# Bayesian A/B Testing and the Multi-Armed Bandit

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## **Objectives**

### Morning objectives:

- Define and explain prior, likelihood, and posterior.
- Explain what a conjugate prior is and how it applies to A/B testing.
- ullet Explain the difference between Frequentist and Bayesian A/B tests.
- $\bullet$  Analyze an A/B test with the Bayesian approach.

#### Afternoon Objectives:

- Explain how multi-armed bandit addresses the tradeoff between exploitation and exploration, and the relationship to regret.
- Implement the multi-armed bandit algorithm.

## Agenda

#### Morning:

- Review Bayesian statistics.
- Discuss an example of Bayesian A/B testing.
- Discuss conjugate priors.
- Compare to Bayesian and Frequentist approches.

#### Afternoon:

- What is a multi-armed bandit?
- How do we use one to do smarter A/B tests?

# Bayes' Theorem

#### Recall Bayes' Theorem

$$P(x|\theta) = \frac{P(\theta|x)P(x)}{P(\theta)}$$

#### where

- $P(x|\theta)$  is the **posterior probability distribution** of hypothesis x being true, given observed data  $\theta$ ,
- $P(\theta|x)$  is the **likelihood** of observing  $\theta$  given x
- P(x) is the **prior distribution** of x
- $P(\theta)$ , the **normalizing constant**, is

$$P(\theta) = \sum_{x} P(\theta|x)$$



### Example: Click-through rates

Consider two version of an ad on a website.

Which produces a higher click-through rate?

Each visit follows a Bernoulli distribution.

Use Bayesian analysis to find probability distributions of effectiveness.

# Binomial Distribution (likelihood)

Likelihood of k successes out of n trials

$$\binom{n}{k} p^k (1-p)^{n-k}$$

- p: conversion rate (between 0 and 1)
- *n*: number of visitors
- *k*: number of conversions

#### Beta Distribution

Use the beta distribution for prior probabilities.

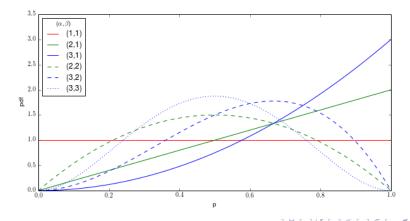
$$\frac{p^{\alpha-1}(1-p)^{\beta-1}}{B(\alpha,\beta)}$$

where

- p: conversion rate (between 0 and 1)
- $\alpha$ ,  $\beta$ : shape parameters
  - $\alpha = 1 + \text{number of conversions}$
  - $\beta = 1 + \text{number of non-conversions}$
- Beta Function (B) is a normalizing constant
- $\alpha = \beta = 1$  gives the uniform distribution
- mean is  $\frac{\alpha}{\alpha+\beta}$

### Beta Distribution

$$\frac{p^{\alpha-1}(1-p)^{\beta-1}}{B(\alpha,\beta)}$$



### Conjugate Priors

$$\begin{aligned} & \textit{posterior} \propto \textit{prior} * \textit{likelihood} \\ & \textit{beta} \propto \textit{beta} * \textit{binomial} \\ & = \frac{p^{\alpha-1}(1-p)^{\beta-1}}{B(\alpha,\beta)} * \binom{n}{k} p^k (1-p)^{n-k} \\ & \propto p^{\alpha-1}(1-p)^{\beta-1} * p^k (1-p)^{n-k} \\ & \propto p^{\alpha+k-1}(1-p)^{\beta+n-k-1} \end{aligned}$$

Result is a beta distribution with parameters  $\alpha = \alpha + k$  and  $\beta = \beta + n - k$ 

### Conjugate Priors

A conjugate prior for a likelyhood is a class of functions such that if the prior is in the class, so is the posterior.

Likelihood	Prior
Bernoulli/Binomial Normal with known $\sigma$ Poisson	Beta distribution Normal distribution Gamma

How important are these to do Bayesian statistics?

### Frequentist vs. Bayesian

In both cases, we consider an ensemble of possible randomly generated universes.

Frequentist: The hypothesis is a fixed (though unknown) reality; we the observed data follows some random distribution

Bayesian: The observed data is a fixed reality; the hypotheses follow some random distribution.

### Frequentist A/B testing

#### Frequentist procedure

- Choose n (number of experiments/samples) based on expected size of effect
- Run all experiments and observe the data.
- The significance is probability of getting result (or more extreme) assuming no effect
- Doesn't tell you how likely it is that a is better than b

## Bayesian A/B testing

- No need to choose n beforehand
- Update knowledge as the experiment runs
- Gives probability of anything you want

why doesn't everyone like this better?

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#### What is a Multi-Armed Bandit?

Each slot machine (a.k.a. one-armed bandit) has a difference (unknown!) chance of winning

How do you maximize your total payout after a finite number of plays?

Assume all have the same payoff ("binary bandits")

Example: which version of an web ad has a higher click-through rate (CTR)?

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Example: which website is easier to navigate?

Example: which drug is more effective?

## Minimizing Regret

Regret is the difference of what we won and what we would expect with optimal strategy.

### **Exploration vs Exploitation**

Traditional A/B testing: first find the best bandit (explore) then take advantage of it (exploit)

But we will loose money playing bandits we don't think are good.

Could we do better by exploring and exploiting at the same time?

How would *you* solve this?

### Epilon-Greedy Algorithm

Usually choose the best so far, but sometimes (with probability  $\epsilon$ ) choose one randomly.

No "best" value, but  $\epsilon=0.1$  is typical.

What are the limitations?

#### Softmax

Choose a bandit randomly based on

$$\frac{\exp p_A/\tau}{\sum_i \exp p_i}$$

### **UCB1** Algorithm

Choose a bandit to maximize

$$p_A + \sqrt{\frac{2 \log N}{n_A}}$$

where

- p<sub>A</sub> is the expected payout of bandit A
- n<sub>A</sub> is the number of times bandit A has played
- N is the total number of trials so far

This chooses the bandit for whom the Upper Confidence Bound is the highest.

### Bayesian Bandit

#### Use Bayesian statistics

- Find probability distribution of payout of each bandit thus far (how?)
- For each bandit, sample from distribution
- Choose bandit for whom the sample has highest expected payout