

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Dec 2024 DEC 1-22, 2024								PREV WEEK COMPARISON 12/16-12/22 vs 12/09-12/15			Prev. Year - Dec 2023 DEC 1-22, 2023		Last Month - Nov 2024 NOV 1-22, 2024		Pre-Pandemic - Dec 2019 DEC 1-22, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1.	WH SMITH NAIA T1 DEP	1.	12/01 - 12/22	22	12,553	6,884,053	548	2,623,207	4,260,845	62%	2,216,881	2,153,100	2%	6,067,888	13%	6,669,153	3%		
2.	AIRMALL T3 DOM	2.	12/01 - 12/22	22	6,280	5,370,348	855	2,184,284	3,186,064	59%	2,010,855	1,698,619	18%	3,766,301	43%	4,041,777	33%	3,418,786	57.0%
3.	SPACE38 CSP2 T3	3.	12/01 - 12/22	22	3,829	4,088,619	1,067	1,611,143	2,477,475	61%	1,315,993	1,224,448	7%	3,289,831	24%	3,371,765	21%	2,889,798	41.4%
4.	THE SHOPPES CSP1	4.	12/01 - 12/22	22	2,874	3,238,380	1,126	1,374,001	1,864,378	58%	921,546	1,016,896	-9%	3,036,490	7%	3,010,208	8%	5,424,302	-40.2%
5.	WH SMITH T3 INTL (S12)	5.	12/01 - 12/22	22	6,534	3,236,506	495	1,251,544	1,984,962	61%	1,101,517	999,636	10%	3,547,512	-9%	3,175,283	2%	1,774,877	82.3%
6.	CSP PITX	6.	12/01 - 12/22	22	14,278	2,208,396	154	1,433,727	774,668	35%	863,138	650,635	32%	1,993,740	11%	1,851,917	19%		
7.	WH SMITH CEBU T1 NRTH WIN	7.	12/01 - 12/22	22	6,344	1,633,839	257	511,584	1,122,254	69%	585,528	513,352	14%	1,137,731	44%	1,420,809	15%		
8.	WH SMITH CLARK IPD	8.	12/01 - 12/22	22	3,115	1,125,302	361	374,710	750,592	67%	397,611	381,557	4%			858,462	31%		
9.	WH SMITH NAIA T3 BUS GATE	9.	12/01 - 12/22	22	3,696	737,095	199	225,929	511,165	69%	225,950	216,175	4%	473,539	56%	588,552	25%	849,138	-13.1%
10.	AIRMALL ILOILO	10.	12/01 - 12/22	22	625	633,875	1,014	266,162	367,712	58%	235,135	165,719	41%			309,313	105%		
11.	WH SMITH BACOLOD	11.	12/01 - 12/22	22	2,161	492,563	227	169,074	323,489	66%	179,574	143,966	24%	435,969	13%	421,301	17%		
12.	WH SMITH NAIA T3 (S32)	12.	12/01 - 12/22	22	1,454	429,637	295	197,810	231,827	54%	153,605	133,837	14%	403,228	7%	475,709	-10%		
13.	WH SMITH CLARK DPD	13.	12/05 - 12/22	18	1,212	367,155	302	123,530	243,624	66%	154,829	156,497	-1%						
14.	AIRMALL BOHOL	14.	12/01 - 12/22	22	826	350,504	424	127,164	223,339	64%	121,584	119,175	2%			291,158	20%		
15.	WH SMITH LAGUINDINGAN	15.	12/01 - 12/22	22	1,881	343,060	182	114,727	228,332	67%	114,010	105,890	7%	391,559	-12%	299,675	14%		
16.	WH SMITH BICOL	16.	12/01 - 12/22	22	1,330	268,804	202	96,663	172,140	64%	112,730	79,464	41%			220,511	22%		
CTS -23 % FOOD, CONVENIENCE & GIFTING Total:						31,408,140		12,685,266	18,722,873	60%	10,710,489	9,758,970	9%	24,543,793	28%	27,005,598	16%	14,356,903	118.7%
FRANCHISE STORES																			
