# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

**ATHLEI SURE** 

	BRAND	1	rrent Sales 2024-10/13/2024		vious Year 023-10/13/2023	Inc/Dec%
-		Qty.	Net	Qty.	Net	
	1-OUTRIGHT			   	+	
1	NIKE	241	407,584.00	273	460,366.50	-11%
2	ADIDAS	124			170,500.00	63%
3	TRAVEL BLUE	130		l	120,830.00	26%
4	USPA	32			79,586.00	65%
5	ANKER	56		12	36,500.00	254%
6	JANSPORT	99			0.00	
7	AUKEY	46		l	25,074.00	195%
8	STANLEY	23			0.00	
9	MARSHALL-TRI	3		0	0.00	
10	LUXOTTICA	2			0.00	
11	VERSACE	3		0	0.00	
12	JBL-TRI	11		!	0.00	
13	TENKI	21	13,529.00	0	0.00	
14	SWAROVSKI	1		0	0.00	
15	SONY-TRI	4	8,596.00	1	8,799.00	-2%
16	HERSCHEL	1	7,490.00	0	0.00	
17	APPLE-TRI	4	7,087.00	0	0.00	
18	MINISO	36			0.00	
19	BURBERRY	2	5,365.00	0	0.00	
20	CONVERSE	1		0	0.00	
21	SENNHEISER-TRI	1	2,699.00	0	0.00	
22	HYDROFLASK-O	1	2,690.00	0	0.00	
23	CASIO	1	1,620.00	0	0.00	
24	SPEEDO	1	799.00	0	0.00	
25	DESTINATION TRAVEL	1	400.00	12	12,920.00	-96%
26	MINISO-O	1	129.00	0	0.00	
27	BAYONGCIAGA	0	0.00	8	8,460.00	-100%
28	BITE BLOCK - C	0	0.00	2	540.00	-100%
29	EASTPAK-SL	0	0.00	1	2,990.00	-100%
30	GIFT BUSINESS	0	0.00	10	1,939.00	-100%
31	GIORGIO ARMANI	0	0.00	1	5,800.00	-100%
32	JBL	0	0.00	8	6,000.00	-100%
33	JUICY COUTURE	0	0.00	3	18,697.00	-100%
34	KIPLING-SL	0	0.00	1	9,600.00	-100%

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

ATHLEISURE

	BRAND		rrent Sales 024-10/13/2024		vious Year 023-10/13/2023	Inc/Dec%
-		Qty.	Net	Qty.	Net	
	1-OUTRIGHT			<del></del>	+	
35	LEXINGHAM	0	0.00	1	1,000.00	-100%
36	LOCAL SCARF	0	0.00	1	499.00	-100%
37	NON-MERCH	824	I		0.00	10070
38	PROMOTION CODE	7	0.00		0.00	
-	1-OUTRIGHT Total:	1,677			ㄴ <u> </u>	52%
	2-CONSIGNE	 				
1	MINISO	1,361	559,509.00	746	328,054.00	70%
2	FILIPINIANA	668	225,315.00	398	133,245.00	69%
3	WANDERSKYE	150	200,432.00	71	78,429.00	155%
4	SUNNIES STUDIOS-C	205	177,665.00	340	216,875.00	-18%
5	OAKLEY-C	63	172,935.00	55	152,075.00	13%
6	QUIKSILVER-C	52	147,180.00	49	94,940.00	55%
7	8A PERFORMANCE	111	138,659.00	100	118,360.00	17%
8	U-ELEMENT	45	138,175.00	16	39,704.00	248%
9	SUNNIES FACE	260	131,277.00	0	0.00	
10	PACSAFE-C	18	127,442.00	19	104,191.00	22%
11	LEGEND WALKER	7	101,983.00	0	0.00	
12	VERSACE-C	16	101,125.00	4	27,000.00	274%
13	HEYS	21	89,943.00	48	128,513.40	-30%
14	MOSSIMO-APP	111	89,125.00	76	95,840.00	-7%
15	ADIDAS PH-C	124	65,163.00	0	0.00	
16	KROOBERG	82	62,188.00	0	0.00	
17	CLINIQUE-C	20	57,025.00	2	6,000.00	850%
18	BURBERRY-C	9	48,880.00	0	0.00	
19	GUESS-C	11	48,678.00	13	62,474.00	-22%
20	NESTI DANTE-C	215	43,000.00	0	0.00	
21	BILLABONG	12	34,440.00	11	25,070.00	37%
22	YVES SAINT LAURENT-C	4	32,285.00	0	0.00	
23	BG BERLIN-C	4	30,460.00	0	0.00	
24	RALPH LAUREN-C	4	30,200.00	0	0.00	
25	HUGO BOSS-C	4	25,800.00	0	0.00	
26	ELIZABETH ARDEN-C	17	24,905.00	0	0.00	
27	IT LUGGAGE-C	3	22,230.00	7	61,483.00	-63%
28	BVLGARI-C	3	21,700.00	1	7,500.00	189%

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

ATHLEISURE

	BRAND	1	rrent Sales		vious Year	Inc/Dec%
-		Qty.	024-10/13/2024 Net	10/01/20 Qty.	023-10/13/2023 Net	
	2 CONCIONE				 	
 29	2-CONSIGNE CALVIN KLEIN-C	<u> </u>	21 000 00		0.000.00	134%
	ROXY-C	7	21,080.00	2	9,000.00	
30		i i	19,220.00	20	49,880.00	
31	CABINZERO	5	18,675.00		104,374.00	
32	GIORGIO ARMANI-C	3	18,550.00	1	5,950.00	211%
33	TRAVEL SENTRY-C	6	9,404.00	0	0.00	
34	CHLOE-C	1	9,300.00	0	0.00	
35	DAVIDOFF-C	2	8,200.00		0.00	000/
36	SMOOTH SKIES-C	8	7,492.00		44,072.00	-83%
37	SWAROVSKI-C	1	3,950.00		62,500.00	-93%
38	SONY-C	2	1,980.00	0	0.00	
39	LOCCITANE-C	1	1,900.00	0	0.00	
40	BEACH HUT-C	1	1,200.00	0	0.00	
41	MAGWAI	1	700.00	0	0.00	
42	ABERCROMBIE & FITCH-P	0	0.00	2	9,298.00	
43	ADIDAS PH-P	0	0.00	17	13,583.00	-100%
44	AGATHA RUIZ DE LA PRADA-P	0	0.00	7	9,233.00	
45	ANTONIO BANDERAS-P	0	0.00		2,369.00	-100%
46	AVIREX	0	0.00	2	2,396.00	-100%
47	AZZARO-P	0	0.00	2	7,158.00	-100%
48	BENETTON-P	0	0.00	8	15,032.00	-100%
49	CACHAREL-P	0	0.00	2	8,258.00	-100%
50	CLINIQUE-P	0	0.00	1	5,569.00	-100%
51	GUY LAROCHE PARIS-P	0	0.00	1	2,269.00	-100%
52	HAWK-C	0	0.00	8	11,256.50	-100%
53	HOLLISTER-P	0	0.00	1	2,419.00	-100%
54	HUF	0	0.00	2	4,496.00	-100%
55	HYDRAPAK	0	0.00	21	8,249.00	-100%
56	ILLEST	0	0.00	17	27,366.00	-100%
57	ISLAND SOUVENIRS	0	0.00	170	60,124.50	-100%
58	JEAN PAUL GAULTIER-P	0	0.00	1	7,619.00	-100%
59	JOVAN-P	0	0.00	2	1,778.00	-100%
60	MACBETH	0	0.00	88	35,183.00	-100%
61	MARC JACOBS-C	0	0.00	1	8,200.00	-100%
62	MOSSIMO-FW	0	0.00	27	16,863.00	

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

**ATHLEI SURE** 

BRAND		ent Sales 4-10/13/2024	Previous Year 10/01/2023-10/13/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2 CONCIONE			· + -		
2-CONSIGNE		0.00	1	7 020 00	1000/
PACO RABANNE-P	0	0.00	1	7,039.00	-100%
PILI ANI-C	4;	0.00	3	1,050.00	-100%
RALPH LAUREN-P	0	0.00	1	8,719.00	-100%
SANTA CRUZ-C	0	0.00	3	6,465.00	-100%
SHAKIRA-P	0	0.00	6	7,914.00	-100%
S SUNGLASS HAVEN	0	0.00	10	172,800.00	-100%
THE NORTH FACE	0	0.00	33	136,550.00	-100%
O TOMS-C	0;	0.00	12	41,776.00	-100%
2-CONSIGNE Total:	3,646	3,069,370.00	2,499	2,596,561.40	18%
ATHLEISURE TOTALS:	5,323	4,550,168.00	3,553	3,566,661.90	27%
 			] 	 	
	1	1	 	 	
i		i	; 	I I	
	 	1	[	 	
	i	i I	i I	 	
	1	1	 	 	
İ		i	i I		
	1	!	 	 	
	1		1	 	
İ	i	i I	į į	1	
	1	!	 	 	
				,   	
	į	i I	i I	I I	
	 	1	1	 	
1	i	i	! !	1	
	 	1	 	 	
	 	1	 	 	
	İ	į	į	 	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### BEAUTY, FASHION & ACCESSORIES

-	BRAND		rent Sales	Prev	vious Year	Inc/Dec%
-		Qty.	024-10/13/2024 Net	Qty.	023-10/13/2023 Net	
	1 OUTDICUT			<del>-</del>		
_	1-OUTRIGHT		0.710.715.00	2.007	2 (20 205 00	20/
1	VICTORIA'S SECRET	3,026	2,719,715.00	3,886	2,638,295.00	3%
2	BATH & BODY WORKS	6,718	2,501,910.00	5,403	2,048,050.00	22%
3	MAC	427	712,562.50	486	699,150.00	1%
4	TRAVEL BLUE	196	278,410.00	193	270,650.00	2%
5	JO MALONE	41	260,715.00	83	520,650.00	-49%
6	NIKE	106	219,825.00	0	0.00	
7	VERSACE	27	192,510.00	20	159,520.00	20%
8	ANKER	81	157,345.00	0	0.00	
9	USPA	21	141,279.00	25	156,575.00	-9%
10	CALVIN KLEIN	21	119,755.00	25	145,900.00	-17%
11	RALPH LAUREN	11	91,800.00	2	14,150.00	548%
12	KIEHL'S	33	90,657.50	50	160,180.00	-43%
13	BVLGARI	8	89,100.00	7	55,500.00	60%
14	CLINIQUE	28	88,650.00	45	147,500.00	-39%
15	BURBERRY	18	83,755.00	17	58,570.00	43%
16	NESTI DANTE	360	82,483.00	0	0.00	
17	GIORGIO ARMANI	10	71,735.00	20	97,800.00	-26%
18	APPLE	6	60,794.00	0	0.00	
19	ADIDAS-B4U	117	60,467.00	13	9,360.00	546%
20	AUKEY	32	58,188.00	0	0.00	
21	YVES SAINT LAURENT	5	47,750.00	10	88,550.00	-46%
22	HUGO BOSS	9	41,480.00	10	32,800.00	26%
23	DAVIDOFF	9	40,820.00	2	9,600.00	325%
24	HERMES	3	37,500.00	1	6,000.00	525%
25	JBL	11	35,473.00	1 !	9,955.00	256%
26	CHLOE	3	30,075.00	3	0.00	
27	LEXINGHAM	24	29,220.00	28	28,360.00	3%
28	ELIZABETH ARDEN	15	25,245.00	0	0.00	
29	CADBURY	59	20,650.00	0 !	0.00	
30	ALL CHOCOLATES	5	20,000.00	0	0.00	
31	ADIDAS	16	19,800.00	1	6,500.00	204%
32	LOCCITANE	7	19,400.00	10	26,300.00	-26%
33	MARC JACOBS	3	17,500.00	5 !	40,500.00	-56%
34	STANLEY	7	17,300.00	0	0.00	-50 /0
JŦ	STAINLET		17,207.00	0 1	0.00	
_		<u> </u>	į	i	!	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### BEAUTY, FASHION & ACCESSORIES

BRAND		ent Sales 24-10/13/2024	Previous Year 10/01/2023-10/13/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT		Ï	i I	 	
35 TOBLERONE	24	16,095.00	15	5,500.00	192%
36 DELSEY	1	15,990.00	0	0.00	
37 FERRERO ROCHER	10	15,000.00	4	5,960.00	151%
38 BEACH HUT	11	13,200.00	1	1,400.00	842%
39 MOSCHINO	2	12,400.00	4	29,800.00	-58%
40 GUCCI	1	11,800.00	0	0.00	
41 OGON	2	10,000.00	1	4,000.00	150%
42 JOHNNIE WALKER	3	9,670.00	3	8,070.00	19%
43 BELKIN	4	7,700.00	0	0.00	
44 ANESSA	2	4,800.00	0	0.00	
45 MARS	7	4,400.00	0	0.00	
46 NESTLE	14	4,200.00	0	0.00	
47 JAGERMEISTER	1	3,600.00	0	0.00	
48 SONY	2	2,989.00	0	0.00	
49 MAGWAI	4	2,800.00	5	3,500.00	-20%
50 SOL DE JANEIRO	1	2,700.00	0	0.00	
51 CHIVAS	1	2,690.00	1	2,690.00	0%
52 MINISO-O	10	2,590.00	6	4,154.00	-37%
53 JANSPORT	3	2,490.00	0	0.00	
54 YELLOW TAIL	2	2,400.00	2	2,400.00	0%
<sup>55</sup> C&H	6	1,800.00	17	5,100.00	-64%
56 GENERIC	328	1,200.00	541	43,950.00	-97%
<sup>57</sup> HERSHEY'S	1	1,000.00	13	17,800.00	-94%
58 KISSNY	1	450.00	8	5,000.00	-91%
<sup>59</sup> ALOHA	0	0.00	9	9,900.00	-100%
60 BE RELAX	0	0.00	13	37,800.00	-100%
61 BFY TESTER	0	0.00	1	0.00	
62 BRIC'S	0	0.00	1	0.00	
63 CHANEL	0	0.00	251	135,800.00	-100%
64 FOSSIL	0	0.00	1	9,660.00	-100%
65 HENNESSY	0	0.00	2	9,980.00	-100%
66 JUICY COUTURE	0	0.00	2	17,698.00	-100%
67 KIPLING	0	0.00	1	0.00	
68 L'OREAL	0	0.00	1	1,150.00	-100%
			1	 	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### BEAUTY, FASHION & ACCESSORIES

BRAND		ent Sales 24-10/13/2024	Previous Year 10/01/2023-10/13/2023		Inc/Dec%	
	Qty.	Net	Qty.	Net		
1-OUTRIGHT						
LACOSTE	0	0.00	1	7,200.00	-100%	
LOQI	0	0.00	1	900.00	-100%	
MAC & JML TESTER	0	0.00	23	0.00		
NON-MERCH	385	0.00	155	0.00		
PAPER/PLASTIC BAGS	1	0.00	16	0.00		
PATRON	0	0.00	1	5,390.00	-100%	
PILI ANI	0	0.00	2	800.00	-100%	
PROMOCODE	85	0.00	0	0.00		
SBS	0	0.00	2	2,800.00	-100%	
SWAROVSKI	0	0.00	4	45,190.00	-100%	
TD FRANCE	0	0.00	3	4,800.00	-100%	
VS PAPER BAGS	664	0.00	27	0.00		
VS-TESTER	0	0.00	45	0.00		
1-OUTRIGHT Total:	13,039	8,635,802.00	11,529	7,858,807.00	9%	
2-CONSIGNE		 	 	 		
SUNNIES STUDIOS	246	211,385.00	0	0.00		
HEYS	16	117,164.00	0	0.00		
FILIPINIANA	90	38,800.00	0	0.00		
WANDERSKYE	22	35,288.00	0	0.00		
MINISO	57	10,513.00	0	0.00		
USPA-C	0	0.00	4	27,096.00	-100%	
2-CONSIGNE Total:	431	413,150.00	4	27,096.00	1424%	
BEAUTY, FASHION & ACCESSORIES	13,470	9,048,952.00	11,533	7,885,903.00	14%	
		; ; ;	 	 		
		į	į	 		
		i	; ! !	! !		
		İ	j I	 		

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### FOOD, CONVENIENCE & GIFTING

_	BRAND	1	rrent Sales 024-10/13/2024	Pre	vious Year 023-10/13/2023	Inc/Dec%
-		Qty.	Net	Qty.	Net	
	1-OUTRIGHT	<del>-</del> +			-	
_ 1	GOLDILOCKS OUTRIGHT	11,784	1,869,967.43	21,915	3,032,190.71	-38%
2	TRAVEL BLUE	762	1,053,160.00		1,776,768.50	
3	PASALUBONG PACK	292	798,575.00		893,710.00	
4	PREMIER	8,339	655,582.57		557,192.77	
5	ALL CHOCOLATES FUNSIZE	126	441,000.00		435,200.00	
6	TOBLERONE	798	389,065.00		340,765.00	
7	MARS	1,389	348,787.00		454,700.00	
8	HERSHEY'S	697	240,976.00		235,777.00	
9	EVIAN	1,083	232,600.00		555,250.00	
10	LEXINGHAM	136	216,095.00		121,380.00	
11	RED RIBBON	2,120	191,300.00		0.00	
12	MENTOS	1,467	155,160.00		131,300.00	18%
13	CANDY CORNER	751	139,815.00		182,590.00	
14	COCA COLA	1,443	137,715.00		372,730.00	
15	NESTLE	772	130,660.00		32,790.00	
16	POCARI	868	126,550.00		138,240.00	
17	FRITO LAY	891	125,660.00		185,977.00	
18	GATORADE	1,078	105,780.00		224,780.00	
19	WILKINS	1,090	101,188.57		545,965.43	
20	TROLLI	444	94,640.00	333	38,780.00	144%
21	MICHELLE'S OUTRIGHT	464	93,756.00	253	46,950.00	99%
22	CADBURY	386	88,770.00		97,090.00	-8%
23	PITX PURIFIED WATER	3,441	85,985.54	2,148	53,690.00	60%
24	SAN MIGUEL	627	84,090.00	1,388	173,370.00	-51%
25	JACK & JILL	918	83,208.00	1,673	130,448.00	-36%
26	PRINGLES	402	82,075.00	784	170,990.00	-52%
27	COOL & CLEAN	738	73,260.00	928	92,800.00	
28	JOHNNIE WALKER	24	72,200.00	38	116,800.00	
29	SANICARE	814	70,005.00	602	57,930.00	
30	SKETCHBOOKS	60	68,940.00		4,600.00	
31	FERRERO ROCHER	117	65,655.00		135,350.00	
32	FLAMINGO	299	60,200.00		101,050.00	
33	HARIBO	427	59,370.00	559	82,240.00	-27%
34	CHEETOS	198	57,015.00		74,810.00	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### FOOD, CONVENIENCE & GIFTING

BRAND		ent Sales 24-10/13/2024		vious Year 123-10/13/2023	Inc/Dec%
	Oty.	Net	Qty.	Net	
1-OUTRIGHT	=9+-		+=		
35 KATINKO	329	55,540.00	0	0.00	
36 SMART C	557	53,620.00	332	33,200.00	61%
37 DOUBLEMINT	1,619	51,490.00	1,333	38,515.00	33%
38 MOGU MOGU	513	49,880.00	1,223	120,740.00	-58%
39 VICTORIA'S SECRET	50	43,660.00	0	0.00	3373
40 GIFT BUSINESS	580	41,537.00	184	36,008.00	15%
41 GROOVY	253	40,210.00	82	18,920.00	112%
42 TIC TAC	671	38,550.00	859	45,970.00	-16%
43 REDBULL	215	34,400.00	269	43,040.00	-20%
44 LOTTE	187	31,710.00	51	21,050.00	50%
45 KINDER JOY	463	31,580.00	562	51,640.00	-38%
46 VITA COCO	308	30,800.00	403	39,875.00	-22%
47 MARLBORO	86	30,100.00	746	261,100.00	-88%
48 POCKY	268	28,040.00	234	31,920.00	-12%
49 FISHERMAN'S FRIEND	228	27,120.00	362	45,720.00	-40%
50 ROYAL	453	27,075.00	278	22,450.00	20%
51 SPRITE	341	25,850.00	542	49,620.00	-47%
52 NONGSHIM	131	25,550.00	223	41,810.00	-38%
53 ICE BREAKER	141	25,200.00	238	44,250.00	-43%
54 STARBUCKS	104	24,610.00	0	0.00	
55 VOLVIC	164	24,180.00	0	0.00	
56 GLENLIVET	6	24,000.00	0	0.00	
57 LEMON DOU	160	23,940.00	348	52,140.00	-54%
58 NUTELLA	70	23,800.00	0	0.00	
59 OISHI	325	23,308.00	230	17,788.00	31%
60 BATH & BODY WORKS	40	22,850.00	1	350.00	6428%
61 FRUITELLA	238	22,500.00	177	14,160.00	58%
62 KINDER BUENO	199	21,552.00	292	33,920.00	-36%
63 RUFFLES	86	20,690.00	162	44,096.00	-53%
64 CHIPS AHOY	169	20,155.00	129	14,035.00	43%
65 MERBA	120	19,825.00	46	9,575.00	107%
66 7D	75	19,800.00	0	0.00	
67 ZAINI	73	19,500.00	0	0.00	
68 GENERIC MERCHANDISE	63	18,400.00	28	7,000.00	162%
			1		

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### FOOD, CONVENIENCE & GIFTING

70 L 71 S 72 F 73 ( 74 ( 75 L 76 F	1-OUTRIGHT BROWNIES UNLIMITED LOACKER	Oty	Net	Oty.	Net	
70 L 71 S 72 F 73 ( 74 ( 75 L 76 F	BROWNIES UNLIMITED	54	į	i		
70 L 71 S 72 F 73 ( 74 ( 75 L 76 F		54	į.	1	1 1	
71 S 72 F 73 ( 74 ( 75 L 76 F	LOACKER	1 01	17,800.00	0	0.00	
72 F 73 ( 74 ( 75 L 76 F		183	17,718.00	172	29,500.00	-39%
73 ( 74 ( 75 L 76 F	SKITTLES	184	16,300.00	258	24,720.00	-34%
74 <b>(</b> 75 <b>L</b> 76 <b>F</b>	PEANUT KISSES	36	16,200.00	0	0.00	
75 L	C&H	67	15,850.00	100	23,110.00	-31%
76 <b>F</b>	GLENFIDDICH	2	15,000.00	1	6,000.00	150%
	LINDT	41	14,500.00	0	0.00	
77 <b>E</b>	REBISCO	25	13,330.00	68	35,220.00	-62%
	BEACH HUT	19	12,900.00	31	19,050.00	-32%
78 <b>E</b>	BAILEYS	8	12,500.00	0	0.00	
79 ]	ГҮ	24	12,280.00	0	0.00	
80 J	IIM BEAM	6	12,000.00	2	4,000.00	200%
81 <b>F</b>	ROSAL	62	11,950.00	0	0.00	
82 \	WHITEFLOWER	67	11,750.00	0	0.00	
83	SISTER	112	11,200.00	205	20,500.00	-45%
84 <b>E</b>	EMY'S	30	10,500.00	0	0.00	
85 <b> </b>	VC	41	10,250.00	0	0.00	
86 (	CEBU DRIED MANGOES-O	15	9,550.00	0	0.00	
87	SABROSO	6	9,000.00	0	0.00	
88	SMARTFOOD	38	8,875.00	52	9,700.00	-8%
89	MONDE	182	8,400.00	134	6,685.71	25%
90 F	HAPPY HEARTS-O	19	8,381.00	0	0.00	
91 <b> </b>	HENNESSY	1	8,000.00	3	13,500.00	-40%
92 F	FUNDADOR	8	7,500.00	5	6,600.00	13%
93	NESTI DANTE	25	7,450.00	0	0.00	
94 F	REMY MARTIN	1	7,300.00	1	3,200.00	128%
95 <b> </b>	HARDYS	8	6,900.00	2	2,200.00	213%
96 <b>k</b>	KIRKLAND	3	6,600.00	0	0.00	
97 (	OFF	22	6,600.00	20	5,740.00	14%
98 E	BACARDI	4	6,300.00	1	1,000.00	530%
99 E	BELGIAN	14	6,300.00	0	0.00	
100 \	YELLOW TAIL	7	6,300.00	5	4,320.00	45%
101 [	DINGDONG	126	6,250.00	190	9,500.00	-34%
102	NISSIN	99	6,210.00	361	23,560.00	-73%

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

## FOOD, CONVENIENCE & GIFTING

BRAND		urrent Sales 2024-10/13/2024	1	vious Year 023-10/13/2023	Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT	   	<del>-</del>	   	+	
103 HOMI	59	5,900.00	0	0.00	
104 JINRO	29			8,800.00	
105 LCTI	25		l	0.00	
106 ALFONSO	4			8,800.00	
107 PERRIER WATER	35		l	19,800.00	
108 ABSOLUT	3		1	1,050.00	
109 HAITAI	28		l	0.00	
110 STREPSILS	28			74,190.00	
111 ALOHA	7		l	31,250.00	
112 JOSE CUERVO	2			2,000.00	
113 M.Y. SAN	72		l	0.00	
114 MEIJI MACADEMIA	14			0.00	
115 HAVAIANAS	4		0	0.00	
116 FOX'S	28			400.00	
117 E-VIPO	79		l	10,850.00	
118 SHAMROCK	20			0.00	
119 CHUPA CHUPS	33		l	6,200.00	
120 JACK DANIELS	1		!	19,200.00	
121 GOYA	68		l	17,131.43	
122 FIBISCO	35		!	21,910.00	
123 CHIVAS REGAL	1	3,000.00	4	12,000.00	-75%
124 CROCO	20	3,000.00	0	0.00	
125 EFFICASCENT	22	2,950.00	50	6,350.00	-53%
126 FLORBU	22	2,640.00	0	0.00	
127 HAPPY	26	2,600.00	0	0.00	
128 BC NEW YORKERS	10	2,500.00	0	0.00	
129 PAPER MACHE	2	2,500.00	0	0.00	
130 ADG	6		0	0.00	
131 WANG	12	2,400.00	2	400.00	500%
132 GREAT TASTE	46			13,650.00	-83%
133 ES	4	1,840.00	0	0.00	
134 GENERIC	12	1,800.00	0	0.00	
135 GILLET	11	1,650.00	16	2,400.00	-31%
136 LAMPEIN	11			2,550.00	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

## FOOD, CONVENIENCE & GIFTING

BRAND		urrent Sales 2024-10/13/2024	l .	vious Year 023-10/13/2023	Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT		<del>-</del>	   	+	
137 CASINO	± 22	1,645.00	60	4,265.00	-61%
138 GROWERS	15		1	33,100.00	
139 VASELINE	5		l	325.00	
140 HAWAIIAN HOST	2		!	27,300.00	
141 ANOMEO	3		0	0.00	
142 BIODERM	13			2,000.00	
143 GREEN CROSS	17		l	17,660.00	
144 SMIRNOFF	1			1,200.00	
145 OKAMOTO	9		0	0.00	
146 CHIQUILIN	11		0	0.00	
147 DESTINATION TRAVEL	. 1		l	2,300.00	
148 LISTERINE	6			10,260.00	
149 MONIE GOLD	34		l	0.00	
150 YANYAN	9			3,700.00	
151 GRANNY GOOSE	10	1,000.00	l	1,360.00	
152 WOOD	1	1,000.00	0	0.00	
153 DOVE	. 4	930.00	1	150.00	520%
154 MONIEGOLD BANGKOK	7	930.00	62	9,300.00	-90%
155 MINISO	2	900.00	0	0.00	
156 CALBEE	10	800.00	83	6,456.00	-87%
157 LOQI	¦ 1	800.00	9	7,600.00	-89%
158 VANDEN	<u> </u>	800.00	0	0.00	
159 MICHELLES OUTRIGHT	3	750.00	0	0.00	
160 MILKY WAY	<u> </u>	700.00	0	0.00	
161 CANADA DRY	4	600.00	35	5,250.00	-88%
162 OMEGA	3	600.00	16	3,200.00	-81%
163 THE GADGET SHOP	¦ 1	600.00	0	0.00	
164 VICKS	. 4	600.00	120	20,270.00	-97%
165 VSF	3	540.00	0	0.00	
166 VOORTMAN	3	480.00	3	900.00	-46%
167 MONIEGOLD	15	450.00	1	150.00	200%
168 MANZANILLA	4	400.00	6	600.00	-33%
169 FILIPINIANA-O	1	380.00	4	1,650.00	-76%
170 METHYL	3	360.00	1	120.00	200%

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

## FOOD, CONVENIENCE & GIFTING

BRAND		urrent Sales 2024-10/13/2024	Previous Year 10/01/2023-10/13/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT		<del> </del>	   	+	
171 DUREX	<u>†</u> 1	300.00	10	2,950.00	-89%
172 PAMPERS	2	<u> </u>	2	300.00	
173 REXONA	. 1	l	18	5,640.00	
174 COCON	2	240.00		0.00	
175 CLOUD 9	4	200.00	88	3,855.00	-94%
176 DELFI	2	200.00	27	2,500.00	-92%
177 MANTYX	1	200.00	0	0.00	
178 NERDS	2	200.00	0	0.00	
179 MIGHTY BOND	1	170.00	14	2,260.00	-92%
180 BRONCHO	2	160.00	18	1,440.00	-88%
181 BOY BAWANG OUTRIGHT	1	120.00	117	10,560.00	-98%
182 FIT BAR	2	24.00	32	2,800.00	-99%
183 ALFONSOS	0	0.00	3	300.00	-100%
184 BARONI	0	0.00	5	1,250.00	-100%
185 BAYONGCIAGA	0	0.00	2	2,695.00	-100%
186 BERYLS	0	0.00	12	2,000.00	-100%
187 BUNDLE	60	0.00	0	0.00	
188 BUNDLE PROMO	454	0.00	0	0.00	
189 CABEAU	0	0.00	2	2,395.00	-100%
190 COMBOS	0	0.00	33	12,876.00	-100%
191 CRICKET	0	0.00	80	4,000.00	-100%
192 DELICO	0	0.00	18	7,200.00	-100%
193 DON PAPA	0	0.00	1	3,000.00	-100%
194 DORITOS	0	0.00	43	3,296.00	-100%
195 DR HWELWAY	0	0.00	4	480.00	-100%
196 ECO BAG	0	0.00	33	8,250.00	-100%
197 ESKINOL	0	0.00	1	125.00	-100%
198 EVAN WILLIAMS	0	0.00	1	200.00	-100%
199 GO TRAVEL	0	0.00	1	390.00	-100%
200 GREY GOOSE	0	0.00	1	4,500.00	-100%
201 GUMMI POP	0	0.00	5	1,000.00	-100%
202 JELLY BEAN	0	0.00	1	600.00	-100%
203 KETTLE KORN	0	0.00	115	11,500.00	-100%
204 LOCAL SCARF	0	0.00	5	4,019.00	-100%
		1 	'   	 	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

## FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 10/01/2024-10/13/2024		Previous Year 10/01/2023-10/13/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT			<del>-</del>	+	
205 MARIANI	. 0	0.00	63	9,570.00	-100%
206 MASSIMO	0	0.00	15	2,250.00	
207 MASTER	0		1	275.00	
208 MAUNA LOA	0	0.00	17	8,500.00	
209 MEGASCENT	0	0.00	5	1,250.00	
210 MEIJI	0	0.00	5	1,250.00	
211 MIKE AND IKE	0	0.00	2	300.00	-100%
212 MINISO-O	0	0.00	1	450.00	-100%
213 MISHMASH	0	0.00	1	750.00	-100%
214 MODESS	0	0.00	8	1,200.00	-100%
215 MONIEGOLD OUTRIGHT	0	0.00	1	150.00	-100%
216 NON-MERCH	8,179	0.00	1,198	195.00	-100%
217 OREO	0	0.00	2	400.00	-100%
218 PAPER/PLASTIC BAGS	0	0.00	318	15.00	-100%
219 PATRICK	0	0.00	1	250.00	-100%
220 PENFOLDS	0	0.00	2	7,080.00	-100%
221 PEPSI	0	0.00	50	3,500.00	-100%
222 PIK-A-PIKEL	0	0.00	2	600.00	-100%
223 PIKNIK	0	0.00	2	310.00	-100%
224 PLASTIC/PAPER BAG	5	0.00	0	0.00	
225 PONDS	0	0.00	4	990.00	-100%
226 RHEA ACEITE	0	0.00	3	300.00	-100%
227 RICOLA	0	0.00	39	5,850.00	-100%
228 RONDOLETTI	0	0.00	6	1,680.00	-100%
229 SBS	0	0.00	2	3,060.00	-100%
230 SNACK BOX	0	0.00	9	2,150.00	-100%
231 STORCK	0	0.00	2	600.00	-100%
232 TANGQUERAY	0	0.00	2	4,100.00	-100%
233 THATS FRUTEE	0	0.00	2	800.00	-100%
234 TIFFANY	0	0.00	55	8,350.00	-100%
235 TIGER	0	0.00	6	240.00	-100%
236 VIEIRA	0	0.00	14	1,400.00	-100%
237 WHSMITH	492	0.00	1	0.00	
238 WHSMITH BAGS	5,057	0.00	3,351	1,000.00	-100%
	: 		 	' 	

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

## FOOD, CONVENIENCE & GIFTING

BRAND		urrent Sales 2024-10/13/2024	l .	Previous Year 10/01/2023-10/13/2023	
	Qty.	Net	Qty.	Net	
1-OUTRIGHT		<del> </del>	   	+	
239 WILSON	0	0.00	1	700.00	-100%
240 WITORS	0	 	76	10,395.00	
241 WOLF BLASS	. 0	l	l	5,700.00	
1-OUTRIGHT T	otal: 71,345	<u>_</u>	. – – – – – –	13,587,240.55	
		 			2070
2-CONSIGNE	1	 	 		
1 LCTI	6,351	780,385.00	6,138	763,790.00	2%
<sup>2</sup> MUHLACH	1,147	566,250.00	957	429,000.00	31%
3 ISLAND SOUVENIRS	1,645	548,479.25	1,050	312,680.25	75%
4 EMY'S-C	784	196,500.00	800	151,330.00	29%
5 7D CONSIGN	631	190,875.00	949	245,410.00	-22%
6 CEBU LUCKY	579	141,830.00	515	108,670.00	30%
7 FILIPINIANA	438	126,960.00	1,111	277,929.00	-54%
8 7D PASPACK	44	121,375.00	182	342,040.00	-64%
9 JOANNA	438	98,390.00	373	81,190.00	21%
10 BONG BONG'S CONSIGN	526	91,235.00	1,021	162,635.00	-43%
11 BAHAGHARI	360	82,800.00	328	69,560.00	19%
12 ES	220	80,935.00	177	56,050.00	44%
13 ADG	271	69,505.00	371	91,095.00	-23%
14 ABE KENI	221	65,615.00	352	85,930.00	-23%
15 LOLA NUTTYS	215	59,450.00	0	0.00	
16 CEBU BRAND CONSIGN	116	56,700.00	353	117,500.00	-51%
17 MARKYS	245	47,340.00	209	32,870.00	44%
18 BLEEVES	36	43,200.00	79	94,800.00	-54%
19 JOVYS	132	41,050.00	525	133,110.00	-69%
20 MARISSA	246	39,200.00	515	73,340.00	-46%
21 CEBU DRIED MANGOES	87	38,000.00	150	82,600.00	-53%
22 QUICKMELT	55	34,650.00	0	0.00	
23 MAGICMELT	378	1		76,840.00	-56%
24 HEYS	7	32,199.00	0	0.00	
25 AIZA'S	93	1		43,185.00	-30%
26 AZATRI	70	I	0	0.00	
27 CHOWEE	101	I		0.00	
28 LA2PU	76	I .	l	16,300.00	10%
29 PHIL BRAND CONSIGN	55	1			

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

## FOOD, CONVENIENCE & GIFTING

	BRAND	Current Sales 10/01/2024-10/13/2024		Previous Year 10/01/2023-10/13/2023		Inc/Dec%
-		Qty.	Net	Qty.	Net	
	2-CONSIGNE	<del>-</del> +- 			ا	
_ 30	ILOCOS CHICHACORN	60	17,330.00	82	19,060.00	-9%
31	SHIENAS	85	16,740.00	0	0.00	
32	EDNA'S	105	16,320.00	372	54,840.00	-70%
33	G`S DELIGHT	48	12,960.00	151	29,400.00	
34	CHOCOVRON	86	12,710.00	103	14,330.00	
35	CEBU BRAND	30	10,500.00	42	10,920.00	-3%
36	SD	58	10,400.00	110	17,315.00	
37	ADORA	51	9,900.00	51	9,370.00	5%
38	THE RAINS	19	7,980.00	8	2,240.00	
39	LOUISE	65	7,800.00	0	0.00	
40	MBD	16	7,500.00	72	20,230.00	-62%
41	CACAO	19	7,200.00	0	0.00	
42	JACOBINA	32	6,880.00	31	5,760.00	19%
43	JUAN CALAMANSI	16	6,440.00	20	6,000.00	7%
44	ZUMIGUI-C	24	5,990.00	59	14,670.00	-59%
45	CHRISTINE	43	5,940.00	175	21,590.00	-72%
46	BEA'S	34	5,440.00	65	6,670.00	-18%
47	CEBU DRIED	29	5,270.00	15	2,370.00	122%
48	RK	18	4,590.00	0	0.00	
49	CREAMBAR	22	4,500.00	100	17,960.00	-74%
50	COCO-C	22	4,400.00	116	19,720.00	-77%
51	ERENETA MANALOTO	7	2,940.00	0	0.00	
52	WOW MANI CONSIGN	6	2,355.00	16	4,850.00	-51%
53	PIK-A-PIKEL	3	1,110.00	10	4,320.00	-74%
54	SNACKERS	4	840.00	0	0.00	
55	MONDRAGON	2	750.00	0	0.00	
56	DELFAS	1	630.00	12	5,350.00	-88%
57	OH NUTS	1	500.00	35	15,860.00	-96%
58	ALIBABA	0	0.00	26	3,410.00	-100%
59	AMERYS	0	0.00	20	5,900.00	-100%
60	ANKER	0	0.00	1	0.00	
61	BAGUIO	0	0.00	16	3,120.00	-100%
62	BEAD STUDIO	0	0.00	1	450.00	-100%
63	BOY BAWANG	0	0.00	46	2,990.00	-100%
		The state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the s				

## **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024

#### FOOD, CONVENIENCE & GIFTING

	BRAND		rrent Sales 024-10/13/2024	Previous Year 10/01/2023-10/13/2023		Inc/Dec%
-		Qty.	Net	Qty.	Net	
	2-CONSIGNE			   	 	
64	DAVAO SWEET	0	0.00	52	6,885.00	-100%
65	EMPERORS	0	0.00	2	950.00	
66	ENG BEE TIN	0	0.00	256	38,400.00	-100%
67	GOLDEN CITY	0	0.00	1	140.00	-100%
68	HOUSE OF POLVORON	0	0.00	15	2,660.00	-100%
69	JOVY`S	0	0.00	10	1,660.00	-100%
70	JUAN	0	0.00	2	640.00	-100%
71	KAT-LEINE'S	0	0.00	58	19,470.00	-100%
72	KING	0	0.00	6	1,800.00	-100%
73	NATCHA	0	0.00	3	300.00	-100%
74	NATHANIEL'S	0	0.00	3	540.00	-100%
75	PEANUT BRITTLE	0	0.00	7	400.00	-100%
76	PENUT BAR	0	0.00	32	3,200.00	-100%
77	PHIL. BRAND DRIED MANGOES	0	0.00	2	320.00	-100%
78	PRAIA PILIPINAS	0	0.00	1	1,000.00	-100%
79	RICO`S	0	0.00	1	390.00	-100%
80	ROMANAS	0	0.00	8	3,210.00	-100%
81	RUBY	0	0.00	78	11,420.00	-100%
82	SUNDRY	0	0.00	16	2,180.00	-100%
83	VHONYTIFF	0	0.00	22	3,630.00	-100%
84	WOW MANI OUTRIGHT	0	0.00	3	1,800.00	-100%
_	2-CONSIGNE Total:	16,473	3,891,733.25	19,780	4,293,884.25	- <b>9</b> %
	FOOD, CONVENIENCE & GIFTING	87,818	14,027,950.36	108,350	17,881,124.80	-21%

#### **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Sales Ranking By Business Unit

Period: 10/01/2024-10/13/2024

#### FRANCHISE STORES

Page 18 of 23

Period: 10/01/2024-10/13/2024 FRANCHI SE  PRANCHI SE  Current Sales Previous Year						
BRAND	Current Sales 10/01/2024-10/13/2024			Inc/Dec%		
				3-10/13/2023		
	Qty	Net	Qty	Net		
1-OUTRIGHT	 		] 	! !		
MINISO	8,925	2,039,798.03	8,340	1,571,033.54	29%	
1-OUTRIGHT Total:	8,925	2,039,798.03	8,340	1,571,033.54	29%	
			1	i		
FRANCHISE STORES TOTALS:	8,925	2,039,798.03	8,340	1,571,033.54	29%	
	1		1	 		
	 	į	į	 		
			I I	1		
	] 		I I	 		
			i I	 		
	i I	i I	j I	1 1		
	1		 	1		
			! !	! !		
1	,   	i I	i I	1		
	1		 	1		
			I I	 		
İ		i	i i	1		
	1	 	I I	 		
	1		1	 		
	 	į	į	 		
			I I	1		
	1		[ ]	 		
	]		 			
l I	i I		j I	1		
	1		 	1		
			! !	! !		
I I		i I	i I	1 1		
	1		 	1		
			 	1		
İ		i	i i	1		
	1	 	 	 		
			I I	 		
			i I	 		
	,   	i	 			
	1	!	 	 		
İ				I I		
ļ	 	1	I. I	 		
	1	 	1	 		

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024 OUTLETS

	BRAND	1	Current Sales 10/01/2024-10/13/2024		Previous Year	
-		Qty.	2024-10/13/2024 Net	Qty.	023-10/13/2023 Net	
	1-OUTRIGHT	<del></del>	+		+	
_ 1	BATH & BODY WORKS	3,309	822,650.80	1,565	; ; 550,350.86;	49%
2	VICTORIA'S SECRET	1,403			225,471.47	
3	USPA	1,403	I .	T.	225,471.47	
	NIKE	160	1	1	121,410.00	
4		1		1	1	9370
5	CLINIQUE	¦ 75		1	0.00   24,078.00	2.470/
6	ADIDAS DU	59		I .		
7	ADIDAS PH	136	I		15,775.78	
8	NESTI DANTE	341		I .	2,466.92	2092%
9	BEACH HUT	47		1	0.00	
10	SPEEDO DELCEV	24	I .	I .	0.00	
11	DELSEY	2	!	1	49,765.64	-47%
12	JANSPORT	30	I .	I .	0.00	
13	HAVAIANAS	22	1	1	1,249.00	
14	CALVIN KLEIN	5	I .	I .	11,720.34	81%
15	THE NORTH FACE-O	5	ı	1	0.00	000/
16	MINISO	59	I .	I .	9,736.00	89%
17	VERSACE-B4U	3	1	1	0.00	
18	TOMFORD	1	i	1	0.00	
19	BURBERRY	4	!		12,616.03	-16%
20	GIORGIO ARMANI	2	I .	I .	0.00	
21	DAVIDOFF	2		1	0.00	
22	QUIKSILVER	4		I .	1,200.00	663%
23	CHLOE	1			0.00	
24	JOCKEY	16	I .	T.	0.00	
25	VANS-SL	6			19,200.00	-62%
26	OOOO ONDININI	5	I .	1	0.00	
27	VERSACE	1	I		0.00	
28	GIFT BUSINESS	15	3,568.68	82	25,579.93	-86%
29	ACCEL	3	2,985.00	9	9,003.75	-66%
30	THE BALM	5	2,850.00	6	3,000.00	
31	DOUGHNUT-SL	1	2,799.00	2	5,598.00	-50%
32	CHAMPION	4	2,644.14	10	6,443.48	-58%
33	FITFLOP-SL	1	2,500.00	5	8,662.75	-71%
34	IZOD-SL	1	2,480.28	0	0.00	
		 	1 	! 	 	

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024 OUTLETS

	BRAND	ı	rent Sales 024-10/13/2024		vious Year 023-10/13/2023	Inc/Dec%
-		Qty.	Net	Qty.	Net	
	1-OUTRIGHT	=-			+	
35	TOBLERONE	5	1,750.00	0	0.00	
36	TRAVEL BLUE	1	1,490.00	6	6,124.00	-75%
37	SEA TO SUMMIT-O	1	1,290.00	0	0.00	7070
38	GROOVY	8	760.00	2	450.00	68%
39	MISHMASH	1	286.05	6	1,261.86	-77%
40	FLAMINGO	1	250.00	14	1,500.00	-83%
41	PASALUBONG PACK	1	200.00	0	0.00	20.0
42	SHU-UEMURA	1	170.73	0	0.00	
43	B & D	0	0.00	9	2,547.90	-100%
44	BAYONGCIAGA	0	0.00	2	1,000.00	-100%
45	BRIC'S-SL	0	0.00	2	6,500.00	-100%
46	CONVERSE	0	0.00	1	56.95	
47	DESTINATION TRAVEL	0	0.00	1	1,039.00	-100%
48	DOUGHNUT	0	0.00	2	5,785.44	-100%
49	ELIZABETH ARDEN	0	0.00	1	2,471.67	-100%
50	EMPORIO ARMANI	0	0.00	1	2,299.00	-100%
51	EVERLAST	0	0.00	3	1,009.39	-100%
52	FILIPINIANA-O	0	0.00	2	898.00	-100%
53	GOYA	5	0.00	0	0.00	
54	HELLO GORGEOUS	0	0.00	2	100.00	-100%
55	HIGH SIERRA	0	0.00	4	3,059.88	-100%
56	HUGO	0	0.00	3	17,710.76	-100%
57	KIPLING	0	0.00	1	4,499.00	-100%
58	KISSNY	0	0.00	2	489.48	-100%
59	LOCAL SCARF	0	0.00	17	1,883.00	-100%
60	NON-MERCH	1,399	0.00	1,768	0.00	
61	OPI	0	0.00	1	250.00	-100%
62	PAPER/PLASTIC BAGS	121	0.00	229	0.00	
63	PARKLAND	0	0.00	3	2,552.10	-100%
64	RALPH LAUREN	0	0.00	1	2,753.83	-100%
65	VANS	0	0.00	4	3,795.52	-100%
_	1-OUTRIGHT Total:	7,469	3,029,897.42	4,285	1,386,060.65	118%
	2-CONSIGNE		 			
1	KROOBERG	447	269,847.59	512	313,385.04	-13%

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024 OUTLETS

	BRAND	Current Sales 10/01/2024-10/13/2024			vious Year	Inc/Dec%
-		Qty.	Net	Qty.	023-10/13/2023 Net	
	2-CONSIGNE					
2	PORTGEAR	97	169,344.85	0	0.00	
3	HEYS	31	148,333.30		133,821.42	10%
4	SUNNIES STUDIOS-C	71	60,367.50		0.00	1070
5	BG BERLIN-C	6	48,307.52		32,168.68	50%
6	FUBU-C	56	48,120.55	708	758,668.74	
7	8A PERFORMANCE	36			111,840.00	
8	MOSSIMO-APP	23	· i		0.00	-12/0
9	MARK RYDEN-C	9	29,319.00 24,179.00		25,344.00	-4%
10	BANGE-C	1	1		25,344.00	
	SMOOTH SKIES-C	8	24,088.92			
11		21	21,485.31		27,849.90	-22%
12	LEGEND WALKER	2			0.00   3,134.41	4/70/
13	LES PERLES	10	1		i	467%
14	DTBG-C	10			39,139.43	
15	GENERIC-C	22	· i		29,999.65	-42%
16	AIRFIT	27			0.00	420/
17	XO	27	1		23,645.70	
18	KAKA-C	5			11,010.00	7%
19	FUNGOOFUN-C	7	· i		39,527.57	
20	TANKROCK-C	9		7	8,353.13	-7%
21	AWEI	4	6,393.00	7	3,732.53	
22	OZUKO	3			20,401.75	
23	MOSSIMO-FW	13	1		68,766.43	-92%
24	OME-C	2	4,415.00		0.00	0000/
25	GIFT BUSINESS-C	3	1		1,209.00	239%
26	GLAXUNTE	17	•	0	0.00	
27	SENTIQUE S	1	3,500.00		0.00	
28	TRAVEL SENTRY-C	3			0.00	
29	SOFISTICA	3	I	0	0.00	
30	MIMAX-C	4			0.00	
31	PRAIA PILIPINAS	3	2,847.00		1,747.00	62%
32	WEKOME	3			0.00	
33	OPTIMUS-C	1	2,443.00	0	0.00	
34	FILIPINIANA	9		39	15,256.71	-86%
35	VIDVIE	1	1,998.00	0	0.00	

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024 OUTLETS

2-CONSIGNE           36 XO-C         3         1,881.75         4           37 ADIDAS PH-C         2         1,798.00         0           38 GOLF-C         6         1,551.10         8           39 PICTET FINO         4         1,268.00         6           40 LENOVO-C         1         1,113.75         2           41 ZILLA         2         980.00         21           42 BOONA-C         1         777.00         3           43 ZUMIGUI-C         4         660.00         13           44 PLEXTONE         1         658.00         0           45 XIPIN         1         320.00         9           46 BASIC-C         0         0.00         467           47 CELEBRAT-C         0         0.00         125           48 D-POWER-C         0         0.00         15           49 ISLAND SOUVENIRS         0         0.00         292           50 IT LUGGAGE-C         0         0.00         7           51 KELOE-C         0         0.00         3           52 KVLR-C         0         0.00         9           54 MACBETH         0         0.00         9 <th>2,151.24 0.00 2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00</th> <th>-40% -62% -41% -93% -66% -75% -85% -100%</th>	2,151.24 0.00 2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-40% -62% -41% -93% -66% -75% -85% -100%
2-CONSIGNE           36 XO-C         3         1,881.75         4           37 ADIDAS PH-C         2         1,798.00         0           38 GOLF-C         6         1,551.10         8           39 PICTET FINO         4         1,268.00         6           40 LENOVO-C         1         1,113.75         2           41 ZILLA         2         980.00         21           42 BOONA-C         1         777.00         3           43 ZUMIGUI-C         4         660.00         13           44 PLEXTONE         1         658.00         0           45 XIPIN         1         320.00         9           46 BASIC-C         0         0.00         467           47 CELEBRAT-C         0         0.00         125           48 D-POWER-C         0         0.00         15           49 ISLAND SOUVENIRS         0         0.00         292           50 IT LUGGAGE-C         0         0.00         7           51 KELOE-C         0         0.00         3           52 KVLR-C         0         0.00         9           54 MACBETH         0         0.00         9 <th>0.00 2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00</th> <th>-40% -62% -41% -93% -66% -75% -85% -100%</th>	0.00 2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-40% -62% -41% -93% -66% -75% -85% -100%
36 XO-C 37 ADIDAS PH-C 38 GOLF-C 40 LENOVO-C 41 1,113.75 42 BOONA-C 43 ZUMIGUI-C 44 CELEBRAT-C 45 B D-POWER-C 46 D-POWER-C 47 ILUGAGGE-C 48 D-POWERS 49 ISLAND SOUVENIRS 50 IT LUGGAGE-C 51 KELOE-C 52 KYLR-C 54 MACBETH 55 OEM-C 56 ONDA-C 58 GOLF-C 58 1,798.00 50 1,798.00 50 1,555.1.0 8 1,881.75 4 4 4 1,288.00 6 1,555.1.0 8 2 980.00 6 1 1,113.75 2 2 980.00 21 1,777.00 3 3 4 1,268.00 6 4 1,268.00 6 4 1,268.00 6 4 1,777.00 7 7 7 660.00 13 7 7 670.00 14 660.00 13 7 7 680.00 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0.00 2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-40% -62% -41% -93% -66% -75% -85% -100%
37 ADIDAS PH-C       2       1,798.00       0         38 GOLF-C       6       1,551.10       8         39 PICTET FINO       4       1,268.00       6         40 LENOVO-C       1       1,113.75       2         41 ZILLA       2       980.00       21         42 BOONA-C       1       777.00       3         43 ZUMIGUI-C       4       660.00       13         44 PLEXTONE       1       658.00       0         45 XIPIN       1       320.00       9         46 BASIC-C       0       0.00       467         47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       9         54 MACBETH       0       0.00       9         55 OEM-C       0       0.00       1         56 ONDA-C       0       0.00       1	0.00 2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-40% -62% -41% -93% -66% -75% -85% -100%
38 GOLF-C       6       1,551.10       8         39 PICTET FINO       4       1,268.00       6         40 LENOVO-C       1       1,113.75       2         41 ZILLA       2       980.00       21         42 BOONA-C       1       777.00       3         43 ZUMIGUI-C       4       660.00       13         44 PLEXTONE       1       658.00       0         45 XIPIN       1       320.00       9         46 BASIC-C       0       0.00       467         47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       7         52 KVLR-C       0       0.00       9         54 MACBETH       0       0.00       9         55 OEM-C       0       0.00       1         56 ONDA-C       0       0.00       1	2,592.00 3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-40% -62% -41% -93% -66% -75% -85% -100%
39 PICTET FINO 4 1,268.00 6 40 LENOVO-C 1 1,113.75 2 41 ZILLA 2 980.00 21 42 BOONA-C 1 777.00 3 43 ZUMIGUI-C 4 660.00 13 44 PLEXTONE 1 658.00 0 45 XIPIN 1 320.00 9 46 BASIC-C 0 0.00 467 47 CELEBRAT-C 0 0.00 125 48 D-POWER-C 0 0.00 15 49 ISLAND SOUVENIRS 0 0.00 292 50 IT LUGGAGE-C 0 0.00 7 51 KELOE-C 0 0.00 1 52 KVLR-C 0 0.00 3 53 LIME-C 0 0.00 9 54 MACBETH 0 0.00 92 55 OEM-C 0 0.00 1	3,409.74 1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-62% -41% -93% -66% -75% -85% -100%
40 LENOVO-C       1       1,113.75       2         41 ZILLA       2       980.00       21         42 BOONA-C       1       777.00       3         43 ZUMIGUI-C       4       660.00       13         44 PLEXTONE       1       658.00       0         45 XIPIN       1       320.00       9         46 BASIC-C       0       0.00       467         47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       3         52 KVLR-C       0       0.00       9         54 MACBETH       0       0.00       9         55 OEM-C       0       0.00       1         56 ONDA-C       0       0.00       1	1,915.25 16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-41% -93% -66% -75% -85% -100%
41 ZILLA       2       980.00       21         42 BOONA-C       1       777.00       3         43 ZUMIGUI-C       4       660.00       13         44 PLEXTONE       1       658.00       0         45 XIPIN       1       320.00       9         46 BASIC-C       0       0.00       467         47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       9         55 OEM-C       0       0.00       1         56 ONDA-C       0       0.00       1	16,082.00 2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-93% -66% -75% -85% -100%
42       BOONA-C       1       777.00       3         43       ZUMIGUI-C       4       660.00       13         44       PLEXTONE       1       658.00       0         45       XIPIN       1       320.00       9         46       BASIC-C       0       0.00       467         47       CELEBRAT-C       0       0.00       125         48       D-POWER-C       0       0.00       15         49       ISLAND SOUVENIRS       0       0.00       292         50       IT LUGGAGE-C       0       0.00       7         51       KELOE-C       0       0.00       1         52       KVLR-C       0       0.00       3         53       LIME-C       0       0.00       9         54       MACBETH       0       0.00       9         55       OEM-C       0       0.00       1         56       ONDA-C       0       0.00       1	2,332.00 2,740.00 0.00 2,214.00 213,576.70 3,825.00	-66% -75% -85% -100%
44 PLEXTONE       1       658.00       0         45 XIPIN       1       320.00       9         46 BASIC-C       0       0.00       467         47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       92         55 OEM-C       0       0.00       4         56 ONDA-C       0       0.00       1	2,740.00 0.00 2,214.00 213,576.70 3,825.00	-75% -85% -100%
44 PLEXTONE       1       658.00       0         45 XIPIN       1       320.00       9         46 BASIC-C       0       0.00       467         47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       9         55 OEM-C       0       0.00       4         56 ONDA-C       0       0.00       1	0.00 2,214.00 213,576.70 3,825.00	-85% -100%
46       BASIC-C       0       0.00       467         47       CELEBRAT-C       0       0.00       125         48       D-POWER-C       0       0.00       15         49       ISLAND SOUVENIRS       0       0.00       292         50       IT LUGGAGE-C       0       0.00       7         51       KELOE-C       0       0.00       1         52       KVLR-C       0       0.00       3         53       LIME-C       0       0.00       9         54       MACBETH       0       0.00       92         55       OEM-C       0       0.00       4         56       ONDA-C       0       0.00       1	213,576.70 3,825.00	-100%
47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       92         55 OEM-C       0       0.00       4         56 ONDA-C       0       0.00       1	3,825.00	i
47 CELEBRAT-C       0       0.00       125         48 D-POWER-C       0       0.00       15         49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       92         55 OEM-C       0       0.00       4         56 ONDA-C       0       0.00       1	3,825.00	i
49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       92         55 OEM-C       0       0.00       4         56 ONDA-C       0       0.00       1	2 / 5 5 00	-100%
49 ISLAND SOUVENIRS       0       0.00       292         50 IT LUGGAGE-C       0       0.00       7         51 KELOE-C       0       0.00       1         52 KVLR-C       0       0.00       3         53 LIME-C       0       0.00       9         54 MACBETH       0       0.00       92         55 OEM-C       0       0.00       4         56 ONDA-C       0       0.00       1	3,655.00	-100%
51       KELOE-C       0       0.00       1         52       KVLR-C       0       0.00       3         53       LIME-C       0       0.00       9         54       MACBETH       0       0.00       92         55       OEM-C       0       0.00       4         56       ONDA-C       0       0.00       1	100,637.75	i
52     KVLR-C     0     0.00     3       53     LIME-C     0     0.00     9       54     MACBETH     0     0.00     92       55     OEM-C     0     0.00     4       56     ONDA-C     0     0.00     1	65,472.56	-100%
53 LIME-C     0     0.00     9       54 MACBETH     0     0.00     92       55 OEM-C     0     0.00     4       56 ONDA-C     0     0.00     1	950.00	-100%
54 MACBETH     0     0.00     92       55 OEM-C     0     0.00     4       56 ONDA-C     0     0.00     1	10,877.74	¦ -100%
55 OEM-C 0 0.00 4 56 ONDA-C 0 0.00 1	9,003.00	-100%
56 ONDA-C 0 0.00 1	26,364.52	-100%
	1,716.00	-100%
	420.00	-100%
57 PYXIS-C 0, 0.00 6	1,014.00	-100%
58 SOLATEK 0 0.00 9	7,679.55	-100%
59 THE TROPICAL SHOP 0.00 1	200.00	-100%
60 TO TRAVEL TO LIVE 0 0.00 1	340.00	-100%
61 TOMS-C 0 0.00 6	18,370.00	-100%
62 TUMI-C 0 0.00 1	13,362.32	-100%
63 UNBRANDED 0 0.00 1	850.00	-100%
64 VIPFAN-C 0 0.00 45	34,655.00	-100%
65 WINGMAN-C 0 0.00 4	1,716.00	-100%
66 XIPIN-C 0 0.00 3	852.95	-100%
67 YOOBAO-C 0 0.00 1	630.00	-100%
68 ZILLA-C 0 0.00 5	5,551.86	-100%
2-CONSIGNE Total: 1,019 1,071,504.45 2,978 2,	252,140.27	-52%

RunDate: 10/14/2024 RunTime 02:18 pm Prepared By:

Noted By:

Willie

#### **REGENT TRAVEL RETAIL GROUP**

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

# **Sales Ranking By Business Unit**

Period: 10/01/2024-10/13/2024 **OUTLETS** 

BRAND	Current Sales 10/01/2024-10/13/2024		Previous Year 10/01/2023-10/13/2023		Inc/Dec%
1	Qty.	Net	Qty.	Net	
OUTLETS TOTALS:	8,488	4,101,401.87	7,263	3,638,200.92	12%
 	 	1 1 1	     	    -  -	
! ! !		 	     	 	
 	! ! !	 	 	 	
 		; ; ;	 	 	
 	     			i I I	
 	 	1 1 1	 	 	
 	     		1	i 1 1	
! ! !	 	 	 	 	
 		; ! !	1	 	
,   	 	) 	 	'   	
 	     	1	1	 	
, , ,	     	 	 	 	
 	   	; ! !	 	 	
 		; ; ;	1	 	
! ! !		 	 	 	
!	<u> </u>	į.	1	I	

RunDate: 10/14/2024 RunTime 02:18 pm

Prepared By:

Noted By:

Page 23 of 23

Willie