

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 1 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**ATHLEISURE**

| BRAND             |                    | Current Sales<br>01/01/2025-01/22/2025 |            | Previous Year<br>01/01/2024-01/22/2024 |            | Inc/Dec% |
|-------------------|--------------------|--|------------|--|------------|----------|
|                   |                    | Qty.                                   | Net        | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b> |                    |  |            |  |            |          |
| 1                 | ADIDAS             | 551                                    | 898,902.18 | 502                                    | 906,080.00 | -0%      |
| 2                 | NIKE               | 394                                    | 651,515.80 | 346                                    | 801,228.00 | -18%     |
| 3                 | TRAVEL BLUE        | 175                                    | 284,606.00 | 265                                    | 345,140.00 | -17%     |
| 4                 | USPA               | 59                                     | 176,427.00 | 13                                     | 68,127.00  | 158%     |
| 5                 | JBL-TRI            | 22                                     | 124,800.00 | 26                                     | 75,654.00  | 64%      |
| 6                 | APPLE-TRI          | 38                                     | 96,435.00  | 23                                     | 47,467.00  | 103%     |
| 7                 | SWAROVSKI          | 8                                      | 94,450.00  | 0                                      | 0.00       |          |
| 8                 | STANLEY            | 31                                     | 77,671.00  | 0                                      | 0.00       |          |
| 9                 | BATH & BODY WORKS  | 74                                     | 54,900.00  | 0                                      | 0.00       |          |
| 10                | JANSPORT           | 34                                     | 52,290.00  | 5                                      | 13,950.00  | 274%     |
| 11                | BURBERRY           | 33                                     | 37,665.00  | 0                                      | 0.00       |          |
| 12                | ANKER              | 12                                     | 34,394.00  | 62                                     | 135,740.00 | -74%     |
| 13                | LEXINGHAM          | 17                                     | 28,050.00  | 0                                      | 0.00       |          |
| 14                | ADIDAS PH          | 15                                     | 27,000.00  | 2                                      | 1,440.00   | 1775%    |
| 15                | MINISO             | 103                                    | 22,047.00  | 0                                      | 0.00       |          |
| 16                | SONY-TRI           | 6                                      | 20,320.00  | 10                                     | 28,967.00  | -29%     |
| 17                | MARSHALL-TRI       | 4                                      | 15,388.00  | 3                                      | 19,233.00  | -19%     |
| 18                | CHLOE              | 11                                     | 12,100.00  | 0                                      | 0.00       |          |
| 19                | DAVID BECKHAM      | 5                                      | 11,500.00  | 0                                      | 0.00       |          |
| 20                | GUCCI              | 8                                      | 10,000.00  | 0                                      | 0.00       |          |
| 21                | VERSACE            | 2                                      | 9,860.00   | 1                                      | 8,200.00   | 20%      |
| 22                | LANVIN             | 2                                      | 8,670.00   | 0                                      | 0.00       |          |
| 23                | SPEEDO             | 6                                      | 8,332.00   | 0                                      | 0.00       |          |
| 24                | ADIDAS-B4U         | 8                                      | 7,192.00   | 0                                      | 0.00       |          |
| 25                | GIORGIO ARMANI     | 1                                      | 4,935.00   | 0                                      | 0.00       |          |
| 26                | SPERRY             | 1                                      | 4,756.00   | 2                                      | 10,990.00  | -56%     |
| 27                | SOL DE JANEIRO     | 3                                      | 4,590.00   | 0                                      | 0.00       |          |
| 28                | CALVIN KLEIN       | 1                                      | 4,500.00   | 0                                      | 0.00       |          |
| 29                | MARC JACOBS        | 4                                      | 4,400.00   | 0                                      | 0.00       |          |
| 30                | HUGO BOSS          | 1                                      | 4,340.00   | 0                                      | 0.00       |          |
| 31                | DESTINATION TRAVEL | 4                                      | 4,300.00   | 2                                      | 1,590.00   | 170%     |
| 32                | VANS               | 2                                      | 3,498.00   | 2                                      | 7,996.00   | -56%     |
| 33                | DAVIDOFF           | 1                                      | 3,485.00   | 0                                      | 0.00       |          |
| 34                | CASIO              | 1                                      | 3,105.00   | 11                                     | 19,890.00  | -84%     |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 2 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**ATHLEISURE**

| BRAND             |                   | Current Sales         |              | Previous Year         |              | Inc/Dec% |
|-------------------|-------------------|-----------------------|--------------|-----------------------|--------------|----------|
|                   |                   | 01/01/2025-01/22/2025 |              | 01/01/2024-01/22/2024 |              |          |
|                   |                   | Qty.                  | Net          | Qty.                  | Net          |          |
| 1-OUTRIGHT        |                   |                       |              |                       |              |          |
| 35                | ANESSA            | 2                     | 2,720.00     | 0                     | 0.00         |          |
| 36                | BELKIN            | 1                     | 1,890.00     | 0                     | 0.00         |          |
| 37                | ELIZABETH ARDEN   | 2                     | 1,800.00     | 1                     | 2,200.00     | -18%     |
| 38                | RED 5-TRI         | 1                     | 719.00       | 0                     | 0.00         |          |
| 39                | MINISO-O          | 2                     | 258.00       | 0                     | 0.00         |          |
| 40                | AUKEY             | 0                     | 0.00         | 65                    | 118,463.00   | -100%    |
| 41                | BAYONGCIAGA       | 0                     | 0.00         | 1                     | 795.00       | -100%    |
| 42                | BENETTON-SL       | 0                     | 0.00         | 1                     | 0.00         |          |
| 43                | BIRKENSTOCK       | 0                     | 0.00         | 9                     | 40,710.00    | -100%    |
| 44                | BOYA-TRI          | 0                     | 0.00         | 1                     | 5,190.00     | -100%    |
| 45                | CABEAU            | 0                     | 0.00         | 1                     | 1,600.00     | -100%    |
| 46                | CLINIQUE          | 0                     | 0.00         | 1                     | 2,050.00     | -100%    |
| 47                | CONVERSE          | 0                     | 0.00         | 5                     | 17,350.00    | -100%    |
| 48                | DELSEY            | 0                     | 0.00         | 2                     | 37,980.00    | -100%    |
| 49                | EASTPAK-SL        | 0                     | 0.00         | 1                     | 1,883.00     | -100%    |
| 50                | GIFT BUSINESS     | 0                     | 0.00         | 4                     | 1,499.00     | -100%    |
| 51                | HERSCHEL          | 0                     | 0.00         | 2                     | 14,980.00    | -100%    |
| 52                | HYDROFLASK-O      | 0                     | 0.00         | 7                     | 17,030.00    | -100%    |
| 53                | JUICY COUTURE     | 0                     | 0.00         | 3                     | 15,967.00    | -100%    |
| 54                | NON-MERCH         | 1,756                 | 0.00         | 1,108                 | 360.00       | -100%    |
| 55                | OGON              | 0                     | 0.00         | 1                     | 2,800.00     | -100%    |
| 56                | SENNHEISER-TRI    | 0                     | 0.00         | 1                     | 11,950.00    | -100%    |
| 57                | SONY              | 0                     | 0.00         | 2                     | 1,390.00     | -100%    |
| 58                | TENKI             | 0                     | 0.00         | 28                    | 20,022.00    | -100%    |
| 59                | TRAVEL ON         | 0                     | 0.00         | 2                     | 10,180.00    | -100%    |
| 1-OUTRIGHT Total: |                   | 3,401                 | 2,813,810.98 | 2,521                 | 2,816,091.00 | -0%      |
| 2-CONSIGNE        |                   |                       |              |                       |              |          |
| 1                 | FILIPINIANA       | 2,298                 | 803,705.00   | 1,018                 | 335,820.00   | 139%     |
| 2                 | MINISO            | 1,470                 | 669,488.00   | 1,693                 | 715,487.00   | -6%      |
| 3                 | VERSACE-C         | 76                    | 400,270.00   | 12                    | 71,380.00    | 460%     |
| 4                 | SUNNIES STUDIOS-C | 438                   | 347,685.00   | 669                   | 390,925.00   | -11%     |
| 5                 | OAKLEY-C          | 131                   | 344,729.00   | 113                   | 268,253.00   | 28%      |
| 6                 | QUIKSILVER-C      | 148                   | 332,180.00   | 46                    | 91,190.00    | 264%     |
| 7                 | BURBERRY-C        | 57                    | 297,735.00   | 2                     | 7,200.00     | 4035%    |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 3 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**ATHLEISURE**

| BRAND             |                      | Current Sales<br>01/01/2025-01/22/2025 |            | Previous Year<br>01/01/2024-01/22/2024 |            | Inc/Dec% |
|-------------------|----------------------|--|------------|--|------------|----------|
|                   |                      | Qty.                                   | Net        | Qty.                                   | Net        |          |
| <b>2-CONSIGNE</b> |                      |  |            |  |            |          |
| 8                 | SUNNIES FACE         | 547                                    | 271,830.00 | 0                                      | 0.00       |          |
| 9                 | HEYS                 | 57                                     | 257,184.20 | 46                                     | 176,315.00 | 45%      |
| 10                | IT LUGGAGE-C         | 27                                     | 223,472.00 | 18                                     | 179,405.55 | 24%      |
| 11                | YVES SAINT LAURENT-C | 25                                     | 191,164.00 | 8                                      | 54,100.00  | 253%     |
| 12                | WANDERSKYE           | 87                                     | 189,909.00 | 285                                    | 414,145.00 | -54%     |
| 13                | CLINIQUE-C           | 74                                     | 182,750.00 | 28                                     | 75,640.00  | 141%     |
| 14                | KROOBERG             | 208                                    | 182,449.00 | 124                                    | 95,566.00  | 90%      |
| 15                | ADIDAS PH-C          | 338                                    | 177,699.00 | 7                                      | 5,040.00   | 3425%    |
| 16                | SMOOTH SKIES-C       | 158                                    | 173,772.00 | 78                                     | 79,673.00  | 118%     |
| 17                | 8A PERFORMANCE       | 145                                    | 172,525.00 | 193                                    | 227,937.00 | -24%     |
| 18                | PACSAFE-C            | 26                                     | 170,284.00 | 29                                     | 173,691.00 | -1%      |
| 19                | CALVIN KLEIN-C       | 38                                     | 169,230.00 | 6                                      | 19,950.00  | 748%     |
| 20                | LEGEND WALKER        | 35                                     | 165,421.80 | 0                                      | 0.00       |          |
| 21                | U-ELEMENT            | 48                                     | 148,052.00 | 49                                     | 97,921.00  | 51%      |
| 22                | MOSSIMO-APP          | 129                                    | 143,119.00 | 198                                    | 201,818.00 | -29%     |
| 23                | BILLABONG            | 61                                     | 136,060.00 | 32                                     | 60,150.00  | 126%     |
| 24                | BG BERLIN-C          | 16                                     | 129,809.00 | 38                                     | 282,289.00 | -54%     |
| 25                | MARC JACOBS-C        | 28                                     | 122,600.00 | 0                                      | 0.00       |          |
| 26                | ELIZABETH ARDEN-C    | 63                                     | 115,289.00 | 7                                      | 16,950.00  | 580%     |
| 27                | NESTI DANTE-C        | 549                                    | 112,070.00 | 0                                      | 0.00       |          |
| 28                | HUGO BOSS-C          | 20                                     | 107,420.00 | 1                                      | 5,200.00   | 1965%    |
| 29                | GUESS-C              | 21                                     | 98,858.00  | 23                                     | 129,554.00 | -23%     |
| 30                | ROXY-C               | 36                                     | 97,800.00  | 23                                     | 57,230.00  | 70%      |
| 31                | CABINZERO            | 20                                     | 96,830.00  | 39                                     | 156,862.00 | -38%     |
| 32                | BVLGARI-C            | 12                                     | 94,425.00  | 2                                      | 12,900.00  | 631%     |
| 33                | RALPH LAUREN-C       | 13                                     | 80,381.00  | 2                                      | 15,165.00  | 430%     |
| 34                | GIORGIO ARMANI-C     | 10                                     | 72,845.50  | 4                                      | 20,805.00  | 250%     |
| 35                | DAVIDOFF-C           | 13                                     | 53,850.00  | 2                                      | 10,370.00  | 419%     |
| 36                | FOR KEEPS-C          | 78                                     | 30,894.00  | 0                                      | 0.00       |          |
| 37                | MOSCHINO-C           | 5                                      | 22,190.00  | 2                                      | 5,000.00   | 343%     |
| 38                | GUCCI-C              | 2                                      | 16,490.00  | 1                                      | 8,820.00   | 86%      |
| 39                | TRAVEL SENTRY-C      | 10                                     | 15,710.00  | 0                                      | 0.00       |          |
| 40                | CHLOE-C              | 2                                      | 11,410.00  | 0                                      | 0.00       |          |
| 41                | SWAROVSKI-C          | 1                                      | 9,400.00   | 5                                      | 44,290.00  | -78%     |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 4 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**ATHLEISURE**

| BRAND                        | Current Sales<br>01/01/2025-01/22/2025 |          | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|------------------------------|--|----------|--|-----------|----------|
|                              | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>2-CONSIGNE</b>            |  |          |  |           |          |
| 42 BEACH HUT-C               | 7                                      | 7,140.00 | 0                                      | 0.00      |          |
| 43 CALVIN KLEIN-P            | 1                                      | 3,999.00 | 0                                      | 0.00      |          |
| 44 MAGWAI                    | 3                                      | 1,785.00 | 2                                      | 1,400.00  | 27%      |
| 45 ABERCROMBIE & FITCH-P     | 0                                      | 0.00     | 1                                      | 4,909.00  | -100%    |
| 46 ABERCROMBIE-P             | 0                                      | 0.00     | 3                                      | 14,607.00 | -100%    |
| 47 ADIDAS PH-P               | 0                                      | 0.00     | 13                                     | 10,387.00 | -100%    |
| 48 AGATHA RUIZ DE LA PRADA-P | 0                                      | 0.00     | 4                                      | 5,276.00  | -100%    |
| 49 ANNA SUI-P                | 0                                      | 0.00     | 2                                      | 10,458.00 | -100%    |
| 50 ANTONIO BANDERAS-P        | 0                                      | 0.00     | 1                                      | 1,789.00  | -100%    |
| 51 AVIREX                    | 0                                      | 0.00     | 3                                      | 3,594.00  | -100%    |
| 52 AZZARO-P                  | 0                                      | 0.00     | 1                                      | 4,999.00  | -100%    |
| 53 CAROLINA HERRERA-P        | 0                                      | 0.00     | 2                                      | 18,338.00 | -100%    |
| 54 CLINIQUE-P                | 0                                      | 0.00     | 1                                      | 5,569.00  | -100%    |
| 55 CLUB DE NUIT-P            | 0                                      | 0.00     | 1                                      | 4,679.00  | -100%    |
| 56 COTY-P                    | 0                                      | 0.00     | 17                                     | 14,913.00 | -100%    |
| 57 DAVID BECKHAM-P           | 0                                      | 0.00     | 2                                      | 3,478.00  | -100%    |
| 58 DEFEND                    | 0                                      | 0.00     | 1                                      | 1,798.00  | -100%    |
| 59 DIESEL-P                  | 0                                      | 0.00     | 1                                      | 5,259.00  | -100%    |
| 60 ESTEE LAUDER-C            | 0                                      | 0.00     | 1                                      | 6,800.00  | -100%    |
| 61 GRIZZLY                   | 0                                      | 0.00     | 2                                      | 5,296.00  | -100%    |
| 62 GUY LAROCHE PARIS-P       | 0                                      | 0.00     | 9                                      | 20,421.00 | -100%    |
| 63 HERMES-C                  | 0                                      | 0.00     | 1                                      | 8,820.00  | -100%    |
| 64 HYDRAPAK                  | 0                                      | 0.00     | 9                                      | 981.00    | -100%    |
| 65 ILLEST                    | 0                                      | 0.00     | 23                                     | 40,054.00 | -100%    |
| 66 ISLAND GIRL-C             | 0                                      | 0.00     | 1                                      | 1,295.00  | -100%    |
| 67 ISLAND SOUVENIRS          | 0                                      | 0.00     | 183                                    | 66,574.25 | -100%    |
| 68 JEAN PAUL GAULTIER-P      | 0                                      | 0.00     | 1                                      | 6,939.00  | -100%    |
| 69 JOVAN-P                   | 0                                      | 0.00     | 14                                     | 11,366.00 | -100%    |
| 70 LOCCITANE-C               | 0                                      | 0.00     | 1                                      | 1,700.00  | -100%    |
| 71 MACBETH                   | 0                                      | 0.00     | 52                                     | 24,048.00 | -100%    |
| 72 MAUI AND SONS-C           | 0                                      | 0.00     | 51                                     | 41,788.00 | -100%    |
| 73 MOSSIMO-FW                | 0                                      | 0.00     | 13                                     | 4,417.00  | -100%    |
| 74 PACO RABANNE-P            | 0                                      | 0.00     | 2                                      | 15,028.00 | -100%    |
| 75 PANDORA-C                 | 0                                      | 0.00     | 30                                     | 0.00      |          |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 5 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**ATHLEISURE**

| BRAND                     | Current Sales<br>01/01/2025-01/22/2025 |                      | Previous Year<br>01/01/2024-01/22/2024 |                     | Inc/Dec%   |
|---------------------------|--|----------------------|--|---------------------|------------|
|                           | Qty.                                   | Net                  | Qty.                                   | Net                 |            |
| <b>2-CONSIGNE</b>         |  |                      |  |                     |            |
| 76 PILI ANI-C             | 0                                      | 0.00                 | 3                                      | 1,150.00            | -100%      |
| 77 RALPH LAUREN-P         | 0                                      | 0.00                 | 3                                      | 22,867.00           | -100%      |
| 78 SANTA CRUZ-C           | 0                                      | 0.00                 | 3                                      | 6,594.00            | -100%      |
| 79 SENNHEISER-C           | 0                                      | 0.00                 | 1                                      | 2,390.00            | -100%      |
| 80 SUNGLASS HAVEN         | 0                                      | 0.00                 | 15                                     | 245,615.00          | -100%      |
| 81 SWATCH-C               | 0                                      | 0.00                 | 1                                      | 3,950.00            | -100%      |
| 82 THE NORTH FACE         | 0                                      | 0.00                 | 33                                     | 148,630.00          | -100%      |
| 83 THE RAIL               | 0                                      | 0.00                 | 4                                      | 4,792.00            | -100%      |
| 84 TOMS-C                 | 0                                      | 0.00                 | 8                                      | 24,784.00           | -100%      |
| 85 VICTORIA'S SECRET-C    | 0                                      | 0.00                 | 16                                     | 10,600.00           | -100%      |
| 86 Z-ZOOM                 | 0                                      | 0.00                 | 1                                      | 1,990.00            | -100%      |
| <b>2-CONSIGNE Total:</b>  | <b>7,531</b>                           | <b>7,451,908.50</b>  | <b>5,339</b>                           | <b>5,347,383.80</b> | <b>39%</b> |
| <b>ATHLEISURE TOTALS:</b> | <b>10,932</b>                          | <b>10,265,719.48</b> | <b>7,860</b>                           | <b>8,163,474.80</b> | <b>25%</b> |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 6 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**BEAUTY, FASHION & ACCESSORIES**

| BRAND             |                    | Current Sales<br>01/01/2025-01/22/2025 |              | Previous Year<br>01/01/2024-01/22/2024 |              | Inc/Dec% |
|-------------------|--------------------|--|--------------|--|--------------|----------|
|                   |                    | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>1-OUTRIGHT</b> |                    |  |              |  |              |          |
| 1                 | VICTORIA'S SECRET  | 6,102                                  | 4,134,693.00 | 5,690                                  | 5,113,357.00 | -19%     |
| 2                 | BATH & BODY WORKS  | 11,395                                 | 3,901,598.00 | 89,038                                 | 6,283,575.00 | -37%     |
| 3                 | MAC                | 1,063                                  | 1,441,150.00 | 615                                    | 882,805.00   | 63%      |
| 4                 | JO MALONE          | 164                                    | 904,370.00   | 129                                    | 488,675.00   | 85%      |
| 5                 | TRAVEL BLUE        | 415                                    | 600,980.00   | 443                                    | 617,674.00   | -2%      |
| 6                 | NIKE               | 229                                    | 368,495.00   | 1                                      | 5,935.50     | 6108%    |
| 7                 | ADIDAS             | 193                                    | 267,800.00   | 0                                      | 0.00         |          |
| 8                 | JBL                | 37                                     | 226,373.20   | 4                                      | 11,646.00    | 1843%    |
| 9                 | USPA               | 40                                     | 196,080.00   | 17                                     | 83,904.00    | 133%     |
| 10                | SWAROVSKI          | 15                                     | 185,900.00   | 7                                      | 42,470.00    | 337%     |
| 11                | VERSACE            | 23                                     | 155,340.00   | 82                                     | 358,099.00   | -56%     |
| 12                | YVES SAINT LAURENT | 16                                     | 148,914.00   | 18                                     | 173,490.00   | -14%     |
| 13                | KIEHL'S            | 39                                     | 112,150.00   | 61                                     | 176,560.00   | -36%     |
| 14                | RALPH LAUREN       | 12                                     | 95,393.00    | 4                                      | 27,070.00    | 252%     |
| 15                | CLINIQUE           | 23                                     | 86,250.00    | 73                                     | 195,640.00   | -55%     |
| 16                | CALVIN KLEIN       | 16                                     | 82,860.00    | 42                                     | 200,240.00   | -58%     |
| 17                | BURBERRY           | 12                                     | 74,330.00    | 23                                     | 129,240.00   | -42%     |
| 18                | APPLE              | 30                                     | 73,752.00    | 1                                      | 2,999.00     | 2359%    |
| 19                | LEXINGHAM          | 50                                     | 65,850.00    | 40                                     | 39,930.00    | 64%      |
| 20                | GIORGIO ARMANI     | 10                                     | 64,007.00    | 16                                     | 104,605.00   | -38%     |
| 21                | STANLEY            | 24                                     | 60,610.00    | 0                                      | 0.00         |          |
| 22                | TOBLERONE          | 71                                     | 49,550.00    | 53                                     | 27,635.00    | 79%      |
| 23                | BVLGARI            | 4                                      | 44,050.00    | 9                                      | 64,750.00    | -31%     |
| 24                | TUMI               | 1                                      | 42,890.00    | 0                                      | 0.00         |          |
| 25                | ANKER              | 15                                     | 42,500.00    | 25                                     | 42,678.50    | -0%      |
| 26                | ELIZABETH ARDEN    | 16                                     | 42,096.00    | 30                                     | 45,890.00    | -8%      |
| 27                | GUCCI              | 3                                      | 39,400.00    | 2                                      | 17,200.00    | 129%     |
| 28                | NESTI DANTE        | 163                                    | 37,682.00    | 0                                      | 0.00         |          |
| 29                | DAVIDOFF           | 8                                      | 36,910.00    | 5                                      | 22,760.00    | 62%      |
| 30                | HUGO BOSS          | 5                                      | 36,550.00    | 13                                     | 80,430.00    | -54%     |
| 31                | MOSCHINO           | 4                                      | 28,060.00    | 3                                      | 0.00         |          |
| 32                | LOCCITANE          | 12                                     | 25,260.00    | 26                                     | 45,830.00    | -44%     |
| 33                | SONY               | 2                                      | 24,189.00    | 1                                      | 4,769.10     | 407%     |
| 34                | FERRERO ROCHER     | 16                                     | 24,000.00    | 17                                     | 25,181.00    | -4%      |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 7 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**BEAUTY, FASHION & ACCESSORIES**

| BRAND             | Current Sales<br>01/01/2025-01/22/2025 |           | Previous Year<br>01/01/2024-01/22/2024 |            | Inc/Dec% |
|-------------------|--|-----------|--|------------|----------|
|                   | Qty.                                   | Net       | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b> |  |           |  |            |          |
| 35 JOHNNIE WALKER | 1                                      | 18,990.00 | 16                                     | 104,673.00 | -81%     |
| 36 DELSEY         | 1                                      | 15,990.00 | 0                                      | 0.00       |          |
| 37 ADIDAS-B4U     | 30                                     | 15,791.00 | 61                                     | 40,032.00  | -60%     |
| 38 BEACH HUT      | 13                                     | 15,600.00 | 20                                     | 24,200.00  | -35%     |
| 39 CHLOE          | 4                                      | 15,355.00 | 3                                      | 32,200.00  | -52%     |
| 40 JOSE CUERVO    | 6                                      | 12,000.00 | 0                                      | 0.00       |          |
| 41 MINISO-O       | 43                                     | 9,127.00  | 12                                     | 8,214.10   | 11%      |
| 42 MAGWAI         | 12                                     | 8,400.00  | 11                                     | 7,700.00   | 9%       |
| 43 MARSHALL       | 2                                      | 7,998.00  | 2                                      | 18,598.00  | -56%     |
| 44 MARC JACOBS    | 3                                      | 7,660.00  | 7                                      | 61,420.00  | -87%     |
| 45 INSTA360       | 1                                      | 7,390.00  | 0                                      | 0.00       |          |
| 46 SOL DE JANEIRO | 3                                      | 5,900.00  | 0                                      | 0.00       |          |
| 47 ORIGINS        | 2                                      | 5,850.00  | 2                                      | 3,650.00   | 60%      |
| 48 HENNESSY       | 1                                      | 4,990.00  | 1                                      | 7,490.00   | -33%     |
| 49 JANSPOORT      | 2                                      | 4,980.00  | 0                                      | 0.00       |          |
| 50 YELLOW TAIL    | 3                                      | 3,600.00  | 7                                      | 8,280.00   | -56%     |
| 51 PENFOLDS       | 1                                      | 3,590.00  | 0                                      | 0.00       |          |
| 52 ANESSA         | 2                                      | 3,200.00  | 0                                      | 0.00       |          |
| 53 JAGERMEISTER   | 2                                      | 3,000.00  | 1                                      | 1,350.00   | 122%     |
| 54 BOBBI BROWN    | 1                                      | 2,500.00  | 0                                      | 0.00       |          |
| 55 GENERIC        | 843                                    | 2,400.00  | 869                                    | 14,300.00  | -83%     |
| 56 XTORM          | 2                                      | 2,198.00  | 0                                      | 0.00       |          |
| 57 L'OREAL        | 1                                      | 2,020.00  | 5                                      | 10,170.00  | -80%     |
| 58 C&H            | 5                                      | 1,500.00  | 0                                      | 0.00       |          |
| 59 TRAVEL BLUE-C  | 1                                      | 1,490.00  | 0                                      | 0.00       |          |
| 60 KISSNY         | 2                                      | 700.00    | 6                                      | 1,800.00   | -61%     |
| 61 ALOHA          | 0                                      | 0.00      | 14                                     | 15,070.00  | -100%    |
| 62 AUKEY          | 0                                      | 0.00      | 21                                     | 43,794.10  | -100%    |
| 63 BE RELAX       | 0                                      | 0.00      | 3                                      | 9,900.00   | -100%    |
| 64 BRIC'S         | 0                                      | 0.00      | 1                                      | 0.00       |          |
| 65 CABEAU         | 0                                      | 0.00      | 1                                      | 3,200.00   | -100%    |
| 66 CADBURY        | 0                                      | 0.00      | 13                                     | 4,480.00   | -100%    |
| 67 CHIVAS         | 0                                      | 0.00      | 3                                      | 7,532.00   | -100%    |
| 68 GLENLIVET      | 0                                      | 0.00      | 1                                      | 6,120.00   | -100%    |

RunDate: 01/24/2025

RunTime 09:44 am

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 8 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

## **BEAUTY, FASHION & ACCESSORIES**

| BRAND                                    | Current Sales<br>01/01/2025-01/22/2025 |                      | Previous Year<br>01/01/2024-01/22/2024 |                      | Inc/Dec%     |
|--|--|----------------------|--|----------------------|--------------|
|  | Qty.                                   | Net                  | Qty.                                   | Net                  |              |
| <b>1-OUTRIGHT</b>                        |  |                      |  |                      |              |
| 69 HERMES                                | 0                                      | 0.00                 | 4                                      | 38,700.00            | -100%        |
| 70 HERSHEY'S                             | 0                                      | 0.00                 | 9                                      | 9,000.00             | -100%        |
| 71 JACK DANIEL'S                         | 0                                      | 0.00                 | 1                                      | 3,490.00             | -100%        |
| 72 JACOBSEN                              | 0                                      | 0.00                 | 2                                      | 2,700.00             | -100%        |
| 73 JUICY COUTURE                         | 0                                      | 0.00                 | 2                                      | 17,998.00            | -100%        |
| 74 LACOSTE                               | 0                                      | 0.00                 | 6                                      | 39,890.00            | -100%        |
| 75 MAC & JML TESTER                      | 0                                      | 0.00                 | 54                                     | 0.00                 |              |
| 76 MARS                                  | 0                                      | 0.00                 | 5                                      | 5,280.00             | -100%        |
| 77 NESTLE                                | 0                                      | 0.00                 | 2                                      | 4,200.00             | -100%        |
| 78 NON-MERCH                             | 442                                    | 0.00                 | 248                                    | 0.00                 |              |
| 79 PAPER/PLASTIC BAGS                    | 99                                     | 0.00                 | 56                                     | 0.00                 |              |
| 80 PATRON                                | 0                                      | 0.00                 | 2                                      | 14,780.00            | -100%        |
| 81 PERIPERA                              | 0                                      | 0.00                 | 1                                      | 0.00                 |              |
| 82 PILI ANI                              | 0                                      | 0.00                 | 1                                      | 450.00               | -100%        |
| 83 RONDOLETTI                            | 0                                      | 0.00                 | 6                                      | 7,670.00             | -100%        |
| 84 SAVONILLE                             | 0                                      | 0.00                 | 1                                      | 200.00               | -100%        |
| 85 SWATCH                                | 0                                      | 0.00                 | 1                                      | 4,900.00             | -100%        |
| 86 TIFFANY & CO.                         | 0                                      | 0.00                 | 1                                      | 9,800.00             | -100%        |
| 87 VS PAPER BAGS                         | 2                                      | 0.00                 | 1,376                                  | 0.00                 |              |
| 88 VS-TESTER                             | 0                                      | 0.00                 | 52                                     | 0.00                 |              |
| <b>1-OUTRIGHT Total:</b>                 | <b>21,758</b>                          | <b>13,902,251.20</b> | <b>99,398</b>                          | <b>15,908,269.30</b> | <b>-12%</b>  |
| <b>2-CONSIGNE</b>                        |  |                      |  |                      |              |
| 1 SUNNIES STUDIOS                        | 585                                    | 548,265.00           | 0                                      | 0.00                 |              |
| 2 FILIPINIANA                            | 416                                    | 174,415.00           | 0                                      | 0.00                 |              |
| 3 HEYS                                   | 13                                     | 72,917.00            | 0                                      | 0.00                 |              |
| 4 WANDERSKYE                             | 25                                     | 69,165.00            | 0                                      | 0.00                 |              |
| 5 FOR KEEPS-C                            | 26                                     | 6,843.00             | 0                                      | 0.00                 |              |
| 6 USPA-C                                 | 0                                      | 0.00                 | 9                                      | 47,371.00            | -100%        |
| <b>2-CONSIGNE Total:</b>                 | <b>1,065</b>                           | <b>871,605.00</b>    | <b>9</b>                               | <b>47,371.00</b>     | <b>1739%</b> |
| <b>BEAUTY, FASHION &amp; ACCESSORIES</b> | <b>22,823</b>                          | <b>14,773,856.20</b> | <b>99,407</b>                          | <b>15,955,640.30</b> | <b>-7%</b>   |

RunDate: 01/24/2025

RunTime 09:44 am



# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 9 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                        | Current Sales<br>01/01/2025-01/22/2025 |              | Previous Year<br>01/01/2024-01/22/2024 |              | Inc/Dec% |
|-------------------|------------------------|--|--------------|--|--------------|----------|
|                   |                        | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>1-OUTRIGHT</b> |                        |  |              |  |              |          |
| 1                 | GOLDILOCKS OUTRIGHT    | 29,111                                 | 5,291,588.00 | 49,318                                 | 7,032,991.00 | -24%     |
| 2                 | TRAVEL BLUE            | 1,642                                  | 2,250,244.00 | 2,407                                  | 3,238,891.50 | -30%     |
| 3                 | PREMIER                | 21,749                                 | 1,781,633.06 | 18,911                                 | 1,031,886.05 | 72%      |
| 4                 | EVIAN                  | 4,055                                  | 922,928.57   | 7,811                                  | 1,505,788.57 | -38%     |
| 5                 | ALL CHOCOLATES FUNSIZE | 265                                    | 917,900.00   | 102                                    | 346,800.00   | 164%     |
| 6                 | MARS                   | 2,419                                  | 767,931.00   | 4,067                                  | 940,909.75   | -18%     |
| 7                 | PASALUBONG PACK        | 240                                    | 670,230.00   | 389                                    | 1,092,185.00 | -38%     |
| 8                 | RED RIBBON             | 6,362                                  | 594,580.00   | 0                                      | 0.00         |          |
| 9                 | SKETCHBOOKS            | 390                                    | 499,205.00   | 10                                     | 11,620.00    | 4196%    |
| 10                | TOBLERONE              | 1,419                                  | 486,075.00   | 1,740                                  | 567,976.00   | -14%     |
| 11                | POCARI                 | 3,153                                  | 473,935.00   | 4,840                                  | 576,027.13   | -17%     |
| 12                | MENTOS                 | 3,897                                  | 413,740.00   | 2,589                                  | 241,680.00   | 71%      |
| 13                | HERSHEY'S              | 1,138                                  | 343,084.00   | 878                                    | 455,785.00   | -24%     |
| 14                | LEXINGHAM              | 199                                    | 326,100.00   | 227                                    | 264,650.00   | 23%      |
| 15                | COCA COLA              | 3,299                                  | 318,150.00   | 5,437                                  | 617,200.00   | -48%     |
| 16                | GATORADE               | 2,822                                  | 277,351.43   | 5,385                                  | 530,920.00   | -47%     |
| 17                | NESTLE                 | 1,305                                  | 277,040.00   | 208                                    | 98,396.00    | 181%     |
| 18                | CANDY CORNER           | 1,226                                  | 275,450.00   | 3,250                                  | 640,820.00   | -57%     |
| 19                | JACK & JILL            | 2,970                                  | 270,140.00   | 4,335                                  | 368,172.00   | -26%     |
| 20                | CADBURY                | 980                                    | 238,950.00   | 869                                    | 216,075.50   | 10%      |
| 21                | FRITO LAY              | 1,566                                  | 229,324.00   | 2,056                                  | 429,532.00   | -46%     |
| 22                | MICHELLE'S OUTRIGHT    | 1,047                                  | 205,491.00   | 738                                    | 143,700.00   | 43%      |
| 23                | FLAMINGO               | 687                                    | 192,400.00   | 525                                    | 132,700.00   | 44%      |
| 24                | SAN MIGUEL             | 1,364                                  | 185,840.00   | 1,476                                  | 175,620.00   | 5%       |
| 25                | HAPPY HEARTS-O         | 419                                    | 184,432.00   | 0                                      | 0.00         |          |
| 26                | HARIBO                 | 1,207                                  | 178,050.00   | 962                                    | 143,700.00   | 23%      |
| 27                | SMART C                | 1,724                                  | 172,800.00   | 1,617                                  | 161,700.00   | 6%       |
| 28                | ABSOLUTE               | 2,082                                  | 167,680.00   | 0                                      | 0.00         |          |
| 29                | PITX PURIFIED WATER    | 6,083                                  | 152,051.61   | 4,445                                  | 111,110.71   | 36%      |
| 30                | SANICARE               | 1,532                                  | 141,250.00   | 914                                    | 86,965.00    | 62%      |
| 31                | KATINKO                | 738                                    | 137,520.00   | 146                                    | 24,960.00    | 450%     |
| 32                | COOL & CLEAN           | 1,408                                  | 135,015.00   | 2,858                                  | 285,800.00   | -52%     |
| 33                | TROLLI                 | 645                                    | 132,990.00   | 1,041                                  | 182,470.00   | -27%     |
| 34                | NIKE                   | 80                                     | 125,121.00   | 0                                      | 0.00         |          |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 10 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                | Current Sales<br>01/01/2025-01/22/2025 |            | Previous Year<br>01/01/2024-01/22/2024 |            | Inc/Dec% |
|----------------------|--|------------|--|------------|----------|
|                      | Qty.                                   | Net        | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b>    |  |            |  |            |          |
| 35 VOLVIC            | 880                                    | 124,050.00 | 792                                    | 95,040.00  | 30%      |
| 36 PRINGLES          | 401                                    | 95,830.00  | 1,025                                  | 239,380.00 | -59%     |
| 37 GIFT BUSINESS     | 610                                    | 95,640.00  | 366                                    | 72,730.00  | 31%      |
| 38 MOGU MOGU         | 948                                    | 94,760.00  | 1,820                                  | 181,851.43 | -47%     |
| 39 GROOVY            | 364                                    | 88,800.00  | 509                                    | 98,310.00  | -9%      |
| 40 BATH & BODY WORKS | 252                                    | 83,840.00  | 2                                      | 1,700.00   | 4831%    |
| 41 OISHI             | 965                                    | 78,940.00  | 1,230                                  | 98,980.00  | -20%     |
| 42 FRUITELLA         | 831                                    | 78,380.00  | 463                                    | 36,785.00  | 113%     |
| 43 FERRERO ROCHER    | 158                                    | 76,850.00  | 336                                    | 200,700.00 | -61%     |
| 44 VITA COCO         | 758                                    | 75,800.00  | 829                                    | 82,750.00  | -8%      |
| 45 SPRITE            | 872                                    | 68,100.00  | 1,312                                  | 116,270.00 | -41%     |
| 46 CHEETOS           | 204                                    | 64,930.00  | 800                                    | 241,215.00 | -73%     |
| 47 MARLBORO          | 185                                    | 64,750.00  | 1,507                                  | 527,450.00 | -87%     |
| 48 POCKY             | 682                                    | 59,626.00  | 518                                    | 59,832.00  | -0%      |
| 49 SONY              | 39                                     | 58,800.00  | 13                                     | 10,300.00  | 470%     |
| 50 VICTORIA'S SECRET | 64                                     | 58,698.00  | 2                                      | 1,440.00   | 3976%    |
| 51 LEMON DOU         | 368                                    | 55,080.00  | 749                                    | 110,400.00 | -50%     |
| 52 LOTTE             | 160                                    | 54,630.00  | 38                                     | 18,930.00  | 188%     |
| 53 REDBULL           | 334                                    | 53,760.00  | 456                                    | 72,960.00  | -26%     |
| 54 TIC TAC           | 910                                    | 53,500.00  | 2,131                                  | 117,480.00 | -54%     |
| 55 NUTELLA           | 176                                    | 52,500.00  | 0                                      | 0.00       |          |
| 56 ROYAL             | 613                                    | 50,140.00  | 1,015                                  | 87,001.43  | -42%     |
| 57 RICOLA            | 337                                    | 50,070.00  | 94                                     | 14,100.00  | 255%     |
| 58 CHIPS AHOY        | 441                                    | 47,410.00  | 237                                    | 20,525.00  | 130%     |
| 59 DINGDONG          | 1,001                                  | 47,050.00  | 718                                    | 35,900.00  | 31%      |
| 60 JBL               | 37                                     | 45,300.00  | 11                                     | 9,900.00   | 357%     |
| 61 HAPPY             | 488                                    | 45,040.00  | 0                                      | 0.00       |          |
| 62 STREPSILS         | 242                                    | 43,350.00  | 1,085                                  | 193,680.00 | -77%     |
| 63 SISTER            | 401                                    | 40,100.00  | 248                                    | 24,800.00  | 61%      |
| 64 BEACH HUT         | 49                                     | 39,250.00  | 35                                     | 28,050.00  | 39%      |
| 65 JOHNNIE WALKER    | 15                                     | 37,900.00  | 53                                     | 126,900.00 | -70%     |
| 66 NESTI DANTE       | 136                                    | 35,850.00  | 0                                      | 0.00       |          |
| 67 LOACKER           | 203                                    | 35,680.00  | 567                                    | 100,930.00 | -64%     |
| 68 KINDER BUENO      | 320                                    | 35,160.00  | 733                                    | 81,336.00  | -56%     |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 11 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                   | Current Sales<br>01/01/2025-01/22/2025 |           | Previous Year<br>01/01/2024-01/22/2024 |            | Inc/Dec% |
|-------------------------|--|-----------|--|------------|----------|
|                         | Qty.                                   | Net       | Qty.                                   | Net        |          |
| <b>1-OUTRIGHT</b>       |  |           |  |            |          |
| 69 VERSACE              | 5                                      | 33,760.00 | 0                                      | 0.00       |          |
| 70 PEANUT KISSES        | 75                                     | 33,750.00 | 0                                      | 0.00       |          |
| 71 LCTI                 | 115                                    | 33,387.14 | 0                                      | 0.00       |          |
| 72 CALVIN KLEIN         | 6                                      | 33,375.00 | 0                                      | 0.00       |          |
| 73 KINDER JOY           | 376                                    | 33,040.00 | 1,168                                  | 107,470.00 | -69%     |
| 74 YVES SAINT LAURENT   | 4                                      | 32,626.00 | 0                                      | 0.00       |          |
| 75 REBISCO              | 61                                     | 32,090.00 | 197                                    | 102,240.00 | -68%     |
| 76 FISHERMAN'S FRIEND   | 275                                    | 32,040.00 | 578                                    | 73,680.00  | -56%     |
| 77 DOUBLEMINT           | 1,016                                  | 31,900.00 | 4,411                                  | 128,875.00 | -75%     |
| 78 ICE BREAKER          | 151                                    | 29,800.00 | 249                                    | 45,000.00  | -33%     |
| 79 C&H                  | 122                                    | 29,000.00 | 54                                     | 12,060.00  | 140%     |
| 80 SKITTLES             | 281                                    | 26,100.00 | 470                                    | 45,065.00  | -42%     |
| 81 SABROSO              | 17                                     | 24,000.00 | 0                                      | 0.00       |          |
| 82 LINDT                | 73                                     | 23,560.00 | 0                                      | 0.00       |          |
| 83 7D                   | 59                                     | 22,500.00 | 0                                      | 0.00       |          |
| 84 ELIZABETH ARDEN      | 9                                      | 22,105.00 | 0                                      | 0.00       |          |
| 85 STARBUCKS            | 87                                     | 21,310.00 | 0                                      | 0.00       |          |
| 86 CHIVAS REGAL         | 7                                      | 21,000.00 | 5                                      | 17,700.00  | 18%      |
| 87 EMY'S                | 62                                     | 19,600.00 | 0                                      | 0.00       |          |
| 88 MONDE                | 384                                    | 18,850.00 | 86                                     | 4,300.00   | 338%     |
| 89 ES                   | 41                                     | 16,920.00 | 0                                      | 0.00       |          |
| 90 MERBA                | 60                                     | 16,700.00 | 93                                     | 17,100.00  | -2%      |
| 91 ADIDAS               | 11                                     | 16,300.00 | 0                                      | 0.00       |          |
| 92 TY                   | 30                                     | 15,150.00 | 57                                     | 28,215.00  | -46%     |
| 93 FOX'S                | 67                                     | 14,500.00 | 5                                      | 500.00     | 2800%    |
| 94 WHITEFLOWER          | 75                                     | 14,050.00 | 0                                      | 0.00       |          |
| 95 CEBU DRIED MANGOES-O | 40                                     | 14,000.00 | 0                                      | 0.00       |          |
| 96 CLINIQUE             | 4                                      | 13,000.00 | 0                                      | 0.00       |          |
| 97 SMARTFOOD            | 51                                     | 13,000.00 | 215                                    | 42,170.00  | -69%     |
| 98 GREEN CROSS          | 187                                    | 12,750.00 | 422                                    | 35,420.00  | -64%     |
| 99 BURBERRY             | 6                                      | 12,210.00 | 0                                      | 0.00       |          |
| 100 GENERIC MERCHANDISE | 29                                     | 9,700.00  | 16                                     | 4,000.00   | 142%     |
| 101 NISSIN              | 167                                    | 9,530.00  | 983                                    | 61,470.00  | -84%     |
| 102 OFF                 | 31                                     | 9,300.00  | 27                                     | 7,860.00   | 18%      |

RunDate: 01/24/2025

RunTime 09:44 am

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 12 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                  | Current Sales<br>01/01/2025-01/22/2025 |          | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|------------------------|--|----------|--|-----------|----------|
|                        | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>      |  |          |  |           |          |
| 103 CHLOE              | 2                                      | 9,030.00 | 0                                      | 0.00      |          |
| 104 JBL-TRI            | 3                                      | 8,697.00 | 0                                      | 0.00      |          |
| 105 WANG               | 43                                     | 8,600.00 | 1                                      | 200.00    | 4200%    |
| 106 CHUPA CHUPS        | 47                                     | 8,500.00 | 223                                    | 23,420.00 | -63%     |
| 107 PATRON             | 1                                      | 8,500.00 | 0                                      | 0.00      |          |
| 108 GLENLIVET          | 2                                      | 8,000.00 | 0                                      | 0.00      |          |
| 109 JIM BEAM           | 4                                      | 8,000.00 | 3                                      | 10,000.00 | -20%     |
| 110 CANADA DRY         | 53                                     | 7,950.00 | 46                                     | 6,900.00  | 15%      |
| 111 DESTINATION TRAVEL | 6                                      | 7,790.00 | 5                                      | 3,600.00  | 116%     |
| 112 RUFFLES            | 24                                     | 7,280.00 | 323                                    | 95,884.00 | -92%     |
| 113 CALBEE             | 80                                     | 7,270.00 | 146                                    | 11,680.00 | -37%     |
| 114 YELLOW TAIL        | 8                                      | 7,200.00 | 19                                     | 16,650.00 | -56%     |
| 115 JACK DANIELS       | 2                                      | 7,000.00 | 8                                      | 25,600.00 | -72%     |
| 116 APPLE-TRI          | 3                                      | 6,997.00 | 0                                      | 0.00      |          |
| 117 RALPH LAUREN       | 1                                      | 6,450.00 | 0                                      | 0.00      |          |
| 118 ZAINI              | 26                                     | 6,430.00 | 0                                      | 0.00      |          |
| 119 ADG                | 17                                     | 6,400.00 | 0                                      | 0.00      |          |
| 120 HAVAIANAS          | 6                                      | 6,394.00 | 0                                      | 0.00      |          |
| 121 MINISO             | 10                                     | 6,195.00 | 0                                      | 0.00      |          |
| 122 GIORGIO ARMANI     | 1                                      | 6,163.00 | 0                                      | 0.00      |          |
| 123 M.Y. SAN           | 101                                    | 6,060.00 | 0                                      | 0.00      |          |
| 124 DAVIDOFF           | 1                                      | 5,800.00 | 0                                      | 0.00      |          |
| 125 HARDYS             | 6                                      | 5,800.00 | 11                                     | 9,200.00  | -36%     |
| 126 BROOKSIDE          | 4                                      | 5,600.00 | 0                                      | 0.00      |          |
| 127 GROWERS            | 56                                     | 5,600.00 | 569                                    | 58,500.00 | -90%     |
| 128 HI-HO              | 106                                    | 5,300.00 | 0                                      | 0.00      |          |
| 129 HOMI               | 54                                     | 5,200.00 | 0                                      | 0.00      |          |
| 130 BAILEYS            | 3                                      | 5,100.00 | 4                                      | 5,600.00  | -8%      |
| 131 EFFICASCENT        | 36                                     | 5,100.00 | 73                                     | 10,250.00 | -50%     |
| 132 YANYAN             | 69                                     | 5,004.00 | 102                                    | 10,200.00 | -50%     |
| 133 JOSE CUERVO        | 2                                      | 4,800.00 | 4                                      | 8,800.00  | -45%     |
| 134 RONDOLETTI         | 17                                     | 4,800.00 | 14                                     | 7,720.00  | -37%     |
| 135 BC NEW YORKERS     | 21                                     | 4,770.00 | 0                                      | 0.00      |          |
| 136 SBS                | 13                                     | 4,698.00 | 4                                      | 10,895.00 | -56%     |

RunDate: 01/24/2025

RunTime 09:44 am

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 13 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                  | Current Sales<br>01/01/2025-01/22/2025 |          | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|------------------------|--|----------|--|-----------|----------|
|                        | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>      |  |          |  |           |          |
| 137 MILKY WAY          | 29                                     | 4,620.00 | 0                                      | 0.00      |          |
| 138 ARIZONA            | 29                                     | 4,500.00 | 0                                      | 0.00      |          |
| 139 GREAT TASTE        | 86                                     | 4,350.00 | 246                                    | 12,300.00 | -64%     |
| 140 JINRO              | 21                                     | 4,200.00 | 108                                    | 21,580.00 | -80%     |
| 141 VOORTMAN           | 11                                     | 4,000.00 | 20                                     | 3,775.00  | 5%       |
| 142 ADIDAS-B4U         | 4                                      | 3,596.00 | 0                                      | 0.00      |          |
| 143 PAPER MACHE        | 3                                      | 3,550.00 | 0                                      | 0.00      |          |
| 144 OMEGA              | 17                                     | 3,400.00 | 21                                     | 4,200.00  | -19%     |
| 145 WONKA              | 9                                      | 3,150.00 | 17                                     | 5,950.00  | -47%     |
| 146 HAITAI             | 17                                     | 3,060.00 | 0                                      | 0.00      |          |
| 147 BACARDI            | 2                                      | 3,000.00 | 16                                     | 18,600.00 | -83%     |
| 148 FUNDADOR           | 2                                      | 2,800.00 | 8                                      | 10,600.00 | -73%     |
| 149 ALFONSO            | 4                                      | 2,650.00 | 25                                     | 24,300.00 | -89%     |
| 150 SHAMROCK           | 13                                     | 2,600.00 | 0                                      | 0.00      |          |
| 151 DOVE               | 7                                      | 2,570.00 | 21                                     | 6,825.00  | -62%     |
| 152 BROWNIES UNLIMITED | 9                                      | 2,550.00 | 0                                      | 0.00      |          |
| 153 GRANNY GOOSE       | 25                                     | 2,500.00 | 40                                     | 3,200.00  | -21%     |
| 154 THE GADGET SHOP    | 3                                      | 2,500.00 | 0                                      | 0.00      |          |
| 155 ALOHA              | 3                                      | 2,400.00 | 56                                     | 32,110.00 | -92%     |
| 156 NOTTAGE HILLS      | 2                                      | 2,400.00 | 0                                      | 0.00      |          |
| 157 SMIRNOFF           | 2                                      | 2,400.00 | 1                                      | 1,200.00  | 100%     |
| 158 REXONA             | 7                                      | 2,350.00 | 47                                     | 14,640.00 | -83%     |
| 159 MAUNA LOA          | 5                                      | 2,300.00 | 4                                      | 2,370.00  | -2%      |
| 160 COMBOS             | 14                                     | 2,100.00 | 20                                     | 5,440.00  | -61%     |
| 161 LAMPEIN            | 14                                     | 2,100.00 | 34                                     | 4,950.00  | -57%     |
| 162 WOOD               | 2                                      | 2,000.00 | 0                                      | 0.00      |          |
| 163 MICHELLES OUTRIGHT | 7                                      | 1,950.00 | 11                                     | 2,700.00  | -27%     |
| 164 LOCAL SCARF        | 12                                     | 1,747.00 | 9                                      | 6,999.00  | -75%     |
| 165 FILIPINIANA-O      | 2                                      | 1,500.00 | 10                                     | 4,470.00  | -66%     |
| 166 MEIJI MACADEMIA    | 6                                      | 1,500.00 | 0                                      | 0.00      |          |
| 167 HAWAIIAN HOST      | 2                                      | 1,400.00 | 59                                     | 38,350.00 | -96%     |
| 168 VASELINE           | 4                                      | 1,320.00 | 24                                     | 5,400.00  | -75%     |
| 169 KOPIKO             | 26                                     | 1,300.00 | 0                                      | 0.00      |          |
| 170 CASINO             | 16                                     | 1,180.00 | 181                                    | 13,070.00 | -90%     |

RunDate: 01/24/2025

RunTime 09:44 am

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 14 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                   | Current Sales<br>01/01/2025-01/22/2025 |          | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|-------------------------|--|----------|--|-----------|----------|
|                         | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>       |  |          |  |           |          |
| 171 ESKINOL             | 9                                      | 1,170.00 | 11                                     | 1,375.00  | -14%     |
| 172 ANOME0              | 3                                      | 1,150.00 | 0                                      | 0.00      |          |
| 173 DELFI               | 23                                     | 1,150.00 | 54                                     | 4,550.00  | -74%     |
| 174 MISHMASH            | 2                                      | 1,150.00 | 1                                      | 750.00    | 53%      |
| 175 MANZANILLA          | 11                                     | 1,100.00 | 28                                     | 2,800.00  | -60%     |
| 176 GOYA                | 14                                     | 1,080.00 | 299                                    | 28,390.00 | -96%     |
| 177 PONDS               | 3                                      | 1,080.00 | 1                                      | 450.00    | 140%     |
| 178 METHYL              | 8                                      | 960.00   | 10                                     | 1,200.00  | -20%     |
| 179 MEIJI               | 3                                      | 900.00   | 12                                     | 1,800.00  | -50%     |
| 180 NONGSHIM            | 4                                      | 800.00   | 5                                      | 975.00    | -17%     |
| 181 RHEA ACEITE         | 8                                      | 800.00   | 8                                      | 800.00    | 0%       |
| 182 LOQI                | 1                                      | 560.00   | 11                                     | 8,240.00  | -93%     |
| 183 BIODERM             | 5                                      | 500.00   | 39                                     | 3,900.00  | -87%     |
| 184 GENERIC             | 42                                     | 450.00   | 2                                      | 0.00      |          |
| 185 PAMPERS             | 3                                      | 450.00   | 7                                      | 1,050.00  | -57%     |
| 186 LUIS FELIPE EDWARDS | 1                                      | 395.00   | 0                                      | 0.00      |          |
| 187 MIGHTY BOND         | 2                                      | 340.00   | 7                                      | 1,130.00  | -69%     |
| 188 GILLET              | 2                                      | 300.00   | 14                                     | 2,100.00  | -85%     |
| 189 MILLENNIUM          | 2                                      | 300.00   | 0                                      | 0.00      |          |
| 190 VICKS               | 2                                      | 300.00   | 176                                    | 26,620.00 | -98%     |
| 191 MASTER              | 1                                      | 280.00   | 4                                      | 1,100.00  | -74%     |
| 192 LISTERINE           | 1                                      | 180.00   | 23                                     | 4,140.00  | -95%     |
| 193 VSF                 | 1                                      | 180.00   | 0                                      | 0.00      |          |
| 194 FIBISCO             | 1                                      | 100.00   | 460                                    | 35,166.00 | -99%     |
| 195 NERDS               | 1                                      | 100.00   | 6                                      | 600.00    | -83%     |
| 196 ABSOLUT             | 0                                      | 0.00     | 2                                      | 300.00    | -100%    |
| 197 B & D               | 0                                      | 0.00     | 1                                      | 805.00    | -100%    |
| 198 BALCONI             | 0                                      | 0.00     | 1                                      | 220.00    | -100%    |
| 199 BAYONGCIAGA         | 0                                      | 0.00     | 3                                      | 3,485.00  | -100%    |
| 200 BITE BLOCK          | 0                                      | 0.00     | 2                                      | 590.00    | -100%    |
| 201 BOY BAWANG OUTRIGHT | 0                                      | 0.00     | 110                                    | 11,480.00 | -100%    |
| 202 BRONCHO             | 0                                      | 0.00     | 6                                      | 480.00    | -100%    |
| 203 BUNDLE              | 391                                    | 0.00     | 0                                      | 0.00      |          |
| 204 BUNDLE PROMO        | 1,106                                  | 0.00     | 0                                      | 0.00      |          |

RunDate: 01/24/2025

RunTime 09:44 am

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 15 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND              | Current Sales<br>01/01/2025-01/22/2025 |      | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|--------------------|--|------|--|-----------|----------|
|                    | Qty.                                   | Net  | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>  |  |      |  |           |          |
| 205 CABEAU         | 0                                      | 0.00 | 1                                      | 1,500.00  | -100%    |
| 206 CHAMPION       | 0                                      | 0.00 | 1                                      | 599.00    | -100%    |
| 207 CLOUD 9        | 0                                      | 0.00 | 304                                    | 14,465.00 | -100%    |
| 208 COPPENRATH     | 0                                      | 0.00 | 6                                      | 2,400.00  | -100%    |
| 209 CRICKET        | 0                                      | 0.00 | 135                                    | 6,750.00  | -100%    |
| 210 DELICO         | 0                                      | 0.00 | 61                                     | 9,680.00  | -100%    |
| 211 DOLE           | 0                                      | 0.00 | 1                                      | 100.00    | -100%    |
| 212 DON PAPA       | 0                                      | 0.00 | 1                                      | 3,000.00  | -100%    |
| 213 DORITOS        | 0                                      | 0.00 | 4                                      | 1,200.00  | -100%    |
| 214 DR HWELWAY     | 0                                      | 0.00 | 1                                      | 120.00    | -100%    |
| 215 DR. GERARD     | 0                                      | 0.00 | 6                                      | 1,800.00  | -100%    |
| 216 DUREX          | 0                                      | 0.00 | 3                                      | 900.00    | -100%    |
| 217 E-VIPO         | 0                                      | 0.00 | 95                                     | 4,750.00  | -100%    |
| 218 ECO BAG        | 0                                      | 0.00 | 47                                     | 11,750.00 | -100%    |
| 219 EVERLAST       | 0                                      | 0.00 | 1                                      | 799.00    | -100%    |
| 220 FIT BAR        | 0                                      | 0.00 | 84                                     | 8,320.00  | -100%    |
| 221 FUMA           | 0                                      | 0.00 | 1                                      | 200.00    | -100%    |
| 222 GLENFIDDICH    | 0                                      | 0.00 | 1                                      | 6,000.00  | -100%    |
| 223 GO TRAVEL      | 0                                      | 0.00 | 10                                     | 3,960.00  | -100%    |
| 224 GREY GOOSE     | 0                                      | 0.00 | 1                                      | 4,500.00  | -100%    |
| 225 GUMMI POP      | 0                                      | 0.00 | 12                                     | 760.00    | -100%    |
| 226 HENNESSY       | 0                                      | 0.00 | 2                                      | 9,000.00  | -100%    |
| 227 HYDROFLASK     | 0                                      | 0.00 | 2                                      | 4,880.00  | -100%    |
| 228 ILLY-O         | 0                                      | 0.00 | 1                                      | 150.00    | -100%    |
| 229 JAGERMEISTER   | 0                                      | 0.00 | 1                                      | 1,500.00  | -100%    |
| 230 KETTLE KORN    | 0                                      | 0.00 | 178                                    | 16,950.00 | -100%    |
| 231 KIRKLAND       | 0                                      | 0.00 | 10                                     | 22,000.00 | -100%    |
| 232 LA2PU          | 0                                      | 0.00 | 2                                      | 200.00    | -100%    |
| 233 LOCAL HEADWRAP | 0                                      | 0.00 | 3                                      | 1,200.00  | -100%    |
| 234 MARIANI        | 0                                      | 0.00 | 12                                     | 3,600.00  | -100%    |
| 235 MEGASCENT      | 0                                      | 0.00 | 3                                      | 750.00    | -100%    |
| 236 MODESS         | 0                                      | 0.00 | 7                                      | 1,050.00  | -100%    |
| 237 MONIE GOLD     | 0                                      | 0.00 | 3                                      | 450.00    | -100%    |
| 238 MONIEGOLD      | 0                                      | 0.00 | 1                                      | 150.00    | -100%    |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 16 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                          | Current Sales         |               | Previous Year         |               | Inc/Dec% |
|-------------------|--------------------------|-----------------------|---------------|-----------------------|---------------|----------|
|                   |                          | 01/01/2025-01/22/2025 |               | 01/01/2024-01/22/2024 |               |          |
|                   |                          | Qty.                  | Net           | Qty.                  | Net           |          |
| 1-OUTRIGHT        |                          |                       |               |                       |               |          |
| 239               | MONIEGOLD BANGKOK        | 0                     | 0.00          | 110                   | 16,500.00     | -100%    |
| 240               | MONIEGOLD CONSIGN        | 0                     | 0.00          | 9                     | 1,350.00      | -100%    |
| 241               | MONIEGOLD OUTRIGHT       | 0                     | 0.00          | 11                    | 1,650.00      | -100%    |
| 242               | NIVEA                    | 0                     | 0.00          | 3                     | 300.00        | -100%    |
| 243               | NON-MERCH                | 12,440                | 0.00          | 780                   | 20.00         | -100%    |
| 244               | OREO                     | 0                     | 0.00          | 9                     | 2,700.00      | -100%    |
| 245               | PANDA                    | 0                     | 0.00          | 4                     | 100.00        | -100%    |
| 246               | PAPER/PLASTIC BAGS       | 0                     | 0.00          | 925                   | 0.00          |          |
| 247               | PEJOY                    | 0                     | 0.00          | 23                    | 648.00        | -100%    |
| 248               | PENFOLDS                 | 0                     | 0.00          | 5                     | 17,850.00     | -100%    |
| 249               | PERRIER WATER            | 0                     | 0.00          | 14                    | 2,100.00      | -100%    |
| 250               | PH CARE                  | 0                     | 0.00          | 1                     | 100.00        | -100%    |
| 251               | PIKNIK                   | 0                     | 0.00          | 4                     | 1,000.00      | -100%    |
| 252               | PLASTIC/PAPER BAG        | 99                    | 0.00          | 0                     | 0.00          |          |
| 253               | REMY MARTIN              | 0                     | 0.00          | 3                     | 9,600.00      | -100%    |
| 254               | SKINNY COW               | 0                     | 0.00          | 1                     | 395.00        | -100%    |
| 255               | SKROSS                   | -4                    | 0.00          | 0                     | 0.00          |          |
| 256               | SNACK BOX                | 0                     | 0.00          | 6                     | 650.00        | -100%    |
| 257               | STORCK                   | 0                     | 0.00          | 14                    | 1,170.00      | -100%    |
| 258               | THATS FRUTEE             | 0                     | 0.00          | 2                     | 800.00        | -100%    |
| 259               | TIFFANY                  | 0                     | 0.00          | 198                   | 20,250.00     | -100%    |
| 260               | TIFFANY ECLAIRS OUTRIGHT | 0                     | 0.00          | 8                     | 800.00        | -100%    |
| 261               | TIGER                    | 0                     | 0.00          | 1                     | 40.00         | -100%    |
| 262               | TWIX                     | 0                     | 0.00          | 5                     | 350.00        | -100%    |
| 263               | VINA APALTAGUA           | 0                     | 0.00          | -1                    | -450.00       | -100%    |
| 264               | WHSMITH BAGS             | 15,277                | 0.00          | 5,335                 | 2,840.00      | -100%    |
| 265               | WILKINS                  | 0                     | 0.00          | 11,105                | 1,167,152.86  | -100%    |
| 266               | WITORS                   | 0                     | 0.00          | 7                     | 4,200.00      | -100%    |
| 1-OUTRIGHT Total: |                          | 158,356               | 22,894,482.81 | 181,700               | 27,597,954.93 | -17%     |
| 2-CONSIGNE        |                          |                       |               |                       |               |          |
| 1                 | KRISPY KREME             | 44                    | 3,778,632.47  | 44                    | 3,429,389.49  | 10%      |
| 2                 | MUHLACH                  | 3,526                 | 1,785,650.00  | 3,187                 | 1,511,300.00  | 18%      |
| 3                 | LCTI                     | 12,344                | 1,626,210.00  | 13,181                | 1,654,120.00  | -1%      |
| 4                 | ISLAND SOUVENIRS         | 2,174                 | 718,000.00    | 2,792                 | 980,497.50    | -26%     |

RunDate: 01/24/2025

RunTime 09:44 am



# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 17 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                     | Current Sales<br>01/01/2025-01/22/2025 |            | Previous Year<br>01/01/2024-01/22/2024 |            | Inc/Dec% |
|-------------------|---------------------|--|------------|--|------------|----------|
|                   |                     | Qty.                                   | Net        | Qty.                                   | Net        |          |
| <b>2-CONSIGNE</b> |                     |  |            |  |            |          |
| 5                 | 7D CONSIGN          | 1,727                                  | 492,095.00 | 2,462                                  | 587,660.00 | -16%     |
| 6                 | EMY'S-C             | 1,864                                  | 475,320.00 | 3,129                                  | 600,610.00 | -20%     |
| 7                 | JOANNA              | 1,700                                  | 385,900.00 | 1,262                                  | 255,840.00 | 50%      |
| 8                 | CEBU LUCKY          | 1,410                                  | 302,190.00 | 1,807                                  | 402,910.00 | -24%     |
| 9                 | FILIPINIANA         | 871                                    | 260,324.00 | 2,745                                  | 749,801.00 | -65%     |
| 10                | ABE KENI            | 720                                    | 247,690.00 | 1,003                                  | 257,575.00 | -3%      |
| 11                | ES                  | 588                                    | 226,210.00 | 721                                    | 207,060.00 | 9%       |
| 12                | 7D PASPACK          | 85                                     | 203,500.00 | 257                                    | 457,550.00 | -55%     |
| 13                | BONG BONG'S CONSIGN | 1,090                                  | 181,675.00 | 1,578                                  | 253,065.00 | -28%     |
| 14                | ADG                 | 614                                    | 169,825.00 | 1,371                                  | 340,115.00 | -50%     |
| 15                | CEBU BRAND CONSIGN  | 375                                    | 163,680.00 | 510                                    | 174,030.00 | -5%      |
| 16                | LOLA NUTTYS         | 607                                    | 158,460.00 | 0                                      | 0.00       |          |
| 17                | BAHAGHARI           | 700                                    | 157,850.00 | 1,009                                  | 184,480.00 | -14%     |
| 18                | LA2PU               | 570                                    | 135,430.00 | 363                                    | 73,420.00  | 84%      |
| 19                | PHIL BRAND CONSIGN  | 345                                    | 128,250.00 | 606                                    | 142,690.00 | -10%     |
| 20                | AIZA'S              | 371                                    | 104,145.00 | 510                                    | 121,010.00 | -13%     |
| 21                | JOVYS               | 322                                    | 101,055.00 | 876                                    | 234,730.00 | -56%     |
| 22                | BLEEVES             | 80                                     | 97,200.00  | 84                                     | 100,800.00 | -3%      |
| 23                | MARISSA             | 574                                    | 92,640.00  | 693                                    | 95,460.00  | -2%      |
| 24                | MARKYS              | 482                                    | 92,250.00  | 718                                    | 117,810.00 | -21%     |
| 25                | MAGICMELT           | 965                                    | 86,480.00  | 1,522                                  | 120,340.00 | -28%     |
| 26                | EDNA'S              | 480                                    | 75,950.00  | 587                                    | 91,515.00  | -17%     |
| 27                | CEBU DRIED MANGOES  | 187                                    | 68,930.00  | 110                                    | 79,450.00  | -13%     |
| 28                | CHOWEE              | 318                                    | 60,400.00  | 165                                    | 29,050.00  | 107%     |
| 29                | ILOCOS CHICHACORN   | 196                                    | 58,210.00  | 271                                    | 61,090.00  | -4%      |
| 30                | G'S DELIGHT         | 206                                    | 53,460.00  | 230                                    | 45,050.00  | 18%      |
| 31                | SHIENAS             | 170                                    | 45,580.00  | 163                                    | 25,625.00  | 77%      |
| 32                | QUICKMELT           | 62                                     | 39,060.00  | 108                                    | 48,600.00  | -19%     |
| 33                | AZATRI              | 121                                    | 37,450.00  | 0                                      | 0.00       |          |
| 34                | MBD                 | 68                                     | 33,280.00  | 199                                    | 65,665.00  | -49%     |
| 35                | HEYS                | 8                                      | 32,099.00  | 0                                      | 0.00       |          |
| 36                | JUAN CALAMANSI      | 72                                     | 29,540.00  | 79                                     | 24,800.00  | 19%      |
| 37                | LOUISE              | 240                                    | 28,800.00  | 166                                    | 18,260.00  | 57%      |
| 38                | JUAN                | 65                                     | 27,300.00  | 2                                      | 640.00     | 4165%    |

RunDate: 01/24/2025

RunTime 09:44 am

**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 18 of 26

**Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND             |                           | Current Sales<br>01/01/2025-01/22/2025 |           | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|-------------------|---------------------------|--|-----------|--|-----------|----------|
|                   |                           | Qty.                                   | Net       | Qty.                                   | Net       |          |
| <b>2-CONSIGNE</b> |                           |  |           |  |           |          |
| 39                | CEBU BRAND                | 76                                     | 26,600.00 | 118                                    | 30,680.00 | -13%     |
| 40                | SD                        | 144                                    | 26,540.00 | 248                                    | 39,170.00 | -32%     |
| 41                | CHOCOVRON                 | 180                                    | 24,520.00 | 170                                    | 22,740.00 | 7%       |
| 42                | BEA'S                     | 145                                    | 22,320.00 | 57                                     | 5,980.00  | 273%     |
| 43                | ZUMIGUI-C                 | 73                                     | 19,140.00 | 75                                     | 18,320.00 | 4%       |
| 44                | JACOBINA                  | 81                                     | 16,650.00 | 80                                     | 14,600.00 | 14%      |
| 45                | ADORA                     | 67                                     | 12,490.00 | 157                                    | 28,970.00 | -56%     |
| 46                | COCO-C                    | 45                                     | 9,000.00  | 126                                    | 21,420.00 | -57%     |
| 47                | CEBU DRIED                | 76                                     | 8,360.00  | 172                                    | 33,620.00 | -75%     |
| 48                | CREAMBAR                  | 41                                     | 8,200.00  | 144                                    | 27,040.00 | -69%     |
| 49                | RK                        | 29                                     | 8,130.00  | 79                                     | 20,670.00 | -60%     |
| 50                | PEANUT BRITTLE            | 55                                     | 6,360.00  | 53                                     | 6,150.00  | 3%       |
| 51                | ERENETA MANALOTO          | 13                                     | 5,460.00  | 33                                     | 13,860.00 | -60%     |
| 52                | THE RAINS                 | 13                                     | 5,460.00  | 64                                     | 17,570.00 | -68%     |
| 53                | SNACKERS                  | 18                                     | 5,400.00  | 31                                     | 5,425.00  | -0%      |
| 54                | PRAIA PILIPINAS           | 45                                     | 4,580.00  | 0                                      | 0.00      |          |
| 55                | MARISSA'S                 | 20                                     | 4,400.00  | 0                                      | 0.00      |          |
| 56                | PHIL. BRAND DRIED MANGOES | 30                                     | 3,000.00  | 1                                      | 300.00    | 900%     |
| 57                | KAT-LEINE'S               | 10                                     | 2,850.00  | 189                                    | 62,660.00 | -95%     |
| 58                | CACAO                     | 6                                      | 2,520.00  | 0                                      | 0.00      |          |
| 59                | RICAH                     | 6                                      | 2,160.00  | 33                                     | 9,110.00  | -76%     |
| 60                | O'NEILL-C                 | 1                                      | 1,820.00  | 0                                      | 0.00      |          |
| 61                | ENG SENG                  | 4                                      | 1,790.00  | 0                                      | 0.00      |          |
| 62                | WOW MANI CONSIGN          | 8                                      | 1,760.00  | 19                                     | 11,400.00 | -84%     |
| 63                | CHRISTINE                 | 12                                     | 1,320.00  | 241                                    | 28,280.00 | -95%     |
| 64                | DELFAS                    | 3                                      | 1,260.00  | 44                                     | 20,830.00 | -93%     |
| 65                | TEAM MANILA-C             | 1                                      | 595.00    | 0                                      | 0.00      |          |
| 66                | BOY BAWANG                | 1                                      | 350.00    | 94                                     | 10,345.00 | -96%     |
| 67                | FUMA                      | 1                                      | 340.00    | 0                                      | 0.00      |          |
| 68                | EMY'S                     | 1                                      | 260.00    | 0                                      | 0.00      |          |
| 69                | GREEN JAGZ HOUSE BRAND    | 1                                      | 150.00    | 0                                      | 0.00      |          |
| 70                | ALIBABA                   | 0                                      | 0.00      | 33                                     | 4,290.00  | -100%    |
| 71                | AMERYS                    | 0                                      | 0.00      | 52                                     | 10,400.00 | -100%    |
| 72                | ANKER                     | 0                                      | 0.00      | -1                                     | 0.00      |          |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 19 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**FOOD, CONVENIENCE & GIFTING**

| BRAND                                  | Current Sales<br>01/01/2025-01/22/2025 |                      | Previous Year<br>01/01/2024-01/22/2024 |                      | Inc/Dec%    |
|--|--|----------------------|--|----------------------|-------------|
|  | Qty.                                   | Net                  | Qty.                                   | Net                  |             |
| <b>2-CONSIGNE</b>                      |  |                      |  |                      |             |
| 73 BAGUIO                              | 0                                      | 0.00                 | 10                                     | 4,000.00             | -100%       |
| 74 DAVAO SWEET                         | 0                                      | 0.00                 | 172                                    | 26,320.00            | -100%       |
| 75 DILIS                               | 0                                      | 0.00                 | 67                                     | 8,040.00             | -100%       |
| 76 HOUSE OF POLVORON                   | 0                                      | 0.00                 | 31                                     | 4,500.00             | -100%       |
| 77 JOVY'S                              | 0                                      | 0.00                 | 1                                      | 400.00               | -100%       |
| 78 KING                                | 0                                      | 0.00                 | 23                                     | 6,900.00             | -100%       |
| 79 MONDRAGON                           | 0                                      | 0.00                 | 9                                      | 2,700.00             | -100%       |
| 80 MOSSIMO-APP                         | 0                                      | 0.00                 | 1                                      | 580.00               | -100%       |
| 81 NATCHA                              | 0                                      | 0.00                 | 2                                      | 200.00               | -100%       |
| 82 NATHANIEL'S                         | 0                                      | 0.00                 | 1                                      | 180.00               | -100%       |
| 83 OH NUTS                             | 0                                      | 0.00                 | 79                                     | 26,945.00            | -100%       |
| 84 PENUT BAR                           | 0                                      | 0.00                 | 60                                     | 6,000.00             | -100%       |
| 85 PIK-A-PIKEL                         | 0                                      | 0.00                 | 8                                      | 3,115.00             | -100%       |
| 86 RUBY                                | 0                                      | 0.00                 | 325                                    | 48,350.00            | -100%       |
| 87 SHIRO'S                             | 0                                      | 0.00                 | 26                                     | 5,200.00             | -100%       |
| 88 SUNDRY                              | 0                                      | 0.00                 | 4                                      | 520.00               | -100%       |
| 89 VHONYTIFF                           | 0                                      | 0.00                 | 123                                    | 20,295.00            | -100%       |
| 90 WANDERSKYE                          | 0                                      | 0.00                 | 3                                      | 1,885.00             | -100%       |
| 91 XXJXOVY'S                           | 0                                      | 0.00                 | 3                                      | 480.00               | -100%       |
| <b>2-CONSIGNE Total:</b>               | <b>37,547</b>                          | <b>12,994,505.47</b> | <b>47,770</b>                          | <b>14,172,447.99</b> | <b>-8%</b>  |
| <b>FOOD, CONVENIENCE &amp; GIFTING</b> | <b>195,903</b>                         | <b>35,888,988.28</b> | <b>229,470</b>                         | <b>41,770,402.92</b> | <b>-14%</b> |

RunDate: 01/24/2025

RunTime 09:44 am

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

### Sales Ranking By Business Unit

## FRANCHISE STORES

RunDate: 01/24/2025  
RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 21 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**OUTLETS**

| BRAND             |                     | Current Sales<br>01/01/2025-01/22/2025 |              | Previous Year<br>01/01/2024-01/22/2024 |              | Inc/Dec% |
|-------------------|---------------------|--|--------------|--|--------------|----------|
|                   |                     | Qty.                                   | Net          | Qty.                                   | Net          |          |
| <b>1-OUTRIGHT</b> |                     |  |              |  |              |          |
| 1                 | BATH & BODY WORKS   | 7,368                                  | 2,015,361.76 | 2,985                                  | 1,100,472.44 | 83%      |
| 2                 | VICTORIA'S SECRET   | 4,637                                  | 1,763,005.73 | 1,449                                  | 885,952.76   | 98%      |
| 3                 | USPA                | 326                                    | 1,042,210.83 | 173                                    | 574,117.03   | 81%      |
| 4                 | NIKE                | 536                                    | 751,095.00   | 198                                    | 323,630.00   | 132%     |
| 5                 | ADIDAS              | 326                                    | 489,390.00   | 101                                    | 167,540.00   | 192%     |
| 6                 | SKECHERS            | 205                                    | 394,817.50   | 0                                      | 0.00         |          |
| 7                 | CLINIQUE            | 144                                    | 387,672.48   | 31                                     | 64,726.36    | 498%     |
| 8                 | SPEEDO              | 95                                     | 129,099.20   | 51                                     | 90,503.00    | 42%      |
| 9                 | NESTI DANTE         | 681                                    | 122,368.26   | 4                                      | 316.00       | 38624%   |
| 10                | MINISO              | 272                                    | 91,572.70    | 56                                     | 22,104.00    | 314%     |
| 11                | IPANEMA-O           | 191                                    | 90,601.39    | 0                                      | 0.00         |          |
| 12                | ADIDAS PH           | 130                                    | 86,300.34    | 37                                     | 25,983.39    | 232%     |
| 13                | VERSACE             | 20                                     | 83,240.00    | 7                                      | 35,040.00    | 137%     |
| 14                | DELSEY              | 7                                      | 82,637.00    | 2                                      | 24,198.00    | 241%     |
| 15                | CALVIN KLEIN        | 20                                     | 78,997.93    | 9                                      | 37,635.11    | 109%     |
| 16                | BEACH HUT           | 76                                     | 57,278.00    | 0                                      | 0.00         |          |
| 17                | HAVAIANAS           | 63                                     | 56,207.00    | 49                                     | 55,051.00    | 2%       |
| 18                | JANSPORT            | 52                                     | 53,262.20    | 0                                      | 0.00         |          |
| 19                | DAVID BECKHAM       | 19                                     | 44,166.54    | 0                                      | 0.00         |          |
| 20                | THE NORTH FACE-O    | 8                                      | 29,308.00    | 0                                      | 0.00         |          |
| 21                | BURBERRY            | 19                                     | 25,913.52    | 2                                      | 5,172.43     | 400%     |
| 22                | PROMOTION CODE      | 59                                     | 23,249.00    | 0                                      | 0.00         |          |
| 23                | GOLDBLOCKS OUTRIGHT | 95                                     | 20,700.00    | 0                                      | 0.00         |          |
| 24                | SPERRY              | 4                                      | 15,388.00    | 0                                      | 0.00         |          |
| 25                | GIFT BUSINESS       | 50                                     | 14,613.55    | 167                                    | 34,099.65    | -57%     |
| 26                | RALPH LAUREN        | 3                                      | 13,824.00    | 4                                      | 22,154.46    | -37%     |
| 27                | CHLOE               | 19                                     | 13,340.00    | 0                                      | 0.00         |          |
| 28                | TOBLERONE           | 58                                     | 12,114.00    | 0                                      | 0.00         |          |
| 29                | CONVERSE            | 5                                      | 12,005.00    | 12                                     | 35,011.14    | -65%     |
| 30                | KEDS                | 6                                      | 11,256.00    | 0                                      | 0.00         |          |
| 31                | MARS                | 55                                     | 10,785.00    | 0                                      | 0.00         |          |
| 32                | VANS-SL             | 9                                      | 10,100.00    | 13                                     | 14,399.00    | -29%     |
| 33                | JOCKEY              | 19                                     | 9,493.20     | 18                                     | 7,922.00     | 19%      |
| 34                | GIORGIO ARMANI      | 2                                      | 9,360.00     | 0                                      | 0.00         |          |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 22 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**OUTLETS**

| BRAND              | Current Sales<br>01/01/2025-01/22/2025 |          | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|--------------------|--|----------|--|-----------|----------|
|                    | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>  |  |          |  |           |          |
| 35 TRAVEL BLUE     | 6                                      | 8,205.20 | 8                                      | 7,650.00  | 7%       |
| 36 SEA TO SUMMIT-O | 5                                      | 8,050.00 | 0                                      | 0.00      |          |
| 37 AUKEY           | 3                                      | 6,900.00 | 0                                      | 0.00      |          |
| 38 ANKER           | 6                                      | 6,865.00 | 0                                      | 0.00      |          |
| 39 ELIZABETH ARDEN | 3                                      | 6,450.00 | 25                                     | 39,582.93 | -83%     |
| 40 REBISCO         | 11                                     | 6,230.00 | 0                                      | 0.00      |          |
| 41 VERSACE-B4U     | 1                                      | 6,069.44 | 1                                      | 5,924.59  | 2%       |
| 42 COCO CABANA     | 5                                      | 5,395.00 | 0                                      | 0.00      |          |
| 43 CHAMPION        | 21                                     | 5,033.83 | 10                                     | 5,350.00  | -5%      |
| 44 GUCCI           | 18                                     | 5,000.00 | 0                                      | 0.00      |          |
| 45 PRINGLES        | 30                                     | 4,900.00 | 0                                      | 0.00      |          |
| 46 GROOVY          | 35                                     | 4,810.00 | 13                                     | 1,760.00  | 173%     |
| 47 FLAMINGO        | 46                                     | 4,450.00 | 170                                    | 15,700.00 | -71%     |
| 48 LEXINGHAM       | 3                                      | 3,750.00 | 0                                      | 0.00      |          |
| 49 LINDT           | 24                                     | 3,735.00 | 0                                      | 0.00      |          |
| 50 VANS            | 1                                      | 3,498.00 | 3                                      | 2,511.75  | 39%      |
| 51 OAKLEY          | 1                                      | 3,439.00 | 0                                      | 0.00      |          |
| 52 NESTLE          | 41                                     | 3,420.00 | 0                                      | 0.00      |          |
| 53 DAVIDOFF        | 1                                      | 3,280.00 | 0                                      | 0.00      |          |
| 54 HERSHEY'S       | 21                                     | 3,000.00 | 0                                      | 0.00      |          |
| 55 JACK DANIELS    | 1                                      | 2,900.00 | 0                                      | 0.00      |          |
| 56 FRITO LAY       | 92                                     | 2,820.00 | 0                                      | 0.00      |          |
| 57 ACCEL           | 4                                      | 2,800.00 | 13                                     | 13,145.00 | -78%     |
| 58 NAUTICA         | 1                                      | 2,800.00 | 0                                      | 0.00      |          |
| 59 CADBURY         | 15                                     | 2,360.00 | 0                                      | 0.00      |          |
| 60 CANDY CORNER    | 13                                     | 2,200.00 | 0                                      | 0.00      |          |
| 61 MARC JACOBS     | 6                                      | 2,200.00 | 0                                      | 0.00      |          |
| 62 PASALUBONG PACK | 2                                      | 2,195.00 | 13                                     | 15,487.00 | -85%     |
| 63 HARIBO          | 16                                     | 2,100.00 | 0                                      | 0.00      |          |
| 64 TROLLI          | 19                                     | 1,940.00 | 0                                      | 0.00      |          |
| 65 CHIVAS REGAL    | 1                                      | 1,900.00 | 0                                      | 0.00      |          |
| 66 LOCAL SCARF     | 3                                      | 1,765.60 | 9                                      | 2,455.26  | -28%     |
| 67 THE BALM        | 6                                      | 1,250.00 | 13                                     | 9,220.00  | -86%     |
| 68 FERRERO ROCHER  | 1                                      | 1,200.00 | 0                                      | 0.00      |          |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 23 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

OUTLETS

| BRAND                  | Current Sales<br>01/01/2025-01/22/2025 |          | Previous Year<br>01/01/2024-01/22/2024 |           | Inc/Dec% |
|------------------------|--|----------|--|-----------|----------|
|                        | Qty.                                   | Net      | Qty.                                   | Net       |          |
| <b>1-OUTRIGHT</b>      |  |          |  |           |          |
| 69 KINDER JOY          | 13                                     | 1,000.00 | 0                                      | 0.00      |          |
| 70 FILIPINIANA-O       | 2                                      | 998.00   | 3                                      | 823.00    | 21%      |
| 71 DESTINATION TRAVEL  | 1                                      | 959.00   | 8                                      | 8,355.00  | -88%     |
| 72 MERBA               | 4                                      | 850.00   | 0                                      | 0.00      |          |
| 73 MICHELLE'S OUTRIGHT | 3                                      | 750.00   | 0                                      | 0.00      |          |
| 74 MENTOS              | 10                                     | 650.00   | 0                                      | 0.00      |          |
| 75 ICE BREAKER         | 3                                      | 540.00   | 0                                      | 0.00      |          |
| 76 HIGH SIERRA         | 1                                      | 500.00   | 0                                      | 0.00      |          |
| 77 O'NEILL             | 1                                      | 500.00   | 0                                      | 0.00      |          |
| 78 EVERLAST            | 1                                      | 479.00   | 13                                     | 1,679.00  | -71%     |
| 79 KISSNY              | 3                                      | 450.00   | 29                                     | 7,122.42  | -93%     |
| 80 L'OREAL             | 1                                      | 435.00   | 1                                      | 149.00    | 191%     |
| 81 DOUBLEMINT          | 19                                     | 420.00   | 0                                      | 0.00      |          |
| 82 SKITTLES            | 4                                      | 320.00   | 0                                      | 0.00      |          |
| 83 KINDER BUENO        | 2                                      | 240.00   | 0                                      | 0.00      |          |
| 84 C&H                 | 1                                      | 200.00   | 0                                      | 0.00      |          |
| 85 TIC TAC             | 4                                      | 200.00   | 0                                      | 0.00      |          |
| 86 FRUITELLA           | 1                                      | 100.00   | 0                                      | 0.00      |          |
| 87 SMARTFOOD           | 1                                      | 90.00    | 0                                      | 0.00      |          |
| 88 POCKY               | 3                                      | 80.00    | 0                                      | 0.00      |          |
| 89 ANTHILL             | 0                                      | 0.00     | 2                                      | 1,600.00  | -100%    |
| 90 B & D               | 0                                      | 0.00     | 4                                      | 1,117.40  | -100%    |
| 91 BAYONGCIAGA         | 0                                      | 0.00     | 4                                      | 2,000.00  | -100%    |
| 92 BILLABONG           | 0                                      | 0.00     | 3                                      | 999.42    | -100%    |
| 93 BRIC'S-SL           | 0                                      | 0.00     | 1                                      | 3,000.00  | -100%    |
| 94 BUNDLE              | 46                                     | 0.00     | 0                                      | 0.00      |          |
| 95 DOUGHNUT-SL         | 0                                      | 0.00     | 1                                      | 2,799.00  | -100%    |
| 96 FITFLOP-SL          | 0                                      | 0.00     | 6                                      | 11,118.65 | -100%    |
| 97 GIORGIO ARMANI-B4U  | 0                                      | 0.00     | 2                                      | 11,556.13 | -100%    |
| 98 GOYA                | 5                                      | 0.00     | 0                                      | 0.00      |          |
| 99 GUESS               | 0                                      | 0.00     | 1                                      | 499.00    | -100%    |
| 100 HUGO               | 0                                      | 0.00     | 2                                      | 11,940.00 | -100%    |
| 101 ISLAND GIRL        | 0                                      | 0.00     | 2                                      | 2,190.00  | -100%    |
| 102 JBL-TRI            | 0                                      | 0.00     | 1                                      | 799.00    | -100%    |

RunDate: 01/24/2025

RunTime 09:44 am

# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 24 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**OUTLETS**

| BRAND             |                    | Current Sales         |              | Previous Year         |              | Inc/Dec% |
|-------------------|--------------------|-----------------------|--------------|-----------------------|--------------|----------|
|                   |                    | 01/01/2025-01/22/2025 |              | 01/01/2024-01/22/2024 |              |          |
|                   |                    | Qty.                  | Net          | Qty.                  | Net          |          |
| 1-OUTRIGHT        |                    |                       |              |                       |              |          |
| 103               | MISHMASH           | 0                     | 0.00         | 6                     | 1,200.13     | -100%    |
| 104               | NON-MERCH          | 41,203                | 0.00         | 3,868                 | 0.00         |          |
| 105               | ORIGINS-O          | 0                     | 0.00         | 1                     | 850.00       | -100%    |
| 106               | PANDORA            | 0                     | 0.00         | 1                     | 1,019.00     | -100%    |
| 107               | PAPER/PLASTIC BAGS | 217                   | 0.00         | 443                   | 0.00         |          |
| 108               | SANICARE           | 0                     | 0.00         | 8                     | 226.85       | -100%    |
| 109               | STANCE             | 0                     | 0.00         | 6                     | 2,400.00     | -100%    |
| 110               | SWAROVSKI          | 0                     | 0.00         | 2                     | 10,468.00    | -100%    |
| 111               | SWATCH             | 0                     | 0.00         | 3                     | 10,350.00    | -100%    |
| 112               | TEVA               | 0                     | 0.00         | 1                     | 559.70       | -100%    |
| 1-OUTRIGHT Total: |                    | 57,590                | 8,193,405.20 | 10,068                | 3,739,635.00 | 119%     |
| 2-CONSIGNE        |                    |                       |              |                       |              |          |
| 1                 | ISLAND SOUVENIRS   | 16                    | 1,245,714.00 | 22                    | 1,102,993.50 | 12%      |
| 2                 | KROOBERG           | 904                   | 622,860.94   | 842                   | 521,818.57   | 19%      |
| 3                 | HEYS               | 52                    | 253,715.86   | 61                    | 231,224.44   | 9%       |
| 4                 | PORTGEAR           | 131                   | 244,746.49   | 0                     | 0.00         |          |
| 5                 | SUNNIES STUDIOS-C  | 237                   | 196,289.00   | 0                     | 0.00         |          |
| 6                 | 8A PERFORMANCE     | 84                    | 83,184.00    | 220                   | 225,198.40   | -63%     |
| 7                 | GENERIC-C          | 79                    | 73,810.33    | 50                    | 43,441.55    | 69%      |
| 8                 | BANGE-C            | 18                    | 53,399.60    | 26                    | 62,991.23    | -15%     |
| 9                 | SPOOLE CO          | 264                   | 52,790.00    | 0                     | 0.00         |          |
| 10                | BG BERLIN-C        | 5                     | 47,761.15    | 12                    | 106,302.42   | -55%     |
| 11                | IT LUGGAGE-C       | 5                     | 44,907.00    | 24                    | 213,636.12   | -78%     |
| 12                | SOFISTICA          | 40                    | 42,621.49    | 0                     | 0.00         |          |
| 13                | LES PERLES         | 12                    | 38,467.63    | 6                     | 16,128.65    | 138%     |
| 14                | XO                 | 84                    | 37,377.75    | 85                    | 45,941.50    | -18%     |
| 15                | MOSSIMO-APP        | 27                    | 34,245.00    | 0                     | 0.00         |          |
| 16                | AIRFIT             | 38                    | 33,004.80    | 0                     | 0.00         |          |
| 17                | DTBG-C             | 22                    | 31,949.30    | 41                    | 61,763.68    | -48%     |
| 18                | ZILLA              | 41                    | 30,783.50    | 58                    | 52,268.50    | -41%     |
| 19                | KAKA-C             | 12                    | 28,910.00    | 9                     | 16,384.00    | 76%      |
| 20                | SMOOTH SKIES-C     | 33                    | 26,421.32    | 32                    | 27,755.13    | -4%      |
| 21                | MARK RYDEN-C       | 9                     | 25,627.95    | 11                    | 31,416.44    | -18%     |
| 22                | TANKROCK-C         | 21                    | 24,582.65    | 6                     | 7,387.00     | 232%     |

RunDate: 01/24/2025

RunTime 09:44 am



# **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 25 of 26

## **Sales Ranking By Business Unit**

Period: 01/01/2025-01/22/2025

**OUTLETS**

| BRAND                | Current Sales<br>01/01/2025-01/22/2025 |           | Previous Year<br>01/01/2024-01/22/2024 |              | Inc/Dec% |
|----------------------|--|-----------|--|--------------|----------|
|                      | Qty.                                   | Net       | Qty.                                   | Net          |          |
| <b>2-CONSIGNE</b>    |  |           |  |              |          |
| 23 OZUKO             | 13                                     | 24,455.76 | 25                                     | 59,021.25    | -58%     |
| 24 AWEI              | 22                                     | 22,726.00 | 6                                      | 4,700.52     | 383%     |
| 25 TRIBU             | 26                                     | 21,134.00 | 0                                      | 0.00         |          |
| 26 PRAIA PILIPINAS   | 100                                    | 20,140.00 | 40                                     | 16,370.00    | 23%      |
| 27 MUHLACH           | 36                                     | 18,650.00 | 0                                      | 0.00         |          |
| 28 GOLF-C            | 38                                     | 17,964.84 | 21                                     | 6,821.56     | 163%     |
| 29 GLAXUNTE          | 85                                     | 16,891.00 | 0                                      | 0.00         |          |
| 30 FUNGOOFUN-C       | 12                                     | 15,570.81 | 15                                     | 23,025.77    | -32%     |
| 31 FILIPINIANA       | 43                                     | 13,402.16 | 148                                    | 27,674.81    | -51%     |
| 32 WEKOME            | 13                                     | 12,270.40 | 0                                      | 0.00         |          |
| 33 LEGEND WALKER     | 1                                      | 10,879.00 | 0                                      | 0.00         |          |
| 34 PICTET FINO       | 14                                     | 10,155.00 | 8                                      | 4,854.00     | 109%     |
| 35 TRAVEL SENTRY-C   | 6                                      | 9,194.00  | 0                                      | 0.00         |          |
| 36 GIFT BUSINESS-C   | 11                                     | 7,554.65  | 2                                      | 1,158.00     | 552%     |
| 37 MOSCHINO-C        | 1                                      | 7,500.00  | 0                                      | 0.00         |          |
| 38 XIPIN             | 28                                     | 5,585.00  | 26                                     | 6,728.00     | -16%     |
| 39 OPTIMUS-C         | 2                                      | 4,886.00  | 3                                      | 7,342.96     | -33%     |
| 40 IPANEMA           | 2                                      | 3,890.00  | 0                                      | 0.00         |          |
| 41 RIDER             | 2                                      | 3,790.00  | 0                                      | 0.00         |          |
| 42 PLEXTONE          | 5                                      | 3,140.00  | 0                                      | 0.00         |          |
| 43 OME-C             | 2                                      | 2,167.00  | 0                                      | 0.00         |          |
| 44 XO-C              | 4                                      | 1,747.12  | 8                                      | 5,075.23     | -65%     |
| 45 ZILLA-C           | 2                                      | 1,285.24  | 8                                      | 11,396.07    | -88%     |
| 46 ADIDAS PH-C       | 1                                      | 899.00    | 0                                      | 0.00         |          |
| 47 BOONA-C           | 1                                      | 722.00    | 8                                      | 5,780.83     | -87%     |
| 48 YOUBAO-C          | 1                                      | 699.00    | 2                                      | 1,498.00     | -53%     |
| 49 ROMIX             | 1                                      | 675.00    | 2                                      | 1,061.00     | -36%     |
| 50 TO TRAVEL TO LIVE | 1                                      | 340.00    | 2                                      | 680.00       | -50%     |
| 51 BASIC-C           | 0                                      | 0.00      | 741                                    | 372,112.95   | -100%    |
| 52 BATH & BODY WORKS | 0                                      | 0.00      | 3                                      | 2,310.00     | -100%    |
| 53 CELEBRAT-C        | 0                                      | 0.00      | 118                                    | 6,919.00     | -100%    |
| 54 D-POWER-C         | 0                                      | 0.00      | 20                                     | 4,490.00     | -100%    |
| 55 FUBU-C            | 0                                      | 0.00      | 1,041                                  | 1,011,889.80 | -100%    |
| 56 IPIPOO-C          | 0                                      | 0.00      | 1                                      | 290.00       | -100%    |

RunDate: 01/24/2025

RunTime 09:44 am

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 26 of 26

## Sales Ranking By Business Unit

Period: 01/01/2025-01/22/2025

**OUTLETS**

| BRAND              | Current Sales<br>01/01/2025-01/22/2025 |               | Previous Year<br>01/01/2024-01/22/2024 |              | Inc/Dec% |
|--------------------|--|---------------|--|--------------|----------|
|                    | Qty.                                   | Net           | Qty.                                   | Net          |          |
| <b>2-CONSIGNE</b>  |  |               |  |              |          |
| 57 LENOVO-C        | 0                                      | 0.00          | 1                                      | 1,343.28     | -100%    |
| 58 LIME-C          | 0                                      | 0.00          | 2                                      | 1,796.00     | -100%    |
| 59 MACBETH         | 0                                      | 0.00          | 56                                     | 19,513.89    | -100%    |
| 60 MAUI AND SONS-C | 0                                      | 0.00          | 40                                     | 27,510.00    | -100%    |
| 61 MIMAX-C         | 0                                      | 0.00          | 1                                      | 439.00       | -100%    |
| 62 MOSSIMO-FW      | 0                                      | 0.00          | 313                                    | 100,166.39   | -100%    |
| 63 ONDA-C          | 0                                      | 0.00          | 1                                      | 420.00       | -100%    |
| 64 PYXIS-C         | 0                                      | 0.00          | 2                                      | 388.00       | -100%    |
| 65 SOLATEK         | 0                                      | 0.00          | 9                                      | 7,859.55     | -100%    |
| 66 SOUVENIRS ITEMS | 0                                      | 0.00          | 1                                      | 2,116.80     | -100%    |
| 67 TOMS-C          | 0                                      | 0.00          | 16                                     | 56,869.00    | -100%    |
| 68 UNBRANDED       | 0                                      | 0.00          | 1                                      | 425.00       | -100%    |
| 69 VIPFAN-C        | 0                                      | 0.00          | 31                                     | 18,749.00    | -100%    |
| 70 XIPIN-C         | 0                                      | 0.00          | 2                                      | 559.40       | -100%    |
| 71 XMOWI-C         | 0                                      | 0.00          | 1                                      | 779.38       | -100%    |
| 72 ZUMIGUI-C       | 0                                      | 0.00          | 14                                     | 3,040.00     | -100%    |
| 2-CONSIGNE Total:  | 2,607                                  | 3,531,482.74  | 4,244                                  | 4,589,825.57 | -23%     |
| OUTLETS TOTALS:    | 60,197                                 | 11,724,887.93 | 14,312                                 | 8,329,460.57 | 40%      |

RunDate: 01/24/2025

RunTime 09:44 am

Prepared By:

Willie

Noted By: