

MONTHLY SALES REPORT - Net
As of 10/31/2024

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Stores		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
FOOD, CONVENIENCE &														
1	WH SMITH NAIA T1 DEP	1	12,219,345	9,581,552	9,517,651	8,783,633	8,912,713	10,201,676	9,963,715	10,312,418	8,399,737	8,802,486		96,694,931
2	WH SMITH T3 INTL (S12)	2	6,253,417	5,356,778	5,525,700	5,318,275	6,029,695	5,726,589	6,032,625	5,278,277	3,885,105	4,117,657		53,524,122
3	SPACE38 CSP2 T3	3	5,901,324	5,126,454	4,976,202	4,782,939	5,148,017	5,179,039	5,049,223	4,973,691	4,771,654	4,727,367		50,635,914
4	AIRMAIL T3 DOM	4	4,357,317	4,484,075	4,689,925	4,117,169	4,968,395	4,686,988	4,766,367	3,948,767	3,347,477	4,435,405		43,801,889
5	THE SHOPPES CSP1	5	4,607,596	3,987,288	4,349,287	3,867,924	3,927,910	4,135,585	4,026,047	4,757,210	3,893,770	3,466,057		41,018,678
6	WH SMITH CEBU T2 DEP	6	8,410,932	7,384,218	7,603,856	6,724,205	6,428,096	3,107,903						39,659,213
7	CSP PITX	7	2,944,068	2,629,785	2,761,140	2,349,604	3,016,242	2,955,368	3,215,778	3,098,902	2,807,172	2,659,560		28,437,622
8	WH SMITH CEBU T1 NRTH WIN	8	1,648,769	1,712,747	1,940,184	1,950,214	1,720,849	1,661,698	1,850,203	1,662,197	1,319,250	1,800,135		17,266,250
9	WH SMITH CEBU T1 DDL	9	1,451,312	1,379,298	1,438,523	1,507,673	1,581,984	1,359,831	1,582,211	1,182,435				11,483,271
10	WH SMITH NAIA T3 BUS GATE	10	592,183	596,731	582,756	801,790	815,093	793,789	882,321	644,532	612,070	738,271		7,059,538
11	WH SMITH T4 -AM	11	682,301	671,301	815,767	800,978	724,407	827,911	749,527	516,678	432,212	508,624		6,729,709
12	WH SMITH CEBU T2 ARR	12	1,347,295	1,095,818	1,115,092	1,094,415	1,119,802	539,331						6,311,755
13	WH SMITH BACOLOD	13	678,984	626,184	612,715	666,582	689,659	701,933	658,731	517,392	418,635	637,366		6,208,183
14	WH SMITH NAIA T3 (S32)	14	761,891	528,023	529,142	613,669	617,861	587,961	545,571	471,526	393,737	491,182		5,540,566
15	WH SMITH LAGUINDINGAN	15	513,809	437,026	527,260	495,770	577,820	529,275	590,700	559,035	438,985	452,865		5,122,545
16	AIRMAIL ILOILO	16		219,886	520,060	485,768	435,573	430,758	497,821	440,273	362,756	356,454		3,749,349
17	WH SMITH CLARK IPD	17									759,768	934,243		1,694,011
18	WH SMITH BICOL	18								99,799	327,417			427,216
19	AIRMAIL BOHOL	19									311,994			311,994
CTS 31% Total FOOD, CONVENIEN:			52,370,548	45,817,170	47,505,266	44,360,614	46,714,122	43,425,640	40,410,845	38,363,339	31,942,130	34,767,085	0	425,676,764
FRANCHISE STORES														
20	7-11 BORA TOUR CENTER	1	5,692,025	5,617,670	5,787,153	5,658,865	5,676,606	5,919,463	5,691,293	5,352,309	4,334,897	4,631,690		54,361,975
21	KRISPY KREME T3 DOM	2	4,314,488	4,297,773	4,876,868	4,444,329	4,637,002	4,761,615	4,902,650	4,961,300	4,456,507	5,121,529		46,774,065
22	7-11 BORA STATION 3	3	5,034,162	5,124,286	5,140,677	5,049,592	4,982,597	4,842,931	4,479,168	3,800,175	3,015,183	3,675,910		45,144,685
23	7-11 PITX	4	4,372,198	3,888,551	4,299,169	4,275,164	4,896,360	4,703,749	4,377,382	4,172,690	3,783,549	4,050,905		42,819,721
24	7-11 MCIA	5	4,247,488	3,876,022	4,012,442	4,269,928	4,391,962	4,531,403	4,925,957	4,376,769	3,574,520	3,949,947		42,156,440
