

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Dec 2024								PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019			
		DEC 1-8, 2024								12/02-12/08 vs 11/25-12/01			DEC 1-8, 2023		NOV 1-8, 2024		DEC 1-8, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	12/01 - 12/08	8	4,507	2,514,071	557	961,132	1,552,939	62%	2,117,884	2,393,502	-11%	2,094,072	20%	2,328,323	8%			
2.	AIRMALL T3 DOM	2.	12/01 - 12/08	8	1,984	1,660,874	837	674,064	986,809	59%	1,442,376	1,372,718	5%	1,202,097	38%	1,548,207	7%	907,487	83.0%	48%
3.	SPACE38 CSP2 T3	3.	12/01 - 12/08	8	1,386	1,548,177	1,117	607,976	940,200	61%	1,351,854	1,231,326	9%	1,078,324	44%	1,117,047	39%	1,004,967	54.0%	45%
4.	THE SHOPPES CSP1	4.	12/01 - 12/08	8	1,149	1,299,936	1,131	565,495	734,440	56%	1,113,775	1,125,792	-1%	1,154,413	13%	1,045,726	24%	1,823,696	-28.7%	42%
5.	WH SMITH T3 INTL (S12)	5.	12/01 - 12/08	8	2,288	1,135,352	496	446,354	688,998	61%	966,784	1,008,349	-4%	1,274,179	-11%	1,105,532	3%	622,960	82.2%	60%
6.	CSP PITX	6.	12/01 - 12/08	8	4,616	694,622	150	456,687	237,935	34%	574,407	671,752	-14%	675,080	3%	698,126	-1%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	12/01 - 12/08	8	2,184	534,958	244	170,183	364,775	68%	472,411	469,678	0%	394,015	36%	467,190	15%			
8.	WH SMITH CLARK IPD	8.	12/01 - 12/08	8	912	346,134	379	118,159	227,975	66%	301,351	376,172	-19%			302,320	14%			
9.	WH SMITH NAIA T3 BUS GATE	9.	12/01 - 12/08	8	1,407	294,970	209	89,356	205,613	70%	257,670	205,668	25%	135,200	118%	211,712	39%	249,808	18.0%	60%
10.	AIRMALL ILOILO	10.	12/01 - 12/08	8	220	233,021	1,059	104,268	128,752	55%	129,932	209,180	-37%			126,902	84%			
11.	WH SMITH BACOLOD	11.	12/01 - 12/08	8	761	169,023	222	55,854	113,168	67%	150,633	130,180	15%	139,303	21%	162,317	4%			
12.	WH SMITH NAIA T3 (S32)	12.	12/01 - 12/08	8	463	142,194	307	48,806	93,388	66%	118,462	179,484	-33%	141,407	1%	158,711	-10%			
13.	WH SMITH LAGUINDINGAN	13.	12/01 - 12/08	8	714	123,160	172	44,022	79,137	64%	102,590	127,140	-19%	107,310	15%	104,795	18%			
14.	AIRMALL BOHOL	14.	12/01 - 12/08	8	247	109,745	444	39,293	70,451	64%	100,715	90,988	10%			118,430	-7%			
15.	WH SMITH BICOL	15.	12/01 - 12/08	8	437	76,610	175	26,705	49,904	65%	64,370	82,444	-21%			80,416	-5%			
16.	WH SMITH CLARK DPD	16.	12/05 - 12/08	4	185	55,829	301	19,099	36,729	66%	55,829									
CTS -24 %		FOOD, CONVENIENCE & GIFTING Total:				10,938,680		4,427,458	6,511,221	60%	9,321,045	9,674,378	-3%	8,395,405	30%	9,575,757	14%	4,608,919	137.3%	47%
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	12/01 - 12/08	8	7,960	1,516,687	190	925,179	591,507	39%	1,326,854	1,418,034	-6%	1,247,684	22%	1,501,800	1%	1,283,693	18.1%	39%
18.	KRISPY KREME T3 DOM	2.	12/01 - 12/08	8	1,649	1,290,319	782	838,707	451,611	35%	1,072,578	1,315,319	-18%	1,428,123	-10%	1,179,578	9%	1,487,027	-13.2%	22%
19.	7-11 BORA STATION 3	3.	12/01 - 12/08	8	6,521	1,141,114	174	707,491	433,623	38%	1,020,232	733,850	39%	990,967	15%	1,093,460	4%	1,025,556	11.2%	38%
20.	7-11 PITX	4.	12/01 - 12/08	8	15,295	1,139,580	74	774,914	364,665	32%	987,593	1,046,199	-5%	1,169,823	-3%	1,060,070	8%	907,210	25.6%	32%
21.	7-11 MCIA	5.	12/01 - 12/08	8	9,444	1,120,331	118	694,605	425,725	38%	958,901	1,069,667	-10%	952,694	18%	984,405	14%			
22.	MINISO CEBU	6.	12/01 - 12/08	8	1,090	670,182	614	309,682	360,499	54%	590,625	527,456	11%	389,509	72%	582,796	15%			
23.	MINISO T3	7.	12/01 - 12/08	8	786	515,665	656	250,216	265,448	51%	430,334	451,079	-4%	348,474	48%	737,796	-30%	861,473	-40.1%	43%
24.	MINISO DRIVE&DINE	8.	12/01 - 12/08	8	614	479,197	780	299,993	179,203	37%	365,003	328,174	11%	417,110	15%	443,592	8%			
25.	KRISPY KREME CSP2	9.	12/01 - 12/08	8	833	373,682	448	258,996	114,686	31%	314,801	399,186	-21%	204,271	83%	368,639	1%	370,763	0.7%	25%
CTS -18 %		FRANCHISE STORES Total:				8,246,761		5,059,786	3,186,974	39%	7,066,925	7,288,967	-3%	7,148,657	15%	7,952,140	4%	5,935,724	38.9%	33%
BEAUTY, FASHION & ACCESSORIES																				
26.	VS T3 DOM	1.	12/01 - 12/08	8	598	1,890,678	3,161	1,008,170	882,507	47%	1,603,127	1,627,740	-1%	989,635	91%	1,227,020	54%	883,246	114.0%	62%

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		DEC 1-8, 2024								12/02-12/08 vs 11/25-12/01			DEC 1-8, 2023		NOV 1-8, 2024		DEC 1-8, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	BBW T3 LANDSIDE	2.	12/01 - 12/08	8	1,179	1,878,782	1,593	1,146,575	732,206	39%	1,616,653	1,455,881	11%	569,358	230%	881,865	113%	871,810	115.5%	51%
28.	VS T3 LANDSIDE	3.	12/01 - 12/08	8	371	1,195,764	3,223	699,576	496,187	41%	1,048,237	1,177,446	-10%	930,631	28%	920,197	30%	862,661	38.6%	57%
29.	CITY OF DREAMS	4.	12/01 - 12/08	8	236	1,143,404	4,844	515,955	627,448	55%	1,001,984	899,582	11%	619,428	85%	815,104	40%			
30.	THE RUNWAY T3 INTL (S6)	5.	12/01 - 12/08	8	417	664,021	1,592	356,082	307,938	46%	547,622	667,754	-17%	334,864	98%	733,907	-10%	105,989	526.4%	64%
31.	BTG - CLARK DPD	6.	12/01 - 12/08	8	113	341,792	3,024	183,083	158,708	46%	300,075	216,884	38%							
32.	T3 INTL JO MALONE	7.	12/01 - 12/08	8	35	331,205	9,463	171,394	159,810	48%	243,340	279,020	-12%	192,600	72%	217,235	52%	289,792	14.2%	48%
33.	MAC T3 DOM	8.	12/01 - 12/08	8	92	312,560	3,397	141,047	171,512	55%	289,000	347,030	-16%	401,650	-22%	346,055	-10%	422,919	-26.0%	51%
34.	MAC T3 INTL	9.	12/01 - 12/08	8	56	136,218	2,432	67,501	68,716	50%	115,518	138,208	-16%	169,280	-20%	158,647	-14%	328,495	-58.5%	50%
35.	BEAUTY TO GO-KALIBO	10.	12/01 - 12/08	8	20	79,571	3,978	32,680	46,890	59%	43,673	97,605	-55%	87,148	-9%	18,324	334%	373,541	-78.6%	59%
36.	T3 INTL KIEHLS	11.	12/01 - 12/08	7	11	45,040	4,094	21,278	23,761	53%	42,490	43,067	-1%	73,622	-39%	64,057	-30%	225,640	-80.0%	48%
CTS -17 %		BEAUTY, FASHION & ACCESSORIES Total:				8,019,035		4,343,348	3,675,686	46%	6,851,719	6,950,217	-1%	4,368,216	84%	5,382,412	49%	4,364,094	83.7%	55%
RESTO																				
37.	SUBWAY T1	1.	12/01 - 12/08	8	4,909	2,370,549	482	782,281	1,588,268	67%	2,065,149	2,006,180	2%	2,087,924	14%	2,060,896	15%			
38.	CAFE EXPRESS- T1	2.	12/01 - 12/08	8	4,355	2,043,607	469	674,390	1,369,216	67%	1,759,762	1,859,943	-5%	2,053,263	0%	2,090,734	-2%	1,077,479	89.6%	67%
39.	SUBWAY T3	3.	12/01 - 12/08	8	3,379	1,278,921	378	422,044	856,877	67%	1,083,300	1,126,672	-3%			1,002,863	28%			
40.	SUBWAY CLARK	4.	12/01 - 12/08	8	1,170	468,965	400	154,758	314,206	67%	396,949	400,794	-0%							
41.	ILLY CAFE- ROCKWELL	5.	12/01 - 12/08	8	934	444,760	476	151,218	293,541	66%	352,258	344,816	2%	369,755	20%	322,761	38%	280,455	58.5%	66%
42.	CAFE EXPRESS- T3 ARRIV	6.	12/01 - 12/08	8	1,503	304,149	202	100,369	203,779	67%	271,816	277,049	-1%	139,836	118%	227,055	34%	67,342	351.6%	67%
43.	CAFE EXPRESS- T3 LOUNGE	7.	12/01 - 12/08	8	1,068	287,895	269	95,005	192,890	67%	259,474	254,162	2%	188,941	52%	274,506	5%	289,671	-0.6%	67%
44.	CAFE EXPRESS- T3 SPACE32	8.	12/01 - 12/08	8	545	162,234	297	53,537	108,697	67%	141,260	156,981	-10%	109,123	49%	169,347	-4%			
45.	ILLY CAFE- OPUS MALL	9.	12/01 - 12/08	8	308	113,794	369	37,552	76,242	67%	85,914	100,654	-14%			98,446	16%			
46.	ILLY CAFE- BATANGAS	10.	12/02 - 12/08	7	322	102,147	317	33,708	68,438	67%	102,147									
47.	CAFE EXPRESS- KALIBO	11.	12/01 - 12/08	8	88	16,035	182	5,291	10,743	67%	10,052	20,101	-49%	12,470	29%	16,691	-4%			
CTS -16 %		RESTO Total:				7,593,060		2,510,157	5,082,903	67%	6,528,086	6,547,358	-0%	4,961,314	53%	6,263,303	21%	1,714,948	342.7%	67%
OUTLETS																				
48.	SLEX	1.	12/01 - 12/08	8	337	863,874	2,563	510,031	353,843	41%	675,972	631,678	7%	600,548	44%	566,353	53%	425,982	102.7%	42%
49.	NLEX MEGA STATION	2.	12/01 - 12/08	8	302	742,656	2,459	423,452	319,204	43%	569,187	516,677	10%	533,030	39%	414,689	79%	965,165	-23.0%	43%
50.	NLEX DRIVE&DINE	3.	12/01 - 12/08	8	279	702,332	2,517	374,547	327,784	47%	593,116	497,080	19%	478,375	47%	495,721	42%	446,500	57.2%	49%
51.	NLEX BALAGTAS	4.	12/01 - 12/08	8	292	655,819	2,245	357,900	297,918	45%	607,426	349,810	73%	486,185	35%	225,463	191%	531,287	23.4%	45%
52.	CLARK PUREGOLD	5.	12/01 - 12/08	8		623,984		350,971	273,013	44%	539,981	518,463	4%	648,568	-4%	340,179	83%	646,574	-3.4%	49%

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STORE	CURRENT - Dec 2024									PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019		
	DEC 1-8, 2024									12/02-12/08 vs 11/25-12/01			DEC 1-8, 2023		NOV 1-8, 2024		DEC 1-8, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
53. SUBIC FREEPORT	6.	12/01 - 12/08	8	185	580,471	3,137	304,119	276,351	48%	398,612	424,518	-6%	393,181	48%	268,020	117%	592,537	-2.0%	41%
54. CEBU PUEBLO VERDE	7.	12/01 - 12/08	8	228	510,434	2,238	295,766	214,667	42%	395,718	420,974	-6%	247,698	106%	242,992	110%	453,535	12.5%	46%
55. FR PITX	8.	12/01 - 12/08	8	269	475,858	1,768	270,207	205,650	43%	416,000	323,289	28%	443,566	7%	225,025	111%			
56. BORACAY	9.	12/01 - 12/08	8	261	357,033	1,367	209,608	147,424	41%	318,290	309,695	2%	304,476	17%	273,628	30%	717,406	-50.2%	45%
57. TRAVEL HUB BATANGAS	10.	12/01 - 12/08	8	153	134,989	882	73,644	61,345	45%	99,662	121,117	-17%			134,029	1%			
CTS -12 %	OUTLETS Total:				5,647,454		3,170,251	2,477,202	44%	4,613,968	4,113,304	12%	4,135,630	37%	3,186,101	77%	4,778,989	18.1%	45%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	12/01 - 12/08	8	2,048	4,529,200	2,211	3,435,755	1,093,444	24%	3,909,329	3,473,172	12%	1,492,034	204%	2,577,272	76%	1,964,076	130.6%	32%
59. SPACE28 TRAVEL BUDDY T3	2.	12/01 - 12/08	8	252	708,201	2,810	461,144	247,056	35%	594,633	775,065	-23%	631,762	12%	567,924	25%	652,985	8.4%	37%
60. T3 INTL SPACE5	3.	12/01 - 12/08	8	445	330,583	742	243,399	87,183	26%	285,891	280,854	1%	223,982	48%	357,504	-8%	178,730	84.9%	60%
CTS -12 %	ATHLEISURE Total:				5,567,984		4,140,300	1,427,684	26%	4,789,853	4,529,091	5%	2,347,778	137%	3,502,700	59%	2,795,791	99.1%	35%
ECOMMERCE																			
61. SHOPEE	1.	12/02 - 12/07	6	342	283,739	829	138,542	145,196	51%	283,739	183,435	54%	136,163	108%	123,273	130%			
CTS -1 %	ECOMMERCE Total:				283,739		138,542	145,196	51%	283,739	183,435	54%	136,163	108%	123,273	130%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				46,296,715		23,789,845	22,506,869	49%	39,455,336	39,286,753	0%	31,493,166	47%	35,985,688	29%	24,198,468	91.3%	130%

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	12/01 - 12/08	8	7,065	2,837,795	401	1,333,764	1,504,031	53%	2,473,555	2,834,224	-12%	2,331,210	22%	2,710,366	5%		
2.	T3 BURGER- WENDY'S BACOR	2.	12/01 - 12/08	8	2,650	1,131,046	426	531,591	599,454	53%	970,127	878,733	10%	955,670	18%	860,158	31%		
3.	T3 BURGER- WENDY'S PITX	3.	12/01 - 12/08	8	3,193	990,509	310	465,539	524,970	53%	825,217	935,283	-11%	969,820	2%	822,257	20%		
4.	T3 BURGER- WENDY'S CLARK	4.	12/01 - 12/08	8	1,838	855,387	465	402,032	453,355	53%	732,467	756,126	-3%	275,023	211%	811,442	5%		
5.	T3 BURGER- WENDY'S MEXICO	5.	12/01 - 12/08	8	1,189	692,703	582	325,570	367,133	53%	465,294	627,286	-25%	511,080	36%	696,171	0%		
6.	T3 BURGER- WENDY'S PANCAK	6.	12/01 - 12/08	8	210	215,616	1,026	77,622	137,994	64%	151,863	168,790	-10%	196,944	9%	215,502	0%		
7.	T3 BURGER- WENDY'S YELLOW	7.	12/01 - 12/08	8	185	149,464	807	53,807	95,657	64%	99,409	148,428	-33%	128,312	16%	197,457	-24%		
CTS -74 %			RESTO - WENDY'S Total:			6,872,524		3,189,927	3,682,597	54%	5,717,935	6,348,873	-9%	5,368,062	28%	6,313,357	9%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	12/01 - 12/08	8	201	791,290	3,936	431,553	359,736	45%	608,440	893,095	-31%	1,307,860	-39%	1,030,820	-23%		
9.	PLAYGROUND	2.	12/01 - 12/08	8	173	555,851	3,213	289,079	266,771	48%	362,461	519,502	-30%	300,129	85%	240,400	131%	393,910	41.1% 40%

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STORE	CURRENT - Dec 2024 DEC 1-8, 2024									PREV WEEK COMPARISON 12/02-12/08 vs 11/25-12/01			Prev. Year - Dec 2023 DEC 1-8, 2023		Last Month - Nov 2024 NOV 1-8, 2024		Pre-Pandemic - Dec 2019 DEC 1-8, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
10. POD3	3.	12/01 - 12/08	8	179	433,309	2,420	241,845	191,464	44%	326,337	524,712	-37%	296,801	46%	559,052	-22%	913,583	-52.5%	57%
11. POD1	4.	12/01 - 12/08	8	61	285,560	4,681	163,585	121,974	43%	244,950	386,250	-36%	732,050	-61%	394,870	-28%	2,607,608	-89.0%	43%
12. POD2	5.	12/01 - 12/08	6	10	165,500	16,550	67,357	98,142	59%	142,270	193,790	-26%	202,235	-18%	199,090	-17%	1,399,180	-88.1%	57%
13. POD4	6.	12/01 - 12/08	8	58	146,861	2,532	83,604	63,256	43%	133,031	131,364	1%	88,215	66%	176,814	-17%	161,476	-9.0%	55%
CTS -26 %		MTR SALES Total:			2,378,371		1,277,025	1,101,345	46%	1,817,489	2,648,713	-31%	2,927,290	-19%	2,601,046	-9%	5,475,759	-56.5%	49%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			9,250,896		4,466,953	4,783,942	52%	7,535,424	8,997,586	-16%	8,295,353	12%	8,914,404	4%	5,475,759	68.9%	151%
GRAND TOTAL:					55,547,611		28,256,799	27,290,812	52.0%	46,990,761	48,284,339	-2%	39,788,520	40%	44,900,092	24%	29,674,228	87.1%	45%