

SALES COMPARATIVE

Group by Business Concept

STORE			CURRENT - Sep 2024 SEP 1-30, 2024							PREV WEEK COMPARISON 09/24-09/30 vs 09/17-09/23			Prev. Year - Sep 2023 SEP 1-30, 2023		Prev. Month - Aug 2024 AUG 1-30, 2024		Pre-Pandemic - Sep 2019 SEP 1-30, 2019		
			PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	09/01 - 09/30	30	16,243	8,399,737	517	3,216,606	5,183,131	62%	1,873,330	2,094,040	-10%	9,236,481	-9%	9,938,333	-15%		
2.	SPACE38 CSP2 T3	2.	09/01 - 09/30	30	4,851	4,771,654	983	1,915,691	2,855,962	60%	1,049,548	1,075,500	-2%	3,859,852	24%	4,794,664	0%	3,915,334	21.8%
3.	THE SHOPPES CSP1	3.	09/01 - 09/30	30	3,758	3,893,770	1,036	1,723,925	2,169,844	56%	832,829	1,010,641	-17%	4,002,285	-3%	4,606,652	-15%	6,069,211	-35.8%
4.	WH SMITH T3 INTL (S12)	4.	09/01 - 09/30	30	7,826	3,885,105	496	1,576,682	2,308,422	59%	922,917	906,748	1%	4,503,558	-14%	5,128,981	-24%	2,396,587	62.1%
5.	AIRMALL T3 DOM	5.	09/01 - 09/30	30	4,056	3,347,477	825	1,131,474	2,216,002	66%	871,348	746,053	16%	3,966,400	-16%	3,846,822	-13%	3,422,049	-2.1%
6.	CSP PITX	6.	09/01 - 09/30	30	18,544	2,807,172	151	1,869,937	937,234	33%	640,489	688,060	-6%	2,562,119	10%	2,964,810	-5%		
7.	WH SMITH CEBU T1 NRTH WIN	7.	09/01 - 09/30	30	5,366	1,319,250	245	452,954	866,295	66%	303,387	316,692	-4%	1,259,029	5%	1,609,812	-18%		
8.	WH SMITH CLARK IPD	8.	09/03 - 09/30	28	2,326	759,768	326	250,427	509,340	67%	172,690	178,629	-3%						
9.	WH SMITH NAIA T3 BUS GATE	9.	09/01 - 09/30	30	3,452	612,070	177	192,300	419,769	69%	146,314	152,598	-4%	475,280	29%	626,957	-2%	583,596	4.8%
10.	WH SMITH LAGUINDINGAN	10.	09/01 - 09/30	30	2,619	438,985	167	130,119	308,865	70%	114,765	105,450	8%	423,955	4%	542,740	-19%		
11.	WH SMITH T4 -AM	11.	09/01 - 09/30	30	1,454	432,212	297	166,806	265,405	61%	118,870	104,249	14%	285,994	51%	508,602	-15%	1,551,554	-72.1%
12.	WH SMITH BACOLOD	12.	09/01 - 09/30	30	1,920	418,635	218	142,597	276,037	66%	99,580	113,414	-12%	527,739	-21%	505,412	-17%		
13.	WH SMITH NAIA T3 (S32)	13.	09/01 - 09/30	30	1,206	393,737	326	155,227	238,509	61%	75,025	98,884	-24%	679,548	-42%	445,707	-12%		
14.	AIRMALL ILOILO	14.	09/01 - 09/30	30	476	362,756	762	174,245	188,510	52%	68,886	93,652	-26%			430,758	-16%		
15.	WH SMITH BICOL	15.	09/20 - 09/30	11	502	99,799	198	34,374	65,424	66%	57,135	42,664	33%						
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:					31,942,130		13,133,373	18,808,756	59%	7,347,114	7,727,277	-4%	31,782,244	1%	35,950,255	-11%	17,938,333	78.0%	47%
FRANCHISE STORES																			
16.	KRISPY KREME T3 DOM	1.	09/01 - 09/30	30	6,437	4,456,507	692	2,883,339	1,573,167	35%	1,213,143	983,664	23%	4,348,370	2%	4,790,499	-7%	5,765,494	-22.7%
17.	7-11 BORA TOUR CENTER	2.	09/01 - 09/30	30	20,582	4,334,897	210	2,644,287	1,690,610	39%	897,594	1,157,855	-22%	3,937,158	10%	5,208,024	-17%	4,792,573	-9.5%
18.	7-11 PITX	3.	09/01 - 09/30	30	52,762	3,783,549	71	2,572,813	1,210,735	32%	920,172	894,153	2%	4,192,533	-10%	4,027,377	-6%	3,639,492	3.9%
19.	7-11 MCIA	4.	09/01 - 09/30	30	31,312	3,574,520	114	2,216,202	1,358,317	38%	852,542	834,084	2%	2,960,125	21%	4,246,610	-16%		
20.	7-11 BORA STATION 3	5.	09/01 - 09/30	30	17,429	3,015,183	172	1,869,414	1,145,769	38%	825,935	733,602	12%	2,622,170	15%	3,699,573	-18%	3,234,005	-6.7%
21.	MINISO T3	6.	09/01 - 09/30	30	2,871	1,702,182	592	779,407	922,774	54%	386,532	463,080	-16%	1,514,706	12%	1,473,249	16%	3,206,210	-46.9%
22.	KRISPY KREME CSP2	7.	09/01 - 09/30	30	3,531	1,561,092	442	1,092,764	468,327	30%	413,870	370,885	11%	752,963	107%	961,894	62%	1,392,591	12.0%
23.	MINISO CEBU	8.	09/01 - 09/30	30	2,639	1,396,933	529	639,385	757,547	54%	323,293	350,981	-7%	1,360,278	3%	1,659,765	-16%		
24.	MINISO DRIVE&DINE	9.	09/01 - 09/30	30	1,545	980,347	634	622,934	357,412	36%	282,901	219,875	28%	864,824	13%	1,011,330	-3%		
CTS -21 % FRANCHISE STORES Total:					24,805,213		15,320,550	9,484,663	38%	6,115,985	6,008,181	1%	22,553,131	10%	27,078,325	-8%	22,030,368	12.5%	33%
BEAUTY, FASHION & ACCESSORIES																			
25.	VS T3 DOM	1.	09/01 - 09/30	30	1,034	3,694,140	3,572	1,625,973	2,068,166	56%	864,360	812,160	6%	2,800,850	32%	3,512,280	5%	2,603,415	41.8%
26.	CITY OF DREAMS	2.	09/01 - 09/30	30	769	3,449,255	4,485	1,545,406	1,903,848	55%	670,887	918,208	-26%	2,064,204	67%	3,388,172	2%		

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STORE		CURRENT - Sep 2024 SEP 1-30, 2024								PREV WEEK COMPARISON 09/24-09/30 vs 09/17-09/23			Prev. Year - Sep 2023 SEP 1-30, 2023		Prev. Month - Aug 2024 AUG 1-30, 2024		Pre-Pandemic - Sep 2019 SEP 1-30, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	BBW T3 DOM	3.	09/01 - 09/30	30	1,620	3,387,500	2,091	1,395,221	1,992,278	59%	822,900	786,190	4%	2,342,100	45%	3,851,125	-12%	2,037,945	66.2%	51%
28.	VS T3 LANDSIDE	4.	09/01 - 09/30	30	708	2,536,320	3,582	1,115,823	1,420,496	56%	695,110	602,460	15%	2,837,600	-11%	2,305,650	10%	2,743,125	-7.5%	47%
29.	BBW T3 LANDSIDE	5.	09/01 - 09/30	30	1,008	2,104,100	2,087	863,045	1,241,054	59%	561,590	477,620	17%	1,582,080	33%	2,336,390	-10%	2,119,175	-0.7%	50%
30.	THE RUNWAY T3 INTL (S6)	6.	09/01 - 09/30	30	1,373	1,996,238	1,453	999,435	996,802	50%	477,952	462,312	3%	807,497	147%	2,163,043	-8%	738,616	170.2%	61%
31.	BEAUTY TO GO-T3 DOM	7.	09/01 - 09/30	30	365	1,561,888	4,279	744,731	817,156	52%	365,795	385,597	-5%	1,352,340	15%	1,865,472	-16%	936,136	66.8%	57%
32.	MAC T3 DOM	8.	09/01 - 09/30	30	450	1,325,545	2,945	650,094	675,450	51%	396,475	235,000	68%	814,830	63%	948,455	40%	1,247,484	6.2%	52%
33.	T3 INTL JO MALONE	9.	09/01 - 09/30	28	79	611,770	7,743	269,662	342,107	56%	124,220	204,600	-39%	561,850	9%	1,496,970	-59%	1,068,330	-42.7%	53%
34.	MAC T3 INTL	10.	09/01 - 09/30	30	225	534,812	2,376	246,593	288,219	54%	134,175	90,527	48%	342,635	56%	517,225	3%	1,066,010	-49.8%	54%
35.	T3 INTL KIEHLS	11.	09/01 - 09/30	30	106	419,955	3,961	271,896	148,058	35%	61,640	101,280	-39%	245,395	71%	240,713	74%	1,257,734	-66.6%	47%
36.	BEAUTY TO GO-KALIBO	12.	09/01 - 09/29	24	78	168,911	2,165	69,717	99,193	59%	21,558	72,271	-70%	299,237	-44%	203,695	-17%	1,606,880	-89.4%	60%
CTS -18 %		BEAUTY, FASHION & ACCESSORIES Total:				21,790,435		9,797,602	11,992,833	55%	5,196,662	5,148,225	0%	16,050,618	36%	22,829,190	-5%	17,424,851	25.0%	52%
RESTO																				
37.	SUBWAY T1	1.	09/01 - 09/30	30	18,436	7,169,508	388	2,365,937	4,803,570	67%	1,670,419	1,838,621	-9%	7,458,331	-4%	8,381,917	-14%			
38.	CAFE EXPRESS- T1	2.	09/01 - 09/30	30	16,249	7,044,610	433	2,324,721	4,719,889	67%	1,587,227	1,744,090	-8%	8,759,257	-20%	7,941,180	-11%	4,124,006	70.8%	67%
39.	SUBWAY T3	3.	09/01 - 09/30	30	10,099	3,338,339	330	1,101,651	2,236,687	67%	779,152	776,398	0%			3,132,829	7%			
40.	ILLY CAFE- ROCKWELL	4.	09/01 - 09/30	30	3,022	1,437,941	475	488,900	949,041	66%	320,387	345,307	-7%	1,152,014	25%	1,398,734	3%	798,325	80.1%	66%
41.	CAFE EXPRESS- T3 LOUNGE	5.	09/01 - 09/30	30	3,230	864,722	267	285,358	579,364	67%	190,540	223,288	-14%	472,157	83%	859,046	1%	772,891	11.8%	67%
42.	CAFE EXPRESS- T3 ARRIV	6.	09/01 - 09/30	30	2,296	582,024	253	192,068	389,956	67%	138,295	118,925	16%	475,889	22%	585,496	-1%	326,198	78.4%	67%
43.	CAFE EXPRESS- T3 SPACE32	7.	09/01 - 09/30	30	1,559	518,422	332	171,079	347,343	67%	96,127	131,468	-26%	357,638	45%	455,789	14%			
44.	CAFE EXPRESS- KALIBO	8.	09/01 - 09/30	30	204	39,112	191	12,907	26,205	67%	5,862	8,976	-34%	51,111	-23%	52,831	-26%			
CTS -17 %		RESTO Total:				20,994,682		6,942,624	14,052,058	67%	4,788,012	5,187,076	-7%	18,726,400	12%	22,807,825	-8%	6,021,422	248.6%	67%
ATHLEISURE																				
45.	THE SHOPPES T3 LANDSIDE	1.	09/01 - 09/30	30	4,228	8,248,328	1,950	5,333,114	2,915,213	35%	1,673,294	1,868,653	-10%	5,788,484	42%	8,251,862	0%	6,030,949	36.7%	31%
46.	SPACE28 TRAVEL BUDDY T3	2.	09/01 - 09/30	30	758	2,152,196	2,839	1,283,526	868,670	40%	439,168	404,037	8%	1,916,835	12%	1,873,852	15%	1,953,933	10.1%	36%
47.	T3 INTL SPACE5	3.	09/01 - 09/30	30	2,576	1,518,995	589	1,081,118	437,876	29%	338,867	351,146	-3%	803,629	89%	1,344,954	13%	595,250	155.1%	64%
CTS -10 %		ATHLEISURE Total:				11,919,519		7,697,759	4,221,760	35%	2,451,329	2,623,836	-6%	8,508,948	40%	11,470,669	4%	8,580,132	38.9%	34%
OUTLETS																				
48.	SLEX	1.	09/01 - 09/30	30	692	1,457,422	2,106	829,469	627,952	43%	405,722	223,713	81%	1,229,463	19%	1,468,691	-1%	1,284,614	13.4%	43%
49.	NLEX DRIVE&DINE	2.	09/01 - 09/30	30	617	1,224,222	1,984	686,736	537,485	44%	273,300	281,842	-3%	829,347	48%	1,359,486	-10%	1,132,956	8.0%	49%
50.	NLEX MEGA STATION	3.	09/01 - 09/30	30	544	1,001,416	1,840	588,400	413,015	41%	213,734	282,464	-24%	901,246	11%	1,163,198	-14%	1,832,690	-45.3%	43%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX BALAGTAS	4.	09/01 - 09/30	30	677	999,555	1,476	565,901	433,653	43%	245,437	223,844	9%	1,135,111	-12%	1,352,543	-26%	1,350,433	-25.9%	44%
52. FR PITX	5.	09/01 - 09/30	30	600	927,606	1,546	539,867	387,738	42%	197,526	185,613	6%	1,013,034	-8%	1,226,891	-24%			
53. SUBIC FREEPORT	6.	09/01 - 09/30	30	392	850,986	2,170	482,408	368,578	43%	162,901	219,057	-25%	778,353	9%	977,153	-13%	1,750,994	-51.3%	45%
54. CLARK PUREGOLD	7.	09/01 - 09/30	30		849,094		477,301	371,793	44%	217,867	197,270	10%	1,014,814	-16%	1,078,238	-21%	1,430,473	-40.6%	45%
55. BORACAY	8.	09/01 - 09/30	30	642	820,215	1,277	469,305	350,909	43%	236,175	165,911	42%	916,905	-11%	991,290	-17%	2,603,532	-68.4%	45%
56. CEBU PUEBLO VERDE	9.	09/01 - 09/30	30	300	666,863	2,222	373,115	293,748	44%	152,967	113,522	34%	516,238	29%	822,020	-19%	708,950	-5.9%	43%
CTS -7 %		OUTLETS Total:			8,797,382		5,012,507	3,784,875	43%	2,105,631	1,893,238	11%	8,334,515	6%	10,439,513	-16%	12,094,645	-27.2%	45%
ECOMMERCE																			
57. SHOPEE	1.	09/02 - 09/30	25	599	524,248	875	217,623	306,624	58%	113,207	106,009	6%	417,531	26%	467,764	12%			
CTS -0 %		ECOMMERCE Total:			524,248		217,623	306,624	58%	113,207	106,009	6%	417,531	26%	467,764	12%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			120,773,612		58,122,041	62,651,571	52%	28,117,943	28,693,845	-2%	106,373,389	14%	131,043,543	-8%	84,089,754	43.6%	126%
RTRG AFFILIATES																			
MTR SALES																			
1. PERFUMES AND COSMETICS	1.	09/01 - 09/30	30	1,028	3,989,557	3,880	2,169,341	1,820,215	46%	946,432	1,067,383	-11%	2,798,978	43%	5,255,589	-24%			
2. POD1	2.	09/01 - 09/30	30	463	1,888,760	4,079	1,081,320	807,439	43%	331,640	587,580	-43%	1,824,008	4%	3,051,635	-38%	8,507,603	-77.7%	83%
3. POD3	3.	09/01 - 09/30	30	563	1,534,587	2,725	822,584	712,003	46%	368,608	395,346	-6%	1,712,573	-10%	1,974,036	-22%	5,095,828	-69.8%	80%
4. PLAYGROUND	4.	09/01 - 09/30	30	471	1,313,089	2,787	783,288	529,801	40%	260,598	292,703	-10%	1,333,489	-2%	1,492,987	-12%	1,769,593	-25.7%	44%
5. POD2	5.	09/02 - 09/29	15	23	536,080	23,307	244,207	291,872	54%	55,790	146,980	-62%	1,368,670	-61%	857,480	-37%	5,261,786	-89.8%	72%
6. POD4	6.	09/01 - 09/30	30	143	396,613	2,773	212,399	184,213	46%	102,887	80,472	27%	299,144	33%	856,380	-54%	587,001	-32.4%	90%
7. PLUG AND PLAY	7.	09/01 - 09/16	16	151	357,940	2,370	198,353	159,586	45%				569,430	-37%	1,032,262	-65%	1,084,647	-66.9%	85%
8. AVIATOR	8.	09/01 - 09/12	12	96	235,474	2,452	122,620	112,853	48%				682,930	-66%	704,733	-67%	818,706	-71.2%	92%
9. SWEETS AND STUFF	9.	09/01 - 09/19	19	482	227,764	472	129,637	98,126	43%		19,558	-100%	999,547	-77%	743,840	-69%			
CTS -100 %		MTR SALES Total:			10,479,866		5,763,752	4,716,113	45%	2,065,956	2,590,022	-20%	11,588,771	-10%	15,968,944	-34%	23,125,165	-54.6%	77%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			10,479,866		5,763,752	4,716,113	45%	2,065,956	2,590,022	-20%	11,588,771	-10%	15,968,944	-34%	23,125,165	-54.6%	50%
GRAND TOTAL:					131,253,478		63,885,793	67,367,684	45.0%	30,183,900	31,283,867	-3%	117,962,160	11%	147,012,487	-11%	107,214,920	22.4%	51%

CTS - Contribution to Sales
Incomplete Days or Period