

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Nov 2024 NOV 1-7, 2024								PREV WEEK COMPARISON 11/01-11/07 vs 10/25-10/31			Prev. Year - Nov 2023 NOV 1-7, 2023		Last Month - Oct 2024 OCT 1-7, 2024		Pre-Pandemic - Nov 2019 NOV 1-7, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	11/01 - 11/07	7	3,738	1,970,480	527	738,296	1,232,183	63%	1,970,480	2,106,088	-6%	2,176,147	-9%	1,810,641	9%			
2.	AIRMALL T3 DOM	2.	11/01 - 11/07	7	1,815	1,336,571	736	496,115	840,455	63%	1,336,571	1,232,766	8%	848,534	58%	935,484	43%	874,216	52.8%	47%
3.	WH SMITH T3 INTL (S12)	3.	11/01 - 11/07	7	2,099	973,896	463	392,911	580,985	60%	973,896	935,563	4%	1,027,595	-5%	954,910	2%	493,996	97.1%	59%
4.	SPACE38 CSP2 T3	4.	11/01 - 11/07	7	1,020	964,640	945	406,828	557,811	58%	964,640	1,168,032	-17%	819,649	18%	1,007,124	-4%	853,275	13.0%	45%
5.	THE SHOPPES CSP1	5.	11/01 - 11/07	7	831	902,710	1,086	400,874	501,835	56%	902,710	727,350	24%	835,238	8%	820,430	10%	1,574,068	-42.6%	41%
6.	CSP PITX	6.	11/01 - 11/07	7	4,319	609,666	141	396,488	213,178	35%	609,666	589,691	3%	611,630	0%	653,559	-7%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/07	7	1,594	389,010	244	114,788	274,221	70%	389,010	389,096	-0%	326,079	19%	394,244	-1%			
8.	WH SMITH CLARK IPD	8.	11/01 - 11/07	7	802	260,050	324	84,242	175,807	68%	260,050	229,276	13%			194,898	33%			
9.	WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/07	7	922	176,997	191	60,367	116,629	66%	176,997	192,663	-8%	104,697	69%	143,836	23%	216,039	-18.0%	61%
10.	WH SMITH BACOLOD	10.	11/01 - 11/07	7	701	140,482	200	45,165	95,317	68%	140,482	173,574	-19%	137,007	3%	113,710	24%			
11.	WH SMITH NAIA T3 (S32)	11.	11/01 - 11/07	7	411	138,752	337	59,084	79,667	57%	138,752	136,067	1%	150,258	-8%	100,485	38%			
12.	AIRMALL ILOILO	12.	11/01 - 11/07	7	105	115,363	1,098	43,799	71,563	62%	115,363	154,807	-25%			40,498	185%			
13.	AIRMALL BOHOL	13.	11/01 - 11/07	7	220	104,940	477	40,308	64,631	62%	104,940	75,620	38%			53,034	98%			
14.	WH SMITH LAGUINDINGAN	14.	11/01 - 11/07	7	529	89,915	169	28,232	61,682	69%	89,915	92,815	-3%	116,960	-23%	95,905	-6%			
15.	WH SMITH BICOL	15.	11/01 - 11/07	7	429	69,526	162	23,584	45,941	66%	69,526	85,199	-18%			77,593	-10%			
16.	WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,721	22,638	66%	34,360	111,901	-69%	71,290	-52%	108,510	-68%	410,619	-91.6%	50%
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:						8,277,361		3,342,809	4,934,552	60%	8,277,361	8,400,512	-1%	7,225,088	15%	7,504,863	10%	4,422,215	87.1%	47%
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	11/01 - 11/07	7	6,365	1,275,828	200	778,255	497,573	39%	1,275,828	945,133	34%	1,132,365	13%	1,078,767	18%	1,036,853	23.0%	39%
18.	KRISPY KREME T3 DOM	2.	11/01 - 11/07	7	1,365	1,015,837	744	660,294	355,543	35%	1,015,837	1,371,177	-25%	921,654	10%	1,040,282	-2%	1,348,205	-24.6%	22%
19.	7-11 BORA STATION 3	3.	11/01 - 11/07	7	3,625	991,691	273	614,848	376,842	38%	991,691	725,878	36%	992,059	0%	777,330	28%	826,515	19.9%	38%
20.	7-11 PITX	4.	11/01 - 11/07	7	11,785	915,568	77	622,586	292,981	32%	915,568	891,337	2%	901,316	2%	955,514	-4%	729,223	25.5%	32%
21.	7-11 MCIA	5.	11/01 - 11/07	7	7,424	842,600	113	522,412	320,188	38%	842,600	925,889	-8%	777,558	8%	899,713	-6%			
22.	MINISO T3	6.	11/01 - 11/07	7	803	677,468	843	310,273	367,195	54%	677,468	584,867	15%	335,342	102%	403,857	68%	695,883	-2.6%	43%
23.	MINISO CEBU	7.	11/01 - 11/07	7	833	499,902	600	229,711	270,190	54%	499,902	617,106	-18%	344,269	45%	381,019	31%			
24.	MINISO DRIVE&DINE	8.	11/01 - 11/07	7	531	416,566	784	257,618	158,948	38%	416,566	338,891	22%	294,301	42%	272,788	53%			
25.	KRISPY KREME CSP2	9.	11/01 - 11/07	7	738	329,775	446	230,843	98,932	30%	329,775	357,283	-7%	139,439	137%	350,294	-6%	319,107	3.3%	25%
CTS -22 % FRANCHISE STORES Total:						6,965,239		4,226,843	2,738,395	39%	6,965,239	6,757,563	3%	5,838,304	19%	6,159,569	13%	4,955,790	40.5%	33%
RESTO																				
26.	CAFE EXPRESS- T1	1.	11/01 - 11/07	7	4,083	1,793,501	439	591,855	1,201,645	67%	1,793,501	2,066,994	-13%	2,129,048	-16%	1,713,363	5%	1,030,223	74.0%	67%

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STORE	CURRENT - Nov 2024									PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
	NOV 1-7, 2024									11/01-11/07 vs 10/25-10/31			NOV 1-7, 2023		OCT 1-7, 2024		NOV 1-7, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. SUBWAY T1	2.	11/01 - 11/07	7	4,465	1,778,530	398	586,915	1,191,615	67%	1,778,530	2,104,789	-15%	1,638,908	9%	1,616,469	10%			
28. SUBWAY T3	3.	11/01 - 11/07	7	2,548	850,450	333	280,648	569,801	67%	850,450	850,954	-0%			865,945	-2%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/07	7	638	280,593	439	95,401	185,191	66%	280,593	268,347	4%	294,259	-5%	292,849	-4%	163,689	71.4%	
30. CAFE EXPRESS- T3 LOUNGE	5.	11/01 - 11/07	7	867	236,256	272	77,964	158,292	67%	236,256	249,838	-5%	104,021	127%	233,717	1%	274,101	-13.8%	
31. CAFE EXPRESS- T3 ARRV	6.	11/01 - 11/07	7	1,053	196,462	186	64,832	131,630	67%	196,462	168,309	16%	107,334	83%	173,373	13%	77,896	152.2%	
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/07	7	475	149,423	314	49,309	100,113	67%	149,423	148,603	0%	84,043	78%	120,510	24%			
33. ILLY CAFE- OPUS MALL	8.	11/01 - 11/07	7	215	90,970	423	30,020	60,950	67%	90,970	109,077	-16%							
34. CAFE EXPRESS- KALIBO	9.	11/01 - 11/07	7	75	14,454	192	4,769	9,684	67%	14,454	11,617	24%	17,736	-19%	11,450	26%			
CTS -17 %		RESTO Total:			5,390,644		1,781,718	3,608,925	67%	5,390,644	5,978,533	-9%	4,375,352	23%	5,027,678	7%	1,545,911	248.7%	
BEAUTY, FASHION & ACCESSORIES																			
35. VS T3 DOM	1.	11/01 - 11/07	7	292	1,080,140	3,699	463,639	616,500	57%	1,080,140	1,148,310	-5%	680,807	59%	773,850	40%	778,290	38.7%	
36. VS T3 LANDSIDE	2.	11/01 - 11/07	7	249	806,392	3,238	434,785	371,606	46%	806,392	798,037	1%	580,640	39%	573,480	41%	666,311	21.0%	
37. BBW T3 LANDSIDE	3.	11/01 - 11/07	7	341	762,900	2,237	394,432	368,467	48%	762,900	638,892	19%	540,170	41%	550,330	39%	542,240	40.6%	
38. CITY OF DREAMS	4.	11/01 - 11/07	7	190	719,493	3,786	310,374	409,118	57%	719,493	724,016	-0%	401,290	79%	604,835	19%			
39. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/07	7	381	644,020	1,690	318,672	325,347	51%	644,020	507,351	26%	186,020	246%	444,022	45%	150,662	327.4%	
40. MAC T3 DOM	6.	11/01 - 11/07	7	92	295,452	3,211	133,440	162,012	55%	295,452	348,727	-15%	224,969	31%	260,805	13%	336,843	-12.2%	
41. T3 INTL JO MALONE	7.	11/01 - 11/07	7	21	187,995	8,952	90,956	97,038	52%	187,995	198,832	-5%	161,070	17%	167,665	12%	212,740	-11.6%	
42. MAC T3 INTL	8.	11/01 - 11/07	7	45	139,307	3,095	67,679	71,627	51%	139,307	166,120	-16%	105,485	32%	156,685	-11%	234,925	-40.7%	
43. T3 INTL KIEHLS	9.	11/01 - 11/06	6	14	64,057	4,575	32,891	31,165	49%	64,057	64,417	-0%	58,645	9%	45,005	42%	198,683	-67.7%	
44. BEAUTY TO GO-KALIBO	10.	11/01 - 11/06	5	9	15,584	1,731	6,371	9,212	59%	15,584	77,018	-79%	70,080	-78%	35,343	-56%	471,574	-96.6%	
CTS -15 %		BEAUTY, FASHION & ACCESSORIES Total:			4,715,341		2,253,243	2,462,097	52%	4,715,341	4,671,721	0%	3,009,176	57%	3,612,020	31%	3,592,268	31.2%	
ATHLEISURE																			
45. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/07	7	1,102	2,235,243	2,028	1,556,838	678,404	30%	2,235,243	2,515,719	-11%	1,228,155	82%	1,694,318	32%	1,209,788	84.7%	
46. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/07	7	174	501,963	2,884	309,783	192,179	38%	501,963	526,806	-4%	331,687	51%	350,615	43%	451,794	11.1%	
47. T3 INTL SPACE5	3.	11/01 - 11/07	7	518	313,127	604	222,163	90,963	29%	313,127	340,740	-8%	87,610	257%	309,105	1%	115,840	170.3%	
CTS -10 %		ATHLEISURE Total:			3,050,333		2,088,785	961,547	32%	3,050,333	3,383,265	-9%	1,647,452	85%	2,354,038	30%	1,777,422	71.6%	
OUTLETS																			
48. SLEX	1.	11/01 - 11/07	7	209	504,023	2,411	281,212	222,810	44%	504,023	359,485	40%	445,784	13%	333,648	51%	436,117	15.5%	
49. NLEX DRIVE&DINE	2.	11/01 - 11/07	7	194	457,769	2,359	235,882	221,886	48%	457,769	393,539	16%	258,398	77%	253,719	80%	389,484	17.5%	
50. NLEX MEGA STATION	3.	11/01 - 11/07	7	201	393,422	1,957	216,668	176,753	45%	393,422	321,143	22%	398,299	-1%	210,024	87%	708,120	-44.4%	

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Nov 2024 NOV 1-7, 2024								PREV WEEK COMPARISON 11/01-11/07 vs 10/25-10/31			Prev. Year - Nov 2023 NOV 1-7, 2023		Last Month - Oct 2024 OCT 1-7, 2024		Pre-Pandemic - Nov 2019 NOV 1-7, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																		
OUTLETS																		
51. CLARK PUREGOLD	4.	11/01 - 11/07	7	286,730		160,042	126,687	44%	286,730	342,352	-16%	359,535	-20%	248,900	15%	380,331	-24.6%	50%
52. SUBIC FREEPORT	5.	11/01 - 11/07	7	244,690	3,177	131,635	113,054	46%	244,690	234,558	4%	276,913	-12%	165,509	48%	519,698	-52.9%	40%
53. CEBU PUEBLO VERDE	6.	11/01 - 11/07	7	233,186	2,159	130,520	102,666	44%	233,186	150,745	54%	138,743	68%	176,435	32%	126,797	83.9%	41%
54. BORACAY	7.	11/01 - 11/07	7	218,556	1,365	126,929	91,627	42%	218,556	167,646	30%	330,026	-34%	256,632	-15%	809,437	-72.9%	45%
55. NLEX BALAGTAS	8.	11/01 - 11/07	7	204,327	1,583	125,692	78,635	38%	204,327	269,954	-24%	326,134	-37%	249,160	-18%	400,289	-48.9%	45%
56. FR PITX	9.	11/01 - 11/07	7	198,818	1,440	117,745	81,073	41%	198,818	217,274	-8%	210,043	-5%	255,141	-22%			
57. TRAVEL HUB BATANGAS	10.	11/01 - 11/07	7	115,991	974	66,907	49,083	42%	115,991	179,119	-35%							
CTS -9 %		OUTLETS Total:		2,857,515		1,593,235	1,264,280	44%	2,857,515	2,635,817	8%	2,743,879	4%	2,149,172	33%	3,770,277	-24.2%	44%
ECOMMERCE																		
58. SHOPEE	1.	11/04 - 11/07	4	111,756	931	45,753	66,002	59%	111,756	81,290	37%	44,218	153%	127,904	-13%			
CTS -0 %		ECOMMERCE Total:		111,756		45,753	66,002	59%	111,756	81,290	37%	44,218	153%	127,904	-13%	0		
REGENT TRAVEL RETAIL TOTAL				31,368,191		15,332,389	16,035,801	51%	31,368,191	31,908,703	-1%	24,883,471	26%	26,935,246	16%	20,063,884	56.3%	124%
CTS - Contribution to Sales Incomplete Days or Period																		

RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/03	3	2,361	984,028	416	462,493	521,535	53%	2,232,793	2,068,052	7%	712,032	38%	903,488	9%			
2.	T3 BURGER- WENDY'S MEXICO	2.	11/01 - 11/03	3	682	448,436	657	210,765	237,671	53%	624,117	274,262	127%	356,642	26%	62,929	613%			
3.	T3 BURGER- WENDY'S BACOR	3.	11/01 - 11/03	3	922	396,580	430	186,393	210,187	53%	806,304	622,585	29%	266,511	49%	283,249	40%			
4.	T3 BURGER- WENDY'S PITX	4.	11/01 - 11/03	3	1,060	357,811	337	168,171	189,640	53%	842,060	602,016	39%	363,669	-2%	298,223	20%			
5.	T3 BURGER- WENDY'S CLARK	5.	11/01 - 11/03	3	605	311,115	514	146,224	164,891	53%	647,178	630,035	2%	150,194	107%	208,979	49%			
6.	T3 BURGER- WENDY'S YELLOW	6.	11/01 - 11/03	3	121	150,685	1,245	54,246	96,438	64%	218,452	88,760	146%	158,209	-5%	16,881	793%			
7.	T3 BURGER- WENDY'S PANCAK	7.	11/01 - 11/03	3	152	141,595	931	50,974	90,621	64%	246,983	106,299	132%	125,504	13%	14,845	854%			
CTS -55 %		RESTO - WENDY'S Total:				2,790,254		1,279,268	1,510,985	54%	5,617,890	4,392,012	27%	2,132,766	31%	1,788,596	56%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	11/01 - 11/07	7	243	938,160	3,860	514,208	423,951	45%	938,160	846,204	10%	910,583	3%	917,435	2%			
9.	POD3	2.	11/01 - 11/07	7	155	491,020	3,167	273,343	217,676	44%	491,020	390,687	25%	272,894	80%	385,184	27%	889,728	-44.8%	58%
10.	POD1	3.	11/01 - 11/07	7	61	350,130	5,739	202,030	148,099	42%	350,130	377,645	-7%	589,655	-41%	662,440	-47%	1,663,477	-78.9%	44%
11.	PLAYGROUND	4.	11/01 - 11/07	7	118	210,990	1,788	115,969	95,020	45%	210,990	373,362	-43%	216,535	-3%	407,633	-48%	332,502	-36.5%	40%
12.	POD4	5.	11/01 - 11/07	7	65	169,215	2,603	105,252	63,962	38%	169,215	143,488	17%	53,140	218%	103,991	63%	100,667	68.0%	51%
13.	POD2	6.	11/01 - 11/07	6	8	152,220	19,027	57,285	94,934	62%	152,220	163,570	-6%	144,700	5%	250,020	-39%	922,774	-83.5%	61%

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STORE	CURRENT - Nov 2024								PREV WEEK COMPARISON			Prev. Year - Nov 2023		Last Month - Oct 2024		Pre-Pandemic - Nov 2019		
	NOV 1-7, 2024								11/01-11/07 vs 10/25-10/31			NOV 1-7, 2023		OCT 1-7, 2024		NOV 1-7, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -45 %	MTR SALES Total:			2,311,735		1,268,090	1,043,644	45%	2,311,735	2,294,956	0%	2,187,507	6%	2,726,704	-15%	3,909,149	-40.8%	51%
CTS - Contribution to Sales Incomplete Days or Period	RTRG AFFILIATES TOTAL			5,101,989		2,547,359	2,554,630	50%	7,929,625	6,686,968	18%	4,320,273	18%	4,515,301	13%	3,909,149	30.5%	111%
GRAND TOTAL:				36,470,181		17,879,748	18,590,432	50.0%	39,297,816	38,595,671	18%	29,203,744	25%	31,450,547	16%	23,973,034	52.1%	46%