

SALES COMPARATIVE

Group by Business Concept

STORE		CURRENT - Mar 2025 MAR 1-31, 2025								PREV WEEK COMPARISON 03/25-03/31 vs 03/18-03/24			Prev. Year - Mar 2024 MAR 1-31, 2024		Last Month - Feb 2025 FEB 1-28, 2025		Pre-Pandemic - Mar 2019 MAR 1-31, 2019			
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																				
FOOD, CONVENIENCE & GIFTING																				
1.	WH SMITH NAIA T1 DEP	1.	03/01 - 03/31	31	19,206	10,557,807	549	3,938,999	6,618,808	63%	2,385,658	2,238,269	6%	9,517,651	11%	10,661,590	-1%			
2.	THE SHOPPES CSP1	2.	03/01 - 03/31	31	5,600	6,011,257	1,073	2,529,603	3,481,653	58%	1,519,627	1,551,823	-2%	4,349,287	38%	4,621,001	30%	7,318,591	-17.8%	41%
3.	AIRMALL T3 DOM	3.	03/01 - 03/31	31	9,541	5,380,142	563	1,893,429	3,486,713	65%	1,241,843	1,220,287	1%	4,689,925	15%	4,736,734	14%	4,872,044	10.4%	48%
4.	WH SMITH T3 INTL (S12)	4.	03/01 - 03/31	31	11,330	5,198,977	458	1,932,240	3,266,736	63%	1,055,393	1,290,930	-18%	5,525,700	-6%	5,434,729	-4%	2,484,767	109.2%	60%
5.	KRISPY KREME T3 DOM	5.	03/01 - 03/31	31	7,079	4,737,044	669	3,079,079	1,657,965	35%	1,171,826	1,076,136	8%	4,876,868	-3%	4,222,628	12%	6,656,156	-28.8%	23%
6.	CSP PITX	6.	03/01 - 03/31	31	17,677	2,648,029	149	1,746,946	901,083	34%	628,664	559,220	12%	2,761,140	-4%	2,545,111	4%			
7.	WH SMITH CEBU T1 NRTH WIN	7.	03/01 - 03/31	31	9,196	2,573,573	279	797,123	1,776,449	69%	608,332	568,532	7%	1,940,184	33%	2,384,151	8%			
8.	WH SMITH CLARK IPD	8.	03/01 - 03/31	31	5,064	1,841,248	363	615,033	1,226,215	67%	364,579	359,468	1%			2,032,822	-9%			
9.	WH SMITH NAIA T3 (S32)	9.	03/01 - 03/31	31	2,948	944,667	320	304,242	640,425	68%	218,135	225,635	-3%	529,142	79%	657,291	44%			
10.	WH SMITH NAIA T3 BUS GATE	10.	03/01 - 03/31	31	4,571	920,005	201	285,744	634,261	69%	193,485	217,011	-10%	582,756	58%	850,435	8%			
11.	AIRMALL ILOILO	11.	03/01 - 03/31	31	599	681,349	1,137	272,238	409,110	60%	166,487	162,857	2%	520,060	31%	579,727	18%			
12.	WH SMITH LAGUINDINGAN	12.	03/01 - 03/31	31	3,009	529,270	175	163,031	366,238	69%	124,935	101,475	23%	527,260	0%	434,430	22%			
13.	WH SMITH BACOLOD	13.	03/01 - 03/31	31	2,538	520,977	205	163,841	357,135	69%	96,307	107,595	-10%	612,715	-15%	651,948	-20%			
14.	WH SMITH BICOL	14.	03/01 - 03/31	31	1,694	409,620	241	147,493	262,126	64%	93,500	106,374	-12%			411,943	-1%			
15.	WH SMITH CLARK DPD	15.	03/01 - 03/31	31	1,422	395,985	278	138,369	257,615	65%	105,021	79,360	32%			412,256	-4%			
16.	AIRMALL BOHOL	16.	03/01 - 03/31	31	866	316,959	366	111,638	205,320	65%	79,170	80,865	-2%			267,055	19%			
CTS -31 % FOOD, CONVENIENCE & GIFTING Total:						43,666,913		18,119,054	25,547,858	59%	10,052,968	9,945,841	1%	36,432,692	20%	40,903,857	7%	21,331,559	104.7%	39%
RESTO																				
17.	SUBWAY T1	1.	03/01 - 03/31	31	18,428	8,186,297	444	2,701,478	5,484,819	67%	1,881,057	1,786,374	5%	9,607,097	-15%	7,607,759	8%			
18.	CAFE EXPRESS- T1	2.	03/01 - 03/31	31	17,329	7,733,781	446	2,552,148	5,181,633	67%	1,759,444	1,690,741	4%	9,016,520	-14%	7,402,493	4%	5,031,714	53.7%	67%
19.	SUBWAY T3	3.	03/01 - 03/31	31	14,736	5,039,160	341	1,662,922	3,376,237	67%	1,154,147	1,162,770	-0%	3,479,776	45%	4,273,043	18%			
20.	ILLY CAFE- ROCKWELL	4.	03/01 - 03/31	31	3,176	1,450,877	456	493,298	957,578	66%	314,419	317,427	-0%	1,321,761	10%	1,220,567	19%	1,001,275	44.9%	66%
21.	CAFE EXPRESS- T3 ARRV	5.	03/01 - 03/31	31	5,399	1,110,492	205	366,462	744,029	67%	282,742	251,233	12%	541,588	105%	939,047	18%	492,631	125.4%	70%
22.	SUBWAY BATANGAS	6.	03/01 - 03/31	31	31	1,055,675	34,054	348,372	707,302	67%	239,645	207,345	15%			1,032,084	2%			
23.	SUBWAY CLARK	7.	03/01 - 03/31	31	2,911	935,352	321	308,666	626,686	67%	223,780	202,847	10%			939,328	0%			
24.	CAFE EXPRESS- T3 LOUNGE	8.	03/01 - 03/31	31	3,649	807,059	221	266,329	540,730	67%	174,710	188,385	-7%	644,005	25%	806,163	0%	1,043,642	-22.6%	67%
25.	CAFE EXPRESS- T3 SPACE32	9.	03/01 - 03/31	31	2,872	801,349	279	264,445	536,904	67%	215,336	182,751	17%	435,141	84%	649,341	23%			
26.	CAFE EXPRESS- BATANGAS	10.	03/01 - 03/31	31	1,836	508,257	276	167,724	340,532	67%	114,305	100,506	13%			466,414	9%			
27.	ILLY CAFE- OPUS MALL	11.	03/01 - 03/31	31	966	364,088	376	120,149	243,939	67%	89,199	85,547	4%			290,031	26%			
28.	CAFE EXPRESS- KALIBO	12.	03/01 - 03/31	31	262	53,614	204	17,692	35,921	67%	11,817	11,689	1%	69,538	-23%	77,907	-31%			

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STORE		CURRENT - Mar 2025								PREV WEEK COMPARISON			Prev. Year - Mar 2024		Last Month - Feb 2025		Pre-Pandemic - Mar 2019		
		MAR 1-31, 2025								03/25-03/31 vs 03/18-03/24			MAR 1-31, 2024		FEB 1-28, 2025		MAR 1-31, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
CTS -20 %		RESTO Total:			28,046,006		9,269,690	18,776,315	67%	6,460,605	6,187,621	4%	25,115,429	12%	25,704,184	9%	7,569,264	270.5%	67%
FRANCHISE STORES																			
29. 7-11 BORA TOUR CENTER	1.	03/01 - 03/31	31	32,411	6,369,442	196	3,889,129	2,480,312	39%	1,400,853	1,434,822	-2%	5,787,153	10%	6,169,973	3%	5,819,266	9.4%	39%
30. 7-11 BORA STATION 3	2.	03/01 - 03/31	31	27,930	5,163,677	184	3,201,479	1,962,197	38%	1,130,727	1,171,393	-3%	5,140,677	0%	5,177,710	0%	6,179,943	-16.4%	38%
31. 7-11 MCIA	3.	03/01 - 03/31	31	35,385	4,230,213	119	2,621,480	1,608,732	38%	906,452	963,888	-5%	4,012,442	5%	4,079,908	4%			
32. 7-11 PITX	4.	03/01 - 03/31	31	56,164	4,097,798	72	2,786,502	1,311,295	32%	933,701	876,957	6%	4,299,169	-5%	3,776,082	9%			
33. MINISO CEBU	5.	03/01 - 03/31	31	2,572	1,649,079	641	767,278	881,801	53%	392,546	397,254	-1%	1,659,573	-1%	1,815,297	-9%			
34. MINISO T3	6.	03/01 - 03/31	31	1,809	1,175,069	649	557,858	617,210	53%	327,574	334,753	-2%	1,602,153	-27%	488,675	140%			
35. MINISO DRIVE&DINE	7.	03/01 - 03/31	31	1,533	1,068,159	696	681,257	386,901	36%	267,685	208,886	28%	1,111,297	-4%	867,772	23%			
CTS -17 %		FRANCHISE STORES Total:			23,753,439		14,504,986	9,248,452	39%	5,359,540	5,387,955	-0%	23,612,465	1%	22,375,419	6%	11,999,209	97.9%	38%
BEAUTY, FASHION & ACCESSORIES																			
36. VS T3 DOM	1.	03/01 - 03/31	31	1,216	3,849,490	3,165	1,663,253	2,186,236	57%	983,150	771,580	27%	3,050,465	26%	3,439,064	12%	2,885,420	33.4%	59%
37. THE RUNWAY T3 INTL (S6)	2.	03/01 - 03/31	31	2,108	3,112,316	1,476	1,557,765	1,554,550	50%	710,029	703,267	0%	1,448,608	115%	2,924,840	6%	1,014,735	206.7%	60%
38. CITY OF DREAMS	3.	03/01 - 03/31	31	670	2,977,468	4,443	1,410,151	1,567,317	53%	835,171	511,232	63%	2,758,352	8%	2,502,838	19%			
39. BBW T3 LANDSIDE	4.	03/01 - 03/31	31	1,297	2,496,849	1,925	1,035,795	1,461,053	59%	562,261	616,427	-8%	1,732,560	44%	2,978,037	-16%	1,538,525	62.2%	65%
40. VS T3 LANDSIDE	5.	03/01 - 03/31	31	691	2,234,364	3,233	990,694	1,243,669	56%	529,630	591,600	-10%	2,210,786	1%	2,527,943	-12%	2,673,480	-16.4%	59%
41. MAC T3 DOM	6.	03/01 - 03/31	31	519	1,482,656	2,856	764,986	717,669	48%	361,916	209,790	72%	634,883	134%	1,439,509	3%	1,692,840	-12.4%	54%
42. T3 INTL JO MALONE	7.	03/01 - 03/31	31	97	692,555	7,139	309,837	382,717	55%	188,390	163,915	14%	845,135	-18%	911,100	-24%	1,233,030	-43.8%	54%
43. BTG - CLARK DPD	8.	03/01 - 03/31	31	245	630,093	2,571	305,270	324,822	52%	201,022	132,201	52%			526,250	20%			
44. BBW T3 INTL	9.	03/08 - 03/31	24	377	573,807	1,522	221,193	352,613	61%	141,930	188,580	-24%							
45. T3 INTL KIEHLS	10.	03/02 - 03/31	21	33	145,400	4,406	77,210	68,189	47%	33,120	44,780	-26%	245,320	-41%	148,952	-2%	977,705	-85.1%	54%
46. BEAUTY TO GO-KALIBO	11.	03/01 - 03/31	29	51	125,894	2,468	50,839	75,054	60%	15,649	31,598	-50%	348,893	-64%	233,669	-46%	3,346,007	-96.2%	59%
CTS -13 %		BEAUTY, FASHION & ACCESSORIES Total:			18,320,892		8,386,998	9,933,893	54%	4,562,268	3,964,970	15%	13,275,003	38%	17,632,203	4%	15,361,742	19.2%	58%
OUTLETS																			
47. SLEX	1.	03/01 - 03/31	31	894	2,014,899	2,253	1,216,859	798,040	40%	561,127	396,457	41%	400,076	404%	1,557,210	29%	1,554,478	29.6%	42%
48. BORACAY	2.	03/01 - 03/31	31	1,395	1,841,380	1,319	1,143,375	698,005	38%	451,791	413,865	9%	1,230,316	50%	1,743,004	6%	2,432,952	-24.3%	46%
49. NLEX BALAGTAS	3.	03/01 - 03/31	31	784	1,780,301	2,270	1,028,987	751,313	42%	419,843	339,625	23%	1,458,397	22%	1,367,492	30%	1,334,521	33.4%	46%
50. BORA ISLAND SOUVENIRS	4.	03/01 - 03/31	31		1,735,730		1,041,438	694,292	40%	405,435	343,722	17%	1,925,574	-10%	1,935,521	-10%			
51. NLEX MEGA STATION	5.	03/01 - 03/31	31	783	1,692,639	2,161	972,479	720,160	43%	361,715	348,079	3%	1,492,783	13%	1,095,702	54%	2,183,046	-22.4%	40%
52. CLARK PUREGOLD	6.	03/01 - 03/31	31		1,321,064		739,012	582,051	44%	287,083	251,440	14%	1,405,989	-6%	1,292,494	2%	1,666,122	-20.7%	55%
53. NLEX DRIVE&DINE	7.	03/01 - 03/31	31	655	1,232,829	1,882	732,053	500,775	41%	315,970	173,203	82%	1,220,954	1%	1,249,102	-1%			
54. FR PITX	8.	03/01 - 03/31	31	720	1,151,568	1,599	742,075	409,492	36%	222,854	262,042	-14%	1,110,449	4%	1,072,733	7%			

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk	Previous Wk	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
55. SUBIC FREEPORT	9.	03/01 - 03/31	31	447	1,105,700	2,473	668,204	437,495	40%	329,366	209,522	57%	1,326,997	-17%	868,059	27%	1,672,273	-33.8%	41%
56. CEBU PUEBLO VERDE	10.	03/01 - 03/31	31	495	970,689	1,960	573,083	397,605	41%	345,750	190,826	81%	396,579	145%	810,008	20%	1,099,024	-11.6%	36%
57. TRAVEL HUB BATANGAS	11.	03/01 - 03/31	31	483	534,527	1,106	338,370	196,157	37%	154,843	123,689	25%			426,529	25%			
CTS -11 %		OUTLETS Total:			15,381,331		9,195,940	6,185,390	40%	3,855,779	3,052,473	26%	11,968,119	29%	13,417,858	15%	11,942,419	28.7%	44%
ATHLEISURE																			
58. THE SHOPPES T3 LANDSIDE	1.	03/01 - 03/31	31	5,373	10,019,120	1,864	6,725,377	3,293,743	33%	2,383,134	2,356,143	1%	7,016,669	43%	10,789,975	-7%	6,590,164	52.0%	32%
59. T3 INTL SPACE5	2.	03/01 - 03/31	31	2,004	1,278,739	638	937,247	341,491	27%	266,086	309,344	-13%	1,403,542	-9%	890,738	44%	1,166,640	9.6%	54%
60. DFP FIESTAMALL	3.	03/01 - 03/30	23	84	261,501	3,113	184,590	76,910	29%	50,654	38,951	30%			199,227	31%			
61. DFP LUXEMALL	4.	03/01 - 03/30	23	51	149,285	2,927	105,589	43,695	29%	22,338	67,663	-66%			105,632	41%			
CTS -8 %		ATHLEISURE Total:			11,708,646		7,952,805	3,755,840	32%	2,722,212	2,772,102	-1%	8,420,211	39%	11,985,573	-2%	7,756,804	50.9%	36%
ECOMMERCE																			
62. SHOPEE	1.	03/01 - 03/29	25	959	857,750	894	427,120	430,629	50%	144,738	185,705	-22%	448,635	91%	910,627	-6%			
63. TIK-TOK	2.	03/01 - 03/29	25	12	6,254	521	4,167	2,086	33%	2,053	600	242%			8,566	-27%			
CTS -1 %		ECOMMERCE Total:			864,004		431,287	432,716	50%	146,791	186,305	-21%	448,635	93%	919,193	-6%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				141,741,233		67,860,764	73,880,468	52%	33,160,167	31,497,270	5%	119,272,556	19%	132,938,290	7%	75,960,998	86.5%	157%

RTRG AFFILIATES

RESTO - WENDY'S																				
1.	T3 BURGER- WENDY'S NAIA	1.	03/01 - 03/31	31	22,497	9,146,954	406	4,299,068	4,847,885	53%	2,139,983	2,055,795	4%	7,754,962	18%	8,016,227	14%			
2.	T3 BURGER- WENDY'S CLARK	2.	03/01 - 03/31	31	6,424	3,112,032	484	1,462,655	1,649,377	53%	737,923	668,381	10%	2,158,769	44%	3,185,476	-2%			
3.	T3 BURGER- WENDY'S BACOR	3.	03/01 - 03/31	31	7,797	2,944,786	377	1,384,049	1,560,736	53%	681,975	636,713	7%	3,182,835	-7%	2,687,253	10%			
4.	T3 BURGER- WENDY'S PITX	4.	03/01 - 03/31	31	8,997	2,396,080	266	1,126,158	1,269,922	53%	528,161	477,375	10%	3,396,990	-29%	2,404,760	0%			
5.	T3 BURGER- WENDY'S MEXICO	5.	03/01 - 03/31	31	3,870	2,128,122	549	1,000,217	1,127,904	53%	485,465	437,160	11%	1,935,087	10%	1,712,498	24%			
6.	T3 BURGER- WENDY'S YELLOW	6.	03/01 - 03/31	31	699	700,755	1,002	252,271	448,483	64%	150,576	139,491	7%	819,591	-14%	670,275	5%			
7.	T3 BURGER- WENDY'S PANCAK	7.	03/01 - 03/31	31	691	691,245	1,000	248,848	442,397	64%	151,500	177,926	-14%	927,504	-25%	590,644	17%			
CTS -73 %			RESTO - WENDY'S Total:					21,119,976		9,773,268	11,346,707	54%	4,875,587	4,592,844	6%	20,175,741	5%	19,267,137	10%	0%
MTR SALES																				
8.	PERFUMES AND COSMETICS	1.	03/01 - 03/31	31	960	2,900,585	3,021	1,588,034	1,312,550	45%	575,135	755,485	-23%	4,813,310	-40%	1,837,355	58%			
9.	POD2	2.	03/01 - 03/31	26	94	1,734,642	18,453	1,119,978	614,663	35%	847,697	291,775	190%	573,045	203%	1,038,077	67%	1,064,656	62.9%	68%

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	MAR 1-31, 2025									03/25-03/31 vs 03/18-03/24			MAR 1-31, 2024		FEB 1-28, 2025		MAR 1-31, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%		Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
RTRG AFFILIATES																			
MTR SALES																			
10. POD3	3.	03/01 - 03/31	31	702	1,500,206	2,137	1,247,554	252,651	17%	330,388	277,624	19%	1,750,984	-14%	1,743,474	-14%	6,661,103	-77.4%	58%
11. POD1	4.	03/01 - 03/31	31	152	919,905	6,052	665,098	254,806	28%	213,965	210,730	1%	2,915,890	-68%	1,104,194	-17%	9,003,011	-89.7%	49%
12. POD4	5.	03/01 - 03/31	31	312	593,633	1,902	360,497	233,136	39%	117,709	173,130	-32%	569,283	4%	714,616	-17%	778,471	-23.7%	56%
13. PLAYGROUND	6.	03/29 - 03/31	3	10	46,388	4,638	34,480	11,908	26%	46,388			1,402,357	-97%	1,053,575	-96%			
CTS -27 %		MTR SALES Total:			7,695,360		5,015,643	2,679,716	35%	2,131,283	1,708,745	24%	12,024,870	-36%	7,491,292	3%	17,507,241	-56.0%	54%
RTRG AFFILIATES TOTAL					28,815,336		14,788,912	14,026,423	49%	7,006,870	6,301,589	11%	32,200,612	-11%	26,758,429	8%	17,507,241	64.5%	184%
GRAND TOTAL:					170,556,569		82,649,677	87,906,892	49.0%	40,167,037	37,798,859	11%	151,473,168	13%	159,696,719	7%	93,468,240	82.4%	48%

CTS - Contribution to Sales
Incomplete Days or Period