



Sirchie Streamlines Their Processes Thanks to StarShip From V-Technologies

Sirchie is a manufacturer and distributor of crime scene investigation and forensic evidence collection supplies. Their products are used by law enforcement agencies in more than 100 countries around the world to identify, collect, record, analyze, evaluate and archive physical evidence.

Taking paperwork out of the equation

Fast, safe shipping is critical in Sirchie's industry. However, the company was finding that the opposite was actually the case: There were too many steps required for every shipment. Processes in their manufacturing and shipping facility, which is 100,000-plus square feet, weren't integrated.

"We had a manual paper-driven process in which a paper pick list flowed through the warehouse; that pick list would become the packing list. Another copy would come back in paper form to the accounting department to manually create an invoice," said Dwight Hallman, vice president of operations. The company needed a more efficient way to get both products and invoices out the door.

StarShip from V-Technologies, a FedEx Compatible provider, had a solution for integrating with MAS 200, Sirchie's enterprise resource planning system. Initial implementation was achieved in just a few weeks, and the system was bug-free in under two months.

Since installing StarShip to coordinate with MAS 200, Sirchie's shipping and invoicing are now completely integrated. StarShip creates the required shipping documents and, at the same time, electronically stores the tracking order with the sales order in the MAS 200 system. Now the accounting department can pull invoices straight from the system without extra steps. StarShip also makes it possible to automatically create back orders of items that were not shipped — records that previously had to be keyed in manually. "It's a one-stop shop that has made a real difference," said Hallman.



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*Dwight Hallman,
Sirchie Vice President of Operations*

Streamlining workflow

Shipping hazardous materials was one of Sirchie's biggest challenges. Before using StarShip, it was hard to keep hazardous materials shipments flowing out the door.

"We now ship with FedEx from six different lanes instead of one bottlenecked lane. Now every shipper has their own computer, and every shipper can process from beginning to end. In addition, every shipper can now process hazardous materials. In the past, it all had to flow through one person," said Hallman.

In their competitive, bid-driven industry, customer service and speedy shipping are key advantages. Sirchie saw an opportunity to make improvements in their shipping that would help employees work more efficiently while serving customers more effectively — all while improving their competitive edge. StarShip from V-Technologies and FedEx have helped them achieve it.



Your criteria. Your solution.

FedEx Compatible helps you choose a single third-party system with FedEx shipping functionality integrated into it. You eliminate the inefficiencies of maintaining separate systems for different carriers, minimize the cost and time required for employee training by focusing on a single system, and evaluate shipping options and rating information for FedEx and other featured carriers from a single touch-point. Go to fedex.com/us/compatible to learn more about the program and to request that a FedEx Compatible provider(s) call you today.

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