## SECTION 4 Questions 31–40

Complete the notes below.

Write NO MORE THAN TWO WORDS for each answer.

Four business values
Many business values can result in 31
Senior managers need to understand and deal with the potential 32 that may result.
Collaboration
During a training course, the speaker was in a team that had to build a 33
Other teams experienced 34 from trying to collaborate.
The speaker's team won because they reduced collaboration.
Sales of a 35were poor because of collaboration.
Industriousness
Hard work may be a bad use of various company 36
The word 'lazy' in this context refers to people who avoid doing tasks that are 37
Creativity
An advertising campaign for a 38 was memorable but failed to boost sales.
Creativity should be used as a response to a particular 39
Excellence
According to one study, on average, pioneers had a 40 that was far higher than that of followers.
Companies that always aim at excellence may miss opportunities.