

KOA CORPORATION

2-17-12 Midori-cho, Fuchu-shi, Tokyo, Japan

TEL: 81-42-336-5755 FAX: 81-42-336-5353

REF NO: K24-011 DATE: Nov. 1, 2024

TO: YOKOGAWA ELECTRONICS MANUFACTURING KOREA CO., LTD.

FROM: KOA CORPORATION

1. Delivery Terms : F.C.A. Japan

2. Payment Terms: T/T 45days After B/L date

3. Effective date : From the order received on or after Nov. 1, 2024

4. Validity of Quotation: Nov. 1, 2024 to Apr. 30, 2025

## Quotation

Customer P/N	KOA P/N	MOQ	JPY Price/pc	L/T	Remarks
A7201RS-11	RK73H1ETTP39R0F	10,000pcs	0.13	7 weeks	
A7888RS-11 A7914RS-11	RK73G1ETTP1202D RK73H1HTTC1001F	10,000pcs 10,000pcs	0.88 0.33	7 weeks 7 weeks	
A7916RS-11	RK73H1HTTC2201F	10,000pcs	0.33	7 weeks	
A7923RS-11 A7924RS-11	RK73H1HTTC1002F RK73Z1HTTC	10,000pcs 10,000pcs	0.33 0.18	7 weeks 7 weeks	
A7925RS-11	RK73H1HTTC4701F	10,000pcs	0.33	7 weeks	
A7927RS-11	RK73H1HTTC2202F	10,000pcs	0.33	7 weeks	

## [REMARKS]

① Seller (KOA) reserves a right to change any pricing in this Estimate at any time, considering material cost and any other factor.

Notwithstanding any valid period of this Estimate or relative Contract, Seller may NOT acknowledge further individual order from Buyer,

until both parties have reached an agreement on new pricing.

②In line with the revision of the selling price to Yokogawa Electric in Japan, we have revised the sales price to Yokogawa Electronics Manufacturing Korea.

Pay to :KOA CORPORATION

:3672, Arai, Ina-Shi, Nagano, 396-8585, Japan

Bank :The Hachijuni Bank, Ltd. Ina Office. A/C No. 1298

Country Of Origin :Japan Manufacturer :KOA

Sales Rep :Hanjin Trading Co., Ltd.
\*Contact Name :YOO-YOUNG HYUN

:E-mail yyhyun@hanjintr.co.kr

\*Contact No. :Tel +82-2-2277-8905

:Fax +82-2-2272-5830

KOA CORPORATION

Manabu Yoshie Profit Manager Global Sales Center