

## SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Oct 2024									PREV WEEK COMPARISON			Prev. Year - Oct 2023		Last Month - Sep 2024		Pre-Pandemic - Oct 2019		
	OCT 1-20, 2024									10/14-10/20 vs 10/07-10/13			OCT 1-20, 2023		SEP 1-20, 2024		OCT 1-20, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	10/01 - 10/20	20	11,172	5,654,350	506	2,126,240	3,528,110	62%	2,068,789	2,021,784	2%	6,070,693	-7%	5,670,971	0%			
2. SPACE38 CSP2 T3	2.	10/01 - 10/20	20	2,995	2,999,955	1,001	1,233,020	1,766,935	59%	1,136,984	1,012,499	12%	2,634,495	14%	3,250,378	-8%	2,781,790	7.8%	
3. WH SMITH T3 INTL (S12)	3.	10/01 - 10/20	20	5,158	2,706,308	524	1,097,444	1,608,863	59%	900,770	989,207	-8%	2,950,397	-8%	2,550,912	6%	1,671,380	61.9%	
4. AIRMALL T3 DOM	4.	10/01 - 10/20	20	3,845	2,677,965	696	958,170	1,719,795	64%	1,077,240	789,581	36%	2,901,327	-8%	2,212,558	21%	2,438,413	9.8%	
5. THE SHOPPES CSP1	5.	10/01 - 10/20	20	2,327	2,302,015	989	1,068,861	1,233,153	54%	853,234	761,968	11%	2,759,861	-17%	2,575,319	-11%	4,353,825	-47.1%	
6. CSP PITX	6.	10/01 - 10/20	20	11,933	1,808,883	151	1,173,831	635,051	35%	631,543	602,123	4%	1,634,494	11%	1,841,247	-2%			
7. WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/20	20	4,677	1,180,152	252	392,191	787,960	67%	460,308	381,754	20%	863,283	37%	881,506	34%			
8. WH SMITH CLARK IPD	8.	10/01 - 10/20	20	1,671	563,540	337	182,544	380,995	68%	208,204	201,581	3%			493,047	14%			
9. WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/20	20	2,497	451,211	180	153,031	298,180	66%	179,725	145,038	23%	299,206	51%	392,691	15%	525,952	-14.2%	
10. WH SMITH BACOLOD	10.	10/01 - 10/20	20	1,814	383,542	211	137,148	246,393	64%	154,937	130,370	18%	378,629	1%	263,750	45%			
11. WH SMITH T4 -AM	11.	10/01 - 10/20	20	1,217	348,068	286	150,277	197,790	57%	123,291	135,832	-9%	232,720	50%	276,847	26%	1,033,042	-66.3%	
12. WH SMITH LAGUINDINGAN	12.	10/01 - 10/20	20	1,741	300,530	172	90,912	209,617	70%	110,010	108,315	1%	299,655	0%	274,200	10%			
13. WH SMITH NAIA T3 (S32)	13.	10/01 - 10/20	20	941	286,632	304	118,195	168,436	59%	101,181	97,231	4%	398,050	-28%	279,642	2%			
14. WH SMITH BICOL	14.	10/01 - 10/20	20	1,209	219,433	181	77,349	142,083	65%	80,647	70,338	14%			350	62595%			
15. AIRMALL BOHOL	15.	10/02 - 10/20	19	494	201,719	408	78,033	123,685	61%	74,499	89,441	-16%							
16. AIRMALL ILOILO	16.	10/01 - 10/18	18	273	153,568	562	63,792	89,775	58%	48,560	67,650	-28%			255,786	-40%			
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:					22,237,875		9,101,045	13,136,830	59%	8,209,925	7,604,715	7%	21,422,813	4%	21,219,207	5%	12,804,405	73.6%	
FRANCHISE STORES																			
17. KRISPY KREME T3 DOM	1.	10/01 - 10/20	20	4,420	3,148,476	712	2,046,509	1,101,966	35%	1,129,655	1,099,609	2%	3,222,954	-2%	2,791,070	13%	4,082,204	-22.8%	
18. 7-11 BORA TOUR CENTER	2.	10/01 - 10/20	20	16,215	3,142,203	193	1,916,743	1,225,459	39%	1,136,750	1,074,223	5%	2,654,091	18%	2,978,285	6%	3,293,982	-4.6%	
19. 7-11 PITX	3.	10/01 - 10/20	20	36,601	2,672,165	73	1,817,072	855,092	32%	936,509	908,203	3%	2,629,701	2%	2,470,886	8%	2,226,992	19.9%	
20. 7-11 BORA STATION 3	4.	10/01 - 10/20	20	15,623	2,577,996	165	1,598,357	979,638	38%	998,707	903,606	10%	2,023,201	27%	1,816,961	42%	3,143,940	-18.0%	
21. 7-11 MCIA	5.	10/01 - 10/20	20	21,838	2,537,230	116	1,573,082	964,147	38%	885,790	891,725	-0%	1,940,576	31%	2,371,300	7%			
22. MINISO T3	6.	10/01 - 10/20	20	2,007	1,255,160	625	577,779	677,380	54%	464,113	453,809	2%	933,276	34%	1,090,931	15%	2,167,483	-42.0%	
23. MINISO CEBU	7.	10/01 - 10/20	20	2,207	1,231,622	558	557,845	673,776	55%	512,057	399,654	28%	838,353	47%	922,067	34%			
24. KRISPY KREME CSP2	8.	10/01 - 10/20	20	2,297	1,055,713	459	738,999	316,714	30%	374,051	389,950	-4%	490,074	115%	991,726	6%	858,464	22.9%	
25. MINISO DRIVE&DINE	9.	10/01 - 10/20	20	1,108	851,431	768	521,317	330,113	39%	322,246	280,679	14%	556,459	53%	545,121	56%			
CTS -22 % FRANCHISE STORES Total:					18,471,999		11,347,709	7,124,289	39%	6,759,880	6,401,460	5%	15,288,689	21%	15,978,350	16%	15,773,068	17.1%	
BEAUTY, FASHION & ACCESSORIES																			
26. VS T3 DOM	1.	10/01 - 10/20	20	727	2,525,450	3,473	1,095,938	1,429,511	57%	970,260	881,520	10%	2,248,160	12%	2,558,030	-1%	2,010,390	25.6%	

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STORE	CURRENT - Oct 2024									PREV WEEK COMPARISON			Prev. Year - Oct 2023		Last Month - Sep 2024		Pre-Pandemic - Oct 2019		
	OCT 1-20, 2024									10/14-10/20 vs 10/07-10/13			OCT 1-20, 2023		SEP 1-20, 2024		OCT 1-20, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. BBW T3 DOM	2.	10/01 - 10/20	20	1,260	2,502,257	1,985	1,105,826	1,396,430	56%	1,017,147	881,780	15%	1,823,480	37%	2,219,470	13%	1,305,895	91.6%	52%
28. CITY OF DREAMS	3.	10/01 - 10/20	20	465	2,010,221	4,323	886,466	1,123,754	56%	742,703	694,228	6%	1,476,417	36%	2,453,054	-18%			
29. VS T3 LANDSIDE	4.	10/01 - 10/20	20	511	1,663,189	3,254	767,831	895,357	54%	654,979	510,320	28%	1,589,460	5%	1,590,160	5%	1,712,457	-2.8%	57%
30. BBW T3 LANDSIDE	5.	10/01 - 10/20	20	773	1,598,886	2,068	725,988	872,897	55%	653,096	471,670	38%	1,215,850	32%	1,300,460	23%	1,398,890	14.2%	52%
31. THE RUNWAY T3 INTL (S6)	6.	10/01 - 10/20	20	890	1,464,025	1,644	735,501	728,523	50%	531,443	549,638	-3%	618,823	137%	1,293,647	13%	271,188	439.8%	61%
32. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/20	20	321	1,252,967	3,903	614,582	638,384	51%	512,092	375,728	36%	843,090	49%	1,052,009	19%	655,256	91.2%	55%
33. MAC T3 DOM	8.	10/01 - 10/20	20	234	752,552	3,216	357,434	395,117	53%	315,510	195,027	61%	778,830	-3%	803,180	-6%	944,115	-20.2%	50%
34. T3 INTL JO MALONE	9.	10/02 - 10/20	18	55	460,080	8,365	193,849	266,230	58%	199,365	118,555	68%	517,550	-11%	408,650	13%	941,472	-51.1%	50%
35. MAC T3 INTL	10.	10/01 - 10/20	20	156	413,597	2,651	193,872	219,725	53%	138,077	143,947	-4%	291,580	42%	357,690	16%	852,650	-51.4%	52%
36. T3 INTL KIEHLS	11.	10/01 - 10/19	15	33	121,685	3,687	69,973	51,711	42%	52,127	36,447	43%	187,780	-35%	310,495	-61%	1,451,472	-91.6%	46%
37. BEAUTY TO GO-KALIBO	12.	10/01 - 10/20	17	43	90,219	2,098	38,332	51,886	58%	19,377	37,248	-47%	251,079	-64%	124,130	-27%	1,262,353	-92.8%	56%
CTS -17 %	BEAUTY, FASHION & ACCESSORIES Total:				14,855,129		6,785,598	8,069,530	54%	5,806,177	4,896,109	18%	11,842,099	25%	14,470,975	3%	12,806,139	16.0%	53%
RESTO																			
38. SUBWAY T1	1.	10/01 - 10/20	20	11,642	4,916,995	422	1,622,608	3,294,387	67%	1,829,023	1,684,079	8%	5,070,997	-3%	4,698,333	5%			
39. CAFE EXPRESS- T1	2.	10/01 - 10/20	20	10,967	4,914,766	448	1,621,872	3,292,893	67%	1,785,954	1,664,811	7%	6,049,040	-19%	4,670,421	5%	2,889,060	70.1%	67%
40. SUBWAY T3	3.	10/01 - 10/20	20	7,154	2,435,644	340	803,762	1,631,881	67%	841,049	853,785	-1%			2,215,141	10%			
41. ILLY CAFE- ROCKWELL	4.	10/01 - 10/20	20	1,918	830,402	432	282,336	548,065	66%	276,865	286,771	-3%	781,442	6%	919,961	-10%	531,849	56.1%	66%
42. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/20	20	2,407	641,698	266	211,760	429,937	67%	226,392	215,757	4%	368,170	74%	604,563	6%	510,209	25.7%	67%
43. CAFE EXPRESS- T3 ARRV	6.	10/01 - 10/20	20	1,941	463,636	238	153,000	310,636	67%	153,012	162,412	-5%	297,152	56%	397,113	17%	196,697	135.7%	67%
44. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/20	20	1,062	326,959	307	107,896	219,062	67%	108,079	112,258	-3%	259,293	26%	361,587	-10%			
45. ILLY CAFE- OPUS MALL	8.	10/12 - 10/20	9	412	177,490	430	58,571	118,918	67%	107,151	70,338	52%							
46. CAFE EXPRESS- KALIBO	9.	10/01 - 10/20	20	143	31,851	222	10,511	21,340	67%	14,499	7,213	101%	28,016	14%	29,854	7%			
CTS -17 %	RESTO Total:				14,739,445		4,872,321	9,867,124	67%	5,342,028	5,057,428	5%	12,854,114	15%	13,896,976	6%	4,127,817	257.0%	67%
ATHLEISURE																			
47. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/20	20	2,798	5,303,849	1,895	3,455,969	1,847,879	35%	2,023,018	1,810,655	11%	3,689,442	44%	5,780,083	-8%	4,288,049	23.6%	31%
48. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/20	20	471	1,192,265	2,531	695,147	497,117	42%	482,566	424,821	13%	1,080,690	10%	1,548,971	-23%	1,221,791	-2.4%	37%
49. T3 INTL SPACE5	3.	10/01 - 10/20	20	1,413	825,052	583	587,531	237,520	29%	265,414	293,041	-9%	495,070	67%	1,039,233	-21%	339,735	142.8%	67%
CTS -9 %	ATHLEISURE Total:				7,321,166		4,738,648	2,582,517	35%	2,770,998	2,528,517	9%	5,265,203	39%	8,368,287	-13%	5,849,575	25.1%	34%
OUTLETS																			
50. SLEX	1.	10/01 - 10/20	20	480	990,996	2,064	548,098	442,898	45%	405,610	266,819	52%	1,071,022	-7%	930,604	6%	759,381	30.5%	40%

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Group by Business Concept

STORE	CURRENT - Oct 2024 OCT 1-20, 2024									PREV WEEK COMPARISON 10/14-10/20 vs 10/07-10/13			Prev. Year - Oct 2023 OCT 1-20, 2023		Last Month - Sep 2024 SEP 1-20, 2024		Pre-Pandemic - Oct 2019 OCT 1-20, 2019			
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%		
REGENT TRAVEL RETAIL STORES																				
OUTLETS																				
51. CLARK PUREGOLD	2.	10/01 - 10/20	20			974,557		503,631	470,925	48%	482,778	295,068	63%	847,483	15%	558,942	74%	1,762,195	-44.6%	50%
52. NLEX DRIVE&DINE	3.	10/01 - 10/20	20	376		902,313	2,399	480,395	421,917	47%	312,687	361,386	-13%	618,477	46%	793,151	14%	719,937	25.3%	49%
53. SUBIC FREEPORT	4.	10/01 - 10/20	20	224		798,355	3,564	435,732	362,622	45%	429,979	213,682	101%	450,307	77%	565,826	41%	754,306	5.8%	41%
54. BORACAY	5.	10/01 - 10/20	20	513		725,510	1,414	424,885	300,624	41%	220,893	264,703	-16%	497,358	46%	523,683	39%	2,320,283	-68.7%	45%
55. NLEX BALAGTAS	6.	10/01 - 10/20	20	366		716,793	1,958	391,208	325,585	45%	261,981	232,013	12%	729,735	-2%	654,133	10%	862,706	-16.9%	43%
56. NLEX MEGA STATION	7.	10/01 - 10/20	20	370		663,913	1,794	366,808	297,104	45%	318,210	152,054	109%	721,961	-8%	621,739	7%	1,236,928	-46.3%	44%
57. CEBU PUEBLO VERDE	8.	10/01 - 10/20	20	336		657,059	1,955	380,545	276,514	42%	333,533	159,370	109%	466,190	41%	469,578	40%	474,806	38.3%	45%
58. FR PITX	9.	10/01 - 10/20	20	408		636,028	1,558	374,200	261,828	41%	198,454	223,628	-11%	583,368	9%	670,255	-5%			
59. TRAVEL HUB BATANGAS	10.	10/18 - 10/20	3	49		40,834	833	21,582	19,251	47%	40,834									
CTS -8 %	OUTLETS Total:					7,106,362		3,927,089	3,179,273	45%	3,004,961	2,168,726	38%	5,985,904	19%	5,787,914	23%	8,890,545	-20.0%	45%
ECOMMERCE																				
60. SHOPEE	1.	10/01 - 10/12	11	356		359,650	1,010	150,985	208,664	58%		271,583	-100%	328,032	10%	360,625	0%			
CTS -0 %	ECOMMERCE Total:					359,650		150,985	208,664	58%		271,583	-100%	328,032	10%	360,625	0%	0		
REGENT TRAVEL RETAIL TOTAL						85,091,628		40,923,397	44,168,230	52%	31,893,970	28,928,541	10%	72,986,856	17%	80,082,336	6%	60,251,551	41.2%	121%

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																		
1.	T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/20	20	14,176	5,730,470	404	2,693,321	3,037,149	53%	2,040,177	1,954,192	4%	4,630,352	24%	6,125,061	-6%	
2.	T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/20	20	6,181	2,323,185	375	1,091,897	1,231,288	53%	912,707	732,619	24%	1,768,272	31%	1,940,638	20%	
3.	T3 BURGER- WENDY'S PITX	3.	10/01 - 10/20	20	7,166	2,106,354	293	989,986	1,116,367	53%	733,689	717,572	2%	1,983,080	6%	2,155,607	-2%	
4.	T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/20	20	2,946	1,370,987	465	644,363	726,623	53%	501,614	451,964	10%	733,744	87%	1,265,655	8%	
5.	T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/20	20	1,918	1,004,669	523	472,194	532,474	53%	432,129	287,740	50%	738,116	36%	779,582	29%	
6.	T3 BURGER- WENDY'S YELLOW	6.	10/01 - 10/20	20	312	319,145	1,022	114,892	204,253	64%	121,255	102,076	18%	290,483	10%	246,271	30%	
7.	T3 BURGER- WENDY'S PANCAK	7.	10/01 - 10/20	20	293	296,461	1,011	106,726	189,735	64%	110,526	101,880	8%	388,349	-24%	322,265	-8%	
CTS -63 %		RESTO - WENDY'S Total:				13,151,274		6,113,382	7,037,892	54%	4,852,101	4,348,045	11%	10,532,399	25%	12,835,082	2%	0%
MTR SALES																		
8.	PERFUMES AND COSMETICS	1.	10/01 - 10/20	20	760	2,979,445	3,920	1,635,075	1,344,370	45%	1,036,125	1,135,740	-8%	2,376,500	25%	2,681,127	11%	
9.	POD1	2.	10/01 - 10/20	20	319	1,440,900	4,516	819,739	621,160	43%	441,615	431,455	2%	1,990,828	-28%	1,400,555	3%	7,361,893
10.	POD3	3.	10/01 - 10/20	20	454	1,271,674	2,801	686,529	585,145	46%	465,078	478,311	-2%	1,029,037	24%	1,006,808	26%	3,551,123
11.	PLAYGROUND	4.	10/01 - 10/20	20	437	997,152	2,281	555,178	441,974	44%	346,219	287,184	20%	700,232	42%	911,038	9%	1,305,996
																	-23.6%	42%

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	OCT 1-20, 2024									10/14-10/20 vs 10/07-10/13			OCT 1-20, 2023		SEP 1-20, 2024		OCT 1-20, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
12. POD2	5.	10/03 - 10/20	15	26	666,415	25,631	280,245	386,169	58%	231,795	201,295	15%	646,750	3%	408,780	63%	3,374,457	-80.2%	71%
13. POD4	6.	10/01 - 10/20	20	176	391,600	2,225	228,220	163,379	42%	157,880	151,056	4%	264,809	48%	259,307	51%	547,780	-28.5%	86%
CTS -37 %	MTR SALES Total:				7,747,187		4,204,987	3,542,200	46%	2,678,713	2,685,042	-0%	7,008,156	11%	6,667,615	16%	16,141,251	-52.0%	76%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			20,898,462		10,318,369	10,580,092	51%	7,530,814	7,033,087	7%	17,540,556	19%	19,502,698	7%	16,141,251	29.4%	109%
GRAND TOTAL:					105,990,090		51,241,767	54,748,323	51.0%	39,424,784	35,961,628	7%	90,527,412	17%	99,585,034	6%	76,392,802	38.7%	51%