25	MINISO CEBU	6	1,749,432	1,558,505	1,659,573	1,747,546	1,802,604	1,925,531	2,101,216	1,701,914	1,396,933	2,103,697		17,746,953
26	MINISO T3	7	2,058,008	1,405,937	1,602,153	1,286,553	1,482,699	1,465,019	1,809,832	1,532,140	1,702,182	2,101,858		16,446,385
27	MINISO DRIVE&DINE	8	1,157,116	882,557	1,111,297	834,477	866,318	1,037,355	895,989	1,053,915	976,444	1,276,141		10,091,613
28	KRISPY KREME CSP2	9	777,430	663,622	770,781	731,962	859,529	754,332	739,130	961,894	1,561,092	1,487,532		9,307,309
CTS 21% Total FRANCHISE STORE:			29,402,351	27,314,927	29,260,116	28,298,419	29,595,681	29,941,401	29,922,619	27,913,109	24,801,310	28,399,211	0	284,849,150
RESTO														
29	SUBWAY T1	1	9,882,571	8,749,554	9,607,097	8,542,228	8,365,121	8,803,696	9,036,422	8,654,107	7,169,508	8,060,544		86,870,851
30	CAFE EXPRESS- T1	2	9,278,161	8,404,791	9,016,520	7,996,059	8,171,485	8,545,700	8,616,702	8,186,003	7,044,610	7,990,652		83,250,689
31	SUBWAY T3	3	3,265,382	2,854,421	3,479,776	3,397,445	3,335,141	3,285,433	3,381,406	3,270,456	3,338,339	3,712,256		33,320,058
32	ILLY CAFE- ROCKWELL	4	1,372,437	1,243,073	1,321,761	1,328,551	1,487,199	1,450,835	1,358,529	1,474,763	1,437,941	1,230,085		13,705,179
33	CAFE EXPRESS- T3 LOUNGE	5	610,416	652,355	644,005	922,935	954,548	876,281	938,396	890,804	864,722	1,020,748		8,375,216
34	CAFE EXPRESS- T3 ARRV	6	546,881	494,241	541,588	526,140	557,984	614,828	679,261	604,093	582,024	724,239		5,871,285

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RESTO													
35 CAFE EXPRESS- T3 SPACE32 7	525,948	406,830	435,141	450,203	469,907	452,566	485,262	479,868	518,422	541,666			4,765,818
36 CAFE EXPRESS- KALIBO 8	60,060	47,940	69,538	60,937	64,049	68,443	67,038	52,831	39,112	50,311			580,264
37 ILLY CAFE- OPUS MALL 9										309,930			309,930
CTS 17% Total RESTO:	25,541,859	22,853,208	25,115,429	23,224,502	23,405,438	24,097,787	24,563,019	23,612,928	20,994,682	23,640,436	0	0	237,049,293
BEAUTY, FASHION &													
38 BBW T3 DOM 1	4,187,850	2,779,930	3,115,810	3,072,890	3,399,390	3,141,560	4,321,860	3,974,895	3,387,500	3,686,339			35,068,024
39 VS T3 DOM 2	3,090,825	2,854,756	3,050,465	2,880,036	3,569,970	4,480,229	3,122,723	3,626,400	3,694,140	4,168,530			34,538,075
40 CITY OF DREAMS 3	2,275,763	2,599,655	2,758,352	2,362,696	3,312,056	3,370,068	3,681,192	3,535,838	3,449,255	3,342,589			30,687,465
41 VS T3 LANDSIDE 4	3,401,534	2,286,364	2,210,786	1,927,822	2,540,400	3,102,830	2,256,106	2,446,220	2,536,320	2,913,214			25,621,596
42 BBW T3 LANDSIDE 5	3,302,769	1,554,740	1,732,560	1,895,110	2,058,160	1,953,640	3,237,115	2,408,980	2,104,100	2,595,734			22,842,908
43 THE RUNWAY T3 INTL (S6) 6	1,137,588	1,158,125	1,448,608	1,516,917	1,680,907	2,145,973	2,615,146	2,278,280	1,996,238	2,312,199			18,289,981
44 BEAUTY TO GO-T3 DOM 7	1,281,597	1,360,939	1,663,298	1,632,632	1,877,866	2,022,631	1,746,102	1,949,217	1,561,888	1,693,442			16,789,613
45 MAC T3 DOM 8	824,960	909,470	634,883	553,004	875,430	785,170	783,755	971,055	1,325,545	1,286,312			8,949,585
46 T3 INTL JO MALONE 9	690,765	843,250	845,135	739,640	732,730	629,100	881,730	1,537,890	611,770	704,522			8,216,532
47 MAC T3 INTL 10	369,180	554,190	403,002	325,508	361,180	338,900	374,800	530,225	534,812	646,990			4,438,788
48 T3 INTL KIEHLS 11	197,800	253,360	245,320	248,800	162,190	264,100	159,906	254,128	419,955	229,632			2,435,191
49 BEAUTY TO GO-KALIBO 12	365,656	363,443	348,893	140,558	166,950	159,772	198,783	206,195	168,911	221,331			2,340,492
CTS 15% Total BEAUTY, FASHION:	21,126,288	17,518,222	18,457,114	17,295,614	20,737,229	22,393,973	23,379,218	23,719,323	21,790,435	23,800,835	0	0	210,218,254
ATHLEISURE													
50 THE SHOPPES T3 LANDSIDE 1	5,130,027	4,519,293	5,354,084	5,489,512	5,966,095	5,836,605	6,117,596	6,458,242	6,478,579	7,069,651			58,419,686
51 SPACE28 TRAVEL BUDDY T3 2	2,606,486	2,242,898	2,485,821	2,137,902	2,103,065	2,048,787	2,185,314	1,946,063	2,152,196	1,990,337			21,898,873
52 THE SHOPPES LEFT WING 3	2,048,999	1,382,211	1,662,585	1,668,403	1,597,368	1,804,428	1,812,007	2,103,972	1,769,749	1,942,907			17,792,630
53 T3 INTL SPACE5 4	979,454	974,557	1,403,542	1,260,084	1,766,785	1,383,719	1,681,327	1,391,096	1,518,995	1,327,640			13,687,199
CTS 8% Total ATHLEISURE:	10,764,967	9,118,960	10,906,032	10,555,901	11,433,313	11,073,539	11,796,245	11,899,374	11,919,519	12,330,535	0	0	111,798,389
OUTLETS													
54 NLEX BALAGTAS 1	1,173,060	978,364	1,458,397	1,402,849	1,593,262	1,331,214	1,391,925	1,399,593	999,555	1,079,756			12,807,980
55 CLARK PUREGOLD 2	1,238,014	1,323,009	1,405,989	1,326,027	1,101,114	1,232,543	1,440,450	1,134,853	849,094	1,426,589			12,477,687
56 BORACAY 3	1,473,444	1,366,127	1,230,316	1,171,827	1,303,419	1,426,008	1,270,239	1,016,210	820,215	973,341			12,051,152
57 NLEX DRIVE&DINE 4	1,014,223	910,622	1,220,954	1,174,897	1,190,955	1,338,088	1,131,500	1,425,070	1,224,222	1,372,621			12,003,157
58 NLEX MEGA STATION 5	1,224,896	927,261	1,492,783	1,304,191	1,206,661	1,302,684	1,064,151	1,210,515	1,001,416	1,078,446			11,813,008
59 BORA ISLAND SOUVENIRS 6	1,544,887	1,553,271	1,925,574	1,879,422	1,706,768	2,314,859	314,353						11,239,136
60 FR PITX 7	1,076,579	922,068	1,110,449	1,012,009	1,365,320	1,189,329	1,130,358	1,275,226	927,606	942,868			10,951,815
61 SUBIC FREEPORT 8	827,896	939,745	1,326,997	1,160,872	1,049,595	1,373,136	1,026,899	999,336	850,986	1,089,438			10,644,904
62 SLEX 9	1,101,055	435,304	400,076	378,644	342,631	177,102	421,791	1,545,830	1,457,422	1,404,365			7,664,223
63 CEBU PUEBLO VERDE 10	404,488	386,358	396,579	497,583	489,303	429,451	298,748	847,198	666,863	914,125			5,330,702
64 TRAVEL HUB BATANGAS 11										243,557			243,557
CTS 8% Total OUTLETS:	11,078,546	9,742,134	11,968,119	11,308,326	11,349,033	12,114,418	9,490,419	10,853,835	8,797,382	10,525,110	0	0	107,227,327

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ECOMMERCE														
65 SHOPEE	1	529,941	478,426	448,635	295,704	356,001	419,962	528,215	481,772	497,861	649,690			4,686,207
66 LAZADA	2	93,602	49,298	48,812	37,568	18,573								247,855
CTS 0%	Total ECOMMERCE:	623,543	527,724	497,447	333,272	374,574	419,962	528,215	481,772	497,861	649,690	0	0	4,934,062
GRAND TOTAL:		150,908,105	132,892,348	143,709,525	135,376,651	143,609,394	143,466,722	140,090,582	136,843,683	120,743,322	134,112,904	0	0	1,381,753,242