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SalesBURST!: World's Fastest (entrepreneurial) Sales Training

By Patrick Evans

John Wiley and Sons Ltd. Hardback. Book Condition: new. BRAND NEW, SalesBURST!: World's Fastest (entrepreneurial) Sales Training, Patrick Evans, Praise for SalesBURST!! "SalesBURST!! is an entertaining, clever, and out-of-the-box approach to selling. I recommend reading this book to anyone involved in selling today." -Peter Handal, CEO, Dale Carnegie & Associates, Inc. "Every salesperson wants to get up to speed as fast as they can-but not as fast as their manager wants them to. SalesBURST!! helps every salesperson shift into fifth gear without skipping first, second, third, or fourth. This makes three people happy: the manager, the salesperson, and the salesperson's banker." -Jeffrey Gitomer, author of Little Red Book of Selling "This is a great book that shows you how to make more sales, faster and easier than you ever thought possible." -Brian Tracy, author of The Psychology of Selling "Learn from Evans and SalesBURST!! how passion, determination, and an intelligence-based sales effort can make you successful." -John Calamos, CEO, Calamos Investments "I have utilized Evans's sales methods to successfully manage my sales accounts, my sales team, and my career for seventeen years. I look forward to using SalesBURST!! to train my salespeople firsthand." -Joel Leetzow, Executive Vice President, North America...



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