Will Sandholtz

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EDUCATION

University of California, Berkeley

Berkeley, CA expected 2026

Dissertation Advisor: Haluk Ergin

B.A. Economics, Statistics

2018

Highest Distinction in General Scholarship (equivalent to Summa Cum Laude), Highest Honors in Economics

TECHNICAL SKILLS

Ph.D. Economics

Languages: Python, SQL, R

Methods: Causal inference (DID, IV, RD), Data structures and algorithms, Optimization

PUBLICATIONS AND WORKING PAPERS

"Group Incentive Compatibility in a Market with Indivisible Goods: A Comment" (with Andrew Tai), Economics Letters, vol. 243, 2024

Abstract: We identify and fix a key error in the classic proof of TTC's (top trading cycles) group strategy-proofness, and offer a novel proof of strong group strategy-proofness.

"Shapley-Scarf Markets with Objective Indifferences" (with Andrew Tai) (Job Market Paper)

Abstract: We characterize the broadest class of preferences for which TTC with fixed tie-breaking remains Pareto efficient, group strategy-proof, or core-selecting.

* Presented at Berlin Micro Theory and Behavioral Economics PhD Conference

ACADEMIC EXPERIENCE

Graduate Student Researcher

Department of Economics, UC Berkeley

- Conducted and published original academic research in microeconomic theory and public economics
- 2024 Economics Letters article highlighted on Nobel Prize-winning economist Al Roth's blog
- Applied quasi-experimental research design to analyze effects of major tax reform in non-profit sector; found that tax on excessive compensation was partly passed on to nonprofit execs

Graduate Student Instructor (TA)

Department of Economics, UC Berkeley

- Introduction to Economics (ECON 2), Global Inequality and Growth (ECON 133), Economic Theory (ECON 201A)

INDUSTRY EXPERIENCE

Product Analyst/Trust & Safety Specialist

2021-2022

Otter (Series A childcare startup)

- Worked jointly with Product team and Trust & Safety team
- Developed dashboards to analyze sign-up data and visualize customer progress; identified drop-off points in the onboarding funnel and revised the sign-up flow, resulting in improved retention
- Integrated UTMs into Otter website to track customer sign-up traffic in Amplitude; adjusted marketing to focus heavily on social media outreach

FELLOWSHIPS AND AWARDS

National Science Foundation (NSF) Graduate Research Fellowship

University Medal Finalist (top 5 undergraduates at UC Berkeley)

Steve Goldman Memorial Prize (top undergraduate in economics at UC Berkeley)

Phi Beta Kappa (1 of 20 UC Berkeley students inducted as juniors)

REFEREEING

Games and Economic Behavior

PERSONAL

Citizenship: USA

Languages: English (native), Spanish (intermediate), Turkish (intermediate)