

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Feb 2025 FEB 1-23, 2025							PREV WEEK COMPARISON 02/17-02/23 vs 02/10-02/16			Prev. Year - Feb 2024 FEB 1-23, 2024		Last Month - Jan 2025 JAN 1-23, 2025		Pre-Pandemic - Feb 2019 FEB 1-23, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	02/01 - 02/23	23	16,320	8,784,446	538	3,113,913	5,670,533	65%	2,652,878	2,796,633	-5%	7,461,812	18%	9,861,424	-11%		
2.	WH SMITH T3 INTL (S12)	2.	02/01 - 02/23	23	9,322	4,439,515	476	1,571,916	2,867,599	65%	1,278,971	1,360,025	-5%	4,235,902	5%	4,587,242	-3%	1,559,367	184.6%
3.	AIRMALL T3 DOM	3.	02/01 - 02/23	23	6,504	3,821,124	587	1,521,940	2,299,184	60%	1,162,947	1,163,617	-0%	3,720,659	3%	3,130,873	22%	3,101,935	23.1%
4.	THE SHOPPES CSP1	4.	02/01 - 02/23	23	3,633	3,571,767	983	1,570,615	2,001,152	56%	1,388,634	1,114,994	24%	3,086,862	16%	2,877,777	24%	5,948,816	-39.9%
5.	KRISPY KREME T3 DOM	5.	02/01 - 02/23	23	5,044	3,446,300	683	2,240,095	1,206,205	35%	1,009,017	1,013,979	-0%	3,402,818	1%	2,713,468	27%	4,879,595	-29.3%
6.	CSP PITX	6.	02/01 - 02/23	23	14,023	2,149,290	153	1,408,495	740,794	34%	594,829	735,910	-19%	2,155,227	0%	2,164,082	-1%		
7.	WH SMITH CEBU T1 NRTH WIN	7.	02/01 - 02/23	23	6,980	1,961,280	280	628,877	1,332,403	68%	621,715	622,898	-0%	1,358,873	44%	2,142,362	-8%		
8.	WH SMITH CLARK IPD	8.	02/01 - 02/23	23	4,576	1,671,128	365	540,310	1,130,817	68%	508,120	507,160	0%			1,372,384	22%		
9.	SPACE38 CSP2 T3	9.	02/01 - 02/09	9	1,043	738,337	707	329,576	408,761	55%				4,044,627	-82%	3,616,301	-80%	3,204,284	-76.9%
10.	WH SMITH NAIA T3 BUS GATE	10.	02/01 - 02/23	23	3,606	730,356	202	228,659	501,696	69%	227,853	221,616	2%	469,145	56%	725,530	1%		
11.	WH SMITH NAIA T3 (S32)	11.	02/01 - 02/23	23	1,684	517,027	307	212,133	304,893	59%	179,464	180,409	-0%	408,731	26%	461,827	12%		
12.	WH SMITH BACOLOD	12.	02/01 - 02/23	22	2,311	511,623	221	177,189	334,433	65%	171,050	168,305	1%	471,498	9%	589,361	-13%		
13.	AIRMALL ILOILO	13.	02/01 - 02/23	23	560	505,698	903	212,918	292,780	58%	145,303	178,202	-18%	98,347	414%	443,581	14%		
14.	KRISPY KREME CSP2	14.	02/01 - 02/09	9	1,073	422,737	393	295,916	126,821	30%				526,674	-20%	1,232,489	-66%	1,014,001	-58.3%
15.	WH SMITH BICOL	15.	02/01 - 02/23	23	1,462	353,450	241	128,572	224,877	64%	105,573	106,263	-0%			315,902	12%		
16.	WH SMITH LAGUINDINGAN	16.	02/01 - 02/23	23	2,057	347,035	168	109,519	237,515	68%	105,780	103,300	2%	340,536	2%	406,275	-15%		
17.	WH SMITH CLARK DPD	17.	02/01 - 02/23	23	1,206	342,987	284	107,753	235,234	69%	116,970	98,813	18%			413,558	-17%		
18.	AIRMALL BOHOL	18.	02/01 - 02/23	23	577	227,475	394	79,548	147,927	65%	66,410	55,380	19%			334,806	-32%		
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:						34,541,580		14,477,949	20,063,631	58%	10,335,518	10,427,507	-0%	31,781,715	9%	37,389,248	-8%	19,708,000	75.2%
RESTO																			
19.	SUBWAY T1	1.	02/01 - 02/23	23	13,617	6,215,990	456	2,051,277	4,164,713	67%	1,913,566	1,927,194	-0%	6,861,127	-9%	6,765,303	-8%		
20.	CAFE EXPRESS- T1	2.	02/01 - 02/23	23	13,063	6,042,459	462	1,994,011	4,048,447	67%	1,881,352	1,845,620	1%	6,541,616	-8%	6,822,608	-11%	3,979,264	51.8%
21.	SUBWAY T3	3.	02/01 - 02/23	23	10,376	3,531,562	340	1,165,415	2,366,146	67%	1,073,773	1,116,725	-3%	2,257,417	56%	3,744,297	-6%		
22.	ILLY CAFE- ROCKWELL	4.	02/01 - 02/23	23	2,365	1,046,469	442	355,799	690,669	66%	294,728	298,196	-1%	944,140	11%	1,079,764	-3%	690,437	51.5%
23.	SUBWAY BATANGAS	5.	02/01 - 02/23	23	23	848,047	36,871	279,855	568,191	67%	259,367	283,019	-8%			886,037	-4%		
24.	CAFE EXPRESS- T3 ARRV	6.	02/01 - 02/23	23	3,788	774,831	204	255,694	519,136	67%	256,045	234,793	9%	407,136	90%	771,032	0%	405,383	91.1%
25.	SUBWAY CLARK	7.	02/01 - 02/23	23	1,880	770,855	410	254,382	516,473	67%	256,715	213,258	20%			983,890	-22%		
26.	CAFE EXPRESS- T3 LOUNGE	8.	02/01 - 02/23	23	2,580	674,354	261	222,536	451,817	67%	217,484	206,875	5%	538,063	25%	716,779	-6%	898,916	-24.9%
27.	CAFE EXPRESS- T3 SPACE32	9.	02/01 - 02/23	23	1,853	514,946	277	169,932	345,014	67%	161,924	160,406	0%	316,454	63%	667,510	-23%		
28.	CAFE EXPRESS- BATANGAS	10.	02/01 - 02/23	23	1,364	388,314	284	128,143	260,170	67%	131,890	112,773	16%			440,722	-12%		
29.	ILLY CAFE- OPUS MALL	11.	02/01 - 02/23	23	729	260,125	356	85,841	174,284	67%	56,506	87,887	-35%			268,347	-3%		

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STORE		CURRENT - Feb 2025								PREV WEEK COMPARISON			Prev. Year - Feb 2024		Last Month - Jan 2025		Pre-Pandemic - Feb 2019		
		FEB 1-23, 2025								02/17-02/23 vs 02/10-02/16			FEB 1-23, 2024		JAN 1-23, 2025		FEB 1-23, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
30.	CAFE EXPRESS- KALIBO	12.	02/01 - 02/23	23	316	65,674	207	21,672	44,002	67%	19,433	27,266	-28%	37,403	76%	50,006	31%		
CTS -19 %		RESTO Total:				21,133,632		6,984,563	14,149,068	67%	6,522,788	6,514,017	0%	17,903,361	18%	23,196,300	-9%	5,974,001	253.7%
FRANCHISE STORES																			
31.	7-11 BORA TOUR CENTER	1.	02/01 - 02/23	23	25,308	5,063,759	200	3,088,892	1,974,866	39%	1,593,491	1,560,863	2%	4,546,988	11%	5,334,820	-5%	4,580,115	10.5%
32.	7-11 BORA STATION 3	2.	02/01 - 02/23	23	21,245	4,196,526	197	2,637,525	1,559,001	37%	1,168,802	1,262,140	-7%	4,152,418	1%	4,738,190	-11%	4,676,089	-10.2%
33.	7-11 MCIA	3.	02/01 - 02/23	23	25,363	3,338,028	131	2,069,577	1,268,450	38%	1,034,883	1,016,628	1%	3,113,690	7%	3,654,506	-9%		
34.	7-11 PITX	4.	02/01 - 02/23	23	42,273	3,133,702	74	2,115,984	1,017,717	32%	921,738	1,067,240	-13%	3,112,937	1%	3,241,910	-3%		
35.	MINISO CEBU	5.	02/01 - 02/23	23	1,896	1,493,848	787	693,174	800,673	54%	484,521	464,809	4%	1,237,792	21%	1,776,690	-16%		
36.	MINISO DRIVE&DINE	6.	02/01 - 02/23	23	901	791,514	878	510,227	281,287	36%	208,522	254,893	-18%	714,080	11%	926,898	-15%		
37.	MINISO T3	7.	02/01 - 02/23	22	865	420,597	486	359,581	61,015	15%	72,415	175,174	-58%	1,124,853	-63%	863,816	-51%		
CTS -16 %		FRANCHISE STORES Total:				18,437,976		11,474,964	6,963,011	38%	5,484,375	5,801,750	-5%	18,002,759	2%	20,536,832	-10%	9,256,204	99.1%
BEAUTY, FASHION & ACCESSORIES																			
38.	VS T3 DOM	1.	02/01 - 02/23	23	899	2,836,464	3,155	1,210,816	1,625,647	57%	882,430	947,180	-6%	2,294,865	24%	2,189,310	30%	2,292,980	23.7%
39.	THE RUNWAY T3 INTL (S6)	2.	02/01 - 02/23	23	1,711	2,443,678	1,428	1,233,714	1,209,963	50%	678,230	753,049	-9%	922,171	165%	2,169,507	13%	555,790	339.6%
40.	BBW T3 LANDSIDE	3.	02/01 - 02/23	23	1,291	2,424,352	1,877	1,218,692	1,205,659	50%	709,867	762,002	-6%	1,228,650	97%	3,746,574	-35%	1,120,235	116.4%
41.	VS T3 LANDSIDE	4.	02/01 - 02/23	23	841	2,110,405	2,509	1,195,157	915,247	43%	580,860	652,200	-10%	1,802,897	17%	1,781,612	18%	1,791,090	17.8%
42.	CITY OF DREAMS	5.	02/01 - 02/23	23	563	2,077,442	3,689	982,830	1,094,611	53%	606,514	718,805	-15%	1,862,632	12%	2,083,705	0%		
43.	MAC T3 DOM	6.	02/01 - 02/23	23	434	1,180,733	2,720	650,598	530,134	45%	385,465	366,398	5%	752,700	57%	961,184	23%	1,610,820	-26.6%
44.	T3 INTL JO MALONE	7.	02/01 - 02/23	23	90	815,850	9,065	362,804	453,045	56%	278,950	191,700	45%	637,350	28%	929,750	-12%	1,325,351	-38.4%
45.	MAC T3 INTL	8.	02/01 - 02/20	20	200	524,539	2,622	276,883	247,655	47%	104,367	159,087	-34%	470,040	12%	564,168	-7%	1,203,670	-56.4%
46.	BTG - CLARK DPD	9.	02/01 - 02/23	23	161	440,684	2,737	198,888	241,795	55%	126,199	145,306	-13%			768,070	-43%		
47.	BEAUTY TO GO-KALIBO	10.	02/01 - 02/23	21	68	206,177	3,032	100,229	105,947	51%	36,991	106,899	-65%	271,703	-24%	179,305	15%	2,552,791	-91.9%
48.	T3 INTL KIEHLS	11.	02/01 - 02/23	16	25	120,702	4,828	58,936	61,765	51%	20,600	39,000	-47%	230,860	-48%	84,100	44%	1,530,170	-92.1%
CTS -14 %		BEAUTY, FASHION & ACCESSORIES Total:				15,181,026		7,489,553	7,691,473	51%	4,410,473	4,841,626	-8%	10,473,868	45%	15,457,285	-2%	13,982,897	8.5%
OUTLETS																			
49.	BORA ISLAND SOUVENIRS	1.	02/01 - 02/23	23		1,565,267		939,160	626,106	40%	569,670	499,194	14%	1,245,606	26%	1,324,462	18%		
50.	BORACAY	2.	02/01 - 02/23	23	1,120	1,405,785	1,255	858,919	546,865	39%	469,230	439,275	6%	1,208,521	16%	1,833,787	-23%	2,579,343	-45.4%
51.	SLEX	3.	02/01 - 02/23	23	627	1,290,835	2,058	795,215	495,619	38%	391,160	388,955	0%	358,386	260%	1,444,298	-11%	939,460	37.4%
52.	CLARK PUREGOLD	4.	02/01 - 02/23	23		1,155,202		654,124	501,077	43%	292,260	368,548	-20%	1,141,024	1%	860,712	34%	853,951	35.2%
53.	NLEX BALAGTAS	5.	02/01 - 02/23	23	551	1,122,122	2,036	636,096	486,026	43%	338,222	333,559	1%	803,973	40%	1,202,919	-7%	889,900	26.0%

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STORE	CURRENT - Feb 2025									PREV WEEK COMPARISON			Prev. Year - Feb 2024		Last Month - Jan 2025		Pre-Pandemic - Feb 2019		
	FEB 1-23, 2025									02/17-02/23 vs 02/10-02/16			FEB 1-23, 2024		JAN 1-23, 2025		FEB 1-23, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. NLEX DRIVE&DINE	6.	02/01 - 02/23	23	531	1,063,007	2,001	602,732	460,275	43%	290,721	305,980	-4%	725,600	47%	1,154,241	-8%			
55. NLEX MEGA STATION	7.	02/01 - 02/23	23	475	933,872	1,966	535,215	398,656	43%	374,620	191,299	95%	748,451	25%	1,270,250	-26%	1,247,117	-25.1%	42%
56. FR PITX	8.	02/01 - 02/23	23	562	879,368	1,564	530,121	349,247	40%	242,915	276,876	-12%	747,125	18%	1,128,490	-22%			
57. CEBU PUEBLO VERDE	9.	02/01 - 02/23	23	350	710,626	2,030	411,150	299,476	42%	233,659	195,026	19%	302,488	135%	668,474	6%	540,927	31.3%	41%
58. SUBIC FREEPORT	10.	02/01 - 02/23	23	277	706,407	2,550	414,816	291,591	41%	225,565	168,032	34%	730,119	-3%	828,177	-15%	1,096,570	-35.5%	41%
59. TRAVEL HUB BATANGAS	11.	02/01 - 02/23	23	337	352,486	1,045	231,523	120,963	34%	110,822	120,987	-8%			414,759	-15%			
CTS -10 %	OUTLETS Total:				11,184,983		6,609,077	4,575,906	41%	3,538,847	3,287,733	7%	8,011,298	40%	12,130,574	-8%	8,147,272	37.2%	44%
ATHLEISURE																			
60. THE SHOPPES T3 LANDSIDE	1.	02/01 - 02/23	23	5,020	9,088,767	1,810	6,601,890	2,486,876	27%	2,620,674	2,758,846	-5%	4,672,870	95%	7,896,416	15%	4,865,280	86.8%	34%
61. T3 INTL SPACE5	2.	02/01 - 02/23	23	974	710,689	729	444,203	266,485	37%	301,998	196,083	54%	792,214	-10%	778,576	-9%	971,170	-26.8%	63%
62. SPACE28 TRAVEL BUDDY T3	3.	02/01 - 02/09	9	134	469,576	3,504	295,566	174,009	37%				1,770,290	-73%	1,786,133	-74%	1,283,010	-63.4%	41%
63. DFP FIESTAMALL	4.	02/01 - 02/23	21	53	169,780	3,203	107,284	62,496	37%	46,800	40,270	16%			203,407	-17%			
64. DFP LUXEMALL	5.	02/01 - 02/23	19	32	97,326	3,041	61,442	35,883	37%	30,487	23,675	28%			82,334	18%			
CTS -9 %	ATHLEISURE Total:				10,536,139		7,510,387	3,025,751	29%	2,999,959	3,018,875	-0%	7,235,374	46%	10,746,867	-2%	7,119,460	47.9%	39%
ECOMMERCE																			
65. SHOPEE	1.	02/01 - 02/22	19	836	746,913	893	378,614	368,298	49%	207,353	266,748	-22%	396,257	88%	845,221	-12%			
66. TIK-TOK	2.	02/01 - 02/22	19	15	6,888	459	3,785	3,102	45%	5,173	1,715	201%							
CTS -1 %	ECOMMERCE Total:				753,801		382,399	371,401	49%	212,526	268,463	-20%	396,257	90%	845,221	-11%	0		
REGENT TRAVEL RETAIL TOTAL					111,769,139		54,928,894	56,840,244	51%	33,504,488	34,159,973	-1%	93,804,634	19%	120,302,329	-7%	64,187,838	74.1%	146%
CTS - Contribution to Sales Incomplete Days or Period																			

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	02/01 - 02/23	23	16,168	6,584,883	407	3,094,895	3,489,988	53%	2,086,943	2,008,052	3%	5,992,442	10%	7,173,971	-8%			
2. T3 BURGER- WENDY'S CLARK	2.	02/01 - 02/23	23	5,280	2,618,155	495	1,230,532	1,387,622	53%	786,003	744,561	5%	1,241,394	111%	3,408,633	-23%			
3. T3 BURGER- WENDY'S BACOR	3.	02/01 - 02/23	23	5,854	2,254,049	385	1,059,403	1,194,646	53%	666,598	723,874	-7%	2,606,790	-14%	2,153,810	5%			
4. T3 BURGER- WENDY'S PITX	4.	02/01 - 02/23	23	7,106	2,008,741	282	944,108	1,064,632	53%	539,503	668,745	-19%	2,391,544	-16%	1,909,216	5%			
5. T3 BURGER- WENDY'S MEXICO	5.	02/01 - 02/23	23	2,731	1,522,532	557	715,590	806,942	53%	505,816	399,678	26%	1,066,235	43%	1,884,231	-19%			
6. T3 BURGER- WENDY'S YELLOW	6.	02/01 - 02/23	23	623	623,199	1,000	224,351	398,847	64%	196,532	185,205	6%	443,725	40%	504,367	24%			
7. T3 BURGER- WENDY'S PANCAK	7.	02/01 - 02/23	23	552	538,767	976	193,956	344,811	64%	150,554	136,452	10%	556,808	-3%	496,586	8%			
CTS -72 %	RESTO - WENDY'S Total:				16,150,328		7,462,837	8,687,490	54%	4,931,952	4,866,570	1%	14,298,940	13%	17,530,816	-8%	0		

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	FEB 1-23, 2025									02/17-02/23 vs 02/10-02/16			FEB 1-23, 2024		JAN 1-23, 2025		FEB 1-23, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	02/01 - 02/23	23	268	1,512,490	5,643	866,674	645,815	43%	495,750	480,150	3%	3,135,380	-52%	1,910,715	-21%			
9. POD3	2.	02/01 - 02/23	22	659	1,492,214	2,264	858,643	633,570	42%	403,408	428,647	-5%	1,187,674	26%	1,337,214	12%	6,824,952	-78.1%	58%
10. POD1	3.	02/01 - 02/23	22	158	897,024	5,677	542,287	354,736	40%	172,734	435,250	-60%	2,445,020	-63%	1,090,244	-18%	11,336,835	-92.0%	49%
11. PLAYGROUND	4.	02/01 - 02/23	23	193	828,563	4,293	458,496	370,066	45%	360,050	253,993	41%	1,026,415	-19%	912,540	-9%			
12. POD2	5.	02/01 - 02/23	14	32	807,205	25,225	349,714	457,490	57%	261,680	98,150	166%	945,460	-15%	886,390	-9%			
13. POD4	6.	02/01 - 02/23	22	282	593,512	2,104	360,800	232,712	39%	279,382	151,741	84%	452,309	31%	667,285	-11%	537,755	10.3%	58%
CTS -28 %	MTR SALES Total:				6,131,009		3,436,618	2,694,391	44%	1,973,005	1,847,932	6%	9,192,259	-33%	6,804,388	-10%	18,699,542	-67.2%	52%
RTRG AFFILIATES TOTAL					22,281,338		10,899,455	11,381,882	51%	6,904,957	6,714,502	2%	23,491,200	-5%	24,335,204	-8%	18,699,542	19.1%	126%
CTS - Contribution to Sales Incomplete Days or Period																			
GRAND TOTAL:					134,050,477		65,828,350	68,222,127	51.0%	40,409,446	40,874,475	-1%	117,295,834	14%	144,637,534	-7%	82,887,380	61.7%	47%