

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

ATHLEISURE

BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	ADIDAS	1,280	1,832,594.00	171	284,740.00	543%
2	NIKE	833	1,402,880.50	261	584,497.00	140%
3	USPA	166	429,839.00	12	49,778.00	763%
4	TRAVEL BLUE	197	282,424.00	129	163,885.00	72%
5	BATH & BODY WORKS	254	129,850.00	0	0.00	
6	JBL-TRI	41	119,128.00	23	59,693.00	99%
7	DELSEY	15	111,940.00	0	0.00	
8	JANSPORT	82	100,845.00	0	0.00	
9	APPLE-TRI	45	87,937.00	13	27,987.00	214%
10	ANKER	47	86,308.00	63	127,200.00	-32%
11	THE NORTH FACE-O	18	55,608.00	0	0.00	
12	LUXOTTICA	9	52,750.00	0	0.00	
13	STANLEY	19	43,318.00	0	0.00	
14	CASIO	15	42,790.00	1	2,920.00	1365%
15	VANS	20	38,529.00	0	0.00	
16	SWAROVSKI	4	36,645.00	0	0.00	
17	CONVERSE	20	36,500.00	0	0.00	
18	BURBERRY	30	34,365.00	0	0.00	
19	XTORM-TRI	28	33,833.00	0	0.00	
20	SONY-TRI	10	32,022.00	19	51,672.00	-38%
21	MINISO	122	30,802.00	0	0.00	
22	MARSHALL-TRI	8	30,455.00	3	28,233.00	7%
23	SPERRY	7	29,932.00	1	5,495.00	444%
24	CHLOE	27	29,700.00	0	0.00	
25	BIRKENSTOCK	8	29,532.00	0	0.00	
26	BELKIN	17	25,381.00	0	0.00	
27	AUKEY	6	19,710.00	50	69,110.00	-71%
28	LANVIN	3	12,240.00	0	0.00	
29	CLINIQUE	3	10,500.00	0	0.00	
30	SPEEDO	6	9,164.00	5	10,723.00	-14%
31	MARC JACOBS	8	8,800.00	0	0.00	
32	ELIZABETH ARDEN	4	7,885.00	0	0.00	
33	GUCCI	7	7,850.00	0	0.00	
34	SOL DE JANEIRO	4	7,735.00	0	0.00	

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BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
35	SENNHEISER-TRI	2	4,974.00	0	0.00	
36	GIORGIO ARMANI	1	4,935.00	0	0.00	
37	HERSCHEL	1	3,745.00	0	0.00	
38	HUGO BOSS	1	3,500.00	0	0.00	
39	ANESSA	2	3,400.00	0	0.00	
40	BOYA-TRI	1	3,114.00	0	0.00	
41	ADIDAS-B4U	3	2,697.00	0	0.00	
42	REMINGTON-TRI	2	2,008.00	0	0.00	
43	LEXINGHAM	2	1,800.00	1	1,390.00	29%
44	HYDROFLASK-O	1	1,195.00	0	0.00	
45	WONKY-TRI	1	359.00	0	0.00	
46	MINISO-O	1	129.00	0	0.00	
47	BAYONGCIAGA	0	0.00	1	2,195.00	-100%
48	CABEAU	0	0.00	3	10,000.00	-100%
49	DESTINATION TRAVEL	0	0.00	3	2,145.00	-100%
50	EVERLAST	1	0.00	0	0.00	
51	GIFT BUSINESS	0	0.00	1	300.00	-100%
52	JUICY COUTURE	0	0.00	5	27,285.00	-100%
53	NON-MERCH	2,441	0.00	632	0.00	
54	SILVERLIT-TRI	0	0.00	3	3,897.00	-100%
55	VANS-SL	0	0.00	1	1,499.00	-100%
1-OUTRIGHT Total:		5,823	5,281,647.50	1,401	1,514,644.00	248%
2-CONSIGNE						
1	MINISO	1,694	816,021.00	849	440,121.00	85%
2	FILIPINIANA	1,632	479,950.00	378	137,304.00	249%
3	OAKLEY-C	127	374,301.00	80	214,870.00	74%
4	BURBERRY-C	73	358,030.00	14	55,190.00	548%
5	HEYS	63	340,387.00	57	242,664.30	40%
6	VERSACE-C	60	329,870.00	8	43,430.00	659%
7	MARC JACOBS-C	73	320,440.00	1	7,800.00	4008%
8	WANDERSKYE	218	311,856.00	262	404,808.00	-22%
9	CALVIN KLEIN-C	78	310,180.00	12	17,850.00	1637%
10	SUNNIES STUDIOS-C	405	285,060.00	488	287,020.00	-0%
11	HUGO BOSS-C	67	271,995.00	7	38,650.00	603%

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BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
12 SUNNIES FACE	601	267,091.00	0	0.00	
13 QUIKSILVER-C	106	253,640.00	78	146,850.00	72%
14 8A PERFORMANCE	220	251,580.00	123	142,897.00	76%
15 CLINIQUE-C	89	238,425.00	39	92,950.00	156%
16 YVES SAINT LAURENT-C	29	218,838.00	2	16,380.00	1236%
17 GIORGIO ARMANI-C	35	199,037.00	7	36,585.00	444%
18 NESTI DANTE-C	1,148	196,450.00	0	0.00	
19 MOSSIMO-APP	174	162,640.00	233	229,794.00	-29%
20 PACSAFE-C	25	161,245.00	26	143,504.00	12%
21 ELIZABETH ARDEN-C	94	157,463.00	4	9,405.00	1574%
22 ADIDAS PH-C	277	145,218.00	24	17,280.00	740%
23 IT LUGGAGE-C	16	135,890.00	11	100,049.00	35%
24 U-ELEMENT	32	130,548.00	60	115,170.00	13%
25 LEGEND WALKER	28	114,712.00	0	0.00	
26 GUESS-C	23	111,254.00	26	128,248.00	-13%
27 BG BERLIN-C	12	109,211.00	11	95,866.00	13%
28 SMOOTH SKIES-C	99	97,031.00	48	43,022.00	125%
29 KROOBERG	114	94,005.00	64	44,386.00	111%
30 RALPH LAUREN-C	15	90,582.00	1	5,895.00	1436%
31 BILLABONG	44	79,360.00	15	39,190.00	102%
32 ROXY-C	33	75,970.00	18	33,480.00	126%
33 BVLGARI-C	9	70,890.00	6	38,910.00	82%
34 DAVIDOFF-C	16	61,765.00	2	7,790.00	692%
35 CABINZERO	8	28,492.00	27	112,553.00	-74%
36 MOSCHINO-C	6	27,230.00	0	0.00	
37 CHLOE-C	4	24,360.00	0	0.00	
38 FOR KEEPS-C	79	18,797.00	0	0.00	
39 GUCCI-C	2	17,765.00	0	0.00	
40 SWAROVSKI-C	3	14,700.00	7	36,870.00	-60%
41 TRAVEL SENTRY-C	10	14,500.00	0	0.00	
42 HERMES-C	1	5,100.00	1	5,400.00	-5%
43 REEF-C	4	4,030.00	0	0.00	
44 BEACH HUT-C	3	3,060.00	0	0.00	
45 HAWK-C	1	1,899.00	6	7,897.75	-75%

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ATHLEISURE

BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
46	MAGWAI	3	1,785.00	0	0.00	
47	ABERCROMBIE-P	0	0.00	1	4,909.00	-100%
48	ADIDAS PH-P	0	0.00	15	11,985.00	-100%
49	AGATHA RUIZ DE LA PRADA-P	0	0.00	11	14,509.00	-100%
50	ANNA SUI-P	0	0.00	1	4,699.00	-100%
51	ANTONIO BANDERAS-P	0	0.00	18	32,902.00	-100%
52	AVIREX	0	0.00	5	6,090.00	-100%
53	AZZARO-P	0	0.00	1	4,309.00	-100%
54	CACHAREL-P	0	0.00	1	4,679.00	-100%
55	CAROLINA HERRERA-P	0	0.00	3	22,387.00	-100%
56	CLINIQUE-P	0	0.00	2	11,138.00	-100%
57	CLUB DE NUIT-P	0	0.00	3	16,507.00	-100%
58	COTY-P	0	0.00	10	8,560.00	-100%
59	DEFEND	0	0.00	1	1,798.00	-100%
60	DIAMOND SUPPLY-C	0	0.00	2	3,598.00	-100%
61	DIESEL-P	0	0.00	1	5,779.00	-100%
62	ESTEE LAUDER-P	0	0.00	1	7,309.00	-100%
63	GRIZZLY	0	0.00	2	4,696.00	-100%
64	GUY LAROCHE PARIS-P	0	0.00	7	15,883.00	-100%
65	HOLLISTER-P	0	0.00	2	4,838.00	-100%
66	HYDRAPAK	0	0.00	7	2,563.00	-100%
67	ILLEST	0	0.00	35	66,930.00	-100%
68	ISLAND SOUVENIRS	0	0.00	110	32,958.75	-100%
69	JEAN PAUL GAULTIER-P	0	0.00	1	8,929.00	-100%
70	JOVAN-P	0	0.00	15	12,145.00	-100%
71	MACBETH	0	0.00	86	30,738.00	-100%
72	MAUI AND SONS-C	0	0.00	11	14,078.00	-100%
73	MOSSIMO-FW	0	0.00	150	44,430.00	-100%
74	PACO RABANNE-P	0	0.00	1	7,989.00	-100%
75	PANDORA-C	0	0.00	20	0.00	
76	PILI ANI-C	0	0.00	7	2,650.00	-100%
77	RALPH LAUREN-P	0	0.00	1	6,259.00	-100%
78	SANTA CRUZ-C	0	0.00	2	7,007.00	-100%
79	SKULLCANDY-C	0	0.00	1	12,690.00	-100%

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ATHLEISURE

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
80 SONY-C	0	0.00	1	695.00	-100%
81 SUNGLASS HAVEN	0	0.00	12	189,738.00	-100%
82 SWATCH-C	0	0.00	2	9,900.00	-100%
83 THE NORTH FACE	0	0.00	34	125,520.00	-100%
84 THE RAIL	0	0.00	2	2,396.00	-100%
85 TOMS-C	0	0.00	7	25,486.00	-100%
86 VICTORIA'S SECRET-C	0	0.00	4	2,650.00	-100%
2-CONSIGNE Total:	7,853	7,782,653.00	3,591	4,332,405.80	79%
ATHLEISURE TOTALS:	13,676	13,064,300.50	4,992	5,847,049.80	123%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 VICTORIA'S SECRET	63,669	8,391,143.00	8,072	5,500,768.00	52%
2 BATH & BODY WORKS	16,226	5,379,522.00	12,997	4,460,092.00	20%
3 MAC	734	1,135,250.00	1,028	1,244,446.43	-8%
4 JO MALONE	138	661,225.00	182	610,465.00	8%
5 TRAVEL BLUE	350	518,010.00	423	582,960.00	-11%
6 NIKE	258	440,545.00	1	6,445.00	6735%
7 ADIDAS	210	318,050.00	0	0.00	
8 VERSACE	46	305,520.00	79	219,930.00	38%
9 JBL	58	226,268.00	6	35,627.00	535%
10 USPA	38	195,205.00	17	98,474.90	98%
11 CALVIN KLEIN	32	175,010.00	22	118,950.00	47%
12 KIEHL'S	57	134,852.50	51	183,394.00	-26%
13 YVES SAINT LAURENT	17	134,697.00	13	122,160.00	10%
14 BURBERRY	24	116,845.00	14	65,960.00	77%
15 ANKER	58	116,543.00	0	0.00	
16 GIORGIO ARMANI	13	104,049.00	23	180,625.00	-42%
17 APPLE	37	103,127.00	5	11,695.10	781%
18 JOHNNIE WALKER	12	101,780.00	14	58,060.00	75%
19 HUGO BOSS	15	97,975.00	12	73,360.00	33%
20 SWAROVSKI	5	79,800.00	1	14,200.00	461%
21 BVLGARI	7	73,725.00	11	74,970.00	-1%
22 CLINIQUE	25	69,450.00	93	237,510.00	-70%
23 NESTI DANTE	271	68,333.00	0	0.00	
24 CHLOE	9	66,060.00	4	38,960.00	69%
25 DAVIDOFF	14	65,835.00	26	114,990.00	-42%
26 SONY	10	59,783.00	8	26,092.00	129%
27 MARC JACOBS	7	57,800.00	12	107,340.00	-46%
28 ALL CHOCOLATES	14	56,000.00	0	0.00	
29 TUMI	2	55,780.00	0	0.00	
30 ADIDAS-B4U	96	51,170.00	63	41,328.00	23%
31 HERMES	4	44,500.00	3	15,600.00	185%
32 ELIZABETH ARDEN	20	41,018.00	60	120,875.00	-66%
33 INSTA360	1	38,990.00	0	0.00	
34 RALPH LAUREN	5	36,283.00	4	26,990.00	34%

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BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 TOBLERONE	77	35,300.00	55	22,275.00	58%
36 BEACH HUT	23	27,600.00	0	0.00	
37 LEXINGHAM	24	26,465.00	68	73,230.00	-63%
38 LOCCITANE	9	25,430.00	30	58,700.00	-56%
39 FERRERO ROCHER	12	18,000.00	7	10,430.00	72%
40 XTORM	14	16,823.00	0	0.00	
41 GUCCI	1	13,400.00	7	62,530.00	-78%
42 NESTLE	44	13,200.00	5	10,290.00	28%
43 BELKIN	8	12,904.00	0	0.00	
44 JANSPORT	11	12,450.00	0	0.00	
45 SOL DE JANEIRO	6	12,400.00	0	0.00	
46 MINISO-O	55	11,365.00	18	13,978.40	-18%
47 CHIVAS	4	10,760.00	4	10,760.00	0%
48 JACK DANIEL'S	3	10,470.00	3	10,470.00	0%
49 L'OREAL	8	9,200.00	6	6,550.00	40%
50 CADBURY	24	8,400.00	38	13,300.00	-36%
51 MARS	9	7,600.00	8	8,690.00	-12%
52 GLENLIVET	1	6,800.00	0	0.00	
53 YELLOW TAIL	5	6,000.00	6	7,200.00	-16%
54 MARSHALL	2	5,419.00	2	18,598.00	-70%
55 MAGWAI	7	4,900.00	0	0.00	
56 LANVIN	1	3,570.00	0	0.00	
57 C&H	10	3,000.00	16	4,740.00	-36%
58 ANESSA	1	1,600.00	0	0.00	
59 JAGERMEISTER	1	1,500.00	2	3,000.00	-50%
60 AUKEY	2	1,269.00	0	0.00	
61 ALOHA	0	0.00	7	7,700.00	-100%
62 B & D	0	0.00	1	1,150.00	-100%
63 BE RELAX	0	0.00	18	54,600.00	-100%
64 BITE BLOCK	0	0.00	1	170.00	-100%
65 BRIC'S	0	0.00	1	6,900.00	-100%
66 CABEAU	0	0.00	1	2,800.00	-100%
67 CHANEL	0	0.00	126	63,000.00	-100%
68 DEA	0	0.00	2	500.00	-100%

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BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	ESTEE LAUDER	0	0.00	4	27,360.00	-100%
70	GENERIC	1,423	0.00	626	22,750.00	-100%
71	HENNESSY	0	0.00	3	14,471.00	-100%
72	HERSHEY'S	0	0.00	14	25,140.00	-100%
73	JACOBSEN	0	0.00	2	3,000.00	-100%
74	JUICY COUTURE	0	0.00	5	43,495.10	-100%
75	KETELONE	0	0.00	1	2,990.00	-100%
76	KISSNY	1	0.00	4	1,550.00	-100%
77	LACOSTE	0	0.00	10	65,870.00	-100%
78	LOQI	0	0.00	6	5,400.00	-100%
79	MAC & JML TESTER	0	0.00	95	0.00	
80	MOSCHINO	0	0.00	10	7,500.00	-100%
81	NON-MERCH	696	0.00	273	0.00	
82	OGON	0	0.00	1	4,000.00	-100%
83	PAPER/PLASTIC BAGS	0	0.00	49	0.00	
84	PATRON	0	0.00	2	14,780.00	-100%
85	PILI ANI	0	0.00	23	5,350.00	-100%
86	PROMOCODE	95	0.00	0	0.00	
87	RONDOLETTI	0	0.00	10	12,870.00	-100%
88	SAVONILLE	0	0.00	1	200.00	-100%
89	SENNHEISER	0	0.00	1	3,200.00	-100%
90	SWATCH	0	0.00	2	18,150.00	-100%
91	TANQUERAY	0	0.00	2	6,980.00	-100%
92	TD FRANCE	0	0.00	3	4,800.00	-100%
93	VS PAPER BAGS	10	0.00	487	0.00	
94	VS-TESTER	0	0.00	43	0.00	
95	WOLF BLASS	0	0.00	4	6,400.00	-100%
1-OUTRIGHT Total:		85,069	19,825,968.50	25,357	15,160,084.93	30%
2-CONSIGNE						
1	SUNNIES STUDIOS	464	418,800.00	0	0.00	
2	HEYS	14	117,376.00	0	0.00	
3	FILIPINIANA	241	93,810.00	0	0.00	
4	WANDERSKYE	21	60,919.00	0	0.00	
5	FOR KEEPS-C	47	11,203.00	0	0.00	

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BEAUTY, FASHION & ACCESSORIES

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 GOLDILOCKS OUTRIGHT	19,980	3,150,390.43	30,311	3,856,528.00	-18%
2 ALL CHOCOLATES FUNSIZE	500	1,744,700.00	244	829,600.00	110%
3 TRAVEL BLUE	1,217	1,617,435.00	1,660	2,165,268.00	-25%
4 PASALUBONG PACK	522	1,548,005.00	494	1,368,005.00	13%
5 PREMIER	14,410	1,179,638.00	20,754	1,289,306.52	-8%
6 MARS	2,669	902,358.00	2,780	732,555.00	23%
7 TOBLERONE	2,360	835,070.00	2,661	573,610.00	45%
8 EVIAN	2,826	650,992.86	4,612	891,542.85	-26%
9 HERSHEY'S	1,391	455,902.00	1,046	624,191.00	-26%
10 SKETCHBOOKS	319	385,540.00	7	8,200.00	4601%
11 RED RIBBON	3,907	332,345.00	0	0.00	
12 CADBURY	1,226	322,226.00	730	176,635.00	82%
13 NESTLE	1,427	298,900.00	263	125,870.00	137%
14 LEXINGHAM	174	289,540.00	178	191,230.00	51%
15 POCARI	1,872	281,100.00	2,832	339,595.00	-17%
16 MENTOS	2,560	266,270.00	1,725	170,400.00	56%
17 CANDY CORNER	1,019	235,150.00	1,847	390,110.00	-39%
18 COCA COLA	2,337	222,230.00	4,574	489,790.00	-54%
19 FRITO LAY	2,053	222,082.00	1,485	290,626.00	-23%
20 GATORADE	1,708	168,342.86	3,995	395,160.00	-57%
21 JACK & JILL	1,659	143,190.00	2,335	198,048.00	-27%
22 MICHELLE'S OUTRIGHT	725	140,479.00	516	95,750.00	46%
23 HARIBO	949	135,075.00	979	145,890.00	-7%
24 PITX PURIFIED WATER	5,205	130,122.50	3,766	94,150.00	38%
25 TROLLI	548	129,100.00	1,047	128,450.00	0%
26 COOL & CLEAN	1,288	124,760.00	2,091	209,100.00	-40%
27 SMART C	1,206	121,100.00	265	26,300.00	360%
28 JOHNNIE WALKER	48	118,890.00	66	168,300.00	-29%
29 BATH & BODY WORKS	222	116,850.00	0	0.00	
30 GIFT BUSINESS	868	113,743.00	296	59,667.00	90%
31 PRINGLES	557	112,858.00	959	224,165.00	-49%
32 NIKE	72	112,504.00	0	0.00	
33 LOTTE	319	110,190.00	87	51,275.00	114%
34 SANICARE	1,279	109,145.00	786	76,500.00	42%

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BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 FLAMINGO	431	104,850.00	495	103,550.00	1%
36 STREPSILS	577	101,550.00	737	128,920.00	-21%
37 HAPPY HEARTS-O	179	91,648.00	0	0.00	
38 MOGU MOGU	872	86,791.43	1,195	119,380.00	-27%
39 SAN MIGUEL	674	85,510.00	2,483	304,230.00	-71%
40 WILKINS	657	83,678.57	3,692	351,230.72	-76%
41 CHEETOS	274	80,480.00	384	115,930.00	-30%
42 JBL	39	80,100.00	4	3,600.00	2125%
43 VICTORIA'S SECRET	102	79,460.00	2	1,440.00	5418%
44 FERRERO ROCHER	149	75,040.00	212	173,100.00	-56%
45 CLINIQUE	25	73,525.00	0	0.00	
46 7D	192	72,100.00	0	0.00	
47 DOUBLEMINT	2,366	70,916.00	2,909	84,225.00	-15%
48 NESTI DANTE	267	70,450.00	0	0.00	
49 REBISCO	128	67,690.00	57	28,880.00	134%
50 RICOLA	427	63,900.00	39	5,850.00	992%
51 CALVIN KLEIN	13	62,815.00	0	0.00	
52 TIC TAC	1,101	62,490.00	1,216	65,575.00	-4%
53 VITA COCO	611	61,100.00	785	78,250.00	-21%
54 KATINKO	333	58,750.00	0	0.00	
55 SONY	22	57,400.00	7	5,500.00	943%
56 MARLBORO	164	57,050.00	1,017	355,950.00	-83%
57 GROOVY	269	56,770.00	267	52,020.00	9%
58 BURBERRY	19	55,590.00	0	0.00	
59 LEMON DOU	361	54,030.00	468	69,180.00	-21%
60 ELIZABETH ARDEN	24	52,616.00	0	0.00	
61 CHIVAS REGAL	17	51,000.00	5	15,000.00	240%
62 ABSOLUTE	636	50,811.43	0	0.00	
63 POCKY	553	49,980.00	608	66,490.00	-24%
64 REDBULL	310	49,600.00	553	88,160.00	-43%
65 VOLVIC	339	49,560.00	357	35,700.00	38%
66 DINGDONG	996	46,450.00	431	21,550.00	115%
67 FRUITELLA	459	42,560.00	445	35,525.00	19%
68 VERSACE	7	42,160.00	0	0.00	

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 JACK DANIELS	12	42,000.00	12	38,400.00	9%
70 NUTELLA	130	42,000.00	0	0.00	
71 OISHI	504	40,888.00	730	63,904.00	-36%
72 KIRKLAND	18	40,100.00	13	28,200.00	42%
73 CEBU DRIED MANGOES-O	81	38,800.00	0	0.00	
74 ROYAL	507	38,675.00	879	77,360.00	-50%
75 LINDT	134	38,100.00	0	0.00	
76 KINDER BUENO	348	37,740.00	598	67,996.00	-44%
77 SPRITE	454	36,840.00	793	69,670.00	-47%
78 RALPH LAUREN	6	35,788.00	0	0.00	
79 DAVIDOFF	7	32,725.00	0	0.00	
80 HAPPY	330	31,700.00	0	0.00	
81 KINDER JOY	366	31,600.00	736	68,745.00	-54%
82 STARBUCKS	126	30,920.00	0	0.00	
83 LOACKER	172	29,926.00	407	68,365.00	-56%
84 EMY'S	91	29,400.00	0	0.00	
85 CHLOE	7	28,645.00	0	0.00	
86 BEACH HUT	29	28,200.00	59	40,850.00	-30%
87 FISHERMAN'S FRIEND	239	27,480.00	615	75,180.00	-63%
88 SKITTLES	290	26,600.00	307	27,865.00	-4%
89 PATRON	3	25,500.00	0	0.00	
90 GREEN CROSS	287	25,300.00	292	23,050.00	9%
91 C&H	105	25,080.00	113	24,120.00	3%
92 GIORGIO ARMANI	3	24,609.00	0	0.00	
93 CHIPS AHOY	239	24,415.00	286	30,802.00	-20%
94 ICE BREAKER	131	23,680.00	339	65,850.00	-64%
95 HUGO BOSS	4	22,100.00	0	0.00	
96 WHITEFLOWER	126	21,650.00	0	0.00	
97 TY	38	20,310.00	1	495.00	4003%
98 FOX'S	116	20,250.00	7	700.00	2792%
99 GLENLIVET	5	20,000.00	0	0.00	
100 MONDE	473	19,930.00	188	9,400.00	112%
101 MERBA	73	19,200.00	52	12,950.00	48%
102 FUNDADOR	14	18,000.00	15	16,300.00	10%

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 ALFONSO	16	17,800.00	25	27,550.00	-35%
104 BROWNIES UNLIMITED	39	17,625.00	0	0.00	
105 SISTER	161	16,100.00	362	36,100.00	-55%
106 BACARDI	9	15,300.00	14	17,000.00	-10%
107 GENERIC MERCHANDISE	34	15,250.00	0	0.00	
108 SABROSO	10	15,000.00	0	0.00	
109 LCTI	48	13,760.00	0	0.00	
110 BAILEYS	8	13,600.00	10	14,000.00	-2%
111 GLENFIDDICH	2	13,000.00	1	6,000.00	116%
112 ZAINI	48	13,000.00	0	0.00	
113 ABSOLUT	7	12,150.00	3	450.00	2600%
114 YELLOW TAIL	13	11,700.00	30	26,010.00	-55%
115 OFF	37	11,100.00	34	9,580.00	15%
116 MEIJI MACADEMIA	40	10,200.00	0	0.00	
117 NISSIN	177	10,150.00	557	37,380.00	-72%
118 SMARTFOOD	39	9,625.00	57	13,445.00	-28%
119 JOSE CUERVO	4	9,600.00	6	13,000.00	-26%
120 YANYAN	89	9,520.00	111	11,100.00	-14%
121 CHUPA CHUPS	53	9,050.00	189	21,550.00	-58%
122 JINRO	45	9,000.00	89	17,800.00	-49%
123 ALOHA	12	8,800.00	53	32,050.00	-72%
124 RUFFLES	29	8,700.00	200	55,790.00	-84%
125 HAVAIANAS	8	8,442.00	0	0.00	
126 GROWERS	79	7,800.00	289	30,500.00	-74%
127 ES	21	7,040.00	0	0.00	
128 BROOKSIDE	5	7,000.00	0	0.00	
129 MINISO	12	6,700.00	0	0.00	
130 PAPER MACHE	7	6,600.00	0	0.00	
131 JBL-TRI	4	6,596.00	0	0.00	
132 CABEAU	3	6,200.00	1	1,495.00	314%
133 HI-HO	125	6,100.00	0	0.00	
134 WOOD	4	5,500.00	0	0.00	
135 PEANUT KISSES	12	5,400.00	0	0.00	
136 WANG	25	5,000.00	8	1,600.00	212%

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BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 HARDYS	5	4,900.00	2	1,600.00	206%
138 BC NEW YORKERS	17	4,650.00	0	0.00	
139 CALBEE	42	4,560.00	112	8,240.00	-44%
140 M.Y. SAN	76	4,380.00	21	1,260.00	247%
141 SBS	11	4,340.00	3	7,600.00	-42%
142 BELGIAN	11	4,250.00	0	0.00	
143 APPLE-TRI	2	3,998.00	0	0.00	
144 HOMI	39	3,900.00	0	0.00	
145 LISTERINE	21	3,780.00	37	6,660.00	-43%
146 VASELINE	14	3,720.00	19	4,375.00	-14%
147 HAWAIIAN HOST	5	3,700.00	65	42,250.00	-91%
148 PENFOLDS	1	3,590.00	1	3,590.00	0%
149 HAITAI	19	3,420.00	0	0.00	
150 NONGSHIM	33	3,325.00	245	40,400.00	-91%
151 EFFICASCENT	25	3,250.00	39	5,400.00	-39%
152 MAUNA LOA	7	3,200.00	18	11,200.00	-71%
153 WONKA	9	3,150.00	18	5,840.00	-46%
154 CASINO	38	3,005.00	144	10,085.00	-70%
155 DON PAPA	1	3,000.00	0	0.00	
156 ADG	7	2,800.00	0	0.00	
157 CROCO	16	2,400.00	0	0.00	
158 SMIRNOFF	2	2,400.00	9	10,800.00	-77%
159 GREAT TASTE	47	2,350.00	205	10,250.00	-77%
160 MICHELLES OUTRIGHT	9	2,350.00	9	2,200.00	6%
161 LOQI	4	2,240.00	9	7,200.00	-68%
162 REXONA	7	2,150.00	40	12,420.00	-82%
163 VICKS	14	2,100.00	114	19,170.00	-89%
164 JIM BEAM	1	2,000.00	9	20,000.00	-90%
165 FIBISCO	23	1,860.00	469	36,130.00	-94%
166 MY SAN	30	1,800.00	0	0.00	
167 DESTINATION TRAVEL	2	1,700.00	3	1,900.00	-10%
168 GRANNY GOOSE	17	1,500.00	4	256.00	485%
169 BIODERM	14	1,400.00	18	1,700.00	-17%
170 MILKY WAY	2	1,400.00	0	0.00	

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BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 LAMPEIN	9	1,350.00	33	4,950.00	-72%
172 ADIDAS	1	1,300.00	0	0.00	
173 FILIPINIANA-O	4	1,260.00	8	3,575.00	-64%
174 NOTTAGE HILLS	1	1,200.00	0	0.00	
175 OMEGA	6	1,200.00	19	3,800.00	-68%
176 PAMPERS	8	1,200.00	2	300.00	300%
177 ANOMEO	3	1,050.00	0	0.00	
178 GILLET	7	1,050.00	5	750.00	40%
179 PERRIER WATER	6	1,050.00	220	33,000.00	-96%
180 KISSNY	2	1,000.00	0	0.00	
181 DUREX	3	900.00	9	2,550.00	-64%
182 MEIJI	3	900.00	6	1,500.00	-40%
183 PONDS	2	900.00	1	450.00	100%
184 RONDOLETTI	4	900.00	19	16,420.00	-94%
185 ADIDAS-B4U	1	899.00	0	0.00	
186 E-VIPO	17	850.00	182	9,100.00	-90%
187 JACOBSEN'S	5	850.00	4	1,000.00	-15%
188 GOYA	9	820.00	381	29,280.00	-97%
189 DELFI	15	750.00	24	2,050.00	-63%
190 MANZANILLA	7	700.00	24	2,400.00	-70%
191 RHEA ACEITE	7	700.00	5	500.00	40%
192 CANADA DRY	4	600.00	52	7,800.00	-92%
193 MILLENNIUM	4	600.00	0	0.00	
194 SHAMROCK	3	600.00	0	0.00	
195 MIGHTY BOND	3	510.00	4	560.00	-8%
196 WHSMITH BAGS	12,777	500.00	4,314	4,095.00	-87%
197 METHYL	4	480.00	5	600.00	-20%
198 VSF	2	360.00	0	0.00	
199 MASTER	1	280.00	2	550.00	-49%
200 DOVE	1	160.00	17	5,030.00	-96%
201 NERDS	1	100.00	0	0.00	
202 ALFONSOS	0	0.00	10	440.00	-100%
203 B & D	0	0.00	2	1,610.00	-100%
204 BIJOUX TERNER	-1	0.00	0	0.00	

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BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 BLOOM & GROW	0	0.00	1	2,700.00	-100%
206 BOY BAWANG OUTRIGHT	0	0.00	107	10,880.00	-100%
207 BRONCHO	0	0.00	22	1,760.00	-100%
208 BUNDLE	793	0.00	0	0.00	
209 BUNDLE PROMO	1,583	0.00	1	995.00	-100%
210 CLOUD 9	0	0.00	183	7,850.00	-100%
211 COMBOS	0	0.00	21	8,400.00	-100%
212 COPPENRATH	0	0.00	7	2,800.00	-100%
213 CRICKET	0	0.00	113	5,650.00	-100%
214 DELICO	0	0.00	15	6,000.00	-100%
215 DORITOS	0	0.00	7	1,270.00	-100%
216 DR HWELWAY	0	0.00	2	240.00	-100%
217 DR. GERARD	0	0.00	5	1,500.00	-100%
218 ECO BAG	0	0.00	2	500.00	-100%
219 FIT BAR	0	0.00	40	3,960.00	-100%
220 GENERIC	4	0.00	0	0.00	
221 GREY GOOSE	0	0.00	5	22,500.00	-100%
222 GUMMI POP	0	0.00	6	1,200.00	-100%
223 HEALTHY TROPICS	0	0.00	2	380.00	-100%
224 HENNESSY	0	0.00	4	20,200.00	-100%
225 JAGERMEISTER	0	0.00	5	7,500.00	-100%
226 JELLY BEAN	0	0.00	2	1,200.00	-100%
227 KETTLE KORN	0	0.00	130	13,000.00	-100%
228 LOCAL HEADWRAP	0	0.00	4	1,600.00	-100%
229 LOCAL SCARF	0	0.00	11	5,974.00	-100%
230 MARIANI	0	0.00	4	1,200.00	-100%
231 MASSIMO	0	0.00	3	750.00	-100%
232 MEGASCENT	0	0.00	4	1,000.00	-100%
233 MISHMASH	0	0.00	1	750.00	-100%
234 MODESS	0	0.00	2	300.00	-100%
235 MONIE GOLD	0	0.00	1	150.00	-100%
236 MONIEGOLD BANGKOK	0	0.00	137	20,550.00	-100%
237 MONIEGOLD CONSIGN	0	0.00	11	1,650.00	-100%
238 MONIEGOLD OUTRIGHT	0	0.00	4	600.00	-100%

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FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
239 NON-MERCH	161,511	0.00	1,171	1,310.00	-100%
240 OREO	0	0.00	4	1,200.00	-100%
241 PANDA	0	0.00	5	125.00	-100%
242 PAPER/PLASTIC BAGS	0	0.00	2,299	1,870.00	-100%
243 PATRICK	0	0.00	2	500.00	-100%
244 PEJOY	0	0.00	2	240.00	-100%
245 PEPSI	0	0.00	62	4,340.00	-100%
246 PH CARE	0	0.00	1	100.00	-100%
247 PIK-A-PIKEL	0	0.00	1	300.00	-100%
248 PIKNIK	0	0.00	15	2,910.00	-100%
249 PLASTIC/PAPER BAG	94	0.00	0	0.00	
250 QUAKER	-1	0.00	0	0.00	
251 REMY MARTIN	0	0.00	2	6,400.00	-100%
252 SKROSS	-7	0.00	0	0.00	
253 SNACK BOX	0	0.00	8	1,200.00	-100%
254 STORCK	0	0.00	3	900.00	-100%
255 THATS FRUTEE	0	0.00	2	800.00	-100%
256 THE KASE	0	0.00	2	0.00	
257 TIFFANY	0	0.00	226	25,125.00	-100%
258 TIFFANY ECLAIRS OUTRIGHT	0	0.00	9	3,600.00	-100%
259 TIGER	0	0.00	10	400.00	-100%
260 VIEIRA	0	0.00	39	1,600.00	-100%
261 VITA MILK	0	0.00	1	0.00	
262 VOORTMAN	0	0.00	12	4,200.00	-100%
263 WHISPER	0	0.00	1	100.00	-100%
264 WHSMITH	0	0.00	6	0.00	
265 WITORS	0	0.00	17	10,200.00	-100%
266 WOLF BLASS	0	0.00	1	1,400.00	-100%
1-OUTRIGHT Total:	277,175	20,548,791.07	133,964	20,504,320.09	0%
2-CONSIGNE					
1 LCTI	9,397	1,188,555.00	9,375	1,140,790.00	4%
2 MUHLACH	1,913	943,400.00	1,453	675,600.00	39%
3 ISLAND SOUVENIRS	1,856	591,930.25	2,097	676,821.75	-12%
4 7D CONSIGN	1,437	436,910.00	1,082	281,520.00	55%

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BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
5	EMY'S-C	1,039	273,740.00	1,460	276,840.00	-1%
6	7D PASPACK	106	251,400.00	169	321,890.00	-21%
7	CEBU LUCKY	893	205,470.00	776	253,450.00	-18%
8	FILIPINIANA	720	181,645.00	1,564	424,355.00	-57%
9	JOANNA	712	171,510.00	535	122,240.00	40%
10	ES	348	120,635.00	296	84,095.00	43%
11	BONG BONG'S CONSIGN	711	114,365.00	1,347	215,110.00	-46%
12	BAHAGHARI	495	106,040.00	593	106,060.00	-0%
13	ABE KENI	354	101,510.00	624	162,245.00	-37%
14	ADG	368	91,570.00	723	171,130.00	-46%
15	MAGICMELT	999	84,532.50	1,139	89,895.00	-5%
16	PHIL BRAND CONSIGN	262	83,580.00	228	66,970.00	24%
17	LA2PU	313	77,810.00	104	19,520.00	298%
18	LOLA NUTTYS	314	77,000.00	0	0.00	
19	CEBU BRAND CONSIGN	152	76,650.00	316	120,235.00	-36%
20	JOVYS	265	71,455.00	237	96,700.00	-26%
21	CHOWEE	368	69,400.00	0	0.00	
22	EDNA'S	403	60,840.00	366	52,460.00	15%
23	ILOCOS CHICHACORN	172	52,400.00	154	33,820.00	54%
24	MARKYS	262	51,380.00	367	56,770.00	-9%
25	AZATRI	129	44,500.00	0	0.00	
26	AIZA'S	142	38,425.00	368	84,915.00	-54%
27	MARISSA	225	38,080.00	426	60,000.00	-36%
28	HEYS	7	29,799.00	0	0.00	
29	SHIENAS	147	28,840.50	0	0.00	
30	G'S DELIGHT	106	28,260.00	182	34,900.00	-19%
31	BLEEVEES	23	27,600.00	72	86,400.00	-68%
32	JUAN	48	20,160.00	0	0.00	
33	MBD	49	17,490.00	30	7,330.00	138%
34	SD	82	14,570.00	231	33,480.00	-56%
35	CHOCOVRON	98	13,510.00	88	12,900.00	4%
36	JACOBINA	57	12,930.00	52	9,670.00	33%
37	JUAN CALAMANSI	29	12,040.00	32	10,000.00	20%
38	ZUMIGUI-C	44	12,020.00	104	24,180.00	-50%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
39	THE RAINS	26	10,920.00	36	10,080.00	8%
40	ADORA	55	10,130.00	72	12,800.00	-20%
41	CEBU DRIED MANGOES	25	10,020.00	160	127,160.00	-92%
42	RK	39	9,910.00	33	8,170.00	21%
43	BEA'S	61	9,760.00	62	6,600.00	47%
44	LOUISE	79	9,480.00	215	23,650.00	-59%
45	CEBU BRAND	15	5,250.00	55	14,300.00	-63%
46	CHRISTINE	40	4,510.00	200	23,060.00	-80%
47	PHIL. BRAND DRIED MANGOES	44	4,400.00	2	600.00	633%
48	ERENETA MANALOTO	10	4,200.00	21	8,820.00	-52%
49	CREAMBAR	19	3,800.00	121	22,490.00	-83%
50	CACAO	9	3,720.00	0	0.00	
51	CEBU DRIED	29	3,190.00	129	23,810.00	-86%
52	SNACKERS	10	3,000.00	50	8,750.00	-65%
53	COCO-C	14	2,800.00	127	21,590.00	-87%
54	PRAIA PILIPINAS	45	2,700.00	0	0.00	
55	WOW MANI CONSIGN	3	2,340.00	7	4,200.00	-44%
56	DELFAS	2	1,260.00	28	12,830.00	-90%
57	KAT-LEINE'S	4	1,230.00	117	32,690.00	-96%
58	PEANUT BRITTLE	6	720.00	110	9,650.00	-92%
59	BOY BAWANG	4	480.00	34	3,475.00	-86%
60	TERESA'S PASALUBONG	1	442.00	0	0.00	
61	ADDAS	1	350.00	0	0.00	
62	RUBY	1	130.00	204	28,580.00	-99%
63	8A PERFORMANCE	0	0.00	3	2,957.00	-100%
64	ALIBABA	0	0.00	23	3,135.00	-100%
65	AMERYS	0	0.00	25	5,100.00	-100%
66	BAGUIO	0	0.00	2	800.00	-100%
67	CARL'S-C	0	0.00	1	220.00	-100%
68	DAVAO SWEET	0	0.00	222	35,050.00	-100%
69	EMPERORS	0	0.00	5	2,375.00	-100%
70	ENG SENG	0	0.00	3	480.00	-100%
71	FUNGOOFUN CONSIGN	0	0.00	2	5,198.00	-100%
72	GREEN JAGZ HOUSE BRAND	0	0.00	1	160.00	-100%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
73 HOUSE OF POLVORON	0	0.00	12	1,830.00	-100%
74 JOVY'S	0	0.00	1	400.00	-100%
75 KING	0	0.00	24	7,200.00	-100%
76 KROOBERG	0	0.00	2	798.00	-100%
77 MONDRAGON	0	0.00	2	600.00	-100%
78 NATCHA	0	0.00	2	200.00	-100%
79 NATHANIEL'S	0	0.00	1	180.00	-100%
80 OH NUTS	0	0.00	54	20,380.00	-100%
81 PENUT BAR	0	0.00	47	4,700.00	-100%
82 PIK-A-PIKEL	0	0.00	2	740.00	-100%
83 RICAHA	0	0.00	14	3,850.00	-100%
84 SEVILLA'S	0	0.00	1	140.00	-100%
85 SUNDRY	0	0.00	9	1,605.00	-100%
86 VHONYTIFF	0	0.00	100	16,500.00	-100%
87 WANDERSKYE	0	0.00	1	745.00	-100%
88 XXJXOVY'S	0	0.00	3	480.00	-100%
2-CONSIGNE Total:	25,587	5,926,694.25	28,935	6,331,419.75	-6%
FOOD, CONVENIENCE & GIFTING	302,762	26,475,485.32	162,899	26,835,739.84	-1%

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Sales Ranking By Business Unit

FRANCHISE STORES

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	16,210	3,755,913.52	5,261	1,738,736.82	116%
2	VICTORIA'S SECRET	7,246	2,664,814.33	2,446	1,287,723.47	106%
3	SKECHERS	963	1,703,400.55	0	0.00	
4	USPA	515	1,551,150.69	354	1,079,841.28	43%
5	NIKE	650	939,617.80	159	263,745.00	256%
6	CLINIQUE	241	657,429.97	128	278,325.42	136%
7	ADIDAS	318	475,253.00	47	89,030.00	433%
8	NESTI DANTE	1,804	282,237.93	16	1,314.00	21379%
9	ADIDAS PH	354	199,056.81	191	137,405.93	44%
10	CALVIN KLEIN	31	117,842.06	12	50,633.50	132%
11	MINISO	336	110,884.20	81	30,509.00	263%
12	IPANEMA-O	312	110,458.07	0	0.00	
13	DELSEY	8	101,522.00	2	24,077.60	321%
14	BEACH HUT	82	64,408.00	0	0.00	
15	VERSACE	14	63,280.00	0	0.00	
16	SPEEDO	45	59,606.00	19	34,697.00	71%
17	JANSPORT	60	49,939.67	0	0.00	
18	VERSACE-B4U	6	32,599.83	0	0.00	
19	BURBERRY	21	32,480.00	5	12,601.62	157%
20	GIORGIO ARMANI	6	30,480.00	3	14,240.00	114%
21	HAVAIANAS	26	26,524.00	54	62,496.20	-57%
22	RALPH LAUREN	5	25,477.26	3	13,800.00	84%
23	GOLDBLOCKS OUTRIGHT	88	23,770.00	0	0.00	
24	REBISCO	43	22,630.00	0	0.00	
25	DAVIDOFF	5	21,609.82	1	5,364.10	302%
26	KEDS	9	17,421.00	0	0.00	
27	THE NORTH FACE-O	4	16,093.00	0	0.00	
28	PROMOTION CODE	48	14,293.00	0	0.00	
29	CONVERSE	6	14,238.00	3	166.64	8444%
30	HUGO	2	13,023.85	4	23,080.00	-43%
31	VANS	4	12,783.64	9	22,106.20	-42%
32	GIFT BUSINESS	56	12,425.45	200	43,020.33	-71%
33	JOCKEY	32	12,278.00	0	0.00	
34	ACCEL	11	10,817.50	10	9,739.75	11%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 TOBLERONE	56	9,745.00	0	0.00	
36 MARS	35	9,260.00	0	0.00	
37 CHAMPION	17	7,962.40	11	6,106.00	30%
38 SPERRY	2	7,694.00	3	16,485.00	-53%
39 VANS-SL	7	7,500.00	27	27,376.00	-72%
40 CHLOE	7	7,200.00	2	8,677.52	-17%
41 SEA TO SUMMIT-O	4	6,960.00	0	0.00	
42 MOSCHINO	1	6,800.00	0	0.00	
43 TRAVEL BLUE	5	6,583.70	7	7,560.00	-12%
44 ELIZABETH ARDEN	2	5,800.00	51	75,885.40	-92%
45 PASALUBONG PACK	4	5,385.00	1	999.00	439%
46 QUIKSILVER	1	4,990.00	0	0.00	
47 PRINGLES	28	4,800.00	0	0.00	
48 JOHNNIE WALKER	2	4,400.00	0	0.00	
49 COCO CABANA	4	4,396.00	0	0.00	
50 NESTLE	27	3,760.00	0	0.00	
51 DAVID BECKHAM	2	3,680.00	0	0.00	
52 ANKER	3	3,595.00	0	0.00	
53 DESTINATION TRAVEL	3	3,289.00	5	4,755.00	-30%
54 GROOVY	14	3,210.00	8	1,050.00	205%
55 HERSHEY'S	19	2,900.00	0	0.00	
56 SWATCH	1	2,700.00	0	0.00	
57 DOUGHNUT-SL	1	2,519.00	7	17,993.00	-86%
58 FLAMINGO	25	2,500.00	47	4,750.00	-47%
59 GUCCI	4	2,200.00	0	0.00	
60 MISHMASH	7	1,832.20	8	2,435.66	-24%
61 RUBBERMAID	1	1,812.57	0	0.00	
62 CHEETOS	7	1,750.00	0	0.00	
63 SWAROVSKI	1	1,679.00	0	0.00	
64 LINDT	5	1,550.00	0	0.00	
65 THE BALM	3	1,500.00	16	10,400.00	-85%
66 FRITO LAY	17	1,400.00	0	0.00	
67 TROLLI	16	1,200.00	0	0.00	
68 HIGH SIERRA	2	1,000.00	4	2,000.00	-50%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

OUTLETS

BRAND		Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	MERBA	5	1,000.00	0	0.00	
70	GATTINONI ROMA	1	850.00	0	0.00	
71	MENTOS	9	750.00	0	0.00	
72	OPI	3	750.00	1	250.00	200%
73	ICE BREAKER	4	720.00	0	0.00	
74	SMARTFOOD	4	720.00	0	0.00	
75	C&H	3	700.00	0	0.00	
76	CANDY CORNER	3	650.00	0	0.00	
77	HARIBO	5	600.00	0	0.00	
78	RICOLA	4	600.00	0	0.00	
79	BILLABONG-SL	1	500.00	0	0.00	
80	CADBURY	1	500.00	0	0.00	
81	KINDER BUENO	5	480.00	0	0.00	
82	EVERLAST	1	399.00	13	5,883.40	-93%
83	LOCAL SCARF	1	378.82	5	815.22	-53%
84	BILLABONG	1	350.82	0	0.00	
85	LOACKER	4	310.00	0	0.00	
86	SKITTLES	4	240.00	0	0.00	
87	KINDER JOY	3	200.00	0	0.00	
88	TIC TAC	6	200.00	0	0.00	
89	KISSNY	1	150.00	50	9,332.52	-98%
90	DOUBLEMINT	4	120.00	0	0.00	
91	POCKY	1	80.00	0	0.00	
92	NON-MERCH	3,888	10.00	5,973	0.00	
93	ASICS-SL	0	0.00	1	1,200.00	-100%
94	B & D	0	0.00	1	280.30	-100%
95	BAYONGCIAGA	0	0.00	6	3,000.00	-100%
96	BENETTON	1	0.00	0	0.00	
97	BRIC'S-SL	0	0.00	3	9,000.00	-100%
98	BUNDLE	42	0.00	0	0.00	
99	DOUGHNUT	0	0.00	1	2,142.00	-100%
100	EASTPAK-SL	0	0.00	4	2,999.80	-100%
101	EMPORIO ARMANI	0	0.00	1	2,399.00	-100%
102	FILIPINIANA-O	0	0.00	3	1,397.00	-100%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

OUTLETS

BRAND		Current Sales		Previous Year		Inc/Dec%
		12/01/2024-12/19/2024		12/01/2023-12/19/2023		
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
103	FITFLOP-SL	0	0.00	8	16,113.47	-100%
104	GIORGIO ARMANI-B4U	0	0.00	3	17,478.74	-100%
105	GO TRAVEL	0	0.00	3	2,727.00	-100%
106	GOYA	5	0.00	0	0.00	
107	INNISFREE	0	0.00	4	500.00	-100%
108	ISLA	0	0.00	1	110.80	-100%
109	LEADERS	0	0.00	1	50.00	-100%
110	MARC JACOBS	3	0.00	0	0.00	
111	MEDIHEAL	0	0.00	2	100.00	-100%
112	O'NEILL	0	0.00	-1	-500.00	-100%
113	ORIGINS-O	0	0.00	4	650.00	-100%
114	PACSAFE	0	0.00	2	1,700.00	-100%
115	PAPER/PLASTIC BAGS	534	0.00	866	0.00	
116	PEPE JEANS	0	0.00	2	1,398.00	-100%
117	SPRAYGROUND	0	0.00	1	850.00	-100%
118	STANCE	0	0.00	2	1,390.00	-100%
1-OUTRIGHT Total:		34,441	13,400,570.46	16,165	5,490,393.69	144%
2-CONSIGNE						
1	KROOBERG	1,002	636,786.05	1,213	746,826.36	-14%
2	PORTGEAR	231	366,998.42	0	0.00	
3	HEYS	68	295,732.87	43	146,085.15	102%
4	AIRFIT	183	119,875.76	0	0.00	
5	SUNNIES STUDIOS-C	125	119,310.50	0	0.00	
6	IT LUGGAGE-C	12	106,077.49	16	136,013.52	-22%
7	BANGE-C	39	101,660.95	43	123,976.28	-18%
8	MOSSIMO-APP	72	83,575.00	0	0.00	
9	BG BERLIN-C	8	78,579.38	5	54,315.00	44%
10	GENERIC-C	95	72,312.69	110	80,035.13	-9%
11	8A PERFORMANCE	83	71,044.40	230	234,804.00	-69%
12	XO	126	64,117.00	125	70,339.75	-8%
13	SOFISTICA	58	52,480.19	0	0.00	
14	SMOOTH SKIES-C	42	44,326.74	72	96,683.42	-54%
15	DTBG-C	30	41,384.57	36	57,094.85	-27%
16	KAKA-C	18	39,533.00	27	49,838.00	-20%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
17 MARK RYDEN-C	17	38,854.54	13	37,201.66	4%
18 ZILLA	52	36,040.50	92	71,717.50	-49%
19 TANKROCK-C	36	35,697.60	30	31,916.96	11%
20 FUNGOOFUN-C	29	35,353.05	22	28,686.84	23%
21 OZUKO	25	34,623.68	36	49,620.00	-30%
22 GLAXUNTE	152	23,999.00	0	0.00	
23 AWEI	29	20,441.00	11	16,666.10	22%
24 WEKOME	20	16,562.50	0	0.00	
25 TRAVEL SENTRY-C	11	13,989.00	0	0.00	
26 FILIPINIANA	34	13,252.00	168	38,159.74	-65%
27 TRIBU	17	12,763.00	0	0.00	
28 PRAIA PILIPINAS	17	10,093.00	23	5,107.00	97%
29 GOLF-C	32	10,045.45	26	11,014.00	-8%
30 LES PERLES	5	7,988.98	6	19,063.79	-58%
31 CALVIN KLEIN-P	2	7,000.00	0	0.00	
32 SPOOLE CO	27	6,479.80	0	0.00	
33 GIFT BUSINESS-C	13	6,054.60	3	1,887.00	220%
34 XO-C	12	5,882.08	7	4,225.14	39%
35 BURBERRY-C	2	5,800.00	0	0.00	
36 KAKUSIGA-C	1	5,599.00	0	0.00	
37 ZILLA-C	7	4,743.91	11	11,250.16	-57%
38 PICTET FINO	9	3,938.00	15	8,423.40	-53%
39 PLEXTONE	6	3,889.00	0	0.00	
40 XIPIN	17	3,565.00	47	14,056.00	-74%
41 RIDER	3	3,508.00	0	0.00	
42 BLUEDIO-C	4	3,196.00	6	4,794.00	-33%
43 CLINIQUE-C	1	2,500.00	0	0.00	
44 OPTIMUS-C	1	2,443.00	0	0.00	
45 IPANEMA	1	2,295.00	0	0.00	
46 VIDVIE	1	1,998.00	0	0.00	
47 XMOWI-C	1	1,998.00	0	0.00	
48 XIPIN-C	6	1,919.16	1	497.79	285%
49 ADIDAS PH-C	2	1,798.00	0	0.00	
50 MIMAX-C	2	1,648.00	2	1,408.00	17%

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Sales Ranking By Business Unit

Period: 12/01/2024-12/19/2024

OUTLETS

BRAND	Current Sales 12/01/2024-12/19/2024		Previous Year 12/01/2023-12/19/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
51 OME-C	1	1,417.00	0	0.00	
52 INCIPIO	1	1,195.00	0	0.00	
53 ROMIX	1	1,150.00	3	2,438.60	-52%
54 BOONA-C	1	888.00	3	2,199.00	-59%
55 UNITEK	1	810.00	0	0.00	
56 TO TRAVEL TO LIVE	2	680.00	7	2,339.00	-70%
57 IPIPOO-C	1	504.00	3	1,512.00	-66%
58 ZUMIGUI-C	2	300.00	5	1,160.00	-74%
59 BASIC-C	0	0.00	1,788	864,175.92	-100%
60 CELEBRAT-C	0	0.00	157	16,810.00	-100%
61 D-POWER-C	0	0.00	29	10,101.00	-100%
62 FUBU-C	0	0.00	2,837	1,661,034.52	-100%
63 HALO	2	0.00	0	0.00	
64 ISLAND SOUVENIRS	0	0.00	617	214,833.25	-100%
65 KELOE-C	0	0.00	1	950.00	-100%
66 KVL R-C	0	0.00	1	2,839.00	-100%
67 LENOVO-C	0	0.00	5	5,040.80	-100%
68 LIME-C	0	0.00	6	5,788.00	-100%
69 MACBETH	0	0.00	126	36,796.46	-100%
70 MOSSIMO-FW	0	0.00	1,186	272,935.70	-100%
71 MUV-C	0	0.00	1	960.00	-100%
72 OEM-C	0	0.00	1	429.00	-100%
73 PYXIS-C	0	0.00	6	1,214.00	-100%
74 SOLATEK	0	0.00	10	8,699.50	-100%
75 TOMS-C	0	0.00	4	8,394.00	-100%
76 UNBRANDED	0	0.00	2	1,700.00	-100%
77 VIPFAN-C	0	0.00	35	25,335.00	-100%
78 YOUBAO-C	0	0.00	3	2,814.00	-100%
2-CONSIGNE Total:	2,798	2,686,696.84	9,275	5,302,205.29	-49%
OUTLETS TOTALS:	37,239	16,087,267.30	25,440	10,792,598.98	49%

RunDate: 12/20/2024

RunTime 11:33 am

Prepared By:

Willie

Noted By: