

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Oct 2024									PREV WEEK COMPARISON			Prev. Year - Oct 2023		Last Month - Sep 2024		Pre-Pandemic - Oct 2019		
	OCT 1-31, 2024									10/25-10/31 vs 10/18-10/24			OCT 1-31, 2023		SEP 1-30, 2024		OCT 1-31, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	10/01 - 10/31	31	17,288	8,802,486	509	3,316,997	5,485,488	62%	2,106,088	2,022,869	4%	9,799,368	-10%	8,399,737	5%			
2. SPACE38 CSP2 T3	2.	10/01 - 10/31	31	4,686	4,727,367	1,008	1,975,542	2,751,824	58%	1,168,032	1,017,878	14%	4,032,956	17%	4,771,654	-1%	4,358,012	8.4%	
3. AIRMALL T3 DOM	3.	10/01 - 10/31	31	6,684	4,435,405	663	1,615,705	2,819,700	64%	1,232,766	1,094,546	12%	4,433,229	0%	3,347,477	32%	3,986,639	11.2%	
4. WH SMITH T3 INTL (S12)	4.	10/01 - 10/31	31	8,066	4,117,657	510	1,651,836	2,465,820	60%	935,563	868,571	7%	4,686,814	-12%	3,885,105	6%	2,584,087	59.3%	
5. THE SHOPPES CSP1	5.	10/01 - 10/31	31	3,479	3,466,057	996	1,602,955	1,863,102	54%	727,350	795,273	-8%	4,157,853	-17%	3,893,770	-11%	7,221,756	-52.0%	
6. CSP PITX	6.	10/01 - 10/31	31	17,755	2,659,560	149	1,736,376	923,183	35%	589,691	579,226	1%	2,748,330	-3%	2,807,172	-5%			
7. WH SMITH CEBU T1 NRTH WIN	7.	10/01 - 10/31	31	7,157	1,800,135	251	600,196	1,199,938	67%	389,096	414,076	-6%	1,355,081	33%	1,319,250	36%			
8. WH SMITH CLARK IPD	8.	10/01 - 10/31	31	2,715	934,243	344	304,517	629,725	67%	229,276	252,086	-9%			759,768	23%			
9. WH SMITH NAIA T3 BUS GATE	9.	10/01 - 10/31	31	4,027	738,271	183	253,878	484,393	66%	192,663	170,791	12%	494,675	49%	612,070	21%	867,566	-14.9%	
10. WH SMITH BACOLOD	10.	10/01 - 10/31	31	2,988	637,366	213	222,065	415,301	65%	173,574	151,070	14%	650,826	-2%	418,635	52%			
11. WH SMITH T4 -AM	11.	10/01 - 10/31	31	1,737	508,624	292	213,714	294,909	58%	111,901	95,735	16%	348,075	46%	432,212	18%	1,644,180	-69.0%	
12. WH SMITH NAIA T3 (S32)	12.	10/01 - 10/31	31	1,531	491,182	320	202,588	288,593	59%	136,067	117,886	15%	616,854	-20%	393,737	25%			
13. WH SMITH LAGUINDINGAN	13.	10/01 - 10/31	31	2,714	452,865	166	135,188	317,676	70%	92,815	111,860	-17%	470,319	-4%	438,985	3%			
14. AIRMALL ILOILO	14.	10/01 - 10/31	31	514	356,454	693	157,343	199,110	56%	154,807	58,289	165%			362,756	-2%			
15. WH SMITH BICOL	15.	10/01 - 10/31	30	1,798	327,417	182	115,265	212,151	65%	85,199	51,385	65%			99,799	228%			
16. AIRMALL BOHOL	16.	10/02 - 10/31	30	742	311,994	420	119,611	192,382	62%	75,620	67,464	12%							
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:					34,767,085		14,223,782	20,543,303	59%	8,400,512	7,869,006	6%	33,794,384	3%	31,942,130	9%	20,662,243	68.2%	
FRANCHISE STORES																			
17. KRISPY KREME T3 DOM	1.	10/01 - 10/31	31	6,945	5,121,529	737	3,337,603	1,783,925	35%	1,371,177	1,131,052	21%	5,360,790	-4%	4,456,507	15%	6,411,168	-20.1%	
18. 7-11 BORA TOUR CENTER	2.	10/01 - 10/31	31	23,483	4,631,690	197	2,825,330	1,806,359	39%	945,133	1,043,240	-9%	4,321,626	7%	4,334,897	7%	4,986,217	-7.1%	
19. 7-11 PITX	3.	10/01 - 10/31	31	55,379	4,050,905	73	2,754,615	1,296,289	32%	891,337	916,157	-2%	4,286,985	-6%	3,783,549	7%	3,548,657	14.1%	
20. 7-11 MCIA	4.	10/01 - 10/31	31	34,036	3,949,947	116	2,448,967	1,500,979	38%	925,889	867,503	6%	3,205,415	23%	3,574,520	11%			
21. 7-11 BORA STATION 3	5.	10/01 - 10/31	31	21,033	3,675,910	174	2,238,248	1,437,662	39%	725,878	837,439	-13%	3,451,909	6%	3,015,183	22%	4,712,450	-21.9%	
22. MINISO CEBU	6.	10/01 - 10/31	31	3,679	2,103,697	571	957,772	1,145,924	54%	617,106	459,044	34%	1,417,766	48%	1,396,933	51%			
23. MINISO T3	7.	10/01 - 10/31	31	3,527	2,101,858	595	963,450	1,138,407	54%	584,867	509,849	14%	1,388,506	51%	1,702,182	23%	3,430,301	-38.7%	
24. KRISPY KREME CSP2	8.	10/01 - 10/29	29	3,307	1,487,532	449	1,041,272	446,259	30%	237,287	384,119	-38%	740,558	101%	1,561,092	-5%	1,388,966	7.0%	
25. MINISO DRIVE&DINE	9.	10/01 - 10/31	31	1,703	1,276,141	749	783,135	493,006	39%	338,891	303,453	11%	918,657	39%	976,444	31%			
CTS -21 % FRANCHISE STORES Total:					28,399,211		17,350,396	11,048,815	39%	6,637,568	6,451,858	2%	25,092,216	13%	24,801,310	15%	24,477,761	16.0%	
BEAUTY, FASHION & ACCESSORIES																			
26. VS T3 DOM	1.	10/01 - 10/31	31	1,191	4,168,530	3,500	1,805,365	2,363,164	57%	1,148,310	1,011,400	13%	3,345,705	25%	3,694,140	13%	3,385,010	23.1%	

SALES COMPARATIVE

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STORE	CURRENT - Oct 2024								PREV WEEK COMPARISON			Prev. Year - Oct 2023		Last Month - Sep 2024		Pre-Pandemic - Oct 2019			
	OCT 1-31, 2024								10/25-10/31 vs 10/18-10/24			OCT 1-31, 2023		SEP 1-30, 2024		OCT 1-31, 2019			
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. BBW T3 DOM	2.	10/01 - 10/26	26	1,790	3,686,339	2,059	1,786,131	1,900,207	52%	490,195	1,237,934	-60%	2,935,920	26%	3,387,500	9%	2,262,955	62.8%	52%
28. CITY OF DREAMS	3.	10/01 - 10/31	31	738	3,342,589	4,529	1,438,273	1,904,316	57%	724,016	1,006,154	-28%	2,219,613	51%	3,449,255	-3%			
29. VS T3 LANDSIDE	4.	10/01 - 10/31	31	918	2,913,214	3,173	1,437,943	1,475,270	51%	798,037	887,127	-10%	2,498,605	17%	2,536,320	15%	2,721,190	7.0%	57%
30. BBW T3 LANDSIDE	5.	10/01 - 10/31	31	1,226	2,595,734	2,117	1,261,927	1,333,806	51%	638,892	750,633	-14%	1,852,710	40%	2,104,100	23%	2,335,480	11.1%	52%
31. THE RUNWAY T3 INTL (S6)	6.	10/01 - 10/31	31	1,389	2,312,199	1,664	1,159,815	1,152,383	50%	507,351	582,955	-12%	1,025,483	125%	1,996,238	16%	451,302	412.3%	61%
32. BEAUTY TO GO-T3 DOM	7.	10/01 - 10/26	26	441	1,693,442	3,840	856,695	836,746	49%	170,797	629,187	-72%	1,337,737	27%	1,561,888	8%	947,285	78.7%	55%
33. MAC T3 DOM	8.	10/01 - 10/31	31	410	1,286,312	3,137	609,599	676,712	53%	348,727	351,130	-0%	1,173,020	10%	1,325,545	-3%	1,361,193	-5.5%	49%
34. T3 INTL JO MALONE	9.	10/02 - 10/31	29	83	704,522	8,488	296,466	408,056	58%	198,832	163,735	21%	709,410	-1%	611,770	15%	1,467,072	-51.9%	47%
35. MAC T3 INTL	10.	10/01 - 10/31	31	246	646,990	2,630	300,611	346,378	54%	166,120	152,735	8%	536,965	20%	534,812	21%	1,276,896	-49.3%	52%
36. T3 INTL KIEHLS	11.	10/01 - 10/31	25	59	229,632	3,892	137,604	92,028	40%	64,417	79,122	-18%	270,885	-15%	419,955	-45%	1,946,265	-88.2%	46%
37. BEAUTY TO GO-KALIBO	12.	10/01 - 10/31	28	71	221,331	3,117	98,897	122,433	55%	77,018	60,943	26%	371,888	-40%	168,911	31%	2,105,576	-89.4%	57%
CTS -18 %	BEAUTY, FASHION & ACCESSORIES Total:				23,800,835		11,189,330	12,611,504	53%	5,332,713	6,913,055	-22%	18,277,941	30%	21,790,435	9%	20,260,225	17.4%	53%
RESTO																			
38. SUBWAY T1	1.	10/01 - 10/31	31	18,965	8,060,544	425	2,659,979	5,400,564	67%	2,104,789	1,841,888	14%	8,077,456	0%	7,169,508	12%			
39. CAFE EXPRESS- T1	2.	10/01 - 10/31	31	17,559	7,990,652	455	2,636,915	5,353,737	67%	2,066,994	1,788,260	15%	9,704,081	-18%	7,044,610	13%	4,560,394	75.2%	67%
40. SUBWAY T3	3.	10/01 - 10/31	31	11,008	3,712,256	337	1,225,044	2,487,211	67%	850,954	807,525	5%			3,338,339	11%			
41. ILLY CAFE- ROCKWELL	4.	10/01 - 10/31	31	2,553	1,230,085	481	418,229	811,856	66%	268,347	294,292	-8%	1,288,926	-5%	1,437,941	-14%	746,472	64.7%	66%
42. CAFE EXPRESS- T3 LOUNGE	5.	10/01 - 10/31	31	3,839	1,020,748	265	336,847	683,901	67%	249,838	217,001	15%	576,010	77%	864,722	18%	982,557	3.8%	67%
43. CAFE EXPRESS- T3 ARRV	6.	10/01 - 10/31	31	2,987	724,239	242	238,999	485,240	67%	168,309	156,093	7%	462,869	56%	582,024	24%	295,241	145.3%	67%
44. CAFE EXPRESS- T3 SPACE32	7.	10/01 - 10/31	31	1,747	541,666	310	178,749	362,916	67%	148,603	116,111	27%	394,315	37%	518,422	4%			
45. ILLY CAFE- OPUS MALL	8.	10/12 - 10/31	20	687	309,930	451	102,277	207,653	67%	109,077	95,494	14%							
46. CAFE EXPRESS- KALIBO	9.	10/01 - 10/29	29	239	50,311	210	16,602	33,708	67%	9,647	13,107	-26%	47,522	6%	39,112	29%			
CTS -18 %	RESTO Total:				23,640,436		7,813,644	15,826,791	67%	5,976,562	5,329,776	12%	20,551,182	15%	20,994,682	13%	6,584,666	259.0%	67%
ATHLEISURE																			
47. THE SHOPPES T3 LANDSIDE	1.	10/01 - 10/31	31	4,552	9,012,558	1,979	6,028,259	2,984,298	33%	2,515,719	2,196,754	14%	5,844,062	54%	8,248,328	9%	6,730,405	33.9%	31%
48. SPACE28 TRAVEL BUDDY T3	2.	10/01 - 10/31	31	763	1,990,337	2,608	1,171,290	819,046	41%	526,806	481,590	9%	1,640,645	21%	2,152,196	-8%	2,067,857	-3.7%	37%
49. T3 INTL SPACE5	3.	10/01 - 10/31	31	2,302	1,327,640	576	940,736	386,903	29%	340,740	280,458	21%	673,128	97%	1,518,995	-13%	506,635	162.0%	65%
CTS -9 %	ATHLEISURE Total:				12,330,535		8,140,285	4,190,249	34%	3,383,265	2,958,802	14%	8,157,835	51%	11,919,519	3%	9,304,897	32.5%	35%
OUTLETS																			
50. CLARK PUREGOLD	1.	10/01 - 10/31	31		1,426,589		747,461	679,127	48%	341,119	435,534	-21%	1,350,327	6%	849,094	68%	2,450,082	-41.7%	48%

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STORE	CURRENT - Oct 2024 OCT 1-31, 2024									PREV WEEK COMPARISON 10/25-10/31 vs 10/18-10/24			Prev. Year - Oct 2023 OCT 1-31, 2023		Last Month - Sep 2024 SEP 1-30, 2024		Pre-Pandemic - Oct 2019 OCT 1-31, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. SLEX	2.	10/01 - 10/29	29	689	1,404,365	2,038	787,110	617,254	44%	262,665	397,103	-33%	1,795,451	-22%	1,457,422	-4%	1,190,902	17.9%	40%
52. NLEX DRIVE&DINE	3.	10/01 - 10/31	31	567	1,372,621	2,420	738,814	633,807	46%	393,539	256,675	53%	957,975	43%	1,224,222	12%	1,241,004	10.6%	49%
53. SUBIC FREEPORT	4.	10/01 - 10/31	31	316	1,089,438	3,447	595,663	493,774	45%	234,558	250,828	-6%	865,298	26%	850,986	28%	1,190,218	-8.4%	40%
54. NLEX BALAGTAS	5.	10/01 - 10/31	31	568	1,079,756	1,900	601,032	478,724	44%	269,954	252,397	6%	1,258,328	-14%	999,555	8%	1,490,665	-27.5%	44%
55. NLEX MEGA STATION	6.	10/01 - 10/31	31	556	1,078,446	1,939	594,670	483,776	45%	321,143	250,180	28%	1,236,114	-13%	1,001,416	8%	1,985,005	-45.6%	44%
56. BORACAY	7.	10/01 - 10/31	31	694	973,341	1,402	572,854	400,486	41%	167,646	191,365	-12%	942,390	3%	820,215	19%	3,723,007	-73.8%	45%
57. FR PITX	8.	10/01 - 10/31	31	610	942,868	1,545	565,402	377,465	40%	217,274	173,982	24%	913,225	3%	927,606	2%			
58. CEBU PUEBLO VERDE	9.	10/01 - 10/31	31	487	914,125	1,877	530,566	383,559	42%	150,745	340,048	-55%	711,714	28%	666,863	37%	805,825	13.4%	44%
59. TRAVEL HUB BATANGAS	10.	10/18 - 10/31	14	303	243,557	803	148,239	95,317	39%	179,119	64,438	177%							
CTS -8 %	OUTLETS Total:				10,525,110		5,881,815	4,643,294	44%	2,537,764	2,612,554	-2%	10,030,825	5%	8,797,382	20%	14,076,710	-25.2%	45%
ECOMMERCE																			
60. SHOPEE	1.	10/01 - 10/31	27	685	649,690	948	263,205	386,484	59%	81,290	115,253	-29%	401,216	62%	497,861	30%			
CTS -0 %	ECOMMERCE Total:				649,690		263,205	386,484	59%	81,290	115,253	-29%	401,216	62%	497,861	30%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				134,112,904		64,862,461	69,250,443	52%	32,349,676	32,250,306	0%	116,305,601	15%	120,743,322	11%	95,366,505	40.6%	122%

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	10/01 - 10/31	31	22,031	9,047,288	410	4,252,225	4,795,062	53%	2,216,165	1,965,595	12%	7,210,902	25%	9,186,365	-2%		
2.	T3 BURGER- WENDY'S BACOR	2.	10/01 - 10/31	31	8,880	3,355,494	377	1,577,082	1,778,412	53%	773,947	750,446	3%	2,842,922	18%	3,042,612	10%		
3.	T3 BURGER- WENDY'S PITX	3.	10/01 - 10/31	31	10,717	3,192,619	297	1,500,531	1,692,088	53%	773,055	661,976	16%	3,433,407	-7%	3,354,119	-5%		
4.	T3 BURGER- WENDY'S CLARK	4.	10/01 - 10/31	31	4,949	2,337,086	472	1,098,430	1,238,655	53%	589,856	589,675	0%	1,319,189	77%	1,873,978	25%		
5.	T3 BURGER- WENDY'S MEXICO	5.	10/01 - 10/31	31	2,801	1,454,612	519	683,667	770,944	53%	340,158	392,828	-13%	1,327,797	10%	1,279,616	14%		
6.	T3 BURGER- WENDY'S PANCAK	6.	10/01 - 10/31	31	517	508,148	982	182,933	325,214	64%	172,189	94,254	82%	706,232	-28%	547,634	-7%		
7.	T3 BURGER- WENDY'S YELLOW	7.	10/01 - 10/31	31	515	475,673	923	171,242	304,431	64%	123,139	94,587	30%	547,362	-13%	444,179	7%		
CTS -64 %		RESTO - WENDY'S Total:				20,370,922		9,466,113	10,904,809	54%	4,988,512	4,549,363	9%	17,387,813	17%	19,728,506	3%	0%	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	10/01 - 10/31	31	1,079	4,276,814	3,963	2,345,684	1,931,129	45%	846,204	996,730	-15%	3,844,745	11%	3,989,557	7%		
9.	POD1	2.	10/01 - 10/31	31	469	2,125,885	4,532	1,213,257	912,627	43%	377,645	512,975	-26%	3,160,993	-33%	1,888,760	13%	9,748,498	-78.1%
10.	POD3	3.	10/01 - 10/31	31	688	1,849,364	2,688	1,005,260	844,104	46%	390,687	357,122	9%	1,612,894	15%	1,534,587	21%	5,001,755	-63.0%
11.	PLAYGROUND	4.	10/01 - 10/31	31	666	1,555,247	2,335	872,248	682,998	44%	373,362	338,526	10%	972,792	60%	1,313,089	18%	1,967,995	-20.9%

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	OCT 1-31, 2024									10/25-10/31 vs 10/18-10/24			OCT 1-31, 2023		SEP 1-30, 2024		OCT 1-31, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
12. POD2	5.	10/03 - 10/31	22	38	979,875	25,786	403,906	575,968	59%	163,570	267,020	-38%	848,650	15%	536,080	83%	4,537,831	-78.4%	69%
13. POD4	6.	10/01 - 10/31	31	267	604,425	2,263	349,766	254,658	42%	143,488	112,377	27%	393,307	54%	396,613	52%	764,326	-20.9%	80%
CTS -36 %		MTR SALES Total:			11,391,611		6,190,124	5,201,487	46%	2,294,956	2,584,751	-11%	10,833,383	5%	9,658,687	18%	22,020,406	-48.2%	72%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			31,762,533		15,656,237	16,106,296	51%	7,283,469	7,134,114	2%	28,221,196	13%	29,387,194	8%	22,020,406	44.2%	128%
GRAND TOTAL:					165,875,438		80,518,698	85,356,739	51.0%	39,633,145	39,384,421	2%	144,526,798	15%	150,130,517	10%	117,386,912	41.3%	50%