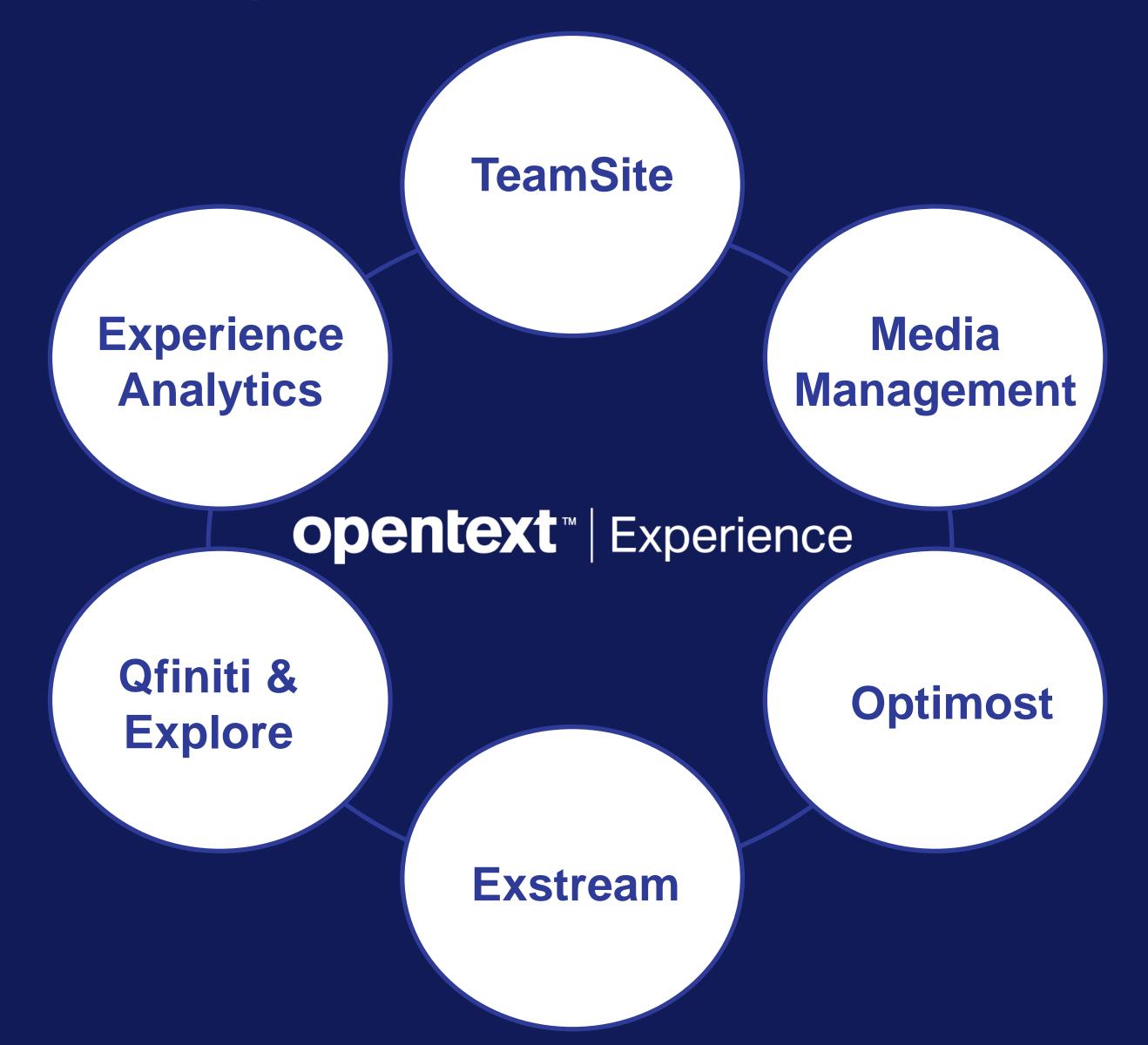
# opentext What's new in Exstream 16.3 OpenText Live Customer Webinar October 17, 2017 | Exstream Product Management and Product Marketing

## Agenda

- Customer Experience Management
- Exstream 16.3 Overview
- Platform
- Interactive
- Authoring
- Value proposition

## Progressive adoption to a continuous customer journey



## **opentext**<sup>™</sup> | Experience

**OpenText<sup>™</sup> Optimost** 

**Marketing Optimization** 

**OpenText** <sup>™</sup> **Qfiniti Workforce Optimization** 

**OpenText** <sup>™</sup> **Explore Voice of the Customer** 

Optimization Deliver Contact Produce 

**OpenText<sup>™</sup> TeamSite** 

**Website Content Management** 

**OpenText** <sup>™</sup> **Exstream Customer Communications** Management

**OpenText** <sup>™</sup> **Experience Analytics** 

**Business Intelligence and Analytics** 

**OpenText** ™ **Media Management** 

**Digital Asset Management** 

## OpenText Exstream

#### Value proposition

Exstream allows business users to optimize customer engagement through the design and delivery of ultra-personalized, consistent, compliant, communications -- delivered anytime, anywhere.



## OpenText CCM

OpenText is positioned to be the market leader in Customer Communications. Moving forward as a single CCM platform, **Exstream release 16.3** will deliver unified interactive and automated communications to engage companies and consumers, while reducing cost and labor.

- OpenText is creating the CCM solution of the future Exstream is the CCM offering for the Experience Suite Platform. It combined former PowerDocs, StreamServe and Exstream technologies into one integrated solution.
- CCE's (StreamServe) transactional processing model and integration strengths, combined with Exstream's high-throughput engine and interactive capabilities leverages accelerated benefits to each customer base
- Communications Center (StreamServe) and Exstream customers can upgrade to a single platform, with minimal disruption, and utilize the design and production environments of their choice

## Vision

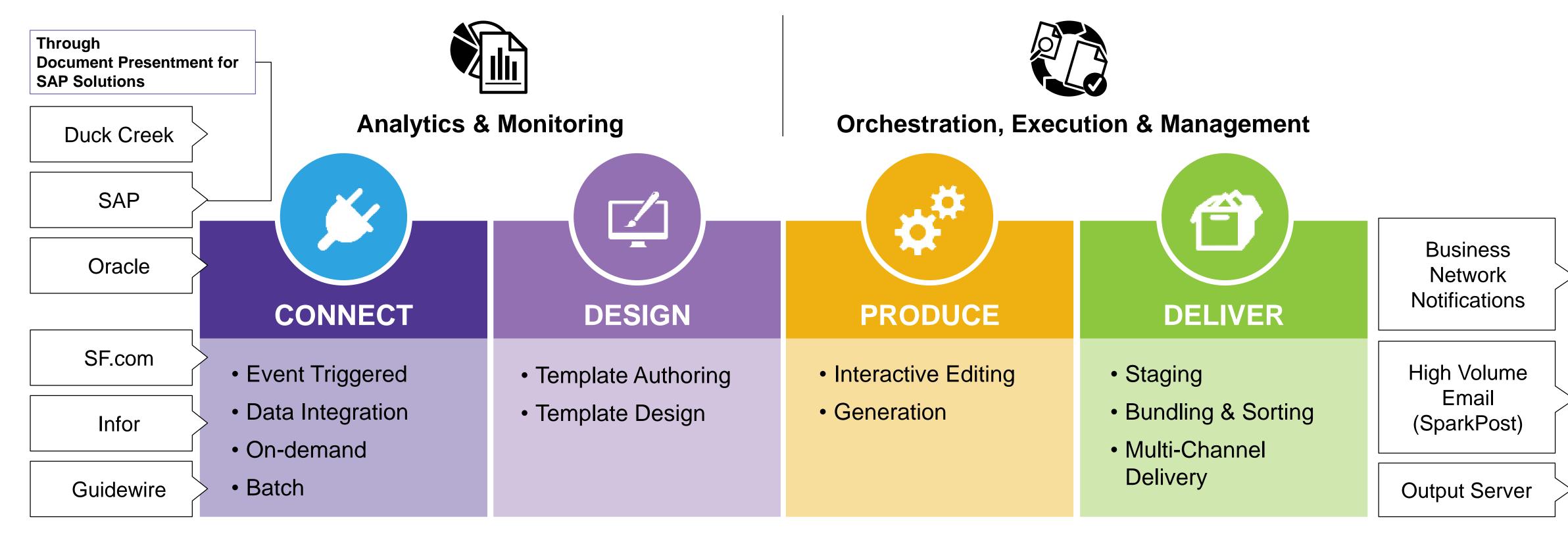
## **INTEGRATE** anywhere

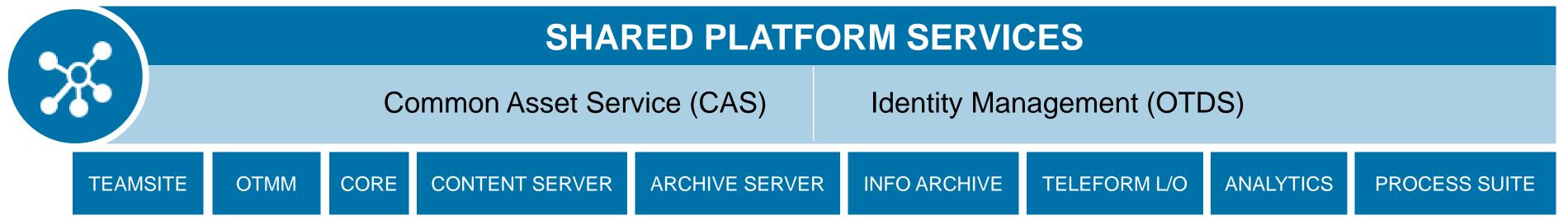
**ENGAGE** anywhere

**DEPLOY** anywhere

- Integrate anywhere Exstream as integrated and extended arm of an expanded set of ecosystems and business platforms, EIM and ERP.
- Engage anywhere Contextual and data driven omni-channel engagement across any touchpoint as CCM transitions to CX.
- Deploy anywhere Singular, rapidly deployable platform, for Onpremise, Cloud or Hybrid deployments. Customers can transition across any deployment model.

#### Exstream Platform





## Platform structuring & concepts

#### Exstream 16.3 can be conceptualized through the main components

- Platform (Base)
  - Base platform for any CCM Batch and on-demand use cases
  - Exstream Design & Production
  - Communications Server (StreamServe & PowerDocs base technology)

#### Authoring

- Line of Business user targeted template changes and content control
  - Available now for any Engine technology with introduction of Exstream Content Author.

#### Interactive

Interactive editing of individual communications

## OpenText CCM Roadmap

#### Today EP2 – April 2017

#### **Main theme:**

#### **Combined multi-tenant platform**

- Single installer
- Multiple design and composition engine support to preserve existing applications
- Common connectors, input, output for **Ecosystem integration with LOB**
- Shared CEM service layer for common rich media and content
- Leading responsive, dynamic multichannel HTML(5)
- Best in class interactive personalization
- Central monitoring, control, and analytics of production processes
- Cloud for managed service

Exstream 16 EP3 – October 2017

#### Main theme:

#### hin client business authoring

- **Business content authoring and thin** client template content editing for **Exstream Designer and Engine**
- Approval management and domain isolation for thin client managed content and publication
- Improved HTML(5) responsive design and mobile device simulation
- Integrations: OTOS and InfoArchive
- Orchestration and assured delivery improvements
- Empower role based editing
- JSON data files and improved REST support
- Cloud to on-Premise delivery

#### Exstream 16 EP4 – April 2018

#### **Main theme: Exstream Cloud**

- **Exstream Multi-tenant PaaS**
- Enhanced thin client business content authoring
- Content Server **SmartUI** integration
- First steps to simple, thin client communication flow modelling
- **Expanded Common Asset Service for** Media Management and TeamSite

#### **Future**

- Customer Journey Mapping for CEM
- MicroServices and expanded SaaS solutions

#### Updates and Maintenance

## Exstream 16.3 Overview Next level of enabling LoB and Marketing users

#### **Business Authoring NEW:** Content Author, for Exstream Designer and Engine

StoryBoard, properties, groups and UX enhancements

#### Rapid deployment of content changes in seconds

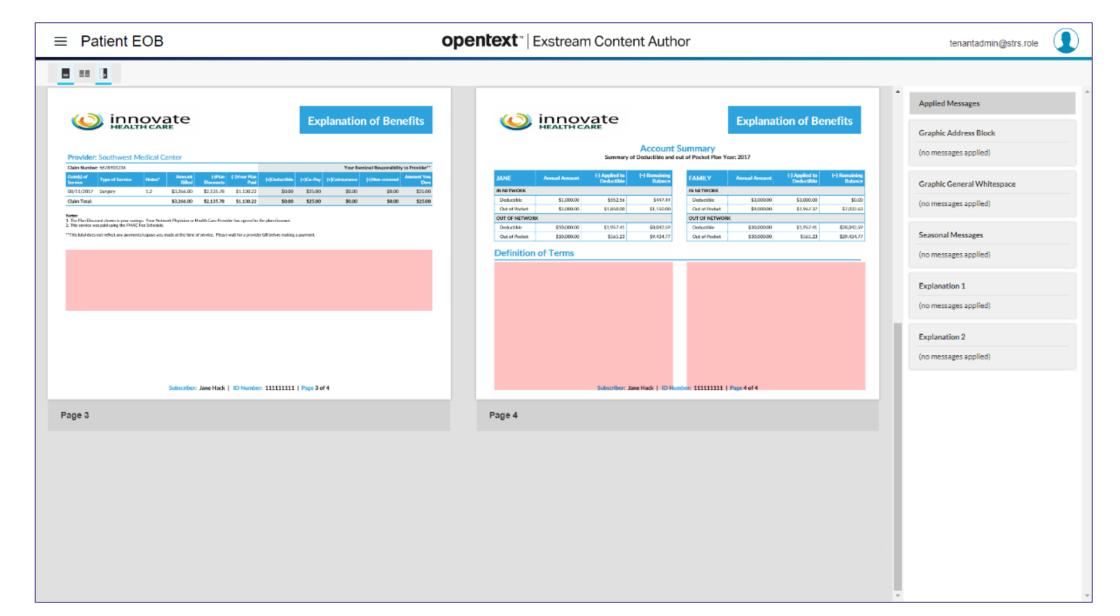
Approval management and domain isolation for thin client managed content and publication through CAS/Workshop

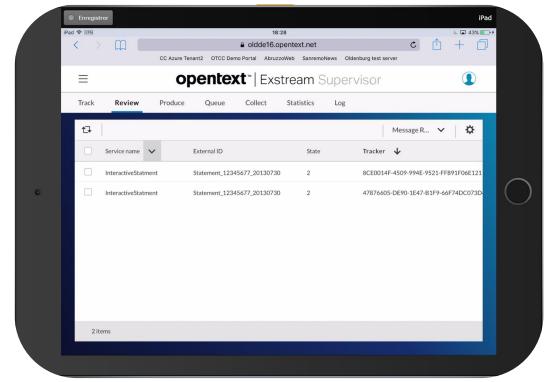
#### Delivery and archiving

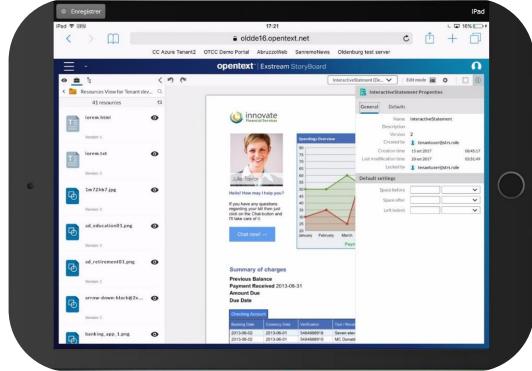
- **Output Server integration**
- InfoArchive
- Collector (fast, native, near line storage)

#### Orchestration

- Simplify failover delivery
- **Engine On Demand**
- Cloud to on-Premise delivery









## Design and Production improvements

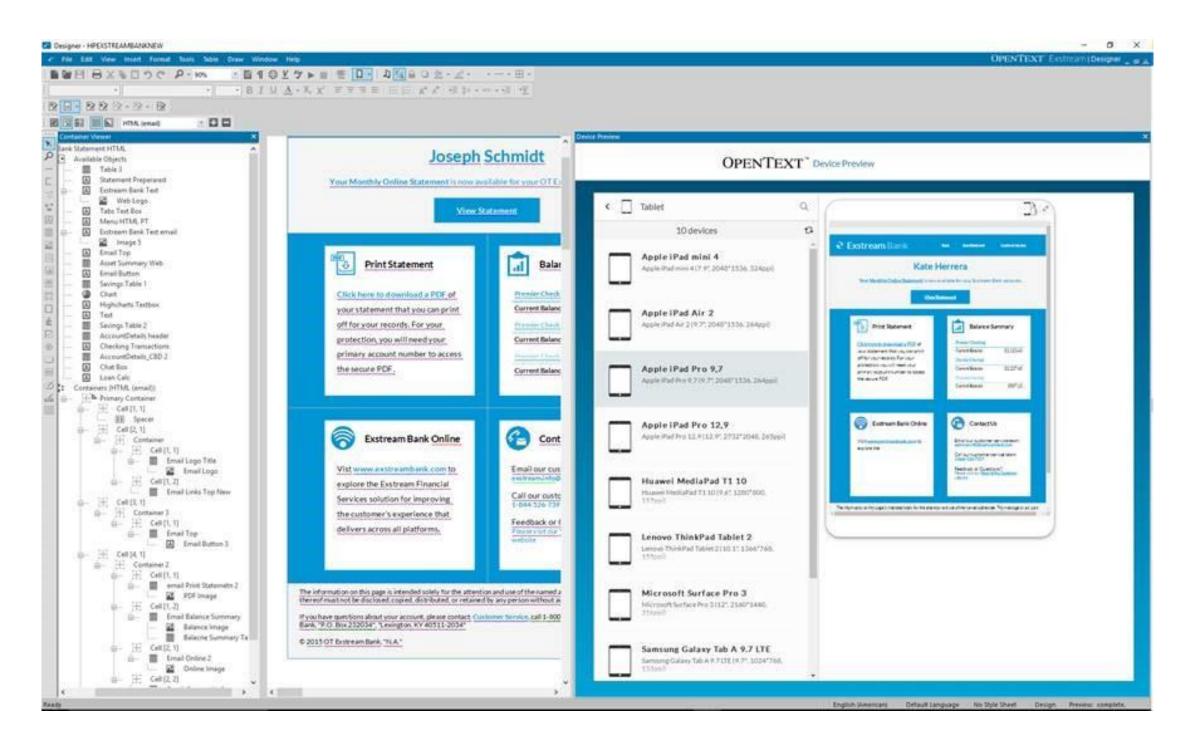
**Device Preview** Quickly preview how content will appear on any device

- **Preview** communications for any mobile or tablet device
- Optimize your design to work across a variety of devices

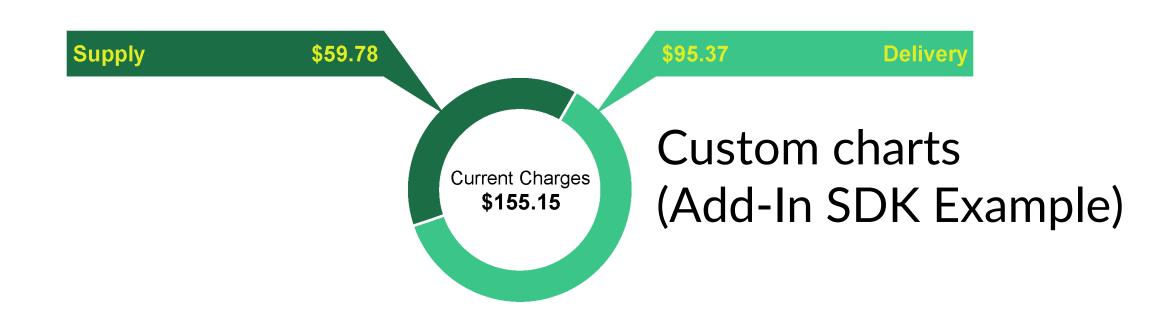
Run-time load content from CAS (speed of deploying changes)

**NEW: Add-In SDK allow HTML** and JavaScript components to extend design capabilities

Go beyond charts: E.g.: Enable chat & Bi-directional = Conversations

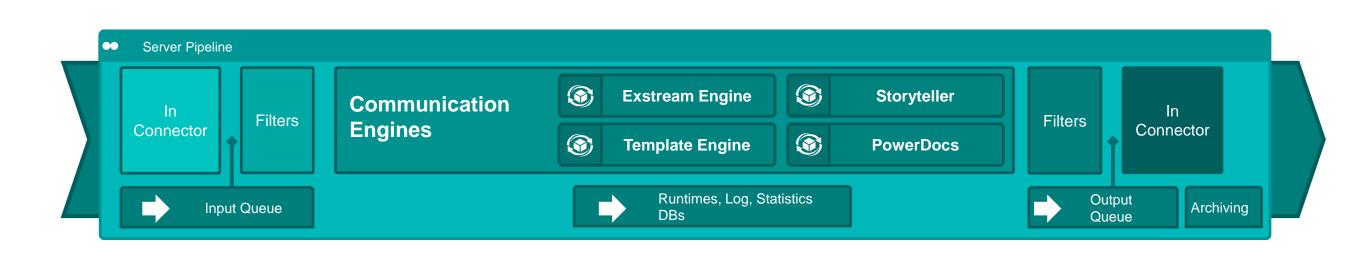


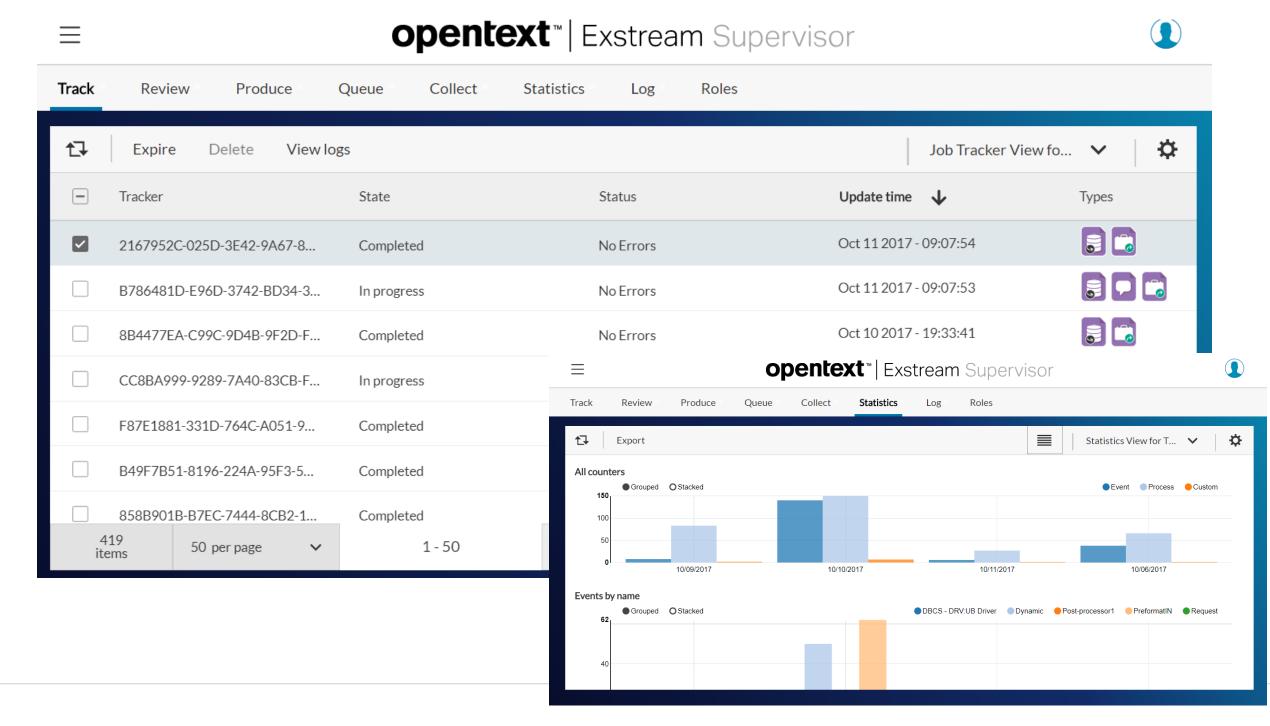
#### Optimized HTML5 and Preview



## Communications Server (Orchestration)

- Simple Delivery from Cloud to on-Premise
- Optimized on-demand production
  - Engine OnDemand
  - Notifications
- Simplified fail-over delivery
- Improved supervision and tracking

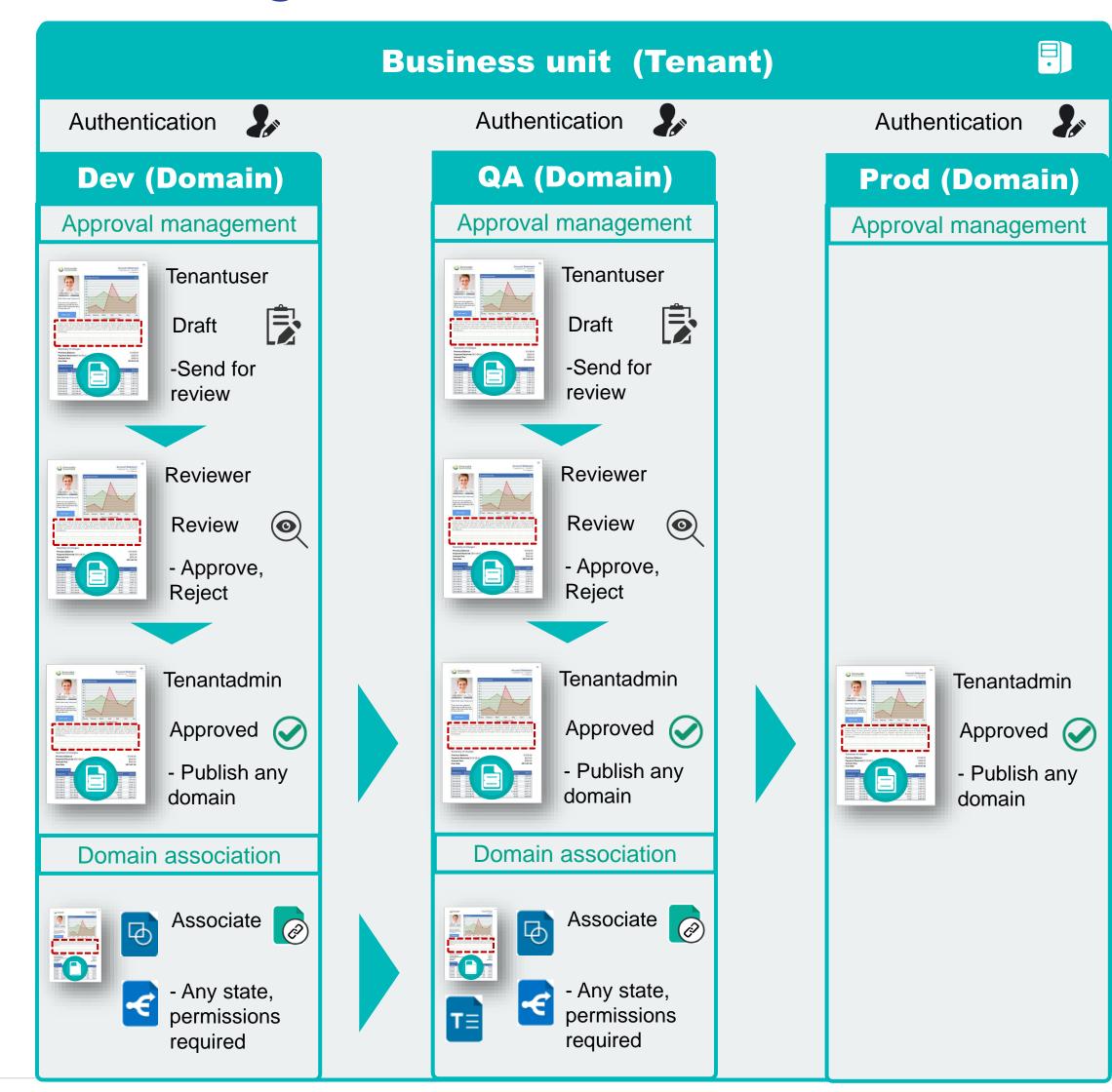




## Speed and control for bringing changes to production

Approval management, domain isolation and configurable access control

- Bring changes from Development to Production with a few clicks
- Role based access control allows to segment Reviewers, from Users and Admins
- Competitive advantage
  - Business users/LoB can manage content lifecycle
  - With preserved enterprise grade security, control and flexibility



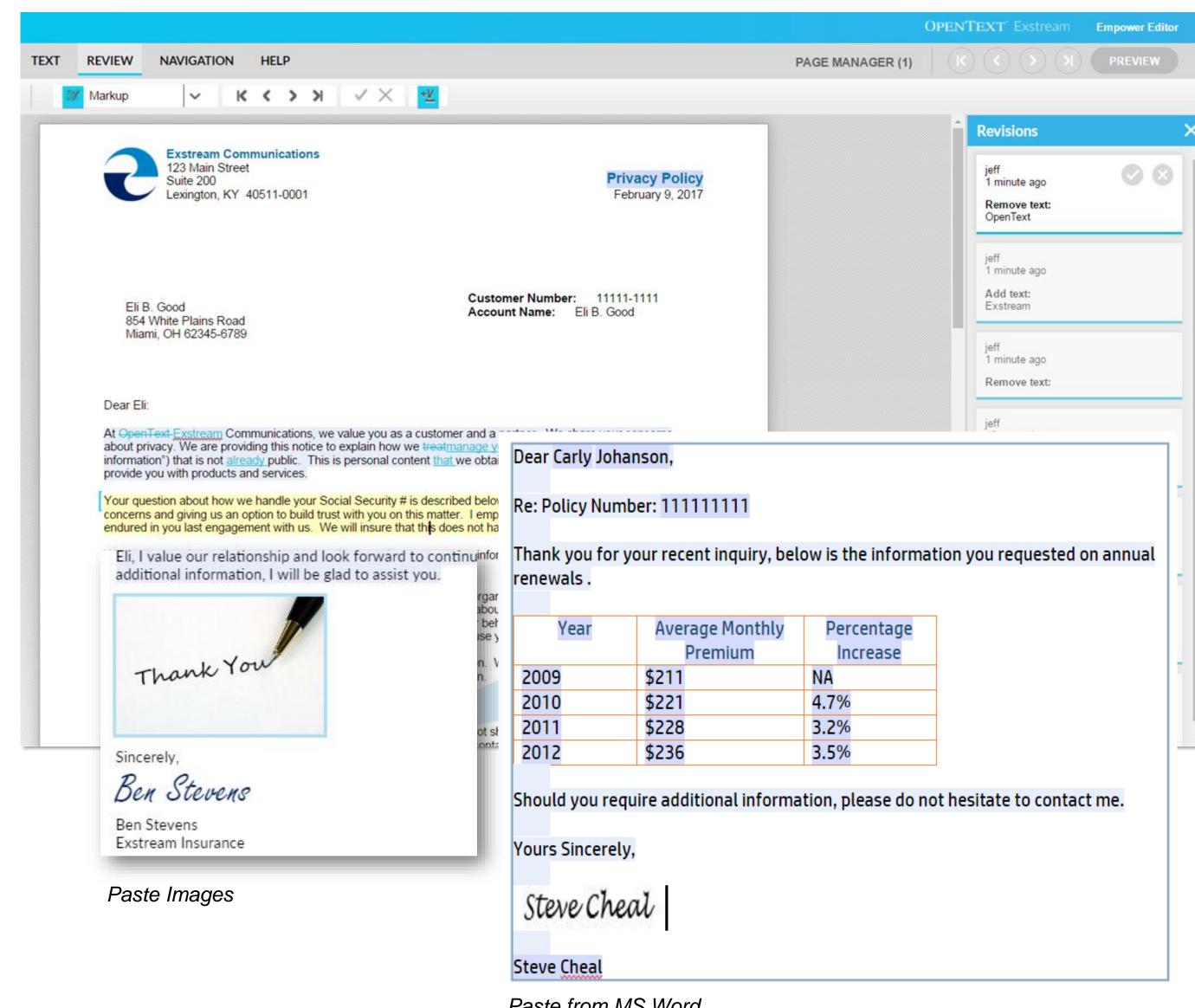


Exstream Interactive advancements

Empower

Zero-install, controlled editing for users to quickly and easily personalize communications

- Edit in channel views for email/digital communications
- Use a template and data file for ad hoc, oneto-many personalized communications
- NEW in 16.3
  - Role based editing
  - Improved productivity
    - Paste Tables from MS Word
    - Paste Images from clipboard into editable areas
    - Misc. smaller improvements

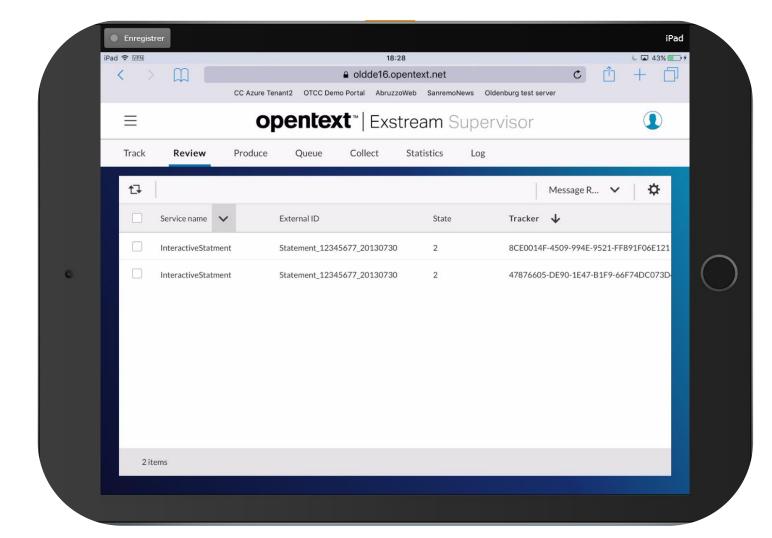


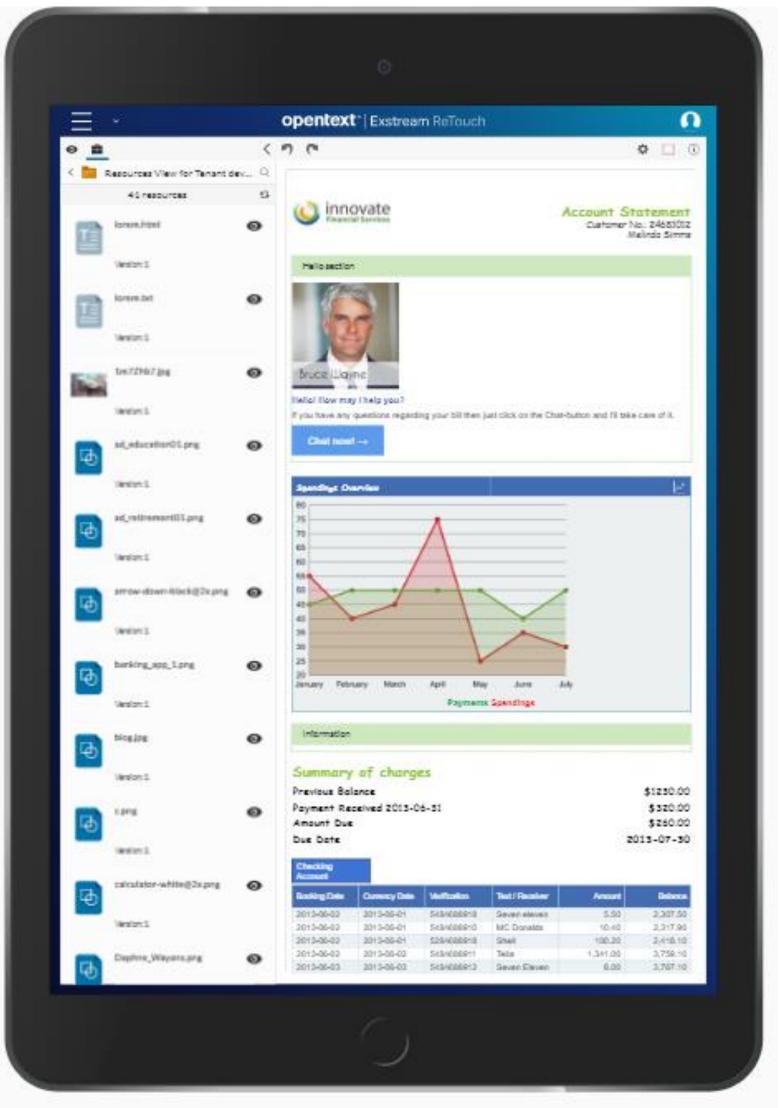
Paste from MS Word

Exstream Interactive advancements ReTouch

Zero-install, review and editing of communications on touch devices

- Edit in channel views for email/digital communications or paginated output
- Improved page navigation
- Editing productivity and usability improvements
- Performance improvements

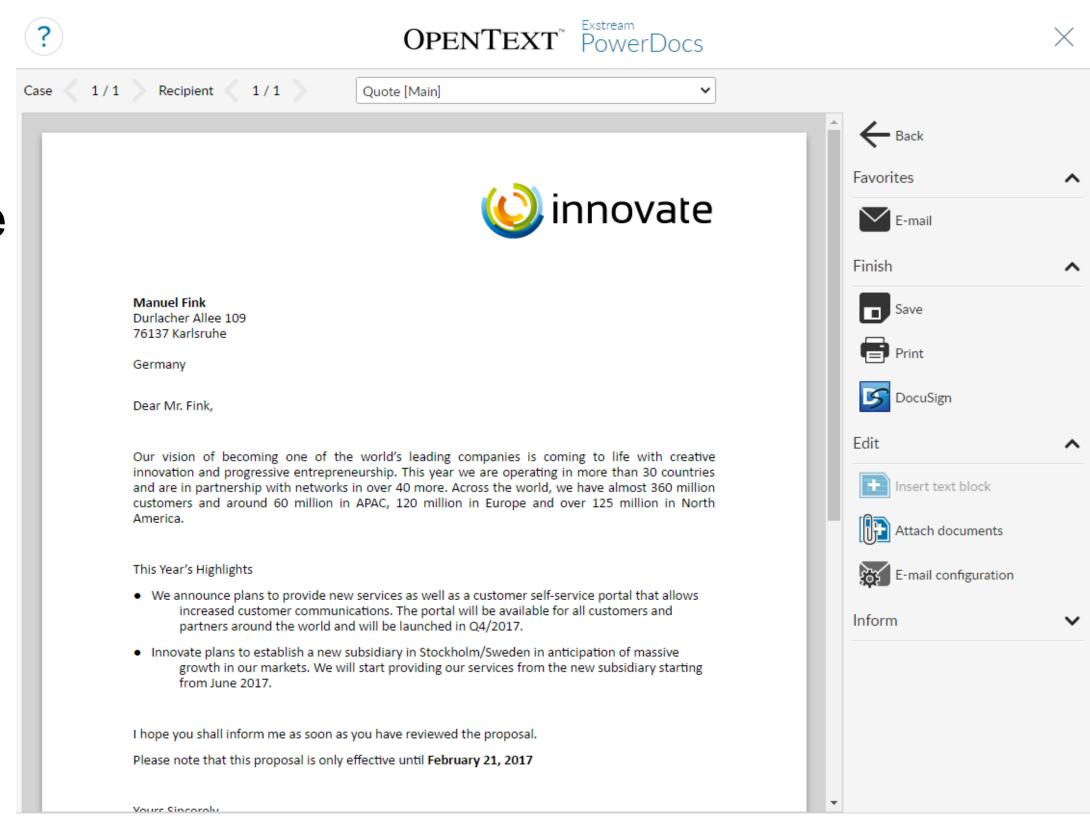




#### Exstream for Salesforce

- Easy to use interactive or on-demand document generation based on MS Word + plugin templates
- Business content authoring with familiar tools like MS Word combined with web technologies
- Web based, interactive editing, integrates to DocuSign and central delivery and archiving
- Standard integrations to CRM systems like Salesforce.com, MS Dynamics, Siebel CRM etc.
- SaaS based deployment option for Salesforce

16.3 focus on simplifications and security improvements and Salesforce security review (pending)





## What is business content authoring

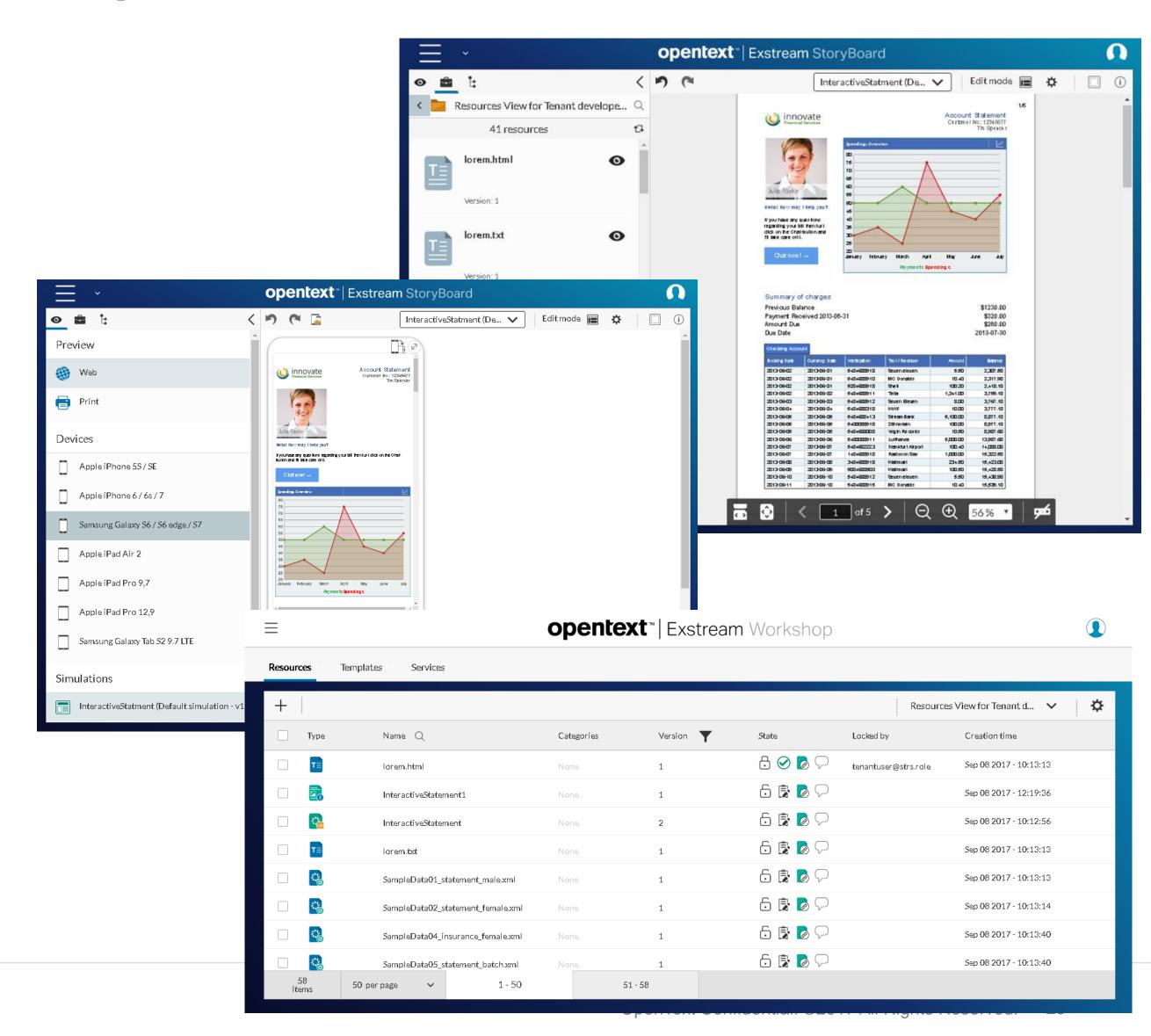


The dynamic, collaborative process of contributing critical content to various segments of a customer communication; including life-cycle management of content and publication management of the communications for omni-channel distribution to recipients



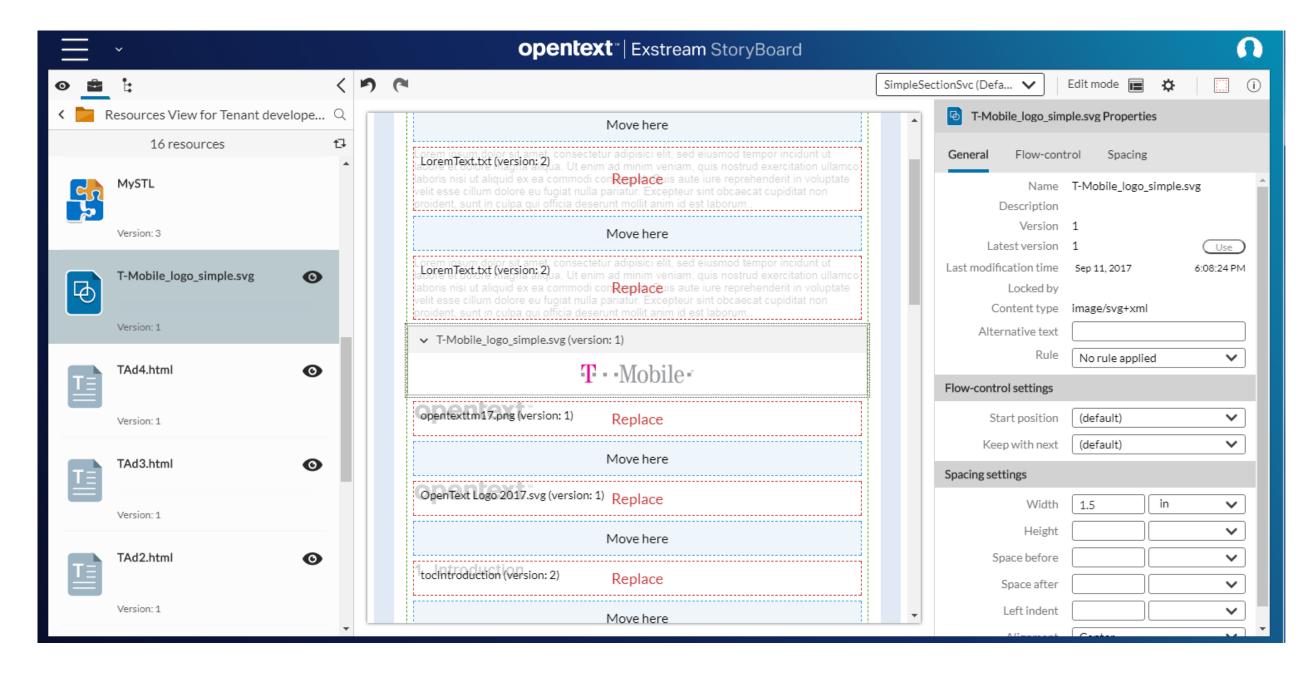
## Improved business user managed content and control StoryBoard and Workshop improvements

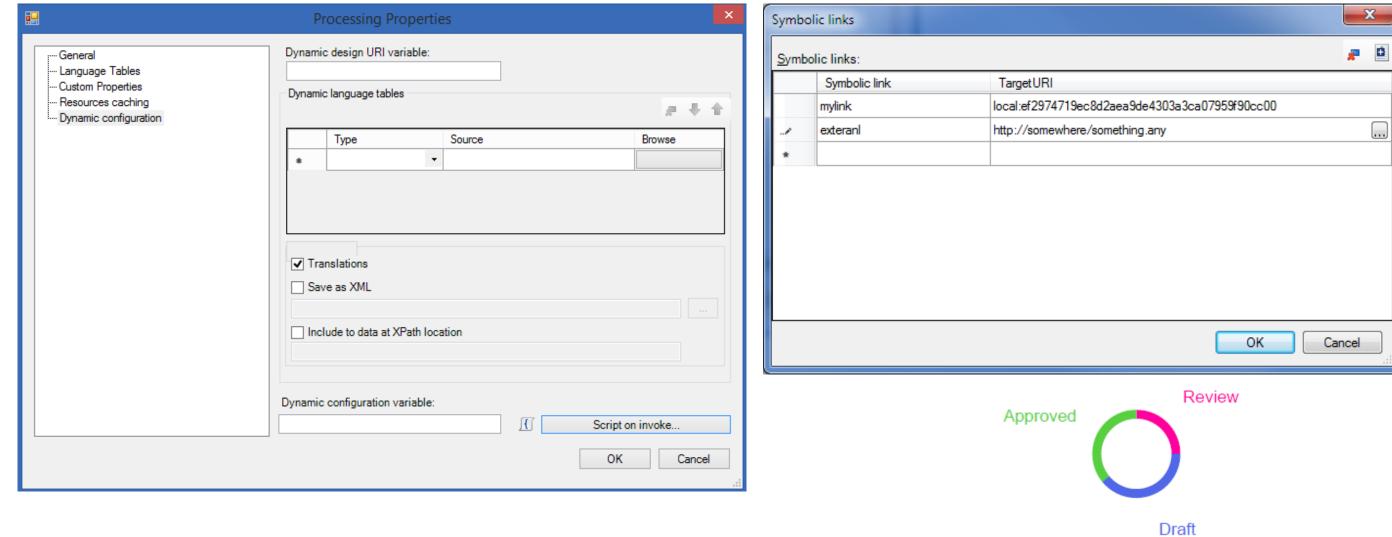
- Enhanced mobile device preview with StoryBoard, responsive HTML
- Improved paginated preview, navigation and zooming options, maximize editing space
- Enhanced content control with layout properties (properties panel)
- Auto-numbering of text clauses
- Limited support for SVG
- Bring changes to production in Workshop for any Theme/Template

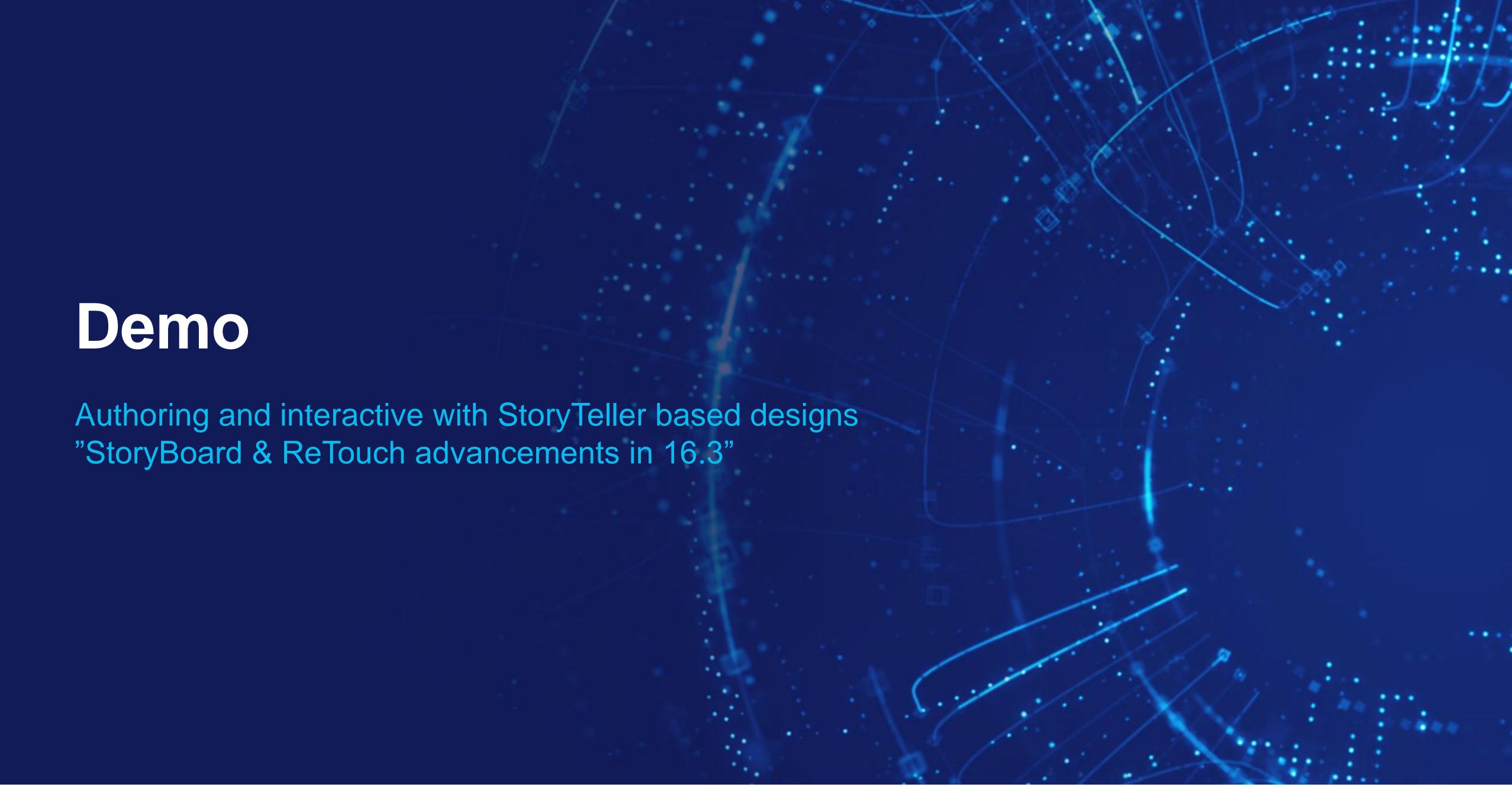


## StoryTeller

- SVG can also be used as an image in CAS
- Script on invoke
- Ability to store named resources in SSD
- Supported URL enhancements
- Chart enhancements

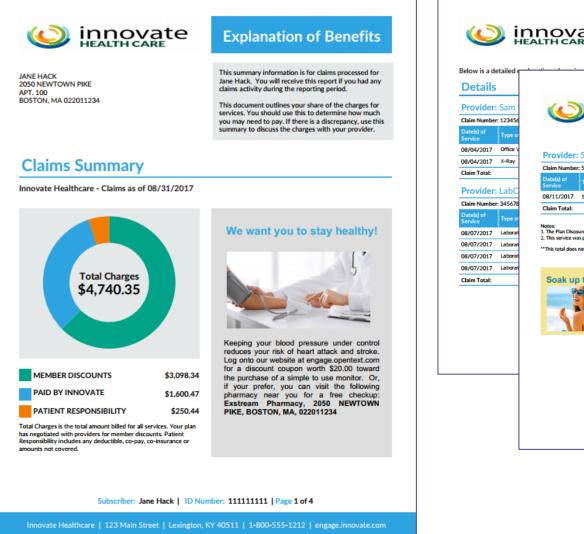


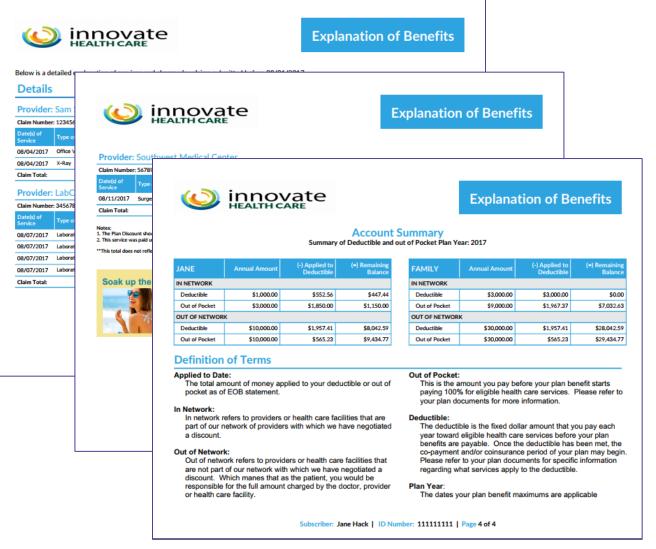


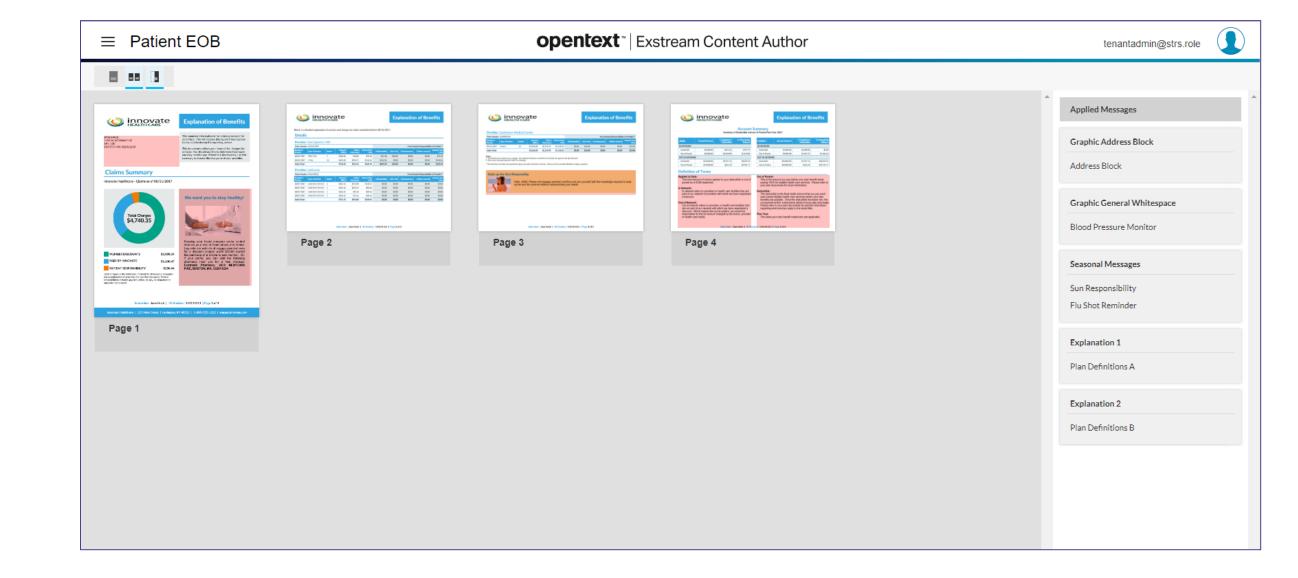


## Content Authoring for Exstream Engine

- Business users can Author Messages (text or graphical)
- Allocate Messages to template layout in predefined areas
- Work with business rules and variables to drive personalization of content
- Content stored in CAS leveraging common data model with Templates and Themes
- Batch or OnDemand Fulfillment through Communications Server linked with Exstream Production Engine

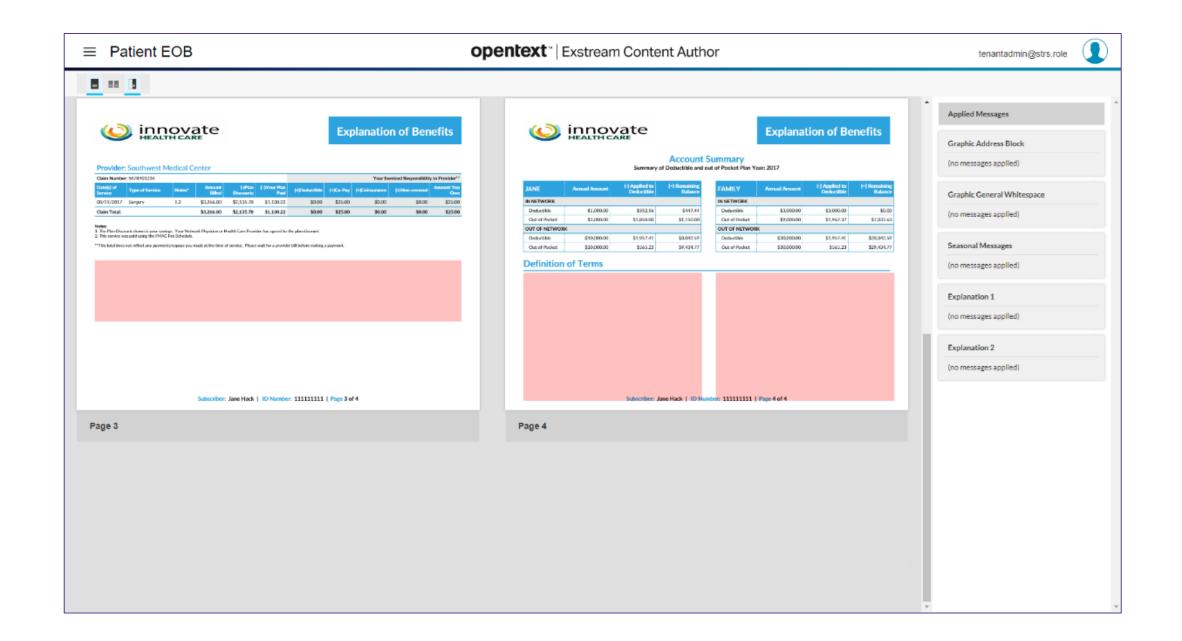


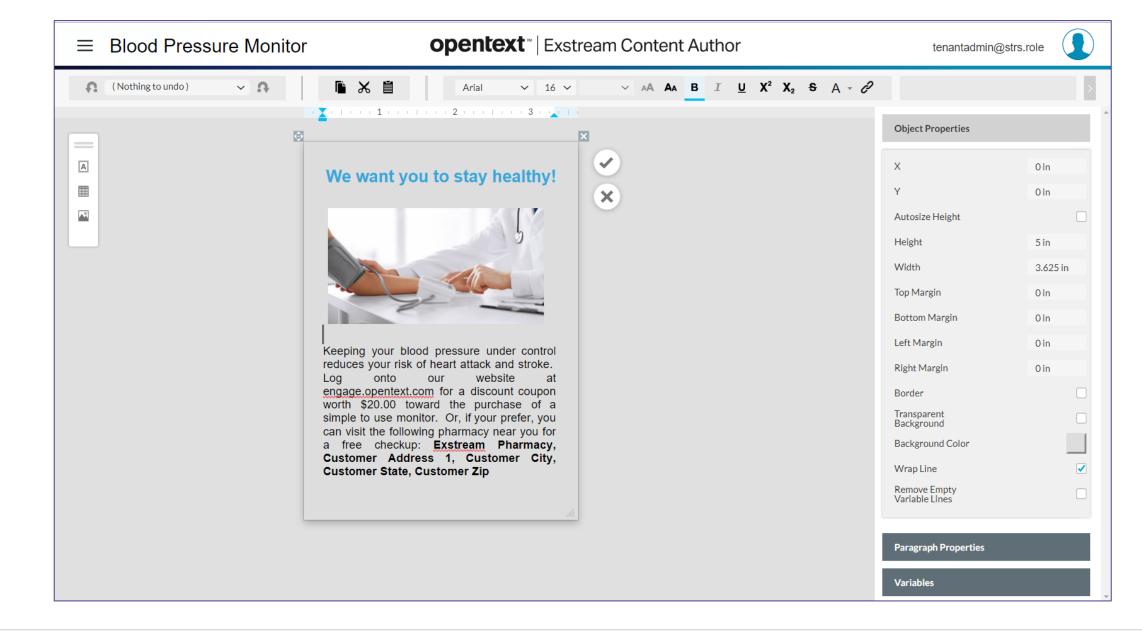




#### Exstream Content Author

- Use message frames in design to identify areas for content creators
- Build applications in Design Manager, deploy into Common Asset Service (CAS) repository
- Intuitive, browser-based thin-client environment to engage business users to control content
- Easily create/update message content
- See messages in context of communication
- No repackaging required content read and include natively from CAS at run time









## Key platform enhancements

Exstream 16.3 further simplifies customer communication processes with a variety of new features and functionality including:

- Ability for non-technical business users to craft, change and personalize messages and content without help from IT with the new Content Author capability.
- Improvements for assured delivery of digital and print output and overall orchestration -- how you relate jobs to a channel end to end -- PLUS connections to new endpoints (integration with Output Server and InfoArchive)
- Improved HTML multichannel capabilities around responsive design and mobile device previews for easier multichannel communications design and provides users with more control to customize output so it appears
- Improved REST support with support for JSON data files and web services. Build your own RESTFul services for CCM.
- Expanded Common Asset Service (CAS) integration to include dynamic content integration to the engine run-time for images.

## Value proposition for Exstream classic customers

#### Exstream classic customers

- Authoring (Content Author)
  - Enable LoB users to do controlled content changes
  - Rapid, yet controlled deployement to production without any exporting or re-packaging
- Simple and unified access to Batch and On-Demand Production through Communications Server
- Reduce need of re-packaging by dynamically loaded content from CAS
- Output Server integration for complex spool managemend and delivery
- Seamless integration between Exstream and Archiving applications

## Value proposition for existing customers

#### Communications Center (StreamServe)

- Authoring:
  - Greatly enhanced template content authoring with StoryBoard
  - Responsive device simulation for email and digital communications
  - Leverage versioning control, transport free publication between domains
- Interactive:
  - Create and review interactive communications in ReTouch on desktop or touch screen devices
- Output Server integration for complex spool managemend and delivery
- Collector and improved archiving (InfoArchive)
- Design Center (Communictions Builder) complex project and release management improvements

## Value proposition for existing customers

#### **Communications Center (PowerDocs)**

- Simplify upgrades and deployment with desktop PowerDocs Designer replaced by Content Manager Designer and improved plugin architecture
- Transport improvements (technical and content) (16.2.1)
- Simplified data mapping capabilities for business objects (16.2.1)
- Delivery and route communications via Communication Server allowing more integration and delivey options (16.2.1)

## Exstream 16.3 and Historic product naming

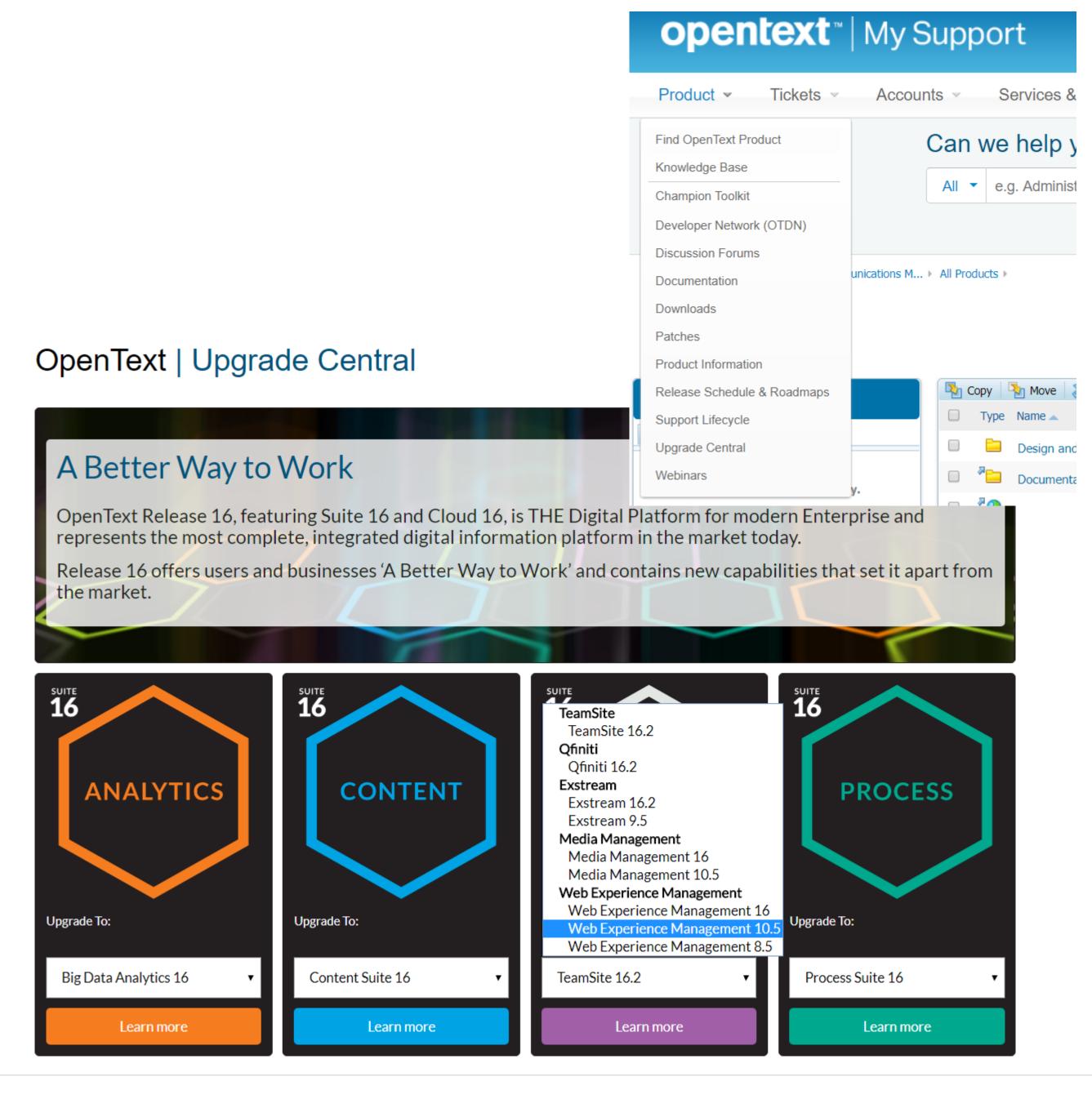
Exstream customers on version 9.5 and earlier as well as StreamServe customers on release 5.6.2 or earlier might not yet be familiar with new component naming in release 16. Below outlines some of the more well known historic component names and how that can be roughly translated to names in release 16.2 and 16.3\*

Exstream classic	StreamServe classic	Exstream Platform Name
Remote Collaboration		Content Author
		(new offering)
	Composition Center	Workshop - Resource management
		StoryBoard - Document definition editing
	AdHoc Correspondence	ReTouch
	Reporter	Supervisor
	Design Center	Communications Builder
Command Center and	Communications Server	Communications Server
Delivery Manager	(or StreamServer)	(different product, but similar use cases)

<sup>\*</sup>Note that this is not implying that the 16.3 component is a 1:1 mapping to the previous historic version, but merely that it is handing the same overall use case.

#### Other Resources

- Upgrade Central
- What's New in Exstream 16.3.pptx
  - Detailed Features & Functions (will be posted on MySupport under Exstream and **Product Information**)
- Release Notes
- Documentation & Documentation Videos



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