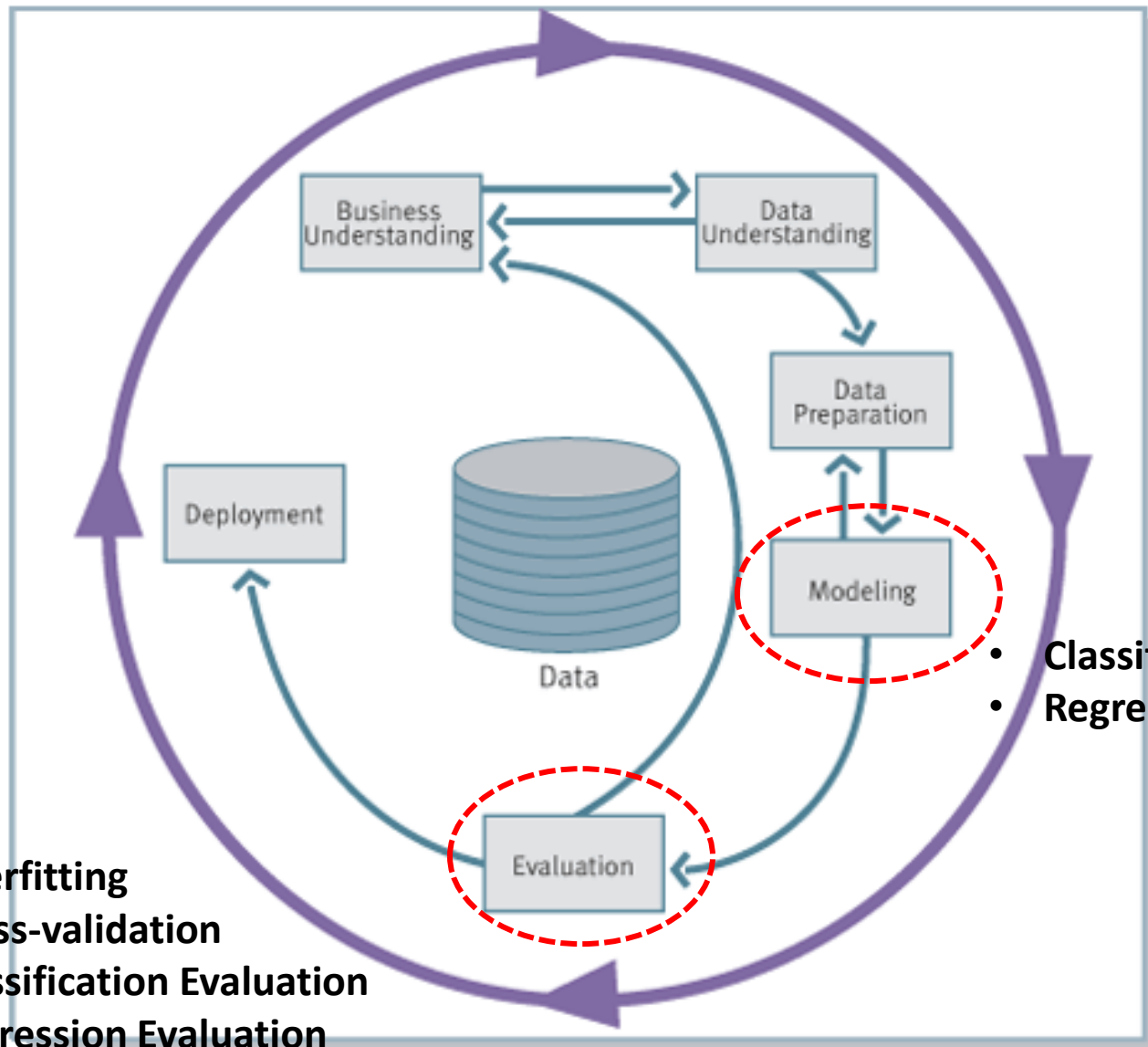


# Business Analytics (MM 5425)

## Linear Regression & Logistic Regression

*Dr. Yue (Katherine) FENG*

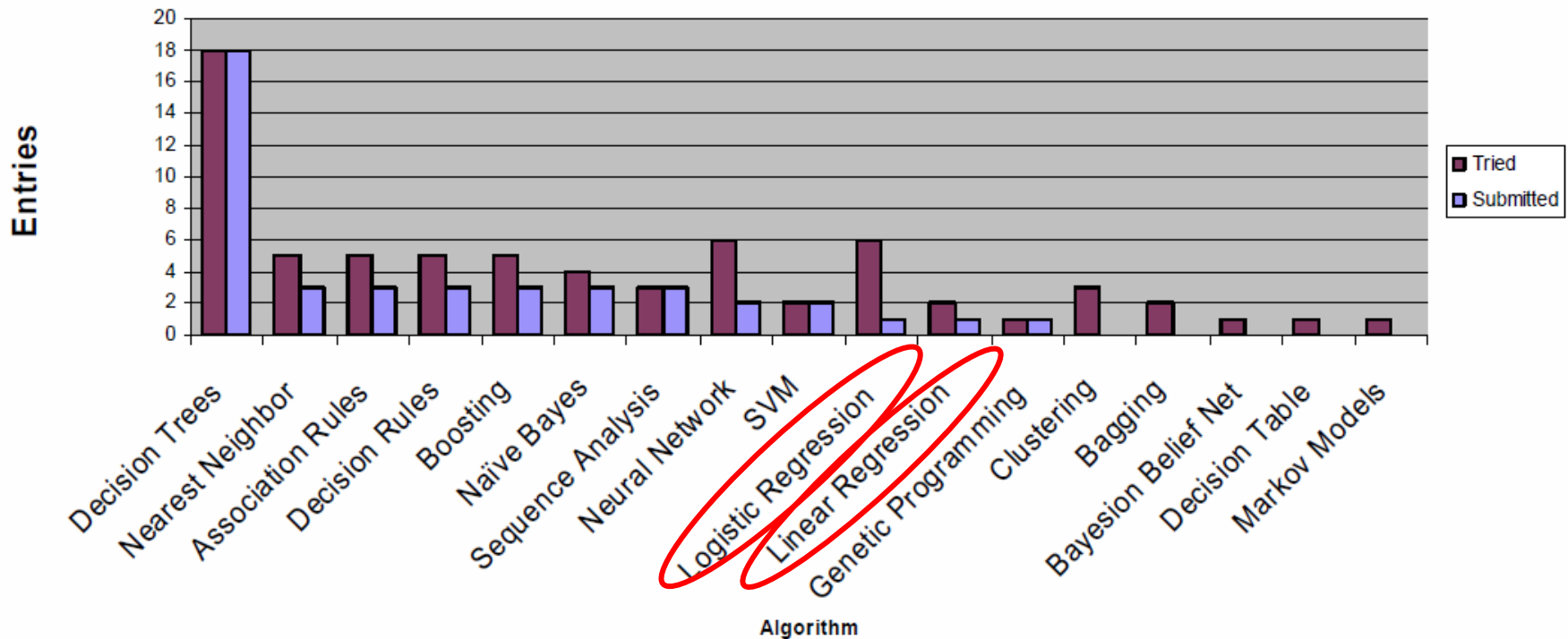


- **Classification Tree**
- **Regression Tree**

- **Overfitting**
- **Cross-validation**
- **Classification Evaluation**
- **Regression Evaluation**

# Commonly Used Algorithms

Algorithms Tried vs Submitted

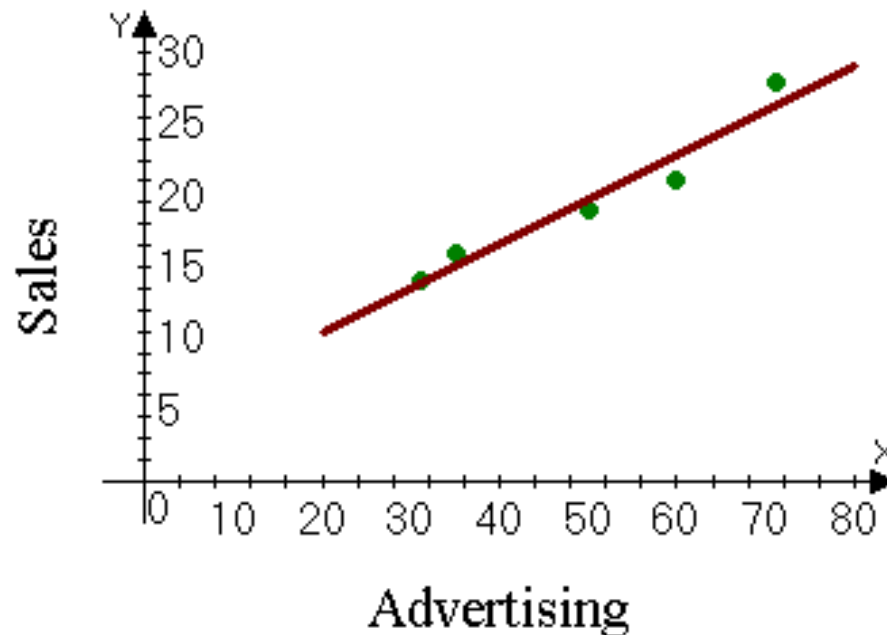


# Agenda

- I. Linear Regression - A Brief Intro
- II. Logistic Regression - Model Setup
- III. Decision Tree vs. Logistic Regression

# Linear Regression

# Linear Regression



$$h_{\theta}(x) = \theta_0 + \theta_1 x$$

The coefficients we want to know.

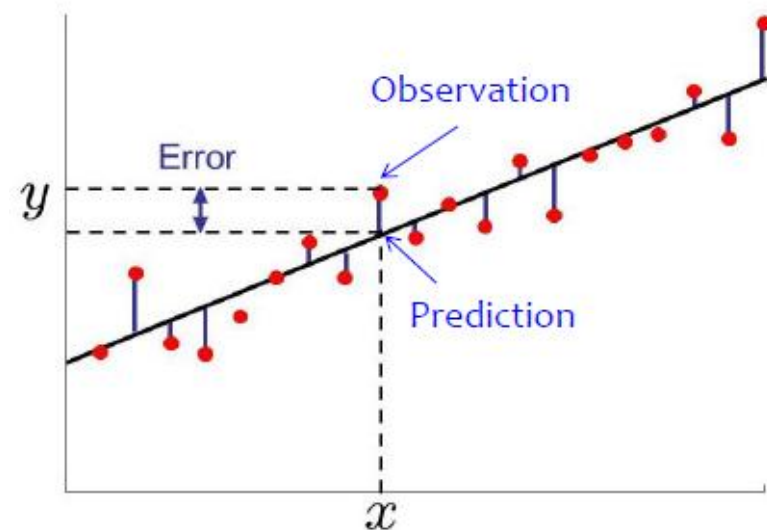
Linear regression models a **linear relationship** between target variable and predictor variables.

# Ordinary Least Squares (OLS) for Linear Regression

$$h_{\theta}(x) = \theta_0 + \theta_1 x_1 + \theta_2 x_2 + \cdots + \theta_k x_k$$

Objective function: 
$$\min_{\theta} \sum_{i=1}^n (h_{\theta}(\mathbf{x}^{(i)}) - y^{(i)})^2$$

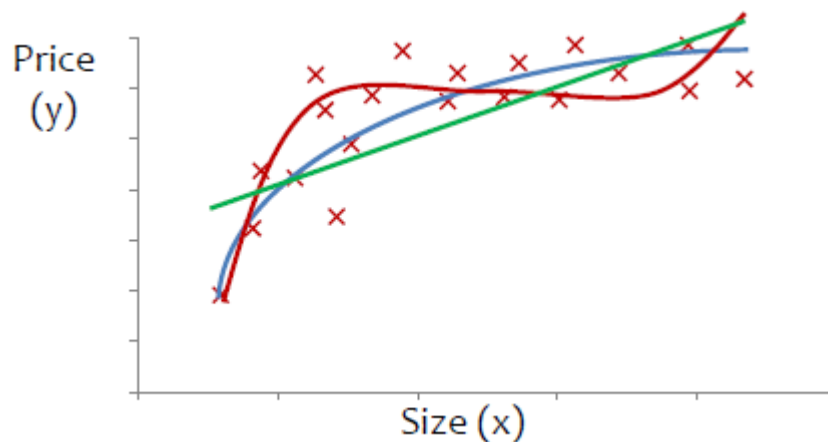
- Minimizes sum of squared errors
- One unit of change in  $x_i$  is associated with  $\theta_i$  change in the value of  $y$ .





# Linear Regression (Optional)

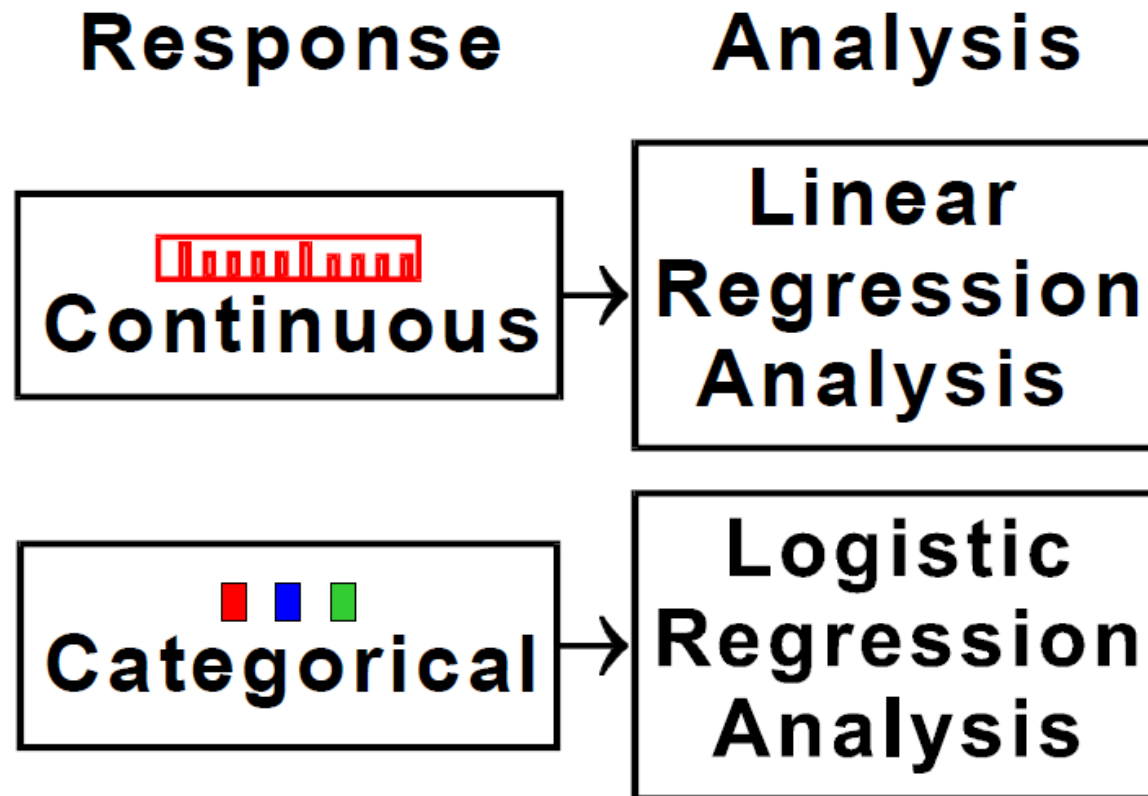
- > “Linear regression” = **linear in parameters ( $\theta$ )**
- > The inputs for linear regression can be
  - Transformation of quantitative inputs: e.g., log, square root, square
  - Polynomial transformation: e.g., 1,  $x$ ,  $x^2$ , ...
  - Interactions between variables: e.g.,  $x_3 = x_1 \cdot x_2$



$$\begin{aligned}
 h_{\theta}(x) &= \theta_0 + \theta_1 x \\
 &= \theta_0 + \theta_1 x + \theta_2 x^2 \\
 &= \theta_0 + \theta_1 x + \theta_2 x^2 + \theta_3 x^3
 \end{aligned}$$



# Linear vs. Logistic Regression



# Logistic Regression – Model Setup

# What Does Logistic Regression Do?

- > Logistic regression is a **classification** model.
- > The values of the target variable in the data are categorical.
- > The model produces a numeric estimate - probability of a specific class.

# Classification Problems: Revisit

- > Churn in cellular services: Stay / Leave?
- > Email: Spam / Not Spam?
- > Online Transactions: Fraudulent (Yes / No)?

$$y \in \{0, 1\} \begin{cases} 0: \text{"Negative Class"} \\ 1: \text{"Positive Class"} \end{cases}$$

# Linear vs. Logistic Regression

> Simple linear regression:

$$h_{\theta}(x) = \theta_0 + \theta_1 x$$

> Since  $y$  is categorical now, we are interested in its **probability ( $P$ )**

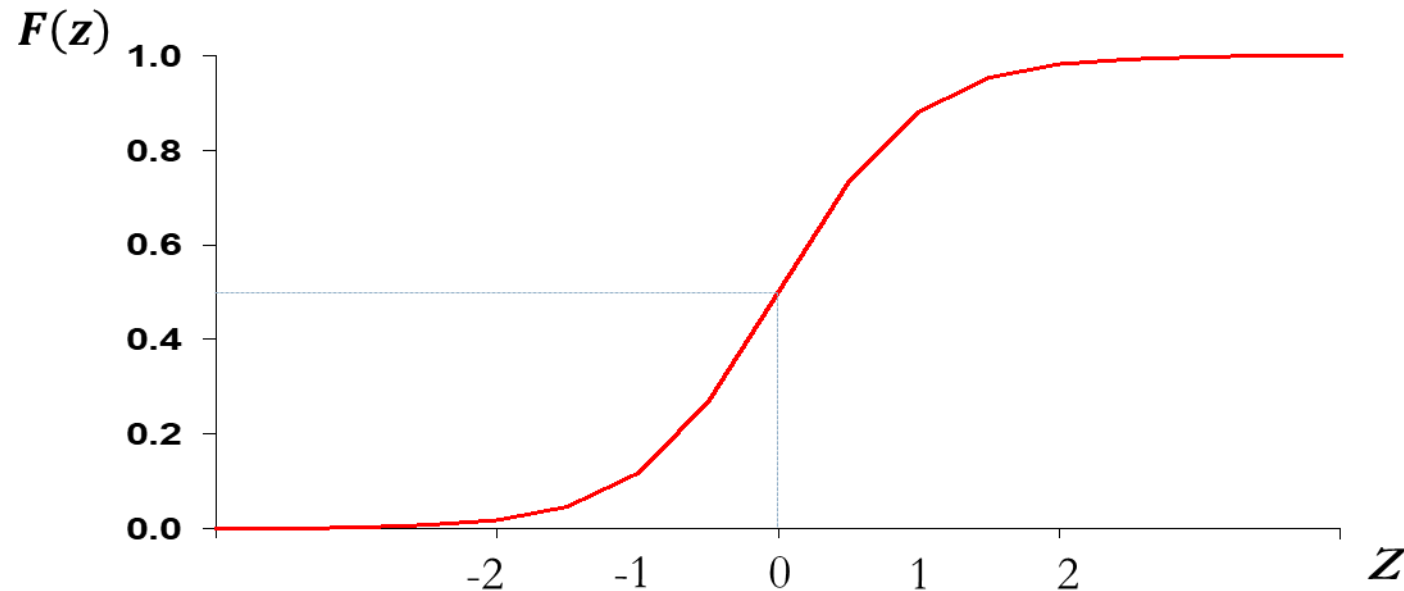
- $P$ : probability of a data instance to be a specific class ( **$y=1$** )

> What if we apply linear equation to predict  $P(y=1)$ ?

$$P(y = 1) = \theta_0 + \theta_1 x \notin [0,1]$$

# Logistic Function

$p = F(\theta_0 + \theta_1 x)$       $F(.)$  is the logistic function



$$p = F(z) = \frac{1}{1 + e^{-z}} \quad z = \theta_0 + \theta_1 x$$

# Logistic Regression

$$z = \theta_0 + \theta_1 x_1 + \theta_2 x_2 + \cdots + \theta_k x_k$$

$$P(y = 1|x; \theta) = \frac{1}{1 + e^{-(\theta_0 + \theta_1 x_1 + \theta_2 x_2 + \cdots + \theta_k x_k)}}$$

- Probability of  $y=1$ , given features  $x_1, x_2, \cdots x_k$  and  $\theta$ .
- Note that  $P(y = 0|x; \theta) = 1 - P(y = 1|x; \theta)$



# Parameter Estimation (Optional)

- > We use the training data to fit model and estimate the parameters.
- > Linear regression: Ordinary Least Square (OLS)
- > Logistic regression:
  - Maximum Likelihood Estimate (MLE) in Statistics
  - Minimize objective function (**cost function**)

$$J(\theta) = -\frac{1}{m} \sum_{i=1}^m [y^{(i)} \log(h_{\theta}(x^{(i)})) + (1 - y^{(i)}) \log(1 - h_{\theta}(x^{(i)}))]$$

Where  $h_{\theta}(x^{(i)}) = P(y = 1 | x^{(i)}; \theta)$  and  $m$  indicates the number of instances.

# Interpret Logistic Regression

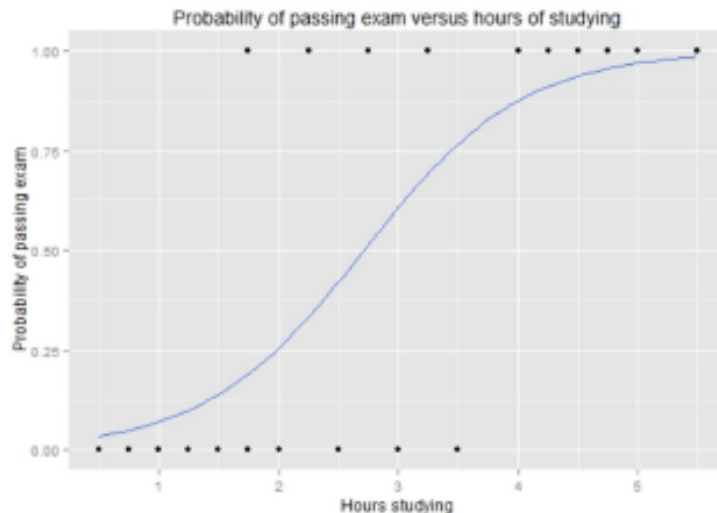
- > A **positive** parameter means that the positive event is **more likely** to take place given one unit increase in the predictor variable.
- > A **negative** parameter means that the positive event is **less likely** to take place given one unit increase in the predictor variable.

# An Example

- A group of 20 students spend between 0 and 6 hours studying for an exam. Can we predict whether a student will pass an exam based on the hours studying for the exam?

0: failed; 1: passed

Hours	0.50	0.75	1.00	1.25	1.50	1.75	1.75	2.00	2.25	2.50	2.75	3.00	3.25	3.50	4.00	4.25	4.50	4.75	5.00	5.50
Pass	0	0	0	0	0	0	1	0	1	0	1	0	1	0	1	1	1	1	1	1



If a student studies for 2 hours, estimated probability of passing the exam of 0.26;

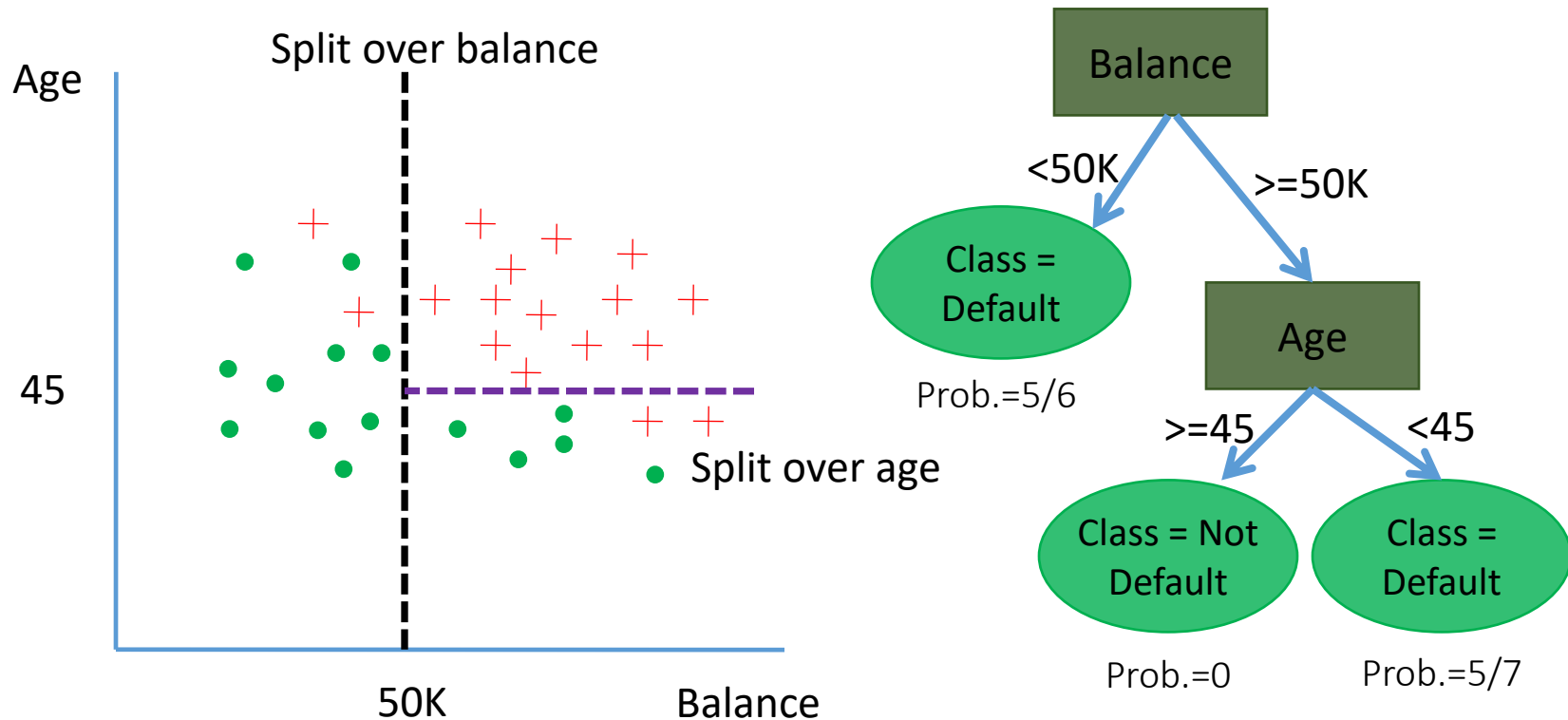
If a student studies for 4 hours, estimated probability of passing the exam is 0.87.

$$\text{Probability of passing exam} = \frac{1}{1 + \exp(-(1.5046 \cdot \text{Hours} - 4.0777))}$$

# Decision Tree vs. Logistic Regression

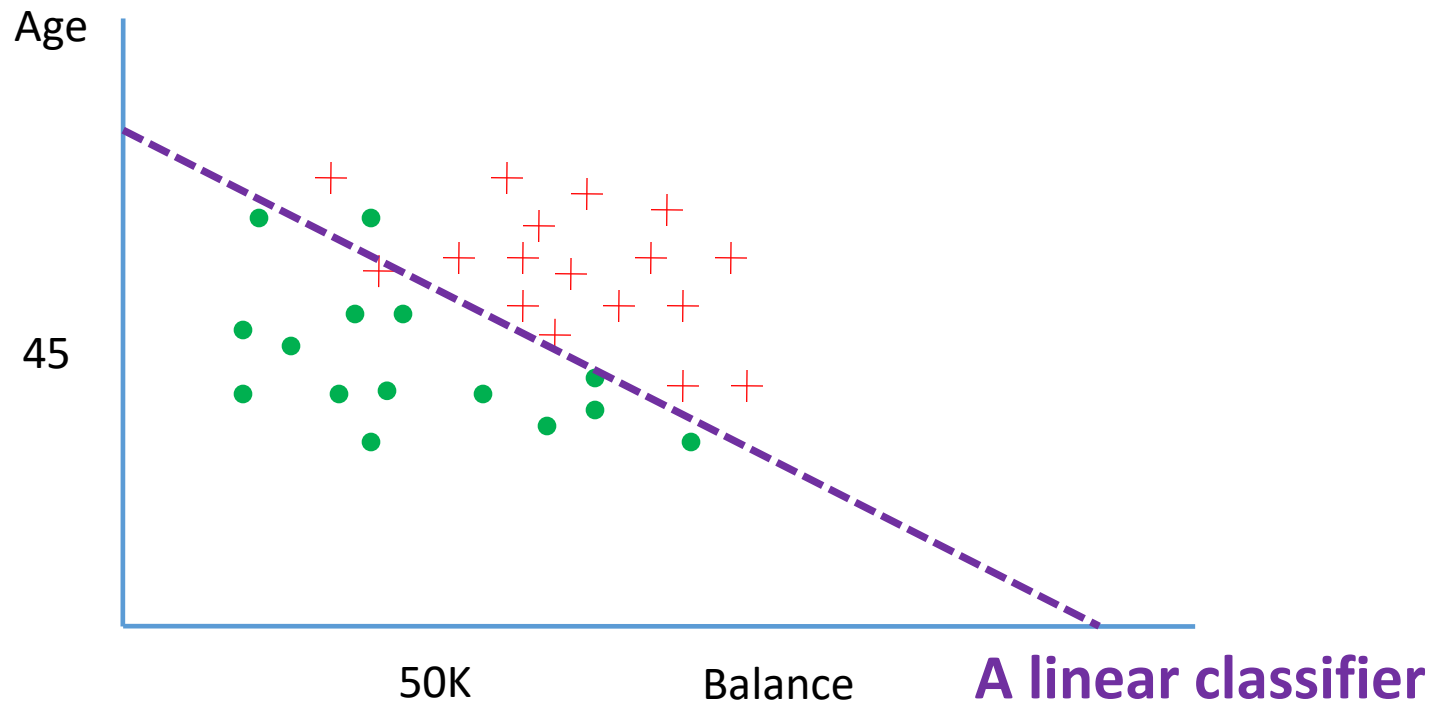
# Classification by Decision Tree

- > Classification tree partitions space of examples with axis-parallel decision boundaries



- **Bad risk (Default) – 15 cases**
- + **Good risk (Not default) – 17 cases**

# Alternative Partitioning

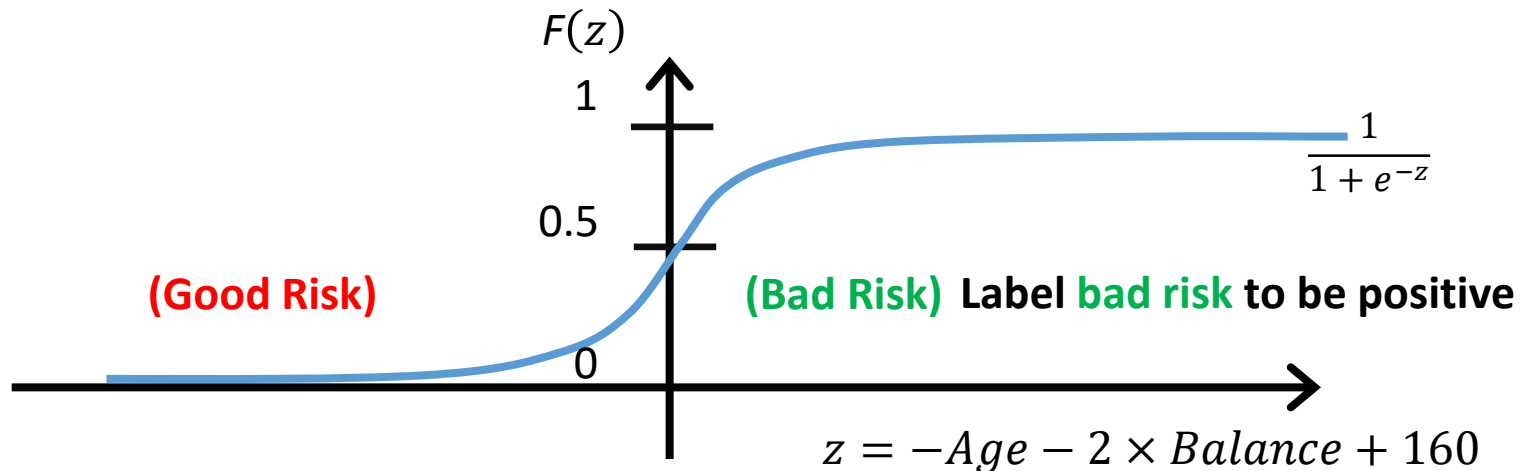


- **Bad risk (Default) – 15 cases**
- + **Good risk (Not default) – 17 cases**

# Classification by Logistic Regression

By default, we take the threshold as **0.5**:

If  $p = F(z) \geq 0.5$ , predict “ $y = 1$ ”; If  $p = F(z) < 0.5$ , predict “ $y = 0$ ”

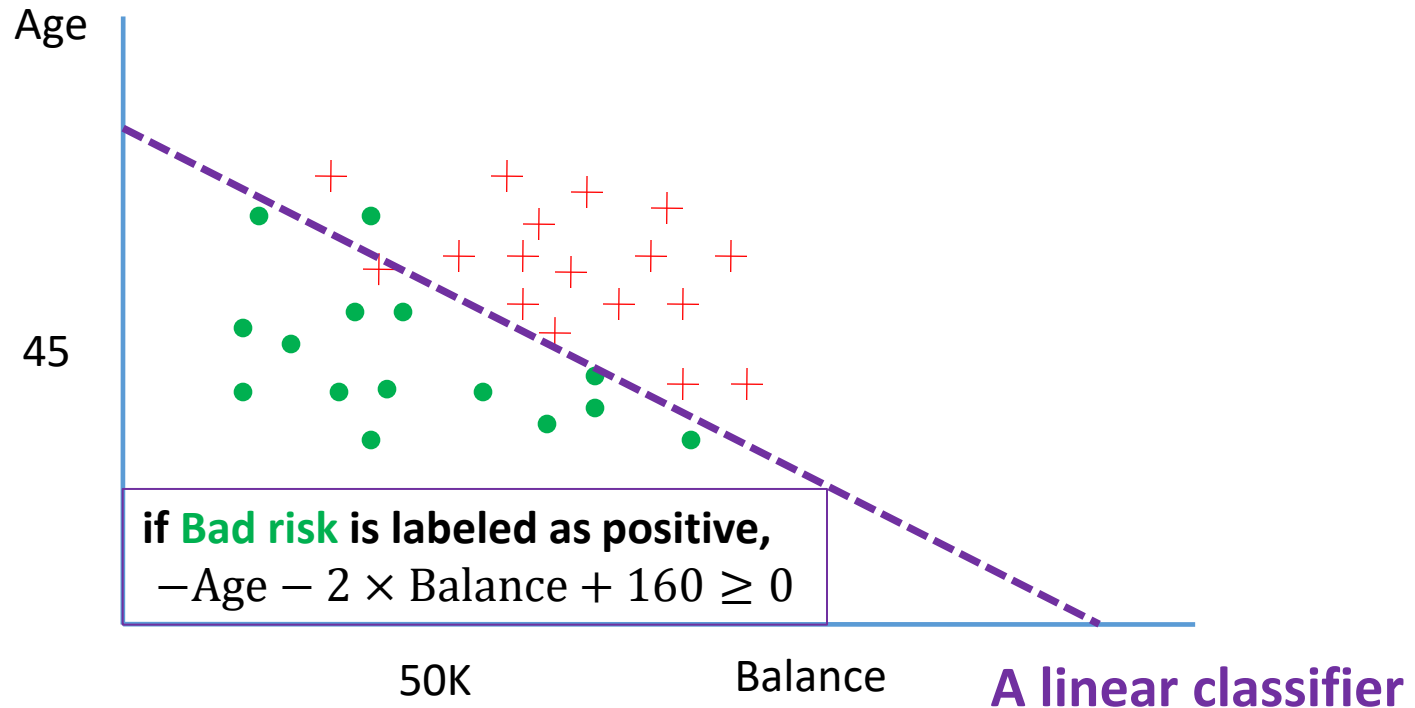


Logistic function  $F(z) = \frac{1}{1+e^{-z}}$  where  $z = -Age - 2 \times Balance + 160$

Predict Class =  $\begin{cases} \bullet & \text{if } F(z) \geq 0.5 \\ + & \text{if } F(z) < 0.5 \end{cases}$  or  $\begin{cases} \bullet & \text{if } -Age - 2 \times Balance + 160 \geq 0 \\ + & \text{if } -Age - 2 \times Balance + 160 < 0 \end{cases}$



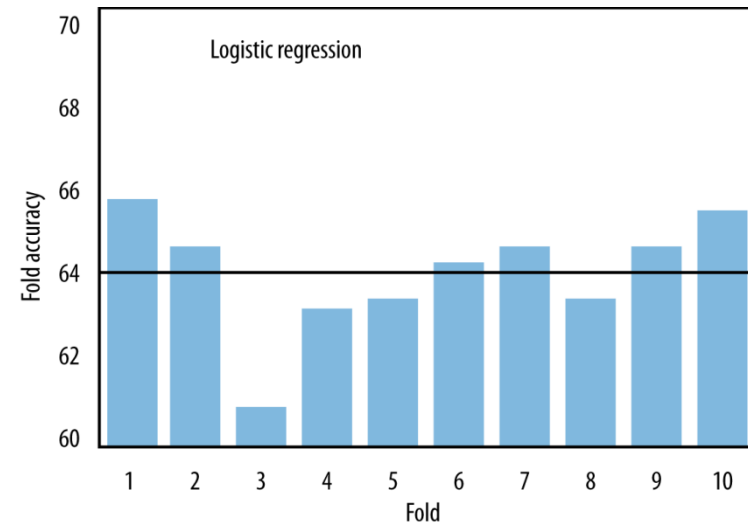
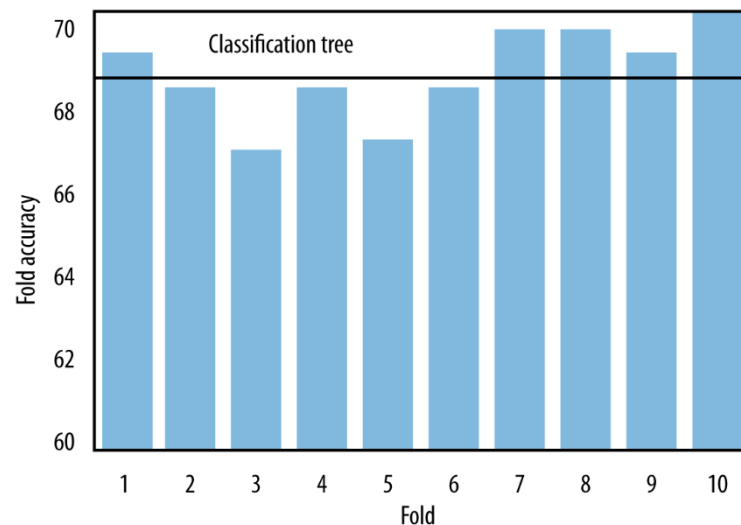
# Linear Discriminant Analysis



- **Bad risk (Default) – 15 cases**
- + **Good risk (Not default) – 17 cases**

# Revisit: Cross-validation by Decision Tree and Logistic Regression

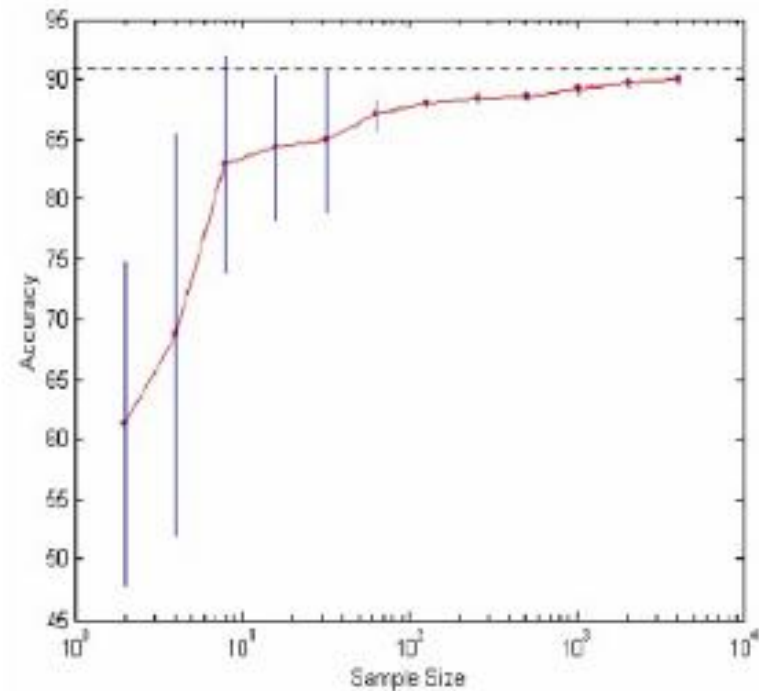
**Which customers should TelCo target with a special offer, prior to contract expiration?**



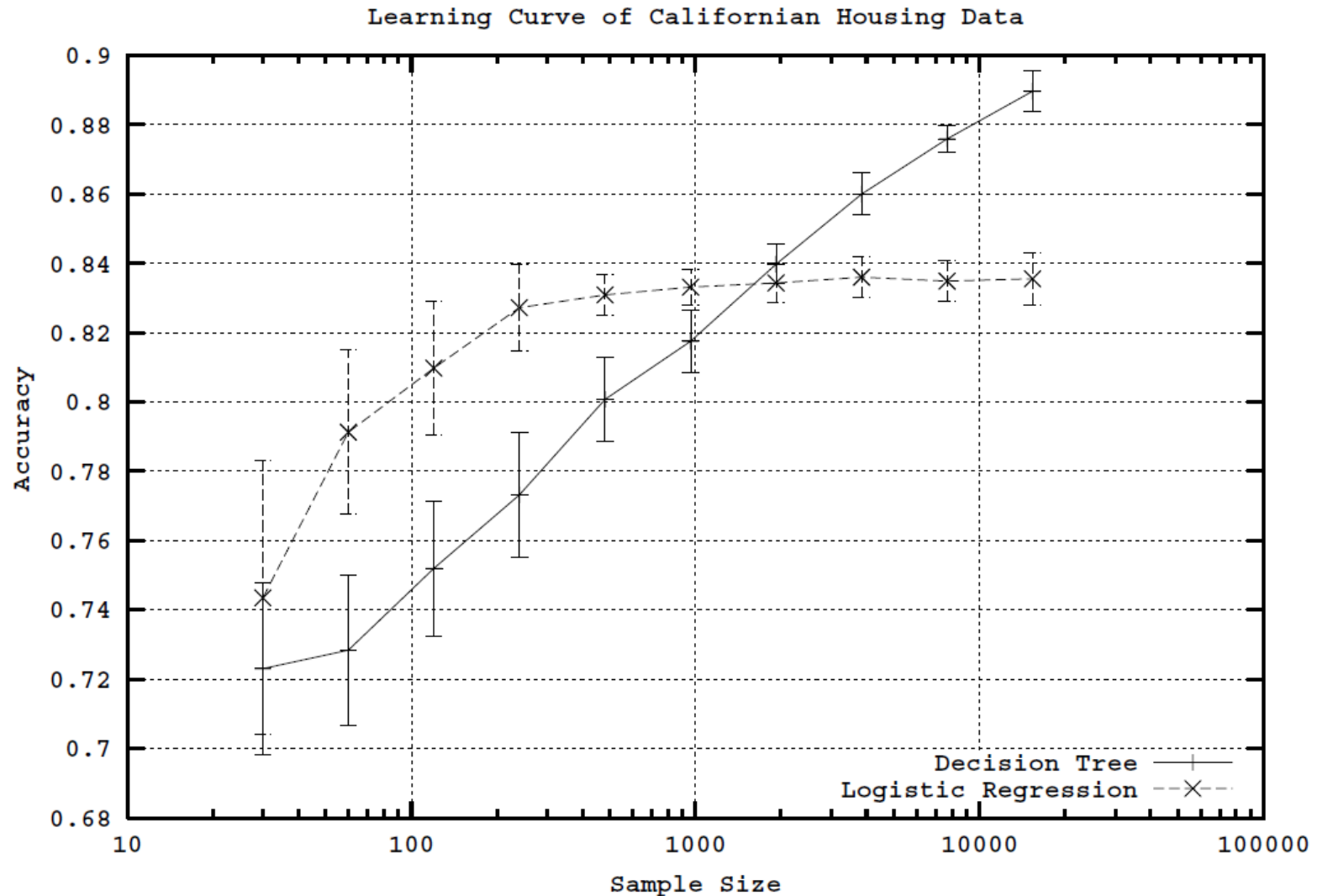
This dataset contains 20,000 examples

# Learning Curve

- > Different modeling procedures may have different performance on the same data.
- > A learning curve shows how the generalization performance changes with varying **sample size**!



# Learning Curve Comparison



# Decision Tree vs. Logistic Regression

- > For smaller training-set sizes, logistic regression yields **better** generalization accuracy than tree induction
  - For smaller data, tree induction will tend to overfit more
- > Classification trees are a **more flexible** model representation than linear logistic regression
- > Flexibility of tree induction can be an advantage with larger training sets:
  - Trees can represent substantially **nonlinear relationships** between the features and the target

# Decision Tree vs. Logistic Regression

- > What is more **comprehensible** to the stakeholders?
  - Rules? A numeric function?
- > **How much data** do you have?
  - There is a key tradeoff between the complexity that can be modeled and the amount of training data available
  - Trees need a lot of data to approximate curved boundaries
- > What are the **characteristics** of the data: missing values, types of variables (numeric, categorical), relationships between them, how many are irrelevant, etc.
  - Trees are fairly robust to these complications
- > Do you need a good estimate of **class probabilities**?
  - Logistic regression generates probabilities in a more sophisticated way.





# Thank You !

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