

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Jan 2025 JAN 1-5, 2025								PREV WEEK COMPARISON 12/30-01/05 vs 12/23-12/29			Prev. Year - Jan 2024 JAN 1-5, 2024		Last Month - Dec 2024 DEC 1-5, 2024		Pre-Pandemic - Jan 2019 JAN 1-5, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	01/01 - 01/05	5	4,311	2,454,344	569	951,859	1,502,485	61%	3,134,088	2,140,756	46%	2,027,870	21%	1,533,253	60%		
2.	WH SMITH T3 INTL (S12)	2.	01/01 - 01/05	5	2,196	1,188,615	541	457,602	731,013	62%	1,500,969	1,065,201	40%	1,133,031	5%	706,027	68%	473,525	151.0%
3.	SPACE38 CSP2 T3	3.	01/01 - 01/05	5	1,077	877,673	814	389,979	487,694	56%	1,122,081	837,522	33%	1,214,579	-28%	905,195	-3%	936,018	-6.2%
4.	THE SHOPPES CSP1	4.	01/01 - 01/05	5	775	724,812	935	343,734	381,077	53%	958,021	783,700	22%	908,931	-20%	811,343	-11%	1,585,528	-54.2%
5.	CSP PITX	5.	01/01 - 01/05	5	3,674	618,542	168	413,899	204,643	33%	869,762	1,027,380	-15%	567,770	9%	421,052	47%		
6.	AIRMALL T3 DOM	6.	01/01 - 01/05	5	1,305	603,027	462	228,001	375,025	62%	956,032	1,791,598	-46%	678,071	-11%	960,700	-37%	445,007	35.5%
7.	KRISPY KREME T3 DOM	7.	01/01 - 01/05	5	965	518,987	537	337,341	181,645	35%	856,058	1,126,707	-24%	663,162	-22%	798,802	-35%	600,197	-13.5%
8.	WH SMITH CEBU T1 NRTH WIN	8.	01/01 - 01/05	5	1,894	511,045	269	153,115	357,929	70%	725,751	739,456	-1%	317,490	61%	322,965	58%		
9.	WH SMITH CLARK IPD	9.	01/01 - 01/05	5	967	364,092	376	127,847	236,244	65%	482,966	422,499	14%			201,307	81%		
10.	KRISPY KREME CSP2	10.	01/01 - 01/05	5	937	334,794	357	234,355	100,438	30%	487,209	440,239	10%	132,512	153%	227,781	47%	257,889	29.8%
11.	WH SMITH NAIA T3 BUS GATE	11.	01/01 - 01/05	5	850	176,514	207	53,391	123,122	70%	240,674	271,081	-11%	83,118	112%	178,578	-1%		
12.	WH SMITH NAIA T3 (S32)	12.	01/01 - 01/05	5	502	157,727	314	64,527	93,199	59%	197,599	166,100	18%	158,549	-1%	79,074	99%		
13.	WH SMITH CLARK DPD	13.	01/01 - 01/05	5	358	148,015	413	52,572	95,442	64%	189,835	214,369	-11%			13,920	963%		
14.	WH SMITH BACOLOD	14.	01/01 - 01/05	5	697	139,195	199	47,020	92,174	66%	200,880	169,585	18%	157,220	-11%	99,976	39%		
15.	AIRMALL ILOILO	15.	01/01 - 01/05	5	119	116,888	982	47,391	69,496	59%	158,801	230,941	-31%			157,224	-26%		
16.	WH SMITH LAGUINDINGAN	16.	01/01 - 01/05	5	609	108,285	177	34,102	74,182	69%	140,075	164,010	-14%	118,830	-9%	83,330	30%		
17.	AIRMALL BOHOL	17.	01/01 - 01/05	5	219	76,577	349	28,401	48,175	63%	136,687	114,574	19%			75,345	2%		
18.	WH SMITH BICOL	18.	01/01 - 01/05	5	379	71,187	187	25,524	45,662	64%	111,086	124,074	-10%			44,465	60%		
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:						9,190,323		3,990,670	5,199,653	57%	12,468,578	11,829,795	5%	8,161,135	13%	7,620,342	21%	4,298,167	113.8%
RESTO																			
19.	CAFE EXPRESS- T1	1.	01/01 - 01/05	5	3,102	1,550,883	499	511,791	1,039,092	67%	2,039,869	2,224,653	-8%	1,552,386	0%	1,236,872	25%	906,620	71.0%
20.	SUBWAY T1	2.	01/01 - 01/05	5	2,628	1,517,646	577	500,823	1,016,823	67%	1,992,791	2,063,571	-3%	1,661,564	-9%	1,329,106	14%		
21.	SUBWAY T3	3.	01/01 - 01/05	5	2,205	834,699	378	275,450	559,248	67%	1,102,530	1,097,321	0%	555,261	50%	799,550	4%		
22.	ILLY CAFE- ROCKWELL	4.	01/01 - 01/05	5	630	297,532	472	101,161	196,371	66%	404,043	472,138	-14%	249,458	19%	241,726	23%	135,102	120.2%
23.	SUBWAY CLARK	5.	01/01 - 01/05	5	572	272,771	476	90,014	182,757	67%	381,039	447,050	-14%			306,753	-11%		
24.	SUBWAY BATANGAS	6.	01/01 - 01/05	5	5	221,925	44,385	73,235	148,690	67%	287,501	479,604	-40%						
25.	CAFE EXPRESS- T3 SPACE32	7.	01/01 - 01/05	5	556	167,625	301	55,316	112,308	67%	207,255	208,424	-0%	113,110	48%	105,445	59%		
26.	CAFE EXPRESS- T3 ARRV	8.	01/01 - 01/05	5	734	162,910	221	53,760	109,150	67%	221,981	282,892	-21%	110,797	47%	181,833	-10%	85,617	90.2%
27.	CAFE EXPRESS- T3 LOUNGE	9.	01/01 - 01/05	5	556	151,421	272	49,969	101,452	67%	213,175	236,031	-9%	83,638	81%	177,588	-15%	134,238	12.8%
28.	ILLY CAFE- BATANGAS	10.	01/01 - 01/05	5	405	124,118	306	40,959	83,159	67%	165,343	353,553	-53%			47,837	159%		
29.	ILLY CAFE- OPUS MALL	11.	01/01 - 01/05	5	281	94,356	335	31,137	63,218	67%	110,963	146,360	-24%			54,201	74%		

## SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Jan 2025								PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019		
		JAN 1-5, 2025								12/30-01/05 vs 12/23-12/29			JAN 1-5, 2024		DEC 1-5, 2024		JAN 1-5, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
RESTO																			
30. CAFE EXPRESS- KALIBO	12.	01/01 - 01/05	5	60	11,157	185	3,682	7,475	67%	13,743	12,248	12%	5,428	106%	12,260	-9%			
CTS -18 %		RESTO Total:			5,407,049		1,787,301	3,619,748	67%	7,140,239	8,023,853	-11%	4,331,646	25%	4,493,177	20%	1,261,579	328.5%	67%
FRANCHISE STORES																			
31. 7-11 BORA TOUR CENTER	1.	01/01 - 01/05	5	6,263	1,360,712	217	830,034	530,677	39%	2,005,429	1,799,048	11%	999,973	36%	899,192	51%	1,000,182	36.0%	39%
32. 7-11 BORA STATION 3	2.	01/01 - 01/05	5	6,312	1,235,499	195	766,009	469,489	38%	1,858,555	1,678,677	10%	880,203	40%	664,867	86%	1,120,857	10.2%	38%
33. 7-11 PITX	3.	01/01 - 01/05	5	10,270	846,242	82	575,445	270,797	32%	1,152,852	1,374,382	-16%	863,672	-2%	668,722	27%			
34. 7-11 MCIA	4.	01/01 - 01/05	5	6,234	815,134	130	505,383	309,750	38%	1,091,099	1,124,239	-2%	741,230	10%	714,581	14%			
35. MINISO CEBU	5.	01/01 - 01/05	5	809	481,776	595	221,964	259,811	54%	710,770	812,026	-12%	281,527	71%	398,338	21%			
36. MINISO DRIVE&DINE	6.	01/01 - 01/05	5	502	360,605	718	228,316	132,289	37%	513,067	880,410	-41%	288,387	25%	225,883	60%			
37. MINISO T3	7.	01/01 - 01/05	5	321	183,691	572	85,957	97,733	53%	253,659	413,841	-38%	395,265	-54%	338,087	-46%			
CTS -18 %		FRANCHISE STORES Total:			5,283,661		3,213,110	2,070,550	39%	7,585,434	8,082,625	-6%	4,450,259	19%	3,909,673	35%	2,121,039	149.1%	38%
BEAUTY, FASHION & ACCESSORIES																			
38. BBW T3 LANDSIDE	1.	01/01 - 01/05	5	457	1,008,822	2,207	608,065	400,756	40%	1,311,357	1,623,270	-19%	853,829	18%	1,166,410	-14%	372,212	171.0%	50%
39. THE RUNWAY T3 INTL (S6)	2.	01/01 - 01/05	5	360	578,678	1,607	318,243	260,434	45%	792,125	739,161	7%	229,357	152%	438,453	32%	94,040	515.3%	56%
40. CITY OF DREAMS	3.	01/01 - 01/05	5	103	528,132	5,127	242,388	285,743	54%	980,754	1,018,636	-3%	330,360	60%	670,554	-21%			
41. VS T3 DOM	4.	01/01 - 01/05	5	119	455,020	3,823	203,764	251,255	55%	746,031	1,606,740	-53%	440,601	3%	1,162,341	-61%	301,756	50.7%	55%
42. VS T3 LANDSIDE	5.	01/01 - 01/05	5	138	383,119	2,776	188,953	194,165	51%	639,952	1,013,734	-36%	671,615	-43%	719,067	-47%	412,701	-7.1%	50%
43. T3 INTL JO MALONE	6.	01/01 - 01/05	5	43	267,410	6,218	135,718	131,691	49%	351,790	385,580	-8%	175,935	52%	250,165	7%	265,990	0.5%	54%
44. BTG - CLARK DPD	7.	01/01 - 01/05	5	80	252,206	3,152	135,343	116,862	46%	329,912	374,573	-11%			207,912	21%			
45. MAC T3 DOM	8.	01/01 - 01/05	5	59	188,395	3,193	91,865	96,529	51%	259,073	323,382	-19%	146,925	28%	178,877	5%	208,100	-9.4%	53%
46. MAC T3 INTL	9.	01/01 - 01/05	5	37	126,980	3,431	54,367	72,612	57%	206,571	159,051	29%	74,480	70%	88,915	43%	174,800	-27.3%	54%
47. BEAUTY TO GO-KALIBO	10.	01/01 - 01/05	4	9	25,007	2,778	11,084	13,922	56%	25,007	22,614	10%	87,590	-71%	62,317	-60%	316,038	-92.0%	53%
48. T3 INTL KIEHLS	11.	01/02 - 01/05	2	4	15,350	3,837	6,857	8,492	55%	18,095	49,065	-63%	24,500	-37%	26,995	-43%	170,660	-91.0%	47%
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:			3,829,119		1,996,651	1,832,467	48%	5,660,667	7,315,806	-22%	3,035,192	26%	4,972,006	-23%	2,316,297	65.3%	52%
OUTLETS																			
49. BORACAY	1.	01/01 - 01/05	5	361	546,715	1,514	321,628	225,086	41%	851,710	1,081,819	-21%	263,576	107%	218,566	150%			
50. SLEX	2.	01/01 - 01/05	5	237	528,410	2,229	312,210	216,199	41%	717,996	1,145,318	-37%	298,122	77%	463,867	14%	208,334	153.6%	44%
51. NLEX MEGA STATION	3.	01/01 - 01/05	5	259	486,994	1,880	291,934	195,059	40%	716,640	1,289,307	-44%	303,786	60%	390,467	25%	610,697	-20.2%	43%
52. NLEX DRIVE&DINE	4.	01/01 - 01/05	5	190	379,751	1,998	208,970	170,780	45%	598,236	1,130,609	-47%	205,219	85%	380,561	0%			
53. SUBIC FREEPORT	5.	01/01 - 01/05	5	123	317,762	2,583	176,340	141,421	45%	448,615	657,559	-31%	173,178	83%	286,675	11%	304,277	4.4%	43%

## SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Jan 2025 JAN 1-5, 2025									PREV WEEK COMPARISON 12/30-01/05 vs 12/23-12/29			Prev. Year - Jan 2024 JAN 1-5, 2024		Last Month - Dec 2024 DEC 1-5, 2024		Pre-Pandemic - Jan 2019 JAN 1-5, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
54. NLEX BALAGTAS	6.	01/01 - 01/05	5	157	309,397	1,970	180,863	128,534	42%	440,849	1,007,978	-56%	265,388	17%	295,948	5%	235,115	31.5%	41%
55. FR PITX	7.	01/01 - 01/05	5	159	252,104	1,585	134,957	117,147	46%	376,264	659,623	-42%	148,149	70%	201,222	25%			
56. CLARK PUREGOLD	8.	01/01 - 01/05	5		240,913		125,558	115,354	48%	373,852	626,923	-40%	146,711	64%	326,189	-26%	321,540	-25.0%	53%
57. CEBU PUEBLO VERDE	9.	01/01 - 01/05	5	57	126,285	2,215	74,014	52,270	41%	182,636	474,967	-61%	102,873	23%	266,091	-53%	182,063	-30.6%	31%
58. TRAVEL HUB BATANGAS	10.	01/01 - 01/05	5	128	109,554	855	60,544	49,010	45%	174,418	378,418	-53%			81,954	34%			
CTS -11 %		OUTLETS Total:			3,297,888		1,887,022	1,410,866	43%	4,881,219	8,452,522	-42%	1,907,006	73%	2,911,542	13%	1,862,029	77.1%	44%
ATHLEISURE																			
59. THE SHOPPES T3 LANDSIDE	1.	01/01 - 01/05	5	1,051	2,027,923	1,929	1,392,810	635,112	31%	2,819,174	3,746,216	-24%	1,514,074	34%	2,748,702	-26%	1,036,029	95.7%	37%
60. SPACE28 TRAVEL BUDDY T3	2.	01/01 - 01/05	5	121	371,922	3,073	215,117	156,804	42%	523,166	639,953	-18%	527,664	-30%	447,046	-17%	235,329	58.0%	42%
61. T3 INTL SPACE5	3.	01/01 - 01/05	5	135	87,859	650	62,518	25,340	29%	123,001	272,282	-54%	177,494	-51%	208,507	-58%	106,950	-17.8%	64%
CTS -8 %		ATHLEISURE Total:			2,487,704		1,670,445	817,258	33%	3,465,341	4,658,452	-25%	2,219,232	12%	3,404,255	-27%	1,378,308	80.4%	40%
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			29,495,746		14,545,202	14,950,543	51%	41,201,480	48,363,056	-14%	24,104,472	22%	27,310,998	8%	13,237,422	122.8%	182%

## RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	01/01 - 01/05	5	3,397	1,544,713	454	726,015	818,698	53%	2,182,763	2,151,442	1%	1,358,952	14%	1,749,012	-12%			
2.	T3 BURGER- WENDY'S CLARK	2.	01/01 - 01/05	5	1,691	966,765	571	454,379	512,385	53%	1,258,901	1,205,964	4%	424,976	127%	520,469	86%			
3.	T3 BURGER- WENDY'S MEXICO	3.	01/01 - 01/05	5	1,176	822,438	699	386,546	435,892	53%	1,110,721	1,292,057	-14%	402,514	104%	425,028	94%			
4.	T3 BURGER- WENDY'S PITX	4.	01/01 - 01/05	5	1,724	544,279	315	255,811	288,468	53%	701,013	1,065,999	-34%	649,173	-16%	556,634	-2%			
5.	T3 BURGER- WENDY'S BACOR	5.	01/01 - 01/05	5	1,135	489,583	431	230,104	259,479	53%	730,560	1,249,175	-41%	498,768	-2%	595,206	-18%			
6.	T3 BURGER- WENDY'S PANCAK	6.	01/01 - 01/05	5	216	217,755	1,008	78,392	139,363	64%	307,969	351,900	-12%	211,556	3%	127,635	71%			
7.	T3 BURGER- WENDY'S YELLOW	7.	01/01 - 01/05	5	215	209,903	976	75,565	134,337	64%	290,173	286,218	1%	144,789	45%	91,896	128%			
CTS -73 %		RESTO - WENDY'S Total:				4,795,439		2,206,814	2,588,625	54%	6,582,103	7,602,757	-13%	3,690,730	30%	4,065,882	18%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	01/01 - 01/05	5	94	420,320	4,471	230,408	189,911	45%	619,365	791,765	-21%	860,460	-51%	503,370	-16%			
9.	POD2	2.	01/01 - 01/05	5	17	372,090	21,887	154,623	217,466	58%	484,090	182,820	164%	106,000	251%	117,890	216%			
10.	POD1	3.	01/01 - 01/05	5	56	349,040	6,232	194,536	154,503	44%	456,090	199,200	128%	547,760	-36%	172,540	102%	2,014,175	-82.6%	49%
11.	POD3	4.	01/01 - 01/05	5	135	316,604	2,345	175,408	141,195	45%	445,904	347,716	28%	216,319	46%	280,851	13%	1,151,070	-72.4%	57%
12.	PLAYGROUND	5.	01/01 - 01/05	5	54	152,227	2,819	89,074	63,152	41%	238,615	470,510	-49%	243,859	-38%	429,041	-65%			
13.	POD4	6.	01/01 - 01/05	5	51	133,361	2,614	75,829	57,531	43%	168,355	347,579	-51%	85,869	55%	64,780	106%	223,040	-40.2%	59%

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Jan 2025								PREV WEEK COMPARISON			Prev. Year - Jan 2024		Last Month - Dec 2024		Pre-Pandemic - Jan 2019		
	JAN 1-5, 2025								12/30-01/05 vs 12/23-12/29			JAN 1-5, 2024		DEC 1-5, 2024		JAN 1-5, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -27 %	MTR SALES Total:			1,743,642		919,881	823,760	47%	2,412,419	2,339,591	3%	2,060,267	-15%	1,568,472	11%	3,388,285	-48.5%	52%
CTS - Contribution to Sales Incomplete Days or Period	RTRG AFFILIATES TOTAL			6,539,081		3,126,695	3,412,385	52%	8,994,522	9,942,348	-9%	5,750,998	14%	5,634,355	16%	3,388,285	92.9%	170%
GRAND TOTAL:				36,034,827		17,671,898	18,362,928	52.0%	50,196,003	58,305,405	-13%	29,855,471	21%	32,945,353	9%	16,625,707	116.7%	47%