1. Networking vocabulary

1. Referral - someone recommended by someone else

2. Start-up - company designed to serch a scalable business model

3. Lead - potential contact

4. outsourcing- when a comapny hires another comapny to do something specific

5. spiel - speech or story , used to persuade

2. Phrasel verbs

Is a verbs + preposition

Get up- lavantarse wake up- get in - get out - get on - subirse get off - bajarse come in -
I put off yesterday's class because I was sick