

## SALES COMPARATIVE

## Group by Business Concept

STORE			CURRENT - Feb 2025							PREV WEEK COMPARISON			Prev. Year - Feb 2024		Last Month - Jan 2025		Pre-Pandemic - Feb 2019						
			FEB 1-16, 2025							02/10-02/16 vs 02/03-02/09			FEB 1-16, 2024		JAN 1-16, 2025		FEB 1-16, 2019						
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%			
REGENT TRAVEL RETAIL STORES																							
FOOD, CONVENIENCE & GIFTING																							
1.	WH SMITH NAIA T1 DEP	1.	02/01 - 02/16	16	11,334	6,131,567	540	2,315,410	3,816,157	62%	2,796,633	2,552,870	9%	5,014,905	22%	7,222,266	-15%						
2.	WH SMITH T3 INTL (S12)	2.	02/01 - 02/16	16	6,478	3,160,544	487	1,176,177	1,984,367	63%	1,360,025	1,345,739	1%	2,854,155	11%	3,251,400	-3%	1,151,717	174.4%				
3.	AIRMALL T3 DOM	3.	02/01 - 02/16	16	4,528	2,658,176	587	1,060,588	1,597,588	60%	1,163,617	1,154,364	0%	2,616,917	2%	2,143,138	24%	2,071,476	28.3%				
4.	KRISPY KREME T3 DOM	4.	02/01 - 02/16	16	3,513	2,437,282	693	1,584,233	853,048	35%	1,013,979	1,130,824	-10%	2,388,041	2%	1,834,905	33%	3,425,220	-28.8%				
5.	THE SHOPPES CSP1	5.	02/01 - 02/16	16	2,294	2,183,133	951	956,183	1,226,950	56%	1,114,994	790,306	41%	2,085,284	5%	2,047,630	7%	4,059,130	-46.2%				
6.	CSP PITX	6.	02/01 - 02/16	16	10,027	1,554,461	155	1,021,697	532,764	34%	735,910	593,491	23%	1,525,422	2%	1,547,786	0%						
7.	WH SMITH CEBU T1 NRTH WIN	7.	02/01 - 02/16	16	4,733	1,339,565	283	438,280	901,284	67%	622,898	536,704	16%	907,686	48%	1,484,642	-10%						
8.	WH SMITH CLARK IPD	8.	02/01 - 02/16	16	3,192	1,163,007	364	377,706	785,301	68%	507,160	495,051	2%			968,698	20%						
9.	SPACE38 CSP2 T3	9.	02/01 - 02/09	9	1,043	738,337	707	329,576	408,761	55%		536,190	-100%	2,743,923	-73%	2,602,266	-72%	2,365,493	-68.7%				
10.	WH SMITH NAIA T3 BUS GATE	10.	02/01 - 02/16	16	2,512	502,502	200	158,067	344,435	69%	221,616	202,919	9%	347,565	45%	504,755	0%						
11.	KRISPY KREME CSP2	11.	02/01 - 02/09	9	1,073	422,737	393	295,916	126,821	30%		314,678	-100%	370,033	14%	919,919	-54%	703,449	-39.9%				
12.	AIRMALL ILOILO	12.	02/01 - 02/16	16	402	360,395	896	157,450	202,944	56%	178,202	156,743	13%			329,637	9%						
13.	WH SMITH BACOLOD	13.	02/01 - 02/16	16	1,511	340,573	225	119,750	220,822	65%	168,305	132,133	27%	313,943	8%	405,570	-16%						
14.	WH SMITH NAIA T3 (S32)	14.	02/01 - 02/16	16	1,090	337,563	309	147,000	190,562	56%	180,409	121,334	48%	275,806	22%	380,797	-11%						
15.	WH SMITH BICOL	15.	02/01 - 02/16	16	1,014	247,877	244	91,197	156,679	63%	106,263	112,194	-5%			248,537	0%						
16.	WH SMITH LAGUINDINGAN	16.	02/01 - 02/16	16	1,420	241,255	169	75,899	165,355	69%	103,300	107,440	-3%	221,121	9%	300,060	-20%						
17.	WH SMITH CLARK DPD	17.	02/01 - 02/16	16	840	226,017	269	75,048	150,968	67%	98,813	101,434	-2%			304,900	-26%						
18.	AIRMALL BOHOL	18.	02/01 - 02/16	16	441	161,065	365	55,267	105,798	66%	55,380	85,556	-35%			251,558	-36%						
CTS -31 %			FOOD, CONVENIENCE & GIFTING Total:					24,206,062			10,435,450	13,770,612	57%	10,427,507	10,469,975	-0%	21,664,805	12%	26,748,468	-10%	13,776,487	75.7%	39%
			RESTO																				
19.	SUBWAY T1	1.	02/01 - 02/16	16	9,402	4,302,424	457	1,419,799	2,882,624	67%	1,927,194	1,858,221	3%	4,667,380	-8%	4,837,518	-11%						
20.	CAFE EXPRESS- T1	2.	02/01 - 02/16	16	9,158	4,150,093	453	1,369,530	2,780,562	67%	1,845,620	1,775,849	3%	4,396,827	-6%	4,847,113	-14%	2,651,412	56.5%	67%			
21.	SUBWAY T3	3.	02/01 - 02/16	16	7,211	2,457,788	340	811,070	1,646,718	67%	1,116,725	1,012,064	10%	1,541,146	59%	2,614,187	-6%						
22.	ILLY CAFE- ROCKWELL	4.	02/01 - 02/16	16	1,686	751,740	445	255,591	496,148	66%	298,196	318,737	-6%	645,298	16%	761,176	-1%	507,180	48.2%	66%			
23.	SUBWAY BATANGAS	5.	02/01 - 02/16	16	16	588,679	36,792	194,264	394,415	67%	283,019	238,616	18%			622,762	-5%						
24.	CAFE EXPRESS- T3 ARRV	6.	02/01 - 02/16	16	2,518	518,785	206	171,199	347,586	67%	234,793	226,517	3%	292,372	77%	550,821	-6%	282,985	83.3%	70%			
25.	SUBWAY CLARK	7.	02/01 - 02/16	16	1,249	514,140	411	169,666	344,474	67%	213,258	227,849	-6%			735,072	-30%						
26.	CAFE EXPRESS- T3 LOUNGE	8.	02/01 - 02/16	16	1,770	456,869	258	150,767	306,102	67%	206,875	194,351	6%	383,388	19%	474,098	-4%	657,972	-30.5%	67%			
27.	CAFE EXPRESS- T3 SPACE32	9.	02/01 - 02/16	16	1,263	353,021	279	116,497	236,524	67%	160,406	141,793	13%	227,327	55%	490,521	-28%						
28.	CAFE EXPRESS- BATANGAS	10.	02/01 - 02/16	16	942	256,424	272	84,619	171,804	67%	112,773	111,244	1%			298,365	-14%						
29.	ILLY CAFE- OPUS MALL	11.	02/01 - 02/16	16	576	181,409	314	59,865	121,544	67%	65,677	79,342	-17%			197,481	-8%						

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Group by Business Concept

STORE		CURRENT - Feb 2025								PREV WEEK COMPARISON			Prev. Year - Feb 2024		Last Month - Jan 2025		Pre-Pandemic - Feb 2019		
		FEB 1-16, 2025								02/10-02/16 vs 02/03-02/09			FEB 1-16, 2024		JAN 1-16, 2025		FEB 1-16, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
30.	CAFE EXPRESS- KALIBO	12.	02/01 - 02/16	16	231	46,241	200	15,259	30,982	67%	27,266	16,375	66%	24,428	89%	41,119	12%		
CTS -19 %		RESTO Total:				14,577,619		4,818,131	9,759,487	67%	6,491,807	6,200,965	4%	12,178,168	20%	16,470,239	-11%	4,099,551	255.5%
FRANCHISE STORES																			
31.	7-11 BORA TOUR CENTER	1.	02/01 - 02/16	16	17,223	3,470,267	201	2,116,863	1,353,404	39%	1,560,863	1,421,372	9%	3,226,333	8%	3,759,992	-8%	3,252,921	6.6%
32.	7-11 BORA STATION 3	2.	02/01 - 02/16	16	15,354	3,027,723	197	1,912,867	1,114,856	37%	1,262,140	1,362,671	-7%	2,898,261	4%	3,330,271	-9%	3,319,939	-8.8%
33.	7-11 MCIA	3.	02/01 - 02/16	16	17,541	2,287,764	130	1,418,413	869,350	38%	1,001,247	1,013,485	-1%	2,177,418	5%	2,559,518	-11%		
34.	7-11 PITX	4.	02/01 - 02/16	16	29,213	2,211,964	75	1,489,202	722,761	33%	1,067,240	855,584	24%	2,171,879	2%	2,301,105	-4%		
35.	MINISO CEBU	5.	02/01 - 02/16	16	1,681	1,009,327	600	470,950	538,376	53%	464,809	425,593	9%	840,265	20%	1,257,911	-20%		
36.	MINISO DRIVE&DINE	6.	02/01 - 02/16	16	853	582,991	683	372,036	210,955	36%	254,893	227,910	11%	476,046	22%	685,865	-15%		
37.	MINISO T3	7.	02/01 - 02/16	15	790	348,181	440	300,875	47,306	14%	175,174	166,605	5%	782,089	-55%	592,059	-41%		
CTS -17 %		FRANCHISE STORES Total:				12,938,220		8,081,210	4,857,009	38%	5,786,369	5,473,222	5%	12,572,293	3%	14,486,723	-11%	6,572,860	96.8%
BEAUTY, FASHION & ACCESSORIES																			
38.	VS T3 DOM	1.	02/01 - 02/16	16	618	1,954,034	3,161	837,252	1,116,781	57%	947,180	774,860	22%	1,605,647	22%	1,437,930	36%	1,680,130	16.3%
39.	THE RUNWAY T3 INTL (S6)	2.	02/01 - 02/16	16	1,230	1,765,448	1,435	892,650	872,797	49%	753,049	756,811	-0%	634,378	178%	1,601,576	10%	438,280	302.8%
40.	BBW T3 LANDSIDE	3.	02/01 - 02/16	16	910	1,714,485	1,884	871,972	842,512	49%	762,002	689,373	10%	847,020	102%	2,681,835	-36%	785,970	118.1%
41.	VS T3 LANDSIDE	4.	02/01 - 02/16	16	600	1,529,545	2,549	873,572	655,972	43%	652,200	667,638	-2%	1,253,147	22%	1,225,770	25%	1,204,980	26.9%
42.	CITY OF DREAMS	5.	02/01 - 02/16	16	414	1,470,928	3,552	706,473	764,454	52%	718,805	519,169	38%	1,212,620	21%	1,434,844	3%		
43.	MAC T3 DOM	6.	02/01 - 02/16	16	296	795,268	2,686	430,267	365,000	46%	366,398	313,410	16%	569,900	40%	583,422	36%	1,162,640	-31.5%
44.	T3 INTL JO MALONE	7.	02/01 - 02/16	16	61	536,900	8,801	242,239	294,660	55%	191,700	289,550	-33%	403,600	33%	758,930	-29%	1,008,510	-46.7%
45.	MAC T3 INTL	8.	02/01 - 02/16	16	172	420,172	2,442	216,638	203,533	48%	159,087	231,925	-31%	332,530	26%	365,140	15%	906,945	-53.6%
46.	BTG - CLARK DPD	9.	02/01 - 02/16	16	119	314,485	2,642	149,155	165,329	53%	145,306	127,975	13%			535,368	-41%		
47.	BEAUTY TO GO-KALIBO	10.	02/01 - 02/16	14	45	169,186	3,759	81,086	88,099	52%	106,899	43,970	143%	149,183	13%	123,795	37%	1,797,321	-90.5%
48.	T3 INTL KIEHLS	11.	02/01 - 02/16	12	19	100,102	5,268	50,528	49,573	50%	39,000	49,252	-20%	141,630	-29%	55,100	82%	1,275,255	-92.1%
CTS -14 %		BEAUTY, FASHION & ACCESSORIES Total:				10,770,553		5,351,837	5,418,715	50%	4,841,626	4,463,933	8%	7,149,655	51%	10,803,710	0%	10,260,031	4.9%
OUTLETS																			
49.	BORA ISLAND SOUVENIRS	1.	02/01 - 02/16	16		956,373		573,823	382,549	40%	459,970	388,540	18%	922,552	4%	818,321	17%		
50.	BORACAY	2.	02/01 - 02/16	16	775	936,554	1,208	568,782	367,772	39%	439,275	409,829	7%	892,044	5%	1,274,039	-26%	1,971,052	-52.4%
51.	SLEX	3.	02/01 - 02/16	16	441	899,675	2,040	543,172	356,503	40%	388,955	355,623	9%	227,300	296%	1,091,625	-18%	649,151	38.5%
52.	CLARK PUREGOLD	4.	02/01 - 02/16	16		862,941		461,332	401,609	47%	368,548	352,437	4%	792,946	9%	621,416	39%	646,399	33.4%
53.	NLEX BALAGTAS	5.	02/01 - 02/16	16	368	783,900	2,130	434,629	349,270	45%	333,559	299,705	11%	511,632	53%	822,944	-5%	651,564	20.3%

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Group by Business Concept

STORE	CURRENT - Feb 2025									PREV WEEK COMPARISON			Prev. Year - Feb 2024		Last Month - Jan 2025		Pre-Pandemic - Feb 2019		
	FEB 1-16, 2025									02/10-02/16 vs 02/03-02/09			FEB 1-16, 2024		JAN 1-16, 2025		FEB 1-16, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. NLEX DRIVE&DINE	6.	02/01 - 02/16	16	395	772,285	1,955	434,699	337,586	44%	305,980	353,020	-13%	463,358	67%	883,139	-13%			
55. FR PITX	7.	02/01 - 02/16	16	397	636,453	1,603	378,068	258,385	41%	276,876	270,145	2%	551,828	15%	793,634	-20%			
56. NLEX MEGA STATION	8.	02/01 - 02/16	16	302	559,252	1,851	318,225	241,026	43%	191,299	220,006	-13%	555,760	1%	972,736	-43%	843,364	-33.6%	44%
57. SUBIC FREEPORT	9.	02/01 - 02/16	16	185	480,842	2,599	274,509	206,332	43%	168,032	231,411	-27%	433,102	11%	572,973	-16%	736,169	-34.6%	42%
58. CEBU PUEBLO VERDE	10.	02/01 - 02/16	16	249	476,967	1,915	270,445	206,521	43%	195,026	169,148	15%	216,304	121%	441,196	8%	382,202	24.7%	44%
59. TRAVEL HUB BATANGAS	11.	02/01 - 02/16	16	248	241,664	974	160,996	80,668	33%	120,987	102,027	18%			288,035	-16%			
CTS -10 %	OUTLETS Total:				7,606,912		4,418,687	3,188,225	42%	3,248,510	3,151,895	3%	5,566,831	37%	8,580,061	-11%	5,879,903	29.3%	45%
ATHLEISURE																			
60. THE SHOPPES T3 LANDSIDE	1.	02/01 - 02/16	16	3,606	6,468,093	1,793	4,762,312	1,705,780	26%	2,758,846	2,839,598	-2%	3,146,709	106%	5,662,392	14%	3,645,933	77.4%	33%
61. SPACE28 TRAVEL BUDDY T3	2.	02/01 - 02/09	9	134	469,576	3,504	295,566	174,009	37%		299,513	-100%	1,287,309	-64%	1,264,976	-63%	911,050	-48.4%	41%
62. T3 INTL SPACE5	3.	02/01 - 02/16	16	589	408,691	693	293,453	115,237	28%	196,083	145,416	34%	537,156	-24%	454,748	-10%	825,970	-50.5%	63%
63. DFP FIESTAMALL	4.	02/01 - 02/14	13	32	109,270	3,414	68,965	40,304	37%	55,185	54,084	2%			94,246	16%			
64. DFP LUXEMALL	5.	02/01 - 02/14	13	23	62,123	2,701	39,287	22,836	37%	26,102	36,021	-27%			55,023	13%			
CTS -10 %	ATHLEISURE Total:				7,517,754		5,459,585	2,058,168	27%	3,036,216	3,374,633	-10%	4,971,174	51%	7,531,386	0%	5,382,953	39.6%	39%
ECOMMERCE																			
65. SHOPEE	1.	02/01 - 02/14	12	583	506,847	869	258,801	248,045	49%	234,035	252,979	-7%	277,627	83%	578,538	-12%			
66. TIK-TOK	2.	02/01 - 02/14	12	3	1,610	536	592	1,017	63%	1,610									
CTS -1 %	ECOMMERCE Total:				508,457		259,393	249,063	49%	235,645	252,979	-6%	277,627	83%	578,538	-12%	0		
REGENT TRAVEL RETAIL TOTAL					78,125,579		38,824,296	39,301,283	50%	34,067,682	33,387,603	2%	64,380,556	21%	85,199,127	-8%	45,971,789	69.9%	140%
CTS - Contribution to Sales Incomplete Days or Period																			

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	02/01 - 02/16	16	11,029	4,497,939	407	2,114,031	2,383,908	53%	2,008,052	1,921,937	4%	4,219,835	7%	5,089,818	-12%			
2. T3 BURGER- WENDY'S CLARK	2.	02/01 - 02/16	16	3,647	1,832,151	502	861,111	971,040	53%	744,561	794,838	-6%	758,545	142%	2,494,657	-27%			
3. T3 BURGER- WENDY'S BACOR	3.	02/01 - 02/16	16	4,155	1,587,450	382	746,101	841,348	53%	723,874	620,680	16%	1,785,122	-11%	1,499,247	6%			
4. T3 BURGER- WENDY'S PITX	4.	02/01 - 02/16	16	4,989	1,469,237	294	690,541	778,695	53%	668,745	572,000	16%	1,659,640	-11%	1,321,989	11%			
5. T3 BURGER- WENDY'S MEXICO	5.	02/01 - 02/16	16	1,867	1,016,716	544	477,856	538,859	53%	399,678	403,133	-0%	769,347	32%	1,401,591	-27%			
6. T3 BURGER- WENDY'S YELLOW	6.	02/01 - 02/16	16	458	426,667	931	153,600	273,067	64%	185,205	159,330	16%	301,933	41%	386,846	10%			
7. T3 BURGER- WENDY'S PANCAK	7.	02/01 - 02/16	16	389	388,213	997	139,756	248,456	64%	136,452	167,281	-18%	387,987	0%	389,648	0%			
CTS -73 %	RESTO - WENDY'S Total:				11,218,376		5,182,999	6,035,376	54%	4,866,570	4,639,204	4%	9,882,411	14%	12,583,799	-11%	0		

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Group by Business Concept

STORE	CURRENT - Feb 2025 FEB 1-16, 2025									PREV WEEK COMPARISON 02/10-02/16 vs 02/03-02/09			Prev. Year - Feb 2024 FEB 1-16, 2024		Last Month - Jan 2025 JAN 1-16, 2025		Pre-Pandemic - Feb 2019 FEB 1-16, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
8. POD3	1.	02/01 - 02/16	16	465	1,088,806	2,341	607,875	480,931	44%	428,647	453,576	-5%	773,555	41%	958,369	14%	4,933,842	-77.9%	57%
9. PERFUMES AND COSMETICS	2.	02/01 - 02/16	16	192	1,016,740	5,295	590,431	426,308	42%	480,150	405,780	18%	2,161,670	-53%	1,276,580	-20%			
10. POD1	3.	02/01 - 02/16	16	125	724,290	5,794	417,373	306,916	42%	435,250	196,130	121%	1,677,130	-57%	819,304	-12%	8,385,785	-91.3%	49%
11. POD2	4.	02/01 - 02/16	9	18	545,525	30,306	215,902	329,622	60%	98,150	189,130	-48%	497,360	10%	670,270	-19%			
12. PLAYGROUND	5.	02/01 - 02/16	16	123	468,513	3,809	255,831	212,681	45%	253,993	177,076	43%	552,799	-15%	648,336	-28%			
13. POD4	6.	02/01 - 02/16	16	157	314,130	2,000	185,873	128,256	41%	151,741	126,423	20%	319,559	-2%	483,989	-35%	375,295	-16.2%	58%
CTS -27 %	MTR SALES Total:				4,158,004		2,273,287	1,884,716	45%	1,847,932	1,548,115	19%	5,982,074	-30%	4,856,848	-14%	13,694,922	-69.6%	52%
RTRG AFFILIATES TOTAL					15,376,380		7,456,287	7,920,093	52%	6,714,502	6,187,319	8%	15,864,485	-3%	17,440,647	-12%	13,694,922	12.2%	116%
GRAND TOTAL:					93,501,960		46,280,584	47,221,376	52.0%	40,782,184	39,574,923	8%	80,245,042	17%	102,639,774	-9%	59,666,711	56.7%	47%

CTS - Contribution to Sales  
Incomplete Days or Period