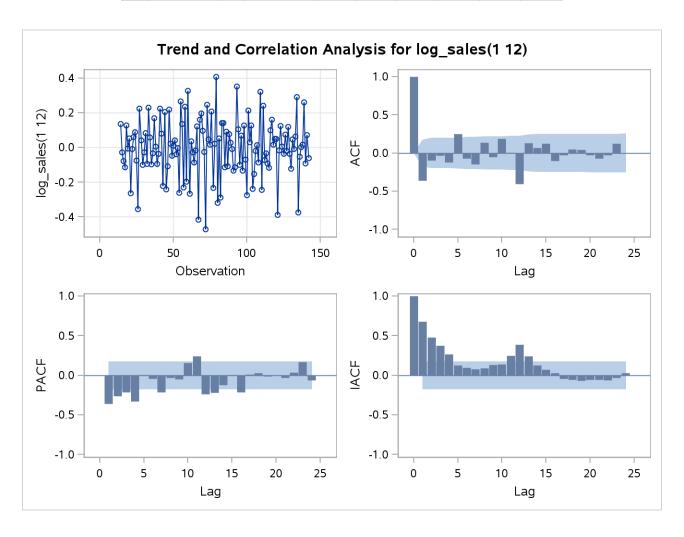
The ARIMA Procedure

| Name of Variable = log_sales | | | | | |
|---|----------|--|--|--|--|
| Period(s) of Differencing | 1,12 | | | | |
| Mean of Working Series | -0.00025 | | | | |
| Standard Deviation | 0.166026 | | | | |
| Number of Observations | 129 | | | | |
| Observation(s) eliminated by differencing | 13 | | | | |

| Autocorrelation Check for White Noise | | | | | | | | | |
|---------------------------------------|------------|----|------------|------------------|--------|--------|--------|--------|--------|
| To Lag | Chi-Square | DF | Pr > ChiSq | Autocorrelations | | | | | |
| 6 | 29.93 | 6 | <.0001 | -0.362 | -0.098 | -0.034 | -0.124 | 0.249 | -0.072 |
| 12 | 64.97 | 12 | <.0001 | -0.149 | 0.137 | -0.056 | 0.189 | 0.007 | -0.406 |
| 18 | 72.45 | 18 | <.0001 | 0.130 | 0.064 | 0.124 | -0.105 | -0.026 | 0.048 |
| 24 | 76.15 | 24 | <.0001 | 0.043 | -0.029 | -0.071 | -0.031 | 0.122 | -0.005 |



The ARIMA Procedure

| Conditional Least Squares Estimation | | | | | | | | |
|--------------------------------------|------------|-------------------|-------|-------------------|-----|--|--|--|
| Parameter | Estimate | Standard Error | | Approx Pr > t | Lag | | | |
| MU | -0.0003446 | 0.0054268 | -0.06 | 0.9495 | 0 | | | |
| AR1,1 | -0.46702 | 0.08014 | -5.83 | <.0001 | 1 | | | |
| AR2,1 | -0.53971 | 0.08133 | -6.64 | <.0001 | 12 | | | |

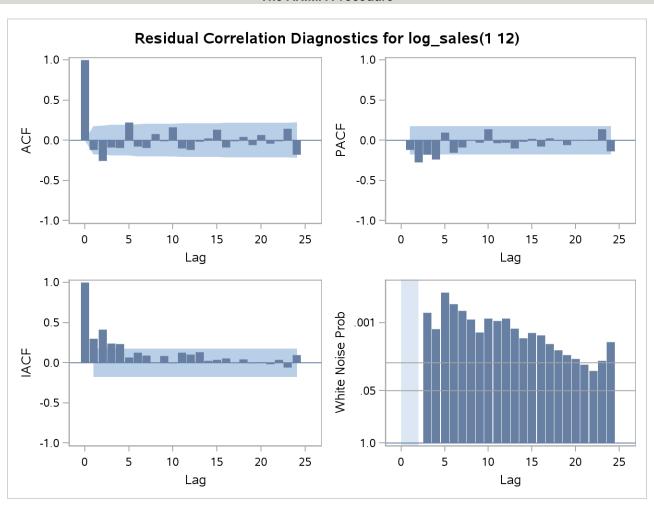
| Constant Estimate | -0.00078 |
|---------------------|----------|
| Variance Estimate | 0.018271 |
| Std Error Estimate | 0.135171 |
| AIC | -147.262 |
| SBC | -138.683 |
| Number of Residuals | 129 |

^{*} AIC and SBC do not include log determinant.

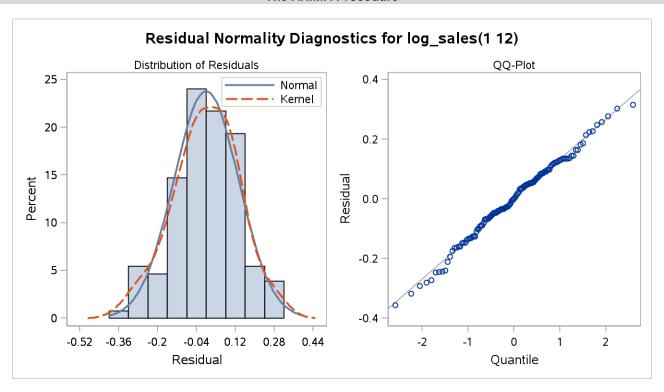
| Correlations of Parameter Estimates | | | | | | | |
|--|--------|--------|-------|--|--|--|--|
| Parameter MU AR1,1 AR2, | | | | | | | |
| MU | 1.000 | -0.002 | 0.010 | | | | |
| AR1,1 | -0.002 | 1.000 | 0.165 | | | | |
| AR2,1 | 0.010 | 0.165 | 1.000 | | | | |

| Autocorrelation Check of Residuals | | | | | | | | | |
|------------------------------------|------------|----|------------|------------------|--------|--------|--------|--------|--------|
| To Lag | Chi-Square | DF | Pr > ChiSq | Autocorrelations | | | | | |
| 6 | 20.80 | 4 | 0.0003 | -0.121 | -0.258 | -0.091 | -0.093 | 0.224 | -0.080 |
| 12 | 30.23 | 10 | 0.0008 | -0.096 | 0.077 | -0.013 | 0.164 | -0.100 | -0.120 |
| 18 | 34.33 | 16 | 0.0049 | -0.018 | 0.023 | 0.129 | -0.089 | -0.012 | 0.044 |
| 24 | 44.49 | 22 | 0.0031 | -0.062 | 0.065 | -0.043 | -0.010 | 0.146 | -0.180 |

The ARIMA Procedure



The ARIMA Procedure



| Model for variable log_sales | | | | | |
|------------------------------|----------|--|--|--|--|
| Estimated Mean | -0.00034 | | | | |
| Period(s) of Differencing | 1,12 | | | | |

Autoregressive Factors

Factor 1: 1 + 0.46702 B**(1)
Factor 2: 1 + 0.53971 B**(12)