RISHUB NAHAR

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EDUCATION

New York University, Leonard N. Stern School of Business   **New York, NY**

B.A. in Computer Science; B.S. in Business (Statistics concentration)
- **Cumulative GPA**: 3.94/4.00 | **SAT:** 2400/2400 (Critical Reading: 800, Math: 800, Writing: 800)
- **Relevant Coursework:** Algorithms, Operating Systems, Computer System Organizations, Data Structures, Microeconomics, Macroeconomics, Foundations of Finance, Operations Research, Forecasting Time Series, Multivariate Regression

PROFESSIONAL EXPERIENCE

American Express   **New York, NY**

Product Management Intern   *Jul 2020 – Present*
- Devising product road map for corporate card marketing campaign tool and creating a set of KPI's to track status of a new customer segment being targeted.

Kleiner Perkins Fellow – Modern Health   **San Francisco, CA**

Product and Software Engineering Intern   *May 2020 – Jul 2020*
- Selected 50/3000 + for fellowship connecting students to high growth startups. Worked for a startup that offers mental health services via a marketplace for therapy. The product is sold to businesses as an employee benefit.
- Product owner of customer activation tool that increased the number of customers that could be onboarded at once by 20x.
- Led end to end feature specification, design, and implementation of an internal Django web application that automated manual customer activation processes.

Palantir Technologies   **New York, NY**

Forward Deployed Software Engineering Intern   *Feb 2020 – May 2020*
- Conducted thorough user level research on client data science needs in order to construct a sales proposal that successfully convinced client to switch from a competitor to Palantir machine learning software.
- Developed pyspark data pipeline that gave granular views of compute resource allocation for a telecom client. From this, identified areas of redundant compute which resulted in a 2% reduction of client's monthly compute costs.

New Enterprise Associates   **New York, NY**

Venture Capital Fellow   *Oct 2019 – May 2020*
- Created a developer tools investment thesis centered around the microservice management and developer environment verticals. Identified and evaluated promising companies in these spaces and presented to analysts.
- Devised and presented to partners a methodology on how firm can modernize sourcing and diligence using more data driven approaches. This was after conducting research on how 80+ funds utilize data science in their investment processes.

8VC Fellow - Neighborly   **San Francisco, CA**

Product and Software Engineering Intern   *Jun 2019 – Aug 2019*
- Product owner for customer referral system which increased monthly user registrations by 10%.
- Spearheaded end to end implementation of referral feature. Included designing mockups, building product from scratch and tracking core KPI's like new registrations, churn, and number of referrals.

LEADERSHIP & PROJECTS

Hack NYU

Chair of Judging & Sponsorships Committee
- Led team of 6 to fundraise $20,000+ and organize a panel of 25 judges for New York's largest student run hackathon.

Contrary Capital

Venture Partner at NYU
- Source investments from NYU startup ecosystem for a national venture fund focused on university affiliated startups. Lead technical diligence for team at NYU and specialize in marketplace startups.

Computer Vision Trash Can
- Built smart trash can which uses computer vision to automatically sort between trash and recyclable items. Won $3000 grant from NYU and launched a campus pilot. Drove unit price down from $600 to $200. Demo: https://bit.ly/2zmalye.

SKILLS & AWARDS

- Skills: Java, Python, Django, Pyspark, SQL, C, R, HTML, CSS, Javascript, Microsoft Office(word, powerpoint, excel)
- Awards: Winner of PennApps Hackathon, Finalist in Facebook Global Hacks, Semifinalist in Techcrunch Disrupt Hackathon