.00 | 1 | 12 | 67,680.00 | I |
| TOMS-C | 0 | 0.00 | 12 | 41,776.00 | ; I | 9 | 34,982.00 | i |
| UNDER ARMOUR-C | 0 | 0.00 | 0 | 0.00 | 1 | 63 | 120,609.50 | 1 |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | : 1 | 13 | 32,217.00 | |
| VANS-C | 0 | 0.00 | 0 | 0.00 | 1 | 79 | 112,795.00 | I |
| WELLDERMA | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 190.00 | , i |
| WOMEN SECRET-P | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 559.00 | 1 |
| 2-CONSIGNE Total: | · - - | | | 0.00 1,750,959.50 | i | | | ⊢ – – – – |
| 2-CONSIGNE TOTAL | 2,047 | 1,977,815.00 | 1,518 | 1,700,709.50 | 12% | 2,007 | 2,037,783.25 | ¦ -2% |

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 10 of 144 ATHLEISURE

THE SHOPPES T3 LANDSIDE

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

| BRAND | I I | Curre | nt Sales | Last | Year | Inc/Dec% | 20 | 19 | Inc/Dec |
|-------|----------|--------------|--------------|------------|--------------|----------|------------|--------------|-------------|
| | | 10/01/2024 | 4-10/13/2024 | 10/01/2023 | 5-10/13/2023 | | 10/01/2019 | 9-10/13/2019 | |
| | <u> </u> | Qty. | Nett | Oty. | Net | _ | Oty. | Net | |
| • | TOTALS: | 3,004 | 2,652,405.00 | 1,894 | 1,976,541.00 | 34% | 2,640 | 2,367,477.75 | 129 |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BBW T3 DOM

| BRAND | Curre | ent Sales 4-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 19 1-10/13/2019 | lnc/Dec% |
|-------------------|------------------|---------------------------|----------------|----------------------|-------------|-------------|--------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | + | | | <u> </u> | | | I_ I |
| BATH & BODY WORKS | 3,902 | 1,485,110.00 | 3,083 | 1,169,060.00 | 27% | 2,500 | 775,530.00 | ¦ ¦ 91% |
| GENERIC GENERIC | 0 | 0.00 | 46 | 5,500.00 | ; I | 2,300 0 | 0.00 | |
| VICTORIA'S SECRET | 1 | 1 | 1 | | 1 | 1 | | l |
| | , O | 0.00 | 0; | 0.00 | <u></u> | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 3,902 | 1,485,110.00 | 3,129 | 1,174,560.00 | 26% | 2,500 | 775,530.00 | 919 |
| TOTALS: | 3,902 | 1,485,110.00 | 3,129 | 1,174,560.00 | 26% | 2,500 | 775,530.00 | 91% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BBW T3 LANDSIDE

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | | 119 9-10/13/2019 | Inc/Dec% |
|-------------------|----------------|--------------------------|------------|--------------------------|-------------|----------------|---------------------|---------------------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | ! |
| 1-OUTRIGHT | | + | | | | | | I <u>.</u> |
| BATH & BODY WORKS | 2,695 | 945,790.00 | 2,154 | 783,430.00 | 20% | 3,221 | 928,345.00 | ¦ 1% |
| GENERIC | 132 | 0.00 | 197 | 2,650.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| 1-OUTRIGHT Total: | 2,827 | 945,790.00 | 2,351 | 786,080.00 | 20% | 3,221 | 928,345.00 | ! 1% |
| TOTALS: | 2,827 | 945,790.00 | 2,351 | 786,080.00 | 20% | 3,221 | 928,345.00 | 1% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BEAUTY TO GO-KALIBO

| BRAND | | it Sales | | Year | Inc/Dec% | 20 | | i Inc/Dec9 |
|-------------------|------|-------------|----------|--------------|----------|-----------------|--------------|---------------|
| | | -10/13/2024 | | 3-10/13/2023 | | | 9-10/13/2019 | |
| | Qty. | Nett | Oty | Net | <u> </u> | Oty. | Net | - |
| 1-OUTRIGHT | | i | i _ i | | | _ i | | l ! |
| LOCCITANE | 6 | 15,000.00 | 5¦ | 17,600.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 12 | 9,480.00 | 31 | 17,450.00 | | 0 | 0.00 | 1 |
| RALPH LAUREN | 1 | 8,750.00 | 0 | 0.00 | | 1¦ | 3,262.77 | |
| VICTORIA'S SECRET | 10 | 8,380.00 | 25 | 24,000.00 | | 83 | 119,415.70 | -929 |
| USPA | 1 | 6,599.00 | 0 | 0.00 | | 0 | 0.00 | |
| BURBERRY | 2 | 5,800.00 | 5 | 10,150.00 | -42% | 0 | 0.00 | |
| NESTI DANTE | 32 | 5,553.00 | 0 | 0.00 | | 116 | 38,485.19 | -85% |
| BEACH HUT | 4 | 4,800.00 | 0 | 0.00 | | 0 | 0.00 |] |
| TRAVEL BLUE | 2 | 3,380.00 | 17 | 25,630.00 | -86% | 42 | 66,208.79 | -94% |
| CLINIQUE | 1 | 1,350.00 | 9 | 35,250.00 | -96% | 0 ! | 0.00 | |
| KIEHL'S | 2 | 1,300.00 | 4 | 26,700.00 | -95% | 0 | 0.00 | i i |
| KISSNY | 1 | 450.00 | 8 | 5,000.00 | -91% | 0 | 0.00 | |
| ADIDAS-B4U | 0 | 0.00 | 0 | 0.00 | | 2 | 1,244.64 | -1009 |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | | 17 ^į | 77,800.04 | -1009 |
| CALVIN KLEIN | 0 | 0.00 | 0 | 0.00 | | 3 | 10,056.54 | -100% |
| CHLOE | 0 | 0.00 | 0 | 0.00 | | 3 | 17,564.28 | -1009 |
| DAVIDOFF | 0 | 0.00 | 0 | 0.00 | | 1 | 2,843.50 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | | 2 | 3,514.92 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 4 | 15,245.00 | -100% |
| GIORGIO ARMANI | 0 | 0.00 | 1 | 6,750.00 | -100% | 3 | 14,107.40 | -100% |
| HUGO BOSS | 0 | 0.00 | 1 | 4,800.00 | -100% | 0 ! | 0.00 | |
| JAYJUN | 0 | 0.00 | 0 | 0.00 | | 5 : | 6,749.00 | -100% |
| L'OREAL | 0 | 0.00 | 1 | 1,150.00 | -100% | 259 | 300,997.52 | -100% |
| LANEIGE | 0 | 0.00 | 0 | 0.00 | | 8 | 26,488.07 | -100% |
| LEADERS | 0 | 0.00 | 0 | 0.00 | | 6! | 7,259.10 | -100% |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | i 1 | 7 | 10,123.10 | i |
| MOSCHINO | 0 | 0.00 | 0 | 0.00 | | 1 | 3,492.67 | l |
| OPI-B4U | 0 | 0.00 | 0 | 0.00 | : 1 | 4 | 2,591.25 | i |
| ORIGINS | 0 | 0.00 | 0 | 0.00 | | 11 | 22,217.94 | 1 |
| REVLON-B4U | 0 | 0.00 | 0 | 0.00 | | 23 | 13,172.97 | i |
| SWAROVSKI | 0 | 0.00 | 0 | 0.00 | | 3 | 23,450.80 | 1 |
| THE BODY SHOP | 0 | 0.00 | 0 | 0.00 | | 40 | 37,009.85 | |
| TOMMY HILFIGER | 0 | 0.00 | 0 | 0.00 | | 1 | 1,506.55 | 1 |
| VERSACE | 0, | 0.00 | 0 | 0.00 | | 20 | 80,476.18 | |
| VENJAUL | | 0.001 | | 0.00 | | 201 | 00,470.10 | · -1007 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BEAUTY TO GO-KALIBO

| BRAND | Curren | t Sales -10/13/2024 | Last | Year -10/13/2023 | Inc/Dec% | 20° 10/01/2019 | 19 -10/13/2019 | Inc/Dec |
|-------------------|-------------|------------------------|-------------|---------------------|-------------|-------------------|-------------------|-----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | ! | | | | <u> </u> | | | I <u>.</u> I |
| VES SAINT LAURENT | 0 | 0.00 | 4 | 31,200.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 74 | 70,842.00 | 111 | 205,680.00 | i L | 665 | 905,283.77 | |
| TOTALS: | 74 | 70,842.00 | 111 | 205,680.00 | -65% | 665 | 905,283.77 | -929 |
| TOTALS. | 74 | 70,042.00 | 111, | 203,000.00 | -00 /0 | 000 | 905,203.11 | -92 |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BEAUTY TO GO-T3 DOM

| BRAND | 1 | nt Sales 1-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|--------------------|------|--------------------------|------|----------------------|----------|------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>-</u> |
| 1-OUTRIGHT | | + | | | | | | L |
| VERSACE | 16 | 107,510.00 | 13 | 97,200.00 | 10% | 9 | 34,550.00 | ¦ 211% |
| CLINIQUE | 27 | 87,300.00 | 31 | 90,850.00 | | 3 | 9,100.00 | i |
| CALVIN KLEIN | 14 | 75,155.00 | 18 | 100,000.00 | -24% | 6 | 21,900.00 | 243% |
| ADIDAS-B4U | 117 | 60,467.00 | 13 | 9,360.00 | | 10 | 5,346.00 | |
| RALPH LAUREN | 7 | 53,650.00 | 1 | 6,550.00 | 1 | 10 | 43,500.00 | 1 |
| NESTI DANTE | 234 | 45,150.00 | 0 | 0.00 | | 52 | 11,750.00 | i |
| BURBERRY | 11 | 42,355.00 | 10 | 27,420.00 | 54% | 0 | 0.00 | |
| GIORGIO ARMANI | 6 | 41,285.00 | 13 | 48,050.00 | -14% | 7 | 27,937.00 | 47% |
| HUGO BOSS | 8 | 36,440.00 | 7 | 13,000.00 | 180% | 0 | 0.00 | 1 |
| CHLOE | 3 | 30,075.00 | 3 | 0.00 | | 0 | 0.00 | l I |
| YVES SAINT LAURENT | 3 | 29,450.00 | 4 | 34,750.00 | -15% | 0 | 0.00 | ! ! ! |
| HERMES | 2 | 25,600.00 | 1 | 6,000.00 | 326% | 0 | 0.00 | l I |
| ELIZABETH ARDEN | 14 | 24,145.00 | 0 | 0.00 | | 9 | 19,605.00 | ¦ 23% |
| DAVIDOFF | 5 | 21,300.00 | 0 | 0.00 | | 4 | 16,000.00 | 33% |
| BVLGARI | 2 | 18,900.00 | 3 | 23,400.00 | -19% | 5 | 27,970.00 | ¦ -32% |
| BEACH HUT | 7 | 8,400.00 | 0 | 0.00 | | 0 | 0.00 | l ! |
| MOSCHINO | 1 | 6,800.00 | 1 | 6,500.00 | 4% | 0 | 0.00 | 1 |
| ANESSA | 2 | 4,800.00 | 0 | 0.00 | | 0 | 0.00 | l ! |
| SOL DE JANEIRO | 1 | 2,700.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MINISO-O | 10 | 2,590.00 | 0 | 0.00 | | 0 | 0.00 | 1 ! |
| MARC JACOBS | 1 | 2,200.00 | 3 | 22,800.00 | -90% | 0 | 0.00 | 1 |
| MAGWAI | 3 | 2,100.00 | 5 | 3,500.00 | -40% | 0 | 0.00 | 1 ! |
| TRAVEL BLUE | 1 | 1,990.00 | 2 | 2,600.00 | -23% | 4 | 5,760.00 | -65% |
| BERRISOM | 0 | 0.00 | 0 | 0.00 | | 2 | 1,120.00 | -100% |
| BFY TESTER | 0 | 0.00 | 1 | 0.00 | | 1 | 0.00 | ! |
| CHANEL | 0 | 0.00 | 70 | 41,000.00 | -100% | 0 | 0.00 | |
| CLUB CLIO | 0 | 0.00 | 0 | 0.00 | | 17 | 19,040.00 | -100% |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 2 | 8,600.00 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 1 | 3,495.00 | -100% |
| GENERIC | 4 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| HOLIKA | 0 | 0.00 | 0 | 0.00 | | 13 | 5,936.00 | -100% |
| ITS SKIN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,680.00 | -100% |
| KIEHL'S | 0 | 0.00 | 4 | 10,550.00 | -100% | 0 | 0.00 | ! |
| KISSNY | 0 | 0.00 | 0 | 0.00 | | 22 | 8,860.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BEAUTY TO GO-T3 DOM

| BRAND | | nt Sales 1-10/13/2024 | Last 10/01/2023 | Year -10/13/2023 | Inc/Dec% | 201 10/01/2019 | 9 -10/13/2019 | Inc/Dec% |
|-------------------|------------|--------------------------|--------------------|---------------------|-------------|-------------------|------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | L |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 6,665.00 | -100% |
| LASPLASH | 0 | 0.00 | 0 | 0.00 | | 19 | 8,564.00 | |
| LEADERS | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 1,730.00 | |
| LOCCITANE | 0 | 0.00 | 3 | 4,700.00 | -100% | 0 | 0.00 | |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 2,120.00 | -100% |
| NON-MERCH | 125 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| PALLADIO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 2,660.00 | -100% |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 650.00 | -100% |
| PERIPERA | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 29 | 23,505.00 | -100% |
| PILI ANI | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | |
| PIXI | 0 | 0.00 | 0 | 0.00 | | 26 | 26,390.00 | -100% |
| PROMOCODE | 9 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| REVLON-B4U | 0 | 0.00 | 0 | 0.00 | | 1 | 700.00 | -100% |
| TCFS | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,040.00 | -100% |
| THE BALM | 0 | 0.00 | 0 | 0.00 | | 27 | 36,370.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| YADAH B4U | 0 | 0.00 | 0 | 0.00 | | 13 | 3,408.00 | -100% |
| 1-OUTRIGHT Total: | 633 | 730,362.00 | 208 | 549,030.00 | 33% | 321 | 385,951.00 | 89% |
| | | 1 | ; ! ! | | | | | |
| 2-CONSIGNE | | | | | | - 1 | | |
| MINISO | 57¦ | 10,513.00 | 0; | 0.00 | | 0; | 0.00 | <u></u> |
| 2-CONSIGNE Total: | 57 | 10,513.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOTALS: | 690 | 740,875.00 | 208 | 549,030.00 | 34% | 321 | 385,951.00 | 91% |
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SALES REPORT - Comparative by Brand per Store

CITY OF DREAMS

Period: 10/01/2024-10/13/2024

| BRAND | | nt Sales -10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 10/01/2019- | 1 Inc/11/ |
|--------------------|------|-------------------------|------|------------------------|-------------|--------------------|-----------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | | Oty. | Net |
| 1-OUTRIGHT | | | | | | | |
| VICTORIA'S SECRET | 174 | 149,135.00 | 150 | 131,625.00 | 13% | 0 | 0.00 |
| NIKE | 58 | 133,365.00 | 0 | 0.00 | ; I | 0 | 0.00 |
| USPA | 19 | 126,281.00 | 25 | 156,575.00 | 1 | 0 | 0.00 |
| VERSACE | 11 | 85,000.00 | 7 | 62,320.00 | ; I | 0 | 0.00 |
| ANKER | 28 | 75,455.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| BVLGARI | 6 | 70,200.00 | 4 | 32,100.00 | ; I | 0 | 0.00 |
| BATH & BODY WORKS | 109 | 61,530.00 | 103 | 59,660.00 | 1 | 0 | 0.00 |
| CALVIN KLEIN | 7 | 44,600.00 | 7 | 45,900.00 | : I | 0 | 0.00 |
| BURBERRY | 5 | 35,600.00 | 2 | 21,000.00 | 1 | 0 | 0.00 |
| NESTI DANTE | 91 | 30,880.00 | 0 | 0.00 | ; I | 0 | 0.00 |
| RALPH LAUREN | 3 | 29,400.00 | 1 | 7,600.00 | 1 | 0 | 0.00 |
| GIORGIO ARMANI | 3 | 23,400.00 | 6 | 43,000.00 | ; I | 0 | 0.00 |
| CADBURY | 59 | 20,650.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| ALL CHOCOLATES | 5 | 20,000.00 | 0 | 0.00 | ; I | 0 | 0.00 |
| KIEHL'S | 3 | 19,800.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| DAVIDOFF | 4 | 19,520.00 | 2 | 9,600.00 | ; I | 0 | 0.00 |
| YVES SAINT LAURENT | 2 | 18,300.00 | 2 | 22,600.00 | 1 | 0 | 0.00 |
| JBL | 7 | 17,277.00 | 1 | 9,955.00 | 73% | 0 | 0.00 |
| TOBLERONE | 24 | 16,095.00 | 15 | 5,500.00 | ¦ 192% | 0 | 0.00 |
| MARC JACOBS | 2 | 15,300.00 | 2 | 17,700.00 | -13% | 0 | 0.00 |
| FERRERO ROCHER | 10 | 15,000.00 | 4 | 5,960.00 | ¦ 151% | 0 | 0.00 |
| HERMES | 1 | 11,900.00 | 0 | 0.00 | l ! | 0 | 0.00 |
| GUCCI | 1 | 11,800.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 |
| TRAVEL BLUE | 7 | 11,630.00 | 5 | 9,150.00 | 27% | 0 | 0.00 |
| ADIDAS | 11 | 10,900.00 | 1 | 6,500.00 | 67% | 0 | 0.00 |
| OGON | 2 | 10,000.00 | 1 | 4,000.00 | 150% | 0 | 0.00 |
| JOHNNIE WALKER | 3 | 9,670.00 | 3 | 8,070.00 | 19% | 0 | 0.00 |
| BELKIN | 4 | 7,700.00 | 0 | 0.00 | 1 1 | 0 | 0.00 |
| MOSCHINO | 1 | 5,600.00 | 3 | 23,300.00 | -75% | 0 | 0.00 |
| HUGO BOSS | 1 | 5,040.00 | 2 | 15,000.00 | -66% | 0 | 0.00 |
| AUKEY | 5 | 4,938.00 | 0 | 0.00 | | 0 | 0.00 |
| LEXINGHAM | 2 | 4,800.00 | 1 | 1,750.00 | 174% | 0 | 0.00 |
| LOCCITANE | 1 | 4,400.00 | 2 | 4,000.00 | ¦ 10% | 0 | 0.00 |
| MARS | 7 | 4,400.00 | 0 | 0.00 | | 0 | 0.00 |
| | | | | | , | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CITY OF DREAMS

| BRAND | | nt Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | n/13/2010 Inc | c/Dec% |
|--------------------|-------------|--------------------------|----------------|------------------------|-------------|--------------------------------|-------------------|--------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | : | | | |
| NESTLE | 14 | 4,200.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| JAGERMEISTER | 1 | 3,600.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| CHIVAS | 1 | 2,690.00 | 1 | 2,690.00 | 1 | 0 | 0.00 | |
| YELLOW TAIL | 2 | 2,400.00 | 2 | 2,400.00 | : 1 | 0 | 0.00 | |
| APPLE | 1 | 1,999.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SONY | 1 | 1,999.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| C&H | 6 | 1,800.00 | 17 | 5,100.00 | -64% | 0 | 0.00 | |
| ELIZABETH ARDEN | 1 | 1,100.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| HERSHEY'S | 1 | 1,000.00 | 13 | 17,800.00 | -94% | 0 | 0.00 | |
| ALOHA | 0 | 0.00 | 9 | 9,900.00 | -100% | 0 | 0.00 | |
| BEACH HUT | 0 | 0.00 | 1 | 1,400.00 | -100% | 0 | 0.00 | |
| CHANEL | 0 | 0.00 | 163 | 85,800.00 | -100% | 0 | 0.00 | |
| CLINIQUE | 0 | 0.00 | 1 | 11,000.00 | -100% | 0 | 0.00 | |
| HENNESSY | 0 | 0.00 | 2 | 9,980.00 | -100% | 0 | 0.00 | |
| JO MALONE | 0 | 0.00 | 16 | 102,800.00 | -100% | 0 | 0.00 | |
| JUICY COUTURE | 0 | 0.00 | 2 | 17,698.00 | -100% | 0 | 0.00 | |
| LACOSTE | 0 | 0.00 | 1 | 7,200.00 | -100% | 0 | 0.00 | |
| LOQI | 0 | 0.00 | 1 | 900.00 | -100% | 0 | 0.00 | |
| MINISO-O | 0 | 0.00 | 6 | 4,154.00 | -100% | 0 | 0.00 | |
| NON-MERCH | 227 | 0.00 | 155 | 0.00 | 1 | 0 | 0.00 | |
| PAPER/PLASTIC BAGS | 1 | 0.00 | 16 | 0.00 | i | 0 | 0.00 | |
| PATRON | 0 | 0.00 | 1 | 5,390.00 | -100% | 0 | 0.00 | |
| SWAROVSKI | 0 | 0.00 | 1 | 18,800.00 | -100% | 0 | 0.00 | |
| TD FRANCE | 0 | 0.00 | 3 | 4,800.00 | -100% | 0 | 0.00 | |
| VS PAPER BAGS | 57 | 0.00 | 24 | 0.00 | I I | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 989 | 1,150,354.00 | 784 | 1,010,677.00 | 13% | 0 | 0.00 | |
| 2-CONSIGNE | | ; ; | ; ; ! | | 1 1 1 | | | |
| HEYS | 16 | 117,164.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | | 117,164.00 | | 0.00 | <u></u> | 0! | 0.00 | |
| 2-CONSIGNE TOTAL | | 117,104.00 | U ₁ | 0.00 | | U _I | U.UU ₁ | |
| TOTALS: | 1,005 | 1,267,518.00 | 784 | 1,010,677.00 | 25% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

MAC T3 DOM

| BRAND | Currei | nt Sales 1-10/13/2024 | Last | Year | Inc/Dec% | | 0.10/12/2010 | Inc/Dec% |
|-------------------|---------------------|--------------------------|---------------------|---------------------|------------------|--------|--------------------------|-------------------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | 1 | Qty. | 9-10/13/2019 Net | ! ! |
| 1 OUTDIOUT | | | | | | | | L I |
| 1-OUTRIGHT MAC | 273 | 437,042.50 | 355 | 513,000.00 | -14% | 441 | 598,437.00 | ¦ ¦ -26% |
| MAC & JML TESTER | 2/3 0 | 0.00 | 355 1 | 0.00 | i I | 0¦ | 0.00 | i |
| PROMOCODE | 50 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| | . _ | | | | i | | 598,437.00 598,437.00 | <u>⊢ − − − − </u> |
| 1-OUTRIGHT Total: | 323 | 437,042.50 | 356 | 513,000.00 | ¦ -14% | 441 | 390,437.00 | ¦ -26% |
| TOTALS: | 323 | 437,042.50 | 356 | 513,000.00 | -14% | 441 | 598,437.00 | -26% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

MAC T3 INTL

| BRAND | | nt Sales | | Year | Inc/Dec% | 20 | | Inc/Dec% |
|-------------------|----------------|--------------|------|--------------|---|---------------------|--------------|----------------|
| DIO IVD | | I-10/13/2024 | | 5-10/13/2023 | IIIO/DCC70 | | 9-10/13/2019 | IIIC/DCC/ |
| I L | Qty. | Nett | Oty. | Net | | Oty. | Net | l L |
| 1-OUTRIGHT | 1 | 1 | | | | | | ! ! ! |
| MAC | 154 | 275,520.00 | 131 | 186,150.00 | 48% | 454 | 624,110.00 | -55% |
| GENERIC | 4 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAC & JML TESTER | 0 | 0.00 | 11 | 0.00 | i | 0 | 0.00 | ! ! ! |
| PANDORA | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| PROMOCODE | 20 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| 1-OUTRIGHT Total: | 178 | 275,520.00 | 142 | 186,150.00 | 48% | 454 | 624,110.00 | -55% |
| TOTALS: | 178 | 275,520.00 | 142 | 186,150.00 | 48% | 454 | 624,110.00 | -55% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

T3 INTL JO MALONE

| BRAND | Currer | nt Sales 1-10/13/2024 | Last | Year -10/13/2023 | Inc/Dec% | 20 ² | 19 1-10/13/2019 | Inc/Dec% |
|-------------------|------------|--------------------------|----------------|---------------------|------------------|----------------------|--------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | · | | | | | | I. |
| JO MALONE | 41 | 260,715.00 | 67 | 417,850.00 | -37% | 130 | 657,745.00 | -60% |
| GENERIC | 6 | 0.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| MAC & JML TESTER | 0 | 0.00 | 11 | 0.00 | 1 1 1 | 0 | 0.00 | |
| PROMOCODE | 5 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 52 | 260,715.00 | 78 | 417,850.00 | -37% | 130 | 657,745.00 | -60% |
| TOTALS: | 52 | 260,715.00 | 78 | 417,850.00 | -37% | 130 | 657,745.00 | -60% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

T3 INTL KIEHLS

| BRAND | Curre | ent Sales 4-10/13/2024 | | t Year 23-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|-------------------|-------|---------------------------|------|-------------------------|----------|---------------------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | - - | | · - - | | L |
| KIEHL'S | 28 | 69,557.50 | 42 | 122,930.00 | -43% | 570 | 1,158,694.00 | -93% |
| GENERIC | 2 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PROMOCODE | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 31 | 69,557.50 | 42 | 122,930.00 | -43% | 570 | 1,158,694.00 | -93% |
| TOTALS: | 31 | 69,557.50 | 42 | 122,930.00 | -43% | 570 | 1,158,694.00 | -93% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE RUNWAY T3 INTL (S6)

| BRAND | | nt Sales I-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|----------------|----------------------|-------------|------|------------------|----------------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | ¦ | | | I <u>.</u> I I |
| TRAVEL BLUE | 186 | 261,410.00 | 169 | 233,270.00 | 12% | 16 | 15,732.50 | ¦ 1561% |
| NIKE | 48 | 86,460.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| ANKER | 53 | 81,890.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| APPLE | 5 | 58,795.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| AUKEY | 27 | 53,250.00 | 0 | 0.00 | 1 | 0 ! | 0.00 | |
| LEXINGHAM | 22 | 24,420.00 | 27 | 26,610.00 | -8% | 0 | 0.00 | |
| JBL | 4 | 18,196.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| STANLEY | 7 | 17,269.00 | 0 | 0.00 | 1 | 0 | 0.00 | i I |
| DELSEY | 1 | 15,990.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| ADIDAS | 5 | 8,900.00 | 0 | 0.00 | 1 ! | 0 | 0.00 | |
| USPA | 1 | 8,399.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GIORGIO ARMANI | 1 | 7,050.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| JANSPORT | 3 | 2,490.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SONY | 1 | 990.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| NESTI DANTE | 3 | 900.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MAGWAI | 1 | 700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 31 | 18,450.00 | -100% | 0 | 0.00 | ! |
| BE RELAX | 0 | 0.00 | 13 | 37,800.00 | -100% | 0 ! | 0.00 | |
| BRIC'S | 0 | 0.00 | 0 | 0.00 | i i | 1 | 7,200.00 | -100% |
| CHANEL | 0 | 0.00 | 18 | 9,000.00 | -100% | 0 ! | 0.00 | |
| CLINIQUE | 0 | 0.00 | 4 | 10,400.00 | -100% | 0 | 0.00 | |
| FOSSIL | 0 | 0.00 | 1 | 9,660.00 | -100% | 2 | 6,500.00 | -100% |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | i i | 6 | 15,540.00 | -100% |
| NON-MERCH | 33 | 0.00 | 0 | 0.00 | 1 | 0 ! | 0.00 | |
| SBS | 0 | 0.00 | 2 | 2,800.00 | -100% | 0 | 0.00 | |
| SWAROVSKI | 0 | 0.00 | 3 | 26,390.00 | -100% | 10¦ | 92,740.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 1 | 33 | 32,150.00 | -100% |
| 1-OUTRIGHT Total: | 401 | 647,109.00 | 268 | 374,380.00 | 72% | 68 | 169,862.50 | 280% |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| SUNNIES STUDIOS | 246 | 211,385.00 | 0 | 0.00 | 1 | 0. | 0.00 | |
| FILIPINIANA | 90 | 38,800.00 | 0! | 0.00 | 1 | 0 | 0.00 | 1 |
| WANDERSKYE | 22 | 35,288.00 | 0 | 0.00 | i I | 0¦ | 0.00 | |
| USPA-C | . 221 | 0.00 | 4 | 27,096.00 | 1 | 0 | 0.00 | I |
| 00.11.0 | | 0.00 | ٦ | £1,070.00 | 10070 | , | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE RUNWAY T3 INTL (S6)

| BRAND | Curren | t Sales -10/13/2024 | Last | Year -10/13/2023 | Inc/Dec% | 201 ⁹ 10/01/2019- | 9 10/13/2010 | Inc/Dec |
|-------------------|--------------------------|------------------------|-------------------------------|---------------------|-----------------------|---------------------------------|-----------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE Total: | 358 | 285,473.00 | 4 | 27,096.00 | 953% | 0 | 0.00 | |
| TOTALS: | 759 | 932,582.00 | 272 | 401,476.00 | 132% | 68 | 169,862.50 | 449% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

VS T3 DOM

| BRAND | | ent Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec |
|---------------------------------|-------------|---------------------------|------------|--------------------------|-------------|--------|---------------------|---------|
| | Qty. | Nett | Qty. | Net | | Qty. | 9-10/13/2019 Net | 1 |
| 1 OUTDIOUT | | | | | - | | | L I |
| 1-OUTRIGHT VICTORIA'S SECRET | 1 770 | 1 FFF 100 001 | 2 120 | 1 472 010 00 | | 1 70/ | 1 200 200 00 | 100 |
| | 1,770 | 1,555,190.00 | 2,130 1 | 1,473,010.00 | | 1,786 | 1,300,290.00 | i |
| BATH & BODY WORKS | 0 | 0.00 | 1 | 0.00 | 1 | 0 | 0.00 | 1 |
| BRIC'S | 0 | 0.00 | 1; | 0.00 | : 1 | 0 | 0.00 | i |
| GENERIC | 65¦ | 0.00 | 95 | 21,600.00 | 1 | 0 | 0.00 | 1 |
| JO MALONE | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | i |
| VS PAPER BAGS | 273 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| VS-TESTER | 0 | 0.00 | 34 | 0.00 | i | 15 | 0.00 | H |
| 1-OUTRIGHT Total: | 2,108 | 1,555,190.00 | 2,261 | 1,494,610.00 | ¦ 4% | 1,801 | 1,300,290.00 | 199 |
| TOTALS: | 2,108 | 1,555,190.00 | 2,261 | 1,494,610.00 | 4% | 1,801 | 1,300,290.00 | 199 |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

VS T3 LANDSIDE

| BRAND | | ent Sales 4-10/13/2024 | Last | t Year 3-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | lnc/Dec% |
|-------------------|-------------|---------------------------|--------------------------|------------------------|-----------------------|--------------------------|---------------------|--------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | - | | | L I I |
| VICTORIA'S SECRET | 1,072 | 1,007,010.00 | 1,581 | 1,009,660.00 | -0% | 1,473 | 1,099,524.00 | ; ¦ -8% |
| GENERIC | 115 | 1,200.00 | 203 | 14,200.00 | : 1 | 0 | 0.00 | |
| KIPLING | 0 | 0.00 | 1 | 0.00 | I | 0 | 0.00 | 1 |
| VS PAPER BAGS | 334 | 0.00 | 3 | 0.00 | : 1 | 0 | 0.00 | |
| VS-TESTER | 0 | 0.00 | 11 | 0.00 | 1 | 21 | 0.00 | 1 |
| 1-OUTRIGHT Total: | 1,521 | 1,008,210.00 | 1,799 | 1,023,860.00 | i L | 1,494 | 1,099,524.00 | |
| TOTALS: | 1,521 | 1,008,210.00 | 1,799 | 1,023,860.00 | -1% | 1,494 | 1,099,524.00 | : |
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$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL BOHOL

| BRAND | Curren | t Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | 1 | Inc/Dec% |
|---------------------|--------|------------------------|------|----------------------|------------|----------------------|------|-----------------|
| | Oty. | Nett | Qty. | Net | 1 | Oty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | l <u>.</u> I |
| TRAVEL BLUE | 12 | 17,600.00 | 0 | 0.00 |) | 0 | 0.00 | |
| PEANUT KISSES | 36 | 16,200.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| 7D | 44 | 11,100.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| MICHELLE'S OUTRIGHT | 61 | 8,744.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| PREMIER | 102 | 5,100.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| BATH & BODY WORKS | 7 | 4,400.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| TOBLERONE | 10 | 3,850.00 | 0 | 0.00 | l | 0 | 0.00 | l |
| SHAMROCK | 20 | 3,800.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| FLAMINGO | 17 | 3,500.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| MARS | 15 | 3,160.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| CANDY CORNER | 9 | 2,750.00 | 0 | 0.00 | l | 0 | 0.00 | l |
| EVIAN | 14 | 2,750.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| PRINGLES | 10 | 2,440.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| MENTOS | 21 | 2,200.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| PASALUBONG PACK | 1 | 2,195.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| HERSHEY'S | 6 | 2,080.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| LEXINGHAM | 1 | 2,030.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| GROOVY | 6 | 2,000.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| JACK & JILL | 40 | 1,968.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| TROLLI | 6 | 1,850.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| COCA COLA | 16 | 1,750.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| NESTLE | 11 | 1,750.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| GATORADE | 17 | 1,700.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| NESTI DANTE | 6 | 1,700.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| POCARI | 17 | 1,700.00 | 0! | 0.00 | l l | 0 | 0.00 | l |
| SAN MIGUEL | 15 | 1,500.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| FRUITELLA | 17 | 1,400.00 | 0! | 0.00 | l | 0 | 0.00 | l |
| VICTORIA'S SECRET | 1, | 1,390.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| OISHI | 16 | 1,024.00 | 0! | 0.00 | l l | 0 | 0.00 | l |
| KATINKO | 6 | 970.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| STARBUCKS | . J | 950.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| HARIBO | 6 | 900.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| KINDER JOY | 9 | 800.00 | 0! | 0.00 | l l | 0 | 0.00 | l |
| CADBURY | 5 | 750.00 | 0 | 0.00 | : I | 0¦ | 0.00 | |
| OUDDOLL | J | 130.00 | | 0.00 | | U | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL BOHOL

| BRAND | | it Sales | | t Year 3-10/13/2023 | Inc/Dec% | 201 10/01/2019 | | Inc/Dec% |
|----------------------|----------------------------------|---------------------|--------|------------------------|-------------|-------------------|------|----------|
| | Qty. | -10/13/2024 Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | L I |
| DOUBLEMINT | 22 | 670.00 | 0 | 0.00 | | 0 | 0.00 | |
| LCTI | 3 | 660.00 | 0 | 0.00 | | 0¦ | 0.00 | 1 |
| HAPPY HEARTS-O | J₁ 1₁ | 599.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| VSF | 3¦ | 540.00 | 0 | 0.00 | | 0¦ | 0.00 | 1 |
| BEACH HUT | J₁ 1₁ | 500.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| REDBULL | 3 | 480.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| TIC TAC | 3 ₁ 7 ₁ | 420.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ICE BREAKER | 2 | 400.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ROYAL | 4 | 400.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| VITA COCO | 4 ! | 400.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SANICARE | 4 | 390.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CEBU DRIED MANGOES-O | 1. | 350.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| LINDT | 1 | 350.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| C&H | 1 | 280.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| KINDER BUENO | 3 | 240.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MANZANILLA | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MOGU MOGU | 2 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SISTER | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SMART C | 2 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SPRITE | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| EFFICASCENT | 1 | 150.00 | 0 | 0.00 |] | 0 | 0.00 | |
| COOL & CLEAN | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| MONDE | 2 | 100.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| NISSIN | 1 | 70.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| M.Y. SAN | 1 | 60.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 32 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| PLASTIC/PAPER BAG | 5 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 1 | 0.00 | 0 | 0.00 | l I | 0 | 0.00 | 1 |
| 1-OUTRIGHT Total: | 698 | 126,200.00 | | 0.00 | <u></u> | 0 | 0.00 | |
| 2-CONSIGNE | | | | | | | | |
| CHOWEE | 4 | 800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 220.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| 2-CONSIGNE Total: | 5, | 1,020.00 | | 0.00 | <u></u> | 0, | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL BOHOL

| BRAND | 1 | Currei | nt Sales 4-10/13/2024 | Las | st Year 23-10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec |
|-------|----------|--------|--------------------------|--------|--------------------------|----------|-------------|-------------------|-----------------|
| | <u> </u> | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| ТО | TALS: | 703 | 127,220.00 | 0 | 0.00 | -l | 0, | 0.00 | l <u>.</u> I |
| . • | | 1 | 127,220.00 | | 0.00 | ! ! | 1 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL ILOILO

| BRAND | | nt Sales I-10/13/2024 | | t Year | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|---------------------|--------------|--------------------------|----------|---------------------|-------------|------|------------------|----------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | ! ! | | | L I |
| VICTORIA'S SECRET | 23 | 22,290.00 | 0 | 0.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 18 | 15,100.00 | 0 | 0.00 | ; I | 0¦ | 0.00 | i |
| MARS | 41 | 12,509.00 | 1 | 0.00 | 1 | 0 | 0.00 | 1 |
| PASALUBONG PACK | 5 | 12,309.00 | 0¦ 0¦ | 0.00 | ; I | 0¦ | 0.00 | i |
| HERSHEY'S | 39 | 10,110.00 | 1 | 0.00 | 1 | 0 | 0.00 | 1 |
| HAVAIANAS | 1 | 4,196.00 | 0¦ 0¦ | 0.00 | ; I | - 1 | 0.00 | i |
| PREMIER | 4 | 1 | 1 | | 1 | 0 | | 1 |
| | 55 | 3,850.00 | 0; | 0.00 | ; I | 0 | 0.00 | i |
| POCARI | 18 | 2,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| NESTLE | 6 | 2,600.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| PRINGLES | 30 | 2,376.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FERRERO ROCHER | 1 | 1,490.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| FRITO LAY | 19 | 1,420.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| HARIBO | 8 | 1,200.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| TOBLERONE | 10 | 1,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| COCA COLA | 10 | 1,050.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| NUTELLA | 3 | 1,050.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | 1 |
| CANDY CORNER | 10 | 1,040.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| CADBURY | 8 | 950.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 1 | 900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MINISO | 2 | 900.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| FLAMINGO | 3 | 750.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MILKY WAY | 1 | 700.00 | 0 | 0.00 | 1 1 1 | 0 ! | 0.00 | |
| GATORADE | 6 | 600.00 | 0 | 0.00 | I | 0 | 0.00 | |
| STREPSILS | 3 | 450.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 2 | 400.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| VITA COCO | 4 | 400.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| CHEETOS | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 3 | 300.00 | 0 | 0.00 | ! ! | 0 | 0.00 | 1 |
| DOUBLEMINT | 7 | 210.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| EVIAN | 1 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | I I |
| GROWERS | 2 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SANICARE | 2 | 200.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| SPRITE | 2 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TIC TAC | 3 | 150.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| - ··- | | | 1 | 2.00 | l I | | 3.00 | l I |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL ILOILO

| BRAND | | t Sales -10/13/2024 | Last Ye 10/01/2023-10 | | Inc/Dec% | 2019 10/01/2019-10 | 1/13/2019 | Inc/Dec9 |
|--------------------|--------|------------------------|--------------------------|------|-------------|-----------------------|-----------|----------|
| | Qty. | Nett | Qty. | Net | | | Net | |
| 1-OUTRIGHT | | + | | | | · - | | L |
| WHITEFLOWER | ! 1 | 150.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 1 | 120.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | . 1 | 100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SISTER | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 1 | 100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| KINDER BUENO | 3 | 72.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | | 105,008.00 | | 0.00 | <u>'</u> | | 0.00 | |
| TOTALS: | 359 | 105,008.00 | 0 | 0.00 | | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL T3 DOM

| BRAND | | nt Sales 1-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|------------------------|-------|--------------------------|-------|----------------------|----------|--|--------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | + | | | | - - | | L |
| PASALUBONG PACK | 109 | 299,760.00 | 162 | 466,395.00 | -35% | 167 | 294,033.00 | ¦ 1% |
| ALL CHOCOLATES FUNSIZE | 63 | 220,500.00 | 62 | 210,800.00 | | 144 | 280,800.00 | |
| TOBLERONE | 239 | 177,510.00 | 595 | 101,240.00 | l | 718 | 150,200.00 | l |
| GOLDILOCKS OUTRIGHT | 470 | 103,446.00 | 990 | 136,720.00 | : I | 0 | 0.00 | |
| PREMIER | 1,251 | 92,885.71 | 2,580 | 141,904.29 | l | 0 ! | 0.00 | |
| MARS | 195 | 88,770.00 | 280 | 88,520.00 | | 116 | 17,050.00 | 420% |
| JOHNNIE WALKER | 23 | 69,900.00 | 31 | 95,200.00 | -26% | 26 | 85,950.00 | ¦ -18% |
| HERSHEY'S | 90 | 53,350.00 | 111 | 32,840.00 | 62% | 176 | 101,789.00 | -47% |
| FERRERO ROCHER | 45 | 33,750.00 | 53 | 43,700.00 | -22% | 80 | 37,800.00 | -10% |
| EVIAN | 119 | 26,250.00 | 141 | 26,550.00 | -1% | 125 | 13,565.00 | 93% |
| GLENLIVET | 6 | 24,000.00 | 0 | 0.00 | | 2 | 5,600.00 | ¦ 328% |
| CADBURY | 64 | 22,760.00 | 19 | 5,300.00 | 329% | 187 | 33,430.00 | -31% |
| TRAVEL BLUE | 17 | 19,960.00 | 20 | 26,245.00 | -23% | 0 | 0.00 | 1 |
| GATORADE | 174 | 17,400.00 | 300 | 30,000.00 | -42% | 43 | 3,010.00 | 478% |
| POCARI | 113 | 16,950.00 | 125 | 15,000.00 | 13% | 53 | 4,505.00 | 276% |
| GLENFIDDICH | 2 | 15,000.00 | 1 | 6,000.00 | 150% | 3 | 16,300.00 | -7% |
| COOL & CLEAN | 146 | 14,600.00 | 174 | 17,400.00 | -16% | 0 | 0.00 | 1 |
| COCA COLA | 115 | 13,300.00 | 240 | 26,000.00 | -48% | 0 | 0.00 | |
| NESTLE | 50 | 12,650.00 | 12 | 4,500.00 | 181% | 74 | 26,075.00 | -51% |
| NUTELLA | 36 | 12,250.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JIM BEAM | 6 | 12,000.00 | 2 | 4,000.00 | 200% | 1 | 2,900.00 | 313% |
| TROLLI | 30 | 11,800.00 | 8 | 2,640.00 | 346% | 106 | 29,460.00 | -59% |
| MENTOS | 106 | 11,450.00 | 102 | 10,200.00 | 12% | 0 | 0.00 | ! |
| SAN MIGUEL | 71 | 10,650.00 | 99 | 9,900.00 | 7% | 47 | 4,700.00 | 126% |
| FRITO LAY | 68 | 10,280.00 | 85 | 15,300.00 | -32% | 17 | 3,300.00 | 211% |
| BAILEYS | 5 | 8,500.00 | 0 | 0.00 | | 3 | 3,600.00 | 136% |
| HENNESSY | 1 | 8,000.00 | 3 | 13,500.00 | -40% | 0 | 0.00 | , |
| LOTTE | 10 | 8,000.00 | 5 | 1,850.00 | 332% | 9 | 4,725.00 | 69% |
| JACK & JILL | 78 | 7,660.00 | 220 | 10,944.00 | -30% | 0 | 0.00 | , |
| REMY MARTIN | 1 | 7,300.00 | 1 | 3,200.00 | 128% | 0 | 0.00 | |
| MOGU MOGU | 68 | 6,800.00 | 127 | 12,700.00 | -46% | 0 | 0.00 | |
| POCKY | 37 | 6,480.00 | 16 | 1,720.00 | 276% | 0 | 0.00 | |
| BACARDI | 4 | 6,300.00 | 1 | 1,000.00 | 530% | 2 | 1,500.00 | 320% |
| YELLOW TAIL | 7 | 6,300.00 | 3 | 2,700.00 | 133% | 4 | 3,240.00 | 94% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL T3 DOM

| BRAND | Current 10/01/2024- | | Last | Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|--------------------|------------------------|----------|------|----------------------|----------|------|------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | | | | L |
| PRINGLES | 25 | 6,250.00 | 64 | 14,080.00 | -55% | 25 | 5,000.00 | 25% |
| REDBULL | 38 | 6,080.00 | 29 | 4,640.00 | 31% | 15 | 1,950.00 | |
| SMART C | 60 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| ABSOLUT | 3 | 5,500.00 | 0 | 0.00 | | 3 | 5,450.00 | |
| FUNDADOR | 6 | 5,400.00 | 5 | 6,600.00 | -18% | 15 | 14,550.00 | |
| ALFONSO | 3 | 5,200.00 | 11 | 8,800.00 | -40% | 21 | 20,530.00 | |
| DOUBLEMINT | 177 | 5,190.00 | 175 | 5,250.00 | -1% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 39 | 4,680.00 | 23 | 2,760.00 | 69% | 0 | 0.00 | |
| MERBA | 19 | 4,650.00 | 3 | 150.00 | 3000% | 18 | 4,325.00 | |
| CANDY CORNER | 25 | 4,300.00 | 55 | 10,200.00 | -57% | 0 | 0.00 | |
| TIC TAC | 71 | 4,260.00 | 78 | 3,900.00 | 9% | 52 | 2,600.00 | |
| LINDT | 10 | 3,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| JACK DANIELS | 1 | 3,500.00 | 6 | 19,200.00 | -81% | 17 | 36,500.00 | |
| ALOHA | 4 | 3,100.00 | 20 | 12,750.00 | -75% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 5 | 2,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROOVY | 22 | 2,720.00 | 23 | 6,210.00 | -56% | 0 | 0.00 | |
| HARDYS | 3 | 2,700.00 | 0 | 0.00 | | 3 | 2,050.00 | |
| KINDER JOY | 27 | 2,700.00 | 58 | 5,800.00 | -53% | 101 | 6,690.00 | |
| SANICARE | 32 | 2,700.00 | 48 | 4,400.00 | -38% | 14 | 1,100.00 | |
| LOACKER | 12 | 2,640.00 | 1 | 220.00 | 1100% | 36 | 17,225.00 | |
| HARIBO | 18 | 2,550.00 | 13 | 1,950.00 | 30% | 0 | 0.00 | |
| STARBUCKS | 10 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 25 | 2,500.00 | 37 | 3,700.00 | -32% | 3 | 225.00 | |
| JOSE CUERVO | 1 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| PERRIER WATER | 16 | 2,400.00 | 5 | 750.00 | 220% | 0 | 0.00 | |
| FRUITELLA | 24 | 2,300.00 | 14 | 1,120.00 | 105% | 0 | 0.00 | |
| ROYAL | 20 | 2,000.00 | 22 | 2,200.00 | -9% | 0 | 0.00 | |
| ZAINI | 5 | 2,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| BELGIAN | 4 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| KATINKO | 9 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| MEIJI MACADEMIA | 6 | 1,800.00 | 0 | 0.00 | | 8 | 2,300.00 | -21% |
| SPRITE | 15 | 1,500.00 | 27 | 2,700.00 | -44% | 0 | 0.00 | |
| CHEETOS | 8 | 1,440.00 | 14 | 4,200.00 | -65% | 18 | 2,675.00 | |
| FLAMINGO | 12 | 1,400.00 | 8 | 2,450.00 | -42% | 20 | 4,800.00 | -70% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL T3 DOM

| BRAND | Current 10/01/2024- | | Last ' | Year -10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|----------------|------------------------|----------|--------|---------------------|----------|------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | L |
| HAWAIIAN HOST | 2 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIFT BUSINESS | 8 | 1,358.00 | 2 | 1,294.00 | 4% | 0 | 0.00 | |
| LEXINGHAM | 1 | 1,250.00 | 7 | 9,520.00 | 1 | 0 | 0.00 | I |
| ICE BREAKER | 6 | 1,200.00 | 18 | 3,600.00 | | 14 | 2,800.00 | , i |
| LEMON DOU | 8 | 1,200.00 | 20 | 3,000.00 | 1 | 0 | 0.00 | I |
| SMIRNOFF | 1 | 1,200.00 | 1 | 1,200.00 | | 5 | 3,500.00 | , i |
| OISHI | 14 | 1,120.00 | 14 | 1,300.00 | 1 | 0 | 0.00 | I |
| CHIPS AHOY | 10 | 1,080.00 | 0 | 0.00 | | 9 | 744.00 | 1 |
| FIBISCO | 10 | 1,000.00 | 11 | 800.00 | 1 | 0 | 0.00 | 1 |
| SISTER | 10 | 1,000.00 | 12 | 1,200.00 | | 0 | 0.00 | |
| SKITTLES | 10 | 1,000.00 | 35 | 3,500.00 | 1 | 0 | 0.00 | I |
| MONIE GOLD | 32 | 960.00 | 0 | 0.00 | | 0 | 0.00 | |
| GRANNY GOOSE | 8 | 800.00 | 13 | 1,040.00 | 1 | 0 | 0.00 | I |
| RUFFLES | 3 | 576.00 | 9 | 1,912.00 | | 2 | 500.00 | |
| MONIEGOLD | 15 | 450.00 | 1 | 150.00 | 1 | 0 | 0.00 | I |
| FOX'S | 1 | 400.00 | 0 | 0.00 | | 0 | 0.00 | , |
| JINRO | 2 | 400.00 | 4 | 800.00 | -50% | 0 | 0.00 | |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| DINGDONG | 4 | 200.00 | 23 | 1,150.00 | -82% | 0 | 0.00 | |
| LAMPEIN | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 4 | 780.00 | -100% |
| 7UP | 0 | 0.00 | 0 | 0.00 | | 8 | 560.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 259 | 7,770.00 | -100% |
| BERYLS | 0 | 0.00 | 1 | 160.00 | -100% | 0 | 0.00 | l I |
| BOMBAY | 0 | 0.00 | 0 | 0.00 | | 3 | 3,450.00 | -100% |
| BROOKSIDE | 0 | 0.00 | 0 | 0.00 | | 2 | 2,400.00 | -100% |
| BUNDLE PROMO | 22 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I I I |
| C&H | 0 | 0.00 | 21 | 5,300.00 | -100% | 27 | 5,400.00 | -100% |
| CALBEE | 0 | 0.00 | 5 | 400.00 | -100% | 0 | 0.00 | ! ! ! |
| CAPTAIN MORGAN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,600.00 | -100% |
| CARLOS I | 0 | 0.00 | 0 | 0.00 | | 5 | 7,250.00 | -100% |
| CHIVAS REGAL | 0 | 0.00 | 3 | 9,000.00 | -100% | 2 | 6,000.00 | -100% |
| CHUPA CHUPS | 0 | 0.00 | 7 | 560.00 | -100% | 0 | 0.00 | ! |
| COMBOS | 0 | 0.00 | 2 | 800.00 | -100% | 10 | 2,500.00 | -100% |

SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/13/2024

| BRAND | Current Sa 10/01/2024-10 | | Last \ | | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|-----------------------|-----------------------------|------|--------------------|-------------------|----------|------------|------------------|------------|
| | | Nett | 10/01/2023 Oty. | Net | | Oty. \ | Net | |
| 1-OUTRIGHT | | + | | | | | | L |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 26 | 1,820.00 | : -100% |
| DELICO | 0, | 0.00 | 8 | 3,200.00 | -100% | 0 | 0.00 | |
| DON PAPA | 0 | 0.00 | 1! | 3,000.00 | | 5, | 14,500.00 | 1 |
| DORITOS | 0, | 0.00 | 0 | 0.00 | | 11¦ | 2,750.00 | 1 |
| ECO BAG | 0 | 0.00 | 12 | 3,000.00 | | 0 | 0.00 | 1 |
| GODIVA | 0, | 0.00 | 0 | 0.00 | | 5¦ | 2,500.00 | |
| GREEN CROSS | 0 | 0.00 | 24 | 1,750.00¦ | 1 | 0 | 0.00 | 1 |
| GREY GOOSE | 0, | 0.00 | 1 | 4,500.00 | | 0¦ | 0.00 | |
| GROWERS | 0 | 0.00 | 8 | 800.00 | | 0 | 0.00 | 1 |
| J&B | 0 | 0.00 | 0 | 0.00 | | 12¦ | 8,760.00 | , i |
| JAMESON | 0 | 0.00 | 0 | 0.00 | | 121 | 1,700.00 | 1 |
| JELLY BEAN | 0 | 0.00 | 0 | 0.00 | | 1; 1; | 425.00 | , i |
| KETTLE KORN | 0 | 0.00 | 1! | 100.00 | 1 | 0 | 0.00 | 1 |
| KINDER BUENO | 0 | 0.00 | 27¦ | 3,240.00 | -100% | 0¦ 5¦ | 1,900.00 | |
| KIRKLAND | 0 | 0.00 | 0! | 0.00 | -100% | 28 | 55,200.00 | 1 |
| LIPTON | 0 | 0.00 | 0¦ | 0.00 | | 20¦ 27¦ | 1,890.00 | , i |
| LUIS FELIPE EDWARDS | 0 | 0.00 | 1 | 0.00 | | 10 | 3,950.00 | 1 |
| MARTINI | 0 | 0.00 | 0¦ 0¦ | 0.00 | | 10¦ 1¦ | 1,100.00 | , i |
| MAUNA LOA | 0 | 0.00 | 1 | 500.00 ¦ | 1 | 0 | | 1 |
| MEMBER'S SELECTION | 0 | 0.00 | 1¦ 0¦ | 0.00 | | -1 | 0.00 3,120.00 | , i |
| MIGHTY BOND | 0 | 0.00 | 1 | 220.00 | | 4¦ 0 | 0.00 | 1 |
| MOUNTAIN DEW | 0 | 0.00 | 2¦ 0¦ | 0.00 | | Մ։ 15¦ | 1,050.00 | , i |
| MUNCHIES | 0 | 0.00 | 1 | I | | 1 | | 1 |
| NITS | 0 | 0.00 | 0¦ 0¦ | 0.00 | | 2¦ 4¦ | 390.00 500.00 | |
| NON-MERCH | 522 | 0.00 | 0! | 0.00 | | 0, | 0.00 | I |
| OREO | 0 | 0.00 | 0¦ | 0.00 | | 12¦ | 600.00 | , i |
| PAPER/PLASTIC BAGS | 1 | 0.00 | i | 0.00 \ 15.00 \ | | 0! | | 1 |
| PATRON | 0 | 0.00 | 318¦ | 0.00 | | - 1 | 0.00 | |
| | i i | 1 | 0 | I | | 4; | 11,640.00 | 1 |
| PENFOLDS | 0 | 0.00 | 2¦ | 7,080.00 | | 0 | 0.00 | , i |
| PEPSI | 0 | 0.00 | 0 | 0.00 | | 12¦ | 840.00 | 1 |
| PIKNIK | 0 | 0.00 | 0; | 0.00 | | 5 | 1,150.00 | , i |
| PLANTERS POVAL DANSK | 0 | 0.00 | 0 | 0.00 | | 2 | 1,800.00 | 1 |
| ROYAL DANSK | 0 | 0.00 | 0; | 0.00 | | 9 | 2,270.00 | |
| SBS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL T3 DOM

| BRAND | l . | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|---------------------|----------------|--------------------------|-------|--------------------------|-------------|--------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | ! ! |
| 1-OUTRIGHT | | | | | l | | | L I |
| SMARTFOOD | 0' | 0.00 | 0 | 0.00 | ! ! ! | 2 | 450.00 | : -100% |
| SNACK BOX | 0 | 0.00 | 1. | 250.00 | i I | 0 | 0.00 | 1 |
| STREPSILS | 0 | 0.00 | 51 | 7,650.00 | 1 | 40 | 6,000.00 | I |
| TANGQUERAY | 0 | 0.00 | 2 | 4,100.00 | ; I | 0, | 0.00 | , i |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | 1 | 5, | 2,500.00 | I |
| TY | 0 | 0.00 | 0 | 0.00 | i I | 1 | 279.75 | |
| VERGANI | 0' | 0.00 | 0 | 0.00 | 1 | 3 | 675.00 | I |
| VICKS | 0 | 0.00 | 2 | 300.00 | i I | 0 | 0.00 | , i |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 380.00 | 1 |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | ; I | 1. | 300.00 | |
| WITORS PRALINE | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 6,475.00 | I |
| WOLF BLASS | 0 | 0.00 | 5 | 5,700.00 | i I | 1 | 625.00 | , i |
| WONKA | . 0 | 0.00 | 0 | 0.00 | 1 | 2 | 245.00 | 1 |
| WOW MANI CONSIGN | 0 | 0.00 | 0 | 0.00 | ; I | 2 | 250.00 | , i |
| 1-OUTRIGHT Total: | ¦ 5,266 | 1,585,965.71 | 7,982 | 1,780,089.29 | | 3,095¦ | 1,434,790.75 | |
| 2-CONSIGNE | | | | | | | | |
| HEYS | 2 | 9,600.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| FILIPINIANA | 21 | 5,160.00 | 74 | 15,327.00 | ; I | 21 | 6,979.00 | , i |
| 7D CONSIGN | 0 | 0.00 | 9 | 1,970.00 | 1 | 0 | 0.00 | I |
| ABE KENI | 0 | 0.00 | 39 | 8,735.00 | ; I | 6 | 2,760.00 | , i |
| ADG | . 0 | 0.00 | 61 | 15,405.00 | 1 | 0 | 0.00 | 1 |
| AIZA'S | 0 | 0.00 | 8 | 2,400.00 | ; I | 17¦ | 2,710.00 | , i |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 2,560.00 | 1 |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | i I | 3 | 620.00 | 1 |
| BAHAGHARI | 0 | 0.00 | 7 | 1,240.00 | 1 | 0 | 0.00 | 1 |
| BONG BONG'S CONSIGN | 0 | 0.00 | 98 | 17,060.00 | i I | 43 | 6,255.00 | , i |
| CEBU BRAND CONSIGN | 0 | 0.00 | 8 | 2,660.00 | 1 | 0 | 0.00 | 1 |
| CEBU LUCKY | 0 | 0.00 | 17 | 3,360.00 | i I | 0 | 0.00 | |
| CHOCOVRON | 0 | 0.00 | 20 | 2,800.00 | 1 | 2 | 500.00 | 1 |
| CHRISTINE | 0 | 0.00 | 6 | 885.00 | i I | 0 | 0.00 | , i |
| COZY TOPS | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 240.00 | 1 |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | ; I | 3 ! | 990.00 | |
| DELFAS | 0 | 0.00 | 1 | 500.00 | 1 | 0 | 0.00 | I |
| DON REVY | 0 | 0.00 | 0 | 0.00 | ; I | 19 | 11,040.00 | , i |

SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/13/2024

| BRAND | l . | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|---------------------|------|----------------------------|---------------------------|--------------------------|----------|--------------|--------------------|---------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 2-CONSIGNE | | + | . . | | | - | | |
| EDNA`S | 0 | 0.00 | 25 | 2,380.00 | -100% | 0 | 0.00 |] |
| EMY'S-C | 0 | 0.00 | 88 | | -100% | 35¦ | 6,420.00 | -100% |
| ENG BEE TIN | 0 | 0.00 | 35 | 5,250.00 | -100% | 0 | 0.00 |] |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 95¦ | 13,300.00 | -100% |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | | 14 | 2,100.00 | -100% |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 71 | 17,040.00 | -100% |
| ILOCOS CHICHACORN | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| JOVYS | 0 | 0.00 | 2 | 400.00 | -100% | 0 | 0.00 | 1 |
| JOVY`S | 0 | 0.00 | 10 | 1,660.00 | -100% | 0 | 0.00 | 1 1 1 |
| JUAN | 0 | 0.00 | 1 | 320.00 | -100% | 0 | 0.00 | 1 |
| KAT-LEINES | 0 | 0.00 | 0 | 0.00 | | 6 | 2,010.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | l l | 0 | 0.00 | 1 1 |
| LCTI | 0 | 0.00 | 84 | 13,010.00 | -100% | 0 | 0.00 | 1 1 1 |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | l l | 1 | 520.00 | -100% |
| MARISSA | 0 | 0.00 | 24 | 3,480.00 | -100% | 0 | 0.00 | 1 1 1 |
| MARKYS | 0 | 0.00 | 10 | 1,800.00 | -100% | 0 | 0.00 | |
| MINISO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| MONIE GOLD | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 560.00 | -100% |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| MUST BE MOM'S | 0 | 0.00 | 0 | 0.00 | 1 | 289 | 76,396.71 | -100% |
| OH NUTS | 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | ! ! ! |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 1,050.00 | -100% |
| PHIL BRAND CONSIGN | 0 | 0.00 | 3 | 420.00 | -100% | 0 | 0.00 | ! ! ! |
| PRAIA PILIPINAS | 0 | 0.00 | 1 | 1,000.00 | -100% | 0 | 0.00 | |
| QUICKMELT | 0 | 0.00 | 0 | 0.00 | | 53 | 18,280.00 | -100% |
| RUBY | 0 | 0.00 | 3 | 470.00 | -100% | 0 | 0.00 | |
| SD | 0 | 0.00 | 12 | 1,965.00 | -100% | 0 | 0.00 | ! ! ! |
| THE RAINS | 0 | 0.00 | 3 | 840.00 | -100% | 0 | 0.00 | 1 |
| TITANIA WINES | 0 | 0.00 | 0 | 0.00 | | 14 | 6,805.00 | -100% |
| TRAPPIST CONSIGN | 0 | 0.00 | 0 | 0.00 | | 3 | 810.00 | -100% |
| WOW MANI CONSIGN | 0 | 0.00 | 0 | 0.00 | - - | 12 | 3,860.00 | -100% |
| ZUMIGUI-C | 0 | 0.00 | 1 | 220.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 23 | 14,760.00 | 652 | 122,927.00 | -87% | 742 | 184,205.71 | - <mark>91</mark> % |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

AIRMALL T3 DOM

| BRAND | 10/01/202 | nt Sales 4-10/13/2024 | 10/01/202 | 23-10/13/2023 | Inc/Dec% | 10/01/201 | 7-10/13/2017 | Inc/Dec% |
|--------|-----------|--------------------------|-----------|---------------|-------------|-----------|--------------|----------|
| | Oty. | Nett ! | Oty. | Net | - | Oty. | Net | |
| TOTALS | S: 5,289 | 1,600,725.71 | 8,634 | 1,903,016.29 | -15% | 3,837 | 1,618,996.46 | -1% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CSP PITX

| BRAND | Curren | 1 | | Year | Inc/Dec% | 201 | | Inc/Dec |
|---------------------|--------------------|---------------------|--------------------|---------------------|----------|------|--------------------|------------------|
| | 10/01/2024 Oty. | -10/13/2024 Nett | 10/01/202. Qty. | 3-10/13/2023 Net | | Oty. | -10/13/2019 Net | |
| 1 OUTDIOLIT | | + | | | - | | | . L. I |
| 1-OUTRIGHT | | 05 005 54 | 0.140 | F0 (00 00 | , , , , | | 0.00 | 1 |
| PITX PURIFIED WATER | 3,441 | 85,985.54 | 2,148 | 53,690.00 | | 0 | 0.00 | ; |
| NESTLE | 208 | 28,450.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TOBLERONE | 143 | 28,180.00 | 153 | 28,180.00 | | 0 | 0.00 | ; |
| HERSHEY'S | 114 | 26,680.00 | 111 | 31,607.00 | | 0 | 0.00 | 1 |
| PRINGLES | 118 | 21,240.00 | 166 | 29,880.00 | | 0 | 0.00 | ; |
| MARS | 87 | 16,710.00 | 260 | 47,160.00 | | 0 | 0.00 | 1 |
| REBISCO | 25 | 13,330.00 | 68 | 35,220.00 | | 0 | 0.00 | ; |
| LOTTE | 100 | 12,410.00 | 2 | 1,400.00 | | 0 | 0.00 | 1 |
| COCA COLA | 240 | 12,160.00 | 269 | 15,020.00 | -19% | 0 | 0.00 |) <u> </u> - |
| TROLLI | 67 | 10,870.00 | 42 | 4,030.00 | 169% | 0 | 0.00 |) |
| NC | 41 | 10,250.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ROYAL | 178 | 8,900.00 | 107 | 5,350.00 | 66% | 0 | 0.00 | |
| CHIPS AHOY | 75 | 8,300.00 | 0 | 0.00 | | 0 | 0.00 | i i |
| SPRITE | 148 | 7,400.00 | 84 | 4,280.00 | 72% | 0 | 0.00 | 1 |
| FRITO LAY | 60 | 6,090.00 | 32 | 6,550.00 | -7% | 0 | 0.00 | į |
| CADBURY | 34 | 5,080.00 | 68 | 7,580.00 | -32% | 0 | 0.00 | 1 |
| C&H | 23 | 4,250.00 | 10 | 1,850.00 | 129% | 0 | 0.00 | į |
| CHEETOS | 14 | 4,250.00 | 27 | 6,180.00 | -31% | 0 | 0.00 | 1 |
| KATINKO | 44 | 4,200.00 | 0 | 0.00 | | 0 | 0.00 | į |
| ICE BREAKER | 30 | 3,600.00 | 33 | 3,300.00 | 9% | 0 | 0.00 | 1 |
| DOUBLEMINT | 118 | 3,540.00 | 104 | 1,645.00 | 115% | 0 | 0.00 | |
| SANICARE | 84 | 3,400.00 | 3 | 190.00 | 1689% | 0 | 0.00 | 1)1 |
| POCKY | 41 | 3,280.00 | 13 | 1,060.00 | 209% | 0 | 0.00 | |
| SKITTLES | 32 | 3,200.00 | 24 | 1,320.00 | 142% | 0 | 0.00 | i)ı |
| FLORBU | 22 | 2,640.00 | 0 | 0.00 | | 0 | 0.00 |) |
| CANDY CORNER | 17 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | i)ı |
| KINDER JOY | 33 | 2,450.00 | 90 | 5,850.00 | -58% | 0 ! | 0.00 | |
| TIC TAC | 47 | 2,350.00 | 134 | 4,690.00 | | 0 | 0.00 | i)ı |
| MERBA | 13 | 2,275.00 | 0 | 0.00 | | 0 | 0.00 | |
| FUNDADOR | 2 | 2,100.00 | 0 | 0.00 | | 0 | 0.00 | ; |
| LOACKER | 9 | 1,980.00 | 7 | 825.00 | 1 | 0 | 0.00 | 1 |
| LINDT | 5 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | ; |
| STARBUCKS | 11 | 1,760.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FERRERO ROCHER | 5 | 1,500.00 | 40 | 9,550.00 | | 0 | 0.00 | i |
| LIMENO NOOHLIN | 5 | 1,300.001 | | 7,550.00 | 70 | ! | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CSP PITX

| BRAND | | nt Sales 1-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec |
|---------------------|--------------|--------------------------|--------|--------------------------|----------|----------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | . L. |
| HARIBO | 10 | 1,500.00 | 26 | 2,340.00 | -35% | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 9 | 1,350.00 | 0 | 2,340.00 | ; 1 | 0¦ | 0.00 | ; |
| ZAINI | 3 | 1,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CHIQUILIN | 11 | 1,100.00 | 0 | 0.00 | : 1 | 0¦ | 0.00 | i |
| KINDER BUENO | 9 | 1,080.00 | 28 | 2,240.00 | 1 | 0 | 0.00 | 1 |
| WHITEFLOWER | 5 | 750.00 | 0 | 0.00 | ; 1 | 0 | 0.00 | i |
| FOX'S | 7 | 700.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| NUTELLA | 2 | 700.00 | 0 | 0.00 | : 1 | 0¦ | 0.00 | i |
| CHUPA CHUPS | 5 | 500.00 | 5¦ | 1,500.00 | 1 | 0 | 0.00 | 1 |
| ALFONSO | 1 | 450.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| SAN MIGUEL | 5 | 350.00 | 16 | 1,120.00 | 1 | 0 | 0.00 | 1 |
| LEMON DOU | 2 | 240.00 | 2 | 240.00 | ; 1 | 0 | 0.00 | ; |
| HAITAI | 1 | 180.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GOYA | 2 | 110.00 | 12 l | 600.00 | ; 1 | 0 | 0.00 | ; |
| CASINO | 1 | 70.00 | 3 | 210.00 | 1 | 0 | 0.00 | 1 |
| FIT BAR | 2 | 24.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ; |
| ALOHA | 0 | 0.00 | 10 | 4,000.00 | 1 | 0 | 0.00 | 1 |
| BARONI | | 0.00 | 5 t | 1,250.00 | ; 1 | 0 | 0.00 | ; |
| CLOUD 9 | 0 | 0.00 | 17 | 425.00 | 1 | 0 | 0.00 | 1 |
| DELFI | | 0.00 | 4 | 200.00 | : 1 | 0 | 0.00 | ; |
| DELICO | 0 | 0.00 | 1 | 400.00 | 1 | 0 | 0.00 | 1 |
| DESTINATION TRAVEL | | 0.00 | 0 | 0.00 | ; 1 | 0 | 0.00 | ; |
| DR HWELWAY | 0 | 0.00 | 4! | 480.00 | 1 | 0 | 0.00 | 1 |
| GATORADE | | 0.00 | 0 | 0.00 | : 1 | 0¦ | 0.00 | ; |
| GIFT BUSINESS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MAUNA LOA | 0 | 0.00 | 2 | 800.00 | | 0 | 0.00 | : |
| MENTOS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| NON-MERCH | 5,586 | 0.00 | 14. | 0.00 | : 1 | 0 | 0.00 | ; |
| OREO | 0,300 | 0.00 | 2 | 400.00 | 1 | 0 | 0.00 | 1 |
| RUFFLES | 0 | 0.00 | 4 | 920.00 | ; 1 | 0 | 0.00 | ; |
| SMARTFOOD | 0 | 0.00 | 20 | 2,700.00 | 1 | 0 | 0.00 | 1 |
| SNACK BOX | | 0.00 | 1 | 150.00 | ; I | 0 | 0.00 | i |
| VIEIRA | 0 | 0.00 | 3 | 300.00 | 1 | 0 | 0.00 | 1 |
| VOORTMAN | 0 | 0.00 | 3 · | 900.00 | ; 1 | 0 | 0.00 | ; |
| VOORTIVIAN | | 0.00 | 31 | 700.00 | - 100 /0 | U _I | 0.00 |) |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CSP PITX

| BRAND | | t Sales -10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec% |
|---------------------|--------|------------------------|-----------------|------------------------|----------|---|-------------------|-------------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | | Qty. | Net | |
| 1-OUTRIGHT Total: | 11,290 | 363,414.54 | 4,177 | 327,582.00 | 10% | 0 = = = = = = = = = = = = = = = = = = = | 0.00 | L |
| 2-CONSIGNE | | | 1 | | | | | |
| LCTI | 5,421 | 605,000.00 | 4,672 | 511,020.00 | 18% | 0 | 0.00 | |
| ADG | 126 | 23,850.00 | 47 | 12,220.00 | ı . | 0 | 0.00 | 1 |
| EMY'S-C | 106 | 19,640.00 | 98 | 14,160.00 | ' | 0 | 0.00 | I |
| MAGICMELT | 237 | 19,425.00 | 81 | 10,195.00 | ı I | 0 | 0.00 | 1 |
| BONG BONG'S CONSIGN | 139 | 18,860.00 | 246 | 28,290.00 | ' I | 0 | 0.00 | I |
| LOLA NUTTYS | 87 | 15,370.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| MARKYS | 82 | 12,160.00 | 55 | 6,450.00 | ' | 0 | 0.00 | I |
| CEBU LUCKY | 72 | 10,560.00 | 9 | 990.00 | ı I | 0 | 0.00 | 1 |
| MARISSA | 50 | 9,000.00 | 83 | 12,440.00 | ' I | 0 | 0.00 | I |
| ABE KENI | 45 | 8,420.00 | 24 | 5,250.00 | ı . | 0 | 0.00 | 1 |
| LOUISE | 65 | 7,800.00 | 0 | 0.00 | ' I | 0 | 0.00 | I |
| ADORA | 43 | 7,710.00 | 18 | 3,120.00 | ı I | 0 | 0.00 | 1 |
| ES | 27 | 6,630.00 | 20 | 3,770.00 | ' | 0 | 0.00 | I |
| 7D CONSIGN | 30 | 6,600.00 | 51 ¹ | 10,820.00 | ı . | 0 | 0.00 | 1 |
| SD | 41 | 6,560.00 | 42 | 5,460.00 | ' I | 0 | 0.00 | I |
| BEA'S | 34 | 5,440.00 | 17 | 1,870.00 | ı I | 0 | 0.00 | 1 |
| EDNA`S | 43 | 5,400.00 | 42 | 7,350.00 | ' I | 0 | 0.00 | I |
| COCO-C | 22 | 4,400.00 | 116 | 19,720.00 | -77% | 0 | 0.00 | 1 |
| CREAMBAR | 21 | 4,200.00 | 88 | 14,960.00 | -71% | 0 | 0.00 | 1 |
| ILOCOS CHICHACORN | 17 | 3,570.00 | 16 | 2,560.00 | 39% | 0 | 0.00 | 1 |
| BAHAGHARI | 12 | 3,000.00 | 40 | 8,800.00 | -65% | 0 | 0.00 | 1 1 |
| JACOBINA | 16 | 2,720.00 | 15 | 2,400.00 | 13% | 0 | 0.00 | 1 |
| CHRISTINE | 21 | 2,310.00 | 50 | 5,160.00 | -55% | 0 | 0.00 | |
| CEBU BRAND CONSIGN | 8 | 1,600.00 | 38 | 7,400.00 | -78% | 0 | 0.00 | 1 |
| MBD | 6 | 1,280.00 | 31 | 7,180.00 | -82% | 0 | 0.00 | i I |
| AIZA'S | 5 | 830.00 | 20 | 3,330.00 | -75% | 0 | 0.00 | |
| JUAN CALAMANSI | 2 | 560.00 | 5 | 1,200.00 | -53% | 0 | 0.00 | i I |
| OH NUTS | 1 | 500.00 | 14 | 4,620.00 | -89% | 0 | 0.00 | |
| CEBU DRIED MANGOES | 3 | 360.00 | 8 | 800.00 | -55% | 0 | 0.00 | 1 |
| CHOWEE | 1 | 170.00 | 0 | 0.00 | | 0 | 0.00 | |
| ALIBABA | 0 | 0.00 | 16 | 1,760.00 | -100% | 0 | 0.00 | 1 |
| BAGUIO | 0 | 0.00 | 13 | 1,820.00 | -100% | 0 | 0.00 | 1 1 1 |
| DELFAS | 0 | 0.00 | 5 | 1,850.00 | -100% | 0 | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CSP PITX

| BRAND | | ent Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 10/01/2019 | 9 -10/13/2019 | Inc/Dec% |
|--------------------|-----------|---------------------------|--------|------------------------|------------|-------------------|------------------|----------|
| | Qty. | Nett | Qty. | Net | i i | Qty. | Net | |
| 2-CONSIGNE | | + | | | | | | |
| G`S DELIGHT | 0 | 0.00 | 16 | 2,400.00 | -100% | 0 ! | 0.00 | |
| HOUSE OF POLVORON | 0 | 0.00 | 15 | 2,660.00 | i I | 0 | 0.00 | |
| KAT-LEINE'S | 0 | 0.00 | 22 | 5,910.00 | I . | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 2 | 640.00 | -100% | 0 | 0.00 | |
| RICAH | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROMANAS | 0 | 0.00 | 3 | 960.00 | -100% | 0 | 0.00 | |
| RUBY | 0 | 0.00 | 35 | 4,410.00 | -100% | 0 | 0.00 | |
| WOW MANI CONSIGN | 0 | 0.00 | 5 | 1,400.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 6,783 | 813,925.00 | 6,078 | 735,345.00 | 10% | 0, | 0.00 | |
| | 1 | 1 | | | l I | 1 | | |
| TOTALS: | 18,073 | 1,177,339.54 | 10,255 | 1,062,927.00 | 10% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE38 CSP2 T3

| BRAND | 1 | nt Sales 1-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 20° | 19 9-10/13/2019 | Inc/Dec% |
|------------------------|------|--------------------------|-------|----------------------|----------|-----------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | + | | | | · | | L |
| PASALUBONG PACK | 110 | 313,180.00 | 77 | 212,180.00 | 47% | 59 | 101,841.00 | 207% |
| GOLDILOCKS OUTRIGHT | 908 | 215,760.00 | 1,224 | 218,332.50 | | 0 | 0.00 | 1 |
| TRAVEL BLUE | 72 | 101,250.00 | 44 | 57,452.50 | 76% | 0 | 0.00 | |
| ALL CHOCOLATES FUNSIZE | 25 | 87,500.00 | 33 | 112,200.00 | -22% | 52¦ | 101,400.00 | -13% |
| TOBLERONE | 81 | 55,900.00 | 469 | 93,550.00 | -40% | 204 | 74,100.00 | -24% |
| MARS | 119 | 51,320.00 | 120 | 48,290.00 | 6% | 174 l | 25,165.00 | 103% |
| HERSHEY'S | 72 | 43,413.00 | 90 | 39,590.00 | 9% | 167 | 82,574.00 | -47% |
| MICHELLE'S OUTRIGHT | 105 | 22,940.00 | 91 | 16,650.00 | 37% | 393 | 60,330.00 | -61% |
| PREMIER | 287 | 20,090.00 | 404 | 20,185.71 | -0% | 0 | 0.00 | ! ! ! |
| TROLLI | 55 | 14,235.00 | 14 | 3,200.00 | 344% | 6 | 2,280.00 | 524% |
| NESTLE | 52 | 13,490.00 | 10 | 3,000.00 | 349% | 65 | 32,670.00 | -58% |
| CANDY CORNER | 59 | 12,500.00 | 44 | 9,100.00 | 37% | 0 | 0.00 | |
| LEXINGHAM | 9 | 12,500.00 | 4 | 5,390.00 | 131% | 0 | 0.00 | |
| CADBURY | 35 | 12,220.00 | 58 | 14,750.00 | -17% | 99 | 21,020.00 | -41% |
| MENTOS | 72 | 8,150.00 | 47 | 4,700.00 | 73% | 0 | 0.00 | ! ! ! |
| KIRKLAND | 3 | 6,600.00 | 0 | 0.00 | | 15 ¹ | 30,600.00 | -78% |
| SABROSO | 4 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | , |
| GIFT BUSINESS | 80 | 5,931.00 | 12 | 850.00 | 597% | 0 | 0.00 | |
| ZAINI | 27 | 5,400.00 | 0 | 0.00 | | 0 | 0.00 | , |
| CHEETOS | 17 | 4,560.00 | 10 | 3,000.00 | 52% | 0 | 0.00 | |
| GENERIC MERCHANDISE | 17 | 4,550.00 | 5 | 1,250.00 | 264% | 0 | 0.00 | , |
| KATINKO | 26 | 4,520.00 | 0 | 0.00 | | 0 | 0.00 | |
| BELGIAN | 10 | 4,500.00 | 0 | 0.00 | | 0 | 0.00 | , |
| FERRERO ROCHER | 7 | 4,100.00 | 19 | 18,300.00 | -77% | 45 | 19,850.00 | -79% |
| FRITO LAY | 26 | 3,730.00 | 9 | 2,700.00 | 38% | 0 | 0.00 | I I |
| NUTELLA | 10 | 3,500.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| ICE BREAKER | 16 | 3,200.00 | 13 | 2,600.00 | 23% | 24 | 4,800.00 | -33% |
| POCKY | 33 | 3,100.00 | 75 | 9,260.00 | -66% | 0 ! | 0.00 | |
| DOUBLEMINT | 90 | 2,700.00 | 92 | 2,760.00 | -2% | 0 | 0.00 | I I |
| FISHERMAN'S FRIEND | 22 | 2,640.00 | 6 | 720.00 | 266% | 0 | 0.00 | |
| LINDT | 7 | 2,600.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| C&H | 9 | 2,400.00 | 12 | 2,750.00 | -12% | 36 | 7,200.00 | -66% |
| BROWNIES UNLIMITED | 9 | 2,250.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| COCA COLA | 22 | 2,200.00 | 16 | 1,600.00 | 37% | 0 | 0.00 | I I |

$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 1-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | lnc/Dec% |
|-----------------|------|--------------------------|------|------------------------|----------|------|-------------------|-----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | | · | | I <u>.</u> I |
| TY | 4 | 2,180.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 36 | 2,160.00 | 53 | 2,650.00 | | 0 | 0.00 | |
| COOL & CLEAN | 18 | 1,800.00 | 16 | 1,600.00 | 1 | 0 ! | 0.00 | |
| KINDER JOY | 19 | 1,800.00 | 104 | 10,400.00 | -82% | 189¦ | 12,100.00 | -85% |
| STREPSILS | 10 | 1,800.00 | 12 | 1,800.00 | 0% | 0 | 0.00 | |
| HARIBO | 11 | 1,650.00 | 27 | 4,000.00 | -58% | 0 | 0.00 | |
| VITA COCO | 16 | 1,600.00 | 5 | 500.00 | 220% | 0 | 0.00 | |
| PRINGLES | 6 | 1,475.00 | 45 | 9,900.00 | -85% | 48 | 9,600.00 | -84% |
| SANICARE | 20 | 1,425.00 | 23 | 2,015.00 | -29% | 25 | 1,645.00 | -13% |
| ALOHA | 2 | 1,400.00 | 7 | 4,250.00 | -67% | 0 | 0.00 | l ! |
| GATORADE | 14 | 1,400.00 | 18 | 1,800.00 | -22% | 0 | 0.00 | I I I |
| FRUITELLA | 11 | 1,100.00 | 16 | 1,280.00 | -14% | 0 | 0.00 | l ! |
| KINDER BUENO | 8 | 960.00 | 22 | 2,640.00 | -63% | 12 | 1,900.00 | -49% |
| CROCO | 6 | 900.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAITAI | 5 | 900.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| HAPPY HEARTS-O | 2 | 898.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOTTE | 1 | 800.00 | 12 | 6,700.00 | -88% | 26 | 13,650.00 | -94% |
| SPRITE | 8 | 800.00 | 12 | 1,200.00 | -33% | 0 | 0.00 | |
| VANDEN | 1 | 800.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| CHIPS AHOY | 6 | 750.00 | 2 | 180.00 | 316% | 0 | 0.00 | |
| MOGU MOGU | 7 | 700.00 | 8 | 800.00 | -12% | 0 | 0.00 | 1 |
| RUFFLES | 2 | 640.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 5 | 500.00 | 7 | 700.00 | -28% | 0 | 0.00 | ! |
| MERBA | 1 | 300.00 | 1 | 250.00 | 20% | 8 | 1,385.00 | -78% |
| FIBISCO | 2 | 200.00 | 39 | 3,120.00 | -93% | 0 | 0.00 | , |
| CHUPA CHUPS | 1 | 100.00 | 6 | 800.00 | -87% | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 340 | 261,790.00 | -100% |
| BERYLS | 0 | 0.00 | 10 | 1,680.00 | -100% | 0 | 0.00 | |
| BUNDLE | 26 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| CARICA | 0 | 0.00 | 0 | 0.00 | | 11 | 2,200.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 9 | 1,800.00 | -100% |
| COCO CABANA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| COMBOS | 0 | 0.00 | 5 | 2,000.00 | -100% | 5 | 1,250.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 10 | 4,000.00 | -100% |

$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 4-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|--------------------|-------|--------------------------|-------|----------------------|----------|-------|------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>-</u> |
| 1-OUTRIGHT | | | | | | | | I. I I |
| DELICO | 0 | 0.00 | 4 | 1,600.00 | -100% | 0 | 0.00 | |
| DESIGUAL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ENERGIZER | 0 | 0.00 | 0 | 0.00 | | 1 | 350.00 | -100% |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 156 | 40,450.00 | -100% |
| FOSSIL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 7 | 700.00 | -100% | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 8 | 500.00 | -100% | 0 | 0.00 | |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| LOACKER | 0 | 0.00 | 5 | 1,100.00 | -100% | 19 | 11,500.00 | -100% |
| MAUNA LOA | 0 | 0.00 | 6 | 3,000.00 | -100% | 0 | 0.00 | ! ! ! |
| MEIJI MACADEMIA | 0 | 0.00 | 0 | 0.00 | | 24 | 6,200.00 | -100% |
| MONIEGOLD OUTRIGHT | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | ! ! ! |
| MULTI BRAND | 0 | 0.00 | 0 | 0.00 | | 3 | 4,497.00 | -100% |
| NON-MERCH | 1,233 | 0.00 | 415 | 0.00 | | 1,579 | 0.00 | ! ! ! |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 6 | 1,200.00 | -100% |
| REDBULL | 0 | 0.00 | 4 | 640.00 | -100% | 0 | 0.00 | 1 |
| RONDOLETTI | 0 | 0.00 | 3 | 840.00 | -100% | 0 | 0.00 | 1 ! |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 5 | 1,562.50 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 37 | 2,300.00 | -100% |
| SISLEY | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SKITTLES | 0 | 0.00 | 25 | 2,500.00 | -100% | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 6 | 700.00 | -100% | 0 | 0.00 | ! |
| SNACK BOX | 0 | 0.00 | 2 | 500.00 | -100% | 0 | 0.00 | 1 1 |
| THATS FRUTEE | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | ! |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,000.00 | -100% |
| VICKS | 0 | 0.00 | 6 | 900.00 | -100% | 0 | 0.00 | ! |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 42 | 7,520.00 | -100% |
| WITORS | 0 | 0.00 | 0 | 0.00 | | 4 | 3,200.00 | -100% |
| 1-OUTRIGHT Total: | 3,977 | 1,087,967.00 | 3,941 | 978,155.71 | 11% | 3,900 | 954,929.50 | 13% |
| 2-CONSIGNE | | ! ! ! | 1 | | | | | |
| 7D CONSIGN | 234 | 73,625.00 | 208 | 58,380.00 | 26% | 99 | 16,830.00 | 337% |
| EMY'S-C | 242 | 67,120.00 | 203 | 38,880.00 | 72% | 298 | 52,640.00 | ¦ 27% |
| ISLAND SOUVENIRS | 198 | 65,210.50 | 0 | 0.00 | | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 1-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|----------------------|-------------|--------------------------|------|------------------------|----------|------|------------------|----------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | 1 | Qty. | Net | + |
| 2-CONSIGNE | | + | | | | | | L I |
| LCTI | 292 | 57,090.00 | 475 | 92,435.00 | -38% | 0 | 0.00 | i I |
| FILIPINIANA | 164 | 51,725.00 | 250 | 68,334.00 | | 113 | 38,911.00 | i |
| 7D PASPACK | 18 | 44,700.00 | 80 | 143,980.00 | 1 | 0 | 0.00 | I |
| CEBU LUCKY | 201 | 44,170.00 | 107 | 20,320.00 | ; I | 0 | 0.00 | |
| BAHAGHARI | 175 | 38,900.00 | 92 | 18,440.00 | 1 | 0 | 0.00 | 1 |
| CEBU BRAND CONSIGN | 65 | 34,485.00 | 84 | 40,465.00 | | 6 | 660.00 | i |
| ES SIN IN B GONGIGIN | 91 | 33,925.00 | 50 | 14,975.00 | 1 | 0 | 0.00 | I |
| BONG BONG'S CONSIGN | 174 | 32,820.00 | 181 | 31,575.00 | ; I | 90 | 14,715.00 | |
| JOVYS | 93 | 26,605.00 | 247 | 48,230.00 | 1 | 347 | 63,280.00 | I |
| ABE KENI | 76 | 25,815.00 | 100 | 24,905.00 | ; I | 49 | 12,820.00 | i |
| QUICKMELT | 38 | 23,940.00 | 0 | 0.00 | 1 | 63 | 20,350.00 | I |
| JOANNA | 88 | 21,280.00 | 146 | 31,520.00 | ; I | 109 | 16,600.00 | i |
| LOLA NUTTYS | 51 | 15,220.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| LA2PU | 63 | 14,360.00 | 12 | 1,920.00 | ; I | 74 | 8,490.00 | |
| MARKYS | 50 | 10,970.00 | 27 | 4,780.00 | 1 | 0 | 0.00 | 1 |
| AIZA'S | 24 | 8,895.00 | 86 | 22,835.00 | ; I | 128 | 25,450.00 | i |
| CHOCOVRON | 55 | 7,910.00 | 40 | 5,840.00 | 1 | 0 | 0.00 | I |
| MARISSA | 45 | 7,200.00 | 93 | 13,260.00 | | 0 | 0.00 | |
| G`S DELIGHT | 26 | 7,020.00 | 60 | 12,000.00 | 1 | 0 | 0.00 | I |
| PHIL BRAND CONSIGN | 19 | 7,000.00 | 28 | 6,360.00 | ; I | 7 | 1,400.00 | i |
| ILOCOS CHICHACORN | 21 | 6,720.00 | 15 | 3,750.00 | 1 | 0 | 0.00 | I |
| HEYS | 1 | 6,399.00 | 0 | 0.00 | | 0 | 0.00 | |
| THE RAINS | 14 | 5,880.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| CACAO | 13 | 5,040.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| JUAN CALAMANSI | 11 | 4,620.00 | 8 | 2,560.00 | ¦ 80% | 0 | 0.00 | 1 |
| MBD | 7 | 4,480.00 | 17 | 4,650.00 | -3% | 0 | 0.00 | I I |
| CHRISTINE | 20 | 3,300.00 | 49 | 7,035.00 | l l | 0 | 0.00 | I |
| CEBU BRAND | 9 | 3,150.00 | 10 | 2,600.00 | i I | 69 | 11,040.00 | -71% |
| JACOBINA | 12 | 3,120.00 | 8 | 1,680.00 | 85% | 0 | 0.00 | 1 |
| EDNA`S | 13 | 2,810.00 | 73 | 10,495.00 | i I | 0 | 0.00 | I I |
| WOW MANI CONSIGN | 5. | 2,180.00 | 11 | 3,450.00 | 1 | 0 | 0.00 | |
| SD | 8 | 1,860.00 | 27 | 4,860.00 | | 0 | 0.00 | i |
| CHOWEE | 7 | 1,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| PIK-A-PIKEL | 3 | 1,110.00 | 7 | 2,900.00 | -61% | 0 | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE38 CSP2 T3

| BRAND | | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|---------------------------|---------|----------------------------|------|--------------------------|-------------|------|--------------------|---------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>.</u> ! |
| 2-CONSIGNE | | | | | | · | | I. I I |
| SNACKERS | 4 | 840.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| ADORA | 3 | 810.00 | 11 | 2,150.00 | | 0 | 0.00 | |
| MONDRAGON | 2 | 750.00 | 0 | 0.00 | l l | 0 | 0.00 | I |
| ZUMIGUI-C | 3 | 550.00 | 2 | 440.00 | | 0 | 0.00 | |
| ADG | 0 | 0.00 | 28 | 9,240.00 | -100% | 0 ! | 0.00 | |
| ALA BAGNET | 0 | 0.00 | 0 | 0.00 | | 55¦ | 17,200.00 | , i |
| ALIBABA | 0 | 0.00 | 4 | 660.00 | -100% | 0 ! | 0.00 | I |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | | 8 | 1,280.00 | -100% |
| BAGUIO | 0 | 0.00 | 3 | 1,300.00 | -100% | 18 | 3,960.00 | -100% |
| BEA'S | 0 | 0.00 | 22 | 2,200.00 | : 1 | 0 | 0.00 | |
| BOY BAWANG | 0 | 0.00 | 11 | 715.00 | -100% | 49 | 3,010.00 | -100% |
| CARL'S CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 1 | 6 | 475.00 | -100% |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 58 | 11,450.00 | -100% |
| CEBU DRIED | 0 | 0.00 | 0 | 0.00 | 1 1 | 26 | 3,005.00 | -100% |
| CEBU DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 410 | 94,474.29 | ¦ -100% |
| CITRUS CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 370.00 | -100% |
| COCO-C | 0 | 0.00 | 0 | 0.00 | l l | 17 | 3,900.00 | -100% |
| COZY TOPS | 0 | 0.00 | 0 | 0.00 | l ! | 1 | 120.00 | -100% |
| CREAMBAR | 0 | 0.00 | 8 | 2,000.00 | -100% | 0 | 0.00 | 1 |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | l I | 37 | 10,872.86 | -100% |
| DAVAO SWEET | 0 | 0.00 | 31 | 3,875.00 | -100% | 2 | 200.00 | -100% |
| DELFAS | 0 | 0.00 | 2 | 1,000.00 | -100% | 0 | 0.00 | |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 92 | 13,800.00 | -100% |
| ENG BEE TIN | 0 | 0.00 | 73 | 10,950.00 | -100% | 0 | 0.00 | |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 271 | 48,220.00 | -100% |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | 1 | 122 | 24,660.00 | -100% |
| FERRER | 0 | 0.00 | 0 | 0.00 | | 61 | 6,070.00 | -100% |
| GENE'S | 0 | 0.00 | 0 | 0.00 | 1 | 103 | 17,391.43 | -100% |
| GOLDEN CITY | 0 | 0.00 | 1 | 140.00 | -100% | 0 | 0.00 | ! |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 461 | 119,547.14 | -100% |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | | 144 | 58,820.00 | -100% |
| HUF | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ILOCOS CHICHACORN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 20 | 4,000.00 | -100% |
| IPANEMA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | · | 1 | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 4-10/13/2024 | | : Year 3-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|---------------------------|-----------------|--------------------------|----------|------------------------|---------------------------|-------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | . – – – – – – . | | <u>-</u> | | | | | |
| KAT-LEINE'S | 0 | 0.00 | 11 | 3,720.00 | -100% | 20 | 6,190.00 | -100% |
| KATRYN'S | 0 | 0.00 | 0 | 0.00 | i I | 29 | 4,640.00 | |
| KING | 0 | 0.00 | 5 | 1,500.00 | 1 | 10 | 2,200.00 | |
| KING CHOCNUT | 0 | 0.00 | 0 | 0.00 | | 21 | 2,100.00 | |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | 1 1 | 16 | 8,590.00 | -100% |
| MARISSA'S | 0 | 0.00 | 0 | 0.00 | | 114 | 16,480.00 | -100% |
| MERL'S | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 3,214.29 | |
| MERLS | 0 | 0.00 | 0 | 0.00 | 1 1 | 4 | 800.00 | -100% |
| MONIEGOLD CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 20 | 1,600.00 | -100% |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 1,400.00 | -100% |
| MUST BE MOM'S | 0 | 0.00 | 0 | 0.00 | | 153 | 41,236.71 | -100% |
| NATCHA | 0 | 0.00 | 0 | 0.00 | 1 | 17 | 1,700.00 | -100% |
| NATHANIEL'S | 0 | 0.00 | 3 | 540.00 | -100% | 0 | 0.00 | |
| NITS | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 2,500.00 | -100% |
| OAKLEY-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OH NUTS | 0 | 0.00 | 8 | 3,540.00 | -100% | 0 | 0.00 | |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | | 84 | 20,970.00 | -100% |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | 1 | 19 | 2,400.00 | -100% |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 147 | 35,110.00 | -100% |
| PURE C | 0 | 0.00 | 0 | 0.00 | 1 | 36 | 1,980.00 | -100% |
| RADICAL ORGANICS | 0 | 0.00 | 0 | 0.00 | i i | 48 | 16,710.00 | -100% |
| ROMANAS | 0 | 0.00 | 4 | 1,800.00 | -100% | 0 | 0.00 | |
| RUBY | 0 | 0.00 | 24 | 3,960.00 | -100% | 0 | 0.00 | |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SUNDRY | 0 | 0.00 | 13 | 1,770.00 | -100% | 0 | 0.00 | |
| TITAYS | 0 | 0.00 | 0 | 0.00 | 1 | 69¦ | 11,727.76 | -100% |
| VHONYTIFF | 0 | 0.00 | 2 | 330.00 | -100% | 0 | 0.00 | |
| WOW MANI OUTRIGHT | 0 | 0.00 | 0 | 0.00 | 1 | 25¦ | 9,175.00 | -100% |
| 2-CONSIGNE Total: | 2,638 | 775,004.50 | 3,060 | 795,244.00 | -2% | 4,284 | 916,735.48 | -15% |
| TOTALS: | 6,615 | 1,862,971.50 | 7,001 | 1,773,399.71 | 5% | 8,184 | 1,871,664.98 | -0% |
| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| BRAND | | nt Sales I-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 20° | 19 9-10/13/2019 | Inc/Dec% |
|------------------------|------|--------------------------|------|----------------------|------------|-------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>;</u> |
| 1-OUTRIGHT | | + | | | - | · | | L |
| PASALUBONG PACK | 67 | 170,965.00 | 80 | 215,135.00 | -20% | 75 | 129,525.00 | 31% |
| ALL CHOCOLATES FUNSIZE | 38 | 133,000.00 | 33 | 112,200.00 | i I | 47 | 91,650.00 | |
| GOLDILOCKS OUTRIGHT | 448 | 108,822.00 | 997 | 183,875.71 | 1 | 0 | 0.00 | I |
| TOBLERONE | 138 | 81,700.00 | 291 | 54,000.00 | : 1 | 276 l | 106,800.00 | i |
| MARS | 126 | 53,460.00 | 266 | 92,270.00 | -42% | 203 | 35,475.00 | 50% |
| HERSHEY'S | 64 | 47,290.00 | 87 | 40,100.00 | 17% | 183 ¦ | 94,120.00 | -49% |
| NESTLE | 67 | 26,950.00 | 32 | 12,750.00 | ¦ 111% | 104 | 46,565.00 | -42% |
| CANDY CORNER | 106 | 24,700.00 | 83 | 17,200.00 | 43% | 0 | 0.00 | 1 1 |
| CADBURY | 38 | 15,240.00 | 32 | 3,300.00 | 361% | 79 | 16,435.00 | -7% |
| MICHELLE'S OUTRIGHT | 67 | 13,241.00 | 92 | 14,900.00 | -11% | 337 | 55,700.00 | -76% |
| FERRERO ROCHER | 13 | 11,600.00 | 70 | 41,900.00 | -72% | 52 | 25,500.00 | -54% |
| TROLLI | 37 | 6,650.00 | 11 | 3,450.00 | 92% | 19 | 5,940.00 | 11% |
| MENTOS | 47 | 5,850.00 | 73 | 7,300.00 | -19% | 0 | 0.00 | |
| GIFT BUSINESS | 90 | 4,780.00 | 0 | 0.00 | 1 | 7 | 1,149.00 | 316% |
| PRINGLES | 19 | 4,500.00 | 22 | 4,840.00 | -7% | 37 | 7,400.00 | -39% |
| ICE BREAKER | 22 | 4,200.00 | 23 | 4,600.00 | -8% | 0 | 0.00 | 1 |
| BROWNIES UNLIMITED | 10 | 4,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| KATINKO | 19 | 3,330.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FRITO LAY | 30 | 3,260.00 | 25 | 7,500.00 | -56% | 0 | 0.00 | 1 |
| C&H | 11 | 3,100.00 | 2 | 400.00 | 675% | 27 | 5,400.00 | -42% |
| POCKY | 29 | 2,900.00 | 15 | 1,640.00 | 76% | 0 | 0.00 | 1 |
| ZAINI | 7 | 2,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HARIBO | 20 | 2,550.00 | 20 | 3,000.00 | -15% | 0 | 0.00 | |
| TY | 5 | 2,475.00 | 0 | 0.00 | 1 | 0 ! | 0.00 | 1 |
| MEIJI MACADEMIA | 8 | 2,400.00 | 0 | 0.00 |) | 50 | 13,200.00 | -81% |
| KINDER BUENO | 20 | 2,280.00 | 55 | 6,600.00 | -65% | 13 | 4,100.00 | -44% |
| LINDT | 6 | 2,100.00 | 0 | 0.00 |) | 0 | 0.00 | I I |
| NUTELLA | 7 | 2,100.00 | 0 | 0.00 | 1 | 0 ! | 0.00 | 1 |
| FISHERMAN'S FRIEND | 17 | 2,040.00 | 17 | 2,040.00 | 0% | 0 | 0.00 | |
| KINDER JOY | 19 | 1,800.00 | 72 | 7,200.00 | -75% | 208 | 13,740.00 | -86% |
| LOTTE | 2 | 1,600.00 | 13 | 8,000.00 | -80% | 7 | 3,675.00 | -56% |
| GENERIC MERCHANDISE | 6 | 1,500.00 | 23 | 5,750.00 | -73% | 0 | 0.00 | |
| SABROSO | 1 | 1,500.00 | 0 | 0.00 | - - | 0 | 0.00 | ! ! |
| DOUBLEMINT | 49 | 1,470.00 | 62 | 1,860.00 | -20% | 0 | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| 7D 0 0.00 0 0.00 380 190,260.00 - BAUHAUS 0 0.00 0 0.00 0 0.00 - 0 0.00 0 0.00 0 0.00 - 0 0.00 - 0 0.00 0 0 0.00 0 0 0 0.00 0 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 | BRAND | | nt Sales | | st Year | Inc/Dec% | 201 | | Inc/Dec |
|--|-----------------|-------------|----------|-----|----------|----------|-----|-----------|---------|
| T-OUTRIGHT T | | | | | | | | | |
| RUFFLES 5 1,344.00 4 1,280.00 5% 0 0.000 CNO SKITTLES 13 1,300.00 23 2,300.00 43% 0 0.000 CHEETOS 4 1,200.00 20 6,000.00 -80% 0 0.000 CHUPA CHUPS 5 1,1100.00 12 1,200.00 -80% 0 0.000 CHUPA CHUPS 5 1,1100.00 12 1,200.00 -80% 0 0.000 CHEFLOR CHUPA CHUPS 5 1,100.00 12 1,200.00 -80% 0 0.000 CHEFLOW CHUPA CHUPS 5 1,100.00 12 1,000.00 -66% 0 0.000 CHEPS CHUPA CHUPS 17 960.00 58 2,900.00 -66% 0 0.000 CHEPS CHUPA | 1 OUTDICHT | | | | | | | | L |
| SKITTLES 13 1,300.00 23 2,300.00 -43% 0 0.000 CHEETOS 4 1,200.00 20 6,000.00 -80% 0 0.000 CHUPA CHUPS 5 1,100.00 12 1,200.00 -86% 0 0.000 CHUPA CHUPS 5 1,100.00 12 1,200.00 -66% 0 0.000 CHAPTO CHUPA CHUPS 5 1,100.00 12 1,200.00 -66% 0 0.000 CHAPTO CHUPA CHUPS 5 1,000.00 58 2,900.00 -66% 0 0.000 CHEETONY 0 0.000 7 1,065.00 -16% 13 995.00 CHOCO 3 3 897.00 0 0.000 -16% 13 995.00 CHOCO 3 3 450.00 0 0.000 0 0.000 0 0.000 CHEETONY 0 0.000 17 1,500.00 -86% 0 0.000 CHUPE CHUPA | | | 1 244 00 | 4 | 1 200 00 | 50/ | | 0.00 | |
| CHIEFOS 4 1,200,00 20 6,000,00 -80% 0 0,000 CHIPA CHUPS 5 1,100,00 12 1,200,00 -80% 0 0,000 TIC TAC 17 960,00 58 2,900,00 -66% 0 0,000 HAPPY HEARTS-O 3 897,00 0 0,000 0 0,000 0 0,000 SANICARE 13 890,00 7 1,065,00 -16% 13 995,00 MERBA 2 600,00 0 0,000 0 0,000 0 0,000 CROCO 3 450,00 0 0,000 0 0,000 0 0,000 CROCO 3 450,000 17 10,250,00 -96% 0 0,000 FRUITELLA 3 300,00 17 10,250,00 -96% 0 0,000 FRUITELLA 3 300,00 17 15,40,00 -85% 15 12,950,00 HAPPY HEARTS-O 3 3 450,00 0 0,000 0 0,000 CROCO 3 450,00 0 0,000 0 0,000 CROCO 3 450,000 0 0,000 0 0,000 CROCO 3 450,000 0 0,000 0 0,000 CROCO 3 450,000 0 0,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 CROCO 3 450,000 0 0,000 CROCO 3 450,000 CRO | | | ! | | • | ; I | - ! | | i |
| CHUPA CHUPS 5 1,100.00 12 1,200.00 -8% 0 0.00 1 1 1 1,000.00 -6% 0 0.00 1 1 1,000.00 -6% 0 0.00 0 0. | | 1 | 1 | 1 | - | 1 | i | | 1 |
| TIC TAC 17 960.00 58 2,900.00 -66% 0 0.00 HAITAI 5 900.00 0 0.00 0 0.00 0 0.00 HAPPY HEARTS-O 3 897.00 0 0.00 0 0.00 0 0.00 SANICARE 13 890.00 7 1,065.00 -16% 13 995.00 KERBA 2 600.00 0 0.00 29 5,555.00 CROCO 3 450.00 17 10,250.00 -96% 0 0.00 ALOHA 1 350.00 17 10,250.00 -96% 0 0.00 ALOHA 1 350.00 17 10,250.00 -96% 0 0.00 FRUITELIA 3 300.00 28 2,240.00 -86% 0 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 TO 0 0.00 0 0.00 0 0.00 380 190,260.00 BAUHAUS 0 0 0.00 0 0 0.00 380 190,260.00 BAUHAUS 0 0 0.00 1 1,195.00 -100% 0 0.00 BAYONGCIAGA 0 0.00 1 160.00 -100% 0 0.00 BERYLS 0 0 0.00 1 160.00 -100% 0 0.00 BUNDLE 34 0.00 0 0 0.00 0 0 0.00 CHIEF TONY 0 0 0.00 0 0 0.00 16 3,200.00 CHEF TONY 0 0 0.00 0 0 0.00 16 3,200.00 CRACKING MONKEY 0 0 0.00 0 0 0.00 CRACKING MONKEY 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | | | 1 | | | ; I | - 1 | | |
| HAITAI 5 900.00 0 0.00 0 0.00 0 0.00 HAPPY HEARTS-O 3 897.00 0 0.00 0.00 0 0.00 0 0.00 SANICARE 13 890.00 7 1,065.00 -16% 13 995.00 MERBA 2 600.00 0 0.00 29 5,555.00 CROCO 3 450.00 17 10,250.00 -96% 0 0.00 5.00 FRUITELLA 3 300.00 17 10,250.00 -96% 0 0.00 0.00 FRUITELLA 3 300.00 28 2,240.00 -86% 0 0.00 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 -86% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 -86% 2 36.00 7D 0 0.00 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0.00 0 0.00 0 0.00 SAYONGCIAGA 0 0.00 1 1,195.00 -100% 1 7,795. | | 1 | 1 | 1 | | 1 | 1 | | 1 |
| HAPPY HEARTS-O 3 897.00 0 0.00 0 0.00 0 0.00 0 | | | ! | 1 | | ; I | - ! | | i |
| SANICARE 13 890.00 7 1,065.00 -16% 13 995.00 MERBA 2 600.00 0 0.00 -29 5,555.00 CROCO 3 450.00 0 0.00 0 0.00 ALOHA 1 350.00 17 10,250.00 -96% 0 0.00 FRUITELLA 3 300.00 28 2,240.00 -86% 0 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 0 0.00 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 <td></td> <td>1</td> <td>1</td> <td>1</td> <td></td> <td>1</td> <td>i</td> <td></td> <td>1</td> | | 1 | 1 | 1 | | 1 | i | | 1 |
| MERBA 2 600.00 0 0.00 29 5,555.00 CROCO 3 450.00 0 0.00 0 0.00 ALOHA 1 350.00 17 10,250.00 -96% 0 0.00 FRUITELLA 3 300.00 28 2,240.00 -86% 0 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 0 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0.00 0 0.00 380 190,260.00 - BAUHAUS 0 0.00 0 0.00 380 190,260.00 - BERYLS 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 1,600.00 | | | ! | | | ; I | - 1 | | 1 |
| CROCO 3 450.00 0 0.00 0 0.00 ALOHA 1 350.00 17 10,250.00 -96% 0 0.00 FRUITELLA 3 300.00 28 2,240.00 -86% 0 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 0 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0.00 0 0.00 380 190,260.00 - BAUHAUS 0 0.00 0 0.00 380 190,260.00 - BERYLS 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 1,600.00 -100% 0 0.00 0 0.00 0 0.00 0 | | 1 | 1 | 1 | | 1 | 1 | | 1 |
| ALOHA 1 350.00 17 10,250.00 -96% 0 0.00 FRUITELLA 3 300.00 28 2,240.00 -86% 0 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0 0.00 0 0.00 0 380 190,260.00 - BAUHAUS 0 0.00 0 0.00 0 0.00 0 0.00 BAYONGCIAGA 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 160.00 -100% 0 0.00 BUNDLE 34 0.00 0 0.00 0 0.00 16 3,200.00 - CHEF TONY 0 0.00 0 0.00 0 0.00 16 3,200.00 - CHEF TONY 0 0.00 0 0.00 0 0.00 16 3,200.00 - COMBOS 0 0.00 17 6,800.00 -100% 23 5,750.00 - CRACKING MONKEY 0 0.00 0 0.00 0 0.00 EVERLAST 0 0.00 0 0.00 1 0.00 -100% 0 0.00 EVERLAST 0 0.00 0 0.00 0 0.00 -100% 0 0.00 FITELOP-SL 0 0.00 0 0.00 0 0.00 11 4,543.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 1 12 23,400.00 - KIRKLAND 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 KIRLAND 0 0 0.00 0 0.00 0 0.00 0 0.00 0.00 0 0.00 KIRLAND 0 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0.00 KIRLAND 0 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0.00 | | | ! | | | ; I | ! | | 1 |
| FRUITELLA 3 300.00 28 2,240.00 -86% 0 0.00 LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 0 0.00 0 0.00 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0.00 0 0.00 0 0.00 0 0.00 380 190,260.00 -864 1 790,260.00 - | | 1 | 1 | 1 | | 1 | i | | 1 |
| LOACKER 1 220.00 7 1,540.00 -85% 15 12,950.00 WHITEFLOWER 1 150.00 0 0.00 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0.00 0 0.00 388 190,260.00 - BAUHAUS 0 0.00 0 0.00 0 0.00 0 0.00 BAYONGCIAGA 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 160.00 -100% 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 | | | ! | | | ; I | - ! | | |
| WHITEFLOWER 1 150.00 0 0.00 0 0.00 CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0.00 0.00 0.00 380 190,260.00 - BAUHAUS 0 0.00 0.00 0.00 0.00 0.00 0.00 BAYONGCIAGA 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 160.00 -100% 0 0.00 0 | | 1 | 1 | 1 | - | 1 | 1 | | 1 |
| CHIPS AHOY 2 120.00 10 900.00 -86% 2 36.00 7D 0 0 0.00 0 0.00 380 190,260.00 -864 0 0.00 0 0.00 380 190,260.00 -864 0 0.00 0 0.0 | | 1 | | | | ; I | ! | | 1 |
| 7D 0 0.00 0 0.00 380 190,260.00 - BAUHAUS 0 0.00 0 0.00 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 | | 1 | 1 | 1 | | 1 | i | | 1 |
| BAUHAUS 0 0.00 0 0.00 0 0.00 BAYONGCIAGA 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 160.00 -100% 0 0.00 0 BUNDLE 34 0.00 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 0 <td></td> <td></td> <td>!</td> <td></td> <td></td> <td>; I</td> <td>1</td> <td></td> <td>i</td> | | | ! | | | ; I | 1 | | i |
| BAYONGCIAGA 0 0.00 1 1,195.00 -100% 1 795.00 - BERYLS 0 0.00 1 160.00 -100% 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 -100% 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 | | i i | 1 | 1 | | 1 | 1 | | 1 |
| BERYLS 0 0.00 1 160.00 -100% 0 0.00 BUNDLE 34 0.00 0 0.00 0 0 0.00 0 0 0.00 0 0.00 0 0 0.00 -100% 23 5,750.00 - 0 0.00 0 0 0 0 -100% 23 5,750.00 - 0 0.00 0 0.00 7 2,800.00 - 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0 0.00 0 0.00 0 0 0 0 0 0 0 0 0 0 0 0 <t< td=""><td></td><td>1</td><td>!</td><td></td><td></td><td>: 1</td><td>- !</td><td></td><td>,</td></t<> | | 1 | ! | | | : 1 | - ! | | , |
| BUNDLE 34 0.00 0 0.00 0 0.00 CHEF TONY 0 0.00 0 0.00 16 3,200.00 - COMBOS 0 0.00 17 6,800.00 -100% 23 5,750.00 - CRACKING MONKEY 0 0.00 0 0.00 7 2,800.00 - DELICO 0 0.00 5 2,000.00 -100% 0 0.00 EVERLAST 0 0.00 0 0.00 26 30,739.00 - FIBISCO 0 0.00 5 400.00 -100% 0 0.00 FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 | | 0 | 1 | 1 | | 1 | 1¦ | | 1 |
| CHEF TONY 0 0.00 0 0.00 16 3,200.00 - COMBOS 0 0.00 17 6,800.00 -100% 23 5,750.00 - CRACKING MONKEY 0 0.00 0 0.00 7 2,800.00 - DELICO 0 0.00 5 2,000.00 -100% 0 0.00 0 EVERLAST 0 0.00 0 0.00 26 30,739.00 - FIBISCO 0 0.00 5 400.00 -100% 0 0.00 FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 0 0.00 0 0.00 KIPLING-SL < | | | ! | - 1 | | ; I | 0 | | , |
| COMBOS 0 0.00 17 6,800.00 -100% 23 5,750.00 - CRACKING MONKEY 0 0.00 0 0.00 7 2,800.00 - DELICO 0 0.00 5 2,000.00 -100% 0 0.00 EVERLAST 0 0.00 0 0.00 26 30,739.00 - FIBISCO 0 0.00 5 400.00 -100% 0 0.00 FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 | | 34 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| CRACKING MONKEY 0 0.00 0 0.00 7 2,800.00 - DELICO 0 0.00 5 2,000.00 -100% 0 0.00 0 0.00 0 0.00 - 0 0.00 - -100% 0 0.00 - - 0 0.00 - -100% 0 0.00 - 0 0.00 - -100% 0 0.00 - 0 0.00 - - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 - 0 0.00 0 <td>CHEF TONY</td> <td>0</td> <td>0.00</td> <td>0</td> <td>0.00</td> <td>l l</td> <td>16</td> <td>3,200.00</td> <td>-1009</td> | CHEF TONY | 0 | 0.00 | 0 | 0.00 | l l | 16 | 3,200.00 | -1009 |
| DELICO 0 0.00 5 2,000.00 -100% 0 0.00 EVERLAST 0 0.00 0 0.00 26 30,739.00 - FIBISCO 0 0.00 5 400.00 -100% 0 0.00 FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | COMBOS | 0 | 0.00 | 17 | 6,800.00 | -100% | 23 | 5,750.00 | -1009 |
| EVERLAST 0 0.00 0 0.00 26 30,739.00 - FIBISCO 0 0.00 5 400.00 -100% 0 0.00 0 FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - - | CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | l ! | 7 | 2,800.00 | -1009 |
| FIBISCO 0 0.00 5 400.00 -100% 0 0.00 FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | DELICO | 0 | 0.00 | 5 | 2,000.00 | -100% | 0 | 0.00 | |
| FITFLOP-SL 0 0.00 0 0.00 1 4,543.00 - GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | EVERLAST | 0 | 0.00 | 0 | 0.00 | 1 | 26 | 30,739.00 | -1009 |
| GODIVA 0 0.00 0 0.00 11 5,500.00 - GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | FIBISCO | 0 | 0.00 | 5 | 400.00 | -100% | 0 ! | 0.00 | |
| GREEN CROSS 0 0.00 12 840.00 -100% 0 0.00 ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 4,543.00 | -1009 |
| ISLAND GIRL 0 0.00 0 0.00 3 2,285.00 - JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | GODIVA | 0 | 0.00 | 0 | 0.00 | | 11 | 5,500.00 | -1009 |
| JELLY BEAN 0 0.00 1 600.00 -100% 0 0.00 KIPLING-SL 0 0.00 0 0.00 0 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | GREEN CROSS | 0 | 0.00 | 12 | 840.00 | -100% | 0 | 0.00 | |
| KIPLING-SL 0 0.00 0 0.00 0 0.00 KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | ISLAND GIRL | 0 | 0.00 | 0 | 0.00 | | 3 | 2,285.00 | -1009 |
| KIRKLAND 0 0.00 0 0.00 12 23,400.00 - | JELLY BEAN | 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | |
| | KIPLING-SL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| L'OREAL 0 0.00 0.00 0.00 0.00 | KIRKLAND | 0 | 0.00 | 0 | 0.00 | | 12 | 23,400.00 | -1009 |
| | L'OREAL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I I |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| BRAND | | t Sales -10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|--------------------|--------------|------------------------|-------|------------------------|-------------|-------|---------------------|-------------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | - | | | | | | | L |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | i I | 1 | 990.00 | · i |
| MANGO | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MAUNA LOA | 0 | 0.00 | 6 | 3,000.00 | ; I | 0 | 0.00 | 1 |
| MULTI BRAND | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 4,497.00 | 1 |
| NATHANIEL'S | 0 | 0.00 | 0 | 0.00 | i I | 23 | 10,300.00 | 1 |
| NIKE | 0 | 0.00 | 0 | 0.00 | 1 | 30 | 54,700.00 | 1 |
| NON-MERCH | 838 | 0.00 | 769 | 195.00 | ; I | 1,582 | 0.00 | 1 |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 4,850.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 1 | 895.00 | i |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | 1 1 | 15 | 4,562.50 | -100% |
| SKETCHBOOKS | 0 | 0.00 | 5 | 3,000.00 | -100% | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | i ! |
| STREPSILS | 0 | 0.00 | 6 | 900.00 | -100% | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | 1 | 25 | 22,017.00 | -100% |
| VICKS | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | ! ! ! |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 1,260.00 | -100% |
| WILSON | 0 | 0.00 | 1 | 700.00 | -100% | 0 | 0.00 | ! ! ! |
| WITORS | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 5,450.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | i i | 9 | 1,080.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 3,590.00 | -100% |
| 1-OUTRIGHT Total: | 2,603 | 766,834.00 | 3,514 | 901,825.71 | -14% | 3,987 | 1,059,373.50 | -27% |
| 2-CONSIGNE | | | | | |] | | |
| ISLAND SOUVENIRS | 837 | 286,051.75 | 852 | 248,428.00 | 15% | 876 | 162,972.25 | 75% |
| LCTI | 222 | 41,610.00 | 635 | 101,945.00 | -59% | 0 | 0.00 | |
| CEBU LUCKY | 115 | 40,140.00 | 155 | 32,640.00 | 22% | 0 | 0.00 | ! ! ! |
| 7D CONSIGN | 130 | 37,020.00 | 310 | 74,010.00 | -49% | 22 | 3,740.00 | 889% |
| EMY'S-C | 141 | 36,490.00 | 220 | 41,450.00 | -11% | 142 | 26,245.00 | 39% |
| JOANNA | 108 | 24,200.00 | 104 | 23,750.00 | <u> </u> 1% | 28 | 4,570.00 | 429% |
| CEBU BRAND CONSIGN | 43 | 20,615.00 | 221 | 66,570.00 | -69% | 13 | 1,360.00 | 1415% |
| BAHAGHARI | 75 | 18,380.00 | 42 | 10,640.00 | 72% | 0 | 0.00 | |
| ES | 37 | 15,445.00 | 62 | 19,650.00 | -21% | 0 | 0.00 | |
| 7D PASPACK | 5 | 15,125.00 | 63 | 119,110.00 | -87% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | lnc/Dec% |
|---------------------|------|--------------------------|------|--------------------------|-------------|-------|--------------------|-------------|
| | Qty. | Nett | Oty. | Net | 1 | Qty. | Net | |
| 2-CONSIGNE | | | | | <u> </u> | · | | L I |
| AIZA'S | 50 | 15,120.00 | 51 | 12,845.00 | 17% | 58 | 14,240.00 | : : 6% |
| BONG BONG'S CONSIGN | 78 | 14,335.00 | 108 | 18,475.00 | | 91¦ | 14,275.00 | 1 |
| ABE KENI | 44 | 13,720.00 | 103 | 25,635.00 | I | 16 | 5,360.00 | 1 |
| ADG | 28 | 13,020.00 | 30 | 9,900.00 | | 0 | 0.00 | 1 |
| PHIL BRAND CONSIGN | 36 | 10,910.00 | 43 | 9,920.00 | 1 | 2 | 400.00 | 1 |
| QUICKMELT | 17 | 10,710.00 | 0 | 0.00 | : 1 | 42 | 13,950.00 | · i |
| JOVYS | 14 | 9,740.00 | 112 | 29,260.00 | 1 | 273 | 46,830.00 | 1 |
| ILOCOS CHICHACORN | 22 | 7,040.00 | 19 | 4,750.00 | | 0 | 0.00 | · i |
| G`S DELIGHT | 22 | 5,940.00 | 65 | 13,000.00 | 1 | 0 | 0.00 | 1 |
| LOLA NUTTYS | 18 | 5,550.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| MARISSA | 30 | 4,800.00 | 84 | 12,240.00 | -60% | 0 | 0.00 | |
| CHOCOVRON | 30 | 4,670.00 | 9 | 1,260.00 | | 5 | 1,250.00 | · i |
| MARKYS | 22 | 4,610.00 | 32 | 5,520.00 | 1 | 0 | 0.00 | 1 |
| CHOWEE | 21 | 4,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| LA2PU | 13 | 3,570.00 | 54 | 10,090.00 | -64% | 75 | 8,895.00 | -59% |
| CEBU BRAND | 9 | 3,150.00 | 10 | 2,600.00 | 21% | 46 | 7,360.00 | -57% |
| EDNA`S | 12 | 2,160.00 | 76 | 10,165.00 | -78% | 0 | 0.00 | |
| SD | 9 | 1,980.00 | 29 | 5,030.00 | -60% | 0 | 0.00 | |
| CACAO | 5 | 1,800.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CEBU DRIED MANGOES | 6 | 1,800.00 | 0 | 0.00 | 1 | 154 l | 31,060.00 | -94% |
| MBD | 3 | 1,740.00 | 12 | 4,575.00 | -61% | 0 | 0.00 | |
| ADORA | 5 | 1,380.00 | 21 | 3,900.00 | -64% | 0 | 0.00 | |
| JUAN CALAMANSI | 3 | 1,260.00 | 7 | 2,240.00 | -43% | 0 | 0.00 | |
| JACOBINA | 4 | 1,040.00 | 8 | 1,680.00 | -38% | 0 | 0.00 | |
| THE RAINS | 2 | 840.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| DELFAS | 1 | 630.00 | 4 | 2,000.00 | -68% | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 350.00 | 3 | 660.00 | -46% | 0 | 0.00 | |
| CHRISTINE | 2 | 330.00 | 19 | 2,280.00 | -85% | 0 | 0.00 | |
| CREAMBAR | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| WOW MANI CONSIGN | 1 | 175.00 | 0 | 0.00 | | 0 | 0.00 | |
| ABERCROMBIE-P | 0 | 0.00 | 0 | 0.00 | | 2 | 6,198.00 | -100% |
| AFTERSHOKZ | 0 | 0.00 | 0 | 0.00 | | 2 | 10,880.00 | -100% |
| ALA BAGNET | 0 | 0.00 | 0 | 0.00 | | 48 | 15,120.00 | -100% |
| ALIBABA | 0 | 0.00 | 6 | 990.00 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| BRAND | | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|---------------------|---------------|----------------------------|------|--------------------------|----------|-----------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | | | - | · <u></u> | | L I |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | i I | 4 | 640.00 | : -100% |
| ARTIART | 0 | 0.00 | 0 | 0.00 | ; 1 | 3, | 3,837.00 | 1 |
| BAGUIO | 0 | 0.00 | 0! | 0.00 | 1 | 21 | 4,420.00 | 1 |
| BEA'S | 0 | 0.00 | 26 | 2,600.00 | ; 1 | 0 | 0.00 | 1 |
| BENETTON-P | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 11,691.00 | 1 |
| BOY BAWANG | 0 | 0.00 | 35 | | ; 1 | 47 | 3,560.00 | 1 |
| BVLGARI-P | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 20,426.00 | 1 |
| CABINZERO | 0 | 0.00 | 0 | 0.00 | ; 1 | 1 | 4,199.00 | 1 |
| CARL'S CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 1,480.00 | 1 |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | ; 1 | 30 | 3,980.00 | 1 |
| CAROLINA HERRERA-P | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 5,469.00 | 1 |
| CEBU DRIED | 0 | 0.00 | 1 | 80.00 | ; 1 | 21 | 3,205.00 | 1 |
| CITRUS CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,110.00 | 1 |
| CLUB CLIO-C | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 1,550.00 | 1 |
| COCO-C | 0 | 0.00 | 0 | 0.00 | 1 | 30 | 6,110.00 | 1 |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | ; 1 | 61 | 17,635.00 | 1 |
| DAVAO SWEET | 0 | 0.00 | 14 | 1,750.00 | -100% | 0 ! | 0.00 | |
| DC-C | 0 | 0.00 | 0 | 0.00 | | 2 | 4,590.00 | -100% |
| DEFUNC | 0 | 0.00 | 0 | 0.00 | | 14 | 9,460.00 | -100% |
| DOLCE & GABBANA-P | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 6,569.00 | -100% |
| ED HARDY | 0 | 0.00 | 0 | 0.00 | | 6 | 5,158.75 | -100% |
| EMPERORS | 0 | 0.00 | 1 | 475.00 | -100% | 0 | 0.00 | |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 24 | 3,600.00 | -100% |
| ENG BEE TIN | 0 | 0.00 | 34 | 5,100.00 | -100% | 0 | 0.00 | |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 153 | 23,760.00 | -100% |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | ! ! | 75 l | 12,540.00 | -100% |
| FERRARI-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRER | 0 | 0.00 | 0 | 0.00 | 1 1 | 39 | 4,020.00 | -100% |
| FILIPINIANA | 0 | 0.00 | 189 | 54,874.00 | -100% | 140 | 51,975.00 | -100% |
| FITFLOP-C | 0 | 0.00 | 0 | 0.00 | | 3 | 13,000.00 | -100% |
| FRESH-P | 0 | 0.00 | 0 | 0.00 | ! | 3 | 1,887.00 | -100% |
| FUSE CHICKEN | 0 | 0.00 | 0 | 0.00 | | 1 | 1,950.00 | -100% |
| GENE'S | 0 | 0.00 | 0 | 0.00 | ! ! | 65 | 11,460.00 | -100% |
| GIRBAUD | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | | | | i l | 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| 2-CONSIGNE | Qty. | 4-10/13/2024 | | | | 2019 10/01/2019-10/13/2019 | | Inc/Dec% |
|---------------------------|------|--------------|------|----------------------|-------------|-------------------------------|---------------------|----------|
| | a.j. | Nett | Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | ! ! |
| | | | | | | | | L I |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | i i | 404 | 100,757.14 | -100% |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | ; I | 41 | 39,895.00 | , i |
| GRIZZLY | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| HALO | 0 | 0.00 | 0 | 0.00 | ; I | 12 | 5,308.00 | |
| HEYS | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 16,096.50 | 1 |
| HOCO | 0 | 0.00 | 0 | 0.00 | ; I | 25¦ | 6,679.00 | , i |
| HOLIKA-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 1,001.00 | 1 |
| HUG ME | 0 | 0.00 | 0 | 0.00 | ; I | 2 | 1,198.00 | : |
| HYDRAPAK | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 7,524.00 | 1 |
| IFROGZ | 0 | 0.00 | 0 | 0.00 | ; I | 3 | 5,770.00 | , i |
| ILOCOS CHICHACORN CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 19 | 3,800.00 | 1 |
| PANEMA | 0 | 0.00 | 0 | 0.00 | ; I | 6 | 6,446.00 | 1 |
| JANSPORT-C | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 15,960.00 | 1 |
| JAYJUN-C | 0 | 0.00 | 0 | 0.00 | ; I | 5 | 650.00 | , i |
| JOVAN-P | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 1,598.00 | 1 |
| KAT-LEINE'S | 0 | 0.00 | 22 | 8,590.00 | ; I | 27 | 8,370.00 | , i |
| KATRYN'S | 0 | 0.00 | 0 | 0.00 | 1 | 18 | 2,880.00 | 1 |
| KING | 0 | 0.00 | 1 | 300.00 | ; I | 0 | 0.00 | , i |
| KING CHOCNUT | 0 | 0.00 | 0 | 0.00 | 1 | 24 | 2,400.00 | -100% |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | | 4 | 1,560.00 | -100% |
| KROOBERG | 0 | 0.00 | 0 | 0.00 | 1 1 | 110 | 62,570.00 | -100% |
| LASPLASH-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,407.00 | -100% |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | | 14 | 14,846.00 | -100% |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | 1 1 | 10 | 5,440.00 | -100% |
| MARISSA'S | 0 | 0.00 | 0 | 0.00 | | 29 | 4,580.00 | -100% |
| MARSHALL | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 16,380.00 | -100% |
| MERL'S | 0 | 0.00 | 0 | 0.00 | | 9 | 2,700.00 | -100% |
| MOMAX | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 2,990.00 | -100% |
| MONIEGOLD CONSIGN | 0 | 0.00 | 0 | 0.00 | | 22 | 2,110.00 | -100% |
| MOPHIE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 3 | 6,970.00 | -100% |
| MOSSIMO-APP | 0 | 0.00 | 0 | 0.00 | | 26 | 27,140.00 | -100% |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 6 | 1,200.00 | -100% |
| NALGENE | 0 | 0.00 | 0 | 0.00 | | 7 | 5,110.00 | -100% |
| NATCHA | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| BRAND | 1 | t Sales -10/13/2024 | | t Year 23-10/13/2023 | Inc/Dec% | 20 | 19 1-10/13/2019 | Inc/Dec% |
|---------------------------|------|------------------------|------|-------------------------|----------|-------------------|--------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | ! ! |
| 2-CONSIGNE | | | | | | · | | L I |
| NIKE-P | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 319.00 | : -100% |
| NITS | 0 | 0.00 | 0 | 0.00 | | 33 | 4,125.00 | |
| O'NEILL-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| OAKLEY-C | 0 | 0.00 | 0 | 0.00 | | 90 | 139,635.20 | |
| OH NUTS | . 0 | 0.00 | 2 | 1,200.00 | 1 | 0 | 0.00 | I |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | | 49 | 13,480.00 | , i |
| PACSAFE-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 18,577.00 | 1 |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | | 5. | 2,800.00 | |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 5,700.00 | 1 |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | | 23 | 2,950.00 | , i |
| PENUT BAR | 0 | 0.00 | 32 | 3,200.00 | 1 | 0 | 0.00 | I |
| PERIPERA-C | 0 | 0.00 | 0 | 0.00 | i I | 3 | 2,495.00 | , i |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | 1 | 159 | 36,090.00 | 1 |
| PIK-A-PIKEL | 0 | 0.00 | 3 | 1,420.00 | : 1 | 0 | 0.00 | i |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| PURE C | 0 | 0.00 | 0 | 0.00 | | 6 | 330.00 | |
| QUIKSILVER-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,990.00 | I |
| RADICAL ORGANICS | 0 | 0.00 | 0 | 0.00 | | 20 | 6,860.00 | , i |
| RALPH LAUREN-P | . 0 | 0.00 | 0 | 0.00 | 1 | 1 | 5,469.00 | 1 |
| REEF-C | 0 | 0.00 | 0 | 0.00 | | 56 | 97,192.00 | |
| REVA-C | . 0 | 0.00 | 0 | 0.00 | 1 | 31 | 11,469.00 | 1 |
| RIDER | 0 | 0.00 | 0 | 0.00 | i I | 1 | 1,595.00 | , i |
| ROWENA'S | . 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| RUBY | 0 | 0.00 | 10 | 1,660.00 | i I | 0 | 0.00 | , i |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SALOMON-C | 0 | 0.00 | 0 | 0.00 | i I | 1 | 6,990.00 | |
| SEA TO SUMMIT | 0 | 0.00 | 0 | 0.00 | l l | 7 | 10,030.00 | I |
| SHAKIRA-P | 0 | 0.00 | 0 | 0.00 | | $2^{\frac{1}{2}}$ | 2,506.10 | , i |
| SNP-C | 0 | 0.00 | 0 | 0.00 | 1 | 5 [†] | 465.00 | 1 |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | i I | 56¦ | 79,865.20 | |
| SUNDRY | 0 | 0.00 | 1 | 210.00 | 1 | 0 | 0.00 | I |
| SUNGLASS HAVEN | 0 | 0.00 | 0 | 0.00 | : 1 | 8 | 92,548.00 | , i |
| SUNNIES STUDIOS-C | 0 | 0.00 | 0 | 0.00 | 1 | 91 | 36,970.00 | 1 |
| SUSTO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | İ | | | - · | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

THE SHOPPES CSP1

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|--------|--------------------------|---------------|--------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | + | | | · - - | | | L |
| THE BALM-C | 0 | 0.00 | 0 | 0.00 | i I | 9 | 14,390.00 | ; ¦ -100% |
| THE BODY SHOP-C | 0 | 0.00 | 0 | 0.00 | : 1 | 70 | 39,900.00 | |
| THE NORTH FACE | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 41,240.00 | 1 |
| TITAYS | 0 | 0.00 | 0 | 0.00 | ; I | 39 | 6,810.00 | |
| TOMS-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 7,796.00 | 1 |
| UNDER ARMOUR-C | 0 | 0.00 | 0 | 0.00 | : 1 | 51¦ | 111,528.00 | |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 3,768.00 | I |
| VANS-C | 0 | 0.00 | 0 | 0.00 | ; I | 25 | 36,701.00 | |
| VHONYTIFF | 0 | 0.00 | 19 | 3,135.00 | 1 | 0 | 0.00 | l |
| WILSON | 0¦ | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| WOMEN SECRET-P | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,049.00 | 1 |
| WOW MANI OUTRIGHT | 0¦ | 0.00 | 3 | 1,800.00 | : 1 | 38 | 12,270.00 | |
| | | | | | <u></u> | L . | | |
| 2-CONSIGNE Total: | 2,222 | 681,946.75 | 3,965 | 1,016,177.00 | -32% | 4,420 | 1,851,225.14 | -63% |
| TOTALS: | 4,825 | 1,448,780.75 | 7,479 | 1,918,002.71 | -24% | 8,407 | 2,910,598.64 | -50% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH BACOLOD

| BRAND | | t Sales -10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 201 -10/01/2019 | | Inc/Dec% |
|---------------------|--|------------------------|---------------------------|--------------------------|-------------|--------------------|------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | - - - - | + | · · · · · · · · · · · · · | | I I I | | | L |
| PREMIER | 512 | 35,840.00 | 466 | 23,300.00 | ¦ 53% | 0 | 0.00 | |
| COCA COLA | 103 | 9,730.00 | 77 | 6,160.00 | i I | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 52 | 9,475.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| EVIAN | 45 | 9,000.00 | 126 | 18,900.00 | ; I | 0 | 0.00 | |
| TRAVEL BLUE | 6 | 8,730.00 | 9 | 6,170.00 | 1 | 0 ! | 0.00 | |
| FRITO LAY | 47 | 7,240.00 | 53 | 8,800.00 | i I | 0 | 0.00 | |
| MARS | 38 | 6,870.00 | 66 | 11,640.00 | -40% | 0 | 0.00 | |
| MENTOS | 65 | 6,740.00 | 53 | 4,240.00 | 58% | 0 | 0.00 | |
| HOMI | 59 | 5,900.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| POCARI | 36 | 5,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| MOGU MOGU | 49 | 4,900.00 | 26 | 2,600.00 | ¦ 88% | 0 | 0.00 | |
| OISHI | 51 | 4,080.00 | 37 | 2,960.00 | 37% | 0 | 0.00 | |
| SMART C | 61 | 4,020.00 | 86 | 8,600.00 | -53% | 0 | 0.00 | |
| ICE BREAKER | 20 | 4,000.00 | 13 | 2,600.00 | 53% | 0 | 0.00 | |
| HERSHEY'S | 16 | 3,165.00 | 10 | 1,840.00 | ¦ 72% | 0 | 0.00 | |
| CANDY CORNER | 15 | 3,050.00 | 18 | 4,400.00 | -30% | 0 | 0.00 | l ! |
| LEMON DOU | 19 | 2,850.00 | 5 | 750.00 | 280% | 0 | 0.00 | I I I |
| KINDER JOY | 28 | 2,800.00 | 18 | 1,800.00 | 55% | 0 | 0.00 | |
| DOUBLEMINT | 92 | 2,760.00 | 94 | 2,820.00 | -2% | 0 | 0.00 | 1 |
| GATORADE | 34 | 2,760.00 | 116 | 9,520.00 | -71% | 0 | 0.00 | |
| VITA COCO | 27 | 2,700.00 | 2 | 200.00 | 1250% | 0 | 0.00 | |
| SANICARE | 38 | 2,550.00 | 34 | 2,650.00 | -3% | 0 | 0.00 | |
| LOACKER | 16 | 2,530.00 | 13 | 1,870.00 | 35% | 0 | 0.00 | 1 |
| CHEETOS | 8 | 2,275.00 | 8 | 2,400.00 | -5% | 0 | 0.00 | |
| POCKY | 19 | 1,940.00 | 10 | 1,000.00 | 94% | 0 | 0.00 | 1 |
| REDBULL | 12 | 1,920.00 | 10 | 1,600.00 | 20% | 0 | 0.00 | |
| LEXINGHAM | 2 | 1,800.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| TROLLI | 14 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 21 | 1,680.00 | 0 | 0.00 | , | 0 | 0.00 | , |
| SPRITE | 21 | 1,680.00 | 23 | 1,840.00 | -8% | 0 | 0.00 | |
| GROOVY | 18 | 1,660.00 | 0 | 0.00 | | 0 | 0.00 | |
| HARIBO | 11 | 1,650.00 | 21 | 3,150.00 | -47% | 0 | 0.00 | |
| RUFFLES | 5 | 1,500.00 | 2 | 600.00 | ¦ 150% | 0 | 0.00 | |
| FRUITELLA | 14 | 1,400.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| | | |] | | 1 | 1 | | , |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH BACOLOD

| BRAND | Current 10/01/2024 | | | st Year 23-10/13/2023 | Inc/Dec% | 201 ¹ -10/01/2019 | 1 | Inc/Dec% |
|---------------------|-----------------------|----------|------|--------------------------|----------|---------------------------------|------|----------|
| | Qty. | Nett | Qty. | Net | | Oty. | Net | |
| 1-OUTRIGHT | | + ! | | | | - | | |
| KATINKO | 9 | 1,350.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOYA | 12 | 1,200.00 | 9 | 871.43 | | 0 | 0.00 | |
| FLAMINGO | 3 | 1,000.00 | 72 | 12,250.00 | 1 | 0 | 0.00 | |
| FERRERO ROCHER | 5 | 980.00 | 1 | 300.00 | : 1 | 0 | 0.00 | |
| LOQI | 1 | 800.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TOBLERONE | 3 | 750.00 | 34 | 5,000.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 6 | 720.00 | 21 | 2,520.00 | 1 | 0 | 0.00 | |
| STREPSILS | 4 | 720.00 | 16 | 2,880.00 | -75% | 0 | 0.00 | |
| TIC TAC | 10 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROWERS | 4 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| NUTELLA | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | |
| OFF | 1 | 300.00 | 4 | 1,200.00 | -75% | 0 | 0.00 | |
| SISTER | 3 | 300.00 | 4 | 400.00 | -25% | 0 | 0.00 | |
| SKITTLES | 3 | 300.00 | 8 | 800.00 | -62% | 0 | 0.00 | |
| WHITEFLOWER | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| GREEN CROSS | 2 | 200.00 | 18 | 1,450.00 | -86% | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 1 | 200.00 | 12 | 2,400.00 | -91% | 0 | 0.00 | |
| KINDER BUENO | 1 | 120.00 | 14 | 1,680.00 | -92% | 0 | 0.00 | |
| BIODERM | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 4 | 320.00 | -100% | 0 | 0.00 | |
| C&H | 0 | 0.00 | 4 | 910.00 | -100% | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 10 | 1,550.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 3 | 150.00 | -100% | 0 | 0.00 | |
| COMBOS | 0 | 0.00 | 9 | 3,276.00 | -100% | 0 | 0.00 | |
| COOL & CLEAN | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| DORITOS | 0 | 0.00 | 4 | 1,200.00 | -100% | 0 | 0.00 | |
| E-VIPO | 0 | 0.00 | 22 | 1,100.00 | -100% | 0 | 0.00 | |
| EFFICASCENT | 0 | 0.00 | 7 | 850.00 | -100% | 0 | 0.00 | |
| FIBISCO | 0 | 0.00 | 3 | 240.00 | -100% | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 5 | 500.00 | -100% | 0 | 0.00 | |
| FOX'S | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | |
| LAMPEIN | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 2 | 360.00 | -100% | 0 | 0.00 | |
| | | | | | | | i | |

$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH BACOLOD

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec9 |
|-------------------|-------|--------------------------|---------------------|--------------------------|------------------|------|--------------------|--------------|
| | Qty. | 4-10/13/2024 Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| MEIJI | 0 | 0.00 | 5¦ | 1,250.00 | -100% | 0 | 0.00 | ! ! |
| MERBA | 0¦ | 0.00 | 2 | 500.00 | ; 1 | 0 | 0.00 | ; |
| MONIEGOLD BANGKOK | 0 | 0.00 | 10 | 1,500.00 | 1 | 0 | 0.00 | 1 |
| NESTI DANTE | 0¦ | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ; |
| NESTLE | 0 | 0.00 | 32 | 5,820.00 | 1 | 0 | 0.00 | 1 |
| PATRICK | 0¦ | 0.00 | 1 | 250.00 | ; I | 0 | 0.00 | ; |
| PRINGLES | 0 | 0.00 | 98 | 14,150.00 | 1 | 0! | 0.00 | I |
| RICOLA | 0¦ | 0.00 | 39 | 5,850.00 | ; I | 0 | 0.00 | ; |
| SAN MIGUEL | 0 | 0.00 | 55¦ | 5,500.00 | 1 | 0! | 0.00 | 1 |
| STORCK | 0¦ | 0.00 | 2 | 600.00 | ; 1 | 0 | 0.00 | i |
| TIFFANY | 0 | 0.00 | 34 | 6,400.00 | 1 | 0! | 0.00 | 1 |
| VICKS | 0 | 0.00 | 11 | 2,200.00 | : 1 | 0 | 0.00 | ; |
| WHSMITH BAGS | 20 | 0.00 | 24 | 0.00 | 1 | 0 | 0.00 | 1 |
| YANYAN | 0 | 0.00 | 15 | 1,500.00 | ; I | 0 | 0.00 | ; |
| 1-OUTRIGHT Total: | 1,664 | 176,935.00 | 2,018 | 220,987.43 | <u>'</u> | 0, | 0.00 | |
| 2-CONSIGNE | | 1 | | | | | | |
| AZATRI | 70 | 23,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | I I |
| SHIENAS | 85 | 16,740.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ; |
| RK | 18 | 4,590.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BLEEVES | 3 | 3,600.00 | 2 | 2,400.00 | ; 1 | 0 | 0.00 | ; |
| ERENETA MANALOTO | 7 | 2,940.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ZUMIGUI-C | 0 | 0.00 | 2 | 440.00 | ; 1 | 0 | 0.00 | i |
| 2-CONSIGNE Total: | 183 | 51,670.00 | 4 | 2,840.00 | <u>'</u> | 0 | 0.00 | <u> </u> |
| TOTALS: | 1,847 | 228,605.00 | 2,022 | 223,827.43 | 2% | 0 | 0.00 | i |
| | | | | | | | | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH BICOL

| BRAND | Current | | Last Ye | | Inc/Dec% | 2019 | Inc/De |
|-------------------|---------------------|-----------|-----------------------|------|----------|------------------------|--------|
| | 10/01/2024- Oty. | Nett | 10/01/2023-10 Oty. | Net | | 10/01/2019-10/ Oty. | Vet |
| 1-OUTRIGHT | | + | | | | | |
| VICTORIA'S SECRET | 24 | 19,390.00 | 0 | 0.00 | | 0 | 0.00 |
| PREMIER | 461 | 13,830.00 | 0 | 0.00 | | 0, | 0.00 |
| TRAVEL BLUE | 10 | 9,380.00 | 0 | 0.00 | | 0 | 0.00 |
| LEXINGHAM | 5 | 7,430.00 | 0 | 0.00 | | 0¦ | 0.00 |
| MARS | 31 | 7,430.00 | 0 | 0.00 | | 0 | 0.00 |
| MENTOS | 100 | 6,270.00 | 0 | 0.00 | | 0¦ | 0.00 |
| NESTI DANTE | 19 | 5,750.00 | 0 | 0.00 | | 0 | 0.00 |
| CANDY CORNER | 21 | 5,750.00 | 0 | 0.00 | | 0¦ | 0.00 |
| JACK & JILL | 1 1 | 1 | 1 | | | j | 1 |
| | 45 | 4,300.00 | 0 | 0.00 | | 0 | 0.00 |
| HARIBO | 28 | 3,600.00 | 0 | 0.00 | | 0; | 0.00 |
| TIC TAC | 60 | 3,600.00 | 0 | 0.00 | | 0 | 0.00 |
| BATH & BODY WORKS | 15 | 3,350.00 | 0 | 0.00 | | 0 | 0.00 |
| PRINGLES | 12 | 3,000.00 | 0 | 0.00 | | 0 | 0.00 |
| TROLLI | 12 | 2,950.00 | 0 | 0.00 | | 0 | 0.00 |
| FRITO LAY | 23 | 2,780.00 | 0 | 0.00 | | 0 | 0.00 |
| DOUBLEMINT | 88 | 2,430.00 | 0 | 0.00 | | 0 | 0.00 |
| SANICARE | 30 | 2,170.00 | 0 | 0.00 | | 0 | 0.00 |
| GROOVY | 10 | 2,000.00 | 0 | 0.00 | | 0 | 0.00 |
| COCA COLA | 31 | 1,965.00 | 0 | 0.00 | | 0 | 0.00 |
| SMART C | 19 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 |
| GENERIC | 12 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 |
| HAPPY HEARTS-O | 4 | 1,796.00 | 0 | 0.00 | | 0 | 0.00 |
| COOL & CLEAN | 22 | 1,760.00 | 0 | 0.00 | | 0 | 0.00 |
| GATORADE | 17 | 1,700.00 | 0 | 0.00 | | 0 | 0.00 |
| NESTLE | 13 | 1,650.00 | 0 | 0.00 | | 0 | 0.00 |
| KINDER JOY | 18 | 1,600.00 | 0 | 0.00 | | 0 | 0.00 |
| HERSHEY'S | 14 | 1,440.00 | 0 | 0.00 | | 0 | 0.00 |
| ICE BREAKER | 7 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 |
| FRUITELLA | 14 | 1,300.00 | 0 | 0.00 | | 0 | 0.00 |
| CHEETOS | 4 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 |
| SKITTLES | 14 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 |
| VITA COCO | 12 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 |
| C&H | 4 | 1,120.00 | 0 | 0.00 | | 0 | 0.00 |
| EVIAN | 6 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 |
| | | 1 | 1 1 | | | 1 | 1 |

SALES REPORT - Comparative by Brand per Store

WH SMITH BICOL

Period: 10/01/2024-10/13/2024

| BRAND | | nt Sales | | st Year | Inc/Dec% | 201 | | Inc/Dec% |
|---------------------|--------|----------------------|-------------------|----------------------|----------|--------|--------------------|------------|
| | Qty. | 4-10/13/2024 Nett | 10/01/202 Qty. | 23-10/13/2023 Net | | Oty. | -10/13/2019 Net | <u> </u> |
| 1 OUTDIOUT | | | | | | | | L L |
| 1-OUTRIGHT | | 1 000 00 | | 0.00 | 1 | | 0.00 | |
| GIFT BUSINESS | 5 | 1,000.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MOGU MOGU | 10¦ | 1,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SAN MIGUEL | 10 | 1,000.00 | 0 | 0.00 | | 0 | 0.00 | i |
| LCTI | 4 | 890.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| KINDER BUENO | 7 | 840.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| OISHI | 9 | 760.00 | 0 | 0.00 | | 0 | 0.00 | |
| LINDT | 2 | 750.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MERBA | 2 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 9 | 495.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| LOACKER | 3 | 390.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 ! |
| KATINKO | 2 | 370.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPRITE | 6 | 330.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| 7D | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| FLAMINGO | 1 | 250.00 | 0 | 0.00 | : 1 | 0 | 0.00 | i |
| MICHELLE'S OUTRIGHT | 1 | 250.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| M.Y. SAN | 4 | 240.00 | 0 | 0.00 | | 0 | 0.00 | i |
| MONDE | 3 | 150.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BUNDLE PROMO | 35¦ | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| 1-OUTRIGHT Total: | 1,319 | 138,786.00 | | 0.00 | ! | | 0.00 | |
| OoTHOTT Total. | 1,517 | 130,700.00 | | 0.00 | | | 0.00 | |
| TOTALS: | 1,319 | 138,786.00 | 0 | 0.00 | | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DDL

| BRAND | 1 | ent Sales | | st Year | Inc/Dec% | 20 | | Inc/Dec% |
|---------------------|------|----------------------|---------|---------------|----------|------|--------------|----------|
| | | 4-10/13/2024 Nett | | 23-10/13/2023 | | | 9-10/13/2019 | |
| | Oty. | | Qty | Net | <u> </u> | Qty. | Net | L L |
| 1-OUTRIGHT | | | i _i | | 1 | | | ! ! |
| 7D | 0 | 0.00 | 0 | 0.00 | ; I | 34 | 6,145.00 | 1 |
| A&W | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 675.00 | 1 |
| AIZA'S | 0 | 0.00 | 0 | 0.00 | : I | 2 | 600.00 | 1 |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | 1 | 1¦ | 50.00 | 1 |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | ; I | 321 | 24,010.71 | 1 |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 | 33 | 3,300.00 | -100% |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 300.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | | 2 | 260.00 | -100% |
| BEACH HUT | 0 | 0.00 | 12 | 6,300.00 | -100% | 13 | 5,615.00 | -100% |
| BIODERM | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 7 | 600.00 | -100% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 1 | 80.00 | -100% | 0 | 0.00 | |
| C&H | 0 | 0.00 | 6 | 1,620.00 | -100% | 13 | 2,420.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 15,300.00 | -100% |
| CADBURY | 0 | 0.00 | 19 | 2,525.00 | -100% | 61 | 7,969.65 | -100% |
| CANDY CORNER | 0 | 0.00 | 45 | 9,000.00 | -100% | 0 | 0.00 | |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | i 1 | 15 | 975.00 | -100% |
| CARL'S | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 300.00 | -100% |
| CASINO | 0 | 0.00 | 5 | 410.00 | -100% | 0 | 0.00 | |
| CHEETOS | 0 | 0.00 | 7 | 2,210.00 | -100% | 62 | 7,000.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 2 | 320.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 6 | 780.00 | -100% | 22 | 1,655.00 | -100% |
| CLOUD 9 | 0 | 0.00 | 5 | 250.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 130 | 13,910.00 | -100% | 113 | 8,475.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 25 | 2,500.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 1 | 5 | 650.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 39 | 3,900.00 | -100% | 85 | 4,250.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | I | 31 | 1,860.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 2,800.00 | 1 |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | ; I | 55¦ | 3,850.00 | 1 |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 3,690.00 | 1 |
| DINGDONG | 0 | 0.00 | 1 | 50.00 | ; I | 23 | 1,135.71 | 1 |
| DORITOS | 0 | 0.00 | 1 | 320.00 | 1 | 0 | 0.00 | 1 |
| DOUBLEMINT | 0 | 0.00 | 77¦ | 2,310.00 | i l | 146 | 3,030.00 | 1 |
| | | 1 | | 2,0.0.00 | 1 | | 5,000.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DDL

| BRAND | | ent Sales | | st Year | Inc/Dec% | |)19 | Inc/Dec% |
|---------------------|--------------|-----------------------|------|----------------------|----------|------|---------------------|----------------|
| | Qty. | 24-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | ! ! |
| 1-OUTRIGHT | | | | | | | | L I |
| DOVE | | 0.00 | 1 | 150.00 | -100% | | 0.00 | 1 |
| DUREX | 0 | 0.00 | 1¦ | 150.00 1,200.00 | : 1 | 0 | | 1 |
| | 0 | 1 | 4 | | 1 | 3 | 750.00 | 1 |
| E-VIPO | 0 | 0.00 | 33 | 1,650.00 | ; I | 0 | 0.00 | 1 |
| EFFICASCENT | 0 | 0.00 | 1 | 100.00 | 1 | 0 | 0.00 | 1 |
| EL HOMBRE | 0 | 0.00 | 0 | 0.00 | ; I | 3 | 450.00 | |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 2,200.00 | 1 |
| EVIAN | 0 | 0.00 | 86 | 15,200.00 | ; I | 415 | 48,364.64 | , i |
| EXTRA | 0 | 0.00 | 0 | 0.00 | 1 | 30 | 4,050.00 | 1 |
| FERRERO ROCHER | 0 | 0.00 | 1 | 700.00 | i I | 4 | 1,215.00 | , i |
| FIBISCO | 0 | 0.00 | 12 | 960.00 | 1 | 0 | 0.00 | 1 |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | ; I | 12 | 2,615.00 | |
| FISHERMAN'S FRIEND | 0 | 0.00 | 41 | 4,920.00 | -100% | 44 | 5,280.00 | -100% |
| FLAMINGO | 0 | 0.00 | 20 | 3,900.00 | -100% | 44 | 10,650.00 | -100% |
| FRITO LAY | 0 | 0.00 | 25 | 6,250.00 | -100% | 76 | 6,770.00 | -100% |
| GATORADE | 0 | 0.00 | 49 | 4,900.00 | -100% | 72 | 5,760.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 30 | 6,970.00 | -100% | 322 | 29,444.50 | -100% |
| GILLET | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | ! |
| GODIVA | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 3,000.00 | -100% |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 259 | 31,420.00 | -100% | 0 | 0.00 | 1 |
| GOYA | 0 | 0.00 | 6 | 360.00 | -100% | 0 | 0.00 | |
| GREAT TASTE | 0 | 0.00 | 26 | 1,300.00 | -100% | 0 | 0.00 | 1 |
| GREEN CROSS | 0 | 0.00 | 10 | 750.00 | -100% | 0 | 0.00 | |
| GROOVY | 0 | 0.00 | 7 | 730.00 | -100% | 95 | 15,780.00 | -100% |
| GROWERS | 0 | 0.00 | 23 | 2,300.00 | -100% | 27 | 4,000.00 | -100% |
| HARIBO | 0 | 0.00 | 26 | 3,900.00 | -100% | 0 | 0.00 | ! ! ! |
| HERSHEY'S | 0 | 0.00 | 558 | 22,478.00 | -100% | 45 | 8,100.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 1 | 200.00 | · | 2 | 400.00 | I |
| ISLA | 0 | 0.00 | 0 | 0.00 | i I | 2 | 500.00 | , i |
| JACK & JILL | 0 | 0.00 | 86 | 6,624.00 | 1 | 106 | 6,360.00 | 1 |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | ; I | 12 | 2,400.00 | , i |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | 1 | 42 | 855.00 | 1 |
| KETTLE KORN | 0 | 0.00 | 6 | 600.00 | i I | 0 | 0.00 | 1 |
| KINDER BUENO | 0 | 0.00 | 6 | 720.00 | 1 | 31 | 2,325.00 | 1 |
| KINDER JOY | 0 | 0.00 | 5¦ | 480.00 | ; I | 38 | 3,040.00 | |
| KINDLIK JOT | | 0.001 | ا | +00.00 | 1 100 70 | JU | 5,040.00 | · - 10070 I |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DDL

| BRAND | | nt Sales | | st Year | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec% |
|-------------------|------|----------------------|----------|----------------------|-------------|-----------|-------------------|--------------|
| | Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | ! ! ! | 37 | 1,850.00 | : : -100% |
| KOPIKO | 0, | 0.00 | 0 | 0.00 | : 1 | 50¦ | 2,500.00 | |
| LAMPEIN | 0 | 0.00 | 2 | 300.00 | 1 | 0 | 0.00 | 1 |
| LAY'S | 0, | 0.00 | 0 | 0.00 | : 1 | 7¦ | 1,050.00 | 1 |
| LEMON DOU | 0 | 0.00 | 15 | 2,250.00 | 1 | 0 | 0.00 | 1 |
| LEXINGHAM | 0, | 0.00 | 4 | 3,930.00 | : 1 | 0¦ | 0.00 | 1 |
| LIPTON | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 1,400.00 | 1 |
| LISTERINE | 0 | 0.00 | 10 10 | 1,800.00 | : 1 | 20¦ 0¦ | 0.00 | |
| LOACKER | 1 | 1 | 9 | 1,980.00 | 1 | i | | 1 |
| | 0 | 0.00 | - 1 | • | ; I | 18¦ | 2,095.00 | · i |
| LOCAL SCAPE | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 1,400.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | : 1 | 12 | 7,120.00 | |
| LOQI | 0 | 0.00 | 1 | 800.00 | 1 | 3 | 2,800.00 | 1 |
| LOTTE | 0 | 0.00 | 5¦ | 750.00 | : 1 | 0 | 0.00 | 1 |
| LUCKY ME | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 1,335.00 | 1 |
| MARLBORO | 0 | 0.00 | 156 | 54,600.00 | : 1 | 329 | 65,800.00 | 1 |
| MARS | 0 | 0.00 | 37 | 7,220.00 | 1 | 214 | 27,720.00 | 1 |
| MEGASCENT | 0 | 0.00 | 1 | 250.00 | i I | 0 | 0.00 | 1 |
| MEIJI | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 1,500.00 | 1 |
| MENTOS | 0 | 0.00 | 133 | 13,300.00 | : 1 | 185 | 16,785.18 | |
| MERBA | 0 | 0.00 | 4 | 1,000.00 | 1 | 7¦ | 1,750.00 | 1 |
| MIGHTY BOND | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 170.00 | |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | i 1 | 68 | 4,080.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 700.00 | -100% |
| MOGU MOGU | 0 | 0.00 | 31 | 3,100.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 825.00 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | I I | 40 | 6,067.50 | -100% |
| NISSIN | 0 | 0.00 | 21 | 1,260.00 | -100% | 9 | 450.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | i i | 27 | 6,235.00 | -100% |
| NONGSHIM | 0 | 0.00 | 9 | 885.00 | -100% | 0 | 0.00 | |
| OFF | 0 | 0.00 | 6 | 1,800.00 | -100% | 11 | 1,860.00 | -100% |
| OISHI | 0 | 0.00 | 24 | 1,920.00 | -100% | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 3 | 300.00 | -100% |
| PANDA | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 225.00 | -100% |
| | | 1 | 1 | | I I | 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DDL

| BRAND | Current S 10/01/2024-10 | 1 | Last | Year -10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec% |
|---------------|----------------------------|------|-----------|---------------------|----------|----------|-------------------|-------------|
| | | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | <u> </u> | | | L I |
| PERRIER WATER | 0 | 0.00 | 3 | 450.00 | -100% | 0 | 0.00 | 1 |
| PH CARE | 0, | 0.00 | 0 | 0.00 | | 0¦ 1¦ | 100.00 | , i |
| PIKNIK | 0 | 0.00 | 1 | 310.00 | | i | 375.00 | I |
| | 0, | 0.00 | 2¦ 41¦ | 4,920.00 | | 3¦ | | |
| POCARI | i i | 1 | 1 | • | | 174 | 14,765.71 | 1 |
| POCKY | 0 | 0.00 | 15¦ | 1,940.00 | | 0 | 0.00 | , i |
| POKKA | 0 | 0.00 | 0 | 0.00 | | 5 | 350.00 | I |
| PONDS | 0 | 0.00 | 1 | 450.00 | | 0 | 0.00 | , i |
| PRINGLES | 0 | 0.00 | 17 | 5,100.00 | | 41¦ | 6,560.00 | 1 |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 36 | 3,230.00 | , i |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 39 | 3,900.00 | 1 |
| REDBULL | 0 | 0.00 | 23 | 3,680.00 | | 22 | 2,860.00 | 1 |
| REXONA | 0 | 0.00 | 7 | 2,100.00 | -100% | 0 | 0.00 | 1 |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 13 | 1,300.00 | , i |
| ROYAL | 0 | 0.00 | 0 | 0.00 | | 12¦ | 900.00 | 1 |
| RUFFLES | 0 | 0.00 | 6 | 1,900.00 | -100% | 5 | 1,050.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 27 | 4,050.00 | -100% | 98 | 9,800.00 | -100% |
| SANICARE | 0 | 0.00 | 85 | 7,890.00 | -100% | 0 | 0.00 | l ! |
| SBS | 0 | 0.00 | 1 | 1,800.00 | -100% | 0 | 0.00 | ! ! ! |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 38 | 2,250.00 | -100% |
| SISTER | 0 | 0.00 | 12 | 1,200.00 | -100% | 0 | 0.00 | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 117 | 104,880.00 | -100% |
| SKITTLES | 0 | 0.00 | 20 | 2,000.00 | -100% | 20 | 1,206.00 | -100% |
| SMART C | 0 | 0.00 | 38 | 3,800.00 | -100% | 0 | 0.00 | ! |
| SMARTFOOD | 0 | 0.00 | 5 | 1,250.00 | -100% | 13 | 2,925.00 | -100% |
| SPRITE | 0 | 0.00 | 27 | 2,700.00 | -100% | 23 | 1,725.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | | 25 l | 4,125.00 | -100% |
| STORCK | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| STREPSILS | 0 | 0.00 | 57 | 10,260.00 | -100% | 43 | 6,450.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 74 | 1,850.00 | -100% |
| TIC TAC | 0 | 0.00 | 11 | 570.00 | | 40 | 2,400.00 | , i |
| TOBLERONE | 0 | 0.00 | 1 | 250.00 | | 30 | 6,385.00 | 1 |
| TRAVEL BLUE | 0 | 0.00 | 41 | 50,370.00 | | 42 | 43,129.00 | |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | | 3 | 600.00 | I |
| TROLLI | 0 | 0.00 | 25 | 2,450.00 | 1 | 183 | 34,137.14 | |
| | | 1 | | _, 100.00 | | | 5.,107.11 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DDL

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|------|--------------------------|-------|--------------------------|-------------|-------------------------------|--------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | ' ! ! | | | - - - |
| TY | 0 | 0.00 | 0 | 0.00 | 1 | 23 | 4,924.25 | -100% |
| VASELINE | 0 | 0.00 | 1 | 325.00 | ; I | 0 | 0.00 | 1 |
| VICKS | 0 | 0.00 | 3 | 450.00 | 1 | 18 | 2,820.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| VIEIRA | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| VITA COCO | 0 | 0.00 | 37 | 3,700.00 | -100% | 62 | 4,650.00 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 61 | 6,100.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 500.00 | -100% |
| WHSMITH BAGS | 0 | 0.00 | 60 | 0.00 | 1 1 1 | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 629 | 56,270.00 | -100% | 87 | 4,335.71 | -100% |
| WITORS | 0 | 0.00 | 1 | 70.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 | 19 | 2,260.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 15 | 900.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | 3,357 | 431,827.00 | -100% | 5,009 | 713,205.70 | -100% |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| BLEEVES | 0 | 0.00 | 2 | 2,400.00 | -100% | 5 . | 3,732.84 | -100% |
| MAGICMELT | 0 | 0.00 | 183 | 15,685.00 | 1 | 0 | 0.00 | 1 |
| MICHELLE | 0 | 0.00 | 0 | 0.00 | ; I | 8 | 1,400.00 | 1 |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 550.00 | 1 |
| 2-CONSIGNE Total: | | 0.00 | 185 | 18,085.00 | -100% | 14 | 5,682.84 | -100% |
| TOTALS: | 0 | 0.00 | 3,542 | 449,912.00 | -100% | 5,023 | 718,888.54 | -100% |
| | 9 | | | 117,712.00 | | | 7 10,000.0 1 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DPD06

| 1-OUTRIGHT 7D A&W | Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 | | 10/01/2019 | -10/13/2017 | Inc/Dec% |
|-------------------------|---------------------|----------------------|------|---------------|--|------------|-------------|---------------------|
| 7D | | . – – – – – – + | Qty. | Net | | Qty. | Net | |
| 7D | → i | i | | | | | | I <u>.</u> |
| 4&W | 0 | 0.00 | 0 | 0.00 | | 36 | 6,795.00 | -100% |
| | 0 | 0.00 | 0 | 0.00 | | 10 | 750.00 | |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | | 38 | 1,900.00 | l |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 414 | 30,937.41 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | | 16 | 1,600.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | | 4 | 520.00 | |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 2 | 5,895.00 | -100% |
| BEACH HUT | 0 | 0.00 | 0 | 0.00 | | 5 | 3,295.00 | |
| C&H | 0 | 0.00 | 0 | 0.00 | | 15 | 2,780.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | | 5 | 12,995.00 | -100% |
| CADBURY | 0 | 0.00 | 0 | 0.00 | | 42 | 6,507.50 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 16 | 1,040.00 | -100% |
| CHEETOS | 0 | 0.00 | 0 | 0.00 | | 134 | 6,492.00 | -100% |
| CHEEZ IT | 0 | 0.00 | 0 | 0.00 | | 1 | 90.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 5 | 754.29 | -100% |
| CHIPS AHOY | 0 | 0.00 | 0 | 0.00 | | 15 l | 1,175.00 | -100% |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | | 1 | 250.00 | -100% |
| COCA COLA | 0 | 0.00 | 0 | 0.00 | | 127 | 9,134.64 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 26 | 2,600.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 23 | 3,800.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 0 | 0.00 | | 70 | 3,500.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 30 | 1,800.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 3 | 1,200.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 43 | 3,000.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 2 | 2,190.00 | -100% |
| DINGDONG | 0 | 0.00 | 0 | 0.00 | | 13 | 650.00 | -100% |
| DOLE | 0 | 0.00 | 0 | 0.00 | | 1 | 12.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 0 | 0.00 | | 149 | 3,655.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 3 | 750.00 | -100% |
| ENERGIZER | 0 | 0.00 | 0 | 0.00 | | 1 | 185.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 1 | 200.00 | -100% |
| EVIAN | 0 | 0.00 | 0 | 0.00 | | 225 | 27,036.25 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 16 | 2,160.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 0 | 0.00 | | 6 | 5,000.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DPD06

| 024 | Last \ 10/01/2023- | | Inc/Dec% | 20° | 19 1-10/13/2019 | Inc/Dec% |
|------|-----------------------|---------|----------|-------|--------------------|-------------------------|
| 024 | Oty. | Net | | Qty. | Net | <u> </u> |
| + | | · | | · | | I <u>.</u> |
| 0.00 | 0 | 0.00 | | 7 | 1,050.00 | -100% |
| 0.00 | 0 | 0.00 | | 20 | 2,400.00 | , I |
| 0.00 | 0 | 0.00 | | 102 | 7,397.00 | l |
| 0.00 | 0 | 0.00 | | 9¦ | 1,800.00 | -100% |
| 0.00 | 0 | 0.00 | | 94 | 7,520.00 | -100% |
| 0.00 | 0 | 0.00 | | 245 ¦ | 25,071.00 | -100% |
| 0.00 | 0 | 0.00 | | 1 | 400.00 | -100% |
| 0.00 | 0 | 0.00 | | 26 | 3,400.00 | -100% |
| 0.00 | 0 | 0.00 | | 69 | 10,819.00 | -100% |
| 0.00 | 0 | 0.00 | | 1 | 2,390.00 | -100% |
| 0.00 | 0 | 0.00 | | 6 | 1,200.00 | -100% |
| 0.00 | 0 | 0.00 | | 1 | 250.00 | -100% |
| 0.00 | 0 | 0.00 | | 112 | 4,032.00 | -100% |
| 0.00 | 0 | 0.00 | | 10 | 2,000.00 | -100% |
| 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| 0.00 | 0 | 0.00 | | 34 | 900.00 | -100% |
| 0.00 | 0 | 0.00 | | 13 | 975.00 | -100% |
| 0.00 | 0 | 0.00 | | 33 | 2,640.00 | -100% |
| 0.00 | 0 | 0.00 | | 26 | 1,300.00 | -100% |
| 0.00 | 0 | 0.00 | | 21 | 1,050.00 | -100% |
| 0.00 | 0 | 0.00 | | 5¦ | 800.00 | -100% |
| 0.00 | 0 | 0.00 | | 20 | 1,400.00 | -100% |
| 0.00 | 0 | 0.00 | | 13 | 1,400.00 | -100% |
| 0.00 | 0 | 0.00 | | 6 | 1,200.00 | -100% |
| 0.00 | 0 | 0.00 | | 8 | 4,277.00 | -100% |
| 0.00 | 0 | 0.00 | | 6 | 1,200.00 | -100% |
| 0.00 | 0 | 0.00 | | 181 | 36,200.00 | -100% |
| 0.00 | 0 | 0.00 | | 175 | 20,058.93 | -100% |
| 0.00 | 0 | 0.00 | | 154 | 11,689.80 | -100% |
| 0.00 | 0 | 0.00 | | 2 | 312.50 | -100% |
| 0.00 | 0 | 0.00 | | 10 | 1,750.00 | -100% |
| 0.00 | 0 | 0.00 | | 3 | 305.00 | -100% |
| 0.00 | 0 | 0.00 | | 74 | 4,440.00 | -100% |
| 0.00 | 0 | 0.00 | | 26 | 2,722.50 | -100% |
| | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 0.00 74 | 0.00 0 0.00 74 4,440.00 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DPD06

| BRAND | | ent Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|-------------|------|---------------------------|------|--------------------------|----------|------|------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | I. I I |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 65 | 6,463.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 23 | 5,595.00 | |
| OFF | 0 | 0.00 | 0 | 0.00 | | 12 | 2,100.00 | I |
| OREO | 0 | 0.00 | 0 | 0.00 | | 3 | 271.43 | -100% |
| PANDA | 0 | 0.00 | 0 | 0.00 | | 5 ! | 125.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 5! | 625.00 | -100% |
| POCARI | 0 | 0.00 | 0 | 0.00 | | 106 | 8,985.71 | -100% |
| POKKA | 0 | 0.00 | 0 | 0.00 | | 11 | 770.00 | -100% |
| PRINGLES | 0 | 0.00 | 0 | 0.00 | | 55¦ | 6,368.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 28 | 1,442.00 | -100% |
| REDBULL | 0 | 0.00 | 0 | 0.00 | | 23 | 2,990.00 | -100% |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 12 | 1,200.00 | -100% |
| ROYAL | 0 | 0.00 | 0 | 0.00 | | 18 | 1,350.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 1 | 217.50 | -100% |
| RUFFLES | 0 | 0.00 | 0 | 0.00 | | 11 | 1,134.00 | -100% |
| SALONPAS | 0 | 0.00 | 0 | 0.00 | | 1 | 285.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 0 | 0.00 | | 136 | 13,600.00 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | | 7 | 245.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | | 3 | 4,900.00 | -100% |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 64 | 64,935.00 | -100% |
| SKITTLES | 0 | 0.00 | 0 | 0.00 | | 25 | 1,141.00 | -100% |
| SMARTFOOD | 0 | 0.00 | 0 | 0.00 | | 49 | 3,307.50 | -100% |
| SPRITE | 0 | 0.00 | 0 | 0.00 | | 14 | 1,050.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | | 20 | 3,300.00 | -100% |
| STREPSILS | 0 | 0.00 | 0 | 0.00 | | 42 | 6,300.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 40 | 1,000.00 | -100% |
| THE KASE | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | |
| TIC TAC | 0 | 0.00 | 0 | 0.00 | | 72 | 4,320.00 | -100% |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | | 27 | 5,620.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 3 | 1,260.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 25 | 27,930.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | | 1 | 200.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 82 | 16,020.00 | -100% |
| | | | | | | | | ! |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 DPD06

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 10/01/2010 | 19 9-10/13/2019 | Inc/Dec% |
|------------------------|---------------|--------------------------|------|--------------------------|-------------|-----------------------|--------------------|----------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | ! | | | | | · - ! | | l <u>.</u> I I |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 800.00 | -100% |
| VICKS | 0 | 0.00 | 0 | 0.00 | : I | 25 | 3,460.00 | |
| VITA COCO | 0 | 0.00 | 0 | 0.00 | 1 | 30 | 2,228.57 | l |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | i I | 55¦ | 5,471.43 | |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 1,500.00 | l |
| WILKINS | 0 | 0.00 | 0 | 0.00 | i I | 26 | 1,275.00 | i |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 13 | 750.00 | l |
| 1-OUTRIGHT Total: | | 0.00 | | 0.00 | i | 4,169 | 526,033.96 | |
| 2-CONSIGNE | | | | | 1 1 1 | 1 | | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 50¦ | 10,785.00 | -100% |
| GUIMARAS DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 0.00 | |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | i i | 2 | 1,100.00 | -100% |
| REAL KIDS SHADES | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 0.00 | 1 1 1 |
| 2-CONSIGNE Total: | 0 | 0.00 | | 0.00 | | 54 | 11,885.00 | -100% |
| TOTALS: | 0 | 0.00 | 0, | 0.00 | 1 1 1 | 4,223 | 537,918.96 | -100% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Curren 10/01/2024 | | | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 |)/12/2010 Inc/D |
|---------------------|----------------------|-----------|--------|----------------------|----------|----------------------|-----------------|
| | Qty. | Nett | Oty. | Net | | Oty. | Net |
| 1-OUTRIGHT | | | | | | <u>-</u> | |
| PREMIER | 666 | 79,371.43 | 0 | 0.00 | | 0 | 0.00 |
| TRAVEL BLUE | 59 | 69,230.00 | 49 | 62,756.00 | 10% | 0 | 0.00 |
| WILKINS | 421 | 41,928.57 | 1,199 | 106,338.29 | | 0 | 0.00 |
| GOLDILOCKS OUTRIGHT | 294 | 40,332.43 | 435 | 48,690.00 | | 0 | 0.00 |
| MARLBORO | 86 | 30,100.00 | 78 | 27,300.00 | | 0 | 0.00 |
| EVIAN | 130 | 28,385.71 | 144 | 26,400.00 | 7% | 0 | 0.00 |
| MARS | 182 | 27,536.00 | 57 | 12,720.00 | 116% | 0 | 0.00 |
| CANDY CORNER | 180 | 22,535.00 | 68 | 13,700.00 | 64% | 0 | 0.00 |
| MENTOS | 190 | 21,000.00 | 125 | 12,500.00 | 68% | 0 | 0.00 |
| LEXINGHAM | 11 | 18,060.00 | 1 | 1,250.00 | 1344% | 0 | 0.00 |
| SANICARE | 180 | 17,110.00 | 70 | 7,880.00 | 117% | 0 | 0.00 |
| TOBLERONE | 59 | 16,725.00 | 27 | 5,950.00 | 181% | 0 | 0.00 |
| COCA COLA | 147 | 16,400.00 | 195 | 21,200.00 | -22% | 0 | 0.00 |
| HERSHEY'S | 71 | 16,230.00 | 65 | 7,540.00 | 115% | 0 | 0.00 |
| POCARI | 108 | 16,200.00 | 0 | 0.00 | | 0 | 0.00 |
| SAN MIGUEL | 92 | 13,800.00 | 74 | 11,100.00 | 24% | 0 | 0.00 |
| JACK & JILL | 153 | 13,260.00 | 133 | 10,640.00 | 24% | 0 | 0.00 |
| FLAMINGO | 51 | 11,850.00 | 81 | 14,750.00 | -19% | 0 | 0.00 |
| COOL & CLEAN | 117 | 11,700.00 | 86 | 8,600.00 | 36% | 0 | 0.00 |
| FRITO LAY | 105 | 11,680.00 | 32 | 7,270.00 | 60% | 0 | 0.00 |
| TROLLI | 52 | 11,150.00 | 30 | 2,900.00 | 284% | 0 | 0.00 |
| GATORADE | 104 | 10,400.00 | 165 | 16,500.00 | -36% | 0 | 0.00 |
| SMART C | 97 | 9,700.00 | 45 | 4,500.00 | 115% | 0 | 0.00 |
| DOUBLEMINT | 239 | 9,440.00 | 49 | 1,470.00 | 542% | 0 | 0.00 |
| CHEETOS | 24 | 7,600.00 | 8 | 2,600.00 | 192% | 0 | 0.00 |
| PRINGLES | 26 | 7,560.00 | 4 | 1,200.00 | 530% | 0 | 0.00 |
| HARIBO | 49 | 7,200.00 | 30 | 4,500.00 | 60% | 0 | 0.00 |
| BEACH HUT | 9 | 6,200.00 | 4 | 2,200.00 | 181% | 0 | 0.00 |
| FERRERO ROCHER | 24 | 6,175.00 | 2 | 600.00 | 929% | 0 | 0.00 |
| CADBURY | 53 | 5,670.00 | 29 | 5,095.00 | 11% | 0 | 0.00 |
| REDBULL | 35 | 5,600.00 | 27 | 4,320.00 | 29% | 0 | 0.00 |
| GIFT BUSINESS | 56 | 5,585.00 | 23 | 3,305.00 | 68% | 0 | 0.00 |
| MERBA | 59 | 5,250.00 | 2 | 500.00 | 950% | 0 | 0.00 |
| MOGU MOGU | 46 | 4,600.00 | 43 | 4,300.00 | 6% | 0 | 0.00 |
| | | 1 1 |] ! | | | 1 | ! |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Current 10/01/2024- | | Last Y 10/01/2023- | | Inc/Dec% | 2019 10/01/2019-10 | Inc/De |
|-------------------|------------------------|----------|-----------------------|--------------------|----------|-----------------------|--------|
| | Qty. | Nett | Qty. | Net | | | Net |
| 1-OUTRIGHT | | | | | ŀ | | |
| LOACKER | 87 | 4,466.00 | 3 | 390.00 | 1045% | 0 | 0.00 |
| KATINKO | 21 | 4,090.00 | 0 | 0.00 | 104370 | 0, | 0.00 |
| NISSIN | 60 | 3,600.00 | 35 | 2,100.00 | 71% | 0 | 0.00 |
| GROOVY | 14 | 3,580.00 | 22 | 3,270.00 | 9% | 0 | 0.00 |
| FRUITELLA | 35 | 3,400.00 | 0 | 0.00 | 770 | 0 | 0.00 |
| TIC TAC | 55 | 3,300.00 | 33 | 1,760.00 | 87% | 0 | 0.00 |
| NESTLE | 10 | 3,200.00 | 3 | 900.00 | 255% | 0 | 0.00 |
| NONGSHIM | 14 | 2,950.00 | 0 | 0.00 | 23370 | 0 | 0.00 |
| VITA COCO | 28 | 2,800.00 | 20 | 2,000.00 | 40% | 0 | 0.00 |
| KINDER BUENO | 24 | 2,760.00 | 22 | 2,640.00 | 4% | 0 | 0.00 |
| OISHI | 34 | 2,760.00 | 22 | 1,840.00 | 50% | 0 | 0.00 |
| C&H | 10 | 2,760.00 | 6 | 1,450.00 | 75% | 0 | 0.00 |
| SISTER | 25 | 2,500.00 | 43 | 4,300.00 | -41% | 0. | 0.00 |
| SPRITE | 25 | 2,500.00 | 43; 44¦ | 4,400.00 | -41% | 0¦ | 0.00 |
| KINDER JOY | 34 | 2,440.00 | 16 | 1,600.00 | 52% | 1 | 0.00 |
| WANG | 12 | 2,440.00 | 0 | 0.00 | 32% | 0¦ 0¦ | 0.00 |
| GREAT TASTE | 1 1 | 2,300.00 | 1 | 1 | 2040/ | 1 | 0.00 |
| ROYAL | 104 | : | 15¦ | 750.00 ¦ 0.00 ¦ | 206% | 0, | 0.00 |
| LEMON DOU | 104 | 2,140.00 | 0 | 1 | 210/ | 0 | 1 |
| POCKY | 13 16 | 1,950.00 | 19¦ 9¦ | 2,850.00 | -31% | 0, | 0.00 |
| | 1 | 1,780.00 | 1 | 1,280.00 | 39% | 0 | 1 |
| DINGDONG | 33 | 1,650.00 | 40¦ 2¦ | 2,000.00 | -17% | 0 | 0.00 |
| RUFFLES | 5 | 1,600.00 | J | 384.00 | 316% | 0 | 0.00 |
| OFF | 5 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 |
| VASELINE | 5 | 1,500.00 | 0 | 0.00 | F00/ | 0 | 0.00 |
| FIBISCO | 18 | 1,440.00 | 12 | 960.00 | 50% | 0 | 0.00 |
| WHITEFLOWER | 8 | 1,300.00 | 0 | 0.00 | | 0 | 0.00 |
| DOVE | 4 | 930.00 | 0 | 0.00 | 00/ | 0 | 0.00 |
| GILLET | 6 | 900.00 | 6 | 900.00 | 0% | 0 | 0.00 |
| GROWERS | 9 | 900.00 | 19 | 1,900.00 | -52% | 0 | 0.00 |
| SKITTLES | 10 | 900.00 | 9 | 900.00 | 0% | 0 | 0.00 |
| MONIEGOLD BANGKOK | 5 | 750.00 | 1 | 150.00 | 400% | 0 | 0.00 |
| BIODERM | 6 | 600.00 | 3 | 300.00 | 100% | 0 | 0.00 |
| CHUPA CHUPS | 6 | 600.00 | 0 | 0.00 | | 0 | 0.00 |
| HAPPY HEARTS-O | 1 | 599.00 | 0 | 0.00 | | 0 | 0.00 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Current S 10/01/2024-1 | | Last \ 10/01/2023- | | Inc/Dec% | 2019 10/01/2019-10 |)/12/2010 Inc | Inc/Dec% |
|------------------------------|---------------------------|--------|-----------------------|------------|----------|-----------------------|---------------|----------|
| | Oty. | Nett | Qty. | Net | | Oty. | Net | |
| 1-OUTRIGHT | | | | | - | | | |
| EFFICASCENT | | 550.00 | 2 | 200.00 | 175% | 0 | 0.00 | |
| CANADA DRY | 3 | 450.00 | 8 | 1,200.00 | -62% | 0¦ | 0.00 | |
| LAMPEIN | 3, | 450.00 | 1! | 1,200.00 | 200% | 0 | 0.00 | |
| DUREX | 1 | 300.00 | 1 | 300.00 | 0% | 0¦ | 0.00 | |
| BOY BAWANG OUTRIGHT | 1 | 120.00 | 12 | 1,160.00 ¦ | -89% | 0 | 0.00 | |
| MANZANILLA | 1 | 100.00 | 0 | 0.00 | -07/0 | 0¦ | 0.00 | |
| 3SIXT | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 0 | 0.00 | | 0¦ | 0.00 | |
| BRONCHO | 0 | 0.00 | 1! | 80.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 54 | 0.00 | 0 | 0.00 | -100% | 0¦ | 0.00 | |
| CASINO | 1 | 0.00 | 1 | I | 1000/ | i | 0.00 | |
| CASINO CHIPS AHOY | 0 | 0.00 | 11¦ | 785.00¦ | | 0 | 0.00 | |
| | 0 | 1 | 5 | 650.00 | -100% | 0 | 1 | |
| CLOUD 9 | 0 | 0.00 | 8 | 400.00 | | 0 | 0.00 | |
| DESTINATION TRAVEL E-VIPO | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| | 0 | 0.00 | 59¦ | 2,950.00 | -100% | 0 | 0.00 | |
| ESKINOL EDIEND | 0 | 0.00 | 1 | 125.00 | -100% | 0; | 0.00 | |
| FISHERMAN'S FRIEND | 0 | 0.00 | 36 | 4,320.00 | -100% | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 58 | 3,700.00 | -100% | 0 | 0.00 | |
| HAWAIIAN HOST | 0 | 0.00 | 1 | 650.00 | -100% | 0; | 0.00 | |
| ICE BREAKER | 0 | 0.00 | 13 | 2,600.00 | -100% | 0 | 0.00 | |
| KETTLE KORN | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 11 | 1,980.00 | | 0 | 0.00 | |
| MASSIMO | 0 | 0.00 | 11 | 1,375.00 | -100% | 0 | 0.00 | |
| MEGASCENT | 0 | 0.00 | 1¦ | 250.00 | -100% | 0¦ | 0.00 | |
| MIGHTY BOND | 0 | 0.00 | 4 | 680.00 | -100% | 0 | 0.00 | |
| PERRIER WATER | 0 | 0.00 | 21 | 3,150.00 | | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 3 | 990.00 | -100% | 0 | 0.00 | |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | | 0 | 0.00 | |
| RONDOLETTI | 0 | 0.00 | 1 | 280.00 | -100% | 0 | 0.00 | |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| STREPSILS | 0 | 0.00 | 39 | 7,020.00 | | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 6 | 1,000.00 | -100% | 0 | 0.00 | |

$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | 10/01/2024 | nt Sales 1-10/13/2024 | 10/01/202 | 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | 0/13/2019 | Inc/Dec% |
|-------------------|----------------|--------------------------|-----------|--------------|---|--------------------------|-----------|--------------------------------------|
| | Oty. | Nett | Oty. | Net | i | Oty. | Net | l. |
| 1-OUTRIGHT | i I | 1 | ! | | 1 | ; | | |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| VIEIRA | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 54 | 0.00 | 204 | 0.00 | ! ! ! | 0 | 0.00 | I |
| WITORS | 0 | 0.00 | 22 | 3,850.00 | -100% | 0 | 0.00 | l ! |
| 1-OUTRIGHT Total: | 5,085 | 700,169.14 | 4,336 | 541,093.29 | 29% | 0 | 0.00 | <u> </u> - |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| MAGICMELT | 141 | 13,675.00 | 384 | 34,490.00 | -60% | 0 | 0.00 | |
| BLEEVES | 5 | 6,000.00 | 4 | 4,800.00 | 25% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ZUMIGUI-C | 0 | 0.00 | 1 | 220.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 146 | 19,675.00 | 389 | 39,510.00 | -50% | 0 | 0.00 | <u>-</u> |
| TOTALS: | 5,231 | 719,844.14 | 4,725 | 580,603.29 | 23% | 0 | 0.00 | |
| | | | | | 1 1 1 1 1 1 1 | | | 1 1 1 1 1 1 1 1 |
| | | | | | 1 1 1 1 1 1 | | | 1 1 1 1 1 |
| | | | | | | | | |
| | | | | | 1 | | | |
| | | | | | 1 | | | 1 1 1 1 1 |
| i ! ! ! | | | | | 1 1 1 1 1 | | | 1 1 1 1 1 |
| | | , | | | | , | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|---------------------|------|----------------------------|------|--------------------------|----------|-----------|--------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | · | · <u></u> | | L I |
| A&W | 0 | 0.00 | 0 | 0.00 | I | 6 | 480.00 | : : -100% |
| ALFONSOS | 0 | 0.00 | 3 | | ; 1 | 0 | 0.00 | 1 |
| ANTABAX | 0 | 0.00 | 0 | | 1 | 10 | 500.00 | 1 |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | : 1 | 256 | 19,200.00 | · i |
| BEACH HUT | 0 | 0.00 | 3 | | 1 | 9 | 5,240.00 | 1 |
| BINGGRAE | 0 | 0.00 | 0 | 0.00 | ; 1 | 55 | 7,950.00 | 1 |
| BIODERM | 0 | 0.00 | 1: | 100.00 | 1 | 0 | 0.00 | 1 |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 7 | | ; 1 | 0 | 0.00 | 1 |
| C&H | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 400.00 | 1 |
| CADBURY | 0 | 0.00 | 5 | 505.00 | ; 1 | 11 | 1,725.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 300.00 | 1 |
| CASINO | 0 | 0.00 | 1 | 85.00 | ; 1 | 0 | 0.00 | 1 |
| CHEETOS | 0 | 0.00 | 5 | 1,600.00 | 1 | 23 | 2,600.00 | 1 |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | ; I | 1 | 200.00 | 1 |
| CHIPS AHOY | 0 | 0.00 | 4 | 460.00 | 1 | 28 | 2,450.00 | 1 |
| CLOUD 9 | 0 | 0.00 | 3 | 150.00 | ; 1 | 0 | 0.00 | 1 |
| COCA COLA | 0 | 0.00 | 276 | 28,550.00 | 1 | 372 | 29,550.00 | 1 |
| COLGATE | 0 | 0.00 | 0 | 0.00 | ; I | 23 | 2,300.00 | 1 |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 700.00 | 1 |
| COOL & CLEAN | 0 | 0.00 | 135 | | ; 1 | 258 | 12,900.00 | · i |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 1,600.00 | 1 |
| CRICKET | 0 | 0.00 | 80 | 4,000.00 | ; 1 | 319 | 15,950.00 | 1 |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 | 80 | 6,400.00 | -100% |
| DINGDONG | 0 | 0.00 | 14 | 700.00 | -100% | 56¦ | 2,800.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 19 | 570.00 | -100% | 71 | 2,300.00 | ¦ -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 2 | 500.00 | -100% |
| EFFICASCENT | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| EVIAN | 0 | 0.00 | 172 | 33,600.00 | -100% | 726 | 72,600.00 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | ! ! | 5 | 675.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 0 | 0.00 | | 1 | 600.00 | ¦ -100% |
| FIBISCO | 0 | 0.00 | 32 | 2,560.00 | -100% | 0 | 0.00 | |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | | 1 | 250.00 | ¦ -100% |
| FISHERMAN'S FRIEND | 0 | 0.00 | 15 | 1,800.00 | -100% | 4 | 400.00 | -100% |
| | | 1 | | | | 1 | | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|---------------------|------|----------------------------|-------------------|--------------------------|-------------|-------------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | ' ! | | | | | L I |
| FRITO LAY | 0 | 0.00 | 30 | 6,340.00 | -100% | 80 | 10,000.00 | : : -100% |
| GATORADE | 0 | 0.00 | 198 | | ; I | 71 | 5,680.00 | 1 |
| GIFT BUSINESS | . 0 | 0.00 | 0! | 0.00 | 1 | 54 | 6,950.00 | 1 |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 1,056 | 112,410.00 | : I | 0 | 0.00 | 1 |
| GOOD DAY | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 400.00 | 1 |
| GOYA | 0 | 0.00 | 21 | | ; I | 0 | 0.00 | 1 |
| GREAT TASTE | 0 | 0.00 | 44 | | 1 | 0 | 0.00 | 1 |
| GREEN CROSS | 0 | 0.00 | 2 | | ; I | 2 | 150.00 | 1 |
| GROWERS | 0 | 0.00 | 13 | | 1 | 5 | 720.00 | 1 |
| HARIBO | 0 | 0.00 | 16 | | i I | 0 | 0.00 | 1 |
| HERSHEY'S | 0 | 0.00 | 7 | 1,420.00 | 1 | 15 | 3,300.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 12 | | ; I | 8 | 1,600.00 | -100% |
| JACK & JILL | 0 | 0.00 | 169 | | 1 | 350 | 13,184.16 | 1 |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | | 9 | 1,800.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | 1 1 | 15 | 570.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 14 | 1,400.00 | -100% | 0 | 0.00 | |
| KINDER BUENO | 0 | 0.00 | 5 | 600.00 | -100% | 12 | 1,200.00 | ¦ -100% |
| KINDER JOY | 0 | 0.00 | 29 | 2,600.00 | -100% | 41 | 3,100.00 | -100% |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 6 | 300.00 | ¦ -100% |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | 1 | 213 | 9,765.00 | -100% |
| LAY'S | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 3 | 450.00 | ¦ -100% |
| LEMON DOU | 0 | 0.00 | 10 | 1,500.00 | -100% | 0 | 0.00 | |
| LIPTON | 0 | 0.00 | 0 | 0.00 | ! ! ! | 47 | 3,760.00 | -100% |
| LISTERINE | 0 | 0.00 | 5 | 900.00 | -100% | 0 | 0.00 | |
| LOACKER | 0 | 0.00 | 6 | 860.00 | -100% | 8 | 1,100.00 | -100% |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | l ! | 1 | 600.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | ! ! ! | 1 | 990.00 | -100% |
| LUCKY ME | 0 | 0.00 | 0 | 0.00 | l ! | 112 | 5,895.71 | -100% |
| MARLBORO | 0 | 0.00 | 75 | 26,250.00 | -100% | 175 | 43,750.00 | -100% |
| MARS | 0 | 0.00 | 28 | | -100% | 98 | 12,064.29 | -100% |
| MEGASCENT | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | 1 |
| MENTOS | 0 | 0.00 | 71 | 7,100.00 | -100% | 45 | 4,110.00 | -100% |
| MERBA | 0 | 0.00 | 4 | 1,000.00 | -100% | 5 | 1,100.00 | ¦ -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | | 127 | 10,160.00 | -100% |
| | | | | | 1 | ! | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 ARR

| BRAND | 1 | nt Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------|------|--------------------------|------|------------------------|----------|----------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | + | | | | <u>-</u> | | L |
| MOGU MOGU | 0 | 0.00 | 89 | 8,900.00 | -100% | 0 | 0.00 | |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 4 | 1,200.00 | , i |
| NESTLE | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 2,300.00 | 1 |
| NISSIN | 0 | 0.00 | 34 | 2,040.00 | | 0 | 0.00 | , i |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 6 | 965.00 | -100% |
| NONGSHIM | 0 | 0.00 | 12 | 2,150.00 | | 161 | 26,400.00 | , i |
| OFF | 0 | 0.00 | 1 | 300.00 | | 3 | 480.00 | 1 |
| OISHI | 0 | 0.00 | 17 | 1,700.00 | | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 10 | 1,000.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| POCARI | 0 | 0.00 | 0 | 0.00 | | 355 | 35,500.00 | -100% |
| POCKY | 0 | 0.00 | 13 | 3,640.00 | -100% | 0 | 0.00 | i |
| PRINGLES | 0 | 0.00 | 21 | 4,950.00 | -100% | 32 | 6,342.86 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 13 | 1,400.00 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 46 | 4,600.00 | -100% |
| REDBULL | 0 | 0.00 | 39 | 6,240.00 | -100% | 24 | 3,120.00 | -100% |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | ! ! ! |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 9 | 900.00 | -100% |
| RONDOLETTI | 0 | 0.00 | 2 | 560.00 | -100% | 0 | 0.00 | ! ! ! |
| ROYAL | 0 | 0.00 | 0 | 0.00 | | 51¦ | 4,080.00 | -100% |
| RUFFLES | 0 | 0.00 | 15 | 4,920.00 | -100% | 6 | 1,500.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 104 | 15,600.00 | -100% | 248 | 33,000.00 | -100% |
| SANICARE | 0 | 0.00 | 12 | 1,255.00 | -100% | 11 | 600.00 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 129 | 7,290.00 | -100% |
| SISTER | 0 | 0.00 | 9 | 900.00 | -100% | 0 | 0.00 | ! |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 6 | 6,415.00 | -100% |
| SKITTLES | 0 | 0.00 | 6 | 600.00 | -100% | 9 | 860.00 | -100% |
| SMART C | 0 | 0.00 | 19 | 1,900.00 | -100% | 259 | 15,488.57 | -100% |
| SMARTFOOD | 0 | 0.00 | 4 | 1,000.00 | -100% | 1 | 225.00 | -100% |
| SPRITE | 0 | 0.00 | 33 | 3,300.00 | -100% | 70 | 5,600.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | | 113 | 16,548.60 | -100% |
| STREPSILS | 0 | 0.00 | 10 | 1,800.00 | -100% | 12 | 1,440.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 18 | 450.00 | -100% |
| TANDUAY | 0 | 0.00 | 0 | 0.00 | | 1 | 120.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|------|---------------------------|----------------------------------|--------------------------|----------|--------------------------|--------------------|--------------------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>.</u> |
| 1-OUTRIGHT | | + | | | | | | L |
| TIC TAC | 0 | 0.00 | 16 | 800.00 | -100% | 15 | 750.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 11 | 16,089.00 | 1 |
| TROLLI | 0 | 0.00 | 13 | 1,600.00 | 1 | 72 | 13,025.00 | 1 |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 10 | 800.00 | · i |
| TY | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 7,833.00 | 1 |
| VICKS | 0 | 0.00 | 1 | 150.00 | | 0 | 0.00 | 1 |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 0.00 | |
| VITA COCO | 0 | 0.00 | 29 | 2,900.00 | | 159¦ | 12,720.00 | -100% |
| VITA MILK | 0 | 0.00 | 0 | 0.00 | 1 | 59 | 3,540.00 | 1 |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 269 | 26,900.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 500.00 | 1 |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 5 | 500.00 | -100% |
| WHSMITH BAGS | 0 | 0.00 | 94 | 0.00 | 1 1 | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 1,090 | 99,357.14 | -100% | 95 | 7,045.71 | -100% |
| WITORS | 0 | 0.00 | 3 | 525.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 100.00 | -100% |
| 1-OUTRIGHT Total: | 0, | 0.00 | 4,279 | 467,817.14 | -100% | 6,193 | 601,446.90 | -100% |
| 2-CONSIGNE | | 1 | | | | | | |
| AMERYS | 0 | 0.00 | 20 | 5,900.00 | -100% | 0 | 0.00 | ! ! |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | | 1 | 189.00 | 1 |
| FUMA | 0 | 0.00 | 0. | 0.00 | 1 | 1 | 0.00 | 1 |
| MAGICMELT | 0 | 0.00 | 108 | 7,050.00 | | 0 | 0.00 | 1 |
| MIRO | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 449.95 | 1 |
| 2-CONSIGNE Total: | 0 | 0.00 | 128 | 12,950.00 | i | 3 | 638.95 | |
| TOTALS: | 0 | 0.00 | 4,407 | 480,767.14 | -100% | 6,196 | 602,085.85 | -100% |
| | | | | | | | | 1 1 1 1 1 1 1 |
| | | | | | | | | 1 1 1 1 1 1 1 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales | | st Year | Inc/Dec% | | 119 | Inc/Dec% |
|---------------------|-------------------|-----------------------|------|----------------------|----------|------|---------------------|----------|
| | 10/01/202 Qty. | 24-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Oty. | 9-10/13/2019 Net | |
| 1 OUTDIOUT | | | | | | | | L L |
| 1-OUTRIGHT | | 0.00 | 1 | 0.00 | 1 | / F | F 200 00 | 1 1000 |
| A&W | 0 | 0.00 | 0 | 0.00 | i I | 65 | 5,200.00 | 1 |
| ABSOLUT | 0 | 0.00 | 2 | 300.00 | 1 | 1 | 150.00 | 1 |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | : I | 39 | 1,950.00 | 1 |
| BALCONI | 0 | 0.00 | 0 | 0.00 | 1 | 1¦ | 220.00 | 1 |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | i I | 4 | 500.00 | 1 |
| BAYONGCIAGA | 0 | 0.00 | 1 | 1,500.00 | 1 | 0 | 0.00 | 1 |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 10 | 29,000.00 | |
| BEACH HUT | 0 | 0.00 | 1 | 400.00 | 1 | 10¦ | 5,780.00 | 1 |
| BENETTON | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| BIODERM | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | l ! | 2 | 200.00 | -100% |
| BLOOM & GROW | 0 | 0.00 | 0 | 0.00 | | 4 | 10,800.00 | -100% |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 91 | 8,160.00 | -100% | 0 | 0.00 | 1 |
| BRONCHO | 0 | 0.00 | 6 | 480.00 | -100% | 0 | 0.00 | |
| C&H | 0 | 0.00 | 12 | 3,180.00 | -100% | 13 | 2,600.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 57,200.00 | -100% |
| CADBURY | 0 | 0.00 | 45 | 7,775.00 | -100% | 175 | 28,340.00 | -100% |
| CANADA DRY | 0 | 0.00 | 27 | 4,050.00 | -100% | 0 | 0.00 | 1 |
| CANDY CORNER | 0 | 0.00 | 230 | 46,050.00 | -100% | 0 | 0.00 | |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | l ! | 18 | 1,800.00 | -1009 |
| CASINO | 0 | 0.00 | 4 | 295.00 | -100% | 0 | 0.00 | |
| CHEETOS | 0 | 0.00 | 15 | 4,700.00 | -100% | 147 | 13,600.00 | -100% |
| CHEEZ IT | 0 | 0.00 | 0 | 0.00 | | 2 | 180.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 2,600.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 10 | 1,300.00 | -100% | 33 | 2,970.00 | -100% |
| CHIVAS REGAL | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 12 | 600.00 | -100% | 0! | 0.00 | |
| COCA COLA | 0 | 0.00 | 970 | 115,800.00 | : 1 | 529¦ | 41,345.00 | 1 |
| COLGATE | 0 | 0.00 | 0 | 0.00 | 1 | 62 | 6,200.00 | 1 |
| COMBOS | 0 | 0.00 | 0 | 0.00 | : I | 38 | 5,500.00 | |
| COOL & CLEAN | 0 | 0.00 | 191 | 19,100.00 | 1 | 0 | 0.00 | 1 |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | : I | 181¦ | 14,480.00 | 1 |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 | 842 | 67,360.00 | 1 |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 27¦ | 32,100.00 | |
| DESTINATION HAVEL | 0 | 0.001 | | 0.00 | i | | 32,100.00 | · -1007 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | lnc/Dec% |
|----------------------------|--------------|----------------------|-------------|--------------------------|----------|------------|-----------------------|----------|
| | Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Oty. \ | 7-10/13/2019 Net | ! ! |
| 1-OUTRIGHT | | | | | | | | L I |
| DINGDONG | 0 | 0.00 | 52 | 2,600.00 | -100% | 0 | 0.00 | ! |
| DOUBLEMINT | 0 | 0.00 | 116 | 3,480.00 | : 1 | 188¦ | 6,355.00 | |
| DUREX | 0 | 0.00 | 3 | 850.00 | 1 | 100 | 250.00 | 1 |
| E-VIPO | 0 | 0.00 | 33 | 1,650.00 | : 1 | 0 | 0.00 | |
| EFFICASCENT | 0 | 0.00 | 9 | 1,150.00 | 1 | 0 | 0.00 | I |
| EVIAN | 0 | 0.00 | 760 | 172,900.00 | : 1 | 3,253 | 355,360.00 | 1 |
| EXTRA | 0 | 0.00 | 0 | 0.00 | 1 | 26 | 3,510.00 | 1 |
| FERRERO ROCHER | 0 | 0.00 | 3 | 900.00 | : 1 | 20; 16; | 12,400.00 | |
| FIBISCO | 0 | 0.00 | 98 | 7,840.00 | 1 | 0 | 0.00 | I |
| FISHERMAN'S FRIEND | 0 | 0.00 | 76 76 | 11,400.00 | : 1 | 32¦ | 3,200.00 | |
| FISHO | 0 | 0.00 | 0! | 0.00 | 1 | 49 | 7,350.00 | I |
| FIT BAR | 0 | 0.00 | - 1 | 600.00 | : 1 | 0¦ | 0.00 | 1 |
| FRITO LAY | 0 | 0.00 | 134 | 31,250.00 | 1 | 329 | 19,575.00 | 1 |
| FUMA | 0 | 0.00 | 0 0 | 0.00 | i I | 329¦ 1¦ | 615.00 | , i |
| GATORADE | 0 | 0.00 | 394 | 39,400.00 | 1 | 69 | 5,520.00 | 1 |
| GIFT BUSINESS | 0 | 0.00 | 53 | 12,430.00 | : 1 | 258¦ | 39,745.00 | , i |
| GILLET | 0 | 0.00 | 1 | 300.00 | 1 | 230 | 0.00 | I |
| GO TRAVEL | 0 | 0.00 | 2¦ 1¦ | 390.00 | i I | 0¦ 0¦ | 0.00 | 1 |
| GODIVA | 0 | 0.00 | 0 | 0.00 | 1 | 29! | 14,500.00 | 1 |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 2,623 | 443,965.00 | : 1 | 29¦ 0¦ | 0.00 | |
| GOYA | 0 | 1 | 1 | | 1 | i | 0.00 | I |
| GREAT TASTE | 0 | 0.00 | 37 188 | 1,560.00 9,400.00 | i I | 0 | 0.00 | |
| GREEN CROSS | | 1 | 1 | • | 1 | 0¦ | | 1 |
| GROOVY | 0 | 0.00 | 23 | 2,000.00 0.00 | : 1 | 13 | 1,100.00 | , i |
| GROWERS | ! | 1 | 122 | | 1 | 3 | 1,200.00 50,400.00 | 1 |
| | 0 | 0.00 | 122¦ 90¦ | 12,200.00 | : 1 | 358 0 | 0.00 | 1 |
| HARIBO | 1 | 1 | 1 | 13,500.00 | ' | 1 | | 1 |
| HAWAIIAN HOST HERSHEY'S | 0 | 0.00 | 41 | 26,650.00 | ; I | 0 | 0.00 | , i |
| | 0 | 0.00 | 307 | 21,407.00 | 1 | 146 | 41,850.00 | 1 |
| HYDROFLASK | 0 | 0.00 | 0¦ | 0.00 | : 1 | 7 | 14,030.00 | , i |
| ICE BREAKER | 0 | 0.00 | 5; 212; | 950.00 | 1 | 22 | 4,400.00 | I |
| JACK & JILL | 0 | 0.00 | 313 | 30,880.00 | i I | 0 | 0.00 | , i |
| JINRO | 0 | 0.00 | 0 | 0.00 | 1 | 44 | 8,800.00 | 1 |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | : 1 | 78 | 1,800.00 | |
| KETTLE KORN | 0 | 0.00 | 30 | 3,000.00 | -100% | 0 | 0.00 | l I |

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 DEP

| BRAND | 1 | ent Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|------|---------------------------|------|------------------------|----------|------|--------------------|---------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>.</u> ! |
| 1-OUTRIGHT | | + | | | | | | L |
| KINDER BUENO | 0 | 0.00 | 17 | 2,040.00 | -100% | 56 | 5,600.00 | -100% |
| KINDER JOY | 0 | 0.00 | 38 | 3,040.00 | | 91 | 7,190.00 | , i |
| KISSNY | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 500.00 | I |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | | 22 | 1,100.00 | |
| LAMPEIN | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | I |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 43 | 6,450.00 | |
| LEMON DOU | 0 | 0.00 | 65 | 9,750.00 | -100% | 0 | 0.00 | |
| LEXINGHAM | 0 | 0.00 | 6 | 6,750.00 | -100% | 0 | 0.00 | |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 1 | 80.00 | -100% |
| LISTERINE | 0 | 0.00 | 10 | 1,800.00 | -100% | 0 | 0.00 | |
| LOACKER | 0 | 0.00 | 54 | 9,540.00 | -100% | 99 | 14,200.00 | -100% |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | | 14 | 3,200.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 1 | 990.00 | -100% | 26 | 13,694.00 | -100% |
| LOQI | 0 | 0.00 | 7 | 6,000.00 | -100% | 7 | 5,600.00 | -100% |
| MANZANILLA | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | 1 1 1 |
| MARIANI | 0 | 0.00 | 63 | 9,570.00 | -100% | 0 | 0.00 |] [|
| MARLBORO | 0 | 0.00 | 437 | 152,950.00 | -100% | 319 | 79,750.00 | -100% |
| MARS | 0 | 0.00 | 220 | 53,400.00 | -100% | 974 | 168,625.00 | -100% |
| MASSIMO | 0 | 0.00 | 4 | 875.00 | -100% | 0 | 0.00 | 1 |
| MASTER | 0 | 0.00 | 1 | 275.00 | -100% | 0 | 0.00 | 1 ! |
| MAUNA LOA | 0 | 0.00 | 2 | 1,200.00 | -100% | 0 | 0.00 | 1 |
| MEGASCENT | 0 | 0.00 | 2 | 500.00 | -100% | 0 | 0.00 | 1 1 |
| MEIJI | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| MENTOS | 0 | 0.00 | 226 | 22,600.00 | -100% | 316 | 24,035.00 | -100% |
| MERBA | 0 | 0.00 | 14 | 2,500.00 | -100% | 41 | 9,020.00 | -100% |
| MIGHTY BOND | 0 | 0.00 | 4 | 680.00 | -100% | 3 | 300.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | | 245 | 19,600.00 | -100% |
| MOGU MOGU | 0 | 0.00 | 337 | 33,660.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 27 | 4,050.00 | -100% | 0 | 0.00 | ! |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 11 | 3,200.00 | -100% |
| NESTLE | 0 | 0.00 | 7 | 2,100.00 | -100% | 77 | 24,320.00 | -100% |
| NISSIN | 0 | 0.00 | 156 | 9,360.00 | -100% | 0 | 0.00 | |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 24 | 3,455.00 | -100% |
| NONGSHIM | 0 | 0.00 | 201 | 38,575.00 | -100% | 378 | 64,007.14 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 DEP

| BRAND | Current 10/01/2024-1 | | | st Year 23-10/13/2023 | Inc/Dec% | 201 | 19 1-10/13/2019 | Inc/Dec% |
|-----------------|-------------------------|------|----------|--------------------------|----------|--------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. \ | Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| OFF | 0 | 0.00 | 3 | 900.00 | -100% | 5! | 800.00 | -100% |
| OISHI | 0 | 0.00 | 65 | 5,460.00 | : I | 0 | 0.00 | 1 |
| ОКАМОТО | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| OMEGA | 0 | 0.00 | 1 | 200.00 | : I | 0 | 0.00 | · i |
| OREO | 0 | 0.00 | 0 | 0.00 | l l | 34 | 3,400.00 | 1 |
| PANDA | 0 | 0.00 | 0 | 0.00 | : I | 13 | 325.00 | · i |
| PERRIER WATER | 0 | 0.00 | 43 | 6,450.00 | 1 | 0 | 0.00 | 1 |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | : I | 69 | 11,950.00 | · i |
| POCARI | 0 | 0.00 | 544 | 65,280.00 | 1 | 1,018 | 101,800.00 | 1 |
| POCKY | 0 | 0.00 | 19 | 5,320.00 | : I | 0 | 0.00 | 1 |
| POKKA | 0 | 0.00 | 0 | 0.00 | l l | 30 | 2,400.00 | 1 |
| PONDS | 0 | 0.00 | 3 | 540.00 | : I | 0 | 0.00 | · i |
| PRINGLES | 0 | 0.00 | 141 | 42,300.00 | l | 179 | 35,800.00 | 1 |
| QUAKER | 0 | 0.00 | 0 | 0.00 | i I | 67 | 6,950.00 | · i |
| REDBULL | 0 | 0.00 | 44 | 7,040.00 | l | 143 | 18,590.00 | 1 |
| REXONA | 0 | 0.00 | 5 | 1,650.00 | : I | 0 | 0.00 | 1 |
| ROYAL | 0 | 0.00 | 0 | 0.00 | l l | 119 | 9,520.00 | 1 |
| RUFFLES | 0 | 0.00 | 33 | 10,180.00 | : I | 16 | 4,000.00 | : |
| SAN MIGUEL | 0 | 0.00 | 496 | 74,400.00 | 1 | 882 | 130,800.00 | 1 |
| SANICARE | 0 | 0.00 | 71 | 5,420.00 | : I | 7 | 510.00 | · i |
| SBS | 0 | 0.00 | 0 | 0.00 | l l | 2 | 4,000.00 | 1 |
| SENNHEISER | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| SISTER | 0 | 0.00 | 34 | 3,400.00 | l l | 0 | 0.00 | 1 |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | : I | 55¦ | 54,490.00 | : |
| SKITTLES | 0 | 0.00 | 17 | 1,700.00 | l l | 30 | 3,000.00 | l |
| SMART C | 0 | 0.00 | 49 | 4,900.00 | : I | 0 | 0.00 | 1 |
| SMARTFOOD | 0 | 0.00 | 5 | 1,250.00 | I | 4 | 900.00 | I |
| SPRITE | 0 | 0.00 | 177 | 17,700.00 | i I | 84¦ | 6,720.00 | 1 |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | 1 | 511 | 100,800.00 | 1 |
| STORCK | 0 | 0.00 | 0 | 0.00 | : I | 12 | 1,800.00 | 1 |
| STREPSILS | . 0 | 0.00 | 66 | 13,200.00 | l l | 15 | 1,800.00 | 1 |
| SUGUS | 0 | 0.00 | 0 | 0.00 | i I | 72¦ | 1,800.00 | 1 |
| THE GADGET SHOP | . 0 | 0.00 | 0! | 0.00 | 1 | 0 | 0.00 | 1 |
| TIC TAC | 0 | 0.00 | 29 29 | 1,650.00 | i I | 56¦ | 2,800.00 | · i |
| TIC TAC | O ₁ | 0.00 | 29 | 1,050.00 | - 100 /0 | 501 | 2,000.00 | -100% |

Period: 10/01/2024-10/13/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales 24-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | lnc/Dec% |
|-------------------|------|----------------------------|---------|------------------------|---|--------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | + | | | - | | | L |
| TOBLERONE | 0 | 0.00 | 57 | 18,700.00 | -100% | 103 | 34,800.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | i I | 5 | 2,500.00 | 1 |
| TRAVEL BLUE | 0 | 0.00 | 373 | 567,076.00 | 1 | 169 | 205,470.00 | l |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | i I | 18 | 4,500.00 | 1 |
| TROLLI | 0 | 0.00 | 60 | 5,260.00 | -100% | 531 | 95,625.00 | -100% |
| TRUNKI | 0 | 0.00 | 0 | 0.00 | | 2 | 12,000.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 90 | 30,967.50 | -100% |
| VICKS | 0 | 0.00 | 30 | 5,200.00 | -100% | 11 | 1,100.00 | -100% |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VITA COCO | 0 | 0.00 | 127 | 12,700.00 | -100% | 583 | 46,640.00 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 836 | 83,600.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 14 | 3,500.00 | -100% |
| WANG | 0 | 0.00 | 2 | 400.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 0 | 0.00 | 134 | 500.00 | -100% | 1 | 595.00 | -100% |
| WILKINS | 0 | 0.00 | 3,165 | 284,000.00 | -100% | 125 | 9,375.00 | -100% |
| WITORS | 0 | 0.00 | 50 | 5,950.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 23 | 2,805.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | 1 | 84 | 8,400.00 | -100% |
| 1-OUTRIGHT Total: | 0, | 0.00 | 14,887¦ | 2,608,273.00 | -100% | 15,926 | 2,423,193.64 | -100% |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| BLEEVES | 0 | 0.00 | 23 | 27,600.00 | -100% | 23 | 19,550.00 | : -100% |
| FUMA | 0 | 0.00 | 0 | 0.00 | i I | 299 | 80,385.00 | |
| HAPPY HEARTS | 0 | 0.00 | 0! | 0.00 | 1 | 0 | 0.00 | l |
| ILLY-C | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| MAGICMELT | 0 | 0.00 | 157 | 9,420.00 | 1 | 0 | 0.00 | l |
| ZUMIGUI-C | 0 | 0.00 | 13 | 2,860.00 | i I | 0 | 0.00 | 1 |
| 2-CONSIGNE Total: | 0, | 0.00 | 193 | 39,880.00 | <u>'</u> | 322 | 99,935.00 | |
| TOTALO | | | | | 1 | | | |
| TOTALS: | 0 | 0.00 | 15,080 | 2,648,153.00 | -100% | 16,248 | 2,523,128.64 | -100% |
| | | | | | 1 | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CLARK IPD

| BRAND | Curren | t Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | 1 Ir | nc/Dec% |
|----------------------|-------------------|------------------------|------|----------------------|----------|----------------------|------|---------|
| | 0/01/2024 Qty. | Nett | Qty. | Net | | Oty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| WILKINS | 589 | 52,860.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 33 | 52,180.00 | 0 | 0.00 | | 0 | 0.00 | |
| EVIAN | 74 | 16,750.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 74 | 14,145.00 | 0 | 0.00 | | 0 | 0.00 | |
| EMY'S | 30 | 10,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JACK & JILL | 114 | 10,160.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARS | 48 | 9,290.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CEBU DRIED MANGOES-O | 14 | 9,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| 7D | 30 | 8,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MENTOS | 71 | 7,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| PRINGLES | 31 | 6,820.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GATORADE | 68 | 6,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| COOL & CLEAN | 62 | 6,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SAN MIGUEL | 60 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| NONGSHIM | 36 | 5,950.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| COCA COLA | 54 | 5,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| FLAMINGO | 16 | 5,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCARI | 56 | 5,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| HARIBO | 34 | 4,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| TROLLI | 24 | 4,580.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRITO LAY | 31 | 4,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSHEY'S | 20 | 4,480.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 21 | 4,350.00 | 0 | 0.00 | | 0 | 0.00 | |
| LCTI | 18 | 4,140.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 3 | 3,890.00 | 0 | 0.00 | | 0 | 0.00 | |
| KATINKO | 22 | 3,580.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTLE | 31 | 3,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 9 | 2,950.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMART C | 29 | 2,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 16 | 2,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKETCHBOOKS | 2 | 2,780.00 | 0 | 0.00 | | 0 | 0.00 | |
| CADBURY | 13 | 2,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| STARBUCKS | 11 | 2,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADG | 6 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | | | i | | İ | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CLARK IPD

| BRAND | | nt Sales | | t Year | Inc/Dec% | 201 | | Inc/Dec |
|--------------------|--------------------|----------------------|------|----------------------|-------------|-----------------|---|----------------------|
| | 10/01/2022 Qty. | I-10/13/2024 Nett | Oty. | 23-10/13/2023 Net | | Oty. 10/01/2019 | 19-10/13/2019 Net 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0. | |
| 1-OUTRIGHT | | | | | | | | L. |
| TOBLERONE | 12 | 2,400.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 |]]] |
| MOGU MOGU | 12 | 2,200.00 | | 0.00 | | 0¦ | | 1 |
| | 1 | 1 | 0 | | 1 | i | | 1 |
| VITA COCO | 22 | 2,200.00 | 0 | 0.00 | | 0 | | |
| GROOVY | 9 | 2,180.00 | 0 | 0.00 | 1 | 0 | | 1 |
| CHIPS AHOY | 18 | 2,105.00 | 0 | 0.00 | | 0 | | ; |
| DOUBLEMINT | 53 | 1,990.00 | 0 | 0.00 | 1 | 0 | | 1 |
| ES | 4 | 1,840.00 | 0 | 0.00 | | 0 | | |
| HAPPY HEARTS-O | 4 | 1,796.00 | 0 | 0.00 | 1 | 0 | | 1 |
| TIC TAC | 35 | 1,750.00 | 0 | 0.00 | | 0 | | |
| VOLVIC | 14 | 1,680.00 | 0 | 0.00 | | 0 | 0.00 | i 1 |
| KINDER JOY | 17 | 1,300.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ROYAL | 13 | 1,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| REDBULL | 8 | 1,280.00 | 0 | 0.00 | | 0 | 0.00 | i 1 |
| LOACKER | 8 | 1,220.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| DINGDONG | 23 | 1,150.00 | 0 | 0.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 9 | 1,080.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| WOOD | 1 | 1,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| EFFICASCENT | 6 | 900.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 11 | 865.00 | 0 | 0.00 | | 0 ! | 0.00 |] |
| C&H | 4 | 850.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| CALBEE | 10 | 800.00 | 0 | 0.00 | 1 | 0 | | 1 |
| HAPPY | 8 | 800.00 | 0 | 0.00 | | 0 | | 1 |
| PERRIER WATER | 4 | 800.00 | 0 | 0.00 | 1 | 0 | | 1 |
| SPRITE | 8 | 800.00 | 0 | 0.00 | | 0 | | ; |
| SMARTFOOD | 3 | 750.00 | 0 | 0.00 | 1 | 0 | | 1 |
| STREPSILS | 4 | 720.00 | 0 | 0.00 | : I | 0 | | |
| MONDE | 17 | 680.00 | 0 | 0.00 | 1 | 0 | | 1 |
| FOX'S | 4 | 600.00 | 0 | 0.00 | | 0 | | 1 |
| RUFFLES | 2 | 600.00 | 0 | 0.00 | 1 | 0 | | 1 |
| OISHI | 7 | 560.00 | 0 | 0.00 | ; I | 0 | | 1 |
| FRUITELLA | 6 | 500.00 | 0 | 0.00 | 1 | 0 | | 1 |
| TY | 1 | 495.00 | 0 | 0.00 | ; I | 0¦ | | |
| CASINO | 1 ₁ | 490.00 | 0 | 0.00 | 1 | 0 | | 1 |
| | / | | | | ; I | - 1 | | |
| KINDER BUENO | 4 | 480.00 | 0 | 0.00 | | 0 | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH CLARK IPD

| BRAND | | ent Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|-------------------|-----------|---------------------------|------|--------------------------|----------|----------------------|------|---|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | | | | I I |
| LEMON DOU | 3 | 450.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| POCKY | 4 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHITEFLOWER | 2 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| MERBA | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| NISSIN | 6 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| OFF | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| SISTER | 3 | 300.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| YANYAN | 3 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIFT BUSINESS | 1 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| CANADA DRY | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| BIODERM | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| E-VIPO | 2 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | 1 ! |
| FIBISCO | 1 | 80.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 25 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 55 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 2,239 | 340,696.00 | 0 | 0.00 | | 0 | 0.00 | ⊢ − − − − − − − − − − − − − − − − − − − |
| İ | | į | į | | | | | |
| 2-CONSIGNE |] | | | | | 1 | | |
| BLEEVES | 7 | 8,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CHOWEE | 22 | 4,400.00 | 0 | 0.00 | | 0 | 0.00 | i |
| ZUMIGUI-C | 6¦ + - | 1,840.00 | 0 | 0.00 | <u></u> | 0¦ | 0.00 | |
| 2-CONSIGNE Total: | 35 | 14,640.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOTALS: | 2,274 | 355,336.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | | | | | | |
| | | 1 | | | | ! | | 1 1 1 |
|] | | | | | | | | |
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| | | 1 | 1 | | | | | |
| | | | | | | | | ! ! |
| ! | İ | ! | 1 | | | <u> </u> | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH LAGUINDINGAN

| BRAND | Curren 10/01/2024 | | Last | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | 0/12/2010 Inc/De |
|---------------------|----------------------|-----------|------|----------------------|----------|----------------------|------------------|
| | Qty. | Nett | Qty. | Net | | Oty. | Net |
| 1-OUTRIGHT | | + ! | | | | | L |
| PREMIER | 563 | 39,270.00 | 493 | 24,650.00 | 59% | 0 | 0.00 |
| MARS | 98 | 20,140.00 | 83 | 18,840.00 | 6% | 0 | 0.00 |
| FRITO LAY | 103 | 13,620.00 | 37 | 8,460.00 | 60% | 0 | 0.00 |
| POCARI | 85 | 12,750.00 | 0 | 0.00 | | 0 | 0.00 |
| MENTOS | 107 | 11,900.00 | 0 | 0.00 | | 0 | 0.00 |
| TRAVEL BLUE | 8 | 8,810.00 | 57 | 31,220.00 | -71% | 0 | 0.00 |
| GATORADE | 92 | 7,820.00 | 122 | 10,160.00 | -23% | 0 | 0.00 |
| COCA COLA | 108 | 7,560.00 | 2 | 140.00 | 5300% | 0 | 0.00 |
| HERSHEY'S | 37 | 6,030.00 | 58 | 8,740.00 | -31% | 0 | 0.00 |
| SANICARE | 63 | 5,350.00 | 59 | 4,900.00 | 9% | 0 | 0.00 |
| MOGU MOGU | 66 | 5,280.00 | 76 | 6,080.00 | -13% | 0 | 0.00 |
| CANDY CORNER | 22 | 5,000.00 | 0 | 0.00 | | 0 | 0.00 |
| KINDER JOY | 48 | 4,800.00 | 52 | 5,100.00 | -5% | 0 | 0.00 |
| EVIAN | 20 | 4,000.00 | 51 | 8,850.00 | -54% | 0 | 0.00 |
| DOUBLEMINT | 126 | 3,780.00 | 102 | 3,060.00 | 23% | 0 | 0.00 |
| CHEETOS | 11 | 3,300.00 | 12 | 3,600.00 | -8% | 0 | 0.00 |
| FRUITELLA | 31 | 3,100.00 | 0 | 0.00 | | 0 | 0.00 |
| TIC TAC | 49 | 2,940.00 | 105 | 5,250.00 | -44% | 0 | 0.00 |
| KINDER BUENO | 24 | 2,880.00 | 9 | 1,080.00 | 166% | 0 | 0.00 |
| FLAMINGO | 12 | 2,800.00 | 33 | 5,500.00 | -49% | 0 | 0.00 |
| ICE BREAKER | 11 | 2,200.00 | 10 | 2,000.00 | 10% | 0 | 0.00 |
| POCKY | 21 | 2,100.00 | 21 | 2,160.00 | -2% | 0 | 0.00 |
| KATINKO | 10 | 1,850.00 | 0 | 0.00 | | 0 | 0.00 |
| VITA COCO | 17 | 1,700.00 | 0 | 0.00 | | 0 | 0.00 |
| NUTELLA | 4 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 |
| HARIBO | 9 | 1,350.00 | 34 | 5,100.00 | -73% | 0 | 0.00 |
| FERRERO ROCHER | 2 | 1,250.00 | 2 | 600.00 | 108% | 0 | 0.00 |
| MICHELLE'S OUTRIGHT | 6 | 1,200.00 | 7 | 1,400.00 | -14% | 0 | 0.00 |
| REDBULL | 6 | 960.00 | 0 | 0.00 | | 0 | 0.00 |
| LEXINGHAM | 1 | 900.00 | 1 | 900.00 | 0% | 0 | 0.00 |
| NESTLE | 2 | 900.00 | 0 | 0.00 | | 0 | 0.00 |
| SISTER | 5 | 500.00 | 6 | 600.00 | -16% | 0 | 0.00 |
| CADBURY | 2 | 400.00 | 9 | 3,150.00 | -87% | 0 | 0.00 |
| VOORTMAN | 2 | 400.00 | 0 | 0.00 | | 0 | 0.00 |
| | | | | | | 1 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH LAGUINDINGAN

| BRAND | | ent Sales 4-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|-------------------|-----------|---------------------------|---------------------|----------------------|-------------|----------------------|------|-----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | l <u>-</u> I |
| LOACKER | 3 | 390.00 | 18 | 3,240.00 | -87% | 0 | 0.00 | |
| LAMPEIN | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| RUFFLES | 1 | 300.00 | 11 | 3,300.00 | -90% | 0 | 0.00 | |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| COCON | 2 | 240.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| BIODERM | 2 | 200.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | i I |
| EFFICASCENT | 2 | 200.00 | 1 | 150.00 | 33% | 0 | 0.00 | |
| TROLLI | 1 | 150.00 | 29 | 2,950.00 | -94% | 0 | 0.00 | |
| MANZANILLA | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 1 | 100.00 | 13 | 1,300.00 | -92% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 2 | 160.00 | -100% | 0 | 0.00 | |
| C&H | 0 | 0.00 | 8 | 1,970.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 8 | 400.00 | -100% | 0 | 0.00 | |
| GIFT BUSINESS | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| MERBA | 0 | 0.00 | 1 | 125.00 | -100% | 0 | 0.00 | |
| PEPSI | 0 | 0.00 | 50 | 3,500.00 | -100% | 0 | 0.00 | |
| SMART C | 0 | 0.00 | 57 | 5,700.00 | -100% | 0 | 0.00 | |
| SMARTFOOD | 1 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| THATS FRUTEE | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | i I |
| TIFFANY | 0 | 0.00 | 21 | 1,950.00 | -100% | 0 | 0.00 | |
| TIGER | 0 | 0.00 | 6 | 240.00 | -100% | 0 | 0.00 | i I |
| TOBLERONE | 0 | 0.00 | 16 | 4,750.00 | -100% | 0 | 0.00 | |
| VIEIRA | 0 | 0.00 | 9 | 900.00 | -100% | 0 | 0.00 | i I |
| 1-OUTRIGHT Total: | 1,789 | 190,520.00 | 1,693 | 192,875.00 | -1% | 0 | 0.00 | ⊢ |
| 2-CONSIGNE | | | | | | | | |
| BLEEVES | 0 | 0.00 | 1 | 1,200.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 0 | 0.00 | 1 | 1,200.00 | -100% | 0 | 0.00 | |
| TOTALS: | 1,789 | 190,520.00 | 1,694 | 194,075.00 | -1% | 0 | 0.00 | |
| | | | | | | | | |
| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales -10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec9 |
|---------------------|-------------|-------------------------|-------|------------------------|----------|------|---------------|----------|
| | Oty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | 2 17 1 | | | | |
| GOLDILOCKS OUTRIGHT | 5,975 | 913,620.00 | 9,061 | 1,199,555.00 | -23% | 0 | 0.00 | |
| TRAVEL BLUE | 293 | 414,100.00 | 372 | 517,479.00 | | 0 | 0.00 | |
| PREMIER | 2,432 | 206,048.00 | 2,971 | 157,807.14 | | 0 | 0.00 | |
| RED RIBBON | 1,373 | 120,930.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 59 | 104,320.00 | 32 | 34,040.00 | 1 | 0 | 0.00 | |
| EVIAN | 407 | 80,450.00 | 1,146 | 182,300.00 | | 0 | 0.00 | |
| MENTOS | 454 | 49,400.00 | 276 | 22,080.00 | | 0 | 0.00 | |
| FRITO LAY | 211 | 39,400.00 | 240 | 51,280.00 | | 0 | 0.00 | |
| GATORADE | 394 | 39,400.00 | 576 | 57,600.00 | l | 0 | 0.00 | |
| POCARI | 253 | 37,950.00 | 240 | 28,800.00 | | 0 | 0.00 | |
| COCA COLA | 348 | 36,900.00 | 804 | 91,150.00 | l | 0 | 0.00 | |
| SKETCHBOOKS | 29 | 35,020.00 | 0 | 0.00 | | 0 | 0.00 | |
| JACK & JILL | 288 | 27,600.00 | 438 | 36,140.00 | 1 | 0 | 0.00 | |
| SAN MIGUEL | 162 | 24,300.00 | 301 | 30,100.00 | | 0 | 0.00 | |
| COOL & CLEAN | 242 | 24,100.00 | 117 | 11,700.00 | 1 | 0 | 0.00 | |
| CANDY CORNER | 113 | 23,850.00 | 241 | 46,830.00 | -49% | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 95 | 21,340.00 | 1 | 200.00 | l | 0 | 0.00 | |
| NESTLE | 188 | 19,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARS | 142 | 19,350.00 | 247 | 33,480.00 | -42% | 0 | 0.00 | |
| SMART C | 190 | 19,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 58 | 18,100.00 | 89 | 27,700.00 | -34% | 0 | 0.00 | |
| VOLVIC | 110 | 16,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| MOGU MOGU | 152 | 15,100.00 | 360 | 36,000.00 | -58% | 0 | 0.00 | |
| SANICARE | 145 | 14,985.00 | 82 | 9,540.00 | 57% | 0 | 0.00 | |
| HERSHEY'S | 80 | 14,670.00 | 79 | 12,940.00 | 13% | 0 | 0.00 | |
| NONGSHIM | 71 | 14,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| TROLLI | 81 | 13,255.00 | 62 | 5,600.00 | 136% | 0 | 0.00 | |
| CADBURY | 74 | 12,400.00 | 62 | 10,600.00 | 16% | 0 | 0.00 | |
| KATINKO | 65 | 12,060.00 | 0 | 0.00 | | 0 | 0.00 | |
| RUFFLES | 36 | 10,800.00 | 40 | 12,520.00 | -13% | 0 | 0.00 | |
| PRINGLES | 41 | 10,250.00 | 165 | 36,300.00 | -71% | 0 | 0.00 | |
| REDBULL | 62 | 9,920.00 | 63 | 10,080.00 | -1% | 0 | 0.00 | |
| STARBUCKS | 37 | 9,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEMON DOU | 60 | 9,000.00 | 146 | 21,900.00 | -58% | 0 | 0.00 | |
| | | ! | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | nc/Dec9 |
|---------------------|------|------------------------|------|------------------------|-------------|------|------------------|---------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | 1 | Oty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| ROSAL | 43 | 8,600.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| HARIBO | 63 | 8,550.00 | 128 | 19,200.00 | ; I | 0 | 0.00 | |
| TIC TAC | 146 | 8,220.00 | 211 | 14,800.00 | 1 | 0 | 0.00 | |
| FLAMINGO | 29 | 7,950.00 | 96 | 18,100.00 | ; I | 0 | 0.00 | |
| GENERIC MERCHANDISE | 30 | 7,950.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VITA COCO | 78 | 7,800.00 | 80 | 7,575.00 | | 0 | 0.00 | |
| OISHI | 114 | 7,660.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| DOUBLEMINT | 256 | 7,300.00 | 109 | 3,270.00 | ; I | 0 | 0.00 | |
| SPRITE | 70 | 7,000.00 | 71 | 7,100.00 | 1 | 0 | 0.00 | |
| GROOVY | 43 | 6,930.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 65 | 6,500.00 | 101 | 10,100.00 | 1 | 0 | 0.00 | |
| SKITTLES | 77 | 6,500.00 | 34 | 3,400.00 | : I | 0 | 0.00 | |
| SMARTFOOD | 26 | 6,500.00 | 8 | 2,000.00 | 1 | 0 | 0.00 | |
| CHIPS AHOY | 43 | 6,150.00 | 61 | 6,680.00 | | 0 | 0.00 | |
| MONDE | 124 | 5,780.00 | 75 | 3,750.00 | 1 | 0 | 0.00 | |
| LOTTE | 51 | 5,760.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 45 | 5,280.00 | 65 | 7,800.00 | -32% | 0 | 0.00 | |
| KINDER BUENO | 46 | 5,040.00 | 57 | 6,840.00 | -26% | 0 | 0.00 | |
| TOBLERONE | 34 | 4,750.00 | 9 | 1,850.00 | 156% | 0 | 0.00 | |
| FRUITELLA | 50 | 4,500.00 | 60 | 4,800.00 | -6% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 11 | 4,250.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| WHITEFLOWER | 23 | 3,850.00 | 0 | 0.00 | l ! | 0 | 0.00 | |
| JINRO | 17 | 3,400.00 | 30 | 6,000.00 | -43% | 0 | 0.00 | |
| MERBA | 11 | 3,300.00 | 11 | 2,750.00 | 20% | 0 | 0.00 | |
| SISTER | 30 | 3,000.00 | 51 | 5,100.00 | -41% | 0 | 0.00 | |
| M.Y. SAN | 51 | 2,940.00 | 0 | 0.00 | l l | 0 | 0.00 | |
| ZAINI | 7 | 2,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| KINDER JOY | 53 | 2,730.00 | 47 | 4,470.00 | -38% | 0 | 0.00 | |
| POCKY | 32 | 2,700.00 | 10 | 1,000.00 | 170% | 0 | 0.00 | |
| LOACKER | 19 | 2,650.00 | 36 | 6,320.00 | -58% | 0 | 0.00 | |
| BC NEW YORKERS | 10 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| PAPER MACHE | 2 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 9 | 2,250.00 | 25 | 9,500.00 | -76% | 0 | 0.00 | |
| NISSIN | 32 | 2,240.00 | 86 | 6,020.00 | -62% | 0 | 0.00 | |
| | | 1 | | | i i | | | |

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | nc/Dec |
|--------------------|------|------------------------|------|----------------------|----------|--------|------------------|--------|
| | Qty. | Nett | Qty. | 3-10/13/2023 Net | 1 | Oty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| DINGDONG | 45 | 2,200.00 | 40 | 2,000.00 | 10% | 0 | 0.00 | |
| HAITAI | 11 | 1,980.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| FOX'S | 11 | 1,650.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BEACH HUT | 2 | 1,300.00 | 1; | 700.00 | ; I | 0 | 0.00 | |
| HAPPY HEARTS-O | 2 | 1,198.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GOYA | 12 | 1,100.00 | 78 · | 7,800.00 | ; I | 0 | 0.00 | |
| HAPPY | 11 | 1,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CHUPA CHUPS | 12 | 1,000.00 | 18 l | 1,540.00 | ; I | 0 | 0.00 | |
| GIFT BUSINESS | 4 | 1,000.00 | 35 | 5,275.00 | 1 | 0 | 0.00 | |
| ANOMEO | 2 | 900.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 4 | 800.00 | 53 | 10,600.00 | 1 | 0 | 0.00 | |
| C&H | 2 | 600.00 | 12 l | 2,240.00 | ; I | 0 | 0.00 | |
| OFF | 2 | 600.00 | 1! | 300.00 | 1 | 0 | 0.00 | |
| OKAMOTO | 4 | 520.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| FILIPINIANA-O | 1 | 380.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FIBISCO | 3 | 240.00 | 38 | 2,660.00 | ; I | 0 | 0.00 | |
| BIODERM | 2 | 200.00 | 4 | 400.00 | 1 | 0 | 0.00 | |
| DELFI | 2 | 200.00 | 22 | 2,200.00 | ; I | 0 | 0.00 | |
| NERDS | 2 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ABSOLUT | 0 | 0.00 | 5 | 750.00 | ; I | 0 | 0.00 | |
| BALCONI | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 3 | 240.00 | 1 | 0 | 0.00 | |
| BUNDLE PROMO | 150 | 0.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| CALBEE | 0 | 0.00 | 70 | 5,600.00 | 1 | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 15 | 1,155.00 | : 1 | 0 | 0.00 | |
| CHIVAS REGAL | 0 | 0.00 | 0 | 0.00 | l l | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 21 | 1,050.00 | ; I | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 1,100.00 | 1 | 0 | 0.00 | |
| DUREX | 0 | 0.00 | 1 | 300.00 | ; I | 0 | 0.00 | |
| ECO BAG | 0 | 0.00 | 10 | 2,500.00 | 1 | 0 | 0.00 | |
| EFFICASCENT | 0 | 0.00 | 13 | 1,450.00 | ; I | 0 | 0.00 | |
| EVAN WILLIAMS | 0 | 0.00 | 1 | 200.00 | 1 | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 10 | 1,000.00 | ; I | 0 | 0.00 | |
| | | 1 | 1 | | 1 | i 1 | 1 | |

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T1 DEP

| BRAND | | ent Sales 4-10/13/2024 | | t Year 23-10/13/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|-------------------|--------|---------------------------|--------|-------------------------|-------------|----------------------|------|-----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | l <u>.</u> I |
| GILLET | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 33 | 2,650.00 | i I | 0 | 0.00 | |
| GROWERS | . 0 | 0.00 | 89 | 8,900.00 | 1 | 0 | 0.00 | l |
| INNERGIE | 0 | 0.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| JBL | . 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| KETTLE KORN | 0 | 0.00 | 47 | 4,700.00 | ; I | 0 | 0.00 | |
| LAMPEIN | . 0 | 0.00 | 6 | 900.00 | 1 | 0 | 0.00 | l |
| LISTERINE | 0 | 0.00 | 12 | 2,160.00 | ; I | 0 | 0.00 | |
| MANZANILLA | . 0 | 0.00 | 2 | 200.00 | 1 | 0 | 0.00 | l |
| METHYL | 0 | 0.00 | 1 | 120.00 | ; I | 0 | 0.00 | |
| MONIEGOLD BANGKOK | . 0 | 0.00 | 17 | 2,550.00 | 1 | 0 | 0.00 | l |
| OMEGA | 0 | 0.00 | 2 | 400.00 | ; I | 0 | 0.00 | |
| PATRON | . 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| PERRIER WATER | 0 | 0.00 | 43 | 6,450.00 | : 1 | 0 | 0.00 | |
| PIK-A-PIKEL | . 0 | 0.00 | 1 | 300.00 | 1 | 0 | 0.00 | l |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | : I | 0 | 0.00 | |
| SKROSS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| SNACK BOX | 0 | 0.00 | 3 | 750.00 | : I | 0 | 0.00 | |
| STREPSILS | 0 | 0.00 | 96 | 17,280.00 | -100% | 0 ! | 0.00 | |
| THE GADGET SHOP | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| THE KASE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 |] |
| VICKS | 0 | 0.00 | 19 | 3,620.00 | -100% | 0 | 0.00 | |
| VICTORIA'S SECRET | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 1,857 | 0.00 | 325 | 0.00 | 1 | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| YANYAN | 0 | 0.00 | 10 | 1,000.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 18,602 | 2,630,566.00 | 20,835 | 2,945,886.14 | -10% | 0, | 0.00 | <u>-</u> |
| 2-CONSIGNE | | 1 | | | 1 1 1 | | | |
| MUHLACH | 648 | 318,800.00 | 602 | 271,500.00 | 17% | 0 | 0.00 | |
| LCTI | 403 | 74,305.00 | 219 | 39,680.00 | ; I | 0 | 0.00 | |
| EMY'S-C | 265 | 65,490.00 | 135 | 29,820.00 | 1 | 0 | 0.00 | l |
| 7D CONSIGN | 198 | 59,870.00 | 320 | 89,080.00 | i I | 0 | 0.00 | |
| 7D PASPACK | 19 | 55,525.00 | 32 | 66,620.00 | 1 | 0 | 0.00 | l |
| JOANNA | 242 | 52,910.00 | 119 | 24,640.00 | i I | 0 | 0.00 | |
| | | 32,710.001 | | 21,010.00 | | 1 | 0.00 | <u> </u> |

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 201 -10/01/2019 | 1 | Inc/Dec% |
|---------------------|------|------------------------|---------------|--------------------------|-------------|--------------------|---|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 2-CONSIGNE | | + | ۱ ا ا ا | | I I I | | ا ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ ـ | . |
| CEBU LUCKY | 191 | 46,960.00 | 191 | 43,200.00 | ¦ 8% | 0 | 0.00 | |
| FILIPINIANA | 142 | 39,155.00 | 438 | 101,192.00 | ; I | 0 | 0.00 | |
| CEBU DRIED MANGOES | 78 | 35,840.00 | 108 | 71,320.00 | 1 | 0 | 0.00 | |
| ADG | 104 | 28,305.00 | 159 | 33,685.00 | ; I | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 135 | 25,220.00 | 313 | 54,725.00 | 1 | 0 | 0.00 | |
| ES | 65 | 24,935.00 | 20 | 9,785.00 | i I | 0 | 0.00 | |
| LOLA NUTTYS | 52 | 20,490.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| BAHAGHARI | 84 | 20,420.00 | 106 | 24,120.00 | -15% | 0 | 0.00 | |
| MARISSA | 121 | 18,200.00 | 203 | 27,840.00 | -34% | 0 | 0.00 | |
| ABE KENI | 54 | 17,120.00 | 32 | 6,575.00 | 160% | 0 | 0.00 | |
| MARKYS | 70 | 15,280.00 | 60 | 10,080.00 | ¦ 51% | 0 | 0.00 | |
| CHOWEE | 38 | 7,600.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| EDNA`S | 37 | 5,950.00 | 154 | 24,100.00 | -75% | 0 | 0.00 | |
| CEBU DRIED | 29 | 5,270.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| AIZA'S | 14 | 5,140.00 | 1 | 250.00 | ¦ 1956% | 0 | 0.00 | |
| CEBU BRAND | 12 | 4,200.00 | 21 | 5,460.00 | -23% | 0 | 0.00 | |
| BLEEVES | 3 | 3,600.00 | 37 | 44,400.00 | -91% | 0 | 0.00 | |
| JOVYS | 16 | 3,220.00 | 143 | 49,920.00 | -93% | 0 | 0.00 | |
| THE RAINS | 2 | 840.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 220.00 | 12 | 3,030.00 | -92% | 0 | 0.00 | |
| CHOCOVRON | 1 | 130.00 | 34 | 4,430.00 | -97% | 0 | 0.00 | |
| ANKER | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 44 | 5,280.00 | -100% | 0 | 0.00 | |
| ENG BEE TIN | 0 | 0.00 | 83 | 12,450.00 | -100% | 0 | 0.00 | |
| ILOCOS CHICHACORN | 0 | 0.00 | 29 | 7,250.00 | -100% | 0 | 0.00 | |
| LA2PU | 0 | 0.00 | 26 | 4,160.00 | -100% | 0 | 0.00 | |
| MBD | 0 | 0.00 | 11 | 3,650.00 | -100% | 0 | 0.00 | |
| OH NUTS | 0 | 0.00 | 5 | 2,900.00 | -100% | 0 | 0.00 | |
| OTTER BOX | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PENUT BAR | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 24 | 5,940.00 | -100% | 0 | 0.00 | |
| RICO`S | 0 | 0.00 | 1 | 390.00 | -100% | 0 | 0.00 | |
| ROMANAS | 0 | 0.00 | 1 | 450.00 | -100% | 0 | 0.00 | |
| TARGUS | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| | | 1 | | | 1 | 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales 4-10/13/2024 | Last | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-10/ | /13/2019 | Inc/Dec |
|-------------------|--------|--------------------------|-------------|----------------------|-------------|------------------------|----------|------------|
| | Qty. | Nett | Qty. | Net | i | | Vet | |
| 2-CONSIGNE Total: | 3,024 | 954,995.00 | 3,684 | 1,077,922.00 | -11% | | 0.00 | L ! |
| TOTALS: | 21,626 | 3,585,561.00 | 24,519 | 4,023,808.14 | -10% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales | | st Year | Inc/Dec% | 20 | | Inc/Dec |
|---------------------|--------------|---------------------|-----------|----------------------|----------|------|--------------------|------------|
| | Qty. | -10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Qty. | -10/13/2019 Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| GOLDILOCKS OUTRIGHT | 190 | 37,700.00 | 356 | 60,670.00 | -37% | 0 | 0.00 | |
| TRAVEL BLUE | 190 | 17,970.00 | 47 | 47,620.00 | ; I | 0¦ | 0.00 | |
| PREMIER | 170 | 14,050.00 | 1 | 20,400.00 | 1 | 0 | 0.00 | 1 |
| FLAMINGO | 67 | 11,500.00 | 342 29 | 7,150.00 | ; I | 0¦ | 0.00 | |
| WILKINS | 80 | 6,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GROOVY | 28 | 5,470.00 | | | i I | - 1 | | i |
| SAN MIGUEL | 1 | 1 | 15 | 4,300.00 | 1 | 0 | 0.00 | 1 |
| | 42 | 5,040.00 | 44 | 4,400.00 | ; I | 0 | 0.00 | ; |
| SKETCHBOOKS | 5 | 4,630.00 | 2 | 1,600.00 | 1 | 0 | 0.00 | 1 |
| HARDYS | 5 | 4,200.00 | 2 | 2,200.00 | : 1 | 0 | 0.00 | i |
| MARS | 88 | 3,932.00 | 6 | 1,410.00 | 1 | 0 | 0.00 | 1 |
| HERSHEY'S | 18 | 3,728.00 | 4 | 1,190.00 | ; I | 0 | 0.00 | 1 |
| CANDY CORNER | 27 | 3,715.00 | 27 | 2,530.00 | 1 | 0 | 0.00 | 1 |
| COCA COLA | 29 | 3,650.00 | 34 | 4,150.00 | i I | 0 | 0.00 | i |
| TOBLERONE | 20 | 3,400.00 | 24 | 3,850.00 | 1 | 0 | 0.00 | 1 |
| GIFT BUSINESS | 32 | 3,096.00 | 11 | 2,795.00 | : 1 | 0 | 0.00 | i |
| PRINGLES | 27 | 2,744.00 | 7 | 810.00 | 1 | 0 | 0.00 | 1 |
| EVIAN | 11 | 2,600.00 | 26 | 4,900.00 | i I | 0 | 0.00 | i |
| GENERIC MERCHANDISE | 4 | 2,600.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i I |
| ZAINI | 13 | 2,600.00 | 0 | 0.00 | ; I | 0 | 0.00 | i |
| JOHNNIE WALKER | 1 | 2,300.00 | 2 | 5,400.00 | -57% | 0 | 0.00 | |
| HARIBO | 16 | 2,250.00 | 6 | 900.00 | ¦ 150% | 0 | 0.00 | 1 |
| SANICARE | 31 | 1,920.00 | 27 | 2,010.00 | -4% | 0 | 0.00 | |
| POCARI | 12 | 1,800.00 | 21 | 2,520.00 | -28% | 0 | 0.00 | 1 |
| CADBURY | 8 | 1,750.00 | 6 | 1,020.00 | 71% | 0 | 0.00 | |
| MENTOS | 15 | 1,750.00 | 18 | 1,800.00 | -2% | 0 | 0.00 | i i |
| FRITO LAY | 18 | 1,660.00 | 12 | 1,220.00 | 36% | 0 | 0.00 | 1 |
| KATINKO | 9 | 1,660.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| NESTLE | 12 | 1,620.00 | 3 | 540.00 | 200% | 0 | 0.00 | 1 |
| BEACH HUT | 3 | 1,500.00 | 1 | 1,200.00 | 25% | 0 | 0.00 | |
| VITA COCO | 13 | 1,300.00 | 1 | 100.00 | 1200% | 0 | 0.00 | 1 |
| BAILEYS | 1 | 1,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GATORADE | 12 | 1,200.00 | 11 | 1,100.00 | ; I | 0 | 0.00 | i |
| TROLLI | 6 | 1,100.00 | 16 | 1,900.00 | 1 | 0 | 0.00 | 1 |
| LINDT | 4 | 1,050.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| | | 1,230.03 | 1 | 2.30 | l I | | 3.30 | 1 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales 4-10/13/2024 | | st Year | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec |
|---------------------|------|--------------------------|------------|----------------------|----------|--------|--------------------|-------------|
| | Qty. | Nett | Qty. | 23-10/13/2023 Net | | Qty. \ | Net | 1 |
| 1-OUTRIGHT | | | | | <u> </u> | · | | L I |
| MERBA | 6 | 1,050.00 | 1 | 50.00 | 2000% | 0 | 0.00 |]]] |
| RUFFLES | 16 | 1,050.00 | 12 12 | 960.00 | : 1 | 0¦ | 0.00 | i |
| COOL & CLEAN | 9 | 900.00 | 12 11 | 1,100.00 | 1 | 0, | 0.00 | 1 |
| LEXINGHAM | 1 | 890.00 | 2¦ | 2,500.00 | : 1 | 0¦ | 0.00 | 1 |
| LOTTE | 1 | 1 | 1 | • | 1 | 1 | | 1 |
| | 6 | 870.00 | 1¦ | 150.00 | : 1 | 0 | 0.00 | 1 |
| CASINO MOGU MOGU | 11 | 845.00 | 2 | 155.00 | 1 | 0 | 0.00 | 1 |
| | | 700.00 | 4¦ | 400.00 | : 1 | 0 | 0.00 | 1 |
| CROCO | 4 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FISHERMAN'S FRIEND | 5 | 600.00 | 4¦ | 480.00 | i I | 0 | 0.00 | 1 |
| KINDER BUENO | 5 | 600.00 | 2 | 240.00 | 1 | 0 | 0.00 | 1 |
| KINDER JOY | 9 | 600.00 | 4 | 400.00 | : 1 | 0 | 0.00 | 1 |
| LEMON DOU | 4 | 600.00 | 9 | 1,350.00 | 1 | 0 | 0.00 | 1 |
| THE GADGET SHOP | 1 | 600.00 | 0 | 0.00 | : 1 | 0 | 0.00 | i |
| YANYAN | 5 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| LOACKER | 22 | 572.00 | 8 | 695.00 | : 1 | 0 | 0.00 | 1 |
| HAITAI | 3 | 540.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TIC TAC | 9 | 540.00 | 6 | 300.00 | : 1 | 0 | 0.00 | 1 |
| DOUBLEMINT | 17 | 520.00 | 12 | 360.00 | 1 | 0 | 0.00 | 1 |
| SISTER | 5 | 500.00 | 2 | 200.00 | : 1 | 0 | 0.00 | 1 |
| STARBUCKS | 2 | 500.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ТҮ | 1 | 495.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| REDBULL | 3 | 480.00 | 1 | 160.00 | 1 | 0 | 0.00 | i I |
| ROYAL | 7 | 460.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GREEN CROSS | 5 | 450.00 | 3 | 200.00 | 125% | 0 | 0.00 | |
| CHEETOS | 7 | 420.00 | 1 | 300.00 | | 0 | 0.00 | 1 |
| CHIPS AHOY | 4 | 400.00 | 3 | 390.00 | 2% | 0 | 0.00 | |
| EFFICASCENT | 3 | 400.00 | 1 | 150.00 | 166% | 0 | 0.00 | i I |
| CE BREAKER | 2 | 400.00 | 2 | 400.00 | 0% | 0 | 0.00 | |
| SMARTFOOD | 2 | 375.00 | 1 | 50.00 | 650% | 0 | 0.00 | i I |
| NUTELLA | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| JACK & JILL | 5 | 320.00 | 62 | 2,280.00 | -85% | 0 | 0.00 |] |
| CHUPA CHUPS | 3 | 300.00 | 3 | 280.00 | 7% | 0 | 0.00 | 1 |
| FRUITELLA | 3 | 300.00 | 2 | 160.00 | ¦ 87% | 0 | 0.00 | |
| SKITTLES | 3 | 300.00 | 3 | 300.00 | 0% | 0 | 0.00 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 (S32)

| BRAND | 1 | it Sales | | t Year | Inc/Dec% | 2019 | | Inc/Dec% |
|--------------------|------|-------------|------|--------------|----------|------|-------------|-------------|
| | | -10/13/2024 | | 3-10/13/2023 | | | -10/13/2019 | 1 |
| | Oty. | Nett | Oty. | Net | <u> </u> | cty | Net | L L |
| 1-OUTRIGHT | | i | į | | | | | i I |
| VICKS | 2 | 300.00 | 3 | 450.00 | | 0 | 0.00 | ; |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| HAPPY HEARTS-O | 1 | 299.00 | 0 | 0.00 | | 0 | 0.00 | : |
| GOYA | 15 | 270.00 | 4 | 400.00 | -32% | 0 | 0.00 | 1 |
| BROWNIES UNLIMITED | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| SPRITE | 4 | 240.00 | 1 | 100.00 | 140% | 0 | 0.00 | 1 |
| BIODERM | 2 | 200.00 | 1 | 100.00 | 100% | 0 | 0.00 | i I |
| OMEGA | 1 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| POCKY | 3 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SMART C | 2 | 200.00 | 17 | 1,700.00 | -88% | 0 | 0.00 | 1 |
| OISHI | 2 | 160.00 | 22 | 1,208.00 | -86% | 0 | 0.00 | 1 |
| GILLET | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| PERRIER WATER | 1 | 150.00 | 1 | 150.00 | 0% | 0 | 0.00 | 1 1 1 |
| FIBISCO | 1 | 100.00 | 4 | 320.00 | -68% | 0 | 0.00 | 1 |
| BRONCHO | 0 | 0.00 | 1 | 80.00 | -100% | 0 | 0.00 | 1 |
| BUNDLE PROMO | 15 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| CALBEE | 0 | 0.00 | 4 | 136.00 | -100% | 0 | 0.00 | 1 |
| CLOUD 9 | 0 | 0.00 | 3 | 150.00 | -100% | 0 | 0.00 | 1 |
| DORITOS | 0 | 0.00 | 38 | 1,776.00 | -100% | 0 | 0.00 | 1 |
| E-VIPO | 0 | 0.00 | 23 | 1,150.00 | -100% | 0 | 0.00 | i I |
| FERRERO ROCHER | 0 | 0.00 | 12 | 1,360.00 | -100% | 0 | 0.00 | 1 |
| FILIPINIANA-O | 0 | 0.00 | 3 | 1,050.00 | -100% | 0 | 0.00 | i I |
| FIT BAR | 0 | 0.00 | 5 | 100.00 | -100% | 0 | 0.00 | 1 |
| GROWERS | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | i 1 |
| GUMMI POP | 0 | 0.00 | 3 | 600.00 | -100% | 0 ! | 0.00 | 1 |
| KETTLE KORN | 0 | 0.00 | 3 | 300.00 | i | 0 | 0.00 | i I |
| MIGHTY BOND | 0 | 0.00 | 2 | 340.00 | | 0 | 0.00 | 1 |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ; |
| MODESS | 0 | 0.00 | 4 | 600.00 | | 0 | 0.00 | 1 |
| MONDE | 0 | 0.00 | 6 | 300.00 | | 0 | 0.00 | : |
| NISSIN | 0 | 0.00 | 2 | 140.00 | | 0 | 0.00 | I |
| OFF | 0 | 0.00 | 1 | 160.00 | | 0 | 0.00 | ; |
| PAMPERS | 0 | 0.00 | 1 | 150.00 | | 0 | 0.00 | 1 |
| REXONA | 0 | 0.00 | 1 | 300.00 | | 0 | 0.00 | ; |
| NEAUNA | 0 | 0.001 | 11 | 300.00 | - 100 /0 | | 0.00 | , |

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 (S32)

| BRAND | | t Sales -10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 201 ¹ -10/01/2019 | | Inc/Dec9 |
|---------------------|-------|------------------------|-------|------------------------|----------|---------------------------------|------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | | · | | I. I I |
| SBS | 0 | 0.00 | 1 | 1,260.00 | -100% | 0 | 0.00 | |
| STREPSILS | 0 | 0.00 | 7 | 1,260.00 | | 0 | 0.00 | , i |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| WHSMITH BAGS | 177 | 0.00 | 228 | 0.00 | | 0 | 0.00 | i |
| YELLOW TAIL | 0 | 0.00 | 2 | 1,620.00 | 1 | 0 | 0.00 | I |
| 1-OUTRIGHT Total: | 1,461 | 185,231.00 | 1,667 | 221,155.00 | i | | 0.00 | , - |
| 2-CONSIGNE | | 1 | | | | | | |
| ZUMIGUI-C | 2 | 220.00 | 2 | 570.00 | -61% | 0 | 0.00 | l ! |
| 7D PASPACK | 0 | 0.00 | 4 | 7,680.00 | -100% | 0 | 0.00 | |
| 7D CONSIGN | 0 | 0.00 | 43 | 9,590.00 | -100% | 0 | 0.00 | |
| ABE KENI | 0 | 0.00 | 6 | 1,730.00 | -100% | 0 | 0.00 | 1 |
| ADG | 0 | 0.00 | 2 | 250.00 | -100% | 0 | 0.00 | l I |
| BAHAGHARI | 0 | 0.00 | 7 | 1,040.00 | -100% | 0 | 0.00 | I I I |
| BONG BONG'S CONSIGN | 0 | 0.00 | 24 | 3,895.00 | -100% | 0 | 0.00 | l I |
| CEBU BRAND | 0 | 0.00 | 1 | 260.00 | -100% | 0 | 0.00 | 1 1 1 |
| CEBU DRIED | 0 | 0.00 | 2 | 420.00 | -100% | 0 | 0.00 | |
| CEBU DRIED MANGOES | 0 | 0.00 | 17 | 4,940.00 | -100% | 0 | 0.00 | I I I |
| CEBU LUCKY | 0 | 0.00 | 22 | 4,800.00 | -100% | 0 | 0.00 | l I |
| CHRISTINE | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | 1 |
| DAVAO SWEET | 0 | 0.00 | 7 | 1,260.00 | -100% | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 13 | 2,450.00 | -100% | 0 | 0.00 | |
| ES | 0 | 0.00 | 4 | 715.00 | -100% | 0 | 0.00 | |
| G`S DELIGHT | 0 | 0.00 | 9 | 1,800.00 | -100% | 0 | 0.00 | |
| ISLAND SOUVENIRS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| JOVYS | 0 | 0.00 | 7 | 2,080.00 | -100% | 0 | 0.00 | |
| JUAN | 0 | 0.00 | 1 | 320.00 | -100% | 0 | 0.00 | |
| KAT-LEINE'S | 0 | 0.00 | 3 | 1,250.00 | -100% | 0 | 0.00 | |
| LA2PU | 0 | 0.00 | 1 | 130.00 | -100% | 0 | 0.00 | |
| LCTI | 0 | 0.00 | 20 | 1,970.00 | -100% | 0 | 0.00 | |
| MARKYS | 0 | 0.00 | 10 | 1,680.00 | | 0 | 0.00 | l ! |
| MBD | 0 | 0.00 | 1 | 175.00 | 1 | 0 | 0.00 | |
| PEANUT BRITTLE | 0 | 0.00 | 7 | 400.00 | | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 7 | 980.00 | 1 | 0 | 0.00 | I |
| RUBY | 0 | 0.00 | 6 | 920.00 | | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales | | t Year | Inc/Dec% | 2019 | | Inc/Dec |
|-------------------|--------|--------------|-------------|--------------|----------|--------------|------|------------|
| | | 1-10/13/2024 | | 3-10/13/2023 | | 10/01/2019-1 | | |
| L | Oty. | Nett | Oty. | Net | - | Oty. | Net | - |
| 2-CONSIGNE | | i | | | | | i | |
| SUNDRY | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 2 | 220.00 | 230 | 51,745.00 | -99% | 0 | 0.00 | ⊨ |
| i 1. | | İ | | | | | | |
| TOTALS: | 1,463 | 185,451.00 | 1,897 | 272,900.00 | -32% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | t Sales -10/13/2024 | Last | Year -10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | lnc/Dec% |
|---------------------|------|------------------------|------|---------------------|----------|------|------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | | = 5 | | L |
| PREMIER | 841 | 62,701.71 | 766 | 40,492.86 | 54% | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 377 | 47,802.00 | 242 | 33,202.50 | | 0 | 0.00 | |
| TRAVEL BLUE | 11 | 11,570.00 | 10 | 9,420.00 | | 12 | 14,940.00 | 1 |
| POCARI | 77 | 11,550.00 | 29 | 3,480.00 | 231% | 121 | 10,260.71 | , i |
| EVIAN | 47 | 11,100.00 | 34 | 6,300.00 | | 243 | 26,419.29 | 1 |
| MENTOS | 85 | 9,200.00 | 53 | 5,300.00 | 73% | 157¦ | 9,390.86 | |
| JACK & JILL | 71 | 6,600.00 | 45 | 3,320.00 | 98% | 0 | 0.00 | I |
| COCA COLA | 57 | 6,100.00 | 49 | 5,150.00 | | 52 | 4,368.00 | |
| COOL & CLEAN | 53 | 5,300.00 | 25 | 2,500.00 | 112% | 0 | 0.00 | 1 |
| LEXINGHAM | 3 | 5,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| GATORADE | 43 | 4,300.00 | 72 | 7,200.00 | -40% | 71 | 5,940.00 | 1 |
| DOUBLEMINT | 123 | 4,230.00 | 69 | 2,070.00 | 104% | 22 | 2,730.00 | 1 |
| SMART C | 38 | 3,800.00 | 21 | 2,100.00 | | 0 | 0.00 | 1 |
| PRINGLES | 17 | 3,420.00 | 7 | 1,540.00 | 122% | 24 | 4,800.00 | , i |
| CANDY CORNER | 19 | 3,375.00 | 19 | 4,000.00 | -15% | 0 ! | 0.00 | 1 |
| FRITO LAY | 24 | 3,200.00 | 20 | 2,717.00 | 17% | 43 | 1,758.57 | 81% |
| NESTLE | 29 | 3,200.00 | 2 | 240.00 | 1233% | 0 | 0.00 | 1 |
| TIC TAC | 52 | 3,060.00 | 38 | 1,900.00 | 61% | 24 | 1,440.00 | 112% |
| GIFT BUSINESS | 43 | 2,886.00 | 12 | 1,950.00 | 48% | 66 | 5,885.00 | ¦ -50% |
| SAN MIGUEL | 24 | 2,880.00 | 31 | 3,100.00 | -7% | 42 | 4,200.00 | -31% |
| HERSHEY'S | 15 | 2,860.00 | 2 | 470.00 | 508% | 22 | 4,400.00 | ¦ -35% |
| CADBURY | 13 | 2,750.00 | 11 | 1,550.00 | 77% | 18 | 3,116.00 | -11% |
| SANICARE | 29 | 2,420.00 | 7 | 1,110.00 | 118% | 25 | 1,560.00 | ¦ 55% |
| TOBLERONE | 13 | 2,400.00 | 7 | 1,400.00 | 71% | 26 | 9,720.00 | -75% |
| FLAMINGO | 10 | 2,150.00 | 12 | 2,250.00 | -4% | 16 | 3,900.00 | -44% |
| MOGU MOGU | 21 | 2,100.00 | 13 | 1,300.00 | 61% | 0 | 0.00 | 1 ! |
| MARS | 18 | 1,878.00 | 20 | 3,850.00 | -51% | 100 | 14,312.00 | -86% |
| STARBUCKS | 7 | 1,750.00 | 0 | 0.00 | | 36 | 5,544.00 | -68% |
| OISHI | 35 | 1,744.00 | 21 | 740.00 | 135% | 0 | 0.00 | ! |
| FISHERMAN'S FRIEND | 14 | 1,680.00 | 12 | 1,440.00 | 16% | 16 | 1,920.00 | -12% |
| HARIBO | 14 | 1,620.00 | 8 | 1,200.00 | 35% | 0 | 0.00 | |
| TROLLI | 8 | 1,500.00 | 5 | 500.00 | 200% | 81 | 14,157.00 | -89% |
| MONDE | 32 | 1,490.00 | 29 | 1,435.71 | 3% | 0 | 0.00 | |
| REDBULL | 9 | 1,440.00 | 8 | 1,280.00 | 12% | 0 | 0.00 | |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | nt Sales -10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | |)19 9-10/13/2019 | Inc/Dec% |
|---------------------|------|-------------------------|------|--------------------------|-------------|--------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | , | - · | | I I |
| GENERIC MERCHANDISE | 4 | 1,200.00 | 0 | 0.00 | 1 1 1 | 0 ! | 0.00 | |
| MERBA | 5 | 1,200.00 | 1 | 250.00 | ; I | 0 | 0.00 | · i |
| ROYAL | 11 | 1,100.00 | 0 | 0.00 | 1 1 1 | 12 | 1,008.00 | 9% |
| SPRITE | 11 | 1,100.00 | 14 | 1,400.00 | -21% | 5 | 420.00 | 161% |
| BROWNIES UNLIMITED | 5 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 5 | 1,000.00 | 7 | 1,400.00 | -28% | 3 | 0.00 | i ! |
| POCKY | 15 | 1,000.00 | 0 | 0.00 | I I I | 0 | 0.00 | |
| ZAINI | 5 | 1,000.00 | 0 | 0.00 | l ! | 3 | 480.00 | 108% |
| TY | 2 | 990.00 | 0 | 0.00 | 1 | 37 | 12,180.89 | ¦ -91% |
| M.Y. SAN | 16 | 960.00 | 0 | 0.00 | 1 ! | 0 | 0.00 | ! ! |
| PERRIER WATER | 6 | 900.00 | 0 | 0.00 | I I I | 0 | 0.00 | |
| LEMON DOU | 5 | 750.00 | 14 | 2,100.00 | -64% | 0 | 0.00 | |
| LISTERINE | 4 | 720.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| C&H | 3 | 700.00 | 3 | 640.00 | <u>9</u> % | 44 | 8,197.14 | -91% |
| NUTELLA | 2 | 700.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| SISTER | 6 | 600.00 | 1 | 100.00 | 500% | 0 | 0.00 | 1 ! |
| VITA COCO | 6 | 600.00 | 7 | 700.00 | -14% | 0 | 0.00 | |
| DINGDONG | 11 | 550.00 | 7 | 350.00 | 57% | 0 | 0.00 | |
| LOTTE | 4 | 540.00 | 5 | 750.00 | -28% | 0 | 0.00 | ! ! ! |
| BEACH HUT | 1 | 500.00 | 3 | 2,100.00 | -76% | 4 | 2,050.00 | -75% |
| KATINKO | 2 | 500.00 | 0 | 0.00 | ! | 0 | 0.00 | , |
| FOX'S | 3 | 450.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOYA | 13 | 410.00 | 1 | 100.00 | 310% | 0 | 0.00 | ! ! |
| FRUITELLA | 4 | 400.00 | 9 | 720.00 | -44% | 0 ! | 0.00 | |
| SKITTLES | 4 | 400.00 | 7 | 700.00 | -42% | 2 | 200.00 | 100% |
| HAITAI | 2 | 360.00 | 0 | 0.00 |] | 0 ! | 0.00 | |
| GREEN CROSS | 7 | 350.00 | 7 | 650.00 | -46% | 1 | 85.00 | 311% |
| LINDT | 1 | 350.00 | 0 | 0.00 | 1 1 1 | 0 ! | 0.00 | |
| KINDER JOY | 9 | 340.00 | 4 | 400.00 | -15% | 18 | 1,440.00 | -76% |
| RUFFLES | 4 | 330.00 | 10 | 1,020.00 | -67% | 5 | 1,250.00 | -73% |
| FERRERO ROCHER | 1 | 300.00 | 1 | 140.00 | 114% | 11 | 6,500.00 | -95% |
| GILLET | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY | 3 | 300.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| OFF | 1 | 300.00 | 1 | 180.00 | 66% | 1 | 160.00 | 87% |
| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | Curren | t Sales -10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 1-10/13/2019 | Inc/Dec% |
|--------------------|--------|------------------------|------|--------------------------|----------|-----------------|--------------------|----------|
| | Oty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | · ! | | L |
| PAMPERS | 2 | 300.00 | 1 | 150.00 | 100% | 0 | 0.00 | i I |
| VICKS | 2 | 300.00 | 6 | 1,050.00 | : 1 | 7 | 1,120.00 | 1 |
| MIGHTY BOND | 1 | 170.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| CHIPS AHOY | 1 | 150.00 | 7 | 610.00 | : I | 8, | 960.00 | |
| WHITEFLOWER | 1 | 150.00 | 0 | 0.00 | l | 0 | 0.00 | I |
| CHEETOS | 2 | 120.00 | 3 | 720.00 | | 58¦ | 5,820.00 | |
| YANYAN | 1 | 120.00 | 1 | 100.00 | 1 | 7 | 700.00 | 1 |
| CASINO | 1 | 70.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| 7D | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 975.00 | I |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 13 | 390.00 | 1 |
| ARNOTTS | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 2,425.00 | 1 |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | , i |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 600.00 | 1 |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | : I | 2 | 5,900.00 | |
| BUNDLE PROMO | 17 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CABEAU | 0 | 0.00 | 0 | 0.00 | | 7 | 22,800.00 | |
| CALBEE | 0 | 0.00 | 2 | 160.00 | -100% | 0 ! | 0.00 | |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 1 | 65.00 | -100% |
| CELLULAR | 0 | 0.00 | 0 | 0.00 |] | 0 | 0.00 | |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 13 | 2,120.00 | -100% |
| CHUPA CHUPS | 0 | 0.00 | 4 | 320.00 | -100% | 0 | 0.00 | 1 |
| CLOUD 9 | 0 | 0.00 | 3 | 150.00 | -100% | 0 | 0.00 | i I |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 5 | 500.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 1,900.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 19 | 1,440.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 | 37 | 2,570.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 4 | 3,900.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | l ! | 6 | 1,500.00 | -100% |
| E-VIPO | 0 | 0.00 | 22 | 1,100.00 | -100% | 0 | 0.00 | I |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 8 | 1,080.00 | -100% |
| FIBISCO | 0 | 0.00 | 4 | 320.00 | -100% | 0 | 0.00 | ! |
| FILIPINIANA-O | 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 5 | 500.00 | -100% | 0 | 0.00 | 1 |
| GROWERS | 0 | 0.00 | 7 | 700.00 | -100% | 12 | 2,475.00 | -100% |
| | | | | | | | | ! |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | Current Sa 10/01/2024-10/ | | Last ' | Year -10/13/2023 | Inc/Dec% | 201 -10/01/2019 | | Inc/Dec% |
|---------------------|------------------------------|-------------------|--------|---------------------|----------|--------------------|-----------|-------------|
| | | 13/2024 Vett | Qty. | Net | | Qty. \ | Net | ! ! |
| 1-OUTRIGHT | | + | | | | | | L |
| GUMMI POP | 0 | 0.00 | 2 | 400.00 | -100% | 0 | 0.00 | , |
| JUICY FRUIT | 0, | 0.00 | 0 | 0.00 | | 54¦ | 1,290.00 | , i |
| KETTLE KORN | 0 | 0.00 | 2 | 200.00 | | 0 | 0.00 | 1 |
| KINDER BUENO | 0, | 0.00 | 0 | 0.00 | | 22 | 2,200.00 | , i |
| LAMPEIN | 0 | 0.00 | 1 | 150.00 | | 0 | 0.00 | 1 |
| LAY'S | 0, | 0.00 | 0 | 0.00 | | 2 | 240.00 | , i |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 2 | 140.00 | 1 |
| LOACKER | 0 | 0.00 | 2 | 260.00 | | 30 | 3,895.00 | |
| LOCAL SCARF | 0 | 0.00 | 2 | 1,049.00 | | 10 | 4,540.00 | 1 |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 1; | 200.00 | | 11 | 2,200.00 | , i |
| MIKE AND IKE | 0 | 0.00 | 2 | 300.00 | | 0 | 0.00 | I |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | | 85 | 5,100.00 | , i |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 6 | 1,700.00 | 1 |
| MODESS | 0 | 0.00 | 1 | 150.00 | | 0 | 0.00 | , i |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 1 | 300.00 | 1 |
| NISSIN | 0 | 0.00 | 2 | 140.00 | -100% | 0 | 0.00 | , i |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 8 | 1,850.00 | -100% |
| NOKIA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OMEGA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| OREO | 0 | 0.00 | 0 | 0.00 | | 7 | 640.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 2 | 257.14 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 9 | 1,157.14 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 38 | 3,800.00 | -100% |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | l ! |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 9 | 860.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 5 | 965.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | | 4 | 5,200.00 | -100% |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 43 | 41,665.00 | -100% |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SMARTFOOD | 0 | 0.00 | 1 | 250.00 | -100% | 1 | 225.00 | -100% |
| STREPSILS | 0 | 0.00 | 6 | 1,080.00 | -100% | 11 | 1,650.00 | ¦ -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 16 | 400.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 25 l | 2,500.00 | -100% |
| | | 1 | 1 | | | | | 1 |

$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | nt Sales I-10/13/2024 | Last 10/01/2023 | Year 3-10/13/2023 | Inc/Dec% | 20 ² 10/01/2019 | 19 -10/13/2019 | Inc/Dec% |
|---------------------|-------|----------------------------------|--------------------|----------------------|--------------------------------------|-------------------------------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | į | · | | i I |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 600.00 | -100% |
| WHSMITH BAGS | 838 | 0.00 | 265 | 0.00 | : 1 | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1,026 | 30,780.00 | -100% |
| 1-OUTRIGHT Total: | 3,321 | 262,686.71 | 2,155 | 179,167.07 | 46% | 3,041 | 358,326.74 | -26% |
| 2-CONSIGNE | | | | | | | | |
| HEYS | 1 | 6,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | ! ! |
| BLEEVES | 2 | 2,400.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| ADG | 0 | 0.00 | 43 | 10,145.00 | -100% | 0 | 0.00 | |
| BAHAGHARI | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 0 | 0.00 | 13 | 2,145.00 | -100% | 0 | 0.00 | |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 3 | 415.00 | -100% | 0 | 0.00 | |
| EDNA`S | 0 | 0.00 | 2 | 350.00 | -100% | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 2 | 280.00 | -100% | 0 | 0.00 | |
| ENG BEE TIN | 0 | 0.00 | 9 | 1,350.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| ILOCOS CHICHACORN | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| JOVYS | 0 | 0.00 | 5 | 700.00 | -100% | 0 | 0.00 | |
| LCTI | 0 | 0.00 | 17 | 2,230.00 | -100% | 0 | 0.00 | |
| MICHELLE | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 175.00 | -100% |
| OH NUTS | 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | |
| SPECIAL BAGNET | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| THE RAINS | 0 | 0.00 | 5 | 1,400.00 | -100% | 0 | 0.00 | |
| VHONYTIFF | 0 | 0.00 | 1 | 165.00 | -100% | 0 | 0.00 | |
| WANDERSKYE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZUMIGUI-C | 0 | 0.00 | 1 | 350.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 3, | 8,800.00 | 105 | 20,620.00 | -57% | 1; | 175.00 | 4928% |
| TOTALS: | 3,324 | 271,486.71 | 2,260 | 199,787.07 | 35% | 3,042 | 358,501.74 | -24% |
| | | | | | 1 1 1 1 1 1 1 1 | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales | | st Year | Inc/Dec% | | 19 | Inc/Dec% |
|---------------------|-------------------|----------------------|--------------|----------------------|----------|--------|---------------------|----------|
| | 0/01/2024 Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | |
| 1-OUTRIGHT | | | | | | | | L. |
| GOLDILOCKS OUTRIGHT | 2,897 | 374,720.00 | 4 5 40 | 547,820.00 | -31% | 0 | 0.00 | |
| TRAVEL BLUE | 197 | 289,210.00 | 4,540 280 | 392,840.00 | : I | - 1 | 165,970.00 | 1 |
| | 1 | 1 | 1 | | l | 132 | | 1 |
| RED RIBBON | 747 | 70,370.00 | 0, | 0.00 | | 0 | 0.00 | 1 |
| PREMIER | 752 | 63,325.71 | 2,060 | 119,352.77 | l | 0; | 0.00 | 1 |
| LEXINGHAM | 34 | 49,090.00 | 42 | 54,600.00 | | 0 | 0.00 | 1 |
| EVIAN | 202 | 49,014.29 | 294 | 53,200.00 | l | 371¦ | 41,485.00 | 1 |
| SKETCHBOOKS | 24 | 26,510.00 | 0 | 0.00 | : I | 72 | 61,755.00 | 1 |
| HARIBO | 124 | 17,250.00 | 106 | 15,900.00 | l | 0 | 0.00 | 1 |
| MARS | 122 | 16,822.00 | 125 | 24,500.00 | | 207 | 28,105.00 | i |
| CANDY CORNER | 89 | 16,550.00 | 81 | 17,030.00 | l l | 0 | 0.00 | 1 |
| KATINKO | 84 | 15,040.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| COCA COLA | 121 | 14,450.00 | 333 | 37,250.00 | l | 64 | 4,800.00 | 1 |
| GROOVY | 103 | 13,670.00 | 15 | 4,410.00 | | 138 | 18,650.00 | 1 |
| SAN MIGUEL | 111 | 13,320.00 | 141 | 14,100.00 | l | 58¦ | 5,800.00 | 1 |
| SANICARE | 111 | 11,540.00 | 68 | 7,120.00 | | 19 | 1,620.00 | |
| FLAMINGO | 78 | 11,300.00 | 181 | 34,700.00 | I | 501¦ | 131,800.00 | -91% |
| POCARI | 72 | 10,800.00 | 139 | 16,680.00 | -35% | 65 | 5,476.43 | ¦ 97% |
| MICHELLE'S OUTRIGHT | 43 | 9,946.00 | 49 | 11,200.00 | -11% | 122 | 24,400.00 | -59% |
| JACK & JILL | 107 | 9,640.00 | 174 | 13,460.00 | -28% | 0 | 0.00 | |
| FRITO LAY | 64 | 9,140.00 | 164 | 25,450.00 | -64% | 116¦ | 9,690.00 | -5% |
| TROLLI | 36 | 8,600.00 | 17 | 2,150.00 | 300% | 127 | 17,720.00 | -51% |
| MENTOS | 82 | 7,650.00 | 166 | 16,600.00 | -53% | 79¦ | 4,740.00 | 61% |
| FISHERMAN'S FRIEND | 61 | 7,200.00 | 41 | 4,920.00 | 46% | 29 | 3,480.00 | 106% |
| PRINGLES | 26 | 6,500.00 | 3 | 660.00 | 884% | 10 | 2,000.00 | 225% |
| VOLVIC | 40 | 6,000.00 | 0 | 0.00 | | 40 | 4,000.00 | ; 50% |
| NESTLE | 58 | 5,990.00 | 3 | 900.00 | 565% | 4 | 1,110.00 | 439% |
| TY | 11 | 5,645.00 | 0 | 0.00 | | 5 | 1,108.75 | 409% |
| GATORADE | 56 | 5,600.00 | 238 | 23,800.00 | -76% | 59 | 4,720.00 | 18% |
| COOL & CLEAN | 54 | 5,400.00 | 116 | 11,600.00 | -53% | 0 | 0.00 | |
| LEMON DOU | 36 | 5,400.00 | 38 | 5,700.00 | -5% | 0 | 0.00 | |
| TOBLERONE | 25 | 5,250.00 | 34 | 13,345.00 | l | 81 | 17,800.00 | ¦ -70% |
| CADBURY | 34 | 5,100.00 | 126 | 24,840.00 | | 96 | 26,615.00 | 1 |
| MOGU MOGU | 50 | 5,000.00 | 91 | 9,100.00 | I | 0 | 0.00 | I |
| VITA COCO | 46 | 4,600.00 | 48 | 4,800.00 | | 32 | 2,400.00 | |
| | | | 1 | ., | | i 1 | , | ! |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | Current Sales 10/01/2024-10/13/2024 | | Last Year 10/01/2023-10/13/2023 | | Inc/Dec% | 2019 10/01/2019-10/13/2019 | | Inc/Dec% |
|---------------------|--|------------------------|------------------------------------|----------------------|-------------|-------------------------------|----------------------|--------------|
| | Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| STARBUCKS | 17 | 4 250 00 | 0 | 0.00 | ! ! ! | 401 | 4 400 00 | |
| REDBULL | | 4,250.00 4,000.00 | 0¦ | | ; I | 40 | 6,600.00 2,340.00 | i |
| | 25 | 1 | 13 | 2,080.00 | 1 | 18 | | I |
| SMART C | 40 | 4,000.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| CHEETOS | 13 | 3,900.00 | 32 | 9,600.00 | 1 | 77 | 10,890.00 | I |
| WHITEFLOWER | 19 | 3,850.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| GIFT BUSINESS | 25 | 3,729.00 | 4 | 689.00 | 1 | 112 | 22,631.00 | I |
| E-VIPO | 74 | 3,700.00 | 22 | 1,100.00 | ; I | 0 | 0.00 | |
| HERSHEY'S | 33 | 3,640.00 | 30 | 8,695.00 | 1 | 61 | 12,410.00 | I |
| ROSAL | 19 | 3,350.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| TIC TAC | 57 | 3,180.00 | 80 | 4,450.00 | 1 | 0 | 0.00 | I |
| DOUBLEMINT | 109 | 2,910.00 | 228 | 6,840.00 | ; I | 30 | 4,050.00 | i |
| BEACH HUT | 3 | 2,900.00 | 3 | 1,950.00 | 1 | 3 | 2,890.00 | 1 |
| BROWNIES UNLIMITED | 11 | 2,750.00 | 0 | 0.00 | i I | 0 ! | 0.00 | |
| KINDER JOY | 88 | 2,380.00 | 25 | 2,500.00 | 1 | 26¦ | 2,080.00 | I |
| KINDER BUENO | 19 | 2,160.00 | 24 | 2,880.00 | ; I | 22 | 2,200.00 | i |
| JINRO | 10 | 2,000.00 | 10 | 2,000.00 | 0% | 8 | 1,600.00 | 25% |
| SISTER | 19 | 1,900.00 | 29 | 2,900.00 | -34% | 0 | 0.00 | 1 |
| NONGSHIM | 8 | 1,650.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FRUITELLA | 16 | 1,500.00 | 44 | 3,520.00 | -57% | 0 | 0.00 | 1 |
| SABROSO | 1 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| OISHI | 17 | 1,340.00 | 7 | 560.00 | 139% | 0 | 0.00 | i I |
| SPRITE | 13 | 1,300.00 | 23 | 2,300.00 | -43% | 13¦ | 975.00 | 33% |
| CHIPS AHOY | 10 | 1,100.00 | 18 | 1,890.00 | -41% | 0 | 0.00 | i I |
| DESTINATION TRAVEL | 1 | 1,100.00 | 2 | 800.00 | 37% | 7! | 9,100.00 | -87% |
| ZAINI | 4 | 1,000.00 | 0 | 0.00 | I | 0 | 0.00 | I I |
| ROYAL | 8 | 800.00 | 35 | 3,500.00 | -77% | 17¦ | 1,275.00 | -37% |
| EFFICASCENT | 5 | 750.00 | 15 | 2,150.00 | -65% | 0 | 0.00 | |
| LAMPEIN | 5 | 750.00 | 4 | 600.00 | 25% | 0 | 0.00 | 1 |
| SMARTFOOD | 3 | 750.00 | 1 | 250.00 | 200% | 8 | 1,800.00 | -58% |
| LOTTE | 6 | 720.00 | 6 | 900.00 | -20% | 0 | 0.00 | 1 |
| POCKY | 7 | 700.00 | 18 | 1,900.00 | -63% | 0 | 0.00 | |
| OKAMOTO | 5 | 650.00 | 0 | 0.00 | i I | 1 | 350.00 | i |
| GENERIC MERCHANDISE | 2 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| OFF | 2 | 600.00 | 2 | | ; I | 8 | 1,320.00 | : |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | Current 10/01/2024-1 | | Last Y 10/01/2023- | | Inc/Dec% | 201 10/01/2019- | | Inc/Dec% |
|-------------------|-------------------------|--------|-----------------------|----------|----------------------|--------------------|-----------|----------|
| | Oty. | Nett | Qty. | Net | | Oty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | L I |
| PERRIER WATER | | 600.00 | 9 | 1,350.00 | -55% | 0 | 0.00 | ! |
| RUFFLES | 3, 2, | 600.00 | 10 | 3,000.00 | -80% | 8¦ | 2,000.00 | |
| VICTORIA'S SECRET | 1 | 590.00 | 0 | 0.00 | -00 /0 | 0 | 0.00 | I |
| DINGDONG | 10 | 500.00 | 13 | 650.00 | -23% | 0¦ | 0.00 | 1 |
| SKITTLES | 11 | 500.00 | 27 | 2,700.00 | -23 <i>%</i> -81% | i | 1,300.00 | I |
| ANOMEO | 1 | 450.00 | 0 | 0.00 | -0170 | 13 0 | 0.00 | |
| HAPPY | į į | 400.00 | 1 | I | | i | 0.00 | I |
| | 4 | | 0¦ | 0.00 | 020/ | 0 | | |
| OMEGA | 2 | 400.00 | 12 | 2,400.00 | -83% | 0 | 0.00 | I |
| METHYL | 3 | 360.00 | 0; | 0.00 | | 0 | 0.00 | |
| NUTELLA | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | I |
| FOX'S | 2 | 300.00 | 0 | 0.00 | 000/ | 0 | 0.00 | 1 |
| MERBA | | 300.00 | 1 | 250.00 | 20% | 4¦ | 1,000.00 | I |
| HAPPY HEARTS-O | 1 | 299.00 | 0 | 0.00 | 0.00 | 0 | 0.00 | 1 |
| FERRERO ROCHER | 1 | 260.00 | 14 | 7,800.00 | | 19¦ | 14,100.00 | I |
| CLOUD 9 | 4 | 200.00 | 16 | 680.00 | -70% | 0 | 0.00 | |
| MANTYX | 1 | 200.00 | 0 | 0.00 | | 4¦ | 998.00 | I |
| HAITAI | 1 | 180.00 | 0 | 0.00 | | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 2 | 180.00 | 3 | 450.00 | -60% | 0 | 0.00 | I |
| GILLET | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOYA | 6 | 120.00 | 35 | 3,500.00 | -96% | 0 | 0.00 | I |
| VOORTMAN | 1 | 80.00 | 0 | 0.00 | | 2 | 600.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 122¦ | 32,010.00 | -100% |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | | 4 | 800.00 | -100% |
| APPLE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | | 4 | 400.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | | 4 | 520.00 | -100% |
| BATH & BODY WORKS | 0 | 0.00 | 1 | 350.00 | -100% | 0 | 0.00 | |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 6 | 17,800.00 | -100% |
| BIODERM | 0 | 0.00 | 5 | 500.00 | -100% | 0 | 0.00 | |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | | 5 | 350.00 | -100% |
| BLOOM & GROW | 0 | 0.00 | 0 | 0.00 | | 2 | 5,400.00 | -100% |
| BUNDLE PROMO | 100 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| C&H | 0 | 0.00 | 3 | 600.00 | -100% | 9 | 1,700.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | 1 | t Sales | | t Year | Inc/Dec% | 20 | | Inc/Dec% |
|-----------------|------|-------------|------|--------------|----------|------|--------------|-------------|
| | | -10/13/2024 | | 3-10/13/2023 | | | 9-10/13/2019 | |
| | Oty. | Nett | Oty. | Net | - | Qty. | Net | I L I |
| 1-OUTRIGHT | | i i | İ | İ | | į | | 1 1 |
| CABEAU | 0 | 0.00 | 2 | 2,395.00 | | 29 | 76,400.00 | , i |
| CASINO | 0 | 0.00 | 7 | 535.00 | | 0 | 0.00 | 1 |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | |
| COLGATE | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 1,100.00 | 1 |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 11 | 2,150.00 | |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 15¦ | 1,200.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 3 | 1,200.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 34 | 2,380.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | | 21 | 5,250.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 4 | 1,000.00 | -100% |
| ECO BAG | 0 | 0.00 | 10 | 2,500.00 | -100% | 0 | 0.00 | |
| EL HOMBRE | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 3 | 600.00 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 66 | 8,910.00 | -100% |
| FIBISCO | 0 | 0.00 | 24 | 1,730.00 | -100% | 0 | 0.00 | , |
| FIT BAR | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 7 | 2,645.00 | -100% |
| FUNDADOR | 0 | 0.00 | 0 | 0.00 | | 2 | 1,360.00 | -100% |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 7 | 3,500.00 | -100% |
| GREEN CROSS | 0 | 0.00 | 38 | 3,000.00 | -100% | 12 | 760.00 | -100% |
| GROWERS | 0 | 0.00 | 22 | 4,000.00 | -100% | 8 | 1,600.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 29 | 5,800.00 | -100% | 14 | 2,800.00 | -100% |
| ILLY-O | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 ! |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 22 | 570.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | l ! |
| KISSNY | 0 | 0.00 | 0 | 0.00 | | 3 | 1,500.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | | 11 | 1,100.00 | -100% |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | -100% |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 43 | 3,010.00 | -100% |
| LISTERINE | 0 | 0.00 | 7 | 1,260.00 | 1 | 0 | 0.00 | 1 |
| LOACKER | 0 | 0.00 | 0 | 0.00 | | 29 | 2,597.00 | , i |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | | 5 | 1,400.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 2 | 1,980.00 | | 16 | 7,389.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | 1 | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20° | 19 9-10/13/2019 | Inc/Dec% |
|----------------|-------|--------------------------|-------|--------------------------|-------------|---|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>.</u> |
| 1-OUTRIGHT | | + | | | ¦ | · – – – – – – – – – – – – – – – – – – – | | L |
| LOQI | 0 | 0.00 | 1 | 800.00 | -100% | 8 | 8,400.00 | -100% |
| MANZANILLA | 0 | 0.00 | 1 | 100.00 | | 0 | 0.00 | 1 |
| MARLBORO | 0 | 0.00 | 0 | 0.00 | | 127 | 25,400.00 | -100% |
| MEIJI | 0 | 0.00 | 0 | 0.00 | | 10 | 4,000.00 | -100% |
| MIGHTY BOND | 0 | 0.00 | 2 | 340.00 | -100% | 3 | 255.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | | 87 | 5,220.00 | -100% |
| MISHMASH | 0 | 0.00 | 1 | 750.00 | -100% | 5 | 3,600.00 | -100% |
| MODESS | 0 | 0.00 | 3 | 450.00 | -100% | 0 | 0.00 | |
| MONDE | 0 | 0.00 | 24 | 1,200.00 | -100% | 0 | 0.00 | |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 3,300.00 | -100% |
| NAPOLEON | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 6,605.00 | -100% |
| NOKIA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PANDA | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 400.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 5 | 500.00 | -100% |
| PIK-A-PIKEL | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 9 | 1,350.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | l ! | 9 | 790.00 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 47 | 4,700.00 | -100% |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | I I |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | l l | 8 | 13,000.00 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 128 | 8,000.00 | -100% |
| SKINNY COW | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | ! ! ! |
| STREPSILS | 0 | 0.00 | 47 | 8,460.00 | -100% | 39 | 5,850.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 22 | 550.00 | -100% |
| THE KASE | 0 | 0.00 | 0 | 0.00 | l l | 0 | 0.00 | I I |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 1,000.00 | -100% |
| VICKS | 0 | 0.00 | 29 | 4,350.00 | -100% | 11 | 1,460.00 | -100% |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 3 | 300.00 | -100% |
| WHSMITH BAGS | 2,055 | 0.00 | 2,017 | 500.00 | -100% | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 0 | 0.00 | | 702 | 21,060.00 | -100% |
| | | ! | 1 | | | 1 | | |

$35\ \mathrm{JME}\ \mathrm{Bldg}.$ 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-10/13/2024 | | t Year 23-10/13/2023 | Inc/Dec% | 201 | 19 1-10/13/2019 | Inc/Dec% |
|---------------------|-------------|--------------------------|------|-------------------------|----------|------------------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | | · = - | | L I |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 1 | 5 ¹ | 625.00 | : -100% |
| YANYAN | 0 | 0.00 | 11 | 1,100.00 | | 1 | 100.00 | 1 |
| 1-OUTRIGHT Total: | 9,605¦ | 1,254,071.00 | | 1,639,511.77 | ! | 4,757 | 995,110.18 | |
| | | | 1 | | l l | | | |
| 2-CONSIGNE | 400 | 247.450.00 | 255 | 157 500 00 | | | 0.00 | |
| MUHLACH | 499 | 247,450.00 | 355 | 157,500.00 | | 0 | 0.00 | 1 |
| ISLAND SOUVENIRS | 610 | 197,217.00 | 198 | 64,252.25 | 1 | 0 | 0.00 | 1 |
| FILIPINIANA | 111 | 30,920.00 | 160 | 38,202.00 | | 57¦ | 12,598.00 | · i |
| BLEEVES | 14 | 16,800.00 | 10 | 12,000.00 | 1 | 24 | 20,400.00 | 1 |
| 7D CONSIGN | 39 | 13,760.00 | 5 | 900.00 | | 3 | 420.00 | 1 |
| HEYS | 3 | 9,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| EMY'S-C | 30 | 7,760.00 | 35 | 6,640.00 | : 1 | 12 | 1,800.00 | ¦ 331% |
| 7D PASPACK | 2 | 6,025.00 | 3 | 4,650.00 | 29% | 0 | 0.00 | |
| ADG | 13 | 4,330.00 | 1 | 250.00 | 1632% | 0 | 0.00 | |
| MARKYS | 17 | 3,680.00 | 15 | 2,560.00 | 43% | 0 | 0.00 | |
| LOLA NUTTYS | 7 | 2,820.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| LCTI | 13 | 2,380.00 | 10 | 750.00 | 217% | 0 | 0.00 | |
| BAHAGHARI | 14 | 2,100.00 | 32 | 5,040.00 | -58% | 0 ! | 0.00 | |
| ZUMIGUI-C | 8 | 2,020.00 | 20 | 5,310.00 | | 0 | 0.00 | · i |
| CHOWEE | 8 | 1,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JOVYS | 9 | 1,485.00 | 9 | 2,520.00 | | 0 | 0.00 | · i |
| ABE KENI | 2 | 540.00 | 48 | 13,100.00 | 1 | 0 | 0.00 | 1 |
| THE RAINS | 1 | 420.00 | 0 | 0.00 | | 0 | 0.00 | · i |
| CACAO | 1 | 360.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| AIZA'S | 0 | 0.00 | 6 | 1,525.00 | | 0 | 0.00 | · i |
| ANKER | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 5,660.00 | 1 |
| APCEI | 0¦ | 0.00 | 0 | 0.00 | | 10¦ | 5,245.00 | i |
| BEAD STUDIO | 0 | 0.00 | 1 | 450.00 | 1 | 0 | 0.00 | 1 |
| BONG BONG'S CONSIGN | 0¦ | 0.00 | 37 | 6,260.00 | : 1 | - 1 | 0.00 | 1 |
| | į. | 1 | 1 | | 1 | 0 | | 1 |
| CARL'S | 0 | 0.00 | 0¦ | 0.00 | | 1 | 320.00 | · i |
| CEBU DRIED | 0 | 0.00 | 12 | 1,870.00 | 1 | 10 | 1,150.00 | 1 |
| CEBU DRIED MANGOES | 0 | 0.00 | 17 | 5,540.00 | | 2 | 400.00 | 1 |
| CEBU LUCKY | 0 | 0.00 | 9 | 2,240.00 | 1 | 0 | 0.00 | 1 |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | | 11 | 2,750.00 | · i |
| CHRISTINE | 0 | 0.00 | 1 | 120.00 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales | | t Year | Inc/Dec% | | 119 | ¦ Inc/Dec% |
|---------------------------|--------|----------------------|----------|----------------------|-----------------------|-------|---------------------|-----------------------|
| | Qty. | 4-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Oty. | 9-10/13/2019 Net | |
| 2 CONCIONE | | | | | <u> </u> | | | L I |
| 2-CONSIGNE | 0 | 0.00 | 4 | 1 000 00 | 1000/ | 0 | 0.00 | |
| CREAMBAR | 0 | 0.00 | 4¦ 1¦ | 1,000.00 | | 0 | 0.00 | 1 |
| EMPERORS | 0 | 0.00 | 1 | 475.00 | 1 | 0; | 0.00 | 1 |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 18 | 2,700.00 | · i |
| ENG BEE TIN | 0 | 0.00 | 22 | 3,300.00 | 1 | 0 | 0.00 | 1 |
| ES | 0 | 0.00 | 21 | 7,155.00 | i I | 0 | 0.00 | · i |
| FUMA | 0 | 0.00 | 0 | 0.00 | 1 | 204 | 64,025.00 | l |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 36 | 8,450.00 | · i |
| ILLY-C | 0 | 0.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | 1 |
| ILOCOS CHICHACORN | 0 | 0.00 | 1 | 250.00 | | 0¦ | 0.00 | · i |
| JOANNA | 0 | 0.00 | 4 | 1,280.00 | -100% | 1 | 120.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 1,125.00 | -100% |
| LAMY | 0 | 0.00 | 0 | 0.00 |] | 1¦ | 995.00 | -100% |
| MARISSA | 0 | 0.00 | 28 | 4,080.00 | -100% | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 3 | 600.00 | -100% | 0, | 0.00 | |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 25 | 6,380.00 | -100% |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | 1 1 | 32 | 2,410.00 | -100% |
| SASMUAN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 1 | 230.00 | -100% |
| TARGUS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 | | 2 | 540.00 | -100% |
| 2-CONSIGNE Total: | 1,401 | 551,467.00 | 1,068 | 349,819.25 | 57% | 466 | 137,718.00 | 300% |
| TOTALS: | 11,006 | 1,805,538.00 | 13,892 | 1,989,331.02 | -9% | 5,223 | 1,132,828.18 | 59% |
| | | | | | 1 1 1 1 1 | | | |
| | | | | | 1 1 1 1 | | | 1 1 1 1 1 |
| | | | | | | | | 1 1 1 1 |
| | | | | | | | | |
| | | 1 | | | | | | |
| | | | | | 1 1 1 | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T4 -AM

| BRAND | Curren 10/01/2024 | | Last \ | Year -10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|---------------------|----------------------|--------------|--------|---------------------|----------|--------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. \ | Net | ! ! |
| 1-OUTRIGHT | | | | | - | | | L I |
| TRAVEL BLUE | 26 | 33,170.00 | 10 | 8,120.00 | 308% | 0 | 0.00 | |
| PREMIER | 247 | 19,220.00 | 158 | 9,100.00 | 111% | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 173 | 18,290.00 | 132 | 15,530.00 | 17% | 0 | 0.00 | 1 |
| GIFT BUSINESS | 236 | 11,972.00 | 1 | 150.00 | 7881% | 9 | 3,555.00 | , i |
| MARS | 39 | 9,630.00 | 30 | 6,800.00 | 41% | 181 | 20,565.00 | 1 |
| LEXINGHAM | 5 | 7,995.00 | 2 | 2,500.00 | 219% | 0 | 0.00 | |
| FRITO LAY | 62 | 7,660.00 | 30 | 4,890.00 | 56% | 66 | 14,750.00 | 1 |
| MENTOS | 49 | 5,650.00 | 36 | 3,580.00 | 57% | 0 | 0.00 | , i |
| CHEETOS | 18 | 5,400.00 | 0 | 0.00 | 0776 | 19 | 4,625.00 | 1 |
| SAN MIGUEL | 35 | 5,250.00 | 0 | 0.00 | | 108 | 10,800.00 | |
| TOBLERONE | 11 | 5,150.00 | 27 | 8,700.00 | -40% | 45 | 28,600.00 | 1 |
| NESTLE | 35 | 5,060.00 | 8 | 2,040.00 | 148% | 46 | 15,590.00 | |
| GATORADE | 47 | 4,700.00 | 30 | 3,000.00 | 56% | 146 | 10,220.00 | 1 |
| COCA COLA | 42 | 4,650.00 | 53 | 6,650.00 | -30% | 0 | 0.00 | |
| CANDY CORNER | 18 | 4,150.00 | 12 | 2,550.00 | 62% | 0 | 0.00 | 1 |
| TROLLI | 15 | 4,150.00 | 1 | 150.00 | 2666% | 28 | 2,910.00 | , i |
| PRINGLES | 14 | 3,500.00 | 24 | 5,280.00 | -33% | 72 | 14,400.00 | 1 |
| POCARI | 21 | 3,150.00 | 13 | 1,560.00 | 101% | 219 | 18,615.00 | , i |
| KINDER JOY | 52 | 3,040.00 | 0 | 0.00 | | 62 | 4,600.00 | 1 |
| CHIVAS REGAL | 1 | 3,000.00 | 1 | 3,000.00 | 0% | 2 | 6,000.00 | , i |
| OFF | 10 | 3,000.00 | 1 | 300.00 | 900% | 2 | 320.00 | 1 |
| BAILEYS | 2 | 2,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUBLEMINT | 53 | 2,350.00 | 25 | 750.00 | 213% | 0 | 0.00 | 1 1 1 |
| REDBULL | 14 | 2,240.00 | 8 | 1,280.00 | 75% | 37 | 4,810.00 | -53% |
| OISHI | 26 | 2,100.00 | 1 | 100.00 | 2000% | 0 | 0.00 | ! ! ! |
| SANICARE | 21 | 2,090.00 | 6 | 485.00 | 330% | 33 | 2,545.00 | -17% |
| KINDER BUENO | 26 | 2,040.00 | 4 | 480.00 | 325% | 23 | 3,700.00 | ¦ -44% |
| JOSE CUERVO | 1 | 2,000.00 | 1 | 2,000.00 | 0% | 0 | 0.00 | i I |
| SMART C | 19 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| HERSHEY'S | 8 | 1,810.00 | 14 | 4,920.00 | -63% | 105 | 32,850.00 | -94% |
| LINDT | 5 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 3 | 1,700.00 | 0 | 0.00 | | 42 | 16,850.00 | -89% |
| JACK & JILL | 17 | 1,700.00 | 33 | 2,640.00 | -35% | 0 | 0.00 | |
| LEMON DOU | 10 | 1,500.00 | 5 | 750.00 | 100% | 0 | 0.00 | l ! |
| | | <u> </u> | | | | 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T4 -AM

| BRAND | Current 10/01/2024- | | Last \ 10/01/2023- | | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|--------------------|------------------------|----------|-----------------------|----------|----------|------|------------------|----------|
| | Oty. | Nett | Qty. | Net | | Oty. | Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| POCKY | 11 | 1,460.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| COOL & CLEAN | 14 | 1,400.00 | 17. | 1,700.00 | | 0 | 0.00 | 1 |
| RUFFLES | 5 | 1,350.00 | 4 | 1,200.00 | | 2 | 500.00 | 1 |
| MOGU MOGU | 13 | 1,300.00 | 18 | 1,800.00 | | 0 | 0.00 | i |
| STREPSILS | 7 | 1,260.00 | 4 | 600.00 | | 35 | 5,250.00 | 1 |
| CADBURY | 5 | 1,150.00 | 23 | 7,550.00 | | 75¦ | 15,520.00 | 1 |
| STARBUCKS | 5 | 1,100.00 | 0 | 0.00 | | 109 | 15,268.50 | 1 |
| FISHERMAN'S FRIEND | 9 | 1,080.00 | 5 | 600.00 | | 34 | 4,080.00 | i |
| TIC TAC | 17 | 1,060.00 | 7 | 350.00 | | 79 | 3,950.00 | 1 |
| CROCO | 7 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 | i |
| EVIAN | 7 | 1,050.00 | 33 | 6,150.00 | | 716 | 77,965.00 | 1 |
| NUTELLA | 3 | 1,050.00 | 0 | 0.00 | | 21 | 4,200.00 | |
| LOTTE | 7 | 1,010.00 | 2 | 550.00 | | 0 | 0.00 | 1 |
| FRUITELLA | 10 | 1,000.00 | 4 | 320.00 | | 0 | 0.00 | 1 |
| VITA COCO | 10 | 1,000.00 | 10 | 1,000.00 | | 129 | 9,675.00 | 1 |
| HARIBO | 6 | 900.00 | 8 | 1,200.00 | -25% | 0 | 0.00 | i I |
| SPRITE | 8 | 800.00 | 6 | 600.00 | 33% | 0 | 0.00 | 1 |
| ZAINI | 2 | 800.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MICHELLES OUTRIGHT | 3 | 750.00 | 0 | 0.00 | | 0 | 0.00 | |
| PERRIER WATER | 5 | 750.00 | 7 | 1,050.00 | -28% | 0 | 0.00 | 1 |
| ROYAL | 7 | 700.00 | 6 | 600.00 | 16% | 0 | 0.00 | |
| LOACKER | 3 | 660.00 | 3 | 660.00 | 0% | 40 | 5,609.00 | -88% |
| BROWNIES UNLIMITED | 2 | 500.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMARTFOOD | 3 | 500.00 | 0 | 0.00 | | 7 | 1,575.00 | -68% |
| NONGSHIM | 2 | 400.00 | 1 | 200.00 | 100% | 0 | 0.00 | |
| SKITTLES | 4 | 400.00 | 7 | 700.00 | -42% | 0 | 0.00 | 1 |
| LISTERINE | 2 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| REXONA | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SISTER | 3 | 300.00 | 2 | 200.00 | 50% | 0 | 0.00 | |
| GOYA | 8 | 250.00 | 3 | 300.00 | -16% | 0 | 0.00 | 1 |
| GREEN CROSS | 3 | 250.00 | 0 | 0.00 | | 17 | 1,000.00 | -75% |
| KATINKO | 1 | 220.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| GRANNY GOOSE | 2 | 200.00 | 4 | 320.00 | -37% | 0 | 0.00 | |
| MONDE | 4 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| | | | | | | | | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T4 -AM

| BRAND | Curren 10/01/2024 | | | Year 3-10/13/2023 | Inc/Dec% | 201 10/01/2019 | | Inc/Dec% |
|------------------------|----------------------|--------|------|----------------------|----------|-------------------|-----------|----------|
| | Oty. | Nett | Oty. | Net | | Oty. | Net | l. |
| 1-OUTRIGHT | | 1 | 1 | | | i 1 | | |
| CASINO | 2 | 170.00 | 1 | 85.00 | 100% | 0 | 0.00 | ! |
| BRONCHO | 2 | 160.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| E-VIPO | 3 | 150.00 | 3 | 150.00 | 0% | 0 | 0.00 | ! |
| GILLET | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| CHUPA CHUPS | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MONIE GOLD | 2 | 60.00 | 0 | 0.00 | | 0 | 0.00 | l ! |
| 7D | 0 | 0.00 | 0 | 0.00 | | 42 | 8,375.00 | -100% |
| 7UP | 0 | 0.00 | 0 | 0.00 | | 71 | 4,970.00 | -100% |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | | 1 | 1,975.00 | -100% |
| ALFONSO | 0 | 0.00 | 0 | 0.00 | | 4 | 4,020.00 | -100% |
| ALL CHOCOLATES FUNSIZE | 0 | 0.00 | 0 | 0.00 | | 39 | 76,050.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 74 | 2,220.00 | -100% |
| BACARDI | 0 | 0.00 | 0 | 0.00 | | 7 | 5,300.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | | 15¦ | 1,425.00 | -100% |
| BEACH HUT | 0 | 0.00 | 3 | 2,800.00 | -100% | 4 | 2,546.00 | -100% |
| BUNDLE PROMO | 4 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 0 | 0.00 | 1 | 200.00 | -100% | 13 | 2,600.00 | -100% |
| CALBEE | 0 | 0.00 | 2 | 160.00 | -100% | 0 | 0.00 | l ! |
| CAPTAIN MORGAN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,600.00 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 1 | 65.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 23 | 3,960.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 3 | 195.00 | -100% | 0 | 0.00 | l ! |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 19 | 4,750.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 73 | 5,110.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | | 12 | 3,000.00 | -100% |
| DUREX | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | l ! |
| ECO BAG | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | 1 |
| FIT BAR | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 31 | 7,600.00 | -100% |
| FUNDADOR | 0 | 0.00 | 0 | 0.00 | | 1 | 1,000.00 | -100% |
| GLENLIVET | 0 | 0.00 | 0 | 0.00 | | 1 | 2,800.00 | -100% |
| GROWERS | 0 | 0.00 | 8 | 800.00 | -100% | 0 | 0.00 | |
| HENNESSY | 0 | 0.00 | 0 | 0.00 | | 1 | 4,000.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 6 | 1,200.00 | -100% | 1 | 200.00 | -100% |
| | | | | | | | | 1 |

SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM Period: 10/01/2024-10/13/2024

| BRAND | | t Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|---------------------|--------------|------------------------|------|----------------------|-------------|-------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | | · | | L I |
| JACK DANIELS | . 0 | 0.00 | 0 | 0.00 | ! ! ! | 1 | 2,400.00 | : -100% |
| JELLY BEAN | 0 | 0.00 | 0 | 0.00 | : 1 | 4 | 1,700.00 | 1 |
| JOHNNIE WALKER | 0 | 0.00 | 5 | 16,200.00 | 1 | 11 | 17,800.00 | 1 |
| KIRKLAND | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 3,600.00 | 1 |
| LIPTON | 0 | 0.00 | 0 | 0.00 | 1 | 64 | 4,480.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| MARTINI | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,100.00 | 1 |
| MEIJI MACADEMIA | 0 | 0.00 | 0 | 0.00 | : 1 | 14 | 3,800.00 | 1 |
| MERBA | 0 | 0.00 | 1 | 250.00 | 1 | 42 | 10,500.00 | 1 |
| MINISO-O | 0 | 0.00 | 1 | 450.00 | : 1 | 0 | 0.00 | 1 |
| MOUNTAIN DEW | 0 | 0.00 | 0 | 0.00 | 1 | 63 | 4,410.00 | 1 |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | : 1 | 7. | 2,100.00 | 1 |
| NISSIN | 0 | 0.00 | 25 | 2,500.00 | 1 | 203 | 14,210.00 | 1 |
| OMEGA | 0 | 0.00 | 1 | 200.00 | : 1 | 0 | 0.00 | 1 |
| PASALUBONG PACK | . 0 | 0.00 | 0 | 0.00 | 1 | 60 | 100,640.00 | 1 |
| PENFOLDS | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| PEPSI | 0 | 0.00 | 0 | 0.00 | 1 | 37 | 2,590.00 | 1 |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | : 1 | 13 | 3,050.00 | 1 |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 4 | 1,200.00 | ¦ -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 800.00 | -100% |
| WHSMITH | 492 | 0.00 | 1 | 0.00 | ! ! ! | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 250.00 | -100% |
| YELLOW TAIL | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 2,720.00 | -100% |
| 1-OUTRIGHT Total: | 2,067 | 221,167.00 | 905 | 150,995.00 | | 3,484 | 681,813.50 | -67% |
| 2-CONSIGNE | | | | | | | | |
| BLEEVES | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARKYS | 4 | 640.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ZUMIGUI-C | 2 | 570.00 | 2 | 570.00 | 0% | 0 | 0.00 | |
| 7D CONSIGN | 0 | 0.00 | 3 | 660.00 | -100% | 0 | 0.00 | 1 |
| ADORA | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 0 | 0.00 | 1 | 210.00 | -100% | 0 | 0.00 | |
| CEBU BRAND CONSIGN | 0 | 0.00 | 2 | 405.00 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

WH SMITH T4 -AM

| BRAND | | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/13/2019 | Inc/Dec% |
|---------------------------|-----------|----------------------------|--------------|--------------------------|-------------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | ! |
| 2-CONSIGNE | | | . | | ! ! ! | | | I. |
| CEBU LUCKY | 0 | 0.00 | 5 | 1,120.00 | -100% | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 1 | | i I | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 6 | 1,130.00 | -100% | 0 | 0.00 | 1 |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | 1 | 37 | 19,224.00 | -100% |
| G`S DELIGHT | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | I I I |
| HEYS | 0 | 0.00 | 0 | 0.00 | l ! | 0 | 0.00 | l ! |
| LCTI | 0 | 0.00 | 6 | 750.00 | -100% | 0 | 0.00 | 1 |
| O'CLOCK | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 ! |
| OH NUTS | 0 | 0.00 | 4 | 2,400.00 | -100% | 0 | 0.00 | 1 |
| PHIL BRAND CONSIGN | 0 | 0.00 | 4 | 1,480.00 | -100% | 0 | 0.00 | 1 1 |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 2 | 320.00 | -100% | 0 | 0.00 | ! |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| 2-CONSIGNE Total: | 8, | 3,610.00 | 38 | 9,620.00 | -62% | 37 | 19,224.00 | -81% |
| TOTALS: | 2,075 | 224,777.00 | 943 | 160,615.00 | 39% | 3,521 | 701,037.50 | -67% |
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REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

FRANCHISE STORES

SALES REPORT - Comparative by Brand per Store Period: 10/01/2024-10/13/2024

MINISO CEBU

Page 117 of 144

| BRAND | Currer 10/01/2024 | nt Sales -10/13/2024 | Last 10/01/2023 | Year 3-10/13/2023 | Inc/Dec% | 2019 10/01/2019-10 | /13/2019 | Inc/Dec% |
|-------------------|----------------------|-------------------------|--------------------|----------------------|-------------|-----------------------|-----------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | į | i I | i I | | 1 | | | |
| MINISO | 3,417 | 719,565.50 | 3,163 | 562,556.80 | 27% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 3,417 | 719,565.50 | 3,163 | 562,556.80 | 27% | 0 | 0.00 | |
| TOTALS: | 3,417 | 719,565.50 | 3,163 | 562,556.80 | 27% | 0 | 0.00 | |
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FRANCHISE STORES

$35\ \mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

MINISO DRIVE&DINE

| BRAND | | nt Sales | | Year | Inc/Dec% | 2019 | | Inc/Dec |
|-------------------|-------------|--------------|-------|-------------|-------------|--------------|------|-------------|
| | | I-10/13/2024 | | -10/13/2023 | | 10/01/2019-1 | | 1 |
| <u> </u> | Qty. | Nett | Oty. | Net | <u> </u> | Oty. | Net | - |
| 1-OUTRIGHT | | | | | i i | | | |
| MINISO | 2,763 | 529,185.40 | 2,609 | 376,425.72 | 40% | 0 | 0.00 | 1 1 |
| 1-OUTRIGHT Total: | 2,763 | 529,185.40 | 2,609 | 376,425.72 | 40% | 0 | 0.00 | |
| TOTALS: | 2,763 | 529,185.40 | 2,609 | 376,425.72 | 40% | 0 | 0.00 | |
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REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

FRANCHISE STORES

Page 119 of 144

MINISO T3

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

Current Sales Last Year 2019 **BRAND** Inc/Dec% Inc/Dec% 10/01/2024-10/13/2024 10/01/2023-10/13/2023 10/01/2019-10/13/2019 Qty. Qty. Nett Net Qty. Net 1-OUTRIGHT MINISO 2,745 791,047.13 2,568 632,051.02 25% 7,277 1,428,418.02 -44% 1-OUTRIGHT Total: 2,745 791,047.13 632,051.02 2,568 25% 7,277 1,428,418.02 -44% TOTALS: -44% 2,745 791,047.13 2,568 632,051.02 25% 7,277 1,428,418.02

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BORACAY

| BRAND | 1 | nt Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | lnc/Dec% |
|--------------------|------|-------------------------|------|----------------------|----------|------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | + | | | | | | L |
| NIKE | 49 | 73,955.00 | 37 | 70,515.00 | 4% | 52 | 74,790.00 | ¦ -1% |
| ADIDAS | 45 | 66,120.00 | 8 | 9,700.00 | | 34 | 42,800.00 | , i |
| BEACH HUT | 47 | 38,020.00 | 0 | 0.00 | | 62 | 48,605.00 | 1 |
| SPEEDO | 18 | 33,033.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAVAIANAS | 14 | 15,436.00 | 0 | 0.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 101 | 15,036.00 | 75 | 18,450.00 | -18% | 2 | 469.00 | 3105% |
| VICTORIA'S SECRET | 28 | 13,200.00 | 18 | 13,000.00 | 1% | 27 | 26,335.00 | -49% |
| NESTI DANTE | 60 | 9,409.00 | 0 | 0.00 | | 51 | 12,750.00 | i |
| QUIKSILVER | 4 | 9,160.00 | 0 | 0.00 | | 4 | 10,000.00 | ¦ -8% |
| COCO CABANA | 5 | 5,995.00 | 0 | 0.00 | | 0 | 0.00 | |
| MINISO | 11 | 3,379.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| TRAVEL BLUE | 1 | 1,490.00 | 0 | 0.00 | | 1 | 349.00 | 326% |
| SEA TO SUMMIT-O | 1 | 1,290.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| GIFT BUSINESS | 7 | 1,244.00 | 5 | 950.00 | 30% | 107 | 35,743.00 | -96% |
| JOCKEY | 2 | 778.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| GROOVY | 8 | 760.00 | 2 | 450.00 | 68% | 34 | 6,640.00 | -88% |
| FLAMINGO | 1 | 250.00 | 14 | 1,500.00 | -83% | 180 | 45,300.00 | -99% |
| 7D | 0 | 0.00 | 0 | 0.00 | | 60 | 13,655.00 | -100% |
| ADIDAS PH | 0 | 0.00 | 3 | 1,872.00 | -100% | 2 | 1,080.00 | -100% |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| BAYONGCIAGA | 0 | 0.00 | 2 | 1,000.00 | -100% | 4 | 5,080.00 | -100% |
| BIJOUX TERNER | 0 | 0.00 | 0 | 0.00 | | -1 | 0.00 | 1 ! |
| BILLABONG-SL | 0 | 0.00 | 0 | 0.00 | | 42 | 27,750.00 | -100% |
| BITE BLOCK - C | 0 | 0.00 | 0 | 0.00 | | 2 | 700.00 | -100% |
| CALVIN KLEIN | 0 | 0.00 | 0 | 0.00 | | 1 | 1,300.00 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 1 | 65.00 | -100% |
| CEBU DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 5 | 1,200.00 | -100% |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | | 2 | 500.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 5 | 500.00 | -100% |
| DAVIDOFF | 0 | 0.00 | 0 | 0.00 | | 1 | 4,000.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 4 | 1,000.00 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | | 1 | 2,475.00 | -100% |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 4 | 520.00 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 12 | 17,970.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BORACAY

| BRAND | | ent Sales | | st Year | Inc/Dec% | |)19 | Inc/Dec% |
|-----------------------------|----------|----------------------|------------------|----------------------|-------------|-------|---------------------|----------|
| | Qty. | 4-10/13/2024 Nett | 10/01/20 Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | |
| 1 OUTDIOUT | <u>-</u> | | | | | - | | L L |
| 1-OUTRIGHT | | 0.00 | 1 | 200.00 | 1 1000/ | 22: | 20 200 00 | 1 1000 |
| FILIPINIANA-O | 0 | 0.00 | 1 | 399.00 | : I | 33 | 20,289.00 | 1 |
| FISHO | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 240.00 | 1 |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | ; I | 4 | 15,334.00 | 1 |
| GREEN CROSS | 0 | 0.00 | 0 | 0.00 | 1 | 7¦ | 385.00 | 1 |
| HAVAIANAS EYEWEAR | 0 | 0.00 | 0 | 0.00 | i I | 1 | 2,400.00 | 1 |
| HELLO GORGEOUS | 0 | 0.00 | 2 | 100.00 | 1 | 0 | 0.00 | 1 |
| ILOCOS CHICHACORN | 0 | 0.00 | 0 | 0.00 | ; I | 3 | 750.00 | 1 |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 41¦ | 6,970.00 | -100% |
| KISSNY | 0 | 0.00 | 0 | 0.00 | 1 1 | 3 | 1,100.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 6 | 1,200.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 3,890.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | ! ! | 8 | 2,000.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 519.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 3,640.00 | -100% |
| NON-MERCH | 250 | 0.00 | 121 | 0.00 | i 1 | 0 | 0.00 | I |
| OAKLEY | 0 | 0.00 | 0 | 0.00 | 1 | 21 | 39,395.00 | -100% |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | i i | 17 | 2,300.00 | -100% |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 |
| RADICAL ORGANICS (OUTRIGHT) | 0 | 0.00 | 0 | 0.00 | | 6 | 1,320.00 | -100% |
| ROXY | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 4,745.00 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | 1 | 21 | 1,115.00 | -100% |
| SUNNIES STUDIOS | 0 | 0.00 | 0 | 0.00 | 1 1 | 347 | 63,467.00 | -100% |
| SWAROVSKI | 0 | 0.00 | 0 | 0.00 | ! ! ! | 4 | 34,540.00 | -100% |
| T-SHIRT&JEANS | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,799.00 | -100% |
| THE BALM | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 6 | 7,845.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | 1 1 | 5 | 1,000.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | 1 | 81 | 24,955.00 | 1 |
| TY | 0 | 0.00 | 0 | 0.00 | ; I | 10 | 2,347.50 | i |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,195.00 | l |
| USPA | 0 | 0.00 | 0 | 0.00 | ; I | 4 | 11,880.00 | |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | 1 | 31 | 32,546.20 | 1 |
| VICKS | 0 | 0.00 | 0 | 0.00 | ; I | 1 | 160.00 | 1 |
| VOLCOM | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| 1-OUTRIGHT Total: | 652, | 288,555.00 | 288 | 117,936.00 | i | 1,384 | 672,002.70 | |
| i-OUTRIGHT Total: | 032 | 200,000.00 | 200 | 117,730.00 | ¦ 144% | 1,304 | 012,002.70 | ; -5/% |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

BORACAY

| BRAND | | nt Sales 4-10/13/2024 | | st Year | Inc/Dec% | 20 | | Inc/Dec% |
|-------------------|--------------|--------------------------|------|----------------------|-------------|-------|---------------------|-------------|
| | Qty. | Nett | Qty. | 23-10/13/2023 Net | 1 | Oty. | 9-10/13/2019 Net | |
| 2-CONSIGNE | | | | | | | | l. I |
| SUNNIES STUDIOS-C | 71 | 60,367.50 | 0 | 0.00 | ! ! ! | 0 | 0.00 | ! ! ! |
| FUBU-C | 47 | 37,735.00 | 17. | 34,595.35 | : 1 | 0¦ | 0.00 | i |
| KROOBERG | 78 | 34,309.00 | 21 | 13,239.00 | 1 | 111 | 60,328.00 | 1 |
| 8A PERFORMANCE | 25 | 19,510.00 | 22 | 21,316.00 | : 1 | ! | 0.00 | i |
| LES PERLES | 1 | 1 | 1 | | 1 | 0 | | 1 |
| | 10 | 17,797.95 | 3 | 3,134.41 | : 1 | 4 | 7,599.00 | 1 |
| LEGEND WALKER | 1 | 9,759.00 | 0 | 0.00 | 1 | 0; | 0.00 | 1 |
| AWEI | 3 | 5,494.00 | 0 | 0.00 | : 1 | 0, | 0.00 | 1 |
| KAKA-C | 2 | 5,460.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MOSSIMO-FW | 11 | 4,609.50 | 14 | 9,746.75 | : 1 | 0 | 0.00 | 1 |
| HEYS | 1 | 3,779.00 | 0 | 0.00 | 1 | 2 | 6,482.50 | 1 |
| BANGE-C | 1 | 3,037.50 | 1 | 3,037.50 | : 1 | 0 | 0.00 | 1 |
| PRAIA PILIPINAS | 3 | 2,847.00 | 13 | 1,747.00 | 1 | 37 | 15,800.00 | 1 |
| FUNGOOFUN-C | 2 | 2,790.00 | 3 | 4,694.25 | i I | 0 | 0.00 | 1 |
| DTBG-C | 2 | 2,232.50 | 1 | 1,650.00 | 1 | 0 | 0.00 | 1 |
| ADIDAS PH-C | 2 | 1,798.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| GENERIC-C | 2 | 1,480.75 | 2 | 1,433.00 | 1 | 3 | 1,548.00 | 1 |
| PICTET FINO | 4 | 1,268.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| PLEXTONE | 1 | 658.00 | 0 | 0.00 | i 1 | 0 | 0.00 | , |
| ZILLA | 1 | 530.00 | 2 | 970.00 | -45% | 0 | 0.00 | 1 |
| ZUMIGUI-C | 2 | 300.00 | 8 | 1,720.00 | -82% | 0 | 0.00 | |
| XO | 1 | 299.00 | 1 | 180.00 | ¦ 66% | 0 | 0.00 | 1 ! |
| 7D CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 1,200.00 | -100% |
| DEUTER-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 4,392.00 | -100% |
| GOLF-C | 0 | 0.00 | 1 | 229.00 | -100% | 0 | 0.00 | |
| HALO | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 13,042.00 | -100% |
| HEALTHY TROPICS | 0 | 0.00 | 0 | 0.00 | i i | 4 | 900.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 3,910.80 | -100% |
| ISLAND SOUVENIRS | 0 | 0.00 | 292 | 100,637.75 | -100% | 2,494 | 587,933.00 | -100% |
| LENOVO-C | 0 | 0.00 | 1 | 776.25 | -100% | 0 | 0.00 | I I |
| MACBETH | 0 | 0.00 | 4 | 1,756.75 | -100% | 0 | 0.00 | |
| MARES | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| OZUKO | 0 | 0.00 | 2 | 2,398.00 | 1 | 0 | 0.00 | 1 |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| - | | 1 | 1 | 2.00 | | | 2.00 | |

OUTLETS

BORACAY

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store Period: 10/01/2024-10/13/2024

| BRAND | | nt Sales | Last | | Inc/Dec% | | 19 | Inc/Dec% |
|-------------------|--------|----------------------|-------------------|--------------------|---|------------|---------------------|----------------|
| | Qty. | 1-10/13/2024 Nett | 0/01/2023 Qty. | -10/13/2023 Net | | Qty. \ | 9-10/13/2019 Net | |
| 2 CONCIONE | | | | | - | | | L I |
| 2-CONSIGNE | 0 | 0.00 | | 0.00 | | (2) | 20.01/.05 | |
| REVA-C | 0 | 0.00 | 0 | 0.00 | : 1 | 62 | 20,916.85 | |
| ROMIX | 0 | 0.00 | 0 | 0.00 | 1 | 1¦ | 1,150.00 | 1 |
| SOUVENIRS ITEMS | 0 | 0.00 | 0 | 0.00 | : 1 | 17 | 22,003.00 | |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | 1 | 82 | 127,512.00 | l |
| TANKROCK-C | 0 | 0.00 | 2 | 1,798.00 | : 1 | 0 | 0.00 | |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 500.00 | l |
| THE TROPICAL SHOP | 0 | 0.00 | 1 | 200.00 | : 1 | 25 | 4,650.00 | |
| WANDERSKYE | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 3,468.00 | l |
| XIPIN | 0 | 0.00 | 1 | 450.00 | : 1 | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,185.00 | 1 |
| ZOGGS | 0 | 0.00 | 0; | 0.00 | <u>i_ </u> | 0 | 0.00 | |
| 2-CONSIGNE Total: | 270 | 216,061.70 | 412 | 205,709.01 | 5% | 2,902 | 884,520.15 | -75% |
| TOTALS: | 922 | 504,616.70 | 700 | 323,645.01 | 55% | 4,286 | 1,556,522.85 | -67% |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CEBU PUEBLO VERDE

| BRAND | Curren | t Sales -10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec% |
|-------------------|--------|------------------------|------|----------------------|-------------|---------------------------------|-------------------|--|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | + | | | | · - 5 - | | L |
| USPA | 18 | 56,882.00 | 4 | 14,997.00 | 279% | 20 | 55,980.00 | : ! 1% |
| VICTORIA'S SECRET | 70 | 45,180.00 | 5. | 1,590.00 | | 18 | 21,345.00 | , 1 |
| BATH & BODY WORKS | 164 | 43,606.00 | 65 | 17,449.00 | 1 | 2 | 1,361.50 | l |
| NESTI DANTE | 66 | 10,535.00 | 5 | 415.00 | | 0 | 0.00 | , i |
| CLINIQUE | 3 | 7,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| JANSPORT | 6 | 4,980.00 | 0 | 0.00 | | 0 | 0.00 | , |
| ADIDAS PH | 7 | 4,696.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| BURBERRY | 2 | 4,640.00 | 0 | 0.00 | | 0 | 0.00 | , |
| BENSIMON-SL | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 594.00 | l |
| CHAMPION | 0 | 0.00 | 1 | 500.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 1 | 399.00 | -100% | 42 | 51,107.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 |) | 12 | 37,499.00 | , i |
| GIFT BUSINESS | 0 | 0.00 | 1 | 500.00 | -100% | 112 | 20,911.00 | -100% |
| HIGH SIERRA | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | , 1 |
| KEDS | 0 | 0.00 | 0 | 0.00 |] | 2 | 2,995.00 | -100% |
| KISSNY | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 6 | 1,900.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 2,642.00 | -100% |
| NIKE-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 3,372.50 | -100% |
| NON-MERCH | 145 | 0.00 | 155 | 0.00 | 1 | 0 | 0.00 | |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 5 | 4,475.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 1 | 1,170.00 | -100% | 0 | 0.00 | l ! |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 7 | 7,012.60 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | l I | 1 | 4,590.00 | -100% |
| 1-OUTRIGHT Total: | 481 | 178,119.00 | 239 | 37,170.00 | 379% | 242 | 215,784.60 | -17% |
| 2-CONSIGNE | | | | | 1 1 1 | ; ; ; | | |
| HEYS | 6 | 34,494.00 | 0 | 0.00 | | 4 | 22,685.50 | 52% |
| MOSSIMO-APP | 23 | 29,319.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| KROOBERG | 51 | 27,465.00 | 34 | 22,105.75 | 24% | 35 | 19,476.00 | 41% |
| PORTGEAR | 8 | 17,278.40 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BG BERLIN-C | 1 | 6,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| BANGE-C | 2 | 5,282.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMOOTH SKIES-C | 3 | 4,517.00 | 0 | 0.00 | | 0 | 0.00 | |
| GENERIC-C | 7 | 4,088.00 | 3 | 1,489.00 | 174% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CEBU PUEBLO VERDE

| BRAND | | nt Sales 4-10/13/2024 | Last 10/01/2023 | Year -10/13/2023 | Inc/Dec% | 201 | 19 -10/13/2019 | Inc/Dec9 |
|-------------------|-------------|--------------------------|-----------------|---------------------|---------------------------------|------|-------------------|--------------------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | | | | | | L - - |
| CLINIQUE-C | 1 | 3,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MARK RYDEN-C | 1 | 2,917.00 | 1, | 2,883.00 | i I | 0 | 0.00 | |
| KAKA-C | 1 | 2,730.00 | 1 | 2,730.00 | 1 | 0 | 0.00 | I |
| DTBG-C | 1 | 1,670.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| TANKROCK-C | 1 | 1,332.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| LENOVO-C | 1 | 1,113.75 | 0 | 0.00 | i I | 0 | 0.00 | |
| FUNGOOFUN-C | 1 | 1,056.00 | 1¦ | 1,991.25 | 1 | 0 | 0.00 | I |
| XO | 3 | 1,050.00 | 7 | 3,290.00 | : 1 | 2 | 1,025.00 | |
| AIRFIT | 3 | 895.80 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ZILLA | 1 | 450.00 | 4 | 2,870.00 | i I | 0 | 0.00 | |
| BASIC-C | 0 | 0.00 | 127 | 57,343.70 | 1 | 85 | 49,846.10 | I |
| BOONA-C | 0 | 0.00 | 1 | 722.00 | i I | 0 | 0.00 | |
| DELSEY-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | i I | 8 | 4,407.00 | |
| FUBU-C | 0 | 0.00 | 51 | 56,559.75 | 1 | 0 | 0.00 | 1 |
| GOLF-C | 0 | 0.00 | 3 | 687.00 | i I | 0 | 0.00 | |
| KELOE-C | 0 | 0.00 | 1¦ | 950.00 | 1 | 0 | 0.00 | I |
| LIME-C | 0 | 0.00 | 2 | 1,617.00 | i I | 0 | 0.00 | |
| MACBETH | 0 | 0.00 | 24 | 4,796.75 | 1 | 0 | 0.00 | I |
| MOSSIMO-FW | 0 | 0.00 | 5 | 2,298.75 | i I | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 530.00 | -100% |
| OZUKO | 0 | 0.00 | 3 | 3,597.00 | i I | 0 | 0.00 | i |
| PICTET FINO | 0 | 0.00 | 1 | 540.00 | 1 | 0 ! | 0.00 | |
| SODO | 0 | 0.00 | 0 | 0.00 | i I | 2 | 3,598.00 | |
| SOLATEK | 0 | 0.00 | 3 | 2,519.85 | -100% | 0 ! | 0.00 | I |
| UNITEK | 0 | 0.00 | 0 | 0.00 | | 1 | 460.00 | -100% |
| XIPIN | 0 | 0.00 | 1 | 195.00 | 1 1 | 0 ! | 0.00 | I |
| ZUMIGUI-C | 0 | 0.00 | 2 | 480.00 | i I | 0 | 0.00 | |
| 2-CONSIGNE Total: | 115 | 145,407.95 | 275 | 169,665.80 | -14% | 138 | 102,027.60 | 429 |
| TOTALS: | 596 | 323,526.95 | 514 | 206,835.80 | 56% | 380 | 317,812.20 | 1% |
| | | | | | 1 1 1 1 1 1 1 | | | 1 1 1 1 1 1 1 1 |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CLARK PUREGOLD

| BRAND | Curren | t Sales -10/13/2024 | Last \ | Year -10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|--------------------|--------|------------------------|--------|---------------------|----------|------|------------------|-----------|
| | Qty. | Nett | Qty. | Net | | Oty. | Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| USPA | 23 | 91,201.49 | 5 | 21,187.92 | 330% | 28 | 87,666.21 | ¦ ¦ 4% |
| VICTORIA'S SECRET | 134 | 58,575.03 | 49 | 34,834.47 | | 59¦ | 37,798.93 | 1 |
| BATH & BODY WORKS | 166 | 56,038.80 | 124 | 47,094.86 | | 1 | 1,168.65 | 1 |
| CLINIQUE | 16 | 52,449.02 | 0 | 0.00 | | 1. | 2,071.60 | 1 |
| VERSACE-B4U | 3 | 17,012.38 | 0 | 0.00 | | 2 | 9,869.93 | 1 |
| ADIDAS PH | 16 | 11,813.62 | 3 | 2,383.78 | | 13 | 6,376.32 | · i |
| CHLOE | 1 | 9,044.98 | 0 | 0.00 | | 0 | 0.00 | 1 |
| BURBERRY | 2 | 5,933.94 | 2 | 9,716.03 | | 0 | 0.00 | 1 |
| DAVIDOFF | 1 | 5,334.48 | 0 | 0.00 | | 8! | 21,775.47 | 1 |
| NESTI DANTE | 28 | 5,075.88 | 8 | 905.92 | | 17 | 4,012.32 | 1 |
| CALVIN KLEIN | 1 | 4,438.22 | 3 | 11,720.34 | | 3 | 10,588.31 | 1 |
| IZOD-SL | 1 | 2,480.28 | 0 | 0.00 | | 3 | 1,860.24 | 1 |
| CHAMPION | 2 | 1,945.14 | 3 | 2,943.48 | | 0 | 0.00 | 1 |
| SPEEDO | 1 | 844.50 | 0 | 0.00 | | 0 | 0.00 | 1 |
| GIFT BUSINESS | 3 | 625.68 | 14 | 3,345.93 | | 131 | 36,854.19 | 1 |
| MISHMASH | 1 | 286.05 | 4 | 961.86 | | 0 | 0.00 | i |
| SHU-UEMURA | 1 | 170.73 | 0 | 0.00 | | 0 | 0.00 | |
| ACCEL | 0 | 0.00 | 3 | 2,829.00 | | 0 | 0.00 | |
| B & D | 0 | 0.00 | 9 | 2,547.90 | -100% | 0 | 0.00 | |
| BRIC'S-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 2,523.79 | -100% |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | | 7 | 27,354.87 | -100% |
| CONVERSE | 0 | 0.00 | 1 | 56.95 | -100% | 0 | 0.00 | i I |
| DELSEY | 0 | 0.00 | 1 | 11,768.64 | -100% | 0 | 0.00 | |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 1 | 3,595.24 | -100% |
| DOUGHNUT | 0 | 0.00 | 2 | 5,785.44 | -100% | 0 | 0.00 | |
| ELIZABETH ARDEN | 0 | 0.00 | 1 | 2,471.67 | -100% | 5 | 9,201.32 | -100% |
| EVERLAST | 0 | 0.00 | 1 | 510.39 | -100% | 88 | 123,450.36 | -100% |
| FITFLOP-SL | 0 | 0.00 | 1 | 2,562.75 | -100% | 10 | 30,929.14 | -100% |
| GIORGIO ARMANI-B4U | 0 | 0.00 | 0 | 0.00 | | 5 | 14,909.24 | -100% |
| HIGH SIERRA | 0 | 0.00 | 4 | 3,059.88 | -100% | 0 | 0.00 | |
| HUGO | 0 | 0.00 | 2 | 11,210.76 | -100% | 0 | 0.00 | |
| JO MALONE | 0 | 0.00 | 0 | 0.00 | | 1 | 3,495.83 | -100% |
| KIEHL'S | 0 | 0.00 | 0 | 0.00 | | 2 | 2,741.69 | -100% |
| KISSNY | 0 | 0.00 | 1 | 339.48 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CLARK PUREGOLD

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|--------------------|------|--------------------------|------|--------------------------|----------|-------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | · + | | | | | | L I |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | i i | 7 | 2,217.10 | -100% |
| NIKE | . O' | 0.00 | 0 | 0.00 | ; 1 | 1 | 673.27 | |
| PAPER/PLASTIC BAGS | 121 | 0.00 | 229 | 0.00 | 1 | 0 | 0.00 | I |
| PARKLAND | 0 | 0.00 | 3 | 2,552.10 | ; 1 | 0 | 0.00 | 1 |
| PEPE JEANS | . 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,538.97 | I |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | ; 1 | 28 | 36,757.87 | , i |
| RALPH LAUREN | . 0 | 0.00 | 1! | 2,753.83 | 1 | 5! | 17,878.29 | 1 |
| SPERRY | 0 | 0.00 | 0 | 0.00 | ; 1 | 2 | 1,785.72 | , i |
| T-SHIRT&JEANS | . 0 | 0.00 | 0 | 0.00 | 1 | 1 1 | 889.76 | 1 |
| TOMS-SL | 0 | 0.00 | 0 | 0.00 | ; 1 | 1 | 697.14 | , 1 |
| UNDER ARMOUR | . 0 | 0.00 | 0 | 0.00 | 1 | 13 | 45,988.63 | 1 |
| VANS | 0 | 0.00 | 4 | 3,795.52 | ; 1 | 28 | 34,196.09 | , 1 |
| WORLD TRAVELER-O | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 34,414.54 | 1 |
| 1-OUTRIGHT Total: | 521, | 323,270.22 | 478 | 187,338.90 | <u>i</u> | 483 - | 615,281.03 | |
| 1-001KiGiTi Tolai. | J2 1 | 323,270.22 | 470 | 107,330.70 | 1270 | 4031 | 013,201.03 | -4/70 |
| 2-CONSIGNE | | | | | 1 | | | |
| HEYS | 7 | 65,401.30 | 9 | 41,802.42 | 56% | 19 | 109,180.20 | -40% |
| KROOBERG | 40 | 24,614.59 | 50 | 39,066.39 | -36% | 86 | 45,112.30 | -45% |
| PORTGEAR | 9 | 17,487.45 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMOOTH SKIES-C | 15 | 15,355.31 | 8 | 12,521.90 | 22% | 0 | 0.00 | |
| BG BERLIN-C | 1 | 10,439.52 | 2 | 20,609.68 | -49% | 0 | 0.00 | |
| BANGE-C | 2 | 6,354.42 | 0 | 0.00 | i I | 0 | 0.00 | |
| FUBU-C | 5 | 6,194.55 | 115 | 118,386.39 | -94% | 0 | 0.00 | |
| GIFT BUSINESS-C | 3 | 4,101.12 | 0 | 0.00 | i I | 0 | 0.00 | |
| GENERIC-C | 4 | 3,953.72 | 1 | 455.60 | 767% | 0 | 0.00 | |
| DTBG-C | 2 | 3,594.33 | 2 | 4,138.18 | -13% | 0 | 0.00 | |
| OZUKO | 2 | 3,378.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FUNGOOFUN-C | 2 | 2,026.80 | 3 | 2,381.82 | -14% | 0 | 0.00 | |
| XO-C | 3 | 1,881.75 | 4 | 2,151.24 | -12% | 0 | 0.00 | |
| WEKOME | 1 | 1,182.30 | 0 | 0.00 | i i | 0 | 0.00 | , |
| AIRFIT | 3 | 1,126.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOLF-C | 2 | 572.10 | 0 | 0.00 | i I | 0 | 0.00 | |
| MOSSIMO-FW | 1 | 449.44 | 107 | 22,385.18 | -97% | 0 | 0.00 | |
| FILIPINIANA | 3 | 396.35 | 8 | 7,621.71 | -94% | 3 | 2,405.40 | -83% |
| AWEI | 0 | 0.00 | 1 | 453.28 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

CLARK PUREGOLD

| BRAND | | ent Sales 24-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|------|----------------------------|-----------|--------------------------|------------------|------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | ! ! |
| 2-CONSIGNE | | | | | - | | | L I |
| CISSY'S OVERRUNS | 0 | 0.00 | 0 | 0.00 | i i | 3 | 2,018.77 | -100% |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | ; 1 | 1¦ | 207.16 | |
| HALO | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 5,071.51 | 1 |
| HOCO | 0 | 0.00 | 0 | 0.00 | ; 1 | 16 | 3,919.09 | |
| IT LUGGAGE-C | 0 | 0.00 | 2 | | 1 | 0 | 0.00 | I |
| IZOD-C | 0 | 0.00 | 0 | 0.00 | ; I | 1 | 673.79 | |
| KVLR-C | 0 | 0.00 | 3 | | 1 | 0 | 0.00 | I |
| LENOVO-C | 0 | 0.00 | 1 | | ; I | 0 | 0.00 | |
| LEZARD | 0 | 0.00 | 0 | • | 1 | 1 | 517.30 | 1 |
| MACBETH | 0 | 0.00 | 15 | | : 1 | 0 | 0.00 | |
| PICTET FINO | 0 | 0.00 | 3 | | 1 | 0 | 0.00 | I |
| TANKROCK-C | 0 | 0.00 | 2 | | : 1 | 0 | 0.00 | |
| TUMI-C | 0 | 0.00 | 1 | | 1 | 0 | 0.00 | I |
| VAN HEUSEN | 0 | 0.00 | 0 | 0.00 | ; I | 2 | 1,395.50 | |
| XIPIN-C | 0 | 0.00 | 3 | 852.95 | -100% | 0 ! | 0.00 | I |
| ZILLA-C | 0 | 0.00 | 5 | 5,551.86 | -100% | 0 | 0.00 | i I |
| 2-CONSIGNE Total: | 105 | 168,509.05 | 345 | 332,078.11 | -49% | 143 | 170,501.02 | -1% |
| TOTALS: | 626 | 491,779.27 | 823 | 519,417.01 | -5% | 626 | 785,782.05 | -37% |
| | | | | 211,1112 | 1 1 1 1 | | | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

| BRAND | | t Sales -10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 201 | 9 -10/13/2019 | Inc/Dec% |
|-------------------|-------------|------------------------|------|--------------------------|----------|----------------|-------------------|-----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | - | | l <u>.</u> I |
| BATH & BODY WORKS | 840 | 132,710.00 | 130 | 60,545.00 | 119% | 0 | 0.00 | |
| VICTORIA'S SECRET | 232 | 80,796.00 | 20 | 16,950.00 | i I | 0 | 0.00 | |
| NIKE | 26 | 38,320.00 | 3 | 4,785.00 | 1 | 0 | 0.00 | l |
| USPA | 12 | 37,119.20 | 5 | 15,396.00 | ; I | 0 | 0.00 | |
| CLINIQUE | 4 | 11,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| VANS-SL | 6 | 7,200.00 | 15 | 18,000.00 | ; I | 0 | 0.00 | |
| HAVAIANAS | 5 | 5,395.00 | 1 | 1,249.00 | 1 | 0 | 0.00 | l |
| ADIDAS PH | 6 | 5,394.00 | 2 | 1,440.00 | ; I | 0 | 0.00 | |
| JOCKEY | 4 | 1,903.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| NESTI DANTE | 10 | 1,418.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| ADIDAS | 10 | 1,300.00 | 4 | 12,878.00 | 1 | 0 | 0.00 | l |
| ACCEL | 0 | 0.00 | 5 | 3,975.00 | : I | 0 | 0.00 | |
| BRIC'S-SL | 0 | 0.00 | 1 | 3,500.00 | 1 | 0 | 0.00 | l |
| CHAMPION | 0 | 0.00 | 3 | 1,500.00 | i I | 0 | 0.00 | |
| GIFT BUSINESS | 0 | 0.00 | 3 | 450.00 | 1 | 0 | 0.00 | l |
| NON-MERCH | 148 | 0.00 | 278 | 0.00 | ; I | 0 | 0.00 | |
| TRAVEL BLUE | | 0.00 | 1 | 1,039.00 | 1 | 0 | 0.00 | l |
| 1-OUTRIGHT Total: | 1,294 | 322,755.20 | | 141,707.00 | i_ | | 0.00 | |
| r comment rotal. | 1,2,1 | 322,733.23 | .,,, | 111,707.00 | 1 12770 | | 0.00 | |
| 2-CONSIGNE | | | 1 | | | | | 1 |
| KROOBERG | 49 | 31,021.00 | 36 | 23,618.10 | 31% | 0 | 0.00 | |
| PORTGEAR | 17 | 27,083.25 | 0 | 0.00 | i i | 0 | 0.00 | , |
| MARK RYDEN-C | 6 | 16,767.00 | 9 | 20,405.00 | -17% | 0 | 0.00 | |
| BANGE-C | 2 | 6,915.00 | 1 | 3,037.50 | 127% | 0 | 0.00 | , |
| DTBG-C | 2 | 5,715.00 | 9 | 13,611.25 | -58% | 0 | 0.00 | |
| GENERIC-C | 6 | 5,028.00 | 6 | 9,148.80 | -45% | 0 | 0.00 | ! |
| TANKROCK-C | 6 | 4,914.00 | 1 | 599.00 | 720% | 0 | 0.00 | |
| XO | 7 | 3,816.00 | 15 | 11,389.00 | -66% | 0 | 0.00 | ! |
| AIRFIT | 4 | 2,808.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| OZUKO | 1 | 2,665.00 | 3 | 8,245.75 | -67% | 0 | 0.00 | |
| GLAXUNTE | 8 | 2,565.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| OME-C | 1 | 1,417.00 | 0 | 0.00 | | 0 | 0.00 | |
| HEYS | 1 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| AWEI | 1 | 899.00 | 1 | 1,407.25 | -36% | 0 | 0.00 | |
| BOONA-C | 1 | 777.00 | 0 | 0.00 | | 0 | 0.00 | |

OUTLETS FR PITX

SALES REPORT - Comparative by Brand per Store Period: 10/01/2024-10/13/2024

| BRAND | | ent Sales 4-10/13/2024 | | st Year | Inc/Dec% | 20 | | Inc/Dec% |
|-------------------|--------|---------------------------|--------|----------------------|----------|--------|---------------------|-------------|
| | Qty. | Nett | Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | |
| 0.0000000 | | | | | <u> </u> | | | L I |
| 2-CONSIGNE | | (00.00) | | 0.00 | 1 | | 0.00 | |
| SOFISTICA | 1 | 680.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| XIPIN | 1 | 320.00 | 3 | 789.00 | 1 | 0 | 0.00 | 1 |
| GOLF-C | 1 | 229.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| CELEBRAT-C | 0 | 0.00 | 9 | 834.00 | 1 | 0 | 0.00 | 1 |
| D-POWER-C | 0 | 0.00 | 1¦ | 169.00 | : I | 0 | 0.00 | |
| FUBU-C | 0 | 0.00 | 93 | 127,255.50 | -100% | 0 | 0.00 | ! ! ! |
| FUNGOOFUN-C | 0 | 0.00 | 3¦ | 4,103.25 | -100% | 0 | 0.00 | 1 ! |
| MACBETH | 0 | 0.00 | 7 | 1,399.00 | -100% | 0 | 0.00 | ! |
| MOSSIMO-FW | 0 | 0.00 | 6 | 3,048.75 | -100% | 0 | 0.00 | |
| OEM-C | 0 | 0.00 | 2 | 858.00 | -100% | 0 ! | 0.00 | |
| TO TRAVEL TO LIVE | 0 | 0.00 | 1 | 340.00 | -100% | 0 | 0.00 | |
| VIPFAN-C | 0 | 0.00 | 8 | 8,752.00 | -100% | 0 | 0.00 | 1 1 |
| WINGMAN-C | 0 | 0.00 | 1 | 429.00 | -100% | 0 | 0.00 | 1 |
| ZILLA | 0 | 0.00 | 2 | 1,435.00 | -100% | 0 | 0.00 | l I |
| ZUMIGUI-C | 0 | 0.00 | 1 | 180.00 | -100% | 0 | 0.00 | ! ! ! |
| 2-CONSIGNE Total: | 115 | 114,819.25 | 218 | 241,054.15 | -52% | | 0.00 | |
| TOTALS: | 1,409 | 437,574.45 | 689 | 382,761.15 | 14% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|---------------------------|------|--------------------------|----------|--------------------------|----------|-----------|--------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| BATH & BODY WORKS | 374 | 139,128.00 | 252 | 99,850.00 | 39% | 11 | 5,981.50 | ¦ ¦ 2225% |
| VICTORIA'S SECRET | 157 | 87,170.00 | 36 | 28,700.00 | : 1 | 49¦ | 47,810.00 | 1 |
| USPA | 18 | 79,732.00 | 1 | 25,895.00 | 1 | 1 | 39,640.00 | 1 |
| ADIDAS PH | 11 | 9,889.00 | 8¦ 0¦ | 25,895.00 | | 12¦ 0¦ | 0.00 | 1 |
| NESTI DANTE | l l | 6,584.00 | 0¦ 0¦ | 0.00 | 1 | 0 | 0.00 | 1 |
| CLINIQUE | 42 | ! | | 0.00 | | -! | | 1 |
| ADIDAS | 2 | 4,800.00 | 0 | | 1 | 0 | 0.00 | 1 |
| | 3 | 3,700.00 | 0; | 0.00 | : 1 | 0 | 0.00 | 1 |
| JANSPORT CIET BUSINESS | 3 | 2,490.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | 1 |
| GIFT BUSINESS | 1 | 49.00 | 1¦ | 50.00 | | 71 | 31,114.00 | 1 |
| CADBURY | 0 | 0.00 | 0 | 0.00 | 1 | 9¦ | 1,450.00 | 1 |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 46 | 49,518.00 | 1 |
| FITFLOP-SL | 0 | 0.00 | 1 | 2,500.00 | 1 | 6 | 19,890.00 | 1 |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 3,395.00 | 1 |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 290.00 | 1 |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 11 | 410.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 199.00 | 1 |
| MARS | 0 | 0.00 | 0 | 0.00 | | 3 | 1,125.00 | 1 |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 14 | 5,856.00 | 1 |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | 1 |
| NON-MERCH | 214 | 0.00 | 317 | 0.00 | 1 | 0 | 0.00 | 1 |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 895.00 | 1 |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | I | 1 | 2,097.00 | 1 |
| THE BALM | 0 | 0.00 | 2 | 1,000.00 | : 1 | 0 | 0.00 | 1 |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | | 12 | 2,400.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | : 1 | 23 | 7,805.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 10 | 1,417.50 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 18,994.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 10 | 11,940.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 240.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 1 | 3,672.00 | -100% |
| 1-OUTRIGHT Total: | 825 | 333,542.00 | 617 | 157,995.00 | 111% | 302 | 256,289.00 | 30% |
| 2-CONSIGNE | | 1 | i ! | | | | | |
| KROOBERG | 95 | 64,973.00 | 52 | 34,325.95 | 89% | 202 | 97,925.00 | -33% |
| PORTGEAR | 25 | 41,283.50 | 0 | 0.00 | | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

NLEX BALAGTAS

| BRAND | | nt Sales 1-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|----------|--------------------------|-------------|--------------------------|----------|----------|--------------------|----------|
| | Qty. | Nett | Oty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | + | | | · - | | | L I |
| AIRFIT | 8 | 5,228.75 | 0 | 0.00 | i i | 0 | 0.00 | I I |
| HEYS | 2, | 3,298.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| MARK RYDEN-C | 1 | 2,439.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| DTBG-C | 1¦ | 1,670.00 | 4 | 6,160.00 | i I | 0 | 0.00 | 1 |
| XO | 2 | 1,157.00 | 11 | 4,305.00 | 1 | 4! | 1,400.00 | 1 |
| FILIPINIANA | 2, 2, | 624.00 | 4 | 1,798.00 | ; 1 | 5¦ | 2,885.00 | |
| WEKOME | 1 | 417.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ZUMIGUI-C | 1; 1 | 180.00 | 0, 1, | 180.00 | ; 1 | 0¦ | 0.00 | 1 |
| 8A PERFORMANCE | 0 | 0.00 | 24 | 24,598.00 | 1 | 0 | 0.00 | 1 |
| BANGE-C | 0¦ | 0.00 | 1 | 2,450.00 | : 1 | 0¦ | 0.00 | 1 |
| BASIC-C | 0 | 0.00 | 61 | 25,396.95 | 1 | 222 | 169,589.55 | 1 |
| BOONA-C | 0¦ | 0.00 | 1; | 722.00 | ; 1 | 0¦ | 0.00 | i |
| FUBU-C | 0, | 0.00 | J | 125,878.25 | 1 | _ i | 0.00 | 1 |
| FUNGOOFUN-C | ! | 0.00 | 129¦ 13¦ | 16,783.25 | ; I | 0 | 0.00 | 1 |
| GENERIC-C | 0 | 1 | | | 1 | 0 | | 1 |
| GOLF-C | 0 | 0.00 | 3 | 2,293.00 | ; 1 | 0¦ 5¦ | 0.00 | · i |
| | 0, | 0.00 | 1 | 775.00 | 1 | 1 | 3,495.00 | 1 |
| HALO | 0 | 0.00 | 0 | 0.00 | ; I | 32 | 15,319.00 | · i |
| HOCO | 0 | 0.00 | 0 | 0.00 | 1 | 63 | 16,410.00 | 1 |
| KAKA-C | 0 | 0.00 | 1¦ | 1,850.00 | ; 1 | 0 | 0.00 | · i |
| KELOE-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,995.00 | 1 |
| MACBETH | 0 | 0.00 | 4 | 1,599.50 | ; 1 | 0 | 0.00 | 1 |
| MOSSIMO-FW | 0 | 0.00 | 18 | 8,446.75 | 1 | 0 | 0.00 | 1 |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | ; 1 | 2 | 1,229.00 | 1 |
| OZUKO | 0; | 0.00 | 2 | 3,259.00 | 1 | 0 | 0.00 | 1 |
| PICTET FINO | 0 | 0.00 | 2 | 1,680.00 | | 0 | 0.00 | |
| SOLATEK | 0 | 0.00 | 1 | 839.95 | 1 | 8 | 7,079.60 | l |
| TANKROCK-C | 0 | 0.00 | 1 | 1,332.00 | i I | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 2,558.00 | l |
| ZILLA | 0 | 0.00 | 7¦ | 6,402.00 | -100% | 1 | 1,599.00 | -100% |
| 2-CONSIGNE Total: | 138 | 121,270.25 | 341 | 271,074.60 | -55% | 549 | 321,484.15 | -62% |
| TOTALS: | 963 | 454,812.25 | 958 | 429,069.60 | 6% | 851 | 577,773.15 | -21% |
| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

NLEX DRIVE&DINE

| BRAND | | nt Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|--------------|--------------------------|------|------------------------|----------|------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | · + | | | <u> </u> | | | L I |
| VICTORIA'S SECRET | 279 | 154,420.00 | 67 | 52,562.00 | 193% | 43 | 38,670.00 | : : 299% |
| BATH & BODY WORKS | 328 | 121,927.00 | 291 | 101,199.00 | : 1 | 7 | 2,795.00 | 1 |
| USPA | 19 | 68,643.00 | 13 | 45,988.00 | 1 | 10 | 39,750.00 | 1 |
| CLINIQUE | 18 | 48,000.00 | 0 | 0.00 | ; I | 0 | 0.00 | · i |
| NIKE | 24 | 34,380.00 | 9 | 13,105.00 | 1 | 0 | 0.00 | 1 |
| ADIDAS PH | 35 | 18,689.00 | 5 | 3,600.00 | ; I | 0 | 0.00 | · i |
| THE NORTH FACE-O | 4 | 15,996.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MINISO | 24 | 8,346.00 | 24 | 9,736.00 | | 0 | 0.00 | · i |
| GIORGIO ARMANI | 1 1 | 5,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| JANSPORT | 1 | 4,980.00 | | 0.00 | | - ! | 0.00 | · i |
| | 6 | | 0 | | 1 | 0 | | 1 |
| ADIDAS | 4 | 4,400.00 | 0; | 0.00 | | 0 | 0.00 | · i |
| DAVIDOFF | | 4,240.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CALVIN KLEIN | 1 | 3,840.00 | 0 | 0.00 | | 0 | 0.00 | · i |
| NESTI DANTE | 26 | 3,735.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| JOCKEY | 6 | 3,204.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ACCEL | 3 | 2,985.00 | 1 | 2,199.75 | 1 | 0 | 0.00 | 1 |
| THE BALM | 5 | 2,850.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| DOUGHNUT-SL | 1 | 2,799.00 | 2 | 5,598.00 | 1 | 0 | 0.00 | 1 |
| TOBLERONE | 3 | 1,050.00 | 0 | 0.00 | | 5 | 1,185.00 | · i |
| GIFT BUSINESS | 1 | 500.00 | 5 | 1,449.00 | -65% | 217¦ | 47,726.00 | -98% |
| PASALUBONG PACK | 1 | 200.00 | 0 | 0.00 | l ! | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| ABE KENI | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 355.00 | -100% |
| ANCHOR HOCKING | 0 | 0.00 | 0 | 0.00 |] | 1¦ | 210.00 | -100% |
| C&H | 0 | 0.00 | 0 | 0.00 | | 11 | 2,200.00 | -100% |
| CADBURY | 0 | 0.00 | 0 | 0.00 | 1 | 34 | 7,230.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 0 | 0.00 | | 1 | 120.00 | -100% |
| DAVAO SWEET | 0 | 0.00 | 0 | 0.00 | l ! | 1 | 75.00 | -100% |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 3 | 450.00 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 42 | 56,307.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 0 | 0.00 | | 3 | 1,945.00 | 1 |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | | 12 | 44,856.00 | 1 |
| GOYA | 5 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 12 | 3,880.00 | 1 |
| ·········· | | 0.001 | | 3.30 | 1 | 1 | 5,555.50 | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

NLEX DRIVE&DINE

| BRAND | | it Sales | | t Year | Inc/Dec% | 20 | | Inc/Dec% |
|---------------------|--------------|---------------------|----------|----------------------|-------------|------|---------------------|----------------|
| - | Qty. | -10/13/2024 Nett | Qty. | 23-10/13/2023 Net | | Qty. | 9-10/13/2019 Net | |
| 1-OUTRIGHT | | | | | | | | L I |
| KINDER BUENO | - | 0.00 | 0 | 0.00 | ! ! ! | 10 | 1 000 00 | |
| KINDER JOY | ; 0; ; 0; | 0.00 | 0¦ 0¦ | 0.00 | ; I | 10 | 1,000.00 | 1 |
| | ! | 1 | i | | 1 | 41 | 1,540.00 | 1 |
| LIBBEY | 0 | 0.00 | 0; | 0.00 | i I | 21 | 1,151.50 | i |
| LOACKER | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 730.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | ; I | 2 | 800.00 | 1 |
| MARS | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 2,100.00 | 1 |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i I | 8 | 1,180.00 | 1 |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 5¦ | 2,495.00 | 1 |
| MITCHELL & NESS | 0 | 0.00 | 0 | 0.00 | ; I | 1 | 1,199.00 | 1 |
| NON-MERCH | 196 | 0.00 | 186 | 0.00 | 1 | 0¦ | 0.00 | 1 |
| OREO | 0 | 0.00 | 0 | 0.00 | i I | 1¦ | 100.00 | 1 |
| PARKLAND | 0 | 0.00 | 0 | 0.00 | 1 | 1¦ | 1,750.00 | 1 |
| PRINGLES | 0 | 0.00 | 0 | 0.00 | 1 1 | 4 | 800.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | ! ! ! | 8 | 7,160.00 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 905.00 | -100% |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | | 1¦ | 2,097.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | 1 1 | 16 | 5,520.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | 1 | 30 | 9,802.50 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | i 1 | 6 | 16,994.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | 1 | 22 | 23,266.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 7 | 1,260.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 3,590.00 | -100% |
| 1-OUTRIGHT Total: | 991 | 510,184.00 | 603 | 235,436.75 | 116% | 610 | 333,494.00 | 52% |
| 2-CONSIGNE | | | | | | | | |
| PORTGEAR | 23 | 46,203.75 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| KROOBERG | 20 | 17,184.00 | 33 | 18,659.80 | -7% | 80 | 30,110.00 | -42% |
| HEYS | 1 | 7,699.00 | 0 | 0.00 | I | 6 | 17,842.50 | -56% |
| AIRFIT | 5 | 4,195.75 | 0 | 0.00 | 1 | 0 | 0.00 | |
| DTBG-C | 1 | 1,890.00 | 2 | 1,575.00 | 20% | 2 | 3,650.00 | -48% |
| FILIPINIANA | 4 | 1,023.00 | 19 | 2,700.50 | -62% | 1 | 499.00 | 105% |
| GLAXUNTE | 2 | 735.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| XO | 1 | 332.00 | 1 | 1,332.00 | -75% | 3 | 1,365.00 | -75% |
| ZUMIGUI-C | 1 | 180.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| AWEI | 0 | 0.00 | 3 | 1,072.00 | : 1 | 0 | 0.00 | · i |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

NLEX DRIVE&DINE

| BRAND | | nt Sales 4-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|------|------------------------|---------------------------------|---|--------------------|----------------------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 2-CONSIGNE | | + | | | | · - | | L I |
| BASIC-C | 0 | 0.00 | 32 | 13,348.40 | -100% | 81 | 57,296.00 | : -100% |
| FUBU-C | 0 | 0.00 | 69 | 72,644.75 | ; I | 0 | 0.00 | 1 |
| GENERIC-C | 0 | 0.00 | 2 | 2,192.00 | 1 | 2 | 1,399.00 | 1 |
| GOLF-C | 0 | 0.00 | 1 | 443.00 | ; I | 4 | 1,000.00 | |
| IT LUGGAGE-C | 0 | 0.00 | 3 | 28,157.00 | 1 | 0 | 0.00 | 1 |
| KAKA-C | 0 | 0.00 | 2 | 3,700.00 | i I | 1 | 1,850.00 | 1 |
| MACBETH | 0 | 0.00 | 22 | 6,697.25 | 1 | 0 | 0.00 | 1 |
| MOSSIMO-FW | 0 | 0.00 | 15 | 5,849.00 | ; I | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 1 | 420.00 | -100% | 4 | 2,393.00 | -100% |
| OZUKO | 0 | 0.00 | 2 | 2,902.00 | -100% | 0 | 0.00 | |
| REVA-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 27 | 8,613.25 | -100% |
| SMOOTH SKIES-C | 0 | 0.00 | 3 | 2,907.00 | -100% | 0 | 0.00 | |
| SOLATEK | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 3,339.75 | -100% |
| TANKROCK-C | 0 | 0.00 | 1 | 599.00 | -100% | 0 | 0.00 | i I |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,000.00 | -100% |
| TOMS-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 7,496.00 | -100% |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | | 2 | 1,559.00 | -100% |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 425.00 | -100% |
| YOOBAO-C | 0 | 0.00 | 1 | 630.00 | -100% | 3 | 1,613.00 | -100% |
| ZILLA | 0 | 0.00 | 1 | 950.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 58 | 79,442.50 | 213 | 166,778.70 | -52% | 226 | 141,450.50 | -43% |
| TOTALS: | 1,049 | 589,626.50 | 816 | 402,215.45 | 46% | 836 | 474,944.50 | 24% |
| | | | | | 1 1 1 1 1 1 1 | | | |
| | | | | | 1 1 1 1 1 1 | | | 1 1 1 1 1 1 |
| | | | | | | | | 1 1 1 1 1 |

$35\ \mathrm{JME}$ Bldg. $3\mathrm{rd}$ Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

NLEX MEGA STATION

| BRAND | | nt Sales -10/13/2024 | | st Year | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|---------------------|--------------|-------------------------|-----------|----------------------|----------|--------|--------------------|-------------|
| | Qty. | Nett | Qty. | 23-10/13/2023 Net | 1 | Qty. \ | Net | |
| 1-OUTRIGHT | | | | | ! ! | · | | L I |
| BATH & BODY WORKS | 475 | 126,360.00 | 198 | 69,898.00 | 80% | 33 | 20,042.50 | ¦ ¦ 530% |
| VICTORIA'S SECRET | 167 | 59,509.00 | 40 | 33,650.00 | : 1 | 53¦ | 43,793.00 | i |
| USPA | 13 | 39,278.00 | 1 | 32,894.00 | 1 | 34 | 106,610.00 | 1 |
| NIKE | 26 | 37,521.00 | 8¦ 13¦ | 23,135.00 | : 1 | 1 | 0.00 | 1 |
| CLINIQUE | 1 | 16,000.00 | 1 | | 1 | 0; | | 1 |
| | 6 | 1 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| ADIDAS PH | 14 | 7,795.00 | 6 | 4,320.00 | 1 | 0; | 0.00 | 1 |
| CALVIN KLEIN | | 5,600.00 | 0; | 0.00 | : 1 | 0 | 0.00 | i |
| JANSPORT | 6 | 4,980.00 | 0 | 0.00 | 1 | 0; | 0.00 | 1 |
| MINISO | 12 | 3,118.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| ADIDAS | 2 | 2,800.00 | 1 | 1,500.00 | 1 | 0 | 0.00 | 1 |
| NESTI DANTE | 13 | 2,447.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| TOBLERONE | 2 | 700.00 | 0 | 0.00 | 1 | 18¦ | 3,000.00 | 1 |
| CHAMPION | 1 | 199.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| CADBURY | 0 | 0.00 | 0 | 0.00 | 1 | 43 | 5,950.00 | 1 |
| EVERLAST | 0 | 0.00 | 1¦ | 100.00 | : 1 | 68 | 72,077.00 | |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 | 5¦ | 16,115.00 | 1 |
| GIFT BUSINESS | 0 | 0.00 | 2 | 300.00 | : 1 | 196 | 31,367.00 | i |
| ISLA | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 340.00 | 1 |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | : 1 | 21 | 830.00 | i |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | i 1 | 3 | 5,458.95 | 1 |
| MANTYX | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 249.00 | |
| MARS | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 1,750.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 600.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 7 | 3,163.00 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 160.00 | -100% |
| NIKE-SL | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 9,642.50 | -100% |
| NON-MERCH | 133 | 0.00 | 333 | 0.00 |) | 0 | 0.00 | I I |
| O'NEILL | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 3,750.00 | -100% |
| PARKLAND | 0 | 0.00 | 0 | 0.00 | i i | 1 | 695.00 | -100% |
| PEPE JEANS | 0 | 0.00 | 0 | 0.00 | | 1 | 570.00 | -100% |
| POLO RL | 0 | 0.00 | 0 | 0.00 | | 4 | 10,830.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | ! ! | 3 | 2,685.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,199.00 | 1 |
| SEAFOLLY | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 850.00 | i |
| | | 1 | | | 1 | 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

Current Sales Last Year 2019 **BRAND** Inc/Dec% Inc/Dec% 10/01/2024-10/13/2024 10/01/2019-10/13/2019 10/01/2023-10/13/2023 Qty. Nett Qty. Net Qty. Net 1-OUTRIGHT TRAVEL BLUE 0 0.00 2 -100% 2 2,070.00 3,398.00 -100% **TROLLI** 0 0.00 0 0.00 20 7,215.00 -100% ΤY 0 0.00 0 0.00 23 6,564.25 -100% 0 0 2 **UNDER ARMOUR** 0.00 0.00 7,498.00 -100% VANS-SL 0 0.00 0 0.00 27 25,400.60 -100% **VOLCOM-SL** 0 0.00 0 0.00 5 4,500.00 -100% 0 0.00 0 0.00 1 120.00 -100% **WONKA** 1-OUTRIGHT Total: 871 306,307.00 604 167,867.00 591 396,422.80 -22% 82% 2-CONSIGNE **KROOBERG** 32 14,194.00 103 58,194.30 -75% 219¦ -87% 113,666.00 **8A PERFORMANCE** 11 10,798.00 42 44,126.00 -75% 16 17,584.00 -38% 2 0 **HEYS** 4,769.00 0.00 4 22,671.25 -78% **PORTGEAR** 1 2,899.75 0 0.00 0 0.00 **AIRFIT** 4 2,399.00 0 0.00 0 0.00 TRAVEL SENTRY-C 1,499.00 0 0.00 0 0.00 1 2 DTBG-C 1 1,780.00 -55% 3,200.00 -75% 787.50 3 XO 785.00 3 1,798.70 0 0.00 -56% 1 7 0 **GENERIC-C** 665.50 7,081.75 -90% 0.00 1 599.00 0 0 TANKROCK-C 0.00 0.00 0 0.00 3 0 0.00 **BANGE-C** 10,683.00 -100% 0 **BASIC-C** 0.00 149 71,042.55 -100% 107,442.70 146 -100% 0 **CELEBRAT-C** 0.00 1,287.00 -100% 0 0.00 66 0 3 1,517.00 COTIMA 0.00 0 0.00 -100% 0 0 10 D-POWER-C 0.00 2,760.00 -100% 0.00 0 3 2,997.00 **EVERLAST-C** 0 0.00 0.00 -100% **FILIPINIANA** 0 0.00 2,147.50 -100% 3 3,147.00 -100% 6 FUBU-C 0 0 0.00 74 76,472.50 -100% 0.00^{1} 0 0 **FUNGOOFUN-C** 1 1,991.25 -100% 0.00 0.00 0 1 GOLF-C 0.00 0 0.00 250.00 -100% 0 0 **HALO** 0.00 0.00 30¦ 14,950.00 -100% 0 0 72 HOCO 0.00 0.00 16,694.00 -100% 0 **ISLANDER** 0.00 0 0.00 8 2,204.00 -100% KAKA-C 0 0.00 2,730.00 -100% 1 1,850.00 -100% 1 0 2 0 LIME-C 0.00 1,796.00 -100% 0.00

OUTLETS

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

NLEX MEGA STATION

| BRAND | | nt Sales 4-10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|--------|--------------------------|----------|--------------------------|------------|-------------|--------------------|---------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 2-CONSIGNE | | | | | · | | | L I |
| MACBETH | 0 | 0.00 | 3 | 799.75 | -100% | 0 | 0.00 | |
| MIRO | 0 | 0.00 | 0 | 0.00 | ; 1 | 30 | 15,500.00 | |
| MOSSIMO-FW | 0 | 0.00 | 15¦ | 6,897.25 | 1 | 0! | 0.00 | 1 |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | : 1 | 5¦ | 4,070.00 | |
| SODO | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,799.00 | 1 |
| SOLATEK | 0 | 0.00 | 2¦ | 1,739.90 | ; I | 6 | 4,869.70 | |
| SPUNN | 0 | 0.00 | 0 | 0.00 | 1 | 45 | 33,385.00 | 1 |
| TOMS-C | 0¦ | 0.00 | 2¦ | 5,278.00 | ; I | 0 | 0.00 | |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 875.00 | 1 |
| VIPFAN-C | 0¦ | 0.00 | 0, 9¦ | 6,471.00 | ; 1 | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 359.00 | 1 |
| ZILLA | 0¦ | 0.00 | 2 2 | 1,900.00 | : 1 | 1¦ 1¦ | 2,599.00 | |
| ZUMIGUI-C | 1 | 0.00 | 1 | | 1 | 1 | | 1 |
| | 0¦ | | 1 | 180.00 | i ! | 0 | 0.00 | |
| 2-CONSIGNE Total: | 57 | 39,395.75 | 502 | 307,156.45 | -87% | 598 | 371,629.65 | - <mark>89</mark> % |
| TOTALS: | 928 | 345,702.75 | 1,106 | 475,023.45 | -27% | 1,189 | 768,052.45 | -54% |
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SLEX

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

| BRAND | | nt Sales | | st Year | Inc/Dec% | | 119 | lnc/Dec% |
|---------------------|-------------------|----------------------|------|----------------------|----------|------|---------------------|--------------|
| | 0/01/2024 Qty. | 1-10/13/2024 Nett | Qty. | 23-10/13/2023 Net | 1 | Qty. | 9-10/13/2019 Net | |
| 1-OUTRIGHT | | | | | | | | L. |
| BATH & BODY WORKS | 422 | 114,114.00 | 252 | 82,919.00 | 37% | 7 . | 3,212.00 | ¦ ¦ 3452% |
| | 432 | 1 | 253 | | : 1 | . 1 | · · | 1 |
| VICTORIA'S SECRET | 187 | 104,605.00 | 21 | 21,485.00 | 1 | 25 | 27,390.00 | 1 |
| USPA | 46 | 95,555.00 | 11 | 47,990.00 | : 1 | 8 | 24,960.00 | 1 |
| NIKE | 35 | 53,675.00 | 6 | 9,870.00 | 1 | 0 | 0.00 | 1 |
| CLINIQUE | 10 | 26,400.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| NESTI DANTE | 78 | 12,312.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| JANSPORT | 9 | 7,470.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| CALVIN KLEIN | 2 | 7,440.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ADIDAS PH | 12 | 5,997.00 | 2 | 1,440.00 | : 1 | 0 | 0.00 | |
| ADIDAS | 4 | 5,300.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VERSACE | 1 | 4,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| THE NORTH FACE-O | 1 | 4,499.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MINISO | 12 | 3,628.00 | 0 | 0.00 | I I | 0 | 0.00 | |
| HAVAIANAS | 3 | 3,197.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SPEEDO | 4 | 3,096.00 | 0 | 0.00 | i 1 | 0 | 0.00 | ! ! |
| ADIDAS-SL | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| BRIC'S-SL | 0 | 0.00 | 1 | 3,000.00 | -100% | 0 | 0.00 | |
| BURBERRY | 0 | 0.00 | 1 | 2,900.00 | -100% | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 0 | 0.00 | | 19 | 2,350.00 | -100% |
| DELSEY | 0 | 0.00 | 1 | 12,999.00 | -100% | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 1,039.00 | -100% | 0 ! | 0.00 | |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | I I | 31 | 45,724.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 1 | 499.00 | 1 | 0 | 0.00 | 1 |
| FITFLOP-SL | 0 | 0.00 | 3 | 3,600.00 | i I | 9 | 31,310.00 | 1 |
| GIFT BUSINESS | 0 | 0.00 | 7. | 837.00 | 1 | 94 | 17,150.00 | 1 |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | : 1 | 18 | 3,600.00 | |
| KEDS | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,497.50 | 1 |
| KINDER BUENO | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 450.00 | 1 |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | 1 | 18 | 600.00 | 1 |
| KISSNY | 0 | 0.00 | 0 | 0.00 | : 1 | 1, | 500.00 | 1 |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,699.00 | 1 |
| MANGO | 0 | 0.00 | 0 | 0.00 | i I | 0; | 0.00 | 1 |
| | i i | 1 | 1 | | 1 | 1 | | 1 |
| MANTYX | 0 | 0.00 | 0 | 0.00 | : 1 | 2¦ | 548.00 | · i |
| MARC BY MARC JACOBS | 0 | 0.00 | 0 | 0.00 | l I | 0 | 0.00 | I I |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SLEX

| BRAND | | nt Sales I-10/13/2024 | | t Year 3-10/13/2023 | Inc/Dec% | 20 | 19 9-10/13/2019 | Inc/Dec% |
|-------------------|--------------|--------------------------|------|------------------------|----------|------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | l. I |
| MARS | . 0 | 0.00 | 0 | 0.00 | 1 | 1 | 400.00 | -100% |
| MISHMASH | 0 | 0.00 | 1 | 150.00 | | 16 | 4,384.00 | |
| NON-MERCH | 236 | 0.00 | 229 | 0.00 | 1 | 0 | 0.00 | |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | ; I | 4 | 4,796.00 | |
| SANUK-SL | . 0 | 0.00 | 0 | 0.00 | 1 | 1 | 350.00 | |
| SPERRY | 0 | 0.00 | 0 | 0.00 | ; I | 3 | 12,589.50 | |
| THE BALM | . 0 | 0.00 | 4 | 2,000.00 | 1 | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 1 | 545.00 | | 0 | 0.00 | |
| TROLLI | . 0 | 0.00 | 0 | 0.00 | 1 | 21 | 6,345.00 | |
| TY | 0 | 0.00 | 0 | 0.00 | | 23 | 6,734.25 | |
| UNDER ARMOUR | . 0 | 0.00 | 0 | 0.00 | 1 | 3 | 9,997.00 | |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 11 | 11,858.20 | |
| VOLCOM-SL | . 0 | 0.00 | 0 | 0.00 | 1 | 1 | 750.00 | |
| 1-OUTRIGHT Total: | 1,072 | 452,088.00 | | 191,273.00 | i | 319 | 219,194.45 | |
| r comment rotal. | 1,072 | 102,000.00 | | 171,270.00 | 13070 | | 217,171.10 | 10070 |
| 2-CONSIGNE | | | | | | | | |
| KROOBERG | 82 | 56,087.00 | 183 | 104,175.75 | -46% | 226 | 96,332.00 | -41% |
| HEYS | 7 | 17,694.00 | 21 | 92,019.00 | -80% | 10 | 36,402.50 | -51% |
| PORTGEAR | 14 | 17,108.75 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LEGEND WALKER | 1 | 9,759.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BG BERLIN-C | 1 | 8,399.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| XO | 9 | 5,583.00 | 3 | 1,351.00 | 313% | 1 | 375.00 | 1388% |
| OME-C | 1 | 2,998.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| OPTIMUS-C | 1 | 2,443.00 | 0 | 0.00 | | 0 | 0.00 | |
| SOFISTICA | 2 | 2,320.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GENERIC-C | 2 | 2,081.00 | 5 | 3,445.50 | -39% | 1 | 800.00 | 160% |
| MARK RYDEN-C | 1 | 2,056.00 | 1 | 2,056.00 | 0% | 0 | 0.00 | |
| VIDVIE | 1 | 1,998.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL SENTRY-C | 2 | 1,898.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| KAKA-C | 1 | 1,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMOOTH SKIES-C | 2 | 1,024.00 | 0 | 0.00 | | 0 | 0.00 | |
| 8A PERFORMANCE | 0 | 0.00 | 23 | 21,800.00 | -100% | 0 | 0.00 | |
| BANGE-C | 0 | 0.00 | 2 | 8,775.00 | -100% | 0 | 0.00 | |
| BASIC-C | 0 | 0.00 | 98 | 46,445.10 | -100% | 69 | 50,846.60 | -100% |
| CELEBRAT-C | 0 | 0.00 | 50 | 1,704.00 | -100% | 0 | 0.00 | |

SLEX

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

OUTLETS

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

| BRAND | | nt Sales 1-10/13/2024 | | st Year | Inc/Dec% | 20 | | lnc/Dec% |
|--------------------|------------------|--------------------------|--------------|----------------------|----------|--------|---------------------|----------------------|
| | Qty. | Nett | Oty. | 23-10/13/2023 Net | | Qty. 1 | 9-10/13/2019 Net | |
| 2-CONSIGNE | - - | | | | - | | | L I |
| COTIMA | 0 | 0.00 | 0 | 0.00 | 1 | 1 1 | 709.00 | : : -100% |
| D-POWER-C | 0¦ | 0.00 | | 726.00 | i I | 1 ¦ | 0.00 | , I |
| DTBG-C | i | 1 | 4 | | 1 | 0 | | l |
| | 0 | 0.00 | 3 | 5,937.50 | i I | 0 | 0.00 | |
| FILIPINIANA | 0 | 0.00 | 2 | 989.00 | 1 | 5 | 4,025.00 | l |
| FUBU-C | 0 | 0.00 | 84 | 76,380.75 | : 1 | 0 | 0.00 | , |
| FUNGOOFUN-C | 0 | 0.00 | 4 | 7,582.50 | 1 | 0 | 0.00 | l |
| GOLF-C | 0 | 0.00 | 2 | 458.00 | i I | 3 | 1,850.00 | |
| HALO | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 8,687.00 | l |
| HOCO | 0 | 0.00 | 0 | 0.00 | i I | 36 | 8,162.50 | , I |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | 1 | 1¦ | 1,550.00 | l |
| LE CADEAU | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | , |
| LIME-C | 0 | 0.00 | 5 | 5,590.00 | -100% | 0 | 0.00 | 1 |
| MACBETH | 0 | 0.00 | 7 | 2,948.25 | -100% | 0 | 0.00 | l I |
| MIRO | 0 | 0.00 | 0 | 0.00 | 1 | 42 | 15,109.90 | -100% |
| MOSSIMO-FW | 0 | 0.00 | 11 | 6,095.75 | -100% | 0 | 0.00 | , |
| NEW LEAGUE | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 3,665.00 | -100% |
| OEM-C | 0 | 0.00 | 2 | 858.00 | -100% | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 1,175.00 | -100% |
| POCHI | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | 1 |
| PYXIS-C | 0 | 0.00 | 6 | 1,014.00 | -100% | 0 | 0.00 | |
| SANUK-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I I I |
| SOLATEK | 0 | 0.00 | 3 | 2,579.85 | -100% | 5 | 3,899.75 | -100% |
| SPUNN | 0 | 0.00 | 0 | 0.00 | 1 | 27 | 22,433.00 | -100% |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | I I | 4 | 2,000.00 | -100% |
| TOMS-C | 0 | 0.00 | 4 | 13,092.00 | -100% | 0! | 0.00 | |
| UNBRANDED | 0 | 0.00 | 1 | 850.00 | · I | 0 | 0.00 | |
| VIPFAN-C | 0 | 0.00 | 28 | 19,432.00 | | 0 | 0.00 | l |
| WINGMAN-C | 0 | 0.00 | 3 | 1,287.00 | i I | 0 | 0.00 | |
| XIPIN | 0 | 0.00 | 2 | 390.00 | 1 | 0 | 0.00 | l |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | : 1 | 4 | 3,700.00 | |
| ZILLA | 0 | 0.00 | 2 | 1,060.00 | 1 | 0 | 0.00 | l |
| 2-CONSIGNE Total: | | 133,298.75 | 559 <u>!</u> | 429,041.95 | <u> </u> | 462 | 261,722.25 | |
| Z-GOINSIGNE TOIdI. | 127 | 133,270.73 | 009 | 421,041.93 | -68% | 402 | 201,122.23 | -49% |
| TOTALS: | 1,199 | 585,386.75 | 1,102 | 620,314.95 | -5% | 781 | 480,916.70 | 21% |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SUBIC FREEPORT

| BRAND | | t Sales -10/13/2024 | | st Year 23-10/13/2023 | Inc/Dec% | 201 10/01/2019 | 9 -10/13/2019 | Inc/Dec% |
|-------------------|------|------------------------|------|--------------------------|----------|-----------------------------|------------------|------------|
| - | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | | - - | | L |
| BATH & BODY WORKS | 429 | 73,731.00 | 177 | 52,946.00 | 39% | 13 | 9,371.00 | ¦ 686% |
| VICTORIA'S SECRET | 149 | 61,390.00 | 25 | | ; I | 21 | 25,115.00 | , i |
| USPA | 24 | 61,124.00 | 2 | | 1 | 3 | 12,685.00 | 1 |
| CLINIQUE | 16 | 44,800.00 | 0 | 0.00 | ; I | 0 | 0.00 | , i |
| DELSEY | 2 | 25,980.00 | 2 | 24,998.00 | 3% | 0 | 0.00 | |
| ADIDAS PH | 35 | 18,689.00 | 1 | | ; I | 15¦ | 7,500.00 | , i |
| TOMFORD | 1 | 14,480.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| GIORGIO ARMANI | 1 | 5,400.00 | 0 | 0.00 | | 2 | 7,950.00 | -32% |
| NESTI DANTE | 18 | 2,567.00 | 14 | 1,146.00 | 123% | 2 | 500.00 | ¦ 413% |
| FITFLOP-SL | 1 | 2,500.00 | 0 | 0.00 | ; I | 6 | 20,638.00 | |
| JOCKEY | 4 | 1,967.00 | 0 | 0.00 | | 0 | 0.00 | I |
| GIFT BUSINESS | 3 | 1,150.00 | 44 | 17,698.00 | -93% | 81 | 8,728.00 | -86% |
| SPEEDO . | 1 | 799.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHAMPION | 1 | 500.00 | 3 | | ; I | 0 | 0.00 | , i |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | | 3 | 9,750.00 | -100% |
| CALVIN KLEIN | 0 | 0.00 | 0 | 0.00 | | 8 | 20,823.00 | -100% |
| DAVIDOFF | 0 | 0.00 | 0 | 0.00 | | 2 | 7,050.00 | -100% |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,000.00 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | | 12 | 11,510.00 | -100% |
| EMPORIO ARMANI | 0 | 0.00 | 1 | 2,299.00 | -100% | 0 | 0.00 | l ! |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 44 | 59,290.00 | -100% |
| EVITA PERONI | 0 | 0.00 | 0 | 0.00 | l ! | 3 | 3,210.00 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 2 | 7,600.00 | -100% |
| FERRARI | 0 | 0.00 | 0 | 0.00 | l ! | 1 | 1,910.00 | -100% |
| HUGO | 0 | 0.00 | 1 | 6,500.00 | -100% | 1 | 2,897.50 | -100% |
| KIPLING | 0 | 0.00 | 1 | 4,499.00 | -100% | 0 | 0.00 | l ! |
| KIPLING-SL | 0 | 0.00 | 0 | 0.00 | | 2 | 9,650.00 | -100% |
| LACOSTE | 0 | 0.00 | 0 | 0.00 | l ! | 2 | 6,300.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 17 | 1,883.00 | -100% | 4 | 796.00 | -100% |
| MISHMASH | 0 | 0.00 | 1 | 150.00 | -100% | 3 | 647.00 | -100% |
| NON-MERCH | 77 | 0.00 | 149 | 0.00 | | 0 | 0.00 | 1 |
| OPI | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| QUIKSILVER | 0 | 0.00 | 1 | 1,200.00 | -100% | 2 | 1,990.00 | ¦ -100% |
| RALPH LAUREN | 0 | 0.00 | 0 | 0.00 | | 5 | 14,835.00 | i |
| | | | | | | 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

SUBIC FREEPORT

| BRAND | Current Sales 10/01/2024-10/13/2024 | | Last Year 10/01/2023-10/13/2023 | | Inc/Dec% | 2019 10/01/2019-10/13/2019 | | lnc/Dec% |
|-------------------|--|------------|------------------------------------|------------|----------|-------------------------------|------------|-----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | + | | | <u> </u> | | | l <u>.</u> I |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | | 1 1 | 1,199.00 | -100% |
| SAKROOTS | 0 | 0.00 | 0 | 0.00 | | 1 | 2,450.00 | , 1 |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | 1 | 8! | 5,450.00 | l |
| SPRAYGROUND | 0 | 0.00 | 0 | 0.00 | | 1 | 999.00 | |
| TEVA | 0 | 0.00 | 0! | 0.00 | 1 | 2 | 1,298.00 | I |
| TRAVEL BLUE | 0 | 0.00 | 1. | 1,300.00 | : 1 | 0 | 0.00 | , I |
| VANS-SL | 0 | 0.00 | 1¦ 1! | 1,200.00 | 1 | 13 | 13,955.80 | l |
| VERSACE | 0, | 0.00 | 0 | 0.00 | | 3 | 9,200.00 | , 1 |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 | 3 i 1 i | 2,475.00 | l |
| | | | | | i_ | | | - |
| 1-OUTRIGHT Total: | 762 | 315,077.00 | 442 | 149,337.00 | 110% | 268 | 289,772.30 | 8% |
| 2-CONSIGNE | | | į | | | i | | |
| BG BERLIN-C | 3 | 23,219.00 | 1 | 11,559.00 | 100% | 0 | 0.00 | 1 |
| HEYS | 4 | 9,999.00 | 0 | 0.00 | 1 | 4 | 18,626.00 | l |
| FUBU-C | 4 | 4,191.00 | 76 | 70,495.50 | | 0 | 0.00 | I |
| FUNGOOFUN-C | 2 | 3,781.25 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| MIMAX-C | 4 | 2,896.00 | 0 | 0.00 | | 2 | 1,518.00 | , 1 |
| BANGE-C | ! 1 | 2,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| KAKA-C | 1 | 1,850.00 | 0 | 0.00 | | 1 | 1,652.00 | , 1 |
| WEKOME | 1 | 1,142.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| TANKROCK-C | 1 | 899.00 | 0 | 0.00 | | 0 | 0.00 | , 1 |
| GLAXUNTE | . 7 | 795.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| GOLF-C | 3 | 750.00 | 0 | 0.00 | ; I | 2 | 1,363.00 | , 1 |
| SMOOTH SKIES-C | 1 | 589.00 | 9 | 12,421.00 | 1 | 0 | 0.00 | l |
| XO | 1 | 388.00 | 0 | 0.00 | | 0 | 0.00 | , 1 |
| MOSSIMO-FW | 1 | 300.00 | 7 | 3,998.25 | 1 | 0 | 0.00 | l |
| 8A PERFORMANCE | 0 | 0.00 | 0 | 0.00 | | 18 | 16,367.00 | , 1 |
| ARTIART | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 3,716.00 | l |
| AWEI | 0 | 0.00 | 2 | 800.00 | | 0 | 0.00 | , |
| BOONA-C | 0 | 0.00 | 1 | 888.00 | 1 | 0 | 0.00 | l |
| DEUTER-C | 0 | 0.00 | 0 | 0.00 | | 11 | 11,847.50 | |
| DTBG-C | 0 | 0.00 | 2 | 4,287.50 | 1 | 2 | 3,037.00 | l |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | | 2 | 3,900.00 | |
| FOOTJOY | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 701.00 | l |
| GENERIC-C | 0 | 0.00 | 3 | 2,461.00 | | 0 | 0.00 | |

Page 144 of 144

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/13/2024

OUTLETS
SUBIC FREEPORT

| BRAND | | nt Sales I-10/13/2024 | | Year 3-10/13/2023 | Inc/Dec% | 201 10/01/2019 | 19 -10/13/2019 | Inc/Dec% |
|-------------------|------|--------------------------|-------------|----------------------|-------------|-------------------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | <u> </u> | | | l- I |
| GIFT BUSINESS-C | 0 | 0.00 | 1 | 1,209.00 | -100% | 3 | 1,787.00 | -100% |
| HEAD-C | 0 | 0.00 | 0 | 0.00 | i I | 1 | 295.00 | -100% |
| IT LUGGAGE-C | 0 | 0.00 | 2 | 18,178.00 | -100% | 0 | 0.00 | |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,742.00 | -100% |
| KROOBERG | 0 | 0.00 | 0 | 0.00 | 1 1 | 67 | 34,532.00 | -100% |
| MACBETH | 0 | 0.00 | 6 | 2,399.25 | -100% | 0 | 0.00 | |
| MARES | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 3,529.00 | -100% |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 515.00 | -100% |
| PACSAFE-C | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 70,757.00 | -100% |
| TITLEIST | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,474.00 | -100% |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | i i | 1 | 541.00 | -100% |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 7,277.00 | -100% |
| XIPIN | 0 | 0.00 | 2 | 390.00 | -100% | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 630.00 | -100% |
| ZILLA | 0 | 0.00 | 1 | 495.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 34 | 53,299.25 | 113 | 129,581.50 | -58% | 148 | 185,806.50 | -71% |
| TOTALS: | 796 | 368,376.25 | 555 | 278,918.50 | 32% | 416 | 475,578.80 | -22% |
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RunDate: 10/14/2024 RunTime 02:16 pm Prepared By:

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Willie