



WILLIAM  
JOHNSON

Bradenton, FL 34211,  
(813)500-7744  
wjohnson.tech@outlook.com

## PROFESSIONAL SUMMARY

Current student working toward a degree in Software Engineering and seeking opportunity to begin career. Identifies and quickly closes any knowledge gaps to offer value to employer and team. Ambitious student bringing high-level business acumen to improve integration testing and automation processes. Proactive troubleshooter with proven history of identifying and resolving bug issues

## SKILLS

- Testing and Debugging
- Software Testing and Implementation
- Detail Oriented
- Test Planning and QA
- Code Reviews
- Scripting Languages: PHP, Python, Javascript, HTML, CSS
- Code Development
- Front-End Development

## EXPERIENCE

Account Manager March 2023 - October 2023  
VIKOR SCIENTIFIC LLC

- Communicated with clients to build strong connections and improve account strategy.
- Documented account changes and customer data with relevant software tools.
- Managed assigned sales territory to achieve and exceed sales goals and account acquisition objectives.
- Used data and analytics to identify trends and make keen observations.
- Attended client meetings, trade shows and industry association meetings to promote business.
- Established relationships with existing clients while developing strategies to build new clientele.

CENTRIC DISTRICT MANAGER January 2022 - February 2023  
ADP | Sarasota

- Small Business Consultant working with small to mid-sized companies in the greater Sarasota, FL area
- I specialized in assisting local companies with payroll, compliance and risk management
- Analyzed key metrics and developed actionable solutions to close gaps, reduce operational deficiencies and financial risks.
- Implemented, coordinated and managed different operations across assigned district.
- Directed and coordinated sales for new and existing items and services.

## EDUCATION

Certification - Software Engineering, Full Stack

November 2024

App Academy, Online

Full stack software programming with specialization for AI/ ML technologies.

Certification - Software Engineering

December 2022

University of South Florida

Specialized in Front End Programming

## INTERESTS

Hockey – played competitive travel hockey. Skiing – just successfully completed Lake Tahoe black diamond. Aviation – General Aviation pilot. Traveling – favorite country to travel to is the Netherlands.

## LANGUAGE

### **English**

Native

### **Spanish**

Conversational