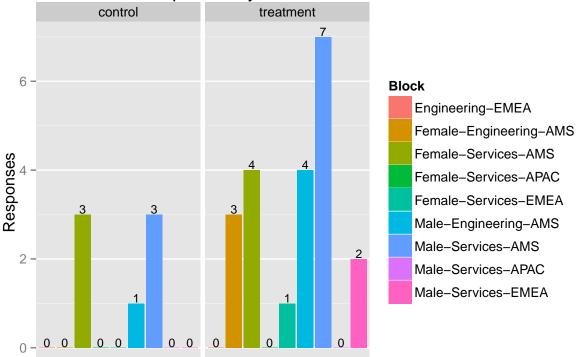
w241_final_project_report_figures

```
library(data.table)
library(ggplot2)
library(RCurl)
## Loading required package: bitops
library(stargazer)
##
## Please cite as:
  Hlavac, Marek (2015). stargazer: Well-Formatted Regression and Summary Statistics Tables.
## R package version 5.2. http://CRAN.R-project.org/package=stargazer
library(ri)
###############################
###### ATG EXPERIMENT #####
##### ATG EXPERIMENT: EXPLORATORY ANALYSIS #####
# read data from remote git repo
csv = getURL('https://raw.githubusercontent.com/winlingit/w241-project-csw/master/rcode/atg_results.csv
dt.atg = data.table(read.csv(textConnection(csv)))
# recover observations, from: http://stackoverflow.com/questions/2894775/replicate-each-row-of-data-fra
dt.atgx = dt.atg[rep(seq(.N), N)] # expand table to 352 rows
dt.atgx[ , responded := c(rep(1, max(Responses)), rep(0, .N - max(Responses))), by = CollectorName] #
dt.atg$Responses == dt.atgx[ , sum(responded), by = CollectorName]$V1 # checksums for total responses
TRUE TRUE TRUE TRUE
# estimate overall ATE
dt.atg[ , .(y = sum(Responses)/sum(N)), by = treat][ , y[1]-y[2]]
[1] 0.07931818
# calculate response rates in each block
dt.atg[, Rate := Responses / N]
dt.atg[ treat == 1, Treat := 'treatment']
dt.atg[ treat == 0, Treat := 'control']
```

Plot the chart of winning

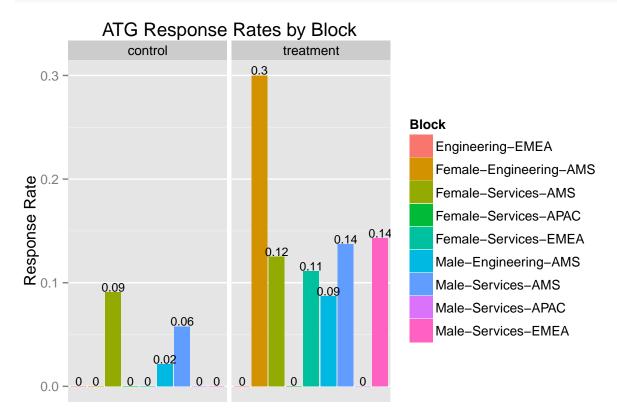
```
ggplot(dt.atg, aes(x=Block, y=Responses, fill=Block)) +
  geom_bar(stat='identity') +
  geom_text(aes(x=Block, y=Responses, label=Responses), vjust=-.1, size=3) +
  facet_wrap( ~ Treat) +
  ggtitle("ATG Responses by Block") +
  xlab("") +
  ylab("Responses") +
  theme( axis.line=element_blank(),
        axis.text.x=element_blank(),
        axis.ticks.x=element_blank(),
        axis.title.x=element_blank(),
        panel.border=element_blank(),
        panel.grid.major.x=element_blank())
```

ATG Responses by Block



```
# Plot the chart of proportional winning
ggplot(dt.atg, aes(x=Block, y=Rate, fill=Block)) +
    geom_bar(stat='identity') +
    geom_text(aes(x=Block, y=Rate, label=round(Rate, digits=2)), vjust=-.1, size=3) +
    facet_wrap( ~ Treat) +
    ggtitle("ATG Response Rates by Block") +
    xlab("") +
    ylab("Response Rate") +
    theme( axis.line=element_blank(),
        axis.text.x=element_blank(),
        axis.ticks.x=element_blank(),
        axis.title.x=element_blank(),
        panel.border=element_blank(),
```

```
panel.grid.major.x=element_blank(),
panel.grid.minor.x=element_blank())
```



```
###### ATG EXPERIMENT: REGRESSION ANALYSIS ######

# regression models
m1.atg = lm(responded ~ treat, data = dt.atgx) # treatment only
m2.atg = lm(responded ~ treat + Female, data = dt.atgx) # treatment + female
m3.atg = lm(responded ~ treat + Female + Org, data = dt.atgx) # treatment + female + org
m4.atg = lm(responded ~ treat + Female + Org + Region, data = dt.atgx) # treatment + female + org + reg
# show all regression models
stargazer(m1.atg, m2.atg, m3.atg, m4.atg, type = 'latex', title = 'Regression Analysis for ATG Feedback
```

% Table created by stargazer v.5.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu % Date and time: Wed, May 04, 2016 - 01:29:29

 ${\it Table 1: Regression Analysis for ATG Feedback Survey Experiment}$

	Dependent variable: responded				
	(1)	(2)	(3)	(4)	
treat	$0.079^{***} $ (0.029)	$0.081^{***} $ (0.029)	$0.081^{***} $ (0.029)	0.083*** (0.029)	
Female		0.032 (0.032)	0.030 (0.032)	0.026 (0.033)	
OrgServices			0.009 (0.032)	0.025 (0.034)	
RegionAPAC				-0.101 (0.068)	
RegionEMEA				-0.036 (0.046)	
Constant	0.040** (0.020)	0.031 (0.023)	0.025 (0.030)	0.025 (0.030)	
Observations R ² Adjusted R ² Residual Std. Error F Statistic	351 $ 0.021 $ $ 0.019 $ $ 0.269 (df = 349) $ $ 7.641**** (df = 1; 349)$	344 0.025 0.019 0.271 (df = 341) 4.396** (df = 2; 341)	344 0.025 0.017 0.272 (df = 340) 2.951** (df = 3; 340)	$ \begin{array}{c} 344 \\ 0.033 \\ 0.018 \\ 0.271 \text{ (df} = 338) \\ 2.285^{**} \text{ (df} = 5; 338) \end{array} $	

*p<0.1; **p<0.05; ***p<0.01

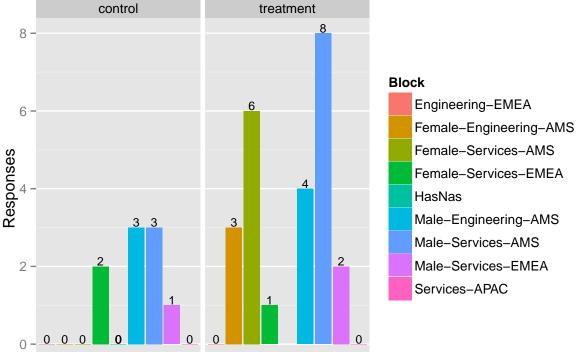
```
dt.ptgx = dt.ptg[rep(seq(.N), N)] # expand table to 352 rows
dt.ptgx[ , responded := c(rep(1, max(Responses)), rep(0, .N - max(Responses))), by = CollectorName] #
dt.ptg$Responses == dt.ptgx[ , sum(responded), by = CollectorName]$V1 # checksums for total responses
## Warning in dt.ptg$Responses == dt.ptgx[, sum(responded), by =
## CollectorName]$V1: longer object length is not a multiple of shorter object
## length
```

```
# estimate overall ATE
dt.ptg[ , .(y = sum(Responses)/sum(N)), by = treat][ , y[1]-y[2]]
```

[1] 0.08108108

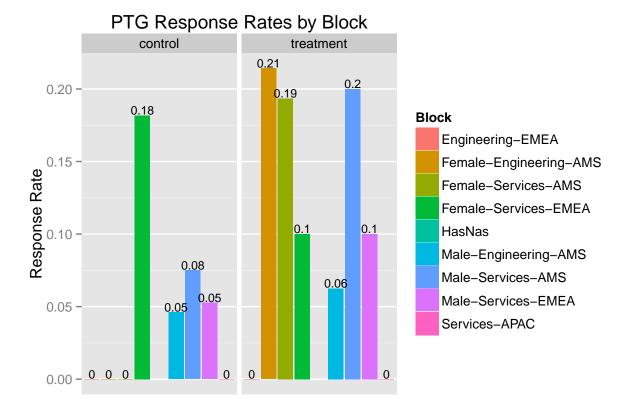
```
# calculate response rates in each block
dt.ptg[, Rate := Responses / N]
dt.ptg[ treat == 1, Treat := 'treatment']
dt.ptg[ treat == 0, Treat := 'control']
# Plot the chart of winning
ggplot(dt.ptg, aes(x=Block, y=Responses, fill=Block)) +
        geom_bar(stat='identity') +
        geom_text(aes(x=Block, y=Responses, label=Responses), vjust=-.1, size=3) +
        facet_wrap( ~ Treat) +
        ggtitle("PTG Responses by Block") +
        xlab("") +
        ylab("Responses") +
        theme( axis.line=element_blank(),
              axis.text.x=element blank(),
              axis.ticks.x=element_blank(),
              axis.title.x=element_blank(),
              panel.border=element_blank(),
              panel.grid.major.x=element_blank(),
               panel.grid.minor.x=element blank())
```





```
# Plot the chart of proportional winning
ggplot(dt.ptg, aes(x=Block, y=Rate, fill=Block)) +
        geom_bar(stat='identity') +
        facet_wrap( ~ Treat) +
        geom_text(aes(x=Block, y=Rate, label=round(Rate, digits=2)), vjust=-.1, size=3) +
        ggtitle("PTG Response Rates by Block") +
        xlab("") +
        ylab("Response Rate") +
        theme( axis.line=element_blank(),
               axis.text.x=element_blank(),
               axis.ticks.x=element_blank(),
               axis.title.x=element_blank(),
               panel.border=element_blank(),
               panel.grid.major.x=element_blank(),
               panel.grid.minor.x=element_blank())
```

- ## Warning: Removed 4 rows containing missing values (position_stack).
- ## Warning: Removed 4 rows containing missing values (geom_text).



```
###### PTG EXPERIMENT: REGRESSION ANALYSIS ######

# regression models
m1.ptg = lm(responded ~ treat, data = dt.ptgx) # treatment only
m2.ptg = lm(responded ~ treat + Female, data = dt.ptgx) # treatment + female
m3.ptg = lm(responded ~ treat + Female + Org, data = dt.ptgx) # treatment + female + org
m4.ptg = lm(responded ~ treat + Female + Org + Region, data = dt.ptgx) # treatment + female + org + reg
# show all models
stargazer(m1.ptg, m2.ptg, m3.ptg, m4.ptg, type = 'latex', title = 'Regression Analysis for PTG Feedback
```

- % Table created by stargazer v.5.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu
- % Date and time: Wed, May 04, 2016 01:29:30

- % Table created by stargazer v.5.2 by Marek Hlavac, Harvard University. E-mail: hlavac at fas.harvard.edu
- % Date and time: Wed, May 04, 2016 01:29:31

Table 2: Regression Analysis for PTG Feedback Survey Experiment

	Dependent variable: responded				
	(1)	(2)	(3)	(4)	
treat	0.081*** (0.029)	0.082*** (0.029)	0.081*** (0.029)	0.082*** (0.029)	
Female		0.025 (0.032)	0.012 (0.033)	0.012 (0.033)	
OrgServices			0.044 (0.031)	0.055 (0.033)	
RegionAPAC				-0.122 (0.103)	
RegionEMEA				-0.022 (0.042)	
Constant	0.049** (0.021)	0.041* (0.023)	0.020 (0.027)	0.020 (0.027)	
Observations R ² Adjusted R ² Residual Std. Error F Statistic	370 $ 0.020 $ $ 0.018 $ $ 0.283 (df = 368) $ $ 7.599*** (df = 1; 368)$	370 0.022 0.016 0.283 (df = 367) 4.094** (df = 2; 367)	370 0.027 0.019 0.283 (df = 366) 3.424** (df = 3; 366)	370 $ 0.031 $ $ 0.018 $ $ 0.283 (df = 364) $ $ 2.362*** (df = 5; 364)$	

Note: p<0.1; **p<0.05; ***p<0.01

Table 3: Regression Analysis for ATG and PTG Feedback Survey Experiments

	Dependent variable: Responded to Survey		
	ATG	PTG	
	(1)	(2)	
Personalization	0.079***	0.081***	
	(0.029)	(0.029)	
Constant	0.040**	0.049**	
	(0.020)	(0.021)	
Observations	351	370	
\mathbb{R}^2	0.021	0.020	
Adjusted R ²	0.019	0.018	
Residual Std. Error	0.269 (df = 349)	0.283 (df = 368)	
F Statistic	$7.641^{***} (df = 1; 349)$	$7.599^{***} (df = 1; 368)$	
Note:	*p<0	*p<0.1; **p<0.05; ***p<0.01	

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