SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SPACE28 TRAVEL BUDDY T3

| BRAND | | nt Sales 10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 0-10/27/2019 | Inc/Dec% |
|--------------------|-------------|------------------------|------|----------------------|------------|-------------------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | l ! | Qty. | Net | i |
| 1-OUTRIGHT | ; ! ! | 1 | į | | | i i | | |
| TRAVEL BLUE | 124 | 119,240.00 | 72 | 104,599.00 | 13% | 137 | 107,368.00 | 11% |
| ANKER | 52 | 118,245.00 | 23 | 72,205.00 | 63% | 0 | 0.00 | |
| STANLEY | 50 | 117,364.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| AUKEY | 36 | 66,798.00 | 19 | 38,872.00 | 71% | 0 | 0.00 | ! ! ! |
| USPA | 12 | 44,491.00 | 16 | 94,184.00 | -52% | 28 | 88,340.00 | -49% |
| SONY-TRI | 9 | 37,291.00 | 7 | 40,566.00 | -8% | 0 | 0.00 | i ! |
| TENKI | 36 | 25,814.00 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 21 | 17,430.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| APPLE-TRI | 6 | 15,494.00 | 2 | 3,998.00 | 287% | 0 | 0.00 | |
| JBL-TRI | 5 | 14,407.00 | 4 | 13,996.00 | 2% | 0 | 0.00 | |
| CASIO | 3 | 12,682.00 | 1 | 7,790.00 | 62% | 0 | 0.00 | ! ! |
| ADIDAS | 6 | 9,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARSHALL-TRI | 1 | 7,399.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 2 | 3,000.00 | 0 | 0.00 |) | 0 | 0.00 | |
| BAYONGCIAGA | 0 | 0.00 | 0 | 0.00 | | 2 | 3,390.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 2 | 2,200.00 | -100% | 0 | 0.00 | i ! |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | l | 3 | 11,285.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 0 | 0.00 | | 1 | 1,500.00 | -100% |
| JUICY COUTURE | 0 | 0.00 | 3 | 18,697.00 | -100% | 0 | 0.00 | i I |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | | 3 | 6,797.00 | -100% |
| MY ARCADE-TRI | 0 | 0.00 | 1 | 4,290.00 | -100% | 0 | 0.00 | |
| NON-MERCH | 180 | 0.00 | 42 | 0.00 | i i | 223 | 0.00 | ! ! ! |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 |] | 1 | 5,590.00 | -100% |
| 1-OUTRIGHT Total: | 543 | 609,155.00 | 192 | 401,397.00 | 51% | 398 | 224,270.00 | 171% |
| 2-CONSIGNE | | | | | | | | |
| WANDERSKYE | 197 | 238,635.00 | 128 | 147,642.00 | 61% | 162 | 229,028.00 | 4% |
| HEYS | 54 | 222,266.00 | 80 | 218,293.40 | 1% | 12 | 17,880.00 | 1143% |
| U-ELEMENT | 64 | 208,436.00 | 12 | 31,598.00 | 559% | 0 | 0.00 | |
| PACSAFE-C | 31 | 207,909.00 | 26 | 131,884.00 | 57% | 0 | 0.00 | i ! |
| GUESS-C | 20 | 97,560.00 | 23 | 115,654.00 | -15% | 31 | 133,938.00 | -27% |
| IT LUGGAGE-C | 4 | 30,177.00 | 10 | 90,790.00 | -66% | 0 | 0.00 | |
| CABINZERO | 9 | 29,551.00 | 22 | 97,658.00 | -69% | 0 | 0.00 | i ! |
| BG BERLIN-C | 3 | 23,971.00 | 3 | 34,677.00 | -30% | 0 | 0.00 | |
| SMOOTH SKIES-C | 17 | 14,463.00 | 72 | 82,489.00 | -82% | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SPACE28 TRAVEL BUDDY T3

| BRAND | | nt Sales 4-10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | lnc/Dec% |
|--------------------|------------|--------------------------|-------------|------------------------|------------|--------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | 1 |
| 2-CONSIGNE | į Į | 1 1 | - | | | i ! | | |
| FILIPINIANA | 16 | 4,060.00 | 0 | 0.00 | į | 0 | 0.00 | - |
| HAWK-C | 1 | 1,699.00 | 12 | 17,574.00 | -90% | 0 | 0.00 | |
| SONY-C | 1 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| AMERICAN TOURISTER | 0 | 0.00 | 0 | 0.00 | i | 73 | 329,133.25 | -100% |
| DELSEY-C | 0 | 0.00 | 0 | 0.00 | | 15 | 59,768.00 | -100% |
| EUROO | 0 | 0.00 | 0 | 0.00 | <u> </u> | 7 | 8,313.00 | -100% |
| FLIGHT 001 | 0 | 0.00 | 0 | 0.00 | | 1 | 1,790.00 | -100% |
| HUG ME | 0 | 0.00 | 0 | 0.00 | | 8 | 4,792.00 | -100% |
| HYDRAPAK | 0 | 0.00 | 39 | 14,341.00 | -100% | 0 | 0.00 | ! |
| SAMSONITE-C | 0 | 0.00 | 0 | 0.00 | | 37 | 384,942.50 | -100% |
| TARGUS | 0 | 0.00 | 0 | 0.00 | <u> </u> | 6 | 39,654.00 | -100% |
| TRAVELON | 0 | 0.00 | 0 | 0.00 | | 49 | 121,010.00 | -100% |
| VICTORINOX | 0 | 0.00 | 0 | 0.00 | ! | 7 | 32,230.00 | -100% |
| WORLD TRAVELER-C | 0 | 0.00 | 0 | 0.00 | | 55 | 143,950.00 | -100% |
| 2-CONSIGNE Total: | 417 | 1,079,717.00 | 427 | 982,600.40 | ¦ - - | 463 | 1,506,428.75 | -28% |
| <u> </u> | ! | 1 | <u> </u> | | 1 | | | |
| TOTALS: | 960 | 1,688,872.00 | 619 | 1,383,997.40 | 22% | 861¦ | 1,730,698.75 | -2% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

T3 INTL SPACE5

| BRAND | | nt Sales 4-10/27/2024 | | t Year 23-10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|-------------------|----------------|--------------------------|--------|-------------------------|------------------|------------------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | + - ! | | | | : | | | |
| BATH & BODY WORKS | 47 | 14,400.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| MINISO-O | 2 | 258.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| MINISO | 1 | 179.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| JBL | 0 | 0.00 | 10 | 7,500.00 | -100% | 0 | 0.00 | |
| MAC | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PANDORA | 0 | 0.00 | 0 | 0.00 | <u> </u> | 96 | 432,435.00 | -100% |
| SENNHEISER | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY | 0 | 0.00 | 2 | 1,390.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 50 | 14,837.00 | 12 | 8,890.00 | 66% | 96 | 432,435.00 | -96% |
| 2-CONSIGNE | | | | | : ! | | | |
| MINISO | 2,737 | 1,106,183.00 | 1,413 | 620,017.00 | 78% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 2,737 | 1,106,183.00 | 1,413 | 620,017.00 | ¦ | 0 | 0.00 | ! |
| TOTALS: | 2,787 | 1,121,020.00 | 1,425 | 628,907.00 | 78% | 96 | 432,435.00 | 159% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE SHOPPES LEFT WING

| BRAND | | nt Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 0-10/27/2019 | Inc/Dec% |
|---------------------------|--------|--------------------------|-------|----------------------|-------------|-------------------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | I I |
| 1-OUTRIGHT | i ! | 1 1 | | | | i ! | | |
| NIKE | 494 | 863,283.25 | 452 | 738,940.00 | 16% | 0 | 0.00 | |
| ADIDAS | 334 | 602,989.00 | 229 | 402,100.00 | 49% | 0 | 0.00 | 1 |
| JANSPORT | 42 | 34,860.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 18 | 34,220.00 | 29 | 48,180.00 | -28% | 17 | 25,500.00 | 34% |
| DESTINATION TRAVEL | 0 | 0.00 | 7 | 8,135.00 | -100% | 0 | 0.00 | 1 |
| NESTI DANTE | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 600.00 | -100% |
| NON-MERCH | 548 | 0.00 | 534 | 0.00 | i ! | 0 | 0.00 | : |
| 1-OUTRIGHT Total: | 1,436 | 1,535,352.25 | 1,251 | 1,197,355.00 | 28% | 20 | 26,100.00 | 5782% |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| LEGEND WALKER | 5 | 67,215.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| WANDERSKYE | 14 | 29,296.00 | 0 | 0.00 | | 0 | 0.00 | |
| FILIPINIANA | 77 | 19,610.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HEYS | 1 | 7,899.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| ADIDAS PH-P | 0 | 0.00 | 2 | 1,598.00 | -100% | 0 | 0.00 | |
| AGATHA RUIZ DE LA PRADA-P | 0 | 0.00 | 1 | 1,319.00 | -100% | 0 | 0.00 | i ! |
| BRIC'S-C | 0 | 0.00 | 0 | 0.00 | | 25 | 232,440.00 | -100% |
| CASIO-C | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 87,965.00 | -100% |
| COCCINELLE | 0 | 0.00 | 0 | 0.00 | i | 3 | 27,450.00 | -100% |
| FOSSIL-C | 0 | 0.00 | 0 | 0.00 | | 17 | 129,200.00 | -100% |
| LUXOTTICA-C | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 9,000.00 | -100% |
| NESTI DANTE-C | 0 | 0.00 | 0 | 0.00 | 1 | 203 | 49,665.00 | -100% |
| PILI ANI-C | 0 | 0.00 | 1 | 450.00 | -100% | 0 | 0.00 | |
| STANCE-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| SWAROVSKI-C | 0 | 0.00 | 0 | 0.00 | | 29 | 243,530.00 | -100% |
| 2-CONSIGNE Total: | 97 | 124,020.00 | 4 | 3,367.00 | 3583% | 285 | 779,250.00 | -84% |
| TOTALS: | 1,533 | 1,659,372.25 | 1,255 | 1,200,722.00 | 38% | 305 | 805,350.00 | 106% |
| | | | | | | | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | nt Sales I-10/27/2024 | Last 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 20 ⁻ | 19 -10/27/2019 | lnc/Dec% |
|--------------------|------|--------------------------|-----------------|---------------------|----------|-----------------|-------------------|-----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| NIKE | 176 | 269,840.00 | 153 | 281,816.50 | -4% | 217 | 447,675.00 | -39% |
| TRAVEL BLUE | 186 | 230,335.00 | 67 | 76,391.00 | | 65 | 65,478.00 | l |
| USPA | 42 | 186,461.00 | 8 | 40,092.00 | | 2 : | 8,398.00 | i |
| ANKER | 71 | 165,460.00 | 0 | 0.00 | | 0 | 0.00 | l |
| JANSPORT | 114 | 94,620.00 | 0 | 0.00 | | 0 | 0.00 | ı |
| AUKEY | 56 | 92,646.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| LUXOTTICA | 7 | 83,600.00 | 0 | 0.00 | | 0 | 0.00 | l |
| ADIDAS | 47 | 74,245.00 | 0 | 0.00 | | 0 | 0.00 | |
| STANLEY | 29 | 66,526.00 | 0 | 0.00 | | 0 ! | 0.00 | l |
| JBL-TRI | 20 | 43,992.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARSHALL-TRI | 3 | 38,597.00 | 0 | 0.00 | | 0 | 0.00 | i i |
| VERSACE | 3 | 21,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| SOL DE JANEIRO | 11 | 20,975.00 | 0 | 0.00 | | 0 | 0.00 | |
| SWAROVSKI | 2 | 20,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| BURBERRY | 6 | 16,530.00 | 1 | 2,900.00 | 470% | 0 | 0.00 | |
| APPLE-TRI | 6 | 13,085.00 | 0 | 0.00 | | 0 | 0.00 | |
| MINISO | 71 | 11,239.00 | 0 | 0.00 | | 0 | 0.00 | |
| HYDROFLASK-O | 4 | 10,956.00 | 0 | 0.00 | | 0 | 0.00 | |
| CONVERSE | 3 | 10,170.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPEEDO | 3 | 7,975.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSCHEL | 1 | 7,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY-TRI | 3 | 6,697.00 | 0 | 0.00 | | 0 | 0.00 | |
| RALPH LAUREN | 1 | 6,550.00 | 1 | 4,600.00 | 42% | 0 | 0.00 | |
| SENNHEISER-TRI | 1 | 2,699.00 | 0 | 0.00 | | 0 | 0.00 | |
| ELIZABETH ARDEN | 1 | 2,475.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHLOE | 1 | 2,200.00 | 0 | 0.00 | | 0 | 0.00 |] |
| REMINGTON-TRI | 1 | 2,199.00 | 0 | 0.00 | | 0 | 0.00 | |
| XTORM-TRI | 1 | 1,299.00 | 0 | 0.00 | | 0 | 0.00 | |
| DESTINATION TRAVEL | 1 | 400.00 | 14 | 15,505.00 | -97% | 0 | 0.00 | |
| BAYONGCIAGA | 0 | 0.00 | 12 | 12,540.00 | -100% | 0 | 0.00 | |
| BITE BLOCK - C | 0 | 0.00 | 2 | 540.00 | -100% | 0 | 0.00 | |
| CLINIQUE | 0 | 0.00 | 0 | 0.00 | | 1 | 3,679.00 | -100% |
| EASTPAK-SL | 0 | 0.00 | 1 | 2,990.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 124 | 126,594.00 | -100% |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | nt Sales 4-10/27/2024 | | t Year 23-10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|------|-------------------------|-------------|------------------|--------------------|----------|
| I L | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | 1 | | | | | |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 4,193.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 13 | 3,338.00 | -100% | 7 | 1,498.00 | -100% |
| GIORGIO ARMANI | 0 | 0.00 | 1 | 5,800.00 | -100% | 0 | 0.00 | |
| HUGO | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| ISLAND GIRL | 0 | 0.00 | 0 | 0.00 | ! ! ! | 2 | 2,390.00 | -100% |
| KIPLING-SL | 0 | 0.00 | 1 | 9,600.00 | -100% | 0 | 0.00 | |
| LEXINGHAM | 0 | 0.00 | 5 | 4,690.00 | -100% | 0 | 0.00 | ! |
| LOCAL SCARF | 0 | 0.00 | 1 | 499.00 | -100% | 0 | 0.00 | |
| MANGO | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | - |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| NON-MERCH | 1,217 | 0.00 | 461 | 0.00 | 1 | 918 | 0.00 | |
| PROMOTION CODE | 9 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 4,475.00 | -100% |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | | 5 | 11,505.00 | -100% |
| SAVONILLE | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| SPERRY | 0 | 0.00 | 0 | 0.00 | ! ! | 3 | 12,589.50 | -100% |
| THE BODY SHOP | 0 | 0.00 | 0 | 0.00 | | 2 | 1,700.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 1 | 8 | 31,720.00 | -100% |
| 1-OUTRIGHT Total: | 2,097 | 1,511,361.00 | 742 | 461,601.50 | 227% | 1,360 | 721,894.50 | 109% |
| 2-CONSIGNE | | | | | | | | |
| FILIPINIANA | 1,319 | 469,455.00 | 817 | 282,467.00 | 66% | 81 | 30,169.00 | 1456% |
| OAKLEY-C | 127 | 363,685.00 | 122 | 326,090.00 | 11% | 82 | 149,921.80 | 142% |
| SUNNIES STUDIOS-C | 412 | 348,265.00 | 664 | 430,950.00 | -19% | 687 | 297,936.00 | 16% |
| SUNNIES FACE | 574 | 288,122.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| QUIKSILVER-C | 111 | 286,700.00 | 92 | 186,940.00 | 53% | 1 | 1,790.00 | 15916% |
| VERSACE-C | 44 | 273,405.00 | 5 | 33,000.00 | 728% | 0 | 0.00 | |
| 8A PERFORMANCE | 226 | 269,444.00 | 177 | 212,643.00 | 26% | 0 | 0.00 | |
| MOSSIMO-APP | 269 | 236,568.00 | 159 | 198,026.00 | 19% | 95 | 101,450.00 | 133% |
| LEGEND WALKER | 12 | 179,058.00 | 0 | 0.00 | | 0 | 0.00 | |
| WANDERSKYE | 97 | 167,499.00 | 1 | 1,539.00 | 10783% | 0 | 0.00 | |
| KROOBERG | 170 | 132,367.00 | 0 | 0.00 | | 243 | 121,237.00 | 9% |
| CLINIQUE-C | 49 | 130,925.00 | 5 | 15,000.00 | 772% | 0 | 0.00 | |
| ADIDAS PH-C | 234 | 124,128.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| BURBERRY-C | 24 | 114,750.00 | 0 | 0.00 | | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | t Sales -10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 2019 10/01/2019-10/27/2019 | |
|---------------------------|------|------------------------|------|--------------------------|----------|------|-------------------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | | + _ | | i ! |
| YVES SAINT LAURENT-C | 11 | 91,402.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALVIN KLEIN-C | 18 | 86,460.00 | 4 | 20,500.00 | 1 | 0 | 0.00 | 1 |
| BILLABONG | 35 | 84,200.00 | 17 | 39,470.00 | i 1 | 0 | 0.00 | i |
| GIORGIO ARMANI-C | 12 | 77,964.00 | 1 | 5,950.00 | ' | 0 | 0.00 | |
| NESTI DANTE-C | 392 | 73,395.00 | 0 | 0.00 | | 2 | 300.00 | 24365% |
| CHLOE-C | 8 | 70,440.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| ROXY-C | 20 | 62,870.00 | 40 | 99,320.00 | -36% | 0 | 0.00 | |
| HUGO BOSS-C | 11 | 58,635.00 | 1 | 6,500.00 | 802% | 0 | 0.00 | |
| BVLGARI-C | 8 | 58,155.00 | 2 | 15,000.00 | 287% | 0 | 0.00 | ! ! ! |
| U-ELEMENT | 18 | 53,682.00 | 15 | 42,105.00 | 27% | 0 | 0.00 | |
| ELIZABETH ARDEN-C | 34 | 51,543.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| RALPH LAUREN-C | 6 | 42,988.00 | 0 | 0.00 | | 0 | 0.00 | |
| SWAROVSKI-C | 3 | 41,150.00 | 9 | 97,000.00 | -57% | 2 | 21,040.00 | 95% |
| PACSAFE-C | 5 | 38,845.00 | 18 | 101,972.00 | -61% | 49 | 218,650.00 | -82% |
| HEYS | 4 | 30,856.00 | 8 | 48,392.00 | -36% | 8 | 42,320.00 | -27% |
| IT LUGGAGE-C | 3 | 27,900.00 | 1 | 7,989.00 | 249% | 0 | 0.00 | İ |
| DAVIDOFF-C | 7 | 27,375.00 | 2 | 9,700.00 | 182% | 0 | 0.00 | ! ! ! |
| BG BERLIN-C | 3 | 23,895.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERMES-C | 2 | 19,635.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| TRAVEL SENTRY-C | 11 | 17,589.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARC JACOBS-C | 3 | 16,380.00 | 1 | 8,200.00 | 99% | 0 | 0.00 | I I |
| MOSCHINO-C | 2 | 12,025.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| GUESS-C | 1 | 5,898.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT-C | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| LOCCITANE-C | 1 | 1,900.00 | 2 | 3,600.00 | -47% | 0 | 0.00 | |
| MAGWAI | 2 | 1,295.00 | 0 | 0.00 | | 0 | 0.00 | |
| APPLE-C | 1 | 990.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| SONY-C | 1 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPEEDO-C | 1 | 299.00 | 0 | 0.00 | | 28 | 40,811.80 | -99% |
| 90210-P | 0 | 0.00 | 0 | 0.00 | | 2 | 838.00 | ¦ -100% |
| ABERCROMBIE & FITCH-P | 0 | 0.00 | 2 | 9,298.00 | -100% | 0 | 0.00 | |
| ABERCROMBIE-P | 0 | 0.00 | 1 | 4,789.00 | -100% | 15 | 47,905.00 | -100% |
| ADIDAS PH-P | 0 | 0.00 | 27 | 21,573.00 | -100% | 0 | 0.00 | |
| AGATHA RUIZ DE LA PRADA-P | 0 | 0.00 | 11 | 14,509.00 | -100% | 0 | 0.00 | |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES T3 LANDSIDE

| BRAND | Current S 10/01/2024-10 | 1 | Last \ 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 201 10/01/2019 | 19 -10/27/2019 | Inc/Dec% |
|---------------------|----------------------------|------|----------------------|---------------------|----------|-------------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | <u>i</u> | Qty. | Net | i I |
| 2-CONSIGNE | | | 1 | | | 1 | | ! ! ! |
| ANTONIO BANDERAS-P | 0 | 0.00 | 5 | 10,205.00 | -100% | 6 | 8,634.00 | -100% |
| ARIANA GRANDE-P | 0 | 0.00 | 0 | 0.00 | | 9 | 25,041.00 | -100% |
| ARTIART | 0 | 0.00 | 0 | 0.00 | | 21 | 19,739.00 | -100% |
| ASPEN-P | 0 | 0.00 | 0 | 0.00 | i | 2 | 1,698.00 | -100% |
| AVIREX | 0 | 0.00 | 5 | 5,990.00 | -100% | 0 | 0.00 | |
| AZZARO-P | 0 | 0.00 | 2 | 7,158.00 | -100% | 0 | 0.00 | i ! |
| BENETTON-P | 0 | 0.00 | 10 | 18,790.00 | -100% | 44 | 61,796.00 | -100% |
| BERRISOM-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 560.00 | -100% |
| BVLGARI-P | 0 | 0.00 | 0 | 0.00 | | 9 | 44,381.00 | -100% |
| CABINZERO | 0 | 0.00 | 23 | 76,977.00 | -100% | 6 | 24,664.00 | -100% |
| CACHAREL-P | 0 | 0.00 | 2 | 8,258.00 | -100% | 0 | 0.00 | i ! |
| CALVIN KLEIN-P | 0 | 0.00 | 0 | 0.00 | | 3 | 11,637.00 | -100% |
| CAROLINA HERRERA-P | 0 | 0.00 | 2 | 17,818.00 | -100% | 2 | 11,668.00 | -100% |
| CLINIQUE-P | 0 | 0.00 | 1 | 5,569.00 | -100% | 1 | 3,889.00 | -100% |
| CLUB CLIO-C | 0 | 0.00 | 0 | 0.00 | | 17 | 23,530.00 | -100% |
| COTY-P | 0 | 0.00 | 3 | 2,627.00 | -100% | 1 | 849.00 | -100% |
| DAVIDOFF-P | 0 | 0.00 | 0 | 0.00 | | 1 | 4,939.00 | -100% |
| DC-C | 0 | 0.00 | 0 | 0.00 | ! | 8 | 20,610.00 | -100% |
| DEFEND | 0 | 0.00 | 1 | 1,798.00 | -100% | 0 | 0.00 | ! |
| DEFUNC | 0 | 0.00 | 0 | 0.00 | | 7 | 5,230.00 | -100% |
| DOLCE & GABBANA-P | 0 | 0.00 | 0 | 0.00 | | 3 | 19,287.00 | -100% |
| ED HARDY | 0 | 0.00 | 0 | 0.00 | | 48 | 36,502.80 | -100% |
| ELIZABETH ARDEN-P | 0 | 0.00 | 1 | 4,209.00 | -100% | 1 | 2,789.00 | -100% |
| ESTEE LAUDER-P | 0 | 0.00 | 0 | 0.00 | <u> </u> | 3 | 14,097.00 | -100% |
| FERRAGAMO-P | 0 | 0.00 | 0 | 0.00 | | 1 | 4,729.00 | -100% |
| FERRARI-P | 0 | 0.00 | 0 | 0.00 | <u> </u> | 6 | 19,374.00 | -100% |
| FITFLOP-C | 0 | 0.00 | 0 | 0.00 | | 26 | 129,002.00 | -100% |
| FOSSIL-C | 0 | 0.00 | 0 | 0.00 | | 1 | 5,300.00 | -100% |
| FRESH-P | 0 | 0.00 | 0 | 0.00 | i | 39 | 22,015.20 | -100% |
| G9 SKIN-C | 0 | 0.00 | 0 | 0.00 | | 1 | 550.00 | -100% |
| GIORGIO ARMANI-P | 0 | 0.00 | 0 | 0.00 | | 1 | 5,469.00 | -100% |
| GRIZZLY | 0 | 0.00 | 2 | 4,896.00 | -100% | 0 | 0.00 | 1 |
| GUY LAROCHE PARIS-P | 0 | 0.00 | 1 | 2,269.00 | ı I | 3 | 9,957.00 | -100% |
| HALO | 0 | 0.00 | 0 | 0.00 | i | 15 | 6,615.00 | -100% |
| | | 1 | | | | İ | | |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES T3 LANDSIDE

| BRAND | Current S 10/01/2024-10 | | | Year 3-10/27/2023 | Inc/Dec% | 20 ² 10/01/2019 | 19 -10/27/2019 | Inc/Dec% |
|----------------------|----------------------------|------|------|----------------------|----------|-------------------------------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | i ! |
| 2-CONSIGNE | | 1 | 1 | | | 1 | | |
| HOCO | 0 | 0.00 | 0 | 0.00 | i ! | 36 | 9,440.00 | -100% |
| HOLIKA-C | 0 | 0.00 | 0 | 0.00 | | 37 | 18,088.00 | -100% |
| HOLLISTER-P | 0 | 0.00 | 10 | 24,190.00 | -100% | 7 | 13,283.00 | -100% |
| HUF | 0 | 0.00 | 3 | 6,794.00 | -100% | 0 | 0.00 | ! |
| HUG ME | 0 | 0.00 | 0 | 0.00 | | 12 | 7,188.00 | -100% |
| HUGO-P | 0 | 0.00 | 0 | 0.00 | <u> </u> | 1 | 5,209.00 | -100% |
| HYDRAPAK | 0 | 0.00 | 0 | 0.00 | | 18 | 21,682.00 | -100% |
| IFROGZ | 0 | 0.00 | 0 | 0.00 | | 2 | 4,380.00 | -100% |
| ILLEST | 0 | 0.00 | 27 | 45,846.00 | -100% | 0 | 0.00 | ! |
| IPANEMA | 0 | 0.00 | 0 | 0.00 | | 50 | 70,525.00 | -100% |
| ISLAND SOUVENIRS | 0 | 0.00 | 333 | 103,600.75 | -100% | 857 | 172,624.75 | -100% |
| ISSEY MIYAKI-P | 0 | 0.00 | 0 | 0.00 | | 1 | 4,419.00 | -100% |
| JANSPORT-C | 0 | 0.00 | 0 | 0.00 | 1 | 17 | 34,859.00 | -100% |
| JAYJUN-C | 0 | 0.00 | 0 | 0.00 | | 10 | 5,130.00 | -100% |
| JEAN PAUL GAULTIER-P | 0 | 0.00 | 2 | 14,868.00 | -100% | 0 | 0.00 | |
| JENNIFER LOPEZ-P | 0 | 0.00 | 1 | 739.00 | -100% | 0 | 0.00 | i ! |
| JOVAN-P | 0 | 0.00 | 3 | 2,667.00 | -100% | 3 | 2,397.00 | -100% |
| KARL LAGERFELD-P | 0 | 0.00 | 0 | 0.00 | | 6 | 14,814.00 | -100% |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | i | 21 | 9,880.00 | -100% |
| LACOSTE-C | 0 | 0.00 | 1 | 6,800.00 | -100% | 0 | 0.00 | |
| LACOSTE-P | 0 | 0.00 | 0 | 0.00 | | 3 | 16,357.00 | -100% |
| LANVIN-P | 0 | 0.00 | 0 | 0.00 | | 2 | 11,558.00 | -100% |
| LASPLASH-C | 0 | 0.00 | 0 | 0.00 | | 20 | 8,505.00 | -100% |
| LEADERS-C | 0 | 0.00 | 0 | 0.00 | i i | 2 | 3,000.00 | -100% |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | | 47 | 49,643.00 | -100% |
| MACBETH | 0 | 0.00 | 208 | 81,373.00 | -100% | 0 | 0.00 | 1 1 |
| MARSHALL | 0 | 0.00 | 0 | 0.00 | | 2 | 14,340.00 | -100% |
| MAUI AND SONS-C | 0 | 0.00 | 2 | 2,596.00 | -100% | 0 | 0.00 | |
| MEDIHEAL-C | 0 | 0.00 | 0 | 0.00 | | 6 | 9,010.00 | -100% |
| MOMAX | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 17,020.00 | -100% |
| MOPHIE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,790.00 | -100% |
| MOSSIMO-FW | 0 | 0.00 | 50 | 32,690.00 | -100% | 0 | 0.00 | |
| NALGENE | 0 | 0.00 | 0 | 0.00 | | 14 | 11,080.00 | -100% |
| NIKE-P | 0 | 0.00 | 0 | 0.00 | i ! | 12 | 8,245.10 | -100% |
| | | 1 | 1 | | <u> </u> | 1 | | 1 |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|-------------------|----------------|--------------------------|-------|------------------------|-------------|-------|---------------------|--|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 2-CONSIGNE | · + - | | | | | | | i ! |
| PACO RABANNE-P | 0 | 0.00 | 1 | 7,039.00 | -100% | 1 | 5,359.00 | -100% |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | | 29 | 14,990.00 | -100% |
| PANDORA-C | 2 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | ! ! ! | 24 | 50,405.00 | -100% |
| PERIPERA-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 53 | 42,685.00 | -100% |
| PERRY ELLIS-P | 0 | 0.00 | 0 | 0.00 | | 6 | 17,394.00 | -100% |
| PILI ANI-C | 6 | 0.00 | 11 | 3,400.00 | -100% | 0 | 0.00 | |
| PRAIA PILIPINAS | 0 | 0.00 | 2 | 1,200.00 | -100% | 0 | 0.00 | |
| RALPH LAUREN-P | 0 | 0.00 | 3 | 23,697.00 | -100% | 0 | 0.00 | ! |
| REEF-C | 0 | 0.00 | 0 | 0.00 | | 40 | 59,563.00 | -100% |
| REVA-C | 0 | 0.00 | 0 | 0.00 | i ! | 198 | 71,052.00 | -100% |
| RIDER | 0 | 0.00 | 0 | 0.00 | | 16 | 24,758.00 | -100% |
| SALOMON-C | 0 | 0.00 | 0 | 0.00 | | 5 | 35,950.00 | -100% |
| SANTA CRUZ-C | 0 | 0.00 | 4 | 11,663.00 | -100% | 0 | 0.00 | |
| SEA TO SUMMIT | 0 | 0.00 | 0 | 0.00 | | 42 | 49,880.00 | -100% |
| SHAKIRA-P | 0 | 0.00 | 8 | 10,552.00 | -100% | 7 | 9,233.00 | -100% |
| SNP-C | 0 | 0.00 | 0 | 0.00 | | 2 | 186.00 | -100% |
| STANCE-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SUNGLASS HAVEN | 0 | 0.00 | 15 | 258,045.00 | -100% | 49 | 464,353.00 | -100% |
| TCFS-C | 0 | 0.00 | 0 | 0.00 | | 1 | 1,160.00 | -100% |
| THE BALM-C | 0 | 0.00 | 0 | 0.00 | l ! | 21 | 33,815.00 | -100% |
| THE BODY SHOP-C | 0 | 0.00 | 0 | 0.00 | ! ! ! | 637 | 411,210.75 | -100% |
| THE NORTH FACE | 0 | 0.00 | 54 | 212,560.00 | -100% | 26 | 115,140.00 | -100% |
| THE RAIL | 0 | 0.00 | 1 | 1,198.00 | -100% | 0 | 0.00 | i ! |
| TOMS-C | 0 | 0.00 | 24 | 82,852.00 | -100% | 16 | 59,668.00 | -100% |
| UNDER ARMOUR-C | 0 | 0.00 | 0 | 0.00 | 1 | 120 | 236,379.50 | -100% |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | ! ! ! | 28 | 62,732.00 | -100% |
| VANS-C | 0 | 0.00 | 0 | 0.00 | | 145 | 226,663.00 | -100% |
| WELLDERMA | 0 | 0.00 | 0 | 0.00 | i i | 1 | 190.00 | -100% |
| WOMEN SECRET-P | 0 | 0.00 | 0 | 0.00 | | 1 | 559.00 | -100% |
| 2-CONSIGNE Total: | 4,301 | 4,465,527.00 | 3,025 | 3,343,455.75 | 33% | 4,244 | 4,157,712.70 | 7% |
| TOTALS: | 6,398 | 5,976,888.00 | 3,767 | 3,805,057.25 | 57% | 5,604 | 4,879,607.20 | 22% |

RunDate:

SALES REPORT - Comparative by Brand per Store

BBW T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | | ent Sales 24-10/27/2024 | Las 10/01/20 | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|-------------------|--------|----------------------------|-----------------|--------------------------|--------------|------------------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | <u>-</u> | | <u>:</u> | - + - | | ! |
| BATH & BODY WORKS | 10,552 | 3,686,339.00 | 6,681 | 2,517,280.00 | 46% | 5,758 | 1,817,630.00 | 102% |
| GENERIC | 7 | 0.00 | 73 | 5,500.00 | 1 | 0 | 0.00 | l |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I |
| 1-OUTRIGHT Total: | 10,559 | 3,686,339.00 | 6,754 | 2,522,780.00 | 46% | 5,758 | 1,817,630.00 | 102% |
| | 1 1 | 1 | | | 1 |] | | |
| TOTALS: | 10,559 | 3,686,339.00 | 6,754 | 2,522,780.00 | ¦ 46% | 5,758 | 1,817,630.00 | ¦ 102% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

BBW T3 LANDSIDE

| BRAND | | ent Sales 4-10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|----------------|---------------------------|----------------|------------------------|----------|-------------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| BATH & BODY WORKS | 6,794 | 2,286,247.00 | 4,521 | 1,625,680.00 | 40% | 7,007 | 2,013,155.00 | i 13% |
| GENERIC | 324 | 0.00 | 381 | 3,750.00 | · | 0 | 0.00 | J |
| VICTORIA'S SECRET | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 7,118 | 2,286,247.00 | 4,903 | 1,629,430.00 | 40% | 7,007 | 2,013,155.00 | 13% |
| TOTALS: | 7,118 | 2,286,247.00 | 4,903 | 1,629,430.00 | 40% | 7,007 | 2,013,155.00 | 13% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

BEAUTY TO GO-KALIBO

| BRAND | | nt Sales I-10/27/2024 | Last ` | Year -10/27/2023 | Inc/Dec% | 20 | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|------|--------------------------|--------|---------------------|----------|------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | ; |
| LOCCITANE | 12 | 32,700.00 | 9 | 34,800.00 | -6% | 0 | 0.00 | |
| YVES SAINT LAURENT | 3 | 28,850.00 | 4 | 31,200.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 34 | 25,230.00 | 44 | 21,400.00 | | 0 | 0.00 | i I |
| VICTORIA'S SECRET | 26 | 20,180.00 | 51 | 52,349.00 | | 153 | 232,458.16 | I |
| NESTI DANTE | 77 | 12,133.00 | 0 | 0.00 | | 234 | 74,208.89 | -83% |
| RALPH LAUREN | 1 | 8,750.00 | 0 | 0.00 | | 2 | 6,280.62 | |
| USPA | 1 | 6,599.00 | 1 | 6,499.00 | 1% | 0 | 0.00 | 1 |
| BEACH HUT | 5 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| BURBERRY | 2 | 5,800.00 | 5 | 10,150.00 | -42% | 0 ! | 0.00 | |
| DAVIDOFF | 1 | 4,240.00 | 2 | 10,600.00 | -60% | 1 | 2,843.50 | 49% |
| ORIGINS | 2 | 4,200.00 | 1 | 1,150.00 | 265% | 51¦ | 83,727.99 | -94% |
| TRAVEL BLUE | 2 | 3,380.00 | 29 | 44,510.00 | -92% | 71 | 113,259.19 | ¦ -97% |
| ELIZABETH ARDEN | 1 | 2,200.00 | 0 | 0.00 | | 13 | 29,483.06 | -92% |
| ADIDAS-B4U | 4 | 1,999.00 | 0 | 0.00 | | 3 | 1,863.60 | 1 |
| MAGWAI | 2 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE-C | 1 | 1,390.00 | 0 | 0.00 | | 0 | 0.00 | |
| CLINIQUE | 1 | 1,350.00 | 13 | 46,750.00 | -97% | 0 | 0.00 | |
| KIEHL'S | 2 | 1,300.00 | 5 | 30,650.00 | -95% | 0 | 0.00 |] |
| L'OREAL | 1 | 1,150.00 | 10 | 6,400.00 | -82% | 429 | 503,370.44 | -99% |
| KISSNY | 1 | 450.00 | 22 | 10,710.00 | -95% | 0 | 0.00 | |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | | 29 | 130,861.75 | -100% |
| CALVIN KLEIN | 0 | 0.00 | 0 | 0.00 | | 7 | 25,118.34 | -100% |
| CHLOE | 0 | 0.00 | 0 | 0.00 | | 8 | 44,379.69 | -100% |
| CLARINS | 0 | 0.00 | 0 | 0.00 | | 37 | 248,285.60 | -100% |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 1 | 2,002.26 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 5 | 19,167.78 | -100% |
| GIORGIO ARMANI | 0 | 0.00 | 3 | 24,660.00 | -100% | 6 | 24,446.60 | -100% |
| HUGO BOSS | 0 | 0.00 | 2 | 9,600.00 | -100% | 0 | 0.00 | |
| JAYJUN | 0 | 0.00 | 0 | 0.00 | | 10 | 13,917.75 | -100% |
| LACOSTE | 0 | 0.00 | 1 | 5,160.00 | -100% | 0 | 0.00 | |
| LANEIGE | 0 | 0.00 | 0 | 0.00 | | 10 | 33,768.41 | -100% |
| LEADERS | 0 | 0.00 | 0 | 0.00 | | 7 | 9,322.30 | -100% |
| MARC JACOBS | 0 | 0.00 | 0 | 0.00 | | 1 | 4,229.56 | -100% |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | | 8 | 11,152.70 | -100% |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

BEAUTY TO GO-KALIBO

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | | 019 19-10/27/2019 | Inc/Dec% |
|-------------------|------|------------------------|------|----------------------|--------------------|-------|----------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | - | | ' ا ا | |
| MOSCHINO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 6,798.25 | -100% |
| OPI-B4U | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 2,591.25 | |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | i I | 4 | 6,183.60 | |
| REVLON-B4U | 0 | 0.00 | 0 | 0.00 | · | 43 | 24,045.39 | |
| SNP | 0 | 0.00 | 0 | 0.00 | ı I | 1 | 1,023.40 | |
| SWAROVSKI | 0 | 0.00 | 0 | 0.00 | : 1 | 4 | 31,917.66 | |
| THE BODY SHOP | 0 | 0.00 | 0 | 0.00 | 1 | 76 | 85,237.42 | |
| TOMMY HILFIGER | 0 | 0.00 | 0 | 0.00 | i L | 3 | 4,494.42 | |
| VERSACE | 0 | 0.00 | 1 | 6,700.00 | ' | 32 | 121,215.88 | |
| 1-OUTRIGHT Total: | 179 | 169,301.00 | 203 | 353,288.00 | ! _ _ | 1,255 | 1,897,655.46 | |
| TOTALS: | 179 | 169,301.00 | 203 | 353,288.00 | -52% | 1,255 | 1,897,655.46 | -91% |
| | | | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

BEAUTY TO GO-T3 DOM

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|------|--------------------------|-------------|--------------------------|----------|--------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| VERSACE | 55 | 341,950.00 | 25 | 177,300.00 | 92% | 21 | 97,650.00 | 250% |
| CALVIN KLEIN | 41 | 194,195.00 | 29 | 156,200.00 | 1 | 8 | 29,000.00 | 1 |
| CLINIQUE | 56 | 164,875.00 | 82 | 235,850.00 | i I | 8 | 20,850.00 | i |
| BURBERRY | 39 | 157,415.00 | 20 | 60,740.00 | 1 | 0 | 0.00 | I |
| YVES SAINT LAURENT | 11 | 90,890.00 | 7 | 57,200.00 | 1 1 | 0 | 0.00 | I |
| ADIDAS-B4U | 159 | 83,852.00 | 30 | 21,600.00 | : 1 | 21 | 11,286.00 | ! |
| HUGO BOSS | 16 | 83,090.00 | 15 | 32,800.00 | 1 | 0 | 0.00 | 1 |
| RALPH LAUREN | 11 | 79,330.00 | 1 | 6,550.00 | i I | 17 | 71,550.00 | |
| ELIZABETH ARDEN | 31 | 68,505.00 | 0 | 0.00 | ' | 13 | 26,625.00 | 1 |
| BVLGARI | 8 | 67,400.00 | 6 | 45,800.00 | 1 1 | 13 | 61,500.00 | 1 |
| NESTI DANTE | 311 | 59,960.00 | 0 | 0.00 | : 1 | 148 | 34,650.00 | |
| DAVIDOFF | 15 | 58,420.00 | 5 | 20,400.00 | 1 | 7 | 27,700.00 | 1 |
| GIORGIO ARMANI | 8 | 52,725.00 | 23 | 83,550.00 | i I | 18 | 72,005.50 | i |
| CHLOE | 5 | 38,955.00 | 4 | 0.00 | ' | 0 | 0.00 | ! |
| HERMES | 3 | 34,400.00 | 1 | 6,000.00 | 1 1 | 0 | 0.00 | 1 |
| SOL DE JANEIRO | 12 | 20,840.00 | 0 | 0.00 | : I | 0 | 0.00 | 1 |
| BEACH HUT | 14 | 15,360.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| LANVIN | 3 | 12,960.00 | 0 | 0.00 | i I | o¦ | 0.00 | i |
| MAGWAI | 17 | 10,500.00 | 6 | 4,200.00 | ' | 0 ! | 0.00 | I |
| MARC JACOBS | 2 | 9,240.00 | 6 | 48,600.00 | 1 | 0 | 0.00 | |
| ANESSA | 4 | 8,000.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| MOSCHINO | 1 | 6,800.00 | 4 | 25,100.00 | -72% | 0 | 0.00 | |
| GUCCI | 3 | 6,250.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MINISO-O | 18 | 4,316.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! ! ! |
| TRAVEL BLUE | 2 | 3,502.00 | 2 | 2,600.00 | 34% | 11 | 15,990.00 | -78% |
| BERRISOM | 0 | 0.00 | 0 | 0.00 | i ! | 6 | 3,360.00 | -100% |
| BFY TESTER | 0 | 0.00 | 1 | 0.00 | | 2 | 0.00 | |
| BITE BLOCK | 0 | 0.00 | 2 | 340.00 | -100% | 0 | 0.00 | |
| CHANEL | 0 | 0.00 | 88 | 50,000.00 | -100% | 0 | 0.00 | I I |
| CLUB CLIO | 0 | 0.00 | 0 | 0.00 | | 47 | 58,990.00 | -100% |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 3 | 12,450.00 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 2 | 7,695.00 | -100% |
| GENERIC | 6 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| HOLIKA | 0 | 0.00 | 0 | 0.00 | i ! | 17 | 7,028.00 | -100% |
| | | 1 1 : | 1 1 | | [| i 1 | | |

RunDate:

BEAUTY TO GO-T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 -10/27/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|----------------|----------------------|------------------|-------------------------------|-------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | l |
| 1-OUTRIGHT | | | | | | | | |
| ITS SKIN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,680.00 | -100% |
| JAYJUN | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 3,200.00 | 1 |
| KIEHL'S | 0 | 0.00 | 7 | 19,000.00 | i I | 0 | 0.00 | i |
| KISSNY | 0 | 0.00 | 0 | 0.00 | ' | 52 | 21,240.00 | -100% |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | 1 | 31 | 22,955.00 | -100% |
| LACOSTE | 0 | 0.00 | 1 | 6,800.00 | -100% | 0 | 0.00 | ! |
| LASPLASH | 0 | 0.00 | 0 | 0.00 | 1 1 | 28 | 13,110.00 | -100% |
| LEADERS | 0 | 0.00 | 0 | 0.00 | | 7 | 3,630.00 | -100% |
| LOCCITANE | 0 | 0.00 | 4 | 6,000.00 | -100% | 0 | 0.00 | ! |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 2,120.00 | -100% |
| NON-MERCH | 277 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| PALLADIO | 0 | 0.00 | 0 | 0.00 | | 12 | 6,030.00 | -100% |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 1,345.00 | -100% |
| PERIPERA | 0 | 0.00 | 0 | 0.00 | | 64 | 52,250.00 | -100% |
| PILI ANI | 10 | 0.00 | 13 | 3,200.00 | -100% | 0 | 0.00 | |
| PIXI | 0 | 0.00 | 0 | 0.00 | ! ! | 37 | 36,415.00 | -100% |
| PROMOCODE | 12 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| REVLON-B4U | 0 | 0.00 | 0 | 0.00 | | 14 | 7,585.00 | -100% |
| SAVONILLE | 0 | 0.00 | 2 | 410.00 | -100% | 0 | 0.00 | - - |
| SNP | 0 | 0.00 | 0 | 0.00 | | 3 | 3,560.00 | -100% |
| TCFS | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 11,168.00 | -100% |
| THE BALM | 0 | 0.00 | 0 | 0.00 | | 71 | 100,850.00 | -100% |
| TOMMY HILFIGER | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 3,950.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| YADAH B4U | 0 | 0.00 | 0 | 0.00 | | 21 | 6,355.00 | -100% |
| 1-OUTRIGHT Total: | 1,150 | 1,673,730.00 | 384 | 1,070,240.00 | 56% | 733 | 855,772.50 | 95% |
| 2-CONSIGNE | 1 1 1 | | | | | | | |
| MINISO | 108 | 19,712.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 108 | 19,712.00 | | 0.00 | - - | 0 | 0.00 | |
| TOTALS: | 1,258 | 1,693,442.00 | 384 | 1,070,240.00 | 58% | 733 | 855,772.50 | 97% |
| | | | | | 1 1 1 1 | | | |

RunDate:

CITY OF DREAMS

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales -10/27/2024 | | Year | Inc/Dec% | 201 | I | Inc/Dec |
|--------------------|------|-------------------------|------|---------------------|---------------|---------------------|-------|---------|
| | Qty. | Nett | Qty. | 8-10/27/2023 Net | 1 | 10/01/2019- Qty. | Net : | |
| 1-OUTRIGHT | | | · | | <u>!</u> ! | | | |
| VICTORIA'S SECRET | 531 | 391,440.00 | 291 | 255,755.00 | 53% | 0 | 0.00 | |
| USPA | 47 | 289,133.00 | 42 | 268,358.00 | l l | 0 | 0.00 | |
| NIKE | 102 | 229,885.00 | 3 | 19,635.00 | | 0¦ | 0.00 | |
| VERSACE | 28 | 220,400.00 | 12 | 99,620.00 | | 0 | 0.00 | |
| ANKER | 67 | 173,110.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BATH & BODY WORKS | 257 | 133,380.00 | 261¦ | 139,200.00 | : I | 0 | 0.00 | |
| BVLGARI | 12 | 126,600.00 | 7 | 56,000.00 | 1 | 0 | 0.00 | |
| BURBERRY | 11 | 105,700.00 | 8 | 60,780.00 | i I | 0 | 0.00 | |
| | | 1 | 1 | | ' | 1 | 1 | |
| YVES SAINT LAURENT | 9 | 93,950.00 | 5¦ | 50,200.00 | ı I | 0¦ | 0.00 | |
| CALVIN KLEIN | 14 | 90,300.00 | 10 | 63,500.00 | : I | 0 | 0.00 | |
| NESTI DANTE | 187 | 68,350.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | |
| RALPH LAUREN | 8 | 67,400.00 | 4 | 30,400.00 | i I | 0 | 0.00 | |
| DAVIDOFF | 12 | 58,480.00 | 5 | 27,000.00 | ' | 0 | 0.00 | |
| APPLE | 8 | 44,892.00 | 0 | 0.00 | ı | 0¦ | 0.00 | |
| TOBLERONE | 58 | 44,680.00 | 55 | 21,050.00 | : 1 | 0 | 0.00 | |
| GIORGIO ARMANI | 4 | 35,900.00 | 8 | 61,000.00 | 1 | 0 | 0.00 | |
| CADBURY | 102 | 35,700.00 | 1 | 350.00 | i I | 0 | 0.00 | |
| FERRERO ROCHER | 23 | 34,500.00 | 14 | 20,860.00 | ' | 0 | 0.00 | |
| SWAROVSKI | 1 | 34,500.00 | 6 | 63,000.00 | -45% | 0 | 0.00 | |
| MARC JACOBS | 4 | 32,460.00 | 5 | 45,500.00 | -28% | 0 | 0.00 | |
| ALL CHOCOLATES | 8 | 32,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| ELIZABETH ARDEN | 11 | 30,900.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| TRAVEL BLUE | 17 | 28,830.00 | 7 | 11,930.00 | 141% | 0 | 0.00 | |
| KIEHL'S | 4 | 24,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HERMES | 2 | 24,400.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| JBL | 8 | 24,376.00 | 4 | 21,903.00 | 11% | 0 | 0.00 | |
| GUCCI | 2 | 23,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| SWATCH | 1 | 17,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| MOSCHINO | 3 | 16,800.00 | 4 | 31,200.00 | -46% | 0 | 0.00 | |
| AUKEY | 10 | 16,627.00 | 0 | 0.00 | | 0 | 0.00 | |
| DALMORE | 1 | 16,190.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| HUGO BOSS | 3 | 16,080.00 | 4 | 30,200.00 | | 0 | 0.00 | |
| DELSEY | 1 | 15,990.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| JOHNNIE WALKER | 5 | 15,050.00 | 6 | 17,740.00 | ' | 0 | 0.00 | |
| | | 10,000.001 | | ,. 10.00 | | | 1 | |

RunDate:

CITY OF DREAMS

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | |
|--------------------|------|------------------------|--------|--------------------------|--------------|----------------------|------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net |
| 1-OUTRIGHT | | | | | <u>!</u> | | |
| BELKIN | 7 | 13,250.00 | 0 | 0.00 | | 0 ! | 0.00 |
| MARS | 19 | 12,600.00 | 1 | 1,100.00 | 1 | 0 | 0.00 |
| ADIDAS | 13 | 12,400.00 | 1 | 6,500.00 | i I | 0 | 0.00 |
| NESTLE | 38 | 11,400.00 | 1 | 2,100.00 | · | 0 | 0.00 |
| YELLOW TAIL | 9 | 10,800.00 | 5 | 6,000.00 | ı I | 0 | 0.00 |
| CHLOE | 1 | 10,700.00 | 1 | 10,700.00 | : I | 0 | 0.00 |
| OGON | 2 | 10,000.00 | 2 | 8,000.00 | 1 | 0 | 0.00 |
| CHIVAS | 3 | 8,070.00 | 5 | 13,450.00 | i I | 0 | 0.00 |
| LOCCITANE | 3 | 7,400.00 | 4 | 8,000.00 | ' | 0 ! | 0.00 |
| LEXINGHAM | 3 | 7,100.00 | 3 | 5,250.00 | ı I | 0 | 0.00 |
| C&H | 22 | 6,600.00 | 28 | 8,400.00 | -21% | 0 | 0.00 |
| MINISO-O | 4 | 5,796.00 | 13 | 9,587.00 | 1 1 | 0 | 0.00 |
| JAGERMEISTER | 2 | 5,100.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| HENNESSY | 1 | 4,990.00 | 4 | 19,960.00 | -75% | 0 ! | 0.00 |
| SONY | 2 | 3,998.00 | 0 | 0.00 | 1 1 | 0 | 0.00 |
| LOQI | 3 | 3,900.00 | 1 | 900.00 | 333% | 0 | 0.00 |
| CHANEL | 1 | 2,750.00 | 230 | 123,600.00 | -97% | 0 | 0.00 |
| JOSE CUERVO | 1 | 2,000.00 | 0 | 0.00 | 1 1 | 0 | 0.00 |
| HERSHEY'S | 1 | 1,000.00 | 23 | 38,800.00 | -97% | 0 | 0.00 |
| ALOHA | 0 | 0.00 | 14 | 15,400.00 | -100% | 0 | 0.00 |
| B & D | 0 | 0.00 | 1 | 1,150.00 | -100% | 0 | 0.00 |
| BEACH HUT | 0 | 0.00 | 2 | 2,800.00 | -100% | 0 | 0.00 |
| CELLULAR | 0 | 0.00 | 1 | 700.00 | -100% | 0 | 0.00 |
| CLINIQUE | 0 | 0.00 | 1 | 11,000.00 | -100% | 0 | 0.00 |
| JACK DANIEL'S | 0 | 0.00 | 2 | 6,980.00 | -100% | 0 | 0.00 |
| JACOBSEN | 0 | 0.00 | 1 | 1,500.00 | -100% | 0 | 0.00 |
| JO MALONE | 0 | 0.00 | 23 | 153,300.00 | -100% | 0 | 0.00 |
| JUICY COUTURE | 0 | 0.00 | 3 | 26,097.00 | -100% | 0 | 0.00 |
| LACOSTE | 0 | 0.00 | 2 | 15,100.00 | -100% | 0 | 0.00 |
| MARSHALL | 0 | 0.00 | 2 | 16,398.00 | -100% | 0 | 0.00 |
| NON-MERCH | 423 | 0.00 | 240 | 0.00 | | 0 | 0.00 |
| PAPER/PLASTIC BAGS | 3 | 0.00 | 61 | 0.00 | 1 | 0 | 0.00 |
| PATRON | O | 0.00 | 1 | 5,390.00 | -100% | 0 | 0.00 |
| TANQUERAY | 0 | 0.00 | 1 | 3,490.00 | ! I | 0 | 0.00 |
| | | 1 | i I | - | 1 1 | , | 1 |

RunDate:

SALES REPORT - Comparative by Brand per Store

CITY OF DREAMS

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 4-10/27/2024 | Last | : Year 3-10/27/2023 | Inc/Dec% | 20 ⁻ | 19 9-10/27/2019 | lnc/Dec |
|-------------------|----------------|--------------------------|-------------|------------------------|------------|-----------------|--------------------|----------------|
| <u></u> | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| TD FRANCE | 0 | 0.00 | 11 | 17,600.00 | -100% | 0 | 0.00 | |
| /S PAPER BAGS | 128 | 0.00 | 24 | 0.00 | ı | 0 | 0.00 | l |
| 1-OUTRIGHT Total: | 2,250 | 2,753,357.00 | 1,474 | | ı | | 0.00 | 1 – – – – |
| 1-001RIGHT Total. | 2,230 | 2,755,557.00 | 1,474 | 1,934,433.00 | 42% | | 0.00 | |
| 2-CONSIGNE | 1 | | | | | | | |
| IEYS | 27 | 195,343.00 | 0 | 0.00 | | 0 | 0.00 | |
| MINISO | 8 | 5,042.00 | 0 | 0.00 | | 0¦ | 0.00 | |
| 2-CONSIGNE Total: | 35 | 200,385.00 | | 0.00 | ; : | 0, | 0.00 | ! |
| TOTALS: | 2,285 | 2,953,742.00 | 1,474 | 1,934,433.00 | 52% | 0 | 0.00 | |
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RunDate:

SALES REPORT - Comparative by Brand per Store

MAC T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | inc/Dec% |
|-------------------|--------|----------------------------|-------------|--------------------------|--------------------|-------------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> - | | | ! |
| MAC | 691 | 1,098,135.00 | 767 | 1,035,865.00 | 6% | 879 | 1,204,305.00 | -8% |
| MAC & JML TESTER | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | l |
| PROMOCODE | 127 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| 1-OUTRIGHT Total: | 818 | 1,098,135.00 | 768 | 1,035,865.00 | <u>'</u> | 879 | 1,204,305.00 | |
| TOTALO | 040 | 4 000 405 001 | 700 | 4 005 005 00 | 00/ | 070 | 4 004 005 00 | 00/ |
| TOTALS: | 818 | 1,098,135.00 | 768 | 1,035,865.00 | ¦ 6% | 879 | 1,204,305.00 | -8% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

MAC T3 INTL

Period: 10/01/2024-10/27/2024

| BRAND | Currei | nt Sales 1-10/27/2024 | Last | Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec |
|-------------------|--------|--------------------------|-------------|----------------------|-------------|----------------|---------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | 9-10/27/2019 Net | <u>. </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| MAC | 330 | 551,110.00 | 322 | 439,020.00 | 25% | 830 | 1,134,860.00 | -51% |
| GENERIC | 4 d | 0.00 | 0 | 0.00 | 1 | 0, | 0.00 | J |
| i i | l l | 0.00 | 1 | | i I | -1 | | i |
| MAC & JML TESTER | 0 | 1 | 59 | 0.00 | · | 0; | 0.00 | Į. |
| PANDORA | 0¦ | 0.00 | 0 | 0.00 | ı I | 0; | 0.00 | 1 |
| PROMOCODE | 42 | 0.00 | 0 | 0.00 | i - | 0; | 0.00 | |
| 1-OUTRIGHT Total: | 376 | 551,110.00 | 381 | 439,020.00 | 25% | 830 | 1,134,860.00 | -51 |
| TOTALS: | 376 | 551,110.00 | 381 | 439,020.00 | 25% | 830 | 1,134,860.00 | -519 |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

T3 INTL JO MALONE

| BRAND | | nt Sales I-10/27/2024 | Last 10/01/2023 | Year -10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|----------|--------------------------|-----------------|---------------------|--------------------------------|---------------------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 1 | Qty. | Net | |
| 1-OUTRIGHT | <u> </u> | | | | [| | | |
| JO MALONE | 92 | 571,095.00 | 105 | 632,750.00 | -9% | 256 | 1,282,197.00 | -55% |
| GENERIC | 12 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAC & JML TESTER | 0 | 0.00 | 14 | 0.00 | 1 | 0 | 0.00 | |
| PROMOCODE | 13 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| 1-OUTRIGHT Total: | 117 | 571,095.00 | 119 | 632,750.00 | -9% | 256 | 1,282,197.00 | -55% |
| TOTALS: | 117 | 571,095.00 | 119 | 632,750.00 | -9% | 256 | 1,282,197.00 | -55% |
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RunDate:

T3 INTL KIEHLS

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024 **Current Sales** Last Year 2019 **BRAND** Inc/Dec% Inc/Dec% 10/01/2024-10/27/2024 10/01/2023-10/27/2023 10/01/2019-10/27/2019 Qty. Nett Qty. Net Qty. Net 1-OUTRIGHT KIEHL'S 69 201,297.50 115 244,830.00 -17% 869 1,797,778.20 -88% **GENERIC** 15 0.00 0 0.00 0 0.00 **PROMOCODE** 3 0.00 0 0.00 0 0.00 RDPI-NCV 0 0.00 1: 0.00 0 0.00 1,797,778.20 1-OUTRIGHT Total: 87 201,297.50 244,830.00 116 -17% 869 -88% TOTALS: 87 201,297.50 116 244,830.00 -17% 1,797,778.20 -88% 869

Period: 10/01/2024-10/27/2024

THE RUNWAY T3 INTL (S6)

| BRAND | | nt Sales 4-10/27/2024 | Last 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 201 | 19 -10/27/2019 | Inc/Dec% |
|-------------------|------|--------------------------|-----------------|---------------------|--|------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | <u>. </u> | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| TRAVEL BLUE | 403 | 582,320.00 | 376 | 513,630.00 | 13% | 62 | 77,964.50 | 646% |
| NIKE | 117 | 190,495.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ANKER | 89 | 153,490.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| AUKEY | 59 | 112,620.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| STANLEY | 35 | 87,446.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| APPLE | 6 | 61,794.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| LEXINGHAM | 50 | 56,950.00 | 54 | 54,370.00 | 1 | 0 | 0.00 | |
| DELSEY | 3 | 49,970.00 | 0 | 0.00 | | 0 | 0.00 | |
| JBL | 7 | 28,693.00 | 0 | 0.00 | · | 0 | 0.00 | |
| USPA | 3 | 25,197.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADIDAS | 9 | 16,300.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| SONY | 3 | 11,588.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JANSPORT | 12 | 9,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIORGIO ARMANI | 1 | 7,050.00 | 1 | 4,200.00 | 67% | 0 | 0.00 | |
| CALVIN KLEIN | 1 | 4,080.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MARSHALL | 1 | 3,999.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| CLINIQUE | 1 | 2,500.00 | 6 | 15,600.00 | -83% | 0 | 0.00 | |
| NESTI DANTE | 8 | 2,450.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MAGWAI | 1 | 700.00 | 0 | 0.00 | i | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 103 | 55,250.00 | -100% | 0 | 0.00 | |
| BE RELAX | 0 | 0.00 | 33 | 96,200.00 | -100% | 0 | 0.00 | |
| BRIC'S | 0 | 0.00 | 0 | 0.00 | | 3 | 19,700.00 | -100% |
| CABEAU | 0 | 0.00 | 3 | 9,600.00 | -100% | 0 | 0.00 | |
| CHANEL | 0 | 0.00 | 27 | 13,500.00 | -100% | 0 | 0.00 | |
| FOSSIL | 0 | 0.00 | 1 | 9,660.00 | -100% | 2 | 6,500.00 | -100% |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | ! | 16 | 41,440.00 | -100% |
| GUCCI | 0 | 0.00 | 1 | 6,800.00 | -100% | 0 | 0.00 | |
| NON-MERCH | 133 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SBS | 0 | 0.00 | 4 | 6,800.00 | -100% | 0 | 0.00 | |
| SWAROVSKI | 0 | 0.00 | 7 | 61,150.00 | -100% | 20 | 183,690.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 51 | 56,850.00 | -100% |
| 1-OUTRIGHT Total: | 942 | 1,407,602.00 | 616 | 846,760.00 | 66% | 154 | 386,144.50 | 264% |
| 2-CONSIGNE | | | | | : | | | |
| SUNNIES STUDIOS | 509 | 452,850.00 | 0 | 0.00 | <u> </u> | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE RUNWAY T3 INTL (S6)

| BRAND | Curre 10/01/202 | nt Sales 4-10/27/2024 | 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 201 10/01/2019 | 19 -10/27/2019 | Inc/Dec% |
|-------------------|--------------------|--------------------------|-------------|----------------------|-------------|-------------------|-------------------|-----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 2-CONSIGNE |] | | | | ! ! ! | 1 | | |
| WANDERSKYE | 45 | 74,985.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FILIPINIANA | 119 | 61,750.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| USPA-C | 0 | 0.00 | 8 | 46,392.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 673 | 589,585.00 | 8 | 46,392.00 | 1170% | 0 | 0.00 | |
| TOTALS: | 1,615 | 1,997,187.00 | 624 | 893,152.00 | 123% | 154 | 386,144.50 | 417% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

VS T3 DOM

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|-------------------|-------------|----------------------------|------------|--------------------------|----------|------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | <u></u> | | <u> </u> | | |] |
| VICTORIA'S SECRET | 4,084 | 3,428,590.00 | 4,283 | 2,893,710.00 | 18% | 3,767 | 2,750,210.00 | 24% |
| BATH & BODY WORKS | 4,004 0 | 0.00 | 4,200 | 0.00 | 1 | 0 | 0.00 | 1 |
| BRIC'S | 1 | 0.00 | 1; 1 | 0.00 | | - 1 | 0.00 | i |
| | 0 | 1 | 121 | | 1 | 0; | 0.00 | I |
| GENERIC | 141 | 0.00 | 131¦ 0 | 34,800.00 | ı I | 0; | | 1 |
| JO MALONE | 0 | 0.00 | 0 | 0.00 | : | 0 | 0.00 | ! |
| PANDORA | 0¦ | 0.00 | 1; | 0.00 | 1 | 0; | 0.00 | 1 |
| VS PAPER BAGS | 410 | 0.00 | 1 | 0.00 | i I | 0 | 0.00 | 1 |
| VS-TESTER | 0¦ | 0.00 | 46 | 0.00 | ¦ | 37 | 0.00 | |
| 1-OUTRIGHT Total: | 4,635 | 3,428,590.00 | 4,464 | 2,928,510.00 | 17% | 3,804 | 2,750,210.00 | 24% |
| TOTALS: | 4,635 | 3,428,590.00 | 4,464 | 2,928,510.00 | 17% | 3,804 | 2,750,210.00 | 24% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

VS T3 LANDSIDE

Period: 10/01/2024-10/27/2024

| BRAND | | ent Sales 4-10/27/2024 | Las | t Year 23-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec |
|-------------------|-------------|---------------------------|--------|-------------------------|-------------|--------------------------|---------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | |]] |
| VICTORIA'S SECRET | 2,860 | 2,499,020.00 | 2 227 | 2,142,040.00 | 16% | 2.076 | 2,290,869.00 | 9% |
| 1 | i i | 1 | 3,237 | | 1 | 2,976¦ 0 [¦] | | l |
| GENERIC KIPLING | 316 | 3,600.00 | 374 | 21,400.00 | | | 0.00 | i |
| Į. | 0¦ 753 | 0.00 | 1 | 0.00 | ' | 0; | 0.00 | I |
| VS PAPER BAGS | 753 | 0.00 | 7 | 0.00 | 1 1 | 0; | 0.00 | I |
| VS-TESTER | 0 | 0.00 | 17 | 0.00 | i - | 43 | 0.00 | |
| 1-OUTRIGHT Total: | 3,929 | 2,502,620.00 | 3,636 | 2,163,440.00 | 15% | 3,019 | 2,290,869.00 | 9 |
| TOTALS: | 3,929 | 2,502,620.00 | 3,636 | 2,163,440.00 | 15% | 3,019 | 2,290,869.00 | 9% |
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RunDate:

AIRMALL BOHOL

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/ | Inc/[| /Dec% |
|---------------------|------|------------------------|------|----------------------|----------|------------------------|-------|-------|
| | Qty. | Nett | Qty. | Net | | | Vet | |
| 1-OUTRIGHT | | | | | | | | |
| PEANUT KISSES | 56 | 25,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 14 | 20,980.00 | 0 | 0.00 | ا ا | 0 | 0.00 | |
| 7D | 76 | 18,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 72 | 10,743.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| BATH & BODY WORKS | 21 | 9,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| PREMIER | 171 | 8,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| FLAMINGO | 37 | 7,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARS | 29 | 5,520.00 | 0 | 0.00 | | 0 | 0.00 | |
| EVIAN | 25 | 4,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOBLERONE | 16 | 4,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSHEY'S | 11 | 4,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| PRINGLES | 18 | 4,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 3 | 4,170.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 15 | 4,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| JACK & JILL | 77 | 3,888.00 | 0 | 0.00 | | 0 | 0.00 | |
| SHAMROCK | 20 | 3,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 2 | 3,460.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROOVY | 10 | 3,450.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 30 | 3,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCARI | 27 | 3,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| TROLLI | 11 | 2,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| COCA COLA | 26 | 2,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| HARIBO | 18 | 2,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTLE | 16 | 2,450.00 | 0 | 0.00 | | 0 | 0.00 | |
| GATORADE | 23 | 2,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| STARBUCKS | 9 | 2,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| PASALUBONG PACK | 1 | 2,195.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 7 | 2,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 23 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT | 2 | 1,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| SAN MIGUEL | 17 | 1,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| COOL & CLEAN | 16 | 1,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| OISHI | 21 | 1,364.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUBLEMINT | 45 | 1,330.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | İ | | | ! ! | 1 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

AIRMALL BOHOL

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|----------------------|--------|------------------------|------|----------------------|--------------|----------------------|------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| KATINKO | 7 | 1,190.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| TIC TAC | 20 | 1,140.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CADBURY | 6 | 1,130.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| KINDER JOY | 12 | 1,100.00 | 0 | 0.00 | · | 0 | 0.00 | |
| LCTI | 5 | 1,060.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| SANICARE | 13 | 1,000.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| REDBULL | 6 | 960.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VSF | 5 | 900.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| SMART C | 8 | 800.00 | 0 | 0.00 | ! | 0! | 0.00 | |
| LINDT | 2 | 750.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| SISTER | 7 | 700.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| ICE BREAKER | 3 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MOGU MOGU | 6 6 | 600.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| ROYAL | 6 | 600.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| HAPPY HEARTS-O | 1 | 599.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| SPRITE | 5 | 500.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| VITA COCO | 5 | 500.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CEBU DRIED MANGOES-O | 1 | 350.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| MANZANILLA | 3 | 300.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| C&H | 1 | 280.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| KINDER BUENO | 3 | 240.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| CHIPS AHOY | 2 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MONDE | 4 | 200.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| OMEGA | 1 | 200.00 | 0 | 0.00 | ! I | 0! | 0.00 | |
| M.Y. SAN | 3 | 180.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| EFFICASCENT | 1 | 150.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| CASINO | 2 | 140.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| NISSIN | 2 | 140.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| BUNDLE PROMO | 51 | 0.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| PLASTIC/PAPER BAG | 11 | 0.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| WHSMITH BAGS | 1 | 0.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,168 | 199,299.00 | | 0.00 | <u> </u> | 0 | 0.00 | |
| 2-CONSIGNE | | | | | 1 1 1 | | | |
| CHOWEE | 11 | 2,200.00 | 0 | 0.00 | 1 ! | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

AIRMALL BOHOL

Period: 10/01/2024-10/27/2024

| BRAND | Currer 10/01/2024 | nt Sales I-10/27/2024 | Last 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | 0/27/2019 | Inc/Dec% |
|-------------------|----------------------|--------------------------|---------------------|----------------------|----------|----------------------|-------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | ! | 1 | | | | | |
| ZUMIGUI-C | 1 | 220.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 12 | 2,420.00 | | 0.00 | | 0 | 0.00 | |
| TOTALS: | 1,180 | 201,719.00 | 0 | 0.00 | | 0 | 0.00 | |
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RunDate:

AIRMALL ILOILO

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/ | | /Dec% |
|-------------------|------|------------------------|----------------|------------------------|------------|------------------------|------|-------|
| | Qty. | Nett | Qty. | Net | | | Vet | |
| 1-OUTRIGHT | | | · * | | | | | |
| PASALUBONG PACK | 25 | 63,775.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 43 | 40,420.00 | 0 | 0.00 | ا ا | 0 | 0.00 | |
| BATH & BODY WORKS | 44 | 30,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSHEY'S | 76 | 28,255.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| MARS | 71 | 24,644.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| NESTLE | 19 | 7,650.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| PREMIER | 109 | 7,630.00 | 0 | 0.00 | ا ا | 0 | 0.00 | |
| HAVAIANAS | 5 | 5,295.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOBLERONE | 17 | 4,600.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| POCARI | 29 | 4,350.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| PRINGLES | 37 | 3,916.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| MINISO | 8 | 3,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 2 | 2,940.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| NUTELLA | 8 | 2,800.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| CHEETOS | 9 | 2,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| GATORADE | 26 | 2,600.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| CADBURY | 15 | 2,570.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 17 | 2,440.00 | 0 | 0.00 | | 0 | 0.00 | |
| COCA COLA | 23 | 2,350.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| LEXINGHAM | 2 | 2,290.00 | 0 | 0.00 | | 0 | 0.00 | |
| HARIBO | 14 | 2,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRITO LAY | 22 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT | 2 | 1,495.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 1 | 1,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| MILKY WAY | 2 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROWERS | 12 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 6 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 12 | 1,025.00 | 0 | 0.00 | | 0 | 0.00 | |
| TY | 2 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 9 | 900.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| LOACKER | 4 | 880.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 3 | 840.00 | 0 | 0.00 | ا ا | 0 | 0.00 | |
| MENTOS | 8 | 800.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| FLAMINGO | 3 | 750.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| | | 1 | į | | | i | ! | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

AIRMALL ILOILO

| BRAND | | nt Sales 4-10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | 201 | 9 -10/27/2019 | Inc/Dec% |
|---------------------|--------|--------------------------|--------|------------------------|----------------|-------------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u>!</u> - | | | ! |
| STREPSILS | 5 | 750.00 | 0 | 0.00 |] | 0 | 0.00 | 1 1 1 |
| TIC TAC | 13 | 650.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| MICHELLE'S OUTRIGHT | 3 | 600.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| SPRITE | 6 | 600.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| ROYAL | 5 | 500.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| GREEN CROSS | 5 | 450.00 | 0 | 0.00 | : I | 0 | 0.00 | ! |
| RICOLA | 3 | 450.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| DOUBLEMINT | 14 | 420.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| EVIAN | 2 | 400.00 | 0 | 0.00 | ' | 0 | 0.00 | ļ |
| SISTER | 3 | 300.00 | 0 | 0.00 | ı | 0 | 0.00 | 1 |
| FISHERMAN'S FRIEND | 2 | 240.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| POCKY | 2 | 220.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FRUITELLA | 2 | 160.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| WHITEFLOWER | 1 | 150.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| BIODERM | 1 | 100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKITTLES | 1 | 100.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| KINDER BUENO | 3 | 72.00 | 0 | 0.00 | | 0 | 0.00 | |
| | 756 | 268,357.00 | - | 0.00 | · | | 0.00 | 1 |
| į | | , , | | | 1 | 1 | | |
| TOTALS: | 756 | 268,357.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
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RunDate:

AIRMALL T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | 1 | nt Sales 1-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|------------------------|-------|--------------------------|-------|----------------------|----------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | I I |
| 1-OUTRIGHT | | 1 1 | | | | i I | |] |
| PASALUBONG PACK | 210 | 594,345.00 | 288 | 812,420.00 | -26% | 351 | 648,049.00 | -8% |
| ALL CHOCOLATES FUNSIZE | 169 | 581,000.00 | 131 | 445,400.00 | 30% | 305 | 594,750.00 | -2% |
| TOBLERONE | 605 | 323,470.00 | 1,175 | 232,890.00 | 38% | 964 | 242,940.00 | 33% |
| MARS | 595 | 281,060.00 | 558 | 181,020.00 | 55% | 274 | 31,550.00 | 790% |
| PREMIER | 2,991 | 227,805.71 | 4,965 | 276,750.00 | -17% | 0 | 0.00 | I I I |
| GOLDILOCKS OUTRIGHT | 993 | 201,552.00 | 2,079 | 285,397.00 | -29% | 0 | 0.00 | i ! |
| JOHNNIE WALKER | 53 | 155,990.00 | 62 | 179,600.00 | -13% | 64 | 169,275.00 | -7% |
| CADBURY | 284 | 91,300.00 | 56 | 17,260.00 | 428% | 293 | 54,155.00 | 68% |
| HERSHEY'S | 176 | 85,100.00 | 254 | 102,360.00 | -16% | 386 | 194,809.00 | -56% |
| FERRERO ROCHER | 119 | 69,450.00 | 89 | 73,300.00 | -5% | 142 | 65,200.00 | ¦ 6% |
| EVIAN | 228 | 48,050.00 | 274 | 52,670.00 | -8% | 223 | 24,825.00 | 93% |
| JACK DANIELS | 12 | 39,400.00 | 13 | 41,600.00 | -5% | 41 | 91,250.00 | -56% |
| POCARI | 255 | 38,250.00 | 244 | 29,280.00 | 30% | 77 | 6,545.00 | 484% |
| TRAVEL BLUE | 32 | 38,155.00 | 53 | 69,505.00 | -45% | 0 | 0.00 | |
| GATORADE | 372 | 37,200.00 | 502 | 50,200.00 | -25% | 85 | 5,950.00 | ¦ 525% |
| COOL & CLEAN | 336 | 33,600.00 | 310 | 31,000.00 | 8% | 0 | 0.00 | |
| MENTOS | 298 | 29,550.00 | 207 | 20,700.00 | 42% | 0 | 0.00 | ! |
| NESTLE | 143 | 28,800.00 | 88 | 33,800.00 | -14% | 182 | 81,250.00 | -64% |
| COCA COLA | 260 | 28,750.00 | 413 | 45,100.00 | -36% | 0 | 0.00 | |
| GLENLIVET | 7 | 28,000.00 | 0 | 0.00 | | 6 | 16,800.00 | ¦ 66% |
| SAN MIGUEL | 170 | 25,500.00 | 189 | 18,900.00 | 34% | 106 | 10,600.00 | 140% |
| LOTTE | 48 | 25,200.00 | 21 | 5,940.00 | 324% | 16 | 8,400.00 | 200% |
| FRITO LAY | 163 | 24,908.00 | 144 | 25,950.00 | -4% | 158 | 18,900.00 | 31% |
| NUTELLA | 74 | 23,100.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| CLINIQUE | 8 | 22,575.00 | 0 | 0.00 | | 0 | 0.00 | |
| TROLLI | 64 | 22,550.00 | 13 | 4,290.00 | 425% | 231 | 64,425.00 | -64% |
| FUNDADOR | 18 | 19,500.00 | 10 | 13,800.00 | 41% | 29 | 30,100.00 | -35% |
| BATH & BODY WORKS | 68 | 19,450.00 | 0 | 0.00 | | 0 | 0.00 | |
| JACK & JILL | 196 | 18,560.00 | 343 | 17,264.00 | 7% | 0 | 0.00 | i ! |
| PRINGLES | 83 | 18,500.00 | 123 | 27,060.00 | -31% | 51 | 10,040.00 | ¦ 84% |
| JIM BEAM | 9 | 18,000.00 | 5 | 14,000.00 | 28% | 3 | 8,700.00 | 106% |
| YELLOW TAIL | 19 | 17,100.00 | 7 | 6,300.00 | 171% | 14 | 11,340.00 | 50% |
| HENNESSY | 2 | 16,000.00 | 5 | 22,500.00 | -28% | 1 | 4,000.00 | 300% |
| BAILEYS | 9 | 15,300.00 | 5 | 7,000.00 | 118% | 10 | 12,000.00 | 27% |
| | | | | | | | | 1 |

RunDate:

AIRMALL T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales I-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|------|--------------------------|---------------------------------------|--------------------------|---------------|--------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | ـــــــــــــــــــــــــــــــــــــ | | <u>.</u> ! | | | i i |
| MOGU MOGU | 152 | 15,200.00 | 236 | 23,600.00 | -35% | 0 | 0.00 | |
| CHIVAS REGAL | 5 | 15,000.00 | 6 | 18,000.00 | l l | 5 | 15,000.00 | 1 |
| GLENFIDDICH | 2 | 15,000.00 | 1 | 6,000.00 | i I | 4 | 22,100.00 | i |
| SMART C | 147 | 14,700.00 | 81 | 8,100.00 | · | 0 | 0.00 | I |
| ALFONSO | 9 | 13,900.00 | 16 | 14,400.00 | ı I | 33 | 33,770.00 | .58% |
| CANDY CORNER | 66 | 13,500.00 | 94 | 18,020.00 | : I | 0 | 0.00 | |
| KIRKLAND | 6 | 13,200.00 | 0 | 0.00 | 1 | 39 | 75,000.00 | -82% |
| ABSOLUT | 7 | 12,400.00 | 0 | 0.00 | i I | 9¦ | 16,825.00 | 1 |
| HUGO BOSS | 2 | 11,200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| DOUBLEMINT | 400 | 11,070.00 | 322 | 9,660.00 | 14% | 0 | 0.00 | |
| CALVIN KLEIN | 3 | 11,040.00 | 0 | 0.00 | | 0 | 0.00 | |
| REDBULL | 66 | 10,560.00 | 73 | 11,680.00 | -9% | 20 | 2,600.00 | 1 |
| MERBA | 48 | 9,720.00 | 3 | 150.00 | 6380% | 36 | 8,825.00 | 10% |
| POCKY | 71 | 9,640.00 | 34 | 3,620.00 | ' | 0 | 0.00 | |
| LEXINGHAM | 7 | 9,390.00 | 14 | 18,310.00 | -48% | 0 | 0.00 | |
| BACARDI | 6 | 9,300.00 | 10 | 11,200.00 | -16% | 10 | 7,575.00 | 22% |
| LINDT | 28 | 8,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 91 | 8,185.00 | 70 | 6,550.00 | 24% | 35 l | 2,605.00 | 214% |
| TIC TAC | 138 | 7,860.00 | 149 | 7,450.00 | 5% | 110 | 5,500.00 | 42% |
| STARBUCKS | 30 | 7,500.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CHLOE | 1 | 7,440.00 | 0 | 0.00 | l I | 0 | 0.00 | ! ! |
| REMY MARTIN | 1 | 7,300.00 | 4 | 12,800.00 | -42% | 0 | 0.00 | |
| JOSE CUERVO | 3 | 7,200.00 | 2 | 4,200.00 | 71% | 0 | 0.00 | |
| GIFT BUSINESS | 65 | 7,148.00 | 9 | 3,538.00 | 102% | 0 | 0.00 | |
| HARIBO | 52 | 7,050.00 | 37 | 5,550.00 | 27% | 0 | 0.00 | |
| BELGIAN | 17 | 6,750.00 | 0 | 0.00 | l I | 0 | 0.00 | ! ! |
| KINDER JOY | 70 | 6,700.00 | 195 | 19,500.00 | -65% | 171 | 12,020.00 | -44% |
| BROWNIES UNLIMITED | 10 | 6,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 50 | 6,000.00 | 39 | 4,680.00 | 28% | 0 | 0.00 | |
| VITA COCO | 60 | 6,000.00 | 59 | 5,900.00 | ¦ 1% | 3 | 225.00 | 2566% |
| VERSACE | 1 | 5,920.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 62 | 5,700.00 | 33 | 2,640.00 | 115% | 0 | 0.00 | ! ! ! |
| ZAINI | 14 | 5,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 26 | 5,060.00 | 3 | 660.00 | 666% | 53 | 27,500.00 | -81% |
| | | 1 | | | 1 | í I | | |

RunDate:

AIRMALL T3 DOM

Period: 10/01/2024-10/27/2024

| | Current Sales 10/01/2024-10/27/2024 | | Last Year 10/01/2023-10/27/2023 | | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|--------------------|--|----------|------------------------------------|-----------|----------|-------------------------------|-----------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | i ! |
| ROYAL | 43 | 4,300.00 | 46 | 4,600.00 | -6% | 0 | 0.00 | |
| SPRITE | 43 | 4,300.00 | 40 | 4,000.00 | 1 | 0 | 0.00 | 1 |
| PERRIER WATER | 27 | 4,050.00 | 19 | 2,850.00 | | 0 | 0.00 | i I |
| GROOVY | 28 | 3,830.00 | 79 | 16,160.00 | ' | 0 ! | 0.00 | I |
| OISHI | 47 | 3,460.00 | 40 | 3,500.00 | 1 | 0 | 0.00 | |
| SKITTLES | 40 | 3,400.00 | 86 | 8,600.00 | : 1 | 0 | 0.00 | 1 |
| CHEETOS | 15 | 3,240.00 | 28 | 8,400.00 | 1 | 62 | 8,575.00 | -62% |
| ALOHA | 4 | 3,100.00 | 27 | 16,400.00 | | 0 | 0.00 | 1 |
| MEIJI MACADEMIA | 12 | 3,000.00 | 0 | 0.00 | ' | 44 | 11,750.00 | -74% |
| KATINKO | 15 | 2,940.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| FLAMINGO | 20 | 2,900.00 | 12 | 3,450.00 | : 1 | 45 | 11,700.00 | -75% |
| LEMON DOU | 19 | 2,850.00 | 36 | 5,400.00 | 1 | 0 | 0.00 | 1 |
| FOX'S | 7 | 2,800.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| HARDYS | 3 | 2,700.00 | 2 | 1,600.00 | 68% | 8 | 5,675.00 | -52% |
| SMIRNOFF | 2 | 2,400.00 | 3 | 3,600.00 | -33% | 8 | 5,600.00 | -57% |
| RUFFLES | 10 | 2,336.00 | 16 | 4,092.00 | -42% | 30 | 3,625.00 | -35% |
| ICE BREAKER | 11 | 2,200.00 | 30 | 6,000.00 | -63% | 30 | 6,000.00 | -63% |
| SISTER | 22 | 2,200.00 | 24 | 2,400.00 | -8% | 0 | 0.00 | |
| CHIPS AHOY | 22 | 2,160.00 | 0 | 0.00 | | 9 | 744.00 | 190% |
| MICHELLES OUTRIGHT | 6 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| FIBISCO | 18 | 1,700.00 | 22 | 1,630.00 | 4% | 0 | 0.00 | i ! |
| GRANNY GOOSE | 16 | 1,600.00 | 23 | 1,840.00 | -13% | 0 | 0.00 | ! ! ! |
| DINGDONG | 31 | 1,550.00 | 62 | 3,100.00 | -50% | 0 | 0.00 | |
| HAWAIIAN HOST | 2 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| JINRO | 6 | 1,200.00 | 12 | 2,400.00 | -50% | 0 | 0.00 | |
| MONIE GOLD | 32 | 960.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHITEFLOWER | 5 | 750.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| RICOLA | 4 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| MONIEGOLD | 15 | 450.00 | 1 | 150.00 | 200% | 0 | 0.00 | |
| LAMPEIN | 1 | 150.00 | 2 | 300.00 | -50% | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 11 | 3,440.00 | -100% |
| 7UP | 0 | 0.00 | 0 | 0.00 | | 14 | 980.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 471 | 14,130.00 | -100% |
| BERYLS | 0 | 0.00 | 2 | 320.00 | -100% | 0 | 0.00 | |
| | | | | | | i I | | 1 |

RunDate:

AIRMALL T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | Current S 10/01/2024-10 | 1 | Last \ 10/01/2023- | | Inc/Dec% | 201 10/01/2019 | | Inc/Dec% |
|---------------------|----------------------------|------|-----------------------|-----------|----------|-------------------|-----------|--------------|
| | | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | } | | |] |
| BOMBAY | 0 | 0.00 | 0 | 0.00 | | 6 | 6,900.00 | -100% |
| BROOKSIDE | 0 | 0.00 | 0 | 0.00 | | 2 · | 2,400.00 | l |
| BUNDLE PROMO | 393 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I |
| C&H | 0 | 0.00 | 28 | 6,880.00 | | 75 | 15,000.00 | l |
| CALBEE | 0 | 0.00 | 7 | 560.00 | | 0 | 0.00 | I |
| CAPTAIN MORGAN | 0 | 0.00 | 0 | 0.00 | | 4 | 3,200.00 | ! |
| CARLOS I | 0 | 0.00 | 0 | 0.00 | | 9 | 13,050.00 | l |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | 1 | 5¦ | 700.00 | I |
| CHUPA CHUPS | 0 | 0.00 | 12 | 1,460.00 | | 0 | 0.00 | l |
| COMBOS | 0 | 0.00 | 2 | 800.00 | | 17 . | 4,250.00 | I |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 51¦ | 3,570.00 | ! |
| DELICO | 0 | 0.00 | 13 | 5,200.00 | | 0 | 0.00 | l |
| DON PAPA | 0 | 0.00 | 1 | 3,000.00 | | 6¦ | 17,400.00 | i |
| DORITOS | 0 | 0.00 | 0 | 0.00 | | 13 | 3,250.00 | l |
| ECO BAG | 0 | 0.00 | 18 | 4,500.00 | | 0 | 0.00 | l |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 11 | 5,500.00 | |
| GREEN CROSS | 0 | 0.00 | 53 | 4,050.00 | | 0 | 0.00 | l |
| GREY GOOSE | 0 | 0.00 | 3 | 13,500.00 | | 0 | 0.00 | I |
| GROWERS | 0 | 0.00 | 15 | 1,500.00 | | 0 | 0.00 | l |
| J&B | 0 | 0.00 | 0 | 0.00 | | 21 | 15,330.00 | I |
| JAGERMEISTER | 0 | 0.00 | 3 | 4,500.00 | | 3 | 4,300.00 | |
| JAMESON | 0 | 0.00 | 0 | 0.00 | , | 1 | 1,700.00 | l |
| JELLY BEAN | 0 | 0.00 | 0 | 0.00 | | 2 | 850.00 | ı |
| KETTLE KORN | 0 | 0.00 | 6 | 600.00 | | 0 | 0.00 | ! |
| KINDER BUENO | 0 | 0.00 | 59 | 7,080.00 | | 10 | 3,800.00 | l |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 46 | 3,220.00 | ' |
| LUIS FELIPE EDWARDS | 0 | 0.00 | 0 | 0.00 | | 14 | 5,530.00 | I |
| MALIBU | 0 | 0.00 | 0 | 0.00 | | 1 | 925.00 | ı |
| MARTINI | 0 | 0.00 | 0 | 0.00 | | 3 | 3,300.00 | ! |
| MAUNA LOA | 0 | 0.00 | 5 | 2,500.00 | | 0 | 0.00 | l |
| MEMBER'S SELECTION | 0 | 0.00 | 0 | 0.00 | | 5 | 3,900.00 | , i |
| MIGHTY BOND | 0 | 0.00 | 2 | 220.00 | | 0 | 0.00 | l |
| MOET & CHANDON | 0 | 0.00 | 0 | 0.00 | | 1 | 5,500.00 | i . |
| MOUNTAIN DEW | 0 | 0.00 | 0 | 0.00 | | 27 | 1,890.00 | ! |
| | | 1 | ! ! | | | | , | |

RunDate:

AIRMALL T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | | rent Sales 124-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|--------------------|---------|------------------------------|-----------|--------------------------|---------------|-------|---------------------|----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | <u></u> | · | | | <u>†</u> ! | | | i ! |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | ! ! ! | 16 | 2,790.00 | -100% |
| NITS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 13 | 1,625.00 | 1 |
| NON-MERCH | 1,151 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | ! ! ! | 34 | 1,620.00 | -100% |
| PAPER/PLASTIC BAGS | 0 | 0.00 | 826 | 1,195.00 | -100% | 0 | 0.00 | |
| PATRON | 0 | 0.00 | 0 | 0.00 | i ! | 6 | 17,460.00 | -100% |
| PENFOLDS | 0 | 0.00 | 2 | 7,080.00 | -100% | 0 | 0.00 | |
| PEPSI | 0 | 0.00 | 0 | 0.00 | 1 | 22 | 1,540.00 | -100% |
| PIKNIK | 0 | 0.00 | 3 | 750.00 | -100% | 12 | 2,750.00 | -100% |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | | 5 | 4,500.00 | -100% |
| RONDOLETTI | 0 | 0.00 | 5 | 5,000.00 | -100% | 0 | 0.00 | |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | i i | 12 | 3,170.00 | -100% |
| RUFFINO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 535.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 0 | 0.00 | | 8 | 1,462.50 | -100% |
| SNACK BOX | 0 | 0.00 | 7 | 1,750.00 | -100% | 0 | 0.00 | - |
| STREPSILS | 0 | 0.00 | 84 | 12,600.00 | -100% | 56 | 8,400.00 | -100% |
| TANGQUERAY | 0 | 0.00 | 4 | 8,200.00 | -100% | 0 | 0.00 | |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 14 | 7,000.00 | -100% |
| TRUFETTES | 0 | 0.00 | 3 | 3,900.00 | -100% | 0 | 0.00 | |
| TY | 0 | 0.00 | 0 | 0.00 | i ! | 9 | 1,587.75 | -100% |
| VERGANI | 0 | 0.00 | 0 | 0.00 | ! ! ! | 3 | 675.00 | -100% |
| VICKS | 0 | 0.00 | 3 | 450.00 | -100% | 0 | 0.00 | |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | i i | 4 | 1,520.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 8 | 2,400.00 | -100% |
| VSC | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 450.00 | -100% |
| WITORS PRALINE | 0 | 0.00 | 0 | 0.00 | | 25 | 16,500.00 | -100% |
| WOLF BLASS | 0 | 0.00 | 5 | 5,700.00 | -100% | 4 | 2,940.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | i i | 7 | 855.00 | -100% |
| WOW MANI CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 250.00 | -100% |
| YANYAN | 0 | 0.00 | 22 | 2,200.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 12,855 | 3,634,529.71 | 15,919 | 3,565,431.00 | 1% | 5,867 | 2,913,112.25 | 24% |
| 2-CONSIGNE | | | | | | | | |

RunDate:

AIRMALL T3 DOM

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales I-10/27/2024 | | Last Year 10/01/2023-10/27/2023 | | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|------|--------------------------|------|------------------------------------|----------|-------------------------------|-----------|-------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | I I |
| 2-CONSIGNE | | 1 | 1 | | | į | | |
| HEYS | 5 | 19,400.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| FILIPINIANA | 49 | 11,880.00 | 118 | 26,344.00 | -54% | 30 | 9,432.00 | 25% |
| ZUMIGUI-C | 3 | 330.00 | 2 | 570.00 | -42% | 0 | 0.00 | |
| 7D CONSIGN | 0 | 0.00 | 44 | 10,580.00 | -100% | 0 | 0.00 | ! |
| ABE KENI | 0 | 0.00 | 77 | 17,855.00 | -100% | 27 | 8,580.00 | -100% |
| ADG | 0 | 0.00 | 91 | 21,980.00 | -100% | 0 | 0.00 | i ! |
| AIZA'S | 0 | 0.00 | 8 | 2,400.00 | -100% | 41 | 6,660.00 | -100% |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | 1 | 23 | 3,680.00 | -100% |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | ! ! | 8 | 1,680.00 | -100% |
| BAHAGHARI | 0 | 0.00 | 14 | 2,480.00 | -100% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 0 | 0.00 | 141 | 23,705.00 | -100% | 81¦ | 11,565.00 | -100% |
| CEBU BRAND CONSIGN | 0 | 0.00 | 24 | 6,685.00 | -100% | 0 | 0.00 | |
| CEBU LUCKY | 0 | 0.00 | 19 | 4,000.00 | -100% | 0 | 0.00 | |
| CHOCOVRON | 0 | 0.00 | 34 | 4,680.00 | -100% | 4 | 1,000.00 | -100% |
| CHRISTINE | 0 | 0.00 | 9 | 1,245.00 | -100% | 0 | 0.00 | |
| COZY TOPS | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 240.00 | -100% |
| CREAMBAR | 0 | 0.00 | 3 | 750.00 | -100% | 0 | 0.00 | |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | | 4 | 1,215.00 | -100% |
| DELFAS | 0 | 0.00 | 1 | 500.00 | -100% | 0 | 0.00 | |
| DON REVY | 0 | 0.00 | 0 | 0.00 | 1 | 48 | 25,215.00 | -100% |
| EDNA'S | 0 | 0.00 | 48 | 5,265.00 | -100% | 0 | 0.00 | |
| EMPERORS | 0 | 0.00 | 1 | 475.00 | -100% | 0 | 0.00 | 1 |
| EMY'S-C | 0 | 0.00 | 169 | 31,740.00 | -100% | 77 | 14,710.00 | -100% |
| ENG BEE TIN | 0 | 0.00 | 70 | 10,500.00 | -100% | 0 | 0.00 | |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 160 | 22,344.00 | -100% |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | ! | 25 | 3,900.00 | -100% |
| GOLDEN CITY | 0 | 0.00 | 2 | 280.00 | -100% | 0 | 0.00 | ! ! ! |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 120 | 31,020.00 | -100% |
| ILOCOS CHICHACORN | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| JOANNA | 0 | 0.00 | 4 | 1,280.00 | -100% | 0 | 0.00 | |
| JOVYS | 0 | 0.00 | 3 | 600.00 | -100% | 0 | 0.00 | |
| JOVY`S | O | 0.00 | 16 | 2,760.00 | -100% | 0 | 0.00 | ! |
| JUAN | 0 | 0.00 | 1 | 320.00 | -100% | 0 | 0.00 | |
| KAT-LEINES | 0 | 0.00 | 0 | 0.00 | i ! | 11 | 3,580.00 | -100% |
| | | | | | | i I | | 1 |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

AIRMALL T3 DOM

| Consigne Consigne | BRAND | | nt Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | |)19 0.10/27/2010 | Inc/Dec% |
|---|--------------------------|--------|--------------------------|--------|----------------------|---------------|-------|---------------------|-------------|
| LA2PU | <u> </u> | | | | | | | | ! |
| LA2PU 0 0.00 | 2-CONSIGNE | | | | | <u>!</u> ! | | | ! ! ! |
| LCTI | | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| MALLOWS & FREYA 0 0.00 0 0.00 3 1,640.00 MARISSA 0 0.00 37 5,160.00 -100% 0 0.00 MARKYS 0 0.00 26 4,860.00 -100% 0 0.00 MINISO 0 0.00 0 0.00 0 0.00 0 0.00 MONIE GOLD 0 0.00 0 0.00 0 0.00 12 1,060.00 MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 <td< td=""><td></td><td>- 1</td><td>1</td><td>i</td><td></td><td>1</td><td>- </td><td></td><td>1</td></td<> | | - 1 | 1 | i | | 1 | - | | 1 |
| MARISSA 0 0.00 37 5,160.00 -100% 0 0.00 MARKYS 0 0.00 26 4,860.00 -100% 0 0.00 MINISO 0 0.00 0 0.00 0 0.00 0 0.00 MONIE GOLD 0 0.00 0 0.00 0 0.00 122 1,060.00 MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 0 0.00 0 0.00 PEANUT KISSES 0 0 0.00 0 0.00 | | 0 | | ! | | i I | 3 | | i |
| MARKYS 0 0.00 26 4,860.00 -100% 0 0.00 MICHELLE'S 0 0.00 0 0.00 6 850.00 MINISO 0 0.00 0 0.00 0 0.00 MONIE GOLD 0 0.00 0 0.00 12 1,060.00 MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 2,650.00 0 PHIL BRAND CONSIGN 0 0.00 6 840.00 -100% 0 0.00 PHIL BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 0 0.00 PRAIA PILIPINAS 0 0.00 0 0.00 0 0.00 <td></td> <td>0</td> <td>1</td> <td>1</td> <td></td> <td>1 </td> <td>i</td> <td></td> <td>I</td> | | 0 | 1 | 1 | | 1 | i | | I |
| MICHELLE'S 0 0.00 0 0.00 6 850.00 MINISO 0 0.00 0 0.00 0 0.00 0 0.00 MONIE GOLD 0 0.00 0 0.00 12 1,060.00 MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 0 | 1 | 0 | i i | i | | ı I | 0 | | 1 |
| MINISO 0 0.00 0 0.00 0 0.00 MONIE GOLD 0 0.00 0 0.00 12 1,060.00 MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 2,650.00 PHIL BRAND CONSIGN 0 0.00 0 0.00 21 2,650.00 PHIL BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 0 0.00 | | 0 | | l | | : I | 6 | | 1 |
| MONIE GOLD 0 0.00 0 0.00 12 1,060.00 MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 2,650.00 PHIL BRAND CONSIGN 0 0.00 6 840.00 -100% 0 0.00 PHIL BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 0 0.00 PRAIA PILIPINAS 0 0.00 1 1,000.00 -100% 0 0.00 QUICKMELT 0 0.00 0 0.00 116 40,050.00 REEF 0 0.00 0 0.00 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0 | IINISO | 0 | 1 | į | | 1 | 0 | | 1 |
| MOTHER'S BEST 0 0.00 0 0.00 3 600.00 MUST BE MOM'S 0 0.00 0 0.00 562 146,189.57 OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 2,650.00 PHIL BRAND CONSIGN 0 0.00 6 840.00 -100% 0 0.00 PHIL BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 0 0.00 PRAIA PILIPINAS 0 0.00 1 1,000.00 -100% 0 0.00 QUICKMELT 0 0.00 0 0.00 116 40,050.00 REEF 0 0.00 0 0.00 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 0 0.00 33 20,510.00 | IONIE GOLD | 0 | | 0 | | i I | 12 | 1,060.00 | -100% |
| OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 2,650.00 PHIL BRAND CONSIGN 0 0.00 6 840.00 -100% 0 0.00 PHIL BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 0 0.00 PRAIA PILIPINAS 0 0.00 1 1,000.00 -100% 0 0.00 QUICKMELT 0 0.00 0 0.00 116 40,050.00 REEF 0 0.00 0 0.00 0 0.00 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 0 | IOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 3 | | l |
| OH NUTS 0 0.00 2 1,200.00 -100% 0 0.00 PEANUT KISSES 0 0.00 0 0.00 21 2,650.00 PHIL BRAND CONSIGN 0 0.00 6 840.00 -100% 0 0.00 PHIL BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 0 0.00 PRAIA PILIPINAS 0 0.00 1 1,000.00 -100% 0 0.00 QUICKMELT 0 0.00 0 0.00 0 0.00 0 0.00 REEF 0 0.00 0 0.00 0 0.00 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TRAPPIST CONSIGN 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN <td>IUST BE MOM'S</td> <td>0</td> <td>0.00</td> <td>0</td> <td>0.00</td> <td>1</td> <td>562</td> <td>146,189.57</td> <td>-100%</td> | IUST BE MOM'S | 0 | 0.00 | 0 | 0.00 | 1 | 562 | 146,189.57 | -100% |
| PHIL BRAND CONSIGN 0 0.00 6 840.00 -100% 0 0.00 PHIL BRAND DRIED MANGOES 0 0.00 0 | OH NUTS | 0 | 0.00 | 2 | 1,200.00 | -100% | 0 | | |
| PHIL. BRAND DRIED MANGOES 0 0.00 0 0.00 0 0.00 PRAIA PILIPINAS 0 0.00 1 1,000.00 -100% 0 0.00 QUICKMELT 0 0.00 0 0.00 116 40,050.00 REEF 0 0.00 0 0.00 0 0.00 RUBY 0 0.00 6 980.00 -100% 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 0.00 0 0.00 | EANUT KISSES | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 21 | 2,650.00 | -100% |
| PRAIA PILIPINAS 0 0.00 1 1,000.00 -100% 0 0.00 QUICKMELT 0 0.00 0 0.00 116 40,050.00 REEF 0 0.00 0 0.00 0 0.00 RUBY 0 0.00 6 980.00 -100% 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | HIL BRAND CONSIGN | 0 | 0.00 | 6 | 840.00 | -100% | 0 | 0.00 | i ! |
| QUICKMELT 0 0.00 0 0.00 116 40,050.00 REEF 0 0.00 0 0.00 0 0.00 RUBY 0 0.00 6 980.00 -100% 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | HIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | ! ! ! |
| REEF 0 0.00 0 0.00 0 0.00 RUBY 0 0.00 6 980.00 -100% 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | RAIA PILIPINAS | 0 | 0.00 | 1 | 1,000.00 | -100% | 0 | 0.00 | |
| RUBY 0 0.00 6 980.00 -100% 0 0.00 SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | UICKMELT | 0 | 0.00 | 0 | 0.00 | i ! | 116 | 40,050.00 | -100% |
| SD 0 0.00 32 5,255.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | EEF | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | UBY | 0 | 0.00 | 6 | 980.00 | -100% | 0 | 0.00 | |
| TITANIA WINES 0 0.00 0 0.00 33 20,510.00 TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | D | 0 | 0.00 | 32 | 5,255.00 | -100% | 0 | 0.00 | I I |
| TRAPPIST CONSIGN 0 0.00 0 0.00 5 1,350.00 VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | HE RAINS | 0 | 0.00 | 5 | 1,400.00 | -100% | 0 | 0.00 | |
| VHONYTIFF 0 0.00 3 495.00 -100% 0 0.00 WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | ITANIA WINES | 0 | 0.00 | 0 | 0.00 | 1 ! | 33 | 20,510.00 | -100% |
| WOW MANI CONSIGN 0 0.00 0 0.00 22 6,185.00 | RAPPIST CONSIGN | 0 | 0.00 | 0 | 0.00 | ! ! ! | 5 | 1,350.00 | -100% |
| | HONYTIFF | 0 | 0.00 | 3 | 495.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: 57 31,610.00 1,172 221,054.00 -85% 1,444 365,905.57 | /OW MANI CONSIGN | 0 | 0.00 | 0 | 0.00 | i ! | 22 | 6,185.00 | -100% |
| | 2-CONSIGNE Total: | 57 | 31,610.00 | 1,172 | 221,054.00 | -85% | 1,444 | 365,905.57 | -91% |
| TOTALS: 12,912 3,666,139.71 17,091 3,786,485.00 -3% 7,311 3,279,017.82 | TOTALS: | 12,912 | 3,666,139.71 | 17,091 | 3,786,485.00 | -3% | 7,311 | 3,279,017.82 | 11% |

RunDate:

Period: 10/01/2024-10/27/2024

CSP PITX

| BRAND | | nt Sales I-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 2019 | l Inc | Inc/Dec |
|---------------------|-------|--------------------------|-------|------------------------|----------------------|---------------------|-------|---------|
| | Qty. | Nett | Qty. | 3-10/27/2023 Net | 1 | 10/01/2019- Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> - - | | | |
| PITX PURIFIED WATER | 6,187 | 154,622.14 | 4,269 | 106,715.00 | 44% | 0 | 0.00 | |
| TOBLERONE | 273 | 57,880.00 | 287 | 51,640.00 | 1 | 0 | 0.00 | |
| NESTLE | 386 | 54,500.00 | 20 | 4,180.00 | i I | 0 | 0.00 | |
| REBISCO | 88 | 46,550.00 | 219 | 108,706.00 | · | 0 | 0.00 | |
| HERSHEY'S | 162 | 39,890.00 | 189 | 53,459.00 | ı I | 0 | 0.00 | |
| PRINGLES | 190 | 34,200.00 | 313 | 56,340.00 | : I | 0 | 0.00 | |
| MARS | 147 | 31,150.00 | 558 | 101,020.00 | 1 | 0 | 0.00 | |
| COCA COLA | 524 | 26,680.00 | 490 | 26,790.00 | i I | 0 | 0.00 | |
| CADBURY | 140 | 19,340.00 | 157 | 19,410.00 | ' | 0 | 0.00 | |
| ROYAL | 337 | 16,850.00 | 253 | 12,650.00 | 1 | 0 | 0.00 | |
| LOTTE | 131 | 15,340.00 | 2 | 1,400.00 | : 1 | 0 | 0.00 | |
| NC | 61 | 15,250.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FRITO LAY | 130 | 14,800.00 | 85 | 17,600.00 | i I | 0 | 0.00 | |
| TROLLI | 91 | 14,670.00 | 119 | 11,870.00 | ' | 0 | 0.00 | |
| SPRITE | 244 | 12,200.00 | 137 | 6,930.00 | 1 | 0 | 0.00 | |
| CHIPS AHOY | 102 | 11,810.00 | 29 | 2,085.00 | 466% | 0 | 0.00 | |
| C&H | 41 | 7,700.00 | 21 | 3,800.00 | ¦ 102% | 0 | 0.00 | |
| KATINKO | 76 | 7,520.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| TIC TAC | 145 | 7,250.00 | 247 | 8,645.00 | -16% | 0 | 0.00 | |
| CHEETOS | 21 | 6,400.00 | 62 | 13,730.00 | -53% | 0 | 0.00 | |
| SANICARE | 146 | 6,290.00 | 4 | 260.00 | 2319% | 0 | 0.00 | |
| DOUBLEMINT | 209 | 6,270.00 | 254 | 4,265.00 | 47% | 0 | 0.00 | |
| POCKY | 66 | 5,280.00 | 34 | 2,800.00 | 88% | 0 | 0.00 | |
| CANDY CORNER | 36 | 5,200.00 | 4 | 500.00 | 940% | 0 | 0.00 | |
| LOACKER | 22 | 4,840.00 | 16 | 2,175.00 | 122% | 0 | 0.00 | |
| SKITTLES | 46 | 4,600.00 | 79 | 4,345.00 | <u></u> 5% | 0 | 0.00 | |
| ICE BREAKER | 36 | 4,320.00 | 62 | 6,200.00 | -30% | 0 | 0.00 | |
| STARBUCKS | 25 | 4,000.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| KINDER JOY | 46 | 3,750.00 | 194 | 12,610.00 | -70% | 0 | 0.00 | |
| MERBA | 19 | 3,325.00 | 0 | 0.00 | | 0 | 0.00 | |
| FOX'S | 33 | 3,300.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| FLORBU | 27 | 3,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| LINDT | 8 | 2,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| FUNDADOR | 3 | 2,800.00 | 1 | 550.00 | 409% | 0 | 0.00 | |
| | | ! | 1 | | | : | | |

RunDate:

Period: 10/01/2024-10/27/2024

CSP PITX

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 201 10/01/2019 | | Inc/Dec% |
|---------------------|--------|------------------------|---------------|----------------------|----------|-------------------|-------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net : | |
| 1-OUTRIGHT | | | <u></u> | | <u> </u> | | | |
| FERRERO ROCHER | 9 | 2,700.00 | 74 | 18,140.00 | -85% | 0 | 0.00 | |
| JACK DANIELS | 1 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 16 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 15 | 1,704.00 | 56 | 4,480.00 | · | 0 | 0.00 | |
| HARIBO | 11 | 1,650.00 | 44 | 3,960.00 | ı | 0 | 0.00 | |
| ZAINI | 4 | 1,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHITEFLOWER | 9 | 1,350.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CHIQUILIN | 12 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| JOHNNIE WALKER | 1 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| NUTELLA | 3 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| SAN MIGUEL | 14 | 980.00 | 36 | 2,520.00 | : 1 | 0 | 0.00 | |
| CHUPA CHUPS | 7 | 700.00 | 7 | 2,100.00 | | 0 | 0.00 | |
| LEMON DOU | 4 | 480.00 | 2 | 240.00 | i 1 | 0 | 0.00 | |
| ALFONSO | 1 | 450.00 | 5 | 2,550.00 | ' | 0 | 0.00 | |
| HAITAI | 2 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOYA | 3 | 170.00 | 54 | 2,750.00 | | 0 | 0.00 | |
| CASINO | 1 | 70.00 | 5 | 365.00 | | 0 | 0.00 | |
| PREMIER | 1 | 25.00 | 0 | 0.00 | | 0 | 0.00 | |
| FIT BAR | 2 | 24.00 | 0 | 0.00 | | 0 | 0.00 | |
| ALOHA | 0 | 0.00 | 14 | 5,650.00 | 1 | 0 | 0.00 | |
| BARONI | 0 | 0.00 | 10 | 2,500.00 | | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 47 | 1,300.00 | | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 28 | 1,400.00 | ı I | 0 | 0.00 | |
| DELICO | 0 | 0.00 | 2 | 800.00 | | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| DR HWELWAY | 0 | 0.00 | 6 | 720.00 | | 0 | 0.00 | |
| GATORADE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIFT BUSINESS | 0 | 0.00 | 4 | 200.00 | ı | 0 | 0.00 | |
| MAUNA LOA | 0 | 0.00 | 2 | 800.00 | · | 0! | 0.00 | |
| MENTOS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| NON-MERCH | 11,012 | 0.00 | 165 | 0.00 | | 0 | 0.00 | |
| OREO | 0 | 0.00 | 4 | 800.00 | · | 0 | 0.00 | |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| RUFFLES | 0 | 0.00 | 6 | 1,380.00 | · I | 0 | 0.00 | |
| | | 1 | - | , | | - I | 1 | |

RunDate:

Period: 10/01/2024-10/27/2024

CSP PITX

| BRAND | | nt Sales 4-10/27/2024 | Last Year 10/01/2023-10/27/2023 | | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec |
|---------------------|--------|--------------------------|------------------------------------|--------------|----------|-------------------------------|------|-------------------|
| 1 | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | |
| SMARTFOOD | 0 | 0.00 | 43 | 5,805.00 | -100% | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| VIEIRA | 0 | 0.00 | 19 | 1,300.00 | -100% | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 6 | 1,500.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 21,326 | 675,230.14 | 8,745 | 702,085.00 | -3% | 0 | 0.00 | ! |
| 2-CONSIGNE | | | | | 1 | | | |
| LCTI | 10,792 | 1,216,010.00 | 10,057 | 1,108,460.00 | 9% | 0 | 0.00 | |
| EMY'S-C | 275 | 46,050.00 | 211 | 31,300.00 | 47% | 0 | 0.00 | |
| ADG | 251 | 45,000.00 | 74 | 19,240.00 | 133% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 299 | 40,260.00 | 279 | 31,920.00 | 26% | 0 | 0.00 | |
| MAGICMELT | 364 | 29,700.00 | 200 | 22,485.00 | 32% | 0 | 0.00 | |
| LOLA NUTTYS | 166 | 29,510.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| CEBU LUCKY | 165 | 23,760.00 | 133 | 15,830.00 | 50% | 0 | 0.00 | |
| MARKYS | 152 | 22,290.00 | 136 | 16,040.00 | 38% | 0 | 0.00 | |
| LOUISE | 185 | 22,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| ABE KENI | 93 | 18,700.00 | 61 | 14,460.00 | 29% | 0 | 0.00 | |
| MARISSA | 100 | 18,000.00 | 130 | 19,630.00 | -8% | 0 | 0.00 | ! |
| 7D CONSIGN | 69 | 14,680.00 | 87 | 16,960.00 | -13% | 0 | 0.00 | |
| ADORA | 76 | 13,720.00 | 41 | 7,260.00 | 88% | 0 | 0.00 | ' |
| SD | 80 | 12,800.00 | 123 | 15,990.00 | -19% | 0 | 0.00 | |
| ES | 60 | 12,690.00 | 54 | 9,710.00 | 30% | 0 | 0.00 | |
| BEA'S | 79 | 12,640.00 | 20 | 2,200.00 | 474% | 0 ! | 0.00 | |
| EDNA`S | 100 | 11,750.00 | 91 | 15,925.00 | -26% | 0 | 0.00 | |
| coco-c | 43 | 8,600.00 | 227 | 38,590.00 | -77% | 0 | 0.00 | ' |
| JACOBINA | 41 | 6,970.00 | 29 | 4,640.00 | 50% | 0 | 0.00 | |
| CREAMBAR | 29 | 5,800.00 | 207 | 35,190.00 | -83% | 0 | 0.00 | |
| ILOCOS CHICHACORN | 27 | 5,670.00 | 39 | 6,240.00 | -9% | 0 | 0.00 | |
| BAHAGHARI | 17 | 4,250.00 | 59 | 12,980.00 | -67% | 0 | 0.00 | |
| CHRISTINE | 38 | 4,180.00 | 104 | 10,600.00 | : I | 0 | 0.00 | |
| CEBU BRAND CONSIGN | 17 | 3,970.00 | 67 | 11,870.00 | l l | 0 | 0.00 | l |
| AIZA'S | 13 | 2,390.00 | 44 | 7,100.00 | i I | 0 | 0.00 | |
| MBD | 12 | 2,300.00 | 65 | 12,560.00 | ' | 0 | 0.00 | I |
| G`S DELIGHT | 5 | 900.00 | 36 | 5,400.00 | ı I | 0 | 0.00 | I |
| KAT-LEINE'S | 3 | 870.00 | 46 | 11,450.00 | : 1 | 0 | 0.00 | : |

RunDate:

SALES REPORT - Comparative by Brand per Store

CSP PITX

Period: 10/01/2024-10/27/2024

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|--------|----------------------------|--------|--------------------------|--------------|-------------------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 2-CONSIGNE | + | | | | <u>+</u> | · + - | | ! |
| CEBU DRIED MANGOES | 7 | 840.00 | 14 | 1,400.00 | -40% | 0 | 0.00 | 1 1 1 |
| JUAN CALAMANSI | 3 | 840.00 | 9 | 2,160.00 | · [| 0 | 0.00 | I |
| CHOWEE | 3 | 540.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| OH NUTS | 1 | 500.00 | 22 | 7,260.00 | ! I | 0 | 0.00 | I |
| DELFAS | 1 | 420.00 | 11 | 4,070.00 | ı I | 0 | 0.00 | 1 |
| JOVYS | 1 | 350.00 | 1 | 300.00 | : 1 | 0 | 0.00 | |
| ALIBABA | 0 | 0.00 | 21 | 2,310.00 | 1 | 0 | 0.00 | 1 |
| BAGUIO | 0 | 0.00 | 15 | 2,100.00 | . 1 | 0 | 0.00 | i |
| EMPERORS | 0 | 0.00 | 1 | 350.00 | ' | 0 | 0.00 | I |
| HOUSE OF POLVORON | 0 | 0.00 | 27 | 5,010.00 | ı I | 0 | 0.00 | 1 |
| PHIL BRAND CONSIGN | 0 | 0.00 | 2 | 640.00 | : 1 | 0 | 0.00 | |
| RICAH | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ROMANAS | 0 | 0.00 | 3 | 960.00 | i I | 0 | 0.00 | i |
| RUBY | 0 | 0.00 | 74 | 9,140.00 | ' I | 0 | 0.00 | 1 |
| WOW MANI CONSIGN | 0 | 0.00 | 10 | 2,480.00 | 1 1 | 0 | 0.00 | I |
| 2-CONSIGNE Total: | 13,567 | 1,639,150.00 | 12,830 | 1,542,210.00 | | | 0.00 | i – – – – |
| | | 1 | | | | | | |
| TOTALS: | 34,893 | 2,314,380.14 | 21,575 | 2,244,295.00 | ¦ 3% | 0 | 0.00 | |
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RunDate:

Period: 10/01/2024-10/27/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales I-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|------------------------|-------|--------------------------|-------|----------------------|----------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | i ! |
| PASALUBONG PACK | 254 | 720,540.00 | 164 | 470,910.00 | 53% | 136 | 232,764.00 | 209% |
| GOLDILOCKS OUTRIGHT | 1,817 | 420,150.00 | 2,442 | 430,029.50 | | 0 | 0.00 | 1 |
| ALL CHOCOLATES FUNSIZE | 82 | 283,500.00 | 63 | 214,200.00 | 32% | 140 l | 273,000.00 | 3% |
| TRAVEL BLUE | 129 | 163,290.00 | 111 | 139,257.00 | 17% | 0 | 0.00 | 1 |
| TOBLERONE | 395 | 152,625.00 | 1,077 | 178,650.00 | -14% | 402 | 149,506.00 | 2% |
| MARS | 337 | 138,280.00 | 265 | 110,100.00 | 25% | 362 | 51,135.00 | 170% |
| HERSHEY'S | 119 | 62,523.00 | 174 | 85,190.00 | -26% | 344 | 177,110.00 | -64% |
| PREMIER | 655 | 45,830.00 | 891 | 44,521.43 | 2% | 0 | 0.00 | |
| CADBURY | 132 | 43,220.00 | 102 | 31,400.00 | 37% | 259 | 47,651.00 | ¦ -9% |
| NESTLE | 168 | 41,970.00 | 14 | 5,600.00 | 649% | 179 | 87,475.00 | -52% |
| MICHELLE'S OUTRIGHT | 200 | 41,583.00 | 187 | 32,850.00 | 26% | 746 | 115,375.00 | -63% |
| GIFT BUSINESS | 621 | 39,016.00 | 15 | 2,220.00 | 1657% | 0 | 0.00 | ! ! ! |
| CANDY CORNER | 138 | 31,237.50 | 81 | 17,150.00 | 82% | 0 | 0.00 | |
| FERRERO ROCHER | 27 | 24,100.00 | 42 | 37,600.00 | -35% | 143 | 62,200.00 | -61% |
| KIRKLAND | 11 | 22,000.00 | 0 | 0.00 | | 21 | 42,300.00 | -47% |
| TROLLI | 91 | 20,765.00 | 28 | 5,840.00 | 255% | 17 | 6,140.00 | 238% |
| LEXINGHAM | 13 | 17,150.00 | 8 | 10,630.00 | 61% | 0 | 0.00 | ! ! ! |
| MENTOS | 164 | 16,850.00 | 74 | 7,400.00 | 127% | 0 | 0.00 | |
| LOTTE | 21 | 13,600.00 | 15 | 8,800.00 | 54% | 32 | 16,800.00 | -19% |
| GENERIC MERCHANDISE | 40 | 10,600.00 | 5 | 1,250.00 | 748% | 0 | 0.00 | |
| KATINKO | 48 | 8,360.00 | 0 | 0.00 | | 0 | 0.00 | I I |
| PRINGLES | 53 | 8,250.00 | 66 | 14,520.00 | -43% | 82 | 16,400.00 | -49% |
| FRITO LAY | 61 | 8,240.00 | 20 | 6,000.00 | 37% | 0 | 0.00 | |
| LINDT | 24 | 7,600.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| ZAINI | 38 | 7,440.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 30 | 7,400.00 | 13 | 3,000.00 | 146% | 62 | 12,400.00 | -40% |
| BELGIAN | 16 | 7,200.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| POCKY | 83 | 7,100.00 | 140 | 16,840.00 | -57% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 63 | 7,080.00 | 21 | 2,520.00 | 180% | 0 | 0.00 | i ! |
| BROWNIES UNLIMITED | 20 | 6,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| NUTELLA | 18 | 6,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| SABROSO | 4 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| CHEETOS | 23 | 5,820.00 | 16 | 4,800.00 | 21% | 0 | 0.00 | |
| DOUBLEMINT | 194 | 5,520.00 | 195 | 5,850.00 | -5% | 0 | 0.00 | |
| | | | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

SPACE38 CSP2 T3

| BRAND | Current 10/01/2024- | | | Last Year 10/01/2023-10/27/2023 | | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-----------------|------------------------|----------|------|------------------------------------|--------|-------------------------------|------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | | | | |
| ICE BREAKER | 27 | 5,400.00 | 27 | 5,400.00 | 0% | 45 | 9,000.00 | -40% |
| TIC TAC | 95 | 5,400.00 | 103 | 5,150.00 | 4% | 0 | 0.00 | 1 |
| COOL & CLEAN | 47 | 4,700.00 | 39 | 3,900.00 | 20% | 0 | 0.00 | |
| COCA COLA | 45 | 4,500.00 | 27 | 2,700.00 | 66% | 0 | 0.00 | |
| KINDER JOY | 51 | 4,400.00 | 167 | 16,700.00 | -73% | 307 | 20,730.00 | -78% |
| TY | 9 | 4,339.75 | 0 | 0.00 | ! | 0 | 0.00 | |
| HARIBO | 30 | 3,900.00 | 57 | 8,500.00 | -54% | 0 | 0.00 | |
| CHUPA CHUPS | 13 | 3,400.00 | 10 | 1,200.00 | 183% | 0 | 0.00 | |
| KINDER BUENO | 30 | 3,240.00 | 34 | 4,080.00 | -20% | 24 | 5,200.00 | -37% |
| FRUITELLA | 34 | 3,200.00 | 30 | 2,400.00 | 33% | 0 | 0.00 | |
| MOGU MOGU | 31 | 3,100.00 | 23 | 2,300.00 | 34% | 0 | 0.00 | |
| ALOHA | 4 | 3,000.00 | 13 | 8,100.00 | -62% | 0 | 0.00 | |
| SANICARE | 40 | 2,985.00 | 42 | 3,410.00 | -12% | 49 [¦] | 3,225.00 | -7% |
| GATORADE | 26 | 2,600.00 | 44 | 4,400.00 | -40% | 0 | 0.00 | 1 |
| VITA COCO | 25 | 2,500.00 | 11 | 1,100.00 | 127% | 0 | 0.00 | |
| STREPSILS | 13 | 2,340.00 | 28 | 4,200.00 | -44% | 0 | 0.00 | - |
| MEIJI MACADEMIA | 8 | 2,100.00 | 0 | 0.00 | | 67 | 16,120.00 | -86% |
| CROCO | 11 | 1,650.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HAPPY HEARTS-O | 3 | 1,497.00 | 0 | 0.00 | i | 0 | 0.00 | ! |
| LOACKER | 7 | 1,320.00 | 9 | 1,980.00 | -33% | 40 | 24,275.00 | -94% |
| FOX'S | 3 | 1,200.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| SPRITE | 12 | 1,200.00 | 19 | 1,900.00 | -36% | 0 | 0.00 | ! |
| ROYAL | 11 | 1,100.00 | 9 | 900.00 | 22% | 0 | 0.00 | |
| HAITAI | 5 | 900.00 | 0 | 0.00 | | 0 | 0.00 | - |
| CHIPS AHOY | 7 | 870.00 | 5 | 540.00 | 61% | 0 | 0.00 | |
| VANDEN | 1 | 800.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| ANTHILL | 3 | 720.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| RUFFLES | 2 | 640.00 | 0 | 0.00 | | 0 | 0.00 | |
| KISSNY | 1 | 500.00 | 1 | 500.00 | 0% | 0 | 0.00 | ' |
| MERBA | 2 | 450.00 | 13 | 3,250.00 | -86% | 13 | 2,485.00 | ¦ -81% |
| FIBISCO | 2 | 200.00 | 45 | 3,600.00 | -94% | 0 | 0.00 | |
| FLAMINGO | 1 | 200.00 | 0 | 0.00 | | 255 | 66,600.00 | -99% |
| GROOVY | 1 | 90.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | i I | 613 | 430,505.00 | -100% |
| | | 1 1 | | | | | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SPACE38 CSP2 T3

| BRAND | Current S 10/01/2024-10 | | 10/01/2023-10/27/2023 | | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|--------------------------|----------------------------|------|-----------------------|----------|----------|-------------------------------|-----------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | l I |
| 1-OUTRIGHT | | | | | | ! | | |
| BERYLS | 0 | 0.00 | 10 | 1,680.00 | -100% | 0 | 0.00 | |
| BUNDLE | 220 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| CARICA | 0 | 0.00 | 0 | 0.00 | | 11 | 2,200.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | i i | 21 | 4,200.00 | -100% |
| COCO CABANA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| COMBOS | 0 | 0.00 | 8 | 3,200.00 | -100% | 15 | 3,750.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 23 | 9,200.00 | -100% |
| DELICO | 0 | 0.00 | 4 | 1,600.00 | -100% | 0 | 0.00 | |
| DESIGUAL | 0 | 0.00 | 0 | 0.00 | : ! | 0 | 0.00 | ! |
| ENERGIZER | 0 | 0.00 | 0 | 0.00 | | 1 | 350.00 | -100% |
| FOSSIL | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 14 | 1,400.00 | -100% | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 39 | 3,150.00 | -100% | 0 | 0.00 | |
| JUICEE GUMMEE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | i | 0 | 0.00 | |
| MAUNA LOA | 0 | 0.00 | 7 | 3,850.00 | -100% | 0 | 0.00 | |
| MONIEGOLD CONSIGN | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | |
| MONIEGOLD OUTRIGHT | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | ! |
| MULTI BRAND | 0 | 0.00 | 0 | 0.00 | | 12 | 17,988.00 | -100% |
| NON-MERCH | 2,064 | 0.00 | 988 | 45.00 | -100% | 3,368 | 0.00 | - |
| PEJOY | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 2,650.00 | -100% |
| REDBULL | 0 | 0.00 | 8 | 1,280.00 | -100% | 0 | 0.00 | ' |
| RONDOLETTI | 0 | 0.00 | 10 | 7,840.00 | -100% | 0 | 0.00 | |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | i ! | 24 | 8,487.50 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 52 | 3,205.00 | -100% |
| SISLEY | 0 | 0.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| SKITTLES | 0 | 0.00 | 49 | 4,900.00 | -100% | 0 | 0.00 | ' |
| SMARTFOOD | 0 | 0.00 | 10 | 1,700.00 | -100% | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 2 | 500.00 | -100% | 0 | 0.00 | |
| THATS FRUTEE | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | 1 |
| TIFFANY ECLAIRS OUTRIGHT | 0 | 0.00 | 0 | 0.00 | ı I | 2 | 1,040.00 | i . |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | i i | 11 | 5,500.00 | |
| | | 1 | | | | | • | |

RunDate:

SPACE38 CSP2 T3

Period: 10/01/2024-10/27/2024

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|----------------------|--------|----------------------------|-------|--------------------------|----------|-------------------------------|--------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | į Į | | 1 | | | i ! | | |
| TRUFFETTES DE FRANCE | 0 | 0.00 | 2 | 2,600.00 | -100% | 0 | 0.00 | i ! |
| VICKS | 0 | 0.00 | 9 | 1,350.00 | -100% | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 2 | 800.00 | -100% | 56 | 9,120.00 | -100% |
| WITORS | 0 | 0.00 | 0 | 0.00 | | 13 | 9,850.00 | -100% |
| 1-OUTRIGHT Total: | 8,973 | 2,482,081.25 | 8,157 | 2,011,172.93 | 23% | 7,959 | 1,945,936.50 | 27% |
| 2-CONSIGNE | | | | | | | | |
| 7D CONSIGN | 402 | 130,235.00 | 460 | 126,540.00 | 2% | 162 | 27,310.00 | 376% |
| LCTI | 658 | 129,870.00 | 963 | 194,300.00 | -33% | 0 | 0.00 | |
| EMY'S-C | 456 | 127,610.00 | 477 | 90,090.00 | 41% | 559 | 101,037.14 | 26% |
| ISLAND SOUVENIRS | 391 | 125,382.25 | 17 | 6,915.75 | 1712% | 0 | 0.00 | |
| FILIPINIANA | 364 | 119,935.00 | 485 | 131,637.00 | -8% | 250 | 87,451.00 | 37% |
| 7D PASPACK | 42 | 102,675.00 | 116 | 207,180.00 | -50% | 0 | 0.00 | |
| CEBU LUCKY | 409 | 97,080.00 | 190 | 36,800.00 | 163% | 0 | 0.00 | |
| CEBU BRAND CONSIGN | 174 | 76,675.00 | 179 | 87,090.00 | -11% | 10 | 1,080.00 | 6999% |
| BAHAGHARI | 306 | 64,760.00 | 215 | 40,600.00 | 59% | 0 | 0.00 | |
| ES | 172 | 63,775.00 | 110 | 32,695.00 | 95% | 0 | 0.00 | |
| JOVYS | 160 | 55,825.00 | 345 | 68,600.00 | -18% | 575 | 104,780.00 | -46% |
| ABE KENI | 164 | 54,790.00 | 230 | 58,695.00 | -6% | 118 | 32,348.57 | ¦ 69% |
| JOANNA | 222 | 54,750.00 | 256 | 57,760.00 | -5% | 191 | 29,190.00 | 87% |
| BONG BONG'S CONSIGN | 265 | 49,930.00 | 259 | 45,175.00 | 10% | 217 | 35,314.29 | 41% |
| QUICKMELT | 73 | 45,990.00 | 0 | 0.00 | | 151 | 47,300.00 | -2% |
| LA2PU | 184 | 41,460.00 | 12 | 1,920.00 | 2059% | 175 | 20,910.00 | 98% |
| PHIL BRAND CONSIGN | 54 | 22,680.00 | 54 | 12,320.00 | ¦ 84% | 12 | 2,400.00 | ¦ 845% |
| LOLA NUTTYS | 76 | 22,460.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| MARKYS | 94 | 21,060.00 | 70 | 12,200.00 | 72% | 0 | 0.00 | ! |
| AIZA'S | 61 | 18,920.00 | 188 | 45,910.00 | -58% | 241 | 46,970.00 | -59% |
| G`S DELIGHT | 62 | 16,740.00 | 111 | 22,200.00 | -24% | 0 | 0.00 | |
| MARISSA | 100 | 15,800.00 | 172 | 24,180.00 | -34% | 0 | 0.00 | |
| JUAN CALAMANSI | 34 | 14,280.00 | 23 | 7,360.00 | 94% | 0 | 0.00 | |
| HEYS | 2 | 12,999.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHOCOVRON | 88 | 12,330.00 | 55 | 7,900.00 | 56% | 0 | 0.00 | |
| EDNA`S | 58 | 10,820.00 | 142 | 20,195.00 | -46% | 0 | 0.00 | i ! |
| THE RAINS | 23 | 9,660.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ILOCOS CHICHACORN | 26 | 8,320.00 | 24 | 6,000.00 | 38% | 0 | 0.00 | |

RunDate:

SPACE38 CSP2 T3

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|--------------------|------|--------------------------|-----------|--------------------------|--------------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 2-CONSIGNE | | | | | <u>.</u> | | | i ! |
| ADG | 15 | 6,975.00 | 74 | 24,420.00 | -71% | 0 | 0.00 | |
| MBD | 10 | 6,400.00 | 29 | 8,875.00 | 1 | 0 | 0.00 | 1 |
| CACAO | 14 | 5,460.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| CEBU BRAND | 14 | 4,900.00 | 24 | 6,240.00 | | 98 | 15,680.00 | I |
| SD | 20 | 4,440.00 | 68 | 11,945.00 | ı I | 0 | 0.00 | 1 |
| CHRISTINE | 23 | 3,795.00 | 90 | 12,835.00 | : I | 0 | 0.00 | 1 |
| CHOWEE | 18 | 3,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JACOBINA | 13 | 3,380.00 | 14 | 2,940.00 | i I | 0 | 0.00 | 1 |
| BEA'S | 20 | 2,400.00 | 26 | 2,600.00 | ' | 0 | 0.00 | |
| WOW MANI CONSIGN | 5 | 2,180.00 | 18 | 5,190.00 | ı I | 0 | 0.00 | |
| SNACKERS | 10 | 2,100.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| ADORA | 7 | 1,890.00 | 21 | 4,100.00 | -53% | 0 | 0.00 | |
| MONDRAGON | 4 | 1,500.00 | 2 | 600.00 | i I | 0 | 0.00 | i I |
| PIK-A-PIKEL | 4 | 1,480.00 | 8 | 3,270.00 | ' | 0 | 0.00 | 1 |
| ZUMIGUI-C | 9 | 1,386.00 | 23 | 5,710.00 | -75% | 0 | 0.00 | |
| ALA BAGNET | 0 | 0.00 | 0 | 0.00 | 1 | 95¦ | 29,750.00 | -100% |
| ALIBABA | 0 | 0.00 | 8 | 1,320.00 | -100% | 0 ! | 0.00 | |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | | 35 | 5,600.00 | -100% |
| ASHLEY | 0 | 0.00 | 1 | 650.00 | -100% | 0 | 0.00 | ! ! ! |
| BAGUIO | 0 | 0.00 | 13 | 5,600.00 | -100% | 45 | 9,540.00 | -100% |
| BOY BAWANG | 0 | 0.00 | 22 | 1,430.00 | -100% | 75¦ | 5,310.00 | -100% |
| CARICA | 0 | 0.00 | 0 | 0.00 | | 1 | 300.00 | -100% |
| CARL'S CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 18 | 2,205.00 | -100% |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 |) | 88 | 17,665.00 | -100% |
| CEBU DRIED | 0 | 0.00 | 0 | 0.00 | | 107 | 14,610.00 | -100% |
| CEBU DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | l I | 707 | 158,794.29 | -100% |
| CITRUS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 1 | 370.00 | -100% |
| COCO-C | 0 | 0.00 | 0 | 0.00 | | 29 | 6,330.00 | -100% |
| COZY TOPS | 0 | 0.00 | 0 | 0.00 | | 11 | 2,310.00 | -100% |
| CREAMBAR | 0 | 0.00 | 12 | 3,000.00 | -100% | 0 | 0.00 | |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | | 84 | 25,242.86 | -100% |
| DAVAO SWEET | 0 | 0.00 | 51 | 6,540.00 | -100% | 2 | 200.00 | -100% |
| DELFAS | 0 | 0.00 | 7 | 3,500.00 | -100% | 0 | 0.00 | |
| EMPERORS | 0 | 0.00 | 3 | 1,425.00 | -100% | 0 | 0.00 | i I |
| | | 1 | | | 1 | i I | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SPACE38 CSP2 T3

| BRAND | Curren | t Sales -10/27/2024 | Last ` | Year -10/27/2023 | Inc/Dec% | 20 ⁻ | 19)-10/27/2019 | Inc/Dec% |
|---------------------------|--------|------------------------|--------|---------------------|----------|-----------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | | | | | | | | ! |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 160 | 23,945.66 | -100% |
| ENG BEE TIN | 0 | 0.00 | 233 | 34,950.00 | | 0 | 0.00 | 1 |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 560 | 108,030.00 | i |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | | 222 | 47,460.00 | I |
| FERRER | 0 | 0.00 | 0 | 0.00 | | 117 | 11,480.00 | 1 |
| GENE'S | 0 | 0.00 | 0 | 0.00 | | 175 | 28,941.43 | 1 |
| GOLDEN CITY | 0 | 0.00 | 3 | 420.00 | | 0 | 0.00 | 1 |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 1,030 | 256,877.14 | i |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | | 290 | 86,697.00 | l |
| HERSCHEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| HUF | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ILOCOS CHICHACORN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 37 | 7,400.00 | 1 |
| IPANEMA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| KAT-LEINE'S | 0 | 0.00 | 28 | 9,100.00 | | 50 | 15,160.00 | |
| KATRYN'S | 0 | 0.00 | 0 | 0.00 | l | 71 | 11,360.00 | 1 |
| KING | 0 | 0.00 | 6 | 1,800.00 | | 10 | 2,200.00 | |
| KING CHOCNUT | 0 | 0.00 | 0 | 0.00 | | 35 | 3,500.00 | 1 |
| LOQI | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | | 32 | 15,670.00 | 1 |
| MARISSA'S | 0 | 0.00 | 0 | 0.00 | | 238 | 34,360.00 | 1 |
| MERL'S | 0 | 0.00 | 0 | 0.00 | | 27 | 8,014.29 | 1 |
| MERLS | 0 | 0.00 | 0 | 0.00 | | 14 | 2,800.00 | 1 |
| MONIEGOLD CONSIGN | 0 | 0.00 | 0 | 0.00 | | 44 | 3,520.00 | 1 |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 11 | 2,200.00 | 1 |
| MUST BE MOM'S | 0 | 0.00 | 0 | 0.00 | | 337 | 92,919.14 | 1 |
| NATCHA | 0 | 0.00 | 0 | 0.00 | | 27 | 2,700.00 | |
| NATHANIEL'S | 0 | 0.00 | 6 | 1,080.00 | | 0 | 0.00 | 1 |
| NITS | 0 | 0.00 | 0 | 0.00 | | 37 | 4,625.00 | 1 |
| OAKLEY-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| OH NUTS | 0 | 0.00 | 29 | 11,730.00 | | 0 | 0.00 | 1 |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | | 160 | 40,010.00 | |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | | 36 | 4,350.00 | 1 |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 285 | 68,560.00 | 1 |
| PURE C | 0 | 0.00 | 0 | 0.00 | | 49 | 2,695.00 | |
| | - | | | | | 1 | , | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SPACE38 CSP2 T3

| BRAND | | ent Sales 24-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|--------|----------------------------|-------------|------------------------|---------------------------------|--------|---------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | | | | | <u> </u> | | | ! |
| RADICAL ORGANICS | 0 | 0.00 | 0 | 0.00 | 1 | 76 | 25,945.00 | -100% |
| ROMANAS | 0 | 0.00 | 4 | 1,800.00 | 1 | 0 | 0.00 | 1 |
| RUBY | 0 | 0.00 | 52 | 8,360.00 | i I | 0 | 0.00 | i |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 | 1 |
| SUNDRY | 0 | 0.00 | 27 | 3,830.00 | ı I | 0 | 0.00 | 1 |
| TITAYS | 0 | 0.00 | 0 | 0.00 | : 1 | 155 | 27,217.76 | |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 | 1 | 81 | 19,230.00 | 1 |
| VHONYTIFF | 0 | 0.00 | 7 | 1,155.00 | | 0 | 0.00 | 1 |
| WANDERSKYE | 0 | 0.00 | 0 | 0.00 | ' | 0 | 0.00 | ļ |
| WOW MANI OUTRIGHT | 0 | 0.00 | 0 | 0.00 | 1 1 | 61 | 21,335.00 | 1 |
| 2-CONSIGNE Total: | 5,306 | 1,578,697.25 | 6,062 | 1,530,677.75 | i | 8,484 | 1,809,200.57 | <u> </u> |
| TOTALS: | 14,279 | 4,060,778.50 | 14,219 | 3,541,850.68 | 14% | 16,443 | 3,755,137.07 | 8% |
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RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | | nt Sales I-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 ⁻ | 19 1-10/27/2019 | Inc/Dec% |
|------------------------|-------|--------------------------|-------|----------------------|----------|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | i i |
| ALL CHOCOLATES FUNSIZE | 100 | 336,000.00 | 83 | 282,200.00 | 19% | 121¦ | 235,950.00 | 42% |
| GOLDILOCKS OUTRIGHT | 1,054 | 263,282.00 | 2,010 | 368,644.21 | | 0 | 0.00 | 1 |
| PASALUBONG PACK | 99 | 256,705.00 | 144 | 382,865.00 | | 147 | 258,253.00 | 1 |
| TOBLERONE | 375 | 188,825.00 | 596 | 116,350.00 | ' | 548 | 215,011.00 | I |
| MARS | 329 | 148,400.00 | 423 | 158,470.00 | ı I | 422 | 74,170.00 | 1 |
| NESTLE | 227 | 76,500.00 | 71 | 27,270.00 | : 1 | 254 | 101,575.00 | 1 |
| HERSHEY'S | 122 | 71,500.00 | 208 | 107,670.00 | | 352 | 175,570.00 | 1 |
| CANDY CORNER | 162 | 38,500.00 | 141 | 29,025.00 | i 1 | 0 | 0.00 | i |
| CADBURY | 98 | 34,600.00 | 70 | 8,950.00 | ' | 196 | 34,454.00 | |
| FERRERO ROCHER | 35 | 32,300.00 | 95 | 61,400.00 | -47% | 118 | 52,450.00 | -38% |
| GIFT BUSINESS | 608 | 24,985.00 | 0 | 0.00 | | 13 | 2,596.00 | 862% |
| MICHELLE'S OUTRIGHT | 118 | 22,737.00 | 118 | 20,300.00 | 12% | 591 | 94,440.00 | ¦ -75% |
| TROLLI | 79 | 13,400.00 | 16 | 4,800.00 | 179% | 52 | 14,280.00 | -6% |
| LINDT | 45 | 13,300.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| MENTOS | 91 | 10,600.00 | 106 | 10,565.00 | 0% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 32 | 10,250.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| KATINKO | 39 | 7,680.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRITO LAY | 65 | 6,660.00 | 34 | 10,200.00 | -34% | 0 | 0.00 | |
| NUTELLA | 24 | 6,650.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| HARIBO | 48 | 6,300.00 | 69 | 10,350.00 | -39% | 0 | 0.00 | |
| PRINGLES | 26 | 6,250.00 | 60 | 13,200.00 | -52% | 82 | 16,400.00 | -61% |
| MEIJI MACADEMIA | 20 | 5,700.00 | 0 | 0.00 | | 94 | 22,400.00 | -74% |
| ICE BREAKER | 30 | 5,600.00 | 40 | 8,000.00 | -30% | 9 | 1,800.00 | 211% |
| LOTTE | 7 | 5,600.00 | 21 | 11,950.00 | -53% | 18 | 9,450.00 | -40% |
| C&H | 19 | 5,200.00 | 4 | 850.00 | 511% | 50 | 10,000.00 | -48% |
| ZAINI | 18 | 5,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 18 | 4,800.00 | 27 | 8,100.00 | -40% | 0 | 0.00 | |
| POCKY | 53 | 4,700.00 | 40 | 4,360.00 | 7% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 38 | 4,320.00 | 26 | 3,120.00 | 38% | 0 | 0.00 | i ! |
| KINDER BUENO | 40 | 3,960.00 | 69 | 8,280.00 | -52% | 30 | 12,100.00 | -67% |
| TY | 8 | 3,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 63 | 3,600.00 | 102 | 5,100.00 | -29% | 0 | 0.00 | ! ! |
| KINDER JOY | 37 | 3,300.00 | 120 | 12,000.00 | -72% | 358 | 24,440.00 | -86% |
| GENERIC MERCHANDISE | 12 | 3,050.00 | 23 | 5,750.00 | -46% | 0 | 0.00 | i ! |
| | | | | | | 1 | | |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| Qty | -10/27/2024 Nett | Qty. | 3-10/27/2023 | i | 10/01/2018 | 9-10/27/2019 | • |
|-----|--|------|--|---|--|--|---|
| | | | Net | 1 | Qty. | Net | |
| | | | | <u>!</u> ! | | | ! ! ! |
| | 2,930.00 | 12 | 1,715.00 | 70% | 20 | 1,455.00 | 101% |
| 6 | 2,394.00 | 0 | 0.00 | I | 0 | 0.00 | 1 |
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| 4 | 640.00 | 0 | | : 1 | 0 | 0.00 | - |
| 3 | 450.00 | 0 | | 1 | 0 | | I |
| 1 | 400.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| 5 | 300.00 | 15 | 1,440.00 | -79% | 2 | 36.00 | 733% |
| 1 | 250.00 | 1 | 250.00 | ¦ 0% | 0 | 0.00 | |
| 1 | 160.00 | 0 | 0.00 | i i | 0 | 0.00 | i ! |
| 0 | 0.00 | 0 | 0.00 | | 690 | 335,875.00 | -100% |
| 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I I |
| 0 | 0.00 | 0 | 0.00 | ! | 0 | 0.00 | ! ! ! |
| 0 | 0.00 | 3 | 3,485.00 | -100% | 2 | 1,590.00 | -100% |
| 0 | 0.00 | 1 | 160.00 | -100% | 0 | 0.00 | i ! |
| 247 | 0.00 | 0 | | ' | 0 | 0.00 | |
| 0 | 0.00 | 0 | 0.00 | | 20 | 4,000.00 | -100% |
| 0 | 0.00 | 17 | 6,800.00 | -100% | 45 | 11,250.00 | -100% |
| 0 | 0.00 | 0 | 0.00 | | 24 | 9,600.00 | -100% |
| 0 | 0.00 | 6 | 2,400.00 | -100% | 0 | 0.00 | ! |
| 0 | 0.00 | 0 | 0.00 | | 60 | 62,473.00 | -100% |
| 0 | 0.00 | 6 | 480.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | i ! |
| | 16 21 1 49 3 5 4 3 6 5 1 8 4 3 0 0 0 0 247 0 0 0 0 0 0 0 0 | 16 | 16 2,200.00 21 21 2,100.00 35 1 1,500.00 0 49 1,470.00 194 3 1,350.00 0 5 1,344.00 4 4 1,200.00 0 3 1,150.00 29 6 900.00 0 5 900.00 0 6 900.00 0 7 900.00 0 8 700.00 46 4 660.00 11 4 640.00 0 3 450.00 0 4 640.00 0 3 450.00 0 1 160.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 0 0.00 0 | 16 2,200.00 21 2,080.00 21 2,100.00 35 3,500.00 1 1,500.00 0 0.00 49 1,470.00 194 5,820.00 3 1,350.00 0 0.00 5 1,344.00 4 1,280.00 4 1,200.00 0 0.00 3 1,150.00 29 17,950.00 6 900.00 0 0.00 5 900.00 0 0.00 1 850.00 0 0.00 3 700.00 46 3,515.00 4 660.00 11 2,420.00 4 660.00 11 2,420.00 4 640.00 0 0.00 3 450.00 0 0.00 1 250.00 15 1,440.00 1 250.00 1 250.00 1 160.00 0 0.00 <td< td=""><td>16 2,200.00 21 2,080.00 5% 21 2,100.00 35 3,500.00 -40% 1 1,500.00 0 0.00 -74% 3 1,350.00 0 0.00 5% 4 1,200.00 0 0.00 5% 4 1,200.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -80% 4 660.00 11 2,420.00 -72% 4 640.00 0 0.00 -72% 4 640.00 0 0.00 -79%</td><td>16 2,200.00 21 2,080.00 5% 0 21 2,100.00 35 3,500.00 -40% 0 1 1,500.00 0 0.00 0 0 49 1,470.00 194 5,820.00 -74% 0 3 1,350.00 0 0.00 0 0 5 1,344.00 4 1,280.00 5% 0 4 1,200.00 0 0.00 74 3 1,150.00 29 17,950.00 -93% 0 6 900.00 0 0.00 0 0 5 900.00 0 0.00 0 0 6 900.00 0 0.00 0 0 1 850.00 0 0.00 0 0 4 660.00 11 2,420.00 -72% 22 2 4 640.00 0 0.00 0 0 0<</td><td>16 2,200.00 21 2,080.00 5% 0 0.00 21 2,100.00 35 3,500.00 40% 0 0.00 1 1,500.00 0 0.00 0 0.00 0 0.00 49 1,470.00 194 5,820.00 -74% 0 0.00 5 1,344.00 4 1,280.00 5% 0 0.00 4 1,200.00 0 0.00 74 14,705.00 3 1,150.00 29 17,950.00 -93% 0 0.00 6 900.00 0 0.00 0 0.00 0 0.00 5 900.00 0 0.00 0 0 0.00 0 0.00 6 900.00 0 0.00 0 0 0.00 0 0.00 1 850.00 0 0.00 0 0 0.00 0 0.00 4 660.00</td></td<> | 16 2,200.00 21 2,080.00 5% 21 2,100.00 35 3,500.00 -40% 1 1,500.00 0 0.00 -74% 3 1,350.00 0 0.00 5% 4 1,200.00 0 0.00 5% 4 1,200.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -93% 6 900.00 0 0.00 -80% 4 660.00 11 2,420.00 -72% 4 640.00 0 0.00 -72% 4 640.00 0 0.00 -79% | 16 2,200.00 21 2,080.00 5% 0 21 2,100.00 35 3,500.00 -40% 0 1 1,500.00 0 0.00 0 0 49 1,470.00 194 5,820.00 -74% 0 3 1,350.00 0 0.00 0 0 5 1,344.00 4 1,280.00 5% 0 4 1,200.00 0 0.00 74 3 1,150.00 29 17,950.00 -93% 0 6 900.00 0 0.00 0 0 5 900.00 0 0.00 0 0 6 900.00 0 0.00 0 0 1 850.00 0 0.00 0 0 4 660.00 11 2,420.00 -72% 22 2 4 640.00 0 0.00 0 0 0< | 16 2,200.00 21 2,080.00 5% 0 0.00 21 2,100.00 35 3,500.00 40% 0 0.00 1 1,500.00 0 0.00 0 0.00 0 0.00 49 1,470.00 194 5,820.00 -74% 0 0.00 5 1,344.00 4 1,280.00 5% 0 0.00 4 1,200.00 0 0.00 74 14,705.00 3 1,150.00 29 17,950.00 -93% 0 0.00 6 900.00 0 0.00 0 0.00 0 0.00 5 900.00 0 0.00 0 0 0.00 0 0.00 6 900.00 0 0.00 0 0 0.00 0 0.00 1 850.00 0 0.00 0 0 0.00 0 0.00 4 660.00 |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | Current Sa 10/01/2024-10 | 1 | Last Y 10/01/2023- | | Inc/Dec% | 201 | 9 -10/27/2019 | Inc/Dec% |
|----------------------|-----------------------------|------|-----------------------|----------|----------|-------|------------------|--|
| | | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | L | | | | | | ! ! ! |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | | 3 | 13,279.00 | -100% |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 18 | 9,000.00 | 1 |
| GREEN CROSS | 0 | 0.00 | 18 | 1,240.00 | -100% | 0 | 0.00 | i |
| ISLAND GIRL | 0 | 0.00 | 0 | 0.00 | | 5 | 4,175.00 | 1 |
| JELLY BEAN | 0 | 0.00 | 1 | 600.00 | | 0 | 0.00 | 1 |
| KIPLING-SL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| KIRKLAND | 0 | 0.00 | 0 | 0.00 | | 22 | 43,200.00 | 1 |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | l |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 1 | 990.00 | 1 |
| MANGO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAUNA LOA | 0 | 0.00 | 11 | 6,900.00 | | 0 | 0.00 | 1 |
| MEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| MONIEGOLD CONSIGN | 0 | 0.00 | 2 | 300.00 | | 0 | 0.00 | 1 |
| MONIEGOLD OUTRIGHT | 0 | 0.00 | 2 | 300.00 | | 0 | 0.00 | |
| MULTI BRAND | 0 | 0.00 | 0 | 0.00 | | 3 | 4,497.00 | -100% |
| NATHANIEL'S | 0 | 0.00 | 0 | 0.00 | | 45 | 20,150.00 | 1 |
| NIKE | 0 | 0.00 | 0 | 0.00 | | 65 | 124,861.00 | -100% |
| NIKE-SL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| NON-MERCH | 1,691 | 0.00 | 1,626 | 375.00 | -100% | 2,939 | 0.00 | |
| OPI | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 43 | 10,500.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 2 | 1,790.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| RONDOLETTI | 0 | 0.00 | 9 | 9,000.00 | -100% | 0 | 0.00 | |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 23 | 7,762.50 | -100% |
| SKETCHBOOKS | 0 | 0.00 | 5 | 3,000.00 | -100% | 0 | 0.00 | ! ! ! |
| SNACK BOX | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 1 | 4,196.50 | -100% |
| STREPSILS | 0 | 0.00 | 23 | 3,450.00 | -100% | 0 | 0.00 | ! ! ! |
| THE BALM | 0 | 0.00 | 0 | 0.00 | | 1 | 1,250.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 3 | 1,500.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 71 | 62,216.00 | -100% |
| TRUFFETTES DE FRANCE | 0 | 0.00 | 2 | 2,600.00 | -100% | 0 | 0.00 | |
| | | 1 | | | | 1 | | , |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|---------------------|-------|--------------------------|-------|------------------------|-------------|-----------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | -; ! |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 7 | 1,050.00 | 1 | 0 | 0.00 | 1 |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 2,160.00 | -100% |
| WILSON | 0 | 0.00 | 1 | 700.00 | -100% | 0 | 0.00 | |
| WITORS | 0 | 0.00 | 0 | 0.00 | 1 | 13 ¹ | 10,050.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | i i | 12 | 1,440.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 7,180.00 | -100% |
| 1-OUTRIGHT Total: | 6,262 | 1,658,162.00 | 6,825 | 1,762,829.21 | -5% | 7,698 | 2,147,445.00 | -22% |
| 2-CONSIGNE | | ! ! | | | | | | Í 1 1 |
| ISLAND SOUVENIRS | 1,748 | 592,178.00 | 1,470 | 434,431.25 | 36% | 2,580 | 526,579.75 | 12% |
| LCTI | 519 | 93,790.00 | 1,250 | 203,335.00 | -53% | 0 | 0.00 | |
| EMY'S-C | 288 | 76,960.00 | 569 | 112,210.00 | -31% | 309 | 55,025.00 | 39% |
| 7D CONSIGN | 281 | 75,480.00 | 565 | 136,900.00 | -44% | 68 | 11,470.00 | 558% |
| CEBU LUCKY | 252 | 70,430.00 | 272 | 55,200.00 | 27% | 0 | 0.00 | |
| JOANNA | 261 | 53,440.00 | 227 | 47,910.00 | 11% | 89¦ | 15,850.00 | 237% |
| CEBU BRAND CONSIGN | 86 | 48,450.00 | 370 | 108,360.00 | -55% | 20 | 2,140.00 | 2164% |
| BONG BONG'S CONSIGN | 217 | 39,870.00 | 191 | 31,565.00 | 26% | 203 | 31,330.00 | 27% |
| ABE KENI | 118 | 36,195.00 | 209 | 52,310.00 | -30% | 73 | 19,180.00 | 88% |
| BAHAGHARI | 145 | 32,790.00 | 126 | 25,720.00 | 27% | 0 | 0.00 | |
| ES | 78 | 31,545.00 | 142 | 44,990.00 | -29% | 0 | 0.00 | |
| AIZA'S | 94 | 29,955.00 | 105 | 27,615.00 | <u> 8</u> % | 112 | 24,540.00 | 22% |
| JOVYS | 69 | 24,390.00 | 175 | 52,510.00 | -53% | 404 | 71,550.00 | -65% |
| ADG | 51 | 23,715.00 | 53 | 17,490.00 | 35% | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 78 | 22,440.00 | 76 | 16,730.00 | 34% | 8 | 1,600.00 | 1302% |
| 7D PASPACK | 7 | 21,175.00 | 98 | 188,160.00 | -88% | 0 | 0.00 | |
| QUICKMELT | 30 | 18,900.00 | 0 | 0.00 | ! ! | 96¦ | 29,250.00 | -35% |
| LA2PU | 53 | 14,370.00 | 84 | 15,610.00 | -7% | 119 | 13,925.00 | 3% |
| LOLA NUTTYS | 36 | 12,490.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MARKYS | 58 | 12,440.00 | 94 | 15,880.00 | -21% | 0 | 0.00 | |
| MARISSA | 74 | 11,860.00 | 155 | 22,740.00 | -47% | 0 | 0.00 | |
| ILOCOS CHICHACORN | 28 | 8,970.00 | 32 | 8,000.00 | 12% | 0 | 0.00 | 1 |
| G`S DELIGHT | 33 | 8,910.00 | 118 | 23,600.00 | · | 0 | 0.00 | |
| CHOWEE | 44 | 8,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| CHOCOVRON | 48 | 7,050.00 | 26 | 3,500.00 | : 1 | 10 | 2,500.00 | |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | | t Sales -10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 20 | 19 -10/27/2019 | Inc/Dec9 |
|--------------------|------|------------------------|--------|------------------------|---------------|-----------------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | i I |
| 2-CONSIGNE | | | · | | <u>!</u> ! | | |] |
| MBD | 8 | 4,940.00 | 25 | 10,425.00 | -52% | 0 | 0.00 | |
| CEBU BRAND | 13 | 4,550.00 | 21 | 5,160.00 | I | 55 | 8,800.00 | 1 |
| JACOBINA | 15 | 3,900.00 | 23 | 4,830.00 | i | 0¦ | 0.00 | i |
| ADORA | 12 | 3,450.00 | 47 | 9,400.00 | | 0 | 0.00 | I |
| THE RAINS | 8 | 3,360.00 | 3 | 840.00 | 1 | 0 | 0.00 | 1 |
| EDNA'S | 17 | 3,310.00 | 173 | 23,815.00 | : I | 0 | 0.00 | |
| SD | 14 | 3,150.00 | 72 | 12,615.00 | 1 | 0 | 0.00 | 1 |
| CEBU DRIED MANGOES | 10 | 3,000.00 | 0 | 0.00 | i | 281 | 56,985.00 | i |
| CACAO | 8 | 2,880.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 |
| ZUMIGUI-C | 8 | 2,410.00 | 16 | 3,780.00 | ı I | 0 | 0.00 | 1 |
| JUAN CALAMANSI | 5 | 2,100.00 | 18 | 5,760.00 | : I | 0 | 0.00 | |
| PIK-A-PIKEL | 2 | 870.00 | 9 | 4,105.00 | l | 0 | 0.00 | 1 |
| DELFAS | 1 | 630.00 | 12 | 6,000.00 | i | 0 | 0.00 | i |
| WOW MANI CONSIGN | 3 | 525.00 | 3 | 420.00 | ' | 0 | 0.00 | 1 |
| CHRISTINE | 2 | 330.00 | 53 | 6,360.00 | ı | 0 | 0.00 | 1 |
| CREAMBAR | 1 | 300.00 | 5 | 1,250.00 | : I | 0 | 0.00 | |
| ABERCROMBIE-P | 0 | 0.00 | 0 | 0.00 | l | 4 | 13,496.00 | 1 |
| AFTERSHOKZ | 0 | 0.00 | 0 | 0.00 | i | 3 | 17,170.00 | 1 |
| ALA BAGNET | 0 | 0.00 | 0 | 0.00 | | 84 | 26,110.00 | ı |
| ALIBABA | 0 | 0.00 | 6 | 990.00 | 1 | 0 | 0.00 | 1 |
| ANTONIO BANDERAS-P | 0 | 0.00 | 0 | 0.00 | : I | 2 | 3,158.00 | |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | | 4 | 640.00 | I |
| ARIANA GRANDE-P | 0 | 0.00 | 0 | 0.00 | l I | 2 | 5,798.00 | -100% |
| ARTIART | 0 | 0.00 | 0 | 0.00 | | 7 | 6,893.00 | -100% |
| ATTITUDES | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | i i | 39 | 8,540.00 | -100% |
| BEA'S | 0 | 0.00 | 29 | 2,900.00 | -100% | 0 | 0.00 | 1 |
| BENETTON-P | 0 | 0.00 | 0 | 0.00 | | 18 ¹ | 24,282.00 | -100% |
| BLOOD RED | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BOY BAWANG | 0 | 0.00 | 35 | 2,275.00 | -100% | 102 | 7,020.00 | -100% |
| BRAVEN | 0 | 0.00 | 0 | 0.00 | | 3 | 6,750.00 | -100% |
| BVLGARI-P | o | 0.00 | 0 | 0.00 | | 6 | 30,004.00 | |
| C1 | O | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| CABINZERO | O | 0.00 | 0 | 0.00 | i i | 2 | 8,398.00 | -100% |
| | | 1 | i 1 | | | ; ! | |] |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | Current Sa 10/01/2024-10 | | Last 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 201 | 19 -10/27/2019 | Inc/Dec% |
|------------------------|-----------------------------|--------|-----------------|----------------------|------------|-------|-------------------|----------|
| | | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | <u> </u> | | | ! |
| CARL'S CONSIGN | 0 | 0.00 | 0 | 0.00 |] | 21 | 2,735.00 | -100% |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | 1 | 53 | 7,765.00 | 1 |
| CAROLINA HERRERA-P | 0 | 0.00 | 0 | 0.00 | i I | 1 | 5,469.00 | i |
| CEBU DRIED | 0 | 0.00 | 1 | 80.00 | | 52 | 8,385.00 | I |
| CITRUS CONSIGN | 0 | 0.00 | 0 | 0.00 | ı I | 3 | 1,110.00 | 1 |
| CLUB CLIO-C | 0 | 0.00 | 0 | 0.00 | : I | 1! | 1,550.00 | 1 |
| COCO-C | 0 | 0.00 | 0 | 0.00 | 1 | 45 | 9,760.00 | 1 |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | i | 106 | 30,635.00 | i |
| DAVAO SWEET | 0 | 0.00 | 32 | 4,000.00 | ' | 0 | 0.00 | 1 |
| DAVIDOFF-P | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 9,878.00 | 1 |
| DC-C | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 4,590.00 | |
| DEFUNC | 0 | 0.00 | 0 | 0.00 | 1 | 27 | 18,130.00 | 1 |
| DOLCE & GABBANA-P | 0 | 0.00 | 0 | 0.00 | i I | 2 | 13,138.00 | i |
| ED HARDY | 0 | 0.00 | 0 | 0.00 | ' | 15 | 13,276.95 | |
| EMPERORS | 0 | 0.00 | 3 | 1,425.00 | ı I | 0 | 0.00 | 1 |
| EMY'S | 0 | 0.00 | 0 | 0.00 | : I | 68 | 10,200.00 | |
| ENG BEE TIN | 0 | 0.00 | 101 | 15,150.00 | 1 | 0 | 0.00 | 1 |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | i I | 280 | 47,990.00 | 1 |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | ' I | 160 | 29,780.00 | I |
| ESTEE LAUDER-P | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 4,579.00 | 1 |
| FERRARI-C | 0 | 0.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| FERRER | 0 | 0.00 | 0 | 0.00 | l l | 95 | 10,080.00 | I |
| FILIPINIANA | 0 | 0.00 | 395 | 113,682.00 | | 289 l | 108,389.00 | 1 |
| FITFLOP-C | 0 | 0.00 | 0 | 0.00 | ! | 9 | 37,180.00 | ! |
| FOSSIL-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FRESH-P | 0 | 0.00 | 0 | 0.00 | | 10 | 5,890.00 | ; |
| FUSE CHICKEN | 0 | 0.00 | 0 | 0.00 | | 1 | 1,950.00 | 1 |
| GENE'S | 0 | 0.00 | 0 | 0.00 | 1 | 108 | 19,432.14 | -100% |
| GIRBAUD | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| GOLDEN CITY | 0 | 0.00 | 1 | 140.00 | 1 | 0 | 0.00 | 1 |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | : 1 | 689¦ | 172,237.14 | i i |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | 1 | 70 | 50,015.00 | 1 |
| GRIZZLY | 0 | 0.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| HALO | 0 | 0.00 | 0 | 0.00 | <u>'</u> | 20 | 9,780.00 | ! |
| | | i I | ! ! | | | 1 | , |] |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | | ent Sales 24-10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | 20° | 19 -10/27/2019 | Inc/Dec% |
|---------------------------|------|----------------------------|--------|------------------------|----------|-----------------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | | | | ! |
| HEYS | 0 | 0.00 | 0 | 0.00 | | 11 | 31,283.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 41 | 9,826.00 | l |
| HOLIKA-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,001.00 | i |
| HOLLISTER-P | 0 | 0.00 | 0 | 0.00 | · | 4 | 7,346.00 | I |
| HUG ME | 0 | 0.00 | 0 | 0.00 | ı . | 7 | 4,193.00 | 1 |
| HYDRAPAK | 0 | 0.00 | 0 | 0.00 | : 1 | 9 | 11,181.00 | 1 |
| IFROGZ | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 11,140.00 | 1 |
| ILOCOS CHICHACORN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 39 | 7,800.00 | 1 |
| IPANEMA | 0 | 0.00 | 0 | 0.00 | | 16 | 22,638.00 | l |
| JANSPORT-C | 0 | 0.00 | 0 | 0.00 | | 13 | 29,453.00 | 1 |
| JAYJUN-C | 0 | 0.00 | 0 | 0.00 | | 6 | 840.00 | |
| JOVAN-P | 0 | 0.00 | 0 | 0.00 | | 3 | 2,397.00 | 1 |
| KAT-LEINE'S | 0 | 0.00 | 45 | 16,530.00 | i | 43 | 13,070.00 | i |
| KATRYN'S | 0 | 0.00 | 0 | 0.00 | ' | 42 | 6,720.00 | 1 |
| KING | 0 | 0.00 | 4 | 1,200.00 | ı | 0 | 0.00 | 1 |
| KING CHOCNUT | 0 | 0.00 | 0 | 0.00 | | 38 | 3,800.00 | |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 3,970.00 | 1 |
| KROOBERG | 0 | 0.00 | 0 | 0.00 | | 150 | 90,860.00 | 1 |
| LACOSTE-P | 0 | 0.00 | 0 | 0.00 | · | 1 | 5,519.00 | |
| LASPLASH-C | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 3,842.00 | 1 |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | | 28 | 29,292.00 | 1 |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | | 17 | 9,560.00 | 1 |
| MARISSA'S | 0 | 0.00 | 0 | 0.00 | | 87 | 12,840.00 | 1 |
| MARSHALL | 0 | 0.00 | 0 | 0.00 | ' I | 4 | 37,820.00 | 1 |
| MEDIHEAL-C | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,590.00 | 1 |
| MERL'S | 0 | 0.00 | 0 | 0.00 | | 11 | 3,300.00 | i |
| MIMAX-C | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 | ı |
| MOMAX | 0 | 0.00 | 0 | 0.00 | | 12 | 26,780.00 | 1 |
| MONIEGOLD CONSIGN | 0 | 0.00 | 0 | 0.00 | · | 48 | 4,640.00 | ! |
| MOPHIE | 0 | 0.00 | 0 | 0.00 | | 3 | 6,970.00 | 1 |
| MOSSIMO-APP | 0 | 0.00 | 0 | 0.00 | : 1 | 54 | 55,960.00 | 1 |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 18 | 3,600.00 | l |
| NALGENE | 0 | 0.00 | 0 | 0.00 | i | 11 | 8,370.00 | 1 |
| NATCHA | 0 | 0.00 | 7 | 700.00 | · | 0 | 0.00 | ! |
| | | 1 | ! ! | | | - I | | ! ! |

RunDate:

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | Current S 10/01/2024-10 | 1 | Last Y 10/01/2023- | | Inc/Dec% | 201 | 19 -10/27/2019 | Inc/Dec% |
|---------------------------|----------------------------|------|-----------------------|----------|----------|------|-------------------|----------|
| | <u> </u> | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | | L | | | | | | ! |
| NIKE-P | - - | 0.00 | 0 | 0.00 | | 2 | 948.00 | -100% |
| NITS | 0 | 0.00 | 0 | 0.00 | | 68 | 8,500.00 | I |
| O'NEILL-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| OAKLEY-C | 0 | 0.00 | 0 | 0.00 | | 199 | 328,108.70 | I |
| OH NUTS | 0 | 0.00 | 2 | 1,200.00 | | 0 | 0.00 | 1 |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | : 1 | 96 | 24,840.00 | |
| PACSAFE-C | 0 | 0.00 | 0 | 0.00 | | 9 | 40,391.00 | Į. |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | | 8 | 4,500.00 | i |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | ' | 6! | 12,072.00 | ļ |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | ı | 31 | 4,050.00 | 1 |
| PENUT BAR | 0 | 0.00 | 61¦ | 6,100.00 | : 1 | 0 | 0.00 | |
| PERIPERA-C | 0 | 0.00 | 0 | 0.00 | | 13 | 9,890.00 | 1 |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | i 1 | 287 | 68,455.00 | i |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | ' | 0 | 0.00 | ! |
| PURE C | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 385.00 | 1 |
| QUIKSILVER-C | 0 | 0.00 | 0 | 0.00 | | 2 | 3,780.00 | |
| RADICAL ORGANICS | 0 | 0.00 | 0 | 0.00 | 1 | 52 | 18,820.00 | 1 |
| RALPH LAUREN-P | 0 | 0.00 | 0 | 0.00 | | 1 | 5,469.00 | i . |
| REEF-C | 0 | 0.00 | 0 | 0.00 | ' | 112 | 184,935.00 | 1 |
| REVA-C | 0 | 0.00 | 0 | 0.00 | ı | 82 | 28,768.00 | I |
| RIDER | 0 | 0.00 | 0 | 0.00 | | 3 | 5,373.00 | |
| ROWENA'S | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ļ |
| RUBY | 0 | 0.00 | 18 | 2,940.00 | ı | 0 | 0.00 | i I |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | ' I | 0 | 0.00 | ! |
| SALOMON-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 14,980.00 | 1 |
| SEA TO SUMMIT | 0 | 0.00 | 0 | 0.00 | | 13 | 17,770.00 | i |
| SHADRACHS | 0 | 0.00 | 0 | 0.00 | | 10 | 3,000.00 | l |
| SHAKIRA-P | 0 | 0.00 | 0 | 0.00 | | 2 | 2,506.10 | 1 |
| SNP-C | 0 | 0.00 | 0 | 0.00 | ' | 6 | 558.00 | ! |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | 1 | 110 | 178,602.60 | 1 |
| SUNDRY | 0 | 0.00 | 5 | 1,050.00 | : 1 | 0 | 0.00 | i |
| SUNGLASS HAVEN | 0 | 0.00 | 0 | 0.00 | | 17 | 162,915.00 | I |
| SUNNIES STUDIOS-C | 0 | 0.00 | 0 | 0.00 | | 256 | 108,556.00 | İ |
| SUSTO | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 | |
| | | 1 | | | | | | 1 1 |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

THE SHOPPES CSP1

| BRAND | | ent Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|-----------|---------------------------|-------------|--------------------------|---------------|-------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | = = - + - | | | | <u>!</u> ! | | | ! |
| SWISS TECH | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| THE BALM-C | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 17,690.00 | 1 |
| THE BODY SHOP-C | 0 | 0.00 | 0 | 0.00 | i I | 151 | 84,533.50 | i |
| THE NORTH FACE | 0 | 0.00 | 0 | 0.00 | ' | 16 | 84,440.00 | 1 |
| TITAYS | 0 | 0.00 | 0 | 0.00 | ı I | 115 | 19,850.00 | 1 |
| TOMS-C | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 12,394.00 | |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 | 1 | 43 | 8,907.14 | 1 |
| UNDER ARMOUR-C | 0 | 0.00 | 0 | 0.00 | i I | 131 | 271,080.25 | 1 |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | ' | 10 | 23,970.00 | ı |
| VANS-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 45 | 61,363.00 | 1 |
| VHONYTIFF | 0 | 0.00 | 30 | 4,950.00 | : 1 | 0 | 0.00 | |
| WILSON | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| WOMEN SECRET-P | 0 | 0.00 | 0 | 0.00 | i I | 1 | 1,049.00 | i |
| WOW MANI OUTRIGHT | 0 | 0.00 | 6 | 3,600.00 | ' | 71 | 22,685.00 | 1 |
| 2-CONSIGNE Total: | 4,823 | 1,416,298.00 | 7,668 | 1,918,438.25 | 1 L | 9,568 | 3,976,643.27 | ! |
| TOTALO | İ | 1 | <u> </u> | | l | : | | |
| TOTALS: | 11,085 | 3,074,460.00 | 14,493 | 3,681,267.46 | -16% | 17,266 | 6,124,088.27 | -49% |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH BACOLOD

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 201 | | Inc/Dec |
|---------------------|-------|------------------------|------|----------------------|--------------|---------------------|-------|---------|
| | Qty. | Nett | Qty. | Net | | 10/01/2019- Qty. | Net : | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| PREMIER | 1,202 | 83,852.50 | 466 | 23,300.00 | 259% | 0 | 0.00 | |
| EVIAN | 99 | 19,800.00 | 262 | 39,251.79 | 1 | 0 | 0.00 | |
| TRAVEL BLUE | 16 | 19,730.00 | 37 | 43,800.00 | i I | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 144 | 19,502.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| MARS | 95 | 17,156.00 | 162 | 30,320.00 | ı I | 0 | 0.00 | |
| COCA COLA | 192 | 17,130.00 | 248 | 21,940.00 | : I | 0 | 0.00 | |
| POCARI | 109 | 16,350.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FRITO LAY | 100 | 14,720.00 | 99 | 17,640.00 | i I | 0 | 0.00 | |
| CANDY CORNER | 70 | 14,050.00 | 41 | 10,000.00 | ' | 0 | 0.00 | |
| MENTOS | 126 | 12,670.00 | 120 | 9,600.00 | ı I | 0 | 0.00 | |
| HOMI | 109 | 10,900.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| MOGU MOGU | 99 | 9,900.00 | 26 | 2,600.00 | 1 | 0 | 0.00 | |
| CHEETOS | 32 | 9,095.00 | 22 | 6,700.00 | i I | 0 | 0.00 | |
| HERSHEY'S | 51 | 9,015.00 | 22 | 4,410.00 | ' | 0 | 0.00 | |
| SMART C | 110 | 8,920.00 | 171 | 17,100.00 | 1 | 0 | 0.00 | |
| TROLLI | 53 | 8,500.00 | 58 | 6,150.00 | : I | 0 | 0.00 | |
| ICE BREAKER | 39 | 7,800.00 | 23 | 4,600.00 | 1 | 0 | 0.00 | |
| LEMON DOU | 52 | 7,800.00 | 14 | 2,100.00 | 271% | 0 | 0.00 | |
| SANICARE | 105 | 7,460.00 | 75 | 5,800.00 | 28% | 0 | 0.00 | |
| VITA COCO | 73 | 7,300.00 | 44 | 4,400.00 | 65% | 0 | 0.00 | |
| GATORADE | 84 | 6,980.00 | 273 | 22,420.00 | -68% | 0 | 0.00 | |
| OISHI | 87 | 6,960.00 | 85 | 6,800.00 | 2% | 0 | 0.00 | |
| FERRERO ROCHER | 20 | 4,740.00 | 4 | 2,100.00 | 125% | 0 | 0.00 | |
| LOACKER | 29 | 4,670.00 | 32 | 4,880.00 | -4% | 0 | 0.00 | |
| HARIBO | 31 | 4,650.00 | 64 | 9,600.00 | -51% | 0 | 0.00 | |
| REDBULL | 29 | 4,640.00 | 33 | 5,280.00 | -12% | 0 | 0.00 | |
| DOUBLEMINT | 153 | 4,590.00 | 187 | 5,610.00 | -18% | 0 | 0.00 | |
| RUFFLES | 13 | 4,000.00 | 12 | 3,700.00 | 8% | 0 | 0.00 | |
| POCKY | 39 | 3,940.00 | 22 | 2,300.00 | 71% | 0 | 0.00 | |
| KINDER JOY | 39 | 3,900.00 | 36 | 3,600.00 | ¦ 8% | 0 | 0.00 | |
| TIC TAC | 62 | 3,720.00 | 0 | 0.00 | | 0 | 0.00 | |
| STREPSILS | 20 | 3,600.00 | 35 | 6,300.00 | -42% | 0 | 0.00 | |
| KATINKO | 19 | 3,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 29 | 3,480.00 | 54 | 6,480.00 | -46% | 0 | 0.00 | |
| | | | 1 | | | | 1 | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH BACOLOD

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 201 | 9 -10/27/2019 Inc | c/Dec% |
|---------------------|------|------------------------|---------------|----------------------|----------|------|----------------------|--------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | <u></u> | | <u> </u> | | | |
| TOBLERONE | 20 | 3,400.00 | 41 | 7,000.00 | -51% | 0 | 0.00 | |
| ROYAL | 38 | 3,040.00 | 11 | 880.00 | 1 | 0 | 0.00 | |
| SPRITE | 38 | 3,040.00 | 50 | 4,000.00 | | 0 | 0.00 | |
| FRUITELLA | 29 | 2,900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GROOVY | 23 | 2,890.00 | 47 | 9,560.00 | ı | 0 | 0.00 | |
| NESTI DANTE | 8 | 2,800.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| GROWERS | 27 | 2,700.00 | 41 | 4,100.00 | 1 | 0 | 0.00 | |
| LEXINGHAM | 3 | 2,700.00 | 3 | 2,590.00 | i 1 | 0 | 0.00 | |
| KINDER BUENO | 21 | 2,520.00 | 24 | 2,880.00 | ' I | 0 | 0.00 | |
| TY | 5 | 2,475.00 | 0 | 0.00 | | 0 | 0.00 | |
| NUTELLA | 6 | 2,100.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| FLAMINGO | 7 | 2,000.00 | 142 | 24,750.00 | | 0 | 0.00 | |
| GOYA | 20 | 2,000.00 | 17 | 1,671.43 | i 1 | 0 | 0.00 | |
| LOQI | 2 | 2,000.00 | 1 | 1,200.00 | ' | 0 | 0.00 | |
| WHITEFLOWER | 9 | 1,750.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKITTLES | 16 | 1,600.00 | 23 | 2,300.00 | | 0 | 0.00 | |
| RICOLA | 10 | 1,500.00 | 88 | 13,200.00 | | 0 | 0.00 | |
| KOPIKO | 27 | 1,350.00 | 0 | 0.00 | | 0 | 0.00 | |
| GREEN CROSS | 9 | 900.00 | 40 | 3,250.00 | ' | 0 ! | 0.00 | |
| SISTER | 8 | 800.00 | 11 | 1,100.00 | 1 | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 3 | 600.00 | 14 | 2,800.00 | | 0 | 0.00 | |
| OFF | 1 | 300.00 | 5 | 1,500.00 | | 0 | 0.00 | |
| PATRICK | 1 | 250.00 | 2 | 500.00 | -50% | 0 | 0.00 | |
| MANZANILLA | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | |
| EFFICASCENT | 1 | 150.00 | 10 | 1,200.00 | -87% | 0 | 0.00 | |
| GILLET | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHUPA CHUPS | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BIODERM | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 7 | 560.00 | -100% | 0 | 0.00 | |
| C&H | 0 | 0.00 | 7 | 1,630.00 | -100% | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 39 | 7,310.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 14 | 700.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 15 | 750.00 | -100% | 0 | 0.00 | |
| COMBOS | 0 | 0.00 | 13 | 4,668.00 | -100% | 0 | 0.00 | |
| | | 1 1 | i 1 | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH BACOLOD

| BRAND | | t Sales -10/27/2024 | Last 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10 |)/27/2019 Ir | nc/Dec% |
|-------------------|-------------|------------------------|--------------------|----------------------|----------|-----------------------|----------------|---------|
| | Qty. | Nett | Qty. | Net | | | Net | |
| 1-OUTRIGHT | | | | | | | | |
| COOL & CLEAN | 0 | 0.00 | 97 | 9,700.00 | -100% | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| DORITOS | 0 | 0.00 | 8 | 2,400.00 | -100% | 0 | 0.00 | |
| E-VIPO | 0 | 0.00 | 52 | 2,600.00 | -100% | 0 | 0.00 | |
| FIBISCO | 0 | 0.00 | 34 | 2,720.00 | -100% | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 13 | 1,300.00 | -100% | 0 | 0.00 | |
| FOX'S | 0 | 0.00 | 20 | 2,000.00 | -100% | 0 | 0.00 | |
| LAMPEIN | 0 | 0.00 | 3 | 450.00 | -100% | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 6 | 1,080.00 | -100% | 0 | 0.00 | |
| MEIJI | 0 | 0.00 | 11 | 2,750.00 | -100% | 0 | 0.00 | |
| MERBA | 0 | 0.00 | 4 | 1,000.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 17 | 2,550.00 | -100% | 0 | 0.00 | |
| NESTLE | 0 | 0.00 | 85 | 15,770.00 | -100% | 0 | 0.00 | |
| PRINGLES | 0 | 0.00 | 176 | 25,850.00 | -100% | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| SAN MIGUEL | 0 | 0.00 | 162 | 16,200.00 | -100% | 0 | 0.00 | |
| STORCK | 0 | 0.00 | 2 | 600.00 | -100% | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 52 | 9,800.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 36 | 6,970.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 151 | 0.00 | 138 | 0.00 | | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 725 | 36,334.64 | -100% | 0 | 0.00 | |
| YANYAN | 0 | 0.00 | 41 | 4,100.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 4,017 | 431,285.50 | 5,079 | 573,755.86 | -24% | 0 | 0.00 | |
| 2-CONSIGNE | 1 1 1 | | | | |] | 1 | |
| AZATRI | 174 | 52,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| SHIENAS | 174 | 36,130.00 | 0 | 0.00 | | 0 | 0.00 | |
| RK | 60 | 15,160.00 | 0 | 0.00 | | 0 | 0.00 | |
| ERENETA MANALOTO | 20 | 8,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| BLEEVES | 5 | 6,000.00 | 3 | 3,600.00 | 66% | 0 | 0.00 | |
| FUNGOOFUN CONSIGN | 1 | 899.00 | 1 | 899.00 | 0% | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 350.00 | 4 | 880.00 | -60% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 435 | 119,039.00 | 8 | 5,379.00 | 2113% | 0 | 0.00 | |
| TOTALS: | 4,452 | 550,324.50 | 5,087 | 579,134.86 | -4% | 0 | 0.00 | |

RunDate:

WH SMITH BICOL

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | Last | Year -10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | 0/27/2010 | Inc/Dec% |
|-------------------|------|------------------------|------------|---------------------|--------------|----------------------|-----------|----------|
| | Qty. | Nett | Qty. | Net | i | Qty. 10/01/2019-1 | Net : | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| PREMIER | 906 | 27,180.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VICTORIA'S SECRET | 28 | 24,550.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TRAVEL BLUE | 20 | 24,160.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| LEXINGHAM | 12 | 17,160.00 | 0 | 0.00 | · | 0 | 0.00 | |
| MENTOS | 221 | 14,520.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| MARS | 60 | 14,290.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| NESTI DANTE | 47 | 13,300.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JACK & JILL | 95 | 9,200.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| CANDY CORNER | 34 | 9,050.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| FRITO LAY | 64 | 7,320.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| TROLLI | 31 | 6,500.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| PRINGLES | 25 | 6,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SANICARE | 68 | 5,890.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| HERSHEY'S | 32 | 5,220.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| DOUBLEMINT | 177 | 5,010.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| BATH & BODY WORKS | 25 | 4,850.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| NESTLE | 31 | 4,450.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TIC TAC | 73 | 4,380.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| HARIBO | 32 | 4,200.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| HAPPY HEARTS-O | 9 | 4,191.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| SAN MIGUEL | 37 | 3,700.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| COOL & CLEAN | 43 | 3,440.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMART C | 32 | 3,200.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| GATORADE | 31 | 3,100.00 | 0 | 0.00 | ' | 0 ! | 0.00 | |
| GROOVY | 14 | 2,900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| COCA COLA | 38 | 2,805.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| ADG | 9 | 2,800.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| LCTI | 13 | 2,670.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| GENERIC | 17 | 2,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 26 | 2,500.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| 7D | 8 | 2,400.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| ICE BREAKER | 12 | 2,400.00 | 0 | 0.00 | · | 0 | 0.00 | |
| KINDER JOY | 25 | 2,300.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| MOGU MOGU | 22 | 2,200.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| | | 1 | ; | | 1 ! | ; ! ! | 1 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

WH SMITH BICOL

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | Last ` | Year -10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/ | 27/2010 | Inc/Dec% |
|----------------------|-------|------------------------|-------------|---------------------|-----------------|------------------------|---------|--------------|
| <u> </u> | Qty. | Nett | Qty. | Net | ı | | let | |
| 1-OUTRIGHT | | <u>-</u> | | | <u>.</u> ! | | | |
| CHEETOS | 7 | 2,150.00 | 0 | 0.00 | | 0 | 0.00 | |
| EVIAN | 12 | 2,150.00 | 0 | 0.00 | I | 0 | 0.00 | |
| GIFT BUSINESS | 9 | 1,800.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| MERBA | 6 | 1,800.00 | 0 | 0.00 | ' I | 0 | 0.00 | |
| SKITTLES | 20 | 1,700.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| VITA COCO | 16 | 1,600.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| C&H | 6 | 1,560.00 | 0 | 0.00 |] | 0 | 0.00 | |
| OISHI | 15 | 1,260.00 | 0 | 0.00 | I I | 0 | 0.00 | |
| LINDT | 3 | 1,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 9 | 1,080.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 7 | 910.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| SPRITE | 16 | 880.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 15 | 825.00 | 0 | 0.00 | l l | 0 | 0.00 | |
| CEBU DRIED MANGOES-O | 2 | 700.00 | 0 | 0.00 | | 0 | 0.00 | |
| M.Y. SAN | 8 | 480.00 | 0 | 0.00 | | 0 | 0.00 | |
| MONDE | 8 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCKY | 4 | 400.00 | 0 | 0.00 | l | 0 | 0.00 | |
| KATINKO | 2 | 370.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEMON DOU | 3 | 360.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| FERRERO ROCHER | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| ES | 1 | 280.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| FLAMINGO | 2 | 250.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 1 | 250.00 | 0 | 0.00 |] | 0 | 0.00 | |
| CHIPS AHOY | 3 | 200.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 58 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 2,552 | 273,191.00 | 0 | 0.00 | ; | 0¦ | 0.00 | |
| 2-CONSIGNE | | | ! ! ! | | | | | |
| ZUMIGUI-C | 1 | 220.00 | 0 | 0.00 | - - | 0 | 0.00 | |
| CHOWEE | 1 | 200.00 | 0 | 0.00 | I | 0 | 0.00 | |
| 2-CONSIGNE Total: | 2 | 420.00 | | 0.00 | · | 0 | 0.00 | |
| TOTALS: | 2,554 | 273,611.00 | 0 | 0.00 | | 0 | 0.00 | <u> </u> |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DDL

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 119 9-10/27/2019 | Inc/Dec% |
|---------------------|------|----------------------------|------|--------------------------|--------------|------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| 7D | 0 | 0.00 | 0 | 0.00 | 1 | 67 | 12,230.00 | -100% |
| A&W | 0 | 0.00 | 0 | 0.00 | 1 | 15 | 1,125.00 | 1 |
| AIZA'S | 0 | 0.00 | 0 | 0.00 | i I | 2 | 600.00 | i |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | ! | 1 | 50.00 | I |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | 1 1 | 546 | 40,885.71 | 1 |
| BADOIT | 0 | 0.00 | 0 | 0.00 | : 1 | 48 | 4,800.00 | 1 |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 300.00 | 1 |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | i ! | 5 | 650.00 | 1 |
| BAYONGCIAGA | 0 | 0.00 | 1 | 800.00 | -100% | 0 ! | 0.00 | 1 |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,900.00 | -100% |
| BEACH HUT | 0 | 0.00 | 19 | 11,600.00 | -100% | 25 | 14,135.00 | -100% |
| BIODERM | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 16 | 1,400.00 | -100% | 0 | 0.00 | ! ! |
| BRONCHO | 0 | 0.00 | 1 | 80.00 | -100% | 0 | 0.00 | ! ! ! |
| C&H | 0 | 0.00 | 15 | 3,900.00 | -100% | 22 | 4,140.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | i ! | 17 | 31,800.00 | -100% |
| CADBURY | 0 | 0.00 | 25 | 3,530.00 | -100% | 112 | 17,064.65 | -100% |
| CANDY CORNER | 0 | 0.00 | 108 | 21,650.00 | -100% | 0 | 0.00 | |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | i i | 37 | 2,405.00 | -100% |
| CARICA | 0 | 0.00 | 0 | 0.00 | I I I | 1 | 225.00 | -100% |
| CARL'S | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 1,350.00 | -100% |
| CASINO | 0 | 0.00 | 17 | 1,385.00 | -100% | 0 | 0.00 | ! ! ! |
| CHEETOS | 0 | 0.00 | 16 | 4,960.00 | -100% | 115 | 13,150.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | i ! | 4 | 640.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 11 | 1,430.00 | -100% | 45 | 3,375.00 | -100% |
| CLOUD 9 | 0 | 0.00 | 7 | 350.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 294 | 32,110.00 | -100% | 238 | 17,663.57 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | 1 | 42 | 4,200.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | i ! | 23 | 2,900.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 98 | 9,771.43 | -100% | 125 | 6,250.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 54 | 3,240.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 7 | 2,800.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 111 | 7,770.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 9¦ | 9,525.00 | -100% |
| | | | | | | 1 | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DDL

| BRAND | | ent Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 201 | 19 -10/27/2019 | Inc/Dec% |
|---------------------|------|---------------------------|------|----------------------|----------|-------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| DINGDONG | 0 | 0.00 | 1 | 50.00 | -100% | 44 | 2,185.71 | -100% |
| DORITOS | 0 | 0.00 | 1 | 320.00 | 1 | 0 | 0.00 | 1 |
| DOUBLEMINT | 0 | 0.00 | 255 | 7,650.00 | | 314 | 6,570.00 | i |
| DOVE | 0 | 0.00 | 4 | 1,200.00 | | 0 | 0.00 | 1 |
| DUREX | 0 | 0.00 | 10 | 3,000.00 | 1 | 6 | 1,500.00 | 1 |
| E-VIPO | 0 | 0.00 | 91 | 4,550.00 | : I | 0 | 0.00 | 1 |
| EFFICASCENT | 0 | 0.00 | 4 | 500.00 | 1 | 0 | 0.00 | 1 |
| EL HOMBRE | 0 | 0.00 | 0 | 0.00 | i I | 6 | 900.00 | 1 |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 11 | 2,200.00 | l |
| EVIAN | 0 | 0.00 | 155 | 27,350.00 | 1 | 747 | 86,845.89 | 1 |
| EXTRA | 0 | 0.00 | 0 | 0.00 | : 1 | 55 | 7,425.00 | |
| FERRERO ROCHER | 0 | 0.00 | 7 | 3,850.00 | 1 | 12 | 3,435.00 | 1 |
| FIBISCO | 0 | 0.00 | 23 | 1,840.00 | i I | 0 | 0.00 | 1 |
| FILIPINIANA-O | 0 | 0.00 | 1 | 300.00 | ' | 26 | 8,585.00 | ı |
| FISHERMAN'S FRIEND | 0 | 0.00 | 88 | 10,560.00 | ı | 90 | 10,800.00 | 1 |
| FLAMINGO | 0 | 0.00 | 57 | 11,750.00 | : 1 | 77 | 19,200.00 | 1 |
| FRITO LAY | 0 | 0.00 | 63 | 14,070.00 | 1 | 173 | 14,796.00 | 1 |
| GATORADE | 0 | 0.00 | 93 | 9,300.00 | i I | 185 ¦ | 14,800.00 | 1 |
| GIFT BUSINESS | 0 | 0.00 | 68 | 12,245.00 | ' I | 654 | 57,517.50 | |
| GILLET | 0 | 0.00 | 4 | 600.00 | 1 | 0 | 0.00 | 1 |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 13 | 6,500.00 | -100% |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 452 | 59,580.00 | -100% | 0 | 0.00 | 1 |
| GOYA | 0 | 0.00 | 11 | 860.00 | -100% | 0 | 0.00 | ! ! |
| GREAT TASTE | 0 | 0.00 | 71 | 3,550.00 | -100% | 0 | 0.00 | ! ! ! |
| GREEN CROSS | 0 | 0.00 | 30 | 1,800.00 | -100% | 0 | 0.00 | |
| GROOVY | 0 | 0.00 | 32 | 5,580.00 | -100% | 205 | 29,780.00 | -100% |
| GROWERS | 0 | 0.00 | 53 | 5,300.00 | -100% | 45 | 6,900.00 | -100% |
| HARIBO | 0 | 0.00 | 64 | 9,600.00 | -100% | 0 | 0.00 | |
| HAWAIIAN HOST | 0 | 0.00 | 1 | 650.00 | -100% | 0 | 0.00 | |
| HERSHEY'S | 0 | 0.00 | 568 | 26,398.00 | -100% | 102 | 18,250.00 | -100% |
| HYDROFLASK | 0 | 0.00 | 0 | 0.00 | | 5 | 9,550.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 18 | 3,150.00 | -100% | 24 | 4,800.00 | -100% |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 6 | 1,500.00 | -100% |
| JACK & JILL | 0 | 0.00 | 176 | 13,824.00 | -100% | 212 | 12,720.00 | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DDL

| BRAND | | nt Sales I-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 20 ² | 19 -10/27/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|------------------------|------------|------------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | i ! |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | | 35 | 7,000.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | 1 | 90 | 1,815.00 | 1 |
| KETTLE KORN | 0 | 0.00 | 13 | 1,300.00 | i I | 0 | 0.00 | i |
| KINDER BUENO | 0 | 0.00 | 22 | 2,640.00 | ' I | 81 | 6,075.00 | I |
| KINDER JOY | 0 | 0.00 | 14 | 1,280.00 | ı I | 51 | 4,080.00 | 1 |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | : I | 69¦ | 3,450.00 | 1 |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | 1 | 97 [¦] | 4,850.00 | 1 |
| LAMPEIN | 0 | 0.00 | 6 | 900.00 | i | 0 | 0.00 | i |
| LAY'S | 0 | 0.00 | 0 | 0.00 | ' | 16 | 2,400.00 | l |
| LEMON DOU | 0 | 0.00 | 22 | 3,300.00 | 1 | 0 | 0.00 | 1 |
| LEXINGHAM | 0 | 0.00 | 10 | 11,700.00 | : 1 | 0 | 0.00 | |
| LIPTON | 0 | 0.00 | 0 | 0.00 | 1 | 52 | 3,605.00 | 1 |
| LISTERINE | 0 | 0.00 | 20 | 3,600.00 | i I | 0 | 0.00 | i |
| LOACKER | 0 | 0.00 | 20 | 4,310.00 | ' | 34 | 4,055.00 | 1 |
| LOCAL HEADWRAP | 0 | 0.00 | 1 | 400.00 | 1 | 15 [¦] | 3,600.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | : 1 | 45 | 24,090.00 | |
| LOQI | 0 | 0.00 | 3 | 2,800.00 | -100% | 9 | 8,800.00 | 1 |
| LOTTE | 0 | 0.00 | 12 | 1,800.00 | i I | 0 | 0.00 | 1 |
| LUCKY ME | 0 | 0.00 | 0 | 0.00 | | 68 | 4,515.00 | -100% |
| MARLBORO | 0 | 0.00 | 321 | 112,350.00 | -100% | 721 | 144,200.00 | -100% |
| MARS | 0 | 0.00 | 86 | 17,670.00 | -100% | 401¦ | 49,030.00 | -100% |
| MEGASCENT | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| MEIJI | 0 | 0.00 | 0 | 0.00 | 1 | 13 [¦] | 3,250.00 | -100% |
| MENTOS | 0 | 0.00 | 253 | 25,300.00 | -100% | 408 | 35,460.18 | -100% |
| MERBA | 0 | 0.00 | 7 | 1,750.00 | -100% | 11 | 2,750.00 | -100% |
| METHYL | 0 | 0.00 | 1 | 120.00 | -100% | 0 | 0.00 | i ! |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | | 2 | 460.00 | -100% |
| MIGHTY BOND | 0 | 0.00 | 1 | 170.00 | -100% | 4 | 340.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | | 137 | 8,220.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 10 | 6,450.00 | -100% |
| MOGU MOGU | 0 | 0.00 | 62 | 6,200.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 5 | 750.00 | -100% | 0 | 0.00 | ! ! ! |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 11 | 3,025.00 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 51 | 9,112.50 | -100% |
| | | 1 | | | | 1 | | 1 |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DDL

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 ² | 19 -10/27/2019 | Inc/Dec% |
|---------------|------|------------------------|--------|----------------------|----------|-----------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | l I |
| 1-OUTRIGHT | | ! ! | | | i | | | ; 1 1 |
| NISSIN | 0 | 0.00 | 59 | 3,540.00 | -100% | 20 | 1,000.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 1 | 47 | 10,590.00 |] |
| NONGSHIM | 0 | 0.00 | 11 | 1,185.00 | i I | 0 | 0.00 | i |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | ' | 15 | 1,950.00 | I |
| OFF | 0 | 0.00 | 10 | 3,000.00 | 1 | 14 | 2,400.00 | 1 |
| OISHI | 0 | 0.00 | 36 | 2,880.00 | : I | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 400.00 | 1 |
| PANDA | 0 | 0.00 | 1 | 30.00 | i | 23 | 575.00 | 1 |
| PERRIER WATER | 0 | 0.00 | 17 | 2,550.00 | ' | 0 | 0.00 | I |
| PH CARE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 100.00 | I |
| PIKNIK | 0 | 0.00 | 2 | 310.00 | : 1 | 12 | 1,500.00 | |
| POCARI | 0 | 0.00 | 83 | 9,960.00 | 1 | 359 | 30,490.71 | l . |
| POCKY | 0 | 0.00 | 33 | 3,780.00 | i I | 0 | 0.00 | i |
| POKKA | 0 | 0.00 | 0 | 0.00 | ' | 9 | 630.00 | 1 |
| PONDS | 0 | 0.00 | 1 | 450.00 | 1 | 0 | 0.00 | I |
| PRINGLES | 0 | 0.00 | 47 | 14,100.00 | : 1 | 69¦ | 12,120.00 | |
| QUAKER | 0 | 0.00 | 0 | 0.00 | 1 | 97 | 8,275.00 | I |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 40 l | 4,000.00 | i . |
| REDBULL | 0 | 0.00 | 53 | 8,480.00 | -100% | 38 | 4,940.00 | -100% |
| REXONA | 0 | 0.00 | 11 | 3,300.00 | -100% | 0 | 0.00 | |
| RHEA ACEITE | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 19 | 1,900.00 | -100% |
| RONDOLETTI | 0 | 0.00 | 1 | 280.00 | -100% | 0 | 0.00 | |
| ROYAL | 0 | 0.00 | 10 | 1,000.00 | -100% | 33 | 2,475.00 | -100% |
| RUFFLES | 0 | 0.00 | 15 | 4,760.00 | -100% | 13 | 2,730.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 55 | 8,250.00 | -100% | 205 | 20,500.00 | -100% |
| SANICARE | 0 | 0.00 | 158 | 13,870.00 | -100% | 0 | 0.00 | ! |
| SBS | 0 | 0.00 | 2 | 3,000.00 | -100% | 2 | 3,200.00 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | 1 | 68 | 3,750.00 | -100% |
| SISTER | 0 | 0.00 | 50 | 5,000.00 | -100% | 0 | 0.00 | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 222 | 205,195.00 | -100% |
| SKITTLES | 0 | 0.00 | 34 | 3,400.00 | -100% | 44 | 2,937.00 | -100% |
| SMART C | 0 | 0.00 | 51 | 5,100.00 | -100% | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 7 | 1,750.00 | -100% | 30 | 6,750.00 | -100% |
| | | 1 1 | i 1 | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DDL

| BRAND | | nt Sales I-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | | 119 9-10/27/2019 | Inc/Dec% |
|-------------------|------|--------------------------|-------|----------------------|-------------|-----------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | · + - ! ! | | i ! |
| SPRITE | 0 | 0.00 | 39 | 3,900.00 | -100% | 46 | 3,450.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 55 | 9,075.00 | -100% |
| STORCK | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! |
| STREPSILS | 0 | 0.00 | 125 | 22,500.00 | -100% | 106 | 15,900.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | 1 1 | 173 | 4,325.00 | -100% |
| TIC TAC | 0 | 0.00 | 95 | 5,080.00 | -100% | 126 | 7,560.00 | -100% |
| TOBLERONE | 0 | 0.00 | 11 | 3,950.00 | -100% | 53 | 12,565.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 840.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 87 | 100,057.00 | -100% | 95 | 89,858.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 7 | 1,400.00 | -100% |
| TROLLI | 0 | 0.00 | 42 | 4,650.00 | -100% | 307 | 57,332.14 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | ! ! ! | 26 | 2,080.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | 1 | 31 | 6,142.25 | -100% |
| VASELINE | 0 | 0.00 | 4 | 1,300.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 7 | 1,050.00 | -100% | 30 | 4,380.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| VIEIRA | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| VITA COCO | 0 | 0.00 | 77 | 7,700.00 | -100% | 87 | 6,512.50 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | i i | 131 | 13,071.43 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | ! ! ! | 10¦ | 2,500.00 | -100% |
| WHSMITH BAGS | 0 | 0.00 | 219 | 0.00 | 1 | 1 | 500.00 | -100% |
| WILKINS | 0 | 0.00 | 1,363 | 122,811.43 | -100% | 441 | 22,016.07 | -100% |
| WITORS | 0 | 0.00 | 75 | 6,195.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | i ! | 41 | 4,885.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 24 | 1,440.00 | -100% |
| 1-OUTRIGHT Total: | + 0 | 0.00 | 6,806 | 910,751.86 | -100% | 10,301 | 1,467,806.81 | -100% |
| 2-CONSIGNE | | ; ; ; | | | | | | i I I |
| APCEI | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| BLEEVES | 0 | 0.00 | 7 | 8,400.00 | ' 1 | 10 | 7,982.84 | |
| MAGICMELT | 0 | 0.00 | 407 | 34,010.00 | 1 | 0 | 0.00 | 1 |
| MICHELLE | 0 | 0.00 | 0 | 0.00 | i I | 32 | 5,600.00 | 1 |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 550.00 | I |
| ZUMIGUI-C | 0 | 0.00 | 1 | 350.00 | ı I | 0 | 0.00 | 1 |
| 20001 0 | | 0.00 | ' | 330.00 | 10070 | | 0.00 | ! ! |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DDL

| BRAND | Current 10/01/2024- | Sales | Last 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 10/01/2019 | 19 9-10/27/2019 | Inc/Dec |
|-------------------|------------------------|-------|-----------------|---------------------|-------------|-------------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE Total: | 0 | 0.00 | 415 | 42,760.00 | -100% | 43 | 14,132.84 | -100% |
| TOTALS: | 0 | 0.00 | 7 221 | 953,511.86 | -100% | 10 244 | 1,481,939.65 | -100% |
| TOTALS. | U _I | 0.00 | 7,221 | 955,511.00 | -100% | 10,344 | 1,401,939.03 | -1007 |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DPD06

| BRAND | | nt Sales 4-10/27/2024 | Last You 10/01/2023-1 | | Inc/Dec% | 201 10/01/2019 | 9 -10/27/2019 | Inc/Dec% |
|--------------------|------|--------------------------|--------------------------|------|----------|-------------------|------------------|----------|
| | Qty. | Nett | Qty. | Net | <u>i</u> | Qty. | Net | i ! |
| 1-OUTRIGHT | | | 1 | | | i | | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 94 | 16,955.00 | -100% |
| A&W | 0 | 0.00 | 0 | 0.00 | | 30 | 2,250.00 | -100% |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | 1 | 56 l | 2,800.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | i | 841 | 62,947.41 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 2,771.43 | -100% |
| BALCONI | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 220.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 1,170.00 | -100% |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 5,895.00 | -100% |
| BEACH HUT | 0 | 0.00 | 0 | 0.00 | | 15 | 9,480.00 | -100% |
| C&H | 0 | 0.00 | 0 | 0.00 | | 33 | 6,180.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | i ! | 10 | 28,185.00 | -100% |
| CADBURY | 0 | 0.00 | 0 | 0.00 | 1 | 156 | 21,202.50 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | 1 | 31 | 2,015.00 | -100% |
| CHEETOS | 0 | 0.00 | 0 | 0.00 | | 155 | 8,902.00 | -100% |
| CHEEZ IT | 0 | 0.00 | 0 | 0.00 | | 1 | 90.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | ! | 13 | 2,034.29 | -100% |
| CHIPS AHOY | 0 | 0.00 | 0 | 0.00 | | 34 | 2,850.00 | -100% |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 500.00 | -100% |
| COCA COLA | 0 | 0.00 | 0 | 0.00 | i | 289 | 21,075.71 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 63 | 6,300.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | ! | 39 | 6,600.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 0 | 0.00 | | 127 | 6,335.71 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | 1 | 45 | 2,700.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | i ! | 6 | 2,400.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 | 111 | 7,760.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | ! | 5 | 4,885.00 | -100% |
| DINGDONG | 0 | 0.00 | 0 | 0.00 | | 54 | 2,700.00 | -100% |
| DOLE | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 52.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 0 | 0.00 | i ! | 345 | 8,450.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 7 | 1,750.00 | -100% |
| ENERGIZER | 0 | 0.00 | 0 | 0.00 | | 1 | 185.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 1 | 200.00 | -100% |
| EVIAN | 0 | 0.00 | 0 | 0.00 | 1 | 470 | 56,452.50 | 1 |
| EXTRA | 0 | 0.00 | 0 | 0.00 | i I | 42 | 5,670.00 | |
| | | 1 1 | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DPD06

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|--------------------|------|----------------------------|---------|--------------------------|----------|-------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | · | | | · + - | | ! |
| FERRERO ROCHER | 0 | 0.00 | 0 | 0.00 | | 10 | 8,150.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | | 14 | 2,800.00 | 1 |
| FISHERMAN'S FRIEND | 0 | 0.00 | 0 | 0.00 | | 66 | 7,920.00 | i |
| FISHO | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | I |
| FRITO LAY | 0 | 0.00 | 0 | 0.00 | ı I | 121 | 9,237.00 | 1 |
| FUMA | 0 | 0.00 | 0 | 0.00 | : 1 | 19 | 3,800.00 | 1 |
| GATORADE | 0 | 0.00 | 0 | 0.00 | | 201 | 16,057.14 | 1 |
| GIFT BUSINESS | 0 | 0.00 | 0 | 0.00 | | 478 | 47,527.00 | 1 |
| GROOVY | 0 | 0.00 | 0 | 0.00 | | 1 | 400.00 | 1 |
| GROWERS | 0 | 0.00 | 0 | 0.00 | | 67 | 8,500.00 | -100% |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 122 | 21,169.00 | -100% |
| HYDROFLASK | 0 | 0.00 | 0 | 0.00 | | 2 | 3,880.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 0 | 0.00 | | 13 | 2,600.00 | -100% |
| INNERGIE | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | ! ! ! |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 2 | 500.00 | -100% |
| JACK & JILL | 0 | 0.00 | 0 | 0.00 | | 340 | 10,956.00 | -100% |
| JINRO | 0 | 0.00 | 0 | 0.00 | | 16 | 3,200.00 | -100% |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | | 9 | 1,800.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 80 | 2,040.00 | -100% |
| KINDER BUENO | 0 | 0.00 | 0 | 0.00 | | 30 | 2,250.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 75 | 6,000.00 | -100% |
| KISSNY | 0 | 0.00 | 0 | 0.00 | | 1 | 500.00 | -100% |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | | 36 | 1,800.00 | -100% |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | | 71 | 3,550.00 | -100% |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 5 | 800.00 | -100% |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 41 | 2,870.00 | -100% |
| LOACKER | 0 | 0.00 | 0 | 0.00 | | 26 | 2,905.00 | -100% |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | | 7 | 1,600.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 17 | 9,884.00 | -100% |
| MANTYX | 0 | 0.00 | 0 | 0.00 | | 7 | 1,400.00 | -100% |
| MARLBORO | 0 | 0.00 | 0 | 0.00 | | 351 | 70,200.00 | -100% |
| MARS | 0 | 0.00 | 0 | 0.00 | | 442 | 45,788.93 | -100% |
| MENTOS | 0 | 0.00 | 0 | 0.00 | | 343 | 26,504.80 | -100% |
| MERBA | 0 | 0.00 | 0 | 0.00 | | 5 | 1,062.50 | -100% |
| | | | j J | | | 1 | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DPD06

| BRAND | Curren 10/01/2024 | | Last Ye 10/01/2023-1 | | Inc/Dec% 10/01/ | 2019 2019-10/27/2019 | Inc/Dec% |
|---------------------|----------------------|------|-------------------------|------|-----------------|-------------------------|----------|
| | Qty. | Nett | Qty. | Net | Qty. | Net | |
| 1-OUTRIGHT | | | | | [| - + | ! |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | 2 | 6,296.43 | -100% |
| MIGHTY BOND | 0 | 0.00 | 0 | 0.00 | | 745.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | 14 | 8,640.00 | -100% |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | 2 | 2,722.50 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | 10 | 14,343.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 5 | 10,940.00 | -100% |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | 3 | 4,940.00 | -100% |
| OFF | 0 | 0.00 | 0 | 0.00 | 2 | 4,220.00 | -100% |
| OREO | 0 | 0.00 | 0 | 0.00 | | 9¦ 871.43 | -100% |
| PANDA | 0 | 0.00 | 0 | 0.00 | 1 | 325.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 200.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 | 1,625.00 | -100% |
| POCARI | 0 | 0.00 | 0 | 0.00 | 22 | 18,675.71 | -100% |
| POKKA | 0 | 0.00 | 0 | 0.00 | 2 | 1,680.00 | -100% |
| PRINGLES | 0 | 0.00 | 0 | 0.00 | 9 | 11,856.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | 4 | 2,802.00 | -100% |
| REDBULL | 0 | 0.00 | 0 | 0.00 | 5 | 6,630.00 | -100% |
| RICOA | 0 | 0.00 | 0 | 0.00 | 2 | 2,700.00 | -100% |
| RITTER SPORT | 0 | 0.00 | 0 | 0.00 | | 0.00 | ! |
| ROYAL | 0 | 0.00 | 0 | 0.00 | 4 | 3,300.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 1 217.50 | -100% |
| RUFFLES | 0 | 0.00 | 0 | 0.00 | 1 | 1,764.00 | -100% |
| SALONPAS | 0 | 0.00 | 0 | 0.00 | | 285.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 0 | 0.00 | 30 | 30,400.00 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | 1 | 7 595.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | | 7,900.00 | -100% |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | 13 | 130,705.00 | -100% |
| SKITTLES | 0 | 0.00 | 0 | 0.00 | 5 | 2,912.00 | -100% |
| SMARTFOOD | 0 | 0.00 | 0 | 0.00 | 5 | 4 3,960.00 | -100% |
| SPRITE | 0 | 0.00 | 0 | 0.00 | 4 | 3,578.57 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | 5 | 9,405.00 | -100% |
| STORCK | 0 | 0.00 | 0 | 0.00 | | 1 150.00 | -100% |
| STREPSILS | 0 | 0.00 | 0 | 0.00 | 8 | 13,200.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | 6 | 7¦ 1,675.00 | -100% |
| | | 1 | 1 | | | 1 | ! ! |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 DPD06

| BRAND | | t Sales -10/27/2024 | Last ` 10/01/2023 | Year -10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|------------------------|------|------------------------|----------------------|---------------------|----------|---------------------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | 1 | į | | | i | | |
| THE KASE | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | |
| TIC TAC | 0 | 0.00 | 0 | 0.00 | | 160 | 9,600.00 | -100% |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | | 77 | 18,405.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 10 | 3,780.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 43 | 51,750.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 159 | 33,255.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 33 | 2,640.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 2 | 559.50 | -100% |
| VICKS | 0 | 0.00 | 0 | 0.00 | | 42 | 6,000.00 | -100% |
| VITA COCO | 0 | 0.00 | 0 | 0.00 | | 64 | 4,778.57 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 115 | 11,460.71 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 9 | 2,250.00 | -100% |
| WILKINS | 0 | 0.00 | 0 | 0.00 | | 465 | 23,210.71 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 4 | 350.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 22 | 1,290.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | 0 | 0.00 | | 9,148 | 1,115,843.55 | -100% |
| 2-CONSIGNE | | |] | | | | | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 134 | 33,295.00 | -100% |
| GUIMARAS DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | | 3 | 1,650.00 | -100% |
| REAL KIDS SHADES | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | |
| 2-CONSIGNE Total: | 0 | 0.00 | 0 | 0.00 | | 139 | 34,945.00 | -100% |
| TOTALS: | 0 | 0.00 | 0 | 0.00 | | 9,287 | 1,150,788.55 | -100% |
| | | | | | | | | |
| | | | ! ! | | | | | |
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| | | | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | | nt Sales 1-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|-------|--------------------------|-------|----------------------|----------|-------------------------------|------|------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | 1 | | | | | | |
| PREMIER | 1,784 | 205,526.79 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 121 | 139,260.00 | 106 | 125,754.00 | 10% | 0 | 0.00 | ! |
| GOLDILOCKS OUTRIGHT | 711 | 107,442.43 | 753 | 86,392.50 | 24% | 0 | 0.00 | |
| EVIAN | 333 | 72,678.57 | 323 | 59,090.00 | 22% | 0 | 0.00 | - |
| MARS | 359 | 63,296.00 | 121 | 23,808.00 | 165% | 0 | 0.00 | |
| MARLBORO | 161 | 56,350.00 | 143 | 50,050.00 | 12% | 0 | 0.00 | |
| MENTOS | 495 | 53,100.00 | 222 | 22,200.00 | 139% | 0 | 0.00 | |
| WILKINS | 472 | 47,000.00 | 2,322 | 207,986.00 | -77% | 0 | 0.00 | |
| CANDY CORNER | 293 | 41,040.00 | 133 | 26,800.00 | 53% | 0 | 0.00 | |
| POCARI | 251 | 37,607.14 | 32 | 3,816.00 | 885% | 0 | 0.00 | |
| COCA COLA | 316 | 34,450.00 | 370 | 39,800.00 | -13% | 0 | 0.00 | l ! |
| FRITO LAY | 304 | 34,124.00 | 63 | 13,640.00 | 150% | 0 | 0.00 | 1 |
| SANICARE | 363 | 33,890.00 | 112 | 13,715.00 | 147% | 0 | 0.00 | |
| TOBLERONE | 120 | 33,135.00 | 45 | 12,150.00 | 172% | 0 | 0.00 | ' |
| HERSHEY'S | 138 | 31,340.00 | 86 | 12,360.00 | 153% | 0 | 0.00 | |
| LEXINGHAM | 19 | 30,920.00 | 7 | 8,650.00 | 257% | 0 | 0.00 | |
| JACK & JILL | 298 | 27,460.00 | 237 | 18,960.00 | 44% | 0 | 0.00 | 1 |
| SAN MIGUEL | 181 | 27,150.00 | 146 | 21,900.00 | 23% | 0 | 0.00 | |
| FLAMINGO | 122 | 26,650.00 | 141 | 25,800.00 | 3% | 0 | 0.00 | |
| COOL & CLEAN | 239 | 23,900.00 | 189 | 18,900.00 | 26% | 0 | 0.00 | |
| GATORADE | 236 | 23,600.00 | 268 | 26,800.00 | -11% | 0 | 0.00 | |
| SMART C | 230 | 23,000.00 | 107 | 10,700.00 | 114% | 0 | 0.00 | |
| DOUBLEMINT | 526 | 20,610.00 | 262 | 7,860.00 | 162% | 0 | 0.00 | |
| PRINGLES | 69 | 20,460.00 | 16 | 4,800.00 | 326% | 0 | 0.00 | ! |
| TROLLI | 110 | 19,000.00 | 56 | 5,650.00 | 236% | 0 | 0.00 | |
| BEACH HUT | 24 | 17,950.00 | 17 | 13,450.00 | 33% | 0 | 0.00 | |
| HARIBO | 99 | 14,400.00 | 63 | 9,450.00 | 52% | 0 | 0.00 | |
| CHEETOS | 39 | 12,150.00 | 20 | 6,400.00 | ! 89% | 0 | 0.00 | |
| KATINKO | 59 | 11,150.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| STREPSILS | 64 | 10,980.00 | 86 | 15,480.00 | -29% | 0 | 0.00 | |
| MERBA | 100 | 10,715.00 | 7 | 1,750.00 | 512% | 0 | 0.00 | |
| FERRERO ROCHER | 36 | 10,075.00 | 4 | 2,000.00 | 1 | 0 | 0.00 | |
| REDBULL | 62 | 9,920.00 | 57 | 9,120.00 | i I | 0 | 0.00 | i |
| LOACKER | 118 | 9,320.00 | 15 | 2,490.00 | ' | 0 | 0.00 | ' |
| | | , = = = = ; | | , | | - I | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Current 10/01/2024- | 10/27/2024 | Last Y 10/01/2023- | 10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec |
|---------------|------------------------|------------|-----------------------|------------|----------|-------------------------------|------|---------|
| | Qty. | Nett | Qty. | Net | <u>!</u> | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| SISTER | 90 | 9,000.00 | 85 | 8,500.00 | 5% | 0 | 0.00 | |
| CADBURY | 77 | 8,989.00 | 44 | 7,965.00 | 12% | 0 | 0.00 | |
| MOGU MOGU | 89 | 8,871.43 | 97 | 9,700.00 | -8% | 0 | 0.00 | |
| GIFT BUSINESS | 108 | 8,614.00 | 54 | 6,250.00 | 37% | 0 | 0.00 | |
| NISSIN | 139 | 8,340.00 | 67 | 4,020.00 | 107% | 0 | 0.00 | |
| FRUITELLA | 72 | 7,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 64 | 6,960.00 | 43 | 5,160.00 | 34% | 0 | 0.00 | |
| SPRITE | 68 | 6,800.00 | 76 | 7,600.00 | -10% | 0 | 0.00 | |
| LEMON DOU | 45 | 6,750.00 | 28 | 4,200.00 | 60% | 0 | 0.00 | |
| POCKY | 55 | 6,640.00 | 17 | 2,640.00 | 151% | 0 | 0.00 | |
| VITA COCO | 66 | 6,600.00 | 40 | 4,000.00 | 65% | 0 | 0.00 | |
| GROOVY | 26 | 6,300.00 | 25 | 3,850.00 | 63% | 0 | 0.00 | |
| TIC TAC | 106 | 6,300.00 | 109 | 5,840.00 | i I | 0 | 0.00 | |
| WANG | 30 | 6,000.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| OISHI | 71 | 5,860.00 | 100 | 8,200.00 | 1 | 0 | 0.00 | |
| GROWERS | 54 | 5,400.00 | 38 | 3,800.00 | : 1 | 0 | 0.00 | |
| E-VIPO | 94 | 4,700.00 | 129 | 6,450.00 | 1 | 0 | 0.00 | |
| GREAT TASTE | 92 | 4,600.00 | 29 | 1,450.00 | i I | 0 | 0.00 | |
| C&H | 17 | 4,450.00 | 8 | 1,980.00 | ' | 0 | 0.00 | |
| NESTLE | 13 | 4,000.00 | 3 | 900.00 | 1 | 0 | 0.00 | |
| KINDER JOY | 52 | 3,960.00 | 43 | 4,300.00 | -7% | 0 | 0.00 | |
| NONGSHIM | 19 | 3,865.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANADA DRY | 23 | 3,450.00 | 27 | 4,050.00 | -14% | 0 | 0.00 | |
| WHITEFLOWER | 20 | 3,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| VASELINE | 13 | 3,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 112 | 2,940.00 | 22 | 2,200.00 | 33% | 0 | 0.00 | |
| OFF | 9 | 2,700.00 | 5 | 1,500.00 | | 0 | 0.00 | |
| RUFFLES | 8 | 2,560.00 | 9 | 2,564.00 | ı I | 0 | 0.00 | |
| FIBISCO | 33 | 2,416.00 | 21 | 1,680.00 | ! | 0 | 0.00 | |
| GILLET | 12 | 1,800.00 | 7 | 1,050.00 | 1 | 0 | 0.00 | |
| DINGDONG | 33 | 1,650.00 | 84 | 4,200.00 | i 1 | 0 | 0.00 | |
| EFFICASCENT | 14 | 1,550.00 | 11 | 1,150.00 | | 0 | 0.00 | |
| CHUPA CHUPS | 14 | 1,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LAMPEIN | 8 | 1,200.00 | 4 | 600.00 | ! | 0 | 0.00 | |
| | - | 1,200.001 | • 1 | 222.00 | | | 1 | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Current 10/01/2024- | 10/27/2024 | Last \ 10/01/2023- | 10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|------------------------|------------|-----------------------|------------|-------------|-------------------------------|------|----------|
| | Qty. | Nett | Qty. | Net | ! ! | Qty. | Net | |
| 1-OUTRIGHT | | | | | 1 | | 1 | |
| DOVE | 5 | 1,090.00 | 1 | 160.00 | 581% | 0 | 0.00 | |
| BIODERM | 10 | 1,000.00 | 9 | 900.00 | 11% | 0 | 0.00 | |
| RICOLA | 6 | 900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKITTLES | 10 | 900.00 | 15 | 1,500.00 | -40% | 0 | 0.00 | |
| HAPPY HEARTS-O | 2 | 898.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 5 | 750.00 | 4 | 600.00 | 25% | 0 | 0.00 | |
| MANZANILLA | 5 | 500.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| LOCAL HEADWRAP | 1 | 400.00 | 1 | 400.00 | 0% | 0 | 0.00 | |
| DUREX | 1 | 300.00 | 2 | 600.00 | -50% | 0 | 0.00 | |
| MASTER | 1 | 280.00 | 1 | 275.00 | ¦ 1% | 0 | 0.00 | |
| CALBEE | 3 | 240.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| SBS | 1 | 200.00 | 0 | 0.00 | | 0 | 0.00 | |
| PONDS | 1 | 180.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| BOY BAWANG OUTRIGHT | 1 | 120.00 | 32 | 3,080.00 | -96% | 0 | 0.00 | |
| METHYL | 1 | 120.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| 3SIXT | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 3 | 240.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 151 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| CABEAU | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 26 | 1,910.00 | -100% | 0 | 0.00 | |
| CHEEZAM | 0 | 0.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| CHIPS AHOY | 0 | 0.00 | 9 | 1,170.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 15 | 750.00 | -100% | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| ESKINOL | 0 | 0.00 | 4 | 500.00 | -100% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 0 | 0.00 | 72 | 8,640.00 | -100% | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 8 | 800.00 | -100% | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 122 | 7,900.00 | -100% | 0 | 0.00 | |
| HAWAIIAN HOST | 0 | 0.00 | 1 | 650.00 | -100% | 0 | 0.00 | |
| ICE BREAKER | 0 | 0.00 | 34 | 6,800.00 | -100% | 0 | 0.00 | |
| KETTLE KORN | 0 | 0.00 | 8 | 800.00 | -100% | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 32 | 5,760.00 | -100% | 0 | 0.00 | |
| LOQI | 0 | 0.00 | 1 | 800.00 | -100% | 0 | 0.00 | |
| | | 1 | 1 | | | | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | | nt Sales 4-10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|-------------------|----------------|--------------------------|----------------|------------------------|-----------------------|----------------------|----------------------------------|----------|
| | Qty. | Nett | Qty. | Net | <u>!</u> | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| MASSIMO | 0 | 0.00 | 11 | 1,375.00 | -100% | 0 | 0.00 | |
| MEGASCENT | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| MIGHTY BOND | 0 | 0.00 | 7 | 1,190.00 | -100% | 0 | 0.00 | |
| PERRIER WATER | 0 | 0.00 | 32 | 4,800.00 | -100% | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 8 | 2,640.00 | -100% | 0 | 0.00 | |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| RONDOLETTI | 0 | 0.00 | 2 | 560.00 | -100% | 0 | 0.00 | |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 3 | 750.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 11 | 1,750.00 | -100% | 0 | 0.00 | |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VIEIRA | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 212 | 0.00 | 459 | 0.00 | ! | 0 | 0.00 | |
| WITORS | 0 | 0.00 | 57 | 7,350.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 11,014 | 1,515,833.36 | 8,749 | 1,089,120.50 | 39% | 0 | 0.00 | |
| 2-CONSIGNE | | | | | 1 | | | |
| MAGICMELT | 406 | 36,345.00 | 730 | 65,125.00 | -44% | 0 | 0.00 | |
| BLEEVES | 20 | 24,000.00 | 10 | 12,000.00 | 100% | 0 | 0.00 | |
| CHOWEE | 4 | 800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZUMIGUI-C | 2 | 440.00 | 3 | 790.00 | -44% | 0 | 0.00 | |
| ALPHA STREAM | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | i | 0 | 0.00 | |
| OTTER BOX | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 432 | 61,585.00 | 743 | 77,915.00 | -20% | 0 | 0.00 | |
| TOTALS: | 11,446 | 1,577,418.36 | 9,492 | 1,167,035.50 | 35% | 0 | 0.00 | |
| | | | | | | | | |
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| | | | | | ! ! | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 ARR

| BRAND | Curren 10/01/2024 | t Sales -10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|----------------------|------------------------|------|------------------------|----------|-------------------------------|------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | ! |
| A&W | 0 | 0.00 | 0 | 0.00 | | 15 | 1,200.00 | -100% |
| ALFONSOS | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | 1 |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | | 35 | 1,750.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 578 | 43,264.29 | -100% |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 1 [¦] | 100.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | | 1 | 130.00 | -100% |
| BEACH HUT | 0 | 0.00 | 4 | 1,900.00 | -100% | 15 | 9,215.00 | -100% |
| BELVITA | 0 | 0.00 | 0 | 0.00 | | 1 | 50.00 | -100% |
| BINGGRAE | 0 | 0.00 | 0 | 0.00 | | 120 | 17,070.00 | -100% |
| BIODERM | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 9 | 800.00 | -100% | 0 | 0.00 | |
| C&H | 0 | 0.00 | 0 | 0.00 | | 7 | 1,400.00 | -100% |
| CADBURY | 0 | 0.00 | 6 | 590.00 | -100% | 38 | 6,815.00 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 7 | 700.00 | -100% |
| CASINO | 0 | 0.00 | 1 | 85.00 | -100% | 0 | 0.00 | |
| CHEETOS | 0 | 0.00 | 19 | 6,300.00 | -100% | 69¦ | 7,150.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 4 | 800.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 6 | 690.00 | -100% | 35 | 2,905.00 | -100% |
| CLOUD 9 | 0 | 0.00 | 15 | 750.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 619 | 64,200.00 | -100% | 741 | 59,070.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 38 | 3,800.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 11 | 1,500.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 264 | 26,400.00 | -100% | 502 | 25,085.71 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 28 | 2,240.00 | -100% |
| CRICKET | 0 | 0.00 | 158 | 7,900.00 | -100% | 640 | 32,000.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 164 | 13,120.00 | -100% |
| DINGDONG | 0 | 0.00 | 34 | 1,700.00 | -100% | 106 | 5,300.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 79 | 2,370.00 | -100% | 153 | 5,170.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 13 | 3,250.00 | -100% |
| EFFICASCENT | 0 | 0.00 | 3 | 350.00 | -100% | 0 | 0.00 | |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 4 | 800.00 | -100% |
| EVIAN | 0 | 0.00 | 362 | 69,300.00 | -100% | 1,383 | 146,100.00 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 10 | 1,350.00 | -100% |
| | | | | | | | | ! ! |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|---------------------|------|----------------------------|-------|--------------------------|--------------|------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| FERRERO ROCHER | 0 | 0.00 | 6 | 1,075.00 | -100% | 5 | 3,000.00 | -100% |
| FIBISCO | 0 | 0.00 | 58 | , | 1 | 0 | 0.00 | 1 |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | i I | 2 | 500.00 | 1 |
| FISHERMAN'S FRIEND | 0 | 0.00 | 22 | | ' | 12 | 1,200.00 | 1 |
| FRITO LAY | 0 | 0.00 | 90 | , | ı I | 184 | 18,400.00 | 1 |
| GATORADE | 0 | 0.00 | 335 | | ! | 238 | 19,040.00 | 1 |
| GIFT BUSINESS | 0 | 0.00 | 0 | | 1 | 151 | 21,088.00 | 1 |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 2,002 | 214,182.50 | -100% | o¦ | 0.00 | i |
| GOOD DAY | 0 | 0.00 | 0 | | ! I | 9 | 1,800.00 | -100% |
| GOYA | 0 | 0.00 | 28 | 1,440.00 | -100% | 0 | 0.00 | |
| GREAT TASTE | 0 | 0.00 | 73 | | -100% | 0 | 0.00 | ! ! ! |
| GREEN CROSS | 0 | 0.00 | 3 | 255.00 | -100% | 5 | 350.00 | -100% |
| GROWERS | 0 | 0.00 | 22 | | -100% | 7 | 1,120.00 | -100% |
| HARIBO | 0 | 0.00 | 42 | 6,300.00 | -100% | 0 | 0.00 | ! ! ! |
| HERSHEY'S | 0 | 0.00 | 17 | 4,300.00 | -100% | 33 | 7,080.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 17 | 3,400.00 | -100% | 13 | 2,600.00 | -100% |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 1 | 250.00 | -100% |
| JACK & JILL | 0 | 0.00 | 306 | 24,480.00 | -100% | 613 | 25,041.02 | -100% |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | i i | 11 | 2,200.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | 1 1 | 31 | 1,070.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 26 | 2,600.00 | -100% | 0 | 0.00 | I I |
| KINDER BUENO | 0 | 0.00 | 11 | 1,320.00 | -100% | 20 | 2,000.00 | -100% |
| KINDER JOY | 0 | 0.00 | 52 | 4,700.00 | -100% | 86 | 6,700.00 | -100% |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | i ! | 20 | 1,000.00 | -100% |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | | 388 | 17,615.00 | -100% |
| LAMPEIN | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LAY'S | 0 | 0.00 | 0 | 0.00 | ! ! | 10 | 1,500.00 | -100% |
| LEMON DOU | 0 | 0.00 | 26 | 3,900.00 | -100% | 0 | 0.00 | |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 49 | 3,920.00 | -100% |
| LISTERINE | 0 | 0.00 | 6 | 1,080.00 | -100% | 0 | 0.00 | 1 |
| LOACKER | 0 | 0.00 | 20 | 3,740.00 | -100% | 17 | 2,250.00 | -100% |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | ! ! ! | 2 | 1,000.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 5 | 4,070.00 | -100% |
| LUCKY ME | 0 | 0.00 | 0 | 0.00 | i ! | 216 | 12,073.57 | -100% |
| | | 1 | | | 1 | 1 | | 1 |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 24-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-------------|------|----------------------------|------|------------------------|-------------|-------------------------------|------------|-----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | i ! |
| 1-OUTRIGHT | | 1 | 1 | | | i | | |
| MARLBORO | 0 | 0.00 | 179 | 62,650.00 | -100% | 411 | 102,750.00 | -100% |
| MARS | 0 | 0.00 | 40 | 6,220.00 | -100% | 235 | 29,409.29 | -100% |
| MEGASCENT | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| MENTOS | 0 | 0.00 | 124 | 12,400.00 | -100% | 90 | 7,525.00 | -100% |
| MERBA | 0 | 0.00 | 4 | 1,000.00 | -100% | 8 | 1,760.00 | -100% |
| MIGHTY BOND | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 100.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | ! ! ! | 200 | 15,985.00 | -100% |
| MOGU MOGU | 0 | 0.00 | 161 | 16,100.00 | -100% | 0 | 0.00 | |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 7 | 2,100.00 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 19¦ | 3,770.00 | -100% |
| NISSIN | 0 | 0.00 | 79 | 4,780.00 | -100% | 21 | 1,050.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | i i | 15 | 5,085.00 | -100% |
| NONGSHIM | 0 | 0.00 | 42 | 8,450.00 | -100% | 320 | 51,450.00 | -100% |
| OFF | 0 | 0.00 | 1 | 300.00 | -100% | 6 | 960.00 | -100% |
| OISHI | 0 | 0.00 | 70 | 6,720.00 | -100% | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 26 | 2,600.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | i i | 2 | 200.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| POCARI | 0 | 0.00 | 0 | 0.00 | | 666 | 66,600.00 | -100% |
| POCKY | 0 | 0.00 | 19 | 5,320.00 | -100% | 0 | 0.00 | |
| PONDS | 0 | 0.00 | 1 | 450.00 | -100% | 0 | 0.00 | |
| PRINGLES | 0 | 0.00 | 53 | 12,450.00 | -100% | 68 | 13,542.86 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 23 | 2,600.00 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | 1 | 110¦ | 11,000.00 | -100% |
| REDBULL | 0 | 0.00 | 65 | 10,400.00 | -100% | 24 | 3,120.00 | -100% |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 13 | 1,300.00 | -100% |
| RONDOLETTI | 0 | 0.00 | 4 | 1,120.00 | -100% | 0 | 0.00 | |
| ROYAL | 0 | 0.00 | 31 | 3,100.00 | -100% | 109 | 8,720.00 | -100% |
| RUFFLES | 0 | 0.00 | 21 | 6,840.00 | -100% | 12 | 3,000.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 256 | 38,400.00 | -100% | 511 | 67,350.00 | -100% |
| SANICARE | 0 | 0.00 | 24 | 2,490.00 | -100% | 25 | 1,530.00 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 227 | 13,170.00 | -100% |
| SISTER | 0 | 0.00 | 18 | 1,800.00 | -100% | 0¦ | 0.00 | |
| | | 1 | 1 | | | 1 1 | | 1 |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 ARR

| BRAND | | t Sales -10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|------|------------------------|-------|------------------------|----------|--------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | · | | | | | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 7 | 7,915.00 | -100% |
| SKITTLES | 0 | 0.00 | 9 | 900.00 | 1 | 16 | 1,580.00 | 1 |
| SMART C | 0 | 0.00 | 107 | 10,700.00 | | 506¦ | 30,261.43 | i |
| SMARTFOOD | 0 | 0.00 | 4 | 1,000.00 | ' | 3 | 675.00 | I |
| SPRITE | 0 | 0.00 | 100 | 10,000.00 | ı I | 186 | 14,880.00 | 1 |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | : 1 | 197 | 33,348.60 | |
| STREPSILS | 0 | 0.00 | 29 | 5,220.00 | | 25 | 3,000.00 | I |
| SUGUS | 0 | 0.00 | 0 | 0.00 | i 1 | 41 | 1,025.00 | i |
| TANDUAY | 0 | 0.00 | 0 | 0.00 | | 1 | 120.00 | ļ |
| TIC TAC | 0 | 0.00 | 58 | 2,900.00 | -100% | 21 | 1,050.00 | 1 |
| TOBLERONE | 0 | 0.00 | 2 | 500.00 | -100% | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 26 | 29,689.00 | -100% |
| TROLLI | 0 | 0.00 | 45 | 4,100.00 | -100% | 130 | 20,960.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 95 | 7,600.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 54 | 15,536.50 | -100% |
| VICKS | 0 | 0.00 | 2 | 300.00 | -100% | 9 | 1,320.00 | -100% |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | |
| VITA COCO | 0 | 0.00 | 53 | 5,300.00 | -100% | 183 | 14,640.00 | -100% |
| VITA MILK | 0 | 0.00 | 0 | 0.00 | | 141 | 8,460.00 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 422 | 42,200.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 9 | 2,250.00 | -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 5 | 500.00 | -100% |
| WHSMITH BAGS | 0 | 0.00 | 245 | 0.00 | | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 2,099 | 191,697.14 | -100% | 440 | 32,843.04 | -100% |
| WITORS | 0 | 0.00 | 3 | 525.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 4 | 225.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 6 | 600.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | 8,698 | 955,599.64 | -100% | 12,528 | 1,236,058.31 | -100% |
| 2-CONSIGNE | | | | | | | | |
| AMERYS | 0 | 0.00 | 35 | 9,650.00 | -100% | 0 | 0.00 | |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | | 1 | 189.00 | -100% |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 17 | 450.00 | -100% |
| MAGICMELT | 0 | 0.00 | 235 | 14,960.00 | -100% | 0 | 0.00 | 1 |
| MIRO | 0 | 0.00 | 0 | 0.00 | | 1 | 449.95 | -100% |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 ARR

| BRAND | Current 10/01/2024-1 | Sales 0/27/2024 | Las 10/01/202 | t Year 3-10/27/2023 | Inc/Dec% | 20 10/01/201 |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|-------------------------|--------------------|------------------|------------------------|-------------|-----------------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 2-CONSIGNE Total: | 0 | 0.00 | 270 | 24,610.00 | -100% | 19 | 1,088.95 | -100% |
| TOTALS: | 0 | 0.00 | 8,968 | 980,209.64 | -100% | 12,547 | 1,237,147.26 | -100% |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales | | Year | Inc/Dec% | 2019 | | Inc/Dec% |
|---------------------|-------------|--------------|--------|--------------|----------|-------|--------------|-------------|
| | | 4-10/27/2024 | | 3-10/27/2023 | | | 9-10/27/2019 | |
| | Qt <u>y</u> | Nett | Qty. | Net | - | Qty. | Net | ; ; |
| 1-OUTRIGHT | | 1 | j 1 | | | į | | |
| A&W | 0 | 0.00 | 0 | 0.00 | | 108¦ | 8,640.00 | 1 |
| ABSOLUT | 0 | 0.00 | 2 | 300.00 | | 2 | 300.00 | i |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | | 75¦ | 3,750.00 | I |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | ı | 721 | 54,053.57 | I |
| BALCONI | 0 | 0.00 | 0 | 0.00 | | 3 | 660.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | | 7 | 875.00 | -100% |
| BAYONGCIAGA | 0 | 0.00 | 1 | 1,500.00 | -100% | 0 | 0.00 | 1 |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 19¦ | 55,200.00 | -100% |
| BEACH HUT | 0 | 0.00 | 3 | 1,200.00 | -100% | 13 | 7,375.00 | -100% |
| BEATS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| BENETTON | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| BIODERM | 0 | 0.00 | 9 | 900.00 | -100% | 0 | 0.00 | ! ! ! |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | | 6 | 600.00 | -100% |
| BLOOM & GROW | 0 | 0.00 | 0 | 0.00 | | 4 | 10,800.00 | -100% |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 170 | 15,240.00 | -100% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 14 | 1,120.00 | -100% | 0 | 0.00 | ! ! |
| C&H | 0 | 0.00 | 20 | 5,240.00 | -100% | 28 | 5,600.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | | 45 | 125,100.00 | -100% |
| CADBURY | 0 | 0.00 | 80 | 14,930.00 | -100% | 338 | 60,385.00 | -100% |
| CANADA DRY | 0 | 0.00 | 53 | 7,950.00 | -100% | 0 | 0.00 | |
| CANDY CORNER | 0 | 0.00 | 397 | 79,800.00 | -100% | 0 | 0.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 37 | 3,700.00 | -100% |
| CASINO | 0 | 0.00 | 12 | 885.00 | -100% | 0 | 0.00 | |
| CELLULAR | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| CHEETOS | 0 | 0.00 | 95 | 29,650.00 | -100% | 311 | 26,878.57 | -100% |
| CHEEZ IT | 0 | 0.00 | 0 | 0.00 | | 7 | 630.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 38 | 7,600.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 10 | 1,300.00 | -100% | 71 | 6,760.00 | -100% |
| CHIVAS REGAL | 0 | 0.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| CLOUD 9 | 0 | 0.00 | 38 | 1,900.00 | ı I | 0 | 0.00 | 1 |
| COCA COLA | 0 | 0.00 | 1,947 | 236,300.00 | | 1,396 | 110,690.00 | i |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 105 | 10,500.00 | 1 |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 80 | 10,900.00 | i |
| COOL & CLEAN | 0 | 0.00 | 397 | 39,700.00 | | 0 | 0.00 | |
| | | 0.001 | | 22,7 00.00 | | ! | 0.00 | 1 |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 DEP

| BRAND | | nt Sales -10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | 201 | 19 -10/27/2019 | Inc/Dec% |
|---------------------|------|-------------------------|-------|------------------------|--------------|---------------|-------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| COOL AIR | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 20.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | I | 329 | 26,320.00 | 1 |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | i I | 1,310 | 104,800.00 | i |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 50 | 61,100.00 | I |
| DINGDONG | 0 | 0.00 | 143 | 7,150.00 | ı I | 0 | 0.00 | 1 |
| DOUBLEMINT | 0 | 0.00 | 369 | 11,070.00 | : I | 362 | 11,965.00 | |
| DOVE | 0 | 0.00 | 2 | 800.00 | 1 | 0 | 0.00 | 1 |
| DUREX | 0 | 0.00 | 5 | 1,450.00 | i I | 18 | 4,500.00 | i |
| E-VIPO | 0 | 0.00 | 66 | 3,300.00 | ' | 0 | 0.00 | l |
| EFFICASCENT | 0 | 0.00 | 14 | 1,750.00 | 1 | 0 | 0.00 | 1 |
| EVIAN | 0 | 0.00 | 1,558 | 352,514.29 | : I | 5,861 | 641,435.00 | |
| EXTRA | 0 | 0.00 | 0 | 0.00 | · | 45 | 6,075.00 | 1 |
| FERRERO ROCHER | 0 | 0.00 | 22 | 12,600.00 | i I | 45 | 32,485.71 | i |
| FIBISCO | 0 | 0.00 | 210 | 16,800.00 | ' | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 0 | 0.00 | 106 | 15,900.00 | ı | 63 | 6,300.00 | 1 |
| FISHO | 0 | 0.00 | 0 | 0.00 | : I | 95 | 13,950.00 | |
| FIT BAR | 0 | 0.00 | 8 | 800.00 | 1 | 0 | 0.00 | 1 |
| FRITO LAY | 0 | 0.00 | 333 | 72,350.00 | i I | 776 | 43,525.00 | 1 |
| FUMA | 0 | 0.00 | 0 | 0.00 | ! | 2 | 1,230.00 | l |
| GATORADE | 0 | 0.00 | 779 | 77,900.00 | 1 | 605 | 48,400.00 | |
| GIFT BUSINESS | 0 | 0.00 | 100 | 21,830.00 | : I | 555 | 80,510.00 | |
| GILLET | 0 | 0.00 | 4 | 600.00 | | 0 | 0.00 | 1 |
| GO TRAVEL | 0 | 0.00 | 1 | 390.00 | i I | 1 | 1,090.00 | 1 |
| GODIVA | 0 | 0.00 | 0 | 0.00 | ! I | 49 | 24,500.00 | ! |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 5,214 | 874,005.00 | 1 | 0 | 0.00 | 1 |
| GOYA | 0 | 0.00 | 49 | 2,760.00 | | 0 | 0.00 | i |
| GREAT TASTE | 0 | 0.00 | 218 | 10,900.00 | ' | 0 | 0.00 | 1 |
| GREEN CROSS | 0 | 0.00 | 49 | 4,370.00 | ı I | 28 | 2,400.00 | 1 |
| GROOVY | 0 | 0.00 | 0 | 0.00 | ! | 4 | 1,550.00 | ' |
| GROWERS | 0 | 0.00 | 256 | 25,600.00 | | 737 | 101,800.00 | 1 |
| HARIBO | 0 | 0.00 | 173 | 25,950.00 | | 0 | 0.00 | 1 |
| HAWAIIAN HOST | 0 | 0.00 | 86 | 55,900.00 | | 0 | 0.00 | 1 |
| HERSHEY'S | 0 | 0.00 | 856 | 56,811.00 | ı | 401 | 92,000.00 | 1 |
| HOLLINGER | 0 | 0.00 | 0 | 0.00 | ! I | 0 | 0.00 | |
| - | | 1 | -1 | 2.00 | | - I I I | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 DEP

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 201 | 19 -10/27/2019 | lnc/Dec% |
|----------------|------|------------------------|------------|----------------------|----------|------------------|-------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | | | | | | | ! |
| HYDROFLASK | 0 | 0.00 | 0 | 0.00 | | 10 | 20,300.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 35 | 6,650.00 | 1 | 47 | 9,400.00 | 1 |
| JACK & JILL | 0 | 0.00 | 600 | 59,260.00 | | 0 | 0.00 | i |
| JINRO | 0 | 0.00 | 0 | 0.00 | 1 | 61 | 12,200.00 | I |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | ı | 169 | 4,050.00 | 1 |
| KETTLE KORN | 0 | 0.00 | 37 | 3,700.00 | : 1 | 0 | 0.00 | |
| KINDER BUENO | 0 | 0.00 | 83 | 9,960.00 | 1 | 145 | 14,500.00 | 1 |
| KINDER JOY | 0 | 0.00 | 64 | 5,120.00 | | 173 | 14,260.00 | i |
| KISSNY | 0 | 0.00 | 0 | 0.00 | ' | 2 | 1,000.00 | į. |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | ı | 31 | 1,550.00 | 1 |
| LAMPEIN | 0 | 0.00 | 2 | 300.00 | : 1 | 0 | 0.00 | |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 107 | 16,050.00 | 1 |
| LEMON DOU | 0 | 0.00 | 137 | 20,550.00 | i 1 | 0 | 0.00 | i |
| LEXINGHAM | 0 | 0.00 | 10 | 10,600.00 | ' | 0 | 0.00 | ! |
| LIPTON | 0 | 0.00 | 0 | 0.00 | ı | 349 | 27,920.00 | I |
| LISTERINE | 0 | 0.00 | 43 | 7,740.00 | | 0 | 0.00 | |
| LOACKER | 0 | 0.00 | 147 | 25,410.00 | 1 | 228 | 32,925.00 | 1 |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | | 18 | 4,200.00 | i |
| LOCAL SCARF | 0 | 0.00 | 1 | 990.00 | ' | 50 | 24,756.00 | ı |
| LOQI | 0 | 0.00 | 11 | 9,600.00 | ı | 24 | 19,200.00 | 1 |
| MANZANILLA | 0 | 0.00 | 4 | 400.00 | | 0 | 0.00 | |
| MARIANI | 0 | 0.00 | 66 | 10,470.00 | | 0 | 0.00 | I |
| MARLBORO | 0 | 0.00 | 782 | 273,700.00 | | 677 | 169,250.00 | i |
| MARS | 0 | 0.00 | 565 | 131,070.00 | ' I | 1,871 | 349,179.29 | ! |
| MASSIMO | 0 | 0.00 | 5 | 1,125.00 | ı I | 0 | 0.00 | 1 |
| MASTER | 0 | 0.00 | 1 | 275.00 | | 0 | 0.00 | , i |
| MAUNA LOA | 0 | 0.00 | 15 | 9,000.00 | | 0 | 0.00 | l |
| MEGASCENT | 0 | 0.00 | 3 | 750.00 | | 0 | 0.00 | i . |
| MEIJI | 0 | 0.00 | 0 | 0.00 | ! | 2 | 400.00 | ! |
| MENTOS | 0 | 0.00 | 420 | 42,000.00 | 1 | 624 | 46,025.00 | 1 |
| MERBA | 0 | 0.00 | 23 | 4,275.00 | | 96 | 21,120.00 | i |
| METHYL | 0 | 0.00 | 1 | 120.00 | | 0 | 0.00 | 1 |
| MIGHTY BOND | 0 | 0.00 | 7 | 1,190.00 | ı I | 4 | 400.00 | 1 |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | · | 246 | 19,680.00 | ! |
| | | 1 | , | | | | , |] |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 DEP

| BRAND | Current S 10/01/2024-10 | 1 | Last | Year -10/27/2023 | Inc/Dec% | 20 ⁻ | 19 1-10/27/2019 | Inc/Dec% |
|-------------------|----------------------------|-----------|--------|---------------------|----------|-----------------|--------------------|-------------|
| | | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | } | | | ! |
| MOGU MOGU | 0 | 0.00 | 540 | 53,920.00 | -100% | 0. | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 49 | 7,350.00 | | 0 | 0.00 | 1 |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 24 | 7,100.00 | i |
| NESTLE | 0 | 0.00 | 10 | 3,000.00 | | 251 | 59,797.71 | 1 |
| NISSIN | 0 | 0.00 | 343 | 20,580.00 | I | 0 | 0.00 | 1 |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 34 | 5,465.00 | 1 |
| NONGSHIM | 0 | 0.00 | 353 | 70,875.00 | | 689 | 116,839.80 | 1 |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | | 44 | 6,600.00 | 1 |
| OFF | 0 | 0.00 | 6 | 1,800.00 | | 9 | 1,400.00 | l |
| OISHI | 0 | 0.00 | 361 | 34,280.00 | I | 0 | 0.00 | 1 |
| OKAMOTO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OMEGA | 0 | 0.00 | 1 | 200.00 | | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | 1 | 62¦ | 6,200.00 | i |
| PANDA | 0 | 0.00 | 0 | 0.00 | | 20 | 500.00 | -100% |
| PERRIER WATER | 0 | 0.00 | 80 | 12,000.00 | -100% | 0 | 0.00 | |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 5 | 500.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 170 | 27,800.00 | -100% |
| POCARI | 0 | 0.00 | 933 | 111,891.43 | -100% | 2,054 | 205,400.00 | -100% |
| POCKY | 0 | 0.00 | 45 | 8,820.00 | -100% | 0 | 0.00 | ! ! ! |
| POKKA | 0 | 0.00 | 0 | 0.00 | | 30 | 2,400.00 | -100% |
| PONDS | 0 | 0.00 | 3 | 540.00 | -100% | 0 | 0.00 | i ! |
| PRINGLES | 0 | 0.00 | 282 | 84,600.00 | -100% | 344 | 68,800.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 127 | 13,280.00 | -100% |
| REDBULL | 0 | 0.00 | 74 | 11,840.00 | -100% | 171 | 22,230.00 | -100% |
| REXONA | 0 | 0.00 | 13 | 4,290.00 | -100% | 0 | 0.00 | |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| ROYAL | 0 | 0.00 | 56 | 5,600.00 | -100% | 288 | 23,040.00 | -100% |
| RUFFLES | 0 | 0.00 | 47 | 14,600.00 | -100% | 25 | 6,250.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 957 | 143,550.00 | -100% | 1,894 | 274,200.00 | -100% |
| SANICARE | 0 | 0.00 | 125 | 10,315.00 | -100% | 11 | 1,060.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | | 5 | 7,600.00 | -100% |
| SENNHEISER | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| SISTER | 0 | 0.00 | 64 | 6,400.00 | -100% | 0 | 0.00 | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 89 | 85,440.00 | -100% |
| | | 1 | ! ! | | | 1 | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 DEP

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|---------------|--------------------------|--------|------------------------|----------|--------|---------------------|----------|
| 1 | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | + - ! ! | | | | | | | i ! |
| SKITTLES | 0 | 0.00 | 49 | 4,900.00 | -100% | 42 | 4,200.00 | -100% |
| SMART C | 0 | 0.00 | 671 | 67,100.00 | | 0 | 0.00 | 1 |
| SMARTFOOD | 0 | 0.00 | 13 | 3,250.00 | | 7 | 1,575.00 | -100% |
| SPRITE | 0 | 0.00 | 363 | 36,300.00 | -100% | 421 | 33,640.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | | 949 | 188,120.00 | -100% |
| STORCK | 0 | 0.00 | 0 | 0.00 | | 33 | 4,950.00 | -100% |
| STREPSILS | 0 | 0.00 | 106 | 21,200.00 | -100% | 46 | 5,520.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 154 | 3,850.00 | -100% |
| THE GADGET SHOP | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 0 | 0.00 | 188 | 10,460.00 | -100% | 106 | 5,300.00 | -100% |
| TOBLERONE | 0 | 0.00 | 110 | 37,300.00 | -100% | 207 | 69,800.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 13 | 6,500.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 627 | 935,280.00 | -100% | 315 | 393,817.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | | 30 | 7,500.00 | -100% |
| TROLLI | 0 | 0.00 | 121 | 10,840.00 | -100% | 1,042 | 198,175.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 425 | 34,000.00 | -100% |
| TRUNKI | 0 | 0.00 | 0 | 0.00 | | 2 | 12,000.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 165 | 57,198.75 | -100% |
| VASELINE | 0 | 0.00 | 3 | 675.00 | -100% | 0 | 0.00 | i I |
| VICKS | 0 | 0.00 | 67 | 11,320.00 | -100% | 21 | 2,100.00 | -100% |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I I |
| VITA COCO | 0 | 0.00 | 127 | 12,700.00 | -100% | 659 | 52,720.00 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 1,448 | 144,800.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 31 | 7,750.00 | -100% |
| WANG | 0 | 0.00 | 57 | 11,400.00 | -100% | 0 | 0.00 | |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 0 | 0.00 | 539 | 500.00 | -100% | 9 | 4,952.00 | -100% |
| WILKINS | 0 | 0.00 | 6,458 | 577,586.57 | -100% | 750 | 56,250.00 | -100% |
| WITORS | 0 | 0.00 | 75 | 9,485.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 45 | 5,445.00 | -100% |
| YANYAN | 0 | 0.00 | 39 | 3,900.00 | -100% | 153 | 15,300.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | 30,887 | 5,086,418.29 | -100% | 33,104 | 4,882,683.40 | -100% |
| 2-CONSIGNE | | 1 | | | | | | |
| BLEEVES | 0 | 0.00 | 45 | 54,000.00 | -100% | 41 | 34,850.00 | -100% |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CEBU T2 DEP

| BRAND | | nt Sales 1-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | | 119 9-10/27/2019 | Inc/Dec% |
|-------------------|--------------|--------------------------|------------|------------------------|----------|--------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | + _ | | | | | | | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 673 | 174,615.00 | -100% |
| HAPPY HEARTS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ILLY-C | 0 | 0.00 | 0 | 0.00 | ' | 0 ! | 0.00 | |
| LAMY | 0 | 0.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| MAGICMELT | 0 | 0.00 | 227 | 13,620.00 | : 1 | 0 | 0.00 | |
| REAL KIDS SHADES | 0 | 0.00 | 0 | 0.00 | · . | 0 | 0.00 | |
| ZUMIGUI-C | 0 | 0.00 | 34 | 7,610.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 0 | 0.00 | ¦- 306¦ | 75,230.00 | ! L | 714¦ | 209,465.00 | |
| | 1 | | | . 0,200.00 | 10070 | 1 | 200, 100.00 | 1007 |
| TOTALS: | 0 | 0.00 | 31,193 | 5,161,648.29 | -100% | 33,818 | 5,092,148.40 | -100% |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CLARK IPD

| BRAND | | nt Sales -10/27/2024 | Last Ye 10/01/2023-10 | | Inc/Dec% | 2019 10/01/2019-10 | 27/2019 Inc | c/Dec% |
|----------------------|-------|-------------------------|--------------------------|------|--------------------|-----------------------|--------------------|--------|
| | Qty. | Nett | Qty. | Net | | | Net | |
| 1-OUTRIGHT | | | | | <u>!</u> - | | | |
| WILKINS | 1,309 | 116,830.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| TRAVEL BLUE | 65 | 98,879.00 | 0 | 0.00 | I | 0 | 0.00 | |
| CEBU DRIED MANGOES-O | 49 | 41,550.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| EVIAN | 173 | 38,350.00 | 0 | 0.00 | ' I | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 166 | 31,384.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| 7D | 79 | 27,300.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| JACK & JILL | 260 | 23,860.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| EMY'S | 63 | 21,700.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| MENTOS | 172 | 18,400.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| MARS | 103 | 17,890.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| PRINGLES | 77 | 16,940.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| COOL & CLEAN | 144 | 14,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GATORADE | 142 | 14,200.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| SKETCHBOOKS | 13 | 14,020.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| SAN MIGUEL | 139 | 13,900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| COCA COLA | 123 | 13,300.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| LCTI | 46 | 12,470.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 53 | 10,850.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| NESTLE | 87 | 10,710.00 | 0 | 0.00 | l | 0 | 0.00 | |
| TROLLI | 43 | 10,590.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| POCARI | 104 | 10,400.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| FRITO LAY | 74 | 10,220.00 | 0 | 0.00 | | 0 | 0.00 | |
| ES | 25 | 9,360.00 | 0 | 0.00 | 1 | ο¦ | 0.00 | |
| ADG | 24 | 8,800.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| FLAMINGO | 26 | 8,700.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| NONGSHIM | 47 | 7,950.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HARIBO | 54 | 7,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| CADBURY | 41 | 7,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GROOVY | 34 | 7,380.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSHEY'S | 34 | 6,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 36 | 6,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 5 | 6,670.00 | 0 | 0.00 | | 0 | 0.00 | |
| KATINKO | 37 | 6,350.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMART C | 63 | 6,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 1 | 1 | | | i | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH CLARK IPD

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/ | 27/2019 Inc/ | :/Dec% |
|--------------------|------|------------------------|--------|----------------------|------------|------------------------|--------------|--------|
| | Qty. | Nett | Qty. | Net | | | Vet | |
| 1-OUTRIGHT | | | · | | | | | |
| STARBUCKS | 27 | 6,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUBLEMINT | 146 | 5,120.00 | 0 | 0.00 | ا ا | 0 | 0.00 | |
| DINGDONG | 103 | 5,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY | 56 | 5,000.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| CHIPS AHOY | 39 | 4,830.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| MOGU MOGU | 48 | 4,800.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| HAPPY HEARTS-O | 10 | 4,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| VOLVIC | 36 | 4,320.00 | 0 | 0.00 | | 0 | 0.00 | |
| STREPSILS | 23 | 4,140.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| TOBLERONE | 22 | 4,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 38 | 3,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 10 | 3,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 20 | 3,230.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 37 | 3,025.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| FOX'S | 20 | 3,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 59 | 2,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| OISHI | 34 | 2,660.00 | 0 | 0.00 | | 0 | 0.00 | |
| REDBULL | 16 | 2,560.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 11 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 20 | 2,280.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHITEFLOWER | 11 | 2,150.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 21 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPRITE | 19 | 1,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 18 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| RUFFLES | 6 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER JOY | 19 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| MERBA | 5 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALBEE | 15 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCKY | 12 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| CASINO | 16 | 1,120.00 | 0 | 0.00 | | 0 | 0.00 | |
| EFFICASCENT | 7 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| WOOD | 1 | 1,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 8 | 960.00 | 0 | 0.00 | | 0 | 0.00 | |
| E-VIPO | 19 | 950.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| | | 1 | I I | | | i I | 1 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH CLARK IPD

| BRAND | | nt Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|-------------------|-------|-------------------------|-------------|----------------------|-----------------------|----------------------|------|----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | <u>!</u> ! ! | | | ! |
| GIFT BUSINESS | 6 | 950.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| YANYAN | 9 | 900.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| PERRIER WATER | 4 | 800.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| SISTER | 8 | 800.00 | 0 | 0.00 | · | 0 | 0.00 | I |
| CANADA DRY | 5 | 750.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| SMARTFOOD | 3 | 750.00 | 0 | 0.00 | : I | 0 | 0.00 | ! |
| LINDT | 2 | 700.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SKITTLES | 7 | 700.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| MONDE | 17 | 680.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| NISSIN | 11 | 650.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| LEMON DOU | 4 | 600.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| BEACH HUT | 1 | 500.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| TY | 1 | 495.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 1 |
| FIBISCO | 5 | 400.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| FERRERO ROCHER | 1 | 300.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| OFF | 1 | 300.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| OMEGA | 1 | 200.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| BIODERM | 1 | 100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MANZANILLA | 1 | 100.00 | 0 | 0.00 | i 1 | 0 | 0.00 | ! |
| BUNDLE PROMO | 85 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| WHSMITH BAGS | 258 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 5,293 | 785,973.00 | 0 | 0.00 | <u>'</u> | 0 | 0.00 | ; ; |
| 2-CONSIGNE |] | | 1 1 1 | | | | | |
| BLEEVES | 9 | 10,800.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| CHOWEE | 39 | 7,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZUMIGUI-C | 8 | 2,410.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| 2-CONSIGNE Total: | 56 | 21,010.00 | 0 | 0.00 | ' ₁ | 0 | 0.00 | , |
| TOTALS: | 5,349 | 806,983.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | | | | 1 1 1 1 1 | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH LAGUINDINGAN

| BRAND | | t Sales -10/27/2024 | Last ` | Year -10/27/2023 | Inc/Dec% | 2019 10/01/2019-10 | Inc/D |
|---------------------|-------|------------------------|--------|---------------------|----------|-----------------------|-------|
| | Qty. | Nett | Qty. | Net | | | Net |
| 1-OUTRIGHT | | | | | - | | |
| PREMIER | 1,256 | 87,780.00 | 888 | 44,300.00 | 98% | 0 | 0.00 |
| MARS | 176 | 33,810.00 | 157 | 35,450.00 | | 0 | 0.00 |
| POCARI | 192 | 28,800.00 | 0 | 0.00 | | 0 | 0.00 |
| MENTOS | 248 | 27,550.00 | 0 | 0.00 | | 0 | 0.00 |
| TRAVEL BLUE | 23 | 25,820.00 | 124 | 62,680.00 | I | 0 | 0.00 |
| FRITO LAY | 181 | 24,360.00 | 91 | 20,400.00 | | 0 | 0.00 |
| CANDY CORNER | 95 | 20,800.00 | 0 | 0.00 | | 0 | 0.00 |
| GATORADE | 138 | 11,720.00 | 251 | 20,900.00 | | 0 | 0.00 |
| SANICARE | 138 | 10,970.00 | 105 | 9,020.00 | | 0 | 0.00 |
| EVIAN | 53 | 10,400.00 | 118 | 19,600.00 | | 0 | 0.00 |
| HERSHEY'S | 60 | 9,830.00 | 115 | 19,740.00 | | 0 | 0.00 |
| DOUBLEMINT | 306 | 9,180.00 | 204 | 6,120.00 | | 0 | 0.00 |
| MOGU MOGU | 95 | 7,600.00 | 153 | 12,240.00 | | 0 | 0.00 |
| COCA COLA | 108 | 7,560.00 | 67 | 4,620.00 | | 0 | 0.00 |
| KINDER JOY | 69 | 6,900.00 | 126 | 12,400.00 | -44% | 0 | 0.00 |
| CHEETOS | 22 | 6,600.00 | 32 | 9,600.00 | -31% | 0 | 0.00 |
| FLAMINGO | 24 | 6,300.00 | 58 | 10,250.00 | -38% | 0 | 0.00 |
| TIC TAC | 105 | 6,300.00 | 176 | 8,800.00 | -28% | 0 | 0.00 |
| KINDER BUENO | 48 | 5,760.00 | 17 | 2,040.00 | 182% | 0 | 0.00 |
| ICE BREAKER | 26 | 5,200.00 | 13 | 2,600.00 | 100% | 0 | 0.00 |
| FRUITELLA | 49 | 4,900.00 | 0 | 0.00 | | 0 | 0.00 |
| NESTLE | 10 | 4,600.00 | 0 | 0.00 | | 0 | 0.00 |
| RICOLA | 27 | 4,050.00 | 0 | 0.00 | | 0 | 0.00 |
| POCKY | 41 | 4,000.00 | 50 | 5,280.00 | -24% | 0 | 0.00 |
| SMART C | 38 | 3,800.00 | 120 | 11,900.00 | -68% | 0 | 0.00 |
| FERRERO ROCHER | 6 | 3,750.00 | 5 | 1,850.00 | 102% | 0 | 0.00 |
| REDBULL | 24 | 3,680.00 | 0 | 0.00 | | 0 | 0.00 |
| KATINKO | 14 | 2,450.00 | 0 | 0.00 | | 0 | 0.00 |
| HARIBO | 15 | 2,250.00 | 62 | 9,300.00 | -75% | 0 | 0.00 |
| TOBLERONE | 16 | 2,250.00 | 39 | 9,350.00 | -75% | 0 | 0.00 |
| MICHELLE'S OUTRIGHT | 11 | 2,200.00 | 12 | 2,400.00 | -8% | 0 | 0.00 |
| NUTELLA | 6 | 2,100.00 | 0 | 0.00 | | 0 | 0.00 |
| TROLLI | 31 | 2,100.00 | 76 | 8,300.00 | -74% | 0 | 0.00 |
| VITA COCO | 17 | 1,700.00 | 0 | 0.00 | | 0 | 0.00 |
| | | | 1 | | | ! | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH LAGUINDINGAN

| BRAND | | t Sales -10/27/2024 | Last | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019- | | Inc/Dec% |
|-------------------|----------------|------------------------|----------------|----------------------|----------|---------------------|------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | - | | | |
| SISTER | 16 | 1,600.00 | 15 | 1,500.00 | 6% | 0 | 0.00 | |
| CHIPS AHOY | 10 | 1,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKITTLES | 13 | 1,300.00 | 27 | 2,700.00 | i I | 0¦ | 0.00 | |
| CADBURY | 9 | 1,100.00 | 11 | 3,850.00 | ' I | 0 | 0.00 | |
| LOACKER | 7 | 910.00 | 47 | 7,820.00 | ı I | 0 | 0.00 | |
| LEXINGHAM | 1 ['] | 900.00 | 1 | 900.00 | : 1 | 0; | 0.00 | |
| RUFFLES | 3 | 900.00 | 27 | 8,100.00 | 1 | 0 | 0.00 | |
| WHITEFLOWER | 4 | 600.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| EFFICASCENT | 4 | 500.00 | 2 | 250.00 | ' | 0 | 0.00 | |
| SMARTFOOD | 3 | 500.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VOORTMAN | 2 | 400.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| BIODERM | 3 | 300.00 | 1 | 100.00 | 1 | 0 | 0.00 | |
| LAMPEIN | 2 | 300.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| MANZANILLA | 3 | 300.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| COCON | 2 | 240.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| METHYL | 1; | 120.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 3 | 240.00 | 1 | 0 | 0.00 | |
| C&H | 0 | 0.00 | 16 | 3,910.00 | i I | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 24 | 1,200.00 | ' I | 0 | 0.00 | |
| GIFT BUSINESS | 0 | 0.00 | 5 | 1,000.00 | 1 | 0 | 0.00 | |
| MERBA | 0 | 0.00 | 1 | 125.00 | : I | 0 | 0.00 | |
| PEPSI | 0 | 0.00 | 82 | 5,740.00 | 1 | 0 | 0.00 | |
| ROYAL | 0 | 0.00 | 17 | 1,190.00 | ı I | 0 | 0.00 | |
| SPRITE | 0 | 0.00 | 13 | 910.00 | ! I | 0 | 0.00 | |
| THATS FRUTEE | 0 | 0.00 | 2 | 800.00 | 1 | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 44 | 4,700.00 | | 0 | 0.00 | |
| TIGER | 0 | 0.00 | 12 | 480.00 | · | 0 | 0.00 | |
| VIEIRA | 0 | 0.00 | 30 | 1,950.00 | ı I | 0 | 0.00 | |
| WHSMITH BAGS | 0 | 0.00 | 25 | 0.00 | ! | 0! | 0.00 | |
| 1-OUTRIGHT Total: | 3,751 | 408,540.00 | 3,464 | 396,605.00 | ! | 0 | 0.00 | |
| 2-CONSIGNE | | 1 | | | 1 | | | |
| BLEEVES | 0 | 0.00 | 4 | 4,800.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 0 | 0.00 | | 4,800.00 | -100% | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH LAGUINDINGAN

| BRAND | Currer 10/01/2024 | nt Sales 4-10/27/2024 | Last 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10 | //27/2019 Inc/Dec |
|-------|----------------------|--------------------------|--------------------|----------------------|-------------|-----------------------|-------------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net |
| TOTAL | S: 3,751 | 408,540.00 | 3,468 | 401,405.00 | 1% | 0 | 0.00 |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|---------------------|--------|--------------------------|--------|------------------------|-------------|----------------------|------|----------|
| | Qty. | Nett | Qty. | Net | l 1 | Qty. | Net | |
| 1-OUTRIGHT | | 1 1 | 1 | | 1 | i | | |
| GOLDILOCKS OUTRIGHT | 12,349 | 1,920,040.00 | 19,105 | 2,433,175.00 | -21% | 0 | 0.00 | |
| TRAVEL BLUE | 600 | 842,030.00 | 763 | 1,073,319.00 | -21% | 0 | 0.00 | |
| PREMIER | 5,264 | 445,931.43 | 6,465 | 358,092.86 | 24% | 0 | 0.00 | |
| RED RIBBON | 2,909 | 259,655.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| LEXINGHAM | 128 | 221,430.00 | 94 | 111,470.00 | 98% | 0 | 0.00 | |
| EVIAN | 823 | 170,900.00 | 2,157 | 362,350.00 | -52% | 0 | 0.00 | |
| SKETCHBOOKS | 88 | 109,220.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| MENTOS | 931 | 103,300.00 | 688 | 56,020.00 | 84% | 0 | 0.00 | |
| POCARI | 659 | 98,850.00 | 473 | 56,760.00 | 74% | 0 | 0.00 | |
| COCA COLA | 785 | 84,750.00 | 1,413 | 152,400.00 | -44% | 0 | 0.00 | |
| FRITO LAY | 467 | 84,660.00 | 447 | 91,170.00 | -7% | 0 | 0.00 | |
| GATORADE | 836 | 83,600.00 | 1,191 | 119,100.00 | -29% | 0 | 0.00 | |
| JACK & JILL | 643 | 61,500.00 | 989 | 82,000.00 | -25% | 0 | 0.00 | |
| CANDY CORNER | 256 | 58,925.00 | 383 | 77,600.00 | -24% | 0 | 0.00 | |
| VOLVIC | 328 | 49,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| SAN MIGUEL | 307 | 46,050.00 | 549 | 54,900.00 | -16% | 0 | 0.00 | |
| SMART C | 447 | 44,700.00 | 314 | 31,400.00 | 42% | 0 | 0.00 | |
| NESTLE | 380 | 41,760.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 179 | 41,735.00 | 4 | 1,100.00 | 3694% | 0 | 0.00 | |
| COOL & CLEAN | 393 | 39,200.00 | 214 | 21,400.00 | 83% | 0 | 0.00 | |
| HERSHEY'S | 210 | 30,660.00 | 112 | 22,705.00 | 35% | 0 | 0.00 | |
| SANICARE | 306 | 30,425.00 | 110 | 12,345.00 | 146% | 0 | 0.00 | |
| MOGU MOGU | 284 | 28,300.00 | 635 | 63,500.00 | -55% | 0 | 0.00 | |
| CADBURY | 154 | 27,300.00 | 122 | 21,450.00 | 27% | 0 | 0.00 | |
| STARBUCKS | 109 | 27,250.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CHEETOS | 88 | 27,100.00 | 189 | 59,300.00 | -54% | 0 | 0.00 | |
| TROLLI | 162 | 26,855.00 | 158 | 14,800.00 | 81% | 0 | 0.00 | |
| MARS | 190 | 26,250.00 | 569 | 75,290.00 | -65% | 0 | 0.00 | |
| NONGSHIM | 118 | 24,125.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LEMON DOU | 157 | 23,550.00 | 182 | 27,300.00 | -13% | 0 | 0.00 | |
| RUFFLES | 78 | 23,400.00 | 61 | 19,600.00 | 19% | 0 | 0.00 | |
| KATINKO | 127 | 23,180.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| HARIBO | 172 | 22,950.00 | 251 | 37,650.00 | -39% | 0 | 0.00 | |
| GROOVY | 116 | 21,540.00 | 0 | 0.00 | <u> </u> | 0 | 0.00 | |
| | | 1 | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -10/27/2024 | Last ` 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | 0/27/2019 In | nc/Dec% |
|---------------------|------|------------------------|----------------------|---------------------|----------|----------------------|--------------|---------|
| | Qty. | Nett | Qty. | Net | 1 1 | Qty. | Net | |
| 1-OUTRIGHT | | 1 | | | | 1 | | |
| VITA COCO | 191 | 19,100.00 | 214 | 20,425.00 | -6% | 0 | 0.00 | |
| DOUBLEMINT | 621 | 18,370.00 | 429 | 12,870.00 | 42% | 0 | 0.00 | |
| TOBLERONE | 94 | 17,950.00 | 29 | 6,250.00 | 187% | 0 | 0.00 | |
| PRINGLES | 72 | 17,070.00 | 302 | 66,440.00 | -74% | 0 | 0.00 | |
| REDBULL | 104 | 16,640.00 | 148 | 23,680.00 | -29% | 0 | 0.00 | |
| OISHI | 221 | 16,160.00 | 238 | 19,840.00 | -18% | 0 | 0.00 | |
| FLAMINGO | 58 | 15,500.00 | 194 | 35,800.00 | -56% | 0 | 0.00 | |
| MONDE | 304 | 14,490.00 | 180 | 9,000.00 | 61% | 0 | 0.00 | |
| ROYAL | 132 | 13,200.00 | 231 | 23,100.00 | -42% | 0 | 0.00 | |
| RICOLA | 87 | 13,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 141 | 11,800.00 | 44 | 4,400.00 | 168% | 0 | 0.00 | |
| GENERIC MERCHANDISE | 44 | 11,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOTTE | 93 | 10,440.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| SMARTFOOD | 41 | 10,250.00 | 35 | 8,750.00 | 17% | 0 | 0.00 | |
| KINDER BUENO | 93 | 10,200.00 | 83 | 9,960.00 | 2% | 0 | 0.00 | |
| FRUITELLA | 114 | 10,000.00 | 73 | 5,840.00 | 71% | 0 | 0.00 | |
| DINGDONG | 215 | 9,950.00 | 40 | 2,000.00 | 397% | 0 | 0.00 | |
| CHIPS AHOY | 68 | 9,900.00 | 122 | 13,510.00 | -26% | 0 | 0.00 | |
| SPRITE | 97 | 9,700.00 | 159 | 15,900.00 | -38% | 0 | 0.00 | |
| ROSAL | 45 | 9,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 157 | 8,880.00 | 394 | 28,300.00 | -68% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 69 | 8,160.00 | 121 | 14,520.00 | -43% | 0 | 0.00 | |
| M.Y. SAN | 140 | 7,920.00 | 38 | 2,280.00 | 247% | 0 | 0.00 | |
| FOX'S | 49 | 7,050.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| SISTER | 70 | 7,000.00 | 102 | 10,200.00 | -31% | 0 | 0.00 | |
| HAPPY | 69 | 6,900.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| MERBA | 23 | 6,900.00 | 15 | 3,750.00 | 84% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 18 | 6,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHITEFLOWER | 38 | 6,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZAINI | 17 | 6,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| SABROSO | 4 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 38 | 5,930.00 | 73 | 13,160.00 | -54% | 0 | 0.00 | |
| JINRO | 23 | 4,600.00 | 78 | 15,600.00 | 1 | 0 | 0.00 | |
| PAPER MACHE | 4 | 4,500.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| | | 1 1 | 1 | | | ; ! | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | |
|---------------------|------|------------------------|------|--------------------------|--------------|----------------------|------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net |
| 1-OUTRIGHT | | | | | <u>!</u> | | |
| POCKY | 49 | 4,300.00 | 10 | 1,000.00 | 330% | 0 | 0.00 |
| HAPPY HEARTS-O | 7 | 4,148.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| NISSIN | 57 | 3,920.00 | 116 | | i I | 0 | 0.00 |
| C&H | 13 | 3,900.00 | 21 | | · | 0 | 0.00 |
| GIFT BUSINESS | 17 | 3,690.00 | 49 | | ı I | 0 | 0.00 |
| FERRERO ROCHER | 13 | 3,450.00 | 36 | | : 1 | 0 | 0.00 |
| BC NEW YORKERS | 12 | 3,000.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| KINDER JOY | 53 | 2,730.00 | 89 | 8,470.00 | i I | 0 | 0.00 |
| HAITAI | 12 | 2,160.00 | 0 | | ' | 0 | 0.00 |
| GOYA | 22 | 2,100.00 | 132 | | ı I | 0 | 0.00 |
| CHUPA CHUPS | 25 | 2,000.00 | 42 | | : 1 | 0 | 0.00 |
| MISHMASH | 13 | 1,950.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| BEACH HUT | 3 | 1,800.00 | 2 | | i I | 0 | 0.00 |
| ICE BREAKER | 8 | 1,600.00 | 81 | | ' | 0 | 0.00 |
| WOOD | 1 | 1,500.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| ANOMEO | 3 | 1,350.00 | 0 | 0.00 | : 1 | 0 | 0.00 |
| FILIPINIANA-O | 3 | 1,140.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| OKAMOTO | 6 | 780.00 | 0 | 0.00 | i I | 0 | 0.00 |
| OFF | 2 | 600.00 | 7 | 2,100.00 | ' | 0 | 0.00 |
| BOY BAWANG OUTRIGHT | 3 | 240.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| FIBISCO | 3 | 240.00 | 174 | | : 1 | 0 | 0.00 |
| BIODERM | 2 | 200.00 | 5 | | 1 | 0 | 0.00 |
| DELFI | 2 | 200.00 | 37 | | -94% | 0 | 0.00 |
| NERDS | 2 | 200.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 |
| 3SIXT | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 |
| ABSOLUT | 0 | 0.00 | 5 | | i I | 0 | 0.00 |
| APPLE | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 |
| BALCONI | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 |
| BATH & BODY WORKS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 |
| BRONCHO | 0 | 0.00 | 5 | 400.00 | 1 | 0 | 0.00 |
| BUNDLE PROMO | 327 | 0.00 | 0 | 0.00 | ; I | 0 | 0.00 |
| CALBEE | 0 | 0.00 | 106 | | · | 0 | 0.00 |
| CASINO | 0 | 0.00 | 28 | • | i I | 0 | 0.00 |
| CHIVAS REGAL | 0 | 0.00 | 0 | 0.00 | ! I | 0 | 0.00 |
| | | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | n/27/2010 In | nc/Dec |
|--------------------|------|------------------------|-------------|--------------------------|--------------|----------------------|--------------|--------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | · ! ! | | <u>.</u> | | | |
| CLOUD 9 | 0 | 0.00 | 77 | 3,850.00 | -100% | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 3 | 3,300.00 | 1 | 0 | 0.00 | |
| DORITOS | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| DUREX | 0 | 0.00 | 3 | 900.00 | · | 0 | 0.00 | |
| ECO BAG | 0 | 0.00 | 15 | 3,750.00 | ı I | 0 | 0.00 | |
| EFFICASCENT | 0 | 0.00 | 27 | 3,350.00 | : I | 0 | 0.00 | |
| EVAN WILLIAMS | 0 | 0.00 | 1 | 200.00 | 1 | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 16 | 1,600.00 | -100% | 0 | 0.00 | |
| GILLET | 0 | 0.00 | 9 | 1,350.00 | ' I | 0 ! | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 87 | 7,100.00 | ı | 0 | 0.00 | |
| GROWERS | 0 | 0.00 | 137 | 13,700.00 | -100% | 0 | 0.00 | |
| INNERGIE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| JBL | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| KETTLE KORN | 0 | 0.00 | 57 | 5,700.00 | -100% | 0 | 0.00 | |
| LAMPEIN | 0 | 0.00 | 9 | 1,350.00 | -100% | 0 | 0.00 | |
| LAMY | 0 | 0.00 | 0 | 0.00 | : ! | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 12 | 2,160.00 | -100% | 0 | 0.00 | |
| MANZANILLA | 0 | 0.00 | 7 | 700.00 | -100% | 0 | 0.00 | |
| METHYL | 0 | 0.00 | 4 | 480.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 62 | 9,300.00 | -100% | 0 | 0.00 | |
| OMEGA | 0 | 0.00 | 4 | 800.00 | -100% | 0 | 0.00 | |
| PATRON | 0 | 0.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| PERRIER WATER | 0 | 0.00 | 96 | 14,400.00 | -100% | 0 | 0.00 | |
| PIK-A-PIKEL | 0 | 0.00 | 2 | 600.00 | -100% | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 13 | 3,900.00 | -100% | 0 | 0.00 | |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKROSS | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 3 | 750.00 | -100% | 0 | 0.00 | |
| STREPSILS | 0 | 0.00 | 200 | 36,000.00 | -100% | 0 | 0.00 | |
| THE GADGET SHOP | 0 | 0.00 | 1 | 890.00 | -100% | 0 | 0.00 | |
| THE KASE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 37 | 7,020.00 | -100% | 0 | 0.00 | |
| VICTORIA'S SECRET | 1 | 0.00 | 2 | 1,180.00 | ! I | 0 | 0.00 | |
| | | | 1 | | 1 | i 1 1 | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T1 DEP

| BRAND | | ent Sales 4-10/27/2024 | | et Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|---------------------|------------|---------------------------|--------|--------------------------|----------|----------------------|------|-------------|
| <u> </u> | Qty. | Nett | Qty. | Net | 1 1 | Qty. | Net | |
| 1-OUTRIGHT | | | 1 | | |]] | | |
| WHITE CASTLE | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| WHSMITH BAGS | 3,636 | 0.00 | 360 | 0.00 | i | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| YANYAN | 0 | 0.00 | 30 | 3,000.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 38,892 | 5,575,279.43 | 43,200 | 6,037,441.86 | -7% | 0 | 0.00 | ! |
| 2-CONSIGNE | ; | | | | | | | |
| MUHLACH | 1,391 | 687,050.00 | 1,303 | 589,200.00 | 16% | 0 | 0.00 | |
| LCTI | 885 | 175,325.00 | 601 | 114,465.00 | 53% | 0 | 0.00 | |
| 7D CONSIGN | 560 | 163,490.00 | 610 | 169,400.00 | -3% | 0 | 0.00 | |
| JOANNA | 600 | 129,080.00 | 270 | 58,720.00 | 119% | 0 | 0.00 | |
| EMY'S-C | 476 | 125,490.00 | 330 | 70,400.00 | 78% | 0 | 0.00 | |
| CEBU LUCKY | 494 | 124,680.00 | 357 | 79,520.00 | 56% | 0 | 0.00 | |
| FILIPINIANA | 296 | 80,721.00 | 977 | 221,653.00 | -63% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 336 | 62,290.00 | 343 | 58,605.00 | 6% | 0 | 0.00 | - |
| CEBU DRIED MANGOES | 128 | 61,040.00 | 165 | 118,820.00 | -48% | 0 | 0.00 | I I I |
| ES | 170 | 60,930.00 | 66 | 25,585.00 | 138% | 0 | 0.00 | |
| 7D PASPACK | 19 | 55,525.00 | 79 | 167,590.00 | -66% | 0 | 0.00 | ! |
| ADG | 161 | 46,395.00 | 342 | 71,445.00 | -35% | 0 | 0.00 | |
| ABE KENI | 148 | 44,370.00 | 130 | 29,975.00 | 48% | 0 | 0.00 | |
| LOLA NUTTYS | 110 | 41,640.00 | 0 | 0.00 | | 0 | 0.00 | |
| BAHAGHARI | 153 | 37,440.00 | 322 | 63,440.00 | -40% | 0 | 0.00 | |
| BLEEVES | 30 | 36,000.00 | 59 | 70,800.00 | -49% | 0 | 0.00 | ! |
| MARISSA | 226 | 34,400.00 | 361 | 49,680.00 | -30% | 0 | 0.00 | |
| MARKYS | 136 | 29,070.00 | 139 | 23,240.00 | 25% | 0 | 0.00 | |
| AIZA'S | 70 | 22,430.00 | 1 | 250.00 | 8872% | 0 | 0.00 | |
| EDNA`S | 121 | 21,140.00 | 324 | 50,525.00 | -58% | 0 | 0.00 | |
| JOVYS | 63 | 15,820.00 | 211 | 82,370.00 | -80% | 0 | 0.00 | |
| CHOWEE | 70 | 14,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| CEBU DRIED | 42 | 7,545.00 | 0 | 0.00 | | 0 | 0.00 | |
| CEBU BRAND | 20 | 7,000.00 | 55 | 14,300.00 | -51% | 0 | 0.00 | |
| LA2PU | 29 | 6,960.00 | 53 | 8,480.00 | -17% | 0 | 0.00 | |
| ZUMIGUI-C | 22 | 6,400.00 | 33 | 7,650.00 | -16% | 0 | 0.00 | |
| JUAN | 6 | 2,520.00 | 0 | 0.00 | | 0 | 0.00 | |
| THE RAINS | 6 | 2,520.00 | 19 | 5,320.00 | -52% | 0 | 0.00 | l ! |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T1 DEP

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 201 10/01/2019 | | Inc/Dec% |
|--------------------|------------|----------------------------|--------------|--------------------------|----------|-------------------|------|------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | + | | | | <u> </u> | | | i ! |
| G'S DELIGHT | 8 | 2,160.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| RICAH | 4 | 1,440.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CACAO | 2 | 720.00 | 0 | 0.00 | <u> </u> | 0 | 0.00 | i ! |
| KAT-LEINE'S | 1 | 440.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| CHOCOVRON | 1 | 130.00 | 78 | 10,180.00 | -98% | 0 | 0.00 | |
| ALPHA STREAM | 0 | 0.00 | 0 | 0.00 | <u> </u> | 0 | 0.00 | i ! |
| ANKER | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | |
| ASHLEY | 0 | 0.00 | 4 | 2,600.00 | -100% | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 44 | 5,280.00 | -100% | 0 | 0.00 | |
| EMERALD | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| ENG BEE TIN | 0 | 0.00 | 218 | 32,700.00 | -100% | 0 | 0.00 | |
| ILOCOS CHICHACORN | 0 | 0.00 | 47 | 11,750.00 | -100% | 0 | 0.00 | |
| MBD | 0 | 0.00 | 44 | 10,275.00 | -100% | 0 | 0.00 | |
| OH NUTS | 0 | 0.00 | 8 | 4,650.00 | -100% | 0 | 0.00 | i I |
| OTTER BOX | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PEANUT BRITTLE | 0 | 0.00 | 40 | 4,800.00 | -100% | 0 | 0.00 | |
| PENUT BAR | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 32 | 7,780.00 | -100% | 0 | 0.00 | |
| RICO'S | 0 | 0.00 | 1 | 390.00 | -100% | 0 | 0.00 | |
| ROMANAS | 0 | 0.00 | 1 | 450.00 | -100% | 0 | 0.00 | ! ! ! |
| TARGUS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 6,784 | 2,106,161.00 | 7,668 | 2,242,288.00 | -6% | 0 | 0.00 | <u>-</u> |
| TOTALS: | 45,676 | 7,681,440.43 | 50,868 | 8,279,729.86 | -7% | 0 | 0.00 | |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales -10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | |
|---------------------|------|-------------------------|-----------------------------|------------------------|----------|----------------------|------|
| | Qty. | Nett | Qty. | Net | ı | Qty. | Net |
| 1-OUTRIGHT | | | · * - | | | | |
| GOLDILOCKS OUTRIGHT | 355 | 71,690.00 | 597 | 104,740.00 | -31% | 0 ! | 0.00 |
| TRAVEL BLUE | 43 | 39,529.00 | 98 | 104,568.00 | l | 0 | 0.00 |
| PREMIER | 432 | 33,710.00 | 654 | 38,650.00 | i | 0 | 0.00 |
| SKETCHBOOKS | 26 | 27,560.00 | 7 | 7,400.00 | 272% | 0 ! | 0.00 |
| FLAMINGO | 129 | 24,400.00 | 68 | 15,500.00 | 57% | 0 | 0.00 |
| GROOVY | 69 | 13,540.00 | 46 | 10,220.00 | : I | 0 | 0.00 |
| GIFT BUSINESS | 145 | 11,912.00 | 27 | 7,975.00 | ¦ 49% | 0 | 0.00 |
| SAN MIGUEL | 90 | 10,800.00 | 68 | 6,800.00 | 58% | 0 | 0.00 |
| WILKINS | 126 | 10,080.00 | 0 | 0.00 | | 0 | 0.00 |
| CANDY CORNER | 54 | 8,665.00 | 53 | 7,390.00 | 17% | 0 | 0.00 |
| HERSHEY'S | 40 | 8,638.00 | 12 | 3,320.00 | 160% | 0 | 0.00 |
| EVIAN | 32 | 7,650.00 | 50 | 9,200.00 | -16% | 0 | 0.00 |
| LEXINGHAM | 6 | 7,140.00 | 5 | 5,900.00 | 21% | 0 | 0.00 |
| MARS | 120 | 6,812.00 | 16 | 3,300.00 | 106% | 0 | 0.00 |
| OGON | 2 | 6,650.00 | 0 | 0.00 | | 0 | 0.00 |
| TOBLERONE | 33 | 6,050.00 | 42 | 6,830.00 | -11% | 0 | 0.00 |
| COCA COLA | 51 | 6,000.00 | 46 | 5,400.00 | ¦ 11% | 0 | 0.00 |
| HARDYS | 7 | 5,900.00 | 2 | 2,200.00 | 168% | 0 | 0.00 |
| POCARI | 38 | 5,700.00 | 34 | 4,080.00 | 39% | 0 | 0.00 |
| HARIBO | 35 | 5,100.00 | 25 | 3,750.00 | 36% | 0 | 0.00 |
| MENTOS | 39 | 4,300.00 | 42 | 4,200.00 | 2% | 0 | 0.00 |
| PRINGLES | 32 | 3,874.00 | 16 | 2,110.00 | 83% | 0 | 0.00 |
| SANICARE | 55 | 3,550.00 | 48 | 3,635.00 | -2% | 0 | 0.00 |
| FRITO LAY | 32 | 3,400.00 | 20 | 2,280.00 | 49% | 0 | 0.00 |
| ZAINI | 17 | 3,400.00 | 0 | 0.00 | | 0 | 0.00 |
| TROLLI | 15 | 3,100.00 | 22 | 2,600.00 | 19% | 0 | 0.00 |
| NESTLE | 25 | 3,090.00 | 3 | 540.00 | 472% | 0 | 0.00 |
| KATINKO | 16 | 3,020.00 | 0 | 0.00 | | 0 | 0.00 |
| CADBURY | 14 | 2,900.00 | 15 | 2,945.00 | -1% | 0 | 0.00 |
| LINDT | 10 | 2,900.00 | 0 | 0.00 | | 0 | 0.00 |
| FISHERMAN'S FRIEND | 23 | 2,640.00 | 16 | 1,920.00 | | 0 | 0.00 |
| GENERIC MERCHANDISE | 4 | 2,600.00 | 0 | 0.00 | | 0 | 0.00 |
| COOL & CLEAN | 24 | 2,400.00 | 20 | 2,000.00 | ı | 0 | 0.00 |
| JOHNNIE WALKER | 1 | 2,300.00 | 3 | 9,200.00 | <u>.</u> | 0 | 0.00 |
| | | - | i ! | | 1 | , | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 (S32)

| BRAND | | t Sales | | Year | Inc/Dec% | 201 | | Inc/Dec |
|----------------|--------------------|---------------------|------|---------------------|----------|---------------------|-------|---------|
| | 10/01/2024 Qty. | -10/27/2024 Nett | Qty. | 3-10/27/2023 Net | | 10/01/2019- Qty. | Net : | |
| 1-OUTRIGHT | + | | | | } | | | |
| GATORADE | 22 | 2,200.00 | 29 | 2,900.00 | -24% | | 0.00 | |
| NUTELLA | į į | | 1 | | | 0¦ 0¦ | 1 | |
| | 7 | 2,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT | 4 | 2,000.00 | 2 | 1,700.00 | | 0; | 0.00 | |
| LOACKER | 29 | 1,892.00 | 12¦ | 1,215.00 | ı I | 0¦ | 0.00 | |
| CASINO | 23 | 1,760.00 | 5 | 395.00 | : 1 | 0 | 0.00 | |
| RUFFLES | 21 | 1,710.00 | 12 | 960.00 | | 0; | 0.00 | |
| VITA COCO | 17 | 1,700.00 | 4 | 400.00 | i 1 | 0 | 0.00 | |
| CROCO | 11 | 1,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| CABEAU | 1 | 1,600.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| LOTTE | 13 | 1,590.00 | 3 | 450.00 | ' | 0 | 0.00 | |
| SMART C | 15 | 1,500.00 | 29 | 2,900.00 | ı | 0 | 0.00 | |
| ICE BREAKER | 7 | 1,400.00 | 4 | 800.00 | i I | 0 | 0.00 | |
| MOGU MOGU | 14 | 1,400.00 | 7 | 700.00 | ' | 0 | 0.00 | |
| DOUBLEMINT | 44 | 1,380.00 | 33 | 990.00 | 39% | 0 | 0.00 | |
| MERBA | 10 | 1,290.00 | 2 | 300.00 | 330% | 0 | 0.00 | |
| REDBULL | 8 | 1,280.00 | 5 | 800.00 | 60% | 0; | 0.00 | |
| BAILEYS | 1 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY HEARTS-O | 4 | 1,196.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 20 | 1,140.00 | 16 | 800.00 | 42% | 0 | 0.00 | |
| JACK & JILL | 17 | 1,090.00 | 81 | 3,160.00 | -65% | 0 | 0.00 | |
| KINDER BUENO | 10 | 1,080.00 | 4 | 480.00 | 125% | 0 | 0.00 | |
| LEMON DOU | 7 | 1,050.00 | 9 | 1,350.00 | -22% | 0 | 0.00 | |
| MISHMASH | 7 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| TY | 2 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| YANYAN | 8 | 960.00 | 4 | 400.00 | 140% | 0 | 0.00 | |
| OFF | 3 | 900.00 | 2 | 340.00 | 164% | 0 | 0.00 | |
| SISTER | 9 | 900.00 | 9 | 900.00 | 0% | 0 | 0.00 | |
| VICKS | 6 | 900.00 | 4 | 600.00 | 50% | 0 | 0.00 | |
| OISHI | 10 | 800.00 | 31 | 1,548.00 | -48% | 0 | 0.00 | |
| ROYAL | 10 | 760.00 | 1 | 100.00 | ı | 0 | 0.00 | |
| STARBUCKS | 3 | 750.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAITAI | 4 | 720.00 | 0 | 0.00 | | 0 | 0.00 | |
| EFFICASCENT | 6 | 700.00 | 2 | 300.00 | . 1 | 0 | 0.00 | |
| KINDER JOY | 10 | 650.00 | 5 | 500.00 | : 1 | 0 | 0.00 | |
| | | 333.301 | - | 000.00 | 3070 | | 0.001 | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 (S32)

| BRAND | Current 9 10/01/2024-1 | 1 | Last Y 10/01/2023- | | Inc/Dec% | 2019 10/01/2019-10 | lnc/E | /Dec9 |
|--------------------|---------------------------|--------|-----------------------|----------|----------|-----------------------|----------|-------|
| | Qty. | Nett | Qty. | Net | | | Net | |
| 1-OUTRIGHT | | | | | | | <u>-</u> | |
| FRUITELLA | 6 | 600.00 | 3 | 240.00 | 150% | 0 ! | 0.00 | |
| OMEGA | 3 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| PERRIER WATER | 4 | 600.00 | 3 | 450.00 | 33% | 0 | 0.00 | |
| THE GADGET SHOP | 1 | 600.00 | 3 | 2,100.00 | | 0 | 0.00 | |
| WHITEFLOWER | 4 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| GREEN CROSS | 6 | 550.00 | 9 | 700.00 | | 0 | 0.00 | |
| SPRITE | 7 | 540.00 | 1 | 100.00 | | 0 | 0.00 | |
| CHEETOS | 8 | 480.00 | 5 | 780.00 | | 0 | 0.00 | |
| POCKY | 5 | 420.00 | 1 | 120.00 | | 0 | 0.00 | |
| CHIPS AHOY | 4 | 400.00 | 3 | 390.00 | | 0 | 0.00 | |
| SMARTFOOD | 2 | 375.00 | 2 | 300.00 | | 0 | 0.00 | |
| LISTERINE | 2 | 360.00 | 2 | 360.00 | | 0 | 0.00 | |
| BIODERM | 3 | 300.00 | 4 | 400.00 | | 0 | 0.00 | |
| CHUPA CHUPS | 4 | 300.00 | 4 | 380.00 | | 0 ! | 0.00 | |
| GILLET | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 6 | 300.00 | 6 | 600.00 | | 0 | 0.00 | |
| GOYA | 15 | 270.00 | 4 | 400.00 | -32% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| LAMPEIN | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| FIBISCO | 1 | 100.00 | 16 | 1,280.00 | -92% | 0 | 0.00 | |
| DINGDONG | 1 | 50.00 | 0 | 0.00 | | 0 | 0.00 | |
| BACARDI | 0 | 0.00 | 1 | 1,000.00 | -100% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 1 | 80.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 42 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 0 | 0.00 | 3 | 840.00 | -100% | 0 | 0.00 | |
| CALBEE | 0 | 0.00 | 6 | 232.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 6 | 300.00 | -100% | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| DORITOS | 0 | 0.00 | 41 | 1,988.00 | -100% | 0 | 0.00 | |
| E-VIPO | 0 | 0.00 | 23 | 1,150.00 | -100% | 0 | 0.00 | |
| ECO BAG | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| FERRERO ROCHER | 0 | 0.00 | 14 | 1,660.00 | -100% | 0 | 0.00 | |
| FILIPINIANA-O | 0 | 0.00 | 7 | 3,400.00 | -100% | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 5 | 100.00 | -100% | 0 | 0.00 | |
| | | 1 | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales I-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | 201 10/01/2019 | 9 -10/27/2019 | Inc/Dec% |
|---------------------|-------|--------------------------|-------|--------------------------|--------------|-------------------|------------------|--|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u>:</u> | <u>-</u> + | | ! |
| GROWERS | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| GUMMI POP | 0 | 0.00 | 4 | 800.00 | 1 | 0 | 0.00 | l |
| JINRO | 0 | 0.00 | 3 | 600.00 | i I | 0 | 0.00 | I |
| KETTLE KORN | 0 | 0.00 | 3 | 300.00 | · | 0 | 0.00 | |
| MIGHTY BOND | 0 | 0.00 | 3 | 510.00 | -100% | 0 | 0.00 | |
| MODESS | 0 | 0.00 | 6 | 900.00 | -100% | 0 | 0.00 | ! |
| MONDE | 0 | 0.00 | 7 | 350.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| NISSIN | 0 | 0.00 | 5 | 350.00 | -100% | 0 | 0.00 | |
| PAMPERS | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | , |
| RONDOLETTI | 0 | 0.00 | 2 | 112.00 | -100% | 0 ! | 0.00 | |
| SBS | 0 | 0.00 | 2 | 2,160.00 | -100% | 0 | 0.00 | |
| STREPSILS | 0 | 0.00 | 19 | 3,420.00 | -100% | 0 | 0.00 | ! |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| WHSMITH BAGS | 358 | 0.00 | 597 | 0.00 | ! ! ! | 0 | 0.00 | 1 |
| YELLOW TAIL | 0 | 0.00 | 3 | 2,430.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 3,009 | 412,433.00 | 3,206 | 436,273.00 | -5% | 0 | 0.00 | i – – – – ! |
| | 1 | | | | 1 1 1 | | | |
| 2-CONSIGNE | į | | 1 | | 1 1 1 | i | | |
| HEYS | 1 | 6,600.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | l |
| BLEEVES | 2 | 2,400.00 | 0 | 0.00 | ı I | 0 | 0.00 | I |
| ZUMIGUI-C | 2 | 220.00 | 2 | 570.00 | ! I | 0 | 0.00 | ! |
| 7D PASPACK | 0 | 0.00 | 6 | 10,780.00 | 1 | 0¦ | 0.00 | l |
| 7D CONSIGN | 0 | 0.00 | 98 | 21,950.00 | i I | 0 | 0.00 | I |
| ABE KENI | 0 | 0.00 | 17 | 4,945.00 | ' | 0 | 0.00 | l |
| ADG | 0 | 0.00 | 13 | 1,875.00 | ı I | 0 | 0.00 | i . |
| BAHAGHARI | 0 | 0.00 | 13 | 1,960.00 | -100% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 0 | 0.00 | 41 | 6,695.00 | 1 | 0 | 0.00 | l |
| CEBU BRAND | 0 | 0.00 | 3 | 780.00 | i I | 0 | 0.00 | I |
| CEBU DRIED | 0 | 0.00 | 11 | 1,830.00 | · | 0 | 0.00 | l |
| CEBU DRIED MANGOES | 0 | 0.00 | 19 | 5,820.00 | -100% | 0 | 0.00 | |
| CEBU LUCKY | 0 | 0.00 | 35 | 6,880.00 | -100% | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 20 ⁻ 10/01/2019 | 19 -10/27/2019 | Inc/Dec |
|--------------------|-----------------|--------------------------|--------|------------------------|-------------|-------------------------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 2-CONSIGNE | . – – – – – + – | | · | | i i | | | i I |
| DAVAO SWEET | 0 | 0.00 | 7 | 1,260.00 | -100% | 0 | 0.00 | 1 1 1 |
| DELFAS | 0 | 0.00 | 2 | 1,000.00 | 1 | 0 | 0.00 | I |
| EMY'S-C | 0 | 0.00 | 30 | 5,870.00 | i I | 0 | 0.00 | i |
| ES | 0 | 0.00 | 8 | 1,885.00 | ! | 0 | 0.00 | I |
| G`S DELIGHT | 0 | 0.00 | 14 | 2,800.00 | ı I | 0 | 0.00 | |
| ISLAND SOUVENIRS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JOANNA | 0 | 0.00 | 10 | 1,600.00 | -100% | 0 | 0.00 | 1 1 1 |
| JOVYS | 0 | 0.00 | 8 | 2,220.00 | -100% | 0 | 0.00 | |
| JUAN | 0 | 0.00 | 3 | 960.00 | -100% | 0 | 0.00 | |
| KAT-LEINE'S | 0 | 0.00 | 3 | 1,250.00 | -100% | 0 | 0.00 | |
| LA2PU | 0 | 0.00 | 1 | 130.00 | -100% | 0 | 0.00 | i I |
| LCTI | 0 | 0.00 | 24 | 2,220.00 | -100% | 0 | 0.00 | |
| MARKYS | 0 | 0.00 | 13 | 2,180.00 | -100% | 0 | 0.00 | 1 |
| MBD | 0 | 0.00 | 1 | 175.00 | -100% | 0 | 0.00 | |
| PEANUT BRITTLE | 0 | 0.00 | 16 | 1,150.00 | -100% | 0 | 0.00 | 1 1 1 |
| PHIL BRAND CONSIGN | 0 | 0.00 | 7 | 980.00 | -100% | 0 | 0.00 | 1 |
| RUBY | 0 | 0.00 | 10 | 1,540.00 | -100% | 0 | 0.00 | |
| SUNDRY | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| WOW MANI CONSIGN | 0 | 0.00 | 2 | 780.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 5 | 9,220.00 | 421 | 92,525.00 | -90% | 0 | 0.00 | ; ! |
| TOTALS: | 3,014 | 421,653.00 | 3,627 | 528,798.00 | -20% | 0 | 0.00 | |
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RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | nt Sales I-10/27/2024 | Last 10/01/2023 | Year -10/27/2023 | Inc/Dec% 2019 10/01/2019-10/27/2019 | | | Inc/Dec% |
|---------------------|-------|--------------------------|--------------------|---------------------|-------------------------------------|-------|------------|------------|
| | Qty. | Nett | Qty. | Net | l <u>l</u> | Qty. | Net | i I |
| 1-OUTRIGHT | | | ĺ | | | i | | |
| PREMIER | 1,770 | 129,311.71 | 1,679 | 89,940.00 | 43% | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 767 | 103,389.00 | 437 | 62,022.50 | ¦ 66% | 0 | 0.00 | |
| TRAVEL BLUE | 29 | 30,290.00 | 24 | 27,310.00 | 10% | 32 | 42,630.00 | -28% |
| EVIAN | 112 | 25,550.00 | 66 | 12,000.00 | 112% | 926 | 101,092.14 | -74% |
| POCARI | 149 | 22,350.00 | 95 | 11,400.00 | 96% | 199 | 16,890.71 | 32% |
| MENTOS | 179 | 18,950.00 | 100 | 10,000.00 | 89% | 304 | 18,193.71 | 4% |
| JACK & JILL | 176 | 16,700.00 | 80 | 6,120.00 | 172% | 0 | 0.00 | |
| GIFT BUSINESS | 293 | 16,587.50 | 23 | 4,310.00 | 284% | 168 l | 15,575.00 | 6% |
| COCA COLA | 127 | 13,470.00 | 104 | 10,950.00 | 23% | 123 | 10,332.00 | i 30% |
| GATORADE | 126 | 12,600.00 | 133 | 13,300.00 | -5% | 250 | 20,976.00 | -39% |
| LEXINGHAM | 8 | 11,780.00 | 1 | 1,250.00 | 842% | 0 | 0.00 | |
| SMART C | 99 | 9,900.00 | 45 | 4,500.00 | 120% | 0 | 0.00 | |
| DOUBLEMINT | 279 | 9,510.00 | 133 | 3,990.00 | 138% | 26 | 3,270.00 | 190% |
| CANDY CORNER | 44 | 8,925.00 | 37 | 7,360.00 | 21% | 0 | 0.00 | ! |
| SAN MIGUEL | 65 | 7,800.00 | 59 | 5,900.00 | 32% | 105 | 10,500.00 | -25% |
| NESTLE | 69 | 7,450.00 | 4 | 660.00 | 1028% | 5 | 1,650.00 | 351% |
| FRITO LAY | 52 | 7,180.00 | 52 | 7,297.00 | -1% | 83 | 4,458.57 | 61% |
| TOBLERONE | 34 | 7,150.00 | 8 | 1,550.00 | 361% | 73 | 23,120.00 | -69% |
| HERSHEY'S | 42 | 6,760.00 | 9 | 3,200.00 | 111% | 46 | 10,775.00 | -37% |
| TROLLI | 25 | 6,350.00 | 19 | 1,620.00 | 291% | 163 | 27,222.00 | -76% |
| COOL & CLEAN | 63 | 6,300.00 | 46 | 4,600.00 | 36% | 0 | 0.00 | |
| CADBURY | 29 | 6,100.00 | 18 | 2,600.00 | 134% | 34 | 5,762.00 | 5% |
| PRINGLES | 27 | 5,740.00 | 21 | 4,620.00 | 24% | 66 l | 13,142.86 | -56% |
| MOGU MOGU | 50 | 5,000.00 | 34 | 3,400.00 | 47% | 0 | 0.00 | - |
| SANICARE | 60 | 4,560.00 | 14 | 2,440.00 | ¦ 86% | 64 | 4,200.00 | ! 8% |
| MONDE | 95 | 4,330.00 | 62 | 3,085.71 | <u></u> 40% | 0 | 0.00 | |
| TIC TAC | 73 | 4,320.00 | 90 | 4,500.00 | -4% | 45 | 2,700.00 | 60% |
| BEACH HUT | 4 | 4,100.00 | 5 | 4,000.00 | 2% | 6 | 3,395.00 | 20% |
| FISHERMAN'S FRIEND | 30 | 3,600.00 | 25 | 3,000.00 | 20% | 34 | 4,080.00 | -11% |
| FLAMINGO | 18 | 3,600.00 | 14 | 2,650.00 | ¦ 35% | 29 | 7,100.00 | ¦ -49% |
| MARS | 29 | 3,420.00 | 53 | 8,820.00 | -61% | 232 | 28,727.00 | -88% |
| HARIBO | 24 | 3,120.00 | 20 | 3,000.00 | ¦ 4% | 0 | 0.00 | |
| MERBA | 21 | 3,000.00 | 2 | 500.00 | 500% | 1 | 250.00 | 1100% |
| DINGDONG | 57 | 2,800.00 | 10 | 500.00 | 460% | 0 | 0.00 | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|------------------------|--------------|------|----------------------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| STARBUCKS | 11 | 2,750.00 | 0 | 0.00 | 1 1 1 | 80 | 12,360.86 | -77% |
| OISHI | 50 | 2,648.00 | 35 | 1,624.00 | 63% | 0 | 0.00 | |
| M.Y. SAN | 44 | 2,640.00 | 29 | 1,740.00 | į 51% | 0 | 0.00 | |
| TY | 5 | 2,575.00 | 0 | 0.00 | i i | 72 | 23,262.14 | -88% |
| FERRERO ROCHER | 13 | 2,400.00 | 2 | 640.00 | 275% | 21 | 14,800.00 | -83% |
| BROWNIES UNLIMITED | 7 | 2,300.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| SPRITE | 23 | 2,300.00 | 26 | 2,600.00 | -11% | 18 | 1,512.00 | 52% |
| REDBULL | 14 | 2,240.00 | 16 | 2,560.00 | -12% | 0 | 0.00 | |
| GENERIC MERCHANDISE | 5 | 2,200.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| ICE BREAKER | 11 | 2,200.00 | 17 | 3,400.00 | -35% | 10 | 0.00 | |
| ZAINI | 10 | 2,000.00 | 0 | 0.00 | 1 | 6 | 928.00 | 115% |
| POCKY | 23 | 1,840.00 | 5 | 680.00 | 170% | 0 | 0.00 | |
| FOX'S | 12 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY | 16 | 1,600.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| ROYAL | 16 | 1,600.00 | 4 | 400.00 | 300% | 35 | 2,940.00 | -45% |
| LEMON DOU | 10 | 1,500.00 | 14 | 2,100.00 | -28% | 0 | 0.00 | |
| PERRIER WATER | 10 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| SISTER | 15 | 1,500.00 | 4 | 400.00 | 275% | 0 | 0.00 | |
| VITA COCO | 15 | 1,500.00 | 20 | 2,000.00 | -25% | 0 | 0.00 | |
| KATINKO | 7 | 1,320.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKITTLES | 13 | 1,300.00 | 9 | 900.00 | 44% | 11 | 1,100.00 | 18% |
| LOTTE | 9 | 1,230.00 | 10 | 1,020.00 | 20% | 0 | 0.00 | |
| LINDT | 3 | 1,100.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| LISTERINE | 6 | 1,080.00 | 1 | 180.00 | 500% | 0 | 0.00 | |
| FRUITELLA | 10 | 1,000.00 | 26 | 2,080.00 | -51% | 0 | 0.00 | |
| GREEN CROSS | 20 | 1,000.00 | 14 | 1,250.00 | -20% | 1 | 85.00 | 1076% |
| HAITAI | 5 | 900.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| HAPPY HEARTS-O | 2 | 889.00 | 0 | 0.00 | | 0 | 0.00 | |
| RICOLA | 6 | 885.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| RUFFLES | 9 | 870.00 | 13 | 1,920.00 | -54% | 12 | 3,000.00 | -71% |
| C&H | 3 | 700.00 | 5 | 1,000.00 | -30% | 88 | 16,497.14 | -95% |
| NUTELLA | 2 | 700.00 | 0 | 0.00 | | 8 | 1,600.00 | -56% |
| VICKS | 4 | 600.00 | 13 | 2,300.00 | -73% | 10 | 1,600.00 | -62% |
| WHITEFLOWER | 4 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | ! ! ! | | | | 1 | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | ent Sales 4-10/27/2024 | | t Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|--------------------|------|--|------|-------------------------|----------------------|-------------------------------|-----------|-------------|
| - | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | ا ــــــــــــــــــــــــــــــــــــ | | | <u> </u> - - | | | ! |
| CHIPS AHOY | 3 | 450.00 | 15 | 1,300.00 | -65% | 13 | 1,560.00 | -71% |
| GILLET | 3 | 450.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| KINDER JOY | 10 | 440.00 | 19 | 1,900.00 | -76% | 41 | 3,280.00 | -86% |
| GOYA | 13 | 410.00 | 5 | 500.00 | -18% | 0 | 0.00 | ı |
| OFF | 1 | 300.00 | 2 | 360.00 | -16% | 5 | 800.00 | -62% |
| PAMPERS | 2 | 300.00 | 2 | 300.00 | 0% | 0 | 0.00 | i I |
| REXONA | 1 | 300.00 | 4 | 1,200.00 | -75% | 0 | 0.00 | |
| CASINO | 4 | 280.00 | 2 | 140.00 | 100% | 0 | 0.00 | |
| LOCAL SCARF | 1 | 250.00 | 2 | 1,049.00 | -76% | 19 | 9,620.00 | -97% |
| CHUPA CHUPS | 2 | 200.00 | 8 | 680.00 | -70% | 0 | 0.00 | |
| MIGHTY BOND | 1 | 170.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| CHEETOS | 2 | 120.00 | 7 | 1,320.00 | -90% | 77 | 8,200.00 | -98% |
| METHYL | 1 | 120.00 | 0 | 0.00 | | 0 | 0.00 | |
| YANYAN | 1 | 120.00 | 1 | 100.00 | 20% | 17 | 1,700.00 | -92% |
| 7D | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 18 | 3,545.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | ! ! | 13 | 390.00 | -100% |
| ARNOTTS | 0 | 0.00 | 0 | 0.00 | | 22 | 3,020.00 | -100% |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | i I | 6 | 600.00 | -100% |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | ! ! ! | 2 | 5,900.00 | -100% |
| BENETTON | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| BIODERM | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | ! |
| BUNDLE PROMO | 38 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | I I I |
| CABEAU | 0 | 0.00 | 0 | 0.00 | l ! | 8 | 26,800.00 | -100% |
| CALBEE | 0 | 0.00 | 8 | 512.00 | -100% | 0 | 0.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 260.00 | -100% |
| CELLULAR | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 22 | 3,920.00 | -100% |
| CLOUD 9 | 0 | 0.00 | 8 | 400.00 | -100% | 0 | 0.00 | |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 10 | 1,000.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 41 | 6,350.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | i ! | 37 | 2,780.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 69 | 4,790.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 6 | 6,300.00 | -100% |
| | | | 1 | | , - | | | , |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 BUS GATE

| | ty | 4-10/27/2024 Nett | Qty. | 23-10/27/2023 | : I | | 2019 10/01/2019-10/27/2019 | |
|--|-------------------|----------------------|------|---------------|--------------|------|-------------------------------|--------|
| DORITOS E-VIPO EFFICASCENT EXTRA FIBISCO FILIPINIANA-O FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | + - | ! | QIV. | Net | | Qty. | Net | ! |
| DORITOS E-VIPO EFFICASCENT EXTRA FIBISCO FILIPINIANA-O FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | | | | <u> </u> | | | |
| EFFICASCENT EXTRA FIBISCO FILIPINIANA-O FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0¦ | 0.00 | 0 | 0.00 | 1 1 1 | 8 | 2,000.00 | -100% |
| EXTRA FIBISCO FILIPINIANA-O FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 34 | 1,700.00 | -100% | 0 | 0.00 | |
| FIBISCO FILIPINIANA-O FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | |
| FILIPINIANA-O FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 0 | 0.00 | | 23 | 3,105.00 | -100% |
| FIT BAR GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 11 | 880.00 | -100% | 0 | 0.00 | |
| GROWERS GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | i ! |
| GUMMI POP INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | I |
| INNERGIE JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 13 | 1,300.00 | -100% | 26 | 5,325.00 | -100% |
| JUICY FRUIT KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 2 | 400.00 | -100% | 0 | 0.00 | |
| KETTLE KORN KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 1,490.00 | -100% |
| KINDER BUENO LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 0 | 0.00 | l I | 132 | 2,912.00 | -100% |
| LAMPEIN LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | ! |
| LAY'S LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 3 | 360.00 | -100% | 27 | 2,700.00 | -100% |
| LIPTON LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| LOACKER LOCAL HEADWRAP MEIJI | 0 | 0.00 | 0 | 0.00 | | 3 | 360.00 | -100% |
| LOCAL HEADWRAP MEIJI | 0 | 0.00 | 0 | 0.00 | 1 | 131 | 9,170.00 | -100% |
| MEIJI | 0 | 0.00 | 4 | 520.00 | -100% | 48 | 5,850.00 | -100% |
| į – | 0 | 0.00 | 0 | 0.00 | | 2 | 800.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i i | 2 | 500.00 | -100% |
| | 0 | 0.00 | 2 | 400.00 | -100% | 20 | 4,000.00 | -100% |
| MIKE AND IKE | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | |
| MILKY WAY | 0 | 0.00 | 0 | 0.00 | i i | 2 | 0.00 | ! |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 |] | 106 | 6,360.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 18 | 6,900.00 | -100% |
| MODESS | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | 1 |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | 1 1 | 4 | 1,200.00 | -100% |
| NISSIN | 0 | 0.00 | 7 | 490.00 | -100% | 0 | 0.00 | |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 19 | 4,750.00 | -100% |
| NOKIA | 0 | 0.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| OMEGA | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | 1 |
| OREO | 0 | 0.00 | 0 | 0.00 | | 14 | 1,300.00 | -100% |
| PARADISE MANGO | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | - |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 12 | 1,757.14 | -100% |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | t Sales -10/27/2024 | 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|-------------|------------------------|------------|----------------------|-------------|-------------------------------|------------|------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | 1 |
| 1-OUTRIGHT | 1 | 1 | | | ! ! ! | | | |
| QUAKER | 0 | 0.00 | 0 | 0.00 | 1 | 21 | 2,537.14 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 63 | 6,300.00 | -100% |
| RICOA | 0 | 0.00 | 0 | 0.00 | 1 | 15¦ | 1,460.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | I I | 10 | 3,315.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | | 4 | 5,200.00 | -100% |
| SISLEY | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | ! ! ! | 72 | 71,280.00 | -100% |
| SKROSS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 1 | 250.00 | -100% | 3 | 675.00 | -100% |
| STREPSILS | 0 | 0.00 | 23 | 4,140.00 | -100% | 27 | 4,050.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | 1 1 | 25 | 625.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 24 | 1,560.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | i I | 25 | 2,500.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 1,500.00 | -100% |
| WHISPER | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 2,047 | 0.00 | 650 | 0.00 | | 0 | 0.00 | 1 |
| WILKINS | 0 | 0.00 | 0 | 0.00 | | 1,026 | 30,780.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 250.00 | -100% |
| 1-OUTRIGHT Total: | 7,568 | 589,170.21 | 4,644 | 384,990.21 | 53% | 5,740 | 739,353.41 | -20% |
| 2-CONSIGNE | ! ! ! | | | | | ; ; ; | | |
| HEYS | 1 | 6,400.00 | 0 | 0.00 | i ! | 0¦ | 0.00 | - |
| BLEEVES | 5 | 6,000.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| ABE KENI | 0 | 0.00 | 2 | 380.00 | -100% | 0 | 0.00 | |
| ADG | 0 | 0.00 | 77 | 17,550.00 | -100% | 0 | 0.00 | ' |
| BAHAGHARI | 0 | 0.00 | 4 | 480.00 | -100% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 0 | 0.00 | 16 | 2,505.00 | -100% | 0 | 0.00 | |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 3 | 415.00 | -100% | 0 | 0.00 | |
| EDNA`S | 0 | 0.00 | 4 | 700.00 | -100% | 0 | 0.00 | |
| EMERALD | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 5 | 700.00 | -100% | 0 | 0.00 | |
| ENG BEE TIN | 0 | 0.00 | 20 | 3,000.00 | -100% | 0 | 0.00 | 1 |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH NAIA T3 BUS GATE

| | | | | Inc/Dec% | | | Inc/Dec% |
|--------|---|--|---|---|---|---|--|
| Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| İ | | | | | i | | |
| 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 5 | 700.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 40 | 5,740.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 0 | 0.00 | | 1 | 175.00 | -100% |
| 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| 0 | 0.00 | 7 | 1,960.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 1 | 165.00 | -100% | 0 | 0.00 | |
| 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 0 | 0.00 | 1 | 350.00 | -100% | 0 | 0.00 | |
| 6 | 12,400.00 | 187 | 35,495.00 | -65% | 1 | 175.00 | 6985% |
| 7,574 | 601,570.21 | 4,831 | 420,485.21 | 43% | 5,741 | 739,528.41 | -18% |
| | ! ! | | | 1 1 1 | | | |
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WH SMITH T3 INTL (S12)

| Cold Cold | 0/27/2010 In | 2019 2019-10/27 | | 10/0 | Inc/Dec% | | ast Yea | | | rrent Sal | | BRAND |
|---|--------------|--------------------|------|------|----------|-----------|-----------|------|------------|---------------|-------|-------------------|
| COLDILOCKS OUTRIGHT S,792 769,670.00 8,403 1,021,976.00 -24% 0 0 | Net | | | | | | | | | | | |
| GOLDILOCKS OUTRIGHT 5,792 769,670.00 8,403 1,021,976.00 -24% D TRAVEL BLUE 397 581,070.00 577 779,260.00 -25% 279 PREMIBER 1,790 150,531.43 4,113 240,197.32 -37% 0 RED RIBBON 1,400 131,420.00 0 0.00 -14% 736 LEXINGHAM 404 96,064.29 623 1112,590.00 -21% 0 SKETCHBOOKS 53 59,930.00 0 0.00 133 MARS 266 37,587.00 272 53,270.00 -29% 411 CANDY CORNER 150 31,850.00 128 26,990.00 18% 0 HARIBO 209 29,550.00 232 34,800.00 -15% 0 SAN MIGUEL 243 29,160.00 281 28,100.00 3% 144 COCA COLA 232 27,700.00 554 61,350.00 -54% 138 KATINKO | . 171 | -+ | + | | | | | | | + | + | 1-OUTRIGHT |
| TRAVEL BLUE 397 581,070.00 577 779,260.00 -25% 279 PREMIER 1,790 150,531.43 4,113 240,197.32 -37% 0 RED RIBBON 1,400 131,420.00 0 0.00 0.00 736 EVIAN 404 96,064.29 623 112,550.00 -14% 736 LEXINGHAM 58 88,400.00 90 112,900.00 -21% 0 SKETCHBOOKS 53 59,930.00 0 0.00 133 MARS 266 37,587.00 272 53,270.00 -29% 4111 CANDY CORNER 150 31,850.00 128 26,990.00 18% 0 HARIBO 209 29,550.00 232 34,800.00 -15% 0 SAN MIGUEL 243 29,160.00 281 28,100.00 3% 144 COCA COLA 232 27,700.00 554 61,350.00 -54% 138 KATINKO 146 26,690.00 0 0.00 0 0 SANIGARE 237 23,320.00 130 13,520.00 72% 51 GROOVY 156 22,610.00 54 14,580.00 55% 233 JACK & JILL 246 22,460.00 302 23,680.00 -5% 0 FRITO LAY 138 19,550.00 244 29,280.00 -33% 169 MICHELE'S OUTRIGHT 78 17,741.00 74 16,450.00 7% 245 TROLLI 79 17,640.00 49 6,600.00 167% 203 MENTOS 173 17,050.00 381 38,300.00 -55% 208 PRINGLES 622 15,020.00 54 11,880.00 -55% 208 PRINGLES 622 15,020.00 54 11,880.00 -55% 208 PRINGLES 622 15,020.00 54 11,880.00 -55% 208 PRINGLES 622 15,020.00 54 11,880.00 -55% 57 HAPPY HEARTS-O 26 14,221.00 0 0 0.00 -32% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 -32% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 -32% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 -32% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 -32% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 -32% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 -32% 57 HAPPY HEARTS-O 26 15,020.00 54 11,880.00 -55% 208 PRINGLES 62 15,020.00 54 11,880.00 -55% 208 PRINGLES 62 15,020.00 54 11,880.00 -55% 208 PRINGLES 62 15,020.00 54 11,880.00 -55% 208 PRINGLES 62 15,020.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 -32% 17 STARBUCKS 44 11,000.00 0 0.00 66% 0 | 0.00 | 0 | 0 | | -24% | 21 976 00 | ; 8! 1 | 8 40 | 769 670 00 | ; '' 7 | 5 792 | |
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| MENTOS 173 17,050.00 383 38,300.00 -55% 208 PRINGLES 62 15,020.00 54 11,880.00 26% 57 HAPPY HEARTS-O 26 14,221.00 0 0.00 0 COOL & CLEAN 135 13,500.00 201 20,100.00 -32% 0 FISHERMAN'S FRIEND 109 12,960.00 119 14,280.00 -9% 86 GATORADE 127 12,700.00 486 48,600.00 -73% 117 TOBLERONE 59 12,570.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 66% 0 SMART C 105 10,500.00 63 6,300.00 66% 0 | 49,000.00 | 5 49 | 245 | | 7% | 16,450.00 | Ļļ | 7 | 17,741.00 | | 78 | CHELLE'S OUTRIGHT |
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| HAPPY HEARTS-O 26 14,221.00 0 0.00 0 COOL & CLEAN 135 13,500.00 201 20,100.00 -32% 0 FISHERMAN'S FRIEND 109 12,960.00 119 14,280.00 -9% 86 GATORADE 127 12,700.00 486 48,600.00 -73% 117 TOBLERONE 59 12,570.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 12,480.00 | 8 12 | 208 | | -55% | 38,300.00 | }¦ | 38 | 17,050.00 | 1 51 1 | 173 | NTOS |
| COOL & CLEAN 135 13,500.00 201 20,100.00 -32% 0 FISHERMAN'S FRIEND 109 12,960.00 119 14,280.00 -9% 86 GATORADE 127 12,700.00 486 48,600.00 -73% 117 TOBLERONE 59 12,570.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 11,400.00 | 7 11 | 57 | | 26% | 11,880.00 | ļ | 5 | 15,020.00 | ,i -! | 62 | NGLES |
| FISHERMAN'S FRIEND 109 12,960.00 119 14,280.00 -9% 86 GATORADE 127 12,700.00 486 48,600.00 -73% 117 TOBLERONE 59 12,570.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 0.00 | 0 | 0 | | | 0.00 |) | | 14,221.00 | i | 26 | PPY HEARTS-O |
| GATORADE 127 12,700.00 486 48,600.00 -73% 117 TOBLERONE 59 12,570.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 0.00 | 0 | 0 | | -32% | 20,100.00 | | 20 | 13,500.00 | ,1)[1 | 135 | OL & CLEAN |
| TOBLERONE 59 12,570.00 65 30,575.00 -58% 164 VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 10,320.00 | 6¦ 10 | 86 | | -9% | 14,280.00 |) | 11 | 12,960.00 | į | 109 | HERMAN'S FRIEND |
| VOLVIC 82 12,300.00 0 0.00 81 STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 9,360.00 | 7 9 | 117 | | -73% | 48,600.00 | ; | 48 | 12,700.00 | | 127 | TORADE |
| STARBUCKS 44 11,000.00 0 0.00 86 NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 37,000.00 | 4 37 | 164 | | -58% | 30,575.00 |) | 6 | 12,570.00 | l¦ | 59 | BLERONE |
| NESTLE 97 10,710.00 5 1,500.00 614% 13 SMART C 105 10,500.00 63 6,300.00 66% 0 | 8,100.00 | i1¦ 8 | 81 | | | 0.00 |)¦ | | 12,300.00 | ' 'I | 82 | LVIC |
| SMART C 105 10,500.00 63 6,300.00 66% 0 | 14,190.00 | 6 14 | 86 | | | 0.00 |) | | 11,000.00 | | 44 | ARBUCKS |
| | 3,086.00 | 3 3 | 13 | | 614% | 1,500.00 | 5 | | 10,710.00 | d ! | 97 | STLE |
| CADBURY 68 10,150.00 209 43,080.00 -76% 259 | 0.00 | 0 | 0 | | 66% | 6,300.00 | 3 | 6 | 10,500.00 | | 105 | ART C |
| | 64,405.00 | 9 64 | 259 | | -76% | 43,080.00 |)¦ | 20 | 10,150.00 | ,1 11 | 68 | DBURY |
| LEMON DOU 66 9,900.00 81 12,150.00 -18% 0 | 0.00 | 0 | 0 | | -18% | 12,150.00 | l! | 8 | 9,900.00 | į | 66 | MON DOU |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 20 | 19)-10/27/2019 | Inc/Dec |
|--------------------|----------|--------------------------|----------|------------------------|----------|--------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | i | Qty. | Net | <u>.</u> |
| 1-OUTRIGHT | | | · | | <u> </u> | | | ! ! |
| MOGU MOGU | 97 | 9,700.00 | 149 | 14,900.00 | -34% | 0 | 0.00 | i ! |
| VITA COCO | 88 | 8,800.00 | 85 | 8,500.00 | l l | 58 | 4,350.00 | I |
| REDBULL | 53 | 8,480.00 | 43 | 6,880.00 | : I | 40¦ | 5,200.00 | i |
| TY | 1 | 8,320.00 | 1 | | ' | 1 | 2,797.00 | 1 |
| HERSHEY'S | 16 73 | | 0; 70 | 0.00 | ı I | 12 | | 1 |
| | 1 | 7,850.00 | 72 | 19,955.00 | : I | 125 | 30,070.00 | : |
| CHEETOS | 26 | 7,800.00 | 76 | 22,800.00 | 1 | 105¦ | 15,790.00 | 1 |
| SABROSO | 5 | 7,500.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| GIFT BUSINESS | 93 | 7,341.00 | 15 | 4,169.00 | ' | 208 | 41,709.00 | 1 |
| DOUBLEMINT | 267 | 7,280.00 | 478 | 14,340.00 | ı I | 30 | 4,050.00 | I |
| TIC TAC | 126 | 7,020.00 | 155 | 8,470.00 | : I | 3 | 180.00 | : |
| E-VIPO | 134 | 6,700.00 | 22 | 1,100.00 | | 0; | 0.00 | 1 |
| BROWNIES UNLIMITED | 19 | 5,500.00 | 0 | 0.00 | i I | 0 | 0.00 | i e |
| JINRO | 27 | 5,400.00 | 29 | 5,800.00 | ' | 10 | 2,000.00 | 1 |
| WHITEFLOWER | 25 | 5,350.00 | 0 | 0.00 | ı | 0 | 0.00 | 1 |
| KINDER BUENO | 45 | 4,800.00 | 62 | 7,440.00 | : I | 36 | 3,600.00 | |
| FRUITELLA | 46 | 4,200.00 | 85 | 6,800.00 | | 0 | 0.00 | I |
| DINGDONG | 80 | 4,000.00 | 73 | 3,650.00 | i I | 0 | 0.00 | i i |
| ROSAL | 22 | 3,950.00 | 0 | 0.00 | ' | 0 | 0.00 | ı |
| OISHI | 48 | 3,800.00 | 44 | 3,680.00 | 3% | 0 | 0.00 | |
| ZAINI | 13 | 3,400.00 | 0 | 0.00 | ! ! | 1 | 320.00 | 962% |
| SISTER | 32 | 3,200.00 | 57 | 5,700.00 | -43% | 0¦ | 0.00 | |
| KINDER JOY | 96 | 3,080.00 | 44 | 4,400.00 | -30% | 70 | 5,024.00 | -38% |
| BEACH HUT | 3 | 2,900.00 | 6 | 3,800.00 | -23% | 5 | 4,785.00 | -39% |
| POCKY | 33 | 2,900.00 | 33 | 3,600.00 | -19% | 0 | 0.00 | 1 |
| HAPPY | 27 | 2,700.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| LINDT | 8 | 2,600.00 | 0 | 0.00 |] | 0 | 0.00 | 1 |
| LOTTE | 22 | 2,580.00 | 8 | 1,200.00 | 115% | 0 | 0.00 | i I |
| CHIPS AHOY | 21 | 2,400.00 | 40 | 4,150.00 | -42% | 0 | 0.00 | |
| ROYAL | 24 | 2,400.00 | 72 | 7,200.00 | -66% | 31 | 2,325.00 | 3% |
| NONGSHIM | 11 | 2,250.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| FERRERO ROCHER | 6 | 2,160.00 | 25 | 13,500.00 | -84% | 51 | 40,240.00 | -94% |
| SPRITE | 20 | 2,000.00 | 40 | 4,000.00 | -50% | 21 | 1,575.00 | 1 |
| EFFICASCENT | 12 | 1,800.00 | 53 | 6,500.00 | ı | 0 | 0.00 | 1 |
| SMARTFOOD | 7 | 1,750.00 | 8 | 2,000.00 | ' | 14 | 3,150.00 | ! |
| | | 1 1 | ; ! | • | | i 1 | , | 1 |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales I-10/27/2024 | Last \ | Year -10/27/2023 | Inc/Dec% | 201 | 9 -10/27/2019 | Inc/Dec% |
|---------------------|------|--------------------------|--------|---------------------|----------|------|------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| OFF | 5 | 1,500.00 | 2 | 600.00 | 150% | 9 | 1,500.00 | 0% |
| SBS | 3 | 1,440.00 | 0 | 0.00 | | 14 | 22,000.00 | 1 |
| SKITTLES | 22 | 1,400.00 | 54 | 5,400.00 | -74% | 31 | 3,100.00 | -54% |
| GENERIC MERCHANDISE | 4 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOQI | 1 | 1,200.00 | 2 | 1,600.00 | -25% | 15 | 14,400.00 | -91% |
| RUFFLES | 4 | 1,200.00 | 25 | 7,500.00 | -84% | 13 | 3,075.00 | -60% |
| DESTINATION TRAVEL | 1 | 1,100.00 | 2 | 800.00 | 37% | 17 | 18,650.00 | ¦ -94% |
| FOX'S | 7 | 1,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| OKAMOTO | 7 | 910.00 | 0 | 0.00 | | 1 | 350.00 | 160% |
| ANOMEO | 2 | 900.00 | 0 | 0.00 | | 0 | 0.00 | |
| LAMPEIN | 5 | 750.00 | 5 | 750.00 | 0% | 0 | 0.00 | i I |
| METHYL | 6 | 720.00 | 3 | 360.00 | 100% | 0 | 0.00 | |
| NUTELLA | 2 | 700.00 | 0 | 0.00 | | 8 | 1,600.00 | -56% |
| MERBA | 2 | 600.00 | 2 | 500.00 | 20% | 10 | 2,500.00 | -76% |
| OMEGA | 3 | 600.00 | 19 | 3,800.00 | -84% | 0 | 0.00 | |
| PERRIER WATER | 3 | 600.00 | 37 | 5,550.00 | -89% | 0 | 0.00 | i ! |
| VICTORIA'S SECRET | 1 | 590.00 | 0 | 0.00 | | 0 | 0.00 | |
| GILLET | 3 | 450.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAITAI | 2 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| MISHMASH | 2 | 310.00 | 1 | 750.00 | -58% | 11 | 7,500.00 | -95% |
| CLOUD 9 | 5 | 250.00 | 23 | 1,030.00 | -75% | 0 | 0.00 | |
| LOACKER | 1 | 220.00 | 1 | 220.00 | 0% | 51 | 4,745.00 | -95% |
| MANTYX | 1 | 200.00 | 0 | 0.00 | | 4 | 998.00 | -79% |
| MONIEGOLD BANGKOK | 2 | 180.00 | 6 | 900.00 | -80% | 0 | 0.00 | i ! |
| GOYA | 6 | 120.00 | 64 | 6,400.00 | -98% | 0 | 0.00 | |
| FIBISCO | 1 | 100.00 | 48 | 3,510.00 | -97% | 0 | 0.00 | |
| VOORTMAN | 1 | 80.00 | 1 | 400.00 | -80% | 8 | 2,400.00 | -96% |
| 7D | 0 | 0.00 | 0 | 0.00 | | 236 | 59,865.00 | -100% |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | | 10 | 2,000.00 | -100% |
| APPLE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 3 | 300.00 | -100% |
| BACARDI | 0 | 0.00 | 0 | 0.00 | | 1 | 600.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | | 4 | 400.00 | -100% |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | | 13 | 1,690.00 | -100% |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-------------------|------|--------------------------|------|------------------------|----------|-------------------------------|------------|--------------|
| | Qty. | 4-10/27/2024 Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | + - | | | | - | | | |
| BATH & BODY WORKS | 0 | 0.00 | 1 | 350.00 | -100% | 0 | 0.00 | |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 6 | 17,800.00 | l |
| BIODERM | 0 | 0.00 | 11 | 1,100.00 | i 1 | 0 | 0.00 | I |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | | 9 | 630.00 | l |
| BLOOM & GROW | 0 | 0.00 | 0 | 0.00 | ı | 5 | 13,500.00 | I |
| BRONCHO | 0 | 0.00 | 6 | 480.00 | : 1 | 0 | 0.00 | |
| BUNDLE PROMO | 199 | 0.00 | 0 | 0.00 | | 0 | 0.00 | l |
| C&H | 0 | 0.00 | 6 | 1,200.00 | i 1 | 28 | 5,300.00 | I |
| CABEAU | 0 | 0.00 | 2 | 2,395.00 | ' I | 66 | 167,200.00 | ! |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | ı | 1 | 65.00 | I |
| CASINO | 0 | 0.00 | 35 | 2,705.00 | | 0 ! | 0.00 | ! |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 6 | 1,200.00 | l |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 30 [¦] | 3,000.00 | i |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 25 | 5,050.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 28 | 2,240.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 11 | 4,400.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 65 | 4,550.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | | 44 | 10,190.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 10 | 2,500.00 | -100% |
| ECO BAG | 0 | 0.00 | 17 | 4,250.00 | -100% | 0 | 0.00 | |
| EL HOMBRE | 0 | 0.00 | 0 | 0.00 | | 5 | 750.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | | 5 | 1,000.00 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 115 | 15,525.00 | -100% |
| FIT BAR | 0 | 0.00 | 7 | 700.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 14 | 4,045.00 | -100% |
| FUNDADOR | 0 | 0.00 | 0 | 0.00 | | 2 | 1,360.00 | -100% |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 12 | 6,000.00 | -100% |
| GREEN CROSS | 0 | 0.00 | 71 | 4,850.00 | -100% | 26 | 1,785.00 | -100% |
| GREY GOOSE | 0 | 0.00 | 0 | 0.00 | | 1 | 2,080.00 | -100% |
| GROWERS | 0 | 0.00 | 36 | 6,700.00 | -100% | 15 | 3,000.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 57 | 11,400.00 | -100% | 31 | 6,200.00 | -100% |
| ILLY-O | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ' |
| INNERGIE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 201 10/01/2019 | 9 -10/27/2019 | Inc/Dec% |
|----------------|------|------------------------|------|----------------------|----------|-------------------|------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | I I |
| 1-OUTRIGHT | | | | i | | | | - - |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 59¦ | 1,420.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 8 | 800.00 | 1 | 0 | 0.00 | I |
| KISSNY | 0 | 0.00 | 0 | 0.00 | | 3 | 1,500.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | | 13 | 1,300.00 | -100% |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 3 | 360.00 | -100% |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 81¦ | 5,670.00 | -100% |
| LISTERINE | 0 | 0.00 | 16 | 2,880.00 | -100% | 0 | 0.00 | |
| LOCAL HEADWRAP | 0 | 0.00 | 2 | 800.00 | -100% | 6 | 1,800.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 9 | 6,110.00 | -100% | 26 | 11,576.00 | -100% |
| MANILLE LIQUER | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| MANZANILLA | 0 | 0.00 | 9 | 900.00 | -100% | 0 | 0.00 | |
| MARLBORO | 0 | 0.00 | 0 | 0.00 | | 269 | 53,800.00 | -100% |
| MEIJI | 0 | 0.00 | 0 | 0.00 | | 18 | 6,750.00 | -100% |
| MIGHTY BOND | 0 | 0.00 | 2 | 340.00 | -100% | 9 | 790.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | | 172 | 10,320.00 | -100% |
| MODESS | 0 | 0.00 | 3 | 450.00 | -100% | 0 | 0.00 | |
| MONDE | 0 | 0.00 | 42 | 2,100.00 | -100% | 0 | 0.00 | |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 20 | 6,000.00 | -100% |
| NAPOLEON | 0 | 0.00 | 0 | 0.00 | | 6 | 900.00 | -100% |
| NIVEA | 0 | 0.00 | 1 | 100.00 | -100% | 53 | 10,685.00 | -100% |
| NOKIA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PALAWAN RUM | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| PANDA | 0 | 0.00 | 0 | 0.00 | | 34 | 850.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 6 | 600.00 | -100% |
| PIK-A-PIKEL | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | ! |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 23 | 3,450.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 21 | 1,750.00 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 88 | 8,800.00 | -100% |
| REXONA | 0 | 0.00 | 15 | 4,500.00 | -100% | 0 | 0.00 | |
| RHEA ACEITE | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 4 | 400.00 | -100% |
| SAMSUNG | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 196 | 11,750.00 | -100% |
| SKINNY COW | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 |] |
| | | 1 1 1 | | | | ! ! ! | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | ent Sales 24-10/27/2024 | | t Year 23-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|--------|----------------------------|-------------|-------------------------|----------|-------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | · | | | | | i ! |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMART STEPS | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 480.00 | 1 |
| SNACK BOX | 0 | 0.00 | 1 | 250.00 | i 1 | 0 | 0.00 | i |
| SONY | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | Į. |
| STREPSILS | 0 | 0.00 | 119 | 21,420.00 | -100% | 80 | 12,000.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 48 | 1,200.00 | 1 |
| THE KASE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,000.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 12 | 780.00 | -100% |
| VERY OLD CAPTAIN | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| VICKS | 0 | 0.00 | 45 | 6,750.00 | -100% | 21 | 2,700.00 | -100% |
| VIGAN BASI | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | ¦ -100% |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 8 | 800.00 | -100% |
| WHITE CASTLE | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| WHSMITH BAGS | 4,401 | 0.00 | 4,975 | 3,500.00 | -100% | 0 | 0.00 | i ! |
| WILKINS | 0 | 0.00 | 0 | 0.00 | | 1,523 | 45,690.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 5 | 625.00 | -100% |
| YANYAN | 0 | 0.00 | 15 | 1,500.00 | -100% | 8 | 700.00 | -100% |
| 1-OUTRIGHT Total: | 19,812 | 2,569,265.71 | 26,037 | 3,232,242.32 | -20% | 9,433 | 1,969,070.43 | 30% |
| 2-CONSIGNE | | 1 1 1 | i ! ! | | | | | |
| MUHLACH | 913 | 453,350.00 | 707 | 313,900.00 | 44% | 0 | 0.00 | ! ! |
| ISLAND SOUVENIRS | 1,201 | 382,639.00 | 553 | 182,545.50 | 109% | 0 | 0.00 | |
| FILIPINIANA | 224 | 62,985.00 | 310 | 75,605.00 | -16% | 115 | 24,811.00 | 153% |
| BLEEVES | 33 | 39,600.00 | 17 | 20,400.00 | 94% | 40 | 34,000.00 | 16% |
| 7D CONSIGN | 55 | 18,400.00 | 54 | 13,970.00 | 31% | 3 | 420.00 | 4280% |
| EMY'S-C | 47 | 11,960.00 | 134 | 27,020.00 | -55% | 15 | 2,250.00 | 431% |
| 7D PASPACK | 4 | 10,125.00 | 10 | 15,500.00 | -34% | 0 | 0.00 | |
| HEYS | 3 | 9,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADG | 16 | 5,320.00 | 76 | 15,685.00 | -66% | 0 | 0.00 | |
| MARKYS | 23 | 5,160.00 | 17 | 2,880.00 | 79% | 0 | 0.00 | |
| LCTI | 28 | 5,090.00 | 76 | 10,145.00 | -49% | 0 | 0.00 | |
| CHOWEE | 23 | 4,600.00 | 0 | 0.00 | | 0 | 0.00 | i i |
| LOLA NUTTYS | 9 | 3,870.00 | 0 | 0.00 | | 0 | 0.00 | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-10/27/2024 | Last Year 10/01/2023-10/27/2023 | | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | lnc/Dec% |
|---------------------|------|--------------------------|------------------------------------|-----------|----------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | - | | | _! |
| ZUMIGUI-C | 11 | 3,070.00 | 21 | 5,530.00 | -44% | 0 | 0.00 | |
| JOVYS | 13 | 2,145.00 | 18 | 4,680.00 | | 0 | 0.00 | 1 |
| BAHAGHARI | 14 | 2,100.00 | 67 | 11,440.00 | | 0 | 0.00 | i |
| ABE KENI | 4 | 1,080.00 | 81 | 21,725.00 | | 0 | 0.00 | 1 |
| THE RAINS | 1 | 420.00 | 0 | 0.00 | ı | 0 | 0.00 | 1 |
| CACAO | 1 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADORA | 0 | 0.00 | 1 | 130.00 | 1 | 0 | 0.00 | 1 |
| AIZA'S | 0 | 0.00 | 14 | 5,900.00 | | 0 | 0.00 | i |
| ALPHA STREAM | 0 | 0.00 | 0 | 0.00 | · | 2 | 355.00 | 1 |
| ANKER | 0 | 0.00 | 0 | 0.00 | 1 | 19 | 16,640.00 | 1 |
| APCEI | 0 | 0.00 | 0 | 0.00 | | 17 | 9,150.00 | |
| BEAD STUDIO | 0 | 0.00 | 1 | 450.00 | | 0 | 0.00 | 1 |
| BONG BONG'S CONSIGN | 0 | 0.00 | 57 | 9,540.00 | i 1 | 0 | 0.00 | i |
| CARL'S | 0 | 0.00 | 0 | 0.00 | ' | 1 | 320.00 | 1 |
| CEBU DRIED | 0 | 0.00 | 26 | 3,925.00 | -100% | 19 ¹ | 2,630.00 | -100% |
| CEBU DRIED MANGOES | 0 | 0.00 | 41 | 12,820.00 | | 7 | 1,900.00 | 1 |
| CEBU LUCKY | 0 | 0.00 | 43 | 11,680.00 | | 0 | 0.00 | 1 |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | | 12 | 3,000.00 | -100% |
| CHRISTINE | 0 | 0.00 | 5 | 710.00 | -100% | 0 | 0.00 | |
| CREAMBAR | 0 | 0.00 | 5 | 1,250.00 | -100% | 0 | 0.00 | 1 |
| DELFAS | 0 | 0.00 | 1 | 500.00 | -100% | 0 | 0.00 | |
| EMPERORS | 0 | 0.00 | 4 | 1,900.00 | -100% | 0 | 0.00 | |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 23 | 3,450.00 | -100% |
| ENG BEE TIN | 0 | 0.00 | 32 | 4,800.00 | -100% | 0 | 0.00 | i 1 |
| ES | 0 | 0.00 | 40 | 13,515.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 366 | 135,740.00 | -100% |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 65 | 16,280.00 | -100% |
| ILLY-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ILOCOS CHICHACORN | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | 1 |
| JOANNA | 0 | 0.00 | 25 | 6,720.00 | -100% | 21 | 3,840.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | | 17 | 1,875.00 | -100% |
| LAMY | 0 | 0.00 | 0 | 0.00 | | 1 | 995.00 | -100% |
| MARISSA | 0 | 0.00 | 67 | 9,540.00 | -100% | 0 | 0.00 | |
| MINISO-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 10/01/201 | Inc/Dec% | |
|---------------------------|---------------|--------------------------|----------------------|----------------------|-------------|-----------------|--------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | + - ! ! | | | | <u> </u> | | | - |
| PEANUT BRITTLE | 0 | 0.00 | 5 | 600.00 | -100% | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 10 | 2,000.00 | I . | 0 | 0.00 | l |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | i I | 34 | 9,720.00 | I |
| PRAIA PILIPINAS | 0 | 0.00 | 1 | 60.00 | ' | 53 | 4,550.00 | ı |
| SASMUAN CONSIGN | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 230.00 | -100% |
| SD | 0 | 0.00 | 7 | 1,120.00 | -100% | 0 | 0.00 | |
| SPECIAL BAGNET | 0 | 0.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| SUNDRY | 0 | 0.00 | 2 | 260.00 | -100% | 0 | 0.00 | |
| TARGUS | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | ' |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 |] | 4 | 1,080.00 | -100% |
| 2-CONSIGNE Total: | 2,623 | 1,022,074.00 | 2,529 | 808,695.50 | 26% | 835 | 273,236.00 | 274% |
| TOTALS: | 22,435 | 3,591,339.71 | 28,566 | 4,040,937.82 | -11% | 10,268 | 2,242,306.43 | 60% |
| | | | | | | | | |
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RunDate:

WH SMITH T4 -AM

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 019 9-10/27/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|--------------------------|----------|--------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | i ! |
| TRAVEL BLUE | 56 | 59,280.00 | 20 | 17,210.00 | 244% | 0 | 0.00 | |
| PREMIER | 520 | 40,330.00 | 364 | 22,150.00 | 1 | 0 | 0.00 | 1 |
| GOLDILOCKS OUTRIGHT | 343 | 35,580.00 | 248 | 33,360.00 | | 0 | 0.00 | i ! |
| GIFT BUSINESS | 370 | 17,873.00 | 25 | 4,650.00 | 284% | 12 | 5,695.00 | 213% |
| MARS | 84 | 17,226.00 | 64 | 15,650.00 | 10% | 315 | 35,645.00 | -51% |
| FRITO LAY | 113 | 13,580.00 | 49 | 9,030.00 | : 1 | 115 | 24,625.00 | -44% |
| TOBLERONE | 93 | 13,450.00 | 40 | 14,900.00 | -9% | 120 | 66,700.00 | ¦ -79% |
| NESTLE | 76 | 11,000.00 | 11 | 2,400.00 | 358% | 99¦ | 33,410.00 | -67% |
| MENTOS | 87 | 10,400.00 | 76 | 7,580.00 | 37% | 0 | 0.00 | |
| COCA COLA | 86 | 10,000.00 | 76 | 9,350.00 | 6% | 0 | 0.00 | |
| CHEETOS | 31 | 9,300.00 | 0 | 0.00 | | 41 | 9,075.00 | 2% |
| LEXINGHAM | 6 | 9,245.00 | 4 | 5,240.00 | 76% | 0 | 0.00 | |
| GATORADE | 92 | 9,200.00 | 60 | 6,000.00 | 53% | 327 | 22,890.00 | -59% |
| TROLLI | 34 | 8,300.00 | 2 | 300.00 | 2666% | 52 | 5,480.00 | 51% |
| SAN MIGUEL | 55 | 8,250.00 | 10 | 1,000.00 | 725% | 252 | 25,200.00 | -67% |
| POCARI | 45 | 6,750.00 | 39 | 4,680.00 | 44% | 370 | 31,450.00 | -78% |
| CANDY CORNER | 28 | 6,700.00 | 21 | 4,500.00 | 48% | 0 | 0.00 | |
| CADBURY | 27 | 6,550.00 | 35 | 10,850.00 | -39% | 194 l | 37,380.00 | -82% |
| CHIVAS REGAL | 2 | 6,000.00 | 1 | 3,000.00 | 100% | 4 | 10,700.00 | -43% |
| SANICARE | 65 | 5,560.00 | 15 | 1,270.00 | 337% | 35 | 2,745.00 | 102% |
| JACK & JILL | 55 | 5,420.00 | 69 | 5,520.00 | -1% | 0 | 0.00 | |
| PRINGLES | 20 | 5,000.00 | 42 | 9,240.00 | -45% | 155 | 30,840.00 | -83% |
| REDBULL | 30 | 4,800.00 | 16 | 2,560.00 | 87% | 77 | 10,010.00 | -52% |
| KINDER JOY | 116 | 4,740.00 | 7 | 700.00 | 577% | 159 | 12,200.00 | -61% |
| SMART C | 47 | 4,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUBLEMINT | 108 | 4,440.00 | 58 | 1,740.00 | 155% | 0 | 0.00 | |
| OISHI | 55 | 4,340.00 | 15 | 1,220.00 | 255% | 0 | 0.00 | ! ! ! |
| FISHERMAN'S FRIEND | 37 | 4,320.00 | 21 | 2,520.00 | 71% | 47 | 5,640.00 | -23% |
| LEMON DOU | 26 | 3,900.00 | 5 | 750.00 | 420% | 0 | 0.00 | i I |
| OFF | 13 | 3,900.00 | 1 | 300.00 | 1200% | 4 | 640.00 | 509% |
| HERSHEY'S | 23 | 3,890.00 | 23 | 7,270.00 | -46% | 180 | 59,260.00 | -93% |
| FERRERO ROCHER | 13 | 3,850.00 | 1 | 300.00 | 1183% | 85 | 34,750.00 | -88% |
| LINDT | 10 | 3,650.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| COOL & CLEAN | 31 | 3,100.00 | 28 | 2,800.00 | 10% | 0 | 0.00 | ; ! ! |
| | | 1 | 1 | | | i i | | |

RunDate:

WH SMITH T4 -AM

Period: 10/01/2024-10/27/2024

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|------|------------------------|-----------|----------------------|---------------|-------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u>!</u> ! | | | ! ! ! |
| LOTTE | 17 | 2,910.00 | 6 | 2,150.00 | 35% | 3 | 1,575.00 | 84% |
| BAILEYS | 2 | 2,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| NUTELLA | 8 | 2,800.00 | 0¦ | 0.00 | i I | 57¦ | 11,400.00 | i |
| STARBUCKS | 12 | 2,750.00 | 0; | 0.00 | | 219 | 31,218.50 | I |
| HARIBO | 16 | 2,400.00 | 21 | 3,150.00 | 1 | 0 | 0.00 | 1 |
| KINDER BUENO | 32 | 2,400.00 | 21¦ 9¦ | 1,080.00 | : I | 45¦ | 6,600.00 | : |
| MOGU MOGU | 1 | 2,200.00 | 38 | 3,800.00 | 1 | į į | 0.00 | 1 |
| | 22 | | ! | | i I | 0 | | |
| POCKY | 18 | 2,160.00 | 0 | 0.00 | | 0; | 0.00 | l |
| CROCO | 14 | 2,100.00 | 0¦ | 0.00 | 1 | 0; | 0.00 | 1 |
| FRUITELLA | 21 | 2,100.00 | 11 | 880.00 | : I | 0 | 0.00 | ! |
| JOSE CUERVO | 1 | 2,000.00 | 1; | 2,000.00 | 1 | 0; | 0.00 | l . |
| ZAINI | 5 | 2,000.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| STREPSILS | 11 | 1,980.00 | 18 | 2,730.00 | ' | 59 | 8,850.00 | 1 |
| TIC TAC | 33 | 1,840.00 | 19¦ | 950.00 | 1 | 115¦ | 5,750.00 | 1 |
| PERRIER WATER | 12 | 1,800.00 | 12 | 1,800.00 | : I | 0 | 0.00 | |
| SPRITE | 18 | 1,800.00 | 17 | 1,700.00 | 1 | 0 | 0.00 | I |
| LOACKER | 7 | 1,540.00 | 8 | 1,760.00 | -12% | 70 | 11,659.00 | -86% |
| GOYA | 71 | 1,510.00 | 5 | 500.00 | 202% | 0 | 0.00 | 1 1 |
| MICHELLES OUTRIGHT | 6 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| TY | 3 | 1,485.00 | 0 | 0.00 | i I | 0 | 0.00 | ! ! |
| MONDE | 29 | 1,450.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| LISTERINE | 8 | 1,440.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| EVIAN | 9 | 1,350.00 | 58 | 11,200.00 | -87% | 1,586 | 168,526.00 | -99% |
| RUFFLES | 5 | 1,350.00 | 4 | 1,200.00 | 12% | 10 | 2,500.00 | -46% |
| BROWNIES UNLIMITED | 5 | 1,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 12 | 1,200.00 | 26 | 2,600.00 | -53% | 180 | 13,500.00 | -91% |
| GRANNY GOOSE | 12 | 1,100.00 | 11 | 880.00 | ' | 0 | 0.00 | 1 |
| ROYAL | 11 | 1,100.00 | 8 | 800.00 | 37% | 0 | 0.00 | 1 |
| KATINKO | 5 | 1,030.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| BACARDI | 1 | 1,000.00 | 0 | 0.00 | 1 | 11 | 8,325.00 | 1 |
| BEACH HUT | 1 | 700.00 | 5 | 6,600.00 | i I | 11 | 7,407.00 | i |
| SISTER | 7 | 700.00 | 2 | 200.00 | | 0 | 0.00 | |
| GREEN CROSS | 9 | 650.00 | 2 | 200.00 | i I | 20 | 1,200.00 | i . |
| FIBISCO | 7 | 600.00 | 12 | 870.00 | <u>'</u> | 0 | 0.00 | ! |
| 5.500 | | 300.001 | _ | 070.00 | . 0170 | | 0.00 | |

RunDate:

WH SMITH T4 -AM

Period: 10/01/2024-10/27/2024

| BRAND | | rent Sales 024-10/27/2024 | | st Year 023-10/27/2023 | Inc/Dec% | | 2019 19-10/27/2019 | Inc/Dec% |
|------------------------|----------|------------------------------|------|---------------------------|---------------|------------|-----------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | ! | ; | | | <u>.</u> ! | ! ! | | i ! |
| VICKS | 4 | 600.00 | 5 | 750.00 | -20% | 0 | 0.00 | |
| EFFICASCENT | 5 | ' | | l . | 1 | 0 | 0.00 | 1 |
| SMARTFOOD | 3 | 500.00 | 0 | 0.00 | : ! | 12 | 2,700.00 | -81% |
| YANYAN | 5 | 500.00 | 0 | 0.00 | ! ! ! | 0 ! | 0.00 | |
| C&H | 2 | ' | 5 | 1,000.00 | -55% | 26 | 5,200.00 | -91% |
| E-VIPO | 8 | 400.00 | 11 | | : 1 | 0 | 0.00 | ! ! ! |
| NONGSHIM | 2 | 400.00 | 8 | 1,600.00 | -75% | 0 | 0.00 | |
| SKITTLES | 4 | ' | 11 | 1,100.00 | -63% | 0 | 0.00 | ! ! |
| CASINO | 4 | 310.00 | 4 | 325.00 | -4% | 0 | 0.00 | |
| BC NEW YORKERS | 1 | 300.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| CHUPA CHUPS | 3 | 300.00 | 1 | 100.00 | 200% | 0 | 0.00 | i ! |
| GILLET | 2 | 300.00 | 1 | 150.00 | 100% | 0 | 0.00 | |
| REXONA | <u> </u> | 300.00 | 1 | 300.00 | <u> </u> | 0 | 0.00 | ! ! |
| ICE BREAKER | 1 | 200.00 | 21 | 4,200.00 | -95% | 10 | 2,000.00 | -90% |
| BRONCHO | 2 | 160.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| BIODERM | 1 | 100.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| MONIE GOLD | 2 | 60.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| PANDA | 2 | | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | i i | 46 | 9,155.00 | -100% |
| 7UP | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 148 | 10,360.00 | -100% |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 3,950.00 | -100% |
| ALFONSO | 0 | 0.00 | 1 | 600.00 | -100% | 6 | 6,520.00 | -100% |
| ALL CHOCOLATES FUNSIZE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 84 | 163,800.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | i I | 75 | 2,250.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 15¦ | 1,425.00 | -100% |
| BUNDLE PROMO | 9 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALBEE | 0 | 0.00 | 2 | 160.00 | -100% | 0 | 0.00 | ! ! ! |
| CAPTAIN MORGAN | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 1,600.00 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | i 1 | 1 | 65.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 28 | 4,960.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 5 | 325.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 2 | 100.00 | -100% | 0 | 0.00 | ! ! ! |
| COMBOS | 0 | 0.00 | | I | | 24 | 6,000.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | i 1 | 146 | 10,220.00 | |
| | | | | | | į | | I I I |
| | | 1 | | | | | | |

RunDate:

Period: 10/01/2024-10/27/2024

WH SMITH T4 -AM

| BRAND | Current S 10/01/2024-10 | | Last ` 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 201 10/01/2019 | 19 -10/27/2019 | Inc/Dec% |
|---------------------|----------------------------|------|----------------------|---------------------|-------------|-------------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | 1 | 1 | | 1 1 | | | |
| DON PAPA | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,900.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | ! ! ! | 24 | 5,800.00 | -100% |
| DUREX | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| ECO BAG | 0 | 0.00 | 3 | 750.00 | -100% | 0 | 0.00 | ! |
| ENERGIZER | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 350.00 | -100% |
| FIT BAR | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | i ! |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | 1 | 47 | 11,500.00 | -100% |
| FUNDADOR | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 4,000.00 | -100% |
| GLENLIVET | 0 | 0.00 | 0 | 0.00 | i i | 1 | 2,800.00 | -100% |
| GROWERS | 0 | 0.00 | 9 | 900.00 | -100% | 0 | 0.00 | |
| HENNESSY | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 4,000.00 | -100% |
| JACK DANIELS | 0 | 0.00 | 1 | 3,200.00 | -100% | 3 | 7,200.00 | -100% |
| JELLY BEAN | 0 | 0.00 | 0 | 0.00 | ! ! | 6 | 2,550.00 | -100% |
| JINRO | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | ! ! ! |
| JOHNNIE WALKER | 0 | 0.00 | 5 | 16,200.00 | -100% | 25 | 48,400.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 5 | 500.00 | -100% | 0 | 0.00 | i ! |
| KIRKLAND | 0 | 0.00 | 0 | 0.00 | ! ! ! | 8 | 14,400.00 | -100% |
| LIPTON | 0 | 0.00 | 0 | 0.00 | 1 | 109 l | 7,630.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| LUIS FELIPE EDWARDS | 0 | 0.00 | 0 | 0.00 | 1 1 | 3 | 1,185.00 | -100% |
| MANZANILLA | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| MARTINI | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 2,200.00 | -100% |
| MEIJI MACADEMIA | 0 | 0.00 | 0 | 0.00 | 1 | 24 | 6,450.00 | -100% |
| MERBA | 0 | 0.00 | 5 | 1,250.00 | -100% | 62 | 15,500.00 | -100% |
| MINISO-O | 0 | 0.00 | 2 | 900.00 | -100% | 0 | 0.00 | |
| MOUNTAIN DEW | 0 | 0.00 | 0 | 0.00 | ! ! | 116 | 8,120.00 | -100% |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | i 1 | 16 | 4,560.00 | -100% |
| NISSIN | 0 | 0.00 | 50 | 5,000.00 | -100% | 353 | 24,710.00 | -100% |
| OMEGA | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | |
| PASALUBONG PACK | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 137 | 232,863.00 | ¦ -100% |
| PENFOLDS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| PEPSI | 0 | 0.00 | 0 | 0.00 |) | 87 | 6,090.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 25 | 5,900.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 300.00 | -100% |
| | | 1 | 1 | | | ! ! | | |

RunDate:

WH SMITH T4 -AM

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 1-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|---------------------------|-------------|--------------------------|--------|----------------------|----------|-------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | ! | | | | | |] |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 7 | 2,100.00 | -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 14 | 1,400.00 | -100% |
| WHSMITH | 938 | 0.00 | 7 | 0.00 | | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 5 | 600.00 | -100% |
| YELLOW TAIL | 0 | 0.00 | 0 | 0.00 | | 8 | 5,440.00 | -100% |
| 1-OUTRIGHT Total: | 4,246 | 427,499.00 | 1,915 | 296,700.00 | 44% | 6,744 | 1,401,998.50 | -69% |
| 2-CONSIGNE | ; ; ; | | i I | | | | | |
| HEYS | 2 | 13,200.00 | 0 | 0.00 | | 0 | 0.00 | - - |
| BLEEVES | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZUMIGUI-C | 6 | 1,450.00 | 2 | 440.00 | 229% | 0 | 0.00 | |
| MARKYS | 6 | 960.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| 7D CONSIGN | 0 | 0.00 | 13 | 2,350.00 | -100% | 0 | 0.00 | |
| ADORA | 0 | 0.00 | 2 | 400.00 | -100% | 0 | 0.00 | |
| AIZA'S | 0 | 0.00 | 1 | 330.00 | -100% | 0¦ | 0.00 | |
| B & D | 0 | 0.00 | 0 | 0.00 | | 1 | 805.00 | -100% |
| BONG BONG'S CONSIGN | 0 | 0.00 | 1 | 210.00 | -100% | 0 | 0.00 | ! |
| CEBU BRAND CONSIGN | 0 | 0.00 | 5 | 1,225.00 | -100% | 0 | 0.00 | |
| CEBU LUCKY | 0 | 0.00 | 7 | 1,780.00 | -100% | 0 | 0.00 | |
| CHOCOVRON | 0 | 0.00 | 2 | 260.00 | -100% | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 3 | 525.00 | -100% | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 9 | 1,850.00 | -100% | 0 | 0.00 | ! |
| ES | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | | 67¦ | 36,614.00 | -100% |
| G`S DELIGHT | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | |
| LA2PU | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |
| LCTI | 0 | 0.00 | 13 | 1,330.00 | -100% | 0 | 0.00 | ! |
| O'CLOCK | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OAKLEY | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OH NUTS | 0 | 0.00 | 5 | 3,000.00 | -100% | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 10 | 3,040.00 | -100% | 0 | 0.00 | - - |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 5 | 940.00 | -100% | 0 | 0.00 | 1 |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 10/01/2024-10/27/2024

| Curren 10/01/2024 | t Sales -10/27/2024 | Last ` 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec |
|----------------------|--------------------------|--|---|--|---|---|--|
| Qty. | Nett | Qty. | Net | i | Qty. | Net | |
| 16 | 18,010.00 | 82 | 18,270.00 | -1% | 68 | 37,419.00 | -519 |
| 4,262 | 445,509.00 | 1,997 | 314,970.00 | 41% | 6,812 | 1,439,417.50 | -69% |
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| | 10/01/2024 Qty. 16 | 10/01/2024-10/27/2024 Qty. Nett 16 18,010.00 | 10/01/2024-10/27/2024 10/01/2023 Qty. Nett Qty. 16 18,010.00 82 | 10/01/2024-10/27/2024 10/01/2023-10/27/2023 Qty. Nett Qty. Net 16 18,010.00 82 18,270.00 | 10/01/2024-10/27/2024 10/01/2023-10/27/2023 10/Dec /o Qty. Nett Qty. Net 16 18,010.00 82 18,270.00 -1% | 10/01/2024-10/27/2024 10/01/2023-10/27/2023 10/01/2019 Qty. Nett Qty. Net Qty. 16 18,010.00 82 18,270.00 -1% 68 | Qty. Net Qty. Net 16 18,010.00 82 18,270.00 -1% 68 37,419.00 |

RunDate:

FRANCHISE STORES

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

MINISO CEBU

| BRAND | | nt Sales 4-10/27/2024 | Last | t Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|--------------|--------------------------|-------------|------------------------|----------|--------|---------------------|--|
| | Qty. | 4-10/27/2024 Nett | Qty. | Net | | | Net | <u>. </u> |
| <u>.</u> | | | Qty. | INGL | <u>i</u> | Qty. | | |
| 1-OUTRIGHT | į | 1 | i I | | l l | į | | |
| MINISO | 8,131 | 1,786,092.02 | 6,605 | 1,170,718.30 | 52% | 0¦ | 0.00 | |
| 1-OUTRIGHT Total: | 8,131 | 1,786,092.02 | 6,605 | 1,170,718.30 | 52% | 0¦ | 0.00 | |
| | | 1 | | | l I | i i | | |
| TOTALS: | 8,131 | 1,786,092.02 | 6,605 | 1,170,718.30 | 52% | 0 | 0.00 | ! |
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RunDate:

FRANCHISE STORES 35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

| 2019 | Inc/Dec% |
|-------------------|----------|
| 1/2019-10/27/2019 | inc/Dec/ |
| | |

MINISO DRIVE&DINE

| BRAND | 10/01/202 | nt Sales 4-10/27/2024 | 10/01/2023 | 10/21/2023 | Inc/Dec% | 2019 10/01/2019-10 | | Inc/Dec% |
|-------------------|-----------|--------------------------|---------------------|------------|------------------|-----------------------|------|---------------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | | | | i ! | | | |
| MINISO | 5,934 | 1,133,155.50 | 4,998 | 720,717.49 | 57% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 5,934 | 1,133,155.50 | 4,998 | 720,717.49 | 57% | 0 | 0.00 | |
| TOTALS: | 5,934 | 1,133,155.50 | 4,998 | 720,717.49 | 57% | 0 | 0.00 | |
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RunDate:

MINISO T3

FRANCHISE STORES

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

| BRAND | | nt Sales 4-10/27/2024 | Last 10/01/202 | Year 3-10/27/2023 | Inc/Dec% | 20 10/01/201 | 019 9-10/27/2019 | Inc/Dec% |
|-------------------|--------------------|--------------------------|-------------------|----------------------|--|-----------------|---------------------|--------------------|
| | Qty. | Nett | Qty. | Net | i ! | Qty. | Net | |
| 1-OUTRIGHT | + - | | | | | | | |
| MINISO | 5,911 | 1,746,226.63 | 4,997 | 1,222,488.44 | 42% | 15,341 | 2,970,731.04 | -41% |
| 1-OUTRIGHT Total: | 5,911 | 1,746,226.63 | 4,997 | 1,222,488.44 | <u>' </u> | 15,341 | 2,970,731.04 | ! |
| r-dominant rotal. | J,J11 | 1,740,220.03 | 4,331 | 1,222,400.44 | 42/0 | 10,041 | 2,370,731.04 | ' -4 1/ |
| TOTALS: | 5,911 | 1,746,226.63 | 4,997 | 1,222,488.44 | 42% | 15,341 | 2,970,731.04 | -41% |
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RunDate:

Period: 10/01/2024-10/27/2024

BORACAY

| BRAND | | nt Sales I-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 | 19 1-10/27/2019 | Inc/Dec% |
|--------------------|------|--------------------------|------|----------------------|----------|------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>i</u> |
| 1-OUTRIGHT | | | | | } | | |] |
| NIKE | 88 | 138,760.00 | 116 | 209,273.00 | -33% | 108 | 168,810.00 | ¦ -17% |
| ADIDAS | 77 | 113,420.00 | 22 | 33,200.00 | | 60 | 76,900.00 | 1 |
| BEACH HUT | 71 | 57,361.00 | 0 | 0.00 | i 1 | 99¦ | 79,685.00 | i |
| SPEEDO | 23 | 44,209.00 | 0 | 0.00 | ' | 0 | 0.00 | I |
| HAVAIANAS | 23 | 26,426.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| VICTORIA'S SECRET | 48 | 24,780.00 | 52¦ | 39,100.00 | : 1 | 55¦ | 48,695.00 | |
| BATH & BODY WORKS | 166 | 24,760.00 | 1 | 39,100.00 | | 11 | 7,223.00 | 1 |
| | 1 | | 122 | | i 1 | ! | | 1 |
| QUIKSILVER | 9 | 21,810.00 | 0 | 0.00 | | 7 | 17,150.00 | l |
| NESTI DANTE | 68 | 10,858.00 | 0¦ | 0.00 | ı I | 97 | 24,050.00 | 1 |
| MINISO | 20 | 6,540.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| COCO CABANA | 5 | 5,995.00 | 0 | 0.00 | | 0; | 0.00 | 1 |
| SEA TO SUMMIT-O | 3 | 4,170.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| VERSACE | 1 | 4,000.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| ADIDAS PH | 6 | 3,797.00 | 5 | 3,168.00 | ı | 3¦ | 1,620.00 | 1 |
| CALVIN KLEIN | 1 | 3,600.00 | 0 | 0.00 | : 1 | 2 | 6,150.00 | |
| CLINIQUE | 1 | 2,800.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | 1 |
| GIFT BUSINESS | 9 | 1,743.00 | 9 | 1,550.00 | · I | 205 | 75,503.00 | i |
| TRAVEL BLUE | 1 | 1,490.00 | 0 | 0.00 | | 2 | 1,748.00 | -14% |
| JOCKEY | 3 | 1,227.00 | 0 | 0.00 | | 0 | 0.00 | |
| NALGENE-O | 1 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROOVY | 8 | 760.00 | 3 | 1,250.00 | -39% | 61 | 12,360.00 | -93% |
| FLAMINGO | 7 | 750.00 | 48 | 4,850.00 | -84% | 310 | 77,100.00 | -99% |
| KISSNY | 1 | 150.00 | 2 | 300.00 | -50% | 5¦ | 1,900.00 | -92% |
| 7D | 0 | 0.00 | 0 | 0.00 | | 74 | 16,975.00 | -100% |
| ACCEL | 0 | 0.00 | 2 | 2,995.00 | -100% | 0 | 0.00 | |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | | 1 | 200.00 | -100% |
| BAYONGCIAGA | 0 | 0.00 | 6 | 3,000.00 | -100% | 4 | 5,080.00 | -100% |
| BIJOUX TERNER | 0 | 0.00 | 0 | 0.00 | · . | -1 | 0.00 | ! ! ! |
| BILLABONG-SL | 0 | 0.00 | 0 | 0.00 | | 68 | 44,750.00 | -100% |
| BITE BLOCK - C | 0 | 0.00 | 0 | 0.00 | | 3 | 1,050.00 | |
| CABEAU | 0 | 0.00 | 0 | 0.00 | · | 1 | 2,690.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | ı I | 4 | 260.00 | 1 |
| CEBU DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | ! I | 8 | 2,400.00 | 1 |
| | | 0.001 | | 0.00 | | | _, .00.00 | 1 |

RunDate:

BORACAY

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | lnc/Dec% |
|-----------------------------|------|--------------------------|------|--------------------------|---------------|------|---------------------|--|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | | | | <u>!</u> ! | | | ! |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 500.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 1,300.00 | 1 |
| DAVIDOFF | 0 | 0.00 | 0 | 0.00 | i I | 1 | 4,000.00 | i |
| DUREX | 0 | 0.00 | 0 | 0.00 | ! | 6 | 1,500.00 | I |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 2,475.00 | 1 |
| EMY'S | 0 | 0.00 | 0 | 0.00 | : I | 4 | 520.00 | 1 |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 49 | 62,395.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 2 | 1,098.00 | -100% | 50 | 30,533.00 | -100% |
| FISHO | 0 | 0.00 | 0 | 0.00 | | 5 | 600.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 1 | 4 | 15,334.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 8,090.00 | -100% |
| GREEN CROSS | 0 | 0.00 | 0 | 0.00 | | 9 | 520.00 | -100% |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 100.00 | -100% |
| HAVAIANAS EYEWEAR | 0 | 0.00 | 0 | 0.00 | i i | 1 | 2,400.00 | -100% |
| HELLO GORGEOUS | 0 | 0.00 | 2 | 100.00 | -100% | 0 | 0.00 | |
| ICE WATCH | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| ILOCOS CHICHACORN | 0 | 0.00 | 0 | 0.00 | | 4 | 1,000.00 | -100% |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 69 | 11,730.00 | -100% |
| KAT-LEINES OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i ! | 4 | 1,340.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | ! ! ! | 8 | 1,600.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 19 | 8,539.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i i | 51 | 12,425.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 519.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | l ! | 14 | 6,150.00 | -100% |
| NON-MERCH | 431 | 0.00 | 288 | 0.00 | | 0 | 0.00 | |
| OAKLEY | 0 | 0.00 | 0 | 0.00 | 1 1 | 62 | 102,290.00 | -100% |
| ODESCALCHI-SL | 0 | 0.00 | 0 | 0.00 | i i | 1 | 1,600.00 | -100% |
| ORIGINS-O | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 1,950.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 100.00 | -100% |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 25 | 4,000.00 | -100% |
| POLAROID | 0 | 0.00 | 0 | 0.00 | | 1 | 3,500.00 | -100% |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| RADICAL ORGANICS (OUTRIGHT) | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 13 | 2,860.00 | -100% |
| ROXY | 0 | 0.00 | 0 | 0.00 | | 1 | 4,745.00 | -100% |
| | 1 | | 1 | | i i | ! | | ! ! ! |

RunDate:

Period: 10/01/2024-10/27/2024

BORACAY

| BRAND | | t Sales -10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 119 9-10/27/2019 | Inc/Dec% |
|-------------------|----------------|------------------------|-----------|--------------------------|--------------|-------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | I I | Qty. | Net | |
| 1-OUTRIGHT | + - · | | | | <u>.</u> | | | ; |
| SANICARE | 0 | 0.00 | 0 | 0.00 | | 34 | 1,890.00 | -100% |
| STANCE | 0 | 0.00 | 1 | 400.50 | -100% | 0 | 0.00 | |
| SUNNIES STUDIOS | 0 | 0.00 | 0 | 0.00 | 1 | 679 l | 119,547.00 | -100% |
| SWAROVSKI | 0 | 0.00 | 0 | 0.00 | ! ! ! | 4 | 34,540.00 | -100% |
| T-SHIRT&JEANS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 1,799.00 | -100% |
| THE BALM | 0 | 0.00 | 2 | 1,000.00 | -100% | 17 | 24,500.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 9 | 1,800.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | 1 1 | 145 | 40,845.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | i ! | 25 | 5,733.75 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 4,590.00 | -100% |
| USPA | 0 | 0.00 | 0 | 0.00 | 1 1 | 12 | 22,720.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 46 | 44,701.20 | -100% |
| VICKS | 0 | 0.00 | 0 | 0.00 | 1 1 | 3 | 480.00 | -100% |
| VOLCOM | 0 | 0.00 | 0 | 0.00 | i 1 | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,072 | 499,997.00 | 682 | 332,754.50 | 50% | 2,589 | 1,270,259.95 | -60% |
| 2-CONSIGNE |) | | | | | | | |
| SUNNIES STUDIOS-C | 124 | 103,510.50 | 0 | 0.00 | i I | 0 | 0.00 | - - |
| FUBU-C | 85 | 77,713.00 | 33 | 44,270.85 | 75% | 0 | 0.00 | |
| KROOBERG | 125 | 52,785.00 | 44 | 25,172.70 | 109% | 224 | 126,787.00 | -58% |
| 8A PERFORMANCE | 46 | 37,046.00 | 38 | 33,026.00 | 12% | 0 | 0.00 | ! |
| LES PERLES | 13 | 25,497.43 | 3 | 3,134.41 | 713% | 8 | 12,918.05 | 97% |
| AWEI | 5 | 10,158.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| LEGEND WALKER | 1 | 9,759.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| MOSSIMO-FW | 18 | 8,542.50 | 34 | 22,356.75 | -61% | 0 | 0.00 | |
| KAKA-C | 3 | 8,190.00 | 0 | 0.00 | i i | 1 | 1,850.00 | 342% |
| PRAIA PILIPINAS | 19 | 7,801.00 | 23 | 4,677.00 | 66% | 78 | 28,480.00 | -72% |
| ZILLA | 10 | 6,755.00 | 2 | 970.00 | ¦ 596% | 0 | 0.00 | |
| HEYS | 2 | 6,388.00 | 0 | 0.00 | 1 1 1 | 8 | 24,822.50 | -74% |
| BANGE-C | 2 | 5,954.50 | 2 | 5,487.50 | ¦ 8% | 0 | 0.00 | |
| XO | 6 | 4,243.75 | 6 | 2,749.50 | 54% | 1 | 375.00 | 1031% |
| GENERIC-C | 6 | 3,619.75 | 5 | 3,320.00 | 9% | 3 | 1,548.00 | 133% |
| ADIDAS PH-C | 4 | 3,596.00 | 0 | 0.00 | | 0 | 0.00 | |
| FUNGOOFUN-C | 2 | 2,790.00 | 3 | 4,694.25 | -40% | 0 | 0.00 | 1 |
| TRIBU | 4 | 2,746.00 | 0 | 0.00 | | 0 | 0.00 | |

RunDate:

BORACAY

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales 4-10/27/2024 | Last Year 2019 10/01/2023-10/27/2023 Inc/Dec% 10/01/2019-10/27/2019 | | | Inc/Dec% | | |
|--------------------|------|--------------------------|--|------------|----------------|----------|--------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | <u> </u> - | | | ! |
| DTBG-C | 2 | 2,232.50 | 4 | 4,518.75 | -50% | 3 | 5,300.00 | -57% |
| ZUMIGUI-C | 12 | 2,092.00 | 10 | 2,240.00 | l l | 0 | 0.00 | 1 |
| PICTET FINO | 5 | 1,933.00 | 3 | 951.00 | i I | 1 | 1,295.00 | i |
| GOLF-C | 5 | 1,573.00 | 2 | 672.00 | ! | 4 | 3,200.00 | I |
| TANKROCK-C | 1 | 899.00 | 2 | 1,798.00 | ı | 0 | 0.00 | 1 |
| BLUEDIO-C | 1 | 799.00 | 0 | 0.00 | : I | 0 | 0.00 | 1 |
| PLEXTONE | 1 | 658.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TO TRAVEL TO LIVE | 1 | 340.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| XIPIN | 1 | 320.00 | 1 | 450.00 | | 0 | 0.00 | 1 |
| 7D CONSIGN | 0 | 0.00 | 0 | 0.00 | ı I | 6 | 1,200.00 | 1 |
| COCCINELLE | 0 | 0.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| DEUTER-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | | 11 | 6,039.00 | -100% |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | ' I | 2 | 600.00 | 1 |
| GUESS-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| HALO | 0 | 0.00 | 0 | 0.00 | | 40 | 24,788.00 | -100% |
| HEALTHY TROPICS | 0 | 0.00 | 0 | 0.00 | | 9 | 2,400.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | 1 1 | 64 | 14,254.90 | -100% |
| ISLAND SOUVENIRS | 0 | 0.00 | 685 | 234,475.50 | -100% | 5,623 | 1,338,537.75 | -100% |
| KELOE-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 850.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | l l | 1 | 1,650.00 | -100% |
| LENOVO-C | 0 | 0.00 | 1 | 776.25 | -100% | 0 | 0.00 | ! ! ! |
| MACBETH | 0 | 0.00 | 12 | 5,678.75 | -100% | 0 | 0.00 | |
| MARES | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| OZUKO | 0 | 0.00 | 2 | 2,398.00 | -100% | 0 | 0.00 | |
| PACSAFE-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | ! ! ! |
| REVA-C | 0 | 0.00 | 0 | 0.00 | | 109 | 36,591.10 | -100% |
| ROMIX | 0 | 0.00 | 1 | 675.00 | -100% | 1 | 1,150.00 | -100% |
| SOUVENIRS ITEMS | 0 | 0.00 | 1 | 2,499.00 | -100% | 22 | 30,378.00 | -100% |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | | 163 | 255,709.20 | -100% |
| SWAROVSKI-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,000.00 | -100% |
| THE TROPICAL SHOP | 0 | 0.00 | 2 | 400.00 | -100% | 63 | 11,750.00 | -100% |

RunDate:

OUTLETS

BORACAY

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales | | t Year | Inc/Dec% | | 019 | Inc/Dec |
|-------------------|----------------------|----------------------|----------------|---------------------|-------------|------------------|---------------------|----------------|
| | 10/01/2022 Qty. | 1-10/27/2024 Nett | | 3-10/27/2023 Net | | | 9-10/27/2019 Net | |
| į | - +- | | Qty. | | <u> </u> | Qty. | | |
| 2-CONSIGNE | j | 1 | | | | į | | |
| WANDERSKYE | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 6,574.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | | 5 | 2,279.00 | -100% |
| ZOGGS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 504 | 387,941.93 | 919 | 407,391.21 | -4% | 6,459 | 1,942,326.50 | -809 |
| TOTALS: | 1,576 | 887,938.93 | 1,601 | 740,145.71 | 19% | 9,048 | 3,212,586.45 | -72% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

CEBU PUEBLO VERDE

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | c/Dec% 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-------------------|------|--------------------------|------|--------------------------|--------------|--------------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | | | | i ! | | | i ! |
| BATH & BODY WORKS | 657 | 163,529.00 | 200 | 56,588.00 | 188% | 8 | 4,438.00 | 3584% |
| VICTORIA'S SECRET | 293 | 143,735.00 | 61 | 37,755.00 | 1 | 34 | 39,199.00 | 1 |
| USPA | 29 | 93,761.00 | 9 | 38,194.00 | i I | 35¦ | 106,636.00 | i |
| CLINIQUE | 8 | 21,600.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| NESTI DANTE | 117 | 18,945.00 | 5 | 415.00 | 4465% | 0 | 0.00 | |
| ADIDAS PH | 19 | 12,290.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ! ! ! |
| DELSEY | 1 | 10,990.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| JANSPORT | 12 | 9,960.00 | 0 | 0.00 | l I | 0 | 0.00 | ! ! |
| CHLOE | 1 | 4,680.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| BURBERRY | 2 | 4,640.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALVIN KLEIN | 1 | 3,600.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| FERRAGAMO | 1 | 3,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| ACCEL | 3 | 2,985.00 | 0 | 0.00 | l l | 0 | 0.00 | ! ! |
| BENSIMON-SL | 0 | 0.00 | 0 | 0.00 | | 6 | 594.00 | -100% |
| CADBURY | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHAMPION | 0 | 0.00 | 3 | 2,100.00 | -100% | 0 | 0.00 | i ! |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 1 | 399.00 | -100% | 71 | 73,764.50 | -100% |
| FITFLOP-SL | 0 | 0.00 | 2 | 2,400.00 | -100% | 18 | 56,992.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 2 | 649.00 | -100% | 220 | 45,544.80 | -100% |
| HIGH SIERRA | 0 | 0.00 | 0 | 0.00 | l | 0 | 0.00 | I I |
| KEDS | 0 | 0.00 | 0 | 0.00 | ! ! ! | 3 | 4,342.75 | -100% |
| KISSNY | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | i ! | 8 | 2,749.00 | -100% |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | | 1 | 1,439.70 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 16¦ | 4,404.00 | -100% |
| NIKE | 0 | 0.00 | 0 | 0.00 | i i | 1 | 3,372.50 | -100% |
| NIKE-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 3,372.50 | -100% |
| NON-MERCH | 375 | 0.00 | 420 | 0.00 | 1 | 0 | 0.00 | i ! |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 13 | 11,098.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 4 | 6,240.00 | -100% | 0 | 0.00 | |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | | 1 | 4,499.00 | -100% |
| VANS-SL | 0 | 0.00 | 1 | 800.00 | -100% | 24 | 19,495.10 | -100% |
| VOLCOM-SL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | : ! ! |
| | | | | | | i ! | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

CEBU PUEBLO VERDE

| BRAND | | t Sales -10/27/2024 | Last ` | Year -10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|-------------------|-------|------------------------|----------|---------------------|-------------|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | † | | | ! |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 9,180.00 | -100% |
| 1-OUTRIGHT Total: | 1,519 | 494,315.00 | 709¦ | 145,690.00 | <u> </u> | | 391,120.85 | ! |
| 2-CONSIGNE | | | | | i 1 1 | | | |
| KROOBERG | 198 | 103,343.00 | 93 | 54,696.75 | 88% | 62 | 34,455.00 | 199% |
| MOSSIMO-APP | 57 | 63,940.75 | 0 | 0.00 | | 0 | 0.00 | |
| PORTGEAR | 26 | 55,914.80 | 0 | 0.00 | i i | 0 | 0.00 | |
| HEYS | 12 | 55,871.00 | 0 | 0.00 | | 12 | 59,874.00 | -6% |
| BANGE-C | 4 | 10,697.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMOOTH SKIES-C | 6 | 7,944.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| BG BERLIN-C | 1 | 6,250.00 | 1 | 11,559.00 | -45% | 0 | 0.00 | |
| GENERIC-C | 8 | 5,338.00 | 16 | 5,901.80 | -9% | 0 | 0.00 | |
| AIRFIT | 17 | 5,044.65 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ZILLA | 6 | 3,970.00 | 11 | 8,151.00 | -51% | 1 | 850.00 | 367% |
| DTBG-C | 2 | 3,908.75 | 2 | 2,567.50 | 52% | 0 | 0.00 | |
| CLINIQUE-C | 1 | 3,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARK RYDEN-C | 1 | 2,917.00 | 4 | 13,050.00 | -77% | 0 | 0.00 | |
| KAKA-C | 1 | 2,730.00 | 5 | 11,010.00 | -75% | 0 | 0.00 | ! |
| TANKROCK-C | 1 | 1,332.00 | 3 | 4,698.80 | -71% | 0 | 0.00 | |
| LENOVO-C | 1 | 1,113.75 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| FUNGOOFUN-C | 1 | 1,056.00 | 1 | 1,991.25 | -46% | 0 | 0.00 | |
| XO | 3 | 1,050.00 | 13 | 5,264.00 | -80% | 5 | 2,165.00 | -51% |
| BASIC-C | 0 | 0.00 | 358 | 163,532.25 | -100% | 228 | 134,109.39 | -100% |
| BOONA-C | 0 | 0.00 | 1 | 722.00 | -100% | 0 | 0.00 | |
| DELSEY-C | 0 | 0.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | | 11 | 6,807.00 | -100% |
| FUBU-C | 1 | 0.00 | 143 | 132,795.25 | -100% | 0 | 0.00 | |
| GOLF-C | 0 | 0.00 | 4 | 916.00 | -100% | 1 | 175.00 | -100% |
| ISLAND GIRL-C | 0 | 0.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| IT LUGGAGE-C | 0 | 0.00 | 1 | 8,829.00 | -100% | 0 | 0.00 | |
| KELOE-C | 0 | 0.00 | 1 | 950.00 | -100% | 0 | 0.00 | ! |
| LIME-C | 0 | 0.00 | 4 | 3,055.00 | -100% | 0 | 0.00 | |
| MACBETH | 0 | 0.00 | 42 | 8,994.50 | -100% | 0 | 0.00 | i ! |
| MOSSIMO-FW | 0 | 0.00 | 11 | 3,917.25 | -100% | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 3,160.00 | -100% |

RunDate:

SALES REPORT - Comparative by Brand per Store

CEBU PUEBLO VERDE

Period: 10/01/2024-10/27/2024

| BRAND | Current Sales 10/01/2024-10/27/2024 | | Last Year 10/01/2023-10/27/2023 | | Inc/Dec% | 20 | | Inc/Dec% |
|-------------------|--|----------------------|------------------------------------|---------------------|------------------|-----------------------------------|------------|--------------|
| | 10/01/2024 Qty. | 1-10/27/2024 Nett | 10/01/2023 Qty. | 3-10/27/2023 Net | | 10/01/2019-10/27/2019 Qty. Net | | <u> </u> |
| <u> </u> | | | | | <u> </u> | | | |
| 2-CONSIGNE | 1 | 1 | 1 | | | | | |
| OZUKO | 0, | 0.00 | 4 | 9,444.75 | 1 | 0 | 0.00 | l |
| PICTET FINO | 0 | 0.00 | 2 | 1,380.00 | i I | 0 | 0.00 | i |
| SODO | 0 | 0.00 | 0 | 0.00 | ' I | 2 | 3,598.00 | l |
| SOLATEK | 0 | 0.00 | 6¦ | 5,159.70 | ı I | 2 | 1,679.90 | I |
| TOMS-C | 0 | 0.00 | 2 | 5,038.00 | -100% | 0 | 0.00 | |
| UNITEK | 0 | 0.00 | 0¦ | 0.00 | ! ! ! | 1 | 460.00 | -100% |
| XIPIN | 0 | 0.00 | 1 | 195.00 | -100% | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | ! ! ! | 6 | 4,394.00 | -100% |
| ZUMIGUI-C | 0 | 0.00 | 4 | 960.00 | -100% | 0 | 0.00 | l ! |
| 2-CONSIGNE Total: | 347 | 335,920.70 | 733 | 464,778.80 | -27% | 337 | 251,727.29 | 33% |
| TOTALS: | 1,866 | 830,235.70 | 1,442 | 610,468.80 | 36% | 799 | 642,848.14 | 29% |
| | | | | | | | | |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

CLARK PUREGOLD

| BRAND | | nt Sales 1-10/27/2024 | | t Year 23-10/27/2023 | Inc/Dec% | 20 | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|------|--------------------------|------|-------------------------|----------|------|--------------------|---------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>i</u> I |
| 1-OUTRIGHT | | | | | <u> </u> | | | .I |
| USPA | 54 | 219,754.07 | 16 | 72,726.11 | 202% | 122 | 403,347.94 | ¦ -45% |
| BATH & BODY WORKS | 528 | 176,601.00 | 329 | 127,608.19 | 1 | 8 | 3,450.68 | 1 |
| VICTORIA'S SECRET | 341 | 164,186.62 | 77 | 59,220.72 | i I | 190¦ | 123,150.29 | i |
| CLINIQUE | 40 | 128,143.94 | 0 | 0.00 | ' I | 3 | 6,162.40 | I |
| ADIDAS PH | 54 | 40,301.17 | 6 | 4,772.46 | 1 | 26 | 12,388.68 | 1 |
| VERSACE-B4U | 3 | 17,012.38 | 0 | 0.00 | : 1 | 6 | 33,734.75 | 1 |
| CALVIN KLEIN | 4 | 16,031.54 | 4 | 16,040.18 | 1 | 9 | 26,594.35 | 1 |
| NESTI DANTE | 80 | 15,372.87 | 8 | 905.92 | i I | 34 | 8,385.07 | 1 |
| JANSPORT | 8 | 9,900.75 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| CHLOE | 1 | 9,044.98 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GIORGIO ARMANI-B4U | 1 | 6,870.72 | 0 | 0.00 | : I | 9 | 27,394.17 | 1 |
| BURBERRY | 2 | 5,933.94 | 3 | 12,724.31 | 1 | 0 | 0.00 | 1 |
| DAVIDOFF | 1 | 5,334.48 | 0 | 0.00 | i I | 17 | 47,501.53 | i |
| CHAMPION | 3 | 2,980.32 | 9 | 8,022.50 | ' | 0 | 0.00 | |
| GIFT BUSINESS | 13 | 2,928.48 | 25 | 6,926.49 | 1 | 331 | 103,581.51 | 1 |
| FITFLOP-SL | 1 | 2,587.95 | 1 | 2,562.75 | : 1 | 36 | 104,296.56 | |
| IZOD-SL | 1 | 2,480.28 | 0 | 0.00 | 1 | 8 | 4,956.24 | 1 |
| SPEEDO | 2 | 1,592.13 | 0 | 0.00 | i I | 0 | 0.00 | i |
| KISSNY | 3 | 1,504.88 | 2 | 680.34 | ' I | 0 | 0.00 | 1 |
| LOCAL SCARF | 1 | 1,063.94 | 2 | 824.18 | 1 | 32 | 7,374.06 | 1 |
| VANS | 1 | 862.65 | 9 | 7,316.64 | : I | 49 | 60,523.62 | 1 |
| MISHMASH | 2 | 575.45 | 7 | 1,870.50 | · | 0 | 0.00 | 1 |
| BILLABONG | 1 | 343.92 | 2 | 681.72 | i I | 0 | 0.00 | 1 |
| SHU-UEMURA | 1 | 170.73 | 0 | 0.00 | ! I | 0 | 0.00 | 1 |
| ACCEL | 0 | 0.00 | 3 | 2,829.00 | 1 | 0 | 0.00 | 1 |
| B & D | 0 | 0.00 | 12 | 3,399.90 | : 1 | 0 | 0.00 | |
| BRIC'S-SL | 0 | 0.00 | 0 | 0.00 | ' | 10 | 32,363.78 | 1 |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | 1 | 17 | 64,177.93 | -100% |
| CONVERSE | 0 | 0.00 | 3 | 170.57 | -100% | 1 | 51.64 | ! |
| DELSEY | 0 | 0.00 | 1 | 11,768.64 | | 0 | 0.00 | 1 |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 3 | 10,723.16 | i |
| DOUGHNUT | 0 | 0.00 | 2 | 5,785.44 | | 0 | 0.00 | 1 |
| EASTPAK | 2 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| ELIZABETH ARDEN | 0 | 0.00 | 2 | 4,969.99 | <u>'</u> | 18 | 35,250.66 | 1 |
| | | 1 | i | • | | į | • | I I |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

CLARK PUREGOLD

| BRAND | | t Sales -10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|--------------------|----------|------------------------|-------|----------------------|-------------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | i | | | | | | | |
| EVERLAST | 0 | 0.00 | 5 | 2,555.55 | -100% | 206 | 337,388.81 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 1 | 3,043.22 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 14,292.63 | -100% |
| HIGH SIERRA | 0 | 0.00 | 9 | 5,957.19 | -100% | 0 | 0.00 | ! ! ! |
| HUGO | 0 | 0.00 | 3 | 17,119.00 | -100% | 1 | 2,117.24 | -100% |
| JO MALONE | 0 | 0.00 | 0 | 0.00 | i i | 4 | 13,892.18 | -100% |
| KIEHL'S | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 3 | 4,104.32 | -100% |
| KIPLING-SL | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 4,280.72 | -100% |
| LACOSTE | 0 | 0.00 | 1 | 6,480.90 | -100% | 0 | 0.00 | |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 2,556.18 | -100% |
| NIKE | 0 | 0.00 | 0 | 0.00 | i i | 1 | 673.27 | -100% |
| PAPER/PLASTIC BAGS | 307 | 0.00 | 470 | 0.00 | ! ! ! | 0 | 0.00 | |
| PARKLAND | 0 | 0.00 | 3 | 2,552.10 | -100% | 0 | 0.00 | i ! |
| PEPE JEANS | 0 | 0.00 | 1 | 511.65 | -100% | 2 | 1,913.07 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 68 | 93,677.05 | -100% |
| RALPH LAUREN | 0 | 0.00 | 2 | 7,985.87 | -100% | 7 | 25,685.85 | -100% |
| REVLON | 0 | 0.00 | 0 | 0.00 | · | 1 | 1,625.40 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | 1 1 | 4 | 3,754.31 | -100% |
| SKECHERS | 0 | 0.00 | 0 | 0.00 | | 2 | 1,872.45 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 10 | 34,632.12 | -100% |
| SPRAYGROUND-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 1,218.38 | -100% |
| T-SHIRT&JEANS | 0 | 0.00 | 0 | 0.00 | | 1 | 889.76 | -100% |
| TOMS-SL | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 1,361.96 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | i i | 20 | 72,128.01 | -100% |
| WORLD TRAVELER-O | 0 | 0.00 | 0 | 0.00 | ! ! ! | 24 | 83,732.64 | -100% |
| 1-OUTRIGHT Total: | 1,455 | 831,579.18 | 1,017 | 394,968.81 | 110% | 1,294 | 1,820,248.59 | -54% |
| 2-CONSIGNE | | | | | | | | |
| HEYS | 14 | 116,126.42 | 19 | 59,382.95 | 95% | 36 | 193,126.34 | -39% |
| KROOBERG | 142 | 81,815.91 | 116 | 94,133.67 | ! I | 225 | 112,073.03 | |
| PORTGEAR | 17 | 42,731.94 | 0 | 0.00 | I | 0 | 0.00 | 1 |
| IT LUGGAGE-C | 4 | 31,510.64 | 13 | 107,479.61 | | 0 | 0.00 | 1 |
| BG BERLIN-C | 4 | 31,419.78 | 3 | 30,976.40 | ' | 0 | 0.00 | I |
| SMOOTH SKIES-C | 17 | 18,230.13 | 16 | 23,490.73 | ı I | 0 | 0.00 | 1 |
| BANGE-C | 3 | 9,574.98 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| 2, 1, 5, 2 | J | 0,01 4.00 | 0 | 0.00 | | ٠ ١ | 0.00 | i . |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

CLARK PUREGOLD

| BRAND | | nt Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-------------------|--------|--------------------------|-------|----------------------|----------|-------------------------------|--------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 2-CONSIGNE | 1 1 | | | | | 1 | | |
| LEGEND WALKER | 1 | 9,572.44 | 0 | 0.00 | | 0 | 0.00 | |
| GIFT BUSINESS-C | 7 | 8,668.71 | 0 | 0.00 | | 0 | 0.00 | ! |
| DTBG-C | 4 | 7,428.93 | 7 | 14,757.69 | -49% | 0 | 0.00 | |
| FUBU-C | 5 | 6,194.55 | 237 | 238,644.79 | -97% | 0 | 0.00 | |
| GENERIC-C | 7 | 5,575.34 | 3 | 1,975.16 | 182% | 0 | 0.00 | ! ! ! |
| AIRFIT | 8 | 4,210.81 | 0 | 0.00 | ! | 0 | 0.00 | |
| FILIPINIANA | 15 | 3,742.79 | 14 | 10,717.53 | -65% | 11 | 6,282.81 | -40% |
| OZUKO | 2 | 3,378.00 | 1 | 1,532.52 | 120% | 0 | 0.00 | |
| ZILLA-C | 3 | 3,169.10 | 8 | 6,234.02 | -49% | 0 | 0.00 | |
| FUNGOOFUN-C | 3 | 3,119.49 | 4 | 3,177.16 | -1% | 0 | 0.00 | |
| XO-C | 6 | 2,979.84 | 13 | 6,662.12 | -55% | 0 | 0.00 | 1 1 |
| WEKOME | 1 | 1,182.30 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| GOLF-C | 2 | 572.10 | 2 | 568.25 | 0% | 0 | 0.00 | |
| AWEI | 1 | 458.56 | 1 | 453.28 | 1% | 0 | 0.00 | 1 1 |
| MOSSIMO-FW | 1 | 449.44 | 161 | 35,830.52 | -98% | 0 | 0.00 | |
| CISSY'S OVERRUNS | 0 | 0.00 | 0 | 0.00 | ! | 10 | 6,705.92 | -100% |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | | 2 | 463.66 | -100% |
| HALO | 0 | 0.00 | 0 | 0.00 | | 34 | 13,235.91 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 48 | 12,787.48 | -100% |
| IZOD-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,339.91 | -100% |
| KVLR-C | 0 | 0.00 | 3 | 10,877.74 | -100% | 0 | 0.00 | 1 1 |
| LENOVO-C | 0 | 0.00 | 2 | 2,388.82 | -100% | 0 | 0.00 | ! |
| LEZARD | 0 | 0.00 | 0 | 0.00 | | 4 | 2,879.38 | -100% |
| MACBETH | 0 | 0.00 | 33 | 8,250.71 | -100% | 0 | 0.00 | i ! |
| MARK RYDEN-C | 0 | 0.00 | 1 | 1,932.56 | -100% | 0 | 0.00 | |
| NICOLE MILLER-C | 0 | 0.00 | 1 | 5,544.00 | -100% | 0 | 0.00 | |
| PICTET FINO | 0 | 0.00 | 4 | 1,530.60 | -100% | 0 | 0.00 | ! |
| TANKROCK-C | 0 | 0.00 | 4 | 8,458.65 | -100% | 0 | 0.00 | |
| TUMI-C | 0 | 0.00 | 1 | 13,362.32 | -100% | 0 | 0.00 | i I |
| VAN HEUSEN | 0 | 0.00 | 0 | 0.00 | | 8 | 5,363.65 | -100% |
| XIPIN-C | 0 | 0.00 | 5 | 1,648.29 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 267 | 392,112.20 | 672 | 690,010.09 | -43% | 380 | 354,258.09 | 10% |
| TOTALS: | 1,722 | 1,223,691.38 | 1,689 | 1,084,978.90 | 12% | 1,674 | 2,174,506.68 | -43% |

RunDate:

OUTLETS

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store Period: 10/01/2024-10/27/2024

FR PITX

| BRAND | | nt Sales -10/27/2024 | | t Year 23-10/27/2023 | Inc/Dec% | 2019 10/01/2019-1 | | Inc/Dec% |
|-------------------|--------------|-------------------------|------|-------------------------|--------------|----------------------|---------------------------------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | + - | | · | | - - | + | · · · · · · · · · · · · · · · · · · · | |
| BATH & BODY WORKS | 1,582 | 232,668.00 | 231 | 107,795.00 | 115% | 0 | 0.00 | |
| VICTORIA'S SECRET | 461 | 164,391.00 | 39 | 40,395.00 | 1 | 0 | 0.00 | |
| NIKE | 48 | 70,915.00 | 11 | 18,945.00 | i I | 0 | 0.00 | |
| USPA | 16 | 52,165.20 | 16 | 57,686.00 | -9% | 0 | 0.00 | |
| CLINIQUE | 6 | 16,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAVAIANAS | 9 | 9,641.00 | 17 | 18,933.00 | -49% | 0 | 0.00 | |
| ADIDAS PH | 9 | 8,091.00 | 8 | 5,760.00 | 40% | 0 | 0.00 | |
| VANS-SL | 6 | 7,200.00 | 25 | 30,000.00 | -76% | 0 | 0.00 | |
| ADIDAS | 3 | 6,300.00 | 7 | 22,678.00 | -72% | 0 | 0.00 | |
| JOCKEY | 11 | 5,036.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 30 | 3,654.00 | 0 | 0.00 | | 0 | 0.00 | |
| STANCE | 1 | 690.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHAMPION | 2 | 398.00 | 7 | 3,500.00 | -88% | 0 | 0.00 | |
| ACCEL | 0 | 0.00 | 8 | 6,360.00 | -100% | 0 | 0.00 | |
| BRIC'S-SL | 0 | 0.00 | 1 | 3,500.00 | -100% | 0 | 0.00 | |
| GIFT BUSINESS | 0 | 0.00 | 7 | 950.00 | -100% | 0 | 0.00 | |
| HIGH SIERRA | 0 | 0.00 | 1 | 850.00 | -100% | 0 | 0.00 | |
| NON-MERCH | 280 | 0.00 | 560 | 0.00 | | 0 | 0.00 | |
| PEPE JEANS | 0 | 0.00 | 1 | 699.00 | -100% | 0 | 0.00 | |
| SPRAYGROUND | 0 | 0.00 | 1 | 850.00 | -100% | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 3 | 3,478.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 2,464 | 577,949.20 | 943 | 322,379.00 | 79% | 0 | 0.00 | |
| 2-CONSIGNE | | | | | | | | |
| PORTGEAR | 35 | 66,652.25 | 0 | 0.00 |) | 0 | 0.00 | |
| KROOBERG | 78 | 51,759.00 | 76 | 47,029.35 | 10% | 0 | 0.00 | |
| MARK RYDEN-C | 10 | 25,435.00 | 12 | 29,005.00 | -12% | 0 | 0.00 | |
| BANGE-C | 5 | 14,430.00 | 1 | 3,037.50 | 375% | 0 | 0.00 | |
| GENERIC-C | 15 | 10,776.00 | 16 | 16,287.60 | -33% | 0 | 0.00 | |
| DTBG-C | 3 | 7,245.00 | 19 | 30,484.00 | -76% | 0 | 0.00 | |
| HEYS | 2 | 7,199.00 | 0 | 0.00 | | 0 | 0.00 | |
| TANKROCK-C | 9 | 7,091.00 | 5 | 4,161.80 | 70% | 0 | 0.00 | |
| XO | 13 | 6,389.00 | 23 | 14,604.70 | -56% | 0 | 0.00 | |
| AIRFIT | 10 | 5,857.75 | 0 | 0.00 | | 0 | 0.00 | |
| GLAXUNTE | 33 | 5,808.00 | 0 | 0.00 | | 0 | 0.00 | |

RunDate:

OUTLETS FR PITX

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

| 2-CONSIGNE | Current Sales 10/01/2024-10/27/2024 | | Last Year 10/01/2023-10/27/2023 | | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|--|------------|------------------------------------|------------|-------------|-------------------------------|------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| | | | | | - | | | ! |
| WEI | 6 | 5,790.00 | 3 | 3,350.75 | 72% | 0 | 0.00 | |
| SOFISTICA | 4 | 3,440.00 | 0 | 0.00 | l l | 0 | 0.00 | I |
| ILLA | 4 | 2,915.00 | 19 | 14,766.50 | i I | 0 | 0.00 | i |
| DZUKO | 1 | 2,665.00 | 3 | 8,245.75 | ' | 0 | 0.00 | l |
| BOONA-C | 3 | 2,443.00 | 4 | 3,497.00 | ı I | 0 | 0.00 | I |
| DME-C | 1 | 1,417.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| (IPIN | 2 | 640.00 | 4 | 1,288.00 | 1 | 0 | 0.00 | I |
| GOLF-C | 2 | 479.00 | 3 | 1,779.00 | i I | 0 | 0.00 | i |
| CELEBRAT-C | 0 | 0.00 | 21 | 2,085.00 | ' I | 0 | 0.00 | ı |
|)-POWER-C | 0 | 0.00 | 5 | 1,035.00 | 1 | 0 | 0.00 | 1 |
| UBU-C | 0 | 0.00 | 171 | 233,213.00 | : 1 | 0 | 0.00 | |
| UNGOOFUN-C | 0 | 0.00 | 4 | 5,159.25 | 1 | 0 | 0.00 | |
| PIPOO-C | 0 | 0.00 | 1 | 290.00 | -100% | 0 | 0.00 | i I |
| (AKA-C | 0 | 0.00 | 1 | 1,850.00 | -100% | 0 | 0.00 | |
| MACBETH | 0 | 0.00 | 7 | 1,399.00 | -100% | 0 | 0.00 | |
| MOSSIMO-FW | 0 | 0.00 | 12 | 6,247.25 | -100% | 0 | 0.00 | |
| DEM-C | 0 | 0.00 | 2 | 858.00 | -100% | 0 | 0.00 | |
| PLEXTONE | 0 | 0.00 | 1 | 650.00 | -100% | 0 | 0.00 |] |
| O TRAVEL TO LIVE | 0 | 0.00 | 3 | 1,020.00 | -100% | 0 | 0.00 | i i |
| /ICTORIA'S SECRET-C | 1 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| /IPFAN-C | 0 | 0.00 | 13 | 11,567.00 | -100% | 0 | 0.00 | |
| VINGMAN-C | 0 | 0.00 | 8 | 3,432.00 | -100% | 0 | 0.00 | |
| OOBAO-C | 0 | 0.00 | 1 | 999.00 | -100% | 0 | 0.00 | |
| UMIGUI-C | 0 | 0.00 | 1 | 180.00 | -100% | 0 | 0.00 | 1 |
| 2-CONSIGNE Total: | 237 | 228,431.00 | 439 | 447,521.45 | -48% | 0 | 0.00 | ! |
| TOTALS: | 2,701 | 806,380.20 | 1,382 | 769,900.45 | 4% | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

NLEX BALAGTAS

| 1-OUTRIGHT BATH & BODY WORKS USPA VICTORIA'S SECRET ADIDAS PH JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS CALVIN KLEIN | Qty. 758 39 287 25 18 5 1 66 6 | 258,413.00 165,811.00 164,330.00 19,281.00 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | Qty. 439 28 116 0 0 0 0 | Net 183,850.00 98,330.00 91,000.00 0.00 0.00 0.00 0.00 0.00 | 68% 80% | Qty. 30 36 88 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Net 13,343.40 121,020.00 84,160.00 0.00 0.00 | 37% 95% |
|---|--|--|---------------------------------|--|------------|---|---|---------------|
| BATH & BODY WORKS USPA VICTORIA'S SECRET ADIDAS PH JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS | 758 39 287 25 18 5 1 66 | 258,413.00 165,811.00 164,330.00 19,281.00 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | 439 28 116 0 0 0 | 183,850.00 98,330.00 91,000.00 0.00 0.00 0.00 | 68% 80% | 30 36 88 0 | 13,343.40 121,020.00 84,160.00 0.00 0.00 | 37% 95% |
| BATH & BODY WORKS USPA VICTORIA'S SECRET ADIDAS PH JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS | 39 287 25 18 5 1 66 | 165,811.00 164,330.00 19,281.00 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | 28 116 0 0 0 0 | 98,330.00 91,000.00 0.00 0.00 0.00 | 68% 80% | 36 88 0 0 | 121,020.00 84,160.00 0.00 0.00 | 37% 95% |
| USPA VICTORIA'S SECRET ADIDAS PH JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS | 39 287 25 18 5 1 66 | 165,811.00 164,330.00 19,281.00 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | 28 116 0 0 0 0 | 98,330.00 91,000.00 0.00 0.00 0.00 | 68% 80% | 36 88 0 0 | 121,020.00 84,160.00 0.00 0.00 | 37% 95% |
| VICTORIA'S SECRET ADIDAS PH JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS | 287 25 18 5 1 66 6 | 164,330.00 19,281.00 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | 116 0 0 0 0 | 91,000.00 0.00 0.00 0.00 0.00 | 80% | 88 0 0 | 84,160.00 0.00 0.00 0.00 | 95% |
| ADIDAS PH JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS | 25 18 5 1 66 6 | 19,281.00 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | 0 0 0 0 | 0.00 0.00 0.00 0.00 | | 0 0 0 | 0.00 0.00 0.00 | |
| JANSPORT CLINIQUE DELSEY NESTI DANTE ADIDAS | 18 5 1 66 6 | 14,940.00 13,200.00 12,990.00 9,839.00 8,200.00 | 0 | 0.00 0.00 0.00 | | 0 | 0.00 0.00 | |
| CLINIQUE DELSEY NESTI DANTE ADIDAS | 5 1 66 6 | 13,200.00 12,990.00 9,839.00 8,200.00 | 0 | 0.00 0.00 | | 0 | 0.00 | ! |
| DELSEY NESTI DANTE ADIDAS | 66 6 | 12,990.00 9,839.00 8,200.00 | 0 | 0.00 | | i | | (|
| NESTI DANTE ADIDAS | 6 | 9,839.00 8,200.00 | 0 | | | | 0.00 | l |
| ADIDAS | 6 | 8,200.00 | 1 | | i | 0 | 0.00 | I |
| | | | 0¦ | 0.00 | | 0 | 0.00 | l |
| | 1 | 3,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| KEDS | | 3,112.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| SPEEDO | 2 | 1,498.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| TOBLERONE | 1 | 400.00 | 0 | 0.00 | i | 15 ¦ | 2,900.00 | I |
| GIFT BUSINESS | 2 | 99.00 | 9 | 450.00 | | 121 | 45,920.00 | ı |
| 7D | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | l |
| CADBURY | 0 | 0.00 | 0 | 0.00 | | 32 | 5,150.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 799.00 | | 0 | 0.00 | l |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 108 [¦] | 126,991.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 2 | 5,000.00 | -100% | 14 | 46,408.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | | 1 | 3,395.00 | -100% |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 5¦ | 1,180.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 21 | 830.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 1 | 199.00 | -100% |
| MARS | 0 | 0.00 | 0 | 0.00 | | 12 | 4,225.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 22 | 7,768.00 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 4 | 790.00 | -100% |
| NON-MERCH | 413 | 0.00 | 737 | 0.00 | | 0 | 0.00 |] I |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 3 | 2,685.00 | -100% |
| SAUCONY | 0 | 0.00 | 4 | 1,196.00 | -100% | 6 | 13,482.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 5 | 20,982.50 | -100% |
| THE BALM | 0 | 0.00 | 6 | 3,350.00 | -100% | 0 | 0.00 | |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 44 | 14,060.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 15 | 2,676.25 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | | 8 | 25,992.00 | -100% |

RunDate:

NLEX BALAGTAS

Period: 10/01/2024-10/27/2024

| BRAND | Current Sales 10/01/2024-10/27/2024 | | Last Year 10/01/2023-10/27/2023 | | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-------------------|--|-------------|------------------------------------|------------|----------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | Ī [| · – – – – + – | | ! |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | : : | 20 | 29,760.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 5 | 16,631.00 | -100% |
| 1-OUTRIGHT Total: | 1,625 | 675,713.00 | 1,342 | 383,975.00 | 75% | 620 | 591,088.15 | 14% |
| 2-CONSIGNE | | : ! ! | ! ! ! | | i | | | |
| KROOBERG | 187 | 139,210.00 | 212 | 133,864.95 | 3% | 404 | 196,812.00 | -29% |
| PORTGEAR | 46 | 71,740.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| AIRFIT | 18 | 11,726.75 | 0 | 0.00 | i ! | 0 | 0.00 | i I |
| HEYS | 6 | 6,994.00 | 1 | 1,599.00 | 337% | 0 | 0.00 | ! ! ! |
| DTBG-C | 3 | 6,500.00 | 7 | 11,290.00 | -42% | 0 | 0.00 | |
| XO | 4 | 3,406.00 | 33 | 14,222.00 | -76% | 16¦ | 5,790.00 | -41% |
| WEKOME | 2 | 2,834.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| MARK RYDEN-C | 1 | 2,439.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FILIPINIANA | 4 | 1,523.00 | 5 | 2,047.50 | -25% | 10 | 4,740.00 | -67% |
| AWEI | 1 | 1,498.00 | 0 | 0.00 | | 0 | 0.00 | |
| TANKROCK-C | 1 | 1,332.00 | 4 | 4,595.00 | -71% | 0 | 0.00 | ! ! |
| UNBRANDED | 1 | 850.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| ZUMIGUI-C | 1 | 180.00 | 1 | 180.00 | 0% | 0 | 0.00 | |
| 8A PERFORMANCE | 0 | 0.00 | 45 | 49,952.00 | -100% | 0 | 0.00 | i I |
| APIKER-C | 0 | 0.00 | 0 | 0.00 | | 1 | 1,450.00 | -100% |
| BANGE-C | 0 | 0.00 | 4 | 9,800.00 | -100% | 0 | 0.00 | |
| BASIC-C | 0 | 0.00 | 173 | 79,491.35 | -100% | 454 | 336,778.45 | -100% |
| BOONA-C | 0 | 0.00 | 2 | 1,444.00 | -100% | 0 | 0.00 | |
| FUBU-C | 0 | 0.00 | 241 | 242,775.75 | -100% | 0 | 0.00 | ! ! |
| FUNGOOFUN-C | 0 | 0.00 | 16 | 20,830.50 | -100% | 0 | 0.00 | ! ! ! |
| GENERIC-C | 0 | 0.00 | 6 | 5,925.00 | -100% | 0 | 0.00 | |
| GOLF-C | 0 | 0.00 | 1 | 775.00 | -100% | 10 | 6,990.00 | -100% |
| HALO | 0 | 0.00 | 0 | 0.00 | | 50¦ | 24,695.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | <u> </u> | 127 | 29,433.50 | -100% |
| KAKA-C | 0 | 0.00 | 1 | 1,850.00 | -100% | 0 | 0.00 | ! ! ! |
| KELOE-C | 0 | 0.00 | 0 | 0.00 | | 2 | 2,845.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 3,600.00 | -100% |
| MACBETH | 0 | 0.00 | 4 | 1,599.50 | -100% | 0 | 0.00 | I I I |
| MOSSIMO-FW | 0 | 0.00 | 56 | 26,589.50 | -100% | 0¦ | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

NLEX BALAGTAS

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales | | Last Year 10/01/2023-10/27/2023 | | | 0.40/27/2040 | : Inc/Dec% |
|-------------------|-------------------|----------------------|-------------------|------------------------------------|--------------------------------------|-------------------------------|---------------------|---------------|
| | 10/01/202 Qty. | 4-10/27/2024 Nett | 10/01/202 Qty. | Net | Inc/Dec% | 10/01/201 Qty. | 9-10/27/2019 Net | l I |
| 2 22121211 | - +- | Nett | | | <u> </u> | | | |
| 2-CONSIGNE | - | 0.00 | | 0.00 | | | 5 450 00 | 1 4000 |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 | 6; | 5,453.00 | l |
| OZUKO | 0 | 0.00 | 6 | 8,055.00 | | 0 | 0.00 | I |
| PICTET FINO | 0 | 0.00 | 2 | 1,680.00 | · | 0 | 0.00 | l |
| SOLATEK | 0 | 0.00 | 3 | 2,519.85 | ı I | 19 | 16,739.05 | ı |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | : | 5 | 2,500.00 | |
| UNITEK | 0 | 0.00 | 0 | 0.00 | 1 | 1¦ | 460.00 | I |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | i I | 2 | 390.00 | 1 |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | ' | 11¦ | 8,282.00 | l |
| ZILLA | 0 | 0.00 | 17 | 15,189.00 | -100% | 8 | 9,564.00 | -100% |
| 2-CONSIGNE Total: | 275 | 250,232.75 | 840 | 636,274.90 | -60% | 1,128 | 656,522.00 | -61% |
| TOTALS: | 1,900 | 925,945.75 | 2,182 | 1,020,249.90 | -9% | 1,748 | 1,247,610.15 | -25% |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | 1 1 1 1 1 1 1 1 | | | |
| | | | | | 1 1 1 1 1 1 1 | | | |
| | | | | | 1 1 1 1 1 1 | | | |
| | | | | | 1 1 1 1 1 | | | |

RunDate:

Period: 10/01/2024-10/27/2024

NLEX DRIVE&DINE

| BRAND | | ent Sales 24-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 19 9-10/27/2019 | inc/Dec% |
|-------------------|------|----------------------------|---------------------------------------|--------------------------|---------------|--------------|--------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | ـــــــــــــــــــــــــــــــــــــ | | <u>;</u> ! | + - | | ; |
| VICTORIA'S SECRET | 547 | 299,293.00 | 134 | 114,482.00 | 161% | 89 | 74,124.50 | 303% |
| BATH & BODY WORKS | 739 | 250,538.00 | 476 | | | 38 | 19,046.00 | 1 |
| USPA | 39 | 142,185.00 | 24 | 88,829.00 | 60% | 32 | 128,210.50 | 10% |
| NIKE | 57 | 84,715.00 | 24 | 37,310.00 | 127% | 0 ! | 0.00 | ! |
| CLINIQUE | 31 | 82,800.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| ADIDAS PH | 60 | 33,179.00 | 5 | 3,600.00 | 821% | 0 | 0.00 | |
| CALVIN KLEIN | 6 | 28,080.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| THE NORTH FACE-O | 7 | 26,293.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| MINISO | 49 | 17,551.00 | 51 | 19,629.00 | -10% | 0 ! | 0.00 | |
| DELSEY | 1 | 13,990.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADIDAS | 9 | 10,300.00 | 1 | 1,500.00 | 586% | 0 | 0.00 | |
| DAVIDOFF | 2 | 8,480.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VERSACE | 1 | 7,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HUGO | 1 | 6,500.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| JOCKEY | 13 | 5,867.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUGHNUT-SL | 2 | 5,598.00 | 4 | 11,196.00 | -50% | 0 | 0.00 | |
| GIORGIO ARMANI | 1 | 5,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 6 | 4,980.00 | 0 | 0.00 | 1 ! | 0 | 0.00 | |
| NESTI DANTE | 34 | 4,703.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! |
| VANS | 1 | 3,998.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| ACCEL | 4 | 3,980.00 | 1 | 2,199.75 | 80% | 0 | 0.00 | |
| THE BALM | 5 | 2,850.00 | 4 | 2,350.00 | ¦ 21% | 0 | 0.00 | ! |
| PROMOTION CODE | 1 | 2,599.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MARC JACOBS | 1 | 2,200.00 | 0 | 0.00 | i i | 0 | 0.00 | ! |
| TOBLERONE | 5 | 1,750.00 | 0 | 0.00 | 1 1 | 7 | 1,985.00 | -11% |
| GIFT BUSINESS | 2 | 1,000.00 | 7 | 2,098.00 | -52% | 396 | 87,277.40 | -98% |
| EVERLAST | 1 | 479.00 | 0 | 0.00 | | 90 | 119,696.00 | 1 |
| PASALUBONG PACK | 1 | 200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 3 | 450.00 | -100% |
| ABE KENI | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 13 | 1,317.50 | -100% |
| ANCHOR HOCKING | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 1,085.00 | |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | | 1 | 350.00 | I |
| BAYONGCIAGA | 0 | 0.00 | 0 | 0.00 | | 1 | 795.00 | -100% |
| BURBERRY | 1 | 0.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i I |
| | | | | | 1 1 1 | , 1 1 | | |
| | | | | | | 1 | | |

RunDate:

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

NLEX DRIVE&DINE

| 1-OUTRIGHT C&H CADBURY CHIPS AHOY CHLOE DAVAO SWEET EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO GOYA | | 24-10/27/2024 | Last Year 10/01/2023-10/27/2023 Inc/Dec% | | 2019 10/01/2019-10/27/2019 | | Inc/Dec% | |
|---|------|---------------|---|-------|-------------------------------|------|-----------|--------------|
| C&H CADBURY CHIPS AHOY CHLOE DAVAO SWEET EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| C&H CADBURY CHIPS AHOY CHLOE DAVAO SWEET EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | | | | | | | | Í ! |
| CHIPS AHOY CHLOE DAVAO SWEET EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 19 | 3,800.00 | -100% |
| CHLOE DAVAO SWEET EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 84 | 16,935.00 | -100% |
| DAVAO SWEET EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 1 | 120.00 | -100% |
| EASTPAK-SL EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| EMY'S FERRERO ROCHER FITFLOP-SL FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 2 | 150.00 | -100% |
| FERRERO ROCHER FITFLOP-SL FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 1 | 693.00 | -100% |
| FITFLOP-SL FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 20 | 1,887.50 | -100% |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 7 | 4,675.00 | -100% |
| | 0 | 0.00 | 0 | 0.00 | | 21 | 80,739.40 | -100% |
| GOYA | 0 | 0.00 | 0 | 0.00 | | 9 | 2,250.00 | -100% |
| | 5 | 0.00 | 0 | 0.00 | | 0 | 0.00 | - - |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 25 | 7,190.00 | -100% |
| KINDER BUENO | 0 | 0.00 | 0 | 0.00 | | 10 | 1,000.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 96 | 3,525.00 | -100% |
| LIBBEY | 0 | 0.00 | 0 | 0.00 | | 21 | 1,151.50 | -100% |
| LOACKER | 0 | 0.00 | 0 | 0.00 | | 12 | 1,760.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 2 | 800.00 | -100% |
| MARS | 0 | 0.00 | 0 | 0.00 | | 16 | 5,400.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | | 17 | 2,505.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 12 | 4,578.00 | -100% |
| MITCHELL & NESS | 0 | 0.00 | 0 | 0.00 | | 4 | 5,184.00 | -100% |
| NON-MERCH | 407 | 0.00 | 361 | 0.00 | | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| PARKLAND | 0 | 0.00 | 0 | 0.00 | | 3 | 5,250.00 | -100% |
| PRINGLES | 0 | 0.00 | 0 | 0.00 | | 15 | 3,000.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 12 | 10,740.00 | -100% |
| SANICARE | 0 | 0.00 | 1 | 50.00 | -100% | 22 | 2,046.50 | -100% |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | | 5 | 10,965.60 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 3 | 12,589.50 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 30 | 8,900.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 52 | 16,277.00 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | | 18 | 35,838.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 47 | 47,973.30 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 11 | 2,060.00 | -100% |
| | | | | | | 1 | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

NLEX DRIVE&DINE

| BRAND | | nt Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | 20 ² 10/01/2019 | 19 -10/27/2019 | Inc/Dec% |
|-------------------|-----------|--------------------------|-------|----------------------|----------|-------------------------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | l I |
| 1-OUTRIGHT | | | | | [| | | |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 3 | 12,770.00 | -100% |
| 1-OUTRIGHT Total: | 2,040 | 1,056,308.00 | 1,093 | 446,392.75 | 136% | 1,274 | 747,190.20 | ¦ ¦ 41% |
| 2-CONSIGNE | | | | | | ; ; ; | | |
| PORTGEAR | 57 | 116,831.75 | 0 | 0.00 | | 0 | 0.00 | i ! |
| KROOBERG | 45 | 30,639.00 | 53 | 30,449.80 | 0% | 197 | 73,753.00 | ¦ -58% |
| HEYS | 1 | 7,699.00 | 0 | 0.00 | 1 | 9 | 23,212.50 | -66% |
| AIRFIT | 8 | 6,235.75 | 0 | 0.00 | | 0 | 0.00 | ! |
| DTBG-C | 2 | 3,780.00 | 2 | 1,575.00 | 140% | 5 | 8,500.00 | -55% |
| FILIPINIANA | 12 | 2,789.00 | 29 | 3,755.50 | -25% | 3 | 2,397.00 | 16% |
| MARK RYDEN-C | 1 | 2,167.00 | 0 | 0.00 | | 0 | 0.00 | |
| GENERIC-C | 1 | 1,498.00 | 4 | 5,761.00 | -73% | 2 | 1,399.00 | <u>'</u> 7% |
| GLAXUNTE | 3 | 1,234.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOLF-C | 4 | 1,193.00 | 1 | 443.00 | 169% | 9 | 3,275.00 | -63% |
| xo | 3 | 996.00 | 2 | 2,664.00 | -62% | 13 | 7,352.00 | -86% |
| ZILLA | 1 | 950.00 | 2 | 1,435.00 | -33% | 4 | 4,485.00 | -78% |
| BLUEDIO-C | 1 | 799.00 | 0 | 0.00 | l l | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 180.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| APIKER-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 1,450.00 | -100% |
| AWEI | 0 | 0.00 | 4 | 1,472.00 | -100% | 0 | 0.00 | |
| BASIC-C | 0 | 0.00 | 86 | 39,175.70 | -100% | 211 | 153,339.70 | ¦ -100% |
| BG BERLIN-C | 0 | 0.00 | 1 | 11,559.00 | -100% | 0 | 0.00 | |
| BOONA-C | 0 | 0.00 | 1 | 722.00 | -100% | 0 | 0.00 | ! |
| FUBU-C | 0 | 0.00 | 140 | 153,315.75 | -100% | 0 | 0.00 | |
| FUNGOOFUN-C | 0 | 0.00 | 1 | 1,790.00 | -100% | 0 | 0.00 | i ! |
| IT LUGGAGE-C | 0 | 0.00 | 3 | 28,157.00 | -100% | 0 | 0.00 | |
| KAKA-C | 0 | 0.00 | 2 | 3,700.00 | -100% | 2 | 3,700.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | | 2 | 2,598.00 | -100% |
| MACBETH | 0 | 0.00 | 34 | 10,995.75 | -100% | 0 | 0.00 | |
| MOSSIMO-FW | 0 | 0.00 | 41 | 17,045.25 | -100% | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 1 | 420.00 | -100% | 10 | 4,922.00 | -100% |
| OZUKO | 0 | 0.00 | 4 | 5,300.00 | -100% | 0 | 0.00 | |
| REVA-C | 0 | 0.00 | 0 | 0.00 | | 57 | 18,085.75 | -100% |
| SMOOTH SKIES-C | 0 | 0.00 | 7 | 9,163.00 | -100% | 0 | 0.00 | |
| SOLATEK | 0 | 0.00 | 0 | 0.00 | | 6 | 4,039.70 | -100% |

RunDate:

NLEX DRIVE&DINE

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales | | t Year | Inc/Dec% | | 019 | Inc/Dec% |
|-------------------|-------------------------|----------------------|-------------------|----------------------|----------------------------|-------------------|---------------------|---------------------|
| | 10/01/202 Qty. | 4-10/27/2024 Nett | 10/01/202 Qty. | 23-10/27/2023 Net | | 10/01/201 Qty. | 9-10/27/2019 Net | l <u> </u> |
| <u> </u> | . – – Qiy. - – – † – | | Qiy. | INEL | <u> </u> | | | |
| 2-CONSIGNE | | 1 | 1 | | ! ! | | | |
| TANKROCK-C | 0 | 0.00 | 1 | 599.00 | 1 | 0 | 0.00 | l |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | i I | 4 | 2,000.00 | |
| TOMS-C | 0 | 0.00 | 0 | 0.00 | ' | 4 | 15,992.00 | 1 |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | | 5 | 4,073.00 | -100% |
| UNITEK | 0 | 0.00 | 0 | 0.00 | i 1 | 3 | 1,380.00 | -100% |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 3 | 815.00 | -100% |
| YOOBAO-C | 0 | 0.00 | 1 | 630.00 | -100% | 9 | 4,820.00 | -100% |
| 2-CONSIGNE Total: | 140 | 176,991.50 | 420 | 330,127.75 | -46% | 559 | 341,588.65 | -48% |
| TOTALS: | 2,180 | 1,233,299.50 | 1,513 | 776,520.50 | 58% | 1,833 | 1,088,778.85 | 13% |
| | | | | | 1 1 1 1 1 1 | | | |
| | | 1 | | | 1 1 1 1 1 | | | 1 |
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| | | | | | 1 1 1 1 | | | 1 |
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| | | | | | | | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

NLEX MEGA STATION

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | | 119 9-10/27/2019 | Inc/Dec% |
|--------------------|-------|--------------------------|--------------|--------------------------|---------------|--------------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u>!</u> ! | | | |
| BATH & BODY WORKS | 1,054 | 266,199.00 | 371 | 123,648.00 | 115% | 63 | 35,337.80 | 653% |
| VICTORIA'S SECRET | 400 | 160,743.00 | 93 | 77,980.00 | 1 | 115 | 102,699.20 | I |
| NIKE | 86 | 137,571.00 | 24 | 41,280.00 | i I | 0 | 0.00 | i |
| USPA | 37 | 97,252.00 | 26 | 97,733.00 | 1 | 62 | 215,370.00 | I |
| CLINIQUE | 12 | 32,800.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| DELSEY | 2 | 26,980.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ! |
| ADIDAS PH | 40 | 21,587.00 | 10 | 7,200.00 | 1 I | 0 | 0.00 | 1 |
| NESTI DANTE | 130 | 18,375.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| MINISO | 46 | 14,364.00 | 0 | 0.00 | 1 | 0 | 0.00 | l |
| ADIDAS | 12 | 14,200.00 | 6 | 10,200.00 | ı I | 0 | 0.00 | I |
| CALVIN KLEIN | 2 | 9,200.00 | 1 | 3,900.00 | : 1 | 0 | 0.00 | ! |
| JANSPORT | 9 | 7,470.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CHLOE | 2 | 6,120.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| THE NORTH FACE-O | 1 | 3,999.00 | 0 | 0.00 | ! ! ! | 0 ! | 0.00 | 1 |
| BILLABONG-SL | 2 | 1,250.00 | 2 | 1,000.00 | 25% | 0 ! | 0.00 | |
| TOBLERONE | 3 | 1,050.00 | 0 | 0.00 | i i | 48 | 8,000.00 | -86% |
| ACCEL | 1 | 995.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHAMPION | 4 | 796.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| 7D | 0 | 0.00 | 0 | 0.00 | i I | 1 | 150.00 | -100% |
| BRIC'S-SL | 0 | 0.00 | 1 | 3,000.00 | -100% | 0 | 0.00 | |
| BURBERRY | 0 | 0.00 | 1 | 2,900.00 | -100% | 0 | 0.00 | i ! |
| CADBURY | 0 | 0.00 | 0 | 0.00 | ! ! ! | 106 | 15,250.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 1,039.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 6 | 600.00 | -100% | 131 | 155,329.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 22 | 67,972.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 8,390.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 5 | 550.00 | -100% | 486 | 73,931.00 | -100% |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | 1 1 | 13 | 3,110.00 | -100% |
| HUGO | 0 | 0.00 | 1 | 6,500.00 | -100% | 0 | 0.00 | I I |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 2 | 340.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 34 | 1,415.00 | -100% |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | | 17 | 37,604.15 | -100% |
| MANTYX | 0 | 0.00 | 0 | 0.00 | | 1 | 249.00 | -100% |
| MARS | 0 | 0.00 | 0 | 0.00 | i ! | 26 | 9,300.00 | -100% |
| | | 1 | - I | | | - | , | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

NLEX MEGA STATION

| BRAND | | nt Sales I-10/27/2024 | | : Year 3-10/27/2023 | Inc/Dec% | 20 10/01/2019 | 19 9-10/27/2019 | Inc/Dec% |
|---------------------|-------|--------------------------|-------|------------------------|----------|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | · | | | | | - - |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | | 7 | 1,050.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 5,678.00 | I |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 16¦ | 2,040.00 | i |
| NIKE-SL | 0 | 0.00 | 0 | 0.00 | | 6 | 18,085.00 | I |
| NON-MERCH | 449 | 0.00 | 671 | 0.00 | ı I | 0 | 0.00 | 1 |
| O'NEILL | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 3,750.00 | -100% |
| PARKLAND | 0 | 0.00 | 0 | 0.00 | | 2 | 2,445.00 | Į. |
| PEPE JEANS | 0 | 0.00 | 0 | 0.00 | | 1 | 570.00 | i |
| POLO RL | 0 | 0.00 | 0 | 0.00 | | 9 | 25,520.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 6 | 5,370.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | | 1 | 1,199.00 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 1,100.00 | ¦ -100% |
| SEAFOLLY | 0 | 0.00 | 0 | 0.00 | | 1 | 850.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 8 | 33,572.00 | -100% |
| THE BALM | 0 | 0.00 | 4 | 2,000.00 | -100% | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 3 | 3,760.00 | -100% | 2 | 3,398.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 43 | 13,035.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 40 | 11,580.00 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | | 4 | 15,996.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 69¦ | 81,688.20 | -100% |
| VOLCOM-SL | 0 | 0.00 | 1 | 500.00 | -100% | 9 | 9,000.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 4 | 480.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 2 | 7,821.00 | -100% |
| 1-OUTRIGHT Total: | 2,292 | 820,951.00 | 1,227 | 383,790.00 | 113% | 1,375 | 978,674.35 | -16% |
| 2-CONSIGNE | | | | | | | | |
| KROOBERG | 81 | 42,715.00 | 246 | 122,815.05 | -65% | 404 | 206,843.00 | -79% |
| 8A PERFORMANCE | 21 | 20,568.00 | 65 | 75,244.00 | -72% | 43 | 47,158.00 | -56% |
| PORTGEAR | 16 | 19,369.00 | 0 | 0.00 | | 0 | 0.00 | |
| AIRFIT | 20 | 12,435.00 | 0 | 0.00 | | 0 | 0.00 | |
| HEYS | 4 | 10,267.00 | 4 | 15,916.00 | -35% | 6 | 35,469.25 | -71% |
| LEGEND WALKER | 1 | 9,759.00 | 0 | 0.00 | | 0 | 0.00 | |
| DTBG-C | 6 | 8,455.00 | 1 | 1,780.00 | 375% | 3 | 4,950.00 | 70% |
| TRAVEL SENTRY-C | 5 | 7,295.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MARK RYDEN-C | 2 | 5,050.00 | 1 | 1,883.00 | 168% | 0 | 0.00 | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

NLEX MEGA STATION

| BRAND | Current 10/01/2024- | | Last 10/01/2023 | Year -10/27/2023 | Inc/Dec% | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|-------------|------------------------|----------|--------------------|---------------------|---------------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | i <u>i</u> | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | 1 | 1 | | | i ! | | |
| GENERIC-C | 3 | 1,499.50 | 16 | 12,005.25 | -87% | 0 | 0.00 | i ! |
| GLAXUNTE | 9 | 1,412.00 | 0 | 0.00 | | 0 | 0.00 | |
| OZUKO | 1 | 1,199.00 | 3 | 3,597.00 | -66% | 0 | 0.00 |] |
| XO | 4 | 985.00 | 6 | 3,162.70 | -68% | 2 | 1,250.00 | -21% |
| TANKROCK-C | 1 | 599.00 | 1 | 865.80 | -30% | 0 | 0.00 | |
| PLEXTONE | 1 | 575.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| BANGE-C | 0 | 0.00 | 4 | 13,303.00 | -100% | 0 | 0.00 | |
| BASIC-C | 0 | 0.00 | 309 | 145,984.55 | -100% | 299 | 239,785.05 | -100% |
| BOONA-C | 0 | 0.00 | 1 | 722.00 | -100% | 0 | 0.00 | ! ! ! |
| CELEBRAT-C | 0 | 0.00 | 97 | 1,426.00 | -100% | 0 | 0.00 | |
| COTIMA | 0 | 0.00 | 0 | 0.00 | | 4 | 1,846.00 | -100% |
| D-POWER-C | 0 | 0.00 | 13 | 3,197.00 | -100% | 0 | 0.00 | |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | ! | 4 | 5,497.00 | -100% |
| FILIPINIANA | 0 | 0.00 | 23 | 6,589.50 | -100% | 10 | 8,790.00 | -100% |
| FUBU-C | 0 | 0.00 | 136 | 147,123.50 | -100% | 0 | 0.00 | |
| FUNGOOFUN-C | 0 | 0.00 | 2 | 3,047.25 | -100% | 0 | 0.00 | i ! |
| GOLF-C | 0 | 0.00 | 2 | 458.00 | -100% | 3 | 1,850.00 | -100% |
| HALO | 0 | 0.00 | 0 | 0.00 | | 74 | 38,743.00 | -100% |
| НОСО | 0 | 0.00 | 0 | 0.00 | | 135 | 31,626.50 | -100% |
| ISLANDER | 0 | 0.00 | 0 | 0.00 | | 16 | 4,802.00 | -100% |
| KAKA-C | 0 | 0.00 | 1 | 2,730.00 | -100% | 1 | 1,850.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | | 1 | 1,550.00 | -100% |
| LIME-C | 0 | 0.00 | 2 | 1,796.00 | -100% | 0 | 0.00 | |
| MACBETH | 0 | 0.00 | 9 | 1,899.00 | -100% | 0 | 0.00 | |
| MIRO | 0 | 0.00 | 0 | 0.00 | | 66 | 32,054.00 | -100% |
| MOSSIMO-FW | 0 | 0.00 | 24 | 11,795.00 | -100% | 0 | 0.00 | ! ! |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | <u> </u> | 7 | 5,710.00 | -100% |
| OPTIMUS-C | 0 | 0.00 | 2 | 4,886.00 | -100% | 0 | 0.00 | |
| SODO | 0 | 0.00 | 0 | 0.00 | i | 1 | 1,799.00 | -100% |
| SOLATEK | 0 | 0.00 | 6 | 5,339.70 | -100% | 18 | 15,189.10 | -100% |
| SPUNN | 0 | 0.00 | 0 | 0.00 | | 101 | 73,659.00 | -100% |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | i | 2 | 1,000.00 | -100% |
| TOMS-C | 0 | 0.00 | 5 | 12,915.00 | -100% | 0 | 0.00 | |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | <u> </u> | 2 | 1,750.00 | -100% |
| | | | 1 | | | ; ! | | |

RunDate:

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

NLEX MEGA STATION

Period: 10/01/2024-10/27/2024

| BRAND | | ent Sales 4-10/27/2024 | | Year 3-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec |
|-----------------|---------------|---------------------------|--------------|----------------------|-------------|-------------|---------------------|---------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | |
| 2-CONSIGNE | | | | | <u> </u> | | | |
| VAGO-C | 0 | 0.00 | 1 | 3,459.00 | -100% | 0 | 0.00 | |
| VIPFAN-C | 0 | 0.00 | 16 | 10,264.00 | ! ! | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | | ! | 2,819.00 | |
| | ' ' | 1 | 1 | | ' | 4 | | |
| ZILLA | 0 | 0.00 | 3; | 2,850.00 | ı I | 4: | 5,799.00 | |
| ZUMIGUI-C | 0 | 0.00 | 1 | 180.00 | i - | 0 | 0.00 | |
| 2-CONSIGNE Tota | <i>l:</i> 175 | 142,182.50 | 1,000 | 617,233.30 | -76% | 1,210 | 771,788.90 | -81 |
| TOTALS | 2,467 | 963,133.50 | 2,227 | 1,001,023.30 | -3% | 2,585 | 1,750,463.25 | -44 |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SLEX

| BRAND | | nt Sales I-10/27/2024 | Last 10/01/2023 | Year 3-10/27/2023 | Inc/Dec% | 201 10/01/2019 | | Inc/Dec% |
|--------------------|------|--------------------------|--------------------|----------------------|----------|-------------------|-----------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | 1 1 | į | | | i | | |
| BATH & BODY WORKS | 894 | 262,480.00 | 529 | 186,738.00 | 40% | 18¦ | 9,752.90 | 2591% |
| VICTORIA'S SECRET | 401 | 213,645.00 | 85 | 80,314.00 | 166% | 54 | 50,239.00 | 325% |
| USPA | 89 | 170,513.00 | 51 | 209,207.00 | -18% | 20 | 65,173.00 | 161% |
| NIKE | 78 | 112,660.00 | 13 | 20,135.00 | 459% | 0 | 0.00 | |
| DELSEY | 7 | 82,930.00 | 1 | 12,999.00 | 537% | 0 | 0.00 | |
| CLINIQUE | 24 | 65,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 126 | 20,540.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADIDAS PH | 33 | 18,488.00 | 6 | 4,320.00 | 327% | 0 | 0.00 | |
| ADIDAS | 11 | 14,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| MINISO | 47 | 14,264.00 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 12 | 9,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALVIN KLEIN | 2 | 7,440.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAVAIANAS | 5 | 5,245.00 | 7 | 7,693.00 | -31% | 0 | 0.00 | |
| HUGO | 1 | 5,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| VERSACE | 1 | 4,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| THE NORTH FACE-O | 1 | 4,499.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| SPEEDO | 5 | 3,895.00 | 0 | 0.00 | | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| ADIDAS-SL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BRIC'S-SL | 0 | 0.00 | 2 | 6,000.00 | -100% | 0 | 0.00 | |
| BURBERRY | 0 | 0.00 | 1 | 2,900.00 | -100% | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 0 | 0.00 | ; | 34 | 5,925.00 | -100% |
| CHAMPION | 0 | 0.00 | 1 | 500.00 | -100% | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 2 | 1,638.00 | -100% | 0 | 0.00 | |
| EASTPAK | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| EASTPAK-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 2,198.70 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 64 | 87,633.10 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 1 | 499.00 | -100% | 0 | 0.00 | |
| FITFLOP-SL | 0 | 0.00 | 5 | 8,600.00 | -100% | 18 | 61,438.70 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 14 | 1,916.00 | -100% | 159¦ | 31,442.80 | -100% |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 22 | 4,500.00 | -100% |
| KEDS | 0 | 0.00 | 0 | 0.00 | | 7 | 11,129.08 | -100% |
| KINDER BUENO | 0 | 0.00 | 0 | 0.00 | | 1 | 450.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 21 | 700.00 | -100% |
| | | 1 | ! | | | 1 | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SLEX

| | 10/01/202 | Current Sales 10/01/2024-10/27/2024 | | Last Year 10/01/2023-10/27/2023 | | 2019 10/01/2019-10/27/2019 | | Inc/Dec% |
|---------------------|----------------|-------------------------------------|--------------|------------------------------------|-------|-------------------------------|------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | - | | | <u>-</u> +- | | |
| KISSNY | 0 | 0.00 | 0 | 0.00 | | 2 | 950.00 | -100% |
| LIBBEY | 0 | 0.00 | 18 | 702.00 | -100% | 0 | 0.00 | l |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 1 | 250.00 | -100% |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | | 2 | 2,998.00 | -100% |
| MANGO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| MANTYX | 0 | 0.00 | 0 | 0.00 | | 2 | 548.00 | |
| MARC BY MARC JACOBS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 |] |
| MARS | 0 | 0.00 | 0 | 0.00 | | 11 | 3,385.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| MISHMASH | 0 | 0.00 | 1 | 150.00 | -100% | 23 | 6,547.20 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 16 | 1,420.00 | -100% |
| NON-MERCH | 494 | 0.00 | 568 | 0.00 | | 0 | 0.00 | |
| POLO RL | 0 | 0.00 | 0 | 0.00 | | 2 | 7,281.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | | 7 | 8,153.20 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 2 | 350.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 9 | 32,732.70 | -100% |
| THE BALM | 0 | 0.00 | 7 | 4,200.00 | -100% | 0 | 0.00 | |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | | 18 | 3,400.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 3 | 2,965.00 | -100% | 1 | 1,529.10 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 43 | 13,595.50 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 41 | 11,668.98 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | | 4 | 13,596.10 | -100% |
| VANS-SL | 0 | 0.00 | 2 | 2,400.00 | -100% | 22 | 22,195.84 | -100% |
| VOLCOM-SL | 0 | 0.00 | 0 | 0.00 | | 2 | 1,500.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 1 | 3,231.00 | -100% |
| 1-OUTRIGHT Total: | 2,231 | 1,017,059.00 | 1,317 | 553,876.00 | 83% | 630 | 466,213.90 | 118% |
| 2-CONSIGNE | | : ! | | | | | | |
| KROOBERG | 185 | 125,845.00 | 465 | 256,100.65 | -50% | 399 | 191,369.00 | -34% |
| HEYS | 16 | 56,925.00 | 40 | 197,560.00 | | 21 | 87,644.00 | |
| PORTGEAR | 34 | 50,476.50 | 0 | 0.00 | , 3 | 0 | 0.00 | l |
| BG BERLIN-C | 2 | 16,913.00 | 0 | 0.00 | | 0 | 0.00 | |
| XO | 25 | 12,080.00 | 11 | 6,165.00 | | 1 | 375.00 | l |
| SMOOTH SKIES-C | 10 | 10,377.00 | 0 | 0.00 | | 0 | 0.00 | I |
| LEGEND WALKER | 1 | 9,759.00 | 0 | 0.00 | | 0 | 0.00 | ! |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SLEX

| BRAND | | t Sales -10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 201 | 19 1-10/27/2019 | Inc/Dec% |
|-----------------|------|------------------------|------|------------------------|--------------|-------|--------------------|---|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u>i </u> |
| 2-CONSIGNE | | | | | <u> </u> | | | ! |
| IT LUGGAGE-C | 1 | 6,903.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| AIRFIT | 12 | 6,270.75 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| GENERIC-C | 6 | 5,328.00 | 9 | 8,040.50 | i I | 1 | 800.00 | i |
| DTBG-C | 2 | 4,865.00 | 4 | 7,637.50 | · | 0 | 0.00 | I |
| SOFISTICA | 4 | 4,640.00 | 0 | 0.00 | ı I | 0 | 0.00 | I |
| OME-C | 3 | 4,498.00 | 0 | 0.00 | : I | 0 | 0.00 | ! |
| AWEI | 2 | 2,742.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| OPTIMUS-C | 1 | 2,443.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| MARK RYDEN-C | 1 | 2,056.00 | 2 | 4,112.00 | ' I | 0 | 0.00 | l |
| VIDVIE | 1 | 1,998.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| ZILLA | 2 | 1,990.00 | 10 | 8,132.50 | : 1 | 0 | 0.00 | ! |
| TRAVEL SENTRY-C | 2 | 1,898.00 | 0 | 0.00 | · | 0 | 0.00 | 1 |
| KAKA-C | 1 | 1,850.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| 8A PERFORMANCE | 0 | 0.00 | 52 | 54,536.00 | ' | 0 | 0.00 | 1 |
| BANGE-C | 0 | 0.00 | 3 | 11,273.00 | 1 | 0 | 0.00 | 1 |
| BASIC-C | 0 | 0.00 | 237 | 114,238.15 | -100% | 167 | 126,641.85 | -100% |
| CELEBRAT-C | 0 | 0.00 | 77 | 5,009.00 | -100% | 0 | 0.00 | |
| COCCINELLE | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 |
| COTIMA | 0 | 0.00 | 0 | 0.00 | i I | 2 | 1,578.00 | -100% |
| D-POWER-C | 0 | 0.00 | 7 | 2,213.00 | -100% | 0 | 0.00 | |
| FILIPINIANA | 0 | 0.00 | 5 | 2,212.50 | -100% | 12 | 8,348.00 | -100% |
| FUBU-C | 0 | 0.00 | 161 | 166,066.75 | -100% | 0 | 0.00 | ! ! |
| FUNGOOFUN-C | 0 | 0.00 | 4 | 7,582.50 | -100% | 0 | 0.00 | |
| GOLF-C | 0 | 0.00 | 3 | 687.00 | -100% | 5 | 2,350.00 | -100% |
| HALO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 31 | 13,241.00 | -100% |
| HEAD-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | ! |
| HIGH SIERRA-C | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | ! ! |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 74 | 16,613.50 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | | 1 | 1,550.00 | -100% |
| LE CADEAU | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| LIME-C | 0 | 0.00 | 5 | 5,590.00 | -100% | 0 | 0.00 | |
| MACBETH | O | 0.00 | 18 | 7,197.00 | ' | 0 | 0.00 | |
| MIRO | O | 0.00 | 0 | 0.00 | | 73 | 25,517.90 | -100% |
| MOSSIMO-FW | O | 0.00 | 25 | 13,290.75 | -100% | 0 | 0.00 | |
| | | 1 | 1 | | | ; | | |

RunDate:

Period: 10/01/2024-10/27/2024

SLEX

| BRAND | | nt Sales 4-10/27/2024 | | st Year 23-10/27/2023 | Inc/Dec% | |)19 9-10/27/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|-------|--------------------------|--------------|---------------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 2-CONSIGNE | + - | | · | | <u> </u> | - + - | | ! |
| NEW LEAGUE | 0 | 0.00 | 0 | 0.00 | | 12 | 9,558.00 | -100% |
| OEM-C | 0 | 0.00 | 5 | 2,145.00 | 1 | 0 | 0.00 | 1 |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | i I | 2 | 2,350.00 | i |
| OZUKO | 0 | 0.00 | 1 | 1,199.00 | -100% | 0 | 0.00 | I |
| POCHI | 0 | 0.00 | 0 | 0.00 | | 1 | 0.00 | |
| PYXIS-C | 0 | 0.00 | 8 | 1,402.00 | -100% | 0 | 0.00 | ! |
| SANUK-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SOLATEK | 0 | 0.00 | 4 | 3,479.80 | -100% | 9 | 7,439.55 | -100% |
| SPUNN | 0 | 0.00 | 0 | 0.00 | i i | 54 | 51,166.00 | -100% |
| TANKROCK-C | 0 | 0.00 | 1 | 899.00 | -100% | 0 | 0.00 | |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | i ! | 4 | 2,000.00 | -100% |
| TO TRAVEL TO LIVE | 0 | 0.00 | 1 | 340.00 | -100% | 0 | 0.00 | ! ! ! |
| TOMS-C | 0 | 0.00 | 11 | 37,778.00 | -100% | 0 | 0.00 | |
| TRAVEL LAND | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 1,979.40 | -100% |
| UNBRANDED | 0 | 0.00 | 1 | 850.00 | -100% | 0 | 0.00 | |
| VAGO-C | 0 | 0.00 | 5 | 8,695.00 | -100% | 0 | 0.00 | |
| VIPFAN-C | 0 | 0.00 | 58 | 39,892.00 | -100% | 0 | 0.00 | |
| WILSON | 0 | 0.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| WINGMAN-C | 0 | 0.00 | 5 | 2,145.00 | -100% | 0 | 0.00 | I I |
| XIPIN | 0 | 0.00 | 2 | 390.00 | -100% | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 9 | 7,789.00 | -100% |
| 2-CONSIGNE Total: | 311 | 329,857.25 | 1,240 | 976,858.60 | -66% | 880 | 558,310.20 | -40% |
| TOTALS: | 2,542 | 1,346,916.25 | 2,557 | 1,530,734.60 | -12% | 1,510 | 1,024,524.10 | 31% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SUBIC FREEPORT

| BRAND | | nt Sales I-10/27/2024 | Last | Year -10/27/2023 | Inc/Dec% | 201 | 9 -10/27/2019 | Inc/Dec% |
|-------------------|------|--------------------------|------|---------------------|----------|------|------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| VICTORIA'S SECRET | 357 | 150,010.00 | 106 | 86,914.00 | 72% | 52 | 52,424.00 | 186% |
| BATH & BODY WORKS | 715 | 145,708.00 | 449 | 141,739.00 | | 27 | 16,205.80 | I |
| CLINIQUE | 47 | 131,600.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| USPA | 32 | 89,211.30 | 9 | 27,446.00 | | 8 | 30,651.50 | I |
| DELSEY | 4 | 49,661.00 | 2 | 24,998.00 | ı I | 0 | 0.00 | 1 |
| ADIDAS PH | 54 | 29,382.00 | 11 | 7,920.00 | : 1 | 18 | 9,000.00 | |
| TOMFORD | 1 | 14,480.00 | 0 | 0.00 | | 0 | 0.00 | Į. |
| SWAROVSKI | 3 | 10,950.30 | 1 | 4,549.00 | i 1 | 0 | 0.00 | i ! |
| JANSPORT | 12 | 9,960.00 | 0 | 0.00 | ' I | 0 | 0.00 | |
| GIORGIO ARMANI | 2 | 9,360.00 | 0 | 0.00 | | 4 | 14,400.00 | -35% |
| VERSACE | 1 | 5,360.00 | 0 | 0.00 | | 6 | 18,300.00 | -70% |
| BURBERRY | 2 | 4,640.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 33 | 4,484.00 | 18 | 1,562.00 | 187% | 17 | 3,725.00 | 20% |
| CALVIN KLEIN | 1 | 3,840.00 | 0 | 0.00 | | 10 | 25,761.00 | -85% |
| GIFT BUSINESS | 13 | 3,349.00 | 66 | 23,146.00 | -85% | 189 | 25,173.90 | -86% |
| FITFLOP-SL | 1 | 2,500.00 | 0 | 0.00 | | 11 | 39,959.00 | -93% |
| JOCKEY | 5 | 2,356.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SPEEDO | 3 | 2,297.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHAMPION | 3 | 898.00 | 3 | 1,500.00 | -40% | 0 | 0.00 | - - |
| KISSNY | 1 | 399.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOCAL SCARF | 1 | 250.00 | 22 | 3,228.00 | -92% | 4 | 796.00 | -68% |
| BENSIMON-SL | 0 | 0.00 | 0 | 0.00 | | 2 | 198.00 | -100% |
| BRIC'S-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 2,677.50 | -100% |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | | 4 | 14,250.00 | -100% |
| COCCINELLE-SL | 0 | 0.00 | 1 | 8,299.00 | -100% | 0 | 0.00 | 1 |
| DAVIDOFF | 0 | 0.00 | 0 | 0.00 | | 2 | 7,050.00 | -100% |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 1 | 2,000.00 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | | 16 | 15,775.00 | -100% |
| EMPORIO ARMANI | 0 | 0.00 | 1 | 2,299.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 124 | 150,600.70 | -100% |
| EVITA PERONI | 0 | 0.00 | 0 | 0.00 | | 3 | 3,210.00 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 2 | 7,600.00 | -100% |
| FERRARI | 0 | 0.00 | 0 | 0.00 | | 1 | 1,910.00 | -100% |
| HUGO | 0 | 0.00 | 1 | 6,500.00 | -100% | 1 | 2,897.50 | -100% |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SUBIC FREEPORT

| BRAND | | t Sales -10/27/2024 | | t Year 3-10/27/2023 | Inc/Dec% | 20 ² | 19 -10/27/2019 | inc/Dec% |
|-------------------|--------------------|------------------------|--------------|------------------------|----------|-----------------|-------------------|--|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | - + - : | | · | | <u> </u> | · | | ! |
| KIPLING | 0 | 0.00 | 1 | 4,499.00 | -100% | 0 | 0.00 | |
| KIPLING-SL | 0 | 0.00 | 0 | 0.00 | l l | 3 | 15,650.00 | I |
| LACOSTE | 0 | 0.00 | 0 | 0.00 | i I | 2 | 6,300.00 | i |
| MISHMASH | 0 | 0.00 | 2 | 300.00 | | 13 | 3,367.10 | I |
| NON-MERCH | 195 | 0.00 | 356 | 0.00 | ı I | 0 | 0.00 | 1 |
| O'NEILL | 0 | 0.00 | 1 | 500.00 | : I | 0 | 0.00 | ! |
| OPI | 0 | 0.00 | 1 | 250.00 | 1 | 2 | 1,900.00 | 1 |
| PRADA | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 7,119.00 | -100% |
| PROMOTION CODE | 7 | 0.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| QUIKSILVER | 0 | 0.00 | 1 | 1,200.00 | -100% | 4 | 7,405.00 | -100% |
| RALPH LAUREN | 0 | 0.00 | 2 | 8,850.00 | : 1 | 9 | 27,717.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | | 2 | 2,278.10 | ¦ -100% |
| SAKROOTS | 0 | 0.00 | 0 | 0.00 | l I | 2 | 4,350.00 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 10 | 6,875.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 3 | 12,589.50 | -100% |
| SPRAYGROUND | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 2,997.00 | -100% |
| TEVA | 0 | 0.00 | 0 | 0.00 | l | 3 | 1,947.00 | -100% |
| THE BODY SHOP | 0 | 0.00 | 0 | 0.00 | | 1 | 500.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 1 | 1,300.00 | -100% | 0 | 0.00 | : |
| VANS-SL | 0 | 0.00 | 1 | 1,200.00 | -100% | 26 | 29,135.10 | -100% |
| VOLCOM-SL | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 1,925.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 9 | 20,892.50 | -100% |
| 1-OUTRIGHT Total: | 1,493 | 670,695.60 | 1,056 | 358,199.00 | 87% | 598 | 597,512.20 | 12% |
| 2-CONSIGNE | 1 1 1 | | ; ; ; | | | ! ! ! | | |
| HEYS | 21 | 88,908.40 | 0 | 0.00 | | 10 | 44,586.00 | 99% |
| BG BERLIN-C | 8 | 68,657.00 | 1 | 11,559.00 | 493% | 0 | 0.00 | |
| IT LUGGAGE-C | 7 | 58,036.40 | 3 | 26,587.00 | 118% | 0 | 0.00 | |
| SMOOTH SKIES-C | 11 | 9,989.00 | 12 | 15,428.00 | -35% | 0 | 0.00 | |
| TANKROCK-C | 6 | 7,175.00 | 0 | 0.00 | | 0 | 0.00 | |
| GLAXUNTE | 44 | 6,426.00 | 0 | 0.00 | | 0 | 0.00 | - - |
| WEKOME | 3 | 4,701.00 | 0 | 0.00 | | 0 | 0.00 | |
| FUBU-C | 4 | 4,191.00 | 197 | 178,190.75 | -97% | 0 | 0.00 | |
| FUNGOOFUN-C | 2 | 3,781.25 | 2 | 2,779.25 | 36% | 0 | 0.00 | 1 |
| MIMAX-C | 5 | 3,655.00 | 3 | 978.10 | 273% | 5 | 3,685.00 | -0% |

RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

SUBIC FREEPORT

| Qty. 2-CONSIGNE GENERIC-C ZILLA OZUKO BANGE-C GIFT BUSINESS-C KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO DEUTER-C | | 24-10/27/2024 | | 23-10/27/2023 | ' | 10/01/201 | 2019 10/01/2019-10/27/2019 | |
|--|-----|---------------|------|---------------|-------------|-----------|-------------------------------|-------------|
| 2-CONSIGNE GENERIC-C ZILLA OZUKO BANGE-C GIFT BUSINESS-C KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | | Nett | Qty. | Net | 1 | Qty. | Net | |
| GENERIC-C ZILLA OZUKO BANGE-C GIFT BUSINESS-C KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | -+- | | | | <u> </u> | | | i I |
| ZILLA OZUKO BANGE-C GIFT BUSINESS-C KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 5 | 3,489.80 | 5 | 4,014.00 | -13% | 0 | 0.00 | |
| BANGE-C GIFT BUSINESS-C KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 4 | 2,870.00 | 2 | | 1 | 0 | 0.00 | I |
| GIFT BUSINESS-C KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 1 | 2,697.75 | 0 | 0.00 | i ! | 0 | 0.00 | i I |
| KAKA-C XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 1 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| XO GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 4 | 2,256.00 | 7 | | -51% | 8 | 5,412.00 | -58% |
| GOLF-C DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 1 | 1,850.00 | 0 | | : 1 | 1 | 1,652.00 | : |
| DTBG-C MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 4 | 1,276.00 | 2 | 831.00 | ¦ 53% | 3 | 956.00 | 33% |
| MOSSIMO-FW 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 4 | 1,000.00 | 2 | | 90% | 3 | 2,569.00 | -61% |
| 8A PERFORMANCE ARTIART AWEI BOONA-C CABINZERO | 1 | 756.00 | 6 | 9,212.50 | -91% | 2 | 3,037.00 | -75% |
| ARTIART AWEI BOONA-C CABINZERO | 1 | 300.00 | 16 | 8,896.00 | -96% | 0 | 0.00 | |
| AWEI BOONA-C CABINZERO | 0 | 0.00 | 0 | 0.00 | i I | 52 | 44,164.00 | -100% |
| BOONA-C CABINZERO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 5,136.00 | -100% |
| CABINZERO | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | 1 |
| | 0 | 0.00 | 1 | 888.00 | -100% | 0 | 0.00 | ! ! ! |
| DEUTER-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 3,116.00 | -100% |
| | 0 | 0.00 | 0 | 0.00 | i ! | 21 | 21,182.50 | -100% |
| ETC-C | 0 | 0.00 | 0 | 0.00 | ! ! ! | 1 | 499.00 | -100% |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 4,100.00 | -100% |
| FOOTJOY | 0 | 0.00 | 0 | 0.00 | i 1 | 3 | 4,672.50 | -100% |
| HEAD-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 10 | 6,757.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 1,742.00 | -100% |
| KROOBERG | 0 | 0.00 | 0 | 0.00 | ! ! ! | 156 | 78,100.00 | -100% |
| MACBETH | 0 | 0.00 | 14 | 5,198.25 | -100% | 0 | 0.00 | |
| MARES | 0 | 0.00 | 0 | 0.00 | i ! | 13 | 17,069.00 | -100% |
| MICHAEL KORS-C | 0 | 0.00 | 0 | 0.00 | ! ! ! | 1 | 6,399.00 | -100% |
| NICOLE MILLER-C | 0 | 0.00 | 2 | 16,288.00 | -100% | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | i I | 8 | 2,393.00 | -100% |
| PACSAFE-C | 0 | 0.00 | 0 | 0.00 | 1 | 39 | 159,787.00 | -100% |
| PICTET FINO | 0 | 0.00 | 1 | 317.00 | -100% | 0 | 0.00 | i ! |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | | 1 | 447.00 | -100% |
| TITLEIST | 0 | 0.00 | 0 | 0.00 | | 1 | 1,474.00 | -100% |
| TO TRAVEL TO LIVE | 0 | 0.00 | 1 | 299.00 | -100% | 0 | 0.00 | , |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | | 2 | 1,166.00 | -100% |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | i ! | 11 | 15,276.00 | -100% |
| | 1 | 1 | | | · | 1 | | 1 |

RunDate:

SUBIC FREEPORT

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales | | t Year | Inc/Dec% | | 0.40/07/2040 | Inc/Dec |
|-------------------|----------------|----------------------|----------------|---------------------|-------------|----------------|---------------------|----------------------|
| | | I-10/27/2024 Nett | | 3-10/27/2023 Not | | | 9-10/27/2019 Not | |
| | Qty. | | Qty. | Net | <u> </u> | Qty. | Net | |
| 2-CONSIGNE | i i | 1 | İ | | 1 | i | | |
| XIPIN | 0 | 0.00 | 3 | 585.00 | 1 | 0¦ | 0.00 | l |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | | 3 | 1,581.00 | |
| ZOGGS | 0 | 0.00 | 0 | 0.00 | | 4¦ | 1,637.00 | -1009 |
| 2-CONSIGNE Total: | 137 | 274,515.60 | 282 | 288,987.85 | -5% | 368 | 438,595.00 | -37 |
| TOTALS: | 1,630 | 945,211.20 | 1,338 | 647,186.85 | 46% | 966 | 1,036,107.20 | -8% |
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RunDate:

SALES REPORT - Comparative by Brand per Store

Period: 10/01/2024-10/27/2024

TRAVEL HUB BATANGAS

| BRAND | Curren | t Sales -10/27/2024 | Last Ye 10/01/2023-10 | | Inc/Dec% | 2019 10/01/2019-10 | Inc/ | :/Dec% |
|---------------------|--------|------------------------|--------------------------|------|-------------|-----------------------|------|--------|
| | Qty. | Nett | Qty. | Net | | | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| VICTORIA'S SECRET | 65 | 29,189.00 | 0 | 0.00 |] | 0 | 0.00 | |
| NIKE | 17 | 21,565.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADIDAS | 13 | 18,400.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 139 | 16,579.43 | 0 | 0.00 | ' | 0 | 0.00 | |
| BATH & BODY WORKS | 42 | 14,976.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| USPA | 6 | 12,397.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| MINISO | 32 | 10,798.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CLINIQUE | 3 | 7,600.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| CALVIN KLEIN | 1 | 3,600.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| NESTLE | 20 | 3,360.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADIDAS PH | 5 | 2,898.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| MARS | 15 | 2,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| REBISCO | 3 | 1,580.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| FERRERO ROCHER | 1 | 1,200.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| KINDER JOY | 60 | 1,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HARIBO | 8 | 1,000.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| PRINGLES | 5 | 1,000.00 | 0 | 0.00 | l l | 0 | 0.00 | |
| TOBLERONE | 6 | 930.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| HERSHEY'S | 7 | 800.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 8 | 720.00 | 0 | 0.00 | | 0 | 0.00 | |
| TROLLI | 8 | 720.00 | 0 | 0.00 | | 0 | 0.00 | |
| AUKEY | 1 | 650.00 | 0 | 0.00 | | 0 | 0.00 | |
| MERBA | 2 | 500.00 | 0 | 0.00 | 1 | ο¦ | 0.00 | |
| CADBURY | 4 | 360.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| LINDT | 1 | 300.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CHEETOS | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCKY | 2 | 160.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 1 | 150.00 | 0 | 0.00 | i | 0 | 0.00 | |
| FRITO LAY | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 3 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 1 | 100.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| TIC TAC | 2 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE | 16 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | 1 ! | | | 1 | | |

RunDate:

SALES REPORT - Comparative by Brand per Store

TRAVEL HUB BATANGAS

Period: 10/01/2024-10/27/2024

| BRAND | | nt Sales | | t Year | Inc/Dec% | 201 | | Inc/Dec% |
|-------------------|-------------|----------------------|-------------------|---------------------|---|----------------|---------------------|----------|
| | Qty. | I-10/27/2024 Nett | 10/01/202 Qty. | 3-10/27/2023 Net | 1 | Qty. | 9-10/27/2019 Net | |
| 4 OUTDIOUT | | | | | <u> </u> | +- | | |
| 1-OUTRIGHT | 06 | 0.00 | | 0.00 | i i | | 0.00 | |
| NON-MERCH | 26 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| YELLOW TAIL | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| PROMOTION CODE | 30 | -6,000.00 | 0; | 0.00 | ¦ | 0; | 0.00 | |
| 1-OUTRIGHT Total: | 556 | 149,682.43 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| 2-CONSIGNE | | | ! | | | | | |
| KROOBERG | 19 | 8,869.00 | 0 | 0.00 | | 0 | 0.00 | |
| xo | 9 | 3,075.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| WEKOME | 5 | 2,639.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| IPANEMA | 1 | 2,295.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| GRENDHA | 1 | 1,695.00 | 0 | 0.00 | | 0 | 0.00 | |
| PORTGEAR | 1 | 269.75 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| 2-CONSIGNE Total: | 36 | 18,842.75 | | 0.00 | ¦ | 0; | 0.00 | |
| TOTALS: | 592 | 168,525.18 | 0 | 0.00 | | 0 | 0.00 | |
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RunDate: RunTime 01:43 pm Prepared By: Willie Noted By: