

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Apr 2025 APR 1-6, 2025								PREV WEEK COMPARISON 03/31-04/06 vs 03/24-03/30			Prev. Year - Apr 2024 APR 1-6, 2024		Last Month - Mar 2025 MAR 1-6, 2025		Pre-Pandemic - Apr 2019 APR 1-6, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	04/01 - 04/06	6	4,055	2,182,035	538	722,687	1,459,348	67%	2,530,289	2,357,354	7%	1,853,212	18%	2,249,965	-3%			
2.	THE SHOPPES CSP1	2.	04/01 - 04/06	6	1,096	1,325,157	1,209	535,867	789,290	60%	1,560,495	1,492,584	4%	792,889	67%	1,061,899	25%	1,512,565	-12.3%	40%
3.	AIRMALL T3 DOM	3.	04/01 - 04/06	6	1,858	1,273,665	685	462,236	811,428	64%	1,435,855	1,256,148	14%	764,507	67%	1,136,993	12%	1,100,116	15.7%	46%
4.	WH SMITH T3 INTL (S12)	4.	04/01 - 04/06	6	2,225	1,128,572	507	423,533	705,039	62%	1,287,827	1,095,626	17%	1,107,056	2%	1,038,967	9%	469,271	140.4%	60%
5.	KRISPY KREME T3 DOM	5.	04/01 - 04/06	6	1,498	1,036,706	692	673,858	362,847	35%	1,200,701	1,153,039	4%	735,190	41%	801,655	29%	1,294,160	-19.8%	25%
6.	CSP PITX	6.	04/01 - 04/06	6	3,285	496,278	151	324,670	171,607	35%	585,878	606,825	-3%	440,964	13%	538,430	-8%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	04/01 - 04/06	6	1,662	445,941	268	132,135	313,806	70%	538,911	585,763	-7%	427,589	4%	478,937	-7%			
8.	WH SMITH CLARK IPD	8.	04/01 - 04/06	6	863	330,218	382	109,779	220,439	67%	387,286	369,561	4%			424,736	-22%			
9.	WH SMITH NAIA T3 (S32)	9.	04/01 - 04/06	6	632	225,008	356	73,933	151,074	67%	258,532	215,011	20%	117,005	92%	190,400	18%			
10.	WH SMITH NAIA T3 BUS GATE	10.	04/01 - 04/06	6	1,002	190,668	190	57,651	133,017	70%	210,650	188,403	11%	143,809	33%	179,097	6%			
11.	AIRMALL ILOILO	11.	04/01 - 04/06	6	144	155,179	1,077	64,442	90,736	58%	170,399	180,137	-5%	94,182	65%	163,621	-5%			
12.	WH SMITH LAGUINDINGAN	12.	04/01 - 04/06	6	639	102,370	160	29,992	72,377	71%	112,990	126,935	-10%	94,140	9%	99,935	2%			
13.	WH SMITH CLARK DPD	13.	04/01 - 04/06	6	353	86,587	245	31,971	54,615	63%	105,542	97,564	8%			61,476	41%			
14.	WH SMITH BACOLOD	14.	04/01 - 04/06	6	292	76,429	261	26,423	50,005	65%	90,039	99,217	-9%	128,490	-41%	123,580	-38%			
15.	WH SMITH BICOL	15.	04/01 - 04/06	6	325	71,130	218	24,910	46,219	65%	85,175	88,509	-3%			88,389	-20%			
16.	AIRMALL BOHOL	16.	04/01 - 04/06	6	151	63,320	419	21,224	42,095	66%	67,360	80,710	-16%			57,855	9%			
CTS -32 % FOOD, CONVENIENCE & GIFTING Total:						9,189,267		3,715,318	5,473,948	60%	10,627,932	9,993,390	6%	6,699,038	37%	8,695,938	6%	4,376,114	109.9%	39%
RESTO																				
17.	SUBWAY T1	1.	04/01 - 04/06	6	3,560	1,598,599	449	527,537	1,071,061	67%	1,845,490	1,895,994	-2%	1,764,117	-9%	1,616,139	-1%			
18.	CAFE EXPRESS- T1	2.	04/01 - 04/06	6	3,522	1,556,764	442	513,732	1,043,031	67%	1,808,957	1,768,691	2%	1,598,778	-3%	1,526,312	2%	1,105,789	40.7%	67%
19.	SUBWAY T3	3.	04/01 - 04/06	6	3,075	1,040,516	338	343,370	697,145	67%	1,201,043	1,159,922	3%	630,803	65%	948,501	10%			
20.	ILLY CAFE- ROCKWELL	4.	04/01 - 04/06	6	625	267,535	428	90,961	176,573	66%	298,006	312,412	-4%	210,140	27%	285,174	-6%	157,189	70.1%	66%
21.	CAFE EXPRESS- T3 ARRV	5.	04/01 - 04/06	6	1,108	216,747	195	71,526	145,220	67%	259,967	274,247	-5%	108,130	100%	203,614	6%	99,699	117.4%	70%
22.	SUBWAY BATANGAS	6.	04/01 - 04/06	6	6	202,814	33,802	66,928	135,885	67%	231,732	239,893	-3%			202,948	0%			
23.	CAFE EXPRESS- T3 SPACE32	7.	04/01 - 04/06	6	658	174,206	264	57,488	116,718	67%	208,567	208,110	0%	79,751	118%	138,949	25%			
24.	CAFE EXPRESS- T3 LOUNGE	8.	04/01 - 04/06	6	639	169,436	265	55,914	113,522	67%	197,830	169,489	16%	174,283	-3%	184,649	-8%	231,901	-26.9%	67%
25.	SUBWAY CLARK	9.	04/01 - 04/06	6	467	169,397	362	55,901	113,496	67%	206,158	216,579	-4%			181,486	-7%			
26.	CAFE EXPRESS- BATANGAS	10.	04/01 - 04/06	6	305	89,189	292	29,432	59,757	67%	104,140	108,400	-3%			93,668	-5%			
27.	ILLY CAFE- OPUS MALL	11.	04/01 - 04/06	6	256	87,708	342	28,943	58,764	67%	93,253	88,136	5%			59,473	47%			
28.	CAFE EXPRESS- KALIBO	12.	04/01 - 04/06	6	51	11,638	228	3,840	7,798	67%	13,058	10,781	21%	15,221	-24%	9,990	17%			

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		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -20 %		RESTO Total:			5,584,553		1,845,578	3,738,975	67%	6,468,205	6,452,661	0%	4,581,227	22%	5,450,907	2%	1,594,579	250.2%	67%
FRANCHISE STORES																			
29. 7-11 BORA TOUR CENTER	1.	04/01 - 04/06	6	5,901	1,100,016	186	671,009	429,006	39%	1,303,443	1,392,431	-6%	1,141,122	-4%	1,265,061	-13%	1,064,852	3.3%	39%
30. 7-11 BORA STATION 3	2.	04/01 - 04/06	6	5,552	1,009,493	181	625,885	383,607	38%	1,185,439	1,126,275	5%	957,395	5%	979,635	3%	1,036,018	-2.5%	38%
31. 7-11 PITX	3.	04/01 - 04/06	6	11,156	783,552	70	532,815	250,736	32%	918,381	924,097	-0%	824,671	-5%	807,462	-3%			
32. 7-11 MCIA	4.	04/01 - 04/06	6	6,751	761,989	112	472,433	289,555	38%	867,854	934,221	-7%	825,161	-8%	788,938	-3%			
33. MINISO CEBU	5.	04/01 - 04/06	6	580	302,406	521	141,902	160,503	53%	365,840	392,375	-6%	379,615	-20%	310,724	-3%			
34. MINISO T3	6.	04/01 - 04/06	6	477	285,198	597	131,350	153,847	54%	332,502	308,294	7%	254,436	12%	91,356	212%			
35. MINISO DRIVE&DINE	7.	04/01 - 04/06	6	285	193,921	680	127,426	66,495	34%	217,234	258,376	-15%	147,869	31%	183,538	6%			
CTS -16 %		FRANCHISE STORES Total:			4,436,576		2,702,824	1,733,751	39%	5,190,695	5,336,072	-2%	4,530,270	-2%	4,426,716	0%	2,100,870	111.1%	39%
BEAUTY, FASHION & ACCESSORIES																			
36. CITY OF DREAMS	1.	04/01 - 04/06	6	180	853,701	4,742	415,588	438,112	51%	1,109,197	661,305	67%	418,063	104%	570,362	50%			
37. VS T3 DOM	2.	04/01 - 04/06	6	194	613,590	3,162	266,456	347,133	57%	749,790	964,230	-22%	522,380	17%	822,750	-25%	595,240	3.0%	64%
38. THE RUNWAY T3 INTL (S6)	3.	04/01 - 04/06	6	372	517,446	1,390	249,359	268,086	52%	611,609	744,150	-17%	297,213	74%	672,816	-23%	82,995	523.4%	64%
39. BBW T3 LANDSIDE	4.	04/01 - 04/06	6	224	507,539	2,265	207,123	300,415	59%	565,688	585,880	-3%	326,950	55%	449,280	13%	296,025	71.4%	66%
40. VS T3 LANDSIDE	5.	04/01 - 04/06	6	143	486,320	3,400	211,531	274,788	57%	549,570	528,970	3%	340,285	43%	371,074	31%	407,440	19.3%	62%
41. MAC T3 DOM	6.	04/01 - 04/06	6	83	224,866	2,709	114,974	109,891	49%	262,172	345,860	-24%	109,647	105%	305,950	-27%	258,600	-13.0%	57%
42. T3 INTL JO MALONE	7.	04/01 - 04/06	6	24	219,220	9,134	115,025	104,194	48%	270,550	174,385	55%	183,690	19%	132,100	66%	164,800	33.0%	58%
43. BTG - CLARK DPD	8.	04/01 - 04/06	6	63	198,058	3,143	97,831	100,226	51%	222,408	187,426	18%			80,352	146%			
44. BBW T3 INTL	9.	04/01 - 04/06	6	109	187,040	1,715	71,706	115,333	62%	198,980	155,070	28%							
45. BEAUTY TO GO-KALIBO	10.	04/01 - 04/06	5	15	31,653	2,110	15,696	15,956	50%	34,553	12,749	171%	18,330	73%	41,220	-23%	506,747	-93.7%	64%
46. T3 INTL KIEHLS	11.	04/02 - 04/06	3	5	15,560	3,112	9,267	6,292	40%	18,320	35,760	-48%	109,880	-86%	34,400	-55%	197,765	-92.1%	57%
CTS -14 %		BEAUTY, FASHION & ACCESSORIES Total:			3,854,993		1,774,562	2,080,430	54%	4,592,837	4,395,785	4%	2,326,438	66%	3,480,304	11%	2,509,612	53.6%	62%
OUTLETS																			
47. NLEX DRIVE&DINE	1.	04/01 - 04/06	6	180	373,831	2,076	218,140	155,690	42%	399,501	304,340	31%	160,305	133%	247,884	51%			
48. NLEX MEGA STATION	2.	04/01 - 04/06	6	187	360,011	1,925	211,379	148,632	41%	410,683	348,975	17%	189,244	90%	374,050	-4%	374,966	-3.9%	41%
49. NLEX BALAGTAS	3.	04/01 - 04/06	6	168	352,343	2,097	212,066	140,276	40%	413,978	395,741	4%	260,584	35%	349,578	1%	327,447	7.6%	43%
50. SLEX	4.	04/01 - 04/06	6	168	331,485	1,973	202,127	129,358	39%	387,485	563,870	-31%	52,058	537%	383,788	-14%	320,545	3.4%	42%
51. BORACAY	5.	04/01 - 04/06	6	231	322,889	1,397	193,542	129,346	40%	390,890	453,483	-13%	217,422	49%	316,683	2%	496,121	-34.9%	46%
52. BORA ISLAND SOUVENIRS	6.	04/01 - 04/06	6		318,168		190,900	127,267	40%	395,668	388,081	1%	365,787	-13%	332,117	-4%			
53. SUBIC FREEPORT	7.	04/01 - 04/06	6	109	229,098	2,101	134,362	94,735	41%	284,244	297,324	-4%	135,120	70%	196,226	17%	369,276	-37.9%	42%
54. CLARK PUREGOLD	8.	04/01 - 04/06	6		218,320		104,744	113,576	52%	242,491	269,849	-10%	177,449	23%	213,118	2%	256,768	-14.9%	51%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
55. CEBU PUEBLO VERDE	9.	04/01 - 04/06	6	96	214,050	2,229	126,521	87,528	41%	250,020	324,672	-22%	82,429	160%	145,098	48%	368,317	-41.8%	31%
56. FR PITX	10.	04/01 - 04/06	6	126	193,735	1,537	117,623	76,111	39%	225,707	218,088	3%	186,013	4%	259,625	-25%			
57. TRAVEL HUB BATANGAS	11.	04/01 - 04/06	6	106	120,235	1,134	72,262	47,973	40%	136,001	155,183	-12%			91,870	31%			
CTS -11 %		OUTLETS Total:			3,034,169		1,783,671	1,250,497	41%	3,536,672	3,719,609	-4%	1,826,416	66%	2,910,040	4%	2,513,443	20.7%	42%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	04/01 - 04/06	6	948	1,784,056	1,881	1,150,317	633,738	36%	2,126,246	2,318,913	-8%	1,334,429	34%	1,923,987	-7%	1,491,481	19.6%	34%
59. T3 INTL SPACE5	2.	04/01 - 04/06	6	342	224,705	657	142,314	82,391	37%	272,302	258,835	5%	274,596	-18%	196,037	15%	145,750	54.1%	67%
60. DFP FIESTAMALL	3.	04/01 - 04/06	6	22	61,255	2,784	39,644	21,610	35%	61,255	50,654	20%			33,520	83%			
61. DFP LUXEMALL	4.	04/02 - 04/06	4	6	17,265	2,877	11,157	6,107	35%	17,265	24,976	-30%			22,500	-23%			
CTS -7 %		ATHLEISURE Total:			2,087,281		1,343,433	743,848	36%	2,477,068	2,653,379	-6%	1,609,025	30%	2,176,045	-4%	1,637,231	27.4%	37%
ECOMMERCE																			
62. SHOPEE	1.	04/02 - 04/04	3	130	110,541	850	54,065	56,475	51%	163,964	191,152	-14%	72,861	52%	201,232	-45%			
63. TIK-TOK	2.	04/02 - 04/04	3	4	2,033	508	1,501	531	26%	7,067	2,053	244%			1,401	45%			
CTS -0 %		ECOMMERCE Total:			112,574		55,567	57,006	51%	171,031	193,205	-11%	72,861	55%	202,633	-44%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				28,299,416		13,220,956	15,078,459	53%	33,064,443	32,744,104	0%	21,645,276	31%	27,342,586	3%	14,731,851	92.0%	147%

RTRG AFFILIATES

RESTO - WENDY'S																								
1.	T3 BURGER- WENDY'S NAIA	1.	04/01 - 04/06	6	3,765	1,797,589	477	844,866	952,722	53%	2,103,894	2,112,714	-0%	1,585,015	13%	1,847,393	-3%							
2.	T3 BURGER- WENDY'S CLARK	2.	04/01 - 04/06	6	1,299	650,334	500	305,657	344,677	53%	780,061	702,064	11%	515,111	26%	596,782	9%							
3.	T3 BURGER- WENDY'S BACOR	3.	04/01 - 04/06	6	1,632	638,731	391	300,203	338,527	53%	750,888	660,810	13%	620,118	3%	562,369	14%							
4.	T3 BURGER- WENDY'S MEXICO	4.	04/01 - 04/06	6	905	490,373	541	230,475	259,897	53%	566,534	455,904	24%	185,740	164%	395,067	24%							
5.	T3 BURGER- WENDY'S PITX	5.	04/01 - 04/06	6	1,523	389,889	256	183,248	206,641	53%	482,044	492,540	-2%	632,508	-38%	489,747	-20%							
6.	T3 BURGER- WENDY'S PANCAK	6.	04/01 - 04/06	6	26	22,866	879	8,232	14,634	64%	48,117	151,834	-68%	65,267	-65%	112,026	-80%							
7.	T3 BURGER- WENDY'S YELLOW	7.	04/01 - 04/06	6	17	10,835	637	3,900	6,935	64%	25,863	142,963	-81%	57,113	-81%	126,973	-91%							
CTS -71 %			RESTO - WENDY'S Total:					4,000,620			1,876,584	2,124,036	53%	4,757,405	4,718,832	0%	3,660,875	9%	4,130,360	-3%		0		
MTR SALES																								
8.	PERFUMES AND COSMETICS	1.	04/01 - 04/06	6	145	534,140	3,683	290,818	243,321	46%	619,020	618,670	0%	802,310	-33%	469,920	14%							
9.	POD2	2.	04/01 - 04/06	6	27	356,637	13,208	308,823	47,813	13%	420,777	883,722	-52%	41,200	766%	261,530	36%		636,478	-43.9%		66%		

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RTRG AFFILIATES																			
MTR SALES																			
10. POD3	3.	04/01 - 04/06	6	174	339,653	1,952	305,775	33,878	10%	407,856	304,687	33%	428,098	-21%	368,120	-8%	997,900	-65.9%	57%
11. POD1	4.	04/01 - 04/06	6	34	221,077	6,502	235,921	-14,844	-7%	236,067	227,165	3%	565,820	-61%	226,484	-2%	1,324,259	-83.3%	49%
12. POD4	5.	04/01 - 04/06	6	48	113,068	2,355	75,289	37,779	33%	124,882	119,908	4%	88,917	27%	127,818	-12%	109,024	3.7%	56%
13. PLAYGROUND	6.	04/02 - 04/06	5	37	102,073	2,758	108,713	-6,640	-7%	121,909	26,552	359%	230,030	-56%					
CTS -29 %	MTR SALES Total:				1,666,650		1,325,341	341,308	20%	1,930,513	2,180,705	-11%	2,156,375	-23%	1,453,873	15%	3,067,663	-45.6%	56%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			5,667,270		3,201,926	2,465,344	44%	6,687,918	6,899,538	-3%	5,817,251	-3%	5,584,233	1%	3,067,663	84.7%	190%
GRAND TOTAL:					33,966,687		16,422,883	17,543,804	44.0%	39,752,361	39,643,643	-3%	27,462,528	24%	32,926,819	3%	17,799,514	90.8%	48%