

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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ATHLEISURE

## SALES REPORT - Comparative by Brand per Store

SPACE28 TRAVEL BUDDY T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
STANLEY	36	87,265.00	0	0.00		0	0.00	
ANKER	37	84,325.00	18	54,250.00	55%	0	0.00	
TRAVEL BLUE	76	79,590.00	49	67,209.00	18%	93	73,548.00	8%
AUKEY	29	52,758.00	17	32,672.00	61%	0	0.00	
USPA	9	36,641.00	15	88,685.00	-58%	17	49,595.00	-26%
SONY-TRI	8	31,992.00	5	33,377.00	-4%	0	0.00	
TENKI	26	17,524.00	0	0.00		0	0.00	
JANSPORT	15	12,450.00	0	0.00		0	0.00	
ADIDAS	6	9,500.00	0	0.00		0	0.00	
JBL-TRI	3	8,953.00	0	0.00		0	0.00	
MARSHALL-TRI	1	7,399.00	0	0.00		0	0.00	
CASIO	2	7,210.00	1	7,790.00	-7%	0	0.00	
APPLE-TRI	1	1,999.00	0	0.00		0	0.00	
LEXINGHAM	1	1,750.00	0	0.00		0	0.00	
BAYONGCIAGA	0	0.00	0	0.00		2	3,390.00	-100%
DESTINATION TRAVEL	0	0.00	2	2,200.00	-100%	0	0.00	
GATTINONI ROMA	0	0.00	0	0.00		2	7,790.00	-100%
GIFT BUSINESS	0	0.00	0	0.00		1	1,500.00	-100%
JUICY COUTURE	0	0.00	3	18,697.00	-100%	0	0.00	
LULU BLANC	0	0.00	0	0.00		2	4,648.00	-100%
MY ARCADE-TRI	0	0.00	1	4,290.00	-100%	0	0.00	
NON-MERCH	125	0.00	40	0.00		148	0.00	
WORLD TRAVELER	0	0.00	0	0.00		1	5,590.00	-100%
1-OUTRIGHT Total:	375	439,356.00	151	309,170.00	42%	266	146,061.00	200%
2-CONSIGNE								
WANDERSKYE	147	172,685.00	106	121,894.00	41%	115	165,765.00	4%
U-ELEMENT	49	160,481.00	10	25,810.00	521%	0	0.00	
HEYS	39	153,118.00	66	161,687.40	-5%	10	15,900.00	863%
PACSAFE-C	19	123,131.00	20	106,600.00	15%	0	0.00	
GUESS-C	14	65,572.00	18	89,164.00	-26%	22	96,056.00	-31%
IT LUGGAGE-C	4	30,177.00	8	70,832.00	-57%	0	0.00	
CABINZERO	8	25,492.00	19	89,171.00	-71%	0	0.00	
SMOOTH SKIES-C	11	9,499.00	52	56,319.00	-83%	0	0.00	
BG BERLIN-C	1	6,565.00	2	23,118.00	-71%	0	0.00	

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## SALES REPORT - Comparative by Brand per Store

SPACE28 TRAVEL BUDDY T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
FILIPINIANA	14	3,500.00	0	0.00		0	0.00	
HAWK-C	1	1,699.00	11	15,475.00	-89%	0	0.00	
SONY-C	1	990.00	0	0.00		0	0.00	
AMERICAN TOURISTER	0	0.00	0	0.00		44	195,725.75	-100%
DELSEY-C	0	0.00	0	0.00		9	44,554.00	-100%
EUROO	0	0.00	0	0.00		6	7,204.00	-100%
HUG ME	0	0.00	0	0.00		6	3,594.00	-100%
HYDRAPAK	0	0.00	30	11,450.00	-100%	0	0.00	
SAMSONITE-C	0	0.00	0	0.00		26	297,717.50	-100%
TARGUS	0	0.00	0	0.00		6	39,654.00	-100%
TRAVELON	0	0.00	0	0.00		34	81,980.00	-100%
VICTORINOX	0	0.00	0	0.00		5	18,250.00	-100%
WORLD TRAVELER-C	0	0.00	0	0.00		37	109,330.00	-100%
2-CONSIGNE Total:	308	752,909.00	342	771,520.40	-2%	320	1,075,730.25	-30%
TOTALS:	683	1,192,265.00	493	1,080,690.40	10%	586	1,221,791.25	-2%

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## SALES REPORT - Comparative by Brand per Store

T3 INTL SPACE5

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BATH & BODY WORKS	33	12,550.00	0	0.00		0	0.00	
MINISO-O	2	258.00	0	0.00		0	0.00	
JBL	0	0.00	9	6,750.00	-100%	0	0.00	
MAC	0	0.00	0	0.00		0	0.00	
PANDORA	0	0.00	0	0.00		75	339,735.00	-100%
SENNHEISER	0	0.00	0	0.00		0	0.00	
SONY	0	0.00	1	695.00	-100%	0	0.00	
<i>1-OUTRIGHT Total:</i>	35	12,808.00	10	7,445.00	72%	75	339,735.00	-96%
<b>2-CONSIGNE</b>								
MINISO	1,976	812,244.00	1,105	487,625.00	66%	0	0.00	
<i>2-CONSIGNE Total:</i>	1,976	812,244.00	1,105	487,625.00	66%	0	0.00	
<b>TOTALS:</b>	2,011	825,052.00	1,115	495,070.00	66%	75	339,735.00	142%

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## SALES REPORT - Comparative by Brand per Store

THE SHOPPES LEFT WING

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
NIKE	306	521,721.00	294	486,480.00	7%	0	0.00	
ADIDAS	187	375,114.00	150	270,000.00	38%	0	0.00	
JANSPORT	42	34,860.00	0	0.00		0	0.00	
TRAVEL BLUE	10	19,500.00	19	33,380.00	-41%	10	15,000.00	30%
DESTINATION TRAVEL	0	0.00	5	5,950.00	-100%	0	0.00	
NESTI DANTE	0	0.00	0	0.00		3	600.00	-100%
NON-MERCH	328	0.00	381	0.00		0	0.00	
1-OUTRIGHT Total:	873	951,195.00	849	795,810.00	19%	13	15,600.00	5997%
2-CONSIGNE								
LEGEND WALKER	3	37,787.00	0	0.00		0	0.00	
FILIPINIANA	61	15,770.00	0	0.00		0	0.00	
WANDERSKYE	6	12,974.00	0	0.00		0	0.00	
HEYS	1	7,899.00	0	0.00		0	0.00	
ADIDAS PH-P	0	0.00	2	1,598.00	-100%	0	0.00	
BRIC'S-C	0	0.00	0	0.00		19	174,660.00	-100%
CASIO-C	0	0.00	0	0.00		5	56,975.00	-100%
COCCINELLE	0	0.00	0	0.00		1	8,350.00	-100%
FOSSIL-C	0	0.00	0	0.00		13	107,600.00	-100%
LUXOTTICA-C	0	0.00	0	0.00		1	9,000.00	-100%
NESTI DANTE-C	0	0.00	0	0.00		118	28,065.00	-100%
SWAROVSKI-C	0	0.00	0	0.00		25	203,530.00	-100%
2-CONSIGNE Total:	71	74,430.00	2	1,598.00	4557%	182	588,180.00	-87%
TOTALS:	944	1,025,625.00	851	797,408.00	28%	195	603,780.00	69%

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## SALES REPORT - Comparative by Brand per Store

THE SHOPPES T3 LANDSIDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
NIKE	115	179,776.00	86	169,851.50	5%	170	335,738.00	-46%
TRAVEL BLUE	149	178,885.00	56	63,097.00	183%	55	56,089.00	218%
USPA	39	171,281.00	4	18,496.00	826%	2	8,398.00	1939%
ANKER	52	128,485.00	0	0.00		0	0.00	
JANSPORT	81	67,230.00	0	0.00		0	0.00	
AUKEY	42	66,896.00	0	0.00		0	0.00	
LUXOTTICA	5	66,125.00	0	0.00		0	0.00	
STANLEY	19	44,464.00	0	0.00		0	0.00	
MARSHALL-TRI	3	38,597.00	0	0.00		0	0.00	
ADIDAS	22	36,065.00	0	0.00		0	0.00	
JBL-TRI	17	32,899.00	0	0.00		0	0.00	
VERSACE	3	21,700.00	0	0.00		0	0.00	
SWAROVSKI	2	20,400.00	0	0.00		0	0.00	
BURBERRY	6	16,530.00	0	0.00		0	0.00	
APPLE-TRI	5	10,086.00	0	0.00		0	0.00	
MINISO	57	8,943.00	0	0.00		0	0.00	
HYDROFLASK-O	3	8,670.00	0	0.00		0	0.00	
SPEEDO	3	7,975.00	0	0.00		0	0.00	
HERSCHEL	1	7,490.00	0	0.00		0	0.00	
SOL DE JANEIRO	3	6,185.00	0	0.00		0	0.00	
SONY-TRI	1	5,299.00	0	0.00		0	0.00	
CONVERSE	1	3,390.00	0	0.00		0	0.00	
SENNHEISER-TRI	1	2,699.00	0	0.00		0	0.00	
DESTINATION TRAVEL	1	400.00	10	10,720.00	-96%	0	0.00	
BAYONGCIAGA	0	0.00	11	11,545.00	-100%	0	0.00	
BITE BLOCK - C	0	0.00	2	540.00	-100%	0	0.00	
CLINIQUE	0	0.00	0	0.00		1	3,679.00	-100%
EASTPAK-SL	0	0.00	1	2,990.00	-100%	0	0.00	
EVERLAST	0	0.00	0	0.00		86	86,061.00	-100%
FITFLOP-SL	0	0.00	0	0.00		1	4,193.00	-100%
GIFT BUSINESS	0	0.00	12	2,839.00	-100%	5	948.00	-100%
GIORGIO ARMANI	0	0.00	1	5,800.00	-100%	0	0.00	
HUGO	0	0.00	0	0.00		0	0.00	
ISLAND GIRL	0	0.00	0	0.00		2	2,390.00	-100%

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## SALES REPORT - Comparative by Brand per Store

THE SHOPPES T3 LANDSIDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
KIPLING-SL	0	0.00	1	9,600.00	-100%	0	0.00	
LEXINGHAM	0	0.00	3	2,690.00	-100%	0	0.00	
LOCAL SCARF	0	0.00	1	499.00	-100%	0	0.00	
NON-MERCH	869	0.00	363	0.00		676	0.00	
PROMOTION CODE	9	0.00	0	0.00		0	0.00	
QUIKSILVER	0	0.00	0	0.00		4	3,580.00	-100%
SAUCONY	0	0.00	0	0.00		3	6,291.00	-100%
SAVONILLE	0	0.00	1	300.00	-100%	0	0.00	
THE BODY SHOP	0	0.00	0	0.00		2	1,700.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		7	26,130.00	-100%
1-OUTRIGHT Total:	1,509	1,130,470.00	552	298,967.50	278%	1,014	535,197.00	111%
2-CONSIGNE								
FILIPINIANA	999	346,875.00	593	207,255.00	67%	54	19,484.00	1680%
SUNNIES STUDIOS-C	325	275,190.00	487	311,965.00	-11%	446	190,220.00	44%
OAKLEY-C	99	274,285.00	88	233,970.00	17%	62	112,879.60	142%
8A PERFORMANCE	174	212,716.00	142	168,768.00	26%	0	0.00	
QUIKSILVER-C	81	208,500.00	76	150,500.00	38%	1	1,790.00	11548%
SUNNIES FACE	393	198,870.00	0	0.00		0	0.00	
MOSSIMO-APP	194	166,704.00	123	158,970.00	4%	56	61,740.00	170%
VERSACE-C	25	158,340.00	4	27,000.00	486%	0	0.00	
WANDERSKYE	71	126,915.00	1	1,539.00	8146%	0	0.00	
LEGEND WALKER	7	107,363.00	0	0.00		0	0.00	
ADIDAS PH-C	183	97,443.00	0	0.00		0	0.00	
CLINIQUE-C	34	93,950.00	3	9,000.00	943%	0	0.00	
KROOBERG	118	87,602.00	0	0.00		210	92,370.00	-5%
BURBERRY-C	15	76,195.00	0	0.00		0	0.00	
YVES SAINT LAURENT-C	9	74,659.00	0	0.00		0	0.00	
BILLABONG	22	56,430.00	14	32,520.00	73%	0	0.00	
NESTI DANTE-C	262	52,600.00	0	0.00		0	0.00	
CALVIN KLEIN-C	10	47,335.00	3	16,000.00	195%	0	0.00	
HUGO BOSS-C	8	44,600.00	1	6,500.00	586%	0	0.00	
U-ELEMENT	17	44,223.00	14	38,526.00	14%	0	0.00	
RALPH LAUREN-C	6	42,988.00	0	0.00		0	0.00	
SWAROVSKI-C	3	41,150.00	6	62,500.00	-34%	2	21,040.00	95%

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## SALES REPORT - Comparative by Brand per Store

THE SHOPPES T3 LANDSIDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
GIORGIO ARMANI-C	6	40,816.00	1	5,950.00	585%	0	0.00	
BVLGARI-C	5	34,525.00	2	15,000.00	130%	0	0.00	
ROXY-C	10	31,950.00	29	72,790.00	-56%	0	0.00	
PACSAFE-C	4	31,286.00	12	67,248.00	-53%	36	169,343.00	-81%
CHLOE-C	3	30,575.00	0	0.00		0	0.00	
ELIZABETH ARDEN-C	19	28,805.00	0	0.00		0	0.00	
HEYS	3	24,697.00	7	41,673.00	-40%	8	42,320.00	-41%
BG BERLIN-C	3	23,895.00	0	0.00		0	0.00	
TRAVEL SENTRY-C	9	14,381.00	0	0.00		0	0.00	
MOSCHINO-C	2	12,025.00	0	0.00		0	0.00	
MARC JACOBS-C	2	10,920.00	1	8,200.00	33%	0	0.00	
DAVIDOFF-C	2	8,200.00	2	9,700.00	-15%	0	0.00	
IT LUGGAGE-C	1	7,569.00	1	7,989.00	-5%	0	0.00	
GUESS-C	1	5,898.00	0	0.00		0	0.00	
BEACH HUT-C	2	2,400.00	0	0.00		0	0.00	
LOCCITANE-C	1	1,900.00	2	3,600.00	-47%	0	0.00	
APPLE-C	1	990.00	0	0.00		0	0.00	
SONY-C	1	990.00	0	0.00		0	0.00	
MAGWAI	1	700.00	0	0.00		0	0.00	
SPEEDO-C	1	299.00	0	0.00		21	31,551.80	-99%
90210-P	0	0.00	0	0.00		2	838.00	-100%
ABERCROMBIE & FITCH-P	0	0.00	2	9,298.00	-100%	0	0.00	
ABERCROMBIE-P	0	0.00	1	4,789.00	-100%	13	42,457.00	-100%
ADIDAS PH-P	0	0.00	20	15,980.00	-100%	0	0.00	
AGATHA RUIZ DE LA PRADA-P	0	0.00	9	11,871.00	-100%	0	0.00	
ANTONIO BANDERAS-P	0	0.00	2	4,738.00	-100%	4	5,896.00	-100%
ARIANA GRANDE-P	0	0.00	0	0.00		8	22,142.00	-100%
ARTIART	0	0.00	0	0.00		17	15,573.00	-100%
ASPEN-P	0	0.00	0	0.00		2	1,698.00	-100%
AVIREX	0	0.00	2	2,396.00	-100%	0	0.00	
AZZARO-P	0	0.00	2	7,158.00	-100%	0	0.00	
BENETTON-P	0	0.00	10	18,790.00	-100%	34	46,846.00	-100%
BERRISOM-C	0	0.00	0	0.00		1	560.00	-100%
BVLGARI-P	0	0.00	0	0.00		7	34,333.00	-100%

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## SALES REPORT - Comparative by Brand per Store

THE SHOPPES T3 LANDSIDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
CABINZERO	0	0.00	17	56,213.00	-100%	5	20,995.00	-100%
CACHAREL-P	0	0.00	2	8,258.00	-100%	0	0.00	
CALVIN KLEIN-P	0	0.00	0	0.00		2	7,148.00	-100%
CAROLINA HERRERA-P	0	0.00	2	17,818.00	-100%	2	11,668.00	-100%
CLINIQUE-P	0	0.00	1	5,569.00	-100%	1	3,889.00	-100%
CLUB CLIO-C	0	0.00	0	0.00		14	19,820.00	-100%
COTY-P	0	0.00	0	0.00		1	849.00	-100%
DAVIDOFF-P	0	0.00	0	0.00		1	4,939.00	-100%
DC-C	0	0.00	0	0.00		6	14,370.00	-100%
DEFEND	0	0.00	1	1,798.00	-100%	0	0.00	
DEFUNC	0	0.00	0	0.00		7	5,230.00	-100%
DOLCE & GABBANA-P	0	0.00	0	0.00		2	12,928.00	-100%
ED HARDY	0	0.00	0	0.00		33	24,745.80	-100%
ELIZABETH ARDEN-P	0	0.00	0	0.00		1	2,789.00	-100%
ESTEE LAUDER-P	0	0.00	0	0.00		2	9,158.00	-100%
FERRAGAMO-P	0	0.00	0	0.00		1	4,729.00	-100%
FERRARI-P	0	0.00	0	0.00		5	17,055.00	-100%
FITFLOP-C	0	0.00	0	0.00		19	90,672.00	-100%
FOSSIL-C	0	0.00	0	0.00		1	5,300.00	-100%
FRESH-P	0	0.00	0	0.00		25	14,009.20	-100%
G9 SKIN-C	0	0.00	0	0.00		1	550.00	-100%
GIORGIO ARMANI-P	0	0.00	0	0.00		1	5,469.00	-100%
GRIZZLY	0	0.00	1	2,698.00	-100%	0	0.00	
GUY LAROCHE PARIS-P	0	0.00	1	2,269.00	-100%	1	3,319.00	-100%
HALO	0	0.00	0	0.00		8	3,462.00	-100%
HOCO	0	0.00	0	0.00		31	8,177.00	-100%
HOLIKA-C	0	0.00	0	0.00		36	17,283.00	-100%
HOLLISTER-P	0	0.00	6	14,514.00	-100%	4	6,776.00	-100%
HUF	0	0.00	2	4,496.00	-100%	0	0.00	
HUG ME	0	0.00	0	0.00		9	5,391.00	-100%
HUGO-P	0	0.00	0	0.00		1	5,209.00	-100%
HYDRAPAK	0	0.00	0	0.00		14	16,796.00	-100%
IFROGZ	0	0.00	0	0.00		1	1,990.00	-100%
ILLEST	0	0.00	24	40,252.00	-100%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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ATHLEISURE

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES T3 LANDSIDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
IPANEMA	0	0.00	0	0.00		38	53,148.00	-100%
ISLAND SOUVENIRS	0	0.00	253	79,363.25	-100%	597	119,693.25	-100%
ISSEY MIYAKI-P	0	0.00	0	0.00		1	4,419.00	-100%
JANSPORT-C	0	0.00	0	0.00		14	30,260.00	-100%
JAYJUN-C	0	0.00	0	0.00		10	5,130.00	-100%
JEAN PAUL GAULTIER-P	0	0.00	2	14,868.00	-100%	0	0.00	
JENNIFER LOPEZ-P	0	0.00	1	739.00	-100%	0	0.00	
JOVAN-P	0	0.00	2	1,778.00	-100%	1	799.00	-100%
KARL LAGERFELD-P	0	0.00	0	0.00		1	2,469.00	-100%
KISSNY-C	0	0.00	0	0.00		17	8,000.00	-100%
LACOSTE-C	0	0.00	1	6,800.00	-100%	0	0.00	
LACOSTE-P	0	0.00	0	0.00		2	11,148.00	-100%
LANVIN-P	0	0.00	0	0.00		2	11,558.00	-100%
LASPLASH-C	0	0.00	0	0.00		17	7,067.00	-100%
LEADERS-C	0	0.00	0	0.00		2	3,000.00	-100%
LEWIS N CLARK	0	0.00	0	0.00		40	40,300.00	-100%
MACBETH	0	0.00	162	64,226.00	-100%	0	0.00	
MARSHALL	0	0.00	0	0.00		2	14,340.00	-100%
MEDIHEAL-C	0	0.00	0	0.00		5	7,420.00	-100%
MOMAX	0	0.00	0	0.00		3	6,270.00	-100%
MOPHIE	0	0.00	0	0.00		1	2,790.00	-100%
MOSSIMO-FW	0	0.00	39	25,001.00	-100%	0	0.00	
NALGENE	0	0.00	0	0.00		11	8,710.00	-100%
NIKE-P	0	0.00	0	0.00		8	5,399.10	-100%
PACO RABANNE-P	0	0.00	1	7,039.00	-100%	1	5,359.00	-100%
PALLADIO-C	0	0.00	0	0.00		24	12,470.00	-100%
PARKLAND-C	0	0.00	0	0.00		21	43,592.00	-100%
PERIPERA-C	0	0.00	0	0.00		44	35,350.00	-100%
PERRY ELLIS-P	0	0.00	0	0.00		6	17,394.00	-100%
PILI ANI-C	6	0.00	7	2,150.00	-100%	0	0.00	
RALPH LAUREN-P	0	0.00	2	17,438.00	-100%	0	0.00	
REEF-C	0	0.00	0	0.00		34	48,637.00	-100%
REVA-C	0	0.00	0	0.00		137	48,193.00	-100%
RIDER	0	0.00	0	0.00		11	18,371.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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ATHLEISURE

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES T3 LANDSIDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
SALOMON-C	0	0.00	0	0.00		3	19,970.00	-100%
SANTA CRUZ-C	0	0.00	3	6,465.00	-100%	0	0.00	
SEA TO SUMMIT	0	0.00	0	0.00		29	34,010.00	-100%
SHAKIRA-P	0	0.00	7	9,233.00	-100%	6	7,914.00	-100%
SNP-C	0	0.00	0	0.00		2	186.00	-100%
SUNGLASS HAVEN	0	0.00	13	225,157.00	-100%	40	388,886.00	-100%
TCFS-C	0	0.00	0	0.00		1	1,160.00	-100%
THE BALM-C	0	0.00	0	0.00		18	28,780.00	-100%
THE BODY SHOP-C	0	0.00	0	0.00		484	313,828.75	-100%
THE NORTH FACE	0	0.00	46	183,580.00	-100%	18	87,320.00	-100%
THE RAIL	0	0.00	1	1,198.00	-100%	0	0.00	
TOMS-C	0	0.00	18	61,964.00	-100%	13	50,974.00	-100%
UNDER ARMOUR-C	0	0.00	0	0.00		90	185,827.50	-100%
URBANIZE	0	0.00	0	0.00		16	35,254.00	-100%
VANS-C	0	0.00	0	0.00		112	165,129.00	-100%
WELLDERMA	0	0.00	0	0.00		1	190.00	-100%
WOMEN SECRET-P	0	0.00	0	0.00		1	559.00	-100%
2-CONSIGNE Total:	3,138	3,147,754.00	2,275	2,593,067.25	21%	3,103	3,149,072.00	-0%
TOTALS:	4,647	4,278,224.00	2,827	2,892,034.75	47%	4,117	3,684,269.00	16%

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## BEAUTY, FASHION & ACCESSORIES

## BBW T3 DOM

BBW T3 DOM

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
BATH & BODY WORKS	6,820	2,502,257.00	4,724	1,817,980.00	37%	4,124	1,305,895.00	91%
GENERIC	3	0.00	59	5,500.00	-100%	0	0.00	
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
1-OUTRIGHT Total:	6,823	2,502,257.00	4,783	1,823,480.00	37%	4,124	1,305,895.00	91%
TOTALS:	6,823	2,502,257.00	4,783	1,823,480.00	37%	4,124	1,305,895.00	91%

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## BEAUTY, FASHION & ACCESSORIES

## BBW T3 LANDSIDE

BBW T3 LANDSIDE

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
BATH & BODY WORKS	4,736	1,598,886.00	3,321	1,212,100.00	31%	4,874	1,398,890.00	14%
GENERIC	230	0.00	289	3,750.00	-100%	0	0.00	
VICTORIA'S SECRET	0	0.00	1	0.00		0	0.00	
1-OUTRIGHT Total:	4,966	1,598,886.00	3,611	1,215,850.00	31%	4,874	1,398,890.00	14%
TOTALS:	4,966	1,598,886.00	3,611	1,215,850.00	31%	4,874	1,398,890.00	14%

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# REGENT TRAVEL RETAIL GROUP

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BEAUTY, FASHION & ACCESSORIES

## SALES REPORT - Comparative by Brand per Store

BEAUTY TO GO-KALIBO

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
LOCCITANE	7	18,200.00	7	26,200.00	-30%	0	0.00	
VICTORIA'S SECRET	18	14,280.00	35	31,399.00	-54%	122	179,931.49	-92%
BATH & BODY WORKS	13	10,730.00	41	20,550.00	-47%	0	0.00	
RALPH LAUREN	1	8,750.00	0	0.00		1	3,262.77	168%
NESTI DANTE	47	6,990.00	0	0.00		169	54,812.06	-87%
USPA	1	6,599.00	0	0.00		0	0.00	
BURBERRY	2	5,800.00	5	10,150.00	-42%	0	0.00	
BEACH HUT	4	4,800.00	0	0.00		0	0.00	
DAVIDOFF	1	4,240.00	0	0.00		1	2,843.50	49%
TRAVEL BLUE	2	3,380.00	23	35,170.00	-90%	62	99,127.22	-96%
ELIZABETH ARDEN	1	2,200.00	0	0.00		8	18,578.60	-88%
CLINIQUE	1	1,350.00	12	43,750.00	-96%	0	0.00	
KIEHL'S	2	1,300.00	4	26,700.00	-95%	0	0.00	
L'OREAL	1	1,150.00	1	1,150.00	0%	339	392,348.60	-99%
KISSNY	1	450.00	17	8,100.00	-94%	0	0.00	
ADIDAS-B4U	0	0.00	0	0.00		3	1,863.60	-100%
BVLGARI	0	0.00	0	0.00		23	102,634.37	-100%
CALVIN KLEIN	0	0.00	0	0.00		7	25,118.34	-100%
CHLOE	0	0.00	0	0.00		5	30,125.40	-100%
FERRAGAMO	0	0.00	0	0.00		5	19,167.78	-100%
GIORGIO ARMANI	0	0.00	1	6,750.00	-100%	4	17,042.90	-100%
HUGO BOSS	0	0.00	1	4,800.00	-100%	0	0.00	
JAYJUN	0	0.00	0	0.00		6	8,036.50	-100%
LACOSTE	0	0.00	1	5,160.00	-100%	0	0.00	
LANEIGE	0	0.00	0	0.00		9	30,143.15	-100%
LEADERS	0	0.00	0	0.00		7	9,322.30	-100%
MARC JACOBS	0	0.00	0	0.00		1	4,229.56	-100%
MEDIHEAL	0	0.00	0	0.00		8	11,152.70	-100%
MOSCHINO	0	0.00	0	0.00		1	3,492.67	-100%
OPI-B4U	0	0.00	0	0.00		4	2,591.25	-100%
ORIGINS	0	0.00	0	0.00		13	27,523.73	-100%
PAPA RECIPE	0	0.00	0	0.00		4	6,183.60	-100%
REVLON-B4U	0	0.00	0	0.00		31	17,911.80	-100%
SWAROVSKI	0	0.00	0	0.00		4	31,917.66	-100%

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**BEAUTY, FASHION & ACCESSORIES****SALES REPORT - Comparative by Brand per Store****BEAUTY TO GO-KALIBO**

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
THE BODY SHOP	0	0.00	0	0.00		50	52,975.45	-100%
TOMMY HILFIGER	0	0.00	0	0.00		3	4,494.42	-100%
VERSACE	0	0.00	0	0.00		27	105,521.86	-100%
YVES SAINT LAURENT	0	0.00	4	31,200.00	-100%	0	0.00	
1-OUTRIGHT Total:	102	90,219.00	152	251,079.00	-64%	917	1,262,353.28	-92%
TOTALS:	102	90,219.00	152	251,079.00	-64%	917	1,262,353.28	-92%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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BEAUTY, FASHION & ACCESSORIES

## SALES REPORT - Comparative by Brand per Store

BEAUTY TO GO-T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VERSACE	43	278,670.00	17	121,900.00	128%	15	69,750.00	299%
CALVIN KLEIN	28	133,875.00	24	130,500.00	2%	7	25,450.00	426%
CLINIQUE	33	102,075.00	60	175,450.00	-41%	5	14,400.00	608%
BURBERRY	26	91,575.00	12	31,480.00	190%	0	0.00	
ADIDAS-B4U	149	78,056.00	20	14,400.00	442%	17	9,126.00	755%
HUGO BOSS	14	73,090.00	15	32,800.00	122%	0	0.00	
RALPH LAUREN	9	67,650.00	1	6,550.00	932%	15	65,200.00	3%
ELIZABETH ARDEN	24	55,345.00	0	0.00		12	24,870.00	122%
NESTI DANTE	283	54,660.00	0	0.00		100	23,600.00	131%
YVES SAINT LAURENT	6	51,570.00	7	57,200.00	-9%	0	0.00	
BVLGARI	5	43,400.00	4	29,200.00	48%	9	43,910.00	-1%
DAVIDOFF	10	42,020.00	2	8,100.00	418%	7	27,700.00	51%
GIORGIO ARMANI	6	41,285.00	22	77,400.00	-46%	13	53,347.50	-22%
CHLOE	3	30,075.00	4	0.00		0	0.00	
HERMES	2	25,600.00	1	6,000.00	326%	0	0.00	
SOL DE JANEIRO	7	13,400.00	0	0.00		0	0.00	
BEACH HUT	11	12,480.00	0	0.00		0	0.00	
MARC JACOBS	2	9,240.00	6	48,600.00	-80%	0	0.00	
ANESSA	4	8,000.00	0	0.00		0	0.00	
MOSCHINO	1	6,800.00	3	18,300.00	-62%	0	0.00	
MAGWAI	10	6,580.00	6	4,200.00	56%	0	0.00	
LANVIN	1	4,800.00	0	0.00		0	0.00	
GUCCI	2	4,250.00	0	0.00		0	0.00	
MINISO-O	12	2,998.00	0	0.00		0	0.00	
TRAVEL BLUE	1	1,990.00	2	2,600.00	-23%	8	11,520.00	-82%
BERRISOM	0	0.00	0	0.00		5	2,800.00	-100%
BFY TESTER	0	0.00	1	0.00		2	0.00	
CHANEL	0	0.00	88	50,000.00	-100%	0	0.00	
CLUB CLIO	0	0.00	0	0.00		34	42,810.00	-100%
DONNA KARAN	0	0.00	0	0.00		2	8,600.00	-100%
FERRAGAMO	0	0.00	0	0.00		2	7,695.00	-100%
GENERIC	4	0.00	0	0.00		0	0.00	
HOLIKA	0	0.00	0	0.00		14	6,048.00	-100%
ITS SKIN	0	0.00	0	0.00		2	1,680.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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BEAUTY, FASHION & ACCESSORIES

## SALES REPORT - Comparative by Brand per Store

BEAUTY TO GO-T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
JAYJUN	0	0.00	0	0.00		3	500.00	-100%
KIEHL'S	0	0.00	7	19,000.00	-100%	0	0.00	
KISSNY	0	0.00	0	0.00		45	17,540.00	-100%
L'OREAL	0	0.00	0	0.00		20	13,745.00	-100%
LASPLASH	0	0.00	0	0.00		22	9,969.00	-100%
LEADERS	0	0.00	0	0.00		6	2,680.00	-100%
LOCCITANE	0	0.00	4	6,000.00	-100%	0	0.00	
MEDIHEAL	0	0.00	0	0.00		2	2,120.00	-100%
NON-MERCH	207	0.00	0	0.00		0	0.00	
PALLADIO	0	0.00	0	0.00		12	6,030.00	-100%
PAPA RECIPE	0	0.00	0	0.00		6	1,060.00	-100%
PERIPERA	0	0.00	0	0.00		44	36,075.00	-100%
PILI ANI	4	0.00	13	3,200.00	-100%	0	0.00	
PIXI	0	0.00	0	0.00		36	35,620.00	-100%
PROMOCODE	12	0.00	0	0.00		0	0.00	
REVLON-B4U	0	0.00	0	0.00		5	2,960.00	-100%
SAVONILLE	0	0.00	1	210.00	-100%	0	0.00	
SNP	0	0.00	0	0.00		2	1,960.00	-100%
TCFS	0	0.00	0	0.00		3	3,608.00	-100%
THE BALM	0	0.00	0	0.00		52	73,975.00	-100%
TOMMY HILFIGER	0	0.00	0	0.00		1	3,950.00	-100%
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
YADAH B4U	0	0.00	0	0.00		16	4,958.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>919</b>	<b>1,239,484.00</b>	<b>320</b>	<b>843,090.00</b>	<b>47%</b>	<b>544</b>	<b>655,256.50</b>	<b>89%</b>
<b>2-CONSIGNE</b>								
MINISO	77	13,483.00	0	0.00		0	0.00	
<b>2-CONSIGNE Total:</b>	<b>77</b>	<b>13,483.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>TOTALS:</b>	<b>996</b>	<b>1,252,967.00</b>	<b>320</b>	<b>843,090.00</b>	<b>48%</b>	<b>544</b>	<b>655,256.50</b>	<b>91%</b>

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# REGENT TRAVEL RETAIL GROUP

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BEAUTY, FASHION & ACCESSORIES

## SALES REPORT - Comparative by Brand per Store

CITY OF DREAMS

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VICTORIA'S SECRET	295	232,205.00	232	211,935.00	9%	0	0.00	
USPA	31	196,389.00	38	242,562.00	-19%	0	0.00	
NIKE	78	184,690.00	2	12,890.00	1332%	0	0.00	
ANKER	54	141,260.00	0	0.00		0	0.00	
VERSACE	17	128,900.00	9	76,720.00	68%	0	0.00	
BVLGARI	8	91,300.00	5	40,700.00	124%	0	0.00	
BATH & BODY WORKS	166	85,480.00	219	110,760.00	-22%	0	0.00	
BURBERRY	9	82,900.00	2	21,000.00	294%	0	0.00	
CALVIN KLEIN	12	77,900.00	9	57,100.00	36%	0	0.00	
YVES SAINT LAURENT	5	50,200.00	4	40,200.00	24%	0	0.00	
RALPH LAUREN	5	44,650.00	1	7,600.00	487%	0	0.00	
NESTI DANTE	108	36,350.00	0	0.00		0	0.00	
TOBLERONE	42	35,630.00	42	15,000.00	137%	0	0.00	
DAVIDOFF	6	29,280.00	4	20,500.00	42%	0	0.00	
CADBURY	70	24,500.00	0	0.00		0	0.00	
HERMES	2	24,400.00	0	0.00		0	0.00	
MARC JACOBS	3	24,300.00	2	17,700.00	37%	0	0.00	
ALL CHOCOLATES	6	24,000.00	0	0.00		0	0.00	
FERRERO ROCHER	16	24,000.00	9	13,410.00	78%	0	0.00	
GUCCI	2	23,600.00	0	0.00		0	0.00	
GIORGIO ARMANI	3	23,400.00	8	61,000.00	-61%	0	0.00	
KIEHL'S	3	19,800.00	0	0.00		0	0.00	
APPLE	2	17,998.00	0	0.00		0	0.00	
JBL	7	17,277.00	2	14,455.00	19%	0	0.00	
SWATCH	1	17,200.00	0	0.00		0	0.00	
DALMORE	1	16,190.00	0	0.00		0	0.00	
TRAVEL BLUE	9	15,210.00	5	9,150.00	66%	0	0.00	
ELIZABETH ARDEN	5	13,300.00	0	0.00		0	0.00	
JOHNNIE WALKER	4	12,360.00	4	12,360.00	0%	0	0.00	
ADIDAS	12	11,600.00	1	6,500.00	78%	0	0.00	
AUKEY	8	11,508.00	0	0.00		0	0.00	
BELKIN	6	11,100.00	0	0.00		0	0.00	
HUGO BOSS	2	10,080.00	3	22,300.00	-54%	0	0.00	
OGON	2	10,000.00	2	8,000.00	25%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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BEAUTY, FASHION & ACCESSORIES

## SALES REPORT - Comparative by Brand per Store

CITY OF DREAMS

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
YELLOW TAIL	7	8,400.00	3	3,600.00	133%	0	0.00	
MARS	12	8,000.00	0	0.00		0	0.00	
LOCCITANE	3	7,400.00	3	6,000.00	23%	0	0.00	
LEXINGHAM	3	7,100.00	2	3,500.00	102%	0	0.00	
NESTLE	20	6,000.00	0	0.00		0	0.00	
MOSCHINO	1	5,600.00	4	31,200.00	-82%	0	0.00	
CHIVAS	2	5,380.00	3	8,070.00	-33%	0	0.00	
JAGERMEISTER	2	5,100.00	0	0.00		0	0.00	
C&H	12	3,600.00	27	8,100.00	-55%	0	0.00	
CHANEL	1	2,750.00	205	106,800.00	-97%	0	0.00	
SONY	1	1,999.00	0	0.00		0	0.00	
HERSHEY'S	1	1,000.00	20	33,200.00	-96%	0	0.00	
ALOHA	0	0.00	14	15,400.00	-100%	0	0.00	
BEACH HUT	0	0.00	2	2,800.00	-100%	0	0.00	
CLINIQUE	0	0.00	1	11,000.00	-100%	0	0.00	
HENNESSY	0	0.00	2	9,980.00	-100%	0	0.00	
JO MALONE	0	0.00	19	123,400.00	-100%	0	0.00	
JUICY COUTURE	0	0.00	3	26,097.00	-100%	0	0.00	
LACOSTE	0	0.00	1	7,200.00	-100%	0	0.00	
LOQI	0	0.00	1	900.00	-100%	0	0.00	
MINISO-O	0	0.00	12	8,948.00	-100%	0	0.00	
NON-MERCH	321	0.00	199	0.00		0	0.00	
PAPER/PLASTIC BAGS	1	0.00	32	0.00		0	0.00	
PATRON	0	0.00	1	5,390.00	-100%	0	0.00	
SWAROVSKI	0	0.00	2	26,700.00	-100%	0	0.00	
TANQUERAY	0	0.00	1	3,490.00	-100%	0	0.00	
TD FRANCE	0	0.00	8	12,800.00	-100%	0	0.00	
VS PAPER BAGS	74	0.00	24	0.00		0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>1,461</b>	<b>1,831,286.00</b>	<b>1,192</b>	<b>1,476,417.00</b>	<b>24%</b>	<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
HEYS	25	178,935.00	0	0.00		0	0.00	
<b>2-CONSIGNE Total:</b>	<b>25</b>	<b>178,935.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>TOTALS:</b>	<b>1,486</b>	<b>2,010,221.00</b>	<b>1,192</b>	<b>1,476,417.00</b>	<b>36%</b>	<b>0</b>	<b>0.00</b>	

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## BEAUTY, FASHION & ACCESSORIES

### MAC T3 DOM

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
MAC	472	752,552.50	563	778,830.00	-3%	692	944,115.00	-20%
MAC & JML TESTER	0	0.00	1	0.00		0	0.00	
PROMOCODE	87	0.00	0	0.00		0	0.00	
1-OUTRIGHT Total:	559	752,552.50	564	778,830.00	-3%	692	944,115.00	-20%
TOTALS:	559	752,552.50	564	778,830.00	-3%	692	944,115.00	-20%

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## BEAUTY, FASHION & ACCESSORIES

## MAC T3 INTL

MAC T3 INTL

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
MAC	241	413,597.50	206	291,580.00	41%	619	852,650.00	-51%
GENERIC	4	0.00	0	0.00		0	0.00	
MAC & JML TESTER	0	0.00	34	0.00		0	0.00	
PANDORA	0	0.00	0	0.00		0	0.00	
PROMOCODE	31	0.00	0	0.00		0	0.00	
1-OUTRIGHT Total:	276	413,597.50	240	291,580.00	41%	619	852,650.00	-51%
TOTALS:	276	413,597.50	240	291,580.00	41%	619	852,650.00	-51%

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## BEAUTY, FASHION & ACCESSORIES

## T3 INTL JO MALONE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
JO MALONE	72	460,080.00	84	517,550.00	-11%	191	941,472.00	-51%
GENERIC	8	0.00	0	0.00		0	0.00	
MAC & JML TESTER	0	0.00	14	0.00		0	0.00	
PROMOCODE	10	0.00	0	0.00		0	0.00	
1-OUTRIGHT Total:	90	460,080.00	98	517,550.00	-11%	191	941,472.00	-51%
TOTALS:	90	460,080.00	98	517,550.00	-11%	191	941,472.00	-51%

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## BEAUTY, FASHION & ACCESSORIES

## T3 INTL KIEHLS

T3 INTL KIEHLS

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
KIEHL'S	45	121,685.00	79	187,780.00	-35%	714	1,451,472.00	-91%
GENERIC	3	0.00	0	0.00		0	0.00	
PROMOCODE	2	0.00	0	0.00		0	0.00	
RDPI-NCV	0	0.00	1	0.00		0	0.00	
1-OUTRIGHT Total:	50	121,685.00	80	187,780.00	-35%	714	1,451,472.00	-91%
TOTALS:	50	121,685.00	80	187,780.00	-35%	714	1,451,472.00	-91%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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BEAUTY, FASHION & ACCESSORIES

## SALES REPORT - Comparative by Brand per Store

THE RUNWAY T3 INTL (S6)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
TRAVEL BLUE	287	413,870.00	253	352,270.00	17%	30	34,268.50	1107%
NIKE	85	142,650.00	0	0.00		0	0.00	
ANKER	78	127,295.00	0	0.00		0	0.00	
AUKEY	41	78,380.00	0	0.00		0	0.00	
APPLE	6	61,794.00	0	0.00		0	0.00	
STANLEY	20	50,157.00	0	0.00		0	0.00	
LEXINGHAM	36	40,760.00	40	38,200.00	6%	0	0.00	
DELSEY	2	32,980.00	0	0.00		0	0.00	
USPA	3	25,197.00	0	0.00		0	0.00	
JBL	6	25,194.00	0	0.00		0	0.00	
ADIDAS	7	11,700.00	0	0.00		0	0.00	
GIORGIO ARMANI	1	7,050.00	0	0.00		0	0.00	
JANSPORT	6	4,980.00	0	0.00		0	0.00	
CLINIQUE	1	2,500.00	4	10,400.00	-75%	0	0.00	
SONY	1	990.00	0	0.00		0	0.00	
NESTI DANTE	3	900.00	0	0.00		0	0.00	
MAGWAI	1	700.00	0	0.00		0	0.00	
BATH & BODY WORKS	0	0.00	65	30,950.00	-100%	0	0.00	
BE RELAX	0	0.00	22	63,900.00	-100%	0	0.00	
BRIC'S	0	0.00	0	0.00		3	19,700.00	-100%
CABEAU	0	0.00	1	3,200.00	-100%	0	0.00	
CHANEL	0	0.00	27	13,500.00	-100%	0	0.00	
FOSSIL	0	0.00	1	9,660.00	-100%	2	6,500.00	-100%
GO TRAVEL	0	0.00	0	0.00		12	31,080.00	-100%
NON-MERCH	74	0.00	0	0.00		0	0.00	
SBS	0	0.00	4	6,800.00	-100%	0	0.00	
SWAROVSKI	0	0.00	6	48,950.00	-100%	14	126,890.00	-100%
VICTORIA'S SECRET	0	0.00	0	0.00		47	52,750.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>658</b>	<b>1,027,097.00</b>	<b>423</b>	<b>577,830.00</b>	<b>77%</b>	<b>108</b>	<b>271,188.50</b>	<b>278%</b>
<b>2-CONSIGNE</b>								
SUNNIES STUDIOS	371	322,865.00	0	0.00		0	0.00	
WANDERSKYE	37	61,353.00	0	0.00		0	0.00	
FILIPINIANA	107	52,710.00	0	0.00		0	0.00	
USPA-C	0	0.00	7	40,993.00	-100%	0	0.00	

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## BEAUTY, FASHION & ACCESSORIES

### THE RUNWAY T3 INTL (S6)

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE Total:	515	436,928.00	7	40,993.00	965%	0	0.00	
TOTALS:	1,173	1,464,025.00	430	618,823.00	136%	108	271,188.50	439%

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## BEAUTY, FASHION & ACCESSORIES

### VS T3 DOM

### VS T3 DOM

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**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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**BEAUTY, FASHION & ACCESSORIES****SALES REPORT - Comparative by Brand per Store****VS T3 LANDSIDE**

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VICTORIA'S SECRET	1,927	1,661,989.00	2,361	1,570,460.00	5%	2,201	1,712,457.00	-2%
GENERIC	214	1,200.00	292	19,000.00	-93%	0	0.00	
KIPLING	0	0.00	1	0.00		0	0.00	
VS PAPER BAGS	562	0.00	7	0.00		0	0.00	
VS-TESTER	0	0.00	14	0.00		35	0.00	
<i>1-OUTRIGHT Total:</i>	2,703	1,663,189.00	2,675	1,589,460.00	4%	2,236	1,712,457.00	-2%
TOTALS:	2,703	1,663,189.00	2,675	1,589,460.00	4%	2,236	1,712,457.00	-2%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL BOHOL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PEANUT KISSES	56	25,200.00	0	0.00		0	0.00	
TRAVEL BLUE	14	20,980.00	0	0.00		0	0.00	
7D	76	18,900.00	0	0.00		0	0.00	
MICHELLE'S OUTRIGHT	72	10,743.00	0	0.00		0	0.00	
BATH & BODY WORKS	21	9,250.00	0	0.00		0	0.00	
PREMIER	171	8,550.00	0	0.00		0	0.00	
FLAMINGO	37	7,000.00	0	0.00		0	0.00	
MARS	29	5,520.00	0	0.00		0	0.00	
EVIAN	25	4,900.00	0	0.00		0	0.00	
TOBLERONE	16	4,850.00	0	0.00		0	0.00	
HERSHEY'S	11	4,490.00	0	0.00		0	0.00	
PRINGLES	18	4,200.00	0	0.00		0	0.00	
VICTORIA'S SECRET	3	4,170.00	0	0.00		0	0.00	
CANDY CORNER	15	4,050.00	0	0.00		0	0.00	
JACK & JILL	77	3,888.00	0	0.00		0	0.00	
SHAMROCK	20	3,800.00	0	0.00		0	0.00	
LEXINGHAM	2	3,460.00	0	0.00		0	0.00	
GROOVY	10	3,450.00	0	0.00		0	0.00	
MENTOS	30	3,200.00	0	0.00		0	0.00	
POCARI	27	3,200.00	0	0.00		0	0.00	
TROLI	11	2,900.00	0	0.00		0	0.00	
COCA COLA	26	2,750.00	0	0.00		0	0.00	
HARIBO	18	2,550.00	0	0.00		0	0.00	
NESTLE	16	2,450.00	0	0.00		0	0.00	
GATORADE	23	2,300.00	0	0.00		0	0.00	
STARBUCKS	9	2,200.00	0	0.00		0	0.00	
PASALUBONG PACK	1	2,195.00	0	0.00		0	0.00	
NESTI DANTE	7	2,050.00	0	0.00		0	0.00	
FRUITELLA	23	1,900.00	0	0.00		0	0.00	
BEACH HUT	2	1,700.00	0	0.00		0	0.00	
SAN MIGUEL	17	1,700.00	0	0.00		0	0.00	
COOL & CLEAN	16	1,600.00	0	0.00		0	0.00	
OISHI	21	1,364.00	0	0.00		0	0.00	
DOUBLEMINT	45	1,330.00	0	0.00		0	0.00	

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**REGENT TRAVEL RETAIL GROUP**

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35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

**FOOD, CONVENIENCE & GIFTING****SALES REPORT - Comparative by Brand per Store****AIRMALL BOHOL**

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
KATINKO	7	1,190.00	0	0.00		0	0.00	
TIC TAC	20	1,140.00	0	0.00		0	0.00	
CADBURY	6	1,130.00	0	0.00		0	0.00	
KINDER JOY	12	1,100.00	0	0.00		0	0.00	
LCTI	5	1,060.00	0	0.00		0	0.00	
SANICARE	13	1,000.00	0	0.00		0	0.00	
REDBULL	6	960.00	0	0.00		0	0.00	
VSF	5	900.00	0	0.00		0	0.00	
SMART C	8	800.00	0	0.00		0	0.00	
LINDT	2	750.00	0	0.00		0	0.00	
SISTER	7	700.00	0	0.00		0	0.00	
ICE BREAKER	3	600.00	0	0.00		0	0.00	
MOGU MOGU	6	600.00	0	0.00		0	0.00	
ROYAL	6	600.00	0	0.00		0	0.00	
HAPPY HEARTS-O	1	599.00	0	0.00		0	0.00	
SPRITE	5	500.00	0	0.00		0	0.00	
VITA COCO	5	500.00	0	0.00		0	0.00	
CEBU DRIED MANGOES-O	1	350.00	0	0.00		0	0.00	
MANZANILLA	3	300.00	0	0.00		0	0.00	
C&H	1	280.00	0	0.00		0	0.00	
KINDER BUENO	3	240.00	0	0.00		0	0.00	
CHIPS AHOY	2	200.00	0	0.00		0	0.00	
MONDE	4	200.00	0	0.00		0	0.00	
OMEGA	1	200.00	0	0.00		0	0.00	
M.Y. SAN	3	180.00	0	0.00		0	0.00	
EFFICASCENT	1	150.00	0	0.00		0	0.00	
CASINO	2	140.00	0	0.00		0	0.00	
NISSIN	2	140.00	0	0.00		0	0.00	
BUNDLE PROMO	51	0.00	0	0.00		0	0.00	
PLASTIC/PAPER BAG	11	0.00	0	0.00		0	0.00	
WHSMITH BAGS	1	0.00	0	0.00		0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>1,168</b>	<b>199,299.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
CHOWEE	11	2,200.00	0	0.00		0	0.00	

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## FOOD, CONVENIENCE & GIFTING

**AIRMALL BOHOL**

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE								
ZUMIGUI-C	1	220.00	0	0.00		0	0.00	
2-CONSIGNE Total:	12	2,420.00	0	0.00		0	0.00	
TOTALS:	1,180	201,719.00	0	0.00		0	0.00	

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35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

**FOOD, CONVENIENCE & GIFTING****SALES REPORT - Comparative by Brand per Store****AIRMALL ILOILO**

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VICTORIA'S SECRET	31	29,880.00	0	0.00		0	0.00	
PASALUBONG PACK	9	22,955.00	0	0.00		0	0.00	
MARS	52	18,329.00	0	0.00		0	0.00	
BATH & BODY WORKS	23	17,900.00	0	0.00		0	0.00	
HERSHEY'S	50	15,415.00	0	0.00		0	0.00	
PREMIER	80	5,600.00	0	0.00		0	0.00	
HAVAIANAS	4	4,196.00	0	0.00		0	0.00	
NESTLE	8	3,650.00	0	0.00		0	0.00	
POCARI	19	2,850.00	0	0.00		0	0.00	
PRINGLES	30	2,376.00	0	0.00		0	0.00	
LEXINGHAM	2	2,290.00	0	0.00		0	0.00	
TOBLERONE	12	2,100.00	0	0.00		0	0.00	
MINISO	5	1,900.00	0	0.00		0	0.00	
CANDY CORNER	14	1,840.00	0	0.00		0	0.00	
FRITO LAY	21	1,840.00	0	0.00		0	0.00	
COCA COLA	15	1,550.00	0	0.00		0	0.00	
FERRERO ROCHER	1	1,490.00	0	0.00		0	0.00	
NUTELLA	4	1,400.00	0	0.00		0	0.00	
HARIBO	9	1,350.00	0	0.00		0	0.00	
CADBURY	11	1,270.00	0	0.00		0	0.00	
TRAVEL BLUE	1	1,250.00	0	0.00		0	0.00	
BEACH HUT	1	1,200.00	0	0.00		0	0.00	
GATORADE	12	1,200.00	0	0.00		0	0.00	
ICE BREAKER	5	1,000.00	0	0.00		0	0.00	
CHEETOS	3	900.00	0	0.00		0	0.00	
FLAMINGO	3	750.00	0	0.00		0	0.00	
MILKY WAY	1	700.00	0	0.00		0	0.00	
VITA COCO	7	700.00	0	0.00		0	0.00	
MICHELLE'S OUTRIGHT	3	600.00	0	0.00		0	0.00	
C&H	2	560.00	0	0.00		0	0.00	
ROYAL	5	500.00	0	0.00		0	0.00	
SPRITE	5	500.00	0	0.00		0	0.00	
STREPSILS	3	450.00	0	0.00		0	0.00	
EVIAN	2	400.00	0	0.00		0	0.00	

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**FOOD, CONVENIENCE & GIFTING****SALES REPORT - Comparative by Brand per Store****AIRMALL ILOILO**

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
GROWERS	4	400.00	0	0.00		0	0.00	
SANICARE	4	375.00	0	0.00		0	0.00	
TIC TAC	7	350.00	0	0.00		0	0.00	
MENTOS	3	300.00	0	0.00		0	0.00	
DOUBLEMINT	9	270.00	0	0.00		0	0.00	
FISHERMAN'S FRIEND	2	240.00	0	0.00		0	0.00	
LOACKER	1	220.00	0	0.00		0	0.00	
SISTER	2	200.00	0	0.00		0	0.00	
WHITEFLOWER	1	150.00	0	0.00		0	0.00	
SKITTLES	1	100.00	0	0.00		0	0.00	
KINDER BUENO	3	72.00	0	0.00		0	0.00	
<i>1-OUTRIGHT Total:</i>	490	153,568.00	0	0.00		0	0.00	
TOTALS:	490	153,568.00	0	0.00		0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PASALUBONG PACK	172	479,935.00	240	685,615.00	-29%	255	467,845.00	2%
ALL CHOCOLATES FUNSIZE	117	399,000.00	96	326,400.00	22%	217	423,150.00	-5%
TOBLERONE	460	266,610.00	977	181,190.00	47%	869	200,500.00	32%
MARS	434	203,450.00	411	129,510.00	57%	185	24,250.00	738%
GOLDILOCKS OUTRIGHT	740	153,221.00	1,477	215,355.00	-28%	0	0.00	
PREMIER	2,002	150,995.71	3,762	209,058.57	-27%	0	0.00	
JOHNNIE WALKER	40	112,400.00	49	145,900.00	-22%	42	125,650.00	-10%
HERSHEY'S	131	72,910.00	186	64,910.00	12%	292	155,249.00	-53%
CADBURY	199	63,600.00	42	12,050.00	427%	256	46,370.00	37%
FERRERO ROCHER	97	58,200.00	76	60,800.00	-4%	110	50,700.00	14%
EVIAN	168	35,550.00	198	37,870.00	-6%	173	19,165.00	85%
TRAVEL BLUE	25	28,335.00	39	51,780.00	-45%	0	0.00	
GATORADE	272	27,200.00	401	40,100.00	-32%	59	4,130.00	558%
POCARI	177	26,550.00	185	22,200.00	19%	60	5,100.00	420%
GLENLIVET	6	24,000.00	0	0.00		2	5,600.00	328%
COOL & CLEAN	239	23,900.00	246	24,600.00	-2%	0	0.00	
JACK DANIELS	7	23,200.00	12	38,400.00	-39%	31	69,750.00	-66%
NESTLE	101	21,300.00	31	12,700.00	67%	117	44,020.00	-51%
COCA COLA	183	20,750.00	327	35,900.00	-42%	0	0.00	
LOTTE	34	19,600.00	18	4,290.00	356%	13	6,825.00	187%
MENTOS	187	19,050.00	143	14,300.00	33%	0	0.00	
JIM BEAM	9	18,000.00	2	4,000.00	350%	2	5,800.00	210%
NUTELLA	55	17,500.00	0	0.00		0	0.00	
TROLLI	46	17,250.00	10	3,300.00	422%	165	46,305.00	-62%
FRITO LAY	104	16,660.00	112	19,950.00	-16%	50	7,650.00	117%
SAN MIGUEL	102	15,300.00	146	14,600.00	4%	65	6,500.00	135%
GLENFIDDICH	2	15,000.00	1	6,000.00	150%	4	22,100.00	-32%
BAILEYS	8	13,600.00	3	4,200.00	223%	10	12,000.00	13%
YELLOW TAIL	15	13,500.00	6	5,400.00	150%	11	8,910.00	51%
FUNDADOR	13	12,900.00	6	8,600.00	50%	23	24,550.00	-47%
JACK & JILL	128	12,460.00	264	14,464.00	-13%	0	0.00	
ABSOLUT	7	12,400.00	0	0.00		7	13,350.00	-7%
CHIVAS REGAL	4	12,000.00	6	18,000.00	-33%	2	6,000.00	100%
MOGU MOGU	110	11,000.00	191	19,100.00	-42%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
ALFONSO	7	9,900.00	13	11,800.00	-16%	26	27,280.00	-63%
PRINGLES	37	9,000.00	85	18,700.00	-51%	35	7,000.00	28%
SMART C	89	8,900.00	34	3,400.00	161%	0	0.00	
REDBULL	54	8,640.00	52	8,320.00	3%	20	2,600.00	232%
POCKY	60	8,560.00	23	2,480.00	245%	0	0.00	
DOUBLEMINT	281	8,010.00	239	7,170.00	11%	0	0.00	
HENNESSY	1	8,000.00	3	13,500.00	-40%	0	0.00	
LINDT	25	7,850.00	0	0.00		0	0.00	
CANDY CORNER	38	7,500.00	69	13,000.00	-42%	0	0.00	
MERBA	33	7,320.00	3	150.00	4780%	27	6,575.00	11%
REMY MARTIN	1	7,300.00	2	6,400.00	14%	0	0.00	
JOSE CUERVO	3	7,200.00	1	2,000.00	260%	0	0.00	
TIC TAC	123	7,020.00	107	5,350.00	31%	77	3,850.00	82%
BACARDI	4	6,300.00	6	6,600.00	-4%	7	5,300.00	18%
BROWNIES UNLIMITED	9	6,000.00	0	0.00		0	0.00	
VERSACE	1	5,920.00	0	0.00		0	0.00	
SANICARE	63	5,475.00	61	5,700.00	-3%	23	1,715.00	219%
HARIBO	41	5,400.00	29	4,350.00	24%	0	0.00	
FISHERMAN'S FRIEND	44	5,280.00	33	3,960.00	33%	0	0.00	
LEXINGHAM	4	5,000.00	8	10,770.00	-53%	0	0.00	
STARBUCKS	20	5,000.00	0	0.00		0	0.00	
VITA COCO	47	4,700.00	46	4,600.00	2%	3	225.00	1988%
BELGIAN	11	4,500.00	0	0.00		0	0.00	
KIRKLAND	2	4,400.00	0	0.00		34	66,000.00	-93%
ZAINI	11	4,400.00	0	0.00		0	0.00	
KINDER JOY	43	4,200.00	130	13,000.00	-67%	136	9,220.00	-54%
LOACKER	20	3,960.00	1	220.00	1700%	47	21,850.00	-81%
GROOVY	28	3,830.00	51	11,200.00	-65%	0	0.00	
GIFT BUSINESS	22	3,468.00	7	2,293.00	51%	0	0.00	
FRUITELLA	38	3,400.00	24	1,920.00	77%	0	0.00	
PERRIER WATER	22	3,300.00	13	1,950.00	69%	0	0.00	
ROYAL	33	3,300.00	41	4,100.00	-19%	0	0.00	
ALOHA	4	3,100.00	24	14,900.00	-79%	0	0.00	
SPRITE	31	3,100.00	30	3,000.00	3%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MEIJI MACADEMIA	12	3,000.00	0	0.00		35	9,500.00	-68%
CLINIQUE	1	2,800.00	0	0.00		0	0.00	
HARDYS	3	2,700.00	2	1,600.00	68%	7	4,575.00	-40%
FLAMINGO	18	2,400.00	10	2,950.00	-18%	31	7,750.00	-69%
FOX'S	6	2,400.00	0	0.00		0	0.00	
CHEETOS	12	2,340.00	20	6,000.00	-61%	43	6,050.00	-61%
KATINKO	11	2,270.00	0	0.00		0	0.00	
SKITTLES	25	2,100.00	52	5,200.00	-59%	0	0.00	
OISHI	27	2,080.00	27	2,420.00	-14%	0	0.00	
BATH & BODY WORKS	5	2,040.00	0	0.00		0	0.00	
CHIPS AHOY	20	2,040.00	0	0.00		9	744.00	174%
ICE BREAKER	10	2,000.00	24	4,800.00	-58%	27	5,400.00	-62%
LEMON DOU	11	1,650.00	25	3,750.00	-56%	0	0.00	
HAWAIIAN HOST	2	1,400.00	0	0.00		0	0.00	
SISTER	14	1,400.00	17	1,700.00	-17%	0	0.00	
RUFFLES	5	1,216.00	14	3,452.00	-64%	8	1,375.00	-11%
SMIRNOFF	1	1,200.00	3	3,600.00	-66%	8	5,600.00	-78%
FIBISCO	11	1,100.00	19	1,410.00	-21%	0	0.00	
GRANNY GOOSE	11	1,100.00	19	1,520.00	-27%	0	0.00	
MONIE GOLD	32	960.00	0	0.00		0	0.00	
MICHELLES OUTRIGHT	3	950.00	0	0.00		0	0.00	
DINGDONG	12	600.00	38	1,900.00	-68%	0	0.00	
JINRO	3	600.00	8	1,600.00	-62%	0	0.00	
WHITEFLOWER	4	600.00	0	0.00		0	0.00	
MONIEGOLD	15	450.00	1	150.00	200%	0	0.00	
LAMPEIN	1	150.00	0	0.00		0	0.00	
7D	0	0.00	0	0.00		5	1,160.00	-100%
7UP	0	0.00	0	0.00		9	630.00	-100%
AQUAFINA	0	0.00	0	0.00		365	10,950.00	-100%
BERYLS	0	0.00	1	160.00	-100%	0	0.00	
BOMBAY	0	0.00	0	0.00		5	5,750.00	-100%
BROOKSIDE	0	0.00	0	0.00		2	2,400.00	-100%
BUNDLE PROMO	236	0.00	0	0.00		0	0.00	
C&H	0	0.00	24	6,030.00	-100%	44	8,800.00	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
CALBEE	0	0.00	7	560.00	-100%	0	0.00	
CAPTAIN MORGAN	0	0.00	0	0.00		4	3,200.00	-100%
CARLOS I	0	0.00	0	0.00		6	8,700.00	-100%
CHEF TONY	0	0.00	0	0.00		5	700.00	-100%
CHUPA CHUPS	0	0.00	7	560.00	-100%	0	0.00	
COMBOS	0	0.00	2	800.00	-100%	15	3,750.00	-100%
DEL MONTE	0	0.00	0	0.00		36	2,520.00	-100%
DELICO	0	0.00	11	4,400.00	-100%	0	0.00	
DON PAPA	0	0.00	1	3,000.00	-100%	6	17,400.00	-100%
DORITOS	0	0.00	0	0.00		11	2,750.00	-100%
ECO BAG	0	0.00	15	3,750.00	-100%	0	0.00	
GODIVA	0	0.00	0	0.00		8	4,000.00	-100%
GREEN CROSS	0	0.00	41	3,150.00	-100%	0	0.00	
GREY GOOSE	0	0.00	2	9,000.00	-100%	0	0.00	
GROWERS	0	0.00	14	1,400.00	-100%	0	0.00	
J&B	0	0.00	0	0.00		16	11,680.00	-100%
JAGERMEISTER	0	0.00	3	4,500.00	-100%	3	4,300.00	-100%
JAMESON	0	0.00	0	0.00		1	1,700.00	-100%
JELLY BEAN	0	0.00	0	0.00		1	425.00	-100%
KETTLE KORN	0	0.00	4	400.00	-100%	0	0.00	
KINDER BUENO	0	0.00	37	4,440.00	-100%	8	3,250.00	-100%
LIPTON	0	0.00	0	0.00		38	2,660.00	-100%
LUIS FELIPE EDWARDS	0	0.00	0	0.00		14	5,530.00	-100%
MALIBU	0	0.00	0	0.00		1	925.00	-100%
MARTINI	0	0.00	0	0.00		3	3,300.00	-100%
MAUNA LOA	0	0.00	4	2,000.00	-100%	0	0.00	
MEMBER'S SELECTION	0	0.00	0	0.00		5	3,900.00	-100%
MIGHTY BOND	0	0.00	2	220.00	-100%	0	0.00	
MOET & CHANDON	0	0.00	0	0.00		1	5,500.00	-100%
MOUNTAIN DEW	0	0.00	0	0.00		19	1,330.00	-100%
MUNCHIES	0	0.00	0	0.00		12	2,190.00	-100%
NITS	0	0.00	0	0.00		8	1,000.00	-100%
NON-MERCH	852	0.00	0	0.00		0	0.00	
OREO	0	0.00	0	0.00		34	1,620.00	-100%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales		Last Year		Inc/Dec%	2019		Inc/Dec%
	10/01/2024-10/20/2024		10/01/2023-10/20/2023			10/01/2019-10/20/2019		
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
PAPER/PLASTIC BAGS	0	0.00	525	515.00	-100%	0	0.00	
PATRON	0	0.00	0	0.00		5	14,550.00	-100%
PENFOLDS	0	0.00	2	7,080.00	-100%	0	0.00	
PEPSI	0	0.00	0	0.00		19	1,330.00	-100%
PIKNIK	0	0.00	0	0.00		9	2,050.00	-100%
PLANTERS	0	0.00	0	0.00		3	2,700.00	-100%
ROYAL DANSK	0	0.00	0	0.00		10	2,570.00	-100%
SBS	0	0.00	0	0.00		0	0.00	
SMARTFOOD	0	0.00	0	0.00		2	450.00	-100%
SNACK BOX	0	0.00	6	1,500.00	-100%	0	0.00	
STREPSILS	0	0.00	69	10,350.00	-100%	48	7,200.00	-100%
TANGQUERAY	0	0.00	2	4,100.00	-100%	0	0.00	
TONG GARDEN	0	0.00	0	0.00		14	7,000.00	-100%
TY	0	0.00	0	0.00		2	559.50	-100%
VERGANI	0	0.00	0	0.00		3	675.00	-100%
VICKS	0	0.00	3	450.00	-100%	0	0.00	
VINA APALTAGUA	0	0.00	0	0.00		2	760.00	-100%
VOORTMAN	0	0.00	0	0.00		3	900.00	-100%
VSC	0	0.00	0	0.00		1	450.00	-100%
WITORS PRALINE	0	0.00	0	0.00		15	8,600.00	-100%
WOLF BLASS	0	0.00	5	5,700.00	-100%	4	2,940.00	-100%
WONKA	0	0.00	0	0.00		3	370.00	-100%
WOW MANI CONSIGN	0	0.00	0	0.00		2	250.00	-100%
YANYAN	0	0.00	10	1,000.00	-100%	0	0.00	
1-OUTRIGHT Total:	9,007	2,658,105.71	11,874	2,728,492.57	-2%	4,453	2,169,452.50	22%
2-CONSIGNE								
HEYS	3	12,600.00	0	0.00		0	0.00	
FILIPINIANA	29	7,260.00	92	19,930.00	-63%	25	8,405.00	-13%
7D CONSIGN	0	0.00	34	7,690.00	-100%	0	0.00	
ABE KENI	0	0.00	54	12,140.00	-100%	17	6,140.00	-100%
ADG	0	0.00	69	17,485.00	-100%	0	0.00	
AIZA'S	0	0.00	8	2,400.00	-100%	32	4,790.00	-100%
AR-YINS	0	0.00	0	0.00		18	2,880.00	-100%
BAGUIO	0	0.00	0	0.00		4	880.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
BAHAGHARI	0	0.00	12	2,040.00	-100%	0	0.00	
BONG BONG'S CONSIGN	0	0.00	127	21,515.00	-100%	61	8,780.00	-100%
CEBU BRAND CONSIGN	0	0.00	21	5,575.00	-100%	0	0.00	
CEBU LUCKY	0	0.00	19	4,000.00	-100%	0	0.00	
CHOCOVRON	0	0.00	25	3,470.00	-100%	2	500.00	-100%
CHRISTINE	0	0.00	8	1,125.00	-100%	0	0.00	
COZY TOPS	0	0.00	0	0.00		2	240.00	-100%
CREAMBAR	0	0.00	1	250.00	-100%	0	0.00	
DABOY-C	0	0.00	0	0.00		3	990.00	-100%
DELFA	0	0.00	1	500.00	-100%	0	0.00	
DON REVY	0	0.00	0	0.00		32	16,485.00	-100%
EDNA'S	0	0.00	35	3,750.00	-100%	0	0.00	
EMPERORS	0	0.00	1	475.00	-100%	0	0.00	
EMY'S-C	0	0.00	135	25,230.00	-100%	53	9,860.00	-100%
ENG BEE TIN	0	0.00	58	8,700.00	-100%	0	0.00	
ENG BEE TIN CONSIGN	0	0.00	0	0.00		132	18,424.00	-100%
ENG SENG	0	0.00	0	0.00		20	3,000.00	-100%
GOLDEN CITY	0	0.00	1	140.00	-100%	0	0.00	
GOLDILOCKS CONSIGN	0	0.00	0	0.00		95	24,440.00	-100%
ILOCOS CHICHACORN	0	0.00	1	250.00	-100%	0	0.00	
JOANNA	0	0.00	1	320.00	-100%	0	0.00	
JOVYS	0	0.00	3	600.00	-100%	0	0.00	
JOVY'S	0	0.00	14	2,480.00	-100%	0	0.00	
JUAN	0	0.00	1	320.00	-100%	0	0.00	
KAT-LEINES	0	0.00	0	0.00		8	2,620.00	-100%
LA2PU	0	0.00	0	0.00		0	0.00	
LCTI	0	0.00	119	17,555.00	-100%	0	0.00	
MALLOWS & FREYA	0	0.00	0	0.00		1	520.00	-100%
MARISSA	0	0.00	34	4,740.00	-100%	0	0.00	
MARKYS	0	0.00	11	1,980.00	-100%	0	0.00	
MICHELLE'S	0	0.00	0	0.00		2	295.00	-100%
MINISO	0	0.00	0	0.00		0	0.00	
MONIE GOLD	0	0.00	0	0.00		11	980.00	-100%
MOTHER'S BEST	0	0.00	0	0.00		3	600.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
MUST BE MOM'S	0	0.00	0	0.00		423	109,472.00	-100%
OH NUTS	0	0.00	1	600.00	-100%	0	0.00	
PEANUT KISSES	0	0.00	0	0.00		14	1,700.00	-100%
PHIL BRAND CONSIGN	0	0.00	5	700.00	-100%	0	0.00	
PRAIA PILIPINAS	0	0.00	1	1,000.00	-100%	0	0.00	
QUICKMELT	0	0.00	0	0.00		88	30,530.00	-100%
REEF	0	0.00	0	0.00		0	0.00	
RUBY	0	0.00	4	640.00	-100%	0	0.00	
SD	0	0.00	21	3,450.00	-100%	0	0.00	
THE RAINS	0	0.00	5	1,400.00	-100%	0	0.00	
TITANIA WINES	0	0.00	0	0.00		21	10,800.00	-100%
TRAPPIST CONSIGN	0	0.00	0	0.00		5	1,350.00	-100%
VHONYTIFF	0	0.00	1	165.00	-100%	0	0.00	
WOW MANI CONSIGN	0	0.00	0	0.00		15	4,280.00	-100%
ZUMIGUI-C	0	0.00	1	220.00	-100%	0	0.00	
<b>2-CONSIGNE Total:</b>	<b>32</b>	<b>19,860.00</b>	<b>924</b>	<b>172,835.00</b>	<b>-88%</b>	<b>1,087</b>	<b>268,961.00</b>	<b>-92%</b>
<b>TOTALS:</b>	<b>9,039</b>	<b>2,677,965.71</b>	<b>12,798</b>	<b>2,901,327.57</b>	<b>-7%</b>	<b>5,540</b>	<b>2,438,413.50</b>	<b>9%</b>

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

CSP PITX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PITX PURIFIED WATER	4,897	122,379.29	3,240	80,990.00	51%	0	0.00	
NESTLE	330	45,480.00	0	0.00		0	0.00	
TOBLERONE	204	43,460.00	205	38,440.00	13%	0	0.00	
HERSHEY'S	140	34,590.00	155	44,114.00	-21%	0	0.00	
REBISCO	64	34,060.00	118	61,020.00	-44%	0	0.00	
PRINGLES	150	27,000.00	225	40,500.00	-33%	0	0.00	
MARS	125	26,050.00	396	71,775.00	-63%	0	0.00	
COCA COLA	383	19,310.00	384	21,170.00	-8%	0	0.00	
LOTTE	121	14,540.00	2	1,400.00	938%	0	0.00	
CADBURY	101	13,970.00	84	9,670.00	44%	0	0.00	
NC	53	13,250.00	0	0.00		0	0.00	
ROYAL	264	13,200.00	189	9,450.00	39%	0	0.00	
TROLLI	82	13,200.00	70	6,890.00	91%	0	0.00	
FRITO LAY	104	11,820.00	65	13,600.00	-13%	0	0.00	
CHIPS AHOY	92	10,510.00	4	255.00	4021%	0	0.00	
SPRITE	208	10,400.00	110	5,580.00	86%	0	0.00	
C&H	34	6,400.00	16	2,900.00	120%	0	0.00	
CHEETOS	19	5,800.00	45	10,070.00	-42%	0	0.00	
KATINKO	59	5,800.00	0	0.00		0	0.00	
DOUBLEMINT	164	4,920.00	179	2,890.00	70%	0	0.00	
SANICARE	120	4,920.00	4	260.00	1792%	0	0.00	
TIC TAC	94	4,700.00	199	6,965.00	-32%	0	0.00	
POCKY	57	4,560.00	19	1,540.00	196%	0	0.00	
CANDY CORNER	31	4,400.00	0	0.00		0	0.00	
ICE BREAKER	36	4,320.00	48	4,800.00	-10%	0	0.00	
SKITTLES	39	3,900.00	51	2,805.00	39%	0	0.00	
LOACKER	17	3,740.00	12	1,575.00	137%	0	0.00	
STARBUCKS	21	3,360.00	0	0.00		0	0.00	
KINDER JOY	41	3,250.00	154	10,010.00	-67%	0	0.00	
FLORBU	25	3,000.00	0	0.00		0	0.00	
FUNDADOR	3	2,800.00	1	550.00	409%	0	0.00	
MERBA	15	2,625.00	0	0.00		0	0.00	
FERRERO ROCHER	8	2,400.00	56	13,290.00	-81%	0	0.00	
FOX'S	22	2,200.00	0	0.00		0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

CSP PITX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
LINDT	6	2,200.00	0	0.00		0	0.00	
MICHELLE'S OUTRIGHT	12	1,800.00	0	0.00		0	0.00	
KINDER BUENO	14	1,680.00	37	2,960.00	-43%	0	0.00	
HARIBO	11	1,650.00	38	3,420.00	-51%	0	0.00	
WHITEFLOWER	9	1,350.00	0	0.00		0	0.00	
CHIQUILIN	12	1,200.00	0	0.00		0	0.00	
ZAINI	3	1,200.00	0	0.00		0	0.00	
NUTELLA	3	1,050.00	0	0.00		0	0.00	
SAN MIGUEL	12	840.00	23	1,610.00	-47%	0	0.00	
CHUPA CHUPS	7	700.00	7	2,100.00	-66%	0	0.00	
LEMON DOU	4	480.00	2	240.00	100%	0	0.00	
ALFONSO	1	450.00	0	0.00		0	0.00	
HAITAI	2	360.00	0	0.00		0	0.00	
GOYA	3	170.00	34	1,700.00	-90%	0	0.00	
CASINO	1	70.00	3	210.00	-66%	0	0.00	
FIT BAR	2	24.00	0	0.00		0	0.00	
ALOHA	0	0.00	13	5,200.00	-100%	0	0.00	
BARONI	0	0.00	7	1,750.00	-100%	0	0.00	
CLOUD 9	0	0.00	33	850.00	-100%	0	0.00	
DELFI	0	0.00	7	350.00	-100%	0	0.00	
DELICO	0	0.00	1	400.00	-100%	0	0.00	
DESTINATION TRAVEL	0	0.00	0	0.00		0	0.00	
DR HWELWAY	0	0.00	6	720.00	-100%	0	0.00	
GATORADE	0	0.00	0	0.00		0	0.00	
GIFT BUSINESS	0	0.00	1	100.00	-100%	0	0.00	
MAUNA LOA	0	0.00	2	800.00	-100%	0	0.00	
MENTOS	0	0.00	0	0.00		0	0.00	
NON-MERCH	8,478	0.00	102	0.00		0	0.00	
OREO	0	0.00	2	400.00	-100%	0	0.00	
PIKNIK	0	0.00	0	0.00		0	0.00	
RUFFLES	0	0.00	5	1,150.00	-100%	0	0.00	
SMARTFOOD	0	0.00	30	4,050.00	-100%	0	0.00	
SNACK BOX	0	0.00	1	150.00	-100%	0	0.00	
VIEIRA	0	0.00	6	600.00	-100%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

CSP PITX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
VOORTMAN	0	0.00	6	1,500.00	-100%	0	0.00	
1-OUTRIGHT Total:	16,703	541,538.29	6,397	492,769.00	9%	0	0.00	
2-CONSIGNE								
LCTI	8,288	937,350.00	7,350	808,290.00	15%	0	0.00	
EMY'S-C	227	38,520.00	158	23,000.00	67%	0	0.00	
ADG	188	34,650.00	49	12,740.00	171%	0	0.00	
BONG BONG'S CONSIGN	191	25,920.00	275	31,480.00	-17%	0	0.00	
LOLA NUTTYS	128	22,240.00	0	0.00		0	0.00	
MAGICMELT	243	20,305.00	144	16,720.00	21%	0	0.00	
MARKYS	125	18,290.00	99	11,690.00	56%	0	0.00	
CEBU LUCKY	115	17,400.00	59	6,690.00	160%	0	0.00	
MARISSA	90	16,200.00	97	14,650.00	10%	0	0.00	
ABE KENI	81	16,000.00	43	9,690.00	65%	0	0.00	
LOUISE	129	15,480.00	0	0.00		0	0.00	
ADORA	65	11,770.00	23	4,050.00	190%	0	0.00	
7D CONSIGN	54	11,610.00	81	15,900.00	-26%	0	0.00	
ES	49	10,770.00	38	6,790.00	58%	0	0.00	
SD	67	10,720.00	75	9,750.00	9%	0	0.00	
BEA'S	57	9,120.00	17	1,870.00	387%	0	0.00	
EDNA'S	71	8,500.00	77	13,475.00	-36%	0	0.00	
COCO-C	35	7,000.00	178	30,260.00	-76%	0	0.00	
JACOBINA	35	5,950.00	19	3,040.00	95%	0	0.00	
CREAMBAR	27	5,400.00	151	25,670.00	-78%	0	0.00	
ILOCOS CHICHACORN	23	4,830.00	26	4,160.00	16%	0	0.00	
BAHAGHARI	16	4,000.00	49	10,780.00	-62%	0	0.00	
CHRISTINE	35	3,850.00	83	8,500.00	-54%	0	0.00	
CEBU BRAND CONSIGN	13	2,810.00	60	10,510.00	-73%	0	0.00	
MBD	12	2,300.00	46	9,820.00	-76%	0	0.00	
AIZA'S	11	2,010.00	31	5,050.00	-60%	0	0.00	
KAT-LEINE'S	3	870.00	37	9,560.00	-90%	0	0.00	
CEBU DRIED MANGOES	7	840.00	12	1,200.00	-30%	0	0.00	
JUAN CALAMANSI	3	840.00	9	2,160.00	-61%	0	0.00	
OH NUTS	1	500.00	21	6,930.00	-92%	0	0.00	
DELFA'S	1	420.00	11	4,070.00	-89%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

CSP PITX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
G'S DELIGHT	2	360.00	30	4,500.00	-92%	0	0.00	
JOVYS	1	350.00	1	300.00	16%	0	0.00	
CHOWEE	1	170.00	0	0.00		0	0.00	
ALIBABA	0	0.00	17	1,870.00	-100%	0	0.00	
BAGUIO	0	0.00	15	2,100.00	-100%	0	0.00	
EMPERORS	0	0.00	1	350.00	-100%	0	0.00	
HOUSE OF POLVORON	0	0.00	25	4,580.00	-100%	0	0.00	
PHIL BRAND CONSIGN	0	0.00	2	640.00	-100%	0	0.00	
RICAH	0	0.00	0	0.00		0	0.00	
ROMANAS	0	0.00	3	960.00	-100%	0	0.00	
RUBY	0	0.00	43	5,450.00	-100%	0	0.00	
WOW MANI CONSIGN	0	0.00	10	2,480.00	-100%	0	0.00	
2-CONSIGNE Total:	10,394	1,267,345.00	9,465	1,141,725.00	11%	0	0.00	
TOTALS:	27,097	1,808,883.29	15,862	1,634,494.00	10%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

SPACE38 CSP2 T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PASALUBONG PACK	186	523,675.00	123	352,050.00	48%	98	172,502.00	203%
GOLDILOCKS OUTRIGHT	1,381	320,580.00	1,897	332,450.00	-3%	0	0.00	
ALL CHOCOLATES FUNSIZE	60	206,500.00	45	153,000.00	34%	103	200,850.00	2%
TRAVEL BLUE	93	124,480.00	79	105,675.00	17%	0	0.00	
TOBLERONE	218	107,850.00	771	133,150.00	-19%	300	111,900.00	-3%
MARS	208	93,850.00	186	74,450.00	26%	268	37,935.00	147%
HERSHEY'S	104	55,843.00	129	57,670.00	-3%	271	141,138.00	-60%
MICHELLE'S OUTRIGHT	162	33,835.00	119	21,450.00	57%	528	81,060.00	-58%
PREMIER	455	31,830.00	632	31,585.71	0%	0	0.00	
NESTLE	119	27,930.00	11	3,650.00	665%	127	62,210.00	-55%
CADBURY	67	23,060.00	85	25,450.00	-9%	187	35,220.00	-34%
GIFT BUSINESS	331	21,965.00	14	1,920.00	1044%	0	0.00	
CANDY CORNER	93	20,875.00	45	9,300.00	124%	0	0.00	
KIRKLAND	10	19,800.00	0	0.00		18	36,300.00	-45%
TROLI	75	18,090.00	23	4,800.00	276%	8	2,870.00	530%
FERRERO ROCHER	19	15,700.00	32	27,800.00	-43%	85	36,750.00	-57%
MENTOS	119	12,650.00	54	5,400.00	134%	0	0.00	
LEXINGHAM	9	12,500.00	5	6,880.00	81%	0	0.00	
LOTTE	15	9,600.00	14	8,100.00	18%	29	15,225.00	-36%
GENERIC MERCHANDISE	31	8,250.00	5	1,250.00	560%	0	0.00	
FRITO LAY	47	6,820.00	15	4,500.00	51%	0	0.00	
ZAINI	33	6,800.00	0	0.00		0	0.00	
SABROSO	4	6,000.00	0	0.00		0	0.00	
KATINKO	34	5,990.00	0	0.00		0	0.00	
NUTELLA	17	5,950.00	0	0.00		0	0.00	
BELGIAN	13	5,850.00	0	0.00		0	0.00	
POCKY	60	5,300.00	113	13,920.00	-61%	0	0.00	
BROWNIES UNLIMITED	15	5,250.00	0	0.00		0	0.00	
CHEETOS	21	5,220.00	15	4,500.00	16%	0	0.00	
C&H	20	4,800.00	13	3,000.00	60%	51	10,200.00	-52%
FISHERMAN'S FRIEND	36	4,200.00	12	1,440.00	191%	0	0.00	
ICE BREAKER	20	4,000.00	23	4,600.00	-13%	39	7,800.00	-48%
TIC TAC	68	3,900.00	83	4,150.00	-6%	0	0.00	
DOUBLEMINT	130	3,840.00	159	4,770.00	-19%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

SPACE38 CSP2 T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
COOL & CLEAN	36	3,600.00	21	2,100.00	71%	0	0.00	
PRINGLES	17	3,475.00	58	12,760.00	-72%	65	13,000.00	-73%
COCA COLA	34	3,400.00	21	2,100.00	61%	0	0.00	
TY	7	3,349.75	0	0.00		0	0.00	
LINDT	9	3,300.00	0	0.00		0	0.00	
ALOHA	4	3,000.00	11	6,800.00	-55%	0	0.00	
KINDER BUENO	26	2,760.00	31	3,720.00	-25%	20	3,400.00	-18%
HARIBO	19	2,400.00	47	7,000.00	-65%	0	0.00	
KINDER JOY	26	2,400.00	149	14,900.00	-83%	251	16,250.00	-85%
STREPSILS	13	2,340.00	23	3,450.00	-32%	0	0.00	
SANICARE	30	2,205.00	30	2,595.00	-15%	38	2,455.00	-10%
GATORADE	21	2,100.00	29	2,900.00	-27%	0	0.00	
MEIJI MACADEMIA	8	2,100.00	0	0.00		42	10,400.00	-79%
FRUITELLA	18	1,800.00	24	1,920.00	-6%	0	0.00	
VITA COCO	18	1,800.00	7	700.00	157%	0	0.00	
CHUPA CHUPS	7	1,600.00	9	1,100.00	45%	0	0.00	
MOGU MOGU	16	1,600.00	15	1,500.00	6%	0	0.00	
CROCO	9	1,350.00	0	0.00		0	0.00	
LOACKER	7	1,320.00	9	1,980.00	-33%	32	17,200.00	-92%
SPRITE	11	1,100.00	19	1,900.00	-42%	0	0.00	
ROYAL	10	1,000.00	9	900.00	11%	0	0.00	
HAITAI	5	900.00	0	0.00		0	0.00	
HAPPY HEARTS-O	2	898.00	0	0.00		0	0.00	
CHIPS AHOY	7	870.00	4	420.00	107%	0	0.00	
FOX'S	2	800.00	0	0.00		0	0.00	
VANDEN	1	800.00	0	0.00		0	0.00	
RUFFLES	2	640.00	0	0.00		0	0.00	
KISSNY	1	500.00	0	0.00		0	0.00	
MERBA	2	450.00	11	2,750.00	-83%	9	1,605.00	-71%
FIBISCO	2	200.00	43	3,440.00	-94%	0	0.00	
7D	0	0.00	0	0.00		495	341,155.00	-100%
BERYLS	0	0.00	10	1,680.00	-100%	0	0.00	
BUNDLE	128	0.00	0	0.00		0	0.00	
CARICA	0	0.00	0	0.00		11	2,200.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

SPACE38 CSP2 T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
CHEF TONY	0	0.00	0	0.00		13	2,600.00	-100%
COCO CABANA	0	0.00	0	0.00		0	0.00	
COMBOS	0	0.00	6	2,400.00	-100%	11	2,750.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		18	7,200.00	-100%
DELICO	0	0.00	4	1,600.00	-100%	0	0.00	
DESIGUAL	0	0.00	0	0.00		0	0.00	
ENERGIZER	0	0.00	0	0.00		1	350.00	-100%
FLAMINGO	0	0.00	0	0.00		207	54,150.00	-100%
FOSSIL	0	0.00	0	0.00		0	0.00	
GOYA	0	0.00	10	1,000.00	-100%	0	0.00	
GREEN CROSS	0	0.00	17	1,200.00	-100%	0	0.00	
JUICEE GUMMEE	0	0.00	0	0.00		0	0.00	
L'OREAL	0	0.00	0	0.00		0	0.00	
LEVI'S	0	0.00	0	0.00		0	0.00	
MAUNA LOA	0	0.00	6	3,000.00	-100%	0	0.00	
MONIEGOLD OUTRIGHT	0	0.00	3	450.00	-100%	0	0.00	
MULTI BRAND	0	0.00	0	0.00		3	4,497.00	-100%
NON-MERCH	1,640	0.00	589	0.00		2,478	0.00	
PEJOY	0	0.00	2	240.00	-100%	0	0.00	
PIKNIK	0	0.00	0	0.00		11	2,400.00	-100%
REDBULL	0	0.00	6	960.00	-100%	0	0.00	
RONDOLETTI	0	0.00	3	840.00	-100%	0	0.00	
ROYAL DANSK	0	0.00	0	0.00		20	7,225.00	-100%
SELECTA	0	0.00	0	0.00		49	3,015.00	-100%
SISLEY	0	0.00	0	0.00		0	0.00	
SKITTLES	0	0.00	40	4,000.00	-100%	0	0.00	
SMARTFOOD	0	0.00	8	1,200.00	-100%	0	0.00	
SNACK BOX	0	0.00	2	500.00	-100%	0	0.00	
THATS FRUTEE	0	0.00	2	800.00	-100%	0	0.00	
TONG GARDEN	0	0.00	0	0.00		8	4,000.00	-100%
VICKS	0	0.00	9	1,350.00	-100%	0	0.00	
VOORTMAN	0	0.00	0	0.00		55	8,920.00	-100%
WITORS	0	0.00	0	0.00		10	7,875.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>6,411</b>	<b>1,816,840.75</b>	<b>5,989</b>	<b>1,493,065.71</b>	<b>21%</b>	<b>5,959</b>	<b>1,464,607.00</b>	<b>24%</b>

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

SPACE38 CSP2 T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
7D CONSIGN	312	97,600.00	327	89,930.00	8%	121	20,510.00	375%
ISLAND SOUVENIRS	300	97,325.00	0	0.00		0	0.00	
EMY'S-C	344	96,590.00	354	66,890.00	44%	429	77,272.14	25%
LCTI	460	89,610.00	691	136,725.00	-34%	0	0.00	
7D PASPACK	36	89,400.00	101	180,230.00	-50%	0	0.00	
FILIPINIANA	265	86,360.00	345	93,155.00	-7%	171	61,384.00	40%
CEBU LUCKY	302	70,340.00	144	27,520.00	155%	0	0.00	
CEBU BRAND CONSIGN	116	59,425.00	124	59,650.00	-0%	9	980.00	5963%
ES	146	56,140.00	79	24,020.00	133%	0	0.00	
BAHAGHARI	239	51,720.00	134	25,280.00	104%	0	0.00	
BONG BONG'S CONSIGN	224	42,010.00	243	42,615.00	-1%	151	24,650.00	70%
ABE KENI	121	41,360.00	169	42,665.00	-3%	87	22,768.57	81%
JOVYS	118	38,020.00	298	58,920.00	-35%	454	81,860.00	-53%
JOANNA	150	35,670.00	204	46,880.00	-23%	145	21,910.00	62%
QUICKMELT	49	30,870.00	0	0.00		109	34,450.00	-10%
LA2PU	114	25,510.00	12	1,920.00	1228%	118	14,335.00	77%
LOLA NUTTYS	61	18,160.00	0	0.00		0	0.00	
MARKYS	72	15,940.00	54	9,380.00	69%	0	0.00	
MARISSA	85	13,520.00	143	20,100.00	-32%	0	0.00	
G'S DELIGHT	49	13,230.00	87	17,400.00	-23%	0	0.00	
HEYS	2	12,999.00	0	0.00		0	0.00	
AIZA'S	34	11,940.00	133	33,550.00	-64%	190	36,450.00	-67%
PHIL BRAND CONSIGN	29	10,920.00	43	9,810.00	11%	9	1,800.00	506%
CHOCOVRON	71	9,990.00	49	7,080.00	41%	0	0.00	
EDNA'S	43	8,300.00	104	15,255.00	-45%	0	0.00	
ILOCOS CHICHACORN	25	8,000.00	21	5,250.00	52%	0	0.00	
THE RAINS	19	7,980.00	0	0.00		0	0.00	
MBD	10	6,400.00	21	6,200.00	3%	0	0.00	
CACAO	13	5,040.00	0	0.00		0	0.00	
JUAN CALAMANSI	12	5,040.00	17	5,440.00	-7%	0	0.00	
CHRISTINE	22	3,630.00	64	9,000.00	-59%	0	0.00	
CEBU BRAND	10	3,500.00	17	4,420.00	-20%	75	12,000.00	-70%
JACOBINA	13	3,380.00	13	2,730.00	23%	0	0.00	
SD	13	2,970.00	44	7,880.00	-62%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

SPACE38 CSP2 T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
ADG	6	2,790.00	37	12,210.00	-77%	0	0.00	
CHOWEE	13	2,600.00	0	0.00		0	0.00	
WOW MANI CONSIGN	5	2,180.00	15	4,470.00	-51%	0	0.00	
BEA'S	13	1,560.00	26	2,600.00	-40%	0	0.00	
SNACKERS	6	1,260.00	0	0.00		0	0.00	
ZUMIGUI-C	7	1,166.00	2	440.00	165%	0	0.00	
PIK-A-PIKEL	3	1,110.00	7	2,900.00	-61%	0	0.00	
ADORA	3	810.00	15	2,950.00	-72%	0	0.00	
MONDRAGON	2	750.00	1	300.00	150%	0	0.00	
ALA BAGNET	0	0.00	0	0.00		75	23,700.00	-100%
ALIBABA	0	0.00	4	660.00	-100%	0	0.00	
AR-YINS	0	0.00	0	0.00		23	3,680.00	-100%
BAGUIO	0	0.00	5	2,100.00	-100%	27	5,820.00	-100%
BOY BAWANG	0	0.00	12	780.00	-100%	67	4,570.00	-100%
CARL'S CONSIGN	0	0.00	0	0.00		10	865.00	-100%
CARL'S-C	0	0.00	0	0.00		65	12,525.00	-100%
CEBU DRIED	0	0.00	0	0.00		58	7,340.00	-100%
CEBU DRIED MANGOES	0	0.00	0	0.00		511	115,749.29	-100%
CITRUS CONSIGN	0	0.00	0	0.00		1	370.00	-100%
COCO-C	0	0.00	0	0.00		20	4,430.00	-100%
COZY TOPS	0	0.00	0	0.00		7	1,260.00	-100%
CREAMBAR	0	0.00	9	2,250.00	-100%	0	0.00	
DABOY-C	0	0.00	0	0.00		69	20,832.86	-100%
DAVAO SWEET	0	0.00	45	5,790.00	-100%	2	200.00	-100%
DELFA	0	0.00	3	1,500.00	-100%	0	0.00	
EMPERORS	0	0.00	2	950.00	-100%	0	0.00	
EMY'S	0	0.00	0	0.00		131	19,595.66	-100%
ENG BEE TIN	0	0.00	159	23,850.00	-100%	0	0.00	
ENG BEE TIN CONSIGN	0	0.00	0	0.00		415	78,700.00	-100%
ENG SENG	0	0.00	0	0.00		180	38,540.00	-100%
FERRER	0	0.00	0	0.00		92	9,120.00	-100%
GENE'S	0	0.00	0	0.00		140	23,711.43	-100%
GOLDEN CITY	0	0.00	2	280.00	-100%	0	0.00	
GOLDBLOCKS CONSIGN	0	0.00	0	0.00		718	181,537.14	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

SPACE38 CSP2 T3

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
GREEN JAGZ HOUSE BRAND	0	0.00	0	0.00		198	71,001.00	-100%
HERSCHEL	0	0.00	0	0.00		0	0.00	
HUF	0	0.00	0	0.00		0	0.00	
ILOCOS CHICHACORN CONSIGN	0	0.00	0	0.00		28	5,600.00	-100%
IPANEMA	0	0.00	0	0.00		0	0.00	
KAT-LEINE'S	0	0.00	19	6,190.00	-100%	33	10,200.00	-100%
KATRYN'S	0	0.00	0	0.00		52	8,320.00	-100%
KING	0	0.00	5	1,500.00	-100%	10	2,200.00	-100%
KING CHOCNUT	0	0.00	0	0.00		27	2,700.00	-100%
MALLOWS & FREYA	0	0.00	0	0.00		27	12,910.00	-100%
MARISSA'S	0	0.00	0	0.00		153	22,160.00	-100%
MERL'S	0	0.00	0	0.00		17	5,014.29	-100%
MERLS	0	0.00	0	0.00		10	2,000.00	-100%
MONIEGOLD CONSIGN	0	0.00	0	0.00		34	2,720.00	-100%
MOTHER'S BEST	0	0.00	0	0.00		8	1,600.00	-100%
MUST BE MOM'S	0	0.00	0	0.00		234	63,564.43	-100%
NATCHA	0	0.00	0	0.00		21	2,100.00	-100%
NATHANIEL'S	0	0.00	4	720.00	-100%	0	0.00	
NITS	0	0.00	0	0.00		27	3,375.00	-100%
OAKLEY-C	0	0.00	0	0.00		0	0.00	
OH NUTS	0	0.00	16	6,450.00	-100%	0	0.00	
OPIE'SIYAL	0	0.00	0	0.00		120	29,570.00	-100%
PEANUT KISSES	0	0.00	0	0.00		29	3,650.00	-100%
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		210	48,970.00	-100%
PURE C	0	0.00	0	0.00		41	2,255.00	-100%
RADICAL ORGANICS	0	0.00	0	0.00		59	19,745.00	-100%
ROMANAS	0	0.00	4	1,800.00	-100%	0	0.00	
RUBY	0	0.00	46	7,440.00	-100%	0	0.00	
RUDY PROJECT	0	0.00	0	0.00		0	0.00	
SUNDRY	0	0.00	18	2,580.00	-100%	0	0.00	
TITAYS	0	0.00	0	0.00		115	20,157.76	-100%
TRAPPIST	0	0.00	0	0.00		8	1,980.00	-100%
VHONYTIFF	0	0.00	5	825.00	-100%	0	0.00	
WOW MANI OUTRIGHT	0	0.00	0	0.00		34	12,475.00	-100%

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## FOOD, CONVENIENCE & GIFTING

## SPACE38 CSP2 T3

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE Total:	3,937	1,183,115.00	4,496	1,141,430.00	3%	6,174	1,317,183.57	-10%
TOTALS:	10,348	2,999,955.75	10,485	2,634,495.71	13%	12,133	2,781,790.57	7%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
ALL CHOCOLATES FUNSIZE	67	224,000.00	52	176,800.00	26%	79	154,050.00	45%
PASALUBONG PACK	83	214,385.00	118	315,480.00	-32%	102	175,398.00	22%
GOLDILOCKS OUTRIGHT	720	184,842.00	1,522	277,450.71	-33%	0	0.00	
TOBLERONE	262	136,375.00	452	81,250.00	67%	409	160,700.00	-15%
MARS	220	94,740.00	326	117,810.00	-19%	313	53,095.00	78%
HERSHEY'S	95	63,540.00	140	64,780.00	-1%	267	138,680.00	-54%
NESTLE	154	53,950.00	50	19,470.00	177%	186	69,210.00	-22%
CANDY CORNER	135	30,775.00	96	19,800.00	55%	0	0.00	
CADBURY	69	25,520.00	58	6,100.00	318%	114	23,815.00	7%
MICHELLE'S OUTRIGHT	102	19,738.00	100	16,250.00	21%	440	71,515.00	-72%
FERRERO ROCHER	24	19,300.00	85	54,700.00	-64%	76	35,800.00	-46%
GIFT BUSINESS	426	18,576.00	0	0.00		11	2,197.00	745%
LINDT	42	12,100.00	0	0.00		0	0.00	
TROLLI	62	10,200.00	15	4,400.00	131%	40	10,500.00	-2%
MENTOS	67	7,950.00	92	9,200.00	-13%	0	0.00	
BROWNIES UNLIMITED	23	7,250.00	0	0.00		0	0.00	
KATINKO	37	7,240.00	0	0.00		0	0.00	
PRINGLES	23	5,500.00	33	7,260.00	-24%	61	12,200.00	-54%
ICE BREAKER	29	5,400.00	36	7,200.00	-25%	0	0.00	
FRITO LAY	48	5,180.00	31	9,300.00	-44%	0	0.00	
HARIBO	37	4,800.00	35	5,250.00	-8%	0	0.00	
LOTTE	6	4,800.00	19	10,550.00	-54%	7	3,675.00	30%
C&H	16	4,400.00	2	400.00	1000%	41	8,200.00	-46%
POCKY	49	4,400.00	32	3,520.00	25%	0	0.00	
NUTELLA	15	4,200.00	0	0.00		0	0.00	
ZAINI	12	3,700.00	0	0.00		0	0.00	
FISHERMAN'S FRIEND	31	3,480.00	23	2,760.00	26%	0	0.00	
KINDER BUENO	35	3,480.00	61	7,320.00	-52%	20	5,500.00	-36%
TY	7	3,465.00	0	0.00		0	0.00	
GENERIC MERCHANDISE	12	3,050.00	23	5,750.00	-46%	0	0.00	
TIC TAC	49	2,760.00	80	4,000.00	-31%	0	0.00	
CHEETOS	10	2,700.00	25	7,500.00	-64%	0	0.00	
KINDER JOY	30	2,600.00	94	9,400.00	-72%	282	18,630.00	-86%
MEIJI MACADEMIA	8	2,400.00	0	0.00		66	16,600.00	-85%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
SANICARE	29	2,110.00	9	1,325.00	59%	17	1,255.00	68%
CHUPA CHUPS	10	1,900.00	15	1,500.00	26%	0	0.00	
SKITTLES	17	1,700.00	28	2,800.00	-39%	0	0.00	
SABROSO	1	1,500.00	0	0.00		0	0.00	
DOUBLEMINT	49	1,470.00	100	3,000.00	-51%	0	0.00	
BELGIAN	3	1,350.00	0	0.00		0	0.00	
RUFFLES	5	1,344.00	4	1,280.00	5%	0	0.00	
ALOHA	3	1,150.00	18	10,900.00	-89%	0	0.00	
HAITAI	5	900.00	0	0.00		0	0.00	
MERBA	3	900.00	0	0.00		48	9,660.00	-90%
HAPPY HEARTS-O	3	897.00	0	0.00		0	0.00	
REVLON	1	850.00	0	0.00		0	0.00	
CROCO	5	750.00	0	0.00		0	0.00	
LOACKER	4	660.00	8	1,760.00	-62%	17	15,550.00	-95%
GROOVY	4	640.00	0	0.00		0	0.00	
WHITEFLOWER	3	450.00	0	0.00		0	0.00	
FRUITELLA	3	300.00	37	2,905.00	-89%	0	0.00	
CHIPS AHOY	2	120.00	15	1,440.00	-91%	2	36.00	233%
7D	0	0.00	0	0.00		554	276,045.00	-100%
ADIDAS	0	0.00	0	0.00		0	0.00	
BAUHAUS	0	0.00	0	0.00		0	0.00	
BAYONGCIAGA	0	0.00	2	2,390.00	-100%	1	795.00	-100%
BERYLS	0	0.00	1	160.00	-100%	0	0.00	
BUNDLE	150	0.00	0	0.00		0	0.00	
CHEF TONY	0	0.00	0	0.00		20	4,000.00	-100%
COMBOS	0	0.00	17	6,800.00	-100%	27	6,750.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		16	6,400.00	-100%
DELICO	0	0.00	6	2,400.00	-100%	0	0.00	
EVERLAST	0	0.00	0	0.00		42	43,106.00	-100%
FIBISCO	0	0.00	6	480.00	-100%	0	0.00	
FILA	0	0.00	0	0.00		0	0.00	
FITFLOP-SL	0	0.00	0	0.00		2	8,736.00	-100%
GODIVA	0	0.00	0	0.00		15	7,500.00	-100%
GREEN CROSS	0	0.00	16	1,100.00	-100%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
ISLAND GIRL	0	0.00	0	0.00		4	3,580.00	-100%
JELLY BEAN	0	0.00	1	600.00	-100%	0	0.00	
KIPLING-SL	0	0.00	0	0.00		0	0.00	
KIRKLAND	0	0.00	0	0.00		18	34,800.00	-100%
L'OREAL	0	0.00	0	0.00		0	0.00	
LEVI'S	0	0.00	0	0.00		0	0.00	
LOCAL SCARF	0	0.00	0	0.00		1	990.00	-100%
MANGO	0	0.00	0	0.00		0	0.00	
MAUNA LOA	0	0.00	8	4,350.00	-100%	0	0.00	
MEL	0	0.00	0	0.00		0	0.00	
MONIEGOLD CONSIGN	0	0.00	1	150.00	-100%	0	0.00	
MONIEGOLD OUTRIGHT	0	0.00	1	150.00	-100%	0	0.00	
MULTI BRAND	0	0.00	0	0.00		3	4,497.00	-100%
NATHANIEL'S	0	0.00	0	0.00		35	15,750.00	-100%
NIKE	0	0.00	0	0.00		44	82,771.00	-100%
NON-MERCH	1,343	0.00	1,162	195.00	-100%	2,159	0.00	
OPI	0	0.00	0	0.00		0	0.00	
PIKNIK	0	0.00	0	0.00		29	7,050.00	-100%
QUIKSILVER	0	0.00	0	0.00		1	895.00	-100%
ROCKET DOG	0	0.00	0	0.00		0	0.00	
RONDOLETTI	0	0.00	1	1,000.00	-100%	0	0.00	
ROYAL DANSK	0	0.00	0	0.00		19	5,950.00	-100%
SKETCHBOOKS	0	0.00	5	3,000.00	-100%	0	0.00	
SMARTFOOD	0	0.00	1	250.00	-100%	0	0.00	
SNACK BOX	0	0.00	1	250.00	-100%	0	0.00	
STREPSILS	0	0.00	14	2,100.00	-100%	0	0.00	
TRAVEL BLUE	0	0.00	0	0.00		38	32,417.00	-100%
VICKS	0	0.00	5	750.00	-100%	0	0.00	
VOORTMAN	0	0.00	0	0.00		9	1,620.00	-100%
WILSON	0	0.00	1	700.00	-100%	0	0.00	
WITORS	0	0.00	0	0.00		10	7,700.00	-100%
WONKA	0	0.00	0	0.00		10	1,200.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		2	7,180.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>4,648</b>	<b>1,215,787.00</b>	<b>5,083</b>	<b>1,297,435.71</b>	<b>-6%</b>	<b>5,657</b>	<b>1,545,998.00</b>	<b>-21%</b>

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**REGENT TRAVEL RETAIL GROUP**

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**FOOD, CONVENIENCE & GIFTING**
**SALES REPORT - Comparative by Brand per Store**
**THE SHOPPES CSP1**

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
ISLAND SOUVENIRS	1,373	468,518.50	1,181	346,500.00	35%	1,677	334,246.50	40%
LCTI	384	74,530.00	940	153,620.00	-51%	0	0.00	
EMY'S-C	224	59,560.00	408	79,010.00	-24%	215	38,720.00	53%
7D CONSIGN	207	55,325.00	421	98,820.00	-44%	32	5,420.00	920%
CEBU LUCKY	153	47,830.00	201	41,280.00	15%	0	0.00	
JOANNA	203	42,150.00	160	34,950.00	20%	69	12,570.00	235%
CEBU BRAND CONSIGN	68	34,975.00	284	79,485.00	-55%	13	1,360.00	2471%
ABE KENI	89	26,550.00	151	37,565.00	-29%	32	8,840.00	200%
BAHAGHARI	111	26,080.00	77	16,640.00	56%	0	0.00	
BONG BONG'S CONSIGN	142	25,985.00	169	28,405.00	-8%	144	22,450.00	15%
ES	60	25,210.00	112	35,430.00	-28%	0	0.00	
AIZA'S	74	23,755.00	73	19,875.00	19%	95	21,400.00	11%
PHIL BRAND CONSIGN	65	18,060.00	56	12,490.00	44%	5	1,000.00	1706%
ADG	38	17,670.00	40	13,200.00	33%	0	0.00	
QUICKMELT	25	15,750.00	0	0.00		66	21,350.00	-26%
7D PASPACK	5	15,125.00	84	159,800.00	-90%	0	0.00	
JOVYS	28	14,990.00	147	42,420.00	-64%	323	56,970.00	-73%
LOLA NUTTYS	29	9,530.00	0	0.00		0	0.00	
LA2PU	31	8,770.00	62	11,450.00	-23%	108	12,690.00	-30%
ILOCOS CHICHACORN	26	8,320.00	26	6,500.00	28%	0	0.00	
MARISSA	53	8,200.00	140	20,340.00	-59%	0	0.00	
G'S DELIGHT	29	7,830.00	87	17,400.00	-55%	0	0.00	
MARKYS	36	7,480.00	68	11,360.00	-34%	0	0.00	
CHOCOVRON	42	6,260.00	13	1,780.00	251%	9	2,250.00	178%
CHOWEE	26	5,200.00	0	0.00		0	0.00	
MBD	8	4,940.00	17	6,825.00	-27%	0	0.00	
CEBU BRAND	13	4,550.00	17	4,120.00	10%	52	8,320.00	-45%
THE RAINS	8	3,360.00	1	280.00	1100%	0	0.00	
EDNA'S	15	2,850.00	137	18,655.00	-84%	0	0.00	
CACAO	7	2,520.00	0	0.00		0	0.00	
JACOBINA	9	2,340.00	13	2,730.00	-14%	0	0.00	
SD	10	2,220.00	51	8,985.00	-75%	0	0.00	
CEBU DRIED MANGOES	7	2,100.00	0	0.00		196	40,415.00	-94%
JUAN CALAMANSI	5	2,100.00	9	2,880.00	-27%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
ZUMIGUI-C	7	2,060.00	5	1,230.00	67%	0	0.00	
ADORA	5	1,380.00	29	5,700.00	-75%	0	0.00	
DELFA	1	630.00	8	4,000.00	-84%	0	0.00	
WOW MANI CONSIGN	3	525.00	1	140.00	275%	0	0.00	
PIK-A-PIKEL	1	370.00	6	2,685.00	-86%	0	0.00	
CHRISTINE	2	330.00	40	4,800.00	-93%	0	0.00	
CREAMBAR	1	300.00	3	750.00	-60%	0	0.00	
ABERCROMBIE-P	0	0.00	0	0.00		2	6,198.00	-100%
AFTERSHOKZ	0	0.00	0	0.00		2	10,880.00	-100%
ALA BAGNET	0	0.00	0	0.00		61	19,140.00	-100%
ALIBABA	0	0.00	6	990.00	-100%	0	0.00	
ANTONIO BANDERAS-P	0	0.00	0	0.00		1	1,579.00	-100%
AR-YINS	0	0.00	0	0.00		4	640.00	-100%
ARIANA GRANDE-P	0	0.00	0	0.00		1	2,899.00	-100%
ARTIART	0	0.00	0	0.00		5	5,365.00	-100%
BAGUIO	0	0.00	0	0.00		28	6,000.00	-100%
BEA'S	0	0.00	29	2,900.00	-100%	0	0.00	
BENETTON-P	0	0.00	0	0.00		10	13,270.00	-100%
BOY BAWANG	0	0.00	35	2,275.00	-100%	60	4,920.00	-100%
BRAVEN	0	0.00	0	0.00		3	6,750.00	-100%
BVLGARI-P	0	0.00	0	0.00		4	20,426.00	-100%
CABINZERO	0	0.00	0	0.00		2	8,398.00	-100%
CARL'S CONSIGN	0	0.00	0	0.00		17	2,290.00	-100%
CARL'S-C	0	0.00	0	0.00		36	4,695.00	-100%
CAROLINA HERRERA-P	0	0.00	0	0.00		1	5,469.00	-100%
CEBU DRIED	0	0.00	1	80.00	-100%	33	5,615.00	-100%
CITRUS CONSIGN	0	0.00	0	0.00		3	1,110.00	-100%
CLUB CLIO-C	0	0.00	0	0.00		1	1,550.00	-100%
COCO-C	0	0.00	0	0.00		36	7,720.00	-100%
DABOY-C	0	0.00	0	0.00		75	21,705.00	-100%
DAVAO SWEET	0	0.00	28	3,500.00	-100%	0	0.00	
DAVIDOFF-P	0	0.00	0	0.00		1	4,939.00	-100%
DC-C	0	0.00	0	0.00		2	4,590.00	-100%
DEFUNC	0	0.00	0	0.00		20	13,800.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
DOLCE & GABBANA-P	0	0.00	0	0.00		2	13,138.00	-100%
ED HARDY	0	0.00	0	0.00		8	6,398.35	-100%
EMPERORS	0	0.00	3	1,425.00	-100%	0	0.00	
EMY'S	0	0.00	0	0.00		49	7,350.00	-100%
ENG BEE TIN	0	0.00	70	10,500.00	-100%	0	0.00	
ENG BEE TIN CONSIGN	0	0.00	0	0.00		191	32,950.00	-100%
ENG SENG	0	0.00	0	0.00		125	22,500.00	-100%
FERRARI-C	0	0.00	0	0.00		0	0.00	
FERRER	0	0.00	0	0.00		64	6,620.00	-100%
FILIPINIANA	0	0.00	279	80,986.00	-100%	229	87,196.00	-100%
FITFLOP-C	0	0.00	0	0.00		5	21,210.00	-100%
FOSSIL-C	0	0.00	0	0.00		0	0.00	
FRESH-P	0	0.00	0	0.00		6	3,574.00	-100%
FUSE CHICKEN	0	0.00	0	0.00		1	1,950.00	-100%
GENE'S	0	0.00	0	0.00		81	14,367.14	-100%
GIRBAUD	0	0.00	0	0.00		0	0.00	
GOLDILOCKS CONSIGN	0	0.00	0	0.00		538	135,262.14	-100%
GREEN JAGZ HOUSE BRAND	0	0.00	0	0.00		56	47,051.00	-100%
GRIZZLY	0	0.00	0	0.00		0	0.00	
HALO	0	0.00	0	0.00		13	5,837.00	-100%
HEYS	0	0.00	0	0.00		8	20,766.50	-100%
HOCO	0	0.00	0	0.00		29	7,376.00	-100%
HOLIKA-C	0	0.00	0	0.00		2	1,001.00	-100%
HOLLISTER-P	0	0.00	0	0.00		1	2,359.00	-100%
HUG ME	0	0.00	0	0.00		3	1,797.00	-100%
HYDRAPAK	0	0.00	0	0.00		8	9,822.00	-100%
IFROGZ	0	0.00	0	0.00		5	10,350.00	-100%
ILOCOS CHICHACORN CONSIGN	0	0.00	0	0.00		30	6,000.00	-100%
IPANEMA	0	0.00	0	0.00		11	13,703.00	-100%
JANSPORT-C	0	0.00	0	0.00		9	20,870.00	-100%
JAYJUN-C	0	0.00	0	0.00		6	840.00	-100%
JOVAN-P	0	0.00	0	0.00		2	1,598.00	-100%
KAT-LEINE'S	0	0.00	32	12,200.00	-100%	35	10,810.00	-100%
KATRYN'S	0	0.00	0	0.00		27	4,320.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
KING	0	0.00	4	1,200.00	-100%	0	0.00	
KING CHOCNUT	0	0.00	0	0.00		31	3,100.00	-100%
KISSNY-C	0	0.00	0	0.00		7	2,480.00	-100%
KROOBERG	0	0.00	0	0.00		132	77,598.00	-100%
LASPLASH-C	0	0.00	0	0.00		5	2,142.00	-100%
LEWIS N CLARK	0	0.00	0	0.00		21	22,119.00	-100%
MALLOWS & FREYA	0	0.00	0	0.00		16	8,960.00	-100%
MARISSA'S	0	0.00	0	0.00		62	9,140.00	-100%
MARSHALL	0	0.00	0	0.00		4	37,820.00	-100%
MERL'S	0	0.00	0	0.00		10	3,000.00	-100%
MOMAX	0	0.00	0	0.00		9	20,210.00	-100%
MONIEGOLD CONSIGN	0	0.00	0	0.00		32	3,160.00	-100%
MOPHIE	0	0.00	0	0.00		3	6,970.00	-100%
MOSSIMO-APP	0	0.00	0	0.00		42	44,080.00	-100%
MOTHER'S BEST	0	0.00	0	0.00		11	2,200.00	-100%
NALGENE	0	0.00	0	0.00		10	7,580.00	-100%
NATCHA	0	0.00	3	300.00	-100%	0	0.00	
NIKE-P	0	0.00	0	0.00		1	319.00	-100%
NITS	0	0.00	0	0.00		44	5,500.00	-100%
O'NEILL-C	0	0.00	0	0.00		0	0.00	
OAKLEY-C	0	0.00	0	0.00		135	205,420.60	-100%
OH NUTS	0	0.00	2	1,200.00	-100%	0	0.00	
OPIE'SIYAL	0	0.00	0	0.00		64	17,420.00	-100%
PACSAFE-C	0	0.00	0	0.00		5	24,665.00	-100%
PALLADIO-C	0	0.00	0	0.00		7	3,780.00	-100%
PARKLAND-C	0	0.00	0	0.00		5	10,281.00	-100%
PEANUT KISSES	0	0.00	0	0.00		26	3,350.00	-100%
PENUT BAR	0	0.00	47	4,700.00	-100%	0	0.00	
PERIPERA-C	0	0.00	0	0.00		7	5,745.00	-100%
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		219	49,850.00	-100%
POLLIWALKS	0	0.00	0	0.00		0	0.00	
PURE C	0	0.00	0	0.00		6	330.00	-100%
QUIKSILVER-C	0	0.00	0	0.00		1	1,990.00	-100%
RADICAL ORGANICS	0	0.00	0	0.00		35	13,235.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

THE SHOPPES CSP1

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
RALPH LAUREN-P	0	0.00	0	0.00		1	5,469.00	-100%
REEF-C	0	0.00	0	0.00		81	136,925.00	-100%
REVA-C	0	0.00	0	0.00		52	18,668.00	-100%
RIDER	0	0.00	0	0.00		1	1,595.00	-100%
ROWENA'S	0	0.00	0	0.00		0	0.00	
RUBY	0	0.00	11	1,830.00	-100%	0	0.00	
RUDY PROJECT	0	0.00	0	0.00		0	0.00	
SALOMON-C	0	0.00	0	0.00		2	14,980.00	-100%
SEA TO SUMMIT	0	0.00	0	0.00		8	11,020.00	-100%
SHADRACHS	0	0.00	0	0.00		4	1,200.00	-100%
SHAKIRA-P	0	0.00	0	0.00		2	2,506.10	-100%
SNP-C	0	0.00	0	0.00		6	558.00	-100%
SPEEDO-C	0	0.00	0	0.00		90	143,603.20	-100%
SUNDRY	0	0.00	1	210.00	-100%	0	0.00	
SUNGLASS HAVEN	0	0.00	0	0.00		12	124,134.00	-100%
SUNNIES STUDIOS-C	0	0.00	0	0.00		166	69,146.00	-100%
SUSTO	0	0.00	0	0.00		0	0.00	
THE BALM-C	0	0.00	0	0.00		9	14,390.00	-100%
THE BODY SHOP-C	0	0.00	0	0.00		113	65,611.00	-100%
THE NORTH FACE	0	0.00	0	0.00		9	48,410.00	-100%
TITAYS	0	0.00	0	0.00		65	11,140.00	-100%
TOMS-C	0	0.00	0	0.00		3	12,394.00	-100%
TRAPPIST	0	0.00	0	0.00		4	1,057.14	-100%
UNDER ARMOUR-C	0	0.00	0	0.00		80	167,688.00	-100%
URBANIZE	0	0.00	0	0.00		6	14,254.00	-100%
VANS-C	0	0.00	0	0.00		28	45,595.00	-100%
VHONYTIFF	0	0.00	22	3,630.00	-100%	0	0.00	
WILSON	0	0.00	0	0.00		0	0.00	
WOMEN SECRET-P	0	0.00	0	0.00		1	1,049.00	-100%
WOW MANI OUTRIGHT	0	0.00	4	2,400.00	-100%	60	19,025.00	-100%
2-CONSIGNE Total:	3,623	1,086,228.50	5,814	1,462,426.00	-25%	6,741	2,807,827.67	-61%
TOTALS:	8,271	2,302,015.50	10,897	2,759,861.71	-16%	12,398	4,353,825.67	-47%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH BACOLOD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PREMIER	835	58,190.00	466	23,300.00	149%	0	0.00	
GOLDILOCKS OUTRIGHT	131	17,322.00	0	0.00		0	0.00	
COCA COLA	146	13,450.00	146	12,520.00	7%	0	0.00	
TRAVEL BLUE	11	13,310.00	22	24,420.00	-45%	0	0.00	
MARS	69	13,096.00	106	18,432.00	-28%	0	0.00	
EVIAN	61	12,200.00	227	34,017.86	-64%	0	0.00	
POCARI	77	11,550.00	0	0.00		0	0.00	
FRITO LAY	76	11,440.00	75	13,160.00	-13%	0	0.00	
MENTOS	90	9,160.00	84	6,720.00	36%	0	0.00	
CANDY CORNER	41	8,250.00	29	7,000.00	17%	0	0.00	
HOMI	80	8,000.00	0	0.00		0	0.00	
MOGU MOGU	72	7,200.00	26	2,600.00	176%	0	0.00	
SMART C	91	7,020.00	137	13,700.00	-48%	0	0.00	
ICE BREAKER	29	5,800.00	18	3,600.00	61%	0	0.00	
OISHI	69	5,520.00	52	4,160.00	32%	0	0.00	
VITA COCO	54	5,400.00	23	2,300.00	134%	0	0.00	
SANICARE	73	5,160.00	52	3,950.00	30%	0	0.00	
TROLLI	31	5,150.00	24	2,800.00	83%	0	0.00	
LEMON DOU	33	4,950.00	8	1,200.00	312%	0	0.00	
HERSHEY'S	25	4,795.00	14	2,640.00	81%	0	0.00	
GATORADE	54	4,500.00	186	15,260.00	-70%	0	0.00	
DOUBLEMINT	137	4,110.00	132	3,960.00	3%	0	0.00	
CHEETOS	14	3,845.00	14	4,250.00	-9%	0	0.00	
LOACKER	24	3,840.00	25	3,700.00	3%	0	0.00	
TOBLERONE	19	3,275.00	37	5,750.00	-43%	0	0.00	
KINDER JOY	31	3,100.00	29	2,900.00	6%	0	0.00	
RUFFLES	10	3,040.00	4	1,220.00	149%	0	0.00	
FERRERO ROCHER	14	3,020.00	1	300.00	906%	0	0.00	
KATINKO	16	2,890.00	0	0.00		0	0.00	
POCKY	28	2,840.00	14	1,440.00	97%	0	0.00	
FISHERMAN'S FRIEND	22	2,640.00	36	4,320.00	-38%	0	0.00	
ROYAL	33	2,640.00	1	80.00	3200%	0	0.00	
REDBULL	16	2,560.00	22	3,520.00	-27%	0	0.00	
SPRITE	32	2,560.00	36	2,880.00	-11%	0	0.00	

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH BACOLOD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
HARIBO	17	2,550.00	39	5,850.00	-56%	0	0.00	
STREPSILS	13	2,340.00	20	3,600.00	-35%	0	0.00	
NUTELLA	6	2,100.00	0	0.00		0	0.00	
LOQI	2	2,000.00	0	0.00		0	0.00	
TY	4	1,980.00	0	0.00		0	0.00	
FRUITELLA	18	1,800.00	0	0.00		0	0.00	
GOYA	18	1,800.00	15	1,471.43	22%	0	0.00	
LEXINGHAM	2	1,800.00	2	1,800.00	0%	0	0.00	
TIC TAC	30	1,800.00	0	0.00		0	0.00	
GROOVY	18	1,660.00	14	2,680.00	-38%	0	0.00	
FLAMINGO	5	1,500.00	114	19,750.00	-92%	0	0.00	
GROWERS	15	1,500.00	14	1,400.00	7%	0	0.00	
SKITTLES	10	1,000.00	12	1,200.00	-16%	0	0.00	
KINDER BUENO	8	960.00	19	2,280.00	-57%	0	0.00	
WHITEFLOWER	5	950.00	0	0.00		0	0.00	
SISTER	8	800.00	7	700.00	14%	0	0.00	
NESTI DANTE	2	700.00	0	0.00		0	0.00	
RICOLA	4	600.00	62	9,300.00	-93%	0	0.00	
GREEN CROSS	3	300.00	29	2,300.00	-86%	0	0.00	
OFF	1	300.00	4	1,200.00	-75%	0	0.00	
PATRICK	1	250.00	1	250.00	0%	0	0.00	
MICHELLE'S OUTRIGHT	1	200.00	13	2,600.00	-92%	0	0.00	
GILLET	1	150.00	0	0.00		0	0.00	
MANZANILLA	1	100.00	0	0.00		0	0.00	
BIODERM	0	0.00	1	100.00	-100%	0	0.00	
BRONCHO	0	0.00	5	400.00	-100%	0	0.00	
C&H	0	0.00	6	1,410.00	-100%	0	0.00	
CADBURY	0	0.00	25	4,110.00	-100%	0	0.00	
CASINO	0	0.00	7	350.00	-100%	0	0.00	
CLOUD 9	0	0.00	5	250.00	-100%	0	0.00	
COMBOS	0	0.00	13	4,668.00	-100%	0	0.00	
COOL & CLEAN	0	0.00	46	4,600.00	-100%	0	0.00	
DELFI	0	0.00	2	200.00	-100%	0	0.00	
DORITOS	0	0.00	6	1,800.00	-100%	0	0.00	

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH BACOLOD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
E-VIPO	0	0.00	35	1,750.00	-100%	0	0.00	
EFFICASCENT	0	0.00	9	1,050.00	-100%	0	0.00	
FIBISCO	0	0.00	8	640.00	-100%	0	0.00	
FIT BAR	0	0.00	9	900.00	-100%	0	0.00	
FOX'S	0	0.00	7	700.00	-100%	0	0.00	
LAMPEIN	0	0.00	3	450.00	-100%	0	0.00	
LISTERINE	0	0.00	6	1,080.00	-100%	0	0.00	
MEIJI	0	0.00	9	2,250.00	-100%	0	0.00	
MERBA	0	0.00	4	1,000.00	-100%	0	0.00	
MONIEGOLD BANGKOK	0	0.00	15	2,250.00	-100%	0	0.00	
NESTLE	0	0.00	50	8,710.00	-100%	0	0.00	
PRINGLES	0	0.00	130	18,700.00	-100%	0	0.00	
REXONA	0	0.00	1	300.00	-100%	0	0.00	
SAN MIGUEL	0	0.00	105	10,500.00	-100%	0	0.00	
STORCK	0	0.00	2	600.00	-100%	0	0.00	
TIFFANY	0	0.00	43	8,550.00	-100%	0	0.00	
VICKS	0	0.00	18	3,600.00	-100%	0	0.00	
WHSMITH BAGS	98	0.00	59	0.00		0	0.00	
WILKINS	0	0.00	194	9,790.00	-100%	0	0.00	
YANYAN	0	0.00	26	2,600.00	-100%	0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>2,835</b>	<b>300,963.00</b>	<b>3,260</b>	<b>375,789.29</b>	<b>-19%</b>	<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
AZATRI	107	33,600.00	0	0.00		0	0.00	
SHIENAS	131	25,870.00	0	0.00		0	0.00	
RK	39	9,560.00	0	0.00		0	0.00	
ERENETA MANALOTO	15	6,300.00	0	0.00		0	0.00	
BLEEVES	5	6,000.00	2	2,400.00	150%	0	0.00	
FUNGOOFUN CONSIGN	1	899.00	0	0.00		0	0.00	
ZUMIGUI-C	1	350.00	2	440.00	-20%	0	0.00	
<b>2-CONSIGNE Total:</b>	<b>299</b>	<b>82,579.00</b>	<b>4</b>	<b>2,840.00</b>	<b>2807%</b>	<b>0</b>	<b>0.00</b>	
<b>TOTALS:</b>	<b>3,134</b>	<b>383,542.00</b>	<b>3,264</b>	<b>378,629.29</b>	<b>1%</b>	<b>0</b>	<b>0.00</b>	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH BICOL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VICTORIA'S SECRET	28	24,550.00	0	0.00		0	0.00	
TRAVEL BLUE	18	21,180.00	0	0.00		0	0.00	
PREMIER	701	21,030.00	0	0.00		0	0.00	
NESTI DANTE	44	12,250.00	0	0.00		0	0.00	
LEXINGHAM	8	11,180.00	0	0.00		0	0.00	
MARS	47	10,970.00	0	0.00		0	0.00	
MENTOS	163	10,350.00	0	0.00		0	0.00	
CANDY CORNER	26	6,850.00	0	0.00		0	0.00	
JACK & JILL	71	6,800.00	0	0.00		0	0.00	
FRITO LAY	49	5,740.00	0	0.00		0	0.00	
TROLI	21	5,250.00	0	0.00		0	0.00	
SANICARE	56	4,650.00	0	0.00		0	0.00	
TIC TAC	73	4,380.00	0	0.00		0	0.00	
PRINGLES	17	4,250.00	0	0.00		0	0.00	
HARIBO	31	4,050.00	0	0.00		0	0.00	
DOUBLEMINT	140	3,900.00	0	0.00		0	0.00	
BATH & BODY WORKS	18	3,800.00	0	0.00		0	0.00	
HAPPY HEARTS-O	7	3,593.00	0	0.00		0	0.00	
NESTLE	24	3,450.00	0	0.00		0	0.00	
GROOVY	14	2,900.00	0	0.00		0	0.00	
COOL & CLEAN	36	2,880.00	0	0.00		0	0.00	
HERSHEY'S	21	2,800.00	0	0.00		0	0.00	
SMART C	28	2,800.00	0	0.00		0	0.00	
ADG	8	2,400.00	0	0.00		0	0.00	
SAN MIGUEL	24	2,400.00	0	0.00		0	0.00	
COCA COLA	34	2,325.00	0	0.00		0	0.00	
LCTI	11	2,240.00	0	0.00		0	0.00	
ICE BREAKER	11	2,200.00	0	0.00		0	0.00	
GATORADE	20	2,000.00	0	0.00		0	0.00	
KINDER JOY	22	2,000.00	0	0.00		0	0.00	
GENERIC	13	1,950.00	0	0.00		0	0.00	
MOGU MOGU	18	1,800.00	0	0.00		0	0.00	
EVIAN	10	1,750.00	0	0.00		0	0.00	
FRUITELLA	18	1,700.00	0	0.00		0	0.00	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH BICOL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
CHEETOS	5	1,500.00	0	0.00		0	0.00	
SKITTLES	18	1,500.00	0	0.00		0	0.00	
VITA COCO	15	1,500.00	0	0.00		0	0.00	
GIFT BUSINESS	7	1,400.00	0	0.00		0	0.00	
C&H	5	1,340.00	0	0.00		0	0.00	
7D	4	1,200.00	0	0.00		0	0.00	
MERBA	4	1,200.00	0	0.00		0	0.00	
OISHI	14	1,160.00	0	0.00		0	0.00	
LINDT	3	1,100.00	0	0.00		0	0.00	
KINDER BUENO	8	960.00	0	0.00		0	0.00	
LOACKER	6	780.00	0	0.00		0	0.00	
SPRITE	11	605.00	0	0.00		0	0.00	
ROYAL	10	550.00	0	0.00		0	0.00	
KATINKO	2	370.00	0	0.00		0	0.00	
M.Y. SAN	6	360.00	0	0.00		0	0.00	
MONDE	6	300.00	0	0.00		0	0.00	
FLAMINGO	2	250.00	0	0.00		0	0.00	
MICHELLE'S OUTRIGHT	1	250.00	0	0.00		0	0.00	
LEMON DOU	2	240.00	0	0.00		0	0.00	
POCKY	2	200.00	0	0.00		0	0.00	
CHIPS AHOY	1	100.00	0	0.00		0	0.00	
BUNDLE PROMO	51	0.00	0	0.00		0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>2,013</b>	<b>219,233.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
CHOWEE	1	200.00	0	0.00		0	0.00	
<b>2-CONSIGNE Total:</b>	<b>1</b>	<b>200.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>TOTALS:</b>	<b>2,014</b>	<b>219,433.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DDL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
7D	0	0.00	0	0.00		49	9,260.00	-100%
A&W	0	0.00	0	0.00		13	975.00	-100%
AIZA'S	0	0.00	0	0.00		2	600.00	-100%
ANTABAX	0	0.00	0	0.00		1	50.00	-100%
AQUAFINA	0	0.00	0	0.00		405	30,310.71	-100%
BADOIT	0	0.00	0	0.00		41	4,100.00	-100%
BAGUIO	0	0.00	0	0.00		1	300.00	-100%
BAND-AID	0	0.00	0	0.00		2	260.00	-100%
BE RELAX	0	0.00	0	0.00		1	2,900.00	-100%
BEACH HUT	0	0.00	13	6,700.00	-100%	21	10,800.00	-100%
BIODERM	0	0.00	3	300.00	-100%	0	0.00	
BOY BAWANG OUTRIGHT	0	0.00	9	800.00	-100%	0	0.00	
BRONCHO	0	0.00	1	80.00	-100%	0	0.00	
C&H	0	0.00	12	3,150.00	-100%	18	3,340.00	-100%
CABEAU	0	0.00	0	0.00		13	24,300.00	-100%
CADBURY	0	0.00	21	2,775.00	-100%	82	11,329.65	-100%
CANDY CORNER	0	0.00	70	14,000.00	-100%	0	0.00	
CAREFREE	0	0.00	0	0.00		26	1,690.00	-100%
CARICA	0	0.00	0	0.00		1	225.00	-100%
CARL'S	0	0.00	0	0.00		3	450.00	-100%
CASINO	0	0.00	7	580.00	-100%	0	0.00	
CHEETOS	0	0.00	14	4,360.00	-100%	82	9,800.00	-100%
CHEF TONY	0	0.00	0	0.00		2	320.00	-100%
CHIPS AHOY	0	0.00	9	1,170.00	-100%	30	2,215.00	-100%
CLOUD 9	0	0.00	6	300.00	-100%	0	0.00	
COCA COLA	0	0.00	207	22,510.00	-100%	170	12,710.00	-100%
COLGATE	0	0.00	0	0.00		36	3,600.00	-100%
COMBOS	0	0.00	0	0.00		10	1,450.00	-100%
COOL & CLEAN	0	0.00	66	6,600.00	-100%	111	5,550.00	-100%
COWHEAD	0	0.00	0	0.00		44	2,640.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		7	2,800.00	-100%
DEL MONTE	0	0.00	0	0.00		78	5,460.00	-100%
DESTINATION TRAVEL	0	0.00	0	0.00		5	5,190.00	-100%
DINGDONG	0	0.00	1	50.00	-100%	37	1,835.71	-100%

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## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DDL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
DORITOS	0	0.00	1	320.00	-100%	0	0.00	
DOUBLEMINT	0	0.00	165	4,950.00	-100%	234	5,090.00	-100%
DOVE	0	0.00	3	800.00	-100%	0	0.00	
DUREX	0	0.00	8	2,400.00	-100%	5	1,250.00	-100%
E-VIPO	0	0.00	58	2,900.00	-100%	0	0.00	
EFFICASCENT	0	0.00	2	200.00	-100%	0	0.00	
EL HOMBRE	0	0.00	0	0.00		4	600.00	-100%
EVAN WILLIAMS	0	0.00	0	0.00		11	2,200.00	-100%
EVIAN	0	0.00	108	19,200.00	-100%	574	66,909.64	-100%
EXTRA	0	0.00	0	0.00		43	5,805.00	-100%
FERRERO ROCHER	0	0.00	6	3,200.00	-100%	4	1,215.00	-100%
FIBISCO	0	0.00	15	1,200.00	-100%	0	0.00	
FILIPINIANA-O	0	0.00	1	300.00	-100%	21	6,000.00	-100%
FISHERMAN'S FRIEND	0	0.00	63	7,560.00	-100%	66	7,920.00	-100%
FLAMINGO	0	0.00	41	8,250.00	-100%	64	15,850.00	-100%
FRITO LAY	0	0.00	45	10,330.00	-100%	130	11,166.00	-100%
GATORADE	0	0.00	78	7,800.00	-100%	131	10,480.00	-100%
GIFT BUSINESS	0	0.00	47	11,070.00	-100%	485	43,046.50	-100%
GILLET	0	0.00	4	600.00	-100%	0	0.00	
GODIVA	0	0.00	0	0.00		11	5,500.00	-100%
GOLDILOCKS OUTRIGHT	0	0.00	359	43,685.00	-100%	0	0.00	
GOYA	0	0.00	9	660.00	-100%	0	0.00	
GREAT TASTE	0	0.00	44	2,200.00	-100%	0	0.00	
GREEN CROSS	0	0.00	22	1,400.00	-100%	0	0.00	
GROOVY	0	0.00	17	2,260.00	-100%	143	21,470.00	-100%
GROWERS	0	0.00	41	4,100.00	-100%	35	5,000.00	-100%
HARIBO	0	0.00	39	5,850.00	-100%	0	0.00	
HAWAIIAN HOST	0	0.00	1	650.00	-100%	0	0.00	
HERSHEY'S	0	0.00	562	23,898.00	-100%	76	13,850.00	-100%
HYDROFLASK	0	0.00	0	0.00		1	1,790.00	-100%
ICE BREAKER	0	0.00	8	1,400.00	-100%	13	2,600.00	-100%
ISLA	0	0.00	0	0.00		5	1,250.00	-100%
JACK & JILL	0	0.00	136	10,624.00	-100%	155	9,300.00	-100%
JOSE CUERVO	0	0.00	0	0.00		26	5,200.00	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DDL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
JUICY FRUIT	0	0.00	0	0.00		69	1,410.00	-100%
KETTLE KORN	0	0.00	7	700.00	-100%	0	0.00	
KINDER BUENO	0	0.00	10	1,200.00	-100%	55	4,125.00	-100%
KINDER JOY	0	0.00	6	580.00	-100%	43	3,440.00	-100%
KLEENEX	0	0.00	0	0.00		54	2,700.00	-100%
KOPIKO	0	0.00	0	0.00		74	3,700.00	-100%
LAMPEIN	0	0.00	6	900.00	-100%	0	0.00	
LAY'S	0	0.00	0	0.00		12	1,800.00	-100%
LEMON DOU	0	0.00	17	2,550.00	-100%	0	0.00	
LEXINGHAM	0	0.00	8	9,220.00	-100%	0	0.00	
LIPTON	0	0.00	0	0.00		30	2,100.00	-100%
LISTERINE	0	0.00	15	2,700.00	-100%	0	0.00	
LOACKER	0	0.00	14	3,080.00	-100%	29	3,525.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		11	2,600.00	-100%
LOCAL SCARF	0	0.00	0	0.00		28	16,064.00	-100%
LOQI	0	0.00	2	1,600.00	-100%	3	2,800.00	-100%
LOTTE	0	0.00	7	1,050.00	-100%	0	0.00	
LUCKY ME	0	0.00	0	0.00		43	2,865.00	-100%
MARLBORO	0	0.00	244	85,400.00	-100%	534	106,800.00	-100%
MARS	0	0.00	60	11,950.00	-100%	320	40,270.00	-100%
MEGASCENT	0	0.00	1	250.00	-100%	0	0.00	
MEIJI	0	0.00	0	0.00		11	2,750.00	-100%
MENTOS	0	0.00	192	19,200.00	-100%	306	27,230.18	-100%
MERBA	0	0.00	6	1,500.00	-100%	8	2,000.00	-100%
MIGHTY BOND	0	0.00	1	170.00	-100%	4	340.00	-100%
MINUTE MAID	0	0.00	0	0.00		110	6,600.00	-100%
MISHMASH	0	0.00	0	0.00		6	3,750.00	-100%
MOGU MOGU	0	0.00	48	4,800.00	-100%	0	0.00	
MONIEGOLD BANGKOK	0	0.00	4	600.00	-100%	0	0.00	
MUNCHIES	0	0.00	0	0.00		7	1,925.00	-100%
NESTLE	0	0.00	0	0.00		45	7,262.50	-100%
NISSIN	0	0.00	45	2,700.00	-100%	15	750.00	-100%
NIVEA	0	0.00	0	0.00		40	9,015.00	-100%
NONGSHIM	0	0.00	11	1,185.00	-100%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DDL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
OFF	0	0.00	8	2,400.00	-100%	12	2,040.00	-100%
OISHI	0	0.00	31	2,480.00	-100%	0	0.00	
OREO	0	0.00	0	0.00		3	300.00	-100%
PANDA	0	0.00	1	30.00	-100%	17	425.00	-100%
PERRIER WATER	0	0.00	9	1,350.00	-100%	0	0.00	
PH CARE	0	0.00	0	0.00		1	100.00	-100%
PIKNIK	0	0.00	2	310.00	-100%	8	1,000.00	-100%
POCARI	0	0.00	64	7,680.00	-100%	277	23,520.71	-100%
POCKY	0	0.00	23	2,740.00	-100%	0	0.00	
POKKA	0	0.00	0	0.00		8	560.00	-100%
PONDS	0	0.00	1	450.00	-100%	0	0.00	
PRINGLES	0	0.00	32	9,600.00	-100%	54	9,120.00	-100%
QUAKER	0	0.00	0	0.00		54	4,810.00	-100%
RED HORSE	0	0.00	0	0.00		40	4,000.00	-100%
REDBULL	0	0.00	39	6,240.00	-100%	31	4,030.00	-100%
REXONA	0	0.00	8	2,400.00	-100%	0	0.00	
RHEA ACEITE	0	0.00	1	100.00	-100%	0	0.00	
RICOA	0	0.00	0	0.00		15	1,500.00	-100%
ROYAL	0	0.00	3	300.00	-100%	18	1,350.00	-100%
RUFFLES	0	0.00	12	3,800.00	-100%	9	1,890.00	-100%
SAN MIGUEL	0	0.00	39	5,850.00	-100%	149	14,900.00	-100%
SANICARE	0	0.00	134	11,975.00	-100%	0	0.00	
SBS	0	0.00	2	3,000.00	-100%	1	1,200.00	-100%
SELECTA	0	0.00	0	0.00		48	2,750.00	-100%
SISTER	0	0.00	31	3,100.00	-100%	0	0.00	
SKETCHBOOKS	0	0.00	0	0.00		167	154,665.00	-100%
SKITTLES	0	0.00	30	3,000.00	-100%	33	2,167.00	-100%
SMART C	0	0.00	50	5,000.00	-100%	0	0.00	
SMARTFOOD	0	0.00	5	1,250.00	-100%	20	4,500.00	-100%
SPRITE	0	0.00	39	3,900.00	-100%	35	2,625.00	-100%
STARBUCKS	0	0.00	0	0.00		42	6,930.00	-100%
STORCK	0	0.00	0	0.00		0	0.00	
STREPSILS	0	0.00	86	15,480.00	-100%	79	11,850.00	-100%
SUGUS	0	0.00	0	0.00		124	3,100.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DDL

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
TIC TAC	0	0.00	50	2,650.00	-100%	83	4,980.00	-100%
TOBLERONE	0	0.00	3	1,150.00	-100%	41	9,590.00	-100%
TRAVEL BLUE	0	0.00	56	65,589.00	-100%	74	72,268.00	-100%
TRIPLE-M	0	0.00	0	0.00		7	1,400.00	-100%
TROLLI	0	0.00	34	3,650.00	-100%	242	46,047.14	-100%
TROPICANA	0	0.00	0	0.00		10	800.00	-100%
TY	0	0.00	0	0.00		27	5,503.25	-100%
VASELINE	0	0.00	4	1,300.00	-100%	0	0.00	
VICKS	0	0.00	5	750.00	-100%	23	3,500.00	-100%
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
VIEIRA	0	0.00	1	100.00	-100%	0	0.00	
VITA COCO	0	0.00	54	5,400.00	-100%	82	6,137.50	-100%
VOLVIC	0	0.00	0	0.00		94	9,371.43	-100%
VOORTMAN	0	0.00	0	0.00		9	2,250.00	-100%
WHSMITH BAGS	0	0.00	128	0.00		0	0.00	
WILKINS	0	0.00	984	88,054.29	-100%	294	14,685.71	-100%
WITORS	0	0.00	10	1,645.00	-100%	0	0.00	
WONKA	0	0.00	0	0.00		31	3,690.00	-100%
YANYAN	0	0.00	0	0.00		19	1,140.00	-100%
1-OUTRIGHT Total:	0	0.00	5,005	655,240.29	-100%	7,666	1,094,470.63	-100%
2-CONSIGNE								
APCEI	0	0.00	0	0.00		0	0.00	
BLEEVES	0	0.00	4	4,800.00	-100%	5	3,732.84	-100%
MAGICMELT	0	0.00	284	24,210.00	-100%	0	0.00	
MICHELLE	0	0.00	0	0.00		18	3,150.00	-100%
PRAIA PILIPINAS	0	0.00	0	0.00		1	550.00	-100%
ZUMIGUI-C	0	0.00	1	350.00	-100%	0	0.00	
2-CONSIGNE Total:	0	0.00	289	29,360.00	-100%	24	7,432.84	-100%
TOTALS:	0	0.00	5,294	684,600.29	-100%	7,690	1,101,903.47	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DPD06

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
7D	0	0.00	0	0.00		62	11,385.00	-100%
A&W	0	0.00	0	0.00		18	1,350.00	-100%
ANTABAX	0	0.00	0	0.00		45	2,250.00	-100%
AQUAFINA	0	0.00	0	0.00		531	39,712.41	-100%
BADOIT	0	0.00	0	0.00		20	2,000.00	-100%
BALCONI	0	0.00	0	0.00		1	220.00	-100%
BAND-AID	0	0.00	0	0.00		7	910.00	-100%
BE RELAX	0	0.00	0	0.00		2	5,895.00	-100%
BEACH HUT	0	0.00	0	0.00		10	5,965.00	-100%
C&H	0	0.00	0	0.00		23	4,280.00	-100%
CABEAU	0	0.00	0	0.00		7	17,795.00	-100%
CADBURY	0	0.00	0	0.00		88	12,892.50	-100%
CAREFREE	0	0.00	0	0.00		21	1,365.00	-100%
CHEETOS	0	0.00	0	0.00		140	7,092.00	-100%
CHEEZ IT	0	0.00	0	0.00		1	90.00	-100%
CHEF TONY	0	0.00	0	0.00		9	1,394.29	-100%
CHIPS AHOY	0	0.00	0	0.00		28	2,340.00	-100%
CHOCOVRON	0	0.00	0	0.00		1	250.00	-100%
COCA COLA	0	0.00	0	0.00		191	13,827.14	-100%
COLGATE	0	0.00	0	0.00		45	4,500.00	-100%
COMBOS	0	0.00	0	0.00		30	5,100.00	-100%
COOL & CLEAN	0	0.00	0	0.00		103	5,150.00	-100%
COWHEAD	0	0.00	0	0.00		33	1,980.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		4	1,600.00	-100%
DEL MONTE	0	0.00	0	0.00		71	4,960.00	-100%
DESTINATION TRAVEL	0	0.00	0	0.00		3	3,385.00	-100%
DINGDONG	0	0.00	0	0.00		29	1,450.00	-100%
DOLE	0	0.00	0	0.00		2	52.00	-100%
DOUBLEMINT	0	0.00	0	0.00		240	5,660.00	-100%
DUREX	0	0.00	0	0.00		6	1,500.00	-100%
ENERGIZER	0	0.00	0	0.00		1	185.00	-100%
EVAN WILLIAMS	0	0.00	0	0.00		1	200.00	-100%
EVIAN	0	0.00	0	0.00		332	39,662.50	-100%
EXTRA	0	0.00	0	0.00		24	3,240.00	-100%

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DPD06

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
FERRERO ROCHER	0	0.00	0	0.00		9	7,350.00	-100%
FILIPINIANA-O	0	0.00	0	0.00		12	2,100.00	-100%
FISHERMAN'S FRIEND	0	0.00	0	0.00		41	4,920.00	-100%
FRITO LAY	0	0.00	0	0.00		115	8,637.00	-100%
FUMA	0	0.00	0	0.00		12	2,400.00	-100%
GATORADE	0	0.00	0	0.00		134	10,720.00	-100%
GIFT BUSINESS	0	0.00	0	0.00		370	38,341.00	-100%
GROOVY	0	0.00	0	0.00		1	400.00	-100%
GROWERS	0	0.00	0	0.00		41	5,400.00	-100%
HERSHEY'S	0	0.00	0	0.00		95	15,619.00	-100%
HYDROFLASK	0	0.00	0	0.00		2	3,880.00	-100%
ICE BREAKER	0	0.00	0	0.00		10	2,000.00	-100%
INNERGIE	0	0.00	0	0.00		1	0.00	
ISLA	0	0.00	0	0.00		2	500.00	-100%
JACK & JILL	0	0.00	0	0.00		260	8,076.00	-100%
JINRO	0	0.00	0	0.00		11	2,200.00	-100%
JOSE CUERVO	0	0.00	0	0.00		6	1,200.00	-100%
JUICY FRUIT	0	0.00	0	0.00		51	1,365.00	-100%
KINDER BUENO	0	0.00	0	0.00		19	1,425.00	-100%
KINDER JOY	0	0.00	0	0.00		47	3,760.00	-100%
KISSNY	0	0.00	0	0.00		1	500.00	-100%
KLEENEX	0	0.00	0	0.00		36	1,800.00	-100%
KOPIKO	0	0.00	0	0.00		42	2,100.00	-100%
LAY'S	0	0.00	0	0.00		5	800.00	-100%
LIPTON	0	0.00	0	0.00		25	1,750.00	-100%
LOACKER	0	0.00	0	0.00		22	2,390.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		7	1,600.00	-100%
LOCAL SCARF	0	0.00	0	0.00		12	6,516.00	-100%
MANTYX	0	0.00	0	0.00		7	1,400.00	-100%
MARLBORO	0	0.00	0	0.00		273	54,600.00	-100%
MARS	0	0.00	0	0.00		282	32,668.93	-100%
MENTOS	0	0.00	0	0.00		239	18,509.80	-100%
MERBA	0	0.00	0	0.00		3	562.50	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00		17	2,975.00	-100%

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DPD06

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MIGHTY BOND	0	0.00	0	0.00		5	525.00	-100%
MINUTE MAID	0	0.00	0	0.00		100	6,000.00	-100%
MUNCHIES	0	0.00	0	0.00		26	2,722.50	-100%
NESTLE	0	0.00	0	0.00		84	8,803.00	-100%
NIVEA	0	0.00	0	0.00		36	7,850.00	-100%
OFF	0	0.00	0	0.00		16	2,820.00	-100%
OREO	0	0.00	0	0.00		6	571.43	-100%
PANDA	0	0.00	0	0.00		9	225.00	-100%
PH CARE	0	0.00	0	0.00		2	200.00	-100%
PIKNIK	0	0.00	0	0.00		9	1,125.00	-100%
POCARI	0	0.00	0	0.00		154	13,065.71	-100%
POKKA	0	0.00	0	0.00		21	1,470.00	-100%
PRINGLES	0	0.00	0	0.00		77	9,616.00	-100%
QUAKER	0	0.00	0	0.00		37	2,162.00	-100%
REDBULL	0	0.00	0	0.00		38	4,940.00	-100%
RICOA	0	0.00	0	0.00		16	1,600.00	-100%
RITTER SPORT	0	0.00	0	0.00		1	0.00	
ROYAL	0	0.00	0	0.00		26	1,950.00	-100%
ROYAL DANSK	0	0.00	0	0.00		1	217.50	-100%
RUFFLES	0	0.00	0	0.00		11	1,134.00	-100%
SALONPAS	0	0.00	0	0.00		1	285.00	-100%
SAN MIGUEL	0	0.00	0	0.00		219	21,900.00	-100%
SANICARE	0	0.00	0	0.00		9	315.00	-100%
SBS	0	0.00	0	0.00		5	7,900.00	-100%
SKETCHBOOKS	0	0.00	0	0.00		97	94,950.00	-100%
SKITTLES	0	0.00	0	0.00		36	1,862.00	-100%
SMARTFOOD	0	0.00	0	0.00		52	3,510.00	-100%
SPRITE	0	0.00	0	0.00		27	2,025.00	-100%
STARBUCKS	0	0.00	0	0.00		36	5,940.00	-100%
STREPSILS	0	0.00	0	0.00		63	9,450.00	-100%
SUGUS	0	0.00	0	0.00		55	1,375.00	-100%
THE KASE	0	0.00	0	0.00		1	0.00	
TIC TAC	0	0.00	0	0.00		115	6,900.00	-100%
TOBLERONE	0	0.00	0	0.00		53	12,200.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 DPD06

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
TONG GARDEN	0	0.00	0	0.00		5	1,680.00	-100%
TRAVEL BLUE	0	0.00	0	0.00		32	37,520.00	-100%
TRIPLE-M	0	0.00	0	0.00		1	200.00	-100%
TROLLI	0	0.00	0	0.00		118	23,720.00	-100%
TROPICANA	0	0.00	0	0.00		18	1,440.00	-100%
TY	0	0.00	0	0.00		2	559.50	-100%
VICKS	0	0.00	0	0.00		31	4,360.00	-100%
VITA COCO	0	0.00	0	0.00		47	3,503.57	-100%
VOLVIC	0	0.00	0	0.00		84	8,371.43	-100%
VOORTMAN	0	0.00	0	0.00		7	1,750.00	-100%
WILKINS	0	0.00	0	0.00		356	17,760.71	-100%
WONKA	0	0.00	0	0.00		2	125.00	-100%
YANYAN	0	0.00	0	0.00		17	990.00	-100%
<i>1-OUTRIGHT Total:</i>	0	0.00	0	0.00		6,503	795,692.42	-100%
<b>2-CONSIGNE</b>								
FUMA	0	0.00	0	0.00		77	20,035.00	-100%
GUIMARAS DRIED MANGOES	0	0.00	0	0.00		1	0.00	
PRAIA PILIPINAS	0	0.00	0	0.00		2	1,100.00	-100%
REAL KIDS SHADES	0	0.00	0	0.00		1	0.00	
<i>2-CONSIGNE Total:</i>	0	0.00	0	0.00		81	21,135.00	-100%
<b>TOTALS:</b>	0	0.00	0	0.00		6,584	816,827.42	-100%

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 NRTH WIN

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PREMIER	1,249	145,084.18	0	0.00		0	0.00	
TRAVEL BLUE	92	103,050.00	75	89,596.00	15%	0	0.00	
GOLDS LOCKS OUTRIGHT	528	75,722.43	578	65,162.50	16%	0	0.00	
EVIAN	240	53,078.57	251	45,790.00	15%	0	0.00	
MARS	287	49,946.00	89	18,098.00	175%	0	0.00	
WILKINS	472	47,000.00	1,722	154,222.57	-69%	0	0.00	
MARLBORO	130	45,500.00	113	39,550.00	15%	0	0.00	
MENTOS	337	37,150.00	181	18,100.00	105%	0	0.00	
CANDY CORNER	242	32,555.00	98	19,750.00	64%	0	0.00	
POCARI	190	28,500.00	0	0.00		0	0.00	
COCA COLA	260	28,150.00	284	30,650.00	-8%	0	0.00	
TOBLERONE	99	27,175.00	34	8,400.00	223%	0	0.00	
SANICARE	286	26,880.00	86	9,815.00	173%	0	0.00	
HERSHEY'S	108	24,480.00	76	9,560.00	156%	0	0.00	
LEXINGHAM	14	24,110.00	1	1,250.00	1828%	0	0.00	
FRITO LAY	208	23,600.00	51	11,250.00	109%	0	0.00	
JACK & JILL	226	20,360.00	192	15,360.00	32%	0	0.00	
FLAMINGO	85	19,800.00	110	20,100.00	-1%	0	0.00	
SAN MIGUEL	132	19,800.00	102	15,300.00	29%	0	0.00	
COOL & CLEAN	186	18,600.00	129	12,900.00	44%	0	0.00	
GATORADE	181	18,100.00	226	22,600.00	-19%	0	0.00	
SMART C	172	17,200.00	74	7,400.00	132%	0	0.00	
DOUBLEMINT	375	14,670.00	173	5,190.00	182%	0	0.00	
TROLLI	80	14,550.00	46	4,450.00	226%	0	0.00	
BEACH HUT	20	14,250.00	7	4,700.00	203%	0	0.00	
PRINGLES	48	14,160.00	11	3,300.00	329%	0	0.00	
HARIBO	83	12,000.00	56	8,400.00	42%	0	0.00	
CHEETOS	33	10,300.00	17	5,400.00	90%	0	0.00	
REDBULL	62	9,920.00	43	6,880.00	44%	0	0.00	
FERRERO ROCHER	35	9,575.00	4	2,000.00	378%	0	0.00	
LOACKER	108	7,566.00	7	1,090.00	594%	0	0.00	
GIFT BUSINESS	82	7,491.00	44	4,600.00	62%	0	0.00	
CADBURY	61	7,330.00	34	5,695.00	28%	0	0.00	
MERBA	68	6,950.00	3	750.00	826%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 NRTH WIN

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MOGU MOGU	69	6,871.43	72	7,200.00	-4%	0	0.00	
NISSIN	103	6,180.00	53	3,180.00	94%	0	0.00	
KATINKO	32	6,080.00	0	0.00		0	0.00	
LEMON DOU	39	5,850.00	25	3,750.00	56%	0	0.00	
KINDER BUENO	54	5,760.00	34	4,080.00	41%	0	0.00	
SISTER	55	5,500.00	59	5,900.00	-6%	0	0.00	
TIC TAC	92	5,460.00	77	4,150.00	31%	0	0.00	
FRUITELLA	55	5,400.00	0	0.00		0	0.00	
STREPSILS	28	5,040.00	64	11,520.00	-56%	0	0.00	
SPRITE	48	4,800.00	59	5,900.00	-18%	0	0.00	
OISHI	57	4,600.00	57	4,680.00	-1%	0	0.00	
GROOVY	17	4,310.00	22	3,270.00	31%	0	0.00	
VITA COCO	42	4,200.00	31	3,100.00	35%	0	0.00	
POCKY	38	4,060.00	12	1,580.00	156%	0	0.00	
NESTLE	13	4,000.00	3	900.00	344%	0	0.00	
WANG	20	4,000.00	0	0.00		0	0.00	
C&H	15	3,900.00	7	1,700.00	129%	0	0.00	
GREAT TASTE	73	3,650.00	27	1,350.00	170%	0	0.00	
KINDER JOY	48	3,640.00	37	3,700.00	-1%	0	0.00	
NONGSHIM	16	3,215.00	0	0.00		0	0.00	
GROWERS	24	2,400.00	27	2,700.00	-11%	0	0.00	
CANADA DRY	15	2,250.00	16	2,400.00	-6%	0	0.00	
WHITEFLOWER	13	2,250.00	0	0.00		0	0.00	
RUFFLES	7	2,240.00	6	1,624.00	37%	0	0.00	
E-VIPO	43	2,150.00	103	5,150.00	-58%	0	0.00	
ROYAL	104	2,140.00	8	800.00	167%	0	0.00	
OFF	7	2,100.00	2	600.00	250%	0	0.00	
VASELINE	8	2,040.00	0	0.00		0	0.00	
FIBISCO	26	2,000.00	17	1,360.00	47%	0	0.00	
DINGDONG	33	1,650.00	63	3,150.00	-47%	0	0.00	
EFFICASCENT	12	1,350.00	7	750.00	80%	0	0.00	
GILLET	9	1,350.00	7	1,050.00	28%	0	0.00	
DOVE	5	1,090.00	1	160.00	581%	0	0.00	
BIODERM	9	900.00	4	400.00	125%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 NRTH WIN

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
CHUPA CHUPS	9	900.00	0	0.00		0	0.00	
LAMPEIN	6	900.00	4	600.00	50%	0	0.00	
SKITTLES	10	900.00	14	1,400.00	-35%	0	0.00	
HAPPY HEARTS-O	2	898.00	0	0.00		0	0.00	
MONIEGOLD BANGKOK	5	750.00	3	450.00	66%	0	0.00	
DUREX	1	300.00	1	300.00	0%	0	0.00	
MANZANILLA	3	300.00	0	0.00		0	0.00	
MASTER	1	280.00	1	275.00	1%	0	0.00	
PONDS	1	180.00	0	0.00		0	0.00	
BOY BAWANG OUTRIGHT	1	120.00	19	1,880.00	-93%	0	0.00	
METHYL	1	120.00	0	0.00		0	0.00	
3SIXT	0	0.00	0	0.00		0	0.00	
BATH & BODY WORKS	0	0.00	0	0.00		0	0.00	
BRONCHO	0	0.00	2	160.00	-100%	0	0.00	
BUNDLE PROMO	116	0.00	0	0.00		0	0.00	
CASINO	0	0.00	19	1,390.00	-100%	0	0.00	
CHIPS AHOY	0	0.00	8	1,040.00	-100%	0	0.00	
CLOUD 9	0	0.00	14	700.00	-100%	0	0.00	
DESTINATION TRAVEL	0	0.00	1	400.00	-100%	0	0.00	
ESKINOL	0	0.00	4	500.00	-100%	0	0.00	
FISHERMAN'S FRIEND	0	0.00	52	6,240.00	-100%	0	0.00	
GOYA	0	0.00	3	300.00	-100%	0	0.00	
GREEN CROSS	0	0.00	88	5,750.00	-100%	0	0.00	
HAWAIIAN HOST	0	0.00	1	650.00	-100%	0	0.00	
ICE BREAKER	0	0.00	24	4,800.00	-100%	0	0.00	
KETTLE KORN	0	0.00	7	700.00	-100%	0	0.00	
LISTERINE	0	0.00	18	3,240.00	-100%	0	0.00	
LOCAL HEADWRAP	0	0.00	1	400.00	-100%	0	0.00	
LOQI	0	0.00	1	800.00	-100%	0	0.00	
MASSIMO	0	0.00	11	1,375.00	-100%	0	0.00	
MEGASCENT	0	0.00	1	250.00	-100%	0	0.00	
MIGHTY BOND	0	0.00	5	850.00	-100%	0	0.00	
PERRIER WATER	0	0.00	26	3,900.00	-100%	0	0.00	
REXONA	0	0.00	8	2,640.00	-100%	0	0.00	

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T1 NRTH WIN

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
RHEA ACEITE	0	0.00	1	100.00	-100%	0	0.00	
RONDOLETTI	0	0.00	2	560.00	-100%	0	0.00	
SKROSS	0	0.00	0	0.00		0	0.00	
SMARTFOOD	0	0.00	1	250.00	-100%	0	0.00	
VICKS	0	0.00	10	1,600.00	-100%	0	0.00	
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
VIEIRA	0	0.00	2	200.00	-100%	0	0.00	
WHSMITH BAGS	162	0.00	358	0.00		0	0.00	
WITORS	0	0.00	42	5,985.00	-100%	0	0.00	
1-OUTRIGHT Total:	8,326	1,142,677.61	6,569	803,098.07	42%	0	0.00	
2-CONSIGNE								
MAGICMELT	243	22,635.00	559	50,015.00	-54%	0	0.00	
BLEEVES	12	14,400.00	8	9,600.00	50%	0	0.00	
ZUMIGUI-C	2	440.00	2	570.00	-22%	0	0.00	
ALPHA STREAM	0	0.00	0	0.00		0	0.00	
FUMA	0	0.00	0	0.00		0	0.00	
2-CONSIGNE Total:	257	37,475.00	569	60,185.00	-37%	0	0.00	
TOTALS:	8,583	1,180,152.61	7,138	863,283.07	36%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 ARR

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
A&W	0	0.00	0	0.00		9	720.00	-100%
ALFONSOS	0	0.00	5	500.00	-100%	0	0.00	
ANTABAX	0	0.00	0	0.00		21	1,050.00	-100%
AQUAFINA	0	0.00	0	0.00		382	28,585.71	-100%
ASTRING-O-SOL	0	0.00	0	0.00		1	100.00	-100%
BAND-AID	0	0.00	0	0.00		1	130.00	-100%
BEACH HUT	0	0.00	4	1,900.00	-100%	11	5,940.00	-100%
BELVITA	0	0.00	0	0.00		1	50.00	-100%
BINGGRAE	0	0.00	0	0.00		82	11,850.00	-100%
BIODERM	0	0.00	1	100.00	-100%	0	0.00	
BIOGENIC	0	0.00	0	0.00		2	200.00	-100%
BOY BAWANG OUTRIGHT	0	0.00	9	800.00	-100%	0	0.00	
C&H	0	0.00	0	0.00		5	1,000.00	-100%
CADBURY	0	0.00	5	505.00	-100%	24	3,875.00	-100%
CAREFREE	0	0.00	0	0.00		7	700.00	-100%
CASINO	0	0.00	1	85.00	-100%	0	0.00	
CHEETOS	0	0.00	11	3,600.00	-100%	35	4,100.00	-100%
CHEF TONY	0	0.00	0	0.00		1	200.00	-100%
CHIPS AHOY	0	0.00	6	690.00	-100%	28	2,450.00	-100%
CLOUD 9	0	0.00	7	350.00	-100%	0	0.00	
COCA COLA	0	0.00	459	47,550.00	-100%	538	42,830.00	-100%
COLGATE	0	0.00	0	0.00		31	3,100.00	-100%
COMBOS	0	0.00	0	0.00		11	1,500.00	-100%
COOL & CLEAN	0	0.00	207	20,700.00	-100%	413	20,635.71	-100%
COWHEAD	0	0.00	0	0.00		21	1,680.00	-100%
CRICKET	0	0.00	121	6,050.00	-100%	483	24,150.00	-100%
DEL MONTE	0	0.00	0	0.00		127	10,160.00	-100%
DINGDONG	0	0.00	23	1,150.00	-100%	84	4,200.00	-100%
DOUBLEMINT	0	0.00	41	1,230.00	-100%	115	3,565.00	-100%
DUREX	0	0.00	0	0.00		4	1,000.00	-100%
EFFICASCENT	0	0.00	3	350.00	-100%	0	0.00	
EVAN WILLIAMS	0	0.00	0	0.00		2	400.00	-100%
EVIAN	0	0.00	258	50,000.00	-100%	1,075	111,325.00	-100%
EXTRA	0	0.00	0	0.00		7	945.00	-100%

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 ARR

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
FERRERO ROCHER	0	0.00	5	775.00	-100%	5	3,000.00	-100%
FIBISCO	0	0.00	46	3,680.00	-100%	0	0.00	
FILIPINIANA-O	0	0.00	0	0.00		2	500.00	-100%
FISHERMAN'S FRIEND	0	0.00	17	2,040.00	-100%	8	800.00	-100%
FRITO LAY	0	0.00	59	10,980.00	-100%	120	14,400.00	-100%
GATORADE	0	0.00	295	29,500.00	-100%	115	9,200.00	-100%
GIFT BUSINESS	0	0.00	0	0.00		111	15,801.00	-100%
GOLDILOCKS OUTRIGHT	0	0.00	1,502	162,220.00	-100%	0	0.00	
GOOD DAY	0	0.00	0	0.00		5	1,000.00	-100%
GOYA	0	0.00	26	1,240.00	-100%	0	0.00	
GREAT TASTE	0	0.00	64	3,200.00	-100%	0	0.00	
GREEN CROSS	0	0.00	3	255.00	-100%	4	300.00	-100%
GROWERS	0	0.00	16	1,600.00	-100%	5	720.00	-100%
HARIBO	0	0.00	30	4,500.00	-100%	0	0.00	
HERSHEY'S	0	0.00	16	4,180.00	-100%	32	6,780.00	-100%
ICE BREAKER	0	0.00	15	3,000.00	-100%	11	2,200.00	-100%
ISLA	0	0.00	0	0.00		1	250.00	-100%
JACK & JILL	0	0.00	242	19,360.00	-100%	525	19,803.02	-100%
JOSE CUERVO	0	0.00	0	0.00		9	1,800.00	-100%
JUICY FRUIT	0	0.00	0	0.00		20	770.00	-100%
KETTLE KORN	0	0.00	24	2,400.00	-100%	0	0.00	
KINDER BUENO	0	0.00	10	1,200.00	-100%	17	1,700.00	-100%
KINDER JOY	0	0.00	39	3,560.00	-100%	61	4,700.00	-100%
KLEENEX	0	0.00	0	0.00		16	800.00	-100%
KOPIKO	0	0.00	0	0.00		286	12,815.00	-100%
LAMPEIN	0	0.00	0	0.00		0	0.00	
LAY'S	0	0.00	0	0.00		5	750.00	-100%
LEMON DOU	0	0.00	18	2,700.00	-100%	0	0.00	
LIPTON	0	0.00	0	0.00		49	3,920.00	-100%
LISTERINE	0	0.00	5	900.00	-100%	0	0.00	
LOACKER	0	0.00	15	2,740.00	-100%	12	1,675.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		2	1,000.00	-100%
LOCAL SCARF	0	0.00	0	0.00		2	1,440.00	-100%
LUCKY ME	0	0.00	0	0.00		158	8,703.57	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 ARR

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MARLBORO	0	0.00	140	49,000.00	-100%	282	70,500.00	-100%
MARS	0	0.00	33	5,290.00	-100%	162	18,654.29	-100%
MEGASCENT	0	0.00	1	250.00	-100%	0	0.00	
MENTOS	0	0.00	94	9,400.00	-100%	67	5,690.00	-100%
MERBA	0	0.00	4	1,000.00	-100%	5	1,100.00	-100%
MIGHTY BOND	0	0.00	0	0.00		1	100.00	-100%
MINUTE MAID	0	0.00	0	0.00		143	11,425.00	-100%
MOGU MOGU	0	0.00	101	10,100.00	-100%	0	0.00	
MUNCHIES	0	0.00	0	0.00		5	1,500.00	-100%
NESTLE	0	0.00	0	0.00		13	2,600.00	-100%
NISSIN	0	0.00	54	3,240.00	-100%	21	1,050.00	-100%
NIVEA	0	0.00	0	0.00		12	3,285.00	-100%
NONGSHIM	0	0.00	29	5,750.00	-100%	259	41,500.00	-100%
OFF	0	0.00	1	300.00	-100%	4	640.00	-100%
OISHI	0	0.00	46	4,400.00	-100%	0	0.00	
OREO	0	0.00	0	0.00		20	2,000.00	-100%
PH CARE	0	0.00	0	0.00		1	100.00	-100%
PIKNIK	0	0.00	0	0.00		1	150.00	-100%
POCARI	0	0.00	0	0.00		516	51,600.00	-100%
POCKY	0	0.00	15	4,200.00	-100%	0	0.00	
PONDS	0	0.00	1	450.00	-100%	0	0.00	
PRINGLES	0	0.00	35	8,550.00	-100%	52	10,342.86	-100%
QUAKER	0	0.00	0	0.00		17	1,950.00	-100%
RED HORSE	0	0.00	0	0.00		77	7,700.00	-100%
REDBULL	0	0.00	49	7,840.00	-100%	24	3,120.00	-100%
REXONA	0	0.00	1	300.00	-100%	0	0.00	
RICOA	0	0.00	0	0.00		10	1,000.00	-100%
RONDOLETTI	0	0.00	3	840.00	-100%	0	0.00	
ROYAL	0	0.00	4	400.00	-100%	94	7,520.00	-100%
RUFFLES	0	0.00	18	5,880.00	-100%	9	2,250.00	-100%
SAN MIGUEL	0	0.00	216	32,400.00	-100%	424	55,500.00	-100%
SANICARE	0	0.00	17	1,790.00	-100%	18	1,085.00	-100%
SELECTA	0	0.00	0	0.00		177	10,110.00	-100%
SISTER	0	0.00	10	1,000.00	-100%	0	0.00	

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 ARR

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
SKETCHBOOKS	0	0.00	0	0.00		6	6,415.00	-100%
SKITTLES	0	0.00	8	800.00	-100%	11	1,080.00	-100%
SMART C	0	0.00	90	9,000.00	-100%	382	22,821.43	-100%
SMARTFOOD	0	0.00	4	1,000.00	-100%	1	225.00	-100%
SPRITE	0	0.00	69	6,900.00	-100%	121	9,680.00	-100%
STARBUCKS	0	0.00	0	0.00		173	28,548.60	-100%
STREPSILS	0	0.00	19	3,420.00	-100%	23	2,760.00	-100%
SUGUS	0	0.00	0	0.00		32	800.00	-100%
TANDUAY	0	0.00	0	0.00		1	120.00	-100%
TIC TAC	0	0.00	36	1,800.00	-100%	19	950.00	-100%
TOBLERONE	0	0.00	2	500.00	-100%	0	0.00	
TRAVEL BLUE	0	0.00	0	0.00		19	22,789.00	-100%
TROLI	0	0.00	32	3,300.00	-100%	110	18,610.00	-100%
TROPICANA	0	0.00	0	0.00		55	4,400.00	-100%
TY	0	0.00	0	0.00		41	11,549.75	-100%
VICKS	0	0.00	1	150.00	-100%	4	520.00	-100%
VINA APALTAGUA	0	0.00	0	0.00		1	0.00	
VITA COCO	0	0.00	40	4,000.00	-100%	183	14,640.00	-100%
VITA MILK	0	0.00	0	0.00		112	6,720.00	-100%
VOLVIC	0	0.00	0	0.00		350	35,000.00	-100%
VOORTMAN	0	0.00	0	0.00		7	1,750.00	-100%
WHISPER	0	0.00	0	0.00		5	500.00	-100%
WHSMITH BAGS	0	0.00	174	0.00		0	0.00	
WILKINS	0	0.00	1,620	148,057.14	-100%	259	19,268.04	-100%
WITORS	0	0.00	3	525.00	-100%	0	0.00	
WONKA	0	0.00	0	0.00		2	100.00	-100%
1-OUTRIGHT Total:	0	0.00	6,578	727,422.14	-100%	9,433	922,987.98	-100%
<b>2-CONSIGNE</b>								
AMERYS	0	0.00	28	8,300.00	-100%	0	0.00	
FILIPINIANA	0	0.00	0	0.00		1	189.00	-100%
FUMA	0	0.00	0	0.00		6	0.00	
MAGICMELT	0	0.00	194	12,590.00	-100%	0	0.00	
MIRO	0	0.00	0	0.00		1	449.95	-100%

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## FOOD, CONVENIENCE & GIFTING

## WH SMITH CEBU T2 ARR

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE Total:	0	0.00	222	20,890.00	-100%	8	638.95	-100%
TOTALS:	0	0.00	6,800	748,312.14	-100%	9,441	923,626.93	-100%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
A&W	0	0.00	0	0.00		85	6,800.00	-100%
ABSOLUT	0	0.00	2	300.00	-100%	2	300.00	-100%
ANTABAX	0	0.00	0	0.00		67	3,350.00	-100%
AQUAFINA	0	0.00	0	0.00		209	15,675.00	-100%
BALCONI	0	0.00	0	0.00		3	660.00	-100%
BAND-AID	0	0.00	0	0.00		5	625.00	-100%
BAYONGCIAGA	0	0.00	1	1,500.00	-100%	0	0.00	
BE RELAX	0	0.00	0	0.00		14	40,600.00	-100%
BEACH HUT	0	0.00	2	800.00	-100%	11	6,775.00	-100%
BEATS	0	0.00	0	0.00		0	0.00	
BENETTON	0	0.00	0	0.00		0	0.00	
BIODERM	0	0.00	6	600.00	-100%	0	0.00	
BIOGENIC	0	0.00	0	0.00		4	400.00	-100%
BLOOM & GROW	0	0.00	0	0.00		4	10,800.00	-100%
BOY BAWANG OUTRIGHT	0	0.00	114	10,120.00	-100%	0	0.00	
BRONCHO	0	0.00	9	720.00	-100%	0	0.00	
C&H	0	0.00	17	4,490.00	-100%	24	4,800.00	-100%
CABEAU	0	0.00	0	0.00		31	85,300.00	-100%
CADBURY	0	0.00	65	12,035.00	-100%	249	42,960.00	-100%
CANADA DRY	0	0.00	33	4,950.00	-100%	0	0.00	
CANDY CORNER	0	0.00	306	61,550.00	-100%	0	0.00	
CAREFREE	0	0.00	0	0.00		27	2,700.00	-100%
CASINO	0	0.00	7	520.00	-100%	0	0.00	
CELLULAR	0	0.00	0	0.00		0	0.00	
CHEETOS	0	0.00	49	15,400.00	-100%	223	20,728.57	-100%
CHEEZ IT	0	0.00	0	0.00		7	630.00	-100%
CHEF TONY	0	0.00	0	0.00		23	4,600.00	-100%
CHIPS AHOY	0	0.00	10	1,300.00	-100%	52	4,755.00	-100%
CHIVAS REGAL	0	0.00	0	0.00		0	0.00	
CLOUD 9	0	0.00	24	1,200.00	-100%	0	0.00	
COCA COLA	0	0.00	1,479	179,100.00	-100%	948	74,850.00	-100%
COLGATE	0	0.00	0	0.00		87	8,700.00	-100%
COMBOS	0	0.00	0	0.00		67	9,300.00	-100%
COOL & CLEAN	0	0.00	282	28,200.00	-100%	0	0.00	

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
COWHEAD	0	0.00	0	0.00		261	20,880.00	-100%
DEL MONTE	0	0.00	0	0.00		1,111	88,880.00	-100%
DESTINATION TRAVEL	0	0.00	0	0.00		35	41,600.00	-100%
DINGDONG	0	0.00	109	5,450.00	-100%	0	0.00	
DOUBLEMINT	0	0.00	238	7,140.00	-100%	273	8,960.00	-100%
DUREX	0	0.00	4	1,150.00	-100%	4	1,000.00	-100%
E-VIPO	0	0.00	44	2,200.00	-100%	0	0.00	
EFFICASCENT	0	0.00	10	1,300.00	-100%	0	0.00	
EVIAN	0	0.00	1,154	259,914.29	-100%	4,630	503,860.00	-100%
EXTRA	0	0.00	0	0.00		32	4,320.00	-100%
FERRERO ROCHER	0	0.00	9	4,700.00	-100%	28	22,914.29	-100%
FIBISCO	0	0.00	144	11,520.00	-100%	0	0.00	
FISHERMAN'S FRIEND	0	0.00	86	12,900.00	-100%	47	4,700.00	-100%
FISHO	0	0.00	0	0.00		78	11,400.00	-100%
FIT BAR	0	0.00	8	800.00	-100%	0	0.00	
FRITO LAY	0	0.00	253	55,780.00	-100%	508	29,675.00	-100%
FUMA	0	0.00	0	0.00		2	1,230.00	-100%
GATORADE	0	0.00	601	60,100.00	-100%	221	17,680.00	-100%
GIFT BUSINESS	0	0.00	75	16,805.00	-100%	368	57,010.00	-100%
GILLET	0	0.00	4	600.00	-100%	0	0.00	
GO TRAVEL	0	0.00	1	390.00	-100%	0	0.00	
GODIVA	0	0.00	0	0.00		38	19,000.00	-100%
GOLDBLOCKS OUTRIGHT	0	0.00	3,733	636,757.50	-100%	0	0.00	
GOYA	0	0.00	45	2,360.00	-100%	0	0.00	
GREAT TASTE	0	0.00	193	9,650.00	-100%	0	0.00	
GREEN CROSS	0	0.00	38	3,370.00	-100%	20	1,600.00	-100%
GROOVY	0	0.00	0	0.00		3	1,200.00	-100%
GROWERS	0	0.00	193	19,300.00	-100%	583	80,200.00	-100%
HARIBO	0	0.00	127	19,050.00	-100%	0	0.00	
HAWAIIAN HOST	0	0.00	72	46,800.00	-100%	0	0.00	
HERSHEY'S	0	0.00	449	35,778.00	-100%	217	63,250.00	-100%
HOLLINGER	0	0.00	0	0.00		0	0.00	
HYDROFLASK	0	0.00	0	0.00		9	18,810.00	-100%
ICE BREAKER	0	0.00	23	4,350.00	-100%	30	6,000.00	-100%

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
JACK & JILL	0	0.00	395	38,960.00	-100%	0	0.00	
JINRO	0	0.00	0	0.00		53	10,600.00	-100%
JUICY FRUIT	0	0.00	0	0.00		120	2,860.00	-100%
KETTLE KORN	0	0.00	33	3,300.00	-100%	0	0.00	
KINDER BUENO	0	0.00	44	5,280.00	-100%	95	9,500.00	-100%
KINDER JOY	0	0.00	57	4,560.00	-100%	141	11,100.00	-100%
KISSNY	0	0.00	0	0.00		1	500.00	-100%
KLEENEX	0	0.00	0	0.00		28	1,400.00	-100%
LAMPEIN	0	0.00	2	300.00	-100%	0	0.00	
LAY'S	0	0.00	0	0.00		69	10,350.00	-100%
LEMON DOU	0	0.00	104	15,600.00	-100%	0	0.00	
LEXINGHAM	0	0.00	10	10,600.00	-100%	0	0.00	
LIPTON	0	0.00	0	0.00		100	8,000.00	-100%
LISTERINE	0	0.00	29	5,220.00	-100%	0	0.00	
LOACKER	0	0.00	99	17,460.00	-100%	164	23,575.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		14	3,200.00	-100%
LOCAL SCARF	0	0.00	1	990.00	-100%	32	15,940.00	-100%
LOQI	0	0.00	8	6,800.00	-100%	14	11,200.00	-100%
MANZANILLA	0	0.00	4	400.00	-100%	0	0.00	
MARIANI	0	0.00	64	9,870.00	-100%	0	0.00	
MARLBORO	0	0.00	554	193,900.00	-100%	490	122,500.00	-100%
MARS	0	0.00	356	82,080.00	-100%	1,408	253,259.29	-100%
MASSIMO	0	0.00	4	875.00	-100%	0	0.00	
MASTER	0	0.00	1	275.00	-100%	0	0.00	
MAUNA LOA	0	0.00	14	8,400.00	-100%	0	0.00	
MEGASCENT	0	0.00	2	500.00	-100%	0	0.00	
MEIJI	0	0.00	0	0.00		2	400.00	-100%
MENTOS	0	0.00	317	31,700.00	-100%	445	33,725.00	-100%
MERBA	0	0.00	18	3,075.00	-100%	64	14,080.00	-100%
METHYL	0	0.00	1	120.00	-100%	0	0.00	
MIGHTY BOND	0	0.00	7	1,190.00	-100%	3	300.00	-100%
MINUTE MAID	0	0.00	0	0.00		246	19,680.00	-100%
MOGU MOGU	0	0.00	436	43,560.00	-100%	0	0.00	
MONIEGOLD BANGKOK	0	0.00	35	5,250.00	-100%	0	0.00	

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MUNCHIES	0	0.00	0	0.00		13	3,800.00	-100%
NESTLE	0	0.00	10	3,000.00	-100%	112	34,815.71	-100%
NISSIN	0	0.00	239	14,340.00	-100%	0	0.00	
NIVEA	0	0.00	0	0.00		29	4,055.00	-100%
NONGSHIM	0	0.00	279	55,200.00	-100%	506	85,839.80	-100%
OFF	0	0.00	4	1,200.00	-100%	8	1,250.00	-100%
OISHI	0	0.00	217	20,360.00	-100%	0	0.00	
OKAMOTO	0	0.00	0	0.00		0	0.00	
OMEGA	0	0.00	1	200.00	-100%	0	0.00	
OREO	0	0.00	0	0.00		47	4,700.00	-100%
PANDA	0	0.00	0	0.00		16	400.00	-100%
PERRIER WATER	0	0.00	63	9,450.00	-100%	0	0.00	
PH CARE	0	0.00	0	0.00		2	200.00	-100%
PIKNIK	0	0.00	0	0.00		112	18,700.00	-100%
POCARI	0	0.00	643	77,160.00	-100%	1,483	148,300.00	-100%
POCKY	0	0.00	25	6,100.00	-100%	0	0.00	
POKKA	0	0.00	0	0.00		30	2,400.00	-100%
PONDS	0	0.00	3	540.00	-100%	0	0.00	
PRINGLES	0	0.00	205	61,500.00	-100%	258	51,600.00	-100%
QUAKER	0	0.00	0	0.00		105	11,050.00	-100%
REDBULL	0	0.00	61	9,760.00	-100%	171	22,230.00	-100%
REXONA	0	0.00	8	2,640.00	-100%	0	0.00	
RHEA ACEITE	0	0.00	1	100.00	-100%	0	0.00	
ROYAL	0	0.00	9	900.00	-100%	242	19,360.00	-100%
RUFFLES	0	0.00	39	12,060.00	-100%	21	5,250.00	-100%
SAN MIGUEL	0	0.00	708	106,200.00	-100%	1,316	192,600.00	-100%
SANICARE	0	0.00	94	7,440.00	-100%	8	585.00	-100%
SBS	0	0.00	0	0.00		4	6,400.00	-100%
SENNHEISER	0	0.00	0	0.00		0	0.00	
SISTER	0	0.00	47	4,700.00	-100%	0	0.00	
SKETCHBOOKS	0	0.00	0	0.00		70	67,640.00	-100%
SKITTLES	0	0.00	30	3,000.00	-100%	42	4,200.00	-100%
SMART C	0	0.00	346	34,600.00	-100%	0	0.00	
SMARTFOOD	0	0.00	8	2,000.00	-100%	4	900.00	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CEBU T2 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
SPRITE	0	0.00	247	24,700.00	-100%	265	21,200.00	-100%
STARBUCKS	0	0.00	0	0.00		732	144,720.00	-100%
STORCK	0	0.00	0	0.00		27	4,050.00	-100%
STREPSILS	0	0.00	85	17,000.00	-100%	31	3,720.00	-100%
SUGUS	0	0.00	0	0.00		110	2,750.00	-100%
THE GADGET SHOP	0	0.00	0	0.00		0	0.00	
TIC TAC	0	0.00	129	7,180.00	-100%	80	4,000.00	-100%
TOBLERONE	0	0.00	83	27,350.00	-100%	162	56,000.00	-100%
TONG GARDEN	0	0.00	0	0.00		9	4,500.00	-100%
TRAVEL BLUE	0	0.00	504	753,693.00	-100%	256	320,660.00	-100%
TRIPLE-M	0	0.00	0	0.00		24	6,000.00	-100%
TROLLI	0	0.00	90	7,990.00	-100%	774	147,780.00	-100%
TROPICANA	0	0.00	0	0.00		123	9,840.00	-100%
TRUNKI	0	0.00	0	0.00		2	12,000.00	-100%
TY	0	0.00	0	0.00		114	39,361.50	-100%
VICKS	0	0.00	41	7,080.00	-100%	15	1,500.00	-100%
VINA APALTAGUA	0	0.00	0	0.00		0	0.00	
VITA COCO	0	0.00	127	12,700.00	-100%	659	52,720.00	-100%
VOLVIC	0	0.00	0	0.00		1,087	108,700.00	-100%
VOORTMAN	0	0.00	0	0.00		21	5,250.00	-100%
WANG	0	0.00	26	5,200.00	-100%	0	0.00	
WHISPER	0	0.00	0	0.00		0	0.00	
WHSMITH BAGS	0	0.00	342	500.00	-100%	5	3,013.00	-100%
WILKINS	0	0.00	4,757	428,758.29	-100%	541	40,575.00	-100%
WITORS	0	0.00	73	8,785.00	-100%	0	0.00	
WONKA	0	0.00	0	0.00		33	4,005.00	-100%
YANYAN	0	0.00	25	2,500.00	-100%	129	12,900.00	-100%
<b>1-OUTRIGHT Total:</b>	0	0.00	22,183	3,767,101.08	-100%	23,927	3,593,167.16	-100%
<b>2-CONSIGNE</b>								
BLEEVES	0	0.00	32	38,400.00	-100%	38	32,300.00	-100%
FUMA	0	0.00	0	0.00		454	120,855.00	-100%
HAPPY HEARTS	0	0.00	0	0.00		0	0.00	
HOCO	0	0.00	0	0.00		0	0.00	
ILLY-C	0	0.00	0	0.00		0	0.00	

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## WH SMITH CEBU T2 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE								
MAGICMELT	0	0.00	204	12,240.00	-100%	0	0.00	
ZUMIGUI-C	0	0.00	28	6,160.00	-100%	0	0.00	
2-CONSIGNE Total:	0	0.00	264	56,800.00	-100%	492	153,155.00	-100%
TOTALS:	0	0.00	22,447	3,823,901.08	-100%	24,419	3,746,322.16	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CLARK IPD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
WILKINS	915	82,300.00	0	0.00		0	0.00	
TRAVEL BLUE	49	77,720.00	0	0.00		0	0.00	
EVIAN	124	27,800.00	0	0.00		0	0.00	
CEBU DRIED MANGOES-O	29	20,200.00	0	0.00		0	0.00	
MICHELLE'S OUTRIGHT	94	18,644.00	0	0.00		0	0.00	
7D	54	16,700.00	0	0.00		0	0.00	
JACK & JILL	168	15,260.00	0	0.00		0	0.00	
EMY'S	43	15,050.00	0	0.00		0	0.00	
MARS	79	14,190.00	0	0.00		0	0.00	
PRINGLES	54	11,880.00	0	0.00		0	0.00	
MENTOS	108	11,450.00	0	0.00		0	0.00	
COOL & CLEAN	106	10,600.00	0	0.00		0	0.00	
COCA COLA	91	9,900.00	0	0.00		0	0.00	
GATORADE	97	9,700.00	0	0.00		0	0.00	
SAN MIGUEL	93	9,300.00	0	0.00		0	0.00	
CANDY CORNER	42	8,700.00	0	0.00		0	0.00	
POCARI	83	8,300.00	0	0.00		0	0.00	
FRITO LAY	55	7,680.00	0	0.00		0	0.00	
NONGSHIM	44	7,450.00	0	0.00		0	0.00	
LCTI	31	7,400.00	0	0.00		0	0.00	
TROLLI	33	7,380.00	0	0.00		0	0.00	
FLAMINGO	21	7,000.00	0	0.00		0	0.00	
NESTLE	56	6,890.00	0	0.00		0	0.00	
SKETCHBOOKS	5	6,570.00	0	0.00		0	0.00	
HERSHEY'S	29	6,090.00	0	0.00		0	0.00	
ES	15	6,080.00	0	0.00		0	0.00	
HARIBO	43	6,000.00	0	0.00		0	0.00	
CADBURY	28	5,600.00	0	0.00		0	0.00	
KATINKO	33	5,540.00	0	0.00		0	0.00	
LEXINGHAM	4	5,280.00	0	0.00		0	0.00	
ADG	13	5,200.00	0	0.00		0	0.00	
ICE BREAKER	25	4,600.00	0	0.00		0	0.00	
HAPPY HEARTS-O	9	4,191.00	0	0.00		0	0.00	
STARBUCKS	18	4,150.00	0	0.00		0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CLARK IPD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
GROOVY	20	4,130.00	0	0.00		0	0.00	
HAPPY	44	3,900.00	0	0.00		0	0.00	
TOBLERONE	20	3,700.00	0	0.00		0	0.00	
MOGU MOGU	36	3,600.00	0	0.00		0	0.00	
SMART C	35	3,500.00	0	0.00		0	0.00	
CHIPS AHOY	28	3,350.00	0	0.00		0	0.00	
CHEETOS	10	3,250.00	0	0.00		0	0.00	
DINGDONG	67	3,200.00	0	0.00		0	0.00	
DOUBLEMINT	81	3,020.00	0	0.00		0	0.00	
VOLVIC	21	2,520.00	0	0.00		0	0.00	
VITA COCO	25	2,500.00	0	0.00		0	0.00	
REDBULL	15	2,400.00	0	0.00		0	0.00	
STREPSILS	13	2,340.00	0	0.00		0	0.00	
FOX'S	15	2,250.00	0	0.00		0	0.00	
TIC TAC	45	2,200.00	0	0.00		0	0.00	
LOACKER	13	2,050.00	0	0.00		0	0.00	
ROYAL	18	1,800.00	0	0.00		0	0.00	
SPRITE	16	1,600.00	0	0.00		0	0.00	
FISHERMAN'S FRIEND	13	1,560.00	0	0.00		0	0.00	
RUFFLES	5	1,500.00	0	0.00		0	0.00	
SANICARE	17	1,440.00	0	0.00		0	0.00	
KINDER JOY	17	1,300.00	0	0.00		0	0.00	
OISHI	15	1,120.00	0	0.00		0	0.00	
WOOD	1	1,000.00	0	0.00		0	0.00	
WHITEFLOWER	5	950.00	0	0.00		0	0.00	
EFFICASCENT	6	900.00	0	0.00		0	0.00	
FRUITELLA	10	900.00	0	0.00		0	0.00	
MERBA	3	900.00	0	0.00		0	0.00	
POCKY	9	900.00	0	0.00		0	0.00	
CALBEE	11	880.00	0	0.00		0	0.00	
C&H	4	850.00	0	0.00		0	0.00	
PERRIER WATER	4	800.00	0	0.00		0	0.00	
SMARTFOOD	3	750.00	0	0.00		0	0.00	
GIFT BUSINESS	4	700.00	0	0.00		0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH CLARK IPD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MONDE	17	680.00	0	0.00		0	0.00	
CASINO	9	630.00	0	0.00		0	0.00	
SISTER	5	500.00	0	0.00		0	0.00	
YANYAN	5	500.00	0	0.00		0	0.00	
TY	1	495.00	0	0.00		0	0.00	
KINDER BUENO	4	480.00	0	0.00		0	0.00	
CANADA DRY	3	450.00	0	0.00		0	0.00	
LEMON DOU	3	450.00	0	0.00		0	0.00	
NISSIN	8	440.00	0	0.00		0	0.00	
FIBISCO	5	400.00	0	0.00		0	0.00	
LINDT	1	350.00	0	0.00		0	0.00	
FERRERO ROCHER	1	300.00	0	0.00		0	0.00	
OFF	1	300.00	0	0.00		0	0.00	
SKITTLES	3	300.00	0	0.00		0	0.00	
OMEGA	1	200.00	0	0.00		0	0.00	
E-VIPO	3	150.00	0	0.00		0	0.00	
BIODERM	1	100.00	0	0.00		0	0.00	
BUNDLE PROMO	53	0.00	0	0.00		0	0.00	
WHSMITH BAGS	184	0.00	0	0.00		0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>3,648</b>	<b>545,280.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
BLEEVES	7	8,400.00	0	0.00		0	0.00	
CHOWEE	39	7,800.00	0	0.00		0	0.00	
ZUMIGUI-C	7	2,060.00	0	0.00		0	0.00	
<b>2-CONSIGNE Total:</b>	<b>53</b>	<b>18,260.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	
<b>TOTALS:</b>	<b>3,701</b>	<b>563,540.00</b>	<b>0</b>	<b>0.00</b>		<b>0</b>	<b>0.00</b>	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH LAGUINDINGAN

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PREMIER	915	63,910.00	734	36,600.00	74%	0	0.00	
MARS	134	26,500.00	119	28,240.00	-6%	0	0.00	
POCARI	144	21,600.00	0	0.00		0	0.00	
TRAVEL BLUE	19	20,660.00	87	45,880.00	-54%	0	0.00	
MENTOS	174	19,150.00	0	0.00		0	0.00	
FRITO LAY	137	18,320.00	59	13,360.00	37%	0	0.00	
CANDY CORNER	65	14,200.00	0	0.00		0	0.00	
GATORADE	108	9,320.00	195	16,240.00	-42%	0	0.00	
HERSHEY'S	51	8,490.00	96	16,510.00	-48%	0	0.00	
COCA COLA	108	7,560.00	7	490.00	1442%	0	0.00	
SANICARE	93	7,560.00	92	7,710.00	-1%	0	0.00	
EVIAN	38	7,400.00	70	11,750.00	-37%	0	0.00	
DOUBLEMINT	223	6,690.00	153	4,590.00	45%	0	0.00	
KINDER JOY	59	5,900.00	98	9,600.00	-38%	0	0.00	
CHEETOS	19	5,700.00	24	7,200.00	-20%	0	0.00	
FLAMINGO	21	5,550.00	42	7,250.00	-23%	0	0.00	
TIC TAC	92	5,520.00	136	6,800.00	-18%	0	0.00	
MOGU MOGU	66	5,280.00	117	9,360.00	-43%	0	0.00	
KINDER BUENO	37	4,440.00	13	1,560.00	184%	0	0.00	
ICE BREAKER	21	4,200.00	11	2,200.00	90%	0	0.00	
FRUITELLA	39	3,900.00	0	0.00		0	0.00	
NESTLE	7	3,400.00	0	0.00		0	0.00	
REDBULL	17	2,720.00	0	0.00		0	0.00	
POCKY	27	2,600.00	32	3,340.00	-22%	0	0.00	
KATINKO	13	2,300.00	0	0.00		0	0.00	
HARIBO	14	2,100.00	47	7,050.00	-70%	0	0.00	
FERRERO ROCHER	3	1,750.00	5	1,850.00	-5%	0	0.00	
VITA COCO	17	1,700.00	0	0.00		0	0.00	
MICHELLE'S OUTRIGHT	8	1,600.00	10	2,000.00	-20%	0	0.00	
NUTELLA	4	1,400.00	0	0.00		0	0.00	
CHIPS AHOY	6	900.00	0	0.00		0	0.00	
LEXINGHAM	1	900.00	1	900.00	0%	0	0.00	
RUFFLES	3	900.00	18	5,400.00	-83%	0	0.00	
SISTER	9	900.00	11	1,100.00	-18%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH LAGUINDINGAN

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
SKITTLES	8	800.00	20	2,000.00	-60%	0	0.00	
RICOLA	5	750.00	0	0.00		0	0.00	
LOACKER	5	650.00	34	5,590.00	-88%	0	0.00	
CADBURY	3	500.00	11	3,850.00	-87%	0	0.00	
WHITEFLOWER	3	450.00	0	0.00		0	0.00	
VOORTMAN	2	400.00	0	0.00		0	0.00	
BIODERM	3	300.00	1	100.00	200%	0	0.00	
LAMPEIN	2	300.00	0	0.00		0	0.00	
TROLI	2	300.00	42	4,300.00	-93%	0	0.00	
SMARTFOOD	2	250.00	0	0.00		0	0.00	
COCON	2	240.00	0	0.00		0	0.00	
EFFICASCENT	2	200.00	1	150.00	33%	0	0.00	
TOBLERONE	1	150.00	28	7,050.00	-97%	0	0.00	
METHYL	1	120.00	0	0.00		0	0.00	
MANZANILLA	1	100.00	0	0.00		0	0.00	
BRONCHO	0	0.00	2	160.00	-100%	0	0.00	
C&H	0	0.00	13	3,190.00	-100%	0	0.00	
CASINO	0	0.00	18	900.00	-100%	0	0.00	
GIFT BUSINESS	0	0.00	4	850.00	-100%	0	0.00	
MERBA	0	0.00	1	125.00	-100%	0	0.00	
PEPSI	0	0.00	74	5,180.00	-100%	0	0.00	
SMART C	0	0.00	84	8,400.00	-100%	0	0.00	
SPRITE	0	0.00	2	140.00	-100%	0	0.00	
THATS FRUTEE	0	0.00	1	400.00	-100%	0	0.00	
TIFFANY	0	0.00	37	3,850.00	-100%	0	0.00	
TIGER	0	0.00	11	440.00	-100%	0	0.00	
VIEIRA	0	0.00	15	1,200.00	-100%	0	0.00	
WHSMITH BAGS	0	0.00	11	0.00		0	0.00	
1-OUTRIGHT Total:	2,734	300,530.00	2,587	294,855.00	1%	0	0.00	
<b>2-CONSIGNE</b>								
BLEEVES	0	0.00	4	4,800.00	-100%	0	0.00	
2-CONSIGNE Total:	0	0.00	4	4,800.00	-100%	0	0.00	
TOTALS:	2,734	300,530.00	2,591	299,655.00	0%	0	0.00	

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T1 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
GOLDILOCKS OUTRIGHT	8,974	1,391,670.00	14,124	1,824,165.00	-23%	0	0.00	
TRAVEL BLUE	450	632,790.00	558	779,809.00	-18%	0	0.00	
PREMIER	3,963	334,693.71	4,611	251,714.29	32%	0	0.00	
RED RIBBON	2,181	193,300.00	0	0.00		0	0.00	
LEXINGHAM	98	168,050.00	63	72,880.00	130%	0	0.00	
EVIAN	574	113,300.00	1,616	256,500.00	-55%	0	0.00	
MENTOS	723	80,250.00	463	37,140.00	116%	0	0.00	
SKETCHBOOKS	65	80,000.00	0	0.00		0	0.00	
FRITO LAY	342	65,370.00	341	71,920.00	-9%	0	0.00	
POCARI	432	64,800.00	264	31,680.00	104%	0	0.00	
GATORADE	627	62,700.00	850	85,000.00	-26%	0	0.00	
COCA COLA	582	61,750.00	1,123	123,400.00	-49%	0	0.00	
JACK & JILL	517	49,900.00	773	63,800.00	-21%	0	0.00	
SAN MIGUEL	241	36,150.00	301	30,100.00	20%	0	0.00	
CANDY CORNER	164	35,600.00	305	60,290.00	-40%	0	0.00	
COOL & CLEAN	348	34,700.00	214	21,400.00	62%	0	0.00	
MICHELLE'S OUTRIGHT	145	34,338.00	1	200.00	17069%	0	0.00	
SMART C	322	32,200.00	115	11,500.00	180%	0	0.00	
NESTLE	288	31,390.00	0	0.00		0	0.00	
VOLVIC	197	29,550.00	0	0.00		0	0.00	
MARS	190	26,250.00	427	58,070.00	-54%	0	0.00	
SANICARE	230	23,545.00	99	11,495.00	104%	0	0.00	
HERSHEY'S	146	23,540.00	91	17,135.00	37%	0	0.00	
MOGU MOGU	228	22,700.00	475	47,500.00	-52%	0	0.00	
CHEETOS	73	22,600.00	126	39,550.00	-42%	0	0.00	
CADBURY	116	20,050.00	111	19,200.00	4%	0	0.00	
NONGSHIM	97	19,800.00	0	0.00		0	0.00	
KATINKO	103	18,820.00	0	0.00		0	0.00	
TROLLI	110	18,255.00	109	9,550.00	91%	0	0.00	
RUFFLES	59	17,700.00	45	14,280.00	23%	0	0.00	
HARIBO	127	17,100.00	200	30,000.00	-43%	0	0.00	
LEMON DOU	113	16,950.00	182	27,300.00	-37%	0	0.00	
STARBUCKS	63	15,750.00	0	0.00		0	0.00	
REDBULL	98	15,680.00	103	16,480.00	-4%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T1 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
GROOVY	90	14,380.00	0	0.00		0	0.00	
FLAMINGO	48	13,500.00	150	28,000.00	-51%	0	0.00	
TOBLERONE	72	12,650.00	21	4,450.00	184%	0	0.00	
VITA COCO	125	12,500.00	155	14,600.00	-14%	0	0.00	
OISHI	172	12,340.00	84	7,300.00	69%	0	0.00	
DOUBLEMINT	399	11,870.00	275	8,250.00	43%	0	0.00	
PRINGLES	41	10,250.00	165	36,300.00	-71%	0	0.00	
MONDE	215	10,170.00	114	5,700.00	78%	0	0.00	
SKITTLES	120	10,000.00	41	4,100.00	143%	0	0.00	
ROSAL	45	9,000.00	0	0.00		0	0.00	
ROYAL	89	8,900.00	166	16,600.00	-46%	0	0.00	
TIC TAC	157	8,880.00	293	20,900.00	-57%	0	0.00	
KINDER BUENO	79	8,760.00	71	8,520.00	2%	0	0.00	
SMARTFOOD	35	8,750.00	14	3,500.00	150%	0	0.00	
CHIPS AHOY	59	8,550.00	88	9,890.00	-13%	0	0.00	
GENERIC MERCHANDISE	32	8,550.00	0	0.00		0	0.00	
SPRITE	79	7,900.00	112	11,200.00	-29%	0	0.00	
DINGDONG	167	7,750.00	40	2,000.00	287%	0	0.00	
LOTTE	68	7,620.00	0	0.00		0	0.00	
HAPPY	67	6,700.00	0	0.00		0	0.00	
FISHERMAN'S FRIEND	51	6,000.00	90	10,800.00	-44%	0	0.00	
FRUITELLA	69	5,900.00	66	5,280.00	11%	0	0.00	
SISTER	57	5,700.00	79	7,900.00	-27%	0	0.00	
M.Y. SAN	97	5,580.00	6	360.00	1450%	0	0.00	
FOX'S	37	5,400.00	0	0.00		0	0.00	
WHITEFLOWER	32	5,400.00	0	0.00		0	0.00	
MERBA	17	5,100.00	12	3,000.00	70%	0	0.00	
ZAINI	13	4,800.00	0	0.00		0	0.00	
BROWNIES UNLIMITED	13	4,750.00	0	0.00		0	0.00	
LOACKER	29	4,400.00	50	8,960.00	-50%	0	0.00	
POCKY	46	4,000.00	10	1,000.00	300%	0	0.00	
NISSIN	55	3,780.00	107	7,490.00	-49%	0	0.00	
JINRO	17	3,400.00	53	10,600.00	-67%	0	0.00	
GIFT BUSINESS	15	3,190.00	46	6,970.00	-54%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T1 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BC NEW YORKERS	12	3,000.00	0	0.00		0	0.00	
FERRERO ROCHER	11	2,850.00	31	12,200.00	-76%	0	0.00	
KINDER JOY	53	2,730.00	71	6,710.00	-59%	0	0.00	
PAPER MACHE	2	2,500.00	0	0.00		0	0.00	
HAITAI	12	2,160.00	0	0.00		0	0.00	
CHUPA CHUPS	23	1,900.00	23	2,040.00	-6%	0	0.00	
GOYA	19	1,800.00	109	10,900.00	-83%	0	0.00	
ICE BREAKER	8	1,600.00	77	15,400.00	-89%	0	0.00	
C&H	5	1,500.00	18	3,380.00	-55%	0	0.00	
MISHMASH	10	1,500.00	0	0.00		0	0.00	
WOOD	1	1,500.00	0	0.00		0	0.00	
ANOMEIO	3	1,350.00	0	0.00		0	0.00	
BEACH HUT	2	1,300.00	1	700.00	85%	0	0.00	
HAPPY HEARTS-O	2	1,198.00	0	0.00		0	0.00	
FILIPINIANA-O	3	1,140.00	0	0.00		0	0.00	
OKAMOTO	6	780.00	0	0.00		0	0.00	
OFF	2	600.00	4	1,200.00	-50%	0	0.00	
FIBISCO	3	240.00	97	7,060.00	-96%	0	0.00	
BIODERM	2	200.00	5	500.00	-60%	0	0.00	
DELFI	2	200.00	29	2,900.00	-93%	0	0.00	
NERDS	2	200.00	0	0.00		0	0.00	
ABSOLUT	0	0.00	5	750.00	-100%	0	0.00	
APPLE	0	0.00	0	0.00		0	0.00	
BALCONI	0	0.00	0	0.00		0	0.00	
BATH & BODY WORKS	0	0.00	0	0.00		0	0.00	
BRONCHO	0	0.00	4	320.00	-100%	0	0.00	
BUNDLE PROMO	244	0.00	0	0.00		0	0.00	
CALBEE	0	0.00	104	8,320.00	-100%	0	0.00	
CASINO	0	0.00	21	1,620.00	-100%	0	0.00	
CHIVAS REGAL	0	0.00	0	0.00		0	0.00	
CLOUD 9	0	0.00	44	2,200.00	-100%	0	0.00	
DESTINATION TRAVEL	0	0.00	3	3,300.00	-100%	0	0.00	
DORITOS	0	0.00	0	0.00		0	0.00	
DUREX	0	0.00	1	300.00	-100%	0	0.00	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T1 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
ECO BAG	0	0.00	15	3,750.00	-100%	0	0.00	
EFFICASCENT	0	0.00	17	1,950.00	-100%	0	0.00	
EVAN WILLIAMS	0	0.00	1	200.00	-100%	0	0.00	
FIT BAR	0	0.00	11	1,100.00	-100%	0	0.00	
GILLET	0	0.00	6	900.00	-100%	0	0.00	
GREEN CROSS	0	0.00	57	4,600.00	-100%	0	0.00	
GROWERS	0	0.00	113	11,300.00	-100%	0	0.00	
INNERGIE	0	0.00	0	0.00		0	0.00	
JBL	0	0.00	0	0.00		0	0.00	
KETTLE KORN	0	0.00	56	5,600.00	-100%	0	0.00	
LAMPEIN	0	0.00	7	1,050.00	-100%	0	0.00	
LISTERINE	0	0.00	12	2,160.00	-100%	0	0.00	
MANZANILLA	0	0.00	5	500.00	-100%	0	0.00	
METHYL	0	0.00	4	480.00	-100%	0	0.00	
MONIEGOLD BANGKOK	0	0.00	36	5,400.00	-100%	0	0.00	
OMEGA	0	0.00	4	800.00	-100%	0	0.00	
PATRON	0	0.00	0	0.00		0	0.00	
PERRIER WATER	0	0.00	74	11,100.00	-100%	0	0.00	
PIK-A-PIKEL	0	0.00	2	600.00	-100%	0	0.00	
REXONA	0	0.00	7	2,100.00	-100%	0	0.00	
RHEA ACEITE	0	0.00	1	100.00	-100%	0	0.00	
SKROSS	0	0.00	0	0.00		0	0.00	
SNACK BOX	0	0.00	3	750.00	-100%	0	0.00	
STREPSILS	0	0.00	156	28,080.00	-100%	0	0.00	
THE GADGET SHOP	0	0.00	0	0.00		0	0.00	
THE KASE	0	0.00	0	0.00		0	0.00	
VICKS	0	0.00	29	5,680.00	-100%	0	0.00	
VICTORIA'S SECRET	1	0.00	2	1,180.00	-100%	0	0.00	
WHSMITH BAGS	2,850	0.00	351	0.00		0	0.00	
WONKA	0	0.00	0	0.00		0	0.00	
YANYAN	0	0.00	19	1,900.00	-100%	0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>28,971</b>	<b>4,107,909.71</b>	<b>31,633</b>	<b>4,426,808.29</b>	<b>-7%</b>	<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
MUHLACH	1,024	507,250.00	962	435,400.00	16%	0	0.00	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T1 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
LCTI	653	129,745.00	385	73,835.00	75%	0	0.00	
7D CONSIGN	411	118,860.00	460	128,800.00	-7%	0	0.00	
JOANNA	499	104,950.00	203	43,680.00	140%	0	0.00	
EMY'S-C	391	100,960.00	261	53,880.00	87%	0	0.00	
CEBU LUCKY	314	79,300.00	273	61,120.00	29%	0	0.00	
FILIPINIANA	244	67,276.00	683	151,535.00	-55%	0	0.00	
7D PASPACK	19	55,525.00	45	94,170.00	-41%	0	0.00	
CEBU DRIED MANGOES	106	49,280.00	141	100,470.00	-50%	0	0.00	
ES	117	40,590.00	40	18,160.00	123%	0	0.00	
BONG BONG'S CONSIGN	212	39,170.00	333	57,365.00	-31%	0	0.00	
ADG	136	38,390.00	223	45,305.00	-15%	0	0.00	
LOLA NUTTYS	88	33,600.00	0	0.00		0	0.00	
ABE KENI	103	30,480.00	112	24,425.00	24%	0	0.00	
BAHAGHARI	122	29,570.00	238	47,160.00	-37%	0	0.00	
MARISSA	170	26,080.00	302	41,880.00	-37%	0	0.00	
MARKYS	105	22,570.00	91	15,060.00	49%	0	0.00	
CHOWEE	63	12,600.00	0	0.00		0	0.00	
BLEEVES	10	12,000.00	50	60,000.00	-80%	0	0.00	
EDNA'S	55	9,230.00	233	36,120.00	-74%	0	0.00	
AIZA'S	21	7,470.00	1	250.00	2888%	0	0.00	
CEBU DRIED	38	6,845.00	0	0.00		0	0.00	
JOVYS	28	6,360.00	183	67,430.00	-90%	0	0.00	
CEBU BRAND	17	5,950.00	40	10,400.00	-42%	0	0.00	
ZUMIGUI-C	19	5,480.00	20	4,790.00	14%	0	0.00	
LA2PU	14	3,360.00	35	5,600.00	-40%	0	0.00	
RICAH	4	1,440.00	0	0.00		0	0.00	
THE RAINS	3	1,260.00	0	0.00		0	0.00	
CACAO	2	720.00	0	0.00		0	0.00	
CHOCOVRON	1	130.00	47	6,130.00	-97%	0	0.00	
ANKER	0	0.00	1	0.00		0	0.00	
CHRISTINE	0	0.00	44	5,280.00	-100%	0	0.00	
EMERALD	0	0.00	0	0.00		0	0.00	
ENG BEE TIN	0	0.00	149	22,350.00	-100%	0	0.00	
ILOCOS CHICHACORN	0	0.00	41	10,250.00	-100%	0	0.00	

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T1 DEP

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
KAT-LEINE'S	0	0.00	0	0.00		0	0.00	
MBD	0	0.00	30	7,500.00	-100%	0	0.00	
OH NUTS	0	0.00	7	4,100.00	-100%	0	0.00	
OTTER BOX	0	0.00	0	0.00		0	0.00	
PEANUT BRITTLE	0	0.00	35	4,200.00	-100%	0	0.00	
PENUT BAR	0	0.00	0	0.00		0	0.00	
PHIL BRAND CONSIGN	0	0.00	26	6,400.00	-100%	0	0.00	
RICO'S	0	0.00	1	390.00	-100%	0	0.00	
ROMANAS	0	0.00	1	450.00	-100%	0	0.00	
TARGUS	0	0.00	0	0.00		0	0.00	
2-CONSIGNE Total:	4,989	1,546,441.00	5,696	1,643,885.00	-5%	0	0.00	
TOTALS:	33,960	5,654,350.71	37,329	6,070,693.29	-6%	0	0.00	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 (S32)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
GOLDILOCKS OUTRIGHT	269	57,330.00	481	82,920.00	-30%	0	0.00	
TRAVEL BLUE	25	25,000.00	68	69,299.00	-63%	0	0.00	
PREMIER	273	21,340.00	519	30,450.00	-29%	0	0.00	
FLAMINGO	96	17,500.00	55	12,700.00	37%	0	0.00	
GROOVY	64	12,540.00	35	7,930.00	58%	0	0.00	
SKETCHBOOKS	12	12,420.00	5	4,850.00	156%	0	0.00	
WILKINS	126	10,080.00	0	0.00		0	0.00	
GIFT BUSINESS	110	9,082.00	20	6,495.00	39%	0	0.00	
HERSHEY'S	33	6,578.00	6	1,430.00	360%	0	0.00	
SAN MIGUEL	49	5,880.00	50	5,000.00	17%	0	0.00	
CANDY CORNER	40	5,715.00	44	5,380.00	6%	0	0.00	
MARS	103	5,012.00	9	2,230.00	124%	0	0.00	
COCA COLA	41	4,950.00	36	4,350.00	13%	0	0.00	
TOBLERONE	26	4,850.00	38	5,830.00	-16%	0	0.00	
EVIAN	21	4,800.00	36	6,900.00	-30%	0	0.00	
HARDYS	5	4,200.00	2	2,200.00	90%	0	0.00	
POCARI	28	4,200.00	26	3,120.00	34%	0	0.00	
ZAINI	16	3,200.00	0	0.00		0	0.00	
PRINGLES	28	2,964.00	8	1,010.00	193%	0	0.00	
CADBURY	13	2,800.00	10	2,045.00	36%	0	0.00	
FRITO LAY	27	2,800.00	14	1,460.00	91%	0	0.00	
SANICARE	43	2,750.00	33	2,690.00	2%	0	0.00	
HARIBO	19	2,700.00	17	2,550.00	5%	0	0.00	
GENERIC MERCHANDISE	4	2,600.00	0	0.00		0	0.00	
MENTOS	22	2,550.00	30	3,000.00	-15%	0	0.00	
KATINKO	13	2,430.00	0	0.00		0	0.00	
JOHNNIE WALKER	1	2,300.00	3	9,200.00	-75%	0	0.00	
LEXINGHAM	2	2,140.00	3	3,750.00	-42%	0	0.00	
NESTLE	16	2,040.00	3	540.00	277%	0	0.00	
BEACH HUT	4	2,000.00	1	1,200.00	66%	0	0.00	
COOL & CLEAN	18	1,800.00	16	1,600.00	12%	0	0.00	
GATORADE	17	1,700.00	20	2,000.00	-15%	0	0.00	
LOACKER	28	1,672.00	9	825.00	102%	0	0.00	
LINDT	5	1,400.00	0	0.00		0	0.00	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 (S32)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
NUTELLA	5	1,400.00	0	0.00		0	0.00	
VITA COCO	14	1,400.00	1	100.00	1300%	0	0.00	
CASINO	17	1,325.00	2	155.00	754%	0	0.00	
TROLLI	7	1,300.00	19	2,250.00	-42%	0	0.00	
LOTTE	9	1,230.00	1	150.00	720%	0	0.00	
BAILEYS	1	1,200.00	0	0.00		0	0.00	
CROCO	8	1,200.00	0	0.00		0	0.00	
FISHERMAN'S FRIEND	10	1,200.00	14	1,680.00	-28%	0	0.00	
MOGU MOGU	12	1,200.00	5	500.00	140%	0	0.00	
DOUBLEMINT	35	1,100.00	20	600.00	83%	0	0.00	
LEMON DOU	7	1,050.00	9	1,350.00	-22%	0	0.00	
MERBA	6	1,050.00	2	300.00	250%	0	0.00	
RUFFLES	16	1,050.00	12	960.00	9%	0	0.00	
ICE BREAKER	5	1,000.00	3	600.00	66%	0	0.00	
SMART C	10	1,000.00	25	2,500.00	-60%	0	0.00	
TY	2	990.00	0	0.00		0	0.00	
REDBULL	6	960.00	4	640.00	50%	0	0.00	
MISHMASH	6	900.00	0	0.00		0	0.00	
TIC TAC	15	900.00	13	650.00	38%	0	0.00	
YANYAN	7	840.00	2	200.00	320%	0	0.00	
SISTER	8	800.00	2	200.00	300%	0	0.00	
KINDER BUENO	6	720.00	2	240.00	200%	0	0.00	
JACK & JILL	8	620.00	72	2,760.00	-77%	0	0.00	
KINDER JOY	9	600.00	5	500.00	20%	0	0.00	
THE GADGET SHOP	1	600.00	2	1,400.00	-57%	0	0.00	
ROYAL	8	560.00	1	100.00	460%	0	0.00	
HAITAI	3	540.00	0	0.00		0	0.00	
FRUITELLA	5	500.00	3	240.00	108%	0	0.00	
STARBUCKS	2	500.00	0	0.00		0	0.00	
GREEN CROSS	5	450.00	4	250.00	80%	0	0.00	
VICKS	3	450.00	3	450.00	0%	0	0.00	
WHITEFLOWER	3	450.00	0	0.00		0	0.00	
CHEETOS	7	420.00	4	480.00	-12%	0	0.00	
OISHI	5	420.00	27	1,392.00	-69%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 (S32)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
CHIPS AHOY	4	400.00	3	390.00	2%	0	0.00	
EFFICASCENT	3	400.00	2	300.00	33%	0	0.00	
OMEGA	2	400.00	0	0.00		0	0.00	
SMARTFOOD	2	375.00	1	50.00	650%	0	0.00	
LISTERINE	2	360.00	0	0.00		0	0.00	
POCKY	4	320.00	0	0.00		0	0.00	
CHUPA CHUPS	3	300.00	3	280.00	7%	0	0.00	
GILLET	2	300.00	0	0.00		0	0.00	
OFF	1	300.00	1	160.00	87%	0	0.00	
SKITTLES	3	300.00	6	600.00	-50%	0	0.00	
HAPPY HEARTS-O	1	299.00	0	0.00		0	0.00	
GOYA	15	270.00	4	400.00	-32%	0	0.00	
BROWNIES UNLIMITED	1	250.00	0	0.00		0	0.00	
SPRITE	4	240.00	1	100.00	140%	0	0.00	
BIODERM	2	200.00	2	200.00	0%	0	0.00	
LAMPEIN	1	150.00	0	0.00		0	0.00	
PERRIER WATER	1	150.00	2	300.00	-50%	0	0.00	
FIBISCO	1	100.00	10	800.00	-87%	0	0.00	
DINGDONG	1	50.00	0	0.00		0	0.00	
BRONCHO	0	0.00	1	80.00	-100%	0	0.00	
BUNDLE PROMO	25	0.00	0	0.00		0	0.00	
C&H	0	0.00	2	560.00	-100%	0	0.00	
CALBEE	0	0.00	5	216.00	-100%	0	0.00	
CLOUD 9	0	0.00	5	250.00	-100%	0	0.00	
DELFI	0	0.00	2	200.00	-100%	0	0.00	
DORITOS	0	0.00	41	1,988.00	-100%	0	0.00	
E-VIPO	0	0.00	23	1,150.00	-100%	0	0.00	
FERRERO ROCHER	0	0.00	14	1,660.00	-100%	0	0.00	
FILIPINIANA-O	0	0.00	4	1,475.00	-100%	0	0.00	
FIT BAR	0	0.00	5	100.00	-100%	0	0.00	
GROWERS	0	0.00	2	200.00	-100%	0	0.00	
GUMMI POP	0	0.00	3	600.00	-100%	0	0.00	
JINRO	0	0.00	1	200.00	-100%	0	0.00	
KETTLE KORN	0	0.00	3	300.00	-100%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 (S32)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
MIGHTY BOND	0	0.00	3	510.00	-100%	0	0.00	
MODESS	0	0.00	6	900.00	-100%	0	0.00	
MONDE	0	0.00	7	350.00	-100%	0	0.00	
NISSIN	0	0.00	3	210.00	-100%	0	0.00	
PAMPERS	0	0.00	1	150.00	-100%	0	0.00	
REXONA	0	0.00	1	300.00	-100%	0	0.00	
SBS	0	0.00	1	1,260.00	-100%	0	0.00	
STREPSILS	0	0.00	17	3,060.00	-100%	0	0.00	
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
WHSMITH BAGS	277	0.00	385	0.00		0	0.00	
YELLOW TAIL	0	0.00	3	2,430.00	-100%	0	0.00	
<b>1-OUTRIGHT Total:</b>	<b>2,223</b>	<b>286,412.00</b>	<b>2,427</b>	<b>325,330.00</b>	<b>-11%</b>	<b>0</b>	<b>0.00</b>	
<b>2-CONSIGNE</b>								
ZUMIGUI-C	2	220.00	2	570.00	-61%	0	0.00	
7D PASPACK	0	0.00	6	10,780.00	-100%	0	0.00	
7D CONSIGN	0	0.00	61	13,340.00	-100%	0	0.00	
ABE KENI	0	0.00	9	2,510.00	-100%	0	0.00	
ADG	0	0.00	11	1,500.00	-100%	0	0.00	
BAHAGHARI	0	0.00	13	1,960.00	-100%	0	0.00	
BONG BONG'S CONSIGN	0	0.00	37	6,095.00	-100%	0	0.00	
CEBU BRAND	0	0.00	2	520.00	-100%	0	0.00	
CEBU DRIED	0	0.00	5	975.00	-100%	0	0.00	
CEBU DRIED MANGOES	0	0.00	17	4,940.00	-100%	0	0.00	
CEBU LUCKY	0	0.00	24	5,120.00	-100%	0	0.00	
CHRISTINE	0	0.00	2	240.00	-100%	0	0.00	
DAVAO SWEET	0	0.00	7	1,260.00	-100%	0	0.00	
DELFA	0	0.00	2	1,000.00	-100%	0	0.00	
EMY'S-C	0	0.00	22	4,430.00	-100%	0	0.00	
ES	0	0.00	5	875.00	-100%	0	0.00	
G'S DELIGHT	0	0.00	12	2,400.00	-100%	0	0.00	
ISLAND SOUVENIRS	0	0.00	0	0.00		0	0.00	
JOANNA	0	0.00	7	1,120.00	-100%	0	0.00	
JOVYS	0	0.00	8	2,220.00	-100%	0	0.00	
JUAN	0	0.00	3	960.00	-100%	0	0.00	

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FOOD, CONVENIENCE & GIFTING

SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 (S32)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE								
KAT-LEINE'S	0	0.00	3	1,250.00	-100%	0	0.00	
LA2PU	0	0.00	1	130.00	-100%	0	0.00	
LCTI	0	0.00	22	2,120.00	-100%	0	0.00	
MARKYS	0	0.00	10	1,680.00	-100%	0	0.00	
MBD	0	0.00	1	175.00	-100%	0	0.00	
PEANUT BRITTLE	0	0.00	14	1,050.00	-100%	0	0.00	
PHIL BRAND CONSIGN	0	0.00	7	980.00	-100%	0	0.00	
RUBY	0	0.00	10	1,540.00	-100%	0	0.00	
SUNDRY	0	0.00	2	200.00	-100%	0	0.00	
WOW MANI CONSIGN	0	0.00	2	780.00	-100%	0	0.00	
2-CONSIGNE Total:	2	220.00	327	72,720.00	-99%	0	0.00	
TOTALS:	2,225	286,632.00	2,754	398,050.00	-27%	0	0.00	

# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 BUS GATE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PREMIER	1,339	98,119.71	1,194	64,118.57	53%	0	0.00	
GOLDILOCKS OUTRIGHT	586	77,732.00	309	44,452.50	74%	0	0.00	
TRAVEL BLUE	25	28,910.00	15	15,890.00	81%	20	26,590.00	8%
EVIAN	86	19,400.00	47	8,750.00	121%	560	59,367.14	-67%
POCARI	115	17,250.00	63	7,560.00	128%	156	13,235.71	30%
MENTOS	128	13,800.00	68	6,800.00	102%	205	12,270.86	12%
JACK & JILL	126	11,900.00	62	4,680.00	154%	0	0.00	
LEXINGHAM	7	10,530.00	0	0.00		0	0.00	
GIFT BUSINESS	174	9,917.00	21	3,610.00	174%	107	8,640.00	14%
COCA COLA	87	9,300.00	80	8,350.00	11%	86	7,224.00	28%
GATORADE	83	8,300.00	99	9,900.00	-16%	150	12,576.00	-34%
DOUBLEMINT	195	6,720.00	103	3,090.00	117%	26	3,270.00	105%
SMART C	66	6,600.00	32	3,200.00	106%	0	0.00	
TOBLERONE	31	6,400.00	7	1,400.00	357%	43	15,520.00	-58%
COOL & CLEAN	63	6,300.00	39	3,900.00	61%	0	0.00	
CANDY CORNER	31	6,025.00	23	4,800.00	25%	0	0.00	
SAN MIGUEL	50	6,000.00	55	5,500.00	9%	82	8,200.00	-26%
FRITO LAY	37	5,120.00	31	4,417.00	15%	57	2,998.57	70%
HERSHEY'S	28	5,060.00	4	710.00	612%	32	6,900.00	-26%
NESTLE	46	4,960.00	3	540.00	818%	2	700.00	608%
CADBURY	23	4,850.00	15	2,200.00	120%	22	4,296.00	12%
PRINGLES	22	4,550.00	16	3,520.00	29%	42	8,400.00	-45%
TIC TAC	73	4,320.00	60	3,000.00	44%	36	2,160.00	100%
SANICARE	44	3,680.00	9	1,510.00	143%	46	2,995.00	22%
MOGU MOGU	32	3,200.00	21	2,100.00	52%	0	0.00	
MARS	22	2,646.00	29	5,110.00	-48%	152	21,327.00	-87%
MONDE	58	2,620.00	50	2,485.71	5%	0	0.00	
FLAMINGO	12	2,600.00	15	2,750.00	-5%	19	4,600.00	-43%
HARIBO	20	2,520.00	16	2,400.00	5%	0	0.00	
FISHERMAN'S FRIEND	20	2,400.00	23	2,760.00	-13%	22	2,640.00	-9%
MERBA	15	2,400.00	1	250.00	860%	1	250.00	860%
OISHI	44	2,228.00	31	1,284.00	73%	0	0.00	
GENERIC MERCHANDISE	5	2,200.00	0	0.00		0	0.00	
TROLLI	12	2,200.00	11	1,000.00	120%	114	19,877.00	-88%

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 BUS GATE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
M.Y. SAN	33	1,980.00	9	540.00	266%	0	0.00	
REDBULL	11	1,760.00	11	1,760.00	0%	0	0.00	
STARBUCKS	7	1,750.00	0	0.00		55	8,547.00	-79%
SPRITE	17	1,700.00	20	2,000.00	-15%	13	1,092.00	55%
DINGDONG	34	1,650.00	10	500.00	230%	0	0.00	
FERRERO ROCHER	8	1,650.00	1	140.00	1078%	15	9,000.00	-81%
POCKY	21	1,640.00	2	200.00	720%	0	0.00	
ICE BREAKER	8	1,600.00	13	2,600.00	-38%	7	0.00	
ZAINI	8	1,600.00	0	0.00		4	800.00	100%
PERRIER WATER	10	1,500.00	0	0.00		0	0.00	
TY	3	1,485.00	0	0.00		53	17,376.89	-91%
ROYAL	14	1,400.00	2	200.00	600%	22	1,848.00	-24%
VITA COCO	13	1,300.00	15	1,500.00	-13%	0	0.00	
LEMON DOU	8	1,200.00	14	2,100.00	-42%	0	0.00	
SISTER	11	1,100.00	2	200.00	450%	0	0.00	
SKITTLES	11	1,100.00	9	900.00	22%	7	700.00	57%
BROWNIES UNLIMITED	5	1,050.00	0	0.00		0	0.00	
FOX'S	7	1,050.00	0	0.00		0	0.00	
HAPPY	10	1,000.00	0	0.00		0	0.00	
LISTERINE	5	900.00	0	0.00		0	0.00	
LOTTE	6	810.00	6	900.00	-10%	0	0.00	
GREEN CROSS	16	800.00	11	950.00	-15%	1	85.00	841%
LINDT	2	750.00	0	0.00		0	0.00	
C&H	3	700.00	5	1,000.00	-30%	58	10,837.14	-93%
NUTELLA	2	700.00	0	0.00		0	0.00	
RUFFLES	8	570.00	10	1,020.00	-44%	9	2,250.00	-74%
HAITAI	3	540.00	0	0.00		0	0.00	
BEACH HUT	1	500.00	3	2,100.00	-76%	6	3,395.00	-85%
FRUITELLA	5	500.00	17	1,360.00	-63%	0	0.00	
KATINKO	2	500.00	0	0.00		0	0.00	
CHIPS AHOY	3	450.00	13	1,140.00	-60%	9	1,080.00	-58%
VICKS	3	450.00	8	1,450.00	-68%	8	1,280.00	-64%
WHITEFLOWER	3	450.00	0	0.00		0	0.00	
GOYA	13	410.00	3	300.00	36%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 BUS GATE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
KINDER JOY	9	340.00	12	1,200.00	-71%	26	2,080.00	-83%
GILLET	2	300.00	0	0.00		0	0.00	
OFF	1	300.00	1	180.00	66%	4	640.00	-53%
PAMPERS	2	300.00	1	150.00	100%	0	0.00	
REXONA	1	300.00	2	600.00	-50%	0	0.00	
HAPPY HEARTS-O	1	299.00	0	0.00		0	0.00	
LOCAL SCARF	1	250.00	2	1,049.00	-76%	14	6,880.00	-96%
CASINO	3	210.00	2	140.00	50%	0	0.00	
MIGHTY BOND	1	170.00	0	0.00		0	0.00	
CHEETOS	2	120.00	5	1,200.00	-90%	65	6,550.00	-98%
YANYAN	1	120.00	1	100.00	20%	12	1,200.00	-90%
7D	0	0.00	0	0.00		12	2,365.00	-100%
AQUAFINA	0	0.00	0	0.00		13	390.00	-100%
ARNOTTS	0	0.00	0	0.00		20	2,845.00	-100%
ASTRING-O-SOL	0	0.00	0	0.00		2	200.00	-100%
BADOIT	0	0.00	0	0.00		6	600.00	-100%
BE RELAX	0	0.00	0	0.00		2	5,900.00	-100%
BENETTON	0	0.00	0	0.00		0	0.00	
BIODERM	0	0.00	1	100.00	-100%	0	0.00	
BUNDLE PROMO	28	0.00	0	0.00		0	0.00	
CABEAU	0	0.00	0	0.00		8	26,800.00	-100%
CALBEE	0	0.00	2	160.00	-100%	0	0.00	
CAREFREE	0	0.00	0	0.00		1	65.00	-100%
CELLULAR	0	0.00	0	0.00		0	0.00	
CHEF TONY	0	0.00	0	0.00		21	3,720.00	-100%
CHUPA CHUPS	0	0.00	6	500.00	-100%	0	0.00	
CLOUD 9	0	0.00	3	150.00	-100%	0	0.00	
COLGATE	0	0.00	0	0.00		7	700.00	-100%
COMBOS	0	0.00	0	0.00		22	3,400.00	-100%
COWHEAD	0	0.00	0	0.00		28	2,080.00	-100%
DEL MONTE	0	0.00	0	0.00		54	3,740.00	-100%
DESTINATION TRAVEL	0	0.00	0	0.00		4	3,900.00	-100%
DORITOS	0	0.00	0	0.00		7	1,750.00	-100%
E-VIPO	0	0.00	26	1,300.00	-100%	0	0.00	

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## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 BUS GATE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
EFFICASCENT	0	0.00	2	200.00	-100%	0	0.00	
EXTRA	0	0.00	0	0.00		16	2,160.00	-100%
FIBISCO	0	0.00	8	640.00	-100%	0	0.00	
FILIPINIANA-O	0	0.00	1	600.00	-100%	0	0.00	
FIT BAR	0	0.00	6	600.00	-100%	0	0.00	
GROWERS	0	0.00	11	1,100.00	-100%	20	4,100.00	-100%
GUMMI POP	0	0.00	2	400.00	-100%	0	0.00	
JUICY FRUIT	0	0.00	0	0.00		81	1,930.00	-100%
KETTLE KORN	0	0.00	2	200.00	-100%	0	0.00	
KINDER BUENO	0	0.00	3	360.00	-100%	24	2,400.00	-100%
LAMPEIN	0	0.00	1	150.00	-100%	0	0.00	
LAY'S	0	0.00	0	0.00		3	360.00	-100%
LIPTON	0	0.00	0	0.00		64	4,480.00	-100%
LOACKER	0	0.00	4	520.00	-100%	31	4,045.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		2	800.00	-100%
MEIJI	0	0.00	0	0.00		1	250.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	1	200.00	-100%	16	3,200.00	-100%
MIKE AND IKE	0	0.00	2	300.00	-100%	0	0.00	
MINUTE MAID	0	0.00	0	0.00		105	6,300.00	-100%
MISHMASH	0	0.00	0	0.00		12	4,700.00	-100%
MODESS	0	0.00	2	300.00	-100%	0	0.00	
MUNCHIES	0	0.00	0	0.00		4	1,200.00	-100%
NISSIN	0	0.00	4	280.00	-100%	0	0.00	
NIVEA	0	0.00	0	0.00		14	3,950.00	-100%
NOKIA	0	0.00	0	0.00		0	0.00	
OMEGA	0	0.00	0	0.00		0	0.00	
OREO	0	0.00	0	0.00		11	1,000.00	-100%
PARADISE MANGO	0	0.00	1	150.00	-100%	0	0.00	
PIKNIK	0	0.00	0	0.00		7	1,007.14	-100%
QUAKER	0	0.00	0	0.00		13	1,547.14	-100%
RED HORSE	0	0.00	0	0.00		44	4,400.00	-100%
RICOA	0	0.00	0	0.00		12	1,160.00	-100%
ROYAL DANSK	0	0.00	0	0.00		5	965.00	-100%
SBS	0	0.00	0	0.00		4	5,200.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH NAIA T3 BUS GATE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
SISLEY	0	0.00	0	0.00		0	0.00	
SKETCHBOOKS	0	0.00	0	0.00		55	54,360.00	-100%
SKROSS	0	0.00	0	0.00		0	0.00	
SMARTFOOD	0	0.00	1	250.00	-100%	2	450.00	-100%
STREPSILS	0	0.00	16	2,880.00	-100%	16	2,400.00	-100%
SUGUS	0	0.00	0	0.00		20	500.00	-100%
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
VOLVIC	0	0.00	0	0.00		25	2,500.00	-100%
VOORTMAN	0	0.00	0	0.00		5	1,500.00	-100%
WHSMITH BAGS	1,520	0.00	405	0.00		0	0.00	
WILKINS	0	0.00	0	0.00		1,026	30,780.00	-100%
1-OUTRIGHT Total:	5,591	440,011.71	3,272	270,856.78	62%	4,213	525,777.59	-16%
2-CONSIGNE								
HEYS	1	6,400.00	0	0.00		0	0.00	
BLEEVES	4	4,800.00	0	0.00		0	0.00	
ABE KENI	0	0.00	1	180.00	-100%	0	0.00	
ADG	0	0.00	65	14,930.00	-100%	0	0.00	
BAHAGHARI	0	0.00	2	240.00	-100%	0	0.00	
BONG BONG'S CONSIGN	0	0.00	16	2,505.00	-100%	0	0.00	
CARL'S-C	0	0.00	0	0.00		0	0.00	
CHRISTINE	0	0.00	3	415.00	-100%	0	0.00	
EDNA'S	0	0.00	3	525.00	-100%	0	0.00	
EMERALD	0	0.00	0	0.00		0	0.00	
EMY'S-C	0	0.00	4	560.00	-100%	0	0.00	
ENG BEE TIN	0	0.00	12	1,800.00	-100%	0	0.00	
FUMA	0	0.00	0	0.00		0	0.00	
ILOCOS CHICHACORN	0	0.00	1	250.00	-100%	0	0.00	
JOVYS	0	0.00	5	700.00	-100%	0	0.00	
LCTI	0	0.00	25	3,170.00	-100%	0	0.00	
MICHELLE	0	0.00	0	0.00		1	175.00	-100%
OH NUTS	0	0.00	1	600.00	-100%	0	0.00	
SPECIAL BAGNET	0	0.00	0	0.00		0	0.00	
THE RAINS	0	0.00	7	1,960.00	-100%	0	0.00	
VHONYTIFF	0	0.00	1	165.00	-100%	0	0.00	

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## FOOD, CONVENIENCE & GIFTING

**WH SMITH NAIA T3 BUS GATE**

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE								
WANDERSKYE	0	0.00	0	0.00		0	0.00	
ZUMIGUI-C	0	0.00	1	350.00	-100%	0	0.00	
2-CONSIGNE Total:	5	11,200.00	147	28,350.00	-60%	1	175.00	6300%
TOTALS:	5,596	451,211.71	3,419	299,206.78	50%	4,214	525,952.59	-14%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
GOLDILOCKS OUTRIGHT	4,268	562,040.00	6,465	796,305.00	-29%	0	0.00	
TRAVEL BLUE	306	448,850.00	398	537,190.00	-16%	202	253,920.00	76%
RED RIBBON	1,108	106,050.00	0	0.00		0	0.00	
PREMIER	1,211	99,885.71	3,061	177,983.48	-43%	0	0.00	
EVIAN	299	71,514.29	446	80,200.00	-10%	543	60,978.00	17%
LEXINGHAM	46	67,700.00	69	86,730.00	-21%	0	0.00	
SKETCHBOOKS	40	46,170.00	0	0.00		100	88,455.00	-47%
MARS	191	26,272.00	193	38,750.00	-32%	298	39,015.00	-32%
CANDY CORNER	118	23,800.00	97	20,440.00	16%	0	0.00	
HARIBO	165	23,100.00	167	25,050.00	-7%	0	0.00	
COCA COLA	189	22,800.00	448	49,650.00	-54%	92	6,900.00	230%
KATINKO	116	21,030.00	0	0.00		0	0.00	
SAN MIGUEL	163	19,560.00	172	17,200.00	13%	106	10,600.00	84%
GROOVY	125	18,070.00	21	5,730.00	215%	180	24,200.00	-25%
POCARI	111	16,650.00	199	23,880.00	-30%	123	10,406.43	59%
SANICARE	161	16,140.00	105	11,385.00	41%	34	2,880.00	460%
JACK & JILL	167	15,260.00	249	19,440.00	-21%	0	0.00	
FLAMINGO	89	15,100.00	256	50,200.00	-69%	636	168,700.00	-91%
FRITO LAY	101	14,100.00	234	36,640.00	-61%	166	13,320.00	5%
MICHELLE'S OUTRIGHT	58	13,643.00	55	12,400.00	10%	186	37,200.00	-63%
MENTOS	124	11,800.00	239	23,900.00	-50%	156	9,360.00	26%
TROLLI	48	11,500.00	36	4,750.00	142%	162	24,140.00	-52%
FISHERMAN'S FRIEND	96	11,400.00	71	8,520.00	33%	54	6,480.00	75%
PRINGLES	41	10,250.00	28	6,160.00	66%	25	5,000.00	105%
COOL & CLEAN	101	10,100.00	161	16,100.00	-37%	0	0.00	
GATORADE	92	9,200.00	349	34,900.00	-73%	90	7,200.00	27%
TOBLERONE	39	8,400.00	50	27,125.00	-69%	117	27,200.00	-69%
LEMON DOU	55	8,250.00	65	9,750.00	-15%	0	0.00	
VOLVIC	55	8,250.00	0	0.00		61	6,100.00	35%
MOGU MOGU	77	7,700.00	125	12,500.00	-38%	0	0.00	
NESTLE	71	7,690.00	4	1,200.00	540%	10	2,086.00	268%
STARBUCKS	29	7,250.00	0	0.00		68	11,220.00	-35%
TY	14	7,230.00	0	0.00		6	1,338.50	440%
SMART C	67	6,700.00	26	2,600.00	157%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VITA COCO	67	6,700.00	64	6,400.00	4%	47	3,525.00	90%
REDBULL	40	6,400.00	26	4,160.00	53%	31	4,030.00	58%
CADBURY	42	6,300.00	177	35,840.00	-82%	161	40,795.00	-84%
HERSHEY'S	55	6,050.00	51	15,105.00	-59%	90	19,480.00	-68%
GIFT BUSINESS	68	5,922.00	12	3,329.00	77%	156	32,122.00	-81%
CHEETOS	19	5,700.00	62	18,600.00	-69%	93	13,840.00	-58%
E-VIPO	113	5,650.00	22	1,100.00	413%	0	0.00	
DOUBLEMINT	185	5,100.00	347	10,410.00	-51%	30	4,050.00	25%
BROWNIES UNLIMITED	17	5,000.00	0	0.00		0	0.00	
TIC TAC	88	4,980.00	120	6,660.00	-25%	0	0.00	
ROSAL	22	3,950.00	0	0.00		0	0.00	
WHITEFLOWER	19	3,850.00	0	0.00		0	0.00	
JINRO	19	3,800.00	18	3,600.00	5%	9	1,800.00	111%
KINDER BUENO	32	3,360.00	51	6,120.00	-45%	31	3,100.00	8%
KINDER JOY	96	3,080.00	37	3,700.00	-16%	40	3,008.00	2%
SABROSO	2	3,000.00	0	0.00		0	0.00	
HAPPY HEARTS-O	6	2,994.00	0	0.00		0	0.00	
BEACH HUT	3	2,900.00	4	3,150.00	-7%	3	2,890.00	0%
OISHI	32	2,620.00	22	1,840.00	42%	0	0.00	
SISTER	25	2,500.00	52	5,200.00	-51%	0	0.00	
NONGSHIM	11	2,250.00	0	0.00		0	0.00	
FRUITELLA	21	2,000.00	67	5,360.00	-62%	0	0.00	
DINGDONG	38	1,900.00	41	2,050.00	-7%	0	0.00	
CHIPS AHOY	16	1,750.00	29	2,870.00	-39%	0	0.00	
SMARTFOOD	7	1,750.00	3	750.00	133%	10	2,250.00	-22%
HAPPY	17	1,700.00	0	0.00		0	0.00	
SPRITE	17	1,700.00	32	3,200.00	-46%	18	1,350.00	25%
LOTTE	14	1,680.00	8	1,200.00	40%	0	0.00	
EFFICASCENT	8	1,200.00	27	3,650.00	-67%	0	0.00	
LOQI	1	1,200.00	1	800.00	50%	14	13,200.00	-90%
POCKY	14	1,200.00	24	2,500.00	-52%	0	0.00	
DESTINATION TRAVEL	1	1,100.00	2	800.00	37%	12	13,800.00	-92%
ROYAL	11	1,100.00	52	5,200.00	-78%	25	1,875.00	-41%
FERRERO ROCHER	3	1,060.00	22	12,200.00	-91%	41	32,800.00	-96%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
ZAINI	4	1,000.00	0	0.00		0	0.00	
OKAMOTO	7	910.00	0	0.00		1	350.00	160%
OFF	3	900.00	2	600.00	50%	8	1,320.00	-31%
RUFFLES	3	900.00	13	3,900.00	-76%	11	2,750.00	-67%
LAMPEIN	5	750.00	4	600.00	25%	0	0.00	
NUTELLA	2	700.00	0	0.00		1	200.00	250%
FOX'S	4	600.00	0	0.00		0	0.00	
GENERIC MERCHANDISE	2	600.00	0	0.00		0	0.00	
METHYL	5	600.00	2	240.00	150%	0	0.00	
PERRIER WATER	3	600.00	23	3,450.00	-82%	0	0.00	
SKITTLES	14	600.00	36	3,600.00	-83%	25	2,500.00	-76%
VICTORIA'S SECRET	1	590.00	0	0.00		0	0.00	
ANOMEIO	1	450.00	0	0.00		0	0.00	
OMEGA	2	400.00	13	2,600.00	-84%	0	0.00	
LINDT	1	350.00	0	0.00		0	0.00	
MISHMASH	2	310.00	1	750.00	-58%	9	6,400.00	-95%
MERBA	1	300.00	1	250.00	20%	5	1,250.00	-76%
CLOUD 9	5	250.00	20	880.00	-71%	0	0.00	
MANTYX	1	200.00	0	0.00		4	998.00	-79%
HAITAI	1	180.00	0	0.00		0	0.00	
MONIEGOLD BANGKOK	2	180.00	5	750.00	-76%	0	0.00	
GILLET	1	150.00	0	0.00		0	0.00	
GOYA	6	120.00	51	5,100.00	-97%	0	0.00	
FIBISCO	1	100.00	42	3,060.00	-96%	0	0.00	
VOORTMAN	1	80.00	0	0.00		3	900.00	-91%
7D	0	0.00	0	0.00		182	45,985.00	-100%
ABSOLUT	0	0.00	0	0.00		8	1,600.00	-100%
APPLE	0	0.00	0	0.00		0	0.00	
ASTRING-O-SOL	0	0.00	0	0.00		2	200.00	-100%
BACARDI	0	0.00	0	0.00		1	600.00	-100%
BADOIT	0	0.00	0	0.00		4	400.00	-100%
BAND-AID	0	0.00	0	0.00		7	910.00	-100%
BATH & BODY WORKS	0	0.00	1	350.00	-100%	0	0.00	
BE RELAX	0	0.00	0	0.00		6	17,800.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BIODERM	0	0.00	9	900.00	-100%	0	0.00	
BIOGENIC	0	0.00	0	0.00		6	420.00	-100%
BLOOM & GROW	0	0.00	0	0.00		4	10,800.00	-100%
BRONCHO	0	0.00	2	160.00	-100%	0	0.00	
BUNDLE PROMO	137	0.00	0	0.00		0	0.00	
C&H	0	0.00	4	800.00	-100%	14	2,640.00	-100%
CABEAU	0	0.00	2	2,395.00	-100%	49	127,900.00	-100%
CASINO	0	0.00	25	1,885.00	-100%	0	0.00	
CHEF TONY	0	0.00	0	0.00		4	800.00	-100%
COLGATE	0	0.00	0	0.00		23	2,300.00	-100%
COMBOS	0	0.00	0	0.00		16	2,800.00	-100%
COWHEAD	0	0.00	0	0.00		20	1,600.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		8	3,200.00	-100%
DEL MONTE	0	0.00	0	0.00		50	3,500.00	-100%
DORITOS	0	0.00	0	0.00		31	7,500.00	-100%
DUREX	0	0.00	0	0.00		4	1,000.00	-100%
ECO BAG	0	0.00	17	4,250.00	-100%	0	0.00	
EL HOMBRE	0	0.00	0	0.00		2	300.00	-100%
EVAN WILLIAMS	0	0.00	0	0.00		3	600.00	-100%
EXTRA	0	0.00	0	0.00		102	13,770.00	-100%
FIT BAR	0	0.00	3	300.00	-100%	0	0.00	
FUMA	0	0.00	0	0.00		11	3,445.00	-100%
FUNDADOR	0	0.00	0	0.00		2	1,360.00	-100%
GO TRAVEL	0	0.00	0	0.00		0	0.00	
GODIVA	0	0.00	0	0.00		11	5,500.00	-100%
GREEN CROSS	0	0.00	50	3,700.00	-100%	17	1,085.00	-100%
GROWERS	0	0.00	27	4,900.00	-100%	11	2,200.00	-100%
ICE BREAKER	0	0.00	46	9,200.00	-100%	21	4,200.00	-100%
ILLY-O	0	0.00	0	0.00		0	0.00	
JUICY FRUIT	0	0.00	0	0.00		39	950.00	-100%
KETTLE KORN	0	0.00	6	600.00	-100%	0	0.00	
KISSNY	0	0.00	0	0.00		3	1,500.00	-100%
LA2PU	0	0.00	0	0.00		13	1,300.00	-100%
LAY'S	0	0.00	0	0.00		3	360.00	-100%

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
LIPTON	0	0.00	0	0.00		67	4,690.00	-100%
LISTERINE	0	0.00	14	2,520.00	-100%	0	0.00	
LOACKER	0	0.00	0	0.00		44	4,000.00	-100%
LOCAL HEADWRAP	0	0.00	1	400.00	-100%	5	1,400.00	-100%
LOCAL SCARF	0	0.00	7	5,360.00	-100%	24	10,387.00	-100%
MANZANILLA	0	0.00	5	500.00	-100%	0	0.00	
MARLBORO	0	0.00	0	0.00		217	43,400.00	-100%
MEIJI	0	0.00	0	0.00		15	6,000.00	-100%
MIGHTY BOND	0	0.00	2	340.00	-100%	4	340.00	-100%
MINUTE MAID	0	0.00	0	0.00		138	8,280.00	-100%
MODESS	0	0.00	3	450.00	-100%	0	0.00	
MONDE	0	0.00	40	2,000.00	-100%	0	0.00	
MUNCHIES	0	0.00	0	0.00		14	4,200.00	-100%
NAPOLEON	0	0.00	0	0.00		1	150.00	-100%
NIVEA	0	0.00	0	0.00		40	8,375.00	-100%
NOKIA	0	0.00	0	0.00		0	0.00	
PANDA	0	0.00	0	0.00		30	750.00	-100%
PH CARE	0	0.00	0	0.00		6	600.00	-100%
PIK-A-PIKEL	0	0.00	1	300.00	-100%	0	0.00	
PIKNIK	0	0.00	0	0.00		16	2,400.00	-100%
QUAKER	0	0.00	0	0.00		14	1,190.00	-100%
RED HORSE	0	0.00	0	0.00		63	6,300.00	-100%
REXONA	0	0.00	6	1,800.00	-100%	0	0.00	
RHEA ACEITE	0	0.00	1	100.00	-100%	0	0.00	
RICOA	0	0.00	0	0.00		3	300.00	-100%
SAMSUNG	0	0.00	0	0.00		0	0.00	
SBS	0	0.00	0	0.00		12	18,200.00	-100%
SELECTA	0	0.00	0	0.00		181	11,000.00	-100%
SKINNY COW	0	0.00	0	0.00		0	0.00	
SKROSS	0	0.00	0	0.00		0	0.00	
SMART STEPS	0	0.00	0	0.00		3	480.00	-100%
SNACK BOX	0	0.00	1	250.00	-100%	0	0.00	
SONY	0	0.00	0	0.00		0	0.00	
STREPSILS	0	0.00	75	13,500.00	-100%	58	8,700.00	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
SUGUS	0	0.00	0	0.00		29	725.00	-100%
THE KASE	0	0.00	0	0.00		0	0.00	
TONG GARDEN	0	0.00	0	0.00		2	1,000.00	-100%
VICKS	0	0.00	41	6,150.00	-100%	15	1,920.00	-100%
VINA APALTAGUA	0	0.00	0	0.00		0	0.00	
WHISPER	0	0.00	0	0.00		3	300.00	-100%
WHSMITH BAGS	3,103	0.00	3,402	1,000.00	-100%	0	0.00	
WILKINS	0	0.00	0	0.00		1,208	36,240.00	-100%
WONKA	0	0.00	0	0.00		5	625.00	-100%
YANYAN	0	0.00	14	1,400.00	-100%	3	300.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>14,388</b>	<b>1,896,721.00</b>	<b>19,180</b>	<b>2,393,762.48</b>	<b>-20%</b>	<b>7,190</b>	<b>1,478,058.93</b>	<b>28%</b>
<b>2-CONSIGNE</b>								
MUHLACH	715	358,100.00	549	243,800.00	46%	0	0.00	
ISLAND SOUVENIRS	958	305,952.25	359	115,450.00	165%	0	0.00	
FILIPINIANA	167	46,620.00	233	55,900.00	-16%	88	18,677.00	149%
BLEEVES	24	28,800.00	14	16,800.00	71%	32	27,200.00	5%
7D CONSIGN	49	16,840.00	17	3,890.00	332%	3	420.00	3909%
EMY'S-C	43	10,940.00	80	14,220.00	-23%	14	2,100.00	420%
HEYS	3	9,800.00	0	0.00		0	0.00	
7D PASPACK	2	6,025.00	5	7,750.00	-22%	0	0.00	
ADG	14	4,660.00	10	1,500.00	210%	0	0.00	
MARKYS	18	3,950.00	17	2,880.00	37%	0	0.00	
LOLA NUTTYS	8	3,510.00	0	0.00		0	0.00	
LCTI	19	3,410.00	25	3,280.00	3%	0	0.00	
CHOWEE	15	3,000.00	0	0.00		0	0.00	
ZUMIGUI-C	9	2,370.00	21	5,530.00	-57%	0	0.00	
BAHAGHARI	14	2,100.00	43	6,560.00	-67%	0	0.00	
JOVYS	10	1,650.00	16	4,060.00	-59%	0	0.00	
ABE KENI	4	1,080.00	69	18,020.00	-94%	0	0.00	
THE RAINS	1	420.00	0	0.00		0	0.00	
CACAO	1	360.00	0	0.00		0	0.00	
AIZA'S	0	0.00	12	5,375.00	-100%	0	0.00	
ALPHA STREAM	0	0.00	0	0.00		2	355.00	-100%
ANKER	0	0.00	0	0.00		14	13,025.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T3 INTL (S12)

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
APCEI	0	0.00	0	0.00		12	6,760.00	-100%
BEAD STUDIO	0	0.00	1	450.00	-100%	0	0.00	
BONG BONG'S CONSIGN	0	0.00	51	8,700.00	-100%	0	0.00	
CARL'S	0	0.00	0	0.00		1	320.00	-100%
CEBU DRIED	0	0.00	16	2,350.00	-100%	14	1,610.00	-100%
CEBU DRIED MANGOES	0	0.00	22	7,040.00	-100%	2	400.00	-100%
CEBU LUCKY	0	0.00	17	4,320.00	-100%	0	0.00	
CHOCOVRON	0	0.00	0	0.00		12	3,000.00	-100%
CHRISTINE	0	0.00	2	295.00	-100%	0	0.00	
CREAMBAR	0	0.00	5	1,250.00	-100%	0	0.00	
DELFAS	0	0.00	1	500.00	-100%	0	0.00	
EMPERORS	0	0.00	4	1,900.00	-100%	0	0.00	
EMY'S	0	0.00	0	0.00		18	2,700.00	-100%
ENG BEE TIN	0	0.00	22	3,300.00	-100%	0	0.00	
ES	0	0.00	30	9,205.00	-100%	0	0.00	
FUMA	0	0.00	0	0.00		269	89,315.00	-100%
GOLDILOCKS CONSIGN	0	0.00	0	0.00		49	12,120.00	-100%
ILLY-C	0	0.00	0	0.00		0	0.00	
ILOCOS CHICHACORN	0	0.00	1	250.00	-100%	0	0.00	
JOANNA	0	0.00	11	2,720.00	-100%	2	350.00	-100%
LA2PU	0	0.00	0	0.00		15	1,625.00	-100%
LAMY	0	0.00	0	0.00		1	995.00	-100%
MARISSA	0	0.00	53	7,500.00	-100%	0	0.00	
PEANUT BRITTLE	0	0.00	3	360.00	-100%	0	0.00	
PHIL BRAND CONSIGN	0	0.00	5	1,000.00	-100%	0	0.00	
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		28	7,730.00	-100%
PRAIA PILIPINAS	0	0.00	0	0.00		47	3,310.00	-100%
SASMUAN CONSIGN	0	0.00	0	0.00		1	230.00	-100%
SD	0	0.00	3	480.00	-100%	0	0.00	
TARGUS	0	0.00	0	0.00		0	0.00	
TRAPPIST	0	0.00	0	0.00		4	1,080.00	-100%
<b>2-CONSIGNE Total:</b>	<b>2,074</b>	<b>809,587.25</b>	<b>1,717</b>	<b>556,635.00</b>	<b>45%</b>	<b>628</b>	<b>193,322.00</b>	<b>318%</b>
<b>TOTALS:</b>	<b>16,462</b>	<b>2,706,308.25</b>	<b>20,897</b>	<b>2,950,397.48</b>	<b>-8%</b>	<b>7,818</b>	<b>1,671,380.93</b>	<b>61%</b>

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
TRAVEL BLUE	43	47,700.00	16	13,550.00	252%	0	0.00	
PREMIER	396	31,000.00	275	16,750.00	85%	0	0.00	
GOLDS LOCKS OUTRIGHT	276	27,630.00	185	23,365.00	18%	0	0.00	
GIFT BUSINESS	287	15,242.00	15	2,850.00	434%	11	4,800.00	217%
TOBLERONE	93	13,450.00	29	9,000.00	49%	73	42,800.00	-68%
MARS	66	13,446.00	46	10,970.00	22%	237	28,035.00	-52%
FRITO LAY	86	10,420.00	43	7,230.00	44%	100	21,275.00	-51%
LEXINGHAM	6	9,245.00	3	3,750.00	146%	0	0.00	
NESTLE	61	9,150.00	9	2,160.00	323%	77	24,380.00	-62%
MENTOS	73	8,550.00	58	5,780.00	47%	0	0.00	
CHEETOS	25	7,500.00	0	0.00		29	6,475.00	15%
SAN MIGUEL	49	7,350.00	0	0.00		199	19,900.00	-63%
COCA COLA	63	7,000.00	67	8,300.00	-15%	0	0.00	
GATORADE	70	7,000.00	45	4,500.00	55%	227	15,890.00	-55%
TROLI	24	5,600.00	2	300.00	1766%	37	3,890.00	43%
POCARI	34	5,100.00	24	2,880.00	77%	307	26,095.00	-80%
CANDY CORNER	21	4,800.00	16	3,500.00	37%	0	0.00	
CADBURY	18	4,500.00	32	10,400.00	-56%	114	23,140.00	-80%
REDBULL	27	4,320.00	13	2,080.00	107%	58	7,540.00	-42%
PRINGLES	17	4,250.00	34	7,480.00	-43%	103	20,600.00	-79%
OFF	13	3,900.00	1	300.00	1200%	3	480.00	712%
SANICARE	45	3,880.00	12	935.00	314%	35	2,745.00	41%
SMART C	37	3,700.00	0	0.00		0	0.00	
HERSHEY'S	21	3,650.00	20	6,420.00	-43%	141	44,300.00	-91%
DOUBLEMINT	85	3,490.00	44	1,320.00	164%	0	0.00	
KINDER JOY	57	3,440.00	1	100.00	3340%	109	8,200.00	-58%
JACK & JILL	34	3,320.00	50	4,000.00	-17%	0	0.00	
CHIVAS REGAL	1	3,000.00	1	3,000.00	0%	3	8,350.00	-64%
OISHI	38	2,980.00	8	660.00	351%	0	0.00	
BAILEYS	2	2,800.00	0	0.00		0	0.00	
LEMON DOU	17	2,550.00	5	750.00	240%	0	0.00	
FISHERMAN'S FRIEND	22	2,520.00	12	1,440.00	75%	39	4,680.00	-46%
LINDT	7	2,500.00	0	0.00		0	0.00	
COOL & CLEAN	24	2,400.00	25	2,500.00	-4%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
KINDER BUENO	32	2,400.00	6	720.00	233%	34	5,500.00	-56%
LOTTE	14	2,240.00	2	550.00	307%	0	0.00	
FERRERO ROCHER	6	2,150.00	1	300.00	616%	63	25,250.00	-91%
JOSE CUERVO	1	2,000.00	1	2,000.00	0%	0	0.00	
STREPSILS	11	1,980.00	6	900.00	120%	42	6,300.00	-68%
POCKY	16	1,960.00	0	0.00		0	0.00	
MOGU MOGU	19	1,900.00	27	2,700.00	-29%	0	0.00	
STARBUCKS	8	1,850.00	0	0.00		164	23,243.50	-92%
NUTELLA	5	1,750.00	0	0.00		31	6,200.00	-71%
CROCO	11	1,650.00	0	0.00		0	0.00	
TIC TAC	29	1,620.00	14	700.00	131%	94	4,700.00	-65%
ZAINI	4	1,600.00	0	0.00		0	0.00	
GOYA	71	1,510.00	3	300.00	403%	0	0.00	
HARIBO	10	1,500.00	14	2,100.00	-28%	0	0.00	
MICHELLES OUTRIGHT	6	1,500.00	0	0.00		0	0.00	
FRUITELLA	14	1,400.00	7	560.00	150%	0	0.00	
EVIAN	9	1,350.00	43	8,150.00	-83%	1,098	117,115.00	-98%
PERRIER WATER	9	1,350.00	12	1,800.00	-25%	0	0.00	
RUFFLES	5	1,350.00	4	1,200.00	12%	6	1,500.00	-10%
VITA COCO	12	1,200.00	21	2,100.00	-42%	152	11,400.00	-89%
LOACKER	5	1,100.00	6	1,320.00	-16%	62	9,959.00	-88%
SPRITE	11	1,100.00	11	1,100.00	0%	0	0.00	
BACARDI	1	1,000.00	0	0.00		10	7,575.00	-86%
BROWNIES UNLIMITED	4	1,000.00	0	0.00		0	0.00	
ROYAL	10	1,000.00	7	700.00	42%	0	0.00	
GRANNY GOOSE	10	900.00	4	320.00	181%	0	0.00	
LISTERINE	5	900.00	0	0.00		0	0.00	
MONDE	17	850.00	0	0.00		0	0.00	
KATINKO	4	810.00	0	0.00		0	0.00	
BEACH HUT	1	700.00	4	4,700.00	-85%	8	4,642.00	-84%
GREEN CROSS	8	600.00	0	0.00		17	1,000.00	-40%
VICKS	4	600.00	3	450.00	33%	0	0.00	
SISTER	5	500.00	2	200.00	150%	0	0.00	
SMARTFOOD	3	500.00	0	0.00		10	2,250.00	-77%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
YANYAN	5	500.00	0	0.00		0	0.00	
EFFICASCENT	4	450.00	0	0.00		0	0.00	
FIBISCO	5	420.00	8	590.00	-28%	0	0.00	
NONGSHIM	2	400.00	5	1,000.00	-60%	0	0.00	
SKITTLES	4	400.00	8	800.00	-50%	0	0.00	
CASINO	4	310.00	3	240.00	29%	0	0.00	
E-VIPO	6	300.00	11	550.00	-45%	0	0.00	
REXONA	1	300.00	1	300.00	0%	0	0.00	
CHUPA CHUPS	2	200.00	0	0.00		0	0.00	
BRONCHO	2	160.00	0	0.00		0	0.00	
GILLET	1	150.00	0	0.00		0	0.00	
MONIE GOLD	2	60.00	0	0.00		0	0.00	
PANDA	1	25.00	0	0.00		0	0.00	
7D	0	0.00	0	0.00		44	8,765.00	-100%
7UP	0	0.00	0	0.00		106	7,420.00	-100%
ABSOLUT	0	0.00	0	0.00		2	3,950.00	-100%
ALFONSO	0	0.00	0	0.00		6	6,520.00	-100%
ALL CHOCOLATES FUNSIZE	0	0.00	0	0.00		59	115,050.00	-100%
AQUAFINA	0	0.00	0	0.00		75	2,250.00	-100%
BADOIT	0	0.00	0	0.00		15	1,425.00	-100%
BUNDLE PROMO	7	0.00	0	0.00		0	0.00	
C&H	0	0.00	2	400.00	-100%	19	3,800.00	-100%
CALBEE	0	0.00	2	160.00	-100%	0	0.00	
CAPTAIN MORGAN	0	0.00	0	0.00		2	1,600.00	-100%
CAREFREE	0	0.00	0	0.00		1	65.00	-100%
CHEF TONY	0	0.00	0	0.00		26	4,560.00	-100%
CHIPS AHOY	0	0.00	5	325.00	-100%	0	0.00	
COMBOS	0	0.00	0	0.00		22	5,500.00	-100%
DEL MONTE	0	0.00	0	0.00		105	7,350.00	-100%
DON PAPA	0	0.00	0	0.00		1	2,900.00	-100%
DORITOS	0	0.00	0	0.00		16	4,000.00	-100%
DUREX	0	0.00	1	300.00	-100%	0	0.00	
ECO BAG	0	0.00	2	500.00	-100%	0	0.00	
FIT BAR	0	0.00	4	400.00	-100%	0	0.00	

RunDate:

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
FLAMINGO	0	0.00	0	0.00		42	10,300.00	-100%
FUNDADOR	0	0.00	0	0.00		4	4,000.00	-100%
GLENLIVET	0	0.00	0	0.00		1	2,800.00	-100%
GROWERS	0	0.00	8	800.00	-100%	0	0.00	
HENNESSY	0	0.00	0	0.00		1	4,000.00	-100%
ICE BREAKER	0	0.00	10	2,000.00	-100%	5	1,000.00	-100%
JACK DANIELS	0	0.00	0	0.00		2	4,800.00	-100%
JELLY BEAN	0	0.00	0	0.00		5	2,125.00	-100%
JOHNNIE WALKER	0	0.00	5	16,200.00	-100%	14	22,000.00	-100%
KETTLE KORN	0	0.00	2	200.00	-100%	0	0.00	
KIRKLAND	0	0.00	0	0.00		4	7,200.00	-100%
LIPTON	0	0.00	0	0.00		83	5,810.00	-100%
LOCAL SCARF	0	0.00	0	0.00		0	0.00	
MARTINI	0	0.00	0	0.00		2	2,200.00	-100%
MEIJI MACADEMIA	0	0.00	0	0.00		17	4,700.00	-100%
MERBA	0	0.00	2	500.00	-100%	46	11,500.00	-100%
MINISO-O	0	0.00	1	450.00	-100%	0	0.00	
MOUNTAIN DEW	0	0.00	0	0.00		86	6,020.00	-100%
MUNCHIES	0	0.00	0	0.00		11	3,060.00	-100%
NISSIN	0	0.00	40	4,000.00	-100%	261	18,270.00	-100%
OMEGA	0	0.00	1	200.00	-100%	0	0.00	
PASALUBONG PACK	0	0.00	0	0.00		99	164,101.00	-100%
PENFOLDS	0	0.00	0	0.00		0	0.00	
PEPSI	0	0.00	0	0.00		56	3,920.00	-100%
PIKNIK	0	0.00	0	0.00		20	4,700.00	-100%
ROYAL DANSK	0	0.00	0	0.00		1	300.00	-100%
SKETCHBOOKS	0	0.00	0	0.00		0	0.00	
VOORTMAN	0	0.00	0	0.00		5	1,500.00	-100%
WHISPER	0	0.00	0	0.00		11	1,100.00	-100%
WHSMITH	700	0.00	5	0.00		0	0.00	
WONKA	0	0.00	0	0.00		3	375.00	-100%
YELLOW TAIL	0	0.00	0	0.00		7	4,760.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>3,264</b>	<b>336,878.00</b>	<b>1,415</b>	<b>219,055.00</b>	<b>53%</b>	<b>4,978</b>	<b>1,005,905.50</b>	<b>-66%</b>
<b>2-CONSIGNE</b>								

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

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FOOD, CONVENIENCE & GIFTING

## SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
HEYS	1	6,600.00	0	0.00		0	0.00	
BLEEVES	2	2,400.00	0	0.00		0	0.00	
ZUMIGUI-C	5	1,230.00	3	790.00	55%	0	0.00	
MARKYS	6	960.00	0	0.00		0	0.00	
7D CONSIGN	0	0.00	4	880.00	-100%	0	0.00	
ADORA	0	0.00	2	400.00	-100%	0	0.00	
B & D	0	0.00	0	0.00		1	805.00	-100%
BONG BONG'S CONSIGN	0	0.00	1	210.00	-100%	0	0.00	
CEBU BRAND CONSIGN	0	0.00	4	955.00	-100%	0	0.00	
CEBU LUCKY	0	0.00	7	1,780.00	-100%	0	0.00	
CHOCOVRON	0	0.00	1	130.00	-100%	0	0.00	
CHRISTINE	0	0.00	1	175.00	-100%	0	0.00	
EMY'S-C	0	0.00	8	1,490.00	-100%	0	0.00	
ES	0	0.00	1	150.00	-100%	0	0.00	
FILIPINIANA	0	0.00	0	0.00		49	26,332.00	-100%
G'S DELIGHT	0	0.00	1	200.00	-100%	0	0.00	
LCTI	0	0.00	10	1,065.00	-100%	0	0.00	
O'CLOCK	0	0.00	0	0.00		0	0.00	
OH NUTS	0	0.00	4	2,400.00	-100%	0	0.00	
PHIL BRAND CONSIGN	0	0.00	7	2,560.00	-100%	0	0.00	
PHIL. BRAND DRIED MANGOES	0	0.00	3	480.00	-100%	0	0.00	
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
2-CONSIGNE Total:	14	11,190.00	57	13,665.00	-18%	50	27,137.00	-58%
TOTALS:	3,278	348,068.00	1,472	232,720.00	49%	5,028	1,033,042.50	-66%

RunDate:

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## FRANCHISE STORES

**MINISO CEBU**

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
MINISO	5,740	1,231,622.52	4,768	838,353.80	46%	0	0.00	
1-OUTRIGHT Total:	5,740	1,231,622.52	4,768	838,353.80	46%	0	0.00	
TOTALS:	5,740	1,231,622.52	4,768	838,353.80	46%	0	0.00	

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## FRANCHISE STORES

**MINISO DRIVE&DINE**

**MINISO DRIVE&DINE**

[illegible]

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## FRANCHISE STORES

## MINISO T3

Period: 10/01/2024-10/20/2024

RunDate:  
RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

BORACAY

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
NIKE	72	108,590.00	70	129,011.00	-15%	77	119,915.00	-9%
ADIDAS	63	94,120.00	13	16,500.00	470%	42	53,500.00	75%
BEACH HUT	67	54,213.00	0	0.00		79	63,630.00	-14%
SPEEDO	21	40,121.00	0	0.00		0	0.00	
HAVAIANAS	20	21,880.00	0	0.00		0	0.00	
QUIKSILVER	9	21,810.00	0	0.00		4	10,000.00	118%
BATH & BODY WORKS	135	21,413.00	90	21,900.00	-2%	7	4,764.00	349%
VICTORIA'S SECRET	35	18,180.00	31	22,150.00	-17%	43	39,565.00	-54%
NESTI DANTE	67	10,708.00	0	0.00		72	18,000.00	-40%
COCO CABANA	5	5,995.00	0	0.00		0	0.00	
MINISO	14	4,696.00	0	0.00		0	0.00	
CALVIN KLEIN	1	3,600.00	0	0.00		1	1,300.00	176%
CLINIQUE	1	2,800.00	0	0.00		0	0.00	
SEA TO SUMMIT-O	2	2,480.00	0	0.00		0	0.00	
GIFT BUSINESS	9	1,743.00	7	1,250.00	39%	157	56,037.00	-96%
TRIBU	2	1,668.00	0	0.00		0	0.00	
TRAVEL BLUE	1	1,490.00	0	0.00		2	1,748.00	-14%
NALGENE-O	1	990.00	0	0.00		0	0.00	
ADIDAS PH	1	899.00	4	2,448.00	-63%	3	1,620.00	-44%
JOCKEY	2	778.00	0	0.00		0	0.00	
GROOVY	8	760.00	2	450.00	68%	46	9,290.00	-91%
FLAMINGO	7	750.00	30	3,350.00	-77%	245	61,100.00	-98%
7D	0	0.00	0	0.00		63	14,245.00	-100%
ASTRING-O-SOL	0	0.00	0	0.00		1	100.00	-100%
BAGUIO	0	0.00	0	0.00		1	200.00	-100%
BAYONGCIAGA	0	0.00	3	1,500.00	-100%	4	5,080.00	-100%
BIJOUX TERNER	0	0.00	0	0.00		-1	0.00	
BILLABONG-SL	0	0.00	0	0.00		64	42,250.00	-100%
BITE BLOCK - C	0	0.00	0	0.00		2	700.00	-100%
CABEAU	0	0.00	0	0.00		1	2,690.00	-100%
CAREFREE	0	0.00	0	0.00		1	65.00	-100%
CEBU DRIED MANGOES	0	0.00	0	0.00		6	1,600.00	-100%
CHOCOVRON	0	0.00	0	0.00		2	500.00	-100%
COLGATE	0	0.00	0	0.00		12	1,200.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

BORACAY

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
DAVIDOFF	0	0.00	0	0.00		1	4,000.00	-100%
DUREX	0	0.00	0	0.00		6	1,500.00	-100%
ELIZABETH ARDEN	0	0.00	0	0.00		1	2,475.00	-100%
EMY'S	0	0.00	0	0.00		4	520.00	-100%
EVERLAST	0	0.00	0	0.00		32	41,332.00	-100%
FILIPINIANA-O	0	0.00	1	399.00	-100%	37	21,987.00	-100%
FISHO	0	0.00	0	0.00		3	360.00	-100%
FITFLOP-SL	0	0.00	0	0.00		4	15,334.00	-100%
GREEN CROSS	0	0.00	0	0.00		7	385.00	-100%
HAVAIANAS EYEWEAR	0	0.00	0	0.00		1	2,400.00	-100%
HELLO GORGEOUS	0	0.00	2	100.00	-100%	0	0.00	
ILOCOS CHICHACORN	0	0.00	0	0.00		3	750.00	-100%
ISLA	0	0.00	0	0.00		58	9,860.00	-100%
KAT-LEINES OUTRIGHT	0	0.00	0	0.00		3	1,020.00	-100%
KISSNY	0	0.00	2	300.00	-100%	4	1,400.00	-100%
LA2PU	0	0.00	0	0.00		7	1,400.00	-100%
LOCAL SCARF	0	0.00	0	0.00		13	6,089.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00		27	6,425.00	-100%
MISHMASH	0	0.00	0	0.00		1	519.00	-100%
NIVEA	0	0.00	0	0.00		12	4,650.00	-100%
NON-MERCH	357	0.00	190	0.00		0	0.00	
OAKLEY	0	0.00	0	0.00		32	55,240.00	-100%
PH CARE	0	0.00	0	0.00		1	100.00	-100%
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		22	2,800.00	-100%
POLLIWALKS	0	0.00	0	0.00		0	0.00	
RADICAL ORGANICS (OUTRIGHT)	0	0.00	0	0.00		10	2,200.00	-100%
ROXY	0	0.00	0	0.00		1	4,745.00	-100%
SANICARE	0	0.00	0	0.00		33	1,830.00	-100%
SUNNIES STUDIOS	0	0.00	0	0.00		493	87,516.00	-100%
SWAROVSKI	0	0.00	0	0.00		4	34,540.00	-100%
T-SHIRT&JEANS	0	0.00	0	0.00		1	1,799.00	-100%
THE BALM	0	0.00	0	0.00		11	15,185.00	-100%
TRIPLE-M	0	0.00	0	0.00		8	1,600.00	-100%
TROLLI	0	0.00	0	0.00		113	32,535.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

BORACAY

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
TY	0	0.00	0	0.00		17	3,925.75	-100%
UNDER ARMOUR	0	0.00	0	0.00		2	4,590.00	-100%
USPA	0	0.00	0	0.00		4	11,880.00	-100%
VANS-SL	0	0.00	0	0.00		40	40,567.20	-100%
VICKS	0	0.00	0	0.00		2	320.00	-100%
VOLCOM	0	0.00	0	0.00		0	0.00	
<b>1-OUTRIGHT Total:</b>	900	419,684.00	445	199,358.00	110%	1,952	932,877.95	-55%
<b>2-CONSIGNE</b>								
SUNNIES STUDIOS-C	102	83,919.50	0	0.00		0	0.00	
FUBU-C	67	54,924.00	23	37,300.85	47%	0	0.00	
KROOBERG	104	44,024.00	35	20,141.60	118%	151	81,772.00	-46%
8A PERFORMANCE	38	30,280.00	32	28,456.00	6%	0	0.00	
LES PERLES	12	23,397.60	3	3,134.41	646%	7	12,718.30	83%
LEGEND WALKER	1	9,759.00	0	0.00		0	0.00	
KAKA-C	3	8,190.00	0	0.00		1	1,850.00	342%
AWEI	4	7,826.00	0	0.00		0	0.00	
ZILLA	9	5,930.00	2	970.00	511%	0	0.00	
PRAIA PILIPINAS	6	5,804.00	19	2,501.00	132%	50	23,075.00	-74%
MOSSIMO-FW	12	5,058.50	23	15,217.75	-66%	0	0.00	
HEYS	1	3,779.00	0	0.00		4	17,062.50	-77%
ADIDAS PH-C	4	3,596.00	0	0.00		0	0.00	
XO	4	3,277.75	2	1,293.75	153%	1	375.00	774%
BANGE-C	1	3,037.50	1	3,037.50	0%	0	0.00	
FUNGOOFUN-C	2	2,790.00	3	4,694.25	-40%	0	0.00	
DTBG-C	2	2,232.50	3	3,225.00	-30%	0	0.00	
PICTET FINO	5	1,933.00	0	0.00		0	0.00	
ZUMIGUI-C	10	1,900.00	8	1,720.00	10%	0	0.00	
GENERIC-C	2	1,480.75	3	2,377.00	-37%	3	1,548.00	-4%
GOLF-C	4	1,130.00	1	229.00	393%	3	2,950.00	-61%
TANKROCK-C	1	899.00	2	1,798.00	-50%	0	0.00	
PLEXTONE	1	658.00	0	0.00		0	0.00	
7D CONSIGN	0	0.00	0	0.00		6	1,200.00	-100%
DEUTER-C	0	0.00	0	0.00		0	0.00	
FILIPINIANA	0	0.00	0	0.00		9	4,941.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

BORACAY

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
GOLDILOCKS CONSIGN	0	0.00	0	0.00		2	600.00	-100%
HALO	0	0.00	0	0.00		29	17,913.00	-100%
HEALTHY TROPICS	0	0.00	0	0.00		7	1,800.00	-100%
HOCO	0	0.00	0	0.00		37	7,445.50	-100%
ISLAND SOUVENIRS	0	0.00	481	164,976.25	-100%	4,075	972,974.75	-100%
LENOVO-C	0	0.00	1	776.25	-100%	0	0.00	
MACBETH	0	0.00	7	3,103.75	-100%	0	0.00	
MARES	0	0.00	0	0.00		0	0.00	
OZUKO	0	0.00	2	2,398.00	-100%	0	0.00	
POLLIWALKS	0	0.00	0	0.00		0	0.00	
REVA-C	0	0.00	0	0.00		93	30,961.85	-100%
ROMIX	0	0.00	0	0.00		1	1,150.00	-100%
SOUVENIRS ITEMS	0	0.00	0	0.00		20	27,350.00	-100%
SPEEDO-C	0	0.00	0	0.00		106	164,673.40	-100%
SWAROVSKI-C	0	0.00	0	0.00		0	0.00	
TAO TAO-C	0	0.00	0	0.00		1	500.00	-100%
THE TROPICAL SHOP	0	0.00	1	200.00	-100%	41	7,850.00	-100%
WANDERSKYE	0	0.00	0	0.00		4	4,416.00	-100%
XIPIN	0	0.00	1	450.00	-100%	0	0.00	
YOUBAO-C	0	0.00	0	0.00		5	2,279.00	-100%
ZOGGS	0	0.00	0	0.00		0	0.00	
2-CONSIGNE Total:	395	305,826.10	653	298,000.36	2%	4,656	1,387,405.30	-77%
TOTALS:	1,295	725,510.10	1,098	497,358.36	45%	6,608	2,320,283.25	-68%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

CEBU PUEBLO VERDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BATH & BODY WORKS	494	125,647.00	150	42,638.00	194%	6	3,391.50	3604%
VICTORIA'S SECRET	191	104,685.00	36	28,605.00	265%	23	26,920.00	288%
USPA	26	86,784.00	7	33,344.00	160%	30	89,130.00	-2%
CLINIQUE	7	18,800.00	0	0.00		0	0.00	
NESTI DANTE	107	16,897.00	5	415.00	3971%	0	0.00	
ADIDAS PH	19	12,290.00	0	0.00		0	0.00	
JANSPORT	9	7,470.00	0	0.00		0	0.00	
CHLOE	1	4,680.00	0	0.00		0	0.00	
BURBERRY	2	4,640.00	0	0.00		0	0.00	
CALVIN KLEIN	1	3,600.00	0	0.00		0	0.00	
FERRAGAMO	1	3,600.00	0	0.00		0	0.00	
ACCEL	1	995.00	0	0.00		0	0.00	
BENSIMON-SL	0	0.00	0	0.00		6	594.00	-100%
CHAMPION	0	0.00	2	1,300.00	-100%	0	0.00	
ELIZABETH ARDEN	0	0.00	0	0.00		0	0.00	
EVERLAST	0	0.00	1	399.00	-100%	58	61,891.00	-100%
FITFLOP-SL	0	0.00	0	0.00		15	46,032.00	-100%
GIFT BUSINESS	0	0.00	2	649.00	-100%	168	34,752.00	-100%
HIGH SIERRA	0	0.00	0	0.00		0	0.00	
KEDS	0	0.00	0	0.00		3	4,342.75	-100%
KISSNY	0	0.00	1	150.00	-100%	0	0.00	
LOCAL SCARF	0	0.00	0	0.00		7	2,150.00	-100%
LULU BLANC	0	0.00	0	0.00		1	1,439.70	-100%
MISHMASH	0	0.00	0	0.00		10	3,090.00	-100%
NIKE	0	0.00	0	0.00		1	3,372.50	-100%
NIKE-SL	0	0.00	0	0.00		1	3,372.50	-100%
NON-MERCH	304	0.00	335	0.00		0	0.00	
QUIKSILVER	0	0.00	0	0.00		7	6,265.00	-100%
TRAVEL BLUE	0	0.00	4	6,240.00	-100%	0	0.00	
VANS-SL	0	0.00	0	0.00		14	11,565.60	-100%
VOLCOM-SL	0	0.00	0	0.00		0	0.00	
WORLD TRAVELER	0	0.00	0	0.00		1	4,590.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>1,163</b>	<b>390,088.00</b>	<b>543</b>	<b>113,740.00</b>	<b>242%</b>	<b>351</b>	<b>302,898.55</b>	<b>28%</b>
<b>2-CONSIGNE</b>								

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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## OUTLETS

### SALES REPORT - Comparative by Brand per Store

CEBU PUEBLO VERDE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
KROOBERG	136	71,060.00	63	39,457.75	80%	52	30,263.00	134%
MOSSIMO-APP	52	58,128.75	0	0.00		0	0.00	
PORTGEAR	23	49,515.40	0	0.00		0	0.00	
HEYS	8	39,473.00	0	0.00		6	30,272.00	30%
BANGE-C	4	10,697.00	0	0.00		0	0.00	
BG BERLIN-C	1	6,250.00	0	0.00		0	0.00	
SMOOTH SKIES-C	4	5,886.00	0	0.00		0	0.00	
GENERIC-C	7	4,088.00	8	3,965.80	3%	0	0.00	
CLINIQUE-C	1	3,500.00	0	0.00		0	0.00	
AIRFIT	11	3,485.05	0	0.00		0	0.00	
ZILLA	5	3,020.00	10	7,068.75	-57%	1	850.00	255%
MARK RYDEN-C	1	2,917.00	4	13,050.00	-77%	0	0.00	
KAKA-C	1	2,730.00	5	11,010.00	-75%	0	0.00	
DTBG-C	1	1,670.00	1	787.50	112%	0	0.00	
TANKROCK-C	1	1,332.00	3	4,698.80	-71%	0	0.00	
LENOVO-C	1	1,113.75	0	0.00		0	0.00	
FUNGOOFUN-C	1	1,056.00	1	1,991.25	-46%	0	0.00	
XO	3	1,050.00	13	5,264.00	-80%	3	1,255.00	-16%
BASIC-C	0	0.00	248	112,937.75	-100%	150	94,313.04	-100%
BOONA-C	0	0.00	1	722.00	-100%	0	0.00	
DELSEY-C	0	0.00	0	0.00		0	0.00	
EVERLAST-C	0	0.00	0	0.00		11	6,807.00	-100%
FUBU-C	1	0.00	116	106,197.00	-100%	0	0.00	
GOLF-C	0	0.00	4	916.00	-100%	0	0.00	
ISLAND GIRL-C	0	0.00	0	0.00		0	0.00	
IT LUGGAGE-C	0	0.00	1	8,829.00	-100%	0	0.00	
KELOE-C	0	0.00	1	950.00	-100%	0	0.00	
LIME-C	0	0.00	4	3,055.00	-100%	0	0.00	
MACBETH	0	0.00	38	8,395.00	-100%	0	0.00	
MOSSIMO-FW	0	0.00	9	3,557.75	-100%	0	0.00	
ONDA-C	0	0.00	0	0.00		2	1,705.00	-100%
OZUKO	0	0.00	4	9,444.75	-100%	0	0.00	
PICTET FINO	0	0.00	1	540.00	-100%	0	0.00	
SODO	0	0.00	0	0.00		2	3,598.00	-100%

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## SALES REPORT - Comparative by Brand per Store

**CEBU PUEBLO VERDE**

Period: 10/01/2024-10/20/2024

RunDate:  
RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

CLARK PUREGOLD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
USPA	44	169,044.44	8	37,428.47	351%	92	305,246.94	-44%
VICTORIA'S SECRET	269	126,576.05	66	52,790.00	139%	168	107,939.56	17%
BATH & BODY WORKS	360	125,867.20	255	96,351.32	30%	2	1,710.87	7256%
CLINIQUE	32	103,832.54	0	0.00		2	4,123.60	2418%
ADIDAS PH	43	32,028.75	4	3,179.12	907%	23	11,005.56	191%
VERSACE-B4U	3	17,012.38	0	0.00		4	23,038.13	-26%
NESTI DANTE	72	13,644.87	8	905.92	1406%	29	7,158.00	90%
JANSPORT	8	9,900.75	0	0.00		0	0.00	
CHLOE	1	9,044.98	0	0.00		0	0.00	
CALVIN KLEIN	2	8,957.81	3	11,720.34	-23%	7	21,291.01	-57%
GIORGIO ARMANI-B4U	1	6,870.72	0	0.00		8	24,511.92	-71%
BURBERRY	2	5,933.94	2	9,716.03	-38%	0	0.00	
DAVIDOFF	1	5,334.48	0	0.00		14	38,453.88	-86%
CHAMPION	3	2,980.32	7	6,465.70	-53%	0	0.00	
FITFLOP-SL	1	2,587.95	1	2,562.75	0%	28	75,024.74	-96%
IZOD-SL	1	2,480.28	0	0.00		8	4,956.24	-49%
SPEEDO	2	1,592.13	0	0.00		0	0.00	
LOCAL SCARF	1	1,063.94	0	0.00		27	6,299.37	-83%
GIFT BUSINESS	4	913.23	23	6,072.81	-84%	253	73,630.21	-98%
VANS	1	862.65	8	6,067.92	-85%	41	47,185.31	-98%
MISHMASH	1	286.05	4	961.86	-70%	0	0.00	
SHU-UEMURA	1	170.73	0	0.00		0	0.00	
ACCEL	0	0.00	3	2,829.00	-100%	0	0.00	
B & D	0	0.00	12	3,399.90	-100%	0	0.00	
BILLABONG	0	0.00	2	681.72	-100%	0	0.00	
BRIC'S-SL	0	0.00	0	0.00		9	29,862.91	-100%
BVLGARI	0	0.00	0	0.00		14	53,602.61	-100%
CONVERSE	0	0.00	3	170.57	-100%	1	51.64	-100%
DELSEY	0	0.00	1	11,768.64	-100%	0	0.00	
DONNA KARAN	0	0.00	0	0.00		2	7,168.93	-100%
DOUGHNUT	0	0.00	2	5,785.44	-100%	0	0.00	
EASTPAK	2	0.00	0	0.00		0	0.00	
ELIZABETH ARDEN	0	0.00	2	4,969.99	-100%	10	18,240.92	-100%
EVERLAST	0	0.00	5	2,555.55	-100%	182	306,207.37	-100%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

CLARK PUREGOLD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
FERRAGAMO	0	0.00	0	0.00		1	3,043.22	-100%
GATTINONI ROMA	0	0.00	0	0.00		3	10,380.42	-100%
HIGH SIERRA	0	0.00	9	5,957.19	-100%	0	0.00	
HUGO	0	0.00	3	17,119.00	-100%	1	2,117.24	-100%
JO MALONE	0	0.00	0	0.00		2	6,981.53	-100%
KIEHL'S	0	0.00	0	0.00		3	4,104.32	-100%
KIPLING-SL	0	0.00	0	0.00		1	4,280.72	-100%
KISSNY	0	0.00	2	680.34	-100%	0	0.00	
LULU BLANC	0	0.00	0	0.00		2	2,556.18	-100%
NIKE	0	0.00	0	0.00		1	673.27	-100%
PAPER/PLASTIC BAGS	247	0.00	364	0.00		0	0.00	
PARKLAND	0	0.00	3	2,552.10	-100%	0	0.00	
PEPE JEANS	0	0.00	0	0.00		2	1,913.07	-100%
QUIKSILVER	0	0.00	0	0.00		57	79,510.83	-100%
RALPH LAUREN	0	0.00	2	7,985.87	-100%	7	25,685.85	-100%
REVLON	0	0.00	0	0.00		1	1,625.40	-100%
SANUK-SL	0	0.00	0	0.00		1	1,128.60	-100%
SKECHERS	0	0.00	0	0.00		2	1,872.45	-100%
SPERRY	0	0.00	0	0.00		7	22,363.32	-100%
SPRAYGROUND-SL	0	0.00	0	0.00		1	1,218.38	-100%
T-SHIRT&JEANS	0	0.00	0	0.00		1	889.76	-100%
TOMS-SL	0	0.00	0	0.00		1	697.14	-100%
UNDER ARMOUR	0	0.00	0	0.00		20	72,128.01	-100%
WORLD TRAVELER-O	0	0.00	0	0.00		20	70,521.54	-100%
<b>1-OUTRIGHT Total:</b>	<b>1,102</b>	<b>646,986.18</b>	<b>802</b>	<b>300,677.55</b>	<b>115%</b>	<b>1,058</b>	<b>1,480,400.97</b>	<b>-56%</b>
<b>2-CONSIGNE</b>								
HEYS	12	98,996.82	15	47,824.79	106%	30	166,372.40	-40%
KROOBERG	117	66,172.89	101	79,261.97	-16%	157	79,026.14	-16%
PORTGEAR	17	42,731.94	0	0.00		0	0.00	
IT LUGGAGE-C	4	31,510.64	10	85,299.85	-63%	0	0.00	
BG BERLIN-C	3	24,126.90	2	20,609.68	17%	0	0.00	
SMOOTH SKIES-C	17	18,230.13	10	14,964.73	21%	0	0.00	
BANGE-C	3	9,574.98	0	0.00		0	0.00	
FUBU-C	5	6,194.55	180	189,064.69	-96%	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

CLARK PUREGOLD

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
GIFT BUSINESS-C	5	6,113.97	0	0.00		0	0.00	
GENERIC-C	6	4,758.86	1	455.60	944%	0	0.00	
DTBG-C	2	3,594.33	7	14,757.69	-75%	0	0.00	
OZUKO	2	3,378.00	0	0.00		0	0.00	
FUNGOOFUN-C	3	3,119.49	4	3,177.16	-1%	0	0.00	
XO-C	6	2,979.84	7	3,571.49	-16%	0	0.00	
AIRFIT	7	1,703.05	0	0.00		0	0.00	
ZILLA-C	1	1,265.22	5	5,551.86	-77%	0	0.00	
WEKOME	1	1,182.30	0	0.00		0	0.00	
FILIPINIANA	6	915.68	11	10,090.97	-90%	8	4,644.33	-80%
GOLF-C	2	572.10	1	284.05	101%	0	0.00	
MOSSIMO-FW	1	449.44	132	29,203.26	-98%	0	0.00	
AWEI	0	0.00	1	453.28	-100%	0	0.00	
CISSY'S OVERRUNS	0	0.00	0	0.00		8	5,373.68	-100%
EVERLAST-C	0	0.00	0	0.00		2	463.66	-100%
HALO	0	0.00	0	0.00		26	10,472.19	-100%
HOCO	0	0.00	0	0.00		33	8,546.57	-100%
IZOD-C	0	0.00	0	0.00		1	673.79	-100%
KVLR-C	0	0.00	3	10,877.74	-100%	0	0.00	
LENOVO-C	0	0.00	2	2,388.82	-100%	0	0.00	
LEZARD	0	0.00	0	0.00		2	1,548.70	-100%
MACBETH	0	0.00	15	3,968.02	-100%	0	0.00	
PICTET FINO	0	0.00	4	1,530.60	-100%	0	0.00	
TANKROCK-C	0	0.00	4	8,458.65	-100%	0	0.00	
TUMI-C	0	0.00	1	13,362.32	-100%	0	0.00	
VAN HEUSEN	0	0.00	0	0.00		7	4,673.26	-100%
XIPIN-C	0	0.00	5	1,648.29	-100%	0	0.00	
2-CONSIGNE Total:	220	327,571.13	521	546,805.51	-40%	274	281,794.72	16%
TOTALS:	1,322	974,557.31	1,323	847,483.06	14%	1,332	1,762,195.69	-44%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

FR PITX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales		Last Year		Inc/Dec%	2019		Inc/Dec%
	10/01/2024-10/20/2024		10/01/2023-10/20/2023			10/01/2019-10/20/2019		
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT								
BATH & BODY WORKS	1,181	180,062.00	190	88,095.00	104%	0	0.00	
VICTORIA'S SECRET	379	133,994.00	22	19,350.00	592%	0	0.00	
NIKE	36	52,270.00	8	14,160.00	269%	0	0.00	
USPA	14	47,397.20	11	39,040.00	21%	0	0.00	
CLINIQUE	5	14,000.00	0	0.00		0	0.00	
ADIDAS PH	9	8,091.00	5	3,600.00	124%	0	0.00	
VANS-SL	6	7,200.00	22	26,400.00	-72%	0	0.00	
HAVAIANAS	6	6,494.00	5	5,445.00	19%	0	0.00	
JOCKEY	8	3,849.00	0	0.00		0	0.00	
NESTI DANTE	23	3,285.00	0	0.00		0	0.00	
ADIDAS	1	1,300.00	6	19,178.00	-93%	0	0.00	
ACCEL	0	0.00	6	4,770.00	-100%	0	0.00	
BRIC'S-SL	0	0.00	1	3,500.00	-100%	0	0.00	
CHAMPION	0	0.00	4	2,000.00	-100%	0	0.00	
GIFT BUSINESS	0	0.00	7	950.00	-100%	0	0.00	
NON-MERCH	215	0.00	424	0.00		0	0.00	
TRAVEL BLUE	0	0.00	1	1,039.00	-100%	0	0.00	
1-OUTRIGHT Total:								
	1,883	457,942.20	712	227,527.00	101%	0	0.00	
2-CONSIGNE								
PORTGEAR	27	49,526.75	0	0.00		0	0.00	
KROOBERG	62	42,280.00	57	36,192.60	16%	0	0.00	
MARK RYDEN-C	10	25,435.00	11	25,727.00	-1%	0	0.00	
BANGE-C	4	12,131.00	1	3,037.50	299%	0	0.00	
TANKROCK-C	9	7,091.00	4	3,262.80	117%	0	0.00	
GENERIC-C	9	6,777.00	12	13,437.60	-49%	0	0.00	
DTBG-C	2	5,715.00	16	26,204.00	-78%	0	0.00	
XO	12	5,612.00	19	13,446.70	-58%	0	0.00	
AIRFIT	7	4,088.00	0	0.00		0	0.00	
AWEI	4	3,992.00	2	2,377.05	67%	0	0.00	
GLAXUNTE	10	3,157.00	0	0.00		0	0.00	
SOFISTICA	3	3,000.00	0	0.00		0	0.00	
OZUKO	1	2,665.00	3	8,245.75	-67%	0	0.00	
BOONA-C	2	1,721.00	2	1,832.00	-6%	0	0.00	
ZILLA	2	1,480.00	13	10,942.75	-86%	0	0.00	

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

FR PITX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
OME-C	1	1,417.00	0	0.00		0	0.00	
HEYS	1	1,200.00	0	0.00		0	0.00	
GOLF-C	2	479.00	1	775.00	-38%	0	0.00	
XIPIN	1	320.00	4	1,288.00	-75%	0	0.00	
CELEBRAT-C	0	0.00	13	1,390.00	-100%	0	0.00	
D-POWER-C	0	0.00	1	169.00	-100%	0	0.00	
FUBU-C	0	0.00	132	181,153.50	-100%	0	0.00	
FUNGOOFUN-C	0	0.00	3	4,103.25	-100%	0	0.00	
MACBETH	0	0.00	7	1,399.00	-100%	0	0.00	
MOSSIMO-FW	0	0.00	9	4,648.00	-100%	0	0.00	
OEM-C	0	0.00	2	858.00	-100%	0	0.00	
PLEXTONE	0	0.00	1	650.00	-100%	0	0.00	
TO TRAVEL TO LIVE	0	0.00	1	340.00	-100%	0	0.00	
VIPFAN-C	0	0.00	12	11,038.00	-100%	0	0.00	
WINGMAN-C	0	0.00	5	2,145.00	-100%	0	0.00	
YOOBAO-C	0	0.00	1	999.00	-100%	0	0.00	
ZUMIGUI-C	0	0.00	1	180.00	-100%	0	0.00	
2-CONSIGNE Total:	169	178,086.75	333	355,841.50	-49%	0	0.00	
TOTALS:	2,052	636,028.95	1,045	583,368.50	9%	0	0.00	

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

NLEX BALAGTAS

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BATH & BODY WORKS	566	199,605.00	347	134,550.00	48%	20	9,296.50	2047%
VICTORIA'S SECRET	243	134,360.00	83	64,550.00	108%	70	69,035.00	94%
USPA	31	128,519.00	22	77,983.00	64%	22	69,690.00	84%
ADIDAS PH	23	17,483.00	0	0.00		0	0.00	
JANSPORT	15	12,450.00	0	0.00		0	0.00	
CLINIQUE	4	10,400.00	0	0.00		0	0.00	
NESTI DANTE	51	7,702.00	0	0.00		0	0.00	
ADIDAS	4	5,200.00	0	0.00		0	0.00	
KEDS	1	3,112.00	0	0.00		0	0.00	
SPEEDO	1	699.00	0	0.00		0	0.00	
GIFT BUSINESS	2	99.00	8	400.00	-75%	101	38,569.00	-99%
CADBURY	0	0.00	0	0.00		15	2,500.00	-100%
DESTINATION TRAVEL	0	0.00	1	799.00	-100%	0	0.00	
EVERLAST	0	0.00	0	0.00		71	79,468.00	-100%
FITFLOP-SL	0	0.00	2	5,000.00	-100%	10	34,144.00	-100%
GATTINONI ROMA	0	0.00	0	0.00		1	3,395.00	-100%
HERSHEY'S	0	0.00	0	0.00		5	1,180.00	-100%
KINDER JOY	0	0.00	0	0.00		16	620.00	-100%
LOCAL SCARF	0	0.00	0	0.00		1	199.00	-100%
MARS	0	0.00	0	0.00		9	3,225.00	-100%
MISHMASH	0	0.00	0	0.00		16	6,574.00	-100%
NESTLE	0	0.00	0	0.00		2	470.00	-100%
NON-MERCH	320	0.00	519	0.00		0	0.00	
QUIKSILVER	0	0.00	0	0.00		3	2,685.00	-100%
SAUCONY	0	0.00	0	0.00		4	8,388.00	-100%
SPERRY	0	0.00	0	0.00		1	4,196.50	-100%
THE BALM	0	0.00	6	3,350.00	-100%	0	0.00	
TOBLERONE	0	0.00	0	0.00		15	2,900.00	-100%
TROLI	0	0.00	0	0.00		35	11,340.00	-100%
TY	0	0.00	0	0.00		11	1,647.25	-100%
UNDER ARMOUR	0	0.00	0	0.00		6	18,994.00	-100%
VANS-SL	0	0.00	0	0.00		12	13,638.00	-100%
WONKA	0	0.00	0	0.00		2	240.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		1	3,672.00	-100%

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## OUTLETS

### SALES REPORT - Comparative by Brand per Store

NLEX BALAGTAS

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT Total:	1,261	519,629.00	988	286,632.00	81%	449	386,066.25	34%
2-CONSIGNE								
KROOBERG	146	107,143.00	117	75,535.95	41%	304	145,127.00	-26%
PORTGEAR	39	59,930.50	0	0.00		0	0.00	
AIRFIT	16	10,527.25	0	0.00		0	0.00	
HEYS	6	6,994.00	1	1,599.00	337%	0	0.00	
XO	3	3,074.00	23	7,790.00	-60%	7	2,405.00	27%
WEKOME	2	2,834.00	0	0.00		0	0.00	
MARK RYDEN-C	1	2,439.00	0	0.00		0	0.00	
DTBG-C	1	1,670.00	6	9,640.00	-82%	0	0.00	
FILIPINIANA	4	1,523.00	5	2,047.50	-25%	6	3,364.00	-54%
UNBRANDED	1	850.00	0	0.00		0	0.00	
ZUMIGUI-C	1	180.00	1	180.00	0%	0	0.00	
8A PERFORMANCE	0	0.00	37	40,804.00	-100%	0	0.00	
APIKER-C	0	0.00	0	0.00		1	1,450.00	-100%
BANGE-C	0	0.00	2	4,900.00	-100%	0	0.00	
BASIC-C	0	0.00	97	41,695.15	-100%	328	243,934.55	-100%
BOONA-C	0	0.00	2	1,444.00	-100%	0	0.00	
FUBU-C	0	0.00	196	192,796.00	-100%	0	0.00	
FUNGOOFUN-C	0	0.00	15	18,839.25	-100%	0	0.00	
GENERIC-C	0	0.00	4	3,643.00	-100%	0	0.00	
GOLF-C	0	0.00	1	775.00	-100%	7	3,995.00	-100%
HALO	0	0.00	0	0.00		43	21,014.00	-100%
HOCO	0	0.00	0	0.00		99	22,115.00	-100%
KAKA-C	0	0.00	1	1,850.00	-100%	0	0.00	
KELOE-C	0	0.00	0	0.00		2	2,845.00	-100%
KINGSONS-C	0	0.00	0	0.00		1	1,650.00	-100%
MACBETH	0	0.00	4	1,599.50	-100%	0	0.00	
MOSSIMO-FW	0	0.00	36	16,694.00	-100%	0	0.00	
ONDA-C	0	0.00	0	0.00		4	3,579.00	-100%
OZUKO	0	0.00	3	4,458.00	-100%	0	0.00	
PICTET FINO	0	0.00	2	1,680.00	-100%	0	0.00	
SOLATEK	0	0.00	2	1,679.90	-100%	13	11,399.35	-100%
TANKROCK-C	0	0.00	3	3,263.00	-100%	0	0.00	
UNITEK	0	0.00	0	0.00		1	460.00	-100%

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## OUTLETS

**NLEX BALAGTAS****NLEX BALAGTAS**

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE								
VIDVIE	0	0.00	0	0.00		1	195.00	-100%
YOUBAO-C	0	0.00	0	0.00		9	6,533.00	-100%
ZILLA	0	0.00	12	10,190.00	-100%	6	6,574.00	-100%
2-CONSIGNE Total:	220	197,164.75	570	443,103.25	-55%	832	476,639.90	-58%
TOTALS:	1,481	716,793.75	1,558	729,735.25	-1%	1,281	862,706.15	-16%

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# REGENT TRAVEL RETAIL GROUP

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## OUTLETS

### SALES REPORT - Comparative by Brand per Store

NLEX DRIVE&DINE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VICTORIA'S SECRET	393	222,059.00	103	86,132.00	157%	68	56,434.50	293%
BATH & BODY WORKS	515	186,385.00	392	133,599.00	39%	16	6,704.50	2679%
USPA	26	90,637.00	19	69,082.00	31%	19	75,295.50	20%
CLINIQUE	27	71,600.00	0	0.00		0	0.00	
NIKE	32	48,290.00	12	20,490.00	135%	0	0.00	
ADIDAS PH	46	25,384.00	5	3,600.00	605%	0	0.00	
CALVIN KLEIN	5	24,480.00	0	0.00		0	0.00	
THE NORTH FACE-O	4	15,996.00	0	0.00		0	0.00	
DELSEY	1	13,990.00	0	0.00		0	0.00	
MINISO	33	11,487.00	40	16,370.00	-29%	0	0.00	
ADIDAS	8	9,300.00	1	1,500.00	520%	0	0.00	
DAVIDOFF	2	8,480.00	0	0.00		0	0.00	
VERSACE	1	7,200.00	0	0.00		0	0.00	
HUGO	1	6,500.00	0	0.00		0	0.00	
GIORGIO ARMANI	1	5,000.00	0	0.00		0	0.00	
JANSPORT	6	4,980.00	0	0.00		0	0.00	
JOCKEY	11	4,819.00	0	0.00		0	0.00	
NESTI DANTE	30	4,334.00	0	0.00		0	0.00	
VANS	1	3,998.00	0	0.00		0	0.00	
ACCEL	4	3,980.00	1	2,199.75	80%	0	0.00	
THE BALM	5	2,850.00	4	2,350.00	21%	0	0.00	
DOUGHNUT-SL	1	2,799.00	4	11,196.00	-75%	0	0.00	
MARC JACOBS	1	2,200.00	0	0.00		0	0.00	
TOBLERONE	5	1,750.00	0	0.00		5	1,185.00	47%
GIFT BUSINESS	2	1,000.00	6	1,598.00	-37%	303	67,167.40	-98%
EVERLAST	1	479.00	0	0.00		66	86,256.00	-99%
PASALUBONG PACK	1	200.00	0	0.00		0	0.00	
7D	0	0.00	0	0.00		3	450.00	-100%
ABE KENI	0	0.00	0	0.00		8	880.00	-100%
ANCHOR HOCKING	0	0.00	0	0.00		1	210.00	-100%
C&H	0	0.00	0	0.00		16	3,200.00	-100%
CADBURY	0	0.00	0	0.00		48	10,185.00	-100%
CHIPS AHOY	0	0.00	0	0.00		1	120.00	-100%
DAVAO SWEET	0	0.00	0	0.00		2	150.00	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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## OUTLETS

### SALES REPORT - Comparative by Brand per Store

NLEX DRIVE&DINE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
EMY'S	0	0.00	0	0.00		9	1,112.50	-100%
FERRERO ROCHER	0	0.00	0	0.00		6	4,025.00	-100%
FITFLOP-SL	0	0.00	0	0.00		18	66,200.40	-100%
GOYA	5	0.00	0	0.00		0	0.00	
HERSHEY'S	0	0.00	0	0.00		18	5,620.00	-100%
KINDER BUENO	0	0.00	0	0.00		10	1,000.00	-100%
KINDER JOY	0	0.00	0	0.00		58	2,150.00	-100%
LIBBEY	0	0.00	0	0.00		21	1,151.50	-100%
LOACKER	0	0.00	0	0.00		10	1,460.00	-100%
LOCAL SCARF	0	0.00	0	0.00		2	800.00	-100%
MARS	0	0.00	0	0.00		10	3,400.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00		13	1,905.00	-100%
MISHMASH	0	0.00	0	0.00		6	2,694.00	-100%
MITCHELL & NESS	0	0.00	0	0.00		3	3,791.00	-100%
NON-MERCH	291	0.00	276	0.00		0	0.00	
OREO	0	0.00	0	0.00		1	100.00	-100%
PARKLAND	0	0.00	0	0.00		1	1,750.00	-100%
PRINGLES	0	0.00	0	0.00		9	1,800.00	-100%
QUIKSILVER	0	0.00	0	0.00		9	8,055.00	-100%
SANICARE	0	0.00	0	0.00		18	1,786.50	-100%
SAUCONY	0	0.00	0	0.00		3	5,871.60	-100%
TROLLI	0	0.00	0	0.00		23	7,330.00	-100%
TY	0	0.00	0	0.00		37	11,860.75	-100%
UNDER ARMOUR	0	0.00	0	0.00		12	24,388.00	-100%
VANS-SL	0	0.00	0	0.00		34	34,037.50	-100%
VOORTMAN	0	0.00	0	0.00		9	1,660.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		1	3,590.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>1,459</b>	<b>780,177.00</b>	<b>863</b>	<b>348,116.75</b>	<b>124%</b>	<b>897</b>	<b>505,776.65</b>	<b>54%</b>
<b>2-CONSIGNE</b>								
PORTGEAR	40	80,933.25	0	0.00		0	0.00	
KROOBERG	29	21,027.00	44	26,152.80	-19%	137	51,232.00	-58%
HEYS	1	7,699.00	0	0.00		6	17,842.50	-56%
AIRFIT	6	5,235.75	0	0.00		0	0.00	
DTBG-C	2	3,780.00	2	1,575.00	140%	2	3,650.00	3%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

NLEX DRIVE&DINE

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
FILIPINIANA	5	1,272.50	20	2,865.00	-55%	1	499.00	155%
GLAXUNTE	3	1,234.00	0	0.00		0	0.00	
GOLF-C	1	443.00	1	443.00	0%	6	1,425.00	-68%
XO	1	332.00	1	1,332.00	-75%	5	3,394.00	-90%
ZUMIGUI-C	1	180.00	0	0.00		0	0.00	
APIKER-C	0	0.00	0	0.00		1	1,450.00	-100%
AWEI	0	0.00	4	1,472.00	-100%	0	0.00	
BASIC-C	0	0.00	52	22,197.40	-100%	130	90,643.60	-100%
BG BERLIN-C	0	0.00	1	11,559.00	-100%	0	0.00	
FUBU-C	0	0.00	118	136,357.75	-100%	0	0.00	
GENERIC-C	0	0.00	3	5,091.00	-100%	2	1,399.00	-100%
IT LUGGAGE-C	0	0.00	3	28,157.00	-100%	0	0.00	
KAKA-C	0	0.00	2	3,700.00	-100%	1	1,850.00	-100%
KINGSONS-C	0	0.00	0	0.00		1	1,299.00	-100%
MACBETH	0	0.00	28	8,596.50	-100%	0	0.00	
MOSSIMO-FW	0	0.00	24	10,396.25	-100%	0	0.00	
ONDA-C	0	0.00	1	420.00	-100%	7	3,293.00	-100%
OZUKO	0	0.00	2	2,902.00	-100%	0	0.00	
REVA-C	0	0.00	0	0.00		42	13,479.50	-100%
SMOOTH SKIES-C	0	0.00	5	4,965.00	-100%	0	0.00	
SOLATEK	0	0.00	0	0.00		6	4,039.70	-100%
TANKROCK-C	0	0.00	1	599.00	-100%	0	0.00	
TAO TAO-C	0	0.00	0	0.00		3	1,500.00	-100%
TOMS-C	0	0.00	0	0.00		2	7,496.00	-100%
TRONSMART	0	0.00	0	0.00		3	2,258.00	-100%
UNITEK	0	0.00	0	0.00		1	460.00	-100%
VIDVIE	0	0.00	0	0.00		1	425.00	-100%
YOUBAO-C	0	0.00	1	630.00	-100%	6	3,036.00	-100%
ZILLA	0	0.00	1	950.00	-100%	3	3,490.00	-100%
<b>2-CONSIGNE Total:</b>	<b>89</b>	<b>122,136.50</b>	<b>314</b>	<b>270,360.70</b>	<b>-54%</b>	<b>366</b>	<b>214,161.30</b>	<b>-42%</b>
<b>TOTALS:</b>	<b>1,548</b>	<b>902,313.50</b>	<b>1,177</b>	<b>618,477.45</b>	<b>45%</b>	<b>1,263</b>	<b>719,937.95</b>	<b>25%</b>

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

NLEX MEGA STATION

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BATH & BODY WORKS	861	213,013.00	290	99,548.00	113%	45	27,507.30	674%
VICTORIA'S SECRET	292	106,743.00	56	47,040.00	126%	91	76,683.00	39%
NIKE	51	80,146.00	20	34,600.00	131%	0	0.00	
USPA	24	65,400.00	14	49,991.00	30%	47	150,945.00	-56%
CLINIQUE	11	30,000.00	0	0.00		0	0.00	
ADIDAS PH	40	21,587.00	10	7,200.00	199%	0	0.00	
NESTI DANTE	90	11,834.00	0	0.00		0	0.00	
ADIDAS	8	10,600.00	4	6,800.00	55%	0	0.00	
MINISO	31	9,319.00	0	0.00		0	0.00	
JANSPORT	9	7,470.00	0	0.00		0	0.00	
CALVIN KLEIN	1	5,600.00	0	0.00		0	0.00	
BILLABONG-SL	2	1,250.00	2	1,000.00	25%	0	0.00	
ACCEL	1	995.00	0	0.00		0	0.00	
TOBLERONE	2	700.00	0	0.00		36	6,000.00	-88%
CHAMPION	3	597.00	0	0.00		0	0.00	
7D	0	0.00	0	0.00		1	150.00	-100%
BRIC'S-SL	0	0.00	1	3,000.00	-100%	0	0.00	
CADBURY	0	0.00	0	0.00		70	10,300.00	-100%
EVERLAST	0	0.00	6	600.00	-100%	90	97,826.00	-100%
FITFLOP-SL	0	0.00	0	0.00		12	38,339.00	-100%
GATTINONI ROMA	0	0.00	0	0.00		2	8,390.00	-100%
GIFT BUSINESS	0	0.00	4	400.00	-100%	370	55,102.00	-100%
HERSHEY'S	0	0.00	0	0.00		7	1,540.00	-100%
ISLA	0	0.00	0	0.00		2	340.00	-100%
KINDER JOY	0	0.00	0	0.00		30	1,195.00	-100%
LEVI'S	0	0.00	0	0.00		9	19,056.95	-100%
MANTYX	0	0.00	0	0.00		1	249.00	-100%
MARS	0	0.00	0	0.00		10	3,450.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00		6	900.00	-100%
MISHMASH	0	0.00	0	0.00		10	4,480.00	-100%
NESTLE	0	0.00	0	0.00		2	480.00	-100%
NIKE-SL	0	0.00	0	0.00		5	15,187.50	-100%
NON-MERCH	311	0.00	513	0.00		0	0.00	
O'NEILL	0	0.00	0	0.00		3	3,750.00	-100%

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

NLEX MEGA STATION

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
PARKLAND	0	0.00	0	0.00		2	2,445.00	-100%
PEPE JEANS	0	0.00	0	0.00		1	570.00	-100%
POLO RL	0	0.00	0	0.00		6	16,780.00	-100%
QUIKSILVER	0	0.00	0	0.00		5	4,475.00	-100%
ROCKET DOG	0	0.00	0	0.00		1	1,199.00	-100%
SANUK-SL	0	0.00	0	0.00		1	1,100.00	-100%
SEAFOLLY	0	0.00	0	0.00		1	850.00	-100%
SPERRY	0	0.00	0	0.00		3	12,589.50	-100%
THE BALM	0	0.00	4	2,000.00	-100%	0	0.00	
TRAVEL BLUE	0	0.00	2	2,070.00	-100%	2	3,398.00	-100%
TROLI	0	0.00	0	0.00		32	10,235.00	-100%
TY	0	0.00	0	0.00		36	10,791.00	-100%
UNDER ARMOUR	0	0.00	0	0.00		4	15,996.00	-100%
VANS-SL	0	0.00	0	0.00		47	47,950.20	-100%
VOLCOM-SL	0	0.00	1	500.00	-100%	7	7,000.00	-100%
WONKA	0	0.00	0	0.00		1	120.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>1,737</b>	<b>565,254.00</b>	<b>927</b>	<b>254,749.00</b>	<b>121%</b>	<b>998</b>	<b>657,369.45</b>	<b>-14%</b>
<b>2-CONSIGNE</b>								
KROOBERG	59	30,245.00	192	99,580.30	-69%	312	161,802.00	-81%
8A PERFORMANCE	20	20,070.00	55	61,582.00	-67%	25	28,334.00	-29%
LEGEND WALKER	1	9,759.00	0	0.00		0	0.00	
HEYS	3	9,568.00	2	7,598.00	25%	5	29,490.25	-67%
PORTGEAR	4	7,949.25	0	0.00		0	0.00	
AIRFIT	11	7,477.25	0	0.00		0	0.00	
DTBG-C	4	4,975.00	1	1,780.00	179%	2	3,200.00	55%
TRAVEL SENTRY-C	2	2,798.00	0	0.00		0	0.00	
MARK RYDEN-C	1	2,167.00	1	1,883.00	15%	0	0.00	
GENERIC-C	3	1,499.50	15	11,339.75	-86%	0	0.00	
XO	3	785.00	6	3,162.70	-75%	1	455.00	72%
TANKROCK-C	1	599.00	1	865.80	-30%	0	0.00	
PLEXTONE	1	575.00	0	0.00		0	0.00	
GLAXUNTE	1	192.00	0	0.00		0	0.00	
BANGE-C	0	0.00	3	10,683.00	-100%	0	0.00	
BASIC-C	0	0.00	213	100,089.35	-100%	227	178,238.65	-100%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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## SALES REPORT - Comparative by Brand per Store

NLEX MEGA STATION

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
CELEBRAT-C	0	0.00	87	1,287.00	-100%	0	0.00	
COTIMA	0	0.00	0	0.00		4	1,846.00	-100%
D-POWER-C	0	0.00	13	3,197.00	-100%	0	0.00	
EVERLAST-C	0	0.00	0	0.00		3	2,997.00	-100%
FILIPINIANA	0	0.00	12	3,839.50	-100%	7	5,893.00	-100%
FUBU-C	0	0.00	94	105,612.25	-100%	0	0.00	
FUNGOOFUN-C	0	0.00	2	3,047.25	-100%	0	0.00	
GOLF-C	0	0.00	2	458.00	-100%	2	1,600.00	-100%
HALO	0	0.00	0	0.00		51	26,821.00	-100%
HOCO	0	0.00	0	0.00		101	22,737.50	-100%
ISLANDER	0	0.00	0	0.00		11	3,299.00	-100%
KAKA-C	0	0.00	1	2,730.00	-100%	1	1,850.00	-100%
KINGSONS-C	0	0.00	0	0.00		1	1,550.00	-100%
LIME-C	0	0.00	2	1,796.00	-100%	0	0.00	
MACBETH	0	0.00	3	799.75	-100%	0	0.00	
MIRO	0	0.00	0	0.00		45	22,545.00	-100%
MOSSIMO-FW	0	0.00	21	10,295.75	-100%	0	0.00	
ONDA-C	0	0.00	0	0.00		7	5,710.00	-100%
OPTIMUS-C	0	0.00	2	4,886.00	-100%	0	0.00	
OZUKO	0	0.00	2	2,398.00	-100%	0	0.00	
SODO	0	0.00	0	0.00		1	1,799.00	-100%
SOLATEK	0	0.00	4	3,539.80	-100%	14	11,589.30	-100%
SPUNN	0	0.00	0	0.00		81	57,139.00	-100%
TAO TAO-C	0	0.00	0	0.00		2	1,000.00	-100%
TOMS-C	0	0.00	4	10,716.00	-100%	0	0.00	
TRONSMART	0	0.00	0	0.00		2	1,750.00	-100%
VAGO-C	0	0.00	1	3,459.00	-100%	0	0.00	
VIPFAN-C	0	0.00	13	8,507.00	-100%	0	0.00	
YOOBAO-C	0	0.00	0	0.00		3	2,114.00	-100%
ZILLA	0	0.00	2	1,900.00	-100%	4	5,799.00	-100%
ZUMIGUI-C	0	0.00	1	180.00	-100%	0	0.00	
2-CONSIGNE Total:	114	98,659.00	755	467,212.20	-78%	912	579,558.70	-82%
TOTALS:	1,851	663,913.00	1,682	721,961.20	-8%	1,910	1,236,928.15	-46%

RunDate:

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

SLEX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
BATH & BODY WORKS	701	200,983.00	393	141,714.00	41%	15	7,614.50	2539%
VICTORIA'S SECRET	327	173,265.00	51	46,930.00	269%	37	36,275.00	377%
USPA	61	121,447.00	27	119,276.00	1%	11	34,645.00	250%
NIKE	58	86,310.00	10	15,650.00	451%	0	0.00	
DELSEY	7	82,930.00	1	12,999.00	537%	0	0.00	
CLINIQUE	17	46,000.00	0	0.00		0	0.00	
NESTI DANTE	102	15,926.00	0	0.00		0	0.00	
ADIDAS PH	22	11,793.00	3	2,160.00	445%	0	0.00	
JANSPORT	12	9,960.00	0	0.00		0	0.00	
MINISO	26	7,925.00	0	0.00		0	0.00	
CALVIN KLEIN	2	7,440.00	0	0.00		0	0.00	
ADIDAS	4	5,300.00	0	0.00		0	0.00	
HUGO	1	5,200.00	0	0.00		0	0.00	
VERSACE	1	4,800.00	0	0.00		0	0.00	
THE NORTH FACE-O	1	4,499.00	0	0.00		0	0.00	
HAVAIANAS	3	3,197.00	6	6,444.00	-50%	0	0.00	
SPEEDO	4	3,096.00	0	0.00		0	0.00	
ADIDAS-SL	0	0.00	0	0.00		0	0.00	
BRIC'S-SL	0	0.00	2	6,000.00	-100%	0	0.00	
BURBERRY	0	0.00	1	2,900.00	-100%	0	0.00	
CADBURY	0	0.00	0	0.00		31	5,200.00	-100%
DESTINATION TRAVEL	0	0.00	2	1,638.00	-100%	0	0.00	
EASTPAK	0	0.00	0	0.00		0	0.00	
EVERLAST	0	0.00	0	0.00		49	69,983.00	-100%
FILIPINIANA-O	0	0.00	1	499.00	-100%	0	0.00	
FITFLOP-SL	0	0.00	4	6,100.00	-100%	11	38,858.00	-100%
GIFT BUSINESS	0	0.00	12	1,616.00	-100%	118	26,232.00	-100%
HERSHEY'S	0	0.00	0	0.00		19	3,900.00	-100%
KEDS	0	0.00	0	0.00		2	3,495.00	-100%
KINDER BUENO	0	0.00	0	0.00		1	450.00	-100%
KINDER JOY	0	0.00	0	0.00		18	600.00	-100%
KISSNY	0	0.00	0	0.00		1	500.00	-100%
LIBBEY	0	0.00	6	234.00	-100%	0	0.00	
LOCAL SCARF	0	0.00	0	0.00		1	250.00	-100%

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# REGENT TRAVEL RETAIL GROUP

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

SLEX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
LULU BLANC	0	0.00	0	0.00		2	2,998.00	-100%
MANGO	0	0.00	0	0.00		0	0.00	
MANTYX	0	0.00	0	0.00		2	548.00	-100%
MARC BY MARC JACOBS	0	0.00	0	0.00		0	0.00	
MARS	0	0.00	0	0.00		5	1,700.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00		1	150.00	-100%
MISHMASH	0	0.00	1	150.00	-100%	16	4,384.00	-100%
NON-MERCH	346	0.00	397	0.00		0	0.00	
POLO RL	0	0.00	0	0.00		2	7,281.00	-100%
ROCKET DOG	0	0.00	0	0.00		5	5,995.00	-100%
SANUK-SL	0	0.00	0	0.00		1	350.00	-100%
SPERRY	0	0.00	0	0.00		7	25,179.00	-100%
THE BALM	0	0.00	5	2,500.00	-100%	0	0.00	
TOBLERONE	0	0.00	0	0.00		15	2,900.00	-100%
TRAVEL BLUE	0	0.00	1	545.00	-100%	0	0.00	
TROLLI	0	0.00	0	0.00		34	10,680.00	-100%
TY	0	0.00	0	0.00		30	8,622.50	-100%
UNDER ARMOUR	0	0.00	0	0.00		3	9,997.00	-100%
VANS-SL	0	0.00	1	1,200.00	-100%	16	16,362.80	-100%
VOLCOM-SL	0	0.00	0	0.00		2	1,500.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		1	3,231.00	-100%
<b>1-OUTRIGHT Total:</b>	<b>1,695</b>	<b>790,071.00</b>	<b>924</b>	<b>368,555.00</b>	<b>114%</b>	<b>456</b>	<b>329,880.80</b>	<b>139%</b>
<b>2-CONSIGNE</b>								
KROOBERG	134	90,086.00	310	171,961.75	-47%	311	142,029.00	-36%
PORTGEAR	18	21,067.75	0	0.00		0	0.00	
HEYS	8	20,894.00	36	186,544.00	-88%	16	71,394.00	-70%
BG BERLIN-C	2	16,913.00	0	0.00		0	0.00	
XO	20	9,955.00	6	3,042.00	227%	1	375.00	2554%
LEGEND WALKER	1	9,759.00	0	0.00		0	0.00	
GENERIC-C	5	4,745.00	6	4,285.50	10%	1	800.00	493%
SOFISTICA	4	4,640.00	0	0.00		0	0.00	
OME-C	3	4,498.00	0	0.00		0	0.00	
DTBG-C	1	3,165.00	4	7,637.50	-58%	0	0.00	
SMOOTH SKIES-C	5	2,543.00	0	0.00		0	0.00	

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

SLEX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
OPTIMUS-C	1	2,443.00	0	0.00		0	0.00	
MARK RYDEN-C	1	2,056.00	2	4,112.00	-50%	0	0.00	
VIDVIE	1	1,998.00	0	0.00		0	0.00	
TRAVEL SENTRY-C	2	1,898.00	0	0.00		0	0.00	
KAKA-C	1	1,850.00	0	0.00		0	0.00	
AWEI	1	1,250.00	0	0.00		0	0.00	
ZILLA	1	1,165.00	3	1,903.75	-38%	0	0.00	
8A PERFORMANCE	0	0.00	37	37,036.00	-100%	0	0.00	
BANGE-C	0	0.00	2	8,775.00	-100%	0	0.00	
BASIC-C	0	0.00	137	63,943.15	-100%	133	99,943.45	-100%
CELEBRAT-C	0	0.00	59	1,843.00	-100%	0	0.00	
COTIMA	0	0.00	0	0.00		2	1,578.00	-100%
D-POWER-C	0	0.00	6	2,104.00	-100%	0	0.00	
FILIPINIANA	0	0.00	4	1,663.00	-100%	6	5,124.00	-100%
FUBU-C	0	0.00	117	114,688.75	-100%	0	0.00	
FUNGOOFUN-C	0	0.00	4	7,582.50	-100%	0	0.00	
GOLF-C	0	0.00	2	458.00	-100%	4	2,100.00	-100%
HALO	0	0.00	0	0.00		28	11,956.00	-100%
HEAD-C	0	0.00	0	0.00		0	0.00	
HIGH SIERRA-C	0	0.00	0	0.00		1	0.00	
HOCO	0	0.00	0	0.00		58	12,878.50	-100%
KINGSONS-C	0	0.00	0	0.00		1	1,550.00	-100%
LE CADEAU	0	0.00	0	0.00		0	0.00	
LIME-C	0	0.00	5	5,590.00	-100%	0	0.00	
MACBETH	0	0.00	13	5,347.50	-100%	0	0.00	
MIRO	0	0.00	0	0.00		54	19,712.90	-100%
MOSSIMO-FW	0	0.00	22	11,692.25	-100%	0	0.00	
NEW LEAGUE	0	0.00	0	0.00		12	9,558.00	-100%
OEM-C	0	0.00	5	2,145.00	-100%	0	0.00	
ONDA-C	0	0.00	0	0.00		1	1,175.00	-100%
POCHI	0	0.00	0	0.00		1	0.00	
PYXIS-C	0	0.00	6	1,014.00	-100%	0	0.00	
SANUK-C	0	0.00	0	0.00		0	0.00	
SOLATEK	0	0.00	4	3,479.80	-100%	5	3,899.75	-100%

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SALES REPORT - Comparative by Brand per Store

SLEX

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE								
SPUNN	0	0.00	0	0.00		43	38,127.00	-100%
TAO TAO-C	0	0.00	0	0.00		4	2,000.00	-100%
TO TRAVEL TO LIVE	0	0.00	1	340.00	-100%	0	0.00	
TOMS-C	0	0.00	6	19,888.00	-100%	0	0.00	
UNBRANDED	0	0.00	1	850.00	-100%	0	0.00	
VAGO-C	0	0.00	4	5,236.00	-100%	0	0.00	
VIPFAN-C	0	0.00	41	27,199.00	-100%	0	0.00	
WINGMAN-C	0	0.00	4	1,716.00	-100%	0	0.00	
XIPIN	0	0.00	2	390.00	-100%	0	0.00	
YOOBAO-C	0	0.00	0	0.00		6	5,300.00	-100%
2-CONSIGNE Total:	209	200,925.75	849	702,467.45	-71%	688	429,500.60	-53%
TOTALS:	1,904	990,996.75	1,773	1,071,022.45	-7%	1,144	759,381.40	30%

# REGENT TRAVEL RETAIL GROUP

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## OUTLETS

### SALES REPORT - Comparative by Brand per Store

SUBIC FREEPORT

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
VICTORIA'S SECRET	304	127,400.00	77	66,289.00	92%	33	37,695.00	237%
BATH & BODY WORKS	628	125,104.00	303	89,995.00	39%	18	12,062.50	937%
CLINIQUE	38	106,400.00	0	0.00		0	0.00	
USPA	28	81,304.30	4	13,247.00	513%	5	20,675.00	293%
DELSEY	4	49,661.00	2	24,998.00	98%	0	0.00	
ADIDAS PH	50	27,383.00	3	2,160.00	1167%	18	9,000.00	204%
TOMFORD	1	14,480.00	0	0.00		0	0.00	
SWAROVSKI	3	10,950.30	0	0.00		0	0.00	
JANSPORT	12	9,960.00	0	0.00		0	0.00	
GIORGIO ARMANI	2	9,360.00	0	0.00		3	11,850.00	-21%
CALVIN KLEIN	1	3,840.00	0	0.00		9	23,292.00	-83%
NESTI DANTE	26	3,785.00	18	1,562.00	142%	4	1,000.00	278%
FITFLOP-SL	1	2,500.00	0	0.00		10	36,606.00	-93%
BURBERRY	1	2,320.00	0	0.00		0	0.00	
GIFT BUSINESS	8	2,299.00	52	19,597.00	-88%	135	15,368.00	-85%
JOCKEY	4	1,967.00	0	0.00		0	0.00	
SPEEDO	2	1,598.00	0	0.00		0	0.00	
CHAMPION	3	898.00	3	1,500.00	-40%	0	0.00	
KISSNY	1	399.00	0	0.00		0	0.00	
LOCAL SCARF	1	250.00	22	3,228.00	-92%	4	796.00	-68%
BVLGARI	0	0.00	0	0.00		3	9,750.00	-100%
DAVIDOFF	0	0.00	0	0.00		2	7,050.00	-100%
DONNA KARAN	0	0.00	0	0.00		1	2,000.00	-100%
ELIZABETH ARDEN	0	0.00	0	0.00		13	11,965.00	-100%
EMPORIO ARMANI	0	0.00	1	2,299.00	-100%	0	0.00	
EVERLAST	0	0.00	0	0.00		80	110,700.00	-100%
EVITA PERONI	0	0.00	0	0.00		3	3,210.00	-100%
FERRAGAMO	0	0.00	0	0.00		2	7,600.00	-100%
FERRARI	0	0.00	0	0.00		1	1,910.00	-100%
HUGO	0	0.00	1	6,500.00	-100%	1	2,897.50	-100%
KIPLING	0	0.00	1	4,499.00	-100%	0	0.00	
KIPLING-SL	0	0.00	0	0.00		2	9,650.00	-100%
LACOSTE	0	0.00	0	0.00		2	6,300.00	-100%
MISHMASH	0	0.00	2	300.00	-100%	7	1,893.00	-100%

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## OUTLETS

### SALES REPORT - Comparative by Brand per Store

SUBIC FREEPORT

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
NON-MERCH	144	0.00	248	0.00		0	0.00	
O'NEILL	0	0.00	1	500.00	-100%	0	0.00	
OPI	0	0.00	1	250.00	-100%	2	1,900.00	-100%
PROMOTION CODE	7	0.00	0	0.00		0	0.00	
QUIKSILVER	0	0.00	1	1,200.00	-100%	2	1,990.00	-100%
RALPH LAUREN	0	0.00	0	0.00		7	21,085.00	-100%
ROCKET DOG	0	0.00	0	0.00		1	1,199.00	-100%
SAKROOTS	0	0.00	0	0.00		1	2,450.00	-100%
SANUK-SL	0	0.00	0	0.00		9	6,200.00	-100%
SPRAYGROUND	0	0.00	0	0.00		2	1,998.00	-100%
TEVA	0	0.00	0	0.00		2	1,298.00	-100%
THE BODY SHOP	0	0.00	0	0.00		1	500.00	-100%
TRAVEL BLUE	0	0.00	1	1,300.00	-100%	0	0.00	
VANS-SL	0	0.00	1	1,200.00	-100%	20	22,808.80	-100%
VERSACE	0	0.00	0	0.00		6	18,300.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		8	17,302.50	-100%
<b>1-OUTRIGHT Total:</b>	<b>1,269</b>	<b>581,858.60</b>	<b>742</b>	<b>240,624.00</b>	<b>141%</b>	<b>417</b>	<b>440,301.30</b>	<b>32%</b>
<b>2-CONSIGNE</b>								
HEYS	16	70,330.40	0	0.00		6	22,408.00	213%
IT LUGGAGE-C	8	67,485.60	3	26,587.00	153%	0	0.00	
BG BERLIN-C	5	37,924.00	1	11,559.00	228%	0	0.00	
TANKROCK-C	5	5,215.00	0	0.00		0	0.00	
WEKOME	3	4,701.00	0	0.00		0	0.00	
FUBU-C	4	4,191.00	145	129,537.50	-96%	0	0.00	
SMOOTH SKIES-C	4	4,066.00	11	14,059.00	-71%	0	0.00	
FUNGOOFUN-C	2	3,781.25	2	2,779.25	36%	0	0.00	
MIMAX-C	5	3,655.00	0	0.00		3	2,277.00	60%
OZUKO	1	2,697.75	0	0.00		0	0.00	
BANGE-C	1	2,500.00	0	0.00		0	0.00	
GENERIC-C	2	2,030.80	3	2,461.00	-17%	0	0.00	
KAKA-C	1	1,850.00	0	0.00		1	1,652.00	11%
GIFT BUSINESS-C	3	1,707.00	3	2,607.00	-34%	7	4,603.00	-62%
XO	3	1,026.00	2	831.00	23%	2	621.00	65%
GOLF-C	4	1,000.00	2	524.00	90%	3	2,569.00	-61%

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### SALES REPORT - Comparative by Brand per Store

SUBIC FREEPORT

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>2-CONSIGNE</b>								
GLAXUNTE	7	795.00	0	0.00		0	0.00	
DTBG-C	1	756.00	3	5,075.00	-85%	2	3,037.00	-75%
ZILLA	1	485.00	1	495.00	-2%	0	0.00	
MOSSIMO-FW	1	300.00	10	5,697.50	-94%	0	0.00	
8A PERFORMANCE	0	0.00	0	0.00		35	30,480.00	-100%
ARTIART	0	0.00	0	0.00		5	5,136.00	-100%
AWEI	0	0.00	2	800.00	-100%	0	0.00	
BOONA-C	0	0.00	1	888.00	-100%	0	0.00	
DEUTER-C	0	0.00	0	0.00		16	14,899.50	-100%
ETC-C	0	0.00	0	0.00		1	499.00	-100%
EVERLAST-C	0	0.00	0	0.00		3	4,100.00	-100%
FOOTJOY	0	0.00	0	0.00		3	4,672.50	-100%
HEAD-C	0	0.00	0	0.00		4	1,251.00	-100%
KINGSONS-C	0	0.00	0	0.00		1	1,742.00	-100%
KROOBERG	0	0.00	0	0.00		119	58,771.00	-100%
MACBETH	0	0.00	14	5,198.25	-100%	0	0.00	
MARES	0	0.00	0	0.00		5	7,133.00	-100%
MICHAEL KORS-C	0	0.00	0	0.00		1	6,399.00	-100%
ONDA-C	0	0.00	0	0.00		3	908.00	-100%
PACSAFE-C	0	0.00	0	0.00		28	122,915.00	-100%
TAO TAO-C	0	0.00	0	0.00		1	447.00	-100%
TITLEIST	0	0.00	0	0.00		1	1,474.00	-100%
TRONSMART	0	0.00	0	0.00		2	1,166.00	-100%
URBANIZE	0	0.00	0	0.00		10	13,321.00	-100%
XIPIN	0	0.00	3	585.00	-100%	0	0.00	
YOOBAO-C	0	0.00	0	0.00		2	1,260.00	-100%
ZOGGS	0	0.00	0	0.00		1	264.00	-100%
<b>2-CONSIGNE Total:</b>	<b>77</b>	<b>216,496.80</b>	<b>206</b>	<b>209,683.50</b>	<b>3%</b>	<b>265</b>	<b>314,005.00</b>	<b>-31%</b>
<b>TOTALS:</b>	<b>1,346</b>	<b>798,355.40</b>	<b>948</b>	<b>450,307.50</b>	<b>77%</b>	<b>682</b>	<b>754,306.30</b>	<b>5%</b>

RunDate:

RunTime 01:09 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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OUTLETS

## SALES REPORT - Comparative by Brand per Store

TRAVEL HUB BATANGAS

Period: 10/01/2024-10/20/2024

BRAND	Current Sales 10/01/2024-10/20/2024		Last Year 10/01/2023-10/20/2023		Inc/Dec%	2019 10/01/2019-10/20/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
<b>1-OUTRIGHT</b>								
USPA	4	6,598.00	0	0.00		0	0.00	
VICTORIA'S SECRET	10	5,590.00	0	0.00		0	0.00	
MINISO	14	5,156.00	0	0.00		0	0.00	
NIKE	3	3,935.00	0	0.00		0	0.00	
GOLDILOCKS OUTRIGHT	10	3,141.43	0	0.00		0	0.00	
ADIDAS	2	3,000.00	0	0.00		0	0.00	
BATH & BODY WORKS	6	2,150.00	0	0.00		0	0.00	
CLINIQUE	1	2,000.00	0	0.00		0	0.00	
ADIDAS PH	4	1,999.00	0	0.00		0	0.00	
FERRERO ROCHER	1	1,200.00	0	0.00		0	0.00	
NESTLE	9	960.00	0	0.00		0	0.00	
MARS	6	800.00	0	0.00		0	0.00	
AUKEY	1	650.00	0	0.00		0	0.00	
PRINGLES	3	600.00	0	0.00		0	0.00	
HARIBO	3	400.00	0	0.00		0	0.00	
TROLI	3	360.00	0	0.00		0	0.00	
HERSHEY'S	2	300.00	0	0.00		0	0.00	
MERBA	1	250.00	0	0.00		0	0.00	
FRITO LAY	1	150.00	0	0.00		0	0.00	
TOBLERONE	1	120.00	0	0.00		0	0.00	
SKITTLES	1	100.00	0	0.00		0	0.00	
BUNDLE	5	0.00	0	0.00		0	0.00	
MENTOS	1	0.00	0	0.00		0	0.00	
PROMOTION CODE	7	-1,400.00	0	0.00		0	0.00	
<b>1-OUTRIGHT Total:</b>	99	38,059.43	0	0.00		0	0.00	
<b>2-CONSIGNE</b>								
KROOBERG	5	2,216.00	0	0.00		0	0.00	
XO	1	289.00	0	0.00		0	0.00	
PORTGEAR	1	269.75	0	0.00		0	0.00	
<b>2-CONSIGNE Total:</b>	7	2,774.75	0	0.00		0	0.00	
<b>TOTALS:</b>	106	40,834.18	0	0.00		0	0.00	

RunDate:  
RunTime 01:09 pm

Prepared By:  
Willie

Noted By: