# **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**SPACE28 TRAVEL BUDDY T3** 

BRAND		nt Sales -11/30/2024	Last 11/01/2023	Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>                                       </u>
1-OUTRIGHT	. – – – – – – – – – – – – – – – – – – –			i				! 
USPA	77	221,762.20	19	97,741.10	126%	38	138,893.00	59%
TRAVEL BLUE	103	130,128.00	111	97,945.00		182	139,461.00	l
ANKER	51	105,367.00	127	208,995.00	-49%	0	0.00	 
STANLEY	42	92,991.00	0	0.00		0	0.00	!   
JBL-TRI	22	79,726.00	19	59,387.00	34%	0	0.00	 
DELSEY	9	63,564.00	1	18,990.00	234%	0	0.00	 
LEXINGHAM	35	47,250.00	0	0.00		0	0.00	 
AUKEY	15	34,579.00	54	94,395.00	-63%	0	0.00	 
APPLE-TRI	15	34,485.00	17	37,963.00	-9%	0	0.00	! 
CASIO	16	25,761.00	10	35,252.00	-26%	0	0.00	 
THE NORTH FACE-O	5	16,140.00	0	0.00		0	0.00	
SONY-TRI	7	14,703.00	11	28,319.10	-48%	0	0.00	 
MARSHALL-TRI	3	12,057.00	5	46,895.10	-74%	0	0.00	 
TENKI	5	9,065.00	0	0.00		0	0.00	 
XTORM-TRI	5	7,255.00	0	0.00		0	0.00	 
BELKIN	4	5,040.00	0	0.00		0	0.00	 
ADIDAS	4	5,015.00	0	0.00		0	0.00	!   
JANSPORT	3	3,735.00	0	0.00		0	0.00	 
BAYONGCIAGA	0	0.00	0	0.00		5	6,675.00	-100%
DESTINATION TRAVEL	0	0.00	1	1,190.00	-100%	0	0.00	 
G-SHOCK	0	0.00	1	5,600.00	-100%	0	0.00	 
GATTINONI ROMA	0	0.00	0	0.00		16	45,062.00	-100%
LULU BLANC	0	0.00	0	0.00		2	5,748.00	-100%
NON-MERCH	263	0.00	10	0.00		291	0.00	 
PEPE JEANS	0	0.00	0	0.00		4	9,196.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		1	4,050.00	-100%
1-OUTRIGHT Total:	684	908,623.20	386	732,672.30	24%	539	349,085.00	160%
2-CONSIGNE	;   	 				 		 
WANDERSKYE	288	371,514.00	174	255,712.00	45%	183¦	248,731.00	49%
PACSAFE-C	46	251,064.00	16	92,205.00	172%	0	0.00	1 
IT LUGGAGE-C	26	226,265.00	21	191,838.10	17%	0	0.00	 
HEYS	45	204,656.00	57	242,494.00	-15%	24	86,829.50	135%
U-ELEMENT	69	188,894.00	46	102,014.00	85%	0	0.00	 
GUESS-C	19	104,262.00	23	130,654.00	-20%	38	148,824.00	-29%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### **SPACE28 TRAVEL BUDDY T3**

2-CONSIGNE SMOOTH SKIES-C	Qty. 112	Nett	Qty.	Net		Qty.	NI-4	
	i	100 500 00	į		: L		Net	1
SMOOTH SKIES-C	i	100 500 00	!					 
	9	102,528.00	66	72,612.00	41%	0	0.00	  -
BG BERLIN-C		71,031.00	4	45,076.00	57%	0	0.00	 
CABINZERO	21	67,769.00	12	65,478.00	3%	0	0.00	 
FILIPINIANA	12	2,800.00	0	0.00		0	0.00	 
AMERICAN TOURISTER	0	0.00	0	0.00		81	366,196.50	-100%
DELSEY-C	0	0.00	0	0.00		31	133,822.00	-100%
EUROO	0	0.00	0	0.00		15	25,215.00	-100%
FLIGHT 001	0	0.00	0	0.00		8	14,741.00	-100%
HAWK-C	0	0.00	11	16,414.25	-100%	0	0.00	 
HUG ME	0	0.00	0	0.00		7	4,193.00	-100%
HYDRAPAK	0	0.00	12	4,048.00	-100%	0	0.00	 
PARKLAND-C	0	0.00	0	0.00		21	0.00	 
SAMSONITE-C	0	0.00	0	0.00		39	365,407.50	-100%
SWATCH-C	0	0.00	3	16,000.00	-100%	0	0.00	 
TARGUS	0	0.00	0	0.00		4	28,636.00	-100%
TRAVELON	0	0.00	0	0.00		87	185,922.00	-100%
VICTORINOX	0	0.00	0	0.00		7	31,892.00	-100%
WORLD TRAVELER-C	0	0.00	0	0.00		90	242,199.00	-100%
Z-ZOOM	0	0.00	1	1,990.00	-100%	0	0.00	  -
2-CONSIGNE Total:	647	1,590,783.00	446	1,236,535.35	28%	635	1,882,608.50	-15%
TOTALS:	1,331	2,499,406.20	832	1,969,207.65	26%	1,174	2,231,693.50	11%
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## **SALES REPORT - Comparative by Brand per Store**

T3 INTL SPACE5

Period: 11/01/2024-11/30/2024

BRAND		ent Sales 24-11/30/2024		t Year 23-11/30/2023	Inc/Dec%	20 <sup>-</sup>	19 9-11/30/2019	   Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>.</u>
1-OUTRIGHT			<del></del>		<u> </u>	+ -		] 
BATH & BODY WORKS	89	26,150.00	0	0.00	1	0	0.00	 
VERSACE	3	13,300.00	0	0.00	1	0	0.00	I
CLINIQUE	1¦	2,500.00	0	0.00	i I	0	0.00	i
BURBERRY	i	2,465.00	1	0.00	' I	Ţi.	0.00	1
i de la companya de	1¦ 1	1,870.00	0;		1	0¦ 0¦		1
ELIZABETH ARDEN	1	,	0	0.00	: 1	- i	0.00	!
ADIDAS-B4U	2 3	1,798.00	0	0.00	1	0;	0.00	1
MINISO-O	II .	387.00	0	0.00		0	0.00	i
JBL	0	0.00	5	3,750.00	'	0	0.00	ļ
PANDORA	0	0.00	0	0.00	1	156	613,135.00	1
SONY	0	0.00	1 <sub>!</sub>	695.00	i  -	0	0.00	
1-OUTRIGHT Total:	100	48,470.00	6	4,445.00	990%	156¦	613,135.00	-92%
2-CONSIGNE	 	1	1			 		! 
	0.750	1 071 161 00	1 670	677 110 00	. 070/	0	0.00	 
MINISO	2,750	1,271,161.00	1,678	677,112.00	· .	0	0.00	1
JBL-C	0¦ 	0.00	1;	750.00	!	0;	0.00	!
2-CONSIGNE Total:	2,750	1,271,161.00	1,679	677,862.00	87%	0	0.00	; 
TOTALS:	2,850	1,319,631.00	1,685	682,307.00	93%	156	613,135.00	115%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### THE SHOPPES LEFT WING

BRAND		nt Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>                                     </u>
1-OUTRIGHT	+-							 
ADIDAS	848	1,325,903.00	271	463,040.00	186%	0	0.00	! 
NIKE	681	1,182,166.50	374	752,437.95	57%	0	0.00	 
TRAVEL BLUE	48	80,175.00	38	55,440.00	44%	16 <sup>¦</sup>	24,000.00	234%
JANSPORT	45	37,350.00	0	0.00		0	0.00	!   
MOLIABAL	0	0.00	0	0.00		3	7,970.00	-100%
NESTI DANTE	0	0.00	0	0.00		16	5,035.00	-100%
NON-MERCH	943	0.00	470	0.00		2	0.00	 
SWAROVSKI	0	0.00	0	0.00		1	4,550.00	-100%
UNDER ARMOUR	0	0.00	0	0.00		0	0.00	! 
USPA	0	0.00	0	0.00		8	28,860.00	-100%
1-OUTRIGHT Total:	2,565	2,625,594.50	1,153	1,270,917.95	106%	46	70,415.00	3628%
2-CONSIGNE	1 1 1	 	1 1 1					 
WANDERSKYE	26	65,799.00	0	0.00		0	0.00	 
HEYS	10	59,630.00	0	0.00		0	0.00	!   
LEGEND WALKER	4	52,766.00	0	0.00		0	0.00	 
FILIPINIANA	132	29,920.00	0	0.00		0 ¦	0.00	  -
BRIC'S-C	0	0.00	0	0.00		10	139,010.00	-100%
BVLGARI-C	0	0.00	1	7,700.00	-100%	0	0.00	I
CASIO-C	0	0.00	0	0.00		2	24,990.00	-100%
COCCINELLE	0	0.00	0	0.00		5	61,700.00	-100%
COTY-P	0	0.00	1	849.00	-100%	0	0.00	 
FOSSIL-C	0	0.00	0	0.00		31	206,400.00	-100%
HEAD-C	0	0.00	0	0.00		0	0.00	 
LUXOTTICA-C	0	0.00	0	0.00		2	15,760.00	-100%
NESTI DANTE-C	0	0.00	0	0.00		314	77,445.00	-100%
RIDER	0	0.00	0	0.00		0	0.00	 
SWAROVSKI-C	0	0.00	0	0.00		31	222,240.00	-100%
URBANIZE	0	0.00	0	0.00		1	4,619.00	-100%
2-CONSIGNE Total:	172	208,115.00	2	8,549.00	2334%	396	752,164.00	-72%
TOTALS:	2,737	2,833,709.50	1,155	1,279,466.95	121%	442	822,579.00	244%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BRAND		nt Sales 1-11/30/2024		Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	<u>i</u>	Qty.	Net	i I
1-OUTRIGHT					[	i		] 
NIKE	232	333,636.75	110	255,903.50	30%	296¦	563,230.50	-40%
ADIDAS	213	285,644.00	0	0.00		0	0.00	 
TRAVEL BLUE	145	217,024.00	171	181,434.00	19%	91¦	91,167.00	138%
USPA	55	169,937.00	2	9,998.10	1599%	0	0.00	 
BATH & BODY WORKS	337	149,920.00	2	0.00		0	0.00	 
ANKER	65	121,410.00	0	0.00		0	0.00	i !
STANLEY	55	120,634.50	0	0.00		0	0.00	1 
SWAROVSKI	8	80,675.00	0	0.00	1	0	0.00	 
LUXOTTICA	9	68,200.00	0	0.00	i i	0	0.00	 
AUKEY	28	65,626.00	0	0.00		0	0.00	 
JANSPORT	62	54,780.00	0	0.00	!	0	0.00	 
BIRKENSTOCK	11	43,706.00	0	0.00		0	0.00	! 
CONVERSE	20	37,595.00	0	0.00		0	0.00	 
DELSEY	4	37,178.00	0	0.00	i	0	0.00	 
JBL-TRI	8	34,562.00	3	10,447.00	230%	0	0.00	 
MINISO	118	22,757.00	0	0.00	!	0	0.00	 
APPLE-TRI	8	22,592.00	0	0.00		0	0.00	! 
HYDROFLASK-O	10	17,403.00	0	0.00		0	0.00	 
MARSHALL-TRI	2	15,648.00	0	0.00		0	0.00	 
SOL DE JANEIRO	7	15,470.00	0	0.00		0	0.00	 
SONY-TRI	5	13,935.00	3	2,397.00	481%	0	0.00	 
SPERRY	2	12,990.00	6	40,465.00	-67%	8	32,189.50	-59%
SPEEDO	8	11,531.00	5	11,523.00	0%	0	0.00	 
HERSCHEL	3	11,235.00	0	0.00		0	0.00	i !
BELKIN	7	10,065.00	0	0.00		0	0.00	 
CHLOE	4	8,800.00	0	0.00	1	0	0.00	 
LANVIN	2	8,670.00	0	0.00		0	0.00	! 
BURBERRY	4	7,810.00	0	0.00		0	0.00	 
VANS	2	6,796.00	0	0.00		0	0.00	i !
VERSACE	1	6,700.00	1	6,500.00	3%	0	0.00	1 
ANESSA	2	2,720.00	0	0.00		0	0.00	 
XTORM-TRI	2	2,518.00	0	0.00		0	0.00	! 
TRAVEL ON	1	2,190.00	0	0.00		0	0.00	 
MARC JACOBS	1	1,870.00	0	0.00		0	0.00	-  -
	1	1,070.00		0.00	1		0.00	

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BRAND		ent Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%		119 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT					<u>.</u> i !	+ -   		i !
DESTINATION TRAVEL	1	1,300.00	5	3,495.00	-62%	0	0.00	1 
ELIZABETH ARDEN	1	650.00	0	0.00	1 1 1	0	0.00	 
LOCAL SCARF	1	399.00	4	2,040.00	-80%	0	0.00	 
BITE BLOCK - C	1	270.00	2	540.00	-50%	0	0.00	! ! !
ADIDAS PH	0	0.00	0	0.00	1 1 1	6	3,000.00	-100%
ASICS-SL	0	0.00	0	0.00	 	3	7,385.00	-100%
BAYONGCIAGA	0	0.00	6	6,070.00	-100%	0	0.00	! ! !
CABEAU	0	0.00	11	35,200.00	-100%	0	0.00	 
CLINIQUE	0	0.00	1	5,569.00	-100%	3	10,669.10	-100%
EASTPAK-SL	0	0.00	0	0.00	 	2	2,226.00	-100%
EVERLAST	0	0.00	0	0.00	l l	72	95,428.00	-100%
FITFLOP-SL	0	0.00	0	0.00	 	2	7,488.00	-100%
GIFT BUSINESS	0	0.00	6	1,648.00	-100%	11	2,240.00	-100%
GIORGIO ARMANI	0	0.00	1	4,600.00	-100%	0	0.00	!
ISLAND GIRL	0	0.00	0	0.00	 	5	5,775.00	-100%
LEXINGHAM	0	0.00	3	3,800.00	-100%	0	0.00	 
MY ARCADE-TRI	0	0.00	1	4,290.00	-100%	0	0.00	! ! !
NESTI DANTE	0	0.00	0	0.00	 	4	1,000.00	-100%
NIKE-SL	0	0.00	0	0.00	!	0	0.00	i !
NON-MERCH	1,329	0.00	386	0.00	 	1,141	0.00	 
OGON	0	0.00	1	3,300.00	-100%	0	0.00	 
PACSAFE	0	0.00	0	0.00	i i	2	7,730.00	-100%
SAUCONY	0	0.00	0	0.00	] 	2	5,514.00	-100%
SILVERLIT-TRI	0	0.00	1	1,990.00	-100%	0	0.00	 
THE BALM	0	0.00	0	0.00	1 	2	2,240.00	-100%
WORLD TRAVELER	0	0.00	0	0.00	1 1 1	16	49,657.00	-100%
1-OUTRIGHT Total:	2,774	2,024,847.25	731	591,209.60	242%	1,666	886,939.10	128%
2-CONSIGNE	 	 	 		1 1 1	 		 
FILIPINIANA	2,000	638,560.00	773	275,930.00	131%	154	55,014.00	1060%
OAKLEY-C	161	476,012.00	132	394,570.00	20%	85	153,012.50	211%
SUNNIES STUDIOS-C	601	439,095.00	735	448,870.00	-2%	717	303,973.00	44%
VERSACE-C	57	305,585.00	10	58,900.00	418%	0	0.00	i !
SUNNIES FACE	675	302,453.00	0	0.00	 	0	0.00	1 
QUIKSILVER-C	133	285,060.00	135	212,340.00	34%	3	5,192.00	5390%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BURBERRY-C 34 203,335.00 6 25,500.00 697% 0 0.00  YVES SAINT LAURENT-C 25 192,155.00 5 25,250.00 661% 0 0.00  CALVIM KLEIN-C 45 190,120.00 4 21,300.00 792% 0 0.00  HUGO BOSS-C 32 163,810.00 4 22,800.00 618% 0 0.00  ELIZABETH ARDEN-C 105 162,996.00 2 3,100.00 5157% 0 0.00  WANDERSKYE 110 156,034.00 0 0.00  WANDERSKYE 110 156,034.00 0 0.00  WANDERSKYE 110 152,645.00 0 0.00  RESTI DANTE-C 870 152,645.00 0 0.00  RALPH LAUREN-C 23 140,551.00 5 25,400.00 453% 0 0.00  EVIGARI-C 16 121,325.00 2 11,500.00 55% 0 0.00  EVIGARI-C 16 121,325.00 2 11,500.00 55% 0 0.00  EVIGARI-C 16 121,325.00 2 11,500.00 55% 0 0.00  ELIZABETH ARDEN-C 16 104,430.00 30 64,560.00 59% 0 0.00  ELIZABETH ARDEN-C 16 104,430.00 30 64,560.00 51% 0 0.00  ELIZABETH ARDEN-C 17 104,504.00 1 0 0.00  ELIZABETH ARDEN-C 18 104,5	BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 1-11/30/2019	Inc/Dec
BAPERFORMANCE   229, 265,759.00   203   241,667.00   9%   0   0.00   0						1			I I
CLINIQUE-C  84 226,950.00 23 67,400.00 236% 0 0.00  MOSSIMO-APP 216 215,285.00 271 283,272.00 -24% 279 234,566.00  BURBERRY-C  34 203,335.00 6 25,500.00 667% 0 0.00  CALVIN KLEIN-C  45 199,122.00 4 21,300.00 792% 0 0.00  KROOBERG 225 187,745.00 0 0.00 183 155,902.00 2  HUGO BOSS-C  32 163,810.00 4 22,800.00 618% 0 0.00  KROOBERG 225 187,745.00 0 0.00 183 155,902.00 2  HUGO BOSS-C  32 163,810.00 4 22,800.00 618% 0 0.00  WANDERSKYE 110 156,034.00 0 0.00 5157% 0 0.00  NESTI DANTE-C  870 152,645.00 0 0.00 5157% 0 0.00  GIORGIO ARMANI-C  23 140,551.00 5 25,400.00 453% 0 0.00  RALPH LAUREN-C  20 125,672.00 1 6,5500.00 185% 0 0.00  ROXY-C  52 107,420.00 31 67,360.00 55% 0 0.00  ROXY-C  52 107,420.00 31 67,360.00 55% 0 0.00  ROXY-C  52 107,420.00 31 67,360.00 55% 0 0.00  RESS 14 98,046.00 5 33,619.10 191% 8 26,131.50 25  BILLABONIG 66 104,430.00 30 64,560.00 61% 0 0.00  RESS 14 98,046.00 5 33,619.10 191% 8 26,131.50 25  LEGEND WALKER 7, 88,073.00 0 0.00  IT LUGGAGE-C  10 88,023.00 4 42,976.00 104% 0 0.00  MOSCHINO-C  10 88,023.00 4 42,976.00 104% 0 0.00  MOSCHINO-C  16 77,280.00 1 0.00 107% 0 0.00  MARC JACOBS-C  9 48,870.00 1 0.00 107% 0 0.00  MARC JACOBS-C  9 48,870.00 1 0.00 111% 0 0.00  MARC JACOBS-C  9 48,870.00 3 23,100.00 111% 0 0.00  MARC JACOBS-C  9 48,870.00 1 1 0.00  MARC JACOBS-C  9 48,870.00 3 23,100.00 111% 0 0.00  MARC JACOBS-C  9 48,870.00 1 0.00 0 0.00  MARC JACOBS-C  9 48,870.00 1 0.00 0 0.00  MARC JACOBS-C  9 9 48,870.00 3 23,100.00 111% 0 0.00  MARC JACOBS-C  9 9 48,870.00 3 23,100.00 111% 0 0.00  MARC JACOBS-C  9 9 91,800.00 0 0.00  MARC JACOBS-C  10 18,875.00 0 0.00  MARC JACOBS-C  11 15,845.00 0 0.00  MARC JACOBS-C  12 13,850.00 0 0.00  MARC JACOBS-C  13 15,845.00 0 0.00  MARC JACOBS-C  14 15,845.00 0 0.00  MARC JACOBS-C  15 32,555.00 0 0.00  MARC JACOBS-C  16 15,845.00 0 0.00  MARC JACOBS-C  17 15,886.00 0 0.00  MARC JACOBS-C  18 15,845.00 0 0.00  MARC JACOBS-C  19 9,180.00 0 0.00  MARC JACOBS-C  10 15,886.00 0 0.00  MARC JACOBS-C  11 15,888.00 0 0.00  MARC JACOBS-C  11 15,845.00 0 0.00  MARC JA	2-CONSIGNE						· + -   		!
MOSSIMO-APP         216         215,285.00         271         283,272.00         -24%         279         234,566.00           BURBERRY-C         34         203,335.00         6         25,500.00         667%         0         0.00           YVES SAINT LAURENT-C         25         192,155.00         5         25,250.00         661%         0         0.00           CALVIN KLEIN-C         45         190,120.00         4         21,300.00         792%         0         0.00           HUGO BOSS-C         32         163,810.00         4         22,800.00         618%         0         0.00           BELIZABETH ARDEN-C         105         162,996.00         2         3,100.00         5157%         0         0.00           WANDERSKYE         110         156,034.00         0         0.00         0         0.00         0         0.00           WESTI DANTE-C         870         152,645.00         0         0.00         453%         0         0.00           GIORGIO ARMANI-C         23         140,551.00         5         25,400.00         453%         0         0.00           RALPH LAUREN-C         20         125,672.00         1         6,550.00         1818%	8A PERFORMANCE	229	265,759.00	203	241,667.00	9%	0	0.00	! ! !
BURBERRY-C 34 203,335.00 6 25,500.00 697% 0 0.00  YVES SAINT LAURENT-C 25 192,155.00 5 25,250.00 661% 0 0.00  CALVIM KLEIN-C 45 190,120.00 4 21,300.00 792% 0 0.00  KROOBERG 225 187,745.00 0 0.00 618% 0 0.00  KROOBERG 225 187,745.00 0 0.00 618% 0 0.00  KROOBERG 225 187,745.00 0 0.00 618% 0 0.00  ELIZABETH ARDEN-C 105 162,996.00 2 3,100.00 5157% 0 0.00  WANDERSKYE 110 156,034.00 0 0.00  WANDERSKYE 110 156,034.00 0 0.00  WANDERSKYE 110 156,034.00 0 0.00  RESTI DANTE-C 870 152,645.00 0 0.00  RESTI DANTE-C 105 162,996.00 2 25,400.00 453% 0 0.00  RALPH LAUREN-C 20 125,672.00 1 6,550.00 453% 0 0.00  RALPH LAUREN-C 16 121,325.00 2 11,500.00 955% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 559% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 559% 0 0.00  RESTI DANTE-C 168 93,540.00 2 11,500.00 955% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 559% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 559% 0 0.00  ROXY-C 52 107,420.00 30 64,560.00 61% 0 0.00  RESTI DANTE-C 168 93,540.00 21 15,120.00 955% 0 0.00  ROXY-C 52 107,420.00 30 64,560.00 61% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 559% 0 0.00  ROXY-C 52 107,420.00 30 64,560.00 61% 0 0.00  RESTI DANTE-C 168 93,540.00 21 15,120.00 5518% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 559% 0 0.00  RESTI DANTE-C 168 93,540.00 21 15,120.00 5518% 0 0.00  ROX-C 52 107,420.00 31 67,360.00 559% 0 0.00  ROX-C 54 15,845.00 1 0.00  ROX-C 55 25,550.00 1 0.00 10 10 10 10 10 10 10 10 10 10 10 10 1	CLINIQUE-C	84	226,950.00	23	67,400.00	236%	0	0.00	1 1 1
YVES SAINT LAURENT-C         25         192,155 00         5         25,250.00         661%         0         0.00           CALVIN KLEIN-C         45         190,120.00         4         21,300.00         792%         0         0.00           KROOBERG         225         187,745.00         0         0.00         183         155,902.00         2           HUGO BOSS-C         32         163,810.00         4         22,800.00         618%         0         0.00           WANDERSKYE         110         156,034.00         0         0.00         0         0.00           WANDERSKYE         110         156,034.00         0         0.00         0         0.00           NESTI DANTE-C         870         152,645.00         0         0.00         0         0.00           GIORGIO ARMANI-C         23         140,551.00         5         25,400.00         453%         0         0.00           RALPH LAUREN-C         20         125,672.00         1         6,550.00         1818%         0         0.00           ROXY-C         52         107,420.00         31         67,360.00         59%         0         0.00           BULSABONG         66	MOSSIMO-APP	216	215,285.00	271	283,272.00	-24%	279	234,566.00	! <b>-8</b> %
CALVIN KLEIN-C 45 190,120.00 4 21,300.00 792% 0 0.00 KROOBERG 225 187,745.00 0 0.00 183 155,902.00 2 181,000 618% 0 0.00 ELIZABETH ARDEN-C 105 162,996.00 2 3,100.00 5157% 0 0.00 WANDERSKYE 110 156,034.00 0 0.00 0 0.00 0 0.00 0 0.00 GIORGIO ARMANI-C 870 152,645.00 0 0.00 453% 0 0.00 GIORGIO ARMANI-C 23 140,551.00 5 25,400.00 453% 0 0.00 EVIGARI-C 16 121,325.00 2 11,500.00 955% 0 0.00 EVIGARI-C 16 121,325.00 2 11,500.00 955% 0 0.00 EVIGARI-C 16 121,325.00 2 11,500.00 595% 0 0.00 EVIGARI-C 16 104,430.00 30 64,560.00 59% 0 0.00 EVIGARI-C 168 93,540.00 5 33,619.10 191% 8 26,131.50 27 ADIDAS PH-C 168 93,540.00 21 15,120.00 518% 0 0.00 EVIGARI-C 168 93,540.00 21 15,120.00 191% 8 26,131.50 27 ADIDAS PH-C 168 93,540.00 21 15,120.00 100 EVIGARI-C 10 88,023.00 4 42,976.00 104% 0 0.00 EVIGARI-C 10 80,715.00 0 0.00 EVIGARI-C 11 80,715.00 0 0.00 EVIGARI-C 1	BURBERRY-C	34	203,335.00	6	25,500.00	697%	0	0.00	! 
KROOBERG         225         187,745.00         0         0.00         183         155,902.00         2           HUGO BOSS-C         32         163,810.00         4         22,800.00         618%         0         0.00           ELIZABETH ARDEN-C         105         162,996.00         2         3,100.00         5157%         0         0.00           WANDERSKYE         110         156,034.00         0         0.00         0         0         0.00           MESTI DANTE-C         870         152,645.00         0         0.00         453%         0         0.00           GIORGIO ARMANI-C         23         140,551.00         5         25,400.00         453%         0         0.00           RALPH LAUREN-C         20         125,672.00         1         6,550.00         1818%         0         0.00           BVLGARI-C         16         121,325.00         2         11,500.00         955%         0         0.00           ROXY-C         52         107,420.00         31         67,360.00         59%         0         0.00           BILLABONG         66         104,430.00         30         64,560.00         61%         0         0.00	YVES SAINT LAURENT-C	25	192,155.00	5	25,250.00	661%	0	0.00	1 1 1
HUGO BOSS-C 32 163,810.00 4 22,800.00 618% 0 0.00 ELIZABETH ARDEN-C 105 162,996.00 2 3,100.00 5157% 0 0.00 WANDERSKYE 110 156,034.00 0 0.00 0.00 0 0.00 0 0.00 WANDERSKYE 110 156,034.00 0 0.00 0 0.00 0 0.00 0 0.00 WANDERSKYE 110 156,034.00 0 0.00 0	CALVIN KLEIN-C	45	190,120.00	4	21,300.00	792%	0	0.00	 
ELIZABETH ARDEN-C  105 162,996.00 2 3,100.00 5157% 0 0.00  WANDERSKYE 1110 156,034.00 0 0.00  NESTI DANTE-C 870 152,645.00 0 0.00  RALPH LAUREN-C 23 140,551.00 5 25,400.00 453% 0 0.00  RALPH LAUREN-C 16 121,325.00 2 11,500.00 955% 0 0.00  BVIGARI-C 16 121,325.00 2 11,500.00 595% 0 0.00  ROXY-C 52 107,420.00 31 67,360.00 59% 0 0.00  BILLABONG 66 104,430.00 30 64,560.00 61% 0 0.00  HEYS 14 98,046.00 5 33,619.10 191% 8 26,131.50 27  ADIDAS PH-C 168 93,540.00 21 15,120.00 518% 0 0.00  LEGEND WALKER 7 88,073.00 0 0.00 0 0.00  LICUGAGE-C 10 88,023.00 4 42,976.00 104% 0 0.00  DAVIDOFF-C 22 86,110.00 10 41,400.00 107% 0 0.00  DAVIDOFF-C 22 86,110.00 10 41,400.00 107% 0 0.00  MARC JACOBS-C 9 48,970.00 3 23,100.00 111% 0 0.00  MARC JACOBS-C 9 48,970.00 3 23,100.00 111% 0 0.00  WARC JACOBS-C 9 48,970.00 3 23,100.00 111% 0 0.00  WARC JACOBS-C 5 47,525.00 13 116,390.00 -59% 0 0.00  WARC JACOBS-C 5 32,555.00 0 0.00  HERMS-C 5 32,555.00 0 0.00  CHEMENT 15 32,825.00 28 60,092.00 -45% 0 0.00  U-ELEMENT 15 32,825.00 28 60,092.00 -45% 0 0.00  FOR KEEPS-C 11 13,189.00 0 0.00  GUCCI-C 11 6,375.00 0 0.00  GUCCI-C 1 6,575.00 0 0.00  GUESS-C 1 5,898.00 0 0.00  GUESS-C 1 5,898.00 0 0.00  ESAMON SCHIUT-C 9 9,180.00 0 0.00  GUESS-C 1 5,898.00 0 0.00  GUESS-C 1 5,898.00 0 0.00  GUESS-C 1 5,898.00 0 0.000  GUESS-C 1 5,898.00 0 0.000  GUESS-C 1 5,898.00 0 0.000  GUESS-C	KROOBERG	225	187,745.00	0	0.00	! ! !	183	155,902.00	20%
WANDERSKYE 110 156,034.00 0 0.00 0 0.00 0 0.00 NESTI DANTE-C 870 152,645.00 0 0 0.00 0	HUGO BOSS-C	32	163,810.00	4	22,800.00	618%	0	0.00	 
NESTI DANTE-C 870 152,645.00 0 0.00 453% 0 0.00 GIORGIO ARMANI-C 23 140,551.00 5 25,400.00 453% 0 0.00 RALPH LAUREN-C 20 125,672.00 1 6,550.00 1818% 0 0.00 BVLGARI-C 16 121,325.00 2 11,500.00 955% 0 0.00 ROXY-C 52 107,420.00 31 67,360.00 59% 0 0.00 BILLABONG 66 104,430.00 30 64,560.00 61% 0 0.00 HEYS 14 98,046.00 5 33,619.10 191% 8 26,131.50 27 ADIDAS PH-C 168 93,540.00 21 15,120.00 518% 0 0.00 IT LUGGAGE-C 10 88,023.00 4 42,976.00 104% 0 0.00 DAVIDOFF-C 22 86,110.00 10 41,400.00 107% 0 0.00 DAVIDOFF-C 12 83,448.00 16 99,994.00 -16% 50 221,550.00 € CHLOE-C 10 80,715.00 0 0.00 10 0.00 DAVIDOFC 16 77,280.00 1 0.00 0 0.00 0 0.00 DAVIDOFC 16 77,280.00 1 0.00 0 0.00 DAVIDOFC 15 32,655.00 13 116,390.00 -59% 0 0.00 DAVIDOFC 15 32,555.00 0 0.00 0 0.00 CHEMENT 15 32,825.00 28 60,092.00 -45% 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 DAVIDOFC 11 13,189.00 0 0.00 0	ELIZABETH ARDEN-C	105	162,996.00	2	3,100.00	5157%	0	0.00	-  -
GIORGIO ARMANI-C  RALPH LAUREN-C  20  125,672.00  1  6,550.00  1818%  0  0.00  BVLGARI-C  16  121,325.00  2  11,500.00  955%  0  0.00  ROXY-C  52  107,420.00  31  67,360.00  59%  0  0.00  BILLABONG  66  104,430.00  30  64,560.00  61%  0  0.00  HEYS  14  98,046.00  5  33,619.10  191%  8  26,131.50  27  ADIDAS PH-C  168  93,540.00  21  15,120.00  518%  0  0  0  0  0  10  LEGEND WALKER  7  88,073.00  0  0  0  0  0  0  0  0  0  0  0  0	WANDERSKYE	110	156,034.00	0	0.00	! ! !	0	0.00	 
RALPH LAUREN-C 20 125,672.00 1 6,550.00 1818% 0 0.00 BVLGARI-C 16 121,325.00 2 11,500.00 955% 0 0.00 ROXY-C 52 107,420.00 31 67,360.00 59% 0 0.00 BILLABONG 66 104,430.00 30 64,560.00 61% 0 0.00 HEYS 14 98,046.00 5 33,619.10 191% 8 26,131.50 27 ADIDAS PH-C 168 93,540.00 21 15,120.00 518% 0 0.00 LEGEND WALKER 7 88,073.00 0 0.00 0 0.00 IT LUGGAGE-C 10 88,023.00 4 42,976.00 104% 0 0.00 DAVIDOFF-C 22 86,110.00 10 41,400.00 107% 0 0.00 PACSAFE-C 12 83,448.00 16 99,994.00 -16% 50 221,550.00 -6 CHLOE-C 10 80,715.00 0 0.00 MOSCHINO-C 16 77,280.00 1 0.00 MARC JACOBS-C 9 48,970.00 3 23,100.00 111% 0 0.00 WARC JACOBS-C 9 48,970.00 3 23,100.00 111% 0 0.00 WARC JACOBS-C 5 32,555.00 0 0.00 U-ELEMENT 15 32,825.00 28 60,092.00 -45% 0 0.00 HERMES-C 5 32,555.00 0 0.00 FOR KEEPS-C 46 15,845.00 0 0.00 BEACH HUT-C 9 9,180.00 0 0.00 GUESS-C 1 5,898.00 0 0.000 0 0.00 0 0.00 GUESS-C 1 5,898.00 0 0.000 0 0.00 0 0.000	NESTI DANTE-C	870	152,645.00	0	0.00	 	0	0.00	 
BVLGARI-C  16	GIORGIO ARMANI-C	23	140,551.00	5	25,400.00	453%	0	0.00	! ! !
ROXY-C         52         107,420.00         31         67,360.00         59%         0         0.00           BILLABONG         66         104,430.00         30         64,560.00         61%         0         0.00           HEYS         14         98,046.00         5         33,619.10         191%         8         26,131.50         27           ADIDAS PH-C         168         93,540.00         21         15,120.00         518%         0         0.00           LEGEND WALKER         7         88,073.00         0         0.00         0         0.00         0.00           IT LUGGAGE-C         10         88,023.00         4         42,976.00         104%         0         0.00           DAVIDOFF-C         22         86,110.00         10         41,400.00         107%         0         0.00           PACSAFE-C         12         83,448.00         16         99,994.00         -16%         50         221,550.00         -6           CHLOE-C         10         80,715.00         0         0.00         0         0.00         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0 <td>RALPH LAUREN-C</td> <td>20</td> <td>125,672.00</td> <td>1</td> <td>6,550.00</td> <td>1818%</td> <td>0</td> <td>0.00</td> <td>   </td>	RALPH LAUREN-C	20	125,672.00	1	6,550.00	1818%	0	0.00	 
BILLABONG         66         104,430.00         30         64,560.00         61%         0         0.00           HEYS         14         98,046.00         5         33,619.10         191%         8         26,131.50         27           ADIDAS PH-C         168         93,540.00         21         15,120.00         518%         0         0.00           LEGEND WALKER         7         88,073.00         0         0.00         0         0.00           IT LUGGAGE-C         10         88,023.00         4         42,976.00         104%         0         0.00           DAVIDOFF-C         222         86,110.00         10         41,400.00         107%         0         0.00           PACSAFE-C         12         83,448.00         16         99,994.00         -16%         50         221,550.00         -6           CHLOE-C         10         80,715.00         0         0.00         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00           U	BVLGARI-C	16	121,325.00	2	11,500.00	955%	0	0.00	i !
HEYS	ROXY-C	52	107,420.00	31	67,360.00	59%	0	0.00	1 
ADIDAS PH-C LEGEND WALKER 7 88,073.00 0 0.00 LEGEND WALKER 7 88,073.00 0 0.00 TLUGGAGE-C 10 88,023.00 0 4 42,976.00 104% 0 0.00 DAVIDOFF-C 22 86,110.00 10 41,400.00 107% 0 0.00 PACSAFE-C 12 83,448.00 16 99,994.00 -16% 50 221,550.00 -6 CHLOE-C 10 80,715.00 0 0.00 MOSCHINO-C 16 77,280.00 11 0.00 MARC JACOBS-C 9 48,970.00 3 23,100.00 111% 0 0.00 WARCVSKI-C 5 47,525.00 13 116,390.00 -59% 0 0.00 U-ELEMENT 15 32,825.00 28 60,092.00 -45% 0 0.00 FOR KEEPS-C 46 15,845.00 0 0.00 TRAVEL SENTRY-C 11 13,189.00 0 0.00  BEACH HUT-C 9 9,180.00 0 0.00  GUESS-C 1 5,898.00 0 0.00	BILLABONG	66	104,430.00	30	64,560.00	61%	0	0.00	 
LEGEND WALKER         7         88,073.00         0         0.00         0         0.00           IT LUGGAGE-C         10         88,023.00         4         42,976.00         104%         0         0.00           DAVIDOFF-C         22         86,110.00         10         41,400.00         107%         0         0.00           PACSAFE-C         12         83,448.00         16         99,994.00         -16%         50         221,550.00         -6           CHLOE-C         10         80,715.00         0         0.00         0         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00           SWAROVSKI-C         5         47,525.00         13         116,390.00         -59%         0         0.00           U-ELEMENT         15         32,825.00         28         60,092.00         -45%         0         0.00           FOR KEEPS-C         5         32,555.00         0         0.00         0         0.00           TRAVEL SENTRY-C         11	HEYS	14	98,046.00	5	33,619.10	191%	8	26,131.50	275%
IT LUGGAGE-C         10         88,023.00         4         42,976.00         104%         0         0.00           DAVIDOFF-C         22         86,110.00         10         41,400.00         107%         0         0.00           PACSAFE-C         12         83,448.00         16         99,994.00         -16%         50         221,550.00         -6           CHLOE-C         10         80,715.00         0         0.00         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00           SWAROVSKI-C         5         47,525.00         13         116,390.00         -59%         0         0.00           U-ELEMENT         15         32,825.00         28         60,092.00         -45%         0         0.00           HERMES-C         5         32,555.00         0         0.00         0         0.00           FOR KEEPS-C         46         15,845.00         0         0.00         0         0.00           TRAVEL SENTRY-C         11         13,189.00	ADIDAS PH-C	168	93,540.00	21	15,120.00	518%	0	0.00	1 1 1
DAVIDOFF-C         22         86,110.00         10         41,400.00         107%         0         0.00           PACSAFE-C         12         83,448.00         16         99,994.00         -16%         50         221,550.00         -6           CHLOE-C         10         80,715.00         0         0.00         0         0.00         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0         0.00         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0         0.00         0         0.00         0         0.00         0         0         0.00         0         0         0.00         0         0         0.00         0         0         0.00         <	LEGEND WALKER	7	88,073.00	0	0.00	1	0	0.00	 
PACSAFE-C         12         83,448.00         16         99,994.00         -16%         50         221,550.00         -6           CHLOE-C         10         80,715.00         0         0.00         0         0.00         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0.00         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00           SWAROVSKI-C         5         47,525.00         13         116,390.00         -59%         0         0.00           U-ELEMENT         15         32,825.00         28         60,092.00         -45%         0         0.00           HERMES-C         5         32,555.00         0         0.00         0         0.00         0         0.00           FOR KEEPS-C         46         15,845.00         0         0.00         0         0.00         0         0.00           TRAVEL SENTRY-C         11         13,189.00         0         0.00         0         0         0.00         0         0.00           BEACH HUT-C         9         9,180.00         0<	IT LUGGAGE-C	10	88,023.00	4	42,976.00	104%	0	0.00	! 
CHLOE-C         10         80,715.00         0         0.00         0         0.00           MOSCHINO-C         16         77,280.00         1         0.00         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00           SWAROVSKI-C         5         47,525.00         13         116,390.00         -59%         0         0.00           U-ELEMENT         15         32,825.00         28         60,092.00         -45%         0         0.00           HERMES-C         5         32,555.00         0         0.00         0         0.00           FOR KEEPS-C         46         15,845.00         0         0.00         0         0.00           TRAVEL SENTRY-C         11         13,189.00         0         0.00         0         0         0.00           BEACH HUT-C         9         9,180.00         0         0.00         0         0.00         0         0.00           GUESS-C         1         5,898.00         0         0.00         0         0.00         0         0.00	DAVIDOFF-C	22	86,110.00	10	41,400.00	107%	0	0.00	 
MOSCHINO-C         16         77,280.00         1         0.00         0         0.00           MARC JACOBS-C         9         48,970.00         3         23,100.00         111%         0         0.00           SWAROVSKI-C         5         47,525.00         13         116,390.00         -59%         0         0.00           U-ELEMENT         15         32,825.00         28         60,092.00         -45%         0         0.00           HERMES-C         5         32,555.00         0         0.00         0         0.00         0         0.00           FOR KEEPS-C         46         15,845.00         0         0.00         0         0.00         0         0.00           TRAVEL SENTRY-C         11         13,189.00         0         0.00         0         0.00         0         0.00           BEACH HUT-C         9         9,180.00         0         0.00         0         0.00         0         0.00           GUCCI-C         1         6,375.00         0         0.00         0         0.00         0         0.00           GUESS-C         1         5,898.00         0         0.00         0         0         0.0	PACSAFE-C	12	83,448.00	16	99,994.00	-16%	50	221,550.00	-62%
MARC JACOBS-C       9       48,970.00       3       23,100.00       111%       0       0.00         SWAROVSKI-C       5       47,525.00       13       116,390.00       -59%       0       0.00         U-ELEMENT       15       32,825.00       28       60,092.00       -45%       0       0.00         HERMES-C       5       32,555.00       0       0.00       0       0       0.00         FOR KEEPS-C       46       15,845.00       0       0.00       0       0       0.00         TRAVEL SENTRY-C       11       13,189.00       0       0.00       0       0       0.00         BEACH HUT-C       9       9,180.00       0       0.00       0       0       0.00         GUCCI-C       1       6,375.00       0       0.00       0       0       0.00         GUESS-C       1       5,898.00       0       0.00       0       0       0.00	CHLOE-C	10	80,715.00	0	0.00	 	0	0.00	 
SWAROVSKI-C       5       47,525.00       13       116,390.00       -59%       0       0.00         U-ELEMENT       15       32,825.00       28       60,092.00       -45%       0       0.00         HERMES-C       5       32,555.00       0       0.00       0       0       0.00         FOR KEEPS-C       46       15,845.00       0       0.00       0       0       0.00         TRAVEL SENTRY-C       11       13,189.00       0       0.00       0       0       0.00         BEACH HUT-C       9       9,180.00       0       0.00       0       0       0.00         GUCCI-C       1       6,375.00       0       0.00       0       0       0.00         GUESS-C       1       5,898.00       0       0.00       0       0       0.00	MOSCHINO-C	16	77,280.00	1	0.00	1 1	0	0.00	1 1
U-ELEMENT 15 32,825.00 28 60,092.00 -45% 0 0.00 HERMES-C 5 32,555.00 0 0.00 FOR KEEPS-C 46 15,845.00 0 0.00 TRAVEL SENTRY-C 11 13,189.00 0 0.00 BEACH HUT-C 9 9,180.00 0 0.00 GUCCI-C 1 6,375.00 0 0.00 GUESS-C 1 5,898.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00	MARC JACOBS-C	9	48,970.00	3	23,100.00	111%	0	0.00	! 
HERMES-C       5       32,555.00       0       0.00       0       0.00         FOR KEEPS-C       46       15,845.00       0       0.00       0       0.00         TRAVEL SENTRY-C       11       13,189.00       0       0.00       0       0.00         BEACH HUT-C       9       9,180.00       0       0.00       0       0.00         GUCCI-C       1       6,375.00       0       0.00       0       0.00         GUESS-C       1       5,898.00       0       0.00       0       0.00	SWAROVSKI-C	5	47,525.00	13	116,390.00	-59%	0	0.00	 
FOR KEEPS-C       46       15,845.00       0       0.00       0       0.00         TRAVEL SENTRY-C       11       13,189.00       0       0.00       0       0       0.00         BEACH HUT-C       9       9,180.00       0       0.00       0       0       0.00         GUCCI-C       1       6,375.00       0       0.00       0       0       0.00         GUESS-C       1       5,898.00       0       0.00       0       0       0.00	U-ELEMENT	15	32,825.00	28	60,092.00	-45%	0	0.00	 
TRAVEL SENTRY-C       11       13,189.00       0       0.00       0       0.00         BEACH HUT-C       9       9,180.00       0       0.00       0       0       0.00         GUCCI-C       1       6,375.00       0       0.00       0       0       0.00         GUESS-C       1       5,898.00       0       0.00       0       0       0.00	HERMES-C	5	32,555.00	0	0.00	1 1 1	0	0.00	 
BEACH HUT-C       9       9,180.00       0       0.00       0       0.00         GUCCI-C       1       6,375.00       0       0.00       0       0.00         GUESS-C       1       5,898.00       0       0.00       0       0.00	FOR KEEPS-C	46	15,845.00	0	0.00	1	0	0.00	 
GUCCI-C     1     6,375.00     0     0.00     0     0.00       GUESS-C     1     5,898.00     0     0.00     0     0	TRAVEL SENTRY-C	11	13,189.00	0	0.00	 	0	0.00	 
GUESS-C 1 5,898.00 0 0.00 0 0.00	BEACH HUT-C	9	9,180.00	0	0.00	 	0	0.00	 
	GUCCI-C	1	6,375.00	0	0.00	i !	0	0.00	  -
CALVIN KLEIN-P 1 3,999.00 0 0.00 1 4,489.00 -1	GUESS-C	1	5,898.00	0	0.00	1 1 1	0	0.00	 
	CALVIN KLEIN-P	1	3,999.00	0	0.00	 	1	4,489.00	-10%

RunDate:

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BRAND	Current 11/01/2024-	1	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	<u> </u>
2-CONSIGNE		 	1		 	i !		 
MAGWAI	3	1,785.00	0	0.00	!	0	0.00	I I
POCH	1	839.00	0	0.00	 	0	0.00	 
SPEEDO-C	1	299.00	0	0.00	 	40	57,251.80	-99%
90210-P	0	0.00	0	0.00	i	3	1,257.00	-100%
ABERCROMBIE & FITCH-P	0	0.00	4	19,116.00	-100%	0	0.00	 
ABERCROMBIE-P	0	0.00	5	24,185.00	-100%	19¦	55,071.00	-100%
ADIDAS PH-P	0	0.00	24	19,176.00	-100%	0	0.00	 
AFTERSHOKZ	0	0.00	0	0.00	1	1	4,590.00	-100%
AGATHA RUIZ DE LA PRADA-P	0	0.00	9	11,871.00	-100%	2	2,506.10	-100%
AIGNER-P	0	0.00	1	3,319.00	-100%	0	0.00	 
ANNA SUI-P	0	0.00	0	0.00	i !	4	18,246.00	-100%
ANTONIO BANDERAS-P	0	0.00	19	36,331.00	-100%	7	9,373.00	-100%
ANTONIO PUIG-P	0	0.00	0	0.00	1	1	1,269.00	-100%
ARIANA GRANDE-P	0	0.00	0	0.00	i i	8	23,192.00	-100%
ARTIART	0	0.00	0	0.00	1	28	24,656.00	-100%
ASPEN-P	0	0.00	0	0.00		1	849.00	-100%
AVIREX	0	0.00	2	2,396.00	-100%	0 !	0.00	 
AZZARO-P	0	0.00	3	12,727.00	-100%	3	15,757.00	-100%
BATH & BODY WORKS-C	0	0.00	2	2,450.00	-100%	0	0.00	! ! !
BENETTON-P	0	0.00	1	1,879.00	-100%	43	64,903.30	-100%
BVLGARI-P	0	0.00	0	0.00	! !	13	64,047.00	-100%
CABINZERO	0	0.00	18	50,012.00	-100%	3	14,167.00	-100%
CACHAREL-P	0	0.00	1	4,679.00	-100%	0	0.00	 
CAROLINA HERRERA-P	0	0.00	7	56,283.00	-100%	1	6,199.00	-100%
CLINIQUE-P	0	0.00	1	5,569.00	-100%	1	3,889.00	-100%
CLUB CLIO-C	0	0.00	0	0.00	! !	24	28,650.00	-100%
CLUB DE NUIT-P	0	0.00	1	4,679.00	-100%	0	0.00	! ! !
COTY-P	0	0.00	30	25,750.00	-100%	2	1,698.00	-100%
DAVIDOFF-P	0	0.00	0	0.00	I	1	4,939.00	-100%
DC-C	0	0.00	0	0.00	 	10	23,900.00	-100%
DEFEND	0	0.00	2	3,596.00	-100%	0	0.00	 
DEFUNC	0	0.00	0	0.00	 	5	5,950.00	-100%
DESIGN GO-C	0	0.00	6	5,340.00	-100%	0	0.00	 
DIESEL-P	0	0.00	2	9,988.00	-100%	0	0.00	
		1	! !			i 1		 

RunDate:

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BRAND		Current Sales 11/01/2024-11/30/2024		Last Year 11/01/2023-11/30/2023		2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	I I
2-CONSIGNE		1	1		1 1	į		 
DOLCE & GABBANA-P	0	0.00	0	0.00	1	1	6,569.00	-100%
ED HARDY	0	0.00	0	0.00	! ! !	65	50,511.65	-100%
ELIZABETH ARDEN-P	0	0.00	0	0.00	1	3	8,367.00	-100%
ESTEE LAUDER-P	o	0.00	4	32,686.00	-100%	0	0.00	 
FERRAGAMO-P	0	0.00	0	0.00	1 1	1	4,729.00	-100%
FERRARI-P	0	0.00	0	0.00	1	3	9,897.00	-100%
FITFLOP-C	0	0.00	0	0.00	1	34	163,491.00	-100%
FRESH-P	O	0.00	0	0.00	1	18 <sup>¦</sup>	9,869.10	-100%
FUSE CHICKEN	0	0.00	0	0.00	i i	1	1,950.00	-100%
GO TRAVEL-C	0	0.00	7	16,030.00	-100%	0	0.00	 
GRIZZLY	0	0.00	2	4,467.00	-100%	0	0.00	i !
GUY LAROCHE PARIS-P	0	0.00	3	6,807.00	-100%	2	6,638.00	-100%
HALO	0	0.00	0	0.00	1	41 <sup>1</sup>	26,987.00	-100%
HOCO	o	0.00	0	0.00	i i	62	16,641.00	-100%
HOLIKA-C	0	0.00	0	0.00	1 1 1	7	3,521.00	-100%
HOLLISTER-P	0	0.00	3	7,257.00	-100%	9	14,201.00	-100%
HUF	0	0.00	1	2,198.00	-100%	0	0.00	1 
HUG ME	0	0.00	0	0.00	1	19 <sup>¦</sup>	11,381.00	-100%
HYDRAPAK	O	0.00	0	0.00	i i	23	21,738.00	-100%
IFROGZ	0	0.00	0	0.00	1 1	1	2,390.00	-100%
ILLEST	0	0.00	36	67,828.00	-100%	0	0.00	i !
IPANEMA	0	0.00	0	0.00	1	69¦	101,094.00	-100%
ISLAND SOUVENIRS	0	0.00	166	51,400.00	-100%	1,346	309,030.75	-100%
JANSPORT-C	0	0.00	0	0.00	i i	27	48,766.00	-100%
JAYJUN-C	0	0.00	0	0.00	1 1 1	3	1,340.00	-100%
JESSICA MCCLINTOCK-P	0	0.00	0	0.00	! !	2	7,578.00	-100%
JOVAN-P	0	0.00	16	13,004.00	-100%	4	3,196.00	-100%
KARL LAGERFELD-P	0	0.00	0	0.00	1	5	12,345.00	-100%
KATE SPADE-MC	0	0.00	0	0.00	1	0	0.00	i !
KISSNY-C	0	0.00	0	0.00	1	49	19,760.00	-100%
KOCOSTAR-C	0	0.00	0	0.00	1	1	1,246.00	-100%
LACOSTE-C	0	0.00	1	6,800.00	-100%	0	0.00	! 
LACOSTE-P	0	0.00	0	0.00	1 1	2	10,838.00	-100%
LASPLASH-C	0	0.00	0	0.00		21	10,106.00	-100%
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RunDate:

# **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BRAND		Current Sales 11/01/2024-11/30/2024		Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	i <u>i</u>	Qty.	Net	<u> </u>
2-CONSIGNE		1	1			i !		 
LEADERS-C	0	0.00	0	0.00	<u> </u>	5	6,700.00	-100%
LEWIS N CLARK	0	0.00	0	0.00		90	78,557.00	-100%
MACBETH	0	0.00	76	25,585.00	-100%	0	0.00	 
MAUI AND SONS-C	0	0.00	12	14,589.00	-100%	0	0.00	I I
MEDIHEAL-C	0	0.00	0	0.00		4	4,240.00	-100%
MOMAX	0	0.00	0	0.00		7	19,230.00	-100%
MOPHIE	0	0.00	0	0.00		1	1,390.00	-100%
MOSCHINO-P	0	0.00	0	0.00	!	1	4,889.00	-100%
MOSSIMO-FW	0	0.00	122	49,208.00	-100%	0	0.00	! ! !
NALGENE	0	0.00	0	0.00		25	19,831.00	-100%
NIKE-P	0	0.00	0	0.00		12	7,988.00	-100%
PACO RABANNE-P	0	0.00	3	23,387.00	-100%	1	5,359.00	-100%
PALLADIO-C	0	0.00	0	0.00	!	35	18,160.00	-100%
PAPA RECIPE-C	0	0.00	0	0.00		5	800.00	-100%
PARKLAND-C	0	0.00	0	0.00		33	24,579.00	-100%
PERIPERA-C	0	0.00	0	0.00		50¦	38,050.00	-100%
PERRY ELLIS-P	0	0.00	0	0.00		9	25,671.00	-100%
PILI ANI-C	0	0.00	10	4,400.00	-100%	0	0.00	 
PRAIA PILIPINAS	0	0.00	2	1,650.00	-100%	0	0.00	! ! !
RALPH LAUREN-P	0	0.00	2	13,568.00	-100%	1	4,839.00	-100%
REEF-C	0	0.00	0	0.00		58	114,443.00	-100%
REVA-C	0	0.00	0	0.00		284	122,776.75	-100%
RIDER	0	0.00	0	0.00		21	37,991.00	-100%
SALOMON-C	0	0.00	0	0.00	i	8	46,703.00	-100%
SANTA CRUZ-C	0	0.00	2	4,396.00	-100%	0	0.00	 
SEA TO SUMMIT	0	0.00	0	0.00	<u> </u>	62	76,229.00	-100%
SHAKIRA-P	0	0.00	0	0.00	<u> </u>	9	11,150.10	-100%
SNP-C	0	0.00	0	0.00		34	5,083.00	-100%
SUNGLASS HAVEN	0	0.00	24	376,616.00	-100%	36	310,605.00	-100%
TCFS-C	0	0.00	0	0.00		4	3,464.00	-100%
THE BALM-C	0	0.00	0	0.00	<u> </u>	18	28,935.00	-100%
THE BODY SHOP-C	0	0.00	0	0.00	i	465	285,922.02	-100%
THE NORTH FACE	0	0.00	36	152,800.00	-100%	28	125,522.00	-100%
THE RAIL	0	0.00	6	7,188.00	-100%	0	0.00	i !
		1	 			;   		 

RunDate:

ATHLEISURE

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### THE SHOPPES T3 LANDSIDE

BRAND		ent Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	i !
2-CONSIGNE			1		1 1 1	i		 
TOMS-C	0	0.00	18	64,764.00	-100%	13	48,874.00	-100%
UNDER ARMOUR-C	0	0.00	0	0.00		113	219,061.50	-100%
URBANIZE	0	0.00	0	0.00	 	53	98,912.00	-100%
VANS-C	0	0.00	0	0.00	i !	112	182,929.00	-100%
VICTORIA'S SECRET-C	0	0.00	8	5,300.00	-100%	0	0.00	 
WOMEN SECRET-P	0	0.00	0	0.00	!	5	5,265.00	-100%
2-CONSIGNE Total:	6,146	6,077,516.00	3,171	3,940,234.10	54%	5,121	4,460,519.07	36%
TOTALS:	8,920	8,102,363.25	3,902	4,531,443.70	78%	6,787	5,347,458.17	51%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

BBW T3 DOM

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		019 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT		ــــــــــــــــــــــــــــــــــــــ			†			! 
BATH & BODY WORKS	0	0.00	10,085	3,276,905.00	-100%	6,760	2,358,215.00	-100%
GENERIC .	0	0.00	84	4,050.00	1	0,700	0.00	J
VICTORIA'S SECRET	!	0.00	0	0.00		- 1	0.00	
	0¦ 				¦	0;		
1-OUTRIGHT Total:	0	0.00	10,169	3,280,955.00	-100%	6,760	2,358,215.00	-100%
TOTALS:	0	0.00	10,169	3,280,955.00	-100%	6,760	2,358,215.00	-100%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

BBW T3 LANDSIDE

BRAND		ent Sales 24-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	
1-OUTRIGHT	 	1	į		<u> </u>			
BATH & BODY WORKS	12,901	4,145,005.00	5,677	2,061,165.00	101%	9,453	2,652,510.00	56%
GENERIC	649	0.00	403	150.00	-100%	0	0.00	 
PROMOCODE	1	0.00	0	0.00	 	0	0.00	
VICTORIA'S SECRET	0	0.00	0	0.00	i !	0	0.00	
1-OUTRIGHT Total:	13,551	4,145,005.00	6,080	2,061,315.00	101%	9,453	2,652,510.00	56%
TOTALS:	13,551	4,145,005.00	6,080	2,061,315.00	101%	9,453	2,652,510.00	56%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

BTG - CLARK DPD

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	2019 11/01/2019-1		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<del></del>
1-OUTRIGHT	+ -   							
VICTORIA'S SECRET	81	68,448.00	0	0.00		0	0.00	
CLINIQUE	11	37,500.00	0	0.00	1	0	0.00	
CALVIN KLEIN	7	32,650.00	0	0.00		0	0.00	
BATH & BODY WORKS	115	27,860.00	0	0.00	1	0	0.00	
ADIDAS-B4U	37	18,890.00	0	0.00	1	0	0.00	
ELIZABETH ARDEN	8	15,500.00	0	0.00	: 1	0	0.00	
VERSACE	2	12,500.00	0	0.00		0	0.00	
GIORGIO ARMANI	2	12,100.00	0	0.00		0	0.00	
YVES SAINT LAURENT	1	9,050.00	0	0.00		0 !	0.00	
DAVIDOFF	2	8,340.00	0	0.00	1	0	0.00	
SOL DE JANEIRO	4	7,600.00	0	0.00		0	0.00	
BURBERRY	2	5,800.00	0	0.00	1	0	0.00	
BVLGARI	1	5,700.00	0	0.00		0	0.00	
MINISO-O	28	4,372.00	0	0.00	'	0 !	0.00	
NESTI DANTE	21	3,900.00	0	0.00	ı	0	0.00	
BEACH HUT	1	1,200.00	0	0.00		0	0.00	
MAGWAI	1	700.00	0	0.00	l	0	0.00	
1-OUTRIGHT Total:	324	272,110.00		0.00		0	0.00	
TOTALS:	324	272,110.00	0	0.00		0	0.00	 
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RunDate:

Period: 11/01/2024-11/30/2024

BTG - KALIBO

BRAND		ent Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		19 9-11/30/2019	Inc/Dec%
	Qty.	4-11/30/2024 Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT			<del></del>		<u> </u> 	2 2 + -		! !
LOCCITANE	12	19,800.00	15	57,600.00	-65%	0	0.00	 
KIEHL'S	6	18,700.00	5	15,450.00	l l	0	0.00	I
HUGO BOSS	3	17,000.00	1	4,800.00	i I	0	0.00	i
YVES SAINT LAURENT	2	16,600.00	7	54,950.00	'	0	0.00	I
NESTI DANTE	92	13,482.00	0	0.00	1	198 l	57,760.99	I
BATH & BODY WORKS	18	13,230.00	27	8,015.00	: 1	0	0.00	!
CLINIQUE	3	9,950.00	7	25,450.00	1	3	5,941.26	1
BEACH HUT	7	8,400.00	0	0.00	i I	0	0.00	i
TRAVEL BLUE-C	5	7,450.00	0	0.00		0	0.00	l
VERSACE	1	7,400.00	0	0.00	ı I	12	67,226.95	I
VICTORIA'S SECRET	6	6,490.00	97	99,240.00	: 1	321	353,680.01	:
TRAVEL BLUE	3	4,670.00	12	18,080.00	1	25	39,802.58	1
L'OREAL	3	4,550.00	1	350.00	i I	308	382,148.22	i
CALVIN KLEIN	1	4,500.00	1	6,300.00	'	19	64,883.86	1
KISSNY	5	2,560.00	9	3,500.00	ı I	0	0.00	1
ADIDAS-B4U	4	1,999.00	0	0.00	: I	9	5,486.40	
BVLGARI	0	0.00	0	0.00	1	15	66,867.40	1
CHLOE	0	0.00	1	10,800.00	i I	1	4,807.95	i
CLARINS	0	0.00	0	0.00	'	48	323,281.97	I
DAVIDOFF	0	0.00	0	0.00	ı I	8	27,605.09	I
ELIZABETH ARDEN	0	0.00	0	0.00	: 1	2	4,413.93	:
FERRAGAMO	0	0.00	0	0.00	1	13	45,877.75	1
GIORGIO ARMANI	0	0.00	1	4,200.00	i I	5	18,031.61	1
JAYJUN	0	0.00	0	0.00	!	7	8,620.10	!
LACOSTE	0	0.00	1	6,450.00	1	0	0.00	1
LANEIGE	0	0.00	0	0.00	: I	14	49,552.91	:
LEADERS	0	0.00	0	0.00	·	2	2,533.70	1
MARC JACOBS	0	0.00	1	7,800.00		2	8,291.02	1
MEDIHEAL	0	0.00	0	0.00	! I	3	3,546.90	!
MOSCHINO	0	0.00	0	0.00	1	2	5,552.22	1
OPI-B4U	0	0.00	0	0.00	: I	5 ¦	3,604.28	-
ORIGINS	0	0.00	4	6,500.00		68	148,836.04	1
RALPH LAUREN	0	0.00	1	6,950.00	i I	3	10,858.25	i .
REVLON-B4U	0	0.00	0	0.00	'	30	19,644.08	!
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

BTG - KALIBO

BRAND		nt Sales 1-11/30/2024		Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	lnc/Dec%
<u>_</u>	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u>			! 
SNP	0	0.00	0	0.00	1 1 1	1	1,017.40	-100%
SWAROVSKI	0	0.00	0	0.00	1	15	111,319.91	l
THE BODY SHOP	0	0.00	0	0.00	i I	34	42,203.53	
TOMMY HILFIGER	0	0.00	0	0.00	·	1	1,472.91	ı
USPA	0	0.00	2	8,398.00		0	0.00	I
1-OUTRIGHT Total:	171	156,781.00	193	344,833.00	i L	1,174	1,884,869.22	
2-CONSIGNE	 	 			 	 		 
TRAVEL BLUE-C	7	11,830.00	0	0.00	i 1	0	0.00	 
2-CONSIGNE Total:	7	11,830.00		0.00	<del> </del> 	0	0.00	     
TOTALS:	178	168,611.00	193	344,833.00	-51%	1,174	1,884,869.22	: -91%
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RunDate:

BTG - NAIA T3 DOM

## **SALES REPORT - Comparative by Brand per Store**

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Period: 11/01/2024-11/30/2024

BRAND	11/01/202	4-11/30/2024		Last Year 2019 2023-11/30/2023 Inc/Dec% 11/01/2019-11/30/20			Inc/Dec%	
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>:</u>
1-OUTRIGHT	+ -				<u> </u>  -			! !
ADIDAS-B4U	0	0.00	53	38,088.00	-100%	30	16,200.00	-100%
B & D	0	0.00	1	1,150.00	1	0	0.00	I
BERRISOM	0	0.00	0	0.00	i I	1	560.00	i
BFY TESTER	0	0.00	0	0.00		1	0.00	l
BITE BLOCK	0	0.00	3	510.00	1	0	0.00	I
BURBERRY	0	0.00	17	81,900.00	: 1	0	0.00	:
BVLGARI	0	0.00	7	49,730.00	1	6	27,820.00	1
CALVIN KLEIN	0	0.00	37	162,300.00	i I	42	146,950.00	i
CLINIQUE	0	0.00	72	209,000.00	'	23	54,125.00	1
CLUB CLIO	0	0.00	0	0.00	1	42	56,370.00	1
DAVIDOFF	0	0.00	26	110,920.00	: 1	46	133,400.00	:
DONNA KARAN	0	0.00	0	0.00	] 	1	4,850.00	-100%
ELIZABETH ARDEN	0	0.00	35	55,850.00	-100%	16	33,899.00	1
FERRAGAMO	0	0.00	0	0.00		23	102,050.00	-100%
GIORGIO ARMANI	0	0.00	15	91,505.00	-100%	25	104,547.00	-100%
GUCCI	0	0.00	1	6,800.00	-100%	0	0.00	į !
HERMES	0	0.00	1	8,820.00	-100%	0	0.00	 
HOLIKA	0	0.00	0	0.00		7	3,430.00	-100%
HUGO BOSS	0	0.00	11	58,320.00	-100%	0	0.00	 
JAYJUN	0	0.00	0	0.00	1 1 1	16	5,005.00	-100%
KISSNY	0	0.00	0	0.00	1	31	15,560.00	-100%
KOCOSTAR	0	0.00	0	0.00		1	1,015.00	-100%
L'OREAL	0	0.00	0	0.00	1 1	41	37,800.00	-100%
LACOSTE	0	0.00	5	33,400.00	-100%	17	78,660.00	-100%
LASPLASH	0	0.00	0	0.00		6	2,702.00	-100%
LEADERS	0	0.00	0	0.00	1	2	275.00	-100%
MARC JACOBS	0	0.00	6	48,250.00	-100%	0	0.00	i i
MEDIHEAL	0	0.00	0	0.00	] 	7	4,750.00	-100%
MOSCHINO	0	0.00	6	34,900.00	-100%	0	0.00	i !
NESTI DANTE	0	0.00	0	0.00		223	52,795.00	-100%
PALLADIO	0	0.00	0	0.00		21	12,240.00	-100%
PERIPERA	0	0.00	0	0.00		43	36,115.00	-100%
PILI ANI	0	0.00	2	900.00	-100%	0	0.00	 
PIXI	0	0.00	0	0.00		58	61,800.00	-100%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

BTG - NAIA T3 DOM

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u>                                     </u>
1-OUTRIGHT	   	-   -	   		<u>.</u> !			  -
RALPH LAUREN	0	0.00	5	32,095.00	-100%	17	68,770.00	-100%
REVLON-B4U	0	0.00	0		1	24	14,050.00	l
SAVONILLE	0	0.00	3		i I	0	0.00	i
SNP	0	0.00	0		'	6	2,100.00	-100%
SWATCH	0	0.00	2		-100%	0	0.00	 
TCFS	0	0.00	0	0.00	i I	10	8,248.00	-100%
THE BALM	0	0.00	0	0.00	 	45	75,730.00	-100%
TOMMY HILFIGER	0	0.00	0	0.00	 	6	18,650.00	-100%
TRAVEL BLUE	0	0.00	7	9,390.00	-100%	6	8,940.00	-100%
VERSACE	0	0.00	13	77,780.00	-100%	8	41,450.00	-100%
WELLDERMA	0	0.00	0	0.00	i !	3	480.00	-100%
YADAH B4U	0	0.00	0	0.00	 	64	28,457.00	-100%
YVES SAINT LAURENT	0	0.00	9	80,345.00	-100%	0	0.00	 
1-OUTRIGHT Total:	0	0.00	337	1,202,853.00	-100%	918	1,259,793.00	-100%
TOTALS:	0	0.00	337	1,202,853.00	-100%	918	1,259,793.00	-100%

RunDate:

**CITY OF DREAMS** 

Period: 11/01/2024-11/30/2024

1-OUTRIGHT  VICTORIA'S SECRET  VERSACE NIKE  USPA  CALVIN KLEIN  BATH & BODY WORKS  ADIDAS  BVLGARI  RALPH LAUREN  YVES SAINT LAURENT  TUMI  ANKER  NESTI DANTE  SWAROVSKI  DAVIDOFF  GIORGIO ARMANI  JOHNNIE WALKER  APPLE  BURBERRY  TOBLERONE  TRAVEL BLUE  LEXINGHAM  HUGO BOSS	Qty.  567; 43; 175; 37; 385; 102; 10; 13; 8; 4; 38; 203; 6;	-11/30/2024 Nett 369,175.00 338,620.00 324,765.00 216,883.00 196,600.00 156,980.00 147,300.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	Qty.  228 8 2 32 20 292 2 0 3 0 0 0	Net  252,860.00 65,620.00 13,340.00 174,968.00 101,550.00 146,820.00 17,200.00 0.00 33,900.00 0.00 0.00 0.00	416% 2334% 23% 93% 6% 1033% 558%	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00
VICTORIA'S SECRET  VERSACE  NIKE  USPA  CALVIN KLEIN  BATH & BODY WORKS  ADIDAS  BVLGARI  RALPH LAUREN  YVES SAINT LAURENT  TUMI  ANKER  NESTI DANTE  SWAROVSKI  DAVIDOFF  GIORGIO ARMANI  JOHNNIE WALKER  APPLE  BURBERRY  TOBLERONE  TRAVEL BLUE  LEXINGHAM	567 43 175 37 385 102 10 13 8 4 38 203	369,175.00 338,620.00 324,765.00 216,883.00 196,600.00 156,980.00 147,300.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	228 8 2 32 20 292 2 2 0	252,860.00 65,620.00 13,340.00 174,968.00 101,550.00 146,820.00 13,000.00 0.00 33,900.00 0.00 0.00	416% 2334% 23% 93% 6% 1033% 558%	0 0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00
VICTORIA'S SECRET  VERSACE  NIKE  USPA  CALVIN KLEIN  BATH & BODY WORKS  ADIDAS  BVLGARI  RALPH LAUREN  YVES SAINT LAURENT  TUMI  ANKER  NESTI DANTE  SWAROVSKI  DAVIDOFF  GIORGIO ARMANI  JOHNNIE WALKER  APPLE  BURBERRY  TOBLERONE  TRAVEL BLUE  LEXINGHAM	43 175 37 385 102 10 13 8 4 38 203	338,620.00 324,765.00 216,883.00 196,600.00 156,980.00 147,300.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	8 2 32 20 292 2 2 0 3	65,620.00 13,340.00 174,968.00 101,550.00 146,820.00 13,000.00 0.00 33,900.00 0.00	416% 2334% 23% 93% 6% 1033% 558%	0 0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00
VERSACE NIKE USPA CALVIN KLEIN BATH & BODY WORKS ADIDAS BVLGARI RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	43 175 37 385 102 10 13 8 4 38 203	338,620.00 324,765.00 216,883.00 196,600.00 156,980.00 147,300.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	8 2 32 20 292 2 2 0 3	65,620.00 13,340.00 174,968.00 101,550.00 146,820.00 13,000.00 0.00 33,900.00 0.00	416% 2334% 23% 93% 6% 1033% 558%	0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00
NIKE USPA CALVIN KLEIN BATH & BODY WORKS ADIDAS BVLGARI RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	175 37 385 102 10 13 8 4 38 203	324,765.00 216,883.00 196,600.00 156,980.00 147,300.00 113,200.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	32 20 292 2 2 0 3	13,340.00 174,968.00 101,550.00 146,820.00 13,000.00 0.00 33,900.00 0.00	2334% 23% 93% 6% 1033% 558%	0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00
CALVIN KLEIN BATH & BODY WORKS ADIDAS BVLGARI RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	37 37 385 102 10 13 8 4 38	216,883.00 196,600.00 156,980.00 147,300.00 113,200.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	20 292 2 2 0 3 0	174,968.00 101,550.00 146,820.00 13,000.00 17,200.00 0.00 33,900.00 0.00	23% 93% 6% 1033% 558%	0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00 0.00
BATH & BODY WORKS ADIDAS BVLGARI RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	385 102 10 13 8 4 38 203	196,600.00 156,980.00 147,300.00 113,200.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	20 292 2 2 0 3 0	101,550.00 146,820.00 13,000.00 17,200.00 0.00 33,900.00 0.00	93% 6% 1033% 558% 163%	0 0 0 0	0.00 0.00 0.00 0.00 0.00
ADIDAS BVLGARI RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	102 10 13 8 4 38 203	156,980.00 147,300.00 113,200.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	2 2 0 3 0	146,820.00 13,000.00 17,200.00 0.00 33,900.00 0.00	6% 1033% 558% 163%	0 0 0 0	0.00 0.00 0.00 0.00 0.00
BVLGARI RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	10 13 8 4 38 203	113,200.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	2 0 3 0	17,200.00 0.00 33,900.00 0.00 0.00	558% 163%	0 0 0	0.00 0.00 0.00 0.00
RALPH LAUREN YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	13 8 4 38 203	113,200.00 109,800.00 89,200.00 81,560.00 71,402.00 69,760.00	2 0 3 0	0.00 33,900.00 0.00 0.00	163%	0 0 0	0.00 0.00 0.00
YVES SAINT LAURENT TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	8 4 38 203	89,200.00 81,560.00 71,402.00 69,760.00	3 0 0	33,900.00 0.00 0.00	163%	0	0.00
TUMI ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	38 203	81,560.00 71,402.00 69,760.00	0	0.00 0.00		0	0.00
ANKER NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	203	71,402.00 69,760.00	0	0.00		i	1
NESTI DANTE SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	203	69,760.00	- 1	i		0	0.00
SWAROVSKI DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	1		0	0.00		1	0.00
DAVIDOFF GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	6	60 050 00	1			0¦	0.00
GIORGIO ARMANI JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM		69,050.00	2	10,400.00	563%	0	0.00
JOHNNIE WALKER APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	12	61,300.00	16	82,355.00	-25%	0	0.00
APPLE BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	7	60,400.00	3	30,200.00	100%	0	0.00
BURBERRY TOBLERONE TRAVEL BLUE LEXINGHAM	10	59,300.00	19	108,110.00	-45%	0	0.00
TOBLERONE TRAVEL BLUE LEXINGHAM	16	58,624.00	6	12,994.00	351%	0	0.00
TRAVEL BLUE LEXINGHAM	6	53,100.00	11	98,400.00	-46%	0	0.00
LEXINGHAM	106	50,660.00	94	38,525.00	31%	0	0.00
	22	39,980.00	11	17,490.00	128%	0	0.00
HIICO BOSS	16	39,810.00	3	4,730.00	741%	0	0.00
TUGU BUSS	4	31,800.00	14	74,940.00	-57%	0	0.00
ELIZABETH ARDEN	15	30,000.00	27	42,900.00	-30%	0	0.00
HENNESSY	4	24,960.00	7	42,430.00	-41%	0	0.00
ALL CHOCOLATES	6	24,000.00	0	0.00		0	0.00
MARS	26	24,000.00	6	6,600.00	263%	0	0.00
JBL	8	20,631.00	20	79,380.00	-74%	0	0.00
YELLOW TAIL	16	19,200.00	12	14,400.00	33%	0	0.00
FERRERO ROCHER	12	18,000.00	13	19,370.00	-7%	0	0.00
DALMORE	1	16,190.00	2	32,380.00	-50%	0	0.00
DELSEY	1	15,990.00	0	0.00		0	0.00
CADBURY	41	14,350.00	29	10,150.00	41%	0	0.00
JACK DANIEL'S	4	13,960.00	3	10,470.00	33%	0	0.00
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RunDate:

**CITY OF DREAMS** 

Period: 11/01/2024-11/30/2024

BRAND		t Sales -11/30/2024		st Year 23-11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/30/2010 Inc/E
	Qty.	Nett	Qty.	Net		Qty.	Net
1-OUTRIGHT		   	⊢		<u>.</u> 	<u>-</u> +	
CHIVAS	5	13,450.00	6	16,140.00	-16%	0	0.00
NESTLE	41	12,300.00	2		ı <b>İ</b>	0	0.00
MINISO-O	15	11,395.00	12		i I	0	0.00
TIFFANY & CO.	1	9,800.00	0	0.00	 	0 !	0.00
C&H	32	9,600.00	19	5,700.00	68%	0	0.00
AUKEY	10	9,030.00	0	0.00	i i	0	0.00
MARSHALL	1	7,599.00	3	25,797.00	-70%	0	0.00
PENFOLDS	2	7,180.00	0	0.00	l I	0	0.00
GLENLIVET	1	6,800.00	0	0.00	 	0 !	0.00
LOCCITANE	2	6,600.00	2	5,900.00	11%	0	0.00
SONY	4	6,396.00	5	15,395.00	-58%	0	0.00
MARC JACOBS	1	6,300.00	1	9,800.00	-35%	0	0.00
JOSE CUERVO	3	6,000.00	0	0.00	l !	0	0.00
MOSCHINO	1	5,600.00	2	15,000.00	-62%	0	0.00
TANQUERAY	1	3,490.00	0	0.00	 	0	0.00
XTORM	2	2,598.00	0	0.00	i !	0	0.00
ALOHA	0	0.00	10	11,000.00	-100%	0	0.00
BEACH HUT	0	0.00	3	4,200.00	-100%	0	0.00
BRIC'S	0	0.00	3	20,250.00	-100%	0	0.00
CABEAU	0	0.00	1	3,700.00	-100%	0	0.00
CHANEL	0	0.00	197	100,800.00	-100%	0	0.00
CHLOE	0	0.00	3	35,700.00	-100%	0	0.00
ESTEE LAUDER	0	0.00	2	15,800.00	-100%	0	0.00
GLENFIDDICH	0	0.00	1	5,190.00	-100%	0	0.00
GUCCI	0	0.00	3	23,400.00	-100%	0	0.00
HERSHEY'S	0	0.00	18	29,300.00	-100%	0	0.00
JACOBSEN	0	0.00	1	1,500.00	-100%	0	0.00
JO MALONE	0	0.00	6	57,100.00	-100%	0	0.00
JUICY COUTURE	0	0.00	1	8,999.00	-100%	0	0.00
KETELONE	0	0.00	1	2,990.00	-100%	0	0.00
KIEHL'S	0	0.00	5	20,600.00	-100%	0	0.00
LACOSTE	0	0.00	2	15,100.00	-100%	0	0.00
LOQI	0	0.00	8	7,200.00	-100%	0	0.00
NON-MERCH	607	0.00	224	0.00	i i	0	0.00
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

CITY OF DREAMS

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	20 <sup>-</sup>	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u>			! 
OGON	0	0.00	2	8,500.00	-100%	0	0.00	 
PAPER/PLASTIC BAGS	0	0.00	121	0.00	1	0	0.00	I
REMY MARTIN	0	0.00	2	21,980.00	i I	0	0.00	i
RONDOLETTI	0	0.00	2	2,600.00	-100%	0	0.00	! ! !
SWATCH	0	0.00	1	14,000.00	-100%	0	0.00	 
TD FRANCE	0	0.00	3	4,800.00	-100%	0	0.00	
TEQUILA ROSE	0	0.00	2	3,600.00	-100%	0	0.00	 
VS PAPER BAGS	71	0.00	102	0.00	1 1	0	0.00	 
1-OUTRIGHT Total:	2,761	3,154,688.00	1,663	2,082,411.00	51%	0	0.00	i – – – – !
2 22121215	 		 			 		 
2-CONSIGNE HEYS	40	261,480.00	0	0.00	i !	0	0.00	! 
MINISO	1	399.00	0	0.00	'	0	0.00	1
			i-		·  -	. – – – – – –		J
2-CONSIGNE Total:	41	261,879.00	0	0.00	1 1 1	0	0.00	
TOTALS:	2,802	3,416,567.00	1,663	2,082,411.00	64%	0	0.00	 
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

MAC T3 DOM

BRAND		nt Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u>			! !
MAC	884	1,457,530.00	712	1,037,574.50	40%	1,023	1,423,538.50	2%
MAC & JML TESTER	0	0.00	2	0.00	1	0	0.00	1
PAPER/PLASTIC BAGS	0	0.00	2	0.00		0	0.00	i .
PROMOCODE	163	0.00	0	0.00	'	0	0.00	1
1-OUTRIGHT Total:	1,047	1,457,530.00	 716	1,037,574.50	1 <b>- -</b>	1,023	1,423,538.50	1
TOTALS:	1,047	1,457,530.00	716	1,037,574.50	1	1,023	1,423,538.50	29
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

MAC T3 INTL

Period: 11/01/2024-11/30/2024

BRAND		nt Sales		Year	Inc/Dec%		19	Inc/Dec
	Qty.	1-11/30/2024 Nett	Qty.	3-11/30/2023 Net		Qty.	9-11/30/2019 Net	<u>.                                    </u>
1-OUTRIGHT					<u> </u>			 
MAC	368	605,608.00	415	535,675.00	13%	960	1,242,374.25	: -51%
GENERIC	i		1		1	900,		1
i i	4	0.00	0	0.00		1	0.00	1
MAC & JML TESTER	0	0.00	119	0.00	'	0;	0.00	1
PROMOCODE	39	0.00	0;	0.00	⊥	0;	0.00	!
1-OUTRIGHT Total:	411	605,608.00	534	535,675.00	¦ 13%	960	1,242,374.25	-519 !
TOTALS:	411	605,608.00	534	535,675.00	13%	960	1,242,374.25	-51%
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## **SALES REPORT - Comparative by Brand per Store**

T3 INTL JO MALONE

Period: 11/01/2024-11/30/2024

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 11/01/201	019 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1 1	Qty.	Net	   
1-OUTRIGHT		   						 
JO MALONE	218	926,487.50	128	741,577.14	24%	250	1,265,823.00	-26%
GENERIC	11	0.00	0	0.00	! ! !	0	0.00	I
MAC & JML TESTER	0	0.00	8	0.00	1	0	0.00	 
1-OUTRIGHT Total:	229	926,487.50	136	741,577.14	24%	250	1,265,823.00	-26%
TOTALS:	229	926,487.50	136	741,577.14	24%	250	1,265,823.00	-26%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

T3 INTL KIEHLS

Period: 11/01/2024-11/30/2024

BRAND	Currer 11/01/2024	nt Sales -11/30/2024	Last 11/01/2023	Year 3-11/30/2023	Inc/Dec%	20 11/01/201	)19 9-11/30/2019	Inc/Dec
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT					†			i 1
KIEHL'S	74	226,735.00	99	265,885.00	-14%	525	1,102,866.00	-79%
GENERIC	9	0.00	0	0.00	1	0	0.00	1
PROMOCODE	2	0.00	0	0.00		0	0.00	1
1-OUTRIGHT Total:		226,735.00	 99¦	265,885.00		525	1,102,866.00	
1-00 TRIGITI Total.	00	220,733.00	99	203,003.00	-14%	525	1,102,000.00	-79%
TOTALS:	85	226,735.00	99	265,885.00	-14%	525	1,102,866.00	-79%
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RunDate:

Period: 11/01/2024-11/30/2024

THE RUNWAY T3 INTL (S6)

BRAND		nt Sales I-11/30/2024	Last 11/01/2023	Year 3-11/30/2023	Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	i <u>i</u>	Qty.	Net	   
1-OUTRIGHT		1 1	į		 	i		
TRAVEL BLUE	538	817,270.00	453	586,634.00	39%	180	239,989.00	240%
NIKE	158	249,380.00	0	0.00	! ! !	0	0.00	
ANKER	96	223,590.00	0	0.00	1	0	0.00	
ADIDAS	114	146,000.00	0	0.00	i i	0	0.00	
STANLEY	42	106,260.00	0	0.00	1 1 1	0	0.00	
APPLE	13	71,067.00	0	0.00	i !	0	0.00	
LEXINGHAM	55	68,680.00	39	38,570.00	78%	0	0.00	
JBL	20	58,786.00	0	0.00	1	0	0.00	
DELSEY	2	31,980.00	0	0.00	: !	0	0.00	
SONY	6	27,918.00	0	0.00	1	0	0.00	
USPA	5	25,695.00	1	5,399.00	375%	0	0.00	
NESTI DANTE	82	20,950.00	0	0.00	 	0	0.00	
ELIZABETH ARDEN	8	16,885.00	0	0.00	! !	0	0.00	
JANSPORT	18	14,940.00	0	0.00		0	0.00	
CLINIQUE	5	13,375.00	8	20,000.00	-33%	0	0.00	
BELKIN	6	12,965.00	0	0.00		0	0.00	
GIORGIO ARMANI	2	9,870.00	0	0.00	! ! !	0	0.00	
BURBERRY	3	7,395.00	0	0.00	1	0	0.00	
AUKEY	4	4,800.00	0	0.00	i i	0	0.00	
CALVIN KLEIN	1	4,800.00	0	0.00	1 1 1	0	0.00	
XTORM	1	1,499.00	0	0.00	! !	0	0.00	
BEACH HUT	1	1,200.00	0	0.00		0	0.00	
ADIDAS-B4U	1	899.00	0	0.00	1	0	0.00	
MAGWAI	1	700.00	0	0.00	i i	0	0.00	
BATH & BODY WORKS	0	0.00	117	66,605.00	-100%	0	0.00	
BE RELAX	0	0.00	42	122,220.00	-100%	0	0.00	
BRIC'S	0	0.00	0	0.00	: !	4	53,050.00	-100%
COCCINELLE	0	0.00	0	0.00	1	1	14,550.00	-100%
DEA	0	0.00	1	250.00	-100%	0	0.00	
DESIGN GO	0	0.00	0	0.00	1	3	4,170.00	-100%
FOSSIL	0	0.00	0	0.00	 	9	33,300.00	-100%
LACOSTE	0	0.00	1	6,450.00	-100%	0	0.00	
NON-MERCH	317	0.00	0	0.00	1	0	0.00	
SBS	0	0.00	4	4,600.00	-100%	0	0.00	
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

THE RUNWAY T3 INTL (S6)

BRAND		ent Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 11/01/2019	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	I I
1-OUTRIGHT		1 1	1			į		 
SWAROVSKI	0	0.00	2	17,700.00	-100%	17	142,810.00	-100%
VICTORIA'S SECRET	0	0.00	0	0.00		75	90,750.00	-100%
1-OUTRIGHT Total:	1,499	1,936,904.00	668	868,428.00	123%	289	578,619.00	234%
2-CONSIGNE		1			1			 
SUNNIES STUDIOS	749	647,465.00	0	0.00		0	0.00	 
FILIPINIANA	318	108,165.00	0	0.00	<u> </u>	0	0.00	i !
WANDERSKYE	26	68,834.00	0	0.00		0	0.00	 
FOR KEEPS-C	36	14,977.00	0	0.00		0	0.00	 
JUICY COUTURE-C	0	0.00	1	6,749.10	-100%	0	0.00	
USPA-C	0	0.00	14	73,886.00	-100%	0	0.00	 
2-CONSIGNE Total:	1,129	839,441.00	15	80,635.10	941%	0	0.00	     
TOTALS:	2,628	2,776,345.00	683	949,063.10	192%	289	578,619.00	379%
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RunDate:

#### **SALES REPORT - Comparative by Brand per Store**

VS T3 DOM Period: 11/01/2024-11/30/2024 **Current Sales** Last Year 2019 **BRAND** Inc/Dec% Inc/Dec% 11/01/2024-11/30/2024 11/01/2023-11/30/2023 11/01/2019-11/30/2019 Qty. Nett Qty. Net Qty. Net 1-OUTRIGHT VICTORIA'S SECRET 6,662 5,047,199.00 4,762 3,097,417.00 62% 4,620 3,332,540.00 51% **GENERIC** 334 0.00 27 12,000.00 -100% 0 0.00 **VS PAPER BAGS** 3 0.00 0 0.00 0 0.00 0 0.00 0: 0.00 6 0.00 **VS-TESTER** 1-OUTRIGHT Total: 5,047,199.00 4,789 3,109,417.00 3,332,540.00 6,999 62% 4,626 51% TOTALS: 6,999 5,047,199.00 3,109,417.00 62% 51% 4,789 4,626 3,332,540.00

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**VS T3 LANDSIDE** 

BRAND		ent Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	   Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	9-11/30/2019 Net	<u>i</u>
1-OUTRIGHT	<del> +</del> -				<u> </u>			] 
VICTORIA'S SECRET	5 220	3,852,239.00	4 200	2,706,260.00	42%	1 151	2,957,024.00	30%
1	5,330		4,208		1	4,151¦ 0 <sup>¦</sup>		1
BFY TESTER	430	0.00	2	0.00		-1	0.00	i
GENERIC VO DADED DAGO	438	0.00	337	13,200.00	'	0;	0.00	Į.
VS PAPER BAGS	174	0.00	0	0.00	1 1	0	0.00	1
VS-TESTER	0 	0.00	1,	0.00	i  -	5	0.00	
1-OUTRIGHT Total:	5,942	3,852,239.00	4,548	2,719,460.00	41%	4,156	2,957,024.00	309
TOTALS:	5,942	3,852,239.00	4,548	2,719,460.00	41%	4,156	2,957,024.00	30%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

AIRMALL BOHOL

BRAND		t Sales -11/30/2024	Last	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/20/2010	Inc/Dec%
	Qty.	Nett	Qty.	Net	i	Qty.	Net	
1-OUTRIGHT					<u> </u> 			
TRAVEL BLUE	22	39,280.00	0	0.00	 	0	0.00	
PEANUT KISSES	75	33,750.00	0	0.00	1	0	0.00	
GOLDILOCKS OUTRIGHT	236	32,705.71	0	0.00	i I	0	0.00	
VICTORIA'S SECRET	18	24,830.00	0	0.00	·	0	0.00	
MARS	65	19,640.00	0	0.00	ı I	0	0.00	
PREMIER	373	18,650.00	0	0.00	: I	0	0.00	
7D	65	17,100.00	0	0.00	1	0	0.00	
BATH & BODY WORKS	34	14,600.00	0	0.00	i I	0	0.00	
PRINGLES	57	12,540.00	0	0.00	·	0!	0.00	
HERSHEY'S	38	12,530.00	0	0.00	ı I	0	0.00	
PASALUBONG PACK	4	10,080.00	0	0.00	: I	0	0.00	
TOBLERONE	31	9,200.00	0	0.00	1	0	0.00	
COCA COLA	73	7,900.00	0	0.00	i I	0	0.00	
CANDY CORNER	31	7,300.00	0	0.00	'	0	0.00	
GROOVY	27	6,220.00	0	0.00	ı I	0	0.00	
POCARI	41	6,150.00	0	0.00	: 1	0	0.00	
FLAMINGO	27	5,650.00	0	0.00	1	0	0.00	
LEXINGHAM	4	5,430.00	0	0.00	i I	0	0.00	
NESTI DANTE	18	5,300.00	0	0.00	'	0	0.00	
STARBUCKS	21	5,250.00	0	0.00	ı I	0	0.00	
SAN MIGUEL	52	5,200.00	0	0.00	: 1	0	0.00	
NESTLE	28	5,150.00	0	0.00	1	0	0.00	
EVIAN	25	4,850.00	0	0.00	i I	0	0.00	
KATINKO	23	4,730.00	0	0.00	'	0.	0.00	
MENTOS	42	4,600.00	0	0.00	1	0	0.00	
CADBURY	7	4,445.00	0	0.00	: 1	0	0.00	
JACK & JILL	66	3,600.00	0	0.00	'	0	0.00	
GATORADE	34	3,400.00	0	0.00	ı I	0	0.00	
TROLLI	11	3,400.00	0	0.00	!	0 !	0.00	
FRUITELLA	33	3,200.00	0	0.00	ı	0	0.00	
HARIBO	22	3,150.00	0	0.00	: 1	0	0.00	
HAPPY HEARTS-O	6	2,694.00	0	0.00	·	0	0.00	
BEACH HUT	3	2,500.00	0	0.00	ı I	0	0.00	
LINDT	7	2,250.00	0	0.00	'	0	0.00	
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RunDate:

AIRMALL BOHOL

#### 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

# **SALES REPORT - Comparative by Brand per Store**

riod: 11/01/2024 11/30/2024

Period: 11	/01/2024-1	1/30/2024
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BRAND		nt Sales 4-11/30/2024		st Year 023-11/30/2023	Inc/Dec%	2019 11/01/2019-1		Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT					<u>.</u> !	· · · · · · · · · ·	 ;	
CEBU DRIED MANGOES-O	6	2,100.00	0	0.00	1 1 1	0	0.00	
COOL & CLEAN	21	2,071.43	0		1	0	0.00	
DOUBLEMINT	69	2,010.00	0	0.00	: !	0	0.00	
FRITO LAY	11	1,880.00	0	0.00	! ! !	0	0.00	
CHEETOS	6	1,850.00	0	0.00	1	0	0.00	
SMART C	18	1,800.00	0	0.00	i i	0	0.00	
SANICARE	21	1,610.00	0	0.00	1 1 1	0	0.00	
OISHI	23	1,580.00	0	0.00	! !	0	0.00	
KINDER JOY	15	1,500.00	0	0.00	 	0	0.00	
MICHELLE'S OUTRIGHT	8	1,499.00	0	0.00	1 1	0	0.00	
KINDER BUENO	12	1,320.00	0	0.00		0	0.00	
MOGU MOGU	13	1,300.00	0	0.00	1 1 1	0	0.00	
TIC TAC	22	1,260.00	0	0.00	i !	0	0.00	
LCTI	6	1,120.00	0	0.00	1 1 1	0	0.00	
MERBA	4	1,000.00	0	0.00	 	0	0.00	
ROYAL	10	1,000.00	0	0.00	i i	0	0.00	
SPRITE	10	1,000.00	0	0.00	 	0	0.00	
RICOLA	6	900.00	0	0.00	1 1	0	0.00	
NISSIN	13	840.00	0	0.00	i I	0	0.00	
ICE BREAKER	4	800.00	0	0.00	1 1 1	0	0.00	
SISTER	8	800.00	0	0.00	i !	0	0.00	
VSF	6	720.00	0	0.00	1 1 1	0	0.00	
CHIPS AHOY	7	700.00	0	0.00	1 1	0	0.00	
ES	2	560.00	0	0.00	i i	0	0.00	
VITA COCO	5	500.00	0	0.00	1 1 1	0	0.00	
REDBULL	3	480.00	0	0.00	i !	0	0.00	
MONDE	8	400.00	0	0.00	 	0	0.00	
C&H	1	280.00	0	0.00	 	0	0.00	
CASINO	4	280.00	0	0.00	i i	0	0.00	
SKITTLES	3	200.00	0	0.00	 	0	0.00	
M.Y. SAN	3	180.00	0	0.00	 	0	0.00	
EFFICASCENT	1	150.00	0	0.00	 	0	0.00	
LEMON DOU	1	150.00	0	0.00	 	0	0.00	
BUNDLE PROMO	56	0.00	0	0.00	i 1	0	0.00	
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

AIRMALL BOHOL

BRAND		nt Sales 4-11/30/2024	Last 11/01/202	t Year 3-11/30/2023	Inc/Dec%	201 11/01/2019-		Inc/Dec
	Qty.	Nett	Qty.	Net		Qty.	Net	   
1-OUTRIGHT	+ -   							 
GENERIC	6	0.00	0	0.00		0	0.00	I I I
PLASTIC/PAPER BAG	113	0.00	0	0.00	1	0	0.00	I
1-OUTRIGHT Total:	2,144	381,115.14		0.00	ı	0,	0.00	1
1 GOTTHOITH TOLLIN	<b>-,</b> ,,,,	001,110.11		0.00	1 1 1		0.00	   
2-CONSIGNE		1	i		1	; !		 
HEYS	4	11,900.00	0	0.00	1	0	0.00	 
CHOWEE	24	4,800.00	0	0.00	1 1 1	0	0.00	   
2-CONSIGNE Total:	28	16,700.00	0	0.00	T   -   -   -   -   -   -   -	0	0.00	1 — — — — —     
TOTALS:	2,172	397,815.14	0	0.00	1	0	0.00	 
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RunDate:

AIRMALL ILOILO

Period: 11/01/2024-11/30/2024

BRAND		t Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/	  30/2010   Inc/l	/Dec%
	Qty.	Nett	Qty.	Net			Vet :	
1-OUTRIGHT		   						
ALL CHOCOLATES FUNSIZE	37	125,800.00	0	0.00		0	0.00	
VICTORIA'S SECRET	97	80,800.00	0	0.00	ا ا	0	0.00	
PASALUBONG PACK	20	53,200.00	0	0.00	i 1	0	0.00	
MARS	83	33,874.00	0	0.00	'	0	0.00	
BATH & BODY WORKS	33	22,600.00	0	0.00	ı <b>I</b>	0	0.00	
HERSHEY'S	85	16,580.00	0	0.00	: 1	0	0.00	
NESTLE	37	14,970.00	0	0.00		0	0.00	
PREMIER	164	11,480.00	0	0.00		0	0.00	
MINISO	16	8,350.00	0	0.00		0 !	0.00	
PRINGLES	32	5,764.00	0	0.00		0	0.00	
CADBURY	21	5,450.00	0	0.00		0	0.00	
HAVAIANAS	5	5,445.00	0	0.00		0	0.00	
POCARI	35	5,250.00	0	0.00		0	0.00	
FRITO LAY	22	4,584.00	0	0.00	'	0	0.00	
NUTELLA	11	3,780.00	0	0.00		0	0.00	
TRAVEL BLUE	2	3,180.00	0	0.00		0	0.00	
FERRERO ROCHER	2	2,980.00	0	0.00		0	0.00	
COCA COLA	26	2,900.00	0	0.00		0	0.00	
SANICARE	25	2,840.00	0	0.00		0	0.00	
CHEETOS	10	2,800.00	0	0.00		0	0.00	
CANDY CORNER	12	2,550.00	0	0.00		0	0.00	
BEACH HUT	5	2,395.00	0	0.00		0	0.00	
GATORADE	22	2,200.00	0	0.00		0	0.00	
HARIBO	16	1,920.00	0	0.00		0	0.00	
MOGU MOGU	16	1,600.00	0	0.00		0	0.00	
TY	3	1,485.00	0	0.00		0	0.00	
MILKY WAY	2	1,400.00	0	0.00		0	0.00	
LEXINGHAM	1	1,390.00	0	0.00		0	0.00	
C&H	4	1,120.00	0	0.00		0	0.00	
STREPSILS	7	1,050.00	0	0.00		0	0.00	
EVIAN	5	1,000.00	0	0.00		0	0.00	
MENTOS	10	1,000.00	0	0.00		0	0.00	
VITA COCO	9	900.00	0	0.00		0	0.00	
LOACKER	4	880.00	0	0.00		0	0.00	
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

AIRMALL ILOILO

BRAND		nt Sales I-11/30/2024		: Year 3-11/30/2023	Inc/Dec%	201	9 -11/30/2019	Inc/Dec
<u>i</u>	Qty.	Nett	Qty.	Net	ı	Qty.	Net	!
1-OUTRIGHT					<u>!</u>  - 			! 
GROWERS	8	800.00	0	0.00	 	0	0.00	 
ICE BREAKER	4	800.00	0	0.00	I	0	0.00	I
GIFT BUSINESS	3	750.00	0	0.00	i	0	0.00	i
WHITEFLOWER	3	550.00	0	0.00	'	0	0.00	I
ROYAL	5	500.00	0	0.00	1	0	0.00	1
TOBLERONE	1	500.00	0	0.00	: I	0	0.00	
DOUBLEMINT	25	459.00	0	0.00	l	0	0.00	1
RICOLA	3	450.00	0	0.00		0	0.00	i
TIC TAC	9	450.00	0	0.00	'	0	0.00	ļ.
GREEN CROSS	4	400.00	0	0.00	1	0	0.00	 
MICHELLE'S OUTRIGHT	2	400.00	0	0.00	: I	0	0.00	:
POCKY	3	340.00	0	0.00	 	0	0.00	 
RUFFLES	1	300.00	0	0.00	i	0	0.00	i
SPRITE	3	300.00	0	0.00	'	0 !	0.00	1
FLAMINGO	1	250.00	0	0.00	1	0	0.00	 
SKITTLES	3	200.00	0	0.00	i I	0	0.00	 
FRUITELLA	2	160.00	0	0.00	 	0	0.00	 
KATINKO	1	150.00	0	0.00	l !	0	0.00	 
KINDER BUENO	6	144.00	0	0.00		0	0.00	! ! !
FISHERMAN'S FRIEND	1	120.00	0	0.00	 	0	0.00	 
SISTER	1	100.00	0	0.00	l I	0	0.00	 
FIBISCO	1	14.00	0	0.00	 	0	0.00	! ! !
BUNDLE PROMO	3	0.00	0	0.00	1 1	0	0.00	 
1-OUTRIGHT Total:	972	441,654.00		0.00	; 	0	0.00	;     
TOTALS:	972	441,654.00	0	0.00	1	0	0.00	 
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**AIRMALL T3 DOM** 

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	i	Qty.	Net	i i
1-OUTRIGHT			į			i 1		] 
ALL CHOCOLATES FUNSIZE	256	896,000.00	157	533,800.00	67%	409¦	797,550.00	12%
PASALUBONG PACK	257	767,725.00	225	602,280.00	27%	405	724,595.00	5%
TOBLERONE	920	428,250.00	1,219	265,550.00	61%	452	188,100.00	127%
MARS	712	361,260.00	505	187,450.00	92%	395	54,210.00	566%
PREMIER	3,781	287,991.43	4,395	237,248.64	21%	0	0.00	1 
GOLDILOCKS OUTRIGHT	1,197	240,335.00	1,915	281,764.00	-14%	0	0.00	i !
JOHNNIE WALKER	48	156,580.00	76	233,970.00	-33%	86	213,425.00	-26%
CALVIN KLEIN	35	150,885.00	0	0.00		0	0.00	 
HERSHEY'S	348	141,620.00	179	112,485.00	25%	547	213,385.00	-33%
NESTLE	358	131,150.00	114	42,450.00	208%	236	78,436.50	¦ 67%
CADBURY	376	114,630.00	112	45,320.00	152%	605	102,598.50	¦ 11%
EVIAN	477	111,614.29	330	62,457.14	78%	217	24,905.00	348%
TRAVEL BLUE	87	103,975.00	54	67,830.00	53%	0	0.00	 
LOTTE	243	93,270.00	554	48,465.00	92%	38	19,950.00	367%
CLINIQUE	30	89,250.00	0	0.00		0	0.00	 
VERSACE	14	86,445.00	0	0.00	!	0	0.00	1 1
ELIZABETH ARDEN	27	68,643.00	0	0.00		0	0.00	! 
KIRKLAND	26	55,000.00	0	0.00		29	52,200.00	¦ 5%
POCARI	341	51,150.00	276	33,120.00	54%	62	5,270.00	870%
GIORGIO ARMANI	8	49,304.00	0	0.00		0	0.00	 
CHIVAS REGAL	15	45,000.00	10	30,000.00	50%	4	11,350.00	296%
COOL & CLEAN	446	44,600.00	316	31,600.00	41%	0	0.00	! 
GATORADE	445	44,500.00	351	35,100.00	26%	102	7,140.00	523%
RALPH LAUREN	7	41,186.00	0	0.00		0	0.00	i !
DAVIDOFF	9	40,255.00	0	0.00		0	0.00	 
YVES SAINT LAURENT	5	35,915.00	0	0.00		0	0.00	 
BURBERRY	16	35,870.00	0	0.00	; i	0	0.00	! ! !
JACK DANIELS	12	35,500.00	5	16,000.00	121%	26	76,150.00	-53%
LEXINGHAM	25	34,650.00	11	15,590.00	122%	0	0.00	i !
TROLLI	99	34,370.00	70	13,730.00	150%	281	71,655.00	-52%
MENTOS	354	34,200.00	239	23,900.00	43%	0	0.00	 
COCA COLA	311	33,900.00	319	35,750.00	-5%	0	0.00	,   
CANDY CORNER	160	32,450.00	102	22,320.00	45%	0	0.00	 
HUGO BOSS	5	31,450.00	0	0.00		0	0.00	
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RunDate:

**AIRMALL T3 DOM** 

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u> 			! ! !
SAN MIGUEL	184	27,600.00	299	29,900.00	-7%	131	13,100.00	110%
FRITO LAY	213	25,550.00	97	19,350.00	1	95	15,250.00	1
PRINGLES	109	25,050.00	101	22,220.00	i I	51¦	9,480.00	i
DON PAPA	8	24,000.00	0	0.00	'	3	8,700.00	I
LINDT	89	23,900.00	0	0.00	1	0	0.00	I
FERRERO ROCHER	81	22,250.00	46	42,390.00	: I	166	82,250.00	!
SMART C	222	22,200.00	209	20,900.00	1	0	0.00	1
GLENFIDDICH	3	21,500.00	2	15,000.00	i I	2	12,000.00	i
FUNDADOR	15	21,200.00	19	18,900.00	'	42	46,900.00	1
GLENLIVET	5	20,000.00	0	0.00	1	6	16,800.00	1
GREY GOOSE	4	20,000.00	3	13,500.00	: I	3	9,000.00	!
JACK & JILL	186	17,270.00	116	3,704.00	1	0	0.00	1
BAILEYS	10	17,000.00	4	5,600.00	i I	10	12,000.00	i
ALFONSO	15	16,100.00	20	23,200.00	'	35	37,560.00	1
ZAINI	43	15,200.00	0	0.00	1	32	8,700.00	1
POCKY	152	14,480.00	117	6,850.00	: I	0	0.00	
DOUBLEMINT	525	14,190.00	325	9,750.00		0	0.00	1
MOGU MOGU	139	13,900.00	190	19,000.00	ı I	0	0.00	i
NESTI DANTE	51	13,100.00	0	0.00	' I	0	0.00	I
BACARDI	8	12,900.00	15	16,800.00	ı I	24	18,200.00	1
CHLOE	3	12,835.00	0	0.00	: I	0	0.00	i .
SANICARE	131	12,500.00	102	8,400.00	1	27	2,245.00	1
STREPSILS	66	11,520.00	28	4,200.00	i I	45	6,750.00	ı
NIKE	6	10,170.00	0	0.00	!	0	0.00	!
MERBA	44	9,900.00	0	0.00	1	28	7,000.00	1
YELLOW TAIL	11	9,900.00	19	17,100.00	: I	9	7,290.00	:
HARIBO	61	8,850.00	39	5,850.00	'	0	0.00	1
REDBULL	54	8,640.00	44	7,040.00	ı I	5	650.00	1
SMIRNOFF	7	8,400.00	7	8,400.00	· I	12	8,400.00	1
BROWNIES UNLIMITED	27	8,200.00	0	0.00	1	0	0.00	1
GIFT BUSINESS	81	8,084.00	33	7,224.00	i I	0	0.00	
HENNESSY	1	8,000.00	3	13,500.00	·	4	15,000.00	
TIC TAC	132	7,560.00	121	6,050.00	ı I	109	5,450.00	1
CHEETOS	29	7,500.00	54	16,050.00	<u>'</u>	44	10,650.00	!
		1		. 5,000.00	1	· ·   	,	1

RunDate:

AIRMALL T3 DOM

Period: 11/01/2024-11/30/2024

BRAND	Current 11/01/2024-		Last \ 11/01/2023-	Year -11/30/2023	Inc/Dec%	201 11/01/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	<u>i</u>	Qty.	Net	
1-OUTRIGHT		 	į		[	i i		
JOSE CUERVO	3	7,200.00	1	2,200.00	227%	4	8,000.00	-10%
NUTELLA	23	7,000.00	0	0.00		50¦	6,960.00	0%
VITA COCO	62	6,200.00	54	5,400.00	14%	0	0.00	 
FRUITELLA	64	6,100.00	13	1,040.00	486%	0	0.00	i i
KINDER JOY	71	6,000.00	152	15,200.00	-60%	130	9,140.00	-34%
STARBUCKS	24	6,000.00	0	0.00	<u> </u>	0	0.00	
OISHI	83	5,654.00	48	3,880.00	45%	0	0.00	 
BROOKSIDE	5	5,600.00	0	0.00	1	9	10,800.00	-48%
RICOLA	36	5,400.00	0	0.00		0	0.00	
LOACKER	30	5,060.00	10	2,027.50	149%	56	31,100.00	-83%
ABSOLUT	3	4,800.00	0	0.00	<u> </u>	6	10,425.00	-53%
DINGDONG	94	4,700.00	26	1,300.00	261%	0	0.00	 
GREEN CROSS	53	4,450.00	32	2,150.00	106%	0	0.00	 
FOX'S	11	4,400.00	0	0.00		0	0.00	
ROYAL	44	4,400.00	30	3,000.00	46%	0	0.00	
LEMON DOU	29	4,350.00	51	7,650.00	-43%	0	0.00	
JINRO	20	3,960.00	7	1,400.00	182%	0 !	0.00	 
CHUPA CHUPS	25	3,800.00	10	2,200.00	72%	0	0.00	
KATINKO	22	3,780.00	0	0.00	i	0	0.00	
GROOVY	18	3,540.00	78	13,470.00	-73%	0	0.00	] 
MICHELLES OUTRIGHT	15	3,500.00	2	400.00	775%	0	0.00	 
SPRITE	35	3,500.00	51	5,100.00	-31%	0	0.00	
RUFFLES	13	3,424.00	19	5,880.00	-41%	0	0.00	
ICE BREAKER	18	3,400.00	35	7,000.00	-51%	34	6,700.00	-49%
HAWAIIAN HOST	4	2,800.00	0	0.00		0	0.00	 
GRANNY GOOSE	31	2,720.00	9	720.00	277%	0	0.00	 
BELGIAN	6	2,700.00	0	0.00		0	0.00	
CHIPS AHOY	27	2,615.00	0	0.00		0	0.00	
GUCCI	1	2,125.00	0	0.00	<u> </u>	0	0.00	
FLAMINGO	13	2,000.00	22	4,800.00	-58%	45	11,950.00	-83%
MARC JACOBS	1	1,870.00	0	0.00		0	0.00	 
HARDYS	2	1,800.00	6	4,800.00	-62%	9	6,775.00	-73%
SISTER	16	1,600.00	24	2,400.00	-33%	0	0.00	 
MEIJI MACADEMIA	6	1,500.00	0	0.00	i	21	5,250.00	-71%
		 	 			; !		

RunDate:

**AIRMALL T3 DOM** 

Period: 11/01/2024-11/30/2024

BRAND		ent Sales 24-11/30/2024		st Year 023-11/30/2023	Inc/Dec%		019 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT			<u></u> .		<u> </u>			! 
C&H	7	1,400.00	10	2,350.00	-40%	57	11,400.00	-87%
NOTTAGE HILLS	1	1,200.00	0		1	0	0.00	1
WONKA	3	1,050.00	0	0.00	i I	4	480.00	i
MAUNA LOA	2	1,000.00	0		1	0	0.00	I
GENERIC MERCHANDISE	3	900.00	0		ı I	0	0.00	1
ALOHA	1	800.00	29		: I	0	0.00	1
FIBISCO	8	800.00	19		1	0	0.00	 
LAMPEIN	5	750.00	1		i I	0	0.00	i !
WHITEFLOWER	5	750.00	0	0.00	'	0	0.00	 
FISHERMAN'S FRIEND	5	600.00	26	3,120.00	-80%	26	3,120.00	-80%
BC NEW YORKERS	1	300.00	0	0.00	i i	0	0.00	! ! !
7D	0	0.00	0	0.00	! !	22	5,955.00	-100%
7UP	0	0.00	0	0.00	i !	26	1,820.00	-100%
AQUAFINA	0	0.00	0	0.00		706	21,174.00	-100%
BATH & BODY WORKS	0	0.00	0	0.00	 	0	0.00	 
BAUDUCCO	0	0.00	0	0.00	i !	11	1,320.00	-100%
BELVEDERE	0	0.00	0	0.00	 	2	4,600.00	-100%
BOMBAY	0	0.00	0	0.00	 	5	5,750.00	-100%
BUNDLE PROMO	775	0.00	0	0.00	i i	0	0.00	! ! !
CALBEE	0	0.00	46	2,528.00	-100%	0	0.00	 
CAPTAIN MORGAN	0	0.00	0	0.00	!	10	8,000.00	-100%
CARLOS I	0	0.00	0	0.00	: !	8	11,600.00	-100%
CHEF TONY	0	0.00	0	0.00	1	21	2,860.00	-100%
COMBOS	0	0.00	9	3,600.00	-100%	21	5,250.00	-100%
DEL MONTE	0	0.00	0	0.00		74	5,180.00	-100%
DELICO	0	0.00	4	1,600.00	-100%	0	0.00	 
DORITOS	0	0.00	0	0.00	i i	22	5,100.00	-100%
ECO BAG	0	0.00	22	5,500.00	-100%	0	0.00	 
EMY'S	0	0.00	0	0.00	i !	5	1,230.00	-100%
ENERGIZER	0	0.00	0	0.00	 	4	1,070.00	-100%
GODIVA	0	0.00	0	0.00	 	28	14,000.00	-100%
GROWERS	0	0.00	6	600.00	-100%	0	0.00	
J&B	0	0.00	0	0.00		50	36,500.00	-100%
JAGERMEISTER	0	0.00	2	3,000.00	-100%	3	5,000.00	-100%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**AIRMALL T3 DOM** 

BRAND	Current S 11/01/2024-11	1	Last ` 11/01/2023		Inc/Dec%	201 11/01/2019		Inc/Dec%
	II.	Nett	Qty.	Net		Qty.	Net	<u>.                                    </u>
1-OUTRIGHT								! 
JAMESON	0	0.00	0	0.00		2	3,400.00	-100%
JELLY BEAN	0	0.00	0	0.00		3	1,275.00	l
JIM BEAM	0	0.00	4	10,000.00	-100%	5	14,500.00	i
KETTLE KORN	0	0.00	5	500.00		0	0.00	l
KINDER BUENO	0	0.00	97	11,640.00		29	9,550.00	I
LIPTON	0	0.00	0	0.00		32	2,240.00	!
LUIS FELIPE EDWARDS	0	0.00	0	0.00		1	395.00	l
MALIBU	0	0.00	0	0.00	1	4	3,700.00	I
MARTINI	0	0.00	0	0.00		9	9,900.00	l
MIGHTY BOND	0	0.00	1	110.00		0	0.00	l
MOET & CHANDON	0	0.00	0	0.00		1	5,500.00	!
MONIEGOLD	0	0.00	2	300.00		0	0.00	l
MOUNTAIN DEW	0	0.00	0	0.00		33	2,310.00	i
MUNCHIES	0	0.00	0	0.00		16	3,690.00	l
NITS	0	0.00	0	0.00		8	1,000.00	l
NON-MERCH	2,008	0.00	0	0.00		0	0.00	, 1
PAPER/PLASTIC BAGS	0	0.00	1,604	5,430.00	-100%	0	0.00	 
PATRON	0	0.00	0	0.00		2	5,820.00	-100%
PENFOLDS	0	0.00	1	3,490.00	-100%	0	0.00	!   
PEPSI	0	0.00	0	0.00		29	2,030.00	-100%
PERRIER WATER	0	0.00	24	3,600.00	-100%	0	0.00	  -
PETER LEHMANN	0	0.00	0	0.00		5	4,500.00	-100%
PIKNIK	0	0.00	11	2,750.00	-100%	10	2,300.00	-100%
PLANTERS	0	0.00	0	0.00		38	16,650.00	-100%
REMY MARTIN	0	0.00	2	6,400.00	-100%	0	0.00	 
RONDOLETTI	0	0.00	11	11,000.00	-100%	0	0.00	
ROYAL DANSK	0	0.00	0	0.00		19	6,156.00	-100%
RUFFINO	0	0.00	0	0.00		1	535.00	-100%
SEBAGO	0	0.00	0	0.00		0	0.00	 
SKETCHBOOKS	0	0.00	0	0.00		0	0.00	 
SKITTLES	0	0.00	68	6,800.00	-100%	0	0.00	 
SMARTFOOD	0	0.00	0	0.00		4	900.00	-100%
SNACK BOX	0	0.00	3	500.00	-100%	0	0.00	 
TANGQUERAY	0	0.00	1	2,050.00	-100%	0	0.00	 
			 			1		1 

RunDate:

AIRMALL T3 DOM

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT	   	1			<u> </u>	i		] 
THE SINGLETON	0	0.00	0	0.00		3	9,120.00	-100%
TIFFANY	0	0.00	15	14,925.00	-100%	0	0.00	 
TONG GARDEN	0	0.00	0	0.00	1	6	3,000.00	-100%
TRUFETTES	0	0.00	1	1,300.00	-100%	0	0.00	 
TY	0	0.00	0	0.00	1 	54	10,906.50	-100%
VICKS	0	0.00	6	900.00	-100%	0	0.00	I I
VINA APALTAGUA	0	0.00	0	0.00	1 1 1	22	8,360.00	-100%
VOORTMAN	0	0.00	0	0.00	l I	4	1,200.00	-100%
VSC	0	0.00	0	0.00	 	1	450.00	-100%
WITORS PRALINE	0	0.00	0	0.00	1	12	10,200.00	-100%
WOLF BLASS	0	0.00	8	8,600.00	-100%	8	5,460.00	-100%
WOODBRIDGE	0	0.00	0	0.00	 	9	7,605.00	¦ -100%
YANYAN	0	0.00	18	1,800.00	-100%	0	0.00	! !
YEALANDS	0	0.00	0	0.00	 	3	3,000.00	-100%
1-OUTRIGHT Total:	17,897	5,575,870.71	16,283	3,563,308.28	56%	6,619	3,408,456.50	63%
2-CONSIGNE		1			1 1 1			 
FILIPINIANA	90	20,070.00	95	24,990.00	-19%	65	16,443.00	22%
HEYS	2	7,900.00	0	0.00	 	0	0.00	 
ZUMIGUI-C	3	570.00	1	220.00	159%	0	0.00	 
7D CONSIGN	0	0.00	50	10,710.00	-100%	0	0.00	I I
ABE KENI	0	0.00	53	14,180.00	-100%	41	12,620.00	-100%
ADG	0	0.00	98	23,775.00	-100%	0	0.00	! !
AIZA'S	0	0.00	0	0.00	 	73	12,190.00	-100%
ALIBABA	0	0.00	3	495.00	-100%	0	0.00	 
AR-YINS	0	0.00	0	0.00	i i	17	2,720.00	-100%
BAGUIO	0	0.00	0	0.00	 	12	2,800.00	-100%
BAHAGHARI	0	0.00	22	4,040.00	-100%	0	0.00	! !
BENETTON	0	0.00	0	0.00	 	0	0.00	 
BONG BONG'S CONSIGN	0	0.00	183	30,985.00	-100%	78	11,595.00	-100%
CEBU BRAND CONSIGN	0	0.00	12	2,750.00	-100%	0	0.00	 
CEBU LUCKY	0	0.00	10	2,720.00	-100%	0	0.00	 
CHOCOVRON	0	0.00	19	2,560.00	-100%	15	3,750.00	-100%
CHRISTINE	0	0.00	7	895.00	-100%	0	0.00	1 
COZY TOPS	0	0.00	0	0.00		3	360.00	-100%

RunDate:

**AIRMALL T3 DOM** 

Period: 11/01/2024-11/30/2024

BRAND	Curren	t Sales -11/30/2024		st Year 23-11/30/2023	Inc/Dec%	11/01/2010	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	1
2-CONSIGNE	<u> </u>	 			<u>:</u> !			i !
CREAMBAR	0	0.00	10	2,500.00	-100%	0	0.00	 
DABOY-C	0	0.00	0	0.00	1	16 <sup>1</sup>	4,650.00	1
DAVAO SWEET	0	0.00	3	540.00	-100%	0	0.00	i
DON REVY	0	0.00	0	0.00	'	89	49,475.00	ı
EDNA`S	0	0.00	42	5,925.00	-100%	0	0.00	1
EMY'S-C	0	0.00	244	45,340.00	: 1	69	12,370.00	1
ENG BEE TIN CONSIGN	0	0.00	0	0.00	1	245	34,300.00	1
ENG SENG	0	0.00	0	0.00	i I	11	1,800.00	1
ES	0	0.00	6	1,050.00	-100%	0	0.00	1
GENE'S	0	0.00	0	0.00	ı I	6	560.00	1
GOLDEN CITY	0	0.00	3	420.00	-100%	0	0.00	<u>'</u>
GOLDILOCKS CONSIGN	0	0.00	0	0.00	1	156	39,289.00	1
G`S DELIGHT	0	0.00	9	1,800.00	-100%	0	0.00	i !
JOANNA	0	0.00	15	3,270.00	'	0	0.00	
JOVYS	0	0.00	8	1,600.00	-100%	0	0.00	 
JOVY`S	0	0.00	4	560.00	-100%	0	0.00	  -
KAT-LEINES	0	0.00	0	0.00	 	9	2,880.00	-100%
LCTI	0	0.00	196	29,665.00	-100%	0	0.00	 
MALLOWS & FREYA	0	0.00	0	0.00	i I	3	1,640.00	-100%
MARISSA	0	0.00	43	5,760.00	-100%	0	0.00	 
MARISSA'S	0	0.00	6	720.00	-100%	0	0.00	i !
MARKYS	0	0.00	61	10,460.00	-100%	0	0.00	 
MICHELLE'S	0	0.00	0	0.00	1 1	2	260.00	-100%
MONIE GOLD	0	0.00	0	0.00	i i	3	240.00	-100%
MOTHER'S BEST	0	0.00	0	0.00	 	5	1,000.00	-100%
MUST BE MOM'S	0	0.00	0	0.00	1 1	571	152,596.43	-100%
NITS	0	0.00	0	0.00	 	1	125.00	-100%
OH NUTS	0	0.00	6	2,340.00	-100%	0	0.00	 
PEANUT KISSES	0	0.00	0	0.00		28	3,550.00	-100%
PHIL BRAND CONSIGN	0	0.00	2	280.00	-100%	0	0.00	I I I
QUICKMELT	0	0.00	0	0.00	 	154	53,490.00	-100%
REEF	0	0.00	0	0.00	1 1 1	0	0.00	! ! !
RUBY	0	0.00	7	1,090.00	-100%	0	0.00	 
SD	0	0.00	29		: I	0	0.00	i !
		 	 		! !	i		 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

**AIRMALL T3 DOM** 

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec
	Qty.	Nett	Qty.	Net	1	Qty.	Net	1
2-CONSIGNE					<u> </u>			 
THE BLUE KITCHEN	0	0.00	0	0.00	1 1	0	0.00	 
THE RAINS	0	0.00	14	3,920.00	1	0	0.00	1
TITANIA WINES	0	0.00	0	0.00		49	32,130.00	i
WANDERSKYE	0	0.00	2	1,190.00	'	0	0.00	į.
WOW MANI CONSIGN	0	0.00	0	0.00	1 1	17	6,535.00	1
2-CONSIGNE Total:	95	28,540.00	1,263	241,795.00	i	1,738	459,368.43	
TOTALS:	17,992	5,604,410.71	17,546	3,805,103.28	47%	8,357	3,867,824.93	. 44°
	,552	1	,5.15	0,000,100.20	1	,,,,,	0,001,021.00	,
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RunDate:

Period: 11/01/2024-11/30/2024

CSP PITX

BRAND		t Sales -11/30/2024		Year	Inc/Dec%	2019		Inc/Dec
	Qty.	Nett	Qty.	3-11/30/2023 Net	1	11/01/2019- Qty.	Net :	
1-OUTRIGHT			<u></u>		<u> </u>  -  -			
PITX PURIFIED WATER	7,827	195,654.46	4,962	124,050.00	57%	0	0.00	
REBISCO	130	69,200.00	16	9,120.00	1	0	0.00	
TOBLERONE	260	54,220.00	290	54,250.00	i I	0	0.00	
HERSHEY'S	142	36,040.00	141	42,625.00	·	0	0.00	
COCA COLA	693	35,290.00	421	22,010.00	ı I	0	0.00	
MARS	138	34,270.00	593	97,570.00	: I	0	0.00	
NESTLE	208	33,720.00	143	29,500.00	1	0	0.00	
PRINGLES	176	31,680.00	272	48,960.00	i I	0	0.00	
CADBURY	180	24,450.00	132	20,360.00	'	0 !	0.00	
FRITO LAY	222	23,700.00	103	21,500.00	10%	0	0.00	
ROYAL	347	17,350.00	233	11,650.00	48%	0	0.00	
TROLLI	123	15,890.00	130	13,900.00	¦ 14%	0 !	0.00	
SPRITE	290	14,500.00	194	9,700.00	49%	0	0.00	
TIC TAC	256	12,800.00	164	5,740.00	122%	0	0.00	
LOTTE	57	9,280.00	2	1,400.00	562%	0	0.00	
DOUBLEMINT	271	8,130.00	346	6,085.00	33%	0	0.00	
CANDY CORNER	57	7,850.00	80	11,450.00	-31%	0	0.00	
CHEETOS	24	7,550.00	22	5,730.00	31%	0	0.00	
POCKY	88	7,520.00	39	3,620.00	107%	0	0.00	
KATINKO	69	6,920.00	0	0.00	! ! !	0	0.00	
NC	24	6,000.00	0	0.00	 	0	0.00	
SANICARE	112	4,820.00	60	2,600.00	85%	0	0.00	
MERBA	27	4,725.00	0	0.00	1 1 1	0	0.00	
CHIPS AHOY	39	4,720.00	78	6,250.00	-24%	0	0.00	
STARBUCKS	27	4,320.00	0	0.00	! ! !	0	0.00	
NUTELLA	12	4,200.00	0	0.00	1 1 1	0	0.00	
SMARTFOOD	14	3,500.00	42	5,670.00	-38%	0	0.00	
FERRERO ROCHER	19	3,450.00	39	12,130.00	-71%	0	0.00	
RICOLA	23	3,450.00	0	0.00	 	0	0.00	
SKITTLES	32	3,200.00	77	4,235.00	-24%	0	0.00	
KINDER JOY	30	3,000.00	86	5,590.00	-46%	0	0.00	
HARIBO	34	2,925.00	24	2,160.00	35%	0	0.00	
C&H	15	2,700.00	20	3,300.00	-18%	0	0.00	
MONDE	66	2,640.00	0	0.00	 	0	0.00	

RunDate:

Period: 11/01/2024-11/30/2024

CSP PITX

BRAND		t Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	201 11/01/2019-	
	Qty.	Nett	Qty.	Net		Qty.	Net
1-OUTRIGHT					! !		
SAN MIGUEL	37	2,590.00	52	3,640.00	-28%	0	0.00
KINDER BUENO	22	2,544.00	76	6,080.00	1	0	0.00
LOACKER	11	2,420.00	17	2,550.00		0	0.00
MICHELLE'S OUTRIGHT	16	2,400.00	0	0.00	1	0	0.00
LINDT	6	2,300.00	0	0.00	1	0	0.00
FOX'S	16	1,600.00	0	0.00	: I	0	0.00
MY SAN	20	1,200.00	0	0.00		0	0.00
HAITAI	6	1,080.00	0	0.00		0	0.00
ICE BREAKER	8	960.00	39	3,900.00	-75%	0	0.00
ALFONSO	2	900.00	0	0.00	1	0	0.00
MAUNA LOA	2	800.00	2	800.00	0%	0	0.00
ZAINI	2	800.00	0	0.00		0	0.00
WHITEFLOWER	5	750.00	0	0.00		0	0.00
CHUPA CHUPS	8	700.00	0	0.00		0	0.00
DELFI	13	650.00	6	300.00	116%	0	0.00
RUFFLES	2	600.00	15	3,450.00	-82%	0	0.00
JACOBSEN'S	2	500.00	3	750.00	-33%	0	0.00
LEMON DOU	2	240.00	5	600.00	-60%	0	0.00
GOYA	1	50.00	60	3,050.00	-98%	0	0.00
PREMIER	1	25.00	0	0.00		0	0.00
ALOHA	0	0.00	6	2,650.00	-100%	0	0.00
CASINO	0	0.00	8	605.00	-100%	0	0.00
CLOUD 9	0	0.00	37	1,050.00	-100%	0	0.00
DELICO	0	0.00	6	2,400.00	-100%	0	0.00
DR HWELWAY	0	0.00	3	360.00	-100%	0	0.00
FLAMINGO	0	0.00	0	0.00		0	0.00
GIFT BUSINESS	0	0.00	15	675.00	-100%	0	0.00
NON-MERCH	50,360	0.00	333	0.00		0	0.00
PIKNIK	0	0.00	0	0.00		0	0.00
RONDOLETTI	0	0.00	2	800.00	-100%	0	0.00
SNACK BOX	0	0.00	15	2,250.00	-100%	0	0.00
TIFFANY	0	0.00	0	0.00		0	0.00
TIFFANY ECLAIRS OUTRIGHT	0	0.00	5	2,895.00	-100%	0	0.00
TRAVEL BLUE	0	0.00	0	0.00		0	0.00
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RunDate:

Period: 11/01/2024-11/30/2024

CSP PITX

BRAND		nt Sales 4-11/30/2024		t Year 23-11/30/2023	Inc/Dec%	201 11/01/2019	9 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT	· + -   	 			<u>;</u> !	·		i !
VIEIRA	0	0.00	45	2,500.00	-100%	0	0.00	! !
VOORTMAN	0	0.00	5	1,750.00	1	0	0.00	1
1-OUTRIGHT Total:	62,574	722,773.46	9,464	624,210.00	·  -		0.00	i
2-CONSIGNE	     	! !	 		 			 
LCTI	12,238	1,377,390.00	11,465	1,265,470.00	¦ 8%	0	0.00	 
BONG BONG'S CONSIGN	480	65,110.00	612	71,140.00	-8%	0	0.00	1
ADG	339	64,200.00	73	18,980.00	238%	0	0.00	i I
EMY'S-C	237	41,110.00	205	34,240.00	20%	0	0.00	 
MAGICMELT	449	39,340.00	325	29,355.00	34%	0	0.00	i !
LOLA NUTTYS	207	37,700.00	0	0.00	 	0	0.00	 
CEBU LUCKY	261	36,720.00	256	33,560.00	9%	0	0.00	1
LOUISE	218	26,160.00	275	30,250.00	-13%	0	0.00	 
MARISSA	117	21,060.00	165	25,350.00	-16%	0	0.00	 
7D CONSIGN	84	19,890.00	93	16,380.00	21%	0	0.00	 
MARKYS	131	19,460.00	161	19,150.00	1%	0	0.00	 
ABE KENI	92	19,030.00	67	16,670.00	14%	0	0.00	1
BEA'S	114	18,240.00	78	8,580.00	112%	0 !	0.00	 
ES	67	13,520.00	55	10,040.00	34%	0	0.00	I I
SD	80	12,800.00	137	17,810.00	-28%	0	0.00	; i 1
EDNA`S	103	12,000.00	76	13,300.00	-9%	0	0.00	 
ILOCOS CHICHACORN	48	10,080.00	48	7,680.00	31%	0	0.00	i !
CHRISTINE	91	10,010.00	112	11,200.00	-10%	0 !	0.00	 
ADORA	42	7,620.00	56	9,520.00	-19%	0	0.00	1
JACOBINA	35	5,950.00	45	7,200.00	-17%	0	0.00	i I
BAHAGHARI	23	5,750.00	42	9,240.00	-37%	0	0.00	 
COCO-C	28	5,600.00	146	24,820.00	-77%	0	0.00	1
MBD	17	3,410.00	43	7,030.00	-51%	0	0.00	! !
CEBU BRAND CONSIGN	15	3,230.00	55	7,310.00	-55%	0	0.00	 
CREAMBAR	16	3,200.00	143	24,310.00	: 1	0	0.00	:
OH NUTS	6	3,000.00	23	7,590.00	-60%	0	0.00	 
AIZA'S	12	2,640.00	34	5,470.00	i I	0	0.00	i
PHIL BRAND CONSIGN	10	2,220.00	12	2,340.00	'	0	0.00	I
G`S DELIGHT	12	2,160.00	42	6,300.00	ı I	0	0.00	1
KAT-LEINE'S	6	1,740.00	72	16,810.00	: I	0	0.00	!

RunDate:

**SALES REPORT - Comparative by Brand per Store** 

**CSP PITX** 

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	201 11/01/2019-	9 -11/30/2019	Inc/Dec
1	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE			·     					
CHOWEE	6	1,200.00	0	0.00		0	0.00	
UAN CALAMANSI	4	1,120.00	4	960.00		0	0.00	
LIBABA	0	0.00	26	2,860.00		0 ¦	0.00	
CEBU DRIED MANGOES	0	0.00	2	200.00		0 !	0.00	
DAVAO SWEET	0	0.00	106	13,780.00	ı I	0	0.00	
DELFAS	0	0.00	4	1,480.00	: 1	0	0.00	
HOUSE OF POLVORON	0	0.00	19	2,660.00	1	0	0.00	
OVYS	0	0.00	4	940.00		0	0.00	
RHODA	0	0.00	0	0.00		0	0.00	
RUBY	0	0.00	112	12,940.00	ı I	0	0.00	
HE RAINS	0	0.00	3	690.00	: 1	0	0.00	
(XJXOVY`S	0	0.00	8	1,280.00	1	0	0.00	
2-CONSIGNE Total:	15,588	1,892,660.00	15,204	1,794,885.00	ı <b> </b>		0.00	
TOTALS:	78,162	2,615,433.46	24,668	2,419,095.00	8%	0,	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND		nt Sales 1-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	i I
1-OUTRIGHT		1	i		[	i i		] 
GOLDILOCKS OUTRIGHT	2,474	590,470.00	2,640	443,573.50	33%	0¦	0.00	-  -
PASALUBONG PACK	177	494,870.00	165	468,870.00	5%	130	227,770.00	¦ 117%
ALL CHOCOLATES FUNSIZE	122	427,000.00	38	129,200.00	230%	164	319,800.00	33%
TOBLERONE	553	222,500.00	780	131,850.00	68%	562	206,493.00	¦ 7%
MARS	496	211,000.00	244	94,740.00	122%	417	73,350.00	¦ 187%
TRAVEL BLUE	141	164,220.00	115	125,839.00	30%	0	0.00	i !
HERSHEY'S	230	122,340.00	126	75,705.00	61%	456	177,776.00	-31%
CADBURY	312	97,980.00	114	36,100.00	171%	354	66,542.00	47%
NESTLE	338	81,070.00	27	13,350.00	507%	169	57,857.00	40%
MICHELLE'S OUTRIGHT	292	56,472.00	208	37,000.00	52%	463	75,065.00	-24%
PREMIER	797	55,586.00	995	49,711.43	11%	0	0.00	1 1
CANDY CORNER	177	36,100.00	187	36,100.00	0%	0	0.00	! 
FERRERO ROCHER	60	30,700.00	67	49,800.00	-38%	172	83,050.00	-63%
TROLLI	102	27,985.00	98	15,125.00	85%	84	12,690.00	120%
KIRKLAND	13	26,400.00	0	0.00	 	25	47,700.00	-44%
MENTOS	234	22,450.00	43	4,300.00	422%	0	0.00	 
LEXINGHAM	14	18,750.00	16	19,730.00	-4%	0	0.00	! 
GIFT BUSINESS	142	15,504.00	3	1,290.00	1101%	0	0.00	 
POCKY	174	13,800.00	320	20,120.00	-31%	0	0.00	-  -
LOTTE	25	13,200.00	160	19,575.00	-32%	20	10,500.00	25%
GENERIC MERCHANDISE	37	13,100.00	0	0.00	! !	0	0.00	 
PRINGLES	56	13,000.00	44	9,680.00	34%	66	13,200.00	-1%
KATINKO	57	10,360.00	0	0.00		0	0.00	 
FRITO LAY	114	9,560.00	20	6,000.00	59%	0	0.00	i !
FISHERMAN'S FRIEND	83	9,240.00	13	1,560.00	492%	0	0.00	 
COOL & CLEAN	86	8,600.00	62	6,200.00	38%	0	0.00	 
NUTELLA	29	8,400.00	0	0.00	i i	0	0.00	 
STREPSILS	50	8,280.00	14	2,100.00	294%	0	0.00	 
HARIBO	61	7,800.00	63	9,450.00	-17%	0	0.00	i !
BROWNIES UNLIMITED	19	7,750.00	0	0.00		0	0.00	! 
LINDT	26	7,500.00	0	0.00		0	0.00	 
COCA COLA	69	6,900.00	44	4,400.00	56%	0	0.00	  -
CHEETOS	27	6,660.00	23	6,090.00	9%	0	0.00	 
CHUPA CHUPS	26	6,600.00	18	2,780.00	137%	0	0.00	 
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RunDate:

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND		ent Sales 24-11/30/2024		t Year 23-11/30/2023	Inc/Dec%	20°	19 -11/30/2019	lnc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT								
TY	13	6,435.00	0	0.00		0	0.00	 
DOUBLEMINT	235	6,330.00	167	5,010.00	26%	0	0.00	l
FRUITELLA	65	5,900.00	28	2,240.00	163%	0	0.00	i
ALOHA	7	5,600.00	20	12,500.00	-55%	0 !	0.00	
MOGU MOGU	54	5,400.00	19	1,900.00	184%	0	0.00	 
KINDER JOY	60	4,600.00	83	8,300.00	-44%	185	14,800.00	-68%
GREEN CROSS	52	4,350.00	25	2,200.00	97%	0	0.00	 
C&H	16	3,900.00	1	200.00	1850%	44	8,800.00	-55%
MEIJI MACADEMIA	18	3,900.00	0	0.00		43	9,200.00	-57%
SANICARE	46	3,415.00	27	1,980.00	72%	53	3,385.00	0%
GATORADE	34	3,400.00	50	5,000.00	-32%	0	0.00	
ICE BREAKER	16	3,000.00	22	4,400.00	-31%	35	7,000.00	-57%
VITA COCO	29	2,900.00	20	2,000.00	45%	0	0.00	 
FOX'S	7	2,800.00	0	0.00		0	0.00	
MERBA	15	2,160.00	1	250.00	764%	43	9,097.14	-76%
CHIPS AHOY	19	2,020.00	22	1,632.00	23%	0	0.00	 
BELGIAN	4	1,800.00	0	0.00		0	0.00	
KINDER BUENO	19	1,800.00	43	5,160.00	-65%	32	6,700.00	-73%
LOACKER	9	1,628.00	10	2,305.00	-29%	29	11,000.00	-85%
ROYAL	16	1,600.00	12	1,200.00	33%	0	0.00	
SPRITE	16	1,600.00	17	1,700.00	-5%	0	0.00	
CROCO	8	1,200.00	0	0.00		0	0.00	i i
SKITTLES	17	1,100.00	17	1,700.00	-35%	0	0.00	] 
WHITEFLOWER	7	1,050.00	0	0.00		0	0.00	
RUFFLES	8	992.00	2	640.00	55%	0	0.00	
GROOVY	2	900.00	0	0.00		0	0.00	] 
HAPPY HEARTS-O	2	898.00	0	0.00		0	0.00	   
VANDEN	1	800.00	0	0.00		0	0.00	 
FIBISCO	8	600.00	25	2,000.00	-70%	0	0.00	
ANTHILL	2	598.00	0	0.00		0	0.00	 
DESTINATION TRAVEL	1	400.00	0	0.00		0	0.00	 
HAITAI	2	360.00	0	0.00		0	0.00	
TIC TAC	6	300.00	119	5,950.00	-94%	0	0.00	 
FLAMINGO	3	150.00	0	0.00		180	46,400.00	-99%
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RunDate:

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND	Current S 11/01/2024-11	1	Last \ 11/01/2023-		Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec%
		Nett	Qty.	Net		Qty.	Net	1
1-OUTRIGHT						·		;   
7D	0	0.00	0	0.00		432	277,470.00	-100%
ADIDAS	0	0.00	0	0.00		0	0.00	1
BAUDUCCO	0	0.00	0	0.00		4	480.00	i
BUNDLE	591	0.00	0	0.00		0 !	0.00	I
CARICA	0	0.00	0	0.00		7	1,400.00	-100%
CHEF TONY	0	0.00	0	0.00		7	1,400.00	-100%
COCO CABANA	0	0.00	1	999.00	-100%	0	0.00	 
COMBOS	0	0.00	7	2,800.00	-100%	22	5,500.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		20	8,000.00	-100%
DELICO	0	0.00	4	1,600.00	-100%	0	0.00	 
ENERGIZER	0	0.00	0	0.00		1	350.00	-100%
GOYA	0	0.00	2	200.00	-100%	0	0.00	 
GUMMI POP	0	0.00	14	2,800.00	-100%	0	0.00	 
KISSNY	0	0.00	1	500.00	-100%	0	0.00	! ! !
L'OREAL	0	0.00	0	0.00		0	0.00	 
MAUNA LOA	0	0.00	6	5,100.00	-100%	0	0.00	 
MONIEGOLD CONSIGN	0	0.00	7	1,050.00	-100%	0	0.00	! ! !
MONIEGOLD OUTRIGHT	0	0.00	4	600.00	-100%	0	0.00	 
MULTI BRAND	0	0.00	0	0.00		3	4,497.00	-100%
NON-MERCH	71,123	0.00	972	435.00	-100%	3,044	0.00	 
PEJOY	0	0.00	5	600.00	-100%	0	0.00	 
PIKNIK	0	0.00	0	0.00		19	4,250.00	-100%
PLANTERS	0	0.00	0	0.00		31	7,750.00	-100%
RONDOLETTI	0	0.00	12	10,560.00	-100%	0	0.00	 
ROYAL DANSK	0	0.00	0	0.00		24	6,852.50	-100%
SELECTA	0	0.00	0	0.00		15	850.00	-100%
SMARTFOOD	0	0.00	1	250.00	-100%	0	0.00	i !
TEAM MANILA	0	0.00	0	0.00		0	0.00	 
TIFFANY	0	0.00	9	6,420.00	-100%	0	0.00	 
TIFFANY ECLAIRS OUTRIGHT	0	0.00	0	0.00		0	0.00	,   
TONG GARDEN	0	0.00	0	0.00		5	2,500.00	-100%
VICKS	0	0.00	16	3,520.00	-100%	0	0.00	 
VOORTMAN	0	0.00	4	1,600.00	-100%	1	200.00	-100%
WITORS	0	0.00	0	0.00		19	13,675.00	-100%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u> 
1-OUTRIGHT	· + -   	 						 
ZAINI	0	0.00	0	0.00		37	10,450.00	-100%
1-OUTRIGHT Total:	80,144	2,936,033.00	8,442	1,927,539.93	52%	7,417	1,833,799.64	¦   60%
2-CONSIGNE		1	; ! !			     	ļ	 
LCTI	966	177,160.00	1,283	242,165.00	-26%	0	0.00	'   
7D CONSIGN	448	161,375.00	419	103,810.00	55%	178	29,540.00	446%
EMY'S-C	548	141,410.00	608	112,970.00	25%	532	101,728.57	39%
FILIPINIANA	407	127,240.00	550	185,290.00	-31%	406	138,131.00	-7%
ISLAND SOUVENIRS	387	120,543.25	431	149,352.25	-19%	0	0.00	 
CEBU LUCKY	425	103,700.00	352	95,820.00	8%	0	0.00	 
7D PASPACK	38	89,600.00	75	145,850.00	-38%	0	0.00	 
CEBU BRAND CONSIGN	226	85,240.00	220	114,240.00	-25%	18¦	1,920.00	4339%
JOVYS	265	74,860.00	245	62,860.00	19%	417	70,010.00	6%
ES	217	73,000.00	154	45,100.00	61%	0	0.00	 
BONG BONG'S CONSIGN	350	67,690.00	398	69,820.00	-3%	229	36,279.29	86%
ABE KENI	185	64,715.00	247	60,535.00	6%	159	44,528.57	¦ 45%
JOANNA	232	64,710.00	247	54,720.00	18%	366 l	50,080.00	29%
LA2PU	233	54,660.00	11	2,640.00	1970%	180	23,505.00	132%
BAHAGHARI	179	45,020.00	399	63,280.00	-28%	0	0.00	 
PHIL BRAND CONSIGN	124	37,060.00	97	27,470.00	34%	4	800.00	4532%
MARKYS	138	30,210.00	64	11,200.00	169%	0	0.00	 
ADG	73	29,220.00	36	11,880.00	145%	0	0.00	 
LOLA NUTTYS	90	25,520.00	0	0.00		0	0.00	'   
AIZA'S	87	24,265.00	192	47,005.00	-48%	232	51,830.00	-53%
EDNA'S	132	23,860.00	109	14,705.00	62%	0	0.00	
HEYS	3	22,598.00	0	0.00		0	0.00	 
G`S DELIGHT	79	21,330.00	97	19,400.00	9%	0	0.00	 
CHOCOVRON	131	20,610.00	82	12,340.00	67%	0	0.00	'   
ILOCOS CHICHACORN	47	15,040.00	34	8,500.00	76%	0	0.00	 
MARISSA	89	14,680.00	170	23,640.00	-37%	0	0.00	 
THE RAINS	30	12,600.00	28	7,840.00	60%	0	0.00	 
CHOWEE	54	10,800.00	0	0.00		0	0.00	 
QUICKMELT	17	10,710.00	0	0.00		203	60,533.21	-82%
JUAN CALAMANSI	22	9,240.00	31	9,920.00	-6%	0	0.00	 
SNACKERS	21	5,580.00	6	1,050.00	431%	0	0.00	l !

RunDate:

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND	Current 11/01/2024-		Last \ 11/01/2023		Inc/Dec%	201 11/01/2019	9 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	1
2-CONSIGNE		 	 			1		 
BEA'S	30	3,600.00	18	1,800.00	100%	0	0.00	 
MBD	7	3,220.00	45	11,400.00	-71%	0	0.00	! 
CEBU BRAND	9	3,150.00	40	10,400.00	-69%	35	5,600.00	-43%
MONDRAGON	6	2,250.00	5	1,500.00	50%	0	0.00	 
CACAO	5	2,100.00	0	0.00		0	0.00	1 
ADORA	6	1,620.00	41	7,050.00	-77%	0	0.00	i !
CHRISTINE	9	1,485.00	74	10,035.00	-85%	0	0.00	 
SD	7	1,470.00	104	18,245.00	-91%	0	0.00	1 1
ZUMIGUI-C	7	1,100.00	5	1,100.00	0%	0	0.00	! 
WOW MANI CONSIGN	2	955.00	15	7,460.00	-87%	0	0.00	 
PIK-A-PIKEL	2	740.00	13	6,360.00	-88%	0	0.00	
KAT-LEINE'S	1	360.00	55	18,720.00	-98%	24	7,410.00	¦ -95%
JACOBINA	1	260.00	8	1,680.00	-84%	0	0.00	1 1
ALA BAGNET	0	0.00	0	0.00		8	2,320.00	-100%
ALIBABA	0	0.00	10	1,650.00	-100%	0	0.00	 
AR-YINS	0	0.00	0	0.00	i i	32	5,120.00	-100%
BAGUIO	0	0.00	7	3,000.00	-100%	62	13,240.00	-100%
BOY BAWANG	0	0.00	27	1,755.00	-100%	91	7,210.00	-100%
CARICA	0	0.00	0	0.00		6	1,800.00	-100%
CARL'S CONSIGN	0	0.00	0	0.00		35	4,955.00	-100%
CARL'S-C	0	0.00	0	0.00		88	16,375.00	-100%
CEBU DRIED	0	0.00	0	0.00	1	43	4,315.00	-100%
CEBU DRIED MANGOES	0	0.00	0	0.00	1	481	99,230.00	-100%
CITRUS CONSIGN	0	0.00	0	0.00	i	2	740.00	-100%
COCO-C	0	0.00	0	0.00		44	9,680.00	-100%
COZY TOPS	0	0.00	0	0.00		2	240.00	-100%
CREAMBAR	0	0.00	5	1,250.00	-100%	0	0.00	 
DABOY-C	0	0.00	0	0.00	1	79 l	23,755.00	-100%
DAVAO SWEET	0	0.00	86	15,150.00	-100%	0	0.00	! ! !
DELFAS	0	0.00	12	6,000.00	-100%	0	0.00	 
EMPERORS	0	0.00	15	7,125.00	-100%	0	0.00	 
EMY'S	0	0.00	0	0.00		73	10,950.00	-100%
ENG BEE TIN CONSIGN	0	0.00	0	0.00	ı I	784	151,795.29	1
ENG SENG	0	0.00	0	0.00	! !	206	37,860.00	1
		1			<u> </u>	i	,	1 1

RunDate:

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND	Current S 11/01/2024-11	1	Last \ 11/01/2023-		Inc/Dec%	20 <sup>-</sup>	19 1-11/30/2019	Inc/Dec%
		Nett	Qty.	Net		Qty.	Net	1
2-CONSIGNE		<u>-</u>				·		; 1 1
EUROPLAY	0	0.00	0	0.00		0.	0.00	I I I
FERRARI-C	0	0.00	0	0.00		0	0.00	I
FERRER	0	0.00	0	0.00		112	10,340.00	i
GENE'S	0	0.00	0	0.00		131	17,532.86	I
GOLDEN CITY	0	0.00	1	140.00	ı	0	0.00	1
GOLDILOCKS CONSIGN	0	0.00	0	0.00	: 1	1,044	257,370.00	
GREEN JAGZ HOUSE BRAND	0	0.00	0	0.00		325	90,961.00	Į.
HEAD-C	0	0.00	0	0.00	i 1	0	0.00	i
ILOCOS CHICHACORN CONSIGN	0	0.00	0	0.00	'	52	10,400.00	ļ.
KATRYN'S	0	0.00	0	0.00	ı	47	7,520.00	1
KING	0	0.00	0	0.00	: 1	26	5,720.00	!
KING CHOCNUT	0	0.00	0	0.00		122	12,200.00	I
MALLOWS & FREYA	0	0.00	0	0.00	i 1	3	1,560.00	i
MARISSA'S	0	0.00	0	0.00	'	212	30,940.00	!
MERL'S	0	0.00	0	0.00	ı	37	11,100.00	1
MERLS	0	0.00	0	0.00	: 1	20	4,000.00	
MONIEGOLD CONSIGN	0	0.00	0	0.00	1	106	11,280.00	1
MOTHER'S BEST	0	0.00	0	0.00		38	7,600.00	i .
MUST BE MOM'S	0	0.00	0	0.00	'	364	100,110.00	1
NATCHA	0	0.00	0	0.00	1	24	2,400.00	1
NATHANIEL'S	0	0.00	10	1,800.00		0	0.00	
NITS	0	0.00	0	0.00		48	6,000.00	I
OAKLEY-C	0	0.00	0	0.00		0	0.00	 
OH NUTS	0	0.00	43	18,090.00	-100%	0	0.00	! ! !
OPIE'SIYAL	0	0.00	0	0.00		209 <sup>1</sup>	57,500.00	-100%
PEANUT KISSES	0	0.00	0	0.00		25	2,800.00	-100%
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		259	61,280.00	-100%
PURE C	0	0.00	0	0.00		35	1,925.00	-100%
RADICAL ORGANICS	0	0.00	0	0.00		56	18,470.00	-100%
ROMANAS	0	0.00	4	1,800.00	-100%	0	0.00	 
RUBY	0	0.00	71	11,150.00	: 1	0	0.00	 
SUNDRY	0	0.00	13	2,090.00	-100%	0	0.00	! 
TITAYS	0	0.00	0	0.00	ı I	68 <sup> </sup>	11,700.00	1
TRAPPIST	0	0.00	0	0.00	! I	82	19,282.86	
		1	! !			 	•	 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

SPACE38 CSP2 T3

BRAND	Curre 11/01/202	nt Sales 4-11/30/2024	11/01/202	t Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	<u>!</u>	Qty.	Net	1
2-CONSIGNE	1	 			 	1		 
VHONYTIFF	0	0.00	21	3,465.00	-100%	0	0.00	 
WANDERSKYE	0	0.00	0	0.00	i	0	0.00	! 
WOW MANI OUTRIGHT	0	0.00	0	0.00	 	109	32,330.00	-100%
2-CONSIGNE Total:	6,335	1,786,556.25	7,333	1,873,617.25	-4%	8,573	1,803,802.65	-0%
TOTALS:	86,479	4,722,589.25	15,775	3,801,157.18	24%	15,990	3,637,602.29	29%
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RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u>
1-OUTRIGHT			<u></u>		<u> </u>  -  -			! !
ALL CHOCOLATES FUNSIZE	135	472,500.00	70	237,490.00	98%	199	388,050.00	¦ 21%
PASALUBONG PACK	165	457,300.00	200	524,570.00	1	194	352,206.00	1
GOLDILOCKS OUTRIGHT	1,614	421,170.00	2,144	379,199.75	i I	0	0.00	i
TOBLERONE	461	194,750.00	473	91,950.00	'	613	234,609.00	l
MARS	407	178,300.00	319	107,955.00	ı I	433	84,695.00	I
NESTLE	200	65,600.00	56	18,530.00	: I	146	57,245.00	:
HERSHEY'S	175	64,390.00	256	123,097.50	1	452	201,985.00	1
CADBURY	151	51,860.00	159	47,265.00	i I	255	50,041.00	i
MICHELLE'S OUTRIGHT	216	39,725.00	119	24,250.00	'	561	86,850.00	1
FERRERO ROCHER	59	32,700.00	57	40,625.00	1	172	87,450.00	1
TROLLI	96	29,370.00	107	19,700.00	: 1	78	11,010.00	:
CANDY CORNER	88	19,050.00	182	35,100.00	·	0	0.00	1
MENTOS	136	15,800.00	121	12,065.00	i I	0	0.00	i
LOTTE	29	15,600.00	10	4,320.00	'	27	13,965.00	1
PRINGLES	75	15,250.00	54	11,880.00	1	76	15,200.00	1
BROWNIES UNLIMITED	36	13,500.00	0	0.00	i i	0	0.00	i i
GIFT BUSINESS	105	9,948.00	1	300.00	3216%	25	7,426.00	33%
KATINKO	48	8,820.00	0	0.00	1 1	0	0.00	 
TY	17	8,415.00	0	0.00	i i	0	0.00	i i
HARIBO	65	8,400.00	47	7,050.00	¦ 19%	0	0.00	 
FRITO LAY	83	7,600.00	29	8,670.00	-12%	0	0.00	1 1
HAPPY HEARTS-O	12	6,288.00	0	0.00	! ! !	0	0.00	! !
CHEETOS	21	6,000.00	19	5,205.00	15%	0	0.00	 
ICE BREAKER	33	6,000.00	39	7,800.00	-23%	33	6,600.00	-9%
SABROSO	4	6,000.00	0	0.00	! ! !	0	0.00	 
STREPSILS	32	5,760.00	5	750.00	668%	0	0.00	 
TIC TAC	92	5,400.00	86	4,300.00	25%	1	250.00	2060%
GENERIC MERCHANDISE	15	5,100.00	0	0.00	1 1 1	0	0.00	 
NUTELLA	18	4,550.00	0	0.00	i !	0	0.00	i !
KINDER JOY	51	4,300.00	78	7,800.00	-44%	264	21,120.00	-79%
KINDER BUENO	46	4,080.00	42	5,040.00	-19%	50	7,800.00	-47%
MERBA	20	4,050.00	0	0.00	i !	17	3,365.00	20%
ALOHA	6	4,000.00	21	12,890.00	-68%	0	0.00	 
LINDT	13	3,550.00	0	0.00	 	0	0.00	!

RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND	Current 11/01/2024-	1	Last Y 11/01/2023-		Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>                                       </u>
1-OUTRIGHT				i				
FISHERMAN'S FRIEND	29	3,240.00	22	2,640.00	22%	0	0.00	
SANICARE	34	3,170.00	20	1,990.00		12	640.00	l
SKITTLES	34	3,100.00	26	2,600.00		0	0.00	i
MEIJI MACADEMIA	13	3,000.00	0	0.00		50	11,800.00	-74%
FOX'S	7	2,800.00	0	0.00		0	0.00	 
WONKA	8	2,800.00	0	0.00		1	120.00	2233%
ZAINI	15	2,720.00	0	0.00		37	11,450.00	-76%
DOUBLEMINT	107	2,700.00	177	5,310.00	-49%	0	0.00	
GREEN CROSS	27	2,700.00	21	1,440.00	87%	0	0.00	
WHITEFLOWER	17	2,550.00	0	0.00		0	0.00	
FRUITELLA	26	2,000.00	37	2,905.00	-31%	0	0.00	i I
POCKY	23	1,850.00	173	9,580.00	-80%	0	0.00	 
HAITAI	9	1,620.00	0	0.00		0	0.00	 
C&H	7	1,600.00	8	1,800.00	-11%	58	11,600.00	-86%
CHUPA CHUPS	6	1,100.00	37	3,160.00	-65%	0	0.00	
LOACKER	6	1,100.00	7	1,540.00	-28%	49	13,975.00	-92%
SISLEY	1	1,028.50	0	0.00		0	0.00	 
BELGIAN	2	900.00	0	0.00		0	0.00	
TEAM MANILA	2	758.00	0	0.00		0	0.00	
SMARTFOOD	3	750.00	5	1,250.00	-40%	0	0.00	 
CHIPS AHOY	6	540.00	19	1,368.00	-60%	0	0.00	 
SUNNIES STUDIOS	1	399.00	0	0.00		0	0.00	
LOCAL SCARF	2	398.00	0	0.00		1	199.00	100%
CROCO	2	300.00	0	0.00		0	0.00	
7 FOR ALL MANKIND	0	0.00	0	0.00		0	0.00	
7D	0	0.00	0	0.00		594¦	257,840.00	-100%
ADIDAS	0	0.00	0	0.00		0	0.00	i I
ASICS-SL	0	0.00	0	0.00		1	2,730.00	-100%
BAUDUCCO	0	0.00	0	0.00		3	360.00	-100%
BAYONGCIAGA	0	0.00	2	1,590.00	-100%	0	0.00	! !
BENETTON	0	0.00	0	0.00		0	0.00	 
BUNDLE	396	0.00	0	0.00		0	0.00	
CLINIQUE	0	0.00	0	0.00		1	3,679.00	-100%
COACH	0	0.00	0	0.00		0	0.00	
		 	1			1		! !

RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND	Current S 11/01/2024-11	1	Last \ 11/01/2023-		Inc/Dec%	201 11/01/2019	9 -11/30/2019	Inc/Dec%
		Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT								;   
COMBOS	0	0.00	8	3,180.00	-100%	51¦	12,750.00	-100%
CRACKING MONKEY	0	0.00	0	0.00		42	16,800.00	1
DELICO	0	0.00	6	2,400.00		0	0.00	i
E-VIPO	0	0.00	1!	50.00	-100%	0	0.00	1
EVERLAST	0	0.00	0	0.00		42	45,915.00	1
FIBISCO	0	0.00	3	200.00		0	0.00	
FITFLOP-SL	0	0.00	0	0.00		1	3,895.00	1
FLAMINGO	0	0.00	0	0.00	1	13	3,250.00	1
FLORSHEIM-SL	0	0.00	0	0.00		0	0.00	l
GODIVA	0	0.00	0	0.00		5	2,500.00	1
HAVAIANAS	0	0.00	0	0.00		0	0.00	
ISLAND GIRL	0	0.00	1	950.00		3	1,640.00	1
JELLY BEAN	0	0.00	4	2,400.00		0	0.00	i
KIRKLAND	0	0.00	0	0.00		38	72,600.00	1
LEVI'S	0	0.00	0	0.00		0	0.00	1
MONIEGOLD CONSIGN	0	0.00	5	750.00		0	0.00	 
MONIEGOLD OUTRIGHT	0	0.00	4	600.00	-100%	0	0.00	 
MULTI BRAND	0	0.00	0	0.00		16 <sup>¦</sup>	23,984.00	-100%
NATHANIEL'S	0	0.00	0	0.00		41	17,350.00	-100%
NIKE	0	0.00	0	0.00		82 <sup>1</sup>	145,030.50	-100%
NON-MERCH	2,555	0.00	1,341	373.50	-100%	3,025	0.00	I I
OKAMOTO	0	0.00	0	0.00		0	0.00	 
PACSAFE	0	0.00	0	0.00		2	10,130.00	-100%
PIKNIK	0	0.00	0	0.00		28	6,550.00	-100%
PLANTERS	0	0.00	0	0.00		51	12,750.00	-100%
RONDOLETTI	0	0.00	17	17,000.00	-100%	0	0.00	i !
ROYAL DANSK	0	0.00	0	0.00		32	8,032.50	-100%
RUFFLES	0	0.00	4	1,264.00	-100%	0	0.00	 
SAUCONY	0	0.00	0	0.00		1	2,097.00	-100%
SKETCHBOOKS	0	0.00	1	600.00	-100%	0	0.00	1 
TIFFANY	0	0.00	4	3,980.00	-100%	0	0.00	 
TONG GARDEN	0	0.00	0	0.00		12	6,000.00	-100%
TRAVEL BLUE	0	0.00	1	1,300.00	-100%	83	73,716.00	-100%
TRUFFETTES DE FRANCE	0	0.00	1	1,300.00	-100%	0	0.00	i !
		1	<u> </u> 			 		 

RunDate:

THE SHOPPES CSP1

Period: 11/01/2024-11/30/2024

BRAND		ent Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	<u> </u>
1-OUTRIGHT	į	 	1		 	i		 
VANS-SL	0	0.00	0	0.00	i !	0	0.00	<u> </u>
VICKS	0	0.00	14	2,100.00	-100%	0	0.00	 
VICTORIA'S SECRET	0	0.00	1	850.00	-100%	0	0.00	 
VOORTMAN	0	0.00	4	1,600.00	-100%	0	0.00	! ! !
WITORS	0	0.00	0	0.00	1	21	16,075.00	-100%
WORLD TRAVELER	0	0.00	0	0.00	i !	6	19,385.00	-100%
1-OUTRIGHT Total:	8,062	2,238,249.50	6,668	1,815,872.75	23%	7,998	2,444,710.00	-8%
2-CONSIGNE		 	 		1 1 1			 
ISLAND SOUVENIRS	2,844	877,956.25	1,960	628,007.00	39%	3,491	822,393.25	6%
7D CONSIGN	501	137,660.00	690	150,630.00	-8%	78	13,030.00	¦ 956%
LCTI	703	120,220.00	1,342	238,210.00	-49%	0	0.00	 
EMY'S-C	355	94,250.00	627	122,670.00	-23%	401	70,190.00	34%
CEBU LUCKY	320	77,490.00	473	121,130.00	-36%	0	0.00	 
JOANNA	285	73,740.00	249	51,680.00	42%	79¦	13,880.00	431%
7D PASPACK	25	63,925.00	33	51,150.00	24%	0	0.00	 
CEBU BRAND CONSIGN	122	57,295.00	291	79,945.00	-28%	45	4,860.00	1078%
ABE KENI	169	51,845.00	254	59,965.00	-13%	143	37,060.00	39%
BAHAGHARI	205	43,630.00	226	32,720.00	33%	0	0.00	 
ES	108	42,380.00	129	37,910.00	11%	0	0.00	i !
BONG BONG'S CONSIGN	231	40,995.00	284	49,345.00	-16%	242	39,065.00	¦ 4%
JOVYS	122	37,840.00	108	39,850.00	-5%	398	65,540.00	-42%
LA2PU	120	32,090.00	98	18,500.00	73%	124	17,690.00	i 81%
PHIL BRAND CONSIGN	101	29,810.00	123	24,330.00	22%	3	600.00	4868%
AIZA'S	82	26,075.00	104	24,800.00	5%	165	34,300.00	-23%
LOLA NUTTYS	60	21,990.00	0	0.00	 	0	0.00	! ! !
ILOCOS CHICHACORN	68	21,760.00	59	14,750.00	47%	0	0.00	 
CHOCOVRON	121	19,230.00	47	6,790.00	183%	12	3,000.00	541%
G`S DELIGHT	65	17,550.00	124	24,800.00	-29%	0	0.00	1 
ADG	36	14,715.00	47	15,510.00	-5%	0	0.00	 
MARKYS	61	12,920.00	120	21,360.00	-39%	0	0.00	! !
EDNA'S	74	12,480.00	174	25,510.00	-51%	0	0.00	 
JUAN CALAMANSI	29	12,180.00	29	9,280.00	31%	0	0.00	i !
THE RAINS	29	12,180.00	23	6,440.00	¦ 89%	0	0.00	1 
CHOWEE	46	9,200.00	0	0.00	<u> </u>	0	0.00	! !

RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND		t Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	20	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u>
2-CONSIGNE					<u>!</u> !			] 
QUICKMELT	14	8,820.00	0	0.00	 	160	43,280.36	¦ -79%
MARISSA	48	6,900.00	168	23,460.00	1	0	0.00	1
SD	26	5,550.00	94¦	16,210.00	i I	0¦	0.00	i
ENG BEE TIN	24	4,320.00	0	0.00	'	0	0.00	I
JACOBINA	15	3,900.00	30	6,300.00	ı I	0¦	0.00	1
MBD	6	3,840.00	30 1	175.00	: I	0	0.00	
CEBU BRAND	9	3,150.00	10	2,600.00	1	33	5,280.00	1
CACAO	- 9 <sub>1</sub> 7,	2,760.00	0	,	i I		5,260.00	i
	1	, i	1	0.00		0		l
DELFAS	3	1,890.00	12	6,000.00	ı I	0	0.00	1
ADORA	6	1,620.00	63	13,400.00	: I	0	0.00	1
CEBU DRIED MANGOES	3	860.00	0	0.00	1	274	52,690.00	1
FILIPINIANA	1	550.00	347	107,635.00	i I	471	146,433.00	1
ZUMIGUI-C	1	220.00	4	1,010.00	'	0	0.00	1
8A PERFORMANCE	0	0.00	1;	1,559.00	1	0	0.00	1
ABERCROMBIE-P	0	0.00	0	0.00	: I	3	7,747.00	
AFTERSHOKZ	0	0.00	0	0.00	1	4¦	25,160.00	1
ALA BAGNET	0	0.00	0	0.00	i I	11	3,190.00	1
ALIBABA	0	0.00	3	495.00	' I	0	0.00	I
ANTONIO BANDERAS-P	0	0.00	0	0.00	1	4	6,316.00	1
ARIANA GRANDE-P	0	0.00	0	0.00	: I	2	5,503.60	
ARTIART	0	0.00	0	0.00	1	10¦	9,223.00	I
ASPEN-P	0	0.00	0	0.00	i I	1	849.00	1
AZZARO-P	0	0.00	0	0.00	 	1	4,099.00	-100%
BAGUIO	0	0.00	0	0.00	 	40	8,988.00	-100%
BATH & BODY WORKS-C	0	0.00	0	0.00	l !	1	299.00	-100%
BEA'S	0	0.00	17	1,700.00	-100%	0	0.00	 
BENETTON-P	0	0.00	0	0.00	l !	12	17,688.00	-100%
BILLABONG	0	0.00	0	0.00	 	0	0.00	 
BOY BAWANG	0	0.00	0	0.00	1	138	10,350.00	-100%
BVLGARI-P	0	0.00	0	0.00		1	4,789.00	-100%
CABINZERO	0	0.00	0	0.00	 	2	8,398.00	-100%
CARL'S CONSIGN	0	0.00	0	0.00	 	29	4,580.00	-100%
CARL'S-C	0	0.00	0	0.00	 	44	5,960.00	-100%
CEBU DRIED	0	0.00	0	0.00		57	7,235.00	-100%
		1 1	J 1			 		 

RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND	Current 11/01/2024-	1	Last \ 11/01/2023-	Year -11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 -11/30/2019	inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u> 
2-CONSIGNE								
CELEBRATE	0	0.00	1	620.00	-100%	0	0.00	 
CHRISTIAN DIOR-P	0	0.00	0	0.00		1	5,889.00	-100%
CHRISTINE	0	0.00	42	5,040.00	-100%	0	0.00	i !
CLINIQUE-P	0	0.00	0	0.00		3	11,667.00	-100%
CLUB CLIO-C	0	0.00	0	0.00		4	5,610.00	-100%
COCO-C	0	0.00	0	0.00		50¦	11,080.00	-100%
COZY TOPS	0	0.00	0	0.00		1	190.00	-100%
CREAMBAR	0	0.00	13	3,250.00	-100%	0	0.00	 
DABOY-C	0	0.00	0	0.00		75	21,820.00	-100%
DAVAO SWEET	0	0.00	54	9,060.00	-100%	0	0.00	 
DC-C	0	0.00	0	0.00		6	12,900.00	-100%
DEFEND	0	0.00	0	0.00		0	0.00	 
DEFUNC	0	0.00	0	0.00		17	15,830.00	-100%
DICKIES	0	0.00	0	0.00		0	0.00	
ED HARDY	0	0.00	0	0.00		21	19,152.00	-100%
ELIZABETH ARDEN-P	0	0.00	0	0.00		2	5,578.00	-100%
EMY'S	0	0.00	0	0.00		60	9,000.00	-100%
ENG BEE TIN CONSIGN	0	0.00	0	0.00		383	68,537.00	-100%
ENG SENG	0	0.00	5	1,080.00	-100%	189¦	34,700.00	-100%
EUROO	0	0.00	0	0.00		0	0.00	1 
FERRARI-C	0	0.00	0	0.00		0	0.00	 
FERRARI-P	0	0.00	0	0.00		2	5,478.00	-100%
FERRER	0	0.00	0	0.00		128	12,000.00	-100%
FITFLOP-C	0	0.00	0	0.00		10	44,185.00	-100%
FRESH-P	0	0.00	0	0.00		8	4,373.30	-100%
FUMA	0	0.00	0	0.00		0	0.00	 
GENE'S	0	0.00	0	0.00		141	21,835.00	-100%
GIRBAUD	0	0.00	0	0.00		0	0.00	 
GOLDEN CITY	0	0.00	2	280.00	-100%	0	0.00	 
GOLDILOCKS CONSIGN	0	0.00	0	0.00		717	181,434.29	-100%
GREEN JAGZ HOUSE BRAND	0	0.00	0	0.00		120	49,780.00	-100%
GUY LAROCHE PARIS-P	0	0.00	0	0.00		1	3,319.00	-100%
HALO	0	0.00	0	0.00		32	18,194.00	-100%
HEYS	0	0.00	0	0.00		5	12,716.50	-100%
		 				 		,   

RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND	Current 11/01/2024-		Last 11/01/2023	Year 3-11/30/2023	Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	!	Qty.	Net	<u>                                       </u>
2-CONSIGNE			<del>-</del>		<u>.</u> 	·		!   
HOCO	0	0.00	0	0.00	 	61	17,792.00	-100%
HOLIKA-C	0	0.00	0	0.00	1	2	497.00	l
HOLLISTER-P	0	0.00	0	0.00	i I	2	4,718.00	i
HUG ME	0	0.00	0	0.00		3	1,797.00	l
HYDRAPAK	0	0.00	0	0.00	1	12	11,820.00	I
IFROGZ	0	0.00	0	0.00	: I	4	6,860.00	!
ILOCOS CHICHACORN CONSIGN	0	0.00	0	0.00	1	61	12,200.00	l
IPANEMA	0	0.00	0	0.00	i I	22	31,656.00	I
ISLAND GIRL-C	0	0.00	0	0.00	'	0	0.00	1
JANSPORT-C	0	0.00	0	0.00	1	4	8,262.00	I
JAYJUN-C	0	0.00	0	0.00	: I	5	810.00	!
JOVAN-P	0	0.00	0	0.00	1	1	799.00	l
KARL LAGERFELD-P	0	0.00	0	0.00	i I	3	7,407.00	i
KAT-LEINE'S	0	0.00	35	11,730.00	'	60	18,660.00	!
KATRYN'S	0	0.00	0	0.00	1	55	8,800.00	l
KING	0	0.00	0	0.00	: I	20	4,400.00	
KING CHOCNUT	0	0.00	0	0.00	1	120	12,000.00	l
KISSNY-C	0	0.00	0	0.00	i I	6	1,920.00	i
KROOBERG	0	0.00	0	0.00	' I	63	57,247.00	!
KSWISS	0	0.00	0	0.00	1	0	0.00	l
LACOSTE-P	0	0.00	0	0.00	: I	2	10,838.00	
LANCOME-P	0	0.00	0	0.00	l l	1	5,149.00	l
LANVIN-P	0	0.00	0	0.00	ı I	1	5,201.10	I
LASPLASH-C	0	0.00	0	0.00	!	8	3,785.00	1
LEWIS N CLARK	0	0.00	0	0.00	 	37	37,561.00	l
MACBETH	0	0.00	1	299.75	: I	0	0.00	
MARISSA'S	0	0.00	0	0.00	·	117	16,840.00	l
MARSHALL	0	0.00	0	0.00	l l	3	22,070.00	ı
MEDIHEAL-C	0	0.00	0	0.00	 	3	4,270.00	-100%
MERL'S	0	0.00	0	0.00	1	9	2,700.00	l
MICHELLE'S	0	0.00	0	0.00	: I	0	0.00	, i
MIMAX-C	0	0.00	0	0.00	 	0	0.00	l
MOMAX	0	0.00	0	0.00	i I	18	38,930.00	i .
MONIEGOLD CONSIGN	0	0.00	0	0.00	<u>'</u>	88	8,890.00	
	1 1		- I			I I	,	 

RunDate:

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND	Current S 11/01/2024-11	1	Last \ 11/01/2023-		Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec%
	1	Nett	Qty.	Net		Qty.	Net	<u> </u>
2-CONSIGNE					·	· ·		! 
MOPHIE	0	0.00	0	0.00		3	11,270.00	-100%
MOSSIMO-APP	0	0.00	0	0.00		93	79,176.00	I
MOSSIMO-FW	0	0.00	0	0.00		0	0.00	i
MOTHER'S BEST	0	0.00	0	0.00		16	3,200.00	I
NALGENE	0	0.00	0	0.00		13	9,070.00	1
NATCHA	0	0.00	3	300.00	-100%	0	0.00	
NESTI DANTE-C	0	0.00	0	0.00		6	1,550.00	Į.
NIKE-P	0	0.00	0	0.00		5	3,475.00	i
NITS	0	0.00	0	0.00		79	9,875.00	ļ
OAKLEY-C	0	0.00	0	0.00		162 l	297,585.00	-100%
OH NUTS	0	0.00	2	1,100.00	-100%	0	0.00	
OPIE'SIYAL	0	0.00	0	0.00		136	35,050.00	-100%
PACSAFE-C	0	0.00	0	0.00		5	22,765.00	-100%
PALLADIO-C	0	0.00	0	0.00		7	4,180.00	-100%
PAPA RECIPE-C	0	0.00	0	0.00		4	790.00	-100%
PARKLAND-C	0	0.00	0	0.00		7	5,201.00	-100%
PEANUT KISSES	0	0.00	0	0.00		78	9,950.00	-100%
PENUT BAR	0	0.00	47	4,700.00	-100%	0	0.00	 
PERIPERA-C	0	0.00	0	0.00		31	26,455.00	-100%
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		306	70,255.00	-100%
PHILIPS	0	0.00	0	0.00		0	0.00	 
PIK-A-PIKEL	0	0.00	1	525.00	-100%	0	0.00	! 
PURE C	0	0.00	0	0.00		3	165.00	-100%
QUIKSILVER-C	0	0.00	0	0.00		4	8,060.00	-100%
RADICAL ORGANICS	0	0.00	0	0.00		28	9,850.00	-100%
RALPH LAUREN-P	0	0.00	0	0.00		1	5,469.00	-100%
REEF-C	0	0.00	0	0.00		92	175,159.00	-100%
REVA-C	0	0.00	0	0.00		74	29,526.00	-100%
RICHPRIME-SHOES	0	0.00	0	0.00		0	0.00	 
RIDER	0	0.00	0	0.00		10	15,942.00	-100%
RUBY	0	0.00	74	11,700.00	-100%	0	0.00	 
SALOMON-C	0	0.00	0	0.00		3	12,730.00	-100%
SEA TO SUMMIT	0	0.00	0	0.00		17	20,830.00	-100%
SHADRACHS	0	0.00	0	0.00		1	300.00	-100%
			 			 		, 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

THE SHOPPES CSP1

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
<u>i</u>	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE					<u> </u>			! 
SHAKIRA-P	0	0.00	0	0.00	 	3	3,957.00	-100%
SNACKERS	0	0.00	9	1,575.00	1	0	0.00	1
SNP-C	0	0.00	0	0.00	i I	38	3,846.00	i
SPECK	0	0.00	0	0.00	 	0	0.00	I
SPEEDO-C	0	0.00	0	0.00	1 1	108	164,985.00	-100%
STM	0	0.00	0	0.00	i !	0	0.00	i I
SUNDRY	0	0.00	3	630.00	-100%	0	0.00	 
SUNGLASS HAVEN	0	0.00	0	0.00	1	24	211,104.50	-100%
SUNNIES STUDIOS-C	0	0.00	0	0.00	i i	294	121,477.00	-100%
TCFS-C	0	0.00	0	0.00	! !	2	2,960.00	-100%
TEAM MANILA-C	0	0.00	0	0.00	i !	0	0.00	i !
THE BALM-C	0	0.00	0	0.00		7	13,785.00	-100%
THE BODY SHOP-C	0	0.00	0	0.00	 	177	101,696.51	-100%
THE NORTH FACE	0	0.00	0	0.00	i !	17	70,145.00	-100%
TITAYS	0	0.00	0	0.00	 	106	18,804.29	-100%
TOMS-C	0	0.00	0	0.00	1	3	11,794.00	-100%
TRAPPIST	0	0.00	0	0.00	i 1	131	31,830.00	-100%
UNDER ARMOUR-C	0	0.00	0	0.00	1	134	250,818.50	-100%
URBANIZE	0	0.00	0	0.00	i !	15	28,104.00	-100%
VANS-C	0	0.00	0	0.00	 	51	71,400.00	-100%
VHONYTIFF	0	0.00	25	4,125.00	-100%	0	0.00	 
VOLCOM-C	0	0.00	0	0.00	i !	0	0.00	!
WOW MANI OUTRIGHT	0	0.00	3	1,800.00	-100%	71	19,985.00	-100%
2-CONSIGNE Total:	7,045	2,005,786.25	8,684	2,093,640.75	-4%	11,611	4,433,383.20	-54%
TOTALS:	15,107	4,244,035.75	15,352	3,909,513.50	8%	19,609	6,878,093.20	-38%
 		 	 		1 	 		 
	 	 	 		 	,   		1 
	 	1	 		1 	 		1 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH BACOLOD