17.	KRISPY KREME T3 DOM	1.	12/01 - 12/22	22	5,816	4,257,982	732	2,767,688	1,490,294	35%	1,592,971	1,374,691	15%	4,276,092	0%	3,655,332	16%	4,823,869	-11.7%
18.	7-11 BORA TOUR CENTER	2.	12/01 - 12/22	22	19,631	4,084,970	208	2,491,832	1,593,138	39%	1,183,800	1,384,482	-14%	3,527,769	16%	4,147,142	-1%	3,660,350	11.6%
19.	7-11 BORA STATION 3	3.	12/01 - 12/22	22	18,175	3,416,318	187	2,118,117	1,298,201	38%	1,151,394	1,123,809	2%	2,901,696	18%	2,216,383	54%	3,207,108	6.5%
20.	7-11 PITX	4.	12/01 - 12/22	22	43,787	3,382,161	77	2,299,869	1,082,291	32%	1,156,641	1,054,723	9%	3,437,127	-2%	2,941,906	15%	2,630,699	28.5%
21.	7-11 MCIA	5.	12/01 - 12/22	22	27,005	3,264,888	120	2,024,230	1,240,657	38%	1,117,822	1,026,734	8%	2,873,344	14%	2,902,936	12%		
22.	MINISO CEBU	6.	12/01 - 12/22	22	3,116	1,961,663	629	914,340	1,047,323	53%	678,200	613,281	10%	1,316,546	49%	1,754,963	12%		
23.	MINISO DRIVE&DINE	7.	12/01 - 12/22	22	2,058	1,736,901	843	1,100,495	636,406	37%	685,950	571,754	19%	1,557,063	12%	953,302	82%		
24.	MINISO T3	8.	12/01 - 12/22	22	2,708	1,597,312	589	897,898	699,414	44%	531,716	549,930	-3%	1,359,362	18%	1,794,757	-11%	2,603,506	-38.6%
25.	KRISPY KREME CSP2	9.	12/01 - 12/22	22	3,113	1,306,044	419	911,649	394,394	30%	538,508	393,852	36%	622,453	110%	997,009	31%	1,145,689	13.9%
CTS -18 % FRANCHISE STORES Total:						25,008,243		15,526,121	9,482,121	38%	8,637,005	8,093,260	6%	21,871,455	14%	21,363,733	17%	18,071,222	38.3%
BEAUTY, FASHION & ACCESSORIES																			
26.	BBW T3 LANDSIDE	1.	12/01 - 12/22	22	3,028	5,975,323	1,973	3,610,469	2,364,853	40%	2,013,993	2,082,548	-3%	1,947,047	207%	2,557,226	134%	2,767,271	115.9%

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STORE		CURRENT - Dec 2024								PREV WEEK COMPARISON			Prev. Year - Dec 2023		Last Month - Nov 2024		Pre-Pandemic - Dec 2019			
		DEC 1-22, 2024								12/16-12/22 vs 12/09-12/15			DEC 1-22, 2023		NOV 1-22, 2024		DEC 1-22, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
BEAUTY, FASHION & ACCESSORIES																				
27.	VS T3 DOM	2.	12/01 - 12/22	22	1,645	5,503,033	3,345	2,936,509	2,566,523	47%	1,878,303	1,734,052	8%	3,261,814	69%	3,322,500	66%	2,836,133	94.0%	62%
28.	CITY OF DREAMS	3.	12/01 - 12/22	22	711	3,695,693	5,197	1,723,563	1,972,129	53%	1,303,394	1,248,895	4%	1,885,102	96%	2,469,156	50%			
29.	VS T3 LANDSIDE	4.	12/01 - 12/22	22	1,064	3,383,368	3,179	1,969,349	1,414,018	42%	1,102,085	1,085,519	1%	2,874,542	18%	2,458,438	38%	2,729,970	23.9%	58%
30.	THE RUNWAY T3 INTL (S6)	5.	12/01 - 12/22	22	1,361	2,195,256	1,612	1,183,502	1,011,753	46%	785,456	745,779	5%	946,049	132%	1,995,058	10%	335,353	554.6%	63%
31.	BTG - CLARK DPD	6.	12/01 - 12/22	22	393	1,131,279	2,878	613,043	518,235	46%	419,294	370,193	13%			50,172	2155%			
32.	MAC T3 DOM	7.	12/01 - 12/22	22	302	1,029,145	3,407	484,642	544,502	53%	416,870	299,715	39%	1,031,220	0%	994,945	3%	1,244,233	-17.2%	51%
33.	T3 INTL JO MALONE	8.	12/01 - 12/22	22	106	841,275	7,936	430,033	411,241	49%	311,035	199,035	56%	718,075	17%	693,567	21%	744,120	13.0%	49%
34.	MAC T3 INTL	9.	12/01 - 12/22	22	163	382,586	2,347	179,929	202,656	53%	140,856	105,512	33%	399,551	-4%	454,882	-16%	921,983	-58.5%	51%
35.	BEAUTY TO GO-KALIBO	10.	12/01 - 12/22	20	55	185,909	3,380	84,626	101,282	54%	50,091	56,247	-10%	206,863	-10%	95,126	95%	1,141,969	-83.7%	58%
36.	T3 INTL KIEHLS	11.	12/01 - 12/22	19	35	139,912	3,997	71,796	68,116	49%	26,572	68,300	-61%	174,601	-20%	177,432	-21%	669,283	-79.0%	47%
CTS -18 %		BEAUTY, FASHION & ACCESSORIES Total:				24,462,780		13,287,466	11,175,313	46%	8,447,950	7,995,795	5%	13,444,865	82%	15,268,503	60%	13,390,316	82.6%	55%
RESTO																				
37.	SUBWAY T1	1.	12/01 - 12/22	22	12,898	6,496,177	503	2,143,738	4,352,439	67%	2,294,906	1,830,721	25%	6,090,373	7%	5,724,671	13%			
38.	CAFE EXPRESS- T1	2.	12/01 - 12/22	22	12,739	6,250,221	490	2,062,573	4,187,648	67%	2,405,528	1,801,085	33%	6,114,800	2%	5,672,865	10%	3,148,926	98.4%	67%
39.	SUBWAY T3	3.	12/01 - 12/19	19	8,118	2,957,418	364	975,948	1,981,470	67%	1,119,092	1,038,775	7%	788,885	275%	2,463,199	20%			
40.	ILLY CAFE- ROCKWELL	4.	12/01 - 12/22	22	2,633	1,230,242	467	418,282	811,960	66%	396,738	388,743	2%	1,077,785	14%	957,401	28%	757,532	62.4%	66%
41.	SUBWAY CLARK	5.	12/01 - 12/19	19	2,698	1,048,581	388	346,032	702,549	67%	362,378	379,449	-4%							
42.	CAFE EXPRESS- T3 ARRIV	6.	12/01 - 12/22	22	4,414	869,591	197	286,965	582,626	67%	288,812	276,629	4%	428,399	103%	795,381	9%	230,388	277.4%	67%
43.	CAFE EXPRESS- T3 LOUNGE	7.	12/01 - 12/22	22	2,987	802,277	268	264,751	537,526	67%	271,234	243,147	11%	538,587	49%	746,627	7%	923,200	-13.0%	67%
44.	CAFE EXPRESS- T3 SPACE32	8.	12/01 - 12/19	19	1,371	409,721	298	135,208	274,513	67%	152,504	151,771	0%	280,965	46%	449,084	-9%			
45.	ILLY CAFE- OPUS MALL	9.	12/01 - 12/22	22	842	288,619	342	95,244	193,374	67%	89,442	85,382	4%			256,722	12%			
46.	ILLY CAFE- BATANGAS	10.	12/02 - 12/19	18	855	265,542	310	87,629	177,913	67%	120,497	97,207	23%							
47.	CAFE EXPRESS- KALIBO	11.	12/01 - 12/19	19	208	36,523	175	12,052	24,470	67%	11,968	12,294	-2%	29,411	24%	34,017	7%			
CTS -15 %		RESTO Total:				20,654,918		6,828,425	13,826,493	67%	7,513,103	6,305,209	19%	15,349,207	35%	17,099,971	21%	5,060,047	308.1%	67%
OUTLETS																				
48.	SLEX	1.	12/01 - 12/22	22	1,131	3,078,193	2,721	1,835,757	1,242,436	40%	1,102,431	1,111,887	-0%	1,866,838	65%	1,244,159	147%	1,478,119	108.2%	42%
49.	NLEX DRIVE&DINE	2.	12/01 - 12/22	22	992	2,630,795	2,652	1,466,606	1,164,188	44%	1,029,253	899,209	14%	1,638,753	61%	1,274,048	106%	1,341,701	96.0%	47%
50.	NLEX BALAGTAS	3.	12/01 - 12/22	22	1,018	2,435,987	2,392	1,360,273	1,075,713	44%	1,032,196	747,971	38%	1,680,238	45%	742,222	228%	1,662,226	46.5%	44%
51.	CLARK PUREGOLD	4.	12/01 - 12/22	22		2,386,708		1,322,491	1,064,217	45%	773,993	988,730	-21%	1,659,641	44%	995,581	140%	2,056,091	16.0%	46%
52.	NLEX MEGA STATION	5.	12/01 - 12/22	22	896	2,102,037	2,346	1,219,796	882,240	42%	831,188	528,191	57%	1,420,738	48%	1,086,966	93%	2,884,871	-27.1%	43%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
53. CEBU PUEBLO VERDE	6.	12/01 - 12/22	22	857	1,886,832	2,201	1,110,122	776,709	41%	621,913	754,484	-17%	1,085,642	74%	692,726	172%	1,443,419	30.7%	46%
54. FR PITX	7.	12/01 - 12/22	22	1,028	1,752,281	1,704	1,049,317	702,964	40%	700,501	575,921	21%	1,360,929	29%	774,382	126%			
55. SUBIC FREEPORT	8.	12/01 - 12/22	22	584	1,705,646	2,920	920,814	784,832	46%	562,830	562,345	0%	1,196,471	43%	795,957	114%	1,707,624	-0.1%	41%
56. BORACAY	9.	12/01 - 12/22	22	916	1,360,474	1,485	812,602	547,871	40%	649,441	353,999	83%	1,047,181	30%	803,363	69%	2,322,757	-41.4%	45%
57. TRAVEL HUB BATANGAS	10.	12/01 - 12/21	21	585	517,876	885	298,895	218,981	42%	223,305	159,581	39%			304,772	70%			
CTS -14 %		OUTLETS Total:			19,856,833		11,396,677	8,460,156	43%	7,527,056	6,682,322	12%	12,956,436	53%	8,714,180	128%	14,896,812	33.2%	44%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	12/01 - 12/22	22	5,689	12,506,609	2,198	9,472,331	3,034,277	24%	4,305,313	3,672,096	17%	4,543,994	175%	7,196,118	74%	6,296,988	98.6%	32%
59. SPACE28 TRAVEL BUDDY T3	2.	12/01 - 12/22	22	715	2,034,179	2,845	1,314,718	719,461	35%	742,324	583,654	27%	1,872,747	9%	1,633,258	25%	1,875,950	8.4%	38%
60. T3 INTL SPACE5	3.	12/01 - 12/22	22	1,549	1,059,710	684	777,490	282,219	27%	376,230	352,897	6%	563,957	88%	970,835	9%	622,310	70.2%	58%
CTS -11 %		ATHLEISURE Total:			15,600,498		11,564,540	4,035,958	26%	5,423,867	4,608,647	17%	6,980,699	123%	9,800,211	59%	8,795,248	77.3%	35%
ECOMMERCE																			
61. SHOPEE	1.	12/02 - 12/21	18	1,024	987,414	964	488,179	499,234	51%	338,112	365,563	-7%	695,190	42%	529,702	86%			
CTS -1 %		ECOMMERCE Total:			987,414		488,179	499,234	51%	338,112	365,563	-7%	695,190	42%	529,702	86%	0		
CTS - Contribution to Sales Incomplete Days or Period		REGENT TRAVEL RETAIL TOTAL			137,978,828		71,776,677	66,202,150	48%	48,597,584	43,809,767	10%	95,841,647	44%	99,781,899	38%	74,570,551	85.0%	129%

RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	12/01 - 12/22	22	19,175	8,060,345	420	3,788,362	4,271,983	53%	2,717,494	2,505,055	8%	7,021,472	15%	7,729,575	4%			
2.	T3 BURGER- WENDY'S BACOR	2.	12/01 - 12/22	22	7,890	3,402,702	431	1,599,269	1,803,432	53%	1,174,359	1,097,296	7%	2,934,360	16%	2,336,942	46%			
3.	T3 BURGER- WENDY'S PITX	3.	12/01 - 12/22	22	9,013	2,908,544	322	1,367,015	1,541,528	53%	999,507	918,527	8%	2,768,867	5%	2,238,494	30%			
4.	T3 BURGER- WENDY'S CLARK	4.	12/01 - 12/22	22	5,452	2,642,964	484	1,242,193	1,400,771	53%	1,047,989	739,587	41%	1,115,833	137%	2,181,139	21%			
5.	T3 BURGER- WENDY'S MEXICO	5.	12/01 - 12/22	22	2,944	1,700,641	577	799,301	901,339	53%	505,666	502,270	0%	1,322,099	29%	1,571,615	8%			
6.	T3 BURGER- WENDY'S PANCAK	6.	12/01 - 12/22	22	524	509,435	972	183,396	326,038	64%	153,750	140,068	9%	615,904	-17%	431,886	18%			
7.	T3 BURGER- WENDY'S YELLOW	7.	12/01 - 12/22	22	518	460,431	888	165,755	294,676	64%	163,536	147,430	10%	419,480	10%	389,963	18%			
CTS -72 %		RESTO - WENDY'S Total:				19,685,065		9,145,295	10,539,770	54%	6,762,304	6,050,236	11%	16,198,018	22%	16,879,617	17%	0		
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	12/01 - 12/22	22	624	2,889,795	4,631	1,579,178	1,310,616	45%	1,024,625	1,073,880	-4%	4,415,480	-35%	2,723,145	6%			
9.	PLAYGROUND	2.	12/01 - 12/22	22	512	1,344,672	2,626	728,717	615,955	46%	381,580	407,240	-6%	1,018,206	32%	1,115,819	21%	1,412,689	-4.8%	40%

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	DEC 1-22, 2024									12/16-12/22 vs 12/09-12/15			DEC 1-22, 2023		NOV 1-22, 2024		DEC 1-22, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
10. POD3	3.	12/01 - 12/19	19	416	1,019,474	2,450	564,926	454,547	45%	214,034	372,129	-42%	928,135	10%	1,363,262	-25%	2,666,474	-61.7%	56%
11. POD1	4.	12/01 - 12/22	21	167	756,555	4,530	437,517	319,037	42%	206,145	264,850	-22%	2,092,964	-64%	992,580	-24%	7,430,786	-89.8%	43%
12. POD4	5.	12/01 - 12/22	22	323	740,400	2,292	441,891	298,508	40%	320,853	272,686	17%	338,469	119%	441,269	68%	507,615	45.8%	54%
13. POD2	6.	12/01 - 12/21	19	38	733,795	19,310	315,749	418,045	57%	237,915	330,380	-27%	877,640	-16%	895,325	-18%	4,207,141	-82.5%	56%
CTS -28 %	MTR SALES Total:				7,484,691		4,067,980	3,416,710	46%	2,385,153	2,721,166	-12%	9,670,895	-23%	7,531,400	-1%	16,224,707	-53.8%	49%
RTRG AFFILIATES TOTAL					27,169,757		13,213,276	13,956,481	51%	9,147,457	8,771,403	4%	25,868,914	5%	24,411,018	11%	16,224,707	67.4%	159%
CTS - Contribution to Sales Incomplete Days or Period																			
GRAND TOTAL:					165,148,586		84,989,954	80,158,631	51.0%	57,745,042	52,581,171	4%	121,710,561	36%	124,192,917	33%	90,795,258	81.8%	45%