



A GLOBAL PROJECT

INTERNATIONAL REAL ESTATE BUSINESS CENTER



GROWING SINCE 2003

With 12 Offices in Portugal, 7 in Italy and 5 in Spain, we are the largest group in Europe with more than 600 real estate professionals who will help you make the best deal.

WE ARE LEADERS SINCE 2013

The Expogroup, is since 2013 the #1 Group and Agency of Europe. A unique feat that expresses well the commitment and professionalism with which we work with our customers every day.

WITH HARD WORK

Every day we look for new ways to improve the service we provide to our customers, whether it's a buyer or seller.



THE WORLD IS OUR OFFICE

We are focused on providing a real estate service that is global, and for that we have 21 Agencies spread throughout Europe and more than 150 partnerships all over the world.



11 OFFICES



7 OFFICES



3 OFFICES

WE ARE WORLDWIDE IN SEARCH OF INVESTORS

Europe
England
France
Germany
Italy
Luxembourg
Netherlands
Spain
Switzerland

Out of Europe
Angola
Brazil
Canada
China
India
Kenya
Lebanon
Mozambique
Pakistan
Russia
South Africa
Turkey
United Arab Emirates
USA



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WE WORK TOGETHER FOR YOU

We have all departments working in unison and together, so that the whole business runs as quickly as possible and without problems.

Procedural Department

- **4 Lawyers**
- **Support throughout the process until the deed.**
- **Support in obtaining / updating documentation.**

Marketing Department

- **3 Designers**
- **3 Photographers**
- **Websites**
- **Social Networks**
- **Newsletters**
- **Flyers**
- **Magazines**
- **Promotions**
- **Fairs**

Credit Department

- **Partnerships or agreements with the main banks**
- **Process opening**
- **Follow-up**
- **Counseling**
- **Conclusion**

**NOVO
BANCO[®]**

 Caixa Geral
de Depósitos

UCI.

 **BPI**

 **Millennium
bcp**

 **Santander Totta**



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GLOBAL SHARING BECAUSE IT WORKS

We share with the world our clients properties, thus multiplying exponentially their visibility and increasing the good business opportunities.

MORE THAN 600 SPECIALIZED AGENTS IN:

Residential market
Commercial market
Industrial market
Investment market
International market

and especially to advertise your property using the best tools to do it!

National websites
International websites

RE/MAX®

idealista

CASA SAPO

BPI Expresso
bpiexpressoimobiliario.pt

rightmove ♦

MER ET DEMEURES

Listanza International

LUXURYESTATE

globimmo.net

JamesEdition
The World's Luxury Marketplace.

kyero



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THE EXCLUSIVE WORKS

The exclusivity allows your real estate consultant to perform a dedicated and professional service, whether buying or selling a property.

When you sell, your agent will:

KNOW YOUR NEEDS

Know and understand the reasons why you want to sell your property

STUDY THE MARKET WHERE THE PROPERTY IS LOCATED

Present a detailed Market Study, thus determining the correct value of your property

PREPARE THE PROPERTY

Analyze your property, accentuating its positives and working the areas that need attention.

MARKETING PLAN

Create a Marketing Plan so that your property is advertised in the best way and with the maximum possible reach.

PRESENTATION OF PURCHASE PROPOSALS

Your agent will help you analyze the proposals received, advising you in the best way.

HELP IN THE NEGOTIATION

Assist in the negotiations, analyzing the proposals and advising the counter-proposals and conditions of the business.

PREPARING THE SALE

Track and prepare all the necessary documents and procedures so that the conclusion of the business is successful.

TRANSACTION

Review all documentation and resolve any issues that arise in the last minute. Close the Transaction.

POST-TRANSACTION

Help plan the moving by facilitating contacts and helping to close the entire process of selling the property in the best way.



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180 days

The time required to make
the Marketing Plan.

Measure the market
Analyze feedback
Adjust
Sell



total 000 mil	M1 GEM	perf. advo	actual total
12	1	1	13
12	11	11	33
12	12	12	36

THE SECURITY OF A GROUP THAT GIVES

The best services for real estate agents

The best career plan for real estate agents

The best training in the real estate market

The best international network of partnerships

The best solution for investors around the world

UNIQUE PROMOTION AND MARKETING TOOLS IN THE BUSINESS

In addition to RE/MAX tools, ExpoGroup gives all its Consultants, Technological Commercial tools and Marketing Solutions that are unique, that give them an advantage over all others groups or brands.



ALL THIS TO MAKE A BUSINESS WITH THE BEST PRICE MORE SECURITY FASTER

LET'S BEGIN?

With the commitment that we will work hard to achieve our goals and provide the best real estate service ever, we will need the following documentation:

- Updated building permit
- Certificate of Content (simple copy)
- Usage License
- Energetic certificate
- Technical File of Housing (> 2004)
- Floor Plan
- Location plan
- Photocopy of the previous deed
- Wedding regime
- ID's and FN's of the owners (or their representatives)
- For Companys, Certificate of Commercial Registration ID and Identification of who represents the Society



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www.expogroupworld.com



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