BRAND		nt Sales -11/30/2024		: Year 3-11/30/2023	Inc/Dec%	2019 -11/01/2019		nc/Dec
	Qty.	Nett	Qty.	Net	i	Qty.	Net	
1-OUTRIGHT	+ -				<u> </u> 			
PREMIER	1,461	102,150.00	0	0.00	1 1	0	0.00	
TRAVEL BLUE	21	29,340.00	24	32,120.00	ı	0	0.00	
EVIAN	127	25,342.86	148	22,167.86	i	0	0.00	
COCA COLA	259	23,240.00	225	21,010.00	'	0	0.00	
CANDY CORNER	98	19,800.00	31	7,750.00	1	0	0.00	
MENTOS	189	16,520.00	29	2,520.00	: I	0	0.00	
POCARI	103	15,450.00	0	0.00	l l	0	0.00	
FRITO LAY	117	15,400.00	198	34,130.00	i	0	0.00	
HOMI	151	15,100.00	0	0.00	'	0	0.00	
SMART C	113	11,300.00	3	300.00	1	0	0.00	
GOLDILOCKS OUTRIGHT	63	10,900.00	51	9,045.00	: I	0	0.00	
SANICARE	105	9,170.00	56	5,000.00	l	0	0.00	
HERSHEY'S	61	9,000.00	13	3,000.00	i	0	0.00	
CHEETOS	29	8,975.00	48	11,645.00	'	0	0.00	
GATORADE	104	8,660.00	222	17,760.00	i l	0	0.00	
LEMON DOU	55	8,250.00	29	4,350.00	: I	0	0.00	
HARIBO	47	7,050.00	56	8,400.00	l	0	0.00	
MARS	33	6,340.00	175	26,020.00	-75%	0	0.00	
RICOLA	41	6,150.00	96	14,400.00	-57%	0	0.00	
FOX'S	39	5,850.00	46	4,600.00	27%	0	0.00	
LOACKER	33	5,730.00	40	6,100.00	-6%	0	0.00	
OISHI	66	5,280.00	42	3,360.00	57%	0	0.00	
REDBULL	32	5,120.00	24	3,840.00	33%	0	0.00	
KOPIKO	95	4,750.00	0	0.00	 	0	0.00	
TIC TAC	78	4,680.00	52	2,600.00	80%	0	0.00	
GROOVY	20	4,660.00	29	7,940.00	-41%	0	0.00	
GROWERS	46	4,600.00	48	4,800.00	'	0	0.00	
NESTI DANTE	13	4,550.00	0	0.00	1	0	0.00	
MOGU MOGU	44	4,400.00	33	3,300.00	33%	0	0.00	
KATINKO	24	4,300.00	0	0.00	1	0	0.00	
ROYAL	53	4,240.00	37	2,960.00		0	0.00	
KINDER JOY	40	4,000.00	41	4,100.00		0	0.00	
STREPSILS	22	3,960.00	38	6,840.00	ı	0	0.00	
DINGDONG	76	3,800.00	0	0.00	<u> </u>	0	0.00	
		,	- I   			- I   	1	

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH BACOLOD

BRAND	Current 11/01/2024-	1	Last \ 11/01/2023-		Inc/Dec%	2019 11/01/2019-1	/30/2019 Inc/E
	Qty.	Nett	Qty.	Net		Qty.	Net
1-OUTRIGHT							
FISHERMAN'S FRIEND	29	3,480.00	48	5,760.00	-39%	0	0.00
POCKY	32	3,200.00	30	3,160.00	1%	0	0.00
TROLLI	22	3,100.00	88	9,200.00	-66%	0	0.00
FRUITELLA	26	2,600.00	4	320.00	712%	0	0.00
GOYA	84	2,500.00	18	1,800.00	38%	0	0.00
SPRITE	31	2,480.00	24	1,920.00	29%	0	0.00
KINDER BUENO	20	2,400.00	18	2,160.00	11%	0	0.00
DOUBLEMINT	75	2,250.00	164	4,920.00	-54%	0	0.00
VITA COCO	22	2,200.00	6	600.00	266%	0 !	0.00
GREEN CROSS	21	2,100.00	19	1,350.00		0	0.00
ICE BREAKER	10	2,000.00	3	600.00		0	0.00
MICHELLE'S OUTRIGHT	9	1,800.00	9	1,800.00		0	0.00
FLAMINGO	7	1,750.00	112	20,000.00		0	0.00
NUTELLA	5	1,750.00	0	0.00		0	0.00
RUFFLES	5	1,600.00	20	6,100.00	-73%	0	0.00
WHITEFLOWER	7	1,450.00	0	0.00		0	0.00
FERRERO ROCHER	5	1,220.00	7	2,750.00	-55%	0	0.00
REXONA	4	1,200.00	3	900.00		0	0.00
SISTER	11	1,100.00	11	1,100.00	0%	0	0.00
TY	2	1,090.00	0	0.00		0	0.00
GIFT BUSINESS	4	1,000.00	0	0.00		0	0.00
HI-HO	19	950.00	0	0.00		0	0.00
LEXINGHAM	1	900.00	0	0.00		0	0.00
LAMPEIN	4	600.00	2	300.00	100%	0	0.00
OFF	2	600.00	1	300.00	100%	0	0.00
CASINO	11	550.00	22	1,100.00	-50%	0	0.00
SKITTLES	5	500.00	7	700.00	-28%	0	0.00
TOBLERONE	5	500.00	70	13,050.00	-96%	0	0.00
MANZANILLA	3	300.00	2	200.00	50%	0	0.00
EFFICASCENT	1	150.00	1	150.00		0	0.00
BIODERM	1	100.00	2	200.00	-50%	0	0.00
RHEA ACEITE	1	100.00	5	500.00		0	0.00
BRONCHO	0	0.00	2	160.00		0	0.00
C&H	0	0.00	7	1,690.00		0	0.00
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH BACOLOD

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	2019 -11/01/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	l 1	Qty.	Net	   
1-OUTRIGHT	i i	!			[			 
CADBURY	0	0.00	49	9,840.00	-100%	0	0.00	!   
CHIPS AHOY	0	0.00	14	2,100.00	1	0	0.00	 
CHUPA CHUPS	0	0.00	1	100.00	-100%	0	0.00	 
CLOUD 9	0	0.00	25	1,250.00	-100%	0	0.00	!   
COMBOS	0	0.00	6	2,280.00	-100%	0	0.00	 
COOL & CLEAN	0	0.00	228	22,800.00	-100%	0	0.00	 
DELFI	0	0.00	3	300.00	-100%	0	0.00	 
DORITOS	0	0.00	5	1,500.00	-100%	0	0.00	
FIBISCO	0	0.00	65	5,200.00	-100%	0	0.00	 
FIT BAR	0	0.00	18	1,800.00	-100%	0	0.00	 
LISTERINE	0	0.00	9	1,620.00	-100%	0	0.00	 
LOQI	0	0.00	3	2,400.00	-100%	0 !	0.00	 
MEIJI	0	0.00	11	2,750.00	-100%	0	0.00	 
MONIEGOLD BANGKOK	0	0.00	17	2,550.00	-100%	0	0.00	! 
NESTLE	0	0.00	35	8,370.00	-100%	0	0.00	 
PATRICK	0	0.00	10	2,500.00	-100%	0	0.00	  -
PRINGLES	0	0.00	162	22,350.00	-100%	0	0.00	 
SAN MIGUEL	0	0.00	112	11,200.00	-100%	0	0.00	 
STORCK	0	0.00	1	300.00	-100%	0	0.00	 
TIFFANY	0	0.00	25	6,450.00	-100%	0	0.00	 
VICKS	0	0.00	19	3,530.00	-100%	0	0.00	 
WHSMITH BAGS	203	0.00	141	0.00	! ! !	0	0.00	! 
WILKINS	0	0.00	1,571	78,467.14	-100%	0	0.00	 
YANYAN	0	0.00	16	1,600.00	-100%	0	0.00	
1-OUTRIGHT Total:	4,545	465,577.86	5,085	544,105.00	-14%	0	0.00	!
2-CONSIGNE	i ! !	 	 		 	 		 
AZATRI	195	57,000.00	0	0.00	 	0	0.00	 
SHIENAS	165	31,670.50	0	0.00	 	0	0.00	   
ERENETA MANALOTO	35	14,700.00	35	14,700.00	¦ 0%	0	0.00	 
RK	43	10,575.00	0	0.00	i !	0	0.00	 
BLEEVES	2	2,400.00	3	3,600.00	-33%	0	0.00	 
FUNGOOFUN CONSIGN	1	899.00	2	1,849.00	-51%	0	0.00	 
CHOWEE	0	0.00	0	0.00	 	0	0.00	1 
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH BACOLOD

BRAND	Curren 11/01/2024	t Sales -11/30/2024	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-11	/30/2019	nc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	
2-CONSIGNE Total:	441	117,244.50	40	20,149.00	481%	0	0.00	
TOTALS:	4,986	582,822.36	5,125	564,254.00	3%	0	0.00	
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

WH SMITH BICOL

Period: 11/01/2024-11/30/2024

BRAND		t Sales -11/30/2024	Last	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/20/2010	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net :	
1-OUTRIGHT					<u> </u> 			
PREMIER	957	28,701.43	0	0.00	1 1 1	0	0.00	
TRAVEL BLUE	22	23,999.00	0	0.00	1	0	0.00	
MENTOS	271	19,620.00	0	0.00	i I	0	0.00	
SKETCHBOOKS	14	19,450.00	0	0.00	·	0	0.00	
MARS	77	15,040.00	0	0.00	ı I	0	0.00	
NESTI DANTE	51	13,450.00	0	0.00	: I	0	0.00	
LEXINGHAM	8	11,780.00	0	0.00	1	0	0.00	
BATH & BODY WORKS	34	11,700.00	0	0.00	i I	0	0.00	
VICTORIA'S SECRET	7	10,490.00	0	0.00	'	0	0.00	
JACK & JILL	100	9,980.00	0	0.00	ı I	0	0.00	
TROLLI	40	9,650.00	0	0.00	: I	0	0.00	
FRITO LAY	62	6,800.00	0	0.00	1	0	0.00	
PRINGLES	26	6,440.00	0	0.00	i I	0	0.00	
CANDY CORNER	28	6,250.00	0	0.00	'	0.	0.00	
NESTLE	47	6,100.00	0	0.00	ı I	0	0.00	
HERSHEY'S	24	5,620.00	0	0.00	: 1	0	0.00	
POCARI	39	5,600.00	0	0.00	1 1 1	0	0.00	
COOL & CLEAN	64	5,120.00	0	0.00	1	0	0.00	
HAPPY HEARTS-O	10	5,090.00	0	0.00	! ! !	0	0.00	
PASALUBONG PACK	2	4,990.00	0	0.00	1 1 1	0	0.00	
FRUITELLA	52	4,980.00	0	0.00	1	0	0.00	
SANICARE	44	4,720.00	0	0.00	! ! !	0	0.00	
CHEETOS	16	4,650.00	0	0.00	1 1	0	0.00	
EVIAN	23	4,550.00	0	0.00	i I	0	0.00	
HARIBO	31	4,500.00	0	0.00	1 1 1	0	0.00	
SAN MIGUEL	45	4,500.00	0	0.00	1 1	0	0.00	
TIC TAC	64	3,840.00	0	0.00	 	0	0.00	
LINDT	10	3,750.00	0	0.00	1 1	0	0.00	
LCTI	17	3,670.00	0	0.00		0	0.00	
SMART C	30	3,000.00	0	0.00	1 1 1	0	0.00	
GATORADE	29	2,900.00	0	0.00	 	0	0.00	
VITA COCO	24	2,400.00	0	0.00	1 1 1	0	0.00	
STREPSILS	13	2,340.00	0	0.00	1 1 1	0	0.00	
7D	7	2,100.00	0	0.00	i !	0	0.00	
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RunDate:

WH SMITH BICOL

Period: 11/01/2024-11/30/2024

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	2019 11/01/2019-11	/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1		Net	
1-OUTRIGHT			ـــــــــــــــــــــــــــــــــــــ		<u>:</u> 		i	
KINDER JOY	21	1,900.00	0	0.00	I I I	0	0.00	
COCA COLA	34	1,870.00	0	0.00	1	0	0.00	
LOACKER	14	1,820.00	0	0.00	i I	o¦	0.00	
ICE BREAKER	9	1,800.00	0	0.00	I I I	0	0.00	
OISHI	20	1,800.00	0	0.00	 	0	0.00	
MOGU MOGU	17	1,700.00	0	0.00	i I I	0	0.00	
DOUBLEMINT	55	1,650.00	0	0.00	] 	0	0.00	
GIFT BUSINESS	11	1,600.00	0	0.00	1 !	0	0.00	
MICHELLE'S OUTRIGHT	9	1,550.00	0	0.00	! ! !	0	0.00	
KATINKO	8	1,510.00	0	0.00	 	0	0.00	
M.Y. SAN	25	1,500.00	0	0.00	i !	0	0.00	
KINDER BUENO	11	1,320.00	0	0.00	] 	0	0.00	
C&H	4	1,200.00	0	0.00	1 1	o¦	0.00	
MERBA	4	1,200.00	0	0.00	! ! !	0	0.00	
FLAMINGO	5	1,000.00	0	0.00	 	0	0.00	
GENERIC	6	900.00	0	0.00		0	0.00	
LEMON DOU	7	840.00	0	0.00	I I I	0	0.00	
SKITTLES	9	800.00	0	0.00	] 	0	0.00	
GROOVY	4	630.00	0	0.00	i I	0	0.00	
MONDE	10	500.00	0	0.00	 	0	0.00	
ROYAL	9	495.00	0	0.00	1 1	0	0.00	
SPRITE	9	495.00	0	0.00	i i	0	0.00	
DINGDONG	9	450.00	0	0.00	1 	0	0.00	
ADG	1	400.00	0	0.00	i I	0	0.00	
POCKY	4	400.00	0	0.00	 	0	0.00	
NUTELLA	1	350.00	0	0.00	 	0	0.00	
FERRERO ROCHER	1	300.00	0	0.00	i I	0	0.00	
CHIPS AHOY	2	200.00	0	0.00	 	0	0.00	
WHITEFLOWER	1	150.00	0	0.00	 	0	0.00	
HI-HO	1	50.00	0	0.00	! ! !	0	0.00	
BUNDLE PROMO	25	0.00	0	0.00	 	0	0.00	
WHSMITH BAGS	23	0.00	0	0.00	I I	0	0.00	
1-OUTRIGHT Total:	2,657	308,150.43		0.00	1   		0.00	
2-CONSIGNE		1	   		 			

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH BICOL

BRAND	11/01/2024	t Sales -11/30/2024	Last Yea 11/01/2023-11	/30/2023	Inc/Dec%	2019 11/01/2019-11	13012019	Inc/Dec%
	Qty.	Nett	Qty.	Net	-	Qty.	Net	
2-CONSIGNE		 	   	į		! ! !		
ZUMIGUI-C	2	570.00	0	0.00		0	0.00	
CHOWEE	1	200.00	0	0.00		0	0.00	
2-CONSIGNE Total:	3	770.00	0	0.00		0	0.00	
TOTALS:	2,660	308,920.43	0	0.00		0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DDL

BRAND	Curren	t Sales -11/30/2024		t Year 3-11/30/2023	Inc/Dec%	20 <sup>2</sup>	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT		   			<u> </u>			! 
7D	0	0.00	0	0.00	] 	81	16,130.00	-100%
A&W	0	0.00	0	0.00		34	2,550.00	I
AIZA'S	0	0.00	0	0.00	i I	8	880.00	i
AQUAFINA	0	0.00	0	0.00		1,325	99,332.14	I
BADOIT	0	0.00	0	0.00	ı I	88	8,800.00	1
BAND-AID	0	0.00	0	0.00	: 1	9	1,170.00	
BE RELAX	0	0.00	0	0.00	1	1	2,995.00	1
BEACH HUT	0	0.00	12	13,200.00	i I	17	7,285.00	i
BIODERM	0	0.00	8	800.00	'	0	0.00	ļ
BLOOM & GROW	0	0.00	0	0.00	1	4	10,800.00	1
BOY BAWANG	0	0.00	0	0.00	: 1	24	1,200.00	:
BOY BAWANG OUTRIGHT	0	0.00	32	3,080.00	1	0	0.00	I
BRONCHO	0	0.00	1	80.00	i I	0	0.00	i
C&H	0	0.00	9	2,250.00	'	13	2,600.00	ı
CABEAU	0	0.00	0	0.00		21	63,475.00	1
CADBURY	0	0.00	24	3,900.00	: I	178	23,495.00	
CANDY CORNER	0	0.00	201	42,550.00	l l	0	0.00	I
CAREFREE	0	0.00	0	0.00	i I	34	2,210.00	i .
CARICA	0	0.00	0	0.00	' I	3	675.00	Į.
CASINO	0	0.00	29	2,180.00	ı	0	0.00	I
CHEETOS	0	0.00	34	11,070.00		179	20,980.00	
CHEF TONY	0	0.00	0	0.00		2	320.00	I
CHIPS AHOY	0	0.00	13	1,690.00		45¦	3,615.00	i I
CHUPA CHUPS	0	0.00	4	400.00	!	0	0.00	
CLOUD 9	0	0.00	10	500.00	1	0	0.00	1
COCA COLA	0	0.00	346	36,300.00	: 1	296	22,150.00	, i
COLGATE	0	0.00	0	0.00		42	4,200.00	l
COMBOS	0	0.00	0	0.00	ı I	45	9,600.00	1
COOL & CLEAN	0	0.00	124	12,380.00	'	202	11,480.00	!
COPPENRATH	0	0.00	1	400.00	l .	0	0.00	I
COWHEAD	0	0.00	0	0.00	; I	46	3,120.00	
CRACKING MONKEY	0	0.00	0	0.00		2	800.00	I
DEL MONTE	0	0.00	0	0.00	i I	146 l	10,220.00	i .
DESTINATION TRAVEL	0	0.00	1	400.00	! I	10	9,480.00	
			- 1   				-,	 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DDL

BRAND	Curren 11/01/2024	t Sales -11/30/2024		t Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u> 	Qty.	Net	I I
1-OUTRIGHT		   	·			·   		
DINGDONG	0	0.00	17	850.00	-100%	12	600.00	-100%
DORITOS	0	0.00	4	1,200.00	1	0	0.00	I
DOUBLEMINT	0	0.00	489	14,670.00	i I	359 ¦	10,310.00	-100%
DOVE	0	0.00	11	3,275.00	-100%	0	0.00	ı
DUREX	0	0.00	7	2,100.00	-100%	16 <sup>1</sup>	4,000.00	-100%
E-VIPO	0	0.00	126	6,300.00	-100%	0	0.00	! 
EFFICASCENT	0	0.00	6	650.00	-100%	0	0.00	 
EMY'S	0	0.00	0	0.00	l I	3	315.00	-100%
ESKINOL	0	0.00	2	250.00	-100%	0	0.00	! 
EVIAN	0	0.00	245	46,850.00	-100%	921	107,804.82	-100%
EXTRA	0	0.00	0	0.00	i i	47	6,345.00	-100%
FERRERO ROCHER	0	0.00	11	3,700.00	-100%	24	5,400.00	-100%
FIBISCO	0	0.00	63	4,720.00	-100%	0	0.00	 
FILIPINIANA-O	0	0.00	3	900.00	-100%	26	9,030.00	-100%
FISHERMAN'S FRIEND	0	0.00	56	6,720.00	-100%	83	9,960.00	-100%
FLAMINGO	0	0.00	122	27,950.00	-100%	79¦	19,850.00	-100%
FRITO LAY	0	0.00	119	20,160.00	-100%	303	23,710.00	-100%
FRUITELLA	0	0.00	26	2,080.00	-100%	0	0.00	 
GATORADE	0	0.00	175	17,500.00	-100%	287	22,930.00	-100%
GIFT BUSINESS	0	0.00	45	8,705.00	-100%	409	43,670.00	-100%
GODIVA	0	0.00	0	0.00	 	18	8,946.43	-100%
GOLDILOCKS OUTRIGHT	0	0.00	681	88,362.50	-100%	0	0.00	! 
GOYA	0	0.00	25	2,500.00	-100%	0	0.00	 
GREAT TASTE	0	0.00	105	5,250.00	-100%	0	0.00	 
GREEN CROSS	0	0.00	61	4,420.00	-100%	0	0.00	! ! !
GROOVY	0	0.00	79	10,950.00	-100%	359	37,990.00	-100%
GROWERS	0	0.00	71	7,100.00	-100%	50	7,300.00	-100%
HARIBO	0	0.00	116	17,400.00	-100%	0	0.00	 
HAWAIIAN HOST	0	0.00	3	1,950.00	-100%	0	0.00	 
HERSHEY'S	0	0.00	30	9,075.00	-100%	116¦	21,690.00	-100%
HYDROFLASK	0	0.00	0	0.00	 	18	37,620.00	-100%
ICE BREAKER	0	0.00	45	8,350.00	-100%	61	12,200.00	-100%
INNERGIE	0	0.00	0	0.00	 	0	0.00	1 1 1
ISLA	0	0.00	0	0.00		3	795.00	-100%
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DDL

BRAND		t Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u>			! 
JACK & JILL	0	0.00	213	17,024.00	-100%	413	14,088.00	-100%
JOSE CUERVO	0	0.00	0	0.00	1	18	3,600.00	I
JUICY FRUIT	0	0.00	0	0.00	i I	97	2,085.00	i
KETTLE KORN	0	0.00	15	1,500.00	l l	0	0.00	I
KINDER BUENO	0	0.00	40	4,800.00	ı	167	12,525.00	1
KINDER JOY	0	0.00	21	1,760.00	: 1	26	2,080.00	
KLEENEX	0	0.00	0	0.00	1	48	2,400.00	1
KOPIKO	0	0.00	0	0.00	i I	123	6,150.00	i
LAMPEIN	0	0.00	10	1,500.00	' I	0	0.00	ļ
LAY'S	0	0.00	0	0.00	1	27	4,050.00	1
LEMON DOU	0	0.00	25	3,750.00	: 1	0	0.00	
LEXINGHAM	0	0.00	9	7,800.00	1	0	0.00	I .
LINDT	0	0.00	0	0.00	i I	0	0.00	i
LIPTON	0	0.00	0	0.00	'	69	4,830.00	I
LISTERINE	0	0.00	9	1,620.00	ı	0	0.00	I
LOACKER	0	0.00	73	12,370.00	: 1	69	8,315.00	
LOCAL HEADWRAP	0	0.00	1	400.00	1	26	4,800.00	I
LOCAL SCARF	0	0.00	3	1,099.00	i I	41	20,685.00	1
LOQI	0	0.00	1	800.00	·	5	4,800.00	Į.
LUCKY ME	0	0.00	0	0.00	1	19 <sup>¦</sup>	1,305.00	1
MANILLE LIQUER	0	0.00	0	0.00	: I	1	950.00	
MARLBORO	0	0.00	417	145,950.00	-100%	737	184,250.00	I
MARS	0	0.00	144	30,910.00	-100%	614	74,901.43	-100%
MEIJI	0	0.00	0	0.00	!	12	3,000.00	-100%
MENTOS	0	0.00	300	29,125.00	-100%	604	48,985.00	-100%
MERBA	0	0.00	7	1,750.00	-100%	7	1,750.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00		54	9,850.00	-100%
MIGHTY BOND	0	0.00	0	0.00	1 1 1	5	525.00	-100%
MINUTE MAID	0	0.00	0	0.00		102	6,120.00	-100%
MISHMASH	0	0.00	0	0.00		13	9,550.00	-100%
MOGU MOGU	0	0.00	109	10,900.00	-100%	0	0.00	 
MONIEGOLD BANGKOK	0	0.00	6	300.00	-100%	0	0.00	1 
MUNCHIES	0	0.00	0	0.00	ı I	24	5,912.50	i .
NESTLE	0	0.00	0	0.00		101	12,665.00	
		1				,   		 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DDL

BRAND		nt Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%	201	19 )-11/30/2019	lnc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT			<del>-</del>		<u> </u>			i i
NISSIN	0	0.00	31	1,910.00	-100%	8	400.00	-100%
NIVEA	0	0.00	0	0.00	1	55	12,290.00	1
NONGSHIM	0	0.00	3	450.00	i I	0	0.00	i
NUTELLA	0	0.00	0	0.00	!	15	1,950.00	I
OFF	0	0.00	33	9,900.00	-100%	28	4,820.00	1
OISHI	0	0.00	37	2,980.00	: 1	0	0.00	1
OREO	0	0.00	0	0.00	1	2	200.00	-100%
PANDA	0	0.00	0	0.00	i I	12	300.00	1
PERRIER WATER	0	0.00	42	6,300.00	-100%	0 !	0.00	1
PIK-A-PIKEL	0	0.00	0	0.00	1	6	1,800.00	-100%
PIKNIK	0	0.00	3	300.00	-100%	19	2,375.00	-100%
POCARI	0	0.00	249	29,880.00	-100%	357	30,296.43	-100%
POCKY	0	0.00	33	3,680.00	-100%	0	0.00	 
PREMIER	0	0.00	123	9,817.14	' 1	0	0.00	! ! !
PRINGLES	0	0.00	61	18,300.00	-100%	77	15,400.00	-100%
QUAKER	0	0.00	0	0.00	i !	99	7,610.00	-100%
RED HORSE	0	0.00	0	0.00	1	62	6,200.00	-100%
REDBULL	0	0.00	98	15,680.00	-100%	0	0.00	 
REXONA	0	0.00	2	600.00	-100%	0	0.00	i I
RICOA	0	0.00	0	0.00	! ! !	12	1,200.00	-100%
RONDOLETTI	0	0.00	1	280.00	-100%	0	0.00	I I
ROYAL	0	0.00	92	9,200.00	-100%	58	4,350.00	-100%
RUFFLES	0	0.00	11	3,520.00	-100%	25	3,255.00	-100%
SAN MIGUEL	0	0.00	86	12,900.00	-100%	207	20,700.00	-100%
SANICARE	0	0.00	172	16,815.00	-100%	0	0.00	 
SAPORITO	0	0.00	0	0.00	1	3	1,290.00	-100%
SBS	0	0.00	1	1,800.00	-100%	6	12,000.00	-100%
SELECTA	0	0.00	0	0.00	! ! !	164	11,350.00	-100%
SHAMROCK	0	0.00	0	0.00	! !	33	4,575.00	-100%
SISTER	0	0.00	85	8,500.00	-100%	0	0.00	! ! !
SKETCHBOOKS	0	0.00	1	800.00	-100%	237	229,290.00	-100%
SKITTLES	0	0.00	35	3,500.00	-100%	54	3,780.00	-100%
SMARTFOOD	0	0.00	14	3,500.00	-100%	24	5,400.00	-100%
SPRITE	0	0.00	50	5,000.00	-100%	46	3,450.00	-100%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DDL

BRAND		ent Sales 24-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	lnc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>.                                    </u>
1-OUTRIGHT					<u> </u>			! 
STARBUCKS	0	0.00	0	0.00	 	25	4,125.00	-100%
STREPSILS	0	0.00	130	23,400.00	1	103	15,450.00	I
SUGUS	0	0.00	0	0.00	i I	185	4,625.00	i
TIC TAC	0	0.00	203	11,220.00		148	8,880.00	I
TIFFANY	0	0.00	2	160.00	1	0	0.00	1
TITAYS	0	0.00	0	0.00	: 1	4	480.00	
TOBLERONE	0	0.00	23	9,650.00	1	86	14,131.50	I
TONG GARDEN	0	0.00	0	0.00	i I	15	6,300.00	i
TRAVEL BLUE	0	0.00	101	114,769.00	!	97	99,486.25	ļ
TRIPLE-M	0	0.00	0	0.00	1	3	600.00	1
TROLLI	0	0.00	76	8,200.00	: I	288	59,100.00	:
TROPICANA	0	0.00	0	0.00	1	54	4,320.00	l .
TY	0	0.00	0	0.00	i I	5	1,248.75	i
VASELINE	0	0.00	5	1,625.00	'	0	0.00	!
VICKS	0	0.00	30	6,250.00	1	26	3,680.00	I
VICTORIA'S SECRET	0	0.00	0	0.00	: 1	0	0.00	
VIEIRA	0	0.00	4	400.00	I .	0	0.00	I
VITA COCO	0	0.00	51	5,100.00	ı I	55	4,125.00	-100%
VOLVIC	0	0.00	0	0.00	' I	125	12,500.00	I
VOORTMAN	0	0.00	0	0.00	1	13	2,500.00	1
WHSMITH BAGS	0	0.00	309	0.00		0	0.00	
WILKINS	0	0.00	1,839	178,220.00	1	89	4,450.00	-100%
WONKA	0	0.00	0	0.00	ı I	22	2,670.00	1
YANYAN	0	0.00	0	0.00	! I	7	420.00	!
1-OUTRIGHT Total:	0	0.00	9,031	1,253,081.64	-100%	12,430	1,813,573.25	-100%
2-CONSIGNE	 	1			1 1 1	 		 
APCEI	0	0.00	0	0.00		0	0.00	 
BLEEVES	0	0.00	4	4,800.00	-100%	5	4,250.00	-100%
MAGICMELT	0	0.00	541	43,005.00	-100%	0	0.00	  -  -
OTTER BOX	0	0.00	0	0.00		0	0.00	1 
PRAIA PILIPINAS	0	0.00	0	0.00		63	5,740.00	-100%
ZUMIGUI-C	0	0.00	4	880.00	-100%	0	0.00	
2-CONSIGNE Total:	0	0.00	549	48,685.00	-100%	68	9,990.00	-100%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DDL

BRAND	11/0:	Current Sales	2024	La:	st Year 23-11/30/2023	Inc/Dec%	11/01/2010	19	Inc/Dec%	
	Qty.	1/2024-11/30/ Nett	2024	Qty.	Net	i	Qty.	9-11/30/2019 Net		
TOT	ALS:	0	0.00	9,580		-100%	12,498	1,823,563.25	-100%	
101	ALO.		0.00	9,500	1,301,700.04	10070	12,430	1,020,000.20	-100 <i>7</i>	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DPD06

BRAND	Current 11/01/2024-		Last Ye 11/01/2023-1		Inc/  Iac//-	2019 11/01/2019-11/30/2019	
	Qty.	Nett	Qty.	Net	Qty.	Net	
1-OUTRIGHT			<del>-</del>				i !
7D	0	0.00	0	0.00	230	44,796.43	-100%
A&W	0	0.00	0	0.00			I
ABSOLUT	0	0.00	0	0.00	i		i
AQUAFINA	0	0.00	0	0.00	·		-100%
BADOIT	0	0.00	0	0.00	ı İ '		1
BAND-AID	0	0.00	0	0.00	: I		:
BE RELAX	0	0.00	0	0.00	1		-100%
BEACH HUT	0	0.00	0	0.00	23	18,750.00	-100%
BOY BAWANG	0	0.00	0	0.00	23	1,080.00	-100%
C&H	0	0.00	0	0.00	9	1,708.57	-100%
CABEAU	0	0.00	0	0.00	15	35,530.00	-100%
CADBURY	0	0.00	0	0.00	221	35,852.86	-100%
CAREFREE	0	0.00	0	0.00	35	2,275.00	-100%
CELLULAR	0	0.00	0	0.00	1	0.00	i i
CHEETOS	0	0.00	0	0.00	393	24,049.00	-100%
CHEF TONY	0	0.00	0	0.00	4	640.00	-100%
CHIPS AHOY	0	0.00	0	0.00	46	3,770.00	-100%
CHOCOVRON	0	0.00	0	0.00	2	500.00	-100%
COCA COLA	0	0.00	0	0.00	513	37,601.14	-100%
COLGATE	0	0.00	0	0.00	52	5,200.00	-100%
COMBOS	0	0.00	0	0.00	61	10,000.00	-100%
COOL & CLEAN	0	0.00	0	0.00	259	14,632.86	-100%
COWHEAD	0	0.00	0	0.00	86	5,160.00	-100%
CRACKING MONKEY	0	0.00	0	0.00	4	1,600.00	-100%
DEL MONTE	0	0.00	0	0.00	187	13,022.00	-100%
DESTINATION TRAVEL	0	0.00	0	0.00	8	7,475.00	-100%
DOUBLEMINT	0	0.00	0	0.00	555	14,305.00	-100%
DUREX	0	0.00	0	0.00	12	3,000.00	-100%
EVIAN	0	0.00	0	0.00	707	83,177.14	-100%
EXTRA	0	0.00	0	0.00	53	7,155.00	-100%
FERRERO ROCHER	0	0.00	0	0.00	38	13,492.86	-100%
FILIPINIANA-O	0	0.00	0	0.00	12	5,390.00	-100%
FISHERMAN'S FRIEND	0	0.00	0	0.00	67	8,005.71	-100%
FISHO	0	0.00	0	0.00	9	996.00	-100%
		 					, 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DPD06

BRAND	Current 9 11/01/2024-1		Last Ye 11/01/2023-1		Inc/Dec% 11/01/	2019 2019-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	Qty.	Net	!
1-OUTRIGHT						- +	i !
FLAMINGO	0	0.00	0	0.00		1 0.00	 
FRITO LAY	0	0.00	0	0.00	ı	i	1
FUMA	0	0.00	0	0.00	i	7 8,230.00	i
GATORADE	0	0.00	0	0.00	·	1	I
GIFT BUSINESS	0	0.00	0	0.00	ı I	-	I
GO TRAVEL	0	0.00	0	0.00		3 0.00	:
GROOVY	0	0.00	0	0.00		2 800.00	-100%
GROWERS	0	0.00	0	0.00	14	1 18,042.86	-100%
HERSHEY'S	0	0.00	0	0.00	26	3 61,427.14	-100%
HYDROFLASK	0	0.00	0	0.00		8,060.00	-100%
ICE BREAKER	0	0.00	0	0.00	2	8 5,250.00	-100%
ISLA	0	0.00	0	0.00		1 250.00	-100%
JACK & JILL	0	0.00	0	0.00	50	0 12,648.00	-100%
JINRO	0	0.00	0	0.00		8 1,600.00	-100%
JOSE CUERVO	0	0.00	0	0.00		7 1,400.00	-100%
JUICY FRUIT	0	0.00	0	0.00	14	3,330.00	-100%
KINDER BUENO	0	0.00	0	0.00	5	9 4,350.00	-100%
KINDER JOY	0	0.00	0	0.00	10	8,320.00	-100%
KISSNY	0	0.00	0	0.00		1 500.00	-100%
KLEENEX	0	0.00	0	0.00	12	1 6,050.00	-100%
KOPIKO	0	0.00	0	0.00	11	0 5,500.00	-100%
LAY'S	0	0.00	0	0.00	1	5 2,250.00	-100%
LINDT	0	0.00	0	0.00		0.00	 
LIPTON	0	0.00	0	0.00	4	6 3,220.00	-100%
LOACKER	0	0.00	0	0.00	2	5 3,055.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		3 600.00	-100%
LOCAL SCARF	0	0.00	0	0.00	2	8 16,378.00	-100%
MANTYX	0	0.00	0	0.00		4 800.00	-100%
MARLBORO	0	0.00	0	0.00	35	89,500.00	-100%
MARS	0	0.00	0	0.00	85	4 107,327.86	-100%
MENTOS	0	0.00	0	0.00	52	2 36,805.00	-100%
MERBA	0	0.00	0	0.00	1	0 2,500.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00	2	5,075.00	-100%
MIGHTY BOND	0	0.00	0	0.00		805.00	-100%

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DPD06

BRAND		nt Sales	Last Yea		Inc/Dec%	20		Inc/Dec%
	11/01/2024 Qty.	4-11/30/2024 Nett	11/01/2023-11 Qty.	/30/2023   Net	1	Qty. 1	)-11/30/2019 Net	1
1-OUTRIGHT	<del></del>					Giy. + -		 
		0.00		0.00		115	C 4C0 0C	1000/
MINUTE MAID	0	0.00	0	0.00		115¦	6,468.86	l
MUNCHIES	0	0.00	0	0.00		26	4,097.50	i
NESTLE	0	0.00	0	0.00		87¦	25,760.00	l
NIVEA	0	0.00	0	0.00		58¦	17,585.00	-100%
NUTELLA	0	0.00	0	0.00		110	14,262.86	!
OFF	0	0.00	0	0.00		45¦	7,880.00	l
OREO	0	0.00	0	0.00		22	2,189.29	
PANDA	0	0.00	0	0.00		8¦	200.00	
PH CARE	0	0.00	0	0.00		5¦	500.00	ı
PIKNIK	0	0.00	0	0.00		9¦	1,125.00	-100%
POCARI	0	0.00	0¦	0.00		333¦	28,305.00	-100%
POKKA	0	0.00	0	0.00		15	1,050.00	-100%
PRINGLES	0	0.00	0	0.00		100¦	16,000.00	-100%
QUAKER	0	0.00	0	0.00		26	2,710.00	-100%
REDBULL	0	0.00	0	0.00		12	1,560.00	-100%
RICOA	0	0.00	0	0.00		29	2,830.00	-100%
RICOLA	0	0.00	0	0.00		1	0.00	
RITTER SPORT	0	0.00	0	0.00		1	0.00	
ROYAL	0	0.00	0	0.00		70	5,250.00	-100%
ROYAL DANSK	0	0.00	0	0.00		8	1,740.00	-100%
RUFFLES	0	0.00	0	0.00		104	10,552.50	-100%
SAN MIGUEL	0	0.00	0	0.00		364	36,400.00	-100%
SAPORITO	0	0.00	0	0.00		2	870.00	-100%
SBS	0	0.00	0	0.00		7	9,500.00	-100%
SHAMROCK	0	0.00	0	0.00		57 <sup> </sup>	8,184.46	-100%
SKETCHBOOKS	0	0.00	o¦	0.00		200	188,160.00	
SKITTLES	0	0.00	0	0.00		83	5,810.00	l
SMARTFOOD	0	0.00	0	0.00		76	7,492.50	ı
SPRITE	0	0.00	0	0.00		80	5,957.14	
STARBUCKS	0	0.00	0	0.00		4	660.00	l
STORCK	0	0.00	0	0.00		21	3,150.00	
STREPSILS	0	0.00	0	0.00		137	20,533.93	l
SUGUS	0	0.00	0	0.00		67	1,675.00	ı
TIC TAC	0	0.00	0	0.00		184	11,040.00	
no mo	0	0.00	<b>0</b>	0.00		TOT	11,040.00	- 100 /0 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 DPD06

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	nc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u> 
1-OUTRIGHT	<del>-</del> + -							! 
TITAYS	0	0.00	0	0.00		10	1,260.00	-100%
TOBLERONE	0	0.00	0	0.00	1	178	41,683.21	1
TONG GARDEN	0	0.00	0	0.00		12	5,040.00	i
TRAVEL BLUE	0	0.00	0	0.00	1	57	64,329.00	I
TRIPLE-M	0	0.00	0	0.00	ı I	8	1,600.00	1
TROLLI	0	0.00	0	0.00	: 1	176	36,194.00	
TROPICANA	0	0.00	0	0.00		53	4,200.00	1
TY	0	0.00	0	0.00		7	1,808.25	i
VICKS	0	0.00	0	0.00		29	4,640.00	ļ
VICKY'S	0	0.00	0	0.00	1	4	1,680.00	1
VITA COCO	0	0.00	0	0.00		66	4,950.00	
VOLVIC	0	0.00	0	0.00		128	12,771.43	-100%
VOORTMAN	0	0.00	0	0.00		2	500.00	i .
WHISPER	0	0.00	0	0.00		64	6,400.00	-100%
WILKINS	0	0.00	0	0.00		167	8,335.71	-100%
WONKA	0	0.00	0	0.00		9	1,075.00	-100%
YANYAN	0	0.00	0	0.00		51	3,008.57	-100%
1-OUTRIGHT Total:	0	0.00	0	0.00		13,167	1,678,608.26	-100%
2-CONSIGNE	 	 	 			 		
FUMA	0	0.00	0	0.00		241	57,455.00	-100%
PRAIA PILIPINAS	0	0.00	0	0.00		4	2,200.00	-100%
2-CONSIGNE Total:	0	0.00	0	0.00		245	59,655.00	-100%
TOTALS:	0	0.00	0	0.00		13,412	1,738,263.26	-100%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 NRTH WIN

BRAND		nt Sales -11/30/2024	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	
1-OUTRIGHT			1			į	 	
PREMIER	2,907	340,507.14	186	14,857.14	2191%	0	0.00	
TRAVEL BLUE	148	165,215.00	130	157,678.00	4%	0	0.00	
GOLDILOCKS OUTRIGHT	858	127,850.57	680	78,802.50	62%	0	0.00	
EVIAN	480	103,542.86	411	75,350.00	37%	0	0.00	
MARLBORO	244	85,400.00	130	45,500.00	87%	0	0.00	
COCA COLA	584	62,781.43	389	42,550.00	47%	0	0.00	
POCARI	416	62,550.00	409	49,080.00	27%	0	0.00	
MARS	349	58,760.00	180	33,970.00	72%	0	0.00	
MENTOS	473	56,800.00	246	23,775.00	138%	0	0.00	
SKETCHBOOKS	41	50,930.00	0	0.00		0	0.00	
CANDY CORNER	193	46,300.00	232	49,450.00	-6%	0	0.00	
SAN MIGUEL	299	44,850.00	107	16,050.00	179%	0	0.00	
GATORADE	444	44,300.00	254	25,400.00	74%	0	0.00	
FRITO LAY	401	39,944.00	112	19,978.00	99%	0	0.00	
JACK & JILL	363	35,640.00	242	19,248.00	85%	0	0.00	
SANICARE	359	34,985.00	153	16,245.00	115%	0	0.00	
BEACH HUT	46	33,550.00	9	7,200.00	365%	0	0.00	
HERSHEY'S	196	32,370.00	61	18,265.00	77%	0	0.00	
SMART C	320	32,000.00	0	0.00		0	0.00	
COOL & CLEAN	308	30,771.43	231	23,100.00	33%	0	0.00	
LEXINGHAM	21	28,570.00	11	10,810.00	164%	0	0.00	
DOUBLEMINT	682	26,640.00	524	15,720.00	69%	0	0.00	
FLAMINGO	121	26,250.00	110	21,900.00	19%	0	0.00	
HARIBO	169	24,450.00	127	19,050.00	28%	0	0.00	
TOBLERONE	58	19,400.00	79	25,245.00	-23%	0	0.00	
RICOLA	104	15,600.00	0	0.00	!	0	0.00	
MOGU MOGU	141	14,100.00	93	9,300.00	51%	0	0.00	
KATINKO	65	12,890.00	0	0.00		0	0.00	
DINGDONG	259	12,650.00	26	1,300.00	873%	0	0.00	
TROLLI	44	12,250.00	63	6,700.00	82%	0	0.00	
LOACKER	74	12,174.00	33	5,280.00	130%	0	0.00	
GROOVY	51	11,820.00	71	9,650.00	22%	0	0.00	
LEMON DOU	93	11,175.00	61	9,150.00	22%	0	0.00	
POCKY	148	10,400.00	20	2,160.00	381%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

#### WH SMITH CEBU T1 NRTH WIN

BRAND		rent Sales 024-11/30/2024		ast Year 023-11/30/2023	Inc/Dec%		2019 019-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	!	Qty.	Net	1
1-OUTRIGHT		1 2 2			<u> </u> 		+ <del></del>	! ! !
FRUITELLA	111	10,200.00	26	2,025.00	403%	0	0.00	 
CHEETOS	33			I .	1	0	I	1
PRINGLES	33	· ·		1	i	0	!	i
SISTER	99			I .	ı	0	l .	I
VITA COCO	94				1	0	1	I
OISHI	114			ļ	:	0	l .	!
SPRITE	79			I.	1	0	i	1
ROYAL	78			1	1	0	1	i
HAPPY	73			l .	!	0	l .	1
FOX'S	49			i i	1	0	I	 
WANG	36			I		0	I	!
NISSIN	114			4,960.00	¦ 36%	0	0.00	 
GROWERS	67	6,700.00			294%	0	0.00	 
GIFT BUSINESS	99	6,686.00	52	8,282.00	-19%	0	0.00	 
ICE BREAKER	32	6,400.00	32	6,000.00	6%	0	0.00	 
NUTELLA	18	6,300.00	0	0.00	i !	0	0.00	i !
GREAT TASTE	123	6,150.00	31	1,550.00	296%	0	0.00	 
OFF	19	5,700.00	7	2,100.00	171%	0	0.00	 
WHITEFLOWER	26	4,900.00	0	0.00	!	0	0.00	i !
KINDER BUENO	40	4,320.00	48	5,760.00	-25%	0	0.00	 
STREPSILS	23	4,140.00	76	13,680.00	-69%	0	0.00	 
VASELINE	14	3,720.00	3	975.00	281%	0	0.00	i I
C&H	13	3,300.00	20	4,700.00	-29%	0	0.00	 
KINDER JOY	34	3,200.00	48	4,800.00	-33%	0	0.00	 
FERRERO ROCHER	9	2,900.00	13	5,220.00	-44%	0	0.00	I I
CADBURY	10	2,774.00	57	8,615.00	-67%	0	0.00	 
HI-HO	54	2,700.00	0	0.00	I I	0	0.00	 
NONGSHIM	19	2,652.50	0	0.00	! !	0	I .	1
E-VIPO	44		118	5,900.00	-62%	0	0.00	 
TIC TAC	34	2,040.00		ļ	-79%	0	l	
DOVE	7			1,150.00	73%	0	I .	1
RUFFLES	7	,		6,172.00	-68%	0	I	i
GILLET	11	1,650.00	0	l .	'	0	1	1
SKITTLES	21	1,600.00	17	1,700.00	-5%	0	0.00	 
			 	I I	l !		1 	l !

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T1 NRTH WIN

BRAND	Current 11/01/2024-	1	Last \ 11/01/2023-		Inc/Dec%	2019 11/01/2019-1	1/30/2019 Inc	nc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT		 	1		 	į	! !	
CALBEE	19	1,520.00	0	0.00	1	0	0.00	
EFFICASCENT	12	1,300.00	5	500.00	160%	0	0.00	
CHUPA CHUPS	11	1,100.00	5	500.00	120%	0	0.00	
DUREX	3	900.00	2	600.00	50%	0	0.00	
ESKINOL	5	650.00	1	125.00	420%	0	0.00	
FIBISCO	10	640.00	31	2,480.00	-74%	0	0.00	
BIODERM	6	600.00	6	600.00	0%	0	0.00	
MERBA	2	600.00	1	250.00	140%	0	0.00	
HAPPY HEARTS-O	2	598.00	0	0.00	! ! !	0	0.00	
MASTER	2	560.00	0	0.00	1	0	0.00	
PONDS	1	450.00	1	180.00	150%	0	0.00	
MANZANILLA	4	400.00	4	400.00	¦ 0%	0	0.00	
LAMPEIN	2	300.00	7	1,050.00	-71%	0	0.00	
MICHELLE'S OUTRIGHT	1	250.00	0	0.00	 	0	0.00	
BOY BAWANG OUTRIGHT	0	0.00	56	5,520.00	-100%	0	0.00	
BRONCHO	0	0.00	9	720.00	-100%	0	0.00	
BUNDLE PROMO	146	0.00	0	0.00	 	0	0.00	
CANADA DRY	0	0.00	37	5,550.00	-100%	0	0.00	
CASINO	0	0.00	16	1,240.00	-100%	0	0.00	
CELLULAR	0	0.00	0	0.00	1 1 1	0	0.00	
CHIPS AHOY	0	0.00	13	1,690.00	-100%	0	0.00	
CLOUD 9	0	0.00	28	1,400.00	-100%	0	0.00	
DESTINATION TRAVEL	0	0.00	2	2,600.00	-100%	0	0.00	
DR. GERARD	0	0.00	1	300.00	-100%	0	0.00	
FISHERMAN'S FRIEND	0	0.00	46	5,520.00	-100%	0	0.00	
GLENFIDDICH	1	0.00	0	0.00	! !	0	0.00	
GO TRAVEL	0	0.00	0	0.00	i i	0	0.00	
GOYA	0	0.00	25	2,400.00	-100%	0	0.00	
GREEN CROSS	0	0.00	58	4,685.00	-100%	0	0.00	
HAWAIIAN HOST	0	0.00	3	1,950.00	-100%	0	0.00	
KETTLE KORN	0	0.00	9	900.00	-100%	0	0.00	
LISTERINE	0	0.00	26	4,680.00	-100%	0	0.00	
LOCAL HEADWRAP	0	0.00	1	400.00	-100%	0	0.00	
LOCAL SCARF	0	0.00	3	1,397.00	-100%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

#### WH SMITH CEBU T1 NRTH WIN

Nett  0.00 0.00 0.00 0.00 0.00 0.00 0.00	Qty. 1 2 6 8 1 40 0 98	Net  600.00  500.00  240.00  1,020.00  1,200.00  200.00  6,000.00  0.00	-100% -100% -100%	Qty. 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9-11/30/2019 Net 0.00 0.00 0.00 0.00 0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	1; 2; 6; 8; 1; 40; 98;	600.00 500.00 240.00 1,020.00 1,200.00 200.00 6,000.00	-100% -100% -100% -100% -100%	0 0 0 0	0.00 0.00 0.00 0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 6 8 1 40 98	500.00 240.00 1,020.00 1,200.00 200.00 6,000.00	-100% -100% -100% -100% -100%	0 0 0 0 0 0	0.00 0.00 0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 6 8 1 40 98	500.00 240.00 1,020.00 1,200.00 200.00 6,000.00	-100% -100% -100% -100% -100%	0 0 0 0 0 0	0.00 0.00 0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 6 8 1 40 0 98	240.00 1,020.00 1,200.00 200.00 6,000.00 0.00	-100% -100% -100% -100%	0 0 0 0	0.00 0.00 0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00 0.00	6 8 1 40 0 98	1,020.00 1,200.00 200.00 6,000.00 0.00	-100% -100% -100%	0; 0; 0;	0.00 0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00	8 1 40 0 98	1,200.00 200.00 6,000.00 0.00	-100% -100%	0	0.00 0.00	
0.00 0.00 0.00 0.00 0.00 0.00	1 40 0 98	200.00 6,000.00 0.00	-100%	0	0.00	
0.00 0.00 0.00 0.00 0.00	40 0 98	6,000.00 0.00	I .	i	I	
0.00 0.00 0.00 0.00	0 98	0.00	-100%	U	0.00	
0.00 0.00 0.00	98		I	1	0.00	
0.00	i		4000/	0	0.00	
0.00		15,680.00	-100%	0¦	0.00	
1	11	3,630.00	-100%	0	0.00	
() ()() '	1	100.00	-100%	0¦	0.00	
i	1	280.00	-100%	0	0.00	
0.00	0	0.00		0	0.00	
0.00	0;	0.00		0¦	0.00	
0.00	0	0.00	4000/	0	0.00	
0.00	7	1,750.00	-100%	0¦	0.00	
0.00	3	240.00	-100%	0	0.00	
0.00	2	440.00	-100%	0	0.00	
0.00	0;	0.00		0¦	0.00	
	1		4000/	1		
1		I	-100%	į į	I	
i		i		- 1	i	
			-100%	0;		
1,923,898.36	9,977	1,315,463.35	46%	0	0.00	
58,110.71	640	57,010.00	1%	0	0.00	
1	1	1		0	ı	
	i	1	-50%	0	1	
1	1			1		
0.00	0	0.00		0	0.00	
69,080.71	648	i	6%		0.00	
4 000 070 57	10,625	1,380,243.35	44%	0,	0.00	
	0.00 0.00 0.00 0.00 1,923,898.36 58,110.71 6,800.00 3,600.00 570.00 0.00	0.00 0 0.00 2 0.00 240 0.00 2,394 1,923,898.36 9,977 58,110.71 640 6,800.00 0 3,600.00 6 570.00 2 0.00 0 69,080.71 648	0.00       0       0.00         0.00       2       120.00         0.00       240       0.00         0.00       2,394       221,549.71         1,923,898.36       9,977       1,315,463.35         58,110.71       640       57,010.00         6,800.00       0       0.00         3,600.00       6       7,200.00         570.00       2       570.00         0.00       0       0.00         69,080.71       648       64,780.00	0.00       0       0.00       0.00       -100%         0.00       240       0.00       -100%         0.00       2,394       221,549.71       -100%         1,923,898.36       9,977       1,315,463.35       46%         58,110.71       640       57,010.00       1%         6,800.00       0       0.00       -50%         570.00       2       570.00       0%         0.00       0       0.00       -6%         69,080.71       648       64,780.00       6%	0.00       0       0.00       0         0.00       2       120.00       -100%       0         0.00       240       0.00       0       0         0.00       2,394       221,549.71       -100%       0         1,923,898.36       9,977       1,315,463.35       46%       0         58,110.71       640       57,010.00       1%       0         6,800.00       0       0.00       0       0         3,600.00       6       7,200.00       -50%       0         570.00       2       570.00       0%       0         0.00       0       0.00       0       0         69,080.71       648       64,780.00       6%       0	0.00       0       0.00       0       0.00       0.00       0       0.00

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 ARR

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		019 19-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT		ـا ــ ــ ــ ــ ــ ــ ــ ــ ــ ــ ــ ــ ـ			<u> </u>			! 
A&W	0	0.00	0	0.00	1	25	2,000.00	-100%
ALFONSOS	0	0.00	3		1	0	0.00	1
ANTABAX	0	0.00	0	0.00	i I	32	1,600.00	i
AQUAFINA	0	0.00	0	0.00	1	771	57,803.57	I
ASTRING-O-SOL	0	0.00	0	0.00	ı I	2	200.00	1
BADOIT	0	0.00	0	0.00	: I	39	3,900.00	1
BAND-AID	0	0.00	0	0.00	1	3	390.00	1
BEACH HUT	0	0.00	0	0.00	i !	9	5,820.00	1
BENETTON	0	0.00	0	0.00		0	0.00	 
BINGGRAE	0	0.00	0	0.00	 	110	16,260.00	-100%
BIODERM	0	0.00	2	200.00	-100%	0	0.00	! ! !
BIOGENIC	0	0.00	0	0.00	 	3	300.00	-100%
BOY BAWANG OUTRIGHT	0	0.00	16	1,360.00	-100%	0	0.00	 
BRONCHO	0	0.00	2	160.00	-100%	0	0.00	! ! !
C&H	0	0.00	0	0.00	 	8	1,600.00	-100%
CADBURY	0	0.00	15	1,850.00	-100%	36	6,375.00	-100%
CANDY CORNER	0	0.00	66	14,050.00	-100%	0	0.00	 
CAREFREE	0	0.00	0	0.00	 	8	800.00	-100%
CERES	0	0.00	0	0.00	i !	1	0.00	-  -
CHEETOS	0	0.00	17	5,700.00	-100%	98	10,650.00	-100%
CHIPS AHOY	0	0.00	13	1,495.00	-100%	36	4,265.00	-100%
CLOUD 9	0	0.00	10	500.00	-100%	0	0.00	! ! !
COCA COLA	0	0.00	567	59,300.00	-100%	905	72,337.14	-100%
COLGATE	0	0.00	0	0.00	i !	42	4,200.00	-100%
COMBOS	0	0.00	0	0.00	 	24	3,600.00	-100%
COOL & CLEAN	0	0.00	190	19,000.00	-100%	762	41,970.00	-100%
COWHEAD	0	0.00	0	0.00	i i	53	4,240.00	-100%
CRICKET	0	0.00	159	7,950.00	-100%	724	36,200.00	-100%
DEL MONTE	0	0.00	0	0.00	i !	236	18,860.00	-100%
DINGDONG	0	0.00	15	750.00	-100%	111	5,550.00	-100%
DOUBLEMINT	0	0.00	132	3,960.00	-100%	221	6,920.00	-100%
DOVE	0	0.00	1	325.00	-100%	0	0.00	 
DUREX	0	0.00	0	0.00		5	1,250.00	-100%
EVIAN	0	0.00	348	63,800.00	-100%	1,464	164,175.00	-100%
		1	 		i	!		! ! !

