

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Dec 2024								PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019			
		DEC 1-19, 2024								12/13-12/19 vs 12/06-12/12			DEC 1-19, 2023		NOV 1-19, 2024		DEC 1-19, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	12/01 - 12/19	19	10,732	5,872,904	547	2,255,409	3,617,495	62%	2,219,961	2,119,689	4%	5,265,118	12%	5,685,993	3%			
2.	AIRMALL T3 DOM	2.	12/01 - 12/19	19	5,153	4,378,558	849	1,759,207	2,619,351	60%	1,787,956	1,629,902	9%	3,059,758	43%	3,409,912	28%	2,811,579	55.7%	47%
3.	SPACE38 CSP2 T3	3.	12/01 - 12/19	19	3,339	3,544,532	1,061	2,875,863	668,669	19%	1,354,673	1,284,664	5%	2,889,400	23%	2,972,232	19%	2,406,445	47.2%	45%
4.	THE SHOPPES CSP1	4.	12/01 - 12/19	19	2,525	2,849,877	1,128	2,464,879	384,997	14%	977,339	1,061,194	-7%	2,646,703	8%	2,685,051	6%	4,578,891	-37.7%	42%
5.	WH SMITH T3 INTL (S12)	5.	12/01 - 12/19	19	5,554	2,718,778	489	1,053,814	1,664,963	61%	1,049,712	963,037	9%	3,070,761	-11%	2,767,516	-2%	1,524,492	78.3%	60%
6.	CSP PITX	6.	12/01 - 12/19	19	11,656	1,798,242	154	1,170,724	627,517	35%	789,025	588,165	34%	1,656,885	9%	1,610,372	12%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	12/01 - 12/19	19	5,326	1,349,243	253	421,058	928,184	69%	533,162	493,115	8%	955,190	41%	1,207,149	12%			
8.	WH SMITH CLARK IPD	8.	12/01 - 12/19	19	2,510	930,980	370	313,204	617,776	66%	391,962	337,711	16%			733,259	27%			
9.	WH SMITH NAIA T3 BUS GATE	9.	12/01 - 12/19	19	3,135	627,448	200	190,936	436,512	70%	213,501	235,369	-9%	382,739	64%	515,901	22%	667,177	-5.9%	60%
10.	AIRMALL ILOILO	10.	12/01 - 12/19	19	521	538,879	1,034	228,027	310,851	58%	231,257	150,398	53%			259,864	107%			
11.	WH SMITH BACOLOD	11.	12/01 - 12/19	19	1,797	415,560	231	142,479	273,081	66%	167,976	147,608	13%	353,623	18%	347,706	20%			
12.	WH SMITH NAIA T3 (S32)	12.	12/01 - 12/19	19	1,165	355,345	305	147,700	207,644	58%	129,968	146,302	-11%	341,895	4%	425,778	-17%			
13.	AIRMALL BOHOL	13.	12/01 - 12/19	19	685	305,889	446	111,346	194,542	64%	118,969	111,575	6%			263,359	16%			
14.	WH SMITH CLARK DPD	14.	12/05 - 12/19	15	972	290,210	298	96,644	193,565	67%	133,726	142,564	-6%							
15.	WH SMITH LAGUINDINGAN	15.	12/01 - 12/19	19	1,618	288,840	178	97,256	191,583	66%	114,450	91,060	25%	320,499	-10%	252,115	15%			
16.	WH SMITH BICOL	16.	12/01 - 12/19	19	1,068	210,194	196	75,715	134,478	64%	92,839	72,890	27%			182,682	15%			
CTS -23 %		FOOD, CONVENIENCE & GIFTING Total:				26,475,485		13,404,270	13,071,214	49%	10,306,480	9,575,246	7%	20,942,576	26%	23,318,892	14%	11,988,586	120.8%	47%
FRANCHISE STORES																				
17.	7-11 BORA TOUR CENTER	1.	12/01 - 12/19	19	17,113	3,534,117	206	2,155,811	1,378,305	39%	1,165,035	1,469,890	-20%	3,015,430	17%	3,591,477	-2%	3,056,515	15.6%	39%
18.	KRISPY KREME T3 DOM	2.	12/01 - 12/19	19	4,730	3,514,727	743	2,284,572	1,230,154	35%	1,440,538	1,275,386	12%	3,567,892	-1%	3,161,932	11%	3,886,691	-9.5%	22%
19.	7-11 BORA STATION 3	3.	12/01 - 12/19	19	15,445	2,844,287	184	1,763,458	1,080,829	38%	1,061,085	1,118,334	-5%	2,483,366	15%	1,966,008	45%	2,709,881	4.9%	38%
20.	7-11 PITX	4.	12/01 - 12/19	19	37,193	2,828,363	76	1,923,287	905,076	32%	1,134,128	1,025,513	10%	2,861,694	-1%	2,532,881	12%	2,225,384	27.0%	32%
21.	7-11 MCIA	5.	12/01 - 12/19	19	23,056	2,753,575	119	1,707,216	1,046,358	38%	1,056,751	982,243	7%	2,417,885	14%	2,442,221	13%			
22.	MINISO CEBU	6.	12/01 - 12/19	19	2,621	1,650,526	629	768,835	881,691	53%	641,229	610,959	4%	1,073,468	54%	1,494,120	10%			
23.	MINISO DRIVE&DINE	7.	12/01 - 12/19	19	1,589	1,362,515	857	865,132	497,382	37%	714,434	422,197	69%	1,310,253	4%	892,483	53%			
24.	MINISO T3	8.	12/01 - 12/19	19	2,264	1,351,550	596	741,829	609,721	45%	548,086	465,375	17%	1,107,334	22%	1,622,467	-17%	2,117,162	-36.1%	43%
25.	KRISPY KREME CSP2	9.	12/01 - 12/19	19	2,443	1,031,215	422	719,269	311,946	30%	462,345	341,088	35%	531,481	94%	860,949	20%	951,163	8.4%	25%
CTS -18 %		FRANCHISE STORES Total:				20,870,879		12,929,413	7,941,465	38%	8,223,634	7,710,987	6%	18,368,807	14%	18,564,541	12%	14,946,798	39.6%	33%
BEAUTY, FASHION & ACCESSORIES																				
26.	BBW T3 LANDSIDE	1.	12/01 - 12/19	19	2,574	4,963,359	1,928	3,018,906	1,944,452	39%	2,079,802	1,717,147	21%	1,614,419	207%	2,184,432	127%	2,384,575	108.1%	51%

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	DEC 1-19, 2024									12/13-12/19 vs 12/06-12/12			DEC 1-19, 2023		NOV 1-19, 2024		DEC 1-19, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. VS T3 DOM	2.	12/01 - 12/19	19	1,402	4,711,546	3,360	2,507,253	2,204,292	47%	1,957,669	1,591,536	23%	2,814,231	67%	2,805,340	68%	2,328,763	102.3%	62%
28. CITY OF DREAMS	3.	12/01 - 12/19	19	602	3,146,939	5,227	1,445,245	1,701,693	54%	1,295,537	1,180,848	9%	1,659,193	90%	2,128,061	48%			
29. VS T3 LANDSIDE	4.	12/01 - 12/19	19	883	2,820,801	3,194	1,656,195	1,164,605	41%	1,056,922	1,044,812	1%	2,460,827	15%	2,176,670	30%	2,269,873	24.2%	59%
30. THE RUNWAY T3 INTL (S6)	5.	12/01 - 12/19	19	1,136	1,851,703	1,630	1,003,416	848,286	46%	798,785	614,465	29%	821,490	125%	1,748,070	6%	251,883	635.1%	64%
31. BTG - CLARK DPD	6.	12/01 - 12/19	19	330	937,640	2,841	507,835	429,804	46%	395,449	334,279	18%							
32. MAC T3 DOM	7.	12/01 - 12/19	19	238	830,475	3,489	386,919	443,555	53%	335,795	315,802	6%	869,600	-4%	865,612	-4%	1,043,488	-20.4%	51%
33. T3 INTL JO MALONE	8.	12/01 - 12/19	19	79	661,225	8,369	331,738	329,486	50%	229,000	182,060	25%	589,665	12%	602,702	10%	648,100	2.0%	50%
34. MAC T3 INTL	9.	12/01 - 12/19	19	131	303,525	2,316	141,005	162,519	54%	101,758	112,852	-9%	374,846	-19%	399,235	-24%	766,906	-60.4%	51%
35. BEAUTY TO GO-KALIBO	10.	12/01 - 12/19	18	51	172,861	3,389	78,351	94,509	55%	80,006	30,538	161%	174,278	-1%	87,477	98%	1,028,267	-83.1%	58%
36. T3 INTL KIEHLS	11.	12/01 - 12/17	16	29	128,002	4,413	65,994	62,008	48%	54,657	46,350	17%	163,344	-22%	163,142	-22%	596,146	-78.5%	47%
CTS -18 %	BEAUTY, FASHION & ACCESSORIES Total:				20,528,076		11,142,861	9,385,214	46%	8,385,380	7,170,689	16%	11,541,893	78%	13,160,742	56%	11,318,002	81.3%	56%
RESTO																			
37. SUBWAY T1	1.	12/01 - 12/19	19	11,001	5,394,825	490	1,780,292	3,614,532	67%	2,101,558	1,784,022	17%	5,155,654	5%	4,900,319	10%			
38. CAFE EXPRESS- T1	2.	12/01 - 12/19	19	10,647	4,985,358	468	1,645,168	3,340,189	67%	2,004,730	1,743,755	14%	5,129,018	-3%	4,902,680	2%	2,581,322	93.1%	67%
39. SUBWAY T3	3.	12/01 - 12/19	19	8,118	2,957,418	364	975,948	1,981,470	67%	1,119,092	1,038,775	7%	788,885	275%	2,463,199	20%			
40. SUBWAY CLARK	4.	12/01 - 12/19	19	2,698	1,048,581	388	346,032	702,549	67%	362,378	379,449	-4%							
41. ILLY CAFE- ROCKWELL	5.	12/01 - 12/19	19	2,201	1,019,917	463	346,771	673,145	66%	409,781	368,410	11%	931,281	10%	836,713	22%	614,799	65.8%	66%
42. CAFE EXPRESS- T3 ARRIV	6.	12/01 - 12/19	19	3,708	727,012	196	239,914	487,098	67%	284,773	260,405	9%	353,654	106%	672,646	8%	189,608	283.4%	67%
43. CAFE EXPRESS- T3 LOUNGE	7.	12/01 - 12/19	19	2,493	663,190	266	218,852	444,337	67%	241,165	244,437	-1%	451,951	47%	650,747	2%	758,447	-12.5%	67%
44. CAFE EXPRESS- T3 SPACE32	8.	12/01 - 12/19	19	1,371	409,721	298	135,208	274,513	67%	152,504	151,771	0%	280,965	46%	449,084	-9%			
45. ILLY CAFE- BATANGAS	9.	12/02 - 12/19	18	855	265,542	310	87,629	177,913	67%	120,497	97,207	23%							
46. ILLY CAFE- OPUS MALL	10.	12/01 - 12/19	19	691	232,918	337	76,863	156,055	67%	91,909	86,807	5%			231,969	0%			
47. CAFE EXPRESS- KALIBO	11.	12/01 - 12/19	19	208	36,523	175	12,052	24,470	67%	11,968	12,294	-2%	29,411	24%	34,017	7%			
CTS -16 %	RESTO Total:				17,741,011		5,864,732	11,876,278	67%	6,900,358	6,167,337	11%	13,120,823	35%	15,141,378	17%	4,144,177	328.0%	67%
OUTLETS																			
48. SLEX	1.	12/01 - 12/19	19	935	2,606,338	2,787	1,546,059	1,060,278	41%	1,260,726	881,744	42%	1,536,882	70%	1,129,272	131%	1,214,800	114.5%	42%
49. NLEX DRIVE&DINE	2.	12/01 - 12/19	19	781	2,087,027	2,672	1,157,408	929,619	45%	976,224	730,241	33%	1,398,853	49%	1,090,612	91%	1,045,850	99.5%	49%
50. NLEX BALAGTAS	3.	12/01 - 12/19	19	812	1,918,597	2,362	1,059,674	858,922	45%	947,322	675,327	40%	1,380,430	39%	629,786	205%	1,305,943	46.9%	44%
51. NLEX MEGA STATION	4.	12/01 - 12/19	19	709	1,629,652	2,298	947,537	682,115	42%	668,336	570,848	17%	1,211,084	35%	958,488	70%	2,312,274	-29.5%	43%
52. CEBU PUEBLO VERDE	5.	12/01 - 12/19	19	708	1,594,728	2,252	937,985	656,743	41%	872,865	455,772	91%	885,606	80%	615,573	159%	1,083,363	47.2%	46%

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	DEC 1-19, 2024									12/13-12/19 vs 12/06-12/12			DEC 1-19, 2023		NOV 1-19, 2024		DEC 1-19, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
53. FR PITX	6.	12/01 - 12/19	19	834	1,431,054	1,715	847,116	583,937	41%	667,042	562,789	18%	1,112,248	29%	685,325	109%			
54. SUBIC FREEPORT	7.	12/01 - 12/19	19	477	1,399,684	2,934	749,292	650,392	46%	604,651	508,358	18%	969,323	44%	676,860	107%	1,400,556	-0.0%	
55. BORACAY	8.	12/01 - 12/19	19	731	1,047,234	1,432	623,566	423,668	40%	499,589	329,078	51%	886,052	18%	673,279	56%	1,854,932	-43.5%	
56. TRAVEL HUB BATANGAS	9.	12/01 - 12/19	19	424	371,093	875	211,976	159,117	43%	168,367	120,772	39%			272,277	36%			
CTS -12 %		OUTLETS Total:			14,085,412		8,080,615	6,004,796	43%	6,665,125	4,834,933	37%	9,380,480	50%	6,731,475	109%	10,217,720	37.8%	
ATHLEISURE																			
57. THE SHOPPES T3 LANDSIDE	1.	12/01 - 12/19	19	4,783	10,481,436	2,191	7,913,305	2,568,131	25%	4,101,478	3,631,256	12%	3,820,236	174%	6,254,259	68%	5,214,977	100.9%	
58. SPACE28 TRAVEL BUDDY T3	2.	12/01 - 12/19	19	593	1,722,282	2,904	1,114,708	607,573	35%	759,733	515,503	47%	1,573,307	9%	1,462,200	18%	1,655,737	4.0%	
59. T3 INTL SPACE5	3.	12/01 - 12/19	19	1,242	860,582	692	633,482	227,099	26%	327,935	324,140	1%	453,506	90%	845,023	2%	487,580	76.5%	
CTS -12 %		ATHLEISURE Total:			13,064,300		9,661,496	3,402,804	26%	5,189,146	4,470,899	16%	5,847,049	123%	8,561,482	53%	7,358,295	77.5%	
ECOMMERCE																			
60. SHOPEE	1.	12/02 - 12/14	12	723	649,302	898	320,664	328,637	51%	122,277	310,747	-60%	628,002	3%	483,128	34%			
CTS -1 %		ECOMMERCE Total:			649,302		320,664	328,637	51%	122,277	310,747	-60%	628,002	3%	483,128	34%	0		
REGENT TRAVEL RETAIL TOTAL					113,414,467		61,404,055	52,010,412	46%	45,792,402	40,240,839	13%	79,829,634	42%	85,961,640	32%	59,973,581	89.1%	
CTS - Contribution to Sales Incomplete Days or Period																			

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1.	T3 BURGER- WENDY'S NAIA	1.	12/01 - 12/15	15	13,006	5,342,851	410	2,511,140	2,831,711	53%	2,505,055	2,473,555	1%	4,480,559	19%	5,085,272	5%		
2.	T3 BURGER- WENDY'S BACOR	2.	12/01 - 12/15	15	5,240	2,228,342	425	1,047,321	1,181,021	53%	1,097,296	970,127	13%	1,902,489	17%	1,564,531	42%		
3.	T3 BURGER- WENDY'S PITX	3.	12/01 - 12/15	15	6,040	1,909,036	316	897,247	1,011,789	53%	918,527	825,217	11%	1,779,199	7%	1,489,447	28%		
4.	T3 BURGER- WENDY'S CLARK	4.	12/01 - 12/15	15	3,376	1,594,975	472	749,638	845,337	53%	739,587	732,467	0%	605,013	164%	1,435,042	11%		
5.	T3 BURGER- WENDY'S MEXICO	5.	12/01 - 12/15	15	2,076	1,194,974	575	561,638	633,336	53%	502,270	465,294	7%	859,429	39%	1,176,970	2%		
6.	T3 BURGER- WENDY'S PANCAK	6.	12/01 - 12/15	15	367	355,684	969	128,046	227,638	64%	140,068	151,863	-7%	387,516	-8%	325,852	9%		
7.	T3 BURGER- WENDY'S YELLOW	7.	12/01 - 12/15	15	354	296,895	838	106,882	190,013	64%	147,430	99,409	48%	271,992	9%	301,282	-1%		
CTS -66 %		RESTO - WENDY'S Total:				12,922,761		6,001,913	6,920,847	54%	6,050,236	5,717,935	5%	10,286,200	26%	11,378,399	14%	0	
MTR SALES																			
8.	PERFUMES AND COSMETICS	1.	12/01 - 12/19	19	532	2,433,770	4,574	1,342,799	1,090,970	45%	976,900	953,500	2%	3,684,900	-34%	2,397,425	2%		
9.	PLAYGROUND	2.	12/01 - 12/19	19	431	1,161,791	2,695	623,922	537,869	46%	329,330	403,420	-18%	849,471	37%	923,141	26%	1,039,258	11.7%
10.	POD3	3.	12/01 - 12/19	19	416	1,019,474	2,450	564,926	454,547	45%	359,342	379,280	-5%	784,399	30%	1,236,578	-18%	2,199,175	-53.6%

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	DEC 1-19, 2024								12/13-12/19 vs 12/06-12/12			DEC 1-19, 2023		NOV 1-19, 2024		DEC 1-19, 2019			
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
11. POD1	4.	12/01 - 12/19	18	146	675,305	4,625	392,786	282,518	42%	253,045	249,720	1%	1,802,274	-63%	849,240	-20%	6,404,970	-89.4%	43%
12. POD2	5.	12/01 - 12/19	17	33	660,430	20,013	279,184	381,245	58%	233,550	308,990	-24%	734,680	-10%	781,870	-16%	3,514,437	-81.2%	56%
13. POD4	6.	12/01 - 12/19	19	248	579,069	2,334	341,071	237,997	41%	331,592	182,697	81%	249,780	132%	392,532	48%	410,778	40.9%	54%
CTS -34 %	MTR SALES Total:				6,529,840		3,544,691	2,985,148	46%	2,483,759	2,477,608	0%	8,105,505	-19%	6,580,786	-1%	13,568,619	-51.8%	49%
CTS - Contribution to Sales Incomplete Days or Period	RTRG AFFILIATES TOTAL				19,452,601		9,546,605	9,905,995	51%	8,533,996	8,195,543	4%	18,391,706	6%	17,959,186	8%	13,568,619	43.3%	136%
GRAND TOTAL:																			
					132,867,068		70,950,660	61,916,408	51.0%	54,326,398	48,436,383	4%	98,221,340	35%	103,920,826	28%	73,542,201	80.6%	45%

CTS - Contribution to Sales
Incomplete Days or Period