

## SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Jan 2025 JAN 1-12, 2025							PREV WEEK COMPARISON 01/06-01/12 vs 12/30-01/05			Prev. Year - Jan 2024 JAN 1-12, 2024		Last Month - Dec 2024 DEC 1-12, 2024		Pre-Pandemic - Jan 2019 JAN 1-12, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	01/01 - 01/12	12	9,868	5,591,011	566	2,162,170	3,428,840	61%	3,136,666	3,134,088	0%	5,168,348	8%	3,652,942	53%		
2.	WH SMITH T3 INTL (S12)	2.	01/01 - 01/12	12	4,891	2,549,574	521	975,575	1,573,998	62%	1,360,959	1,500,969	-9%	2,710,344	-6%	1,669,065	53%	1,013,108	151.6%
3.	SPACE38 CSP2 T3	3.	01/01 - 01/12	12	2,333	1,996,304	855	883,412	1,112,891	56%	1,118,630	1,122,081	-0%	2,725,191	-27%	2,189,859	-9%	1,847,904	8.0%
4.	THE SHOPPES CSP1	4.	01/01 - 01/12	12	1,755	1,587,797	904	745,358	842,438	53%	862,985	958,021	-9%	2,017,054	-21%	1,872,537	-15%	3,374,126	-52.9%
5.	AIRMALL T3 DOM	5.	01/01 - 01/12	12	3,172	1,542,160	486	581,306	960,854	62%	939,133	956,032	-1%	1,460,264	6%	2,590,602	-40%	1,231,166	25.2%
6.	KRISPY KREME T3 DOM	6.	01/01 - 01/12	12	2,249	1,323,113	588	860,023	463,089	35%	804,126	856,058	-6%	1,579,220	-16%	2,074,188	-36%	1,603,464	-17.4%
7.	CSP PITX	7.	01/01 - 01/12	12	7,687	1,217,462	158	814,409	403,052	33%	598,920	869,762	-31%	1,190,026	2%	1,009,217	21%		
8.	WH SMITH CEBU T1 NRTH WIN	8.	01/01 - 01/12	12	4,179	1,163,178	278	352,438	810,739	70%	652,132	725,751	-10%	688,160	69%	816,081	43%		
9.	WH SMITH CLARK IPD	9.	01/01 - 01/12	12	1,941	712,727	367	245,372	467,354	66%	348,635	482,966	-27%			539,018	32%		
10.	KRISPY KREME CSP2	10.	01/01 - 01/12	12	2,018	700,563	347	490,394	210,169	30%	365,769	487,209	-24%	294,884	138%	568,869	23%	591,904	18.3%
11.	WH SMITH NAIA T3 BUS GATE	11.	01/01 - 01/12	12	1,927	393,718	204	120,884	272,833	69%	217,203	240,674	-9%	226,251	74%	413,947	-5%		
12.	WH SMITH BACOLOD	12.	01/01 - 01/12	12	1,470	310,490	211	109,007	201,482	65%	171,295	200,880	-14%	317,525	-2%	247,584	25%		
13.	WH SMITH NAIA T3 (S32)	13.	01/01 - 01/12	12	1,015	297,553	293	106,957	190,595	64%	139,826	197,599	-29%	333,850	-11%	225,377	32%		
14.	AIRMALL ILOILO	14.	01/01 - 01/12	12	269	265,166	985	108,391	156,774	59%	148,278	158,801	-6%			307,622	-14%		
15.	WH SMITH CLARK DPD	15.	01/01 - 01/12	12	717	251,451	350	94,959	156,491	62%	103,436	189,835	-45%			156,484	61%		
16.	WH SMITH LAGUINDINGAN	16.	01/01 - 01/12	12	1,305	238,310	182	75,401	162,908	68%	130,025	140,075	-7%	244,660	-3%	174,390	37%		
17.	WH SMITH BICOL	17.	01/01 - 01/12	12	860	204,471	237	71,677	132,793	65%	133,284	111,086	19%			117,355	74%		
18.	AIRMALL BOHOL	18.	01/01 - 01/12	12	473	183,846	388	68,640	115,205	63%	107,269	136,687	-21%			186,920	-2%		
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:					20,528,897		8,866,385	11,662,512	57%	11,338,573	12,468,578	-9%	18,955,782	8%	18,812,062	9%	9,661,676	112.4%	42%
RESTO																			
19.	CAFE EXPRESS- T1	1.	01/01 - 01/12	12	7,444	3,766,776	506	1,243,036	2,523,739	67%	2,215,892	2,039,869	8%	3,863,116	-2%	2,980,627	26%	2,074,936	81.5%
20.	SUBWAY T1	2.	01/01 - 01/12	12	6,377	3,698,455	579	1,220,490	2,477,964	67%	2,180,808	1,992,791	9%	4,003,962	-8%	3,078,554	20%		
21.	SUBWAY T3	3.	01/01 - 01/12	12	5,343	1,612,420	301	532,098	1,080,321	67%	777,721	1,102,530	-29%	1,311,283	23%	1,838,326	-12%		
22.	SUBWAY CLARK	4.	01/01 - 01/12	12	1,388	634,171	456	209,276	424,894	67%	361,399	381,039	-5%			686,203	-8%		
23.	ILLY CAFE- ROCKWELL	5.	01/01 - 01/12	12	1,352	621,856	459	211,431	410,424	66%	324,323	404,043	-19%	553,423	12%	610,136	2%	346,352	79.5%
24.	SUBWAY BATANGAS	6.	01/01 - 01/12	12	12	482,758	40,229	159,310	323,448	67%	252,250	296,083	-14%						
25.	CAFE EXPRESS- T3 ARRV	7.	01/01 - 01/12	12	1,975	420,134	212	138,644	281,490	67%	257,223	221,981	15%	217,565	93%	442,239	-5%	220,887	90.2%
26.	CAFE EXPRESS- T3 SPACE32	8.	01/01 - 01/12	12	1,230	381,027	309	125,739	255,288	67%	213,402	207,255	2%	249,263	53%	257,217	48%		
27.	CAFE EXPRESS- T3 LOUNGE	9.	01/01 - 01/12	12	1,345	346,310	257	114,282	232,028	67%	194,889	213,175	-8%	212,944	63%	422,025	-18%	461,985	-25.0%
28.	CAFE EXPRESS- BATANGAS	10.	01/01 - 01/12	12	827	242,627	293	80,067	162,560	67%	118,509	165,343	-28%			145,045	67%		
29.	ILLY CAFE- OPUS MALL	11.	01/01 - 01/12	12	511	173,292	339	57,186	116,105	67%	78,935	110,963	-28%			141,009	23%		

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STORE	CURRENT - Jan 2025									PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019				
	JAN 1-12, 2025									01/06-01/12 vs 12/30-01/05			JAN 1-12, 2024		DEC 1-12, 2024		JAN 1-12, 2019				
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%			
REGENT TRAVEL RETAIL STORES																					
RESTO																					
30. CAFE EXPRESS- KALIBO	12.	01/01 - 01/12	12	134	25,939	193	8,560	17,379	67%	14,781	13,743	7%	20,592	26%	24,555	6%					
CTS -19 %		RESTO Total:					12,405,769		4,100,122	8,305,647	67%	6,990,137	7,148,821	-2%	10,432,152	19%	10,625,940	17%	3,104,161	299.6%	67%
FRANCHISE STORES																					
31. 7-11 BORA TOUR CENTER	1.	01/01 - 01/12	12	14,061	2,935,473	208	1,790,638	1,144,834	39%	1,574,761	2,005,429	-21%	2,262,387	30%	2,369,082	24%	2,181,669	34.5%	39%		
32. 7-11 BORA STATION 3	2.	01/01 - 01/12	12	13,255	2,627,875	198	1,629,282	998,592	38%	1,392,376	1,858,555	-25%	1,959,683	34%	1,783,201	47%	2,326,132	12.9%	38%		
33. 7-11 MCIA	3.	01/01 - 01/12	12	15,065	1,926,810	127	1,194,622	732,187	38%	1,111,676	1,091,099	1%	1,707,585	13%	1,696,824	14%					
34. 7-11 PITX	4.	01/01 - 01/12	12	22,555	1,799,045	79	1,223,350	575,694	32%	952,802	1,152,852	-17%	1,861,813	-3%	1,694,235	6%					
35. MINISO CEBU	5.	01/01 - 01/12	12	1,747	1,045,107	598	481,808	563,298	54%	563,331	710,770	-20%	663,339	58%	1,009,297	4%					
36. MINISO DRIVE&DINE	6.	01/01 - 01/12	12	897	612,056	682	389,975	222,081	36%	251,451	513,067	-50%	538,602	14%	648,081	-6%					
37. MINISO T3	7.	01/01 - 01/12	12	796	454,363	570	211,720	242,642	53%	270,672	253,659	6%	913,946	-50%	803,463	-43%					
CTS -17 %		FRANCHISE STORES Total:					11,400,732		6,921,400	4,479,332	39%	6,117,071	7,585,434	-19%	9,907,358	15%	10,004,186	14%	4,507,801	152.9%	38%
BEAUTY, FASHION & ACCESSORIES																					
38. BBW T3 LANDSIDE	1.	01/01 - 01/12	12	994	2,108,653	2,121	1,256,017	852,635	40%	1,099,831	1,311,357	-16%	1,795,734	17%	2,883,557	-27%	772,737	172.8%	52%		
39. THE RUNWAY T3 INTL (S6)	2.	01/01 - 01/12	12	844	1,299,251	1,539	689,916	609,334	47%	720,573	792,125	-9%	491,774	164%	1,052,918	23%	251,450	416.7%	58%		
40. CITY OF DREAMS	3.	01/01 - 01/12	12	248	1,179,377	4,755	538,437	640,939	54%	651,245	980,754	-33%	847,199	39%	1,851,402	-36%					
41. VS T3 DOM	4.	01/01 - 01/12	12	319	1,038,115	3,254	467,332	570,782	55%	583,095	746,031	-21%	1,189,734	-13%	2,753,877	-62%	782,491	32.6%	55%		
42. VS T3 LANDSIDE	5.	01/01 - 01/12	12	316	911,662	2,885	445,608	466,053	51%	528,543	639,952	-17%	1,478,620	-38%	1,763,879	-48%	922,182	-1.1%	52%		
43. T3 INTL JO MALONE	6.	01/01 - 01/12	12	86	537,590	6,251	268,731	268,858	50%	270,180	351,790	-23%	309,515	74%	432,225	24%	455,885	17.9%	54%		
44. MAC T3 DOM	7.	01/01 - 01/12	12	132	430,960	3,264	215,812	215,147	50%	242,565	259,073	-6%	338,785	27%	494,680	-13%	554,360	-22.2%	54%		
45. BTG - CLARK DPD	8.	01/01 - 01/12	12	150	430,703	2,871	239,347	191,355	44%	178,497	329,912	-45%			542,191	-21%					
46. MAC T3 INTL	9.	01/01 - 01/12	12	79	277,810	3,516	126,933	150,876	54%	150,830	206,571	-26%	139,725	99%	201,767	38%	446,970	-37.8%	54%		
47. BEAUTY TO GO-KALIBO	10.	01/01 - 01/12	10	32	118,257	3,695	60,482	57,774	49%	93,250	25,007	272%	173,967	-32%	92,855	27%	727,187	-83.7%	54%		
48. T3 INTL KIEHLS	11.	01/02 - 01/12	6	12	38,450	3,204	17,968	20,481	53%	23,100	18,095	27%	79,050	-51%	73,345	-48%	387,030	-90.0%	47%		
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:					8,370,828		4,326,588	4,044,239	48%	4,541,709	5,660,667	-19%	6,844,104	22%	12,142,696	-31%	5,300,293	57.9%	53%
OUTLETS																					
49. BORACAY	1.	01/01 - 01/12	12	698	990,171	1,418	561,426	428,744	43%	443,455	851,710	-47%	588,879	68%	547,644	81%	161,742	512.1%	42%		
50. SLEX	2.	01/01 - 01/12	12	402	926,073	2,303	547,412	378,660	41%	397,663	717,996	-44%	596,444	55%	1,345,611	-31%	474,591	95.1%	43%		
51. NLEX MEGA STATION	3.	01/01 - 01/12	12	427	814,942	1,908	488,911	326,030	40%	327,948	716,640	-54%	526,916	55%	961,316	-15%	955,911	-14.7%	42%		
52. NLEX DRIVE&DINE	4.	01/01 - 01/12	12	346	723,597	2,091	416,291	307,305	42%	343,846	598,236	-42%	423,620	71%	1,110,803	-35%					
53. NLEX BALAGTAS	5.	01/01 - 01/12	12	311	661,693	2,127	391,816	269,877	41%	349,570	443,575	-21%	528,249	25%	971,275	-32%	582,867	13.5%	43%		

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Group by Business Concept

STORE	CURRENT - Jan 2025 JAN 1-12, 2025									PREV WEEK COMPARISON 01/06-01/12 vs 12/30-01/05			Prev. Year - Jan 2024 JAN 1-12, 2024		Last Month - Dec 2024 DEC 1-12, 2024		Pre-Pandemic - Jan 2019 JAN 1-12, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. FR PITX	6.	01/01 - 01/12	12	373	601,813	1,613	370,527	231,286	38%	349,709	376,264	-7%	395,876	52%	764,012	-21%			
55. SUBIC FREEPORT	7.	01/01 - 01/12	12	184	507,114	2,756	285,283	221,830	44%	189,352	448,615	-57%	304,661	66%	795,033	-36%	646,609	-21.5%	41%
56. CLARK PUREGOLD	8.	01/01 - 01/12	12		488,631		210,832	277,798	57%	247,718	373,852	-33%	415,755	18%	1,058,486	-54%	578,027	-15.4%	53%
57. BORA ISLAND SOUVENIRS	9.	01/07 - 01/12	6		481,601		288,960	192,640	40%	481,601			641,352	-25%					
58. CEBU PUEBLO VERDE	10.	01/01 - 01/12	12	141	305,717	2,168	183,083	122,633	40%	179,431	182,636	-1%	205,972	48%	721,863	-58%	406,907	-24.8%	36%
59. TRAVEL HUB BATANGAS	11.	01/01 - 01/12	12	263	213,068	810	128,494	84,574	40%	103,514	174,418	-40%			202,726	5%			
CTS -10 %	OUTLETS Total:				6,714,423		3,873,041	2,841,382	42%	3,413,809	4,883,945	-30%	4,627,728	45%	8,478,773	-21%	3,806,656	76.3%	43%
ATHLEISURE																			
60. THE SHOPPES T3 LANDSIDE	1.	01/01 - 01/12	12	2,208	4,307,966	1,951	2,990,155	1,317,810	31%	2,280,043	2,819,174	-19%	3,294,058	31%	6,379,958	-32%	2,296,918	87.5%	37%
61. SPACE28 TRAVEL BUDDY T3	2.	01/01 - 01/12	12	318	991,072	3,116	594,616	396,455	40%	619,150	523,166	18%	1,120,648	-12%	962,549	3%	685,449	44.5%	41%
62. T3 INTL SPACE5	3.	01/01 - 01/12	12	378	264,421	699	188,958	75,462	29%	176,562	123,001	43%	419,685	-37%	532,647	-50%	272,550	-2.9%	63%
63. DFP FIESTAMALL	4.	01/02 - 01/12	11	11	110,080	10,007	58,740	51,340	47%	81,204	40,070	102%							
64. DFP LUXEMALL	5.	01/02 - 01/12	9	9	58,090	6,454	33,411	24,678	42%	42,111	26,652	58%							
CTS -9 %	ATHLEISURE Total:				5,731,630		3,865,882	1,865,747	33%	3,199,071	3,532,063	-9%	4,834,391	19%	7,875,154	-27%	3,254,918	76.0%	40%
ECOMMERCE																			
65. SHOPEE	1.	01/02 - 01/11	9	472	459,148	972	218,671	240,476	52%	255,547	203,601	25%	192,795	138%	527,025	-13%			
CTS -1 %	ECOMMERCE Total:				459,148		218,671	240,476	52%	255,547	203,601	25%	192,795	138%	527,025	-13%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				65,611,430		32,172,092	33,439,337	51%	35,855,920	41,483,112	-13%	55,794,312	18%	68,465,838	-4%	29,635,508	121.3%	188%

CTS - Contribution to Sales  
Incomplete Days or Period

## RTRG AFFILIATES

RESTO - WENDY'S																		
1. T3 BURGER- WENDY'S NAIA	1.	01/01 - 01/12	12	8,789	3,775,664	429	1,774,562	2,001,102	53%	2,230,951	2,182,763	2%	3,317,580	14%	4,195,796	-10%		
2. T3 BURGER- WENDY'S CLARK	2.	01/01 - 01/12	12	3,369	1,935,147	574	909,519	1,025,628	53%	968,382	1,258,901	-23%	880,081	120%	1,227,296	58%		
3. T3 BURGER- WENDY'S MEXICO	3.	01/01 - 01/12	12	1,908	1,245,820	652	585,535	660,284	53%	423,381	1,110,721	-61%	750,590	66%	901,531	38%		
4. T3 BURGER- WENDY'S BACOR	4.	01/01 - 01/12	12	2,827	1,155,516	408	543,092	612,423	53%	665,933	730,560	-8%	1,209,265	-4%	1,626,603	-29%		
5. T3 BURGER- WENDY'S PITX	5.	01/01 - 01/12	12	3,545	1,052,285	296	494,574	557,711	53%	508,005	701,013	-27%	1,389,805	-24%	1,419,758	-26%		
6. T3 BURGER- WENDY'S PANCAK	6.	01/01 - 01/12	12	341	341,542	1,001	122,955	218,586	64%	123,786	307,969	-59%	358,464	-5%	261,565	31%		
7. T3 BURGER- WENDY'S YELLOW	7.	01/01 - 01/12	12	328	314,972	960	113,390	201,582	64%	105,069	290,173	-63%	260,315	21%	198,513	59%		
CTS -72 %	RESTO - WENDY'S Total:				9,820,949		4,543,629	5,277,319	54%	5,025,509	6,582,103	-23%	8,166,103	20%	9,831,066	0%	0	

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	JAN 1-12, 2025									01/06-01/12 vs 12/30-01/05			JAN 1-12, 2024		DEC 1-12, 2024		JAN 1-12, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	01/01 - 01/12	12	219	965,720	4,409	527,412	438,307	45%	545,400	619,365	-11%	1,588,110	-39%	1,456,870	-34%			
9. POD3	2.	01/01 - 01/12	12	309	705,495	2,283	397,502	307,992	44%	388,891	445,904	-12%	515,650	37%	660,131	7%	2,587,815	-72.7%	
10. POD1	3.	01/01 - 01/12	12	120	679,400	5,661	387,096	292,303	43%	330,360	456,090	-27%	547,760	24%	422,260	61%	4,244,967	-83.9%	
11. PLAYGROUND	4.	01/01 - 01/12	12	181	489,261	2,703	274,434	214,826	44%	337,034	238,615	41%	501,555	-2%	832,461	-41%			
12. POD2	5.	01/01 - 01/12	9	23	479,890	20,864	197,464	282,425	59%	107,800	484,090	-77%	252,500	90%	426,880	12%			
13. POD4	6.	01/01 - 01/12	12	169	405,666	2,400	234,187	171,478	42%	272,305	168,355	61%	202,004	101%	247,477	64%	397,205	2.1%	
CTS -28 %	MTR SALES Total:				3,725,432		2,018,098	1,707,333	46%	1,981,790	2,412,419	-17%	3,607,579	3%	4,046,080	-8%	7,229,987	-48.4%	
RTRG AFFILIATES TOTAL					13,546,381		6,561,727	6,984,653	52%	7,007,299	8,994,522	-22%	11,773,683	15%	13,877,146	-2%	7,229,987	87.3%	
GRAND TOTAL:					79,157,811		38,733,820	40,423,991	52.0%	42,863,220	50,477,635	-15%	67,567,995	17%	82,342,985	-4%	36,865,495	114.7%	

CTS - Contribution to Sales  
Incomplete Days or Period