## Questions 7 - 9

Choose the appropriate letters  $\mathbf{A} - \mathbf{D}$  and write them in boxes 7 - 9 on your answer sheet.

- 7. Politicians may have 'misjudged the public mood' because \_\_\_\_\_
  - (A) they are pre-occupied with the recession and financial problems.
  - (B) there is more widespread interest in the environment agenda than they anticipated.
  - (C) consumer spending has increased significantly as a result of 'green' pressure.
  - (D) shoppers are displeased with government policies on a range of issues.
- 8. What is Mintel?
  - (A) an environmentalist group
  - (B) a business survey organisation
  - (C) an academic research team
  - (D) a political organisation
- 9. A consumer expressing concern for environmental issues without actively supporting such principles
  - (A) an 'ethical spender'.
  - (B) a 'very dark green' spender.
  - (C) an 'armchair green'.
  - (D) a 'pale green' spender.

## Questions 10 - 13

Complete the summary using words from the box below. Write your answers in boxes 10-13 on your answer sheet.

NB There are more answers than spaces, so you will not use them all.

The Mintel report suggests that in future companies will be forced to practise greater... (10) ...in their dealings because of the increased awareness amongst ... (11) ...of ethical issues. This prediction is supported by the growth in the number of... (12) ...identified in the most recent survey published. As a consequence, it is felt that companies will have to think more carefully about their... (13) ...

environmental research honesty and openness ethical spenders politicians social awareness social record

armchair ethicals environmentalists consumers political beliefs financial constraints