

# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

ATHLEISURE

BRAND		Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	NIKE	748	1,206,645.50	738	1,414,597.00	-14%
2	ADIDAS	848	1,169,330.00	404	718,859.00	62%
3	ANKER	159	345,225.00	72	116,090.00	197%
4	TRAVEL BLUE	206	327,180.00	402	469,045.00	-30%
5	STANLEY	91	226,706.00	0	0.00	
6	JANSPORT	195	161,850.00	0	0.00	
7	JBL-TRI	48	159,136.00	2	13,505.00	1078%
8	APPLE-TRI	30	109,870.00	1	2,690.00	3984%
9	LUXOTTICA	8	104,700.00	0	0.00	
10	USPA	28	90,452.00	14	65,086.00	38%
11	AUKEY	36	68,011.00	74	115,296.00	-41%
12	SONY-TRI	17	53,883.00	5	16,450.00	227%
13	BIRKENSTOCK	5	27,050.00	0	0.00	
14	MARSHALL-TRI	2	21,698.00	1	7,890.00	175%
15	SPEEDO	11	20,334.00	0	0.00	
16	SOL DE JANEIRO	7	15,700.00	0	0.00	
17	BURBERRY	6	15,080.00	0	0.00	
18	VERSACE	2	12,560.00	0	0.00	
19	VANS	3	10,494.00	0	0.00	
20	XTORM-TRI	7	9,575.00	0	0.00	
21	HYDROFLASK-O	5	9,450.00	0	0.00	
22	CASIO WATCHES	1	8,930.00	2	9,480.00	-5%
23	ANESSA	4	8,000.00	0	0.00	
24	THE NORTH FACE-O	1	7,690.00	0	0.00	
25	HERSCHEL	1	7,490.00	0	0.00	
26	CONVERSE	2	6,980.00	0	0.00	
27	SPERRY	1	6,495.00	0	0.00	
28	BELKIN	2	2,900.00	0	0.00	
29	ISLAND GIRL	2	2,390.00	0	0.00	
30	TENKI	3	2,047.00	0	0.00	
31	MY ARCADE-TRI	1	1,999.00	0	0.00	
32	DESTINATION TRAVEL	1	1,190.00	19	20,480.00	-94%
33	MINISO	9	1,121.00	0	0.00	
34	WONKY-TRI	1	599.00	0	0.00	

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## By Business Unit

ATHLEISURE

BRAND		Current Sales		2019		Inc/Dec%
		08/01/2024-08/31/2024		08/01/2019-08/31/2019		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	BITE BLOCK - C	1	270.00	1	300.00	-10%
36	NON-MERCH	3,580	55.00	2,007	30.00	83%
37	BAYONGCIAGA	0	0.00	7	7,765.00	-100%
38	BEACH HUT	0	0.00	1	1,000.00	-100%
39	CABEAU	0	0.00	1	2,800.00	-100%
40	CLINIQUE	0	0.00	2	8,569.00	-100%
41	EASTPAK-SL	0	0.00	1	1,743.00	-100%
42	FLAMINGO	0	0.00	2	1,250.00	-100%
43	GIFT BUSINESS	0	0.00	63	12,314.00	-100%
44	JUICY COUTURE	0	0.00	3	18,697.00	-100%
45	LEXINGHAM	0	0.00	6	4,980.00	-100%
46	LOCAL SCARF	0	0.00	5	2,439.00	-100%
47	PEPE JEANS	0	0.00	1	499.00	-100%
48	PROMOTION CODE	261	0.00	0	0.00	
49	RED 5-TRI	0	0.00	1	495.00	-100%
50	SILVERLIT-TRI	0	0.00	1	1,299.00	-100%
51	SONY	0	0.00	1	695.00	-100%
52	VANS-SL	0	0.00	1	3,498.00	-100%
1-OUTRIGHT Total:		6,333	4,223,085.50	3,838	3,037,841.00	39%
2-CONSIGNE						
1	MINISO	3,394	1,391,096.05	1,893	821,757.00	69%
2	FILIPINIANA	2,492	855,995.00	1,365	425,128.00	101%
3	WANDERSKYE	422	621,588.00	52	69,776.00	790%
4	SUNNIES STUDIOS-C	620	453,840.00	799	461,130.00	-1%
5	OAKLEY-C	158	422,710.00	178	464,339.50	-8%
6	HEYS	75	388,664.00	48	187,417.00	107%
7	8A PERFORMANCE	270	335,529.00	207	242,943.00	38%
8	VERSACE-C	51	284,840.00	5	20,500.00	1289%
9	QUIKSILVER-C	120	245,330.00	122	215,010.00	14%
10	MOSSIMO-APP	192	230,196.00	217	269,030.00	-14%
11	PACSAFE-C	25	208,815.00	37	221,793.00	-5%
12	BURBERRY-C	49	194,150.00	1	11,000.00	1665%
13	YVES SAINT LAURENT-C	24	187,760.00	0	0.00	
14	KROOBERG	246	169,404.00	0	0.00	

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Period: 08/01/2024-08/31/2024

## By Business Unit

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BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
15 CALVIN KLEIN-C	40	168,140.00	3	13,400.00	1154%
16 U-ELEMENT	51	140,519.00	40	106,620.00	31%
17 GUESS-C	28	140,348.00	25	114,050.00	23%
18 IT LUGGAGE-C	16	133,781.00	22	188,468.00	-29%
19 CLINIQUE-C	49	130,300.00	4	12,000.00	985%
20 SWAROVSKI-C	14	124,000.00	7	56,700.00	118%
21 ROXY-C	33	80,590.00	26	55,590.00	44%
22 BG BERLIN-C	9	72,333.00	0	0.00	
23 GIORGIO ARMANI-C	11	65,720.00	0	0.00	
24 ADIDAS PH-C	92	64,224.00	0	0.00	
25 DAVIDOFF-C	16	62,640.00	1	5,300.00	1081%
26 HUGO BOSS-C	12	62,000.00	0	0.00	
27 BVLGARI-C	6	59,000.00	1	5,700.00	935%
28 CHLOE-C	7	57,120.00	0	0.00	
29 SMOOTH SKIES-C	65	56,785.00	121	107,857.00	-47%
30 CABINZERO	17	55,803.00	50	203,120.00	-72%
31 RALPH LAUREN-C	9	53,240.00	0	0.00	
32 BILLABONG	12	36,500.00	33	64,490.00	-43%
33 MOSCHINO-C	4	21,280.00	0	0.00	
34 HERMES-C	2	20,600.00	0	0.00	
35 MOSSIMO-FW	35	13,997.25	117	48,946.00	-71%
36 ELIZABETH ARDEN-C	5	13,050.00	0	0.00	
37 MARC JACOBS-C	2	12,240.00	0	0.00	
38 BEACH HUT-C	10	12,000.00	0	0.00	
39 GUCCI-C	1	9,300.00	0	0.00	
40 HAWK-C	5	8,316.50	44	67,357.00	-87%
41 MAGWAI	6	4,200.00	0	0.00	
42 APPLE-C	3	2,970.00	0	0.00	
43 Z-ZOOM	3	2,735.00	3	5,979.00	-54%
44 GO TRAVEL-C	1	2,290.00	1	1,500.00	52%
45 PILI ANI-C	1	350.00	12	3,980.00	-91%
46 ABERCROMBIE & FITCH-P	0	0.00	2	9,558.00	-100%
47 ABERCROMBIE-P	0	0.00	1	4,909.00	-100%
48 ADIDAS PH-P	0	0.00	18	14,382.00	-100%

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## By Business Unit

ATHLEISURE

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
49 AIGNER-P	0	0.00	1	3,789.00	-100%
50 ANTONIO BANDERAS-P	0	0.00	9	19,001.00	-100%
51 ASPEN-P	0	0.00	17	14,433.00	-100%
52 AVIREX	0	0.00	12	14,976.00	-100%
53 BENETTON-P	0	0.00	10	19,810.00	-100%
54 CACHAREL-P	0	0.00	1	3,579.00	-100%
55 CELLULAR-C	0	0.00	1	2,300.00	-100%
56 CLINIQUE-P	0	0.00	3	16,707.00	-100%
57 COTY-P	0	0.00	22	18,998.00	-100%
58 DAVID BECKHAM-P	0	0.00	2	3,478.00	-100%
59 DEA-C	0	0.00	2	1,780.00	-100%
60 DEFEND	0	0.00	1	1,198.00	-100%
61 DESIGN GO-C	0	0.00	19	16,910.00	-100%
62 DIAMOND SUPPLY-C	0	0.00	3	6,207.00	-100%
63 DICKIES	0	0.00	186	264,614.00	-100%
64 DIESEL-P	0	0.00	2	10,728.00	-100%
65 ELIZABETH ARDEN-P	0	0.00	2	8,418.00	-100%
66 ESTEE LAUDER-P	0	0.00	4	30,436.00	-100%
67 GRIZZLY	0	0.00	3	6,336.00	-100%
68 GUY LAROCHE PARIS-P	0	0.00	5	11,345.00	-100%
69 HOLLISTER-P	0	0.00	12	29,028.00	-100%
70 HUF	0	0.00	3	6,694.00	-100%
71 HYDRAPAK	0	0.00	4	6,176.00	-100%
72 ILLEST	0	0.00	33	50,934.00	-100%
73 ISLAND SOUVENIRS	0	0.00	253	86,171.25	-100%
74 JBL-C	0	0.00	13	9,750.00	-100%
75 JEAN PAUL GAULTIER-P	0	0.00	1	6,939.00	-100%
76 KATY PERRY-P	0	0.00	1	3,109.00	-100%
77 LUCAS-C	0	0.00	3	22,067.00	-100%
78 MACBETH	0	0.00	401	159,439.00	-100%
79 MAUI AND SONS-C	0	0.00	5	6,490.00	-100%
80 NICOLE MILLER-C	0	0.00	5	39,405.00	-100%
81 PACO RABANNE-P	0	0.00	7	49,883.00	-100%
82 PRAIA PILIPINAS	0	0.00	2	2,000.00	-100%

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

ATHLEISURE

BRAND		Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
83	RALPH LAUREN-P	0	0.00	9	65,481.00	-100%
84	SANTA CRUZ-C	0	0.00	5	10,990.00	-100%
85	SHAKIRA-P	0	0.00	8	9,622.00	-100%
86	SONY-C	0	0.00	1	21,990.00	-100%
87	SUNGLASS HAVEN	0	0.00	23	365,963.00	-100%
88	THE NORTH FACE	0	0.00	44	171,560.00	-100%
89	THE RAIL	0	0.00	3	3,594.00	-100%
90	TOMS-C	0	0.00	27	93,046.00	-100%
91	USPA-C	0	0.00	1	4,799.00	-100%
2-CONSIGNE Total:		8,703	7,676,288.80	6,624	6,199,902.75	23%
ATHLEISURE TOTALS:		15,036	11,899,374.30	10,462	9,237,743.75	28%

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 BATH & BODY WORKS	17,065	6,555,710.00	10,182	4,132,020.00	58%
2 VICTORIA'S SECRET	7,123	6,445,830.00	5,781	5,316,784.00	21%
3 JO MALONE	289	1,537,890.00	128	923,745.00	66%
4 MAC	893	1,501,280.00	691	1,150,510.00	30%
5 TRAVEL BLUE	592	821,360.00	462	659,190.00	24%
6 VERSACE	109	671,980.00	53	287,010.00	134%
7 CALVIN KLEIN	75	351,360.00	53	275,185.00	27%
8 BURBERRY	68	333,560.00	84	186,920.00	78%
9 USPA	48	306,512.00	24	116,776.00	162%
10 KIEHL'S	85	286,328.00	104	288,290.00	-0%
11 YVES SAINT LAURENT	33	285,640.00	20	173,470.00	64%
12 ANKER	124	273,480.00	1	1,600.00	16992%
13 GIORGIO ARMANI	35	254,070.00	86	229,180.00	10%
14 BVLGARI	23	241,200.00	13	94,700.00	154%
15 HUGO BOSS	39	228,920.00	34	140,280.00	63%
16 CLINIQUE	45	121,700.00	85	243,150.00	-49%
17 NIKE	40	116,050.00	9	58,905.00	97%
18 RALPH LAUREN	18	113,180.00	15	89,160.00	26%
19 MARC JACOBS	15	109,860.00	9	71,700.00	53%
20 BE RELAX	35	101,600.00	0	0.00	
21 APPLE	32	101,273.00	1	2,690.00	3664%
22 JBL	25	97,716.00	4	33,440.00	192%
23 CHLOE	10	90,080.00	15	35,700.00	152%
24 LEXINGHAM	66	86,430.00	55	64,680.00	33%
25 DAVIDOFF	22	83,280.00	29	135,040.00	-38%
26 GUCCI	7	77,600.00	2	26,600.00	191%
27 SONY	13	75,587.00	2	17,598.00	329%
28 AUKEY	32	68,965.00	0	0.00	
29 ELIZABETH ARDEN	25	68,645.00	0	0.00	
30 LOCCITANE	30	67,640.00	43	86,345.00	-21%
31 BEACH HUT	55	66,800.00	2	2,600.00	2469%
32 DELSEY	4	65,960.00	1	20,399.00	223%
33 JOHNNIE WALKER	15	61,550.00	15	93,150.00	-33%
34 ADIDAS-B4U	86	57,888.00	40	28,800.00	101%

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## Sales Ranking By Brand

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## By Business Unit

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 ADIDAS	40	54,700.00	5	23,200.00	135%
36 SWAROVSKI	6	51,720.00	12	118,640.00	-56%
37 MARSHALL	5	47,055.00	0	0.00	
38 SWATCH	3	44,500.00	4	62,100.00	-28%
39 TOBLERONE	74	43,250.00	92	28,750.00	50%
40 MINISO-O	92	43,078.00	13	10,557.00	308%
41 HERSHEY'S	40	38,000.00	13	25,000.00	52%
42 MOSCHINO	6	37,620.00	7	44,700.00	-15%
43 FERRERO ROCHER	23	34,500.00	17	25,330.00	36%
44 SOL DE JANEIRO	15	33,600.00	0	0.00	
45 CADBURY	93	32,550.00	0	0.00	
46 ALL CHOCOLATES	7	28,000.00	0	0.00	
47 HERMES	2	24,400.00	8	82,700.00	-70%
48 JANSPORT	27	22,410.00	0	0.00	
49 NESTLE	59	17,700.00	0	0.00	
50 BELKIN	10	17,200.00	0	0.00	
51 LANVIN	3	16,200.00	0	0.00	
52 PATRON	2	14,780.00	0	0.00	
53 MAGWAI	20	14,000.00	15	9,100.00	53%
54 OGON	3	13,000.00	2	10,300.00	26%
55 XTORM	10	10,954.00	0	0.00	
56 ESTEE LAUDER	1	7,900.00	4	27,200.00	-70%
57 HENNESSY	1	7,490.00	0	0.00	
58 L'OREAL	3	6,300.00	20	26,800.00	-76%
59 GENERIC	1,940	6,000.00	530	0.00	
60 KISSNY	12	5,590.00	24	11,440.00	-51%
61 CHIVAS	2	5,380.00	2	5,380.00	0%
62 WONKY	5	4,495.00	0	0.00	
63 C&H	14	4,200.00	0	0.00	
64 JOSE CUERVO	2	4,000.00	0	0.00	
65 YELLOW TAIL	3	3,600.00	3	3,600.00	0%
66 REMINGTON	2	3,498.00	0	0.00	
67 JACK DANIEL'S	1	3,490.00	2	6,980.00	-50%
68 PENFOLDS	1	3,490.00	0	0.00	

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## By Business Unit

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 TANQUERAY	1	3,490.00	2	6,980.00	-50%
70 MARS	5	3,200.00	0	0.00	
71 SENNHEISER	1	2,699.00	0	0.00	
72 LOQI	2	1,800.00	7	6,300.00	-71%
73 NESTI DANTE	4	1,520.00	0	0.00	
74 JAGERMEISTER	1	1,500.00	1	3,600.00	-58%
75 RED 5	1	1,199.00	0	0.00	
76 B & D	1	1,150.00	0	0.00	
77 INTEGRAL	1	345.00	1	1,190.00	-71%
78 BFY TESTER	1	0.00	1	0.01	-100%
79 BITE BLOCK	0	0.00	2	340.00	-100%
80 BRIC'S	0	0.00	4	17,465.00	-100%
81 CALVIN KLEIN EYEWEAR	2	0.00	0	0.00	
82 CHANEL	0	0.00	19	40,800.00	-100%
83 CIROC	0	0.00	1	4,990.00	-100%
84 GLENFIDDICH	0	0.00	1	5,190.00	-100%
85 JUICY COUTURE	0	0.00	26	183,774.00	-100%
86 LACOSTE	0	0.00	6	40,500.00	-100%
87 MAC & JML TESTER	0	0.00	137	0.00	
88 MOET & CHANDON	0	0.00	1	8,990.00	-100%
89 MOLIABAL	0	0.00	1	1,745.00	-100%
90 NON-MERCH	362	0.00	387	0.00	
91 PAPER/PLASTIC BAGS	213	0.00	240	0.00	
92 POLAROID	0	0.00	6	52,350.00	-100%
93 REVLON-B4U	0	0.00	30	7,522.00	-100%
94 SAVONILLE	0	0.00	4	1,000.00	-100%
95 SBS	0	0.00	1	3,300.00	-100%
96 THE BALM	0	0.00	3	2,448.00	-100%
97 VS PAPER BAGS	2,109	0.00	1,936	0.00	
98 VS-TESTER	0	0.00	63	0.00	
99 WOLF BLASS	0	0.00	3	4,800.00	-100%
1-OUTRIGHT Total:	32,407	22,448,477.00	21,699	15,900,678.01	41%
2-CONSIGNE					
1 SUNNIES STUDIOS	586	531,275.00	0	0.00	

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### By Business Unit

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
2 HEYS	54	358,817.00	0	0.00	
3 FILIPINIANA	469	216,950.00	0	0.00	
4 WANDERSKYE	66	160,254.00	0	0.00	
5 JBL	1	3,550.00	0	0.00	
6 JBL-C	0	0.00	1	955.00	-100%
7 USPA-C	0	0.00	4	24,196.00	-100%
2-CONSIGNE Total:	1,176	1,270,846.00	5	25,151.00	4952%
BEAUTY, FASHION & ACCESSORIES	33,583	23,719,323.00	21,704	15,925,829.01	48%

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**REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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**Sales Ranking By Brand**

Period: 08/01/2024-08/31/2024

**By Business Unit**

FOOD, CONVENIENCE &amp; GIFTING

BRAND		Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	GOLDILOCKS OUTRIGHT	43,255	6,489,292.64	60,121	7,604,639.64	-14%
2	TRAVEL BLUE	1,813	2,503,166.00	3,461	4,841,377.95	-48%
3	PREMIER	21,180	1,784,167.12	28,984	1,547,590.36	15%
4	PASALUBONG PACK	569	1,602,530.00	758	2,051,586.00	-21%
5	ALL CHOCOLATES FUNSIZE	407	1,421,700.00	163	554,200.00	156%
6	TOBLERONE	2,127	962,755.00	4,906	834,270.00	15%
7	MARS	2,499	749,420.00	4,174	1,004,946.00	-25%
8	EVIAN	2,673	621,960.00	6,730	1,309,162.85	-52%
9	HERSHEY'S	1,386	437,935.00	1,811	610,856.00	-28%
10	FRITO LAY	2,839	419,296.00	2,459	472,629.00	-11%
11	LEXINGHAM	249	383,980.00	197	214,640.00	78%
12	CANDY CORNER	1,765	376,455.00	1,911	389,770.00	-3%
13	TROLI	1,544	332,950.00	460	57,585.00	478%
14	WILKINS	3,319	321,629.43	16,419	1,472,116.58	-78%
15	MENTOS	2,868	312,280.00	3,762	374,020.00	-16%
16	GATORADE	3,169	312,160.00	6,076	598,640.00	-47%
17	NESTLE	1,665	310,025.00	839	211,420.00	46%
18	POCARI	2,029	304,200.00	3,006	360,720.00	-15%
19	COCA COLA	3,097	297,670.00	8,711	950,900.00	-68%
20	JOHNNIE WALKER	73	264,260.00	111	319,490.00	-17%
21	FLAMINGO	1,150	238,100.00	1,396	279,400.00	-14%
22	MICHELLE'S OUTRIGHT	1,066	223,491.00	320	70,250.00	218%
23	CADBURY	855	215,320.00	2,705	335,430.00	-35%
24	MARLBORO	601	210,350.00	1,712	599,150.00	-64%
25	COOL & CLEAN	2,100	210,000.00	3,538	353,800.00	-40%
26	PRINGLES	892	209,498.00	437	99,270.00	111%
27	JACK & JILL	2,157	209,210.00	4,315	370,364.00	-43%
28	PITX PURIFIED WATER	7,910	197,692.81	6,827	170,675.00	15%
29	FERRERO ROCHER	401	195,790.00	331	220,055.00	-11%
30	SAN MIGUEL	1,354	186,290.00	3,695	488,190.00	-61%
31	SMART C	1,696	169,560.00	2,892	289,071.43	-41%
32	CHEETOS	520	156,152.00	731	217,750.00	-28%
33	MOGU MOGU	1,536	151,340.00	2,224	217,200.00	-30%
34	SANICARE	1,589	146,385.00	1,309	129,090.00	13%

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 KATINKO	799	140,680.00	27	4,050.00	3373%
36 HARIBO	874	127,635.00	1,531	226,650.00	-43%
37 DOUBLEMINT	4,097	126,945.00	3,382	100,025.00	26%
38 TIC TAC	1,913	110,291.00	1,960	112,480.00	-1%
39 GROOVY	518	105,070.00	516	102,830.00	2%
40 STREPSILS	576	103,170.00	895	158,270.00	-34%
41 LOTTE	308	89,580.00	559	122,700.00	-26%
42 VITA COCO	767	76,671.43	314	31,400.00	144%
43 BROWNIES UNLIMITED	226	73,750.00	0	0.00	
44 FRUITELLA	732	72,800.00	0	0.00	
45 REDBULL	455	72,480.00	651	104,160.00	-30%
46 ROSAL	380	71,500.00	0	0.00	
47 POCKY	655	70,291.00	1,235	159,300.00	-55%
48 ROYAL	927	69,000.00	1,349	121,191.43	-43%
49 CHIVAS REGAL	22	66,000.00	8	24,000.00	175%
50 BATH & BODY WORKS	143	64,195.00	2	900.00	7032%
51 VOLVIC	425	63,750.00	0	0.00	
52 RUFFLES	284	62,600.00	300	93,140.00	-32%
53 SPRITE	767	60,850.00	1,404	131,390.00	-53%
54 LINDT	171	60,820.00	0	0.00	
55 BEACH HUT	81	60,650.00	89	74,850.00	-18%
56 NUTELLA	163	57,050.00	0	0.00	
57 KINDER JOY	657	56,340.00	1,257	117,010.00	-51%
58 TY	106	54,770.00	0	0.00	
59 KINDER BUENO	454	50,384.00	809	95,920.00	-47%
60 ICE BREAKER	268	50,350.00	516	97,550.00	-48%
61 STARBUCKS	215	50,140.00	0	0.00	
62 FISHERMAN'S FRIEND	420	50,040.00	675	85,140.00	-41%
63 GIFT BUSINESS	208	49,800.00	749	134,623.00	-63%
64 LEMON DOU	329	48,930.00	711	106,230.00	-53%
65 LOACKER	303	47,997.00	398	74,536.00	-35%
66 ZAINI	119	44,250.00	0	0.00	
67 GROWERS	403	43,529.00	959	99,800.00	-56%
68 HAPPY HEARTS-O	89	42,511.00	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 GLENFIDDICH	6	42,500.00	2	10,500.00	304%
70 E-VIPO	834	41,700.00	1,099	54,950.00	-24%
71 JACK DANIELS	11	38,200.00	15	47,200.00	-19%
72 SKITTLES	387	38,100.00	511	48,400.00	-21%
73 PERRIER WATER	238	37,800.00	354	53,100.00	-28%
74 KIRKLAND	17	37,400.00	0	0.00	
75 NISSIN	538	36,780.00	1,090	69,610.00	-47%
76 CHIPS AHOY	319	35,000.00	562	55,410.00	-36%
77 SISTER	342	34,200.00	442	44,200.00	-22%
78 VICTORIA'S SECRET	37	34,090.00	2	200.00	16945%
79 MERBA	120	33,850.00	265	58,350.00	-41%
80 OISHI	424	33,824.00	1,385	120,420.00	-71%
81 FIBISCO	367	32,252.00	910	68,154.00	-52%
82 C&H	127	27,860.00	361	81,810.00	-65%
83 SABROSO	18	27,000.00	0	0.00	
84 WHITEFLOWER	153	26,950.00	0	0.00	
85 CHUPA CHUPS	254	26,580.00	0	0.00	
86 MONDE	531	26,550.00	541	27,050.00	-1%
87 VOORTMAN	240	26,410.00	45	14,830.00	78%
88 NONGSHIM	123	25,760.71	836	169,620.00	-84%
89 FUNDADOR	20	24,200.00	17	18,700.00	29%
90 BELGIAN	52	23,400.00	0	0.00	
91 SMARTFOOD	89	20,025.00	42	10,425.00	92%
92 ALOHA	29	20,000.00	62	35,550.00	-43%
93 GREEN CROSS	250	19,600.00	444	34,485.00	-43%
94 PENFOLDS	5	17,650.00	3	10,770.00	63%
95 BACARDI	11	16,000.00	16	19,750.00	-18%
96 YELLOW TAIL	18	15,930.00	12	10,710.00	48%
97 GLENLIVET	4	15,500.00	0	0.00	
98 HOMI	153	15,300.00	0	0.00	
99 OFF	45	13,380.00	55	15,900.00	-15%
100 BAILEYS	8	13,300.00	9	12,400.00	7%
101 NC	51	12,750.00	0	0.00	
102 JINRO	63	12,600.00	122	24,360.00	-48%

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 ABSOLUT	7	12,000.00	10	1,500.00	700%
104 DON PAPA	4	12,000.00	8	24,000.00	-50%
105 JOSE CUERVO	5	12,000.00	7	14,000.00	-14%
106 REXONA	36	11,900.00	85	26,370.00	-54%
107 LISTERINE	65	11,700.00	133	23,940.00	-51%
108 VANDEN	14	11,200.00	0	0.00	
109 HAITAI	60	10,800.00	0	0.00	
110 HAVAIANAS	10	10,590.00	0	0.00	
111 ALFONSO	7	10,500.00	13	13,000.00	-19%
112 GOYA	126	10,020.00	628	57,370.00	-82%
113 HENNESSY	2	10,000.00	2	15,400.00	-35%
114 CASINO	142	9,955.00	153	10,895.00	-8%
115 OGON	3	9,590.00	5	16,800.00	-42%
116 EFFICASCENT	68	8,800.00	137	15,650.00	-43%
117 MEIJI MACADEMIA	29	8,700.00	0	0.00	
118 PATRON	1	8,500.00	1	5,800.00	46%
119 YANYAN	67	7,680.00	308	30,800.00	-75%
120 GREAT TASTE	148	7,400.00	414	20,700.00	-64%
121 MINISO	15	7,050.00	0	0.00	
122 BROOKSIDE	5	7,000.00	0	0.00	
123 M.Y. SAN	115	6,900.00	83	4,980.00	38%
124 CROCO	44	6,600.00	0	0.00	
125 VASELINE	22	5,910.00	23	6,575.00	-10%
126 JBC	117	5,850.00	299	14,950.00	-60%
127 BIODERM	51	5,100.00	65	6,500.00	-21%
128 MILKY WAY	8	5,040.00	0	0.00	
129 CALBEE	53	5,038.00	169	13,520.00	-62%
130 WANG	25	5,000.00	0	0.00	
131 GILLET	30	4,500.00	16	2,400.00	87%
132 WOOD	3	4,500.00	0	0.00	
133 FILIPINIANA-O	7	4,490.00	5	1,650.00	172%
134 LOQI	6	4,120.00	5	4,160.00	-0%
135 MANZANILLA	41	4,100.00	18	1,800.00	127%
136 LAMPEIN	27	4,050.00	52	7,800.00	-48%

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 JIM BEAM	2	4,000.00	12	24,000.00	-83%
138 GRANNY GOOSE	39	3,900.00	17	1,360.00	186%
139 CARLOS I	2	3,800.00	0	0.00	
140 ANOMEO	10	3,600.00	0	0.00	
141 NOTTAGE HILLS	3	3,600.00	2	2,000.00	80%
142 DESTINATION TRAVEL	3	3,500.00	24	23,325.00	-84%
143 PAPER MACHE	3	3,500.00	0	0.00	
144 MONIEGOLD BANGKOK	26	3,390.00	92	13,800.00	-75%
145 SKETCHBOOKS	3	3,250.00	34	38,665.00	-91%
146 OMEGA	16	3,200.00	42	8,400.00	-61%
147 LIFETRONS	1	3,000.00	0	0.00	
148 MICHELLES OUTRIGHT	9	2,550.00	39	7,050.00	-63%
149 KETTLE KORN	60	2,520.00	166	16,600.00	-84%
150 SMIRNOFF	2	2,400.00	2	2,400.00	0%
151 KOPIKO	45	2,250.00	0	0.00	
152 MIGHTY BOND	13	2,210.00	28	4,460.00	-50%
153 MONIEGOLD OUTRIGHT	15	2,210.00	10	1,500.00	47%
154 TIFFANY	22	2,200.00	512	42,550.00	-94%
155 MONIE GOLD	14	1,950.00	2	300.00	550%
156 MONIEGOLD	15	1,950.00	2	300.00	550%
157 WITORS	2	1,950.00	112	33,050.00	-94%
158 BOY BAWANG OUTRIGHT	16	1,920.00	236	21,560.00	-91%
159 HARDYS	2	1,800.00	15	12,100.00	-85%
160 CARMENS BEST	7	1,570.00	0	0.00	
161 SBS	2	1,440.00	4	10,400.00	-86%
162 DELFI	39	1,360.00	122	8,900.00	-84%
163 BRONCHO	16	1,280.00	40	3,200.00	-60%
164 LOCAL HEADWRAP	3	1,200.00	7	2,800.00	-57%
165 CANADA DRY	7	900.00	82	12,300.00	-92%
166 VICKS	6	900.00	286	52,300.00	-98%
167 COCON	7	840.00	12	1,440.00	-41%
168 PONDS	3	810.00	6	1,890.00	-57%
169 HAWAIIAN HOST	1	700.00	138	89,700.00	-99%
170 DOVE	4	640.00	14	3,560.00	-82%

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 CLOUD 9	10	500.00	641	24,860.00	-97%
172 METHYL	4	480.00	13	1,560.00	-69%
173 PAMPERS	3	450.00	26	3,900.00	-88%
174 MASTER	1	280.00	2	550.00	-49%
175 ESKINOL	2	260.00	2	250.00	4%
176 ECO BAG	1	250.00	49	12,250.00	-97%
177 WONKA	2	240.00	0	0.00	
178 BUNDLE PROMO	137	150.00	0	0.00	
179 OKAMOTO	1	130.00	0	0.00	
180 FIT BAR	2	120.00	213	18,990.00	-99%
181 NERDS	1	100.00	8	800.00	-87%
182 BENSIMON-SL	1	99.00	0	0.00	
183 AIRMALL	0	0.00	615	0.00	
184 ALFONSOS	0	0.00	26	2,600.00	-100%
185 BAYONGCIAGA	0	0.00	1	695.00	-100%
186 BE RELAX	0	0.00	9	26,575.00	-100%
187 BERYLS	0	0.00	3	2,400.00	-100%
188 BITE BLOCK	0	0.00	2	500.00	-100%
189 BOGUTTI	0	0.00	163	22,680.00	-100%
190 BOTANIST	0	0.00	2	13,800.00	-100%
191 BROWNIES	1	0.00	0	0.00	
192 CABEAU	0	0.00	11	19,000.00	-100%
193 CHOCO MUCHO	0	0.00	18	180.00	-100%
194 COMBOS	0	0.00	11	4,180.00	-100%
195 CRICKET	0	0.00	169	8,450.00	-100%
196 DELICO	0	0.00	26	10,400.00	-100%
197 DORITOS	0	0.00	24	7,200.00	-100%
198 DUREX	0	0.00	14	4,150.00	-100%
199 EASTPAK-SL	0	0.00	1	1,539.00	-100%
200 FOX'S	0	0.00	11	1,100.00	-100%
201 GREY GOOSE	0	0.00	1	4,500.00	-100%
202 GUMMI POP	0	0.00	12	2,400.00	-100%
203 HOUSE TONGARI	0	0.00	44	11,000.00	-100%
204 INKA	0	0.00	6	360.00	-100%

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 JAGERMEISTER	0	0.00	4	6,000.00	-100%
206 JELLY BEAN	0	0.00	13	7,800.00	-100%
207 KISSNY	0	0.00	3	1,500.00	-100%
208 LAY'S	0	0.00	5	2,352.00	-100%
209 LOCAL SCARF	0	0.00	12	6,574.00	-100%
210 MARIANI	0	0.00	45	13,500.00	-100%
211 MASSIMO	0	0.00	30	8,200.00	-100%
212 MAUNA LOA	0	0.00	61	33,100.00	-100%
213 MCVITIES	0	0.00	10	3,000.00	-100%
214 MEGASCENT	0	0.00	1	250.00	-100%
215 MEIJI	0	0.00	17	4,250.00	-100%
216 MIKE AND IKE	0	0.00	7	1,050.00	-100%
217 MISHMASH	0	0.00	1	750.00	-100%
218 MODESS	0	0.00	11	1,650.00	-100%
219 NESTI DANTE	0	0.00	1	150.00	-100%
220 NON-MERCH	25,128	0.00	2,240	2,990.00	-100%
221 OREO	0	0.00	3	750.00	-100%
222 PAPER/PLASTIC BAGS	1,387	0.00	121	440.00	-100%
223 PEJOY	0	0.00	6	720.00	-100%
224 PEPSI	0	0.00	9	630.00	-100%
225 PIK-A-PIKEL	0	0.00	17	5,100.00	-100%
226 PIKNIK	0	0.00	73	7,520.00	-100%
227 PLANTERS	0	0.00	1	420.00	-100%
228 PLASTIC/PAPER BAG	30	0.00	0	0.00	-100%
229 POLLIWALKS	0	0.00	1	1,249.00	-100%
230 REBISCO	0	0.00	230	119,500.00	-100%
231 REMY MARTIN	0	0.00	2	6,400.00	-100%
232 RHEA ACEITE	0	0.00	16	1,600.00	-100%
233 RICOLA	0	0.00	47	7,050.00	-100%
234 RONDOLETTI	0	0.00	15	4,200.00	-100%
235 SHAMROCK	0	0.00	2	350.00	-100%
236 SKROSS	0	0.00	3	3,600.00	-100%
237 SNACK BOX	0	0.00	52	9,450.00	-100%
238 STORCK	0	0.00	3	900.00	-100%

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
239	THATS FRUTEE	0	0.00	40	14,800.00	-100%
240	THE KASE	1	0.00	0	0.00	
241	TIGER	0	0.00	29	1,160.00	-100%
242	VIEIRA	0	0.00	45	4,500.00	-100%
243	WERTHER'S	0	0.00	1	180.00	-100%
244	WHISPER	0	0.00	47	6,550.00	-100%
245	WHSMITH	834	0.00	10	0.00	
246	WHSMITH BAGS	105,459	0.00	4,654	500.00	-100%
247	WOLF BLASS	0	0.00	5	3,750.00	-100%
1-OUTRIGHT Total:		281,877	26,572,203.15	231,702	34,397,028.24	-22%
2-CONSIGNE						
1	LCTI	18,817	2,403,505.00	17,585	2,256,860.00	6%
2	ISLAND SOUVENIRS	5,894	1,868,536.00	2,196	769,675.75	142%
3	MUHLACH	3,330	1,644,850.00	1,908	844,100.00	94%
4	7D CONSIGN	2,253	639,440.00	2,658	601,410.00	6%
5	EMY'S-C	1,989	496,005.00	3,264	634,935.00	-21%
6	CEBU LUCKY	1,711	439,910.00	1,731	371,840.00	18%
7	7D PASPACK	195	424,650.00	235	425,250.00	-0%
8	FILIPINIANA	1,462	418,753.00	4,261	1,008,146.00	-58%
9	JOANNA	1,563	336,760.00	1,350	274,950.00	22%
10	BONG BONG'S CONSIGN	1,381	230,445.00	2,791	440,690.00	-47%
11	ABE KENI	708	221,190.00	1,268	320,725.00	-31%
12	ADG	862	218,180.00	1,131	254,745.00	-14%
13	ES	580	201,285.00	876	229,945.00	-12%
14	JOVYS	572	171,490.00	661	177,890.00	-3%
15	BLEEVES	138	165,600.00	189	226,800.00	-26%
16	PHIL BRAND CONSIGN	424	146,620.00	491	132,920.00	10%
17	LOLA NUTTYS	481	142,360.00	0	0.00	
18	MARKYS	687	133,595.00	891	145,230.00	-8%
19	CEBU BRAND CONSIGN	471	129,420.00	1,159	364,695.00	-64%
20	MARISSA	652	103,730.00	938	131,510.00	-21%
21	HEYS	19	86,999.00	0	0.00	
22	LA2PU	320	85,290.00	181	34,720.00	145%
23	AIZA'S	285	85,060.00	269	74,245.00	14%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales		2019		Inc/Dec%
		08/01/2024-08/31/2024		08/01/2019-08/31/2019		
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
24	CEBU DRIED MANGOES	187	82,560.00	371	131,840.00	-37%
25	MAGICMELT	962	81,815.00	2,736	237,905.00	-65%
26	QUICKMELT	125	78,750.00	200	89,871.43	-12%
27	EDNA`S	498	73,650.00	814	119,555.00	-38%
28	MBD	112	52,580.00	314	96,770.00	-45%
29	BAHAGHARI	187	47,220.00	1,269	222,040.00	-78%
30	G`S DELIGHT	171	44,910.00	357	68,850.00	-34%
31	AZATRI	156	44,000.00	0	0.00	
32	CEBU DRIED	238	38,525.00	139	20,520.00	87%
33	CHOCOVRON	211	36,010.00	451	79,960.00	-54%
34	SD	182	33,660.00	118	21,490.00	56%
35	THE RAINS	65	26,740.00	56	15,080.00	77%
36	ENG BEE TIN	145	26,100.00	1,180	190,770.00	-86%
37	LOUISE	206	24,720.00	0	0.00	
38	SHIENAS	126	24,510.00	0	0.00	
39	CEBU BRAND	64	22,400.00	73	18,980.00	18%
40	ILOCOS CHICHACORN	79	22,200.00	334	76,480.00	-70%
41	JACOBINA	99	21,690.00	93	17,880.00	21%
42	ERENETA MANALOTO	46	19,320.00	0	0.00	
43	BEA'S	137	18,440.00	61	6,710.00	174%
44	CHRISTINE	124	18,150.00	349	49,545.00	-63%
45	JUAN CALAMANSI	42	16,100.00	74	22,400.00	-28%
46	COCO-C	78	15,600.00	301	51,170.00	-69%
47	CHOWEE	61	13,290.00	0	0.00	
48	CACAO	33	12,960.00	0	0.00	
49	ZUMIGUI-C	53	12,440.00	152	39,420.00	-68%
50	PIK-A-PIKEL	30	12,400.00	43	19,165.00	-35%
51	CREAMBAR	42	10,100.00	293	56,290.00	-82%
52	OH NUTS	14	8,750.00	219	91,290.00	-90%
53	WOW MANI CONSIGN	31	8,495.00	35	7,860.00	8%
54	RK	30	8,210.00	0	0.00	
55	ADORA	29	7,840.00	271	50,780.00	-84%
56	KAT-LEINE'S	25	7,530.00	310	108,310.00	-93%
57	PENUT BAR	57	6,270.00	85	8,500.00	-26%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
58 SNACKERS	24	5,040.00	0	0.00	
59 DELFAS	9	4,830.00	41	19,460.00	-75%
60 RICAH	9	3,230.00	0	0.00	
61 MONDRAGON	7	2,625.00	16	4,800.00	-45%
62 FUNGOOFUN CONSIGN	1	899.00	8	7,447.00	-87%
63 DAVAO SWEET	3	610.00	387	61,270.00	-99%
64 TEAM MANILA-C	1	595.00	0	0.00	
65 SHIRO'S	2	520.00	0	0.00	
66 HEALTHY TROPICS	2	380.00	0	0.00	
67 HOUSE OF POLVORON	1	200.00	82	13,240.00	-98%
68 ADDAS	0	0.00	167	58,450.00	-100%
69 ALIBABA	0	0.00	77	9,680.00	-100%
70 AMERYS	0	0.00	31	9,150.00	-100%
71 ANKER	0	0.00	1	0.00	
72 ASHLEY	0	0.00	15	9,750.00	-100%
73 BAGUIO	0	0.00	35	9,130.00	-100%
74 BEAD STUDIO	0	0.00	2	900.00	-100%
75 BOY BAWANG	0	0.00	13	845.00	-100%
76 DILIS	0	0.00	34	3,500.00	-100%
77 EMPERORS	0	0.00	7	3,200.00	-100%
78 ENG SENG	0	0.00	1	300.00	-100%
79 GOLDEC CITY	0	0.00	5	700.00	-100%
80 GOLDEN CITY	0	0.00	16	2,160.00	-100%
81 ILOCOS CHICHACORN CONSIGN	0	0.00	9	1,900.00	-100%
82 JOVY'S	0	0.00	8	1,120.00	-100%
83 JUAN	0	0.00	21	6,720.00	-100%
84 KING	0	0.00	12	3,600.00	-100%
85 KROOBERG	0	0.00	3	638.00	-100%
86 NATHANIEL'S	0	0.00	60	10,800.00	-100%
87 PEANUT BRITTLE	0	0.00	166	18,650.00	-100%
88 PHIL. BRAND DRIED MANGOES	0	0.00	1	100.00	-100%
89 PRAIA PILIPINAS	0	0.00	3	1,320.00	-100%
90 QUIKSILVER-C	0	0.00	2	3,560.00	-100%
91 REVA-C	0	0.00	2	678.00	-100%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
92 RICO`S	0	0.00	2	870.00	-100%
93 ROMANAS	0	0.00	28	11,820.00	-100%
94 RUBY	0	0.00	242	33,600.00	-100%
95 SUNDRY	0	0.00	114	13,780.00	-100%
96 VHONYTIFF	0	0.00	190	31,350.00	-100%
97 WANDERSKYE	0	0.00	2	1,020.00	-100%
98 XXJXOVY`S	0	0.00	3	480.00	-100%
2-CONSIGNE Total:	49,498	11,790,537.00	58,537	11,996,701.18	-1%
FOOD, CONVENIENCE & GIFTING	331,375	38,362,740.15	290,239	46,393,729.42	-17%

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35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

### Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

### By Business Unit

FRANCHISE STORES

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

OUTLETS

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 BATH & BODY WORKS	5,695	2,151,639.22	3,132	1,139,043.40	88%
2 VICTORIA'S SECRET	2,845	1,715,641.15	1,102	897,501.65	91%
3 USPA	314	933,520.98	154	586,161.01	59%
4 CLINIQUE	221	607,025.76	0	0.00	
5 ADIDAS	269	347,220.00	83	174,680.00	98%
6 NIKE	189	272,970.00	236	359,236.52	-24%
7 DELSEY	12	151,880.00	6	71,221.44	113%
8 JANSPORT	174	144,274.02	0	0.00	
9 ADIDAS PH	180	129,462.87	77	54,719.26	136%
10 THE NORTH FACE-O	30	120,320.00	0	0.00	
11 CALVIN KLEIN	28	108,309.82	7	30,284.56	257%
12 SPEEDO	65	94,559.60	0	0.00	
13 MINISO	204	67,456.00	60	22,270.00	202%
14 BEACH HUT	73	59,726.00	0	0.00	
15 VERSACE	10	50,080.00	2	13,800.00	262%
16 DAVIDOFF	11	49,300.90	1	5,487.29	798%
17 HAVAIANAS	42	47,608.20	0	0.00	
18 BURBERRY	14	41,614.67	10	29,198.13	42%
19 JOCKEY	65	34,817.00	0	0.00	
20 QUIKSILVER	12	30,940.00	12	13,350.00	131%
21 VERSACE-B4U	6	25,709.60	2	11,277.00	127%
22 GIFT BUSINESS	107	21,818.47	399	63,537.09	-65%
23 HUGO	3	19,240.00	0	0.00	
24 PASALUBONG PACK	23	16,516.00	0	0.00	
25 SWAROVSKI	2	15,238.00	0	0.00	
26 GIORGIO ARMANI	2	13,360.00	0	0.00	
27 CHLOE	2	12,640.00	0	0.00	
28 CHAMPION	35	11,480.48	35	20,483.32	-43%
29 SPERRY	2	10,990.00	0	0.00	
30 ACCEL	9	8,955.00	93	94,388.00	-90%
31 ELIZABETH ARDEN	5	8,725.32	2	4,950.00	76%
32 VANS	4	8,640.45	6	5,459.66	58%
33 VANS-SL	6	8,400.00	40	47,300.00	-82%
34 FITFLOP-SL	3	7,777.35	14	23,352.85	-66%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

OUTLETS

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 FERRAGAMO	2	7,304.00	0	0.00	
36 CONVERSE	2	6,780.00	2	113.68	5864%
37 BRIC'S-SL	2	6,000.00	3	10,000.00	-40%
38 RALPH LAUREN	1	4,464.00	0	0.00	
39 TOBLERONE	12	4,200.00	0	0.00	
40 TRAVEL BLUE	5	4,039.00	19	19,846.22	-79%
41 SEA TO SUMMIT-O	2	3,980.00	0	0.00	
42 DOUGHNUT-SL	1	2,799.00	7	16,393.00	-82%
43 THE BALM	4	2,350.00	17	9,200.00	-74%
44 GROOVY	9	2,200.00	7	1,110.00	98%
45 DESTINATION TRAVEL	2	2,149.00	7	6,633.00	-67%
46 NESTI DANTE	6	1,620.00	35	4,385.48	-63%
47 FLAMINGO	17	1,500.00	145	13,550.00	-88%
48 KISSNY	5	1,469.52	41	8,372.20	-82%
49 EVERLAST	3	1,437.00	19	8,081.88	-82%
50 BILLABONG	4	1,374.00	6	2,036.82	-32%
51 SPRAYGROUND	1	850.00	6	5,100.00	-83%
52 O'NEILL	1	500.00	0	0.00	
53 MISHMASH	2	453.00	7	1,355.62	-66%
54 B & D	1	286.25	8	2,247.90	-87%
55 LOCAL SCARF	1	250.00	28	4,859.40	-94%
56 MANTYX	1	150.00	0	0.00	
57 SANICARE	1	28.46	2	100.00	-71%
58 ANTHILL	0	0.00	2	1,600.00	-100%
59 BAYONGCIAGA	0	0.00	7	3,500.00	-100%
60 BIJOUX TERNER	0	0.00	1	595.00	-100%
61 BILLABONG-SL	0	0.00	3	2,800.00	-100%
62 BOBBI BROWN	0	0.00	1	500.00	-100%
63 CADBURY	65	0.00	0	0.00	
64 CHRISTIAN DIOR	0	0.00	1	350.00	-100%
65 COCO CABANA	0	0.00	14	11,136.00	-100%
66 DOUGHNUT	0	0.00	12	32,831.19	-100%
67 EASTPAK-SL	0	0.00	1	850.00	-100%
68 EMPORIO ARMANI	0	0.00	4	9,396.00	-100%

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# REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

OUTLETS

BRAND		Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	EVITA PERONI	0	0.00	1	349.00	-100%
70	FILIPINIANA-O	0	0.00	6	2,994.00	-100%
71	GOYA	15	0.00	0	0.00	
72	HIGH SIERRA	0	0.00	10	7,684.58	-100%
73	ISLAND GIRL	0	0.00	1	1,295.00	-100%
74	KEDS	0	0.00	2	1,000.00	-100%
75	KIEHL'S	0	0.00	1	850.00	-100%
76	KIPLING	0	0.00	2	5,998.00	-100%
77	L'OREAL	0	0.00	1	149.00	-100%
78	LACOSTE	0	0.00	1	6,448.98	-100%
79	LIBBEY	0	0.00	1	29.00	-100%
80	MEDIHEAL	0	0.00	2	100.00	-100%
81	MS. JAZZ	0	0.00	2	1,007.55	-100%
82	NON-MERCH	5,202	0.00	5,590	0.00	
83	OPI	0	0.00	7	1,750.00	-100%
84	PACSAFE	0	0.00	7	16,199.00	-100%
85	PAPER/PLASTIC BAGS	412	0.00	529	0.00	
86	PARKLAND	0	0.00	4	3,357.90	-100%
87	PIXI	0	0.00	1	250.00	-100%
88	POLAROID	0	0.00	1	1,000.00	-100%
89	PRADA	0	0.00	3	10,197.00	-100%
90	SOMERSET-B4U	0	0.00	4	1,123.60	-100%
91	STANCE	0	0.00	7	2,800.00	-100%
92	SUNNIES STUDIOS	0	0.00	1	250.00	-100%
93	TEVA	0	0.00	2	1,127.50	-100%
94	TOMFORD	0	0.00	1	620.00	-100%
95	UNDER ARMOUR	0	0.00	6	13,194.95	-100%
96	VOLCOM-SL	0	0.00	1	800.00	-100%
97	PROMOTION CODE	3	-600.00	0	0.00	
1-OUTRIGHT Total:		16,444	7,403,440.09	12,072	3,925,219.63	88%
2-CONSIGNE						
1	KROOBERG	1,066	678,204.84	1,351	843,514.33	-19%
2	FUBU-C	505	577,386.63	2,721	1,328,421.41	-56%
3	PORTGEAR	173	323,400.19	0	0.00	

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

OUTLETS

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
4 HEYS	69	259,530.32	66	261,341.16	-0%
5 MOSSIMO-FW	782	256,708.68	595	230,478.13	11%
6 BG BERLIN-C	21	193,254.52	0	0.00	
7 SUNNIES STUDIOS-C	160	141,652.00	0	0.00	
8 8A PERFORMANCE	119	116,338.20	238	240,916.20	-51%
9 IT LUGGAGE-C	11	91,441.67	6	43,196.12	111%
10 BANGE-C	27	83,710.98	17	48,444.00	72%
11 DTBG-C	34	61,335.08	78	124,077.68	-50%
12 MARK RYDEN-C	22	60,074.12	23	56,077.28	7%
13 AIRFIT	85	59,439.18	0	0.00	
14 SMOOTH SKIES-C	50	55,012.05	0	0.00	
15 GENERIC-C	57	42,802.60	149	127,699.05	-66%
16 XO	88	42,115.15	120	52,281.95	-19%
17 MOSSIMO-APP	68	39,750.50	0	0.00	
18 ADIDAS PH-C	45	32,400.00	0	0.00	
19 WEKOME	24	28,707.00	0	0.00	
20 FUNGOOFUN-C	22	25,056.68	38	50,844.01	-50%
21 GLAXUNTE	110	24,955.00	0	0.00	
22 LEGEND WALKER	2	22,755.00	0	0.00	
23 SOFISTICA	24	21,414.75	0	0.00	
24 OZUKO	10	21,203.22	51	69,963.75	-69%
25 ZILLA	25	19,397.50	87	71,804.00	-72%
26 GIFT BUSINESS-C	24	18,963.66	2	1,208.00	1469%
27 KAKA-C	8	16,450.00	23	48,645.64	-66%
28 CLINIQUE-C	4	12,600.00	0	0.00	
29 LES PERLES	4	11,139.21	10	28,650.89	-61%
30 TRAVEL SENTRY-C	8	10,492.00	0	0.00	
31 PRAIA PILIPINAS	31	10,049.00	22	6,098.00	64%
32 ZILLA-C	11	9,235.65	17	17,471.88	-47%
33 PICTET FINO	14	8,755.00	13	7,253.00	20%
34 OME-C	8	7,010.00	0	0.00	
35 TANKROCK-C	5	6,351.00	19	20,896.22	-69%
36 AWEI	8	5,896.89	9	4,459.00	32%
37 MACBETH	29	5,621.50	626	167,034.00	-96%

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# REGENT TRAVEL RETAIL GROUP

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## Sales Ranking By Brand

Period: 08/01/2024-08/31/2024

## By Business Unit

OUTLETS

BRAND	Current Sales 08/01/2024-08/31/2024		2019 08/01/2019-08/31/2019		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
38 OPTIMUS-C	2	4,886.00	0	0.00	
39 FILIPINIANA	27	4,575.04	174	55,728.72	-91%
40 KVL-R-C	1	4,414.08	0	0.00	
41 GOLF-C	11	4,352.05	21	7,479.00	-41%
42 CALVIN KLEIN-P	1	3,600.00	0	0.00	
43 MIMAX-C	6	3,454.00	4	2,816.00	22%
44 XO-C	6	2,964.59	21	11,410.85	-74%
45 CLINIQUE-P	1	2,925.00	0	0.00	
46 BOONA-C	3	2,166.00	7	5,996.00	-63%
47 ZUMIGUI-C	8	1,750.00	15	3,540.00	-50%
48 XIPIN	4	1,234.00	46	10,243.00	-87%
49 KELOE-C	1	950.00	1	950.00	0%
50 SUSTO	1	859.00	0	0.00	
51 UNBRANDED	1	850.00	0	0.00	
52 BLUEDIO-C	1	799.00	3	2,397.00	-66%
53 TO TRAVEL TO LIVE	2	680.00	13	4,620.52	-85%
54 PLEXTONE	1	575.00	2	1,300.00	-55%
55 BASIC-C	0	0.00	1,448	674,307.80	-100%
56 CELEBRAT-C	0	0.00	280	12,103.00	-100%
57 D-POWER-C	0	0.00	42	11,788.00	-100%
58 IPIPOO-C	0	0.00	7	4,196.63	-100%
59 ISLAND SOUVENIRS	0	0.00	1,114	393,617.25	-100%
60 ISLAND-C	0	0.00	1	699.00	-100%
61 LENOVO-C	0	0.00	6	6,230.25	-100%
62 LIME-C	0	0.00	14	11,026.00	-100%
63 NEW LEAGUE	0	0.00	1	619.00	-100%
64 OEM-C	0	0.00	1	429.00	-100%
65 ONDA-C	0	0.00	3	2,770.00	-100%
66 PYXIS-C	0	0.00	13	2,697.00	-100%
67 ROMIX	0	0.00	3	2,025.00	-100%
68 SOLATEK	0	0.00	21	18,358.95	-100%
69 SOUVENIRS ITEMS	0	0.00	1	2,352.00	-100%
70 TOMS-C	0	0.00	26	73,574.00	-100%
71 VAGO-C	0	0.00	3	4,717.00	-100%

RunDate: 09/03/2024

RunTime 10:10 am

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

### By Business Unit

## OUTLETS

RunDate: 09/03/2024  
RunTime 10:10 am

Noted By:

Willie