

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

ATHLEISURE

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	ADIDAS	1,065	1,616,562.00	271	463,040.00	249%
2	NIKE	913	1,515,803.25	484	1,008,341.45	50%
3	TRAVEL BLUE	296	427,327.00	320	334,819.00	27%
4	USPA	132	391,699.20	21	107,739.20	263%
5	ANKER	116	226,777.00	127	208,995.00	8%
6	STANLEY	97	213,625.50	0	0.00	
7	BATH & BODY WORKS	426	176,070.00	2	0.00	
8	JBL-TRI	30	114,288.00	22	69,834.00	63%
9	DELSEY	13	100,742.00	1	18,990.00	430%
10	AUKEY	43	100,205.00	54	94,395.00	6%
11	JANSPORT	110	95,865.00	0	0.00	
12	SWAROVSKI	8	80,675.00	0	0.00	
13	LUXOTTICA	9	68,200.00	0	0.00	
14	APPLE-TRI	23	57,077.00	17	37,963.00	50%
15	LEXINGHAM	35	47,250.00	3	3,800.00	1143%
16	BIRKENSTOCK	11	43,706.00	0	0.00	
17	CONVERSE	20	37,595.00	0	0.00	
18	SONY-TRI	12	28,638.00	14	30,716.10	-6%
19	MARSHALL-TRI	5	27,705.00	5	46,895.10	-40%
20	CASIO	16	25,761.00	10	35,252.00	-26%
21	MINISO	118	22,757.00	0	0.00	
22	VERSACE	4	20,000.00	1	6,500.00	207%
23	HYDROFLASK-O	10	17,403.00	0	0.00	
24	THE NORTH FACE-O	5	16,140.00	0	0.00	
25	SOL DE JANEIRO	7	15,470.00	0	0.00	
26	BELKIN	11	15,105.00	0	0.00	
27	SPERRY	2	12,990.00	6	40,465.00	-67%
28	SPEEDO	8	11,531.00	5	11,523.00	0%
29	HERSCHEL	3	11,235.00	0	0.00	
30	BURBERRY	5	10,275.00	0	0.00	
31	XTORM-TRI	7	9,773.00	0	0.00	
32	TENKI	5	9,065.00	0	0.00	
33	CHLOE	4	8,800.00	0	0.00	
34	LANVIN	2	8,670.00	0	0.00	

RunDate:

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ATHLEISURE

BRAND		Current Sales		Previous Year		Inc/Dec%
		11/01/2024-11/30/2024		11/01/2023-11/30/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	VANS	2	6,796.00	0	0.00	
36	ANESSA	2	2,720.00	0	0.00	
37	ELIZABETH ARDEN	2	2,520.00	0	0.00	
38	CLINIQUE	1	2,500.00	1	5,569.00	-55%
39	TRAVEL ON	1	2,190.00	0	0.00	
40	MARC JACOBS	1	1,870.00	0	0.00	
41	ADIDAS-B4U	2	1,798.00	0	0.00	
42	DESTINATION TRAVEL	1	1,300.00	6	4,685.00	-72%
43	LOCAL SCARF	1	399.00	4	2,040.00	-80%
44	MINISO-O	3	387.00	0	0.00	
45	BITE BLOCK - C	1	270.00	2	540.00	-50%
46	BAYONGCIAGA	0	0.00	6	6,070.00	-100%
47	CABEAU	0	0.00	11	35,200.00	-100%
48	G-SHOCK	0	0.00	1	5,600.00	-100%
49	GIFT BUSINESS	0	0.00	6	1,648.00	-100%
50	GIORGIO ARMANI	0	0.00	1	4,600.00	-100%
51	JBL	0	0.00	5	3,750.00	-100%
52	MY ARCADE-TRI	0	0.00	1	4,290.00	-100%
53	NON-MERCH	2,535	0.00	866	0.00	
54	OGON	0	0.00	1	3,300.00	-100%
55	SILVERLIT-TRI	0	0.00	1	1,990.00	-100%
56	SONY	0	0.00	1	695.00	-100%
1-OUTRIGHT Total:		6,123	5,607,534.95	2,276	2,599,244.85	115%
2-CONSIGNE						
1	MINISO	2,750	1,271,161.00	1,678	677,112.00	87%
2	FILIPINIANA	2,144	671,280.00	773	275,930.00	143%
3	WANDERSKYE	424	593,347.00	174	255,712.00	132%
4	OAKLEY-C	161	476,012.00	132	394,570.00	20%
5	SUNNIES STUDIOS-C	601	439,095.00	735	448,870.00	-2%
6	HEYS	69	362,332.00	62	276,113.10	31%
7	PACSAFE-C	58	334,512.00	32	192,199.00	74%
8	IT LUGGAGE-C	36	314,288.00	25	234,814.10	33%
9	VERSACE-C	57	305,585.00	10	58,900.00	418%
10	SUNNIES FACE	675	302,453.00	0	0.00	

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BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
11 QUIKSILVER-C	133	285,060.00	135	212,340.00	34%
12 8A PERFORMANCE	229	265,759.00	203	241,667.00	9%
13 CLINIQUE-C	84	226,950.00	23	67,400.00	236%
14 U-ELEMENT	84	221,719.00	74	162,106.00	36%
15 MOSSIMO-APP	216	215,285.00	271	283,272.00	-24%
16 BURBERRY-C	34	203,335.00	6	25,500.00	697%
17 YVES SAINT LAURENT-C	25	192,155.00	5	25,250.00	661%
18 CALVIN KLEIN-C	45	190,120.00	4	21,300.00	792%
19 KROOBERG	225	187,745.00	0	0.00	
20 HUGO BOSS-C	32	163,810.00	4	22,800.00	618%
21 ELIZABETH ARDEN-C	105	162,996.00	2	3,100.00	5157%
22 NESTI DANTE-C	870	152,645.00	0	0.00	
23 LEGEND WALKER	11	140,839.00	0	0.00	
24 GIORGIO ARMANI-C	23	140,551.00	5	25,400.00	453%
25 RALPH LAUREN-C	20	125,672.00	1	6,550.00	1818%
26 BVLGARI-C	16	121,325.00	3	19,200.00	531%
27 GUESS-C	20	110,160.00	23	130,654.00	-15%
28 ROXY-C	52	107,420.00	31	67,360.00	59%
29 BILLABONG	66	104,430.00	30	64,560.00	61%
30 SMOOTH SKIES-C	112	102,528.00	66	72,612.00	41%
31 ADIDAS PH-C	168	93,540.00	21	15,120.00	518%
32 DAVIDOFF-C	22	86,110.00	10	41,400.00	107%
33 CHLOE-C	10	80,715.00	0	0.00	
34 MOSCHINO-C	16	77,280.00	1	0.00	
35 BG BERLIN-C	9	71,031.00	4	45,076.00	57%
36 CABINZERO	21	67,769.00	30	115,490.00	-41%
37 MARC JACOBS-C	9	48,970.00	3	23,100.00	111%
38 SWAROVSKI-C	5	47,525.00	13	116,390.00	-59%
39 HERMES-C	5	32,555.00	0	0.00	
40 FOR KEEPS-C	46	15,845.00	0	0.00	
41 TRAVEL SENTRY-C	11	13,189.00	0	0.00	
42 BEACH HUT-C	9	9,180.00	0	0.00	
43 GUCCI-C	1	6,375.00	0	0.00	
44 CALVIN KLEIN-P	1	3,999.00	0	0.00	

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ATHLEISURE

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
45 MAGWAI	3	1,785.00	0	0.00	
46 POCH	1	839.00	0	0.00	
47 SPEEDO-C	1	299.00	0	0.00	
48 ABERCROMBIE & FITCH-P	0	0.00	4	19,116.00	-100%
49 ABERCROMBIE-P	0	0.00	5	24,185.00	-100%
50 ADIDAS PH-P	0	0.00	24	19,176.00	-100%
51 AGATHA RUIZ DE LA PRADA-P	0	0.00	9	11,871.00	-100%
52 AIGNER-P	0	0.00	1	3,319.00	-100%
53 ANTONIO BANDERAS-P	0	0.00	19	36,331.00	-100%
54 AVIREX	0	0.00	2	2,396.00	-100%
55 AZZARO-P	0	0.00	3	12,727.00	-100%
56 BATH & BODY WORKS-C	0	0.00	2	2,450.00	-100%
57 BENETTON-P	0	0.00	1	1,879.00	-100%
58 CACHAREL-P	0	0.00	1	4,679.00	-100%
59 CAROLINA HERRERA-P	0	0.00	7	56,283.00	-100%
60 CLINIQUE-P	0	0.00	1	5,569.00	-100%
61 CLUB DE NUIT-P	0	0.00	1	4,679.00	-100%
62 COTY-P	0	0.00	31	26,599.00	-100%
63 DEFEND	0	0.00	2	3,596.00	-100%
64 DESIGN GO-C	0	0.00	6	5,340.00	-100%
65 DIESEL-P	0	0.00	2	9,988.00	-100%
66 ESTEE LAUDER-P	0	0.00	4	32,686.00	-100%
67 GO TRAVEL-C	0	0.00	7	16,030.00	-100%
68 GRIZZLY	0	0.00	2	4,467.00	-100%
69 GUY LAROCHE PARIS-P	0	0.00	3	6,807.00	-100%
70 HAWK-C	0	0.00	11	16,414.25	-100%
71 HOLLISTER-P	0	0.00	3	7,257.00	-100%
72 HUF	0	0.00	1	2,198.00	-100%
73 HYDRAPAK	0	0.00	12	4,048.00	-100%
74 ILLEST	0	0.00	36	67,828.00	-100%
75 ISLAND SOUVENIRS	0	0.00	166	51,400.00	-100%
76 JBL-C	0	0.00	1	750.00	-100%
77 JOVAN-P	0	0.00	16	13,004.00	-100%
78 LACOSTE-C	0	0.00	1	6,800.00	-100%

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Sales Ranking By Business Unit

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ATHLEISURE

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
79 MACBETH	0	0.00	76	25,585.00	-100%
80 MAUI AND SONS-C	0	0.00	12	14,589.00	-100%
81 MOSSIMO-FW	0	0.00	122	49,208.00	-100%
82 PACO RABANNE-P	0	0.00	3	23,387.00	-100%
83 PILI ANI-C	0	0.00	10	4,400.00	-100%
84 PRAIA PILIPINAS	0	0.00	2	1,650.00	-100%
85 RALPH LAUREN-P	0	0.00	2	13,568.00	-100%
86 SANTA CRUZ-C	0	0.00	2	4,396.00	-100%
87 SUNGLASS HAVEN	0	0.00	24	376,616.00	-100%
88 SWATCH-C	0	0.00	3	16,000.00	-100%
89 THE NORTH FACE	0	0.00	36	152,800.00	-100%
90 THE RAIL	0	0.00	6	7,188.00	-100%
91 TOMS-C	0	0.00	18	64,764.00	-100%
92 VICTORIA'S SECRET-C	0	0.00	8	5,300.00	-100%
93 Z-ZOOM	0	0.00	1	1,990.00	-100%
2-CONSIGNE Total:	9,715	9,147,575.00	5,298	5,863,180.45	56%
ATHLEISURE TOTALS:	15,838	14,755,109.95	7,574	8,462,425.30	74%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 VICTORIA'S SECRET	12,646	9,343,551.00	9,295	6,155,777.00	51%
2 BATH & BODY WORKS	13,419	4,343,075.00	16,198	5,559,510.00	-21%
3 MAC	1,252	2,063,138.00	1,127	1,573,249.50	31%
4 JO MALONE	218	926,487.50	134	798,677.14	16%
5 TRAVEL BLUE	563	861,920.00	483	631,594.00	36%
6 NIKE	333	574,145.00	2	13,340.00	4203%
7 VERSACE	46	358,520.00	21	143,400.00	150%
8 ANKER	134	294,992.00	0	0.00	
9 ADIDAS	216	293,300.00	2	13,000.00	2156%
10 KIEHL'S	80	245,435.00	109	301,935.00	-18%
11 USPA	42	242,578.00	35	188,765.00	28%
12 CALVIN KLEIN	46	238,550.00	58	270,150.00	-11%
13 APPLE	29	129,691.00	6	12,994.00	898%
14 BVLGARI	11	118,900.00	9	66,930.00	77%
15 YVES SAINT LAURENT	11	114,850.00	19	169,195.00	-32%
16 RALPH LAUREN	13	109,800.00	6	39,045.00	181%
17 LEXINGHAM	71	108,490.00	42	43,300.00	150%
18 NESTI DANTE	398	108,092.00	0	0.00	
19 STANLEY	42	106,260.00	0	0.00	
20 GIORGIO ARMANI	11	82,370.00	19	125,905.00	-34%
21 TUMI	4	81,560.00	0	0.00	
22 JBL	28	79,417.00	20	79,380.00	0%
23 DAVIDOFF	14	69,640.00	42	193,275.00	-63%
24 SWAROVSKI	6	69,050.00	4	28,100.00	145%
25 BURBERRY	11	66,295.00	28	180,300.00	-63%
26 ELIZABETH ARDEN	31	62,385.00	62	98,750.00	-36%
27 CLINIQUE	19	60,825.00	87	254,450.00	-76%
28 JOHNNIE WALKER	10	59,300.00	19	108,110.00	-45%
29 TOBLERONE	106	50,660.00	94	38,525.00	31%
30 HUGO BOSS	7	48,800.00	26	138,060.00	-64%
31 DELSEY	3	47,970.00	0	0.00	
32 SONY	10	34,314.00	5	15,395.00	122%
33 LOCCITANE	14	26,400.00	17	63,500.00	-58%
34 HENNESSY	4	24,960.00	7	42,430.00	-41%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 ALL CHOCOLATES	6	24,000.00	0	0.00	
36 MARS	26	24,000.00	6	6,600.00	263%
37 ADIDAS-B4U	42	21,788.00	53	38,088.00	-42%
38 YELLOW TAIL	16	19,200.00	12	14,400.00	33%
39 FERRERO ROCHER	12	18,000.00	13	19,370.00	-7%
40 DALMORE	1	16,190.00	2	32,380.00	-50%
41 MINISO-O	43	15,767.00	12	10,688.00	47%
42 JANSPOOT	18	14,940.00	0	0.00	
43 CADBURY	41	14,350.00	29	10,150.00	41%
44 JACK DANIEL'S	4	13,960.00	3	10,470.00	33%
45 AUKEY	14	13,830.00	0	0.00	
46 CHIVAS	5	13,450.00	6	16,140.00	-16%
47 BELKIN	6	12,965.00	0	0.00	
48 NESTLE	41	12,300.00	2	4,200.00	192%
49 BEACH HUT	9	10,800.00	3	4,200.00	157%
50 TIFFANY & CO.	1	9,800.00	0	0.00	
51 C&H	32	9,600.00	19	5,700.00	68%
52 SOL DE JANEIRO	4	7,600.00	0	0.00	
53 MARSHALL	1	7,599.00	3	25,797.00	-70%
54 TRAVEL BLUE-C	5	7,450.00	0	0.00	
55 PENFOLDS	2	7,180.00	0	0.00	
56 GLENLIVET	1	6,800.00	0	0.00	
57 MARC JACOBS	1	6,300.00	8	65,850.00	-90%
58 JOSE CUERVO	3	6,000.00	0	0.00	
59 MOSCHINO	1	5,600.00	8	49,900.00	-88%
60 L'OREAL	3	4,550.00	1	350.00	1200%
61 XTORM	3	4,097.00	0	0.00	
62 TANQUERAY	1	3,490.00	0	0.00	
63 KISSNY	5	2,560.00	9	3,500.00	-26%
64 MAGWAI	2	1,400.00	0	0.00	
65 ALOHA	0	0.00	10	11,000.00	-100%
66 B & D	0	0.00	1	1,150.00	-100%
67 BE RELAX	0	0.00	42	122,220.00	-100%
68 BFY TESTER	0	0.00	2	0.00	

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BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	BITE BLOCK	0	0.00	3	510.00	-100%
70	BRIC'S	0	0.00	3	20,250.00	-100%
71	CABEAU	0	0.00	1	3,700.00	-100%
72	CHANEL	0	0.00	197	100,800.00	-100%
73	CHLOE	0	0.00	4	46,500.00	-100%
74	DEA	0	0.00	1	250.00	-100%
75	ESTEE LAUDER	0	0.00	2	15,800.00	-100%
76	GENERIC	1,445	0.00	851	29,400.00	-100%
77	GLENFIDDICH	0	0.00	1	5,190.00	-100%
78	GUCCI	0	0.00	4	30,200.00	-100%
79	HERMES	0	0.00	1	8,820.00	-100%
80	HERSHEY'S	0	0.00	18	29,300.00	-100%
81	JACOBSEN	0	0.00	1	1,500.00	-100%
82	JUICY COUTURE	0	0.00	1	8,999.00	-100%
83	KETELONE	0	0.00	1	2,990.00	-100%
84	LACOSTE	0	0.00	9	61,400.00	-100%
85	LOQI	0	0.00	8	7,200.00	-100%
86	MAC & JML TESTER	0	0.00	129	0.00	
87	NON-MERCH	924	0.00	224	0.00	
88	OGON	0	0.00	2	8,500.00	-100%
89	ORIGINS	0	0.00	4	6,500.00	-100%
90	PAPER/PLASTIC BAGS	0	0.00	123	0.00	
91	PILI ANI	0	0.00	2	900.00	-100%
92	PROMOCODE	205	0.00	0	0.00	
93	REMY MARTIN	0	0.00	2	21,980.00	-100%
94	RONDOLETTI	0	0.00	2	2,600.00	-100%
95	SAVONILLE	0	0.00	3	800.00	-100%
96	SBS	0	0.00	4	4,600.00	-100%
97	SWATCH	0	0.00	3	24,100.00	-100%
98	TD FRANCE	0	0.00	3	4,800.00	-100%
99	TEQUILA ROSE	0	0.00	2	3,600.00	-100%
100	VS PAPER BAGS	248	0.00	102	0.00	
101	VS-TESTER	0	0.00	1	0.00	
1-OUTRIGHT Total:		33,019	21,781,286.50	29,932	18,250,383.64	19%

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BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
1	SUNNIES STUDIOS	749	647,465.00	0	0.00	
2	HEYS	40	261,480.00	0	0.00	
3	FILIPINIANA	318	108,165.00	0	0.00	
4	WANDERSKYE	26	68,834.00	0	0.00	
5	FOR KEEPS-C	36	14,977.00	0	0.00	
6	TRAVEL BLUE-C	7	11,830.00	0	0.00	
7	MINISO	1	399.00	0	0.00	
8	JUICY COUTURE-C	0	0.00	1	6,749.10	-100%
9	USPA-C	0	0.00	14	73,886.00	-100%
2-CONSIGNE Total:		1,177	1,113,150.00	15	80,635.10	1280%
BEAUTY, FASHION & ACCESSORIES		34,196	22,894,436.50	29,947	18,331,018.74	24%

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REGENT TRAVEL RETAIL GROUP

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	GOLDILOCKS OUTRIGHT	30,228	4,986,790.29	47,513	6,464,149.75	-22%
2	TRAVEL BLUE	1,810	2,409,632.00	2,621	3,421,972.00	-29%
3	ALL CHOCOLATES FUNSIZE	550	1,921,300.00	265	900,490.00	113%
4	PREMIER	22,956	1,879,455.86	23,041	1,282,485.77	46%
5	PASALUBONG PACK	625	1,788,165.00	590	1,595,720.00	12%
6	MARS	3,300	1,051,413.00	3,808	920,263.00	14%
7	TOBLERONE	2,621	990,945.00	3,521	727,435.00	36%
8	EVIAN	3,683	837,024.29	6,483	1,321,943.57	-36%
9	HERSHEY'S	1,717	504,144.00	1,412	509,132.50	-0%
10	LEXINGHAM	317	497,435.00	229	257,210.00	93%
11	RED RIBBON	5,675	493,370.00	0	0.00	
12	SKETCHBOOKS	365	456,660.00	18	19,990.00	2184%
13	NESTLE	2,008	440,330.00	421	121,040.00	263%
14	POCARI	2,811	414,300.00	3,941	472,920.00	-12%
15	MENTOS	3,823	395,840.00	2,465	236,235.00	67%
16	COCA COLA	4,041	389,161.43	7,042	765,090.00	-49%
17	CADBURY	1,456	374,029.00	1,112	271,454.00	37%
18	CANDY CORNER	1,406	307,075.00	2,561	533,300.00	-42%
19	FRITO LAY	2,423	302,828.00	2,603	488,152.00	-37%
20	TROLLI	1,145	232,795.00	1,378	167,645.00	38%
21	GATORADE	2,328	228,760.00	4,989	489,360.00	-53%
22	SAN MIGUEL	1,657	219,280.00	3,609	428,540.00	-48%
23	MICHELLE'S OUTRIGHT	1,121	215,433.00	699	143,200.00	50%
24	JACK & JILL	2,221	200,778.00	2,022	165,828.00	21%
25	COOL & CLEAN	2,016	200,262.86	2,415	241,480.00	-17%
26	PITX PURIFIED WATER	7,827	195,654.46	4,962	124,050.00	57%
27	PRINGLES	891	189,273.00	1,848	417,080.00	-54%
28	SMART C	1,686	168,600.00	1,707	170,700.00	-1%
29	KATINKO	882	163,010.00	0	0.00	
30	HAPPY HEARTS-O	284	160,426.00	0	0.00	
31	SANICARE	1,805	159,225.00	1,420	129,335.00	23%
32	JOHNNIE WALKER	48	156,580.00	79	243,970.00	-35%
33	CALVIN KLEIN	36	154,945.00	0	0.00	
34	LOTTE	527	151,660.00	768	78,580.00	93%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	WILKINS	1,539	140,900.00	14,071	1,238,745.43	-88%
36	HARIBO	996	138,645.00	1,390	207,060.00	-33%
37	MOGU MOGU	1,202	118,320.00	2,033	200,900.00	-41%
38	DOUBLEMINT	3,774	117,529.00	5,133	149,695.00	-21%
39	VICTORIA'S SECRET	122	116,419.75	4	2,370.00	4812%
40	GIFT BUSINESS	1,221	113,574.80	463	93,740.00	21%
41	FLAMINGO	454	111,800.00	1,017	207,500.00	-46%
42	FERRERO ROCHER	305	111,770.00	332	203,915.00	-45%
43	VOLVIC	780	109,487.14	1	100.00	*****%
44	STREPSILS	605	105,990.00	640	116,380.00	-8%
45	GROOVY	455	95,670.00	566	104,270.00	-8%
46	CHEETOS	323	93,935.00	850	254,130.00	-63%
47	VERSACE	15	90,695.00	0	0.00	
48	CLINIQUE	30	89,250.00	0	0.00	
49	ELIZABETH ARDEN	41	87,088.00	0	0.00	
50	MARLBORO	244	85,400.00	1,527	534,450.00	-84%
51	KIRKLAND	39	81,400.00	0	0.00	
52	LINDT	263	79,580.00	0	0.00	
53	RICOLA	514	76,605.00	96	14,400.00	431%
54	STARBUCKS	312	74,920.00	0	0.00	
55	TIC TAC	1,278	72,470.00	2,058	109,990.00	-34%
56	POCKY	838	71,270.00	1,006	81,510.00	-12%
57	ROYAL	894	69,565.00	1,488	134,890.00	-48%
58	REBISCO	130	69,200.00	16	9,120.00	658%
59	OISHI	983	68,274.00	1,418	124,904.00	-45%
60	FRUITELLA	747	67,740.00	272	21,650.00	212%
61	7D	204	66,600.00	0	0.00	
62	BROWNIES UNLIMITED	189	66,450.00	0	0.00	
63	LEMON DOU	462	66,255.00	832	124,650.00	-46%
64	REDBULL	413	66,080.00	763	122,080.00	-45%
65	FISHERMAN'S FRIEND	574	65,760.00	456	56,640.00	16%
66	VITA COCO	653	65,271.43	852	84,800.00	-23%
67	SPRITE	766	60,085.00	1,209	101,030.00	-40%
68	DINGDONG	1,244	58,800.00	114	5,700.00	931%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	BEACH HUT	72	56,145.00	66	53,600.00	4%
70	NUTELLA	175	55,405.00	0	0.00	
71	LOACKER	307	52,102.00	674	112,552.50	-53%
72	BATH & BODY WORKS	102	50,650.00	0	0.00	
73	GIORGIO ARMANI	8	49,304.00	0	0.00	
74	FOX'S	293	48,650.00	46	4,600.00	957%
75	CHIVAS REGAL	15	45,000.00	10	30,000.00	50%
76	NESTI DANTE	170	44,850.00	0	0.00	
77	HAPPY	460	44,600.00	0	0.00	
78	LCTI	151	43,190.00	0	0.00	
79	MERBA	176	41,635.00	37	8,900.00	367%
80	RALPH LAUREN	7	41,186.00	0	0.00	
81	ICE BREAKER	211	40,560.00	630	118,150.00	-65%
82	DAVIDOFF	9	40,255.00	0	0.00	
83	BURBERRY	17	40,120.00	0	0.00	
84	KINDER JOY	426	38,220.00	941	88,670.00	-56%
85	ZAINI	139	36,005.00	0	0.00	
86	YVES SAINT LAURENT	5	35,915.00	0	0.00	
87	CEBU DRIED MANGOES-O	64	35,700.00	0	0.00	
88	WHITEFLOWER	202	35,700.00	0	0.00	
89	JACK DANIELS	12	35,500.00	7	22,400.00	58%
90	EMY'S	110	35,350.00	0	0.00	
91	TY	69	34,455.00	0	0.00	
92	PEANUT KISSES	75	33,750.00	0	0.00	
93	GENERIC MERCHANDISE	97	33,700.00	0	0.00	
94	GREEN CROSS	366	33,445.00	387	29,375.00	13%
95	CHIPS AHOY	268	33,225.00	481	51,057.00	-34%
96	HUGO BOSS	5	31,450.00	0	0.00	
97	KINDER BUENO	286	30,048.00	757	87,596.00	-65%
98	SISTER	271	27,000.00	449	44,900.00	-39%
99	SKITTLES	304	26,700.00	478	44,335.00	-39%
100	JINRO	123	24,560.00	121	24,200.00	1%
101	DON PAPA	8	24,000.00	0	0.00	
102	RUFFLES	89	23,056.00	340	103,186.00	-77%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 C&H	95	22,450.00	161	35,690.00	-37%
104 GLENFIDDICH	4	21,500.00	2	15,000.00	43%
105 FUNDADOR	15	21,200.00	19	18,900.00	12%
106 SABROSO	14	21,000.00	0	0.00	
107 GLENLIVET	5	20,000.00	0	0.00	
108 GREY GOOSE	4	20,000.00	4	17,000.00	17%
109 NONGSHIM	102	19,952.50	596	123,100.00	-83%
110 ALFONSO	17	17,000.00	20	23,200.00	-26%
111 BAILEYS	10	17,000.00	5	7,000.00	142%
112 MONDE	373	16,570.00	302	15,100.00	9%
113 JBL	4	15,600.00	6	5,400.00	188%
114 HOMI	151	15,100.00	0	0.00	
115 SMARTFOOD	58	14,300.00	158	34,670.00	-58%
116 CHUPA CHUPS	82	13,670.00	186	19,170.00	-28%
117 BACARDI	8	12,900.00	15	16,800.00	-23%
118 CHLOE	3	12,835.00	0	0.00	
119 PERRIER WATER	71	12,200.00	383	57,450.00	-78%
120 GROWERS	121	12,100.00	594	59,000.00	-79%
121 TRUNKI	2	12,000.00	0	0.00	
122 E-VIPO	238	11,900.00	318	15,900.00	-25%
123 ES	30	11,720.00	0	0.00	
124 NISSIN	185	11,040.00	649	42,790.00	-74%
125 OFF	36	10,800.00	63	17,780.00	-39%
126 ALOHA	14	10,400.00	76	44,840.00	-76%
127 M.Y. SAN	173	10,380.00	87	5,220.00	98%
128 NIKE	6	10,170.00	0	0.00	
129 YELLOW TAIL	11	9,900.00	21	18,720.00	-47%
130 SONY	4	8,800.00	8	6,200.00	41%
131 SBS	21	8,740.00	5	12,700.00	-31%
132 OGON	3	8,680.00	2	5,600.00	55%
133 HAITAI	53	8,460.00	0	0.00	
134 MEIJI MACADEMIA	37	8,400.00	0	0.00	
135 SMIRNOFF	7	8,400.00	7	8,400.00	0%
136 MINISO	16	8,350.00	0	0.00	

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 CASINO	117	8,280.00	188	12,705.00	-34%
138 HENNESSY	1	8,000.00	4	19,300.00	-58%
139 JOSE CUERVO	3	7,200.00	2	4,200.00	71%
140 WANG	36	7,200.00	123	24,600.00	-70%
141 CALBEE	72	6,930.00	86	5,648.00	22%
142 WOOD	5	6,500.00	0	0.00	
143 GREAT TASTE	123	6,150.00	335	16,750.00	-63%
144 VICKS	41	6,150.00	210	37,430.00	-83%
145 NC	24	6,000.00	0	0.00	
146 ADG	14	5,600.00	0	0.00	
147 BROOKSIDE	5	5,600.00	0	0.00	
148 HAVAIANAS	5	5,445.00	0	0.00	
149 BELGIAN	12	5,400.00	0	0.00	
150 PAPER MACHE	9	5,400.00	0	0.00	
151 HI-HO	100	4,900.00	0	0.00	
152 ABSOLUT	3	4,800.00	4	600.00	700%
153 KOPIKO	95	4,750.00	0	0.00	
154 YANYAN	43	4,700.00	95	9,500.00	-50%
155 CLINIQUE	2	4,250.00	0	0.00	
156 EFFICASCENT	33	4,200.00	76	9,200.00	-54%
157 WONKA	11	3,850.00	1	100.00	3750%
158 HARDYS	4	3,800.00	6	4,800.00	-20%
159 VASELINE	14	3,720.00	14	4,400.00	-15%
160 GOYA	97	3,670.00	332	30,150.00	-87%
161 REXONA	12	3,650.00	70	21,420.00	-82%
162 OMEGA	18	3,600.00	21	4,200.00	-14%
163 MICHELLES OUTRIGHT	15	3,500.00	2	400.00	775%
164 CROCO	23	3,450.00	0	0.00	
165 LISTERINE	19	3,420.00	157	28,260.00	-87%
166 BC NEW YORKERS	12	3,150.00	0	0.00	
167 LAMPEIN	20	3,000.00	52	7,800.00	-61%
168 FIBISCO	39	2,954.00	504	36,038.00	-91%
169 GRANNY GOOSE	32	2,820.00	38	3,040.00	-7%
170 BIODERM	29	2,800.00	45	4,500.00	-37%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 HAWAIIAN HOST	4	2,800.00	50	32,500.00	-91%
172 DESTINATION TRAVEL	3	2,600.00	15	12,590.00	-79%
173 ANOMEIO	6	2,400.00	0	0.00	
174 GILLET	15	2,250.00	8	1,200.00	87%
175 GUCCI	1	2,125.00	0	0.00	
176 CANADA DRY	15	2,100.00	61	9,150.00	-77%
177 MANZANILLA	21	2,100.00	11	1,100.00	90%
178 DOVE	7	1,990.00	26	8,030.00	-75%
179 MARC JACOBS	1	1,870.00	0	0.00	
180 MAUNA LOA	4	1,800.00	13	8,900.00	-79%
181 MILKY WAY	2	1,400.00	2	1,200.00	16%
182 MISHMASH	9	1,380.00	2	1,500.00	-8%
183 LOCAL SCARF	6	1,345.00	21	12,783.00	-89%
184 MY SAN	20	1,200.00	0	0.00	
185 NOTTAGE HILLS	1	1,200.00	0	0.00	
186 DELFI	18	1,150.00	54	5,100.00	-77%
187 FILIPINIANA-O	3	1,140.00	7	3,170.00	-64%
188 LOQI	2	1,120.00	9	6,880.00	-83%
189 SISLEY	1	1,028.50	0	0.00	
190 DUREX	3	900.00	20	5,900.00	-84%
191 GENERIC	13	900.00	0	0.00	
192 THE GADGET SHOP	1	900.00	2	1,490.00	-39%
193 VANDEN	1	800.00	0	0.00	
194 TEAM MANILA	2	758.00	0	0.00	
195 VSF	6	720.00	0	0.00	
196 RHEA ACEITE	7	700.00	20	2,000.00	-65%
197 ESKINOL	5	650.00	5	625.00	4%
198 PAMPERS	4	600.00	2	300.00	100%
199 ANTHILL	2	598.00	0	0.00	
200 MASTER	2	560.00	0	0.00	
201 JACOBSEN'S	2	500.00	3	750.00	-33%
202 PONDS	1	450.00	2	360.00	25%
203 SUNNIES STUDIOS	1	399.00	0	0.00	
204 MONIEGOLD BANGKOK	13	390.00	113	16,350.00	-97%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 METHYL	3	360.00	12	1,440.00	-75%
206 MILLENNIUM	2	300.00	0	0.00	
207 BRONCHO	3	240.00	43	3,440.00	-93%
208 NERDS	2	200.00	0	0.00	
209 MIGHTY BOND	1	170.00	12	1,920.00	-91%
210 OKAMOTO	1	130.00	1	350.00	-62%
211 PANDA	1	25.00	0	0.00	
212 ALFONSOS	0	0.00	3	300.00	-100%
213 BAYONGCIAGA	0	0.00	3	3,090.00	-100%
214 BELGIAN BUTTER	0	0.00	1	350.00	-100%
215 BENETTON	0	0.00	1	0.00	
216 BITE BLOCK	0	0.00	1	295.00	-100%
217 BOY BAWANG OUTRIGHT	0	0.00	284	27,080.00	-100%
218 BUNDLE	987	0.00	0	0.00	
219 BUNDLE PROMO	1,791	0.00	2	1,990.00	-100%
220 CABEAU	0	0.00	3	4,490.00	-100%
221 CLOUD 9	0	0.00	398	17,615.00	-100%
222 COCO CABANA	0	0.00	1	999.00	-100%
223 COMBOS	0	0.00	30	11,860.00	-100%
224 COPPENRATH	0	0.00	1	400.00	-100%
225 CRICKET	0	0.00	159	7,950.00	-100%
226 DELICO	0	0.00	20	8,000.00	-100%
227 DORITOS	0	0.00	9	2,700.00	-100%
228 DR HWELWAY	0	0.00	3	360.00	-100%
229 DR. GERARD	0	0.00	1	300.00	-100%
230 ECO BAG	0	0.00	26	6,500.00	-100%
231 FIT BAR	0	0.00	61	6,100.00	-100%
232 FREDDI	0	0.00	3	1,050.00	-100%
233 GUMMI POP	0	0.00	18	3,600.00	-100%
234 HYDROFLASK	0	0.00	1	1,790.00	-100%
235 ISLAND GIRL	0	0.00	1	950.00	-100%
236 JAGERMEISTER	0	0.00	2	3,000.00	-100%
237 JELLY BEAN	0	0.00	4	2,400.00	-100%
238 JIM BEAM	0	0.00	4	10,000.00	-100%

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
239 KETTLE KORN	0	0.00	113	10,110.00	-100%
240 KISSNY	0	0.00	1	500.00	-100%
241 LA2PU	0	0.00	1	100.00	-100%
242 LOCAL HEADWRAP	0	0.00	5	2,000.00	-100%
243 MARIANI	0	0.00	71	10,200.00	-100%
244 MASSIMO	0	0.00	6	1,675.00	-100%
245 MEGASCENT	0	0.00	8	2,000.00	-100%
246 MEIJI	0	0.00	11	2,750.00	-100%
247 MODESS	0	0.00	1	150.00	-100%
248 MONIE GOLD	0	0.00	1	150.00	-100%
249 MONIEGOLD	0	0.00	2	300.00	-100%
250 MONIEGOLD CONSIGN	0	0.00	12	1,800.00	-100%
251 MONIEGOLD OUTRIGHT	0	0.00	8	1,200.00	-100%
252 NIVEA	0	0.00	4	400.00	-100%
253 NON-MERCH	126,046	0.00	2,646	808.50	-100%
254 OREO	0	0.00	1	300.00	-100%
255 PAPER/PLASTIC BAGS	0	0.00	1,604	5,430.00	-100%
256 PATRICK	0	0.00	10	2,500.00	-100%
257 PEJOY	0	0.00	5	600.00	-100%
258 PENFOLDS	0	0.00	1	3,490.00	-100%
259 PEPSI	0	0.00	32	2,170.00	-100%
260 PIK-A-PIKEL	0	0.00	1	300.00	-100%
261 PIKNIK	0	0.00	15	3,150.00	-100%
262 PLASTIC/PAPER BAG	113	0.00	0	0.00	
263 QUAKER	0	0.00	1	50.00	-100%
264 REMY MARTIN	0	0.00	2	6,400.00	-100%
265 RONDOLETTI	0	0.00	47	40,340.00	-100%
266 SENNHEISER	-1	0.00	0	0.00	
267 SKROSS	-2	0.00	1	2,500.00	-100%
268 SNACK BOX	0	0.00	21	3,500.00	-100%
269 STORCK	0	0.00	1	300.00	-100%
270 TANGQUERAY	0	0.00	1	2,050.00	-100%
271 THATS FRUTEE	0	0.00	6	2,400.00	-100%
272 THE KASE	0	0.00	1	790.00	-100%

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REGENT TRAVEL RETAIL GROUP

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
273 TIFFANY	0	0.00	317	55,305.00	-100%
274 TIFFANY ECLAIRS OUTRIGHT	0	0.00	5	2,895.00	-100%
275 TIGER	0	0.00	20	800.00	-100%
276 TRUFETTES	0	0.00	1	1,300.00	-100%
277 TRUFFETTES DE FRANCE	0	0.00	1	1,300.00	-100%
278 VIEIRA	0	0.00	70	3,520.00	-100%
279 VOORTMAN	0	0.00	14	5,350.00	-100%
280 WHISPER	0	0.00	4	400.00	-100%
281 WHSMITH	47	0.00	1	0.00	
282 WHSMITH BAGS	106,818	0.00	6,742	1,553.00	-100%
283 WITORS	0	0.00	11	3,450.00	-100%
284 WOLF BLASS	0	0.00	8	8,600.00	-100%
1-OUTRIGHT Total:	383,065	28,183,415.30	199,013	29,604,646.02	-4%
2-CONSIGNE					
1 LCTI	14,755	1,846,510.00	15,455	2,005,515.00	-7%
2 MUHLACH	3,022	1,491,450.00	2,441	1,121,500.00	32%
3 ISLAND SOUVENIRS	4,175	1,313,154.00	3,274	1,076,547.50	21%
4 7D CONSIGN	1,633	515,395.00	2,179	485,220.00	6%
5 EMY'S-C	1,779	447,700.00	2,723	512,710.00	-12%
6 CEBU LUCKY	1,497	353,090.00	1,476	401,570.00	-12%
7 7D PASPACK	113	279,425.00	275	487,850.00	-42%
8 JOANNA	1,067	258,870.00	738	171,910.00	50%
9 FILIPINIANA	884	255,211.00	2,683	765,737.00	-66%
10 BONG BONG'S CONSIGN	1,326	223,760.00	2,440	391,390.00	-42%
11 ABE KENI	705	217,800.00	1,097	273,185.00	-20%
12 ES	569	194,625.00	489	142,930.00	36%
13 ADG	745	187,005.00	880	205,440.00	-8%
14 JOVYS	533	166,300.00	634	224,660.00	-25%
15 CEBU BRAND CONSIGN	363	145,765.00	589	205,845.00	-29%
16 LA2PU	521	128,210.00	184	36,580.00	250%
17 LOLA NUTTYS	481	125,020.00	0	0.00	
18 BAHAGHARI	541	122,780.00	1,071	180,040.00	-31%
19 PHIL BRAND CONSIGN	361	112,100.00	492	118,370.00	-5%
20 MAGICMELT	1,128	97,450.71	2,141	169,150.00	-42%

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REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
21	AIZA'S	362	97,445.00	426	95,980.00	1%
22	CEBU DRIED MANGOES	214	89,620.00	285	111,650.00	-19%
23	EDNA'S	521	88,270.00	764	115,080.00	-23%
24	MARKYS	439	85,890.00	544	85,890.00	0%
25	MARISSA	526	84,920.00	986	139,410.00	-39%
26	CHOWEE	394	77,000.00	0	0.00	
27	BLEEVEES	59	70,800.00	125	150,000.00	-52%
28	HEYS	14	67,998.00	0	0.00	
29	G'S DELIGHT	228	60,480.00	279	53,700.00	12%
30	ILOCOS CHICHACORN	197	57,760.00	201	45,930.00	25%
31	AZATRI	195	57,000.00	0	0.00	
32	CHOCOVRON	321	48,870.00	226	33,970.00	43%
33	SHIENAS	165	31,670.50	0	0.00	
34	THE RAINS	66	27,720.00	130	36,250.00	-23%
35	LOUISE	218	26,160.00	275	30,250.00	-13%
36	JUAN CALAMANSI	55	22,540.00	64	20,160.00	11%
37	BEA'S	144	21,840.00	113	12,080.00	80%
38	SD	113	19,820.00	388	61,660.00	-67%
39	QUICKMELT	31	19,530.00	0	0.00	
40	JUAN	40	16,800.00	0	0.00	
41	ERENETA MANALOTO	35	14,700.00	35	14,700.00	0%
42	CEBU BRAND	36	12,600.00	85	22,100.00	-42%
43	ADORA	60	12,480.00	161	30,100.00	-58%
44	ZUMIGUI-C	51	12,380.00	73	19,050.00	-35%
45	CHRISTINE	100	11,495.00	256	29,745.00	-61%
46	MBD	31	11,110.00	99	21,180.00	-47%
47	RK	43	10,575.00	0	0.00	
48	JACOBINA	51	10,110.00	83	15,180.00	-33%
49	KAT-LEINE'S	20	7,820.00	190	55,660.00	-85%
50	CEBU DRIED	62	6,820.00	177	30,725.00	-77%
51	PEANUT BRITTLE	74	6,480.00	33	3,380.00	91%
52	CACAO	15	5,940.00	0	0.00	
53	COCO-C	28	5,600.00	146	24,820.00	-77%
54	SNACKERS	21	5,580.00	51	8,925.00	-37%

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REGENT TRAVEL RETAIL GROUP

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
55	ENG BEE TIN	24	4,320.00	0	0.00	
56	CREAMBAR	16	3,200.00	172	31,560.00	-89%
57	OH NUTS	6	3,000.00	76	30,185.00	-90%
58	PRAIA PILIPINAS	50	3,000.00	2	1,260.00	138%
59	BOY BAWANG	24	2,880.00	28	1,875.00	53%
60	MONDRAGON	6	2,250.00	5	1,500.00	50%
61	DELFA	3	1,890.00	30	14,480.00	-86%
62	WOW MANI CONSIGN	2	955.00	15	7,460.00	-87%
63	FUNGGOOFUN CONSIGN	1	899.00	2	1,849.00	-51%
64	PIK-A-PIKEL	2	740.00	14	6,885.00	-89%
65	PHIL. BRAND DRIED MANGOES	5	500.00	4	920.00	-45%
66	TIGER	1	100.00	0	0.00	
67	8A PERFORMANCE	0	0.00	1	1,559.00	-100%
68	ALIBABA	0	0.00	46	6,160.00	-100%
69	AMERYS	0	0.00	9	2,450.00	-100%
70	ASHLEY	0	0.00	3	1,950.00	-100%
71	BAGUIO	0	0.00	7	3,000.00	-100%
72	CELEBRATE	0	0.00	1	620.00	-100%
73	DAVAO SWEET	0	0.00	320	51,310.00	-100%
74	EMPERORS	0	0.00	16	7,600.00	-100%
75	ENG SENG	0	0.00	5	1,080.00	-100%
76	GOLDEN CITY	0	0.00	6	840.00	-100%
77	HOUSE OF POLVORON	0	0.00	19	2,660.00	-100%
78	JOVY'S	0	0.00	4	560.00	-100%
79	MACBETH	0	0.00	1	299.75	-100%
80	MARISSA'S	0	0.00	6	720.00	-100%
81	NATCHA	0	0.00	3	300.00	-100%
82	NATHANIEL'S	0	0.00	11	1,980.00	-100%
83	PENUT BAR	0	0.00	47	4,700.00	-100%
84	ROMANAS	0	0.00	4	1,800.00	-100%
85	RUBY	0	0.00	324	46,260.00	-100%
86	SPECIAL BAGNET	0	0.00	3	750.00	-100%
87	SUNDRY	0	0.00	16	2,720.00	-100%
88	VHONYTIFF	0	0.00	93	15,345.00	-100%

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REGENT TRAVEL RETAIL GROUP

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
⁸⁹ WANDERSKYE	0	0.00	2	1,190.00	-100%
⁹⁰ WOW MANI OUTRIGHT	0	0.00	3	1,800.00	-100%
⁹¹ XXJXOVY'S	0	0.00	8	1,280.00	-100%
<i>2-CONSIGNE Total:</i>	41,267	9,711,178.21	48,762	10,500,632.25	-7%
FOOD, CONVENIENCE & GIFTING	424,332	37,894,593.51	247,775	40,105,278.27	-5%

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Sales Ranking By Business Unit

FRANCHISE STORES

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REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

OUTLETS

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	10,205	2,664,037.27	13,035	1,884,550.77	41%
2	VICTORIA'S SECRET	4,933	2,101,816.35	1,900	1,184,060.57	77%
3	USPA	425	1,285,301.09	238	916,428.83	40%
4	CLINIQUE	280	772,713.62	24	58,510.00	1220%
5	NIKE	513	737,877.50	242	406,132.00	81%
6	ADIDAS	187	261,548.00	69	138,589.00	88%
7	SKECHERS	120	240,031.00	0	0.00	
8	DELSEY	15	191,850.00	4	49,853.57	284%
9	ADIDAS PH	329	188,871.50	152	105,686.77	78%
10	NESTI DANTE	1,015	162,016.25	1	79.00	*****%
11	IPANEMA-O	584	159,054.79	0	0.00	
12	MINISO	403	130,697.00	74	26,696.50	389%
13	JANSPORT	135	112,216.89	0	0.00	
14	SPEEDO	70	95,145.00	6	16,463.00	477%
15	BEACH HUT	87	71,932.00	0	0.00	
16	CALVIN KLEIN	22	66,094.61	13	54,564.10	21%
17	THE NORTH FACE-O	15	61,785.00	0	0.00	
18	VERSACE	11	46,800.00	1	6,100.00	667%
19	CHLOE	11	40,644.62	8	34,930.34	16%
20	KEDS	16	37,030.00	1	500.00	7306%
21	BURBERRY	20	32,690.90	11	35,042.32	-6%
22	HAVAIANAS	26	29,624.00	55	62,745.00	-52%
23	REBISCO	51	26,860.00	0	0.00	
24	GOLDILOCKS OUTRIGHT	75	20,370.00	0	0.00	
25	HUGO	3	20,255.00	7	38,327.80	-47%
26	VERSACE-B4U	3	19,602.34	1	6,827.12	187%
27	DAVIDOFF	4	18,896.81	3	15,180.63	24%
28	TRAVEL BLUE	14	18,305.00	10	7,404.00	147%
29	RALPH LAUREN	3	17,766.12	5	26,367.40	-32%
30	GIORGIO ARMANI-B4U	3	17,381.69	1	6,591.41	163%
31	TOBLERONE	60	16,585.00	0	0.00	
32	PROMOTION CODE	72	16,389.00	0	0.00	
33	FITFLOP-SL	6	15,712.00	21	19,015.05	-17%
34	ANKER	12	13,970.00	0	0.00	

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REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

OUTLETS

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 ACCEL	11	10,945.00	23	24,808.00	-55%
36 QUIKSILVER	2	8,980.00	0	0.00	
37 GIFT BUSINESS	40	8,664.70	252	55,386.31	-84%
38 MARS	40	8,190.00	0	0.00	
39 PASALUBONG PACK	5	7,185.00	0	0.00	
40 JOCKEY	13	5,949.00	0	0.00	
41 GIORGIO ARMANI	1	5,720.00	3	14,170.00	-59%
42 CONVERSE	3	4,944.10	4	225.66	2090%
43 VANS	2	4,881.05	8	24,189.90	-79%
44 COCO CABANA	4	4,596.00	0	0.00	
45 GUCCI	8	4,429.84	0	0.00	
46 CHAMPION	17	4,286.00	35	22,290.36	-80%
47 ELIZABETH ARDEN	3	4,100.00	33	52,648.00	-92%
48 KISSNY	13	3,877.84	31	6,762.87	-42%
49 SPERRY	1	3,847.00	1	5,495.00	-29%
50 FERRAGAMO	1	3,704.00	0	0.00	
51 VANS-SL	3	3,600.00	33	24,600.00	-85%
52 NESTLE	29	3,280.00	0	0.00	
53 FRITO LAY	40	3,250.00	0	0.00	
54 LINDT	11	3,250.00	0	0.00	
55 HERSHEY'S	24	3,200.00	0	0.00	
56 PRINGLES	16	3,000.00	0	0.00	
57 DOUGHNUT-SL	1	2,799.00	2	5,598.00	-50%
58 CADBURY	22	2,660.00	0	0.00	
59 MARC JACOBS	2	2,200.00	0	0.00	
60 CANDY CORNER	9	1,850.00	0	0.00	
61 TROLLI	22	1,800.00	0	0.00	
62 SEA TO SUMMIT-O	1	1,690.00	0	0.00	
63 LOACKER	23	1,620.00	0	0.00	
64 BAILEY'S	1	1,500.00	0	0.00	
65 LEXINGHAM	1	1,390.00	0	0.00	
66 NALGENE-O	2	1,380.00	0	0.00	
67 C&H	6	1,350.00	0	0.00	
68 CHEETOS	6	1,250.00	0	0.00	

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35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

OUTLETS

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 ICE BREAKER	7	1,080.00	0	0.00	
70 MISHMASH	2	1,058.40	21	3,841.00	-72%
71 DESTINATION TRAVEL	1	1,039.00	4	4,156.00	-75%
72 FLAMINGO	12	1,000.00	138	12,650.00	-92%
73 GROOVY	6	990.00	13	2,480.00	-60%
74 YELLOW TAIL	1	950.00	0	0.00	
75 GO TRAVEL	2	949.00	0	0.00	
76 MENTOS	13	850.00	0	0.00	
77 POCKY	21	840.00	0	0.00	
78 STANCE	2	800.00	1	400.00	100%
79 HARIBO	5	750.00	0	0.00	
80 MERBA	3	750.00	0	0.00	
81 BILLABONG	2	706.44	1	332.40	112%
82 TIC TAC	13	550.00	0	0.00	
83 KINDER JOY	6	500.00	0	0.00	
84 FILIPINIANA-O	1	499.00	3	1,797.00	-72%
85 KINDER BUENO	4	480.00	0	0.00	
86 RICOLA	2	300.00	0	0.00	
87 SKITTLES	4	160.00	0	0.00	
88 EVERLAST	1	149.00	24	4,600.00	-96%
89 DOUBLEMINT	4	120.00	0	0.00	
90 SANICARE	2	78.26	3	85.03	-7%
91 B & D	0	0.00	7	1,969.40	-100%
92 BAYONGCIAGA	0	0.00	12	6,000.00	-100%
93 BILLABONG-SL	0	0.00	-1	500.00	-100%
94 BRIC'S-SL	0	0.00	2	6,000.00	-100%
95 BUNDLE	56	0.00	0	0.00	
96 BVLGARI	0	0.00	2	8,860.00	-100%
97 CHRISTIAN DIOR	0	0.00	3	1,050.00	-100%
98 DOUGHNUT	0	0.00	4	10,528.77	-100%
99 EMPORIO ARMANI	0	0.00	1	2,199.00	-100%
100 EVITA PERONI	0	0.00	1	349.00	-100%
101 FERRARI	0	0.00	1	3,840.00	-100%
102 GATTINONI ROMA	0	0.00	2	400.00	-100%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

OUTLETS

BRAND		Current Sales		Previous Year		Inc/Dec%
		11/01/2024-11/30/2024		11/01/2023-11/30/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
103	GOYA	10	0.00	0	0.00	
104	HURLEY	0	0.00	1	250.00	-100%
105	KIPLING	0	0.00	2	7,398.00	-100%
106	LIBBEY	0	0.00	389	4,517.00	-100%
107	LOCAL SCARF	0	0.00	17	2,563.92	-100%
108	MANTYX	0	0.00	3	1,007.22	-100%
109	MICHAEL KORS	0	0.00	1	1,000.00	-100%
110	NON-MERCH	3,556	0.00	6,295	0.00	
111	OPI	0	0.00	8	2,250.00	-100%
112	PACSAFE	0	0.00	1	850.00	-100%
113	PAPER/PLASTIC BAGS	369	0.00	766	0.00	
114	PEPE JEANS	0	0.00	2	1,394.00	-100%
115	POLAROID	0	0.00	3	3,017.98	-100%
116	PRADA	0	0.00	2	5,998.00	-100%
117	ROCKET DOG	0	0.00	1	500.00	-100%
118	SAUCONY	0	0.00	12	2,843.00	-100%
119	SPRAYGROUND	0	0.00	2	1,700.00	-100%
120	SUNNIES STUDIOS	0	0.00	3	750.00	-100%
121	SWATCH	0	0.00	1	3,700.00	-100%
122	TEVA	0	0.00	1	558.90	-100%
123	THE BALM	0	0.00	12	6,350.00	-100%
124	VOLCOM-SL	0	0.00	1	800.00	-100%
1-OUTRIGHT Total:		24,216	9,861,837.98	24,072	5,456,304.90	80%
2-CONSIGNE						
1	KROOBERG	1,183	754,326.82	1,850	1,010,585.80	-25%
2	PORTGEAR	330	518,287.76	0	0.00	
3	HEYS	75	381,826.46	71	352,368.65	8%
4	SUNNIES STUDIOS-C	189	159,182.00	0	0.00	
5	IT LUGGAGE-C	13	100,403.37	20	167,640.60	-40%
6	BANGE-C	35	87,345.11	35	104,661.36	-16%
7	AIRFIT	162	84,093.87	0	0.00	
8	BG BERLIN-C	8	80,011.46	9	94,676.86	-15%
9	8A PERFORMANCE	87	78,086.00	259	287,536.20	-72%
10	GENERIC-C	102	70,880.74	117	90,487.76	-21%

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

OUTLETS

BRAND		Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
11	OZUKO	37	53,935.37	46	64,474.72	-16%
12	DTBG-C	39	52,731.11	62	105,499.12	-50%
13	XO	107	50,945.00	121	64,144.70	-20%
14	MARK RYDEN-C	21	49,368.14	21	61,386.83	-19%
15	ZILLA	66	46,270.00	73	62,063.25	-25%
16	GLAXUNTE	281	41,612.00	0	0.00	
17	MOSSIMO-APP	36	38,188.75	0	0.00	
18	SMOOTH SKIES-C	36	38,176.99	57	61,943.89	-38%
19	LEGEND WALKER	3	34,077.00	0	0.00	
20	FUNGOOFUN-C	25	32,432.59	57	72,118.33	-55%
21	KAKA-C	11	24,467.50	25	52,137.92	-53%
22	TANKROCK-C	22	24,142.46	19	19,851.99	21%
23	LES PERLES	7	23,638.68	8	17,674.44	33%
24	CLINIQUE-C	7	19,600.00	0	0.00	
25	WEKOME	15	17,949.91	0	0.00	
26	GOLF-C	30	16,923.51	32	13,204.71	28%
27	FILIPINIANA	45	15,938.52	79	30,637.46	-47%
28	AWEI	14	14,070.00	10	8,976.80	56%
29	PRAIA PILIPINAS	26	12,164.00	34	11,016.00	10%
30	SOFISTICA	12	10,699.50	0	0.00	
31	TRAVEL SENTRY-C	7	10,693.00	0	0.00	
32	PICTET FINO	18	7,601.46	15	7,893.00	-3%
33	TRIBU	9	7,351.00	0	0.00	
34	YOUBAO-C	3	7,275.00	7	11,242.67	-35%
35	XO-C	14	7,094.13	13	5,395.31	31%
36	GIFT BUSINESS-C	8	7,051.24	8	3,282.00	114%
37	KVLR-C	2	6,805.72	4	18,177.28	-62%
38	OPTIMUS-C	2	4,886.00	2	4,886.00	0%
39	BLUEDIO-C	6	4,794.00	1	799.00	500%
40	ZILLA-C	9	4,791.90	13	13,439.32	-64%
41	OME-C	10	4,580.00	0	0.00	
42	PLEXTONE	6	3,948.00	0	0.00	
43	XIPIN-C	6	2,449.32	2	777.57	214%
44	XIPIN	8	2,311.00	27	6,999.00	-66%

RunDate:

RunTime 12:17 pm

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 11/01/2024-11/30/2024

OUTLETS

BRAND	Current Sales 11/01/2024-11/30/2024		Previous Year 11/01/2023-11/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
45 GRENDHA	1	1,395.00	0	0.00	
46 RIDER	1	1,395.00	0	0.00	
47 ADIDAS PH-C	1	899.00	0	0.00	
48 MIMAX-C	1	649.00	2	544.00	19%
49 ZUMIGUI-C	5	566.00	15	3,300.00	-82%
50 VIDVIE	1	375.00	0	0.00	
51 BASIC-C	0	0.00	1,708	799,294.65	-100%
52 BOONA-C	0	0.00	8	6,058.48	-100%
53 CELEBRAT-C	0	0.00	251	11,073.00	-100%
54 D-POWER-C	0	0.00	48	12,623.00	-100%
55 EVERLAST-C	0	0.00	6	900.00	-100%
56 FUBU-C	0	0.00	2,433	1,951,434.54	-100%
57 IPIPOO-C	0	0.00	1	290.00	-100%
58 ISLAND SOUVENIRS	0	0.00	1,076	361,450.75	-100%
59 ISLAND-C	0	0.00	1	699.00	-100%
60 KATE SPADE-MC	0	0.00	1	3,814.80	-100%
61 KELOE-C	0	0.00	3	2,850.00	-100%
62 LENOVO-C	0	0.00	10	10,186.12	-100%
63 LIME-C	0	0.00	9	7,645.00	-100%
64 MACBETH	0	0.00	116	32,436.67	-100%
65 MOSSIMO-FW	0	0.00	694	242,689.38	-100%
66 ONDA-C	0	0.00	1	199.00	-100%
67 OTU-C	0	0.00	1	863.93	-100%
68 PYXIS-C	0	0.00	20	3,980.00	-100%
69 SOLATEK	0	0.00	21	18,178.95	-100%
70 TO TRAVEL TO LIVE	0	0.00	7	2,298.00	-100%
71 TOMS-C	0	0.00	10	28,205.00	-100%
72 VIPFAN-C	0	0.00	49	33,521.00	-100%
73 WINGMAN-C	0	0.00	8	3,432.00	-100%
2-CONSIGNE Total:	3,142	3,018,685.38	9,596	6,363,945.81	-52%
OUTLETS TOTALS:	27,358	12,880,523.35	33,668	11,820,250.71	8%

RunDate:
RunTime 12:17 pm

Prepared By:
Willie

Noted By: