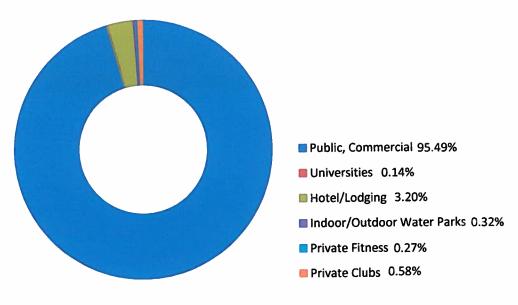
# Market Analysis for Commercial Pools

## **Distribution of Commercial Pools (USA)**



\*Source: Vararious & http://www.apsp.org/files/images/APSP%20statistics%202013.jpg

## Affektive Software Market Analysis

Interviewed 20+ Aquatics Directors (112 Pools)

Noteable Potential Clients: City of Denver, YMCA Denver/Pikes Peak, and Water World

Close to 100% Interest in Beta Testing

Estimated 700 Commerical Pools in Colorado

### **Pricing Strategy**

Direct Sales Model for \$10,000 Revenue Clients

Online Sales for All Other

SaaS Monthly Pricing or Annual Subscription

Increase Target Cost 2-3% Per Year for 3-5 Years

Target: \$2,461.56 per year per pool

#### **Total Market Capitalization**

1%	\$9,280,024	
10%	\$92,800,238	
25%	\$232,000,596	
33%	\$306,240,787	
50%	\$464,001,192	
66%	\$612,481,574	
75%	\$696,001,788	
100%	\$928,002,385	