

REGENT TRAVEL RETAIL GROUP

SALES SUMMARIES COMPARATIVE

STORE	CURRENT YEAR		LAST YEAR				PRE-PANDEMIC			
	01/01/2024 To 10/31/2024		01/01/2023 To 10/31/2023		Inc / Dec %		01/01/2019 To 10/31/2019		Inc / Dec %	
	SALES	GP	SALES	GP	SALES	GP	SALES	GP	SALES	GP
FOOD, CONVENIENCE & GIFTING										
1 WH SMITH NAIA T1 DEP1	96,694,931	58,584,976	63,174,525	34,973,586	53.0%	67.5%				
2 WH SMITH T3 INTL (S12)2	53,524,122	31,906,517	35,942,332	20,187,889	48.9%	58.0%	23,982,504	14,417,900	123.1%	121.2%
3 SPACE38 CSP2 T33	50,635,914	28,634,351	42,275,855	21,064,564	19.7%	35.9%	41,253,900	18,268,078	22.7%	56.7%
4 AIRMALL T3 DOM4	43,801,889	29,496,254	42,285,290	26,335,944	3.5%	12.0%	41,633,493	19,532,875	5.2%	51.0%
5 THE SHOPPES CSP15	41,018,678	21,768,522	44,710,501	20,938,574	-8.2%	3.9%	72,599,898	29,728,222	-43.5%	-26.7%
6 WH SMITH CEBU T2 DEP6	39,659,213	27,269,601	54,445,299	36,541,398	-27.1%	-25.3%	63,830,636	41,015,196	-37.8%	-33.5%
7 CSP PITX7	28,437,622	9,198,987	21,487,217	6,371,120	32.3%	44.3%				
8 WH SMITH CEBU T1 NRTH WIN8	17,266,250	11,832,826	12,963,031	8,708,961	33.1%	35.8%				
9 WH SMITH CEBU T1 DDL9	11,483,271	7,817,209	13,418,974	8,908,042	-14.4%	-12.2%	3,245,039	1,951,698	253.8%	300.5%
10 WH SMITH NAIA T3 BUS GATE10	7,059,538	4,788,559	9,559,292	6,155,847	-26.1%	-22.2%	1,451,163	860,640	386.4%	456.3%
11 WH SMITH T4 -AM11	6,729,709	4,303,996	12,217,068	7,622,153	-44.9%	-43.5%	17,412,649	9,139,696	-61.3%	-52.9%
12 WH SMITH CEBU T2 ARR12	6,311,755	4,380,237	9,182,258	6,398,930	-31.2%	-31.5%	14,238,598	9,451,033	-55.6%	-53.6%
13 WH SMITH BACOLOD13	6,208,183	4,066,246	1,581,783	1,050,349	292.4%	287.1%				
14 WH SMITH NAIA T3 (S32)14	5,540,566	3,335,311	7,426,977	4,450,603	-25.3%	-25.0%				
15 WH SMITH LAGUINDINGAN15	5,122,545	3,498,954	2,474,889	1,544,072	106.9%	126.6%				
16 AIRMALL ILOILO16	3,749,349	2,168,535								
17 WH SMITH CLARK IPD17	1,694,011	1,139,066								
18 WH SMITH BICOL18	427,216	277,576								
19 AIRMALL BOHOL19	311,994	192,382								
FOOD, CONVENIENCE & GIFTING Total	425,676,764	254,660,115	373,145,298	211,252,039	14.0%	20.5%	279,647,883	144,365,340	52.2%	76.3%
FRANCHISE STORES										
20 7-11 BORA TOUR CENTER1	54,361,975	21,201,170	48,294,728	18,834,944	12.5%	12.5%	61,035,924	23,804,010	-10.9%	-10.9%
21 KRISPY KREME T3 DOM2	46,774,065	16,389,264	51,863,771	18,152,320	-9.8%	-9.7%	63,070,421	14,511,572	-25.8%	12.9%
22 7-11 BORA STATION 33	45,144,685	17,195,796	42,038,717	15,980,664	7.3%	7.6%	58,420,492	22,199,787	-22.7%	-22.5%
23 7-11 PITX4	42,819,721	13,702,310	45,666,482	14,613,274	-6.2%	-6.2%	15,149,704	4,847,905	182.6%	182.6%
24 7-11 MCIA5	42,156,440	16,019,447	33,485,445	12,724,469	25.8%	25.8%				
25 MINISO CEBU6	17,746,953	9,707,007	10,386,377	5,691,892	70.8%	70.5%				
26 MINISO T37	16,446,385	8,987,425	16,134,943	8,775,646	1.9%	2.4%	7,263,301	3,075,532	126.4%	192.2%
27 MINISO DRIVE&DINE8	10,091,613	3,827,683	9,161,235	3,675,010	10.1%	4.1%				
28 KRISPY KREME CSP29	9,307,309	2,796,771	8,453,450	2,536,035	10.1%	10.2%	14,890,741	3,722,685	-37.4%	-24.8%
FRANCHISE STORES Total	284,849,150	109,826,877	265,485,153	100,984,257	7.2%	8.7%	219,830,586	72,161,493	29.5%	52.1%
RESTO										
29 SUBWAY T11	86,870,851	58,203,470	40,489,113	27,127,706	114.5%	114.5%				
30 CAFE EXPRESS- T12	83,250,689	55,777,961	86,859,562	58,195,906	-4.1%	-4.1%	50,552,793	33,870,371	64.6%	64.6%
31 SUBWAY T33	33,320,058	22,324,439								
32 ILLY CAFE- ROCKWELL4	13,705,179	9,045,418	12,053,326	7,955,195	13.7%	13.7%	8,698,619	5,741,088	57.5%	57.5%
33 CAFE EXPRESS- T3 LOUNGE5	8,375,216	5,611,395	10,395,297	6,964,849	-19.4%	-19.4%	10,203,368	6,836,257	-17.9%	-17.9%
34 CAFE EXPRESS- T3 ARRV6	5,871,285	3,933,760	4,654,788	3,118,708	26.1%	26.1%	4,145,462	2,847,973	41.6%	38.1%
35 CAFE EXPRESS- T3 SPACE327	4,765,818	3,193,098	3,688,735	2,471,452	29.1%	29.1%				
36 CAFE EXPRESS- KALIBO8	580,264	389,731	736,477	493,440	-21.2%	-21.0%				
37 ILLY CAFE- OPUS MALL9	309,930	207,653								
RESTO Total	237,049,293	158,686,929	158,877,300	106,327,258	49.2%	49.2%	73,600,243	49,295,691	222.0%	221.9%
BEAUTY, FASHION & ACCESSORIES										
38 BBW T3 DOM1	35,068,024	19,396,138	27,101,290	16,337,493	29.3%	18.7%	19,709,237	11,324,712	77.9%	71.2%
39 VS T3 DOM2	34,538,075	17,899,053	30,730,805	17,621,593	12.3%	1.5%	27,788,629	15,587,901	24.2%	14.8%
40 CITY OF DREAMS3	30,687,465	17,671,819	21,913,776	13,797,695	40.0%	28.0%				

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	SALES	GP	SALES	GP	SALES	GP	SALES	GP	SALES	GP
BEAUTY, FASHION & ACCESSORIES										
41 VS T3 LANDSIDE4	25,621,596	12,599,953	23,170,555	13,244,181	10.5%	-4.8%	26,753,248	14,406,346	-4.2%	-12.5%
42 BBW T3 LANDSIDE5	22,842,908	12,316,100	17,831,580	10,698,625	28.1%	15.1%	19,084,804	10,637,882	19.6%	15.7%
43 THE RUNWAY T3 INTL (S6)6	18,289,981	9,932,396	6,431,268	4,021,462	184.3%	146.9%	7,003,689	4,033,608	161.1%	146.2%
44 BEAUTY TO GO-T3 DOM7	16,789,613	8,701,659	12,799,546	6,890,852	31.1%	26.2%	9,299,631	5,358,425	80.5%	62.3%
45 MAC T3 DOM8	8,949,585	5,061,035	8,561,955	4,581,025	4.5%	10.4%	16,009,141	8,564,980	-44.0%	-40.9%
46 T3 INTL JO MALONE9	8,216,532	4,372,193	6,098,340	3,359,908	34.7%	30.1%	12,767,624	6,476,222	-35.6%	-32.4%
47 MAC T3 INTL10	4,438,788	2,685,963	2,909,030	1,753,170	52.5%	53.2%	12,366,359	6,634,141	-64.1%	-59.5%
48 T3 INTL KIEHLS11	2,435,191	1,129,846	2,190,727	1,110,087	11.1%	1.7%	14,698,013	7,347,441	-83.4%	-84.6%
49 BEAUTY TO GO-KALIBO12	2,340,492	1,339,514	3,302,197	1,949,938	-29.1%	-31.3%	22,492,583	13,072,071	-89.5%	-89.7%
BEAUTY, FASHION & ACCESSORIES Total	210,218,254	113,105,676	163,041,069	95,366,034	28.9%	18.6%	187,972,962	103,443,734	11.8%	9.3%
ATHLEISURE										
50 THE SHOPPES T3 LANDSIDE1	58,419,686	19,384,649	37,144,369	13,188,155	57.2%	46.9%	56,685,513	20,003,225	3.0%	-3.0%
51 SPACE28 TRAVEL BUDDY T32	21,898,873	9,041,515	18,616,799	8,250,390	17.6%	9.5%	18,266,415	6,885,220	19.8%	31.3%
52 THE SHOPPES LEFT WING3	17,792,630	7,187,146	14,816,444	6,702,223	20.0%	7.2%	10,546,675	1,554,281	68.7%	362.4%
53 T3 INTL SPACE54	13,687,199	3,116,101	5,675,065	555,644	141.1%	460.8%	9,251,583	5,454,641	47.9%	-42.8%
ATHLEISURE Total	111,798,389	38,729,411	76,252,679	28,696,414	46.6%	34.9%	94,750,187	33,897,370	17.9%	14.2%
OUTLETS										
54 NLEX BALAGTAS1	12,807,980	5,461,634	10,956,719	4,623,281	16.8%	18.1%	14,150,883	6,184,518	-9.4%	-11.6%
55 CLARK PUREGOLD2	12,477,687	5,379,772	10,503,358	4,509,872	18.7%	19.2%	16,026,870	8,029,816	-22.1%	-33.0%
56 BORACAY3	12,051,152	4,907,841	14,533,053	5,909,481	-17.0%	-16.9%	25,254,120	11,463,112	-52.2%	-57.1%
57 NLEX DRIVE&DINE4	12,003,157	5,505,578	10,105,149	4,657,447	18.7%	18.2%	2,806,811	1,362,374	327.6%	304.1%
58 NLEX MEGA STATION5	11,813,008	5,008,859	11,197,824	4,642,593	5.4%	7.8%	21,659,896	8,983,734	-45.4%	-44.2%
59 BORA ISLAND SOUVENIRS6	11,239,136	4,495,654								
60 FR PITX7	10,951,815	4,481,160	9,520,255	4,124,875	15.0%	8.6%				
61 SUBIC FREEPORT8	10,644,904	4,561,459	8,375,409	3,815,905	27.0%	19.5%	15,972,695	6,379,901	-33.3%	-28.5%
62 SLEX9	7,664,223	3,399,585	13,781,433	5,522,062	-44.3%	-38.4%	14,984,479	6,220,071	-48.8%	-45.3%
63 CEBU PUEBLO VERDE10	5,330,702	2,168,103	6,140,093	2,389,335	-13.1%	-9.2%	9,923,867	3,913,321	-46.2%	-44.5%
64 TRAVEL HUB BATANGAS11	243,557	95,317								
OUTLETS Total	107,227,327	45,464,967	95,113,297	40,194,855	12.7%	13.1%	120,779,625	52,536,850	-11.2%	-13.4%
ECOMMERCE										
65 SHOPEE1	4,686,207	2,720,717	4,456,770	2,366,475	5.1%	14.9%				
66 LAZADA2	247,855	135,635	2,341,175	1,350,915	-89.4%	-89.9%				
ECOMMERCE Total	4,934,062	2,856,353	6,797,945	3,717,391	-27.4%	-23.1%				
YTD TOTAL:	1,381,753,242	723,330,331	1,138,712,745	586,538,250	21.3%	23.3%	976,581,488	455,700,479	41.4%	58.7%