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 ARR

BRAND	Current S 11/01/2024-11			Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	 
1-OUTRIGHT		1	1			į		 
EXTRA	0	0.00	0	0.00	!	17	2,295.00	-100%
FERRERO ROCHER	0	0.00	0	0.00	1	6	3,200.00	-100%
FIBISCO	0	0.00	37	2,896.00	-100%	0	0.00	 
FILIPINIANA-O	0	0.00	0	0.00	i i	3	750.00	-100%
FISHERMAN'S FRIEND	0	0.00	20	2,400.00	-100%	14	1,400.00	-100%
FRITO LAY	0	0.00	152	31,720.00	-100%	229	22,250.00	-100%
FRUITELLA	0	0.00	7	560.00	-100%	0 !	0.00	! ! !
GATORADE	0	0.00	253	25,300.00	-100%	509 l	40,720.00	-100%
GIFT BUSINESS	0	0.00	0	0.00	1	109	14,653.00	-100%
GOLDILOCKS OUTRIGHT	0	0.00	1,822	195,210.00	-100%	0	0.00	 
GOOD DAY	0	0.00	0	0.00	i !	11	2,200.00	-100%
GOYA	0	0.00	9	900.00	-100%	0 !	0.00	 
GREAT TASTE	0	0.00	29	1,450.00	-100%	27	675.00	-100%
GREEN CROSS	0	0.00	10	830.00	-100%	10	750.00	-100%
GROWERS	0	0.00	18	1,800.00	-100%	49	8,600.00	-100%
HARIBO	0	0.00	27	4,050.00	-100%	0	0.00	i !
HERSHEY'S	0	0.00	28	5,715.00	-100%	36	8,375.00	-100%
ICE BREAKER	0	0.00	15	2,850.00	-100%	24	4,800.00	-100%
ISLA	0	0.00	0	0.00	i i	3	750.00	-100%
JACK & JILL	0	0.00	246	19,680.00	-100%	433	24,180.00	-100%
JINRO	0	0.00	0	0.00	!	1	200.00	-100%
JOSE CUERVO	0	0.00	0	0.00		4	800.00	-100%
JUICY FRUIT	0	0.00	0	0.00	1	48	1,650.00	-100%
KETTLE KORN	0	0.00	8	800.00	-100%	0	0.00	 
KINDER BUENO	0	0.00	15	1,800.00	-100%	20	2,000.00	-100%
KINDER JOY	0	0.00	45	3,940.00	-100%	88	7,040.00	-100%
KLEENEX	0	0.00	0	0.00		18	900.00	-100%
KOPIKO	0	0.00	0	0.00		506	23,125.00	-100%
LA2PU	0	0.00	1	100.00	-100%	0	0.00	i I
LAY'S	0	0.00	0	0.00	1 1	10	1,500.00	-100%
LEMON DOU	0	0.00	37	5,550.00	-100%	0	0.00	 
LIPTON	0	0.00	0	0.00		47	3,760.00	-100%
LISTERINE	0	0.00	7	1,260.00	-100%	0	0.00	 
LOACKER	0	0.00	32	5,640.00	-100%	24	3,000.00	-100%
		1	 			: 		 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 ARR

BRAND		nt Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	20°	19 1-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT		 ! !						! 
LOCAL HEADWRAP	0	0.00	0	0.00		6	1,200.00	-100%
LOCAL SCARF	0	0.00	0	0.00		1	450.00	I
LUCKY ME	0	0.00	0	0.00		257	14,415.71	i
MARLBORO	0	0.00	214	74,900.00		504	126,000.00	I
MARS	0	0.00	41	6,160.00	1	205	24,155.00	1
MENTOS	0	0.00	102	10,000.00	: 1	96	7,485.00	
MERBA	0	0.00	4	900.00	1	4	880.00	I
MIGHTY BOND	0	0.00	0	0.00	i 1	2	200.00	i
MINUTE MAID	0	0.00	0	0.00		1	65.00	I
MISHMASH	0	0.00	0	0.00	ı	2	1,100.00	1
MOGU MOGU	0	0.00	165	16,500.00	: 1	0	0.00	
MUNCHIES	0	0.00	0	0.00		22	4,440.00	I
NESTLE	0	0.00	2	440.00	i 1	118¦	10,701.00	i
NISSIN	0	0.00	75	4,500.00	'	55	2,750.00	1
NIVEA	0	0.00	0	0.00		37	9,490.00	I
NONGSHIM	0	0.00	61	12,575.00		323	50,357.14	
NUTELLA	0	0.00	0	0.00	1	44	6,600.00	I
OFF	0	0.00	2	600.00		9	1,500.00	İ
OISHI	0	0.00	131	12,720.00	'	0	0.00	1
OREO	0	0.00	0	0.00	1	28	2,800.00	1
PH CARE	0	0.00	0	0.00	: 1	2	200.00	
PIKNIK	0	0.00	0	0.00		10	1,500.00	I
POCARI	0	0.00	380	45,600.00	ı	737 <sup> </sup>	73,700.00	1
POCKY	0	0.00	27	4,680.00	' I	0 !	0.00	!
PREMIER	0	0.00	86	6,780.00	1	0	0.00	 
PRINGLES	0	0.00	43	10,200.00		75	13,160.00	, i
QUAKER	0	0.00	0	0.00		55	4,855.00	l
RED HORSE	0	0.00	0	0.00		82	8,200.00	1
REDBULL	0	0.00	74	11,840.00	'	16	2,080.00	!
REXONA	0	0.00	1	300.00	1	0	0.00	I
RICOA	0	0.00	0	0.00	: 1	18	1,800.00	
ROYAL	0	0.00	128	12,800.00		0	0.00	1
RUFFLES	0	0.00	6	1,920.00		68	6,900.00	1
SAN MIGUEL	0	0.00	223	33,450.00		545	73,200.00	
		1	-	,		I   	,	 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 ARR

BRAND		ent Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	i	Qty.	Net	i !
1-OUTRIGHT		 	1		 	į Į		 
SANICARE	0	0.00	31	3,255.00	-100%	3	105.00	-100%
SELECTA	0	0.00	0	0.00		340	24,070.00	-100%
SISTER	0	0.00	14	1,400.00	-100%	0	0.00	 
SKETCHBOOKS	0	0.00	0	0.00		6	7,245.00	-100%
SKITTLES	0	0.00	9	900.00	-100%	31	2,420.00	-100%
SMART C	0	0.00	143	14,300.00	-100%	601	35,957.14	-100%
SMARTFOOD	0	0.00	4	1,000.00	-100%	21	2,047.50	-100%
SPRITE	0	0.00	116	11,550.00	-100%	285	22,800.00	-100%
STARBUCKS	0	0.00	0	0.00	i i	81	11,560.00	-100%
STREPSILS	0	0.00	16	2,880.00	-100%	41	4,920.00	-100%
SUGUS	0	0.00	0	0.00		37	917.86	-100%
TANDUAY	0	0.00	0	0.00		8	1,140.00	-100%
TIC TAC	0	0.00	102	5,100.00	-100%	22	1,100.00	-100%
TIFFANY	0	0.00	1	80.00	-100%	0	0.00	1 
TOBLERONE	0	0.00	18	4,500.00	-100%	6	2,600.00	-100%
TRAVEL BLUE	0	0.00	0	0.00		22	25,230.00	-100%
TROLLI	0	0.00	57	6,500.00	-100%	131	22,245.00	-100%
TROPICANA	0	0.00	0	0.00	1	164	13,120.00	-100%
TY	0	0.00	0	0.00		48	14,138.00	-100%
VICKS	0	0.00	1	150.00	-100%	19	2,860.00	-100%
VITA COCO	0	0.00	67	6,700.00	-100%	114	9,120.00	-100%
VITA MILK	0	0.00	0	0.00		131	7,860.00	-100%
VITASOY	0	0.00	0	0.00	1	98	5,880.00	-100%
VOLVIC	0	0.00	0	0.00		454	45,371.43	-100%
VOORTMAN	0	0.00	0	0.00	1 1 1	8	1,900.00	-100%
WHISPER	0	0.00	0	0.00	1	21	2,100.00	-100%
WHSMITH BAGS	0	0.00	47	0.00		0	0.00	! 
WILKINS	0	0.00	2,040	195,800.01	-100%	81	6,075.00	-100%
WONKA	0	0.00	0	0.00		1	125.00	-100%
YANYAN	0	0.00	0	0.00	 	7	700.00	-100%
YELLOW TAIL	0	0.00	1	810.00	-100%	0	0.00	 
1-OUTRIGHT Total:	0	0.00	8,806	1,016,941.01	-100%	14,077	1,374,629.49	-100%
2-CONSIGNE	 	 	 		 	 		 
AMERYS	0	0.00	9	2,450.00	-100%	0	0.00	 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 ARR

BRAND	Current 11/01/2024-1			Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u>                                     </u>
2-CONSIGNE	<u> </u>							 
FUMA	0	0.00	0	0.00	i i	4	0.00	!   
MAGICMELT	0	0.00	330	21,490.00	-100%	0	0.00	 
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00	1	0	0.00	
VEGETARI	0	0.00	0	0.00	i i	0	0.00	 
2-CONSIGNE Total:	0	0.00	339	23,940.00	-100%	4	0.00	!
TOTALS:	0	0.00	9,145	1,040,881.01	-100%	14,081	1,374,629.49	-100%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 DEP

1-OUTRIGHT  3SIXT  A&W  ABSOLUT  ANTABAX  AQUAFINA  BADOIT  BALCONI  BAND-AID  BAYONGCIAGA  BE RELAX	Qty.   O   O   O   O   O   O   O   O   O	-11/30/2024 Nett  0.00 0.00 0.00 0.00 0.00 0.00 0.00	Qty. 0 0 0 0 0	Net  0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	_	Qty. 0 152 0 6 3,186	0-11/30/2019 Net 0.00 12,160.00 0.00 300.00 238,928.57	-100%
3SIXT A&W ABSOLUT ANTABAX AQUAFINA BADOIT BALCONI BAND-AID BAYONGCIAGA	0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0 0 0 0 0	0.00 0.00 0.00 0.00 0.00	_	0 152 0 6	12,160.00 0.00 300.00	-100%
3SIXT A&W ABSOLUT ANTABAX AQUAFINA BADOIT BALCONI BAND-AID BAYONGCIAGA	0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00	0 0 0 0	0.00 0.00 0.00 0.00		152 0 6	12,160.00 0.00 300.00	-100%
A&W ABSOLUT ANTABAX AQUAFINA BADOIT BALCONI BAND-AID BAYONGCIAGA	0 0 0 0 0	0.00 0.00 0.00 0.00 0.00 0.00	0 0 0 0	0.00 0.00 0.00 0.00		152 0 6	12,160.00 0.00 300.00	-100%
ABSOLUT ANTABAX AQUAFINA BADOIT BALCONI BAND-AID BAYONGCIAGA	0 0 0 0	0.00 0.00 0.00 0.00 0.00	0 0 0 0	0.00 0.00 0.00 0.00		0 6	0.00 300.00	 
ANTABAX AQUAFINA BADOIT BALCONI BAND-AID BAYONGCIAGA	0 0 0 0	0.00 0.00 0.00 0.00 0.00	0	0.00 0.00 0.00		- 1	300.00	l
AQUAFINA BADOIT BALCONI BAND-AID BAYONGCIAGA	0; 0; 0; 0;	0.00 0.00 0.00 0.00	0	0.00		- 1	1	- 10070
BADOIT BALCONI BAND-AID BAYONGCIAGA	0; 0; 0;	0.00 0.00 0.00	0	0.00		-,	Z30.9Z0.3/ '	I
BALCONI BAND-AID BAYONGCIAGA	0; 0; 0;	0.00	0	I		121	12,100.00	!
BAND-AID BAYONGCIAGA	0	0.00		0.00		13	2,860.00	l
BAYONGCIAGA	0	1	0	0.00		9	1,125.00	I
1		0.00	1	1,500.00	-100%	0	0.00	1
		0.00	0	0.00		27	79,500.00	I
BEACH HUT	0	0.00	14	10,350.00		5	2,890.00	
BELGIAN BUTTER	0	0.00	1	350.00	-100%	0	0.00	l
BENETTON	0	0.00	1	0.00		0	0.00	I
BIC	0	0.00	0	0.00		0	0.00	l
BIODERM	0	0.00	4	400.00	-100%	0	0.00	l
BIOGENIC	0	0.00	0	0.00		6	600.00	
BLOOM & GROW	0	0.00	0	0.00		1	2,700.00	l
BOY BAWANG OUTRIGHT	0	0.00	180	17,120.00	-100%	0	0.00	i
BRONCHO	0	0.00	8	640.00	-100%	0	0.00	l
C&H	0	0.00	32	7,730.00		74	14,800.00	I
CABEAU	0	0.00	2	2,990.00	<b>I</b>	36	84,300.00	:
CADBURY	0	0.00	107	21,355.00		501	91,131.43	I
CANADA DRY	0	0.00	24	3,600.00		0	0.00	I
CANDY CORNER	0	0.00	565	118,650.00		0	0.00	1
CAREFREE	0	0.00	0	0.00		15	1,500.00	-100%
CASINO	0	0.00	26	1,940.00	-100%	0	0.00	 
CHEETOS	0	0.00	145	45,200.00	<b>I</b>	530	45,675.00	-100%
CHEEZ IT	0	0.00	0	0.00		1	90.00	ı
CHEF TONY	0	0.00	0	0.00		90	18,000.00	ı
CHIPS AHOY	0	0.00	66	8,580.00	-100%	134	13,500.00	l
CHIVAS REGAL	0	0.00	0	0.00		0	0.00	, i
CHUPA CHUPS	0	0.00	25	2,450.00		0	0.00	] 
CLOUD 9	0	0.00	58	2,900.00		0	0.00	 
COCA COLA	0	0.00	1,975	239,550.00		2,013	161,040.00	!

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 DEP

BRAND		nt Sales I-11/30/2024		t Year 23-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	ı	Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u>			! 
COLGATE	0	0.00	0	0.00	 	2	200.00	-100%
COMBOS	0	0.00	0	0.00	ı	158	25,700.00	I
COOL & CLEAN	0	0.00	539	53,900.00	i I	1,107	65,910.00	i
COWHEAD	0	0.00	0	0.00	'	419	33,382.86	I
DEL MONTE	0	0.00	0	0.00	1	876	70,080.00	1
DESTINATION TRAVEL	0	0.00	1	400.00	: I	52	65,550.00	
DINGDONG	0	0.00	7	350.00	-100%	0	0.00	Į.
DOUBLEMINT	0	0.00	888	26,640.00	-100%	458	13,645.00	-100%
DOVE	0	0.00	11	3,280.00	-100%	0	0.00	! 
DUREX	0	0.00	8	2,300.00	-100%	17	4,250.00	-100%
E-VIPO	0	0.00	51	2,550.00	-100%	0	0.00	i !
EFFICASCENT	0	0.00	22	2,550.00	-100%	0	0.00	 
ESKINOL	0	0.00	2	250.00	-100%	0	0.00	 
EVIAN	0	0.00	1,541	355,200.00	-100%	5,367	597,417.86	-100%
EXTRA	0	0.00	0	0.00	 	68	9,180.00	-100%
FERRERO ROCHER	0	0.00	38	24,400.00	-100%	206	128,185.71	-100%
FIBISCO	0	0.00	60	4,800.00	-100%	0	0.00	! ! !
FILIPINIANA-O	0	0.00	0	0.00	 	0	0.00	 
FISHERMAN'S FRIEND	0	0.00	64	9,600.00	-100%	109	10,900.00	-100%
FISHO	0	0.00	0	0.00	 	151¦	22,650.00	-100%
FREDDI	0	0.00	3	1,050.00	-100%	0	0.00	 
FRITO LAY	0	0.00	498	97,520.00	-100%	1,376	60,650.00	-100%
FRUITELLA	0	0.00	44	3,520.00	-100%	0	0.00	 
FUMA	0	0.00	0	0.00	l I	36	8,445.00	-100%
GATORADE	0	0.00	1,385	138,480.00	-100%	1,407	112,560.00	-100%
GIFT BUSINESS	0	0.00	169	35,508.00	-100%	994	129,105.00	-100%
GILLET	0	0.00	7	1,050.00	-100%	0	0.00	 
GO TRAVEL	0	0.00	0	0.00	 	0	0.00	 
GODIVA	0	0.00	0	0.00	l I	37	18,500.00	-100%
GOLDILOCKS OUTRIGHT	0	0.00	6,001	983,612.50	-100%	0	0.00	! 
GOYA	0	0.00	94	9,400.00	-100%	0	0.00	 
GREAT TASTE	0	0.00	170	8,500.00	-100%	0	0.00	  -
GREEN CROSS	0	0.00	21	1,300.00	-100%	37	3,700.00	-100%
GROOVY	0	0.00	0	0.00		2	850.00	-100%

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 DEP

BRAND	Current S 11/01/2024-11	1	Last	Year 3-11/30/2023	Inc/Dec%	20 <sup>2</sup>	19 -11/30/2019	Inc/Dec%
		Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT					<u> </u>	·		- 1 1
GROWERS	0	0.00	329	32,500.00	-100%	694	92,800.00	-100%
HARIBO	0	0.00	272	40,800.00		0	0.00	I
HAWAIIAN HOST	0	0.00	43	27,950.00	1	0	0.00	i
HERSHEY'S	0	0.00	151	35,330.00		461	115,358.57	l
HYDROFLASK	0	0.00	0	0.00		6	10,140.00	I
ICE BREAKER	0	0.00	89	15,450.00		93	18,100.00	:
ILLY-O	0	0.00	0	0.00		0	0.00	1
JACK & JILL	0	0.00	573	56,680.00	1	0	0.00	i !
JINRO	0	0.00	0	0.00		9	1,800.00	1
JUICY FRUIT	0	0.00	0	0.00		258	7,120.00	-100%
KETTLE KORN	0	0.00	20	2,000.00	-100%	0	0.00	
KINDER BUENO	0	0.00	165	19,800.00	-100%	262	26,200.00	-100%
KINDER JOY	0	0.00	51	4,100.00	-100%	212	20,450.00	-100%
KISSNY	0	0.00	0	0.00		2	1,000.00	-100%
KLEENEX	0	0.00	0	0.00		36	1,800.00	-100%
LAMPEIN	0	0.00	8	1,200.00	-100%	0	0.00	į !
LAY'S	0	0.00	0	0.00		215	32,250.00	-100%
LEMON DOU	0	0.00	192	28,800.00	-100%	0	0.00	 
LEXINGHAM	0	0.00	16	13,160.00	-100%	0	0.00	i i
LIPTON	0	0.00	0	0.00		299	23,920.00	-100%
LISTERINE	0	0.00	59	10,620.00	-100%	0	0.00	! !
LOACKER	0	0.00	205	35,470.00	-100%	265	37,725.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00		30	8,000.00	-100%
LOCAL SCARF	0	0.00	1	599.00	-100%	63	38,242.00	-100%
LOQI	0	0.00	0	0.00		19¦	16,400.00	-100%
MANTYX	0	0.00	0	0.00		4	1,196.00	-100%
MANZANILLA	0	0.00	3	300.00	-100%	0	0.00	i I
MARIANI	0	0.00	71	10,200.00	-100%	0	0.00	 
MARLBORO	0	0.00	766	268,100.00	-100%	720	180,000.00	-100%
MARS	0	0.00	754	165,470.00	-100%	1,751	309,137.50	-100%
MASSIMO	0	0.00	5	1,250.00	-100%	0	0.00	 
MASTER	0	0.00	0	0.00		0	0.00	i I
MAUNA LOA	0	0.00	4	2,400.00	-100%	0	0.00	 
MEGASCENT	0	0.00	6	1,500.00	-100%	0	0.00	! !
		 	 			1		

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 DEP

BRAND		nt Sales 4-11/30/2024	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	20°	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>.                                    </u>
1-OUTRIGHT								! 
MENTOS	0	0.00	503	49,650.00	-100%	633	45,285.00	-100%
MERBA	0	0.00	20	4,750.00	1	75	16,500.00	1
METHYL	0	0.00	2	240.00		0	0.00	i I
MIGHTY BOND	0	0.00	2	340.00		1	100.00	I
MINUTE MAID	0	0.00	0	0.00	ı	0	0.00	I
MISHMASH	0	0.00	0	0.00	!	1	700.00	
MOGU MOGU	0	0.00	368	36,720.00	1	0	0.00	I
MONIEGOLD BANGKOK	0	0.00	50	7,500.00		0	0.00	i
MUNCHIES	0	0.00	0	0.00	·	60	12,270.00	!
NESTLE	0	0.00	5	1,800.00		435	101,826.79	1
NISSIN	0	0.00	329	19,740.00	: 1	0	0.00	1
NIVEA	0	0.00	1	100.00		38	4,810.00	l .
NONGSHIM	0	0.00	463	95,625.00	i 1	657 <sup>¦</sup>	114,050.00	i
NUTELLA	0	0.00	0	0.00		151¦	22,650.00	!
OFF	0	0.00	3	900.00		6	950.00	I
OISHI	0	0.00	503	48,280.00		0	0.00	
OMEGA	0	0.00	3	600.00		0	0.00	 
OREO	0	0.00	1	300.00	-100%	92¦	9,200.00	-100%
PANDA	0	0.00	0	0.00		15	375.00	-100%
PERRIER WATER	0	0.00	106	15,900.00	-100%	0	0.00	 
PH CARE	0	0.00	0	0.00		3	300.00	-100%
PIKNIK	0	0.00	0	0.00		265	42,150.00	-100%
POCARI	0	0.00	1,606	192,720.00	-100%	1,765	176,400.00	-100%
POCKY	0	0.00	112	13,000.00	-100%	0	0.00	 
PONDS	0	0.00	1	180.00	-100%	0	0.00	1 1 1
PREMIER	0	0.00	1,564	125,057.14	-100%	0	0.00	1 1
PRINGLES	0	0.00	319	95,700.00	-100%	202	40,400.00	-100%
QUAKER	0	0.00	1	50.00	-100%	165	17,900.00	-100%
REDBULL	0	0.00	83	13,280.00	-100%	0	0.00	
REXONA	0	0.00	3	990.00	-100%	0	0.00	 
RHEA ACEITE	0	0.00	2	200.00	-100%	0	0.00	 
ROYAL	0	0.00	502	50,200.00	-100%	4	320.00	-100%
ROYAL DANSK	0	0.00	0	0.00		46	10,947.50	-100%
RUFFLES	0	0.00	67	20,780.00	-100%	91	14,300.00	-100%
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 DEP

BRAND	Current S 11/01/2024-11	1	Last 11/01/2023	Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u>1</u>	Qty.	Net	<u> </u>
1-OUTRIGHT		1	1		1	į		 
SAN MIGUEL	0	0.00	968	145,200.00	-100%	2,429	324,150.00	-100%
SANICARE	0	0.00	142	10,595.00	-100%	15	2,475.00	-100%
SBS	0	0.00	1	1,800.00	-100%	6	9,600.00	-100%
SISLEY	0	0.00	0	0.00	i I	2	0.00	I I
SISTER	0	0.00	93	9,300.00	-100%	0	0.00	 
SKETCHBOOKS	0	0.00	0	0.00	i !	98	95,235.00	-100%
SKITTLES	0	0.00	59	5,900.00	-100%	160	15,900.00	-100%
SKROSS	0	0.00	0	0.00	1	0	0.00	 
SMART C	0	0.00	689	68,900.00	-100%	0	0.00	,   
SMARTFOOD	0	0.00	17	4,250.00	-100%	20	4,342.50	-100%
SPRITE	0	0.00	271	19,290.00	-100%	627	50,160.00	-100%
STARBUCKS	0	0.00	0	0.00	 	97	19,400.00	-100%
STORCK	0	0.00	0	0.00	!	64	9,600.00	-100%
STREPSILS	0	0.00	134	26,800.00	-100%	38	4,560.00	-100%
SUGUS	0	0.00	0	0.00	 	293	7,307.50	-100%
THE GADGET SHOP	0	0.00	0	0.00	i !	0	0.00	i !
TIC TAC	0	0.00	323	17,920.00	-100%	212	10,600.00	-100%
TIFFANY	0	0.00	34	2,720.00	-100%	0	0.00	 
TOBLERONE	0	0.00	135	41,350.00	-100%	320	72,951.43	-100%
TONG GARDEN	0	0.00	0	0.00	1	27	13,500.00	-100%
TRAVEL BLUE	0	0.00	577	791,088.00	-100%	361	451,839.18	-100%
TRIPLE-M	0	0.00	0	0.00	! !	62	15,500.00	-100%
TROLLI	0	0.00	222	23,750.00	-100%	1,005	215,280.00	-100%
TROPICANA	0	0.00	0	0.00	i !	1,021	81,680.00	-100%
TY	0	0.00	0	0.00	 	145	45,643.75	-100%
VALOR	0	0.00	0	0.00	!	0	0.00	! !
VASELINE	0	0.00	6	1,800.00	-100%	0	0.00	! ! !
VICKS	0	0.00	68	11,600.00	-100%	30	4,300.00	-100%
VINA APALTAGUA	0	0.00	0	0.00	i !	0	0.00	
VITA COCO	0	0.00	113	11,300.00	-100%	299	23,920.00	-100%
VOLVIC	0	0.00	0	0.00	<u> </u>	1,131	113,100.00	-100%
VOORTMAN	0	0.00	0	0.00	!	4	1,000.00	-100%
WANG	0	0.00	123	24,600.00	-100%	0	0.00	 
WHISPER	0	0.00	1	100.00	-100%	61¦	6,100.00	-100%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH CEBU T2 DEP

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		019 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u> 
1-OUTRIGHT			·		i i	· + -		!   
WHSMITH BAGS	0	0.00	259	0.00	1 1 1	4	2,044.00	-100%
WILKINS	0	0.00	6,227	564,708.57	1	240	18,000.00	l
WITORS	0	0.00	11	3,450.00	i I	0	0.00	i
WONKA	0	0.00	0	0.00	·	52	6,240.00	l
YANYAN	0	0.00	29	2,900.00	ı I	80	8,000.00	I
1-OUTRIGHT Total:	0	0.00	35,762	5,609,068.21	<u>.</u>	38,806	5,369,563.15	-100%
2-CONSIGNE	 	! ! !	 		 	 		 
APCEI	0	0.00	0	0.00	 	0	0.00	 
BLEEVES	0	0.00	35	42,000.00	-100%	29	24,650.00	-100%
BOY BAWANG	0	0.00	1	120.00	-100%	0	0.00	 
FUMA	0	0.00	0	0.00	1 1	597	163,205.00	-100%
MAGICMELT	0	0.00	305	18,290.00	-100%	0	0.00	  -
REAL KIDS SHADES	0	0.00	0	0.00	1 1 1	0	0.00	 
ZUMIGUI-C	0	0.00	12	3,030.00	-100%	0	0.00	 
2-CONSIGNE Total:	0	0.00	353	63,440.00	-100%	626	187,855.00	-100%
TOTALS:	0	0.00	36,115	5,672,508.21	-100%	39,432	5,557,418.15	-100%
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CLARK IPD

BRAND		nt Sales -11/30/2024	Last Ye 11/01/2023-11		Inc/Dec%	2019 11/01/2019-11	/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u>i</u>	Qty.	Net	
1-OUTRIGHT		1 1	1		1	1	 	
TRAVEL BLUE	113	174,347.00	0	0.00	i !	0	0.00	
WILKINS	1,539	140,900.00	0	0.00	 	0	0.00	
EVIAN	274	62,400.00	0	0.00	 	0	0.00	
7D	132	47,400.00	0	0.00	i I	0	0.00	
POCARI	320	41,050.00	0	0.00		0	0.00	
LCTI	128	38,400.00	0	0.00	! !	0	0.00	
JACK & JILL	496	38,328.00	0	0.00	! !	0	0.00	
EMY'S	110	35,350.00	0	0.00	 	0	0.00	
CEBU DRIED MANGOES-O	58	33,600.00	0	0.00	i i	0	0.00	
MICHELLE'S OUTRIGHT	186	33,275.00	0	0.00	 	0	0.00	
HAPPY HEARTS-O	54	31,005.00	0	0.00	!	0	0.00	
VOLVIC	249	29,880.00	0	0.00	! !	0	0.00	
MARS	180	26,050.00	0	0.00	 	0	0.00	
COCA COLA	232	25,200.00	0	0.00	i i	0	0.00	
PRINGLES	109	23,980.00	0	0.00	1	0	0.00	
MENTOS	244	23,000.00	0	0.00	!	0	0.00	
GATORADE	215	21,400.00	0	0.00	 	0	0.00	
SKETCHBOOKS	18	21,070.00	0	0.00	 	0	0.00	
LEXINGHAM	15	21,020.00	0	0.00	i i	0	0.00	
COOL & CLEAN	201	20,100.00	0	0.00	 	0	0.00	
GROOVY	83	19,820.00	0	0.00	1	0	0.00	
NESTLE	123	18,090.00	0	0.00	! !	0	0.00	
FRITO LAY	109	15,010.00	0	0.00	1	0	0.00	
SAN MIGUEL	146	14,600.00	0	0.00	i !	0	0.00	
OISHI	136	13,380.00	0	0.00	 	0	0.00	
CANDY CORNER	60	13,350.00	0	0.00	1	0	0.00	
CADBURY	70	13,050.00	0	0.00	i i	0	0.00	
HAPPY	132	11,900.00	0	0.00	1	0	0.00	
SMART C	114	11,400.00	0	0.00	!	0	0.00	
ES	28	11,160.00	0	0.00	 	0	0.00	
HARIBO	74	10,800.00	0	0.00	 	0	0.00	
TROLLI	56	10,400.00	0	0.00	i !	0	0.00	
DINGDONG	233	10,000.00	0	0.00		0	0.00	
LINDT	35	10,000.00	0	0.00	<u> </u>	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CLARK IPD

BRAND	Current 11/01/2024-	1	Last Year 11/01/2023-11		Inc/Dec%	2019 11/01/2019-11/	/ <sub>30/2019</sub> Ir	nc/Dec
	Qty.	Nett	Qty.	Net			Net :	
1-OUTRIGHT								
KATINKO	49	9,540.00	0	0.00		0	0.00	
GIFT BUSINESS	39	9,535.00	0	0.00	1	0	0.00	
MOGU MOGU	84	8,400.00	0	0.00		0	0.00	
STREPSILS	47	8,100.00	0	0.00	1	0	0.00	
HERSHEY'S	46	7,550.00	0	0.00		0	0.00	
FLAMINGO	23	7,500.00	0	0.00	: 1	0	0.00	
ICE BREAKER	37	7,400.00	0	0.00	1	0	0.00	
LOACKER	40	6,960.00	0	0.00		0	0.00	
MERBA	22	6,600.00	0	0.00	'	0	0.00	
STARBUCKS	28	6,400.00	0	0.00	1	0	0.00	
VITA COCO	57	5,700.00	0	0.00	: 1	0	0.00	
ADG	13	5,200.00	0	0.00		0	0.00	
SANICARE	58	4,940.00	0	0.00		0	0.00	
FISHERMAN'S FRIEND	45	4,920.00	0	0.00	'	0	0.00	
RICOLA	35	4,800.00	0	0.00	1	0	0.00	
PAPER MACHE	8	4,400.00	0	0.00	: 1	0	0.00	
TOBLERONE	22	4,250.00	0	0.00	1	0	0.00	
NONGSHIM	21	4,200.00	0	0.00		0	0.00	
TIC TAC	69	4,020.00	0	0.00	'	0	0.00	
DOUBLEMINT	117	3,710.00	0	0.00	1	0	0.00	
REDBULL	22	3,520.00	0	0.00	: 1	0	0.00	
ROYAL	35	3,500.00	0	0.00		0	0.00	
SPRITE	35	3,500.00	0	0.00	ı	0	0.00	
NISSIN	58	3,420.00	0	0.00	' I	0	0.00	
FOX'S	21	3,000.00	0	0.00	ı I	0	0.00	
LOTTE	21	2,520.00	0	0.00	: 1	0	0.00	
SKITTLES	30	2,500.00	0	0.00	1	0	0.00	
PERRIER WATER	12	2,400.00	0	0.00		0	0.00	
E-VIPO	47	2,350.00	0	0.00	'	0	0.00	
KINDER BUENO	18	2,160.00	0	0.00	1	0	0.00	
POCKY	24	2,160.00	0	0.00	: 1	0	0.00	
CANADA DRY	14	2,100.00	0	0.00		0	0.00	
CHIPS AHOY	14	2,100.00	0	0.00		0	0.00	
FRUITELLA	24	2,000.00	0	0.00	'	0	0.00	
		,	- 1 			1		

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH CLARK IPD

BRAND		nt Sales 4-11/30/2024	Last Ye 11/01/2023-11		Inc/Dec%	2019 11/01/2019-11	/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u> 		Net	<u> </u>
1-OUTRIGHT	· + -   				i !	+   		
SISTER	20	2,000.00	0	0.00		0	0.00	
WOOD	2	2,000.00	0	0.00	 	0	0.00	
TY	4	1,980.00	o¦	0.00	1	0	0.00	
LEMON DOU	13	1,950.00	0	0.00	 	0	0.00	
WHITEFLOWER	10	1,800.00	0	0.00	 	0	0.00	
GREEN CROSS	15	1,500.00	0	0.00		0	0.00	
C&H	6	1,400.00	0	0.00	 	0	0.00	
CALBEE	14	1,120.00	0	0.00	1	0	0.00	
KINDER JOY	12	1,100.00	0	0.00	 	0	0.00	
YANYAN	12	1,100.00	0	0.00	 	0	0.00	
MANZANILLA	9	900.00	0	0.00	1	0	0.00	
FIBISCO	11	880.00	0	0.00	 	0	0.00	
EFFICASCENT	4	600.00	0	0.00	1	0	0.00	
OMEGA	3	600.00	0	0.00	 	0	0.00	
CASINO	8	560.00	0	0.00	 	0	0.00	
REXONA	1	350.00	0	0.00	1	0	0.00	
FERRERO ROCHER	1	300.00	0	0.00	 	0	0.00	
RUFFLES	1	300.00	0	0.00	 	0	0.00	
SMARTFOOD	2	300.00	0	0.00		0	0.00	
BUNDLE PROMO	233	0.00	0	0.00	 	0	0.00	
WHSMITH BAGS	977	0.00	0	0.00	 	0	0.00	
1-OUTRIGHT Total:	8,865	1,252,810.00	0	0.00	; 	0	0.00	
2-CONSIGNE	1 1	 	 		 	 		
CHOWEE	95	17,200.00	0	0.00	 	0	0.00	
BLEEVES	7	8,400.00	0	0.00	1	0	0.00	
ZUMIGUI-C	6	1,320.00	0	0.00	i I	0	0.00	
2-CONSIGNE Total:	108	26,920.00		0.00	¦	0	0.00	
TOTALS:	8,973	1,279,730.00	0	0.00		0	0.00	

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH LAGUINDINGAN

BRAND		t Sales -11/30/2024	Last `	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/30/2019   Inc/	c/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT		 ! !			<u> </u>			
PREMIER	1,210	84,560.00	1,041	51,935.71	62%	0	0.00	
MARS	210	37,185.00	256	45,140.00	I .	0	0.00	
POCARI	204	30,300.00	0	0.00	i I	0	0.00	
MENTOS	273	29,150.00	0	0.00		0	0.00	
TRAVEL BLUE	26	28,010.00	66	44,100.00	1	0	0.00	
FRITO LAY	185	25,320.00	113	25,180.00	: I	0	0.00	
CANDY CORNER	84	19,850.00	0	0.00	1	0	0.00	
SMART C	170	17,000.00	55	5,500.00	i I	0	0.00	
GATORADE	145	12,400.00	321	27,020.00	'	0	0.00	
HERSHEY'S	76	11,580.00	153	24,910.00	ı <b>I</b>	0	0.00	
EVIAN	55	11,000.00	143	23,690.00	: 1	0	0.00	
TROLLI	109	8,900.00	30	4,000.00	1	0	0.00	
DOUBLEMINT	292	8,730.00	329	9,870.00	i I	0	0.00	
SANICARE	92	8,320.00	96	9,110.00	'	0	0.00	
TIC TAC	131	7,740.00	135	6,700.00	1	0	0.00	
COCA COLA	110	7,630.00	186	12,670.00	: 1	0	0.00	
RICOLA	44	6,600.00	0	0.00	1 1 1	0	0.00	
MOGU MOGU	84	6,560.00	116	9,280.00	-29%	0	0.00	
NESTLE	21	6,060.00	1	0.00		0	0.00	
FRUITELLA	47	4,700.00	0	0.00	1	0	0.00	
KINDER JOY	47	4,700.00	143	14,200.00	-66%	0	0.00	
DINGDONG	92	4,600.00	0	0.00		0	0.00	
REDBULL	28	4,480.00	0	0.00	1	0	0.00	
FERRERO ROCHER	32	4,050.00	9	4,100.00	-1%	0	0.00	
NUTELLA	11	3,850.00	0	0.00	1 1 1	0	0.00	
TOBLERONE	17	3,800.00	180	25,725.00	-85%	0	0.00	
MICHELLE'S OUTRIGHT	18	3,600.00	10	2,000.00	80%	0	0.00	
POCKY	34	3,400.00	94	9,780.00	-65%	0	0.00	
CHEETOS	11	3,300.00	43	12,600.00	-73%	0	0.00	
KATINKO	17	2,970.00	0	0.00	 	0	0.00	
KINDER BUENO	25	2,760.00	15	1,800.00	53%	0	0.00	
ICE BREAKER	12	2,400.00	0	0.00	1	0	0.00	
ROYAL	34	2,380.00	50	3,500.00	-32%	0	0.00	
SPRITE	33	2,310.00	61	4,270.00	-45%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH LAGUINDINGAN

BRAND	11/01/2024	nt Sales -11/30/2024	11/01/2023	Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec
<u> </u>  -	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	1 1 5
1-OUTRIGHT	 	 			1	 		 
SISTER	23	2,300.00	18	1,800.00	27%	0	0.00	 
CADBURY	13	2,080.00	10	3,150.00	-33%	0	0.00	 
FOX'S	13	1,950.00	0	0.00		0	0.00	 
VITA COCO	17	1,700.00	0	0.00		0	0.00	 
SMARTFOOD	5	1,250.00	0	0.00		0	0.00	I I I
CHIPS AHOY	8	1,200.00	0	0.00	!	0	0.00	 
HI-HO	26	1,200.00	0	0.00		0	0.00	! ! !
CASINO	13	650.00	39	1,950.00	-66%	0	0.00	 
HARIBO	4	600.00	72	10,800.00	-94%	0	0.00	! 
SKITTLES	6	600.00	33	3,300.00	-81%	0	0.00	 
WHITEFLOWER	3	550.00	0	0.00		0	0.00	i I
FLAMINGO	2	500.00	47	8,000.00	-93%	0	0.00	 
LAMPEIN	3	450.00	5	750.00	-40%	0	0.00	1 1
EFFICASCENT	2	300.00	12	1,250.00	-76%	0 !	0.00	1 
PRINGLES	1	250.00	0	0.00	1	0	0.00	 
BIODERM	3	200.00	2	200.00	0%	0	0.00	
MANZANILLA	2	200.00	1	100.00	100%	0 !	0.00	! ! !
LOACKER	1	130.00	56	8,900.00	-98%	0	0.00	1 !
METHYL	1	120.00	0	0.00		0	0.00	! 
BRONCHO	0	0.00	4	320.00	-100%	0	0.00	 
BUNDLE PROMO	6	0.00	0	0.00		0	0.00	
C&H	0	0.00	16	3,820.00	-100%	0	0.00	 
CANADA DRY	1	0.00	0	0.00	1	0	0.00	1 1
GIFT BUSINESS	0	0.00	9	1,950.00	-100%	0	0.00	! 
LEXINGHAM	0	0.00	3	2,700.00	-100%	0	0.00	1 1 1
MASSIMO	0	0.00	1	425.00	-100%	0	0.00	i !
PEPSI	0	0.00	32	2,170.00	-100%	0 !	0.00	 
RUFFLES	0	0.00	29	8,700.00	1	0	0.00	1
THATS FRUTEE	0	0.00	6	2,400.00	! !	0	0.00	!
TIFFANY	0	0.00	38	4,400.00	-100%	0	0.00	 
TIGER	0	0.00	20	800.00	i I	0	0.00	 
VIEIRA	0	0.00	19	500.00		0	0.00	 
WHSMITH BAGS	0	0.00	75	0.00	i	0	0.00	i
1-OUTRIGHT Total:	4,132	436,425.00	4,193	445,465.71	¦	0	0.00	
	,	1	, 1 - 1	-,	[		2.30	 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH LAGUINDINGAN

BRAND	Curren 11/01/2024	t Sales -11/30/2024	Last ` 11/01/2023	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
2-CONSIGNE	;   	-	i I		[	i i		
BLEEVES	4	4,800.00	2	2,400.00	100%	0	0.00	
2-CONSIGNE Total:	4	4,800.00	<u>2</u> ¦	2,400.00	100%	0	0.00	
TOTALS:	4,136	441,225.00	4,195	447,865.71	-1%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T1 DEP

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-1		Inc/Dec
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT		 	1		 	į į		
GOLDILOCKS OUTRIGHT	15,120	2,380,140.00	20,579	2,670,010.00	-10%	0	0.00	
TRAVEL BLUE	600	848,710.00	851	1,184,449.00	-28%	0	0.00	
PREMIER	5,692	492,340.57	7,521	391,327.14	25%	0	0.00	
RED RIBBON	3,990	349,990.00	0	0.00	i i	0	0.00	
EVIAN	1,362	315,400.00	2,129	432,078.57	-27%	0	0.00	
LEXINGHAM	139	239,670.00	85	99,440.00	141%	0	0.00	
SKETCHBOOKS	133	164,720.00	0	0.00	 	0	0.00	
POCARI	867	130,050.00	596	71,520.00	81%	0	0.00	
COCA COLA	1,059	114,600.00	1,639	186,650.00	-38%	0	0.00	
MENTOS	1,011	110,800.00	494	42,100.00	163%	0	0.00	
FRITO LAY	402	65,700.00	698	128,200.00	-48%	0	0.00	
SAN MIGUEL	422	63,300.00	1,112	111,200.00	-43%	0	0.00	
VOLVIC	389	58,350.00	1	100.00	58250%	0	0.00	
MICHELLE'S OUTRIGHT	289	57,422.00	197	46,350.00	23%	0	0.00	
KATINKO	273	53,490.00	0	0.00	 	0	0.00	
COOL & CLEAN	497	49,700.00	451	45,100.00	10%	0	0.00	
NESTLE	414	49,660.00	5	300.00	16453%	0	0.00	
JACK & JILL	497	47,860.00	361	29,380.00	62%	0	0.00	
CANDY CORNER	202	46,925.00	529	113,200.00	-58%	0	0.00	
SMART C	464	46,400.00	287	28,700.00	61%	0	0.00	
GATORADE	454	45,400.00	1,297	129,700.00	-64%	0	0.00	
MOGU MOGU	415	41,500.00	677	67,700.00	-38%	0	0.00	
HAPPY HEARTS-O	66	39,048.00	0	0.00	1	0	0.00	
STARBUCKS	149	37,250.00	0	0.00	i i	0	0.00	
SANICARE	374	34,600.00	264	24,260.00	42%	0	0.00	
STREPSILS	165	29,340.00	139	25,020.00	17%	0	0.00	
REDBULL	169	27,040.00	213	34,080.00	-20%	0	0.00	
TROLLI	198	26,345.00	276	32,150.00	-18%	0	0.00	
FISHERMAN'S FRIEND	211	24,480.00	64	7,680.00	218%	0	0.00	
BROWNIES UNLIMITED	57	23,250.00	0	0.00	 	0	0.00	
CADBURY	131	23,060.00	81	16,390.00	40%	0	0.00	
VITA COCO	225	22,500.00	331	32,700.00	-31%	0	0.00	
TOBLERONE	116	22,300.00	112	23,900.00	ı I	0	0.00	
DOUBLEMINT	628	20,720.00	714	21,420.00	-3%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T1 DEP

BRAND		t Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec
	Qty.	Nett	Qty.	Net	<u>i</u>	Qty.	Net	
1-OUTRIGHT		1	1			i !	 	
LEMON DOU	134	20,100.00	307	46,050.00	-56%	0	0.00	
FLAMINGO	55	19,550.00	147	27,950.00	-30%	0	0.00	
ROYAL	189	18,900.00	169	16,900.00	11%	0	0.00	
RICOLA	125	18,750.00	0	0.00	i i	0	0.00	
CHEETOS	61	18,300.00	322	101,150.00	-81%	0	0.00	
HARIBO	122	17,700.00	242	36,300.00	-51%	0	0.00	
OISHI	302	17,694.00	305	25,360.00	-30%	0	0.00	
FRUITELLA	200	17,600.00	0	0.00		0	0.00	
MARS	142	17,260.00	138	24,518.00	-29%	0	0.00	
GROOVY	83	16,290.00	0	0.00		0	0.00	
LINDT	46	15,450.00	0	0.00		0	0.00	
WHITEFLOWER	79	14,650.00	0	0.00		0 !	0.00	
HAPPY	143	14,300.00	0	0.00	!	0	0.00	
SPRITE	139	13,900.00	271	27,100.00	-48%	0	0.00	
SABROSO	9	13,500.00	0	0.00		0	0.00	
PRINGLES	60	13,200.00	581	127,820.00	-89%	0	0.00	
NONGSHIM	62	13,100.00	0	0.00		0	0.00	
HERSHEY'S	68	12,350.00	124	22,740.00	-45%	0	0.00	
CHIPS AHOY	89	12,230.00	174	19,270.00	-36%	0	0.00	
JINRO	61	12,200.00	73	14,600.00	-16%	0	0.00	
JBL	3	11,700.00	4	3,600.00	225%	0	0.00	
TIC TAC	198	11,580.00	242	18,250.00	-36%	0	0.00	
LOACKER	66	10,740.00	151	22,920.00	-53%	0	0.00	
DINGDONG	239	10,700.00	20	1,000.00	970%	0	0.00	
RUFFLES	35	10,500.00	100	31,560.00	-66%	0	0.00	
GREEN CROSS	108	9,950.00	63	4,550.00	118%	0	0.00	
MERBA	33	9,900.00	0	0.00		0	0.00	
FOX'S	63	9,300.00	0	0.00		0	0.00	
M.Y. SAN	145	8,700.00	51	3,060.00	184%	0	0.00	
SKITTLES	84	8,000.00	58	5,800.00	37%	0	0.00	
E-VIPO	140	7,000.00	0	0.00	<u> </u>	0	0.00	
SMARTFOOD	28	7,000.00	45	11,250.00	-37%	0	0.00	
LOTTE	54	6,810.00	0	0.00		0	0.00	
GENERIC MERCHANDISE	24	6,600.00	0	0.00		0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T1 DEP

BRAND		t Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019		c/Dec
	Qty.	Nett	Qty.	Net	1	Qty. 17/01/2019-	Net	
1-OUTRIGHT					<u>!</u> !			
MONDE	148	6,310.00	226	11,300.00	-44%	0	0.00	
ZAINI	26	6,125.00	0	0.00	1	0	0.00	
OGON	20	5,880.00	0	0.00	i I	0	0.00	
POCKY	66	5,700.00	0	0.00		0	0.00	
NUTELLA	16	5,600.00	0	0.00	1	0	0.00	
SISTER	53	5,300.00	40	4,000.00	: I	0	0.00	
SONY	3	5,100.00	6	4,800.00	1	0	0.00	
VICKS	34	5,100.00	40	6,840.00	i I	1	0.00	
	'	1	1	5,855.00	'	0		
GIFT BUSINESS	26	4,659.00	32		1	0;	0.00	
WOOD	3	4,500.00	0	0.00	: I	0	0.00	
FERRERO ROCHER	14	4,200.00	14	5,100.00	1	0	0.00	
PERRIER WATER	24	3,600.00	87	13,050.00	i I	0	0.00	
BEACH HUT	4	3,000.00	7	3,950.00	'	0	0.00	
KINDER BUENO	25	3,000.00	113	13,560.00	1	0	0.00	
YANYAN	25	3,000.00	26	2,600.00	: I	0	0.00	
CALBEE	27	2,970.00	28	2,240.00	1	0	0.00	
CASINO	37	2,845.00	21	1,665.00	i I	0	0.00	
C&H	11	2,800.00	2	400.00		0	0.00	
BC NEW YORKERS	10	2,550.00	0	0.00	1	0	0.00	
LISTERINE	12	2,160.00	24	4,320.00	: I	0	0.00	
HAITAI	9	1,620.00	0	0.00	l	0	0.00	
OFF	5	1,500.00	4	1,200.00	ı I	0	0.00	
OMEGA	6	1,200.00	8	1,600.00	-25%	0	0.00	
ANOMEO	3	1,150.00	0	0.00	 	0	0.00	
FILIPINIANA-O	3	1,140.00	0	0.00	i i	0	0.00	
GOYA	11	1,100.00	26	2,600.00	-57%	0	0.00	
PAPER MACHE	1	1,000.00	0	0.00	 	0	0.00	
BIODERM	8	800.00	5	500.00	60%	0	0.00	
ICE BREAKER	3	600.00	114	22,800.00	-97%	0	0.00	
LAMPEIN	4	600.00	17	2,550.00	-76%	0	0.00	
PAMPERS	4	600.00	0	0.00		0	0.00	
RHEA ACEITE	6	600.00	7	700.00		0	0.00	
DELFI	5	500.00	34	3,400.00	ı I	0	0.00	
MISHMASH	2	300.00	0	0.00	<u>'</u>	0	0.00	
-	-1	1	-1	2.00		- I I		

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T1 DEP

BRAND	Current 11/01/2024-1	1/30/2024	Last Y 11/01/2023-	11/30/2023	Inc/Dec%	2019 11/01/2019-1	1/30/2019	Inc/Dec
	Qty.	Nett	Qty.	Net	<u>!</u>	Qty.	Net	
1-OUTRIGHT		 	] 			]		
NERDS	2	200.00	0	0.00		0	0.00	
BRONCHO	2	160.00	8	640.00	-75%	0	0.00	
GILLET	1	150.00	0	0.00		0	0.00	
CHUPA CHUPS	1	100.00	51	4,320.00	-97%	0	0.00	
ABSOLUT	0	0.00	3	450.00	-100%	0	0.00	
APPLE	0	0.00	0	0.00		0	0.00	
B & D	0	0.00	0	0.00		0	0.00	
BATH & BODY WORKS	0	0.00	0	0.00	1	0	0.00	
BUNDLE PROMO	227	0.00	2	1,990.00	-100%	0	0.00	
CLOUD 9	0	0.00	147	7,350.00	-100%	0	0.00	
COOL AIR	0	0.00	0	0.00	i	0	0.00	
DESTINATION TRAVEL	0	0.00	3	3,300.00	-100%	0	0.00	
DUREX	0	0.00	1	300.00	-100%	0	0.00	
EFFICASCENT	0	0.00	15	2,050.00	-100%	0	0.00	
FIBISCO	0	0.00	103	7,640.00	-100%	0	0.00	
FIT BAR	0	0.00	24	2,400.00	-100%	0	0.00	
GENERIC	1	0.00	0	0.00		0	0.00	
GROWERS	0	0.00	84	8,400.00	-100%	0	0.00	
HYDROFLASK	0	0.00	1	1,790.00	-100%	0	0.00	
KETTLE KORN	0	0.00	25	2,500.00	-100%	0	0.00	
KINDER JOY	0	0.00	103	9,880.00	-100%	0	0.00	
LIPTON	0	0.00	0	0.00		0	0.00	
LOCAL SCARF	0	0.00	5	1,849.00	-100%	0	0.00	
MANZANILLA	0	0.00	1	100.00	-100%	0	0.00	
METHYL	0	0.00	7	840.00	-100%	0	0.00	
MONIEGOLD BANGKOK	0	0.00	29	4,350.00	-100%	0	0.00	
NISSIN	0	0.00	59	4,130.00	-100%	0	0.00	
OKAMOTO	0	0.00	0	0.00	!	0	0.00	
PATRON	0	0.00	0	0.00	!	0	0.00	
REXONA	0	0.00	25	7,500.00	-100%	0	0.00	
SBS	0	0.00	3	9,100.00	: 1	0	0.00	
SELECTA	0	0.00	0	0.00		0	0.00	
SKINNY COW	0	0.00	0	0.00	1	0	0.00	
SKROSS	0	0.00	0	0.00	!	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T1 DEP

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-1		Inc/Dec%
<u> </u>	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	 
1-OUTRIGHT	] 	 	1			 		   
SNACK BOX	0	0.00	3	750.00	-100%	0	0.00	 
THE GADGET SHOP	0	0.00	2	1,490.00	-100%	0	0.00	1 
THE KASE	0	0.00	1	790.00	-100%	0	0.00	 
TIFFANY	0	0.00	159	13,410.00	-100%	0	0.00	  -
VICTORIA'S SECRET	0	0.00	3	1,520.00	-100%	0	0.00	 
WHSMITH BAGS	5,378	0.00	859	0.00		0	0.00	 
WONKA	0	0.00	1	100.00	-100%	0	0.00	   
1-OUTRIGHT Total:	46,817	6,645,283.57	47,898	6,800,821.71	-2%	0	0.00	     
2-CONSIGNE	i 1 1		 		1			 
MUHLACH	1,805	889,550.00	1,557	717,300.00	24%	0	0.00	 
7D CONSIGN	600	196,470.00	607	131,580.00	49%	0	0.00	 
LCTI	842	170,900.00	896	189,160.00	-9%	0	0.00	 
EMY'S-C	618	165,970.00	713	137,560.00	20%	0	0.00	 
CEBU LUCKY	491	135,180.00	203	93,560.00	44%	0	0.00	 
JOANNA	550	120,420.00	129	41,280.00	191%	0	0.00	1 
7D PASPACK	43	111,550.00	128	222,820.00	-49%	0	0.00	 
CEBU DRIED MANGOES	211	88,760.00	200	80,790.00	9%	0	0.00	 
ABE KENI	257	81,670.00	294	72,090.00	13%	0	0.00	 
ADG	292	77,220.00	456	92,135.00	-16%	0	0.00	 
ES	177	65,725.00	71	23,950.00	174%	0	0.00	 
JOVYS	144	52,980.00	224	107,650.00	-50%	0	0.00	 
BONG BONG'S CONSIGN	265	49,965.00	813	145,020.00	-65%	0	0.00	! 
FILIPINIANA	170	44,731.00	1,327	345,175.00	-87%	0	0.00	 
AIZA'S	181	44,465.00	95	18,530.00	139%	0	0.00	 
PHIL BRAND CONSIGN	126	43,010.00	218	55,240.00	-22%	0	0.00	 
MARISSA	272	42,280.00	380	52,740.00	-19%	0	0.00	 
LA2PU	168	41,460.00	75	15,440.00	168%	0	0.00	1 
EDNA'S	212	39,930.00	350	53,745.00	-25%	0	0.00	   
LOLA NUTTYS	119	37,330.00	0	0.00	i !	0	0.00	 
BAHAGHARI	134	28,380.00	255	49,120.00	-42%	0	0.00	 
MARKYS	103	21,890.00	126	21,680.00	0%	0	0.00	 
CHOWEE	107	21,400.00	0	0.00	1	0	0.00	!   
G`S DELIGHT	72	19,440.00	0	0.00	1	0	0.00	I
BLEEVES	14	16,800.00	49	58,800.00	: 1	0	0.00	!

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T1 DEP

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	201 11/01/2019-		Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u>
2-CONSIGNE			   		<u>:</u> !	· +   		
JUAN	40	16,800.00	0	0.00	 	0 !	0.00	
HEYS	3	11,000.00	0	0.00	1	0	0.00	
ILOCOS CHICHACORN	34	10,880.00	59	14,750.00	i I	0	0.00	
CHOCOVRON	69	9,030.00	65	9,600.00	·	0	0.00	
CEBU DRIED	62	6,820.00	146	25,680.00	ı I	0	0.00	
ZUMIGUI-C	25	6,670.00	7	1,800.00	: 1	0	0.00	
PEANUT BRITTLE	74	6,480.00	0	0.00	1 1 1	0	0.00	
CEBU BRAND	18	6,300.00	34	8,840.00	-28%	0	0.00	
KAT-LEINE'S	13	5,720.00	24	7,200.00	-20%	0	0.00	
THE RAINS	7	2,940.00	59	16,520.00	-82%	0	0.00	
BOY BAWANG	24	2,880.00	0	0.00		0	0.00	
ADORA	6	1,620.00	0	0.00	1 1 1	0	0.00	
MBD	1	640.00	9	2,400.00	-73%	0	0.00	
PHIL. BRAND DRIED MANGOES	5	500.00	0	0.00	i 1	0	0.00	
ASHLEY	0	0.00	3	1,950.00	-100%	0	0.00	
DAVAO SWEET	0	0.00	47	8,460.00	-100%	0	0.00	
EMERALD	0	0.00	0	0.00	! ! !	0	0.00	
HAPPY HEARTS	0	0.00	0	0.00	1	0	0.00	
NATHANIEL'S	0	0.00	1	180.00	-100%	0	0.00	
RICHPRIME-TOYS	0	0.00	0	0.00	1 1 1	0	0.00	
SD	0	0.00	22	4,030.00	-100%	0	0.00	
SJCAM	0	0.00	0	0.00	! ! !	0	0.00	
SNACKERS	0	0.00	22	3,850.00	-100%	0	0.00	
VHONYTIFF	0	0.00	47	7,755.00	-100%	0	0.00	
2-CONSIGNE Total:	8,354	2,695,756.00	9,711	2,838,380.00	-5%	0	0.00	
TOTALS:	55,171	9,341,039.57	57,609	9,639,201.71	-3%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 (S32)

Net   Oty   Net   Oty   Net   Oty   Net   Oty   Net   Oty   Net   Oty   Net   Oty   Net   Oth	BRAND		nt Sales 1-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	201 11/01/2019-		Inc/Dec%
TRAVEL BLUE						1			
TRAVEL BLUE	1-OUTRIGHT			·		<u>.</u> !	<del>-</del> +   	·	
GOLDILOCKS OUTRIGHT         575         79,462.00         747         109,140.00         -27%         0         0.00           PREMIER         881         70,561.43         875         51,392.66         37%         0         0.00           SKETCHBOKS         43         54,530.00         16         18,590.00         919%         0         0.00           ELIZABETH ARDEN         14         18,445.00         0         0.00         0         0         0.00           LEXINGHAM         11         17,435.00         9         9,980.00         74%         0         0.00           GIFT BUSINESS         256         17,279.80         43         8,750.00         97%         0         0.00           GROOVY         94         13,080.00         66         12,960.00         0         0         0.00           SAN MIGUEL         101         12,120.00         106         10,600.00         14%         0         0.00           FLAMINGO         64         11,900.00         92         19,250.00         38%         0         0.00           FLAMINGO         64         11,900.00         131         13,100.00         22%         0         0.00		119	132,407.00	88	88,050.00	50%	0 !	0.00	
PREMIER         881         70,561,43         875         51,392,86         37%         0         0.00           SKETCHBOOKS         43         54,530,00         16         18,590,00         193%         0         0.00           EVIAN         90         19,750,00         58         10,300,00         91%         0         0.00           EUIZABETH ARDEN         14         18,445,00         0         0.00         0         0.00           LEXINGHAM         11         17,435,00         9         9,800,00         74%         0         0.00           GIFT BUSINESS         256         17,279,80         43         8,750,00         97%         0         0.00           HERSHEY'S         86         15,456,00         29         6,500,00         137%         0         0.00           GROOVY         94         13,080,00         66         12,960,00         0%         0         0.00           GROOVY         94         13,080,00         66         12,960,00         0%         0         0.00           GROOVY         94         13,080,00         0         0.00         0         0.00         0         0.00           TROLL         <		1 1	1	1		1	i	1	
EVIAN 90 19,750.00 58 10,300.00 91% 0 0.00 ELIZABETH ARDEN 14 18,445.00 0 0.00 0 0.00  ELEXINGHAM 11 17,435.00 9 9,880.00 74% 0 0.00  GIFT BUSINESS 256 17,279.80 43 8,750.00 97% 0 0.00  GROOVY 94 13,080.00 66 12,960.00 0% 0 0.00  SAN MIGUEL 101 12,120.00 106 10,600.00 14% 0 0.00  TRUNKI 2 12,000.00 0 0.00 0 0.00  FLAMINGO 64 11,900.00 92 19,250.00 -38% 0 0.00  FLAMINGO 64 11,900.00 92 19,250.00 -38% 0 0.00  COCA COLA 86 9,550.00 131 13,100.00 -27% 0 0.00  POCARI 61 9,150.00 56 6,720.00 36% 0 0.00  TOBLERONE 62 8,475.00 10 6,840.00 23% 0 0.00  TOBLERONE 43 8,050.00 0 0.00 0 0.00  CANDY CORNER 43 8,050.00 82 17,110.00 -53% 0 0.00  MENTO S 53 6,350.00 41 4,100.00 54% 0 0.00  MARS 58 6,234.00 17 2,960.00 110% 0 0.00  MARS 58 6,234.00 17 2,960.00 110% 0 0.00  MARS 58 6,234.00 17 2,960.00 110% 0 0.00  MARS 58 6,234.00 17 2,960.00 110% 0 0.00  MARS 68 5,460.00 3 540.00 92% 0 0.00  MARS 68 5,460.00 3 540.00 91% 0 0.00  MARS 68 6,234.00 17 2,960.00 110% 0 0.00  MARS 68 6,234.00 17 2,960.00 110% 0 0.00  MARS 68 6,234.00 17 2,960.00 110% 0 0.00  MARS 68 6,234.00 17 2,960.00 110% 0 0.00  CADBURY 35 6,000.00 17 3,874.00 54% 0 0.00  MARS 68 6,234.00 17 2,960.00 110% 0 0.00  CADBURY 35 6,000.00 17 3,874.00 54% 0 0.00  MARS 68 6,234.00 17 2,960.00 110% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 54% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 54% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 54% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 54% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 54% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 54% 0 0.00  CADBURY 36 6,000.00 17 3,874.00 10% 0 0.00  CADBURY 37 4,500.00 0 0.00  CADBURY 38 4,500.00 0 0.00  CADBURY 39 4,500.00 0 0.00  CADBURY 14,400.00 0 0.00  CADBURY 14,400.00 0 0.00  CADBURY 14,400.00 0 0.00  CADBURY 14,400.00 0 0.00  CADBURY 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEIN 14,400.00 0 0.00  CALVIN KLEI	PREMIER	1				i I	0	0.00	
EVIAN 90 19,750.00 58 10,300.00 91% 0 0.00   ELIZABETH ARDEN 14 18,445.00 0 0 0.00	SKETCHBOOKS	43	54,530.00	16	18,590.00	193%	0 !	0.00	
LEXINGHAM         11         17,435.00         9         9,980.00         74%         0         0.00           GIFT BUSINESS         256         17,279.80         43         8,750.00         97%         0         0.00           HERSHEYS         86         15,456.00         29         6,500.00         137%         0         0.00           GROOVY         94         13,080.00         66         12,960.00         0%         0         0.00           SAN MIGUEL         101         12,120.00         0         0         0         0.00           TRUNKI         2         12,000.00         0         0         0         0         0.00           FLAMINGO         64         11,900.00         92         19,250.00         -38%         0         0.00           TROLLI         43         11,215.00         13         1,350.00         730%         0         0.00           TROLLI         43         11,215.00         13         13,500.00         -27%         0         0.00           TROLLI         43         11,215.00         13         13,100.00         -27%         0         0.00           TOBLERONE         61         9,150.00<	EVIAN	1	19,750.00	58	10,300.00	91%	0	0.00	
GIFT BUSINESS	ELIZABETH ARDEN	14	18,445.00	0	0.00	i i	0	0.00	
GIFT BUSINESS   256   17,279.80   43   8,750.00   97%   0   0.00   HERSHEY'S   86   15,456.00   29   6,500.00   137%   0   0.00   GROOVY   94   13,080.00   66   12,960.00   0%   0   0.00   SAN MIGUEL   101   12,120.00   106   10,600.00   14%   0   0.00   TRUNKI   2   12,000.00   0   0.00   -38%   0   0.00   TRUNKI   2   12,000.00   92   19,250.00   -38%   0   0.00   TROLLI   43   11,215.00   13   13,350.00   730%   0   0.00   COCA COLA   86   9,550.00   131   13,100.00   2,7%   0   0.00   POCARI   61   9,150.00   56   6,720.00   36%   0   0.00   TOBLERONE   62   8,475.00   10   6,840.00   23%   0   0.00   NESTI DANTE   37   8,450.00   0   0.00   53%   0   0.00   CANDY CORNER   43   8,025.00   82   17,110.00   53%   0   0.00   FRITO LAY   75   7,240.00   62   7,870.00   -8%   0   0.00   MENTOS   53   6,350.00   41   4,100.00   54%   0   0.00   MARS   58   6,234.00   17   2,960.00   110%   0   0.00   CADBURY   35   6,000.00   17   3,874.00   54%   0   0.00   MARS   58   6,234.00   17   2,960.00   110%   0   0.00   NESTLE   46   5,460.00   3   540.00   911%   0   0.00   STREPSILS   28   5,040.00   25   4,500.00   12%   0   0.00   STREPSILS   28   5,040.00   25   4,500.00   12%   0   0.00   COOL & CLEAN   43   4,300.00   50   5,000.00   -14%   0   0.00   CLINIQUE   2   4,250.00   0   0.00   0   0.00   CLINIQUE   2   4,250.00   0   0.00   0   0.00   CALVIN KLEIN   1   4,060.00   0   0.00   0   0.00   CLIVIN KLEIN   1   4,060.00   0   0.00   0   0.00   CLIVIN KLEIN   1   4,060.00   0   0.00   0   0.00	LEXINGHAM	11	17,435.00	9	9,980.00	74%	0	0.00	
GROOVY         94         13,080.00         66         12,960.00         0%         0         0.00           SAN MIGUEL         101         12,120.00         106         10,600.00         14%         0         0.00           TRUNKI         2         12,000.00         0         0.00         -38%         0         0.00           FLAMINGO         64         11,900.00         92         19,250.00         -38%         0         0.00           TROLLI         43         11,215.00         13         1,350.00         730%         0         0.00           COCA COLA         86         9,550.00         131         13,100.00         -27%         0         0.00           POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           NESTI DANTE         62         8,475.00         10         6,840.00         23%         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MARS         <	GIFT BUSINESS	256	17,279.80		8,750.00	97%	0	0.00	
SAN MIGUEL         101         12,120.00         106         10,600.00         14%         0         0.00           TRUNKI         2         12,000.00         0         0.00         0         0.00         0         0.00           FLAMINGO         64         11,900.00         92         19,250.00         -38%         0         0.00           TROLLI         43         11,215.00         13         1,350.00         730%         0         0.00           COCA COLA         86         9,550.00         131         13,100.00         -27%         0         0.00           POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MEARS	HERSHEY'S	86	15,456.00	29	6,500.00	137%	0	0.00	
TRUNKI         2         12,000.00         0         0.00         0         0.00           FLAMINGO         64         11,900.00         92         19,250.00         -38%         0         0.00           TROLLI         43         11,215.00         13         1,350.00         730%         0         0.00           COCA COLA         86         9,550.00         131         13,100.00         -27%         0         0.00           POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0.00         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58	GROOVY	94	13,080.00	66	12,960.00	0%	0	0.00	
FLAMINGO         64         11,900.00         92         19,250.00         -38%         0         0.00           TROLLI         43         11,215.00         13         1,350.00         730%         0         0.00           COCA COLA         86         9,550.00         131         13,100.00         -27%         0         0.00           POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,0	SAN MIGUEL	101	12,120.00	106	10,600.00	14%	0	0.00	
FLAMINGO         64         11,900.00         92         19,250.00         -38%         0         0.00           TROLLI         43         11,215.00         13         1,350.00         730%         0         0.00           COCA COLA         86         9,550.00         131         13,100.00         -27%         0         0.00           POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0.00         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           HARIBO<	TRUNKI	2	12,000.00	0	0.00	1 1 1	0	0.00	
COCA COLA         86         9,550.00         131         13,100.00         -27%         0         0.00           POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           STREPSILS         28	FLAMINGO	'	11,900.00	92	19,250.00	-38%	0	0.00	
POCARI         61         9,150.00         56         6,720.00         36%         0         0.00           TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           ZAINI         21         4,360.00	TROLLI	43	11,215.00	13	1,350.00	730%	0	0.00	
TOBLERONE         62         8,475.00         10         6,840.00         23%         0         0.00           NESTI DANTE         37         8,450.00         0         0.00         0         0.00         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           NESTLE         46         5,460.00         3         540.00         911%         0         0.00           STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           COOL & CLEAN	COCA COLA	86	9,550.00	131	13,100.00	-27%	0	0.00	
NESTI DANTE         37         8,450.00         0         0.00         0         0.00           CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           NESTLE         46         5,460.00         3         540.00         911%         0         0.00           STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           ZAINI         21         4,360.00         0         0.00         -14%         0         0.00           COOL & CLEAN         43         4,300.00	POCARI	61	9,150.00	56	6,720.00	36%	0	0.00	
CANDY CORNER         43         8,025.00         82         17,110.00         -53%         0         0.00           FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           NESTLE         46         5,460.00         3         540.00         911%         0         0.00           STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           ZAINI         21         4,360.00         0         0.00         0         0.00         0         0.00           COOL & CLEAN         43         4,300.00         50         5,000.00         -14%         0         0.00           BURBERRY	TOBLERONE	62	8,475.00	10	6,840.00	23%	0	0.00	
FRITO LAY         75         7,240.00         62         7,870.00         -8%         0         0.00           MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           NESTLE         46         5,460.00         3         540.00         911%         0         0.00           STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           ZAINI         21         4,360.00         0         0.00         0         0         0.00           COOL & CLEAN         43         4,300.00         50         5,000.00         -14%         0         0.00           CLINIQUE         2         4,250.00         0         0.00         0         0         0         0         0         0         0         0<	NESTI DANTE	37	8,450.00	0	0.00	1 1	0	0.00	
MENTOS         53         6,350.00         41         4,100.00         54%         0         0.00           MARS         58         6,234.00         17         2,960.00         110%         0         0.00           CADBURY         35         6,000.00         17         3,874.00         54%         0         0.00           HARIBO         40         5,490.00         19         2,850.00         92%         0         0.00           NESTLE         46         5,460.00         3         540.00         911%         0         0.00           STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           ZAINI         21         4,360.00         0         0.00         0         0.00         0         0.00           COOL & CLEAN         43         4,300.00         50         5,000.00         -14%         0         0.00           CLINIQUE         2         4,250.00         0         0.00         0         0         0.00           VERSACE         1         4,250.00         0         0.00         0         0         0.00           LINDT         12         3	CANDY CORNER	43	8,025.00	82	17,110.00	-53%	0	0.00	
MARS       58       6,234.00       17       2,960.00       110%       0       0.00         CADBURY       35       6,000.00       17       3,874.00       54%       0       0.00         HARIBO       40       5,490.00       19       2,850.00       92%       0       0.00         NESTLE       46       5,460.00       3       540.00       911%       0       0.00         STREPSILS       28       5,040.00       25       4,500.00       12%       0       0.00         ZAINI       21       4,360.00       0       0.00       0       0       0.00         COOL & CLEAN       43       4,300.00       50       5,000.00       -14%       0       0.00         CLINIQUE       2       4,250.00       0       0.00       0       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.	FRITO LAY	75	7,240.00	62	7,870.00	-8%	0	0.00	
CADBURY       35       6,000.00       17       3,874.00       54%       0       0.00         HARIBO       40       5,490.00       19       2,850.00       92%       0       0.00         NESTLE       46       5,460.00       3       540.00       911%       0       0.00         STREPSILS       28       5,040.00       25       4,500.00       12%       0       0.00         ZAINI       21       4,360.00       0       0.00       0       0       0.00         COOL & CLEAN       43       4,300.00       50       5,000.00       -14%       0       0.00         CLINIQUE       2       4,250.00       0       0.00       0       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0       0.00	MENTOS	53	6,350.00	41	4,100.00	54%	0	0.00	
HARIBO       40       5,490.00       19       2,850.00       92%       0       0.00         NESTLE       46       5,460.00       3       540.00       911%       0       0.00         STREPSILS       28       5,040.00       25       4,500.00       12%       0       0.00         ZAINI       21       4,360.00       0       0.00       0       0       0.00         COOL & CLEAN       43       4,300.00       50       5,000.00       -14%       0       0.00         CLINIQUE       2       4,250.00       0       0.00       0       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0       0.00	MARS	58	6,234.00	17	2,960.00	110%	0	0.00	
NESTLE       46       5,460.00       3       540.00       911%       0       0.00         STREPSILS       28       5,040.00       25       4,500.00       12%       0       0.00         ZAINI       21       4,360.00       0       0.00       0       0       0.00         COOL & CLEAN       43       4,300.00       50       5,000.00       -14%       0       0.00         CLINIQUE       2       4,250.00       0       0.00       0       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0       0.00	CADBURY	35	6,000.00	17	3,874.00	54%	0	0.00	
STREPSILS         28         5,040.00         25         4,500.00         12%         0         0.00           ZAINI         21         4,360.00         0         0.00         0         0.00         0         0.00           COOL & CLEAN         43         4,300.00         50         5,000.00         -14%         0         0.00           CLINIQUE         2         4,250.00         0         0.00         0         0.00           BURBERRY         1         4,250.00         0         0.00         0         0.00           VERSACE         1         4,250.00         0         0.00         0         0.00           CALVIN KLEIN         1         4,060.00         0         0.00         0         0.00           LINDT         12         3,830.00         0         0.00         0         0         0.00	HARIBO	40	5,490.00	19	2,850.00	92%	0	0.00	
ZAINI       21       4,360.00       0       0.00       0       0.00         COOL & CLEAN       43       4,300.00       50       5,000.00       -14%       0       0.00         CLINIQUE       2       4,250.00       0       0.00       0       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0       0.00	NESTLE	46	5,460.00	3	540.00	911%	0	0.00	
COOL & CLEAN       43       4,300.00       50       5,000.00       -14%       0       0.00         CLINIQUE       2       4,250.00       0       0.00       0       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0       0.00	STREPSILS	28	5,040.00	25	4,500.00	12%	0	0.00	
CLINIQUE       2       4,250.00       0       0.00       0       0.00         BURBERRY       1       4,250.00       0       0.00       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0       0.00	ZAINI	21	4,360.00	0	0.00	i i	0	0.00	
BURBERRY       1       4,250.00       0       0.00       0       0.00         VERSACE       1       4,250.00       0       0.00       0       0       0.00         CALVIN KLEIN       1       4,060.00       0       0.00       0       0       0.00         LINDT       12       3,830.00       0       0.00       0       0.00	COOL & CLEAN	43	4,300.00	50	5,000.00	-14%	0	0.00	
VERSACE         1         4,250.00         0         0.00         0         0.00           CALVIN KLEIN         1         4,060.00         0         0.00         0         0.00           LINDT         12         3,830.00         0         0.00         0         0.00	CLINIQUE	2	4,250.00	0	0.00	i 1	0	0.00	
CALVIN KLEIN 1 4,060.00 0 0.00 0 0.00 LINDT 12 3,830.00 0 0.00 0 0.00	BURBERRY	1	4,250.00	0	0.00	1 1 1	0	0.00	
LINDT 12 3,830.00 0 0.00 0 0.00	VERSACE	1	4,250.00	0	0.00	1 1 1	0	0.00	
	CALVIN KLEIN	1	4,060.00	0	0.00	1 1	0	0.00	
PRINGLES 34 3,814.00 17 2,650.00 43% 0 0.00	LINDT	12	3,830.00	0	0.00	1 1 1	0	0.00	
	PRINGLES	34	3,814.00	17	2,650.00	43%	0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 (S32)

BRAND	Current 11/01/2024-	1	Last Y 11/01/2023-		Inc/Dec%	2019 11/01/2019-11	I/30/2019 Inc/D
	Qty.	Nett	Qty.	Net			Net
1-OUTRIGHT				<u>-</u>	-		
NUTELLA	13	3,325.00	0	0.00		0	0.00
LEMON DOU	20	3,000.00	8	1,200.00		0	0.00
OISHI	86	2,810.00	3	300.00		0	0.00
REDBULL	17	2,720.00	13	2,080.00		0	0.00
BEACH HUT	4	2,600.00	1	500.00		0	0.00
GATORADE	26	2,600.00	57	5,700.00		0	0.00
TY	5	2,475.00	0	0.00		0	0.00
MOGU MOGU	24	2,400.00	25	2,500.00		0	0.00
DESTINATION TRAVEL	2	2,200.00	3	3,300.00		0	0.00
HARDYS	2	2,000.00	0	0.00		0	0.00
ICE BREAKER	10	2,000.00	10	2,000.00		0	0.00
SANICARE	28	1,960.00	34	2,925.00		0	0.00
CROCO	12	1,800.00	0	0.00		0	0.00
FISHERMAN'S FRIEND	16	1,800.00	9	1,080.00	66%	0	0.00
C&H	7	1,750.00	5	1,340.00	30%	0	0.00
LOTTE	12	1,530.00	3	450.00	240%	0	0.00
POCKY	15	1,460.00	3	360.00	305%	0	0.00
SBS	4	1,460.00	0	0.00		0	0.00
GENERIC MERCHANDISE	2	1,400.00	0	0.00		0	0.00
CHIPS AHOY	10	1,300.00	9	770.00	68%	0	0.00
SISTER	13	1,300.00	7	700.00	85%	0	0.00
REXONA	4	1,200.00	0	0.00		0	0.00
TIC TAC	21	1,200.00	33	1,650.00	-27%	0	0.00
LOQI	2	1,120.00	3	1,680.00	-33%	0	0.00
JACK & JILL	11	1,100.00	15	816.00	34%	0	0.00
SPRITE	10	1,000.00	16	1,600.00	-37%	0	0.00
ROYAL	9	900.00	7	700.00	28%	0	0.00
THE GADGET SHOP	1	900.00	0	0.00		0	0.00
VITA COCO	9	900.00	23	2,300.00	-60%	0	0.00
KATINKO	5	890.00	0	0.00		0	0.00
HAPPY	8	800.00	0	0.00		0	0.00
KINDER JOY	8	800.00	10	1,000.00	-20%	0	0.00
STARBUCKS	3	750.00	0	0.00		0	0.00
LOCAL SCARF	3	748.00	1	1,190.00	-37%	0	0.00
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 (S32)

BRAND		nt Sales -11/30/2024		t Year 3-11/30/2023	Inc/Dec%	201 11/01/2019-		Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT			. – – <u> </u>		<u>!</u> ! !			
KINDER BUENO	9	720.00	5	600.00	20%	0	0.00	
DOUBLEMINT	23	690.00	54	1,620.00	1	0	0.00	
OFF	2	600.00	5	880.00	i I	0	0.00	
SMART C	6	600.00	25	2,500.00	·	0	0.00	
CASINO	8	590.00	7	550.00	1	0	0.00	
LISTERINE	3	540.00	4	720.00	: I	0	0.00	
VICKS	3	450.00	8	1,200.00	1	0	0.00	
FRUITELLA	4	400.00	15	1,200.00	i I	0	0.00	
MONIEGOLD BANGKOK	13	390.00	1	150.00	'	0	0.00	
HAITAI	2	360.00	0	0.00	ı I	0	0.00	
DINGDONG	7	350.00	0	0.00	: I	0	0.00	
GREEN CROSS	4	350.00	22	1,950.00	1	0	0.00	
BIODERM	3	300.00	4	400.00	i I	0	0.00	
MISHMASH	2	300.00	0	0.00	'	0	0.00	
BROWNIES UNLIMITED	1	250.00	0	0.00	1	0	0.00	
SMARTFOOD	1	250.00	2	500.00	-50%	0	0.00	
LOACKER	1	220.00	8	1,440.00	-84%	0	0.00	
SKITTLES	3	200.00	3	300.00	-33%	0	0.00	
CHUPA CHUPS	4	170.00	8	720.00	-76%	0	0.00	
EFFICASCENT	1	150.00	3	400.00	-62%	0	0.00	
PERRIER WATER	1	150.00	10	1,500.00	-90%	0	0.00	
WHITEFLOWER	1	150.00	0	0.00	! ! !	0	0.00	
FIBISCO	1	20.00	28	832.00	-97%	0	0.00	
GOYA	1	20.00	9	900.00	-97%	0	0.00	
BUNDLE PROMO	32	0.00	0	0.00	 	0	0.00	
CABEAU	0	0.00	1	1,500.00	-100%	0	0.00	
CALBEE	0	0.00	1	80.00	-100%	0	0.00	
CHEETOS	0	0.00	6	1,800.00	-100%	0	0.00	
CLOUD 9	0	0.00	32	1,160.00	-100%	0	0.00	
DELFI	0	0.00	2	200.00	-100%	0	0.00	
FERRERO ROCHER	0	0.00	1	700.00	-100%	0	0.00	
FILIPINIANA-O	0	0.00	2	1,325.00	-100%	0	0.00	
GILLET	0	0.00	1	150.00	-100%	0	0.00	
GO TRAVEL	0	0.00	0	0.00		0	0.00	
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RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 (S32)

BRAND		t Sales -11/30/2024	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		nc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT	i	 	j J			i i		
GROWERS	0	0.00	5	500.00	-100%	0	0.00	
GUMMI POP	0	0.00	2	400.00	-100%	0	0.00	
HAWAIIAN HOST	0	0.00	1	650.00	-100%	0	0.00	
HENNESSY	0	0.00	1	5,800.00	-100%	0	0.00	
JOHNNIE WALKER	0	0.00	2	7,600.00	-100%	0	0.00	
KETTLE KORN	0	0.00	12	240.00	-100%	0	0.00	
LOCAL HEADWRAP	0	0.00	2	800.00	-100%	0	0.00	
MIGHTY BOND	0	0.00	2	340.00	-100%	0	0.00	
MONDE	0	0.00	2	100.00	-100%	0	0.00	
NISSIN	0	0.00	9	630.00	-100%	0	0.00	
OMEGA	0	0.00	1	200.00	-100%	0	0.00	
PIKNIK	0	0.00	1	100.00	-100%	0	0.00	
PLANTERS	0	0.00	0	0.00		0	0.00	
RONDOLETTI	0	0.00	3	420.00	-100%	0	0.00	
RUFFLES	0	0.00	3	900.00	-100%	0	0.00	
SKROSS	0	0.00	1	2,500.00	-100%	0	0.00	
TROPICANA	0	0.00	0	0.00		0	0.00	
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
WHSMITH BAGS	758	0.00	771	553.00	-100%	0	0.00	
YANYAN	0	0.00	4	400.00	-100%	0	0.00	
YELLOW TAIL	0	0.00	1	810.00	-100%	0	0.00	
1-OUTRIGHT Total:	4,434	668,637.23	4,060	509,337.86	31%	0	0.00	
2-CONSIGNE	 	 	 			 	 	
HEYS	2	14,600.00	0	0.00		0	0.00	
PRAIA PILIPINAS	50	3,000.00	1	1,200.00	150%	0	0.00	
BLEEVES	2	2,400.00	1	1,200.00	100%	0	0.00	
ZUMIGUI-C	1	350.00	2	440.00	-20%	0	0.00	
TIGER	1	100.00	0	0.00		0	0.00	
7D PASPACK	0	0.00	4	9,340.00	-100%	0	0.00	
7D CONSIGN	0	0.00	85	16,800.00	-100%	0	0.00	
ABE KENI	0	0.00	29	7,465.00	-100%	0	0.00	
ADG	0	0.00	11	1,675.00	-100%	0	0.00	
BAHAGHARI	0	0.00	30	4,600.00	-100%	0	0.00	
BONG BONG'S CONSIGN	0	0.00	16	2,615.00	-100%	0	0.00	

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 (S32)

BRAND		ent Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	20°	19 1-11/30/2019	Inc/Dec%
<u>i</u>	Qty.	Nett	Qty.	Net		Qty.	Net	!
2-CONSIGNE					<u>!</u> !			! !
CEBU BRAND	0	0.00	1	260.00	-100%	0	0.00	 
CEBU DRIED	0	0.00	17	2,815.00	1	0	0.00	I
CEBU DRIED MANGOES	0	0.00	21	7,770.00	i I	0	0.00	i
CEBU LUCKY	0	0.00	38	7,040.00	!	0	0.00	I
CHRISTINE	0	0.00	2	240.00	ı I	0	0.00	I
DAVAO SWEET	0	0.00	3	540.00	: 1	0	0.00	:
DELFAS	0	0.00	2	1,000.00	1	0	0.00	1
EMY'S-C	0	0.00	60	10,880.00	i I	0	0.00	i
ES	0	0.00	18	4,490.00	'	0	0.00	 
FILIPINIANA	0	0.00	0	0.00	1	0	0.00	I I
G`S DELIGHT	0	0.00	7	1,400.00	-100%	0	0.00	i i
JOANNA	0	0.00	31	5,760.00	-100%	0	0.00	 
JOVYS	0	0.00	5	1,820.00	-100%	0	0.00	1
KAT-LEINE'S	0	0.00	3	900.00	-100%	0	0.00	! !
LCTI	0	0.00	13	1,780.00	-100%	0	0.00	 
MARKYS	0	0.00	10	1,720.00	-100%	0	0.00	į !
MBD	0	0.00	1	175.00	-100%	0	0.00	 
PEANUT BRITTLE	0	0.00	17	1,460.00	-100%	0	0.00	 
PHIL BRAND CONSIGN	0	0.00	10	1,580.00	-100%	0	0.00	 
RUBY	0	0.00	7	1,070.00	-100%	0	0.00	 
THE RAINS	0	0.00	3	840.00	-100%	0	0.00	1
2-CONSIGNE Total:	56	20,450.00	448	98,875.00	-79%	0	0.00	;
TOTALS:	4,490	689,087.23	4,508	608,212.86	13%	0	0.00	 
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 BUS GATE

BRAND		nt Sales 1-11/30/2024	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	i !
1-OUTRIGHT		1 1			[	i i		 
PREMIER	2,290	170,174.86	1,493	80,858.57	110%	0	0.00	i !
GOLDILOCKS OUTRIGHT	1,018	126,707.00	596	80,045.00	58%	0	0.00	 
TRAVEL BLUE	53	64,070.00	26	28,230.00	126%	60 l	75,569.00	-15%
EVIAN	137	30,860.00	141	25,850.00	19%	1,013	117,230.00	-73%
MENTOS	267	28,250.00	142	14,200.00	98%	473	28,362.86	-0%
GIFT BUSINESS	297	21,859.00	17	3,284.00	565%	348	34,147.00	-35%
HAPPY HEARTS-O	36	21,249.00	0	0.00		0 !	0.00	 
POCARI	141	21,150.00	127	15,240.00	38%	72	6,100.00	246%
LEXINGHAM	14	18,530.00	2	2,150.00	761%	0	0.00	 
COCA COLA	151	16,350.00	159	17,900.00	-8%	112	9,384.00	74%
GATORADE	160	16,000.00	128	12,800.00	25%	422	35,424.00	-54%
JACK & JILL	163	15,980.00	43	2,776.00	475%	0	0.00	 
COOL & CLEAN	145	14,500.00	79	7,900.00	83%	0	0.00	 
FRITO LAY	111	14,440.00	78	11,114.00	29%	106	9,580.00	50%
TROLLI	54	12,100.00	38	3,340.00	262%	224	32,058.57	-62%
PRINGLES	48	11,580.00	17	3,740.00	209%	68	13,600.00	-14%
BEACH HUT	8	9,700.00	3	2,100.00	361%	10	4,785.00	102%
SAN MIGUEL	80	9,600.00	50	5,000.00	92%	152	15,200.00	-36%
SMART C	95	9,500.00	57	5,700.00	66%	0	0.00	! ! !
CANDY CORNER	41	9,450.00	80	16,210.00	-41%	0	0.00	 
MOGU MOGU	93	9,260.00	47	4,700.00	97%	0	0.00	! !
DOUBLEMINT	291	9,240.00	124	3,720.00	148%	94	7,596.43	21%
CADBURY	42	9,200.00	29	5,015.00	83%	78 l	16,940.00	-45%
RICOLA	60	8,955.00	0	0.00	i i	0	0.00	
SANICARE	90	7,490.00	23	2,350.00	218%	72	5,310.00	¦ 41%
NESTLE	64	7,460.00	13	1,560.00	378%	6	1,850.00	303%
MONDE	131	6,260.00	60	3,000.00	108%	0	0.00	! ! !
KATINKO	30	5,570.00	0	0.00		0	0.00	 
GENERIC MERCHANDISE	11	5,100.00	0	0.00	i i	0	0.00	
TIC TAC	83	4,920.00	98	4,900.00	¦ 0%	35	2,100.00	¦ 134%
BROWNIES UNLIMITED	20	4,750.00	0	0.00		0	0.00	 
LOTTE	45	4,650.00	19	1,545.00	200%	0	0.00	! ! !
HERSHEY'S	41	4,138.00	26	5,235.00	-20%	117	32,000.00	-87%
OISHI	47	4,080.00	14	1,040.00	292%	0	0.00	i !

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 BUS GATE

BRAND	Current 11/01/2024-		Last Y 11/01/2023-		Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net	i <u>i</u>	Qty.	Net	i !
1-OUTRIGHT		1	1			j J		1 1 1
FOX'S	27	4,050.00	0	0.00	!	0	0.00	1 1
HARIBO	28	3,960.00	36	5,400.00	-26%	0	0.00	1 
DINGDONG	78	3,900.00	0	0.00		0	0.00	 
TY	7	3,665.00	0	0.00	i	36	10,551.00	-65%
STREPSILS	20	3,600.00	22	3,960.00	-9%	17	2,550.00	¦ 41%
ZAINI	18	3,600.00	0	0.00		26	8,040.00	-55%
STARBUCKS	14	3,500.00	0	0.00		106	15,460.50	-77%
TOBLERONE	13	3,450.00	9	2,750.00	25%	99	25,180.00	-86%
HAPPY	34	3,400.00	0	0.00	; i	0	0.00	! 
LEMON DOU	20	3,000.00	5	750.00	300%	0	0.00	 
POCKY	32	2,960.00	5	500.00	492%	0	0.00	i I
MARS	22	2,880.00	59	9,290.00	-68%	220	28,441.43	¦ -89%
NUTELLA	8	2,800.00	0	0.00	!	13	2,600.00	! 7%
ROYAL	28	2,800.00	12	1,200.00	133%	29	2,436.00	14%
GREEN CROSS	33	2,770.00	8	800.00	246%	10	850.00	225%
FLAMINGO	13	2,750.00	28	5,250.00	-47%	23	7,400.00	-62%
HAITAI	21	2,700.00	0	0.00		0	0.00	 
REDBULL	16	2,560.00	14	2,240.00	14%	0	0.00	 
CHEETOS	8	2,400.00	5	1,260.00	90%	96	11,915.00	-79%
FISHERMAN'S FRIEND	20	2,400.00	30	3,600.00	-33%	36	4,320.00	-44%
SPRITE	24	2,400.00	22	2,200.00	9%	57	4,788.00	-49%
PERRIER WATER	14	2,100.00	0	0.00		0	0.00	! 
VITA COCO	19	1,900.00	22	2,200.00	-13%	0	0.00	 
SISTER	18	1,800.00	7	700.00	157%	0	0.00	 
FRUITELLA	16	1,400.00	28	2,240.00	-37%	0	0.00	 
ICE BREAKER	7	1,400.00	22	4,400.00	-68%	46	8,600.00	-83%
SKITTLES	14	1,300.00	8	800.00	62%	8	800.00	62%
KINDER JOY	13	1,200.00	13	1,300.00	-7%	86	6,880.00	-82%
LINDT	3	1,200.00	0	0.00	<u> </u>	0	0.00	
MERBA	4	1,200.00	0	0.00		8	2,000.00	-40%
CASINO	15	1,155.00	5	365.00	216%	0	0.00	 
CHIPS AHOY	7	1,050.00	30	2,862.00	-63%	0	0.00	 
LOACKER	8	1,040.00	8	1,040.00	0%	45	5,990.00	-82%
C&H	4	1,000.00	9	1,660.00	-39%	46	8,640.00	-88%
		1 1	1			; ! !		 

RunDate:

Period: 11/01/2024-11/30/2024

#### WH SMITH NAIA T3 BUS GATE

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		019  9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	l <u>l</u>	Qty.	Net	 
1-OUTRIGHT					!			
REXONA	3	900.00	3	900.00	0%	0	0.00	! 
KINDER BUENO	6	720.00	9		1	21	2,100.00	-65%
EFFICASCENT	6	650.00	2		225%	0	0.00	
FERRERO ROCHER	2	600.00	0	0.00	! ! !	25	21,200.00	-97%
VICKS	4	600.00	3	450.00	33%	11	1,760.00	-65%
WHITEFLOWER	4	600.00	0	0.00	i I	0	0.00	
LISTERINE	3	540.00	4	720.00	-25%	0	0.00	 
GILLET	3	450.00	0	0.00	1	0	0.00	 
MICHELLE'S OUTRIGHT	1	250.00	0	0.00	i i	28	5,580.00	-95%
OMEGA	1	200.00	0	0.00	1 1 1	0	0.00	 
MIGHTY BOND	1	170.00	0	0.00	i !	0	0.00	i !
CHUPA CHUPS	1	100.00	12	1,060.00	-90%	0	0.00	 
7D	0	0.00	0	0.00	1 1	22	3,865.71	-100%
ABSOLUT	0	0.00	0	0.00		0	0.00	
APPLE	0	0.00	0	0.00	1 1 1	0	0.00	 
AQUAFINA	0	0.00	0	0.00	1	1,548	46,391.14	-100%
ASTRING-O-SOL	0	0.00	0	0.00	! ! !	1	100.00	-100%
BADOIT	0	0.00	0	0.00	1 1	28	2,800.00	-100%
BAUDUCCO	0	0.00	0	0.00	i !	11	1,320.00	-100%
BE RELAX	0	0.00	0	0.00	1 1 1	2	5,800.00	-100%
BENETTON	0	0.00	0	0.00	 	0	0.00	 
BIODERM	0	0.00	1	100.00	-100%	0	0.00	! 
BLOOM & GROW	0	0.00	0	0.00	1 1 1	1	2,700.00	-100%
BRONCHO	0	0.00	1	80.00	-100%	0	0.00	i !
BUNDLE PROMO	25	0.00	0	0.00	 	0	0.00	1 
CABEAU	0	0.00	0	0.00	1 1	10	24,100.00	-100%
CALBEE	0	0.00	10	720.00	-100%	0	0.00	 
CAREFREE	0	0.00	0	0.00	1 1 1	8	520.00	-100%
CERES	0	0.00	0	0.00	1 1	0	0.00	 
CHEF TONY	0	0.00	0	0.00	1 1	14	2,800.00	-100%
CLOUD 9	0	0.00	18	530.00	-100%	0	0.00	 
COLGATE	0	0.00	0	0.00	i !	16	1,600.00	-100%
COMBOS	0	0.00	0	0.00	1 1 1	25	3,400.00	-100%
COWHEAD	0	0.00	0	0.00	1 1 1	61	4,836.00	-100%
		 			 	; ! !		 

RunDate:

Period: 11/01/2024-11/30/2024

#### WH SMITH NAIA T3 BUS GATE

BRAND		ent Sales 24-11/30/2024		t Year 23-11/30/2023	Inc/Dec%		019 19-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	ı	Qty.	Net	1
1-OUTRIGHT	<del></del>		<del></del>		<u> </u> 			] 
DEL MONTE	0	0.00	0	0.00	1 	136	9,500.00	-100%
DELFI	0	0.00	3	300.00	1	0	0.00	1
DESTINATION TRAVEL	0	0.00	0	0.00	i I	9	8,700.00	i
DOLE	0	0.00	0	0.00		7	385.00	I
DORITOS	0	0.00	0	0.00	ı I	3	750.00	1
DUREX	0	0.00	0	0.00	: I	3	750.00	1
E-VIPO	0	0.00	13	650.00	-100%	0	0.00	 
ECO BAG	0	0.00	1	250.00	-100%	0	0.00	! !
EXTRA	0	0.00	0	0.00	 	32	4,281.43	-100%
FIBISCO	0	0.00	9	720.00	-100%	0	0.00	 
FILIPINIANA-O	0	0.00	1	250.00	-100%	0	0.00	i I
FUJIFILM	0	0.00	0	0.00	 	0	0.00	 
GO TRAVEL	0	0.00	0	0.00	 	0	0.00	 
GOYA	0	0.00	6	600.00	-100%	0	0.00	 
GROWERS	0	0.00	9	900.00	-100%	38	7,400.00	-100%
GUMMI POP	0	0.00	2	400.00	-100%	0	0.00	 
JINRO	0	0.00	0	0.00	 	12	2,400.00	-100%
JUICY FRUIT	0	0.00	0	0.00	 	27	580.00	-100%
KETTLE KORN	0	0.00	2	120.00	-100%	0	0.00	i !
LAY'S	0	0.00	0	0.00	 	1	120.00	-100%
LIPTON	0	0.00	0	0.00	 	157	10,920.00	-100%
LOCAL HEADWRAP	0	0.00	0	0.00	i i	3	600.00	-100%
LOCAL SCARF	0	0.00	0	0.00	1 1 1	10	6,570.00	-100%
LOQI	0	0.00	0	0.00	1	4	3,600.00	-100%
M.Y. SAN	0	0.00	36	2,160.00	-100%	0	0.00	! ! !
MEIJI	0	0.00	0	0.00	I I	23	5,750.00	-100%
MILKY WAY	0	0.00	2	1,200.00	-100%	702	0.00	i !
MISHMASH	0	0.00	0	0.00	 	14	4,200.00	-100%
MODESS	0	0.00	1	150.00	-100%	0	0.00	 
MUNCHIES	0	0.00	0	0.00	-  -	14	2,490.00	-100%
NISSIN	0	0.00	11	770.00	-100%	0	0.00	 
NIVEA	0	0.00	0	0.00		11	2,295.00	-100%
OFF	0	0.00	4	700.00	-100%	3	480.00	-100%
OREO	0	0.00	0	0.00	 	15	1,420.00	-100%

RunDate:

Period: 11/01/2024-11/30/2024

#### WH SMITH NAIA T3 BUS GATE

BRAND		ent Sales		st Year	Inc/Dec%		019	Inc/Dec%
		24-11/30/2024		23-11/30/2023	1110/1000/0		9-11/30/2019	1110/1000/0
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT		İ				1		
PAMPERS	0	0.00	2	300.00	-100%	0	0.00	
PANDA	0	0.00	0	0.00		2	50.00	-100%
PH CARE	0	0.00	0	0.00		1	100.00	-100%
PIKNIK	0	0.00	0	0.00		31	4,650.00	-100%
PLANTERS	0	0.00	0	0.00		53	13,250.00	-100%
QUAKER	0	0.00	0	0.00		46	5,360.00	-100%
RED HORSE	0	0.00	0	0.00		54	5,400.00	-100%
RICOA	0	0.00	0	0.00		37	3,700.00	-100%
ROYAL DANSK	0	0.00	0	0.00		3	652.50	-100%
RUFFLES	0	0.00	6	1,800.00	-100%	6	1,500.00	-100%
SBS	0	0.00	0	0.00		9	15,300.00	-100%
SKETCHBOOKS	0	0.00	0	0.00		70	75,058.57	-100%
SKROSS	0	0.00	0	0.00		0	0.00	
SMARTFOOD	0	0.00	2	500.00	-100%	13	2,610.00	-100%
SUGUS	0	0.00	0	0.00		33	825.00	-100%
TIFFANY	0	0.00	5	440.00	-100%	0	0.00	
TROPICANA	0	0.00	0	0.00		77	5,005.00	-100%
VICTORIA'S SECRET	0	0.00	0	0.00		0	0.00	
VOLVIC	0	0.00	0	0.00		25	2,500.00	-100%
VOORTMAN	0	0.00	0	0.00		10	3,000.00	-100%
WHISPER	0	0.00	3	300.00	-100%	0	0.00	
WHSMITH BAGS	94,052	0.00	627	0.00		0	0.00	
WILKINS	0	0.00	0	0.00		58	1,731.43	-100%
WONKA	0	0.00	0	0.00		5	625.00	-100%
YANYAN	0	0.00	0	0.00		29	2,900.00	-100%
1-OUTRIGHT Total:	101,095	822,192.86	4,944	446,415.57	84%	8,087	952,960.57	-13%
2-CONSIGNE		i 1	   			 	 	
BLEEVES	4	4,800.00	1	1,200.00	300%	0	0.00	
7D CONSIGN	0	0.00	0	0.00	: I	0	0.00	
ABE KENI	0	0.00	14	3,240.00	ا ا	0	0.00	
ADG	0	0.00	45	•	i 1	0¦	0.00	
AIZA'S	0	0.00	45 1	175.00	'	0	0.00	
ALIBABA	0; 0;	0.00	3	495.00	ı l	0	0.00	
BAHAGHARI	0	0.00	3։ 2։			0¦	0.00	
טאו ואמו ואמו	U	0.00	Z <sub>1</sub>	040.00	-100%	U <sub>1</sub>	0.00	

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH NAIA T3 BUS GATE

BRAND		nt Sales I-11/30/2024	11/01/2023	Year 3-11/30/2023	Inc/Dec%	201 11/01/2019	9 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	
2-CONSIGNE	i !	1	1			i !		
BONG BONG'S CONSIGN	0	0.00	21	3,430.00	-100%	0	0.00	
CHRISTINE	0	0.00	1	120.00	-100%	0 !	0.00	
EDNA`S	0	0.00	13	1,895.00	-100%	0	0.00	
EMY'S-C	0	0.00	1	140.00	-100%	0	0.00	
FUMA	0	0.00	0	0.00		0	0.00	
ILOCOS CHICHACORN	0	0.00	1	250.00	-100%	0	0.00	
JOVYS	0	0.00	7	1,240.00	-100%	0	0.00	
LCTI	0	0.00	61	8,205.00	-100%	0	0.00	
MARKYS	0	0.00	2	320.00	-100%	0	0.00	
REAL KIDS SHADES	0	0.00	0	0.00		0	0.00	
RUBY	0	0.00	1	150.00	-100%	0	0.00	
SPECIAL BAGNET	0	0.00	3	750.00	-100%	0	0.00	
ZUMIGUI-C	0	0.00	1	350.00	-100%	0	0.00	
2-CONSIGNE Total:	4	4,800.00	178	34,630.00	-86%	0	0.00	
TOTALS:	101,099	826,992.86	5,122	481,045.57	71%	8,087	952,960.57	-13%
 					1 1 1 1 1 1 1			

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND		nt Sales I-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	20 11/01/2010	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT								-  -
GOLDILOCKS OUTRIGHT	7,073	977,050.00	9,400	1,113,920.00	-12%	0	0.00	 
TRAVEL BLUE	446	622,159.00	556	756,399.00		293	349,809.00	I
PREMIER	2,403	213,448.00	4,424	246,600.00	1	0	0.00	i
EVIAN	627	146,564.29	800	168,250.00		1,024	117,950.00	24%
SKETCHBOOKS	116	145,960.00	0	0.00		144	144,575.00	. 0%
RED RIBBON	1,685	143,380.00	0	0.00		0	0.00	
LEXINGHAM	63	98,410.00	62	69,830.00	40%	0	0.00	 
HAPPY HEARTS-O	96	53,556.00	0	0.00	I	0	0.00	i !
MARS	326	43,000.00	302	67,110.00	-35%	512	78,404.00	-45%
COCA COLA	348	40,300.00	450	52,550.00	-23%	162	12,150.00	231%
FRITO LAY	289	39,320.00	319	55,260.00	-28%	251	25,115.00	56%
KATINKO	190	36,840.00	0	0.00		0	0.00	 
POCARI	241	36,150.00	206	24,720.00	46%	188	15,980.00	126%
SAN MIGUEL	291	34,920.00	386	38,600.00	-9%	148	14,800.00	l 135%
FLAMINGO	120	32,550.00	337	72,400.00	-55%	766	197,300.00	¦ -83%
CANDY CORNER	129	30,975.00	181	39,960.00	-22%	0	0.00	 
HARIBO	220	30,750.00	205	30,750.00	0%	0	0.00	 
JACK & JILL	335	30,620.00	129	10,320.00	196%	0	0.00	 
TROLLI	147	27,570.00	105	9,250.00	198%	179	27,730.00	-0%
MENTOS	262	26,700.00	143	14,300.00	86%	260	15,600.00	71%
SANICARE	279	23,915.00	223	22,235.00	7%	63	4,400.00	443%
STREPSILS	132	22,860.00	10	1,800.00	1170%	116	17,400.00	31%
VOLVIC	142	21,257.14	0	0.00		130	13,000.00	63%
GATORADE	210	21,000.00	354	35,400.00	-40%	167	13,360.00	57%
COOL & CLEAN	197	19,700.00	134	13,400.00	47%	0	0.00	 
CADBURY	106	18,750.00	182	41,370.00	-54%	323	67,540.00	-72%
GROOVY	73	18,710.00	243	49,300.00	-62%	309	53,760.00	-65%
TOBLERONE	97	17,900.00	95	23,400.00	-23%	227	51,000.00	-64%
MICHELLE'S OUTRIGHT	74	16,790.00	156	31,800.00	-47%	186	37,200.00	-54%
GIFT BUSINESS	156	16,400.00	34	9,367.00	75%	269	37,621.00	-56%
PRINGLES	73	16,325.00	98	21,560.00	-24%	30	6,000.00	172%
NESTLE	121	15,520.00	3	900.00	1624%	41	6,575.00	136%
FISHERMAN'S FRIEND	131	15,000.00	37	4,440.00	237%	99	11,880.00	26%
CHEETOS	47	13,550.00	88	23,580.00	-42%	158	25,985.00	-47%

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND		t Sales -11/30/2024	Last 11/01/2023	Year -11/30/2023	Inc/Dec%	201 11/01/2019	9 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT		   		i				; 
SMART C	132	13,200.00	218	21,800.00	-39%	0	0.00	 
LEMON DOU	87	13,050.00	85	12,750.00	2%	0	0.00	I
HERSHEY'S	99	12,280.00	69	15,985.00		150¦	34,610.00	i
STARBUCKS	45	11,250.00	0	0.00		65	9,570.00	ı
REDBULL	68	10,880.00	63	10,080.00	7%	24	3,120.00	1
DOUBLEMINT	374	9,930.00	612	18,360.00	-45%	44	5,940.00	
TY	18	8,910.00	0	0.00		9	2,057.75	Į.
BROWNIES UNLIMITED	28	8,500.00	0	0.00		0	0.00	i
JINRO	42	8,400.00	41	8,200.00	2%	17	3,400.00	147%
VITA COCO	81	8,100.00	86	8,600.00		41	3,075.00	1
DINGDONG	157	7,650.00	3	150.00	5000%	0	0.00	 
MOGU MOGU	75	7,500.00	145	14,500.00	-48%	0	0.00	 
SBS	17	7,280.00	0	0.00		15	30,600.00	-76%
HAPPY	70	6,900.00	0	0.00		0	0.00	1
OISHI	101	6,476.00	92	7,480.00	-13%	0	0.00	 
FRUITELLA	75	6,300.00	29	2,320.00	171%	0	0.00	i !
LINDT	16	5,850.00	0	0.00		0	0.00	1 
WHITEFLOWER	34	5,800.00	0	0.00		0	0.00	 
FOX'S	40	5,700.00	0	0.00		0	0.00	 
FERRERO ROCHER	19	5,620.00	30	13,000.00	-56%	83	60,300.00	-90%
RICOLA	37	5,550.00	0	0.00		0	0.00	 
SPRITE	51	5,100.00	50	5,000.00	2%	18	1,350.00	277%
GREEN CROSS	48	4,800.00	37	2,900.00	65%	50	3,390.00	41%
LOTTE	39	4,560.00	16	1,875.00	143%	0	0.00	: 
CHIPS AHOY	40	4,550.00	30	3,350.00	35%	0	0.00	 
TIC TAC	74	4,140.00	162	8,100.00	-48%	37	2,200.00	88%
JBL	1	3,900.00	2	1,800.00	116%	0	0.00	 
PERRIER WATER	19	3,800.00	54	8,100.00	-53%	0	0.00	 
SONY	1	3,700.00	2	1,400.00	164%	0	0.00	i !
POCKY	42	3,500.00	31	3,460.00	1%	0	0.00	! 
ROYAL	35	3,500.00	70	6,980.00	-49%	54	4,050.00	-13%
RUFFLES	17	3,420.00	34	10,200.00	-66%	20	4,600.00	-25%
SKITTLES	43	3,400.00	52	5,200.00	-34%	21	2,100.00	¦ 61%
ZAINI	14	3,200.00	0	0.00		14	4,268.00	-25%

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND		nt Sales I-11/30/2024	Last	Year 3-11/30/2023	Inc/Dec%	201	9 -11/30/2019	lnc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>.                                    </u>
1-OUTRIGHT					-			!   
OGON	1	2,800.00	2	5,600.00	-50%	0	0.00	 
KINDER BUENO	27	2,760.00	61	7,320.00		68	6,800.00	l
NUTELLA	7	2,450.00	0	0.00		23	4,600.00	I
BEACH HUT	2	2,400.00	17	14,500.00		3	900.00	l
LOACKER	9	1,980.00	15	2,990.00		24	2,360.00	I
KINDER JOY	24	1,920.00	55	5,500.00		40	3,200.00	!
OFF	6	1,800.00	1	300.00		5	860.00	l
BATH & BODY WORKS	1	1,750.00	0	0.00		0	0.00	I
ICE BREAKER	8	1,600.00	149	29,400.00		37	7,400.00	l
OMEGA	8	1,600.00	8	1,600.00		0	0.00	l
CASINO	20	1,580.00	14	1,025.00		0	0.00	!
GENERIC MERCHANDISE	5	1,500.00	0	0.00		0	0.00	l
SABROSO	1	1,500.00	0	0.00		0	0.00	I
CALBEE	12	1,320.00	1	80.00		0	0.00	l
ANOMEO	3	1,250.00	0	0.00		0	0.00	l
SMARTFOOD	5	1,250.00	19	4,750.00		12	2,227.50	
EFFICASCENT	6	900.00	9	1,350.00		0	0.00	I
BIODERM	8	800.00	10	1,000.00	. I	0	0.00	 
MISHMASH	5	780.00	2	1,500.00		6	3,200.00	-75%
SISTER	6	600.00	56	5,600.00	-89%	0	0.00	 
YANYAN	6	600.00	2	200.00	200%	19	780.00	-23%
HAITAI	3	540.00	0	0.00		0	0.00	 
LAMPEIN	2	300.00	2	300.00	0%	0	0.00	 
MANZANILLA	3	300.00	0	0.00		0	0.00	'   
MERBA	1	300.00	1	250.00	20%	26	6,500.00	¦ -95%
MILLENNIUM	2	300.00	0	0.00		0	0.00	 
VICTORIA'S SECRET	1	299.75	0	0.00		0	0.00	 
MONDE	6	260.00	14	700.00	-62%	0	0.00	 
METHYL	2	240.00	1	120.00	100%	0	0.00	 
LOCAL SCARF	1	199.00	8	6,649.00	-97%	22	13,708.00	¦ -98%
ОКАМОТО	1	130.00	1	350.00	-62%	0	0.00	 
7D	0	0.00	0	0.00		177	46,910.00	-100%
ABSOLUT	0	0.00	0	0.00		8	1,550.00	-100%
ALFONSO	0	0.00	0	0.00		3	1,800.00	-100%

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND		nt Sales		t Year	Inc/Dec%		19	inc/Dec%
	Qty.	1-11/30/2024 Nett	Qty.	3-11/30/2023 Net	1	Qty.	9-11/30/2019 Net	<u> </u>
1-OUTRIGHT			·		<u>!</u> !	<del></del>		] 
AMADEO LIQUER	0	0.00	0	0.00	1	1	150.00	-100%
APPLE	0	0.00	0	0.00	1	0	0.00	1
AQUAFINA	0	0.00	0	0.00	i I	778¦	23,340.00	i
ASTRING-O-SOL	0	0.00	0	0.00	1	3	300.00	I
BACARDI	0	0.00	0	0.00	1 1	2 2	1,388.00	1
BADOIT	0	0.00	0	0.00	: 1	4!	400.00	1
BAND-AID	0	0.00	0	0.00	1	12 <sup>1</sup>	1,560.00	1
BAUDUCCO	0	0.00	0	0.00	i I	12¦ 1¦	120.00	i
BE RELAX	0	0.00	0	0.00	'	7	20,400.00	1
BIOGENIC	0	0.00	0	0.00	1 1	8	560.00	1
BLOOM & GROW	0	0.00	0 0	0.00	: 1	3¦	8,100.00	'
BRONCHO	0	0.00	8	640.00	1	$0^{\frac{1}{2}}$	0.00	1
BUNDLE PROMO	263	0.00	0	0.00	i I	0¦	0.00	i
C&H	1	0.00	1	2,800.00	' I	41:	7,740.00	1
CABEAU	0	0.00	14	2,800.00	1 1	41; 65;	192,600.00	1
CAREFREE	1	0.00	0	0.00	: 1	1	780.00	
CEBU DRIED MANGOES-O	0	0.00	0	0.00	1	12¦		1
	1	:	0;		i I	6¦	1,770.00	i
CHEETONY	0	0.00	0	0.00	'	0	0.00 600.00	ı
CHEF TONY	0	0.00	0;	0.00	1	3		1
CHIVAS REGAL	0	0.00	0	0.00	: 1	2	600.00	1
CHUPA CHUPS	0	0.00	12	1,180.00	1	0;	0.00	1
CLOUD 9	0	0.00	29	850.00	i I	0¦	0.00	1
COLGATE	0	0.00	0	0.00	!	33	3,300.00	1
COMBOS	0	0.00	0;	0.00	1 1	32¦	6,650.00	1
CONVOY	0	0.00	0	0.00	: 1	0	0.00	:
COWHEAD	0	0.00	0	0.00	1	27	2,080.00	l
CRACKING MONKEY	0	0.00	0;	0.00	ı I	13	5,200.00	1
DEL MONTE	0	0.00	0	0.00	! 1	91	6,370.00	!
DELFI	0	0.00	5¦	500.00	1	0¦	0.00	1
DESTINATION TRAVEL	0	0.00	4	1,600.00	; I	13	13,450.00	' 1
DORITOS	0	0.00	0	0.00	1	19¦	4,175.00	1
DUREX	0	0.00	0	0.00	ı I	5¦	1,250.00	1
ECO BAG	0	0.00	3	750.00	!	0	0.00	!
EL HOMBRE	0	0.00	0	0.00	l I	5¦	750.00	-100%

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND	Curren	t Sales -11/30/2024	Last \ 11/01/2023-		Inc/Dec%	201 11/01/2019		Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT		   			<u> </u>			! 
EVAN WILLIAMS	0	0.00	0	0.00	 	5	1,000.00	-100%
EXTRA	0	0.00	0	0.00	1	46	6,210.00	I
FIBISCO	0	0.00	29	2,120.00	i I	0	0.00	i
FILIPINIANA-O	0	0.00	1	695.00	!	0	0.00	I
FIT BAR	0	0.00	13	1,300.00	ı	0	0.00	1
FUMA	0	0.00	0	0.00	: 1	1	615.00	
FUNDADOR	0	0.00	0	0.00	1	3	2,160.00	1
GO TRAVEL	0	0.00	0	0.00	i I	0	0.00	i
GODIVA	0	0.00	0	0.00	!	0	0.00	I
GOYA	0	0.00	53	5,300.00	ı I	0	0.00	I
GROWERS	0	0.00	4	500.00	: 1	32	6,400.00	
HENNESSY	0	0.00	0	0.00	1	2	5,600.00	1
INNERGIE	0	0.00	0	0.00	i I	0	0.00	i
JOHNNIE WALKER	0	0.00	0	0.00	'	5	7,520.00	1
JOSE CUERVO	0	0.00	0	0.00	ı	5	1,000.00	1
JUICY FRUIT	0	0.00	0	0.00	i i	71¦	1,604.00	-100%
KETTLE KORN	0	0.00	11	1,100.00	-100%	0	0.00	I
KISSNY	0	0.00	0	0.00	1	1	500.00	-100%
LA2PU	0	0.00	0	0.00		11	1,100.00	-100%
LAY'S	0	0.00	0	0.00	1 1 1	8	1,020.00	-100%
LIPTON	0	0.00	0	0.00		93	6,510.00	-100%
LISTERINE	0	0.00	12	2,160.00	-100%	0	0.00	! 
LOCAL HEADWRAP	0	0.00	1	400.00	-100%	3	1,200.00	-100%
LOQI	0	0.00	2	2,000.00	-100%	5	5,200.00	-100%
MANILLE LIQUER	0	0.00	0	0.00	 	2	300.00	-100%
MANTYX	0	0.00	0	0.00	1	1	200.00	-100%
MARLBORO	0	0.00	0	0.00		134	29,900.00	-100%
MEIJI	0	0.00	0	0.00	 	8	2,000.00	-100%
MIGHTY BOND	0	0.00	0	0.00		5	425.00	-100%
MILKY WAY	0	0.00	0	0.00	 	2	0.00	1 
MINUTE MAID	0	0.00	0	0.00		20	1,200.00	-100%
MONIEGOLD BANGKOK	0	0.00	2	300.00	-100%	0	0.00	 
MUNCHIES	0	0.00	0	0.00		14	4,200.00	-100%
NAPOLEON	0	0.00	0	0.00		2	300.00	-100%
		 	 			 		1 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND		nt Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>.                                    </u>
1-OUTRIGHT					<u> </u>			! 
NISSIN	0	0.00	5	350.00	-100%	0	0.00	 
NIVEA	0	0.00	3	300.00	I .	70	10,770.00	I
PALAWAN RUM	0	0.00	0	0.00	i	2	300.00	i
PANDA	0	0.00	0	0.00	!	22	550.00	I
PARADISE MANGO	0	0.00	0	0.00	1	3	1,920.00	I
PH CARE	0	0.00	0	0.00	: 1	8	800.00	
PIK-A-PIKEL	0	0.00	1	300.00	1	0	0.00	I
PIKNIK	0	0.00	0	0.00	i I	30	4,500.00	i
PLANTERS	0	0.00	0	0.00	!	9	2,250.00	1
QUAKER	0	0.00	0	0.00	1	21	2,450.00	1
RED HORSE	0	0.00	0	0.00		92	9,200.00	
REXONA	0	0.00	20	6,000.00	-100%	0	0.00	I
RHEA ACEITE	0	0.00	5	500.00	-100%	0	0.00	
RICOA	0	0.00	0	0.00		15	1,420.00	!
SELECTA	0	0.00	0	0.00	 	149	9,600.00	-100%
SKROSS	0	0.00	0	0.00		0	0.00	
SUGUS	0	0.00	0	0.00		81	2,025.00	-100%
THE KASE	0	0.00	0	0.00	1	0	0.00	 
TIFFANY	0	0.00	15	1,400.00	-100%	0	0.00	 
TOSKA	0	0.00	0	0.00	1 1 1	1	150.00	-100%
TROPICANA	0	0.00	0	0.00		132	8,580.00	-100%
VERY OLD CAPTAIN	0	0.00	0	0.00		2	300.00	-100%
VICKS	0	0.00	0	0.00	1	16	2,440.00	-100%
VIGAN BASI	0	0.00	0	0.00		2	960.00	-100%
VOORTMAN	0	0.00	1	400.00	-100%	0	0.00	 
WHISPER	0	0.00	0	0.00	1	26	2,600.00	-100%
WHITE CASTLE	0	0.00	0	0.00		1	150.00	-100%
WHSMITH BAGS	5,195	0.00	3,414	1,000.00	-100%	0	0.00	 
WILKINS	0	0.00	0	0.00	1	6	180.00	-100%
WONKA	0	0.00	0	0.00		3	375.00	-100%
1-OUTRIGHT Total:	24,934	3,330,604.18	25,790	3,365,890.00	-1%	9,536	2,073,877.25	60%
2-CONSIGNE	 	 			1	 		 
MUHLACH	1,217	601,900.00	884	404,200.00	48%	0	0.00	 
ISLAND SOUVENIRS	944	314,654.50	883	299,188.25	5%	0	0.00	 

RunDate:

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND		nt Sales I-11/30/2024	Last	Year -11/30/2023	Inc/Dec%	201	9 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>.                                    </u>
2-CONSIGNE		   			<u> </u>			 
FILIPINIANA	216	62,620.00	362	102,647.00	-38%	183	40,600.00	54%
BLEEVES	23	27,600.00	23	27,600.00		30	26,300.00	l
7D PASPACK	7	14,350.00	35	58,690.00		0	0.00	I
CHOWEE	27	5,400.00	0	0.00		0	0.00	l
EMY'S-C	21	4,960.00	264	48,770.00		20	3,000.00	I
LOLA NUTTYS	5	2,480.00	0	0.00		0	0.00	!
ADG	5	1,650.00	114	29,455.00		0	0.00	l
MARKYS	6	1,410.00	0	0.00		0	0.00	I
CACAO	3	1,080.00	0	0.00		0	0.00	l
LCTI	6	840.00	187	29,630.00		0	0.00	I
ZUMIGUI-C	3	790.00	35	9,650.00		0	0.00	!
JOVYS	2	620.00	33	8,700.00		0	0.00	l
ABE KENI	2	540.00	139	39,040.00		0	0.00	I
7D CONSIGN	0	0.00	225	53,740.00		13	1,820.00	l
ADORA	0	0.00	1	130.00		0	0.00	l
ALIBABA	0	0.00	1	165.00		0	0.00	
ALPHA STREAM	0	0.00	0	0.00		1	125.00	-100%
ANKER	0	0.00	0	0.00		10	10,125.50	i
APCEI	0	0.00	0	0.00		23	13,215.00	l
BAHAGHARI	0	0.00	95	16,400.00	-100%	0	0.00	 
BONG BONG'S CONSIGN	0	0.00	113	19,035.00	-100%	0	0.00	 
CARL'S	0	0.00	0	0.00		0	0.00	 
CEBU DRIED	0	0.00	14	2,230.00	-100%	46	6,440.00	-100%
CEBU DRIED MANGOES	0	0.00	62	22,890.00	-100%	25	4,500.00	-100%
CEBU LUCKY	0	0.00	144	47,740.00	-100%	0	0.00	 
CHOCOVRON	0	0.00	11	2,420.00	-100%	14	3,500.00	-100%
CHRISTINE	0	0.00	18	2,215.00	-100%	0	0.00	 
CREAMBAR	0	0.00	1	250.00	-100%	0	0.00	 
DAVAO SWEET	0	0.00	21	3,780.00	-100%	0	0.00	'   
EMERALD	0	0.00	0	0.00		0	0.00	   
EMPERORS	0	0.00	1	475.00	-100%	0	0.00	 
EMY'S	0	0.00	0	0.00		23	3,450.00	-100%
ES	0	0.00	56	20,390.00	-100%	0	0.00	I
FUMA	0	0.00	0	0.00		266	104,880.00	-100%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH T3 INTL (S12)

BRAND	Current Sales 11/01/2024-11/30/2024			t Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
<u></u>	Qty.	Nett	Qty.	Net		Qty.	Net	!
2-CONSIGNE					<u> </u>			! 
GOLDILOCKS CONSIGN	0	0.00	0	0.00		24	6,030.00	-100%
JABRA	0	0.00	0	0.00	1	0	0.00	1
JOANNA	0	0.00	67	15,200.00	i I	24	3,870.00	1
KAT-LEINE'S	0	0.00	1	300.00	1	0	0.00	Į.
LA2PU	0	0.00	0	0.00	1	17	2,000.00	1
MARISSA	0	0.00	60	8,460.00	: 1	0	0.00	1
MICHELLE	0	0.00	0	0.00	1	13	2,620.00	1
OH NUTS	0	0.00	1	465.00	i I	0	0.00	1
PEANUT BRITTLE	0	0.00	16	1,920.00	! I	0	0.00	l
PHIL BRAND CONSIGN	0	0.00	8	2,360.00	ı I	0	0.00	1
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00	: 1	48	11,440.00	!
PRAIA PILIPINAS	0	0.00	1	60.00	1	115	10,330.00	1
RUBY	0	0.00	52	8,160.00	i I	0	0.00	1
SD	0	0.00	2	320.00	'	0 !	0.00	1
SNACKERS	0	0.00	14	2,450.00	-100%	0	0.00	 
SPECIAL BAGNET	0	0.00	0	0.00	i	0	0.00	 
TARGUS	0	0.00	0	0.00		0	0.00	 
TRAPPIST	0	0.00	0	0.00	!	1	270.00	-100%
2-CONSIGNE Total:	2,487	1,040,894.50	3,944	1,289,125.25	-19%	896	254,515.50	308%
TOTALS:	27,421	4,371,498.68	29,734	4,655,015.25	-6%	10,432	2,328,392.75	87%
		1,011,100.00	20,701	1,000,010.20	1 1 1	10,102	2,020,0020	
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RunDate:

WH SMITH T4 -AM

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		019 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT			<del></del>		<u> </u> 	==		! 
TRAVEL BLUE	10	10,720.00	32	30,120.00	-64%	0	0.00	 
PREMIER	39	3,280.00	338	16,900.00	1	0	0.00	I
TOBLERONE	5	1,450.00	28	7,425.00	i I	72	38,000.00	i
NUTELLA	3	1,050.00	0	0.00	1	71	14,200.00	I
LEXINGHAM	1	900.00	5	6,020.00	1 1	0	0.00	I
CANDY CORNER	3	850.00	43	9,400.00	: I	0	0.00	!
COOL & CLEAN	8	800.00	11	1,100.00	1	0	0.00	1
FRITO LAY	7	780.00	5	1,500.00	i I	9	1,600.00	i
SANICARE	7	770.00	17	1,575.00	!	1	65.00	1
COCA COLA	6	750.00	191	21,350.00	1	0	0.00	I
REDBULL	4	640.00	39	6,240.00	: 1	54	7,020.00	!
GATORADE	6	600.00	142	14,200.00	1	337	23,590.00	1
MENTOS	4	600.00	62	6,200.00	i I	0	0.00	i
OFF	2	600.00	3	900.00	'	11	1,760.00	I
TIC TAC	9	540.00	30	1,500.00	1 1	49	2,450.00	1
FERRERO ROCHER	1	500.00	0	0.00	: 1	37	17,900.00	:
PRINGLES	2	500.00	21	4,620.00	-89%	76	15,200.00	I
FISHERMAN'S FRIEND	4	480.00	21	2,520.00	-80%	11	1,320.00	-63%
JACK & JILL	4	400.00	84	6,200.00	-93%	0	0.00	! !
OISHI	5	400.00	86	6,840.00	-94%	0	0.00	 
E-VIPO	7	350.00	9	450.00	-22%	0	0.00	i I
MARS	2	320.00	81	21,000.00	-98%	179	28,980.00	-98%
NESTLE	3	320.00	14	3,300.00	-90%	67	27,625.00	-98%
BC NEW YORKERS	1	300.00	0	0.00	! !	0	0.00	! ! !
CADBURY	2	300.00	24	7,050.00	-95%	123	26,459.50	-98%
CHEETOS	1	300.00	0	0.00	i !	0	0.00	i !
HARIBO	2	300.00	45	6,750.00	-95%	0	0.00	 
HERSHEY'S	2	300.00	26	8,465.00	-96%	176	59,700.00	-99%
MOGU MOGU	3	300.00	46	4,600.00	-93%	0	0.00	i I
POCARI	2	300.00	36	4,320.00	-93%	228	19,380.00	-98%
SISTER	3	300.00	5	500.00	-40%	0	0.00	 
GIFT BUSINESS	2	270.00	10	2,550.00	-89%	1	895.00	-69%
BROWNIES UNLIMITED	1	250.00	0	0.00	 	0	0.00	 
KATINKO	1	250.00	0	0.00	i !	0	0.00	1
			! !			1		1 1

RunDate:

WH SMITH T4 -AM

Period: 11/01/2024-11/30/2024

BRAND		nt Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 1-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u> 
1-OUTRIGHT		   						
TROLLI	1	250.00	5	750.00	-66%	48	8,390.00	-97%
LOTTE	2	240.00	4	950.00		13	6,825.00	1
LOACKER	1	220.00	9	1,980.00	-88%	25	5,175.00	-95%
FRUITELLA	2	200.00	15	1,200.00	1	0	0.00	1
MONDE	4	200.00	0	0.00		0	0.00	 
ROYAL	2	200.00	12	1,200.00	-83%	0	0.00	! 
SMART C	2	200.00	21	2,100.00	-90%	0	0.00	 
STARBUCKS	1	200.00	0	0.00		385 ¦	40,977.00	-99%
HAITAI	1	180.00	0	0.00		0	0.00	! 
LISTERINE	1	180.00	3	540.00	-66%	0	0.00	 
CROCO	1	150.00	0	0.00		0	0.00	
DOUBLEMINT	5	150.00	88	2,640.00	-94%	0	0.00	 
EVIAN	1	150.00	189	35,950.00	-99%	1,418	138,545.00	-99%
LEMON DOU	1	150.00	27	4,050.00	-96%	0	0.00	! 
PERRIER WATER	1	150.00	20	3,000.00	-95%	0	0.00	 
GRANNY GOOSE	1	100.00	29	2,320.00	-95%	0	0.00	i !
POCKY	1	100.00	2	560.00	-82%	0	0.00	 
SPRITE	1	100.00	21	2,100.00	-95%	0	0.00	 
BRONCHO	1	80.00	0	0.00		0	0.00	 
GREEN CROSS	1	75.00	10	800.00	-90%	12	725.00	-89%
CASINO	1	70.00	1	85.00	-17%	0	0.00	 
PANDA	1	25.00	0	0.00		0	0.00	! 
7UP	0	0.00	0	0.00		74	5,180.00	-100%
ABSOLUT	0	0.00	1	150.00	-100%	1	1,975.00	-100%
ALFONSO	0	0.00	0	0.00		2	2,500.00	-100%
ALL CHOCOLATES FUNSIZE	0	0.00	0	0.00		48	93,600.00	-100%
AQUAFINA	0	0.00	0	0.00		279	11,295.00	-100%
BAILEYS	0	0.00	1	1,400.00	-100%	1	1,200.00	-100%
BEACH HUT	0	0.00	3	1,800.00	-100%	12	7,972.00	-100%
BIODERM	0	0.00	1	100.00	-100%	0	0.00	! 
BITE BLOCK	0	0.00	1	295.00	-100%	0	0.00	 
BOMBAY	0	0.00	0	0.00		3	3,450.00	-100%
BURNETT'S	0	0.00	0	0.00		0	0.00	 
C&H	0	0.00	8	1,650.00	-100%	20	4,000.00	-100%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH T4 -AM

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	20 11/01/2019	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	i !
1-OUTRIGHT		 	1		1	į		 
CAREFREE	0	0.00	0	0.00	i !	6	390.00	-100%
CARLOS I	0	0.00	0	0.00		1	1,450.00	-100%
CHEF TONY	0	0.00	0	0.00	1	13	2,600.00	-100%
CHIVAS REGAL	0	0.00	0	0.00	i i	3	9,000.00	-100%
CHUPA CHUPS	0	0.00	3	300.00	-100%	0	0.00	 
CLOUD 9	0	0.00	4	125.00	-100%	0	0.00	i !
COMBOS	0	0.00	0	0.00	 	7	1,750.00	-100%
DEL MONTE	0	0.00	0	0.00	1	84	5,880.00	-100%
DELFI	0	0.00	1	100.00	-100%	0	0.00	
DESTINATION TRAVEL	0	0.00	1	990.00	-100%	0	0.00	 
DON PAPA	0	0.00	0	0.00	!	1	2,900.00	-100%
DORITOS	0	0.00	0	0.00	! !	9	2,075.00	-100%
DUREX	0	0.00	2	600.00	-100%	0	0.00	 
EFFICASCENT	0	0.00	1	100.00	-100%	0	0.00	 
EVAN WILLIAMS	0	0.00	0	0.00	 	1	0.00	 
FIBISCO	0	0.00	32	1,540.00	-100%	0	0.00	 
FIT BAR	0	0.00	6	600.00	-100%	0	0.00	 
FLAMINGO	0	0.00	0	0.00	 	16	4,350.00	-100%
FUNDADOR	0	0.00	0	0.00		4	3,600.00	-100%
GOLDILOCKS OUTRIGHT	0	0.00	257	31,465.00	-100%	0	0.00	 
GOYA	0	0.00	5	500.00	-100%	0	0.00	I I
GREY GOOSE	0	0.00	1	3,500.00	-100%	4	12,000.00	-100%
GROWERS	0	0.00	2	200.00	-100%	0	0.00	 
HENNESSY	0	0.00	0	0.00	i !	3	12,000.00	-100%
ICE BREAKER	0	0.00	16	3,200.00	-100%	17	3,400.00	-100%
JACK DANIELS	0	0.00	2	6,400.00	-100%	3	6,100.00	-100%
JELLY BEAN	0	0.00	0	0.00	i i	1	425.00	-100%
JOHNNIE WALKER	0	0.00	1	2,400.00	-100%	11	22,800.00	-100%
JOSE CUERVO	0	0.00	1	2,000.00	-100%	0	0.00	i !
KETTLE KORN	0	0.00	6	450.00	-100%	0	0.00	 
KINDER BUENO	0	0.00	10	1,200.00	-100%	52	5,200.00	-100%
KINDER JOY	0	0.00	12	1,200.00	-100%	84	6,720.00	-100%
KIRKLAND	0	0.00	0	0.00		2	3,600.00	-100%
LIPTON	0	0.00	0	0.00	<u> </u>	89	6,230.00	-100%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

WH SMITH T4 -AM

BRAND		ent Sales 24-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	!
1-OUTRIGHT	<del>-</del> + -   		· · · · · · · · · · · · ·		†	· + -		1 1
MEIJI MACADEMIA	0	0.00	0	0.00	 	27	8,100.00	-100%
MERBA	0	0.00	3	750.00	1	47	11,750.00	1
MIGHTY BOND	0	0.00	1	110.00	i I	0	0.00	i
MONIE GOLD	0	0.00	1	150.00	-100%	0	0.00	 
MOUNTAIN DEW	0	0.00	0	0.00	1	54	3,780.00	-100%
NISSIN	0	0.00	58	5,800.00	-100%	105	7,350.00	-100%
NONGSHIM	0	0.00	69	14,450.00	-100%	0	0.00	! !
PASALUBONG PACK	0	0.00	0	0.00	!	157	268,443.00	-100%
PEPSI	0	0.00	0	0.00		170	11,851.00	-100%
PIKNIK	0	0.00	0	0.00	 	9	2,150.00	-100%
REXONA	0	0.00	2	600.00	-100%	0	0.00	I I
RUFFLES	0	0.00	1	300.00	-100%	3	750.00	-100%
SAN MIGUEL	0	0.00	108	10,800.00	-100%	266	26,600.00	-100%
SKITTLES	0	0.00	9	900.00	-100%	0	0.00	! !
SKROSS	0	0.00	0	0.00	1	0	0.00	 
SMARTFOOD	0	0.00	0	0.00		3	675.00	-100%
STREPSILS	0	0.00	3	450.00	-100%	45	6,750.00	-100%
TERESA'S PASALUBONG	0	0.00	0	0.00	 	0	0.00	 
TIFFANY	0	0.00	7	680.00	-100%	0	0.00	i I
VICKS	0	0.00	3	450.00	-100%	0	0.00	 
VITA COCO	0	0.00	56	5,600.00	-100%	140	10,500.00	-100%
VOORTMAN	0	0.00	0	0.00	i i	1	300.00	-100%
WHISPER	0	0.00	0	0.00	1	2	200.00	-100%
WHSMITH	47	0.00	1	0.00	! !	0	0.00	 
1-OUTRIGHT Total:	242	34,140.00	2,610	367,125.00	-90%	5,283	1,089,622.50	-96%
2-CONSIGNE	j 1	1	 		1 1 1	i ! !		 
ZUMIGUI-C	1	220.00	0	0.00	i !	0	0.00	i !
7D CONSIGN	0	0.00	10	1,570.00	-100%	0	0.00	 
B & D	0	0.00	0	0.00	1	1	805.00	-100%
BIJOUX TERNER	0	0.00	0	0.00	: 	0	0.00	! !
BLEEVES	0	0.00	1	1,200.00	-100%	0	0.00	 
CEBU BRAND CONSIGN	0	0.00	11	1,600.00	-100%	0	0.00	1
CHOCOVRON	0	0.00	2	260.00	-100%	0	0.00	 
EMY'S-C	0	0.00	1	140.00	-100%	0	0.00	1

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

WH SMITH T4 -AM

Period: 11/01/2024-11/30/2024

BRAND		nt Sales 4-11/30/2024		Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	   Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
2-CONSIGNE					-			   
FILIPINIANA	0	0.00	2	0.00		20	10,541.00	-100%
LCTI	0	0.00	12	1,230.00	1	0	0.00	l
O'CLOCK	0	0.00	0	0.00		0	0.00	i
OH NUTS	0	0.00	1	600.00	'	0	0.00	ı
PHIL BRAND CONSIGN	0	0.00	22	4,770.00		0	0.00	ı
PHIL. BRAND DRIED MANGOES	0	0.00	4	920.00		0	0.00	!
2-CONSIGNE Total:	1	220.00	66	12,290.00	!	21	11,346.00	!
TOTALS:	243	34,360.00	2,676	379,415.00	-90%	5,304	1,100,968.50	-96%
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RunDate:

FRANCHISE STORES

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

MINISO CEBU

	BRAND	Curre 11/01/202	nt Sales 4-11/30/2024	Last 11/01/202	Year 3-11/30/2023	Inc/Dec%	201 11/01/2019	19 -11/30/2019	Inc/Dec
	 	Qty.	Nett	Qty.	Net	i i	Qty.	Net	1
	1-OUTRIGHT	+ - ! !							 
MINISO		10,148	2,399,762.02	8,849	1,493,617.54	60%	0	0.00	 
	1-OUTRIGHT Total:	10,148	2,399,762.02	8,849	1,493,617.54	<u>'                                    </u>	0	0.00	!
	TOTALS:	10,148	2,399,762.02	8,849	1,493,617.54	60%	0	0.00	 
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RunDate:

FRANCHISE STORES

#### 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

MINISO DRIVE&DINE

BRAND	Curre 11/01/202	nt Sales 4-11/30/2024	Last 11/01/202	t Year 3-11/30/2023	Inc/Dec%	2019 11/01/2019-1		Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT	<u> </u>	1			! ! !	 		
MINISO	6,917	1,351,380.90	7,712	1,085,568.94	24%	0	0.00	
1-OUTRIGHT Total:	6,917	1,351,380.90	7,712	1,085,568.94	24%	0	0.00	
TOTALS:	6,917	1,351,380.90	7,712	1,085,568.94	24%	0	0.00	
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RunDate:

FRANCHISE STORES

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

## **SALES REPORT - Comparative by Brand per Store**

MINISO T3

Period: 11/01/2024-11/30/2024

BRAND	11/01/202	nt Sales 4-11/30/2024	11/01/202	: Year 3-11/30/2023	Inc/Dec%	11/01/201	)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	
1-OUTRIGHT					<u> </u>			
MINISO	7,251	2,306,291.63	5,470	1,434,813.67	60%	15,744	3,117,779.85	-26%
1-OUTRIGHT Total:	7,251	2,306,291.63	5,470	1,434,813.67	60%	15,744	3,117,779.85	-26%
TOTALS:	7,251	2,306,291.63	5,470	1,434,813.67	60%	15,744	3,117,779.85	-26%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

BORACAY

BRAND		nt Sales I-11/30/2024		t Year 23-11/30/2023	Inc/Dec%	20	19 9-11/30/2019	   Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT	<u> </u>				<u> </u>			] 
NIKE	102	152,726.50	169	289,357.00	-47%	79	118,787.00	28%
ADIDAS	90	136,158.00	52	92,989.00	1	79, 70,	85,600.00	1
SPEEDO	54	83,161.00	6	16,463.00	i I	70¦ 0¦	0.00	i
BATH & BODY WORKS	' '	75,312.00	1	100,082.00	1	i	3,605.00	ļ.
BEACH HUT	247 87	· i	691¦ 0		1	6¦		1
	1	71,932.00	- 1	0.00	!	65	50,000.00	
VICTORIA'S SECRET	121	68,140.00	83	59,549.00	1	63	67,555.00	1
DELSEY	3	40,970.00	0	0.00	i I	0	0.00	i
CLINIQUE	13	34,000.00	0	0.00	'	0;	0.00	l
HAVAIANAS	18	20,282.00	29	32,671.00	1	0;	0.00	1
MINISO	55	19,365.00	0	0.00	: 1	0	0.00	
QUIKSILVER	2	8,980.00	0	0.00	1	1¦ -'	895.00	1
ADIDAS PH	15	8,694.00	12	8,496.00	i I	5	2,700.00	1
BURBERRY	2	4,640.00	0	0.00	·	0	0.00	1
COCO CABANA	4	4,596.00	0	0.00	1	0	0.00	1
NESTI DANTE	28	4,465.00	0	0.00	: 1	173	42,200.00	
VERSACE	1	4,000.00	1	6,100.00	1	0	0.00	1
GIFT BUSINESS	13	2,340.00	4	598.00	i I	268	82,167.00	1
MARC JACOBS	1	2,200.00	0	0.00	'	0	0.00	ı
JOCKEY	4	2,146.00	0	0.00	1	0	0.00	1
SEA TO SUMMIT-O	1	1,690.00	0	0.00	!	0	0.00	! !
NALGENE-O	2	1,380.00	0	0.00		0	0.00	 
TRAVEL BLUE	1	1,170.00	5	4,660.00	-74%	0	0.00	I I
FLAMINGO	12	1,000.00	138	12,650.00	-92%	306	80,200.00	-98%
GROOVY	6	990.00	13	2,480.00	-60%	54	11,700.00	-91%
KISSNY	6	900.00	17	2,550.00	-64%	2	800.00	12%
FILIPINIANA-O	1	499.00	1	699.00	-28%	55	32,693.00	-98%
7D	0	0.00	0	0.00	i I	45	11,470.00	-100%
BAGUIO	0	0.00	0	0.00	<u> </u>	2	700.00	-100%
BAILEY'S	0	0.00	0	0.00		0	0.00	i I
BAYONGCIAGA	0	0.00	12	6,000.00	-100%	1	795.00	-100%
BILLABONG-SL	0	0.00	0	0.00	<u> </u>	65	45,500.00	-100%
BITE BLOCK - C	0	0.00	0	0.00	 	5	1,750.00	-100%
BOBOLI	0	0.00	0	0.00	ı I	0	0.00	1
CALVIN KLEIN	0	0.00	0	0.00	!	2	7,200.00	!
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

BORACAY

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	20	19 1-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT					<u> </u> 			! 
CAREFREE	0	0.00	0	0.00	1 1 1	1	65.00	-100%
CARICA	0	0.00	0	0.00	1	3	750.00	1
CEBU DRIED MANGOES	0	0.00	0	0.00	i I	9.	2,600.00	i
CHAMPION	0	0.00	5	2,800.00	'	0	0.00	1
COLGATE	0	0.00	0	0.00	ı I	6	600.00	1
CRACKING MONKEY	0	0.00	0	0.00	: I	1!	400.00	
DAVIDOFF	0	0.00	0	0.00	1	1	2,750.00	1
DUREX	0	0.00	0	0.00	i I	1	250.00	1
EASTPAK-SL	0	0.00	0	0.00	' I	2	2,366.00	l
ELIZABETH ARDEN	0	0.00	4	5,688.00	ı I	1	2,475.00	1
EMY'S	0	0.00	0	0.00	: 1	11	1,670.00	
EVERLAST	0	0.00	0	0.00	1	43	54,910.00	1
FITFLOP-SL	0	0.00	0	0.00	i I	3	10,722.00	i
GATTINONI ROMA	0	0.00	0	0.00	'	2	5,148.00	1
GIORGIO ARMANI	0	0.00	1	3,960.00	ı I	0	0.00	1
GREEN CROSS	0	0.00	0	0.00	: 1	2	135.00	
HAVAIANAS EYEWEAR	0	0.00	0	0.00	1	2	4,800.00	1
HIGH SIERRA	0	0.00	0	0.00	i I	0	0.00	i !
ILOCOS CHICHACORN	0	0.00	0	0.00	! ! !	2	500.00	-100%
ISLA	0	0.00	0	0.00	1 1	55 <sup>1</sup>	9,350.00	-100%
ISLAND GIRL	0	0.00	0	0.00	i I	1	1,595.00	-100%
KAT-LEINES OUTRIGHT	0	0.00	0	0.00	 	7	2,240.00	-100%
KIPLING-SL	0	0.00	0	0.00	 	0	0.00	 
LA2PU	0	0.00	0	0.00	i i	16	3,200.00	-100%
LOCAL SCARF	0	0.00	1	150.00	-100%	11	5,885.00	-100%
MEDIHEAL	0	0.00	0	0.00	i !	0	0.00	i !
MICHELLE'S OUTRIGHT	0	0.00	0	0.00	! ! !	34	8,435.00	-100%
MISHMASH	0	0.00	0	0.00	1	22	6,448.00	-100%
NIVEA	0	0.00	0	0.00	i i	18	9,030.00	-100%
NON-MERCH	455	0.00	664	0.00	 	0	0.00	 
OAKLEY	0	0.00	0	0.00	 	110	170,512.00	-100%
ORIGINS-O	0	0.00	0	0.00	 	1	1,250.00	ı
PACSAFE	0	0.00	0	0.00	 	1	3,415.00	1
PH CARE	0	0.00	0	0.00	i 1	1	100.00	
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RunDate:

**SALES REPORT - Comparative by Brand per Store** 

Period: 11/01/2024-11/30/2024

BORACAY

BRAND		nt Sales -11/30/2024	Last	Year 3-11/30/2023	Inc/Dec%		19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	1
1-OUTRIGHT			· <del>*</del>     					i !
PHIL. BRAND DRIED MANGOES	0	0.00	0	0.00		5	1,400.00	-100%
POLAROID	0	0.00	1	1,000.00		0	0.00	1
POLLIWALKS	0	0.00	0	0.00		0	0.00	i
RADICAL ORGANICS (OUTRIGHT)	0	0.00	0	0.00		13	2,860.00	ı
RALPH LAUREN	0	0.00	1	3,320.00	-100%	0	0.00	 
SANICARE	0	0.00	0	0.00	: 1	22	1,490.00	1
SISLEY	0	0.00	0	0.00		0	0.00	1
SNP	0	0.00	0	0.00		1	980.00	1
SPERRY	0	0.00	0	0.00		6	24,586.50	-100%
SUNNIES STUDIOS	0	0.00	3	750.00	-100%	837	145,243.30	-100%
SWAROVSKI	0	0.00	0	0.00		1	9,600.00	-100%
T-SHIRT&JEANS	0	0.00	0	0.00		2	2,239.00	¦ -100%
THE BALM	0	0.00	0	0.00		5	6,510.00	-100%
TRIPLE-M	0	0.00	0	0.00		2	400.00	-100%
TROLLI	0	0.00	0	0.00		175	48,605.00	-100%
TWISTED MIND	0	0.00	0	0.00		0	0.00	i !
TY	0	0.00	0	0.00		44	9,779.00	-100%
UNDER ARMOUR	0	0.00	0	0.00		1	1,795.00	-100%
USPA	0	0.00	0	0.00		15	24,145.00	-100%
VANS-SL	0	0.00	0	0.00		30	25,379.40	-100%
VICKS	0	0.00	0	0.00		2	320.00	-100%
1-OUTRIGHT Total:	1,344	751,736.50	1,913	653,012.00	15%	2,795	1,263,250.20	-40%
2-CONSIGNE	 		 			i		 
SUNNIES STUDIOS-C	189	159,182.00	0	0.00		0	0.00	! ! !
KROOBERG	130	73,046.00	45	25,764.30	183%	214	122,726.00	-40%
8A PERFORMANCE	44	34,710.00	62	54,462.20	-36%	ο¦	0.00	i !
LES PERLES	7	23,638.68	8	17,674.44	33%	20	30,690.14	-22%
LEGEND WALKER	2	21,998.00	0	0.00		0	0.00	 
ZILLA	17	13,827.00	9	6,667.75	107%	2	3,000.00	360%
GENERIC-C	17	12,925.00	12	7,950.75	62%	0	0.00	1 
PRAIA PILIPINAS	26	12,164.00	34	11,016.00	10%	109 l	21,890.00	-44%
HEYS	4	10,196.00	0	0.00		15	66,088.50	-84%
OZUKO	8	9,592.00	2	2,398.00	300%	0	0.00	 
FILIPINIANA	18	8,670.00	0	0.00		1	549.00	1479%

RunDate:

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

#### BORACAY

BRAND		t Sales -11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec
	Qty.	Nett	Qty.	Net	i	Qty.	9-11/30/2019 Net	
2-CONSIGNE			·		<u> </u> 			 
BANGE-C	3	7,797.75	3	7,285.25	¦ 7%	0	0.00	 
TRIBU	9	7,757.70	0	0.00	1	0	0.00	1
GOLF-C	2	4,834.00	5	1,905.00	i I	3	1,850.00	i
AWEI	3	4,730.00	0	0.00	·	0	0.00	I
FUNGOOFUN-C	4	4,666.25	0	0.00	ı I	0	0.00	1
MARK RYDEN-C	2	3,766.00	2	6,161.00	: I	0	0.00	!
DTBG-C	4	3,150.00	6	6,975.25	1	2	3,300.00	1
TANKROCK-C	3	2,697.00	2	3,066.00	i I	0	0.00	i
PICTET FINO	5	2,428.00	10	5,785.00	'	0	0.00	l
XO	5	2,210.00	12	5,906.75	ı I	0	0.00	1
YOOBAO-C	1	1,944.00	1	699.00	: 1	8	5,979.00	
ADIDAS PH-C	1	899.00	0	0.00	1	0	0.00	1
XIPIN	2	608.00	7	1,875.00	i I	0	0.00	i
ZUMIGUI-C	2	296.00	6	1,320.00	'	0	0.00	1
7D CONSIGN	0	0.00	0	0.00	1 1	5	1,000.00	1
BOONA-C	0	0.00	1.	722.00	: 1	0	0.00	1
FUBU-C	0	0.00	119	84,653.00	1	0	0.00	I
HALO	0	0.00	0	0.00	i I	43	23,339.00	i .
HEALTHY TROPICS	0	0.00	0	0.00	·	9	2,500.00	ı
HOCO	0	0.00	0	0.00	ı I	57	16,804.80	I
INCIPIO	0	0.00	0	0.00	: 1	0	0.00	
ISLAND SOUVENIRS	0	0.00	1,076	361,450.75	1	5,992	1,412,473.75	1
KAKA-C	0	0.00	7	13,830.00	i I	0	0.00	1
KELOE-C	0	0.00	0	0.00	! I	2	1,700.00	1
KISSNY-C	0	0.00	0	0.00	1	0	0.00	1
LENOVO-C	0	0.00	3	3,629.25	: 1	0	0.00	;
MACBETH	0	0.00	12	2,778.00	'	0	0.00	1
MOSSIMO-FW	0	0.00	50	21,150.00	ı I	0	0.00	1
ONDA-C	0	0.00	0	0.00	!	1	345.00	!
PACSAFE-C	0	0.00	0	0.00	1 1	0	0.00	1
PLEXTONE	0	0.00	0	0.00	; I	0	0.00	1
POLLIWALKS	0	0.00	0	0.00	'	0	0.00	l
REVA-C	0	0.00	0	0.00	ı I	207	77,553.75	1
SOUVENIRS ITEMS	0	0.00	0	0.00	'	22	28,918.00	
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RunDate:

OUTLETS

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

**BORACAY** 

Period: 11/01/2024-11/30/2024

BRAND	Current Sales 11/01/2024-11/30/2024		Last Year 11/01/2023-11/30/2023		Inc/Dec%	2019 11/01/2019-11/30/2019		Inc/Dec%
<u>.</u>	Qty.	Nett	Qty.	Net	<u>i</u>  -	Qty.	Net	i
2-CONSIGNE	i i		i I		1	i		 
SPEEDO-C	0	0.00	0	0.00	1	122	204,718.80	
THE TROPICAL SHOP	0	0.00	0	0.00		27	5,200.00	1
TOMS-C	0	0.00	1	5,798.00	-100%	0	0.00	 
WANDERSKYE	0	0.00	0	0.00	1	12	11,420.00	-100%
ZOGGS	0	0.00	0	0.00	i i	0	0.00	
2-CONSIGNE Total:	508	427,325.68	1,495	660,922.69	-35%	6,873	2,042,045.74	-799
TOTALS:	1,852	1,179,062.18	3,408	1,313,934.69	-10%	9,668	3,305,295.94	-64%
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

CEBU PUEBLO VERDE

BRAND		nt Sales I-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	i	Qty.	Net	<u>.                                    </u>
1-OUTRIGHT					<u> </u> 			! 
BATH & BODY WORKS	1,036	253,967.00	1,187	58,423.00	334%	75¦	42,340.50	499%
VICTORIA'S SECRET	467	193,217.00	64	30,733.00	I	35	33,682.50	1
USPA	34	121,171.00	4	12,449.00	i I	36	114,362.00	i
CLINIQUE	23	59,600.00	0	0.00	'	0	0.00	I
MINISO	39	10,941.00	0	0.00	ı I	0	0.00	1
CALVIN KLEIN	3	10,800.00	0	0.00	: I	0	0.00	
JANSPORT	12	9,960.00	0	0.00	1	0	0.00	1
NESTI DANTE	55	8,959.00	0	0.00	i I	0	0.00	i
CHLOE	2	8,520.00	1	3,606.00	'	0	0.00	l
BURBERRY	2	8,080.00	0	0.00	ı I	0	0.00	1
ADIDAS PH	7	4,696.00	0	0.00	: I	0	0.00	1
TRAVEL BLUE	3	3,710.00	0	0.00	1	0	0.00	1
FERRAGAMO	1	3,704.00	0	0.00	i I	0	0.00	i
ACCEL	3	2,985.00	0	0.00	'	0 !	0.00	1
GUCCI	1	2,200.00	0	0.00	ı	0	0.00	 
ADIDAS	0	0.00	0	0.00	)   	0	0.00	 
BENSIMON-SL	0	0.00	0	0.00	 	6	594.00	-100%
CHAMPION	0	0.00	1	800.00	-100%	0	0.00	] 
DELSEY	0	0.00	1	12,499.00	-100%	0	0.00	i I
EASTPAK-SL	0	0.00	0	0.00	1 1 1	2	1,876.00	-100%
ELIZABETH ARDEN	1	0.00	0	0.00	l I	0	0.00	! !
EVERLAST	0	0.00	0	0.00	! 	103	114,918.10	-100%
FITFLOP-SL	0	0.00	1	2,500.00	-100%	21	72,326.00	-100%
GATTINONI ROMA	0	0.00	0	0.00	i I	5	12,965.00	-100%
GIFT BUSINESS	0	0.00	34	5,090.00	-100%	253	51,596.40	-100%
KEDS	0	0.00	0	0.00	 	2	2,515.50	-100%
KIPLING-SL	0	0.00	0	0.00	i i	7	15,600.00	-100%
KISSNY	0	0.00	0	0.00	 	1	500.00	-100%
LOCAL SCARF	0	0.00	0	0.00	 	4	2,396.00	-100%
LULU BLANC	0	0.00	0	0.00	 	5¦	3,865.70	-100%
MISHMASH	0	0.00	0	0.00	 	54	20,406.00	-100%
NON-MERCH	353	0.00	482	0.00	 	0	0.00	
QUIKSILVER	0	0.00	0	0.00	 	29	25,776.00	-100%
SISLEY	0	0.00	0	0.00		0	0.00	 
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RunDate:

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

#### CEBU PUEBLO VERDE

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	i <u>i</u>	Qty.	Net	
1-OUTRIGHT	i	!			!			 
SPERRY	0	0.00	0	0.00	i i	9	36,781.00	-100%
SPORTMART	0	0.00	0	0.00	1 1 1	4	396.00	-100%
UNDER ARMOUR	0	0.00	0	0.00	1	1	4,499.00	-100%
VANS-SL	0	0.00	0	0.00	! ! !	76	114,681.40	-100%
WORLD TRAVELER	0	0.00	0	0.00	1 1	19 <sup>1</sup>	62,094.00	-100%
1-OUTRIGHT Total:	2,042	702,510.00	1,775	126,100.00	457%	747	734,171.10	-4%
2-CONSIGNE	 	 	 		 	! !		 
KROOBERG	228	125,148.00	185	102,527.75	22%	91 <sup> </sup>	50,303.00	148%
HEYS	13	86,678.00	0	0.00	i !	14	49,175.50	76%
PORTGEAR	40	68,998.20	0	0.00	 	0	0.00	 
MOSSIMO-APP	36	38,188.75	0	0.00	1	0	0.00	 
CLINIQUE-C	6	16,800.00	0	0.00	i i	0	0.00	! 
BANGE-C	3	9,083.00	4	13,537.75	-32%	0	0.00	 
AIRFIT	29	7,935.60	0	0.00	i i	0	0.00	  -
DTBG-C	6	6,998.00	7	11,741.25	-40%	0	0.00	 
YOOBAO-C	2	5,331.00	0	0.00	! !	3	1,853.00	187%
GENERIC-C	3	3,093.75	4	2,281.75	35%	0	0.00	! 
SMOOTH SKIES-C	2	2,168.00	0	0.00	1	0	0.00	 
KAKA-C	1	1,850.00	3	6,430.00	-71%	0	0.00	 
ZILLA	2	1,475.00	8	9,005.00	-83%	4	5,898.00	-74%
TANKROCK-C	1	1,332.00	2	1,764.80	-24%	0	0.00	 
AWEI	1	950.00	1	400.00	137%	0	0.00	! 
GOLF-C	1	443.00	2	458.00	-3%	0	0.00	 
ZUMIGUI-C	3	270.00	1	180.00	50%	0	0.00	 
BASIC-C	0	0.00	572	249,871.45	-100%	431	274,430.45	-100%
EVERLAST-C	0	0.00	0	0.00	1	11	8,973.00	-100%
FUBU-C	0	0.00	104	94,525.00	-100%	0	0.00	! 
LENOVO-C	0	0.00	2	1,552.50	-100%	0	0.00	 
LIME-C	0	0.00	3	2,157.00	-100%	0	0.00	 
MACBETH	0	0.00	8	2,350.00	-100%	0	0.00	 
MARK RYDEN-C	0	0.00	1	3,665.00	-100%	0	0.00	 
MOSSIMO-FW	0	0.00	31	10,968.00	-100%	0	0.00	 
ONDA-C	0	0.00	0	0.00	1 1 1	4	2,375.00	-100%
OZUKO	0	0.00	3	3,597.00	-100%	0	0.00	 

RunDate:

Period: 11/01/2024-11/30/2024

#### **CEBU PUEBLO VERDE**

BRAND		ent Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
2-CONSIGNE			·		<u> </u>			
PICTET FINO	0	0.00	1	317.00	-100%	0	0.00	 
ROMIX	0	0.00	0	0.00	1	1	455.00	l
SOLATEK	0	0.00	3	2,699.85		9	7,558.60	i
TO TRAVEL TO LIVE	0	0.00	1	340.00	'	0	0.00	l
TOMS-C	0	0.00	1	3,999.00	ı I	0	0.00	I
TRONSMART	0	0.00	0	0.00	: 1	1	875.00	
UNITEK	0	0.00	0	0.00	1	1	460.00	l
XIPIN	0	0.00	1	195.00		0	0.00	
XO	0	0.00	6	3,093.70	'	1	230.00	l
2-CONSIGNE Total:	377	376,742.30	954	527,656.80	1 L	571	402,586.55	
TOTALS:	2,419	1,079,252.30	2,729	653,756.80	1	1,318	1,136,757.65	l 
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RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**CLARK PUREGOLD** 

BRAND		nt Sales -11/30/2024		st Year 23-11/30/2023	Inc/Dec%	11/01/2010	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u>
1-OUTRIGHT					<u>!</u> 			!   
BATH & BODY WORKS	779	245,781.27	1,740	200,134.77	22%	48	30,206.34	713%
CLINIQUE	71	210,713.62	0	0.00	1	0	0.00	1
VICTORIA'S SECRET	392	196,201.35	136	104,101.57	88%	79 <sup>¦</sup>	59,404.99	230%
USPA	46	194,374.09	35	163,667.83	18%	114	399,965.28	-51%
NESTI DANTE	201	31,769.25	0	0.00	 	93	22,271.74	42%
CALVIN KLEIN	12	27,854.61	4	19,844.10	40%	12	34,294.50	-18%
IPANEMA-O	72	26,436.19	0	0.00	1 1 1	0	0.00	 
VERSACE-B4U	3	19,602.34	1	6,827.12	187%	2	9,659.30	102%
CHLOE	2	18,904.62	5	22,818.34	-17%	0	0.00	 
JANSPORT	21	17,596.89	0	0.00	1 1	0	0.00	 
GIORGIO ARMANI-B4U	3	17,381.69	1	6,591.41	163%	4	15,499.85	12%
HUGO	2	15,055.00	4	22,783.80	-33%	0	0.00	 
RALPH LAUREN	2	13,646.12	2	12,737.40	7%	4	17,850.24	-23%
FITFLOP-SL	5	13,212.00	1	2,515.05	425%	20	75,203.83	-82%
BURBERRY	3	13,130.90	3	15,902.32	-17%	0	0.00	 
ADIDAS PH	11	8,391.50	17	12,950.77	-35%	18	9,127.90	-8%
DAVIDOFF	1	5,696.81	2	10,940.63	-47%	6	15,962.70	-64%
KISSNY	5	2,628.84	6	2,759.87	-4%	0	0.00	 
GUCCI	1	2,229.84	0	0.00	i I	0	0.00	!
MISHMASH	2	1,058.40	0	0.00	 	0	0.00	 
VANS	1	883.05	2	1,701.90	-48%	30	34,116.76	-97%
BILLABONG	2	706.44	1	332.40	112%	0	0.00	! ! !
GIFT BUSINESS	1	588.70	26	6,994.31	-91%	344	101,107.62	-99%
CONVERSE	1	58.10	4	225.66	-74%	0	0.00	i !
SANICARE	1	28.26	3	85.03	-66%	0	0.00	 
ACCEL	0	0.00	6	5,673.00	-100%	0	0.00	 
B & D	0	0.00	7	1,969.40	-100%	0	0.00	! ! !
BAYLIS & HARDING	0	0.00	0	0.00	1 1	11	1,540.24	-100%
BRIC'S-SL	0	0.00	0	0.00	i 1	8	32,966.27	-100%
BVLGARI	0	0.00	0	0.00	1 1 1	7	29,064.10	-100%
CHAMPION	0	0.00	7	5,890.36	-100%	0	0.00	 
DELSEY	O	0.00	1	11,856.57	-100%	0	0.00	! ! !
DOUGHNUT	0	0.00	4	10,528.77	-100%	0	0.00	 
ELIZABETH ARDEN	0	0.00	0	0.00	i !	7	13,944.54	
			1		1	Í		 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**CLARK PUREGOLD** 

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	!	Qty.	Net	<u> </u>
1-OUTRIGHT	<del>-</del> + -   				<u>†</u> !			i !
EVERLAST	0	0.00	0	0.00	! ! !	145	223,228.54	-100%
GATTINONI ROMA	0	0.00	0	0.00	1 1	4	14,466.12	1
KIEHL'S	0	0.00	0	0.00	i !	3	4,580.56	-100%
LOCAL SCARF	0	0.00	2	527.92	-100%	11	2,737.09	-100%
LULU BLANC	0	0.00	0	0.00	 	2	2,774.48	-100%
MANTYX	0	0.00	3	1,007.22	-100%	0	0.00	; 
PACSAFE	0	0.00	0	0.00	1 1 1	6	33,274.49	-100%
PAPER/PLASTIC BAGS	369	0.00	766	0.00	i !	0	0.00	i !
POLAROID	0	0.00	2	2,017.98	-100%	0	0.00	! ! !
QUIKSILVER	0	0.00	0	0.00	1	55	62,109.50	-100%
SANUK-SL	0	0.00	0	0.00	i i	3	2,739.67	-100%
SKECHERS	0	0.00	0	0.00	1 1 1	1	1,640.93	¦ -100%
SPERRY	0	0.00	0	0.00	! !	17	67,196.04	-100%
TEVA	0	0.00	1	558.90	-100%	0	0.00	! ! !
UNDER ARMOUR	0	0.00	0	0.00	 	14	53,957.87	-100%
WORLD TRAVELER-O	0	0.00	0	0.00	i !	35	109,833.24	-100%
1-OUTRIGHT Total:	2,009	1,083,929.88	2,792	653,944.40	65%	1,103	1,480,724.73	-26%
2-CONSIGNE	1 1 1	 	 		 	 		 
PORTGEAR	60	98,817.93	0	0.00	! !	0	0.00	! !
HEYS	19	98,294.26	48	212,348.15	-53%	31	136,527.87	-28%
KROOBERG	112	72,920.32	150	117,001.45	-37%	180	95,592.88	-23%
IT LUGGAGE-C	9	66,062.37	17	140,313.60	-52%	0	0.00	i !
AIRFIT	28	17,604.99	0	0.00	 	0	0.00	 
GENERIC-C	17	16,552.24	24	19,713.46	-16%	0	0.00	 
BANGE-C	8	15,928.36	3	6,609.36	140%	0	0.00	! ! !
SMOOTH SKIES-C	11	13,429.99	20	24,900.89	-46%	0	0.00	 
XO-C	14	7,094.13	13	5,395.31	31%	0	0.00	i I
TANKROCK-C	3	6,947.46	5	4,407.19	57%	0	0.00	 
KVLR-C	2	6,805.72	1	5,870.28	15%	0	0.00	 
GIFT BUSINESS-C	6	5,923.24	0	0.00	i !	0	0.00	
DTBG-C	3	5,617.86	5	8,967.37	-37%	0	0.00	 
FUNGOOFUN-C	4	5,435.34	13	15,829.08	-65%	0	0.00	 
FILIPINIANA	20	5,036.02	8	7,696.46	-34%	13	11,395.21	-55%
ZILLA-C	9	4,791.90	13	13,439.32	-64%	0	0.00	I I

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**CLARK PUREGOLD** 

BRAND		ent Sales 4-11/30/2024		t Year 23-11/30/2023	Inc/Dec%		119 9-11/30/2019	Inc/Dec%
<u> </u>	Qty.	Nett	Qty.	Net		Qty.	Net	!
2-CONSIGNE	= = - + -				<u> </u>			! ! !
OZUKO	3	4,733.37	7	10,551.87	-55%	0.	0.00	! !
MARK RYDEN-C	1	3,181.14	6	17,263.83	1	0	0.00	I
KAKA-C	1	2,940.50	1	2,677.92	i I	0	0.00	i
XIPIN-C	6	2,449.32	2	777.57	1	0	0.00	I
GOLF-C	4	1,346.51	5	1,735.71	1	0	0.00	I
WEKOME	1	1,232.91	0	0.00	: 1	0	0.00	!
PICTET FINO	1	353.46	0	0.00	1	0	0.00	1
BG BERLIN-C	0	58.26	1	10,324.86	i I	0	0.00	i
BOONA-C	0	0.00	1	727.48	'	0 !	0.00	 
CISSY'S OVERRUNS	0	0.00	0	0.00	1	16	10,542.35	-100%
EVERLAST-C	0	0.00	0	0.00	i i	1	202.96	:
FUBU-C	0	0.00	385	332,006.54	-100%	0	0.00	 
HALO	0	0.00	0	0.00	ı I	30 ¦	10,190.60	-100%
носо	0	0.00	0	0.00	! !	31	7,648.31	-100%
KATE SPADE-MC	0	0.00	1	3,814.80	-100%	0	0.00	 
LENOVO-C	0	0.00	1	1,231.12	-100%	0	0.00	i !
LEZARD	0	0.00	0	0.00	 	7	4,060.10	-100%
MACBETH	0	0.00	29	7,909.42	-100%	0	0.00	 
MIMAX-C	0	0.00	0	0.00	i i	4	4,064.00	-100%
MOSSIMO-FW	0	0.00	99	28,534.13	-100%	0	0.00	 
OTU-C	0	0.00	1	863.93	-100%	0	0.00	1 1
VAN HEUSEN	0	0.00	0	0.00	; i i	3	1,851.03	-100%
YOOBAO-C	0	0.00	2	3,547.67	-100%	0	0.00	 
2-CONSIGNE Total:	342	463,557.60	861	1,004,458.77	-53%	316	282,075.31	64%
TOTALS:	2,351	1,547,487.47	3,653	1,658,403.17	-6%	1,419	1,762,800.04	-12%
	 		 			 		-  -  -  -
 	       				1 1 1 1	     		 
	 		 		: ! !	 		
	i 1 1	 	 			; ;		 

RunDate:

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

FR PITX

BRAND		nt Sales -11/30/2024		Year 3-11/30/2023	Inc/Dec%	201 11/01/2019-		c/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	
1-OUTRIGHT					<u> </u> 			
BATH & BODY WORKS	1,383	345,358.00	1,485	186,805.00	84%	0	0.00	
VICTORIA'S SECRET	769	264,492.00	168	115,457.00	l	0	0.00	
NIKE	52	76,440.00	14	24,489.00		0	0.00	
USPA	21	65,931.00	41	131,980.00	'	0	0.00	
SKECHERS	14	27,993.00	0	0.00	1	0	0.00	
ADIDAS	18	25,950.00	7	26,200.00	: I	0	0.00	
CLINIQUE	6	15,200.00	1	2,400.00	l	0	0.00	
ADIDAS PH	18	11,391.00	12	7,920.00		0	0.00	
IPANEMA-O	41	9,584.00	0	0.00	'	0	0.00	
PROMOTION CODE	3	7,797.00	0	0.00	ı I	0	0.00	
NESTI DANTE	46	7,321.00	0	0.00	: I	0	0.00	
CALVIN KLEIN	1	3,840.00	0	0.00	1	0	0.00	
VANS-SL	3	3,600.00	14	16,800.00		0	0.00	
HAVAIANAS	3	3,497.00	12	13,888.00	·	0	0.00	
JOCKEY	4	1,356.00	0	0.00		0	0.00	
ACCEL	1	995.00	7	5,565.00	: I	0	0.00	
ELIZABETH ARDEN	1	900.00	1	900.00	l	0	0.00	
STANCE	2	800.00	1	400.00	100%	0	0.00	
CHAMPION	1	199.00	11	5,800.00	-96%	0	0.00	
BRIC'S-SL	0	0.00	1	3,000.00	-100%	0	0.00	
BURBERRY	3	0.00	1	2,320.00	-100%	0	0.00	
CHLOE	3	0.00	0	0.00	 	0	0.00	
CHRISTIAN DIOR	0	0.00	3	1,050.00	-100%	0	0.00	
DELSEY	0	0.00	1	12,999.00	-100%	0	0.00	
GIFT BUSINESS	0	0.00	11	3,400.00	-100%	0	0.00	
NON-MERCH	297	0.00	774	0.00	i i	0	0.00	
PACSAFE	0	0.00	1	850.00	-100%	0	0.00	
PEPE JEANS	0	0.00	1	599.00	-100%	0	0.00	
SPRAYGROUND	0	0.00	1	850.00		0	0.00	
TRAVEL BLUE	0	0.00	1	949.00	1	0	0.00	
VANS	0	0.00	1	3,998.00		0	0.00	
1-OUTRIGHT Total:	2,690	872,644.00	2,570	568,619.00	53%	0	0.00	
2-CONSIGNE	: 	1 1 1	 		 	; ; ;	 	
PORTGEAR	47	75,007.00	0	0.00	 	0	0.00	

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

FR PITX

BRAND		nt Sales		t Year	Inc/Dec%	201		Inc/Dec
	Qty.	4-11/30/2024 Nett	Qty.	3-11/30/2023 Net		Qty.	-11/30/2019 Net	! !
2-CONSIGNE	<del></del> +-				<u> </u>  -			  -  -
KROOBERG	78	60,804.00	127	76,505.00	-20%	0	0.00	1
MARK RYDEN-C	70,	14,573.00	3	9,439.00	I	0	0.00	I
GLAXUNTE	94	13,915.00	0	0.00	i I	0¦	0.00	i
BANGE-C	5	13,832.00	7	23,380.50		0	0.00	I
GENERIC-C	20	10,699.00	25	20,183.00	ı I	0	0.00	1
AIRFIT	20	8,832.00	0¦	0.00	: 1	0	0.00	
OZUKO	4	7,796.00	i	8,628.00	1	0	0.00	1
SZUKU KAKA-C	3	6,320.00	5¦	9,050.00	i I	0¦	0.00	i
	1	. 1	4		'	1		1
(O	10¦	5,699.00	19¦	13,016.00	ı I	0	0.00	1
OTBG-C	6	5,250.00	10	21,044.00	: 1	0	0.00	:
TANKROCK-C	7	4,573.00	3	2,530.00		0	0.00	1
ZILLA	6	3,940.00	9	7,136.75	i I	0	0.00	i
SOFISTICA	3	3,000.00	0	0.00	·	0	0.00	1
AWEI	3	2,548.00	2	2,599.80	i I.	0	0.00	1
GOLF-C	4	1,860.00	7	4,215.00	: 1	0	0.00	
BLUEDIO-C	2	1,598.00	1¦	799.00		0	0.00	1
OME-C	1	750.00	0	0.00	i I	0	0.00	i
KIPIN	2	719.00	1	399.00	'	0	0.00	1
BOONA-C	0	0.00	2¦	1,721.00	1	0	0.00	1
CELEBRAT-C	0	0.00	6	834.00	: 1	0	0.00	1
D-POWER-C	0	0.00	4	1,066.00	-100%	0	0.00	)   
FUBU-C	0	0.00	302	258,598.25	-100%	0	0.00	1
FUNGOOFUN-C	0	0.00	5	5,912.00	-100%	0	0.00	i i
LENOVO-C	0	0.00	1	999.00	-100%	0	0.00	1
MACBETH	0	0.00	2	800.00	-100%	0	0.00	i i
MOSSIMO-FW	0	0.00	70	24,998.50	-100%	0	0.00	 
PYXIS-C	0	0.00	2	338.00	-100%	0	0.00	i !
TO TRAVEL TO LIVE	0	0.00	2	680.00	-100%	0	0.00	 
/IPFAN-C	0	0.00	5	3,665.00	-100%	0	0.00	1
VINGMAN-C	0	0.00	3	1,287.00	-100%	0	0.00	 
ZUMIGUI-C	0	0.00	3	540.00	-100%	0	0.00	1
2-CONSIGNE Total:	322	241,715.00	630	500,363.80	-51%	0	0.00	 
TOTALS:	3,012	1,114,359.00	3,200	1,068,982.80	4%	0	0.00	

RunDate:

Period: 11/01/2024-11/30/2024

#### **NLEX BALAGTAS**

BRAND		nt Sales 1-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>-</sup> 11/01/2019	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	i i
1-OUTRIGHT		1	į		<u> </u>	i i		] 
BATH & BODY WORKS	1,527	320,143.00	1,453	263,576.00	21%	149	88,308.50	262%
VICTORIA'S SECRET	405	169,180.00	311	208,761.00	-18%	130	132,180.00	27%
USPA	31	115,099.00	26	102,432.00	12%	48	185,240.00	-37%
NIKE	80	112,232.00	0	0.00	i	0	0.00	! 
IPANEMA-O	143	35,341.00	0	0.00		0	0.00	 
ADIDAS PH	46	30,175.00	32	21,600.00	39%	0	0.00	i !
CLINIQUE	8	20,800.00	2	5,000.00	316%	0	0.00	! ! !
JANSPORT	24	19,920.00	0	0.00	1	0	0.00	 
NESTI DANTE	95	15,815.00	0	0.00	i i	0	0.00	 
KEDS	5	10,271.00	0	0.00	 	0	0.00	 
VERSACE	2	8,000.00	0	0.00	1	0	0.00	 
CONVERSE	2	4,886.00	0	0.00	1	0	0.00	! ! !
SPEEDO	5	3,695.00	0	0.00		0	0.00	 
CALVIN KLEIN	1	3,600.00	4	14,880.00	-75%	0	0.00	
TOBLERONE	8	2,900.00	0	0.00	1	37	7,300.00	-60%
ADIDAS	1	1,500.00	0	0.00	1	0	0.00	 
BURBERRY	0	0.00	3	6,960.00	-100%	0	0.00	 
CADBURY	0	0.00	0	0.00		144	18,700.00	-100%
EASTPAK-SL	0	0.00	0	0.00	i !	3	2,919.00	-100%
ELIZABETH ARDEN	0	0.00	3	3,204.00	-100%	0	0.00	I 
EVERLAST	0	0.00	0	0.00	1	135¦	145,662.00	-100%
FILIPINIANA-O	0	0.00	1	699.00	-100%	0	0.00	 
FITFLOP-SL	0	0.00	0	0.00	1	15	54,529.00	-100%
GATTINONI ROMA	0	0.00	0	0.00	!	6	15,464.00	-100%
GIFT BUSINESS	0	0.00	5	1,250.00	-100%	106	36,392.00	-100%
HERSHEY'S	0	0.00	0	0.00	1	61¦	13,400.00	-100%
ICE BREAKER	0	0.00	0	0.00	i i	1	80.00	-100%
KINDER JOY	0	0.00	0	0.00	1	41	1,755.00	-100%
LIBBEY	0	0.00	43	473.00	-100%	0	0.00	i !
LOCAL SCARF	0	0.00	0	0.00		2	398.00	-100%
LULU BLANC	0	0.00	0	0.00		1	899.00	-100%
MARS	0	0.00	0	0.00	i !	23	7,800.00	-100%
MISHMASH	0	0.00	4	1,291.00	-100%	15	5,475.00	-100%
NESTLE	0	0.00	0	0.00	<u> </u>	23	1,200.00	-100%
		 	 		! ! !	 		! ! !

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**NLEX BALAGTAS** 

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 11/01/2019	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	   
1-OUTRIGHT						· – – – – – + –   		!
NON-MERCH	476	0.00	1,097	0.00	! !	0	0.00	! ! !
PACSAFE	0	0.00	0	0.00	1 1	7	18,865.00	-100%
PEPE JEANS	0	0.00	1	795.00	i I	3	3,377.00	i
PLANTERS	0	0.00	0	0.00	·	31	4,960.00	I
QUIKSILVER	0	0.00	0	0.00	1 1	3	2,685.00	1
SAUCONY	0	0.00	1	299.00	-100%	1	3,597.30	-100%
SPERRY	0	0.00	1	5,495.00	-100%	21	85,164.00	-100%
T-SHIRT&JEANS	0	0.00	0	0.00	i I	5	3,995.00	i
THE BALM	0	0.00	2	1,350.00	-100%	0	0.00	ļ
TROLLI	0	0.00	0	0.00	1 1	75	21,005.00	-100%
TY	0	0.00	0	0.00	i I	7	1,718.25	-100%
UNDER ARMOUR	0	0.00	0	0.00	1 1 1	10	33,490.00	-100%
VANS	0	0.00	4	14,992.00	i I	0	0.00	i
VANS-SL	0	0.00	0	0.00	'	37	74,399.20	-100%
WONKA	0	0.00	0	0.00	 	11	1,120.00	-100%
ZAINI	0	0.00	0	0.00	i i	9	2,250.00	-100%
1-OUTRIGHT Total:	2,859	873,557.00	2,993	653,057.00	33%	1,160	974,327.25	-10%
2-CONSIGNE		 	 		1 1 1			 
KROOBERG	232	169,373.00	272	156,353.00	8%	427	247,401.00	-31%
PORTGEAR	25	30,543.25	0	0.00	! ! !	0	0.00	 
HEYS	4	11,804.00	4	28,556.40	-58%	0	0.00	 
OZUKO	5	11,431.00	6	7,074.10	61%	0	0.00	! 
ZILLA	11	7,660.00	14	10,397.00	-26%	14	18,539.00	-58%
FUNGOOFUN-C	4	6,168.00	11	13,486.50	-54%	0	0.00	 
GENERIC-C	8	4,497.00	22	18,802.75	-76%	3	2,950.00	52%
AIRFIT	8	4,226.53	0	0.00	1	0	0.00	 
XO	10	3,833.00	19	8,823.00	-56%	9	3,625.00	5%
DTBG-C	3	3,549.00	9	13,775.00	-74%	3	4,900.00	-27%
AWEI	3	3,392.00	2	3,657.00	-7%	0	0.00	 
MARK RYDEN-C	1	3,278.00	0	0.00	 	0	0.00	! 
KAKA-C	1	1,850.00	2	3,700.00	-50%	0	0.00	 
FILIPINIANA	2	849.00	9	1,886.00	-54%	13	8,378.01	-89%
BLUEDIO-C	1	799.00	0	0.00	 	0	0.00	1 
GOLF-C	1	250.00	7	3,240.00	-92%	8	3,040.00	-91%

RunDate:

### **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

**NLEX BALAGTAS** 

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u>i</u>
2-CONSIGNE					<u> </u>  -			] 
8A PERFORMANCE	0	0.00	46	46,064.00	-100%	0	0.00	 
APIKER-C	0	0.00	0	0.00	1	1	1,450.00	1
BANGE-C	0	0.00	8	23,134.25	i I	0	0.00	i
BASIC-C	0	0.00	231	109,768.45	1	586	470,117.75	1
BOONA-C	0	0.00	1	722.00	1	0	0.00	1
D-POWER-C	0	0.00	1	350.00	: 1	0	0.00	1
FUBU-C	0	0.00	458	277,900.25	1	0	0.00	1
HALO	0	0.00	0	0.00	· I	72	35,181.00	i
HAWK-C	0	0.00	0	0.00	' I	1	999.75	l
HOCO	0	0.00	0	0.00	1	140	39,963.50	1
KELOE-C	0	0.00	3	2,850.00	: 1	2	1,530.00	
KINGSONS-C	0	0.00	0	0.00	1	3	4,548.00	1
LENOVO-C	0	0.00	2	1,998.00	i I	0	0.00	i
MACBETH	0	0.00	4	1,600.00	'	0	0.00	 
MOSSIMO-FW	0	0.00	177	63,496.25	-100%	0	0.00	 
ONDA-C	0	0.00	0	0.00		10	7,914.00	-100%
PICTET FINO	0	0.00	1	317.00	-100%	0	0.00	 
ROMIX	0	0.00	0	0.00	1	1	1,150.00	-100%
SODO	0	0.00	0	0.00	i i	2	3,598.00	-100%
SOLATEK	0	0.00	9	7,559.55	-100%	15	13,079.25	-100%
TANKROCK-C	0	0.00	3	2,530.00	-100%	0	0.00	i !
TAO TAO-C	0	0.00	0	0.00	! !	5	2,500.00	-100%
TRONSMART	0	0.00	0	0.00	1	3	2,920.00	-100%
UNITEK	0	0.00	0	0.00	i i	3	1,380.00	-100%
VIDVIE	0	0.00	0	0.00	! ! !	2	620.00	-100%
XIPIN	0	0.00	11	2,961.00	-100%	0	0.00	! !
YOOBAO-C	0	0.00	2	3,498.00	-100%	10	6,643.00	-100%
ZUMIGUI-C	0	0.00	2	360.00	-100%	0	0.00	 
2-CONSIGNE Total:	319	263,502.78	1,336	814,859.50	-67%	1,333	882,427.26	-70%
TOTALS:	3,178	1,137,059.78	4,329	1,467,916.50	-22%	2,493	1,856,754.51	-38%
 		1 1 1 1 1			1 1 1 1 1 1 1			1 

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

NLEX DRIVE&DINE

BRAND		nt Sales 1-11/30/2024	Last 11/01/2023	Year 3-11/30/2023	Inc/Dec%	20 <sup>2</sup> 11/01/2019	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u>	Qty.	Net	i I
1-OUTRIGHT		1 1	j J		[	i		 
VICTORIA'S SECRET	894	444,622.00	375	233,714.00	90%	142	140,770.00	215%
BATH & BODY WORKS	1,553	439,882.00	1,311	267,912.00	64%	100	50,392.10	
USPA	60	215,736.00	35	130,507.00	65%	35¦	139,880.00	54%
CLINIQUE	58	158,400.00	8	21,200.00	647%	0	0.00	! 
NIKE	61	84,495.00	14	21,711.00	289%	0	0.00	 
ADIDAS PH	95	48,674.00	23	16,272.00	199%	0	0.00	  -
DELSEY	3	35,970.00	0	0.00		0	0.00	 
IPANEMA-O	121	34,382.60	0	0.00	1	0	0.00	 
ADIDAS	28	33,600.00	3	5,360.00	526%	0	0.00	! 
NESTI DANTE	144	21,890.00	0	0.00		0	0.00	 
THE NORTH FACE-O	5	19,795.00	0	0.00		0	0.00	 
MINISO	46	18,254.00	74	26,696.50	-31%	0	0.00	 
CALVIN KLEIN	3	12,800.00	0	0.00		0	0.00	 
SKECHERS	6	11,997.00	0	0.00	i	0	0.00	 
JANSPORT	12	9,960.00	0	0.00		0	0.00	 
DAVIDOFF	2	8,960.00	0	0.00	!	0	0.00	 
GIORGIO ARMANI	1	5,720.00	0	0.00		0	0.00	1   
PROMOTION CODE	2	5,198.00	0	0.00		0	0.00	 
VERSACE	1	4,200.00	0	0.00		0	0.00	  -
VANS	1	3,998.00	0	0.00		0	0.00	 
ACCEL	4	3,980.00	4	5,990.00	-33%	0	0.00	 
TOBLERONE	10	3,050.00	0	0.00		12	3,020.00	0%
DOUGHNUT-SL	1	2,799.00	2	5,598.00	-50%	0	0.00	 
GIFT BUSINESS	10	1,842.00	12	4,345.00	-57%	425	107,072.50	-98%
JOCKEY	3	1,549.00	0	0.00		0	0.00	 
SPEEDO	2	1,398.00	0	0.00		0	0.00	 
DESTINATION TRAVEL	1	1,039.00	0	0.00	: !	0	0.00	'   
PASALUBONG PACK	1	200.00	0	0.00		0	0.00	 
KISSNY	1	150.00	1	60.00	150%	1	500.00	-70%
SANICARE	1	50.00	0	0.00		27	2,070.00	-97%
7D	0	0.00	0	0.00		12	1,800.00	-100%
ABE KENI	0	0.00	0	0.00	i	3	325.00	-100%
ANCHOR HOCKING	0	0.00	0	0.00		2	875.00	-100%
BAGUIO	0	0.00	0	0.00		1	350.00	-100%
		1 1	 			1		1 

RunDate:

### **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### NLEX DRIVE&DINE

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	20 11/01/2019	19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u> </u> 
1-OUTRIGHT		 	 		1 1 1	i		 
BURBERRY	1	0.00	2	4,640.00	-100%	0	0.00	 
C&H	0	0.00	0	0.00	 	23	4,600.00	-100%
CADBURY	0	0.00	0	0.00	1	106	17,050.00	-100%
CHIPS AHOY	0	0.00	0	0.00	i i	4	480.00	-100%
CHLOE	1	0.00	0	0.00	: :	0	0.00	! ! !
DAVAO SWEET	0	0.00	0	0.00	! !	5	375.00	-100%
EASTPAK-SL	0	0.00	0	0.00		2	2,576.00	-100%
ELIZABETH ARDEN	0	0.00	6	5,904.00	-100%	0	0.00	 
EMY'S	0	0.00	0	0.00	i i	5	562.50	-100%
EVERLAST	0	0.00	0	0.00	1 1 1	130	174,891.00	-100%
FERRERO ROCHER	0	0.00	0	0.00	! !	3	2,850.00	-100%
FITFLOP-SL	0	0.00	0	0.00		21	80,493.00	-100%
FLAMINGO	0	0.00	0	0.00	1	4	950.00	-100%
GATTINONI ROMA	0	0.00	0	0.00	i i	2	4,498.00	-100%
GOYA	5	0.00	0	0.00	1 1 1	0	0.00	 
GUCCI	2	0.00	0	0.00	! !	0	0.00	 
HERSHEY'S	0	0.00	0	0.00	1	90	29,990.00	-100%
ICE BREAKER	0	0.00	0	0.00	1	43	3,440.00	-100%
KINDER BUENO	0	0.00	0	0.00	i i	3	300.00	-100%
KINDER JOY	0	0.00	0	0.00	! ! !	142	5,210.00	-100%
LIBBEY	0	0.00	36	396.00	-100%	58	5,099.50	-100%
LOACKER	0	0.00	0	0.00	! !	8	1,300.00	-100%
LOCAL SCARF	0	0.00	0	0.00	1	1	400.00	-100%
MARS	0	0.00	0	0.00	i !	26	9,225.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00	! ! !	8	1,530.00	-100%
MISHMASH	0	0.00	1	150.00	-100%	24	10,036.00	-100%
MITCHELL & NESS	0	0.00	0	0.00	: !	6	8,164.00	-100%
NON-MERCH	446	0.00	678	0.00	1	0	0.00	 
OPI	0	0.00	1	500.00	-100%	0	0.00	i !
OREO	0	0.00	0	0.00	! ! !	7	700.00	-100%
PACSAFE	0	0.00	0	0.00	 	4	11,020.00	-100%
PARKLAND	0	0.00	0	0.00	1	3	6,140.00	-100%
PEPE JEANS	0	0.00	0	0.00	 	1	1,099.00	-100%
PRINGLES	0	0.00	0	0.00	i !	26	5,200.00	-100%
		1 1	i I			! !		 

RunDate:

Period: 11/01/2024-11/30/2024

#### NLEX DRIVE&DINE

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u> 
1-OUTRIGHT						· + -   		
QUIKSILVER	0	0.00	0	0.00		9¦	8,055.00	-100%
RUBBERMAID	0	0.00	0	0.00		2	2,870.00	-100%
SAUCONY	0	0.00	0	0.00		3	7,191.00	-100%
SPERRY	0	0.00	0	0.00		12	48,778.00	-100%
SPRAYGROUND	0	0.00	1	850.00	-100%	0	0.00	 
THE BALM	0	0.00	1	500.00	-100%	0	0.00	 
TRAVEL BLUE	0	0.00	1	215.00	-100%	1	1,699.00	-100%
TROLLI	0	0.00	0	0.00		47	8,670.00	-100%
TY	0	0.00	0	0.00		33	9,741.75	-100%
UNDER ARMOUR	0	0.00	0	0.00		18	33,507.10	-100%
VANS-SL	0	0.00	0	0.00		40	36,518.40	-100%
VOORTMAN	0	0.00	0	0.00		10	2,000.00	-100%
WORLD TRAVELER	0	0.00	0	0.00		16 l	53,539.00	-100%
ZAINI	0	0.00	0	0.00		9	2,250.00	-100%
1-OUTRIGHT Total:	3,585	1,634,590.60	2,589	752,520.50	117%	1,715	1,050,052.85	55%
2-CONSIGNE		 	 			] ] ]		 
PORTGEAR	60	91,565.65	0	0.00		0	0.00	 
KROOBERG	60	30,517.00	174	83,818.40	-63%	218	105,912.00	-71%
AIRFIT	38	23,614.75	0	0.00		0	0.00	 
GLAXUNTE	45	6,459.00	0	0.00		0	0.00	i !
FUNGOOFUN-C	4	5,600.00	10	14,362.50	-61%	0¦	0.00	! 
OZUKO	4	4,796.00	4	4,796.00	0%	0	0.00	 
ZILLA	6	4,305.00	7	5,504.00	-21%	4	5,340.00	-19%
MARK RYDEN-C	2	4,050.00	1	3,278.00	23%	0	0.00	 
GENERIC-C	4	2,928.00	6	3,983.75	-26%	1	1,195.00	145%
BANGE-C	1	2,917.00	4	12,593.50	-76%	0	0.00	 
CLINIQUE-C	1	2,800.00	0	0.00		0	0.00	 
XO	6	2,430.00	10	4,778.00	-49%	15	7,064.00	-65%
BLUEDIO-C	3	2,397.00	0	0.00		0	0.00	 
GOLF-C	7	1,750.00	4	979.00	78%	7	2,625.00	-33%
HEYS	1	1,699.00	0	0.00		11	29,317.50	-94%
SOFISTICA	1	1,099.75	0	0.00		0	0.00	 
AWEI	2	800.00	0	0.00		0	0.00	1 
FILIPINIANA	3	283.50	18	3,771.00	-92%	20	7,580.00	-96%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### NLEX DRIVE&DINE

ty. 1 0 0 0 0	Nett 195.00 0.00 0.00	Qty. 1 1 18 0	Net 195.00 17,720.00	-100%	Qty. 0	Net 0.00	
- !	0.00	!	17,720.00	-100%	- 1	I	
- !	0.00	!	17,720.00	-100%	- 1	I	
- !	0.00	!			0	0.00	
0	1	0	0.00				
0	ı		0.00		1¦	1,450.00	-100%
	0.00 ¦	98	48,645.10	-100%	274	193,686.80	-100%
0	0.00	5	7,226.25	-100%	1	1,650.00	-100%
0	0.00	338	257,303.25	-100%	0	0.00	
0	0.00	1	9,459.00	-100%	0	0.00	
0	0.00	1	1,850.00	-100%	1	1,850.00	-100%
0	0.00	0	0.00		2	2,845.00	-100%
0	0.00	42	10,299.25	-100%	0	0.00	
0	0.00	65	21,799.25	-100%	0	0.00	
0	0.00	0	0.00		23	13,370.00	-100%
0	0.00	1	317.00	-100%	1	899.00	-100%
0	0.00	0	0.00		56	18,281.03	-100%
0	0.00	0	0.00		1	590.00	-100%
0	0.00	13	15,187.00	-100%	0	0.00	
0	0.00	0	0.00		1	1,799.00	-100%
0	0.00	0	0.00		6	4,739.70	-100%
0	0.00	1	599.00	-100%	0	0.00	
0	0.00	0	0.00		2	1,000.00	-100%
0	0.00	2	680.00	-100%	0	0.00	
0	0.00	0	0.00		3	11,994.00	-100%
0	0.00	0	0.00		4	3,133.00	-100%
0	0.00	0	0.00		4	1,010.00	-100%
0	0.00	0	0.00		33	25,792.00	-100%
249	190,206.65	824	529,144.25	-64%	689	443,123.03	-57%
3,834	1,824,797.25	3,413	1,281,664.75	42%	2,404	1,493,175.88	22%
	0 0 0 0 0 0 0 0 0 0	0 0.00 0 0.00	0       0.00       1         0       0.00       1         0       0.00       0         0       0.00       42         0       0.00       65         0       0.00       0         0       0       0	0       0.00       1       9,459.00         0       0.00       1       1,850.00         0       0.00       0       0.00         0       0.00       42       10,299.25         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0	0       0.00       1       9,459.00       -100%         0       0.00       1       1,850.00       -100%         0       0.00       0       0.00         0       0.00       42       10,299.25       -100%         0       0.00       65       21,799.25       -100%         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       0.00         0       0.00       0       <	0         0.00         1         9,459.00         -100%         0           0         0.00         1         1,850.00         -100%         1           0         0.00         0.00         2         0         0         0         0           0         0.00         42         10,299.25         -100%         0         0           0         0.00         65         21,799.25         -100%         0         0           0         0.00         0         0.00         23         0	0         0.00         1         9,459.00         -100%         0         0.00           0         0.00         1         1,850.00         -100%         1         1,850.00           0         0.00         0         0.00         2         2,845.00           0         0.00         42         10,299.25         -100%         0         0.00           0         0.00         65         21,799.25         -100%         0         0.00           0         0.00         0         0.00         23         13,370.00           0         0.00         1         317.00         -100%         1         899.00           0         0.00         0         0.00         56         18,281.03         1         599.00         -100%         0         0.00           0         0.00         0         0.00         1         1,799.00         0         0.00         0         0.00           0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00         0         0.00<

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

**NLEX MEGA STATION** 

Period: 11/01/2024-11/30/2024

BRAND		nt Sales I-11/30/2024	Last	Year -11/30/2023	Inc/Dec%	20 <sup>2</sup>	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
1-OUTRIGHT		   						 
BATH & BODY WORKS	1,407	340,550.00	2,387	274,034.00	24%	134	77,819.50	337%
VICTORIA'S SECRET	635	243,658.00	190	106,369.00		136	125,985.00	l
USPA	59	177,842.00	25	80,345.00		84	275,530.00	I
NIKE	111	159,470.00	22	35,990.00		1	2,499.00	l
SKECHERS	36	71,982.00	0	0.00		0	0.00	I
CLINIQUE	19	52,400.00	8	17,910.00		0	0.00	!
IPANEMA-O	128	31,148.00	0	0.00		0	0.00	l
MINISO	86	28,624.00	0	0.00		0	0.00	 
NESTI DANTE	164	28,607.00	0	0.00		0 !	0.00	l
ADIDAS PH	42	24,982.00	8	5,472.00	356%	0	0.00	 
ADIDAS	19	23,240.00	7	14,040.00		0	0.00	'   
THE NORTH FACE-O	5	21,495.00	0	0.00		0	0.00	 
VERSACE	4	18,400.00	0	0.00		0	0.00	 
JANSPORT	21	17,430.00	0	0.00		0	0.00	1 
KEDS	7	16,283.00	0	0.00		0	0.00	 
DELSEY	1	11,990.00	0	0.00		0	0.00	 
CHLOE	1	9,300.00	0	0.00		0	0.00	 
TRAVEL BLUE	4	4,029.00	3	1,580.00	155%	1	1,500.00	168%
CHAMPION	12	2,388.00	1	500.00	377%	0	0.00	 
TOBLERONE	9	2,250.00	0	0.00		90	16,200.00	¦ -86%
BURBERRY	1	2,200.00	2	5,220.00	-57%	0	0.00	 
ACCEL	1	995.00	4	5,990.00	-83%	0	0.00	! 
GO TRAVEL	2	949.00	0	0.00		0	0.00	 
PASALUBONG PACK	1	200.00	0	0.00		0¦	0.00	 
EVERLAST	1	149.00	4	1,600.00	-90%	235	291,463.00	-99%
GIFT BUSINESS	1	149.00	22	6,771.00	-97%	560¦	111,651.00	-99%
7D	0	0.00	0	0.00		1	150.00	-100%
BILLABONG-SL	0	0.00	-1	500.00	-100%	0	0.00	 
BRIC'S-SL	0	0.00	1	3,000.00	-100%	0	0.00	 
CADBURY	0	0.00	0	0.00		116¦	17,750.00	-100%
CALVIN KLEIN	0	0.00	1	3,600.00	-100%	0	0.00	 
DESTINATION TRAVEL	0	0.00	1	1,039.00	-100%	0	0.00	 
EASTPAK-SL	0	0.00	0	0.00		4	3,262.00	-100%
ELIZABETH ARDEN	0	0.00	1	900.00	-100%	0	0.00	 
		 	 			1 1		1 

RunDate:

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

#### **NLEX MEGA STATION**

BRAND		nt Sales 4-11/30/2024		st Year 23-11/30/2023	Inc/Dec%		:019 19-11/30/2019	lnc/Dec%
	Qty.	Nett	Qty.	Net	<u> </u> 	Qty.	Net	<u> </u> 
1-OUTRIGHT					<u>.</u> 			 
FITFLOP-SL	0	0.00	1	2,500.00	-100%	28	99,547.00	-100%
GATTINONI ROMA	0	0.00	0	0.00	1	5	11,975.00	l
GOYA	5	0.00	0	0.00	i !	0	0.00	 
HERSHEY'S	0	0.00	0	0.00	! ! !	219	53,042.00	-100%
HUGO	0	0.00	1	5,200.00	-100%	0	0.00	 
HURLEY	0	0.00	1	250.00	-100%	0	0.00	 
ICE BREAKER	0	0.00	0	0.00	1 1 1	19	1,520.00	-100%
ISLA	0	0.00	0	0.00	 	4	660.00	-100%
KINDER JOY	0	0.00	0	0.00	 	104	3,705.00	-100%
LERRE	0	0.00	0	0.00	 	2	200.00	-100%
LEVI'S	0	0.00	0	0.00	1 1	27	59,430.95	-100%
LIBBEY	0	0.00	44	484.00	-100%	0	0.00	! 
LULU BLANC	0	0.00	0	0.00	1 1 1	6	4,294.00	-100%
MAC	0	0.00	0	0.00		1	2,000.00	-100%
MARS	0	0.00	0	0.00	 	43	14,640.00	-100%
MICHELLE'S OUTRIGHT	0	0.00	0	0.00	 	11	1,650.00	-100%
MISHMASH	0	0.00	0	0.00	i I	9	2,041.00	-100%
NESTLE	0	0.00	0	0.00	] 	39	2,390.00	-100%
NIKE-SL	0	0.00	0	0.00	1 !	17	43,268.50	-100%
NON-MERCH	580	0.00	1,017	0.00	! ! !	0	0.00	!   
O'NEILL	0	0.00	0	0.00	 	1	1,450.00	-100%
PACSAFE	0	0.00	0	0.00	: 	6	14,610.00	-100%
PAPA RECIPE	0	0.00	0	0.00	 	1	75.00	-100%
PARKLAND	0	0.00	0	0.00	 	7	13,130.00	-100%
PEPE JEANS	0	0.00	0	0.00	i I I	1	699.00	-100%
PLANTERS	0	0.00	0	0.00	1 1 1	59	9,440.00	-100%
POLO RL	0	0.00	0	0.00	i !	3	7,925.00	-100%
QUIKSILVER	0	0.00	0	0.00	 	1	895.00	-100%
ROCKET DOG	0	0.00	0	0.00	1 1	11	10,789.00	-100%
SANUK-SL	0	0.00	0	0.00	1 1	3	2,597.00	-100%
SPERRY	0	0.00	0	0.00	 	30	122,537.50	-100%
THE BALM	0	0.00	3	1,500.00	-100%	0	0.00	 
TROLLI	0	0.00	0	0.00	 	167	40,970.00	-100%
TY	0	0.00	0	0.00	 	58	17,175.50	-100%
		! !			i !	 		 

RunDate:

### **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### **NLEX MEGA STATION**

BRAND		nt Sales 4-11/30/2024	Last	Year -11/30/2023	Inc/Dec%		)19 9-11/30/2019	inc/Dec%
	Qty.	Nett	Qty.	Net	!	Qty.	Net	!
1-OUTRIGHT					<u> </u>			! 
UNDER ARMOUR	0	0.00	0	0.00	1	8	29,992.00	-100%
VANS-SL	0	0.00	0	0.00	1	100	135,869.60	I
VOLCOM-SL	0	0.00	0	0.00	i I	7	6,750.00	i
WONKA	0	0.00	0	0.00	1	12	1,220.00	I
WORLD TRAVELER	0	0.00	0	0.00	1 1	6	19,558.00	1
ZAINI	0	0.00	0	0.00	!	31	7,750.00	
1-OUTRIGHT Total:	3,362	1,290,710.00	3,753	574,794.00	!	2,408	1,667,605.55	!
2-CONSIGNE		; ; ;			1 1 1	 		
KROOBERG	115	70,791.00	405	191,930.75	-63%	392	212,657.00	-66%
PORTGEAR	38	49,217.13	0	0.00	1 1	0	0.00	 
8A PERFORMANCE	43	43,376.00	60	75,290.00	-42%	79¦	88,150.00	-50%
HEYS	5	18,528.00	0	0.00		30	104,730.75	-82%
AIRFIT	22	12,014.50	0	0.00	1	0	0.00	 
BANGE-C	3	10,761.75	2	4,290.00	150%	0	0.00	i !
MARK RYDEN-C	4	10,095.00	6	16,702.00	-39%	0	0.00	 
DTBG-C	8	9,966.25	2	4,817.50	106%	2	3,300.00	202%
FUNGOOFUN-C	5	6,720.00	9	10,439.25	-35%	0	0.00	 
TRAVEL SENTRY-C	4	6,196.00	0	0.00	1	0	0.00	1 1 1
GLAXUNTE	41	5,941.00	0	0.00	<u> </u>	0	0.00	i !
PLEXTONE	6	3,948.00	0	0.00		0	0.00	I 
GENERIC-C	5	3,889.75	6	3,770.55	3%	3	1,797.00	116%
ZILLA	6	3,590.00	11	8,516.75	-57%	10	10,310.00	-65%
XO	6	3,564.00	17	8,651.00	-58%	4	1,190.00	¦ 199%
OZUKO	2	2,398.00	3	3,597.00	-33%	0	0.00	 
OME-C	1	750.00	0	0.00		0	0.00	! ! !
GOLF-C	2	458.00	0	0.00		8	2,875.00	-84%
AWEI	1	400.00	2	800.00	-50%	0	0.00	
VIDVIE	1	375.00	0	0.00		0	0.00	 
APIKER-C	0	0.00	0	0.00	!	2	2,900.00	-100%
BASIC-C	0	0.00	399	182,380.05	-100%	458	403,127.10	-100%
BG BERLIN-C	0	0.00	3	31,197.00	-100%	0	0.00	 
BOONA-C	0	0.00	3	2,166.00	-100%	0	0.00	
CELEBRAT-C	0	0.00	92	988.00	-100%	0	0.00	 
COTIMA	0	0.00	0	0.00	1	6	6,564.00	-100%

RunDate:

### **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### **NLEX MEGA STATION**

0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	Qty.  19 0 20 216 0 0 0 1 2 0 0 1 2 0 0 5	3,401.00 0.00 7,190.00 193,532.75 0.00 0.00 9,459.00 3,700.00 0.00 0.00 898.00 0.00 23,996.25 199.00 0.00	-100% -100% -100% -100%	Qty.  0 8 8 95 182 37 0 0 6 5 0 7	9-11/30/2019  Net  0.00 8,943.00 6,102.00 0.00 46,707.00 50,131.50 11,628.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00 1,150.00	-100% -100% -100% -100% -100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	19 0 20 216 0 0 1 2 0 0 1 0 0 65	3,401.00 0.00 7,190.00 193,532.75 0.00 0.00 9,459.00 3,700.00 0.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100% -100% -100% -100%	0 8 8 0 95 182 37 0 0 6 5	0.00 8,943.00 6,102.00 0.00 46,707.00 50,131.50 11,628.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	0 20 216 0 0 0 1 2 0 0 0 1 0 0 0 1 0	0.00 7,190.00 193,532.75 0.00 0.00 0.00 9,459.00 3,700.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100% -100% -100% -100%	8 8 0 95 182 37 0 0 6 5 0 7	8,943.00 6,102.00 0.00 46,707.00 50,131.50 11,628.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	0 20 216 0 0 0 1 2 0 0 0 1 0 0 0 1 0	0.00 7,190.00 193,532.75 0.00 0.00 0.00 9,459.00 3,700.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100% -100% -100% -100%	8 8 0 95 182 37 0 0 6 5 0 7	8,943.00 6,102.00 0.00 46,707.00 50,131.50 11,628.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	216 0 0 0 1 2 0 0 1 0 0 65	7,190.00 193,532.75 0.00 0.00 0.00 9,459.00 3,700.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100% -100% -100%	8 0 95 182 37 0 0 6 5 0 7	6,102.00 0.00 46,707.00 50,131.50 11,628.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	216 0 0 0 1 2 0 0 1 0 0 65	193,532.75 0.00 0.00 0.00 9,459.00 3,700.00 0.00 0.00 898.00 0.00 23,996.25 199.00	-100% -100% -100% -100%	0 95 182 37 0 0 6 5 0 7	0.00 46,707.00 50,131.50 11,628.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0 0 0 1 2 0 0 1 0 65	0.00 0.00 0.00 9,459.00 3,700.00 0.00 0.00 0.00 23,996.25 199.00	-100% -100% -100%	182 37 0 0 6 5 0 7 60	46,707.00 50,131.50 11,628.00 0.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0 1 2 0 0 1 0 0 65	0.00 0.00 9,459.00 3,700.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100%	182 37 0 0 6 5 0 7 60	50,131.50 11,628.00 0.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	1 2 0 0 1 0 0 65 1	9,459.00 3,700.00 0.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100%	37 0 0 6 5 0 7 60	11,628.00 0.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00	2 0 0 1 0 0 65 1	3,700.00 0.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100%	0 6 5 0 7 60	0.00 0.00 5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00 0.00	0 0 1 0 0 65	0.00 0.00 898.00 0.00 0.00 23,996.25 199.00	-100% -100%	6 5 0 7 60 0	5,447.00 7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100%
0.00 0.00 0.00 0.00 0.00 0.00	0 0 1 0 0 65	0.00 898.00 0.00 0.00 23,996.25 199.00	-100%	5 0 7 60 0	7,848.00 0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100% -100%
0.00 0.00 0.00 0.00 0.00	1 0 0 65 1	898.00 0.00 0.00 23,996.25 199.00	-100%	0 7 60 0	0.00 15,043.00 32,440.00 0.00 5,068.00	-100% -100%
0.00 0.00 0.00 0.00 0.00	0 0 65 1	0.00 0.00 23,996.25 199.00	-100%	7 60 0	15,043.00 32,440.00 0.00 5,068.00	-100% -100%
0.00 0.00 0.00 0.00	0 65 1 0	0.00 23,996.25 199.00		60 0	32,440.00 0.00 5,068.00	-100% -100%
0.00 0.00 0.00	65 1 0	23,996.25 199.00		0	0.00 5,068.00	-100%
0.00 0.00	1 0	199.00		1	5,068.00	
0.00	0	I	-100%	6	, i	
	!	0.00		1	1,150.00	1000/
0.00	5		I	• • • • • • • • • • • • • • • • • • • •		-100%
	0	3,725.00	-100%	0	0.00	
0.00	0	0.00		1	1,799.00	-100%
0.00	5	4,499.75	-100%	20	16,939.00	-100%
0.00	0	0.00		117	91,553.00	-100%
0.00	3	4,955.00	-100%	0	0.00	
0.00	0	0.00		4	2,000.00	-100%
0.00	5	13,812.00	-100%	0	0.00	
0.00	0	0.00		1	875.00	-100%
0.00	0	0.00		1	460.00	-100%
0.00	13	11,007.00	-100%	0	0.00	
0.00	2	390.00	-100%	0	0.00	
0.00	1	1,944.00	-100%	6	4,563.00	-100%
262,979.38	1,379	828,244.60	-68%	1,559	1,146,297.35	-77%
1,553,689.38	5,132	1,403,038.60	10%	3,967	2,813,902.90	-44%
	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0 0.00 3 0.00 0 0.00 5 0.00 0 0.00 0 0.00 0 0.00 13 0.00 2 0.00 1 262,979.38 1,379	0.00       0       0.00         0.00       3       4,955.00         0.00       0       0.00         0.00       5       13,812.00         0.00       0       0.00         0.00       0       0.00         0.00       0       0.00         0.00       13       11,007.00         0.00       2       390.00         0.00       1       1,944.00         262,979.38       1,379       828,244.60	0.00       0       0.00         0.00       3       4,955.00       -100%         0.00       0       0.00         0.00       5       13,812.00       -100%         0.00       0       0.00         0.00       0       0.00         0.00       13       11,007.00       -100%         0.00       2       390.00       -100%         0.00       1       1,944.00       -100%         262,979.38       1,379       828,244.60       -68%	0.00       0       0.00       117         0.00       3       4,955.00       -100%       0         0.00       0       0.00       4         0.00       5       13,812.00       -100%       0         0.00       0       0.00       1         0.00       0       0.00       1         0.00       13       11,007.00       -100%       0         0.00       2       390.00       -100%       0         0.00       1       1,944.00       -100%       6         262,979.38       1,379       828,244.60       -68%       1,559	0.00       0       0.00       117       91,553.00         0.00       3       4,955.00       -100%       0       0.00         0.00       0       0.00       4       2,000.00         0.00       5       13,812.00       -100%       0       0.00         0.00       0       0.00       1       875.00         0.00       0       0.00       1       460.00         0.00       13       11,007.00       -100%       0       0.00         0.00       2       390.00       -100%       0       0.00         0.00       1       1,944.00       -100%       6       4,563.00         262,979.38       1,379       828,244.60       -68%       1,559       1,146,297.35

RunDate:

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

SLEX

BRAND		nt Sales I-11/30/2024		st Year 23-11/30/2023	Inc/Dec%	20 <sup>-</sup>	19 )-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	l	Qty.	Net	
1-OUTRIGHT		   	·    -  -		<u>!</u> 			!   
BATH & BODY WORKS	1,156	358,446.00	1,857	264,210.00	35%	49	33,227.47	978%
USPA	127	279,651.00	31	118,025.00	l	33	132,935.00	1
VICTORIA'S SECRET	629	278,555.00	190	125,084.00	i I	94	77,719.50	
NIKE	86	122,569.00	23	34,585.00	'	0	0.00	ı
SKECHERS	46	92,068.00	0	0.00	ı I	0	0.00	1
DELSEY	5	64,950.00	0	0.00	: I	0	0.00	1
CLINIQUE	20	52,000.00	0	0.00	] 	0	0.00	 
NESTI DANTE	193	29,948.00	0	0.00	I I	0	0.00	i !
MINISO	76	22,504.00	0	0.00	l 	0	0.00	 
JANSPORT	27	22,410.00	0	0.00	 	0	0.00	 
THE NORTH FACE-O	5	20,495.00	0	0.00	i i	0	0.00	i !
ADIDAS	15	18,500.00	0	0.00	 	0	0.00	 
ADIDAS PH	23	14,289.00	26	17,136.00	-16%	0	0.00	 
KEDS	4	10,476.00	1	500.00	1995%	13	19,667.00	-46%
HAVAIANAS	5	5,845.00	14	16,186.00	-63%	0	0.00	 
HUGO	1	5,200.00	0	0.00	1	0	0.00	İ
PROMOTION CODE	2	5,198.00	0	0.00	l 	0	0.00	 
VERSACE	1	4,200.00	0	0.00	 	0	0.00	 
RALPH LAUREN	1	4,120.00	0	0.00	i i	0	0.00	i I
SPERRY	1	3,847.00	0	0.00	1 1 1	16	65,144.35	-94%
SPEEDO	5	3,795.00	0	0.00	1 1	0	0.00	I I
CALVIN KLEIN	1	3,600.00	2	7,200.00	-50%	0	0.00	! ! !
7D	0	0.00	0	0.00	1 1 1	2	300.00	-100%
ADIDAS-SL	0	0.00	0	0.00	l I	0	0.00	 
BIJOUX TERNER	0	0.00	0	0.00	! 	0	0.00	! ! !
BURBERRY	3	0.00	0	0.00	 	0	0.00	 
CADBURY	0	0.00	0	0.00	)   	87	13,175.00	-100%
CHAMPION	0	0.00	1	800.00	-100%	0	0.00	 
DESTINATION TRAVEL	0	0.00	3	3,117.00	-100%	0	0.00	! !
EASTPAK-SL	0	0.00	0	0.00	 	5	4,655.00	-100%
ELIZABETH ARDEN	0	0.00	8	17,116.00	-100%	0	0.00	 
EVERLAST	0	0.00	0	0.00	 	92	99,922.00	-100%
FILIPINIANA-O	0	0.00	1	399.00	-100%	0	0.00	 
FITFLOP-SL	0	0.00	1	2,500.00	-100%	33	119,522.80	-100%
		!	1		i i	1		

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

SLEX

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	20 <sup>2</sup>	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	!	Qty.	Net	!
1-OUTRIGHT	. – – <u>– – +</u> –				<u> </u> 			! 
GATTINONI ROMA	0	0.00	0	0.00	1 1 1	9	28,225.00	-100%
GIFT BUSINESS	0	0.00	45	7,107.00	I	326	32,919.10	1
HERSHEY'S	0	0.00	0	0.00	i I	50	14,710.00	i
HURLEY	0	0.00	0	0.00		2	2,500.00	I
KINDER BUENO	0	0.00	0	0.00	ı I	2	855.00	1
KINDER JOY	0	0.00	0	0.00	: I	81	2,500.00	1
KISSNY	0	0.00	0	0.00	1	1	500.00	1
LIBBEY	0	0.00	57	865.00	i I	0	0.00	1
LULU BLANC	0	0.00	0	0.00	'	4	5,866.10	l
MANTYX	0	0.00	0	0.00	ı I	1	899.00	1
MARC JACOBS	1	0.00	0	0.00	 	0	0.00	
MARS	0	0.00	0	0.00	1	24	8,920.00	1
MISHMASH	0	0.00	0	0.00	1	11	4,549.30	i
NESTLE	0	0.00	0	0.00	'	1	97.00	
NON-MERCH	457	0.00	761	0.00	 	0	0.00	 
O'NEILL	0	0.00	0	0.00	1	1	1,206.14	-100%
PACSAFE	0	0.00	0	0.00	 	9	46,314.89	-100%
PLANTERS	0	0.00	0	0.00	 	16 l	2,560.00	-100%
POLO RL	0	0.00	0	0.00	i i	5	14,305.00	-100%
QUIKSILVER	0	0.00	0	0.00	1 1 1	10	9,845.90	-100%
ROCKET DOG	0	0.00	0	0.00	1	3	2,997.00	-100%
SANUK-SL	0	0.00	0	0.00	i i	2	1,400.00	-100%
SISLEY	0	0.00	0	0.00	] 	0	0.00	 
THE BALM	0	0.00	6	3,000.00	-100%	0	0.00	! !
TOBLERONE	0	0.00	0	0.00	 	36	6,000.00	-100%
TROLLI	0	0.00	0	0.00	 	37	11,170.50	-100%
TY	0	0.00	0	0.00	i i	47	13,542.60	-100%
UNDER ARMOUR	0	0.00	0	0.00	 	7	23,843.30	-100%
VANS	0	0.00	1	3,498.00	-100%	0	0.00	 
VANS-SL	0	0.00	3	3,600.00	-100%	25	33,709.94	-100%
WORLD TRAVELER	0	0.00	0	0.00	 	7	23,189.00	-100%
ZAINI	0	0.00	0	0.00		3	750.00	-100%
1-OUTRIGHT Total:	2,890	1,422,666.00	3,031	624,928.00	127%	1,144	859,642.89	
2-CONSIGNE	 		 		 	 		

RunDate:

OUTLETS

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

SLEX

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%	20	19 9-11/30/2019	Inc/Dec
	Qty.	Nett	Qty.	Net		Qty.	Net	<u> </u>
2-CONSIGNE	<del> +</del> -				<u> </u>			! !
KROOBERG	172	119,244.50	492	256,685.15	-53%	455¦	240,624.04	-50%
HEYS	1 1	1	1	111,464.10	1	i		1
	18	105,663.20	19		i I	39	222,344.00	i
PORTGEAR IT LUGGAGE-C	43	80,925.35	0	0.00	1	0;	0.00	I
	3	23,832.00	0;	0.00	1 1	0;	0.00	I
BG BERLIN-C	2	22,000.00	0	0.00	!	0	0.00	:
SMOOTH SKIES-C	17	16,049.00	0	0.00	1	0	0.00	1
XO	33	15,468.00	20	8,081.75	i I	1	320.00	
LEGEND WALKER	1	12,079.00	0	0.00	!	0	0.00	l
DTBG-C	5	11,430.00	11	21,231.25	1	0	0.00	I
WEKOME	6	10,305.00	0	0.00	: 1	0	0.00	!
AIRFIT	17	9,865.50	0	0.00	1	0	0.00	1
SOFISTICA	8	6,599.75	0	0.00	i I	0	0.00	i
BANGE-C	2	4,996.00	4	13,830.75	'	0	0.00	1
TRAVEL SENTRY-C	3	4,497.00	0	0.00		0	0.00	 
GENERIC-C	6	4,413.00	3	1,602.00	175%	0	0.00	i I
MARK RYDEN-C	1	2,994.00	2	4,878.00	-38%	0	0.00	 
OPTIMUS-C	1	2,443.00	1	2,443.00	0%	0	0.00	i !
KAKA-C	1	1,850.00	4	9,050.00	-79%	0	0.00	 
AWEI	1	1,250.00	2	1,120.00	11%	0	0.00	1
ZILLA	1	1,165.00	9	8,706.00	-86%	1	1,500.00	-22%
8A PERFORMANCE	0	0.00	73	94,000.00	-100%	7	6,726.00	-100%
ATTITUDES	0	0.00	0	0.00	i	0	0.00	1 1
BASIC-C	0	0.00	408	208,629.60	-100%	257	188,137.90	-100%
BATH & BODY WORKS-C	0	0.00	0	0.00	i i	4	1,496.00	-100%
BURBERRY-P	0	0.00	0	0.00		1	0.00	 
CALIFORNIA SKATEBOARD	0	0.00	0	0.00		1	0.00	i !
CELEBRAT-C	0	0.00	153	9,251.00	-100%	0	0.00	 
CLINIQUE-C	0	0.00	0	0.00	<u> </u>	0	0.00	1
COTIMA	0	0.00	0	0.00	!	3	2,067.00	!
D-POWER-C	0	0.00	24	7,806.00	1	0	0.00	1
DC-C	0	0.00	0	0.00	: 1	0	0.00	:
FILIPINIANA	0	0.00	24	10,094.00	1	12	7,858.00	1
FUBU-C	0	0.00	236	220,430.75	1	0	0.00	1
FUNGOOFUN-C	0	0.00	7	9,624.00	!	0	0.00	1
1 3113001 011-0	0	0.00	!	3,024.00	1 - 100 /0	o <sub>l</sub>	0.00	

RunDate:

Period: 11/01/2024-11/30/2024

SLEX

BRAND		nt Sales 4-11/30/2024		t Year 3-11/30/2023	Inc/Dec%		19 9-11/30/2019	lnc/Dec%
i	Qty.	Nett	Qty.	Net		Qty.	Net	1
2-CONSIGNE	. – – = = + -		·		<u> </u>			! 
GIRBAUD	0	0.00	0	0.00	1	2	0.00	 
GOLF-C	0	0.00	0	0.00	1	3	2,950.00	I
GRENDHA	0	0.00	0	0.00	i l	1	0.00	i
HALO	0	0.00	0	0.00	' I	30	14,782.00	I
HEAD-C	0	0.00	0	0.00	1	0	0.00	1
НОСО	0	0.00	0	0.00	: 1	81	17,134.50	
JANSPORT-C	0	0.00	0	0.00	1	1	0.00	I
KINGSONS-C	0	0.00	0	0.00	i I	1	1,950.00	i
LIME-C	0	0.00	5	4,590.00	-100%	0 !	0.00	ļ
MACBETH	0	0.00	10	3,500.00	1 1	0	0.00	 
MATISSE	0	0.00	0	0.00	i i	4	8,596.00	-100%
MIRO	0	0.00	0	0.00	1 1 1	78	33,597.00	-100%
MOSSIMO-FW	0	0.00	56	20,247.75	-100%	0	0.00	 
MUV-C	0	0.00	0	0.00	i i	3	4,797.00	-100%
NAUGHTY PETS-W	0	0.00	0	0.00	1	0	0.00	 
NEW LEAGUE	0	0.00	0	0.00	i !	4	3,206.00	-100%
ONDA-C	0	0.00	0	0.00	! ! !	5	2,941.02	-100%
OZUKO	0	0.00	14	16,786.00	-100%	0	0.00	 
PYXIS-C	0	0.00	18	3,642.00	-100%	0	0.00	 
REVA-C	0	0.00	0	0.00	1 1 1	0	0.00	 
SANUK-C	0	0.00	0	0.00	1	0	0.00	 
SOLATEK	0	0.00	4	3,419.80	-100%	16	13,679.20	-100%
SPUNN	0	0.00	0	0.00	1	42	32,618.00	-100%
TOMS-C	0	0.00	3	4,596.00	-100%	0	0.00	-  -
VIPFAN-C	0	0.00	31	18,849.00	-100%	0	0.00	 
WILSON	0	0.00	0	0.00	1	0	0.00	 
WINGMAN-C	0	0.00	5	2,145.00	-100%	0	0.00	 
YOOBAO-C	0	0.00	0	0.00	! ! !	8	6,321.01	-100%
2-CONSIGNE Total:	341	457,069.30	1,638	1,076,702.90	-57%	1,060	813,644.67	-43%
TOTALS:	3,231	1,879,735.30	4,669	1,701,630.90	10%	2,204	1,673,287.56	12%
 			 		1 1 1 1 1 1	 		 

RunDate:

Period: 11/01/2024-11/30/2024

#### SUBIC FREEPORT

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%	20 <sup>2</sup>	19 -11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net		Qty.	Net	<u>                                       </u>
1-OUTRIGHT		   	·	i !				 
BATH & BODY WORKS	924	223,007.00	924	269,374.00	-17%	97	50,601.35	¦ 340%
VICTORIA'S SECRET	510	201,749.00	383	200,292.00		96	104,058.00	l
CLINIQUE	56	152,800.00	5	12,000.00	I .	0	0.00	I
USPA	44	108,049.00	41	177,023.00		28	93,037.60	l
DELSEY	3	37,970.00	1	12,499.00		0	0.00	I
SKECHERS	18	35,991.00	0	0.00		0	0.00	!
ADIDAS PH	60	31,582.00	22	15,840.00	99%	16 <sup>1</sup>	7,900.00	l
IPANEMA-O	79	22,163.00	0	0.00		0	0.00	I
JANSPORT	18	14,940.00	0	0.00		0	0.00	l
NESTI DANTE	74	11,404.00	1	79.00		125	31,973.75	I
PROMOTION CODE	4	10,396.00	0	0.00		0	0.00	!
VERSACE	2	8,000.00	0	0.00		6	27,175.00	l
BURBERRY	5	4,640.00	0	0.00		0	0.00	i
DAVIDOFF	1	4,240.00	1	4,240.00		5	15,500.00	l
CHLOE	2	3,920.00	2	8,506.00		0	0.00	I
CALVIN KLEIN	1	3,600.00	2	9,040.00		8	23,307.00	-84%
GIFT BUSINESS	13	3,245.00	93	19,831.00		417	62,862.00	l
ELIZABETH ARDEN	1	3,200.00	10	18,936.00		18 <sup>¦</sup>	17,867.00	i
SPEEDO	4	3,096.00	0	0.00		0 !	0.00	1   
FITFLOP-SL	1	2,500.00	17	9,000.00	-72%	13 <sup>1</sup>	43,188.20	-94%
ACCEL	2	1,990.00	2	1,590.00	25%	0	0.00	 
CHAMPION	4	1,699.00	9	5,700.00	-70%	0	0.00	 
JOCKEY	2	898.00	0	0.00		0	0.00	 
KISSNY	1	199.00	7	1,393.00	-85%	0	0.00	! 
BRIC'S-SL	0	0.00	0	0.00		2	6,944.50	-100%
BVLGARI	0	0.00	2	8,860.00	-100%	0	0.00	 
COACH	0	0.00	0	0.00		2	40,330.50	-100%
COCCINELLE-SL	0	0.00	0	0.00		1	8,750.00	-100%
DONNA KARAN	0	0.00	0	0.00		4	9,315.50	-100%
EASTPAK-SL	0	0.00	0	0.00		2	1,736.00	¦ -100%
EMPORIO ARMANI	0	0.00	1	2,199.00	-100%	0	0.00	 
EVERLAST	0	0.00	20	3,000.00	-100%	227	280,886.80	-100%
EVITA PERONI	0	0.00	1	349.00	-100%	1	534.60	-100%
FERRAGAMO	0	0.00	0	0.00		3	13,400.00	-100%
		1 1	 			 		 

RunDate:

# 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 11/01/2024-11/30/2024

#### SUBIC FREEPORT

BRAND	Current S 11/01/2024-11	/30/2024		-11/30/2023	Inc/Dec%	201 11/01/2019	-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	! !	Qty.	Net	 
1-OUTRIGHT		 			 	 		   
FERRARI	0	0.00	1	3,840.00	-100%	0	0.00	 
GATTINONI ROMA	0	0.00	2	400.00	-100%	3	9,616.50	-100%
GIORGIO ARMANI	0	0.00	2	10,210.00	-100%	3	10,995.00	-100%
GUCCI	4	0.00	0	0.00	i I	0	0.00	 
HUGO	0	0.00	2	10,344.00	-100%	0	0.00	 
JAYJUN-SL	0	0.00	0	0.00	i !	1	75.00	-100%
JO MALONE	0	0.00	0	0.00	 	1	3,950.00	-100%
KIEHL'S	0	0.00	0	0.00	1	1	1,395.00	-100%
KIPLING	0	0.00	2	7,398.00	-100%	0	0.00	! 
KIPLING-SL	0	0.00	0	0.00	1	1	8,700.00	-100%
LIBBEY	0	0.00	209	2,299.00	-100%	0	0.00	 
LOCAL SCARF	0	0.00	14	1,886.00	-100%	1	179.10	-100%
LULU BLANC	0	0.00	0	0.00	! !	9	9,211.10	-100%
MELISSA	0	0.00	0	0.00	! !	1	99.00	-100%
MICHAEL KORS	0	0.00	1	1,000.00	-100%	0	0.00	 
MISHMASH	0	0.00	16	2,400.00	-100%	23	6,732.30	-100%
NON-MERCH	289	0.00	822	0.00	 	0	0.00	 
OPI	0	0.00	7	1,750.00	-100%	4	2,650.00	-100%
OUTDOOR	0	0.00	0	0.00	i i	1	995.00	-100%
PACSAFE	0	0.00	0	0.00	1	5	15,215.00	-100%
PAPA RECIPE	0	0.00	0	0.00	!	4	300.00	-100%
PEPE JEANS	0	0.00	0	0.00	! !	3	3,247.00	-100%
PRADA	0	0.00	2	5,998.00	-100%	0	0.00	 
QUIKSILVER	0	0.00	0	0.00	i i	10	16,110.50	-100%
RALPH LAUREN	0	0.00	2	10,310.00	-100%	8	31,145.00	-100%
RAYBAN	0	0.00	0	0.00	!	1	3,087.00	-100%
ROCKET DOG	0	0.00	1	500.00	-100%	1	899.00	-100%
SAKROOTS	0	0.00	0	0.00	 	1	1,550.00	-100%
SANUK-SL	0	0.00	0	0.00	I	23	13,919.00	-100%
SAUCONY	0	0.00	11	2,544.00	-100%	9	22,035.75	-100%
SNP	0	0.00	0	0.00	<u> </u>	2	150.00	-100%
SPERRY	0	0.00	0	0.00		8	31,300.90	-100%
SPRAYGROUND	0	0.00	0	0.00	 	2	1,998.00	-100%
SWATCH	0	0.00	1	3,700.00	-100%	0	0.00	 
		 	 			! !		 

RunDate:

Period: 11/01/2024-11/30/2024

#### SUBIC FREEPORT

BRAND		nt Sales I-11/30/2024		Year 3-11/30/2023	Inc/Dec%		)19 9-11/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	<u>                                     </u>
1-OUTRIGHT	+ -	<u>-</u> !			<u> </u>	· + -   		
T-SHIRT&JEANS	0	0.00	0	0.00	i i	6	4,070.00	-100%
TEVA	0	0.00	0	0.00	1 1	5	3,180.10	-100%
TRAVEL BLUE	0	0.00	0	0.00	1	1	1,500.00	-100%
VANS-SL	0	0.00	16	4,200.00	-100%	114	197,816.60	-100%
VOLCOM-SL	0	0.00	1	800.00	-100%	1 <sup>¦</sup>	675.00	-100%
WORLD TRAVELER	0	0.00	0	0.00	i i	17	49,993.00	-100%
1-OUTRIGHT Total:	2,122	891,278.00	2,656	849,330.00	4%	1,341	1,292,157.65	-31%
2-CONSIGNE		 			1 1 1	 		 
BG BERLIN-C	6	57,953.20	5	53,155.00	9%	0	0.00	
HEYS	11	48,964.00	0	0.00	1	10¦	27,860.00	75%
BANGE-C	10	22,029.25	0	0.00	 	0	0.00	 
GLAXUNTE	101	15,297.00	0	0.00	i i	0	0.00	 
OZUKO	11	13,189.00	2	7,046.75	87%	0	0.00	 
IT LUGGAGE-C	1	10,509.00	1	8,409.00	24%	0	0.00	-  -
KAKA-C	4	9,657.00	1	1,850.00	422%	1	1,652.00	484%
ZILLA	15	9,028.00	6	6,130.00	47%	1	759.00	1089%
TANKROCK-C	8	8,593.00	0	0.00	i i	0	0.00	! 
XO	13	8,286.00	18	11,794.50	-29%	10	3,040.00	172%
MARK RYDEN-C	3	7,431.00	0	0.00	! !	0	0.00	 
DTBG-C	4	6,770.00	7	9,721.25	-30%	0	0.00	! 
SMOOTH SKIES-C	6	6,530.00	19	18,131.00	-63%	0	0.00	 
GENERIC-C	12	6,305.00	15	12,199.75	-48%	4	2,098.00	200%
FUNGOOFUN-C	4	3,843.00	2	2,465.00	¦ 55%	0	0.00	 
GOLF-C	6	3,839.00	2	672.00	471%	9	3,846.00	-0%
WEKOME	2	3,167.00	0	0.00	i 1	0	0.00	! 
OPTIMUS-C	1	2,443.00	1	2,443.00	0%	0	0.00	 
PICTET FINO	2	1,150.00	2	1,157.00	-0%	0	0.00	
GIFT BUSINESS-C	2	1,128.00	8	3,282.00	-65%	20	21,710.00	-94%
FILIPINIANA	2	1,100.00	0	0.00	 	0	0.00	 
MIMAX-C	1	649.00	2	544.00	19%	6	3,854.00	-83%
XIPIN	1	399.00	4	984.00	-59%	0	0.00	 
8A PERFORMANCE	0	0.00	0	0.00	i !	67¦	60,993.00	-100%
ARTIART	0	0.00	0	0.00	1 1 1	13	11,390.00	-100%
AWEI	0	0.00	1	400.00	-100%	0	0.00	] [

RunDate:

Period: 11/01/2024-11/30/2024

#### SUBIC FREEPORT

2-CONSIGNE  CABINZERO DEUTER-C ETC-C EVERLAST-C FOOTJOY FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C LENOVO-C		Nett  0.00 0.00 0.00 0.00 0.00 0.00 0.00	Oty.  0 0 0 275 0 1	Net 0.00 0.00 0.00 900.00 0.00 232,484.75 0.00	-100%	Qty. 6 26 2 3 3 0	12,004.00 30,391.00 858.10 4,100.00 3,567.00	-100% -100% -100%
CABINZERO DEUTER-C ETC-C EVERLAST-C FOOTJOY FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C		0.00 0.00 0.00 0.00 0.00 0.00	0 0 6 0 275	0.00 0.00 900.00 0.00 232,484.75	-100%	26 2 3 3	30,391.00 858.10 4,100.00	-100% -100% -100%
DEUTER-C ETC-C EVERLAST-C FOOTJOY FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C		0.00 0.00 0.00 0.00 0.00 0.00	0 0 6 0 275	0.00 0.00 900.00 0.00 232,484.75	-100%	26 2 3 3	30,391.00 858.10 4,100.00	-100% -100% -100%
ETC-C EVERLAST-C FOOTJOY FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C		0.00 0.00 0.00 0.00 0.00	0 6 0 275	0.00 900.00 0.00 232,484.75	-100%	2 3 3	858.10 4,100.00	-100% -100%
EVERLAST-C FOOTJOY FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C		0.00 0.00 0.00 0.00	6 0 275	900.00 0.00 232,484.75	-100%	3	4,100.00	-100%
FOOTJOY FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C		0.00 0.00 0.00 0.00	0 275	0.00 232,484.75		3	, i	
FUBU-C HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C		0.00 0.00 0.00	275	232,484.75		1	3,567.00	4000/
HEAD-C IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C	0	0.00		1	-100%	U,		-100%
IPIPOO-C ISLAND-C KINGSONS-C KROOBERG KVLR-C	0	0.00	0	0.00		O <sub>1</sub>	0.00	
ISLAND-C KINGSONS-C KROOBERG KVLR-C	0	I	1			16	11,257.00	-100%
KINGSONS-C KROOBERG KVLR-C	0	0.00		290.00	-100%	0	0.00	
KROOBERG KVLR-C	1		1	699.00	-100%	0	0.00	
KVLR-C	0	0.00	0	0.00		1	1,742.00	-100%
	O <sub>1</sub>	0.00	0	0.00		180	102,905.00	-100%
LENOVO C	0	0.00	3	12,307.00	-100%	0	0.00	
LENUVU-C	0	0.00	1	776.25	-100%	0	0.00	
LEWIS N CLARK	0	0.00	0	0.00		6	3,592.00	-100%
MACBETH	0	0.00	9	3,200.00	-100%	0	0.00	
MARES	0	0.00	0	0.00		14	18,452.00	-100%
MOSSIMO-FW	0	0.00	81	27,499.25	-100%	0	0.00	
ONDA-C	0	0.00	0	0.00		11	6,888.00	-100%
PACSAFE-C	0	0.00	0	0.00		36	137,964.00	-100%
TITLEIST	0	0.00	0	0.00		2	2,590.00	-100%
TO TRAVEL TO LIVE	0	0.00	2	598.00	-100%	0	0.00	
UNITEK	0	0.00	0	0.00		4	1,350.00	-100%
URBANIZE	0	0.00	0	0.00		21	30,724.00	-100%
YOOBAO-C	0	0.00	1	1,554.00	-100%	15	8,616.00	-100%
ZOGGS	0	0.00	0	0.00		33	18,581.00	-100%
ZUMIGUI-C	0	0.00	3	900.00	-100%	0	0.00	
2-CONSIGNE Total:	226	248,259.45	479	421,592.50	-41%	520	532,783.10	-53%
TOTALS: 2,	348	1,139,537.45	3,135	1,270,922.50	-10%	1,861	1,824,940.75	-37%

RunDate:

## **SALES REPORT - Comparative by Brand per Store**

Period: 11/01/2024-11/30/2024

#### TRAVEL HUB BATANGAS

BRAND		t Sales -11/30/2024	Last Ye 11/01/2023-11		Inc/Dec%	2019 11/01/2019-11	/30/2019 Inc	c/Dec%
	Qty.	Nett	Qty.	Net	<u> </u> 		Net	
1-OUTRIGHT		     			i !	<u>-</u> +		
BATH & BODY WORKS	193	61,591.00	0	0.00	 	0	0.00	
VICTORIA'S SECRET	111	42,002.00	0	0.00	I	0	0.00	
MINISO	101	31,009.00	0	0.00	i I	0	0.00	
NIKE	21	29,945.00	0	0.00	' I	0 !	0.00	
REBISCO	51	26,860.00	0	0.00	1	0	0.00	
ADIDAS	16	22,600.00	0	0.00	 	0	0.00	
GOLDILOCKS OUTRIGHT	75	20,370.00	0	0.00	l 	0	0.00	
CLINIQUE	6	16,800.00	0	0.00	1	0	0.00	
ANKER	12	13,970.00	0	0.00	 	0	0.00	
TRAVEL BLUE	6	9,396.00	0	0.00	1	0	0.00	
TOBLERONE	33	8,385.00	0	0.00	i i	0	0.00	
MARS	40	8,190.00	0	0.00	 	0	0.00	
USPA	3	7,448.00	0	0.00	1	0	0.00	
PASALUBONG PACK	3	6,785.00	0	0.00	 	0	0.00	
ADIDAS PH	12	5,997.00	0	0.00	 	0	0.00	
NESTLE	29	3,280.00	0	0.00	1	0	0.00	
FRITO LAY	40	3,250.00	0	0.00	l 	0	0.00	
LINDT	11	3,250.00	0	0.00	 	0	0.00	
HERSHEY'S	24	3,200.00	0	0.00		0	0.00	
PRINGLES	16	3,000.00	0	0.00	 	0	0.00	
CADBURY	22	2,660.00	0	0.00	1	0	0.00	
CANDY CORNER	9	1,850.00	0	0.00	1	0	0.00	
NESTI DANTE	15	1,838.00	0	0.00	1 1 1	0	0.00	
TROLLI	22	1,800.00	0	0.00	l I	0	0.00	
LOACKER	23	1,620.00	0	0.00	! 	0	0.00	
BAILEY'S	1	1,500.00	0	0.00	 	0	0.00	
LEXINGHAM	1	1,390.00	0	0.00	i i	0	0.00	
C&H	6	1,350.00	0	0.00	 	0	0.00	
CHEETOS	6	1,250.00	0	0.00	 	0	0.00	
ICE BREAKER	7	1,080.00	0	0.00		0	0.00	
YELLOW TAIL	1	950.00	0	0.00	 	0	0.00	
MENTOS	13	850.00	0	0.00	 	0	0.00	
POCKY	21	840.00	0	0.00		0	0.00	
HARIBO	5	750.00	0	0.00		0	0.00	

RunDate:

Period: 11/01/2024-11/30/2024

#### TRAVEL HUB BATANGAS

BRAND		nt Sales 4-11/30/2024	Last Ye 11/01/2023-1		Inc/Dec%	2019 11/01/2019-1	1/30/2019	Inc/Dec%
	Qty.	Nett	Qty.	Net	1	Qty.	Net	i !
1-OUTRIGHT	į Į	1			 	į		 
MERBA	3	750.00	0	0.00		0	0.00	i !
TIC TAC	13	550.00	0	0.00		0 !	0.00	 
GIFT BUSINESS	2	500.00	0	0.00	l !	0	0.00	 
KINDER JOY	6	500.00	0	0.00	! ! !	0	0.00	! 
KINDER BUENO	4	480.00	0	0.00	1 1	0	0.00	 
RICOLA	2	300.00	0	0.00		0	0.00	
SKITTLES	4	160.00	0	0.00	 	0	0.00	 
DOUBLEMINT	4	120.00	0	0.00	l !	0	0.00	1 !
BUNDLE	56	0.00	0	0.00	 	0	0.00	! ! !
NON-MERCH	203	0.00	0	0.00	1	0	0.00	 
PROMOTION CODE	61	-12,200.00	0	0.00	i i	0	0.00	
1-OUTRIGHT Total:	1,313	338,216.00		0.00	<del> </del>	<u>0</u> ¦	0.00	! !
2-CONSIGNE	 	 	 			 		 
KROOBERG	56	32,483.00	0	0.00	 	0	0.00	 
PORTGEAR	17	23,213.25	0	0.00	1	0	0.00	 
XO	24	9,455.00	0	0.00		0	0.00	i
GENERIC-C	10	5,578.00	0	0.00		0	0.00	I
PICTET FINO	10	3,670.00	0	0.00	1	0	0.00	1
WEKOME	6	3,245.00	0	0.00	 	0	0.00	! 
OME-C	8	3,080.00	0	0.00	1 1	0	0.00	 
GOLF-C	3	2,143.00	0	0.00		0	0.00	i I
GRENDHA	1	1,395.00	0	0.00		0	0.00	 
RIDER	1	1,395.00	0	0.00	1	0	0.00	 
ZILLA	2	1,280.00	0	0.00	 	0	0.00	
XIPIN	2	390.00	0	0.00	1 1 1	0	0.00	 
2-CONSIGNE Total:	140	87,327.25	0	0.00	-   	0	0.00	   
TOTALS:	1,453	425,543.25	0	0.00	i I I	0	0.00	<u> </u> 
TOTALS:	1,453	425,543.25	0	0.00		0	0.00	

RunDate: RunTime 11:13 am Prepared By: Willie Noted By: