

STORE		CURRENT YEAR		LAST YEAR				PRE-PANDEMIC			
		01/01/2024 To 09/30/2024		01/01/2023 To 09/30/2023		Inc / Dec %		01/01/2019 To 09/30/2019		Inc / Dec %	
		SALES	GP	SALES	GP	SALES	GP	SALES	GP	SALES	GP
FOOD, CONVENIENCE & GIFTING											
1 WH SMITH NAIA T1 DEP	1	87,892,444	53,099,487	53,375,157	29,295,053	64.6%	81.2%				
2 WH SMITH T3 INTL (S12)	2	49,406,465	29,440,696	31,255,517	17,383,377	58.0%	69.3%	21,398,417	12,884,243	130.8%	128.5%
3 SPACE38 CSP2 T3	3	45,908,547	25,882,526	38,242,899	18,954,181	20.0%	36.5%	36,895,887	16,292,286	24.4%	58.8%
4 WH SMITH CEBU T2 DEP	4	39,659,213	27,269,601	48,469,071	32,509,632	-18.1%	-16.1%	58,044,161	37,354,137	-31.6%	-26.9%
5 AIRMALL T3 DOM	5	39,366,483	26,676,554	37,852,061	23,491,503	4.0%	13.5%	37,646,854	17,721,468	4.5%	50.5%
6 THE SHOPPES CSP1	6	37,552,621	19,905,420	40,552,647	18,804,600	-7.3%	5.8%	65,378,142	26,760,001	-42.5%	-25.6%
7 CSP PITX	7	25,778,062	8,275,803	18,738,887	5,501,280	37.5%	50.4%				
8 WH SMITH CEBU T1 NRTH WIN	8	15,466,114	10,632,888	11,607,950	7,793,039	33.2%	36.4%				
9 WH SMITH CEBU T1 DDL	9	11,483,271	7,817,209	12,317,696	8,184,682	-6.7%	-4.4%	1,573,753	927,507	629.6%	742.8%
10 WH SMITH NAIA T3 BUS GATE	10	6,321,267	4,304,166	9,064,616	5,828,889	-30.2%	-26.1%	583,596	348,533	983.1%	1134.9%
11 WH SMITH CEBU T2 ARR	11	6,311,755	4,380,237	8,044,221	5,610,283	-21.5%	-21.9%	12,855,002	8,528,934	-50.9%	-48.6%
12 WH SMITH T4 -AM	12	6,221,085	4,009,087	11,868,993	7,401,027	-47.5%	-45.8%	15,768,468	8,294,346	-60.5%	-51.6%
13 WH SMITH BACOLOD	13	5,570,817	3,650,945	930,956	621,928	498.3%	487.0%				
14 WH SMITH NAIA T3 (S32)	14	5,049,384	3,046,717	6,810,123	4,092,488	-25.8%	-25.5%				
15 WH SMITH LAGUINDINGAN	15	4,669,680	3,181,278	2,004,569	1,247,541	132.9%	155.0%				
16 AIRMALL ILOILO	16	3,392,895	1,969,425								
17 WH SMITH CLARK IPD	17	759,768	509,340								
18 WH SMITH BICOL	18	99,799	65,424								
FOOD, CONVENIENCE & GIFTING Total		390,909,678	234,116,812	331,135,371	186,719,511	18.0%	25.3%	250,144,283	129,111,459	56.2%	81.3%
FRANCHISE STORES											
19 7-11 BORA TOUR CENTER	1	49,730,285	19,394,811	43,973,102	17,149,510	13.0%	13.0%	56,049,707	21,859,385	-11.2%	-11.2%
20 KRISPY KREME T3 DOM	2	41,652,536	14,605,338	46,502,981	16,276,043	-10.4%	-10.2%	56,659,252	13,101,114	-26.4%	11.4%
21 7-11 BORA STATION 3	3	41,468,775	15,758,134	38,586,808	14,668,939	7.4%	7.4%	53,708,042	20,409,056	-22.7%	-22.7%
22 7-11 PITX	4	38,768,816	12,406,021	41,379,496	13,241,438	-6.3%	-6.3%	11,601,046	3,712,334	234.1%	234.1%
23 7-11 MCIA	5	38,206,493	14,518,467	30,280,029	11,506,411	26.1%	26.1%				
24 MINISO CEBU	6	15,643,256	8,561,082	8,968,611	4,884,704	74.4%	75.2%				
25 MINISO T3	7	14,344,527	7,849,017	14,746,436	7,982,769	-2.7%	-1.6%	3,833,000	1,630,011	274.2%	381.5%
26 MINISO DRIVE&DINE	8	8,819,374	3,367,239	8,242,578	3,308,087	6.9%	1.7%				
27 KRISPY KREME CSP2	9	7,819,777	2,350,512	7,712,892	2,313,867	1.3%	1.5%	13,501,775	3,375,443	-42.0%	-30.3%
FRANCHISE STORES Total		256,453,842	98,810,625	240,392,936	91,331,772	6.6%	8.1%	195,352,824	64,087,347	31.2%	54.1%
RESTO											
28 SUBWAY T1	1	78,810,307	52,802,905	32,411,657	21,715,810	143.1%	143.1%				
29 CAFE EXPRESS- T1	2	75,260,036	50,424,224	77,155,481	51,694,172	-2.4%	-2.4%	45,992,399	30,814,907	63.6%	63.6%
30 SUBWAY T3	3	29,607,802	19,837,227								
31 ILLY CAFE- ROCKWELL	4	12,475,093	8,233,561	10,764,399	7,104,503	15.8%	15.8%	7,952,146	5,248,416	56.8%	56.8%
32 CAFE EXPRESS- T3 LOUNGE	5	7,354,467	4,927,493	9,819,286	6,578,921	-25.1%	-25.1%	9,220,811	6,177,943	-20.2%	-20.2%
33 CAFE EXPRESS- T3 ARRV	6	5,147,045	3,448,520	4,191,918	2,808,585	22.7%	22.7%	3,850,220	2,650,161	33.6%	30.1%
34 CAFE EXPRESS- T3 SPACE32	7	4,224,151	2,830,181	3,294,419	2,207,261	28.2%	28.2%				
35 CAFE EXPRESS- KALIBO	8	529,952	356,022	688,955	461,600	-23.0%	-22.8%				
RESTO Total		213,408,857	142,860,137	138,326,118	92,570,855	54.2%	54.3%	67,015,577	44,891,429	218.4%	218.2%
BEAUTY, FASHION & ACCESSORIES											
36 BBW T3 DOM	1	31,381,685	17,495,931	24,165,370	14,611,726	29.8%	19.7%	17,446,282	10,150,229	79.8%	72.3%
37 VS T3 DOM	2	30,369,545	15,535,888	27,385,100	15,682,848	10.8%	-0.9%	24,403,619	13,639,114	24.4%	13.9%
38 CITY OF DREAMS	3	27,344,876	15,767,503	19,694,163	12,339,320	38.8%	27.7%				
39 VS T3 LANDSIDE	4	22,708,382	11,124,683	20,671,950	11,796,396	9.8%	-5.6%	24,032,058	12,853,084	-5.5%	-13.4%
40 BBW T3 LANDSIDE	5	20,247,174	10,982,294	15,978,870	9,621,690	26.7%	14.1%	16,749,324	9,431,078	20.8%	16.4%

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BEAUTY, FASHION & ACCESSORIES										
41 THE RUNWAY T3 INTL (S6) 6	15,977,782	8,780,013	5,405,785	3,370,063	195.5%	160.5%	6,552,386	3,756,611	143.8%	133.7%
42 BEAUTY TO GO-T3 DOM 7	15,096,171	7,864,913	11,461,809	6,114,115	31.7%	28.6%	8,352,346	4,835,830	80.7%	62.6%
43 MAC T3 DOM 8	7,663,272	4,384,322	7,388,935	3,854,803	3.7%	13.7%	14,647,948	7,892,314	-47.6%	-44.4%
44 T3 INTL JO MALONE 9	7,512,010	3,964,137	5,388,930	2,939,735	39.3%	34.8%	11,300,552	5,781,980	-33.5%	-31.4%
45 MAC T3 INTL 10	3,791,798	2,339,584	2,372,065	1,427,949	59.8%	63.8%	11,089,463	5,975,818	-65.8%	-60.8%
46 T3 INTL KIEHLS 11	2,205,559	1,037,817	1,919,842	959,185	14.8%	8.1%	12,751,748	6,450,492	-82.7%	-83.9%
47 BEAUTY TO GO-KALIBO 12	2,119,161	1,217,081	2,930,309	1,733,444	-27.6%	-29.7%	20,387,006	11,875,918	-89.6%	-89.7%
BEAUTY, FASHION & ACCESSORIES Total	186,417,418	100,494,171	144,763,128	84,451,280	28.7%	18.9%	167,712,736	92,642,475	11.1%	8.4%
ATHLEISURE										
48 THE SHOPPES T3 LANDSIDE 1	51,350,035	17,095,575	32,746,244	11,671,337	56.8%	46.4%	50,850,388	17,979,488	0.9%	-4.9%
49 SPACE28 TRAVEL BUDDY T3 2	19,908,535	8,222,468	16,976,153	7,549,221	17.2%	8.9%	16,198,557	6,112,267	22.9%	34.5%
50 THE SHOPPES LEFT WING 3	15,849,723	6,491,921	13,370,507	6,072,652	18.5%	6.9%	9,651,395	1,464,509	64.2%	343.2%
51 T3 INTL SPACE5 4	12,359,559	2,729,197	5,001,937	516,080	147.0%	428.8%	8,744,948	5,125,008	41.3%	-46.7%
ATHLEISURE Total	99,467,853	34,539,161	68,094,843	25,809,292	46.0%	33.8%	85,445,289	30,681,274	16.4%	12.5%
OUTLETS										
52 NLEX BALAGTAS 1	11,728,223	4,982,909	9,698,391	4,096,702	20.9%	21.6%	12,660,217	5,534,501	-7.3%	-9.9%
53 BORA ISLAND SOUVENIRS 2	11,239,136	4,495,654								
54 BORACAY 3	11,077,811	4,507,354	13,590,662	5,509,189	-18.4%	-18.1%	21,531,113	9,782,703	-48.5%	-53.9%
55 CLARK PUREGOLD 4	11,051,098	4,700,644	9,153,031	3,960,014	20.7%	18.7%	13,576,788	6,864,368	-18.6%	-31.5%
56 NLEX MEGA STATION 5	10,734,561	4,525,083	9,961,709	4,135,714	7.7%	9.4%	19,674,891	8,110,634	-45.4%	-44.2%
57 NLEX DRIVE&DINE 6	10,630,536	4,871,771	9,147,174	4,224,444	16.2%	15.3%	1,565,807	755,216	578.9%	545.0%
58 FR PITX 7	10,008,947	4,103,694	8,607,030	3,749,982	16.2%	9.4%				
59 SUBIC FREEPORT 8	9,555,466	4,067,684	7,510,111	3,455,117	27.2%	17.7%	14,782,476	5,903,784	-35.3%	-31.1%
60 SLEX 9	6,259,858	2,778,977	11,985,982	4,816,341	-47.7%	-42.3%	13,793,577	5,742,602	-54.6%	-51.6%
61 CEBU PUEBLO VERDE 10	4,416,576	1,784,544	5,428,378	2,121,578	-18.6%	-15.8%	9,118,042	3,561,400	-51.5%	-49.8%
OUTLETS Total	96,702,217	40,818,320	85,082,472	36,069,086	13.6%	13.1%	106,702,914	46,255,210	-9.3%	-11.7%
ECOMMERCE										
62 SHOPEE 1	4,095,783	2,371,838	4,055,554	2,171,906	0.9%	9.2%				
63 LAZADA 2	247,855	135,635	2,271,974	1,316,829	-89.0%	-89.6%				
ECOMMERCE Total	4,343,638	2,507,474	6,327,528	3,488,735	-31.3%	-28.1%				
YTD TOTAL:	1,247,703,506	654,146,702	1,014,122,400	520,440,534	23.0%	25.6%	872,373,625	407,669,196	43.0%	60.4%