

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 1 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

ATHLEISURE

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	NIKE	753	1,321,412.00	525	1,026,088.00	28%
2	ADIDAS	345	707,339.00	308	613,944.00	15%
3	ANKER	168	350,735.00	49	89,860.00	290%
4	TRAVEL BLUE	284	319,365.00	191	240,760.00	32%
5	AUKEY	142	191,010.00	62	117,098.00	63%
6	JANSPORT	213	176,790.00	0	0.00	
7	STANLEY	63	159,389.00	0	0.00	
8	JBL-TRI	48	145,365.00	6	41,255.00	252%
9	USPA	26	136,975.00	14	60,162.00	127%
10	APPLE-TRI	46	136,445.00	0	0.00	
11	DELSEY	8	99,920.00	0	0.00	
12	LUXOTTICA	6	81,700.00	0	0.00	
13	MARSHALL-TRI	6	65,624.00	0	0.00	
14	SONY-TRI	12	43,688.00	7	35,048.00	24%
15	BIRKENSTOCK	6	28,140.00	0	0.00	
16	TENKI	44	27,106.00	0	0.00	
17	BURBERRY	7	23,250.00	0	0.00	
18	SPEEDO	11	22,845.00	0	0.00	
19	VERSACE	2	18,000.00	0	0.00	
20	THE NORTH FACE-O	3	16,569.00	0	0.00	
21	CASIO	6	14,300.00	4	25,640.00	-44%
22	TRAVEL ON	3	11,970.00	0	0.00	
23	LANVIN	2	10,200.00	0	0.00	
24	HYDROFLASK-O	3	8,470.00	0	0.00	
25	XTORM-TRI	5	8,095.00	0	0.00	
26	CONVERSE	2	6,780.00	0	0.00	
27	BELKIN	3	5,550.00	0	0.00	
28	MINISO	29	4,791.00	0	0.00	
29	SOL DE JANEIRO	2	3,700.00	0	0.00	
30	REMINGTON-TRI	1	2,799.00	0	0.00	
31	DESTINATION TRAVEL	1	1,190.00	15	14,750.00	-91%
32	BAYONGCIAGA	0	0.00	7	5,665.00	-100%
33	BEACH HUT	0	0.00	1	995.00	-100%
34	CABEAU	0	0.00	1	4,000.00	-100%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 2 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

ATHLEISURE

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
CLINIQUE		0	0.00	1	5,569.00	-100%
GENERIC/PLASTIC BAG		0	0.00	1	0.00	
GIFT BUSINESS		0	0.00	22	7,829.00	-100%
GROOVY		0	0.00	1	800.00	-100%
ISLAND GIRL		0	0.00	1	950.00	-100%
JBL		0	0.00	4	3,000.00	-100%
JUICY COUTURE		0	0.00	1	6,499.00	-100%
LEXINGHAM		0	0.00	6	4,650.00	-100%
LOCAL SCARF		0	0.00	1	350.00	-100%
NON-MERCH		2,156	0.00	1,376	35.00	-100%
OGON		0	0.00	3	11,200.00	-100%
PROMOTION CODE		5	0.00	0	0.00	
SAVONILLE		0	0.00	3	620.00	-100%
SENNHEISER-TRI		0	0.00	1	11,950.00	-100%
1-OUTRIGHT Total:		4,411	4,149,512.00	2,611	2,328,717.00	78%
2-CONSIGNE						
MINISO		3,675	1,518,995.00	1,826	793,944.00	91%
FILIPINIANA		1,902	686,700.00	885	298,832.00	129%
WANDERSKYE		382	528,614.00	142	185,736.00	184%
SUNNIES STUDIOS-C		455	410,945.00	753	415,840.00	-1%
OAKLEY-C		148	399,330.00	149	443,215.00	-9%
SUNNIES FACE		720	364,000.00	0	0.00	
HEYS		69	327,108.70	118	397,563.00	-17%
8A PERFORMANCE		249	315,501.00	178	224,501.00	40%
U-ELEMENT		80	305,720.00	58	140,742.00	117%
QUIKSILVER-C		122	272,700.00	146	269,640.00	1%
PACSAFE-C		41	248,589.00	39	226,821.00	9%
VERSACE-C		35	243,775.00	7	20,300.00	1100%
CLINIQUE-C		75	241,400.00	9	27,000.00	794%
KROOBERG		245	169,835.00	0	0.00	
MOSSIMO-APP		146	164,501.00	194	279,860.00	-41%
GUESS-C		24	146,752.00	38	190,924.00	-23%
BURBERRY-C		21	144,465.00	0	0.00	
IT LUGGAGE-C		16	138,255.00	18	147,282.00	-6%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 3 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

ATHLEISURE

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
19 CALVIN KLEIN-C	23	115,380.00	6	34,100.00	238%
20 ADIDAS PH-C	153	92,210.00	0	0.00	
21 YVES SAINT LAURENT-C	9	91,550.00	0	0.00	
22 BG BERLIN-C	10	82,971.00	0	0.00	
23 CABINZERO	23	71,387.00	42	143,378.00	-50%
24 BVLGARI-C	7	70,600.00	4	30,000.00	135%
25 GIORGIO ARMANI-C	9	62,542.50	0	0.00	
26 SWAROVSKI-C	5	60,600.00	9	76,800.00	-21%
27 ROXY-C	24	60,390.00	44	105,700.00	-42%
28 HUGO BOSS-C	9	54,700.00	0	0.00	
29 RALPH LAUREN-C	7	54,192.50	0	0.00	
30 MOSCHINO-C	7	51,100.00	0	0.00	
31 LEGEND WALKER	4	50,636.00	0	0.00	
32 MARC JACOBS-C	7	48,500.00	1	7,800.00	521%
33 NESTI DANTE-C	216	44,800.00	0	0.00	
34 BILLABONG	9	27,640.00	24	58,510.00	-52%
35 SMOOTH SKIES-C	21	23,439.00	116	125,598.00	-81%
36 DAVIDOFF-C	3	17,320.00	3	13,940.00	24%
37 CHLOE-C	2	16,800.00	0	0.00	
38 LOCCITANE-C	3	12,400.00	0	0.00	
39 GUCCI-C	1	9,700.00	0	0.00	
40 ELIZABETH ARDEN-C	3	8,900.00	0	0.00	
41 TRAVEL SENTRY-C	4	5,206.00	0	0.00	
42 HAWK-C	3	4,857.75	20	28,391.25	-82%
43 BEACH HUT-C	3	3,600.00	0	0.00	
44 MAGWAI	2	1,400.00	0	0.00	
45 ABERCROMBIE & FITCH-P	0	0.00	4	18,856.00	-100%
46 ABERCROMBIE-P	0	0.00	1	4,909.00	-100%
47 ADIDAS PH-P	0	0.00	27	21,573.00	-100%
48 AGATHA RUIZ DE LA PRADA-P	0	0.00	4	5,276.00	-100%
49 ANNA SUI-P	0	0.00	1	4,989.00	-100%
50 ANTONIO BANDERAS-P	0	0.00	3	5,367.00	-100%
51 ASPEN-P	0	0.00	5	4,245.00	-100%
52 AVIREX	0	0.00	8	9,584.00	-100%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 4 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

ATHLEISURE

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
53 AZZARO-P	0	0.00	2	7,888.00	-100%
54 BENETTON-P	0	0.00	5	10,195.00	-100%
55 CACHAREL-P	0	0.00	4	16,516.00	-100%
56 CAROLINA HERRERA-P	0	0.00	3	22,597.00	-100%
57 CLINIQUE-P	0	0.00	1	5,569.00	-100%
58 COTY-P	0	0.00	5	4,095.00	-100%
59 DEFEND	0	0.00	1	1,198.00	-100%
60 DESIGN GO-C	0	0.00	34	30,260.00	-100%
61 DICKIES	0	0.00	110	166,890.00	-100%
62 DIESEL-P	0	0.00	1	5,469.00	-100%
63 GO TRAVEL-C	0	0.00	3	6,870.00	-100%
64 GRIZZLY	0	0.00	4	7,196.00	-100%
65 GUY LAROCHE PARIS-P	0	0.00	4	9,076.00	-100%
66 HOLLISTER-P	0	0.00	12	29,028.00	-100%
67 HYDRAPAK	0	0.00	11	11,199.00	-100%
68 ILLEST	0	0.00	22	31,256.00	-100%
69 ISLAND SOUVENIRS	0	0.00	202	60,816.25	-100%
70 JBL-C	0	0.00	7	5,990.00	-100%
71 JOVAN-P	0	0.00	1	889.00	-100%
72 KATY PERRY-P	0	0.00	2	6,218.00	-100%
73 KVL-R-C	0	0.00	2	12,618.00	-100%
74 LANEIGE-C	0	0.00	1	0.00	-100%
75 MACBETH	0	0.00	318	133,101.00	-100%
76 MAUI AND SONS-C	0	0.00	8	10,055.00	-100%
77 MOSSIMO-FW	0	0.00	55	32,835.00	-100%
78 NICOLE MILLER-C	0	0.00	3	24,177.00	-100%
79 PACO RABANNE-P	0	0.00	3	21,967.00	-100%
80 PILI ANI-C	14	0.00	15	7,680.00	-100%
81 RALPH LAUREN-P	0	0.00	4	29,536.00	-100%
82 SANTA CRUZ-C	0	0.00	1	2,198.00	-100%
83 SHAKIRA-P	0	0.00	3	3,647.00	-100%
84 SONY-C	0	0.00	1	695.00	-100%
85 SUNGLASS HAVEN	0	0.00	25	377,605.00	-100%
86 THE NORTH FACE	0	0.00	62	237,880.00	-100%

RunDate: 10/02/2024

RunTime 09:30 am

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Sales Ranking By Business Unit

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RunDate: 10/02/2024
RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 6 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
1 VICTORIA'S SECRET	7,490	6,536,685.00	8,374	5,985,195.00	9%
2 BATH & BODY WORKS	14,452	5,663,260.00	10,826	4,102,010.00	38%
3 MAC	1,170	1,860,357.50	732	1,157,465.00	60%
4 TRAVEL BLUE	510	694,600.00	446	635,420.00	9%
5 VERSACE	89	630,205.00	49	348,970.00	80%
6 JO MALONE	92	611,770.00	106	663,750.00	-7%
7 KIEHL'S	152	427,905.00	100	301,695.00	41%
8 USPA	60	375,820.00	35	200,065.00	87%
9 ANKER	181	370,545.00	0	0.00	
10 NIKE	190	351,150.50	4	26,230.00	1238%
11 BURBERRY	48	281,310.00	75	277,190.00	1%
12 HUGO BOSS	35	229,845.00	21	119,200.00	92%
13 BVLGARI	20	207,300.00	15	119,400.00	73%
14 RALPH LAUREN	23	197,900.00	5	33,050.00	498%
15 APPLE	27	164,973.00	0	0.00	
16 CALVIN KLEIN	29	155,575.00	46	254,100.00	-38%
17 GIORGIO ARMANI	21	146,927.50	56	189,580.01	-22%
18 NESTI DANTE	534	140,707.00	0	0.00	
19 YVES SAINT LAURENT	15	138,380.00	18	183,640.00	-24%
20 AUKEY	81	132,397.00	0	0.00	
21 CLINIQUE	43	122,175.00	100	289,900.00	-57%
22 ADIDAS-B4U	172	99,200.00	54	38,880.00	155%
23 LEXINGHAM	76	90,320.00	59	73,230.00	23%
24 DELSEY	5	82,950.00	0	0.00	
25 ELIZABETH ARDEN	29	78,020.00	0	0.00	
26 JBL	12	67,084.00	5	24,730.00	171%
27 MARC JACOBS	9	60,580.00	5	42,600.00	42%
28 CHLOE	5	58,900.00	3	7,450.00	690%
29 GUCCI	5	53,600.00	1	6,800.00	688%
30 TOBLERONE	101	53,590.00	88	35,250.00	52%
31 ALL CHOCOLATES	13	52,000.00	0	0.00	
32 ADIDAS	44	39,000.00	0	0.00	
33 DAVIDOFF	8	38,800.00	26	117,780.00	-67%
34 SONY	5	36,395.00	2	6,980.00	421%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 7 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

BEAUTY, FASHION & ACCESSORIES

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 CADBURY	100	35,000.00	0	0.00	
36 MINISO-O	58	32,990.10	14	11,936.00	176%
37 LOCCITANE	14	29,300.00	17	39,300.00	-25%
38 JANSPOOT	33	27,390.00	0	0.00	
39 SWAROVSKI	2	26,000.00	6	62,020.00	-58%
40 MARSHALL	3	25,527.00	0	0.00	
41 ESTEE LAUDER	3	23,700.00	1	6,800.00	248%
42 JOHNNIE WALKER	6	19,340.00	14	82,360.00	-76%
43 SWATCH	1	16,700.00	3	53,500.00	-68%
44 LANVIN	3	16,200.00	0	0.00	
45 HERSHEY'S	16	16,000.00	21	31,800.00	-49%
46 FERRERO ROCHER	10	15,000.00	3	4,470.00	235%
47 NESTLE	50	15,000.00	0	0.00	
48 HENNESSY	2	14,980.00	5	29,950.00	-49%
49 GREY GOOSE	3	13,770.00	0	0.00	
50 BELKIN	7	12,350.00	0	0.00	
51 BEACH HUT	9	11,000.00	0	0.00	
52 HERMES	1	11,000.00	2	21,500.00	-48%
53 CHIVAS	4	10,760.00	6	16,140.00	-33%
54 JACK DANIEL'S	3	10,470.00	3	10,470.00	0%
55 TIFFANY & CO.	1	7,225.00	0	0.00	
56 GLENLIVET	1	6,800.00	2	7,180.00	-5%
57 MARS	9	5,800.00	0	0.00	
58 SOL DE JANEIRO	2	5,400.00	0	0.00	
59 ANESSA	2	4,800.00	0	0.00	
60 MOSCHINO	1	4,800.00	8	54,000.00	-91%
61 C&H	15	4,500.00	6	1,800.00	150%
62 OGON	1	4,000.00	2	10,000.00	-60%
63 KISSNY	12	3,800.00	8	4,650.00	-18%
64 YELLOW TAIL	3	3,600.00	0	0.00	
65 MAGWAI	5	3,500.00	3	2,100.00	66%
66 L'OREAL	3	3,450.00	4	4,250.00	-18%
67 BE RELAX	1	2,900.00	40	118,100.00	-97%
68 CHANEL	1	2,750.00	43	50,000.00	-94%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 8 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

BEAUTY, FASHION & ACCESSORIES

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	XTORM	2	2,498.00	0	0.00	
70	JOSE CUERVO	1	2,000.00	0	0.00	
71	GENERIC	789	1,200.00	708	6,400.00	-81%
72	LOQI	1	900.00	1	900.00	0%
73	BITE BLOCK	0	0.00	2	340.00	-100%
74	CELLULAR	0	0.00	1	1,050.00	-100%
75	GLENFIDDICH	0	0.00	2	10,380.00	-100%
76	JAGERMEISTER	0	0.00	2	7,200.00	-100%
77	JUICY COUTURE	0	0.00	5	40,495.00	-100%
78	LACOSTE	0	0.00	5	34,850.00	-100%
79	MAC & JML TESTER	0	0.00	71	0.00	
80	NON-MERCH	798	0.00	297	0.00	
81	OAKLEY	0	0.00	1	11,000.00	-100%
82	PAPER/PLASTIC BAGS	47	0.00	60	0.00	
83	PATRON	0	0.00	8	45,120.00	-100%
84	PILI ANI	0	0.00	2	800.00	-100%
85	PROMOCODE	84	0.00	0	0.00	
86	SAVONILLE	0	0.00	3	700.00	-100%
87	SBS	0	0.00	4	7,500.00	-100%
88	TD FRANCE	0	0.00	2	3,200.00	-100%
89	VS PAPER BAGS	1,768	0.00	420	0.00	
90	VS-TESTER	0	0.00	99	0.00	
1-OUTRIGHT Total:		29,621	20,702,626.60	23,155	16,032,821.01	29%
2-CONSIGNE						
1	SUNNIES STUDIOS	579	520,600.00	0	0.00	
2	HEYS	53	314,817.00	0	0.00	
3	FILIPINIANA	345	159,255.00	0	0.00	
4	WANDERSKYE	49	89,721.00	0	0.00	
5	MINISO	14	3,416.00	0	0.00	
6	USPA-C	0	0.00	3	17,797.00	-100%
2-CONSIGNE Total:		1,040	1,087,809.00	3	17,797.00	6012%
BEAUTY, FASHION & ACCESSORIES		30,661	21,790,435.60	23,158	16,050,618.01	35%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 9 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	GOLDILOCKS OUTRIGHT	31,680	4,892,953.86	52,382	7,083,066.07	-30%
2	TRAVEL BLUE	1,566	2,173,607.00	2,926	3,947,989.50	-44%
3	PASALUBONG PACK	625	1,739,335.00	994	2,724,208.00	-36%
4	ALL CHOCOLATES FUNSIZE	486	1,698,400.00	30	102,000.00	1565%
5	PREMIER	17,656	1,443,433.43	25,260	1,354,243.85	6%
6	TOBLERONE	1,677	780,510.00	4,059	800,230.00	-2%
7	MARS	2,915	765,294.00	3,015	824,209.00	-7%
8	HERSHEY'S	1,385	433,657.50	1,870	517,291.00	-16%
9	EVIAN	1,786	408,178.57	5,986	1,198,321.43	-65%
10	LEXINGHAM	244	378,990.00	238	281,620.00	34%
11	RED RIBBON	4,252	323,930.00	0	0.00	
12	CANDY CORNER	1,568	292,540.00	1,727	341,285.00	-14%
13	MENTOS	2,667	291,140.00	3,260	310,565.00	-6%
14	FRITO LAY	1,969	284,720.00	1,695	350,516.00	-18%
15	NESTLE	1,606	266,040.00	427	120,110.00	121%
16	COCA COLA	2,790	259,430.00	7,267	789,680.00	-67%
17	TROLI	1,146	256,065.00	689	85,900.00	198%
18	FERRERO ROCHER	435	235,449.00	306	215,865.00	9%
19	GATORADE	2,088	204,920.00	4,470	437,620.00	-53%
20	CADBURY	800	195,678.00	1,595	229,190.00	-14%
21	POCARI	1,322	185,450.00	2,170	260,316.00	-28%
22	JACK & JILL	1,949	184,030.00	4,327	366,000.00	-49%
23	PITX PURIFIED WATER	6,935	173,322.50	5,153	128,800.00	34%
24	PRINGLES	740	162,243.00	1,253	261,730.00	-38%
25	JOHNNIE WALKER	56	160,200.00	80	292,660.00	-45%
26	MICHELLE'S OUTRIGHT	733	147,969.00	550	118,850.00	24%
27	FLAMINGO	650	143,800.00	1,003	195,050.00	-26%
28	CHEETOS	526	136,230.00	723	222,590.00	-38%
29	SAN MIGUEL	988	134,130.00	2,360	294,390.00	-54%
30	COOL & CLEAN	1,293	129,131.43	2,369	236,800.00	-45%
31	SANICARE	1,341	121,855.00	1,137	109,885.00	10%
32	DOUBLEMINT	3,531	114,900.00	2,676	80,280.00	43%
33	MOGU MOGU	1,093	106,080.00	2,744	269,960.00	-60%
34	LOTTE	350	105,410.00	307	78,230.00	34%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 10 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 WILKINS	1,092	104,880.00	12,990	1,185,738.04	-91%
36 HARIBO	715	101,910.00	1,194	174,300.00	-41%
37 KATINKO	586	101,510.00	2	300.00	33736%
38 GROOVY	471	94,930.00	241	45,270.00	109%
39 SMART C	919	91,900.00	1,742	174,200.00	-47%
40 KIRKLAND	31	68,200.00	0	0.00	
41 ROYAL	1,084	65,550.00	443	33,360.00	96%
42 REDBULL	396	63,360.00	288	46,080.00	37%
43 VITA COCO	629	62,900.00	488	48,800.00	28%
44 TIC TAC	1,065	61,040.00	1,403	78,750.00	-22%
45 MARLBORO	162	56,700.00	1,235	432,250.00	-86%
46 VOLVIC	396	54,570.00	0	0.00	
47 LINDT	147	54,500.00	0	0.00	
48 STARBUCKS	233	53,990.00	0	0.00	
49 ICE BREAKER	289	53,220.00	280	51,780.00	2%
50 FISHERMAN'S FRIEND	452	53,040.00	833	105,330.00	-49%
51 VICTORIA'S SECRET	54	51,870.00	0	0.00	
52 RUFFLES	227	51,814.00	247	73,196.00	-29%
53 ROSAL	261	49,450.00	0	0.00	
54 FRUITELLA	509	49,060.00	189	15,065.00	225%
55 CHIVAS REGAL	16	48,000.00	12	36,000.00	33%
56 KINDER JOY	725	47,020.00	1,041	94,625.00	-50%
57 POCKY	444	45,660.00	734	86,660.00	-47%
58 BROWNIES UNLIMITED	127	44,900.00	0	0.00	
59 LEMON DOU	294	43,920.00	732	109,380.00	-59%
60 JACK DANIELS	14	43,800.00	9	28,800.00	52%
61 7D	89	43,200.00	0	0.00	
62 OISHI	542	42,460.00	617	52,680.00	-19%
63 SKITTLES	430	40,300.00	332	33,200.00	21%
64 HENNESSY	5	40,000.00	4	15,400.00	159%
65 LOACKER	297	39,390.00	291	56,110.00	-29%
66 KINDER BUENO	430	39,240.00	563	65,000.00	-39%
67 SPRITE	510	38,125.00	1,183	108,165.00	-64%
68 TY	72	36,840.00	0	0.00	

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 11 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
69 NUTELLA	103	35,350.00	0	0.00	
70 FUNDADOR	29	35,000.00	8	9,300.00	276%
71 BEACH HUT	43	33,285.00	56	45,250.00	-26%
72 STREPSILS	165	29,220.00	1,045	186,560.00	-84%
73 HAPPY HEARTS-O	59	29,041.00	0	0.00	
74 C&H	122	27,620.00	185	42,700.00	-35%
75 NONGSHIM	138	27,075.00	447	84,050.00	-67%
76 MERBA	101	26,425.00	254	42,037.50	-37%
77 BELGIAN	58	26,100.00	0	0.00	
78 ZAINI	73	26,000.00	0	0.00	
79 BATH & BODY WORKS	71	25,950.00	1	450.00	5666%
80 CHIPS AHOY	225	25,700.00	347	38,265.00	-32%
81 BAILEYS	14	23,300.00	4	5,600.00	316%
82 ALFONSO	17	22,950.00	23	22,250.00	3%
83 YELLOW TAIL	25	22,410.00	4	3,510.00	538%
84 GENERIC MERCHANDISE	73	22,150.00	29	7,250.00	205%
85 SMARTFOOD	100	21,125.00	30	7,200.00	193%
86 DON PAPA	7	21,000.00	3	9,000.00	133%
87 MONDE	417	19,730.00	275	13,730.00	43%
88 CEBU DRIED MANGOES-O	27	19,500.00	0	0.00	
89 SABROSO	13	19,500.00	0	0.00	
90 PERRIER WATER	117	19,000.00	67	10,050.00	89%
91 WHITEFLOWER	103	18,750.00	0	0.00	
92 SISTER	185	18,500.00	409	40,900.00	-54%
93 GLENFIDDICH	2	17,000.00	0	0.00	
94 JINRO	83	16,600.00	22	4,380.00	278%
95 GIFT BUSINESS	68	16,265.00	436	85,467.50	-80%
96 NISSIN	230	15,480.00	809	51,610.00	-70%
97 EMY'S	44	15,400.00	0	0.00	
98 LCTI	55	15,270.00	0	0.00	
99 ABSOLUT	9	15,000.00	3	450.00	3233%
100 BACARDI	10	15,000.00	8	11,000.00	36%
101 MEIJI MACADEMIA	43	12,900.00	0	0.00	
102 OGON	4	12,180.00	0	0.00	

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 12 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
103 HOMI	116	11,600.00	0	0.00	
104 GLENLIVET	3	11,500.00	0	0.00	
105 ES	28	11,200.00	0	0.00	
106 CARLOS I	4	10,800.00	0	0.00	
107 PENFOLDS	3	10,570.00	0	0.00	
108 CHUPA CHUPS	102	10,380.00	124	18,540.00	-44%
109 ALOHA	15	10,270.00	93	54,100.00	-81%
110 M.Y. SAN	175	10,260.00	8	480.00	2037%
111 NC	41	10,250.00	0	0.00	
112 GROWERS	117	9,799.00	747	77,800.00	-87%
113 E-VIPO	191	9,550.00	686	34,300.00	-72%
114 OFF	32	9,480.00	36	10,320.00	-8%
115 NESTI DANTE	37	9,350.00	0	0.00	
116 WOOD	6	9,000.00	0	0.00	
117 FIBISCO	108	8,940.00	810	62,752.00	-85%
118 MINISO	14	8,195.00	0	0.00	
119 JOSE CUERVO	3	7,200.00	5	10,000.00	-28%
120 SKETCHBOOKS	5	7,125.00	21	22,370.00	-68%
121 GREEN CROSS	90	6,675.00	524	41,510.00	-83%
122 EFFICASCENT	50	6,650.00	54	6,500.00	2%
123 HAVAIANAS	6	6,444.00	0	0.00	
124 GOYA	143	6,030.00	453	38,210.00	-84%
125 HAITAI	32	5,760.00	0	0.00	
126 CASINO	80	5,735.00	91	6,330.00	-9%
127 WANG	28	5,600.00	0	0.00	
128 HARDYS	6	5,400.00	3	2,500.00	116%
129 CROCO	35	5,250.00	0	0.00	
130 REXONA	16	5,200.00	47	14,730.00	-64%
131 ADG	13	5,100.00	0	0.00	
132 GREY GOOSE	1	5,000.00	7	29,500.00	-83%
133 DINGDONG	98	4,900.00	229	11,450.00	-57%
134 SMIRNOFF	4	4,800.00	6	7,200.00	-33%
135 VANDEN	6	4,800.00	0	0.00	
136 BIODERM	40	4,000.00	40	3,900.00	2%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 13 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
137 JIM BEAM	2	4,000.00	5	10,000.00	-60%
138 LOQI	5	3,920.00	11	10,400.00	-62%
139 CANADA DRY	26	3,900.00	51	7,650.00	-49%
140 MONIEGOLD BANGKOK	26	3,705.00	99	14,850.00	-75%
141 DESTINATION TRAVEL	3	3,595.00	14	11,400.00	-68%
142 BC NEW YORKERS	15	3,500.00	0	0.00	
143 GREAT TASTE	69	3,450.00	785	39,250.00	-91%
144 ANOMEO	9	3,350.00	0	0.00	
145 GILLET	21	3,150.00	33	4,950.00	-36%
146 PAPER MACHE	3	3,050.00	0	0.00	
147 VOORTMAN	24	3,040.00	26	5,654.00	-46%
148 CALBEE	28	2,600.00	112	8,960.00	-70%
149 OMEGA	13	2,600.00	19	3,800.00	-31%
150 MICHELLES OUTRIGHT	9	2,450.00	1	200.00	1125%
151 LAMPEIN	16	2,400.00	55	8,250.00	-70%
152 GRANNY GOOSE	23	2,300.00	21	1,680.00	36%
153 SBS	3	2,293.00	3	6,300.00	-63%
154 DELFI	35	2,200.00	83	5,000.00	-56%
155 VASELINE	8	2,190.00	13	4,075.00	-46%
156 LOCAL SCARF	3	1,989.00	25	12,443.00	-84%
157 MONIEGOLD	39	1,845.00	4	600.00	207%
158 FLORBU	15	1,800.00	0	0.00	
159 GENERIC	12	1,800.00	0	0.00	
160 YANYAN	15	1,640.00	161	16,100.00	-89%
161 MILKY WAY	11	1,540.00	0	0.00	
162 CABEAU	1	1,495.00	4	6,085.00	-75%
163 LISTERINE	8	1,440.00	137	24,660.00	-94%
164 VICKS	9	1,350.00	326	58,160.00	-97%
165 CARMENS BEST	6	1,320.00	0	0.00	
166 COCON	11	1,320.00	6	720.00	83%
167 MANZANILLA	13	1,300.00	19	1,900.00	-31%
168 DOVE	4	1,220.00	12	3,500.00	-65%
169 CHIQUILIN	12	1,200.00	0	0.00	
170 NOTTAGE HILLS	1	1,200.00	0	0.00	

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 14 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
171 FIT BAR	65	1,122.00	240	16,760.00	-93%
172 METHYL	9	1,080.00	7	840.00	28%
173 RONDOLETTI	1	1,000.00	12	3,360.00	-70%
174 DUREX	3	900.00	15	4,200.00	-78%
175 FILIPINIANA-O	2	760.00	13	9,270.00	-91%
176 MEGASCENT	3	750.00	5	1,250.00	-40%
177 MISHMASH	1	750.00	1	750.00	0%
178 VANS-SL	1	750.00	0	0.00	
179 MONIE GOLD	13	615.00	2	300.00	105%
180 CARMAN'S	1	600.00	0	0.00	
181 WITORS	1	600.00	148	21,415.00	-97%
182 MASTER	2	560.00	3	825.00	-32%
183 TIFFANY	15	540.00	429	40,600.00	-98%
184 MONIEGOLD OUTRIGHT	5	525.00	14	2,100.00	-75%
185 KISSNY	1	500.00	1	500.00	0%
186 BELGIAN BUTTER	1	350.00	0	0.00	
187 CLOUD 9	7	350.00	357	14,250.00	-97%
188 MIGHTY BOND	2	340.00	27	4,350.00	-92%
189 PAMPERS	2	300.00	5	750.00	-60%
190 OKAMOTO	2	260.00	0	0.00	
191 JACOBSEN'S	1	250.00	0	0.00	
192 BRONCHO	3	240.00	41	3,280.00	-92%
193 WONKA	2	240.00	0	0.00	
194 ESKINOL	1	130.00	2	250.00	-48%
195 NERDS	1	100.00	0	0.00	
196 OREO	1	100.00	12	2,400.00	-95%
197 RHEA ACEITE	1	100.00	11	1,100.00	-90%
198 AIRMALL	0	0.00	38	0.00	
199 ALFONSOS	0	0.00	12	1,200.00	-100%
200 ANTHILL	0	0.00	2	3,000.00	-100%
201 B & D	0	0.00	1	805.00	-100%
202 BARONI	0	0.00	12	3,000.00	-100%
203 BAYONGCIAGA	0	0.00	2	2,600.00	-100%
204 BE RELAX	0	0.00	1	2,500.00	-100%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 15 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
205 BERYLS	0	0.00	14	7,920.00	-100%
206 BITE BLOCK	0	0.00	1	295.00	-100%
207 BOGUTTI	0	0.00	56	4,510.00	-100%
208 BOTANIST	0	0.00	1	6,900.00	-100%
209 BOY BAWANG OUTRIGHT	0	0.00	177	16,960.00	-100%
210 BUNDLE PROMO	523	0.00	0	0.00	
211 CARL'S CONSIGN	0	0.00	1	75.00	-100%
212 COMBOS	0	0.00	42	16,500.00	-100%
213 CRICKET	0	0.00	133	6,650.00	-100%
214 DEL MONTE	0	0.00	2	120.00	-100%
215 DELICO	0	0.00	30	12,000.00	-100%
216 DORITOS	0	0.00	20	6,000.00	-100%
217 DR HWELWAY	0	0.00	1	120.00	-100%
218 EASTPAK-SL	1	0.00	0	0.00	
219 ECO BAG	0	0.00	69	17,250.00	-100%
220 FOX'S	0	0.00	15	1,500.00	-100%
221 GO TRAVEL	0	0.00	2	780.00	-100%
222 GUMMI POP	0	0.00	13	2,600.00	-100%
223 HAWAIIAN HOST	0	0.00	102	66,300.00	-100%
224 ISLAND GIRL-O	0	0.00	1	950.00	-100%
225 JAGERMEISTER	0	0.00	8	12,000.00	-100%
226 JBC	0	0.00	24	1,200.00	-100%
227 JELLY BEAN	0	0.00	9	5,400.00	-100%
228 JUICEE GUMMEE	0	0.00	1	250.00	-100%
229 KETTLE KORN	0	0.00	180	17,840.00	-100%
230 LAY'S	0	0.00	1	560.00	-100%
231 LOCAL HEADWRAP	0	0.00	6	2,400.00	-100%
232 MANILLE LIQUER	0	0.00	1	150.00	-100%
233 MARIANI	0	0.00	41	9,900.00	-100%
234 MASSIMO	0	0.00	85	10,950.00	-100%
235 MAUNA LOA	0	0.00	44	22,400.00	-100%
236 MEIJI	0	0.00	22	5,500.00	-100%
237 MIKE AND IKE	0	0.00	2	300.00	-100%
238 MODESS	0	0.00	30	4,500.00	-100%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 16 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
239	MONIEGOLD CONSIGN	0	0.00	3	450.00	-100%
240	NIVEA	0	0.00	1	100.00	-100%
241	NON-MERCH	21,089	0.00	4,211	4,765.00	-100%
242	PAPER/PLASTIC BAGS	123	0.00	842	445.00	-100%
243	PATRICK	0	0.00	2	500.00	-100%
244	PATRON	0	0.00	1	7,000.00	-100%
245	PEJOY	0	0.00	8	960.00	-100%
246	PEPSI	0	0.00	46	3,220.00	-100%
247	PIK-A-PIKEL	0	0.00	4	1,200.00	-100%
248	PIKNIK	0	0.00	8	910.00	-100%
249	PONDS	0	0.00	4	990.00	-100%
250	REBISCO	0	0.00	181	93,290.00	-100%
251	RICOLA	0	0.00	73	10,950.00	-100%
252	SNACK BOX	0	0.00	30	6,550.00	-100%
253	STORCK	0	0.00	5	1,500.00	-100%
254	TANGQUERAY	0	0.00	1	2,050.00	-100%
255	THATS FRUTEE	0	0.00	15	6,000.00	-100%
256	THE GADGET SHOP	0	0.00	2	1,200.00	-100%
257	THE KASE	2	0.00	0	0.00	
258	TIGER	0	0.00	42	1,680.00	-100%
259	TILE	0	0.00	1	3,450.00	-100%
260	VIEIRA	0	0.00	25	2,500.00	-100%
261	VITA MILK	0	0.00	1	0.00	
262	WHISPER	0	0.00	12	1,700.00	-100%
263	WHSMITH	934	0.00	0	0.00	
264	WHSMITH BAGS	102,936	0.00	7,281	5,100.00	-100%
265	WOLF BLASS	0	0.00	6	7,100.00	-100%
1-OUTRIGHT Total:		245,295	22,368,824.29	197,967	29,786,023.89	-24%
2-CONSIGNE						
1	LCTI	16,403	2,029,550.00	15,800	1,931,775.00	5%
2	ISLAND SOUVENIRS	4,485	1,434,725.50	2,098	672,223.75	113%
3	MUHLACH	2,727	1,363,300.00	1,967	891,800.00	52%
4	EMY'S-C	1,826	477,550.00	2,428	497,820.00	-4%
5	7D CONSIGN	1,410	436,940.00	2,243	540,630.00	-19%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 17 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
6	7D PASPACK	148	360,925.00	210	382,920.00	-5%
7	CEBU LUCKY	1,381	348,140.00	1,041	230,880.00	50%
8	FILIPINIANA	975	292,455.00	3,298	820,322.00	-64%
9	JOANNA	1,154	264,330.00	984	210,880.00	25%
10	ES	524	179,805.00	499	142,410.00	26%
11	BONG BONG'S CONSIGN	1,012	169,870.00	2,004	315,810.00	-46%
12	ADG	588	160,780.00	755	171,435.00	-6%
13	ABE KENI	478	148,785.00	943	241,135.00	-38%
14	LOLA NUTTYS	506	138,280.00	0	0.00	
15	JOVYS	552	128,835.00	560	152,110.00	-15%
16	CEBU BRAND CONSIGN	416	123,430.00	854	235,010.00	-47%
17	MARKYS	583	111,340.00	699	111,340.00	0%
18	BAHAGHARI	453	100,270.00	817	145,440.00	-31%
19	PHIL BRAND CONSIGN	281	97,630.00	211	51,320.00	90%
20	EDNA'S	604	87,990.00	666	102,680.00	-14%
21	MAGICMELT	1,032	85,492.50	2,102	175,237.14	-51%
22	BLEEVES	68	81,600.00	138	165,600.00	-50%
23	CEBU DRIED MANGOES	188	77,400.00	326	176,180.00	-56%
24	LA2PU	252	73,230.00	100	19,700.00	271%
25	AIZA'S	215	68,905.00	467	98,315.00	-29%
26	QUICKMELT	89	56,070.00	29	13,050.00	329%
27	MARISSA	293	46,760.00	1,077	152,360.00	-69%
28	G'S DELIGHT	168	43,380.00	254	49,600.00	-12%
29	AZATRI	121	41,300.00	0	0.00	
30	ILOCOS CHICHACORN	132	35,860.00	309	69,600.00	-48%
31	CHOWEE	166	32,990.00	0	0.00	
32	THE RAINS	77	32,340.00	30	8,250.00	292%
33	HEYS	7	31,898.00	0	0.00	
34	SD	158	30,260.00	117	19,500.00	55%
35	SHIENAS	122	29,940.00	0	0.00	
36	ENG BEE TIN	160	28,800.00	545	83,280.00	-65%
37	CHOCOVRON	172	26,820.00	261	36,800.00	-27%
38	CEBU DRIED	177	26,785.00	70	10,045.00	166%
39	CEBU BRAND	60	21,000.00	54	14,040.00	49%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 18 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
2-CONSIGNE						
40	MBD	40	19,580.00	294	92,140.00	-78%
41	LOUISE	158	18,960.00	0	0.00	
42	CHRISTINE	129	17,545.00	424	51,020.00	-65%
43	ADORA	84	17,260.00	169	32,960.00	-47%
44	JUAN CALAMANSI	41	17,220.00	51	15,760.00	9%
45	CACAO	42	16,560.00	0	0.00	
46	BEA'S	114	16,480.00	52	5,710.00	188%
47	ZUMIGUI-C	63	15,850.00	77	20,190.00	-21%
48	ERENETA MANALOTO	36	15,120.00	0	0.00	
49	JACOBINA	66	14,100.00	77	14,670.00	-3%
50	RK	50	13,520.00	0	0.00	
51	COCO-C	64	12,800.00	325	55,250.00	-76%
52	DELFA'S	18	10,710.00	47	22,850.00	-53%
53	OH NUTS	13	7,500.00	142	69,645.00	-89%
54	WOW MANI CONSIGN	17	6,715.00	58	15,550.00	-56%
55	CREAMBAR	23	6,400.00	280	51,200.00	-87%
56	PIK-A-PIKEL	10	4,610.00	47	20,800.00	-77%
57	PENUT BAR	37	4,070.00	45	4,500.00	-9%
58	SNACKERS	17	3,570.00	0	0.00	
59	KAT-LEINE'S	10	3,420.00	206	73,100.00	-95%
60	RICAH	7	2,510.00	0	0.00	
61	MONDRAGON	3	1,125.00	7	2,100.00	-46%
62	NAUGHTY PETS-W	1	1,015.00	0	0.00	
63	DAVAO SWEET	2	460.00	121	15,455.00	-97%
64	WANDERSKYE	1	445.00	3	2,535.00	-82%
65	8A PERFORMANCE	0	0.00	2	1,568.00	-100%
66	ADDAS	0	0.00	51	17,850.00	-100%
67	ALIBABA	0	0.00	61	7,810.00	-100%
68	AMERYS	0	0.00	17	4,150.00	-100%
69	ASHLEY	0	0.00	5	3,250.00	-100%
70	BAGUIO	0	0.00	25	9,080.00	-100%
71	BOY BAWANG	0	0.00	24	1,560.00	-100%
72	EMPERORS	0	0.00	37	16,450.00	-100%
73	ENG SENG	0	0.00	2	1,160.00	-100%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 19 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

FOOD, CONVENIENCE & GIFTING

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
74 FUNGOOFUN CONSIGN	0	0.00	2	3,549.00	-100%
75 GOLDEC CITY	0	0.00	1	140.00	-100%
76 GOLDEN CITY	0	0.00	5	700.00	-100%
77 GREEN JAGZ HOUSE BRAND	0	0.00	6	660.00	-100%
78 HEALTHY TROPICS	0	0.00	1	200.00	-100%
79 HOUSE OF POLVORON	0	0.00	59	9,900.00	-100%
80 ILOCOS CHICHACORN CONSIGN	0	0.00	1	200.00	-100%
81 JOVY'S	0	0.00	5	1,220.00	-100%
82 JUAN	0	0.00	8	2,560.00	-100%
83 KING	0	0.00	17	5,020.00	-100%
84 KRISPY KREME	0	0.00	1	0.00	
85 NATHANIEL'S	0	0.00	28	5,040.00	-100%
86 PEANUT BRITTLE	0	0.00	17	1,430.00	-100%
87 PHIL. BRAND DRIED MANGOES	0	0.00	1	160.00	-100%
88 ROMANAS	0	0.00	26	10,270.00	-100%
89 RUBY	0	0.00	307	42,030.00	-100%
90 SUNDRY	0	0.00	33	4,180.00	-100%
91 VHONYTIFF	0	0.00	84	13,860.00	-100%
92 WOW MANI OUTRIGHT	0	0.00	10	6,000.00	-100%
93 XXJXOVY'S	0	0.00	1	160.00	-100%
2-CONSIGNE Total:	41,209	9,573,306.00	47,218	9,675,089.89	-1%
FOOD, CONVENIENCE & GIFTING	286,504	31,942,130.29	245,185	39,461,113.78	-19%

RunDate: 10/02/2024

RunTime 09:30 am

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Sales Ranking By Business Unit

FRANCHISE STORES

RunDate: 10/02/2024
RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 21 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

OUTLETS

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
1	BATH & BODY WORKS	5,697	1,746,043.45	2,508	897,812.23	94%
2	VICTORIA'S SECRET	67,550	1,380,773.90	1,514	1,026,281.96	34%
3	USPA	324	916,448.28	153	581,237.62	57%
4	CLINIQUE	147	402,766.41	0	0.00	
5	NIKE	259	365,126.00	249	397,436.00	-8%
6	ADIDAS	191	258,300.00	47	91,719.00	181%
7	DELSEY	16	182,044.43	2	23,698.00	668%
8	ADIDAS PH	194	137,417.36	67	48,546.34	183%
9	JANSPORT	138	113,809.74	0	0.00	
10	NESTI DANTE	718	109,994.86	26	3,034.00	3525%
11	THE NORTH FACE-O	17	69,733.00	0	0.00	
12	SPEEDO	35	52,056.80	0	0.00	
13	CALVIN KLEIN	13	50,344.30	5	21,498.51	134%
14	MINISO	156	49,604.00	61	26,479.00	87%
15	BEACH HUT	50	40,052.00	0	0.00	
16	BURBERRY	9	30,155.99	10	25,733.73	17%
17	PASALUBONG PACK	79	30,150.00	0	0.00	
18	HAVAIANAS	27	29,823.00	0	0.00	
19	GIFT BUSINESS	82	26,395.02	199	49,130.31	-46%
20	CHLOE	3	18,420.00	0	0.00	
21	QUIKSILVER	9	18,110.00	0	0.00	
22	JOCKEY	36	16,352.00	0	0.00	
23	HUGO	2	14,086.58	0	0.00	
24	CONVERSE	3	10,370.00	1	56.94	18112%
25	VERSACE-B4U	2	8,910.23	2	16,210.94	-45%
26	TOBLERONE	21	7,400.00	0	0.00	
27	GIORGIO ARMANI-B4U	1	6,759.61	0	0.00	
28	VANS-SL	5	6,000.00	19	21,750.00	-72%
29	ACCEL	6	5,970.00	59	59,963.50	-90%
30	BVLGARI	1	5,200.00	1	5,380.00	-3%
31	FITFLOP-SL	2	5,024.70	13	24,810.65	-79%
32	CHAMPION	17	4,888.00	35	21,619.02	-77%
33	ELIZABETH ARDEN	3	4,394.56	2	4,905.00	-10%
34	DAVIDOFF	1	4,240.00	7	32,681.74	-87%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 22 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

OUTLETS

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
1-OUTRIGHT					
35 FERRAGAMO	1	3,840.00	0	0.00	
36 KISSNY	7	2,739.40	30	6,514.74	-57%
37 JBL-TRI	1	2,590.00	0	0.00	
38 FLAMINGO	20	1,950.00	60	5,950.00	-67%
39 SPRAYGROUND	2	1,700.00	3	2,550.00	-33%
40 TRAVEL BLUE	2	1,700.00	13	13,590.00	-87%
41 LOCAL SCARF	4	1,517.18	15	2,487.90	-39%
42 EVERLAST	3	1,437.00	17	6,471.69	-77%
43 THE BALM	2	1,350.00	21	11,200.00	-87%
44 BILLABONG-SL	1	1,250.00	0	0.00	
45 ACCA KAPPA	1	1,199.00	0	0.00	
46 DESTINATION TRAVEL	1	1,190.00	0	0.00	
47 MISHMASH	2	1,000.00	9	1,783.00	-43%
48 NALGENE-O	1	990.00	0	0.00	
49 PARKLAND	1	841.20	0	0.00	
50 B & D	2	558.90	8	2,268.85	-75%
51 CADBURY	391	420.00	0	0.00	
52 STANCE	1	400.00	3	2,290.00	-82%
53 SANICARE	1	28.42	7	220.27	-87%
54 BAYONGCIAGA	0	0.00	32	16,000.00	-100%
55 BIJOUX TERNER	0	0.00	2	1,190.00	-100%
56 BILLABONG	0	0.00	3	1,022.22	-100%
57 BRIC'S-SL	0	0.00	4	13,000.00	-100%
58 COCO CABANA	0	0.00	6	4,344.00	-100%
59 DOUGHNUT	0	0.00	5	14,461.56	-100%
60 DOUGHNUT-SL	0	0.00	5	12,395.00	-100%
61 EASTPAK-SL	0	0.00	2	1,703.55	-100%
62 EMPORIO ARMANI	0	0.00	1	2,199.00	-100%
63 EVITA PERONI	0	0.00	4	1,096.00	-100%
64 FILIPINIANA-O	0	0.00	6	1,994.00	-100%
65 GIORGIO ARMANI	0	0.00	1	4,950.00	-100%
66 GOYA	10	0.00	0	0.00	
67 GROOVY	0	0.00	16	2,060.00	-100%
68 HIGH SIERRA	0	0.00	2	1,699.30	-100%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 23 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

OUTLETS

BRAND		Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
		Qty.	Net	Qty.	Net	
1-OUTRIGHT						
69	ISLAND GIRL	0	0.00	1	1,295.00	-100%
70	KEDS	0	0.00	2	1,000.00	-100%
71	KIPLING	0	0.00	2	7,798.00	-100%
72	LACOSTE	0	0.00	1	6,475.20	-100%
73	LASPLASH	0	0.00	2	1,000.00	-100%
74	LIBBEY	0	0.00	1	39.00	-100%
75	MANTYX	0	0.00	2	680.64	-100%
76	MARC JACOBS	0	0.00	1	7,800.00	-100%
77	NON-MERCH	3,971	0.00	4,393	0.00	
78	OAKLEY	0	0.00	2	6,878.00	-100%
79	OPI	0	0.00	3	750.00	-100%
80	PACSAFE	0	0.00	2	4,000.00	-100%
81	PAPER/PLASTIC BAGS	298	0.00	522	0.00	
82	PEPE JEANS	0	0.00	4	2,096.00	-100%
83	RALPH LAUREN	0	0.00	1	5,150.00	-100%
84	ROCKET DOG	0	0.00	1	500.00	-100%
85	SAUCONY	0	0.00	3	897.00	-100%
86	SWAROVSKI	0	0.00	1	4,319.00	-100%
87	SWATCH	0	0.00	2	10,663.00	-100%
88	TEVA	0	0.00	1	569.80	-100%
89	VANS	0	0.00	5	5,443.89	-100%
1-OUTRIGHT Total:		80,537	6,153,865.32	10,207	3,580,780.10	71%
2-CONSIGNE						
1	KROOBERG	780	551,802.81	1,114	719,546.20	-23%
2	FUBU-C	542	490,889.73	2,123	1,674,242.99	-70%
3	HEYS	62	299,110.57	35	154,323.33	93%
4	PORTGEAR	127	237,133.19	0	0.00	
5	MOSSIMO-FW	371	133,973.60	601	203,633.26	-34%
6	SUNNIES STUDIOS-C	136	127,626.00	0	0.00	
7	BG BERLIN-C	12	112,881.16	2	21,900.24	415%
8	IT LUGGAGE-C	9	74,585.51	10	84,455.14	-11%
9	8A PERFORMANCE	69	65,022.00	209	222,272.20	-70%
10	BANGE-C	22	62,831.00	13	39,900.00	57%
11	SMOOTH SKIES-C	41	51,279.33	12	10,842.44	372%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 24 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

OUTLETS

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
12 DTBG-C	27	45,916.66	56	86,254.11	-46%
13 AIRFIT	53	41,269.89	0	0.00	
14 MOSSIMO-APP	36	36,706.00	0	0.00	
15 MARK RYDEN-C	14	36,577.00	18	49,236.64	-25%
16 XO	62	31,630.75	90	49,232.55	-35%
17 GENERIC-C	29	26,127.04	75	72,315.76	-63%
18 OZUKO	8	19,877.00	26	46,081.25	-56%
19 KAKA-C	9	19,787.00	19	39,330.00	-49%
20 ZILLA	22	18,024.75	57	46,965.25	-61%
21 WEKOME	12	15,400.72	0	0.00	
22 GLAXUNTE	48	14,807.00	0	0.00	
23 ADIDAS PH-C	20	11,699.00	0	0.00	
24 TRAVEL SENTRY-C	7	10,193.00	0	0.00	
25 LEGEND WALKER	1	9,759.00	0	0.00	
26 LES PERLES	5	9,349.05	2	3,839.60	143%
27 CLINIQUE-C	3	8,400.00	0	0.00	
28 SOFISTICA	7	8,344.50	0	0.00	
29 AWEI	5	7,469.32	12	5,946.96	25%
30 KVLRC	2	6,512.82	1	6,309.00	3%
31 TUMI-C	1	6,199.00	1	9,196.71	-32%
32 FILIPINIANA	26	5,522.38	84	29,193.41	-81%
33 LEWIS N CLARK	1	4,790.00	0	0.00	
34 GOLF-C	15	4,039.40	22	10,094.40	-59%
35 VIDVIE	2	3,996.00	0	0.00	
36 FUNGOOFUN-C	3	3,923.89	10	14,437.24	-72%
37 GIFT BUSINESS-C	7	3,624.64	5	2,745.00	32%
38 TANKROCK-C	5	3,295.00	6	7,510.74	-56%
39 PRAIA PILIPINAS	9	3,061.00	18	6,772.00	-54%
40 OME-C	2	2,834.00	0	0.00	
41 MIMAX-C	3	2,587.00	0	0.00	
42 PLEXTONE	4	2,399.00	2	1,300.00	84%
43 XIPIN	7	2,319.00	29	6,094.50	-61%
44 XO-C	5	2,230.96	14	7,543.47	-70%
45 PICTET FINO	6	2,125.00	8	3,999.38	-46%

RunDate: 10/02/2024

RunTime 09:30 am

REGENT TRAVEL RETAIL GROUP

35 JME Bldg. 3rd Flr Calbayog St. Mandaluyong City

Page 25 of 25

Sales Ranking By Business Unit

Period: 09/01/2024-09/30/2024

OUTLETS

BRAND	Current Sales 09/01/2024-09/30/2024		Previous Year 09/01/2023-09/30/2023		Inc/Dec%
	Qty.	Net	Qty.	Net	
2-CONSIGNE					
46 ZILLA-C	2	1,456.00	7	8,467.07	-82%
47 ZUMIGUI-C	8	1,070.00	9	1,900.00	-43%
48 XMOWI-C	1	785.12	0	0.00	
49 ISLAND-C	1	699.00	1	699.00	0%
50 MACBETH	2	500.00	344	86,670.28	-99%
51 XIPIN-C	1	445.52	2	1,080.03	-58%
52 TO TRAVEL TO LIVE	1	340.00	17	5,452.00	-93%
53 IPIPOO-C	1	290.00	7	2,030.00	-85%
54 BASIC-C	0	0.00	1,151	546,182.65	-100%
55 BOONA-C	0	0.00	4	3,720.00	-100%
56 CELEBRAT-C	0	0.00	192	19,124.00	-100%
57 D-POWER-C	0	0.00	41	10,249.00	-100%
58 ISLAND SOUVENIRS	0	0.00	778	267,396.00	-100%
59 KATE SPADE-MC	0	0.00	1	4,809.30	-100%
60 LENOVO-C	0	0.00	5	5,820.75	-100%
61 LIME-C	0	0.00	9	7,470.00	-100%
62 MICHAEL KORS	0	0.00	1	6,299.00	-100%
63 OEM-C	0	0.00	2	858.00	-100%
64 ONDA-C	0	0.00	1	199.00	-100%
65 OPTIMUS-C	0	0.00	2	5,000.16	-100%
66 PYXIS-C	0	0.00	12	2,478.00	-100%
67 ROMIX	0	0.00	1	675.00	-100%
68 SOLATEK	0	0.00	13	10,789.35	-100%
69 THE TROPICAL SHOP	0	0.00	2	400.00	-100%
70 TOMS-C	0	0.00	23	69,795.40	-100%
71 UNBRANDED	0	0.00	1	850.00	-100%
72 VIPFAN-C	0	0.00	50	38,810.00	-100%
73 WINGMAN-C	0	0.00	7	3,003.00	-100%
74 YOUBAO-C	0	0.00	4	7,995.00	-100%
2-CONSIGNE Total:	2,654	2,643,517.31	7,361	4,753,735.76	-44%
OUTLETS TOTALS:	83,191	8,797,382.63	17,568	8,334,515.86	5%

RunDate: 10/02/2024

RunTime 09:30 am

Prepared By:

Willie

Noted By: