

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Mar 2025								PREV WEEK COMPARISON			Prev. Year - Mar 2024		Last Month - Feb 2025		Pre-Pandemic - Mar 2019			
		MAR 1-23, 2025								03/17-03/23 vs 03/10-03/16			MAR 1-23, 2024		FEB 1-23, 2025		MAR 1-23, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	03/01 - 03/23	23	14,272	7,852,200	550	2,989,692	4,862,507	62%	2,198,059	2,256,562	-2%	6,954,530	13%	8,784,446	-11%			
2.	THE SHOPPES CSP1	2.	03/01 - 03/23	23	4,096	4,283,335	1,045	1,803,867	2,479,467	58%	1,508,708	1,151,035	31%	3,163,510	35%	3,571,767	20%	5,418,287	-20.9%	41%
3.	AIRMALL T3 DOM	3.	03/01 - 03/23	23	7,057	3,961,803	561	1,390,302	2,571,501	65%	1,225,826	1,156,113	6%	3,399,778	17%	3,821,124	4%	3,599,435	10.0%	48%
4.	WH SMITH T3 INTL (S12)	4.	03/01 - 03/23	23	8,752	3,944,095	450	1,468,352	2,475,743	63%	1,274,732	1,125,869	13%	4,101,947	-4%	4,439,515	-11%	1,780,832	121.4%	60%
5.	KRISPY KREME T3 DOM	5.	03/01 - 03/23	23	5,094	3,420,009	671	2,223,006	1,197,003	35%	1,083,899	1,050,833	3%	3,525,673	-3%	3,446,300	-1%	4,778,522	-28.4%	23%
6.	CSP PITX	6.	03/01 - 03/23	23	13,170	1,951,604	148	1,286,410	665,193	34%	564,979	572,585	-1%	1,928,890	1%	2,149,290	-9%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	03/01 - 03/23	23	6,797	1,894,839	278	596,656	1,298,183	69%	587,449	586,328	0%	1,370,262	38%	1,961,280	-3%			
8.	WH SMITH CLARK IPD	8.	03/01 - 03/23	23	3,908	1,414,619	361	473,898	940,720	66%	361,462	403,843	-10%			1,671,128	-15%			
9.	WH SMITH NAIA T3 BUS GATE	9.	03/01 - 03/23	23	3,469	711,620	205	226,226	485,394	68%	231,649	204,964	13%	441,624	61%	730,356	-3%			
10.	WH SMITH NAIA T3 (S32)	10.	03/01 - 03/23	23	2,086	696,132	333	237,111	459,021	66%	216,545	212,030	2%	397,763	75%	517,027	35%			
11.	WH SMITH BACOLOD	11.	03/01 - 03/23	23	2,019	408,150	202	127,398	280,751	69%	112,435	109,860	2%	448,221	-9%	543,588	-25%			
12.	AIRMALL ILOILO	12.	03/01 - 03/19	19	367	401,605	1,094	155,466	246,138	61%	84,435	104,500	-19%	376,419	7%	505,698	-21%			
13.	WH SMITH BICOL	13.	03/01 - 03/23	23	1,266	307,066	242	113,649	193,416	63%	104,269	68,974	51%			353,450	-13%			
14.	WH SMITH LAGUINDINGAN	14.	03/01 - 03/16	16	1,669	292,240	175	91,939	200,300	69%		131,710	-100%	395,530	-26%	347,035	-16%			
15.	WH SMITH CLARK DPD	15.	03/01 - 03/23	23	1,027	279,465	272	96,946	182,518	65%	80,869	97,225	-16%			342,987	-19%			
16.	AIRMALL BOHOL	16.	03/01 - 03/23	23	658	232,209	352	81,866	150,342	65%	79,305	74,109	7%			227,475	2%			
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:						32,050,996		13,362,789	18,688,206	58%	9,714,625	9,306,542	4%	26,504,150	21%	33,412,471	-4%	15,577,078	105.7%	39%
RESTO																				
17.	SUBWAY T1	1.	03/01 - 03/23	23	13,481	6,043,411	448	1,994,325	4,049,085	67%	1,756,505	1,837,516	-4%	7,003,599	-14%	6,215,990	-3%			
18.	CAFE EXPRESS- T1	2.	03/01 - 03/23	23	12,901	5,712,896	442	1,885,255	3,827,640	67%	1,650,781	1,736,891	-4%	6,592,117	-13%	6,042,459	-5%	3,668,330	55.7%	67%
19.	SUBWAY T3	3.	03/01 - 03/23	23	10,894	3,718,711	341	1,227,174	2,491,536	67%	1,143,575	1,156,038	-1%	2,517,274	48%	3,531,562	5%			
20.	ILLY CAFE- ROCKWELL	4.	03/01 - 03/23	23	2,439	1,107,993	454	376,717	731,275	66%	327,010	301,918	8%	1,027,234	8%	1,046,469	6%	729,849	51.8%	66%
21.	CAFE EXPRESS- T3 ARRV	5.	03/01 - 03/23	23	3,846	793,024	206	261,698	531,326	67%	247,305	241,960	2%	400,418	98%	774,831	2%	367,569	115.7%	70%
22.	SUBWAY BATANGAS	6.	03/01 - 03/23	23	23	786,863	34,211	259,664	527,198	67%	218,572	249,235	-12%			848,047	-7%			
23.	SUBWAY CLARK	7.	03/01 - 03/23	23	1,858	682,011	367	225,063	456,947	67%	202,536	187,841	7%			770,855	-12%			
24.	CAFE EXPRESS- T3 LOUNGE	8.	03/01 - 03/23	23	2,347	609,176	259	201,028	408,148	67%	182,804	175,725	4%	479,142	27%	674,354	-10%	773,238	-21.2%	67%
25.	CAFE EXPRESS- T3 SPACE32	9.	03/01 - 03/23	23	2,024	558,876	276	184,429	374,447	67%	181,338	164,038	10%	324,407	72%	514,946	9%			
26.	CAFE EXPRESS- BATANGAS	10.	03/01 - 03/23	23	1,328	384,906	289	127,019	257,887	67%	109,496	121,572	-9%			388,314	-1%			
27.	ILLY CAFE- OPUS MALL	11.	03/01 - 03/23	23	687	270,406	393	89,234	181,172	67%	85,358	77,830	9%			260,125	4%			
28.	CAFE EXPRESS- KALIBO	12.	03/01 - 03/23	23	202	41,413	205	13,666	27,746	67%	12,625	12,456	1%	57,287	-28%	65,674	-37%			

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Mar 2025								PREV WEEK COMPARISON			Prev. Year - Mar 2024		Last Month - Feb 2025		Pre-Pandemic - Mar 2019		
		MAR 1-23, 2025								03/17-03/23 vs 03/10-03/16			MAR 1-23, 2024		FEB 1-23, 2025		MAR 1-23, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -20 %		RESTO Total:			20,709,692		6,845,278	13,864,413	67%	6,117,910	6,263,024	-2%	18,401,482	13%	21,133,632	-2%	5,538,988	273.8%	67%
FRANCHISE STORES																			
29. 7-11 BORA TOUR CENTER	1.	03/01 - 03/23	23	24,230	4,773,583	197	2,915,655	1,857,927	39%	1,429,460	1,405,072	1%	4,198,280	14%	5,063,759	-6%	4,345,921	9.8%	39%
30. 7-11 BORA STATION 3	2.	03/01 - 03/23	23	20,629	3,861,455	187	2,394,102	1,467,353	38%	1,157,940	1,176,201	-1%	3,842,474	0%	4,393,691	-12%	4,729,667	-18.3%	38%
31. 7-11 MCIA	3.	03/01 - 03/23	23	26,264	3,190,127	121	1,977,878	1,212,248	38%	969,858	999,643	-2%	2,958,399	8%	3,338,028	-4%			
32. 7-11 PITX	4.	03/01 - 03/23	23	41,390	3,038,872	73	2,066,433	972,439	32%	883,302	946,239	-6%	3,102,998	-2%	3,133,702	-3%			
33. MINISO CEBU	5.	03/01 - 03/23	23	1,772	1,193,270	673	555,018	638,251	53%	379,691	365,872	3%	1,121,571	6%	1,493,848	-20%			
34. MINISO T3	6.	03/01 - 03/23	23	1,181	819,470	693	393,984	425,485	52%	348,755	281,143	24%	1,134,797	-28%	464,455	76%			
35. MINISO DRIVE&DINE	7.	03/01 - 03/23	23	1,159	786,469	678	504,459	282,010	36%	228,525	220,873	3%	728,958	8%	791,514	-1%			
CTS -17 %		FRANCHISE STORES Total:			17,663,248		10,807,532	6,855,716	39%	5,397,533	5,395,045	0%	17,087,480	3%	18,678,999	-5%	9,075,588	94.6%	38%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	03/01 - 03/23	23	895	2,749,060	3,071	1,189,757	1,559,302	57%	756,070	820,910	-7%	2,228,306	23%	2,836,464	-3%	2,088,640	31.6%	60%
37. THE RUNWAY T3 INTL (S6)	2.	03/01 - 03/23	23	1,531	2,274,003	1,485	1,119,705	1,154,298	51%	676,199	643,071	5%	1,047,452	117%	2,443,678	-7%	750,100	203.1%	59%
38. CITY OF DREAMS	3.	03/01 - 03/23	23	488	2,060,667	4,222	963,830	1,096,836	53%	529,551	725,172	-26%	1,963,206	5%	2,077,442	-1%			
39. BBW T3 LANDSIDE	4.	03/01 - 03/23	23	963	1,852,820	1,924	771,658	1,081,161	58%	611,378	570,816	7%	1,237,620	50%	2,424,352	-24%	1,135,590	63.1%	64%
40. VS T3 LANDSIDE	5.	03/01 - 03/23	23	499	1,642,144	3,290	728,591	913,552	56%	601,750	468,250	28%	1,617,163	2%	2,110,405	-22%	1,985,700	-17.3%	59%
41. MAC T3 DOM	6.	03/01 - 03/23	23	408	1,099,490	2,694	570,958	528,531	48%	217,130	377,010	-42%	456,730	141%	1,180,733	-7%	1,320,990	-16.7%	54%
42. T3 INTL JO MALONE	7.	03/01 - 03/23	23	66	466,840	7,073	205,177	261,662	56%	167,290	126,950	31%	630,595	-26%	815,850	-43%	913,380	-48.8%	53%
43. BTG - CLARK DPD	8.	03/01 - 03/23	23	170	418,317	2,460	198,170	220,146	53%	160,169	111,760	43%			440,684	-5%			
44. BBW T3 INTL	9.	03/08 - 03/23	16	253	406,797	1,607	156,781	250,015	61%	190,720	166,917	14%							
45. BEAUTY TO GO-KALIBO	10.	03/01 - 03/23	19	41	110,245	2,688	44,872	65,372	59%	40,838	20,557	98%	264,914	-58%	206,177	-47%	2,393,529	-95.3%	57%
46. T3 INTL KIEHLS	11.	03/02 - 03/16	11	15	67,500	4,500	32,387	35,112	52%		29,700	-100%	187,240	-64%	120,702	-44%	673,120	-89.9%	52%
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:			13,147,883		5,981,889	7,165,993	55%	3,951,095	4,061,113	-2%	9,633,227	36%	14,656,487	-10%	11,261,049	16.7%	58%
OUTLETS																			
47. SLEX	1.	03/01 - 03/23	23	650	1,395,029	2,146	841,490	553,539	40%	369,499	441,316	-16%	222,330	527%	1,290,835	8%	1,093,094	27.6%	42%
48. BORACAY	2.	03/01 - 03/23	23	1,040	1,319,895	1,269	830,704	489,190	37%	391,263	437,664	-10%	838,478	57%	1,405,785	-6%	1,823,429	-27.6%	46%
49. NLEX MEGA STATION	3.	03/01 - 03/23	23	581	1,292,992	2,225	716,673	576,319	45%	361,221	309,724	16%	829,407	56%	933,872	38%	1,397,782	-7.4%	40%
50. BORA ISLAND SOUVENIRS	4.	03/01 - 03/23	23		1,270,150		762,090	508,060	40%	331,290	391,119	-15%	1,364,865	-7%	1,565,267	-19%			
51. CLARK PUREGOLD	5.	03/01 - 03/23	23		1,027,043		594,643	432,400	42%	254,436	374,308	-32%	999,109	3%	1,155,202	-11%	1,186,758	-13.4%	55%
52. NLEX BALAGTAS	6.	03/01 - 03/16	16	415	979,695	2,360	564,220	415,475	42%		390,189	-100%	1,027,795	-5%	1,122,122	-13%	951,837	2.9%	46%
53. NLEX DRIVE&DINE	7.	03/01 - 03/23	23	473	902,819	1,908	539,016	363,802	40%	172,484	269,742	-36%	764,766	18%	1,063,007	-15%			
54. FR PITX	8.	03/01 - 03/23	23	561	901,508	1,606	580,880	320,627	36%	258,368	239,856	7%	784,864	15%	879,368	3%			

## SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Mar 2025									PREV WEEK COMPARISON			Prev. Year - Mar 2024		Last Month - Feb 2025		Pre-Pandemic - Mar 2019		
	MAR 1-23, 2025									03/17-03/23 vs 03/10-03/16			MAR 1-23, 2024		FEB 1-23, 2025		MAR 1-23, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
55. SUBIC FREEPORT	9.	03/01 - 03/23	23	312	753,230	2,414	469,928	283,301	38%	197,674	231,838	-14%	859,153	-12%	706,407	7%	1,154,065	-34.7%	41%
56. CEBU PUEBLO VERDE	10.	03/01 - 03/23	23	310	610,046	1,967	355,138	254,907	42%	183,173	212,301	-13%	304,624	100%	710,626	-14%	777,690	-21.5%	40%
57. TRAVEL HUB BATANGAS	11.	03/01 - 03/23	23	323	363,578	1,125	228,438	135,139	37%	122,852	90,647	35%			352,486	3%			
CTS -10 %		OUTLETS Total:			10,815,988		6,483,225	4,332,762	40%	2,642,262	3,388,708	-22%	7,995,394	35%	11,184,983	-3%	8,384,657	28.9%	44%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	03/01 - 03/23	23	4,029	7,358,017	1,826	4,985,431	2,372,586	32%	2,386,015	2,050,435	16%	4,471,019	65%	9,088,767	-19%	4,859,048	51.4%	33%
59. T3 INTL SPACE5	2.	03/01 - 03/23	23	1,520	972,307	639	699,160	273,146	28%	311,163	318,605	-2%	917,101	6%	710,689	37%	803,420	21.0%	55%
60. DFP FIESTAMALL	3.	03/01 - 03/23	18	68	210,847	3,100	151,920	58,926	28%	38,951	36,904	5%			169,780	24%			
61. DFP LUXEMALL	4.	03/01 - 03/23	17	43	124,308	2,890	89,630	34,678	28%	74,442	21,728	242%			97,326	28%			
CTS -8 %		ATHLEISURE Total:			8,665,480		5,926,142	2,739,337	32%	2,810,572	2,427,673	15%	5,388,120	61%	10,066,563	-14%	5,662,468	53.0%	36%
ECOMMERCE																			
62. SHOPEE	1.	03/01 - 03/22	19	734	669,560	912	338,583	330,976	49%	198,388	201,652	-1%	415,814	61%	728,937	-8%			
63. TIK-TOK	2.	03/01 - 03/21	19	9	4,201	466	2,803	1,397	33%	1,500	1,090	37%			6,888	-39%			
CTS -1 %		ECOMMERCE Total:			673,761		341,387	332,374	49%	199,888	202,742	-1%	415,814	62%	735,825	-8%	0		
REGENT TRAVEL RETAIL TOTAL					103,727,049		49,748,245	53,978,804	52%	30,833,888	31,044,849	-0%	85,425,668	21%	109,868,962	-6%	55,499,830	86.8%	154%

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	03/01 - 03/23	23	16,694	6,727,933	403	3,162,128	3,565,804	53%	2,069,681	1,975,859	4%	5,705,101	18%	6,584,883	2%		
2.	T3 BURGER- WENDY'S CLARK	2.	03/01 - 03/23	23	4,689	2,280,240	486	1,071,713	1,208,527	53%	681,426	678,302	0%	1,473,282	55%	2,618,155	-13%		
3.	T3 BURGER- WENDY'S BACOR	3.	03/01 - 03/23	23	5,756	2,171,818	377	1,020,754	1,151,064	53%	618,468	661,942	-6%	2,466,646	-12%	2,254,049	-4%		
4.	T3 BURGER- WENDY'S PITX	4.	03/01 - 03/23	23	6,727	1,811,385	269	851,351	960,034	53%	494,808	583,263	-15%	2,367,506	-23%	2,008,741	-10%		
5.	T3 BURGER- WENDY'S MEXICO	5.	03/01 - 03/23	23	2,847	1,596,055	560	750,146	845,909	53%	453,883	438,469	3%	1,104,418	45%	1,522,532	5%		
6.	T3 BURGER- WENDY'S YELLOW	6.	03/01 - 03/23	23	531	542,764	1,022	195,395	347,369	64%	154,556	147,554	4%	460,380	18%	623,199	-13%		
7.	T3 BURGER- WENDY'S PANCAK	7.	03/01 - 03/23	23	528	514,159	973	185,097	329,062	64%	171,957	136,014	26%	527,492	-3%	538,767	-5%		
CTS -75 %		RESTO - WENDY'S Total:				15,644,359		7,236,587	8,407,771	54%	4,644,782	4,621,407	0%	14,104,827	11%	16,150,328	-3%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	03/01 - 03/23	23	731	2,197,035	3,005	1,212,268	984,766	45%	723,530	662,260	9%	3,449,360	-36%	1,512,490	45%		
9.	POD3	2.	03/01 - 03/23	23	496	1,127,315	2,272	995,139	132,175	12%	275,984	344,034	-19%	1,174,954	-4%	1,492,214	-24%	4,776,578	-76.3%

## SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Mar 2025									PREV WEEK COMPARISON			Prev. Year - Mar 2024		Last Month - Feb 2025		Pre-Pandemic - Mar 2019		
	MAR 1-23, 2025									03/17-03/23 vs 03/10-03/16			MAR 1-23, 2024		FEB 1-23, 2025		MAR 1-23, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
10. POD2	3.	03/01 - 03/23	18	39	786,780	20,173	387,765	399,014	51%	227,850	118,250	92%	450,765	75%	807,205	-3%	524,506	50.0%	69%
11. POD1	4.	03/01 - 03/23	23	112	677,750	6,051	448,509	229,241	34%	207,130	185,504	11%	2,189,700	-69%	897,024	-24%	6,506,821	-89.5%	49%
12. POD4	5.	03/01 - 03/23	23	242	461,911	1,908	278,746	183,164	40%	178,421	118,333	50%	356,222	30%	593,512	-22%	586,349	-21.2%	56%
CTS -25 %		MTR SALES Total:			5,250,791		3,322,429	1,928,362	37%	1,612,915	1,428,381	12%	7,621,001	-31%	5,302,446	-1%	12,394,254	-57.6%	53%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			20,895,150		10,559,016	10,336,134	49%	6,257,697	6,049,789	3%	21,725,829	-4%	21,452,774	-3%	12,394,254	68.5%	175%
GRAND TOTAL:					124,622,200		60,307,262	64,314,938	49.0%	37,091,585	37,094,639	-0%	107,151,497	16%	131,321,737	-5%	67,894,084	83.5%	47%