

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Oct 2024 OCT 1-6, 2024								PREV WEEK COMPARISON 09/30-10/06 vs 09/23-09/29			Prev. Year - Oct 2023 OCT 1-6, 2023		Prev. Month - Sep 2024 SEP 1-6, 2024		Pre-Pandemic - Oct 2019 OCT 1-6, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	10/01 - 10/06	6	3,209	1,563,776	487	577,901	985,875	63%	1,881,380	1,829,533	2%	1,873,416	-17%	1,598,428	-2%			
2.	SPACE38 CSP2 T3	2.	10/01 - 10/06	6	907	850,472	937	342,437	508,035	60%	966,327	1,075,392	-10%	821,589	4%	970,886	-12%	854,153	-0.4%	47%
3.	WH SMITH T3 INTL (S12)	3.	10/01 - 10/06	6	1,494	816,330	546	333,176	483,154	59%	951,389	920,060	3%	922,228	-11%	768,322	6%	501,931	62.6%	61%
4.	AIRMALL T3 DOM	4.	10/01 - 10/06	6	1,114	811,144	728	281,676	529,467	65%	925,479	841,663	9%	912,647	-11%	630,445	29%	814,682	-0.4%	43%
5.	THE SHOPPES CSP1	5.	10/01 - 10/06	6	647	686,812	1,061	297,455	389,356	57%	768,756	910,065	-15%	990,382	-31%	776,774	-12%	1,388,803	-50.5%	41%
6.	CSP PITX	6.	10/01 - 10/06	6	3,799	575,215	151	371,375	203,840	35%	667,520	641,234	4%	477,132	21%	514,917	12%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/06	6	1,334	338,089	253	118,763	219,325	65%	379,918	303,690	25%	278,967	21%	258,409	31%			
8.	WH SMITH CLARK IPD	8.	10/01 - 10/06	6	512	153,755	300	48,922	104,832	68%	193,229	162,395	18%			107,288	43%			
9.	WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/06	6	709	126,448	178	39,192	87,256	69%	152,402	149,206	2%	90,213	40%	108,400	17%	170,034	-25.6%	60%
10.	WH SMITH BACOLOD	10.	10/01 - 10/06	6	464	98,235	211	33,812	64,422	66%	110,075	112,160	-1%	104,901	-6%	72,635	35%			
11.	WH SMITH T4 -AM	11.	10/01 - 10/06	6	308	88,945	288	30,508	58,436	66%	119,835	97,065	23%	87,847	1%	57,381	55%	335,441	-73.4%	52%
12.	WH SMITH NAIA T3 (S32)	12.	10/01 - 10/06	6	273	88,220	323	38,799	49,420	56%	99,950	72,415	38%	138,850	-36%	79,980	10%			
13.	WH SMITH LAGUINDINGAN	13.	10/01 - 10/06	6	470	82,205	174	25,134	57,070	69%	99,325	114,655	-13%	73,835	11%	76,510	7%			
14.	WH SMITH BICOL	14.	10/01 - 10/06	6	363	68,448	188	25,126	43,321	63%	73,998	67,340	9%							
15.	AIRMALL ILOILO	15.	10/01 - 10/06	6	85	37,358	439	16,804	20,553	55%	40,598	68,526	-40%			85,985	-57%			
CTS -26 %		FOOD, CONVENIENCE & GIFTING Total:				6,385,455		2,581,086	3,804,369	60%	7,430,184	7,365,401	0%	6,772,010	-6%	6,106,361	5%	4,065,047	57.0%	47%
FRANCHISE STORES																				
16.	7-11 BORA TOUR CENTER	1.	10/01 - 10/06	6	4,697	931,229	198	568,050	363,179	39%	1,057,487	904,375	16%	769,629	21%	803,034	16%	1,097,202	-15.1%	39%
17.	KRISPY KREME T3 DOM	2.	10/01 - 10/06	6	1,259	919,210	730	597,487	321,723	35%	1,083,304	1,196,108	-9%	937,407	-2%	744,756	23%	1,276,543	-27.9%	22%
18.	7-11 PITX	3.	10/01 - 10/06	6	11,495	827,452	71	562,667	264,784	32%	959,200	915,997	4%	781,780	6%	661,014	25%	682,427	21.2%	32%
19.	7-11 MCIA	4.	10/01 - 10/06	6	6,474	759,714	117	471,022	288,691	38%	881,695	842,734	4%	567,370	34%	681,142	12%			
20.	7-11 BORA STATION 3	5.	10/01 - 10/06	6	3,968	675,683	170	418,923	256,759	38%	760,989	863,325	-11%	507,592	33%	515,480	31%	1,060,089	-36.2%	38%
21.	MINISO T3	6.	10/01 - 10/06	6	581	337,237	580	154,234	183,002	54%	393,719	386,144	1%	330,863	2%	326,521	3%	654,161	-48.4%	42%
22.	MINISO CEBU	7.	10/01 - 10/06	6	590	319,911	542	145,909	174,001	54%	359,682	337,742	6%	256,925	25%	279,184	15%			
23.	KRISPY KREME CSP2	8.	10/01 - 10/06	6	702	291,712	415	204,198	87,513	30%	348,726	398,058	-12%	156,558	86%	267,483	9%	281,111	3.7%	25%
24.	MINISO DRIVE&DINE	9.	10/01 - 10/06	6	347	248,506	716	152,671	95,834	39%	278,066	283,489	-1%	183,511	35%	154,305	61%			
CTS -22 %		FRANCHISE STORES Total:				5,310,658		3,275,166	2,035,492	38%	6,122,871	6,127,975	-0%	4,491,639	18%	4,432,923	20%	5,051,535	5.1%	33%
RESTO																				
25.	CAFE EXPRESS- T1	1.	10/01 - 10/06	6	3,333	1,464,000	439	483,120	980,880	67%	1,708,513	1,589,037	7%	1,810,482	-19%	1,357,302	8%	822,237	78.0%	67%
26.	SUBWAY T1	2.	10/01 - 10/06	6	3,332	1,403,892	421	463,284	940,607	67%	1,636,511	1,682,777	-2%	1,577,830	-11%	1,372,569	2%			

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STORE		CURRENT - Oct 2024 OCT 1-6, 2024								PREV WEEK COMPARISON 09/30-10/06 vs 09/23-09/29			Prev. Year - Oct 2023 OCT 1-6, 2023		Prev. Month - Sep 2024 SEP 1-6, 2024		Pre-Pandemic - Oct 2019 OCT 1-6, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T3	3.	10/01 - 10/06	6	2,091	740,809	354	244,466	496,342	67%	860,693	773,027	11%			667,098	11%			
28. ILY CAFE- ROCKWELL	4.	10/01 - 10/06	6	155	266,766	1,721	90,700	176,065	66%	297,590	319,975	-6%	238,917	12%	257,401	4%	167,618	59.1%	
29. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/06	6	717	199,548	278	65,851	133,697	67%	221,961	196,792	12%	111,184	79%	163,377	22%	153,416	30.0%	
30. CAFE EXPRESS- T3 ARRV	6.	10/01 - 10/06	6	558	148,212	265	48,910	99,302	67%	169,626	128,155	32%	91,151	63%	125,393	18%	59,856	147.6%	
31. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/06	6	329	106,621	324	35,185	71,436	67%	120,296	102,216	17%	73,814	44%	109,181	-2%			
CTS -18 %	RESTO Total:				4,329,849		1,431,518	2,898,331	67%	5,015,192	4,791,983	4%	3,903,382	11%	4,052,323	7%	1,203,129	259.8%	
BEAUTY, FASHION & ACCESSORIES																			
32. VS T3 DOM	1.	10/01 - 10/06	6	203	673,670	3,318	290,561	383,108	57%	762,060	843,260	-9%	600,030	12%	649,530	4%	647,510	4.0%	
33. BBW T3 DOM	2.	10/01 - 10/06	6	309	603,330	1,952	249,229	354,100	59%	713,350	830,440	-14%	552,430	9%	627,050	-4%	372,485	61.9%	
34. CITY OF DREAMS	3.	10/01 - 10/06	6	131	573,290	4,376	249,312	323,977	57%	661,644	691,802	-4%	435,254	32%	734,616	-22%			
35. VS T3 LANDSIDE	4.	10/01 - 10/06	6	146	497,890	3,410	215,530	282,359	57%	581,330	714,400	-18%	549,160	-9%	376,900	32%	488,980	1.8%	
36. BBW T3 LANDSIDE	5.	10/01 - 10/06	6	213	474,120	2,225	198,360	275,759	58%	559,550	558,400	0%	365,940	30%	367,720	29%	481,190	-1.4%	
37. THE RUNWAY T3 INTL (S6)	6.	10/01 - 10/06	6	256	382,944	1,495	187,846	195,097	51%	449,334	481,546	-6%	206,298	86%	401,905	-5%	47,718	702.5%	
38. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/06	6	101	365,147	3,615	166,829	198,317	54%	418,355	388,086	7%	220,940	65%	270,338	35%	195,349	86.9%	
39. MAC T3 DOM	8.	10/01 - 10/06	6	80	242,015	3,025	112,109	129,905	54%	279,622	397,970	-29%	235,415	3%	226,170	7%	308,403	-21.5%	
40. T3 INTL JO MALONE	9.	10/02 - 10/06	5	17	142,160	8,362	67,213	74,946	53%	156,960	130,020	20%	211,650	-33%	88,150	61%	304,400	-53.2%	
41. MAC T3 INTL	10.	10/01 - 10/06	6	44	131,572	2,990	59,440	72,132	55%	150,617	118,380	27%	115,030	14%	115,740	14%	274,790	-52.1%	
42. BEAUTY TO GO-KALIBO	11.	10/01 - 10/06	5	18	33,594	1,866	14,155	19,438	58%	33,594	25,906	29%	148,720	-77%	21,280	58%	500,331	-93.2%	
43. T3 INTL KIEHLS	12.	10/01 - 10/06	5	10	33,110	3,311	20,062	13,047	39%	37,060	74,610	-50%	37,440	-12%	80,615	-59%	499,280	-93.3%	
CTS -17 %	BEAUTY, FASHION & ACCESSORIES Total:				4,152,842		1,830,650	2,322,191	56%	4,803,477	5,254,820	-8%	3,678,307	13%	3,960,014	5%	4,120,436	0.7%	
ATHLEISURE																			
44. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/06	6	797	1,470,175	1,844	952,448	517,726	35%	1,702,453	1,678,060	1%	1,250,499	18%	1,591,133	-8%	1,157,389	27.0%	
45. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/06	6	124	284,878	2,297	169,529	115,348	40%	334,140	430,978	-22%	331,934	-14%	636,830	-55%	469,952	-39.3%	
46. T3 INTL SPACE5	3.	10/01 - 10/06	6	473	266,597	563	187,621	78,975	30%	315,900	335,168	-5%	183,126	46%	313,458	-15%	51,950	413.1%	
CTS -8 %	ATHLEISURE Total:				2,021,650		1,309,599	712,051	35%	2,352,493	2,444,206	-3%	1,765,559	15%	2,541,421	-20%	1,679,291	20.3%	
OUTLETS																			
47. SLEX	1.	10/01 - 10/06	6	153	318,567	2,082	177,106	141,460	44%	364,434	383,735	-5%	308,986	3%	236,095	35%	190,995	66.7%	
48. BORACAY	2.	10/01 - 10/06	6	160	239,913	1,499	141,575	98,337	41%	269,921	217,848	23%	185,678	29%	151,660	58%	739,499	-67.5%	
49. NLEX DRIVE&DINE	3.	10/01 - 10/06	6	115	228,239	1,984	123,639	104,600	46%	260,809	272,883	-4%	176,040	30%	177,898	28%	230,737	-1.0%	
50. NLEX BALAGTAS	4.	10/01 - 10/06	6	121	222,799	1,841	122,785	100,013	45%	243,313	243,449	-0%	208,422	7%	176,287	26%	306,157	-27.2%	

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STORE		CURRENT - Oct 2024 OCT 1-6, 2024								PREV WEEK COMPARISON 09/30-10/06 vs 09/23-09/29			Prev. Year - Oct 2023 OCT 1-6, 2023		Prev. Month - Sep 2024 SEP 1-6, 2024		Pre-Pandemic - Oct 2019 OCT 1-6, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. FR PITX	5.	10/01 - 10/06	6	139	213,945	1,539	121,922	92,023	43%	241,866	177,532	36%	133,225	61%	203,133	5%			
52. CLARK PUREGOLD	6.	10/01 - 10/06	6		196,710		87,283	109,426	56%	213,703	214,463	-0%	218,797	-10%	159,939	23%	320,885	-38.6%	42%
53. NLEX MEGA STATION	7.	10/01 - 10/06	6	105	193,648	1,844	104,200	89,448	46%	228,264	198,631	14%	239,182	-19%	186,484	4%	394,384	-50.8%	44%
54. CEBU PUEBLO VERDE	8.	10/01 - 10/06	6	57	164,156	2,879	89,191	74,964	46%	181,491	153,767	18%	115,242	42%	122,034	35%	116,653	40.7%	42%
55. SUBIC FREEPORT	9.	10/01 - 10/06	6	51	154,694	3,033	85,348	69,345	45%	171,340	162,751	5%	123,668	25%	188,941	-18%	253,779	-39.0%	42%
CTS - 8 %		OUTLETS Total:			1,932,674		1,053,053	879,621	46%	2,175,143	2,025,061	7%	1,709,242	13%	1,602,476	21%	2,553,092	-24.3%	44%
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			24,133,131		11,481,074	12,652,057	52%	27,899,363	28,009,448	-0%	22,320,142	8%	22,695,520	6%	18,672,533	29.2%	120%
RTRG AFFILIATES																			
RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/06	6	4,189	1,736,100	414	815,967	920,133	53%	2,044,819	2,178,383	-6%	1,380,621	26%	1,930,182	-10%			
2. T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/06	6	1,794	677,858	377	318,593	359,264	53%	769,734	741,846	3%	500,162	36%	456,615	48%			
3. T3 BURGER- WENDY'S PITX	3.	10/01 - 10/06	6	2,190	655,092	299	307,893	347,198	53%	754,018	830,553	-9%	537,395	22%	553,520	18%			
4. T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/06	6	892	417,408	467	196,181	221,226	53%	502,570	408,430	23%	187,845	122%	379,406	10%			
5. T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/06	6	554	284,800	514	133,856	150,944	53%	310,855	343,101	-9%	229,231	24%	200,391	42%			
6. T3 BURGER- WENDY'S YELLOW	6.	10/01 - 10/06	6	108	95,814	887	34,493	61,321	64%	120,293	129,832	-7%	84,384	14%	62,700	53%			
7. T3 BURGER- WENDY'S PANCAK	7.	10/01 - 10/06	6	75	84,054	1,120	30,259	53,794	64%	110,888	151,997	-27%	100,570	-16%	90,620	-7%			
CTS - 62 %		RESTO - WENDY'S Total:			3,951,127		1,837,244	2,113,883	54%	4,613,180	4,784,145	-3%	3,020,211	31%	3,673,437	8%	0		
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	10/01 - 10/06	6	221	807,580	3,654	437,912	369,668	46%	945,910	899,967	5%	815,880	-1%	658,752	23%			
9. POD1	2.	10/01 - 10/06	6	114	567,830	4,980	329,377	238,452	42%	615,875	322,385	91%	588,740	-4%	355,475	60%	3,062,674	-81.4%	80%
10. PLAYGROUND	3.	10/01 - 10/06	6	141	363,749	2,579	193,311	170,437	47%	434,463	228,003	90%	225,991	61%	383,077	-5%	395,555	-8.0%	40%
11. POD3	4.	10/01 - 10/06	6	113	328,284	2,905	176,818	151,465	46%	362,429	386,877	-6%	354,948	-8%	290,715	13%	1,337,826	-75.4%	81%
12. POD2	5.	10/03 - 10/06	4	10	233,325	23,332	98,841	134,483	58%	233,325	55,790	318%	264,500	-12%	73,710	217%	1,237,892	-81.1%	69%
13. POD4	6.	10/01 - 10/06	6	30	82,664	2,755	46,069	36,594	44%	101,165	89,182	13%	101,884	-19%	62,772	32%	182,040	-54.5%	86%
CTS - 38 %		MTR SALES Total:			2,383,432		1,282,331	1,101,101	46%	2,693,168	1,982,204	35%	2,351,943	1%	1,824,502	31%	6,215,988	-61.6%	76%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			6,334,560		3,119,575	3,214,984	51%	7,306,348	6,766,350	7%	5,372,155	18%	5,497,939	15%	6,215,988	1.9%	86%
GRAND TOTAL:					30,467,692		14,600,650	15,867,042	51.0%	35,205,711	34,775,798	7%	27,692,297	10%	28,193,459	8%	24,888,521	22.4%	52%