

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

ATHLEISURE

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	NIKE	803	1,333,201.25	725	1,249,359.00	6%
2	ADIDAS	471	819,494.00	267	457,020.00	79%
3	TRAVEL BLUE	365	433,165.00	197	269,480.00	60%
4	ANKER	144	345,595.00	27	80,731.00	328%
5	USPA	67	280,192.00	27	153,983.30	81%
6	STANLEY	102	232,872.00	0	0.00	
7	AUKEY	98	168,084.00	21	43,171.00	289%
8	JANSPORT	192	159,360.00	0	0.00	
9	LUXOTTICA	9	102,500.00	0	0.00	
10	JBL-TRI	25	58,399.00	8	26,222.10	122%
11	BATH & BODY WORKS	123	46,190.00	0	0.00	
12	MARSHALL-TRI	4	45,996.00	0	0.00	
13	SONY-TRI	13	44,487.00	8	45,865.00	-3%
14	APPLE-TRI	13	30,578.00	7	13,993.00	118%
15	TENKI	40	28,460.00	0	0.00	
16	BURBERRY	8	22,330.00	1	2,900.00	670%
17	VERSACE	3	21,700.00	0	0.00	
18	SOL DE JANEIRO	11	20,975.00	0	0.00	
19	SWAROVSKI	2	20,400.00	0	0.00	
20	SPEEDO	5	16,063.00	0	0.00	
21	CONVERSE	4	13,760.00	0	0.00	
22	HYDROFLASK-O	5	12,987.00	0	0.00	
23	CASIO	3	12,682.00	1	7,790.00	62%
24	MINISO	78	12,462.00	0	0.00	
25	LEXINGHAM	6	8,650.00	5	4,690.00	84%
26	HERSCHEL	1	7,490.00	0	0.00	
27	RALPH LAUREN	1	6,550.00	1	4,600.00	42%
28	BIRKENSTOCK	1	6,490.00	0	0.00	
29	SENNHEISER-TRI	1	2,699.00	1	10,755.00	-74%
30	ELIZABETH ARDEN	1	2,475.00	0	0.00	
31	CHLOE	1	2,200.00	0	0.00	
32	REMINGTON-TRI	1	2,199.00	0	0.00	
33	ANESSA	1	1,360.00	0	0.00	
34	XTORM-TRI	1	1,299.00	0	0.00	

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ATHLEISURE

BRAND		Current Sales		Previous Year		Inc/Dec%
		10/01/2024-10/31/2024		10/01/2023-10/31/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	DESTINATION TRAVEL	1	400.00	23	25,840.00	-98%
36	MINISO-O	2	258.00	0	0.00	
37	BAYONGCIAGA	0	0.00	14	15,330.00	-100%
38	BITE BLOCK - C	0	0.00	3	810.00	-100%
39	EASTPAK-SL	0	0.00	1	2,990.00	-100%
40	GIFT BUSINESS	0	0.00	13	3,338.00	-100%
41	GIORGIO ARMANI	0	0.00	1	5,800.00	-100%
42	JBL	0	0.00	11	8,250.00	-100%
43	JUICY COUTURE	0	0.00	4	22,836.10	-100%
44	KIPLING-SL	0	0.00	1	9,600.00	-100%
45	LOCAL SCARF	0	0.00	1	499.00	-100%
46	MY ARCADE-TRI	0	0.00	1	4,290.00	-100%
47	NON-MERCH	2,301	0.00	1,157	0.00	
48	PROMOTION CODE	9	0.00	0	0.00	
49	SAVONILLE	0	0.00	1	300.00	-100%
50	SONY	0	0.00	2	1,390.00	-100%
1-OUTRIGHT Total:		4,916	4,324,002.25	2,529	2,471,832.50	74%
2-CONSIGNE						
1	MINISO	3,245	1,305,845.00	1,512	661,098.00	97%
2	FILIPINIANA	1,594	558,565.00	926	313,189.00	78%
3	WANDERSKYE	352	484,596.00	140	160,710.00	201%
4	OAKLEY-C	158	470,450.00	142	389,900.00	20%
5	SUNNIES STUDIOS-C	485	405,020.00	750	494,360.00	-18%
6	QUIKSILVER-C	135	344,710.00	106	216,940.00	58%
7	VERSACE-C	55	332,790.00	6	39,000.00	753%
8	SUNNIES FACE	647	323,334.00	0	0.00	
9	8A PERFORMANCE	248	296,182.00	201	239,919.00	23%
10	HEYS	65	296,125.00	100	295,195.40	0%
11	U-ELEMENT	93	294,997.00	32	84,028.00	251%
12	PACSAFE-C	43	291,167.00	52	289,268.00	0%
13	LEGEND WALKER	19	273,571.00	0	0.00	
14	MOSSIMO-APP	301	263,578.00	206	245,330.00	7%
15	KROOBERG	197	154,100.00	0	0.00	
16	CLINIQUE-C	55	147,925.00	6	17,200.00	760%

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BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
17 BURBERRY-C	31	144,730.00	0	0.00	
18 CALVIN KLEIN-C	28	136,030.00	4	20,500.00	563%
19 ADIDAS PH-C	254	134,123.00	0	0.00	
20 YVES SAINT LAURENT-C	16	130,292.00	0	0.00	
21 GUESS-C	23	115,054.00	27	138,846.00	-17%
22 BILLABONG	47	100,270.00	19	43,430.00	130%
23 GIORGIO ARMANI-C	15	94,885.00	4	27,710.00	242%
24 BVLGARI-C	13	93,800.00	3	21,030.00	346%
25 NESTI DANTE-C	474	86,095.00	0	0.00	
26 CHLOE-C	9	76,815.00	0	0.00	
27 HUGO BOSS-C	14	76,400.00	1	6,500.00	1075%
28 ROXY-C	29	75,640.00	45	109,860.00	-31%
29 IT LUGGAGE-C	9	72,549.00	17	144,813.00	-49%
30 BG BERLIN-C	8	64,940.00	3	34,677.00	87%
31 ELIZABETH ARDEN-C	40	59,448.00	0	0.00	
32 DAVIDOFF-C	11	50,035.00	3	13,300.00	276%
33 RALPH LAUREN-C	7	48,981.00	0	0.00	
34 SWAROVSKI-C	3	41,150.00	12	126,340.00	-67%
35 CABINZERO	12	39,578.00	49	192,991.00	-79%
36 SMOOTH SKIES-C	31	25,959.00	83	94,108.00	-72%
37 MARC JACOBS-C	4	21,840.00	1	8,200.00	166%
38 MOSCHINO-C	4	21,335.00	0	0.00	
39 TRAVEL SENTRY-C	13	20,797.00	0	0.00	
40 HERMES-C	2	19,635.00	0	0.00	
41 HAWK-C	2	3,498.00	15	22,092.50	-84%
42 BEACH HUT-C	2	2,400.00	0	0.00	
43 SONY-C	2	1,980.00	0	0.00	
44 LOCCITANE-C	1	1,900.00	2	3,600.00	-47%
45 MAGWAI	3	1,890.00	0	0.00	
46 APPLE-C	1	990.00	0	0.00	
47 SPEEDO-C	1	299.00	0	0.00	
48 FOR KEEPS-C	1	240.00	0	0.00	
49 ABERCROMBIE & FITCH-P	0	0.00	3	14,207.00	-100%
50 ABERCROMBIE-P	0	0.00	1	4,789.00	-100%

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ATHLEISURE

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
51 ADIDAS PH-P	0	0.00	30	23,970.00	-100%
52 AGATHA RUIZ DE LA PRADA-P	0	0.00	13	17,147.00	-100%
53 ANTONIO BANDERAS-P	0	0.00	8	15,772.00	-100%
54 AVIREX	0	0.00	5	5,990.00	-100%
55 AZZARO-P	0	0.00	2	7,158.00	-100%
56 BENETTON-P	0	0.00	10	18,790.00	-100%
57 CACHAREL-P	0	0.00	4	17,616.00	-100%
58 CAROLINA HERRERA-P	0	0.00	2	17,818.00	-100%
59 CLINIQUE-P	0	0.00	1	5,569.00	-100%
60 COTY-P	0	0.00	9	7,851.00	-100%
61 DEFEND	0	0.00	2	3,596.00	-100%
62 ELIZABETH ARDEN-P	0	0.00	1	4,209.00	-100%
63 ESTEE LAUDER-P	0	0.00	1	9,139.00	-100%
64 GRIZZLY	0	0.00	2	4,896.00	-100%
65 GUY LAROCHE PARIS-P	0	0.00	1	2,269.00	-100%
66 HOLLISTER-P	0	0.00	11	26,609.00	-100%
67 HUF	0	0.00	4	9,092.00	-100%
68 HYDRAPAK	0	0.00	53	18,807.00	-100%
69 ILLEST	0	0.00	30	53,040.00	-100%
70 ISLAND SOUVENIRS	0	0.00	355	110,909.25	-100%
71 JEAN PAUL GAULTIER-P	0	0.00	3	22,117.00	-100%
72 JENNIFER LOPEZ-P	0	0.00	1	739.00	-100%
73 JOVAN-P	0	0.00	6	5,124.00	-100%
74 LACOSTE-C	0	0.00	1	6,800.00	-100%
75 MACBETH	0	0.00	244	95,725.00	-100%
76 MAUI AND SONS-C	0	0.00	2	2,596.00	-100%
77 MOSSIMO-FW	0	0.00	55	35,815.00	-100%
78 PACO RABANNE-P	0	0.00	2	15,028.00	-100%
79 PANDORA-C	2	0.00	0	0.00	
80 PILI ANI-C	6	0.00	12	3,850.00	-100%
81 PRAIA PILIPINAS	0	0.00	2	1,200.00	-100%
82 RALPH LAUREN-P	0	0.00	3	23,697.00	-100%
83 SANTA CRUZ-C	0	0.00	4	11,663.00	-100%
84 SENNHEISER-C	0	0.00	1	2,390.00	-100%

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ATHLEISURE

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
⁸⁵ SHAKIRA-P	0	0.00	8	10,552.00	-100%
⁸⁶ SUNGLASS HAVEN	0	0.00	15	258,045.00	-100%
⁸⁷ THE NORTH FACE	0	0.00	62	241,940.00	-100%
⁸⁸ THE RAIL	0	0.00	1	1,198.00	-100%
⁸⁹ TOMS-C	0	0.00	27	94,146.00	-100%
<i>2-CONSIGNE Total:</i>	8,810	8,006,533.00	5,464	5,686,003.15	40%
ATHLEISURE TOTALS:	13,726	12,330,535.25	7,993	8,157,835.65	51%

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Sales Ranking By Business Unit

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BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	VICTORIA'S SECRET	8,992	7,522,284.00	9,102	6,122,729.00	22%
2	BATH & BODY WORKS	18,617	6,458,763.00	13,447	5,026,250.00	28%
3	MAC	1,199	1,933,302.50	1,272	1,709,985.00	13%
4	TRAVEL BLUE	496	725,342.00	475	657,012.00	10%
5	JO MALONE	116	704,522.50	144	862,710.00	-18%
6	VERSACE	90	620,850.00	49	351,240.00	76%
7	NIKE	251	483,330.00	5	32,675.00	1379%
8	ANKER	166	358,650.00	0	0.00	
9	USPA	55	344,645.00	48	301,352.00	14%
10	CALVIN KLEIN	58	298,675.00	50	279,050.00	7%
11	BURBERRY	53	272,315.00	47	178,704.00	52%
12	YVES SAINT LAURENT	29	266,340.00	20	176,610.00	50%
13	KIEHL'S	86	263,932.50	141	327,335.00	-19%
14	BVLGARI	20	194,000.00	16	127,670.00	51%
15	CLINIQUE	59	170,850.00	123	367,860.00	-53%
16	RALPH LAUREN	20	155,480.00	5	36,950.00	320%
17	NESTI DANTE	613	150,873.00	0	0.00	
18	AUKEY	73	134,847.00	0	0.00	
19	DAVIDOFF	30	131,220.00	21	93,845.00	39%
20	HUGO BOSS	21	114,570.00	23	80,700.00	41%
21	APPLE	14	106,686.00	1	1,999.00	5236%
22	ELIZABETH ARDEN	46	104,905.00	0	0.00	
23	STANLEY	41	102,955.00	0	0.00	
24	GIORGIO ARMANI	13	95,675.00	39	196,245.00	-51%
25	ADIDAS-B4U	163	85,851.00	35	25,128.00	241%
26	LEXINGHAM	59	74,550.00	65	70,450.00	5%
27	DELSEY	4	65,960.00	0	0.00	
28	HERMES	5	58,800.00	1	6,000.00	880%
29	JBL	15	53,069.00	4	21,903.00	142%
30	CHLOE	6	49,655.00	6	19,070.00	160%
31	TOBLERONE	73	48,590.00	63	24,050.00	102%
32	LOCCITANE	16	44,500.00	19	56,400.00	-21%
33	TUMI	2	43,780.00	0	0.00	
34	CADBURY	120	42,000.00	2	700.00	5900%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 MARC JACOBS	6	41,700.00	12	102,900.00	-59%
36 ALL CHOCOLATES	10	40,000.00	0	0.00	
37 SONY	7	37,035.00	0	0.00	
38 FERRERO ROCHER	24	36,000.00	14	20,860.00	72%
39 SWAROVSKI	1	34,500.00	14	124,150.00	-72%
40 MOSCHINO	5	31,500.00	9	63,100.00	-50%
41 GUCCI	5	29,850.00	1	6,800.00	338%
42 ADIDAS	23	29,400.00	1	6,500.00	352%
43 JOHNNIE WALKER	7	28,630.00	6	17,740.00	61%
44 BEACH HUT	19	21,360.00	2	2,800.00	662%
45 SOL DE JANEIRO	12	20,840.00	0	0.00	
46 SWATCH	1	17,200.00	0	0.00	
47 DALMORE	1	16,190.00	0	0.00	
48 BELKIN	8	15,400.00	0	0.00	
49 MARSHALL	3	15,397.00	5	49,595.00	-68%
50 MARS	21	14,200.00	1	1,100.00	1190%
51 MINISO-O	25	13,729.00	13	9,587.00	43%
52 LANVIN	3	12,960.00	0	0.00	
53 NESTLE	43	12,900.00	1	2,100.00	514%
54 MAGWAI	20	12,600.00	6	4,200.00	200%
55 YELLOW TAIL	9	10,800.00	5	6,000.00	80%
56 CHIVAS	4	10,760.00	5	13,450.00	-20%
57 OGON	2	10,000.00	2	8,000.00	25%
58 JANSPOORT	12	9,960.00	0	0.00	
59 TIFFANY & CO.	1	9,800.00	0	0.00	
60 ANESSA	4	8,000.00	0	0.00	
61 C&H	25	7,500.00	31	9,300.00	-19%
62 JAGERMEISTER	3	6,600.00	0	0.00	
63 HENNESSY	1	4,990.00	4	19,960.00	-75%
64 ORIGINS	2	4,200.00	1	1,150.00	265%
65 LOQI	3	3,900.00	1	900.00	333%
66 GENERIC	981	3,600.00	1,086	72,380.00	-95%
67 JACK DANIEL'S	1	3,490.00	2	6,980.00	-50%
68 CHANEL	1	2,750.00	357	193,100.00	-98%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 KISSNY	4	2,100.00	22	10,710.00	-80%
70 JOSE CUERVO	1	2,000.00	0	0.00	
71 L'OREAL	3	2,000.00	10	6,400.00	-68%
72 TRAVEL BLUE-C	1	1,390.00	0	0.00	
73 HERSHEY'S	1	1,000.00	26	44,400.00	-97%
74 ALOHA	0	0.00	15	16,500.00	-100%
75 B & D	0	0.00	1	1,150.00	-100%
76 BE RELAX	0	0.00	40	116,500.00	-100%
77 BFY TESTER	0	0.00	2	0.00	
78 BITE BLOCK	0	0.00	2	340.00	-100%
79 BRIC'S	0	0.00	1	0.00	
80 CABEAU	0	0.00	3	9,600.00	-100%
81 CELLULAR	0	0.00	1	700.00	-100%
82 FOSSIL	0	0.00	1	9,660.00	-100%
83 JACOBSEN	0	0.00	1	1,500.00	-100%
84 JUICY COUTURE	0	0.00	4	35,096.00	-100%
85 KIPLING	0	0.00	1	0.00	
86 LACOSTE	0	0.00	5	33,180.00	-100%
87 MAC & JML TESTER	0	0.00	93	0.00	
88 NON-MERCH	899	0.00	251	0.00	
89 PANDORA	0	0.00	1	0.00	
90 PAPER/PLASTIC BAGS	3	0.00	79	0.00	
91 PATRON	0	0.00	1	5,390.00	-100%
92 PILI ANI	10	0.00	16	4,550.00	-100%
93 PROMOCODE	230	0.00	0	0.00	
94 RDPI-NCV	0	0.00	1	0.00	
95 SAVONILLE	0	0.00	2	410.00	-100%
96 SBS	0	0.00	4	6,800.00	-100%
97 TANQUERAY	0	0.00	1	3,490.00	-100%
98 TD FRANCE	0	0.00	14	22,400.00	-100%
99 VS PAPER BAGS	1,405	0.00	32	0.00	
100 VS-TESTER	0	0.00	64	0.00	
1-OUTRIGHT Total:	35,471	22,867,998.50	27,496	18,226,050.00	25%
2-CONSIGNE					

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BEAUTY, FASHION & ACCESSORIES

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		Qty.	Net	Qty.	Net	
2-CONSIGNE						
1	SUNNIES STUDIOS	588	521,715.00	0	0.00	
2	HEYS	31	226,409.00	0	0.00	
3	WANDERSKYE	51	85,539.00	0	0.00	
4	FILIPINIANA	131	68,280.00	0	0.00	
5	MINISO	126	30,894.00	0	0.00	
6	USPA-C	0	0.00	9	51,891.00	-100%
2-CONSIGNE Total:		927	932,837.00	9	51,891.00	1697%
BEAUTY, FASHION & ACCESSORIES		36,398	23,800,835.50	27,505	18,277,941.00	30%

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FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	GOLDILOCKS OUTRIGHT	28,028	4,494,597.14	51,274	6,972,255.21	-35%
2	TRAVEL BLUE	1,786	2,400,012.00	3,035	4,006,851.50	-40%
3	PASALUBONG PACK	697	1,939,680.00	673	1,869,275.00	3%
4	PREMIER	22,131	1,757,448.58	24,403	1,349,551.25	30%
5	ALL CHOCOLATES FUNSIZE	426	1,462,600.00	316	1,074,400.00	36%
6	MARS	3,372	998,889.00	4,534	1,112,220.00	-10%
7	TOBLERONE	2,607	979,495.00	4,049	818,465.00	19%
8	EVIAN	2,719	592,642.86	6,891	1,310,590.37	-54%
9	LEXINGHAM	313	491,875.00	283	344,530.00	42%
10	HERSHEY'S	1,646	484,391.00	2,950	598,853.00	-19%
11	RED RIBBON	4,804	433,045.00	0	0.00	
12	MENTOS	3,817	397,870.00	3,384	319,625.00	24%
13	CANDY CORNER	1,797	362,142.50	2,142	436,205.00	-16%
14	NESTLE	1,984	357,840.00	435	132,020.00	171%
15	POCARI	2,276	335,307.14	2,687	322,313.14	4%
16	COCA COLA	3,389	326,255.00	7,691	821,010.00	-60%
17	FRITO LAY	2,291	316,746.00	2,326	460,351.00	-31%
18	CADBURY	1,311	312,029.00	1,171	233,175.00	33%
19	GATORADE	2,593	255,440.00	5,049	494,760.00	-48%
20	SKETCHBOOKS	210	243,890.00	13	11,000.00	2117%
21	JACK & JILL	2,346	216,278.00	3,559	285,900.00	-24%
22	TROLI	1,058	205,025.00	1,013	113,760.00	80%
23	SAN MIGUEL	1,516	200,270.00	3,369	417,950.00	-52%
24	PRINGLES	934	195,918.00	1,903	417,510.00	-53%
25	WILKINS	2,139	195,717.14	15,055	1,316,179.24	-85%
26	MICHELLE'S OUTRIGHT	926	187,519.00	504	95,100.00	97%
27	PITX PURIFIED WATER	7,238	180,897.14	5,258	131,440.00	37%
28	JOHNNIE WALKER	65	179,490.00	88	251,000.00	-28%
29	FERRERO ROCHER	325	174,495.00	481	279,355.00	-37%
30	SANICARE	2,008	171,540.00	1,218	115,555.00	48%
31	COOL & CLEAN	1,725	171,300.00	2,195	219,471.43	-21%
32	GIFT BUSINESS	2,612	157,534.50	458	89,596.00	75%
33	SMART C	1,544	152,220.00	2,193	219,200.00	-30%
34	FLAMINGO	630	136,850.00	1,175	223,750.00	-38%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	HARIBO	968	134,970.00	1,455	214,900.00	-37%
36	DOUBLEMINT	4,119	129,131.00	4,226	122,495.00	5%
37	KATINKO	713	122,480.00	0	0.00	
38	MOGU MOGU	1,191	116,891.43	2,559	251,620.00	-53%
39	CHEETOS	389	112,255.00	755	225,230.00	-50%
40	LOTTE	448	106,430.00	114	40,010.00	166%
41	GROOVY	539	98,660.00	325	68,730.00	43%
42	VICTORIA'S SECRET	94	86,960.00	4	2,820.00	2983%
43	BATH & BODY WORKS	230	84,520.00	1	350.00	24048%
44	TIC TAC	1,383	78,000.00	2,221	119,405.00	-34%
45	VOLVIC	511	75,360.00	0	0.00	
46	STARBUCKS	315	75,170.00	0	0.00	
47	VITA COCO	737	73,700.00	844	83,400.00	-11%
48	REDBULL	457	72,960.00	673	107,680.00	-32%
49	HAPPY HEARTS-O	127	67,016.00	0	0.00	
50	7D	204	66,800.00	0	0.00	
51	LEMON DOU	441	65,940.00	615	92,070.00	-28%
52	FRUITELLA	671	62,640.00	332	26,395.00	137%
53	OISHI	855	62,584.00	1,326	113,648.00	-44%
54	MARLBORO	178	62,300.00	1,568	548,800.00	-88%
55	POCKY	647	62,180.00	539	68,480.00	-9%
56	FISHERMAN'S FRIEND	530	62,040.00	810	100,560.00	-38%
57	ROYAL	886	59,220.00	971	80,410.00	-26%
58	NUTELLA	181	58,100.00	0	0.00	
59	REBISCO	105	55,510.00	238	118,886.00	-53%
60	SPRITE	708	55,235.00	1,420	123,550.00	-55%
61	KINDER JOY	749	53,270.00	1,355	124,440.00	-57%
62	ICE BREAKER	281	52,520.00	563	103,650.00	-49%
63	LINDT	163	52,050.00	0	0.00	
64	LOACKER	378	51,444.00	512	89,090.00	-42%
65	KINDER BUENO	465	49,536.00	670	77,920.00	-36%
66	KIRKLAND	23	48,400.00	0	0.00	
67	RUFFLES	186	48,090.00	345	100,796.00	-52%
68	JACK DANIELS	15	47,500.00	18	57,600.00	-17%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 MERBA	270	47,135.00	93	20,850.00	126%
70 ZAINI	168	45,540.00	0	0.00	
71 BROWNIES UNLIMITED	128	45,300.00	0	0.00	
72 CEBU DRIED MANGOES-O	59	45,050.00	0	0.00	
73 NONGSHIM	218	42,645.00	468	93,735.00	-54%
74 CHIPS AHOY	331	40,770.00	375	38,815.00	5%
75 C&H	167	40,530.00	218	50,500.00	-19%
76 PEANUT KISSES	85	38,250.00	0	0.00	
77 SKITTLES	436	38,200.00	643	60,195.00	-36%
78 CLINIQUE	13	37,450.00	0	0.00	
79 BEACH HUT	46	34,745.00	73	53,850.00	-35%
80 SISTER	336	33,600.00	513	51,300.00	-34%
81 GENERIC MERCHANDISE	116	33,050.00	28	7,000.00	372%
82 RICOLA	216	32,355.00	101	15,150.00	113%
83 TY	60	30,184.75	0	0.00	
84 DINGDONG	608	29,200.00	477	23,850.00	22%
85 STREPSILS	166	29,010.00	1,048	185,840.00	-84%
86 CALVIN KLEIN	7	28,720.00	0	0.00	
87 GLENLIVET	7	28,000.00	0	0.00	
88 VERSACE	4	27,170.00	0	0.00	
89 CHIVAS REGAL	9	27,000.00	7	21,000.00	28%
90 WHITEFLOWER	152	27,000.00	0	0.00	
91 FUNDADOR	24	26,300.00	16	20,350.00	29%
92 NESTI DANTE	88	25,250.00	0	0.00	
93 MONDE	521	24,540.00	315	15,735.71	55%
94 EMY'S	71	24,150.00	0	0.00	
95 FOX'S	156	24,150.00	32	3,200.00	654%
96 SABROSO	16	24,000.00	0	0.00	
97 YELLOW TAIL	22	19,800.00	13	11,340.00	74%
98 BAILEYS	12	19,300.00	5	7,000.00	175%
99 LCTI	75	19,180.00	0	0.00	
100 HAPPY	187	18,000.00	0	0.00	
101 JIM BEAM	9	18,000.00	6	16,000.00	12%
102 HUGO BOSS	3	17,150.00	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 BELGIAN	39	16,650.00	0	0.00	
104 SMARTFOOD	69	16,625.00	160	32,590.00	-48%
105 HENNESSY	2	16,000.00	5	22,500.00	-28%
106 NC	64	16,000.00	0	0.00	
107 GLENFIDDICH	2	15,000.00	2	13,500.00	11%
108 JINRO	75	15,000.00	150	30,000.00	-50%
109 ALFONSO	11	14,900.00	25	20,450.00	-27%
110 NISSIN	233	14,520.00	792	50,960.00	-71%
111 E-VIPO	270	13,500.00	481	24,050.00	-43%
112 ROSAL	67	12,950.00	0	0.00	
113 M.Y. SAN	223	12,900.00	79	4,740.00	172%
114 ABSOLUT	7	12,400.00	7	1,050.00	1080%
115 ES	33	12,280.00	0	0.00	
116 HOMI	121	12,100.00	0	0.00	
117 ADG	34	12,000.00	0	0.00	
118 BACARDI	8	11,800.00	14	15,200.00	-22%
119 CHUPA CHUPS	94	11,800.00	139	15,500.00	-23%
120 GROWERS	118	11,800.00	702	73,400.00	-83%
121 MEIJI MACADEMIA	42	11,400.00	0	0.00	
122 OFF	37	11,100.00	46	13,300.00	-16%
123 HARDYS	12	10,600.00	6	5,400.00	96%
124 PERRIER WATER	65	10,150.00	328	49,200.00	-79%
125 JOSE CUERVO	4	9,200.00	3	6,200.00	48%
126 DON PAPA	3	9,000.00	1	3,000.00	200%
127 HAITAI	50	8,460.00	0	0.00	
128 EFFICASCENT	60	7,650.00	149	18,050.00	-57%
129 CHLOE	1	7,440.00	0	0.00	
130 REMY MARTIN	1	7,300.00	4	12,800.00	-42%
131 ALOHA	11	7,250.00	90	52,150.00	-86%
132 PAPER MACHE	6	7,000.00	0	0.00	
133 GOYA	152	6,780.00	448	37,511.43	-81%
134 CROCO	45	6,750.00	0	0.00	
135 OGON	2	6,650.00	1	2,800.00	137%
136 WANG	33	6,600.00	67	13,400.00	-50%

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Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 FIBISCO	81	6,572.00	757	58,650.00	-88%
138 HAVAIANAS	6	6,444.00	0	0.00	
139 GREAT TASTE	110	5,475.00	440	22,000.00	-75%
140 MILKY WAY	11	4,900.00	1	600.00	716%
141 CABEAU	2	4,800.00	2	2,395.00	100%
142 CANADA DRY	32	4,800.00	90	13,500.00	-64%
143 SHAMROCK	25	4,600.00	0	0.00	
144 LOQI	5	4,560.00	21	18,960.00	-75%
145 GREEN CROSS	56	4,000.00	634	47,065.00	-91%
146 CASINO	53	3,905.00	209	14,915.00	-73%
147 GILLET	25	3,750.00	26	3,900.00	-3%
148 MINISO	8	3,700.00	0	0.00	
149 SMIRNOFF	3	3,600.00	4	4,800.00	-25%
150 BC NEW YORKERS	14	3,550.00	0	0.00	
151 MICHELLES OUTRIGHT	13	3,550.00	0	0.00	
152 MISHMASH	23	3,460.00	1	750.00	361%
153 FLORBU	27	3,240.00	0	0.00	
154 LISTERINE	18	3,240.00	163	29,340.00	-88%
155 VASELINE	13	3,240.00	8	2,150.00	50%
156 GRANNY GOOSE	31	3,000.00	39	3,120.00	-3%
157 LAMPEIN	20	3,000.00	39	5,850.00	-48%
158 YANYAN	25	2,680.00	189	18,900.00	-85%
159 ANOMEO	6	2,600.00	0	0.00	
160 GENERIC	18	2,550.00	0	0.00	
161 WOOD	2	2,500.00	0	0.00	
162 SBS	6	2,440.00	6	10,160.00	-75%
163 VICKS	16	2,400.00	282	47,720.00	-94%
164 BIODERM	23	2,300.00	55	5,500.00	-58%
165 KOPIKO	45	2,250.00	0	0.00	
166 OMEGA	10	2,000.00	30	6,000.00	-66%
167 ELIZABETH ARDEN	1	1,870.00	0	0.00	
168 OKAMOTO	13	1,690.00	0	0.00	
169 CALBEE	21	1,680.00	129	9,944.00	-83%
170 MANZANILLA	16	1,600.00	29	2,900.00	-44%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 HAWAIIAN HOST	2	1,400.00	105	68,250.00	-97%
172 CHIQUILIN	12	1,200.00	0	0.00	
173 REXONA	4	1,200.00	89	27,420.00	-95%
174 FILIPINIANA-O	3	1,140.00	10	4,550.00	-74%
175 DESTINATION TRAVEL	1	1,100.00	6	4,500.00	-75%
176 DOVE	5	1,090.00	9	2,835.00	-61%
177 METHYL	9	1,080.00	14	1,680.00	-35%
178 MONIE GOLD	34	1,020.00	0	0.00	
179 ANTHILL	4	1,019.00	0	0.00	
180 MONIEGOLD BANGKOK	7	930.00	163	24,450.00	-96%
181 VSF	5	900.00	0	0.00	
182 REVLON	1	850.00	0	0.00	
183 VANDEN	1	800.00	0	0.00	
184 THE GADGET SHOP	1	600.00	6	4,590.00	-86%
185 KISSNY	1	500.00	1	500.00	0%
186 VOORTMAN	3	480.00	14	4,550.00	-89%
187 MONIEGOLD	15	450.00	1	150.00	200%
188 LOCAL SCARF	2	449.00	15	10,188.00	-95%
189 BOY BAWANG OUTRIGHT	5	440.00	252	22,800.00	-98%
190 LOCAL HEADWRAP	1	400.00	4	1,600.00	-75%
191 SKINNY COW	1	395.00	0	0.00	
192 PONDS	2	360.00	5	1,440.00	-75%
193 DUREX	1	300.00	23	6,850.00	-95%
194 NERDS	3	300.00	0	0.00	
195 PAMPERS	2	300.00	3	450.00	-33%
196 MASTER	1	280.00	2	550.00	-49%
197 CLOUD 9	5	250.00	282	12,655.00	-98%
198 PATRICK	1	250.00	2	500.00	-50%
199 COCON	2	240.00	0	0.00	
200 DELFI	2	200.00	101	7,750.00	-97%
201 MANTYX	1	200.00	0	0.00	
202 MIGHTY BOND	1	170.00	22	3,620.00	-95%
203 BRONCHO	2	160.00	52	4,160.00	-96%
204 ESKINOL	1	130.00	6	750.00	-82%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 RHEA ACEITE	1	100.00	7	700.00	-85%
206 PANDA	2	50.00	1	30.00	66%
207 FIT BAR	2	24.00	61	5,700.00	-99%
208 ALFONSOS	0	0.00	10	1,000.00	-100%
209 BARONI	0	0.00	12	3,000.00	-100%
210 BAYONGCIAGA	0	0.00	5	5,785.00	-100%
211 BERYLS	0	0.00	13	2,160.00	-100%
212 BUNDLE	572	0.00	0	0.00	
213 BUNDLE PROMO	1,629	0.00	0	0.00	
214 COMBOS	0	0.00	42	16,268.00	-100%
215 CRICKET	0	0.00	178	8,900.00	-100%
216 DELICO	0	0.00	35	14,000.00	-100%
217 DORITOS	0	0.00	50	4,708.00	-100%
218 DR HWELWAY	0	0.00	8	960.00	-100%
219 ECO BAG	0	0.00	56	14,000.00	-100%
220 EVAN WILLIAMS	0	0.00	1	200.00	-100%
221 GO TRAVEL	0	0.00	2	780.00	-100%
222 GREY GOOSE	0	0.00	3	13,500.00	-100%
223 GUMMI POP	0	0.00	6	1,200.00	-100%
224 JAGERMEISTER	0	0.00	3	4,500.00	-100%
225 JELLY BEAN	0	0.00	1	600.00	-100%
226 KETTLE KORN	0	0.00	187	18,700.00	-100%
227 MARIANI	0	0.00	68	11,070.00	-100%
228 MASSIMO	0	0.00	18	3,000.00	-100%
229 MAUNA LOA	0	0.00	43	24,650.00	-100%
230 MEGASCENT	0	0.00	10	2,500.00	-100%
231 MEIJI	0	0.00	12	3,000.00	-100%
232 MIKE AND IKE	0	0.00	2	300.00	-100%
233 MINISO-O	0	0.00	2	900.00	-100%
234 MODESS	0	0.00	13	1,950.00	-100%
235 MONIEGOLD CONSIGN	0	0.00	8	1,200.00	-100%
236 MONIEGOLD OUTRIGHT	0	0.00	7	1,050.00	-100%
237 NIVEA	0	0.00	1	100.00	-100%
238 NON-MERCH	18,414	0.00	3,330	795.00	-100%

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FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales		Previous Year		Inc/Dec%
		10/01/2024-10/31/2024		10/01/2023-10/31/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
239	OREO	0	0.00	4	800.00	-100%
240	PAPER/PLASTIC BAGS	0	0.00	987	1,725.00	-100%
241	PARADISE MANGO	0	0.00	1	150.00	-100%
242	PEJOY	0	0.00	3	360.00	-100%
243	PENFOLDS	0	0.00	2	7,080.00	-100%
244	PEPSI	0	0.00	86	6,020.00	-100%
245	PIK-A-PIKEL	0	0.00	3	900.00	-100%
246	PIKNIK	0	0.00	7	1,560.00	-100%
247	PLASTIC/PAPER BAG	35	0.00	0	0.00	
248	RONDOLETTI	0	0.00	45	34,472.00	-100%
249	SNACK BOX	0	0.00	19	4,350.00	-100%
250	STORCK	0	0.00	2	600.00	-100%
251	TANGQUERAY	0	0.00	4	8,200.00	-100%
252	THATS FRUTEE	0	0.00	7	2,800.00	-100%
253	TIFFANY	0	0.00	112	16,350.00	-100%
254	TIGER	0	0.00	13	520.00	-100%
255	TRUFETTES	0	0.00	8	10,400.00	-100%
256	TRUFFETTES DE FRANCE	0	0.00	4	5,200.00	-100%
257	VIEIRA	0	0.00	73	4,750.00	-100%
258	WHISPER	0	0.00	2	200.00	-100%
259	WHSMITH	1,039	0.00	8	0.00	
260	WHSMITH BAGS	12,439	0.00	9,626	4,000.00	-100%
261	WILSON	0	0.00	1	700.00	-100%
262	WITORS	0	0.00	214	24,780.00	-100%
263	WOLF BLASS	0	0.00	5	5,700.00	-100%
264	WONKA	0	0.00	1	100.00	-100%
1-OUTRIGHT Total:		174,982	25,536,094.18	214,137	31,994,444.28	-20%
2-CONSIGNE						
1	LCTI	14,779	1,857,010.00	16,029	2,011,715.00	-7%
2	MUHLACH	2,629	1,301,450.00	2,306	1,036,800.00	25%
3	ISLAND SOUVENIRS	3,791	1,252,651.75	2,306	713,849.75	75%
4	7D CONSIGN	1,661	487,755.00	2,278	584,810.00	-16%
5	EMY'S-C	1,706	428,870.00	2,214	428,990.00	-0%
6	CEBU LUCKY	1,520	369,510.00	1,172	237,950.00	55%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
7	FILIPINIANA	1,105	329,431.00	2,670	663,844.00	-50%
8	JOANNA	1,212	273,410.00	903	197,510.00	38%
9	BONG BONG'S CONSIGN	1,310	226,005.00	1,383	217,210.00	4%
10	7D PASPACK	87	223,175.00	348	661,300.00	-66%
11	ES	537	190,555.00	485	149,385.00	27%
12	ABE KENI	581	170,060.00	1,020	249,870.00	-31%
13	BAHAGHARI	747	160,940.00	938	180,760.00	-10%
14	ADG	565	145,640.00	939	221,915.00	-34%
15	CEBU BRAND CONSIGN	314	144,325.00	709	242,220.00	-40%
16	BLEEVES	119	142,800.00	161	193,200.00	-26%
17	LOLA NUTTYS	459	125,810.00	0	0.00	
18	JOVYS	432	124,950.00	813	226,910.00	-44%
19	MARKYS	538	104,150.00	603	94,040.00	10%
20	AIZA'S	287	86,565.00	419	102,020.00	-15%
21	MAGICMELT	968	83,230.00	2,025	169,385.00	-50%
22	MARISSA	500	80,060.00	1,152	163,300.00	-50%
23	HEYS	16	77,599.00	0	0.00	
24	LA2PU	316	74,140.00	170	30,060.00	146%
25	CEBU DRIED MANGOES	159	72,180.00	278	153,560.00	-52%
26	QUICKMELT	104	65,520.00	0	0.00	
27	AZATRI	222	63,050.00	0	0.00	
28	EDNA'S	330	52,900.00	917	137,485.00	-61%
29	PHIL BRAND CONSIGN	145	52,010.00	234	52,610.00	-1%
30	CHOWEE	241	48,140.00	0	0.00	
31	SHIENAS	194	40,340.00	0	0.00	
32	G'S DELIGHT	140	37,080.00	331	64,150.00	-42%
33	LOUISE	205	24,600.00	0	0.00	
34	ILOCOS CHICHACORN	87	24,330.00	160	35,950.00	-32%
35	SD	131	23,460.00	386	59,600.00	-60%
36	ADORA	113	22,420.00	131	24,360.00	-7%
37	THE RAINS	50	21,000.00	70	19,550.00	7%
38	CHOCOVRON	144	20,440.00	225	30,540.00	-33%
39	ZUMIGUI-C	78	19,806.00	152	37,340.00	-46%
40	JUAN CALAMANSI	45	18,480.00	58	17,840.00	3%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
41	RK	72	18,010.00	0	0.00	
42	CEBU BRAND	51	17,850.00	121	31,160.00	-42%
43	BEA'S	111	16,960.00	90	9,350.00	81%
44	JACOBINA	77	15,610.00	70	13,150.00	18%
45	ERENETA MANALOTO	34	14,280.00	0	0.00	
46	MBD	31	13,810.00	201	50,330.00	-72%
47	COCO-C	49	9,800.00	269	45,730.00	-78%
48	CACAO	26	9,780.00	0	0.00	
49	CHRISTINE	75	9,680.00	349	42,255.00	-77%
50	CEBU DRIED	43	7,720.00	61	11,190.00	-31%
51	CREAMBAR	36	7,300.00	297	53,690.00	-86%
52	JUAN	15	6,300.00	4	1,280.00	392%
53	SNACKERS	14	2,940.00	0	0.00	
54	WOW MANI CONSIGN	8	2,705.00	40	12,150.00	-77%
55	PIK-A-PIKEL	6	2,350.00	21	9,475.00	-75%
56	KAT-LEINE'S	7	2,330.00	137	42,790.00	-94%
57	RICAH	5	1,800.00	0	0.00	
58	DELFAS	3	1,680.00	35	15,940.00	-89%
59	MONDRAGON	4	1,500.00	3	900.00	66%
60	OH NUTS	2	1,000.00	70	29,925.00	-96%
61	FUNGGOOFUN CONSIGN	1	899.00	1	899.00	0%
62	BOY BAWANG	7	840.00	61	3,965.00	-78%
63	ALIBABA	0	0.00	39	5,170.00	-100%
64	AMERYS	0	0.00	41	10,850.00	-100%
65	ANKER	0	0.00	1	0.00	
66	ASHLEY	0	0.00	15	9,750.00	-100%
67	BAGUIO	0	0.00	28	7,700.00	-100%
68	BEAD STUDIO	0	0.00	1	450.00	-100%
69	DAVAO SWEET	0	0.00	92	12,050.00	-100%
70	EMPERORS	0	0.00	13	6,050.00	-100%
71	ENG BEE TIN	0	0.00	691	103,650.00	-100%
72	GOLDEN CITY	0	0.00	6	840.00	-100%
73	HOUSE OF POLVORON	0	0.00	28	5,210.00	-100%
74	JOVY'S	0	0.00	17	2,900.00	-100%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
75 KING	0	0.00	10	3,000.00	-100%
76 MARISSA'S	0	0.00	3	360.00	-100%
77 NATCHA	0	0.00	8	800.00	-100%
78 NATHANIEL'S	0	0.00	6	1,080.00	-100%
79 PEANUT BRITTLE	0	0.00	70	7,630.00	-100%
80 PENUT BAR	0	0.00	70	7,000.00	-100%
81 PHIL. BRAND DRIED MANGOES	0	0.00	5	940.00	-100%
82 PRAIA PILIPINAS	0	0.00	3	1,120.00	-100%
83 RICO'S	0	0.00	1	390.00	-100%
84 ROMANAS	0	0.00	8	3,210.00	-100%
85 RUBY	0	0.00	175	25,090.00	-100%
86 SUNDRY	0	0.00	36	5,340.00	-100%
87 VHONYTIFF	0	0.00	43	7,095.00	-100%
88 WOW MANI OUTRIGHT	0	0.00	6	3,600.00	-100%
2-CONSIGNE Total:	39,244	9,230,991.75	47,231	10,015,482.75	-7%
FOOD, CONVENIENCE & GIFTING	214,226	34,767,085.93	261,368	42,009,927.03	-17%

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Sales Ranking By Business Unit

FRANCHISE STORES

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

OUTLETS

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	8,183	2,039,067.86	3,793	1,363,592.03	49%
2	VICTORIA'S SECRET	3,558	1,675,297.49	864	721,649.12	132%
3	USPA	375	1,153,074.97	226	848,575.07	35%
4	NIKE	424	643,537.00	246	426,153.00	51%
5	CLINIQUE	203	578,906.43	0	0.00	
6	DELSEY	20	232,614.00	4	49,765.64	367%
7	ADIDAS	148	208,020.00	42	79,078.00	163%
8	ADIDAS PH	322	198,189.17	58	41,935.34	372%
9	NESTI DANTE	758	119,220.07	41	3,702.92	3119%
10	CALVIN KLEIN	22	88,017.19	6	24,740.18	255%
11	MINISO	231	74,889.65	65	23,995.00	212%
12	JANSPORT	86	74,672.40	0	0.00	
13	BEACH HUT	74	59,555.00	0	0.00	
14	SPEEDO	38	55,888.13	0	0.00	
15	HAVAIANAS	46	50,554.00	27	30,573.00	65%
16	THE NORTH FACE-O	9	34,791.00	0	0.00	
17	VERSACE-B4U	5	27,207.63	0	0.00	
18	QUIKSILVER	9	21,810.00	1	1,200.00	1717%
19	GOLDILOCKS OUTRIGHT	156	21,739.43	0	0.00	
20	VERSACE	4	21,360.00	0	0.00	
21	BURBERRY	8	20,973.94	5	18,524.31	13%
22	CHLOE	5	19,844.98	0	0.00	
23	JOCKEY	32	14,486.00	0	0.00	
24	TOMFORD	1	14,480.00	0	0.00	
25	GIORGIO ARMANI	3	14,360.00	0	0.00	
26	DAVIDOFF	3	13,814.48	1	5,525.12	150%
27	HUGO	2	11,700.00	5	30,119.00	-61%
28	SWAROVSKI	3	10,950.30	1	4,549.00	140%
29	GIFT BUSINESS	47	10,846.78	221	53,594.17	-79%
30	TOBLERONE	38	9,585.00	0	0.00	
31	VANS-SL	7	8,400.00	31	36,800.00	-77%
32	ACCEL	8	7,960.00	18	18,968.75	-58%
33	CONVERSE	2	7,180.00	3	170.57	4109%
34	GIORGIO ARMANI-B4U	1	6,870.72	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

OUTLETS

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 REBISCO	13	6,780.00	0	0.00	
36 COCO CABANA	5	5,995.00	0	0.00	
37 NESTLE	36	5,620.00	0	0.00	
38 DOUGHNUT-SL	2	5,598.00	5	13,195.00	-57%
39 FITFLOP-SL	2	5,087.95	11	21,062.75	-75%
40 CHAMPION	12	5,072.32	28	18,419.94	-72%
41 ELIZABETH ARDEN	3	4,990.88	2	4,969.99	0%
42 VANS	2	4,860.65	9	7,316.64	-33%
43 SEA TO SUMMIT-O	3	4,170.00	0	0.00	
44 MARS	22	4,150.00	0	0.00	
45 FERRAGAMO	1	3,600.00	0	0.00	
46 KEDS	1	3,112.00	0	0.00	
47 THE BALM	5	2,850.00	25	13,900.00	-79%
48 PASALUBONG PACK	2	2,495.00	0	0.00	
49 KISSNY	7	2,353.88	11	3,444.82	-31%
50 MARC JACOBS	1	2,200.00	0	0.00	
51 DESTINATION TRAVEL	2	2,078.00	4	3,476.00	-40%
52 BILLABONG-SL	3	2,000.00	2	1,000.00	100%
53 MISHMASH	7	1,975.45	11	2,470.50	-20%
54 HARIBO	16	1,900.00	0	0.00	
55 CHIVAS REGAL	1	1,600.00	0	0.00	
56 MERBA	6	1,500.00	0	0.00	
57 TRAVEL BLUE	1	1,490.00	20	24,703.00	-93%
58 LOACKER	15	1,450.00	0	0.00	
59 ANKER	3	1,365.00	0	0.00	
60 TROLLI	14	1,320.00	0	0.00	
61 LOCAL SCARF	2	1,313.94	26	4,451.18	-70%
62 AUKEY	2	1,300.00	0	0.00	
63 FERRERO ROCHER	1	1,200.00	0	0.00	
64 KINDER JOY	60	1,200.00	0	0.00	
65 PRINGLES	6	1,200.00	0	0.00	
66 IPANEMA-O	5	1,198.00	0	0.00	
67 NALGENE-O	1	990.00	0	0.00	
68 CADBURY	10	960.00	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

OUTLETS

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 HERSHEY'S	8	900.00	0	0.00	
70 LINDT	3	900.00	0	0.00	
71 GROOVY	8	760.00	6	2,150.00	-64%
72 FLAMINGO	7	750.00	55	5,550.00	-86%
73 C&H	4	700.00	0	0.00	
74 FRITO LAY	7	700.00	0	0.00	
75 STANCE	1	690.00	3	1,200.50	-42%
76 CHEETOS	2	500.00	0	0.00	
77 MENTOS	9	500.00	0	0.00	
78 EVERLAST	1	479.00	15	5,092.47	-90%
79 CANDY CORNER	2	400.00	0	0.00	
80 SMARTFOOD	2	360.00	0	0.00	
81 BILLABONG	1	343.92	3	1,023.48	-66%
82 POCKY	4	240.00	0	0.00	
83 RICOLA	1	150.00	0	0.00	
84 TIC TAC	3	150.00	0	0.00	
85 SKITTLES	1	100.00	0	0.00	
86 DOUBLEMINT	1	30.00	0	0.00	
87 B & D	0	0.00	13	3,684.70	-100%
88 BAYONGCIAGA	0	0.00	9	4,500.00	-100%
89 BIJOUX TERNER	0	0.00	1	349.00	-100%
90 BRIC'S-SL	0	0.00	4	12,500.00	-100%
91 BUNDLE	33	0.00	0	0.00	
92 COCCINELLE-SL	0	0.00	1	8,299.00	-100%
93 DOUGHNUT	0	0.00	2	5,785.44	-100%
94 EASTPAK	2	0.00	0	0.00	
95 EMPORIO ARMANI	0	0.00	1	2,299.00	-100%
96 FILIPINIANA-O	0	0.00	3	1,597.00	-100%
97 GOYA	5	0.00	0	0.00	
98 GUCCI	2	0.00	0	0.00	
99 HELLO GORGEOUS	0	0.00	2	100.00	-100%
100 HIGH SIERRA	0	0.00	11	7,661.59	-100%
101 KIPLING	0	0.00	3	8,897.00	-100%
102 LACOSTE	0	0.00	1	6,480.90	-100%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

OUTLETS

BRAND		Current Sales		Previous Year		Inc/Dec%
		10/01/2024-10/31/2024		10/01/2023-10/31/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
103	LIBBEY	0	0.00	18	702.00	-100%
104	NON-MERCH	3,465	0.00	4,894	0.00	
105	O'NEILL	0	0.00	1	500.00	-100%
106	OAKLEY	2	0.00	1	3,295.00	-100%
107	OPI	0	0.00	1	250.00	-100%
108	PAPER/PLASTIC BAGS	351	0.00	571	0.00	
109	PARKLAND	0	0.00	3	2,552.10	-100%
110	PEPE JEANS	0	0.00	2	1,210.65	-100%
111	RALPH LAUREN	0	0.00	5	19,313.63	-100%
112	SANICARE	0	0.00	2	78.48	-100%
113	SAUCONY	0	0.00	4	1,196.00	-100%
114	SPRAYGROUND	0	0.00	1	850.00	-100%
115	TEVA	0	0.00	2	1,139.20	-100%
116	VOLCOM-SL	0	0.00	1	500.00	-100%
117	PROMOTION CODE	50	-3,002.00	0	0.00	
1-OUTRIGHT Total:		19,078	7,650,490.60	11,451	4,010,377.18	90%
2-CONSIGNE						
1	KROOBERG	1,189	723,361.17	1,658	961,766.54	-24%
2	PORTGEAR	268	485,228.97	0	0.00	
3	HEYS	85	371,879.22	75	317,857.35	16%
4	BG BERLIN-C	17	142,613.66	10	107,152.56	33%
5	IT LUGGAGE-C	16	125,900.80	27	228,556.81	-44%
6	SUNNIES STUDIOS-C	138	116,200.50	0	0.00	
7	FUBU-C	99	93,688.55	1,816	1,930,485.05	-95%
8	MOSSIMO-APP	62	69,290.75	0	0.00	
9	8A PERFORMANCE	75	67,330.00	242	257,220.00	-73%
10	AIRFIT	114	59,163.01	0	0.00	
11	DTBG-C	31	54,318.58	65	102,785.44	-47%
12	BANGE-C	18	51,950.36	19	58,332.28	-10%
13	SMOOTH SKIES-C	45	47,647.45	43	55,845.61	-14%
14	MARK RYDEN-C	19	46,170.00	22	55,197.20	-16%
15	GENERIC-C	55	40,370.39	99	76,299.62	-47%
16	XO	87	39,688.75	109	54,433.65	-27%
17	LEGEND WALKER	4	38,849.44	0	0.00	

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

OUTLETS

BRAND		Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
18	LES PERLES	13	25,497.43	3	3,134.41	713%
19	TANKROCK-C	23	25,371.00	23	27,574.05	-7%
20	ZILLA	37	25,140.00	73	57,907.00	-56%
21	AWEI	17	22,041.56	14	11,685.08	88%
22	GLAXUNTE	123	20,840.00	0	0.00	
23	KAKA-C	7	17,350.00	17	35,740.00	-51%
24	FUNGGOOFUN-C	9	12,546.74	45	63,852.47	-80%
25	TRAVEL SENTRY-C	9	12,391.00	0	0.00	
26	OZUKO	7	12,337.75	28	44,568.02	-72%
27	WEKOME	13	12,333.30	0	0.00	
28	GIFT BUSINESS-C	11	10,924.71	11	6,639.00	64%
29	MOSSIMO-FW	22	10,529.94	449	179,524.03	-94%
30	FILIPINIANA	35	9,324.52	93	35,443.21	-73%
31	SOFISTICA	9	9,240.00	0	0.00	
32	PRAIA PILIPINAS	20	8,850.00	31	8,010.00	10%
33	GOLF-C	23	6,358.25	25	8,303.05	-23%
34	OME-C	5	6,300.00	0	0.00	
35	MIMAX-C	9	5,641.00	4	1,417.10	298%
36	GRENDA	3	4,647.00	0	0.00	
37	PICTET FINO	9	3,766.00	16	9,218.60	-59%
38	ADIDAS PH-C	4	3,596.00	0	0.00	
39	CLINIQUE-C	1	3,500.00	0	0.00	
40	XO-C	7	3,387.80	14	7,060.84	-52%
41	ZILLA-C	3	3,169.10	10	8,512.42	-62%
42	TRIBU	4	2,746.00	0	0.00	
43	ZUMIGUI-C	15	2,652.00	17	3,740.00	-29%
44	BOONA-C	3	2,443.00	13	10,216.00	-76%
45	OPTIMUS-C	1	2,443.00	2	4,886.00	-50%
46	IPANEMA	1	2,295.00	0	0.00	
47	VIDVIE	1	1,998.00	0	0.00	
48	UNBRANDED	2	1,700.00	1	850.00	100%
49	YOUBAO-C	1	1,632.96	3	2,628.00	-37%
50	BLUEDIO-C	2	1,598.00	0	0.00	
51	XIPIN-C	4	1,515.20	6	2,160.93	-29%

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Sales Ranking By Business Unit

Period: 10/01/2024-10/31/2024

OUTLETS

BRAND	Current Sales 10/01/2024-10/31/2024		Previous Year 10/01/2023-10/31/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
52 XIPIN	4	1,280.00	17	4,282.00	-70%
53 PLEXTONE	2	1,233.00	1	650.00	89%
54 LENOVO-C	1	1,113.75	4	4,503.82	-75%
55 RIDER	1	895.00	0	0.00	
56 TO TRAVEL TO LIVE	1	340.00	6	1,999.00	-82%
57 BASIC-C	0	0.00	1,411	660,959.60	-100%
58 CELEBRAT-C	0	0.00	274	9,632.00	-100%
59 D-POWER-C	0	0.00	38	9,372.00	-100%
60 IPIPOO-C	0	0.00	1	290.00	-100%
61 ISLAND SOUVENIRS	0	0.00	830	284,474.25	-100%
62 KELOE-C	0	0.00	1	950.00	-100%
63 KVLRC	0	0.00	3	10,877.74	-100%
64 LIME-C	0	0.00	12	11,160.00	-100%
65 MACBETH	0	0.00	203	59,800.59	-100%
66 NICOLE MILLER-C	0	0.00	3	21,832.00	-100%
67 OEM-C	0	0.00	8	3,432.00	-100%
68 ONDA-C	0	0.00	1	420.00	-100%
69 PYXIS-C	0	0.00	10	1,840.00	-100%
70 ROMIX	0	0.00	1	675.00	-100%
71 SOLATEK	0	0.00	24	20,757.85	-100%
72 SOUVENIRS ITEMS	0	0.00	1	2,499.00	-100%
73 THE TROPICAL SHOP	0	0.00	2	400.00	-100%
74 TOMS-C	0	0.00	20	61,448.00	-100%
75 TUMI-C	0	0.00	1	13,362.32	-100%
76 VAGO-C	0	0.00	6	12,154.00	-100%
77 VICTORIA'S SECRET-C	1	0.00	0	0.00	
78 VIPFAN-C	0	0.00	110	77,240.00	-100%
79 WINGMAN-C	0	0.00	15	6,435.00	-100%
2-CONSIGNE Total:	2,785	2,874,619.60	8,086	6,020,448.49	-52%
OUTLETS TOTALS:	21,863	10,525,110.20	19,537	10,030,825.67	4%

RunDate:
RunTime 02:33 pm

Prepared By:
Willie

Noted By: