



CONTACT

Chattanooga, TN 37411
+1 813-944-8200
ross@rossalanford.com
linkedin.com/in/rossaford

Full-Stack Developer

I am a Full-Stack Developer and overall Business Operations whiz with experience leading teams of varying sizes and scope. I come from an operations focused background, with the past 6 years working for a 501(c)6 not-for-profit trade organization named A2IM, which is focused within the US music business industry.

CLOUD EXPERIENCE

AWS

- IAM
- Amplify
- CloudFormation
- Lightsail
- S3
- EC2
- RDS
- DynamoDB
- CloudFront
- Lambda
- Route53
- Cognito
- MediaConvert
- MediaLive
- IVS
- Cloud9

Azure

- Azure Active Directory
- Resource Groups

GCP

- APIs & Resource Groups
- Credentials
- OAuth
- IAM

Other

- Vercel
- Netlify
- DigitalOcean
- Supabase

SKILLS

Software

- Linux/Win/Mac
- VSCode/VSCodium/Vim
- Docker
- VirtualBox
- PuTTY/WinSCP/FileZilla
- Remmina/Remote Desktop
- MS Office
 - Excel
 - Word
 - Powerpoint
- Adobe
 - Photoshop
 - Illustrator
 - Premiere Pro
 - After Effects
- OBS Studio
- Ableton/Pro Tools/Audacity
- Zoom/Slack/Discord/Teams

Front-end Skills

- HTML+CSS
- JavaScript
- TypeScript
- GraphQL
- REST API

Back-end Skills

- Linux/Win/Mac
- SSH
- Docker
- YAML
- Python
- MQTT

WORK EXPERIENCE

American Association of Independent Music (A2IM)

- Title: Senior Manager of Operations
Term: 05/2021 - **PRESENT**, Remote
- Title: Systems & Analytics Manager
Term: 01/2018 - 05/2021, Manhattan, NY & Remote
- Title: Data Specialist
Term: 03/2017 - 10/2017, Manhattan, NY

Beyond Vape

- Title: General Manager
Term: 01/2016 - 12/2016, Brooklyn & Manhattan, NY
- Title: Store Manager
Term: 12/2014 - 01/2016, Brooklyn, NY
- Title: Sales Associate
Term: 08/2014 - 12/2014, Brooklyn, NY

US Money Shops

- Title: Warehouse Manager
Term: 03/2012 - 06/2014, Chattanooga, TN

Intec

- Title: Lead Technician
Term: 06/2011 - 02/2012, Chattanooga, TN

Vangent Inc.

- Title: Medicare Beneficiary Accounts Representative
Term: 08/2009 - 01/2011, Tampa, FL

REFERENCES

- **Richard James Burgess**
+1 443-994-0994
richard@a2im.org
- **Marcus Assenmacher**
+1 248-496-7143
marcuslee.music@gmail.com
- **Will Sacks**
+1 203-984-0721
will.sacks@gmail.com

PREFERENCES

- Linux > Windows > Mac
- React+NextJS
- Tailwindcss
- Cloudflare CDN
- NGINX
- Sendgrid
- Strapi
- Discord
- light roast coffee
- analogue synthesizers
- vinyl records
- FPS videogames
- mechanical keyboards
- reel mowers