

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Sep 2024 SEP 1-15, 2024								PREV WEEK COMPARISON 09/09-09/15 vs 09/02-09/08			Prev. Year - Sep 2023 SEP 1-15, 2023		Prev. Month - Aug 2024 AUG 1-15, 2024		Pre-Pandemic - Sep 2019 SEP 1-15, 2019		
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																		
FOOD, CONVENIENCE & GIFTING																		
1. WH SMITH NAIA T1 DEP	1.	09/01 - 09/15	15	7,986	4,112,452	514	1,568,669	2,543,782	62%	1,928,900	1,836,771	5%	4,671,800	-12%	4,888,551	-16%		
2. SPACE38 CSP2 T3	2.	09/01 - 09/15	15	2,558	2,503,156	978	1,009,589	1,493,567	60%	1,227,866	1,097,071	11%	1,821,884	37%	2,345,067	7%	1,915,432	30.6%
3. WH SMITH T3 INTL (S12)	3.	09/01 - 09/15	15	3,990	1,935,093	484	779,470	1,155,622	60%	877,991	891,983	-1%	2,244,932	-14%	2,748,770	-30%	1,141,060	69.5%
4. THE SHOPPES CSP1	4.	09/01 - 09/15	15	1,890	1,894,352	1,002	855,216	1,039,136	55%	859,986	874,193	-1%	1,946,476	-3%	2,243,076	-16%	2,989,922	-36.6%
5. AIRMALL T3 DOM	5.	09/01 - 09/15	15	1,915	1,629,406	850	551,618	1,077,787	66%	799,846	741,920	7%	1,655,620	-2%	1,914,955	-15%	1,553,703	4.8%
6. CSP PITX	6.	09/01 - 09/15	15	9,057	1,386,463	153	928,953	457,510	33%	662,341	623,086	6%	1,280,285	8%	1,390,737	0%		
7. WH SMITH CEBU T1 NRTH WIN	7.	09/01 - 09/15	15	2,667	643,500	241	211,522	431,977	67%	316,829	287,927	10%	580,623	11%	772,238	-17%		
8. WH SMITH CLARK IPD	8.	09/03 - 09/15	13	1,164	374,764	321	122,375	252,388	67%	208,517	166,247	25%						
9. WH SMITH NAIA T3 BUS GATE	9.	09/01 - 09/15	15	1,710	290,898	170	87,258	203,639	70%	149,188	125,670	18%	227,642	28%	328,250	-11%	138,533	109.9%
10. WH SMITH LAGUINDINGAN	10.	09/01 - 09/15	15	1,253	208,230	166	60,500	147,729	71%	100,520	95,920	4%	192,655	8%	259,200	-20%		
11. WH SMITH NAIA T3 (S32)	11.	09/01 - 09/15	15	610	199,197	326	80,005	119,192	60%	83,634	100,353	-16%	348,192	-43%	233,499	-15%		
12. WH SMITH BACOLOD	12.	09/01 - 09/15	15	895	194,126	216	67,744	126,381	65%	97,775	79,801	22%	250,490	-23%	220,914	-12%		
13. WH SMITH T4 -AM	13.	09/01 - 09/15	15	651	187,563	288	63,167	124,396	66%	101,035	74,677	35%	153,005	23%	270,365	-31%	755,778	-75.1%
14. AIRMALL ILOILO	14.	09/01 - 09/15	15	225	187,043	831	81,252	105,790	57%	86,671	59,602	45%			187,013	0%		
CTS -26 % FOOD, CONVENIENCE & GIFTING Total:					15,746,246		6,467,345	9,278,900	59%	7,501,101	7,055,224	6%	15,373,606	2%	17,802,638	-12%	8,494,429	85.3%
FRANCHISE STORES																		
15. 7-11 BORA TOUR CENTER	1.	09/01 - 09/15	15	10,762	2,137,570	198	1,303,918	833,652	39%	1,023,412	988,245	3%	1,963,703	9%	2,633,183	-19%	2,418,788	-11.6%
16. KRISPY KREME T3 DOM	2.	09/01 - 09/15	15	3,147	2,091,701	664	1,352,935	738,765	35%	1,020,882	896,908	13%	2,113,351	-1%	2,422,482	-14%	2,857,547	-26.8%
17. 7-11 PITX	3.	09/01 - 09/15	15	25,482	1,837,794	72	1,249,700	588,094	32%	914,009	789,677	15%	2,115,975	-13%	2,020,467	-9%	1,889,161	-2.7%
18. 7-11 MCIA	4.	09/01 - 09/15	15	15,385	1,718,989	111	1,065,773	653,215	38%	805,515	811,199	-0%	1,410,138	22%	2,216,671	-22%		
19. 7-11 BORA STATION 3	5.	09/01 - 09/15	15	7,607	1,381,298	181	856,404	524,893	38%	668,537	610,396	9%	1,182,724	17%	1,859,277	-26%	1,509,529	-8.4%
20. MINISO T3	6.	09/01 - 09/15	15	1,362	792,169	581	364,012	428,156	54%	367,722	364,215	0%	751,090	5%	705,460	12%	1,655,616	-52.1%
21. KRISPY KREME CSP2	7.	09/01 - 09/15	15	1,760	714,938	406	500,457	214,481	30%	314,162	346,670	-9%	380,598	88%	407,349	76%	698,055	2.4%
22. MINISO CEBU	8.	09/01 - 09/15	15	1,265	678,550	536	312,822	365,727	54%	310,451	319,933	-2%	645,125	5%	800,294	-15%		
23. MINISO DRIVE&DINE	9.	09/01 - 09/15	15	806	459,097	569	555,909	-96,812	-21%	212,061	159,903	32%	429,903	7%	481,802	-5%		
CTS -20 % FRANCHISE STORES Total:					11,812,110		7,561,934	4,250,175	36%	5,636,754	5,287,148	6%	10,992,610	7%	13,546,987	-13%	11,028,698	7.1%
BEAUTY, FASHION & ACCESSORIES																		
24. VS T3 DOM	1.	09/01 - 09/15	15	509	1,911,930	3,756	852,646	1,059,283	55%	977,550	788,880	23%	1,224,160	56%	1,607,770	19%	1,258,995	51.8%
25. CITY OF DREAMS	2.	09/01 - 09/15	15	380	1,782,808	4,691	798,971	983,836	55%	849,415	786,679	7%	1,087,348	64%	1,539,727	16%		
26. BBW T3 DOM	3.	09/01 - 09/15	15	807	1,681,120	2,083	689,358	991,761	59%	792,560	731,980	8%	1,016,130	65%	2,147,185	-22%	1,002,967	67.6%

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		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. VS T3 LANDSIDE	4.	09/01 - 09/15	15	329	1,174,560	3,570	522,800	651,759	55%	575,960	549,630	4%	1,442,910	-19%	1,116,820	5%	1,413,280	-16.8%	48%
28. THE RUNWAY T3 INTL (S6)	5.	09/01 - 09/15	15	663	997,839	1,505	502,049	495,789	50%	437,247	478,714	-8%	480,969	107%	1,180,789	-15%	359,632	177.4%	60%
29. BBW T3 LANDSIDE	6.	09/01 - 09/15	15	480	982,290	2,046	401,027	581,262	59%	471,010	427,920	10%	666,180	47%	1,297,445	-24%	1,071,725	-8.3%	52%
30. BEAUTY TO GO-T3 DOM	7.	09/01 - 09/15	15	170	665,209	3,912	311,493	353,715	53%	312,044	327,317	-4%	608,040	9%	870,452	-24%	483,809	37.4%	57%
31. MAC T3 DOM	8.	09/01 - 09/15	15	249	663,320	2,663	312,305	351,014	53%	330,350	295,820	11%	334,030	99%	431,605	54%	551,430	20.2%	55%
32. MAC T3 INTL	9.	09/01 - 09/15	15	134	294,010	2,194	136,598	157,411	54%	148,860	122,000	22%	175,625	67%	215,315	37%	430,960	-31.7%	55%
33. T3 INTL JO MALONE	10.	09/01 - 09/15	13	35	264,250	7,550	115,836	148,413	56%	166,800	88,150	89%	272,100	-3%	661,550	-60%	580,020	-54.4%	53%
34. T3 INTL KIEHLS	11.	09/01 - 09/15	15	60	252,725	4,212	158,058	94,666	37%	130,865	101,495	28%	93,310	171%	123,353	105%	664,658	-61.9%	47%
35. BEAUTY TO GO-KALIBO	12.	09/01 - 09/14	11	23	55,698	2,421	22,664	33,033	59%	16,239	34,659	-53%	156,359	-64%	77,135	-28%	813,711	-93.1%	60%
CTS -18 %	BEAUTY, FASHION & ACCESSORIES Total:				10,725,759		4,823,812	5,901,947	55%	5,208,900	4,733,244	10%	7,557,161	42%	11,269,146	-5%	8,631,188	24.2%	52%
RESTO																			
36. CAFE EXPRESS- T1	1.	09/01 - 09/15	15	7,918	3,499,834	442	1,154,945	2,344,889	67%	1,612,697	1,646,653	-2%	4,291,427	-18%	4,069,247	-14%	2,001,573	74.8%	67%
37. SUBWAY T1	2.	09/01 - 09/15	15	8,979	3,452,406	384	1,139,294	2,313,112	67%	1,572,612	1,617,193	-2%	3,731,369	-7%	4,269,139	-19%			
38. SUBWAY T3	3.	09/01 - 09/15	15	4,989	1,661,363	333	548,249	1,113,113	67%	775,472	772,619	0%			1,498,623	11%			
39. ILLY CAFE- ROCKWELL	4.	09/01 - 09/15	15	1,566	741,689	473	252,174	489,515	66%	332,300	331,519	0%	554,677	34%	673,476	10%	408,897	81.3%	66%
40. CAFE EXPRESS- T3 LOUNGE	5.	09/01 - 09/15	15	1,635	426,773	261	140,835	285,938	67%	211,789	194,139	9%	207,163	106%	404,814	5%	393,850	8.3%	67%
41. CAFE EXPRESS- T3 ARRV	6.	09/01 - 09/15	15	1,188	301,086	253	99,358	201,728	67%	141,200	134,498	4%	245,159	23%	282,843	6%	161,817	86.0%	67%
42. CAFE EXPRESS- T3 SPACE32	7.	09/01 - 09/15	15	817	274,676	336	90,643	184,033	67%	129,686	122,904	5%	177,831	54%	204,626	34%			
43. CAFE EXPRESS- KALIBO	8.	09/01 - 09/15	15	122	23,019	188	7,596	15,422	67%	11,046	10,722	3%	26,516	-13%	25,539	-10%			
CTS -17 %	RESTO Total:				10,380,849		3,433,097	6,947,752	67%	4,786,805	4,830,250	-0%	9,234,147	12%	11,428,312	-9%	2,966,139	249.9%	67%
ATHLEISURE																			
44. THE SHOPPES T3 LANDSIDE	1.	09/01 - 09/15	15	2,135	4,380,650	2,051	2,848,116	1,532,533	35%	2,091,617	2,070,209	1%	2,873,910	52%	4,082,116	7%	2,920,021	50.0%	31%
45. SPACE28 TRAVEL BUDDY T3	2.	09/01 - 09/15	15	394	1,260,689	3,199	759,283	501,405	40%	496,167	638,733	-22%	902,370	40%	952,185	32%	971,391	29.7%	36%
46. T3 INTL SPACE5	3.	09/01 - 09/15	15	1,308	785,575	600	577,679	207,895	26%	358,181	380,794	-5%	449,170	75%	720,405	9%	284,700	175.9%	65%
CTS -11 %	ATHLEISURE Total:				6,426,914		4,185,079	2,241,835	35%	2,945,965	3,089,736	-4%	4,225,451	52%	5,754,706	12%	4,176,112	53.8%	35%
OUTLETS																			
47. SLEX	1.	09/01 - 09/15	15	388	773,105	1,992	431,808	341,296	44%	401,122	293,245	36%	651,053	19%	665,697	16%	630,551	22.6%	42%
48. NLEX DRIVE&DINE	2.	09/01 - 09/15	15	335	648,466	1,935	367,087	281,379	43%	347,802	238,350	45%	385,313	68%	493,236	31%	568,367	14.0%	50%
49. NLEX BALAGTAS	3.	09/01 - 09/15	15	372	512,543	1,377	296,855	215,688	42%	276,748	196,555	40%	445,959	15%	721,152	-29%	621,931	-17.5%	45%
50. FR PITX	4.	09/01 - 09/15	15	316	477,766	1,511	275,613	202,153	42%	222,438	185,713	19%	564,517	-15%	665,563	-28%			

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX MEGA STATION	5.	09/01 - 09/15	15	270	477,267	1,767	284,384	192,882	40%	208,676	186,197	12%	341,456	40%	463,838	3%	890,672	-46.4%	44%
52. SUBIC FREEPORT	6.	09/01 - 09/15	15	189	460,638	2,437	257,638	202,999	44%	219,300	216,512	1%	321,618	43%	307,280	50%	676,790	-31.9%	43%
53. CLARK PUREGOLD	7.	09/01 - 09/15	15		420,684		229,126	191,558	46%	173,525	194,808	-10%	492,092	-15%	444,502	-5%	712,829	-40.9%	46%
54. BORACAY	8.	09/01 - 09/15	15	312	389,728	1,249	226,178	163,550	42%	180,126	182,288	-1%	402,783	-3%	489,071	-20%	1,257,312	-69.0%	45%
55. CEBU PUEBLO VERDE	9.	09/01 - 09/15	15	166	384,893	2,318	215,924	168,969	44%	199,590	144,443	38%	295,464	30%	405,338	-5%	375,834	2.4%	44%
CTS - 8 %	OUTLETS Total:				4,545,095		2,584,616	1,960,478	43%	2,229,329	1,838,114	21%	3,900,258	17%	4,655,680	-2%	5,734,290	-20.7%	45%
ECOMMERCE																			
56. SHOPEE	1.	09/02 - 09/14	12	305	266,651	874	113,983	152,667	57%	151,740	114,911	32%	150,680	77%	258,852	3%			
57. LAZADA	2.												97,130	-100%					
CTS - 0 %	ECOMMERCE Total:				266,651		113,983	152,667	57%	151,740	114,911	32%	247,810	8%	258,852	3%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				59,903,626		29,169,869	30,733,756	51%	28,460,596	26,948,630	5%	51,531,044	16%	64,716,323	-7%	41,030,858	45.9%	126%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																			
1. T3 BURGER- WENDY'S NAIA	1.	09/01 - 09/15	15	11,279	4,605,467	408	2,164,569	2,440,897	53%	2,099,368	2,160,250	-2%	3,281,033	40%	4,144,335	11%			
2. T3 BURGER- WENDY'S PITX	2.	09/01 - 09/15	15	5,417	1,624,036	299	763,297	860,739	53%	825,431	672,213	22%	1,697,065	-4%	1,810,701	-10%			
3. T3 BURGER- WENDY'S BACOR	3.	09/01 - 09/15	15	3,887	1,476,684	379	694,041	782,642	53%	747,698	596,296	25%	1,348,125	10%	1,756,233	-16%			
4. T3 BURGER- WENDY'S CLARK	4.	09/01 - 09/15	15	1,985	962,227	484	452,246	509,980	53%	470,576	440,392	6%			1,276,281	-25%			
5. T3 BURGER- WENDY'S MEXICO	5.	09/01 - 09/15	15	1,221	609,950	499	286,676	323,273	53%	291,499	232,462	25%	378,124	61%	652,845	-7%			
6. T3 BURGER- WENDY'S PANCAK	6.	09/01 - 09/15	15	267	263,938	988	95,017	168,920	64%	130,714	101,273	29%	243,341	8%	251,313	5%			
7. T3 BURGER- WENDY'S YELLOW	7.	09/01 - 09/15	15	230	204,342	888	73,563	130,779	64%	87,593	83,226	5%	189,366	8%	213,301	-4%			
CTS - 65 %	RESTO - WENDY'S Total:				9,746,647		4,529,413	5,217,234	54%	4,652,882	4,286,115	8%	7,137,057	37%	10,105,013	-4%	0		
MTR SALES																			
8. PERFUMES AND COSMETICS	1.	09/01 - 09/15	15	478	1,810,417	3,787	970,778	839,638	46%	883,900	818,762	7%	1,279,298	42%	2,391,619	-24%			
9. POD1	2.	09/01 - 09/15	15	220	831,420	3,779	471,437	359,983	43%	376,100	398,560	-5%	789,568	5%	1,496,090	-44%	4,365,548	-80.9%	82%
10. PLAYGROUND	3.	09/01 - 09/15	15	173	727,244	4,203	456,255	270,988	37%	304,894	369,451	-17%	753,092	-3%	747,357	-3%	746,617	-2.5%	44%
11. POD3	4.	09/01 - 09/15	15	239	643,344	2,691	344,911	298,432	46%	268,829	333,070	-19%	817,911	-21%	1,026,834	-37%	2,432,887	-73.5%	79%
12. PLUG AND PLAY	5.	09/01 - 09/15	15	144	339,853	2,360	188,668	151,184	44%	197,553	128,048	54%	312,693	9%	523,481	-35%	519,171	-34.5%	81%
13. POD2	6.	09/02 - 09/13	8	12	235,930	19,660	104,579	131,350	56%	68,240	167,690	-59%	610,290	-61%	356,130	-34%	2,319,214	-89.8%	72%
14. AVIATOR	7.	09/01 - 09/12	12	96	235,474	2,452	122,620	112,853	48%	88,905	119,095	-25%	305,976	-23%	297,939	-21%	506,360	-53.4%	90%

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
5. SWEETS AND STUFF	8.	09/01 - 09/15	15	424	200,555	473	110,989	89,565	45%	75,684	112,928	-32%	521,974	-62%	448,361	-55%			
6. POD4	9.	09/01 - 09/15	15	68	188,317	2,769	101,133	87,183	46%	101,179	82,569	22%	146,990	28%	586,000	-68%	295,375	-36.2%	
CTS -35 %	MTR SALES Total:				5,212,555		2,871,374	2,341,180	45%	2,365,284	2,530,173	-6%	5,537,793	-6%	7,873,813	-34%	11,185,174	-53.3%	
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			14,959,202		7,400,788	7,558,414	51%	7,018,166	6,816,289	2%	12,674,850	18%	17,978,826	-17%	11,185,174	33.7%	
GRAND TOTAL:				74,862,828		36,570,657	38,292,171	51.0%	35,478,763	33,764,919	2%	64,205,895	17%	82,695,150	-9%	52,216,032	43.3%	51%	