Meeting with supplier - discussing new contract

**Supplier**

Objective of meeting

Raise a subject of

Following changes

Stick to foregoing agreement

Good value for money / all the rage / fashionable / top quality/ competitive price /

**Client**

Come up with

Make reference to

Basically

Frankly Speaking / To be honest with you

Unsatisfactory/ substandard / mediocre /

Unless you change

reach compromise/ meet halfway / go for concession

in exchange for

Meeting arrangement

- would you mind / would it be ok if we /

- make it

- how about / what about

- inconvenient /suitable

- fit in with

- pencil it in

- get out of it

- snowed under / tied up

- instead of , as an alternative

- get back to you

- When it comes to / As far as sth is concerned / With reference to/ in relation to

Client

Could you provide me with

What is the most distinctive

What are the key characteristics of your furniture

I am looking for/ seeking

Basically I am interested in buying that type however……….

That might be exactly what we are looking for

Could you shed some more light on your portfolio

What type of products do you have in your portfolio?

Your furniture match my specifications

suitable / unsuitable , adequate/inadequate , elegant , good value for money ,

Company

We have a wide range of

We specialize in

Would you be interested in

Do you think you could consider

We are capable of

When it comes to , As far as sth is concerned, With reference to , In relations to

Let me just note down all the details

Products: resistant , top quality , all the rage, fancy , reliable, sleek finish , fashionable , durable