

## SALES COMPARATIVE

Group by Business Concept

| STORE                         |                           | CURRENT - Oct 2024<br>OCT 1-23, 2024 |               |     |           |            |        |            |            | PREV WEEK COMPARISON<br>10/17-10/23 vs 10/10-10/16 |             |           | Prev. Year - Oct 2023<br>OCT 1-23, 2023 |            | Last Month - Sep 2024<br>SEP 1-23, 2024 |            | Pre-Pandemic - Oct 2019<br>OCT 1-23, 2019 |            |        |     |
|-------------------------------|---------------------------|--------------------------------------|---------------|-----|-----------|------------|--------|------------|------------|--|-------------|-----------|---|------------|---|------------|---|------------|--------|-----|
|                               |                           | PERIOD                               | Days          | TXN | Net Sales | ATV        | L.Cost | GP         | GP%        | Current Wk   | Previous Wk | Inc/Dec%  | Net Sales                               | Inc/Dec%   | Net Sales                               | Inc/Dec%   | Net Sales                                 | Inc/Dec%   | GP%    |     |
| REGENT TRAVEL RETAIL STORES   |                           |                                      |               |     |           |            |        |            |            |  |             |           |   |            |   |            |   |            |        |     |
| FOOD, CONVENIENCE & GIFTING   |                           |                                      |               |     |           |            |        |            |            |  |             |           |   |            |   |            |   |            |        |     |
| 1.                            | WH SMITH NAIA T1 DEP      | 1.                                   | 10/01 - 10/23 | 23  | 12,666    | 6,421,807  | 507    | 2,414,491  | 4,007,316  | 62%  | 1,979,353   | 2,128,595 | -7%                                     | 7,024,293  | -9%                                     | 6,526,407  | -2%                                       |            |        |     |
| 2.                            | SPACE38 CSP2 T3           | 2.                                   | 10/01 - 10/23 | 23  | 3,462     | 3,426,061  | 989    | 1,404,893  | 2,021,167  | 59%  | 1,044,444   | 1,095,715 | -4%                                     | 3,068,643  | 12%                                     | 3,722,106  | -8%                                       | 3,206,783  | 6.8%   | 45% |
| 3.                            | WH SMITH T3 INTL (S12)    | 3.                                   | 10/01 - 10/23 | 23  | 5,927     | 3,070,955  | 518    | 1,242,819  | 1,828,136  | 60%  | 873,407     | 988,927   | -11%                                    | 3,417,982  | -10%                                    | 2,962,188  | 4%  | 1,895,869  | 61.9%  | 60% |
| 4.                            | AIRMALL T3 DOM            | 4.                                   | 10/01 - 10/23 | 23  | 4,470     | 3,042,785  | 680    | 1,088,905  | 1,953,880  | 64%  | 1,091,542   | 780,600   | 39%                                     | 3,266,297  | -7%                                     | 2,476,129  | 23%                                       | 2,814,981  | 8.0%   | 45% |
| 5.                            | THE SHOPPES CSP1          | 5.                                   | 10/01 - 10/23 | 23  | 2,650     | 2,643,621  | 997    | 1,220,444  | 1,423,176  | 54%  | 832,584     | 806,650   | 3%                                      | 3,216,908  | -18%                                    | 3,060,940  | -14%                                      | 5,068,845  | -47.8% | 41% |
| 6.                            | CSP PITX                  | 6.                                   | 10/01 - 10/23 | 23  | 13,285    | 2,010,378  | 151    | 1,308,395  | 701,983    | 35%  | 602,220     | 612,143   | -1%                                     | 1,895,790  | 6%                                      | 2,166,683  | -7%                                       |            |        |     |
| 7.                            | WH SMITH CEBU T1 NRTH WIN | 7.                                   | 10/01 - 10/23 | 23  | 5,347     | 1,353,783  | 253    | 449,141    | 904,641    | 67%  | 430,386     | 414,334   | 3%                                      | 1,002,991  | 35%                                     | 1,015,862  | 33%                                       |            |        |     |
| 8.                            | WH SMITH CLARK IPD        | 8.                                   | 10/01 - 10/23 | 23  | 2,001     | 681,379    | 340    | 221,633    | 459,745    | 67%  | 261,278     | 183,323   | 42%                                     |            |   | 587,078    | 16%                                       |            |        |     |
| 9.                            | WH SMITH NAIA T3 BUS GATE | 9.                                   | 10/01 - 10/23 | 23  | 2,980     | 533,681    | 179    | 180,134    | 353,547    | 66%  | 197,765     | 150,199   | 31%                                     | 359,438    | 48%                                     | 465,756    | 15%                                       | 608,309    | -12.2% | 59% |
| 10.                           | WH SMITH BACOLOD          | 10.                                  | 10/01 - 10/23 | 23  | 2,114     | 448,307    | 212    | 158,950    | 289,356    | 65%  | 154,423     | 142,244   | 8%                                      | 489,614    | -8%                                     | 319,055    | 41%                                       |            |        |     |
| 11.                           | WH SMITH T4 -AM           | 11.                                  | 10/01 - 10/23 | 23  | 1,382     | 388,701    | 281    | 164,925    | 223,775    | 58%  | 99,523      | 150,723   | -33%                                    | 257,755    | 51%                                     | 313,342    | 24%                                       | 1,228,173  | -68.3% | 51% |
| 12.                           | WH SMITH LAGUINDINGAN     | 12.                                  | 10/01 - 10/23 | 23  | 2,021     | 347,410    | 171    | 105,089    | 242,320    | 70%  | 113,340     | 106,565   | 6%                                      | 348,995    | 0%                                      | 324,220    | 7%  |            |        |     |
| 13.                           | WH SMITH NAIA T3 (S32)    | 13.                                  | 10/01 - 10/23 | 23  | 1,087     | 336,553    | 309    | 138,293    | 198,259    | 59%  | 113,080     | 96,468    | 17%                                     | 461,332    | -27%                                    | 318,712    | 6%  |            |        |     |
| 14.                           | WH SMITH BICOL            | 14.                                  | 10/01 - 10/22 | 22  | 1,292     | 234,038    | 181    | 82,501     | 151,536    | 65%  | 55,700      | 78,410    | -28%                                    |            |   | 42,664     | 449%                                      |            |        |     |
| 15.                           | AIRMALL BOHOL             | 15.                                  | 10/02 - 10/20 | 19  | 494       | 201,719    | 408    | 78,033     | 123,685    | 61%  | 38,599      | 80,249    | -51%                                    |            |   |            |   |            |        |     |
| 16.                           | AIRMALL ILOILO            | 16.                                  | 10/01 - 10/18 | 18  | 273       | 153,568    | 562    | 63,792     | 89,775     | 58%  | 18,835      | 88,186    | -78%                                    |            |   | 293,870    | -48%                                      |            |        |     |
| CTS -26 %                     |                           | FOOD, CONVENIENCE & GIFTING Total:   |               |     |           | 25,294,750 |        | 10,322,445 | 14,972,304 | 59%  | 7,906,480   | 7,903,334 | 0%                                      | 24,810,040 | 2%                                      | 24,595,015 | 3%  | 14,822,962 | 70.6%  | 47% |
| FRANCHISE STORES              |                           |                                      |               |     |           |            |        |            |            |  |             |           |   |            |   |            |   |            |        |     |
| 17.                           | KRISPY KREME T3 DOM       | 1.                                   | 10/01 - 10/23 | 23  | 5,043     | 3,632,799  | 720    | 2,369,929  | 1,262,869  | 35%  | 1,180,782   | 1,143,532 | 3%                                      | 3,778,911  | -4%                                     | 3,243,364  | 12%                                       | 4,570,993  | -20.5% | 22% |
| 18.                           | 7-11 BORA TOUR CENTER     | 2.                                   | 10/01 - 10/23 | 23  | 18,174    | 3,566,044  | 196    | 2,175,287  | 1,390,757  | 39%  | 1,074,801   | 1,120,353 | -4%                                     | 3,123,838  | 14%                                     | 3,437,303  | 4%  | 3,682,750  | -3.1%  | 39% |
| 19.                           | 7-11 PITX                 | 3.                                   | 10/01 - 10/23 | 23  | 41,542    | 3,021,772  | 72     | 2,054,805  | 966,967    | 32%  | 900,488     | 917,577   | -1%                                     | 3,018,828  | 0%                                      | 2,863,376  | 6%  | 2,567,797  | 17.6%  | 32% |
| 20.                           | 7-11 MCIA                 | 4.                                   | 10/01 - 10/23 | 23  | 24,946    | 2,888,924  | 115    | 1,791,132  | 1,097,791  | 38%  | 863,938     | 887,351   | -2%                                     | 2,256,469  | 28%                                     | 2,721,978  | 6%  |            |        |     |
| 21.                           | 7-11 BORA STATION 3       | 5.                                   | 10/01 - 10/23 | 23  | 16,992    | 2,872,221  | 169    | 1,780,777  | 1,091,444  | 38%  | 896,170     | 968,650   | -7%                                     | 2,435,140  | 18%                                     | 2,189,248  | 31%                                       | 3,547,217  | -19.0% | 38% |
| 22.                           | MINISO T3                 | 6.                                   | 10/01 - 10/23 | 23  | 2,596     | 1,450,266  | 558    | 666,493    | 783,773    | 54%  | 498,692     | 441,463   | 12%                                     | 1,070,041  | 36%                                     | 1,315,650  | 10%                                       | 2,495,996  | -41.8% | 42% |
| 23.                           | MINISO CEBU               | 7.                                   | 10/01 - 10/23 | 23  | 2,511     | 1,409,151  | 561    | 638,345    | 770,806    | 55%  | 447,212     | 459,529   | -2%                                     | 982,918    | 43%                                     | 1,073,639  | 31%                                       |            |        |     |
| 24.                           | KRISPY KREME CSP2         | 8.                                   | 10/01 - 10/23 | 23  | 2,655     | 1,213,584  | 457    | 849,509    | 364,075    | 30%  | 397,238     | 359,844   | 10%                                     | 563,152    | 115%                                    | 1,147,222  | 6%  | 982,259    | 23.5%  | 25% |
| 25.                           | MINISO DRIVE&DINE         | 9.                                   | 10/01 - 10/23 | 23  | 1,239     | 922,730    | 744    | 565,263    | 357,467    | 39%  | 324,192     | 299,596   | 8%                                      | 665,913    | 39%                                     | 697,446    | 32%                                       |            |        |     |
| CTS -21 %                     |                           | FRANCHISE STORES Total:              |               |     |           | 20,977,496 |        | 12,891,543 | 8,085,952  | 39%  | 6,583,515   | 6,597,898 | -0%                                     | 17,895,214 | 17%                                     | 18,689,227 | 12%                                       | 17,847,014 | 17.5%  | 33% |
| BEAUTY, FASHION & ACCESSORIES |                           |                                      |               |     |           |            |        |            |            |  |             |           |   |            |   |            |   |            |        |     |
| 26.                           | BBW T3 DOM                | 1.                                   | 10/01 - 10/23 | 23  | 1,528     | 3,088,826  | 2,021  | 1,440,831  | 1,647,994  | 53%  | 1,243,866   | 892,820   | 39%                                     | 2,118,380  | 46%                                     | 2,564,600  | 20%                                       | 1,523,780  | 102.7% | 52% |

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| STORE                         | CURRENT - Oct 2024                   |               |     |           |            |        |           |            |     | PREV WEEK COMPARISON       |              |          | Prev. Year - Oct 2023 |          | Last Month - Sep 2024 |          | Pre-Pandemic - Oct 2019 |          |     |
|-------------------------------|--------------------------------------|---------------|-----|-----------|------------|--------|-----------|------------|-----|----------------------------|--------------|----------|-----------------------|----------|-----------------------|----------|-------------------------|----------|-----|
|                               | OCT 1-23, 2024                       |               |     |           |            |        |           |            |     | 10/17-10/23 vs 10/10-10/16 |              |          | OCT 1-23, 2023        |          | SEP 1-23, 2024        |          | OCT 1-23, 2019          |          |     |
|                               | PERIOD                               | Days          | TXN | Net Sales | ATV        | L.Cost | GP        | GP%        |     | Current Wk.                | Previous Wk. | Inc/Dec% | Net Sales             | Inc/Dec% | Net Sales             | Inc/Dec% | Net Sales               | Inc/Dec% | GP% |
| REGENT TRAVEL RETAIL STORES   |                                      |               |     |           |            |        |           |            |     |                            |              |          |                       |          |                       |          |                         |          |     |
| BEAUTY, FASHION & ACCESSORIES |                                      |               |     |           |            |        |           |            |     |                            |              |          |                       |          |                       |          |                         |          |     |
| 27. VS T3 DOM                 | 2.                                   | 10/01 - 10/23 | 23  | 834       | 2,929,540  | 3,512  | 1,274,222 | 1,655,318  | 57% | 1,011,610                  | 909,940      | 11%      | 2,628,630             | 11%      | 2,829,780             | 4%       | 2,311,530               | 26.7%    | 58% |
| 28. CITY OF DREAMS            | 3.                                   | 10/01 - 10/23 | 23  | 542       | 2,500,041  | 4,612  | 1,095,465 | 1,404,575  | 56% | 1,002,150                  | 616,816      | 62%      | 1,726,519             | 45%      | 2,778,368             | -10%     |                         |          |     |
| 29. VS T3 LANDSIDE            | 4.                                   | 10/01 - 10/23 | 23  | 625       | 2,019,092  | 3,230  | 955,962   | 1,063,129  | 53% | 852,152                    | 445,140      | 91%      | 1,925,120             | 5%       | 1,841,210             | 10%      | 1,959,387               | 3.0%     | 57% |
| 30. BBW T3 LANDSIDE           | 5.                                   | 10/01 - 10/23 | 23  | 900       | 1,885,259  | 2,094  | 880,989   | 1,004,269  | 53% | 751,109                    | 474,280      | 58%      | 1,439,930             | 31%      | 1,542,510             | 22%      | 1,668,090               | 13.0%    | 52% |
| 31. THE RUNWAY T3 INTL (S6)   | 6.                                   | 10/01 - 10/23 | 23  | 1,038     | 1,721,498  | 1,658  | 861,019   | 860,478    | 50% | 568,004                    | 570,402      | -0%      | 744,362               | 131%     | 1,518,286             | 13%      | 330,122                 | 421.4%   | 61% |
| 32. BEAUTY TO GO-T3 DOM       | 7.                                   | 10/01 - 10/23 | 23  | 381       | 1,452,649  | 3,812  | 724,641   | 728,007    | 50% | 588,578                    | 316,430      | 86%      | 944,110               | 54%      | 1,196,093             | 21%      | 732,230                 | 98.3%    | 55% |
| 33. MAC T3 DOM                | 8.                                   | 10/01 - 10/23 | 23  | 275       | 893,872    | 3,250  | 418,378   | 475,494    | 53% | 331,887                    | 229,550      | 44%      | 893,190               | 0%       | 929,070               | -4%      | 1,048,902               | -14.7%   | 50% |
| 34. T3 INTL JO MALONE         | 9.                                   | 10/02 - 10/23 | 21  | 62        | 500,590    | 8,074  | 212,162   | 288,427    | 58% | 182,535                    | 107,190      | 70%      | 550,250               | -9%      | 487,550               | 3%       | 1,033,572               | -51.5%   | 49% |
| 35. MAC T3 INTL               | 10.                                  | 10/01 - 10/23 | 23  | 168       | 446,830    | 2,659  | 208,305   | 238,524    | 53% | 127,865                    | 131,080      | -2%      | 365,640               | 22%      | 400,637               | 12%      | 997,510                 | -55.2%   | 51% |
| 36. T3 INTL KIEHLS            | 11.                                  | 10/01 - 10/23 | 18  | 43        | 163,175    | 3,794  | 97,169    | 66,005     | 40% | 78,557                     | 24,700       | 218%     | 219,580               | -26%     | 358,315               | -54%     | 1,582,617               | -89.6%   | 46% |
| 37. BEAUTY TO GO-KALIBO       | 12.                                  | 10/01 - 10/21 | 18  | 45        | 104,219    | 2,315  | 45,073    | 59,145     | 57% | 21,587                     | 36,899       | -41%     | 272,529               | -62%     | 147,353               | -29%     | 1,549,446               | -93.2%   | 56% |
| CTS -18 %                     | BEAUTY, FASHION & ACCESSORIES Total: |               |     |           | 17,705,591 |        | 8,214,220 | 9,491,371  | 54% | 6,759,901                  | 4,755,247    | 42%      | 13,828,240            | 28%      | 16,593,773            | 7%       | 14,737,186              | 20.1%    | 53% |
| RESTO                         |                                      |               |     |           |            |        |           |            |     |                            |              |          |                       |          |                       |          |                         |          |     |
| 38. SUBWAY T1                 | 1.                                   | 10/01 - 10/23 | 23  | 13,547    | 5,673,471  | 418    | 1,872,245 | 3,801,226  | 67% | 1,825,578                  | 1,737,606    | 5%       | 5,755,717             | -1%      | 5,499,089             | 3%       |                         |          |     |
| 39. CAFE EXPRESS- T1          | 2.                                   | 10/01 - 10/23 | 23  | 12,458    | 5,631,739  | 452    | 1,858,474 | 3,773,265  | 67% | 1,722,907                  | 1,714,916    | 0%       | 6,738,937             | -16%     | 5,457,383             | 3%       | 3,271,825               | 72.1%    | 67% |
| 40. SUBWAY T3                 | 3.                                   | 10/01 - 10/23 | 23  | 8,145     | 2,755,441  | 338    | 909,295   | 1,846,145  | 67% | 804,806                    | 835,178      | -3%      |                       |          | 2,559,187             | 8%       |                         |          |     |
| 41. ILLY CAFE- ROCKWELL       | 4.                                   | 10/01 - 10/23 | 23  | 2,142     | 926,744    | 432    | 315,093   | 611,651    | 66% | 288,770                    | 290,580      | -0%      | 958,635               | -3%      | 1,117,553             | -17%     | 577,990                 | 60.3%    | 66% |
| 42. CAFE EXPRESS- T3 LOUNGE   | 5.                                   | 10/01 - 10/23 | 23  | 2,817     | 754,363    | 267    | 248,940   | 505,423    | 67% | 237,668                    | 218,549      | 8%       | 432,012               | 75%      | 674,182               | 12%      | 631,035                 | 19.5%    | 67% |
| 43. CAFE EXPRESS- T3 ARRV     | 6.                                   | 10/01 - 10/23 | 23  | 2,202     | 540,551    | 245    | 178,381   | 362,169    | 67% | 167,394                    | 150,298      | 11%      | 339,794               | 59%      | 443,728               | 22%      | 221,587                 | 143.9%   | 67% |
| 44. CAFE EXPRESS- T3 SPACE32  | 7.                                   | 10/01 - 10/23 | 23  | 1,220     | 370,050    | 303    | 122,116   | 247,933    | 67% | 111,313                    | 108,106      | 2%       | 296,655               | 25%      | 422,295               | -12%     |                         |          |     |
| 45. ILLY CAFE- OPUS MALL      | 8.                                   | 10/12 - 10/23 | 12  | 468       | 194,610    | 415    | 64,221    | 130,389    | 67% | 100,984                    | 93,626       | 7%       |                       |          |                       |          |                         |          |     |
| 46. CAFE EXPRESS- KALIBO      | 9.                                   | 10/01 - 10/23 | 23  | 143       | 39,270     | 274    | 12,959    | 26,311     | 67% | 12,008                     | 13,338       | -9%      | 33,126                | 19%      | 33,250                | 18%      |                         |          |     |
| CTS -17 %                     | RESTO Total:                         |               |     |           | 16,886,244 |        | 5,581,727 | 11,304,516 | 67% | 5,271,431                  | 5,162,201    | 2%       | 14,554,878            | 16%      | 16,206,670            | 4%       | 4,702,438               | 259.0%   | 67% |
| ATHLEISURE                    |                                      |               |     |           |            |        |           |            |     |                            |              |          |                       |          |                       |          |                         |          |     |
| 47. THE SHOPPES T3 LANDSIDE   | 1.                                   | 10/01 - 10/23 | 23  | 3,248     | 6,226,772  | 1,917  | 4,085,981 | 2,140,790  | 34% | 2,191,997                  | 1,879,085    | 16%      | 4,294,055             | 45%      | 6,575,033             | -5%      | 4,925,637               | 26.4%    | 31% |
| 48. SPACE28 TRAVEL BUDDY T3   | 2.                                   | 10/01 - 10/23 | 23  | 556       | 1,415,685  | 2,546  | 825,382   | 590,302    | 42% | 527,455                    | 427,674      | 23%      | 1,165,884             | 21%      | 1,713,028             | -17%     | 1,443,960               | -1.9%    | 38% |
| 49. T3 INTL SPACE5            | 3.                                   | 10/01 - 10/23 | 23  | 1,623     | 939,272    | 578    | 645,112   | 294,159    | 31% | 271,298                    | 275,290      | -1%      | 558,943               | 68%      | 1,180,128             | -20%     | 374,835                 | 150.5%   | 66% |
| CTS -9 %                      | ATHLEISURE Total:                    |               |     |           | 8,581,729  |        | 5,556,475 | 3,025,253  | 35% | 2,990,750                  | 2,582,049    | 15%      | 6,018,882             | 43%      | 9,468,190             | -9%      | 6,744,432               | 27.2%    | 34% |
| OUTLETS                       |                                      |               |     |           |            |        |           |            |     |                            |              |          |                       |          |                       |          |                         |          |     |
| 50. SLEX                      | 1.                                   | 10/01 - 10/23 | 23  | 546       | 1,129,209  | 2,068  | 629,469   | 499,739    | 44% | 427,986                    | 324,913      | 31%      | 1,304,031             | -13%     | 1,051,700             | 7%       | 849,859                 | 32.8%    | 40% |

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| STORE  | CURRENT - Oct 2024         |               |     |           |            |        |            |            |             | PREV WEEK COMPARISON       |            |           | Prev. Year - Oct 2023 |           | Last Month - Sep 2024 |           | Pre-Pandemic - Oct 2019 |        |      |
|--|----------------------------|---------------|-----|-----------|------------|--------|------------|------------|-------------|----------------------------|------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------------------|--------|------|
|  | OCT 1-23, 2024             |               |     |           |            |        |            |            |             | 10/17-10/23 vs 10/10-10/16 |            |           | OCT 1-23, 2023        |           | SEP 1-23, 2024        |           | OCT 1-23, 2019          |        |      |
|  | PERIOD                     | Days          | TXN | Net Sales | ATV        | L.Cost | GP         | GP%        | Current Wk. | Previous Wk.               | Inc/Dec%   | Net Sales | Inc/Dec%              | Net Sales | Inc/Dec%              | Net Sales | Inc/Dec%                | GP%    |      |
| REGENT TRAVEL RETAIL STORES                              |                            |               |     |           |            |        |            |            |             |                            |            |           |                       |           |                       |           |                         |        |      |
| OUTLETS  |                            |               |     |           |            |        |            |            |             |                            |            |           |                       |           |                       |           |                         |        |      |
| 51. CLARK PUREGOLD                                       | 2.                         | 10/01 - 10/23 | 23  |           | 1,035,316  |        | 533,867    | 501,449    | 48%         | 426,637                    | 317,216    | 34%       | 959,490               | 8%        | 631,227               | 64%       | 1,902,969               | -45.5% | 49%  |
| 52. NLEX DRIVE&DINE                                      | 3.                         | 10/01 - 10/23 | 23  | 408       | 971,834    | 2,381  | 521,421    | 450,412    | 46%         | 285,820                    | 363,050    | -21%      | 707,161               | 37%       | 950,922               | 2%        | 881,321                 | 10.2%  | 49%  |
| 53. SUBIC FREEPORT                                       | 4.                         | 10/01 - 10/23 | 23  | 248       | 845,543    | 3,409  | 462,159    | 383,383    | 45%         | 302,019                    | 324,746    | -6%       | 565,132               | 50%       | 688,085               | 23%       | 854,165                 | -1.0%  | 41%  |
| 54. NLEX BALAGTAS  | 5.                         | 10/01 - 10/23 | 23  | 408       | 798,032    | 1,955  | 435,245    | 362,786    | 45%         | 263,105                    | 236,980    | 11%       | 875,052               | -9%       | 754,118               | 6%        | 1,003,392               | -20.4% | 43%  |
| 55. BORACAY  | 6.                         | 10/01 - 10/23 | 23  | 565       | 793,872    | 1,405  | 465,899    | 327,973    | 41%         | 213,787                    | 258,284    | -17%      | 607,455               | 31%       | 584,039               | 36%       | 2,667,965               | -70.2% | 45%  |
| 56. NLEX MEGA STATION                                    | 7.                         | 10/01 - 10/23 | 23  | 402       | 736,946    | 1,833  | 407,180    | 329,765    | 45%         | 267,247                    | 233,791    | 14%       | 869,872               | -15%      | 787,681               | -6%       | 1,357,416               | -45.7% | 44%  |
| 57. CEBU PUEBLO VERDE                                    | 8.                         | 10/01 - 10/23 | 23  | 370       | 723,569    | 1,955  | 417,836    | 305,732    | 42%         | 325,146                    | 200,235    | 62%       | 534,804               | 35%       | 513,896               | 41%       | 528,987                 | 36.7%  | 45%  |
| 58. FR PITX  | 9.                         | 10/01 - 10/23 | 23  | 457       | 704,064    | 1,540  | 414,050    | 290,014    | 41%         | 167,248                    | 240,585    | -30%      | 655,358               | 7%        | 730,080               | -4%       |                         |        |      |
| 59. TRAVEL HUB BATANGAS                                  | 10.                        | 10/18 - 10/23 | 6   | 77        | 58,141     | 755    | 32,011     | 26,129     | 45%         | 58,141                     |            |           |                       |           |                       |           |                         |        |      |
| CTS -8 %   | OUTLETS Total:             |               |     |           | 7,796,530  |        | 4,319,142  | 3,477,387  | 45%         | 2,737,140                  | 2,499,803  | 9%        | 7,078,358             | 10%       | 6,691,750             | 17%       | 10,046,079              | -22.3% | 45%  |
| ECOMMERCE  |                            |               |     |           |            |        |            |            |             |                            |            |           |                       |           |                       |           |                         |        |      |
| 60. SHOPEE   | 1.                         | 10/01 - 10/12 | 11  | 356       | 359,650    | 1,010  | 150,985    | 208,664    | 58%         |                            | 190,051    | -100%     | 355,161               | 1%        | 411,041               | -13%      |                         |        |      |
| 61. LAZADA   | 2.                         |               |     |           |            |        |            |            |             |                            |            |           | 57,535                | -100%     |                       |           |                         |        |      |
| CTS -0 %   | ECOMMERCE Total:           |               |     |           | 359,650    |        | 150,985    | 208,664    | 58%         |                            | 190,051    | -100%     | 412,696               | -13%      | 411,041               | -13%      | 0                       |        |      |
| CTS - Contribution to Sales<br>Incomplete Days or Period | REGENT TRAVEL RETAIL TOTAL |               |     |           | 97,601,991 |        | 47,036,541 | 50,565,450 | 52%         | 32,249,218                 | 29,690,585 | 8%        | 84,598,309            | 15%       | 92,655,669            | 5%        | 68,900,115              | 41.6%  | 123% |

## RTRG AFFILIATES

| RESTO - WENDY'S |                           |                        |               |    |        |            |       |           |           |     |           |           |      |            |      |            |     |           |
|-----------------|---------------------------|------------------------|---------------|----|--------|------------|-------|-----------|-----------|-----|-----------|-----------|------|------------|------|------------|-----|-----------|
| 1.              | T3 BURGER- WENDY'S NAIA   | 1.                     | 10/01 - 10/20 | 20 | 14,176 | 5,730,470  | 404   | 2,693,321 | 3,037,149 | 53% | 2,040,177 | 1,954,192 | 4%   | 4,630,352  | 24%  | 6,125,061  | -6% |           |
| 2.              | T3 BURGER- WENDY'S BACOR  | 2.                     | 10/01 - 10/20 | 20 | 6,181  | 2,323,185  | 375   | 1,091,897 | 1,231,288 | 53% | 912,707   | 732,619   | 24%  | 1,768,272  | 31%  | 1,940,638  | 20% |           |
| 3.              | T3 BURGER- WENDY'S PITX   | 3.                     | 10/01 - 10/20 | 20 | 7,166  | 2,106,354  | 293   | 989,986   | 1,116,367 | 53% | 733,689   | 717,572   | 2%   | 1,983,080  | 6%   | 2,155,607  | -2% |           |
| 4.              | T3 BURGER- WENDY'S CLARK  | 4.                     | 10/01 - 10/20 | 20 | 2,946  | 1,370,987  | 465   | 644,363   | 726,623   | 53% | 501,614   | 451,964   | 10%  | 733,744    | 87%  | 1,265,655  | 8%  |           |
| 5.              | T3 BURGER- WENDY'S MEXICO | 5.                     | 10/01 - 10/20 | 20 | 1,918  | 1,004,669  | 523   | 472,194   | 532,474   | 53% | 432,129   | 287,740   | 50%  | 738,116    | 36%  | 779,582    | 29% |           |
| 6.              | T3 BURGER- WENDY'S YELLOW | 6.                     | 10/01 - 10/20 | 20 | 312    | 319,145    | 1,022 | 114,892   | 204,253   | 64% | 121,255   | 102,076   | 18%  | 290,483    | 10%  | 246,271    | 30% |           |
| 7.              | T3 BURGER- WENDY'S PANCAK | 7.                     | 10/01 - 10/20 | 20 | 293    | 296,461    | 1,011 | 106,726   | 189,735   | 64% | 110,526   | 101,880   | 8%   | 388,349    | -24% | 322,265    | -8% |           |
| CTS -60 %       |                           | RESTO - WENDY'S Total: |               |    |        | 13,151,274 |       | 6,113,382 | 7,037,892 | 54% | 4,852,101 | 4,348,045 | 11%  | 10,532,399 | 25%  | 12,835,082 | 2%  | 0         |
| MTR SALES       |                           |                        |               |    |        |            |       |           |           |     |           |           |      |            |      |            |     |           |
| 8.              | PERFUMES AND COSMETICS    | 1.                     | 10/01 - 10/23 | 23 | 841    | 3,330,160  | 3,959 | 1,826,298 | 1,503,861 | 45% | 1,035,445 | 1,082,945 | -4%  | 2,832,040  | 18%  | 3,043,125  | 9%  |           |
| 9.              | POD1                      | 2.                     | 10/01 - 10/23 | 23 | 375    | 1,690,770  | 4,508 | 967,459   | 723,310   | 43% | 514,730   | 422,070   | 21%  | 2,363,048  | -28% | 1,557,120  | 9%  | 7,999,573 |
| 10.             | POD3                      | 3.                     | 10/01 - 10/23 | 23 | 513    | 1,388,517  | 2,706 | 752,825   | 635,692   | 46% | 326,795   | 576,752   | -43% | 1,197,358  | 16%  | 1,165,979  | 19% | 4,165,676 |
|                 |                           |                        |               |    |        |            |       |           |           |     |           |           |      |            |      |            |     |           |

## SALES COMPARATIVE

Group by Business Concept

| STORE  | CURRENT - Oct 2024<br>OCT 1-23, 2024 |                       |     |           |             |        |            |            |            | PREV WEEK COMPARISON<br>10/17-10/23 vs 10/10-10/16 |            |           | Prev. Year - Oct 2023<br>OCT 1-23, 2023 |           | Last Month - Sep 2024<br>SEP 1-23, 2024 |           | Pre-Pandemic - Oct 2019<br>OCT 1-23, 2019 |        |      |
|--|--------------------------------------|-----------------------|-----|-----------|-------------|--------|------------|------------|------------|--|------------|-----------|---|-----------|---|-----------|---|--------|------|
|  | PERIOD                               | Days                  | TXN | Net Sales | ATV         | L.Cost | GP         | GP%        | Current Wk | Previous Wk  | Inc/Dec%   | Net Sales | Inc/Dec%                                | Net Sales | Inc/Dec%                                | Net Sales | Inc/Dec%                                  | GP%    |      |
| RTRG AFFILIATES  |                                      |                       |     |           |             |        |            |            |            |  |            |           |   |           |   |           |   |        |      |
| MTR SALES  |                                      |                       |     |           |             |        |            |            |            |  |            |           |   |           |   |           |   |        |      |
| 11. PLAYGROUND   | 4.                                   | 10/01 - 10/23         | 23  | 500       | 1,154,625   | 2,309  | 648,327    | 506,297    | 44%        | 368,870  | 315,412    | 16%       | 801,547                                 | 44%       | 1,052,490                               | 10%       | 1,435,751                                 | -19.5% | 42%  |
| 12. POD2   | 5.                                   | 10/03 - 10/23         | 17  | 29        | 732,855     | 25,270 | 307,247    | 425,607    | 58%        | 192,220  | 231,045    | -16%      | 753,550                                 | -3%       | 480,290                                 | 53%       | 3,701,195                                 | -80.1% | 71%  |
| 13. POD4   | 6.                                   | 10/01 - 10/23         | 23  | 198       | 423,921     | 2,141  | 246,441    | 177,479    | 42%        | 101,900  | 190,410    | -46%      | 295,124                                 | 44%       | 293,726                                 | 44%       | 602,666                                   | -29.6% | 87%  |
| CTS -40 %  | MTR SALES Total:                     |                       |     |           | 8,720,849   |        | 4,748,599  | 3,972,249  | 46%        | 2,539,960  | 2,818,635  | -9%       | 8,242,667                               | 6%        | 7,592,731                               | 15%       | 17,904,862                                | -51.2% | 76%  |
| CTS - Contribution to Sales<br>Incomplete Days or Period |                                      | RTRG AFFILIATES TOTAL |     |           | 21,872,123  |        | 10,861,981 | 11,010,141 | 50%        | 7,392,062  | 7,166,680  | 3%        | 18,775,066                              | 16%       | 20,427,813                              | 7%        | 17,904,862                                | 22.1%  | 105% |
|  |                                      | GRAND TOTAL:          |     |           | 119,474,115 |        | 57,898,523 | 61,575,591 | 50.0%      | 39,641,281   | 36,857,265 | 3%        | 103,373,376                             | 16%       | 113,083,483                             | 6%        | 86,804,978                                | 37.6%  | 51%  |