

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 1 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**ATHLEISURE**

| BRAND             |                    | Current Sales<br>01/01/2025-01/26/2025 |              | Previous Year<br>01/01/2024-01/26/2024 |            | Inc/Dec% |
|-------------------|--------------------|--|--------------|--|------------|----------|
|                   |                    | Qty.                                   | Net          | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b> |                    |  |              |  |            |          |
| 1                 | ADIDAS             | 740                                    | 1,195,939.96 | 548                                    | 990,720.00 | 20%      |
| 2                 | NIKE               | 528                                    | 872,175.91   | 374                                    | 857,288.00 | 1%       |
| 3                 | TRAVEL BLUE        | 183                                    | 296,276.00   | 307                                    | 386,390.00 | -23%     |
| 4                 | USPA               | 74                                     | 212,422.00   | 13                                     | 68,127.00  | 211%     |
| 5                 | JBL-TRI            | 28                                     | 164,495.00   | 26                                     | 75,654.00  | 117%     |
| 6                 | SWAROVSKI          | 10                                     | 115,160.00   | 0                                      | 0.00       |          |
| 7                 | APPLE-TRI          | 40                                     | 101,433.00   | 29                                     | 73,461.00  | 38%      |
| 8                 | STANLEY            | 34                                     | 84,601.00    | 0                                      | 0.00       |          |
| 9                 | BATH & BODY WORKS  | 86                                     | 65,200.00    | 0                                      | 0.00       |          |
| 10                | JANSPORT           | 41                                     | 61,005.00    | 7                                      | 19,930.00  | 206%     |
| 11                | ADIDAS PH          | 22                                     | 39,600.00    | 2                                      | 1,440.00   | 2650%    |
| 12                | BURBERRY           | 34                                     | 38,765.00    | 0                                      | 0.00       |          |
| 13                | ANKER              | 12                                     | 34,394.00    | 67                                     | 141,755.00 | -75%     |
| 14                | LEXINGHAM          | 20                                     | 32,450.00    | 0                                      | 0.00       |          |
| 15                | MINISO             | 124                                    | 25,236.00    | 0                                      | 0.00       |          |
| 16                | SONY-TRI           | 6                                      | 20,320.00    | 11                                     | 29,966.00  | -32%     |
| 17                | MARSHALL-TRI       | 4                                      | 15,388.00    | 3                                      | 19,233.00  | -19%     |
| 18                | DAVID BECKHAM      | 6                                      | 13,800.00    | 0                                      | 0.00       |          |
| 19                | CHLOE              | 12                                     | 13,200.00    | 0                                      | 0.00       |          |
| 20                | GUCCI              | 8                                      | 10,000.00    | 0                                      | 0.00       |          |
| 21                | VERSACE            | 2                                      | 9,860.00     | 1                                      | 8,200.00   | 20%      |
| 22                | SPERRY             | 2                                      | 9,512.00     | 2                                      | 10,990.00  | -13%     |
| 23                | LANVIN             | 2                                      | 8,670.00     | 0                                      | 0.00       |          |
| 24                | SPEEDO             | 6                                      | 8,332.00     | 0                                      | 0.00       |          |
| 25                | ADIDAS-B4U         | 9                                      | 8,091.00     | 0                                      | 0.00       |          |
| 26                | THE NORTH FACE-O   | 2                                      | 5,992.00     | 0                                      | 0.00       |          |
| 27                | LUXOTTICA          | 1                                      | 5,700.00     | 0                                      | 0.00       |          |
| 28                | VANS               | 3                                      | 5,247.00     | 2                                      | 7,996.00   | -34%     |
| 29                | GIORGIO ARMANI     | 1                                      | 4,935.00     | 0                                      | 0.00       |          |
| 30                | SOL DE JANEIRO     | 3                                      | 4,590.00     | 0                                      | 0.00       |          |
| 31                | CALVIN KLEIN       | 1                                      | 4,500.00     | 0                                      | 0.00       |          |
| 32                | MARC JACOBS        | 4                                      | 4,400.00     | 0                                      | 0.00       |          |
| 33                | HUGO BOSS          | 1                                      | 4,340.00     | 0                                      | 0.00       |          |
| 34                | DESTINATION TRAVEL | 4                                      | 4,300.00     | 2                                      | 1,590.00   | 170%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 2 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**ATHLEISURE**

| BRAND             |                 | Current Sales         |              | Previous Year         |              | Inc/Dec% |
|-------------------|-----------------|-----------------------|--------------|-----------------------|--------------|----------|
|                   |                 | 01/01/2025-01/26/2025 |              | 01/01/2024-01/26/2024 |              |          |
|                   |                 | Qty.                  | Net          | Qty.                  | Net          |          |
| 1-OUTRIGHT        |                 |                       |              |                       |              |          |
| 35                | LOCCITANE       | 1                     | 3,600.00     | 0                     | 0.00         |          |
| 36                | DAVIDOFF        | 1                     | 3,485.00     | 0                     | 0.00         |          |
| 37                | CASIO           | 1                     | 3,105.00     | 14                    | 25,350.00    | -87%     |
| 38                | ANESSA          | 2                     | 2,720.00     | 0                     | 0.00         |          |
| 39                | BELKIN          | 1                     | 1,890.00     | 0                     | 0.00         |          |
| 40                | ELIZABETH ARDEN | 2                     | 1,800.00     | 3                     | 6,600.00     | -72%     |
| 41                | CONVERSE        | 1                     | 1,795.00     | 5                     | 17,350.00    | -89%     |
| 42                | B & D           | 1                     | 1,150.00     | 0                     | 0.00         |          |
| 43                | AUKEY           | 1                     | 868.00       | 70                    | 126,493.00   | -99%     |
| 44                | RED 5-TRI       | 1                     | 719.00       | 0                     | 0.00         |          |
| 45                | MINISO-O        | 2                     | 258.00       | 0                     | 0.00         |          |
| 46                | BAYONGCIAGA     | 0                     | 0.00         | 1                     | 795.00       | -100%    |
| 47                | BENETTON-SL     | 0                     | 0.00         | 1                     | 0.00         |          |
| 48                | BIRKENSTOCK     | 0                     | 0.00         | 10                    | 47,200.00    | -100%    |
| 49                | BOYA-TRI        | 0                     | 0.00         | 1                     | 5,190.00     | -100%    |
| 50                | CABEAU          | 0                     | 0.00         | 1                     | 1,600.00     | -100%    |
| 51                | CLINIQUE        | 0                     | 0.00         | 1                     | 2,050.00     | -100%    |
| 52                | DELSEY          | 0                     | 0.00         | 2                     | 37,980.00    | -100%    |
| 53                | EASTPAK-SL      | 0                     | 0.00         | 1                     | 1,883.00     | -100%    |
| 54                | GIFT BUSINESS   | 0                     | 0.00         | 7                     | 2,348.00     | -100%    |
| 55                | HERSCHEL        | 0                     | 0.00         | 2                     | 14,980.00    | -100%    |
| 56                | HYDROFLASK-O    | 0                     | 0.00         | 7                     | 17,030.00    | -100%    |
| 57                | JUICY COUTURE   | 0                     | 0.00         | 3                     | 15,967.00    | -100%    |
| 58                | NON-MERCH       | 2,118                 | 0.00         | 1,231                 | 465.00       | -100%    |
| 59                | OGON            | 0                     | 0.00         | 1                     | 2,800.00     | -100%    |
| 60                | SENNHEISER-TRI  | 0                     | 0.00         | 1                     | 11,950.00    | -100%    |
| 61                | SONY            | 0                     | 0.00         | 2                     | 1,390.00     | -100%    |
| 62                | TENKI           | 0                     | 0.00         | 31                    | 21,919.00    | -100%    |
| 63                | TRAVEL ON       | 0                     | 0.00         | 2                     | 10,180.00    | -100%    |
| 1-OUTRIGHT Total: |                 | 4,185                 | 3,521,719.87 | 2,791                 | 3,064,260.00 | 14%      |
| 2-CONSIGNE        |                 |                       |              |                       |              |          |
| 1                 | FILIPINIANA     | 2,657                 | 943,125.00   | 1,190                 | 394,105.00   | 139%     |
| 2                 | MINISO          | 1,779                 | 808,679.00   | 1,968                 | 833,862.00   | -3%      |
| 3                 | VERSACE-C       | 92                    | 493,245.00   | 18                    | 92,180.00    | 435%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 3 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/26/2025

**ATHLEISURE**

| BRAND             |                      | Current Sales<br>01/01/2025-01/26/2025 |            | Previous Year<br>01/01/2024-01/26/2024 |            | Inc/Dec% |
|-------------------|----------------------|--|------------|--|------------|----------|
|                   |                      | Qty.                                   | Net        | Qty.                                   | Net        |          |
| <b>2-CONSIGNE</b> |                      |  |            |  |            |          |
| 4                 | SUNNIES STUDIOS-C    | 524                                    | 414,075.00 | 814                                    | 470,835.00 | -12%     |
| 5                 | QUIKSILVER-C         | 179                                    | 394,710.00 | 58                                     | 117,220.00 | 236%     |
| 6                 | OAKLEY-C             | 150                                    | 392,428.00 | 126                                    | 314,498.00 | 24%      |
| 7                 | BURBERRY-C           | 70                                     | 348,880.00 | 2                                      | 7,200.00   | 4745%    |
| 8                 | HEYS                 | 65                                     | 315,256.20 | 54                                     | 214,297.00 | 47%      |
| 9                 | SUNNIES FACE         | 625                                    | 310,490.00 | 0                                      | 0.00       |          |
| 10                | WANDERSKYE           | 120                                    | 256,456.00 | 350                                    | 510,230.00 | -49%     |
| 11                | IT LUGGAGE-C         | 28                                     | 230,086.00 | 20                                     | 198,828.55 | 15%      |
| 12                | YVES SAINT LAURENT-C | 29                                     | 223,466.00 | 8                                      | 54,100.00  | 313%     |
| 13                | KROOBERG             | 242                                    | 217,316.00 | 146                                    | 108,304.00 | 100%     |
| 14                | CALVIN KLEIN-C       | 48                                     | 216,705.00 | 7                                      | 24,450.00  | 786%     |
| 15                | CLINIQUE-C           | 83                                     | 206,125.00 | 33                                     | 89,840.00  | 129%     |
| 16                | SMOOTH SKIES-C       | 186                                    | 201,844.00 | 81                                     | 84,210.00  | 139%     |
| 17                | ADIDAS PH-C          | 386                                    | 201,687.00 | 12                                     | 8,640.00   | 2234%    |
| 18                | 8A PERFORMANCE       | 165                                    | 197,525.00 | 218                                    | 260,502.00 | -24%     |
| 19                | PACSAFE-C            | 29                                     | 194,851.00 | 31                                     | 184,499.00 | 5%       |
| 20                | LEGEND WALKER        | 39                                     | 189,879.80 | 0                                      | 0.00       |          |
| 21                | BILLABONG            | 72                                     | 166,060.00 | 36                                     | 65,890.00  | 152%     |
| 22                | MARC JACOBS-C        | 37                                     | 162,320.00 | 0                                      | 0.00       |          |
| 23                | BG BERLIN-C          | 20                                     | 161,349.00 | 44                                     | 335,818.00 | -51%     |
| 24                | U-ELEMENT            | 54                                     | 159,946.00 | 54                                     | 108,556.00 | 47%      |
| 25                | MOSSIMO-APP          | 140                                    | 157,609.00 | 221                                    | 232,288.00 | -32%     |
| 26                | ROXY-C               | 55                                     | 132,580.00 | 29                                     | 67,870.00  | 95%      |
| 27                | NESTI DANTE-C        | 614                                    | 130,880.00 | 0                                      | 0.00       |          |
| 28                | ELIZABETH ARDEN-C    | 70                                     | 128,535.00 | 8                                      | 19,150.00  | 571%     |
| 29                | HUGO BOSS-C          | 22                                     | 116,520.00 | 3                                      | 16,000.00  | 628%     |
| 30                | GUESS-C              | 23                                     | 109,654.00 | 28                                     | 156,844.00 | -30%     |
| 31                | CABINZERO            | 22                                     | 103,648.00 | 40                                     | 160,091.00 | -35%     |
| 32                | BVLGARI-C            | 12                                     | 94,425.00  | 3                                      | 18,600.00  | 407%     |
| 33                | RALPH LAUREN-C       | 15                                     | 91,556.00  | 2                                      | 15,165.00  | 503%     |
| 34                | GIORGIO ARMANI-C     | 10                                     | 72,845.50  | 5                                      | 30,755.00  | 136%     |
| 35                | DAVIDOFF-C           | 14                                     | 58,090.00  | 4                                      | 21,270.00  | 173%     |
| 36                | FOR KEEPS-C          | 87                                     | 32,892.00  | 0                                      | 0.00       |          |
| 37                | MOSCHINO-C           | 7                                      | 32,690.00  | 2                                      | 5,000.00   | 553%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 4 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**ATHLEISURE**

| BRAND                        | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|------------------------------|--|-----------|--|-----------|----------|
|                              | Qty.                                   | Net       | Qty.                                   | Net       |          |
| <b>2-CONSIGNE</b>            |  |           |  |           |          |
| 38 CHLOE-C                   | 3                                      | 19,315.00 | 0                                      | 0.00      |          |
| 39 TRAVEL SENTRY-C           | 13                                     | 19,147.00 | 0                                      | 0.00      |          |
| 40 GUCCI-C                   | 2                                      | 16,490.00 | 1                                      | 8,820.00  | 86%      |
| 41 SWAROVSKI-C               | 1                                      | 9,400.00  | 5                                      | 44,290.00 | -78%     |
| 42 BEACH HUT-C               | 8                                      | 8,160.00  | 0                                      | 0.00      |          |
| 43 CALVIN KLEIN-P            | 1                                      | 3,999.00  | 0                                      | 0.00      |          |
| 44 MAGWAI                    | 3                                      | 1,785.00  | 3                                      | 2,100.00  | -15%     |
| 45 LOCCITANE-C               | 1                                      | 1,360.00  | 1                                      | 1,700.00  | -20%     |
| 46 DICKIES                   | 1                                      | 998.00    | 0                                      | 0.00      |          |
| 47 ABERCROMBIE & FITCH-P     | 0                                      | 0.00      | 1                                      | 4,909.00  | -100%    |
| 48 ABERCROMBIE-P             | 0                                      | 0.00      | 3                                      | 14,607.00 | -100%    |
| 49 ADIDAS PH-P               | 0                                      | 0.00      | 15                                     | 11,985.00 | -100%    |
| 50 AGATHA RUIZ DE LA PRADA-P | 0                                      | 0.00      | 4                                      | 5,276.00  | -100%    |
| 51 ANNA SUI-P                | 0                                      | 0.00      | 2                                      | 10,458.00 | -100%    |
| 52 ANTONIO BANDERAS-P        | 0                                      | 0.00      | 2                                      | 3,578.00  | -100%    |
| 53 AVIREX                    | 0                                      | 0.00      | 3                                      | 3,594.00  | -100%    |
| 54 AZZARO-P                  | 0                                      | 0.00      | 1                                      | 4,999.00  | -100%    |
| 55 CACHAREL-P                | 0                                      | 0.00      | 1                                      | 4,679.00  | -100%    |
| 56 CAROLINA HERRERA-P        | 0                                      | 0.00      | 3                                      | 24,857.00 | -100%    |
| 57 CLINIQUE-P                | 0                                      | 0.00      | 1                                      | 5,569.00  | -100%    |
| 58 CLUB DE NUIT-P            | 0                                      | 0.00      | 1                                      | 4,679.00  | -100%    |
| 59 COTY-P                    | 0                                      | 0.00      | 19                                     | 16,691.00 | -100%    |
| 60 DAVID BECKHAM-P           | 0                                      | 0.00      | 4                                      | 7,106.00  | -100%    |
| 61 DEFEND                    | 0                                      | 0.00      | 1                                      | 1,798.00  | -100%    |
| 62 DIESEL-P                  | 0                                      | 0.00      | 1                                      | 5,259.00  | -100%    |
| 63 ESTEE LAUDER-C            | 0                                      | 0.00      | 1                                      | 6,800.00  | -100%    |
| 64 GRIZZLY                   | 0                                      | 0.00      | 2                                      | 5,296.00  | -100%    |
| 65 GUY LAROCHE PARIS-P       | 0                                      | 0.00      | 9                                      | 20,421.00 | -100%    |
| 66 HERMES-C                  | 0                                      | 0.00      | 1                                      | 8,820.00  | -100%    |
| 67 HUF                       | 0                                      | 0.00      | 1                                      | 2,198.00  | -100%    |
| 68 HYDRAPAK                  | 0                                      | 0.00      | 9                                      | 981.00    | -100%    |
| 69 ILLEST                    | 0                                      | 0.00      | 26                                     | 44,648.00 | -100%    |
| 70 ISLAND GIRL-C             | 0                                      | 0.00      | 1                                      | 1,295.00  | -100%    |
| 71 ISLAND SOUVENIRS          | 0                                      | 0.00      | 201                                    | 73,355.25 | -100%    |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 5 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**ATHLEISURE**

| BRAND                     | Current Sales<br>01/01/2025-01/26/2025 |                      | Previous Year<br>01/01/2024-01/26/2024 |                     | Inc/Dec%   |
|---------------------------|--|----------------------|--|---------------------|------------|
|                           | Qty.                                   | Net                  | Qty.                                   | Net                 |            |
| <b>2-CONSIGNE</b>         |  |                      |  |                     |            |
| 72 JEAN PAUL GAULTIER-P   | 0                                      | 0.00                 | 1                                      | 6,939.00            | -100%      |
| 73 JOVAN-P                | 0                                      | 0.00                 | 17                                     | 13,823.00           | -100%      |
| 74 LACOSTE-C              | 0                                      | 0.00                 | 1                                      | 6,800.00            | -100%      |
| 75 MACBETH                | 0                                      | 0.00                 | 62                                     | 28,368.00           | -100%      |
| 76 MAUI AND SONS-C        | 0                                      | 0.00                 | 58                                     | 47,080.00           | -100%      |
| 77 MOSSIMO-FW             | 0                                      | 0.00                 | 14                                     | 5,306.00            | -100%      |
| 78 PACO RABANNE-P         | 0                                      | 0.00                 | 3                                      | 23,017.00           | -100%      |
| 79 PANDORA-C              | 0                                      | 0.00                 | 30                                     | 0.00                | -100%      |
| 80 PILI ANI-C             | 0                                      | 0.00                 | 3                                      | 1,150.00            | -100%      |
| 81 RALPH LAUREN-P         | 0                                      | 0.00                 | 6                                      | 43,054.00           | -100%      |
| 82 SANTA CRUZ-C           | 0                                      | 0.00                 | 4                                      | 8,792.00            | -100%      |
| 83 SENNHEISER-C           | 0                                      | 0.00                 | 2                                      | 4,780.00            | -100%      |
| 84 SUNGLASS HAVEN         | 0                                      | 0.00                 | 19                                     | 332,731.00          | -100%      |
| 85 SWATCH-C               | 0                                      | 0.00                 | 1                                      | 3,950.00            | -100%      |
| 86 THE NORTH FACE         | 0                                      | 0.00                 | 36                                     | 159,080.00          | -100%      |
| 87 THE RAIL               | 0                                      | 0.00                 | 5                                      | 5,990.00            | -100%      |
| 88 TOMS-C                 | 0                                      | 0.00                 | 8                                      | 24,784.00           | -100%      |
| 89 VICTORIA'S SECRET-C    | 0                                      | 0.00                 | 16                                     | 10,600.00           | -100%      |
| 90 Z-ZOOM                 | 0                                      | 0.00                 | 1                                      | 1,990.00            | -100%      |
| <b>2-CONSIGNE Total:</b>  | <b>8,803</b>                           | <b>8,749,082.50</b>  | <b>6,225</b>                           | <b>6,300,099.80</b> | <b>38%</b> |
| <b>ATHLEISURE TOTALS:</b> | <b>12,988</b>                          | <b>12,270,802.37</b> | <b>9,016</b>                           | <b>9,364,359.80</b> | <b>31%</b> |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 6 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

## BEAUTY, FASHION & ACCESSORIES

| BRAND                 | Current Sales<br>01/01/2025-01/26/2025 |              | Previous Year<br>01/01/2024-01/26/2024 |              | Inc/Dec% |
|-----------------------|--|--------------|--|--------------|----------|
|                       | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>1-OUTRIGHT</b>     |  |              |  |              |          |
| 1 VICTORIA'S SECRET   | 8,064                                  | 5,320,864.00 | 6,666                                  | 5,944,134.00 | -10%     |
| 2 BATH & BODY WORKS   | 27,341                                 | 4,552,827.00 | 91,201                                 | 7,016,350.00 | -35%     |
| 3 MAC                 | 1,308                                  | 1,779,304.00 | 703                                    | 1,006,015.00 | 76%      |
| 4 JO MALONE           | 189                                    | 1,033,485.00 | 141                                    | 555,175.00   | 86%      |
| 5 TRAVEL BLUE         | 482                                    | 690,950.00   | 498                                    | 694,844.00   | -0%      |
| 6 NIKE                | 302                                    | 470,590.00   | 1                                      | 5,935.50     | 7828%    |
| 7 ADIDAS              | 251                                    | 351,900.00   | 0                                      | 0.00         |          |
| 8 JBL                 | 41                                     | 245,816.20   | 4                                      | 11,646.00    | 2010%    |
| 9 USPA                | 51                                     | 240,959.00   | 18                                     | 90,503.00    | 166%     |
| 10 SWAROVSKI          | 18                                     | 227,300.00   | 7                                      | 42,470.00    | 435%     |
| 11 VERSACE            | 28                                     | 188,110.00   | 89                                     | 395,899.00   | -52%     |
| 12 YVES SAINT LAURENT | 17                                     | 159,414.00   | 19                                     | 180,640.00   | -11%     |
| 13 KIEHL'S            | 41                                     | 121,150.00   | 75                                     | 202,660.00   | -40%     |
| 14 CALVIN KLEIN       | 20                                     | 102,010.00   | 45                                     | 216,540.00   | -52%     |
| 15 RALPH LAUREN       | 12                                     | 95,393.00    | 4                                      | 27,070.00    | 252%     |
| 16 CLINIQUE           | 25                                     | 92,200.00    | 85                                     | 228,090.00   | -59%     |
| 17 GIORGIO ARMANI     | 13                                     | 90,900.00    | 18                                     | 124,505.00   | -26%     |
| 18 BURBERRY           | 17                                     | 85,725.00    | 25                                     | 140,640.00   | -39%     |
| 19 APPLE              | 32                                     | 77,750.00    | 1                                      | 2,999.00     | 2492%    |
| 20 LEXINGHAM          | 60                                     | 77,510.00    | 54                                     | 53,260.00    | 45%      |
| 21 STANLEY            | 24                                     | 60,610.00    | 0                                      | 0.00         |          |
| 22 ELIZABETH ARDEN    | 23                                     | 56,626.00    | 33                                     | 50,940.00    | 11%      |
| 23 BVLGARI            | 5                                      | 55,350.00    | 9                                      | 64,750.00    | -14%     |
| 24 GUCCI              | 4                                      | 52,800.00    | 2                                      | 17,200.00    | 206%     |
| 25 ANKER              | 17                                     | 51,034.00    | 26                                     | 45,878.50    | 11%      |
| 26 TOBLERONE          | 75                                     | 50,750.00    | 63                                     | 33,135.00    | 53%      |
| 27 NESTI DANTE        | 206                                    | 46,129.00    | 0                                      | 0.00         |          |
| 28 TUMI               | 1                                      | 42,890.00    | 0                                      | 0.00         |          |
| 29 DAVIDOFF           | 8                                      | 36,910.00    | 7                                      | 32,160.00    | 14%      |
| 30 HUGO BOSS          | 5                                      | 36,550.00    | 14                                     | 89,430.00    | -59%     |
| 31 LOCCITANE          | 16                                     | 32,940.00    | 31                                     | 62,130.00    | -46%     |
| 32 ADIDAS-B4U         | 52                                     | 28,485.00    | 66                                     | 43,632.00    | -34%     |
| 33 MOSCHINO           | 4                                      | 28,060.00    | 3                                      | 0.00         |          |
| 34 SONY               | 2                                      | 24,189.00    | 1                                      | 4,769.10     | 407%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 7 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**BEAUTY, FASHION & ACCESSORIES**

| BRAND             | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |            | Inc/Dec% |
|-------------------|--|-----------|--|------------|----------|
|                   | Qty.                                   | Net       | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b> |  |           |  |            |          |
| 35 FERRERO ROCHER | 16                                     | 24,000.00 | 21                                     | 31,141.00  | -22%     |
| 36 BEACH HUT      | 18                                     | 21,600.00 | 22                                     | 26,600.00  | -18%     |
| 37 JOHNNIE WALKER | 1                                      | 18,990.00 | 18                                     | 142,653.00 | -86%     |
| 38 CHLOE          | 5                                      | 16,455.00 | 3                                      | 32,200.00  | -48%     |
| 39 DELSEY         | 1                                      | 15,990.00 | 0                                      | 0.00       |          |
| 40 JOSE CUERVO    | 6                                      | 12,000.00 | 0                                      | 0.00       |          |
| 41 MINISO-O       | 57                                     | 11,913.00 | 16                                     | 12,060.10  | -1%      |
| 42 MAGWAI         | 17                                     | 11,900.00 | 11                                     | 7,700.00   | 54%      |
| 43 ANESSA         | 4                                      | 8,000.00  | 0                                      | 0.00       |          |
| 44 MARSHALL       | 2                                      | 7,998.00  | 5                                      | 44,595.00  | -82%     |
| 45 MARC JACOBS    | 3                                      | 7,660.00  | 8                                      | 69,920.00  | -89%     |
| 46 SOL DE JANEIRO | 4                                      | 7,500.00  | 0                                      | 0.00       |          |
| 47 INSTA360       | 1                                      | 7,390.00  | 0                                      | 0.00       |          |
| 48 ORIGINS        | 2                                      | 5,850.00  | 2                                      | 3,650.00   | 60%      |
| 49 HENNESSY       | 1                                      | 4,990.00  | 1                                      | 7,490.00   | -33%     |
| 50 JANSPORT       | 2                                      | 4,980.00  | 0                                      | 0.00       |          |
| 51 XTORM          | 3                                      | 3,697.00  | 0                                      | 0.00       |          |
| 52 YELLOW TAIL    | 3                                      | 3,600.00  | 7                                      | 8,280.00   | -56%     |
| 53 PENFOLDS       | 1                                      | 3,590.00  | 0                                      | 0.00       |          |
| 54 JAGERMEISTER   | 2                                      | 3,000.00  | 1                                      | 1,350.00   | 122%     |
| 55 BOBBI BROWN    | 1                                      | 2,500.00  | 0                                      | 0.00       |          |
| 56 GENERIC        | 1,073                                  | 2,400.00  | 978                                    | 17,900.00  | -86%     |
| 57 L'OREAL        | 1                                      | 2,020.00  | 8                                      | 13,220.00  | -84%     |
| 58 C&H            | 5                                      | 1,500.00  | 6                                      | 1,800.00   | -16%     |
| 59 TRAVEL BLUE-C  | 1                                      | 1,490.00  | 0                                      | 0.00       |          |
| 60 KISSNY         | 2                                      | 700.00    | 6                                      | 1,800.00   | -61%     |
| 61 ALOHA          | 0                                      | 0.00      | 19                                     | 20,570.00  | -100%    |
| 62 AUKEY          | 0                                      | 0.00      | 22                                     | 45,474.10  | -100%    |
| 63 BE RELAX       | 0                                      | 0.00      | 8                                      | 24,500.00  | -100%    |
| 64 BRIC'S         | 0                                      | 0.00      | 1                                      | 0.00       |          |
| 65 CABEAU         | 0                                      | 0.00      | 1                                      | 3,200.00   | -100%    |
| 66 CADBURY        | 0                                      | 0.00      | 13                                     | 4,480.00   | -100%    |
| 67 CHIVAS         | 0                                      | 0.00      | 4                                      | 10,222.00  | -100%    |
| 68 GLENFIDDICH    | 0                                      | 0.00      | 1                                      | 5,190.00   | -100%    |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 8 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

### BEAUTY, FASHION & ACCESSORIES

| BRAND                         |                    | Current Sales<br>01/01/2025-01/26/2025 |               | Previous Year<br>01/01/2024-01/26/2024 |               | Inc/Dec% |
|-------------------------------|--------------------|--|---------------|--|---------------|----------|
|                               |                    | Qty.                                   | Net           | Qty.                                   | Net           |          |
| 1-OUTRIGHT                    |                    |  |               |  |               |          |
| 69                            | GLENLIVET          | 0                                      | 0.00          | 1                                      | 6,120.00      | -100%    |
| 70                            | HERMES             | 0                                      | 0.00          | 4                                      | 38,700.00     | -100%    |
| 71                            | HERSHEY'S          | 0                                      | 0.00          | 15                                     | 15,000.00     | -100%    |
| 72                            | JACK DANIEL'S      | 0                                      | 0.00          | 1                                      | 3,490.00      | -100%    |
| 73                            | JACOBSEN           | 0                                      | 0.00          | 2                                      | 2,700.00      | -100%    |
| 74                            | JUICY COUTURE      | 0                                      | 0.00          | 2                                      | 17,998.00     | -100%    |
| 75                            | LACOSTE            | 0                                      | 0.00          | 6                                      | 39,890.00     | -100%    |
| 76                            | MAC & JML TESTER   | 0                                      | 0.00          | 59                                     | 0.00          |          |
| 77                            | MARS               | 0                                      | 0.00          | 5                                      | 5,280.00      | -100%    |
| 78                            | NESTLE             | 0                                      | 0.00          | 2                                      | 4,200.00      | -100%    |
| 79                            | NON-MERCH          | 482                                    | 0.00          | 279                                    | 0.00          |          |
| 80                            | PAPER/PLASTIC BAGS | 142                                    | 0.00          | 71                                     | 0.00          |          |
| 81                            | PATRON             | 0                                      | 0.00          | 2                                      | 14,780.00     | -100%    |
| 82                            | PERIPERA           | 0                                      | 0.00          | 1                                      | 0.00          |          |
| 83                            | PILI ANI           | 0                                      | 0.00          | 1                                      | 450.00        | -100%    |
| 84                            | RONDOLETTI         | 0                                      | 0.00          | 6                                      | 7,670.00      | -100%    |
| 85                            | SAVONILLE          | 0                                      | 0.00          | 1                                      | 200.00        | -100%    |
| 86                            | SWATCH             | 0                                      | 0.00          | 1                                      | 4,900.00      | -100%    |
| 87                            | TIFFANY & CO.      | 0                                      | 0.00          | 1                                      | 9,800.00      | -100%    |
| 88                            | VS PAPER BAGS      | 3                                      | 0.00          | 1,559                                  | 0.00          |          |
| 89                            | VS-TESTER          | 0                                      | 0.00          | 59                                     | 0.00          |          |
| 1-OUTRIGHT Total:             |                    | 40,613                                 | 16,819,193.20 | 103,169                                | 18,090,573.30 | -7%      |
| 2-CONSIGNE                    |                    |  |               |  |               |          |
| 97                            | SUNNIES STUDIOS    | 671                                    | 636,990.00    | 0                                      | 0.00          |          |
| 98                            | FILIPINIANA        | 518                                    | 215,550.00    | 0                                      | 0.00          |          |
| 99                            | HEYS               | 15                                     | 93,505.00     | 0                                      | 0.00          |          |
| 100                           | WANDERSKYE         | 41                                     | 92,419.00     | 0                                      | 0.00          |          |
| 101                           | FOR KEEPS-C        | 26                                     | 6,843.00      | 0                                      | 0.00          |          |
| 102                           | USPA-C             | 0                                      | 0.00          | 11                                     | 57,569.00     | -100%    |
| 2-CONSIGNE Total:             |                    | 1,271                                  | 1,045,307.00  | 11                                     | 57,569.00     | 1715%    |
| BEAUTY, FASHION & ACCESSORIES |                    | 41,884                                 | 17,864,500.20 | 103,180                                | 18,148,142.30 | -1%      |

RunDate: 01/27/2025

RunTime 12:21 pm



# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 9 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                        | Current Sales<br>01/01/2025-01/26/2025 |              | Previous Year<br>01/01/2024-01/26/2024 |              | Inc/Dec% |
|-------------------|------------------------|--|--------------|--|--------------|----------|
|                   |                        | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>1-OUTRIGHT</b> |                        |  |              |  |              |          |
| 1                 | GOLDILOCKS OUTRIGHT    | 34,232                                 | 6,099,144.00 | 57,776                                 | 8,132,896.57 | -25%     |
| 2                 | TRAVEL BLUE            | 1,904                                  | 2,595,274.00 | 2,797                                  | 3,789,075.50 | -31%     |
| 3                 | PREMIER                | 25,372                                 | 2,080,973.06 | 21,547                                 | 1,182,556.05 | 75%      |
| 4                 | EVIAN                  | 4,702                                  | 1,072,721.43 | 8,687                                  | 1,686,388.57 | -36%     |
| 5                 | ALL CHOCOLATES FUNSIZE | 308                                    | 1,068,000.00 | 170                                    | 578,000.00   | 84%      |
| 6                 | MARS                   | 2,830                                  | 919,041.00   | 4,713                                  | 1,094,554.75 | -16%     |
| 7                 | PASALUBONG PACK        | 291                                    | 810,675.00   | 463                                    | 1,291,130.00 | -37%     |
| 8                 | RED RIBBON             | 7,428                                  | 692,180.00   | 0                                      | 0.00         |          |
| 9                 | TOBLERONE              | 1,781                                  | 595,665.00   | 2,019                                  | 664,916.00   | -10%     |
| 10                | SKETCHBOOKS            | 458                                    | 582,545.00   | 10                                     | 11,620.00    | 4913%    |
| 11                | POCARI                 | 3,687                                  | 554,185.00   | 5,639                                  | 671,067.13   | -17%     |
| 12                | MENTOS                 | 4,592                                  | 488,185.00   | 3,009                                  | 279,900.00   | 74%      |
| 13                | LEXINGHAM              | 236                                    | 397,570.00   | 258                                    | 303,100.00   | 31%      |
| 14                | HERSHEY'S              | 1,337                                  | 390,198.00   | 1,019                                  | 506,566.00   | -22%     |
| 15                | COCA COLA              | 3,934                                  | 377,770.00   | 6,388                                  | 721,290.00   | -47%     |
| 16                | NESTLE                 | 1,530                                  | 336,800.00   | 302                                    | 134,161.00   | 151%     |
| 17                | CANDY CORNER           | 1,432                                  | 322,975.00   | 3,722                                  | 734,820.00   | -56%     |
| 18                | GATORADE               | 3,250                                  | 319,591.43   | 6,186                                  | 610,140.00   | -47%     |
| 19                | JACK & JILL            | 3,382                                  | 307,466.00   | 4,980                                  | 422,724.00   | -27%     |
| 20                | FRITO LAY              | 1,846                                  | 270,194.00   | 2,364                                  | 502,974.00   | -46%     |
| 21                | CADBURY                | 1,106                                  | 269,005.00   | 1,009                                  | 252,419.50   | 6%       |
| 22                | MICHELLE'S OUTRIGHT    | 1,205                                  | 236,588.00   | 948                                    | 166,000.00   | 42%      |
| 23                | SAN MIGUEL             | 1,583                                  | 216,250.00   | 1,771                                  | 209,990.00   | 2%       |
| 24                | FLAMINGO               | 762                                    | 213,950.00   | 585                                    | 149,400.00   | 43%      |
| 25                | ABSOLUTE               | 2,619                                  | 210,948.57   | 0                                      | 0.00         |          |
| 26                | HAPPY HEARTS-O         | 474                                    | 207,455.00   | 0                                      | 0.00         |          |
| 27                | HARIBO                 | 1,388                                  | 205,200.00   | 1,059                                  | 158,190.00   | 29%      |
| 28                | SMART C                | 1,961                                  | 196,500.00   | 2,129                                  | 212,900.00   | -7%      |
| 29                | PITX PURIFIED WATER    | 7,234                                  | 180,816.61   | 5,126                                  | 128,135.71   | 41%      |
| 30                | KATINKO                | 925                                    | 170,710.00   | 215                                    | 35,890.00    | 375%     |
| 31                | SANICARE               | 1,865                                  | 169,960.00   | 1,019                                  | 97,295.00    | 74%      |
| 32                | COOL & CLEAN           | 1,705                                  | 164,715.00   | 3,275                                  | 327,500.00   | -49%     |
| 33                | TROLLI                 | 760                                    | 155,170.00   | 1,207                                  | 217,230.00   | -28%     |
| 34                | NIKE                   | 92                                     | 144,561.00   | 0                                      | 0.00         |          |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 10 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                | Current Sales<br>01/01/2025-01/26/2025 |            | Previous Year<br>01/01/2024-01/26/2024 |            | Inc/Dec% |
|----------------------|--|------------|--|------------|----------|
|                      | Qty.                                   | Net        | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b>    |  |            |  |            |          |
| 35 VOLVIC            | 983                                    | 138,690.00 | 1,141                                  | 136,920.00 | 1%       |
| 36 MOGU MOGU         | 1,183                                  | 118,260.00 | 2,124                                  | 212,251.43 | -44%     |
| 37 GIFT BUSINESS     | 740                                    | 117,008.00 | 402                                    | 81,074.00  | 44%      |
| 38 PRINGLES          | 456                                    | 109,030.00 | 1,259                                  | 291,620.00 | -62%     |
| 39 BATH & BODY WORKS | 296                                    | 99,590.00  | 2                                      | 1,700.00   | 5758%    |
| 40 GROOVY            | 391                                    | 95,220.00  | 573                                    | 110,480.00 | -13%     |
| 41 OISHI             | 1,168                                  | 94,056.00  | 1,430                                  | 116,540.00 | -19%     |
| 42 FRUITELLA         | 982                                    | 92,600.00  | 534                                    | 42,470.00  | 118%     |
| 43 VITA COCO         | 910                                    | 91,000.00  | 888                                    | 88,650.00  | 2%       |
| 44 FERRERO ROCHER    | 171                                    | 81,890.00  | 404                                    | 251,130.00 | -67%     |
| 45 MARLBORO          | 223                                    | 78,400.00  | 1,793                                  | 627,550.00 | -87%     |
| 46 SPRITE            | 991                                    | 77,800.00  | 1,450                                  | 128,870.00 | -39%     |
| 47 CHEETOS           | 242                                    | 77,290.00  | 930                                    | 278,515.00 | -72%     |
| 48 POCKY             | 763                                    | 67,066.00  | 588                                    | 69,452.00  | -3%      |
| 49 LEMON DOU         | 441                                    | 66,000.00  | 840                                    | 123,720.00 | -46%     |
| 50 ROYAL             | 787                                    | 64,440.00  | 1,154                                  | 99,031.43  | -34%     |
| 51 RICOLA            | 433                                    | 64,320.00  | 111                                    | 16,650.00  | 286%     |
| 52 LOTTE             | 184                                    | 63,580.00  | 48                                     | 26,230.00  | 142%     |
| 53 TIC TAC           | 1,080                                  | 63,380.00  | 2,449                                  | 134,750.00 | -52%     |
| 54 SONY              | 43                                     | 61,600.00  | 17                                     | 13,400.00  | 359%     |
| 55 REDBULL           | 373                                    | 60,000.00  | 496                                    | 79,360.00  | -24%     |
| 56 VICTORIA'S SECRET | 65                                     | 59,888.00  | 2                                      | 1,440.00   | 4058%    |
| 57 NUTELLA           | 194                                    | 59,150.00  | 0                                      | 0.00       |          |
| 58 CHIPS AHOY        | 517                                    | 55,525.00  | 261                                    | 22,967.00  | 141%     |
| 59 VERSACE           | 8                                      | 53,160.00  | 0                                      | 0.00       |          |
| 60 DINGDONG          | 1,124                                  | 53,100.00  | 766                                    | 38,300.00  | 38%      |
| 61 JOHNNIE WALKER    | 21                                     | 53,100.00  | 68                                     | 165,500.00 | -67%     |
| 62 HAPPY             | 559                                    | 52,040.00  | 0                                      | 0.00       |          |
| 63 BEACH HUT         | 62                                     | 51,250.00  | 43                                     | 35,900.00  | 42%      |
| 64 JBL               | 40                                     | 48,000.00  | 11                                     | 9,900.00   | 384%     |
| 65 REBISCO           | 88                                     | 46,780.00  | 213                                    | 110,580.00 | -57%     |
| 66 NESTI DANTE       | 175                                    | 46,550.00  | 0                                      | 0.00       |          |
| 67 LCTI              | 155                                    | 46,487.14  | 0                                      | 0.00       |          |
| 68 STREPSILS         | 258                                    | 46,200.00  | 1,259                                  | 225,050.00 | -79%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 11 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                      | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |            | Inc/Dec% |
|-------------------|----------------------|--|-----------|--|------------|----------|
|                   |                      | Qty.                                   | Net       | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b> |                      |  |           |  |            |          |
| 69                | SISTER               | 459                                    | 46,000.00 | 273                                    | 27,300.00  | 68%      |
| 70                | 7D                   | 118                                    | 44,700.00 | 0                                      | 0.00       |          |
| 71                | LOACKER              | 239                                    | 42,286.00 | 659                                    | 116,530.00 | -63%     |
| 72                | KINDER BUENO         | 368                                    | 40,560.00 | 795                                    | 88,456.00  | -54%     |
| 73                | CALVIN KLEIN         | 7                                      | 39,750.00 | 0                                      | 0.00       |          |
| 74                | KINDER JOY           | 424                                    | 37,340.00 | 1,358                                  | 124,355.00 | -69%     |
| 75                | DOUBLEMINT           | 1,190                                  | 37,090.00 | 4,894                                  | 142,765.00 | -74%     |
| 76                | ICE BREAKER          | 180                                    | 35,600.00 | 289                                    | 52,350.00  | -31%     |
| 77                | FISHERMAN'S FRIEND   | 302                                    | 35,280.00 | 672                                    | 85,800.00  | -58%     |
| 78                | PEANUT KISSES        | 75                                     | 33,750.00 | 0                                      | 0.00       |          |
| 79                | YVES SAINT LAURENT   | 4                                      | 32,626.00 | 0                                      | 0.00       |          |
| 80                | ELIZABETH ARDEN      | 13                                     | 32,264.00 | 0                                      | 0.00       |          |
| 81                | C&H                  | 132                                    | 31,980.00 | 83                                     | 18,690.00  | 71%      |
| 82                | EMY'S                | 94                                     | 29,750.00 | 0                                      | 0.00       |          |
| 83                | SKITTLES             | 314                                    | 29,200.00 | 535                                    | 51,115.00  | -42%     |
| 84                | SABROSO              | 18                                     | 25,500.00 | 0                                      | 0.00       |          |
| 85                | LINDT                | 77                                     | 25,010.00 | 0                                      | 0.00       |          |
| 86                | CHIVAS REGAL         | 8                                      | 24,000.00 | 5                                      | 17,700.00  | 35%      |
| 87                | CLINIQUE             | 7                                      | 23,500.00 | 0                                      | 0.00       |          |
| 88                | STARBUCKS            | 95                                     | 23,310.00 | 0                                      | 0.00       |          |
| 89                | MONDE                | 456                                    | 22,450.00 | 100                                    | 5,000.00   | 349%     |
| 90                | MERBA                | 75                                     | 21,950.00 | 120                                    | 23,475.00  | -6%      |
| 91                | JACK DANIELS         | 6                                      | 21,000.00 | 9                                      | 28,800.00  | -27%     |
| 92                | ADIDAS               | 13                                     | 19,300.00 | 0                                      | 0.00       |          |
| 93                | TY                   | 35                                     | 17,625.00 | 68                                     | 33,660.00  | -47%     |
| 94                | ES                   | 43                                     | 17,480.00 | 0                                      | 0.00       |          |
| 95                | FOX'S                | 79                                     | 17,250.00 | 11                                     | 1,100.00   | 1468%    |
| 96                | CHLOE                | 3                                      | 16,470.00 | 0                                      | 0.00       |          |
| 97                | SMARTFOOD            | 61                                     | 15,150.00 | 236                                    | 46,405.00  | -67%     |
| 98                | GLENFIDDICH          | 2                                      | 15,000.00 | 1                                      | 6,000.00   | 150%     |
| 99                | WHITEFLOWER          | 81                                     | 14,950.00 | 0                                      | 0.00       |          |
| 100               | GREEN CROSS          | 216                                    | 14,800.00 | 509                                    | 42,310.00  | -65%     |
| 101               | BURBERRY             | 7                                      | 14,675.00 | 0                                      | 0.00       |          |
| 102               | CEBU DRIED MANGOES-O | 39                                     | 14,000.00 | 0                                      | 0.00       |          |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 12 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                   | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |            | Inc/Dec% |
|-------------------------|--|-----------|--|------------|----------|
|                         | Qty.                                   | Net       | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b>       |  |           |  |            |          |
| 103 NISSIN              | 238                                    | 13,730.00 | 1,109                                  | 69,070.00  | -80%     |
| 104 GENERIC MERCHANDISE | 34                                     | 12,350.00 | 16                                     | 4,000.00   | 208%     |
| 105 GLENLIVET           | 3                                      | 12,000.00 | 0                                      | 0.00       |          |
| 106 BACARDI             | 7                                      | 11,700.00 | 17                                     | 19,600.00  | -40%     |
| 107 APPLE-TRI           | 5                                      | 10,995.00 | 0                                      | 0.00       |          |
| 108 OFF                 | 35                                     | 10,500.00 | 30                                     | 8,760.00   | 19%      |
| 109 JIM BEAM            | 5                                      | 10,000.00 | 4                                      | 12,000.00  | -16%     |
| 110 YELLOW TAIL         | 11                                     | 9,900.00  | 22                                     | 19,170.00  | -48%     |
| 111 JBL-TRI             | 4                                      | 9,896.00  | 0                                      | 0.00       |          |
| 112 ADG                 | 25                                     | 9,600.00  | 0                                      | 0.00       |          |
| 113 CHUPA CHUPS         | 54                                     | 9,400.00  | 285                                    | 28,840.00  | -67%     |
| 114 WANG                | 47                                     | 9,400.00  | 41                                     | 8,200.00   | 14%      |
| 115 CANADA DRY          | 59                                     | 8,850.00  | 60                                     | 9,000.00   | -1%      |
| 116 SBS                 | 24                                     | 8,698.00  | 4                                      | 10,895.00  | -20%     |
| 117 PATRON              | 1                                      | 8,500.00  | 0                                      | 0.00       |          |
| 118 RUFFLES             | 28                                     | 8,500.00  | 375                                    | 111,494.00 | -92%     |
| 119 DESTINATION TRAVEL  | 6                                      | 7,790.00  | 5                                      | 3,600.00   | 116%     |
| 120 CALBEE              | 83                                     | 7,540.00  | 177                                    | 14,160.00  | -46%     |
| 121 M.Y. SAN            | 122                                    | 7,320.00  | 0                                      | 0.00       |          |
| 122 ZAINI               | 30                                     | 7,205.00  | 0                                      | 0.00       |          |
| 123 ARIZONA             | 47                                     | 7,200.00  | 0                                      | 0.00       |          |
| 124 BROOKSIDE           | 5                                      | 7,000.00  | 0                                      | 0.00       |          |
| 125 GROWERS             | 69                                     | 6,900.00  | 659                                    | 67,800.00  | -89%     |
| 126 HARDYS              | 7                                      | 6,900.00  | 11                                     | 9,200.00   | -25%     |
| 127 BAILEYS             | 4                                      | 6,800.00  | 4                                      | 5,600.00   | 21%      |
| 128 RALPH LAUREN        | 1                                      | 6,450.00  | 0                                      | 0.00       |          |
| 129 HAVAIANAS           | 6                                      | 6,394.00  | 0                                      | 0.00       |          |
| 130 MINISO              | 10                                     | 6,195.00  | 0                                      | 0.00       |          |
| 131 GIORGIO ARMANI      | 1                                      | 6,163.00  | 0                                      | 0.00       |          |
| 132 YANYAN              | 79                                     | 6,084.00  | 129                                    | 12,900.00  | -52%     |
| 133 GREAT TASTE         | 118                                    | 5,950.00  | 271                                    | 13,550.00  | -56%     |
| 134 HOMI                | 61                                     | 5,900.00  | 0                                      | 0.00       |          |
| 135 DAVIDOFF            | 1                                      | 5,800.00  | 0                                      | 0.00       |          |
| 136 MILKY WAY           | 35                                     | 5,460.00  | 0                                      | 0.00       |          |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 13 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                  | Current Sales<br>01/01/2025-01/26/2025 |          | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|------------------------|--|----------|--|-----------|----------|
|                        | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>      |  |          |  |           |          |
| 137 RONDOLETTI         | 19                                     | 5,400.00 | 14                                     | 7,720.00  | -30%     |
| 138 HI-HO              | 106                                    | 5,300.00 | 0                                      | 0.00      |          |
| 139 JINRO              | 26                                     | 5,200.00 | 125                                    | 24,980.00 | -79%     |
| 140 VOORTMAN           | 14                                     | 5,200.00 | 26                                     | 4,195.00  | 23%      |
| 141 EFFICASCENT        | 36                                     | 5,100.00 | 79                                     | 11,000.00 | -53%     |
| 142 JOSE CUERVO        | 2                                      | 4,800.00 | 5                                      | 11,000.00 | -56%     |
| 143 OMEGA              | 24                                     | 4,800.00 | 24                                     | 4,800.00  | 0%       |
| 144 BC NEW YORKERS     | 21                                     | 4,770.00 | 0                                      | 0.00      |          |
| 145 ADIDAS-B4U         | 5                                      | 4,495.00 | 0                                      | 0.00      |          |
| 146 WONKA              | 12                                     | 4,200.00 | 17                                     | 5,950.00  | -29%     |
| 147 PAPER MACHE        | 4                                      | 4,100.00 | 0                                      | 0.00      |          |
| 148 WOOD               | 4                                      | 4,000.00 | 0                                      | 0.00      |          |
| 149 COMBOS             | 28                                     | 3,900.00 | 20                                     | 5,440.00  | -28%     |
| 150 PENFOLDS           | 1                                      | 3,590.00 | 5                                      | 17,850.00 | -79%     |
| 151 MAUNA LOA          | 7                                      | 3,500.00 | 5                                      | 2,970.00  | 17%      |
| 152 HAITAI             | 19                                     | 3,420.00 | 0                                      | 0.00      |          |
| 153 GRANNY GOOSE       | 35                                     | 3,300.00 | 46                                     | 3,680.00  | -10%     |
| 154 FUNDADOR           | 2                                      | 2,800.00 | 12                                     | 17,500.00 | -84%     |
| 155 DOVE               | 8                                      | 2,730.00 | 23                                     | 7,325.00  | -62%     |
| 156 ALFONSO            | 4                                      | 2,650.00 | 28                                     | 26,100.00 | -89%     |
| 157 SHAMROCK           | 13                                     | 2,600.00 | 0                                      | 0.00      |          |
| 158 BROWNIES UNLIMITED | 9                                      | 2,550.00 | 0                                      | 0.00      |          |
| 159 LAMPEIN            | 17                                     | 2,550.00 | 40                                     | 5,850.00  | -56%     |
| 160 THE GADGET SHOP    | 3                                      | 2,500.00 | 0                                      | 0.00      |          |
| 161 ALOHA              | 3                                      | 2,400.00 | 63                                     | 35,960.00 | -93%     |
| 162 NOTTAGE HILLS      | 2                                      | 2,400.00 | 0                                      | 0.00      |          |
| 163 SMIRNOFF           | 2                                      | 2,400.00 | 5                                      | 6,000.00  | -60%     |
| 164 REXONA             | 7                                      | 2,350.00 | 63                                     | 19,560.00 | -87%     |
| 165 GUCCI              | 1                                      | 2,125.00 | 0                                      | 0.00      |          |
| 166 HAWAIIAN HOST      | 3                                      | 2,100.00 | 64                                     | 41,600.00 | -94%     |
| 167 MICHELLES OUTRIGHT | 7                                      | 1,950.00 | 14                                     | 3,300.00  | -40%     |
| 168 LOCAL SCARF        | 12                                     | 1,747.00 | 11                                     | 7,998.00  | -78%     |
| 169 MISHMASH           | 5                                      | 1,600.00 | 1                                      | 750.00    | 113%     |
| 170 ANOMEIO            | 4                                      | 1,500.00 | 0                                      | 0.00      |          |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 14 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                   | Current Sales<br>01/01/2025-01/26/2025 |          | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|-------------------------|--|----------|--|-----------|----------|
|                         | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>       |  |          |  |           |          |
| 171 FILIPINIANA-O       | 2                                      | 1,500.00 | 11                                     | 5,120.00  | -70%     |
| 172 MEIJI MACADEMIA     | 6                                      | 1,500.00 | 0                                      | 0.00      |          |
| 173 CASINO              | 19                                     | 1,435.00 | 209                                    | 15,030.00 | -90%     |
| 174 DELFI               | 28                                     | 1,400.00 | 61                                     | 5,100.00  | -72%     |
| 175 VASELINE            | 4                                      | 1,320.00 | 31                                     | 6,775.00  | -80%     |
| 176 KOPIKO              | 26                                     | 1,300.00 | 0                                      | 0.00      |          |
| 177 GOYA                | 16                                     | 1,280.00 | 332                                    | 31,490.00 | -95%     |
| 178 MANZANILLA          | 12                                     | 1,200.00 | 31                                     | 3,100.00  | -61%     |
| 179 MEIJI               | 4                                      | 1,200.00 | 14                                     | 2,300.00  | -47%     |
| 180 ESKINOL             | 9                                      | 1,170.00 | 11                                     | 1,375.00  | -14%     |
| 181 METHYL              | 9                                      | 1,080.00 | 10                                     | 1,200.00  | -10%     |
| 182 PONDS               | 3                                      | 1,080.00 | 1                                      | 450.00    | 140%     |
| 183 RHEA ACEITE         | 10                                     | 1,000.00 | 10                                     | 1,000.00  | 0%       |
| 184 NONGSHIM            | 4                                      | 800.00   | 104                                    | 21,550.00 | -96%     |
| 185 GILLET              | 5                                      | 750.00   | 18                                     | 2,700.00  | -72%     |
| 186 MILLENNIUM          | 5                                      | 750.00   | 0                                      | 0.00      |          |
| 187 BIODERM             | 7                                      | 700.00   | 48                                     | 4,800.00  | -85%     |
| 188 LOQI                | 1                                      | 560.00   | 15                                     | 11,200.00 | -95%     |
| 189 GENERIC             | 42                                     | 450.00   | 2                                      | 0.00      |          |
| 190 PAMPERS             | 3                                      | 450.00   | 8                                      | 1,200.00  | -62%     |
| 191 NERDS               | 4                                      | 400.00   | 6                                      | 600.00    | -33%     |
| 192 LUIS FELIPE EDWARDS | 1                                      | 395.00   | 0                                      | 0.00      |          |
| 193 MIGHTY BOND         | 2                                      | 340.00   | 8                                      | 1,300.00  | -73%     |
| 194 VICKS               | 2                                      | 300.00   | 209                                    | 31,830.00 | -99%     |
| 195 MASTER              | 1                                      | 280.00   | 4                                      | 1,100.00  | -74%     |
| 196 LISTERINE           | 1                                      | 180.00   | 25                                     | 4,500.00  | -96%     |
| 197 VSF                 | 1                                      | 180.00   | 0                                      | 0.00      |          |
| 198 FIBISCO             | 1                                      | 100.00   | 522                                    | 39,126.00 | -99%     |
| 199 ABSOLUT             | 0                                      | 0.00     | 2                                      | 300.00    | -100%    |
| 200 ANTHILL             | 0                                      | 0.00     | 1                                      | 1,200.00  | -100%    |
| 201 B & D               | 0                                      | 0.00     | 1                                      | 805.00    | -100%    |
| 202 BALCONI             | 0                                      | 0.00     | 2                                      | 440.00    | -100%    |
| 203 BAYONGCIAGA         | 0                                      | 0.00     | 3                                      | 3,485.00  | -100%    |
| 204 BITE BLOCK          | 0                                      | 0.00     | 2                                      | 590.00    | -100%    |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 15 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                   | Current Sales<br>01/01/2025-01/26/2025 |      | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|-------------------------|--|------|--|-----------|----------|
|                         | Qty.                                   | Net  | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>       |  |      |  |           |          |
| 205 BOY BAWANG OUTRIGHT | 0                                      | 0.00 | 124                                    | 12,780.00 | -100%    |
| 206 BRONCHO             | 0                                      | 0.00 | 6                                      | 480.00    | -100%    |
| 207 BUNDLE              | 458                                    | 0.00 | 0                                      | 0.00      |          |
| 208 BUNDLE PROMO        | 1,287                                  | 0.00 | 0                                      | 0.00      |          |
| 209 CABEAU              | 0                                      | 0.00 | 1                                      | 1,500.00  | -100%    |
| 210 CHAMPION            | 0                                      | 0.00 | 1                                      | 599.00    | -100%    |
| 211 CLOUD 9             | 0                                      | 0.00 | 332                                    | 15,740.00 | -100%    |
| 212 COPPENRATH          | 0                                      | 0.00 | 6                                      | 2,400.00  | -100%    |
| 213 CRICKET             | 0                                      | 0.00 | 154                                    | 7,700.00  | -100%    |
| 214 DELICO              | 0                                      | 0.00 | 61                                     | 9,680.00  | -100%    |
| 215 DOLE                | 0                                      | 0.00 | 1                                      | 100.00    | -100%    |
| 216 DON PAPA            | 0                                      | 0.00 | 2                                      | 6,000.00  | -100%    |
| 217 DORITOS             | 0                                      | 0.00 | 4                                      | 1,200.00  | -100%    |
| 218 DR HWELWAY          | 0                                      | 0.00 | 2                                      | 240.00    | -100%    |
| 219 DR. GERARD          | 0                                      | 0.00 | 6                                      | 1,800.00  | -100%    |
| 220 DUREX               | 0                                      | 0.00 | 5                                      | 1,500.00  | -100%    |
| 221 E-VIPO              | 0                                      | 0.00 | 107                                    | 5,350.00  | -100%    |
| 222 ECO BAG             | 0                                      | 0.00 | 49                                     | 12,250.00 | -100%    |
| 223 EVERLAST            | 0                                      | 0.00 | 1                                      | 799.00    | -100%    |
| 224 FIT BAR             | 0                                      | 0.00 | 92                                     | 9,120.00  | -100%    |
| 225 FUMA                | 0                                      | 0.00 | 1                                      | 200.00    | -100%    |
| 226 GO TRAVEL           | 0                                      | 0.00 | 10                                     | 3,960.00  | -100%    |
| 227 GREY GOOSE          | 0                                      | 0.00 | 1                                      | 4,500.00  | -100%    |
| 228 GUMMI POP           | 0                                      | 0.00 | 12                                     | 760.00    | -100%    |
| 229 HENNESSY            | 0                                      | 0.00 | 2                                      | 9,000.00  | -100%    |
| 230 HYDROFLASK          | 0                                      | 0.00 | 2                                      | 4,880.00  | -100%    |
| 231 ILLY-O              | 0                                      | 0.00 | 1                                      | 150.00    | -100%    |
| 232 JAGERMEISTER        | 0                                      | 0.00 | 1                                      | 1,500.00  | -100%    |
| 233 KETTLE KORN         | 0                                      | 0.00 | 224                                    | 21,550.00 | -100%    |
| 234 KIRKLAND            | 0                                      | 0.00 | 16                                     | 35,200.00 | -100%    |
| 235 LA2PU               | 0                                      | 0.00 | 2                                      | 200.00    | -100%    |
| 236 LOCAL HEADWRAP      | 0                                      | 0.00 | 3                                      | 1,200.00  | -100%    |
| 237 MARIANI             | 0                                      | 0.00 | 12                                     | 3,600.00  | -100%    |
| 238 MASSIMO             | 0                                      | 0.00 | 1                                      | 212.50    | -100%    |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 16 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                        | Current Sales<br>01/01/2025-01/26/2025 |                      | Previous Year<br>01/01/2024-01/26/2024 |                      | Inc/Dec%    |
|------------------------------|--|----------------------|--|----------------------|-------------|
|                              | Qty.                                   | Net                  | Qty.                                   | Net                  |             |
| <b>1-OUTRIGHT</b>            |  |                      |  |                      |             |
| 239 MEGASCENT                | 0                                      | 0.00                 | 3                                      | 750.00               | -100%       |
| 240 MODESS                   | 0                                      | 0.00                 | 7                                      | 1,050.00             | -100%       |
| 241 MONIE GOLD               | 0                                      | 0.00                 | 4                                      | 600.00               | -100%       |
| 242 MONIEGOLD                | 0                                      | 0.00                 | 1                                      | 150.00               | -100%       |
| 243 MONIEGOLD BANGKOK        | 0                                      | 0.00                 | 134                                    | 20,100.00            | -100%       |
| 244 MONIEGOLD CONSIGN        | 0                                      | 0.00                 | 9                                      | 1,350.00             | -100%       |
| 245 MONIEGOLD OUTRIGHT       | 0                                      | 0.00                 | 11                                     | 1,650.00             | -100%       |
| 246 NIVEA                    | 0                                      | 0.00                 | 3                                      | 300.00               | -100%       |
| 247 NON-MERCH                | 15,081                                 | 0.00                 | 1,242                                  | 35.00                | -100%       |
| 248 OREO                     | 0                                      | 0.00                 | 11                                     | 3,300.00             | -100%       |
| 249 PANDA                    | 0                                      | 0.00                 | 5                                      | 125.00               | -100%       |
| 250 PAPER/PLASTIC BAGS       | 0                                      | 0.00                 | 1,155                                  | 10.00                | -100%       |
| 251 PEJOY                    | 0                                      | 0.00                 | 23                                     | 648.00               | -100%       |
| 252 PERRIER WATER            | 0                                      | 0.00                 | 16                                     | 2,400.00             | -100%       |
| 253 PH CARE                  | 0                                      | 0.00                 | 2                                      | 200.00               | -100%       |
| 254 PIKNIK                   | 0                                      | 0.00                 | 4                                      | 1,000.00             | -100%       |
| 255 PLASTIC/PAPER BAG        | 99                                     | 0.00                 | 0                                      | 0.00                 |             |
| 256 REMY MARTIN              | 0                                      | 0.00                 | 4                                      | 12,800.00            | -100%       |
| 257 SKINNY COW               | 0                                      | 0.00                 | 1                                      | 395.00               | -100%       |
| 258 SKROSS                   | -4                                     | 0.00                 | 0                                      | 0.00                 |             |
| 259 SNACK BOX                | 0                                      | 0.00                 | 6                                      | 650.00               | -100%       |
| 260 STORCK                   | 0                                      | 0.00                 | 14                                     | 1,170.00             | -100%       |
| 261 THATS FRUTEE             | 0                                      | 0.00                 | 3                                      | 1,200.00             | -100%       |
| 262 TIFFANY                  | 0                                      | 0.00                 | 266                                    | 27,280.00            | -100%       |
| 263 TIFFANY ECLAIRS OUTRIGHT | 0                                      | 0.00                 | 21                                     | 2,100.00             | -100%       |
| 264 TIGER                    | 0                                      | 0.00                 | 1                                      | 40.00                | -100%       |
| 265 TWIX                     | 0                                      | 0.00                 | 5                                      | 350.00               | -100%       |
| 266 VINA APALTAGUA           | 0                                      | 0.00                 | -1                                     | -450.00              | -100%       |
| 267 WHSMITH BAGS             | 17,665                                 | 0.00                 | 6,013                                  | 3,340.00             | -100%       |
| 268 WILKINS                  | 0                                      | 0.00                 | 13,298                                 | 1,396,681.43         | -100%       |
| 269 WITORS                   | 0                                      | 0.00                 | 9                                      | 5,400.00             | -100%       |
| <b>1-OUTRIGHT Total:</b>     | <b>186,101</b>                         | <b>26,807,225.24</b> | <b>211,387</b>                         | <b>32,284,449.57</b> | <b>-16%</b> |
| <b>2-CONSIGNE</b>            |  |                      |  |                      |             |
| 1 KRISPY KREME               | 52                                     | 4,574,181.32         | 52                                     | 4,103,628.22         | 11%         |

RunDate: 01/27/2025

RunTime 12:21 pm



# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 17 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                  | Current Sales<br>01/01/2025-01/26/2025 |              | Previous Year<br>01/01/2024-01/26/2024 |              | Inc/Dec% |
|------------------------|--|--------------|--|--------------|----------|
|                        | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>2-CONSIGNE</b>      |  |              |  |              |          |
| 2 MUHLACH              | 4,027                                  | 2,040,950.00 | 3,595                                  | 1,702,900.00 | 19%      |
| 3 LCTI                 | 14,688                                 | 1,924,520.00 | 15,574                                 | 1,952,910.00 | -1%      |
| 4 ISLAND SOUVENIRS     | 2,631                                  | 855,266.25   | 3,094                                  | 1,087,882.75 | -21%     |
| 5 7D CONSIGN           | 2,068                                  | 605,480.00   | 2,816                                  | 666,400.00   | -9%      |
| 6 EMY'S-C              | 2,128                                  | 542,840.00   | 3,455                                  | 659,000.00   | -17%     |
| 7 JOANNA               | 2,036                                  | 457,090.00   | 1,484                                  | 301,760.00   | 51%      |
| 8 CEBU LUCKY           | 1,574                                  | 338,070.00   | 2,031                                  | 453,330.00   | -25%     |
| 9 FILIPINIANA          | 1,026                                  | 303,324.00   | 3,161                                  | 854,586.00   | -64%     |
| 10 ABE KENI            | 844                                    | 288,550.00   | 1,105                                  | 282,420.00   | 2%       |
| 11 ES                  | 705                                    | 261,955.00   | 809                                    | 228,840.00   | 14%      |
| 12 7D PASPACK          | 107                                    | 254,450.00   | 273                                    | 489,750.00   | -48%     |
| 13 BONG BONG'S CONSIGN | 1,328                                  | 221,505.00   | 1,618                                  | 258,235.00   | -14%     |
| 14 ADG                 | 700                                    | 192,110.00   | 1,566                                  | 391,020.00   | -50%     |
| 15 LOLA NUTTYS         | 726                                    | 191,210.00   | 0                                      | 0.00         |          |
| 16 BAHAGHARI           | 812                                    | 183,460.00   | 1,135                                  | 208,000.00   | -11%     |
| 17 CEBU BRAND CONSIGN  | 391                                    | 172,820.00   | 564                                    | 189,770.00   | -8%      |
| 18 LA2PU               | 661                                    | 157,370.00   | 400                                    | 80,640.00    | 95%      |
| 19 PHIL BRAND CONSIGN  | 376                                    | 139,630.00   | 713                                    | 167,030.00   | -16%     |
| 20 BLEEVES             | 89                                     | 108,000.00   | 103                                    | 123,600.00   | -12%     |
| 21 MAGICMELT           | 1,226                                  | 107,650.00   | 1,847                                  | 144,290.00   | -25%     |
| 22 AIZA'S              | 378                                    | 105,985.00   | 611                                    | 139,195.00   | -23%     |
| 23 JOVYS               | 326                                    | 103,135.00   | 1,016                                  | 267,540.00   | -61%     |
| 24 MARKYS              | 533                                    | 102,270.00   | 808                                    | 131,710.00   | -22%     |
| 25 MARISSA             | 608                                    | 98,280.00    | 874                                    | 120,420.00   | -18%     |
| 26 EDNA'S              | 572                                    | 89,150.00    | 635                                    | 99,155.00    | -10%     |
| 27 CEBU DRIED MANGOES  | 187                                    | 68,930.00    | 151                                    | 110,680.00   | -37%     |
| 28 CHOWEE              | 347                                    | 66,200.00    | 190                                    | 33,355.00    | 98%      |
| 29 ILOCOS CHICHACORN   | 218                                    | 64,590.00    | 330                                    | 72,600.00    | -11%     |
| 30 G'S DELIGHT         | 228                                    | 59,220.00    | 270                                    | 52,750.00    | 12%      |
| 31 SHIENAS             | 190                                    | 50,780.00    | 209                                    | 32,285.00    | 57%      |
| 32 AZATRI              | 146                                    | 46,550.00    | 2                                      | 850.00       | 5376%    |
| 33 QUICKMELT           | 62                                     | 39,060.00    | 140                                    | 63,000.00    | -38%     |
| 34 JUAN CALAMANSI      | 87                                     | 35,700.00    | 90                                     | 28,320.00    | 26%      |
| 35 MBD                 | 75                                     | 35,670.00    | 213                                    | 70,170.00    | -49%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 18 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                           | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|-------------------|---------------------------|--|-----------|--|-----------|----------|
|                   |                           | Qty.                                   | Net       | Qty.                                   | Net       |          |
| <b>2-CONSIGNE</b> |                           |  |           |  |           |          |
| 36                | LOUISE                    | 275                                    | 33,000.00 | 221                                    | 24,310.00 | 35%      |
| 37                | SD                        | 176                                    | 32,510.00 | 278                                    | 43,730.00 | -25%     |
| 38                | HEYS                      | 8                                      | 32,099.00 | 0                                      | 0.00      |          |
| 39                | CEBU BRAND                | 89                                     | 31,150.00 | 132                                    | 34,320.00 | -9%      |
| 40                | JUAN                      | 73                                     | 30,660.00 | 3                                      | 960.00    | 3093%    |
| 41                | CHOCOVRON                 | 220                                    | 30,300.00 | 227                                    | 30,510.00 | -0%      |
| 42                | BEA'S                     | 171                                    | 26,080.00 | 86                                     | 9,020.00  | 189%     |
| 43                | ZUMIGUI-C                 | 78                                     | 20,370.00 | 101                                    | 26,120.00 | -22%     |
| 44                | JACOBINA                  | 90                                     | 18,450.00 | 82                                     | 14,920.00 | 23%      |
| 45                | ADORA                     | 76                                     | 14,280.00 | 193                                    | 35,670.00 | -59%     |
| 46                | PEANUT BRITTLE            | 115                                    | 11,400.00 | 64                                     | 7,450.00  | 53%      |
| 47                | CREAMBAR                  | 50                                     | 10,000.00 | 157                                    | 29,570.00 | -66%     |
| 48                | COCO-C                    | 49                                     | 9,800.00  | 152                                    | 25,840.00 | -62%     |
| 49                | CEBU DRIED                | 82                                     | 9,020.00  | 186                                    | 35,590.00 | -74%     |
| 50                | RK                        | 31                                     | 8,710.00  | 93                                     | 24,380.00 | -64%     |
| 51                | ERENETA MANALOTO          | 20                                     | 8,400.00  | 38                                     | 15,960.00 | -47%     |
| 52                | SNACKERS                  | 22                                     | 6,600.00  | 35                                     | 6,125.00  | 7%       |
| 53                | THE RAINS                 | 13                                     | 5,460.00  | 76                                     | 20,930.00 | -73%     |
| 54                | PRAIA PILIPINAS           | 57                                     | 5,300.00  | 0                                      | 0.00      |          |
| 55                | MARISSA'S                 | 20                                     | 4,400.00  | 0                                      | 0.00      |          |
| 56                | PHIL. BRAND DRIED MANGOES | 30                                     | 3,000.00  | 1                                      | 300.00    | 900%     |
| 57                | CACAO                     | 7                                      | 2,940.00  | 0                                      | 0.00      |          |
| 58                | RICAH                     | 8                                      | 2,880.00  | 39                                     | 10,865.00 | -73%     |
| 59                | KAT-LEINE'S               | 10                                     | 2,850.00  | 222                                    | 72,890.00 | -96%     |
| 60                | O'NEILL-C                 | 1                                      | 1,820.00  | 0                                      | 0.00      |          |
| 61                | ENG SENG                  | 4                                      | 1,790.00  | 0                                      | 0.00      |          |
| 62                | WOW MANI CONSIGN          | 8                                      | 1,760.00  | 21                                     | 12,600.00 | -86%     |
| 63                | ED HARDY                  | 1                                      | 1,590.00  | 0                                      | 0.00      |          |
| 64                | CHRISTINE                 | 12                                     | 1,320.00  | 280                                    | 32,440.00 | -95%     |
| 65                | DELFA'S                   | 3                                      | 1,260.00  | 48                                     | 22,440.00 | -94%     |
| 66                | TEAM MANILA-C             | 1                                      | 595.00    | 0                                      | 0.00      |          |
| 67                | BOY BAWANG                | 1                                      | 350.00    | 111                                    | 12,220.00 | -97%     |
| 68                | FUMA                      | 1                                      | 340.00    | 0                                      | 0.00      |          |
| 69                | REVA-C                    | 1                                      | 339.00    | 0                                      | 0.00      |          |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 19 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                                  | Current Sales<br>01/01/2025-01/26/2025 |                      | Previous Year<br>01/01/2024-01/26/2024 |                      | Inc/Dec%    |
|--|--|----------------------|--|----------------------|-------------|
|  | Qty.                                   | Net                  | Qty.                                   | Net                  |             |
| <b>2-CONSIGNE</b>                      |  |                      |  |                      |             |
| 70 EMY'S                               | 1                                      | 260.00               | 0                                      | 0.00                 |             |
| 71 GREEN JAGZ HOUSE BRAND              | 1                                      | 150.00               | 0                                      | 0.00                 |             |
| 72 ALIBABA                             | 0                                      | 0.00                 | 36                                     | 4,730.00             | -100%       |
| 73 AMERY'S                             | 0                                      | 0.00                 | 63                                     | 12,550.00            | -100%       |
| 74 ANKER                               | 0                                      | 0.00                 | -1                                     | 0.00                 |             |
| 75 BAGUIO                              | 0                                      | 0.00                 | 10                                     | 4,000.00             | -100%       |
| 76 DAVAO SWEET                         | 0                                      | 0.00                 | 176                                    | 27,040.00            | -100%       |
| 77 DILIS                               | 0                                      | 0.00                 | 83                                     | 9,960.00             | -100%       |
| 78 ENG BEE TIN                         | 0                                      | 0.00                 | 1                                      | 150.00               | -100%       |
| 79 FUNGOOFUN CONSIGN                   | 0                                      | 0.00                 | 1                                      | 899.00               | -100%       |
| 80 HOUSE OF POLVORON                   | 0                                      | 0.00                 | 35                                     | 5,200.00             | -100%       |
| 81 JOVY'S                              | 0                                      | 0.00                 | 1                                      | 400.00               | -100%       |
| 82 KING                                | 0                                      | 0.00                 | 36                                     | 10,800.00            | -100%       |
| 83 MONDRAGON                           | 0                                      | 0.00                 | 10                                     | 3,000.00             | -100%       |
| 84 MOSSIMO-APP                         | 0                                      | 0.00                 | 1                                      | 580.00               | -100%       |
| 85 NATCHA                              | 0                                      | 0.00                 | 2                                      | 200.00               | -100%       |
| 86 NATHANIEL'S                         | 0                                      | 0.00                 | 1                                      | 180.00               | -100%       |
| 87 OH NUTS                             | 0                                      | 0.00                 | 81                                     | 27,830.00            | -100%       |
| 88 PENUT BAR                           | 1                                      | 0.00                 | 62                                     | 6,200.00             | -100%       |
| 89 PIK-A-PIKEL                         | 0                                      | 0.00                 | 9                                      | 3,485.00             | -100%       |
| 90 RUBY                                | 0                                      | 0.00                 | 331                                    | 49,270.00            | -100%       |
| 91 SHIRO'S                             | 0                                      | 0.00                 | 30                                     | 6,000.00             | -100%       |
| 92 SUNDRY                              | 0                                      | 0.00                 | 4                                      | 520.00               | -100%       |
| 93 VHONYTIFF                           | 0                                      | 0.00                 | 126                                    | 20,790.00            | -100%       |
| 94 WANDERSKYE                          | 0                                      | 0.00                 | 3                                      | 1,885.00             | -100%       |
| 95 XXJXOVY'S                           | 0                                      | 0.00                 | 3                                      | 480.00               | -100%       |
| <b>2-CONSIGNE Total:</b>               | <b>43,958</b>                          | <b>15,257,184.57</b> | <b>54,884</b>                          | <b>16,313,330.97</b> | <b>-6%</b>  |
| <b>FOOD, CONVENIENCE &amp; GIFTING</b> | <b>230,059</b>                         | <b>42,064,409.81</b> | <b>266,271</b>                         | <b>48,597,780.54</b> | <b>-13%</b> |

RunDate: 01/27/2025

RunTime 12:21 pm

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

### Sales Ranking By Business Unit

## FRANCHISE STORES

RunDate: 01/27/2025  
RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 21 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

OUTLETS

| BRAND             |                     | Current Sales<br>01/01/2025-01/26/2025 |              | Previous Year<br>01/01/2024-01/26/2024 |              | Inc/Dec% |
|-------------------|---------------------|--|--------------|--|--------------|----------|
|                   |                     | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>1-OUTRIGHT</b> |                     |  |              |  |              |          |
| 1                 | BATH & BODY WORKS   | 8,693                                  | 2,405,309.78 | 3,472                                  | 1,286,666.96 | 86%      |
| 2                 | VICTORIA'S SECRET   | 5,424                                  | 2,048,997.87 | 1,736                                  | 1,046,003.47 | 95%      |
| 3                 | USPA                | 382                                    | 1,211,871.56 | 200                                    | 676,658.56   | 79%      |
| 4                 | NIKE                | 627                                    | 867,141.00   | 231                                    | 378,815.00   | 128%     |
| 5                 | ADIDAS              | 375                                    | 562,860.00   | 122                                    | 198,240.00   | 183%     |
| 6                 | CLINIQUE            | 165                                    | 448,197.86   | 35                                     | 73,046.36    | 513%     |
| 7                 | SKECHERS            | 231                                    | 440,804.50   | 0                                      | 0.00         |          |
| 8                 | SPEEDO              | 110                                    | 147,651.20   | 56                                     | 97,798.00    | 50%      |
| 9                 | NESTI DANTE         | 747                                    | 136,091.20   | 6                                      | 541.32       | 25040%   |
| 10                | ADIDAS PH           | 196                                    | 122,294.49   | 43                                     | 30,303.39    | 303%     |
| 11                | MINISO              | 339                                    | 112,595.70   | 57                                     | 22,353.00    | 403%     |
| 12                | IPANEMA-O           | 226                                    | 106,863.39   | 0                                      | 0.00         |          |
| 13                | CALVIN KLEIN        | 25                                     | 100,866.58   | 10                                     | 43,235.11    | 133%     |
| 14                | VERSACE             | 24                                     | 99,928.00    | 9                                      | 44,400.00    | 125%     |
| 15                | DELSEY              | 8                                      | 93,627.00    | 3                                      | 35,397.00    | 164%     |
| 16                | BEACH HUT           | 89                                     | 67,710.00    | 0                                      | 0.00         |          |
| 17                | HAVAIANAS           | 66                                     | 58,844.00    | 61                                     | 69,389.00    | -15%     |
| 18                | JANSPORT            | 56                                     | 57,762.20    | 0                                      | 0.00         |          |
| 19                | DAVID BECKHAM       | 22                                     | 49,686.54    | 0                                      | 0.00         |          |
| 20                | THE NORTH FACE-O    | 9                                      | 32,679.00    | 0                                      | 0.00         |          |
| 21                | BURBERRY            | 22                                     | 28,906.71    | 3                                      | 7,492.43     | 285%     |
| 22                | PROMOTION CODE      | 70                                     | 27,499.00    | 0                                      | 0.00         |          |
| 23                | GOLDBLOCKS OUTRIGHT | 106                                    | 23,610.00    | 0                                      | 0.00         |          |
| 24                | GIFT BUSINESS       | 90                                     | 21,563.55    | 192                                    | 40,295.25    | -46%     |
| 25                | RALPH LAUREN        | 4                                      | 17,944.00    | 4                                      | 22,154.46    | -19%     |
| 26                | CONVERSE            | 7                                      | 17,031.00    | 13                                     | 35,067.44    | -51%     |
| 27                | SPERRY              | 4                                      | 15,388.00    | 0                                      | 0.00         |          |
| 28                | TOBLERONE           | 73                                     | 15,054.00    | 0                                      | 0.00         |          |
| 29                | GIORGIO ARMANI      | 3                                      | 14,280.00    | 0                                      | 0.00         |          |
| 30                | VANS-SL             | 12                                     | 13,700.00    | 17                                     | 19,398.00    | -29%     |
| 31                | CHLOE               | 19                                     | 13,340.00    | 0                                      | 0.00         |          |
| 32                | KEDS                | 7                                      | 13,233.00    | 0                                      | 0.00         |          |
| 33                | MARS                | 59                                     | 12,085.00    | 0                                      | 0.00         |          |
| 34                | TRAVEL BLUE         | 8                                      | 10,537.60    | 11                                     | 10,320.00    | 2%       |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 22 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**OUTLETS**

| BRAND             |                 | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|-------------------|-----------------|--|-----------|--|-----------|----------|
|                   |                 | Qty.                                   | Net       | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b> |                 |  |           |  |           |          |
| 35                | JOCKEY          | 21                                     | 10,361.20 | 26                                     | 11,374.00 | -8%      |
| 36                | ANKER           | 8                                      | 9,655.00  | 0                                      | 0.00      |          |
| 37                | SEA TO SUMMIT-O | 5                                      | 8,050.00  | 0                                      | 0.00      |          |
| 38                | REBISCO         | 14                                     | 7,850.00  | 0                                      | 0.00      |          |
| 39                | DAVIDOFF        | 2                                      | 7,520.00  | 0                                      | 0.00      |          |
| 40                | AUKEY           | 3                                      | 6,900.00  | 0                                      | 0.00      |          |
| 41                | ELIZABETH ARDEN | 3                                      | 6,450.00  | 30                                     | 49,832.93 | -87%     |
| 42                | VERSACE-B4U     | 1                                      | 6,069.44  | 1                                      | 5,924.59  | 2%       |
| 43                | VANS            | 2                                      | 5,947.00  | 3                                      | 2,511.75  | 136%     |
| 44                | CHAMPION        | 25                                     | 5,829.83  | 11                                     | 6,150.00  | -5%      |
| 45                | PRINGLES        | 33                                     | 5,500.00  | 0                                      | 0.00      |          |
| 46                | COCO CABANA     | 5                                      | 5,395.00  | 0                                      | 0.00      |          |
| 47                | GROOVY          | 38                                     | 5,270.00  | 13                                     | 1,760.00  | 199%     |
| 48                | GUCCI           | 20                                     | 5,000.00  | 0                                      | 0.00      |          |
| 49                | FLAMINGO        | 47                                     | 4,700.00  | 214                                    | 19,650.00 | -76%     |
| 50                | LINDT           | 26                                     | 4,335.00  | 0                                      | 0.00      |          |
| 51                | NESTLE          | 45                                     | 3,980.00  | 0                                      | 0.00      |          |
| 52                | LEXINGHAM       | 3                                      | 3,750.00  | 0                                      | 0.00      |          |
| 53                | HERSHEY'S       | 25                                     | 3,500.00  | 0                                      | 0.00      |          |
| 54                | OAKLEY          | 1                                      | 3,439.00  | 0                                      | 0.00      |          |
| 55                | FRITO LAY       | 93                                     | 2,920.00  | 0                                      | 0.00      |          |
| 56                | JACK DANIELS    | 1                                      | 2,900.00  | 0                                      | 0.00      |          |
| 57                | ACCEL           | 4                                      | 2,800.00  | 17                                     | 19,135.00 | -85%     |
| 58                | NAUTICA         | 1                                      | 2,800.00  | 0                                      | 0.00      |          |
| 59                | CADBURY         | 17                                     | 2,480.00  | 0                                      | 0.00      |          |
| 60                | LOCAL SCARF     | 5                                      | 2,361.60  | 9                                      | 2,455.26  | -3%      |
| 61                | TROLI           | 21                                     | 2,310.00  | 0                                      | 0.00      |          |
| 62                | HARIBO          | 17                                     | 2,250.00  | 0                                      | 0.00      |          |
| 63                | CANDY CORNER    | 13                                     | 2,200.00  | 0                                      | 0.00      |          |
| 64                | MARC JACOBS     | 8                                      | 2,200.00  | 0                                      | 0.00      |          |
| 65                | PASALUBONG PACK | 2                                      | 2,195.00  | 13                                     | 15,487.00 | -85%     |
| 66                | CHIVAS REGAL    | 1                                      | 1,900.00  | 0                                      | 0.00      |          |
| 67                | THE BALM        | 7                                      | 1,750.00  | 14                                     | 9,720.00  | -81%     |
| 68                | HIGH SIERRA     | 4                                      | 1,400.00  | 0                                      | 0.00      |          |

RunDate: 01/27/2025

RunTime 12:21 pm

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 23 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/26/2025

**OUTLETS**

| BRAND             |                     | Current Sales<br>01/01/2025-01/26/2025 |          | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|-------------------|---------------------|--|----------|--|-----------|----------|
|                   |                     | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b> |                     |  |          |  |           |          |
| 69                | FERRERO ROCHER      | 1                                      | 1,200.00 | 0                                      | 0.00      |          |
| 70                | KINDER JOY          | 14                                     | 1,100.00 | 0                                      | 0.00      |          |
| 71                | FILIPINIANA-O       | 2                                      | 998.00   | 3                                      | 823.00    | 21%      |
| 72                | DESTINATION TRAVEL  | 1                                      | 959.00   | 8                                      | 8,355.00  | -88%     |
| 73                | MENTOS              | 14                                     | 950.00   | 0                                      | 0.00      |          |
| 74                | GO TRAVEL           | 1                                      | 909.00   | 0                                      | 0.00      |          |
| 75                | MERBA               | 4                                      | 850.00   | 0                                      | 0.00      |          |
| 76                | STANCE              | 2                                      | 800.00   | 6                                      | 2,400.00  | -66%     |
| 77                | MICHELLE'S OUTRIGHT | 3                                      | 750.00   | 0                                      | 0.00      |          |
| 78                | KISSNY              | 4                                      | 649.00   | 35                                     | 8,311.60  | -92%     |
| 79                | ICE BREAKER         | 3                                      | 540.00   | 0                                      | 0.00      |          |
| 80                | FITFLOP-SL          | 1                                      | 500.00   | 6                                      | 11,118.65 | -95%     |
| 81                | O'NEILL             | 1                                      | 500.00   | 0                                      | 0.00      |          |
| 82                | DOUBLEMINT          | 21                                     | 480.00   | 0                                      | 0.00      |          |
| 83                | EVERLAST            | 1                                      | 479.00   | 13                                     | 1,679.00  | -71%     |
| 84                | L'OREAL             | 1                                      | 435.00   | 1                                      | 149.00    | 191%     |
| 85                | SKITTLES            | 5                                      | 400.00   | 0                                      | 0.00      |          |
| 86                | KINDER BUENO        | 2                                      | 240.00   | 0                                      | 0.00      |          |
| 87                | C&H                 | 1                                      | 200.00   | 0                                      | 0.00      |          |
| 88                | FRUITELLA           | 2                                      | 200.00   | 0                                      | 0.00      |          |
| 89                | TIC TAC             | 4                                      | 200.00   | 0                                      | 0.00      |          |
| 90                | SMARTFOOD           | 1                                      | 90.00    | 0                                      | 0.00      |          |
| 91                | POCKY               | 3                                      | 80.00    | 0                                      | 0.00      |          |
| 92                | ANTHILL             | 0                                      | 0.00     | 2                                      | 1,600.00  | -100%    |
| 93                | B & D               | 0                                      | 0.00     | 4                                      | 1,117.40  | -100%    |
| 94                | BAYONGCIAGA         | 0                                      | 0.00     | 4                                      | 2,000.00  | -100%    |
| 95                | BILLABONG           | 0                                      | 0.00     | 3                                      | 999.42    | -100%    |
| 96                | BRIC'S-SL           | 0                                      | 0.00     | 1                                      | 3,000.00  | -100%    |
| 97                | BUNDLE              | 54                                     | 0.00     | 0                                      | 0.00      |          |
| 98                | DOUGHNUT-SL         | 0                                      | 0.00     | 1                                      | 2,799.00  | -100%    |
| 99                | GIORGIO ARMANI-B4U  | 0                                      | 0.00     | 2                                      | 11,556.13 | -100%    |
| 100               | GOYA                | 5                                      | 0.00     | 0                                      | 0.00      |          |
| 101               | GUESS               | 0                                      | 0.00     | 1                                      | 499.00    | -100%    |
| 102               | HUGO                | 0                                      | 0.00     | 2                                      | 11,940.00 | -100%    |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 24 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**OUTLETS**

| BRAND             |                    | Current Sales         |              | Previous Year         |              | Inc/Dec% |
|-------------------|--------------------|-----------------------|--------------|-----------------------|--------------|----------|
|                   |                    | 01/01/2025-01/26/2025 |              | 01/01/2024-01/26/2024 |              |          |
|                   |                    | Qty.                  | Net          | Qty.                  | Net          |          |
| 1-OUTRIGHT        |                    |                       |              |                       |              |          |
| 103               | ISLAND GIRL        | 0                     | 0.00         | 2                     | 2,190.00     | -100%    |
| 104               | JBL-TRI            | 0                     | 0.00         | 1                     | 799.00       | -100%    |
| 105               | MISHMASH           | 0                     | 0.00         | 7                     | 1,350.13     | -100%    |
| 106               | NON-MERCH          | 41,804                | 0.00         | 4,382                 | 0.00         |          |
| 107               | ORIGINS-O          | 0                     | 0.00         | 1                     | 850.00       | -100%    |
| 108               | PANDORA            | 0                     | 0.00         | 1                     | 1,019.00     | -100%    |
| 109               | PAPER/PLASTIC BAGS | 261                   | 0.00         | 534                   | 0.00         |          |
| 110               | SANICARE           | 0                     | 0.00         | 8                     | 226.85       | -100%    |
| 111               | SWAROVSKI          | 0                     | 0.00         | 2                     | 10,468.00    | -100%    |
| 112               | SWATCH             | 0                     | 0.00         | 3                     | 10,350.00    | -100%    |
| 113               | TEVA               | 0                     | 0.00         | 1                     | 559.70       | -100%    |
| 1-OUTRIGHT Total: |                    | 61,035                | 9,581,430.79 | 11,666                | 4,377,735.16 | 118%     |
| 2-CONSIGNE        |                    |                       |              |                       |              |          |
| 1                 | ISLAND SOUVENIRS   | 20                    | 1,534,516.75 | 26                    | 1,296,528.50 | 18%      |
| 2                 | KROOBERG           | 1,102                 | 781,152.44   | 935                   | 580,545.95   | 34%      |
| 3                 | HEYS               | 64                    | 314,513.36   | 64                    | 244,232.50   | 28%      |
| 4                 | PORTGEAR           | 161                   | 305,039.27   | 0                     | 0.00         |          |
| 5                 | SUNNIES STUDIOS-C  | 283                   | 225,174.00   | 0                     | 0.00         |          |
| 6                 | 8A PERFORMANCE     | 106                   | 104,396.00   | 254                   | 257,750.40   | -59%     |
| 7                 | GENERIC-C          | 93                    | 85,209.59    | 57                    | 46,951.30    | 81%      |
| 8                 | IT LUGGAGE-C       | 8                     | 69,061.44    | 25                    | 222,617.12   | -68%     |
| 9                 | SPOOLE CO          | 325                   | 63,580.00    | 0                     | 0.00         |          |
| 10                | BG BERLIN-C        | 6                     | 59,320.15    | 12                    | 106,302.42   | -44%     |
| 11                | BANGE-C            | 20                    | 58,280.35    | 28                    | 67,789.43    | -14%     |
| 12                | XO                 | 98                    | 48,575.75    | 96                    | 52,540.90    | -7%      |
| 13                | LES PERLES         | 14                    | 43,227.28    | 6                     | 16,128.65    | 168%     |
| 14                | SOFISTICA          | 41                    | 42,130.92    | 0                     | 0.00         |          |
| 15                | MOSSIMO-APP        | 34                    | 41,668.00    | 0                     | 0.00         |          |
| 16                | AIRFIT             | 46                    | 40,036.80    | 0                     | 0.00         |          |
| 17                | DTBG-C             | 26                    | 38,451.80    | 46                    | 68,411.68    | -43%     |
| 18                | ZILLA              | 44                    | 33,277.25    | 64                    | 57,226.25    | -41%     |
| 19                | KAKA-C             | 13                    | 31,640.00    | 11                    | 20,594.00    | 53%      |
| 20                | SMOOTH SKIES-C     | 38                    | 29,376.15    | 32                    | 27,755.13    | 5%       |
| 21                | TANKROCK-C         | 24                    | 27,820.65    | 7                     | 8,453.00     | 229%     |

RunDate: 01/27/2025

RunTime 12:21 pm



# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 25 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/26/2025

**OUTLETS**

| BRAND                | Current Sales<br>01/01/2025-01/26/2025 |           | Previous Year<br>01/01/2024-01/26/2024 |           | Inc/Dec% |
|----------------------|--|-----------|--|-----------|----------|
|                      | Qty.                                   | Net       | Qty.                                   | Net       |          |
| <b>2-CONSIGNE</b>    |  |           |  |           |          |
| 22 TRIBU             | 33                                     | 26,647.00 | 0                                      | 0.00      |          |
| 23 OZUKO             | 14                                     | 26,453.76 | 26                                     | 60,220.25 | -56%     |
| 24 MUHLACH           | 50                                     | 25,850.00 | 0                                      | 0.00      |          |
| 25 MARK RYDEN-C      | 9                                      | 25,627.95 | 12                                     | 34,299.44 | -25%     |
| 26 AWEI              | 23                                     | 23,195.52 | 8                                      | 5,500.52  | 321%     |
| 27 LEGEND WALKER     | 2                                      | 22,158.00 | 0                                      | 0.00      |          |
| 28 PRAIA PILIPINAS   | 119                                    | 21,721.00 | 43                                     | 17,797.00 | 22%      |
| 29 GLAXUNTE          | 111                                    | 20,378.00 | 0                                      | 0.00      |          |
| 30 GOLF-C            | 43                                     | 19,151.84 | 24                                     | 8,054.56  | 137%     |
| 31 PICTET FINO       | 22                                     | 16,843.75 | 8                                      | 4,854.00  | 247%     |
| 32 FUNGOOFUN-C       | 12                                     | 15,570.81 | 17                                     | 26,017.02 | -40%     |
| 33 FILIPINIANA       | 54                                     | 15,330.47 | 183                                    | 30,942.69 | -50%     |
| 34 WEKOME            | 17                                     | 15,060.40 | 0                                      | 0.00      |          |
| 35 TRAVEL SENTRY-C   | 9                                      | 14,091.00 | 0                                      | 0.00      |          |
| 36 GIFT BUSINESS-C   | 12                                     | 8,545.92  | 2                                      | 1,158.00  | 637%     |
| 37 MOSCHINO-C        | 1                                      | 7,500.00  | 0                                      | 0.00      |          |
| 38 NICOLE MILLER-C   | 1                                      | 6,787.16  | 0                                      | 0.00      |          |
| 39 XIPIN             | 32                                     | 6,365.00  | 28                                     | 7,118.00  | -10%     |
| 40 RIDER             | 3                                      | 5,385.00  | 0                                      | 0.00      |          |
| 41 OPTIMUS-C         | 2                                      | 4,886.00  | 4                                      | 9,785.96  | -50%     |
| 42 IPANEMA           | 2                                      | 3,890.00  | 0                                      | 0.00      |          |
| 43 PLEXTONE          | 6                                      | 3,664.70  | 1                                      | 520.00    | 604%     |
| 44 CALVIN KLEIN-P    | 1                                      | 3,400.00  | 0                                      | 0.00      |          |
| 45 XO-C              | 6                                      | 2,389.53  | 8                                      | 5,075.23  | -52%     |
| 46 OME-C             | 2                                      | 2,167.00  | 0                                      | 0.00      |          |
| 47 ZILLA-C           | 5                                      | 1,987.28  | 8                                      | 11,396.07 | -82%     |
| 48 ADIDAS PH-C       | 2                                      | 1,798.00  | 0                                      | 0.00      |          |
| 49 BLUEDIO-C         | 1                                      | 799.00    | 0                                      | 0.00      |          |
| 50 BOONA-C           | 1                                      | 722.00    | 8                                      | 5,780.83  | -87%     |
| 51 YOUBAO-C          | 1                                      | 699.00    | 6                                      | 4,494.00  | -84%     |
| 52 ROMIX             | 1                                      | 675.00    | 2                                      | 1,061.00  | -36%     |
| 53 TO TRAVEL TO LIVE | 1                                      | 340.00    | 2                                      | 680.00    | -50%     |
| 54 XIPIN-C           | 1                                      | 291.55    | 2                                      | 559.40    | -47%     |
| 55 ZUMIGUI-C         | 1                                      | 180.00    | 15                                     | 3,240.00  | -94%     |

RunDate: 01/27/2025

RunTime 12:21 pm

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 26 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/26/2025

**OUTLETS**

| BRAND                    | Current Sales<br>01/01/2025-01/26/2025 |                      | Previous Year<br>01/01/2024-01/26/2024 |                     | Inc/Dec%    |
|--------------------------|--|----------------------|--|---------------------|-------------|
|                          | Qty.                                   | Net                  | Qty.                                   | Net                 |             |
| <b>2-CONSIGNE</b>        |  |                      |  |                     |             |
| 56 BASIC-C               | 0                                      | 0.00                 | 769                                    | 386,541.55          | -100%       |
| 57 BATH & BODY WORKS     | 0                                      | 0.00                 | 3                                      | 2,310.00            | -100%       |
| 58 CELEBRAT-C            | 0                                      | 0.00                 | 122                                    | 10,085.00           | -100%       |
| 59 D-POWER-C             | 0                                      | 0.00                 | 22                                     | 5,338.00            | -100%       |
| 60 FUBU-C                | 0                                      | 0.00                 | 1,213                                  | 1,176,774.39        | -100%       |
| 61 IPIPOO-C              | 0                                      | 0.00                 | 1                                      | 290.00              | -100%       |
| 62 LENOVO-C              | 0                                      | 0.00                 | 1                                      | 1,343.28            | -100%       |
| 63 LIME-C                | 0                                      | 0.00                 | 2                                      | 1,796.00            | -100%       |
| 64 MACBETH               | 0                                      | 0.00                 | 64                                     | 22,602.51           | -100%       |
| 65 MAUI AND SONS-C       | 0                                      | 0.00                 | 46                                     | 31,504.00           | -100%       |
| 66 MIMAX-C               | 0                                      | 0.00                 | 1                                      | 439.00              | -100%       |
| 67 MOSSIMO-FW            | 0                                      | 0.00                 | 356                                    | 114,571.53          | -100%       |
| 68 MUV-C                 | 0                                      | 0.00                 | 1                                      | 960.00              | -100%       |
| 69 ONDA-C                | 0                                      | 0.00                 | 1                                      | 420.00              | -100%       |
| 70 PYXIS-C               | 0                                      | 0.00                 | 4                                      | 826.00              | -100%       |
| 71 SOLATEK               | 0                                      | 0.00                 | 10                                     | 8,699.50            | -100%       |
| 72 SOUVENIRS ITEMS       | 0                                      | 0.00                 | 1                                      | 2,116.80            | -100%       |
| 73 TOMS-C                | 0                                      | 0.00                 | 16                                     | 56,869.00           | -100%       |
| 74 UNBRANDED             | 0                                      | 0.00                 | 1                                      | 425.00              | -100%       |
| 75 VIPFAN-C              | 0                                      | 0.00                 | 37                                     | 23,413.00           | -100%       |
| 76 XMOWI-C               | 0                                      | 0.00                 | 1                                      | 779.38              | -100%       |
| <b>2-CONSIGNE Total:</b> | <b>3,166</b>                           | <b>4,326,999.59</b>  | <b>4,742</b>                           | <b>5,160,485.14</b> | <b>-16%</b> |
| <b>OUTLETS TOTALS:</b>   | <b>64,201</b>                          | <b>13,908,430.38</b> | <b>16,408</b>                          | <b>9,538,220.30</b> | <b>45%</b>  |

RunDate: 01/27/2025

RunTime 12:21 pm

Prepared By:

Willie

Noted By: