SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SPACE28 TRAVEL BUDDY T3

| BRAND | | nt Sales 1-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|--------------|--------------------------|------|------------------------|-------------|-------------------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | + - | | | | <u> </u> | | | i ! |
| USPA | 77 | 192,475.00 | 9 | 39,931.00 | 382% | 23 | 88,829.00 | 116% |
| TRAVEL BLUE | 52 | 70,908.00 | 28 | 25,095.00 | 182% | 84 | 66,295.00 | 6% |
| THE NORTH FACE-O | 18 | 55,608.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! ! |
| JBL-TRI | 15 | 42,633.00 | 17 | 33,143.00 | 28% | 0 | 0.00 | ! ! ! |
| CASIO | 13 | 35,000.00 | 1 | 2,920.00 | 1098% | 0 | 0.00 | |
| ADIDAS | 21 | 26,020.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! ! |
| APPLE-TRI | 14 | 25,177.00 | 9 | 17,991.00 | 39% | 0 | 0.00 | |
| ANKER | 11 | 16,845.00 | 46 | 93,965.00 | -82% | 0 | 0.00 | |
| SONY-TRI | 5 | 16,536.00 | 12 | 29,232.00 | -43% | 0 | 0.00 | i ! |
| DELSEY | 2 | 14,392.00 | 0 | 0.00 | | 0 | 0.00 | |
| XTORM-TRI | 11 | 14,053.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| MARSHALL-TRI | 2 | 8,678.00 | 2 | 10,234.00 | -15% | 0 | 0.00 | ! ! ! |
| BELKIN | 5 | 7,154.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| STANLEY | 3 | 6,831.00 | 0 | 0.00 | 1 | 0 | 0.00 | i ! |
| AUKEY | 2 | 6,570.00 | 43 | 61,769.00 | -89% | 0 | 0.00 | |
| JANSPORT | 3 | 3,735.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 2 | 1,800.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| BAYONGCIAGA | 0 | 0.00 | 0 | 0.00 | | 3 | 5,585.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | 1 | 11¦ | 29,619.00 | -100% |
| JUICY COUTURE | 0 | 0.00 | 4 | 22,036.00 | -100% | 0 | 0.00 | ! ! ! |
| NON-MERCH | 154 | 0.00 | 3 | 0.00 | 1 | 121 | 0.00 | |
| PEPE JEANS | 0 | 0.00 | 0 | 0.00 | i ! | 11 | 13,149.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 4,950.00 | -100% |
| 1-OUTRIGHT Total: | 410 | 544,415.00 | 174 | 336,316.00 | 61% | 254 | 208,427.00 | 161% |
| 2-CONSIGNE | | | | | | | | |
| WANDERSKYE | 91 | 131,979.00 | 165 | 216,765.00 | -39% | 95¦ | 105,621.00 | 24% |
| HEYS | 29 | 115,870.00 | 49 | 201,502.00 | -42% | 5 | 19,698.00 | 488% |
| IT LUGGAGE-C | 12 | 101,172.00 | 6 | 50,484.00 | 100% | 0 | 0.00 | |
| PACSAFE-C | 14 | 89,546.00 | 12 | 62,208.00 | 43% | 0 ¦ | 0.00 | i ! |
| U-ELEMENT | 17 | 74,993.00 | 15 | 29,825.00 | ¦ 151% | 0 | 0.00 | 1 |
| GUESS-C | 15 | 70,070.00 | 21 | 101,558.00 | -31% | 32 | 126,136.00 | -44% |
| BG BERLIN-C | 8 | 69,439.00 | 4 | 46,236.00 | 50% | 0 | 0.00 | i I |
| SMOOTH SKIES-C | 72 | 66,838.00 | 36 | 35,314.00 | 89% | 0 | 0.00 | |
| CABINZERO | 6 | 21,994.00 | 15 | 69,365.00 | -68% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SPACE28 TRAVEL BUDDY T3

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|--------------------|--------------|--------------------------|----------------|------------------------|----------|------------------|--------------------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | + - | | | | | | | |
| FILIPINIANA | 17 | 3,640.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| HAWK-C | 1 | 1,899.00 | 6 | 7,897.75 | -75% | 0 | 0.00 | |
| AMERICAN TOURISTER | 0 | 0.00 | 0 | 0.00 | | 33 | 164,410.75 | -100% |
| DELSEY-C | 0 | 0.00 | 0 | 0.00 | | 9 | 68,010.00 | -100% |
| EUROO | 0 | 0.00 | 0 | 0.00 | | 7 | 13,043.00 | -100% |
| HUG ME | 0 | 0.00 | 0 | 0.00 | | 3 | 1,797.00 | -100% |
| HYDRAPAK | 0 | 0.00 | 7 | 2,563.00 | -100% | 0 | 0.00 | |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | | 9 | 0.00 | |
| SAMSONITE-C | 0 | 0.00 | 0 | 0.00 | | 52 | 449,055.00 | -100% |
| SWATCH-C | 0 | 0.00 | 2 | 9,900.00 | -100% | 0 | 0.00 | |
| TARGUS | 0 | 0.00 | 0 | 0.00 | | 4 | 28,856.00 | -100% |
| TRAVELON | 0 | 0.00 | 0 | 0.00 | | 42 | 91,499.00 | -100% |
| VICTORINOX | 0 | 0.00 | 0 | 0.00 | | 3 | 31,472.00 | -100% |
| WORLD TRAVELER-C | 0 | 0.00 | 0 | 0.00 | | 56 | 104,666.00 | -100% |
| 2-CONSIGNE Total: | 282 | 747,440.00 | 338 | 833,617.75 | -10% | 350 | 1,204,263.75 | -37% |
| TOTALS: | 692 | 1,291,855.00 | 512 | 1,169,933.75 | 10% | 604 | 1,412,690.75 | -8% |
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SALES REPORT - Comparative by Brand per Store

T3 INTL SPACE5

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | lnc/Dec% |
|--------------------|----------|---------------------------|--------|--------------------------|----------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | † | . – – – – + – | | ! |
| BATH & BODY WORKS | 15 | 11,200.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| ELIZABETH ARDEN | 4 | 7,885.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| CLINIQUE | 2 | 7,000.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| HUGO BOSS | 1 | 3,500.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| BURBERRY | 1 | 2,465.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 |
| ADIDAS-B4U | 1 | 899.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ! |
| MAC | 0 | 0.00 | 0 | 0.00 | 1 | -1 | -1,050.00 | 1 |
| PANDORA | 0 | 0.00 | 0 | 0.00 | | 85 | 386,180.00 | 1 |
| 1-OUTRIGHT Total: | 24 | 32,949.00 | | 0.00 | ¦ | 84¦ | 385,130.00 | |
| 7 GOTTAGITT Total. | <u> </u> | 02,040.00 | | 0.00 | <u> </u> | | 000,100.00 | -5170 ! |
| 2-CONSIGNE | | | | | | 1 | | |
| MINISO | 1,334 | 650,531.00 | 628 | 326,812.00 | 99% | 0 | 0.00 | |
| SKULLCANDY-C | 0 | 0.00 | 1 | 12,690.00 | -100% | 0 | 0.00 | |
| SONY-C | 0 | 0.00 | 1 | 695.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 1,334 | 650,531.00 | 630 | 340,197.00 | 91% | 0 | 0.00 | |
| TOTALS: | 1,358 | 683,480.00 | 630 | 340,197.00 | 100% | 84 | 385,130.00 | . 77% |
| TOTALS. | 1,550 | 003,400.00 | 030, | 340,137.00 | 10076 | 04 | 303,130.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE SHOPPES LEFT WING

| BRAND | | nt Sales 4-12/15/2024 | | Year -12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19 1-12/15/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|----------------------|---------------------|-------------|-------------------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | i I |
| 1-OUTRIGHT | i | | į | | | i i | |] |
| ADIDAS | 718 | 1,066,483.00 | 115 | 190,680.00 | 459% | 0 | 0.00 | - - |
| NIKE | 478 | 814,276.50 | 159 | 335,992.00 | 142% | 0 | 0.00 | |
| TRAVEL BLUE | 13 | 22,580.00 | 22 | 33,340.00 | -32% | 13 | 19,500.00 | 15% |
| MOLIABAL | 0 | 0.00 | 0 | 0.00 | | 24 | 63,060.00 | -100% |
| NESTI DANTE | 0 | 0.00 | 0 | 0.00 | | 2 | 450.00 | -100% |
| NON-MERCH | 738 | 0.00 | 205 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,947 | 1,903,339.50 | 501 | 560,012.00 | 239% | 39 | 83,010.00 | 2192% |
| 2-CONSIGNE | | | | | | | | |
| WANDERSKYE | 15 | 40,295.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HEYS | 4 | 34,796.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| FILIPINIANA | 97 | 16,070.00 | 0 | 0.00 | | 0 | 0.00 | |
| BRIC'S-C | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 84,420.00 | -100% |
| COCCINELLE | 0 | 0.00 | 0 | 0.00 | | 4 | 41,200.00 | -100% |
| FOSSIL-C | 0 | 0.00 | 0 | 0.00 | | 29 | 158,200.00 | -100% |
| ICE WATCH-C | 0 | 0.00 | 0 | 0.00 | | 1 | 10,500.00 | -100% |
| LUXOTTICA-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 10,000.00 | -100% |
| NESTI DANTE-C | 0 | 0.00 | 0 | 0.00 | 1 | 157 | 37,645.00 | -100% |
| SUNNIES STUDIOS-C | 0 | 0.00 | 2 | 600.00 | -100% | 0 | 0.00 | ! |
| SWAROVSKI-C | 0 | 0.00 | 0 | 0.00 | 1 | 37 | 248,439.00 | -100% |
| 2-CONSIGNE Total: | 116 | 91,161.00 | 2 | 600.00 | 15093% | 237 | 590,404.00 | -84% |
| TOTALS: | 2,063 | 1,994,500.50 | 503 | 560,612.00 | 255% | 276 | 673,414.00 | 196% |
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Period: 12/01/2024-12/15/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | nt Sales 1-12/15/2024 | Last 12/01/2023 | Year -12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------------|------|--------------------------|--------------------|---------------------|----------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | 1 |
| 1-OUTRIGHT | | 1 1 | į | | | i | |] |
| ADIDAS | 220 | 299,451.00 | 0 | 0.00 | | 0 | 0.00 | |
| NIKE | 168 | 284,334.00 | 38 | 102,410.00 | 177% | 236 | 492,358.50 | -42% |
| USPA | 67 | 178,335.00 | 1 | 4,199.00 | 4147% | 0 | 0.00 | |
| TRAVEL BLUE | 72 | 112,678.00 | 57 | 74,980.00 | 50% | 51 | 46,019.00 | 144% |
| BATH & BODY WORKS | 193 | 98,460.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| DELSEY | 13 | 97,548.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| JANSPORT | 52 | 63,495.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JBL-TRI | 19 | 57,013.00 | 1 | 8,999.00 | 533% | 0 | 0.00 | |
| ANKER | 25 | 48,377.00 | 0 | 0.00 | i | 0 | 0.00 | ! |
| LUXOTTICA | 8 | 47,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| CONVERSE | 19 | 34,705.00 | 0 | 0.00 | i ! | 0 | 0.00 | i I |
| VANS | 17 | 33,032.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SWAROVSKI | 3 | 32,220.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SPERRY | 7 | 29,932.00 | 1 | 5,495.00 | 444% | 5 | 19,995.00 | 49% |
| BIRKENSTOCK | 8 | 29,532.00 | 0 | 0.00 | | 0 | 0.00 | |
| APPLE-TRI | 14 | 27,577.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| STANLEY | 12 | 27,324.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MINISO | 99 | 25,292.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CHLOE | 22 | 24,200.00 | 0 | 0.00 | i | 0 | 0.00 | |
| BURBERRY | 14 | 15,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARSHALL-TRI | 3 | 12,518.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| LANVIN | 3 | 12,240.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| SONY-TRI | 3 | 11,097.00 | 2 | 7,398.00 | 50% | 0 | 0.00 | |
| XTORM-TRI | 8 | 10,334.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| SPEEDO | 5 | 8,385.00 | 2 | 6,187.00 | 35% | 0 | 0.00 | |
| SOL DE JANEIRO | 4 | 7,735.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 1 |
| BELKIN | 4 | 6,600.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| GUCCI | 6 | 6,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MARC JACOBS | 6 | 6,600.00 | 0 | 0.00 | i | 0 | 0.00 | 1 1 |
| AUKEY | 2 | 4,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSCHEL | 1 | 3,745.00 | 0 | 0.00 | | 0 | 0.00 | |
| ANESSA | 2 | 3,400.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| BOYA-TRI | 1 | 3,114.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HYDROFLASK-O | 1 | 1,195.00 | 0 | 0.00 | i i | 0 | 0.00 | I I |
| | | 1 | | | | | | |

Period: 12/01/2024-12/15/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|----------------------|-------|----------------------------|-----------|--------------------------|---------------|-------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | i <u>i</u> | Qty. | Net | I I |
| 1-OUTRIGHT | į | | 1 | | | į | | |
| ASICS-SL | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 1,878.00 | -100% |
| BAYONGCIAGA | 0 | 0.00 | 1 | 2,195.00 | -100% | 0 | 0.00 | |
| CABEAU | 0 | 0.00 | 3 | 10,000.00 | -100% | 0 | 0.00 | |
| CLINIQUE | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 3,679.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 2 | 1,395.00 | -100% | 0 | 0.00 | |
| EASTPAK-SL | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 2,926.00 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | ! ! ! | 8 | 11,980.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 3,774.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 1 | 300.00 | -100% | 113 | 4,188.00 | -100% |
| ISLAND GIRL | 0 | 0.00 | 0 | 0.00 | ! ! ! | 1 | 1,195.00 | -100% |
| LEXINGHAM | 0 | 0.00 | 1 | 1,390.00 | -100% | 0 | 0.00 | |
| NESTI DANTE | 0 | 0.00 | 0 | 0.00 | i i | 2 | 400.00 | -100% |
| NON-MERCH | 1,020 | 0.00 | 246 | 0.00 | 1 | 878 | 0.00 | |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 6,995.00 | -100% |
| SALSA | 0 | 0.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| SILVERLIT-TRI | 0 | 0.00 | 3 | 3,897.00 | -100% | 0 | 0.00 | |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | i 1 | 18 | 51,982.00 | -100% |
| 1-OUTRIGHT Total: | 2,121 | 1,663,758.00 | 359 | 228,845.00 | 627% | 1,318 | 647,369.50 | 157% |
| 2-CONSIGNE | | | | | | | | |
| FILIPINIANA | 1,186 | 354,240.00 | 329 | 117,494.00 | 201% | 126 | 32,746.00 | 981% |
| OAKLEY-C | 108 | 334,544.00 | 62 | 169,860.00 | 96% | 38 | 70,293.90 | 375% |
| BURBERRY-C | 57 | 287,200.00 | 9 | 33,680.00 | 752% | 0 | 0.00 | i ! |
| CALVIN KLEIN-C | 67 | 267,385.00 | 8 | 13,800.00 | 1837% | 0 | 0.00 | |
| VERSACE-C | 47 | 259,740.00 | 6 | 30,020.00 | 765% | 0 | 0.00 | |
| MARC JACOBS-C | 54 | 246,350.00 | 1 | 7,800.00 | 3058% | 0 | 0.00 | |
| HUGO BOSS-C | 58 | 227,370.00 | 7 | 38,650.00 | 488% | 0 | 0.00 | |
| SUNNIES STUDIOS-C | 317 | 222,205.00 | 394 | 232,980.00 | -4% | 371 | 153,810.00 | 44% |
| 8A PERFORMANCE | 181 | 209,429.00 | 93 | 107,377.00 | 95% | 0 | 0.00 | |
| SUNNIES FACE | 426 | 198,859.00 | 0 | 0.00 | | 0 | 0.00 | |
| CLINIQUE-C | 65 | 177,225.00 | 31 | 77,060.00 | 129% | 0 | 0.00 | , |
| GIORGIO ARMANI-C | 30 | 168,746.00 | 4 | 20,430.00 | 725% | 0 | 0.00 | |
| YVES SAINT LAURENT-C | 21 | 162,996.00 | 2 | 16,380.00 | 895% | 0 | 0.00 | |
| NESTI DANTE-C | 923 | 155,200.00 | 0 | 0.00 | 1 | 7 | 1,650.00 | 9306% |
| QUIKSILVER-C | 69 | 154,620.00 | 56 | 105,380.00 | 46% | 0 | 0.00 | |

THE SHOPPES T3 LANDSIDE

Period: 12/01/2024-12/15/2024

| BRAND | 12/01/202/ | -12/15/2024 | Last Year 12/01/2023-12/15/2023 | | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|---------------------------|------------|-------------|------------------------------------|------------|----------|-------------------------------|------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>i </u> |
| 2-CONSIGNE | | | | | - | | | ! |
| MOSSIMO-APP | 153 | 140,641.00 | 176 | 175,050.00 | -19% | 154 | 120,440.00 | 16% |
| ELIZABETH ARDEN-C | 68 | 106,660.00 | 1 | 900.00 | | 0 | 0.00 | I |
| ADIDAS PH-C | 198 | 104,540.00 | 19 | 13,680.00 | | 0 | 0.00 | i |
| WANDERSKYE | 71 | 101,397.00 | 26 | 80,054.00 | 1 | 0 | 0.00 | l |
| LEGEND WALKER | 18 | 78,722.00 | 0 | 0.00 | ı | 0 | 0.00 | I |
| KROOBERG | 92 | 73,194.00 | 45 | 31,555.00 | : 1 | 106 | 89,798.00 | : |
| HEYS | 9 | 63,181.00 | 2 | 14,488.30 | 1 | 3 | 7,336.50 | 1 |
| RALPH LAUREN-C | 10 | 62,225.00 | 0 | 0.00 | | 0 | 0.00 | i |
| ROXY-C | 26 | 58,670.00 | 13 | 27,950.00 | ' | 0 | 0.00 | l |
| BILLABONG | 30 | 54,020.00 | 14 | 35,700.00 | 1 | 0 | 0.00 | 1 |
| PACSAFE-C | 6 | 42,934.00 | 9 | 54,551.00 | : 1 | 20 | 89,312.20 | ! |
| DAVIDOFF-C | 11 | 41,835.00 | 2 | 7,790.00 | | 0 | 0.00 | 1 |
| BVLGARI-C | 5 | 39,355.00 | 4 | 24,980.00 | i 1 | 0 | 0.00 | i |
| MOSCHINO-C | 6 | 27,230.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| CHLOE-C | 4 | 24,360.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| BG BERLIN-C | 2 | 23,118.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| GUCCI-C | 2 | 17,765.00 | 0 | 0.00 | | 0 | 0.00 | |
| IT LUGGAGE-C | 2 | 16,467.00 | 1 | 11,029.00 | 49% | 0 | 0.00 | I I |
| FOR KEEPS-C | 45 | 11,533.00 | 0 | 0.00 | | 0 | 0.00 | |
| U-ELEMENT | 1 | 10,509.00 | 16 | 31,614.00 | -66% | 0 | 0.00 | |
| TRAVEL SENTRY-C | 7 | 10,293.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| REEF-C | 4 | 4,030.00 | 0 | 0.00 | | 26 | 42,155.00 | -90% |
| BEACH HUT-C | 3 | 3,060.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAGWAI | 2 | 1,190.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| ABERCROMBIE-P | 0 | 0.00 | 1 | 4,909.00 | -100% | 5 | 11,675.00 | -100% |
| ADIDAS PH-P | 0 | 0.00 | 13 | 10,387.00 | -100% | 0 | 0.00 | I I |
| AFTERSHOKZ | 0 | 0.00 | 0 | 0.00 | | 1 | 6,290.00 | -100% |
| AGATHA RUIZ DE LA PRADA-P | 0 | 0.00 | 10 | 13,190.00 | -100% | 0 | 0.00 | |
| ANNA SUI-P | 0 | 0.00 | 1 | 4,699.00 | -100% | 0 | 0.00 | i ! |
| ANTONIO BANDERAS-P | 0 | 0.00 | 17 | 31,113.00 | -100% | 10 | 14,950.00 | -100% |
| ariana grande-p | 0 | 0.00 | 0 | 0.00 | | 4 | 10,546.00 | -100% |
| ARTIART | 0 | 0.00 | 0 | 0.00 | | 28 | 21,075.00 | -100% |
| AVIREX | 0 | 0.00 | 2 | 2,496.00 | -100% | 0 | 0.00 | |
| AZZARO-P | 0 | 0.00 | 1 | 4,309.00 | -100% | 1 | 4,099.00 | -100% |

THE SHOPPES T3 LANDSIDE

Period: 12/01/2024-12/15/2024

| BRAND | Current S 12/01/2024-12 | | Last ` | Year -12/15/2023 | Inc/Dec% | 201 12/01/2019 | 19 -12/15/2019 | Inc/Dec% |
|----------------------|----------------------------|------|--------|---------------------|----------|-------------------|-------------------|----------|
| | | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | | | | | | | | ! |
| BENETTON-P | 0 | 0.00 | 0 | 0.00 | | 31 | 46,969.00 | -100% |
| BVLGARI-P | 0 | 0.00 | 0 | 0.00 | | 3 | 14,467.00 | 1 |
| CABINZERO | 0 | 0.00 | 7 | 26,213.00 | | 6 | 19,404.00 | i |
| CACHAREL-P | 0 | 0.00 | 1 | 4,679.00 | | 0 | 0.00 | 1 |
| CALVIN KLEIN-P | 0 | 0.00 | 0 | 0.00 | | 2 | 8,858.00 | 1 |
| CAROLINA HERRERA-P | 0 | 0.00 | 3 | 22,387.00 | | 0 | 0.00 | |
| CLINIQUE-P | 0 | 0.00 | 1 | 5,569.00 | | 1 | 3,889.00 | 1 |
| CLUB CLIO-C | 0 | 0.00 | 0 | 0.00 | | 20 | 21,470.00 | 1 |
| CLUB DE NUIT-P | 0 | 0.00 | 2 | 10,728.00 | | 0 | 0.00 | l |
| COTY-P | 0 | 0.00 | 10 | 8,560.00 | | 0 | 0.00 | 1 |
| DAVIDOFF-P | 0 | 0.00 | 0 | 0.00 | | 4 | 19,756.00 | |
| DC-C | 0 | 0.00 | 0 | 0.00 | | 3 | 5,910.00 | 1 |
| DEFEND | 0 | 0.00 | 1 | 1,798.00 | | 0 | 0.00 | i |
| DEFUNC | 0 | 0.00 | 0 | 0.00 | | 2 | 1,980.00 | 1 |
| DIAMOND SUPPLY-C | 0 | 0.00 | 2 | 3,598.00 | -100% | 0 | 0.00 | |
| ED HARDY | 0 | 0.00 | 0 | 0.00 | | 22 | 18,680.00 | -100% |
| ELIZABETH ARDEN-P | 0 | 0.00 | 0 | 0.00 | | 2 | 5,578.00 | -100% |
| FERRARI-P | 0 | 0.00 | 0 | 0.00 | | 3 | 9,477.00 | -100% |
| FITFLOP-C | 0 | 0.00 | 0 | 0.00 | | 15 | 73,160.00 | -100% |
| FRESH-P | 0 | 0.00 | 0 | 0.00 | | 27 | 14,971.40 | -100% |
| G9 SKIN-C | 0 | 0.00 | 0 | 0.00 | | 1 | 550.00 | -100% |
| GRIZZLY | 0 | 0.00 | 2 | 4,696.00 | -100% | 0 | 0.00 | |
| GUY LAROCHE PARIS-P | 0 | 0.00 | 7 | 15,883.00 | -100% | 1 | 3,319.00 | -100% |
| HALO | 0 | 0.00 | 0 | 0.00 | | 19¦ | 11,757.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 39 | 20,327.00 | -100% |
| HOLLISTER-P | 0 | 0.00 | 2 | 4,838.00 | -100% | 3 | 5,557.00 | -100% |
| HUG ME | 0 | 0.00 | 0 | 0.00 | | 5 | 2,995.00 | -100% |
| HYDRAPAK | 0 | 0.00 | 0 | 0.00 | | 17 | 14,284.00 | -100% |
| ILLEST | 0 | 0.00 | 23 | 39,954.00 | -100% | 0 | 0.00 | i I |
| IPANEMA | 0 | 0.00 | 0 | 0.00 | | 32 | 48,761.00 | -100% |
| ISLAND SOUVENIRS | 0 | 0.00 | 98 | 29,415.50 | -100% | 945 | 202,256.75 | -100% |
| JANSPORT-C | 0 | 0.00 | 0 | 0.00 | | 6 | 17,580.00 | -100% |
| JAYJUN-C | 0 | 0.00 | 0 | 0.00 | | 24 | 3,015.00 | -100% |
| JEAN PAUL GAULTIER-P | 0 | 0.00 | 1 | 8,929.00 | -100% | 0 | 0.00 | |
| | | 1 | 1 | | | 1 | | ! ! |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | ent Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|------------------|------|---------------------------|--------|------------------------|----------|-------------------|------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | 1 | | 1 1 | į | | |
| JOVAN-P | 0 | 0.00 | 13 | 10,547.00 | -100% | 1 | 799.00 | -100% |
| KARL LAGERFELD-P | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 29,381.10 | -100% |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 5,730.00 | -100% |
| KOCOSTAR-C | 0 | 0.00 | 0 | 0.00 | i i | 1 | 1,015.00 | -100% |
| LACOSTE-P | 0 | 0.00 | 0 | 0.00 | | 4 | 21,886.00 | -100% |
| LANCOME-P | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 5,149.00 | -100% |
| LASPLASH-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 819.00 | -100% |
| LEADERS-C | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 852.50 | -100% |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | i i | 44 | 46,405.00 | -100% |
| MACBETH | 0 | 0.00 | 60 | 20,281.00 | -100% | 0 | 0.00 | |
| MARSHALL | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 7,600.00 | -100% |
| MAUI AND SONS-C | 0 | 0.00 | 10 | 12,780.00 | -100% | 0 | 0.00 | ! |
| MEDIHEAL-C | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 3,180.00 | -100% |
| MICHI | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| MOMAX | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 2,990.00 | -100% |
| MOPHIE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 4,690.00 | -100% |
| MOSSIMO-FW | 0 | 0.00 | 112 | 33,468.00 | -100% | 0 | 0.00 | 1 |
| NALGENE | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 6,413.00 | -100% |
| NIKE-P | 0 | 0.00 | 0 | 0.00 | i i | 7 | 5,063.00 | -100% |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | | 8 | 4,130.00 | -100% |
| PANDORA-C | 0 | 0.00 | 4 | 0.00 | 1 | 0 | 0.00 | |
| PAPA RECIPE-C | 0 | 0.00 | 0 | 0.00 | ! ! | 6 | 935.00 | -100% |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 11,050.00 | -100% |
| PERIPERA-C | 0 | 0.00 | 0 | 0.00 | 1 | 21 | 18,665.00 | -100% |
| PERRY ELLIS-P | 0 | 0.00 | 0 | 0.00 | 1 1 | 6 | 17,394.00 | -100% |
| PILI ANI-C | 0 | 0.00 | 6 | 2,200.00 | -100% | 0 | 0.00 | |
| RALPH LAUREN-P | 0 | 0.00 | 1 | 6,259.00 | -100% | 2 | 10,938.00 | -100% |
| REVA-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 136 | 60,006.25 | -100% |
| RIDER | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 17,576.00 | -100% |
| SALOMON-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 22,850.00 | -100% |
| SANTA CRUZ-C | 0 | 0.00 | 1 | 1,709.00 | -100% | 0 | 0.00 | |
| SEA TO SUMMIT | 0 | 0.00 | 0 | 0.00 | i ! | 37 | 37,911.50 | -100% |
| SHAKIRA-P | 0 | 0.00 | 0 | 0.00 | | 4 | 5,276.00 | -100% |
| SNP-C | 0 | 0.00 | 0 | 0.00 | ! ! | 46 | 7,780.00 | -100% |
| | | | ! ! | | | 1 | | - - |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE SHOPPES T3 LANDSIDE

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|---------------------|-------------|----------------------------|-------------|--------------------------|----------|-------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | <u>.</u> | | | í ! |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 45,862.60 | -100% |
| SUNGLASS HAVEN | 0 | 0.00 | 10 | 164,330.00 | 1 | 20 | 182,719.50 | 1 |
| SWAROVSKI-C | 0 | 0.00 | 1 | 8,500.00 | | 0 | 0.00 | i |
| TCFS-C | 0 | 0.00 | 0 | 0.00 | ! ! | 2 | 2,504.00 | -100% |
| THE BALM-C | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 14,985.00 | -100% |
| THE BODY SHOP-C | 0 | 0.00 | 0 | 0.00 | i ! | 448 | 244,193.07 | -100% |
| THE NORTH FACE | 0 | 0.00 | 27 | 95,790.00 | -100% | 26 | 133,459.50 | -100% |
| THE RAIL | 0 | 0.00 | 1 | 1,198.00 | -100% | 0 | 0.00 | |
| TOMS-C | 0 | 0.00 | 6 | 21,588.00 | -100% | 12 | 40,476.00 | -100% |
| UNDER ARMOUR-C | 0 | 0.00 | 0 | 0.00 | 1 | 56 | 108,820.00 | -100% |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | i ! | 23 | 54,482.00 | -100% |
| VANS-C | 0 | 0.00 | 0 | 0.00 | 1 | 80 | 129,240.00 | -100% |
| VICTORIA'S SECRET-C | 0 | 0.00 | 4 | 2,650.00 | -100% | 0 | 0.00 | |
| WOMEN SECRET-P | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 1,608.00 | -100% |
| 2-CONSIGNE Total: | 4,384 | 4,543,038.00 | 1,791 | 2,119,902.80 | 114% | 3,230 | 2,585,981.77 | 75% |
| TOTALS: | 6,505 | 6,206,796.00 | 2,150 | 2,348,747.80 | 164% | 4,548 | 3,233,351.27 | 91% |
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SALES REPORT - Comparative by Brand per Store

BBW T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | Last Year 12/01/2023-12/15/2023 | | Inc/Dec% | | 119 9-12/15/2019 | Inc/Dec |
|-------------------|-----------|--------------------------|------------------------------------|--------------|------------------|---------------------|---------------------|----------|
| <u>.</u> ! | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | 23+- | | ! |
| BATH & BODY WORKS | 0 | 0.00 | 5,812 | 1,965,944.00 | -100% | 3,800 | 1,166,230.00 | -100% |
| GENERIC . | 0 | 0.00 | 41 | 5,150.00 | | 0,000 | 0.00 | l |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| 1-OUTRIGHT Total: | | | 5,853 | 1,971,094.00 | <u>'</u> L | 3,800 | 1,166,230.00 | ' |
| , Gorragin rotan | | 0.00 | 1 | 1,011,001.00 | 10070 | 1 | 1,100,200.00 | 100 |
| TOTALS: | 0 | 0.00 | 5,853 | 1,971,094.00 | -100% | 3,800 | 1,166,230.00 | -100% |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

BBW T3 LANDSIDE

| BRAND | | ent Sales 24-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | | 019 9-12/15/2019 | Inc/Dec% |
|-------------------|--------------|---|--------|------------------------|--------------|----------------|---------------------|---------------------------------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | + - | | | | i | · + - | | ; 1 1 |
| BATH & BODY WORKS | 12,011 | 3,961,330.00 | 3,424 | 1,209,548.00 | 227% | 6,420 | 1,835,110.00 | ¦ 115% |
| GENERIC | 775 | 0.00 | 188 | 1,100.00 | | 0 | 0.00 | 1 |
| VICTORIA'S SECRET | 0 | 0.00 | 2 | 1,500.00 | | 0 | 0.00 | i |
| 1-OUTRIGHT Total: | 12,786 | 3,961,330.00 | 3,614 | 1,212,148.00 | ¦ | 6,420 | 1,835,110.00 | ! |
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| TOTALS: | 12,786 | 3,961,330.00 | 3,614 | 1,212,148.00 | 226% | 6,420 | 1,835,110.00 | 115% |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

BTG - CLARK DPD

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec |
|--------------------|--------|--------------------------|---------------------|----------------------|--------------|--------------------|------|---------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| VICTORIA'S SECRET | 52,629 | 207,284.00 | 0 | 0.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 496 | 139,813.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| VERSACE | 18 | 102,000.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| CLINIQUE | 18 | 50,825.00 | 0 | 0.00 | | 0 | 0.00 | I |
| CALVIN KLEIN | 12 | 49,280.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| ADIDAS-B4U | 74 | 37,780.00 | 0 | 0.00 | : I | 0 | 0.00 | : |
| YVES SAINT LAURENT | 3 | 24,609.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| HUGO BOSS | 3 | 16,830.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| DAVIDOFF | 3 | 10,455.00 | 0 | 0.00 | | 0 | 0.00 | |
| BURBERRY | 4 | 9,860.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| NESTI DANTE | 58 | 9,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| SOL DE JANEIRO | 4 | 7,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| MINISO-O | 40 | 7,260.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BEACH HUT | 5 | 6,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIORGIO ARMANI | 1 | 5,993.00 | 0 | 0.00 | | 0 | 0.00 | |
| RALPH LAUREN | 1 | 5,483.00 | 0 | 0.00 | 1 | 0 | 0.00 | i ! |
| CHLOE | 1 | 5,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| LANVIN | 1 | 3,570.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAGWAI | 5 | 3,500.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| LOCCITANE | 1 | 3,230.00 | 0 | 0.00 | | 0 | 0.00 | |
| ELIZABETH ARDEN | 1 | 2,763.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ANESSA | 1 | 1,600.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| MAC | 1 | 1,250.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 53,380 | 711,985.00 | | 0.00 | - - | 0 | 0.00 | 1 |
| TOTALS: | 53,380 | 711,985.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
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Period: 12/01/2024-12/15/2024

BTG - KALIBO

| BRAND | | t Sales | Last | | Inc/Dec% | | 19 | inc/Dec |
|--------------------|------|-------------|------|-------------|----------|------|---------------------|-------------|
| | | -12/15/2024 | | -12/15/2023 | | | 9-12/15/2019 Not | |
| | Qty. | Nett | Qty. | Net | - | Qty. | Net | |
| 1-OUTRIGHT | | | | | | į | | |
| LOCCITANE | 6 | 16,300.00 | 23 | 49,000.00 | | 0 | 0.00 | l |
| VICTORIA'S SECRET | 6 | 11,840.00 | 13 | 13,200.00 | i 1 | 147 | 152,484.27 | I |
| BEACH HUT | 8 | 9,600.00 | 0 | 0.00 | | 0 | 0.00 | l |
| BATH & BODY WORKS | 11 | 8,680.00 | 45 | 17,920.00 | ı I | 0 | 0.00 | I |
| YVES SAINT LAURENT | 1 | 8,450.00 | 1 | 10,250.00 | -17% | 0 | 0.00 | |
| USPA | 3 | 8,449.00 | 2 | 8,238.40 | 2% | 0 | 0.00 | I I I |
| CHLOE | 1 | 7,905.00 | 0 | 0.00 | | 1 | 6,189.06 | 27% |
| CLINIQUE | 2 | 7,325.00 | 5 | 9,550.00 | -23% | 7 | 12,839.16 | -42% |
| VERSACE | 1 | 5,695.00 | 0 | 0.00 | | 3 | 17,293.20 | -67% |
| KIEHL'S | 1 | 3,150.00 | 1 | 3,950.00 | -20% | 0 | 0.00 | ! |
| NESTI DANTE | 19 | 2,996.00 | 0 | 0.00 | | 56 | 17,489.24 | -82% |
| BURBERRY | 1 | 2,465.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADIDAS-B4U | 0 | 0.00 | 3 | 2,160.00 | -100% | 1 | 609.12 | -100% |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | | 4 | 18,655.75 | -100% |
| CALVIN KLEIN | 0 | 0.00 | 2 | 12,500.00 | -100% | 11 | 36,496.27 | -100% |
| CLARINS | 0 | 0.00 | 0 | 0.00 | | 7 | 45,051.11 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | | 1 | 2,842.56 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 15 | 56,992.75 | -100% |
| GIORGIO ARMANI | 0 | 0.00 | 1 | 6,750.00 | -100% | 6 | 20,802.15 | -100% |
| KISSNY | 0 | 0.00 | 3 | 1,000.00 | -100% | 0 | 0.00 | I I I |
| L'OREAL | 0 | 0.00 | 6 | 6,550.00 | -100% | 139 | 170,216.73 | -100% |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | | 3 | 3,047.00 | -100% |
| OPI-B4U | 0 | 0.00 | 0 | 0.00 | | 2 | 1,346.78 | -100% |
| ORIGINS | 0 | 0.00 | 0 | 0.00 | | 45 | 96,294.43 | -100% |
| RALPH LAUREN | 0 | 0.00 | 0 | 0.00 | | 4 | 15,303.57 | -100% |
| REVLON-B4U | 0 | 0.00 | 0 | 0.00 | | 10 | 6,311.60 | -100% |
| SNP | 0 | 0.00 | 0 | 0.00 | | 3 | 4,078.00 | -100% |
| SWAROVSKI | 0 | 0.00 | 0 | 0.00 | | 4 | 39,882.78 | -100% |
| THE BODY SHOP | 0 | 0.00 | 0 | 0.00 | | 8 | 12,804.19 | -100% |
| TOMMY HILFIGER | 0 | 0.00 | 0 | 0.00 | | 4 | 6,400.14 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 8 | 12,720.00 | | 26 | 36,770.72 | , i |
| 1-OUTRIGHT Total: | 60 | 92,855.00 | 113 | 153,788.40 | -39% | 507 | 780,200.58 | -889 |
| TOTALS: | 60 | 92,855.00 | 113 | 153,788.40 | -39% | 507 | 780,200.58 | -88% |

Period: 12/01/2024-12/15/2024

BTG - NAIA T3 DOM

| BRAND | Current S 12/01/2024-12 | 1 | Last 12/01/2023 | Year -12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|-----------------|----------------------------|------|-------------------------|---------------------|----------|-------------------|------------------|-------------|
| | | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | - | | | <u>-</u> + | | i I |
| ADIDAS-B4U | 0 | 0.00 | 39 | 26,352.00 | -100% | 29 | 15,660.00 | -100% |
| BFY TESTER | 0 | 0.00 | 0 | 0.00 | | 5 | 0.00 | 1 |
| BURBERRY | 0 | 0.00 | 10 | 51,940.00 | | 0 | 0.00 | i ! |
| BVLGARI | 0 | 0.00 | 6 | 38,960.00 | | 2 | 8,700.00 | -100% |
| CALVIN KLEIN | 0 | 0.00 | 10 | 50,450.00 | -100% | 20 | 68,050.00 | -100% |
| CHLOE | 0 | 0.00 | 2 | 19,020.00 | -100% | 0 | 0.00 | |
| CLINIQUE | 0 | 0.00 | 55 | 148,600.00 | -100% | 20 | 35,000.00 | -100% |
| CLUB CLIO | 0 | 0.00 | 0 | 0.00 | | 17 | 20,460.00 | -100% |
| DAVIDOFF | 0 | 0.00 | 10 | 40,860.00 | -100% | 13 | 38,050.00 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 18 | 39,575.00 | -100% | 1 | 1,755.00 | -100% |
| ESTEE LAUDER | 0 | 0.00 | 1 | 6,120.00 | -100% | 0 | 0.00 | |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 9 | 44,850.00 | -100% |
| GIORGIO ARMANI | 0 | 0.00 | 8 | 49,760.00 | -100% | 10 | 43,208.00 | -100% |
| GUCCI | 0 | 0.00 | 3 | 24,560.00 | -100% | 0 | 0.00 | ! ! ! |
| HERMES | 0 | 0.00 | 2 | 10,800.00 | -100% | 0 | 0.00 | |
| HOLIKA | 0 | 0.00 | 0 | 0.00 | | 27 | 14,042.00 | -100% |
| HUGO BOSS | 0 | 0.00 | 8 | 45,600.00 | -100% | 0 | 0.00 | |
| JAYJUN | 0 | 0.00 | 0 | 0.00 | | 24 | 4,345.00 | -100% |
| JO MALONE | 0 | 0.00 | 21 | 0.00 | | 0 | 0.00 | i I |
| KISSNY | 0 | 0.00 | 0 | 0.00 | | 29 | 10,420.00 | -100% |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | | 16 | 17,545.00 | -100% |
| LACOSTE | 0 | 0.00 | 6 | 36,720.00 | -100% | 5 | 23,210.00 | -100% |
| LASPLASH | 0 | 0.00 | 0 | 0.00 | | 1 | 450.00 | -100% |
| LEADERS | 0 | 0.00 | 0 | 0.00 | | 21 | 2,360.00 | -100% |
| LOCCITANE | 0 | 0.00 | 2 | 0.00 | | 0 | 0.00 | |
| MARC JACOBS | 0 | 0.00 | 4 | 32,840.00 | -100% | 0 | 0.00 | |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | | 5 | 2,270.00 | -100% |
| MOSCHINO | 0 | 0.00 | 4 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 0 | 0.00 | 0 | 0.00 | | 152 | 33,600.00 | -100% |
| NON-MERCH | 0 | 0.00 | 32 | 0.00 | | 0 | 0.00 | |
| PALLADIO | 0 | 0.00 | 0 | 0.00 | | 6 | 3,000.00 | -100% |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | | 1 | 160.00 | -100% |
| PERIPERA | 0 | 0.00 | 0 | 0.00 | | 40 | 29,275.00 | -100% |
| PILI ANI | 0 | 0.00 | 5 | 1,600.00 | -100% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

BTG - NAIA T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | t Year 23-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|--------------------|--------------|--------------------------|------------|-------------------------|-------------|-------------------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | + - | | · | | <u> </u> | | | ; 1 1 |
| PIXI | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 24 | 27,640.00 | -100% |
| RALPH LAUREN | 0 | 0.00 | 2 | 11,790.00 | 1 | 9 | 39,750.00 | 1 |
| REVLON-B4U | 0 | 0.00 | 0 | 0.00 | i I | 14 | 11,425.00 | i |
| SAVONILLE | 0 | 0.00 | 1 | 200.00 | ' | 0 | 0.00 | I |
| SNP | 0 | 0.00 | 0 | 0.00 | | 28 | 3,070.00 | -100% |
| SWATCH | 0 | 0.00 | 2 | 18,150.00 | -100% | 0 | 0.00 | |
| TCFS | 0 | 0.00 | 0 | 0.00 | I | 5 | 3,328.00 | -100% |
| THE BALM | 0 | 0.00 | 0 | 0.00 | | 16 ¦ | 25,340.00 | 1 |
| TOMMY HILFIGER | 0 | 0.00 | 0 | 0.00 | | 17 | 32,850.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 1 | 1,590.00 | -100% | 2 | 2,980.00 | -100% |
| VERSACE | 0 | 0.00 | 28 | 44,170.00 | -100% | 3 | 16,630.00 | -100% |
| WELLDERMA | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | -100% |
| YADAH B4U | 0 | 0.00 | 0 | 0.00 | 1 | 30 | 12,274.00 | -100% |
| YVES SAINT LAURENT | 0 | 0.00 | 4 | 36,120.00 | -100% | 0 | 0.00 | ! ! ! |
| 1-OUTRIGHT Total: | 0 | 0.00 | 284 | 735,777.00 | -100% | 603 | 591,937.00 | -100% |
| TOTALS: | 0 | 0.00 | 284 | 735,777.00 | -100% | 603 | 591,937.00 | -100% |
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CITY OF DREAMS

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales I-12/15/2024 | | t Year 23-12/15/2023 | Inc/Dec% | 2019 12/01/2019-1 | 2/15/2019 Inc/ | /Dec |
|--------------------|------|--------------------------|--------------|-------------------------|---------------|-------------------------|----------------|------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | · | | <u>.</u> ! | - + | · | |
| VICTORIA'S SECRET | 639 | 354,685.00 | 130 | 145,815.00 | 143% | 0 | 0.00 | |
| NIKE | 131 | 227,640.00 | 1 | 6,445.00 | I | 0 | 0.00 | |
| ADIDAS | 86 | 157,900.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| BATH & BODY WORKS | 357 | 156,020.00 | 273 | 137,660.00 | 13% | 0 ! | 0.00 | |
| USPA | 26 | 146,814.00 | 9 | 53,892.00 | ı I | 0 | 0.00 | |
| VERSACE | 17 | 128,500.00 | 8 | 62,020.00 | : I | 0 | 0.00 | |
| BURBERRY | 8 | 80,400.00 | 3 | 11,700.00 | 587% | 0 | 0.00 | |
| GIORGIO ARMANI | 9 | 77,700.00 | 6 | 62,900.00 | 23% | 0 | 0.00 | |
| JOHNNIE WALKER | 9 | 74,110.00 | 13 | 53,770.00 | 37% | 0 | 0.00 | |
| SWAROVSKI | 4 | 71,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| BVLGARI | 6 | 64,800.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| JBL | 9 | 60,885.00 | 5 | 33,152.00 | ¦ 83% | 0 | 0.00 | |
| CALVIN KLEIN | 8 | 59,600.00 | 3 | 22,000.00 | 170% | 0 | 0.00 | |
| ALL CHOCOLATES | 14 | 56,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| HUGO BOSS | 8 | 55,090.00 | 2 | 14,800.00 | 272% | 0 | 0.00 | |
| MARC JACOBS | 5 | 48,300.00 | 2 | 19,300.00 | 150% | 0 | 0.00 | |
| NESTI DANTE | 116 | 41,690.00 | 0 | 0.00 | | 0 | 0.00 | |
| YVES SAINT LAURENT | 4 | 41,000.00 | 5 | 51,700.00 | -20% | 0 | 0.00 | |
| INSTA360 | 1 | 38,990.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ANKER | 22 | 35,980.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHLOE | 3 | 32,100.00 | 1 | 12,500.00 | 156% | 0 | 0.00 | |
| TOBLERONE | 60 | 26,400.00 | 32 | 15,700.00 | 68% | 0 | 0.00 | |
| DAVIDOFF | 5 | 25,860.00 | 9 | 43,200.00 | -40% | 0 | 0.00 | |
| APPLE | 5 | 24,186.00 | 4 | 8,996.00 | 168% | 0 | 0.00 | |
| RALPH LAUREN | 3 | 23,000.00 | 2 | 15,200.00 | 51% | 0 | 0.00 | |
| TRAVEL BLUE | 14 | 22,160.00 | 5 | 9,150.00 | 142% | 0 | 0.00 | |
| ELIZABETH ARDEN | 12 | 22,100.00 | 24 | 47,400.00 | -53% | 0 | 0.00 | |
| TUMI | 1 | 20,890.00 | 0 | 0.00 | | 0 | 0.00 | |
| GUCCI | 1 | 13,400.00 | 1 | 7,800.00 | 71% | 0 | 0.00 | |
| HERMES | 1 | 11,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 7 | 10,500.00 | 7 | 10,430.00 | 0% | 0 | 0.00 | |
| JACK DANIEL'S | 3 | 10,470.00 | 2 | 6,980.00 | 50% | 0 | 0.00 | |
| XTORM | 7 | 8,257.00 | 0 | 0.00 | | 0 | 0.00 | |
| CADBURY | 22 | 7,700.00 | 33 | 11,550.00 | -33% | 0 | 0.00 | |
| | | | | | i I I | ! | 1 | |

CITY OF DREAMS

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales -12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec |
|--------------------|------|-------------------------|------|------------------------|----------------------|--------------------|--------|---------|
| | Qty. | Nett | Qty. | 3-12/15/2023 Net | i | Qty. | Net : | |
| 1-OUTRIGHT | | | | | <u> </u> - - | | | |
| SONY | 2 | 7,398.00 | 8 | 26,092.00 | -71% | 0 | 0.00 | |
| GLENLIVET | 1 | 6,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| NESTLE | 19 | 5,700.00 | 4 | 8,400.00 | i I | 0 | 0.00 | |
| CHIVAS | 2 | 5,380.00 | 4 | 10,760.00 | ! | 0 | 0.00 | |
| MARS | 6 | 5,200.00 | 4 | 4,400.00 | ı I | 0 | 0.00 | |
| YELLOW TAIL | 2 | 2,400.00 | 3 | 3,600.00 | : I | 0 | 0.00 | |
| MINISO-O | 3 | 2,157.00 | 5 | 3,585.00 | 1 | 0 | 0.00 | |
| C&H | 6 | 1,800.00 | 12 | 3,600.00 | i I | 0 | 0.00 | |
| JAGERMEISTER | 1 | 1,500.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| AUKEY | 1 | 870.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| ALOHA | 0 | 0.00 | 6 | 6,600.00 | : 1 | 0 | 0.00 | |
| BRIC'S | 0 | 0.00 | 1 | 6,900.00 | · | 0 | 0.00 | |
| CHANEL | 0 | 0.00 | 87 | 43,500.00 | i I | 0 | 0.00 | |
| ESTEE LAUDER | 0 | 0.00 | 1 | 7,900.00 | ' | 0 | 0.00 | |
| HERSHEY'S | 0 | 0.00 | 7 | 10,900.00 | 1 | 0 | 0.00 | |
| JACOBSEN | 0 | 0.00 | 2 | 3,000.00 | : 1 | 0 | 0.00 | |
| JO MALONE | 0 | 0.00 | 2 | 20,800.00 | 1 | 0 | 0.00 | |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| JUICY COUTURE | 0 | 0.00 | 3 | 26,397.00 | ' | 0 | 0.00 | |
| KETELONE | 0 | 0.00 | 1 | 2,990.00 | 1 | 0 | 0.00 | |
| KIEHL'S | 0 | 0.00 | 3 | 9,300.00 | : 1 | 0 | 0.00 | |
| LACOSTE | 0 | 0.00 | 3 | 23,000.00 | 1 | 0 | 0.00 | |
| LEXINGHAM | 0 | 0.00 | 3 | 5,250.00 | -100% | 0 | 0.00 | |
| LOCCITANE | 0 | 0.00 | 2 | 5,700.00 | -100% | 0 | 0.00 | |
| LOQI | 0 | 0.00 | 5 | 4,500.00 | -100% | 0 | 0.00 | |
| MARSHALL | 0 | 0.00 | 2 | 18,598.00 | -100% | 0 | 0.00 | |
| MOSCHINO | 0 | 0.00 | 1 | 7,500.00 | ' | 0 | 0.00 | |
| NON-MERCH | 418 | 0.00 | 124 | 0.00 | 1 | 0 | 0.00 | |
| OGON | 0 | 0.00 | 1 | 4,000.00 | -100% | 0 | 0.00 | |
| PAPER/PLASTIC BAGS | 0 | 0.00 | 31 | 0.00 | | 0 | 0.00 | |
| PATRON | 0 | 0.00 | 2 | 14,780.00 | -100% | 0 | 0.00 | |
| RONDOLETTI | 0 | 0.00 | 6 | 7,800.00 | -100% | 0 | 0.00 | |
| SENNHEISER | 0 | 0.00 | 1 | 3,200.00 | -100% | 0 | 0.00 | |
| TANQUERAY | 0 | 0.00 | 2 | 6,980.00 | -100% | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

CITY OF DREAMS

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec |
|-------------------|-------------|--------------------------|------------|----------------------|-------------|-------------------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | i i | Qty. | Net | ! ! |
| 1-OUTRIGHT | i | | i ! | | [| | | |
| TD FRANCE | 0 | 0.00 | 1 | 1,600.00 | -100% | 0 | 0.00 | i i |
| /S PAPER BAGS | 10 | 0.00 | 156 | 0.00 | 1 1 1 | 0 | 0.00 | |
| WOLF BLASS | 0 | 0.00 | 3 | 4,800.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 2,094 | 2,276,132.00 | | 1,170,492.00 | 94% | | 0.00 | i |
| 2-CONSIGNE | | | | | 1 | | | |
| HEYS | 13 | 116,167.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| 2-CONSIGNE Total: | 13 | 116,167.00 | | 0.00 | ! | | 0.00 | ! |
| TOTALS: | 2,107 | 2,392,299.00 | 1,076 | 1,170,492.00 | 104% | 0 | 0.00 | i |
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SALES REPORT - Comparative by Brand per Store

MAC T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | Current Sales 12/01/2024-12/15/2024 | | 12/01/202 | Year 3-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 9-12/15/2019 | Inc/Dec |
|-------------------|--|-------------|-----------|----------------------|----------|------------------|--------------|---------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! ! |
| 1-OUTRIGHT | | | | | <u> </u> | | | - <u>'</u> |
| MAC | 363 | 612,275.00 | 552 | 696,645.00 | -12% | 567 | 809,047.75 | -24% |
| | | 1 | | | 1 | | | 1 |
| PROMOCODE | 68 | 0.00 | 0 | 0.00 | L | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 431 | 612,275.00 | 552 | 696,645.00 | -12% | 567 | 809,047.75 | -249 |
| TOTALO | 404 | 0.40.075.00 | | 202 245 22 | 100/ | | 200 047 77 | |
| TOTALS: | 431 | 612,275.00 | 552 | 696,645.00 | -12% | 567 | 809,047.75 | -24% |
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SALES REPORT - Comparative by Brand per Store

MAC T3 INTL

Period: 12/01/2024-12/15/2024

| BRAND | Currer | nt Sales I-12/15/2024 | Last 12/01/2023 | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec% |
|-------------------|----------------|--------------------------|-----------------|----------------------|-------------|-----------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | l |
| 4 OUTDIOUT | | | | | <u> </u> | | | ! ! |
| 1-OUTRIGHT MAC | 170 | 241,730.00 | 270 | 297,041.43 | -18% | 476 | 598,614.50 | -59% |
| 1 | 179¦ | | 1 | | 1 | 0 | | 1 |
| MAC & JML TESTER | 0 | 0.00 | 69 | 0.00 | | 1 | 0.00 | |
| VICTORIA'S SECRET | 0, | 0.00 | 0 | 0.00 | | 0; | 0.00 | <u>'</u> |
| 1-OUTRIGHT Total: | 179 | 241,730.00 | 339 | 297,041.43 | -18% | 476 | 598,614.50 | -599 |
| TOTALS: | 179 | 241,730.00 | 339 | 297,041.43 | -18% | 476 | 598,614.50 | -59% |
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SALES REPORT - Comparative by Brand per Store

T3 INTL JO MALONE

Period: 12/01/2024-12/15/2024

| BRAND | Currer | nt Sales 4-12/15/2024 | Last | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19 1-12/15/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|-------------|----------------------|----------|-------------------------------|--------------------|--|
| 1 | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | <u> </u> |
| JO MALONE | 114 | 530,240.00 | 98 | 467,445.00 | 13% | 108 | 531,155.00 | -0% |
| GENERIC | 2 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| MAC & JML TESTER | 2; 0; | 0.00 | 2 | 0.00 | | 0 | 0.00 | |
| | | | | | | | | <u>'</u> |
| 1-OUTRIGHT Total: | 116 | 530,240.00 | 100 | 467,445.00 | 13% | 108 | 531,155.00 | -0% |
| TOTALS: | 116 | 530,240.00 | 100 | 467,445.00 | 13% | 108 | 531,155.00 | -0% |
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SALES REPORT - Comparative by Brand per Store

T3 INTL KIEHLS

Period: 12/01/2024-12/15/2024

| BRAND | Currer 12/01/2024 | nt Sales 4-12/15/2024 | Last 12/01/2023 | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19)-12/15/2019 | Inc/Dec |
|-------------------|----------------------|--------------------------|--------------------|----------------------|-------------|-------------------------------|--------------------|-----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| KIEHL'S | 48 | 113,340.00 | 25 | 129,921.50 | -12% | 230 | 491,254.50 | -76% |
| I | | 1 | 35 | | · | 1 | | l |
| GENERIC : | 4 | 0.00 | 0 | 0.00 | ı | 0 | 0.00 | 1 |
| 1-OUTRIGHT Total: | 52 | 113,340.00 | 35 | 129,921.50 | -12% | 230 | 491,254.50 | -76% |
| TOTALS: | 52 | 113,340.00 | 35 | 129,921.50 | -12% | 230 | 491,254.50 | -76% |
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Period: 12/01/2024-12/15/2024

THE RUNWAY T3 INTL (S6)

| BRAND | | nt Sales 1-12/15/2024 | Last ` | Year -12/15/2023 | Inc/Dec% | 201 | 9 -12/15/2019 | Inc/Dec% |
|--------------------|------|--------------------------|--------|---------------------|----------|--------|------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| TRAVEL BLUE | 251 | 360,820.00 | 315 | 432,800.00 | -16% | 41 | 50,774.00 | 610% |
| NIKE | 76 | 129,635.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| JBL | 35 | 110,811.00 | 0 | 0.00 | | 0 | 0.00 | i |
| ADIDAS | 72 | 87,400.00 | 0 | 0.00 | | 0 | 0.00 | I |
| APPLE | 23 | 59,950.00 | 0 | 0.00 | | 0 | 0.00 | I I |
| ANKER | 21 | 50,072.00 | 0 | 0.00 | | 0 | 0.00 | |
| SONY | 7 | 48,686.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 14 | 15,060.00 | 46 | 46,280.00 | | 0 | 0.00 | i |
| BELKIN | 8 | 12,904.00 | 0 | 0.00 | · | 0 ! | 0.00 | l |
| YVES SAINT LAURENT | 2 | 12,888.00 | 0 | 0.00 | | 0 | 0.00 | |
| BURBERRY | 5 | 9,330.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| VERSACE | 2 | 8,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| XTORM | 6 | 7,067.00 | 0 | 0.00 | | 0 | 0.00 | İ |
| GIORGIO ARMANI | 1 | 6,163.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| NESTI DANTE | 23 | 5,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| HUGO BOSS | 1 | 4,760.00 | 0 | 0.00 | | 0 | 0.00 | i i |
| CALVIN KLEIN | 1 | 4,500.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| ADIDAS-B4U | 5 | 4,495.00 | 0 | 0.00 | | 0 | 0.00 | |
| ELIZABETH ARDEN | 2 | 3,740.00 | 0 | 0.00 | | 0 | 0.00 | i i |
| JANSPORT | 3 | 2,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| CHLOE | 2 | 2,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAGWAI | 1 | 700.00 | 0 | 0.00 | | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 49 | 31,400.00 | -100% | 0 | 0.00 | I I |
| BE RELAX | 0 | 0.00 | 16 | 48,000.00 | -100% | 0 | 0.00 | |
| BRIC'S | 0 | 0.00 | 0 | 0.00 | | 4 | 54,750.00 | -100% |
| CABEAU | 0 | 0.00 | 1 | 2,800.00 | -100% | 0 | 0.00 | ! ! |
| CLINIQUE | 0 | 0.00 | 4 | 9,600.00 | -100% | 0 | 0.00 | |
| DEA | 0 | 0.00 | 2 | 500.00 | -100% | 0 | 0.00 | i I |
| DESIGN GO | 0 | 0.00 | 0 | 0.00 | | 3 | 4,170.00 | -100% |
| FOSSIL | 0 | 0.00 | 0 | 0.00 | | 3 | 22,860.00 | -100% |
| KISSNY | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| LACOSTE | 0 | 0.00 | 1 | 6,150.00 | -100% | 0 | 0.00 | |
| MARC JACOBS | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | 1 | | | i 1 | | I I |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE RUNWAY T3 INTL (S6)

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|-------------|--------------------------|-------------|------------------|--------------------|-----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | +- | | | | <u> </u> | + - | | |
| NON-MERCH | 117 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! |
| SWAROVSKI | 0 | 0.00 | 1 | 14,200.00 | · [| 2 | 21,100.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 1 | 5,500.00 | -100% | 44 | 54,220.00 | -100% |
| 1-OUTRIGHT Total: | 682 | 950,021.00 | 436 | 597,230.00 | 59% | 97 | 207,874.00 | 357% |
| 2-CONSIGNE | | | | | | i ! ! | | |
| SUNNIES STUDIOS | 357 | 324,090.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FILIPINIANA | 191 | 72,455.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| WANDERSKYE | 18 | 55,642.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| FOR KEEPS-C | 33 | 7,592.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| USPA-C | 0 | 0.00 | 9 | 52,691.00 | -100% | 0 | 0.00 | , |
| 2-CONSIGNE Total: | 599 | 459,779.00 | 9 | 52,691.00 | 772% | 0 | 0.00 | |
| TOTALS: | 1,281 | 1,409,800.00 | 445 | 649,921.00 | 116% | 97 | 207,874.00 | 578% |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

VS T3 DOM

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|-------------------|--------|--------------------------|----------------|------------------------|----------------|-------------|---------------------|----------|
| i | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> - | 22+- | | |
| VICTORIA'S SECRET | 4,899 | 3,624,730.00 | 3,179 | 1,971,399.00 | 83% | 2,259 | 1,557,530.00 | 132% |
| GENERIC | 141 | 0.00 | 8 | 3,600.00 | l | 0 | 0.00 | |
| VS PAPER BAGS | 0 | 0.00 | 46 | 0.00 | | 0 | 0.00 | |
| VS-TESTER | 0 | 0.00 | 9 | 0.00 | ' | 233 | 162,324.00 | |
| 1-OUTRIGHT Total: | 5,040 | 3,624,730.00 | 3,242¦ | 1,974,999.00 | 1 _ _ | 2,492 | 1,719,854.00 | |
| ! | | i | | | l I | 1 | | l |
| TOTALS: | 5,040 | 3,624,730.00 | 3,242 | 1,974,999.00 | 83% | 2,492 | 1,719,854.00 | 110% |
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SALES REPORT - Comparative by Brand per Store

VS T3 LANDSIDE

Period: 12/01/2024-12/15/2024

| BRAND | Curre 12/01/202 | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec |
|-------------------|---------------------|--------------------------|---------------------|----------------------|------------------|-------------|---------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | i - | | | ; 1 1 |
| VICTORIA'S SECRET | 3,071 | 2,281,283.00 | 2,764 | 1,793,434.00 | 27% | 2,283 | 1,565,009.00 | 45% |
| BATH & BODY WORKS | 0 | 0.00 | -1 | 0.00 | I | 0 | 0.00 | 1 |
| GENERIC | 264 | 0.00 | 241 | 4,800.00 | . I | 0 | 0.00 | 1 |
| VS-TESTER | 0 | 0.00 | 2 | 0.00 | ' | 94 | 62,826.00 | 1 |
| 1-OUTRIGHT Total: | 3,335 | 2,281,283.00 | 3,006 | 1,798,234.00 | 26% | 2,377 | 1,627,835.00 | ! |
| TOTALS: | 3,335 | 2,281,283.00 | 3,006 | 1,798,234.00 | 26% | 2,377 | 1,627,835.00 | 40% |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

AIRMALL BOHOL

| BRAND | | nt Sales I-12/15/2024 | | : Year 3-12/15/2023 | Inc/Dec% | 201 | 9 -12/15/2019 | Inc/Dec |
|----------------------|------|--------------------------|------|------------------------|----------------------|------|------------------|-------------|
| | Qty. | Nett | Qty. | 3-12/15/2023 Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | + - | | | | <u> </u> - - | | | |
| TRAVEL BLUE | 15 | 20,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 128 | 17,260.00 | 0 | 0.00 | ı | 0 | 0.00 | I |
| 7D | 64 | 17,100.00 | 0 | 0.00 | i | 0 | 0.00 | i |
| BATH & BODY WORKS | 22 | 13,400.00 | 0 | 0.00 | | 0 | 0.00 | I |
| PREMIER | 224 | 11,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| PASALUBONG PACK | 3 | 7,485.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| TOBLERONE | 24 | 7,150.00 | 0 | 0.00 | l | 0 | 0.00 | 1 |
| PRINGLES | 30 | 6,600.00 | 0 | 0.00 | | 0 | 0.00 | i |
| CEBU DRIED MANGOES-O | 23 | 6,300.00 | 0 | 0.00 | ' | 0 | 0.00 | ļ. |
| HERSHEY'S | 17 | 6,120.00 | 0 | 0.00 | ı I | 0 | 0.00 | I |
| FLAMINGO | 20 | 6,100.00 | 0 | 0.00 | : I | 0 | 0.00 | : |
| MARS | 28 | 6,060.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| VICTORIA'S SECRET | 3 | 5,730.00 | 0 | 0.00 | i | 0 | 0.00 | i |
| FRITO LAY | 26 | 4,640.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 20 | 4,500.00 | 0 | 0.00 | i l | 0 | 0.00 | |
| MENTOS | 38 | 4,050.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| NESTLE | 22 | 3,350.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| COCA COLA | 30 | 3,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| LINDT | 8 | 2,950.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| CANDY CORNER | 12 | 2,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| SAN MIGUEL | 28 | 2,800.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JACK & JILL | 49 | 2,760.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| GROOVY | 6 | 2,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCARI | 17 | 2,550.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| EVIAN | 13 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| EMY'S | 9 | 2,450.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| BEACH HUT | 2 | 2,400.00 | 0 | 0.00 | i i | 0 | 0.00 | ! ! ! |
| NESTI DANTE | 5 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 7 | 2,250.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| STARBUCKS | 8 | 2,000.00 | 0 | 0.00 | | 0 | 0.00 | , |
| CADBURY | 7 | 1,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| RICOLA | 12 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| STREPSILS | 10 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 25 | 1,590.00 | 0 | 0.00 | | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

AIRMALL BOHOL

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales I-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-1 | | Inc/Dec% |
|----------------|------|--------------------------|------|----------------------|--------------|----------------------|------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| COOL & CLEAN | 13 | 1,300.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| GATORADE | 13 | 1,300.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MERBA | 5 | 1,250.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| GIFT BUSINESS | 6 | 1,095.00 | 0 | 0.00 | · | 0 | 0.00 | |
| HARIBO | 7 | 1,050.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| ROYAL | 10 | 1,000.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| MOGU MOGU | 9 | 900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LCTI | 4 | 890.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| KATINKO | 5 | 820.00 | 0 | 0.00 | · | 0 | 0.00 | |
| FRUITELLA | 10 | 800.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| ICE BREAKER | 4 | 800.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| OISHI | 14 | 780.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| KINDER JOY | 7 | 700.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| SPRITE | 7 | 700.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| M.Y. SAN | 12 | 660.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| SMART C | 6 | 600.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| TIC TAC | 11 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ES | 2 | 560.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| DOUBLEMINT | 18 | 540.00 | 0 | 0.00 | · | 0 | 0.00 | |
| REDBULL | 3 | 480.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| CHIPS AHOY | 4 | 400.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| SISTER | 4 | 400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VSF | 2 | 360.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| MONDE | 7 | 350.00 | 0 | 0.00 | ! I | 0 | 0.00 | |
| FERRERO ROCHER | 1 | 300.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| POCKY | 3 | 300.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| VITA COCO | 3 | 300.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| C&H | 1 | 280.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| NISSIN | 3 | 210.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| OMEGA | 1 | 200.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| SKITTLES | 2 | 200.00 | 0 | 0.00 | · | 0 | 0.00 | |
| TROLLI | 1 | 200.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| CASINO | 2 | 140.00 | 0 | 0.00 | ' | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

AIRMALL BOHOL

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec |
|-------------------|-------------|--------------------------|--------|------------------------|-------------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | [| | | |
| DINGDONG | 1 | 50.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 47 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| PLASTIC/PAPER BAG | 78 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i |
| 1-OUTRIGHT Total: | <u>-</u> | 209,420.00 | - 0 | 0.00 | ¦ | | 0.00 | ! |
| | | , I I I | | | | i ! | | |
| 2-CONSIGNE | | 42,000,00 | 0 | 0.00 | | | 0.00 | |
| HEYS | 2 | 13,000.00 | 0 | 0.00 | ' I | 0 | 0.00 | l |
| CHOWEE | 29 | 5,800.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| ZUMIGUI-C | 2 | 700.00 | 0 | 0.00 | ¦ | 0 | 0.00 | |
| 2-CONSIGNE Total: | 33 | 19,500.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| TOTALS: | 1,316 | 228,920.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
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Period: 12/01/2024-12/15/2024

AIRMALL ILOILO

| BRAND | | nt Sales | | Year | Inc/Dec% | 201 | | Inc/Dec |
|------------------------|----------|----------------------|------|---------------------|--------------|---------------------|------|-------------|
| | Qty. | 1-12/15/2024 Nett | Qty. | 3-12/15/2023 Net | 1 | 12/01/2019- Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | |] |
| ALL CHOCOLATES FUNSIZE | 39 | 132,600.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 |
| BATH & BODY WORKS | 88 | 60,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| VICTORIA'S SECRET | 77 | 56,570.00 | 0 | 0.00 | i I | 0¦ | 0.00 | i |
| PASALUBONG PACK | 10 | 25,350.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 |
| MARS | 70 | 17,454.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| HERSHEY'S | 42 | 9,980.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| NESTLE | 26 | 9,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FERRERO ROCHER | 7 | 9,100.00 | 0 | 0.00 | i I | 0¦ | 0.00 | i |
| HAVAIANAS | 8 | 8,442.00 | 0 | 0.00 | ' | 0! | 0.00 | 1 |
| PREMIER | 108 | 7,540.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| PRINGLES | 81 | 6,358.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| FRITO LAY | 35 | 5,380.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| NIKE | 3 | 4,485.00 | 0 | 0.00 | i I | 0¦ | 0.00 | i |
| MINISO | 9 | 4,450.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| CHEETOS | 14 | 3,600.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| NESTI DANTE | 15 | 3,150.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| CADBURY | 6 | 3,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TRAVEL BLUE | 2 | 2,940.00 | 0 | 0.00 | i I | 0¦ | 0.00 | i |
| POCARI | 17 | 2,550.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| GATORADE | 20 | 2,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GROWERS | 21 | 2,000.00 | 0 | 0.00 | : 1 | 0 | 0.00 | 1 |
| MOGU MOGU | 17 | 1,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TOBLERONE | 3 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | i |
| MILKY WAY | 2 | 1,400.00 | 0 | 0.00 | ' | 0; | 0.00 | 1 |
| NUTELLA | 4 | 1,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| HARIBO | 9 | 1,350.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| VITA COCO | 12 | 1,200.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| SANICARE | 13 | 1,175.00 | 0 | 0.00 | ı | 0 | 0.00 | 1 |
| GIFT BUSINESS | 4 | 1,150.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 |
| COCA COLA | 11 | 1,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| EVIAN | 5 | 1,000.00 | 0 | 0.00 | ; I | 0 | 0.00 | 1 |
| DOUBLEMINT | 89 | 846.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MENTOS | 8 | 800.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| MICHELLE'S OUTRIGHT | | 800.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 |
| miorielle o oo miorii | T | 000.00 | 0 | 0.00 | , | | 0.00 | , 1 1 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

AIRMALL ILOILO

| BRAND | | nt Sales | | t Year 3-12/15/2023 | Inc/Dec% | 201 | | ; Inc/Dec% |
|---------------------|---------|----------------------|---------------|------------------------|----------|-------------|--------------------|---------------|
| | Qty. | 1-12/15/2024 Nett | Qty. | Net | | Qty. | -12/15/2019 Net | ! ! |
| 1-OUTRIGHT | | | | | - | | |] |
| TIC TAC | 16 | 800.00 | 0 | 0.00 | | 0 | 0.00 | - - |
| CANDY CORNER | 3 | 750.00 | 0 | 0.00 | | 0 | 0.00 | I |
| RICOLA | 5¦ | 750.00 | 0 | 0.00 | | 0¦ | 0.00 | i |
| POCKY | 7 | 620.00 | 0 | 0.00 | | 0 | 0.00 | I |
| STREPSILS | 4 | 600.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| FRUITELLA | 6¦ | 480.00 | 0 | 0.00 | : I | 0 | 0.00 | ! |
| ICE BREAKER | 2 | 400.00 | 0 | 0.00 | | 0 | 0.00 | I |
| LOTTE | 1 | 400.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| GREEN CROSS | 4 | 300.00 | 0 | 0.00 | ' | 0 | 0.00 | ļ |
| REXONA | 1 | 300.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| SKITTLES | 3 | 300.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| SPRITE | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | l . |
| KATINKO | <u></u> | 150.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| WHITEFLOWER | 1 | 150.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| BUNDLE PROMO | 14 | 0.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| 1-OUTRIGHT Total: | 949 | 398,170.00 | | 0.00 | : L | | 0.00 | |
| 1-00 TRIGITI Total. | 343 | 390,170.00 | O | 0.00 | | | 0.00 | i ! |
| 2-CONSIGNE | | 1 | | | | | | ! |
| ZUMIGUI-C | 2 | 570.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 2 | 570.00 | 0 | 0.00 | - | 0 | 0.00 | 1 I |
| i | | 1 | | | | | | |
| TOTALS: | 951 | 398,740.00 | 0 | 0.00 | | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales I-12/15/2024 | Last | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec% |
|------------------------|-------|--------------------------|-------|----------------------|----------|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | i ! |
| PASALUBONG PACK | 171 | 529,975.00 | 149 | 398,880.00 | 32% | 193 | 375,407.00 | 41% |
| ALL CHOCOLATES FUNSIZE | 149 | 521,500.00 | 68 | 231,200.00 | 1 | 261 ¹ | 491,790.00 | I |
| TOBLERONE | 772 | 295,600.00 | 614 | 148,600.00 | i I | 215 | 93,000.00 | i |
| MARS | 419 | 201,910.00 | 241 | 94,700.00 | ' | 259 | 55,840.00 | I |
| PREMIER | 1,731 | 137,771.43 | 2,378 | 132,243.32 | 4% | 0 | 0.00 | |
| HERSHEY'S | 316 | 120,320.00 | 114 | 117,430.00 | : 1 | 242 | 92,855.00 | : |
| GOLDILOCKS OUTRIGHT | 676 | 115,630.43 | 1,166 | 169,160.00 | 1 | 0 | 0.00 | 1 |
| JOHNNIE WALKER | 36 | 90,090.00 | 44 | 115,300.00 | -21% | 47 | 100,950.00 | -10% |
| CADBURY | 284 | 80,730.00 | 49 | 23,490.00 | ' | 171¦ | 29,865.00 | 1 |
| NIKE | 42 | 68,782.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CLINIQUE | 22 | 65,450.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| TRAVEL BLUE | 49 | 64,515.00 | 26 | 32,115.00 | 100% | 0 | 0.00 | |
| EVIAN | 252 | 62,000.00 | 151 | 29,950.00 | 107% | 90 [¦] | 10,760.00 | 476% |
| NESTLE | 176 | 58,710.00 | 47 | 20,800.00 | 182% | 27 | 11,090.00 | 429% |
| BURBERRY | 16 | 49,385.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALVIN KLEIN | 10 | 48,365.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| ELIZABETH ARDEN | 17 | 41,311.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| CHIVAS REGAL | 13 | 39,000.00 | 4 | 12,000.00 | 225% | 6 | 18,000.00 | 116% |
| LOTTE | 96 | 37,500.00 | 31 | 18,200.00 | 106% | 6 | 3,150.00 | 1090% |
| JACK DANIELS | 10 | 35,000.00 | 7 | 22,400.00 | 56% | 15 | 37,500.00 | -6% |
| LEXINGHAM | 20 | 31,800.00 | 3 | 4,250.00 | 648% | 0 | 0.00 | i ! |
| RALPH LAUREN | 5 | 29,370.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 257 | 23,900.00 | 69 | 6,900.00 | 246% | 0 | 0.00 | |
| DAVIDOFF | 5 | 23,035.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| GATORADE | 228 | 22,800.00 | 245 | 24,500.00 | -6% | 46 | 3,220.00 | 608% |
| FRITO LAY | 179 | 21,030.00 | 68 | 10,500.00 | 100% | 23 | 4,950.00 | 324% |
| CANDY CORNER | 98 | 20,900.00 | 94 | 21,450.00 | -2% | 0 | 0.00 | ! ! |
| POCARI | 133 | 19,950.00 | 146 | 17,520.00 | 13% | 39 | 3,315.00 | 501% |
| TROLLI | 53 | 19,420.00 | 62 | 10,150.00 | 91% | 173 | 41,150.00 | -52% |
| CHLOE | 4 | 19,210.00 | 0 | 0.00 | | 0 | 0.00 | |
| COOL & CLEAN | 189 | 18,900.00 | 131 | 13,100.00 | 44% | 0 | 0.00 | ! |
| NESTI DANTE | 63 | 18,500.00 | 0 | 0.00 | | 0 | 0.00 | ! ! |
| VERSACE | 3 | 17,595.00 | 0 | 0.00 | | 0 | 0.00 | |
| PATRON | 2 | 17,000.00 | 0 | 0.00 | ' | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | t Sales -12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 | 19 -12/15/2019 | Inc/Dec% |
|-----------------|------|------------------------|------|----------------------|--------------|-----------------|-------------------|---|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u>i </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! ! |
| FUNDADOR | 13 | 16,600.00 | 10 | 11,100.00 | 49% | 24 | 24,650.00 | -32% |
| HUGO BOSS | 3 | 16,150.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| GLENLIVET | 4 | 16,000.00 | 0 | 0.00 | i 1 | 3 | 8,400.00 | i |
| GIORGIO ARMANI | 2 | 15,386.00 | 0 | 0.00 | | 0 | 0.00 | I |
| ALFONSO | 11 | 14,300.00 | 20 | 22,000.00 | 1 | 16 ¹ | 17,610.00 | I |
| LINDT | 44 | 13,500.00 | 0 | 0.00 | : I | 0 | 0.00 | : |
| MOGU MOGU | 128 | 12,800.00 | 122 | 12,200.00 | 1 | 0 | 0.00 | 1 |
| PRINGLES | 48 | 11,750.00 | 42 | 9,240.00 | i I | 26 | 4,120.00 | i |
| BACARDI | 6 | 10,500.00 | 7 | 10,000.00 | ' | 17 | 12,875.00 | 1 |
| BAILEYS | 6 | 10,200.00 | 3 | 4,200.00 | ı I | 7 | 8,400.00 | 1 |
| KIRKLAND | 4 | 10,000.00 | 2 | 4,400.00 | : I | 12 | 21,600.00 | |
| COCA COLA | 104 | 9,635.00 | 144 | 15,150.00 | 1 | 0 | 0.00 | 1 |
| NUTELLA | 33 | 9,450.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| POCKY | 84 | 8,800.00 | 92 | 8,380.00 | · | 0 | 0.00 | 1 |
| JACK & JILL | 86 | 8,300.00 | 69 | 5,440.00 | ı I | 0 | 0.00 | 1 1 |
| ABSOLUT | 5 | 8,150.00 | 0 | 0.00 | : I | 2 | 3,125.00 | : |
| YELLOW TAIL | 9 | 8,100.00 | 11 | 9,900.00 | -18% | 3 | 2,430.00 | 233% |
| DOUBLEMINT | 283 | 7,620.00 | 151 | 4,530.00 | 68% | 0 | 0.00 | 1 |
| CHEETOS | 25 | 7,200.00 | 34 | 8,400.00 | -14% | 46 | 10,525.00 | -31% |
| JOSE CUERVO | 3 | 7,200.00 | 3 | 6,600.00 | 9% | 1 | 2,000.00 | 260% |
| SAN MIGUEL | 44 | 6,600.00 | 150 | 15,000.00 | -56% | 33 | 3,300.00 | 100% |
| GLENFIDDICH | 1 | 6,500.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | ! ! |
| TIC TAC | 111 | 6,420.00 | 45 | 2,250.00 | 185% | 51 l | 2,550.00 | 151% |
| SANICARE | 73 | 6,055.00 | 29 | 3,180.00 | 90% | 13 | 1,015.00 | 496% |
| BROOKSIDE | 4 | 5,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZAINI | 13 | 5,200.00 | 0 | 0.00 | l l | 23 | 6,550.00 | -20% |
| HARIBO | 38 | 5,100.00 | 11 | 1,650.00 | 209% | 0 | 0.00 | ! ! |
| SMART C | 51 | 5,100.00 | 118 | 11,800.00 | -56% | 0 | 0.00 | 1 |
| JBL-TRI | 2 | 4,798.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| STREPSILS | 25 | 4,500.00 | 67 | 10,050.00 | -55% | 20 | 3,000.00 | 50% |
| GIFT BUSINESS | 34 | 4,480.00 | 11 | 2,278.00 | 96% | 0 | 0.00 | |
| REDBULL | 27 | 4,320.00 | 54 | 8,640.00 | -50% | 6 | 780.00 | 453% |
| APPLE-TRI | 2 | 3,998.00 | 0 | 0.00 | | 0 | 0.00 | |
| MEIJI MACADEMIA | 14 | 3,900.00 | 0 | 0.00 | | 5 | 1,250.00 | 212% |
| | | 1 1 | | | | 1 | | 1 |

SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales I-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 | 19 -12/15/2019 | Inc/Dec% |
|--------------------|--------------------|--------------------------|-------------|----------------------|----------|------|-------------------|----------|
| | 12/01/2022 Qty. | Nett | Qty. | Net | i | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| FRUITELLA | 39 | 3,600.00 | 8 | 640.00 | 462% | 0 | 0.00 | I I |
| MERBA | 12 | 3,600.00 | 0 | 0.00 | 1 | 17 | 3,875.00 | I |
| PENFOLDS | 1 | 3,590.00 | 1 | 3,590.00 | i I | 0 | 0.00 | i |
| KINDER JOY | 43 | 3,500.00 | 94 | 9,400.00 | · | 75 | 5,760.00 | I |
| RICOLA | 23 | 3,450.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| LOACKER | 18 | 3,212.00 | 6¦ | 1,320.00 | : 1 | 18 | 7,175.00 | ! |
| DON PAPA | 10 | 3,000.00 | 0 | 0.00 | 1 | 1 | 2,900.00 | 1 |
| HAWAIIAN HOST | 4 | 3,000.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| DINGDONG | 58 | 2,900.00 | 15 | 750.00 | ! | 0 | 0.00 | 1 |
| HARDYS | 3 | 2,900.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| VITA COCO | 28 | 2,800.00 | 28 | 2,800.00 | : 1 | 0 | 0.00 | : |
| WONKA | 8 | 2,800.00 | 6 | 2,100.00 | 1 | 0 | 0.00 | l . |
| GREEN CROSS | 37 | 2,750.00 | 13 | 1,300.00 | i I | 0 | 0.00 | i |
| FLAMINGO | 12 | 2,650.00 | 6 | 1,500.00 | ' | 29 | 7,950.00 | 1 |
| BROWNIES UNLIMITED | 9 | 2,625.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| OISHI | 30 | 2,480.00 | 23 | 1,880.00 | : 1 | 0 | 0.00 | |
| BC NEW YORKERS | 8 | 2,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| GROOVY | 13 | 2,290.00 | 15 | 2,930.00 | i I | 0 | 0.00 | i |
| STARBUCKS | 9 | 2,250.00 | 0 | 0.00 | ' I | 0 | 0.00 | 1 |
| KINDER BUENO | 24 | 2,040.00 | 31 | 3,720.00 | 1 | 25 | 2,500.00 | I |
| KATINKO | 10 | 1,980.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| MICHELLES OUTRIGHT | 7 | 1,850.00 | 3 | 700.00 | 1 | 0 | 0.00 | I |
| ICE BREAKER | 9 | 1,800.00 | 11 | 2,200.00 | ı I | 11 | 1,900.00 | 1 |
| SKITTLES | 23 | 1,800.00 | 39 | 3,900.00 | ' | 0 | 0.00 | ! |
| MAUNA LOA | 3 | 1,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | J |
| ROYAL | 15 | 1,500.00 | 16 | 1,600.00 | : 1 | 0 | 0.00 | : |
| LEMON DOU | 9 | 1,350.00 | 19 | 2,850.00 | 1 | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 11 | 1,320.00 | 28 | 3,360.00 | 1 | 6 | 720.00 | 1 |
| DESTINATION TRAVEL | 1 | 1,300.00 | 0 | 0.00 | ! | 0 ! | 0.00 | ! |
| CHIPS AHOY | 16 | 1,260.00 | 0 | 0.00 | | 0 | 0.00 | |
| JINRO | 6 | 1,200.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| NOTTAGE HILLS | 1 | 1,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SMIRNOFF | 1 | 1,200.00 | 7 | 8,400.00 | ı I | 3 | 2,100.00 | i . |
| SISTER | 10 | 1,000.00 | 21 | 2,100.00 | ' | 0 | 0.00 | ! |
| | | 1 | ; ! ! | , | | | | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

AIRMALL T3 DOM

| BRAND | | nt Sales 1-12/15/2024 | Last ` | Year -12/15/2023 | Inc/Dec% | 201 | 9 -12/15/2019 | Inc/Dec |
|---------------------|------|--------------------------|--------|---------------------|----------|------|------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| GENERIC MERCHANDISE | 3 | 900.00 | 0 | 0.00 | | 0 | 0.00 | |
| GRANNY GOOSE | 11 | 900.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ALOHA | 1 | 800.00 | 6 | 3,700.00 | i 1 | 0 | 0.00 | i |
| SPRITE | 8 | 800.00 | 22 | 2,200.00 | ' | 0 | 0.00 | I |
| WHITEFLOWER | 5 | 750.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| CHUPA CHUPS | 11 | 550.00 | 4 | 400.00 | | 0 | 0.00 | |
| FOX'S | 1 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| LAMPEIN | 2 | 300.00 | 2 | 300.00 | i 1 | 0 | 0.00 | |
| C&H | 1 | 200.00 | 1 | 250.00 | ' I | 23 | 4,600.00 | ¦ -95% |
| FIBISCO | 2 | 200.00 | 14 | 980.00 | -79% | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 7 | 2,105.00 | -100% |
| 7UP | 0 | 0.00 | 0 | 0.00 | | 9 | 630.00 | ¦ -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 253 | 7,590.00 | -100% |
| BAUDUCCO | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | -100% |
| BELVEDERE | 0 | 0.00 | 0 | 0.00 | | 1 | 2,300.00 | -100% |
| BLOOM & GROW | 0 | 0.00 | 1 | 2,700.00 | -100% | 0 | 0.00 | |
| BOMBAY | 0 | 0.00 | 0 | 0.00 | | 1 | 1,150.00 | -100% |
| BUNDLE PROMO | 531 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| CALBEE | 0 | 0.00 | 18 | 720.00 | -100% | 0 | 0.00 | - |
| CAPTAIN MORGAN | 0 | 0.00 | 0 | 0.00 | | 1 | 800.00 | -100% |
| CARLOS I | 0 | 0.00 | 0 | 0.00 | | 4 | 5,800.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 4 | 800.00 | -100% |
| COMBOS | 0 | 0.00 | 4 | 1,600.00 | -100% | 18 | 4,500.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 28 | 1,960.00 | -100% |
| DELICO | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | ! ! ! |
| DORITOS | 0 | 0.00 | 0 | 0.00 | | 9 | 2,250.00 | -100% |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 6 | 1,420.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 48 | 47,800.00 | -100% | 106 | 57,000.00 | -100% |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 7 | 3,500.00 | -100% |
| GREY GOOSE | 0 | 0.00 | 5 | 22,500.00 | -100% | 2 | 6,000.00 | -100% |
| GROWERS | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| HENNESSY | 0 | 0.00 | 2 | 9,000.00 | -100% | 3 | 12,500.00 | -100% |
| J&B | 0 | 0.00 | 0 | 0.00 | | 1 | 730.00 | -100% |
| JAGERMEISTER | 0 | 0.00 | 4 | 6,000.00 | -100% | 1 | 1,900.00 | -100% |

AIRMALL T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | lnc/Dec% |
|---------------------|-------|----------------------------|-------|--------------------------|--------------|-------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | 22+- | | ! |
| JELLY BEAN | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 850.00 | -100% |
| JIM BEAM | 0 | 0.00 | 7 | 14,000.00 | 1 | 5 | 14,500.00 | 1 |
| KETTLE KORN | 0 | 0.00 | 3 | 300.00 | i I | 0 | 0.00 | i |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 22 | 1,540.00 | I |
| LUIS FELIPE EDWARDS | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,185.00 | 1 |
| MALIBU | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 925.00 | 1 |
| MARTINI | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 3,300.00 | 1 |
| MIGHTY BOND | 0 | 0.00 | 1 | 110.00 | i | 0 | 0.00 | 1 |
| MOUNTAIN DEW | 0 | 0.00 | 0 | 0.00 | ! | 6 | 420.00 | l |
| NITS | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 250.00 | 1 |
| NON-MERCH | 963 | 0.00 | 0 | 0.00 | : I | 0 | 0.00 | 1 |
| PAPER/PLASTIC BAGS | 0 | 0.00 | 1,745 | 725.00 | 1 | 0 | 0.00 | 1 |
| PEPSI | 0 | 0.00 | 0 | 0.00 | i I | 10 | 700.00 | i |
| PERRIER WATER | 0 | 0.00 | 4 | 600.00 | ' | 0 | 0.00 | 1 |
| PIKNIK | 0 | 0.00 | 5 | 1,250.00 | ı I | 5 | 950.00 | 1 |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | | 7 | 3,700.00 | -100% |
| REMY MARTIN | 0 | 0.00 | 1 | 3,200.00 | -100% | 0 | 0.00 | |
| RONDOLETTI | 0 | 0.00 | 8 | 8,000.00 | -100% | 0 | 0.00 | |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 6 | 1,852.50 | -100% |
| RUFFINO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 535.00 | -100% |
| RUFFLES | 0 | 0.00 | 11 | 2,984.00 | -100% | 0 | 0.00 | ! ! |
| SMARTFOOD | 0 | 0.00 | 0 | 0.00 | | 5 | 945.00 | -100% |
| TALUS | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 1 | 500.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 15 | 2,566.25 | -100% |
| VINA APALTAGUA | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,140.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 7 | 2,100.00 | -100% |
| VSC | 0 | 0.00 | 0 | 0.00 | | 4 | 1,600.00 | -100% |
| WITORS PRALINE | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 2,900.00 | -100% |
| WOLF BLASS | 0 | 0.00 | 0 | 0.00 | | 5 | 3,140.00 | -100% |
| WOODBRIDGE | 0 | 0.00 | 0 | 0.00 | | 3 | 2,535.00 | -100% |
| YANYAN | 0 | 0.00 | 17 | 1,700.00 | -100% | 0 | 0.00 | - - |
| YEALANDS | 0 | 0.00 | 0 | 0.00 | | 1 | 1,000.00 | -100% |
| 1-OUTRIGHT Total: | 9,877 | 3,345,063.86 | 9,429 | 2,050,285.32 | 63% | 2,913 | 1,708,810.75 | 95% |

SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 19 9-12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|--------------------------|--------------|------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | ! | | | <u>!</u> | | | ! |
| FILIPINIANA | 62 | 14,430.00 | 39 | 11,840.00 | 21% | 13 | 4,888.00 | 195% |
| 7D CONSIGN | 0 | 0.00 | 14 | 4,200.00 | 1 | 0 | 0.00 | 1 |
| ABE KENI | 0 | 0.00 | 35 | 7,465.00 | i 1 | 26 | 7,880.00 | i |
| ADG | 0 | 0.00 | 61 | 15,390.00 | ' | 0 | 0.00 | l |
| AIZA'S | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 2,160.00 | 1 |
| ALIBABA | 0 | 0.00 | 3 | 495.00 | : I | 0 | 0.00 | 1 |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | | 25 | 4,000.00 | -100% |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | i ! | 13 | 2,660.00 | 1 |
| BAHAGHARI | 0 | 0.00 | 4 | 1,080.00 | -100% | 0 ! | 0.00 | 1 |
| BENETTON | 0 | 0.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 0 | 0.00 | 75 | 12,950.00 | -100% | 42 | 6,185.00 | -100% |
| CEBU BRAND CONSIGN | 0 | 0.00 | 10 | 2,885.00 | -100% | 0 | 0.00 | |
| CEBU LUCKY | 0 | 0.00 | 19 | 3,840.00 | -100% | 0 | 0.00 | i ! |
| CHOCOVRON | 0 | 0.00 | 7 | 920.00 | -100% | 3 | 750.00 | -100% |
| CHRISTINE | 0 | 0.00 | 6 | 720.00 | -100% | 0 | 0.00 | |
| DAVAO SWEET | 0 | 0.00 | 9 | 1,620.00 | -100% | 0 | 0.00 | i ! |
| DON REVY | 0 | 0.00 | 0 | 0.00 | | 78 | 42,495.00 | -100% |
| EDNA`S | 0 | 0.00 | 51 | 6,835.00 | -100% | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 143 | 27,680.00 | -100% | 49 | 8,810.00 | -100% |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 95 | 13,300.00 | -100% |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | l | 12 | 2,370.00 | -100% |
| ES | 0 | 0.00 | 2 | 350.00 | -100% | 0 | 0.00 | ! ! ! |
| GENE'S | 0 | 0.00 | 0 | 0.00 | | 7 | 760.00 | -100% |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | i ! | 101 | 23,055.00 | -100% |
| G'S DELIGHT | 0 | 0.00 | 6 | 1,200.00 | -100% | 0 | 0.00 | |
| JOANNA | 0 | 0.00 | 2 | 480.00 | -100% | 0 | 0.00 | |
| JOVYS | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | ! ! ! |
| JOVY`S | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| KAT-LEINES | 0 | 0.00 | 0 | 0.00 | | 6 | 2,100.00 | -100% |
| LCTI | 0 | 0.00 | 79 | 11,125.00 | -100% | 0 | 0.00 | 1 |
| MANGO-W | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARISSA | 0 | 0.00 | 23 | 3,180.00 | -100% | 0 | 0.00 | ! ! ! |
| MARKYS | 0 | 0.00 | 39 | 6,840.00 | -100% | 0 | 0.00 | |
| MONIE GOLD | 0 | 0.00 | 0 | 0.00 | | 2 | 160.00 | -100% |
| | | | | | 1 1 1 | 1 | | 1 |

SALES REPORT - Comparative by Brand per Store

AIRMALL T3 DOM

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | | 19 9-12/15/2019 | Inc/Dec% |
|--------------------|--------|---------------------------|----------|------------------------|-------------|-------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | · | | † | | | ! |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 2 | 360.00 | -100% |
| MUST BE MOM'S | 0 | 0.00 | 0 | 0.00 | 1 | 256 | 66,147.00 | 1 |
| NITS | 0 | 0.00 | 0 | 0.00 | i I | 4 | 500.00 | i |
| OH NUTS | 0 | 0.00 | 2 | 570.00 | ! | 0 | 0.00 | I |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | 1 1 | 14 | 1,450.00 | 1 |
| PHIL BRAND CONSIGN | 0 | 0.00 | 2 | 280.00 | : 1 | 0 | 0.00 | |
| QUICKMELT | 0 | 0.00 | 0 | 0.00 | 1 | 74 | 25,830.00 | 1 |
| RUBY | 0 | 0.00 | 7 | 1,130.00 | i I | 0 | 0.00 | 1 |
| SD | 0 | 0.00 | 8 | 1,295.00 | ' | 0 | 0.00 | ļ |
| THE RAINS | 0 | 0.00 | 1 | 280.00 | 1 1 | 0 | 0.00 | 1 |
| TITANIA WINES | 0 | 0.00 | 0 | 0.00 | : 1 | 6 | 2,420.00 | : |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 600.00 | 1 |
| TRAPPIST CONSIGN | 0 | 0.00 | 0 | 0.00 | i I | 14 | 3,920.00 | i |
| WOW MANI CONSIGN | 0 | 0.00 | 0 | 0.00 | | 9 | 1,875.00 | 1 |
| 2-CONSIGNE Total: | 62 | 14,430.00 | 649 | 125,250.00 | -88% | 866 | 224,675.00 | ! |
| TOTALS: | 9,939 | 3,359,493.86 | 10,078 | 2,175,535.32 | 54% | 3,779 | 1,933,485.75 | 73% |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

CSP PITX

| BRAND | | nt Sales | | t Year | Inc/Dec% | 201 12/01/2019- | | Inc/Dec |
|---------------------|--------------------|----------------------|------------|---------------------|---------------|--------------------|------|--------------|
| | 12/01/2022 Qty. | I-12/15/2024 Nett | Qty. | 3-12/15/2023 Net | 1 | Qty. 12/01/2019- | Net | |
| 1-OUTRIGHT | | | | | <u>!</u> ! | | | <u> </u> |
| PITX PURIFIED WATER | 3,937 | 98,422.50 | 2,840 | 71,000.00 | 38% | 0 | 0.00 | 1 |
| REBISCO | 3,937 | 46,510.00 | 2,040 | 640.00 | ı I | 0 | 0.00 | 1 |
| TOBLERONE | 132 | 31,090.00 | 179 | 33,820.00 | | 0¦ | 0.00 | i |
| HERSHEY'S | 95 | 27,175.00 | 106 | 32,220.00 | 1 | 0 | 0.00 | 1 |
| MARS | 64 | 20,470.00 | 295 | 71,680.00 | 1 1 | 0 | 0.00 | 1 |
| NESTLE | 163 | 18,250.00 | 295 26¦ | 5,200.00 | : 1 | 0 | 0.00 | |
| COCA COLA | 286 | 14,380.00 | 150 | 7,500.00 | 1 | 0 | 0.00 | 1 |
| FRITO LAY | 106 | 11,660.00 | 54¦ | 11,300.00 | i I | 0¦ | 0.00 | i |
| TROLLI | ' 1 | 1 | 1 | | ' I | 1 | 0.00 | 1 |
| | 73 | 11,320.00 | 90 | 11,080.00 | 1 1 | 0; | | 1 |
| CADBURY | 63 | 7,590.00 | 94 | 14,440.00 | : 1 | 0 | 0.00 | |
| ROYAL | 139 | 6,950.00 | 152 | 7,600.00 | 1 | 0; | 0.00 | 1 |
| PRINGLES | 38 | 6,840.00 | 128 | 23,040.00 | i I | 0 | 0.00 | i |
| CANDY CORNER | 41 | 6,450.00 | 39 | 5,900.00 | ' | 0 | 0.00 | 1 |
| TIC TAC | 128 | 6,400.00 | 0 | 0.00 | 1 | 0; | 0.00 | 1 |
| CHEETOS | 15 | 4,750.00 | 4 | 920.00 | : 1 | 0 | 0.00 | |
| SPRITE | 94 | 4,700.00 | 118 | 5,900.00 | 1 | 0 | 0.00 | 1 |
| POCKY | 51 | 4,360.00 | 31 | 2,540.00 | i I | 0 | 0.00 | i |
| DOUBLEMINT | 132 | 3,960.00 | 188 | 3,370.00 | ' | 0 | 0.00 | 1 |
| LOTTE | 10 | 3,800.00 | 2 | 1,400.00 | 1 | 0 | 0.00 | 1 |
| SANICARE | 71 | 3,060.00 | 23 | 1,280.00 | : 1 | 0 | 0.00 | 1 |
| FERRERO ROCHER | 14 | 2,970.00 | 12 | 10,600.00 | -71% | 0 | 0.00 | |
| CE BREAKER | 23 | 2,760.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| C&H | 15 | 2,700.00 | 7 | 1,350.00 | 100% | 0 | 0.00 | i I |
| COOL & CLEAN | 59 | 2,655.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMARTFOOD | 10 | 2,500.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| KATINKO | 25 | 2,400.00 | 0 | 0.00 | 1 | 0 | 0.00 |] |
| RICOLA | 16 | 2,400.00 | 0 | 0.00 | i ! | 0 | 0.00 | į |
| MONDE | 57 | 2,280.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| NUTELLA | 6 | 2,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | i ! |
| MICHELLE'S OUTRIGHT | 13 | 1,950.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHIPS AHOY | 21 | 1,930.00 | 26 | 1,815.00 | 6% | 0 | 0.00 | 1 |
| MY SAN | 27 | 1,620.00 | 0 | 0.00 | | 0 | 0.00 | |
| STARBUCKS | 10 | 1,600.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| LOACKER | 7 | 1,540.00 | 9 | 1,350.00 | ! | 0 | 0.00 | 1 |
| | | , | | , | [| | | 1 |

per Store CSP PITX

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 2019 12/01/2019-1 | | Inc/Dec% |
|--------------------------|--------|--------------------------|--------------|--------------------------|--------------------|----------------------|------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | - | | <u>.</u> i ! | | | |
| JOHNNIE WALKER | 1 | 1,200.00 | 1 | 1,700.00 | -29% | 0 | 0.00 | |
| KINDER JOY | 12 | 1,200.00 | 61 | 3,965.00 | I . | 0 | 0.00 | |
| ALFONSO | 2 | 1,150.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| KINDER BUENO | 9 | 1,080.00 | 26 | 2,080.00 | ' I | 0 | 0.00 | |
| LINDT | 3 | 1,050.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SAN MIGUEL | 15 | 1,050.00 | 31 | 2,170.00 | : I | 0 | 0.00 | |
| SKITTLES | 10 | 1,000.00 | 52 | 2,860.00 | 1 | 0 | 0.00 | |
| RUFFLES | 3 | 900.00 | 9 | 2,070.00 | -56% | 0 | 0.00 | |
| JACOBSEN'S | 4 | 800.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| HARIBO | 6 | 750.00 | 12 | 1,080.00 | ı I | 0 | 0.00 | |
| DELFI | 10 | 500.00 | 0 | 0.00 | | 0 | 0.00 | |
| MAUNA LOA | 1 | 400.00 | 3 | 1,200.00 | -66% | 0 | 0.00 | |
| HAITAI | 2 | 360.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| LEMON DOU | 3 | 360.00 | 6 | 720.00 | -50% | 0 | 0.00 | |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOYA | 2 | 120.00 | 53 | 2,830.00 | -95% | 0 | 0.00 | |
| ALOHA | 0 | 0.00 | 4 | 1,800.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 1 | 70.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 20 | 500.00 | -100% | 0 | 0.00 | |
| DELICO | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | |
| DR HWELWAY | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |
| GIFT BUSINESS | 0 | 0.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| LAY'S | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| NON-MERCH | 6,504 | 0.00 | 157 | 0.00 |) | 0 | 0.00 | |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SNACK BOX | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 1 | 695.00 | -100% | 0 | 0.00 | |
| TIFFANY ECLAIRS OUTRIGHT | 0 | 0.00 | 9 | 3,600.00 | -100% | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VIEIRA | 0 | 0.00 | 15 | 800.00 | -100% | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 4 | 1,400.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 12,618 | 381,762.50 | 5,048 | 357,125.00 | 6% | 0 | 0.00 | |
| 2-CONSIGNE | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

CSP PITX

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales -12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec |
|---------------------|-------|-------------------------|------------------|----------------------|----------|--------------------|------|---------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | · | | ! | | | |
| LCTI | 6,225 | 704,890.00 | 5,501 | 609,690.00 | 15% | 0 | 0.00 | |
| BONG BONG'S CONSIGN | 240 | 32,550.00 | 266 | 30,910.00 | | 0 | 0.00 | |
| EMY'S-C | 143 | 26,040.00 | 166 | 26,080.00 | | 0¦ | 0.00 | |
| MAGICMELT | 288 | 23,715.00 | 113 | 12,470.00 | · | 0! | 0.00 | |
| ADG | 116 | 23,250.00 | 40 | 10,400.00 | ı | 0 | 0.00 | |
| LOLA NUTTYS | 124 | 22,360.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| CEBU LUCKY | 94 | 13,080.00 | 117 | 15,070.00 | 1 | 0 | 0.00 | |
| EDNA'S | 107 | 12,600.00 | 34 | 5,950.00 | i 1 | 0 | 0.00 | |
| 7D CONSIGN | 54 | 12,100.00 | 37 | 6,460.00 | ' I | 0! | 0.00 | |
| MARISSA | 58 | 10,440.00 | 51 51 | 8,160.00 | 1 | 0 | 0.00 | |
| MARKYS | 70 | 10,120.00 | 101¦ | 12,310.00 | : 1 | 0 | 0.00 | |
| ADORA | 46 | 8,220.00 | 33 | 5,560.00 | | 0 | 0.00 | |
| BEA'S | 50 | 8,000.00 | 33; 40; | 4,400.00 | i 1 | 0¦ | 0.00 | |
| ABE KENI | 41 | 7,390.00 | 60¦ | 12,230.00 | ' | 0 | 0.00 | |
| LOUISE | 60 | 7,200.00 | 164 ¹ | 18,040.00 | i | | 0.00 | |
| SD | 41 | 6,560.00 | 104 101 | 13,130.00 | : I | 0 | 0.00 | |
| MBD | 26 | 6,240.00 | | 1,600.00 | | 0; | 0.00 | |
| ILOCOS CHICHACORN | 1 | | 10 40 | | · I | 0 | 0.00 | |
| ES | 22 | 4,620.00 | 1 | 6,400.00 | ' I | 0 | I | |
| | 22 | 4,480.00 | 31¦ | 5,760.00 | 1 | 0 | 0.00 | |
| CHRISTINE CONCION | 31 | 3,410.00 | 56 | 5,600.00 | | 0 | 0.00 | |
| CEBU BRAND CONSIGN | 15 | 2,960.00 | 45 | 7,270.00 | | 0¦ | 0.00 | |
| JACOBINA | 17 | 2,890.00 | 19¦ | 3,040.00 | ı I | 0 | 0.00 | |
| COCO-C | 11 | 2,200.00 | 93 | 15,810.00 | ' I | 0 | 0.00 | |
| CREAMBAR | 11 | 2,200.00 | 74¦ | 12,580.00 | 1 | 0¦ | 0.00 | |
| BAHAGHARI | 6 | 1,500.00 | 20 | 4,400.00 | | 0 | 0.00 | |
| AIZA'S | 6 | 1,340.00 | 31 | 5,300.00 | ' | 0¦ | 0.00 | |
| PHIL BRAND CONSIGN | 6 | 1,140.00 | 12 | 2,640.00 | ı | 0 | 0.00 | |
| KAT-LEINE'S | 3 | 870.00 | 45 | 9,650.00 | | 0 | 0.00 | |
| G`S DELIGHT | 4 | 720.00 | 23 | 3,450.00 | 1 | 0 | 0.00 | |
| JUAN CALAMANSI | 1 | 280.00 | 1 | 240.00 | | 0 | 0.00 | |
| RUBY | 1 | 130.00 | 71 | 8,310.00 | | 0¦ | 0.00 | |
| ALIBABA | 0 | 0.00 | 12 | 1,320.00 | ı | 0 | 0.00 | |
| CEBU DRIED MANGOES | 0 | 0.00 | 1 | 100.00 | · I | 0 | 0.00 | |
| DAVAO SWEET | 0 | 0.00 | 62 | 8,060.00 | -100% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Current Sales

12/01/2024-12/15/2024

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Qty.

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Period: 12/01/2024-12/15/2024

BRAND

2-CONSIGNE

DELFAS

CSP PITX

| Inc/Dec% | 2019 | Inc/Dec% |
| 12/01/2019-12/15/2019 | Inc/Dec% |
| Qty. | Net |
|-100% | 0 | 0.00 |
|-100% | 0 | 0.00 |
|-100% | 0 | 0.00 |

| DELIAG | , U | 0.00 | U | 2,300.00 | -10070 | 0, | 0.00 |
|-------------------|-------------|---------------|--------|--------------|--------|-----------|-------------|
| HOUSE OF POLVORON | 0 | 0.00 | 9 | 1,230.00 | -100% | 0 | 0.00 |
| JOVYS | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 |
| OH NUTS | 0 | 0.00 | 16 | | | 1 | 0.00 |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 |
| 2-CONSIGNE Total: | 7,939 | : | ' | | | | 0.00 |
| TOTAL C. | 00.557 | 1 0 15 057 50 | 10.550 | 4 050 005 00 | 201 | 2 | 0.00 |
| TOTALS: | 20,557 | 1,345,257.50 | 12,552 | 1,259,285.00 | 6% | 0 | 0.00 |
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Last Year

Qty.

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12/01/2023-12/15/2023

Net

2,960.00

Period: 12/01/2024-12/15/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 12/01/2010 | 19 9-12/15/2019 | Inc/Dec% |
|------------------------|-------|--------------------------|-------|----------------------|----------|------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | ! |
| ALL CHOCOLATES FUNSIZE | 113 | 395,500.00 | 56 | 190,400.00 | 107% | 97 | 189,150.00 | ¦ 109% |
| PASALUBONG PACK | 131 | 373,385.00 | 115 | 332,480.00 | 1 | 84 | 138,216.00 | 1 |
| GOLDILOCKS OUTRIGHT | 1,331 | 300,920.00 | 1,154 | 181,352.50 | | 0 | 0.00 | i |
| MARS | 416 | 192,120.00 | 152 | 74,700.00 | · | 326 | 76,900.00 | ļ. |
| TOBLERONE | 416 | 154,200.00 | 563 | 92,275.00 | ı | 361 | 110,120.00 | 1 |
| CADBURY | 251 | 77,920.00 | 71 | 24,590.00 | | 123 | 23,735.00 | |
| TRAVEL BLUE | 60 | 77,870.00 | 69 | 85,235.00 | -8% | 0 | 0.00 | |
| HERSHEY'S | 123 | 53,350.00 | 121 | 171,150.00 | -68% | 256 | 94,985.00 | -43% |
| NESTLE | 220 | 53,270.00 | 46 | 21,400.00 | 148% | 54 | 21,695.00 | 145% |
| PREMIER | 499 | 34,910.00 | 594 | 29,685.71 | 17% | 0 | 0.00 | |
| GIFT BUSINESS | 128 | 20,305.00 | 0 | 0.00 | | 33 | 0.00 | |
| KIRKLAND | 8 | 17,600.00 | 2 | 4,400.00 | 300% | 13 | 24,000.00 | ¦ -26% |
| MICHELLE'S OUTRIGHT | 77 | 14,744.00 | 145 | 25,850.00 | -42% | 208 | 33,020.00 | -55% |
| CANDY CORNER | 66 | 13,675.00 | 78 | 14,450.00 | -5% | 0 | 0.00 | ! ! ! |
| FERRERO ROCHER | 11 | 13,000.00 | 24 | 21,400.00 | -39% | 110 | 56,000.00 | -76% |
| MENTOS | 117 | 11,950.00 | 111 | 11,100.00 | 7% | 0 | 0.00 | <u> </u> |
| LEXINGHAM | 8 | 11,340.00 | 6 | 7,140.00 | 58% | 0 | 0.00 | |
| LOTTE | 17 | 10,000.00 | 9 | 6,300.00 | 58% | 20 | 10,500.00 | -4% |
| FRITO LAY | 228 | 9,600.00 | 26 | 7,800.00 | 23% | 0 | 0.00 | i I |
| TROLLI | 24 | 8,650.00 | 47 | 9,480.00 | -8% | 51 | 8,580.00 | ¦ 0% |
| STREPSILS | 48 | 7,920.00 | 39 | 5,850.00 | 35% | 0 | 0.00 | I I |
| CHEETOS | 27 | 7,200.00 | 11 | 3,060.00 | 135% | 0 | 0.00 | ; |
| COOL & CLEAN | 56 | 5,600.00 | 33 | 3,300.00 | 69% | 0 | 0.00 | |
| POCKY | 70 | 5,500.00 | 66 | 8,720.00 | -36% | 0 | 0.00 | i ! |
| HARIBO | 33 | 4,950.00 | 33 | 4,950.00 | 0% | 0 | 0.00 | |
| COCA COLA | 50 | 4,840.00 | 27 | 2,700.00 | 79% | 0 | 0.00 | |
| PRINGLES | 21 | 4,750.00 | 15 | 3,300.00 | 43% | 38 | 7,600.00 | -37% |
| TY | 8 | 4,260.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 48 | 4,100.00 | 25 | 2,000.00 | 105% | 0 | 0.00 | ! ! |
| KATINKO | 21 | 3,500.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| KINDER JOY | 43 | 3,400.00 | 51 | 5,100.00 | -33% | 126 | 10,080.00 | -66% |
| MOGU MOGU | 30 | 3,000.00 | 18 | 1,800.00 | 66% | 0 | 0.00 | - |
| DOUBLEMINT | 118 | 2,970.00 | 63 | 1,890.00 | 57% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 7 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |

SPACE38 CSP2 T3

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|--------------------------|-------------|-------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | |
| 1-OUTRIGHT | | | | | i i | · + - | | : |
| CHUPA CHUPS | 9 | 2,400.00 | 13 | 3,040.00 | -21% | 0 | 0.00 | |
| C&H | 9 | 2,300.00 | 4 | 850.00 | 1 | 18 | 3,600.00 | 1 |
| NUTELLA | 9 | 2,100.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| GREEN CROSS | 20 | 1,950.00 | 33 | 2,750.00 | -29% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 15 | 1,800.00 | 40 | 4,800.00 | -62% | 0 | 0.00 | |
| MEIJI MACADEMIA | 8 | 1,800.00 | 0 | 0.00 | i i | 12 | 2,400.00 | -25% |
| ICE BREAKER | 9 | 1,600.00 | 14 | 2,800.00 | -42% | 13 | 2,600.00 | ¦ -38% |
| VITA COCO | 16 | 1,600.00 | 13 | 1,300.00 | 23% | 0 | 0.00 | |
| ROYAL | 15 | 1,420.00 | 5 | 500.00 | 184% | 0 | 0.00 | ! ! ! |
| CROCO | 9 | 1,350.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| SPRITE | 15 | 1,260.00 | 10 | 1,000.00 | 26% | 0 | 0.00 | i ! |
| GENERIC MERCHANDISE | 4 | 1,150.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 18 | 1,055.00 | 28 | 2,370.00 | -55% | 17 | 1,215.00 | -13% |
| KISSNY | 2 | 1,000.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| BELGIAN | 2 | 900.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| GATORADE | 9 | 900.00 | 32 | 3,200.00 | -71% | 0 | 0.00 | |
| MERBA | 3 | 900.00 | 0 | 0.00 | | 15 | 2,550.00 | -64% |
| ALOHA | 1 | 800.00 | 24 | 14,900.00 | -94% | 0 | 0.00 | |
| LINDT | 2 | 750.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| CHIPS AHOY | 7 | 680.00 | 1 | 120.00 | 466% | 0 | 0.00 | |
| HAPPY HEARTS-O | 2 | 598.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| GROOVY | 1 | 450.00 | 0 | 0.00 | i ! | 0 | 0.00 | ! |
| LOACKER | 2 | 440.00 | 2 | 440.00 | ¦ 0% | 19¦ | 6,275.00 | -92% |
| SKITTLES | 4 | 300.00 | 7 | 700.00 | -57% | 0 | 0.00 | |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | i i | 0 | 0.00 | ! ! ! |
| FIBISCO | 2 | 200.00 | 4 | 320.00 | -37% | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | i ! | 303 | 170,000.00 | -100% |
| BAUDUCCO | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | -100% |
| BUNDLE | 387 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | ! ! |
| CARICA | 0 | 0.00 | 0 | 0.00 | | 1 | 200.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 3 | 600.00 | -100% |
| COMBOS | 0 | 0.00 | 5 | 2,000.00 | -100% | 10 | 2,500.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 22 | 8,800.00 | -100% |
| DELICO | 0 | 0.00 | 5 | 2,000.00 | -100% | 0 | 0.00 | |
| | | | 1 | | i i | ! | | ! ! ! |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|--------------------|-------|--------------------------|-------|----------------------|----------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | i I |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 110 | 27,600.00 | -100% |
| GOYA | 0 | 0.00 | 2 | 200.00 | | 0 | 0.00 | 1 |
| GUMMI POP | 0 | 0.00 | 6 | 1,200.00 | -100% | 0 | 0.00 | i ! |
| KINDER BUENO | 0 | 0.00 | 19 | 2,280.00 | -100% | 17 | 3,800.00 | -100% |
| MAUNA LOA | 0 | 0.00 | 4 | 3,400.00 | -100% | 0 | 0.00 | |
| MONIEGOLD CONSIGN | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | I I |
| MONIEGOLD OUTRIGHT | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | |
| MULTI BRAND | 0 | 0.00 | 0 | 0.00 | | 3 | 4,497.00 | -100% |
| NIKE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| NIKE-DFP | 0 | 0.00 | 0 | 0.00 | | 3 | 885.00 | -100% |
| NON-MERCH | 1,123 | 0.00 | 55 | 65.00 | -100% | 1,519 | 0.00 | i ! |
| PEJOY | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 20 | 4,550.00 | -100% |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | | 13 | 3,250.00 | -100% |
| RONDOLETTI | 0 | 0.00 | 4 | 1,420.00 | -100% | 0 | 0.00 | |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 1 | 217.50 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 12 | 510.00 | -100% |
| SMARTFOOD | 0 | 0.00 | 5 | 1,250.00 | -100% | 0 | 0.00 | |
| TIC TAC | 0 | 0.00 | 13 | 650.00 | -100% | 0 | 0.00 | i ! |
| TIFFANY | 0 | 0.00 | 23 | 3,450.00 | -100% | 0 | 0.00 | |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 1 | 220.00 | -100% | 0 | 0.00 | I I |
| WITORS | 0 | 0.00 | 0 | 0.00 | | 4 | 2,675.00 | -100% |
| WONKA | 0 | 0.00 | 4 | 1,170.00 | -100% | 0 | 0.00 | ! ! |
| ZAINI | 0 | 0.00 | 0 | 0.00 | | 46 | 12,600.00 | -100% |
| 1-OUTRIGHT Total: | 6,529 | 1,938,802.00 | 4,154 | 1,413,393.21 | 37% | 4,083 | 1,066,145.50 | ¦ 81% |
| 2-CONSIGNE | | | | | | ; ; ; | | |
| 7D CONSIGN | 279 | 90,900.00 | 224 | 57,000.00 | 59% | 56 | 9,140.00 | 894% |
| LCTI | 421 | 85,720.00 | 735 | 118,015.00 | | 0 | 0.00 | 1 |
| 7D PASPACK | 30 | 69,300.00 | 49 | 94,450.00 | | 0 | 0.00 | |
| EMY'S-C | 237 | 65,100.00 | 226 | 43,190.00 | | 184 [¦] | 33,315.00 | i |
| FILIPINIANA | 244 | 60,980.00 | 218 | 76,540.00 | · | 212 | 68,302.00 | 1 |
| ISLAND SOUVENIRS | 146 | 50,513.50 | 229 | 76,902.75 | 1 | 0 | 0.00 | 1 |
| CEBU BRAND CONSIGN | 89 | 45,490.00 | 95 | 35,195.00 | | 2 | | 22645% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales I-12/15/2024 | Last 12/01/2023 | Year -12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|-----------------|---------------------|----------|-------------------|------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | ! | | | | + | | |
| JOANNA | 158 | 45,100.00 | 82 | 16,480.00 | 173% | 121 | 16,720.00 | 169% |
| BAHAGHARI | 175 | 41,200.00 | 105 | 16,600.00 | 148% | 0 | 0.00 | |
| CEBU LUCKY | 114 | 37,860.00 | 128 | 37,290.00 | 1% | 0 | 0.00 | |
| ES | 91 | 30,835.00 | 49 | 14,120.00 | 118% | 0 | 0.00 | |
| LA2PU | 104 | 24,430.00 | 32 | 6,560.00 | 272% | 95 | 11,910.00 | 105% |
| ABE KENI | 70 | 21,025.00 | 115 | 31,285.00 | -32% | 41 | 11,220.00 | 87% |
| PHIL BRAND CONSIGN | 65 | 20,440.00 | 73 | 23,240.00 | -12% | 8 | 1,600.00 | 1177% |
| BONG BONG'S CONSIGN | 103 | 19,575.00 | 151 | 26,330.00 | -25% | 127 | 21,150.00 | -7% |
| MARKYS | 81 | 17,790.00 | 30 | 5,200.00 | 242% | 0 | 0.00 | |
| JOVYS | 68 | 15,920.00 | 64 | 20,170.00 | -21% | 193 | 31,270.00 | -49% |
| LOLA NUTTYS | 42 | 13,270.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| ILOCOS CHICHACORN | 38 | 12,160.00 | 20 | 5,000.00 | 143% | 0 | 0.00 | |
| G'S DELIGHT | 32 | 8,640.00 | 48 | 9,600.00 | -10% | 0 | 0.00 | |
| AIZA'S | 25 | 7,820.00 | 104 | 26,250.00 | -70% | 142 | 26,800.00 | -70% |
| EDNA'S | 37 | 7,650.00 | 40 | 5,195.00 | 47% | 0 | 0.00 | |
| ADG | 11 | 5,115.00 | 30 | 9,900.00 | -48% | 0 | 0.00 | |
| JUAN CALAMANSI | 12 | 5,040.00 | 10 | 3,200.00 | 57% | 0 | 0.00 | |
| SD | 23 | 4,830.00 | 34 | 5,845.00 | -17% | 0 | 0.00 | |
| CHOCOVRON | 33 | 4,670.00 | 26 | 4,440.00 | 5% | 0 | 0.00 | |
| CHOWEE | 23 | 4,600.00 | 0 | 0.00 | | 0 | 0.00 |] |
| MBD | 8 | 3,860.00 | 6 | 1,075.00 | 259% | 0 | 0.00 | |
| MARISSA | 21 | 3,720.00 | 77 | 10,860.00 | -65% | 0 | 0.00 | |
| JACOBINA | 12 | 3,120.00 | 9 | 1,890.00 | 65% | 0 | 0.00 | |
| SNACKERS | 10 | 3,000.00 | 7 | 1,225.00 | 144% | 0 | 0.00 | i I |
| WOW MANI CONSIGN | 3 | 2,340.00 | 3 | 1,800.00 | 30% | 0 | 0.00 | |
| CACAO | 3 | 1,260.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHRISTINE | 2 | 330.00 | 18 | 2,600.00 | -87% | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 220.00 | 1 | 220.00 | 0% | 0 | 0.00 | |
| ADORA | 0 | 0.00 | 5 | 850.00 | -100% | 0 | 0.00 | i |
| ALIBABA | 0 | 0.00 | 4 | 660.00 | -100% | 0 | 0.00 | |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | | 21 | 3,360.00 | -100% |
| BAGUIO | 0 | 0.00 | 2 | 800.00 | -100% | 12 | 2,320.00 | -100% |
| BOY BAWANG | 0 | 0.00 | 10 | 650.00 | -100% | 29 | 3,050.00 | -100% |
| CARICA | 0 | 0.00 | 0 | 0.00 | | 4 | 1,200.00 | -100% |
| | | | | | | 1 1 1 | | |

Period: 12/01/2024-12/15/2024

SPACE38 CSP2 T3

| BRAND | | ent Sales 24-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec% |
|---------------------------|------|----------------------------|------|----------------------|-------------|-----------------|--------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | | | | ! |
| CARL'S CONSIGN | 0 | 0.00 | 0 | 0.00 | | 23 | 2,775.00 | -100% |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | 1 | 49 | 7,930.00 | I |
| CEBU BRAND | 0 | 0.00 | 15 | 3,900.00 | i | 9¦ | 1,440.00 | i |
| CEBU DRIED | 0 | 0.00 | 0 | 0.00 | ! | 21 | 2,205.00 | I |
| CEBU DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | 1 | 330 | 61,820.00 | -100% |
| CITRUS CONSIGN | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 1,110.00 | |
| COCO-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 17 | 3,210.00 | -100% |
| COZY TOPS | 0 | 0.00 | 0 | 0.00 | | 4 | 620.00 | -100% |
| CREAMBAR | 0 | 0.00 | 10 | 2,500.00 | -100% | 0 | 0.00 | |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 136 l | 38,190.00 | -100% |
| DAVAO SWEET | 0 | 0.00 | 28 | 5,040.00 | -100% | 0 | 0.00 | |
| DELFAS | 0 | 0.00 | 10 | 5,000.00 | -100% | 0 ! | 0.00 | |
| EMPERORS | 0 | 0.00 | 4 | 1,900.00 | -100% | 0 | 0.00 | 1 1 |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 19 | 2,850.00 | -100% |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 248 | 61,730.00 | -100% |
| ENG SENG | 0 | 0.00 | 0 | 0.00 | | 79¦ | 17,840.00 | -100% |
| FERRER | 0 | 0.00 | 0 | 0.00 | | 66 | 5,940.00 | -100% |
| GENE'S | 0 | 0.00 | 0 | 0.00 | | 19 [¦] | 2,565.00 | -100% |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 517 | 128,910.00 | -100% |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | | 123 | 22,014.00 | -100% |
| HUGO BOSS-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| ILOCOS CHICHACORN CONSIGN | 0 | 0.00 | 0 | 0.00 | i i | 25 | 5,000.00 | -100% |
| KAT-LEINE'S | 0 | 0.00 | 17 | 5,310.00 | -100% | 15 | 4,620.00 | -100% |
| KATRYN'S | 0 | 0.00 | 0 | 0.00 | | 31 | 4,960.00 | -100% |
| KING | 0 | 0.00 | 4 | 1,200.00 | -100% | 8 | 1,760.00 | -100% |
| KING CHOCNUT | 0 | 0.00 | 0 | 0.00 | 1 | 43 | 4,300.00 | -100% |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | i i | 41 | 21,960.00 | -100% |
| MARISSA'S | 0 | 0.00 | 0 | 0.00 | | 86 | 11,720.00 | -100% |
| MERL'S | 0 | 0.00 | 0 | 0.00 | 1 | 15 | 4,470.00 | -100% |
| MERLS | 0 | 0.00 | 0 | 0.00 | | 5 | 1,000.00 | -100% |
| MONDRAGON | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| MONIEGOLD CONSIGN | 0 | 0.00 | 0 | 0.00 | | 36 | 3,680.00 | -100% |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 | | 12 | 2,400.00 | -100% |
| MUST BE MOM'S | 0 | 0.00 | 0 | 0.00 | l I | 181 | 48,720.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SPACE38 CSP2 T3

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | | 119 9-12/15/2019 | Inc/Dec% |
|---------------------------|-------------|--------------------------|-------|------------------------|-------------|--------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | l |
| 2-CONSIGNE | | | | | <u>;</u> | + - | | i ! |
| NATCHA | 0, | 0.00 | 0 | 0.00 | ! ! ! | 13 | 1,300.00 | -100% |
| NATHANIEL'S | 0 | 0.00 | 1 | 180.00 | 1 | 0 | 0.00 | 1 |
| NITS | 0 | 0.00 | 0 | 0.00 | 1 | 26 | 3,250.00 | -100% |
| OH NUTS | 0 | 0.00 | 17 | 7,000.00 | -100% | 0 | 0.00 | |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | 1 1 | 73 | 20,680.00 | -100% |
| PANGILINAN'S | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | i I |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | | 15 | 1,750.00 | -100% |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | 1 | 146 | 40,035.00 | -100% |
| PIK-A-PIKEL | 0 | 0.00 | 2 | 740.00 | -100% | 0 | 0.00 | ! ! ! |
| PURE C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 23 | 1,265.00 | -100% |
| QUICKMELT | 0 | 0.00 | 0 | 0.00 | 1 | 77 | 23,700.00 | -100% |
| RADICAL ORGANICS | 0 | 0.00 | 0 | 0.00 | ! ! ! | 32 | 8,270.00 | -100% |
| RUBY | 0 | 0.00 | 21 | 3,450.00 | -100% | 0 | 0.00 | |
| SUNDRY | 0 | 0.00 | 8 | 1,520.00 | -100% | 0 | 0.00 | |
| THE RAINS | 0 | 0.00 | 13 | 3,640.00 | -100% | 0 | 0.00 | |
| TITAYS | 0 | 0.00 | 0 | 0.00 | 1 | 14 | 2,440.00 | -100% |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 | i I | 91¦ | 22,710.00 | -100% |
| VHONYTIFF | 0 | 0.00 | 23 | 3,795.00 | -100% | 0 | 0.00 | |
| WOW MANI OUTRIGHT | 0 | 0.00 | 0 | 0.00 | 1 | 33 | 8,860.00 | -100% |
| 2-CONSIGNE Total: | 2,811 | 833,823.50 | 3,233 | 836,102.75 | -0% | 3,951 | 851,556.00 | -2% |
| TOTALS: | 9,340 | 2,772,625.50 | 7,387 | 2,249,495.96 | 23% | 8,034 | 1,917,701.50 | 44% |
| | 1 1 1 | 1 | | | | | | |
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Period: 12/01/2024-12/15/2024

THE SHOPPES CSP1

| BRAND | | nt Sales 4-12/15/2024 | Last ` | Year -12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|------------------------|------|--------------------------|--------|---------------------|-------------|-------------------------------|------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ; |
| PASALUBONG PACK | 97 | 282,915.00 | 88 | 236,005.00 | 19% | 115 | 223,385.00 | 26% |
| ALL CHOCOLATES FUNSIZE | 78 | 273,000.00 | 43 | 146,200.00 | 1 | 106 ¹ | 206,700.00 | I |
| GOLDILOCKS OUTRIGHT | 990 | 212,490.00 | 995 | 192,077.50 | i I | 0 | 0.00 | i |
| TOBLERONE | 333 | 135,300.00 | 361 | 82,850.00 | 63% | 304 | 113,000.00 | 19% |
| MARS | 273 | 122,260.00 | 198 | 74,240.00 | 64% | 272 | 66,855.00 | 82% |
| HERSHEY'S | 142 | 68,160.00 | 91 | 83,520.00 | -18% | 185¦ | 84,995.00 | -19% |
| CADBURY | 158 | 53,580.00 | 27 | 6,500.00 | 724% | 160 | 32,360.00 | ¦ 65% |
| NESTLE | 104 | 44,000.00 | 36 | 19,650.00 | 123% | 47 | 19,890.00 | 121% |
| FERRERO ROCHER | 44 | 28,400.00 | 25 | 20,900.00 | 35% | 78 | 37,200.00 | -23% |
| MICHELLE'S OUTRIGHT | 122 | 22,237.00 | 99 | 17,800.00 | 24% | 202 | 33,875.00 | -34% |
| MENTOS | 95 | 10,750.00 | 58 | 5,800.00 | 85% | 0 | 0.00 | |
| CANDY CORNER | 44 | 9,600.00 | 81 | 15,950.00 | -39% | 0 | 0.00 | |
| LOTTE | 17 | 8,800.00 | 3 | 2,100.00 | 319% | 5 | 2,625.00 | 235% |
| ALOHA | 10 | 7,200.00 | 11 | 7,050.00 | 2% | 0 | 0.00 | ! ! ! |
| FRITO LAY | 147 | 6,760.00 | 13 | 3,900.00 | 73% | 0 | 0.00 | |
| TROLLI | 23 | 6,670.00 | 29 | 5,650.00 | 18% | 74 | 9,990.00 | -33% |
| PRINGLES | 24 | 5,250.00 | 16 | 3,520.00 | 49% | 33 | 6,600.00 | -20% |
| GIFT BUSINESS | 20 | 5,000.00 | 1 | 300.00 | 1566% | 80 | 2,142.00 | 133% |
| KATINKO | 26 | 4,890.00 | 0 | 0.00 | | 0 | 0.00 | |
| STREPSILS | 25 | 4,500.00 | 12 | 1,800.00 | 150% | 0 | 0.00 | |
| CHEETOS | 14 | 3,900.00 | 7 | 2,100.00 | 85% | 0 | 0.00 | |
| GENERIC MERCHANDISE | 5 | 3,900.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | ! |
| KINDER JOY | 47 | 3,700.00 | 48 | 4,800.00 | -22% | 66 i | 5,280.00 | -29% |
| C&H | 15 | 3,600.00 | 1 | 200.00 | 1700% | 12 | 2,400.00 | 50% |
| MEIJI MACADEMIA | 14 | 3,600.00 | 0 | 0.00 | | 5 | 1,600.00 | 125% |
| HARIBO | 28 | 3,450.00 | 26 | 3,900.00 | -11% | 0 | 0.00 | |
| BROWNIES UNLIMITED | 7 | 2,500.00 | 0 | 0.00 | i i | 0 | 0.00 | ! ! ! |
| CHUPA CHUPS | 9 | 2,400.00 | 13 | 2,240.00 | 7% | 0 | 0.00 | |
| FOX'S | 6 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| ICE BREAKER | 12 | 2,400.00 | 1 | 200.00 | 1100% | 27 | 5,400.00 | ¦ -55% |
| HAPPY HEARTS-O | 8 | 2,392.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUBLEMINT | 75 | 1,920.00 | 48 | 1,440.00 | 33% | 0 | 0.00 | , |
| FISHERMAN'S FRIEND | 17 | 1,800.00 | 9 | 1,080.00 | 66% | 0 | 0.00 | |
| GREEN CROSS | 18 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | 1 | | | ; ! ! | | |

Period: 12/01/2024-12/15/2024

THE SHOPPES CSP1

| BRAND | Curren 12/01/2024 | t Sales -12/15/2024 | Last Y 12/01/2023- | | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|-------------------|----------------------|------------------------|-----------------------|----------|----------|-------------------|------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | i ! |
| NUTELLA | 5 | 1,750.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| FRUITELLA | 17 | 1,500.00 | 19 | 1,520.00 | -1% | 0 | 0.00 | |
| SABROSO | 1 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMARTFOOD | 5 | 1,250.00 | 2 | 500.00 | 150% | 0 | 0.00 | 1 |
| TY | 2 | 990.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 13 | 970.00 | 3 | 300.00 | 223% | 1 | 60.00 | 1516% |
| CHIPS AHOY | 16 | 960.00 | 34 | 2,400.00 | -60% | 0 | 0.00 | |
| KINDER BUENO | 10 | 960.00 | 20 | 2,400.00 | -60% | 15 | 1,500.00 | -36% |
| BELGIAN | 2 | 900.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| SKITTLES | 10 | 800.00 | 15 | 1,500.00 | -46% | 0 | 0.00 | |
| LINDT | 3 | 700.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| POCKY | 6 | 500.00 | 49 | 5,200.00 | -90% | 0 | 0.00 | |
| TIC TAC | 9 | 480.00 | 36 | 1,800.00 | -73% | 0 | 0.00 | |
| WHITEFLOWER | 3 | 450.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| HAITAI | 2 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| MERBA | 1 | 300.00 | 0 | 0.00 | | 20 | 3,875.00 | -92% |
| LOACKER | 2 | 220.00 | 2 | 440.00 | -50% | 11 | 3,350.00 | -93% |
| 7D | 0 | 0.00 | 0 | 0.00 | | 265 | 133,090.00 | -100% |
| ADIDAS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BAUDUCCO | 0 | 0.00 | 0 | 0.00 | | 6 | 720.00 | -100% |
| BUNDLE | 256 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| CHAMPION | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| CLINIQUE | 0 | 0.00 | 0 | 0.00 | | 1 | 3,679.00 | -100% |
| COMBOS | 0 | 0.00 | 7 | 2,800.00 | -100% | 14 | 3,500.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 15 | 6,000.00 | -100% |
| DELICO | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 10 | 9,583.00 | -100% |
| FIBISCO | 0 | 0.00 | 6 | 480.00 | -100% | 0 | 0.00 | |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 38 | 9,600.00 | -100% |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 1 | 500.00 | ¦ -100% |
| KIRKLAND | 0 | 0.00 | 3 | 6,200.00 | -100% | 13 | 24,900.00 | -100% |
| L'OREAL | 0 | 0.00 | 0 | 0.00 | | 1 | 500.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 4 | 2,187.00 | -100% |
| MONIEGOLD CONSIGN | 0 | 0.00 | 5 | 750.00 | -100% | 0 | 0.00 | |

THE SHOPPES CSP1

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | : Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|---------------------|----------------|--------------------------|-------|------------------------|----------|-----------------|---------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ; |
| MULTI BRAND | 0 | 0.00 | 0 | 0.00 | | 2 | 2,998.00 | -100% |
| NATHANIEL'S | 0 | 0.00 | 0 | 0.00 | 1 | 27 | 10,600.00 | 1 |
| NIKE | 0 | 0.00 | 0 | 0.00 | i | 69¦ | 134,057.00 | i |
| NON-MERCH | 959 | 0.00 | 788 | 115.00 | ' I | 1,717 | 0.00 | I |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 8,865.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | : 1 | 13 | 3,050.00 | |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | 1 | 58 ¹ | 14,500.00 | Į. |
| RONDOLETTI | 0 | 0.00 | 7 | 7,000.00 | -100% | 0 | 0.00 | 1 |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 4 | 1,200.00 | -100% |
| RUFFLES | 0 | 0.00 | 1 | 320.00 | -100% | 0 | 0.00 | |
| SISLEY | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 13 | 1,950.00 | -100% | 0 | 0.00 | |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 4 | 2,000.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 51¦ | 44,318.00 | -100% |
| VICKS | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| WITORS | 0 | 0.00 | 0 | 0.00 | | 6 | 4,350.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 | 8 | 24,592.00 | -100% |
| ZAINI | 0 | 0.00 | 0 | 0.00 | | 26 | 8,100.00 | -100% |
| 1-OUTRIGHT Total: | 4,369 | 1,366,114.00 | 3,352 | 977,997.50 | 39% | 4,174 | 1,315,971.00 | 3% |
| 2-CONSIGNE | | | | | | | | |
| ISLAND SOUVENIRS | 1,194 | 361,427.25 | 1,090 | 335,932.50 | 7% | 2,510 | 578,502.25 | -37% |
| 7D CONSIGN | 341 | 95,245.00 | 219 | 51,890.00 | 83% | 38 | 6,370.00 | 1395% |
| LCTI | 308 | 58,470.00 | 645 | 93,130.00 | -37% | 0 | 0.00 | |
| EMY'S-C | 188 | 52,290.00 | 301 | 59,230.00 | -11% | 185 | 30,625.00 | 70% |
| CEBU LUCKY | 191 | 44,920.00 | 164 | 56,170.00 | -20% | 0 | 0.00 | |
| JOANNA | 178 | 40,540.00 | 121 | 24,320.00 | 66% | 63 | 11,630.00 | 248% |
| ABE KENI | 93 | 28,590.00 | 140 | 35,650.00 | -19% | 70 | 17,920.00 | 59% |
| 7D PASPACK | 11 | 26,450.00 | 31 | 57,670.00 | -54% | 0 | 0.00 | |
| ES | 73 | 25,985.00 | 79 | 25,445.00 | 2% | 0 | 0.00 | - - |
| CEBU BRAND CONSIGN | 34 | 22,090.00 | 100 | 56,205.00 | -60% | 11 | 1,140.00 | 1837% |
| LA2PU | 76 | 21,620.00 | 44 | 8,240.00 | 162% | 84 | 12,055.00 | 79% |
| BONG BONG'S CONSIGN | 113 | 19,405.00 | 138 | 24,185.00 | -19% | 105 | 16,900.00 | ¦ 14% |
| ILOCOS CHICHACORN | 55 | 17,600.00 | 23 | 5,750.00 | 206% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE SHOPPES CSP1

| BRAND | | nt Sales I-12/15/2024 | Last ` | Year -12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | lnc/Dec% |
|---------------------|------|--------------------------|--------|---------------------|----------|-------------------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | l I |
| 2-CONSIGNE | | | | · i | | | | ; ! |
| JOVYS | 76 | 17,535.00 | 39 | 15,590.00 | 12% | 156¦ | 26,770.00 | -34% |
| BAHAGHARI | 63 | 13,590.00 | 51 | 12,720.00 | | 0 | 0.00 | 1 |
| PHIL BRAND CONSIGN | 39 | 13,050.00 | 46 | 11,600.00 | | 3 | 600.00 | |
| AIZA'S | 33 | 12,350.00 | 92 | 23,355.00 | -47% | 75 | 13,200.00 | I |
| ADG | 24 | 11,160.00 | 43 | 14,190.00 | -21% | 0 | 0.00 | |
| MARKYS | 49 | 10,600.00 | 68 | 11,960.00 | -11% | 0 | 0.00 | |
| THE RAINS | 25 | 10,500.00 | 2 | 560.00 | 1775% | 0 | 0.00 | |
| G`S DELIGHT | 26 | 7,020.00 | 37 | 7,400.00 | -5% | 0 | 0.00 | |
| EDNA'S | 34 | 6,030.00 | 69 | 9,605.00 | -37% | 0 | 0.00 | ! |
| JUAN CALAMANSI | 14 | 5,880.00 | 8 | 2,560.00 | 129% | 0 | 0.00 | |
| MBD | 9 | 4,860.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| LOLA NUTTYS | 12 | 4,560.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHOWEE | 19 | 3,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| JACOBINA | 13 | 3,380.00 | 16 | 3,360.00 | 0% | 0 | 0.00 | |
| CEBU DRIED MANGOES | 1 | 3,300.00 | 0 | 0.00 | | 185 | 33,190.00 | -90% |
| CHOCOVRON | 23 | 3,160.00 | 6 | 980.00 | 222% | 4 | 1,000.00 | 216% |
| MARISSA | 11 | 1,960.00 | 58 | 8,160.00 | -75% | 0 | 0.00 | ! |
| DELFAS | 2 | 1,260.00 | 6 | 3,000.00 | -58% | 0 | 0.00 | |
| ADORA | 3 | 810.00 | 15 | 2,950.00 | -72% | 0 | 0.00 | i ! |
| TERESA'S PASALUBONG | 1 | 442.00 | 0 | 0.00 | | 0 | 0.00 | |
| CACAO | 1 | 420.00 | 0 | 0.00 | | 0 | 0.00 | |
| SD | 2 | 420.00 | 32 | 5,405.00 | -92% | 0 | 0.00 | |
| 8A PERFORMANCE | 0 | 0.00 | 3 | 2,957.00 | -100% | 0 | 0.00 | 1 1 1 |
| ABERCROMBIE-P | 0 | 0.00 | 0 | 0.00 | | 1 | 2,299.00 | -100% |
| AFTERSHOKZ | 0 | 0.00 | 0 | 0.00 | | 1 | 4,590.00 | -100% |
| ALIBABA | 0 | 0.00 | 2 | 330.00 | -100% | 0 | 0.00 | |
| ANTONIO BANDERAS-P | 0 | 0.00 | 0 | 0.00 | | 5 | 7,055.00 | -100% |
| AR-YINS | 0 | 0.00 | 0 | 0.00 | | 13 | 2,080.00 | -100% |
| ARIANA GRANDE-P | 0 | 0.00 | 0 | 0.00 | | 1 | 2,609.10 | -100% |
| ARTIART | 0 | 0.00 | 0 | 0.00 | | 13 | 8,550.00 | -100% |
| ASPEN-P | 0 | 0.00 | 0 | 0.00 | | 1 | 849.00 | -100% |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | | 10 | 2,200.00 | -100% |
| BEA'S | 0 | 0.00 | 21 | 2,100.00 | -100% | 0 | 0.00 | |
| BENETTON-P | 0 | 0.00 | 0 | 0.00 | | 9 | 13,791.00 | -100% |

Period: 12/01/2024-12/15/2024

THE SHOPPES CSP1

| BRAND | | nt Sales 4-12/15/2024 | Last | Year -12/15/2023 | Inc/Dec% | 201 | 19 -12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|--------------|---------------------|----------|------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>.</u> |
| 2-CONSIGNE | | | - | | | | | i i |
| BOY BAWANG | 0 | 0.00 | 0 | 0.00 | | 29 | 1,370.00 | -100% |
| BVLGARI-P | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 10,238.00 | 1 |
| CABINZERO | 0 | 0.00 | 0 | 0.00 | | 1 | 4,199.00 | -100% |
| CARL'S CONSIGN | 0 | 0.00 | 0 | 0.00 | | 25 | 2,980.00 | -100% |
| CARL'S-C | 0 | 0.00 | 0 | 0.00 | | 22 | 3,415.00 | -100% |
| CAROLINA HERRERA-P | 0 | 0.00 | 0 | 0.00 | | 1 | 5,469.00 | -100% |
| CEBU BRAND | 0 | 0.00 | 7 | 1,820.00 | -100% | 5 | 800.00 | -100% |
| CEBU DRIED | 0 | 0.00 | 0 | 0.00 | | 11 | 1,805.00 | -100% |
| CELEBRATE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| CHRISTINE | 0 | 0.00 | 28 | 3,360.00 | -100% | 0 | 0.00 | |
| CITRUS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 1 | 370.00 | -100% |
| CLUB CLIO-C | 0 | 0.00 | 0 | 0.00 | | 3 | 3,050.00 | -100% |
| COCO-C | 0 | 0.00 | 0 | 0.00 | | 10 l | 1,920.00 | -100% |
| CREAMBAR | 0 | 0.00 | 7 | 1,750.00 | -100% | 0 | 0.00 | ! ! ! |
| DABOY-C | 0 | 0.00 | 0 | 0.00 | | 109 | 29,700.00 | -100% |
| DAVAO SWEET | 0 | 0.00 | 52 | 8,700.00 | -100% | 0 | 0.00 | İ |
| DC-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| DICKIES | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| ED HARDY | 0 | 0.00 | 0 | 0.00 | | 6 | 5,320.00 | -100% |
| ELIZABETH ARDEN-P | 0 | 0.00 | 0 | 0.00 | | 1 | 2,789.00 | -100% |
| EMY'S | 0 | 0.00 | 0 | 0.00 | | 24 | 3,600.00 | -100% |
| ENG BEE TIN CONSIGN | 0 | 0.00 | 0 | 0.00 | | 193 | 39,760.00 | -100% |
| ENG SENG | 0 | 0.00 | 3 | 480.00 | -100% | 61 | 10,860.00 | -100% |
| ESTEE LAUDER-P | 0 | 0.00 | 0 | 0.00 | | 1 | 4,579.00 | -100% |
| FERRARI-P | 0 | 0.00 | 0 | 0.00 | | 1 | 1,949.00 | -100% |
| FERRER | 0 | 0.00 | 0 | 0.00 | | 32 | 3,250.00 | -100% |
| FILIPINIANA | 0 | 0.00 | 180 | 51,690.00 | -100% | 247 | 68,489.00 | -100% |
| FITFLOP-C | 0 | 0.00 | 0 | 0.00 | | 1 | 3,470.00 | -100% |
| FRESH-P | 0 | 0.00 | 0 | 0.00 | | 7 | 3,903.00 | -100% |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| FUSE CHICKEN | 0 | 0.00 | 0 | 0.00 | | 1 | 1,950.00 | -100% |
| GENE'S | 0 | 0.00 | 0 | 0.00 | | 48 | 7,184.29 | -100% |
| GIRBAUD | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| GOLDILOCKS CONSIGN | 0 | 0.00 | 0 | 0.00 | | 409 | 105,645.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE SHOPPES CSP1

| BRAND | | ent Sales 4-12/15/2024 | Last 12/01/2023 | Year -12/15/2023 | Inc/Dec% | 201 12/01/2019 | 19 -12/15/2019 | Inc/Dec% |
|---------------------------|----------|---------------------------|-----------------|---------------------|----------|-------------------|-------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | | | | | <u> </u> | | | ! |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | | 58 | 38,657.00 | -100% |
| GUESS-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I |
| HALO | 0 | 0.00 | 0 | 0.00 | i 1 | 9 | 5,977.00 | i |
| HEYS | 0 | 0.00 | 0 | 0.00 | | 4 | 13,926.50 | I |
| HOCO | 0 | 0.00 | 0 | 0.00 | ı I | 50 | 19,366.00 | 1 |
| HOLLISTER-P | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 839.00 | |
| HUG ME | 0 | 0.00 | 0 | 0.00 | | 1 | 599.00 | 1 |
| HYDRAPAK | 0 | 0.00 | 0 | 0.00 | i 1 | 9¦ | 7,162.00 | i |
| IFROGZ | 0 | 0.00 | 0 | 0.00 | | 2 | 3,380.00 | ! |
| ILOCOS CHICHACORN CONSIGN | 0 | 0.00 | 0 | 0.00 | ı I | 8 | 1,600.00 | 1 |
| IPANEMA | 0 | 0.00 | 0 | 0.00 | : 1 | 9 | 13,677.00 | |
| JANSPORT-C | 0 | 0.00 | 0 | 0.00 | | 7 | 13,250.00 | I |
| JAYJUN-C | 0 | 0.00 | 0 | 0.00 | i 1 | 1 | 170.00 | i |
| KARL LAGERFELD-P | 0 | 0.00 | 0 | 0.00 | ' | 2 | 4,938.00 | 1 |
| KAT-LEINE'S | 0 | 0.00 | 25 | 9,040.00 | ı | 17 | 5,320.00 | 1 |
| KATRYN'S | 0 | 0.00 | 0 | 0.00 | | 27 | 4,320.00 | |
| KING | 0 | 0.00 | 4 | 1,200.00 | | 11 | 2,420.00 | I |
| KING CHOCNUT | 0 | 0.00 | 0 | 0.00 | i I | 49 | 4,900.00 | i . |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | ' I | 4 | 1,540.00 | 1 |
| KROOBERG | 0 | 0.00 | 2 | 798.00 | 1 | 40 | 30,389.00 | 1 |
| LASPLASH-C | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 1,099.00 | |
| LEADERS-C | 0 | 0.00 | 0 | 0.00 | | 1 | 195.00 | I |
| LEGO | 0 | 0.00 | 0 | 0.00 | ı I | 0 | 0.00 | i |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | ' I | 16 | 15,581.00 | ! |
| MALLOWS & FREYA | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 520.00 | 1 |
| MARISSA'S | 0 | 0.00 | 0 | 0.00 | | 55¦ | 7,600.00 | |
| MERL'S | 0 | 0.00 | 0 | 0.00 | | 13 | 3,900.00 | l |
| MERLS | 0 | 0.00 | 0 | 0.00 | | 3 | 600.00 | 1 |
| MIMAX-C | 0 | 0.00 | 0 | 0.00 | ! I | 0 | 0.00 | ! |
| MINISO-C | 0 | 0.00 | 0 | 0.00 | ı I | 0 | 0.00 | I . |
| MOMAX | 0 | 0.00 | 0 | 0.00 | | 4 | 8,260.00 | |
| MONIEGOLD CONSIGN | 0 | 0.00 | 0 | 0.00 | | 29 | 3,070.00 | I |
| MOPHIE | 0 | 0.00 | 0 | 0.00 | ı I | 1 | 2,190.00 | 1 |
| MOSSIMO-APP | 0 | 0.00 | 0 | 0.00 | ! I | 55 | 39,340.00 | ! |
| | J | 0.001 | J | 0.00 | | | 00,040.00 | . 100 /(|

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

THE SHOPPES CSP1

| BRAND | | nt Sales -12/15/2024 | Last | Year -12/15/2023 | Inc/Dec% | 201 | 19 -12/15/2019 | Inc/Dec% |
|---------------------------|------|-------------------------|------|---------------------|-------------|------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | ! ! | · | | <u> </u> | | | ! |
| MOTHER'S BEST | 0 | 0.00 | 0 | 0.00 |] | 6 | 1,200.00 | -100% |
| NALGENE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 650.00 | 1 |
| NATCHA | 0 | 0.00 | 2 | 200.00 | i I | 4 | 400.00 | i |
| NIKE-P | 0 | 0.00 | 0 | 0.00 | ' I | 1 | 629.00 | I |
| NITS | 0 | 0.00 | 0 | 0.00 | 1 | 14 | 1,750.00 | 1 |
| OAKLEY-C | 0 | 0.00 | 0 | 0.00 | : 1 | 78 | 156,343.40 | ! |
| OH NUTS | 0 | 0.00 | 9 | 3,510.00 | 1 | 0 | 0.00 | l |
| OPIE'SIYAL | 0 | 0.00 | 0 | 0.00 | i I | 76 | 20,680.00 | 1 |
| PACSAFE-C | 0 | 0.00 | 0 | 0.00 | ! | 12 | 45,118.00 | l |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 2,160.00 | 1 |
| PARKLAND-C | 0 | 0.00 | 0 | 0.00 | : 1 | 7 | 13,540.00 | |
| PEANUT KISSES | 0 | 0.00 | 0 | 0.00 | 1 | 50 | 5,650.00 | 1 |
| PENUT BAR | 0 | 0.00 | 42 | 4,200.00 | i I | 0 | 0.00 | 1 |
| PERIPERA-C | 0 | 0.00 | 0 | 0.00 | ' | 13 | 9,840.00 | 1 |
| PERRY ELLIS-P | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 8,487.00 | 1 |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | : 1 | 103 | 27,715.00 | |
| PURE C | 0 | 0.00 | 0 | 0.00 |] | 5 | 275.00 | 1 |
| QUICKMELT | 0 | 0.00 | 0 | 0.00 | 1 | 45 ¦ | 13,400.00 | -100% |
| QUIKSILVER-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| RADICAL ORGANICS | 0 | 0.00 | 0 | 0.00 | 1 | 14 | 8,000.00 | -100% |
| REEF-C | 0 | 0.00 | 0 | 0.00 | | 53 | 98,979.00 | -100% |
| REVA-C | 0 | 0.00 | 0 | 0.00 | | 47 | 23,733.00 | -100% |
| RICAH | 0 | 0.00 | 5 | 1,375.00 | -100% | 0 | 0.00 | |
| RIDER | 0 | 0.00 | 0 | 0.00 | | 7 | 10,199.00 | -100% |
| ROXY-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| RUBY | 0 | 0.00 | 25 | 4,010.00 | -100% | 0 | 0.00 | |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| SANUK-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| SEA TO SUMMIT | 0 | 0.00 | 0 | 0.00 | | 9¦ | 9,362.00 | -100% |
| SEBAGO-C | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| SHAKIRA-P | 0 | 0.00 | 0 | 0.00 | | 5 | 6,595.00 | -100% |
| SNACKERS | 0 | 0.00 | 10 | 1,750.00 | -100% | 0 | 0.00 | ! ! |
| SNP-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 453.00 | -100% |
| SPECK | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| | | 1 | | | | 1 | | 1 |

THE SHOPPES CSP1

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|-------------------|-----------------|----------------------------|-------|------------------------|------------------|--------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | . – – – – – + - | | | | <u> </u> | | | ! |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 44 | 59,981.20 | -100% |
| STANSBURY & CO. | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| SUNGLASS HAVEN | 0 | 0.00 | 0 | 0.00 | i I | 5 | 57,375.50 | i |
| SUNNIES STUDIOS-C | 0 | 0.00 | 0 | 0.00 | ! | 134 | 55,178.00 | I |
| TEAM MANILA-C | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| THE BALM-C | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 3,340.00 | |
| THE BODY SHOP-C | 0 | 0.00 | 0 | 0.00 | 1 | 81 | 46,927.51 | 1 |
| THE NORTH FACE | 0 | 0.00 | 0 | 0.00 | i L | 2 | 8,090.00 | i |
| TITAYS | 0 | 0.00 | 0 | 0.00 | | 22 | 4,590.00 | ļ |
| TOMS-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 8,196.00 | 1 |
| TRAPPIST | 0 | 0.00 | 0 | 0.00 | i i | 106 | 26,160.00 | |
| UNDER ARMOUR-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 57 | 110,715.00 | -100% |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | i ! | 8 | 19,698.00 | i . |
| VANS-C | 0 | 0.00 | 0 | 0.00 | | 24 | 28,752.00 | -100% |
| VHONYTIFF | 0 | 0.00 | 15 | 2,475.00 | -100% | 0 | 0.00 | |
| WILSON | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| WOMEN SECRET-P | 0 | 0.00 | 0 | 0.00 | ! ! ! | 4 | 4,366.00 | -100% |
| WOW MANI CONSIGN | 0 | 0.00 | 2 | 1,200.00 | -100% | 0 | 0.00 | |
| WOW MANI OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i i | 46 | 15,910.00 | -100% |
| ZUMIGUI-C | 0 | 0.00 | 2 | 440.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 3,335 | 950,719.25 | 4,129 | 1,070,597.50 | -11% | 6,383 | 2,291,212.75 | -58% |
| TOTALS: | 7,704 | 2,316,833.25 | 7,481 | 2,048,595.00 | 13% | 10,557 | 3,607,183.75 | -35% |
| | | | | | | | | 1 |
| | | 1 | | | 1 1 1 1 | | | |
| | | | | | | | | 1 |
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| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH BACOLOD

| BRAND | | nt Sales I-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 | 19)-12/15/2019 | Inc/Dec |
|---------------------|------|--------------------------|--------|--------------------------|--------------|--------------|--------------------|---------------|
| | Qty. | Nett | Qty. | Net | i | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | <u> </u> |
| PREMIER | 675 | 46,930.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CANDY CORNER | 60 | 17,100.00 | 2 | 500.00 | 1 | 0 | 0.00 | 1 |
| COCA COLA | 150 | 15,150.00 | 146 | 13,570.00 | i I | 0 | 0.00 | i |
| TRAVEL BLUE | 11 | 14,529.00 | 3 | 4,430.00 | ! | 0 | 0.00 | 1 |
| FRITO LAY | 95 | 12,520.00 | 87 | 16,550.00 | 1 1 | 0 | 0.00 | 1 |
| NESTI DANTE | 40 | 10,400.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| EVIAN | 51 | 10,200.00 | 66 | 9,900.00 | 1 | 0 | 0.00 | 1 |
| MARS | 59 | 8,840.00 | 56 | 10,760.00 | i I | 0 | 0.00 | i |
| STREPSILS | 46 | 7,740.00 | 22 | 3,960.00 | ' I | 0 | 0.00 | 1 |
| HERSHEY'S | 49 | 7,500.00 | 15 | 3,040.00 | 1 1 | 0 | 0.00 | 1 |
| POCARI | 48 | 7,200.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| RICOLA | 40 | 6,000.00 | 33 | 4,950.00 | 1 | 0 | 0.00 | 1 |
| GATORADE | 70 | 5,880.00 | 1 | 80.00 | i I | 0 | 0.00 | i |
| SMART C | 58 | 5,800.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| HARIBO | 40 | 5,550.00 | 29 | 4,350.00 | 1 | 0 | 0.00 | 1 |
| VITA COCO | 50 | 5,000.00 | 16 | 1,600.00 | : 1 | 0 | 0.00 | |
| SANICARE | 49 | 4,750.00 | 41 | 3,400.00 | 1 | 0 | 0.00 | 1 |
| LEMON DOU | 27 | 4,050.00 | 34 | 5,100.00 | i I | 0 | 0.00 | |
| KINDER BUENO | 38 | 3,960.00 | 15 | 1,800.00 | 120% | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 16 | 3,580.00 | 37 | 8,325.00 | -56% | 0 | 0.00 |] |
| DINGDONG | 66 | 3,300.00 | 0 | 0.00 | i ! | 0 | 0.00 | i I |
| POCKY | 38 | 3,300.00 | 17 | 1,740.00 | ¦ 89% | 0 | 0.00 | |
| KATINKO | 18 | 3,120.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| CHEETOS | 9 | 2,610.00 | 16 | 4,800.00 | -45% | 0 | 0.00 | i I |
| HOMI | 24 | 2,400.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| LOACKER | 12 | 2,280.00 | 17 | 2,300.00 | -0% | 0 | 0.00 | 1 |
| FOX'S | 17 | 2,250.00 | 6 | 600.00 | 275% | 0 | 0.00 | |
| TROLLI | 11 | 2,250.00 | 38 | 4,700.00 | -52% | 0 | 0.00 | |
| KINDER JOY | 28 | 2,200.00 | 17 | 1,700.00 | 29% | 0 | 0.00 | i ! |
| GIFT BUSINESS | 8 | 2,000.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | 1 1 1 |
| GREEN CROSS | 20 | 2,000.00 | 11 | 600.00 | 233% | 0 | 0.00 | 1 |
| SKITTLES | 20 | 2,000.00 | 9 | 900.00 | 122% | 0 | 0.00 | i 1 |
| GROWERS | 19 | 1,900.00 | 17 | 1,700.00 | ¦ 11% | 0 | 0.00 | 1 1 1 |
| REDBULL | 11 | 1,760.00 | 11 | 1,760.00 | 0% | 0 | 0.00 | 1 |
| | | 1 1 | 1 1 | | | <u> </u> | | |

Period: 12/01/2024-12/15/2024

WH SMITH BACOLOD

| BRAND | | t Sales -12/15/2024 | Last ` | Year -12/15/2023 | Inc/Dec% | 2019 12/01/2019-12 | 2/15/2019 Inc/ | Inc/Dec |
|---------------------|------|------------------------|--------|---------------------|----------|-----------------------|------------------|---------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | |
| ROYAL | 17 | 1,360.00 | 26 | 2,080.00 | -34% | 0 | 0.00 | |
| WHITEFLOWER | 8 | 1,300.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| OISHI | 16 | 1,240.00 | 33 | 2,640.00 | | 0 | 0.00 | |
| RUFFLES | 4 | 1,200.00 | 10 | 3,040.00 | · | 0 | 0.00 | |
| NUTELLA | 3 | 1,050.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FLAMINGO | 4 | 1,000.00 | 40 | 7,250.00 | : 1 | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 5 | 1,000.00 | 9 | 1,800.00 | | 0 | 0.00 | |
| SPRITE | 12 | 960.00 | 23 | 1,840.00 | | 0 | 0.00 | |
| LEXINGHAM | 1 | 900.00 | 1 | 790.00 | ' I | 0 | 0.00 | |
| HI-HO | 15 | 750.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 8 | 700.00 | 52 | 4,440.00 | -84% | 0 | 0.00 | |
| SISTER | 7 | 700.00 | 10 | 1,000.00 | -30% | 0 | 0.00 | |
| GROOVY | 2 | 600.00 | 21 | 5,630.00 | -89% | 0 | 0.00 | |
| OFF | 2 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 3 | 540.00 | 2 | 600.00 | -10% | 0 | 0.00 | |
| FRUITELLA | 5 | 500.00 | 8 | 640.00 | -21% | 0 | 0.00 | |
| TY | 1 | 495.00 | 0 | 0.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 2 | 240.00 | 21 | 2,520.00 | -90% | 0 | 0.00 | |
| EFFICASCENT | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| GILLET | 1 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| RHEA ACEITE | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BIODERM | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 40 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 0 | 0.00 | 4 | 910.00 | -100% | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 21 | 3,310.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 6 | 300.00 | -100% | 0 | 0.00 | |
| CHIPS AHOY | 0 | 0.00 | 7 | 1,050.00 | -100% | 0 | 0.00 | |
| CHUPA CHUPS | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 3 | 150.00 | -100% | 0 | 0.00 | |
| COOL & CLEAN | 0 | 0.00 | 67 | 6,700.00 | -100% | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| DOUBLEMINT | 0 | 0.00 | 115 | 3,450.00 | -100% | 0 | 0.00 | |
| FIBISCO | 0 | 0.00 | 27 | 2,160.00 | -100% | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | |
| | } | | 1 | | | 1 | | |

WH SMITH BACOLOD

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | t Year 23-12/15/2023 | Inc/Dec% | 20 ² 12/01/2019 | 19 -12/15/2019 | Inc/Dec% |
|-------------------|----------------|--------------------------|--------------|-------------------------|-------------|-------------------------------|-------------------|-----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | | · | | - | | | i I |
| GOYA | 0 | 0.00 | 14 | 1,400.00 | -100% | 0 ! | 0.00 | |
| ICE BREAKER | 0 | 0.00 | 4 | 800.00 | 1 | 0 | 0.00 | 1 |
| LOQI | 0 | 0.00 | 3 | 3,200.00 | i I | 0 | 0.00 | i |
| MEIJI | 0 | 0.00 | 6 | 1,500.00 | ! | 0 | 0.00 | I |
| MOGU MOGU | 0 | 0.00 | 48 | 4,800.00 | ı I | 0 | 0.00 | 1 |
| MONIEGOLD BANGKOK | 0 | 0.00 | 6 | 900.00 | : 1 | 0 | 0.00 | |
| PATRICK | 0 | 0.00 | 1 | 250.00 | 1 | 0 | 0.00 | |
| PRINGLES | 0 | 0.00 | 76 | 11,050.00 | i I | 0 | 0.00 | 1 |
| REXONA | 0 | 0.00 | 1 | 300.00 | ' | 0 | 0.00 | |
| SAN MIGUEL | 0 | 0.00 | 68 | 6,800.00 | ı I | 0 | 0.00 | |
| STORCK | 0 | 0.00 | 3 | 900.00 | : 1 | 0 | 0.00 | ! ! ! |
| TIC TAC | 0 | 0.00 | 67 | 3,350.00 | -100% | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 18 | 2,600.00 | -100% | 0 | 0.00 | İ |
| TOBLERONE | 0 | 0.00 | 39 | 8,750.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 142 | 0.00 | 58 | 0.00 | | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 951 | 47,480.71 | -100% | 0 | 0.00 | |
| YANYAN | 0 | 0.00 | 17 | 1,700.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 2,273 | 251,584.00 | 2,658 | 262,195.71 | -4% | | 0.00 | |
| 2-CONSIGNE | | ; ; ; | | | | | | |
| SHIENAS | 118 | 23,985.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | ! ! ! |
| AZATRI | 70 | 19,350.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| RK | 24 | 6,190.00 | 13 | 3,000.00 | 106% | 0 | 0.00 | |
| ERENETA MANALOTO | 9 | 3,780.00 | 20 | 8,400.00 | -55% | 0 | 0.00 | |
| CHOWEE | 18 | 3,600.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| BLEEVES | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | ; ! ! |
| ZUMIGUI-C | 6 | 2,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| FUNGOOFUN CONSIGN | 0 | 0.00 | 2 | 5,198.00 | -100% | 0 | 0.00 | i i |
| 2-CONSIGNE Total: | 247 | 61,405.00 | 35 | 16,598.00 | 269% | 0 | 0.00 | J |
| TOTALS: | 2,520 | 312,989.00 | 2,693 | 278,793.71 | 12% | 0 | 0.00 | |
| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH BICOL

| BRAND | Curren 12/01/2024 | t Sales -12/15/2024 | Last Ye 12/01/2023-12 | | Inc/Dec% | 2019 12/01/2019-12 | /15/2019 Inc/E | /Dec% |
|-------------------|----------------------|------------------------|--------------------------|------|----------|-----------------------|----------------|-------|
| | Qty. | Nett | Qty. | Net | | | Net | |
| 1-OUTRIGHT | | | | | | | | |
| SKETCHBOOKS | 13 | 16,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 60 | 15,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| PREMIER | 395 | 11,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEXINGHAM | 7 | 11,230.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 96 | 7,380.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 7 | 6,820.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARS | 27 | 6,480.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCARI | 31 | 4,650.00 | 0 | 0.00 | | ο¦ | 0.00 | |
| FRITO LAY | 38 | 4,280.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIC TAC | 65 | 3,840.00 | 0 | 0.00 | | 0 | 0.00 | |
| STREPSILS | 20 | 3,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 31 | 3,510.00 | 0 | 0.00 | | 0 | 0.00 | |
| JACK & JILL | 35 | 3,500.00 | 0 | 0.00 | | ο¦ | 0.00 | |
| HARIBO | 24 | 3,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| PRINGLES | 13 | 3,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 13 | 3,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| EVIAN | 17 | 3,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMART C | 29 | 2,900.00 | 0 | 0.00 | | ο¦ | 0.00 | |
| BATH & BODY WORKS | 11 | 2,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| COOL & CLEAN | 31 | 2,480.00 | 0 | 0.00 | | 0 | 0.00 | |
| TROLLI | 9 | 2,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSHEY'S | 12 | 2,230.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 22 | 2,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 5 | 2,060.00 | 0 | 0.00 | | 0 | 0.00 | |
| COCA COLA | 37 | 2,035.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROOVY | 18 | 2,020.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOBLERONE | 7 | 1,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTLE | 11 | 1,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| 7D | 5 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 5 | 1,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 13 | 1,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 6 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| GATORADE | 11 | 1,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 3 | 900.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | | | | 1 | | |

SALES REPORT - Comparative by Brand per Store

WH SMITH BICOL

Period: 12/01/2024-12/15/2024

| BRAND | | t Sales -12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019- | | Inc/Dec |
|---------------------|-------|------------------------|------|----------------------|----------------|---------------------|------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. 12/01/2019- | Net | 1 |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| KATINKO | 5 | 820.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADG | 2 | 800.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| MICHELLE'S OUTRIGHT | 4 | 800.00 | 0 | 0.00 | | 0 | 0.00 | i |
| LINDT | 2 | 700.00 | 0 | 0.00 | | 0 | 0.00 | l |
| SAN MIGUEL | 7 | 700.00 | 0 | 0.00 | ı | 0 | 0.00 | I |
| LCTI | 3 | 660.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| OISHI | 8 | 660.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| DINGDONG | 12 | 600.00 | 0 | 0.00 | | 0 | 0.00 | i |
| HAPPY HEARTS-O | 1 | 599.00 | 0 | 0.00 | ' I | 0 | 0.00 | 1 |
| FLAMINGO | 1 | 500.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| KINDER JOY | 5 | 500.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 4 | 480.00 | 0 | 0.00 | | 0 | 0.00 | I |
| CADBURY | 2 | 450.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| SPRITE | 7 | 385.00 | 0 | 0.00 | ' | 0 | 0.00 | I |
| HI-HO | 7 | 350.00 | 0 | 0.00 | i | 0 | 0.00 | I |
| MONDE | 7 | 350.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIFT BUSINESS | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | I |
| M.Y. SAN | 5 | 300.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MERBA | 1 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 5 | 275.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 2 | 260.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| POCKY | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | |
| DOUBLEMINT | 5 | 150.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEMON DOU | 1 | 120.00 | 0 | 0.00 | | 0 | 0.00 | |
| MOGU MOGU | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 9 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| WHSMITH BAGS | 18 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,255 | 155,324.00 | | 0.00 | | 0 | 0.00 | J I |
| 2-CONSIGNE | | 1 | | | | ! ! ! | | |
| CHOWEE | 2 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| ZUMIGUI-C | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 3 | 750.00 | | 0.00 | , | 0 | 0.00 | 7 ! ! |
| TOTALS: | 1,258 | 156,074.00 | 0 | 0.00 | | 0 | 0.00 | |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DDL

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 19 9-12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|--------------------------|--------------|--------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! ! ! |
| 7D | 0 | 0.00 | 0 | 0.00 | 1 | 72 | 13,900.00 | -100% |
| A&W | 0 | 0.00 | 0 | 0.00 | 1 | 17 | 1,275.00 | 1 |
| ABSOLUT | 0 | 0.00 | 2 | 300.00 | i I | 0 | 0.00 | i |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | 1 | 436 | 32,700.00 | l |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 1 | 32 | 3,200.00 | 1 |
| BALCONI | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 220.00 | 1 |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 520.00 | 1 |
| BAUDUCCO | 0 | 0.00 | 0 | 0.00 | i I | 1 | 120.00 | i |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | ! | 1 | 2,900.00 | l |
| BEACH HUT | 0 | 0.00 | 4 | 1,600.00 | 1 | 5 | 2,495.00 | 1 |
| BLOOM & GROW | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 2,700.00 | |
| BOY BAWANG | 0 | 0.00 | 0 | 0.00 | 1 | 31 | 1,550.00 | 1 |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 19 | 2,160.00 | i I | 0 | 0.00 | 1 |
| C&H | 0 | 0.00 | 9 | 2,250.00 | ' | 2 | 400.00 | 1 |
| CABEAU | 0 | 0.00 | 0 | 0.00 | ı I | 7 | 13,390.00 | 1 |
| CADBURY | 0 | 0.00 | 56 | 9,700.00 | : 1 | 96 | 16,095.00 | |
| CANDY CORNER | 0 | 0.00 | 89 | 19,300.00 | 1 | 0 | 0.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | i I | 10 | 650.00 | i |
| CARICA | 0 | 0.00 | 0 | 0.00 | ' | 1 | 225.00 | I |
| CASINO | 0 | 0.00 | 11 | 875.00 | -100% | 0 | 0.00 | |
| CHEETOS | 0 | 0.00 | 22 | 6,970.00 | : 1 | 95 | 11,460.00 | 1 |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | | 1 | 160.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 7 | 910.00 | -100% | 20 | 1,525.00 | -100% |
| CHUPA CHUPS | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | ! ! ! |
| CLOUD 9 | 0 | 0.00 | 2 | 100.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 191 | 20,130.00 | -100% | 125 | 9,375.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | | 26 | 2,600.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 | 15 l | 2,550.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 80 | 8,000.00 | -100% | 204 | 11,650.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | | 37 | 2,460.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 3 | 1,200.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 63 | 4,410.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 10 | 8,095.00 | 1 |
| DINGDONG | 0 | 0.00 | 33 | 1,650.00 | -100% | 0 | 0.00 | i ! |
| | | | 1 | | | i 1 | | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DDL

| BRAND | | ent Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19 -12/15/2019 | Inc/Dec% |
|---------------------|------|---------------------------|------|------------------------|----------|-----------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | i i |
| DORITOS | 0 | 0.00 | 6 | 950.00 | -100% | 0 ! | 0.00 | |
| DOUBLEMINT | 0 | 0.00 | 310 | 9,300.00 | ı . | 105 | 2,840.00 | 1 |
| DOVE | 0 | 0.00 | 7 | 2,000.00 | | 0 | 0.00 | i |
| DUREX | 0 | 0.00 | 2 | 600.00 | · | 2 | 500.00 | -100% |
| E-VIPO | 0 | 0.00 | 59 | 2,950.00 | -100% | 0 | 0.00 | |
| EVIAN | 0 | 0.00 | 223 | 42,307.14 | : 1 | 579¦ | 66,897.86 | 1 |
| EXTRA | 0 | 0.00 | 0 | 0.00 | 1 | 19 | 2,565.00 | 1 |
| FERRERO ROCHER | 0 | 0.00 | 3 | 2,900.00 | -100% | 4 | 2,350.00 | -100% |
| FIBISCO | 0 | 0.00 | 26 | 2,080.00 | -100% | 0 ! | 0.00 | |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | | 20 | 4,575.00 | -100% |
| FISHERMAN'S FRIEND | 0 | 0.00 | 53 | 6,360.00 | -100% | 37 | 4,440.00 | -100% |
| FLAMINGO | 0 | 0.00 | 51 | 10,850.00 | -100% | 62 | 15,250.00 | -100% |
| FRITO LAY | 0 | 0.00 | 108 | 17,650.00 | | 115 | 9,075.00 | -100% |
| FRUITELLA | 0 | 0.00 | 57 | 4,560.00 | -100% | 0 | 0.00 | ! ! ! |
| GATORADE | 0 | 0.00 | 139 | 13,900.00 | -100% | 139 | 11,120.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 30 | 5,865.00 | -100% | 397 | 48,928.00 | -100% |
| GODIVA | 0 | 0.00 | 0 | 0.00 | | 11 | 5,500.00 | -100% |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 298 | 42,717.50 | -100% | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 34 | 1,410.00 | -100% | 0 | 0.00 | |
| GREAT TASTE | 0 | 0.00 | 29 | 1,450.00 | -100% | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 35 | 2,650.00 | -100% | 0 | 0.00 | |
| GROOVY | 0 | 0.00 | 15 | 2,540.00 | -100% | 175 | 22,710.00 | -100% |
| GROWERS | 0 | 0.00 | 23 | 2,300.00 | -100% | 14 | 1,800.00 | -100% |
| HARIBO | 0 | 0.00 | 55 | 8,250.00 | -100% | 0 | 0.00 | i ! |
| HAWAIIAN HOST | 0 | 0.00 | 2 | 1,300.00 | -100% | 0 | 0.00 | |
| HERSHEY'S | 0 | 0.00 | 8 | 1,350.00 | -100% | 77 | 14,730.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 27 | 5,400.00 | -100% | 34 | 5,850.00 | -100% |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 5 | 1,340.00 | -100% |
| JACK & JILL | 0 | 0.00 | 102 | 8,112.00 | -100% | 8 | 480.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 107 | 2,250.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 5 | 500.00 | -100% | 0 | 0.00 | |
| KINDER BUENO | 0 | 0.00 | 30 | 3,600.00 | -100% | 77 | 5,775.00 | -100% |
| KINDER JOY | 0 | 0.00 | 17 | 1,500.00 | -100% | 7 | 560.00 | -100% |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | | 14 | 700.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DDL

| BRAND | | t Sales -12/15/2024 | Last | Year 3-12/15/2023 | Inc/Dec% | 201 | 9 -12/15/2019 | Inc/Dec% |
|---------------------|------|------------------------|------|----------------------|--------------|------|------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | ! ! | | | <u>!</u> | | | ! |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 50 | 2,880.00 | -100% |
| LAMPEIN | 0 | 0.00 | 3 | 450.00 | l l | 0 | 0.00 | 1 |
| LAY'S | 0 | 0.00 | 0 | 0.00 | i I | 13 | 3,200.00 | i |
| LEMON DOU | 0 | 0.00 | 8 | 1,200.00 | ' I | 0 | 0.00 | I |
| LEXINGHAM | 0 | 0.00 | 7 | 6,820.00 | ı I | 0 | 0.00 | 1 |
| LINDT | 0 | 0.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| LIPTON | 0 | 0.00 | 0 | 0.00 | 1 | 23 | 1,610.00 | 1 |
| LOACKER | 0 | 0.00 | 35 | 6,170.00 | i I | 53¦ | 7,385.00 | i |
| LOCAL HEADWRAP | 0 | 0.00 | 1 | 400.00 | ' | 13 | 2,800.00 | ļ. |
| LOCAL SCARF | 0 | 0.00 | 2 | 1,198.00 | ı I | 32 | 12,920.00 | 1 |
| LOQI | 0 | 0.00 | 0 | 0.00 | : I | 5 | 4,000.00 | |
| MANZANILLA | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | I |
| MARLBORO | 0 | 0.00 | 206 | 72,100.00 | -100% | 309 | 77,250.00 | i |
| MARS | 0 | 0.00 | 82 | 19,040.00 | ' | 192 | 27,885.00 | 1 |
| MASTER | 0 | 0.00 | 2 | 550.00 | -100% | 0 | 0.00 | |
| MEIJI | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 250.00 | -100% |
| MENTOS | 0 | 0.00 | 138 | 13,700.00 | -100% | 320 | 26,325.00 | -100% |
| MERBA | 0 | 0.00 | 8 | 2,000.00 | -100% | 6 | 1,500.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i I | 26 | 4,375.00 | -100% |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 29 | 1,740.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 4,100.00 | -100% |
| MOGU MOGU | 0 | 0.00 | 39 | 3,900.00 | -100% | 0 | 0.00 | ! |
| MONIEGOLD BANGKOK | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 3,025.00 | -100% |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 10 | 1,430.00 | -100% |
| NISSIN | 0 | 0.00 | 20 | 1,200.00 | -100% | 0 | 0.00 | |
| NIVEA | 0 | 0.00 | 0 | 0.00 | i i | 35 | 7,410.00 | -100% |
| NONGSHIM | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | l I | 14 | 1,820.00 | -100% |
| OFF | 0 | 0.00 | 7 | 2,100.00 | -100% | 4 | 720.00 | -100% |
| OISHI | 0 | 0.00 | 1 | 16.00 | -100% | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 4 | 400.00 | -100% |
| PANDA | 0 | 0.00 | 0 | 0.00 | | 9 | 225.00 | -100% |
| PERRIER WATER | 0 | 0.00 | 5 | 750.00 | -100% | 0 | 0.00 | |
| | | | | | | 1 | | ! ! ! |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DDL

| BRAND | | ent Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------|------|---------------------------|------|----------------------|-------------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | ; 1 1 |
| PH CARE | 0 | 0.00 | 0 | 0.00 | | 3 | 300.00 | -100% |
| PIK-A-PIKEL | 0 | 0.00 | 0 | 0.00 | l l | 3 | 900.00 | 1 |
| PIKNIK | 0 | 0.00 | 4 | 160.00 | i I | 20 | 2,500.00 | i |
| POCARI | 0 | 0.00 | 179 | 21,480.00 | ! | 148 | 12,555.71 | I |
| POCKY | 0 | 0.00 | 13 | 1,360.00 | ı I | 0 | 0.00 | 1 |
| PREMIER | 0 | 0.00 | 514 | 41,074.29 | : 1 | 0 | 0.00 | |
| PRINGLES | 0 | 0.00 | 33 | 9,900.00 | 1 | 21 | 4,200.00 | 1 |
| QUAKER | 0 | 0.00 | 0 | 0.00 | i I | 56¦ | 4,074.00 | i |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | ! | 95 | 9,500.00 | l |
| REDBULL | 0 | 0.00 | 44 | 7,040.00 | 1 | 0 | 0.00 | 1 |
| REXONA | 0 | 0.00 | 2 | 600.00 | : 1 | 0 | 0.00 | ! ! ! |
| RICOA | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 700.00 | -100% |
| ROYAL | 0 | 0.00 | 28 | 2,800.00 | i I | 19 [¦] | 1,425.00 | i |
| RUFFLES | 0 | 0.00 | 12 | 2,304.00 | ' I | 9 | 2,210.00 | 1 |
| SAN MIGUEL | 0 | 0.00 | 44 | 6,600.00 | ı | 120 | 12,000.00 | 1 |
| SANICARE | 0 | 0.00 | 124 | 12,125.00 | : 1 | 9¦ | 745.00 | |
| SAPORITO | 0 | 0.00 | 0 | 0.00 | | 6 | 2,580.00 | 1 |
| SBS | 0 | 0.00 | 1 | 2,500.00 | -100% | 5 | 10,000.00 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 53 | 3,900.00 | -100% |
| SHAMROCK | 0 | 0.00 | 0 | 0.00 | | 44 | 5,700.00 | -100% |
| SISTER | 0 | 0.00 | 33 | 3,300.00 | -100% | 0¦ | 0.00 | i I |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 162 | 164,025.00 | -100% |
| SKITTLES | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 16 l | 1,120.00 | -100% |
| SMARTFOOD | 0 | 0.00 | 2 | 500.00 | -100% | 8 | 1,800.00 | -100% |
| SPRITE | 0 | 0.00 | 36 | 3,600.00 | -100% | 22 | 1,650.00 | -100% |
| STREPSILS | 0 | 0.00 | 67 | 12,060.00 | -100% | 72 | 10,800.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 56 | 1,400.00 | -100% |
| TIC TAC | 0 | 0.00 | 111 | 6,130.00 | -100% | 80 | 4,180.00 | -100% |
| TIFFANY | 0 | 0.00 | 3 | 240.00 | -100% | 0 | 0.00 | |
| TITAYS | 0 | 0.00 | 0 | 0.00 | | 15 | 1,860.00 | -100% |
| TOBLERONE | 0 | 0.00 | 54 | 6,825.00 | -100% | 36¦ | 9,249.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 2 | 840.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 59 | 58,725.00 | -100% | 50 | 46,350.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | ! I | 1 | 200.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DDL

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|--------------|--------------------------|-------|--------------------------|-------------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | + - | | | | <u> </u> | · + - | | ! |
| TROLLI | 0 | 0.00 | 51 | 5,750.00 | -100% | 164 | 30,080.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 2,240.00 | 1 |
| VASELINE | 0 | 0.00 | 3 | 675.00 | i I | 0 | 0.00 | i |
| VICKS | 0 | 0.00 | 10 | 2,060.00 | ! | 12 | 1,620.00 | l |
| VICKY'S | 0 | 0.00 | 0 | 0.00 | 1 1 | 5 | 2,100.00 | 1 |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | : |
| VIEIRA | 0 | 0.00 | 20 | 400.00 | -100% | 0 | 0.00 | |
| VITA COCO | 0 | 0.00 | 53 | 5,300.00 | | 36 | 2,700.00 | i |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | ' | 60 | 6,000.00 | 1 |
| VOORTMAN | 0 | 0.00 | 1 | 400.00 | -100% | 4 | 1,000.00 | 1 |
| WHSMITH BAGS | 0 | 0.00 | 108 | 0.00 | : 1 | 0 | 0.00 | : |
| WILKINS | 0 | 0.00 | 356 | 40,230.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 6 | 745.00 | i |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 7 | 420.00 | 1 |
| 1-OUTRIGHT Total: | 0 | 0.00 | 4,818 | 666,278.93 | -100% | 5,949 | 934,979.57 | 1 |
| 2-CONSIGNE | | | | | | | | |
| BLEEVES | 0 | 0.00 | 2 | 2,400.00 | -100% | 1 | 850.00 | -100% |
| BOY BAWANG | 0 | 0.00 | 3 | 360.00 | -100% | 0 | 0.00 | |
| MAGICMELT | 0 | 0.00 | 185 | 15,435.00 | -100% | 0 | 0.00 | 1 |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | ! ! | 38 | 5,710.00 | -100% |
| ZUMIGUI-C | 0 | 0.00 | 1 | 220.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 0 | 0.00 | 191 | 18,415.00 | -100% | 39 | 6,560.00 | -100% |
| TOTALS: | 0 | 0.00 | 5,009 | 684,693.93 | -100% | 5,988 | 941,539.57 | -100% |
| | | | | | 1 1 1 | ; ; ; | | |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DPD06

| BRAND | | ent Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 | 9 -12/15/2019 | Inc/Dec% |
|--------------------|------|---------------------------|----------|------------------------|----------|--------|------------------|----------|
| | Qty. | Nett | Qty. | 3-12/15/2023 Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | · | | } | | |] |
| 7D | 0 | 0.00 | 0 | 0.00 | | 115 | 27,550.00 | -100% |
| A&W | 0 | 0.00 | 0 | 0.00 | | 12 | 878.57 | 1 |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | | 2¦ | 0.00 | i |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | · | 490 | 36,750.00 | I |
| BADOIT | 0 | 0.00 | 0 | 0.00 | ı . | 34 | 3,400.00 | 1 |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | : 1 | 8¦ | 1,040.00 | |
| BEACH HUT | 0 | 0.00 | 0 | 0.00 | 1 | 18 | 12,615.00 | 1 |
| BOY BAWANG | 0 | 0.00 | 0; 0; | 0.00 | | 38¦ | 1,900.00 | i |
| | 1 | 0.00 | 1 | 0.00 | | 1 | 4,120.00 | l |
| C&H | 0 | 1 | 0; | | ı | 22¦ | | 1 |
| CARRURY | 0 | 0.00 | 0 | 0.00 | | 12 | 33,575.00 | |
| CADEURY | 0 | 0.00 | 0 | 0.00 | | 146¦ | 22,048.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | i | 15 | 975.00 | i |
| CHEETOS | 0 | 0.00 | 0 | 0.00 | ' | 315 | 20,270.00 | 1 |
| CHEF TONY | 0 | 0.00 | 0; | 0.00 | ı | 8; | 1,280.00 | 1 |
| CHIPS AHOY | 0 | 0.00 | 0 | 0.00 | : 1 | 22 | 1,750.00 | |
| CHOCOVRON | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 150.00 | 1 |
| COCA COLA | 0 | 0.00 | 0 | 0.00 | | 237 | 17,690.00 | i i |
| COLGATE | 0 | 0.00 | 0 | 0.00 | · | 36 | 3,600.00 | ı |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 1,900.00 | 1 |
| COOL & CLEAN | 0 | 0.00 | 0 | 0.00 | | 177 | 9,390.00 | |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | 1 | 27 | 1,620.00 | I |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | | 1 | 400.00 | 1 |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 132 | 9,230.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 13 | 12,255.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 0 | 0.00 | | 123 | 7,230.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 7 | 1,750.00 | -100% |
| EVIAN | 0 | 0.00 | 0 | 0.00 | | 574 | 63,708.57 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 25 | 3,375.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 0 | 0.00 | | 17 | 11,860.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | | 7 | 1,280.00 | -100% |
| FISHERMAN'S FRIEND | 0 | 0.00 | 0 | 0.00 | | 50 | 6,000.00 | -100% |
| FISHO | 0 | 0.00 | 0 | 0.00 | | 5 | 348.00 | -100% |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 4 | 1,000.00 | -100% |
| FRITO LAY | 0 | 0.00 | 0 | 0.00 | | 116 | 9,585.00 | -100% |
| | | 1 1 | 1 | | | ; ! | | |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DPD06

| BRAND | | ent Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 | 19 -12/15/2019 | Inc/Dec% |
|---------------------|------|---------------------------|------|------------------------|----------|------------------|-------------------|----------------|
| | Qty. | 4-12/15/2024 Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 14 | 3,215.00 | -100% |
| GATORADE | 0 | 0.00 | 0 | 0.00 | | 235 | 18,800.00 | l |
| GIFT BUSINESS | 0 | 0.00 | 0 | 0.00 | | 198 | 22,703.00 | I |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | 1 | 1! | 0.00 | l |
| GROOVY | 0 | 0.00 | 0 | 0.00 | ı I | 1 | 400.00 | I |
| GROWERS | 0 | 0.00 | 0 | 0.00 | : 1 | 74 | 8,000.00 | ' |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 211 | 35,304.29 | l |
| HYDROFLASK | 0 | 0.00 | 0 | 0.00 | | 6 | 10,240.00 | I |
| ICE BREAKER | 0 | 0.00 | 0 | 0.00 | | 14 | 2,300.00 | l |
| JACK & JILL | 0 | 0.00 | 0 | 0.00 | ı I | 225 | 4,338.00 | I |
| JINRO | 0 | 0.00 | 0 | 0.00 | : 1 | 12¦ | 2,400.00 | : |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 177 | 4,065.00 | l |
| KINDER BUENO | 0 | 0.00 | 0 | 0.00 | i 1 | 18 | 1,350.00 | i |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | ' | 89¦ | 6,955.00 | l |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | ı I | 40 | 2,000.00 | l |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | : 1 | 40¦ 61¦ | 3,610.00 | |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 10 | 1,500.00 | l |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 23¦ | 1,610.00 | i |
| LOACKER | 0 | 0.00 | 0 | 0.00 | | 26¦ | 3,625.00 | I |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | ı | 3 | 1,200.00 | I |
| LOCAL FIEADWRAF | 0 | 0.00 | 0 | 0.00 | : 1 | 22¦ | 7,462.00 | |
| MANTYX | 0 | 0.00 | 0 | 0.00 | | 2 2 | 400.00 | I |
| MARLBORO | 0 | 0.00 | 0 | 0.00 | i 1 | 166¦ | 41,500.00 | ı |
| MARS | 0 | 0.00 | 0 | 0.00 | ' I | 296 | 51,490.00 | ! |
| MENTOS | 0 | 0.00 | 0 | 0.00 | ı | 356 ¹ | 27,620.00 | l |
| MERBA | 0 | 0.00 | | 0.00 | : 1 | 1 | 1,500.00 | : |
| MICHELLE'S OUTRIGHT | 0 | 1 | 0 | | ' | 6¦ | | l |
| MIGHTY BOND | 0 | 0.00 | 0; | 0.00 | | 27 | 5,040.00 | ı |
| | 0 | 0.00 | 0 | 0.00 | | 6 | 585.00 | ! |
| MINUTE MAID | 0 | 0.00 | 0 | 0.00 | 1 | 11¦ | 660.00 | l |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 61 | 5,857.50 | , i |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 42¦ | 13,330.00 | l |
| NIVEA | 0 | 0.00 | 0 | 0.00 | ı | 27 | 7,878.57 | I |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | ' | 29 | 3,770.00 | ! |
| OFF | 0 | 0.00 | 0 | 0.00 | | 21 | 3,660.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DPD06

| BRAND | | nt Sales 4-12/15/2024 | Last Y 12/01/2023- | | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------|------|--------------------------|-----------------------|------|-------------|-------------------------------|-----------|------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| OREO | 0 | 0.00 | 0 | 0.00 | | 10 | 1,000.00 | -100% |
| PANDA | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 225.00 | l |
| PIK-A-PIKEL | 0 | 0.00 | 0 | 0.00 | i I | 2 | 600.00 | I |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | ! | 9 | 1,125.00 | l |
| POCARI | 0 | 0.00 | 0 | 0.00 | 1 | 184 | 15,640.00 | I |
| PRINGLES | 0 | 0.00 | 0 | 0.00 | : 1 | 59 | 7,760.00 | |
| QUAKER | 0 | 0.00 | 0 | 0.00 | 1 1 | 30 | 2,610.00 | l |
| RICOA | 0 | 0.00 | 0 | 0.00 | i I | 15¦ | 1,500.00 | I |
| ROYAL | 0 | 0.00 | 0 | 0.00 | | 9 | 675.00 | l |
| RUFFLES | 0 | 0.00 | 0 | 0.00 | | 66 l | 6,095.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 0 | 0.00 | i i | 135 | 13,471.43 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | | 39 | 3,200.00 | l |
| SAPORITO | 0 | 0.00 | 0 | 0.00 | | 3 | 1,350.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | | 4 | 6,300.00 | -100% |
| SHAMROCK | 0 | 0.00 | 0 | 0.00 | | 26 | 4,470.00 | -100% |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 83 | 76,840.00 | -100% |
| SKITTLES | 0 | 0.00 | 0 | 0.00 | | 29 | 2,030.00 | -100% |
| SMARTFOOD | 0 | 0.00 | 0 | 0.00 | | 9 | 1,237.50 | -100% |
| SPRITE | 0 | 0.00 | 0 | 0.00 | | 51¦ | 3,825.00 | -100% |
| STORCK | 0 | 0.00 | 0 | 0.00 | | 13 | 1,950.00 | -100% |
| STREPSILS | 0 | 0.00 | 0 | 0.00 | l ! | 52 | 7,800.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | i i | 51 | 1,275.00 | -100% |
| TIC TAC | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 48 | 2,800.00 | -100% |
| TITAYS | 0 | 0.00 | 0 | 0.00 | | 33 | 4,650.00 | -100% |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | | 67 | 15,943.00 | -100% |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,260.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | i i | 30 | 36,170.00 | -100% |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | i ! | 168 | 28,022.50 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 63 | 5,040.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 3 | 839.25 | -100% |
| VICKS | 0 | 0.00 | 0 | 0.00 | | 13 | 1,920.00 | -100% |
| VICKY'S | 0 | 0.00 | 0 | 0.00 | | 11 | 4,620.00 | -100% |
| VITA COCO | 0 | 0.00 | 0 | 0.00 | | 35 | 2,625.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 DPD06

| BRAND | Current Sales 12/01/2024-12/15/2024 | | 12/01/2023-12/15/2023 | | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|--|-------------|-----------------------|------|---|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | <u>i</u> | Qty. | Net | |
| 1-OUTRIGHT | i I | 1 | ! | | | i i | | |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | i ! | 62 | 6,200.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 9 | 2,250.00 | -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | ! | 30 | 3,000.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | ! ! | 7 | 850.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 1,200.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | | 0.00 | ; | 6,825 | 913,660.18 | -100% |
| 2-CONSIGNE | 1 1 1 | | | | i 1 1 | | | |
| FUMA | 0 | 0.00 | 0 | 0.00 | 1 | 116 | 25,165.00 | -100% |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | | 2 | 1,550.00 | -100% |
| 2-CONSIGNE Total: | 0 | 0.00 | | 0.00 | : | 118 | 26,715.00 | -100% |
| TOTALS: | 0 | 0.00 | 0 | 0.00 | 1 | 6,943 | 940,375.18 | -100% |
| | | | | | | | | |
| ! ! | | | | | 1 1 1 1 | 1 1 1 | | |
| | | | | | | 1 1 1 1 | | |
| | | | | | 1 1 1 1 | ; ; ; | | |
| 1 | | ! | | | 1 1 1 1 | 1 | | |
| | | | | | 1 | | | |
| | | | | | | | | |
| | | 1 1 1 | | | 1 | | | |
| | | | | | 1 | | | |
| | | | | | 1 | 1 1 1 1 | | |
| | ; | 1 1 1 | 1 1 | | 1 1 1 | ; | | |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | | nt Sales 1-12/15/2024 | | Last Year 12/01/2023-12/15/2023 | | 2019 12/01/2019-1 | 2/15/2019 In | Inc/Dec |
|---------------------|-------|--------------------------|-------|------------------------------------|----------|----------------------|--------------|---------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | 1 | | | 1 | i ! | | |
| PREMIER | 1,530 | 176,792.86 | 1,223 | 97,657.15 | 81% | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 540 | 76,750.00 | 275 | 43,175.00 | 77% | 0 | 0.00 | |
| TRAVEL BLUE | 63 | 74,539.00 | 57 | 68,908.00 | 8% | 0 | 0.00 | |
| EVIAN | 230 | 52,542.86 | 277 | 54,050.00 | -2% | 0 | 0.00 | |
| MARLBORO | 141 | 49,000.00 | 78 | 27,300.00 | 79% | 0 | 0.00 | |
| SKETCHBOOKS | 33 | 40,960.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| POCARI | 250 | 37,500.00 | 204 | 24,480.00 | 53% | 0 | 0.00 | |
| MARS | 192 | 34,260.00 | 82 | 17,300.00 | 98% | 0 | 0.00 | |
| GATORADE | 335 | 33,442.86 | 227 | 22,700.00 | 47% | 0 | 0.00 | |
| COCA COLA | 216 | 24,600.00 | 215 | 23,800.00 | ¦ 3% | 0 | 0.00 | |
| CANDY CORNER | 101 | 23,500.00 | 122 | 27,150.00 | -13% | 0 | 0.00 | |
| FRITO LAY | 272 | 23,210.00 | 97 | 17,758.00 | 30% | 0 | 0.00 | |
| HARIBO | 133 | 19,500.00 | 53 | 7,950.00 | 145% | 0 | 0.00 | |
| LEXINGHAM | 12 | 18,440.00 | 9 | 9,870.00 | 86% | 0 | 0.00 | |
| STREPSILS | 94 | 16,740.00 | 44 | 7,920.00 | 111% | 0 | 0.00 | |
| HERSHEY'S | 96 | 16,520.00 | 21 | 5,158.00 | 220% | 0 | 0.00 | |
| DOUBLEMINT | 414 | 16,360.00 | 328 | 9,840.00 | 66% | 0 | 0.00 | |
| SANICARE | 184 | 16,205.00 | 97 | 9,805.00 | 65% | 0 | 0.00 | |
| MENTOS | 136 | 13,750.00 | 111 | 10,950.00 | 25% | 0 | 0.00 | |
| JACK & JILL | 117 | 11,550.00 | 90 | 7,120.00 | 62% | 0 | 0.00 | |
| BEACH HUT | 11 | 10,300.00 | 12 | 12,000.00 | -14% | 0 | 0.00 | |
| FLAMINGO | 46 | 10,200.00 | 59 | 11,250.00 | -9% | 0 | 0.00 | |
| VITA COCO | 91 | 9,100.00 | 37 | 3,700.00 | 145% | 0 | 0.00 | |
| SMART C | 88 | 8,800.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| TROLLI | 27 | 8,750.00 | 49 | 5,050.00 | 73% | 0 | 0.00 | |
| KINDER BUENO | 77 | 8,640.00 | 56 | 6,720.00 | 28% | 0 | 0.00 | |
| COOL & CLEAN | 82 | 8,200.00 | 114 | 11,400.00 | -28% | 0 | 0.00 | |
| TOBLERONE | 18 | 7,860.00 | 52 | 13,250.00 | -40% | 0 | 0.00 | |
| RICOLA | 52 | 7,800.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| MOGU MOGU | 78 | 7,771.43 | 15 | 1,500.00 | 418% | 0 | 0.00 | |
| DINGDONG | 155 | 7,550.00 | 28 | 1,400.00 | 439% | 0 | 0.00 | |
| GROOVY | 26 | 7,280.00 | 24 | 3,770.00 | 93% | 0 | 0.00 | |
| CHEETOS | 23 | 6,950.00 | 20 | 6,350.00 | 9% | 0 | 0.00 | |
| HAPPY HEARTS-O | 13 | 6,815.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| | | 1 1 | 1 | | | ; | | |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Current 12/01/2024- | 12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec% |
|---------------------|------------------------|------------|------|----------------------|----------|--------------------|------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | į |
| 1-OUTRIGHT | | | | | | 1 | | |
| SISTER | 67 | 6,700.00 | 52 | 5,200.00 | 28% | 0 | 0.00 | |
| SPRITE | 67 | 6,700.00 | 18 | 1,800.00 | 272% | 0 | 0.00 | i i |
| GIFT BUSINESS | 77 | 6,528.00 | 32 | 3,830.00 | 70% | 0 | 0.00 | |
| LOACKER | 33 | 6,148.00 | 19 | 3,280.00 | 87% | 0 | 0.00 | i I |
| FRUITELLA | 56 | 5,700.00 | 32 | 2,560.00 | 122% | 0 | 0.00 | |
| NUTELLA | 16 | 5,600.00 | 0 | 0.00 | l ! | 0 | 0.00 | ! |
| LEMON DOU | 31 | 4,650.00 | 21 | 3,150.00 | 47% | 0 | 0.00 | |
| WANG | 22 | 4,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ROYAL | 42 | 4,200.00 | 53 | 5,300.00 | -20% | 0 | 0.00 | ! ! ! |
| GREEN CROSS | 52 | 4,150.00 | 19 | 1,900.00 | 118% | 0 | 0.00 | |
| KATINKO | 21 | 3,760.00 | 0 | 0.00 | | 0 | 0.00 | |
| NISSIN | 60 | 3,600.00 | 45 | 3,060.00 | ¦ 17% | 0 | 0.00 | |
| OISHI | 40 | 3,240.00 | 44 | 3,580.00 | -9% | 0 | 0.00 | İ |
| HAPPY | 33 | 3,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCKY | 34 | 3,100.00 | 14 | 1,270.00 | 144% | 0 | 0.00 | |
| FERRERO ROCHER | 11 | 3,050.00 | 6 | 3,800.00 | -19% | 0 | 0.00 | |
| VASELINE | 10 | 2,850.00 | 8 | 1,850.00 | ¦ 54% | 0 | 0.00 | |
| C&H | 9 | 2,400.00 | 6 | 1,430.00 | 67% | 0 | 0.00 | I I |
| OFF | 8 | 2,400.00 | 8 | 2,400.00 | 0% | 0 | 0.00 | ! ! |
| GREAT TASTE | 45 | 2,250.00 | 8 | 400.00 | 462% | 0 | 0.00 | |
| WHITEFLOWER | 12 | 2,100.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| KINDER JOY | 21 | 2,000.00 | 21 | 2,100.00 | -4% | 0 | 0.00 | |
| REDBULL | 12 | 1,920.00 | 19 | 3,040.00 | -36% | 0 | 0.00 | ! ! |
| GROWERS | 19 | 1,900.00 | 7 | 700.00 | ' | 0 | 0.00 | ! ! |
| TIC TAC | 26 | 1,560.00 | 67 | 3,880.00 | -59% | 0 | 0.00 | |
| NONGSHIM | 24 | 1,525.00 | 0 | 0.00 | i i | 0 | 0.00 | I I |
| HI-HO | 28 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| FOX'S | 10 | 1,350.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MICHELLE'S OUTRIGHT | 5 | 1,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| PONDS | 2 | 900.00 | 1 | 450.00 | 1 | 0 | 0.00 | 1 |
| PRINGLES | 3 | 900.00 | 39 | 11,700.00 | | 0 | 0.00 | 1 |
| CHUPA CHUPS | 10 | 800.00 | 8 | 800.00 | | 0 | 0.00 | 1 |
| EFFICASCENT | 7 | 700.00 | 1 | 150.00 | i I | 0 | 0.00 | 1 |
| DUREX | 2 | 600.00 | 0 | 0.00 | ! I | 0 | 0.00 | ! |
| | | | 1 | 2.00 | | | | ! |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | Current 9 12/01/2024-1 | 2/15/2024 | Last Y 12/01/2023- | 12/15/2023 | Inc/Dec% | 2019 12/01/2019-12 | 2/15/2019 | Inc/Dec% |
|---------------------|---------------------------|-----------|-----------------------|------------|----------|-----------------------|-----------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | ! |]] | | | 1 | | |
| GILLET | 3 | 450.00 | 0 | 0.00 | | 0 | 0.00 | |
| DESTINATION TRAVEL | 1 | 400.00 | 1 | 400.00 | 0% | 0 | 0.00 | |
| MASTER | 1 | 280.00 | 0 | 0.00 | | 0 | 0.00 | |
| FIBISCO | 3 | 240.00 | 9 | 720.00 | -66% | 0 | 0.00 | |
| METHYL | 1 | 120.00 | 0 | 0.00 | | 0 | 0.00 | |
| CADBURY | 1 | 76.00 | 39 | 6,700.00 | -98% | 0 | 0.00 | |
| ALFONSOS | 0 | 0.00 | 7 | 140.00 | -100% | 0 | 0.00 | |
| BIJOUX TERNER | -1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 33 | 3,000.00 | -100% | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 7 | 560.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 66 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANADA DRY | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 16 | 1,135.00 | -100% | 0 | 0.00 | |
| CHIPS AHOY | 0 | 0.00 | 11 | 1,430.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 12 | 600.00 | -100% | 0 | 0.00 | |
| COPPENRATH | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | |
| DOVE | 0 | 0.00 | 2 | 510.00 | -100% | 0 | 0.00 | |
| E-VIPO | 0 | 0.00 | 84 | 4,200.00 | -100% | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 0 | 0.00 | 50 | 6,000.00 | -100% | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 19 | 1,610.00 | -100% | 0 | 0.00 | |
| HAWAIIAN HOST | 0 | 0.00 | 1 | 650.00 | -100% | 0 | 0.00 | |
| ICE BREAKER | 0 | 0.00 | 14 | 2,700.00 | -100% | 0 | 0.00 | |
| KETTLE KORN | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | |
| LAMPEIN | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | |
| MANZANILLA | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| MERBA | 0 | 0.00 | 3 | 750.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | |
| NESTLE | 0 | 0.00 | 2 | 600.00 | -100% | 0 | 0.00 | |
| OMEGA | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | |
| PERRIER WATER | 0 | 0.00 | 20 | 3,000.00 | -100% | 0 | 0.00 | |
| QUAKER | -1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 6 | 1,980.00 | -100% | 0 | 0.00 | |
| RUFFLES | 0 | 0.00 | 23 | 5,744.00 | -100% | 0 | 0.00 | |
| | | 1 1 | 1 1 | | | ; ! ! | | |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T1 NRTH WIN

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------------|-----------------------|--------------------------|-------|----------------------|-----------------------|-------------------------------|------|----------------|
| | Qty. | Nett | Qty. | Net | 1 _ | Qty. | Net | 1 |
| 1-OUTRIGHT | į į | | 1 | | | į | | |
| SAN MIGUEL | 0 | 0.00 | 82 | 12,300.00 | -100% | 0 | 0.00 | - |
| SKITTLES | 0 | 0.00 | 11 | 1,100.00 | -100% | 0 | 0.00 | I I I |
| SKROSS | -5 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMARTFOOD | 0 | 0.00 | 4 | 1,000.00 | -100% | 0 | 0.00 | ! |
| TIFFANY | 0 | 0.00 | 7 | 560.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 14 | 2,800.00 | -100% | 0 | 0.00 | |
| VICKY'S | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | ! |
| WHSMITH BAGS | 149 | 0.00 | 39 | 0.00 | | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 132 | 10,560.00 | -100% | 0 | 0.00 | |
| WITORS | 0 | 0.00 | 3 | 1,800.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 7,009 | 997,276.00 | 5,298 | 713,410.15 | 39% | 0 | 0.00 | |
| 2-CONSIGNE | | | | | i | | | |
| MAGICMELT | 548 | 45,975.00 | 272 | 22,325.00 | 105% | 0 | 0.00 | |
| CHOWEE | 16 | 3,200.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| BLEEVES | 1 | 1,200.00 | 2 | 2,400.00 | -50% | 0 | 0.00 | ! |
| ZUMIGUI-C | 3 | 660.00 | 2 | 570.00 | 15% | 0 | 0.00 | |
| JABRA | 0 | 0.00 | 0 | 0.00 | i l | 0 | 0.00 | - |
| OTTER BOX | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 568 | 51,035.00 | 276 | 25,295.00 | 101% | 0 | 0.00 | |
| TOTALS: | 7,577 | 1,048,311.00 | 5,574 | 738,705.15 | 41% | 0 | 0.00 | <u> </u> |
| | | | | | 1 | | | |
| | | | | | | | | |
| | - | | | | : 1 1 1 1 | | | |
| | | , | | | 1 1 1 1 | | | |
| | | | | | 1 1 1 1 | | | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|---------------------|------|---------------------------|--------------|--------------------------|---------------|------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | ! |
| 1-OUTRIGHT | | | - - | | <u>!</u> ! | | | ! |
| A&W | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 17 | 1,360.00 | -100% |
| ALFONSOS | 0 | 0.00 | 2 | 200.00 | 1 | 0 | 0.00 | I |
| AMADEO LIQUER | 0 | 0.00 | 0 | 0.00 | i I | 1 | 150.00 | i |
| ANTABAX | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 650.00 | I |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | 1 | 244 | 18,278.57 | I |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | ! I | 3 | 300.00 | |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 2,800.00 | 1 |
| BEACH HUT | 0 | 0.00 | 2 | 1,000.00 | i I | 2 | 1,800.00 | i |
| BENETTON | 0 | 0.00 | 0 | 0.00 | ' I | 0 | 0.00 | 1 |
| BINGGRAE | 0 | 0.00 | 0 | 0.00 | 1 | 97 | 14,640.00 | I |
| BIODERM | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 100.00 | -100% |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 5 | 480.00 | -100% | 0 | 0.00 | i ! |
| C&H | 0 | 0.00 | 0 | 0.00 | | 7 | 1,400.00 | -100% |
| CADBURY | 0 | 0.00 | 3 | 570.00 | -100% | 20 | 2,430.00 | -100% |
| CANDY CORNER | 0 | 0.00 | 29 | 6,650.00 | -100% | 0 | 0.00 | i ! |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| CHEETOS | 0 | 0.00 | 7 | 2,250.00 | -100% | 49 | 5,700.00 | -100% |
| CHIPS AHOY | 0 | 0.00 | 6 | 690.00 | -100% | 21 | 2,300.00 | -100% |
| CHUPA CHUPS | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 11 | 550.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 332 | 36,150.00 | -100% | 503 | 40,240.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 12 | 1,200.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | l ! | 4 | 550.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 88 | 8,800.00 | -100% | 445 | 26,042.86 | -100% |
| COPPENRATH | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | i ! | 26 | 2,080.00 | -100% |
| CRICKET | 0 | 0.00 | 80 | 4,000.00 | -100% | 396¦ | 19,800.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 1 | 201 | 16,080.00 | -100% |
| DINGDONG | 0 | 0.00 | 22 | 1,100.00 | -100% | 106 | 5,300.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 89 | 2,670.00 | -100% | 109 | 4,085.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 250.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 200.00 | -100% |
| EVIAN | 0 | 0.00 | 260 | 49,800.00 | -100% | 934 | 104,275.00 | -100% |
| | | į | | | i I | | | i I |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 24-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 ² | 19 -12/15/2019 | Inc/Dec% |
|---------------------|------|----------------------------|------|----------------------|----------|-----------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | ! |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 4 | 540.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 8,250.00 | 1 |
| FIBISCO | 0 | 0.00 | 20 | 1,600.00 | | 0 | 0.00 | i |
| FISHERMAN'S FRIEND | 0 | 0.00 | 12 | 1,440.00 | ' | 13 | 1,300.00 | ļ |
| FRITO LAY | 0 | 0.00 | 76 | 15,950.00 | ı | 124 | 11,700.00 | 1 |
| FRUITELLA | 0 | 0.00 | 20 | 1,550.00 | | 0 | 0.00 | 1 |
| GATORADE | 0 | 0.00 | 231 | 23,100.00 | -100% | 185 | 14,800.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 0 | 0.00 | | 99¦ | 13,577.00 | -100% |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 629 | 83,510.00 | -100% | 0 ! | 0.00 | |
| GOOD DAY | 0 | 0.00 | 0 | 0.00 | | 11 | 2,200.00 | -100% |
| GOYA | 0 | 0.00 | 27 | 1,100.00 | -100% | 0 | 0.00 | ! ! ! |
| GREAT TASTE | 0 | 0.00 | 27 | 1,350.00 | -100% | 8 | 200.00 | ¦ -100% |
| GROOVY | 0 | 0.00 | 0 | 0.00 | | 1 | 350.00 | -100% |
| GROWERS | 0 | 0.00 | 16 | 1,600.00 | -100% | 15 | 2,040.00 | -100% |
| HARIBO | 0 | 0.00 | 17 | 2,550.00 | -100% | 0 | 0.00 | |
| HERSHEY'S | 0 | 0.00 | 42 | 2,038.00 | -100% | 70 | 9,685.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 11 | 2,100.00 | -100% | 10 | 1,500.00 | -100% |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 2 | 500.00 | -100% |
| JACK & JILL | 0 | 0.00 | 146 | 11,680.00 | -100% | 331 | 19,860.00 | -100% |
| JINRO | 0 | 0.00 | 0 | 0.00 | | 1 | 200.00 | -100% |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | | 2 | 400.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 29 | 980.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 7 | 700.00 | -100% | 0 | 0.00 | |
| KINDER BUENO | 0 | 0.00 | 12 | 1,440.00 | -100% | 25 | 2,500.00 | -100% |
| KINDER JOY | 0 | 0.00 | 16 | 1,380.00 | -100% | 89¦ | 7,120.00 | -100% |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | | 10 | 500.00 | -100% |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | | 249 | 12,775.00 | -100% |
| LAMPEIN | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| LAY'S | 0 | 0.00 | 0 | 0.00 | | 10 | 1,500.00 | -100% |
| LEMON DOU | 0 | 0.00 | 19 | 2,850.00 | -100% | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 1 | 180.00 | -100% | 0 | 0.00 | |
| LOACKER | 0 | 0.00 | 8 | 1,290.00 | -100% | 45 | 5,150.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 1 | 990.00 | -100% |
| LUCKY ME | 0 | 0.00 | 0 | 0.00 | | 248 | 14,535.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 ARR

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec% |
|-------------|------|--------------------------|--------------|----------------------|----------|-----------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | - | | | | | ; ! |
| MANZANILLA | 0 | 0.00 | 1 | 100.00 | -100% | 0¦ | 0.00 | |
| MARLBORO | 0 | 0.00 | 116 | 40,600.00 | | 283 | 70,750.00 | 1 |
| MARS | 0 | 0.00 | 22 | 3,320.00 | | 170 | 20,117.50 | i |
| MENTOS | 0 | 0.00 | 60 | 5,700.00 | | 78 | 5,860.00 | I |
| MERBA | 0 | 0.00 | 4 | 1,000.00 | 1 | 1 | 220.00 | 1 |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 1,200.00 | |
| MOGU MOGU | 0 | 0.00 | 63 | 6,300.00 | -100% | 0 | 0.00 | 1 |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 17 ¦ | 3,180.00 | 1 |
| NESTLE | 0 | 0.00 | 0 | 0.00 | | 52 | 4,990.00 | l |
| NISSIN | 0 | 0.00 | 33 | 1,980.00 | -100% | 28 | 1,400.00 | -100% |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 13 | 3,520.00 | -100% |
| NONGSHIM | 0 | 0.00 | 19 | 3,800.00 | -100% | 260 | 34,420.00 | -100% |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | | 11 [¦] | 1,650.00 | -100% |
| OFF | 0 | 0.00 | 0 | 0.00 | | 4 | 700.00 | -100% |
| OISHI | 0 | 0.00 | 41 | 3,740.00 | -100% | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 28 | 2,800.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| POCARI | 0 | 0.00 | 265 | 31,800.00 | -100% | 351 l | 35,100.00 | -100% |
| POCKY | 0 | 0.00 | 24 | 2,400.00 | -100% | 0 | 0.00 | i I |
| PREMIER | 0 | 0.00 | 1,070 | 85,462.86 | -100% | 0 | 0.00 | |
| PRINGLES | 0 | 0.00 | 33 | 8,400.00 | -100% | 23 | 4,000.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 31 | 2,850.00 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 163 | 16,300.00 | -100% |
| REDBULL | 0 | 0.00 | 43 | 6,880.00 | -100% | 0 | 0.00 | i ! |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 12 | 1,200.00 | -100% |
| ROYAL | 0 | 0.00 | 57 | 5,700.00 | -100% | 12 | 960.00 | -100% |
| RUFFLES | 0 | 0.00 | 15 | 3,200.00 | -100% | 4 | 1,000.00 | -100% |
| SAN MIGUEL | 0 | 0.00 | 189 | 28,350.00 | -100% | 182 | 23,400.00 | -100% |
| SANICARE | 0 | 0.00 | 13 | 1,185.00 | -100% | 15¦ | 940.00 | -100% |
| SELECTA | 0 | 0.00 | 0 | 0.00 | | 201 | 14,950.00 | -100% |
| SISLEY | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| SISTER | 0 | 0.00 | 7 | 700.00 | -100% | 0 | 0.00 | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 2 | 2,100.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 ARR

| BRAND | | ent Sales 24-12/15/2024 | Last | Year 3-12/15/2023 | Inc/Dec% | 201 | 19 -12/15/2019 | Inc/Dec% |
|-------------------|------|----------------------------|-------|----------------------|----------|-------|-------------------|-----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | | | | |
| SKITTLES | 0 | 0.00 | 7 | 700.00 | -100% | 13 | 1,300.00 | -100% |
| SMART C | 0 | 0.00 | 0 | 0.00 | 100,0 | 303 | 18,162.86 | l |
| SMARTFOOD | 0 | 0.00 | 5 | 1,250.00 | -100% | 3 | 675.00 | I |
| SPRITE | 0 | 0.00 | 67 | 6,700.00 | · | 140 | 11,200.00 | l |
| STREPSILS | 0 | 0.00 | 14 | 2,520.00 | ı | 31 | 3,720.00 | I |
| SUGUS | 0 | 0.00 | 0 | 0.00 | : 1 | 16 | 400.00 | |
| TANDUAY | 0 | 0.00 | 0 | 0.00 | | 10 | 1,200.00 | l |
| TIC TAC | 0 | 0.00 | 55 | 2,750.00 | -100% | 14 | 700.00 | I |
| TIFFANY | 0 | 0.00 | 1 | 80.00 | -100% | 0 | 0.00 | l |
| TOBLERONE | 0 | 0.00 | 5 | 500.00 | | 7 | 1,800.00 | l |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 12 | 11,650.00 | : |
| TROLLI | 0 | 0.00 | 29 | 2,700.00 | -100% | 68 | 14,584.50 | l |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | i 1 | 102 ¦ | 8,160.00 | i |
| TY | 0 | 0.00 | 0 | 0.00 | | 21 | 7,004.75 | -100% |
| VASELINE | 0 | 0.00 | 1 | 325.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 1 | 150.00 | -100% | 8 | 1,160.00 | -100% |
| VITA COCO | 0 | 0.00 | 35 | 3,500.00 | -100% | 119 | 9,520.00 | -100% |
| VITA MILK | 0 | 0.00 | 0 | 0.00 | | 37 | 2,220.00 | -100% |
| VITASOY | 0 | 0.00 | 0 | 0.00 | | 45 | 2,700.00 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 187 | 18,689.29 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | | 17 | 2,400.00 | -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 20 | 2,000.00 | -100% |
| WHITE CASTLE | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| WHSMITH BAGS | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | - |
| WILKINS | 0 | 0.00 | 97 | 12,310.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 11 | 1,100.00 | -100% |
| YELLOW TAIL | 0 | 0.00 | 6 | 4,860.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 0 | 0.00 | 4,679 | 552,530.86 | -100% | 7,970 | 779,967.33 | -100% |
| 2-CONSIGNE | | | | | | | | 1 |
| AMERYS | 0 | 0.00 | 17 | 4,100.00 | -100% | 0 | 0.00 | |
| FILIPINIANA | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 | l |
| MAGICMELT | 0 | 0.00 | 137 | 8,620.00 | 1 | 0 | 0.00 | I |
| | | | | | | | | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 ARR

| BRAND | Curren 12/01/2024 | t Sales -12/15/2024 | Last 12/01/2023 | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019 | 19 -12/15/2019 | Inc/Dec% |
|-------------------|----------------------|------------------------|--------------------|----------------------|------------------|----------------------|-------------------|----------------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 2-CONSIGNE Total: | | 0.00 | 154 | 12,720.00 | -100% | 0 | 0.00 | |
| TOTALS: | 0 | 0.00 | 4,833 | 565,250.86 | -100% | 7,970 | 779,967.33 | -100% |
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Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales 24-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19 9-12/15/2019 | Inc/Dec% |
|---------------------|------|----------------------------|-------|----------------------|----------|-----------------|--------------------|----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| A&W | 0 | 0.00 | 0 | 0.00 | 1 1 | 70 | 5,600.00 | -100% |
| ABSOLUT | 0 | 0.00 | 1 | 150.00 | 1 | 1 | 150.00 | 1 |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | i l | 1,549 | 116,153.57 | i |
| BADOIT | 0 | 0.00 | 0 | 0.00 | 1 | 110 | 11,000.00 | I |
| BALCONI | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 1,100.00 | 1 |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 390.00 | 1 |
| BAUDUCCO | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 1,440.00 | 1 |
| BAYONGCIAGA | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | · | 8 | 24,000.00 | 1 |
| BEACH HUT | 0 | 0.00 | 7 | 4,600.00 | 1 | 5 | 4,975.00 | 1 |
| BEATS | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| BENETTON | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BIODERM | 0 | 0.00 | 1 | 100.00 | i I | 0 | 0.00 | i |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | ' | 9 | 900.00 | 1 |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 32 | 3,680.00 | 1 | 0 | 0.00 | 1 |
| BRONCHO | 0 | 0.00 | 9 | 720.00 | : 1 | 0 | 0.00 | |
| C&H | 0 | 0.00 | 13 | 3,040.00 | 1 | 34 | 6,800.00 | 1 |
| CABEAU | 0 | 0.00 | 0 | 0.00 | i I | 24 | 66,000.00 | 1 |
| CADBURY | 0 | 0.00 | 52 | 12,995.00 | 1 | 287 | 50,481.43 | ı |
| CANADA DRY | 0 | 0.00 | 34 | 5,100.00 | 1 1 | 0 | 0.00 | 1 |
| CANDY CORNER | 0 | 0.00 | 361 | 75,700.00 | : 1 | 0 | 0.00 | 1 |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 400.00 | 1 |
| CASINO | 0 | 0.00 | 20 | 1,550.00 | i I | 0 | 0.00 | 1 |
| CHEETOS | 0 | 0.00 | 66 | 20,850.00 | ! | 371 | 32,485.00 | 1 |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | 1 | 31 | 6,200.00 | 1 |
| CHIPS AHOY | 0 | 0.00 | 29 | 3,770.00 | : 1 | 79¦ | 7,751.43 | i |
| CHIVAS REGAL | 0 | 0.00 | 0 | 0.00 | ' I | 0 | 0.00 | 1 |
| CHUPA CHUPS | 0 | 0.00 | 38 | 3,750.00 | 1 | 0 | 0.00 | i |
| CLOUD 9 | 0 | 0.00 | 62 | 3,100.00 | ! | 0 ! | 0.00 | |
| COCA COLA | 0 | 0.00 | 1,178 | 139,950.00 | 1 | 1,249 | 99,920.00 | 1 |
| COMBOS | 0 | 0.00 | 0 | 0.00 | i l | 71 | 9,950.00 | 1 |
| COOL & CLEAN | 0 | 0.00 | 391 | 39,100.00 | 1 | 730 | 43,800.00 | l |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | i I | 137 | 10,960.00 | 1 |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | ' | 554 | 44,320.00 | ! |

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales 24-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec% |
|---------------------|------|----------------------------|-------|----------------------|----------|-----------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | | | | i ! |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 28 | 33,200.00 | -100% |
| DINGDONG | 0 | 0.00 | 55 | 2,750.00 | 1 | 0 | 0.00 | I |
| DOUBLEMINT | 0 | 0.00 | 505 | 15,150.00 | i I | 197 ¦ | 7,125.00 | i |
| DOVE | 0 | 0.00 | 5 | 1,470.00 | ' | 0 | 0.00 | ı |
| DR. GERARD | 0 | 0.00 | 1 | 300.00 | ı I | 0 | 0.00 | |
| DUREX | 0 | 0.00 | 3 | 750.00 | : I | 1 | 250.00 | : |
| EFFICASCENT | 0 | 0.00 | 4 | 600.00 | 1 | 0 | 0.00 | |
| EVIAN | 0 | 0.00 | 701 | 160,700.00 | i I | 2,647 | 302,375.00 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 41 | 5,535.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 17 | 6,300.00 | -100% | 81 | 55,771.43 | -100% |
| FIBISCO | 0 | 0.00 | 91 | 7,280.00 | -100% | 0 | 0.00 | i I |
| FISHERMAN'S FRIEND | 0 | 0.00 | 34 | 5,100.00 | -100% | 62 | 6,200.00 | -100% |
| FISHO | 0 | 0.00 | 0 | 0.00 | 1 | 41 | 6,150.00 | -100% |
| FRITO LAY | 0 | 0.00 | 263 | 48,150.00 | -100% | 901 | 36,400.00 | -100% |
| FRUITELLA | 0 | 0.00 | 46 | 3,735.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | | 15 | 5,490.00 | -100% |
| GATORADE | 0 | 0.00 | 1,032 | 103,200.00 | -100% | 164 | 13,120.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 84 | 21,171.00 | -100% | 649 l | 83,159.00 | -100% |
| GILLET | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | i I |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| GODIVA | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 6,000.00 | -100% |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 3,059 | 492,680.00 | -100% | 0 | 0.00 | ! ! ! |
| GOYA | 0 | 0.00 | 80 | 5,920.00 | -100% | 0 | 0.00 | |
| GREAT TASTE | 0 | 0.00 | 122 | 6,100.00 | -100% | 0 | 0.00 | i ! |
| GREEN CROSS | 0 | 0.00 | 27 | 1,550.00 | -100% | 24 | 2,400.00 | -100% |
| GROOVY | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 2,000.00 | -100% |
| GROWERS | 0 | 0.00 | 52 | 5,200.00 | -100% | 224 | 32,000.00 | -100% |
| HARIBO | 0 | 0.00 | 192 | 28,800.00 | -100% | 0 | 0.00 | |
| HAWAIIAN HOST | 0 | 0.00 | 43 | 27,950.00 | -100% | 0 | 0.00 | 1 |
| HERSHEY'S | 0 | 0.00 | 83 | 22,675.00 | -100% | 172 | 48,610.00 | -100% |
| HYDROFLASK | 0 | 0.00 | 0 | 0.00 | | 4 | 6,860.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 21 | 3,350.00 | -100% | 46 | 7,250.00 | -100% |
| ISLAND GIRL-O | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| JACK & JILL | 0 | 0.00 | 415 | 40,880.00 | -100% | 0 | 0.00 |] |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec% |
|-------------------|------|---------------------------|------|--------------------------|----------------|-----------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | · | | <u> </u> - | | | ! |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | 1 | 132 | 3,600.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 19 | 1,900.00 | 1 | 0 | 0.00 | 1 |
| KINDER BUENO | 0 | 0.00 | 144 | 17,280.00 | i I | 101 | 10,100.00 | i |
| KINDER JOY | 0 | 0.00 | 63 | 5,040.00 | ! | 138 | 13,650.00 | I |
| KISSNY | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 500.00 | 1 |
| KLEENEX | 0 | 0.00 | 0 | 0.00 | ! I | 23 | 1,150.00 | 1 |
| KOPIKO | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| LAMPEIN | 0 | 0.00 | 5 | 750.00 | i l | 0 | 0.00 | i |
| LAY'S | 0 | 0.00 | 0 | 0.00 | · | 121 | 18,400.00 | l |
| LEMON DOU | 0 | 0.00 | 92 | 13,800.00 | 1 | 0 | 0.00 | 1 |
| LEXINGHAM | 0 | 0.00 | 20 | 16,530.00 | : 1 | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 24 | 4,320.00 | 1 | 0 | 0.00 | 1 |
| LOACKER | 0 | 0.00 | 97 | 17,650.00 | i I | 154¦ | 22,125.00 | i |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | ! ! | 3 | 600.00 | 1 |
| LOCAL SCARF | 0 | 0.00 | 1 | 990.00 | ı I | 18 ¹ | 8,424.00 | 1 |
| LOQI | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 2,800.00 | |
| MANTYX | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 897.00 | 1 |
| MANZANILLA | 0 | 0.00 | 5 | 500.00 | i I | 0 | 0.00 | i |
| MARIANI | 0 | 0.00 | 2 | 600.00 | ' | 0 | 0.00 | 1 |
| MARLBORO | 0 | 0.00 | 365 | 127,750.00 | 1 | 389 | 97,250.00 | 1 |
| MARS | 0 | 0.00 | 361 | 71,710.00 | : 1 | 746 | 161,312.86 | |
| MASSIMO | 0 | 0.00 | 2 | 500.00 | 1 | 0 | 0.00 | 1 |
| MAUNA LOA | 0 | 0.00 | 10 | 6,000.00 | i L | 0 | 0.00 | 1 |
| MEGASCENT | 0 | 0.00 | 3 | 750.00 | ! | 0 ! | 0.00 | |
| MENTOS | 0 | 0.00 | 275 | 26,950.00 | 1 | 382 | 27,630.00 | 1 |
| MERBA | 0 | 0.00 | 21 | 5,200.00 | : 1 | 26 | 5,720.00 | ; |
| METHYL | 0 | 0.00 | 1 | 120.00 | 1 | 0 | 0.00 | 1 |
| MIGHTY BOND | 0 | 0.00 | 0 | 0.00 | 1 1 | 3 | 310.00 | 1 |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | ! ! | 1! | 700.00 | ! |
| MOGU MOGU | 0 | 0.00 | 310 | 30,920.00 | 1 | 0 | 0.00 | 1 |
| MONIEGOLD BANGKOK | 0 | 0.00 | 35 | 5,250.00 | i I | 0 | 0.00 | 1 |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | 1 | 34 | 5,010.00 | l |
| NESTLE | 0 | 0.00 | 24 | 8,100.00 | i I | 91 | 30,580.00 | 1 |
| NISSIN | 0 | 0.00 | 204 | 12,240.00 | : 1 | 0 | 0.00 | ! |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales 4-12/15/2024 | | t Year 23-12/15/2023 | Inc/Dec% | 20 | 19)-12/15/2019 | Inc/Dec% |
|---------------|------|---------------------------|----------|-------------------------|----------------|------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | · | | <u> </u> - | | | ! |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 1 1 | 7 | 1,445.00 | -100% |
| NONGSHIM | 0 | 0.00 | 148 | 23,400.00 | 1 | 350 | 58,907.14 | 1 |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | i I | 28 | 4,200.00 | i |
| OFF | 0 | 0.00 | 2 | 600.00 | | 3 | 520.00 | I |
| OISHI | 0 | 0.00 | 267 | 25,740.00 | ı | 0 | 0.00 | 1 |
| OMEGA | 0 | 0.00 | 4 | 800.00 | : 1 | 0 | 0.00 | 1 |
| OREO | 0 | 0.00 | 3 | 900.00 | 1 | 123 | 12,300.00 | 1 |
| PANDA | 0 | 0.00 | 0 | 0.00 | i I | 7 | 175.00 | i |
| PERRIER WATER | 0 | 0.00 | 66 | 9,900.00 | ' I | 0 | 0.00 | 1 |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 | 181 | 28,350.00 | 1 |
| POCARI | 0 | 0.00 | 941 | 112,920.00 | : 1 | 846 | 84,600.00 | |
| POCKY | 0 | 0.00 | 87 | 10,500.00 | 1 | 0, | 0.00 | 1 |
| PREMIER | 0 | 0.00 | 3,642 | 291,245.71 | i I | 0 | 0.00 | i |
| PRINGLES | 0 | 0.00 | 196 | 58,800.00 | ' I | 69 | 13,800.00 | 1 |
| QUAKER | 0 | 0.00 | 0 | 0.00 | 1 | 93 | 10,100.00 | 1 |
| REDBULL | 0 | 0.00 | 77 | 12,320.00 | : 1 | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 4 | 1,320.00 | 1 | 0 | 0.00 | 1 |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | i I | 0 | 0.00 | i |
| ROYAL | 0 | 0.00 | 94 | 9,400.00 | | 32 | 2,560.00 | I |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 1,305.00 | 1 |
| RUFFLES | 0 | 0.00 | 25 | 7,288.00 | : 1 | 32 | 6,600.00 | |
| SAN MIGUEL | 0 | 0.00 | 519 | 77,850.00 | l | 807 | 106,650.00 | I |
| SANICARE | 0 | 0.00 | 70 | 6,015.00 | ı I | 13 | 1,355.00 | 1 |
| SBS | 0 | 0.00 | 1 | 3,300.00 | ' | 3 | 5,200.00 | ! |
| SISLEY | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SISTER | 0 | 0.00 | 45 | 4,500.00 | | 0 | 0.00 | |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 | | 39 | 36,935.00 | 1 |
| SKINNY COW | 0 | 0.00 | 0 | 0.00 | ı I | 0¦ | 0.00 | 1 |
| SKITTLES | 1 | 0.00 | 1 | 4,500.00 | ! | 1 | 5,200.00 | 1 |
| SKROSS | 0 | 0.00 | 45¦ 0 | 4,500.00 | | 52¦ 0¦ | 5,200.00 | 1 |
| SMARTFOOD | | 0.00 | | 2,000.00 | : 1 | 1 | 1,800.00 | 1 |
| | 0 | 1 | 8 | • | | 8¦ 209¦ | | 1 |
| SPRITE | 0 | 0.00 | 90 | 9,000.00 | ı I | 298 | 23,840.00 | 1 |
| STORCK | 0 | 0.00 | 0 | 0.00 | ! I | 20 | 3,000.00 | ! |
| STREPSILS | 0 | 0.00 | 74 | 14,800.00 | -100% | 35 | 4,200.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CEBU T2 DEP

| BRAND | | ent Sales 24-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|-------------------|------|----------------------------|--------|------------------------|-------------|--------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | · | | <u> </u> | | | ! |
| SUGUS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 290 | 7,250.00 | -100% |
| THE GADGET SHOP | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| TIC TAC | 0 | 0.00 | 187 | 10,470.00 | i I | 130 | 6,500.00 | i |
| TIFFANY | 0 | 0.00 | 48 | 3,840.00 | ! | 0 | 0.00 | I |
| TOBLERONE | 0 | 0.00 | 55 | 18,095.00 | 1 1 | 142 | 36,637.14 | 1 |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | : 1 | 12 | 6,000.00 | 1 |
| TRAVEL BLUE | 0 | 0.00 | 280 | 396,772.00 | -100% | 171 | 190,782.25 | 1 |
| TRIPLE-M | 0 | 0.00 | 0 | 0.00 | i I | 36¦ | 9,000.00 | 1 |
| TROLLI | 0 | 0.00 | 187 | 18,070.00 | ! | 685 | 131,177.65 | 1 |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | 1 | 839 l | 67,120.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 |) | 46 | 14,088.50 | -100% |
| VASELINE | 0 | 0.00 | 4 | 850.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 31 | 5,400.00 | -100% | 23 | 3,650.00 | -100% |
| VITA COCO | 0 | 0.00 | 139 | 13,900.00 | -100% | 335 | 26,800.00 | -100% |
| VOLVIC | 0 | 0.00 | 184 | 18,400.00 | -100% | 697 | 69,700.00 | -100% |
| WANG | 0 | 0.00 | 8 | 1,600.00 | -100% | 0 | 0.00 | İ |
| WHISPER | 0 | 0.00 | 0 | 0.00 | 1 | 45 | 4,500.00 | -100% |
| WHSMITH BAGS | 0 | 0.00 | 260 | 0.00 | 1 1 | 2 | 1,148.00 | -100% |
| WILKINS | 0 | 0.00 | 430 | 64,470.00 | -100% | 0 | 0.00 | i I |
| WITORS | 0 | 0.00 | 8 | 4,800.00 | -100% | 0 | 0.00 | |
| WONKA | 0 | 0.00 | 0 | 0.00 | 1 | 26 | 3,108.00 | -100% |
| YANYAN | 0 | 0.00 | 6 | 600.00 | -100% | 24 | 2,400.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | 19,549 | 2,949,381.71 | -100% | 19,581 | 2,608,334.40 | -100% |
| 2-CONSIGNE | | 1 | | | | | | |
| BLEEVES | 0 | 0.00 | 18 | 21,600.00 | -100% | 8 | 8,400.00 | -100% |
| BOY BAWANG | 0 | 0.00 | 13 | 1,560.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | 1 | 332 | 86,135.00 | -100% |
| MAGICMELT | 0 | 0.00 | 164 | 9,840.00 | -100% | 0 | 0.00 | ! ! ! |
| PRAIA PILIPINAS | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,100.00 | -100% |
| ZUMIGUI-C | 0 | 0.00 | 43 | 9,460.00 | -100% | 0 | 0.00 | i ! |
| 2-CONSIGNE Total: | 0 | 0.00 | 238 | 42,460.00 | -100% | 341 | 95,635.00 | -100% |
| TOTALS: | 0 | 0.00 | 19,787 | 2,991,841.71 | -100% | 19,922 | 2,703,969.40 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CLARK DPD

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec |
|---------------------|------|--------------------------|------|----------------------|----------|--------------------|------|---------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | - | | | ! |
| WILKINS | 254 | 30,637.14 | 0 | 0.00 | | 0 | 0.00 | |
| EVIAN | 103 | 22,650.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SKETCHBOOKS | 13 | 14,260.00 | 0 | 0.00 | | 0 | 0.00 | i |
| POCARI | 82 | 12,300.00 | 0 | 0.00 | | 0 | 0.00 | l |
| MARS | 45 | 10,880.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| TRAVEL BLUE | 10 | 10,789.00 | 0 | 0.00 | ! I | 0 | 0.00 | |
| JACK & JILL | 126 | 9,340.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| CANDY CORNER | 29 | 6,700.00 | 0 | 0.00 | | 0 | 0.00 | i |
| COCA COLA | 49 | 5,450.00 | 0 | 0.00 | · | 0 | 0.00 | ı |
| MENTOS | 51 | 5,000.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| TROLLI | 18 | 4,950.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ! |
| COOL & CLEAN | 49 | 4,900.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| GOLDILOCKS OUTRIGHT | 21 | 4,730.00 | 0 | 0.00 | | 0 | 0.00 | i |
| NESTLE | 35 | 4,420.00 | 0 | 0.00 | | 0 | 0.00 | I |
| HARIBO | 29 | 4,200.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| TOBLERONE | 23 | 3,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOTTE | 12 | 3,600.00 | 0 | 0.00 | | 0 | 0.00 | I |
| GIFT BUSINESS | 15 | 3,500.00 | 0 | 0.00 | | 0 | 0.00 | i |
| OISHI | 37 | 3,440.00 | 0 | 0.00 | ' | 0 | 0.00 | ı |
| SAN MIGUEL | 28 | 3,360.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| HAPPY | 32 | 3,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| MOGU MOGU | 26 | 2,600.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CADBURY | 8 | 2,130.00 | 0 | 0.00 | | 0 | 0.00 | i |
| CHIPS AHOY | 28 | 2,115.00 | 0 | 0.00 | · | 0 | 0.00 | 1 |
| FRITO LAY | 17 | 2,040.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| RICOLA | 11 | 1,650.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| BELGIAN | 5 | 1,600.00 | 0 | 0.00 | ' | 0 | 0.00 | l |
| NIKE | 1 | 1,595.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| MERBA | 6 | 1,500.00 | 0 | 0.00 | ' 1 | 0 | 0.00 | 1 |
| DINGDONG | 33 | 1,450.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| DOUBLEMINT | 46 | 1,380.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| KINDER JOY | 14 | 1,300.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| TIC TAC | 21 | 1,260.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| STARBUCKS | 5 | 1,250.00 | 0 | 0.00 | ' | 0 | 0.00 | ı |
| | 3 | .,200.001 | | 0.00 | | | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CLARK DPD

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec |
|---------------------|-------|--------------------------|------|----------------------|----------|--------------------|------|-----------------|
| <u> </u> | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | - | | |]] |
| HERSHEY'S | 7 | 1,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEMON DOU | 8 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | I |
| OFF | 4 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | i |
| VITA COCO | 12 | 1,200.00 | 0 | 0.00 | | 0 | 0.00 | l |
| MICHELLE'S OUTRIGHT | 4 | 1,000.00 | 0 | 0.00 | ı | 0 | 0.00 | I |
| SKITTLES | 11 | 1,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| SANICARE | 8 | 950.00 | 0 | 0.00 | | 0 | 0.00 | I |
| STREPSILS | 5 | 900.00 | 0 | 0.00 | 1 | 0 | 0.00 | i |
| YANYAN | 11 | 900.00 | 0 | 0.00 | | 0 | 0.00 | ı |
| MONDE | 24 | 840.00 | 0 | 0.00 | · I | 0 | 0.00 | 1 |
| REDBULL | 5 | 800.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| MEIJI | 2 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRUITELLA | 5 | 500.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| GREEN CROSS | 5 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| CE BREAKER | 2 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 4 | 400.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| LOACKER | 3 | 390.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 3 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| REXONA | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| PAMPERS | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| SISTER | 3 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPRITE | 3 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| KATINKO | 1 | 220.00 | 0 | 0.00 | | 0 | 0.00 | I I |
| MANZANILLA | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 60 | 0.00 | 0 | 0.00 | | 0 | 0.00 |]] |
| WHSMITH BAGS | 98 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| 1-OUTRIGHT Total: | 1,575 | 209,926.14 | 0 | 0.00 | | 0 | 0.00 |] |
| 2-CONSIGNE | | | | | | | | |
| BLEEVES | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 2 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOTALS: | 1,577 | 212,326.14 | 0 | 0.00 | | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CLARK IPD

| BRAND | Curren 12/01/2024 | t Sales -12/15/2024 | Last Ye 12/01/2023-12 | | Inc/Dec% | 2019 12/01/2019-12 | /15/2019 Inc/ | :/Decº |
|----------------------|----------------------|------------------------|--------------------------|------|-------------|-----------------------|---------------|--------|
| | Qty. | Nett | Qty. | Net | 1 | | Net | |
| 1-OUTRIGHT | | | | | [| · + | | |
| TRAVEL BLUE | 55 | 79,748.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| EVIAN | 350 | 79,450.00 | 0 | 0.00 | | 0 | 0.00 | |
| 7D | 113 | 50,800.00 | o¦ | 0.00 | 1 | 0 | 0.00 | |
| WILKINS | 201 | 30,021.43 | 0 | 0.00 | | 0 ! | 0.00 | |
| CEBU DRIED MANGOES-O | 45 | 27,950.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| JACK & JILL | 352 | 26,020.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| POCARI | 169 | 25,800.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 136 | 24,785.00 | 0 | 0.00 | l I | ο¦ | 0.00 | |
| ABSOLUTE | 277 | 22,160.00 | 0 | 0.00 | | 0 | 0.00 | |
| EMY'S | 55 | 18,200.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKETCHBOOKS | 13 | 18,140.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| COCA COLA | 145 | 16,450.00 | 0 | 0.00 | | 0 | 0.00 | |
| COOL & CLEAN | 162 | 16,200.00 | 0 | 0.00 | l ! | 0 | 0.00 | |
| GATORADE | 161 | 16,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY HEARTS-O | 28 | 15,692.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 142 | 13,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SMART C | 127 | 13,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARS | 77 | 13,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LEXINGHAM | 5 | 10,650.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| PRINGLES | 45 | 9,900.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| LCTI | 29 | 8,900.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| HARIBO | 63 | 8,850.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| SAN MIGUEL | 88 | 8,800.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| NIKE | 4 | 7,975.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| FLAMINGO | 25 | 7,700.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 31 | 7,450.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| NESTLE | 66 | 6,390.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRITO LAY | 53 | 6,220.00 | 0 | 0.00 | | 0 | 0.00 | |
| VOLVIC | 47 | 5,760.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ES | 16 | 5,640.00 | 0 | 0.00 | | 0 | 0.00 | |
| MOGU MOGU | 54 | 5,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY | 56 | 5,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| OISHI | 53 | 5,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 50 | 5,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 | 1 | | | 1 | | |

Period: 12/01/2024-12/15/2024

WH SMITH CLARK IPD

| BRAND | | nt Sales -12/15/2024 | Last Ye 12/01/2023-1 | | Inc/Dec% | 2019 12/01/2019-12 | /15/2010 | Inc/Dec |
|---------------|------|-------------------------|-------------------------|------|-------------|-----------------------|----------|---------|
| | Qty. | Nett | Qty. | Net | | | Net : | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| GIFT BUSINESS | 20 | 4,800.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| GROOVY | 20 | 4,520.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TOBLERONE | 19 | 4,400.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| HERSHEY'S | 24 | 4,330.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| STREPSILS | 23 | 4,140.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| NISSIN | 74 | 4,080.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| DINGDONG | 91 | 3,850.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| RICOLA | 24 | 3,600.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| TROLLI | 25 | 3,460.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| ICE BREAKER | 18 | 3,400.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| SANICARE | 31 | 2,510.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| ROYAL | 25 | 2,500.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SKITTLES | 26 | 2,400.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| C&H | 8 | 2,300.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| REDBULL | 14 | 2,240.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TY | 4 | 2,180.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| TIC TAC | 40 | 2,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| KINDER BUENO | 18 | 2,040.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| DOUBLEMINT | 66 | 1,980.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| LOTTE | 16 | 1,920.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| POCKY | 20 | 1,820.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| KATINKO | 10 | 1,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADG | 4 | 1,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPRITE | 15 | 1,600.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| FOX'S | 2 | 1,500.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| MERBA | 5 | 1,500.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| WHITEFLOWER | 8 | 1,450.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| LEMON DOU | 9 | 1,350.00 | 0 | 0.00 | | 0 | 0.00 | |
| GREEN CROSS | 11 | 1,200.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| SISTER | 12 | 1,200.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| PAPER MACHE | 2 | 1,100.00 | 0 | 0.00 | ; I | 0 | 0.00 | |
| LOACKER | 7 | 1,090.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| WOOD | 1 | 1,000.00 | 0 | 0.00 | ı I | 0¦ | 0.00 | |
| FIBISCO | 14 | 960.00 | 0 | 0.00 | ' | 0; | 0.00 | |
| טטטוטו ו | 14 | 900.00 | U ₁ | 0.00 | | | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH CLARK IPD

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|--------------------|-------|--------------------------|------|------------------------|--------------|-------------------|------------------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | · | | |
| FISHERMAN'S FRIEND | 8 | 960.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| CADBURY | 5 | 850.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| E-VIPO | 17 | 850.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| STARBUCKS | 1 | 750.00 | 0 | 0.00 | | 0 | 0.00 | I |
| LINDT | 9 | 720.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| NONGSHIM | 3 | 600.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| PERRIER WATER | 3 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| YANYAN | 5 | 500.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| FRUITELLA | 4 | 320.00 | 0 | 0.00 | ' | 0 | 0.00 | ı |
| CANADA DRY | 2 | 300.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| FERRERO ROCHER | 1 | 300.00 | 0 | 0.00 | : 1 | 0 | 0.00 | ! |
| CASINO | 2 | 170.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| CALBEE | 2 | 160.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| KINDER JOY | 1 | 100.00 | 0 | 0.00 | ' | 0 | 0.00 | I |
| BUNDLE PROMO | 163 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| WHSMITH BAGS | 932 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 5,157 | 711,491.43 | | 0.00 | ! | 0 | 0.00 | ! |
| 2-CONSIGNE | | | | | 1 | | | |
| CHOWEE | 72 | 12,600.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| BLEEVES | 3 | 3,600.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| 2-CONSIGNE Total: | 75 | 16,200.00 | | 0.00 | + | 0 | 0.00 | 1 |
| TOTALS: | 5,232 | 727,691.43 | 0 | 0.00 | 1 | 0 | 0.00 | |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH LAGUINDINGAN

| BRAND | | t Sales -12/15/2024 | Last ` | Year -12/15/2023 | Inc/Dec% | 2019 12/01/2019-12 |)/15/2010 Ir | nc/Dec |
|---------------------|------|------------------------|--------|---------------------|----------|-----------------------|----------------|--------|
| | Qty. | Nett | Qty. | Net | | Qty. 12/01/2019-12 | Net | |
| 1-OUTRIGHT | | ! ! | | | | | | |
| PREMIER | 466 | 32,480.00 | 798 | 39,694.64 | -18% | 0 | 0.00 | |
| TRAVEL BLUE | 21 | 32,060.00 | 29 | 26,810.00 | 1 | 0 | 0.00 | |
| MENTOS | 192 | 20,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARS | 97 | 14,560.00 | 133 | 24,820.00 | · | 0 | 0.00 | |
| CANDY CORNER | 66 | 14,400.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| POCARI | 97 | 14,400.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| FRITO LAY | 100 | 12,680.00 | 63 | 13,650.00 | 1 | 0 | 0.00 | |
| SANICARE | 75 | 6,350.00 | 16 | 2,070.00 | | 0 | 0.00 | |
| SMART C | 61 | 6,100.00 | 65 | 6,500.00 | ' I | 0 | 0.00 | |
| GATORADE | 53 | 4,480.00 | 196 | 16,140.00 | | 0 | 0.00 | |
| DOUBLEMINT | 148 | 4,290.00 | 61 | 1,830.00 | | 0 | 0.00 | |
| HERSHEY'S | 32 | 4,280.00 | 51 | 12,150.00 | | 0 | 0.00 | |
| CHEETOS | 13 | 3,900.00 | 24 | 7,200.00 | i 1 | 0 | 0.00 | |
| TROLLI | 29 | 3,700.00 | 19 | 2,050.00 | ' | 0 | 0.00 | |
| EVIAN | 19 | 3,600.00 | 71 | 12,900.00 | | 0 | 0.00 | |
| RICOLA | 22 | 3,300.00 | 0 | 0.00 | | 0 | 0.00 | |
| STREPSILS | 17 | 3,060.00 | 0 | 0.00 | | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 15 | 3,000.00 | 15 | 3,000.00 | 0% | 0 | 0.00 | |
| KINDER JOY | 28 | 2,700.00 | 75 | 7,500.00 | -64% | 0 | 0.00 | |
| TIC TAC | 43 | 2,580.00 | 93 | 4,650.00 | -44% | 0 | 0.00 | |
| DINGDONG | 56 | 2,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOBLERONE | 6 | 2,250.00 | 13 | 4,500.00 | -50% | 0 | 0.00 | |
| KINDER BUENO | 19 | 2,040.00 | 13 | 1,440.00 | 41% | 0 | 0.00 | |
| FRUITELLA | 21 | 2,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| FOX'S | 13 | 1,950.00 | 0 | 0.00 | | 0 | 0.00 | |
| HI-HO | 39 | 1,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| VITA COCO | 18 | 1,800.00 | 6 | 600.00 | 200% | 0 | 0.00 | |
| REDBULL | 11 | 1,760.00 | 2 | 0.00 | | 0 | 0.00 | |
| MOGU MOGU | 19 | 1,520.00 | 0 | 0.00 | | 0 | 0.00 | |
| FLAMINGO | 6 | 1,500.00 | 37 | 6,250.00 | -76% | 0 | 0.00 | |
| GIFT BUSINESS | 7 | 1,500.00 | 4 | 750.00 | 100% | 0 | 0.00 | |
| KATINKO | 10 | 1,490.00 | 0 | 0.00 | | 0 | 0.00 | |
| ROYAL | 21 | 1,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| HARIBO | 9 | 1,350.00 | 39 | 5,850.00 | | 0 | 0.00 | |
| | | 1 | i I | | | ; ! | 1 | |

Period: 12/01/2024-12/15/2024

WH SMITH LAGUINDINGAN

| BRAND | | t Sales -12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-12 | 2/15/2019 Ir | nc/Dec% |
|-------------------|-------|------------------------|-------|----------------------|--------------|-----------------------|----------------|---------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| SKITTLES | 12 | 1,200.00 | 10 | 1,000.00 | 20% | 0 | 0.00 | |
| NUTELLA | 3 | 1,050.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SPRITE | 15 | 980.00 | 34 | 2,380.00 | i I | 0 | 0.00 | |
| WHITEFLOWER | 5 | 850.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 5 | 800.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| SISTER | 8 | 800.00 | 16 | 1,500.00 | -46% | 0 | 0.00 | |
| CHIPS AHOY | 6 | 750.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| PRINGLES | 3 | 750.00 | 0 | 0.00 | | 0 | 0.00 | |
| SMARTFOOD | 3 | 750.00 | 0 | 0.00 | | 0 | 0.00 | |
| POCKY | 7 | 700.00 | 31 | 3,300.00 | -78% | 0 | 0.00 | |
| NESTLE | 5 | 640.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| CADBURY | 1 | 350.00 | 5 | 1,400.00 | -75% | 0 | 0.00 | |
| EFFICASCENT | 1 | 150.00 | 8 | 900.00 | -83% | 0 | 0.00 | |
| LAMPEIN | 1 | 150.00 | 4 | 600.00 | -75% | 0 | 0.00 | |
| BIODERM | 1 | 100.00 | 1 | 0.00 | | 0 | 0.00 | |
| FERRERO ROCHER | 1 | 100.00 | 5 | 1,700.00 | -94% | 0 | 0.00 | |
| MANZANILLA | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BUNDLE PROMO | 21 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 0 | 0.00 | 4 | 1,000.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 19 | 950.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 17 | 1,190.00 | -100% | 0 | 0.00 | |
| LEXINGHAM | 0 | 0.00 | 5 | 4,500.00 | -100% | 0 | 0.00 | |
| LOACKER | 0 | 0.00 | 25 | 4,420.00 | -100% | 0 | 0.00 | |
| PEPSI | 0 | 0.00 | 50 | 3,500.00 | -100% | 0 | 0.00 | |
| RUFFLES | 0 | 0.00 | 6 | 1,800.00 | -100% | 0 | 0.00 | |
| THATS FRUTEE | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 22 | 2,800.00 | -100% | 0 | 0.00 | |
| TIGER | 0 | 0.00 | 6 | 240.00 | -100% | 0 | 0.00 | |
| VITA MILK | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | |
| VOORTMAN | 0 | 0.00 | 1 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 0 | 0.00 | 30 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,948 | 227,850.00 | 2,124 | 233,934.64 | -2% | 0 | 0.00 | |
| 2-CONSIGNE | | | | | | | | |
| BLEEVES | 1 | 1,200.00 | 2 | 2,400.00 | -50% | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH LAGUINDINGAN

| 12/01/2024 | -12/15/2024 | 12/01/2023 | Year -12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/ | 15/2019 | Inc/Dec% |
|------------|-------------|---------------------|---------------------|-----------------------|----------------------------|------------------------------|-----------------------------------|
| Qty. | Nett | Qty. | Net | 1 | Qty. N | Vet | |
| 1 | 1,200.00 | 2 | 2,400.00 | -50% | 0 | 0.00 | |
| 1,949 | 229,050.00 | 2,126 | 236,334.64 | -3% | 0 | 0.00 | |
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| | 1 | 1 1,200.00 | 1 1,200.00 2 | 1 1,200.00 2 2,400.00 | 1 1,200.00 2 2,400.00 -50% | 1 1,200.00 2 2,400.00 -50% 0 | 1 1,200.00 2 2,400.00 -50% 0 0.00 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | nc/Dec |
|---------------------|-------|--------------------------|-------|------------------------|--------------|--------------------|------|--------|
| | Qty. | 4-12/15/2024 Nett | Qty. | 3-12/15/2023 Net | | Qty. | Net | |
| 1-OUTRIGHT | | | · | | <u> </u> | | | |
| GOLDILOCKS OUTRIGHT | 7,517 | 1,112,380.00 | 9,543 | 1,067,280.00 | 4% | 0 | 0.00 | |
| TRAVEL BLUE | 287 | 402,529.00 | 390 | 537,630.00 | 1 | 0 | 0.00 | |
| PREMIER | 2,672 | 229,784.00 | 3,279 | 182,375.71 | i I | 0 | 0.00 | |
| RED RIBBON | 2,229 | 196,615.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| EVIAN | 718 | 165,200.00 | 897 | 170,385.71 | ı I | 0 | 0.00 | |
| LEXINGHAM | 65 | 114,470.00 | 49 | 52,720.00 | : I | 0 | 0.00 | |
| SKETCHBOOKS | 88 | 106,090.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| POCARI | 414 | 62,100.00 | 152 | 18,240.00 | i I | 0 | 0.00 | |
| JBL | 27 | 60,300.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| MENTOS | 447 | 49,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| COCA COLA | 425 | 42,500.00 | 664 | 72,750.00 | -41% | 0 | 0.00 | |
| SMART C | 335 | 33,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| VOLVIC | 189 | 28,350.00 | 0 | 0.00 | l l | 0 | 0.00 | |
| FRITO LAY | 151 | 27,390.00 | 95 | 20,550.00 | 33% | 0 | 0.00 | |
| SAN MIGUEL | 179 | 26,850.00 | 442 | 44,200.00 | -39% | 0 | 0.00 | |
| GATORADE | 254 | 25,400.00 | 549 | 54,900.00 | -53% | 0 | 0.00 | |
| HARIBO | 175 | 25,350.00 | 129 | 19,350.00 | ¦ 31% | 0 | 0.00 | |
| SONY | 10 | 25,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 114 | 23,485.00 | 122 | 23,250.00 | 1% | 0 | 0.00 | |
| CANDY CORNER | 83 | 22,400.00 | 288 | 64,450.00 | -65% | 0 | 0.00 | |
| SANICARE | 228 | 21,560.00 | 28 | 4,010.00 | 437% | 0 | 0.00 | |
| JACK & JILL | 215 | 20,800.00 | 570 | 46,720.00 | -55% | 0 | 0.00 | |
| HAPPY HEARTS-O | 34 | 20,114.00 | 0 | 0.00 | | 0 | 0.00 | |
| LEMON DOU | 128 | 19,200.00 | 121 | 17,610.00 | 9% | 0 | 0.00 | |
| COOL & CLEAN | 186 | 18,600.00 | 409 | 40,900.00 | -54% | 0 | 0.00 | |
| FLAMINGO | 81 | 18,100.00 | 62 | 12,950.00 | 39% | 0 | 0.00 | |
| MOGU MOGU | 176 | 17,600.00 | 171 | 17,100.00 | 2% | 0 | 0.00 | |
| REDBULL | 98 | 15,680.00 | 96 | 15,360.00 | 2% | 0 | 0.00 | |
| CADBURY | 79 | 15,125.00 | 56 | 12,350.00 | 22% | 0 | 0.00 | |
| VITA COCO | 149 | 14,900.00 | 134 | 13,250.00 | ¦ 12% | 0 | 0.00 | |
| STREPSILS | 83 | 14,400.00 | 123 | 22,140.00 | -34% | 0 | 0.00 | |
| MARS | 108 | 14,340.00 | 116 | 17,640.00 | -18% | 0 | 0.00 | |
| RICOLA | 87 | 13,050.00 | 0 | 0.00 | | 0 | 0.00 | |
| GROOVY | 50 | 13,010.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 1 | İ | | | ; | 1 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales | | Year | Inc/Dec% | 201 | | Inc/De |
|--------------------|--------------------|----------------------|------|---------------------|--------------|------|--------------------|----------------------|
| | 12/01/2022 Qty. | I-12/15/2024 Nett | Qty. | 3-12/15/2023 Net | | Qty. | -12/15/2019 Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | <u> </u> - - |
| TIC TAC | 203 | 11,700.00 | 50 | 3,250.00 | 260% | | 0.00 | i I |
| TOBLERONE | 49 | 1 | 1 | | | 0¦ | | 1 |
| OISHI | | 10,850.00 | 28 | 5,600.00 | | 0 | 0.00 | i |
| | 142 | 10,400.00 | 80 | 6,420.00 | · | 0; | 0.00 | 1 |
| HERSHEY'S | 69 | 10,130.00 | 43 | 8,055.00 | ı | 0; | 0.00 | 1 |
| [ROLLI | 42 | 9,100.00 | 119 | 12,100.00 | | 0 | 0.00 | 1 |
| KATINKO | 40 | 8,500.00 | 0 | 0.00 | 1 | 0; | 0.00 | 1 |
| CHEETOS | 28 | 8,400.00 | 14 | 4,750.00 | i 1 | 0 | 0.00 | i |
| NESTLE | 73 | 8,360.00 | 1 | 300.00 | ' I | 0 | 0.00 | 1 |
| STARBUCKS | 32 | 8,000.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| FRUITELLA | 80 | 7,500.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| WHITEFLOWER | 42 | 7,300.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| OOUBLEMINT | 239 | 6,960.00 | 95 | 2,850.00 | i . | 0 | 0.00 | i |
| DINGDONG | 155 | 6,950.00 | 80 | 4,000.00 | ' | 0 | 0.00 | 1 |
| CHIPS AHOY | 52 | 6,800.00 | 75 | 9,750.00 | | 0 | 0.00 | 1 |
| INDT | 18 | 6,650.00 | 0 | 0.00 | | 0 | 0.00 | |
| MONDE | 163 | 6,510.00 | 99 | 4,950.00 | 31% | 0 | 0.00 | 1 |
| HAPPY | 60 | 5,900.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SPRITE | 57 | 5,700.00 | 146 | 14,600.00 | -60% | 0 | 0.00 | i 1 |
| NUTELLA | 16 | 5,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 59 | 5,600.00 | 0 | 0.00 | | 0 | 0.00 | i i |
| BROWNIES UNLIMITED | 7 | 5,500.00 | 0 | 0.00 | | 0 | 0.00 | |
| PAPER MACHE | 5 | 5,500.00 | 0 | 0.00 | | 0 | 0.00 | İ |
| FISHERMAN'S FRIEND | 47 | 5,160.00 | 103 | 12,360.00 | -58% | 0 | 0.00 | |
| (INDER BUENO | 42 | 5,040.00 | 52 | 6,240.00 | -19% | 0 | 0.00 | 1 |
| /ANYAN | 44 | 5,040.00 | 36 | 3,600.00 | 40% | 0 | 0.00 | |
| .OACKER | 32 | 4,970.00 | 59 | 7,800.00 | -36% | 0 | 0.00 | 1 |
| RUFFLES | 16 | 4,800.00 | 9 | 2,960.00 | 62% | 0 | 0.00 | i |
| VOOD | 3 | 4,500.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ROYAL | 43 | 4,300.00 | 176 | 17,600.00 | -75% | 0 ! | 0.00 | ! |
| C&H | 15 | 4,050.00 | 23 | 4,580.00 | 1 | 0 | 0.00 | 1 |
| IINRO | 20 | 4,000.00 | 37 | 7,400.00 | | 0 | 0.00 | |
| GIFT BUSINESS | 14 | 3,500.00 | 3 | 175.00 | | 0 | 0.00 | 1 |
| MERBA | 10 | 3,000.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| SABROSO | 2 | 3,000.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| | - | 3,000.001 | | 0.00 | | | 0.00 | i I |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -12/15/2024 | | : Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | c/Dec% |
|---------------------|------|------------------------|------|------------------------|--------------|--------------------|-------|--------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net : | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| LOTTE | 24 | 2,760.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| FOX'S | 19 | 2,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| POCKY | 29 | 2,700.00 | 1 | 280.00 | i I | 0 | 0.00 | |
| SMARTFOOD | 10 | 2,500.00 | 0 | 0.00 | · | 0 | 0.00 | |
| M.Y. SAN | 42 | 2,460.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| PRINGLES | 10 | 2,200.00 | 44 | 9,680.00 | : I | 0 | 0.00 | |
| GENERIC MERCHANDISE | 8 | 2,100.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CALBEE | 19 | 2,090.00 | 55 | 4,400.00 | i I | 0 | 0.00 | |
| CASINO | 22 | 1,780.00 | 11 | 875.00 | ' | 0 | 0.00 | |
| BC NEW YORKERS | 7 | 1,750.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FERRERO ROCHER | 6 | 1,650.00 | 2 | 2,400.00 | : I | 0 | 0.00 | |
| HAITAI | 8 | 1,440.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GREEN CROSS | 13 | 1,300.00 | 23 | 1,900.00 | i I | 0 | 0.00 | |
| VICKS | 8 | 1,200.00 | 12 | 1,800.00 | · | 0 | 0.00 | |
| SISTER | 10 | 1,000.00 | 43 | 4,300.00 | 1 | 0 | 0.00 | |
| BEACH HUT | 1 | 900.00 | 4 | 2,200.00 | : I | 0 | 0.00 | |
| BIODERM | 8 | 800.00 | 3 | 300.00 | 1 | 0 | 0.00 | |
| FILIPINIANA-O | 2 | 760.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| OFF | 2 | 600.00 | 1 | 300.00 | 100% | 0 | 0.00 | |
| GOYA | 5 | 500.00 | 70 | 7,000.00 | -92% | 0 | 0.00 | |
| KINDER JOY | 5 | 500.00 | 21 | 2,030.00 | -75% | 0 | 0.00 | |
| RHEA ACEITE | 4 | 400.00 | 0 | 0.00 | | 0 | 0.00 | |
| ANOMEO | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | |
| LAMPEIN | 2 | 300.00 | 3 | 450.00 | -33% | 0 | 0.00 | |
| PAMPERS | 2 | 300.00 | 0 | 0.00 | | 0 | 0.00 | |
| APPLE | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| BATH & BODY WORKS | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 | |
| BRONCHO | 0 | 0.00 | 1 | 80.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 104 | 0.00 | 1 | 995.00 | -100% | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 12 | 1,200.00 | | 0 | 0.00 | |
| DUREX | 0 | 0.00 | 2 | 600.00 | i I | 0 ¦ | 0.00 | |
| EFFICASCENT | 0 | 0.00 | 6 | 900.00 | | 0 | 0.00 | |
| FIBISCO | 0 | 0.00 | 80 | 5,800.00 | ı I | 0 | 0.00 | |
| FIT BAR | 0 | 0.00 | 12 | 1,200.00 | ! | 0 | 0.00 | |
| | | 1 | i | , | ! ! | | ! | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-12 | 2/15/2019 Ind | nc/Dec% |
|---------------------|-------------|--------------------------|--------|------------------------|------------|-----------------------|---------------|---------|
| İ | Qty. | Nett | Qty. | Net | i ! | Qty. | Net | |
| 1-OUTRIGHT | i ! | 1 1 | 1 | | | į | | |
| GROWERS | 0 | 0.00 | 76 | 7,600.00 | -100% | 0 | 0.00 | |
| ICE BREAKER | 0 | 0.00 | 54 | 10,800.00 | -100% | 0 | 0.00 | |
| KETTLE KORN | 0 | 0.00 | 29 | 2,900.00 | -100% | 0 | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 2 | 1,389.00 | -100% | 0 | 0.00 | |
| LUIS FELIPE EDWARDS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| MANZANILLA | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| METHYL | 0 | 0.00 | 2 | 240.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 38 | 5,700.00 | -100% | 0 | 0.00 | |
| NISSIN | 0 | 0.00 | 55 | 3,850.00 | -100% | 0 | 0.00 | |
| OKAMOTO | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OMEGA | 0 | 0.00 | 3 | 600.00 | -100% | 0 | 0.00 | |
| PERRIER WATER | 0 | 0.00 | 41 | 6,150.00 | -100% | 0 | 0.00 | |
| REXONA | 0 | 0.00 | 13 | 3,900.00 | -100% | 0 | 0.00 | |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| THE GADGET SHOP | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| THE KASE | 0 | 0.00 | 2 | 0.00 | 1 | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 19 | 1,900.00 | -100% | 0 | 0.00 | |
| TY | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHSMITH BAGS | 3,181 | 0.00 | 132 | 0.00 | 1 1 | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 23,552 | 3,270,382.00 | 20,689 | 2,781,470.42 | ; ; 17% | 0 | 0.00 | |
| 2-CONSIGNE | 1 1 1 | | | | | | | |
| MUHLACH | 859 | 425,600.00 | 734 | 341,600.00 | 24% | 0 | 0.00 | |
| 7D CONSIGN | 482 | 151,970.00 | 243 | 76,590.00 | 98% | 0 | 0.00 | |
| 7D PASPACK | 39 | 93,600.00 | 54 | 105,160.00 | -10% | 0 | 0.00 | |
| EMY'S-C | 288 | 84,790.00 | 182 | 35,280.00 | 140% | 0 | 0.00 | |
| LCTI | 400 | 78,900.00 | 194 | 29,790.00 | 164% | 0 | 0.00 | |
| CEBU LUCKY | 317 | 68,790.00 | 116 | 67,340.00 | 2% | 0 | 0.00 | |
| JOANNA | 293 | 64,810.00 | 110 | 35,200.00 | 84% | 0 | 0.00 | |
| FILIPINIANA | 155 | 40,440.00 | 598 | 145,050.00 | -72% | 0 | 0.00 | |
| ADG | 151 | 37,460.00 | 239 | 45,350.00 | -17% | 0 | 0.00 | |
| ES | 97 | 37,125.00 | 43 | 12,090.00 | 207% | 0 | 0.00 | |
| BAHAGHARI | 186 | 36,180.00 | 241 | 40,320.00 | -10% | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 110 | 35,540.00 | 59¦ | 21,010.00 | : I | 0 | 0.00 | |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T1 DEP

| BRAND | | t Sales -12/15/2024 | Last Year 12/01/2023-12/15/2023 | | Inc/Dec% | 201 | 9 -12/15/2019 Inc/De |
|---------------------------|------|------------------------|------------------------------------|-----------|----------|-------------|-------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net |
| 2-CONSIGNE | | | | | <u> </u> | | |
| EDNA'S | 157 | 24,600.00 | 75 | 11,510.00 | 113% | 0 | 0.00 |
| JOVYS | 75 | 23,855.00 | 57 | 33,300.00 | | 0 | 0.00 |
| ABE KENI | 77 | 23,805.00 | 156 | 40,295.00 | | 0 | 0.00 |
| MARISSA | 133 | 21,620.00 | 181 | 24,600.00 | · | 0 | 0.00 |
| LA2PU | 83 | 20,600.00 | 17 | 2,720.00 | ı | 0 | 0.00 |
| LOLA NUTTYS | 64 | 20,330.00 | 0 | 0.00 | : 1 | 0 | 0.00 |
| BONG BONG'S CONSIGN | 97 | 17,990.00 | 327 | 58,140.00 | 1 | 0 | 0.00 |
| JUAN | 41 | 17,220.00 | 0 | 0.00 | | 0 | 0.00 |
| AIZA'S | 45 | 10,170.00 | 72 | 14,850.00 | ' I | 0 | 0.00 |
| ILOCOS CHICHACORN | 31 | 9,920.00 | 52 | 13,000.00 | ı | 0 | 0.00 |
| CHOWEE | 42 | 8,400.00 | 0 | 0.00 | | 0 | 0.00 |
| G`S DELIGHT | 27 | 7,290.00 | 0 | 0.00 | | 0 | 0.00 |
| CEBU DRIED MANGOES | 24 | 6,720.00 | 124 | 97,550.00 | i 1 | 0 | 0.00 |
| MARKYS | 26 | 5,480.00 | 48 | 8,240.00 | ' | 0 | 0.00 |
| CEBU BRAND | 12 | 4,200.00 | 25 | 6,500.00 | 1 | 0 | 0.00 |
| PHIL. BRAND DRIED MANGOES | 40 | 4,000.00 | 0 | 0.00 | | 0 | 0.00 |
| ZUMIGUI-C | 14 | 3,730.00 | 18 | 4,610.00 | 1 | 0 | 0.00 |
| BLEEVES | 3 | 3,600.00 | 12 | 14,400.00 | · I | 0 | 0.00 |
| CHOCOVRON | 18 | 2,480.00 | 29 | 3,800.00 | ' | 0 ! | 0.00 |
| CEBU DRIED | 16 | 1,760.00 | 99 | 18,200.00 | 1 | 0 | 0.00 |
| CACAO | 3 | 1,260.00 | 0 | 0.00 | | 0 | 0.00 |
| PEANUT BRITTLE | 6 | 720.00 | 96 | 8,520.00 | -91% | 0 | 0.00 |
| BOY BAWANG | 4 | 480.00 | 0 | 0.00 | | 0 | 0.00 |
| THE RAINS | 1 | 420.00 | 4 | 1,120.00 | -62% | 0 | 0.00 |
| KAT-LEINE'S | 1 | 360.00 | 0 | 0.00 | | 0 | 0.00 |
| ADDAS | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 |
| MAGICMELT | 1 | 225.00 | 0 | 0.00 | | 0 ! | 0.00 |
| CHRISTINE | 0 | 0.00 | 38 | 4,560.00 | -100% | 0 | 0.00 |
| DAVAO SWEET | 0 | 0.00 | 9 | 1,620.00 | -100% | 0 | 0.00 |
| EMERALD | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 |
| JABRA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 |
| KING | 0 | 0.00 | 9 | 2,700.00 | -100% | 0 | 0.00 |
| MBD | 0 | 0.00 | 7 | 3,150.00 | -100% | 0 | 0.00 |
| PANGILINAN`S | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 |
| | | 1 1 | j I | | | ; ! ! | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T1 DEP

| BRAND | | nt Sales | | Year | Inc/Dec% | | 119 | Inc/Dec |
|---------------|-------------------|--------------|-------------|--------------|-------------|-------------|--------------|-----------------------|
| | | 4-12/15/2024 | | 3-12/15/2023 | | | 9-12/15/2019 | |
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 2-CONSIGNE | | ; ! | | | i I | | | |
| RICAH | 0¦ | 0.00 | 3 | 825.00 | -100% | 0¦ | 0.00 | |
| RUBY | 0 | 0.00 | 41 | 6,570.00 | -100% | 0 | 0.00 | I I |
| SEVILLA'S | 0 | 0.00 | 1 | 140.00 | -100% | 0 | 0.00 | |
| SNACKERS | 0 | 0.00 | 19 | 3,325.00 | -100% | 0 | 0.00 | I I |
| VHONYTIFF | 0 | 0.00 | 48 | 7,920.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE To | <i>tal:</i> 4,419 | 1,396,790.00 | 4,380 | 1,346,945.00 | 3% | 0 | 0.00 | 1 — — — — — I I |
| TOTAL | S: 27,971 | 4,667,172.00 | 25,069 | 4,128,415.42 | 13% | 0 | 0.00 | |
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Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales 1-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 201 | 19)-12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|------|--------------------------|---------------|-------|--------------------|--|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u>. </u> |
| 1-OUTRIGHT | | | · | | <u>!</u> ! | | | ! ! |
| TRAVEL BLUE | 62 | 52,440.00 | 42 | 45,140.00 | 16% | 0 | 0.00 | |
| GOLDILOCKS OUTRIGHT | 233 | 44,850.00 | 249 | 41,935.00 | l l | 0 | 0.00 | 1 |
| PREMIER | 440 | 36,701.43 | 418 | 20,871.42 | i I | 0 | 0.00 | i |
| GIFT BUSINESS | 153 | 9,945.00 | 9 | 2,070.00 | ' | 0 | 0.00 | ļ |
| SKETCHBOOKS | 9 | 9,700.00 | 2 | 2,500.00 | ı I | 0 | 0.00 | 1 |
| EVIAN | 39 | 9,000.00 | 20 | 3,500.00 | : 1 | 0 | 0.00 | |
| NESTI DANTE | 36 | 8,150.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| GROOVY | 37 | 6,550.00 | 29 | 4,780.00 | i I | 0 | 0.00 | i |
| FLAMINGO | 28 | 5,900.00 | 56 | 10,150.00 | ' | 0 | 0.00 | 1 |
| COCA COLA | 42 | 5,000.00 | 39 | 3,870.00 | ı I | 0 | 0.00 | 1 |
| SAN MIGUEL | 41 | 4,920.00 | 60 | 6,000.00 | : I | 0 | 0.00 | |
| POCARI | 31 | 4,650.00 | 25 | 3,000.00 | 1 | 0 | 0.00 | |
| TROLLI | 15 | 4,500.00 | 5 | 550.00 | i I | 0 | 0.00 | i I |
| VERSACE | 1 | 4,250.00 | 0 | 0.00 | | 0 | 0.00 | |
| FRITO LAY | 83 | 3,720.00 | 16 | 1,950.00 | 90% | 0 | 0.00 | |
| CANDY CORNER | 19 | 3,600.00 | 19 | 4,180.00 | -13% | 0 | 0.00 | |
| LEXINGHAM | 3 | 3,550.00 | 3 | 3,750.00 | -5% | 0 ! | 0.00 | |
| MENTOS | 33 | 3,200.00 | 10 | 1,000.00 | 220% | 0 | 0.00 |] |
| CABEAU | 2 | 3,000.00 | 0 | 0.00 | i i | 0 | 0.00 | ! ! ! |
| HERSHEY'S | 14 | 2,860.00 | 41 | 5,156.00 | -44% | 0 | 0.00 | |
| ELIZABETH ARDEN | 2 | 2,635.00 | 0 | 0.00 | l ! | 0 | 0.00 | ! ! |
| TOBLERONE | 12 | 2,550.00 | 38 | 5,975.00 | -57% | 0 | 0.00 | |
| MARS | 36 | 2,172.00 | 15 | 2,720.00 | -20% | 0 | 0.00 | |
| CLINIQUE | 1 | 2,125.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| CADBURY | 10 | 2,000.00 | 4 | 925.00 | 116% | 0 | 0.00 | |
| SBS | 6 | 1,980.00 | 1 | 1,800.00 | 10% | 0 | 0.00 | |
| COOL & CLEAN | 19 | 1,900.00 | 24 | 2,400.00 | -20% | 0 | 0.00 | ! ! ! |
| NESTLE | 17 | 1,790.00 | 3 | 900.00 | 98% | 0 | 0.00 | |
| GATORADE | 17 | 1,700.00 | 35 | 3,500.00 | -51% | 0 | 0.00 | i ! |
| OISHI | 19 | 1,596.00 | 17 | 780.00 | 104% | 0 | 0.00 | |
| POCKY | 18 | 1,500.00 | 2 | 200.00 | 650% | 0 | 0.00 | |
| ZAINI | 6 | 1,480.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 12 | 1,440.00 | 2 | 240.00 | 500% | 0 | 0.00 | |
| ICE BREAKER | 7 | 1,400.00 | 2 | 400.00 | 250% | 0 | 0.00 | i ! |
| | | 1 | ! | | 1 | : | | |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 (S32)

| BRAND | | nt Sales I-12/15/2024 | | Last Year 12/01/2023-12/15/2023 | | 201 | 9 -12/15/2019 Ind | nc/Dec |
|---------------------|------|--------------------------|------|------------------------------------|----------------------|------|------------------------|--------|
| | Qty. | Nett | Qty. | Net | i | Qty. | Net | |
| 1-OUTRIGHT | | | · | | <u> </u> - - | | | |
| HARIBO | 9 | 1,350.00 | 13 | 1,950.00 | -30% | 0 | 0.00 | |
| MOGU MOGU | 13 | 1,300.00 | 19 | 1,900.00 | I | 0 | 0.00 | |
| LINDT | 6 | 1,290.00 | 0 | 0.00 | i | 0 | 0.00 | |
| HAPPY | 12 | 1,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| TY | 2 | 990.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| CROCO | 6 | 900.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| GENERIC MERCHANDISE | 2 | 800.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| REDBULL | 5 | 800.00 | 5 | 800.00 | i | 0 | 0.00 | |
| LOTTE | 6 | 750.00 | 0 | 0.00 | | 0 | 0.00 | |
| STARBUCKS | 3 | 750.00 | 0 | 0.00 | ı I | 0 | 0.00 | |
| JACK & JILL | 7 | 700.00 | 20 | 1,600.00 | : I | 0 | 0.00 | |
| VITA COCO | 7 | 700.00 | 17 | 1,700.00 | l | 0 | 0.00 | |
| CHIPS AHOY | 5 | 600.00 | 2 | 160.00 | i | 0 | 0.00 | |
| FRUITELLA | 6 | 600.00 | 5 | 400.00 | ' | 0 | 0.00 | |
| HAPPY HEARTS-O | 2 | 598.00 | 0 | 0.00 | ı | 0 | 0.00 | |
| LOQI | 1 | 560.00 | 3 | 1,680.00 | : I | 0 | 0.00 | |
| PERRIER WATER | 3 | 450.00 | 5 | 750.00 | l | 0 | 0.00 | |
| PRINGLES | 2 | 440.00 | 8 | 1,225.00 | i I | 0 | 0.00 | |
| KINDER BUENO | 7 | 420.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| TIC TAC | 7 | 420.00 | 18 | 900.00 | 1 | 0 | 0.00 | |
| C&H | 1 | 300.00 | 2 | 530.00 | : I | 0 | 0.00 | |
| DINGDONG | 7 | 300.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| SPRITE | 3 | 300.00 | 5 | 500.00 | -40% | 0 | 0.00 | |
| MERBA | 1 | 250.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| SMARTFOOD | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| LOACKER | 1 | 220.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHUPA CHUPS | 2 | 200.00 | 1 | 80.00 | | 0 ! | 0.00 | |
| KINDER JOY | 2 | 200.00 | 1 | 100.00 | 100% | 0 | 0.00 | |
| ROYAL | 2 | 200.00 | 4 | 400.00 | | 0 | 0.00 | |
| STREPSILS | 1 | 180.00 | 17 | 3,060.00 | 1 | 0 | 0.00 | |
| SMART C | 1 | 100.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT | 0 | 0.00 | 3 | 1,000.00 | | 0 | 0.00 | |
| BIODERM | 0 | 0.00 | 1 | 100.00 | ı | 0 | 0.00 | |
| BUNDLE PROMO | 14 | 0.00 | 0 | 0.00 | ' | 0 | 0.00 | |
| | | 1 | į | | | | 1 1 | |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 (S32)

| BRAND | | t Sales -12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019- | | Inc/Dec% |
|--------------------|-------|------------------------|------------|------------------------|--------------|--------------------|------|----------|
| i | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| CALBEE | 0 | 0.00 | 2 | 160.00 | -100% | 0 | 0.00 | |
| CASINO | 0 | 0.00 | 5 | 365.00 | 1 | 0 | 0.00 | |
| CHEETOS | 0 | 0.00 | 3 | 420.00 | i I | 0 | 0.00 | |
| CLOUD 9 | 0 | 0.00 | 1 | 50.00 | ! | 0 | 0.00 | |
| DELFI | 0 | 0.00 | 3 | 300.00 | ı I | 0 | 0.00 | |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 1,100.00 | : I | 0 | 0.00 | |
| DOUBLEMINT | 0 | 0.00 | 19 | 570.00 | 1 | 0 | 0.00 | |
| EFFICASCENT | 0 | 0.00 | 5 | 600.00 | i I | 0 | 0.00 | |
| FERRERO ROCHER | 0 | 0.00 | 1 | 700.00 | ' I | 0 | 0.00 | |
| FIBISCO | 0 | 0.00 | 3 | 240.00 | ı I | 0 | 0.00 | |
| FILIPINIANA-O | 0 | 0.00 | 2 | 850.00 | : I | 0 | 0.00 | |
| GILLET | 0 | 0.00 | 3 | 450.00 | 1 | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 2 | 200.00 | i I | 0 | 0.00 | |
| GREEN CROSS | 0 | 0.00 | 9 | 700.00 | ' | 0 | 0.00 | |
| GROWERS | 0 | 0.00 | 1 | 100.00 | ı I | 0 | 0.00 | |
| HENNESSY | 0 | 0.00 | 1 | 3,500.00 | -100% | 0 | 0.00 | |
| JOHNNIE WALKER | 0 | 0.00 | 3 | 6,600.00 | -100% | 0 | 0.00 | |
| KETTLE KORN | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| LEMON DOU | 0 | 0.00 | 4 | 600.00 | -100% | 0 | 0.00 | |
| LISTERINE | 0 | 0.00 | 2 | 360.00 | -100% | 0 | 0.00 | |
| LOCAL HEADWRAP | 0 | 0.00 | 2 | 800.00 | -100% | 0 | 0.00 | |
| LOCAL SCARF | 0 | 0.00 | 3 | 1,548.00 | -100% | 0 | 0.00 | |
| MANZANILLA | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| MIGHTY BOND | 0 | 0.00 | 1 | 170.00 | -100% | 0 | 0.00 | |
| NISSIN | 0 | 0.00 | 5 | 350.00 | -100% | 0 | 0.00 | |
| PAMPERS | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| RUFFLES | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| SANICARE | 0 | 0.00 | 24 | 2,450.00 | -100% | 0 | 0.00 | |
| SISTER | 0 | 0.00 | 6 | 600.00 | -100% | 0 | 0.00 | |
| SKITTLES | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 6 | 580.00 | -100% | 0 | 0.00 | |
| VICKS | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| WHSMITH BAGS | 332 | 0.00 | 541 | 595.00 | -100% | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,982 | 270,772.43 | 2,005 | 225,535.42 | 20% | | 0.00 | |
| | · I | 1 | , <u> </u> | • | 1 | 1 | | |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 (S32)

| 12/01/2024-12/15/2024 12/01/2023-12/15/2023 12/01/2019-12/15/2019 Qty. Net Qty. | Inc/Dec | | 2019 | nc/Dec% | | Last Year 12/01/2023-12/15/2023 | | Current | BRAND |
|--|---------|------|------|---------|------------|------------------------------------|------------|---------|---|
| 2-CONSIGNE 2-CONSIGNE 2-CONSIGNE 0 | 1 | | | | | | | | <u> </u> |
| PRAIA PILIPINAS 41 2,460.00 0 0.00 0 0.00 HEYS 1 1,600.00 0 0.00 0 0.00 BLEEVES 1 1,200.00 0 0.00 0 0.00 7D CONSIGN 0 0.00 39 8,400.00 -100% 0 0.00 ABE KENI 0 0.00 3 375.00 -100% 0 0.00 ADG 0 0.00 3 375.00 -100% 0 0.00 BAHAGHARI 0 0.00 10 1,800.00 -100% 0 0.00 BONG BONG'S CONSIGN 0 0.00 3 440.00 -100% 0 0.00 CEBU DRIED 0 0.00 13 2,115.00 -100% 0 0.00 CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 540.00 -100% | | | | ŀ | | | | | 2-CONSIGNE |
| HEYS | ol | 0.00 | 0 | | 0.00 | 0 | 2 460 00 | 41 | |
| BLEEVES 1 1,200.00 0 0.00 0.00 | 1 | | - | | 1 | i | | 1 | |
| 7D CONSIGN 0 0.00 39 8,400.00 -100% 0 0.00 ABE KENI 0 0.00 8 1,930.00 -100% 0 0.00 ADG 0 0.00 3 375.00 -100% 0 0.00 BAHAGHARI 0 0.00 10 1,800.00 -100% 0 0.00 BONG BONG'S CONSIGN 0 0.00 3 440.00 -100% 0 0.00 CEBU DRIED 0 0.00 13 2,115.00 -100% 0 0.00 CEBU LUCKY 0 0.00 5 1,150.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 EMY'S-C 0 0.00 3 540.00 -100% 0 0.00 ES 0 0.00 3 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 | i | | 0 | | i | | | 1 | i de la companya de la companya de la companya de la companya de la companya de la companya de la companya de |
| ABE KENI 0 0.00 8 1,930.00 -100% 0 0.00 ADG 0 0.00 3 375.00 -100% 0 0.00 BAHAGHARI 0 0.00 10 1,800.00 -100% 0 0.00 BONG BONG'S CONSIGN 0 0.00 3 440.00 -100% 0 0.00 CEBU DRIED 0 0.00 13 2,115.00 -100% 0 0.00 CEBU DRIED MANGOES 0 0.00 5 1,150.00 -100% 0 0.00 CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 G'S DELIGHT 0 0.00 43 8,640.00 -100% 0 0.00 DAVAO SWEST 0 0.00 5 1,850.00 -100% 0 0.00 MAT-LEINE'S 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.000 5 470.00 -100% 0 0.00 MARKYS 0 0.000 10 650.00 -100% 0 0.00 MARKYS 0 0.000 10 650.00 -100% 0 0.00 MARKYS 0 0.000 10 650.00 -100% 0 0.00 MEBY 0 0.000 4 640.00 -100% 0 0.00 THE RAINS 0 0.000 4 640.00 -100% 0 0.00 | Į. | | 0 | -100% | ı | 39 | , i | 0 | |
| ADG 0 0.00 3 375.00 -100% 0 0.00 BAHAGHARI 0 0 0.00 10 1,800.00 -100% 0 0.00 BONG BONG'S CONSIGN 0 0.00 3 440.00 -100% 0 0.00 CEBU DRIED 0 0.00 13 2,115.00 -100% 0 0.00 CEBU DRIED MANGOES 0 0.00 5 1,150.00 -100% 0 0.00 CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 G'S DELIGHT 0 0.00 43 8,640.00 -100% 0 0.00 CAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 MARKYS 0 0.00 10 650.00 -100% 0 0.00 PENUB RAINS 0 0.00 4 640.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 1 | | 0 | | | | i i | 0 | T. |
| BAHAGHARI 0 0.00 10 1,800.00 -100% 0 0.00 BONG BONG'S CONSIGN 0 0.00 3 440.00 -100% 0 0.00 CEBU DRIED 0 0.00 13 2,115.00 -100% 0 0.00 CEBU DRIED MANGOES 0 0.00 5 1,150.00 -100% 0 0.00 CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 32 5,760.00 -100% 0 0.00 G'S DELIGHT 0 0.00 43 8,640.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 LCTI 0 0.00 | | | 0 | | | Ţ | ı | 0 | |
| BONG BONG'S CONSIGN 0 0.00 3 440.00 -100% 0 0.00 CEBU DRIED 0 0.00 13 2,115.00 -100% 0 0.00 CEBU DRIED MANGOES 0 0.00 5 1,150.00 -100% 0 0.00 CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 32 5,760.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 | 00 | 0.00 | 0 | | 1,800.00 | 10 | 0.00 | 0 | BAHAGHARI |
| CEBU DRIED MANGOES 0 0.00 5 1,150.00 -100% 0 0.00 CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 0 | i | | 0 | | | 3 | | 0 | BONG BONG'S CONSIGN |
| CEBU LUCKY 0 0.00 26 4,480.00 -100% 0 0.00 CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 1 </td <td>00</td> <td>0.00</td> <td>0</td> <td>-100%</td> <td>2,115.00</td> <td>13</td> <td>0.00</td> <td>0</td> <td>CEBU DRIED</td> | 00 | 0.00 | 0 | -100% | 2,115.00 | 13 | 0.00 | 0 | CEBU DRIED |
| CHRISTINE 0 0.00 3 360.00 -100% 0 0.00 DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 4 | 00 | 0.00 | 0 | -100% | 1,150.00 | 5 | 0.00 | 0 | CEBU DRIED MANGOES |
| DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 | 0 | 0.00 | 0 | -100% | 4,480.00 | 26 | 0.00 | 0 | CEBU LUCKY |
| DAVAO SWEET 0 0.00 3 540.00 -100% 0 0.00 EMY'S-C 0 0.00 32 5,760.00 -100% 0 0.00 ES 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 | 00 | 0.00 | 0 | -100% | 360.00 | 3 | 0.00 | 0 | CHRISTINE |
| ES 0 0 0.00 13 3,475.00 -100% 0 0.00 G'S DELIGHT 0 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 00 | 0.00 | 0 | -100% | 540.00 | | 0.00 | 0 | DAVAO SWEET |
| G`S DELIGHT 0 0.00 9 1,800.00 -100% 0 0.00 JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 5,760.00 | 32 | 0.00 | 0 | EMY'S-C |
| JOANNA 0 0.00 43 8,640.00 -100% 0 0.00 KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 3,475.00 | 13 | 0.00 | 0 | ES |
| KAT-LEINE'S 0 0.00 5 1,850.00 -100% 0 0.00 LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 1,800.00 | 9 | 0.00 | 0 | G`S DELIGHT |
| LCTI 0 0.00 5 470.00 -100% 0 0.00 MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 8,640.00 | 43 | 0.00 | 0 | JOANNA |
| MARKYS 0 0.00 2 320.00 -100% 0 0.00 PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 1,850.00 | 5 | 0.00 | 0 | KAT-LEINE'S |
| PEANUT BRITTLE 0 0.00 10 650.00 -100% 0 0.00 PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 10 i | 0.00 | 0 | -100% | 470.00 | 5 | 0.00 | 0 | LCTI |
| PHIL BRAND CONSIGN 0 0.00 10 1,400.00 -100% 0 0.00 RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 320.00 | 2 | 0.00 | 0 | MARKYS |
| RUBY 0 0.00 4 640.00 -100% 0 0.00 THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | 0 | 0.00 | 0 | -100% | 650.00 | 10 | 0.00 | 0 | PEANUT BRITTLE |
| THE RAINS 0 0.00 5 1,400.00 -100% 0 0.00 | ı0¦ | 0.00 | 0 | -100% | 1,400.00 | 10 | 0.00 | 0 | PHIL BRAND CONSIGN |
| | 0 | 0.00 | 0 | -100% | 640.00 | 4 | 0.00 | 0 | RUBY |
| 2-CONSIGNE Total: 43 5,260.00 251 47,995.00 -89% 0 0.00 | 10 | 0.00 | 0 | -100% | 1,400.00 | 5 | 0.00 | 0 | THE RAINS |
| | 0 | 0.00 | 0 | -89% | 47,995.00 | 251 | 5,260.00 | 43 | 2-CONSIGNE Total: |
| TOTALS: 2,025 276,032.43 2,256 273,530.42 0% 0 0.00 | 00 | 0.00 | 0 | 0% | 273,530.42 | 2,256 | 276,032.43 | 2,025 | TOTALS: |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | | 19 9-12/15/2019 | Inc/Dec% |
|---------------------|-------|--------------------------|-------|----------------------|-------------|------|--------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | [| + - | | ! |
| PREMIER | 1,415 | 105,309.43 | 1,136 | 56,775.71 | 85% | 0 | 0.00 | ! ! ! |
| GOLDILOCKS OUTRIGHT | 606 | 87,180.00 | 353 | 38,995.00 | l l | 0 | 0.00 | |
| TRAVEL BLUE | 45 | 51,760.00 | 19 | 20,659.00 | 150% | 20 | 22,409.50 | 130% |
| EVIAN | 102 | 23,250.00 | 84 | 15,800.00 | 47% | 581 | 62,756.43 | I |
| MENTOS | 151 | 16,850.00 | 113 | 11,300.00 | 49% | 202 | 12,102.86 | 39% |
| POCARI | 96 | 14,400.00 | 130 | 15,600.00 | -7% | 162 | 13,741.43 | 4% |
| JACK & JILL | 111 | 10,900.00 | 26 | 2,080.00 | 424% | 0 | 0.00 | |
| COOL & CLEAN | 95 | 9,500.00 | 68 | 6,800.00 | 39% | 0 | 0.00 | |
| GIFT BUSINESS | 87 | 9,479.00 | 7 | 2,400.00 | 294% | 548 | 35,562.00 | -73% |
| TROLLI | 37 | 8,610.00 | 21 | 2,800.00 | 207% | 136 | 17,554.93 | -50% |
| COCA COLA | 82 | 8,400.00 | 53 | 5,700.00 | 47% | 57 | 4,726.00 | 77% |
| HAPPY HEARTS-O | 15 | 8,268.00 | 0 | 0.00 | | 0 | 0.00 | |
| BEACH HUT | 8 | 8,200.00 | 2 | 750.00 | 993% | 3 | 2,540.00 | 222% |
| CANDY CORNER | 33 | 8,150.00 | 30 | 6,250.00 | 30% | 0 | 0.00 | |
| SMART C | 76 | 7,600.00 | 29 | 2,900.00 | 162% | 0 | 0.00 | |
| GATORADE | 74 | 7,400.00 | 84 | 8,400.00 | -11% | 207 | 17,388.00 | -57% |
| TIC TAC | 118 | 7,080.00 | 64 | 3,200.00 | 121% | 21 | 1,100.00 | 543% |
| FRITO LAY | 46 | 6,400.00 | 27 | 5,260.00 | 21% | 31 | 2,975.00 | 115% |
| PRINGLES | 25 | 6,040.00 | 5 | 1,100.00 | 449% | 52 | 10,202.86 | -40% |
| LEXINGHAM | 4 | 5,350.00 | 2 | 1,940.00 | 175% | 0 | 0.00 | |
| MOGU MOGU | 50 | 5,000.00 | 26 | 2,600.00 | 92% | 0 | 0.00 | |
| DOUBLEMINT | 163 | 4,800.00 | 0 | 0.00 | i i | 83 | 4,210.00 | 14% |
| MONDE | 91 | 4,480.00 | 45 | 2,250.00 | 99% | 0 | 0.00 | |
| NESTLE | 39 | 4,310.00 | 0 | 0.00 | 1 | 8 | 2,090.00 | 106% |
| SAN MIGUEL | 34 | 4,080.00 | 14 | 1,400.00 | 191% | 57 | 5,700.00 | -28% |
| REDBULL | 25 | 4,000.00 | 9 | 1,440.00 | 177% | 0 | 0.00 | |
| SKETCHBOOKS | 3 | 3,890.00 | 0 | 0.00 | i i | 38 | 36,540.00 | -89% |
| SANICARE | 51 | 3,670.00 | 0 | 0.00 | 1 1 1 | 26 | 1,960.00 | ¦ 87% |
| CADBURY | 20 | 3,400.00 | 8 | 1,350.00 | 151% | 24 | 5,730.00 | -40% |
| CABEAU | 1 | 3,200.00 | 0 | 0.00 | | 9 | 24,600.00 | -86% |
| MARS | 30 | 2,892.00 | 25 | 3,170.00 | -8% | 155 | 23,785.00 | -87% |
| OFF | 9 | 2,700.00 | 4 | 720.00 | 275% | 2 | 320.00 | 743% |
| HARIBO | 17 | 2,550.00 | 6 | 900.00 | 183% | 0 | 0.00 | |
| DINGDONG | 51 | 2,500.00 | 19 | 950.00 | 163% | 0 | 0.00 | |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | Current 12/01/2024- | | Last \ 12/01/2023- | | Inc/Dec% | 201 12/01/2019- | | Inc/Dec% |
|---------------------|------------------------|----------|-----------------------|----------|----------|--------------------|-----------|------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | 1 |
| 1-OUTRIGHT | | I | | | | 1 | | |
| RICOLA | 16 | 2,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| FLAMINGO | 10 | 2,300.00 | 3 | 500.00 | 360% | 23 | 6,100.00 | -62% |
| KATINKO | 11 | 2,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| HAPPY | 20 | 2,000.00 | 0 | 0.00 | i | 0 | 0.00 | |
| C&H | 7 | 1,900.00 | 7 | 1,280.00 | 48% | 35 | 6,488.57 | -70% |
| GREEN CROSS | 24 | 1,900.00 | 12 | 1,000.00 | 90% | 5 | 425.00 | 347% |
| SKITTLES | 19 | 1,900.00 | 0 | 0.00 | | 6 | 600.00 | 216% |
| GENERIC MERCHANDISE | 3 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| ICE BREAKER | 9 | 1,800.00 | 13 | 2,600.00 | -30% | 15 | 2,050.00 | -12% |
| LINDT | 9 | 1,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| MERBA | 10 | 1,800.00 | 3 | 750.00 | 140% | 8 | 2,000.00 | -10% |
| NUTELLA | 6 | 1,750.00 | 0 | 0.00 | | 6 | 1,200.00 | ¦ 45% |
| FOX'S | 11 | 1,650.00 | 0 | 0.00 | ! | 0 | 0.00 | |
| ZAINI | 8 | 1,600.00 | 0 | 0.00 | | 15 | 4,750.00 | -66% |
| OISHI | 19 | 1,540.00 | 11 | 368.00 | 318% | 0 | 0.00 | |
| CHEETOS | 5 | 1,500.00 | 1 | 300.00 | 400% | 25 | 4,950.00 | -69% |
| ROYAL | 13 | 1,300.00 | 8 | 800.00 | 1 | 23 | 1,932.00 | -32% |
| SPRITE | 13 | 1,300.00 | 5 | 500.00 | 160% | 23 | 1,932.00 | -32% |
| TOBLERONE | 3 | 1,250.00 | 29 | 4,725.00 | -73% | 70 | 20,645.71 | -93% |
| HERSHEY'S | 14 | 1,232.00 | 15 | 2,264.00 | -45% | 100 | 25,377.14 | -95% |
| REXONA | 4 | 1,200.00 | 2 | 600.00 | 100% | 0 | 0.00 | - |
| TY | 2 | 1,190.00 | 0 | 0.00 | | 26 | 8,733.50 | -86% |
| LOACKER | 8 | 1,040.00 | 3 | 390.00 | 166% | 8 | 1,225.00 | -15% |
| LOTTE | 8 | 990.00 | 4 | 600.00 | 65% | 0 | 0.00 | ' |
| VITA COCO | 9 | 900.00 | 19 | 1,900.00 | -52% | 0 | 0.00 | |
| LEMON DOU | 5 | 750.00 | 12 | 1,800.00 | -58% | 0 | 0.00 | |
| KINDER BUENO | 7 | 720.00 | 25 | 1,356.00 | -46% | 1 | 100.00 | 620% |
| CASINO | 8 | 635.00 | 2 | 155.00 | 309% | 0 | 0.00 | |
| FRUITELLA | 6 | 600.00 | 24 | 1,920.00 | -68% | 0 | 0.00 | ' |
| SISTER | 6 | 600.00 | 8 | 800.00 | -25% | 0 | 0.00 | |
| MICHELLE'S OUTRIGHT | 2 | 500.00 | 3 | 600.00 | -16% | 10¦ | 2,000.00 | -75% |
| WHSMITH BAGS | 1,724 | 500.00 | 412 | 0.00 | | 0 | 0.00 | 1 |
| VICKS | 3 | 450.00 | 1 | 150.00 | 1 | 0 | 0.00 | |
| POCKY | 4 | 400.00 | 7 | 760.00 | ! | 0 | 0.00 | ! |
| | | 1 | ; | | | i | | |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 019 9-12/15/2019 | Inc/Dec% |
|--------------------|------|--------------------------|------|--------------------------|---------------|-------------|---------------------|------------|
| | Qty. | Nett | Qty. | Net | l <u>l</u> | Qty. | Net | i i |
| 1-OUTRIGHT | | | | | | i 1 | | |
| CHIPS AHOY | 4 | 360.00 | 12 | 1,267.00 | -71% | 0 | 0.00 | |
| HAITAI | 2 | 360.00 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| LISTERINE | 2 | 360.00 | 1 | 180.00 | 100% | 0 | 0.00 | |
| STREPSILS | 2 | 360.00 | 13 | 2,340.00 | -84% | 19 | 2,850.00 | -87% |
| LAMPEIN | 2 | 300.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| WHITEFLOWER | 2 | 300.00 | 0 | 0.00 | i ! | 0 | 0.00 | |
| BROWNIES UNLIMITED | 1 | 250.00 | 0 | 0.00 | | 0 | 0.00 | |
| MANZANILLA | 2 | 200.00 | 0 | 0.00 | | 0 | 0.00 | |
| MIGHTY BOND | 1 | 170.00 | 1 | 170.00 | 0% | 0 | 0.00 | ' |
| GILLET | 1 | 150.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| CHUPA CHUPS | 1 | 100.00 | 16 | 1,420.00 | -92% | 0 | 0.00 | |
| 7D | 0 | 0.00 | 0 | 0.00 | | 16 | 2,842.86 | -100% |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 410 | 12,291.43 | -100% |
| ASTRING-O-SOL | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | i ! | 17 | 1,700.00 | -100% |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 2 | 6,200.00 | -100% |
| BLOOM & GROW | 0 | 0.00 | 0 | 0.00 | | 1 | 2,700.00 | -100% |
| BUNDLE PROMO | 20 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 3 | 195.00 | -100% |
| CELLULAR | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | ! ! ! | 4 | 742.86 | -100% |
| CLOUD 9 | 0 | 0.00 | 1 | 50.00 | -100% | 0 | 0.00 | |
| COLGATE | 0 | 0.00 | 0 | 0.00 | i ! | 12 | 1,200.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | | 9 | 2,250.00 | -100% |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | 1 | 18 | 1,440.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 68 | 4,760.00 | -100% |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 8,900.00 | -100% |
| DOLE | 0 | 0.00 | 0 | 0.00 | | 5 | 275.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 500.00 | -100% |
| EFFICASCENT | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | |
| EXTRA | 0 | 0.00 | 0 | 0.00 | | 15 | 2,025.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 4 | 2,000.00 | -100% | 6 | 5,100.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 1 | 600.00 | -100% | 0 | 0.00 | |
| | | | | | 1 1 1 | 1 1 1 | | |

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | Current S 12/01/2024-12 | | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019 | 19 -12/15/2019 | Inc/Dec% |
|--------------------|----------------------------|------|------|----------------------|----------|-------------------|-------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | 1 | | | | | | |
| FISHERMAN'S FRIEND | 0 | 0.00 | 19 | 2,280.00 | -100% | 12 | 1,440.00 | -100% |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| GROWERS | 0 | 0.00 | 0 | 0.00 | | 23 | 4,250.00 | -100% |
| GUMMI POP | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| JINRO | 0 | 0.00 | 0 | 0.00 | | 4 | 800.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | | 43 | 1,120.00 | -100% |
| KINDER JOY | 0 | 0.00 | 7 | 700.00 | -100% | 37 | 2,960.00 | -100% |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 65 l | 4,550.00 | -100% |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | | 1 | 400.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 5 | 4,810.00 | -100% |
| LOQI | 0 | 0.00 | 0 | 0.00 | | 2 | 2,000.00 | -100% |
| M.Y. SAN | 0 | 0.00 | 16 | 960.00 | -100% | 0 | 0.00 | ! ! ! |
| MILKY WAY | 0 | 0.00 | 0 | 0.00 | | 339 | 0.00 | |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 4 | 1,900.00 | -100% |
| MODESS | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | |
| MONIEGOLD BANGKOK | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 | 1 1 |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | | 1 | 300.00 | -100% |
| NISSIN | 0 | 0.00 | 3 | 210.00 | -100% | 0 | 0.00 | |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 5 | 1,770.00 | -100% |
| NOKIA | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| OREO | 0 | 0.00 | 0 | 0.00 | | 11 | 855.00 | -100% |
| PAMPERS | 0 | 0.00 | 1 | 150.00 | -100% | 0 | 0.00 | ! |
| PANDA | 0 | 0.00 | 0 | 0.00 | | 3 | 75.00 | -100% |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | | 37 | 5,550.00 | -100% |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | | 13 | 3,250.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 52 | 5,934.29 | -100% |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | | 26 | 2,600.00 | -100% |
| RHEA ACEITE | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 15 | 1,500.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | | 1 | 60.00 | ¦ -100% |
| RUFFLES | 0 | 0.00 | 1 | 300.00 | -100% | 1 | 250.00 | -100% |
| SAMSUNG | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | , |
| SBS | 0 | 0.00 | 0 | 0.00 | | 4 | 8,500.00 | -100% |
| SKROSS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | | | | | 1 | | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH NAIA T3 BUS GATE

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 019 19-12/15/2019 | Inc/Dec% |
|---------------------|-------------------------------|----------------------------|-------|--------------------------|----------------------------|-----------------|----------------------|---------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | + | | | | <u>!</u> ! | | | ! |
| SMARTFOOD | 0 | 0.00 | 1 | 250.00 | -100% | 8 | 1,575.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | 1 | 11 | 1,551.00 | 1 |
| SUGUS | 0 | 0.00 | 0 | 0.00 | i I | 4 | 100.00 | i |
| TIFFANY | 0 | 0.00 | 2 | 180.00 | · | 0 | 0.00 | 1 |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | ı I | 19 [¦] | 1,520.00 | -100% |
| VICTORIA'S SECRET | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | | 69 ¹ | 6,900.00 | -100% |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 1 | 5 | 1,500.00 | -100% |
| WHISPER | 0 | 0.00 | 1 | 100.00 | -100% | 8 | 800.00 | -100% |
| WILKINS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 311 | 9,330.00 | -100% |
| YANYAN | 0 | 0.00 | 12 | 1,200.00 | -100% | 17 | 1,700.00 | -100% |
| 1-OUTRIGHT Total: | 5,876 | 509,945.43 | 3,157 | 264,914.71 | 92% | 4,595 | 534,525.37 | -4% |
| 2-CONSIGNE | | | | | | | | |
| BLEEVES | 1 | 1,200.00 | 0 | 0.00 | i 1 | 0 | 0.00 | ! ! ! |
| ABE KENI | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | |
| ADG | 0 | 0.00 | 20 | 4,340.00 | -100% | 0 | 0.00 | |
| BAHAGHARI | 0 | 0.00 | 2 | 640.00 | -100% | 0 | 0.00 | ! ! ! |
| BONG BONG'S CONSIGN | 0 | 0.00 | 9 | 1,330.00 | -100% | 0 | 0.00 | |
| CHRISTINE | 0 | 0.00 | 5 | 600.00 | -100% | 0 | 0.00 | |
| EDNA`S | 0 | 0.00 | 7 | 845.00 | -100% | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 5 | 700.00 | -100% | 0 | 0.00 | |
| FUMA | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| LCTI | 0 | 0.00 | 24 | 3,145.00 | -100% | 0 | 0.00 | |
| MARKYS | 0 | 0.00 | 9 | 1,440.00 | -100% | 0 | 0.00 | |
| REAL KIDS SHADES | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | ! ! ! |
| THE RAINS | 0 | 0.00 | 2 | 560.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 1 | 1,200.00 | 84 | 13,800.00 | -91% | 0 | 0.00 | 7 — — — — I I |
| TOTALS: | 5,877 | 511,145.43 | 3,241 | 278,714.71 | 83% | 4,595 | 534,525.37 | -4% |
| | | 1 | | | 1 1 1 1 1 1 | | | |

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales I-12/15/2024 | Last 12/01/2023 | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19)-12/15/2019 | Inc/Dec |
|---------------------|-------|--------------------------|--------------------|----------------------|----------|-----------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | í 1 ! |
| GOLDILOCKS OUTRIGHT | 3,794 | 496,680.00 | 5,327 | 599,043.00 | -17% | 0 | 0.00 | ! |
| TRAVEL BLUE | 236 | 339,330.00 | 270 | 355,530.00 | 1 | 143 | 182,687.00 | ¦ 85% |
| PREMIER | 1,057 | 91,675.43 | 2,544 | 128,938.57 | i I | 0 | 0.00 | i . |
| SKETCHBOOKS | 69 | 81,400.00 | 0 | 0.00 | ' | 58 | 59,980.00 | 35% |
| EVIAN | 330 | 78,900.00 | 348 | 81,900.00 | -3% | 427 | 49,990.00 | 57% |
| RED RIBBON | 856 | 64,920.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| LEXINGHAM | 20 | 34,430.00 | 33 | 37,020.00 | -6% | 0 | 0.00 | |
| FLAMINGO | 103 | 25,950.00 | 95 | 24,200.00 | 7% | 366 l | 94,950.00 | -72% |
| HARIBO | 147 | 21,000.00 | 102 | 15,300.00 | 37% | 0 | 0.00 | ! ! ! |
| HAPPY HEARTS-O | 42 | 20,532.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MARS | 153 | 19,810.00 | 150 | 34,900.00 | -43% | 340 | 62,275.00 | -68% |
| COCA COLA | 157 | 17,400.00 | 215 | 24,350.00 | -28% | 82 | 6,150.00 | ¦ 182% |
| FRITO LAY | 140 | 16,900.00 | 91 | 18,670.00 | -9% | 128 | 13,250.00 | 27% |
| CANDY CORNER | 63 | 15,250.00 | 118 | 25,500.00 | -40% | 0 | 0.00 | |
| JACK & JILL | 157 | 15,000.00 | 285 | 22,320.00 | -32% | 0 | 0.00 | |
| MENTOS | 132 | 14,900.00 | 327 | 32,700.00 | -54% | 131 | 7,860.00 | 89% |
| CADBURY | 90 | 14,050.00 | 89 | 17,210.00 | -18% | 180 | 34,970.00 | ¦ -59% |
| MICHELLE'S OUTRIGHT | 67 | 13,491.00 | 42 | 7,900.00 | 70% | 86 | 15,760.00 | -14% |
| KATINKO | 72 | 13,130.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIFT BUSINESS | 68 | 13,126.00 | 10 | 3,049.00 | 330% | 417 | 30,836.00 | -57% |
| TOBLERONE | 65 | 11,900.00 | 46 | 11,300.00 | 5% | 126 | 26,480.00 | -55% |
| STREPSILS | 66 | 11,880.00 | 49 | 8,820.00 | 34% | 49 | 7,350.00 | ¦ 61% |
| POCARI | 75 | 11,250.00 | 117 | 14,040.00 | -19% | 53 | 4,505.00 | 149% |
| SANICARE | 115 | 10,965.00 | 90 | 9,100.00 | 20% | 26 | 1,705.00 | 543% |
| JBL | 5 | 10,500.00 | 2 | 1,800.00 | 483% | 0 | 0.00 | |
| SMART C | 93 | 9,300.00 | 9 | 900.00 | 933% | 0 | 0.00 | 1 1 |
| PRINGLES | 37 | 9,000.00 | 51 | 11,220.00 | -19% | 15 | 2,840.00 | 216% |
| GATORADE | 87 | 8,700.00 | 230 | 23,000.00 | -62% | 98 | 7,840.00 | ¦ 10% |
| COOL & CLEAN | 84 | 8,400.00 | 111 | 11,100.00 | -24% | 0 | 0.00 | i I |
| GROOVY | 57 | 8,020.00 | 123 | 23,620.00 | -66% | 141 | 22,750.00 | -64% |
| STARBUCKS | 32 | 8,000.00 | 0 | 0.00 | | 25 | 4,125.00 | 93% |
| VOLVIC | 49 | 7,350.00 | 0 | 0.00 | 1 | 22 | 2,200.00 | 234% |
| SAN MIGUEL | 56 | 6,720.00 | 234 | 23,400.00 | -71% | 99 | 9,900.00 | -32% |
| NESTLE | 56 | 6,610.00 | 0 | 0.00 | 1 | 17 | 3,390.00 | 94% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales I-12/15/2024 | Last \ | Year -12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|--------------------|------|--------------------------|--------|---------------------|----------|-------------------|------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| HERSHEY'S | 50 | 6,600.00 | 25 | 6,585.00 | 0% | 156¦ | 39,685.00 | ¦ -83% |
| LEMON DOU | 44 | 6,600.00 | 34 | 5,100.00 | l l | 0 | 0.00 | I |
| CHEETOS | 21 | 6,300.00 | 20 | 6,000.00 | i I | 95 ¦ | 11,995.00 | i |
| TROLLI | 31 | 5,650.00 | 28 | 2,150.00 | ! | 118 | 11,920.00 | I |
| REDBULL | 32 | 5,120.00 | 58 | 9,280.00 | ı I | 0 | 0.00 | 1 |
| TIC TAC | 84 | 4,800.00 | 7 | 350.00 | : 1 | 28 | 1,540.00 | |
| RICOLA | 30 | 4,500.00 | 0 | 0.00 | · | 0 | 0.00 | Į. |
| SABROSO | 3 | 4,500.00 | 0 | 0.00 | i I | 0 | 0.00 | i ! |
| SONY | 2 | 4,400.00 | 3 | 2,400.00 | 83% | 0 | 0.00 | |
| DINGDONG | 91 | 4,300.00 | 47 | 2,350.00 | 82% | 0 | 0.00 | |
| MOGU MOGU | 43 | 4,300.00 | 86 | 8,600.00 | -50% | 0 | 0.00 | 1 1 |
| BROWNIES UNLIMITED | 6 | 3,750.00 | 0 | 0.00 | | 0 | 0.00 | |
| FISHERMAN'S FRIEND | 33 | 3,720.00 | 88 | 10,560.00 | -64% | 35 | 4,200.00 | -11% |
| NUTELLA | 9 | 3,150.00 | 0 | 0.00 | | 3 | 600.00 | 425% |
| HAPPY | 32 | 3,100.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 28 | 3,000.00 | 2 | 240.00 | 1150% | 33 | 3,300.00 | -9% |
| LINDT | 13 | 3,000.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| LISTERINE | 16 | 2,880.00 | 0 | 0.00 | | 0 | 0.00 | |
| WHITEFLOWER | 17 | 2,850.00 | 0 | 0.00 | | 0 | 0.00 | |
| JINRO | 14 | 2,800.00 | 35 | 7,000.00 | -60% | 9 | 1,800.00 | ; 55% |
| FRUITELLA | 31 | 2,700.00 | 88 | 7,040.00 | -61% | 0 | 0.00 | |
| VITA COCO | 27 | 2,700.00 | 53 | 5,300.00 | -49% | 0 | 0.00 | ! |
| DOUBLEMINT | 100 | 2,640.00 | 21 | 630.00 | 319% | 21 | 2,835.00 | -6% |
| SKITTLES | 31 | 2,600.00 | 7 | 700.00 | 271% | 10 | 1,000.00 | 160% |
| TY | 5 | 2,575.00 | 0 | 0.00 | | 4 | 969.00 | 165% |
| FOX'S | 17 | 2,550.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| POCKY | 29 | 2,500.00 | 11 | 1,300.00 | 92% | 0 | 0.00 | |
| ROYAL | 25 | 2,500.00 | 37 | 3,700.00 | -32% | 18 | 1,350.00 | ¦ 85% |
| FERRERO ROCHER | 6 | 2,200.00 | 3 | 1,900.00 | 15% | 86 | 71,690.00 | -96% |
| CHIPS AHOY | 18 | 1,950.00 | 22 | 2,060.00 | -5% | 0 | 0.00 | ! |
| LOTTE | 20 | 1,920.00 | 0 | 0.00 | | 0 | 0.00 | |
| GREEN CROSS | 19 | 1,900.00 | 40 | 3,350.00 | -43% | 21 | 1,705.00 | 11% |
| EFFICASCENT | 12 | 1,800.00 | 7 | 1,050.00 | 71% | 0 | 0.00 | |
| KINDER JOY | 19 | 1,600.00 | 26 | 2,600.00 | -38% | 34 | 2,720.00 | -41% |

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-12/15/2024 | | t Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|----------------|-------------------------|----------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | l I |
| 1-OUTRIGHT | | | | | | | | ; |
| ICE BREAKER | 7 | 1,400.00 | 53 | 10,600.00 | -86% | 49 | 7,150.00 | -80% |
| OISHI | 20 | 1,300.00 | 12 | 980.00 | ı | 0 | 0.00 | 1 |
| CALBEE | 10 | 1,100.00 | 11 | 880.00 | | 0 | 0.00 | i I |
| BEACH HUT | 2 | 1,000.00 | 9 | 6,650.00 | | 4 | 1,800.00 | I |
| SPRITE | 10 | 1,000.00 | 28 | 2,800.00 | 1 | 27 | 2,025.00 | 1 |
| ZAINI | 3 | 1,000.00 | 0 | 0.00 | ! | 15 | 4,220.00 | |
| OFF | 3 | 900.00 | 1 | 300.00 | 1 | 0 | 0.00 | 1 |
| MONDE | 21 | 800.00 | 1 | 50.00 | | 0 | 0.00 | i |
| SBS | 2 | 800.00 | 0 | 0.00 | | 9 | 17,800.00 | 1 |
| SMARTFOOD | 3 | 750.00 | 1 | 250.00 | ı | 12 | 2,542.50 | 1 |
| SISTER | 7 | 700.00 | 42 | 4,200.00 | : 1 | 0 | 0.00 | |
| LOACKER | 3 | 660.00 | 8 | 1,760.00 | · . | 6 | 730.00 | 1 |
| GENERIC MERCHANDISE | 2 | 600.00 | 0 | 0.00 | i 1 | 0 | 0.00 | i |
| YANYAN | 4 | 480.00 | 9 | 900.00 | ' I | 1 | 30.00 | 1 |
| MILLENNIUM | 3 | 450.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| BIODERM | 4 | 400.00 | 5 | 500.00 | : 1 | 0 | 0.00 | |
| OMEGA | 2 | 400.00 | 8 | 1,600.00 | | 0 | 0.00 | I |
| METHYL | 3 | 360.00 | 1 | 120.00 | | 0 | 0.00 | i |
| ANOMEO | 1 | 350.00 | 0 | 0.00 | | 0 | 0.00 | ı |
| MANZANILLA | 3 | 300.00 | 1 | 100.00 | ı | 0 | 0.00 | 1 |
| CASINO | 4 | 280.00 | 13 | 1,030.00 | | 0 | 0.00 | |
| NONGSHIM | 1 | 200.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| CHUPA CHUPS | 2 | 100.00 | 26 | 2,200.00 | | 0 | 0.00 | 1 |
| 7D | 0 | 0.00 | 0 | 0.00 | ' I | 101 | 26,575.00 | ! |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 1,000.00 | 1 |
| APPLE | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | ' | 782 | 23,460.00 | 1 |
| B & D | 0 | 0.00 | 1 | 805.00 | | 0 | 0.00 | 1 |
| BADOIT | 0 | 0.00 | 0 | 0.00 | ' | 16 | 1,600.00 | ! |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 260.00 | 1 |
| BATH & BODY WORKS | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | i |
| BAUDUCCO | 0 | 0.00 | 0 | 0.00 | | 3 | 360.00 | |
| BE RELAX | 0 | 0.00 | 0 | 0.00 | | 5 | 14,600.00 | 1 |
| BIOGENIC | 0 | 0.00 | 0 | 0.00 | ! | 9 | 630.00 | ! |
| D.O OLINO | | 0.001 | J ₁ | 0.00 | | ! | 000.00 | . 1007 ! |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|----------------------|------|--------------------------|------|--------------------------|-------------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | · | | <u> </u> | | | ; i ! |
| BOY BAWANG OUTRIGHT | 0 | 0.00 | 2 | 100.00 | -100% | 0 | 0.00 | |
| BUNDLE PROMO | 123 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| C&H | 0 | 0.00 | 8 | 1,600.00 | i I | 25 | 4,620.00 | i |
| CABEAU | 0 | 0.00 | 1 | 1,495.00 | ' | 27 | 81,900.00 | I |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | 1 1 | 7 | 455.00 | 1 |
| CEBU DRIED MANGOES-O | 0 | 0.00 | 0 | 0.00 | ! I | 3 | 450.00 | |
| CLOUD 9 | 0 | 0.00 | 9 | 450.00 | 1 | 0 | 0.00 | 1 |
| COLGATE | 0 | 0.00 | 0 | 0.00 | i ! | 4 | 400.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 950.00 | 1 |
| COWHEAD | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 960.00 | -100% |
| CRACKING MONKEY | 0 | 0.00 | 0 | 0.00 | i i | 7 | 2,800.00 | -100% |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 51 | 3,570.00 | ¦ -100% |
| DELFI | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | 1 1 |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 400.00 | -100% | 2 | 800.00 | -100% |
| DORITOS | 0 | 0.00 | 0 | 0.00 | 1 | 13 ¹ | 2,175.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | i ! | 5 | 1,250.00 | -100% |
| ECO BAG | 0 | 0.00 | 2 | 500.00 | -100% | 0 | 0.00 | |
| EL HOMBRE | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 600.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | i i | 1 | 200.00 | -100% |
| EXTRA | 0 | 0.00 | 0 | 0.00 | ! ! ! | 15 | 2,025.00 | -100% |
| FIBISCO | 0 | 0.00 | 33 | 2,410.00 | -100% | 0 | 0.00 | I I |
| FILIPINIANA-O | 0 | 0.00 | 2 | 850.00 | -100% | 0 | 0.00 | ; i i |
| FIT BAR | 0 | 0.00 | 11 | 1,100.00 | -100% | 0 | 0.00 | |
| GO TRAVEL | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | ! |
| GODIVA | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,500.00 | -100% |
| GOYA | 0 | 0.00 | 30 | 3,000.00 | -100% | 0 | 0.00 | |
| GROWERS | 0 | 0.00 | 16 | 3,000.00 | -100% | 7 | 1,400.00 | -100% |
| ILLY-O | 0 | 0.00 | 0 | 0.00 | | 1 | 34.00 | -100% |
| JOSE CUERVO | 0 | 0.00 | 0 | 0.00 | 1 1 | 5 | 1,000.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | 1 | 37 | 770.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 14 | 1,400.00 | -100% | 0 | 0.00 | |
| KISSNY | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 500.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | | 6 | 600.00 | -100% |
| LAMPEIN | 0 | 0.00 | 5 | 750.00 | -100% | 0 | 0.00 | |
| | | 1 | | | i I | | | i I |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| BRAND | | ent Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|------|---------------------------|--------|--------------------------|-------------|-------|--------------------|----------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | i i | · + - | | ; 1 1 |
| LAY'S | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 520.00 | -100% |
| LERRE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 100.00 | I |
| LIPTON | 0 | 0.00 | 0 | 0.00 | i I | 36 | 2,520.00 | i |
| LOCAL HEADWRAP | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 400.00 | I |
| LOCAL SCARF | 0 | 0.00 | 1 | 199.00 | 1 1 | 12 | 5,298.00 | 1 |
| LOQI | 0 | 0.00 | 0 | 0.00 | : 1 | 6 | 4,800.00 | |
| MANILLE LIQUER | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 300.00 | I |
| MARLBORO | 0 | 0.00 | 0 | 0.00 | i I | 107 | 26,750.00 | i |
| MEIJI | 0 | 0.00 | 0 | 0.00 | ' | 2 | 650.00 | ļ |
| MERBA | 0 | 0.00 | 0 | 0.00 | 1 1 | 12 | 3,000.00 | I |
| MIGHTY BOND | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 85.00 | |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,200.00 | I |
| MONIEGOLD BANGKOK | 0 | 0.00 | 2 | 300.00 | i I | 0 | 0.00 | i |
| MUNCHIES | 0 | 0.00 | 0 | 0.00 | ' I | 5 | 1,500.00 | ! |
| NAPOLEON | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 300.00 | 1 |
| NISSIN | 0 | 0.00 | 5 | 350.00 | : 1 | 0 | 0.00 | 1 |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 1 | 61 | 9,595.00 | I |
| OGON | 0 | 0.00 | 0 | 0.00 | i I | 1 | 5,300.00 | i |
| OKAMOTO | 0 | 0.00 | 0 | 0.00 | · | 0 | 0.00 | Į. |
| PALAWAN RUM | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 450.00 | I |
| PANDA | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 50.00 | |
| PARADISE MANGO | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 150.00 | I |
| PERRIER WATER | 0 | 0.00 | 37 | 5,550.00 | ı I | 0 | 0.00 | 1 |
| PIK-A-PIKEL | 0 | 0.00 | 1 | 300.00 | ! 1 | 0 | 0.00 | 1 |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 1 | 9 | 1,350.00 | 1 |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | : 1 | 4 | 1,000.00 | |
| QUAKER | 0 | 0.00 | 0 | 0.00 | ' 1 | 26 | 3,340.00 | 1 |
| RED HORSE | 0 | 0.00 | 0 | 0.00 | i I | 50 ¦ | 5,000.00 | i |
| RHEA ACEITE | 0 | 0.00 | 1 | 100.00 | ! 1 | 0 ! | 0.00 | ! |
| RICOA | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 200.00 | I |
| RUFFLES | 0 | 0.00 | 26 | 7,800.00 | i I | 5 | 550.00 | |
| SELECTA | 0 | 0.00 | 0 | 0.00 | ' | 147 | 9,900.00 | 1 |
| SKROSS | 0 | 0.00 | 0 | 0.00 | . I | o¦ | 0.00 | i . |
| SUGUS | 0 | 0.00 | 0 | 0.00 | ' | 26 | 650.00 | |
| | | - | i i | | | | | |

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| BRAND | | ent Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | | 119 9-12/15/2019 | Inc/Dec% |
|---------------------|--------------|---------------------------|-------------|----------------------|----------|-------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | + - | | | | | | | i ! |
| THE KASE | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| TIFFANY | 0 | 0.00 | 11 | 1,020.00 | | 0 | 0.00 | |
| TONG GARDEN | 0 | 0.00 | 0 | 0.00 | | 1 | 500.00 | -100% |
| TOSKA | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| TROPICANA | 0 | 0.00 | 0 | 0.00 | | 47 | 3,535.00 | -100% |
| VICKS | 0 | 0.00 | 18 | 2,700.00 | -100% | 0 | 0.00 | I I |
| VICTORIA'S SECRET | 0 | 0.00 | 1 | 720.00 | -100% | 0 | 0.00 | |
| VIGAN BASI | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 9 | 900.00 | -100% |
| WHSMITH BAGS | 3,315 | 0.00 | 1,878 | 1,500.00 | -100% | 0 | 0.00 | |
| WILKINS | 0 | 0.00 | 0 | 0.00 | | 139¦ | 4,170.00 | -100% |
| 1-OUTRIGHT Total: | 13,146 | 1,669,254.43 | 14,202 | 1,730,494.57 | -3% | 5,716 | 1,117,356.50 | 49% |
| 2-CONSIGNE | | | ; ; ; | | | | | |
| MUHLACH | 673 | 330,500.00 | 411 | 189,600.00 | 74% | 0 | 0.00 | ! ! ! |
| ISLAND SOUVENIRS | 272 | 97,019.75 | 423 | 140,838.25 | -31% | 0 | 0.00 | |
| FILIPINIANA | 73 | 21,585.00 | 222 | 55,865.00 | -61% | 68¦ | 14,389.00 | 50% |
| BLEEVES | 4 | 4,800.00 | 12 | 14,400.00 | -66% | 18 | 18,900.00 | -74% |
| CHOWEE | 18 | 3,600.00 | 0 | 0.00 | | 0 | 0.00 | |
| 7D PASPACK | 1 | 2,050.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| ZUMIGUI-C | 8 | 2,020.00 | 27 | 6,330.00 | -68% | 0 | 0.00 | |
| EMY'S-C | 8 | 1,780.00 | 103 | 19,150.00 | -90% | 14 | 2,100.00 | -15% |
| LOLA NUTTYS | 5 | 1,740.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| CACAO | 1 | 360.00 | 0 | 0.00 | | 0 | 0.00 | |
| LCTI | 2 | 280.00 | 120 | 18,420.00 | -98% | 0 | 0.00 | ! ! |
| 7D CONSIGN | 0 | 0.00 | 84 | 23,200.00 | -100% | 2 | 280.00 | -100% |
| ABE KENI | 0 | 0.00 | 20 | 7,135.00 | -100% | 0 | 0.00 | |
| ADG | 0 | 0.00 | 100 | 24,445.00 | -100% | 0 | 0.00 | |
| ADORA | 0 | 0.00 | 5 | 730.00 | -100% | 0 | 0.00 | |
| ALPHA STREAM | 0 | 0.00 | 0 | 0.00 | | 1 | 330.00 | -100% |
| ANKER | 0 | 0.00 | 0 | 0.00 | | 2 | 2,295.00 | -100% |
| APCEI | 0 | 0.00 | 0 | 0.00 | | 5 | 2,525.00 | -100% |
| BAHAGHARI | 0 | 0.00 | 76 | 12,720.00 | -100% | 0 | 0.00 | i ! |
| BONG BONG'S CONSIGN | 0 | 0.00 | 48 | 8,385.00 | -100% | 0 | 0.00 | |
| CEBU DRIED | 0 | 0.00 | 1 | 170.00 | -100% | 14 | 1,700.00 | -100% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH T3 INTL (S12)

| Qty. 2-CONSIGNE CEBU DRIED MANGOES 0 CEBU LUCKY 0 CHOCOVRON 0 CHRISTINE 0 DAVAO SWEET 0 DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | Nett 0.00 0.00 0.00 0.00 0.00 0.00 0.00 | Qty. 7 92 1 10 3 1 0 35 0 0 18 78 9 | 3-12/15/2023 Net 2,940.00 34,600.00 220.00 1,310.00 540.00 0.00 11,290.00 0.00 0.00 3,600.00 17,760.00 3,240.00 | -100% -100% -100% -100% -100% | 12/01/2019 Qty. 3 0 0 0 14 0 143 17 0 8 | 9-12/15/2019 Net 300.00 0.00 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 0.00 1,620.00 | -100% |
|--|---|--|---|--|--|---|----------------|
| 2-CONSIGNE CEBU DRIED MANGOES 0 CEBU LUCKY 0 CHOCOVRON 0 CHRISTINE 0 DAVAO SWEET 0 DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0 | 7 92 1 10 3 1 0 35 0 0 18 78 9 | 2,940.00 34,600.00 220.00 1,310.00 540.00 0.00 11,290.00 0.00 3,600.00 17,760.00 | -100% -100% -100% -100% -100% -100% | 3 0 0 0 0 14 0 143 17 | 300.00 0.00 0.00 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% |
| CEBU DRIED MANGOES CEBU LUCKY CHOCOVRON CHRISTINE DAVAO SWEET DELFAS EMY'S ES FUMA GOLDILOCKS CONSIGN G'S DELIGHT JOANNA JOVYS KAT-LEINE'S LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0 | 92 1 10 3 1 0 35 0 0 18 78 | 34,600.00 220.00 1,310.00 540.00 500.00 0.00 11,290.00 0.00 3,600.00 17,760.00 | -100% -100% -100% -100% -100% -100% | 0 0 0 0 14 0 143 17 | 0.00 0.00 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% -100% |
| CEBU LUCKY 0 CHOCOVRON 0 CHRISTINE 0 DAVAO SWEET 0 DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0 | 92 1 10 3 1 0 35 0 0 18 78 | 34,600.00 220.00 1,310.00 540.00 500.00 0.00 11,290.00 0.00 3,600.00 17,760.00 | -100% -100% -100% -100% -100% -100% | 0 0 0 0 14 0 143 17 | 0.00 0.00 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% |
| CHOCOVRON 0 CHRISTINE 0 DAVAO SWEET 0 DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOYYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0 | 1 10 3 1 0 35 0 0 18 78 | 220.00 1,310.00 540.00 500.00 0.00 11,290.00 0.00 0.00 3,600.00 17,760.00 | -100% -100% -100% -100% -100% | 0 0 0 14 0 143 17 | 0.00 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% -100% |
| CHRISTINE 0 DAVAO SWEET 0 DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0 | 10 3 1 0 35 0 0 18 78 | 1,310.00 540.00 500.00 0.00 11,290.00 0.00 0.00 3,600.00 17,760.00 | -100% -100% -100% -100% | 0 0 14 0 143 17 | 0.00 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% -100% |
| DAVAO SWEET 0 DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0 | 3 1 0 35 0 0 18 78 | 540.00 500.00 0.00 11,290.00 0.00 0.00 3,600.00 17,760.00 | -100% -100% -100% | 0 0 14 0 143 17 | 0.00 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% -100% |
| DELFAS 0 EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 0.00 | 1 0 35 0 0 18 78 | 500.00 0.00 11,290.00 0.00 0.00 3,600.00 17,760.00 | -100% -100% | 0 14 0 143 17 | 0.00 2,100.00 0.00 56,150.00 5,120.00 | -100% -100% |
| EMY'S 0 ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 | 0 35 0 0 18 78 | 0.00 11,290.00 0.00 0.00 3,600.00 17,760.00 | -100% -100% | 14 0 143 17 | 2,100.00 0.00 56,150.00 5,120.00 | -100% |
| ES 0 FUMA 0 GOLDILOCKS CONSIGN 0 G`S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 0.00 | 35 0 0 18 78 9 | 11,290.00 0.00 0.00 3,600.00 17,760.00 | -100% | 0 143 17 0 | 0.00 56,150.00 5,120.00 0.00 | -100% |
| FUMA 0 GOLDILOCKS CONSIGN 0 G`S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 0.00 | 0 0 18 78 9 | 0.00 0.00 3,600.00 17,760.00 | -100% | 143 17 0 | 56,150.00 5,120.00 0.00 | -100% |
| GOLDILOCKS CONSIGN 0 G'S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 | 0 18 78 9 | 0.00 3,600.00 17,760.00 | | 17 0 | 5,120.00 0.00 | |
| G`S DELIGHT 0 JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 0.00 | 18 78 9 | 3,600.00 17,760.00 | | 0 | 0.00 | -100% |
| JOANNA 0 JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 0.00 0.00 | 78 9 | 17,760.00 | | i | 1 | |
| JOVYS 0 KAT-LEINE'S 0 LA2PU 0 | 0.00 | 9 | · · | -100% | 8 ' | 1 620 00 | |
| KAT-LEINE'S 0 LA2PU 0 | 0.00 | 1 | 3 240 00 | | - | 1,020.00 | -100% |
| LA2PU 0 | 1 | ^ | 3,240.00 | -100% | 0 | 0.00 | |
| | 2 22 | 0¦ | 0.00 | | 0 | 0.00 | |
| | 0.00 | 0 | 0.00 | | 10¦ | 1,100.00 | -100% |
| MARISSA 0 | 0.00 | 36 | 5,040.00 | -100% | 0 | 0.00 | |
| OH NUTS 0 | 0.00 | 1 | 465.00 | -100% | 0 ! | 0.00 | |
| PANGILINAN'S 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PHIL. BRAND DRIED MANGOES 0 | 0.00 | 0 | 0.00 | | 25 | 3,690.00 | -100% |
| PRAIA PILIPINAS 0 | 0.00 | 0 | 0.00 | | 52 ¹ | 6,060.00 | -100% |
| RUBY 0 | 0.00 | 1 | 170.00 | -100% | 0 | 0.00 | |
| SNACKERS 0 | 0.00 | 5 | 875.00 | -100% | 0 | 0.00 | |
| TARGUS 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| WANDERSKYE 0 | 0.00 | 1 | 745.00 | -100% | 0 ! | 0.00 | |
| 2-CONSIGNE Total: 1,065 | 465,734.75 | 1,950 | 604,683.25 | -22% | 396 | 118,659.00 | 292% |
| TOTALS: 14,211 | 2,134,989.18 | 16,152 | 2,335,177.82 | -8% | 6,112 | 1,236,015.50 | 72% |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

WH SMITH T4 -AM

| BRAND | Curren 12/01/2024 | 1 | Last \ 12/01/2023- | | Inc/Dec% | 201 12/01/2019 | 9 -12/15/2019 | Inc/Dec% |
|------------------------|----------------------|------|-----------------------|----------|-------------|-------------------|------------------|--------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | ! |
| 7UP | 0 | 0.00 | 0 | 0.00 | l | 36 | 2,520.00 | -100% |
| ABSOLUT | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| ALL CHOCOLATES FUNSIZE | 0 | 0.00 | 0 | 0.00 | | 38 | 75,810.00 | -100% |
| AQUAFINA | 0 | 0.00 | 0 | 0.00 | | 247 | 18,525.00 | -100% |
| BACARDI | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 1,500.00 | -100% |
| BADOIT | 0 | 0.00 | 0 | 0.00 | | 28 | 2,800.00 | -100% |
| BAILEYS | 0 | 0.00 | 2 | 2,800.00 | -100% | 0 | 0.00 | |
| BAND-AID | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 130.00 | -100% |
| BEACH HUT | 0 | 0.00 | 1 | 400.00 | -100% | 10 | 6,950.00 | -100% |
| BIODERM | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| BITE BLOCK | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 700.00 | -100% |
| BURNETT'S | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| C&H | 0 | 0.00 | 2 | 450.00 | -100% | 3 | 600.00 | -100% |
| CABEAU | 0 | 0.00 | 0 | 0.00 | | 3 | 7,000.00 | -100% |
| CADBURY | 0 | 0.00 | 24 | 6,400.00 | -100% | 55 | 14,440.00 | -100% |
| CALBEE | 0 | 0.00 | 9 | 720.00 | -100% | 0 | 0.00 | |
| CANDY CORNER | 0 | 0.00 | 33 | 7,450.00 | -100% | 0 | 0.00 | |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | | 3 | 195.00 | -100% |
| CASINO | 0 | 0.00 | 2 | 170.00 | -100% | 0 | 0.00 | ! |
| CHEETOS | 0 | 0.00 | 0 | 0.00 | | 77 | 5,200.00 | -100% |
| CHEF TONY | 0 | 0.00 | 0 | 0.00 | 1 1 | 4 | 800.00 | -100% |
| CHIVAS REGAL | 0 | 0.00 | 1 | 3,000.00 | -100% | 0 | 0.00 | ! ! ! |
| CLOUD 9 | 0 | 0.00 | 22 | 550.00 | -100% | 0 | 0.00 | |
| COCA COLA | 0 | 0.00 | 76 | 4,550.00 | -100% | 205 | 16,400.00 | -100% |
| COLGATE | 0 | 0.00 | 0 | 0.00 | ! ! ! | 12 | 1,200.00 | -100% |
| COMBOS | 0 | 0.00 | 0 | 0.00 | 1 | 28 | 4,600.00 | -100% |
| COOL & CLEAN | 0 | 0.00 | 31 | 3,100.00 | -100% | 0 | 0.00 | |
| DEL MONTE | 0 | 0.00 | 0 | 0.00 | | 112 | 7,840.00 | -100% |
| DELICO | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | ! ! |
| DESTINATION TRAVEL | 0 | 0.00 | 0 | 0.00 | | 9 | 9,590.00 | -100% |
| DOLE | 0 | 0.00 | 0 | 0.00 | | 11 | 605.00 | -100% |
| DOUBLEMINT | 0 | 0.00 | 40 | 1,200.00 | -100% | 55 | 1,925.00 | -100% |
| DUREX | 0 | 0.00 | 0 | 0.00 | | 5 | 1,250.00 | -100% |
| E-VIPO | 0 | 0.00 | 10 | 500.00 | -100% | 0 | 0.00 | |
| | | 1 | | | | 1 | | 1 |

WH SMITH T4 -AM

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 019 19-12/15/2019 | Inc/Dec% |
|---------------------|------|---------------------------|------|--------------------------|----------|-------|----------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u> </u> | | | .! |
| EL HOMBRE | 0 | 0.00 | 0 | 0.00 | ! ! | 3 | 450.00 | -100% |
| EVAN WILLIAMS | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 2,000.00 | I |
| EVIAN | 0 | 0.00 | 72 | 13,600.00 | i I | 1,202 | 132,325.00 | i |
| EXTRA | 0 | 0.00 | 0 | 0.00 | · | 15 | 2,025.00 | I |
| FERRERO ROCHER | 0 | 0.00 | 4 | 4,200.00 | 1 | 21 | 10,150.00 | I |
| FIBISCO | 0 | 0.00 | 5 | 350.00 | : 1 | 0 | 0.00 | ! |
| FISHERMAN'S FRIEND | 0 | 0.00 | 13 | 1,560.00 | -100% | 61 | 7,320.00 | -100% |
| FIT BAR | 0 | 0.00 | 8 | 800.00 | i I | 0 | 0.00 | i |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | | 24 | 5,750.00 | -100% |
| FRITO LAY | 0 | 0.00 | 0 | 0.00 | 1 | 221 | 17,450.00 | -100% |
| FRUITELLA | 0 | 0.00 | 4 | 320.00 | -100% | 0 | 0.00 | : |
| GATORADE | 0 | 0.00 | 90 | 9,000.00 | -100% | 466 | 37,010.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 20 | 2,650.00 | -100% | 67 | 11,125.00 | -100% |
| GOLDILOCKS OUTRIGHT | 0 | 0.00 | 178 | 23,300.00 | -100% | 0 | 0.00 | |
| GOYA | 0 | 0.00 | 8 | 800.00 | -100% | 0 | 0.00 | |
| GRANNY GOOSE | 0 | 0.00 | 4 | 256.00 | -100% | 0 | 0.00 | i ! |
| GREEN CROSS | 0 | 0.00 | 7 | 500.00 | -100% | 6 | 370.00 | -100% |
| GREY GOOSE | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GROWERS | 0 | 0.00 | 18 | 1,800.00 | -100% | 59 | 11,800.00 | -100% |
| HARIBO | 0 | 0.00 | 21 | 3,150.00 | -100% | 0 | 0.00 | |
| HERSHEY'S | 0 | 0.00 | 31 | 10,425.00 | -100% | 134 | 36,460.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 12 | 2,400.00 | -100% | 14 | 2,800.00 | -100% |
| JACK & JILL | 0 | 0.00 | 17 | 1,176.00 | -100% | 0 | 0.00 | |
| JACK DANIELS | 0 | 0.00 | 1 | 3,200.00 | -100% | 3 | 7,200.00 | -100% |
| JOHNNIE WALKER | 0 | 0.00 | 1 | 2,400.00 | -100% | 10 | 18,000.00 | -100% |
| JOSE CUERVO | 0 | 0.00 | 1 | 2,000.00 | -100% | 10 | 2,000.00 | -100% |
| JUICY FRUIT | 0 | 0.00 | 0 | 0.00 | i i | 30 | 900.00 | -100% |
| KETTLE KORN | 0 | 0.00 | 3 | 300.00 | -100% | 0 | 0.00 | |
| KINDER BUENO | 0 | 0.00 | 6 | 480.00 | -100% | 23 | 2,300.00 | -100% |
| KINDER JOY | 0 | 0.00 | 11 | 1,100.00 | -100% | 69 | 5,520.00 | -100% |
| LEMON DOU | 0 | 0.00 | 5 | 750.00 | -100% | 0 | 0.00 | |
| LEXINGHAM | 0 | 0.00 | 9 | 12,990.00 | -100% | 0 | 0.00 | i I |
| LIPTON | 0 | 0.00 | 0 | 0.00 | | 94 | 6,580.00 | -100% |
| LISTERINE | 0 | 0.00 | 6 | 1,080.00 | -100% | 0 | 0.00 | 1 |
| | | | | | ! | 1 | | |

WH SMITH T4 -AM

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 019 9-12/15/2019 | Inc/Dec% |
|--------------------|------|----------------------------|------|--------------------------|--------------|-----------------|---------------------|----------------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | I |
| 1-OUTRIGHT | | | | | <u>:</u> | · + · | | ; |
| LOACKER | 0 | 0.00 | 7 | 1,540.00 | -100% | 10 | 1,750.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 1 | 400.00 | 1 | 3 | 2,430.00 | 1 |
| LOTTE | 0 | 0.00 | 6 | 775.00 | i I | 2 | 1,050.00 | i |
| MARLBORO OUTRIGHT | 0 | 0.00 | 0 | 0.00 | ! | 47 | 11,750.00 | I |
| MARS | 0 | 0.00 | 47 | | ı I | 272 | 66,360.00 | 1 |
| MEIJI MACADEMIA | 0 | 0.00 | 0 | 0.00 | : I | 10 | 2,500.00 | ! |
| MENTOS | 0 | 0.00 | 13 | | 1 | 69 | 4,140.00 | 1 |
| MERBA | 0 | 0.00 | 2 | | i I | 18 [¦] | 4,500.00 | 1 |
| MICHELLES OUTRIGHT | 0 | 0.00 | 4 | | ' | 8 | 1,630.00 | 1 |
| MIGHTY BOND | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 85.00 | 1 |
| MOGU MOGU | 0 | 0.00 | 29 | 2,900.00 | : I | 0 | 0.00 | 1 |
| MOUNTAIN DEW | 0 | 0.00 | 0 | 0.00 | 1 1 | 57 | 3,990.00 | -100% |
| NESTLE | 0 | 0.00 | 4 | 1,020.00 | -100% | 28 | 10,205.00 | i |
| NISSIN | 0 | 0.00 | 47 | | ' | 207 | 14,490.00 | 1 |
| NIVEA | 0 | 0.00 | 0 | 0.00 | | 3 | 450.00 | 1 |
| NONGSHIM | 0 | 0.00 | 18 | 3,700.00 | -100% | 0 | 0.00 | |
| NUTELLA | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 143 | 10,820.00 | -100% |
| OFF | 0 | 0.00 | 0 | 0.00 | 1 ! | 9 | 1,560.00 | -100% |
| OISHI | 0 | 0.00 | 46 | 3,740.00 | -100% | 0 | 0.00 | ! ! ! |
| PANDA | 0 | 0.00 | 4 | 100.00 | -100% | 0 | 0.00 | |
| PASALUBONG PACK | 0 | 0.00 | 0 | 0.00 | i ! | 18 | 36,982.00 | -100% |
| PEPSI | 0 | 0.00 | 0 | 0.00 | ! ! ! | 6 | 420.00 | -100% |
| PERRIER WATER | 0 | 0.00 | 7 | 1,050.00 | -100% | 0 | 0.00 | |
| PH CARE | 0 | 0.00 | 1 | 100.00 | -100% | 0 | 0.00 | |
| PIKNIK | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 1,250.00 | -100% |
| POCARI | 0 | 0.00 | 20 | 2,400.00 | -100% | 216 | 18,360.00 | -100% |
| PREMIER | 0 | 0.00 | 203 | 12,400.00 | -100% | 0 | 0.00 | |
| PRINGLES | 0 | 0.00 | 3 | 660.00 | -100% | 22 | 4,400.00 | -100% |
| QUAKER | 0 | 0.00 | 0 | 0.00 | | 22 | 3,300.00 | -100% |
| REDBULL | 0 | 0.00 | 12 | 1,920.00 | -100% | 69 | 8,970.00 | -100% |
| REXONA | 0 | 0.00 | 1 | 300.00 | -100% | 0 | 0.00 | |
| RICOA | 0 | 0.00 | 0 | 0.00 | | 2 | 200.00 | -100% |
| ROYAL | 0 | 0.00 | 11 | 1,100.00 | -100% | 54 | 4,320.00 | -100% |
| ROYAL DANSK | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 600.00 | -100% |
| | | | ! | | 1 | 1 | | 1 |

WH SMITH T4 -AM

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|--------------------|------|----------------------------|-------|--------------------------|-------------|--------------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | l I | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | 1 | | | ! | | | ! |
| SAN MIGUEL | 0 | 0.00 | 22 | 2,200.00 | -100% | 260 | 26,000.00 | -100% |
| SANICARE | 0 | 0.00 | 8 | 675.00 | -100% | 61 | 3,980.00 | -100% |
| SBS | 0 | 0.00 | 0 | 0.00 | l I | 2 | 3,000.00 | -100% |
| SISTER | 0 | 0.00 | 4 | 400.00 | -100% | 0 | 0.00 | ! ! ! |
| SKETCHBOOKS | 0 | 0.00 | 0 | 0.00 |] | 37 | 29,350.00 | -100% |
| SKITTLES | 0 | 0.00 | 5 | 500.00 | -100% | 13 | 1,300.00 | -100% |
| SMARTFOOD | 0 | 0.00 | 0 | 0.00 | ! ! ! | 11 | 2,475.00 | -100% |
| SPRITE | 0 | 0.00 | 4 | 400.00 | -100% | 49 | 3,920.00 | -100% |
| STARBUCKS | 0 | 0.00 | 0 | 0.00 | i i | 28 | 3,405.00 | -100% |
| STREPSILS | 0 | 0.00 | 22 | 3,300.00 | -100% | 30 | 4,500.00 | -100% |
| SUGUS | 0 | 0.00 | 0 | 0.00 | | 18 | 450.00 | -100% |
| TIC TAC | 0 | 0.00 | 12 | 600.00 | -100% | 51 | 2,550.00 | -100% |
| TIFFANY | 0 | 0.00 | 6 | 610.00 | -100% | 0 | 0.00 | |
| TOBLERONE | 0 | 0.00 | 28 | 5,175.00 | -100% | 84 | 25,600.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 32 | 34,560.00 | -100% | 14 | 15,080.00 | -100% |
| TROLLI | 0 | 0.00 | 8 | 900.00 | -100% | 33 | 8,430.00 | -100% |
| VICKS | 0 | 0.00 | 1 | 150.00 | -100% | 5 | 800.00 | -100% |
| VITA COCO | 0 | 0.00 | 38 | 3,800.00 | -100% | 76 | 5,700.00 | -100% |
| VOLVIC | 0 | 0.00 | 0 | 0.00 | l ! | 48 | 4,800.00 | -100% |
| WHISPER | 0 | 0.00 | 0 | 0.00 | | 9 | 900.00 | -100% |
| WILKINS | 0 | 0.00 | 0 | 0.00 | | 218 | 6,540.00 | -100% |
| YANYAN | 0 | 0.00 | 0 | 0.00 | | 9 | 900.00 | -100% |
| ZAINI | 0 | 0.00 | 0 | 0.00 | I I I | 12 | 4,200.00 | -100% |
| 1-OUTRIGHT Total: | 0 | 0.00 | 1,486 | 242,092.00 | -100% | 5,859 | 870,507.00 | -100% |
| 2-CONSIGNE | | | | | | | | |
| 7D CONSIGN | 0 | 0.00 | 2 | 200.00 | -100% | 0 | 0.00 | |
| ADORA | 0 | 0.00 | 1 | 200.00 | ا ا | 0 | 0.00 | 1 |
| BLEEVES | 0 | 0.00 | 1 | 1,200.00 | ı I | 0 | 0.00 | |
| CEBU BRAND CONSIGN | 0 | 0.00 | 3 | 400.00 | : I | 0 | 0.00 | ! ! ! |
| CHRISTINE | 0 | 0.00 | 2 | 240.00 | l l | 0 | 0.00 | |
| EMY'S-C | 0 | 0.00 | 1 | 140.00 | i | 0 | 0.00 | |
| ES | 0 | 0.00 | 3 | 450.00 | ' | 0 | 0.00 | 1 |
| FILIPINIANA | 0 | 0.00 | 1 | 699.00 | ı | 2 | 0.00 | |
| LCTI | 0 | 0.00 | 5 | 590.00 | -100% | 0 | 0.00 | |

$35\,\mathrm{JME}$ Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

WH SMITH T4 -AM

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | Last 12/01/202 | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19)-12/15/2019 | Inc/Dec% |
|--------------------|-------------|--------------------------|-------------------|----------------------|-----------------------|-------------------------------|--------------------|------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | | | [| | | ! |
| MANGO-W | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| O'CLOCK | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| PHIL BRAND CONSIGN | 0 | 0.00 | 7 | 1,650.00 | . I | 0 | 0.00 | i |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | ' | 0 | 0.00 | ! ! ! |
| SUNDRY | 0 | 0.00 | 1 | 85.00 | -100% | 0 | 0.00 | |
| TABAC | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| 2-CONSIGNE Total: | 0 | 0.00 | 27 | 5,854.00 | -100% | 2 | 0.00 | <u> </u> |
| TOTALS: | 0 | 0.00 | 1,513 | 247,946.00 | -100% | 5,861 | 870,507.00 | -100% |
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SALES REPORT - Comparative by Brand per Store

MINISO CEBU

Period: 12/01/2024-12/15/2024

| | BRAND | Curre 12/01/202 | ent Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019- | | Inc/Dec |
|--------|--------------------|--------------------|---------------------------|-------|----------------------|-------------|---------------------|------|---------|
| | | Qty. | Nett | Qty. | Net | | Qty. | Net | l I |
| | 1-OUTRIGHT | | | | | <u> </u> | | |] |
| | 1-001RIGHT | 5 404 | 4 000 400 50 | 4.000 | 705 004 00 | 040/ | | 0.00 | I I |
| MINISO | - | 5,434 | 1,283,463.56 | 4,600 | 795,824.00 | ! | 0; | 0.00 | ! |
| | 1-OUTRIGHT Total: | 5,434 | 1,283,463.56 | 4,600 | 795,824.00 | 61% | 0 | 0.00 | |
| | TOTALS: | 5,434 | 1,283,463.56 | 4,600 | 795,824.00 | 61% | 0 | 0.00 | |
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FRANCHISE STORES

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

MINISO DRIVE&DINE

| BRAND | | nt Sales | Last Year 12/01/2023-12/15/2023 | | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec |
|-------------------|-------------|--------------|------------------------------------|-------------|-------------|-------------------------------|------|-------------|
| | | 4-12/15/2024 | | -12/13/2023 | | | | ! ! |
| Ľ L | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | į | 1 | i i | | 1 | į | | |
| MINISO | 5,646 | 1,050,951.06 | 5,385 | 855,929.36 | 22% | 0¦ | 0.00 | ! ! ! |
| 1-OUTRIGHT Total: | 5,646 | 1,050,951.06 | 5,385 | 855,929.36 | 22% | 0 | 0.00 | |
| TOTALS: | 5,646 | 1,050,951.06 | 5,385 | 855,929.36 | 22% | 0 | 0.00 | |
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MINISO T3

FRANCHISE STORES

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024 **Current Sales** Last Year 2019 **BRAND** Inc/Dec% Inc/Dec% 12/01/2024-12/15/2024 12/01/2023-12/15/2023 12/01/2019-12/15/2019 Qty. Nett Net Qty. Qty. Net 1-OUTRIGHT MINISO 4,007 1,065,596.00 2,804 795,456.62 33% 8,032 1,619,296.02 -34% 1-OUTRIGHT Total: 1,065,596.00 2,804 1,619,296.02 4,007 795,456.62 33% 8,032 -34% TOTALS: 33% -34% 4,007 1,065,596.00 2,804 795,456.62 8,032 1,619,296.02

BORACAY

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | t Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|--------------------|------|--------------------------|--------|-------------------------|-------------|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | 1 |
| NIKE | 77 | 114,011.50 | 70 | 115,381.00 | -1% | 59 | 83,266.50 | 36% |
| ADIDAS | 54 | 85,540.00 | 28 | 47,800.00 | 1 | 45 | 60,920.00 | 1 |
| BEACH HUT | 74 | 58,268.00 | 0 | 0.00 | i I | 34 | 26,595.00 | i |
| BATH & BODY WORKS | 158 | 45,414.00 | 101 | 32,521.00 | ! | 5 | 3,639.00 | I |
| VICTORIA'S SECRET | 63 | 31,830.00 | 156 | 83,000.00 | 1 1 | 33 | 29,670.00 | 1 |
| SPEEDO | 22 | 30,508.00 | 16 | 28,722.00 | : 1 | 0 | 0.00 | : |
| CLINIQUE | 7 | 18,800.00 | 3 | 6,560.00 | 1 | 0 | 0.00 | 1 |
| HAVAIANAS | 13 | 14,367.00 | 17 | 18,883.20 | i I | 0 | 0.00 | i |
| DELSEY | 1 | 13,990.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 |
| NESTI DANTE | 30 | 5,463.00 | 0 | 0.00 | 1 | 78 | 18,360.00 | I |
| JOCKEY | 15 | 5,285.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| MINISO | 17 | 5,053.20 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| QUIKSILVER | 1 | 4,990.00 | 0 | 0.00 | i I | 3 | 4,640.00 | i |
| GIORGIO ARMANI | 1 | 4,920.00 | 1 | 4,880.00 | ' | 0 | 0.00 | ! |
| VERSACE | 1 | 4,000.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| SEA TO SUMMIT-O | 2 | 3,980.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| ADIDAS PH | 6 | 3,797.00 | 6 | 4,032.00 | 1 | 1 | 540.00 | I |
| COCO CABANA | 3 | 3,397.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| GROOVY | 11 | 2,700.00 | 3 | 610.00 | ' | 23 | 4,710.00 | 1 |
| BURBERRY | 1 | 2,320.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| FLAMINGO | 7 | 1,000.00 | 34 | 3,550.00 | : 1 | 137 | 34,235.00 | |
| GIFT BUSINESS | 3 | 999.00 | 19 | 3,345.00 | -70% | 133 | 37,791.10 | -97% |
| 7D | 0 | 0.00 | 0 | 0.00 | 1 | 24 | 5,817.00 | -100% |
| BAGUIO | 0 | 0.00 | 0 | 0.00 | ! ! | 2 | 400.00 | -100% |
| BAYONGCIAGA | 0 | 0.00 | 4 | 2,000.00 | -100% | 0 | 0.00 | |
| BENETTON | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | i ! |
| BILLABONG-SL | 0 | 0.00 | 0 | 0.00 | 1 | 9 | 5,250.00 | -100% |
| BITE BLOCK | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 171.00 | -100% |
| BITE BLOCK - C | 0 | 0.00 | 0 | 0.00 |) | 2 | 700.00 | -100% |
| CALVIN KLEIN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 1 | 3,550.00 | -100% |
| CAREFREE | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 130.00 | -100% |
| CARICA | o | 0.00 | 0 | 0.00 |) | 5 | 1,200.00 | -100% |
| CEBU DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 35 | 13,560.00 | 1 |
| COLGATE | 0 | 0.00 | 0 | 0.00 | i ! | 7 | 680.00 | -100% |
| | | | i I | | 1 | ; | | I I |

BORACAY

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | | 019 19-12/15/2019 | Inc/Dec% |
|-----------------------------|------|----------------------------|------|--------------------------|---------------|------|----------------------|----------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u>†</u> ! | | | i ! |
| DAVIDOFF | 0 | 0.00 | 0 | 0.00 | ! ! ! | 1 | 3,900.00 | -100% |
| EASTPAK-SL | 0 | 0.00 | 0 | | 1 | 3 | 4,354.70 | 1 |
| ELIZABETH ARDEN | 0 | 0.00 | 0 | 0.00 | i ! | 0 | 0.00 | i |
| EMY'S | 0 | 0.00 | 0 | 0.00 | ! ! ! | 5 | 710.00 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 35 | 36,233.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 0 | 0.00 | i i | 11 | 5,961.50 | -100% |
| FITFLOP | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 9,644.00 | -100% |
| GREEN JAGZ HOUSE BRAND | 0 | 0.00 | 0 | 0.00 | ! ! ! | 3 | 300.00 | -100% |
| ILOCOS CHICHACORN | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 500.00 | -100% |
| ISLA | 0 | 0.00 | 0 | 0.00 | i ! | 14 | 2,380.00 | -100% |
| KAT-LEINES OUTRIGHT | 0 | 0.00 | 0 | 0.00 | | 1 | 320.00 | -100% |
| KISSNY | 0 | 0.00 | 15 | 2,050.00 | -100% | 2 | 700.00 | -100% |
| LA2PU | 0 | 0.00 | 0 | 0.00 | i ! | 18 | 3,500.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 1 | 150.00 | -100% | 2 | 800.00 | -100% |
| MARS | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 300.00 | -100% |
| MEDIHEAL | 0 | 0.00 | 0 | 0.00 | i I | 3 | 3,710.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 12 | 3,000.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 718.00 | -100% |
| NIKE-DFP | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| NIVEA | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 4,640.00 | -100% |
| NON-MERCH | 234 | 0.00 | 270 | 0.00 | i i | 0 | 0.00 | - - |
| OAKLEY | 0 | 0.00 | 0 | 0.00 | | 40 | 64,807.50 | -100% |
| ODESCALCHI-SL | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 1,600.00 | -100% |
| ORIGINS-O | 0 | 0.00 | 3 | 150.00 | -100% | 1 | 1,950.00 | -100% |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | 1 1 | 3 | 3,864.00 | -100% |
| PH CARE | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 100.00 | -100% |
| PHIL. BRAND DRIED MANGOES | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| POLLIWALKS | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| RADICAL ORGANICS (OUTRIGHT) | 0 | 0.00 | 0 | 0.00 | | 8 | 1,760.00 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | | 14 | 1,000.00 | -100% |
| SNP | 0 | 0.00 | 0 | 0.00 | i ! | 6 | 7,740.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 4 | 15,996.00 | -100% |
| STANCE | 0 | 0.00 | 1 | 400.00 | -100% | 0 | 0.00 | |
| | 1 | | | | | 1 | | |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

BORACAY

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|------------------------------|------------|--------------------------|------------|--------------------------|----------|-----------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | <u> </u> | | | i ! |
| SUNNIES STUDIOS | 0 | 0.00 | 0 | 0.00 | | 164 | 30,036.00 | -100% |
| SWAROVSKI | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 30,250.00 | 1 |
| THE BALM | 0 | 0.00 | 3 | 3,550.00 | i I | 10 | 17,205.00 | i |
| TRAVEL BLUE | 0 | 0.00 | 1 | 490.00 | -100% | 0 | 0.00 | |
| TROLLI | 0 | 0.00 | 0 | 0.00 | 1 | 48 | 13,648.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | i i | 11 | 2,662.28 | -100% |
| USPA | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 8,358.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | 1 | 12 | 9,488.00 | -100% |
| 1-OUTRIGHT Total: | 801 | 460,632.70 | 752 | 358,074.20 | 28% | 1,103 | 628,060.58 | -26% |
| 0.0000000 | Ï | , I I | | | 1 1 1 |] | | |
| 2-CONSIGNE SUNNIES STUDIOS-C | 105 | 102 072 50 | 0 | 0.00 | i ! | | 0.00 | ! ! |
| KROOBERG | 105 111 | 103,073.50 | 0 | 0.00 4,575.60 | 1 | 0¦ 103 | 0.00 59,757.10 | 1 |
| 8A PERFORMANCE | 35 | 43,984.00 28,406.40 | 10¦ 24¦ | 4,575.60 15,922.00 | ı I | 103 0 | 0.00 | 1 |
| BANGE-C | 1 | 9,602.50 | 24¦ 1¦ | 5,847.75 | ! | 0 | 0.00 | |
| ZILLA | 4¦ 14 | 9,188.75 | i | 1,370.00 | 1 | 0 | 0.00 | 1 |
| LES PERLES | 5 | 7,988.98 | 2 3 | 10,604.46 | ; I | 7¦ | 11,718.30 | 1 |
| GENERIC-C | 9 | 6,688.00 | 2 | 3,796.75 | ' | 0 | 0.00 | ļ |
| TRIBU | 9 | 6,431.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | 1 |
| HEYS | 2 | 6,098.00 | 0 | 0.00 | ! | 4 | 19,060.00 | |
| AWEI | 4 | 5,248.00 | 1 | 400.00 | 1 | 0 | 0.00 | 1 |
| OZUKO | 3 | 3,597.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| PRAIA PILIPINAS | 7 | 2,903.00 | 10 | 2,320.00 | 1 | 26 | 6,420.00 | 1 |
| FILIPINIANA | 11 | 2,620.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| KAKA-C | 1 | 2,457.00 | 3 | 5,690.00 | : I | 0 | 0.00 | 1 |
| GOLF-C | 6 | 1,993.10 | 0 | 0.00 | 1 | 4 | 1,000.00 | 1 |
| MARK RYDEN-C | 1 | 1,883.00 | 0 | 0.00 | i I | 0 | 0.00 | 1 |
| ADIDAS PH-C | 2 | 1,798.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| PICTET FINO | 4 | 1,549.00 | 4 | 1,810.00 | ı I | 0 | 0.00 | 1 |
| XO | 3 | 1,502.00 | 8 | 8,275.00 | : 1 | 0 | 0.00 | |
| INCIPIO | 1 | 1,195.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BLUEDIO-C | 1 | 799.00 | 1 | 799.00 | i I | 0 | 0.00 | 1 |
| DTBG-C | 1 | 787.50 | 0 | 0.00 | 1 | 1 | 1,650.00 | I |
| FUNGOOFUN-C | 1 | 607.50 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| 7D CONSIGN | 0 | 0.00 | 0 | 0.00 | : 1 | 3 | 600.00 | ! |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City **SALES REPORT - Comparative by Brand per Store**

BORACAY

| BRAND | Curren | | | Year | Inc/Dec% | | 119 | Inc/Dec% |
|-------------------|--------------------------------|---------------------|-------|---------------------|----------|------------------|---------------------|-------------|
| | Qty. | -12/15/2024 Nett | Qty. | 8-12/15/2023 Net | | Qty. | 9-12/15/2019 Net | |
| 2-CONSIGNE | + | | | | <u> </u> | | | ! ! |
| | | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | ! ! ! |
| BFY TESTER | 0¦ | 0.00 | 0¦ | 0.00 | 1 | 0¦ | 0.00 | 1 |
| FUBU-C | 0 | 0.00 | 67 | 44,359.00 | i I | 0 | 0.00 | i |
| HALO | 0 | 0.00 | 0 | 0.00 | l l | 31¦ | 19,406.10 | I |
| HEALTHY TROPICS | 0 | 0.00 | 0; | 0.00 | ı I | 3¦ | 700.00 | 1 |
| HOCO | 0 | 0.00 | 0 | 0.00 | ' | 39 | 11,652.00 | ! |
| ISLAND SOUVENIRS | 0; | 0.00 | 480 | 165,952.00 | l | 2,228 | 511,900.88 | I |
| KISSNY-C | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| MACBETH | 0 | 0.00 | 9 | 2,921.00 | ' | 0 | 0.00 | l |
| MOSSIMO-FW | 0 | 0.00 | 5 | 1,635.00 | 1 | 0¦ | 0.00 | 1 |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 1,175.00 | ! |
| PALLADIO-C | 0 | 0.00 | 0 | 0.00 | 1 | 0¦ | 0.00 | 1 |
| REVA-C | 0 | 0.00 | 0 | 0.00 | i I | 47 | 16,855.85 | i |
| SOUVENIRS ITEMS | 0 | 0.00 | 0 | 0.00 | ' | 4¦ | 8,986.00 | 1 |
| SPEEDO-C | 0 | 0.00 | 0 | 0.00 | 1 | 63¦ | 90,430.60 | 1 |
| SWAROVSKI-C | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| THE TROPICAL SHOP | 0 | 0.00 | 0 | 0.00 | | 29¦ | 5,800.00 | 1 |
| WANDERSKYE | 0 | 0.00 | 0 | 0.00 | i I | 2 | 3,468.00 | 1 |
| XIPIN | 0 | 0.00 | 4 | 1,670.00 | -100% | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | | 3 | 2,460.00 | -100% |
| ZUMIGUI-C | 0 | 0.00 | 1 | 200.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 340 | 250,400.23 | 635 | 278,147.56 | -9% | 2,598 | 773,039.83 | -67% |
| TOTALS: | 1,141 | 711,032.93 | 1,387 | 636,221.76 | 11% | 3,701 | 1,401,100.41 | -49% |
| | - - - - - | | | | | | | |
| i ! ! ! | | ; ; ; ; | | | | | | |
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| | | | | | | 1 1 1 1 | | 1 |
| | | | | | | | | |

Period: 12/01/2024-12/15/2024

CEBU PUEBLO VERDE

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19)-12/15/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|------|----------------------|----------|-------------------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | ! |
| BATH & BODY WORKS | 1,739 | 367,121.00 | 156 | 45,545.00 | 706% | 75 | 41,355.00 | 787% |
| VICTORIA'S SECRET | 834 | 302,700.00 | 128 | 44,445.00 | 581% | 28 | 24,208.00 | 1150% |
| USPA | 66 | 200,429.40 | 14 | 40,099.00 | 399% | 38¦ | 115,026.00 | 74% |
| CLINIQUE | 17 | 44,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| NESTI DANTE | 166 | 24,727.00 | 1 | 79.00 | 31200% | 0 | 0.00 | |
| CALVIN KLEIN | 6 | 22,320.00 | 0 | 0.00 | | 0 | 0.00 | I I |
| MINISO | 48 | 16,072.00 | 0 | 0.00 | | 0 | 0.00 | |
| DELSEY | 1 | 10,990.00 | 0 | 0.00 | | 0 | 0.00 | |
| VERSACE | 1 | 4,240.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| ADIDAS PH | 8 | 3,998.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHLOE | 1 | 3,920.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| BURBERRY | 1 | 2,320.00 | 0 | 0.00 | | 0 | 0.00 | |
| ACCEL | 2 | 1,990.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 1 | 1,750.00 | 2 | 2,890.00 | -39% | 1 | 1,500.00 | i 16% |
| HIGH SIERRA | 2 | 1,000.00 | 2 | 1,000.00 | 0% | 0 | 0.00 | |
| KISSNY | 1 | 150.00 | 2 | 300.00 | -50% | 0 | 0.00 | İ |
| ADIDAS | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| BENSIMON-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 99.00 | -100% |
| CHAMPION | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| ELIZABETH ARDEN | 0 | 0.00 | 4 | 3,600.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 6 | 2,394.00 | -100% | 75 | 98,822.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | | 17 | 57,675.70 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | | 3 | 7,257.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 5 | 1,200.00 | -100% | 190¦ | 47,326.00 | -100% |
| GIORGIO ARMANI | 0 | 0.00 | 1 | 3,960.00 | -100% | 0 | 0.00 | |
| KIPLING-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 2,400.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 4 | 1,498.00 | -100% |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | | 1 | 599.00 | -100% |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | | 26 | 8,484.00 | -100% |
| NON-MERCH | 270 | 0.00 | 454 | 0.00 | | 0 | 0.00 | |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | | 4 | 16,580.00 | -100% |
| PEPE JEANS | 0 | 0.00 | 0 | 0.00 | | 4 | 4,766.20 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 4 | 3,580.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | | 5 | 19,995.00 | -100% |

Period: 12/01/2024-12/15/2024

CEBU PUEBLO VERDE

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ 12/01/2019 | 19)-12/15/2019 | Inc/Dec% |
|-------------------|-------------|--------------------------|-------------|------------------------|-------------|-------------------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | |
| 1-OUTRIGHT | ; ! ! | 1 | i | | 1 | i i | | |
| SPORTMART | 0 | 0.00 | 0 | 0.00 | i i | 4 | 396.00 | -100% |
| T-SHIRT&JEANS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 4 | 3,196.00 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 18,995.00 | -100% |
| VANS-SL | 0 | 0.00 | 3 | 1,298.00 | -100% | 68 | 110,551.80 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 1 | 3 | 10,597.00 | -100% |
| 1-OUTRIGHT Total: | 3,164 | 1,008,127.40 | 778 | 146,810.00 | 586% | 561 | 594,906.70 | 69% |
| 2-CONSIGNE | | |] [] | | 1 1 1 | | | 1 |
| KROOBERG | 100 | 68,596.00 | 80 | 53,468.00 | 28% | 60 | 35,085.00 | ¦ 95% |
| MOSSIMO-APP | 56 | 66,639.00 | 0 | 0.00 | | 0 | 0.00 | |
| HEYS | 12 | 58,014.20 | 0 | 0.00 | | 17 | 54,795.00 | ¦ 5% |
| PORTGEAR | 10 | 18,039.85 | 0 | 0.00 | | 0 | 0.00 | |
| DTBG-C | 6 | 9,994.00 | 2 | 3,300.00 | 202% | 0 | 0.00 | ! |
| SMOOTH SKIES-C | 6 | 8,224.00 | 0 | 0.00 | | 0 | 0.00 | |
| AIRFIT | 18 | 6,695.60 | 0 | 0.00 | | 0 | 0.00 | |
| BANGE-C | 3 | 6,467.00 | 6 | 16,678.00 | -61% | 0 | 0.00 | |
| KAKA-C | 2 | 4,914.00 | 4 | 6,290.00 | -21% | 0 | 0.00 | |
| TANKROCK-C | 3 | 4,028.75 | 0 | 0.00 | | 0 | 0.00 | ! |
| XO | 3 | 1,330.00 | 8 | 3,182.00 | -58% | 5 | 1,715.00 | -22% |
| ZILLA | 2 | 1,135.00 | 14 | 10,612.50 | -89% | 0 | 0.00 | |
| GENERIC-C | 1 | 932.00 | 17 | 9,332.00 | -90% | 0 | 0.00 | |
| UNITEK | 1 | 810.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GOLF-C | 2 | 672.00 | 2 | 479.00 | 40% | 0 | 0.00 | |
| ZUMIGUI-C | 2 | 300.00 | 3 | 660.00 | -54% | 0 | 0.00 | |
| ATTITUDES | 0 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| AWEI | 0 | 0.00 | 1 | 3,325.00 | -100% | 0 ! | 0.00 | |
| BASIC-C | 0 | 0.00 | 480 | 208,206.15 | -100% | 262 | 162,337.60 | -100% |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | | 8 | 6,573.00 | -100% |
| FUBU-C | 0 | 0.00 | 140 | 127,691.50 | -100% | 0 | 0.00 | |
| FUNGOOFUN-C | 0 | 0.00 | 2 | 2,856.00 | : 1 | 0 | 0.00 | |
| IT LUGGAGE-C | 0 | 0.00 | 1 | 6,899.00 | 1 | 0 | 0.00 | |
| LIME-C | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | I |
| MACBETH | 0 | 0.00 | 10 | 2,600.00 | ' | 0 | 0.00 | |
| MARK RYDEN-C | 0 | 0.00 | 2 | 5,721.00 | ı I | 0 | 0.00 | |
| MOSSIMO-FW | 0 | 0.00 | 41 | 9,617.75 | : 1 | 0 | 0.00 | ! |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

CEBU PUEBLO VERDE

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales | | t Year 23-12/15/2023 | Inc/Dec% | | 119 | inc/Dec% |
|---------------------|-----------------|----------------------|--------|-------------------------|----------------|-----------|---------------------|-------------|
| | Qty. | 4-12/15/2024 Nett | Qty. | Net | 1 | Qty. | 9-12/15/2019 Net | <u> </u> |
| 2-CONSIGNE | + - | | | | <u> </u> - | | |] |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 995.00 | -100% |
| OZUKO | 0 | 0.00 | 7 | 9,331.50 | 1 | 0 | 0.00 | I |
| PICTET FINO | 0¦ | 0.00 | 3 | 1,716.00 | | 0¦ | 0.00 | i |
| ROMIX | 0 | 0.00 | 0 | 0.00 | ' | 1 | 455.00 | I |
| RUDY PROJECT | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| SANUK-C | 0 | 0.00 | 0 | 0.00 | : 1 | 0; | 0.00 | |
| SODO | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,799.00 | 1 |
| SOLATEK | 0 | 0.00 | 1 | 899.95 | i I | 3 | 2,178.90 | 1 |
| SUSTO | 0 | 0.00 | 0 | 0.00 | ' | 0! | 0.00 | ı |
| TO TRAVEL TO LIVE | 0 | 0.00 | 3 | 1,020.00 | ı I | 0 | 0.00 | 1 |
| VICTORIA'S SECRET-C | 0 | 0.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 425.00 | l . |
| VOLCOM-C | 0 | 0.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | ' | 11 | 7,991.00 | 1 |
| 2-CONSIGNE Total: | 227 | 256,791.40 | 827 | 483,885.35 | <u> </u> | 371 | 274,349.50 | ! |
| TOTALO | ! ! | 1 | İ | | 1 | | | |
| TOTALS: | 3,391 | 1,264,918.80 | 1,605 | 630,695.35 | 100% | 932 | 869,256.20 | 45% |
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Period: 12/01/2024-12/15/2024

CLARK PUREGOLD

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|------|----------------------|-------------|------------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | Ī [| | | ! |
| BATH & BODY WORKS | 1,611 | 350,659.02 | 375 | 119,842.64 | 192% | 53 | 28,980.34 | 1109% |
| BATH & BODY WORKS | 1,611 | 350,659.02 | 375 | 119,842.64 | 192% | 53 | 28,980.34 | ¦ 1109% |
| SKECHERS | 230 | 298,283.14 | 0 | 0.00 | 1 | 1 | 1,123.76 | 26443% |
| SKECHERS | 230 | 298,283.14 | 0 | 0.00 | ! ! | 1 | 1,123.76 | 26443% |
| VICTORIA'S SECRET | 440 | 193,596.63 | 152 | 95,525.73 | 102% | 19 | 13,482.63 | 1335% |
| VICTORIA'S SECRET | 440 | 193,596.63 | 152 | 95,525.73 | 102% | 19 | 13,482.63 | 1335% |
| USPA | 37 | 150,321.56 | 40 | 138,373.12 | 8% | 133 | 373,332.33 | -59% |
| USPA | 37 | 150,321.56 | 40 | 138,373.12 | 8% | 133 | 373,332.33 | -59% |
| CLINIQUE | 39 | 111,754.74 | 14 | 39,682.29 | 181% | 0 | 0.00 | i ! |
| CLINIQUE | 39 | 111,754.74 | 14 | 39,682.29 | 181% | 0 | 0.00 | |
| CALVIN KLEIN | 12 | 43,361.85 | 4 | 20,963.34 | 106% | 11 | 25,265.51 | 71% |
| CALVIN KLEIN | 12 | 43,361.85 | 4 | 20,963.34 | 106% | 11 | 25,265.51 | 71% |
| NESTI DANTE | 157 | 27,466.93 | 0 | 0.00 | ! ! | 57 | 14,157.10 | 94% |
| NESTI DANTE | 157 | 27,466.93 | 0 | 0.00 | i ! | 57 | 14,157.10 | 94% |
| IPANEMA-O | 37 | 18,578.78 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| IPANEMA-O | 37 | 18,578.78 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADIDAS PH | 24 | 18,152.03 | 19 | 13,791.11 | 31% | 26 | 13,196.00 | 37% |
| ADIDAS PH | 24 | 18,152.03 | 19 | 13,791.11 | 31% | 26 | 13,196.00 | 37% |
| RALPH LAUREN | 2 | 11,997.26 | 0 | 0.00 | i ! | 6 | 21,657.17 | -44% |
| RALPH LAUREN | 2 | 11,997.26 | 0 | 0.00 | i i | 6 | 21,657.17 | -44% |
| VERSACE-B4U | 2 | 10,673.84 | 0 | 0.00 | 1 | 0 | 0.00 | |
| VERSACE-B4U | 2 | 10,673.84 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| JANSPORT | 12 | 10,006.53 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 12 | 10,006.53 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ACCEL | 6 | 5,842.50 | 3 | 2,770.00 | 110% | 0 | 0.00 | ! ! ! |
| ACCEL | 6 | 5,842.50 | 3 | 2,770.00 | 110% | 0 | 0.00 | |
| DAVIDOFF | 1 | 5,369.82 | 1 | 5,364.10 | 0% | 3 | 7,811.85 | -31% |
| DAVIDOFF | 1 | 5,369.82 | 1 | 5,364.10 | 0% | 3 | 7,811.85 | -31% |
| GIFT BUSINESS | 21 | 2,842.45 | 20 | 4,619.50 | -38% | 267 | 66,947.12 | -95% |
| GIFT BUSINESS | 21 | 2,842.45 | 20 | 4,619.50 | -38% | 267 | 66,947.12 | -95% |
| RUBBERMAID | 1 | 1,812.57 | 0 | 0.00 | | 0 | 0.00 | |
| RUBBERMAID | 1 | 1,812.57 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| MISHMASH | 6 | 1,732.20 | 1 | 497.70 | 248% | 0 | 0.00 | |
| MISHMASH | 6 | 1,732.20 | 1 | 497.70 | 248% | 0 | 0.00 | |

Period: 12/01/2024-12/15/2024

CLARK PUREGOLD

| BRAND | | ent Sales 24-12/15/2024 | | st Year 023-12/15/2023 | Inc/Dec% | | 119 9-12/15/2019 | Inc/Dec% |
|--------------------|------|----------------------------|------|---------------------------|----------|------|---------------------|----------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | İ | | | i I |
| VANS | 1 | 1,289.64 | 2 | 2,446.40 | -47% | 31 | 35,428.11 | -96% |
| VANS | 1 | 1,289.64 | 2 | l . | 1 | 31 | 35,428.11 | 1 |
| CHAMPION | 1 | 1,169.40 | 1 | 1,106.00 | i I | 0 | 0.00 | i |
| CHAMPION | 1 | 1,169.40 | 1 | 1 | 1 | 0 ! | 0.00 | |
| TRAVEL BLUE | 1 | 878.70 | 0 | | 1 | 0 | 0.00 | 1 |
| TRAVEL BLUE | 1 | 878.70 | 0 | l | : I | 0 | 0.00 | 1 |
| LOCAL SCARF | 1 | 378.82 | 4 | 665.22 | -43% | 6 | 1,604.26 | -76% |
| LOCAL SCARF | 1 | 378.82 | 4 | 1 | i I | 6 | 1,604.26 | 1 |
| BILLABONG | 1 | 350.82 | 0 | 0.00 | ' | 0 ! | 0.00 | 1 |
| BILLABONG | 1 | 350.82 | 0 | 1 | 1 | 0 | 0.00 | |
| B & D | 0 | 0.00 | 1 | | : 1 | 0 | 0.00 | |
| BENETTON | 0 | 0.00 | 0 | 1 | 1 | 2 | 2,582.64 | 1 |
| BRIC'S-SL | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 6,752.41 | i |
| BURBERRY | 0 | 0.00 | 2 | l | ! | 0 | 0.00 | |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 25,958.36 | -100% |
| CHLOE | 0 | 0.00 | 1 | 4,757.52 | -100% | 0 | 0.00 | |
| CONVERSE | 0 | 0.00 | 2 | 110.98 | -100% | 0 ! | 0.00 | |
| DELSEY | 0 | 0.00 | 1 | 11,578.60 | -100% | 0 | 0.00 | I I |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | | 1 | 2,633.28 | -100% |
| DOUGHNUT | 0 | 0.00 | 1 | 2,142.00 | -100% | 0 | 0.00 | |
| EASTPAK-SL | 0 | 0.00 | 1 | 831.00 | -100% | 15¦ | 16,356.37 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 3 | 3,934.52 | -100% | 11 | 18,304.05 | -100% |
| EVERLAST | 0 | 0.00 | 5 | 2,489.40 | -100% | 112 | 197,271.01 | -100% |
| FITFLOP-SL | 0 | 0.00 | 1 | 2,488.95 | -100% | 9 | 29,641.56 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | ! ! | 3 | 6,794.86 | -100% |
| GIORGIO ARMANI-B4U | 0 | 0.00 | 3 | 17,478.74 | -100% | 3 | 5,785.54 | -100% |
| ISLA | 0 | 0.00 | 1 | 110.80 | ' | 0 | 0.00 | |
| KISSNY | 0 | 0.00 | 6 | 2,000.52 | -100% | 0 | 0.00 | |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | i i | 1 | 912.78 | -100% |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | | 20 | 68,942.36 | -100% |
| PAPER/PLASTIC BAGS | 438 | 0.00 | 672 | 0.00 | | 0 | 0.00 | |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 34 | 36,235.50 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 1,244.85 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | i ! | 16 | 61,675.52 | -100% |
| | | 1 1 1 | | | | | | |
| | | | | | | | | |

CLARK PUREGOLD

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19 9-12/15/2019 | lnc/Dec% |
|--------------------|------|---------------------------|------|--------------------------|-------------|------------------|--------------------|----------|
| | Qty. | Nett | Qty. | Net | ! | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | <u> </u> | | | |
| TOMMY BAHAMA | 0 | 0.00 | 0 | 0.00 | | 2 | 202.96 | -100% |
| TOMMY HILFIGER-B4U | 0 | 0.00 | 0 | 0.00 | 1 | 5 | 9,898.98 | 1 |
| TOMS-SL | 0 | 0.00 | 0 | 0.00 | i I | 1 | 759.60 | i |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | ! | 6 | 22,337.54 | I |
| WORLD TRAVELER-O | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 62,130.03 | 1 |
| B & D | 0 | 0.00 | 1 | 280.30 | -100% | 0 | 0.00 | 1 |
| BENETTON | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 2,582.64 | -100% |
| BRIC'S-SL | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 6,752.41 | -100% |
| BURBERRY | 0 | 0.00 | 2 | 5,641.62 | -100% | 0 | 0.00 | |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 25,958.36 | -100% |
| CHLOE | 0 | 0.00 | 1 | 4,757.52 | -100% | 0 | 0.00 | i I |
| CONVERSE | 0 | 0.00 | 2 | 110.98 | -100% | 0 | 0.00 | |
| DELSEY | 0 | 0.00 | 1 | 11,578.60 | -100% | 0 | 0.00 | |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | i i | 1 | 2,633.28 | -100% |
| DOUGHNUT | 0 | 0.00 | 1 | 2,142.00 | -100% | 0 | 0.00 | |
| EASTPAK-SL | 0 | 0.00 | 1 | 831.00 | -100% | 15 | 16,356.37 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 3 | 3,934.52 | -100% | 11 | 18,304.05 | -100% |
| EVERLAST | 0 | 0.00 | 5 | 2,489.40 | -100% | 112 | 197,271.01 | -100% |
| FITFLOP-SL | 0 | 0.00 | 1 | 2,488.95 | -100% | 9 | 29,641.56 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | ! ! ! | 3 | 6,794.86 | -100% |
| GIORGIO ARMANI-B4U | 0 | 0.00 | 3 | 17,478.74 | -100% | 3 | 5,785.54 | -100% |
| ISLA | 0 | 0.00 | 1 | 110.80 | -100% | 0 | 0.00 | |
| KISSNY | 0 | 0.00 | 6 | 2,000.52 | -100% | 0 | 0.00 | |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 912.78 | -100% |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | 1 | 20 | 68,942.36 | -100% |
| PAPER/PLASTIC BAGS | 438 | 0.00 | 672 | 0.00 | 1 | 0 | 0.00 | |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | 1 | 34 | 36,235.50 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 1,244.85 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 61,675.52 | -100% |
| TOMMY BAHAMA | 0 | 0.00 | 0 | 0.00 | 1 | 2 | 202.96 | -100% |
| TOMMY HILFIGER-B4U | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 5 | 9,898.98 | -100% |
| TOMS-SL | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 759.60 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 6 | 22,337.54 | -100% |
| WORLD TRAVELER-O | 0 | 0.00 | 0 | 0.00 | | 20 | 62,130.03 | -100% |
| | | | | | ! ! | | | i I |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

CLARK PUREGOLD

| BRAND | | nt Sales 4-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | inc/Dec% |
|-------------------|-------|--------------------------|-------|----------------------|-------------|-------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT Total: | 6,162 | 2,533,038.44 | 2,672 | 998,984.20 | 153% | 1,768 | 2,358,812.76 | 7% |
| 2-CONSIGNE | | | | | | | | |
| KROOBERG | 117 | 81,266.60 | 61 | 54,595.51 | 48% | 87 | 48,636.82 | 67% |
| KROOBERG | 117 | 81,266.60 | 61 | 54,595.51 | : 1 | 87 | 48,636.82 | |
| PORTGEAR | 54 | 61,090.85 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| PORTGEAR | 54 | 61,090.85 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| HEYS | 13 | 53,515.77 | 28 | 104,153.82 | -48% | 16 | 75,270.33 | -28% |
| HEYS | 13 | 53,515.77 | 28 | 104,153.82 | -48% | 16 | 75,270.33 | -28% |
| IT LUGGAGE-C | 5 | 43,203.49 | 11 | 93,615.37 | -53% | 0 | 0.00 | i ! |
| IT LUGGAGE-C | 5 | 43,203.49 | 11 | 93,615.37 | -53% | 0 | 0.00 | |
| AIRFIT | 30 | 28,643.96 | 0 | 0.00 | | 0 | 0.00 | |
| AIRFIT | 30 | 28,643.96 | 0 | 0.00 | | 0 | 0.00 | |
| BG BERLIN-C | 2 | 21,310.38 | 0 | 0.00 | | 0 | 0.00 | 1 1 1 |
| BG BERLIN-C | 2 | 21,310.38 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BANGE-C | 3 | 10,299.70 | 4 | 12,304.28 | -16% | 0 | 0.00 | ! |
| BANGE-C | 3 | 10,299.70 | 4 | 12,304.28 | -16% | 0 | 0.00 | |
| DTBG-C | 3 | 6,165.81 | 3 | 4,399.60 | 40% | 0 | 0.00 | i ! |
| DTBG-C | 3 | 6,165.81 | 3 | 4,399.60 | 40% | 0 | 0.00 | ! ! ! |
| GENERIC-C | 6 | 5,810.61 | 8 | 3,830.46 | 51% | 0 | 0.00 | |
| GENERIC-C | 6 | 5,810.61 | 8 | 3,830.46 | 51% | 0 | 0.00 | |
| FILIPINIANA | 10 | 5,581.91 | 72 | 12,738.56 | -56% | 4 | 1,728.67 | 222% |
| FILIPINIANA | 10 | 5,581.91 | 72 | 12,738.56 | -56% | 4 | 1,728.67 | 222% |
| XO-C | 10 | 5,178.04 | 6 | 3,554.70 | 45% | 0 | 0.00 | |
| XO-C | 10 | 5,178.04 | 6 | 3,554.70 | 45% | 0 | 0.00 | |
| SMOOTH SKIES-C | 4 | 4,242.74 | 19 | 26,537.65 | -84% | 0 | 0.00 | |
| SMOOTH SKIES-C | 4 | 4,242.74 | 19 | 26,537.65 | -84% | 0 | 0.00 | |
| MARK RYDEN-C | 1 | 3,927.54 | 3 | 9,330.66 | -57% | 0 | 0.00 | |
| MARK RYDEN-C | 1 | 3,927.54 | 3 | 9,330.66 | -57% | 0 | 0.00 | ! ! ! |
| OZUKO | 2 | 3,131.19 | 4 | 5,980.50 | -47% | 0 | 0.00 | |
| OZUKO | 2 | 3,131.19 | 4 | 5,980.50 | -47% | 0 | 0.00 | |
| TANKROCK-C | 2 | 2,839.85 | 3 | 4,499.96 | -36% | 0 | 0.00 | 1 |
| TANKROCK-C | 2 | 2,839.85 | 3 | 4,499.96 | -36% | 0 | 0.00 | |
| ZILLA-C | 3 | 2,569.60 | 9 | 9,413.38 | -72% | 0 | 0.00 | - - |
| ZILLA-C | 3 | 2,569.60 | 9 | 9,413.38 | -72% | 0 | 0.00 | |
| FUNGOOFUN-C | 1 | 2,110.32 | 2 | 2,771.84 | -23% | 0 | 0.00 | |

CLARK PUREGOLD

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | | 119 9-12/15/2019 | Inc/Dec% |
|-------------------|-------|----------------------------|-------|------------------------|-------------|-------|---------------------|----------|
| <u> </u> | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 2-CONSIGNE | | | | | <u> </u> | | |] |
| FUNGOOFUN-C | 1 | 2,110.32 | 2 | 2,771.84 | -23% | 0 | 0.00 | |
| GIFT BUSINESS-C | 4 | 2,043.60 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| GIFT BUSINESS-C | 4 | 2,043.60 | 0 | 0.00 | i l | 0 | 0.00 | i |
| SOFISTICA | 1 | 1,812.57 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| SOFISTICA | 1 | 1,812.57 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| XIPIN-C | 5 | 1,451.40 | 1 | 497.79 | : I | 0 | 0.00 | |
| XIPIN-C | 5 | 1,451.40 | 1 | 497.79 | 1 | 0 | 0.00 | I |
| AWEI | 0 | 0.00 | 1 | 1,493.10 | : 1 | 0 | 0.00 | i |
| CISSY'S OVERRUNS | 0 | 0.00 | 0 | 0.00 | ! | 6 | 3,963.96 | I |
| FUBU-C | 0 | 0.00 | 730 | 252,450.20 | ı I | 0 | 0.00 | 1 |
| HALO | 2 | 0.00 | 0 | 0.00 | : 1 | 10 | 3,399.78 | |
| НОСО | 0 | 0.00 | 0 | 0.00 | 1 | 13 | 3,089.17 | I |
| LENOVO-C | 0 | 0.00 | 1 | 1,116.00 | i I | 0 | 0.00 | i |
| LEZARD | 0 | 0.00 | 0 | 0.00 | ' | 2 | 1,021.60 | 1 |
| MACBETH | 0 | 0.00 | 33 | 8,757.62 | -100% | 0 | 0.00 | 1 |
| MOSSIMO-FW | 0 | 0.00 | 234 | 31,282.30 | -100% | 0 | 0.00 | |
| PICTET FINO | 0 | 0.00 | 3 | 2,101.40 | 1 | 0 | 0.00 | |
| ROMIX | 0 | 0.00 | 2 | 1,850.60 | -100% | ο¦ | 0.00 | |
| VAN HEUSEN | 0 | 0.00 | 0 | 0.00 | · | 2 | 1,194.79 | -100% |
| AWEI | 0 | 0.00 | 1 | 1,493.10 | -100% | 0 | 0.00 | |
| CISSY'S OVERRUNS | 0 | 0.00 | 0 | 0.00 | i i | 6 | 3,963.96 | -100% |
| FUBU-C | 0 | 0.00 | 730 | 252,450.20 | -100% | 0 | 0.00 | |
| HALO | 2 | 0.00 | 0 | 0.00 | 1 | 10 | 3,399.78 | -100% |
| НОСО | 0 | 0.00 | 0 | 0.00 | ! ! ! | 13 | 3,089.17 | -100% |
| LENOVO-C | 0 | 0.00 | 1 | 1,116.00 | -100% | 0 | 0.00 | |
| LEZARD | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 1,021.60 | -100% |
| MACBETH | 0 | 0.00 | 33 | 8,757.62 | -100% | 0 | 0.00 | |
| MOSSIMO-FW | 0 | 0.00 | 234 | 31,282.30 | -100% | 0 | 0.00 | |
| PICTET FINO | 0 | 0.00 | 3 | 2,101.40 | ' 1 | 0 | 0.00 | |
| ROMIX | 0 | 0.00 | 2 | 1,850.60 | -100% | 0 | 0.00 | |
| VAN HEUSEN | 0 | 0.00 | 0 | 0.00 | | 2 | 1,194.79 | -100% |
| 2-CONSIGNE Total: | 556 | 692,391.83 | 2,476 | 1,294,550.60 | -46% | 280 | 276,610.24 | 150% |
| TOTALS: | 6,718 | 3,225,430.27 | 5,148 | 2,293,534.80 | 40% | 2,048 | 2,635,423.00 | 22% |

OUTLETS FR PITX

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales -12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 201 12/01/2019 | 9 12/15/2019 Inc/De |
|-------------------|-------------|-------------------------|-----------------|----------------------|--------------|-------------------|--------------------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net |
| 1-OUTRIGHT | | | | | <u>.</u> | · | <u>-</u> |
| BATH & BODY WORKS | 1,374 | 299,304.00 | 487 | 174,514.00 | 71% | 0 | 0.00 |
| VICTORIA'S SECRET | 588 | 200,523.00 | 229 | 132,692.00 | 1 | 0 | 0.00 |
| SKECHERS | 60 | 115,466.00 | 0 | 0.00 | i I | 0 | 0.00 |
| NIKE | 65 | 88,054.80 | 12 | 23,994.00 | 266% | 0 | 0.00 |
| USPA | 27 | 73,802.00 | 19 ¹ | 59,066.00 | 24% | 0 | 0.00 |
| ADIDAS | 34 | 43,758.00 | 4 | 12,050.00 | 263% | 0 | 0.00 |
| NESTI DANTE | 105 | 16,450.00 | 0 | 0.00 | | 0 | 0.00 |
| VERSACE | 2 | 12,000.00 | 0 | 0.00 | l I | 0 | 0.00 |
| CLINIQUE | 4 | 11,200.00 | 4 | 7,760.00 | 44% | 0 | 0.00 |
| ADIDAS PH | 17 | 10,492.00 | 13 | 9,360.00 | 12% | 0 | 0.00 |
| VANS-SL | 5 | 5,800.00 | 9 | 9,899.00 | -41% | 0 | 0.00 |
| CALVIN KLEIN | 1 | 3,600.00 | 0 | 0.00 | | 0 | 0.00 |
| IPANEMA-O | 9 | 1,797.00 | 0 | 0.00 | | 0 | 0.00 |
| CHAMPION | 1 | 500.00 | 4 | 2,000.00 | -75% | 0 | 0.00 |
| ACCEL | 0 | 0.00 | 4 | 3,180.00 | -100% | 0 | 0.00 |
| BRIC'S-SL | 0 | 0.00 | 1 | 3,000.00 | -100% | 0 | 0.00 |
| BURBERRY | 0 | 0.00 | 1 | 2,320.00 | -100% | 0 | 0.00 |
| CHLOE | 0 | 0.00 | 1 | 3,920.00 | -100% | 0 | 0.00 |
| ELIZABETH ARDEN | 0 | 0.00 | 3 | 2,700.00 | -100% | 0 | 0.00 |
| GIFT BUSINESS | 0 | 0.00 | 2 | 300.00 | -100% | 0 | 0.00 |
| HAVAIANAS | 0 | 0.00 | 12 | 13,938.00 | -100% | 0 | 0.00 |
| NON-MERCH | 301 | 0.00 | 625 | 0.00 | ! | 0 | 0.00 |
| PACSAFE | 0 | 0.00 | 2 | 1,700.00 | -100% | 0 | 0.00 |
| PEPE JEANS | 0 | 0.00 | 1 | 599.00 | -100% | 0 | 0.00 |
| STANCE | 0 | 0.00 | 1 | 990.00 | -100% | 0 | 0.00 |
| 1-OUTRIGHT Total: | 2,593 | 882,746.80 | 1,434 | 463,982.00 | 90% | 0 | 0.00 |
| | 1 1 1 | 1 | | | 1 | | |
| 2-CONSIGNE |]] | 1 | | | | | ! ! |
| PORTGEAR | 24 | 40,104.00 | 0 | 0.00 | <u> </u> | 0 | 0.00 |
| KROOBERG | 34 | 17,229.00 | 69¦ | 51,003.00 | 1 | 0 | 0.00 |
| MARK RYDEN-C | 8 | 15,600.00 | 2 | 5,445.00 | i I | 0 | 0.00 |
| KAKA-C | 7 | 14,164.00 | 9 | 15,714.00 | ' | 0 | 0.00 |
| XO | 21 | 12,406.00 | 16¦ | 16,817.75 | ı I | 0 | 0.00 |
| AIRFIT | 16 | 11,163.25 | 0 | 0.00 | : I | 0 | 0.00 |
| GENERIC-C | 15 | 7,617.00 | 12 | 10,956.00 | -30% | 0¦ | 0.00 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

FR PITX

| BRAND | | nt Sales 4-12/15/2024 | Last | Year -12/15/2023 | Inc/Dec% | 2019 12/01/2019-1 | 2/15/2010 | Inc/Dec |
|-------------------|---------------------|--------------------------|--------------------------------------|---------------------|---------------------------------|----------------------|-----------|---------|
| | Qty. | Nett | Qty. | Net | ! | Qty. 12/01/2019-1 | Net | |
| 2-CONSIGNE | | | | | <u>!</u> ! | | | |
| SOFISTICA | 7 | 7,160.00 | 0 | 0.00 | 1 1 1 | 0. | 0.00 | |
| BANGE-C | 2 | 5,382.00 | 4 | 14,382.50 | 1 | 0 | 0.00 | |
| GLAXUNTE | 27 | 5,293.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| DTBG-C | 4 | 5,000.00 | 6 | 12,245.00 | 1 | 0 | 0.00 | |
| GOLF-C | 11 | 3,977.00 | 3 | 1,779.00 | 1 1 | 0 | 0.00 | |
| AWEI | 5 | 3,837.00 | 2 | 6,064.00 | : 1 | 0 | 0.00 | |
| TANKROCK-C | 5 | 3,675.00 | 4 | 2,396.00 | 1 | 0 | 0.00 | |
| OZUKO | 3 | 3,597.00 | 4 | 9,129.00 | i I | 0 | 0.00 | |
| ZILLA | 6 | 3,410.00 | 7 | 3,270.00 | ' I | 0 | 0.00 | |
| BURBERRY-C | 1 | 2,900.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| VIDVIE | 1 | 1,998.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| OME-C | 1 | 1,417.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| BOONA-C | 1 | 888.00 | 0 | 0.00 | i I | 0 | 0.00 | |
| BLUEDIO-C | 1 | 799.00 | 4 | 3,196.00 | ' | 0 ! | 0.00 | |
| TO TRAVEL TO LIVE | 2 | 680.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| WEKOME | 1 | 417.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| XIPIN | 1 | 320.00 | 2 | 798.00 | -59% | 0 | 0.00 | |
| CELEBRAT-C | 0 | 0.00 | 6 | 3,284.00 | -100% | 0 | 0.00 | |
| D-POWER-C | 0 | 0.00 | 6 | 2,114.00 | -100% | 0 | 0.00 | |
| FUBU-C | 0 | 0.00 | 228 | 182,603.25 | -100% | 0 | 0.00 | |
| FUNGOOFUN-C | 0 | 0.00 | 2 | 2,056.00 | -100% | 0 | 0.00 | |
| LENOVO-C | 0 | 0.00 | 1 | 799.00 | -100% | 0 | 0.00 | |
| MOSSIMO-FW | 0 | 0.00 | 51 | 13,350.00 | -100% | 0 | 0.00 | |
| VIPFAN-C | 0 | 0.00 | 8 | 6,252.00 | -100% | 0 | 0.00 | |
| 2-CONSIGNE Total: | 204 | 169,033.25 | 446 | 363,653.50 | -53% | 0 | 0.00 | |
| TOTALS: | 2,797 | 1,051,780.05 | 1,880 | 827,635.50 | 27% | 0 | 0.00 | |
| | | | - - - - - - | | 1 1 1 1 1 1 1 | | | |
| | | | | | | | | |
| i 1 1 | | | | | | | | |

NLEX BALAGTAS

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales I-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 12/01/2019 | 19 9-12/15/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|------|--------------------------|---------------|------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u>!</u> ! | | | ! |
| SKECHERS | 169 | 338,415.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| BATH & BODY WORKS | 1,156 | 322,179.00 | 418 | 149,470.00 | 1 | 66 | 42,481.80 | I |
| VICTORIA'S SECRET | 556 | 210,770.00 | 212 | 112,793.00 | i I | 22 | 29,015.00 | i |
| NIKE | 92 | 132,010.00 | 0 | 0.00 | · | 0 | 0.00 | I |
| USPA | 28 | 79,572.00 | 26 | 76,109.00 | ı I | 32 | 121,154.00 | 1 |
| ADIDAS PH | 66 | 38,573.00 | 28 | 20,160.00 | : 1 | 0 | 0.00 | |
| CLINIQUE | 9 | 22,000.00 | 19 | 39,920.00 | 1 | 0 | 0.00 | 1 |
| NESTI DANTE | 121 | 18,720.00 | 0 | 0.00 | i I | 0 | 0.00 | i I |
| ADIDAS | 11 | 17,390.00 | 0 | 0.00 | ' | 0 | 0.00 | į. |
| IPANEMA-O | 19 | 10,183.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| CONVERSE | 4 | 9,492.00 | 0 | 0.00 | i I | 0 | 0.00 | ! ! ! |
| DAVIDOFF | 2 | 8,720.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| VERSACE | 1 | 5,360.00 | 0 | 0.00 | 1 | 0 | 0.00 | i ! |
| KEDS | 3 | 4,851.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| BURBERRY | 2 | 4,640.00 | 0 | 0.00 | | 0 | 0.00 | |
| THE NORTH FACE-O | 1 | 3,999.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| CALVIN KLEIN | 1 | 3,840.00 | 1 | 3,600.00 | ¦ 6% | 0 | 0.00 | |
| SPEEDO | 1 | 799.00 | 0 | 0.00 | | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 0 | 0.00 | i i | 50 | 6,425.00 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 12 | 19,060.00 | -100% | 0 | 0.00 | 1 1 1 |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | 1 1 | 56 | 64,789.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | i i | 12 | 41,268.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 7 | 19,523.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 2 | 100.00 | -100% | 163 | 39,702.60 | -100% |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 59 | 11,504.80 | -100% |
| HUGO | 0 | 0.00 | 2 | 13,000.00 | -100% | 0 | 0.00 | |
| ICE BREAKER | 0 | 0.00 | 0 | 0.00 |) | 12 | 960.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 28 | 1,020.00 | -100% |
| KISSNY | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 1,000.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | | 1 | 199.00 | -100% |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | | 1 | 899.00 | -100% |
| MARS | 0 | 0.00 | 0 | 0.00 | i ! | 14 | 5,000.00 | -100% |
| MISHMASH | 0 | 0.00 | 1 | 454.00 | -100% | 3 | 1,117.00 | -100% |
| NON-MERCH | 512 | 0.00 | 744 | 0.00 | | 0 | 0.00 | |
| | | 1 | 1 | | ; i i | 1 | | , |

NLEX BALAGTAS

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales | | t Year | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------------|-------------|----------------------|-------------------|---------------------|-------------|-------------------------------|---------------------|----------|
| | Qty. | 4-12/15/2024 Nett | 12/01/202 Qty. | 3-12/15/2023 Net | | Qty. | 9-12/15/2019 Net | <u> </u> |
| 1-OUTRIGHT | | Nett | Qty. | | <u> </u> | | |] |
| PACSAFE | | 0.00 | 0 | 0.00 | | 7 | 22 665 00 | -100% |
| I I | 0¦ 0¦ | 1 | 0 | | 1 | 7¦ 0¹ | 23,665.00 | 1 |
| PEPE JEANS | | 0.00 | 0 | 0.00 | i I | 9 | 11,921.00 | i |
| PLANTERS | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 480.00 | I |
| QUIKSILVER | 0; | 0.00 | 0¦ | 0.00 | 1 | 1; | 895.00 | 1 |
| RALPH LAUREN | 0 | 0.00 | 1 | 5,240.00 | : 1 | 0 | 0.00 | 1 |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | 1 | 1; | 2,097.00 | 1 |
| SPERRY | 0 | 0.00 | 2 | 10,990.00 | i I | 7 | 27,593.10 | i |
| T-SHIRT&JEANS | 0 | 0.00 | 0 | 0.00 | ' I | 3 | 2,197.00 | 1 |
| THE BALM | 0 | 0.00 | 1 | 850.00 | 1 | 0 | 0.00 | 1 |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | : 1 | 57 | 7,200.00 | |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 4,350.00 | 1 |
| TROLLI | 0 | 0.00 | 0 | 0.00 | i I | 46 | 7,745.00 | 1 |
| TY | 0 | 0.00 | 0 | 0.00 | i i | 5 | 1,298.75 | 1 |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 3,499.00 | -100% |
| VANS | 0 | 0.00 | 3 | 10,994.00 | -100% | 0 | 0.00 | |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 25,954.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | i i | 2 | 200.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 2 | 6,498.00 | -100% |
| ZAINI | 0 | 0.00 | 0 | 0.00 | ! | 7 | 1,750.00 | -100% |
| 1-OUTRIGHT Total: | 2,754 | 1,231,513.00 | 1,472 | 462,740.00 | 166% | 698 | 513,401.05 | 139% |
| 2-CONSIGNE | | | | | | ; ; ; | | |
| KROOBERG | 136 | 102,450.00 | 103 | 72,126.00 | 42% | 151 | 104,493.80 | -1% |
| HEYS | 5 | 21,579.00 | 5 | 14,947.00 | 44% | 0 | 0.00 | |
| PORTGEAR | 7 | 9,661.75 | 0 | 0.00 | i ! | 0 | 0.00 | i I |
| SOFISTICA | 10 | 8,799.75 | 0 | 0.00 | ! ! ! | 0 | 0.00 | |
| XO | 9 | 7,327.00 | 12 | 4,926.00 | 48% | 4 | 1,815.00 | 303% |
| KAKA-C | 2 | 4,914.00 | 2 | 4,914.00 | 0% | 0 | 0.00 | |
| OZUKO | 4 | 4,796.00 | 7 | 8,393.00 | -42% | 0 | 0.00 | |
| AIRFIT | 6 | 4,409.00 | 0 | 0.00 | : 1 | 0 | 0.00 | |
| ZILLA | 6 | 2,910.00 | 15 | 13,960.75 | 1 | 6 | 6,225.50 | 1 |
| GENERIC-C | 3 | 2,372.00 | 16 | 11,393.00 | i I | 2 | 2,150.00 | 1 |
| DTBG-C | 1 | 1,110.00 | 2 | 3,450.00 | ! | 0 | 0.00 | I |
| BLUEDIO-C | 1 | 799.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| GOLF-C | 3 | 750.00 | 6 | 1,886.00 | : 1 | 5 | 4,040.00 | ! |

NLEX BALAGTAS

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|---------------------|------------------|--------------------------|-------|------------------------|-------------|------------------|---------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | · + - | | | | <u> </u> | | | - - |
| AWEI | 1 | 400.00 | 1 | 1,732.00 | -76% | 0 ! | 0.00 | 1 |
| 8A PERFORMANCE | 0 | 0.00 | 12 | 13,440.00 | 1 | 0 | 0.00 | I |
| APIKER-C | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 2,900.00 | -100% |
| BANGE-C | 0 | 0.00 | 2 | 7,204.50 | -100% | 0 ! | 0.00 | ! ! ! |
| BASIC-C | 0 | 0.00 | 170 | 81,741.50 | -100% | 328 | 284,848.96 | -100% |
| BATH & BODY WORKS-C | 0 | 0.00 | 0 | 0.00 | i i | 3 | 897.00 | -100% |
| FILIPINIANA | 0 | 0.00 | 7 | 2,536.50 | -100% | 6 | 3,545.20 | -100% |
| FUBU-C | 0 | 0.00 | 220 | 175,955.50 | -100% | 0 | 0.00 | |
| FUNGOOFUN-C | 0 | 0.00 | 5 | 7,074.25 | -100% | 0 | 0.00 | ! |
| HALO | 0 | 0.00 | 0 | 0.00 | ! ! | 46 | 25,525.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | i ! | 90 | 22,880.50 | -100% |
| KELOE-C | 0 | 0.00 | 1 | 950.00 | -100% | 0 | 0.00 | |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 4,950.00 | -100% |
| MACBETH | 0 | 0.00 | 12 | 4,800.00 | -100% | 0 | 0.00 | |
| MOSSIMO-FW | 0 | 0.00 | 206 | 53,200.00 | -100% | 0 | 0.00 | |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 1,628.00 | -100% |
| SODO | 0 | 0.00 | 0 | 0.00 | i i | 2 | 3,598.00 | -100% |
| SOLATEK | 0 | 0.00 | 2 | 1,679.90 | -100% | 11 | 9,509.47 | -100% |
| TANKROCK-C | 0 | 0.00 | 7 | 8,325.00 | -100% | 0 | 0.00 | |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 500.00 | -100% |
| XIPIN | 0 | 0.00 | 11 | 2,961.00 | -100% | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | i ! | 11 | 9,671.00 | -100% |
| 2-CONSIGNE Total: | 194 | 172,277.50 | 824 | 497,595.90 | -65% | 674 | 489,177.43 | -64% |
| TOTALS: | 2,948 | 1,403,790.50 | 2,296 | 960,335.90 | 46% | 1,372 | 1,002,578.48 | 40% |
| | ; ; ; ; | | | | | ; ; ; ; | | |
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NLEX DRIVE&DINE

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|--------------------|-------|--------------------------|------|------------------------|----------------|-------------------------------|------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u> </u> - | | | ! |
| BATH & BODY WORKS | 2,034 | 449,813.00 | 652 | 237,243.00 | 89% | 92 | 53,412.50 | 742% |
| VICTORIA'S SECRET | 968 | 367,730.00 | 350 | 173,424.00 | l l | 85 | 67,137.50 | I |
| USPA | 61 | 179,149.00 | 70¦ | 198,779.40 | i I | 29¦ | 112,956.00 | i |
| CLINIQUE | 51 | 136,400.00 | 11 | 23,360.00 | ! | 0 | 0.00 | I |
| NIKE | 63 | 88,795.00 | 12 | 17,340.00 | ı I | 0; 0; | 0.00 | I |
| | 1 | , 1 | 1 | | : 1 | 1 | | : |
| SKECHERS | 30 | 59,985.00 | 0 | 0.00 | 1 | 0; | 0.00 | 1 |
| ADIDAS | 43 | 55,120.00 | 3 | 3,560.00 | i I | 0 | 0.00 | |
| NESTI DANTE | 194 | 27,499.00 | 0 | 0.00 | ! | 0 | 0.00 | 1 |
| IPANEMA-O | 66 | 20,366.00 | 0; | 0.00 | ı I | 0; | 0.00 | 1 |
| MINISO | 49 | 18,241.00 | 45 | 15,865.00 | : 1 | 0 | 0.00 | ! |
| ADIDAS PH | 18 | 9,794.00 | 47 | 33,840.00 | 1 | 0¦ | 0.00 | 1 |
| VERSACE | 2 | 8,160.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| PROMOTION CODE | 3 | 7,797.00 | 0 | 0.00 | i i | 0 | 0.00 | i I |
| CALVIN KLEIN | 2 | 7,680.00 | 2 | 7,200.00 | 6% | 0 | 0.00 | 1 |
| JANSPORT | 9 | 7,470.00 | 0 | 0.00 | i i | 0 | 0.00 | i i |
| BURBERRY | 4 | 6,960.00 | 1 | 2,320.00 | 200% | 0¦ | 0.00 | ! ! |
| THE NORTH FACE-O | 1 | 4,499.00 | 0 | 0.00 | 1 | 0 | 0.00 | i I |
| VANS | 1 | 3,998.00 | 0 | 0.00 | | 0 | 0.00 | |
| GIORGIO ARMANI | 1 | 3,960.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| DOUGHNUT-SL | 1 | 2,519.00 | 5 | 12,395.00 | -79% | 0 | 0.00 | |
| GIFT BUSINESS | 6 | 2,249.00 | 6 | 2,400.00 | -6% | 276 | 63,200.10 | -96% |
| THE BALM | 3 | 1,500.00 | 2 | 1,000.00 | 50% | 0 | 0.00 | ! ! |
| JOCKEY | 3 | 1,263.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ACCEL | 1 | 995.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| DESTINATION TRAVEL | 1 | 959.00 | 1 | 599.00 | 60% | 0 | 0.00 | 1 |
| SPEEDO | 1 | 799.00 | 0 | 0.00 | : 1 | 0 | 0.00 | : |
| TRAVEL BLUE | 1 | 575.00 | 0 | 0.00 | ' | 0 | 0.00 | 1 |
| PASALUBONG PACK | 1 | 200.00 | 1 | 999.00 | ı I | 0 | 0.00 | 1 |
| MISHMASH | 1 | 100.00 | 2 | 650.00 | ! | 1 | 649.00 | ! |
| 7D | 0 | 0.00 | 0 | 0.00 | | 17 | 2,550.00 | 1 |
| ANCHOR HOCKING | 0 | 0.00 | 0 | 0.00 | : 1 | 2 | 822.50 | i |
| BENETTON | 1 | 0.00 | 0 | 0.00 | | 0 | 0.00 | I |
| C&H | 0 | 0.00 | 0 | 0.00 | ı I | 5¦ | 1,000.00 | i . |
| CADBURY | 0 | 0.00 | 0 | 0.00 | ! | 59¦ | 13,425.00 | ! |
| ו אטמעאט | U | 0.00 | U | 0.00 | | 39 | 13,423.00 | -100% |

NLEX DRIVE&DINE

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales 24-12/15/2024 | | st Year 023-12/15/2023 | Inc/Dec% | | 019 19-12/15/2019 | Inc/Dec% |
|---------------------|------|----------------------------|------|---------------------------|----------|------|----------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | | | | i ! | | | i I |
| CHIPS AHOY | 0 | 0.00 | 0 | 0.00 | | 2 | 240.00 | -100% |
| CHLOE | 1 | 0.00 | 0 | | 1 | 0 | 0.00 | I |
| DAVAO SWEET | 0 | 0.00 | 0 | 0.00 | i ! | 1 | 75.00 | -100% |
| ELIZABETH ARDEN | 0 | 0.00 | 9 | | · | 0 | 0.00 | I |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 76 | 100,819.00 | -100% |
| FERRERO ROCHER | 0 | 0.00 | 0 | | : 1 | 3 | 2,850.00 | |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | ! ! | 8 | 26,894.00 | -100% |
| FLAMINGO | 0 | 0.00 | 0 | 0.00 | i ! | 28 | 7,000.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | | 6 | 14,924.00 | -100% |
| GOYA | 5 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| GUCCI | 3 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | ! ! | 41 | 11,630.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 0 | 0.00 | <u> </u> | 19 | 1,520.00 | -100% |
| KINDER BUENO | 0 | 0.00 | 0 | 0.00 | | 8 | 800.00 | -100% |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | | 99 | 3,625.00 | -100% |
| LIBBEY | 0 | 0.00 | 0 | 0.00 | i ! | 7 | 1,669.50 | -100% |
| LOACKER | 0 | 0.00 | 0 | 0.00 | | 6 | 950.00 | -100% |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 1,300.00 | -100% |
| MARC JACOBS | 1 | 0.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| MARS | 0 | 0.00 | 0 | 0.00 | ! ! | 19 | 6,475.00 | -100% |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | ! | 11 | 2,095.00 | -100% |
| MITCHELL & NESS | 0 | 0.00 | 0 | 0.00 | ; ! | 9 | 12,355.00 | -100% |
| NON-MERCH | 295 | 0.00 | 495 | 0.00 | | 0 | 0.00 | |
| OPI | 0 | 0.00 | 1 | 250.00 | -100% | 0 | 0.00 | - - |
| OREO | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 3,055.00 | -100% |
| PEPE JEANS | 0 | 0.00 | 0 | 0.00 | i | 8 | 10,652.00 | -100% |
| PRINGLES | 0 | 0.00 | 0 | 0.00 | ! ! | 3 | 600.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | <u> </u> | 4 | 3,580.00 | -100% |
| SANICARE | 0 | 0.00 | 0 | 0.00 | | 12 | 965.00 | -100% |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | ¦ | 3 | 7,191.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | <u> </u> | 5 | 19,995.00 | -100% |
| SPRAYGROUND | 0 | 0.00 | 1 | 850.00 | -100% | 0 | 0.00 | |
| TOBLERONE | 0 | 0.00 | 0 | 0.00 | | 27 | 5,300.00 | -100% |
| | | 1 1 1 | | | | | • | |

NLEX DRIVE&DINE

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 4-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | |)19 9-12/15/2019 | Inc/Dec% |
|-------------------|-------|--------------------------|-------|--------------------------|-------------|-------|---------------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | · | | i l | | | ! |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 33 | 5,935.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | 1 | 16 | 4,916.00 | I |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | i I | 11 | 21,788.85 | i |
| VANS-SL | 0 | 0.00 | 1 | 429.00 | · | 23 | 18,877.00 | I |
| VOORTMAN | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 600.00 | 1 |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 3 | 8,297.00 | |
| ZAINI | 0 | 0.00 | 0 | 0.00 | 1 | 34 | 5,700.00 | -100% |
| 1-OUTRIGHT Total: | 3,925 | 1,474,575.00 | 1,717 | 751,523.40 | ¦96% | 1,100 | 627,925.95 | 134% |
| 2-CONSIGNE | | ! ! ! | | | ; ! ! | | | |
| PORTGEAR | 17 | 37,496.70 | 0 | 0.00 | | 0 | 0.00 | |
| KROOBERG | 50 | 29,070.00 | 118 | 55,193.50 | -47% | 114 | 61,463.40 | -52% |
| AIRFIT | 35 | 15,354.50 | 0 | 0.00 | i i | 0 | 0.00 | |
| BANGE-C | 3 | 7,790.50 | 5 | 12,185.25 | -36% | 0 | 0.00 | |
| FUNGOOFUN-C | 5 | 7,158.25 | 1 | 1,000.00 | 615% | 0 | 0.00 | |
| XO | 8 | 5,352.00 | 16 | 5,729.00 | -6% | 10 | 3,600.00 | 48% |
| GLAXUNTE | 27 | 4,459.00 | 0 | 0.00 | | 0 | 0.00 | |
| MARK RYDEN-C | 2 | 3,900.00 | 0 | 0.00 | | 0 | 0.00 | |
| GENERIC-C | 6 | 3,465.00 | 3 | 4,322.75 | -19% | 0 | 0.00 | 1 |
| TANKROCK-C | 5 | 3,195.00 | 1 | 599.00 | 433% | 0 | 0.00 | |
| ZILLA | 4 | 2,802.75 | 8 | 8,098.00 | -65% | 1 | 1,495.00 | 87% |
| OZUKO | 2 | 2,398.00 | 5 | 5,995.00 | -60% | 0 | 0.00 | |
| FILIPINIANA | 4 | 1,333.00 | 15 | 1,387.50 | -3% | 27 | 10,663.00 | ¦ -87% |
| ROMIX | 1 | 1,150.00 | 0 | 0.00 | | 1 | 455.00 | 152% |
| BLUEDIO-C | 1 | 799.00 | 0 | 0.00 | | 0 | 0.00 | |
| PLEXTONE | 1 | 658.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| XIPIN | 3 | 585.00 | 9 | 1,755.00 | -66% | 0 | 0.00 | |
| 8A PERFORMANCE | 0 | 0.00 | 24 | 20,290.00 | -100% | 0 | 0.00 | |
| BASIC-C | 0 | 0.00 | 0 | 0.00 | | 168 | 131,907.05 | -100% |
| BG BERLIN-C | 0 | 0.00 | 1 | 10,399.00 | -100% | 0 | 0.00 | |
| BOONA-C | 0 | 0.00 | 1 | 722.00 | -100% | 0 | 0.00 | - |
| DTBG-C | 0 | 0.00 | 3 | 5,210.00 | -100% | 0 | 0.00 | |
| FUBU-C | 0 | 0.00 | 160 | 112,481.75 | -100% | 0 | 0.00 | |
| GOLF-C | 0 | 0.00 | 3 | 1,115.00 | -100% | 6 | 3,700.00 | -100% |
| HEYS | 0 | 0.00 | 0 | 0.00 | | 6 | 12,840.00 | -100% |

NLEX DRIVE&DINE

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales | | Year | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------------|-------------|----------------------|--------------------|---------------------|----------|-------------------------------|------------|-------------|
| | Qty. | 4-12/15/2024 Nett | 12/01/202. Qty. | 3-12/15/2023 Net | | Qty. | Net | |
| o consigni | | Nett | | | - | | | ! |
| 2-CONSIGNE | - | 0.00 | 41 | 7 400 00 | 4000/ | 0 | 0.00 | ! ! |
| KAKA-C | 0 | 0.00 | 4 | 7,400.00 | · | 0; | 0.00 | 1 |
| MACBETH | 0 | 0.00 | 16 | 3,600.00 | | 0 | 0.00 | i |
| MOSSIMO-FW | 0 | 0.00 | 70 | 18,898.00 | ' | 0 | 0.00 | l |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | ı I | 12¦ | 8,216.00 | I |
| REVA-C | 0 | 0.00 | 0 | 0.00 | | 25 | 8,777.80 | |
| SMOOTH SKIES-C | 0, | 0.00 | 4 | 6,886.00 | 1 | 0; | 0.00 | 1 |
| SODO | 0 | 0.00 | 0 | 0.00 | | 1 | 1,799.00 | 1 |
| SOLATEK | 0 | 0.00 | 0 | 0.00 | ' | 6 | 4,835.71 | 1 |
| TO TRAVEL TO LIVE | 0 | 0.00 | 2¦ | 680.00 | ı I | 0 | 0.00 | 1 |
| TOMS-C | 0 | 0.00 | 0 | 0.00 | : 1 | 1 | 4,598.00 | |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | | 1 | 425.00 | l |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | | 18 | 12,298.00 | -100% |
| 2-CONSIGNE Total: | 174 | 126,966.70 | 469 | 283,946.75 | -55% | 397 | 267,072.96 | -529 |
| TOTALS: | 4,099 | 1,601,541.70 | 2,186 | 1,035,470.15 | 54% | 1,497 | 894,998.91 | 78% |
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Period: 12/01/2024-12/15/2024

NLEX MEGA STATION

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 20 12/01/201 | 119 9-12/15/2019 | Inc/Dec% |
|--------------------|-------|--------------------------|------|----------------------|----------|-----------------|---------------------|-------------|
| | Qty. | Nett | Qty. | Net | <u> </u> | Qty. | Net | <u> </u> |
| 1-OUTRIGHT | | 1 1 | | | | i | | |
| BATH & BODY WORKS | 1,107 | 252,533.00 | 360 | 108,272.00 | 133% | 132 | 89,128.10 | 183% |
| SKECHERS | 102 | 202,449.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 520 | 181,699.00 | 235 | 115,743.00 | 56% | 73 | 64,845.40 | 180% |
| NIKE | 98 | 152,114.00 | 11 | 18,745.00 | 711% | 0 | 0.00 | ! ! ! |
| USPA | 47 | 138,513.00 | 34 | 113,466.00 | 22% | 53 | 168,254.00 | -17% |
| ADIDAS | 31 | 47,280.00 | 4 | 10,320.00 | 358% | 0 | 0.00 | i I |
| NESTI DANTE | 280 | 43,171.00 | 0 | 0.00 | | 0 | 0.00 | |
| CLINIQUE | 11 | 30,000.00 | 7 | 14,720.00 | 103% | 0 | 0.00 | |
| IPANEMA-O | 45 | 18,569.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| MINISO | 35 | 12,755.00 | 4 | 1,496.00 | 752% | 0 | 0.00 | |
| ADIDAS PH | 23 | 12,692.00 | 12 | 8,640.00 | 46% | 0 | 0.00 | i ! |
| DELSEY | 1 | 9,592.00 | 0 | 0.00 | | 0 | 0.00 | |
| KEDS | 4 | 8,619.00 | 0 | 0.00 | | 0 | 0.00 | |
| JANSPORT | 6 | 4,980.00 | 0 | 0.00 | | 0 | 0.00 | |
| TOBLERONE | 17 | 3,400.00 | 0 | 0.00 | | 57 | 11,200.00 | -69% |
| DESTINATION TRAVEL | 2 | 2,330.00 | 3 | 3,117.00 | -25% | 0 | 0.00 | |
| BURBERRY | 1 | 2,320.00 | 0 | 0.00 | | 0 | 0.00 | |
| GUCCI | 1 | 2,200.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHAMPION | 4 | 796.00 | 1 | 500.00 | 59% | 0 | 0.00 | i I |
| 7D | 0 | 0.00 | 0 | 0.00 | | 1 | 150.00 | -100% |
| ASICS-SL | 0 | 0.00 | 1 | 1,200.00 | -100% | 0 | 0.00 | I I |
| BRIC'S-SL | 0 | 0.00 | 2 | 6,000.00 | -100% | 0 | 0.00 | ! ! ! |
| CADBURY | 0 | 0.00 | 0 | 0.00 | | 64 | 9,200.00 | -100% |
| EASTPAK-SL | 0 | 0.00 | 1 | 499.00 | -100% | 1 | 1,183.00 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 143 | 195,666.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 0 | 0.00 | | 21 | 68,624.60 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | | 9 | 23,641.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 19 | 3,362.00 | -100% | 343 | 73,344.30 | -100% |
| GO TRAVEL | 0 | 0.00 | 1 | 909.00 | -100% | 0 | 0.00 | i ! |
| HERSHEY'S | 0 | 0.00 | 0 | 0.00 | | 170¦ | 30,432.00 | -100% |
| ICE BREAKER | 0 | 0.00 | 0 | 0.00 | | 78¦ | 6,216.00 | -100% |
| INNISFREE | 0 | 0.00 | 3 | 150.00 | -100% | 0 | 0.00 | ! ! |
| ISLA | 0 | 0.00 | 0 | 0.00 | | 2 | 300.00 | -100% |
| JAYJUN-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 75.00 | -100% |
| | | | | | | 1 | | 1 |

NLEX MEGA STATION

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales | | Year | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|---------------------|--------------------|----------------------|--------------------|---------------------|-------------|-------------------------------|---------------------|----------|
| | 12/01/2024 Qty. | 4-12/15/2024 Nett | 12/01/2023 Qty. | 3-12/15/2023 Net | 1 | 12/01/2019 Qty. | 9-12/15/2019 Net | |
| 4 OUTDIOUT | | | | | <u> </u> | | | ! ! |
| 1-OUTRIGHT | 0 | 0.00 | | 0.00 | | 40 | 4 745 00 | 4000/ |
| KINDER JOY | 0 | 0.00 | 0 | 0.00 | 1 | 43 | 1,715.00 | 1 |
| LEADERS | 0 | 0.00 | 1 | 50.00 | i I | 0 | 0.00 | 1 |
| LEVI'S | 0 | 0.00 | 0 | 0.00 | | 8 | 14,667.50 | l |
| LULU BLANC | 0; | 0.00 | 0 | 0.00 | ı I | 17 | 14,083.00 | 1 |
| MARS | 0 | 0.00 | 0 | 0.00 | : 1 | 43 | 13,930.00 | 1 |
| MEDIHEAL | 0¦ | 0.00 | 2 | 100.00 | 1 | 0¦ | 0.00 | 1 |
| MICHELLE'S OUTRIGHT | 0 | 0.00 | 0 | 0.00 | i I | 4 | 600.00 | i |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | ! | 13¦ | 4,537.00 | 1 |
| NIKE-SL | 0 | 0.00 | 0 | 0.00 | ı I | 9¦ | 21,471.00 | 1 |
| NON-MERCH | 468 | 0.00 | 708 | 0.00 | : 1 | 0 | 0.00 | |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | 1 | 4¦ | 14,200.00 | 1 |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | i I | 3 | 225.00 | i |
| PARKLAND | 0 | 0.00 | 0 | 0.00 | ' | 5¦ | 8,975.00 | 1 |
| PEPE JEANS | 0 | 0.00 | 0 | 0.00 | ! ! ! | 19 | 22,601.20 | -100% |
| POLO RL | 0 | 0.00 | 0 | 0.00 | ! ! | 2 | 5,950.00 | |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | | 2¦ | 1,790.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | ! ! | 6 | 5,394.00 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 599.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | 1 | 23 | 91,977.00 | -100% |
| THE BALM | 0 | 0.00 | 3 | 1,500.00 | -100% | 0 | 0.00 | |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 1 | 1,500.00 | -100% |
| TROLLI | 0 | 0.00 | 0 | 0.00 | | 121 | 23,469.00 | -100% |
| TY | 0 | 0.00 | 0 | 0.00 | | 27 | 7,448.28 | -100% |
| UNDER ARMOUR | 0 | 0.00 | 0 | 0.00 | l ! | 4 | 14,496.00 | -100% |
| VANS-SL | 0 | 0.00 | 1 | 850.00 | -100% | 63 | 76,697.10 | -100% |
| VOLCOM-SL | 0 | 0.00 | 0 | 0.00 | 1 | 3 | 3,750.00 | -100% |
| WONKA | 0 | 0.00 | 0 | 0.00 | | 1 | 100.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 12 | 41,488.00 | -100% |
| ZAINI | 0 | 0.00 | 0 | 0.00 | | 26 | 7,000.00 | -100% |
| 1-OUTRIGHT Total: | 2,803 | 1,126,012.00 | 1,413 | 409,639.00 | 174% | 1,608 | 1,140,922.48 | -1% |
| 2-CONSIGNE | | 1 | , | | | | | |
| KROOBERG | 88 | 39,058.00 | 143 | 82,197.00 | -52% | 226 | 149,845.80 | -73% |
| PORTGEAR | 14 | 22,938.75 | 0 | 0.00 | | 0 | 0.00 | 1 |
| 8A PERFORMANCE | 19 | 17,506.00 | 41 | 39,400.00 | -55% | 41 | 41,445.20 | -57% |

NLEX MEGA STATION

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 1-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 20 12/01/2019 | 19)-12/15/2019 | Inc/Dec% |
|---------------------|------|--------------------------|--------|------------------------|----------|------------------|--------------------|--------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | · | | i l | | | ; 1 1 |
| AIRFIT | 21 | 16,784.75 | 0 | 0.00 | ! ! | 0 | 0.00 | I I I |
| SOFISTICA | 12 | 9,520.00 | 0 | 0.00 | 1 | 0 | 0.00 | I |
| HEYS | 6 | 7,200.00 | 1 | 872.00 | i I | 8 | 30,552.50 | i |
| MARK RYDEN-C | 2 | 6,161.00 | 2 | 5,050.00 | 1 | 0 | 0.00 | I |
| GENERIC-C | 5 | 3,767.00 | 16 | 11,384.50 | 1 | 1 | 1,350.00 | 1 |
| ZILLA | 4 | 3,300.00 | 6 | 3,375.00 | : 1 | 2 | 2,840.50 | |
| DTBG-C | 3 | 2,868.75 | 1 | 513.00 | 1 | 5 | 8,100.00 | 1 |
| BANGE-C | 1 | 2,620.00 | 1 | 3,037.50 | i I | 0 | 0.00 | i |
| FUNGOOFUN-C | 2 | 2,475.00 | 1 | 675.00 | ' I | 0 | 0.00 | ļ. |
| KAKA-C | 1 | 2,457.00 | 2 | 4,034.00 | 1 | 0 | 0.00 | I |
| OZUKO | 2 | 2,398.00 | 1 | 1,199.00 | : 1 | 0 | 0.00 | |
| GLAXUNTE | 15 | 2,155.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| TRAVEL SENTRY-C | 1 | 1,699.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| XO | 3 | 780.00 | 12 | 5,503.00 | -85% | 5 | 1,295.00 | -39% |
| TANKROCK-C | 1 | 599.00 | 1 | 599.00 | 1 | 0 | 0.00 | |
| XIPIN | 1 | 320.00 | 1 | 195.00 | 64% | 0 | 0.00 | |
| GOLF-C | 1 | 229.00 | 1 | 229.00 | 0% | 6 | 2,330.50 | -90% |
| ADIDAS PH-C | 0 | 0.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| APIKER-C | 0 | 0.00 | 0 | 0.00 | : : | 1 | 1,450.00 | -100% |
| BASIC-C | 0 | 0.00 | 345 | 155,787.92 | -100% | 256 | 231,612.27 | -100% |
| BATH & BODY WORKS-C | 0 | 0.00 | 0 | 0.00 | <u> </u> | 1 | 299.00 | -100% |
| BG BERLIN-C | 0 | 0.00 | 2 | 20,798.00 | -100% | 0 | 0.00 | 1 |
| CELEBRAT-C | 0 | 0.00 | 58 | 5,393.00 | -100% | 0 | 0.00 | |
| D-POWER-C | 0 | 0.00 | 5 | 875.00 | -100% | 0 | 0.00 | - - |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | | 3 | 2,997.00 | -100% |
| FILIPINIANA | 0 | 0.00 | 12 | 4,044.00 | -100% | 6 | 5,269.10 | -100% |
| FUBU-C | 0 | 0.00 | 253 | 131,500.79 | -100% | 0 | 0.00 | ! ! ! |
| GUESS-W | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | |
| HALO | 0 | 0.00 | 0 | 0.00 | ! | 73 | 34,054.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | | 108 | 28,438.50 | -100% |
| ISLANDER | 0 | 0.00 | 0 | 0.00 | <u> </u> | 15 | 4,869.50 | -100% |
| IT LUGGAGE-C | 0 | 0.00 | 1 | 8,979.00 | -100% | 0 | 0.00 | - |
| KELOE-C | 0 | 0.00 | 0 | 0.00 | | 1 | 850.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | <u> </u> | 4 | 5,196.00 | -100% |
| | | 1 | 1 1 | | <u> </u> | ! | | ! ! ! |

NLEX MEGA STATION

| BRAND | | ent Sales | | Year | Inc/Dec% | |)19 | : Inc/Dec% |
|-------------------|-------------------|-----------------------|--------------------|---------------------|-------------|-------------------|---------------------|-----------------|
| | 12/01/202 Qty. | 24-12/15/2024 Nett | 12/01/2023 Qty. | 3-12/15/2023 Net | | 12/01/201 Qty. | 9-12/15/2019 Net | <u> </u> |
| | Qiy. | | | | - | | | |
| 2-CONSIGNE | | | 1 | | | | | |
| KVLR-C | 0, | 0.00 | 1 | 2,839.00 | 1 | 0; | 0.00 | l |
| LIME-C | 0 | 0.00 | 1 | 898.00 | i I | 0 | 0.00 | I |
| MATISSE | 0 | 0.00 | 0 | 0.00 | | 2 | 4,298.00 | l |
| MIRO | 0 | 0.00 | 0 | 0.00 | ı I | 42 | 15,381.00 | I |
| MOSSIMO-FW | 0 | 0.00 | 51 | 13,950.00 | : 1 | 0 | 0.00 | ! |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | 1 | 5¦ | 3,215.50 | l |
| SMOOTH SKIES-C | 0 | 0.00 | 9 | 7,101.00 | i I | 0 | 0.00 | I |
| SOLATEK | 0 | 0.00 | 0 | 0.00 | i i | 6 | 5,309.71 | -100% |
| SPUNN | 0 | 0.00 | 0 | 0.00 | | 83 | 88,657.30 | -100% |
| TAO TAO-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,000.00 | -100% |
| TOMS-C | 0 | 0.00 | 2 | 4,097.00 | -100% | 0 | 0.00 | |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | ! ! | 4 | 3,430.00 | -100% |
| UNBRANDED | 0 | 0.00 | 1 | 850.00 | -100% | 0 | 0.00 | |
| UNITEK | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 460.00 | -100% |
| VIPFAN-C | 0 | 0.00 | 6 | 4,154.00 | -100% | 0 | 0.00 | ! |
| YOOBAO-C | 0 | 0.00 | 0 | 0.00 | | 5 | 3,275.00 | -100% |
| 2-CONSIGNE Total: | 202 | 144,836.25 | 977 | 519,529.71 | -72% | 912 | 677,821.38 | -78% |
| TOTALS: | 3,005 | 1,270,848.25 | 2,390 | 929,168.71 | 36% | 2,520 | 1,818,743.86 | -30% |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SLEX

| BRAND | | nt Sales I-12/15/2024 | Last | Year -12/15/2023 | Inc/Dec% | 201 | 9 -12/15/2019 | Inc/Dec% |
|--------------------|-------|--------------------------|------|---------------------|----------|------|------------------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | | | | i ! |
| BATH & BODY WORKS | 1,520 | 378,782.00 | 437 | 136,048.00 | 178% | 29 | 16,158.20 | 2244% |
| VICTORIA'S SECRET | 799 | 320,485.00 | 148 | 78,893.00 | | 40 | 36,011.50 | 1 |
| USPA | 78 | 226,929.40 | 37 | 111,266.00 | | 21 | 71,400.00 | i |
| SKECHERS | 108 | 205,446.00 | 0 | 0.00 | | 0 | 0.00 | I |
| NIKE | 85 | 120,160.00 | 9 | 14,055.00 | 754% | 0 | 0.00 | I I |
| ADIDAS | 49 | 83,650.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| DELSEY | 4 | 52,960.00 | 0 | 0.00 | | 0 | 0.00 | |
| CLINIQUE | 20 | 51,200.00 | 20 | 40,240.00 | 27% | 0 | 0.00 | i ! |
| NESTI DANTE | 205 | 34,070.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADIDAS PH | 29 | 14,892.00 | 10 | 7,200.00 | 106% | 0 | 0.00 | |
| MINISO | 41 | 12,209.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| GIORGIO ARMANI | 2 | 10,800.00 | 0 | 0.00 | | 0 | 0.00 | |
| SPERRY | 2 | 7,694.00 | 0 | 0.00 | | 13 | 51,405.15 | -85% |
| VERSACE | 1 | 7,200.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| RALPH LAUREN | 1 | 5,240.00 | 0 | 0.00 | | 0 | 0.00 | |
| CONVERSE | 2 | 4,746.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| THE NORTH FACE-O | 1 | 3,999.00 | 0 | 0.00 | | 0 | 0.00 | |
| VANS | 1 | 3,998.00 | 1 | 3,498.00 | 14% | 0 | 0.00 | |
| ELIZABETH ARDEN | 1 | 3,200.00 | 5 | 6,200.00 | -48% | 0 | 0.00 | i I |
| HAVAIANAS | 3 | 2,767.00 | 5 | 6,045.00 | -54% | 0 | 0.00 | |
| JANSPORT | 3 | 2,490.00 | 0 | 0.00 | | 0 | 0.00 | 1 1 |
| KEDS | 1 | 2,334.00 | 0 | 0.00 | | 9 | 14,524.50 | -83% |
| SPEEDO | 3 | 2,197.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADIDAS-SL | 0 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| BURBERRY | 0 | 0.00 | 1 | 2,320.00 | -100% | 0 | 0.00 | |
| CADBURY | 0 | 0.00 | 0 | 0.00 | | 63 | 7,925.00 | -100% |
| CHAMPION | 0 | 0.00 | 1 | 500.00 | -100% | 0 | 0.00 | i I |
| DESTINATION TRAVEL | 0 | 0.00 | 1 | 1,039.00 | -100% | 0 | 0.00 | |
| EASTPAK-SL | 0 | 0.00 | 0 | 0.00 | | 1 | 693.00 | -100% |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | | 29 | 32,841.00 | -100% |
| FILIPINIANA-O | 0 | 0.00 | 1 | 399.00 | -100% | 0 | 0.00 | |
| FITFLOP-SL | 0 | 0.00 | 1 | 2,500.00 | -100% | 10 | 34,321.00 | -100% |
| GATTINONI ROMA | 0 | 0.00 | 0 | 0.00 | | 5 | 13,975.00 | -100% |
| GIFT BUSINESS | 0 | 0.00 | 10 | 1,350.00 | -100% | 174 | 32,127.20 | -100% |

0

3

0.00

294%

2,050.00

SLEX

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

Current Sales Last Year 2019 **BRAND** Inc/Dec% Inc/Dec% 12/01/2024-12/15/2024 12/01/2023-12/15/2023 12/01/2019-12/15/2019 Qty. Qty. Nett Qty. Net Net 1-OUTRIGHT **GO TRAVEL** 0 0 0.00 0.00 0.00 0 HERSHEY'S 0 0.00 0 0.00 86 15,530.00 -100% KINDER JOY 0 0.00 0 0.00 51¦ 1,700.00 -100% 0 0 2 LOCAL SCARF 0.00 0.00 398.00 -100% **MARS** 0 0.00 0 0.00 9 3,252.50 -100% **MISHMASH** 0 0.00 0 0.00 6,216.00 -100% 14 **NON-MERCH** 400 0.00 366 0.00 0 0.00 **PACSAFE** 0 0.00 0 0.00 12 33,000.00 -100% PEPE JEANS 0 0.00 0 0.00 10 10,050.00 -100% **PLANTERS** 0 0 0.00 5 800.00 -100% 0.00 0 0 0.00 4 **QUIKSILVER** 0.00 3,580.00 -100% SANUK-SL 0 0.00 0 0.00 2 1,198.00 -100% THE BALM 0 0.00 2 1,350.00 0 -100% 0.00 **TOBLERONE** 0 0.00 0 0.00 28 5,000.00 -100% 0 2 TRAVEL BLUE 0.00 1,580.00 -100% 1 1,500.00 -100% **TROLLI** 0 0 30 0.00 0.00 9,515.00 -100% ΤY 0 0.00 0 0.00 27 8,683.25 -100% **UNDER ARMOUR** 0 0.00 0 0.00 6 22,494.00 -100% 0 8 VANS-SL 0.00 4 4,800.00 -100% 13,051.60 -100% WORLD TRAVELER 0 0.00 0 0.00 14 40,941.00 -100% ZAINI 0 0.00 0 0.00 7 1,750.00 -100% 1-OUTRIGHT Total: 419,283.00 490,040.90 3,359 1,557,448.40 1,061 710 217% 271% 2-CONSIGNE **KROOBERG** 115 89,976.00 286 168,948.20 -46% 265 152,318.25 -40% **HEYS** 16 89,415.00 7,679.00 1064% 5 29,630.00 1 201% **PORTGEAR** 43 75,386.25 0 0.00 0 0.00 0 **BG BERLIN-C** 5 48,755.00 0 0.00 0.00 25 0 0 **AIRFIT** 17,912.75 0.00 0.00 0 SMOOTH SKIES-C 15 15,206.00 0 0.00 0.00 2 0 IT LUGGAGE-C 14,850.00 0 0.00 0.00 12 **FUNGOOFUN-C** 3 4,103.25 0 13,607.25 231% 0.00 **SOFISTICA** 15 13,120.00 0 0.00 0 0.00

8

9

9,492.00

8,079.00

0

2

0.00

667%

1,052.00

RunDate: 12/16/2024 RunTime 01:05 pm

TRAVEL SENTRY-C

GENERIC-C

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SLEX

| BRAND | | nt Sales -12/15/2024 | | : Year 3-12/15/2023 | Inc/Dec% | 20 ⁻ | 19 1-12/15/2019 | Inc/Dec9 |
|----------------|------|-------------------------|--------|------------------------|---------------|-----------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | <u> </u> |
| 2-CONSIGNE | | | | | <u>!</u> ! | | | ! |
| XO | 21 | 7,794.00 | 9 | 5,807.00 | 34% | 7 | 4,977.00 | 56% |
| AWEI | 7 | 3,150.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BANGE-C | 1 | 2,917.00 | 5 | 14,002.50 | i I | 0 | 0.00 | i |
| CLINIQUE-C | 1 | 2,500.00 | 0 | 0.00 | · | 0 | 0.00 | I |
| KAKA-C | 1 | 2,457.00 | 0 | 0.00 | ı I | 0 | 0.00 | I |
| WEKOME | 4 | 2,417.00 | 0 | 0.00 | : I | 0 | 0.00 | : |
| XIPIN | 4 | 780.00 | 1 | 195.00 | 1 | 0 | 0.00 | 1 |
| GOLF-C | 2 | 500.00 | 0 | 0.00 | i I | 8 | 3,100.00 | i |
| 8A PERFORMANCE | 0 | 0.00 | 59 | 78,874.00 | ' | 16 | 15,578.00 | |
| AZZARO-P | 0 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 |
| BASIC-C | 0 | 0.00 | 345 | 198,862.75 | : 1 | 129 | 115,743.60 | : |
| CELEBRAT-C | 0 | 0.00 | 47 | 5,740.00 | · | 0 | 0.00 | 1 |
| COTIMA | 0 | 0.00 | 0 | 0.00 | i I | 1 | 709.00 | i |
| D-POWER-C | 0 | 0.00 | 10 | 3,520.00 | ' | 0 ! | 0.00 | 1 |
| DTBG-C | 0 | 0.00 | 5 | 8,838.75 | -100% | 1 | 1,650.00 | -100% |
| FILIPINIANA | 0 | 0.00 | 17 | 7,809.00 | -100% | 3 | 887.00 | -100% |
| FUBU-C | 0 | 0.00 | 110 | 84,859.00 | -100% | 0 | 0.00 | 1 1 1 |
| HALO | 0 | 0.00 | 0 | 0.00 | 1 1 | 14 | 7,085.00 | -100% |
| HOCO | 0 | 0.00 | 0 | 0.00 | i I | 36 | 10,910.00 | -100% |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 3 | 4,248.00 | -100% |
| LIME-C | 0 | 0.00 | 3 | 2,994.00 | -100% | 0 | 0.00 | i I |
| MACBETH | 0 | 0.00 | 9 | 3,947.00 | -100% | 0 | 0.00 | ! ! |
| MATISSE | 0 | 0.00 | 0 | 0.00 | 1 1 | 2 | 4,298.00 | -100% |
| MIRO | 0 | 0.00 | 0 | 0.00 | i ! | 44 | 25,725.00 | -100% |
| MOSSIMO-FW | 0 | 0.00 | 78 | 20,640.00 | -100% | 0 | 0.00 | |
| MUV-C | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 1,599.00 | -100% |
| NEW LEAGUE | 0 | 0.00 | 0 | 0.00 | | 11 | 9,489.00 | -100% |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | | 2 | 1,044.00 | -100% |
| PYXIS-C | 0 | 0.00 | 4 | 826.00 | -100% | 0 | 0.00 | i 1 |
| SOLATEK | 0 | 0.00 | 3 | 2,579.85 | -100% | 4 | 3,359.80 | -100% |
| SPUNN | 0 | 0.00 | 0 | 0.00 | | 39 | 38,661.00 | -100% |
| TANKROCK-C | 0 | 0.00 | 1 | 899.00 | -100% | 0 | 0.00 | |
| TOMS-C | 0 | 0.00 | 1 | 899.00 | -100% | 0 | 0.00 | |
| TRAVEL LAND | 0 | 0.00 | 0 | 0.00 | i 1 | 1 | 2,699.00 | ! |
| | | 1 | i I | | 1 1 | i I | | 1 |

SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

SLEX

| BRAND | | rent Sales 024-12/15/2024 | | st Year 23-12/15/2023 | Inc/Dec% | 12/01/2010 | 19 9-12/15/2019 | Inc/Dec% |
|------------------|---------|------------------------------|--------------------------|--------------------------|---|------------|--------------------|----------------------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 2-CONSIGNE | | | | | <u> </u> | | | ! |
| UNBRANDED | 0 | 0.00 | ; 1 | 850.00 | -100% | 0 | 0.00 |] |
| VANHEUSEN-C | 0 | 1 | 0 | 0.00 | 1 | 1 | 699.00 | |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | | 1 | 950.00 | i |
| VIPFAN-C | 0 | 1 | 12 | 8,398.00 | ' | 0 | 0.00 | I |
| YOOBAO-C | 0 | 1 | 12, | 1,554.00 | ı I | 3 | 1,995.00 | 1 |
| ZILLA | 0 | | 5¦ | 4,366.50 | : 1 | 0 | 0.00 | : |
| | | | | | <u> </u> | | | ! |
| 2-CONSIGNE Total | al: 306 | 418,314.25 | 1,018 | 638,243.80 | -34% | 600 | 439,404.65 | -49 |
| TOTALS | 3,665 | 1,975,762.65 | 2,079 | 1,057,526.80 | 86% | 1,310 | 929,445.55 | 112% |
| | | | | | 1 1 1 1 1 1 1 | | | |
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| | | | | | 1 1 1 1 | | | |

SUBIC FREEPORT

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales 1-12/15/2024 | | Year 3-12/15/2023 | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------------|-------|--------------------------|------|----------------------|-------------|-------------------------------|------------|----------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | 1 |
| 1-OUTRIGHT | | | | | <u> </u> | | | i |
| BATH & BODY WORKS | 1,119 | 253,738.00 | 588 | 181,730.00 | 39% | 44 | 23,331.00 | 987% |
| VICTORIA'S SECRET | 540 | 188,545.00 | 227 | 114,488.00 | 1 | 82 | 82,449.50 | 1 |
| SKECHERS | 82 | 156,455.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| USPA | 53 | 155,592.00 | 23 | 72,771.00 | ! I | 17 | 53,003.00 | l |
| CLINIQUE | 39 | 109,200.00 | 16 | 32,320.00 | | 0 | 0.00 | 1 |
| IPANEMA-O | 77 | 17,371.00 | 0 | 0.00 | : I | 0 | 0.00 | ! |
| ADIDAS PH | 33 | 16,891.00 | 22 | 15,840.00 | 1 | 10 | 5,000.00 | 1 |
| NESTI DANTE | 92 | 12,670.00 | 8 | 682.00 | i L | 121 | 28,650.00 | i |
| GIORGIO ARMANI | 2 | 10,800.00 | 0 | 0.00 | ' | 3 | 9,480.00 | 1 |
| JANSPORT | 12 | 9,960.00 | 0 | 0.00 | ! ! | 0 | 0.00 | |
| BURBERRY | 5 | 6,960.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| CALVIN KLEIN | 1 | 5,600.00 | 1 | 3,840.00 | 45% | 7 | 21,977.00 | -74% |
| PROMOTION CODE | 2 | 5,198.00 | 0 | 0.00 | ! ! | 0 | 0.00 | 1 |
| DAVIDOFF | 1 | 4,240.00 | 0 | 0.00 | | 8 | 19,450.00 | -78% |
| RALPH LAUREN | 1 | 4,120.00 | 2 | 8,560.00 | -51% | 1 | 3,240.00 | 27% |
| VERSACE | 1 | 3,360.00 | 0 | 0.00 | i ! | 5 | 17,710.00 | -81% |
| GIFT BUSINESS | 15 | 3,343.00 | 55 | 13,029.00 | -74% | 174 | 26,715.00 | -87% |
| SWATCH | 1 | 2,700.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ELIZABETH ARDEN | 1 | 2,600.00 | 4 | 4,460.00 | -41% | 10 | 12,755.00 | -79% |
| SPEEDO | 3 | 2,297.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| SWAROVSKI | 1 | 1,679.00 | 0 | 0.00 | 1 | 0 | 0.00 | 1 1 |
| CHAMPION | 2 | 1,600.00 | 3 | 1,500.00 | 6% | 0 | 0.00 | |
| GATTINONI ROMA | 1 | 850.00 | 0 | 0.00 | ! ! ! | 6 | 15,174.00 | -94% |
| OPI | 3 | 750.00 | 0 | 0.00 | i ! | 0 | 0.00 | i ! |
| BVLGARI | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 3,150.00 | -100% |
| CHLOE | 2 | 0.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| DELSEY | 0 | 0.00 | 1 | 12,499.00 | -100% | 0 | 0.00 | i i |
| DONNA KARAN | 0 | 0.00 | 0 | 0.00 | ! ! | 2 | 5,925.00 | -100% |
| DR.JART | 0 | 0.00 | 0 | 0.00 | ! ! | 1 | 75.00 | -100% |
| EASTPAK-SL | 0 | 0.00 | 0 | 0.00 | 1 | 1 | 1,883.00 | -100% |
| EMPORIO ARMANI | 0 | 0.00 | 1 | 2,399.00 | -100% | 0 | 0.00 | |
| EVERLAST | 0 | 0.00 | 0 | 0.00 | i ! | 100 | 122,878.00 | -100% |
| FERRAGAMO | 0 | 0.00 | 0 | 0.00 | | 2 | 5,990.00 | -100% |
| FITFLOP-SL | 0 | 0.00 | 1 | 2,500.00 | -100% | 3 | 11,401.00 | -100% |

SALES REPORT - Comparative by Brand per Store

SUBIC FREEPORT

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales I-12/15/2024 | | t Year 3-12/15/2023 | Inc/Dec% | 12/01/2010 | 19 9-12/15/2019 | inc/Dec% |
|-------------------|---------|--------------------------|-------|------------------------|--------------|------------|--------------------|-------------|
| | Qty. | Nett | Qty. | Net | 1 | Qty. | Net | ! |
| 1-OUTRIGHT | | | | | <u>!</u> | | | ! |
| HUGO | 0 | 0.00 | 2 | 10,080.00 | -100% | 0 | 0.00 | |
| JAYJUN-SL | 0 | 0.00 | 0 | 0.00 | l l | 3 | 225.00 | I |
| KISSNY | 0 | 0.00 | 8 | 1,992.00 | i I | 1 | 500.00 | i |
| LOCAL SCARF | 0 | 0.00 | 0 | 0.00 | ' I | 2 | 598.00 | I |
| LULU BLANC | 0 | 0.00 | 0 | 0.00 | ı I | 17 | 12,583.00 | 1 |
| MAC | 0 | 0.00 | 0 | 0.00 | | 1 | 1,280.00 | -100% |
| MICHAEL KORS | 0 | 0.00 | 0 | 0.00 |] | 2 | 17,698.00 | I |
| MISHMASH | 0 | 0.00 | 0 | 0.00 | l I | 4 | 1,196.00 | -100% |
| NON-MERCH | 297 | 0.00 | 572 | 0.00 | l I | 0 | 0.00 | ! ! ! |
| O'NEILL | 0 | 0.00 | -1 | -500.00 | -100% | 0 | 0.00 | |
| PACSAFE | 0 | 0.00 | 0 | 0.00 | i ! | 2 | 3,890.00 | -100% |
| PAPA RECIPE | 0 | 0.00 | 0 | 0.00 | | 2 | 150.00 | -100% |
| PEPE JEANS | 0 | 0.00 | 1 | 799.00 | -100% | 9 | 13,441.00 | -100% |
| QUIKSILVER | 0 | 0.00 | 0 | 0.00 | i i | 3 | 6,595.00 | -100% |
| ROCKET DOG | 0 | 0.00 | 0 | 0.00 | | 9 | 8,091.00 | -100% |
| SANUK-SL | 0 | 0.00 | 0 | 0.00 | | 5 | 2,775.00 | -100% |
| SAUCONY | 0 | 0.00 | 0 | 0.00 | | 4 | 9,888.00 | -100% |
| SNP | 0 | 0.00 | 0 | 0.00 | | 3 | 225.00 | -100% |
| SPERRY | 0 | 0.00 | 0 | 0.00 | 1 | 6 | 23,994.00 | -100% |
| T-SHIRT&JEANS | 0 | 0.00 | 0 | 0.00 | | 12 | 9,188.00 | -100% |
| TEVA | 0 | 0.00 | 0 | 0.00 | | 1 | 649.00 | -100% |
| TOMMY HILFIGER | 0 | 0.00 | 0 | 0.00 | 1 | 10 | 20,000.00 | -100% |
| TRAVEL BLUE | 0 | 0.00 | 0 | 0.00 | | 1 | 1,500.00 | -100% |
| VANS-SL | 0 | 0.00 | 0 | 0.00 | | 55 | 90,155.00 | -100% |
| WORLD TRAVELER | 0 | 0.00 | 0 | 0.00 | | 11 | 33,115.00 | -100% |
| 1-OUTRIGHT Total: | 2,386 | 976,519.00 | 1,534 | 478,989.00 | 103% | 761 | 727,972.50 | 34% |
| | | 1 | | | 1 1 | 1 | | |
| 2-CONSIGNE | | 55.040.00 | | 0.450.00 | 1040/ | | 0.00 | ; ! |
| IT LUGGAGE-C | 6 | 55,016.00 | 1 | 9,459.00 | : I | 0 | 0.00 | |
| BANGE-C | 10¦ | 20,070.00 | 6 | 16,481.00 | l l | 0 | 0.00 | I |
| HEYS | 3 | 11,288.00 | 0 | 0.00 | i I | 8 | 33,128.00 | i |
| BG BERLIN-C | 1; | 8,514.00 | 0 | 0.00 | | 0; | 0.00 | I |
| TANKROCK-C | 6¦ - | 8,074.00 | 1 | 899.00 | ı I | 0; | 0.00 | 1 |
| SMOOTH SKIES-C | 7 | 7,693.00 | 8 | 6,612.00 | : I | 0 | 0.00 | ! |
| GLAXUNTE | 46 | 7,592.00 | 0 | 0.00 | l I | 0 | 0.00 | |

SUBIC FREEPORT

Period: 12/01/2024-12/15/2024

| BRAND | | nt Sales | | st Year | Inc/Dec% | | 019 | Inc/Dec% |
|--------------------------|--------------------|-----------------------|------------------|----------------------|----------|-------------------|---------------------|--------------|
| | 12/01/2024 Qty. | 4-12/15/2024 Nett | 12/01/20 Qty. | 23-12/15/2023 Net | 1 | 12/01/201 Qty. | 9-12/15/2019 Net | |
| 2 CONCIONE | - + - | Neu | Qty. | | - | | | <u> </u> |
| 2-CONSIGNE DTBG-C | | 5 470 50 ['] | 2 | 2 250 00 | 63% | 0 | 0.00 | ! |
| XO | 4 | 5,470.50 | 1 | 3,350.00 | l l | 0; | | 1 |
| | 11 | 5,266.00 | 10 | 3,139.00 | i I | 9 | 4,553.00 | i |
| GENERIC-C | 6 | 4,824.00 | 10 | 9,752.50 | ! | 0 | 0.00 | 1 |
| FUNGOOFUN-C | 3 | 4,618.00 | 0; | 0.00 | ı I | 0; | 0.00 | 1 |
| GIFT BUSINESS-C | 9 | 4,011.00 | 3 | 1,887.00 | : I | 10 | 11,420.00 | |
| OZUKO | 2 | 3,896.75 | 4 | 4,796.00 | 1 | 0; | 0.00 | 1 |
| CALVIN KLEIN-P | 1 | 3,600.00 | 0 | 0.00 | i I | 0 | 0.00 | i |
| ZILLA | 4 | 3,500.00 | 8 | 5,059.00 | ' | 1 | 1,428.00 | 1 |
| MARK RYDEN-C | 1 | 2,994.00 | 1 | 3,278.00 | ı I | 0 | 0.00 | 1 |
| WEKOME | 4 | 2,667.00 | 0 | 0.00 | : I | 0 | 0.00 | |
| OPTIMUS-C | 1 | 2,443.00 | 0 | 0.00 | | 0 | 0.00 | |
| MIMAX-C | 2 | 1,648.00 | 1 | 969.00 | ¦ 70% | 3 | 1,317.00 | 25% |
| FILIPINIANA | 2 | 1,220.00 | 0 | 0.00 | | 0 | 0.00 | |
| AWEI | 2 | 800.00 | 1 | 400.00 | 100% | 0 | 0.00 | 1 |
| PICTET FINO | 2 | 634.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| GOLF-C | 2 | 458.00 | 1 | 229.00 | 100% | 6 | 1,870.00 | -75% |
| 8A PERFORMANCE | 0 | 0.00 | 0 | 0.00 | i i | 49 | 41,352.60 | -100% |
| ARTIART | 0 | 0.00 | 0 | 0.00 | | 25 | 20,774.00 | -100% |
| CABINZERO | 0 | 0.00 | 0 | 0.00 | i | 3 | 9,349.00 | -100% |
| DEUTER-C | 0 | 0.00 | 0 | 0.00 | | 48 | 67,552.50 | -100% |
| EVERLAST-C | 0 | 0.00 | 0 | 0.00 | | 4 | 7,800.00 | -100% |
| FOOTJOY | 0 | 0.00 | 0 | 0.00 | i i | 8 | 19,986.50 | -100% |
| FUBU-C | 0 | 0.00 | 285 | 157,186.00 | -100% | 0 | 0.00 | 1 |
| HEAD-C | 0 | 0.00 | 0 | 0.00 | ! | 15 | 2,702.00 | 1 |
| KAKA-C | 0 | 0.00 | 1 | 1,850.00 | -100% | 0 | 0.00 | |
| KINGSONS-C | 0 | 0.00 | 0 | 0.00 | | 1 | 1,742.00 | |
| KROOBERG | 0 | 0.00 | 0 | 0.00 | | 105 | 56,574.89 | 1 |
| LEWIS N CLARK | 0 | 0.00 | 0 | 0.00 | ı I | 7 | 5,656.00 | 1 |
| MACBETH | 0 | 0.00 | 1 | 200.00 | ! | 0 | 0.00 | 1 |
| MARES | 0 | 0.00 | 0 | 0.00 | 1 | 7 | 10,531.00 | 1 |
| MOSSIMO-FW | 0 | 0.00 | 125 | 33,350.00 | | 0 | 0.00 | i |
| MUV-C | 0 | 0.00 | 1: | 960.00 | | 0 | 0.00 | 1 |
| ONDA-C | 0 | 0.00 | 0 | 0.00 | i I | 7; | 2,464.00 | i . |
| PACSAFE-C | 0 | 0.00 | 0¦ 0¦ | 0.00 | ! I | 29 | 121,556.40 | 1 |
| I AUUAI L-U | J | U.UU ₁ | U ₁ | 0.00 | | 29 | 121,000.40 | -100% |

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City SALES REPORT - Comparative by Brand per Store

SUBIC FREEPORT

Period: 12/01/2024-12/15/2024

| BRAND | | ent Sales | | t Year | Inc/Dec% | | 019 | Inc/Dec |
|-------------------|-------------------|----------------------|-------------------------------------|---------------------|-------------|-------------------|----------------------|---------|
| | 12/01/202 Qty. | 4-12/15/2024 Nett | 12/01/202 Qty. | 3-12/15/2023 Net | 1 | 12/01/201 Qty. | 19-12/15/2019 Net | |
| 2 22 12 12 12 | | | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | - | | | |
| 2-CONSIGNE | 1 | 0.00 | 1 | 500.00 | 1 40004 | | | |
| ROMIX | 0 | 0.00 | 1 | 588.00 | 1 | 0; | 0.00 | |
| TITLEIST | 0 | 0.00 | 0 | 0.00 | i I | 3 | 3,708.00 | |
| TO TRAVEL TO LIVE | 0 | 0.00 | 1 | 299.00 | ! | 0 | 0.00 | |
| TRONSMART | 0 | 0.00 | 0 | 0.00 | 1 1 | 1 | 768.00 | |
| URBANIZE | 0 | 0.00 | 0 | 0.00 | : 1 | 17 | 28,079.00 | |
| VIDVIE | 0 | 0.00 | 0 | 0.00 | 1 | 4 | 1,110.00 | |
| XIPIN | 0 | 0.00 | 11 | 4,389.00 | | 0 | 0.00 | |
| YOOBAO-C | 0 | 0.00 | 2 | 1,260.00 | ' | 10 | 6,226.00 | |
| ZOGGS | 0 | 0.00 | 0 | 0.00 | 1 1 1 | 7 | 3,791.00 | -1009 |
| 2-CONSIGNE Total: | 135 | 166,297.25 | 485 | 266,392.50 | -37% | 387 | 465,438.89 | -64 |
| TOTALS: | 2,521 | 1,142,816.25 | 2,019 | 745,381.50 | 53% | 1,148 | 1,193,411.39 | -49 |
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SALES REPORT - Comparative by Brand per Store

Period: 12/01/2024-12/15/2024

TRAVEL HUB BATANGAS

| BRAND | | t Sales -12/15/2024 | Last Ye 12/01/2023-12 | | Inc/Dec% | 2019 12/01/2019-12 | /15/2019 Inc/ | :/Dec% |
|---------------------|------|------------------------|--------------------------|------|-------------|-----------------------|-----------------|--------|
| | Qty. | Nett | Qty. | Net | 1 | | Net | |
| 1-OUTRIGHT | | | | | | · + | | |
| BATH & BODY WORKS | 296 | 60,767.00 | 0 | 0.00 | | 0 | 0.00 | |
| NIKE | 19 | 26,755.00 | 0 | 0.00 | | 0 | 0.00 | |
| VICTORIA'S SECRET | 60 | 26,317.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| ADIDAS | 16 | 23,800.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| GOLDILOCKS OUTRIGHT | 74 | 19,790.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| MINISO | 59 | 17,361.00 | 0 | 0.00 | | 0 | 0.00 | |
| REBISCO | 30 | 15,680.00 | 0 | 0.00 | l | 0 | 0.00 | |
| MARS | 33 | 8,360.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| USPA | 2 | 6,173.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| TOBLERONE | 28 | 5,025.00 | 0 | 0.00 | | 0 | 0.00 | |
| JOHNNIE WALKER | 2 | 4,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| PASALUBONG PACK | 2 | 3,990.00 | 0 | 0.00 | | 0 | 0.00 | |
| ADIDAS PH | 6 | 3,797.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| PRINGLES | 21 | 3,600.00 | 0 | 0.00 | | 0 ! | 0.00 | |
| ANKER | 3 | 3,595.00 | 0 | 0.00 | | 0 | 0.00 | |
| VERSACE | 1 | 3,360.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| NESTLE | 21 | 2,760.00 | 0 | 0.00 | | 0 | 0.00 | |
| HERSHEY'S | 12 | 2,100.00 | 0 | 0.00 | 1 | ο¦ | 0.00 | |
| CLINIQUE | 1 | 2,000.00 | 0 | 0.00 | | 0 | 0.00 | |
| TRAVEL BLUE | 1 | 1,690.00 | 0 | 0.00 | 1 1 | 0 | 0.00 | |
| NESTI DANTE | 10 | 1,568.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| LINDT | 5 | 1,550.00 | 0 | 0.00 | | 0 | 0.00 | |
| CHEETOS | 4 | 1,000.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| FRITO LAY | 12 | 1,000.00 | 0 | 0.00 | i i | 0 | 0.00 | |
| TROLLI | 11 | 900.00 | 0 | 0.00 | 1 1 1 | 0 | 0.00 | |
| ICE BREAKER | 4 | 720.00 | 0 | 0.00 | l I | 0 | 0.00 | |
| SMARTFOOD | 4 | 720.00 | 0 | 0.00 | | 0 | 0.00 | |
| MENTOS | 8 | 600.00 | 0 | 0.00 | 1 | 0 | 0.00 | |
| RICOLA | 4 | 600.00 | 0 | 0.00 | | 0 | 0.00 | |
| CADBURY | 1 | 500.00 | 0 | 0.00 | | 0 | 0.00 | |
| CANDY CORNER | 2 | 500.00 | 0 | 0.00 | | 0 | 0.00 | |
| MERBA | 3 | 500.00 | 0 | 0.00 | | 0 | 0.00 | |
| KINDER BUENO | 5 | 480.00 | 0 | 0.00 | | 0 | 0.00 | |
| C&H | 2 | 450.00 | 0 | 0.00 | | 0 | 0.00 | |
| | | 1 1 | 1 | | | ! ! | 1 | |

SALES REPORT - Comparative by Brand per Store

TRAVEL HUB BATANGAS

Period: 12/01/2024-12/15/2024

| BRAND | Current Sales 12/01/2024-12/15/2024 | | Last Year 12/01/2023-12/15/2023 | | Inc/Dec% | 2019 12/01/2019-12/15/2019 | | Inc/Dec% |
|-------------------|--|-------------|------------------------------------|------|----------|-------------------------------|------|-------------|
| | Qty. | Nett | Qty. | Net | | Qty. | Net | |
| 1-OUTRIGHT | | | | | | | | i I |
| LOACKER | 4 | 310.00 | 0 | 0.00 | | 0 | 0.00 | |
| SKITTLES | 4 | 240.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| KINDER JOY | 3 | 200.00 | 0 | 0.00 | | 0 | 0.00 | i |
| TIC TAC | 6 | 200.00 | 0 | 0.00 | | 0 | 0.00 | ļ. |
| HARIBO | 1 | 150.00 | 0 | 0.00 | ı I | 0 | 0.00 | 1 |
| DOUBLEMINT | 3 | 90.00 | 0 | 0.00 | : I | 0 | 0.00 | ! |
| BUNDLE | 32 | 0.00 | 0 | 0.00 | | 0 | 0.00 | 1 |
| NON-MERCH | 159 | 0.00 | 0 | 0.00 | | 0 | 0.00 | i ! |
| PROMOTION CODE | 32 | -6,400.00 | 0 | 0.00 | | 0 | 0.00 | |
| 1-OUTRIGHT Total: | 1,006 | 247,198.00 | | 0.00 | <u></u> | | 0.00 | <u> </u> |
| 2-CONSIGNE | | 1 | | | | | | |
| PORTGEAR | 12 | 16,115.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| KROOBERG | 22 | 12,339.00 | 0 | 0.00 | | 0 | 0.00 | |
| XO | 18 | 5,234.00 | 0 | 0.00 | | 0 | 0.00 | ! |
| GENERIC-C | 7 | 4,081.00 | 0 | 0.00 | | 0 | 0.00 | |
| RIDER | 2 | 2,792.00 | 0 | 0.00 | | 0 | 0.00 | |
| IPANEMA | 1 | 2,295.00 | 0 | 0.00 | | 0 | 0.00 | i I |
| TANKROCK-C | 3 | 1,917.00 | 0 | 0.00 | | 0 | 0.00 | |
| XIPIN | 5 | 975.00 | 0 | 0.00 | | 0 | 0.00 |] |
| ZILLA | 1 | 825.00 | 0 | 0.00 | | 0 | 0.00 | ! ! ! |
| AWEI | 2 | 800.00 | 0 | 0.00 | | 0 | 0.00 | |
| 2-CONSIGNE Total: | 73 | 47,373.00 | 0 | 0.00 | | 0 | 0.00 | 7 ! ! |
| TOTALS: | 1,079 | 294,571.00 | 0 | 0.00 | | 0 | 0.00 | |
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RunDate: 12/16/2024 RunTime 01:05 pm Prepared By: Willie

Noted By: