# The Swedish Housing Market

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#### Abstract

In this report I am analysing the differences in mean house prices across different counties in Sweden, during the year 1999-2019. The purpose is to see if there is any differences between counties, and if we can explain the price with the explanatory variables salary and population density. It turns out that there actually is a highly significant difference between counties, and that our explanatory variables explain the variation efficiently. This report is based on panel data, and the analysed with panel data methods.

#### Introduction

The housing market vary a lot across different parts of a country. The houses being sold does not only differ size and design but also in pricing. I want to analyse and try to explain the general pricing of houses being sold in different counties in Sweden. With data containing information about the salary and population density in a given country, I will try to build a model for explaining the price difference of houses being sold in Sweden.

#### Data

Data is in panel data structure with balanced panels, meaning we have the same number of observation on each cross-section unit. The data is downloaded from Statistics Sweden (scb.se). The response variable is the mean purchase price of small houses being sold in a year, given in thousand Swedish crowns. The explanatory variables is the median salary given in thousand Swedish crowns, and population density given as number of inhabitants per square kilometer. The format of the data is panel data meaning we have multidimensional data observed over time. We have data for every county (21) in Sweden, between the years 1999 to 2019. See figure 1 below for an brief overview of the data.

Table 1: The dataframe

у	region	year	salary	pop_density
1968	Stockholms län	2000	193.0	279.7
2192	Stockholms län	2001	202.4	282.1
2349	Stockholms län	2002	209.2	283.8
1049	Uppsala län	2000	174.1	41.8
1222	Uppsala län	2001	182.7	42.2
1336	Uppsala län	2002	190.9	42.4

Figure 1: Overview of the dataframe with years between 2000 and 2002 selected.

# **Analysis**

## Data exploration

We start by looking at the dependence between each variable to get some grasp about the data. See figure 2 below for a correlation plot of the variables. The response variable seem to be correlated with both salary and population density. At the same time, salary and population density does not correlate that much. This will prove to help us against multicollinearity later, when we will try to fit a model to the data. We can also see that the correlations are positive.

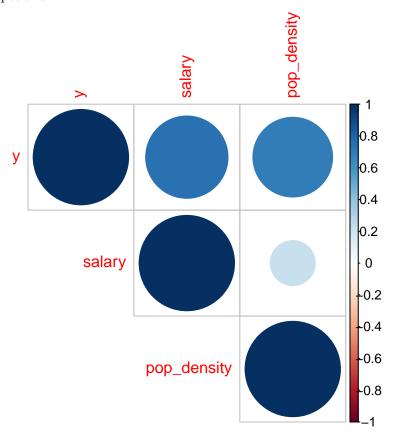
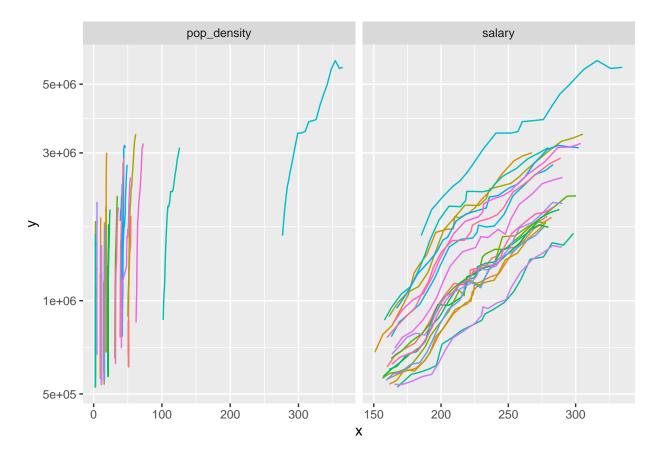


Figure 2: Correlation plot showing the correlation between each variable.

We go one step further and plot the response variable to each explanatory variable. See figure 3 below for the pairwise plots, colored for which county the data is regarding. We can see that the relationships seems to be linear, and have a similar slope for each county. However, there is substantial difference regarding the intercept. It should therefore be preferable to use a model with different intercepts for each county.



**Figure 3:** Pairwise line plots showing the relation between the respone variables and each explanatory variables. The lines have different color depending on which county it is regarding.

#### Modeling

When modeling the data I will use methods described in "Notes in Econometrics" [1]. The format of our data is panel data. We are to use panel data methods .

#### Pooled OLS regression

A first naive attempt is to just ignore the panel data structure, and use the so called pooled OLS regression model. We are then pooling together the data and just ignoring the regions. This model will then give us constant intercept and slopes. We can then write the model as

$$Y_{jt} = \beta_1 + \beta_2 X_{jt}^2 + \beta_3 X_{jt}^3 + \epsilon_{jt},$$

where j is the subject and t is the time period, with explanatory variables  $X^{(k)}$  for k=2,3. The notation is copied from the corresponding chapter about pooled OLS regression, in "Notes in Econometrics"[1]. In this model we assume the error terms  $\epsilon_{jt}$  to be i.i.d with zero expected value and constant variance  $\sigma^2$ . We will now try to fit this model to our data. See figure 4 below for an summary of this model. All the estimated variables are highly significant, meaning we can reject the hypothesis that they are equal to zero with the risk of being wrong is less than 0.01. We have a decent adjusted  $\mathbb{R}^2$  being 0.8526.

##

## Call:

```
## lm(formula = y ~ salary + pop_density, data = df)
##
  Residuals:
##
                                     3Q
##
        Min
                  1Q
                       Median
                                             Max
##
   -1042.18
            -214.77
                       -59.22
                                 189.77
                                         1108.79
##
##
  Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
   (Intercept) -1889.5653
                              92.5700
                                       -20.41
                                                <2e-16 ***
##
                                                <2e-16 ***
  salary
                  13.7173
                               0.4156
                                        33.01
## pop_density
                   7.2788
                               0.2438
                                        29.86
                                                <2e-16 ***
##
                   0 '*** 0.001 '** 0.01 '* 0.05 '. ' 0.1 ' 1
## Signif. codes:
##
## Residual standard error: 326.1 on 438 degrees of freedom
## Multiple R-squared: 0.8533, Adjusted R-squared: 0.8526
## F-statistic: 1274 on 2 and 438 DF, p-value: < 2.2e-16
```

Figure 4: Summary output of the pooled ols regression model fitted on our data.

This model is simple, and rather unfitting for our purpose to analyze differences between counties.

#### Fixed Effects Model

The natural evolvment would be to use a model that uses different intercepts among subjects. This is something we can achieve with the fixed effects model, also called Least-Squares Dummy Variable (LSDV) model. The equation for this model is

$$Y_j = D_j^T \alpha_j + X_j \beta + \epsilon_j,$$

where  $D_j^T = [D_1, D_2, \dots D_n]$  is a dummy variable indicating the j-th unit and  $\alpha^T = [\alpha_1, \alpha_2, \dots, \alpha_n]$  is a vector of coefficients. Now we fit this model to our data. See figure 5 below for the summary output of this model. All coefficients are significantly different from zero, and we have an adjusted  $\mathbb{R}^2$  as high as 0.9936. This model is considerably better than the previous pooled ols model, meaning it explains more of the variation in the data. Because the dummy variables are significant we can then conclude that there is a significant difference between prices across different regions (counties).

```
##
## Call:
## lm(formula = y ~ salary + pop_density + factor(region) - 1, data = df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                 3Q
                                         Max
  -427.93
            -80.37
                      -8.52
                              61.25
##
                                      501.31
##
## Coefficients:
                                          Estimate Std. Error t value Pr(>|t|)
##
                                           12.4741
                                                        0.1999
                                                                  62.40
## salary
                                                                          <2e-16 ***
                                                                  24.06
## pop density
                                           27.1726
                                                        1.1292
                                                                          <2e-16 ***
## factor(region)Blekinge län
                                        -2964.6226
                                                       63.2563
                                                                -46.87
                                                                          <2e-16 ***
## factor(region)Dalarnas län
                                        -1949.9356
                                                       50.5994
                                                                -38.54
                                                                          <2e-16 ***
## factor(region)Gotlands län
                                        -1333.6138
                                                       47.9324
                                                                -27.82
                                                                          <2e-16 ***
## factor(region)Gävleborgs län
                                        -2116.4854
                                                       49.6155
                                                                -42.66
                                                                          <2e-16 ***
## factor(region)Hallands län
                                        -2254.5166
                                                       65.8936
                                                                -34.22
                                                                          <2e-16 ***
```

```
## factor(region) Jämtlands län
                                       -1664.7190
                                                      51.6826
                                                               -32.21
                                                                         <2e-16 ***
                                                      53.6102
                                                               -44.97
## factor(region)Jönköpings län
                                       -2411.0338
                                                                         <2e-16 ***
## factor(region)Kalmar län
                                       -2167.7586
                                                      49.4543
                                                               -43.83
                                                                         <2e-16 ***
## factor(region)Kronobergs län
                                       -2172.8445
                                                      50.4773
                                                               -43.05
                                                                         <2e-16 ***
## factor(region)Norrbottens län
                                       -1978.9716
                                                      53.9867
                                                               -36.66
                                                                         <2e-16 ***
                                                     117.9367
## factor(region)Skåne län
                                       -3750.2542
                                                               -31.80
                                                                         <2e-16 ***
## factor(region)Stockholms län
                                       -8027.4651
                                                     336.0083
                                                               -23.89
                                                                         <2e-16 ***
## factor(region)Södermanlands län
                                       -2337.1568
                                                      58.7161
                                                               -39.80
                                                                         <2e-16 ***
## factor(region)Uppsala län
                                       -1977.5636
                                                      58.2444
                                                               -33.95
                                                                         <2e-16 ***
## factor(region)Värmlands län
                                       -2067.2399
                                                      49.0972
                                                               -42.10
                                                                         <2e-16 ***
## factor(region)Västerbottens län
                                       -1675.3251
                                                      52.4209
                                                               -31.96
                                                                         <2e-16 ***
## factor(region) Västernorrlands län
                                                      51.2244
                                                               -43.14
                                       -2209.8055
                                                                         <2e-16 ***
## factor(region) Västmanlands län
                                       -2585.7089
                                                      60.6284
                                                               -42.65
                                                                         <2e-16 ***
## factor(region) Västra Götalands län -2722.4630
                                                      74.6050
                                                               -36.49
                                                                         <2e-16 ***
## factor(region)Örebro län
                                       -2449.9513
                                                      53.0305
                                                               -46.20
                                                                         <2e-16 ***
## factor(region)Östergötlands län
                                       -2175.3599
                                                      56.3176
                                                               -38.63
                                                                         <2e-16 ***
##
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 139.4 on 418 degrees of freedom
## Multiple R-squared: 0.9939, Adjusted R-squared: 0.9936
## F-statistic: 2963 on 23 and 418 DF, p-value: < 2.2e-16
```

Figure 5: Summary output of the one-way fixed effects model.

The coefficients in the model are easy to interpret. The coefficient for e.g. the salary is positive meaning if the salary increases the price of the houses increases. More exact, if the median salary increases with 1000 crowns the model predicts the mean house price to increase with 12000 crowns. The same principle applies for the population density. Further, the dummies coefficients are only altering the intercept of the "regression line". Our model is also known as the one way fixed effects model. We can also include time effect into the model, by adding dummy variables for each year. This model is known as the two way fixed effects model. With time effect we can also pick up patterns regarding the price changes over time, even though we already explain most of the variation. The equation for this model is

$$Y_{jt} = D_{jt}^T \alpha_j + \gamma_j E_{jt}^T + X_{jt} \beta + \epsilon_{jt},$$

where  $D_{jt}^T \alpha_j$  is the coefficients for the dummy variables regarding region as before, and  $\gamma_j E_{jt}^T$  are the dummy variable and coefficients for the time. We fit this model as well. Almost all coefficients are significantly different from zero (p-value < 0.05) except the dummy variables for the years 2000 and 2017. The adjusted  $\mathbb{R}^2$  for this model is just slightly better, being 0.9942.

We can now compare the one way- and two way fixed effects model by using a formal F-test using coefficients of determination from restricted/unrestricted regression. The two-way fixed effect model is then our unrestricted model. Our null hypothesis in this case is that the dummy coefficients for time are equal to zero, and the alternative hypothesis that atleast one of them is different from zero. The F-statistic is given by

$$F = \frac{(R_u^2 - R_r^2)/(n-1)}{(1 - R_u^2)/(nT - k)},$$

which follows a F distribution with (n-1) degrees of freedom and (nT-k). Given the two models we have, we can calculate the F-statistic as F=2.3494792, which have the p-value 0.0009715229. We can therefore reject the null hypothesis and conclude that there is a time effect on the price. However, the coefficient of determination (Adj  $\mathbb{R}^2$ ) is not that different from the previous model. They are very similar, but one of the models is considerably simpler, with 21 less coefficients to estimate. Generally a simpler model is more preferable.

We can test another model, called the random effects model. Instead of modeling the differences between cross-sectional units by shifting the intercept, it consider these differences as randomly distributed. However, I am rather convinced that the price difference between each county shifts in intercept, and have similar slope. We can confirm this by the plot given in figure 6. In the plot we can see how price is increasing over time, and the difference between counties seems to be the shift in intercept.

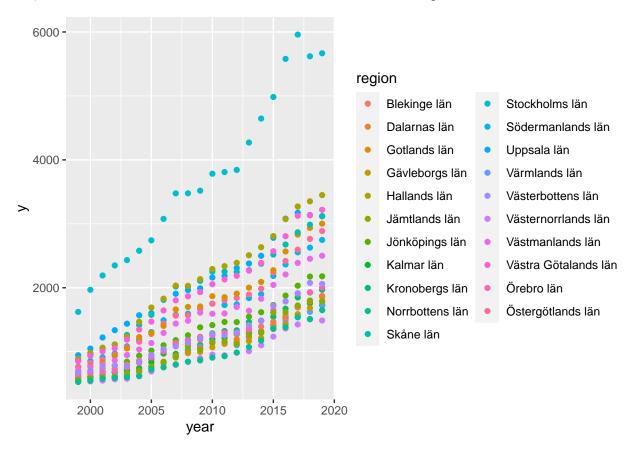


Figure 6: Plot of price over time, colored by what county it represents.

#### Control of assumptions

The one-way fixed effects model we are using is a classical regression model. The assumptions we are making when using the model is that the disturbance terms  $\epsilon_j$  are independent and identically distributed and have the expected value zero. We also assume no autocorrelation, meaning that the correlation between any two  $\epsilon_i$  and  $\epsilon_j$  is zero regardless of the explanatory variables. By examining the residuals we can often tell if the model is denying the assumptions or not.

First, consider the residuals given in figure 7. The residuals is plotted against the index, where the data is sorted as region then year. The first 21 residuals is therefore representing the region Stockholm, years 1999-2019. From the plot I draw the conclusion that the residuals are behaving like a "white noise", meaning the variance seem to be the same, and not correlated to each other.

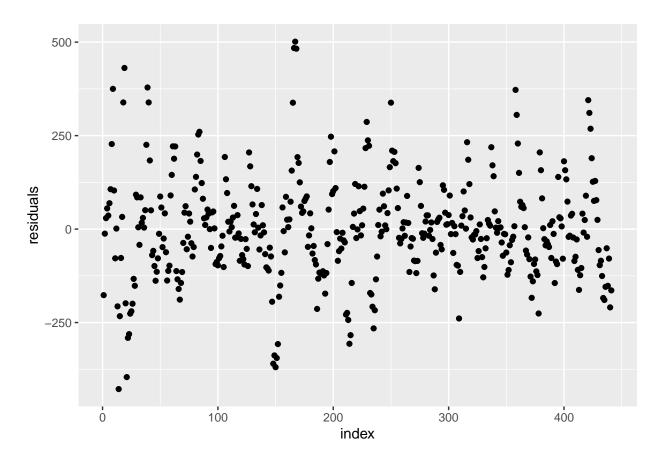


Figure 7: Residual plot for the one-way fixed effects model.

We can also plot the residuals against the fitted values, see figure 8. Here something intresting happens, it seems like the residuals are showing some trend and also having larger variance for higher fitted values.

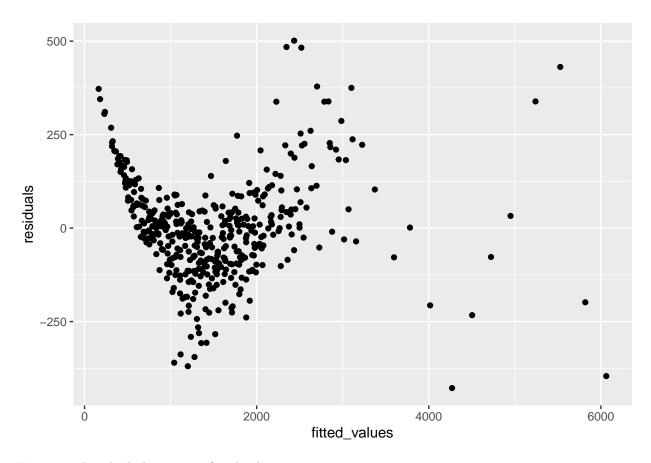


Figure 8: Residual plot against fitted values

We try to fix this by just fitting a new model wheras we instead consider the logaritm of the response variable. After we have done this the new model actually got even better Adj  $R^2$  (0.999), and all coefficients are still highly significant different from zero. When trying to plot the new residual plots they do not show any sign of not fulfilling the assumptions, especially see figure 8 and figure 9.

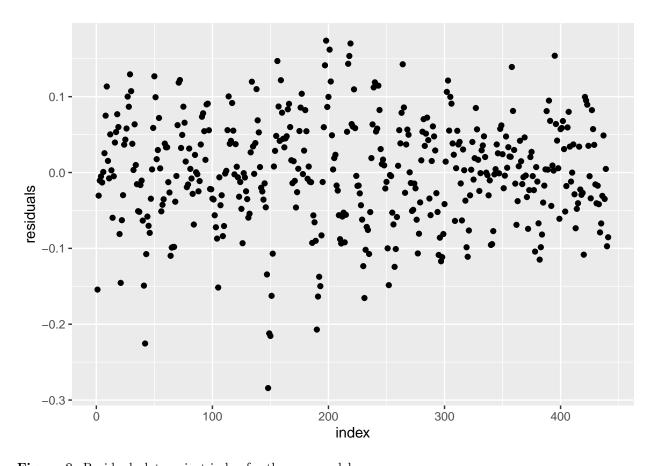


Figure 8: Residual plot against index for the new model.

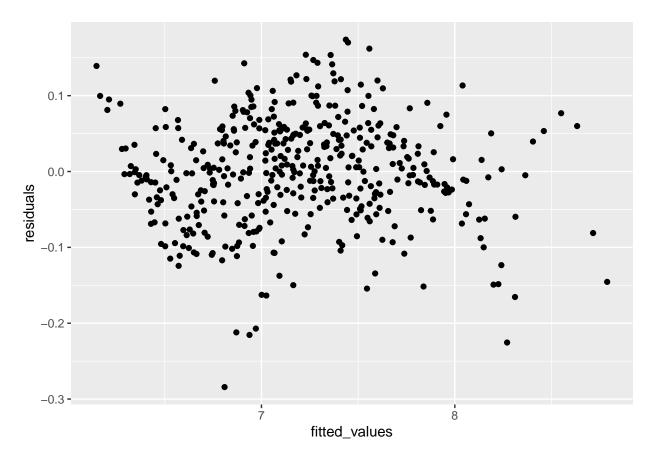


Figure 9: Residual plot against fitted values for the new model.

In the new residual plot against fitted values it looks more like white noise. To be sure we can also use White's test to see if our model suffer from heteroskedasticity. See figure 10 for the test result.

statistic	p.value	parameter	method
209.626	0.9999766	299	White's Test

Figure 10: White's test for homoskedasticity.

The p-value being larger than any acceptable level means we can not reject the null hypothesis of homoskedasticity.

## Discussion

We can start with concluding the fact that the price seems to be different across the different regions. This is supported by all fixed models, which all had highly significant estimates for the dummies regarding the regions. We could also support this fact by simply considering the plots of the price over time, where all regions had different intercepts but similar slope (figure 6). We can also be convinced that the explanatory variables (salary and population density) seem to explain the price differences very well. They had significant estimates in every model. However, we saw that the slope was different in the last model, where we had the logarithm of the response. In that model the coefficient for population density was negative, even though we can argue that it makes more sense for it to be positive. If the population density increases, the demand for houses should increase and the price should follow. One explanation is that we may have multicollinearity in the model. It could also be the case that the coefficient should be negative because we only controlled the

assumptions for this last model, so the other estimates could be wrong and just misleading. There could be a lot of reasons for this but I chose to not really analyse this any further. The fact that our model gave an adjusted  $R^2$  as high as 0.999 also makes me suspicious. However, the assumptions are checked and we can not reject the model without any proof that it is invalid.

Further, I would consider to add more explanatory variables in a new analysis. We saw in the residual plot against index, that Stockholm had larger residuals. We could add a variable indicating the mean size of the houses in every region and also the number of new-built houses, that could reasonably give better estimates for Stockholm.