#### Appendix 1: Data Visualizations and Important Outputs - Evaluating Regression Models in R

### Output 1: Results from > print(str(diamonds))

'data.frame': 425 obs. of 7 variables:

\$ carat : num 0.826 0.996 1.07 1.07 1.01 0.66 0.701 0.97 0.74 2.04 ...

\$ color : int 4547834815 ... \$ clarity: int 7677648696 ...

\$ cut : Factor w/ 2 levels "Ideal", "Not Ideal": 1 1 1 2 2 1 1 2 2 2 ... \$ channel: Factor w/ 3 levels "Independent",..: 1 1 1 1 1 1 1 1 1 1 ... \$ store : Factor w/ 12 levels "Ashford", "Ausmans",..: 7 7 7 7 7 7 7 7 7 7 ... \$ price : int 7775 9850 10950 7500 6995 6100 6300 4850 5895 23000 ...

### Output 2: Results from > summary(diamonds)

carat color clarity cut
Min. :0.200 Min. :1.000 Min. : 2.000 Ideal :154
1st Qu.:0.720 1st Qu.:3.000 1st Qu.: 5.000 Not Ideal:271

Median :1.020 Median :4.000 Median : 6.000 Mean :1.041 Mean :4.313 Mean : 6.134 3rd Qu.:1.210 3rd Qu.:6.000 3rd Qu.: 7.000 Max. :2.480 Max. :9.000 Max. :10.000

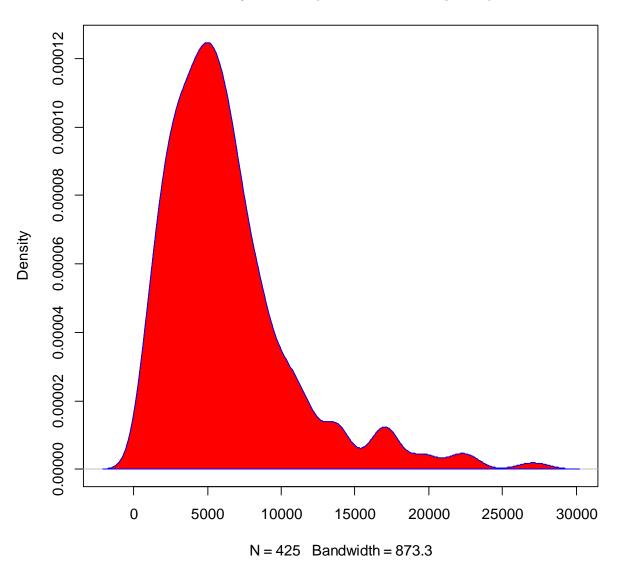
channel store price

Independent: 48 Blue Nile: 211 Min.: 497
Internet: 318 Ashford: 107 1st Qu.: 3430
Mall: 59 Riddles: 16 Median: 5476
Fred Meyer: 15 Mean: 6356

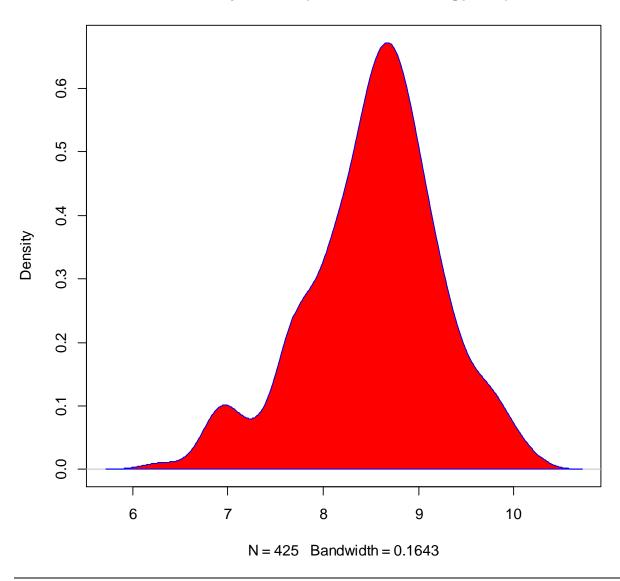
Kay : 14 3rd Qu.: 7792 University: 13 Max. :27575

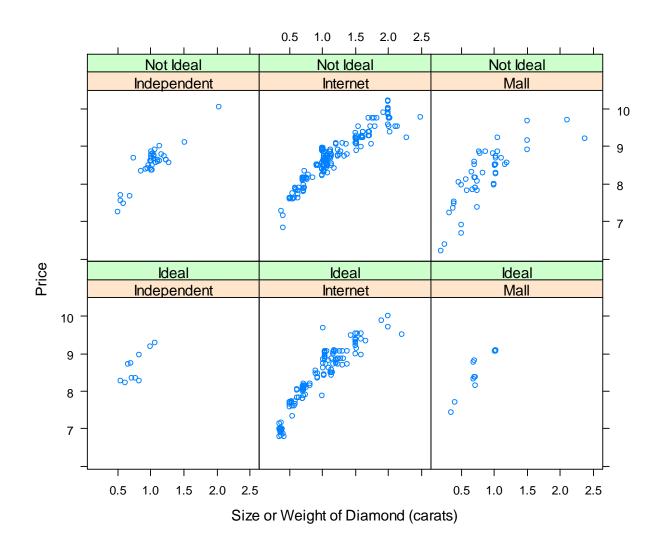
(Other) : 49

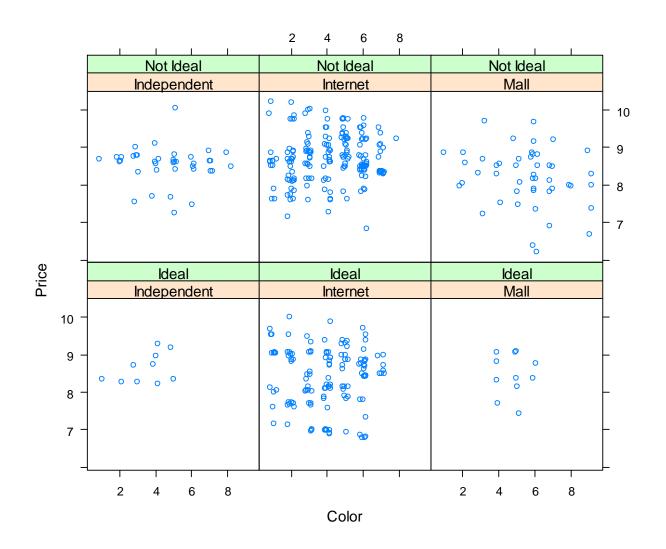
# density.default(x = diamonds\$price)

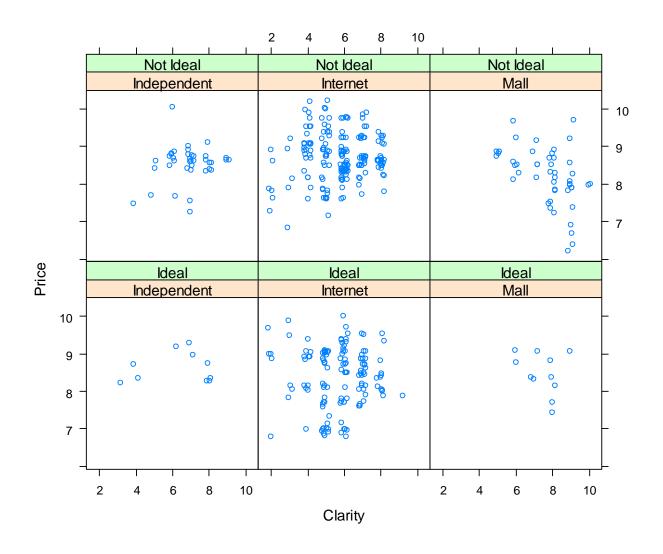


# density.default(x = diamonds\$logprice)









## Output 8: Dividing the data into training and testing

> print(str(diamonds.train))

'data.frame': 283 obs. of 9 variables: \$ carat : num 0.996 1.07 1.07 1.01 0.66 ...

\$ color : int 5478354561... \$ clarity : int 6776468768...

\$ cut : Factor w/ 2 levels "Ideal", "Not Ideal": 1 1 2 2 1 2 2 2 2 1 ... \$ channel : Factor w/ 3 levels "Independent",..: 1 1 1 1 1 1 1 1 1 1 ... \$ store : Factor w/ 12 levels "Ashford", "Ausmans",..: 7 7 7 7 7 7 4 4 4 4 ... \$ price : int 9850 10950 7500 6995 6100 23000 5234 5375 6171 4256 ...

\$ Group : Factor w/ 2 levels "TRAIN", "TEST": 1 1 1 1 1 1 1 1 1 1 ...

```
$ logprice: num 9.2 9.3 8.92 8.85 8.72 ...
NULL
> diamonds.test <- diamonds[(diamonds$Group == "TEST"),]
> print(str(diamonds.test))
'data.frame': 142 obs. of 9 variables:
$ carat : num 0.826 0.701 0.97 0.74 0.545 0.82 1.01 1.02 0.87 0.59 ...
$ color : int 4481237325...
$ clarity: int 7869887858...
$ cut : Factor w/ 2 levels "Ideal", "Not Ideal": 1 1 2 2 1 1 2 2 2 2 ...
$ channel : Factor w/ 3 levels "Independent",..: 1 1 1 1 1 1 1 3 3 3 3 ...
$ store : Factor w/ 12 levels "Ashford", "Ausmans", ..: 7 7 7 7 7 4 6 6 6 6 ...
$ price : int 7775 6300 4850 5895 3895 3878 5000 5999 6999 2495 ...
$ Group : Factor w/ 2 levels "TRAIN", "TEST": 2 2 2 2 2 2 2 2 2 2 2 ...
$ logprice: num 8.96 8.75 8.49 8.68 8.27 ...
NULL
Output 9: Multiple Regression Model
Call:
Im(formula = logprice ~ color + carat + clarity + cut + channel +
 store, data = diamonds.train)
Residuals:
  Min
        1Q Median
                    3Q
                         Max
-0.94997 -0.09176 0.04162 0.15439 0.72376
Coefficients: (2 not defined because of singularities)
       Estimate Std. Error t value Pr(>|t|)
          7.657577 0.116103 65.955 < 2e-16 ***
(Intercept)
        color
carat
         1.708077  0.039613  43.119  < 2e-16 ***
        clarity
cutNot Ideal -0.076257 0.033469 -2.278 0.023491 *
0.402564 0.139231 2.891 0.004152 **
channelMall
storeAusmans 0.227316 0.164387 1.383 0.167879
storeBlue Nile 0.020562 0.036579 0.562 0.574508
storeChalmers 0.041003 0.124407 0.330 0.741973
storeDanford 0.090549 0.120583 0.751 0.453356
storeKay
```

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 '' 1

NA

storeRiddles -0.141564 0.133824 -1.058 0.291084

NA

NA

NA

NA

NA

NA

NA

storeUniversity

storeZales

Residual standard error: 0.2397 on 267 degrees of freedom Multiple R-squared: 0.8884, Adjusted R-squared: 0.8821 F-statistic: 141.6 on 15 and 267 DF, p-value: < 2.2e-16

### confint(multiple.r.train)

2.5 % 97.5 %

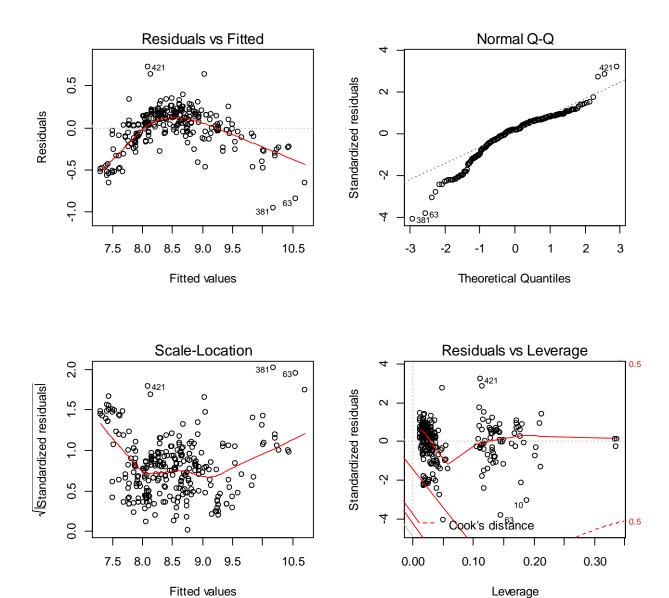
7.42898348 7.88617143 (Intercept) -0.10839684 -0.07556891 color 1.63008240 1.78607125 carat -0.08706610 -0.04712683 clarity cutNot Ideal -0.14215365 -0.01036021 channelInternet -0.32268300 0.03855360 channelMall 0.12843464 0.67669404 storeAusmans -0.09634414 0.55097586 storeBlue Nile -0.05145896 0.09258286 storeChalmers -0.20394142 0.28594664 storeDanford -0.14686486 0.32796323 storeFred Meyer -0.39847868 0.13178806 storeGoodmans 0.23678409 0.75653625 -0.41255914 0.10946441 storeKay storeR. Holland -0.30866143 0.27070228 storeRiddles -0.40504798 0.12191985 storeUniversity NA NA storeZales NA NA

Sum Sq Df F value Pr(>F)
color 6.995 1 121.7389 < 2.2e-16 \*\*\*
carat 106.829 1 1859.2166 < 2.2e-16 \*\*\*
clarity 2.515 1 43.7624 2.017e-10 \*\*\*
cut 0.298 1 5.1913 0.02349 \*
channel 1.295 2 11.2724 1.996e-05 \*\*\*
store 1.143 9 2.2100 0.02175 \*
Residuals 15.342 267

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

r.rmse <- sqrt(mean(multiple.r.train\$residuals^2)) # Root Mean Square Error Calculation > print (r.rmse) # I will compare this to the other models.
[1] 0.2328316



> Anova(stepwise.lm.model) # Anova with type II sum of squares from car package Anova Table (Type II tests)

```
Response: price
Sum Sq Df F value Pr(>F)

color 663673643 1 357.566 < 2.2e-16 ***

carat 6646375072 1 3580.857 < 2.2e-16 ***

clarity 371755480 1 200.290 < 2.2e-16 ***

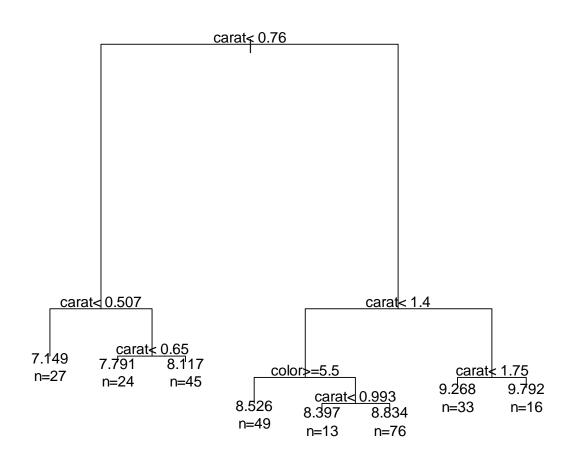
cut 28006360 1 15.089 0.0001196 ***

store 493849471 11 24.188 < 2.2e-16 ***

Residuals 759138804 409
```

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## Output 9: Regression Tree



```
Call: rpart(formula = logprice \sim color + carat + clarity + cut, data = diamonds.train) n= 283
```

CP nsplit rel error xerror xstd 1 0.57729864 0 1.0000000 1.0052860 0.08551161

```
2 0.14997111
               1 0.4227014 0.4334143 0.03621219
3 0.10323231 2 0.2727303 0.2889702 0.02642087
4 0.02152543
               3 0.1694979 0.1953513 0.01826373
5 0.01458491 4 0.1479725 0.1783661 0.01753766
               6 0.1188027 0.1707751 0.01718685
6 0.01216563
7 0.01000000
               7 0.1066371 0.1619750 0.01669010
Variable importance
carat clarity color
  95
        3
             2
Node number 1: 283 observations, complexity param=0.5772986
mean=8.502187, MSE=0.4856018
left son=2 (96 obs) right son=3 (187 obs)
 Primary splits:
   carat < 0.76 to the left, improve=0.577298600, (0 missing)
                       improve=0.038383260, (0 missing)
   cut splits as LR,
   clarity < 8.5 to the right, improve=0.009793914, (0 missing)
   color < 4.5 to the left, improve=0.006704304, (0 missing)
Surrogate splits:
   clarity < 3.5 to the left, agree=0.675, adj=0.042, (0 split)
Node number 2: 96 observations, complexity param=0.1032323
mean=7.763219, MSE=0.2281522
left son=4 (27 obs) right son=5 (69 obs)
 Primary splits:
   carat < 0.507 to the left, improve=0.64771860, (0 missing)
   color < 5.5 to the right, improve=0.01791967, (0 missing)
   clarity < 4.5 to the right, improve=0.01568576, (0 missing)
   cut splits as LR,
                        improve=0.01056864, (0 missing)
Node number 3: 187 observations, complexity param=0.1499711
mean=8.88155, MSE=0.1935147
left son=6 (138 obs) right son=7 (49 obs)
 Primary splits:
   carat < 1.4 to the left, improve=0.56953280, (0 missing)
   clarity < 5.5 to the right, improve=0.10860080, (0 missing)
   color < 5.5 to the right, improve=0.09384341, (0 missing)
                        improve=0.00124113, (0 missing)
   cut splits as RL,
Node number 4: 27 observations
mean=7.148682, MSE=0.09057353
Node number 5: 69 observations, complexity param=0.01216563
 mean=8.00369, MSE=0.07638257
left son=10 (24 obs) right son=11 (45 obs)
Primary splits:
   carat < 0.65 to the left, improve=0.31721810, (0 missing)
```

```
clarity < 4.5 to the right, improve=0.04212999, (0 missing)
   cut splits as RL,
                        improve=0.03177598, (0 missing)
   color < 2.5 to the left, improve=0.02965566, (0 missing)
Surrogate splits:
   clarity < 3.5 to the left, agree=0.710, adj=0.167, (0 split)
   color < 2.5 to the left, agree=0.681, adj=0.083, (0 split)
Node number 6: 138 observations, complexity param=0.01458491
 mean=8.683728, MSE=0.07485294
left son=12 (49 obs) right son=13 (89 obs)
 Primary splits:
   color < 5.5 to the right, improve=0.1825256, (0 missing)
   clarity < 5.5 to the right, improve=0.1747292, (0 missing)
   carat < 1.026 to the left, improve=0.1482785, (0 missing)
                        improve=0.1183715, (0 missing)
   cut splits as RL,
Surrogate splits:
   carat < 1.19 to the right, agree=0.688, adj=0.122, (0 split)
   clarity < 9.5 to the right, agree=0.659, adj=0.041, (0 split)
Node number 7: 49 observations, complexity param=0.02152543
 mean=9.438682, MSE=0.1070963
left son=14 (33 obs) right son=15 (16 obs)
 Primary splits:
   carat < 1.75 to the left, improve=0.56369980, (0 missing)
   color < 4.5 to the right, improve=0.28059940, (0 missing)
   clarity < 5.5 to the right, improve=0.14808430, (0 missing)
   cut splits as LR,
                        improve=0.00326069, (0 missing)
Surrogate splits:
   color < 2.5 to the right, agree=0.714, adj=0.125, (0 split)
Node number 10: 24 observations
 mean=7.790545, MSE=0.03264052
Node number 11: 45 observations
mean=8.117368, MSE=0.06255909
Node number 12: 49 observations
mean=8.526198, MSE=0.04566017
Node number 13: 89 observations, complexity param=0.01458491
mean=8.770458, MSE=0.06974069
left son=26 (13 obs) right son=27 (76 obs)
 Primary splits:
   carat < 0.993 to the left, improve=0.342075400, (0 missing)
   clarity < 6.5 to the right, improve=0.201197200, (0 missing)
                        improve=0.081611130, (0 missing)
   cut splits as RL,
   color < 3.5 to the right, improve=0.009102182, (0 missing)
```

Node number 14: 33 observations mean=9.267596, MSE=0.03489791

Node number 15: 16 observations mean=9.791547, MSE=0.07112186

Node number 26: 13 observations mean=8.397002, MSE=0.03806358

Node number 27: 76 observations mean=8.834339, MSE=0.04722183