

## SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Oct 2024 OCT 1-10, 2024							PREV WEEK COMPARISON 10/04-10/10 vs 09/27-10/03			Prev. Year - Oct 2023 OCT 1-10, 2023		Prev. Month - Sep 2024 SEP 1-10, 2024		Pre-Pandemic - Oct 2019 OCT 1-10, 2019			
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	10/01 - 10/10	10	5,240	2,597,642	495	926,232	1,671,410	64%	1,879,165	1,894,968	-0%	3,152,556	-18%	2,739,100	-5%			
2.	SPACE38 CSP2 T3	2.	10/01 - 10/10	10	1,448	1,434,350	990	586,074	848,276	59%	1,021,821	927,107	10%	1,411,686	2%	1,556,340	-8%	1,411,518	1.6%	46%
3.	WH SMITH T3 INTL (S12)	3.	10/01 - 10/10	10	2,512	1,349,427	537	550,270	799,156	59%	950,660	973,243	-2%	1,579,643	-15%	1,302,125	4%	864,329	56.1%	60%
4.	AIRMALL T3 DOM	4.	10/01 - 10/10	10	1,869	1,290,011	690	449,958	840,053	65%	899,548	898,214	0%	1,534,962	-16%	974,292	32%	1,235,495	4.4%	44%
5.	THE SHOPPES CSP1	5.	10/01 - 10/10	10	1,070	1,096,428	1,024	478,025	618,403	56%	788,398	801,497	-1%	1,577,950	-31%	1,259,223	-13%	2,225,419	-50.7%	42%
6.	CSP PITX	6.	10/01 - 10/10	10	5,859	872,809	148	565,146	307,663	35%	599,495	674,178	-11%	822,837	6%	897,523	-3%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/10	10	2,191	551,162	251	186,684	364,477	66%	388,242	337,625	14%	445,792	24%	393,429	40%			
8.	WH SMITH CLARK IPD	8.	10/01 - 10/10	10	843	266,228	315	84,545	181,682	68%	202,348	179,670	12%			239,061	11%			
9.	WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/10	10	1,151	199,435	173	60,849	138,586	69%	132,787	155,576	-14%	154,947	29%	187,528	6%	263,267	-24.2%	59%
10.	WH SMITH BACOLOD	10.	10/01 - 10/10	10	834	165,405	198	55,574	109,830	66%	128,040	101,625	25%	173,776	-5%	120,166	38%			
11.	WH SMITH T4 -AM	11.	10/01 - 10/10	10	532	156,430	294	53,434	102,995	66%	114,280	120,491	-5%	119,730	31%	111,948	40%	526,480	-70.2%	52%
12.	WH SMITH LAGUINDINGAN	12.	10/01 - 10/10	10	849	140,865	165	43,125	97,739	69%	104,975	104,025	0%	145,305	-3%	134,280	5%			
13.	WH SMITH NAIA T3 (S32)	13.	10/01 - 10/10	10	444	138,180	311	57,666	80,513	58%	86,155	97,195	-11%	224,454	-38%	136,298	1%			
14.	WH SMITH BICOL	14.	10/01 - 10/10	10	619	112,351	181	39,990	72,360	64%	72,307	73,479	-1%							
15.	AIRMALL BOHOL	15.	10/02 - 10/10	9	214	97,251	454	38,303	58,947	61%	92,461	4,790	1830%							
16.	AIRMALL ILOILO	16.	10/01 - 10/10	10	125	49,457	395	20,972	28,484	58%	38,427	50,684	-24%			120,972	-59%			
CTS -27 % FOOD, CONVENIENCE & GIFTING Total:					10,517,434		4,196,852	6,320,581	60%	7,499,112	7,394,369	1%	11,343,640	-7%	10,172,289	3%	6,526,510	61.1%	47%	
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	10/01 - 10/10	10	8,053	1,529,544	189	933,022	596,522	39%	1,079,173	870,085	24%	1,294,499	18%	1,397,258	9%	1,725,247	-11.3%	39%
18.	KRISPY KREME T3 DOM	2.	10/01 - 10/10	10	2,105	1,460,307	693	949,200	511,107	35%	1,045,099	1,120,530	-6%	1,574,259	-7%	1,332,686	10%	1,939,692	-24.7%	22%
19.	7-11 PITX	3.	10/01 - 10/10	10	18,883	1,334,495	70	907,457	427,038	32%	939,018	951,574	-1%	1,298,774	3%	1,165,812	14%	1,112,396	19.9%	32%
20.	7-11 MCIA	4.	10/01 - 10/09	9	9,852	1,137,634	115	705,333	432,301	38%	765,269	847,439	-9%	944,017	21%	1,134,507	0%			
21.	7-11 BORA STATION 3	5.	10/01 - 10/10	10	6,881	1,130,861	164	701,134	429,727	38%	817,831	738,045	10%	877,907	29%	914,802	24%	1,688,134	-33.0%	38%
22.	MINISO CEBU	6.	10/01 - 10/10	10	1,011	559,734	553	253,908	305,825	55%	425,681	318,883	33%	438,130	28%	453,651	23%			
23.	MINISO T3	7.	10/01 - 10/10	10	949	559,685	589	255,718	303,967	54%	417,818	375,885	11%	524,238	7%	510,049	10%	1,058,978	-47.1%	42%
24.	KRISPY KREME CSP2	8.	10/01 - 10/10	10	1,170	495,837	423	347,086	148,751	30%	371,853	380,269	-2%	274,990	80%	475,196	4%	423,299	17.1%	25%
25.	MINISO DRIVE&DINE	9.	10/01 - 10/10	10	454	322,730	710	198,118	124,611	39%	252,143	296,054	-14%	317,721	2%	287,702	12%			
CTS -22 % FRANCHISE STORES Total:					8,530,831		5,250,979	3,279,852	38%	6,113,888	5,898,767	3%	7,544,537	13%	7,671,664	11%	7,947,748	7.3%	33%	
RESTO																				
26.	CAFE EXPRESS- T1	1.	10/01 - 10/10	10	5,432	2,415,503	444	797,116	1,618,387	67%	1,692,611	1,666,557	1%	3,056,431	-21%	2,301,956	5%	1,344,392	79.6%	67%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T1	2.	10/01 - 10/10	10	5,538	2,339,965	422	772,188	1,567,777	67%	1,690,558	1,605,524	5%	2,610,315	-10%	2,297,624	2%			
28. SUBWAY T3	3.	10/01 - 10/10	10	3,484	1,227,236	352	404,988	822,248	67%	879,174	803,209	9%			1,076,294	14%			
29. ILLY CAFE- ROCKWELL	4.	10/01 - 10/10	10	891	376,562	422	128,031	248,531	66%	285,012	292,271	-2%	419,318	-10%	476,498	-21%	234,546	60.5%	
30. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/10	10	1,184	325,811	275	107,517	218,293	67%	208,953	233,827	-10%	179,086	82%	276,039	18%	235,736	38.2%	
31. CAFE EXPRESS- T3 ARRV	6.	10/01 - 10/10	10	955	244,308	255	80,621	163,686	67%	179,736	148,669	20%	153,234	59%	190,821	28%	102,593	138.1%	
32. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/10	10	549	172,055	313	56,778	115,277	67%	125,501	107,681	16%	129,579	33%	184,371	-7%			
33. CAFE EXPRESS- KALIBO	8.	10/01 - 10/06	6	52	10,139	194	3,345	6,793	67%	3,167	10,869	-70%	14,618	-31%	13,499	-25%			
CTS -18 %	RESTO Total:				7,111,582		2,350,587	4,760,994	67%	5,064,716	4,868,610	4%	6,562,584	8%	6,817,106	4%	1,917,267	270.9%	
BEAUTY, FASHION & ACCESSORIES																			
34. VS T3 DOM	1.	10/01 - 10/10	10	354	1,157,140	3,268	501,310	655,829	57%	828,920	899,720	-7%	1,107,520	4%	1,219,760	-5%	985,120	17.4%	
35. BBW T3 DOM	2.	10/01 - 10/10	10	525	1,067,030	2,032	439,236	627,793	59%	785,410	768,470	2%	888,620	20%	1,105,520	-3%	593,125	79.8%	
36. CITY OF DREAMS	3.	10/01 - 10/10	10	241	965,384	4,005	429,194	536,189	56%	635,773	747,035	-14%	783,398	23%	1,211,600	-20%			
37. VS T3 LANDSIDE	4.	10/01 - 10/10	10	234	789,440	3,373	341,075	448,364	57%	619,440	544,900	13%	823,590	-4%	751,400	5%	759,950	3.8%	
38. BBW T3 LANDSIDE	5.	10/01 - 10/10	10	338	732,740	2,167	304,570	428,169	58%	553,150	548,280	0%	607,690	21%	656,460	12%	730,115	0.3%	
39. THE RUNWAY T3 INTL (S6)	6.	10/01 - 10/10	10	432	644,988	1,493	312,971	332,016	51%	469,653	474,340	-0%	321,187	101%	697,534	-8%	123,486	422.3%	
40. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/10	10	156	576,333	3,694	267,375	308,957	54%	408,702	375,981	8%	428,700	34%	417,393	38%	322,672	78.6%	
41. MAC T3 DOM	8.	10/01 - 10/10	10	116	363,435	3,133	172,621	190,813	53%	225,117	407,662	-44%	393,710	-8%	431,150	-16%	450,558	-19.3%	
42. T3 INTL JO MALONE	9.	10/02 - 10/10	9	28	223,815	7,993	97,028	126,786	57%	171,815	115,400	48%	348,450	-36%	133,000	68%	552,340	-59.4%	
43. MAC T3 INTL	10.	10/01 - 10/10	10	75	212,812	2,837	99,578	113,233	53%	141,725	159,440	-11%	166,960	27%	174,870	22%	500,670	-57.4%	
44. T3 INTL KIEHLS	11.	10/01 - 10/09	8	16	59,917	3,744	36,195	23,722	40%	51,642	35,475	45%	86,380	-31%	179,690	-67%	987,897	-93.9%	
45. BEAUTY TO GO-KALIBO	12.	10/01 - 10/10	9	27	51,553	1,909	22,634	28,918	56%	44,845	22,787	96%	182,810	-72%	52,289	-1%	807,045	-93.6%	
CTS -17 %	BEAUTY, FASHION & ACCESSORIES Total:				6,844,588		3,023,792	3,820,795	56%	4,936,193	5,099,491	-3%	6,139,015	11%	7,030,666	-3%	6,812,978	0.4%	
ATHLEISURE																			
46. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/10	10	1,325	2,502,465	1,888	1,632,964	869,500	35%	1,788,101	1,694,272	5%	2,025,559	24%	2,890,748	-13%	2,132,367	17.3%	
47. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/10	10	218	505,768	2,320	296,181	209,586	41%	383,429	340,863	12%	569,536	-11%	899,288	-44%	626,051	-19.2%	
48. T3 INTL SPACE5	3.	10/01 - 10/10	10	760	432,392	568	307,318	125,073	29%	298,048	340,454	-12%	271,470	59%	522,491	-17%	136,190	217.4%	
CTS -9 %	ATHLEISURE Total:				3,440,625		2,236,464	1,204,160	35%	2,469,578	2,375,589	3%	2,866,566	20%	4,312,527	-20%	2,894,608	18.8%	
OUTLETS																			
49. SLEX	1.	10/01 - 10/10	10	203	404,215	1,991	226,590	177,625	44%	283,386	401,636	-29%	526,716	-23%	445,571	-9%	297,474	35.8%	
50. NLEX DRIVE&DINE	2.	10/01 - 10/10	10	173	375,754	2,171	201,653	174,100	46%	307,455	258,774	18%	328,550	14%	365,272	3%	336,269	11.7%	

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. BORACAY	3.	10/01 - 10/10	10	257	356,770	1,388	210,603	146,166	41%	283,492	196,901	43%	268,044	33%	270,168	32%	1,201,057	-70.2%	46%
52. FR PITX	4.	10/01 - 10/10	10	212	332,583	1,568	196,142	136,441	41%	235,633	234,105	0%	249,197	33%	307,235	8%			
53. NLEX BALAGTAS	5.	10/01 - 10/10	10	172	311,584	1,811	169,337	142,246	46%	240,271	260,983	-7%	320,042	-3%	302,433	3%	415,392	-24.9%	42%
54. CLARK PUREGOLD	6.	10/01 - 10/10	10		306,630		145,946	160,683	52%	217,947	231,837	-5%	435,993	-30%	263,755	16%	585,668	-47.6%	44%
55. SUBIC FREEPORT	7.	10/01 - 10/10	10	85	249,474	2,934	133,626	115,847	46%	204,275	182,994	11%	232,333	7%	286,717	-13%	349,287	-28.5%	42%
56. NLEX MEGA STATION	8.	10/01 - 10/10	10	138	245,941	1,782	133,186	112,754	46%	191,946	205,758	-6%	366,202	-33%	310,599	-21%	547,629	-55.0%	44%
57. CEBU PUEBLO VERDE	9.	10/01 - 10/10	10	86	216,030	2,511	116,863	99,166	46%	168,489	159,311	5%	163,681	32%	240,218	-10%	176,784	22.1%	44%
CTS - 7 %	OUTLETS Total:				2,798,984		1,533,951	1,265,033	45%	2,132,897	2,132,303	0%	2,890,761	-3%	2,791,971	0%	3,909,565	-28.4%	44%
ECOMMERCE																			
58. SHOPEE	1.	10/01 - 10/07	6	135	133,877	991	52,216	81,660	61%	72,120	134,174	-46%	142,573	-6%	218,172	-39%			
CTS - 0 %	ECOMMERCE Total:				133,877		52,216	81,660	61%	72,120	134,174	-46%	142,573	-6%	218,172	-39%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			39,377,923		18,644,843	20,733,079	53%	28,288,505	27,903,304	1%	37,489,678	5%	39,014,397	1%	30,008,680	31.2%	125%

## RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/06	6	4,189	1,736,100	414	815,967	920,133	53%	2,044,819	2,178,383	-6%	1,380,621	26%	1,930,182	-10%			
2.	T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/06	6	1,794	677,858	377	318,593	359,264	53%	769,734	741,846	3%	500,162	36%	456,615	48%			
3.	T3 BURGER- WENDY'S PITX	3.	10/01 - 10/06	6	2,190	655,092	299	307,893	347,198	53%	754,018	830,553	-9%	537,395	22%	553,520	18%			
4.	T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/06	6	892	417,408	467	196,181	221,226	53%	502,570	408,430	23%	187,845	122%	379,406	10%			
5.	T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/06	6	554	284,800	514	133,856	150,944	53%	310,855	343,101	-9%	229,231	24%	200,391	42%			
6.	T3 BURGER- WENDY'S YELLOW	6.	10/01 - 10/06	6	108	95,814	887	34,493	61,321	64%	120,293	129,832	-7%	84,384	14%	62,700	53%			
7.	T3 BURGER- WENDY'S PANCAK	7.	10/01 - 10/06	6	75	84,054	1,120	30,259	53,794	64%	110,888	151,997	-27%	100,570	-16%	90,620	-7%			
CTS - 54 %		RESTO - WENDY'S Total:				3,951,127		1,837,244	2,113,883	54%	4,613,180	4,784,145	-3%	3,020,211	31%	3,673,437	8%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	10/01 - 10/09	9	322	1,211,770	3,763	659,808	551,961	46%	871,930	853,450	2%	1,324,190	-8%	1,136,487	7%			
9.	POD1	2.	10/01 - 10/09	9	153	753,970	4,927	438,523	315,446	42%	464,625	470,160	-1%	1,116,759	-32%	603,110	25%	4,805,162	-84.3%	80%
10.	POD3	3.	10/01 - 10/09	9	172	484,969	2,819	259,852	225,116	46%	367,059	325,090	12%	596,484	-19%	431,440	12%	1,868,422	-74.0%	80%
11.	PLAYGROUND	4.	10/01 - 10/09	9	193	470,342	2,437	256,413	213,929	45%	280,326	345,558	-18%	413,800	14%	554,481	-15%	751,830	-37.4%	41%
12.	POD2	5.	10/03 - 10/09	7	13	309,590	23,814	130,484	179,105	58%	238,415	126,965	87%	417,900	-26%	193,290	60%	1,956,298	-84.1%	72%
13.	POD4	6.	10/01 - 10/09	9	51	131,611	2,580	73,924	57,686	44%	115,086	68,394	68%	160,424	-18%	107,271	23%	313,423	-58.0%	85%

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	OCT 1-10, 2024								10/04-10/10 vs 09/27-10/03			OCT 1-10, 2023		SEP 1-10, 2024		OCT 1-10, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -46 %	MTR SALES Total:			3,362,253		1,819,006	1,543,246	46%	2,337,442	2,189,617	6%	4,029,557	-17%	3,026,080	11%	9,695,137	-65.3%	76%
CTS - Contribution to Sales Incomplete Days or Period	RTRG AFFILIATES TOTAL			7,313,381		3,656,251	3,657,130	50%	6,950,623	6,973,763	-0%	7,049,769	4%	6,699,517	9%	9,695,137	-24.5%	73%
GRAND TOTAL:				46,691,304		22,301,095	24,390,209	50.0%	35,239,129	34,877,068	-0%	44,539,447	5%	45,713,915	2%	39,703,817	17.5%	52%