

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Nov 2024 NOV 1-21, 2024									PREV WEEK COMPARISON 11/15-11/21 vs 11/08-11/14			Prev. Year - Nov 2023 NOV 1-21, 2023		Last Month - Oct 2024 OCT 1-21, 2024		Pre-Pandemic - Nov 2019 NOV 1-21, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	11/01 - 11/21	21	11,794	6,287,641	533	2,364,047	3,923,593	62%	2,194,174	2,122,986	3%	6,823,471	-8%	5,899,220	7%			
2.	AIRMALL T3 DOM	2.	11/01 - 11/21	21	5,216	3,774,775	723	1,458,128	2,316,646	61%	1,162,300	1,275,904	-8%	2,624,960	44%	2,790,085	35%	2,684,416	40.6%	47%
3.	SPACE38 CSP2 T3	3.	11/01 - 11/21	21	3,266	3,236,612	991	2,226,896	1,009,715	31%	1,149,288	1,122,684	2%	2,606,696	24%	3,153,884	3%	2,477,271	30.6%	45%
4.	WH SMITH T3 INTL (S12)	4.	11/01 - 11/21	21	6,157	3,038,307	493	1,202,145	1,836,162	60%	1,038,431	1,025,979	1%	3,127,805	-3%	2,822,624	8%	1,550,503	95.9%	60%
5.	THE SHOPPES CSP1	5.	11/01 - 11/21	21	2,668	2,878,650	1,078	1,293,280	1,585,369	55%	996,012	982,617	1%	2,700,505	7%	2,438,556	18%	4,597,877	-37.3%	41%
6.	CSP PITX	6.	11/01 - 11/21	21	12,226	1,756,452	143	1,143,754	612,698	35%	588,518	558,267	5%	1,692,645	4%	1,881,758	-7%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	11/01 - 11/21	21	5,306	1,353,716	255	409,637	944,079	70%	485,600	479,105	1%	966,327	40%	1,246,225	9%			
8.	WH SMITH CLARK IPD	8.	11/01 - 11/21	21	2,366	805,783	340	262,852	542,930	67%	281,347	264,386	6%			611,014	32%			
9.	WH SMITH NAIA T3 BUS GATE	9.	11/01 - 11/21	21	2,944	564,887	191	186,241	378,645	67%	196,120	191,770	2%	340,104	66%	478,239	18%	648,016	-12.8%	61%
10.	WH SMITH NAIA T3 (S32)	10.	11/01 - 11/21	21	1,303	455,337	349	180,429	274,908	60%	156,722	159,863	-1%	426,941	7%	300,144	52%			
11.	WH SMITH BACOLOD	11.	11/01 - 11/21	21	2,062	388,161	188	124,688	263,473	68%	128,465	119,214	7%	390,136	-1%	407,167	-5%			
12.	AIRMALL ILOILO	12.	11/01 - 11/21	21	311	286,634	921	111,576	175,057	61%	109,254	62,017	76%			173,258	65%			
13.	WH SMITH LAGUINDINGAN	13.	11/01 - 11/21	21	1,746	283,365	162	83,456	199,908	71%	100,630	92,820	8%	323,210	-12%	316,610	-11%			
14.	AIRMALL BOHOL	14.	11/01 - 11/21	21	632	281,979	446	104,163	177,815	63%	86,335	90,703	-4%			206,189	37%			
15.	WH SMITH BICOL	15.	11/01 - 11/21	20	1,121	201,336	179	69,041	132,294	66%	71,930	59,880	20%			231,108	-13%			
16.	WH SMITH T4 -AM	16.	11/01 - 11/02	2	114	34,360	301	11,721	22,638	66%				261,130	-87%	363,383	-91%	845,938	-95.9%	49%
CTS -27 %		FOOD, CONVENIENCE & GIFTING Total:				25,627,999		11,232,061	14,395,938	56%	8,745,128	8,608,198	1%	22,283,935	15%	23,319,467	10%	12,804,022	100.1%	47%
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	11/01 - 11/21	21	20,401	3,954,056	193	2,411,974	1,542,081	39%	1,313,540	1,364,687	-3%	3,354,945	18%	3,278,327	21%	3,240,483	22.0%	39%
18.	KRISPY KREME T3 DOM	2.	11/01 - 11/21	21	4,729	3,480,533	735	2,262,346	1,218,186	35%	1,347,973	1,116,721	20%	2,995,156	16%	3,308,138	5%	4,337,384	-19.7%	22%
19.	7-11 PITX	3.	11/01 - 11/21	21	37,318	2,789,199	74	1,896,655	892,543	32%	942,750	943,629	-0%	2,658,868	5%	2,799,946	0%	2,276,916	22.4%	32%
20.	7-11 MCIA	4.	11/01 - 11/21	21	22,723	2,746,679	120	1,702,940	1,043,738	38%	1,014,062	880,446	15%	2,323,353	18%	2,662,154	3%			
21.	7-11 BORA STATION 3	5.	11/01 - 11/21	21	11,912	2,131,533	178	1,321,551	809,982	38%	537,155	602,687	-10%	2,643,552	-19%	2,686,177	-21%	2,677,864	-20.4%	38%
22.	MINISO T3	6.	11/01 - 11/21	21	2,303	1,798,952	781	802,951	996,000	55%	482,359	563,865	-14%	1,006,798	79%	1,320,649	36%	2,129,133	-15.5%	43%
23.	MINISO CEBU	7.	11/01 - 11/21	21	2,693	1,668,755	619	767,454	901,300	54%	609,798	559,054	9%	1,038,825	61%	1,291,855	29%			
24.	KRISPY KREME CSP2	8.	11/01 - 11/21	21	2,327	953,833	409	667,683	286,150	30%	348,418	275,638	26%	505,205	89%	1,118,569	-15%	1,038,869	-8.1%	25%
25.	MINISO DRIVE&DINE	9.	11/01 - 11/21	21	1,272	928,562	730	578,039	350,522	38%	216,150	295,845	-26%	755,113	23%	868,495	7%			
CTS -21 %		FRANCHISE STORES Total:				20,452,104		12,411,596	8,040,507	39%	6,812,209	6,602,575	3%	17,281,819	18%	19,334,313	6%	15,700,651	30.2%	33%
RESTO																				
26.	SUBWAY T1	1.	11/01 - 11/21	21	13,431	5,423,345	403	1,789,703	3,633,641	67%	1,864,353	1,780,460	4%	5,371,884	1%	5,155,908	5%			

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Nov 2024 NOV 1-21, 2024									PREV WEEK COMPARISON 11/15-11/21 vs 11/08-11/14			Prev. Year - Nov 2023 NOV 1-21, 2023		Last Month - Oct 2024 OCT 1-21, 2024		Pre-Pandemic - Nov 2019 NOV 1-21, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
RESTO																			
27. CAFE EXPRESS- T1	2.	11/01 - 11/21	21	11,934	5,408,451	453	1,784,789	3,623,662	67%	1,783,964	1,830,986	-2%	6,256,265	-14%	5,151,014	5%	3,266,120	65.5%	67%
28. SUBWAY T3	3.	11/01 - 11/21	21	8,108	2,738,077	337	903,565	1,834,512	67%	983,227	904,400	8%			2,561,396	7%			
29. ILLY CAFE- ROCKWELL	4.	11/01 - 11/21	21	1,948	908,045	466	308,735	599,310	66%	343,947	283,505	21%	884,818	3%	854,945	6%	571,039	59.0%	66%
30. CAFE EXPRESS- T3 ARRIV	5.	11/01 - 11/21	21	4,041	750,717	185	247,736	502,980	67%	290,392	263,862	10%	354,128	112%	486,650	54%	229,079	227.7%	70%
31. CAFE EXPRESS- T3 LOUNGE	6.	11/01 - 11/21	21	2,649	705,035	266	232,661	472,373	67%	224,620	244,158	-8%	352,883	100%	684,406	3%	815,688	-13.5%	67%
32. CAFE EXPRESS- T3 SPACE32	7.	11/01 - 11/21	21	1,610	496,005	308	163,681	332,323	67%	195,362	151,218	29%	270,183	84%	341,765	45%			
33. ILLY CAFE- OPUS MALL	8.	11/01 - 11/21	21	634	246,830	389	81,453	165,376	67%	79,730	76,129	4%			183,196	35%			
34. SUBWAY CLARK	9.	11/20 - 11/21	2	581	98,974	170	32,661	66,312	67%	98,974									
35. CAFE EXPRESS- KALIBO	10.	11/01 - 11/21	21	193	34,629	179	11,427	23,201	67%	8,357	11,817	-29%	44,976	-23%	34,771	0%			
CTS -18 %	RESTO Total:				16,810,113		5,556,417	11,253,695	67%	5,872,929	5,546,538	5%	13,535,139	24%	15,454,053	9%	4,881,927	244.3%	67%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	11/01 - 11/21	21	918	3,116,240	3,394	1,390,091	1,726,148	55%	1,107,960	928,140	19%	2,105,267	48%	2,656,820	17%	2,159,640	44.2%	58%
37. BBW T3 LANDSIDE	2.	11/01 - 11/21	21	1,134	2,436,096	2,148	1,287,708	1,148,387	47%	931,637	741,559	25%	1,399,755	74%	1,669,070	46%	1,767,265	37.8%	52%
38. CITY OF DREAMS	3.	11/01 - 11/21	21	571	2,352,645	4,120	1,028,268	1,324,376	56%	850,059	783,093	8%	1,446,899	63%	2,194,438	7%			
39. VS T3 LANDSIDE	4.	11/01 - 11/21	21	720	2,328,878	3,234	1,264,973	1,063,904	46%	734,656	787,830	-6%	1,830,090	27%	1,752,627	33%	1,952,899	19.2%	57%
40. THE RUNWAY T3 INTL (S6)	5.	11/01 - 11/21	21	1,176	1,890,814	1,607	972,808	918,005	49%	623,478	623,316	0%	682,609	177%	1,567,666	21%	403,414	368.7%	61%
41. MAC T3 DOM	6.	11/01 - 11/21	21	308	943,807	3,064	456,382	487,425	52%	355,342	293,012	21%	708,554	33%	813,735	16%	901,059	4.7%	49%
42. T3 INTL JO MALONE	7.	11/01 - 11/21	21	82	664,807	8,107	302,156	362,651	55%	222,110	254,702	-12%	541,420	23%	475,160	40%	812,705	-18.1%	48%
43. MAC T3 INTL	8.	11/01 - 11/21	21	153	426,075	2,784	185,734	240,340	56%	153,700	133,067	15%	383,100	11%	416,947	2%	851,130	-49.9%	50%
44. T3 INTL KIEHLS	9.	11/01 - 11/21	17	42	175,392	4,176	88,209	87,182	50%	56,660	54,675	3%	211,795	-17%	125,815	39%	704,220	-75.0%	47%
45. BEAUTY TO GO-KALIBO	10.	11/01 - 11/21	18	44	93,976	2,135	36,234	57,741	61%	32,374	46,018	-29%	207,859	-55%	104,219	-10%	1,231,709	-92.3%	56%
CTS -15 %	BEAUTY, FASHION & ACCESSORIES Total:				14,428,731		7,012,565	7,416,165	51%	5,067,976	4,645,413	9%	9,517,348	52%	11,776,497	23%	10,784,042	33.7%	54%
ATHLEISURE																			
46. THE SHOPPES T3 LANDSIDE	1.	11/01 - 11/21	21	3,478	6,879,129	1,977	4,803,241	2,075,887	30%	2,541,514	2,102,371	20%	3,958,225	74%	5,576,831	23%	4,172,011	64.8%	32%
47. SPACE28 TRAVEL BUDDY T3	2.	11/01 - 11/21	21	602	1,588,533	2,638	957,866	630,666	40%	521,655	564,915	-7%	1,195,513	33%	1,301,552	22%	1,438,268	10.4%	37%
48. T3 INTL SPACE5	3.	11/01 - 11/21	21	1,547	931,008	601	679,615	251,392	27%	302,972	314,909	-3%	428,920	117%	863,121	8%	475,475	95.8%	60%
CTS -10 %	ATHLEISURE Total:				9,398,670		6,440,723	2,957,946	31%	3,366,141	2,982,195	12%	5,582,659	68%	7,741,504	21%	6,085,755	54.4%	36%
OUTLETS																			
49. NLEX DRIVE&DINE	1.	11/01 - 11/21	21	518	1,240,324	2,394	642,858	597,466	48%	403,712	378,843	6%	852,367	46%	911,771	36%	1,036,292	19.6%	48%
50. SLEX	2.	11/01 - 11/21	21	524	1,201,692	2,293	671,223	530,469	44%	290,990	406,678	-28%	1,179,302	2%	1,013,726	19%	1,196,384	0.4%	42%

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Nov 2024 NOV 1-21, 2024								PREV WEEK COMPARISON 11/15-11/21 vs 11/08-11/14			Prev. Year - Nov 2023 NOV 1-21, 2023		Last Month - Oct 2024 OCT 1-21, 2024		Pre-Pandemic - Nov 2019 NOV 1-21, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX MEGA STATION	3.	11/01 - 11/21	21	506	1,013,015	2,002	560,738	452,277	45%	333,484	286,108	16%	1,012,407	0%	697,285	45%	1,967,719	-48.5%	43%
52. CLARK PUREGOLD	4.	11/01 - 11/21	21		902,805		499,333	403,471	45%	389,431	221,176	76%	1,094,822	-18%	990,085	-9%	1,108,486	-18.5%	44%
53. BORACAY	5.	11/01 - 11/21	21	549	778,725	1,418	448,427	330,297	42%	302,064	258,103	17%	863,781	-10%	755,081	3%	2,292,676	-66.0%	45%
54. FR PITX	6.	11/01 - 11/21	21	489	744,188	1,521	426,319	317,868	43%	292,978	252,391	16%	712,806	4%	656,686	13%			
55. SUBIC FREEPORT	7.	11/01 - 11/21	21	254	738,612	2,907	391,662	346,949	47%	213,377	280,544	-23%	775,227	-5%	826,685	-11%	1,270,350	-41.8%	42%
56. NLEX BALAGTAS	8.	11/01 - 11/21	21	401	712,640	1,777	408,167	304,473	43%	251,543	256,770	-2%	954,307	-25%	731,680	-3%	1,259,189	-43.4%	45%
57. CEBU PUEBLO VERDE	9.	11/01 - 11/21	21	314	674,566	2,148	375,483	299,083	44%	266,273	175,107	52%	410,671	64%	679,074	-1%	682,144	-1.1%	43%
58. TRAVEL HUB BATANGAS	10.	11/01 - 11/19	18	307	272,277	886	154,676	117,601	43%	56,732	99,554	-43%			51,071	433%			
CTS -9 %		OUTLETS Total:			8,278,849		4,578,890	3,699,958	45%	2,800,587	2,615,278	7%	7,855,694	5%	7,313,148	13%	10,813,244	-23.4%	44%
ECOMMERCE																			
59. SHOPEE	1.	11/04 - 11/19	14	516	483,848	937	204,044	279,803	58%	110,906	261,186	-57%	334,747	45%	516,333	-6%			
CTS -1 %		ECOMMERCE Total:			483,848		204,044	279,803	58%	110,906	261,186	-57%	334,747	45%	516,333	-6%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			95,480,315		47,436,300	48,044,014	50%	32,775,879	31,261,386	4%	76,391,343	25%	85,455,317	12%	61,069,643	56.3%	125%
RTRG AFFILIATES																			
RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	11/01 - 11/17	17	14,391	5,766,748	400	2,710,371	3,056,376	53%	2,436,090	2,346,628	3%	4,307,311	34%	4,865,527	19%			
2. T3 BURGER- WENDY'S BACOR	2.	11/01 - 11/17	17	4,615	1,831,077	396	860,606	970,471	53%	717,459	717,037	0%	1,571,419	17%	1,831,100	0%			
3. T3 BURGER- WENDY'S PITX	3.	11/01 - 11/17	17	5,511	1,703,784	309	800,778	903,005	53%	663,545	682,426	-2%	1,859,966	-8%	1,757,586	-3%			
4. T3 BURGER- WENDY'S CLARK	4.	11/01 - 11/17	17	3,405	1,585,918	465	745,381	840,536	53%	589,591	685,210	-13%	830,271	91%	1,157,554	37%			
5. T3 BURGER- WENDY'S MEXICO	5.	11/01 - 11/17	17	2,176	1,315,851	604	618,450	697,401	53%	377,492	489,922	-22%	1,132,350	16%	721,625	82%			
6. T3 BURGER- WENDY'S PANCAK	6.	11/01 - 11/17	17	375	368,541	982	132,674	235,866	64%	100,807	126,138	-20%	450,681	-18%	241,703	52%			
7. T3 BURGER- WENDY'S YELLOW	7.	11/01 - 11/17	17	352	323,616	919	116,502	207,114	64%	84,773	88,158	-3%	443,157	-27%	257,946	25%			
CTS -100 %		RESTO - WENDY'S Total:			12,895,537		5,984,765	6,910,772	54%	4,969,760	5,135,521	-3%	10,595,159	22%	10,833,046	19%	0		
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			12,895,537		5,984,765	6,910,772	54%	4,969,760	5,135,521	-3%	10,595,159	22%	10,833,046	19%	0		
GRAND TOTAL:					108,375,853		53,421,066	54,954,787	54.0%	37,745,640	36,396,908	-3%	86,986,503	25%	96,288,363	13%	61,069,643	77.4%	44%