

SALES COMPARATIVE

Group by Business Concept

STORE	CURRENT - Sep 2024 SEP 1-11, 2024								PREV WEEK COMPARISON 09/05-09/11 vs 08/29-09/04			Prev. Year - Sep 2023 SEP 1-11, 2023		Prev. Month - Aug 2024 AUG 1-11, 2024		Pre-Pandemic - Sep 2019 SEP 1-11, 2019			
	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
FOOD, CONVENIENCE & GIFTING																			
1. WH SMITH NAIA T1 DEP	1.	09/01 - 09/11	11	5,807	2,983,428	513	1,134,417	1,849,010	62%	1,924,582	2,139,393	-10%	3,493,815	-15%	3,706,104	-19%			
2. SPACE38 CSP2 T3	2.	09/01 - 09/11	11	1,834	1,716,167	935	695,289	1,020,878	59%	1,043,657	1,149,265	-9%	1,371,126	25%	1,668,222	3%	1,323,611	29.6%	45%
3. WH SMITH T3 INTL (S12)	3.	09/01 - 09/11	11	2,908	1,422,656	489	577,565	845,090	59%	894,277	974,173	-8%	1,726,131	-18%	2,087,665	-32%	771,150	84.4%	60%
4. THE SHOPPES CSP1	4.	09/01 - 09/11	11	1,345	1,341,492	997	608,591	732,900	55%	756,134	1,058,471	-28%	1,361,806	-1%	1,520,667	-12%	2,136,399	-37.2%	42%
5. AIRMALL T3 DOM	5.	09/01 - 09/11	11	1,303	1,082,752	830	370,002	712,750	66%	672,122	723,295	-7%	1,170,300	-7%	1,472,030	-26%	1,146,101	-5.5%	47%
6. CSP PITX	6.	09/01 - 09/11	11	6,335	979,593	154	659,703	319,889	33%	653,718	655,497	-0%	978,255	0%	1,057,096	-7%			
7. WH SMITH CEBU T1 NRTH WIN	7.	09/01 - 09/11	11	1,851	428,809	231	137,729	291,079	68%	258,040	333,975	-22%	399,140	7%	538,835	-20%			
8. WH SMITH CLARK IPD	8.	09/03 - 09/11	9	808	269,201	333	87,636	181,564	67%	228,676	40,525	464%							
9. WH SMITH NAIA T3 BUS GATE	9.	09/01 - 09/11	11	1,210	210,195	173	63,223	146,971	70%	139,445	130,593	6%	167,743	25%	245,735	-14%			
10. WH SMITH LAGUINDINGAN	10.	09/01 - 09/11	11	908	153,670	169	44,401	109,268	71%	99,150	103,195	-3%	144,255	7%	189,710	-19%			
11. WH SMITH NAIA T3 (S32)	11.	09/01 - 09/11	11	452	141,508	313	58,104	83,403	59%	86,266	112,310	-23%	250,925	-44%	168,526	-16%			
12. AIRMALL ILOILO	12.	09/01 - 09/11	11	161	140,590	873	62,711	77,878	55%	89,105	81,380	9%			139,739	1%			
13. WH SMITH BACOLOD	13.	09/01 - 09/11	11	650	132,586	203	45,587	86,998	66%	80,970	100,174	-19%	195,330	-32%	160,344	-17%			
14. WH SMITH T4 -AM	14.	09/01 - 09/11	11	432	127,368	294	43,741	83,627	66%	91,782	66,630	37%	110,095	16%	206,747	-38%	538,085	-76.3%	50%
CTS -26 %	FOOD, CONVENIENCE & GIFTING Total:				11,130,019		4,588,707	6,541,312	59%	7,017,929	7,668,878	-8%	11,368,925	-2%	13,161,422	-15%	5,915,347	88.1%	47%
FRANCHISE STORES																			
15. 7-11 BORA TOUR CENTER	1.	09/01 - 09/11	11	8,059	1,528,560	189	932,422	596,138	39%	1,016,583	940,935	8%	1,461,583	5%	1,952,247	-22%	1,792,890	-14.7%	39%
16. KRISPY KREME T3 DOM	2.	09/01 - 09/11	11	2,228	1,452,929	652	937,734	515,195	35%	964,393	965,678	-0%	1,549,512	-6%	1,849,920	-21%	2,034,458	-28.5%	22%
17. 7-11 PITX	3.	09/01 - 09/11	11	17,890	1,279,553	71	870,096	409,457	32%	847,543	821,258	3%	1,587,221	-19%	1,518,157	-16%	1,376,407	-7.0%	32%
18. 7-11 MCIA	4.	09/01 - 09/11	11	11,289	1,250,911	110	775,564	475,346	38%	803,864	842,671	-4%	1,012,762	24%	1,636,071	-24%			
19. 7-11 BORA STATION 3	5.	09/01 - 09/11	11	5,821	1,004,567	172	622,831	381,735	38%	653,961	625,225	4%	876,163	15%	1,363,862	-26%	1,112,224	-9.6%	38%
20. MINISO T3	6.	09/01 - 09/11	11	921	549,107	596	253,398	295,708	54%	344,154	350,124	-1%	564,746	-3%	525,103	5%	1,167,222	-52.9%	43%
21. KRISPY KREME CSP2	7.	09/01 - 09/11	11	1,264	518,141	409	362,699	155,442	30%	314,380	285,107	10%	282,848	83%	304,915	70%	508,007	1.9%	25%
22. MINISO CEBU	8.	09/01 - 09/11	11	924	490,612	530	227,702	262,909	54%	309,644	329,952	-6%	439,125	12%	586,503	-16%			
23. MINISO DRIVE&DINE	9.	09/01 - 09/11	11	539	300,161	556	454,417	-154,256	-51%	182,939	204,631	-10%	361,865	-17%	385,887	-22%			
CTS -20 %	FRANCHISE STORES Total:				8,374,543		5,436,866	2,937,677	35%	5,437,463	5,365,583	1%	8,135,828	3%	10,122,668	-17%	7,991,210	4.7%	33%
BEAUTY, FASHION & ACCESSORIES																			
24. VS T3 DOM	1.	09/01 - 09/11	11	353	1,343,360	3,805	602,494	740,865	55%	970,150	739,260	31%	902,780	49%	1,158,060	16%	917,810	46.3%	49%
25. CITY OF DREAMS	2.	09/01 - 09/11	11	281	1,338,075	4,761	593,494	744,580	56%	785,845	870,905	-9%	800,596	67%	1,145,000	17%			
26. BBW T3 DOM	3.	09/01 - 09/11	11	600	1,253,140	2,088	512,432	740,707	59%	864,000	697,680	23%	731,640	71%	1,605,320	-22%	731,237	71.3%	54%

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STORE		CURRENT - Sep 2024 SEP 1-11, 2024								PREV WEEK COMPARISON 09/05-09/11 vs 08/29-09/04			Prev. Year - Sep 2023 SEP 1-11, 2023		Prev. Month - Aug 2024 AUG 1-11, 2024		Pre-Pandemic - Sep 2019 SEP 1-11, 2019		
		PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%
REGENT TRAVEL RETAIL STORES																			
BEAUTY, FASHION & ACCESSORIES																			
27. VS T3 LANDSIDE	4.	09/01 - 09/11	11	229	807,430	3,525	359,633	447,796	55%	579,110	507,240	14%	1,116,440	-28%	876,460	-8%	1,000,010	-19.2%	47%
28. THE RUNWAY T3 INTL (S6)	5.	09/01 - 09/11	11	503	765,707	1,522	384,459	381,247	50%	499,843	499,199	0%	374,010	105%	881,156	-13%	238,950	220.4%	59%
29. BBW T3 LANDSIDE	6.	09/01 - 09/11	11	350	710,860	2,031	289,581	421,278	59%	420,820	502,870	-16%	512,330	39%	977,320	-27%	761,207	-6.6%	52%
30. BEAUTY TO GO-T3 DOM	7.	09/01 - 09/11	11	123	462,432	3,759	213,602	248,829	54%	366,228	280,810	30%	472,860	-2%	702,160	-34%	319,645	44.6%	58%
31. MAC T3 DOM	8.	09/01 - 09/11	11	169	458,850	2,715	216,028	242,821	53%	331,450	202,600	63%	231,830	98%	318,955	44%	428,970	6.9%	55%
32. T3 INTL KIEHLS	9.	09/01 - 09/11	11	48	224,940	4,686	140,836	84,103	37%	161,960	96,720	67%	62,620	259%	104,778	115%	440,556	-48.9%	47%
33. MAC T3 INTL	10.	09/01 - 09/11	11	94	198,070	2,107	84,893	113,176	57%	138,470	125,600	10%	139,035	42%	173,485	14%	315,390	-37.1%	55%
34. T3 INTL JO MALONE	11.	09/01 - 09/11	9	22	155,600	7,072	64,961	90,638	58%	104,450	182,460	-42%	217,000	-28%	460,490	-66%	424,820	-63.3%	53%
35. BEAUTY TO GO-KALIBO	12.	09/01 - 09/10	8	19	52,289	2,752	21,510	30,778	59%	33,809	45,860	-26%	112,139	-53%	56,520	-7%	570,931	-90.8%	59%
CTS -18 %	BEAUTY, FASHION & ACCESSORIES Total:				7,770,753		3,483,928	4,286,824	55%	5,256,135	4,751,204	10%	5,673,280	37%	8,459,704	-8%	6,149,527	26.3%	52%
RESTO																			
36. CAFE EXPRESS- T1	1.	09/01 - 09/11	11	5,875	2,539,438	432	838,014	1,701,423	67%	1,667,174	1,573,099	5%	3,207,632	-21%	3,038,595	-16%	1,430,434	77.5%	67%
37. SUBWAY T1	2.	09/01 - 09/11	11	6,647	2,529,727	380	834,810	1,694,917	67%	1,618,910	1,690,791	-4%	2,757,874	-8%	3,191,422	-21%			
38. SUBWAY T3	3.	09/01 - 09/11	11	3,562	1,167,529	327	385,284	782,245	67%	707,623	819,281	-13%			1,089,973	7%			
39. ILLY CAFE- ROCKWELL	4.	09/01 - 09/11	11	871	508,579	583	172,917	335,662	66%	331,099	318,545	3%	452,952	12%	543,875	-6%	279,407	82.0%	66%
40. CAFE EXPRESS- T3 LOUNGE	5.	09/01 - 09/11	11	1,187	308,499	259	101,804	206,694	67%	202,024	200,760	0%	144,541	113%	273,404	13%	283,311	8.8%	67%
41. CAFE EXPRESS- T3 ARRV	6.	09/01 - 09/11	11	832	205,560	247	67,834	137,725	67%	119,507	140,364	-14%	185,353	11%	210,477	-2%	108,906	88.7%	67%
42. CAFE EXPRESS- T3 SPACE32	7.	09/01 - 09/11	11	612	198,575	324	65,529	133,045	67%	119,237	132,424	-9%	135,546	46%	150,520	32%			
43. CAFE EXPRESS- KALIBO	8.	09/01 - 09/11	11	93	15,644	168	5,162	10,482	67%	7,728	8,785	-12%	21,110	-26%	19,232	-19%			
CTS -18 %	RESTO Total:				7,473,555		2,471,359	5,002,196	67%	4,773,306	4,884,054	-2%	6,905,012	8%	8,517,501	-12%	2,102,060	255.5%	67%
ATHLEISURE																			
44. THE SHOPPES T3 LANDSIDE	1.	09/01 - 09/11	11	1,509	3,149,946	2,087	2,045,613	1,104,332	35%	2,169,563	1,867,109	16%	2,155,134	46%	2,964,103	6%	2,048,233	53.7%	31%
45. SPACE28 TRAVEL BUDDY T3	2.	09/01 - 09/11	11	274	952,528	3,476	571,887	380,641	40%	445,077	706,074	-36%	700,599	36%	663,644	44%	739,847	28.7%	36%
46. T3 INTL SPACE5	3.	09/01 - 09/11	11	904	562,726	622	421,115	141,610	25%	382,347	308,718	23%	307,125	83%	537,947	5%	214,500	162.3%	64%
CTS -11 %	ATHLEISURE Total:				4,665,200		3,038,616	1,626,583	35%	2,996,987	2,881,901	3%	3,162,859	47%	4,165,694	12%	3,002,581	55.3%	35%
OUTLETS																			
47. SLEX	1.	09/01 - 09/11	11	251	469,598	1,870	263,435	206,163	44%	301,371	287,592	4%	484,475	-3%	541,547	-13%	451,049	4.1%	42%
48. NLEX DRIVE&DINE	2.	09/01 - 09/11	11	214	408,980	1,911	232,802	176,178	43%	274,610	280,253	-2%	305,073	34%	378,783	8%	355,359	15.0%	50%
49. NLEX MEGA STATION	3.	09/01 - 09/11	11	196	347,481	1,772	208,047	139,433	40%	209,834	265,439	-20%	267,877	30%	372,205	-7%	607,664	-42.8%	43%
50. FR PITX	4.	09/01 - 09/11	11	218	334,894	1,536	193,972	140,921	42%	183,306	271,524	-32%	378,648	-12%	481,676	-30%			

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
REGENT TRAVEL RETAIL STORES																			
OUTLETS																			
51. NLEX BALAGTAS	5.	09/01 - 09/11	11	218	334,322	1,533	187,890	146,432	44%	213,866	232,643	-8%	351,466	-5%	543,609	-38%	424,279	-21.2%	45%
52. SUBIC FREEPORT	6.	09/01 - 09/11	11	115	311,116	2,705	175,817	135,298	43%	147,128	239,627	-38%	241,000	29%	269,659	15%	425,350	-26.8%	42%
53. BORACAY	7.	09/01 - 09/11	11	225	293,508	1,304	168,806	124,702	42%	186,171	195,239	-4%	293,769	0%	368,962	-20%	885,672	-66.8%	45%
54. CLARK PUREGOLD	8.	09/01 - 09/11	11		283,717		153,450	130,266	46%	170,865	234,863	-27%	378,800	-25%	336,762	-16%	468,357	-39.4%	43%
55. CEBU PUEBLO VERDE	9.	09/01 - 09/11	11	120	263,278	2,193	145,841	117,437	45%	173,183	147,578	17%	221,123	19%	322,328	-18%	258,918	1.6%	43%
CTS - 7 %	OUTLETS Total:				3,046,898		1,730,063	1,316,834	43%	1,860,339	2,154,762	-13%	2,922,236	4%	3,615,535	-16%	3,876,651	-21.4%	44%
ECOMMERCE																			
56. SHOPEE	1.	09/02 - 09/11	9	261	227,992	873	98,581	129,410	57%	166,879	125,803	32%	99,369	129%	167,131	36%			
CTS - 1 %	ECOMMERCE Total:				227,992		98,581	129,410	57%	166,879	125,803	32%	99,369	129%	167,131	36%	0		
CTS - Contribution to Sales Incomplete Days or Period	REGENT TRAVEL RETAIL TOTAL				42,688,962		20,848,122	21,840,839	51%	27,509,040	27,832,188	-1%	38,267,510	12%	48,209,657	-11%	29,037,379	47.0%	132%

CTS - Contribution to Sales
Incomplete Days or Period

RTRG AFFILIATES

RESTO - WENDY'S																		
1.	T3 BURGER- WENDY'S NAIA	1.	09/01 - 09/08	8	6,001	2,506,099	417	1,177,866	1,328,232	53%	2,160,250	2,249,768	-3%	1,775,806	41%	2,152,564	16%	
2.	T3 BURGER- WENDY'S PITX	2.	09/01 - 09/08	8	2,642	798,604	302	375,344	423,260	53%	672,213	820,061	-18%	912,638	-12%	982,812	-19%	
3.	T3 BURGER- WENDY'S BACOR	3.	09/01 - 09/08	8	1,888	728,985	386	342,623	386,362	53%	596,296	704,244	-15%	730,315	0%	963,242	-24%	
4.	T3 BURGER- WENDY'S CLARK	4.	09/01 - 09/08	8	967	491,651	508	231,076	260,575	53%	440,392	499,742	-11%			633,317	-22%	
5.	T3 BURGER- WENDY'S MEXICO	5.	09/01 - 09/08	8	642	318,451	496	149,672	168,779	53%	232,462	576,355	-59%	246,999	29%	299,803	6%	
6.	T3 BURGER- WENDY'S PANCAK	6.	09/01 - 09/08	8	129	133,223	1,032	47,960	85,263	64%	101,273	173,324	-41%	123,726	8%	136,334	-2%	
7.	T3 BURGER- WENDY'S YELLOW	7.	09/01 - 09/08	8	125	116,749	933	42,029	74,719	64%	83,226	146,562	-43%	100,240	16%	100,885	16%	
CTS - 57 %		RESTO - WENDY'S Total:				5,093,765		2,366,572	2,727,192	54%	4,286,115	5,170,059	-17%	3,889,726	31%	5,268,960	-3%	0
MTR SALES																		
8.	PERFUMES AND COSMETICS	1.	09/01 - 09/11	11	341	1,259,777	3,694	674,479	585,297	46%	838,458	806,604	3%	946,088	33%	1,818,926	-31%	
9.	POD1	2.	09/01 - 09/11	11	162	623,675	3,849	356,258	267,416	43%	391,670	604,790	-35%	605,760	3%	1,058,885	-41%	2,950,630
10.	PLAYGROUND	3.	09/01 - 09/11	11	114	594,341	5,213	372,116	222,225	37%	328,259	379,383	-13%	459,081	29%	616,211	-4%	487,409
11.	POD3	4.	09/01 - 09/11	11	171	447,050	2,614	244,089	202,961	45%	229,204	340,173	-32%	602,878	-26%	709,890	-37%	1,679,372
12.	PLUG AND PLAY	5.	09/01 - 09/11	11	108	234,046	2,167	127,059	106,986	46%	161,637	202,832	-20%	241,773	-3%	415,922	-44%	381,252
13.	AVIATOR	6.	09/01 - 09/11	11	93	232,489	2,499	121,129	111,359	48%	167,615	130,823	28%	202,445	15%	223,679	4%	311,696
14.	POD2	7.	09/02 - 09/10	6	10	193,290	19,329	87,446	105,843	55%	151,220	80,570	87%	391,260	-51%	286,450	-33%	1,341,533
15.	SWEETS AND STUFF	8.	09/01 - 09/11	11	336	159,652	475	89,935	69,717	44%	106,074	114,616	-7%	384,382	-58%	358,398	-55%	

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	PERIOD	Days	TXN	Net Sales	ATV	L.Cost	GP	GP%	Current Wk.	Previous Wk.	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	Net Sales	Inc/Dec%	GP%	
RTRG AFFILIATES																			
MTR SALES																			
6. POD4	9.	09/01 - 09/11	11	53	147,494	2,782	79,312	68,181	46%	105,462	85,428	23%	100,635	47%	500,915	-71%	233,366	-36.7%	90%
CTS -43 %		MTR SALES Total:			3,891,815		2,151,827	1,739,987	45%	2,479,600	2,745,219	-9%	3,934,303	-1%	5,989,277	-35%	7,385,260	-47.3%	78%
CTS - Contribution to Sales Incomplete Days or Period		RTRG AFFILIATES TOTAL			8,985,581		4,518,400	4,467,180	50%	6,765,716	7,915,278	-14%	7,824,030	15%	11,258,238	-20%	7,385,260	21.6%	106%
		GRAND TOTAL:			51,674,543		25,366,523	26,308,019	50.0%	34,274,756	35,747,466	-4%	46,091,541	12%	59,467,896	-13%	36,422,639	41.8%	51%